Sam Harrington

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Curious and driven Data Science & Applied Math student with hands-on experience in financial modeling, leadership, and cross-functional collaboration—seeking opportunities to grow in a people-first, impact-oriented environment.

EDUCATION

College of William and Mary   **Williamsburg, VA**
Bachelor of Arts in Data Science and Applied Mathematics | GPA: 3.97/4.0   May 2027
- **Relevant Coursework:** Data Structures, Linear Algebra, Foundations of Mathematics
- Deans' List 2x

CERTIFICATIONS & FINANCIAL TRAINING

Wall Street Prep   **Remote**
Financial & Valuation Modeling Programs | 82.5 CPE Credits received in progress of the 500+   Summer 2025
- **Equity Research Process:** Research workflow, thesis development, and due diligence
- **Financial Modeling:** Financial Statement Modeling, Discounted Cash Flow (DCF), Merger & Acquisition (M&A), Leveraged Buyout (LBO)
- **Valuation & Reporting:** Trading Comps, Transaction Comps, Bank & Non-GAAP Reporting, Operating Model (FP&A)
- **Capital Markets:** Equities, Fixed Income, ESG Integration
- **Presentation Skills:** Executive-Level PowerPoint, Due Diligence Reporting
- **Tools & Analysis:** Advanced Excel (formulas, sensitivity tables, scenario modeling), PowerPoint for Finance

WORK

K1 Investment   **Manhattan Beach, CA**
Private Equity Intern   Summer 2025
- Analyzed financials and KPIs (ARR, CAC, churn) of SaaS companies to support investment decisions
- Built sections of LBO and DCF models of portfolio companies
- Supported due diligence by researching market comps and testing product usability
- Participated in executive training on communication, leadership, and investor presentations

Scooped Homemade Icecream   **Media, PA**
Manager   May 2022 – Present
- Forecasted demand and managed inventory, scheduling, and staffing during peak hours
- Tracked daily cash flow and handled store open/close independently
- Trained and led a 10+ person team, including neurodivergent staff, improving team efficiency

THA   **Swarthmore, PA**
Data & Donor Engagement Intern   Summer 2022
- Cleaned and structured 5,000+ donor records in Excel to improve targeting and reporting accuracy
- Built Tableau dashboards visualizing donor trends by region, recency, and giving tier
- Supported development team with data pulls and segmentation analysis for outreach campaigns

CURRENT PROJECTS

City Crawl Route App – *React Native, Firebase, Google Maps API*
- Designing a mobile app that maps and ranks user-submitted crawl routes for urban discovery
- Built real-time route display and feedback system using Firebase and geolocation data

Finacial Modeling – **Blazeback**
- Built 3-statement, DCF, and M&A models for Blazeback using public financial data
- Ran trading comps and sensitivity analysis based on projected growth and margins
- Completed independently to sharpen applied finance and Excel modeling skills

LEADERSHIP EXPERIENCE & ACTIVITIES

Webmaster, The Flat Hat – Maintain and develop flathatnews.com using WordPress and SQL
Housing Manager, Sigma Pi – Liaison between fraternity chapter and school housing administration
Member, Wrestling Club | Sigma Pi | Consulting Club
Volunteer, ARC | William and Mary Environmental Representative

SKILLS

Technical: Python, SQL, Excel, Tableau, Power BI, Pandas, NumPy, scikit-learn, Matplotlib
Soft Skills: Analytical, Strategic, Detail-Oriented, Communicative, Organized, Team-Driven, Coachable