+44 7960 759450 | samuel\_lawrence@outlook.com Legally authorized to work in the UK. Personal Website - www.samuel-lawrence.co.uk

#### CORE COMPETENCIES:

- Microsoft Office
- Natural Language Processing
- Financial Reporting / Modelling
- Debt Structuring
- Tableau
- Asset Management
- Machine Learning
- Data Analysis & Visualisation
- Risk Management / Mitigation
- Black Scholes Modelling
- Leverage Buyout (LBO) Analysis
- Discounted Cash Flow (DCF) Analysis

Programming Libraries: Python: Data Science Libraries: Pandas, Scikit-Learn, Keras, NumPy, SciPy, TensorFlow, FastAI, PyTorch, TextBlob Web Scraping: Selenium, BeautifulSoup4, Scrapy, Other: Matplotlib, Wordcloud, NLTK, Seaborn | SQL | VBA | R (Basic) | Bloomberg Terminal. Github - https://github.com/SamuelLawrence876

## PROFESSIONAL EXPERIENCE AND ACHIEVEMENTS

#### Corporate Development Assistant Relationship Manager ♦ London, United Kingdom

01.2020 - 06.2020

- Spearheaded the development of risk management dashboard to track the performance of automated credit decisions and new strategy implementation.
- Provided data analysis and portfolio stratification across the entire credit risk portfolio in support of capital modelling and credit risk reporting.
- Consulted Lenders and Credit Executives as necessary and worked with Loan Services to ensure loans were funded in a timely
  and compliant manner.
- Monitored the portfolio performance of 20 different lenders representing £30M in outstanding loans
- Reviewed lenders' financial statements to ensure they remained sound business partners.
- Identified growth opportunities through the evaluation and approval of exceptions outside of standard underwriting guidelines

### Junior Manager ♦ Mayberry Investments, Kingston, Jamaica

08.2018 - 01.2020

Acquire exposure to asset management, risk management and compliance, research, treasury and trading and investment banking during rotations within this full service financial advisory and brokerage firm:

- Scrutinised financial statements to advise on local stock buy / sell prices using various valuation techniques while creating models to track bond / stock prices from diverse industries.
- Played a key role as part of Wigton Windfarm Initial Public Offering (IPO); gained knowledge of IPO due diligence as well as associated legal, accounting and reporting system requirements.
- Managed \$5BN Jamaican dollars (JMD) fixed income portfolio funding operations and providing safe returns to Investors.
- Collaborated with a multifaceted team to utilise python skills to mitigate bond portfolio convexity / duration risk.
- Played a key role in autotomising administrative functions making process up to 30% more efficient using VBA & python

## External Auditor intern + KPMG, Montego Bay, Jamaica

05.2017 - 08.2017

- Managed audits and drafted 15 reconciliations for supplier accounts while creating financial reports.
- Assessed risk management projects related to security, identity management, change controls, monitoring, threat detection, vulnerability assessment and incident response based on various frameworks.
- Identified high-risk areas and developed mitigation plans alongside senior-level stakeholders.
- Worked with SAP security audit management to validate Business processes and develop audit methodology for risk key in scope controls.

## Financial Analyst Intern ♦ BCW (CAPITAL HEDGE FUND), KINGSTON, JAMAICA

05.2016 - 08.2016

- Evaluated potential capital projects to determine key metrics such as cash flows, payback period, NPV and ROI
- Performed cost accounting functions of month end closing as well as extensive account level analysis for actual/forecast variance explanations
- Initiated and developed policy and procedures to enhance work processes, promote internal controls and SOX compliance.
- Modelled anticipated deposits to determine how schedule deviation impacted forward looking financials

## Data Analyst Intern ♦ Mayberry Investments, Kingston, Jamaica

05.2015 - 08.2015

- Quickly and accurately synthesised substantial data; maintained attention to detail to ensure financial statement data integrity.
- Prepared and delivered strategic presentations having utilised strong research and analysis skills.
- Aided strategic decision-making having created sales reports based on market trends / conditions and sales performance.

#### **EDUCATION AND QUALIFICATIONS**

# Bachelor of Arts, Finance ♦ San Diego State University, California, USA

2014 - 2018

Built knowledge of financial markets / analysis, risk management and modelling, managerial economics and econometrics, quantitative analysis and portfolio theory while studying financial institutions management and working capital management

#### RECENT PERSONAL PROJECTS

### Predicting Berlin Real Estate Prices ♦ GITHUB - Link

Using the pytorch library, built a neural network to classify the cost of houses within the Berlin area. The model's prediction had an accuracy of 95% with an average error of \$5-7.

# Twitter Stock Sentiment Classifier ◆ GITHUB - LINK

Through the use of Natural Processing language libraries, built a model that would curate tweets about particular stocks and provide analysis on the general sentiment of buyers thoughts and positions on the stock.

#### Financial Analyst Salary Classifier ♦ GITHUB - LINK

Used a web scraper to collect data from glassdoor's website about different financial analysis positions that were being offered. A model was then built on the collected data to predict the salary of the various positions given the different parameters provided Other various projects can be found on my website at: samuel-lawrence.co.uk