Company Brief

Bluelight Company Overview

Bluelight Systems, established in 2011, is a premier tax technology firm specializing in the development and implementation of advanced tax control systems. Our core mission is to revolutionize tax administration through innovative technological solutions, enhancing efficiency, transparency, and compliance across diverse jurisdictions.

Since our inception, Bluelight Systems has been at the forefront of tax technology innovation, particularly in Africa and the Middle East. Our flagship product, the Electronic Fiscal Data Management System (EFDMS), has been successfully deployed in multiple countries, significantly improving revenue collection and reducing tax evasion. We now have an enhanced version called SmartTax which encompasses latest technology like AI, machine learning and big data analytics to take tax technology to next level.

We have also developed a number of technologies that assist taxpayers to conform and comply with modern tax reporting requirements, covering from small informal businesses to large enterprises, especially in African countries.

Company Size and Structure

Bluelight Systems has experienced consistent growth since its establishment, reflecting the increasing global demand for sophisticated tax technology solutions and our pioneering spirit in being leaders of many inventions in the area.

- Annual Turnover: Our fiscal year 2023 saw a turnover of $16 million, representing a significant and steady year-on-year growth.

- Employee Base: We currently employ a workforce of 26 professionals in our core team, including highly experienced international tax experts, legal tax consultants, software architects and engineers, data scientists, and project managers, and we also manage and work with over 150 professionals with our partners.

- Organizational Structure: Our organization is structured into five key divisions:

    1. Research & Development

    2. Consulting Services

    3. Design, Implementation & Support

    4. Business Development

    5. Corporate Services

This structure allows us to maintain a sharp focus on innovation while ensuring excellent delivery and support for our clients.

Global Presence

Bluelight Systems has strategically expanded its operations to better serve our global clientele:

- Regional Offices:
    - Dubai, UAE (serving Africa and Middle East)
    - London, UK (serving Europe)
    - Folsom, CA, USA (planned expansion for Americas)
- Project Presence: We have successfully implemented projects in 6 African countries and 2 Middle Eastern nations and worked with countries from Europe and South America, giving us unparalleled insight into the diverse tax administration landscapes across these regions.
- Strategic Partnerships: We maintain strong collaborations with local IT firms, academic institutions, and government agencies across our operational footprint, enhancing our ability to deliver tailored, culturally sensitive solutions.

Our Approach

At Bluelight Systems, we believe in:

1. Innovation-Driven Solutions: We continuously invest in R&D to stay ahead of emerging trends and technologies in tax administration.
2. Client-Centric Delivery: Our services are meticulously tailored to meet the specific needs and contexts of each client, ensuring maximum impact and adoption.
3. Capacity Building: We don't just deliver consultancy and systems; we empower our clients with the knowledge and skills to maximize the benefits of technology.
4. Ethical Practice: We maintain the highest standards of integrity, data security, and confidentiality in all our operations.
5. Sustainable Impact: Our goal is to create lasting positive change in the countries we serve, contributing to improved governance and economic development.

Quality Standards

We adhere to the highest standards for all our consulting and software architecture, development, implementation, testing and training processes.

Our dedication to excellence and our deep understanding of the African tax landscape position Bluelight Systems as the ideal partner for ATAF's ambitious project to develop an IT Tax Administration System for Africa. We bring not just technical expertise, but a profound commitment to transforming tax administration across the continent.