A closer look into Spanish railway passenger transportation pricing

Salvador Rocher Data Analytics / 07-19 MAIN QUESTIONS

46

Do train ticket prices really change over the days?

If so, is there an optimal moment to buy?



CONTEXT

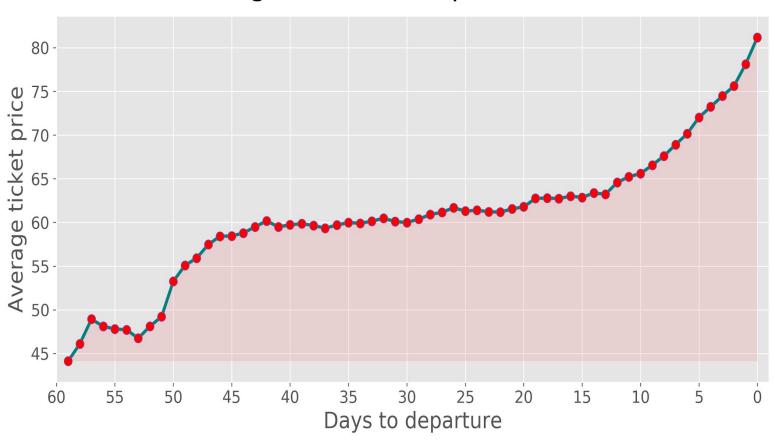
Renfe

Long distance spanish routes

3 months train tickets data (04-19/07-19)

 Daily repeated web scraping for ticket prices

Average train ticket price evolution



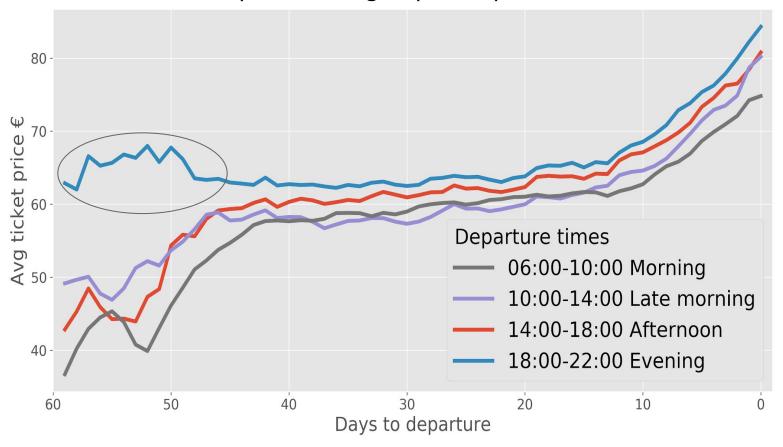


Evening

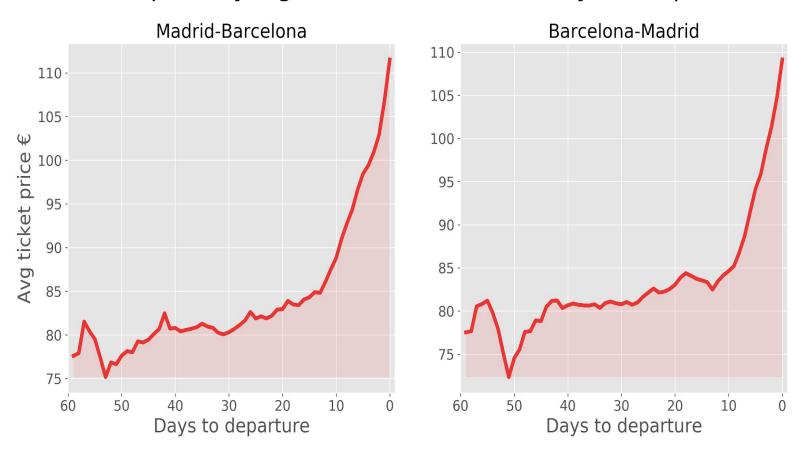
CLOSER LOOK

DEPARTURE WINDOW	ROUTES	FARE CATEGORY
Morning	High demand	First class
Late morning	Non-high demand	Economy
Afternoon		

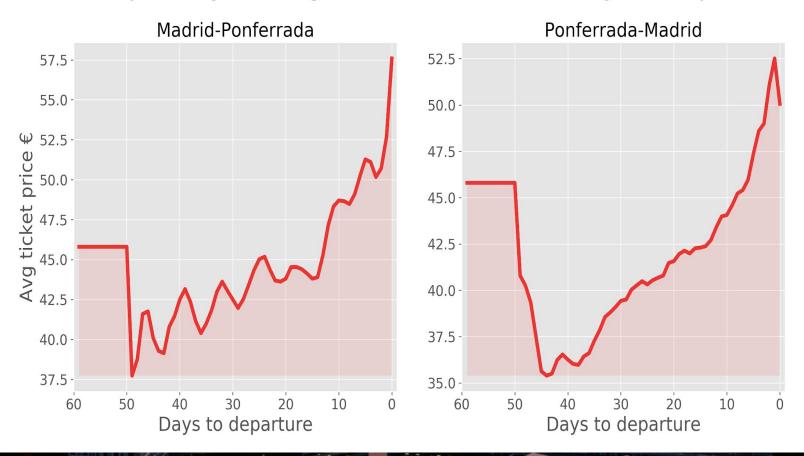
Ticket price changes per departure time



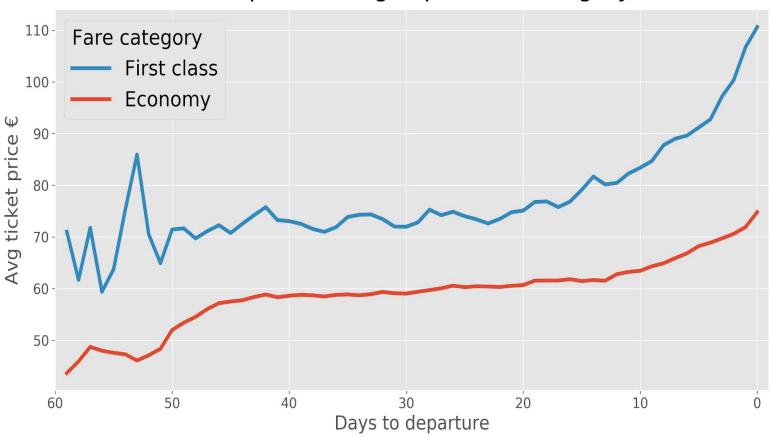
Ticket price by high demand route and days to departure



Ticket price by non-high demand route and days to departure



Ticket price changes per fare category





INSIGHTS / TIPS FOR TICKET PURCHASE

Routes high demand

50-60 days before departure

Non-high demand

40-50 days before departure

Evening trains

30-40 days before departure

12-40 days for departure

Just 6% price variation (<5€ on average)

Last minute purchases

Economy class sold out first.

1st class tickets 40% up in the last 10 days (+30€ on average)



THANK YOU!

Any questions?