

CONTACT

- ★ (262) 374-2348
- ★ samantha.machi@gmail.com

PROFESSIONAL SUMMARY

Hi, I'm Samantha. I am a dedicated worker who is eager to contribute to my team and form connections. I have a strong sense of commitment and am always looking to expand my skill set.

My biggest professional accomplishment? Knowing that everywhere I've worked I made a difference and left an impact.

SKILLS

Written & Verbal Communication

Business Principles

Selling Principles

Multimedia Artist

Adobe Photoshop

Social Media Literacy

Adaptability

Critical Thinking

Time Management

Organizational Skills

Customer Service

Inventory Management

Problem-Solving

Teamwork

Order Fulfillment

Conflict Resolution

Mentoring and Training

Merchandising Strategies

SAMANTHA MACHI

EXPERIENCE

Product Flow Specialist Best Buy - Duluth, Minnesota & Lake Geneva, Wisconsin 11/2023 - Present

- Communicated directly with vendors & third parties to execute merchandising operations
- Managed and directed truck shipments and team members
- Led and executed merchandising strategies
- Recognized as the top Product Flow Specialist for multiple fiscal quarters
- Trained new employees, completed certifications, and mentored team members
- Conducted daily inventory audits
- Maintained brand standards in preparation for SEI audits
- Oversaw in-store unit display functionality and integrity

Sales Advisor Best Buy - Lake Geneva, Wisconsin 11/2023

- Met and exceeded sales quotas by employing techniques to sell credit cards, memberships, protection plans, and services
- Recognized for delivering a positive and impactful customer experience

Facility Operations Associate Country Inn & Suites by Radisson - Brookfield, Wisconsin
04/2022 - 08/2023

Sales Floor Associate Homegoods - Lake Geneva, Wisconsin 07/2019 - 05/2021

EDUCATION

Bachelors of Accounting (B.A.cc. Ongoing)
University of Minnesota Duluth - Duluth, MN

Associate in Applied Science (A.A.S.): Business Management Gateway Technical College - Elkhorn, WI

Technical Diploma: Business Services Manager Gateway Technical College - Elkhorn, WI

Relevant Coursework

- Quantitative Reasoning
- Microeconomics
- Marketing Principles
- Business Law
- Accounting Principles

REFERENCES

References available upon request