

# Preprocessing Report – Customer Churn Prediction

## Introduction

This report documents the complete data preprocessing workflow used in the Customer Churn Prediction project. The aim is to convert raw customer data into a clean and machine-learning-ready format.

## Dataset Overview

The dataset consists of 500 customer records containing demographic details, service contracts, and billing information. The target variable is customer churn.

## Data Cleaning

Missing values were identified and removed. Data types were validated to ensure compatibility with preprocessing and modeling steps.

## Categorical Data Handling

Label Encoding, One-Hot Encoding, and Binary Encoding were applied to convert categorical data into numerical form suitable for machine learning models.

## Feature Scaling

Min-Max Scaling and Standard Scaling were applied to numerical variables to normalize feature ranges and improve model performance.

## Outlier Detection

Outliers were detected using both the Interquartile Range (IQR) method and Z-score analysis, ensuring robust identification of extreme values.

## Preprocessing Pipeline

A complete preprocessing pipeline was built using ColumnTransformer and Pipeline to ensure reproducibility and prevent data leakage.

## Conclusion

The preprocessing steps resulted in a high-quality dataset suitable for predictive modeling and real-world deployment.