

# Bouhanna Ilyas

## **Skilled and experienced in AutoCAD, Illustrator and sales .**

Jvc, dubai 00000

[bouhanna.ilyas@gmail.com](mailto:bouhanna.ilyas@gmail.com)

+971 58 124 6625

- Excellent leadership abilities needed to manage an entire construction project.
- In-depth understanding of how to draw and interpret maps, diagrams, and blueprints.
- Proficient in mathematics related to engineering, specifically geometry and conversions.
- Problem-solving and analytical skills.
- Collaborate with team for successful completion, especially in case of complex projects.
- Expertise in graphics, Adobe Illustrator, Adobe Photoshop, Adobe Flash, Adobe, Microsoft Excel, Word, power point, etc
- Fluent in Arabic and English , intermediate at french .
- Experience in leading a team

Willing to relocate: Anywhere

## Work Experience

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### **Real Estate Consultant**

Peace Homes Real Estate - Dubai, jvc

November 2021 to Present

- Maintained list of available properties and sites.
- Advertised properties for sale in Internet and publications.
- Showed properties to prospective buyers and explained about features and costs.
- Provided suggestions to clients on home renovations, market trends and mortgages.
- Mediated between seller and buyer to negotiate property price.
- Interviewed clients to obtain their house requirements and budget.
- Provided information to clients on property prices and mortgages.

### **Broker Trader**

barbarousa

February 2021 to January 2022

- Provide research with updated and relevant information regarding stock market analytics for sound decision making for clients
- Research market to identify current and potential trends establishing risk mitigation and profit margin
- Generate leads through various media channels
- Manage customer portfolios and record all transactions

### **Marketing Manager**

GMalgerie - tlemcen

November 2020 to May 2021

- Assist in planning, coordinating and executing marketing programs to support organizational objectives.
- collect and analyze sales data to prepare marketing reports

- monitor and assess customer feedback
- help prepare and conduct product presentations

### **facebook ADS manager**

freelancer - Dubai

February 2017 to July 2020

- Helping clients improve on their Return on Investment (ROI) via marketing campaigns on both Facebook and Instagram.
- Introducing and driving the adoption of key Facebook marketing tools.
- Giving high value recommendation on Facebook and Instagram advertising Solutions.
- Giving coaching and consulting with clients to achieve greater Ad product performance.
- Built relationships with customers and the community to promote long term business growth.

### **Civil Engineer**

E.P.C.G.D Bouhanna Mohammed - tlemcen

September 2018 to September 2019

- Support the site Construction and Facilities Manager in the management of the civil and earthworks packages for the site
- Participate in project marketing, work planning, scope development and fee estimating
- Assist the Project Manager with all procurement and purchases of goods and services including the preparation of subcontracts
- Support project management in successful project delivery within scope, schedule and budget

### **Seller**

magbouhanna - tlemcen

March 2009 to September 2015

- Selling products and services using solid arguments to prospective customers
- Performing cost-benefit analyses of existing and potential customers
- Maintaining positive business relationships to ensure future sales
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.

## **Education**

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### **Master's degree in Civil Engineering**

University of Abou bekr belkaid tlemcen - Tlemcen

October 2019 to September 2021

## **Skills**

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- AutoCAD (1 year)
- Project management (1 year)
- Construction management (3 years)
- Microsoft Excel (5 years)
- WordPress (2 years)
- Adobe Illustrator

- Financial analysis
- Facebook Advertising (4 years)
- Illustration (1 year)
- Graphic design
- Crm (2 years)
- Sales (7 years)

## Certifications and Licenses

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### **baccalaureate degree**

June 2015 to Present

### **bachelor degree in civil engineering**

June 2018 to Present

### **master degree in public works**

September 2021 to Present

### **IT office secretary**

May 2010 to Present

### **entrepreneurship participation**

June 2018 to Present

## Publications

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### **TRAITEMENT D'UN GLISSEMENT DE TERRAIN SUR LE TRONCON D'AUTOROUTE**

<https://prezi.com/view/5iM0TVRAjDKiPI37JFQw/>

September 2021

The study of the stabilization of the landslide is based on the implementation of two rows of anti-slide piles plus synthetic remediation measures (inclined drain and support at the outlet of the hydraulic structure).

The objectives of this PFE are to make numerical models under static and dynamic loading and to note the effectiveness of this type of treatment.