1_Check the sum of revenue, kg, 8OZ

Revenue

13 312 455 553,79

8OZ

40 350 778,65

KG

77 291 842,24

RawCase

12 257 423,40

2_Check the following SKU for:

1. Liquid and Solid	2. HFM brand	3. HFM flav	4. HFM Size	5. Coeff for RC
Material - Key	Material - Key	Material - Key	Material - Key	Material - Key

Check FAGL

13 297 147 204,52

3_Check the region, entity for solid, liquid and revenue:

1. Region	2. Entity_SL	3. Entity_Rev
Bill-to party	Ind: In Bulk/Liquid Region	Ind: In Bulk/Liquid Region

1_Check the sum of revenue, kg, 8OZ

Revenue

113 751 865,01

8OZ

430 287,68

KG

962 525,52

RawCase

114 407,42

2_Check the following SKU for:

1. Liquid and Solid	2. HFM brand	3. HFM flav	4. HFM Size	5. Coeff for RC
Material - Key	Material - Key	Material - Key	Material - Key	Material - Key

3_Check the region, entity for solid, liquid and revenue:

1. Region	2. Entity_SL	3. Entity_Rev
Bill-to party	Ind: In Bulk/Liquid Region	Ind: In Bulk/Liquid Region

Check FAGL

113 751 865,01

1_Check the sum of revenue, kg, 8OZ

2_Check the following SKU for:

Revenue

25 357 759,90

8OZ

30 650,92

KG

174 039,61

RawCase

34 252,34

1. Liquid and Solid	2. HFM brand	3. HFM flav	4. HFM Size	5. Coeff for RC
Material - Key	Material - Key	Material - Key	Material - Key	Material - Key
240009465	240009465			
340046654	340046654			
340046655	340046655			

3_Check the region, entity for solid, liquid and revenue:

1. Company code	2. Entity_SL		3. Entity_Rev	
Магазины	Ind: In Bulk/Liquid	Company code	Ind: In Bulk/Liquid	Company code
		RU22		RU22
	(Blank)	RU20	(Blank)	RU20
	(Blank)	RU22	(Blank)	RU22

1_Check the sum of revenue, kg, 8OZ

Revenue

$$237\ 111{,}70$$

8OZ

$$558\ 967{,}32$$

KG

$$3\ 173\ 883{,}50$$

RawCase

$$214\ 114{,}13$$

2_Check the following SKU for:

1. Liquid and Solid	2. HFM brand	3. HFM flav	4. HFM Size	5. Coeff for RC
Material - Key	Material - Key	Material - Key	Material - Key	Material - Key

3_Check the entity for solid, liquid and revenue:

2. Entity_SL	3. Entity_Rev	
Ind: In Bulk/Liquid Entity_kg_rawcs	Ind: In Bulk/Liquid Entity_rev	

Dairy_Tn	Juice_Tn
80 276,98	1 250,35

Ru20_dry_KG	Ru20_jc_KG
75 972 378,69	1 244 498,71

R22_dry_KG	RSales_jc_KG
962 525,52	5 850,45

RSales_dry_KG	
168 189,16	

Kungur_dry_KG	
3 173 883,50	

RU20

Company	Company code	Region
WBD	RU20	Russia_Region
WBD	RU20	Russia_Region
WBD	RU20	ARMENIA_Regi
WBD	RU20	Russia_Region
WBD	RU20	ARMENIA_Regi
WBD	RU20	Russia_Region
Bcero		

RU22

Company	Company code	Entity_kg_rawcs
Opolye	RU22	BRus6175.6175
Opolye	RU22	BRus6175.6175
Opolye	RU22	BRus6175.6175
Opolye	RU22	BRus6175.6175
Opolye	RU22	BRus6175.6175
Bcero		

Kungur

Entity_kg_rawcs	HFM
BRus6118.6118RusFd	OTH
BRus6118.6118RusFd	OTH
BRus6118.6118RusFd	OTH
BRus6118.6118RusFd	OTH
BRus6118.6118RusFd	OTH
BRus6118.6118RusFd	OTH
BRus6118.6118RusFd	OTH
Bcero	

RSales

Ambient/None	Entity_kg_rawcs	HFM
[None]		
[None]		(bla
[None]		(bla
[None]		(bla
[None]	BRus6106.6106RusFd	AGI
[None]	BRus6106.6106RusFd	AGI
[None]	BRus6106.6106RusFd	AGI
Bcero		

Gross Revenue, RUB по Product Category
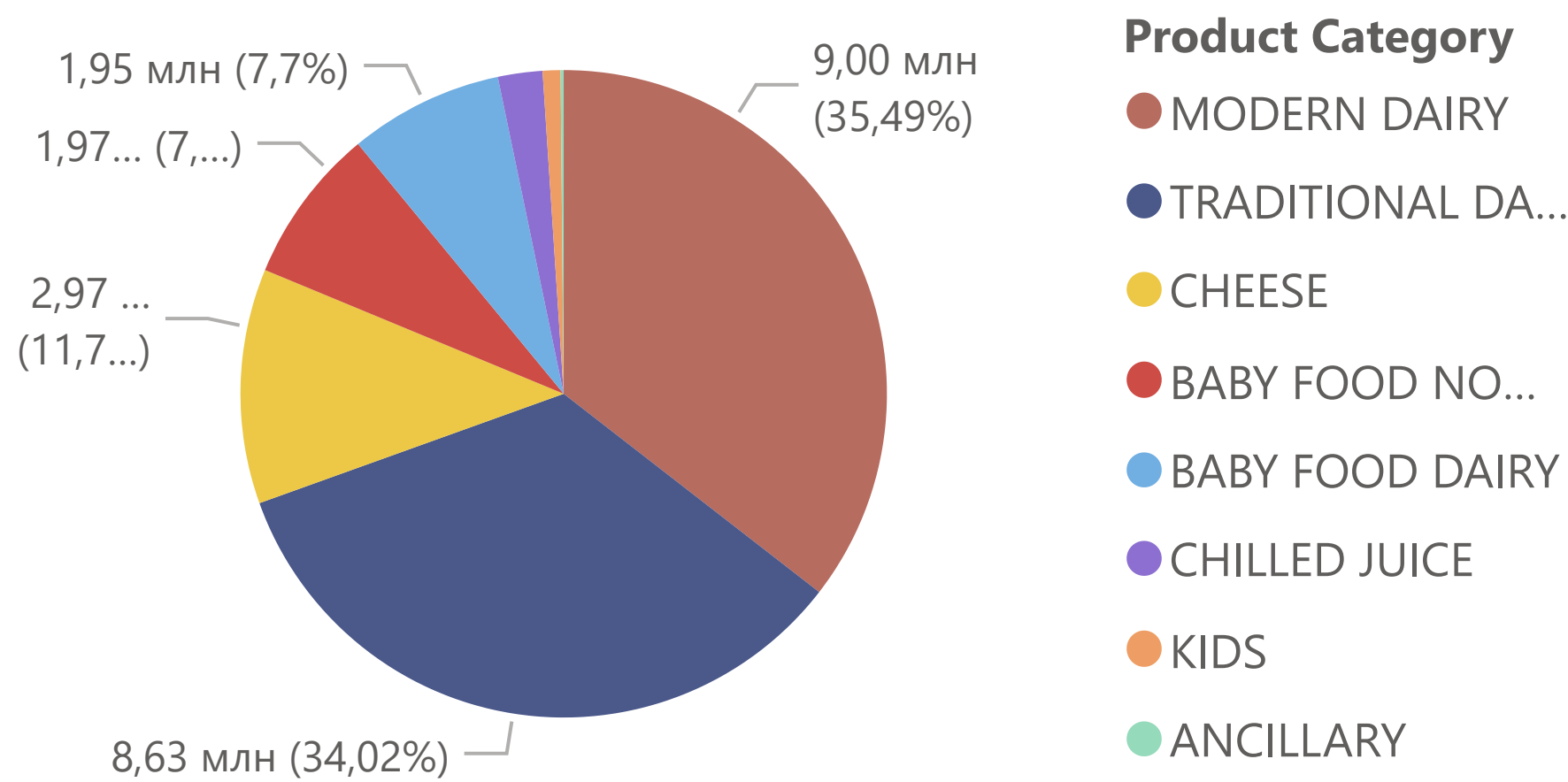
- MODERN DAIRY — 9,00 млн (35,49%)
- TRADITIONAL DA... — 8,63 млн (34,02%)
- CHEESE — 2,97 ... (11,7...)
- BABY FOOD NO... — 1,97... (7,...)
- BABY FOOD DAIRY — 1,95 млн (7,7%)
- CHILLED JUICE
- KIDS
- ANCILLARY

Gross Revenue, RUB по Product Category

- TRADITIONAL ... — 226,62 т... (95,58%)
- MODERN DAIRY — 10,49 тыс. (4,42%)

Gross Revenue, RUB по Product Category

- TRADITIONAL... — 6,8... (5...)
- MODERN DAI... — 3,48 ... (26,...)
- KIDS AND BA... — 2,97 м... (22,3...)
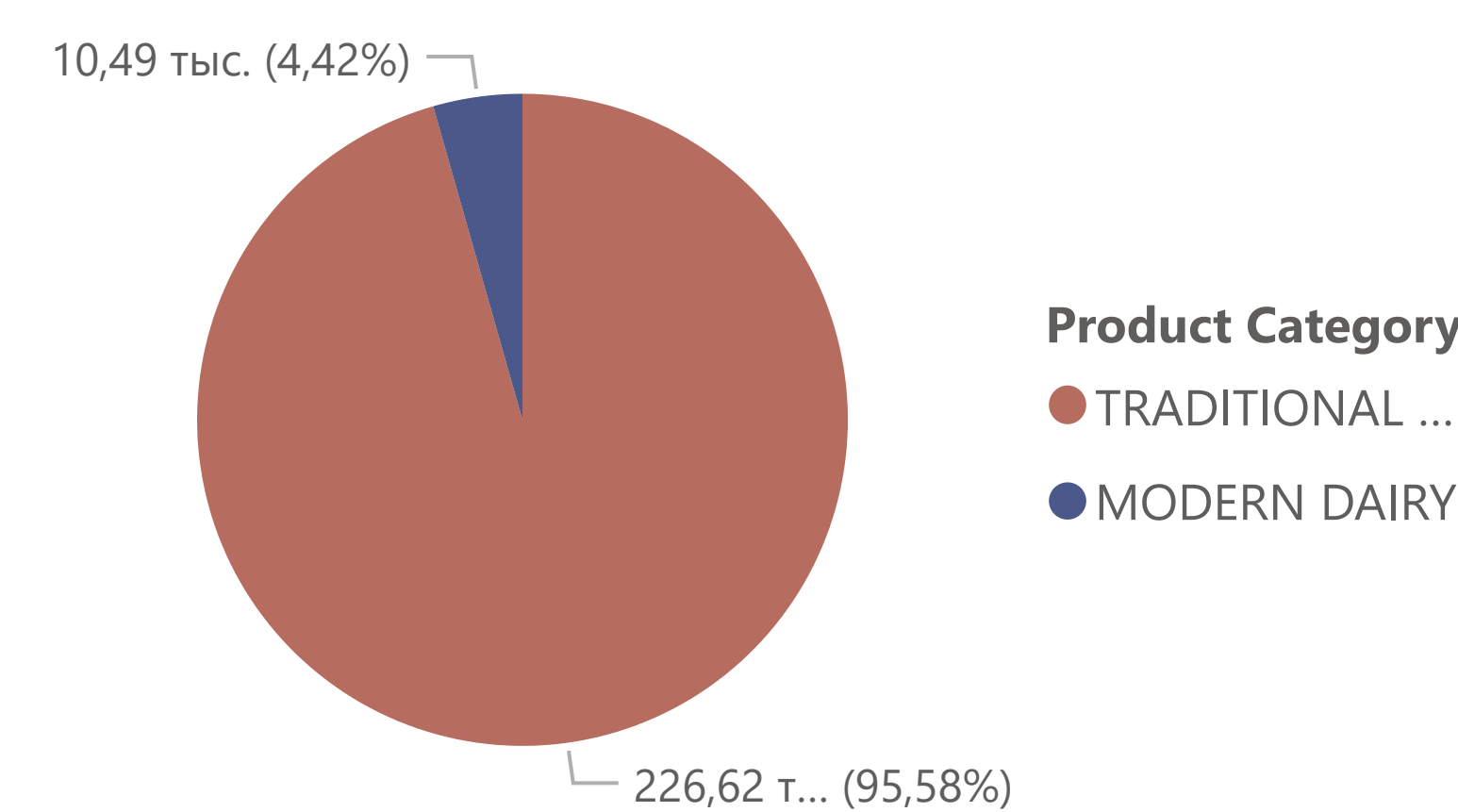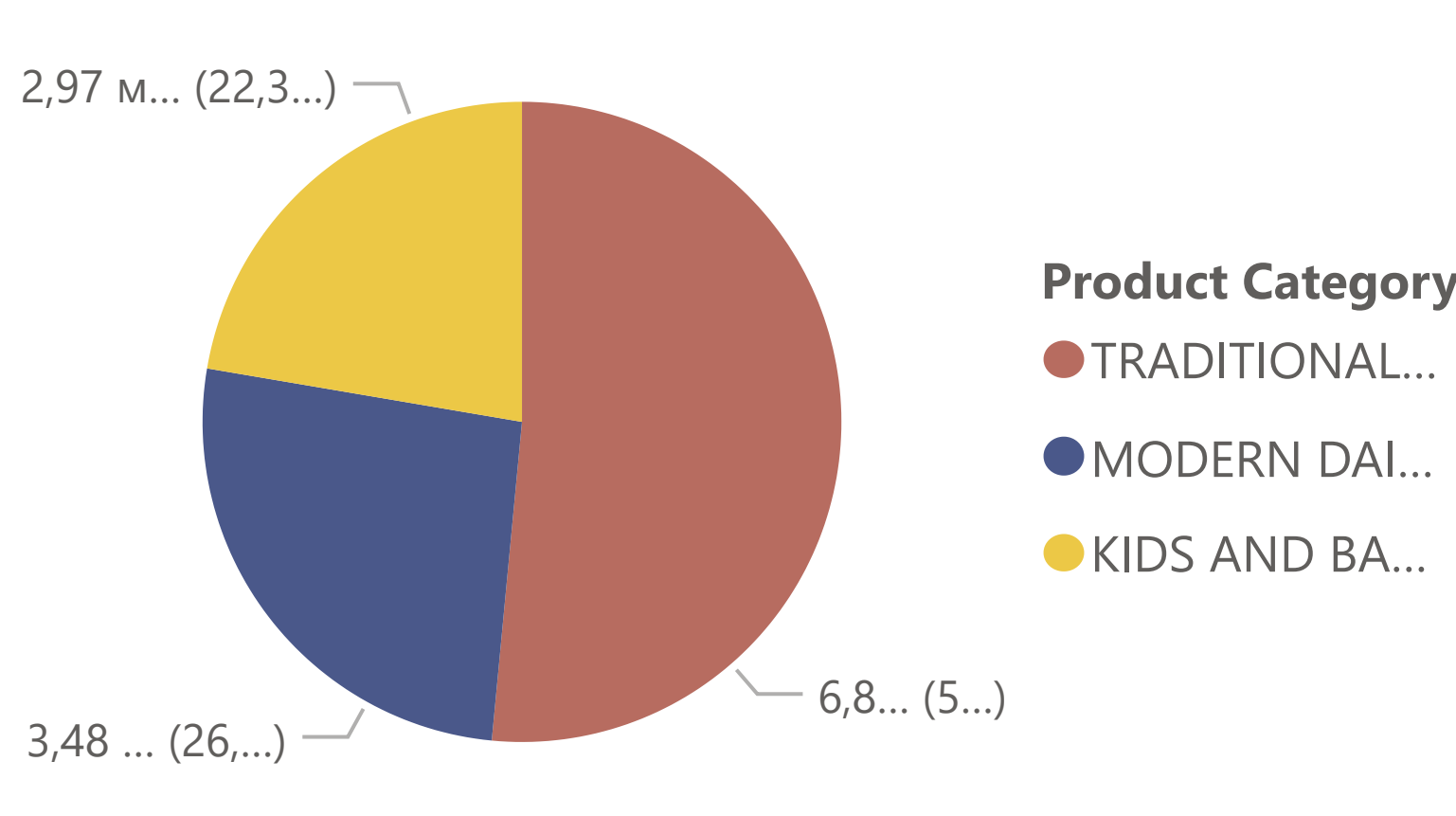
Gross Revenue, RUB по Material

Material	
Сыр Ламбер 50.0...	
Масло сливочно...	
Сыр Ламбер Сли...	
Чудо СырокГлаз ...	
ТворогДвД 5% 17...	
Глаз сырки Чудо ...	
Сметана Домик в...	
Глаз сырки Чудо ...	
МолокоПастерОт...	
Фругурт ТвЙог П...	
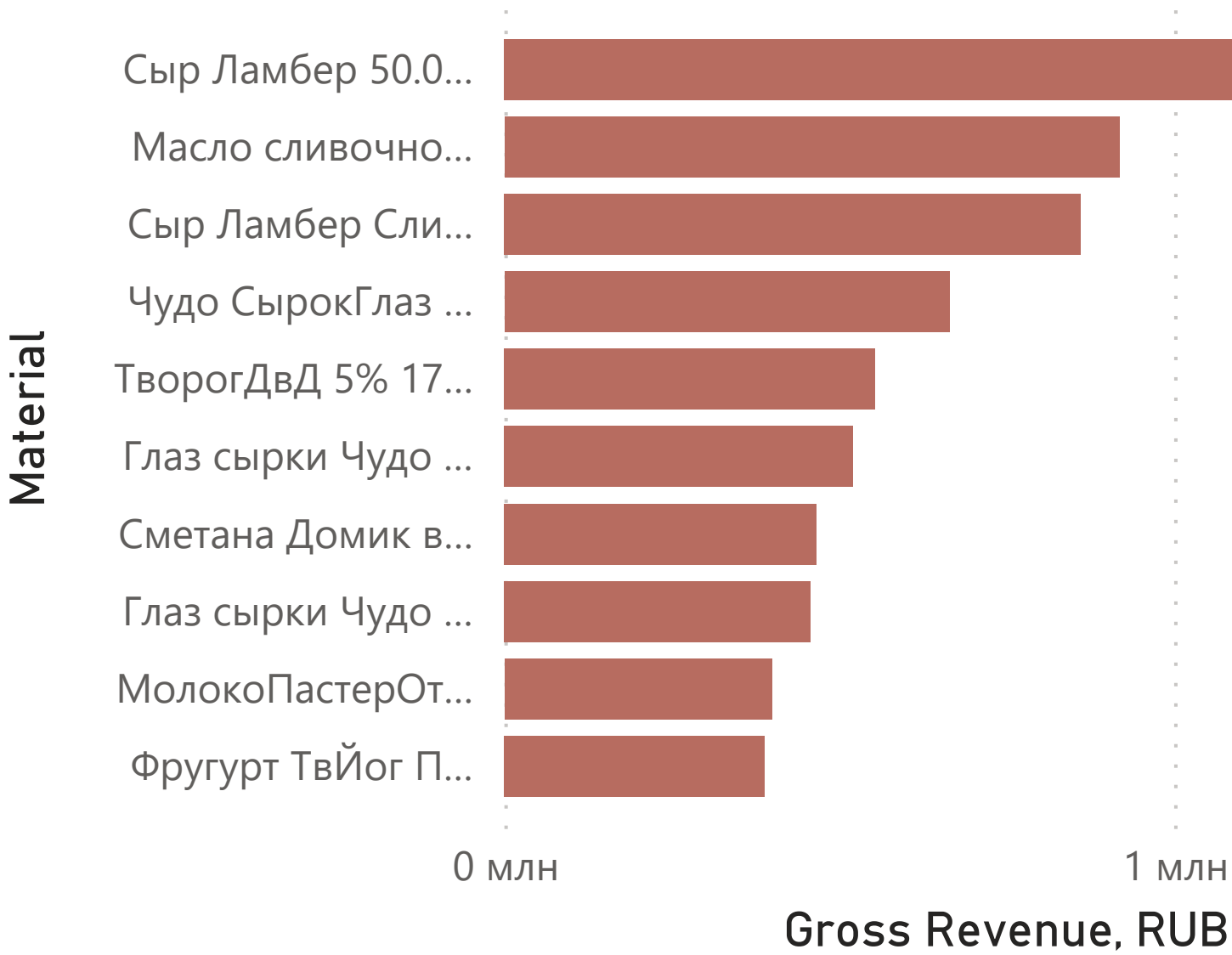
Gross Revenue, RUB по Bill-to party

Bill-to party	
АО "ТАНДЕР"	
ООО "Агроторг"	
АО "Торговый д...	
ООО "Лента"	
АО "Дикси Юг"	
Департамент зд...	
ООО "Оазис"	
ООО "МЕТРО Кэ...	
ООО "Сладкая ж...	
ООО "Прометей"	
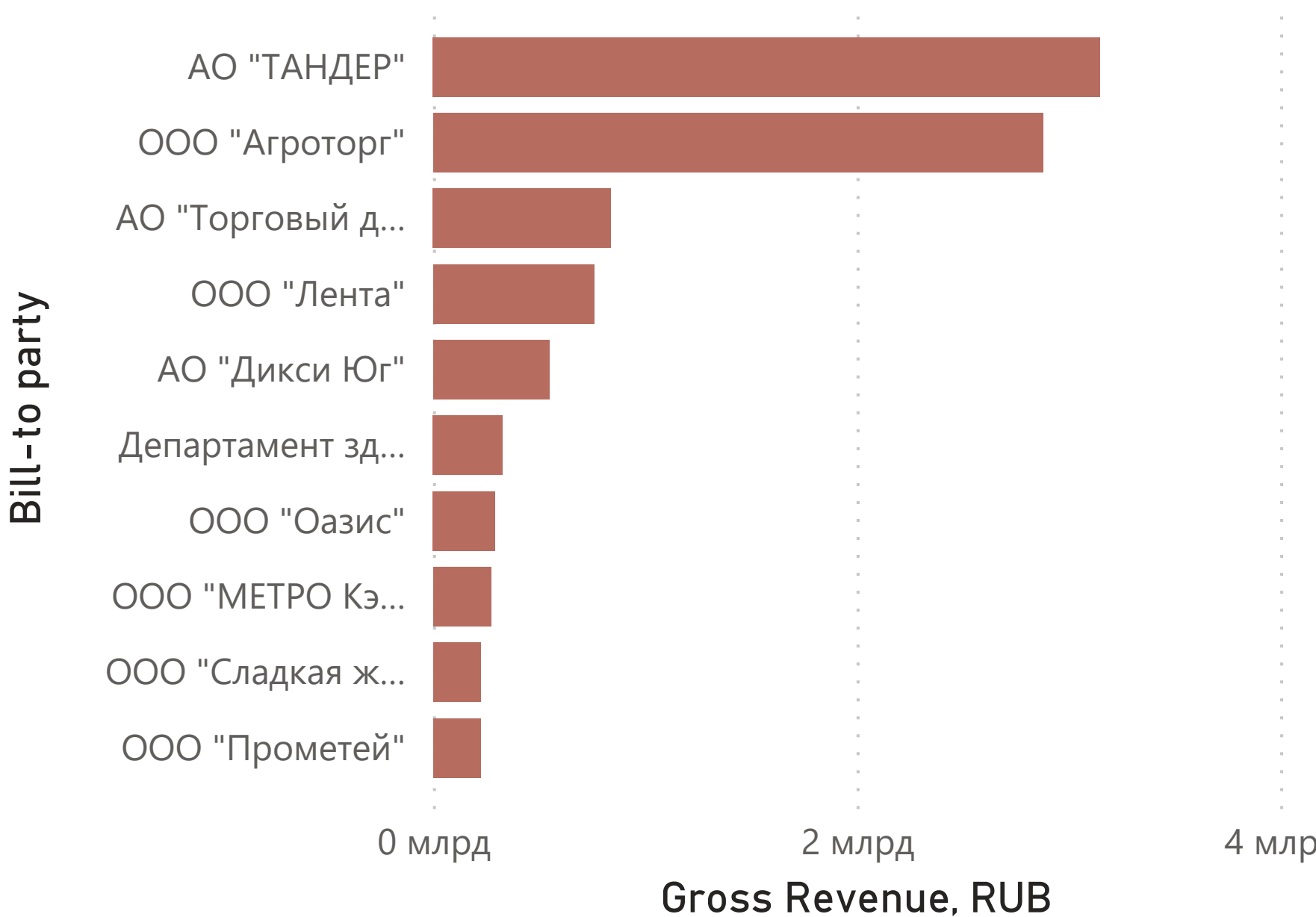
Company	Entity	Revenue
Retail Sales		3
Retail Sales	6106RusDy	9 76
WBD	6106RusDy	7 927 50
Retail Sales	6106RusFd	14 14
WBD	6106RusFd	5 367 89
WBD	6154ArmDyBev	3 24
WBD	6154ArmDyFd	7 55
WBD	6154CenAsDyBev	5 00
WBD	6154CenAsDyFd	1 25
Kungur	6175RusDy	14
Всего		**13 451 80**