

# DHEERAJ MADHAV RAO

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## OBJECTIVE

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An analytical and business-focused finance professional with experience across FP&A, inventory planning, and technology finance. Adaptive to translating complex data into actionable insights to drive strategic decisions. Proven track record in optimizing budgets, automating reporting workflows, and partnering with leadership on high-impact initiatives. Proficient in Excel, SQL, Power BI, Python, and financial modeling. Actively seeking roles in Financial Analysis, Data Analytics, or Business Consulting.

## EDUCATION

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**PGDM**, T A Pai Management Institute, Manipal 2021 – 2023  
CGPA: 7.08

**B.E. – Civil Engineering**, Pillai HOC College of Engg. 2013 – 2017  
CGPA: 7.38

**Class XII**, DAV Public School 2013  
Percentage: 83.2%

**Class X**, DAV Public School 2011  
CGPA: 9.4

## SKILLS

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**Finance:** Budgeting, FP&A, Forecasting, Cost Optimization, Scenario Modeling, Risk Management

**Tools:** Excel (Advanced), SQL (Intermediate), Power BI (Intermediate), Python (Intermediate), ChatGPT

**Modeling:** Financial Modeling, Variance Analysis, What-if Scenarios

## EXPERIENCE

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**Senior Analyst – Inventory Replenishment Planning**, Lowe's India Apr 2023 – Present

- Led forecasting for high-impact inventory categories aligned to corporate goals.
- Built Power BI dashboards to automate metrics reporting, saving 60% effort.
- Partnered cross-functionally to evaluate excess inventory pricing and markdowns.
- Automated recurring reports using SQL, Excel, and Power Automate workflows.
- Delivered business insights to senior leadership on stock health and velocity.

**Analyst – Technology Finance**, Lowe's India Jun 2022 – Apr 2023

- Managed \$500M software budget portfolio; identified \$2.5M in savings.
- Built a Python-based tracker to monitor forecasts and accruals, saving 10+ hrs/month.
- Automated workflows and reports using ChatGPT, Python, and Power Automate.
- Provided cost, variance, and forecast insights to cross-functional stakeholders.

**Associate Intern**, Samvitti Capital Pvt. Ltd. Apr 2022 – Jun 2022

- Developed and tested Python-based F&O strategies for institutional clients.
- Delivered trading and risk management insights to improve portfolio outcomes.
- Created models to manage leverage and reduce drawdown impact.

**Civil & Project Engineer** 2017 – 2021

- Oversaw 1000 crore CIDCO housing project across 15 contractors.
- Ensured structural and material quality; resolved site-level issues in real-time.
- Delivered foundation slabs in record 6-month cycles to maintain timelines.

## PROJECTS

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**Stock Indicator App:** Developed a Python tool to backtest strategies using technical indicators for retail traders.

**X-Culture Challenge:** Designed a go-to-market strategy with international teammates for a real business client.

**SCOT Store Project:** Led vendor outreach and collected feedback for sustainable store relaunch planning.