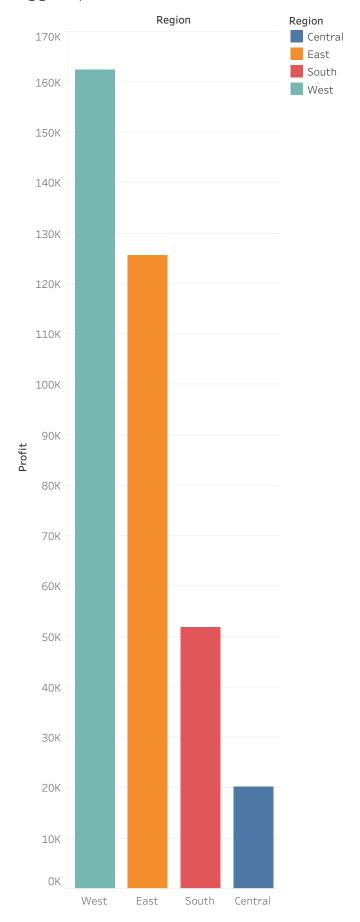
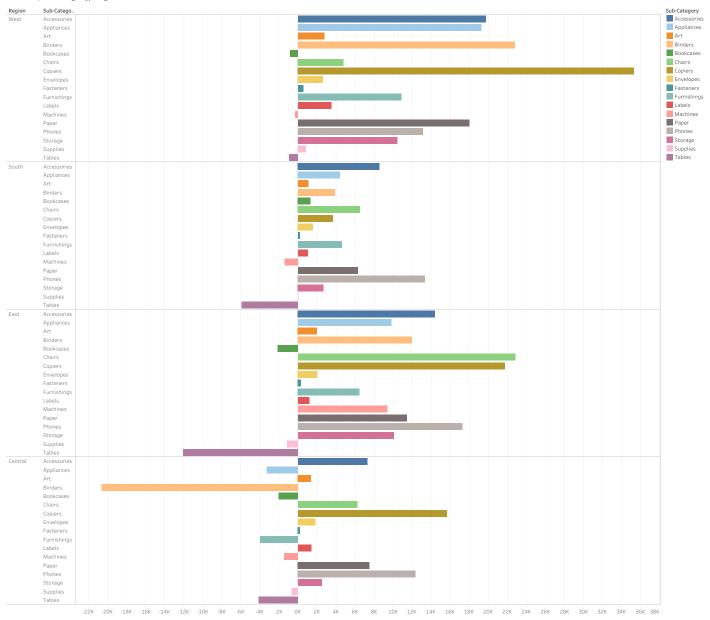
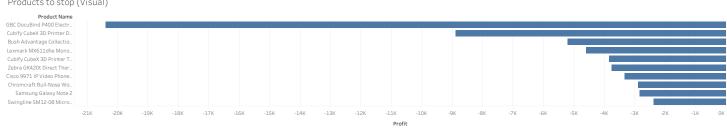
West & then East are the two biggest profit centers



Profits per category/Region



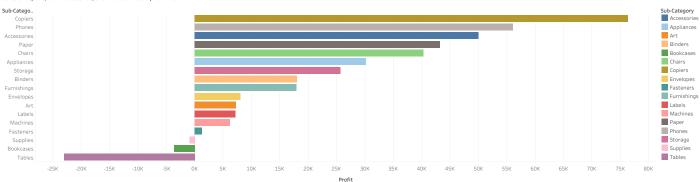
Products to stop (Visual)



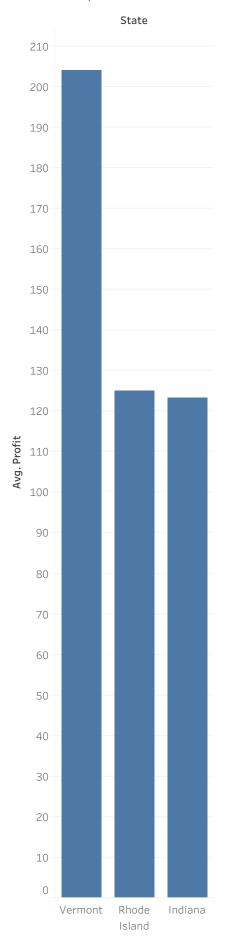
Sub-categories Profit/Losses

 $Tables, Bookcases \& Office \ Supplies \ are \ the \ top \ failing \ subcategories \ and \ must \ be \ stopped.$

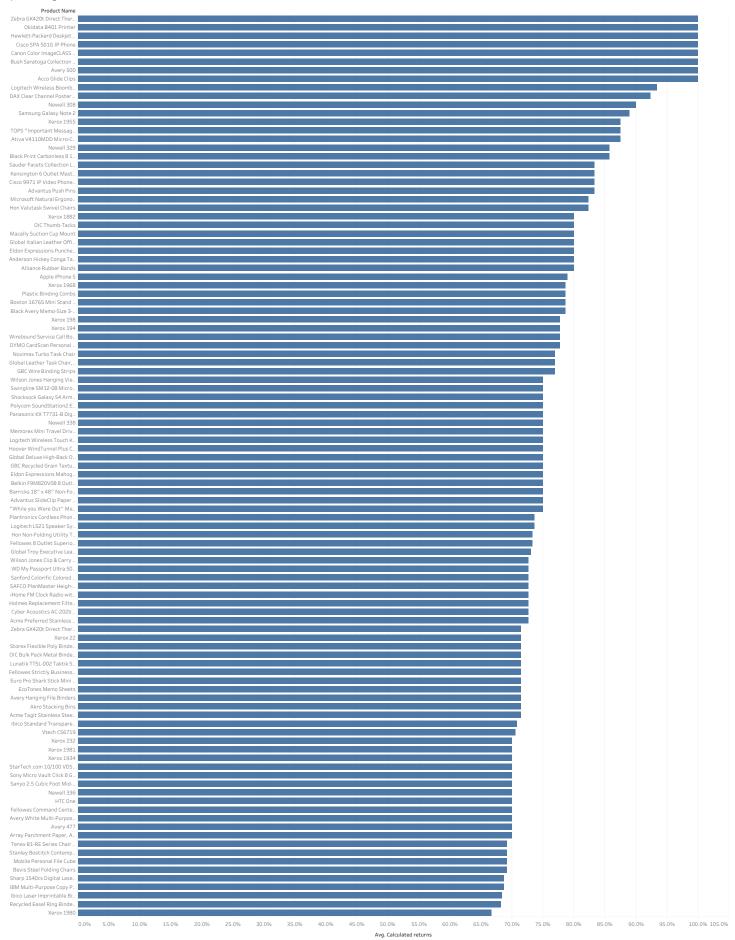
Sales of Copiers, Tech Accessories, and Phones must be prioritized



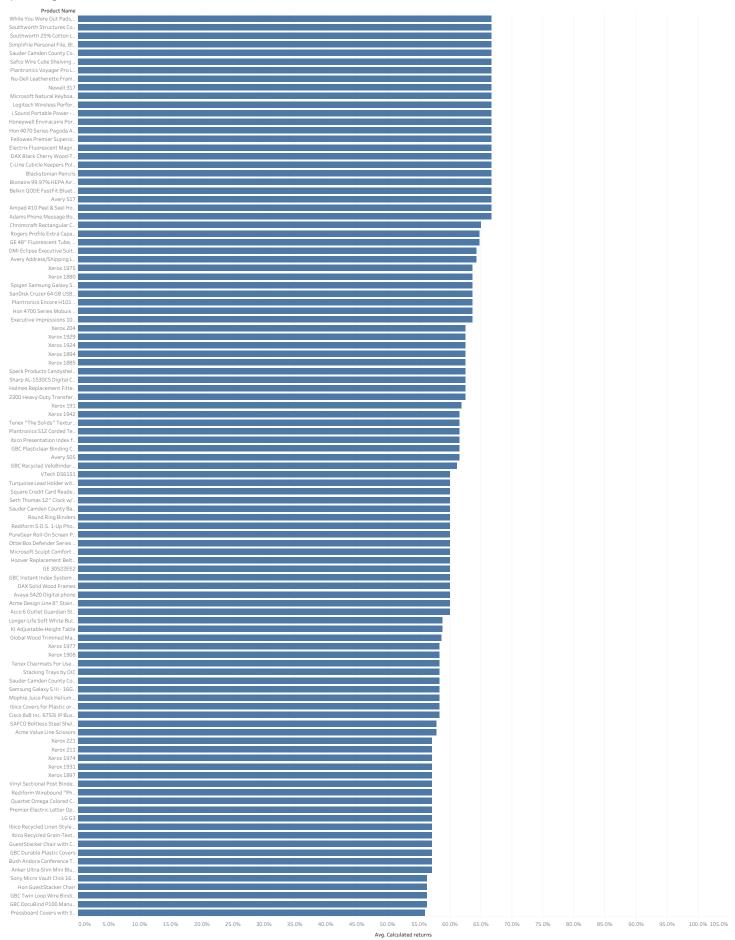
Profit - Top States

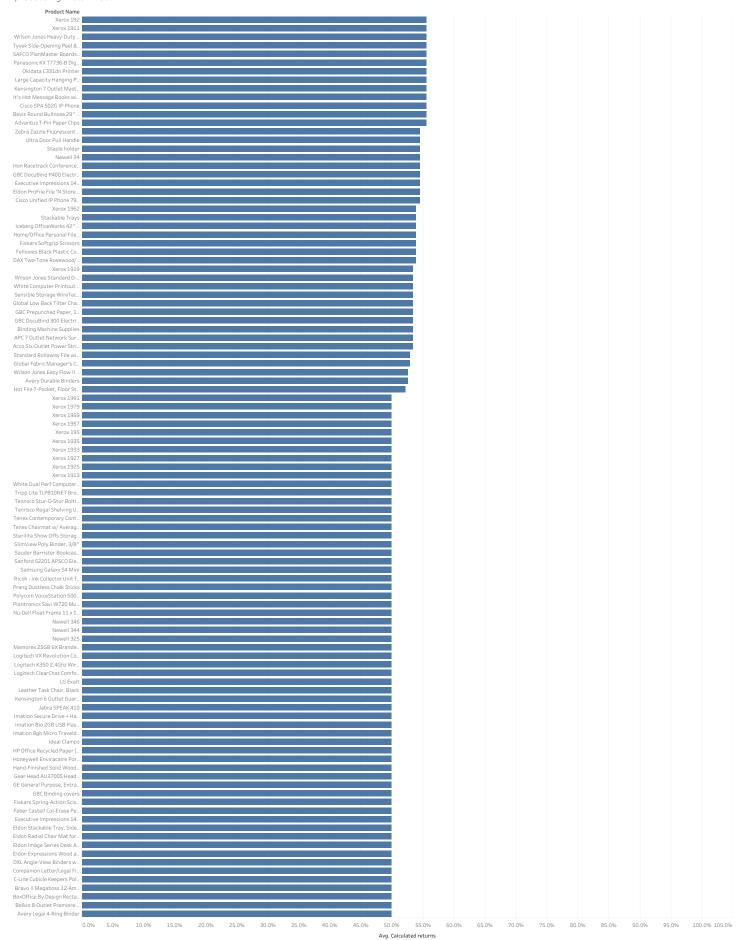


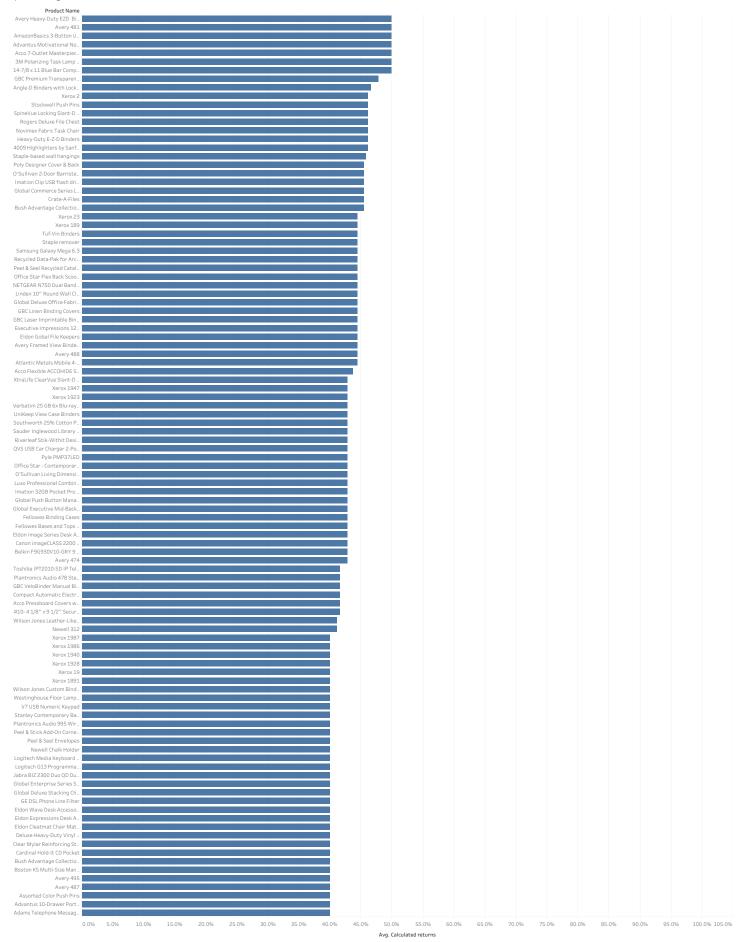
product high return rate

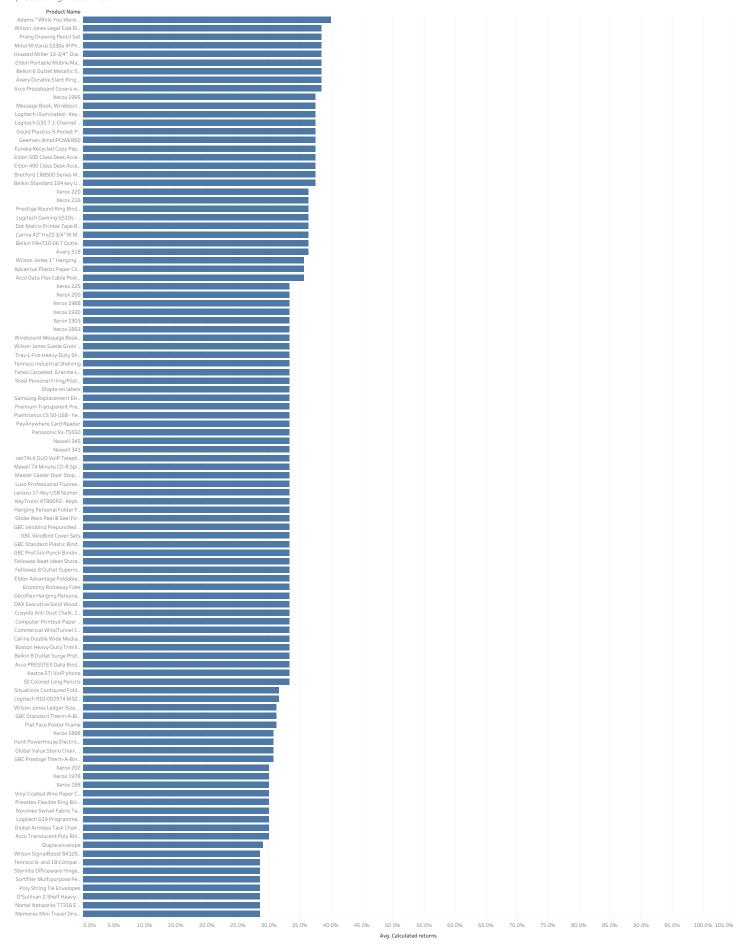


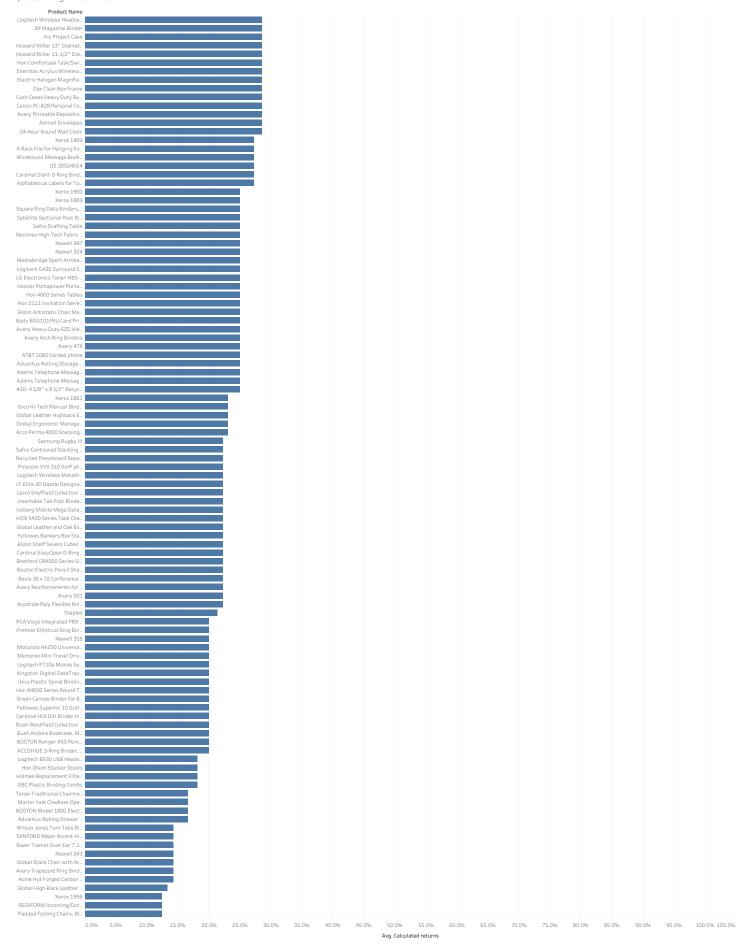
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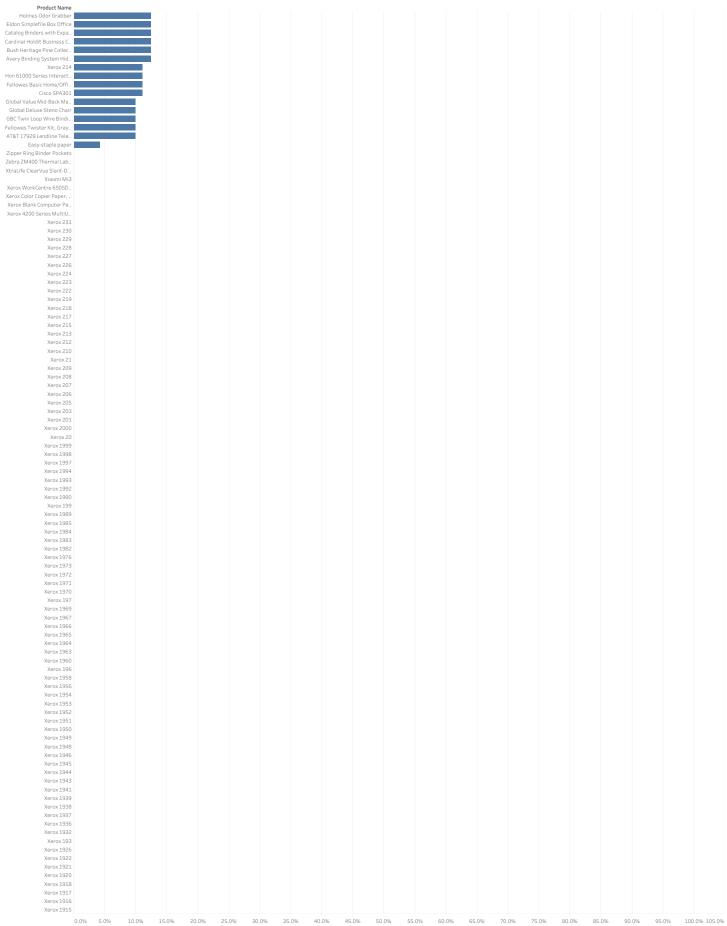












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Xerox 1910)																								
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Wilson Electronics DB Pro .																									
Wi-Ex zBoost YX540 Cellul.																									
White GlueTop Scratch Pa.																									
White Envelopes, White E.																									
White Business Envelopes.																									
Weyerhaeuser First Choic.																									
Westinghouse Mesh Shad.																									
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WD My Passport Ultra 2T.																									
WD My Passport Ultra 1T.																									
Wausau Papers Astrobrig.																									
Wasp CCD Handheld Bar C.																									
Vtech AT&T CL2940 Corde.																									
Verbatim Slim CD and DV.																									
Verbatim 25 GB 6x Blu-ray.																									
Verbatim 25 GB 6x Blu-ray.																									
Verbatim 25 GB 6x Blu-ray.																									
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Universal Ultra Bright Wh.																									
Universal Recycled Hangi.																									
Universal Premium White .																									
Ultra Door Push Plate																									
Ultra Door Kickplate, 8"H.																									
Ultra Commercial Grade D.																									
Tyvek Interoffice Envelop.																									
Tyvek Top-Opening Peel &.																									
Tyvek Top-Opening Peel &.																									
Tuff Stuff Recycled Round.																									
Tripp Lite Isotel 8 Ultra 8.																									
Tripp Lite Isotel 6 Outlet S.																									
Trimflex Flexible Post Bin.																									
TRENDnet 56K USB 2.0 Ph.																									
Translucent Push Pins by .																									
Tops Wirebound Message .																									
Tops White Computer Prin.																									
TOPS Voice Message Log .																									
TOPS Money Receipt Book.																									
Tops Green Bar Computer .																									
TOPS Carbonless Receipt .																									
TOPS 4 x 6 Fluorescent Col.																									
Things To Do Today Spiral .																									
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Texas Instruments TI-34 S.																									
Texas Instrument TI-15 Fr.																									
Tensor Track Tree Floor La.																									
Tensor Computer Mounte.																									
Tensor Brushed Steel Torc.																									
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Tennsco Snap-Together O.																									
Tennsco Single-Tier Lockers																									
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Tennsco Double-Tier Lock.																									
Tennsco Commercial Shel.																									
Tennsco 16-Compartment .																									
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Telephone Message Books								
Telephone Message Books								
Surelock Post Binders								
Super Decoflex Portable P								
Super Bands, 12/Pack								
Stur-D-Stor Shelving, Vert								
Stride Job 150 Highlighter								
Strathmore Photo Mount								
Strathmore Photo Frame								
Strathmore #10 Envelope								
Storex DuraTech Recycled								
Storex Dura Pro Binders								
Stockwell Gold Paper Clips								
Stiletto Hand Letter Open								
Sterling Rubber Bands by								
Star Micronics TSP800 TS								
Star Micronics TSP100 TS								
Staples in misc. colors								
Staple magnet								
Standard Line "While You								
Stacking Tray, Side-Loadi								
Square Credit Card Reader								
Spiral Phone Message Boo								
Speediset Carbonless Red								
Space Solutions Industrial								
Space Solutions HD Indust								
Space Solutions Commerci								
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Southworth 25% Cotton G								
Southworth 25% Cotton A								
Southworth 100% Résum								
Southworth 100% Cotton								
Sony Micro Vault Click 4 G.								
Sony 8GB Class 10 Micro S								
Sony 64GB Class 10 Micro								
Sony 32GB Class 10 Micro								
Sony 16GB Class 10 Micro								
Socket Bluetooth Cordles								
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Snap-A-Way Black Print C								
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Smead Alpha-Z Color-Code								
Smead Adjustable Mobile								
SmartStand Mobile Devic								
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ShoreTel ShorePhone IP 2								
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Seth Thomas 14" Putty-C								
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Seth Thomas 13 1/2" Wall								
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Self-Adhesive Ring Binder								
Self-Adhesive Removable								
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Sauder Forest Hills Librar								
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Sanford Uni-Blazer View H								
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Sanford EarthWrite Recyc								
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SanDisk Ultra 64 GB Micro								
SanDisk Ultra 32 GB Micro								
SanDisk Ultra 16 GB Micro								
SanDisk Cruzer 8 GB USB								
SanDisk Cruzer 4 GB USB								
SanDisk Cruzer 32 GB USB								
SanDisk Cruzer 16 GB USB								
Samsung HM1900 Blueto								
Samsung Galaxy S4 Active								
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Samsung Galaxy Note 3								
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Safco Value Mate Steel Bo								
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Safco Steel Mobile File Cart								
SAFCO Optional Arm Kit fo								
SAFCO Mobile Desk Side F								
Safco Industrial Wire Shel								
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Safco Industrial Shelving								
SAFCO Folding Chair Troll								
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Safco Commercial Shelving Safco Chair Connectors, 6/ SAFCO Arco Folding Chair								
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Product Name	eturn rate
Rubbermaid ClusterMat C	C
Rubber Band Ball	
RSVP Cards & Envelopes,	
Round Specialty Laser Pri	1
Rosewill 107 Normal Keys	b
Rogers Jumbo File, Granite	
Rogers Handheld Barrel P	
Riverside Palais Royal La	
Riverside Furniture Stanw	
Riverside Furniture Oval C	
Revere Boxed Rubber Ban	
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Rediform Voice Mail Log B	
Rediform S.O.S. Phone Me.	
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CA VISYS 25425RE1 Cord	
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PNY Rapid USB Car Charg	
Plymouth Boxed Rubber B	
Plastic Stacking Crates &	
Plantronics Voyager Pro H	
Plantronics Single Ear Hea	
Plantronics MX500i Earset	
Plantronics HL10 Handset	
Plantronics CS510 - Over-t	
Plantronics Calisto P620	e
Plantronics 81402	02
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Petty Cash Envelope	ре
Personal Folder Holder, E	Ē
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Permanent Self-Adhesive	2
Perma STOR-ALL Hanging	
Perixx PERIBOARD-512B,	
Performers Binder/Pad Ho	
Penpower WorldCard Pro	
Pencil and Crayon Sharpe	
Peel-Off China Markers	
Pastel Pink Envelopes	
Park Ridge Embossed Exe	
Panasonic KX-TG9541B D	
Panasonic KX-TG9471B	
Panasonic KX-1G94/1B anasonic KX-TG6844B Ex	
anasonic KX-1G6844B Ex anasonic KX TS3282W Co	
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Office Impressions Heavy .																						
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O'Sullivan Cherrywood Es.																						
O'Sullivan Cherrywood Es.																						
O'Sullivan 5-Shelf Heavy-																						
O'Sullivan 4-Shelf Bookca.																						
O'Sullivan 3-Shelf Heavy																						
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Nu-Dell EZ-Mount Plastic .																						
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Mini 13-1/2 Capacity Data																						
Microsoft Wireless Mobile																						
Microsoft Arc Touch Mouse																						
Micropad Numeric Keypad																						
Micro Innovations Wireles.																						
Micro Innovations USB RF .																						
Metal Folding Chairs, Beig.																						
Message Book, Standard L.																						
Message Book, Phone, Wi.																						
Memorex Mini Travel Driv.																						
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Memorex 25GB 6X Brande.																						
Memo Book, 100 Message.																						
Mead 1st Gear 2" Zipper .																						
Maxell Pro 80 Minute CD-																						
Maxell LTO Ultrium - 800 .																						
Maxell iVDR EX 500GB Car.																						
THURST IV DIS EX DUUGD LAF																						
Maxell DVD-RAM Disc	'S																					
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Product Name									
Maxell 4.7GB DVD+R 5/Pa									
Maxell 4.7GB DVD-RW 3/P									
Maxell 4.7GB DVD-R 5/Pack									
Maxell 4.7GB DVD-R									
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Master Caster Door Stop,									
Master Big Foot Doorstop									
Martin-Yale Premier Lette									
Manila Recycled Extra-He									
Manco Dry-Lighter Erasab									
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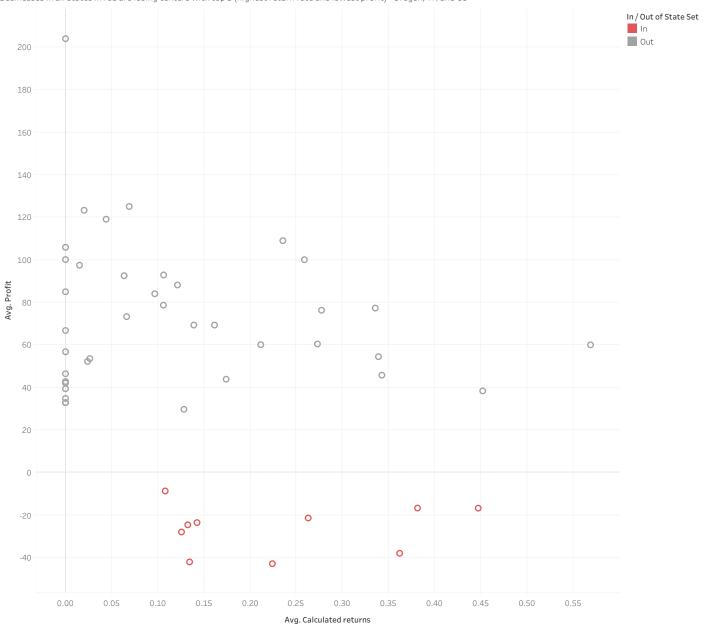
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Avg Profit VS Avg return

Vermont has the highest avg profit and lowest avg return. We must keep business here.

 $Businesses\ in\ all\ states\ in\ red\ are\ losing\ centers\ with\ top\ 3\ (highest\ return\ rate\ and\ lowest\ profit)\ -\ Oregon,\ TN\ and\ CO$



Sub-categories Profit/Losses



Tables, Bookcases & Office Supplies are the top failing subcategories and must be stopped.

