# **Liam O'Connor**

Product Manager — SaaS Platforms

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#### **Profile**

Product manager with a track record of shipping B2B features that improved retention and upsell. Strong at stakeholder alignment, analytics, and agile delivery.

# **Experience**

# Senior Product Manager — TaskFlow

Sep 2019 - Present

- 1. Led cross-functional launch of enterprise analytics add-on landed 10 key customers in first quarter.
- 2. Introduced OKR framework and improved sprint predictability.

# Associate PM — CloudDesk

Jun 2016 - Aug 2019

• Owned onboarding flow redesign — reduced time-to-value by 40%.

#### **Education**

BA Business & Information Systems — Trinity College Dublin, 2015

#### **Skills**

Product Strategy · Roadmapping · A/B Testing · SQL · Jira · Stakeholder Management