

| PART# | DESCRIPTION | LIST | 30% 1 to 11 | 30+5% 12 to 23 | 30+10% 24 to 39 | 30+10+5% 40+ |
|------------------------------|-------------|----------|----------------|-------------------|--------------------|-----------------|
| STEEL DELIVERY TRUCKS | | | | | | |
| 100 | EZE-OFF | \$169.97 | \$118.98 | \$113.03 | \$107.08 | \$101.73 |
| 100-8N | EZE-OFF | \$208.97 | \$146.28 | \$138.97 | \$131.65 | \$125.07 |
| 100-8S | EZE-OFF | \$169.97 | \$118.98 | \$113.03 | \$107.08 | \$101.73 |
| 100-8P | EZE-OFF | \$215.40 | \$150.78 | \$143.24 | \$135.70 | \$128.92 |
| 100-DLX-55 | EZE-OFF | \$229.79 | \$160.85 | \$152.81 | \$144.77 | \$137.53 |
| 100-DLX-60 | EZE-OFF | \$242.88 | \$170.02 | \$161.52 | \$153.02 | \$145.37 |
| 100-10N | EZE-OFF | \$208.52 | \$145.97 | \$138.67 | \$131.37 | \$124.80 |
| 120 | 3-WAY | \$323.49 | \$226.44 | \$215.12 | \$203.80 | \$193.61 |
| 120-8N | 3-WAY | \$353.11 | \$247.18 | \$234.82 | \$222.46 | \$211.34 |
| 120-8S | 3-WAY | \$314.06 | \$219.84 | \$208.85 | \$197.86 | \$187.97 |
| 122 | 2-WAY | \$275.78 | \$193.05 | \$183.39 | \$173.74 | \$165.05 |
| 122-8N | 2-WAY | \$306.79 | \$214.75 | \$204.02 | \$193.28 | \$183.61 |
| 122-8S | 2-WAY | \$267.74 | \$187.42 | \$178.05 | \$168.68 | \$160.24 |
| 48PMP | 46"DELIVERY | \$119.23 | \$83.46 | \$79.28 | \$75.11 | \$71.36 |
| 48PNP | 46"DELIVERY | \$158.73 | \$111.11 | \$105.56 | \$100.00 | \$95.00 |
| 48PSP | 46"DELIVERY | \$116.92 | \$81.84 | \$77.75 | \$73.66 | \$69.97 |
| 48PMP-HD | 46"DELIVERY | \$147.26 | \$103.08 | \$97.93 | \$92.77 | \$88.13 |
| 58PMDL | DELIVERY | \$131.28 | \$91.89 | \$87.30 | \$82.71 | \$78.57 |
| 58PNDL | DELIVERY | \$165.76 | \$116.04 | \$110.23 | \$104.43 | \$99.21 |
| 58PSDL | DELIVERY | \$129.99 | \$90.99 | \$86.44 | \$81.89 | \$77.80 |
| 58PMP | DELIVERY | \$124.58 | \$87.21 | \$82.85 | \$78.49 | \$74.56 |
| 58PNP | DELIVERY | \$169.35 | \$118.55 | \$112.62 | \$106.69 | \$101.36 |
| 58PSP | DELIVERY | \$123.48 | \$86.44 | \$82.12 | \$77.79 | \$73.90 |
| 58PMP-DLX | DELIVERY | \$181.52 | \$127.07 | \$120.71 | \$114.36 | \$108.64 |
| 58PMP-HD | DELIVERY | \$155.98 | \$109.19 | \$103.73 | \$98.27 | \$93.35 |
| 58PMP-12 | DELIVERY | \$145.98 | \$102.19 | \$97.08 | \$91.97 | \$87.37 |
| 58PML | DELIVERY | \$127.65 | \$89.35 | \$84.89 | \$80.42 | \$76.40 |
| 58PNL | DELIVERY | \$162.86 | \$114.00 | \$108.30 | \$102.60 | \$97.47 |
| 58PPP | DELIVERY | \$168.38 | \$117.87 | \$111.97 | \$106.08 | \$100.78 |
| 58PSL | DELIVERY | \$126.53 | \$88.57 | \$84.14 | \$79.72 | \$75.73 |
| 510PBDL | DELIVERY | \$164.47 | \$115.13 | \$109.37 | \$103.61 | \$98.43 |
| 510PNDL | DELIVERY | \$161.84 | \$113.29 | \$107.63 | \$101.96 | \$96.86 |
| 510PSDL | DELIVERY | \$136.56 | \$95.59 | \$90.81 | \$86.03 | \$81.73 |
| 510PBP | DELIVERY | \$160.77 | \$112.54 | \$106.91 | \$101.29 | \$96.22 |
| 510PNP | DELIVERY | \$157.22 | \$110.05 | \$104.55 | \$99.05 | \$94.10 |
| 510PNP-3/4 | DELIVERY | \$168.64 | \$118.05 | \$112.14 | \$106.24 | \$100.93 |
| 510PSP | DELIVERY | \$131.18 | \$91.83 | \$87.24 | \$82.65 | \$78.51 |

| PART# | DESCRIPTION | LIST | 30% 1 to 11 | 30+5% 12 to 23 | 30+10% 24 to 39 | 30+10+5% 40+ |
|--------------------------------------|-------------|----------|----------------|-------------------|--------------------|-----------------|
| STEEL DELIVERY TRUCKS (CONT.) | | | | | | |
| 510PPP | DELIVERY | \$191.34 | \$133.94 | \$127.24 | \$120.54 | \$114.52 |
| 48RMP | DELIVERY | \$119.23 | \$83.46 | \$79.28 | \$75.11 | \$71.36 |
| 48RNP | DELIVERY | \$158.73 | \$111.11 | \$105.56 | \$100.00 | \$95.00 |
| 48RSP | DELIVERY | \$116.92 | \$81.84 | \$77.75 | \$73.66 | \$69.97 |
| 58RMDL | DELIVERY | \$131.28 | \$91.89 | \$87.30 | \$82.71 | \$78.57 |
| 58RNDL | DELIVERY | \$165.76 | \$116.04 | \$110.23 | \$104.43 | \$99.21 |
| 58RSDL | DELIVERY | \$129.99 | \$90.99 | \$86.44 | \$81.89 | \$77.80 |
| 58RMP | DELIVERY | \$124.58 | \$87.21 | \$82.85 | \$78.49 | \$74.56 |
| 58RNP | DELIVERY | \$161.29 | \$112.90 | \$107.26 | \$101.61 | \$96.53 |
| 58RSP | DELIVERY | \$123.48 | \$86.44 | \$82.12 | \$77.79 | \$73.90 |
| 58RMP-HD | DELIVERY | \$155.98 | \$109.19 | \$103.73 | \$98.27 | \$93.35 |
| 510RNDL | DELIVERY | \$169.94 | \$118.95 | \$113.01 | \$107.06 | \$101.71 |
| 510RSDL | DELIVERY | \$136.56 | \$95.59 | \$90.81 | \$86.03 | \$81.73 |
| 510RNP | DELIVERY | \$157.22 | \$110.05 | \$104.55 | \$99.05 | \$94.10 |
| 510RSP | DELIVERY | \$131.18 | \$91.83 | \$87.24 | \$82.65 | \$78.51 |

| | | | | | | |
|---------------------------------|----------|----------|----------|----------|----------|----------|
| ALUMINUM DELIVERY TRUCKS | | | | | | |
| A48PMP | ALUMINUM | \$167.19 | \$117.03 | \$111.18 | \$105.33 | \$100.06 |
| A48PNP | ALUMINUM | \$195.65 | \$136.96 | \$130.11 | \$123.26 | \$117.10 |
| A48PSP | ALUMINUM | \$162.54 | \$113.78 | \$108.09 | \$102.40 | \$97.28 |
| A48RMP | ALUMINUM | \$174.96 | \$122.47 | \$116.35 | \$110.22 | \$104.71 |
| A48RNP | ALUMINUM | \$212.12 | \$148.48 | \$141.06 | \$133.63 | \$126.95 |
| A48RSP | ALUMINUM | \$170.09 | \$119.06 | \$113.11 | \$107.15 | \$101.80 |
| A58PMDL | ALUMINUM | \$189.29 | \$132.50 | \$125.88 | \$119.25 | \$113.29 |
| A58PNDL | ALUMINUM | \$213.08 | \$149.16 | \$141.70 | \$134.24 | \$127.53 |
| A58PSDL | ALUMINUM | \$184.03 | \$128.82 | \$122.38 | \$115.94 | \$110.14 |
| A58PMP | ALUMINUM | \$167.68 | \$117.38 | \$111.51 | \$105.64 | \$100.36 |
| A58PNP | ALUMINUM | \$202.02 | \$141.41 | \$134.34 | \$127.27 | \$120.91 |
| A58PSP | ALUMINUM | \$165.23 | \$115.66 | \$109.88 | \$104.10 | \$98.89 |
| A58RMDL | ALUMINUM | \$200.86 | \$140.60 | \$133.57 | \$126.54 | \$120.22 |
| A58RNDL | ALUMINUM | \$234.03 | \$163.82 | \$155.63 | \$147.44 | \$140.06 |
| A58RSDL | ALUMINUM | \$195.28 | \$136.69 | \$129.86 | \$123.02 | \$116.87 |
| A58RMP | ALUMINUM | \$180.31 | \$126.21 | \$119.90 | \$113.59 | \$107.91 |
| A58RNP | ALUMINUM | \$216.11 | \$151.28 | \$143.72 | \$136.15 | \$129.34 |
| A58RSP | ALUMINUM | \$175.30 | \$122.71 | \$116.57 | \$110.44 | \$104.92 |
| A510PBDL | ALUMINUM | \$218.64 | \$153.05 | \$145.39 | \$137.74 | \$130.86 |
| A510PNDL | ALUMINUM | \$217.61 | \$152.33 | \$144.71 | \$137.10 | \$130.24 |
| A510PSDL | ALUMINUM | \$196.36 | \$137.45 | \$130.58 | \$123.71 | \$117.52 |
| A510PBP | ALUMINUM | \$206.92 | \$144.84 | \$137.60 | \$130.36 | \$123.84 |
| A510PNP | ALUMINUM | \$206.92 | \$144.84 | \$137.60 | \$130.36 | \$123.84 |
| A510PSP | ALUMINUM | \$184.29 | \$129.00 | \$122.55 | \$116.10 | \$110.29 |
| A510RBDL | ALUMINUM | \$224.09 | \$156.86 | \$149.02 | \$141.18 | \$134.12 |
| A510RNDL | ALUMINUM | \$224.09 | \$156.86 | \$149.02 | \$141.18 | \$134.12 |
| A510RSDL | ALUMINUM | \$213.47 | \$149.43 | \$141.96 | \$134.49 | \$127.76 |
| A510RNP | ALUMINUM | \$208.98 | \$146.29 | \$138.97 | \$131.66 | \$125.08 |
| A510RSP | ALUMINUM | \$188.76 | \$132.13 | \$125.52 | \$118.92 | \$112.97 |

| PART# | DESCRIPTION | LIST | 30% | 30+5% | 30+10% | 30+10+5% |
|----------------|---------------|----------|---------|----------|----------|----------|
| UTILITY TRUCKS | | | | | | |
| | | | 1 to 11 | 12 to 23 | 24 to 39 | 40+ |
| 5010B | UTILITY TRUCK | \$133.90 | \$93.73 | \$89.05 | \$84.36 | \$80.14 |
| 5010N | UTILITY TRUCK | \$118.16 | \$82.71 | \$78.57 | \$74.44 | \$70.72 |
| 5010S | UTILITY TRUCK | \$105.02 | \$73.51 | \$69.84 | \$66.16 | \$62.85 |
| 5110B | UTILITY TRUCK | \$133.90 | \$93.73 | \$89.05 | \$84.36 | \$80.14 |
| 5110N | UTILITY TRUCK | \$120.78 | \$84.55 | \$80.32 | \$76.09 | \$72.29 |
| 5110S | UTILITY TRUCK | \$108.96 | \$76.27 | \$72.46 | \$68.65 | \$65.21 |
| 5210B | UTILITY TRUCK | \$133.90 | \$93.73 | \$89.05 | \$84.36 | \$80.14 |
| 5210N | UTILITY TRUCK | \$120.78 | \$84.55 | \$80.32 | \$76.09 | \$72.29 |
| 5210S | UTILITY TRUCK | \$108.96 | \$76.27 | \$72.46 | \$68.65 | \$65.21 |

| SALESMAN TRUCKS | | | | | | |
|-----------------|-------------|----------|----------|----------|----------|----------|
| 903 | COLLAPSIBLE | \$127.71 | \$89.39 | \$84.92 | \$80.45 | \$76.43 |
| 904 | COLLAPSIBLE | \$143.49 | \$100.45 | \$95.42 | \$90.40 | \$85.88 |
| 908M | COLLAPSIBLE | \$177.74 | \$124.42 | \$118.20 | \$111.97 | \$106.38 |
| 908N | COLLAPSIBLE | \$199.26 | \$139.48 | \$132.51 | \$125.53 | \$119.26 |

| SHOVEL NOSE | | | | | | |
|-------------|-------------|----------|----------|----------|----------|----------|
| 808B | SHOVEL NOSE | \$218.91 | \$153.24 | \$145.58 | \$137.92 | \$131.02 |
| 808S | SHOVEL NOSE | \$213.23 | \$149.26 | \$141.80 | \$134.33 | \$127.62 |
| 810S | SHOVEL NOSE | \$216.61 | \$151.63 | \$144.04 | \$136.46 | \$129.64 |
| 810B | SHOVEL NOSE | \$243.69 | \$170.58 | \$162.05 | \$153.53 | \$145.85 |
| 828B | SHOVEL NOSE | \$240.24 | \$168.17 | \$159.76 | \$151.35 | \$143.78 |
| 828S | SHOVEL NOSE | \$244.51 | \$171.16 | \$162.60 | \$154.04 | \$146.34 |
| 820B | SHOVEL NOSE | \$284.31 | \$199.01 | \$189.06 | \$179.11 | \$170.16 |
| 820S | SHOVEL NOSE | \$255.47 | \$178.83 | \$169.89 | \$160.95 | \$152.90 |

| CYLINDER TRUCKS | | | | | | |
|-----------------|------------|----------|----------|----------|----------|----------|
| 950 | CYLINDER | \$178.91 | \$125.24 | \$118.97 | \$112.71 | \$107.08 |
| 960 | PAIL TRUCK | \$165.66 | \$115.96 | \$110.16 | \$104.37 | \$99.15 |

| BEVERAGE TRUCKS | | | | | | |
|-----------------|----------|----------|----------|----------|----------|---------|
| BEV-58B | BEVERAGE | \$142.02 | \$99.42 | \$94.45 | \$89.47 | \$85.00 |
| BEV-58S | BEVERAGE | \$137.96 | \$96.57 | \$91.74 | \$86.91 | \$82.57 |
| BEV-64B | BEVERAGE | \$147.43 | \$103.20 | \$98.04 | \$92.88 | \$88.24 |
| BEV-64S | BEVERAGE | \$140.66 | \$98.46 | \$93.54 | \$88.62 | \$84.18 |
| BEV58B-CL | BEVERAGE | \$150.13 | \$105.09 | \$99.84 | \$94.58 | \$89.85 |
| BEV58S-CL | BEVERAGE | \$146.08 | \$102.26 | \$97.14 | \$92.03 | \$87.43 |
| BEV64B-CL | BEVERAGE | \$161.54 | \$113.08 | \$107.42 | \$101.77 | \$96.68 |

| PART# | DESCRIPTION | LIST | 30% | 30+5% | 30+10% | 30+10+5% |
|-------|-------------|------|-----|-------|--------|----------|
|-------|-------------|------|-----|-------|--------|----------|

| APPLIANCE TRUCKS | | | 1 to 11 | 12 to 23 | 24 to 39 | 40+ |
|------------------|---------------------|----------|----------|----------|----------|----------|
| 1290 | NO STRAP | \$231.92 | \$162.35 | \$154.23 | \$146.11 | \$138.81 |
| 1291 | ONE PC OFFSET STRAP | \$239.89 | \$167.93 | \$159.53 | \$151.13 | \$143.58 |
| 1292 | TWO PC OFFSET STRAP | \$245.03 | \$171.52 | \$162.95 | \$154.37 | \$146.65 |
| 1293 | RATCHET STRAP | \$259.24 | \$181.47 | \$172.40 | \$163.32 | \$155.16 |
| 1404 | APPLIANCE | \$277.49 | \$194.24 | \$184.53 | \$174.82 | \$166.08 |
| 1404-SO | SWING OUT | \$372.85 | \$261.00 | \$247.95 | \$234.90 | \$223.15 |
| 1420 | RETRACT RATCHET | \$331.55 | \$232.09 | \$220.48 | \$208.88 | \$198.43 |
| 1420SO | SWING OUT | \$434.99 | \$304.49 | \$289.27 | \$274.04 | \$260.34 |
| 1504 | APPLIANCE | \$269.99 | \$189.00 | \$179.55 | \$170.10 | \$161.59 |
| 1509 | APPLIANCE | \$253.57 | \$177.50 | \$168.62 | \$159.75 | \$151.76 |
| 1900N | APPLIANCE | \$316.04 | \$221.23 | \$210.16 | \$199.10 | \$189.15 |
| 1900P | APPLIANCE | \$327.28 | \$229.10 | \$217.64 | \$206.19 | \$195.88 |

| VENDING TRUCKS | | | | | | |
|----------------|------------------|----------|----------|----------|----------|----------|
| 1866 | VENDING | \$626.19 | \$438.33 | \$416.42 | \$394.50 | \$374.77 |
| 1872 | VENDING | \$631.41 | \$441.98 | \$419.89 | \$397.79 | \$377.90 |
| 1872-SB | VENDING | \$803.70 | \$562.59 | \$534.46 | \$506.33 | \$481.02 |
| 1878 | VENDING | \$649.85 | \$454.89 | \$432.15 | \$409.40 | \$388.93 |
| 1878-SB | VENDING | \$821.88 | \$575.31 | \$546.55 | \$517.78 | \$491.89 |
| 1888 | VENDING | \$760.29 | \$532.21 | \$505.60 | \$478.99 | \$455.04 |
| 1888-78 | VENDING 78" TALL | \$808.03 | \$565.62 | \$537.34 | \$509.06 | \$483.60 |

| PIANO DOLLIES | | | | | | |
|---------------|-------------|----------|---------|---------|---------|---------|
| 1350 | PIANO DOLLY | \$129.52 | \$90.66 | \$86.13 | \$81.60 | \$77.52 |
| 1354 | PIANO DOLLY | \$134.05 | \$93.84 | \$89.14 | \$84.45 | \$80.23 |
| 1355 | PIANO DOLLY | \$131.51 | \$92.05 | \$87.45 | \$82.85 | \$78.71 |
| 1360 | FURNITURE | \$81.39 | \$56.97 | \$54.12 | \$51.27 | \$48.71 |

| WALKBOARDS/CURB RAMP | | | | | | |
|----------------------|-----------|----------|---------|---------|---------|---------|
| CR-24X26 | CURB RAMP | \$121.99 | \$85.39 | \$81.12 | \$76.85 | \$73.01 |

| MATTRESS CARTS | | | | | | |
|----------------|----------|----------|----------|----------|----------|----------|
| 2040 | MATTRESS | \$216.10 | \$151.27 | \$143.71 | \$136.14 | \$129.34 |
| 2040-W/O | MATTRESS | \$205.81 | \$144.07 | \$136.87 | \$129.66 | \$123.18 |
| 2041-PT | MATTRESS | \$223.94 | \$156.76 | \$148.92 | \$141.08 | \$134.03 |
| 2041-PT-W/O | MATTRESS | \$222.44 | \$155.71 | \$147.92 | \$140.14 | \$133.13 |

| DRUM HANDLING EQUIPMENT | | | | | | |
|-------------------------|-------------|----------|----------|----------|----------|----------|
| 3000 | DRUM TRUCK | \$365.89 | \$256.13 | \$243.32 | \$230.51 | \$218.99 |
| 3002 | DRUM TRUCK | \$338.32 | \$236.83 | \$224.98 | \$213.14 | \$202.49 |
| 3004 | DRUM TRUCK | \$434.46 | \$304.12 | \$288.91 | \$273.71 | \$260.02 |
| 3019 | DRUM DOLLY | \$76.98 | \$53.89 | \$51.19 | \$48.50 | \$46.08 |
| 3023 | DRUM DOLLY | \$78.49 | \$54.95 | \$52.20 | \$49.45 | \$46.98 |
| 3024 | DRUM DOLLY | \$78.56 | \$54.99 | \$52.24 | \$49.49 | \$47.02 |
| 3034W | DRUM CRADLE | \$144.65 | \$101.26 | \$96.19 | \$91.13 | \$86.57 |

| PART# | DESCRIPTION | 30% | 30+5% | 30+10% | 30+10+5% |
|-------|-------------|-----|-------|--------|----------|
|-------|-------------|-----|-------|--------|----------|

| STOCKING CARTS | | | 1 to 11 | 12 to 23 | 24 to 39 | 40+ |
|----------------|-------------------|----------|----------|----------|----------|----------|
| H5B | STOCKING CART | \$184.91 | \$129.44 | \$122.97 | \$116.49 | \$110.67 |
| H5B-SOLID | STOCKING CART | \$222.00 | \$155.40 | \$147.63 | \$139.86 | \$132.87 |
| H5B-GST-SOLID | STOCKING CART | \$267.06 | \$186.94 | \$177.59 | \$168.25 | \$159.84 |
| H5B-GST | STOCKING CART TOP | \$99.75 | \$69.83 | \$66.33 | \$62.84 | \$59.70 |
| LT5B | STOCKING CART | \$196.09 | \$137.26 | \$130.40 | \$123.54 | \$117.36 |
| SM18-75 | STOCKING CART | \$381.45 | \$267.02 | \$253.67 | \$240.32 | \$228.30 |
| SM18-53 | STOCKING CART | \$285.91 | \$200.14 | \$190.13 | \$180.12 | \$171.12 |
| SM22-41 | STOCKING CART | \$293.04 | \$205.13 | \$194.87 | \$184.61 | \$175.38 |
| SM5B | STOCKING CART | \$189.93 | \$132.95 | \$126.30 | \$119.65 | \$113.67 |
| SM58B | STOCKING CART | \$271.48 | \$190.04 | \$180.53 | \$171.03 | \$162.48 |
| | | | | | | |
| SERVICE CARTS | | | | | | |
| 16X30LD | SERVICE CART | \$156.23 | \$109.36 | \$103.90 | \$98.43 | \$93.51 |
| 16X30LD-TOP | SERVICE CART | \$156.23 | \$109.36 | \$103.90 | \$98.43 | \$93.51 |
| 16X30LD-BOTTOM | SERVICE CART | \$156.23 | \$109.36 | \$103.90 | \$98.43 | \$93.51 |
| 16X30LD-BOTH | SERVICE CART | \$156.23 | \$109.36 | \$103.90 | \$98.43 | \$93.51 |
| 16X30LD-3SHELF | SERVICE CART | \$219.53 | \$153.67 | \$145.99 | \$138.31 | \$131.39 |
| 18X30LD | SERVICE CART | \$163.96 | \$114.77 | \$109.03 | \$103.30 | \$98.13 |
| 18X30LD-TOP | SERVICE CART | \$163.96 | \$114.77 | \$109.03 | \$103.30 | \$98.13 |
| 18X30LD-BOTTOM | SERVICE CART | \$163.96 | \$114.77 | \$109.03 | \$103.30 | \$98.13 |
| 18X30LD-BOTH | SERVICE CART | \$163.96 | \$114.77 | \$109.03 | \$103.30 | \$98.13 |
| 18X30LD-3SHELF | SERVICE CART | \$227.35 | \$159.14 | \$151.19 | \$143.23 | \$136.07 |
| 16X30HD | SERVICE CART | \$239.57 | \$167.70 | \$159.32 | \$150.93 | \$143.38 |
| 16X30HD-TOP | SERVICE CART | \$239.57 | \$167.70 | \$159.32 | \$150.93 | \$143.38 |
| 16X30HD-BOTTOM | SERVICE CART | \$239.57 | \$167.70 | \$159.32 | \$150.93 | \$143.38 |
| 16X30HD-BOTH | SERVICE CART | \$239.57 | \$167.70 | \$159.32 | \$150.93 | \$143.38 |
| 16X30HD-3SHELF | SERVICE CART | \$291.01 | \$203.71 | \$193.52 | \$183.34 | \$174.17 |
| 18X30HD | SERVICE CART | \$248.92 | \$174.24 | \$165.53 | \$156.82 | \$148.98 |
| 18X30HD-TOP | SERVICE CART | \$248.92 | \$174.24 | \$165.53 | \$156.82 | \$148.98 |
| 18X30HD-BOTTOM | SERVICE CART | \$248.92 | \$174.24 | \$165.53 | \$156.82 | \$148.98 |
| 18X30HD-BOTH | SERVICE CART | \$248.92 | \$174.24 | \$165.53 | \$156.82 | \$148.98 |
| 18X30HD-3SHELF | SERVICE CART | \$300.36 | \$210.25 | \$199.74 | \$189.23 | \$179.77 |
| 24X36HD | SERVICE CART | \$248.44 | \$173.91 | \$165.21 | \$156.52 | \$148.69 |
| 24X36HD-TOP | SERVICE CART | \$248.44 | \$173.91 | \$165.21 | \$156.52 | \$148.69 |
| 24X36HD-BOTTOM | SERVICE CART | \$248.44 | \$173.91 | \$165.21 | \$156.52 | \$148.69 |
| 24X36HD-BOTH | SERVICE CART | \$248.44 | \$173.91 | \$165.21 | \$156.52 | \$148.69 |
| 24X36HD-3SHELF | SERVICE CART | \$306.87 | \$214.81 | \$204.07 | \$193.33 | \$183.66 |
| 24X48HD | SERVICE CART | \$290.64 | \$203.45 | \$193.28 | \$183.10 | \$173.95 |
| 24X48HD-TOP | SERVICE CART | \$290.64 | \$203.45 | \$193.28 | \$183.10 | \$173.95 |
| 24X48HD-BOTTOM | SERVICE CART | \$290.64 | \$203.45 | \$193.28 | \$183.10 | \$173.95 |
| 24X48HD-BOTH | SERVICE CART | \$290.64 | \$203.45 | \$193.28 | \$183.10 | \$173.95 |
| 24X48HD-3SHELF | SERVICE CART | \$354.95 | \$248.47 | \$236.04 | \$223.62 | \$212.44 |
| | | | | | | |
| PART# | DESCRIPTION | | 30% | 30+5% | 30+10% | 30+10+5% |

| PLATFORM TRUCKS | | | 1 to 11 | 12 to 23 | 24 to 39 | 40+ |
|-----------------|--------------------|----------|----------|----------|----------|----------|
| 24X36PT | ECONOMY | \$249.68 | \$174.77 | \$166.04 | \$157.30 | \$149.43 |
| 24X48PT | ECONOMY | \$258.04 | \$180.63 | \$171.60 | \$162.56 | \$154.44 |
| 24X48-6 | PLATFORM TRUCK | \$395.68 | \$276.97 | \$263.12 | \$249.28 | \$236.81 |
| 24X48-8 | PLATFORM TRUCK | \$385.11 | \$269.58 | \$256.10 | \$242.62 | \$230.49 |
| 27X54-6 | PLATFORM TRUCK | \$423.76 | \$296.63 | \$281.80 | \$266.97 | \$253.62 |
| 27X54-8 | PLATFORM TRUCK | \$413.18 | \$289.23 | \$274.77 | \$260.31 | \$247.29 |
| 30X60-6 | PLATFORM TRUCK | \$450.43 | \$315.30 | \$299.53 | \$283.77 | \$269.58 |
| 30X60-8 | PLATFORM TRUCK | \$439.86 | \$307.91 | \$292.51 | \$277.11 | \$263.26 |
| 36X72-8 | PLATFORM TRUCK | \$522.41 | \$365.69 | \$347.40 | \$329.12 | \$312.66 |
| 24X48 D/H | PLATFORM TRUCK | \$235.64 | \$164.95 | \$156.70 | \$148.45 | \$141.03 |
| 27X54 D/H | PLATFORM TRUCK | \$254.18 | \$177.93 | \$169.03 | \$160.14 | \$152.13 |
| 30X60 D/H | PLATFORM TRUCK | \$274.54 | \$192.18 | \$182.57 | \$172.96 | \$164.31 |
| 36X72 D/H | PLATFORM TRUCK | \$366.93 | \$256.85 | \$244.01 | \$231.17 | \$219.61 |
| 24"HANDLE | | \$63.00 | \$44.10 | \$41.89 | \$39.69 | \$37.70 |
| 27"HANDLE | | \$64.84 | \$45.39 | \$43.12 | \$40.85 | \$38.81 |
| 30"HANDLE | | \$67.01 | \$46.91 | \$44.56 | \$42.22 | \$40.11 |
| 36"HANDLE | | \$71.71 | \$50.20 | \$47.69 | \$45.18 | \$42.92 |
| P-PS | PIPE STAKES (EACH) | \$10.39 | \$7.27 | \$6.91 | \$6.55 | \$6.22 |

| RETAIL TRUCKS | | | | | | |
|---------------|---------|----------|---------|---------|---------|---------|
| RET-50N | ECONOMY | \$89.39 | \$62.57 | \$59.45 | \$56.32 | \$53.50 |
| RET-50S | ECONOMY | \$89.39 | \$62.57 | \$59.45 | \$56.32 | \$53.50 |
| RET-51N | ECONOMY | \$92.14 | \$64.50 | \$61.27 | \$58.05 | \$55.15 |
| RET-51S | ECONOMY | \$92.14 | \$64.50 | \$61.27 | \$58.05 | \$55.15 |
| RET-52N | ECONOMY | \$92.14 | \$64.50 | \$61.27 | \$58.05 | \$55.15 |
| RET-52S | ECONOMY | \$92.14 | \$64.50 | \$61.27 | \$58.05 | \$55.15 |
| 132E | 2-WAY | \$130.66 | \$91.46 | \$86.89 | \$82.31 | \$78.20 |
| 137 | ECONOMY | \$78.38 | \$54.86 | \$52.12 | \$49.38 | \$46.91 |
| 138 | ECONOMY | \$103.16 | \$72.21 | \$68.60 | \$64.99 | \$61.74 |

| SPECIALS/CUSTOM ITEMS (SELECTIVE) | | | | | | |
|-----------------------------------|-----------------------|----------|----------|----------|----------|----------|
| 6016-UBT6 | U-BOAT | \$288.81 | \$202.17 | \$192.06 | \$181.95 | \$172.86 |
| 6016-S | OPTIONAL SHELF, 16" | \$82.46 | \$57.73 | \$54.84 | \$51.95 | \$49.36 |
| 6018-UBT | U-BOAT | \$315.07 | \$220.55 | \$209.52 | \$198.50 | \$188.57 |
| 6018-S | OPTIONAL SHELF, 18" | \$89.33 | \$62.53 | \$59.41 | \$56.28 | \$53.46 |
| DWC2X4-FRM | DRY WALL CART | \$236.31 | \$165.42 | \$157.15 | \$148.88 | \$141.43 |
| DWC2X4 | ALL SWIVEL 8" B wheel | \$388.59 | \$272.01 | \$258.41 | \$244.81 | \$232.57 |
| LUM-FRM | LUMBER CART | \$306.86 | \$214.80 | \$204.06 | \$193.32 | \$183.66 |
| LUM-6 | LUMBER CART | \$571.99 | \$400.39 | \$380.37 | \$360.35 | \$342.34 |
| LUM-8X2 | LUMBER CART | \$571.99 | \$400.39 | \$380.37 | \$360.35 | \$342.34 |