



DATA BOOTCAMP FINAL PROJECT PRESENTATION EXCEL, POWER BI & MYSQL

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OBJECTIVE

Learn how to become a data analyst

Understanding how to use analytical programs

Increase my knowledge

Upskill myself

EXCEL

The screenshot shows an Excel spreadsheet with a table of marketing campaign data. The table has columns for ID, Year_Birth, Education, Marital_Status, Income, Kidhome, Teenhome, Dt_Customer, Recency, MntWines, MntFruits, MntMeatProducts, and MntFishProducts. Below the table, there is a summary section with rows for Maximum Salary, Minimum Salary, Total Spend, Average Spend, Average Recency, and counts for various promotion types and complaints.

ID	Year_Birth	Education	Marital_Status	Income	Kidhome	Teenhome	Dt_Customer	Recency	MntWines	MntFruits	MntMeatProducts	MntFishProducts
2234	9931	1963 PhD	Married	£4,023.00	1	1	23/06/2014	29	£5.00	£0.00	£1.00	£1.00
2235	6862	1971 Graduation	Divorced	£1,730.00	0	0	18/05/2014	65	£1.00	£1.00	£3.00	£1.00
2236	5824	1972 PhD	Together	£34,578.00	2	1	11/04/2014	1	£7.00	£0.00	£1.00	£0.00
2237	10104	1974 Graduation	Together	£33,590.00	2	1	03/11/2013	65	£4.00	£0.00	£2.00	£0.00
2238	11181	1949 PhD	Married	£156,924.00	0	0	29/08/2013	85	£2.00	£1.00	£2.00	£1.00
2239	5555	1975 Graduation	Divorced	£153,924.00	0	0	07/02/2014	81	£1.00	£1.00	£1.00	£1.00
2240	3955	1965 Graduation	Divorced	£4,861.00	0	0	22/06/2014	20	£2.00	£1.00	£1.00	£1.00
2241	11110	1973 Graduation	Single	£3,502.00	1	0	13/04/2013	56	£2.00	£1.00	£1.00	£0.00
2242												
2243			Maximum Salary	£666,666.00								
2244			Minimum Salary	£1,730.00								
2245			Total Spend	£1,356,988.00								
2246			Average Spend	£605.80								
2247			Average Recency	49								
2248			Count 1st Promotion	145								
2249			Count 2nd Promotion	30								
2250			Count 3rd Promotion	163								
2251			Count 4th Promotion	167								
2252			Count 5th Promotion	145								
2253			Complaints	21								

The Formulas used

=MAX(marketing_campaign[Income])

=MIN(marketing_campaign[Income])

=SUM(P2:P2241)

=AVERAGE(P2:P2241)

=AVERAGE(marketing_campaign[Recency])

=COUNTIF(marketing_campaign[Accepted Cmp1],Y2242) (Used for all promotion type and complaints)

EXCEL- PIVOT TABLES (GROUPING AND SORTING)

1		
2		
3	Count of Total Sales	
4	Total Sales	Total
5	<0 or (blank)	
6	0-499	1245
7	500-999	393
8	1000-1499	356
9	1500-1999	196
10	2000-2499	47
11	2500-2999	3
12	Grand Total	2240
13		

This has grouped the sales by count, created a range function and then sorted from largest to smallest.

2		
3	Count of Total Sales	
4	Income	Total
5	<0 or (blank)	24
6	0-24999	242
7	25000-49999	818
8	50000-74999	797
9	75000-99999	346
10	100000-124999	5
11	150000-174999	7
12	650000-674999	1
13	Grand Total	2240
14		

This has been grouped by income, the income range was created to show the count of sales within each salary range.

1		
2		
3	Sum of Total Sales	
4	Education	Total
5	Graduation	£698,626.00
6	PhD	£326,791.00
7	Master	£226,359.00
8	2n Cycle	£100,795.00
9	Basic	£4,417.00
10	(blank)	
11	Grand Total	1356988
12		

This has been grouped by education, Sum of sales, then sorted from largest to smallest.

SQL-DATA ANALYTICS

```
9
10 -- 2.
11 -- Total Average of website visits
12 • SELECT AVG(NumWebVisitsMonth) AS 'Average web visits' from sql_hr.marketing_campaign;
13
```

Result Grid		Filter Rows:	Export:	Wrap Cell Content:
	Average web visits			
▶	5.3165			

```
14 -- 3.
15 -- I want to find the marital status of the customer base
16 -- I have identified the marital statuses that are available
17 • SELECT * FROM sql_hr.marketing_campaign
18 GROUP BY Marital_Status;
```

<

<

SQL-DATA ANALYTICS

```
21
22 -- Which customers are single
23 • SELECT * FROM sql_hr.marketing_campaign
24 WHERE Marital_Status LIKE '%Single%';
25
```

	ID	Year_Birth	Education	Marital_Status	Income	Kidhome	Teenhome	Dt_Customer	Recency	MntWines	MntFruits	MntMeatProducts	MntFishProducts	MntT...
▶	5524	1957	Graduation	Single	58138	0	0	04-09-2012	58	635	88	546	172	88
	2174	1954	Graduation	Single	46344	1	1	08-03-2014	38	11	1	6	2	1
	2114	1946	PhD	Single	82800	0	0	24-11-2012	23	1006	22	115	59	68
	2278	1985	2n Cycle	Single	33812	1	0	03-11-2012	86	4	17	19	30	24
	7892	1969	Graduation	Single	18589	0	0	02-01-2013	89	6	4	25	15	12
	5255	1986	Graduation	Single	0	1	0	20-02-2013	19	5	1	3	3	263
	10738	1951	Master	Single	49389	1	1	29-08-2013	55	40	0	19	2	1
	7281	1959	PhD	Single	0	0	0	05-11-2013	80	81	11	50	3	2

```
54 -- Calculating the age of customers and arranging them in descending order
55 -- This would then allow me to identify the lowest aged customer and the highest
56 • SELECT ID,
57 year (curdate())-Year_Birth
58 from sql_hr.marketing_campaign
59 ORDER BY Year_Birth DESC;
60
```

	ID	year (curdate())-Year_Birth
	9909	26
	193	26
	4427	27
	8315	27
	5184	27
	10548	27
	3661	27

SQL-DATA ANALYTICS

```
54 -- Calculating the age of customers and arranging them in descending order
55 -- This would then allow me to identify the lowest aged customer and the highest
56 • SELECT ID,
57     year (curdate())-Year_Birth
58     from sql_hr.marketing_campaign
59     ORDER BY Year_Birth DESC;
60
```

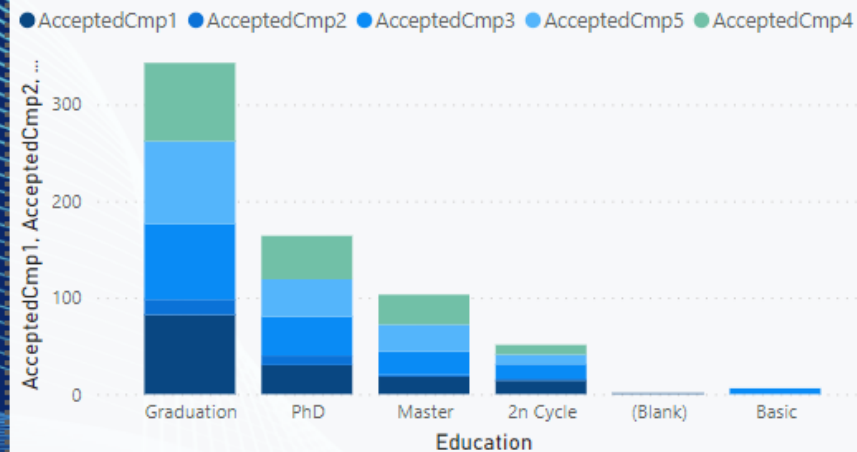
Result Grid		Filter Rows:	Export:	Wrap Cell Content:	Fetch rows:
ID	year (curdate())-Year_Birth				
9909	26				
193	26				
4427	27				
8315	27				
5184	27				
10548	27				
3661	27				

```
61 -- Group by age range using new field created
62
63 • SELECT SUM(CASE WHEN year (curdate())-Year_Birth BETWEEN 26 AND 50 THEN 1 ELSE 0 END) AS '26-50',
64         SUM(CASE WHEN year (curdate())-Year_Birth BETWEEN 51 AND 75 THEN 1 ELSE 0 END) AS '51-75',
65         SUM(CASE WHEN year (curdate())-Year_Birth BETWEEN 76 AND 129 THEN 1 ELSE 0 END) AS '76-12'
66     FROM sql_hr.marketing_campaign
67
```

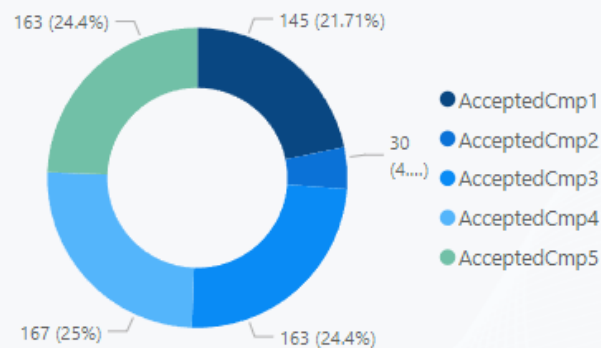
Result Grid				Filter Rows:	Export:	Wrap Cell Content:
	26-50	51-75	76-12			
▶	1000	1197	43			

POWER -BI

AcceptedCmp1, AcceptedCmp2, AcceptedCmp3, AcceptedCmp5 and AcceptedCmp4 by Education

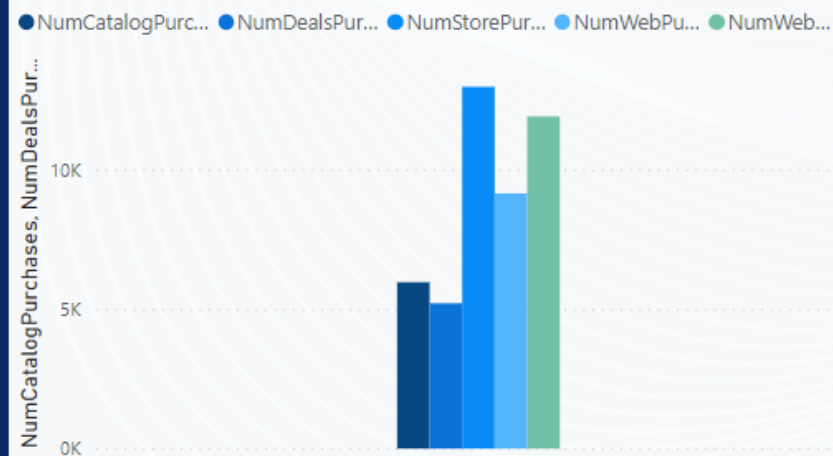


AcceptedCmp1, AcceptedCmp2, AcceptedCmp3, AcceptedCmp4 and AcceptedCmp5



Marital_Status	Kidhome	Teenhome
Married	394	442
Together	261	307
Single	223	195
Divorced	96	137
Widow	18	49
Alone	3	2
Absurd	0	0
YOLO	0	2
Total	995	1134

NumCatalogPurchases, NumDealsPurchases, NumStorePurchases, NumWebPurchases and NumWebVisitsMonth



Total Sales by Marital_Status

