## **About Us**

Suraksha Gold Industries Pvt Ltd is a Rajasthan based leading manufacturer, marketer & exporter of buildingmaterial products like - Wall Putty, Decorative White cement, Exterior Cement Paint, Water Proofcompound, Cement Primer, Oil Bond Distemper, and P.O.P. etc with the famous Brand Name "Suraksha Gold" having its corporate office in NEW DELHI. A Rajasthan based leading building material manufacturing company having automatic manufacturing plant in Thanagazi Dist-Alwar (Rajasthan). Being one of the largest manufacturers we hold a significant position in India's Wall Putty & building material Industry with a production capacity of over 200 thousand tons annually. Which is well backed up by technologically advanced tools and machinery and a team with exceptional skill sets and in -depth knowledge about the requirements of the industry. Their expertise in the concerned area has enabled us to customize the products as per the client requirements. One of our prime concern areas is to derive client satisfaction through all our endeavors. We share a huge amount of experience among our channel associates with trust worthy commitments. We are an ISO 9001:2008 Certified Company.

Suraksha Gold Industries Pvt Ltd have been known as one of the leading marketer and suppliers in the domestic market for the best quality of products and among a very few companies of India, who use to provide AUTOMATIC PACKAGING WITHOUT THREAD. We have a state of the art infrastructure, healthy and co-operative working environment among the employees which is nicely supported by the huge and profitable experience of seniors. With perfect environment and one of the esteemed organizations of building material industry, we could be the best destination to meet up for valuable and deserved job seekers.

Company Name-SURAKSHA GOLD INDUSTRIES PVT LTD

Job Location - Candidate's preferred location/Vacant location in Preferred State

**Designation**: -Area Development Manager.

**Work Experience** - 2- 4 Years in Channel sales

**Salary** –UPTO 30K +5 k (fixed till Probation Period only) as T.A & D.A + mobile expense + Good Incentive

WEBSITE- www.surakshagoldindustries.com

## **Job Description**

- 1. **Primary Sales** -i.e. to appointment of a single Distributor with good credit facility for the allotted district within the probation period of 1 month .(T&C reserves)
- 2. Company will provide leads also and as well as senior visit support on need to satisfy primary sales.
- 3. Appointment of distributor is very easy task as company will provide very attractive and profitable credit facility in favor of Distributor.
- 4. 1 month will be given as probation period to the candidate and grace period facility is also available on need.

- 5. T.A and D.A will be changed after appointment of distributor to satisfy secondary sales and that will be as per company expense structure.
- 6. Candidate will be bonded with leave management and HR -policy.
- 7. Secondary Sales –i .e sale and liquidize the products across the market.
- **8.** Need to widen of dealer network across the market.
- 9. Increase Sales volume by applying proficient strategies.
- 10. Organizing and monitoring Promotional Activities.

Thanks & Regards Suraksha Gold Industries Pvt Ltd New Delhi.