

William Pritz

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PERSONAL STATEMENT: I am an outgoing, energetic and clearly dedicated person who has an ambition to succeed in any given environment. Although I have extensive experience in the home improvement industry, I love to learn, and am always up to a challenge whatever the situation. I get along well with others and work efficiently on my own. I am seeking a position where I can develop and excel while giving my best to an employer.

EXPERIENCE

Colonial Marble and Granite.
Director of Operation

04/12/2021 - Present

Responsibilities are to oversee the daily operations of the facility for production. Monitoring installations of all countertop material, installer professionalism and customer satisfaction. Along with daily responsibilities there are meetings with ownership to go over financials to ensure we were meeting the companies revenue goals. Budget planning and sales expectations for the different departments within the organization. Setting up meeting with business partners and maintaining goal set by business partners.

Concept Flooring/Installations
Operations Manager

05/31/2019-04/12/21

Responsibilities include managing stock control and inventory checking. Supporting ownership on team vision and process ideals. Reviewing workloads and manpower to ensure targets are met. Onboarding and setting standards for installation crews. Supporting all functions of the business to work together. Set up new product lines, vendors and installers(Kitchen Cabinets and Countertops) and showroom while meeting goals for “Grand Opening”. Creating and monitoring program specs to exceed projections. Ensured all health and safety regulations are followed.

Colonial Marble and Granite
Business Development Manager

07/12/2017-05/31/2019

Responsible for onboarding several new large account for the granite and marble program. Ran lead on builders, architects, big box stores, K&B dealers. Worked with owners of many different sized corporation to emphasize how our businesses would mutually benefit from working together.

Colonial has several different product offering. The ownership was looking for someone to merge the 4 different companies in to one Colonial Home Services. I had the opportunity to be part of this launch. Marble and Granite, Smart Home Tech, Whole House Generators and Windows and Doors were the 4 different companies being merged into 1 company, Colonial Home Services.

HD Supply

09/01/2012 – 06/01/2017

Project Field Expeditor

Coordinated the installation of everything needed in a multi-family living units. Produced an ROF (Rapid Order Forms) so that the customer had a complete material list for all work to be done. I performed several jobsite inspections throughout the renovations to assure that the installations ran smoothly and to the customer's satisfaction. Recruited reputable installers to perform the work. Met with building managers to improve and grow the business. Budgeted time with both the installers and facility managers for a seamless completion of the renovations.

EXPERIENCE

The Home Depot

05/07/1995 – 08/02/2012

District Services Manager

My responsibilities included overseeing sales and installation for fifteen Home Depot stores, fielding customer issues and resolving issues between stores and installation companies that include 19 different installation programs. I also did business review for each provider every 6 months to ensure they were consistently exceeding goals that were set for them. Gather and distribute reports to the District Managers, Store Managers and Specialty Assistant Managers on a weekly basis. I dealt directly with Customer Care agents in our corporate office in Atlanta, Georgia. I worked in cooperation with the DSM team on training events, team development, and cross-coverage provider development. I assisted providers in driving improvements in VOC and

provider coverage. Responsible for recruiting new providers/installers. I held quarterly Specialty Assistant Manager business events in both of my districts.

CERTIFICATIONS: Lead Paint Certified issued by Lew Corporation

REFERENCES: available upon requests.