

Sakshi Upadhyay

Department of Economics
Washington and Lee University
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ACADEMIC POSITIONS **Washington and Lee University**, Virginia, USA
Visiting Assistant Professor of Economics, 2021-present

EDUCATION **Virginia Polytechnic Institute and State University**, Virginia, USA
Ph.D., Economics 2021

Indira Gandhi Institute of Development Research, Mumbai, India,
M.Phil., Development Economics, 2016
M.Sc., Economics, 2015

University of Delhi, Delhi, India
B.A.(Hons), Economics, 2013

FIELD Behavioral Economics, Game Theory, Experimental Economics, Public Economics

PUBLICATIONS *Social Preferences and Public Goods provision* (Sudipta Sarangi and Sakshi Upadhyay, Game Theory and Networks - New Perspectives and Directions, Springer Nature, 2021) [[click here](#)]

GRANTS **National Science Foundation Grant:** *Doctoral Dissertation Research in Economics: awarded amount \$9597* (received March 2020)

Lenfest Research Summer Grant: *Washington and Lee University, awarded amount \$6500* (received March 2021)

WORKING PAPERS *Coalitions improve coordination and provision of public goods:* Theory and experimental evidence (with Sudipta Sarangi and Sheryll Ball)-submitted
Job Market Paper, [[click here](#)]

Coalition formation in Public Goods Game: An experimental test with endogenous preferences (with Sudipta Sarangi and Sheryl Ball) [[click here](#)]

Betrayal Aversion: Correlation in Psychology and Economics experiments (with Sheryl Ball and Jason Aimone)

WORK IN PROGRESS *Impact of feedback on reducing gender differences in advising:* Experimental Evidence

Trade and Innovations: A lab test of two growth theories (with Priyam Verma)

Impact of Water Conservation on Crop Burning Choice: Evidence from India (with Nilesh Shinde)

FELLOWSHIPS
AND AWARDS

Virginia Tech

Research Fellowship, Kellogg Center for Philosophy, Politics and Economics, Summer 2020

Graduate Travel Fund, Spring 2020, Spring 2019

Graduate Research Development Program, Research support, Fall 2019

Graduate Assistant Tuition Fellowship, 2016-2021

Graduate Instructor of the Year, Economics Department, Spring 2020

Best Third Year Paper Award, Economics Department, Summer 2019

Recipient of "Rising Scholar Award", Economics Department, Summer 2018.

TEACHING
EXPERIENCE

Washington and Lee University

*Advanced Experimental Economics**
Fall 2021 and 2022, Spring 2022 and 2023 (tentative)

*Introductory Behavioral & Experimental Economics**
Fall 2021 and 2022

Principle of Economics
Spring 2022 and 2023 (tentative)

Directed Individual Research (Honors Thesis)
2022-2023

Virginia Tech

Intermediate Microeconomics, Instructor
Summer 2019 and 2020, Spring 2020 and Spring 2021

Experimental Economics (Graduate), Neuro-economics, Money and Banking, Principles of Economic, Teaching Assistant (2016-2021)

Ashoka University, India

Introduction to Game Theory and Strategic Reasoning, Teaching Assistant
Summer 2020

RESEARCH
EXPERIENCE

Research Fellow, Kellogg Center for Philosophy, Politics and Economics, Virginia Tech, 2020-2021

Associate Collaborator, SAIG, Statistics Department, Virginia Tech, Spring 2021, Fall 2020

Research Assistant, Management Department, Virginia Tech, Spring 2021, Fall 2020

Research Assistant, Biocomplexity Institute, Virginia Tech, April-October 2018

*Electives designed on my own and first time offering of the course in the economics department.

Research Assistant, Indira Gandhi Institute of Development Research, Mumbai, India, July 2015-July 2016

Intern, Reserve Bank of India, Mumbai, India, June-July 2014

PRESENTATIONS	<p>2022: ESA World Meeting 2022; 33rd Stony Brook International Conference on Game Theory; ESA seminar for Job market Candidates</p> <p>2021: International Conference on Social Choice and Voting Theory</p> <p>2020: Behavioral Research in Economics Workshop, India; ESA seminar for Job market Candidates; Southern Economic Association 90th Meeting</p> <p>2019: Winter School, Delhi School of Economics, India; Southern Economic Association 89th Annual Meetings; 30th Stony Brook International Conference on Game Theory; Spring 2019 Midwest Economic Theory and International Trade Meetings; 35th Graduate Student Association Research Symposium, Virginia Tech</p> <p>2018: 14th Annual Conference on Economic Growth and Development, India; Virginia Association For Economist Meetings</p>	
COMPUTER SKILLS	Stata, R, MATLAB, ZTree, Microsoft Office, L ^A T _E X	
REFEREEING SERVICES	National Science Foundation, Journal of Economic Behavior and Organization, Journal of Public Economic Theory, Virginia Journal of Social Sciences	
ADDITIONAL TRAINING	IFREE's 24th Annual Workshop in Experimental Economics (Chapman University)	
AFFILIATIONS	American Economic Association, Economic Science Association, Southern Economic Association	
LANGUAGES	English (Proficient), Hindi (Native)	
CITIZENSHIP/ VISA	India/F1 Visa	
REFERENCES	<p>Sudipta Sarangi Professor and Department Head Department of Economics Virginia Tech E-mail: ssarangi@vt.edu</p> <p>Linda Hooks Professor and Department Head Department of Economics Washington and Lee University E-mail: hooks1@wlu.edu</p>	<p>Sheryl Ball Professor Department of Economics Virginia Tech E-mail: sball@vt.edu</p> <p>Eric Bahel Associate Professor Department of Economics Virginia Tech E-mail: erbahel@vt.edu</p>