

## SALES COMPARISON REGIONAL - BATCH DAY [STATUS: CURRENT | DAY: 20]

BASE PERIOD: 11 YEAR: 2024 10 YEAR: COMPARISON PERIOD: 2024 BOOSTER RENTAL CUSTOMER OWNED COMPANION RESALE CHEM RENTAL LAUNDRY BIG 5 TOTAL BASE COMPARISON DIFFERENCE, BA BRANCH BASE COMPARISON DIFFERENCE 268187.1 276333.03 -8145.86 466.00 55769.12 -6522.52 0.00 551.00 -85.00 13696. 16051.53 -2354.83 49246. 0.00 331596 348704.68 -17108.21 610 0.00 0.00 0.00 0.00 70 60 .47 0.00,711204 675350.38 35854.26 553442.9 534481.59 11566.29 1093.80 136240 120306.50 15934, 12, 0.00 620 18961.34 8861.00 8996.00 -135.00 12660. 0.00 0.00 0.00 0.00 09 .62 .64 333025.96 -20220.34 2666.43 2598.43 4549.00 511.42,30540. 30395.64 145.09 0.00 0.00 0.00 0.00 351073 370569.03 -19495.83 630 68.00,5060.4 0.00, 0.00 73 .20 4356.77 2108.74 0.00 640 170514.92 -784.72 3099.52 2702.52 397.00,4017.2 -339.51,33075. 30967.13 0.00 0.00, 0.00 0.00 0.00,209922 208541.34 1381.51 169730.2 87 .85 97.38 3957.62 3948.38 9.245183.0 4807.60 375.41,25076. 22883.71 2192.75 0.00 0.00 0.00 0.00 0.00 0.00 157955 155281.16 2674.78 650 123738.8 123641.47 182597.20 3022.00 -345.00,10997. 11194.00 -196.83,49332. 51150.25 -1818.23 0.00 0.00 0.00, 0.00 0.00 0.00 242464 247963.45 -5498.93 660 179458.3 -3138.87, 2677.00 02 2264.75 3138.00 5107.35 -580.47, 2129 670 182002.6 179737.86 3028.00 110.00,5142.2 34.86 54759. 55339.67 1674, 10 454.95 0.00 0.00 0.00,247171 244886.98 2284.09 .07\_ -55.76,388.00 482.05 -94.05 12194. 9812.38 2382.59 0.00 0.00 0.00 0.00 0.00,75796. 72531.81 3264.79 680 62260.77 61228.76 1008.62 0.00 97 60 0.00 232718 2323828.83 TOTAL: 1851626. 1861560.79 -9934.31,25818.43, -36.52,57144. -969.73,390466 13842.07, 2129 0.00 58114.59 1674.10 454.95 0.00 3356.46 \_\_\_\_48\_ .05 

BIG 5 TOTAL BASE 2327185.29 BASE COMPANION %: 20.16% COMPARISON 2323828.83 COMPARISON: 19.34% DIFFERENCE: 3356.46