

MICHAEL MAGGIACOMO

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EDUCATION

- Bachelor of Commerce**, Queen's University, Stephen J.R. Smith School of Business, Kingston, ON **2018 - 2022**
- Awarded Queen's Excellence Scholarship
 - Awarded Plumley Business Scholarship for demonstrating academic excellence
- Bachelor of Computer Science**, Queen's University, Kingston, ON **2021 – 2024**
- Awarded Mildred K. Walters Award for academic achievement

PROFESSIONAL EXPERIENCE

- Capital Markets Intern** **2023**
PATRIZIA SE, Toronto, ON
- Designed and implemented advanced Salesforce dashboards to streamline fundraising activity tracking, enhancing decision-making processes for senior leadership.
 - Automated product disclaimer logic using complex SQL within Seismic Sales Enablement platform, achieving 100% compliance and operational efficiency.
 - Delivered impactful roadshow recap presentations and identified potential investor opportunities, bolstering investor relations and capital-raising efforts.
- Business Analyst Summer Intern**, Distribution Support Team **2022**
Fiera Capital, Toronto, ON
- Automated revenue tracking through dynamic PowerBI dashboards, cutting manual reporting time by 50%.
 - Programmed VBA macros for streamlined RFP data retrieval, enhancing efficiency and data integrity by 80%.
 - Spearheaded Salesforce CRM optimization, standardizing client hierarchies and organizing profiles to improve team-wide accessibility.

EXTRACURRICULAR EXPERIENCE

- CFO**, Queens Relectric **2022 - 2023**
Queen's University, Kingston, Ontario
- Secured over \$30,000 in sponsorships from corporate partners to support electric vehicle conversions.
 - Designed comprehensive sponsorship packages and marketing collateral to enhance brand visibility and fundraising outcomes.
- Co-Founder**, Queen's Educational Equity Fund **2021 - 2022**
Queen's University, Kingston, Ontario
- Launched a student-run investment club managing a \$10K AUM portfolio, achieving a 30% LTM return.
 - Mentored 20+ members in financial modeling, capital markets analysis, and stock-pitch methodologies.

ADDITIONAL INFORMATION

- Technical Skills: Financial Modelling, Data Analysis, Python, VBA, Java, C, DAX, HTML, SQL,
- Additional Clubs & Competitions: Queen's Powerlifting, Queen's Case Competition
- Sports & Interests: Competitive Swimming, Hockey, Soccer, Boxing, Quantum Computing, Street Art, Music (Drums)