

SAMUEL HÄFNER
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Institute of Economics (FGN-HSG)
University of St.Gallen
Varnbühlstrasse 19
9000 St.Gallen, Switzerland

Year of Birth: 1982.
Citizenship: Swiss.
Married, two children (2013, 2016).

CURRENT POSITIONS

2019– Postdoc, School of Economics and Political Science, University of St. Gallen.

PAST POSITIONS

2017–19 Postdoc, Department of Economics, University of Zurich.
2016–19 Laspeyres Fellow, Faculty of Business and Economics, University of Basel.
2016/17 Visiting Postdoc, Economics Department, Duke University, Durham, NC.
 Host: Curtis Taylor.
2014–16 Postdoc, Faculty of Business and Economics, University of Basel.
 SNSF-project: "Contests in Context and the Stability of Ownership".
 (Grant 146089. Main applicant: Georg Nöldeke).

TEACHING AND RESEARCH FIELD

Primary: Microeconomic theory.
Secondary: Contract theory, dynamic contests, structural estimation of auctions.

EDUCATION

2014 Ph.D., University of Basel.
 Supervision: Yvan Lengwiler, Georg Nöldeke.
2010 Swiss Program for Beginning Doctoral Students in Economics, Study Center Gerzensee. *Series taken:* Microeconomics, Macroeconomics, Econometrics.
2009 M.Sc. Business and Economics, University of Basel.
2007 B.A. Philosophy and Economics, University of Basel.

SHORT ACADEMIC VISITS (INCL. SCHEDULED)

Apr 2019 Duke University, Durham, NC (1 month). Host: Curtis Taylor.
Apr 2017 Chapman University, Orange, CA (3 weeks). Host: Dan Kovenock.
Sep 2015 Max-Planck Institute for Tax Law and Public Finance, Munich (1 week). Host: Kai Konrad.
Nov 2013 Max-Planck Institute for Tax Law and Public Finance, Munich (3 weeks). Host: Kai Konrad.

TEACHING EXPERIENCE

Contract Theory (in English).
 M.Sc. elective, University of Basel.
 Spring terms 2014, 2015, 2016, 2018 (except 2014 joint with Georg Nöldeke).

Introduction to Game Theory (in English).

B.Sc., University of Zurich.

Fall terms 2017, 2018.

Contest Theory (“Ökonomische Theorie der Wettkämpfe”, in German).

M.Sc. elective, University of Basel.

Fall terms 2011, 2012, 2014, 2015, 2017, 2018.

Insurance Economics (“Versicherungsökonomie”, in German).

B.Sc., University of Basel.

Spring terms 2015, 2016, 2018, 2019 (except 2019 joint with Georg Nöldeke).

PROFESSIONAL ACTIVITIES

Talks	2020: Econometric Society World Meeting (Milan, online); Annual Meeting of Swiss Society of Economics and Statistics (Zurich, canceled); IIOC (Philadelphia, canceled). 2019: UECE Meetings (Lisbon); Swiss Competition Commission (Berne); Asian Meeting of the Econometric Society (Xiamen). 2018: Seventeenth Annual Berkeley/Columbia/Duke/ MIT/Northwestern IO Theory Conference (Cambridge, MA), EARIE (Athens), Swiss Theory Day (Berne); Swiss IO Day (Berne); Annual Meeting of Swiss Society of Economics and Statistics (St. Gallen). 2017: Bonn Junior Day, EARIE (Maastricht), ESEM (Lisbon), VfS-Jahrestagung (Wien), Chapman University. 2016: UNC (Chapel Hill); Duke; University of St. Gallen; Conference on the Current Frontiers in the Theory of Contest (Munich); Swiss Theory Day (Zurich); WZB (Berlin). 2015: Basel-Zurich Workshop in Micro Theory (Zurich); Annual Meeting of Swiss Society of Economics and Statistics (Basel); XVII. Tax Day (Munich). 2014: Basel-Zurich Workshop in Micro Theory (Zurich); 25th Stony Brook Game Theory Festival (Stony Brook). 2013: X. Tax Day (Munich); EPCM2013 (Zurich); Young Swiss Economists Meeting (Berne). 2011: Young Researchers Workshop on Contests and Tournaments (Berlin); Tournaments, Contests and Relative Performance Evaluation (Raleigh). 2010: APET2010 (Istanbul); Spring Meeting of Young Economists (Luxembourg); 3rd Ruhr Graduate Doctoral Conference (Bochum); Young Swiss Economists Meeting (Berne).
Refereeing	Theoretical Economics, RAND Journal of Economics, AJE: Micro, Games and Economic Behavior, Economic Theory, Social Choice and Welfare, The B.E. Journal of Theoretical Economics, Journal of Conflict Resolution, Swiss Journal of Economics and Statistics, VfS Jahrestagung (2017).
Other	2nd St. Gallen IO Workshop (2020, co-organizer). Congress of the SSES, Zurich (2020, program committee). Supervision of Master’s Theses (2015, 2020) Elected Member of the Faculty Assembly (Faculty of Business and Economics, Basel, 2016–19).

FELLOWSHIPS & AWARDS

2016–20	Laspeyres Fellowship, Faculty of Business and Economics, University of Basel.
2018	Scientific Exchange Grant, SNSF. (Grant IZSEZ0_185538. Funding for the short visit to Duke University.)
2018	Forschungskredit UZH. (Salary granted for a 12 month part-time postdoc position.)

2016	Advanced Postdoc.Mobility, SNSF. (Grant P300P1_167648. Funding for the visiting postdoc position at Duke University.)
2016	Johann Jakob Speiser-Scholarship. (Funding for the short visit to Chapman University.)
2014	Faculty Prize for best PhD-Thesis, Faculty of Business and Economics, University of Basel.
2009	Best M.Sc.-Diploma in Business and Economics of the Academic Year (shared), University of Basel.
2009	Best M.Sc.-Thesis in Business and Economics of the Academic Year (shared), University of Basel.

PUBLICATIONS

- [1] Häfner, S. (2020). Eternal Peace in the Tug-of-War? *Economic Theory* (accepted for publication).
- [2] Häfner, S. and Nöldeke, G. (2019). Sorting in Iterated Incumbency Contests. *Economic Theory* (online first). [\[link\]](#)
- [3] Häfner, S. (2018). Stable Biased Sampling. *Games and Economic Behavior*, 107:109–122. [\[link\]](#)
- [4] Häfner, S. (2017). A Tug-of-War Team Contest. *Games and Economic Behavior*, 104:372–391. [\[link\]](#)
- [5] Häfner, S. and Nöldeke, G. (2016). Payoff Shares in Two-Player Contests. *Games*, 7(3):25. [\[link\]](#)

RESEARCH PAPERS

- [1] *Angels in the Valley of Death: An R&D Race with Moral Hazard and Multiple Prizes*. 2020. Latest Version: [SSRN](#)
- [2] *On Young Turks and Yes Men: Optimal Contracting for Advice* (with Curtis Taylor, R&R RAND Journal of Economics). 2018. Latest Version: [SSRN](#).
- [3] *Determining Risk Aversion in Share Auctions*. 2019. Latest version: [SSRN](#).
- [4] *Allocating Tariff-Rate Quotas: Domestic Purchase Requirement* (with Yvan Lengwiler). 2018. Latest Version: [SSRN](#).

RESEARCH PAPERS IN PROGRESS

- [1] *References* (with Curtis Taylor).
- [2] *Sisyphean Litigation* (with Georg Nöldeke).

LANGUAGES

German	native.
English	fluent.
French	intermediate.

REFERENCES

References are gladly provided upon request.

St. Gallen, May 27, 2020