

Customer Analysis

2014

2015

2016

Q1

Q2

Q3

Q4

Customers

- Search
- ☐

21st Ltd
- ☐

3LAB, Ltd
- ☐

Amylin Group
- ☐

Apollo Ltd
- ☐

Apotheca, Ltd
- ☐

Ascend Ltd
- ☐

AuroMedics Corp
- ☐

Avon Corp
- ☐

Bare
- ☐

Burt's Corp
- ☐

Capweld
- ☐

Dharma Ltd
- ☐

E. Ltd
- ☐

Ei
- ☐

Elorac, Corp
- ☐

Eminence Corp
- ☐

ETUDE Ltd
- ☐

Exact-Rx, Corp
- ☐

Fenwal, Corp
- ☐

Linde
- ☐

Llorens Ltd
- ☐

Medline
- ☐

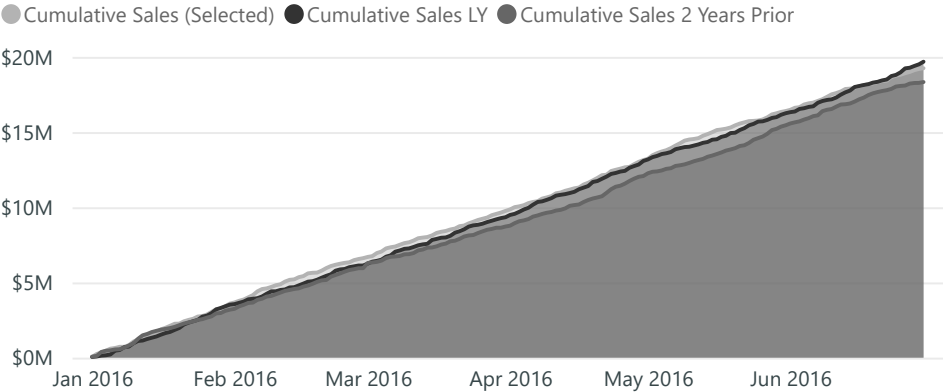
Medsep Group
- ☐

Mylan Corp
- ☐

New Ltd
- ☐

Nissavision Corp

Cumulative Sales Time Frame Comparisons



City	Product Name	OrderDate	Total Sales	Total Profits	Profit Margin
Sheffield	Product 1	6/30/2016	\$7,182.40	\$1,077.36	15%
Torino (Turin)	Product 2	6/30/2016	\$8,361.60	\$1,588.70	19%
Düsseldorf	Product 5	6/30/2016	\$2,653.20	\$875.56	33%
Milano (Milan)	Product 7	6/30/2016	\$18,652.80	\$3,730.56	20%
WARSAWA (Warsaw)	Product 7	6/30/2016	\$17,064.90	\$6,655.31	39%
BERLIN	Product 1	6/29/2016	\$28,521.90	\$15,401.83	54%
RIGA	Product 1	6/29/2016	\$30,083.00	\$9,325.73	31%

Sales Comparisons



Last Sales Amount

\$53.91K

Last Sales Date

6/30/2016

Total Sales

\$19.25M

Sales LY

\$19.68M

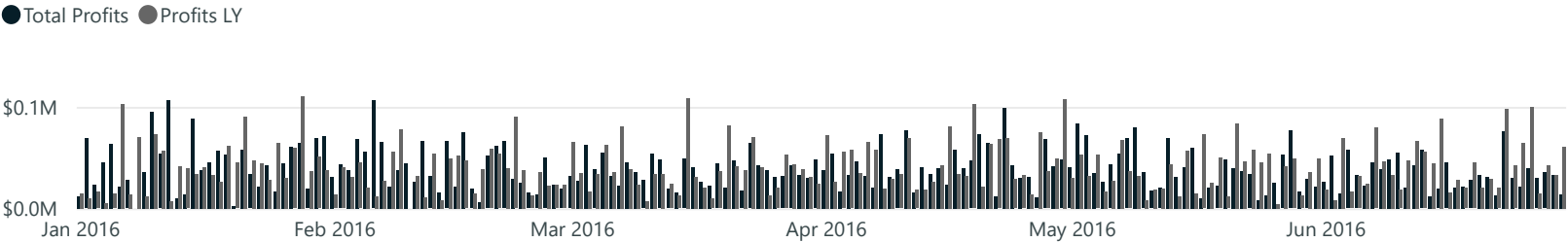
%Sales growthTo LY

-2.2%

Total Profits

\$7.21M

Total Profits per Day this Year vs Last Year



Profit Margin vs Lifetime Profit Margin %

