CONTACT

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GitHub:
 https://github.com/ericd12

TECH SKILLS

JavaScript, HTML5, CSS3, ReactJS, Bootstrap 3-4, jQuery, NodeJS, Express, MongoDB, Git, GitHub, AWS

PROJECTS

Spotify API App
React app that connects to Spotify that gives playback controls to your music.

JavaScript | React | Spotify Web API | Styled-components | Font Awesome | Express | Node.js

YelpCamp
Created a production application that is a Yelp clone dedicated to campsites.

HTML | CSS | JavaScript| Node.js| Express | MongoDB | Passport (for authentication) | RESTful routing | jQuery | Bootstrap

Drag n' Drop App
Basic app that uses React-Beautiful-DnD that allows for drag and drop capability. This was a predecessor for a larger app for the MERN stack.

JavaScript | React | React-Beautiful-DnD |HTML | CSS | Express | Axios | Node.js

ERIC DRESSLER
Junior Developer

PROFILE

Enthusiastic professional that is aspiring to obtain a full-time web development position. Having succeeded in various IT-related positions in recent years, I've discovered a passion for application development. Not being in a full-time development role currently, I self-educated myself via webinars and at home projects on web development focused on modern JavaScript tools such as React, Express, Bootstrap, and NodeJS.

I've taken my education even further by signing up for and completing a web development bootcamp to prepare myself for a full-time position. My ultimate goal is to become an expert at web development and transition into a full stack development role involving extensive development on the backend.

EDUCATION/TRAINING/CERTS

- Radford University, B.B.A. - Management – 2009
- The Web Developer Bootcamp, Udemy
  Full-stack web development program – 2017
- AWS Certified Cloud Practitioner – 2018
  License# K7VM4MV1DFVEQDCN
- Microsoft Excel - Data Analysis with Excel Pivot Tables – 2017

WORK EXPERIENCE

Cloudnetics, Developer
10/2019- Present
Currently supporting a small government contractor looking to expand outside of their normal customer base. I'm tasked with building a web application from scratch that provides the customer with a way to create and manage new and existing data. After listening to the customer explain their pain points, I decided to move forward using the MERN stack and the end product will be deployed into AWS. I do work with the customer and a Project Lead but I'm the sole developer for this project.

Preferred Systems Solutions, Technical Intel Recruiter
09/2015 – 12/2019
Collaborate with capture manager and proposal team to define and refine proposal staffing plan based on RFP and follow up revisions. Responsible for examining market data and pricing trends to develop strategic pricing recommendations for executive management. Contribute to pricing planning to ensure bid rates were competitive but realistic to staff. Aid in all facets of full life-cycle recruiting throughout the organization for IT government contracts within the DoD and Intelligence Community.

ScienceLogic, Senior Business Development Rep.
06/2014–09/2015
Developed and identified sales opportunities targeted Fortune 500 prospects through prospecting, cold calls, and relationship development to achieve a $5 Million-plus quota. Built pipeline from scratch then exceeded goals by achieving a 120% sales quota. Recipient of "Most Strategic Lead Award" for Q3 and Q4 2014 after mining massive enterprise opportunities.

Enterprise Holdings Inc., Richmond, VA & Washington, D.C.
07/2010–06/2014
Station Manager (05/2012 – 06/2014)
Proven forecasting skills which led team to a 10.3% increase over prior fiscal year for Average Days Earned. Analyzed Daily, Monthly, and Yearly financials to set future pricing strategy for 3 separate brands. Led a team to be selected as a test market due to high results in company scorecard and track record with customer service. Created a Product Manager role to supervise the production quality of 20 employees.

Assistant Manager (04/2011 – 05/2012)
Implemented multiple processes such as sales goals and sales contests that led to an increase in yearly revenue by 17.3%. Repeated Top 25% performances in Employee Sales Comparison report that measured daily and monthly additional sales.

Sales Management Trainee (07/2010 – 04/2011)
Performed in top 3rd of employee performance matrix for each month in this position. Due to sales performance handpicked for "Best of the Best" program to train in airport division of company.