BR	SALES REP		PRESIDE	NT'S CLUB		YEAR TO DATE - 2024						
		GOAL	BIG 6 TOTAL	COMPANION	HAND %	BIG 6	HAND	HAND%	YTD - NEW LEASES	YTD - CO		
110	BRIAN SOFTCHECK	18,692	5,204	719	16.0%	5,204	719	16.0%	20	0		
120	ALEX DERRICK	18,692	10,699	638	6.3%	22,345	2,708	13.8%	63	2		
120	JUSTIN SINGLEY	18,692	9,010	1,309	17.0%	9,010	1,309	17.0%	27	3		
140 140	DEREK BABBITT KIM LARSON	18,692 18,692	6,862 10,107	409 839	6.3% 9.1%	6,862 12,562	409 839	6.3% 7.2%	16 38	4		
150	DANIEL ROGACKI	18,692	10,107	950	10.2%	16,322	1,411	9.5%	49	7		
150	RICHARD CIESLIKOWSKI	20,769	24,905	4,389	21.4%	36,624	4,961	15.7%	95	13		
160	TRAVIS HOLLOWAY-LAZORAN	11,769	7,402	893	13.7%	8,510	1,092	14.7%	26	0		
210	PHIL BOYLE	18,692	2,462	0	0.0%	2,462	0	0.0%	9	0		
210 220	STEVIE WALSH	18,692	9,201	684	8.0% 9.1%	12,324	834	7.3%	40 73	5 7		
240	ED GLAZIER JOE CRANE	18,692 20,769	17,307 15,853	1,441 1,041	7.0%	23,990 23,288	1,839 1,831	8.3% 8.5%	77	4		
240	RICK SHIPLEY	18,692	10,891	2,211	25.5%	10,891	2,211	25.5%	30	5		
250	TERA MEANS	11,769	5,818	785	15.6%	7,118	816	12.9%	20	6		
260	MIKE MCCONNELL	11,769	9,035	811	9.9%	9,612	981	11.4%	25	4		
270	ANGEL SALDANA	18,692	5,197	710	15.8%	5,892	918	18.5%	17	1		
310	JAIRO LINARES	19,385	18,602	1,200	6.9%	28,672	2,095	7.9%	84	1		
310 320	RENE RODRIGUEZ CHRIS KAAPCKE	19,385 18.000	12,815 8.694	1,217 343	10.5% 4.1%	23,770 13.368	3,040 645	14.7% 5.1%	64 41	2		
320	JOSEPH MILLER	18,000	8,694 8,965	343 895	4.1% 11.1%	13,368	1,360	11.7%	36	6		
320	YESSI ZAMORA	18,000	15,108	1,526	11.1%	19,642	1,818	10.2%	54	1		
330	JOSH RUMBAUA	18,000	11,087	1,428	14.8%	22,883	2,684	13.3%	61	6		
330	TREVOR HANRIHAN	18,000	18,314	1,479	8.8%	25,864	2,638	11.4%	82	3		
340	ERIC TURNER	18,000	5,669	289	5.4%	5,669	289	5.4%	18	2		
340	JORGE SOTOMAYOR	18,000	10,624	1,331	14.3%	12,599	1,331	11.8%	38	0		
350	ANDREW FRITZEN	18,000	14,395	1,563	12.2%	21,713	2,160	11.0%	68	1		
350 360	ROBERT DAVIS DARRICK GAMMEL	18,000 15,923	10,433 5,631	650 83	6.6% 1.5%	14,743 5,912	783 83	5.6% 1.4%	51 21	0		
370	CHARLIE GIESIGE JR	18,692	4,918	320	7.0%	4,918	320	7.0%	16	0		
370	MATT GOMEZ	18,692	6,944	374	5.7%	6,944	374	5.7%	21	1		
380	EIAN BELL	16,615	8,024	263	3.4%	11,901	410	3.6%	45	3		
410	ALEXIS OLVERA GUTIERREZ	16,615	7,247	525	7.8%	10,399	525	5.3%	35	1		
410	ANTHONY ORTEGA	16,615	4,018	243	6.4%	5,182	243	4.9%	16	1		
420	JESSE TORRES	16,615	3,768	222	6.3%	8,335	252	3.1%	28	2		
420 430	RAMIRO BRAMBILA ANDREW GRUBBS	16,615 16,615	3,704 13,351	587 3,183	18.8% 31.3%	11,377 18,259	1,626 3,603	16.7% 24.6%	30 50	1		
430	AURELIO TUN JR	16,615	9,327	1,607	20.8%	10,114	1,607	18.9%	27	2		
430	ROBERT DOLAN	16,615	2,195	92	4.4%	2,195	92	4.4%	6	2		
440	ALFONSO JIMENEZ AMEZQUITA	17,308	7,527	859	12.9%	7,527	859	12.9%	19	0		
440	FERNANDO ESCOBEDO	17,308	17,618	2,270	14.8%	26,342	2,598	10.9%	76	3		
450	JONATHAN STROUGHTER	17,308	3,839	695	22.1%	3,839	695	22.1%	11	1		
450	ROSEMARY REYES	18,692	15,547	3,843	32.8%	15,547	3,843	32.8%	32	1		
460	CALEB HERNANDEZ	15,231	9,907	757	8.3%	13,324	1,086	8.9%	46 30	3		
470 470	KYLE NACPIL SAMPSON SLY-HOAR	16,615 16.615	10,335 10,168	962 2.710	10.3% 36.3%	12,276 13,162	1,065 3.093	9.5%	30	0		
510	AYRIK ADAMS	18,692	14,179	4,607	48.1%	23,068	6,247	37.1%	56	4		
510	TORIN HOULIHAN	18,692	10,857	3,767	53.1%	20,391	5,420	36.2%	44	6		
530	BRIAN KIRKHART	20,769	14,485	1,687	13.2%	14,644	1,847	14.4%	55	0		
530	DENIS LANGHOFER	20,769	18,315	2,789	18.0%	19,221	3,360	21.2%	60	1		
590	VICTOR MEJORADO	18,692	1,888	231	13.9%	1,888	231	13.9%	5	2		
610 610	GERMAIN COLLAZO JR MARC HERNANDEZ	16,615 18,000	2,572 22,046	247 4,424	10.6% 25.1%	2,572 27,549	5,323	10.6% 24.0%	5 66	5 12		
620	BASSEL MALLAH	20,769	25,233	4,182	19.9%	36,397	5,786	18.9%	95	7		
620	ELIAH HERNANDEZ	16,615	548	0	0.0%	548	0	0.0%	2	0		
620	GRAYSON HAMPTON	17,308	11,568	995	9.4%	14,962	1,107	8.0%	46	2		
620	NAHUM TURCIOS	17,308	8,439	290	3.6%	8,439	290	3.6%	16	2		
630	MARTIN BARRERA	17,308	8,910	173	2.0%	10,815	173	1.6%	44	3		
630	TERRY STEAD	18,692	13,762	1,026	8.1%	20,491	1,795	9.6%	65	4		
640 640	JOHN BUCCA TOM TOMASCAK	17,308 16,615	943 15,878	410 2,555	77.1% 19.2%	1,189 24,351	410 3,234	52.7% 15.3%	3 69	2		
650	TIM MITCHELL	17,308	5,000	32	0.6%	5,299	32	0.6%	20	1		
660	CARLOS CASTILLO	16,615	9,574	1,163	13.8%	11,754	1,529	14.9%	34	5		
660	RUDY CANTAVE	17,308	6,987	307	4.6%	9,969	338	3.5%	34	1		
660	SCOTT LAWTON	17,308	19,541	2,461	14.4%	27,954	3,102	12.5%	65	8		
670	JEVON ST. VALLIERE	16,615	7,426	1,171	18.7%	7,690	1,171	18.0%	20	3		
670	RAMON SANTIAGO	17,308	498	0	0.0%	498	0	0.0%	2	0		
710 710	JASON PHILLIPS	16,615	13,044	1,997	18.1%	16,936	2,454	16.9%	44	3		
710	JOEY ESPINOSA WILL WEAVER	18,692 18,692	6,529 11,845	1,283 1,141	24.4% 10.7%	6,529 16,066	1,283 1,292	24.4% 8.7%	16 51	1		
710	MATTHEW HICKS	18,692	15,773	2,131	15.6%	25,412	4,162	19.6%	55	6		
760	HUNTER TAYLOR	18,000	13,761	2,767	25.2%	20,050	3,134	18.5%	44	0		
770	NATHAN BRIGHT	17,300	2,913	0	0.0%	2,913	0	0.0%	12	0		
780	RUSTY BAGGETT	16,600	20,324	7,605	59.8%	29,332	9,081	44.8%	66	2		

BR	SALES REP	PRESIDENT'S CLUB				YEAR TO DATE - 2024					
		GOAL	BIG 6 TOTAL	COMPANION	HAND %	BIG 6	HAND	HAND%	YTD - NEW LEASES	YTD - CO	
780	TROY VAN ATTA	16,600	11,759	1,487	14.5%	18,797	1,899	11.2%	51	4	
790	BRIAN DICKERSON	16,600	10,349	1,070	11.5%	10,349	1,070	11.5%	33	3	
820	MATTHEW TAYLOR	16,600	10,013	2,383	31.2%	14,087	2,904	26.0%	36	0	
840	DELLTRE GAMBLE	17,300	15,633	2,060	15.2%	23,977	4,196	21.2%	62	0	
840	TURVARUAUS WADE	17,300	683	116	20.4%	683	116	20.4%	2	0	
850	GABRIEL ORTIZ	17,300	9,637	1,239	14.7%	17,510	2,101	13.6%	57	0	
850	JORGE FINOL	17,300	9,049	1,234	15.8%	21,719	3,937	22.1%	61	3	
850	WILL ARMSTRONG II	17,300	3,854	1,352	54.0%	4,137	1,635	65.4%	9	0	
860	STERLING MILLER	16,600	8,260	1,464	21.5%	9,882	1,541	18.5%	23	0	
880	COURTNEY ALBERTS	16,600	4,254	167	4.1%	9,041	597	7.1%	30	1	
880	JOHN SIMMONS	18,000	16,253	2,614	19.2%	24,350	3,667	17.7%	54	2	
880	TYLER FIECKE	18,000	13,003	1,098	9.2%	20,135	1,912	10.5%	55	9	
900	JENNIFER SEITH	17,300	246	0	0.0%	246	0	0.0%	1	0	
900	PAUL HERBIG III	16,600	8,552	1,132	15.3%	8,552	1,132	15.3%	25	4	
910	KRISTY KYNETT	17,300	13,730	930	7.3%	20,408	1,418	7.5%	55	5	
920	MELO PREITI	16,600	572	0	0.0%	572	0	0.0%	2	0	
920	NATHAN BREWER	16,600	7,653	302	4.1%	10,790	302	2.9%	38	1	
920	PHILLIP ZAKOSEK	18,000	4,797	154	3.3%	13,221	1,166	9.7%	29	3	
920	VICTOR ANDERSON	18,000	26,496	5,343	25.3%	38,475	7,965	26.1%	76	2	
930	DOUG TAYLOR JR.	17,300	234	30	14.8%	234	30	14.8%	0	1	
930	NICHOLAS ATKERSON	17,300	9,916	219	2.3%	14,543	558	4.0%	44	9	
940	AREK KOT	16,600	2,827	116	4.3%	2,827	116	4.3%	9	0	
950	ADAM LANSEUR	18,000	9,989	927	10.2%	11,142	988	9.7%	27	1	
950	LARRY JORDAN	18,000	1,905	0	0.0%	1,905	0	0.0%	6	4	
960	ALEX GRELL	16,600	7,472	822	12.4%	9,575	969	11.3%	28	4	
970	MANUEL ROSA ARROYO	16,600	18,415	6,487	54.4%	29,477	8,677	41.7%	69	9	
980	MATTHEW YATES	16,600	9,386	469	5.3%	17,570	739	4.4%	63	2	
990	JOE FRENCH	16,600	3,088	163	5.6%	3,088	163	5.6%	8	3	