

CMP	: INR 3,421
Reco	: BUY ↔
Target	: INR 4,204 ↔
Target Price Change	: No Change
Target FY27 P/E (x)	: 26
EPS Change FY25/ 26/ 27	: No Change

Dhirendra Tiwari

+91 22 6911 3436
dhirendra.tiwari@antiquelimited.com

Amit Shah

+91 22 6911 3466
amit.shah@antiquelimited.com

Prathamesh Rane

prathamesh.rane@antiquelimited.com

Market data

Sensex	: 76,760
Sector	: Industrials
Market Cap (INR bn)	: 4,704.3
Market Cap (USD bn)	: 54.306
O/S Shares (mn)	: 1,375.1
52-wk HI/LO (INR)	: 3964/3175
Avg. Daily Vol ('000)	: 1,574
Bloomberg	: LT IN

Source: Bloomberg

Valuation

	FY25e	FY26e	FY27e
EPS (INR)	115.8	161.5	197.6
P/E (x)	29.5	21.2	17.3
P/BV (x)	4.5	3.9	3.4
EV/EBITDA (x)	20.0	15.5	12.6
Dividend Yield (%)	0.5	0.5	0.5

Source: Company, Antique

Returns (%)

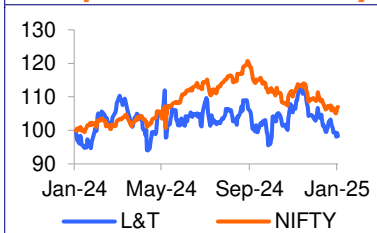
	1m	3m	6m	12m
Absolute	(4)	0	(10)	(6)
Relative	(3)	5	(4)	(13)

Source: Bloomberg

Shareholding pattern

Promoters	: 0%
Public	: 100%
Others	: 0%

Source: Bloomberg

Price performance vs Nifty

Source: Bloomberg Indexed to 100

3QFY25 RESULT REVIEW

Larsen & Toubro

Marginal miss on the op. front; core business delivers strong performance

L&T's 3QFY25 operational results marginally missed our expectations impacted by weaker than estimated margin in the service business. Core business continues to deliver excellent execution with revenue growth of 20% YoY coupled with stable margin performance of 7.6% leading to core operating profitability registering 19% YoY growth. Services business performance for the quarter was mediocre with revenue growth at 10% YoY and operating profitability declining 3% YoY as margin declined 250 bps YoY to 19.2%. L&T's long-term business prospects remain promising given infrastructure development (NIP of INR 111 trn) and Gati Shakti being the central government's pivotal theme to revive the Indian economy. And since L&T is the largest infrastructure company in India, we believe it would be a key beneficiary. We remain positive on the long-term prospects of the company and retain BUY rating on the stock with a SoTP TP of INR 4,204, implying a PE multiple of 26x FY27 EPS.

Operational performance marginally misses our estimates

Operational performance was marginally below our estimates impacted by weaker than estimated margin in the service business. Core business continues to deliver excellent execution with revenue growth of 20% YoY coupled with stable margin performance of 7.6% leading to core operating profitability registering 19% YoY growth. Sales at INR 647 bn (+17% YoY) were in line with our expectation of INR 634 bn. P&M segment's (ex-services) revenue stood at INR 473 bn (+20% YoY), ahead of our estimate of INR 460 bn, while service segment revenue at INR 174 bn (+10% YoY) was in line with our estimate of INR 174 bn. EBITDA at INR 62.5 bn (+8.6% YoY) was marginally below our estimate of INR 67 bn. PAT stood at INR 33.6 bn (+14% YoY), below our estimate of INR 37 bn. Despite strong revenue growth, EBITDA as well as PAT growth was tepid impacted by weaker margin in the services business (-250 bps YoY to 19.2%).

P&M segment delivers on all fronts

P&M (ex-services) sales registered a growth of 20% YoY at INR 473 bn, meaningfully ahead of our estimate of INR 440 bn, as execution gained momentum in overseas markets. The domestic E&C segment registered muted performance with 1% YoY growth, impacted by the severe summer and on account of elections in the country whereas overseas E&C revenue witnessed a stellar growth of 56% YoY. The core business margin was stable (7.6% vs. 7.7% in 3QFY24); L&T expects P&M margin to be at 8.2% in FY25. Within the P&M segment, infrastructure margin at 5.5% (Stable YoY) as well as hydrocarbon segment margin at 8.3% (-140 bps YoY) were below our estimate of 6%/ 9% respectively while hi-tech manufacturing segment margin at 18.2% (+150 bps YoY) stood above our expectation of 17%.

Reports the highest-ever quarterly order inflow; expects to surpass FY25 10% YoY order inflow growth guidance

3QFY25 order inflow stood at INR 1.16 trn (+53% YoY), meaningfully ahead of our estimate of INR 850 bn, supported by strong order finalization in the domestic market (+112% YoY) as well as overseas market (+23% YoY). Additionally, the ordering pipeline stands healthy at INR 5.5 trn, of which the infrastructure segment opportunity was INR 4.0 trn, hydrocarbon INR 1.4 trn, and hi-tech manufacturing was at INR 0.06 trn. The order backlog at INR 5.6 trn (+20% YoY) provides strong revenue visibility (3x.1 its TTM revenue) and comfort on P&M revenue ramp-up.

Working capital cycle stood at 12.7% of sales; debt position stable

The working capital cycle for 3QFY25 stood at 12.7 vs. 16.6% in 3QFY24 and L&T expects the cycle to remain in the range of 12.5%-13% of sales for FY25 as against its initial guidance of 15%. Additionally, L&T's debt position for the core business was stable at INR 416 bn. L&T expects improved operational performance going forward and intends to scale down the Hyderabad Metro debt from INR 130 bn to INR 70 bn by way of selling ToD rights and also by way of receiving soft loans from state governments.

Investment Summary

Since L&T is the largest infrastructure company in India, we believe it would be a key beneficiary of various infrastructure development projects and the central government's Gati Shakti, which is a pivotal theme to revive the Indian economy. We remain positive on the long-term prospects of the company and maintain BUY rating on the stock with a SoTP target price of INR 4,204.

Segmental Highlights

- **Infrastructure segment** sales saw a growth of 15% YoY at INR 321.3 bn where domestic business saw a decline of 6% YoY, while overseas infra grew 68% YoY. Healthy execution was led by a robust order book. The international ordering momentum continued in 3QFY25 primarily driven by the Middle East. Order inflow stood at INR 490.7 bn, registering a 14% YoY growth. The prospect pipeline remains strong at INR 4.0 trn. The domestic business accounts for INR 3.15 trn & the rest INR 0.85 trn is international. Infrastructure margin stood stable YoY at 5.5% aided by improved execution momentum across various project sites.
- **Energy segment** sales grew by 41% YoY to INR 110.5 bn supported by strong execution of overseas orders leading to healthy growth of 47% YoY & domestic business registering a growth of 29% YoY. Receipt of two ultra super critical thermal power plant orders lifted Carbon Lite Solutions order book. Hydrocarbon benefits from the receipt of a mega international onshore order. Execution ramp up in domestic as well as international projects drove hydrocarbon revenue growth and lower opening order book impacted revenue in Carbon Lite Solutions. Hydrocarbon margin is reflective of the stage of execution and Carbon Lite Solutions margin improved due to a favorable claim settlement. Order inflow stood robust at INR 388.1 bn (+192% YoY). The prospect pipeline for 4QFY25 stands at INR 1.44 trn.
- **Hi-tech manufacturing segment** witnessed a growth of 18% in sales to INR 24.3 bn supported by improved execution in Precision Engineering and Systems (PES) business. Domestic business registered a growth of 36% YoY & overseas de-grew by 20%. PES reaped benefits from receipt of K9 Vajra order & multiple international orders buoyed heavy engineering order book. EBITDA margin expanded 150 bps YoY to 18.2% supported by execution cost savings in heavy engineering business. The prospect pipeline stands at INR 0.06 trn. Order inflow stood robust at INR 84.2 bn (+312% YoY).
- **IT&TS segment** witnessed 8% YoY growth to INR 120.6 bn, LTIMindtree revenue growth led by Technology Media & Communications and Manufacturing & Resources. LTTS revenue growth was led by tech and sustainability segments. EBITDA margin for the business saw contraction of 200 bps coming in at 18.7% on account of salary hikes and forex loss in LTIMindtree and LTTS.
- **L&T Finance** reported a 14% growth in sales to INR 34.1 bn while PAT witnessed a decline of 2% to INR 4.2 bn. The quarter revolved around strong retail disbursements and collections.
- **Developmental project** sales saw 18% YoY growth to INR 14.3 bn. Improved PLF and higher energy charges in Nabha drove revenue growth.
- **Others segment** reported 9% YoY growth during the quarter to INR 16.7 bn, mainly due to an increase in revenue, primarily due to higher handover of residential units in the realty business and higher revenue booking in the industrial machinery & products business. EBITDA margin witnessed a 310 bps YoY expansion to 27.5%, primarily due to a favorable revenue mix in industrial machinery and products business.

Table 1: Quarterly results

Particulars (INR mn)	3QFY25	3QFY24	YoY (%)	2QFY25	QoQ (%)	9MFY25	9MFY24	YoY (%)
Total revenues (net)	6,46,678	5,51,278	17.3	6,15,546	5.1	18,13,422	15,40,342	17.7
RM	4,36,152	3,66,691	18.9	4,10,125	6.3	12,02,343	9,99,053	20.3
% of Sales	67.4	66.5	93 bps	66.6	82 bps	66.3	64.9	144 bps
Staff cost	1,19,122	1,02,533	16.2	1,14,557	4.0	3,44,114	3,04,415	13.0
% of Sales	18.4	18.6	-18 bps	18.6	-19 bps	19.0	19.8	-79 bps
Other operating expenses	28,855	24,465	17.9	27,244	5.9	84,643	74,278.10	14.0
% of Sales	4.5	4.4	2 bps	4.4	4 bps	4.7	4.8	-15 bps
Total expenditure	5,84,129	4,93,688	18.3	5,51,925	5.8	16,31,100	13,77,746	18.4
EBITDA	62,549	57,590	8.6	63,620	(1.7)	1,82,322	1,62,596	12.1
EBITDA Margin(%)	9.7	10.4	-77 bps	10.3	-66 bps	10.1	10.6	-50 bps
Depreciation	10,470	9,208	13.7	10,238	2.3	30,688	26,611	15.3
Interest	8,427	9,042	(6.8)	8,844	(4.7)	25,885	26,195	(1.2)
Other income	9,679	8,378	15.5	11,013	(12.1)	29,898	31,163	(4.1)
PBT	53,330	47,718	11.8	55,551	(4.0)	1,55,648	1,40,953	10.4
Tax	13,320	11,773	13.1	14,423	(7.6)	40,108	35,291	13.7
Tax rate (%)	25.0	24.7	30 bps	26.0	-99 bps	25.8	25.0	73 bps
Minority Interest & Share in asso.	5,881	6,438	(8.7)	6,896	(14.7)	19,412	18,386.90	5.6
Reported net profit	33,588	29,474	14.0	33,953	(1.1)	95,399	86,629.90	10.1
Adjusted net profit	33,588	29,474	14.0	33,953	(1.1)	95,399	86,629.90	10.1
EPS (INR)	24.0	21.0	14.0	24.2	(1.1)	68.1	61.8	10.1

Source: Company, Antique

Table 2: Segment-wise details

Particulars (INR mn)	3QFY25	3QFY24	YoY (%)	2QFY25	QoQ (%)	9MFY25	9MFY24	YoY (%)
Sales								
Infrastructure	3,21,340	2,78,450	15.4	3,19,540	0.6	9,09,960	7,45,160	22.1
Hydrocarbon	1,10,510	78,640	40.5	88,730	24.5	2,84,190	2,13,340	33.2
Heavy Engineering	24,330	20,660	17.8	20,630	17.9	63,410	57,330	10.6
E&C total	4,56,180	3,77,750	20.8	4,28,900	6.4	12,57,560	10,15,830	23.8
IT&TS	1,20,610	1,11,960	7.7	1,17,980	2.2	3,53,640	3,32,290	6.4
Financial Services	38,810	34,070	13.9	38,370	1.1	1,13,820	95,110	19.7
Development Projects	14,340	12,220	17.3	13,820	3.8	41,430	43,650	(5.1)
Others	16,740	15,300	9.4	16,480	1.6	46,970	53,490	(12.2)
Total Revenues	6,46,680	5,51,300	17.3	6,15,550	5.1	18,13,420	15,40,370	17.7
EBITDA								
Infrastructure	17,674	15,315	15.4	19,172	(7.8)	52,453	39,884	31.5
Hydrocarbon	9,172	7,628	20.2	7,808	17.5	24,371	20,169	20.8
Heavy Engineering	4,428	3,450	28.3	2,641	67.7	10,279	9,252	11.1
E&C total	31,274	26,393	18.5	29,621	5.6	87,103	69,305	25.7
IT&TS	22,554	23,929	(5.7)	24,776	(9.0)	70,340	68,852	2.2
Financial Services	8,616	8,518	1.2	9,730	(11.5)	27,856	24,208	15.1
Development Projects	2,266	1,980	14.5	2,140	5.9	6,461	11,170	(42.2)
Others	4,604	3,733	23.3	4,136	11.3	11,957	11,060	8.1
Total EBITDA	69,313	64,552	7.4	70,404	(1.5)	2,03,717	1,84,594	10.4
EBITDA Margins (%)								
Infrastructure	5.5	5.5	0 bps	6.0	-50 bps	5.8	5.4	41 bps
Hydrocarbon	8.3	9.7	-140 bps	8.8	-50 bps	8.6	9.5	-88 bps
Heavy Engineering	18.2	16.7	150 bps	12.8	540 bps	16.2	16.1	7 bps
E&C total	6.9	7.0	-13 bps	6.9	-5 bps	6.9	6.8	10 bps
IT&TS	18.7	21.4	-267 bps	21.0	-230 bps	19.9	20.7	-83 bps
Financial Services	22.2	25.0	-280 bps	25.4	-316 bps	24.5	25.5	-98 bps
Development Projects	15.8	16.2	-40 bps	15.5	32 bps	15.6	25.6	-1000 bps
Others	27.5	24.4	310 bps	25.1	240 bps	25.5	20.7	478 bps
Total EBITDA	10.7	11.7	-99 bps	11.4	-72 bps	11.2	12.0	-75 bps

Source: Company, Antique

Table 3: Order inflow details

Particulars (INR mn)	2QFY25	2QFY24	YoY (%)	1QFY25	QoQ (%)	1HFY25	1HFY24	YoY (%)
Order Inflow								
Infrastructure	4,90,700	4,32,080	13.6	4,95,220	(0.9)	13,86,450	11,12,490	24.6
Hydrocarbon	3,88,180	1,32,810	192.3	77,590	400.3	5,53,690	6,06,670	(8.7)
Heavy Engineering/Defense	84,230	20,430	312.3	39,200	114.9	1,60,200	54,890	191.9
Services	1,73,760	1,58,230	9.8	1,67,240	3.9	5,05,960	4,58,090	10.4
Others	34,811	16,350	112.9	24,014	45.0	80,105	61,550	30.1
Total Orders (Cont Op)	11,60,360	7,59,900	52.7	8,00,450	45.0	26,70,170	23,06,630	15.8
Ex- Services	9,86,600	6,01,670	64.0	6,33,210	55.8	21,64,210	18,48,540	17.1

Source: Company, Antique

Table 4: SoTP valuation

Description	Method	Valuation multiple	Value (INR bn)	Value (INR/sh)
Construction Business				
L&T Standalone	FY27E PER (x)	26	3,954	2,821
Service Segments				
LTI Mindtree (69% stake)	FY27E PER (x)	28	1,214	866
L&T Technology Services(74% stake)	FY27E PER (x)	28	362	258
Finance Services (64% stake)	FY27E PBV (x)	4	662	472
Asset Ownership / Project Developer				
Hyderabad Metro	FY27E PBV (x)	1	24	17
Power Development Projects	FY27E PBV (x)	1	31	22
Manufacturing Ventures				
Power Equipment	FY27E PER (x)	30	123	88
Less: Holding Company Discount of 20%				-344
Total			6,377	4,204

Source: Company, Antique

Exhibit 1: Order inflow and order backlog

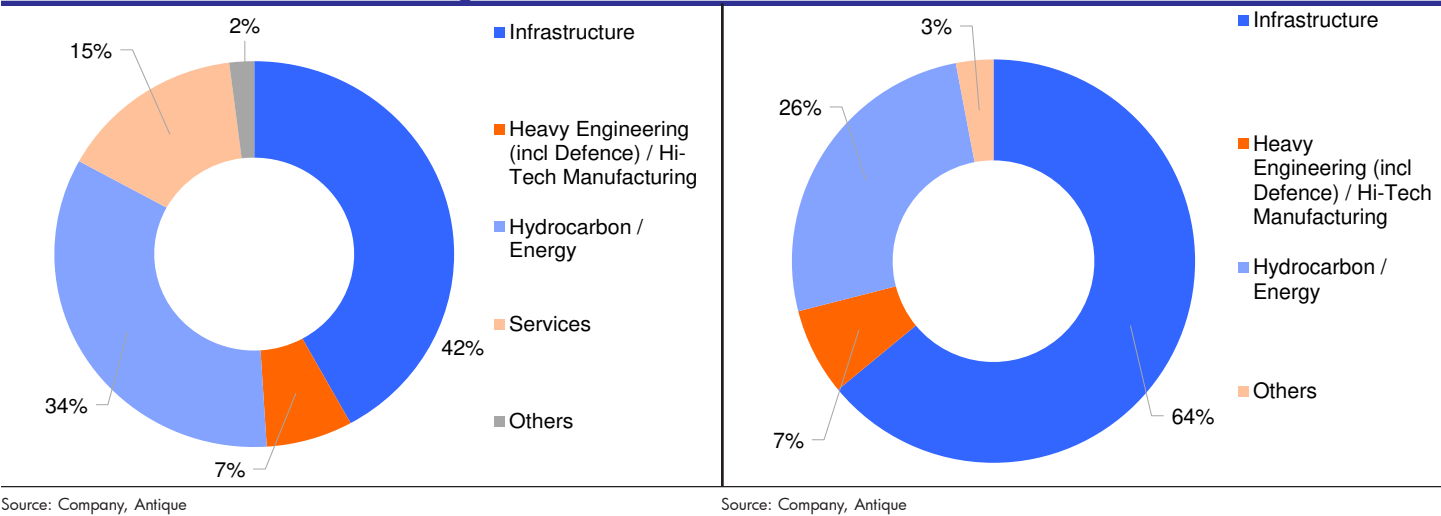
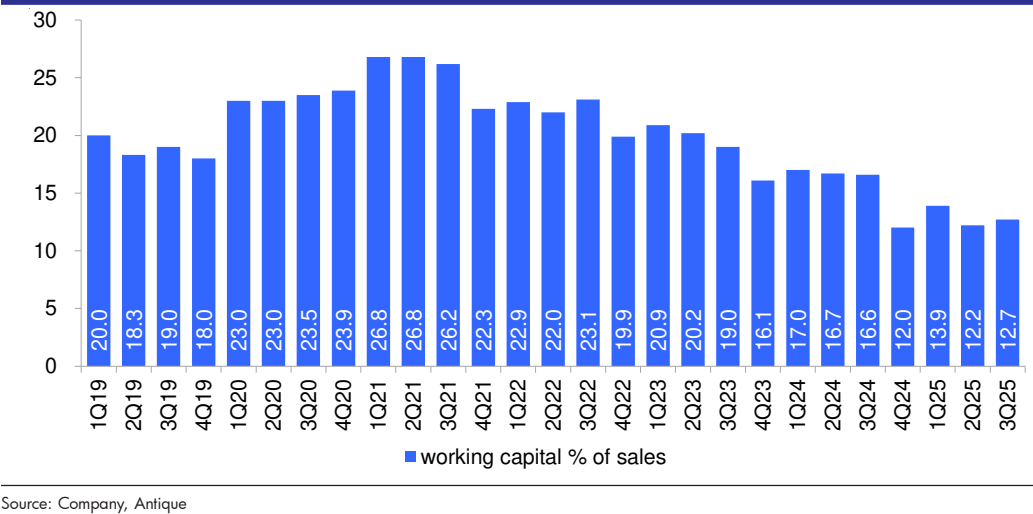


Exhibit 2: Working capital



Financials - Consolidated

Profit and loss account (INR mn)

Year-ended 31 Mar	FY23	FY24	FY25e	FY26e	FY27e
Net Revenue	18,33,407	22,11,129	25,58,017	29,94,289	34,16,264
Op. Expenses	16,25,874	19,76,193	22,78,896	26,42,617	29,97,202
Gross Profit	6,67,254	7,50,841	8,57,458	10,22,197	11,80,403
EBITDA	2,07,533	2,34,937	2,79,121	3,51,672	4,19,062
Depreciation	35,023	36,823	40,034	31,644	33,169
EBIT	1,72,510	1,98,113	2,39,087	3,20,028	3,85,894
Other income	29,292	41,580	46,986	54,091	58,571
Interest Exp.	32,072	35,459	37,231	39,093	41,048
Extra Ordinary Items -gain/(loss)	1,360	936	-	-	-
Reported PBT	1,69,730	2,04,235	2,48,842	3,35,026	4,03,417
Tax	44,842	49,474	60,279	81,157	97,724
PAT before exceptions	1,26,249	1,55,697	1,88,562	2,53,869	3,05,694
Minority Int./Profit (loss) From Asso.	21,542	25,106	26,350	27,656	29,028
Reported Profit (post minority interest)	1,04,707	1,30,591	1,62,212	2,26,213	2,76,666
Adjusted PAT	1,03,347	1,29,655	1,62,212	2,26,213	2,76,666
Adjusted EPS (INR)	73.8	92.6	115.8	161.5	197.6

EPS includes E&A; Does Not including Mindtree

Balance sheet (INR mn)

Year-ended 31 Mar	FY23	FY24	FY25e	FY26e	FY27e
Share Capital	2,811	2,749	2,749	2,749	2,749
Reserves & Surplus	8,90,449	8,60,843	10,60,155	12,19,121	14,12,510
Networth	8,93,260	8,63,592	10,62,904	12,21,870	14,15,260
Debt	11,85,134	11,40,398	12,30,016	12,20,017	11,43,293
Minority Interest	1,42,413	1,61,904	1,88,028	2,15,458	2,44,260
Net deferred Tax liabilities	(33,544)	(33,301)	(33,301)	(33,301)	(33,301)
Capital Employed	21,87,262	21,32,593	24,47,647	26,24,045	27,69,511
Gross Fixed Assets	6,19,082	6,59,133	6,98,979	7,38,825	7,78,671
Accumulated Depreciation	1,92,672	2,29,495	2,69,528	3,01,172	3,34,341
Capital work in progress	30,656	30,450	30,450	30,450	30,450
Net Fixed Assets	4,57,066	4,60,088	4,59,901	4,68,102	4,74,780
Investments	4,47,983	4,56,478	4,56,478	4,56,478	4,56,478
Current Assets, Loans & Adv.	23,58,626	24,41,069	29,48,499	33,58,404	37,30,982
Inventory	68,288	66,202	76,588	89,650	1,02,284
Debtors	4,47,315	4,87,710	5,64,223	6,60,451	7,53,527
Cash & Bank balance	2,25,196	1,53,584	4,39,500	5,70,813	6,73,928
Loans & advances and others	797,941	8,58,060	992,675	11,61,976	13,25,730
Current Liabilities & Provisions	10,76,413	12,25,042	14,17,229	16,58,939	18,92,728
Liabilities	10,76,413	12,25,042	14,17,229	16,58,939	18,92,728
Net Current Assets	12,82,214	12,16,027	15,31,269	16,99,464	18,38,253
Application of Funds	21,87,262	21,32,593	24,47,648	26,24,045	27,69,511

Per share data

Year-ended 31 Mar	FY23	FY24	FY25e	FY26e	FY27e
No. of shares (mn)	1,400	1,400	1,400	1,400	1,400
Diluted no. of shares (mn)	1,400	1,400	1,400	1,400	1,400
BVPS (INR)	637.9	616.7	759.1	872.6	1,010.7
CEPS (INR)	115.2	137.5	163.2	203.9	242.0
DPS (INR)	16.0	16.0	16.0	16.0	16.0

Source: Company, Antique

Cash flow statement (INR mn)

Year-ended 31 Mar	FY23	FY24	FY25e	FY26e	FY27e
PBT	1,04,707	1,30,591	1,62,212	2,26,213	2,76,666
Depreciation & amortization	35,023	36,823	40,034	31,644	33,169
(Inc)/Dec in working capital	87,965	(5,425)	(29,326)	(36,883)	(35,674)
Other operating Cash Flow	(15,536)	243	-	-	-
CF from operating activities	2,12,159	1,62,232	1,72,920	2,20,975	2,74,160
Capital expenditure	(52,225)	(39,846)	(39,846)	(39,846)	(39,846)
Inc/(Dec) in investments	(52,225)	(39,846)	(39,846)	(39,846)	(39,846)
CF from investing activities	(1,04,174)	(48,341)	(39,846)	(39,846)	(39,846)
Inc/(Dec) in share capital	1,492	(1,18,491)	84,879	0	0
Inc/(Dec) in debt	(49,548)	(44,736)	89,619	(9,999)	(76,725)
Dividend Paid	(37,017)	(41,768)	(47,780)	(67,247)	(83,276)
Others	12,752	19,492	26,124	27,430	28,802
CF from financing activities	(72,321)	(1,85,503)	1,52,842	(49,816)	(1,31,199)
Net cash flow	35,664	(71,612)	2,85,916	1,31,313	1,03,115
Opening balance	1,89,532	2,25,196	1,53,584	4,39,500	5,70,813
Closing balance	2,25,196	1,53,584	4,39,500	5,70,813	6,73,928

Growth indicators (%)

Year-ended 31 Mar	FY23	FY24	FY25e	FY26e	FY27e
Revenue	17.1	20.6	15.7	17.1	14.1
EBITDA	14.0	13.2	18.8	26.0	19.2
Adj PAT	20.6	25.5	25.1	39.5	22.3
Adj EPS	20.6	25.5	25.1	39.5	22.3

Valuation (x)

Year-ended 31 Mar	FY23	FY24	FY25e	FY26e	FY27e
P/E (x)	46.4	36.9	29.5	21.2	17.3
P/BV (x)	5.4	5.5	4.5	3.9	3.4
EV/EBITDA (x)	27.7	24.6	20.0	15.5	12.6
EV/Sales (x)	3.1	2.6	2.2	1.8	1.5
Dividend Yield (%)	0.5	0.5	0.5	0.5	0.5

Financial ratios

Year-ended 31 Mar	FY23	FY24	FY25e	FY26e	FY27e
RoE (%)	12.0	14.8	16.8	19.8	21.0
RoCE (%)	9.3	11.1	12.5	14.8	16.5
Asset/T.O (x)	1.0	1.3	1.4	1.4	1.5
Net Debt/Equity (x)	1.3	1.3	1.2	1.0	0.8
EBIT/Interest (x)	6.3	6.8	7.7	9.6	10.8

Margins (%)

Year-ended 31 Mar	FY23	FY24	FY25e	FY26e	FY27e
EBITDA Margin (%)	11.3	10.6	10.9	11.7	12.3
EBIT Margin (%)	9.4	9.0	9.3	10.7	11.3
PAT Margin (%)	5.6	5.9	6.3	7.6	8.1

Source: Company Antique

Important Disclaimer:

This report has been prepared by Antique Stock Broking Limited (hereinafter referred to as ASBL) to provide information about the company(ies) and/or sector(s), if any, covered in the report and may be distributed by it and/or its affiliated company(ies).

ASBL is a Stock Broker having SEBI Registration No. INZ000001131 and Depository Participant having SEBI Registration No. IN-DP-721-2022(CDSL) registered with and regulated by Securities & Exchange Board of India. SEBI Registration Number: INH000001089 as per SEBI (Research Analysts) Regulations, 2014. CIN: U67120MH1994PLC079444.

ASBL and its affiliates are a full-service, integrated investment banking, investment management, brokerage and financing group.

This report is for personal information of the selected recipient/s and does not constitute to be any investment, legal or taxation advice to you. This research report does not constitute an offer, invitation or inducement to invest in securities or other investments and ASBL is not soliciting any action based upon it. This report is not for public distribution and has been furnished to you solely for your general information and should not be reproduced or redistributed to any other person in any form. This report does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Before acting on any advice or recommendation in this material, investors should consider whether it is suitable for their particular circumstances and, if necessary, seek professional advice. The price and value of the investments referred to in this material and the income from them may go down as well as up, and investors may realize losses on any investments. Past performance is not a guide for future performance, future returns are not guaranteed and a loss of original capital may occur.

We and our affiliates have investment banking and other business relationships with some companies covered by our Research Department. Our research professionals may provide input into our investment banking and other business selection processes. Investors should assume that ASBL and/or its affiliates are seeking or will seek investment banking or other business from the company or companies that are the subject of this material and that the research professionals who were involved in preparing this material may educate investors on investments in such business. The research professionals responsible for the preparation of this document may interact with trading desk personnel, sales personnel and other parties for the purpose of gathering, applying and interpreting information. Our research professionals are paid on the profitability of ASBL which may include earnings from investment banking and other business.

ASBL generally prohibits its analysts, persons reporting to analysts, and members of their households from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover. Additionally, ASBL generally prohibits its analysts and persons reporting to analysts from serving as an officer, director, or advisory board member of any companies that the analysts cover. Our salespeople, traders, and other professionals or affiliates may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing among other things, may give rise to real or potential conflicts of interest. ASBL and its affiliated company(ies), their directors and employees and their relatives may; (a) from time to time, have a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the affiliates of ASBL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report

Reports based on technical and derivative analysis center on studying charts company's price movement, outstanding positions and trading volume, as opposed to focusing on a company's fundamentals and, as such, may not match with a report on a company's fundamental analysis. In addition ASBL has different business segments / Divisions with independent research separated by Chinese walls catering to different set of customers having various objectives, risk profiles, investment horizon, etc, and therefore may at times have different contrary views on stocks sectors and markets.

Unauthorized disclosure, use, dissemination or copying (either whole or partial) of this information, is prohibited. The person accessing this information specifically agrees to exempt ASBL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold ASBL or any of its affiliates or employees responsible for any such misuse and further agrees to hold ASBL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays. The information contained herein is based on publicly available data or other sources believed to be reliable. Any statements contained in this report attributed to a third party represent ASBL's interpretation of the data, information and/or opinions provided by that third party either publicly or through a subscription service, and such use and interpretation have not been reviewed by the third party. This Report is not intended to be a complete statement or summary of the securities, markets or developments referred to in the document. While we would endeavor to update the information herein on reasonable basis, ASBL and/or its affiliates are under no obligation to update the information. Also there may be regulatory, compliance, or other reasons that may prevent ASBL and/or its affiliates from doing so. ASBL or any of its affiliates or employees shall not be in any way responsible and liable for any loss or damage that may arise to any person from any inadvertent error in the information contained in this report. ASBL or any of its affiliates or employees do not provide, at any time, any express or implied warranty of any kind, regarding any matter pertaining to this report, including without limitation the implied warranties of merchantability, fitness for a particular purpose, and non-infringement. The recipients of this report should rely on their own investigations.

This report is intended for distribution to institutional investors. Recipients who are not institutional investors should seek advice of their independent financial advisor prior to taking any investment decision based on this report or for any necessary explanation of its contents.

ASBL and its associates may have managed or co-managed public offering of securities, may have received compensation for investment banking or merchant banking or brokerage services, may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months.

ASBL and its associates have not received any compensation or other benefits from the subject company or third party in connection with the research report.

Subject Company may have been a client of ASBL or its associates during twelve months preceding the date of distribution of the research report

ASBL and/or its affiliates and/or employees and /or relatives may have interests/positions, financial or otherwise of over 1 % at the end of the month immediately preceding the date of publication of the research in the securities mentioned in this report. To enhance transparency, ASBL has incorporated a Disclosure of Interest Statement in this document. This should, however, not be treated as endorsement of the views expressed in the report.

There are no material disciplinary action that been taken by any regulatory authority impacting equity research analysis activities

Analyst Certification

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report. The research analysts, strategists, or research associates principally responsible for preparation of ASBL research receive compensation based upon various factors, including quality of research, investor client feedback, stock picking, competitive factors and firm revenues

Disclosure of Interest Statement Companies where there is interest

- Analyst ownership of the stock - No
- Served as an officer, director or employee - No

Regional Disclosures (outside India)

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject ASBL & its group companies to registration or licensing requirements within such jurisdictions.

For U.S. persons only: This research report is a product of Antique Stock Broking Limited, which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account. This report is intended for distribution by Antique Stock Broking Limited only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a-6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor. In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Antique Stock Broking Limited has entered into a chaperoning agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo"). Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

Compliance/Grievance officer: Ms. Jayshree Thakkar, Contact No: 022-69113461, Email id: jayshree@antiquelimited.com/compliance@antiquelimited.com

Disclaimer that:

- Investment in securities market are subject to market risks. Read all the related documents carefully before investing.
- The securities quoted are for illustration only and are not recommendatory.
- Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

**Antique Stock Broking Limited**

ITI House
36, Dr. R.K. Shirodkar Marg
Parel (East), Mumbai 400012
Tel. : +91 22 6911 3300 / +91 22 6909 3600
www.antiquelimited.com

Shironda Pawan