

Priya Dattatraya Virkar

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Professional Profile

PMP Certified Project professional with over 10+ years of experience within the Telecommunications sector and consistently working on high profile multi-disciplinary multi-location high-value projects.

Owning all stages of the project lifecycle to deliver projects that exceed expectations on time and on budget.

Adept at working in a web based PMO environment; experienced in Project Planning, scheduling & forecasting.

I am a strong believer in 'hands-on approach' for individual deliverables and a hard-core team player to achieve project objectives. I possess excellent communication and interpersonal skills, along with the ability to organize and lead a team of professionals through each project milestone.

Career Summary



Senior lead – Enterprise SD PMO, Tata Communications Ltd, India

Mar 2017 – Jan 2022

A Global Telecommunication Company

KEY ACHIEVEMENTS

- Achieved **end-to-end turnaround time reduction by 40% across all cross-functional teams** by streamlining and improvement of Business Processes through the development, documentation, and rollout of improved PMO processes
- Improved **Revenue Realisation (Order to cash) TAT (Turn Around Time) from 13 days to 8 days** through refinement of the First Time Right (FTR) approach that resulted in quicker revenue realization
- **Successfully completed POC of MPLS to SDWAN Traffic shift activity for 5 TCL Internal offices.**

RESPONSIBILITIES

- Contributed to continuous improvement of quality standards and change management processes through the adoption of new processes, system automation, re-engineering, and procedures.
- Involved in Strategic Planning and Project Governance processes, including defining project criteria, selecting projects that align with business goals, and advising management on cost-benefit analyses.
- Prepared & presented a Business Performance Analysis to the stakeholders in the weekly Business Review on the ongoing projects.
- Managed central repository for lessons learned from every large-scale project & corrected inadequate practice within the PM group to avoid challenges in the future.
- Maintained transparency and trust in project delivery by managing a single source of truth communication with business stakeholders.
- Improved project management and delivery practices by standardizing and consolidating best practices and processes across departments and provided administrative support such as templates, tools, and software to enable better project management.
- Worked on the definition of the Project Management Methodology that will be used on a project, such as a waterfall model or an agile framework



Project Manager, Vodafone India

Aug 2013 – Mar 2017

A Global Telecommunications Company

KEY ACHIEVEMENTS

- Won Customer Satisfaction Award for the year 2016 for Mumbai Region.
- **Delivered 157 'Free of Cost' locations** (Land Acquisitions) to set up network connectivity i.e. In-building Solution (IBS) premises thus saving recurring rental costs for the company and, in turn, reducing network operational costs
- **Delivered 347 Critical Sites including Macro & IBS sites - BTS** to enhance operator's footprints in terms of mobile coverage in the allocated region.

RESPONSIBILITIES

- Implemented mobile network solutions to customers as per their requirements
- End-to-end project management of all projects comprising of new sites and premises / Land acquisitions, development of facilities, deployment of telecom equipment, Vendor management, provisioning of in-building solutions towards 2G / 3G / 4G network rollout as well as a capacity enhancement/augmentation to suffice customer requirements.
- Ensured that projects were completed on time and within budget by tracking project schedules, budgets, and staff activities and monitored project costs to ensure that expenses remained within budget
- Identified and managed project risks and issues by actively working on risk response plans & RAID Analysis.
- Worked closely with all stakeholders to achieve the project's objectives
- Lead all techno-commercial negotiations with customers, liaise with Central and State government authorities/agencies for Right-of-Ways (ROW) and other permissions and public objection resolution for a seamless rollout
- End-to-end project management at multiple sites through deployment and mobilization of machines and equipment, materials, contractors, and other resources to accomplish the 3G and 4G Network rollout.
- Conduct post-implementation reviews to gain insight into lessons learned and to ensure benefits are realized



Project Manager, RELIANCE JIO INFOCOMM LIMITED, India

Nov 2012 – Aug 2013

India's largest 4G Network Telecommunications Company




KEY ACHIEVEMENTS

- Played a key role in the development, documentation, and rollout of project processes and procedures, report formats and work methods, etc for the execution of India's largest multi-disciplinary, multi-location green-field **OFC project worth USD 4 billion.**
- Key team member for the operationalization of **"Project War Room"**
- **Successfully launched FTTH (Fibre-to-the-home) model** (Network Design, Proposed Implementation Model, Customer Help Desk) for **TOP 5 cities** in India.

RESPONSIBILITIES

- Prepared L1 level project plans and associated Resource requirements (RAGs) as well as budget estimates
- Established **"Project War Room"** as the central project coordination cell for the top 5 Metropolis for OSP fiber Rollout
- Conceptualise, develop, and implement MIS formats for Daily Progress Reports (DPR), Issue Registers, hold/delay trackers, equipment utilization trackers, dashboards & apex reports, etc. to the senior management team
- Worked as **Point of Interface (POI)** between Circle and NHQ for all issues affecting project progress.
- Coordinate with IT system team the **development of Automation Tools** for job assignment to field teams, pre-construction survey data, Field progress as well as As-built data collation with IT team experts.

Education & Training

-  MBA in Project Management from Dublin Business School, Ireland (Jan 2022 – Jan 2023)
-  PGDBA (equivalent to MSc.) Operations, Symbiosis Institute of Distance Learning, India
-  B. Tech. Electronics & Communication, Janardan Rai Nagar Rajasthan Vidyapeeth, India

Certifications

- Project Management Professional (PMP)®
- Certified Scrum Master® (CSM)
- PRINCE2® Foundation
- Agile Crash Course: Agile Project Management; Agile Delivery
- Agile project management Certification Preparation+Agile Scrum+Jira

Training

- MS Projects, ERP, SAP, MS Visio, GIS, Tarantula, JIRA, Optimus, POWER Bi, Salesforce

Competencies & Skills

- **Business:** Project Management | Data Analytics | Change Management | Stakeholder Management | Team Builder |
- **Inter-personal:** Decisive | Conflict Management | Team player | Communication | Leadership | Empathetic |
- **Skills :** Project Management software(Jira), Software development lifecycle(SDLC), Documentation, Data Analysis, Microsoft Office, Agile(SCRUM) Methodologies

Interests

- **Interests:** Social work concerning the educational upliftment of children, especially girls, in remote rural areas. I am associated with **Aai Caretaker**, a non-government organization (NGO) that works in this field to provide computer literacy.

References

- Available on request