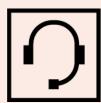
Welcome to PhoneNow



Dashboard

Demographics, Customer Account information, Services



Customer Risk Analysis

Internet service, Type of Contract, Payment method



Churn Dashboard

7043

Customers at Risk

2955

of TechTickets

3632

of AdminTickets



26.54%

Churn rate

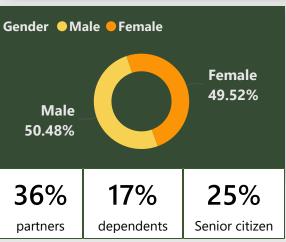
\$16.06M

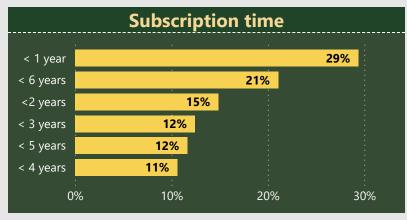
Yearly Charges

\$456.12K

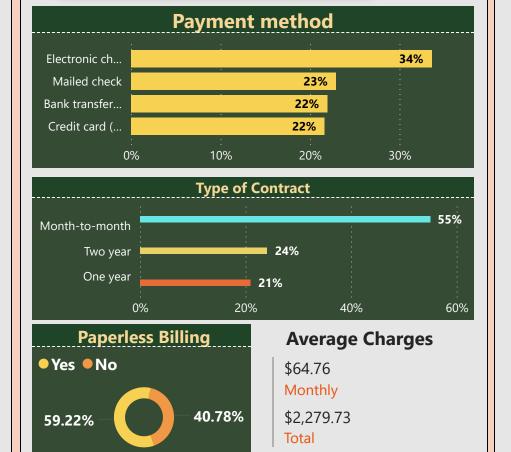
Monthly Charges





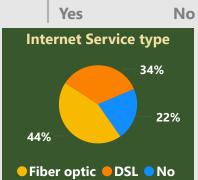


Customer account information



Services Customer signed up for

44% 44% streaming TV streaming movies 29% 28% device protecti... online backup 17% 16% online security tech support 91% phone service Multiple Lines 50.03% 49.97%



Customer Risk Analysis Clear filters Risk of Churn 3632 □ No AdminTickets 26.54% 7043 \$16.06M 869 Yes 2955 Churn rate Customers **Yearly Charges** 7043 **Tech Tickets** Churn Months subscribed 72 # of customers by Internet Service Sum of monthly charges Churn rate by Internet type ● Fiber optic ● DSL ● No 2.42K 40% \$140.67K Contract Type Month-to-month \$283.28K 1.53K 41.89% 20% One year \$32.17K 3.1K 18.96% Two year 7.40% 0% ● Fiber optic ● DSL ● No ● Fiber optic ● DSL ● No Fiber optic DSL No Payment methoda **Type of Contract Years of Contract** churn rate Sum of MonthlyCharges churn rateCount of customers churn rateSum of MonthlyCharges \$0.2M \$120K 4K 42.71% 45.29% Sum of MonthlyCharges 3.9K 40% \$112K \$100K 40% Count of customers churn rate churn rate 29.51% 30% \$0.10M 22.03% 19.52% \$80K 19.11% 20% \$0.1M 20% \$0.10N \$60K 1.7K 11.27% 6.68% 10% 0% 2.83%

1.5K

One year

Electronic

check

Mailed

check

Bank

transfer

(automa... (automa...

Credit

card

0%

Month-to-month

0%

< 1 year <2 years

years

years

1K

Two year

\$40K

< 6

years

< 5

years