

Inventory Planning & Analytics Manager

About Paksha

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Paksha is a premium silver jewelry brand from the House of Tarinika, known for its heritage-inspired designs and fine craftsmanship. With a growing presence in India and abroad, Paksha blends traditional motifs with contemporary styling. We are expanding our footprint through retail outlets across India-via both company-owned and FOFO franchise models-alongside a strong presence on e-commerce and marketplaces. Our mission is to make luxurious, artisanal silver jewelry accessible to modern Indian women through exceptional design, quality, and experience.

Location and Reporting

Location: Bangalore (Hybrid)

Experience: 5-8 years

Reporting to: Head of Supply Chain & Inventory

Role Overview

You will be responsible for driving accurate demand forecasts, maintaining optimal inventory levels across retail and online channels, planning timely replenishments from the central warehouse, and delivering actionable insights through reporting and dashboards. You will play a key role in balancing inventory availability with working capital efficiency.

Key Responsibilities - Demand Forecasting

- Forecast product demand at SKU, store, and channel level using historical sales, seasonality, and marketing inputs
- Collaborate with merchandising and sales teams to adjust forecasts for new launches, promotions, and regional preferences

Key Responsibilities - Replenishment & Allocation

- Define and manage min-max levels and replenishment rules for each store and FOFO franchise

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- Monitor stock movement and initiate timely transfers from the central warehouse
- Allocate stock for new launches, reorders, and high-performing SKUs

Key Responsibilities - Inventory Optimization

- Track inventory turnover, sell-through, and aging stock across all channels
- Identify and propose actions for slow-moving and overstocked items

Key Responsibilities - Analytics & Reporting

- Build and maintain dashboards for inventory health, forecast accuracy, and store performance
- Automate reporting using Power BI/Excel/SQL for leadership and planning reviews

Key Skills Required

- Advanced Excel (pivot tables, lookups, modeling), Power BI/Tableau
- Forecasting techniques and planning logic (ABC classification, EOQ, min-max)
- Strong analytical thinking and attention to detail
- Knowledge of retail inventory planning tools or ERP systems (NetSuite, Zoho, Unicommerce, etc.)
- Excellent communication skills and cross-functional collaboration

KPIs

- Forecast accuracy
- Inventory turnover ratio
- Store fill rate
- Stock-out % and overstock %
- Dashboard/reporting adherence and usage

Ideal Background

- 5-8 years experience in inventory planning, demand forecasting, or merchandising analytics
- Preferably in jewelry, fashion retail, FMCG, or D2C brands

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- Prior exposure to omnichannel inventory (retail + online/marketplaces) is a strong plus