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[00:00:15 - 00:00:17] normal

[00:00:17 - 00:00:17]

[00:00:17 - 00:00:25] a little

[00:00:25 - 00:00:26] How are you?

[00:00:27 - 00:00:27] I'm fine, thank you.

[00:00:28 - 00:00:30] I'm fine, you're great.

[00:00:30 - 00:00:35] Like, previous time you do a meeting with my mother, another colleague, like he's not

[00:00:35 - 00:00:39] here, like, that's why I'm here, like, can you give me a, like, sure, they will overview

[00:00:39 - 00:00:41] about the previous thing?

[00:00:42 - 00:00:53] Yeah, we talked about the project and the features of the project and now he wanted to give

[00:00:53 - 00:00:55] me an offer for it.

[00:00:55 - 00:01:01] Okay, like, I'll give you the offer, like, like, what are the things, like, do we discuss,

[00:01:01 - 00:01:08] like, can you give me a, like, small, like, for my benefit, like, I'll give you the exercated

[00:01:08 - 00:01:08] things.

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[00:01:09 - 00:01:11] You know, you know the project, right?

[00:01:11 - 00:01:14] I know the project, like, you'll...

[00:01:14 - 00:01:15] Okay.

[00:01:15 - 00:01:22] And so, yeah, I had the project idea and I wanted to, you guys to build it.

[00:01:22 - 00:01:31] And then I just, like, we just talked about the project again a little bit, like, the

[00:01:31 - 00:01:33] AI for students.

[00:01:33 - 00:01:38] And afterwards, I also wrote a few features into our FiverChat.

[00:01:39 - 00:01:41] Yeah, you wrote five features.

[00:01:42 - 00:01:47] And then we just talked about...

[00:01:47 - 00:01:48] You also share a link.

[00:01:49 - 00:01:50] A link?

[00:01:50 - 00:01:52] Yeah, like a website.

[00:01:53 - 00:01:54] Oh, no, I don't...

[00:01:54 - 00:01:56] Oh, you mean this website?

[00:01:57 - 00:01:59] Yeah, here is another rep you...

[00:01:59 - 00:02:00] Right?

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[00:02:02 - 00:02:05] Yeah, you see, like, here is another...

[00:02:05 - 00:02:09] Like, where you can take some inspiration from...

[00:02:09 - 00:02:10] Oh, you mean the...

[00:02:10 - 00:02:12] Yeah, like, I take some time for that.

[00:02:12 - 00:02:14] I already reviewed it.

[00:02:15 - 00:02:15] Okay.

[00:02:16 - 00:02:19] That was a slightly smarter...

[00:02:20 - 00:02:20] Right.

[00:02:21 - 00:02:23] So, I sent the link here in the chat, or...

[00:02:24 - 00:02:24] Yeah, yeah.

[00:02:25 - 00:02:25] Okay.

[00:02:25 - 00:02:26] And the song, for example.

[00:02:27 - 00:02:28] Yeah, like, the...

[00:02:28 - 00:02:31] Like, for inspiration, like, the name is...

[00:02:31 - 00:02:32] Studies smarter.

[00:02:33 - 00:02:33] Yeah, yeah.

[00:02:34 - 00:02:39] Just, like, for inspiration, like, for the design stuff and...

[00:02:39 - 00:02:45] And far still send me another, like, this is the Lungvara, Lungvara.

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[00:02:45 - 00:02:46] Yeah, that's another one.

[00:02:47 - 00:02:50] That's kind of a similar AI of it.

[00:02:50 - 00:02:55] Yeah, Lungvara, I know that they have some AI.

[00:02:56 - 00:02:58] This is also a good usage.

[00:02:58 - 00:02:59] Yeah.

[00:02:59 - 00:03:01] And you want to link from it?

[00:03:03 - 00:03:05] Yeah, can I share my screen?

[00:03:06 - 00:03:07] You also send...

[00:03:07 - 00:03:09] You also send another one.

[00:03:09 - 00:03:10] Then we visit.

[00:03:10 - 00:03:11] Yeah, yeah, yeah.

[00:03:11 - 00:03:12] I'm here.

[00:03:13 - 00:03:16] Yeah, let me share my screen.

[00:03:21 - 00:03:22] Can you see my screen?

[00:03:23 - 00:03:23] Yes.

[00:03:24 - 00:03:25] Yeah, that's what...

[00:03:25 - 00:03:27] That's what you share me.

[00:03:27 - 00:03:28] And also this one.

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[00:03:29 - 00:03:30] Yeah, right.

[00:03:30 - 00:03:30] Yeah.

[00:03:31 - 00:03:35] Like, can you see me, like, what are the exact features you want?

[00:03:35 - 00:03:36] Like, I know that.

[00:03:36 - 00:03:39] And then I send you the proper customer for that.

[00:03:39 - 00:03:40] That will be very grateful.

[00:03:41 - 00:03:42] You and me.

[00:03:43 - 00:03:48] Yeah, like, you know the website Lungvara.

[00:03:48 - 00:03:49] You saw it like that.

[00:03:49 - 00:03:50] I know.

[00:03:50 - 00:03:53] I'm already, you know, you can see it.

[00:03:53 - 00:03:54] Yeah, I see my screen.

[00:03:55 - 00:03:59] And that's like an AI teacher for students.

[00:04:00 - 00:04:01] Yeah, teacher for students.

[00:04:02 - 00:04:04] Like, that will be AI boss to employ a teacher.

[00:04:06 - 00:04:06] So, right?

[00:04:07 - 00:04:08] Yeah, boy, teacher.

[00:04:09 - 00:04:11] Not a voice teacher.

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Object ID: 68690bbe5b911145cb0c79f3

Video Name: 02065590_GMT20250317-110722_Recording_1920x1080.mp4

[00:04:11 - 00:04:17] It's more like you upload your stuff from your school or university.

[00:04:17 - 00:04:22] And then the AI creates for you, like, flashcards or some...

[00:04:22 - 00:04:23] Some rice.

[00:04:23 - 00:04:25] Oh, that wouldn't be in text.

[00:04:27 - 00:04:27] Yeah.

[00:04:28 - 00:04:29] Yeah, like that.

[00:04:29 - 00:04:29] That's good.

[00:04:29 - 00:04:30] That's good.

[00:04:30 - 00:04:31] Okay.

[00:04:31 - 00:04:36] And then you can, as a student, you can like choose the date of your exam.

[00:04:37 - 00:04:41] And the AI will prepare for you or learning path.

[00:04:43 - 00:04:49] So you can like learn every day with each timestamps.

[00:04:49 - 00:04:54] The AI gives you the stuff with the AI.

[00:04:55 - 00:04:58] That's the main idea behind it.

[00:04:58 - 00:05:01] And then I just wrote a few features into our file chat.

[00:05:03 - 00:05:05] And that's probably it.

[00:05:06 - 00:05:07] Yeah.

[00:05:08 - 00:05:12] And what will be the, like, website, like what will be the pages with you?

[00:05:12 - 00:05:16] Like, this kind of pages, like prizes, contact, like companies.

[00:05:16 - 00:05:21] And there is software, like, there will be examiners or these kind of things will be alright.

[00:05:21 - 00:05:26] And also I can, couldn't have designs from this website also.

[00:05:27 - 00:05:27] Yeah.

[00:05:28 - 00:05:29] Like, this is the same.

[00:05:29 - 00:05:29] Yeah, these do have the videos.

[00:05:30 - 00:05:32] Like, yeah, we don't have readers right now.

[00:05:33 - 00:05:33] Yeah.

[00:05:33 - 00:05:33] Yeah, like that.

[00:05:33 - 00:05:38] Like, videos, like, I don't like also, like, you know, me too.

[00:05:38 - 00:05:39] Me too, yeah.

[00:05:39 - 00:05:39] Yeah.

[00:05:39 - 00:05:40] Yeah.

[00:05:40 - 00:05:40] That's cool.

[00:05:41 - 00:05:42] That we understand each other.

[00:05:43 - 00:05:46] I also don't like, like, why videos?

[00:05:46 - 00:05:48] Like, you know, like, that will be a professional.

[00:05:48 - 00:05:50] Like, why I upload the videos.

[00:05:51 - 00:05:55] Like, I, some of the time, I feel like this is the reals or TikTok.

[00:05:55 - 00:05:59] Like, feel like if anyone put the video.

[00:06:00 - 00:06:00] Yeah.

[00:06:01 - 00:06:02] Yeah.

[00:06:02 - 00:06:03] Yeah, like, I understand all over the thing.

[00:06:03 - 00:06:05] Like, who will provide the data?

[00:06:05 - 00:06:07] Like, how we got the, like, teacher is the system.

[00:06:08 - 00:06:10] Like, I have to train the AI models each by each.

[00:06:10 - 00:06:11] Like, that will be made by custom.

[00:06:12 - 00:06:12] You understand?

[00:06:13 - 00:06:16] Like, these kind of things, like, fully made by custom.

[00:06:16 - 00:06:19] Like, not workable and don't find anywhere.

[00:06:20 - 00:06:23] Like, I will make for exact all over the things for you, Nate.

[00:06:23 - 00:06:27] Like, all over the AI system and everything, like, learning exam and everything.

[00:06:28 - 00:06:29] Like, you have to provide me all of the data.

[00:06:30 - 00:06:33] Like, yeah, I got that, like, how we teach our, get all over that thing.

[00:06:33 - 00:06:35] Like, I have to train the AI.

[00:06:36 - 00:06:37] Understand?

[00:06:37 - 00:06:39] Like, you have to provide me all of the data.

[00:06:39 - 00:06:41] What will be the input and what will be the output?

[00:06:43 - 00:06:43] Okay.

[00:06:44 - 00:06:45] Yeah.

[00:06:45 - 00:06:46] You can, you can.

[00:06:48 - 00:06:52] I had a mind to use like an API interaction.

[00:06:54 - 00:06:55] With Gemini.

[00:06:56 - 00:07:02] For example, and do we, do we still have to train it that way or is it?

[00:07:02 - 00:07:06] No, no, no, why do you set the project like I will do AI models?

[00:07:06 - 00:07:10] Like, there will be a, like, AI teacher, AI learning teacher.

[00:07:10 - 00:07:13] This kind of things will be happening in your website.

[00:07:13 - 00:07:13] Am I right?

[00:07:14 - 00:07:14] Yeah.

[00:07:15 - 00:07:18] Yeah, for that, like, how AI automatically do this can.

[00:07:18 - 00:07:22] And you have to provide me all of the, like, what will be the learning things or to be the

[00:07:22 - 00:07:23] input?

[00:07:23 - 00:07:25] Like, you provide me all of the data.

[00:07:25 - 00:07:26] Then you get the exact output.

[00:07:26 - 00:07:27] Am I right?

[00:07:28 - 00:07:28] Yeah.

[00:07:29 - 00:07:29] Yeah.

[00:07:29 - 00:07:29]

[00:07:29 - 00:07:33] Like, for that, how many data you have provide me?

[00:07:33 - 00:07:34] Then I train you AI models.

[00:07:34 - 00:07:37] Like, there will be a lot of two or three AI models to be there.

[00:07:37 - 00:07:39] Like, they can automatically do all of the things.

[00:07:39 - 00:07:41] Then you get the exact results.

[00:07:43 - 00:07:43] Understand?

[00:07:44 - 00:07:44] Yeah.

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[00:07:45 - 00:07:48] Like, my other team is, he, he, he, he, he, all the things or not.

[00:07:48 - 00:07:49] I don't know.

[00:07:49 - 00:07:50] Like, that's why I clarify.

[00:07:52 - 00:08:01] Yeah, he, I like what, what we discussed with him was that he wanted to, like, kind of replicate

[00:08:01 - 00:08:04] the Mewara website or AI.

[00:08:05 - 00:08:10] Yeah, like, and then I also can replicate, like, there is a thing like you see, like, you want

[00:08:10 - 00:08:14] the difference, like, replicate, like, all those things are not same, am I right?

[00:08:15 - 00:08:19] Yeah, not, no, I just, I just want to add a few features or word.

[00:08:21 - 00:08:23] Like, for example, the timestamp, right?

[00:08:25 - 00:08:35] And, like, I don't know, like, flashcards or quiz or mock exams, kind of these things.

[00:08:37 - 00:08:44] And yeah, that's, like, all the stuff I wrote into the, the chats.

[00:08:46 - 00:08:47] Yeah, here.

[00:08:48 - 00:08:50] Yeah, I understand all of the things and everything.

[00:08:51 - 00:08:56] Like, yeah, like, he would say, and I also say, like, I can do all of this.

[00:08:56 - 00:08:58] Like, that will be the exact thing.

[00:08:58 - 00:08:59] Like, I'll train everything.

[00:08:59 - 00:09:01] Like, replicate is the thing.

[00:09:01 - 00:09:05] Like, I can court every documents or every data from this website.

[00:09:05 - 00:09:06] Like, this is the secret thing.

[00:09:06 - 00:09:08] Like, they have the also secret thing.

[00:09:08 - 00:09:10] Like, I don't get the everything.

[00:09:11 - 00:09:12] Understand?

[00:09:14 - 00:09:17] If you provide me all of the data, that will be the way better.

[00:09:17 - 00:09:20] Like, you will be the owner of this website.

[00:09:20 - 00:09:22] Like, you can control over the things.

[00:09:22 - 00:09:24] Like, you have said it's totally organized.

[00:09:25 - 00:09:26] That will be way better for you.

[00:09:27 - 00:09:27] Yeah.

[00:09:28 - 00:09:28] Yeah.

[00:09:28 - 00:09:28]

[00:09:28 - 00:09:31] And then people go, you have said, they will be satisfied.

[00:09:32 - 00:09:33] Like, then you got lots of things.

[00:09:37 - 00:09:37] Yeah.

[00:09:41 - 00:09:49] So you need like, like, clearly structured path for the AI.

[00:09:50 - 00:09:51] Like, what?

[00:09:51 - 00:09:53] No, no, like, let me clarify.

[00:09:53 - 00:09:55] Like, you have some misunderstanding here.

[00:09:56 - 00:09:59] Like, I'm a user of your website.

[00:09:59 - 00:10:00] I'm a student.

[00:10:00 - 00:10:01] Yeah.

[00:10:01 - 00:10:02] I go.

[00:10:02 - 00:10:04] I let me share my spin.

[00:10:04 - 00:10:05] Here is the website.

[00:10:07 - 00:10:08] I'm white.

[00:10:10 - 00:10:10] Yeah.

[00:10:11 - 00:10:14] Like, I go exam planner or chat.

[00:10:15 - 00:10:16] I want to do chat.

[00:10:17 - 00:10:20] Like, why this website is not working?

[00:10:21 - 00:10:27] Like, then first I have to signing and everything.

[00:10:28 - 00:10:28] Okay?

[00:10:28 - 00:10:29] Yeah.

[00:10:30 - 00:10:34] Then when I sign, like, like, I chat with it.

[00:10:34 - 00:10:34] Yeah.

[00:10:35 - 00:10:35] Yeah.

[00:10:36 - 00:10:36] Yeah.

[00:10:36 - 00:10:41] I had to, right now, like, I will do a website and I will do a more.

[00:10:41 - 00:10:43] Like, he don't get any knowledge on everything.

[00:10:43 - 00:10:47] Like, therefore, what would question will be asked the AI and what will be the thing?

[00:10:48 - 00:10:49] Like, then you have to provide me the data.

[00:10:50 - 00:10:50] You understand?

[00:10:51 - 00:10:59] But, um, but if we, when we use an API implementation, um, yeah.

[00:10:59 - 00:10:59] Yeah.

[00:10:59 - 00:11:05] Like, if your data is also in it or not, like, we can get data.

[00:11:06 - 00:11:08] Like, you have, you don't have the data.

[00:11:08 - 00:11:10] Like, you understand?

[00:11:10 - 00:11:12] No, I don't have any data.

[00:11:13 - 00:11:16] Like, in your mind, like, what will be the things you understand?

[00:11:16 - 00:11:18] Like, what that you have to me, this kind of data, I train.

[00:11:19 - 00:11:21] Like, that will be the main instruction and everything.

[00:11:22 - 00:11:22] You understand?

[00:11:26 - 00:11:29] Like, I think you also, literally, can feel.

[00:11:29 - 00:11:37] Yeah, I'm actually, yeah, because I really don't understand right now what, what the thing is.

[00:11:38 - 00:11:40] Give me one, just give me one.

[00:11:51 - 00:11:56] Yeah, like, I will join with me in another devil over like he's super in the AI.

[00:11:56 - 00:12:01] Like, that will be very, very, very, like, he can fly for all of the things he can fly.

[00:12:02 - 00:12:06] Actually, I don't, I don't have any data for, for the stuff.

[00:12:07 - 00:12:09] So I, like, I'm also a developer.

[00:12:09 - 00:12:11] He's expert in me.

[00:12:11 - 00:12:15] Like, he's my, like, I am in he, like, he's back in the developer.

[00:12:15 - 00:12:16] Like, okay.

[00:12:16 - 00:12:21] This kind of things happening back in like, API and all of that things, like, he's fully back in the developer.

[00:12:21 - 00:12:24] And I am the way to extend for the developer.

[00:12:26 - 00:12:30] Like, that's why I call him like he will join with me as like within two minutes.

[00:12:30 - 00:12:32] Let's give me two minutes, okay?

[00:12:32 - 00:12:32] Yeah.

[00:13:14 - 00:13:16] Yeah.

[00:13:44 - 00:13:46] Yeah.

[00:14:14 - 00:14:16] Yeah.

[00:14:42 - 00:14:42] Yeah.

[00:14:42 - 00:14:42]

[00:14:42 - 00:14:42]

[00:14:42 - 00:14:42]

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[00:14:42 - 00:14:42]

[00:14:42 - 00:14:42]

[00:14:45 - 00:14:45] Yeah.

[00:14:46 - 00:14:47] Can you hear me?

[00:14:47 - 00:14:48] Yeah, I can.

[00:14:48 - 00:14:49] Nice to meet you.

[00:14:49 - 00:14:57] I'm a team member of IEFL and I believe you had a talk with two of my team members before, right?

[00:14:58 - 00:14:58] Yeah.

[00:14:59 - 00:15:03] Okay, so I'm sorry for joining as another person.

[00:15:05 - 00:15:07] So I'm the third person who has joined this meeting with you.

[00:15:07 - 00:15:13] So I'm so sorry and I apologize for like this as we work here as like you know multiple

[00:15:13 - 00:15:21] uh, RoasterBase like we have like ship basis work, you know, so we have different people and at different time.

[00:15:21 - 00:15:28] So I'm so sorry for that. First of all, so second of all, I want to know like you have shared two website, right?

[00:15:28 - 00:15:34] So one is AI-based elements, so a platform uh, and other is the same.

[00:15:35 - 00:15:42] So if I'm not wrong, you want to make a system, an AI system where the user can learn about study, right?

[00:15:42 - 00:15:48] So if they have any kind of chapter like biology, chemistry, and if they want to learn about a certain topic,

[00:15:49 - 00:15:55] the AI will help them guide them in a particular way which will be effective for any human to learn

[00:15:55 - 00:15:59] on that particular subject, right? Is it like that?

[00:15:59 - 00:16:07] Yeah, it's like the user provides the documents and files to the AI or upload it.

[00:16:08 - 00:16:15] And like the stuff which Eishi did in in school or university, and

then you can like

[00:16:16 - 00:16:24] choose the exam date and the AI will create your learning path until you exam date, so you are well

[00:16:24 - 00:16:32] prepared for your exams. Oh, I understand. Oh yeah, this sounds doable. Okay, so let me uh,

[00:16:32 - 00:16:39] let me show you something. I'm working on a very similar project which can

[00:16:40 - 00:16:45] have like some resemble to your needs, so give me just two minutes, okay?

[00:16:45 - 00:16:45] Yeah.

[00:16:46 - 00:16:48] And I'm bringing that up.

[00:17:42 - 00:17:43] Yeah.

[00:17:43 - 00:17:46] We you with me? I mean, like what's your name? I'm sorry.

[00:17:48 - 00:17:50] Name my name? My name is Iman.

[00:17:50 - 00:17:50] Yeah.

[00:17:50 - 00:17:52] Iman, okay, Iman. Where are you from by the way?

[00:17:53 - 00:17:54] I'm from Germany.

[00:17:54 - 00:17:56] Oh, Germany. Nice place, man.

[00:17:57 - 00:17:59] Yeah, okay. It's kind of.

[00:17:59 - 00:18:01] I'm sharing my screen with you. So can you see it?

[00:18:03 - 00:18:04] Yeah, I can see it.

[00:18:05 - 00:18:08] So I'm moving on a similar project, but it's different.

[00:18:08 - 00:18:14] So this is like a project management system AI base, so we are working on that currently.

[00:18:14 - 00:18:21] So this is one from my other client. So the main thing here is like it's very similar to your

[00:18:21 - 00:18:27] needs. So here is the landing page in the subscription, you know, and what our user say.

[00:18:27 - 00:18:29] So it's a professional and modern design.

[00:18:29 - 00:18:33] My client wanted an aesthetic design and I'm trying to deliver as much as possible.

[00:18:34 - 00:18:37] And he's satisfied currently. So this is the login page, you know,

[00:18:38 - 00:18:39] since when we're working progress.

[00:18:40 - 00:18:45] And also the main thing is when they use the come here, they have the AI chat, but right.

[00:18:45 - 00:18:48] So in your case, we have the AI chat.

[00:18:48 - 00:18:52] But so are you looking for a click mobile application or a website?

[00:18:53 - 00:18:53] May I know?

[00:18:53 - 00:18:54] Emin.

[00:18:56 - 00:19:01] Right now, the first should be the web page like for yeah, okay.

[00:19:01 - 00:19:03] So we're going to be with the web page.

[00:19:03 - 00:19:04] Okay. Okay.

[00:19:04 - 00:19:04]

[00:19:04 - 00:19:05] Okay.

[00:19:05 - 00:19:05] Thanks.

[00:19:05 - 00:19:11] But I want to have a train and I want to also have an AI chat.

[00:19:11 - 00:19:12] Of course. Yeah.

[00:19:12 - 00:19:20] I know like two, two kind of kind of two AIs not really too, but like over one API,

[00:19:20 - 00:19:22] but you have like a trainer and then you have the normal chat.

[00:19:23 - 00:19:27] The trainer should work with with the data you provided as a user like you uploaded.

[00:19:28 - 00:19:33] And the chat is more like more like a large language model.

[00:19:35 - 00:19:38] So how would you distinguish them? They're very similar.

[00:19:40 - 00:19:44] Like how would you like distinguish between one and another?

[00:19:44 - 00:19:51] Like the trainer and like as you like chat board, they are ultimately same like the LLM, right?

[00:19:52 - 00:19:54] So they're both LLM, right?

[00:19:54 - 00:19:56] So how are you trying to distinguish them?

[00:19:57 - 00:20:01] Yeah, the the trainer is more like an analyzer.

[00:20:02 - 00:20:10] Like the trainer should analyze the documents and files and like see all the chapters,

[00:20:10 - 00:20:11] all the topics.

[00:20:11 - 00:20:12] So that's the premium, right?

[00:20:12 - 00:20:13] Yeah, that's.

[00:20:14 - 00:20:16] And and chat board is free.

[00:20:16 - 00:20:20] I need to have a teleprompt limit and user can like ask like him,

[00:20:21 - 00:20:23] I want to learn about human at term.

[00:20:23 - 00:20:24] Right?

[00:20:24 - 00:20:29] So when it gives like problem like this that I want to learn about human autonomy,

[00:20:30 - 00:20:33] the chat board will answer in a such way that he will learn.

[00:20:34 - 00:20:37] But if he want to upload a PDF or certain something,

[00:20:37 - 00:20:43] he won't be able to because he hadn't like brought in this description, right?

[00:20:43 - 00:20:46] So he will not have those ability, right?

[00:20:46 - 00:20:47] So that's the main purpose.

[00:20:48 - 00:20:53] Actually, kind of you have like the trainer you can also use in the free version.

[00:20:54 - 00:20:59] But like with, I don't know, two or three responses.

[00:21:00 - 00:21:05] And then you can just like use, I don't know, for three or four days because it's like a more

[00:21:05 - 00:21:06] laryng path.

[00:21:06 - 00:21:07] Right.

[00:21:07 - 00:21:15] And the chat board should be more kind of, I didn't really thought about it,

[00:21:15 - 00:21:19] but I would say the chat board is more like you can use it every time.

[00:21:21 - 00:21:21] Okay.

[00:21:21 - 00:21:25] But the trainer, the main aspect of the website and the trainer should be,

[00:21:26 - 00:21:33] should have an premium version in it, like not just the trainer as

in the premium version,

[00:21:33 - 00:21:37] like should be different to free and premium.

[00:21:38 - 00:21:39] So the, okay.

[00:21:40 - 00:21:45] So let's say the trainer will be a, so this is the trainer section, right?

[00:21:45 - 00:21:49] So in this section, usually we'll be able to add upload attachment.

[00:21:50 - 00:21:54] But in the chat section, in the chat board section, they won't be able to add any kind of

[00:21:54 - 00:21:55] attachment, right?

[00:21:55 - 00:21:58] So any kind of PDF upload, they won't be able to do that.

[00:21:58 - 00:22:02] So that's one of the key points of restoring,

[00:22:03 - 00:22:05] you're using like one over the right.

[00:22:05 - 00:22:12] I would say they should do, but they would not get a learning path.

[00:22:12 - 00:22:17] They would just get like information about stuff.

[00:22:20 - 00:22:25] When you upload a PDF file, then you should be able to ask the AI,

[00:22:25 - 00:22:31] yeah, what's what the meaning by, I don't know, the human autonomy.

[00:22:31 - 00:22:36] And then the AI should go through the document and then just say, okay, here in line,

[00:22:37 - 00:22:41] on page seven and line 20, you can find this.

[00:22:41 - 00:22:44] It's explained like this and then like kind of like a proof.

[00:22:47 - 00:22:53] For example, but you can just should also be able to ask the AI without uploading any stuff.

[00:22:55 - 00:23:01] Okay, so one would like, like if I ask, let's say, a same prompt, let's say I give

[00:23:01 - 00:23:05] to the trainer and the chat board. So if I give it to the chat board,

[00:23:06 - 00:23:13] it will like give me a summary of a human autonomy, but it won't like by basic, by basic,

[00:23:13 - 00:23:19] it won't have a list, at least a learning path for the human autonomy, right?

[00:23:19 - 00:23:20] So that's the main stuff.

[00:23:21 - 00:23:23] Yeah, the learning process for the trainer.

[00:23:24 - 00:23:26] Okay, I got it. I got it. Okay.

[00:23:26 - 00:23:30] But the trainer should also be able to give the summary of the whole.

[00:23:31 - 00:23:35] Of course, it will have all the functionality as the chat board, but it

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will be more advanced.

[00:23:35 - 00:23:39] Let's say, yeah, the chat board is more like the chat board.

[00:23:39 - 00:23:45] It's more like, yeah, kind of, for example, the chat, you can ask everything,

[00:23:46 - 00:23:48] but you don't get a learning path.

[00:23:49 - 00:23:55] That's like just a learning path as the main issue, which main topic, which you get with the

[00:23:55 - 00:24:01] track. Okay, okay. Okay. I got it. I got it. I got it. I got it now. I didn't, but now I got it.

[00:24:01 - 00:24:05] Okay, so let me give you a view of this because it will have like a kind of similar,

[00:24:06 - 00:24:12] like a fundamental of your need. So here, so when they use like login into this platform,

[00:24:12 - 00:24:16] they will have a chat board. In your case, it will have a chat board and a trainer section.

[00:24:16 - 00:24:20] I understand that, but both will be like prompt base, but they will have different section.

[00:24:20 - 00:24:27] I got it. They will have different output. I got it. No issue regarding it. So when the user comes,

[00:24:27 - 00:24:33] right? So they can like upload their whole, like, so let's say I'm a project manager, right?

[00:24:33 - 00:24:40] So I have a project of let's say, let's say, for an example, I have to bring sale to about,

[00:24:40 - 00:24:45] like, let's say, $2,000 in this month, approximately, let's say. So now I have employees

[00:24:45 - 00:24:51] of $5.50. Let's say. So as I have 50 employees, some might have roles, some might have cons,

[00:24:52 - 00:25:00] some might have like, let's say, like some might have item knowledge, some might not, some might have,

[00:25:00 - 00:25:09] like experience in, let's say, in a sector which other doesn't write. So that's why I'll give you

[00:25:09 - 00:25:16] information about the whole project, whole thing. And it will create the task. So it will create my

[00:25:16 - 00:25:25] KPI for each individual week. So what, what must I achieve? Right? So in your case, it would be

[00:25:25 - 00:25:32] different. So in your case, you will not need this kind of like option. But if you want, I can like

[00:25:32 - 00:25:37] give like a daily daily like, let's say, it has given a learning path,

right? So let's say,

[00:25:38 - 00:25:44] I can make a daily basis, right? Like, let's say a human, I want to learn about human autonomy,

[00:25:44 - 00:25:50] right? So how about if a user gives a prompt, like, I want to learn in a trainer section, of course,

[00:25:50 - 00:25:56] not in chatbot. So if they give a prompt, I want to learn about human autonomy in 15 days, right?

[00:25:57 - 00:26:05] So it can like individualize the task of learning mindset in different, different UI. So this is

[00:26:05 - 00:26:14] like, he is creating tasks for each day with each cases. But it is ultimately trying to, trying

[00:26:14 - 00:26:20] the user to learn about the topic, right? So we can also go in that particular direction if you

[00:26:20 - 00:26:31] want. What do you think, Evan? Yeah. Yeah. I think it would be ideal, right? Yeah, sounds good,

[00:26:31 - 00:26:41] yeah. Yeah. So but I would say not, I would say the use and the trainer section, the user just

[00:26:42 - 00:26:48] should just be able to upload the lecture stuff, I would say, without a chat.

[00:26:50 - 00:26:58] In the trainer section, yeah, they will be able to like add those chapter and AI will understand

[00:26:58 - 00:27:06] those chapter and then create a like learning step by step process, you know? So the AI will

[00:27:06 - 00:27:15] give response to how in which way they can learn about, you know? So we can like also create

[00:27:15 - 00:27:23] a task for them in each individual day, if you want. Yeah. Right? So that would be more helpful

[00:27:23 - 00:27:30] for them. Yeah. Right? Correct. So we can go in that direction. Let's say, if they forgot,

[00:27:30 - 00:27:38] let's say, if they miss a certain, or see, my team is working on it. So let's say if he forgot

[00:27:38 - 00:27:44] about a certain task or miss out a certain day. So the AI will be intelligent enough to reschedule

[00:27:45 - 00:27:52] this right. So it will rearrange the task for them. We can go in that direction. So this,

[00:27:52 - 00:28:00] this is the main part, I think. And then in his case, he can like, he could add employees,

[00:28:00 - 00:28:07] you know? So it was for his own use case scenario. But I'm just

giving a devil so you can like

[00:28:07 - 00:28:12] understand. So this is the task, complete task, you know? We can, I think we should go in this

[00:28:12 - 00:28:16] direction. So mainly there will be like, when the user logins, they will have a premium subscription,

[00:28:16 - 00:28:20] all the all the landing page with all the information, like a professional look,

[00:28:20 - 00:28:25] as given as here, what can be done with this AI, you know? So then after the login,

[00:28:25 - 00:28:31] they'll have a chatbot section. Let's say, let's imagine with you, you'll have a chatbot section,

[00:28:31 - 00:28:36] you'll have a trainer section, trainer will be limited, premium is needed. And

[00:28:37 - 00:28:41] the chatbot is like mainly for like giving a little bit of information, like a six line

[00:28:41 - 00:28:47] paragraph summary of any topic, if they want to learn about something, it just give like a six

[00:28:47 - 00:28:54] line or seven line of summary about that particular part. And now they want, if they want to learn it,

[00:28:54 - 00:29:02] so they must use the trainer. And if they upload, let's say, 20 PDF of a certain topic,

[00:29:02 - 00:29:07] certain lecture, the AI will understand, it will read, then understand what's the context,

[00:29:07 - 00:29:16] understand how it can like give a mindset, create a scenario, create each like phases,

[00:29:17 - 00:29:23] in such a way that the user can learn, and then it will give the output. So I think we will need

[00:29:23 - 00:29:33] open AI API for this project scope, you know? Okay. So it will give all the output of how the

[00:29:33 - 00:29:40] user can like learn basis by basis in an ideal scenario, it will also create tasks for them,

[00:29:40 - 00:29:45] you know? So wait, where was I? Yeah. So it will also create tasks of each individual in order to

[00:29:45 - 00:29:53] learn it, you know? So it has become more interactive. At the same time, now it has a goal in mind,

[00:29:53 - 00:30:01] like the user knows that I must complete this goal in order to like learn this right? So it has

[00:30:01 - 00:30:06] become more interactive. I think we should go in this particular

scope. What do you think?

[00:30:07 - 00:30:11] Yeah, sounds good. Can I can I show the example webpage? Then you have to

[00:30:13 - 00:30:16] something to compare with? Yeah. Of course.

[00:30:17 - 00:30:18] When you see them?

[00:30:25 - 00:30:31] So you can see my screen, right? Yeah. Okay, perfect. So maybe let's

[00:30:32 - 00:30:38] you, this is kind of the trainer section in the example webpage. Yeah. For example, you can upload

[00:30:39 - 00:30:44] documents. I don't know. Yeah, we'll have that option as well. Yeah. And then

[00:30:45 - 00:30:51] you have here some options to do. For example, memory hit or

[00:30:52 - 00:31:00] XS only or reading us and task and continue. And then you will say, okay, my exam is

[00:31:00 - 00:31:05] let's say like here. You will see here all the the the chapters

[00:31:06 - 00:31:10] which is the logic logic operation. Yeah, it has to understand each each

[00:31:11 - 00:31:18] like chapter, right? Yeah. So it's like the AI analysis already, the PDF document,

[00:31:19 - 00:31:25] then you click on continue. Then you have here your learning path. Yeah, the task management

[00:31:25 - 00:31:33] as I told about exactly. But the UI isn't good. Yeah, no, no, no, it's pretty bad. Like the

[00:31:33 - 00:31:38] U.S. really, really, really bad. And then you have here your dashboard. You can see here your

[00:31:38 - 00:31:46] progress and you can see here your study path. And then you can like start you with your

[00:31:48 - 00:31:52] oh, okay. Task for example. Okay.

[00:31:52 - 00:31:56] Yeah. It's generating 15 to 8 takes. Okay.

[00:32:01 - 00:32:09] Does this create it so we can go here? And then you have like first exercises to read through

[00:32:09 - 00:32:15] it. For example, you can also let them read it for you. Yeah, if you're a style, you

[00:32:15 - 00:32:21] times them, I would say the times that should be given from from the AI itself.

[00:32:22 - 00:32:25] And you have here the option to mark something or

[00:32:28 - 00:32:36] to have a chat like to ask anything. And then you can go further and then you have like

[00:32:38 - 00:32:45] some some exercises for for it. This is more like multiple choice. But I also wanted to have

[00:32:45 - 00:32:57] is more like input fields where you can also like write the answer down when and the AI should be

[00:32:57 - 00:33:03] able to understand the content of it and say if it's true or form. Could you could you repeat

[00:33:03 - 00:33:06] again? Like your voice is very low. I'm sorry. The last one.

[00:33:07 - 00:33:13] I'm like, you also should have exercises from the AI given where you can like have where you

[00:33:13 - 00:33:19] have a text input field and where you just give your answer you write your answer yourself

[00:33:19 - 00:33:27] down, not like just with multiple choice. Yeah, I should be able to understand the content of it

[00:33:27 - 00:33:34] and should be able to to say if it's if it is like true or false, for example.

[00:33:35 - 00:33:45] And then in the end you should have a mock exam to prepare for for your study for exam.

[00:33:47 - 00:33:57] That's quite quite it's right now here in this case. But you have no brief overview

[00:33:57 - 00:34:02] for it right? Yeah. Yeah. Thank you for sharing. And then you have you also like the chat part

[00:34:02 - 00:34:09] where you can like write anything down and you can also upload anything and the notes part.

[00:34:10 - 00:34:18] Kind of. But like you said, the UI is really bad here. But kind of this this is kind of the same

[00:34:18 - 00:34:25] we want to do. Do we need this progress goal average? Is it actually like beneficial even?

[00:34:27 - 00:34:31] That's a good question. I would say

[00:34:35 - 00:34:46] like it doesn't have like any specific. Maybe it should be one should be able to see it when

[00:34:46 - 00:34:53] when one has like more than one exam, for example. This is just for one exam. You can't create

[00:34:53 - 00:35:00] here a learning path for two or three exams in the same time. Like this is just for one exam.

[00:35:01 - 00:35:10] There's also a feature which I want to have. And maybe then you can you can like I don't know.

[00:35:10 - 00:35:16] I think when we start the like your project like as we have seen right? So I'm working on another

[00:35:16 - 00:35:22] client's project. So when we start the UI with design so you can like know in like what kind of

[00:35:22 - 00:35:26] functionality I'm giving. Does it aligns with or not? Like I'm going to give a quotation right?

[00:35:27 - 00:35:32] So in that quotation, everything is going to be in details. But I think like when we start the

[00:35:32 - 00:35:38] design, that's when we actually get the two tests of the platform. You know? Yeah. I think that

[00:35:38 - 00:35:44] would be better approach. What do you think? Yeah. Sounds good. Yeah. Okay. So what I'll need from

[00:35:44 - 00:35:50] you is your guideline of course as it is your project. You know? And what I'll need is an

[00:35:50 - 00:35:59] Open API. Would you be like you'll have to provide me that. Okay. Open AI or can we also work with

[00:35:59 - 00:36:05] Gemini? We can also work with Gemini. See what kind of output it gives if you're satisfied with it.

[00:36:05 - 00:36:11] You know, I think that would be sufficient for us. Which one is better to analyze documents?

[00:36:13 - 00:36:18] I think it would be better to go with Open AI API. But I think even

Gemini would work quite well.

[00:36:19 - 00:36:25] So I think this is not the better option. Yeah. Okay. Okay. Could you repeat again?

[00:36:26 - 00:36:34] But but you say Open AI is the better option. Yeah. Like Open AI has some good like every like

[00:36:34 - 00:36:40] let's say Gemini has some pros. Right. So when like it's like a Gemini API can have some

[00:36:41 - 00:36:48] scraping. It can't do some scraping. But Open AI API doesn't do nothing when it comes to

[00:36:48 - 00:36:54] scraping. So there are some pros when it comes to Gemini. And also like with Gemini what's good is

[00:36:54 - 00:37:01] everything is real time. So information news. Those kind of stuff is like these are the

[00:37:02 - 00:37:10] pros when it comes to Gemini. But like overall if you think about the LLM, right? I think Chad

[00:37:10 - 00:37:16] GBD with like prompt engineering and RAC pipeline. So everything the attachment the user gave,

[00:37:18 - 00:37:22] each attachment will be given to RAC pipeline. I believe you understand this because

[00:37:22 - 00:37:29] yeah. Yeah. I have a good view like good gist of you. So with RAC pipeline so we can like do this

[00:37:29 - 00:37:36] and with the LLM with some custom a prompt you know. So the answer is given. And now that the

[00:37:36 - 00:37:42] hard part is like everything it generates we need to like put that in a front end you know. So

[00:37:42 - 00:37:48] all those things we need to organize those data that the LLM is giving us now we need to create

[00:37:48 - 00:37:54] and front end where it is like showing that. And now we also have to create a backend like you have

[00:37:54 - 00:38:00] like told me question answer right. So we also have to create a backend where it each individual

[00:38:00 - 00:38:06] question now can we answer then it will be going back to the LLM and then it will judge it and

[00:38:06 - 00:38:13] then it will give like is it how much good of a dish right right yes no right. So there are

[00:38:13 - 00:38:18] like a lot of work involved and I believe it needs a professional touch, a professional UI

[00:38:18 - 00:38:24] with design. But as you are a very understanding person I believe

we don't have any issue and I believe

[00:38:24 - 00:38:30] we had a you had a meeting with my previous teammate they might have misunderstood the project. So

[00:38:30 - 00:38:34] that's why they have like talk about scraping. But if you are going with the LLM we do not not

[00:38:34 - 00:38:40] scraping as you are ultimately uploading the attachment you know so you are uploading the study

[00:38:40 - 00:38:47] material yourself right. So why would we need scraping it doesn't it doesn't need it to be there.

[00:38:48 - 00:38:54] So I think we are very clarified on this and I'll send you a quotation and we I think we should

[00:38:54 - 00:39:00] move forward and start the UI design first so to see in which kind of interactive way we are making

[00:39:00 - 00:39:07] this you know. Yeah and what do you think which database would you choose a thought about Mongo

[00:39:07 - 00:39:16] database. As well like going with you know AI making we go like we're a full stack developer with

[00:39:16 - 00:39:22] MongoDB as well like MarnsTech but we choose like if we go with ExpressDES and NodeJS for the back end

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[00:39:22 - 00:39:31] then we'll go with the MongoDB in the database but as your work requires AI you know so we will

[00:39:31 - 00:39:37] go with Python you know. So Python language so we might use like different libraries like Langchain

[00:39:38 - 00:39:45] or let's say TensorFlow you know for Rack WebLam we will decide that as we will go with the AI so we

[00:39:45 - 00:39:52] can also I think ideal would be for us to go with the Python based backend so we will go with Django

[00:39:52 - 00:39:59] you know so if we go with Django then we will most probably have post-grid database and for AI we

[00:39:59 - 00:40:09] depending on your use case scenario we also might need to go with you know like a vector database

[00:40:09 - 00:40:15] for the AI you know so we will figure that out so that's my job you know. Okay okay.

[00:40:17 - 00:40:25] I hope this answer all of your concern and questions. For now yes yeah and but the offer

[00:40:25 - 00:40:31] is it more like the the total offer or would it be like just for the UI UX?

[00:40:32 - 00:40:38] Like did my team meet give you any offer before? No no I don't

have any offer. Okay so let me tell

[00:40:38 - 00:40:46] you I'm thinking for your project so the thing is I mean the main thing is I can like give you a

[00:40:46 - 00:40:52] lower price but I want to make sure ensure that everything works properly everything is like

[00:40:53 - 00:41:00] if I make a hub big product like a platform just in order to like satisfy you with a good price

[00:41:00 - 00:41:06] and give you a product that is hub big ultimately your platform is not going to succeed as much as

[00:41:06 - 00:41:12] if I if I made it with attention to details you know so I'm thinking we should like focus on the

[00:41:12 - 00:41:18] attention we should focus on the output that the AI is giving after each learning you know so all

[00:41:18 - 00:41:24] the list that is user is uploading how much of an efficient way it's making the mockup you know

[00:41:24 - 00:41:33] how much of an efficient way it is giving the learning case scenario how is it managing like when

[00:41:33 - 00:41:41] the user is giving their exam date how is there managing those you know the the learning time man

[00:41:41 - 00:41:49] the learning date those those as well so all of this needs time and effort to make them perfect

[00:41:49 - 00:41:56] nothing is perfect but we can try to make sure as much as possible we reach that right yeah so

[00:41:56 - 00:42:02] if you want to like have a best price I can go with that if you want to like focus on the platform

[00:42:02 - 00:42:08] in more depth than I can also go with that so I'm I'm I'm being frank with you you know

[00:42:09 - 00:42:14] yeah I think we need to be honest and you as you the platform owner you need to know

[00:42:14 - 00:42:21] uh in which way you want to make you know so I think this would be better if we go with the more

[00:42:21 - 00:42:30] detail and more and also like making the interactive front end right so like after like AI

[00:42:30 - 00:42:34] generate the mockup you know to like show it in the front end there will be a lot of work

[00:42:35 - 00:42:42] regarding that as well so I'm thinking of a price line of uh my mind is thinking about price

[00:42:42 - 00:42:51] line of like $6,500 USD and the timeline would be 19 days and I'll

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distribute that price in like

[00:42:51 - 00:42:55] three phases three phases so you won't have to pray upfront

[00:42:58 - 00:43:09] what do you think I'm actually that's actually too much um you tell me like like I can like reduce

[00:43:09 - 00:43:15] the price but I was trying to like make the platform like this this kind of conversation no one

[00:43:15 - 00:43:23] will hold with you you know this kind of conversation people skip it yeah um it's still so much

[00:43:26 - 00:43:32] this is your platform is going to be quite unique from the other you know so because uh the

[00:43:32 - 00:43:39] UI user like the user experience matters a lot in this kind of platform so there are other

[00:43:39 - 00:43:45] platform why would other people choose over any other platform that are already existing because

[00:43:45 - 00:43:51] your platform will provide the ease of use your profile would be the result that is generating

[00:43:51 - 00:43:59] the the structure is giving for the learning you know part so this matters your platform in order

[00:43:59 - 00:44:05] to your platform to bring fortune and I believe this will and I

believe you will have a very good

[00:44:06 - 00:44:11] shot with me because I know what we're trying to make here you know so there's so I'm telling you

[00:44:11 - 00:44:16] there's so I'm being frank but if you have like a budget issue like you know so if you have like a

[00:44:16 - 00:44:20] budget concern you can like tell me I can and I can like try to align with that as much as possible

[00:44:20 - 00:44:26] yeah the things I have a given given budget so I can't really extend out of it

[00:44:27 - 00:44:36] and the given budget is not in that height you you offered me right now so that's why it's it's like

[00:44:36 - 00:44:46] really too much for for for me to do it um like I won't take the price you know like you know

[00:44:46 - 00:44:51] it's not going to be like I understand if you have like a budget constraint but it's not like I'm

[00:44:51 - 00:44:57] taking the price up front I'm giving you like financial flexibility by distributing the prices

[00:44:57 - 00:45:06] in each milestone but remember the main purpose of your platform is to like satisfy the user with

[00:45:06 - 00:45:15] ease and give them what the deserve right but but still still to my I can't really extend out of it

[00:45:15 - 00:45:21] that's why it's nothing I know what to what to what to say but and I'm really happy with it but

[00:45:22 - 00:45:28] I can't really extend out of it all out of my budget um so may I know like if you're comfortable

[00:45:28 - 00:45:34] may I know what kind of budget you have so I can like try to find an efficient way for both of us

[00:45:35 - 00:45:43] and the budget is a 2000 USD 2000 USD that I appreciate your transparency

[00:45:44 - 00:45:50] but within within the budget you know sorry within that budget I can like do the

[00:45:51 - 00:46:00] UIU a design and like halfway a work of the front end and there's like also back in then

[00:46:02 - 00:46:12] other AI part as well so what I can do is this will be a very hard one what I can do is like I can

[00:46:12 - 00:46:18] like give you 5000 there's the best price I can give for my and you know and if you if I believe

[00:46:19 - 00:46:22] I believe you should like this is like your business you know I think

as this is a business

[00:46:23 - 00:46:29] like you should like ensure that people are getting what you're making this platform for and I

[00:46:29 - 00:46:32] want to like make sure that so that's why I've been being frank with you

[00:46:36 - 00:46:37] and I'm but

[00:46:38 - 00:46:39] 5000 still a bit too much

[00:46:42 - 00:46:42] hmm

[00:46:44 - 00:46:52] 5000 too much right yeah yeah I'm I'm so sorry to hear that uh unfortunately like depending on the

[00:46:53 - 00:47:00] work and the front end and the UIU is like you have given one right so I have given the price

[00:47:00 - 00:47:07] I think I have given a like a price which is more better on the UIU like I have given a more premium

[00:47:08 - 00:47:16] UIU X design which you will need it be for the work to be done you know and uh like I think you

[00:47:16 - 00:47:22] should like think about like rather than making like anyone like can give you like a like a cheap price

[00:47:22 - 00:47:27] but you have to like bear in that in mind that what they're making

you need to ensure that what

[00:47:27 - 00:47:33] they're making is actually relevant to the user you know like they're like other platform right

[00:47:35 - 00:47:41] yeah true so we have to make something that is appealing like you you you've seen my Figma

[00:47:41 - 00:47:45] like that I'm working on you see how I'm doing the design

[00:47:47 - 00:47:52] yeah what what do you think about it when you see it like give me your honest opinion it's quite

[00:47:52 - 00:48:01] good right yeah but the thing is the budget part is not in my hand so I have to discuss it internally

[00:48:02 - 00:48:09] what we can do for it it's not just my budget yeah I have we have a high-reshear internally so

[00:48:10 - 00:48:17] that's why I have to ask them first before I say anything here okay so like like is this like

[00:48:17 - 00:48:24] your own version the personal project are are you the team like a typical yeah are you

[00:48:24 - 00:48:33] in your team yeah yeah so you're in the team right yeah kind of um I have my own boss here

[00:48:34 - 00:48:43] but still it's more like my kind of my project okay I understand so I

think like you should have

[00:48:43 - 00:48:50] a like a conversation with the team and you let me know because I think I I wouldn't want to

[00:48:50 - 00:48:55] like make something up big and have a miscommunication with you in the end of the project you know I

[00:48:55 - 00:49:09] want to have you see seeing you off with a good smile on your face with the project yeah thank you for

[00:49:09 - 00:49:21] the uh on on fiber and then and then I have to yeah discuss it internally and see what we can

[00:49:21 - 00:49:26] you can have a discussion with the team I'll send you the quotation but remember word book

[00:49:27 - 00:49:35] doesn't have emotion they didn't had a communication with me you did so I believe you like

[00:49:35 - 00:49:41] cut paper will be there but as I have seen this like saw like seeing you the demo that I'm already

[00:49:41 - 00:49:49] working on you've seen the design so these won't be included on the document but I want to keep

[00:49:49 - 00:49:57] our conversation in mind when you review a document there's it okay so again sorry I didn't

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[00:49:57 - 00:50:03] understand that really oh so I was like saying like I can send you a quotation like the document

[00:50:03 - 00:50:09] uh which uh everything will be included the prize milestone but I'm trying to convey to you

[00:50:09 - 00:50:15] that the the document will not have any emotion right so these are like milestone feature

[00:50:15 - 00:50:20] yeah true true true yeah yeah yeah yeah yeah yeah yeah yeah yeah yeah but it doesn't know about the project

[00:50:20 - 00:50:27] so I just have to show the numbers and the features and so on so this way I don't I don't really

[00:50:27 - 00:50:32] uh need any delay so I'm just just trying to tell you that like whenever you like take my document

[00:50:32 - 00:50:39] and like like send you in my quotation or discuss my quotation with your team I want

[00:50:39 - 00:50:47] you to remember our meeting our what you're talking about in here you know yeah for sure okay so I'll

[00:50:47 - 00:50:54] send you the quotation and I'll look forward for you further interaction and I believe you'll come

[00:50:54 - 00:51:01] back to me let's see okay yeah it matters what they say okay let's

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see all right thank you so much

[00:51:01 - 00:51:08] what's your name again can you also write your name in the document so I know I know with who I'm

[00:51:08 - 00:51:17] talking also uh my name is Zid as is it ID so I'm a team member of Riffle and uh we work as milestone like

[00:51:18 - 00:51:24] like ship basis but I'm available between this time so you can have like a conversation with me

[00:51:24 - 00:51:30] in a further you know so I'll wait for your further interaction and remember that the 5,000

[00:51:30 - 00:51:38] that I've given I didn't like like do any compromise on the quality I keep given the discount like

[00:51:39 - 00:51:46] 1500s only for the person of investing my time and you have invested your time so I want to work

[00:51:46 - 00:51:52] you know but that's why I have like reduce the price with ensuring the quality you know so I

[00:51:52 - 00:51:59] haven't done any compromising just making making you like making sure that you know okay okay thank

[00:51:59 - 00:52:03] you so much thank you have a great day you too bye bye bye