Industry	Inputs	Operations	Outputs
Building/Construction Products	Stone, glass, paper, wood, gypsum, asphalt, fiberglass, ceramic granules, plastics, binders	Stone cutting, laminating, sheeting, die cutting, saturating, coating, continuous web or using intermittent operations	Roofing, gypsum board, laminates, architectural films, countertops, windows
Chemicals	Chemicals, minerals, bio-based products, water	Refining, chemical plants, packaging	Chemicals, minerals, paint, pigments, binders
Converting	Plastic film, paper, textiles, foil, nonwoven sheets and rolls, printing inks, adhesives, coatings	Thermoforming, roll printing, coating, laminating, sheeting, die cutter, box plant, slitting, rewinding, engineering,	Clamshells, labels, boxes, POP/POS, bags, containers, greeting cards, blister packs
Corrugating	Kraft paper, liner (plain, laminated, or coated), Medium, starch, water	Location must have a corrugator, see converting if box plant only, engineering	Sheets, rolls, boxes
Fiber	90% Polyacrylonitrile (PAN) or rayon/petroleum pitch, paper webs, plastic film, resins, natural and synthetic textile fiber sources	Spinning, stabilizing (hot rollers can be used), carbonizing, oxidation, sizing	Carbon fiber, small and large tow, sheet, fabric, linters, medical and industrial applications
Food & Beverage	Plants (corn, soy, algae), fungus, bacteria, animal and animal by-products, chemicals, water, salts	Bio-refinery, rendering plant, chemical processes, distillery, fermentation, brewery, bakery, kitchens, packaging	Biofuel, tallow, grease, protein meal, animal and human foods
Institutional	People	Service	Hospitals, military bases, government locations, prisons, hotels, universities, casinos, museums, churches
Lumber / Wood Products	Trees, wood, binders, water	Stranders, debarker, cutters, thermal press	Chips, logs, MDF, lumber, fuel pellets, OSB, plywood
Machine Tool	Metals, tube stock, angle, channel, pipe, castings	Must own/use a CNC	Parts (not their own brand), for stone cutters see "Building/Construction Products"
Metals	Ores/scrap, alloys, rolled stock, drawn stock, water, chemicals	Foundry (casting), smelting, refining, sintering	Bar stock, rolls, billet, castings, slag, tailings, blowdown slurry, slimes/sludges
Paper	Wood, lap pulp, recycled fiber, rag, cotton linters, linen, other non-wood fibers, chemicals, water	Integrated paper mill non-integrated paper mill, pulp mill, waste treatment	Paper, paperboard, Kraft, boxboard, containerboard, tissue, specialties, pulp, sludge, reclaimed water

Pharmaceuticals	Chemicals, minerals, bio-based products, water, active and inactive ingredients	Refining, chemical plants, research, converting, packaging	Medications/drugs for human and animal health
Plastic	Chemicals, plastic pellets	Extruder, film blowing, injection molding	Plastic pellets, film rolls, film sheets
Power Generation	Biofuel, gas, oil, coal, uranium, water	Power Plant	Energy, waste products
Printing	Paper, inks, coatings, solvents, water, toner, plastic films	Printing press, flexo, litho, digital, gravure, offset	Books, magazines, newspapers, flyers, wallpaper, packaging
Rubber	Polymers, other chemicals	Kneaders, die cutters, molds, extrusion, vulcanization, calendering	Tires, gaskets, elastomers, sheets
Textile	Natural/Synthetic fibers and yarns	Spinning, weaving, knitting, wet or air laid, and blown nonwovens	Fabric, mats, diapers, felts, mesh, knits, synthetic paper, sanitary products
Other*	Company inputs are not covered by current Industry options, ex. crude oil, waste water treatment, reseller, engineering firm, equipment manufacturer	Company operations are not covered by current Industry options.	Company outputs are not covered by current Industry options.

*NOTE: Do not assign *Other* If the company makes products or provides services, exclusively, to one Industry Classification. Assign the Industry Classification that best fits the market they serve. EXAMPLE: BHS Corrugating makes equipment used in the corrugating industry; BHS Corrugating's Industry classification is *Corrugating,* and its Account Type is *OEM*.