JASSER MOHAMED REDA

PHARMACIST

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📍 El-shiekh zayed, Giza, Egypt

PROFESSIONAL EXPERIENCE

Learning and Development Supervisor at el-ezaby scientific office   **Sep 2023 - Present**

- Designing and delivering onboarding training sessions tailored to both pharmacists and customer care agents, ensuring each group receives the tools they need for success.
- Creating mind maps, and participant guides that simplify complex information and serve as valuable job aids.
- Providing continuous development for pharmacists through a blend of live and online sessions, fostering their professional growth.
- Providing soft skills and management training to branch managers, helping them enhance leadership capabilities and excel in their roles.
- Conducting analysis Pre\post training to measure the impact and effectiveness of training.

- **Key achievements:**

1- Delivered more than 700 hours of training to more than 1,700 pharmacists and customer care agents, in different programs, achieving successful results and positive feedback from participants, further enhancing their skills and performance.

2- Successfully delivered a cross-selling training session on cardiovascular supplements, resulting in a 20% increase in the number of units sold in key segments.

Shift manager pharmacist at el-ezaby pharmacy chain   **Jan 2022 - Sep 2023**

- Organizing employees attendance schedules and maintained smooth workflow without conflicts.
- Collaborating with the branch manager to monitor sales operations and employees performance to boost sales opportunities.
- Successfully resolving work-related issues and addressed customer complaints.
- Tracked employees' professional and personal growth, providing continuous coaching for ongoing enhancement.
- In addition to previous role tasks.

Senior pharmacist at el-ezaby pharmacy chain   **Nov 2020 - Jan 2022**

- Providing scientific consultations to patients.
- Supervising the training of new employees at the branch.
- Monitoring prescription dispensing and ensured availability of essential items for customers.
- Addressing issues related to medical insurance prescription coverage for the branch and provided solutions.

- **Key achievements:**

Consistently exceeded KPIs as a pharmacist, with NOU/T (Number of Units per Transaction) surpassing the average for a sustained period of three years.

Quality control analyst at SAJA manufacture for pharmaceuticals industries   **Oct 2019 - Feb 2020**

- Examined medications like tablets, creams, ointments, and syrups.
- Conducted chemical analysis on samples before and after packaging.
- Employed HPLC, GC, UV, and IR instruments for chemical analysis and produced certificates to maintain product quality.
- Calibrated equipment for precise readings.
- Carried out physical analysis of samples.
- Managed regulatory paperwork, ensuring compliance with pharmacy and regulatory inspections at the production site.

EDUCATION

Pre-Master's Program in Pharmacology at Ain Shams University.   **Aug 2021 - Aug 2022**

Bachelor of Pharmaceutical Science from Ain Shams University.   **Aug 2014 - Jun 2019**
GPA 3.2.

COURSES

- **Data science at EPSILON AI institute - Egypt branch**   **Mar 2024 - Present**

Develop and deploy predictive models using various machine learning techniques, optimizing performance through feature engineering and algorithm tuning. Utilize advanced data analytics, statistical methods, and Python for quantitative analyses, communicating results effectively. Implement reproducible machine learning pipelines, manage cloud deployments, and conduct web scraping and large SQL queries.

Nov 2024
- **Data analysis using Power Bi & Excel at E-Youth**

Advanced Power BI skills, including data integration and transformation (ETL), Power Query, and data modeling (e.g., star schema, calendar tables). Developing competencies in using DAX to create custom measures and columns, designing dynamic dashboards, and applying advanced analytical techniques. The course emphasizes practical applications with hands-on exercises to enhance data-driven decision-making.

PROJECTS

- **Web scrapping:** Collected around 40 million PubMed articles using Beautiful Soup (bs4) to support chatbot development for data-driven responses.
- **Competencies dashboard:** Developed a dashboard to analyze branch managers' competencies, providing insights to support targeted training and performance improvement.
- **General KPIs dashboard for training follow-up using python streamlit and SQL.**
- **Processes automation using pyrhon.**

ADDITIONAL INFORMATION

- **Languages:** English, Arabic (Native)
- **Technical tools: Microsoft office (Excel, PowerPoint and Ward), Power BI, Python, MySQL and command with AI tools.**
- **Soft skills: Communication, Presentation skills, Problem solving and active and good listener.**