Career Objective:



To continue my career with an organization that will utilize my professional skills to benefit mutual growth and success.

Linked in : https://www.linkedin.com/in/randy-hyde-17348414a/

Cell: (501) 615-2026

Professional Experience

2021 – Present R. Hyde & Company Creative/Directional Media Sales Specialist

2014 - 2021Yello (Belize) Ltd/Imagine **Digital Sales Consultant**

The Consultant is responsible for new and existing business customers that are assigned to him, at the customers' location/s of business, or where the customer so designates, to arrange for the customers' business representation in Print and Digital advertising products and solutions.

2013 - 2014**Printing Sales Executive Angelus Press**

Duties entail facilitating the printing needs of existing customers from start to finish, keeping customers informed and satisfied at each phase of the printing process. Duties also included traveling country wide to identify new customers and visiting existing customers to hear and deal with any questions and concerns.

2006 to 2013 Belize Telemedia Ltd. Sales Agent (Yellow Pages)

Duties entailed visiting potential and existing Corporate/Business customers Countrywide in an effort to increase advertisements placed in the yellow pages.

Belize Telemedia Ltd. 2004 to 2006 **Sales Agent (Pay Phones)**

Duties entailed approaching existing and potential customers Countrywide in an effort to get increase sales for the international Service, finding an area to place pay phones and ensuring the installation of the same.

2002 to 2004 **Stores Clerk** Intelco

Duties entailed keeping inventory for all incoming cargo as well as requisitions of stores items/cargo to employees and using proper documentation, receiving cargo from Customs for storage and other duties as assigned.

1997 to 2002 **Port of Belize Limited** Tally Clerk/Checker (Formerly) Belize Port Authority

Duties entailed tallying of all incoming cargo, verifying the condition/status of each cargo, performing the function of delivery of all outgoing cargo, verifying the documentation against outgoing cargo in an effort to determine its accuracy and other duties as assigned.

Education

1996 St. John's College (Sixth Form) Associates Degree

General Studies

1994 St. John's College - High School Diploma

Business Studies

Accomplishments

2013	Winner of 2013 Calendar Sales Competition	Awarded by The Angelus for most Sales for Calendars 2013
2011 - 2012	Sales Agent of the year	Awarded by Belize Telemedia Ltd. Recognition of most sales for the year
2002	Certificate of Appreciation for Exceptional Service	Awarded by Port Of Belize for Exceptional Tenure of Service
1994 & 1993	Most Valuable Player	St. John's College Basketball Team

References

Suzzette Tillett (501) 610-1677 John Gillett Jr. General Manager Angelus Press Ltd. (501) 615-8625(501) 610-1677 Work: 223-5777