FML assignment 4

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Question

An equities analyst is studying the pharmaceutical industry and would like your help in exploring and understanding the financial data collected by her firm. Her main objective is to understand the structure of the pharmaceutical industry using some basic financial measures. Financial data gathered on 21 firms in the pharmaceutical industry are available in the file Pharmaceuticals.csv Download Pharmaceuticals.csv. For each firm, the following variables are recorded:

- -Market capitalization (in billions of dollars) -Beta -Price/earnings ratio -Return on equity -Return on assets -Asset turnover -Leverage -Estimated revenue growth -Net profit margin -Median recommendation (across major brokerages) -Location of firm's headquarters -Stock exchange on which the firm is listed -Use cluster analysis to explore and analyze the given dataset as follows:
- 1.Use only the numerical variables (1 to 9) to cluster the 21 firms. Justify the various choices made in conducting the cluster analysis, such as weights for different variables, the specific clustering algorithm(s) used, the number of clusters formed, and so on.
- 2. Interpret the clusters with respect to the numerical variables used in forming the clusters. Is there a pattern in the clusters with respect to the numerical variables (10 to 12)? (those not used in forming the clusters).
- 3. Provide an appropriate name for each cluster using any or all of the variables in the dataset.

Summary

1.k-means is the most appropriate clustering algorithm with k=5.

2.we got 5 clusters-

one with highest Market_Cap, highest ROE, highest ROA, highest Asset_Turnover has equal Hold and Moderate Buy Recommendation.

one with lowest PE_Ratio and lowest Asset_Turnover has Hold Recommendation.

one with highest Beta, highest Leverage has mostly Moderate Buy Recommendation.

one with highest PE Ratio has Hold Recommendation.

one with highest Net Profit Margin has mostly Hold Recommendation.

3. We got 5 types of companies- Startups, MNCs, Unicorns, Gamble and Leveraged.

Loading all the required packages

```
library(tidyverse)
-- Attaching core tidyverse packages ----- tidyverse 2.0.0 --
v dplyr 1.1.3 v readr 2.1.4
v forcats 1.0.0 v stringr 1.5.0
v ggplot2 3.4.3 v tibble v lubridate 1.9.2 v tidyr
                                 3.2.1
                                 1.3.0
v purrr
          1.0.2
-- Conflicts ----- tidyverse_conflicts() --
x dplyr::filter() masks stats::filter()
                 masks stats::lag()
x dplyr::lag()
i Use the conflicted package (<a href="http://conflicted.r-lib.org/">http://conflicted.r-lib.org/</a>) to force all conflicts to become errors
library(cluster)
library(factoextra)
Welcome! Want to learn more? See two factoextra-related books at https://goo.gl/ve3WBa
library(ISLR)
library(caret)
Loading required package: lattice
Attaching package: 'caret'
The following object is masked from 'package:purrr':
   lift
library(tidyr)
library(readr)
library(knitr)
library(dplyr)
library(stats)
library(dbscan)
Attaching package: 'dbscan'
The following object is masked from 'package:stats':
    as.dendrogram
```

Loading the dataset into the R

```
pharma.df.2 <- read.csv("/Users/sakshibansal/Downloads/Pharmaceuticals.csv")</pre>
```

Understanding the data structure

```
dim(pharma.df.2)
```

[1] 21 14

```
head(pharma.df.2, n=10)
```

```
Name Market_Cap Beta PE_Ratio ROE ROA
   Symbol
      ABT
                                              68.44 0.32
                                                              24.7 26.4 11.8
1
                    Abbott Laboratories
2
      AGN
                         Allergan, Inc.
                                               7.58 0.41
                                                              82.5 12.9 5.5
3
      AHM
                           Amersham plc
                                               6.30 0.46
                                                              20.7 14.9 7.8
4
      AZN
                        AstraZeneca PLC
                                              67.63 0.52
                                                              21.5 27.4 15.4
5
      AVE
                                 Aventis
                                              47.16 0.32
                                                              20.1 21.8 7.5
6
      BAY
                                Bayer AG
                                              16.90 1.11
                                                              27.9 3.9 1.4
7
      BMY Bristol-Myers Squibb Company
                                              51.33 0.50
                                                              13.9 34.8 15.1
8
     CHTT
                           Chattem, Inc
                                               0.41 0.85
                                                              26.0 24.1 4.3
9
      ELN
                  Elan Corporation, plc
                                               0.78 1.08
                                                               3.6 15.1 5.1
                  Eli Lilly and Company
                                                              27.9 31.0 13.5
10
      LLY
                                              73.84 0.18
   Asset_Turnover Leverage Rev_Growth Net_Profit_Margin Median_Recommendation
1
               0.7
                       0.42
                                   7.54
                                                      16.1
                                                                     Moderate Buy
2
              0.9
                       0.60
                                                       5.5
                                   9.16
                                                                     Moderate Buy
3
              0.9
                       0.27
                                   7.05
                                                      11.2
                                                                       Strong Buy
4
              0.9
                       0.00
                                  15.00
                                                      18.0
                                                                    Moderate Sell
5
               0.6
                       0.34
                                  26.81
                                                      12.9
                                                                     Moderate Buy
6
               0.6
                       0.00
                                  -3.17
                                                                             Hold
                                                       2.6
7
               0.9
                       0.57
                                   2.70
                                                      20.6
                                                                    Moderate Sell
8
               0.6
                       3.51
                                   6.38
                                                       7.5
                                                                     Moderate Buy
9
                       1.07
                                  34.21
                                                      13.3
                                                                    Moderate Sell
               0.3
10
              0.6
                       0.53
                                   6.21
                                                      23.4
                                                                             Hold
   Location Exchange
                 NYSE
1
         US
                 NYSE
2
     CANADA
3
                 NYSE
         UK
4
         UK
                NYSE
5
     FRANCE
                 NYSE
6
    GERMANY
                 NYSE
7
         US
                 NYSE
8
         US
              NASDAQ
9
    IRELAND
                 NYSE
10
                 NYSE
         US
```

```
str(pharma.df.2)
```

```
'data.frame': 21 obs. of 14 variables:

$ Symbol : chr "ABT" "AGN" "AHM" "AZN" ...

$ Name : chr "Abbott Laboratories" "Allergan, Inc." "Amersham plc" "AstraZeneca PLC"
```

```
$ Market Cap
                              68.44 7.58 6.3 67.63 47.16 ...
                       : num
                              0.32 0.41 0.46 0.52 0.32 1.11 0.5 0.85 1.08 0.18 ...
 $ Beta
                       : num
$ PE Ratio
                       : num
                              24.7 82.5 20.7 21.5 20.1 27.9 13.9 26 3.6 27.9 ...
$ ROE
                              26.4 12.9 14.9 27.4 21.8 3.9 34.8 24.1 15.1 31 ...
                       : num
 $ ROA
                       : num 11.8 5.5 7.8 15.4 7.5 1.4 15.1 4.3 5.1 13.5 ...
 $ Asset Turnover
                       : num 0.7 0.9 0.9 0.9 0.6 0.6 0.9 0.6 0.3 0.6 ...
$ Leverage
                       : num 0.42 0.6 0.27 0 0.34 0 0.57 3.51 1.07 0.53 ...
$ Rev Growth
                       : num
                              7.54 9.16 7.05 15 26.81 ...
                       : num
 $ Net_Profit_Margin
                              16.1 5.5 11.2 18 12.9 2.6 20.6 7.5 13.3 23.4 ...
                              "Moderate Buy" "Moderate Buy" "Strong Buy" "Moderate Sell" ...
 $ Median_Recommendation: chr
$ Location
                       : chr
                               "US" "CANADA" "UK" "UK" ...
                               "NYSE" "NYSE" "NYSE" ...
 $ Exchange
                        : chr
summary(pharma.df.2)
```

```
Symbol
                       Name
                                        Market_Cap
                                                            Beta
Length:21
                   Length:21
                                      Min. : 0.41
                                                       Min.
                                                               :0.1800
Class : character
                   Class :character
                                      1st Qu.: 6.30
                                                       1st Qu.:0.3500
                                      Median : 48.19
                                                       Median :0.4600
Mode :character
                   Mode :character
                                            : 57.65
                                      Mean
                                                       Mean
                                                               :0.5257
                                      3rd Qu.: 73.84
                                                       3rd Qu.:0.6500
                                      Max.
                                             :199.47
                                                       Max.
                                                               :1.1100
   PE_Ratio
                     ROE
                                    ROA
                                               Asset_Turnover
                                                                 Leverage
Min. : 3.60
                       : 3.9
                                      : 1.40
                                                       :0.3
                Min.
                               Min.
                                               Min.
                                                              Min.
                                                                      :0.0000
1st Qu.:18.90
                1st Qu.:14.9
                               1st Qu.: 5.70
                                               1st Qu.:0.6
                                                              1st Qu.:0.1600
Median :21.50
                Median:22.6
                               Median :11.20
                                               Median:0.6
                                                              Median :0.3400
                                                      :0.7
Mean
      :25.46
                Mean
                      :25.8
                               Mean
                                      :10.51
                                               Mean
                                                              Mean
                                                                      :0.5857
3rd Qu.:27.90
                3rd Qu.:31.0
                               3rd Qu.:15.00
                                               3rd Qu.:0.9
                                                               3rd Qu.:0.6000
Max.
       :82.50
                Max.
                       :62.9
                               Max.
                                      :20.30
                                               Max.
                                                      :1.1
                                                              Max.
                                                                      :3.5100
  Rev_Growth
                Net_Profit_Margin Median_Recommendation
                                                         Location
Min.
     :-3.17
                       : 2.6
                Min.
                                  Length:21
                                                        Length:21
1st Qu.: 6.38
                1st Qu.:11.2
                                  Class :character
                                                        Class : character
Median : 9.37
                Median:16.1
                                  Mode :character
                                                        Mode :character
Mean
     :13.37
                Mean :15.7
3rd Qu.:21.87
                3rd Qu.:21.1
Max.
       :34.21
                Max.
                       :25.5
  Exchange
Length:21
Class : character
Mode : character
```

Cleaning the data to remove every n/a values

```
pharma.df.2 <- na.omit(pharma.df.2)</pre>
```

1a.Use only the numerical variables (1 to 9) to cluster the 21 firms

Dropping all the non-numeric varaibles

```
pharma.df = pharma.df.2[ , c(3:11)]
pharma.df
```

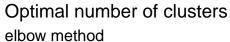
```
Market_Cap Beta PE_Ratio ROE ROA Asset_Turnover Leverage Rev_Growth
1
        68.44 0.32
                        24.7 26.4 11.8
                                                    0.7
                                                            0.42
                                                                        7.54
2
         7.58 0.41
                        82.5 12.9
                                                    0.9
                                                            0.60
                                                                        9.16
                                   5.5
3
         6.30 0.46
                        20.7 14.9 7.8
                                                    0.9
                                                            0.27
                                                                       7.05
4
        67.63 0.52
                        21.5 27.4 15.4
                                                    0.9
                                                            0.00
                                                                       15.00
5
        47.16 0.32
                        20.1 21.8 7.5
                                                    0.6
                                                            0.34
                                                                       26.81
6
        16.90 1.11
                        27.9 3.9
                                   1.4
                                                    0.6
                                                            0.00
                                                                       -3.17
7
        51.33 0.50
                        13.9 34.8 15.1
                                                    0.9
                                                            0.57
                                                                       2.70
8
         0.41 0.85
                        26.0 24.1 4.3
                                                    0.6
                                                            3.51
                                                                        6.38
9
         0.78 1.08
                         3.6 15.1 5.1
                                                    0.3
                                                            1.07
                                                                       34.21
        73.84 0.18
                        27.9 31.0 13.5
                                                                        6.21
10
                                                    0.6
                                                            0.53
11
       122.11 0.35
                        18.0 62.9 20.3
                                                    1.0
                                                            0.34
                                                                       21.87
12
         2.60 0.65
                        19.9 21.4 6.8
                                                   0.6
                                                            1.45
                                                                       13.99
                                                                       9.37
13
       173.93 0.46
                        28.4 28.6 16.3
                                                   0.9
                                                            0.10
14
         1.20 0.75
                        28.6 11.2 5.4
                                                    0.3
                                                            0.93
                                                                       30.37
15
       132.56 0.46
                        18.9 40.6 15.0
                                                    1.1
                                                            0.28
                                                                       17.35
16
        96.65 0.19
                        21.6 17.9 11.2
                                                   0.5
                                                            0.06
                                                                       -2.69
                                                            0.16
17
       199.47 0.65
                        23.6 45.6 19.2
                                                    0.8
                                                                       25.54
18
        56.24 0.40
                        56.5 13.5 5.7
                                                    0.6
                                                            0.35
                                                                       15.00
19
                                                   0.8
                                                            0.00
                                                                       8.56
        34.10 0.51
                        18.9 22.6 13.3
20
         3.26 0.24
                                                    0.5
                                                            0.20
                                                                       29.18
                        18.4 10.2 6.8
21
        48.19 0.63
                        13.1 54.9 13.4
                                                    0.6
                                                            1.12
                                                                        0.36
   Net_Profit_Margin
1
                 16.1
2
                  5.5
3
                 11.2
4
                 18.0
5
                 12.9
6
                  2.6
7
                 20.6
8
                 7.5
9
                 13.3
                 23.4
10
11
                 21.1
12
                 11.0
13
                 17.9
14
                 21.3
15
                 14.1
16
                 22.4
17
                 25.2
18
                 7.3
19
                 17.6
20
                 15.1
21
                 25.5
```

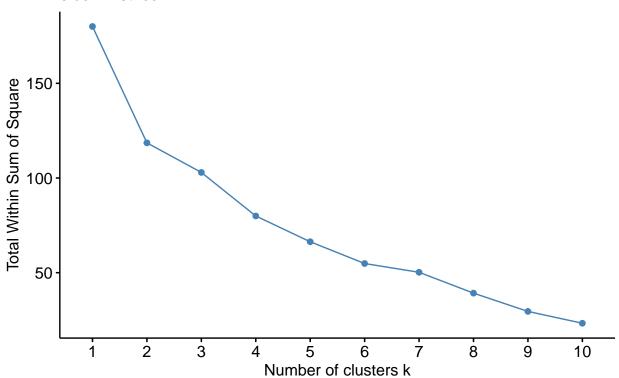
Normalizing the dataset

```
df.norm = preProcess(pharma.df , method = c("center", "scale"))
pharma.norm = predict(df.norm , pharma.df)
```

Finding the value of k using elbow and silhouette method

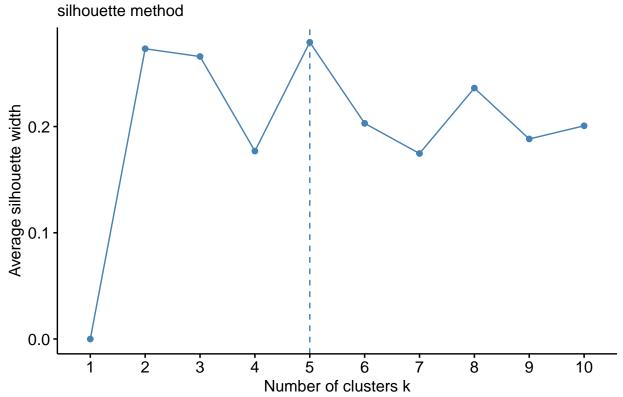
```
fviz_nbclust(pharma.norm , kmeans , method = "wss") + labs(subtitle = "elbow method")
```





fviz_nbclust(pharma.norm , kmeans , method = "silhouette") + labs(subtitle = "silhouette method")

Optimal number of clusters



The chart shows that the elbow point 5 provides the best value for k. While WSS will continue to drop for larger values of k, we have to make the trade off between over fitting, i.e., a model fitting both noise and signal, to a model having bias. Here, the elbow point provides that compromise where WSS, while still decreasing beyond k = 5, decreases at a much smaller rate. In other words, k = 5 provides the best value between bias and over fitting. Again, we see that 5 is the ideal number of clusters by looking at the large values for the Silhouette Width (Y Axis). This proves that K = 5 is the appropriate number.

Now making clusters and visualizing it using k-means

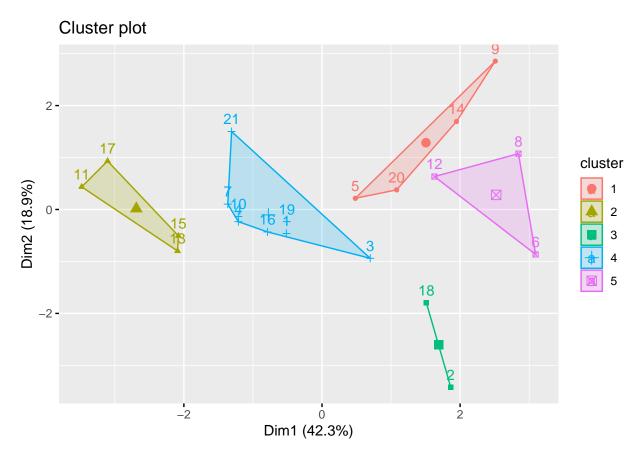
```
set.seed(250)
kcluster <- kmeans(pharma.norm , centers = 5 , nstart = 25)
kcluster$centers</pre>
```

```
Market_Cap
                            PE_Ratio
                                             ROE
                                                        ROA Asset_Turnover
                    Beta
1 -0.76022489
               0.2796041 -0.47742380 -0.7438022 -0.8107428
                                                                -1.2684804
  1.69558112 -0.1780563 -0.19845823
                                      1.2349879
                                                  1.3503431
                                                                 1.1531640
3 -0.43925134 -0.4701800
                          2.70002464 -0.8349525 -0.9234951
                                                                 0.2306328
4 -0.03142211 -0.4360989 -0.31724852 0.1950459
                                                 0.4083915
                                                                 0.1729746
5 -0.87051511
              1.3409869 -0.05284434 -0.6184015 -1.1928478
                                                                -0.4612656
     Leverage Rev_Growth Net_Profit_Margin
               1.5180158
  0.06308085
                              -0.006893899
2 -0.46807818
               0.4671788
                               0.591242521
3 -0.14170336 -0.1168459
                              -1.416514761
4 -0.27449312 -0.7041516
                               0.556954446
  1.36644699 -0.6912914
                              -1.320000179
```

kcluster\$size

[1] 4 4 2 8 3

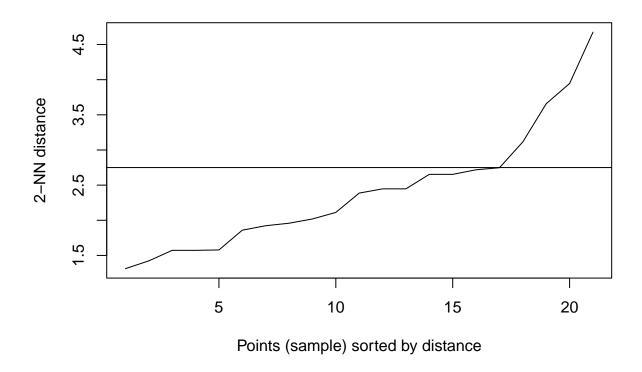
```
fviz_cluster(kcluster , data = pharma.norm)
```



We can clearly see the 5 clusters being made.

Making cluster using the dbscan method

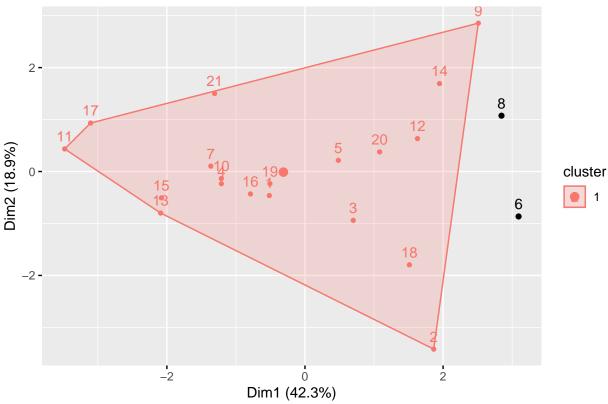
```
# Finding the optimal value of eps
dbscan::kNNdistplot(pharma.norm , k=2)
abline(h = 2.75)
```



```
pharma.db <- dbscan::dbscan(pharma.norm , eps = 2.75 , minPts = 2)

fviz_cluster(pharma.db , pharma.norm)</pre>
```





We can clearly see the 1 cluster being made with two outliers.

Making cluster using the hierarchical method

```
# Using agnes and finding the best linkage method

pharma.single <- agnes(pharma.norm , method = "single")
pharma.complete <- agnes(pharma.norm , method = "complete")
pharma.average <- agnes(pharma.norm , method = "average")

# Comparing their agglomerative function

print(pharma.single$ac)</pre>
```

[1] 0.4600348

```
print(pharma.complete$ac)
```

[1] 0.6990833

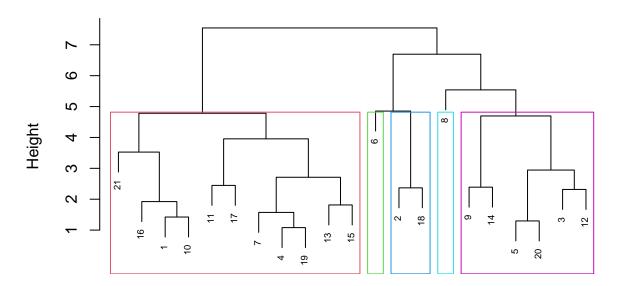
```
print(pharma.average$ac)
```

[1] 0.5600652

```
# We are going with the complete one since it has highest agglomerative function

# Using hclust to make the clusters
d <- dist(pharma.norm , method = "euclidean")
pharma.complete.2 <- hclust(d, method = "complete")
plot(pharma.complete.2 , cex = 0.6)
rect.hclust(pharma.complete.2 , k=5 , border=2:6)</pre>
```

Cluster Dendrogram



d hclust (*, "complete")

We can clearly see the 5 clusters being made.

1b. Justify the various choices made in conducting the cluster analysis, such as weights for different variables, the specific clustering algorithm(s) used, the number of clusters formed, and so on.

Interpretation

As we don't want the clustering algorithm to depend to an arbitrary variable unit, we started by normalizing the data and setting equal weights to all the variables so we can get a more clear picture of the clusters.

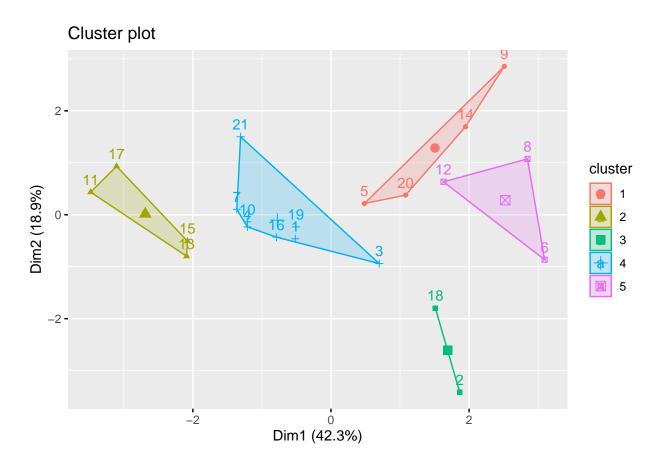
I used all the 3 methods for clustering that it- k-means, dbscan, hierarchical to analyze how differently data can be distributed across the platform. k-means gave me 5 cluster which I was able to find out by using the both elbow and silhouette method. Furthermore, I provided the same k for hierarchical clustering to get a comparison. Lastly, dbscan gave me a single cluster with 2 outliers which indicated that it won't be an appropriate technique to apply on the given dataset. Furthermore, I was able to observe that dbscan and hierarchical method gave me same outliers.

Lastly, between k-means , dbscan and hierarchical method, I believe k-means is a more appropriate fit for clustering this dataset because both the other methods gave us outliers which should have been included in

the dataset since they are very close to the other points as shown in k-means clustering. Furthermore, this is a financial dataset and there is no hierarchy in it which means we can't do clustering on the basis of the same.

2.Interpret the clusters with respect to the numerical variables used in forming the clusters.

fviz_cluster(kcluster , data = pharma.norm)



Now we are going to view the data points in order to intepret the 4 clusters

```
cluster1 <- kable(pharma.norm[c(5,9,14,20),], align = "c")
cluster1</pre>
```

	Market_C	apBeta	PE_Ratio	ROE	ROA	Asset_Turn	o vlæ verage	Rev_Grow	Net_Profit_Margin
5	-	-	-	-	-	-0.4612656	-	1.216387	-0.4259704
	0.1790256	0.8012536	0.3287443	0.2648488	0.5664461		0.3144900		
9	-	2.1589332	-	-	-	-1.8450624	0.6198379	1.886171	-0.3650138
	0.9704532		1.3403777	0.7089994	1.0174553				
14	-	0.8735889	0.1924001	-	-	-1.8450624	0.4406517	1.538607	0.8541178
	0.9632863			0.9675348	0.9610792				

	$Market_C$	apBeta	PE_Ratio	ROE	ROA	Asset_Turne	o vlee verage	Rev_Grow	Net_Profit_Margi	n
20	- 0.9281345	- 1 1198599		- 1 0338950		0.0==00==	- 0.4936762		-0.0907092	

This cluster has low values for Marketcap, PE-ratio, ROE, ROA and Net_Profit , high Beta, high Leverage but all other values are average.

```
cluster2 <- kable(pharma.norm[c(11,15,17,13),], align = "c")
cluster2</pre>
```

	Market_C	CapBeta	PE_Ratio	ROE	ROA	Asset_Turn	nov lee verage	Rev_Grow	Net_Profit_Margin
11	1.099920	-	-	2.4597165	5 1.8389364	1.3837968	-	0.7692605	0.8236395
		0.6844041	0.4574977				0.3144900		
15	1.278239	-	-	0.9814243	0.8429577	1.8450624	-	0.3601491	-0.2431006
		0.2559560	0.4023177				0.3912841		
17	2.419990	0.4840907	-	1.3128800	1.6322239	0.4612656	-	1.1014372	1.4484444
			0.1141555				0.5448723		
13	1.984176	-	0.1801379	0.1859308	3 1.0872544	0.9225312	-	-	0.3359869
		0.2559560					0.6216663	0.3621317	

All companies in this cluster have high values besides Beta, PE ratio and Leverage.

```
cluster3 <- kable(pharma.norm[c(2,18),], align = "c")
cluster3</pre>
```

	Market_C	apBeta	PE_Rati	o ROE	ROA	Asset_Turn	ovleeverage	Rev_Grow	Net_Profit_	Margin
2	-	-	3.497069	-	-	0.9225312	0.0182843	-	-1.553667	_
	0.8544181	0.4507051		0.8548399	0.9422871			0.3811391		
18	-	-	1.902980	-	-	-0.4612656	-	0.1474473	-1.279362	
	0.0240846	0.4896550		0.8150652	0.9047030		0.3016910			

This cluster has a high PE ratio but very low values for other variables.

```
cluster4 <- kable(pharma.norm[c(1,3,4,7,10,16,19,21),], align = "c")
cluster4</pre>
```

	Market_C	apBeta	PE_Ratio	ROE	ROA	Asset_Turn	novlærverage	Rev_Grow	Net_Profit_Margin
1	0.1840960	-	-	0.0400903	0.2416121	0.0000000	-	-	0.0616823
		0.8012536	0.0467132				0.2120979	0.5277675	
3	-	-	-	-	-	0.9225312	-		-0.6850358
	0.8762600	0.2559560	0.2919577	0.7222576	0.5100700		0.4040831	0.5721181	
4	0.1702742	-	-	0.1063815	0.9181259	0.9225312	-	0.1474473	0.3512260
		0.0222570	0.2429088				0.7496565		
7	-	-	-	0.5969358	0.8617498	0.9225312	-	-	0.7474438
	0.1078688	0.1001567	0.7088733				0.0201127	0.9658426	

	Market_Ca	apBeta	PE_Ratio	ROE	ROA	Asset_Turn	o vlee verage	Rev_Grow	Net_Profit_Margin
10	0.2762415	=	0.1494823	0.3450295	0.5610770	-0.4612656	-	-	1.1741398
		1.3465511					0.0713088	0.6481476	
16	0.6654710	-	-	-	0.1288598	-0.9225312	-	-	1.0217484
		1.3076013	0.2367777	0.5233842			0.6728624	1.4536989	
19	-	-	-	-	0.5234929	0.4612656	-	-	0.2902694
	0.4018812	0.0612069	0.4023177	0.2118159			0.7496565	0.4354459	
21	-	0.4061910	-	1.9293875	0.5422849	-0.4612656	0.6838330	-	1.4941618
	0.1614497		0.7579221					1.1776392	

This cluster has highest net profit margin.

```
cluster5 <- kable(pharma.norm[c(6,8,12),], align = "c")
cluster5</pre>
```

	Market_C	apBeta	PE_Ratio	ROE	ROA	Asset_Tur	no vloe verage	Rev_Grow	Net_Profit_Margin
6	-	2.2757827	0.1494823	-	-	-0.4612656	-	-	-1.9956023
	0.6953818			1.4514600	1.7127612		0.7496565	1.4971443	
8	-	1.2630872	0.0329912	-	-	-0.4612656	3.7427970	-	-1.2488842
	0.9767669			0.1123792	1.1677918			0.6327607	
12	-	0.4840907	-	-	-	-0.4612656	1.1062004	0.0560309	-0.7155141
	0.9393967		0.3410066	0.2913653	0.6979905				

This cluster has high beta value , average per ration and all other variables have mixed values.

Is there a pattern in the clusters with respect to the numerical variables (10 to 12)? (those not used in forming the clusters).

Identifying the patter of remaining variables

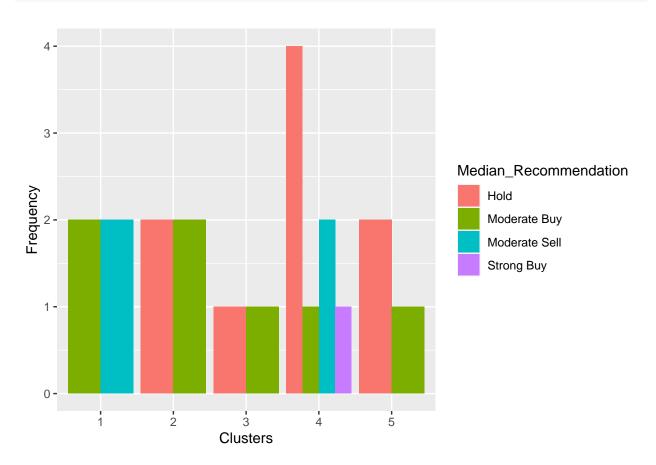
```
cluster_Pattern <- pharma.df.2 %>%
  select(c(1,12,13,14)) %>%
  mutate(Cluster = kcluster$clust)
print(cluster_Pattern)
```

	Symbol	Median_Recommendation	Location	Exchange	Cluster
1	ABT	Moderate Buy	US	NYSE	4
2	AGN	Moderate Buy	CANADA	NYSE	3
3	AHM	Strong Buy	UK	NYSE	4
4	AZN	Moderate Sell	UK	NYSE	4
5	AVE	Moderate Buy	FRANCE	NYSE	1
6	BAY	Hold	GERMANY	NYSE	5
7	BMY	Moderate Sell	US	NYSE	4
8	CHTT	Moderate Buy	US	NASDAQ	5
9	ELN	Moderate Sell	IRELAND	NYSE	1
10	LLY	Hold	US	NYSE	4
11	GSK	Hold	UK	NYSE	2
12	IVX	Hold	US	AMEX	5

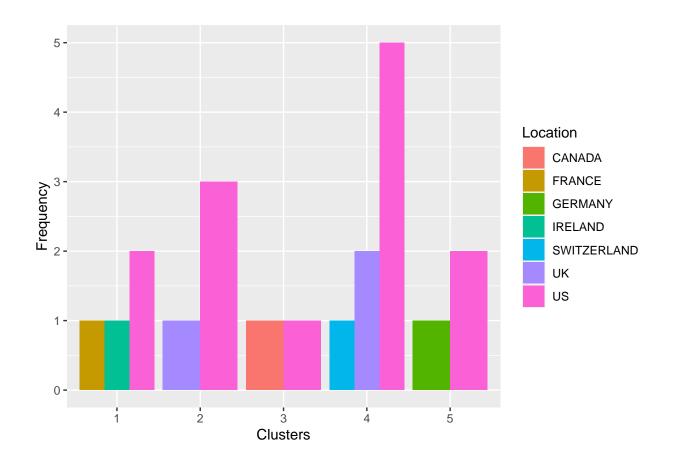
2	NYSE	US	Moderate Buy	JNJ	13
1	NYSE	US	Moderate Buy	MRX	14
2	NYSE	US	Hold	MRK	15
4	NYSE	${\tt SWITZERLAND}$	Hold	NVS	16
2	NYSE	US	Moderate Buy	PFE	17
3	NYSE	US	Hold	PHA	18
4	NYSE	US	Hold	SGP	19
1	NYSE	US	Moderate Sell	WPI	20
4	NYSE	US	Hold	WYE	21

Now visualizing the data points to find the pattern

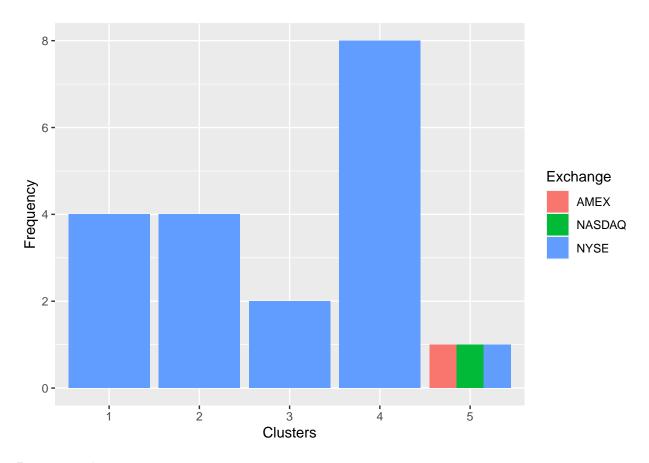
```
ggplot(cluster_Pattern, mapping = aes(factor(Cluster), fill=Median_Recommendation)) + geom_bar(position
```



ggplot(cluster_Pattern, mapping = aes(factor(Cluster), fill=Location)) + geom_bar(position = 'dodge') +



ggplot(cluster_Pattern, mapping = aes(factor(Cluster), fill=Exchange)) + geom_bar(position = 'dodge') +



Interpretation

From all the above graphs we can say-

cluster 1 - All the companies are listed in NYSE and trades from various locations like France, Germany and US. Also, they are indulged in partially equal moderate buy and sell.

cluster 2 - All the companies are listed in NYSE and trades from two locations which are UK AND US. Also, they are indulged in partially hold and moderate buy.

cluster3 - All the companies are listed in NYSE and trades from two locations which are Canada AND US. Also, they are indulged in very low hold and moderate buy.

cluster 4 - All the companies are listed in NYSE and trades from various locations like Switzerland, UK and US being the dominant one. Also, they are indulged in highest hold with very low moderate/strong buy.

cluster5 - All the companies are listed in all 3 exchanges and trades from Germany and US. Also, they are indulged in average hold and low moderate buy.

In terms of variables, a pattern can be seen among the clusters (10 to 12).

Clusters 1,2 has mostly Moderate Buy Recommendation

Clusters 2,3,4,5 has Hold Recommendation

3. Provide an appropriate name for each cluster using any or all of the variables in the dataset.

Based on the entire analysis and looking at the characteristics of the clusters, 21 pharmaceutical industries can be categorized into 5 different groups:

- Cluster 1 "Startups": A company with low asset turnover and high revenue growth may indicate that the company has significant growth potential but does not have sufficient investment to meet the needs. We can say that this cluster consists of companies who observes low risk and are growth oriented.
- Cluster 2 "MNC": Companies with high market capitalization are typically large and well-established companies that have a significant market presence and a strong financial position. We can say that this cluster consists of settled and profitable companies.
- Cluster 3 "Gamble": since it has high price-to-earnings (PE) ratio and a low net profit margin means that such companies can be risky, as they may not be able to meet the market's expectations and may experience a decline in stock price in the future. We can say that this cluster consists of overpriced and risky companies
- Cluster 4 "Unicorns": company with normal levels across financial metrics can be considered that the company is operating efficiently and effectively. We can say that this cluster consists of stable and efficient companies
- Cluster 5 "Leveraged": Companies with high leverage and low net profit margin & ROA may indicate that the company is taking on a significant amount of debt to finance its operations, while not generating a sufficient level of profitability or returns on assets. We can say that this cluster consists of debt-ridden and very risky companies.

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