

# Performance Analysis

## KPIs

LM: (chg%.)

**Total  
Revenue**

LM: (chg%.)

**Total  
Customers**

LM: (chg%.)

**Daily  
Revenue  
Growth  
(DRG)**

LM: (chg%.)

**Daily  
Customer  
Growth  
(DCG)**

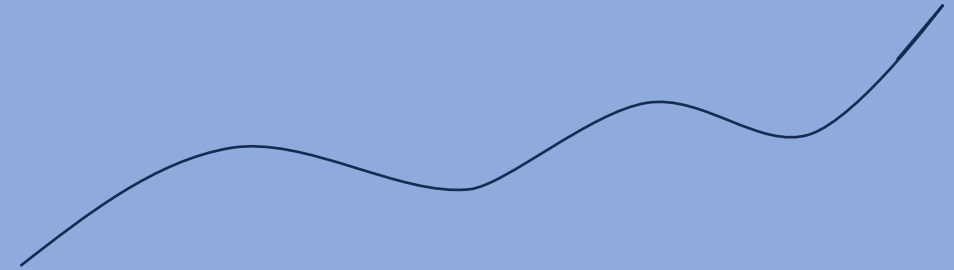
## Revenue Split

## Customer Split

## Filters

Switch

## Revenue & Customer trend by month



## Customer segmentation by city & age group

Notes

# Sales Mode Analysis

## KPIs

LM: (chg%.)

**Total  
Revenue**

LM: (chg%.)

**Total  
Customers**

LM: (chg%.)

**Daily  
Revenue  
Growth  
(DRG)**

LM: (chg%.)

**Daily  
Customer  
Growth  
(DCG)**

**Total Revenue %  
Split by sales mode**

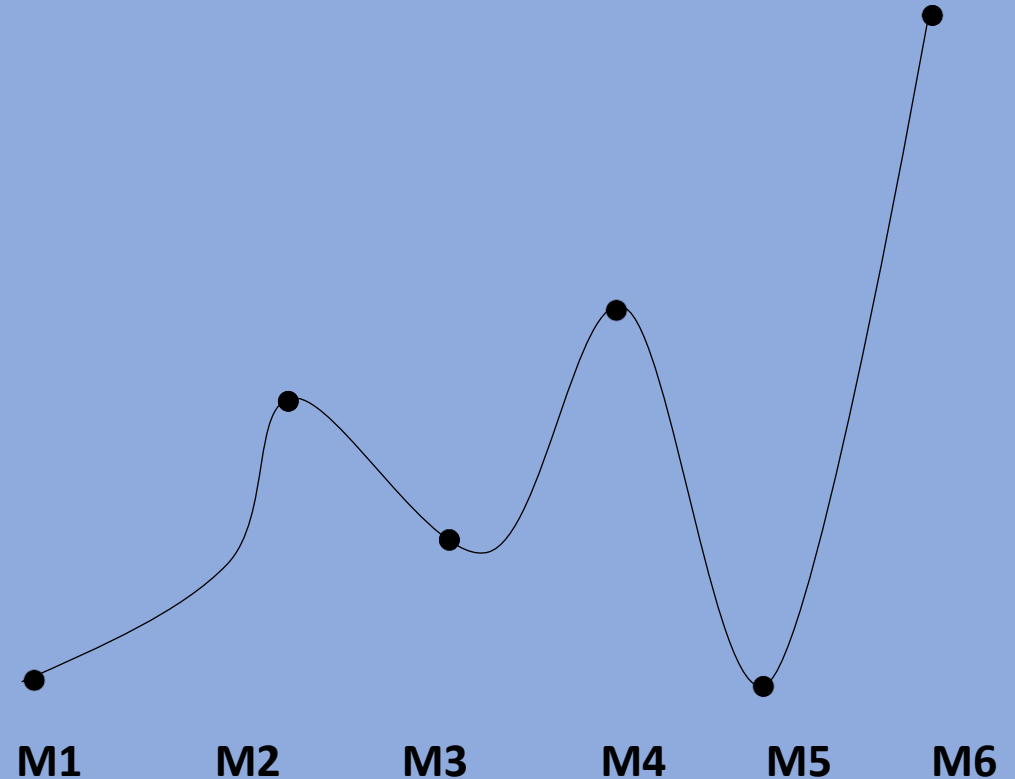


**Total Customer %  
Split by sales mode**



## Filters

### Sales trend analysis over months



Notes

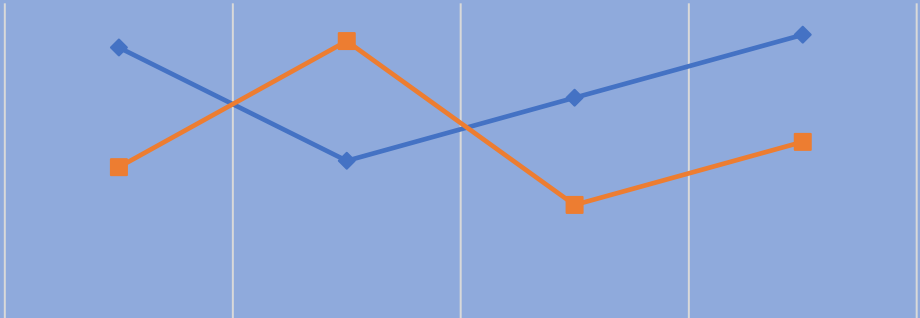
# Age Group Analysis

## KPIs

LM: (chg%.)	LM: (chg%.)	LM: (chg%.)	LM: (chg%.)
Total Revenue	Total Customers	Daily Revenue Growth (DRG)	Daily Customer Growth (DCG)

## Filters

### Trend analysis by age group



### Age Group vs Policy Preference

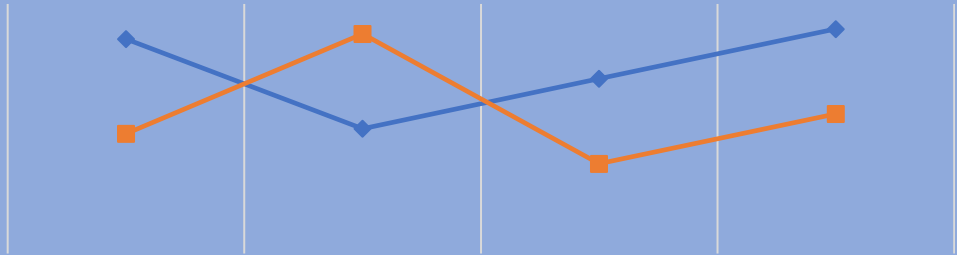

### Age Group vs Sales mode



### Age Group vs Sales mode



### Age Group vs Sales Mode



## Notes