

MICHAEL MAGGIACOMO

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EDUCATION

- Bachelor of Commerce**, Queen's University, Stephen J.R. Smith School of Business, Kingston, ON **2018 - 2022**
- Awarded Queen's Excellence Scholarship
 - Awarded Plumley Business Scholarship for Demonstrating Academic Excellence
- Bachelor of Computer Science**, Queen's University, Kingston, ON **2021 - 2024**

PROFESSIONAL EXPERIENCE

- Capital Markets Intern**, PATRIZIA SE, Toronto, ON **2023 - 2023**
- Assisted in the implementation of the Seismic Sales Enablement platform, involving writing complex product disclaimer logic in SQL to ensure accurate and compliant product information dissemination.
 - Designed and developed Salesforce dashboards to efficiently report fundraiser activity to upper management, aiding in decision-making and strategy development.
 - Created comprehensive roadshow recap presentations, meeting notes, and sourced potential investor contacts to support the capital markets team in expanding investor relations and fundraising efforts.
- Business Analyst Summer Intern**, Distribution Support Team, Fiera Capital, Toronto, ON **2022 - 2022**
- Automated creation of weekly dashboards for senior management for efficient revenue monitoring.
 - Developed monthly PowerBI dashboards for sales pipeline monitoring and IPM compensation analysis.
 - Programmed VBA macros to automatically provide RFP pipeline numbers, streamlining data retrieval processes.
 - Organized client profiles and implemented client hierarchies as part of company-wide Salesforce overhaul.
- Aquatic Manager**, Bayview Golf and Country Club, Toronto, Ontario **2015 - 2020**
- Supervised staff of 11 lifeguards, managing scheduling, private lesson payroll, and client acquisitions.
 - Demonstrated expertise as a swimming instructor, successfully designing tailored lesson plans for over 70 students per day of all ages and skill levels, helping them achieve their swimming goals.

EXTRACURRICULAR EXPERIENCE

- CFO**, Queens Relectric, Queen's University, Kingston, Ontario **2022 - 2023**
- Led a team of sponsorship coordinators to secure over \$30,000 from partnering businesses for electric car conversions.
 - Designed sponsorship packages and marketing materials for sponsorship outreach and generating exposure.
- Co-Founder**, QU Educational Equity Fund, Queen's University, Kingston, Ontario **2021 - 2022**
- Co-founded a student-run investment club dedicated to educating and informing its members and Queen's University on capital markets.
 - Fundraised funds for a real-capital portfolio in excess of \$10K AUM and oversaw investment decisions in global equity markets, resulting in a 30% LTM return.
- Boys and Girls Club Mentor**, BGC West Scarborough, Scarborough, Ontario **2014 - 2020**
- Mentored underprivileged children, imparting life and financial skills.
 - Organized cost-free swim lessons and provided water-safety coaching per Red Cross standards to clients of all ages.

ADDITIONAL INFORMATION

- Additional Clubs & Competitions:
 - Queen's Case Competition Competitor
 - Queen's Commerce Leadership Summit Internal Delegate
- Languages: French (Intermediate)
- Computer Languages: Python, VBA, Java, C, DAX, HTML, SQL,
- Sports: Swimming, Hockey, Soccer, Rugby, Boxing, Muay Thai
- Interests: Technology, Art, Travel, Fashion, Music (Drums), Quantum Computing