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B. Tech-3rd
Organizational Behavior

Full Marks : 50

Time : $2\frac{1}{2}$ hours

Answer **all** questions

The figures in the right-hand margin indicate marks

Symbols carry usual meaning

Any supplementary materials to be provided

1. Answer *all* questions : 2 × 5
- (a) Mention the basic characteristics of any two models of OB.
- (b) Outline the difference between intrinsic and extrinsic motivation.
- (c) List any two types of leadership and their characteristics.

(Turn Over)

(d) What are the levels of organizational change ?

(e) Define transactional analysis.

2. (a) Discuss the different models of Organizational Behaviour and how do they apply to problem-solving in organizations. 8

Or

(b) How can ethical perspectives influence Organizational Behavior, and what are the opportunities they present for organizations ? 8

3. (a) Explain the impact of personality traits on workplace behaviour with examples and how do they affect job performance. 8

Or

- (b) Compare and contrast classical conditioning, operant conditioning, and cognitive theories of learning. Discuss their applications in the workplace. 8
4. (a) Describe the norms, roles and status in group dynamics. How these properties affect team performance ? 8

Or

- (b) Discuss the contingency and behavioral theories of leadership and their application in different organizational situations. 8
5. (a) Explain the importance of organizational development and describe the stages and types of organizational change. 8

(4)

Or

(b) Analyze the effects of organizational culture on innovation and creativity in a company. 8

6. (a) Critically evaluate the conflict resolution process in an organization. Discuss the stages of conflict and the strategies that can be used to manage and resolve them effectively. 8

Or

✓ (b) Explain the key concepts of Transactional Analysis (TA) and discuss how can they be applied to improve communication and interpersonal relationships in the workplace. 8