

# About Salient CRGT



## Company Profile

It takes a new breed of industry partner to help government agencies address the risks and opportunities of an abruptly changing world. Salient CRGT is exactly that type of an agile company.

In 2015, Salient Federal Solutions, Inc. (“Salient”), and CRGT Inc. (“CRGT”) merged to create Salient CRGT. The combined company provides excellence and leadership in meeting critical mission goals. Salient CRGT provides federal civilian, defense, homeland and intelligence agencies with expert depth in Agile software development, data analytics, mobility, cyber security and infrastructure. We support these core capabilities with lifecycle IT services and training—to help our customers meet critical goals for pivotal missions.

## Customer Benefits

Customers want a responsive, reliable, full-service contractor that can help them reduce their cost of doing business in addition to reducing their risks. The powerful combination of Salient and CRGT provides our customers with a new dynamism.

- ▶ Greater technical experience and broader resources
- ▶ Enhanced mission capabilities
- ▶ Precise alignment with mission requirements
- ▶ Faster time to impact
- ▶ Save costs, reduce risk and increase efficiencies
- ▶ Collaborative high-performance mindset
- ▶ Industry certifications: CMMI Level 3 appraised; ISO 9001:2008, 2000-1:2011, 27001:2013; EVMS ANSI/EIAS Standard-748
- ▶ ITIL compliant

## History

- ▶ CRGT founded—1991
- ▶ Salient founded—2009
- ▶ CRGT acquired Johnston McLamb —2010
- ▶ Salient acquired SGIS—2010
- ▶ Salient acquired Command Information AnviCom —2011
- ▶ Salient acquired Electronic Security Systems (ESS) Division of Dataline, LLC—2011
- ▶ CRGT acquired CIBER Federal—2012
- ▶ Salient acquired Advanced Technology Systems Corporation (ATSC)—2012
- ▶ Salient acquired LIST Innovative Solutions—2012
- ▶ CRGT acquired Guident Technologies—2013
- ▶ Two private equity firms, Bridge Growth Partners, LLC and Frontenac Co, both with extensive experience in the federal services sector, back the merger of Salient and CRGT

**Salient CRGT, Inc. is a leading provider of life-cycle information technology and training services.**

## Quick Facts

- ▶ Salient and CRGT merge – 2015
- ▶ Approximately 1,600 employees serving customers worldwide
- ▶ Headquarters – Fairfax, VA

## Core Capabilities

- ▶ Agile Development
- ▶ Big Data & Data Analytics
- ▶ Infrastructure Optimization
- ▶ Enterprise Mobility
- ▶ Cyber Security
- ▶ Systems Engineering & Integration

## Contract Vehicles

- ▶ Alliant
- ▶ Encore II
- ▶ NIH CIO-SP3
- ▶ DHS EAGLE II
- ▶ TIPSS-4
- ▶ Seaport-e
- ▶ MOBIS
- ▶ IT 70
- ▶ Connections II
- ▶ JMAS IV



[SalientCRGT.com](http://SalientCRGT.com)

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## Solutions Optimized to Respond to Today's Federal IT Challenges

Salient CRGT's mission is to satisfy our customers on time, all of the time, at the lowest reasonable cost and the highest justifiable quality. When you work with Salient CRGT, your challenges will be met with the energy and expertise needed to create a positive impact on your mission, with:

- ▶ **Scalable and Timely Solutions:** At Salient CRGT, agility is not just about the way we work, it is also what our solutions deliver. Our proven ITIL-based methodology is used to design, build, and run highly scalable and secure solutions.
- ▶ **Leverage of Existing IT Investments:** Salient CRGT looks for smart ways to leverage investments. New technologies are chosen for current and emerging needs, based solely on their merits and suitability.
- ▶ **Exceptional Talent:** People are the key to our clients' satisfaction. We have outstanding developers, engineers, analysts, program managers, and other professionals—many of whom have been with us for over a decade.

## Innovation Centers

Our innovation centers bring *forward leaning* expertise in today's hotbed of information technologies and constantly infuse them across our organization to enhance service offerings to our clients. They provide our teams with the tools, methodologies, best practices, lessons learned and training to drive both innovative business solutions and continuous process improvement enabling our clients to better achieve their business mission and value.

- ▶ **Agile:** In a culture where stakeholder satisfaction often means innovative delivery for less, an Agile philosophy is critical to agencies futures. With its focus on incremental value and active customer collaboration, Agile development delivers precisely what the customer wants within their budgets and timelines. For the organization that expects to excel in this fiercely changing environment, the Agile Innovation Center brings today's best practices custom fit for an agency's needs to better deliver against its mission.
- ▶ **Cyber Security:** Information Security is a critical, central component of any digital solution. We leverage our expertise and capabilities in information assurance, certification and compliance, security network engineering, penetration testing, vulnerability management, and training to help agencies secure their environment. In addition, the Salient CRGT Cyber Security Innovation Center provides the industry leading solution for mitigating Advanced Persistent Threats related to IPv6 transition with our Assure6™ platform.
- ▶ **Data Analytics:** All organizations are challenged by the increasing volume, variety, velocity and complexity of their data and must make more effective use of that data for faster, better mission results. Our Data Analytics Innovation Center exploits high value data assets and advanced data analytics innovations to help our clients make better business decisions, mitigate risks, see into the future, realize operational efficiencies, and drive better mission outcomes.
- ▶ **Mobility:** The Mobile Innovation Center provides a platform to better engage our customers in new and innovative ways to accelerate business growth by enabling business anywhere, anytime, on any device. We lead the development of mobile enabled strategies and solutions that help our customers improve the effectiveness and capability of their increasingly mobile "always on" workforce.

## Talent Operations Center

Talent Operations integrates proprietary process, certified specialists, and dedicated facilities. It eliminates program risk and drives mission results by enabling us to determine, with absolute certainty, which of our people precisely meets our customers' requirements.



*"We see the scale of projects increasing in size and scope across the government as there is greater adoption of technologies such as Agile, data analytics, and cyber security. As a larger company, we increase our ability to take on larger programs and complete them successfully."*

—Brad Antle, CEO, Salient CRGT

## Key Clients



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