

**foss  
asia**

**OpenTechSummit  
Bangkok 2025**

**Sponsorship Prospectus**



**Conference + Workshops + Exhibition:  
Thur 13 March - Sat 15 March**

# ABOUT FOSSASIA SUMMIT



The **FOSSASIA Summit** is Asia's largest open source developer conference, gathering thousands of developers, community leaders, businesses, and decision-makers annually for over **16 years**. Previously hosted in cities like Singapore and Hanoi, this **three-day event** has become a focal point for driving open source innovation across the region.

The summit offers a unique platform where companies can share their open source journeys, showcase cutting-edge solutions, and strengthen connections between businesses and the open source community.

The event covers wide range of topics, including **Cloud, DevOps, AI, Security, Web3, Databases, Operating Systems, Science, Hardware, and Web & Mobile Development**. More than just a conference, the FOSSASIA Summit inspires the next generation of developers, equipping them with skills and knowledge essential for the future workforce.

## Projected Participation for 2025:

- **Speakers:** 150+
- **Participants:** 3,000+
- **Companies Represented:** 600+

# OUR PAST PARTNERS

## From Global to Regional

**16 years**

Annual events since 2009

**3,000 - 6,000**

Event visitors annually

**300 - 400**

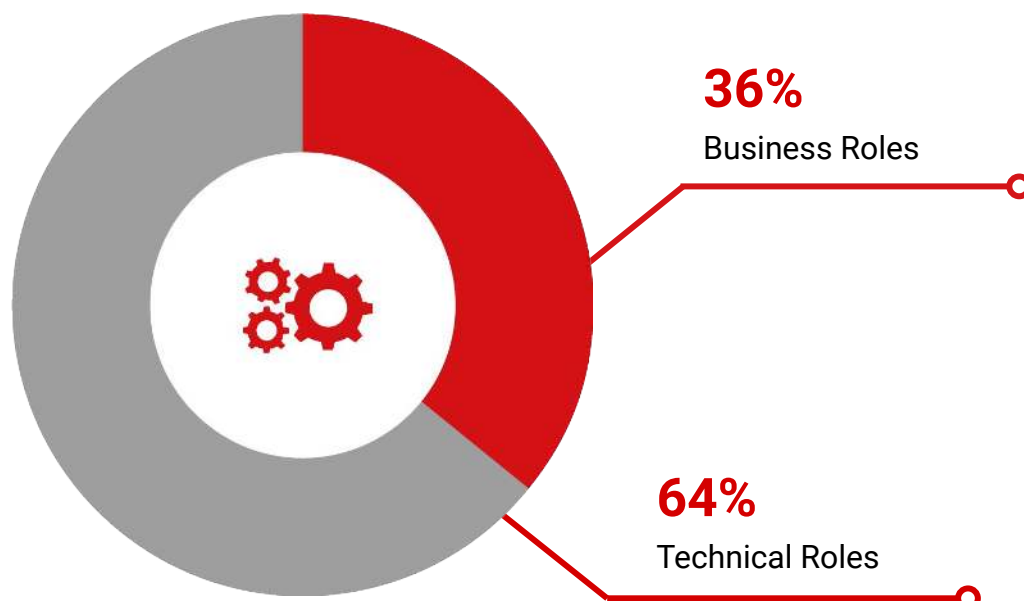
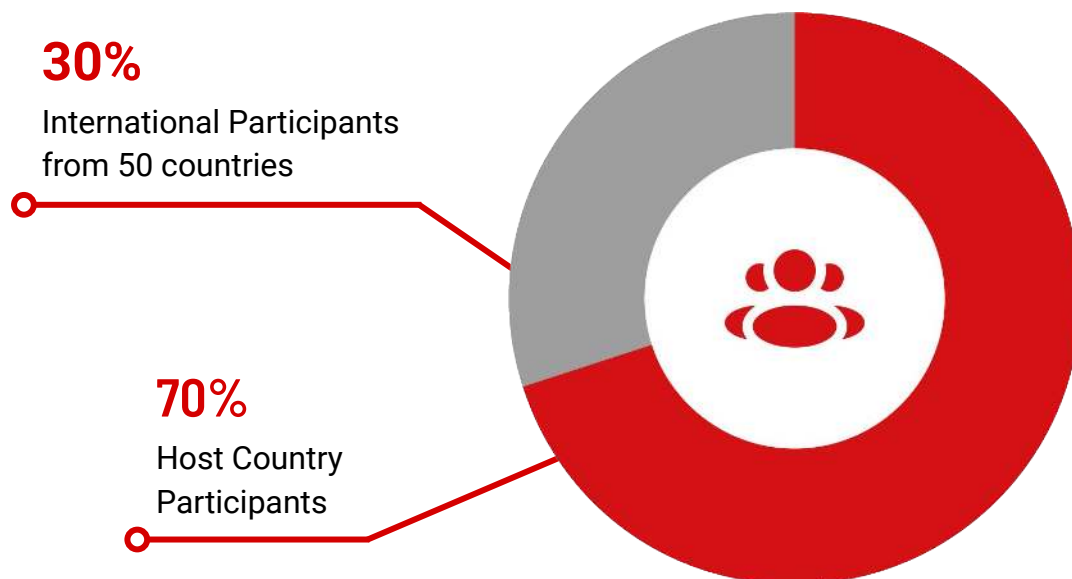
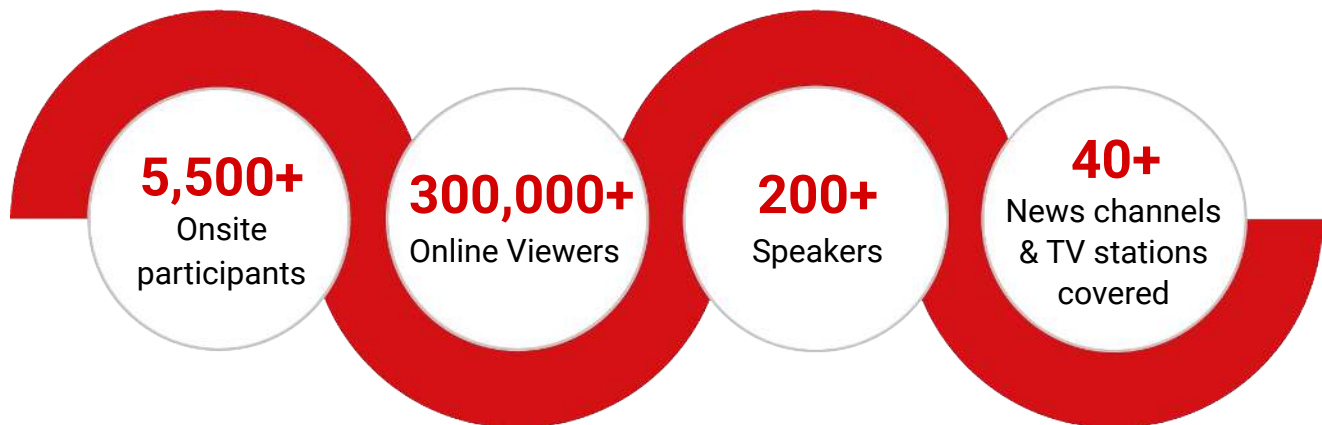
Speakers annually





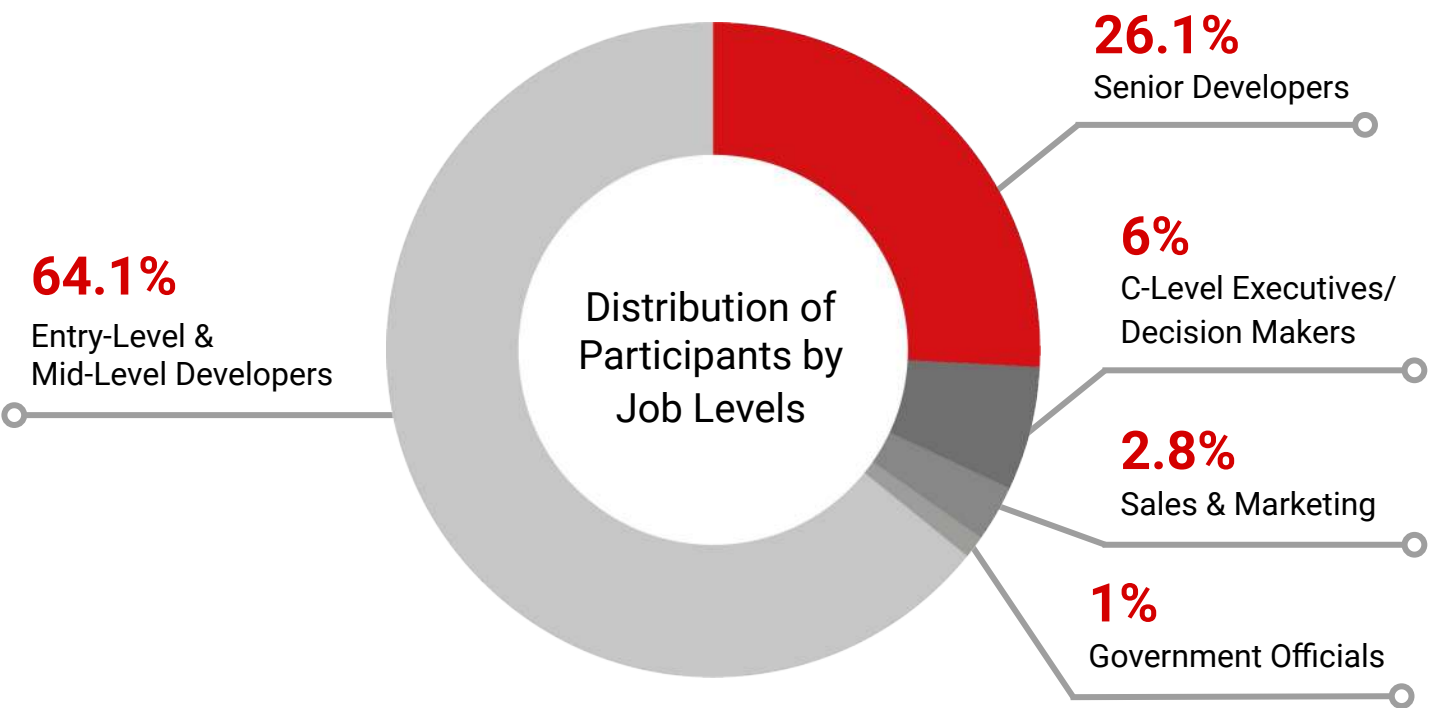


## FOSSASIA SUMMIT 2024 RECAP

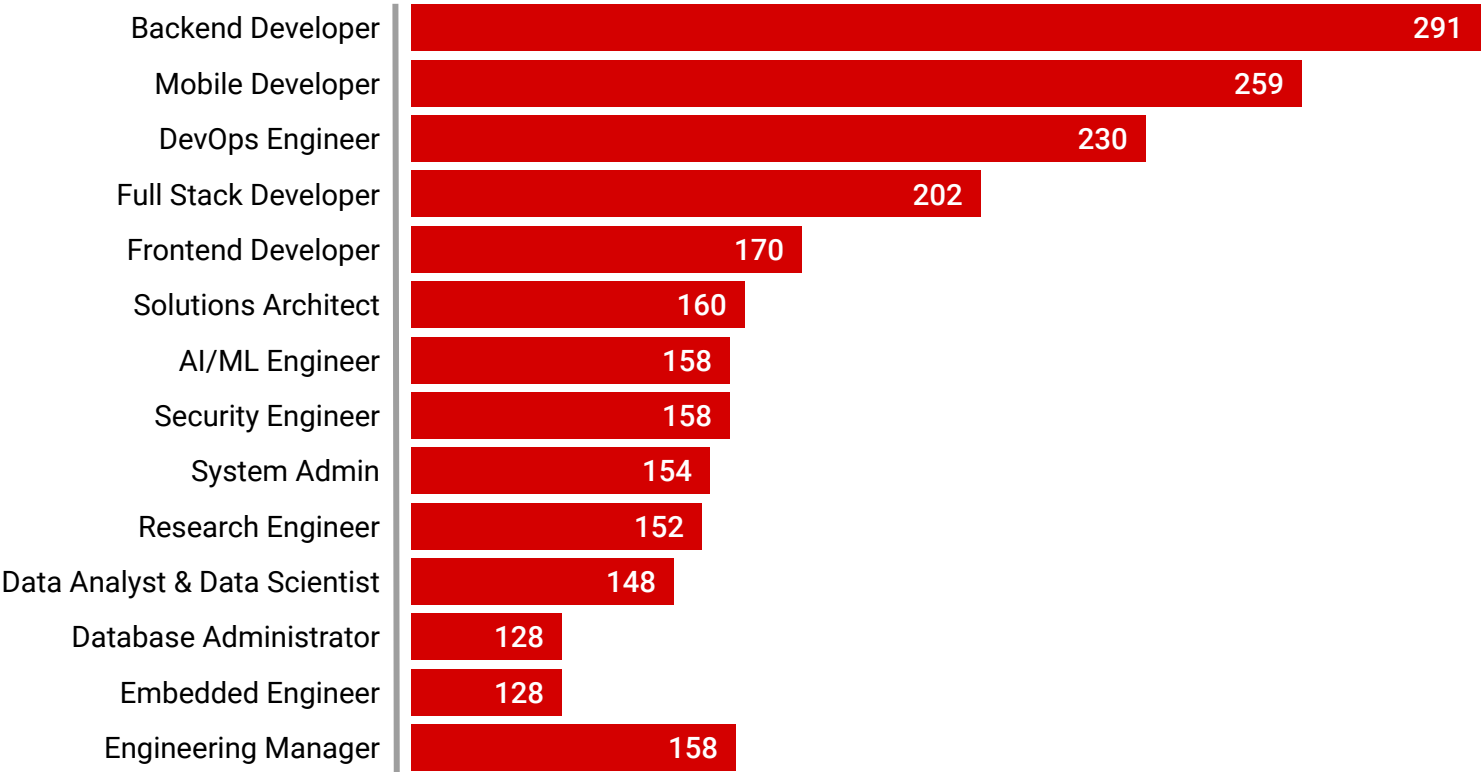




# 2024 PARTICIPANT DEMOGRAPHICS



## Distribution of participants by key technical roles





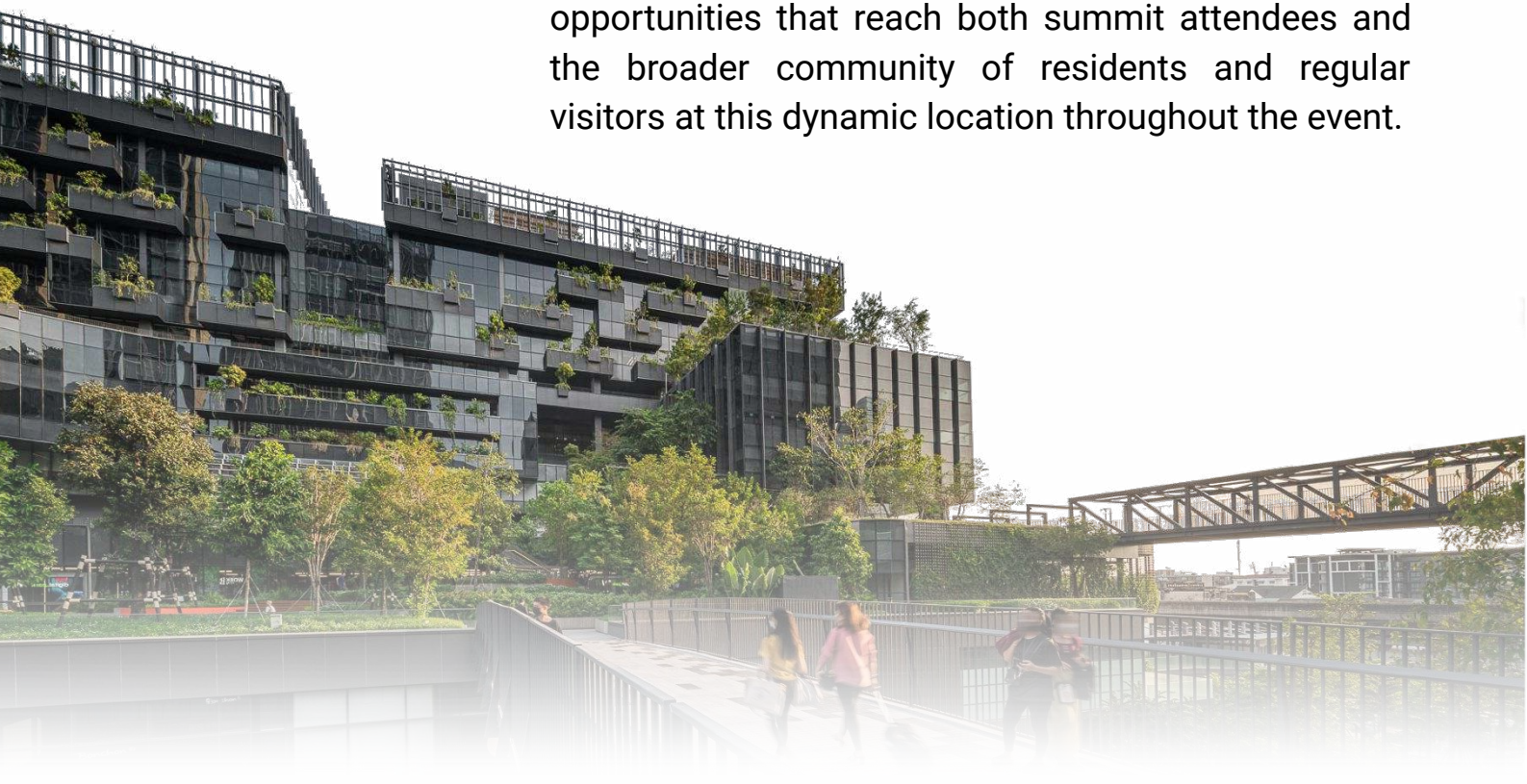
# HOST CITY AND VENUE

Building on the success of previous Open Tech Summits held in Thailand, Bangkok stands out as an ideal location for the FOSSASIA Summit 2025, thanks to its robust network of active open source user groups and a thriving tech ecosystem.



## TRUE DIGITAL PARK

True Digital Park is not only one of Bangkok's premier venues with state-of-the-art facilities; it's also Southeast Asia's largest startup hub, home to over 220 tech startups. We're offering branding opportunities that reach both summit attendees and the broader community of residents and regular visitors at this dynamic location throughout the event.





# **EVENT PROGRAM**

**Dates in 2025**
**Exhibition Program**
**Conference Program**

Set-up Day  
Wednesday  
12 March,  
12:00 PM - 5:00 PM

Exhibition halls will open for setup from 12:00 PM - 5:00 PM on Wed 12 March. Exhibitors can also choose to arrive at the venue from 7:00 AM on Thursday morning 13 March to set up their booth.

6:00 PM Meet and Greet Event

Day 1, Thursday  
13 March

8:00 AM Exhibition Doors Open  
10:30 AM Exhibition & Tea Break  
12:30 PM Exhibition Tour & Lunch  
3:30 PM Exhibition & Tea Break  
6:00 PM Exhibition Doors Close

8:00 AM Open for Registration  
9:00 AM Program Starts  
10:00 AM Keynotes  
12:20 PM Group Photo  
12:30 PM Lunch  
1:30 PM Program Continues  
2:00 PM Keynotes  
5:30 PM Sessions End

7:00 PM Social Networking Evening

Day 2, Friday  
14 March

8:00 AM Exhibition Doors Open  
10:30 AM Exhibition & Tea Break  
12:30 PM Exhibition Tour & Lunch  
3:30 PM Exhibition & Tea Break  
6:00 PM Exhibition Doors Close

7:00 AM Open for Registration  
9:00 AM Program Starts  
10:00 AM Keynotes  
12:30 PM Lunch  
1:30 PM Program Continues  
2:00 PM Keynotes  
5:30 PM Sessions End

7:00 PM Conference Social Evening Event

Day 3, Saturday  
15 March

8:00 AM Exhibition Doors Open  
10:30 AM Exhibition & Tea Break  
12:30 PM Exhibition Tour & Lunch  
3:30 PM Exhibition & Tea Break  
5:00 PM Exhibition Ends  
Until 9:00 PM - Teardown

7:00 AM Open for Registration  
9:00 AM Program Starts  
10:00 AM Keynotes  
12:30 PM Lunch  
1:30 PM Program Continues  
2:00 PM Keynotes  
5:30 PM Sessions End



# SPONSORSHIP GRID AT GLANCE

Advantages	PLATINUM US\$35,000 (5 available)	GOLD US\$18,000 (10 available)	SILVER US\$7,500 (unlimited)
<b>1. Keynote speaking opportunity:</b> Content is subject to program committee approval	15-min keynote		
<b>2. Session speaking opportunity:</b> Content is subject to program committee approval	2 x 25-min conference session or 1 x 50- min panel	25-min session + 5-min lightning talk	15-min session in track rooms
<b>3. Editorial interview/article on FOSSASIA blog:</b> Editor to determine final content and delivery date	★		
<b>4. Exhibit space:</b> Turnkey includes Wifi, electric outlet, basic cleaning, one (1) table, two (2) chairs, carpet, back wall panel with branding, Platinum/Gold: incl. greeting table set (compare details with exhibiting opportunities section)	6m x 5m choice of raw or turnkey	5m x 3m choice of raw or turnkey	3m x 3m turnkey
<b>5. Lead retrieval:</b> Each exhibitor can collect visitors data via a mobile application	★	★	★
<b>6. Exhibition virtual page:</b> A single page on the website with exhibitor's information	★	★	★
<b>7. Exhibition assistant:</b> Thai/English speaking personnel to assist communication with participants	★		
<b>8. Recognition during opening and closing:</b> The MC will Thank you during the welcome note.	standalone slide	standalone slide	shared slide of sponsors
<b>9. Keynote stage branding on joint banner:</b> Featured on a sponsor banner on the side of the keynote stage.	★	★	
<b>10. Logo on sponsor signage at venue:</b> Featured on exhibition & hallway banners	1st level position	2nd level position	3rd level position
<b>11. Conference bags:</b> Promote your brand and technology and insert items into the event bag	1 x large and 1 x small item	1 x medium-sized item	1 x small item
<b>12. Event website:</b> Logo and link on event website	1st level position	2nd level position	3rd level position
<b>13. Recognition in event promotion emails:</b> via FOSSASIA mailing list	1st level position	2nd level position	3rd level position
<b>14. Recognition in pre/after event email:</b> Registered attendees will get to know about your support via email.	name with link	name only	name only
<b>15. Social media:</b> Featured on the FOSSASIA social media channels.	3 x standalone posts	2 x standalone posts	1 x standalone post
<b>16. Recognition in post-event report:</b> On the FOSSASIA blog	1st level position	2nd level position	3rd level position
<b>17. Recognition on conference videos:</b> Your logo will appear at the start of all conference videos and live streams.	★	★	
<b>18. Opt-in attendee list:</b> Access to the list of attendees with contacts	★		
<b>19. Complimentary conference tickets</b>	20	12	6
<b>20. 20% Discount additional event passes</b>	★	★	★



# EXHIBITING OPPORTUNITIES

**Exhibition Dates: March 13 - 15 (Thursday - Saturday)**

Engage with a tech-savvy audience and generate leads over a 3-day exhibition, showcase your projects & build valuable connections with industry professionals.

Compact* 1 sqm <b>1,200 USD</b>	2 Exhibitor Passes	Lead retrieval, Wifi, electric outlet, basic cleaning, back wall with integrated laptop table, logo display on back panel
Standard 5 sqm, 2.5m (W) x 2m (D) <b>2,500 USD</b>	4 Exhibitor Passes	Lead retrieval, Wifi, electric outlet, basic cleaning, one (1) table, two (2) chairs, 2m wide back wall panel with branding
M 9 sqm, 3m (W) x 3m (D) <b>5,000 USD</b>	6 Exhibitor Passes	Lead retrieval, Wifi, electric outlet, basic cleaning, one (1) table, two (2) chairs, 2.5m wide back wall panel with branding
L 15 sqm, 5m (W) x 3m (D) <b>10,000 USD</b>	12 Exhibitor Passes	Lead retrieval, Wifi, electric outlet, basic cleaning, one (1) table, two (2) chairs, greeting table set, 4.5m wide back wall panel with branding, choice of raw or turnkey
XL 30 sqm, 6m (W) x 5m (D) <b>20,000 USD</b>	20 Exhibitor Passes	Lead retrieval, Wifi, electric outlet, basic cleaning, one (1) table, two (2) chairs, greeting table set, 5.5m wide back wall panel with branding, choice of raw or turnkey

*\* Compact is available for Startup/SMEs: with less than 50 employees, and below 2 mio USD in revenue*



Compact Booth



Standard Booth

# VENUE BRANDING OPPORTUNITIES

Turn the event into a showcase for your brand identity, ensuring your message stands out and resonates across the entire venue.

## BANNER PLACEMENT

**1,000 USD per banner**

roll-up banner size 0.85m x 2m,  
in various spots including: event entrance/  
registration, main hall entrance,  
session room entrance

## BARISTA CORNER

**6,000 USD per day**

offering free coffee for attendees

## CHARGING LOUNGE

**from 10,000 USD**

a key spot where  
attendees recharge their  
devices

## NETWORKING LOUNGE

**from 15,000 USD**

showcase your brand  
at the main hub for  
networking and business  
connections

## POSTER SHOWCASE

**from 600 USD**

a printed A2 poster on a  
shared display board in  
the exhibition area

## DROP FEATHER FLAGS

**500 USD per flag (min. 4 flags)**

in various spots

*\* choice of flags can vary*





# VENUE BRANDING OPPORTUNITIES

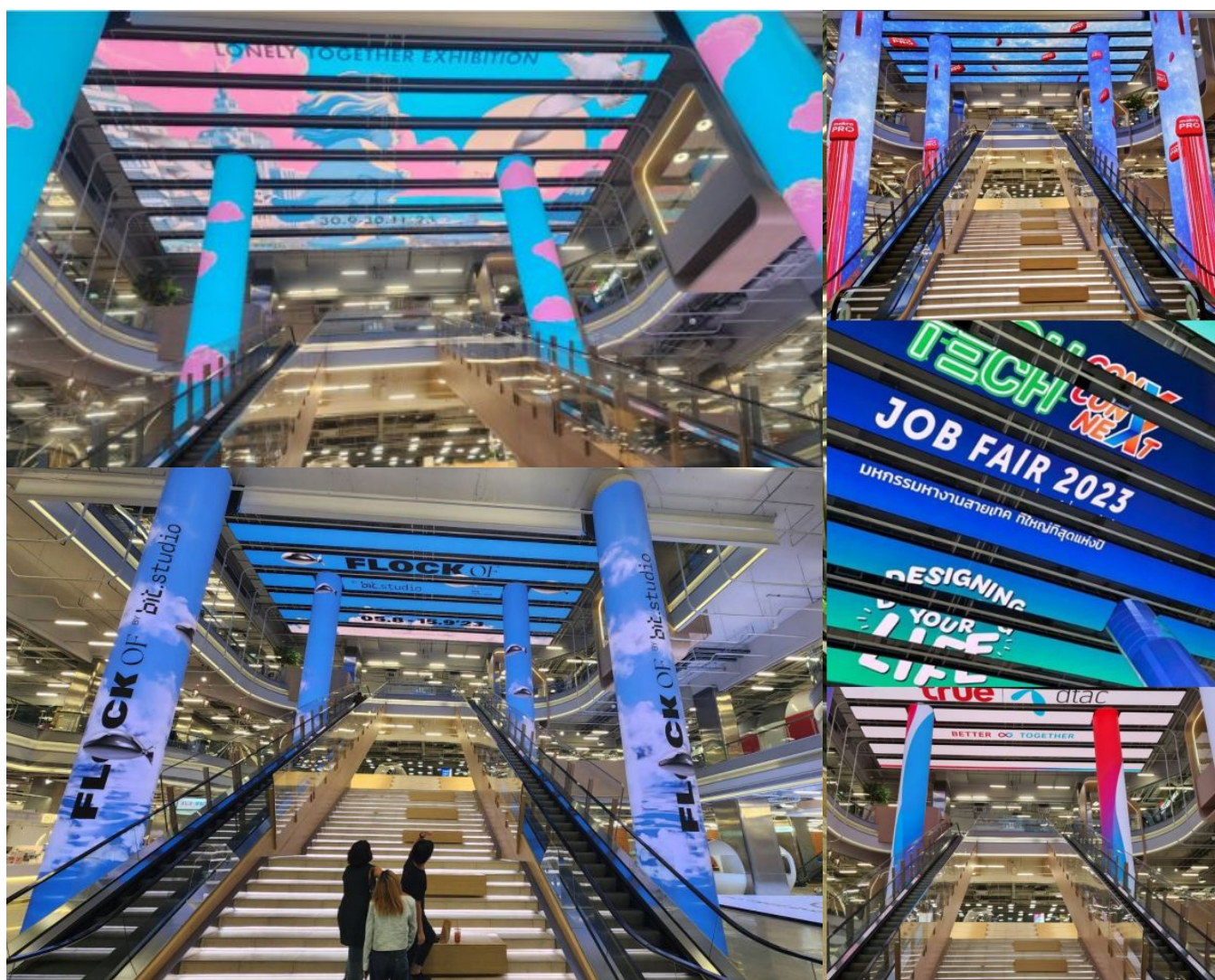
Showcase your brand on the **LED Ceiling and Pillar** at the main entrance of True Digital Park, ensuring high visibility not only to event participants but also to all visitors of the location as they approach the conference hall.

**Only 3 slots available per day,**  
running in continuous loops

**Running time:** 7:00 - 21:00

**Traffic average:** 5,000 - 8,000  
people per day

<b>1 Day</b>	<b>150,000 THB // 4,450 USD</b>
<b>2 Days</b>	<b>250,000 THB // 7,420 USD</b>
<b>3 Days</b>	<b>330,000 THB // 9,800 USD</b>



# SWAG BRANDING

## Attendee Essentials

Opportunities starting from 2,000 USD

Gain direct exposure to every attendee by sponsoring essential event items. With constant and personal brand visibility on T-shirts, badges, and bags, your company will stay top of mind throughout the event and beyond.

### Event T-shirts: 5,000 USD

Your company's logo will be featured exclusively on the sleeve of 500 event T-shirts for event attendees, VIPs and speakers.



### Event Bags: 3,000 USD

Your company's logo will be featured exclusively on one side of 500 event bags and you can insert two small or one medium-sized item of your company into the bag.

### Badge Advertisement: 5,000 USD

Your logo will be displayed exclusively on the badges of all event attendees

### Badge Advertisement (VIP): 2,000 USD

Your logo will be displayed exclusively on the badges worn by speakers, exhibitors, and VIPs





# CONTENT & TECHNOLOGY OUTREACH

## Dedicated Event Track, Side Event

14,000 USD (3 hours) // 22,000 USD (6 hours)

Sponsor a curated event track designed to highlight your company's open source services and products. This tailored session will connect you with a targeted audience, showcase your expertise and drive meaningful engagement.

### What is included:

- **Dedicated Room:** 120 seats
- **On-Site Support:** On-site dedicated check-in staff and technician
- **Catering:** In-room refreshments
- **Personalized Outreach:** A dedicated invitation will be sent to a carefully curated target audience
- **Marketing:** Recognition on event website & social media before and during the event
- **Video Recording/Photography:** The entire session will be recorded with footage for future use, and a collection of high-resolution photos
- **Strategic Follow-Up:** Receive a detailed attendee list to follow up





# NETWORKING OPPORTUNITIES

## Event Catering Sponsorship

4,500 USD per tea break or 6,000 USD per lunch

As a **tea break or lunch sponsor**, your brand will take center stage during one of the prime networking opportunities, providing direct exposure to attendees as they recharge and connect over refreshments. The event features 2 tea breaks and 1 lunch per day.

### What is included:

- **Announcement:** The MCs will make a special announcement in all rooms just before the sponsored tea break or lunch, ensuring your brand receives prominent recognition
- **Exclusive Branding:** One sole sponsor per tea break/lunch
- **Onsite Visibility:** Company's signage in the designated catering area
- **Official Program Listing:** Company will be listed in the official event program
- **Website Exposure:** Company logo will be featured on the event's official website
- **Social Media Acknowledgment:** One standalone social media post





# NETWORKING OPPORTUNITIES

## Social Event Sponsorship

10,000 USD (Exclusive)

Sponsoring the exclusive **social networking evening** for prominent industry professionals and high profile guests. This high-profile event brings together top speakers, thought leaders, and key decision-makers in a relaxed atmosphere, providing the perfect platform for your brand to shine.

### What is included:

- **Speaking Opportunity:** Option to deliver a brief welcome address or host a special activity during the event, further boosting your brand's presence.
- **Exclusive Branding:** One sole sponsor per social event
- **Onsite visibility:** Company's signage/banner in the social event area
- **Official Program Listing:** Company will be listed in the official event program.
- **Website Exposure:** Company logo will be featured on the event's official website
- **Social Media Acknowledgment:** One standalone social media post









# fossasia



***Contact us to secure your sponsorship***



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[summit.fossasia.org](http://summit.fossasia.org)