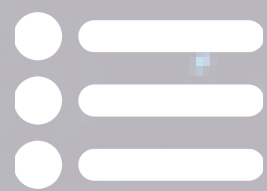




Wavecon Telecom Analysis



₹ 31.9bn

₹ 200.7

161.7M

12.6M

₹ 4.0bn
MA

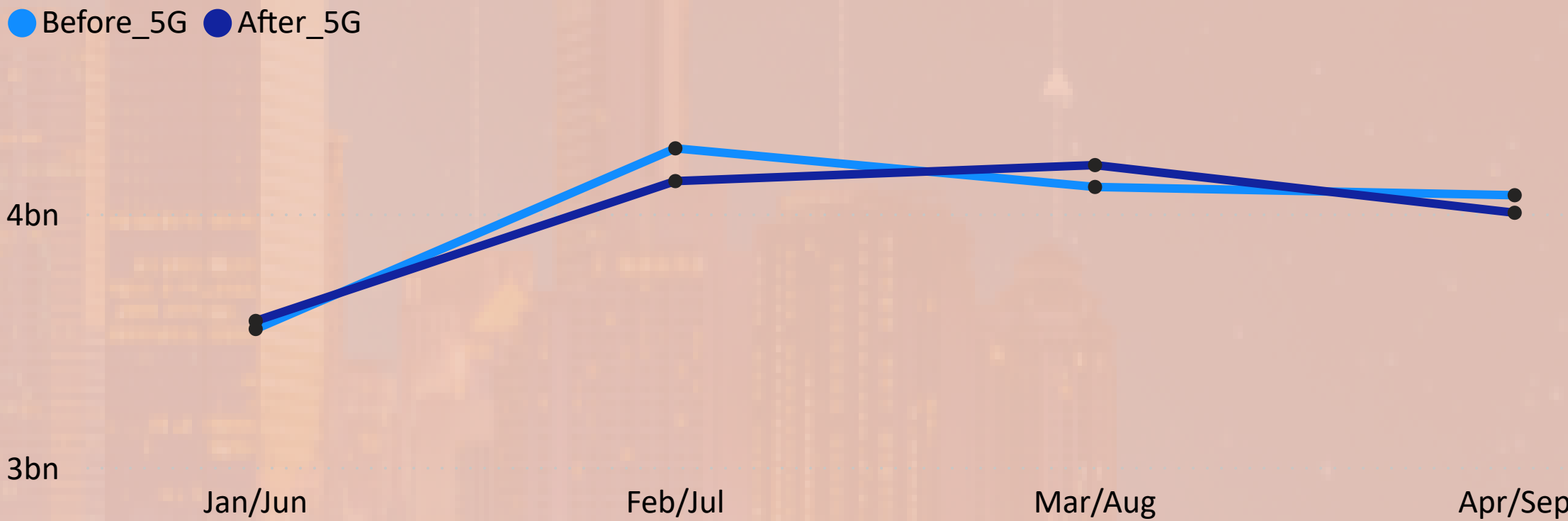
16.0bn
Before 5G

15.9bn
After 5G

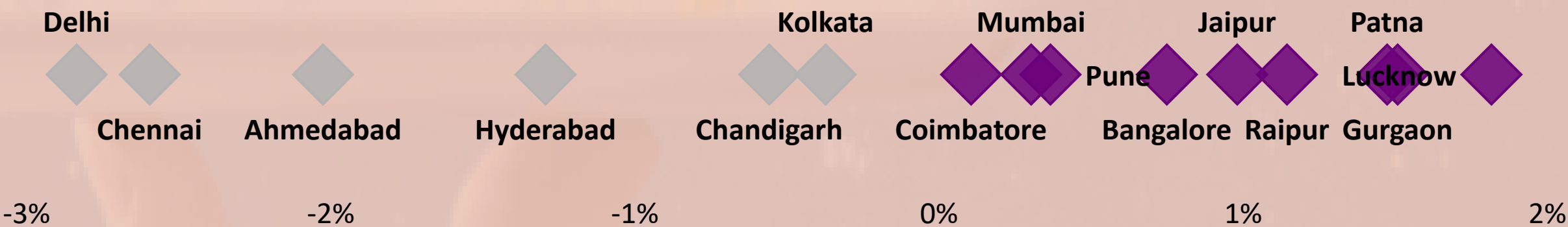
-0.50%
Chg%

City Name	Total Revenue	Before_5G	After_5G	Chg%
Mumbai	₹ 4,896M	2,444M	2452M	0.31%
Delhi	₹ 3,872M	1,964M	1908M	-2.83%
Kolkata	₹ 3,844M	1,926M	1918M	-0.37%
Bangalore	₹ 3,386M	1,687M	1699M	0.75%
Chennai	₹ 2,964M	1,501M	1462M	-2.59%
Pune	₹ 2,598M	1,296M	1301M	0.37%
Hyderabad	₹ 2,357M	1,186M	1171M	-1.29%
Ahmedabad	₹ 1,871M	945M	926M	-2.02%
Jaipur	₹ 1,409M	701M	708M	0.98%
Lucknow	₹ 1,308M	648M	660M	1.82%
Patna	₹ 982M	487M	495M	1.48%
Coimbatore	₹ 914M	457M	457M	0.11%
Chandigarh	₹ 612M	307M	305M	-0.55%
Gurgaon	₹ 547M	271M	275M	1.51%
Delhi	₹ 3,154M	1,574M	1,504M	-1.15%
Total	₹ 31,874M	15,977M	15897M	-0.50%

Monthly Trend



City Chg%



Month

All

Before/After 5g

All

City

All

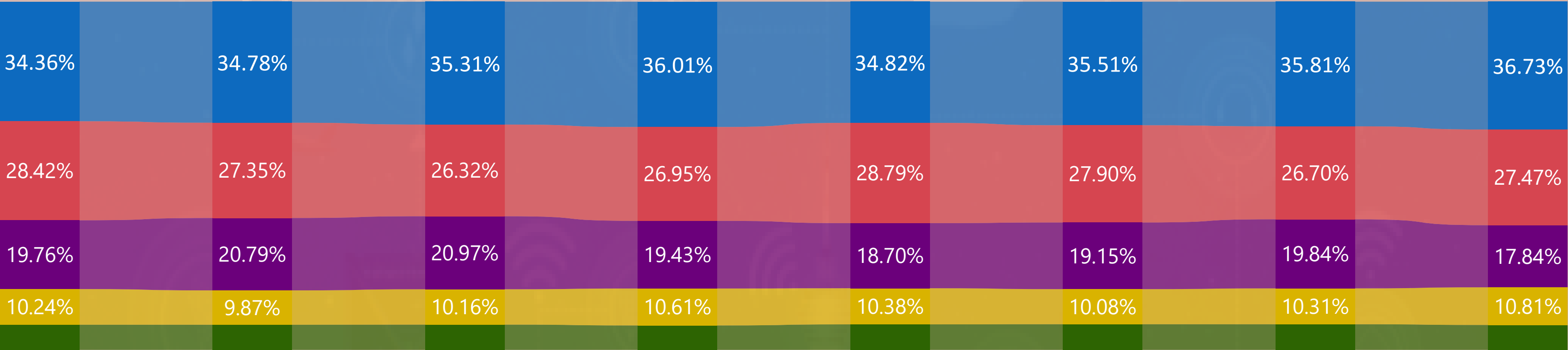


Value

%

Market Share

PIO_Ms Others_Ms Dadafone_Ms WaveCon_Ms Britel_Ms



January February March April June July August September

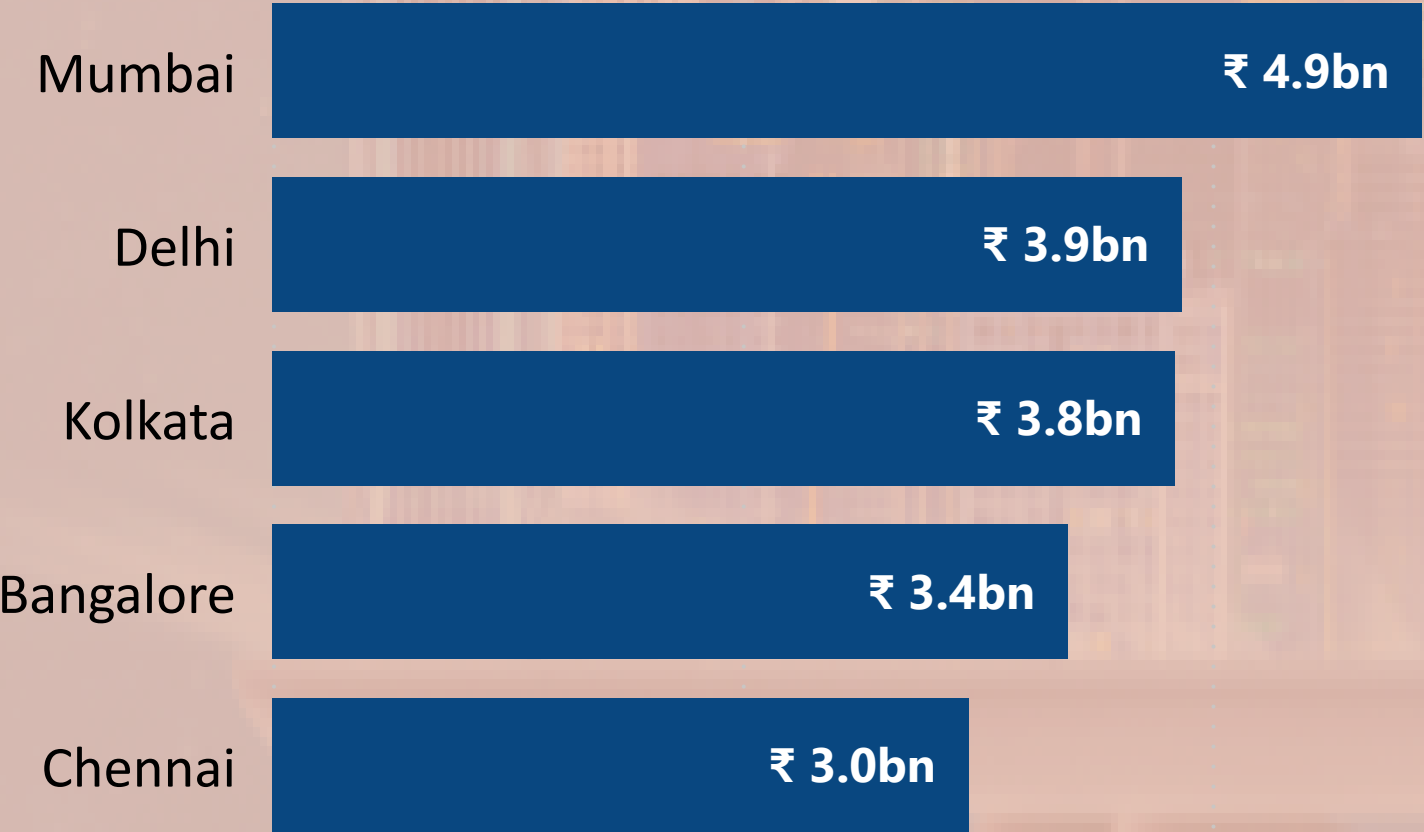
Revenue

AU

Usub

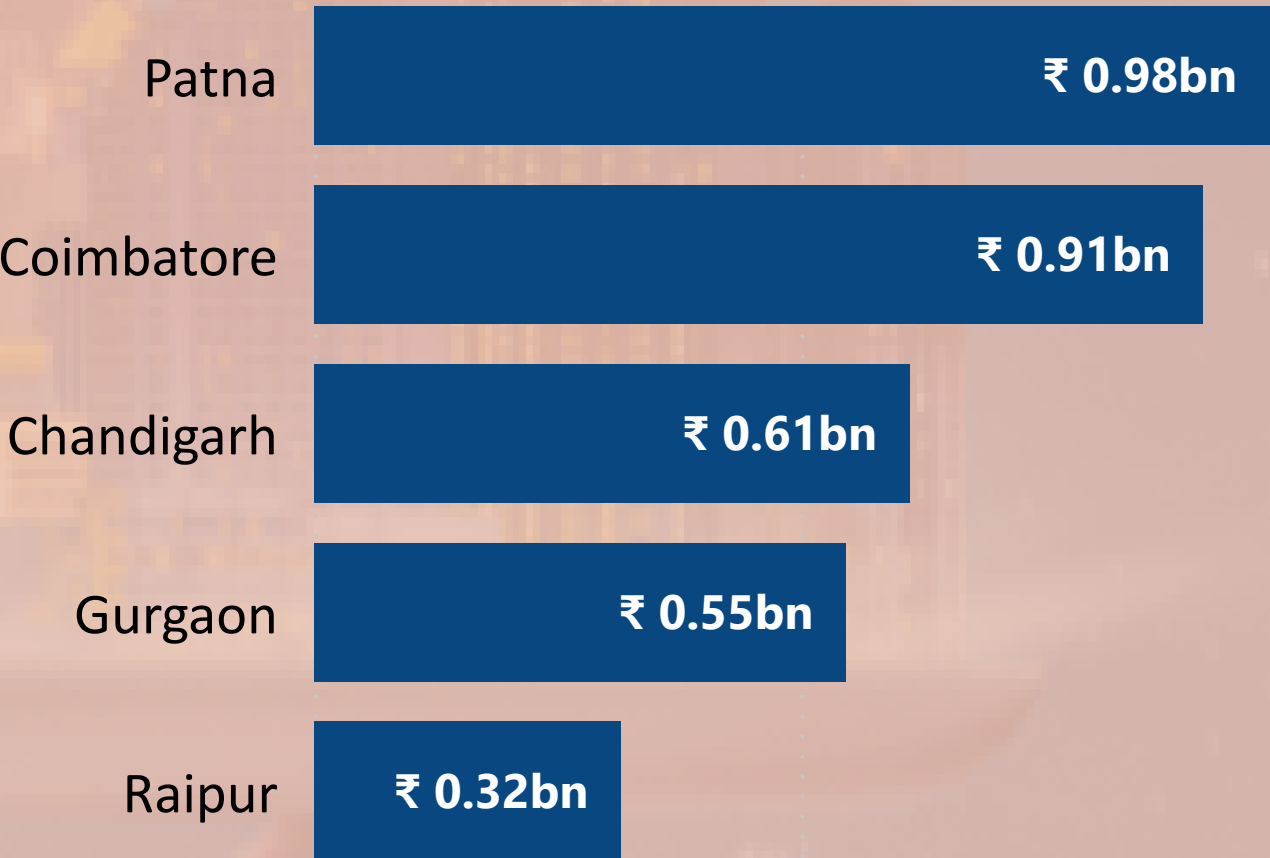
ARPU

Top 5 Cities



₹ 0bn ₹ 2bn ₹ 4bn

Bottom 5 Cities



₹ 0.0bn ₹ 0.5bn ₹ 1.0bn

Before/After 5g

All



Before/After 5g

All



p1



Smart Recharge Pack (2 GB / Day Combo For 3 months)

4.2bn

Total Revenue

1.8bn

Revenue - Before 5G

2.4bn

Revenue - After 5G

Monthly Revenue

plan	January	February	March	April	June	July	August	September
p1	₹ 396M	₹ 503M	₹ 466M	₹ 448M	₹ 536M	₹ 628M	₹ 620M	₹ 603M
p2	₹ 326M	₹ 409M	₹ 386M	₹ 368M	₹ 340M	₹ 388M	₹ 392M	₹ 368M
p3	₹ 296M	₹ 349M	₹ 353M	₹ 321M	₹ 304M	₹ 341M	₹ 335M	₹ 317M
p4	₹ 243M	₹ 280M	₹ 274M	₹ 278M	₹ 200M	₹ 237M	₹ 229M	₹ 212M
p5	₹ 216M	₹ 285M	₹ 258M	₹ 246M	₹ 144M	₹ 172M	₹ 179M	₹ 157M
p6	₹ 167M	₹ 197M	₹ 199M	₹ 187M	₹ 109M	₹ 135M	₹ 126M	₹ 125M
p7	₹ 123M	₹ 158M	₹ 156M	₹ 146M	₹ 33M	₹ 35M	₹ 45M	₹ 43M
p8	₹ 94M	₹ 120M	₹ 111M	₹ 110M				
p9	₹ 52M	₹ 59M	₹ 57M	₹ 58M				
p10	₹ 23M	₹ 37M	₹ 34M	₹ 38M				
p11					₹ 414M	₹ 486M	₹ 478M	₹ 482M
p12					₹ 255M	₹ 300M	₹ 306M	₹ 300M
p13					₹ 72M	₹ 82M	₹ 82M	₹ 79M

Top



Bottom

Cities

Patna

₹ 0.14bn

Coimbatore

₹ 0.12bn

Chandigarh

₹ 0.08bn

Gurgaon

₹ 0.07bn

Raipur

₹ 0.04bn

₹ 0.0bn

₹ 0.1bn