

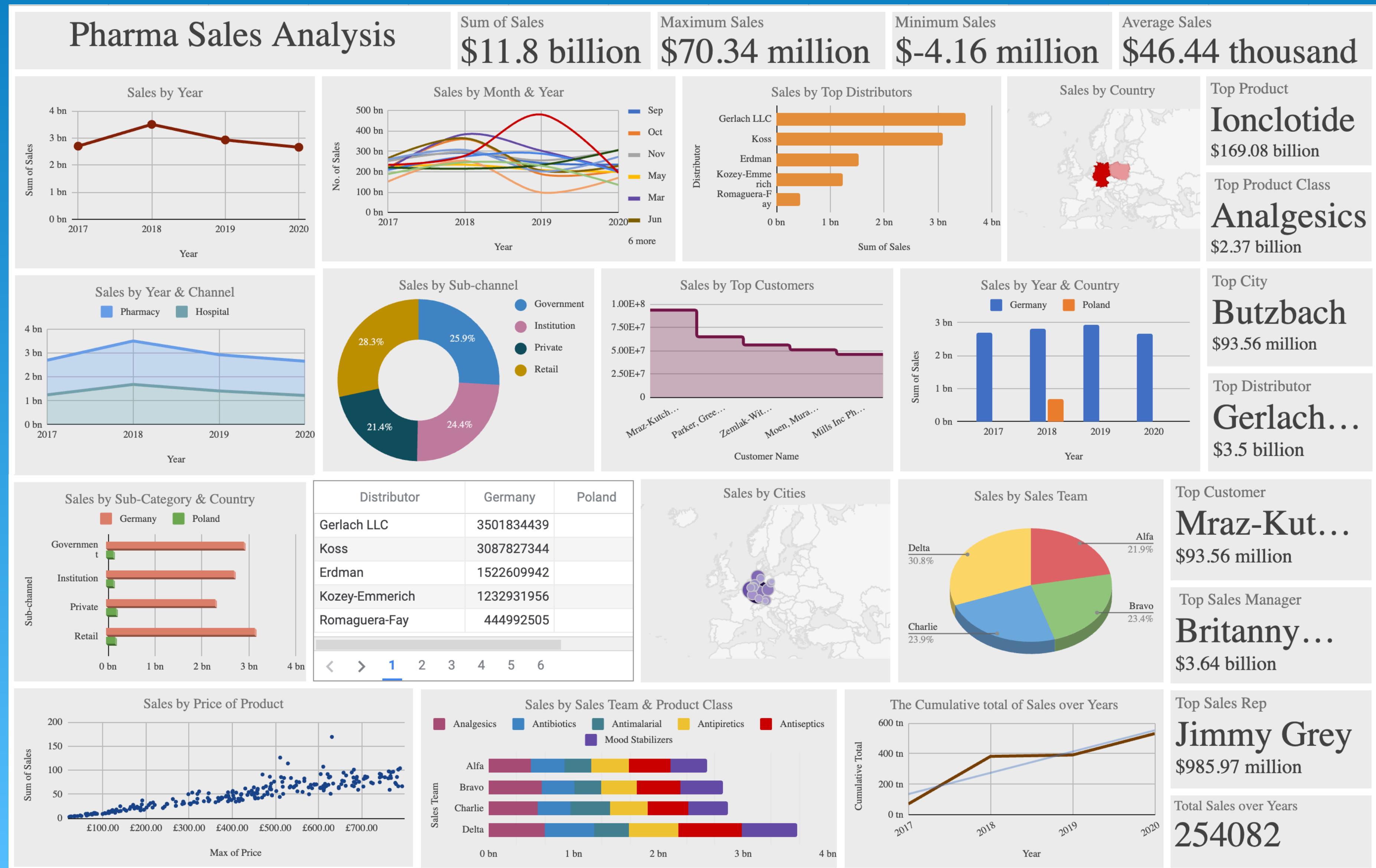
**Task-2**

# **Pharma Data Analysis**

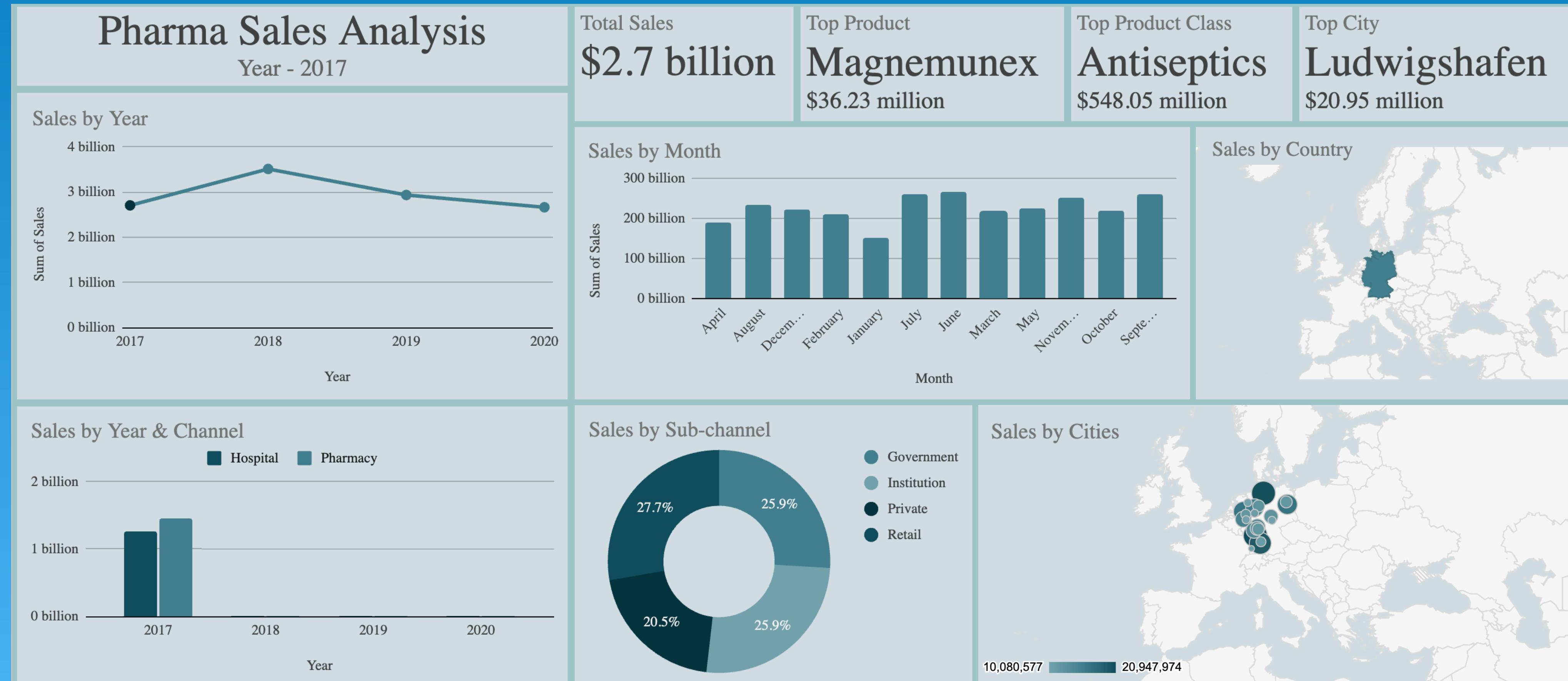
***Samritha A.R***



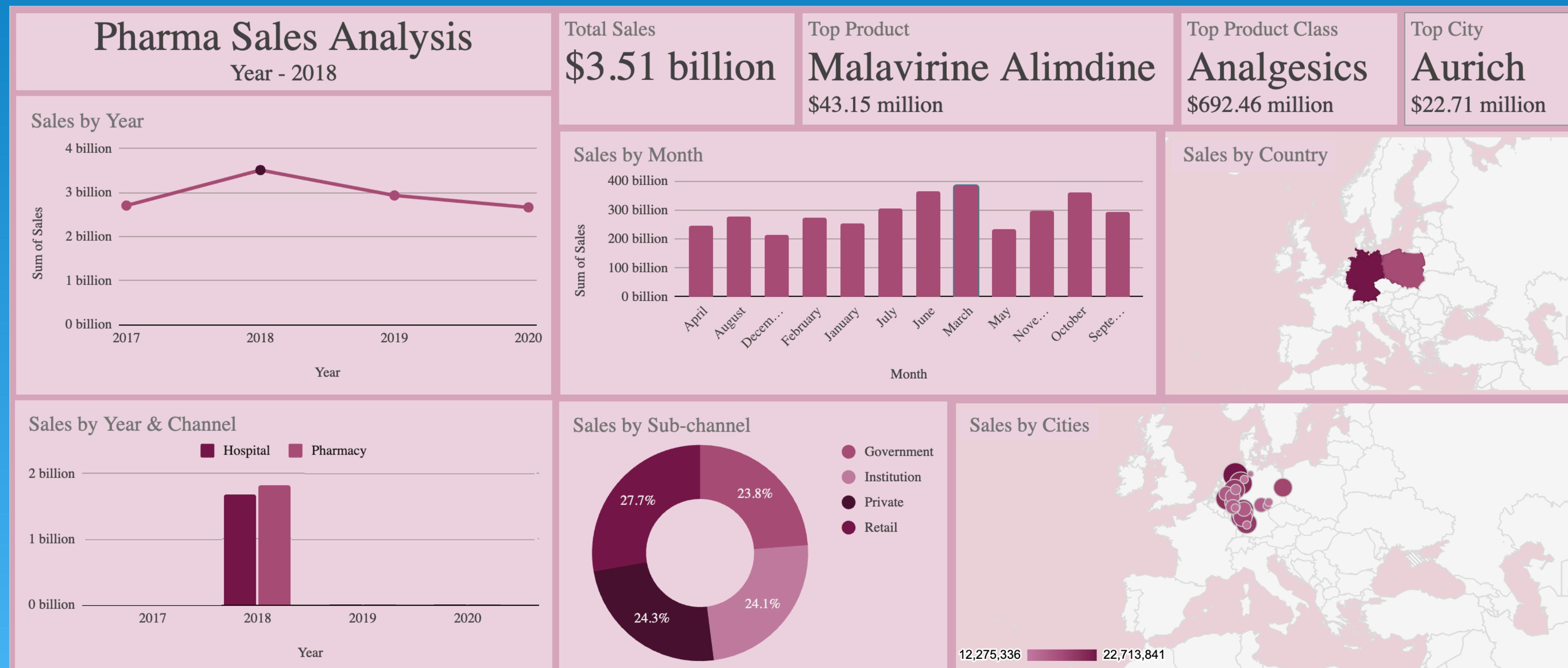
# Executive Summary



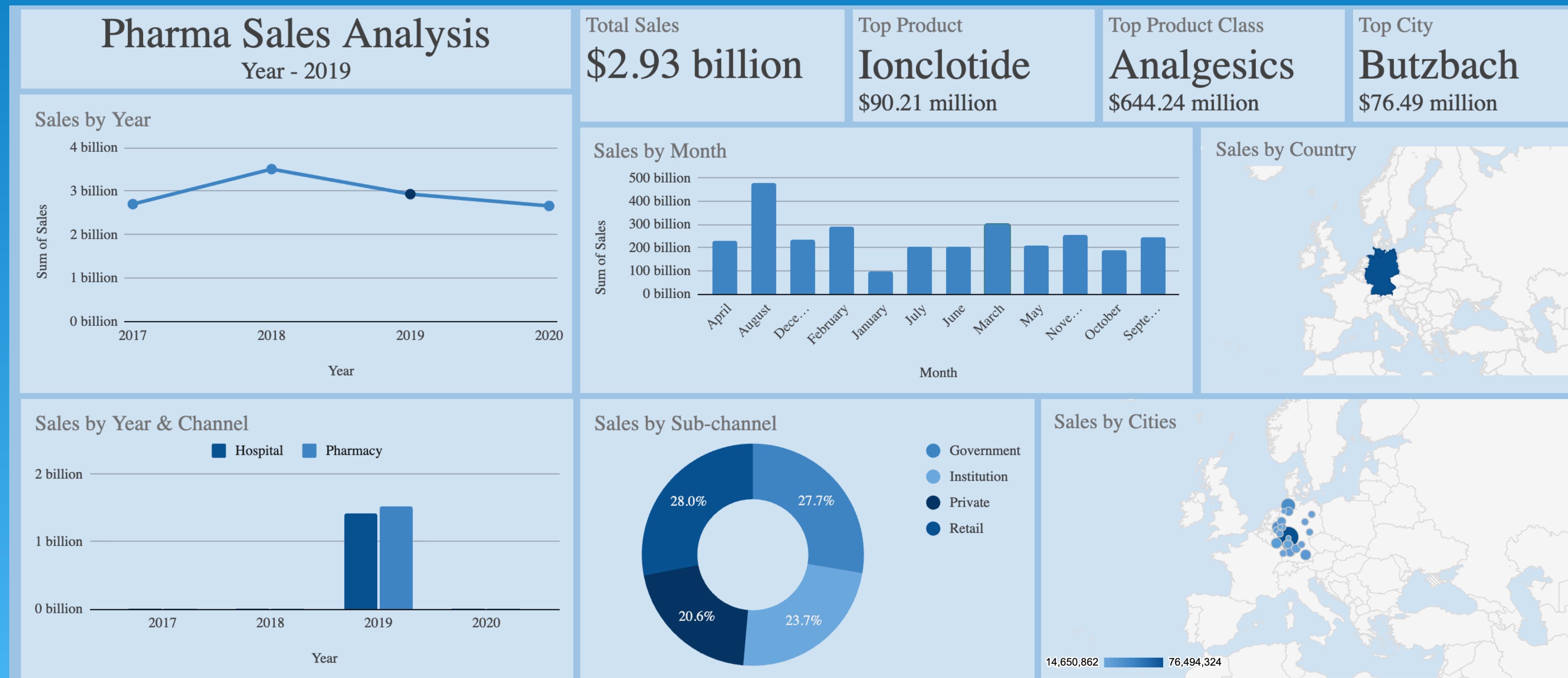
# Sales Dashboard (2017)



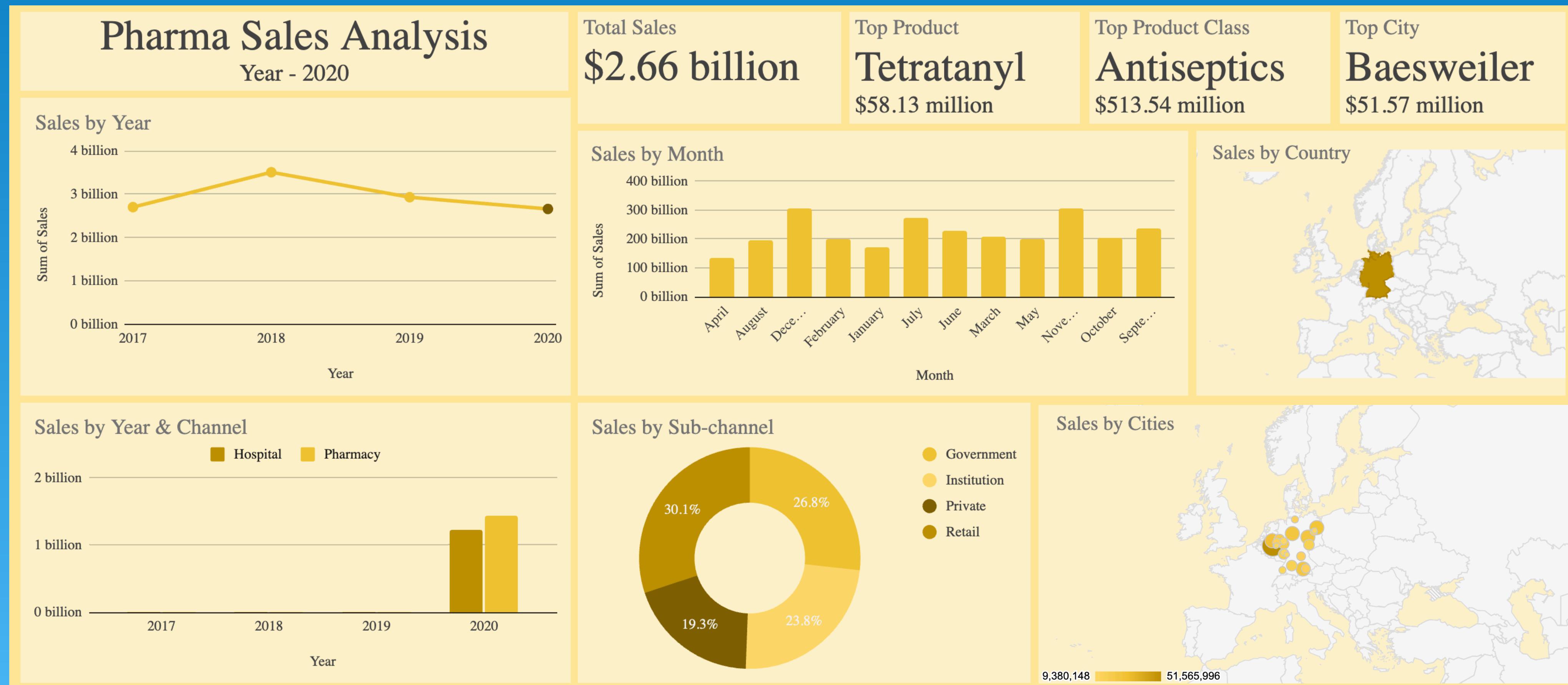
# Sales Dashboard (2018)



# Sales Dashboard (2018)



# Sales Dashboard (2019)



# Distributor & Customer Summary

# Pharma Sales Analysis

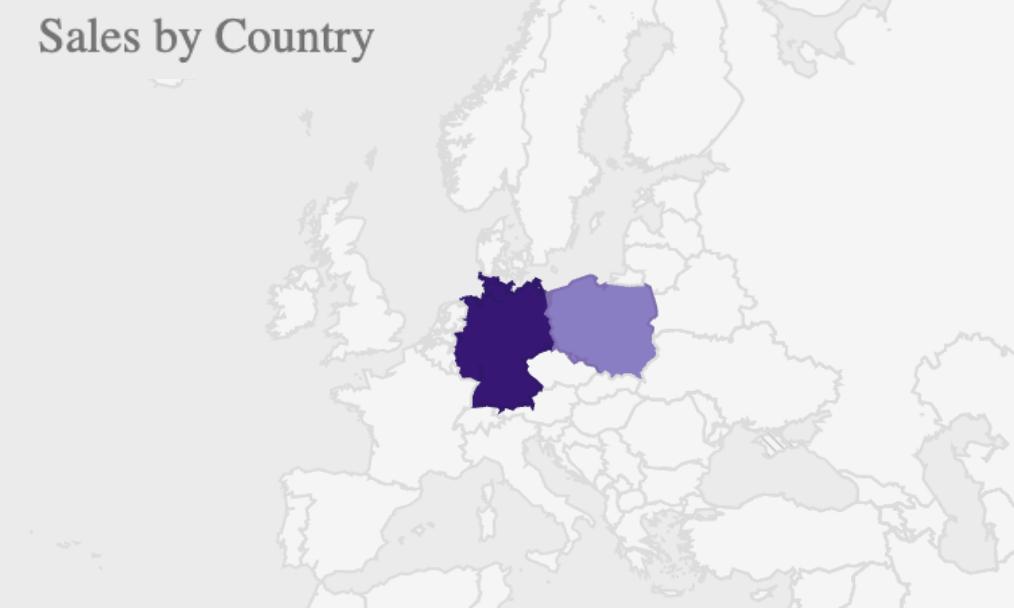
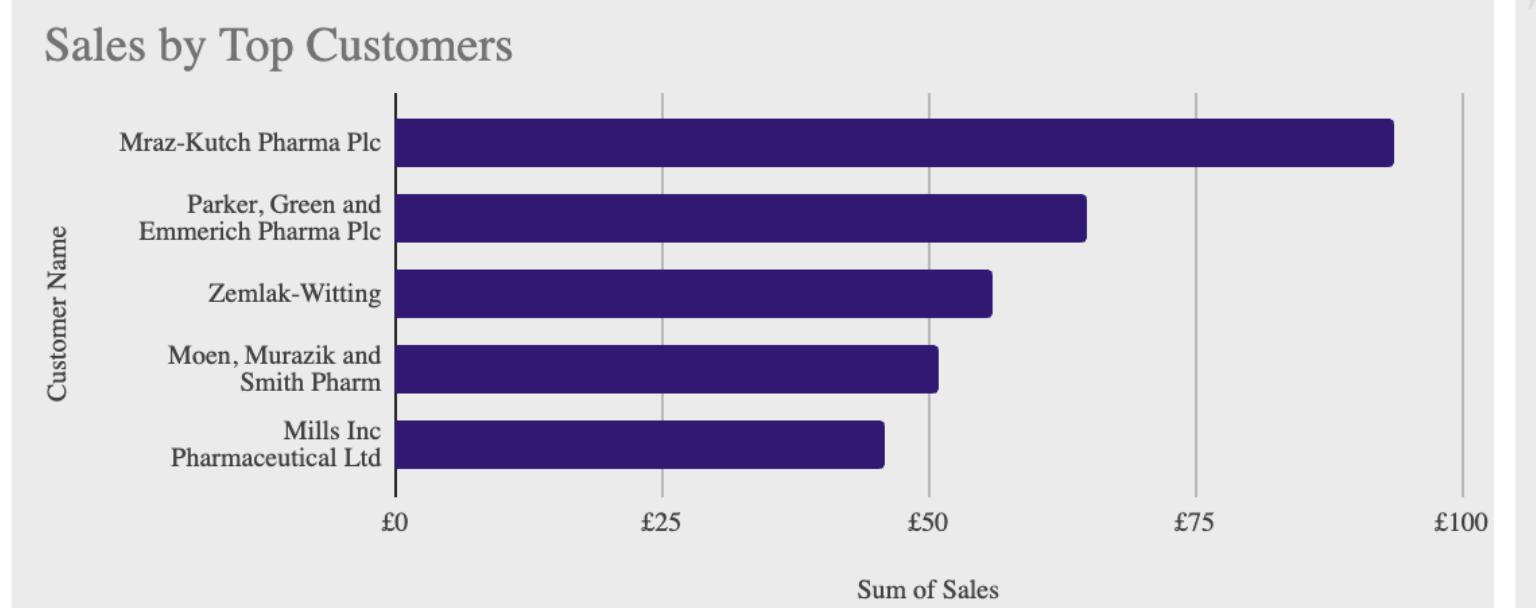
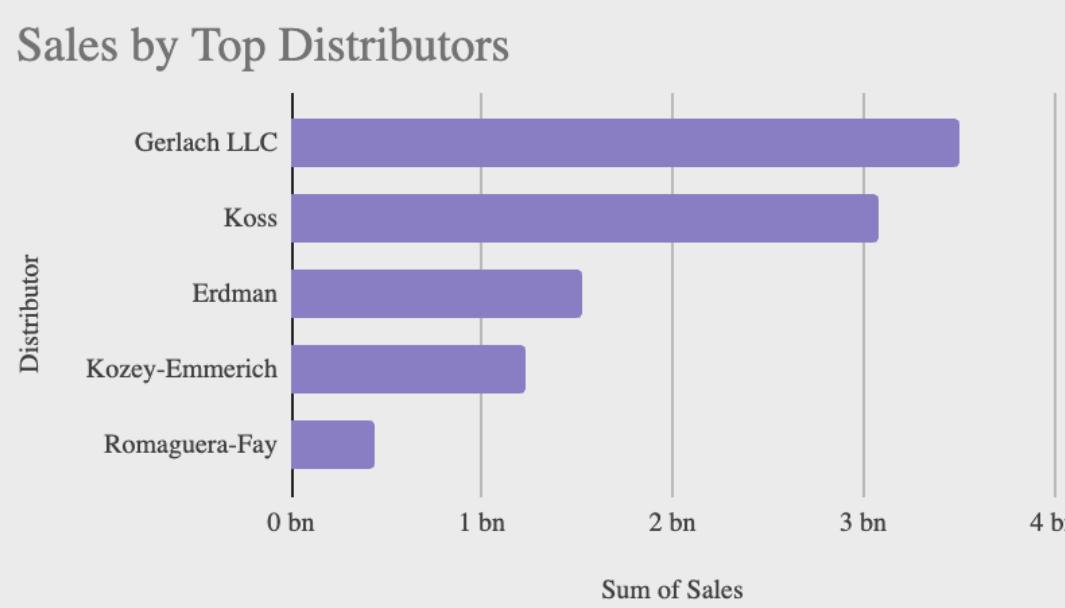
## Distributor & Customer Trends

Top Distributor  
**Gerlach LLC**  
\$3.5 billion

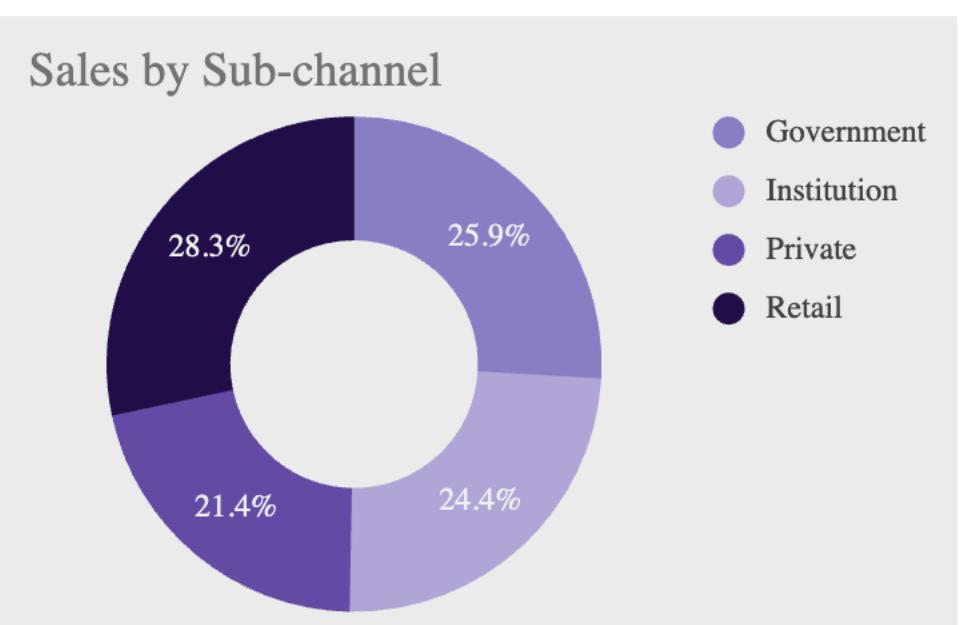
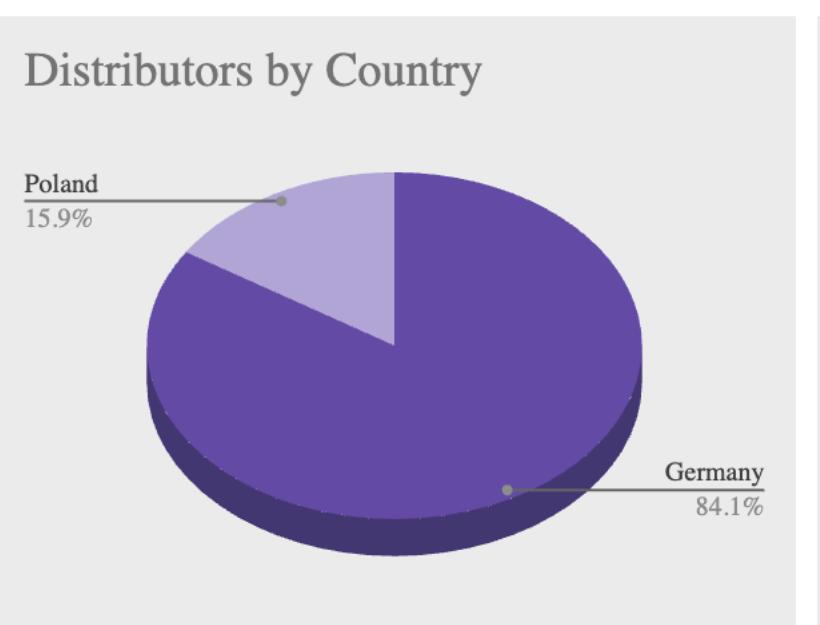
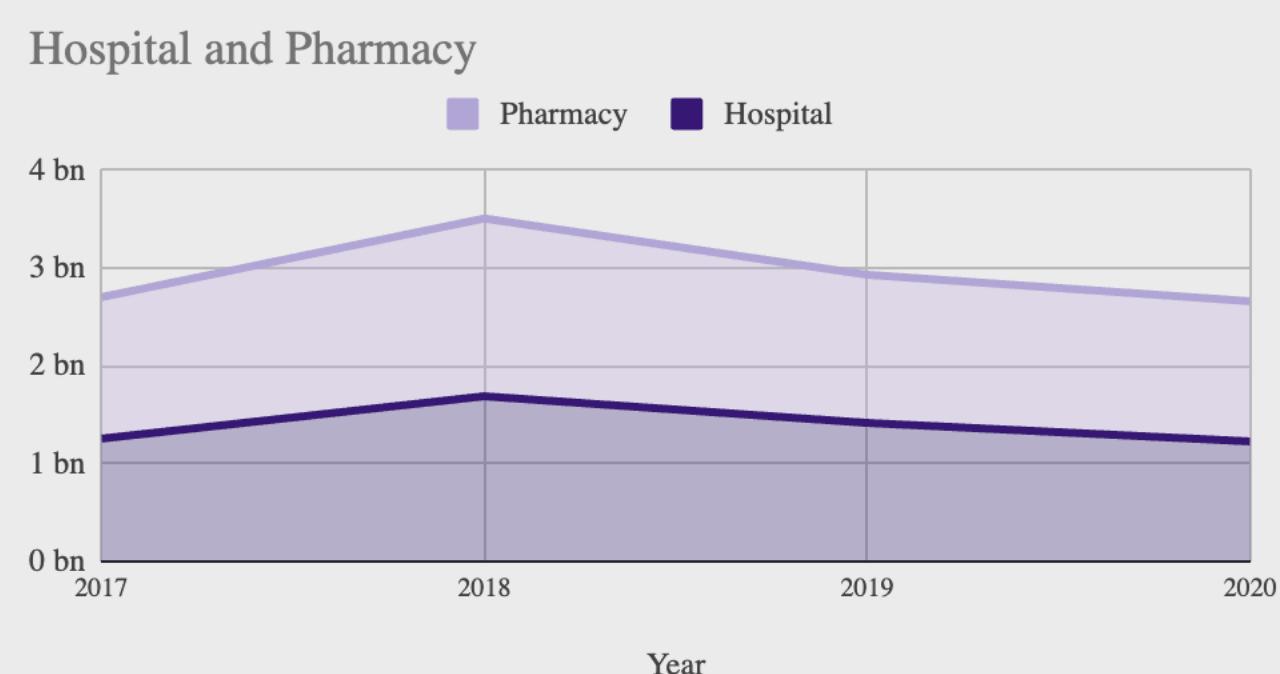
Top Customer

# Mraz-Kutch Pharma Plc

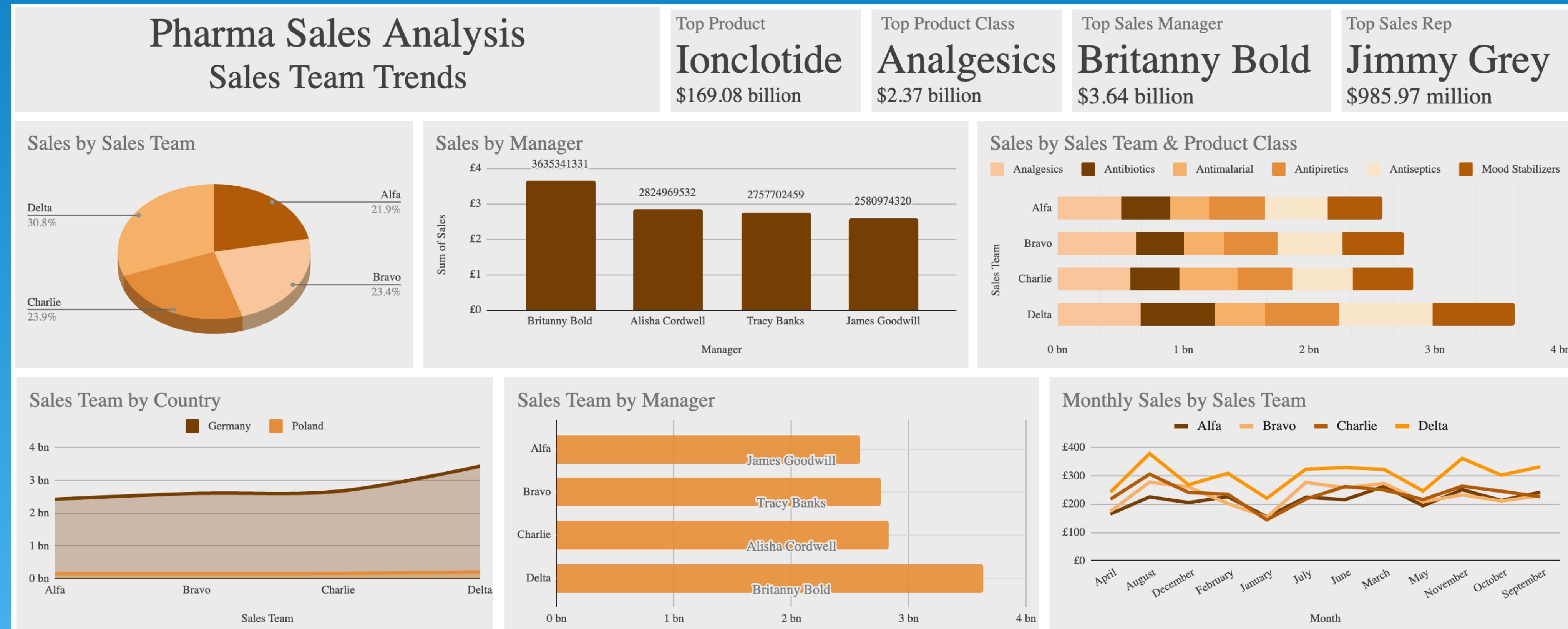
Top City  
**Butzbach**  
\$93.56 million



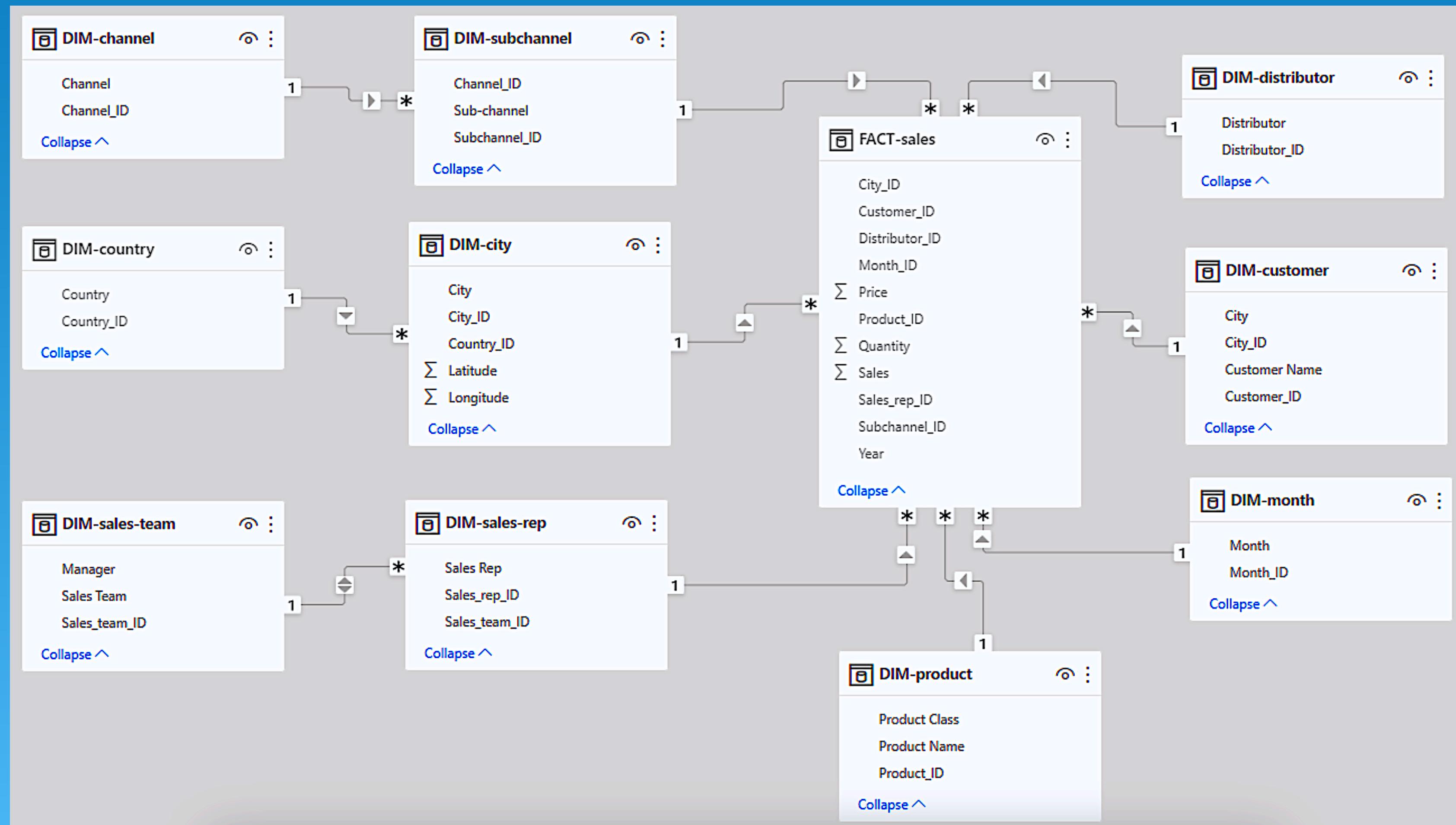
Distributor	Germany	Poland	Grand Total
Gerlach LLC	3501834439		3501834439
Koss	3087827344		3087827344
Erdman	1522609942		1522609942
Kozey-Emmerich	1232931956		1232931956
Romaguera-Fay	444992505		444992505
Bashirian-Kassul	349340733		349340733
Welch-Langwort	260632404		260632404
Daugherty-Remp	232130233		232130233
Beier		150834351	150834351
Rohan and Sons	142511996		142511996
Gleason	138618444		138618444
Stehr-Champlin		128514861	128514861
Smith Inc		119547345.8	119547345.8
Lockman	95983327		95983327
Prohaska-Kuhic		81980608	81980608
Cassin		58656073	58656073
Gottlieb-Cruickshank		47975857	47975857
Crist Inc	45056475		45056475
Rohan		31745727	31745727
Nader-Gaylord	27092064		27092064
Schaefer LLC	21830157		21830157
Lindgren-Simonis Pharm		17893209	17893209
Graham and Sons		15408356	15408356
Lesch	13543966		13543966
Schuppe Inc		12624284	12624284
Carter-Conn		7254859	7254859
Rogahn-Klein		7137098	7137098
Kris LLC		1307173	1307173
Hansen Group P	1171856		1171856



# Sales Department Trends



# Data Model



# Thank you