



Cairo University

# Data Science in Chemical Engineering

## Tutorial 1: Freelancing in Data Science

Eng/ Samer Hany

# Teaching Staff

## OUR TEAM



**Dr. Nourhan H. Khashaba**

Lecturer of Chemical Engineering  
Cairo University

*Certified Data Analyst*



**Dr. Mostafa H. El-Nahas**

Lecturer of Chemical Engineering  
Cairo University



**Eng. Samer Hany**

Software Developer &  
AI/ML Engineer

M.Sc. in Chemical Engineering



**Eng. Nada Ashraf**

Teaching Assistant of Chemical Engineering  
Cairo University



# Agenda



## **FREELANCING IN DATA SCIENCE**

- Freelancing
- Popular Platforms
- How it works
- Tips & Tricks



# FREELANCING

# Freelancing

## WHAT IS FREELANCING?

- Doing specific work for clients without committing to full-time employment.
- Freelancing is a form of self-employment.
- Freelancers often take on multiple projects with different clients simultaneously.
- Freelancers handle contract work on a part-time or full-time basis and often sign agreements before starting projects.

# Freelancing

## PROS

- Flexibility
- Choice of clients and projects
- Setting your own rates
- Improved skillset
- Exposure to global brands

# Freelancing

## CONS

- Isolation
- Uncertain job security
- Administrative responsibilities
- No employer-funded benefits

# Freelancing

## QUICK STATS

- Approximately **1.57** billion people in the global workforce are freelancers.
- Worldwide, the average freelancer earns **\$21** per hour.
- **71%** of the employees in the United States are planning to freelance in 2023.
- Google has more freelancers (**54%**) than Permanent workers (**46%**).
- Generation Z (*That's you!*) chooses freelancing in **53%** of cases.



# Freelancing

## Average annual earnings for the most popular freelancing activities



Source: <https://explodingtopics.com/blog/freelance-stats>

# Freelancing

## FURTHER READINGS:

- <https://www.upwork.com/resources/what-is-freelancing>
- <https://explodingtopics.com/blog/freelance-stats>
- <https://www.demandsage.com/freelance-statistics/>
- <https://egfwd.com/freelancing/>



# POPULAR PLATFORMS

# Popular Platforms

## ARABIC PLATFORMS

خمسات

مستقل



# Popular Platforms

## INTERNATIONAL PLATFORMS

**upwork**

**fiverr.**

 **freelancer**

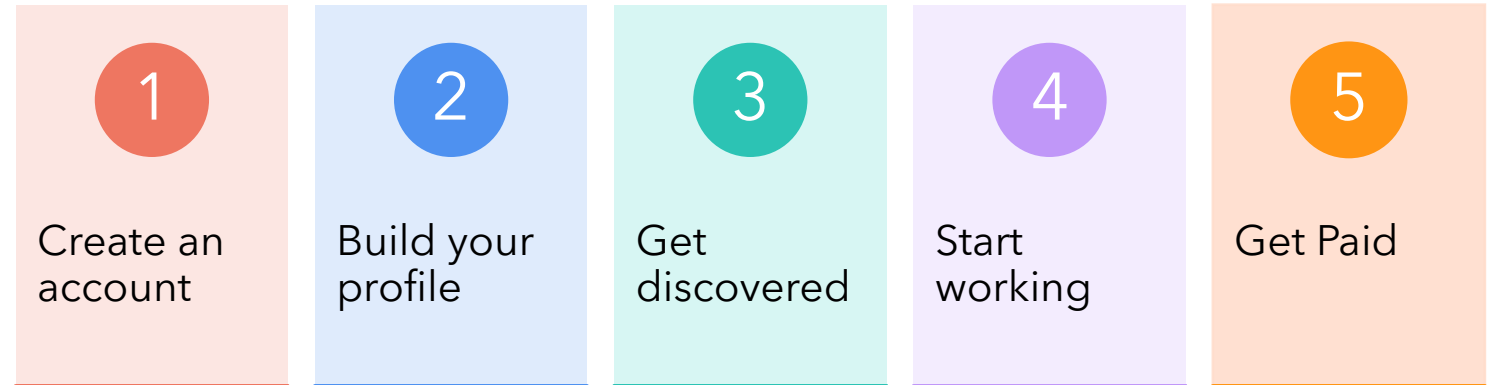
 **guru**

 **peopleperhour**



# HOW IT WORKS

# How It Works



# How It Works

## CREATE AN ACCOUNT

- Pick a freelancing platform and visit their home page
- Find the “sign up” section
- You might need to select account type as “freelancer”
- Some website ask for a CV
- Upload a scan of your valid ID (preferably passport)
- Complete your profile by adding your skills, experience, and portfolio
- Set up your payment method and billing information



# How It Works

## BUILD YOUR PROFILE

- Complete all the available fields:
  - Personal information
  - Skills
  - Experience
  - Portfolio
- Make it visually appealing:
  - Profile picture
  - Cover picture
  - Portfolio pictures
- Write a descriptive title with your specialization

# How It Works

## GET DISCOVERED

- Find your target audience and platform
- Network with other freelancers
- Market yourself (network, social media, on-platform)
- If the platform is gig-based, share and promote your gigs
- If the platform is bid-based, write great proposals

# How It Works

## START WORKING

- Clearly define the project scope (deliverables, timeline, budget)
- Always communicate with your client
- Breakdown the project into smaller tasks and set realistic deadlines
- Use a project management tool to track your progress
- Get feedback from your client throughout the process to ensure you are aligned to the same end goal

# How It Works

## GET PAID

- Verify your account
- Choose a payment service (PayPal & Payoneer are the most common for Egypt) and create an account to receive payments
- Link your bank account to your payment service account:
  - Payoneer is linked using the bank account number (or IBAN)
  - PayPal is linked through a Visa card (you can't receive money through a MasterCard card)



# How It Works

## FURTHER READINGS

- [How To Become a Freelancer in 2023: The Complete Guide | Upwork](#)
- [Tips for new freelancers | General | Freelancer Support](#)



# TIPS & TRICKS

# Tips & Tricks

## TIPS & TRICKS

- Check top-rated freelancers in your field
- Market yourself
- Productize your services
- Invest in your skillset



# Thank you

- Eng/ Samer Hany  
[samer.hany@eng.cu.edu.eg](mailto:samer.hany@eng.cu.edu.eg)
- Eng/ Nada Ashraf  
[bakrynada8@eng.cu.edu.eg](mailto:bakrynada8@eng.cu.edu.eg)