Check for missing values print(df.isnull().sum())

→ address

name

rate

votes

phone location

online_order

book_table

rest_type

cuisines

df.columns

dish_liked

listed_in(type)
dtype: int64

approx_cost(for two people)

```
9/18/24, 9:52 PM
                                                                      zomato file analysis.ipynb - Colab
    import numpy as np
    import pandas as pd
    import matplotlib.pyplot as plt
    import seaborn as sns
    df = pd.read_csv('zomato.csv')
    # Display top 5 rows
    df.head()
    ₹
                                                                                                    location rest_type dish_liked cuisines ^{ap|}
                  address
                               name online_order book_table rate votes
                                                                                         phone
                                                                                                                               Pasta.
             942, 21st Main
                                                                                                                               Lunch
                                                                                                                                           North
                 Road, 2nd
                                                                                           080
                                                                                                                               Buffet,
                                                                                                                  Casual
                                                                                                                                          Indian,
                                                                                42297555\r\n+91
                    Stage,
                               Jalsa
                                               Yes
                                                           Yes 4.1/5
                                                                         775
                                                                                                 Banashankari
                                                                                                                              Masala
                                                                                                                   Dining
                                                                                                                                        Mughlai,
              Banashankari,
                                                                                    9743772233
                                                                                                                               Papad,
                                                                                                                                         Chinese
                                                                                                                              Paneer
                                                                                                                               Laja...
                                                                                                                              Momos,
               2nd Floor, 80
                                                                                                                               Lunch
                                                                                                                                        Chinese,
                Feet Road,
                               Spice
                                                                                                                  Casual
                                                                                                                               Buffet,
                                                                                                                                           North
                                               Yes
                                                            No 4.1/5
                                                                         787
                                                                                  080 41714161 Banashankari
                  Near Big Elephant
                                                                                                                            Chocolate
                                                                                                                                          Indian,
                                                                                                                  Dinina
              Bazaar, 6th ...
                                                                                                                             Nirvana.
                                                                                                                                            Thai
                                                                                                                             Thai G
                                                                                                                             Churros,
               1112. Next to
                                San
                                                                                                                   Cafe,
                                                                                                                           Cannelloni,
                                                                                                                                           Cafe,
              KIMS Medical
                              Churro
                                               Yes
                                                            No 3.8/5
                                                                         918
                                                                                +91 9663487993 Banashankari
                                                                                                                  Casual
                                                                                                                           Minestrone
                                                                                                                                        Mexican,
               College, 17th
                               Cafe
                                                                                                                   Dining
                                                                                                                            Soup, Hot
                                                                                                                                          Italian
                   Cross...
                                                                                                                               Choc...
                  1st Floor
                                                                                                                                           South
         4
    # Show information of the dataset
    df.info()
         <class 'pandas.core.frame.DataFrame'>
         RangeIndex: 56252 entries, 0 to 56251
         Data columns (total 13 columns):
          #
              Column
                                             Non-Null Count Dtype
          0
              address
                                             56235 non-null
                                                              object
          1
              name
                                             56236 non-null
                                                              object
              online_order
                                             56233 non-null object
          3
              book_table
                                             56194 non-null
                                                              object
                                             48414 non-null
              rate
                                                             obiect
          5
                                             56174 non-null
              votes
                                                              object
                                             54956 non-null
          6
              phone
                                                              object
              location
                                             56126 non-null
                                                              object
          8
              rest_type
                                             55914 non-null
                                                              object
          q
              dish liked
                                             28027 non-null
                                                              object
          10
                                             56049 non-null
                                                              object
          11 approx_cost(for two people)
                                             55731 non-null object
          12 listed_in(type)
                                             51642 non-null object
         dtypes: object(13)
         memory usage: 5.6+ MB
```

```
https://colab.research.google.com/drive/14BAx0iOKh5HVcWzaHlOt92ZkTRwYEB76#scrollTo=nmwiRBHP8E00&printMode=true
```

17

16

19

58

78 1296

126

338

203

521

4610

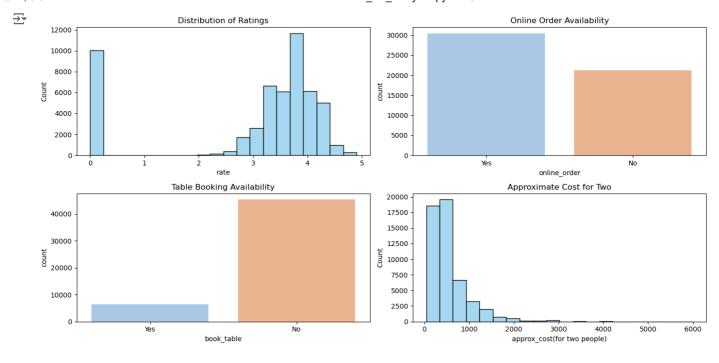
28225

7838

```
'approx_cost(for two people)', 'listed_in(type)'],
                   dtype='object')
# Check the unique values in 'online_order' and 'book_table' columns
online_order_unique_values = df['online_order'].unique()
book_table_unique_values = df['book_table'].unique()
online_order_unique_values, book_table_unique_values
 → (array(['Yes', 'No', " ('Rated 4.0'", ...,
                          ""RATED\\n Truly what a wonderful place. From the walk through the green route to the actual place',
                       ' dirty tables etc... is really a turn off...\\n\\nFood - 7/10\\n\\nVeg Nachos - Lacks the punch... wish the salsa tasted
        " 'RATED\\n Beer cafe "], dtype=object),
array(['Yes', 'No', " 'RATED\\n Amazing cafe", ...,
' ""RATED\\n A decent place to have some traditional oriental cuisine. We were craving for some kick-ass noodles. While we
        did get the noodles',
                         but cud be a bit less spicy... otherwise was grt',
                       'VR Bengaluru\\nBeen here a few times '], dtype=object))
# Keep only the rows where 'online_order' and 'book_table' are either 'Yes' or 'No'
df_cleaned = df[df['online_order'].isin(['Yes', 'No']) & df['book_table'].isin(['Yes', 'No'])]
# Display the unique values in 'online_order' and 'book_table' in the cleaned data
online order unique values cleaned = df cleaned['online order'].unique()
book_table_unique_values_cleaned = df_cleaned['book_table'].unique()
online order unique values cleaned, book table unique values cleaned
(array(['Yes', 'No'], dtype=object), array(['Yes', 'No'], dtype=object))
# Check the unique values in 'rate' column
rate_unique_values = df_cleaned['rate'].unique()
rate unique values
array(['4.1/5', '3.8/5', '3.7/5', '3.6/5', '4.6/5', '4.0/5', '4.2/5', '3.9/5', '3.1/5', '3.0/5', '3.2/5', '3.3/5', '2.8/5', '4.4/5', '4.3/5', 'NEW', '2.9/5', '3.5/5', nan, '2.6/5', '3.8 /5', '3.4/5', '4.5/5', '2.5/5', '2.7/5', '4.7/5', '2.4/5', '2.2/5', '2.3/5', '3.4 /5', '-', '3.6 /5', '4.8/5', '3.9 /5', '4.2 /5', '4.0 /5', '4.1 /5', '3.7 /5', '3.1 /5', '2.9 /5', '3.3 /5', '2.8 /5', '3.5 /5', '2.7 /5', '2.5 /5', '3.2 /5', '2.6 /5', '4.5 /5', '4.3 /5', '4.4 /5', '4.9/5', '2.1/5', '2.0/5', '1.8/5', '4.6 /5', '4.9 /5', '3.0 /5', '4.8 /5', '2.3 /5', '4.7 /5', '2.4 /5', '2.1 /5', '2.2 /5', '2.2 /5', '2.0 /5', '1.8 /5'], dtype=object)
# Remove '/5' from 'rate' column and convert it to numeric values
df_cleaned['rate'] = df_cleaned['rate'].str.replace('/5', '')
df_cleaned['rate'] = df_cleaned['rate'].replace(['NEW', '-'], '0')
# Convert the 'rate' column to numeric type
df_cleaned['rate'] = pd.to_numeric(df_cleaned['rate'], errors='coerce')
# Check the unique values in 'rate' column after cleaning
rate_unique_values_cleaned = df_cleaned['rate'].unique()
rate_unique_values_cleaned
      C:\Users\SAMEER\AppData\Local\Temp\ipykernel_15368\3858866618.py:2: SettingWithCopyWarning:
        A value is trying to be set on a copy of a slice from a DataFrame.
        Try using .loc[row_indexer,col_indexer] = value instead
         See the caveats in the documentation: <a href="https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus">https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus</a>
            df_cleaned['rate'] = df_cleaned['rate'].str.replace('/5', '')
        C:\Users\SAMEER\AppData\Local\Temp\ipykernel_15368\385886618.py:3: SettingWithCopyWarning:
        A value is trying to be set on a copy of a slice from a DataFrame.
        Try using .loc[row_indexer,col_indexer] = value instead
        See the caveats in the documentation: <a href="https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus">https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus</a> df_cleaned['rate'] = df_cleaned['rate'].replace(['NEW', '-'], '0')
        \verb|C:\USers\AMEER\AppData\Local\Temp\ipykernel\_15368\385886618.py: 6: SettingWithCopyWarning: | SettingWithCopyWarning: |
        A value is trying to be set on a copy of a slice from a DataFrame.
        Try using .loc[row_indexer,col_indexer] = value instead
        4
# Check the unique values in 'votes' column
votes_unique_values = df_cleaned['votes'].unique()
```

```
votes_unique_values
→ array(['775', '787', '918', ..., '4957', '2382', '843'], dtype=object)
# Convert the 'votes' column to numeric type
df_cleaned['votes'] = pd.to_numeric(df_cleaned['votes'], errors='coerce')
# Check the unique values in 'votes' column after conversion
votes_unique_values_cleaned = df_cleaned['votes'].unique()
votes_unique_values_cleaned
C:\Users\SAMEER\AppData\Local\Temp\ipykernel_15368\2554297645.py:2: SettingWithCopyWarning:
      A value is trying to be set on a copy of a slice from a DataFrame.
      Try using .loc[row_indexer,col_indexer] = value instead
      See the caveats in the documentation: <a href="https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus">https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus</a>
         df_cleaned['votes'] = pd.to_numeric(df_cleaned['votes'], errors='coerce')
      array([ 775, 787, 918, ..., 4957, 2382, 843], dtype=int64)
      4
# Check the unique values in 'approx_cost(for two people)' column
approx cost unique values = df cleaned['approx cost(for two people)'].unique()
approx_cost_unique_values
array(['800', '300', '600', '700', '550', '500', '450', '650', '400', '900', '200', '750', '150', '850', '100', '1,200', '350', '250', '950', '1,000', '1,500', '1,300', '199', '80', '1,100', '160', '1,600', '230', '130', '50', '190', '1,700', nan, '1,400', '180', '1,350', '2,200', '2,000', '1,800', '1,900', '330', '2,500', '2,100', '3,000', '2,800', '3,400', '40', '1,250', '3,500', '4,000', '2,400', '2,600', '120', '1,450', '469', '70', '3,200', '60', '560', '240', '360', '6,000', '1,050', '2,300', '4,100', '5,000', '3,700', '1,650', '2,700', '4,500', '140'], dtype=object)
# Remove comma separators and convert the 'approx_cost(for two people)' column to numeric type
df_cleaned['approx_cost(for two people)'] = df_cleaned['approx_cost(for two people)'].str.replace(',', '')
df_cleaned['approx_cost(for two people)'] = pd.to_numeric(df_cleaned['approx_cost(for two people)'], errors='coerce')
# Check the unique values in 'approx_cost(for two people)' column after cleaning
approx_cost_unique_values_cleaned = df_cleaned['approx_cost(for two people)'].unique()
approx_cost_unique_values_cleaned
C:\Users\SAMEER\AppData\Local\Temp\ipykernel_15368\888381943.py:2: SettingWithCopyWarning:
      A value is trying to be set on a copy of a slice from a DataFrame.
      Try using .loc[row_indexer,col_indexer] = value instead
      See the caveats in the documentation: <a href="https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus">https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus</a>
         df_cleaned['approx_cost(for two people)'] = df_cleaned['approx_cost(for two people)'].str.replace(',', '')
      C:\Users\SAMEER\AppData\Local\Temp\ipykernel_15368\888381943.py:3: SettingWithCopyWarning:
      A value is trying to be set on a copy of a slice from a DataFrame.
      Try using .loc[row_indexer,col_indexer] = value instead
      See the caveats in the documentation: <a href="https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus">https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus</a> df_cleaned['approx_cost(for two people)'] = pd.to_numeric(df_cleaned['approx_cost(for two people)'], errors='coerce')
      array([ 800., 300., 600., 700., 550., 500., 450., 650., 400., 900., 200., 750., 150., 850., 100., 1200., 350., 250.,
                950., 1000., 1500., 1300., 199., 80., 1100., 160., 1600., 230., 130., 50., 190., 1700., nan, 1400., 180., 1350.,
                2200., 2000., 1800., 1900., 330., 2500., 2100., 3000., 2800.,
               3400., 40., 1250., 3500., 4000., 2400., 2600., 120., 1450., 469., 70., 3200., 60., 560., 240., 360., 6000., 1050., 2300., 4100., 5000., 3700., 1650., 2700., 4500., 140.])
      4
\# Fill missing values in 'rate' and 'votes' with 0
df cleaned['rate'] = df cleaned['rate'].fillna(0)
df_cleaned['votes'] = df_cleaned['votes'].fillna(0)
# Fill missing values in 'approx_cost(for two people)' with the median cost
median_cost = df_cleaned['approx_cost(for two people)'].median()
df_cleaned['approx_cost(for two people)'] = df_cleaned['approx_cost(for two people)'].fillna(median_cost)
# Check for missing values in the cleaned dataset
missing_values_cleaned = df_cleaned.isnull().sum()
missing_values_cleaned
C:\Users\SAMEER\AppData\Local\Temp\ipykernel_15368\2215034318.py:2: SettingWithCopyWarning:
      A value is trying to be set on a copy of a slice from a DataFrame.
      Try using .loc[row_indexer,col_indexer] = value instead
      See the caveats in the documentation: <a href="https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus">https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus</a>
         df_cleaned['rate'] = df_cleaned['rate'].fillna(0)
```

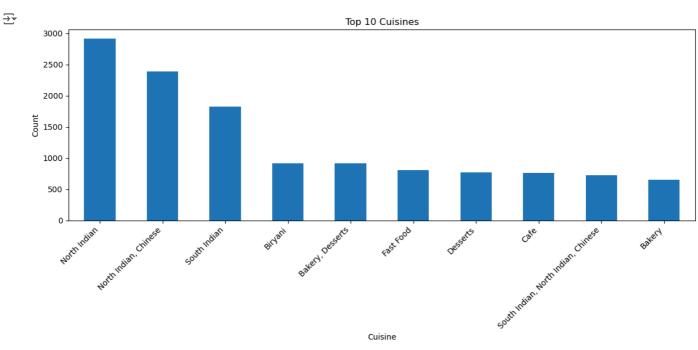
```
A value is trying to be set on a copy of a slice from a DataFrame.
     Try using .loc[row_indexer,col_indexer] = value instead
     df_cleaned['votes'] = df_cleaned['votes'].fillna(0)
     C:\Users\SAMEER\AppData\Local\Temp\ipykernel_15368\2215034318.py:7: SettingWithCopyWarning:
     A value is trying to be set on a copy of a slice from a DataFrame.
     Try using .loc[row_indexer,col_indexer] = value instead
     See the caveats in the documentation: <a href="https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus">https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus</a>
       df_cleaned['approx_cost(for two people)'] = df_cleaned['approx_cost(for two people)'].fillna(median_cost)
     address
                                          a
     name
                                          0
     online_order
                                          0
     book_table
                                          0
                                          0
     votes
                                          0
                                      1208
     phone
     location
                                        21
     rest_type
                                        227
     dish liked
                                     28078
     cuisines
                                        45
     approx_cost(for two people)
                                         0
     listed_in(type)
                                      4361
     dtype: int64
# Display the first few rows of the cleaned dataset
df_cleaned.head()
\overline{\Rightarrow}
                                                                                               location rest_type dish_liked cuisines
              address
                           name online order book table rate votes
                                                                                    phone
                                                                                                                          Pasta
         942 21st Main
                                                                                                                          Lunch
                                                                                                                                      North
             Road, 2nd
                                                                                      080
                                                                                                                          Buffet.
                                                                                                                                     Indian,
                                                                                                             Casual
      0
                Stage,
                           Jalsa
                                          Yes
                                                       Yes
                                                             4.1
                                                                    775
                                                                           42297555\r\n+91
                                                                                            Banashankari
                                                                                                                         Masala
                                                                                                                                   Muahlai.
                                                                                                             Dinina
         Banashankari,
                                                                               9743772233
                                                                                                                         Papad,
                                                                                                                                   Chinese
                                                                                                                         Paneer
                                                                                                                          Laja...
                                                                                                                         Momos
          2nd Floor, 80
                                                                                                                          Lunch
                                                                                                                                   Chinese,
            Feet Road,
                          Spice
                                                                                                             Casual
                                                                                                                          Buffet.
                                                                                                                                      North
                                                                    787
                                                                             080 41714161 Banashankari
                                          Yes
      1
                                                       No
                                                             4.1
              Near Big
                       Elephant
                                                                                                              Dining
                                                                                                                       Chocolate
                                                                                                                                     Indian,
          Bazaar, 6th ...
                                                                                                                        Nirvana,
                                                                                                                                       Thai
                                                                                                                        Thai G...
                                                                                                                        Churros,
          1112, Next to
                           San
                                                                                                              Cafe,
                                                                                                                      Cannelloni,
                                                                                                                                      Cafe.
          KIMS Medical
                         Churro
                                          Yes
                                                       No
                                                             3.8
                                                                    918
                                                                           +91 9663487993 Banashankari
                                                                                                             Casual
                                                                                                                      Minestrone
                                                                                                                                   Mexican,
          College, 17th
                                                                                                                                     Italian
                           Cafe
                                                                                                              Dining
                                                                                                                       Soup, Hot
               Cross...
                                                                                                                         Choc...
              1et Floor
                                                                                                                                      South
    4
# Define the figure size
plt.figure(figsize=(14, 7))
# Distribution of Ratings
plt.subplot(221)
sns.histplot(df_cleaned['rate'], bins=20, kde=False, color='skyblue')
plt.title('Distribution of Ratings')
# Online Order Availability
plt.subplot(222)
sns.countplot(x='online_order', data=df_cleaned, palette='pastel')
plt.title('Online Order Availability')
# Table Booking Availability
plt.subplot(223)
sns.countplot(x='book_table', data=df_cleaned, palette='pastel')
plt.title('Table Booking Availability')
# Approximate Cost for Two
plt.subplot(224)
sns.histplot(df_cleaned['approx_cost(for two people)'], bins=20, kde=False, color='skyblue')
plt.title('Approximate Cost for Two')
# Adjust the layout
plt.tight layout()
plt.show()
```



```
from collections import Counter
# Helper function to get the most common terms in a column
def get_most_common_terms(series, top_n=10):
    # Split the series into a list of terms
    terms_list = series.dropna().str.split(', ').sum()
    # Count the terms and get the most common ones
    most_common_terms = Counter(terms_list).most_common(top_n)
    return most_common_terms
# Get the top 10 cuisines, restaurant types, and locations
top_cuisines = get_most_common_terms(df_cleaned['cuisines'])
top_rest_types = get_most_common_terms(df_cleaned['rest_type'])
top_locations = get_most_common_terms(df_cleaned['location'])
top_cuisines, top_rest_types, top_locations
→ ([('North Indian', 21085),
       ('Chinese', 15547),
       ('South Indian', 8644),
       ('Fast Food', 8096),
       ('Biryani', 6492),
       ('Continental', 5765),
       ('Desserts', 5633),
       ('Cafe', 5303),
('Beverages', 4747),
('Italian', 3389)],
      [('Quick Bites', 20639),
        ('Casual Dining', 13057),
        ('Cafe', 5074),
       ('Delivery', 4641),
       ('Dessert Parlor', 3211),
       ('Bar', 2457),
       ('Takeaway', 2157),
('Bakery', 1998),
('Beverage Shop', 1471),
      ('Pub', 950)],
[('BTM', 5124),
       ('HSR', 2523),
        ('Koramangala 5th Block', 2504),
       ('Whitefield', 2374),
       ('JP Nagar', 2235),
       ('Indiranagar', 2083),
       ('Jayanagar', 1926),
```

```
('Marathahalli', 1846),
    ('Bannerghatta Road', 1630),
    ('Bellandur', 1286)])

# Bar chart of top cuisines
top_cuisines = df_cleaned['cuisines'].value_counts().nlargest(10)
plt.figure(figsize=(12, 6))
top_cuisines.plot(kind='bar')
plt.title('Top 10 Cuisines')
plt.xlabel('Cuisine')
plt.ylabel('Cuust')
plt.ylabel('Count')
plt.xticks(rotation=45, ha='right')
plt.tight_layout()
plt.show()
```

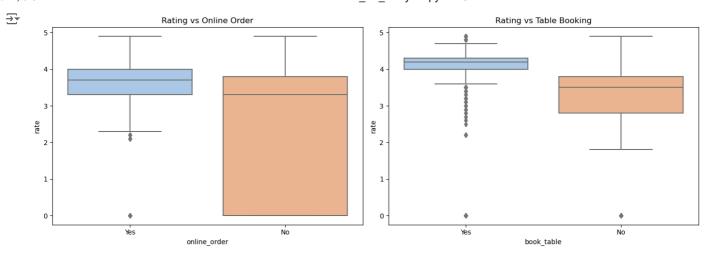


```
# Define the figure size
plt.figure(figsize=(14, 5))

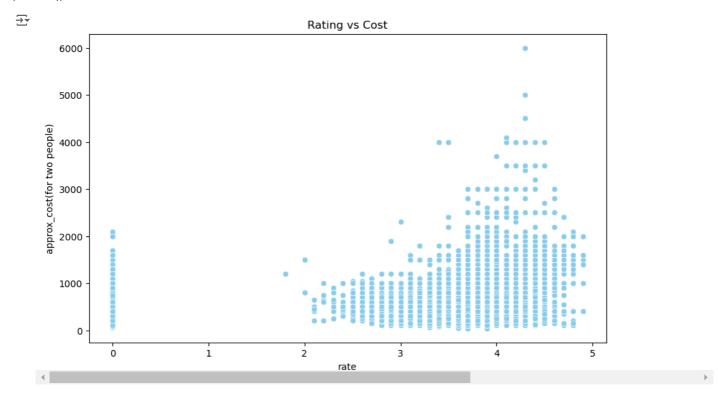
# Rating vs Online Order
plt.subplot(121)
sns.boxplot(x='online_order', y='rate', data=df_cleaned, palette='pastel')
plt.title('Rating vs Online Order')

# Rating vs Table Booking
plt.subplot(122)
sns.boxplot(x='book_table', y='rate', data=df_cleaned, palette='pastel')
plt.title('Rating vs Table Booking')

# Adjust the layout
plt.tight_layout()
plt.show()
```



```
# Rating vs Cost
plt.figure(figsize=(10, 6))
sns.scatterplot(x='rate', y='approx_cost(for two people)', data=df_cleaned, color='skyblue')
plt.title('Rating vs Cost')
plt.show()
```



```
# Calculate the average cost and average rating for each location
location_analysis = df_cleaned.groupby('location').agg({'approx_cost(for two people)': 'mean', 'rate': 'mean'}).reset_index()

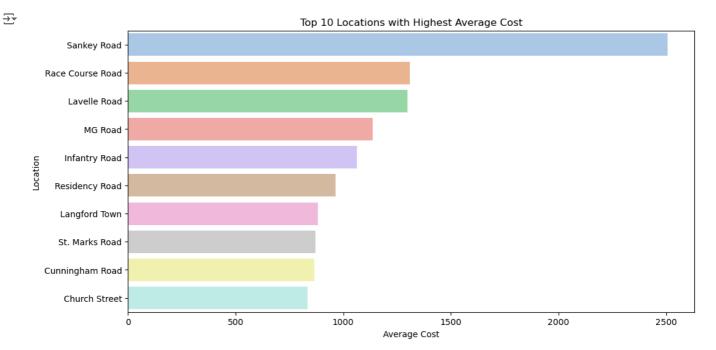
# Rename the columns
location_analysis.columns = ['location', 'average_cost', 'average_rating']

# Display the first few rows of the result
location_analysis.head()
```

```
₹
                location average_cost average_rating
     0
                    BTM
                             396.498829
                                                2.740984
     1
             Banashankari
                             421.225166
                                                2.997241
     2
               Banaswadi
                             397.063253
                                                2.527259
     3 Bannerghatta Road
                             443.331288
                                                2.657485
                             360.979532
                                                3.193421
             Basavanagudi
```

```
# Get the top 10 locations with the highest average cost
top_cost_locations = location_analysis.sort_values('average_cost', ascending=False).head(10)

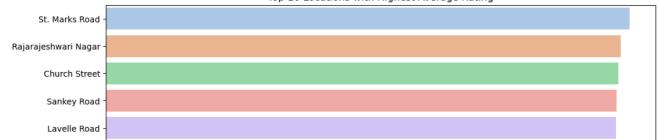
# Plot the data
plt.figure(figsize=(12, 6))
sns.barplot(x='average_cost', y='location', data=top_cost_locations, palette='pastel')
plt.title('Top 10 Locations with Highest Average Cost')
plt.xlabel('Average Cost')
plt.ylabel('Location')
plt.show()
```



```
# Get the top 10 locations with the highest average rating
top_rating_locations = location_analysis.sort_values('average_rating', ascending=False).head(10)

# Plot the data
plt.figure(figsize=(12, 6))
sns.barplot(x='average_rating', y='location', data=top_rating_locations, palette='pastel')
plt.title('Top 10 Locations with Highest Average Rating')
plt.xlabel('Average Rating')
plt.ylabel('Location')
plt.show()
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Top 10 Locations with Highest Average Rating



Insights:

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- The majority of rated restaurants cluster between 3.5 and 4.5, suggesting generally positive ratings.
- Very few restaurants have perfect 5-star ratings.
- Peoples buy food more by online and less offline
- · A vast majority of restaurants do not offer table booking services
- Only a small fraction of restaurants provide table booking options.
- This could indicate an opportunity for expansion of table booking services in the market.
- Peoples usually eat North india, chinese, south india food more
- No matter whether buy food online or visit offline the food is delicious and rating are 4+
- Whether peoples book table online or dont the rating is very little, peoples who book table online give 4+ rating and direct visit peoples give 3+ ratings
- · Approx cost of two or more persons give more ratings
- · The distribution of costs is heavily right-skewed.
- A large number of restaurants fall in the lower price range (0-1000 price units).
- · There's a long tail extending towards higher prices, indicating a smaller number of more expensive restaurants.
- Very few restaurants have extremely high prices (above 3000 price units).
- · Overall insights:
- The restaurant market seems diverse in terms of ratings and pricing.
- Online ordering is widely adopted, while table booking is less common.
- There might be an opportunity to encourage more restaurants to offer table booking services.

Suggestion:

- 1. Price Optimization:
- For high-rated restaurants in lower-cost areas, consider slight price increases as the data suggests quality can command higher prices.
- For lower-rated restaurants in high-cost areas, focus on improving quality to justify the prices.
- 2. Service Expansion:
- Consider adding online ordering if not already available, as it's a popular feature among customers.
- · Evaluate the potential benefits of adding table booking services, especially in high-end locations.
- 3. Location Strategy:
- For new restaurants, consider opening in areas with high average ratings but lower costs to balance quality expectations with profitability.
- Zomato's business team can target Locations that have least number of restaurants with book table and online order facility.
- 4. Price-Quality Balance:
- · Aim for the sweet spot in the price-rating correlation, offering good value for money to attract more customers.