



# dicera

## *Commercial Proposal For OptiValue Tek*

### Abstract

This commercial proposal outlines a comprehensive solution designed to address the specific needs of OptiValue Tek in enhancing their operations and achieving strategic objectives. Our approach leverages industry-leading technologies, innovative methodologies, and customized services to deliver measurable value and sustainable growth.

Author: Bhuvara PR

Company Name: OptiValue Tek

Quote No.: Q297/DT-LT/05112025

Date: 30/10/2025


Payment Terms: 30 days from the date of Invoice

Quote Validity: 15 days from the quote date

| Bill To:   | Ship To:   |
|--|--|
| Name: OptiValue Tek  | Name: OptiValue Tek  |
| Address:<br>SURYA KIRAN BUILDING, 607, KG Marg, Atul Grove Road, Janpath, Connaught Place, New Delhi, Delhi 110001 | Address:<br>SURYA KIRAN BUILDING, 607, KG Marg, Atul Grove Road, Janpath, Connaught Place, New Delhi, Delhi 110001 |
| Phone No.:   | Phone No.:   |
| Email ID:  | Email ID:  |
| GSTIN:   | GSTIN:   |

Attn to: Ashish Kumar

| SN | Product Description                  | Qty | Unit Price    | Subtotal      |
|----|--------------------------------------|-----|---------------|---------------|
| 1  | Dell Pro 14 Plus (PB14250) XCTO Base | 1   | ₹ 1,30,411.00 | ₹ 1,30,411.00 |
| 2  | Dell Pro 14 (PC14250) XCTO Base      | 1   | ₹ 96,063.00   | ₹ 96,063.00   |

| Special notes and instructions | <p>For Aicera Systems Private Limited,</p>  <p>Authorized Signatory</p> |
|--------------------------------|---|
| --Detailed BOM in Annexure 1-- |   |

| Terms & Conditions |            |  |
|--------------------|------------|--|
| SN                 | Parameters | Details  |
| 1                  | Taxes      | Taxes will be charged extra on actual at the time of billing |
| 2                  | Delivery   | 3-4 weeks from the date of acceptance of PO                  |
| 3                  | Payment    | 100% against delivery  |

## Annexure 1

| Dell Pro 14 Plus (PB14250) XCTO Base |  |     |
|--------------------------------------|--|-----|
| Module                               | Description  | Qty |
| Components                           |  |     |
| Base                                 | Dell Pro 14 Plus (PB14250) XCTO Base   | 1   |
| Processor                            | Intel(R) Core(TM) Ultra 7 255U (12 TOPS NPU, 12 cores, up to 5.2 GHz)                            | 1   |
| Chassis Options                      | 5G WWAN Tray, No RJ-45, Clamshell  | 1   |
| Base Options                         | Integrated Intel(R) graphics for Intel(R) Core(TM) Ultra 7 255U processor                        | 1   |
| Display                              | 14", Non-Touch, QHD+, 90Hz, 300 nit, 100% sRGB, Anti-Glare, ComfortView+, 5MP+IR Cam, 5G capable | 1   |
| PalmRest                             | Fingerprint Reader, Control Vault 3+, No RJ-45, English Intl Backlit KYB                         | 1   |
| Memory                               | 16 GB: 1 x 16 GB, DDR5, 5600 MT/s (5200 MT/s with Intel(R) Core(TM) processors)                  | 1   |
| Storage                              | 512 GB TLC SSD   | 1   |
| Primary Battery                      | 3-cell, 45 Wh, ExpressCharge Capable, ExpressCharge Boost Capable                                | 1   |
| Keyboard                             | Keyboard Included  | 1   |
| Wireless                             | Intel® Wi-Fi 6E AX211, 2x2, 802.11ax, Bluetooth® 5.3 card  | 1   |
| Driver                               | Intel(R) AX211 WLAN Driver   | 1   |
| ENERGY STAR                          | ENERGY STAR Qualified  | 1   |
| Documentation                        | Document for MUI (English, Khmer, Bahasa Indonesia, Arabic, Spanish)                             | 1   |
| Placemat                             | Quick Start Guide  | 1   |
| AC Adapter                           | 65W AC adapter, USB Type-C   | 1   |
| Power Cord                           | E4 Power Cord 1M for India   | 1   |
| Camera                               | 5MP HDR + IR Camera with Presence Detection, Facial Recognition, TNR, Camera Shutter, Microphone | 1   |
| Systems Management                   | Intel(R) vPro(R) Management Disabled   | 1   |
| Hard Drive Software                  | Intel Rapid Storage Technology Driver  | 1   |
| Processor Branding                   | Intel Core Ultra 7 Processor Label   | 1   |
| Packaging                            | CS, India orders, ARL+No LAN+65W adapter+45Whr battery   | 1   |
| Label                                | Thank you for buying Dell  | 1   |
| Order Information                    | Info Configuration Only  | 1   |
| EAN POD label                        | No UPC/EAN Label   | 1   |
| EPEAT 2018                           | EPEAT Gold with Climate+   | 1   |
| FGA Module                           | Custom Configuration   | 1   |
| Carrying Cases                       | Dell Pro 14-16 Plus EcoLoop Slim Backpack? - CP5724S   | 1   |
| Software                             |  |     |
| Operating System                     | Windows 11 Pro   | 1   |
| Operating System Language Pack       | English  | 1   |
| Microsoft Office                     | Activate Your Microsoft 365 For A 30 Day Trial   | 1   |

|                                    |   |   |
|------------------------------------|---|---|
| Non-Microsoft Application Software | Dell Additional SW - Dell Pro Laptop        | 1 |
| <b>Service</b>                     |   |   |
| Standard Hardware Support Service  | Carry-In Service 12 Months                  | 1 |
| Hardware Support Services Upgrades | Basic Onsite Service Extension, 24 Month(s) | 1 |
| Hardware Support Services Upgrades | Basic Onsite Service Initial, 12 Month(s)   | 1 |

| <b>Dell Pro 14 (PC14250) XCTO Base</b> |   |            |
|--|---|------------|
| <b>Module</b>                          | <b>Description</b>  | <b>Qty</b> |
| <b>Components</b>                      |   |            |
| Base                                   | Dell Pro 14 (PC14250) XCTO Base   | 1          |
| Processor                              | Intel(R) Core(TM) 7 150U (10 cores, up to 5.4 GHz)                                | 1          |
| Chassis Options                        | Magnetite color, textured finish  | 1          |
| Base Options                           | Integrated Intel graphics for Intel Core 7 150U processor                         | 1          |
| Display                                | 14", Non-Touch, FHD+, IPS, 300 nits, 45% NTSC, Anti-Glare, HD Cam                 | 1          |
| PalmRest                               | No Fingerprint Reader, Non-Backlit, ICC   | 1          |
| Memory                                 | 16 GB: 1 x 16 GB, DDR5, 5600 MT/s (5200 MT/s with Intel(R) Core(TM) processors)   | 1          |
| Storage                                | 512 GB SSD  | 1          |
| Primary Battery                        | 3-cell, 45 Wh, ExpressCharge Capable, ExpressCharge Boost Capable                 | 1          |
| Keyboard                               | Keyboard  | 1          |
| Wireless                               | MediaTek Wi-Fi 6 MT7920, 2x2, 802.11ax, Bluetooth(R) 5.4 wireless card            | 1          |
| Wireless Driver                        | MediaTek(R) MT7920 WLAN Driver  | 1          |
| ENERGY STAR                            | ENERGY STAR Qualified   | 1          |
| Documentation                          | Document for MUI (English, Khmer, Bahasa Indonesia, Arabic, Spanish)              | 1          |
| Placemat                               | Quick Start Guide   | 1          |
| Power Supply                           | 65W AC rugged adapter, 4.5mm barrel, E4   | 1          |
| Power Cord                             | E4 Power Cord 1M for India  | 1          |
| Camera                                 | HD Camera, Temporal Noise Reduction, No ExpressSign-In, Camera Shutter, Mic       | 1          |
| Systems Management                     | Intel vPro Enterprise Management Not Offered                                      | 1          |
| Hard Drive Software                    | Intel® Rapid Storage Technology Driver  | 1          |
| Processor Label                        | Intel(R) Core(TM) 7 Label   | 1          |
| Shipping Material                      | System Shipment, Dell Pro 14 PC14250, 65W Adapter, 45Wh Battery - RPL/RPL-R (ICC) | 1          |
| Label                                  | Thank you for buying Dell   | 1          |
| Order Information                      | Info Configuration Only   | 1          |
| Country Info                           | ICC Info  | 1          |

|                                    |  |   |
|------------------------------------|--|---|
| EAN POD Label                      | No UPC/EAN Label                               | 1 |
| EPEAT 2018                         | EPEAT Silver with Climate+                     | 1 |
| FGA Module                         | Custom Configuration                           | 1 |
| Carrying Cases                     | Dell 14-16 EcoLoop Backpack - CP3724           | 1 |
| <b>Software</b>                    |  |   |
| Operating System                   | Windows 11 Pro                                 | 1 |
| Operating System Language Pack     | English  | 1 |
| Microsoft Office                   | Activate Your Microsoft 365 For A 30 Day Trial | 1 |
| Non-Microsoft Application Software | Dell Additional SW - Dell Pro Laptop           | 1 |
| <b>Service</b>                     |  |   |
| Standard Hardware Support Service  | Carry-In Service 12 Months                     | 1 |
| Hardware Support Services Upgrades | Basic Onsite Service Extension, 24 Month(s)    | 1 |
| Hardware Support Services Upgrades | Basic Onsite Service Initial, 12 Month(s)      | 1 |