Approach: Outline of the product/service/person

Outline provides a general idea about the product/service/person. At a higher level a user gets to know about the features of the product/service/person.

Relevant apps/websites:

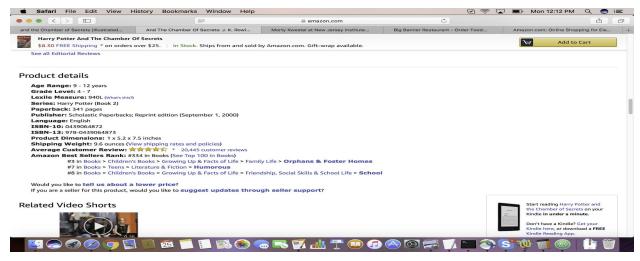
- Ebay
- Amazon
- Coursera

Feature 1 Basic Details

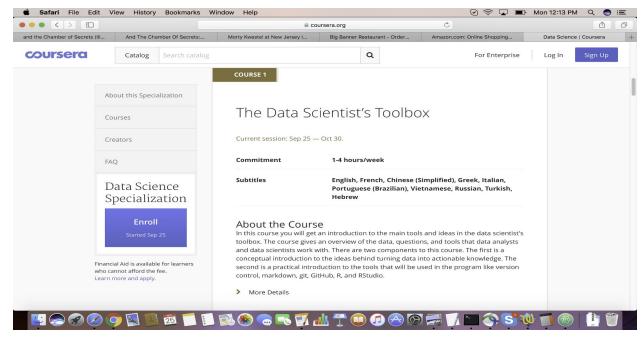
Basic Details are provided to give a brief overview of the product/service/person.



Ebay - Basic information related about the book is displayed



Amazon - Basic information about the book is displayed.



Coursera - Basic information about the course is displayed

Claims for outline for the product/service/person

Pros:

- Outline helps the user to confirm the product/service/person he/she is looking for.
- Outline also gives a general idea of what product/service/person is intended for.

Cons:

- Too much information is at times confusing.
- An outline which is not formed properly may lead to wrong judgements about the product/service/person.

Approach: Reviews

Review gives an overview of customer satisfaction index. A product/service/person with good rating ensures a good quality.

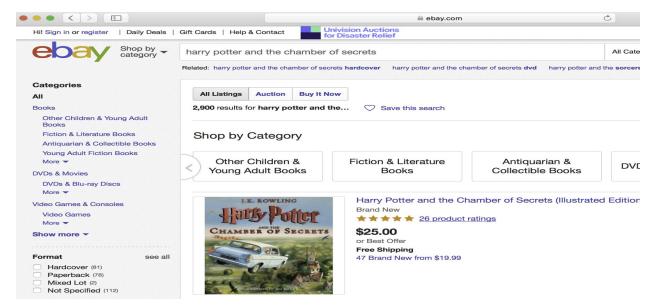
Relevant apps/websites:

- Ebay
- Amazon
- Etsy
- Yelp

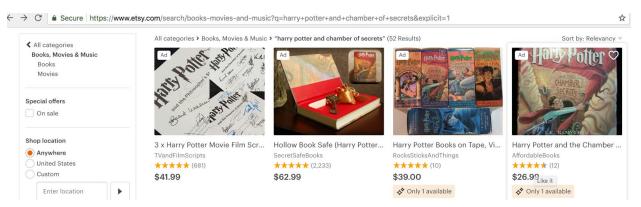
• Rate my Professor

Feature 1 Rating Statistics

Rating is displayed against each product and helps the customer with a quick analysis of the quality of product/service/person.



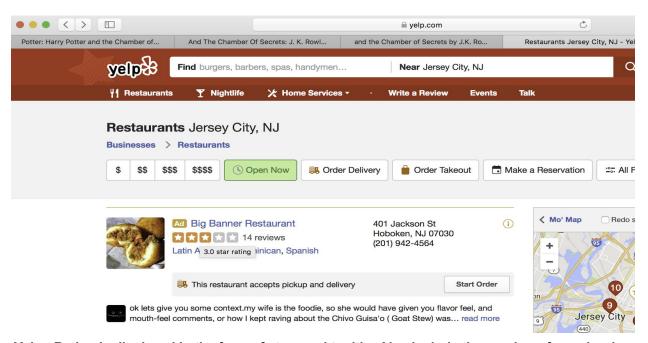
Ebay - Rating is displayed in the form of stars and the number of people who rated the product



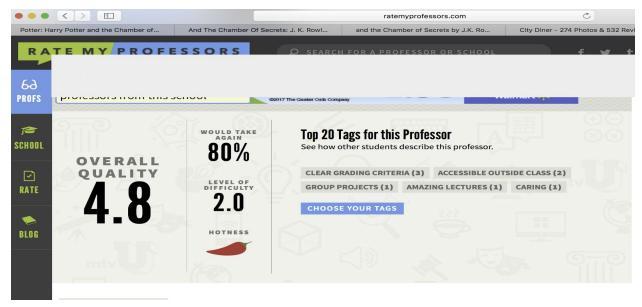
Etsy - Rating is displayed in the form of stars and the number of people who rated the product and a tooltip.



Amazon - Rating is displayed in a pop-up which includes the exact rating, no of people who rated and percentage distribution.



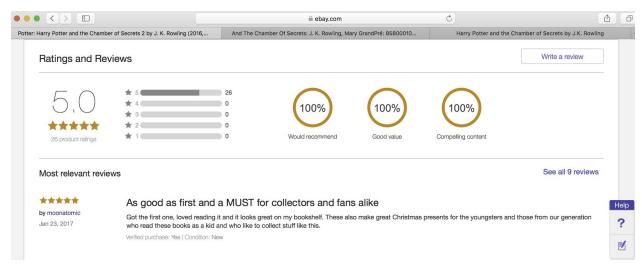
Yelp - Rating is displayed in the form of stars and tooltip. Also include the number of people who rated.



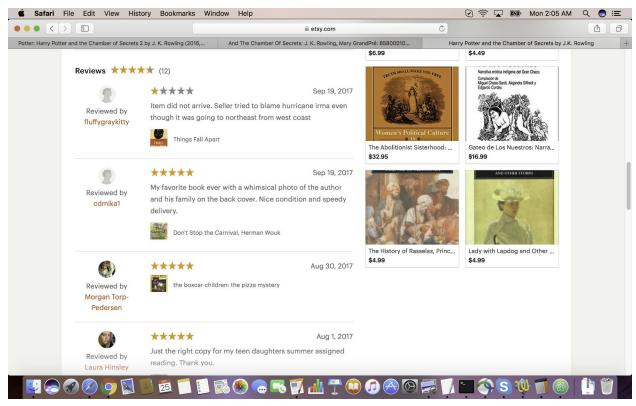
Rate My Professors - Rating with respect to some parameters.

Feature 2 Detailed Rating

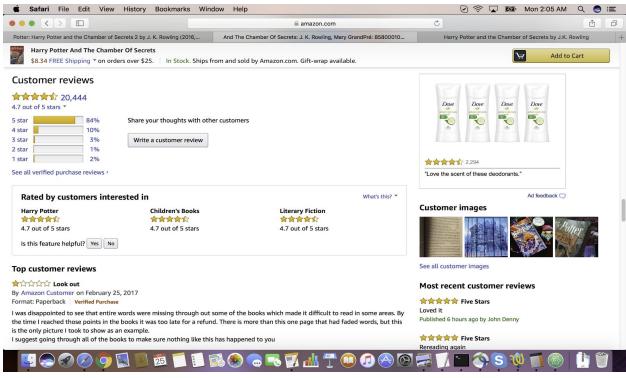
In detailed rating a customer can go through the reviews of users who have already bought/used the product/service.



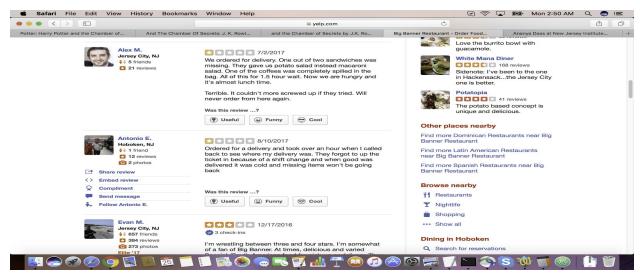
Ebay - The site shows brief statistics about the product and relevant reviews



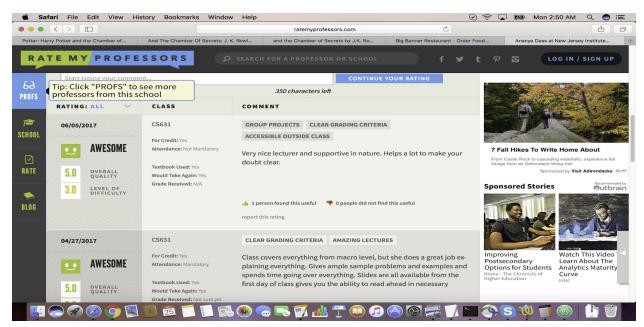
Etsy - Reviews are not even for the same product



Amazon - The site display statistics, type of customers who rated it, top reviews, images related to product if any and most recent reviews



Yelp - It includes information about the user respective review.



RMP - It includes the course name and a brief comment.

Claims for reviews

Pros:

- Reviews help the customer to make an informed decision about the product/services/people.
- User gets an idea about the experience of other users with the product/services/people.
- Good rating promotes good quality product/services/people.

Cons:

- All reviews are not trustworthy.
- Too much information is at times confusing.
- Bad reviews can severely damage the reputation of the product/services/people.

Approach: Presenting/Categorizing Information

The information about the product/service/people should be displayed in a manner that is easily understandable by all users.

Relevant apps/websites:

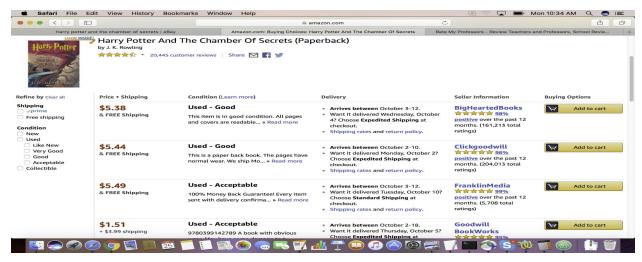
- Ebay
- Amazon
- Rate My Professor

Feature 1 Categorizing

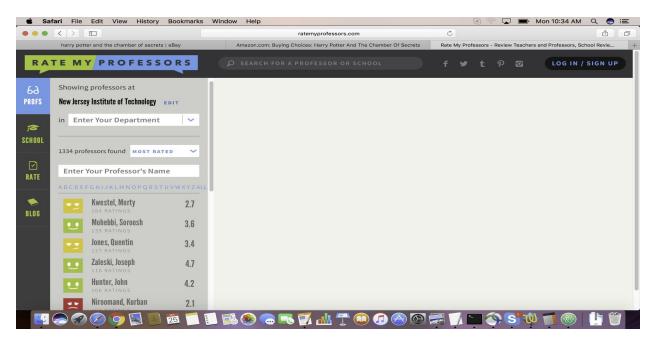
Information should be categorized. Categorized data helps the user to quickly look for information relevant to his/her need.



Ebay - Same product is listed by different sellers and is displayed in the form of list (No categorization)



Amazon - Same product is being sold by different sellers and all are displayed under the respective product.



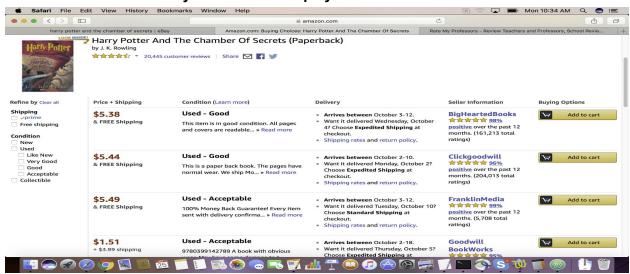
Rate My Professor - Professors are displayed in a list according to college and department.

Feature 2 Lists/Grids/Tables

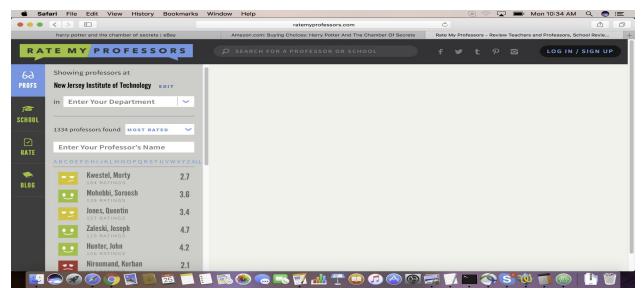
Displaying categorized information in the form of lists/grids/tables is more informative and visually pleasing.



Ebay - Sellers are displayed in the form of list



Amazon - Sellers are listed in a tabular format



Rate My Professor - Professors are displayed in the form list

Claims for the presenting information

Pros:

- If information presented is easy to interpret and engaging it will hike users interest in the site.
- Categorizing data and displaying it in a proper format helps the user to quickly retrieve the information he/she needs thus helping in making the user happy.

Cons:

- Presenting information is an important aspect but using too many graphics may in turn reduce the user understanding.
- It is difficult to find a balance between displaying information in a simple yet attractive manner.

Approach: Suggestions

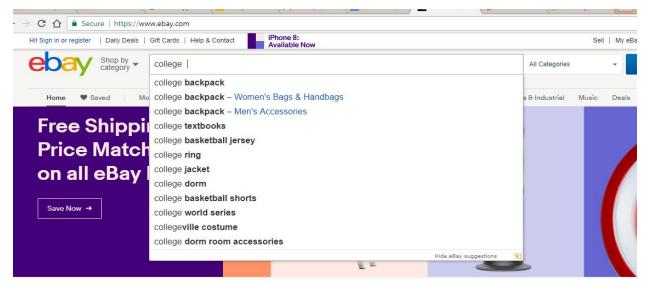
Suggestions help the customer to look for relevant product/service/person easily and quickly

Relevant apps/websites:

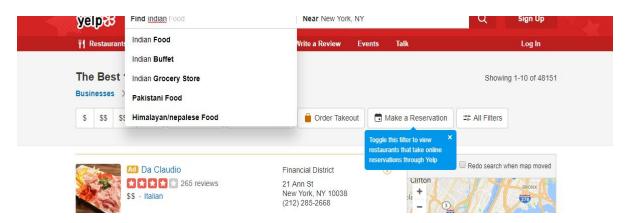
- Ebay
- Yelp

Feature 1 Intuitive search

Suggesting the users a list of all the possible searching words while he starts typing.



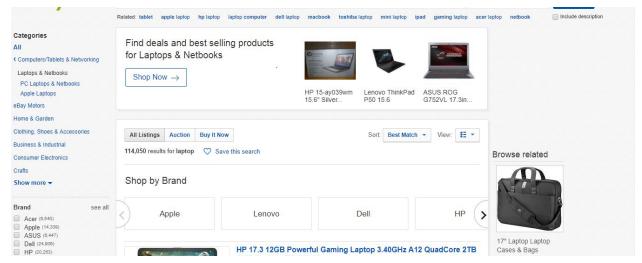
Ebay - Providing suggestions to the word that customer searched



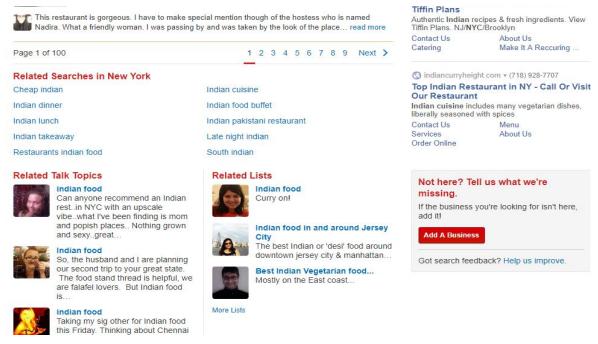
Yelp - Providing suggestions to the word that customer searched

Feature 2 Recommendation

Recommendations helps the customer to select a product/service/person they are not looking for but might be helpful.



Ebay - Giving related products link



Yelp - Giving links to the pages and list that relates to the customer's search topic

Claims for Suggestions

Pros:

- Increase user experience, because the user gets to see all related contents easily.
- User can easily enter the words he is searching for, without much typing.
- Avoid typos.

Cons:

- Too many suggestions can confuse the user
- Suggestion might lead to wrong pages that user is not interested in.