Candidate Name	Samuel Haraway	Date of Birth	August 23rd, 1995
Nationality	America	**Annual Salary**	Approximately 11,000,000 JPY (Base + Bonus)
English Level	Native	**Japanese Level**	Business Level - JLPT N2

Summary:

Versatile and results-driven Full Stack Developer with a proven track record of building performant, user-centric web applications using modern technologies including **React.js, Next.js, TypeScript, Tailwind CSS, Node.js, and Docker**. With hands-on experience in both front-end and back-end development, implemented scalable systems, reduced API response times, and improved UI/UX for our platforms serving 20K+ users.

Strong product mindset shaped by years of high-stakes consulting in the pharmaceutical industry, offering excellent communication, stakeholder alignment, and delivery under pressure.

Recent work includes developing a responsive project management platform, designing and deploying REST APIs, integrating payment systems with Stripe, and optimizing database performance with **PostgreSQL, Docker, and Node.JS**.

Highlights:

- **Component-driven front-end development** with custom UI libraries, drag-and-drop interfaces, and responsive designs

- **Efficient back-end architecture** with secure REST APIs, containerized deployments, and optimized queries

- **Cross-functional collaboration** with designers, PMs, and clients to translate business needs into technical solutions

- **Agile workflow expertise**, paired with mentoring experience and a focus on reducing ramp-up time and bugs

- **Security-conscious development**, including API token protection and CORS handling

Seeking opportunities where to contribute to a fast-paced engineering team and continue growing in modern full-stack development environments. Open to front-end-heavy roles and product-focused companies that value initiative, communication, and clean, maintainable code.

Work History:

June 2025 – Present	Squared

Full Stack Developer

- Development and implementation of a web application and 20+ API endpoints using Next.js, React.js, Tailwind, Node.js, MongoDB, and TypeScript for a technical project management platform with 20K+ users
- Built and deployed a RESTful API and reduced API response times by 12% with the Node.js cluster module
- Increased client engagement by transforming the menu page and dashboard to a new design

- Partnered with UX designers to build and deliver a mobile responsive experience in <1 month
- Improved the user experience by developing a drag-and-drop interface with grid/list layouts, custom card components, filtering features, animations, drop-down options for UI features, and a navigation bar
- Collaborated with a product manager to gather customer requirements for new project management product features and enhancements such as new filter options and keyboard shortcuts using interviews and surveys
- Strengthened security and mitigated operational risks by restricting API access via API tokens and securing the API against cross-origin request attacks
- Tested the deployment of pilot services on AWS
- Cultivated a high-performance culture by leveraging Agile principles to streamline the SDLC
- Served as a technical mentor on-boarding developers, reducing ramp-up time, and decreasing bugs by 20%

Aug 2024 – May 2025   Angolon Ltd.

Junior Software Engineer

- Developed and maintained responsive web applications using React and TypeScript, ensuring high-quality UI/UX.
- Contributed to back-end development using Express.js and Node.js, supporting API integration and business logic implementation
- Integrated payment solutions such as Stripe to support secure and reliable transaction processing
- Designed and implemented scalable services and containerized environments using Docker and Docker Compose
- Worked with PostgreSQL and MySQL databases and optimized slow queries
- Participated in the full development life-cycle across multiple projects, from planning and development to testing and deployment
- Set up and configured development environments for web services
- Refactored legacy code-bases to improve performance and maintainability

Jul 2021 – Aug 2024   Randstad Japan K.K.

Recruitment Consultant (pharmaceuticals)

Tokyo based executive search consultant in Randstad's Life Science Team, working in the Japanese pharmaceutical industry. With over five years' corporate experience across Japan, Korea, Singapore, and China, partnering with some of the world's top pharmaceutical companies and dedicated to finding innovative solutions to the hiring needs of our clients.

Randstad's global network covers 40 countries, including 120 offices across Japan, with global revenues of over $20B.

Responsibilities:

- Establish candidate search priorities, determine search strategy, attract and evaluate candidates, prepare and manage the candidate interview process, close and complete the process.
- Primary focus in digital marketing, commercial-side data-science, health economics & outcomes research, product marketing, and executive search.
- Spoke with leaders in the pharmaceutical space to work out their hiring plans to match their long term business plans and product launch timelines (IE: who and how many will we need for what is to come in their team).
- Long-form high ticket type of sales activity over a period of usually two months for each career placement process. A deep understanding of each candidate as well as the client's (hiring company) needs in order to facilitate a win-win for each side.
- Maintenance of candidate leads through consistent sales-calls, marketing activity, digital marketing, and consistent networking.

Achievements:

- Consistently exceeded billings target set by Company (24M JPY)
- Placed the head of quality assurance at a Global Bio-pharmaceutical company
- Created a digital marketing system to generate more candidate leads, which some consultants still use
- Placed the head of government affairs into another Global Bio-pharmaceutical company

May 2019 – Present	Titan Consulting K.K.

Recruitment Consultant (pharmaceuticals)

Titan Consulting is a Tokyo-based executive search firm covering top-tier clients across Japan and throughout the APAC region.

Responsibilities:

- Met with Executives in the pharmaceutical space at top global companies, including Janssen, Novartis, and AbbVie.
- Management of Key accounts within the pharmaceutical industry, primarily focusing on Clinical Development, Medical Affairs, and Marketing.
- Sold the prospect of our services to our clients, pharmaceutical companies, and sold our client's open positions to professionals matching the job scope

Achievements:

- Filled 2 exclusive positions & 1 retained position within the Pharmaceutical industry
- Involved in 9 placements over the course of a year.
- Total Billings of 2020 fiscal year: 26,000,000JPY
- Top placements include a medical doctor into The Head of Clinical Rheumatology and an

oncology marketing director at a Global Pharmaceutical company and a Marketing Director in the Oncology space.
- Brought in a total of 250 candidates in a year and a half and received 15 offer letters

Education & Certifications:

University of Kansas 2014 – 2019
B.A. In Japanese Language and Literature,
Minor in Psychology & International Business

Activities and Societies:

- Board member of the University of Kansas Japanese Student Association
- Member of the University of Kansas track and field team (Pole Vaulting)
- Black Belt in Tae-Kwon-Do - University Program

Kanagawa University ― Yokohama-shi, Kanagawa-ken
Japanese Culture and Language 2016