
Saif Walid

226-500-5561

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Dear Hiring Manager,

I am excited to apply for the Logistics Internship at Bombardier. As a third-year Honors Business Administration student at Ivey Business School, I have developed strong analytical, problem-solving, and logistical planning skills. My passion for optimizing supply chains and improving operational efficiency aligns well with Bombardier's commitment to innovation in aviation.

Previously, I was offered a logistics internship at Schaeffler Aerospace, which deepened my interest in the aerospace industry. Although I had to decline the opportunity due to my acceptance into Ivey, it reinforced my desire to pursue a career in aviation logistics. This background makes me a strong fit for Bombardier, where I can apply my skills and enthusiasm to support innovative supply chain solutions in aerospace.

As a Financial Operations Intern at Guelph Auto Parts, I constructed financial models and optimized supply chain processes to ensure timely shipments in both B2B and B2C channels. I also developed new shipment guidelines that reduced errors and return costs. Additionally, my consulting experience at Nur Hair Boutique involved inventory management enhancements and market trend analysis, improving product replenishment strategies. These experiences have strengthened my ability to collaborate across teams and support process improvements in fast-paced environments.

Beyond academics and work experience, my background as a student-athlete has honed my discipline, adaptability, and ability to perform under pressure, skills that are crucial in logistics and operations management. I am proficient in Microsoft Office Suite, particularly Excel, and eager to expand my expertise in SAP and other industry tools.

Bombardier's emphasis on teamwork and continuous learning, including the Bombardier Academy of Learning and site visits, aligns with my desire to deepen my knowledge of the aviation industry. The opportunity to contribute to the internal logistics team while collaborating with cross-functional groups excites me, and I am eager to bring my skills and enthusiasm to your team.

I welcome the opportunity to discuss how my experience and skills align with Bombardier's Logistics Internship. Thank you for your time and consideration, I look forward to the possibility of joining your team.

Sincerely,

Saif Walid

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EDUCATION

Ivey Business School – Western University

London, ON

Bachelor of Arts – Honors Business Administration

Class of 2026

- **Academics:** 3.7/4.0 Cumulative GPA, 1 of only 25 Transfer Students Admitted
- **Awards:** Mary and Barry Ullett Ivey Entrance Scholarship (\$2,500 CAD)
- **Relevant Courses:** Accounting & Business Analysis (A+), Finance (A-), Accounting & Financial Fundamentals (A-)

University of Guelph

Guelph, ON

Bachelor of Commerce – Marketing Management, Minor in Economics

Sept 2022 – Apr 2024

- **Academics:** 4.0/4.0 Cumulative GPA, (87.25% Cumulative Average), 4x Deans Honour List
- **Awards:** Top Economics Scholar (Top 5% Grade in both Micro & Macro Economics)
- **Relevant Courses:** Macroeconomics (A+), Microeconomics (A+), Management Accounting (A+), Statistics (A+)

WORK EXPERIENCE

Guelph Auto Parts

Guelph, ON

Financial Operations Intern

Apr – Aug 2024

- Constructed financial models including DCF's, leading to the adoption of electric vehicles for short haul deliveries
- Conducted due diligence checks on financial records, improving accuracy and identifying areas for improvement
- Optimized supply chain and delivery processes, ensuring prompt shipment and delivery in B2B & B2C channels
- Developed new shipment guidelines, introducing a final pre-shipment check which reduced errors and return costs

Nur Hair Boutique

Guelph, ON

Consultant

Jun 2023 – Apr 2024

- Provided financial advisory support by analyzing loan alternatives, saving the company \$20K in interest expenses
- Streamlined inventory management by implementing data-driven approaches to align product replenishments
- Conducted detailed market analysis to identify key customer trends, driving a 15% revenue increase through strategic pricing adjustments, the successful launch of a loyalty program, and the introduction of store gift certificates
- Designed marketing campaigns that improved customer retention rates and elevated overall brand awareness

Romero's Seafood & Pasta

Guelph, ON

Waiter

Sept 2021- Apr 2024

- Improved customer satisfaction by tailoring communication styles to meet individual preferences and needs
- Utilized strategic upselling techniques on customers, resulting in a 10–20% increase on average customer spend
- Coordinated with kitchen staff to reduce ticket times by 15% ensuring high service quality during peak hours
- Demonstrated strong multitasking and organizational skills by managing high-pressure, fast-paced work environments

EXTRACURRICULAR AND LEADERSHIP EXPERIENCE

Ivey Finance Club

London, ON

Member

Oct 2024 - Present

- Collaborated with like-minded peers to gain insights into diverse financial fields, including investment banking, private equity, and hedge fund investing, through workshops, panels, and networking events
- Leveraged mentorship opportunities and club resources to develop a deep understanding of financial principles while enhancing professional skills in preparation for competitive finance careers

Ivey Private Capital Club

London, ON

Member

Oct 2024 - Present

- Conducted in-depth industry research and investment analysis, gaining hands-on experience in evaluating acquisition targets, monitoring portfolio performance, and providing differentiated perspectives on high-profile transactions
- Participated in technical and behavioral interview workshops, enhancing private capital expertise and preparing for competitive recruitment opportunities in private equity, venture capital, and related fields