

Jui Tzu Hsu

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Stamp 4 working permit

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EDUCATION

UCD Michael Smurfit Graduate Business school	Supply Chain Mgt	Ireland, 2021-2022
Chang Jung Christian University	International Business	Taiwan, 2000-2004

WORK EXPERIENCE

IT procurement Specialist, Huawei/Aspiegel **Ireland, May 2022- August**

5G Telecom company, purchased services based on marketing or stakeholders requirements.

- Initiated RFQ and issued PO to relevant vendors or agencies.
- Managed the vendor's deliverable quality with an acceptance rate 100%.

Consultant, Verizon **Ireland, May 2022- July**

Provided the best practices solutions to Verizon the source-to-contract (S2C) process that involves the third party risks.

- Integrated new risk analytics tool in Ariba with the existing sourcing platform and developed an approved vendor list (AVL) based on the supplier evaluation.
- Defined the risk of categories and audited the suppliers to assess their financial stability and automate the platform by using ML & AI to connect existing and new suppliers.

Self-employed **Ireland, Jan-Dec 2020**

Set up a small online stationery shop on ebay and FB, aiming for primary school parents for good quality and affordable products as in profit with €2000.

Freelancer, A.T. Kearney **China/Ireland, Jul 2019**

- Analysed the LCD module (LCM) and lamination cost with an optimised proposal from \$35 to \$33 per unit.

Career Break 2013-2019

Senior Program Manager, Pegatron Corporation **Taiwan, Dec 2009 - Mar 13**

One of the largest hardware computer companies, passionate with nearly 4 years of experience managing various international laptops and tablet projects from NPI to MP in total revenue of \$165M and cut manufacturer failure rate and material cost by 2 %.

- Led the global launch of Intel's first premium thin ultrabook laptop project, resulting in total revenue of USD 90M.
- Managed six clients' business laptop launches in Europe led to a revenue increase of USD 75M in the department.
- Supervised material control (MC)/buyer in monitoring inventory levels and releasing risk buy purchase orders with \$3000 to secure mass production schedules on time.
- Established and implemented a new touch panel assembly procedure in the manufacturer which reduced an additional 2% failure rate.
- Optimised the SOP for accelerating the kick-off time for 1 day.

- Implemented 2nd sources to cut material cost by 2%.
- Cooperated with R&D by shortening the lead time for 1 day in a key milestone.

Account Manager, Twinwill Optronics Inc.

Taiwan, Jun - Dec 2009

Successfully be a German military supplier with \$48M revenue and fulfil the government one-time project by providing technical solutions for LCM lamination in a \$0.4M contract.

- Provided technical guidance in panel module assembly which resulted in a contract of USD 48M with a German military supplier.
- Coordinated sales, procurement staff, and planner team to prioritise the inventory and fulfil the government project of \$0.4M sales revenue.
- Simplified 1 day sign-off process in Oracle systems.
- Contributed a cost analysis strategy plan for incentivizing 2% more sales orders.

Procurement Specialist, Asus Computer Inc.

Taiwan, Mar 2007 - Jun 09

Expert procurement specialist with vendor management in cable and wire, proficient with cost optimization with a cost reduction of 10% material cost. Led RFP/RFI and RFQ for global computer branding companies.

- Set up a 8 people buyer team in Shanghai, and implemented SAP system with a newly defined procurement process/ SOP that shortens 30% of kitting lead time.
- Fulfilled 97% of unforecasted demand by managing vendor operators and increasing inventory levels in three more days.
- Performed cost analysis and negotiated with suppliers to lower the material cost by 10% and secure a laptop project of \$5M.
- Collaborated with the engineering team to save \$2M by redesigning raw materials excess into new desktop projects.
- Improved procurement process and mitigated risk by vetting and adding a 2nd source vendor to the bill of materials (BOM) list.
- Proactive sold the excess to brokers and minimised the amount from \$5M to \$3M.
- Awarded by Dell one time bid back to school project for 50,000 orders in 2008 with the lowest ODM fee.
- Optimised the supplier's workflow in 3-hour by reviewing workflow with the R&D.
- Maintained supplier relationships while urgent components supported rate 100%.

Export Administrator, Advanced Semiconductor Engineering

Taiwan, Jul 2004 - Jan 06

Export IC and equipment for the worldwide famous branding companies.

- Collaborated with the internal department to shorten the production plan and delivery client's shipping flow by reducing 1 day..
- Automated daily customer shipping report by coordinating the implementation of SAP features in the system.

SKILLS

- SAP, Ariba, Oracle, MS word, MS project, Excel, Powerpoint, basic SQL,
- Cost Analysis/Optimisation, Vendor/stakeholder Management, Program/Project Management, Material control