













Inspire...Educate...Transform.

### **Statistics and Probability in Decision Modeling**

**Multiple Linear Regression** 

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MATERIAL CONTENT FROM Dr. SRIDHAR PAPPU

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#### Degrees of Freedom [EXCEL "Degree of Freedom"]

**Degrees of freedom, v:** # of independent observations for a source of variation minus the number of independent parameters estimated in computing the variation.\*

When sample size is considered, degrees of freedom are *n-1*.







<sup>\*</sup> Roger E. Kirk, Experimental Design: Procedures for the Behavioral Sciences. Belmont, California: Brooks/Cole, 1968.

#### **Influential Observations**

An observation which, when not included, greatly alters the predicted scores of other observations.

Cook's D is a measure of the influence and is proportional to the sum of the squared differences between predictions made with all observations in the analysis and predictions made leaving out the observation in question.

Influence is a function of leverage and distance (or 'residuality' or 'outlierness').





#### **Influential Observations**

ID	X	Υ	h	R =	<b>⇒</b> D
Α	1	2	0.39	-1.02	0.4
В	2	3	0.27	-0.56	0.06
С	3	5	0.21	0.89	0.11
D	4	6	0.2	1.22	0.19
Е	8	7	0.73	-1.68	8.86

h is the leverage, R is the studentized residual, and D is Cook's measure of influence.

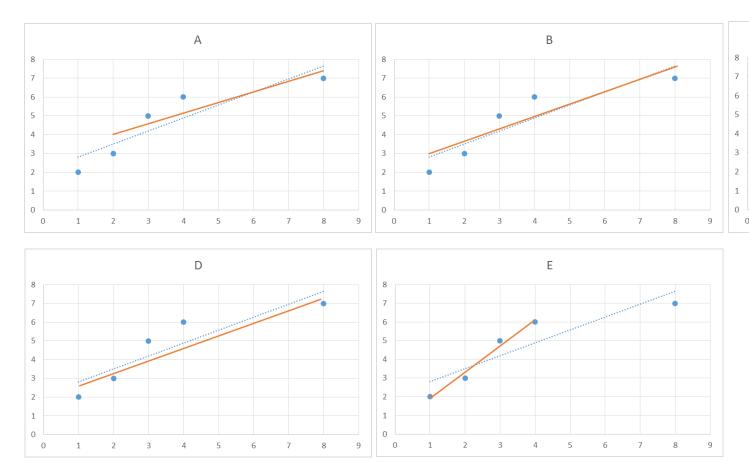
Source: <a href="http://onlinestatbook.com/2/regression/influential.html">http://onlinestatbook.com/2/regression/influential.html</a>

Last accessed: June 30, 2017





#### **Influential Observations**







#### **Influential Observations – Rules of Thumb**



• If Cook's D of any observation  $(D_i) > 1$ , that observation can be considered as having too much <u>influence</u>, but investigate values greater than 0.5 also.

 Relative size interpretation: In general, investigate any value that is very different from the rest.

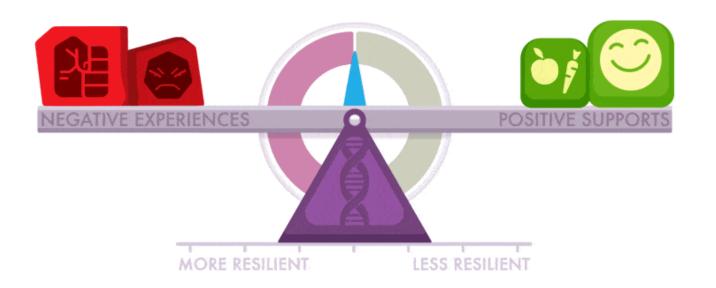




### **Influential Observations - Leverage**

How much the observation's value on the **predictor variable** differs from the mean of the **predictor variable**.

That is, it tells us about extreme x values, which have the potential to highly influence the regression in certain conditions. Remember Eric McCoo.







#### Influential Observations - Leverage [Excel "Rsquared-Significance"]

Leverage of the  $i^{th}$  data point is given by:

$$h_i = \frac{1+z^2}{n}$$

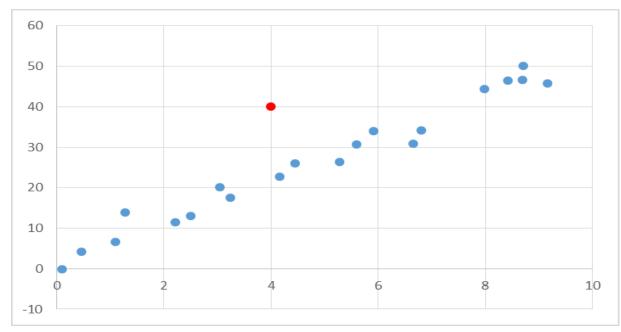
The sum of leverages = # of parameters, p (regression coefficients including intercept).

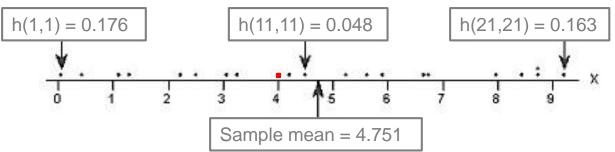
**EXCEL ACTIVITY** 





### **Influential Observations - Leverage**





Flag observations whose h > 3\* avg(h) or h > 2\* avg(h)

$$Avg(h) = \frac{sum(h)}{n} = \frac{p}{n}$$





#### **Influential Observations - Distance**

Based on error of prediction and is measured by <u>Studentized</u> Residual. This is calculated on the **dependent** variable and is a measure of 'outlierness'.

Recall <u>Student's</u> t-test. So, Studentizing is related to calculating the t-statistic of the metric in question, i.e., it is related to error of prediction of that observation divided by the standard deviation of the errors of prediction.





## Influential Observations - Distance [Excel "RSquared-Significance" Influence Tab]

$$stdres_i = \frac{e_i}{\sqrt{MSE(1 - h_i)}}$$

<u>Investigate</u> observations with internally studentized residuals smaller than -2 or larger than 2.

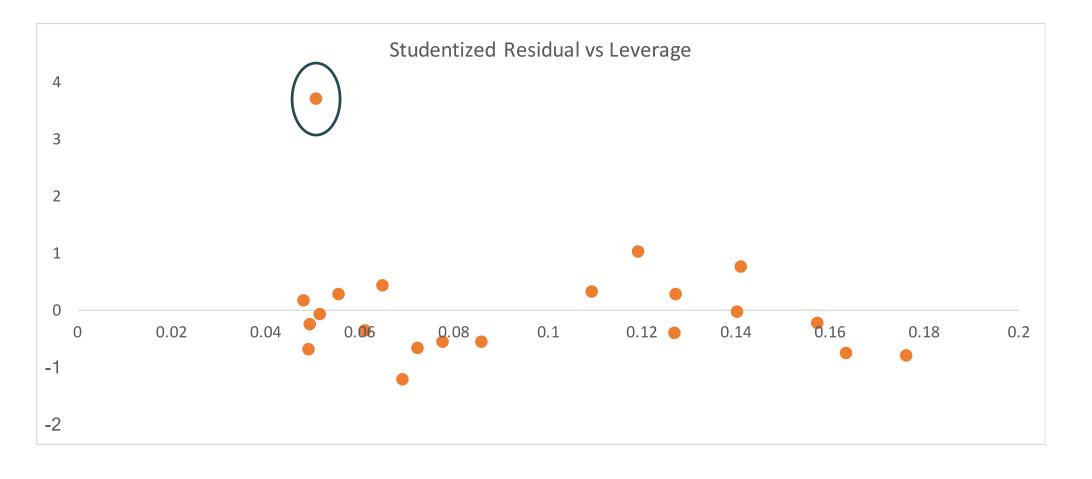
Recall the empirical rule for normal distribution and the assumption that residuals follow normal distribution.

**EXCEL ACTIVITY** 





#### **Influential Observations - Distance**







#### Influential Observations - Cook's D

Measures <u>overall influence</u> of an observation by seeing the impact on the regression coefficients when this observation is omitted. It accounts both for **leverage** and **residual**.

$$D_i = \frac{1}{p} (stdres_i)^2 \left( \frac{h_i}{1 - h_i} \right)$$





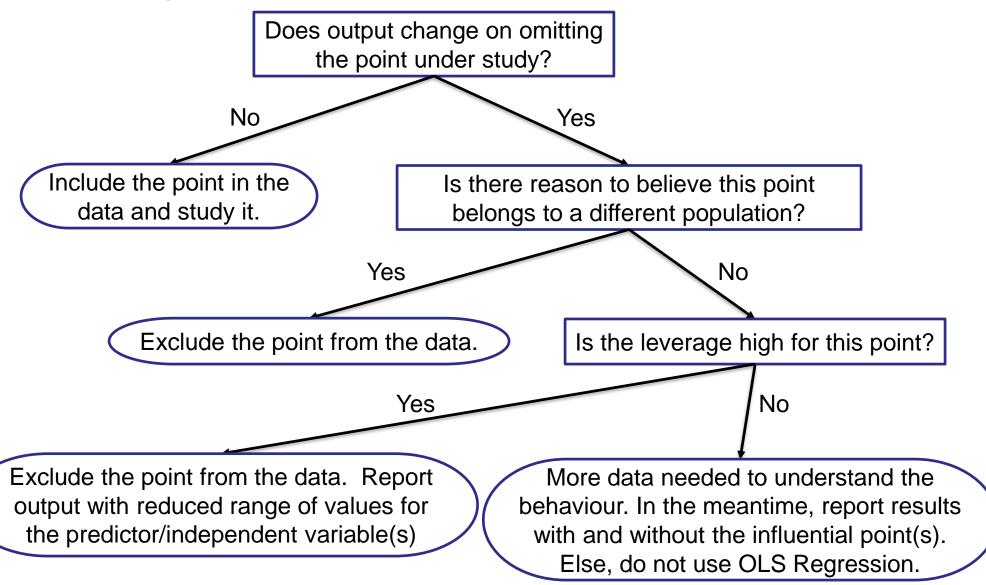
#### Influential Observations - Cook's D







### **Handling Influential Observations**



#### Caution – R<sup>2</sup> in Regression Through Origin

• Temptation to drop intercept if it is **not significant**.

SUMMARY OUTPUT								
Regression S	tatistics				<u>'</u>			
Multiple R	0.717055011				i			
R Square	0.514167888				;			
Adjusted R Square	0.494734604				į			
Standard Error	4.21319131				,			
Observations	27				!			
ANOVA					, , ,			
	df	SS	MS	F	Significance F			
Regression	1	469.6573265	469.6573265	26.4581054	2.57053E-05			
Residual	25	443.7745253	17.75098101		,			
Total	26	913.4318519		i				
				,,				
	Coefficients	Standard Error	t Stat	P-value v	Lower 95%	Upper 95%	Lower 99.0%	Upper 99.0%
Intercept	-4.154014573	2.447784673	-1.697050651	0.102104456	-9.195321476	0.88729233	-10.97705723	2.669028089
Big Mac Price (\$)	3.547427488	0.689658599	5.143744297	2.57053E-05	2.127049014	4.967805962	1.625048409	5.469806567







#### Caution – R<sup>2</sup> in Regression Through Origin

Physical process makes intuitive sense for y=0 when x=0. For example, if the speed of the car = 0 mph, the distance travelled before it comes to a stop = 0 ft. However if you do not have sufficient data around origin do not drop the intercept.





# Multiple Linear Regression THE OUTPUT





### **Multiple Linear Regression**

- Simple Linear Regression models the effect of one independent variable, x, on one dependent variable, y
- Multiple Regression models the effect of several independent variables,  $x_1$ ,  $x_2$  etc., on one dependent variable, y
- The different x variables are combined in a linear way and each has its own regression coefficient:

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_n x_n + \varepsilon$$

• The  $\beta$  parameters reflect the **independent contribution** of each independent variable, x, to the value of the dependent variable, y.







#### **Interpreting Regression Coefficients**

SUMMARY OUTPUT  Regression St	tatistics	relation	A coefficient is the slope of the linear relationship between the dependent variable (DV) and the <b>independent</b>					
Multiple R	0.89666084	contribu	contribution of the independent variable					
R Square	0.804000661		·					
Adjusted R Square	0.750546296	(IV), i.e., that part of the IV that is						
Standard Error	2.90902388	indener	independent of (or uncorrelated with) all					
Observations	15	·						
		other IV	other IVs.					
ANOVA								
	df	SS	MS	F	Significance F			
Regression	3	381.8467141	127.282238	15.04087945	0.00033002			
Residual	11	93.08661926	8.462419933					
Total	14	474.9333333						
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%		
Intercept	12.04617703	9.312399791	1.29356313	0.222319528	-8.450276718	32.54263077		
Stock 2 (\$)	0.878777607	0.26187309	3.355738482	0.006412092	0.302398821	1.455156393		
Stock 3 (\$)	0.220492727	0.143521894	1.536300286	0.152714573	-0.095396832	0.536382286		





#### **Assumptions of Multiple Linear Regression**

- Same as simple linear regression
  - Linearity
  - Independence of errors
  - Homoscedasticity (constant variance)
  - Normality of errors

Methods of checking assumptions are also the same





#### **Determining the Multiple Regression Equation**

- k+1 equations to solve for k independent variables and the intercept.
- In solving for intercept and slope in a simple linear regression model, we needed  $\sum x$ ,  $\sum y$ ,  $\sum xy$ , and  $\sum x^2$ .
- For multiple regression model with 2 independent variables, we need  $\sum x_1$ ,  $\sum x_2$ ,  $\sum y$ ,  $\sum x_1^2$ ,  $\sum x_2^2$ ,  $\sum x_1x_2$ ,  $\sum x_1y$ , and  $\sum x_2y$ .





## Determining the Multiple Regression Equation – Excel ["Regression" Multiple Regression Tab]

In a real estate study, multiple variables were explored to determine the price of a house.

- # of bedrooms
- # of bathrooms
- Age of the house
- # of square feet of living space
- Total # of square feet of space
- # of garages

Find the equation if you want to predict the price of the house by total square feet and age of the house.





# Determining the multiple regression equation – Interpreting the output

SUMMARY OUTPUT		—— What is the equation?					
Regression Statis	stics	$\hat{v} = 0$	$57.35 \pm 0.0$	177 <i>Area</i> -	- 0.666 <i>Age</i>		
Multiple R	0.860872681						
R Square	0.741101773	Are ·	the coeff	icients a	nd the m	odel sign	ificant?
Adjusted R Square	0.715211951	7 (1 C				046131811	····oa···c·
Standard Error	11.96038667	Yes					
Observations	23						
ANOVA							
	df	SS	MS	F	Significance F		
Regression	2	8189.723012	4094.861506	28.62521631	1.35298E-06		
Residual	20	2861.016988	143.0508494				
Total	22	11050.74					
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	
Intercept	57.35074586	10.00715186	5.73097587	1.31298E-05	36.47619286	78.22529885	
Area (sq ft) (x1)	0.017718036	0.00314562	5.632605205	1.63535E-05	0.011156388	0.024279685	
Age of House (years) (x2)	-0.666347946	0.227996703	-2.922620973	0.008417613	-1.141940734	-0.190755157	





#### **Residuals – Practice Assignment**

Residuals are determined the same way as in simple linear regression. The predicted value is calculated by substituting the predictor values of interest. The residual is again the difference between the observed and the predicted values,  $y - \hat{y}$ .





# SSE and Standard Error of the Estimate, *SE* – Practice Assignment

$$SSE = \sum (y - \hat{y})^2$$

$$SE = \sqrt{\frac{SSE}{n - k - 1}}$$

k = Number of independent variables





# Coefficient of Multiple Determination, R<sup>2</sup> – Practice Assignment

$$R^2 = \frac{SSR}{SST} = 1 - \frac{SSE}{SST}$$





#### Adjusted R<sup>2</sup> - Excel

As additional independent variables are added to the regression model, the value of R<sup>2</sup> increases.

$$R^2 = \frac{SSR}{SST} = 1 - \frac{SSE}{SST}$$

However, sometimes these variables are insignificant and add no real value, yet inflating the R<sup>2</sup> value.

Adjusted R<sup>2</sup> takes into consideration both the additional information and the changed degrees of freedom.

Adjusted 
$$R^2 = 1 - \frac{\frac{SSE}{(n-k-1)}}{\frac{SST}{n-1}} = R^2 - (1-R^2) \frac{k}{n-k-1} = 1 - \frac{MSE}{MST}$$



#### Sample R Output

```
Call:
lm(formula = ToxinConc$Toxin ~ ToxinConc$Rain + ToxinConc$NoonTemp +
   ToxinConc$Sunshine + ToxinConc$WindSpeed, data = ToxinConc)
Residuals:
-1.8818 2.0498 -0.6314 0.4787 -0.5805 1.2508 -0.1921 -0.1813
     9
            10
-1.1552 0.8429
Coefficients:
                  Estimate Std. Error t value Pr(>|t|)
                              7.1051 4.449 0.00671 **
(Intercept)
                  31.6084
ToxinConc$Rain 7.0676
                              1.0031 7.046 0.00089 ***
ToxinConc$NoonTemp -0.4201 0.2413 -1.741 0.14215
ToxinConc$Sunshine -0.2375 0.5086 -0.467 0.66018
ToxinConc$WindSpeed -0.7936
                              0.2977 -2.666 0.04458 *
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 1.574 on 5 degrees of freedom
Multiple R-squared: 0.9186, Adjusted R-squared: 0.8535
F-statistic: 14.11 on 4 and 5 DF, p-value: 0.006232
```







### Multiple Linear Regression

#### HANDLING SPECIAL SITUATIONS





#### Nonlinear Models - Polynomial Regression

For example,  $y = \beta_0 + \beta_1 x_1 + \beta_2 x_1^2 + \epsilon$ How is this a special case of the general linear model? Replace  $x_1^2$  with  $x_2$ , so that  $y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \epsilon$ 

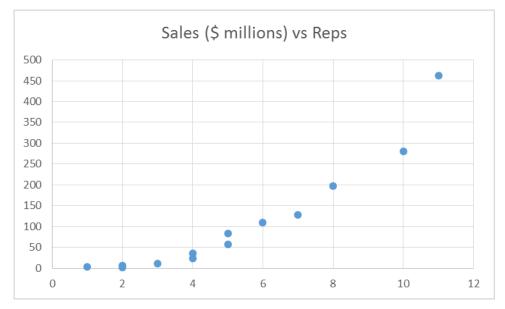
Multiple linear regression assumes a linear fit of the regression coefficients and regression constant, but not necessarily a linear relationship of the independent variable values.

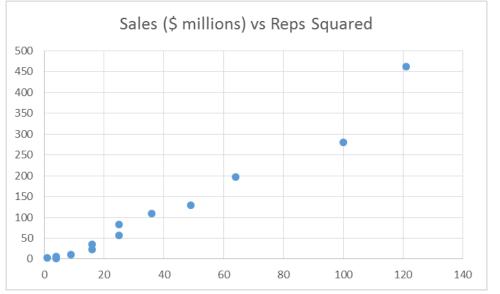




#### Nonlinear Models - Polynomial Regression - Excel

#### Sales volume versus # of sales reps and # of sales reps squared









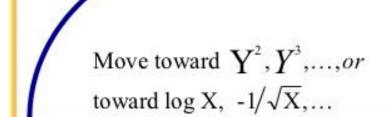
#### **Tukey's Ladder of Transformations**

Ladder for x						
Up ladder	Neutral	Down ladder				
$\dots, x^4, x^3, x^2, x$	$\sqrt{x}$ , $x$ , $logx$	$-\frac{1}{\sqrt{x}}, -\frac{1}{x}, -\frac{1}{x^2}, -\frac{1}{x^3}, \dots$				
Ladder for y						
Up ladder	Neutral	Down ladder				
$\dots, y^4, y^3, y^2, y$	$\sqrt{y}$ , $y$ , $logy$	$-\frac{1}{\sqrt{y}}, -\frac{1}{y}, -\frac{1}{y^2}, -\frac{1}{y^3}, \dots$				

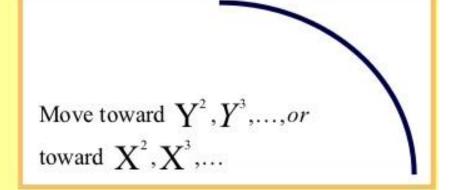




#### **Tukey's Four-Quadrant Approach**



Move toward log X,  $-1/\sqrt{X}$ ,..., or toward log Y,  $-1/\sqrt{Y}$ ,...

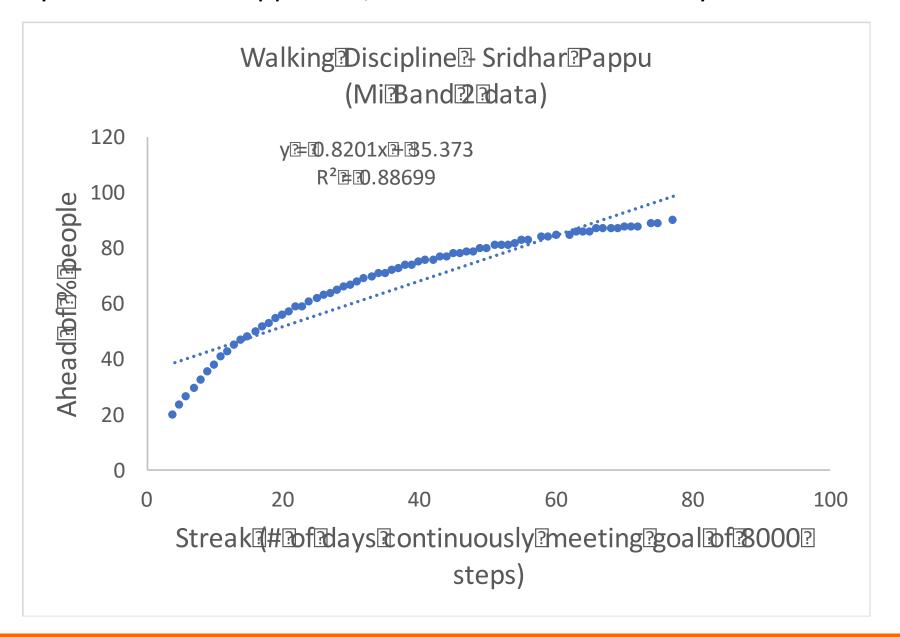


Move toward 
$$X^2, X^3, ... or$$
 toward log Y,  $-1/\sqrt{Y}, ...$ 





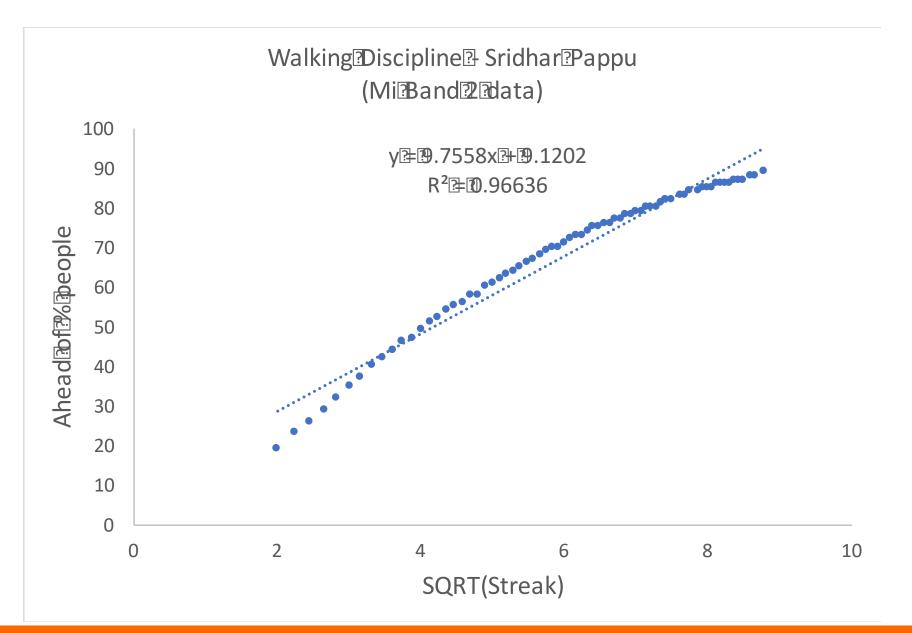
#### Based on Tukey's 4-Quadrant Approach, what transformation do you recommend?







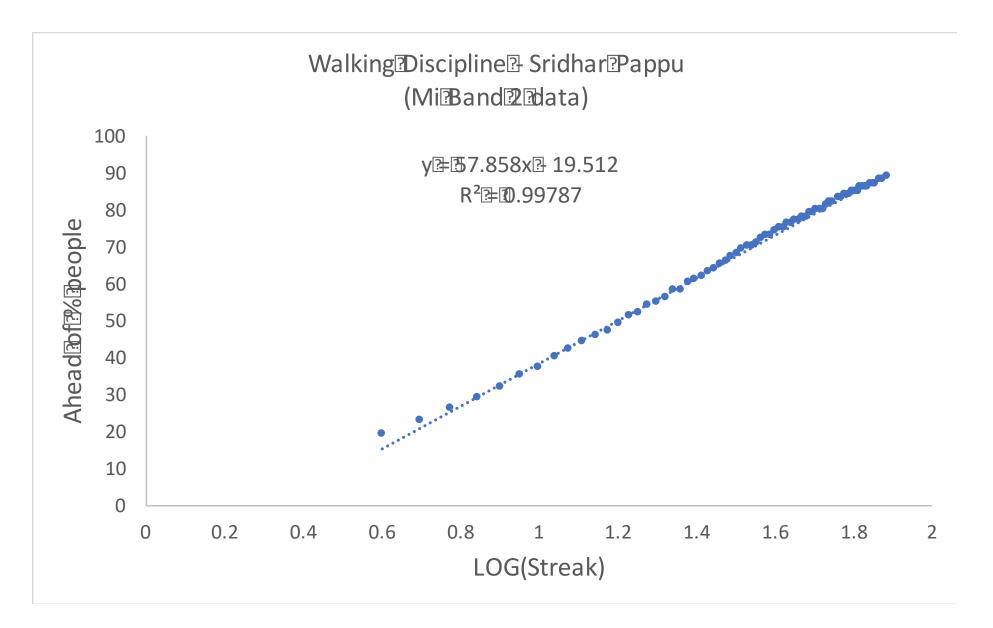
#### SQRT Transformation on X







#### LOG Transformation on X





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Data	Equation		Ahead of % People (Prediction for Day 78)
Original	0.8201x + 35.373	88.7%	99.34
Square Root on X	9.7558x + 9.1202	96.6%	95.28
Log on X	57.858x - 19.512	99.8%	89.96





#### **More thoughts on Transformations**

#### DATA TRANSFORMATION

As suggested by Tabachnick and Fidell (2007) and Howell (2007), the following guidelines (including SPSS compute commands) should be used when transforming data.

If your data distribution is...

Moderately positive skewness

Substantially positive skewness

Substantially positive skewness (with zero values)

Moderately negative skewness

Substantially negative skewness

Use this transformation method.

Square-Root

NEWX = SQRT(X)

Logarithmic (Log 10)

NEWX = LG10(X)

Logarithmic (Log 10)

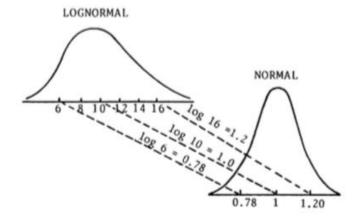
NEWX = LG10(X + C)

Square-Root

NEWX = SQRT(K - X)

Logarithmic (Log 10)

NEWX = LG10(K - X)



**C** = a constant added to each score so that the smallest score is 1.

 $\mathbf{K}$  = a constant from which each score is subtracted so that the smallest score is 1; usually equal to the largest score + 1.

Source: http://oak.ucc.nau.edu/rh232/courses/eps625/handouts/data%20transformation%20handout.pdf

Last accessed: May 12, 2016



## Approach to determine whether to transform X or Y to achieve linearity, homoscedasticity and normality:

- 1. Often, a transformation that fixes one, fixes all.
- 2. In general, transforming both is not required, although sometimes it is.
- 3. A general rule of thumb:
  - 1. Transform Y first to remove heteroscedasticity and non-normality.
  - 2. Then transform X to remove non-linearity.





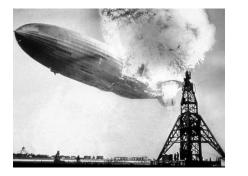
#### **Nonlinear Models – With Interaction**

Interaction can be examined as a separate independent variable in regression.

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \beta_3 x_1 x_2 + \varepsilon$$

For example,

- Individually each of two drugs might improve symptoms, but when taken together, they may interact and cause a decline in health.
- Fire increases a balloon's levity (hot air balloon). Hydrogen also increases levity as in the Zeppelins. But fire and hydrogen dramatically reduce the levity.







Nonlinear Models – Without Interaction – Excel[ "Regression" Regression with Interaction Tab]

SUMMARY OUTPUT										
Regression S	tatistics									
Multiple R	0.687213365									
R Square	0.47226221	Modelic	Model is significant but neither of the variables							
Adjusted R Square	0.384305911	Model 13	Significal	it but ne	itilei oi ti	ie variat	אוכ			
Standard Error	4.570195728									
Observations	15									
ANOVA										
	df	SS	MS	F	Significance F					
Regression	2	224.2930654	112.1465327	5.369282452	0.021602756					
Residual	12	250.6402679	20.88668899							
Total	14	474.9333333								
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%				
Intercept	50.85548009	3.790993168	13.41481713	1.38402E-08	42.59561554	59.11534464				
Stock 2 (\$)	-0.118999968	0.19308237	-0.616317112	0.54919854	-0.539690313	0.301690376				
Stock 3 (\$)	-0.07076195	0.198984841	-0.35561478	0.728301903	-0.504312675	0.362788775				







#### **Nonlinear Models – With Interaction - Excel**

SUMMARY OUTPUT			<ul> <li>One of the earlier insignificant variables along with the</li> </ul>								
Regression St	atistics	intera	interaction term are now significant.								
Multiple R	0.89666084	• Mada	l romains	sianifia	- m <del>t</del>						
R Square	0.804000661	• Mode	<ul> <li>Model remains significant.</li> </ul>								
Adjusted R Square	0.750546296	<ul><li>Adjust</li></ul>	• Adjusted R-sq doubled.								
Standard Error	2.90902388	Aujust	Adjusted K-sq doubled.								
Observations	15										
ANOVA											
	df	SS	MS	F	Significance F						
Regression	3	381.8467141	127.282238	15.04087945	0.00033002						
Residual	11	93.08661926	8.462419933								
Total	14	474.9333333									
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%					
Intercept	12.04617703	9.312399791	1.29356313	0.222319528	-8.450276718	32.54263077					
Stock 2 (\$)	0.878777607	0.26187309	3.355738482	0.006412092	0.302398821	1.455156393					
Stock 3 (\$)	0.220492727	0.143521894	1.536300286	0.152714573	-0.095396832	0.536382286					
Stock 2*Stock 3	-0.009984949	0.002314083	-4.314862356	0.00122514	-0.015078211	-0.00489169					





#### **Indicator (Dummy) Variables**

Categorical variables such as gender, geographic region, occupation, marital status, level of education, economic class, religion, buying/renting a home, etc. can also be used in multiple regression analysis.

If there are *n* levels in a category, *n-1* dummy variables need to be inserted into the regression analysis replacing that category.





#### **Indicator (Dummy) Variables**

If a survey question asks about the region of country your office is located in, with North, South, East and West as the options, the **recoding** can be done as follows:

Region	North	West	South
North	1	0	0
East	0	0	0
North	1	0	0
South	0	0	1
West	0	1	0
West	0	1	0
East	0	0	0





#### **Indicator (Dummy) Variables - Excel**

Consider the issue of gender discrimination in the salary earnings of workers in some industries. If there is discrimination, how much is one gender earning more than the other?







#### BREAK

#### Indicator (Dummy) Variables – [Excel "Regression"-Significance" Dummy Variables in Regression Tab]

SUMMARY OUTPUT								
Regression Statis	stics							
Multiple R	0.933293402	Monthly	Salany - 1	9210012	02 + 0.0837	751151*Na	70 1 0 /	1676296
R Square	0.871036574	ivioritrily	Salary = 1	.0219013	02 + 0.0037	34431 A	J <del>C</del> + 0.4	10/0200
Adjusted R Square	0.869727301							
Standard Error	0.095635901							
Observations	200							
ANOVA								
	df	SS	MS	F	Significance F			
Regression	2	12.16964651	6.084823253	665.2824405	2.40412E-88			
Residual	197	1.801806432	0.009146226					
Total	199	13.97145294						
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	ower 95.0%	Upper 95.0%
Intercept	1.821901302	0.059565421	30.58655988	9.46086E-77	1.704433585	1.939369019	1.704434	1.939369
Age (10 years)	0.083754451	0.018135789	4.618186202	6.97762E-06	0.047989241	0.11951966	0.047989	0.11952
Gender (1=Male, 0=Female)	0.467628629	0.014321506	32.65219766	2.00282E-81	0.439385488	0.49587177	0.439385	0.495872

Separate equation for each gender







## Indicator (Dummy) Variables – Interpreting Coefficients and Relationship to ANOVA Excel [Regression" Multiple Regression Tab 2"]

		ANG	DVA						OLS				
Anova: Single Factor							SUMMARY OUTPUT						
							Regression S	tatistics					
SUMMARY							Multiple R	0.376964139					
Groups	Count	Sum	Average	Variance			R Square	0.142101962					
Exp-Fresher	55	119.7279	2.176871	0.096379			Adjusted R Square	0.133392337					
Exp-Low	70	168.6399		0.045699			Standard Error	0.246663853					
Exp-Med				0.049032			Observations	200					
					```		ANOVA						
								df	SS	MS	F	Significance F	
ANOVA							Regression	2	1.985370871	0.992685	16.31551	2.77596E-07	
	66	-1.6	A 4C		D	Fault	Residual	197	11.98608207	0.060843			
Source of Variation	SS	df	MS	F	P-value	F crit -	Total	199	13.97145294				
Between Groups	1.985371	2	0.992685	16.31551	2.78E-07	3.04175303							
Within Groups	11.98608	197	0.060843				***	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
·							Intercept	2.176871087	0.033260147	65.44983	1.3E-135	2.111279448	2.242463
Total	12 071 45	100					Exp-Low	0.232270784	0.044445741	5.22594	4.4E-07	0.14462027	0.319921
Total	13.97145	199					Exp-Med	0.213174092	0.043789018	4.868209	2.3E-06	0.126818687	0.299529

- Mean of the reference group in ANOVA is the intercept in OLS.
  - Differences between means of groups are the coefficients in OLS.







## Indicator (Dummy) Variables – Interpreting Coefficients and Relationship to ANOVA

Choice of reference group is not important; end results remain the same.

What will be the salary of a fresher in the two cases below where *Fresher* is the reference group in the  $1^{st}$  case and *Low experience* is the reference group in the  $2^{nd}$ ?

Multiple R	0.376964139					
R Square	0.142101962					
Adjusted R Square	0.133392337					
Standard Error	0.246663853					
Observations	200					
ANOVA						
	df	SS	MS	F	Significance F	
Regression	2	1.985370871	0.992685	16.31551	2.77596E-07	
Residual	197	11.98608207	0.060843			
Total	199	13.97145294				
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
Intercept	2.176871087	0.033260147	65.44983	1.3E-135	2.111279448	2.242463
Exp-Low	0.232270784	0.044445741	5.22594	4.4E-07	0.14462027	0.319921
Exp-Med	0.213174092	0.043789018	4.868209	2.3E-06	0.126818687	0.299529

Statistics					
0.376964139					
0.142101962					
0.133392337					
0.246663853					
200					
df	SS	MS	F	ignificance	F
2	1.985370871	0.992685	16.31551	2.78E-07	
197	11.98608207	0.060843			
199	13.97145294				
Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
2.409141871	0.029481969	81.71577	6.3E-154	2.351001	2.467283
-0.232270784	0.044445741	-5.22594	4.4E-07	-0.31992	-0.14462
	0.376964139 0.142101962 0.133392337 0.246663853 200  df  2 197 199  Coefficients 2.409141871	0.376964139 0.142101962 0.133392337 0.246663853 200  df SS 2 1.985370871 197 11.98608207 199 13.97145294  Coefficients Standard Error 2.409141871 0.029481969	0.376964139 0.142101962 0.133392337 0.246663853 200  df SS MS 2 1.985370871 0.992685 197 11.98608207 0.060843 199 13.97145294  Coefficients Standard Error t Stat 2.409141871 0.029481969 81.71577	0.376964139 0.142101962 0.133392337 0.246663853 200   df SS MS F 2 1.985370871 0.992685 16.31551 197 11.98608207 0.060843 199 13.97145294  Coefficients Standard Error t Stat P-value 2.409141871 0.029481969 81.71577 6.3E-154	0.376964139 0.142101962 0.133392337 0.246663853 200   df SS MS F ignificance 2 1.985370871 0.992685 16.31551 2.78E-07 197 11.98608207 0.060843 199 13.97145294  Coefficients Standard Error t Stat P-value Lower 95% 2.409141871 0.029481969 81.71577 6.3E-154 2.351001

p-values here indicate if the level (or group) is significantly different from the reference level (or group).

What might you do if there is no significant difference as is the case between low and medium experience? Also, check the averages in ANOVA output.

A possible action could be to combine Low and Medium groups into a single group



#### Indicator (Dummy) Variables – Interpreting Coefficients and Relationship to ANOVA

Interpret the coefficients of the <u>numeric</u> and <u>categorical</u> variables below.

SUMMARY OUTPUT						
Regression Statis	tics					
Multiple R	0.948085877					
R Square	0.898866831					
Adjusted R Square	0.896792304					
Standard Error	0.08512366					
Observations	200					
ANOVA						
	df	SS	MS	F	ignificance	F
Regression	4	12.55848	3.139619	433.2877	8.41E-96	
Residual	195	1.412977	0.007246			
Total	199	13.97145				
	Coefficients	andard Erro	t Stat	P-value	Lower 95%	Upper 95%
Intercept	1.631967642	0.059023	27.64988	2.15E-69	1.515563	1.748372
Age (10 years)	0.122503981	0.016996	7.20789	1.22E-11	0.088985	0.156023
Gender (1=Male, 0=Female)	0.430437318	0.013721	31.37032	3.96E-78	0.403376	0.457498
Exp-Low	0.114744786	0.016665	6.885566	7.7E-11	0.081879	0.147611
Exp-Med	0.100583631	0.016081	6.254777	2.47E-09	0.068868	0.132299

SUMMARY OUTPUT						
Regression Statis	stics					
Multiple R	0.948085877					
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Regression	4	12.55848	3.139619	433.2877	8.41E-96	
Residual	195	1.412977	0.007246			
Total	199	13.97145				
	Coefficients	andard Erro	t Stat	P-value	Lower 95%	Upper 95%
Intercept	1.746712428	0.054233	32.20771	5.32E-80	1.639754	1.85367
Age (10 years)	0.122503981	0.016996	7.20789	1.22E-11	0.088985	0.156023
Gender (1=Male, 0=Female)	0.430437318	0.013721	31.37032	3.96E-78	0.403376	0.457498
Exp-Fresher	-0.114744786	0.016665	-6.88557	7.7E-11	-0.14761	-0.08188
Exp-Med	0.014161156	0.01419	-0.99797	0.319532	-0.04215	0.013824

Y(salary) = 1.631967642+0.122503981 \*Age+0.430437318\*Gender+0.114744786\*Exp-low+0.100583631\*Exp-Med

Y(salary) = 1.746712428+0.122503981 \*Age+0.430437318\*Gender-0.114744786\*Exp-Fresher+0.014161156\*Exp-Med

- Numeric: For unit change in Age (numeric), Salary increases by 0.1225 (x 1000 \$).
- Categorical (Dummy): If a person is a fresher, (s)he makes 0.1147 (x 1000\$) less than a person with low experience.



# Multiple Linear Regression MODEL BUILDING METHODS





#### CrudeOilOutput

	- · · · · · · · · · · · · · · · · · · ·								
WorldOil	USEnergy	USAutoFuelRate	USNuclear	USCoal	USDryGas				
55.7	74.3	13.4	83.5	598.6	21.7				
55.7	72.5	13.6	114	610	20.7				
52.8	70.5	14	172.5	654.6	19.2				
57.3	74.4	13.8	191.1	684.9	19.1				
59.7	76.3	14.1	250.9	697.2	19.2				
60.2	78.1	14.3	276.4	670.2	19.1				
62.7	78.9	14.6	255.2	781.1	19.7				
59.6	76	16	251.1	829.7	19.4				
56.1	74	16.5	272.7	823.8	19.2				
53.5	70.8	16.9	282.8	838.1	17.8				
53.3	70.5	17.1	293.7	782.1	16.1				
54.5	74.1	17.4	327.6	895.9	17.5				
54	74	17.5	383.7	883.6	16.5				
56.2	74.3	17.4	414	890.3	16.1				
56.7	76.9	18	455.3	918.8	16.6				
58.7	80.2	18.8	527	950.3	17.1				
59.9	81.4	19	529.4	980.7	17.3				
60.6	81.3	20.3	576.9	1029.1	17.8				
60.2	81.1	21.2	612.6	996	17.7				
60.2	82.2	21	618.8	997.5	17.8				
60.2	83.9	20.6	610.3	945.4	18.1				
61	85.6	20.8	640.4	1033.5	18.8				
62.3	87.2	21.1	673.4	1033	18.6				
64.1	90	21.2	674.7	1063.9	18.8				
66.3	90.6	21.5	628.6	1089.9	18.9				
67	89.7	21.6	666.8	1109.8	18.9				

### **Model Building: Search Procedures**

Suppose a model to predict the world crude oil production (barrels per day) is to be developed and the predictors used are:

- US energy consumption (BTUs)
- Gross US nuclear electricity generation (kWh)
- US coal production (short-tons)
- Total US dry gas (natural gas) production (cubic feet)
- Fuel rate of US-owned automobiles (miles per gallon)

What does your intuition say about how each of these variables would affect the oil production?







#### **Model Building: Search Procedures**

Two considerations in model building:

- Explaining most variation in dependent variable
- Keeping the model simple AND economical

Quite often, the above two considerations are in conflict of each other.

If 3 variables can explain the variation nearly as well as 5 variables, the simpler model is better. Search procedures help choose the more attractive model.





#### **Search Procedures: All Possible Regressions**

All variables used in all combinations. For a dataset containing k independent variables,  $2^k-1$  models are examined. In the example of the oil production, 31 models are examined.

Tedious, Time-Consuming, Inefficient, Overwhelming.





### **Search Procedures: Stepwise Regression - R**

#### AIC (Akaike's Information Criterion) -

AIC =  $2k + n \ln(RSS/n)$  where RSS is Residual Sum of Squares or SSE.

*k* is the number of parameters including intercept.

Sum of Sq is the additional reduction in SSE due to the addition of a variable or additional increase in SSE due to the removal of a variable. > stepAICOil <- stepAIC(CrudeOilOutputlm, direction = "both")
Start: AIC=15.29</pre>

	Df	Sum	of Sq	RSS	AIC
- CrudeOilOutput\$USDryGa	s 1		0.151	29.661	13.425
- CrudeOilOutput\$USNucle	ar 1		0.651	30.161	13.860
<none></none>				29.510	15.293
- CrudeOilOutput\$USAutoF	uelRate 1		2.640	32.150	15.521
- CrudeOilOutput\$USCoal	1		2.683	32.193	15.555
- CrudeOilOutput\$USEnerg	y 1	3	31.720	61.231	32.270

Step: AIC=13.42

T'		Df	Sum	of Sq	RSS	AIC
ŀ	- CrudeOilOutput\$USNuclear	1		0.583	30.243	11.931
•	<none></none>				29.661	13.425
-	- CrudeOilOutput\$USCoal	1		4.296	33.956	14.941
ŀ	<ul> <li>CrudeOilOutput\$USAutoFuelRate</li> </ul>	1		4.575	34.236	15.154
H	⊦ CrudeOilOutput\$USDryGas	1		0.151	29.510	15.293
ŀ	- CrudeOilOutput\$USEnergy	1	13	37.158	166.818	56.329

Step: AIC=11.93

 $\label{lower} Crude Oil Output \$World Oil \sim Crude Oil Output \$USE nergy + Crude Oil Output \$USA uto Fuel Rate + Crude Oil Output \$USC oal$ 

	Df	Sum of Sq	RSS	AIC
<none></none>			30.243	11.931
- CrudeOilOutput\$USCoal	1	3.997	34.240	13.158
+ CrudeOilOutput\$USNuclear	1	0.583	29.661	13.425
+ CrudeOilOutput\$USDryGas	1	0.082	30.161	13.860
- CrudeOilOutput\$USAutoFuelRate	1	13.531	43.774	19.545
- CrudeOilOutput\$USEnergy	1	195.845	226.088	62.234

# Multiple Linear Regression HANDLING MULTICOLLINEARITY





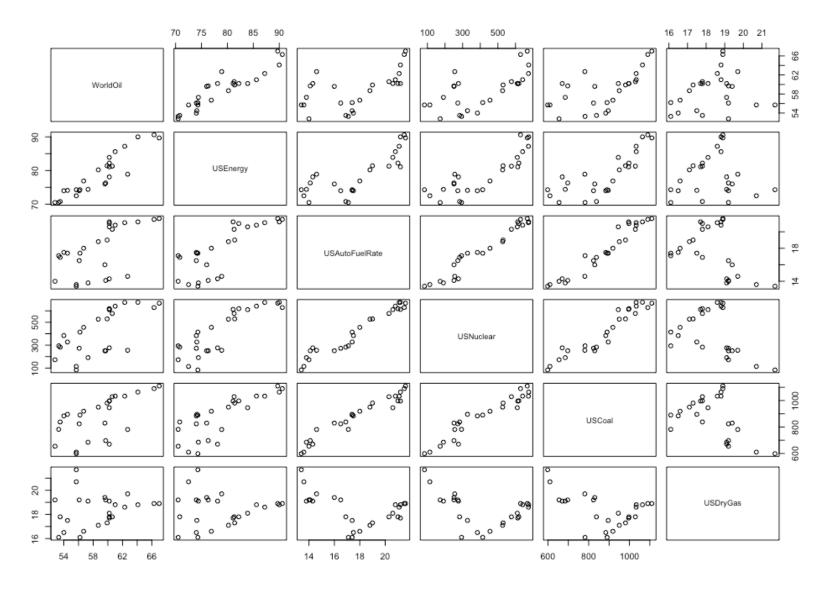
### **Multicollinearity - R**

Two or more independent variables are highly correlated.

	Energy consumption	Nuclear	Coal	Dry gas	Fuel rate
Energy consumption	1				
Nuclear	0.856	1			
Coal	0.791	0.952	1		
Dry gas	0.057	-0.404	-0.448	1	
Fuel rate	0.791	0.972	0.968	-0.423	1



#### **Multicollinearity - R**







#### Multicollinearity

Sign of estimated regression coefficient when interacting may be opposite of the signs when used as individual predictors.

For example, fuel rate and coal production are highly correlated (0.968).

$$\hat{y} = 44.869 + 0.7838(fuel rate)$$

$$\hat{y} = 45.072 + 0.0157(coal)$$

$$\hat{y} = 45.806 + 0.0277(coal) - 0.3934(fuel rate)$$





#### Multicollinearity

Multicollinearity can lead to a model where the model (F value) is significant but all individual predictors (t values) are insignificant.

(Recall the with- and without-interaction example)

SUMMARY OUTPUT			Correlation between stock 2						
Regression St	atistics		and stock 3 is 0.96						
Multiple R	0.687213365								
R Square	0.47226221								
Adjusted R Square	0.384305911								
Standard Error	4.570195728								
Observations	15								
ANOVA									
	df	SS	MS	F	Significance F				
Regression	2	224.2930654	112.1465327	5.369282452	0.021602756				
Residual	12	250.6402679	20.88668899						
Total	14	474.9333333							
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%			
Intercept	50.85548009	3.790993168	13.41481713	1.38402E-08	42.59561554	59.11534464			
Stock 2 (\$)	-0.118999968	0.19308237	-0.616317112	0.54919854	-0.539690313	0.301690376			
Stock 3 (\$)	-0.07076195	0.198984841	-0.35561478	0.728301903	-0.504312675	0.362788775			





# CAE TAMZE

### Multicollinearity

• Variance Inflation Factor (VIF): A regression analysis is conducted to predict an independent variable by the other independent variables. The independent variable being predicted becomes the dependent variable in this analysis.

$$VIF = \frac{1}{1 - R_i^2}$$

 VIF quantifies how much the variance of an estimated coefficient gets inflated in the presence of correlated predictors, compared to the baseline variance when only that one variable is present.

Recall the *Standard Error of the Slope* =  $\frac{SE}{\sqrt{SS_{\chi\chi}}}$  where  $SS_{\chi\chi} = \sum (x - \bar{x})^2$  and hence the baseline **variance** of the slope (coefficient) is  $\frac{\sigma^2}{\sum (x - \bar{x})^2}$ 



## **Multicollinearity - VIF**



- VIF > 4 ( $R_i^2$ >0.75), 5 ( $R_i^2$ >0.80) and 10 ( $R_i^2$ >0.90) are commonly used as rules of thumb to indicate severe multicollinearity.
- In practical situations, sometimes even 1.5 is considered as large VIF.
- Remove such variables, rebuild models and compare with earlier model. Make decision based on whether accuracy of prediction is more important to the business or interpretation of the model and the coefficients.
- Let us look at 2 cases to understand why blindly using the rules of thumb for VIF may be impractical. Stepwise regression prevents multicollinearity to a great extent.



#### Case 1: Motor Trend Car Road Tests – mtcars dataset in R

Data was extracted from the *Motor Trend* US magazine with a goal to predicting the fuel consumption (mpg) using 10 variables dealing with automobile design and performance.

	mpg <sup>‡</sup>	cyl <sup>‡</sup>	disp <sup>‡</sup>	hp <sup>‡</sup>	drat <sup>‡</sup>	wt <sup>‡</sup>	qsec <sup>‡</sup>	vs <sup>‡</sup>	am <sup>‡</sup>	gear <sup>‡</sup>	carb <sup>‡</sup>	lmna	Miles//LIS) gallen
Mazda RX4	21.0	6	160.0	110	3.90	2.620	16.46	0	1	4	4		Miles/(US) gallon
Mazda RX4 Wag	21.0	6	160.0	110	3.90	2.875	17.02	0	1	4	4	cyl	Number of cylinders
Datsun 710	22.8	4	108.0	93	3.85	2.320	18.61	1	1	4	1	disp	Displacement (cu.in.)
Hornet 4 Drive	21.4	6	258.0	110	3.08	3.215	19.44	1	0	3	1	hp	Gross horsepower
<b>Hornet Sportabout</b>	18.7	8	360.0	175	3.15	3.440	17.02	0	0	3	2	drat	Rear axle ratio
Valiant	18.1	6	225.0	105	2.76	3.460	20.22	1	0	3	1	wt	Weight (1000 lbs)
Duster 360	14.3	8	360.0	245	3.21	3.570	15.84	0	0	3	4		• • •
Merc 240D	24.4	4	146.7	62	3.69	3.190	20.00	1	0	4	2		1/4 mile time
Merc 230	22.8	4	140.8	95	3.92	3.150	22.90	1	0	4	2	vs	V/S
Merc 280	19.2	6	167.6	123	3.92	3.440	18.30	1	0	4	4	am	Transmission (0 = autor
Merc 280C	17.8	6	167.6	123	3.92	3.440	18.90	1	0	4	4	gear	Number of forward gear
Merc 450SE	16.4	8	275.8	180	3.07	4.070	17.40	0	0	3	3	. •	Number of carburetors
Merc 450SL	17.3	8	275.8	180	3.07	3.730	17.60	0	0	3	3	Carb	ramber of carbarctors
Merc 450SLC	15.2	8	275.8	180	3.07	3.780	18.00	0	0	3	3		
Cadillac Fleetwood	10.4	8	472.0	205	2.93	5.250	17.98	0	0	3	4		
Lincoln Continental	10.4	8	460.0	215	3.00	5.424	17.82	0	0	3	4		
Chrysler Imperial	14.7	8	440.0	230	3.23	5.345	17.42	0	0	3	4		
Fiat 128	32.4	4	78.7	66	4.08	2.200	19.47	1	1	4	1		
Honda Civic	30.4	4	75.7	52	4.93	1.615	18.52	1	1	4	2		
Toyota Corolla	33.9	4	71.1	65	4.22	1.835	19.90	1	1	4	1		
Toyota Corona	21.5	4	120.1	97	3.70	2.465	20.01	1	0	3	1		
Dodge Challenger	15.5	8	318.0	150	2.76	3.520	16.87	0	0	3	2		
AMC Javelin	15.2	8	304.0	150	3.15	3.435	17.30	0	0	3	2		
Camaro Z28	13.3	8	350.0	245	3.73	3.840	15.41	0	0	3	4		
Pontiac Firebird	19.2	8	400.0	175	3.08	3.845	17.05	0	0	3	2		
Fiat X1-9	27.3	4	79.0	66	4.08	1.935	18.90	1	1	4	1		

mpg Miles/(US) gallon Number of cylinders disp Displacement (cu.in.) Gross horsepower drat Rear axle ratio Weight (1000 lbs) asec 1/4 mile time V/S Transmission (0 = automatic, 1 = manual) gear Number of forward gears







#### Case 1: mtcars - Model Building

```
Call:
lm(formula = mpg \sim ., data = mtcars)
Residuals:
    Min
             10 Median
                                     Max
-3.4506 -1.6044 -0.1196 1.2193 4.6271
Coefficients:
            Estimate Std. Error t value Pr(>|t|)
(Intercept) 12.30337
                       18.71788
                                  0.657
   0.5181
            -0.11144
                        1.04502
                                  -0.107
   0.9161
cyl
                        0.01786
disp
             0.01334
                                  0.747
   0.4635
            -0.02148
                        0.02177
                                  -0.987
   0.3350
hp
             0.78711
                        1.63537
                                  0.481
   0.6353
drat
            -3.71530
                        1.89441
                                 -1.961
   0.0633 .
wt
             0.82104
                        0.73084
                                  1.123
   0.2739
gsec
             0.31776
                        2.10451
                                  0.151
   0.8814
VS
             2.52023
                        2.05665
                                  1.225
   0.2340
am
             0.65541
                        1.49326
                                  0.439
   0.6652
gear
            -0.19942
                        0.82875
                                 -0.241
   0.8122
carb
Signif. codes: 0 '***' 0.001 '**'
                                   0.01 '*' 0.05 '.' 0.1 ' ' 1
```

Residual standard error: 2.65 on 21 degrees of freedom Multiple R-squared: 0.869, Adjusted R-squared: 0.8066 F-statistic: 13.93 on 10 and 21 DF, p-value: 3.793e-07

- Very good Adjusted R<sup>2</sup>
- No significant variable at 5% significance level
- Model is significant
- Indicates multicollinearity

```
> vif(mtcarslm)
```

```
disp
      cyl
                                    drat
                            hp
   wt
  qsec
15.373833 21.620241
                                3.374620 15.164887
                     9.832037
  7.527958
                                     carb
       VS
                 am
                          aear
4.965873
          4.648487
                      5.357452
                                7.908747
```

- Rules of thumb indicate almost everything is highly collinear
- Let's run StepAIC



#### Case 1: mtcars – Model Building

```
> mtcarsStepAIC <- stepAIC(mtcarslm)</pre>
Start: AIC=70.9
mpg \sim cyl + disp + hp + drat + wt + qsec + vs + am + gear + carb
       Df Sum of Sq
                      RSS
             0.0799 147.57 68.915
            0.1601 147.66 68.932
            0.4067 147.90 68.986
- carb 1
            1.3531 148.85 69.190
- gear 1
            1.6270 149.12 69.249
- drat 1
            3.9167 151.41 69.736
- disp 1
            6.8399 154.33 70.348
- qsec 1
            8.8641 156.36 70.765
                   147.49 70.898
<none>
       1 10.5467 158.04 71.108
       1 27.0144 174.51 74.280
Step: AIC=68.92
mpg \sim disp + hp + drat + wt + qsec + vs + am + gear + carb
       Df Sum of Sa
                      RSS
            0.2685 147.84 66.973
            0.5201 148.09 67.028
            1.8211 149.40 67.308
- drat 1
            1.9826 149.56 67.342
- disp 1
            3.9009 151.47 67.750
            7.3632 154.94 68.473
                   147.57 68.915
<none>
- gsec 1 10.0933 157.67 69.032
       1 11.8359 159.41 69.384
       1 27.0280 174.60 72.297
Step: AIC=66.97
mpg \sim disp + hp + drat + wt + qsec + am + qear + carb
       Df Sum of Sa
                      RSS
- carb 1
            0.6855 148.53 65.121
- gear 1
            2.1437 149.99 65.434
```

```
> mtcarsStepAIC
Call:
lm(formula = mpg \sim wt + qsec + am, data = mtcars)
Coefficients:
(Intercept)
                                   asec
   am
      9.618
                                  1,226
                   -3.917
  2.936
```

- StepAIC identified 3 variables as significant
- Let us build the model with these 3





#### Case 1: mtcars - Model Building

```
Call:
lm(formula = mpq \sim am + qsec + wt, data = mtcars)
Residuals:
   Min
           10 Median
                      3Q
                                Max
-3.4811 -1.5555 -0.7257 1.4110 4.6610
Coefficients:
          Estimate Std. Error t value Pr(>|t|)
                      6.9596 1.382 0.177915
(Intercept) 9.6178
            am
        1.2259 0.2887 4.247 0.000216 ***
qsec
           -3.9165 0.7112 -5.507 6.95e-06 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 2.459 on 28 degrees of freedom
Multiple R-squared: 0.8497, Adjusted R-squared: 0.8336
F-statistic: 52.75 on 3 and 28 DF, p-value: 1.21e-11
```

```
> vif(mtcarslm2)
    am    qsec    wt
2.541437 1.364339 2.482952
```

- Adjusted R<sup>2</sup> improved
- All variables are significant
- Model is significant
- VIF values are around 2.5 or less





#### **Case 2: Predicting Fungal Toxin Contamination**

A drug precursor molecule is extracted from a type of nut, which is commonly contaminated by a fungal toxin that is difficult to remove during the purification process. The suspected predictors of the amount of fungus are:

- Rainfall (cm/week)
- Noon temperature (°C)
- Sunshine (h/day)
- Wind speed (km/h)

The fungal toxin concentration is measured in  $\mu g/100$  g.

#### FungalToxinContamination

Toxin	Rain	NoonTemp	Sunshine	WindSpeed
18.1	1.3	20.9	6.23	13.3
28.6	2.28	25.4	8.13	10.8
15.9	1.11	28.2	10.21	10.9
19.2	0.74	23.7	6.96	8.2
19.3	1.32	26.5	9.04	9.8
14.8	0.51	23.9	7.84	12.3
21.7	1.56	26.7	6.69	10
16.5	1.32	30	8.3	12.2
23.8	2.05	24.9	9.22	10.7
19	1.37	22	8.37	15



#### **Case 2: Model Building**

```
Call:
lm(formula = ToxinConc$Toxin ~ ToxinConc$Rain + ToxinConc$NoonTemp +
   ToxinConc$Sunshine + ToxinConc$WindSpeed, data = ToxinConc)
Residuals:
-1.8818 2.0498 -0.6314 0.4787 -0.5805 1.2508 -0.1921 -0.1813
     9
            10
-1.1552 0.8429
Coefficients:
                   Estimate Std. Error t value Pr(>|t|)
(Intercept)
                    31.6084
                               7.1051
  4.449
  0.00671 **
ToxinConc$Rain
                                       7.046 0.00089 ***
                   7.0676 1.0031
ToxinConc$NoonTemp -0.4201 0.2413 -1.741 0.14215
ToxinConc$Sunshine -0.2375 0.5086
                                       -0.467 0.66018
ToxinConc$WindSpeed -0.7936
                               0.2977 -2.666 0.04458 *
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 1.574 on 5 degrees of freedom
Multiple R-squared: 0.9186, Adjusted R-squared: 0.8535
F-statistic: 14.11 on 4 and 5 DF, p-value: 0.006232
```

Multiple regression tends to remove correlated pairs of IVs, as in the case of Noon Temperature and Sunshine here.





## Case 2: Model Building – R - VIF

```
> vif(ToxinConclm)
  ToxinConc$Rain
   ToxinConc$NoonTemp
  ToxinConc$Sunshine ToxinConc$WindSpeed
   1.031045
  1.616535
  1.415269
   1.209717
> correlation
  NoonTemp
  Sunshine
   WindSpeed
                Toxin
                               Rain
Toxin
                        0.868734134
                                     -0.07319548 -0.05169949 -0.270555628
Rain
           0.86873413
                        1.0000000000
                                      0.11691043
  0.16841144 -0.002180167
                        0.116910426
NoonTemp
          -0.07319548
                                     1.000000000
  0.50082303 -0.368972511
Sunshine
          -0.05169949
                        0.168411437
  1.000000000
                      -0.002180167 -0.36897251 -0.01843949
          -0.27055563
```

There doesn't appear to be any strongly correlated variables either using correlation values or the VIF, although in some situations, a VIF of 1.5 is considered high.

It may be worthwhile to build another model keeping one of the correlated variables in the model. The more significant can be preferred but business intuition may be cautiously used to include other statistically insignificant variable(s).

Let us do StepAIC first.



#### Case 2: Model Building – R - StepAIC

```
> ToxinConclm1 <- stepAIC(ToxinConclm, direction = "both")</pre>
Start: AIC=12.14
ToxinConc$Toxin ~ ToxinConc$Rain + ToxinConc$NoonTemp + ToxinConc$Sunshine +
   ToxinConc$WindSpeed
                     Df Sum of Sq
                                     RSS
  AIC

    ToxinConc$Sunshine

                            0.540 12.927 10.567
                                   12.387 12.141
<none>

    ToxinConc$NoonTemp 1 7.510 19.897 14.880

    ToxinConc$WindSpeed 1 17.603 29.990 18.983

ToxinConc$Rain
                      1 122.991 135.378 34.055
Step: AIC=10.57
ToxinConc$Toxin ~ ToxinConc$Rain + ToxinConc$NoonTemp + ToxinConc$WindSpeed
                     Df Sum of Sq
                                     RSS
  AIC
                                   12.927 10.567
<none>
+ ToxinConc$Sunshine
                      1 0.540 12.387 12.141

    ToxinConc$NoonTemp 1 13.417 26.344 15.686

    ToxinConc$WindSpeed 1 19.688 32.615 17.822

- ToxinConc$Rain
                      1 122.830 135.757 32.083
```





### Case 2: Model Building - R

```
Call:
lm(formula = ToxinConc$Toxin ~ ToxinConc$Rain + ToxinConc$NoonTemp +
   ToxinConc$WindSpeed, data = ToxinConc)
Residuals:
   Min
            10 Median
-1.6394 -0.9308 0.1394 0.6545 2.0909
Coefficients:
                   Estimate Std. Error t value Pr(>|t|)
(Intercept)
                    31.5651
                                6.6253
   4.764 0.00311 **
ToxinConc$Rain
                     7.0108
                                0.9285
   7.551 0.00028
ToxinConc$NoonTemp
                    -0.4790
                                0.1919 -2.495 0.04682 *
                                0.2718
  -3.023 0.02331 *
ToxinConc$WindSpeed -0.8218
Residual standard error: 1.468 on 6 degrees of freedom
Multiple R-squared: 0.915,
                               Adjusted R-squared: 0.8726
F-statistic: 21.54 on 3 and 6 DF, p-value: 0.001298
```

Toxin concentrations increase with increasing rainfall and decrease in drier climates characterized by higher temperatures and wind speeds.

The business can take a decision to rent farms in drier climates if the cost benefits of saved nuts versus higher rents are high.



## Multiple Linear Regression

## **RECAP - OUTPUT ANALYSIS**





#### What is the total variation and its explainable and unexplainable components?

SUMMARY OUTPUT									
					SST	S = SSR + S	SSE		
Regression St	atistics								
Multiple R	0.89666084	5	$SST = \sum_{i=1}^{n} (y_i)^{i}$	$(\bar{y}_i - \bar{y}_i)^2$	SSR	$z = \sum (\hat{y}_i - $	$\bar{y}$ ) <sup>2</sup> $ SSI $	E =	$(y_i - \hat{y}_i)^2$
R Square	0.804000661		۷.,					4	
Adjusted R Square	0.750546296								
Standard Error	2.90902388								
Observations	15								
ANOVA									
	df		SS	MS		F	Significan	ce F	
Regression	3		381.8467141	127.28	32238	15.04087945	0.0003	3002	
Residual	11		93.08661926	8.46242	19933				
Total	14	•	474.9333333						
	Coefficients	St	andard Error	t Sta	t	P-value	Lower 95	5%	Upper 95%
Intercept	12.04617703		9.312399791	1.293	56313	0.222319528	-8.45027	6718	32.54263077
Stock 2 (\$)	0.878777607		0.26187309	3.35573	38482	0.006412092	0.30239	8821	1.455156393
Stock 3 (\$)	0.220492727		0.143521894	1.53630	00286	0.152714573	-0.09539	6832	0.536382286
Stock 2*Stock 3	-0.009984949		0.002314083	-4.31486	52356	0.00122514	-0.01507	8211	-0.00489169







#### How much of total variation can be explained by variation in independent variables?

SUMMARY OUTPUT							
Regression St	atistics						
Multiple R	0.89666084	SSR	38	31.85	or R2		
R Square	0.804000661	${SST} =$	17	7 <mark>4.93</mark>	<u></u>		
Adjusted R Square	0.750546296	331	<i>ኅ /</i>	4.93			
Standard Error	2.90902388						
Observations	15						
ANOVA							
	df	SS		MS	F	Significance F	
Regression	3	381.84671	41	127.282238	15.04087945	0.00033002	
Residual	11	93.086619	26	8.462419933			
Total	14	474.93333	33				
	Coefficients	Standard Erro	or	t Stat	P-value	Lower 95%	Upper 95%
Intercept	12.04617703	9.3123997	91	1.29356313	0.222319528	-8.450276718	32.54263077
Stock 2 (\$)	0.878777607	0.261873	09	3.355738482	0.006412092	0.302398821	1.455156393
Stock 3 (\$)	0.220492727	0.1435218	94	1.536300286	0.152714573	-0.095396832	0.536382286
Stock 2*Stock 3	-0.009984949	0.0023140	83	-4.314862356	0.00122514	-0.015078211	-0.00489169







How much of total variation can be explained by variation in independent variables (IVs) that *actually affect* the Dependent Variable DV? Don't forget that this does not mean those are not important or that they don't have *practical* significance.

Regression St	atistics					
Multiple R	0.89666084					
R Square	0.804000661	X		J.	MSE	
Adjusted R Square	0.750546296	$R^2 - (1)$	$(-R^2)\frac{1}{n-1}$	$\frac{\iota}{1}$ 1		
Standard Error	2.90902388		n-1	k-1	MST	
Observations	15					
ANOVA						
	df	SS	MS	F	Significance F	
Regression	3	381.8467141	127.282238	15,04087945	0.00033002	
Residual	11	93.08661926	8.462419933			
Total	14	474.9333333	33.923809521			
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
Intercept	12.04617703	9.312399791	1.29356313	0.222319528	-8.450276718	32.54263077
Stock 2 (\$)	0.878777607	0.26187309	3.355738482	0.006412092	0.302398821	1.455156393
Stock 3 (\$)	0.220492727	0.143521894	1.536300286	0.152714573	-0.095396832	0.536382286
Stock 2*Stock 3	-0.009984949	0.002314083	-4.314862356	0.00122514	-0.015078211	-0.00489169

Remember  $MST = \frac{SST}{n-1}$ 





#### What is the average of the squared errors?

SUMMARY OUTPUT						
Regression St	atistics					
Multiple R	0.89666084					
R Square	0.804000661					
Adjusted R Square	0.750546296					
Standard Error	2.90902388	S.	<u>SE</u>			
Observations	15	$MSE = \frac{1}{df_o}$	SE rror			
			1101			
ANOVA						
	df	SS	MS	F	Significance F	
Regression	3	381.8467141	127.282238	15.04087945	0.00033002	
Residual	11	93.08661926	8.462419933			
Total	14	474.9333333				
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
Intercept	12.04617703	9.312399791	1.29356313	0.222319528	-8.450276718	32.54263077
Stock 2 (\$)	0.878777607	0.26187309	3.355738482	0.006412092	0.302398821	1.455156393
Stock 3 (\$)	0.220492727	0.143521894	1.536300286	0.152714573	-0.095396832	0.536382286
Stock 2*Stock 3	-0.009984949	0.002314083	-4.314862356	0.00122514	-0.015078211	-0.00489169







### Is the model significant?

SUMMARY OUTPUT							
Regression St	atistics						
Multiple R	0.89666084						
R Square	0.804000661						
Adjusted R Square	0.750546296	MSR MSR	D d- f		. ~ f (0 0 T 2 1	11) 2 5	74
Standard Error	2.90902388	$F = \frac{1}{MSE}$	R code for	or critical F	qf(0.05,3,1)	(1) = 3.58	3/4
Observations	15	\		<u></u>		:f:	a a calca c
					code for Sign		•
ANOVA				p <i>f</i>	(15.040879	945,3,11) =	= 0.00033002
	df	SS	MS	F	Significance F		
Regression	3	381.8467141	127.282238	15.04087945	0.00033002		
Residual	11	93.08661926	8.462419933				
Total	14	474.9333333					
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	
Intercept	12.04617703	9.312399791	1.29356313	0.222319528	-8.450276718	32.54263077	
Stock 2 (\$)	0.878777607	0.26187309	3.355738482	0.006412092	0.302398821	1.455156393	
Stock 3 (\$)	0.220492727	0.143521894	1.536300286	0.152714573	-0.095396832	0.536382286	
Stock 2*Stock 3	-0.009984949	0.002314083	-4.314862356	0.00122514	-0.015078211	-0.00489169	







## What do regression coefficients mean?

			A COCIIIC
SUMMARY OUTPUT			relations
Regression St	atistics		variable
Multiple R	0.89666084		contribu
R Square	0.804000661		
Adjusted R Square	0.750546296		(IV), i.e.,
Standard Error	2.90902388		indepen
Observations	15		•
			other IV
ANOVA			
	df	SS	MS
Regression	3	381.8467141	127.282238
Residual	11	93,08661926	8.462419933
Total	14	474.9333333	
	Coefficients	Standard Error	t Stat

A coefficient is the slope of the linear
relationship between the dependent
variable (DV) and the <b>independent</b>
contribution of the independent variable
(IV), i.e., that part of the IV that is
independent of (or uncorrelated with) all
other IVs.

Significance F

Regression	3	381.8467141	127.282238	15.04087945	0.00033002	
Residual	11	93,08661926	8.462419933			
Total	14	474.9333333				
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
Intercept	12.04617703	9.312399791	1.29356313	0.222319528	-8.450276718	32.54263077
Stock 2 (\$)	0.878777607	0.26187309	3.355738482	0.006412092	0.302398821	1.455156393
Stock 3 (\$)	0.220492727	0.143521894	1.536300286	0.152714573	-0.095396832	0.536382286
Stock 2*Stock 3	-0.009984949	0.002314083	-4.314862356	0.00122514	-0.015078211	-0.00489169





#### Are the coefficients significant? How do I calculate the "t" values

SUMMARY OUTPUT							
Regression St	atistics						
Multiple R	0.89666084						
R Square	0.804000661			P code for	critical t: qt	<u>(0 025 11)</u>	
Adjusted R Square	0.750546296	$t = \frac{b_i - \beta_{i_1}}{a_i}$	null	K code for	=	(0.023,11)	
Standard Error	2.90902388	$t = \frac{1}{SF_t}$	$\beta_{i_{null}} = 0$				
Observations	15	$JL_{b}$	$\rho_{i_{null}} - 0$				
		book					
ANOVA		1					
	df	159	MS	F	Significance F		
Regression	3	381/8467141	127.282238	15.04087945	0.00033002		
Residual	11	93/08661926	8.462419933				
Total	14	4,9333333					
	. p. p. p						
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	
Intercept $b_0$	12.04617703	9.312399791	1.29356313	0.222319528	-8.450276718	32.54263077	
Stock 2 (\$) b <sub>1</sub>	0.878777607	0.26187309	3.355738482	0.006412092	0.302398821	1.455156393	
Stock 3 (\$) b <sub>2</sub>	0.220492727	0.143521894	1.536300286	0.152714573	-0.095396832	0.536382286	
Stock 2*Stock 3	0.009984949	0.002314083	-4.314862356	0.00122514	-0.015078211	-0.00489169	

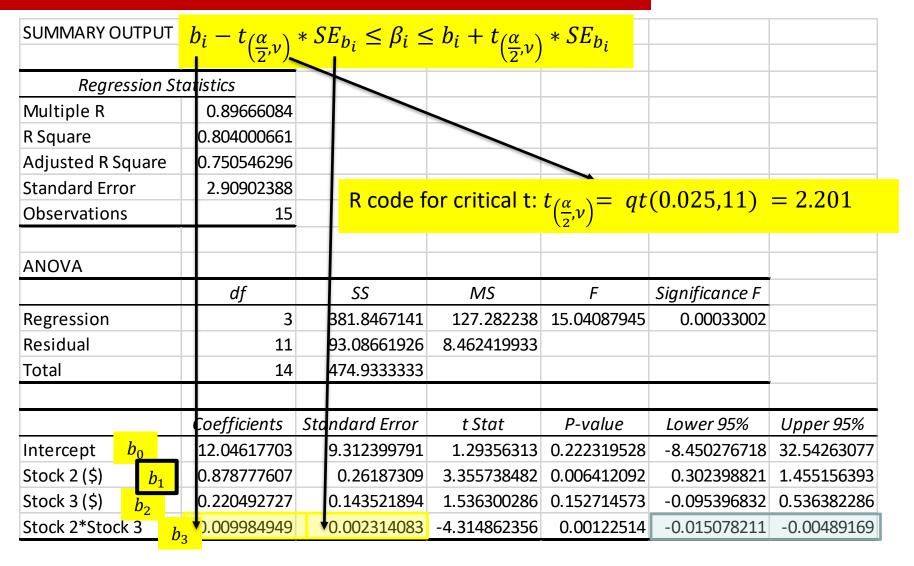






2.201

#### What are the confidence intervals for the coefficients?









# Multiple Linear Regression





# Case - Oakland A's 2002 Success (Moneyball)







## Case Study – Data (baseball-reference.com and MITx)

- 1232 rows, 15 variables
- Statistics for 40 teams from 1962 to 2012
- Oakland A was trying to make playoffs in 2002 and so, 902 rows of data from pre-2002 dates used.

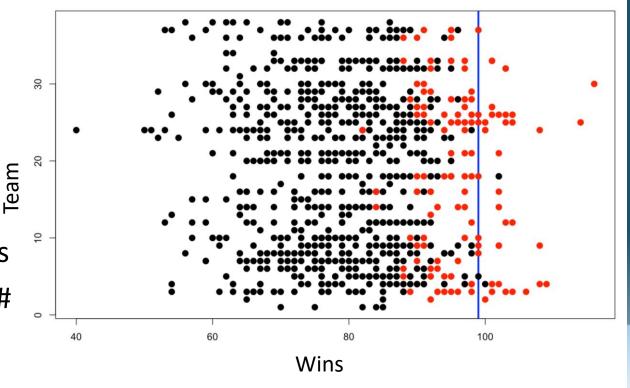
Team	League	Year	RS	RA	W	OBP	SLG	ВА	Playoffs	RankSeason	RankPlayoffs	G	OOBP	OSLG
ANA	AL	2001	691	730	75	0.327	0.405	0.261	0			162	0.331	0.412
ARI	NL	2001	818	677	92	0.341	0.442	0.267	1	5	1	162	0.311	0.404
ATL	NL	2001	729	643	88	0.324	0.412	0.26	1	7	3	162	0.314	0.384
BAL	AL	2001	687	829	63	0.319	0.38	0.248	0			162	0.337	0.439
BOS	AL	2001	772	745	82	0.334	0.439	0.266	0			161	0.329	0.393
CHC	NL	2001	777	701	88	0.336	0.43	0.261	0			162	0.321	0.398
CHW	AL	2001	798	795	83	0.334	0.451	0.268	0			162	0.334	0.427
CIN	NL	2001	735	850	66	0.324	0.419	0.262	0			162	0.341	0.455
CLE	AL	2001	897	821	91	0.35	0.458	0.278	1	6	4	162	0.341	0.417
COL	NL	2001	923	906	73	0.354	0.483	0.292	0			162	0.35	0.48
DET	AL	2001	724	876	66	0.32	0.409	0.26	0			162	0.357	0.461





## **Case Study – Scatter plot**

- No. of wins for each team
- Red Case when team went to playoffs
- Black Case when team did not go to playoffs
- Vertical blue line DePodesta's estimate for # of wins required (99)

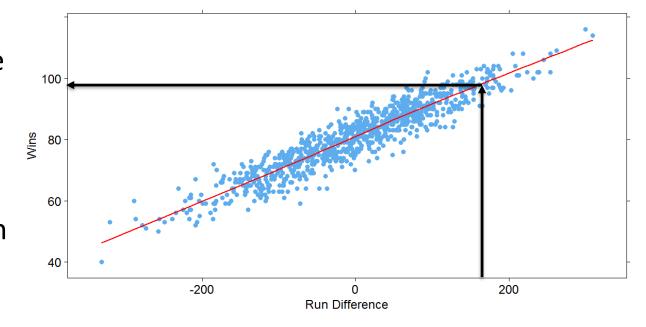






## Case Study – Scatter plot

- DePodesta also estimated that a team on an average needed to score 169 runs more (814-645) per game than their opponent to make the 99 wins
- Strong correlation = 0.94
- Model also predicted 99 wins for a 169-run difference



$$W = 80.881375 + 0.105766 * RD$$
  
 $W = 80.881375 + 0.105766 * 169 = 98.8$ 



## Case Study – Regression for RS

- Run difference = Runs Scored (RS) Runs Allowed (RA)
- RS is a function of OBP (On Base Percentage), SLG (Slugging Percentage) and BA (Batting Average)
- Adj.  $R^2 = 0.93$

- However, coefficient of BA is negative, which is nonintuitive (higher batting average leading to lower chance of winning!). This indicates multi-collinearity.
- Removing BA gives a model with Adj.  $R^2 = 0.9294$

```
RS = -804.96 + 2737.77 * OBP + 1584.91 * SLG
```

```
call:
lm(formula = RS \sim OBP + SLG + BA, data = moneyball)
Residuals:
   Min
            10 Median
-70.941 -17.247 -0.621 16.754 90.998
Coefficients:
           Estimate Std. Error t value Pr(>|t|)
(Intercept)
            -788.46
                         19.70 -40.029 < 2e-16 ***
            2917.42
                        110.47 26.410 < 2e-16 ***
OBP
            1637.93
                         45.99 35.612 < 2e-16 ***
SLG
                        130.58 -2.826 0.00482 **
            -368.97
BA
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '1
Residual standard error: 24.69 on 898 degrees of freedom
Multiple R-squared: 0.9302, Adjusted R-squared: 0.93
F-statistic: 3989 on 3 and 898 DF, p-value: < 2.2e-16
call:
lm(formula = R5 ~ OBP + SLG, data = moneyball)
Residuals:
    Min
            10 Median
-70.838 -17.174 -1.108 16.770 90.036
Coefficients:
            Estimate Std. Error t value Pr(>|t|)
(Intercept)
            -804.63
                          18.92 -42.53
OBP
             2737.77
                          90.68
                                 30.19
            1584.91
                          42.16
                                 37.60
SLG
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 24.79 on 899 degrees of freedom
```

Multiple R-squared: 0.9296, Adjusted R-squared: 0.9294 F-statistic: 5934 on 2 and 899 DF, p-value: < 2.2e-16

## Case Study – Regression for RA

- RA is a function of OOBP (Opponent On Base Percentage) and OSLG (Opponent Slugging Percentage)
- Missing values removed. 902 values got dropped to 90.
- Adj.  $R^2 = 0.9052$

```
call:
lm(formula = RA \sim OOBP + OSLG, data = moneyball)
Residuals:
   Min
            10 Median
                                  Max
-82.397 -15.178 -0.129 17.679 60.955
Coefficients:
           Estimate Std. Error t value Pr(>|t|)
(Intercept) -837.38
                        60.26 -13.897 < 2e-16 ***
            2913.60 291.97 9.979 4.46e-16 ***
OOBP
            1514.29 175.43 8.632 2.55e-13 ***
OSLG
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '1
Residual standard error: 25.67 on 87 degrees of freedom
  (812 observations deleted due to missingness)
Multiple R-squared: 0.9073, Adjusted R-squared: 0.9052
F-statistic: 425.8 on 2 and 87 DF, p-value: < 2.2e-16
```

RA = -837.38 + 2913.60 \* OOBP + 1514.29 \* OSLG



## **Case Study – Prediction**

- Predict how many runs A's will score and allow in 2002 indicating whether they will make the playoffs or not.
- Inputs to RS and RA models are average team OBP, SLG, OOBP and OSLG values in 2001, assuming team quality remains the same in 2002.
- Values in 2001 (data file has for the entire season including playoffs; the values below are for the regular season as predictions are for that part only)

- OBP: 0.339

– SLG: 0.430

- OOBP: 0.307

- OSLG: 0.373





## **Case Study – Prediction**

## Equations

$$RS = -804.96 + 2737.77 * OBP + 1584.91 * SLG$$
  
 $RA = -837.38 + 2913.60 * OOBP + 1514.29 * OSLG$   
 $W = 80.881375 + 0.105766 * RD$ 

#### Calculations

$$RS = -804.96 + 2737.77 * 0.339 + 1584.91 * 0.430 = 804.66 \sim 805$$
  
 $RA = -837.38 + 2913.60 * 0.307 + 1514.29 * 0.373 = 621.93 \sim 622$   
 $W = 80.881375 + 0.105766 * 183 = 100.2 \sim 100$ 

#### Results

Metric	<b>Model Prediction</b>	DePodesta's Estimate	Actual
RS	805	810	800
RA	622	660	654
Wins	100	95	103





## **Theoretical World vs the Practical World - Advice**

#### Is it true that the majority of business problems can be solved with linear and logistic regression models?



Ryan Barnes, Data Scientist at Mountain America Credit Union (2015-present)

Answered Jun 23 · Upvoted by Edward Williams, M.A. Statistics, University of Wisconsin - Madison (1968) and Martin Lukac, Ph.D. Sociology & Statistics, KU Leuven (2020) · 2 min read

Let me let you in on a secret about the difference between school (data science competitions too) and the real world. In the real world things break. Data shifts because the guy entering it into the system leaves the job and the new guy does it a little bit differently. The world changes around your model, like the NBA 3-point line gets moved back, and so your data distribution on 3 point attempts made shifts. Other things out of your control happen.

In the real world you are constantly balancing between getting the "right answer", getting an answer quickly, and getting a solution that isn't fragile, and that is easy to debug when it does break (because it will break). In my professional life, time and again I thought that a linear model wasn't powerful enough, and started with something more complicated. Then I was forced to come back to a linear model. Why?

Once I had an optimization problem, I had developed a cool genetic algorithm to solve the problem for setting the optimal cutoff values for a fraud model. It would spin for a day or two up to a week depending on how complex the rule it was trying to optimize, but it would get fantastic results. It worked like a charm every time we needed to set these thresholds. Turns out nobody used it. When asked why, the humans weren't patient enough to wait for the machine to think.

So I threw together a linear regression to set the thresholds. The result wasn't nearly as optimal. But it ran in a couple of seconds. Everyone uses that system. It gets them better results than just using a gut feeling, and it is fast. Are we leaving money on the table? Maybe, depends on your perspective, if no one uses it, we are leaving way more money on the table than by doing a linear regression.

How about if that thing broke. It was nearly impossible to debug, and the results were stochastic to boot. So you never knew if you had the best possible result. With a linear model, I can write a unit test. I can figure out why it gave the answer that it did, and it is just a more solid algorithm that is nearly impossible to break.

So to answer your question, can you solve any business problem with linear regression and probability models? Probably not, I'm looking at PR or HR problems for example, but in terms of data science, they are rock solid models and should be your go to models. Only when they won't work, and you are 100% sure that they aren't working should you move onto anything else.

Source: <a href="https://www.quora.com/ls-it-true-that-the-majority-of-business-problems-can-be-solved-with-linear-and-logistic-regression-models">https://www.quora.com/ls-it-true-that-the-majority-of-business-problems-can-be-solved-with-linear-and-logistic-regression-models</a>

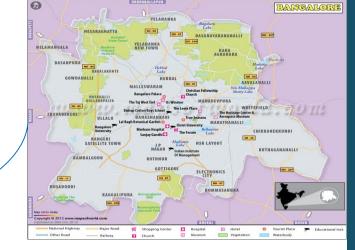
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