

Specify the Date

6/1/2024

8/29/2024

Sales Types Analysis

10M

Total Sales Amount

404K

Number of Sales

24.75

Average Sales Amount

8.00

Median Sales Amount

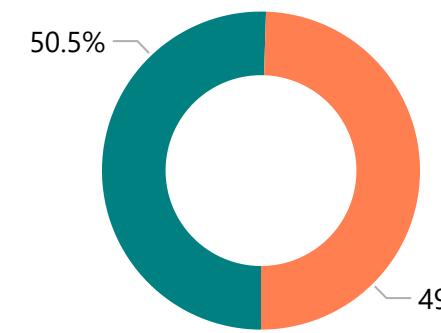
400

Highest Sales Amount

0

Lowest Sales Amount

Customer Type Breakdown

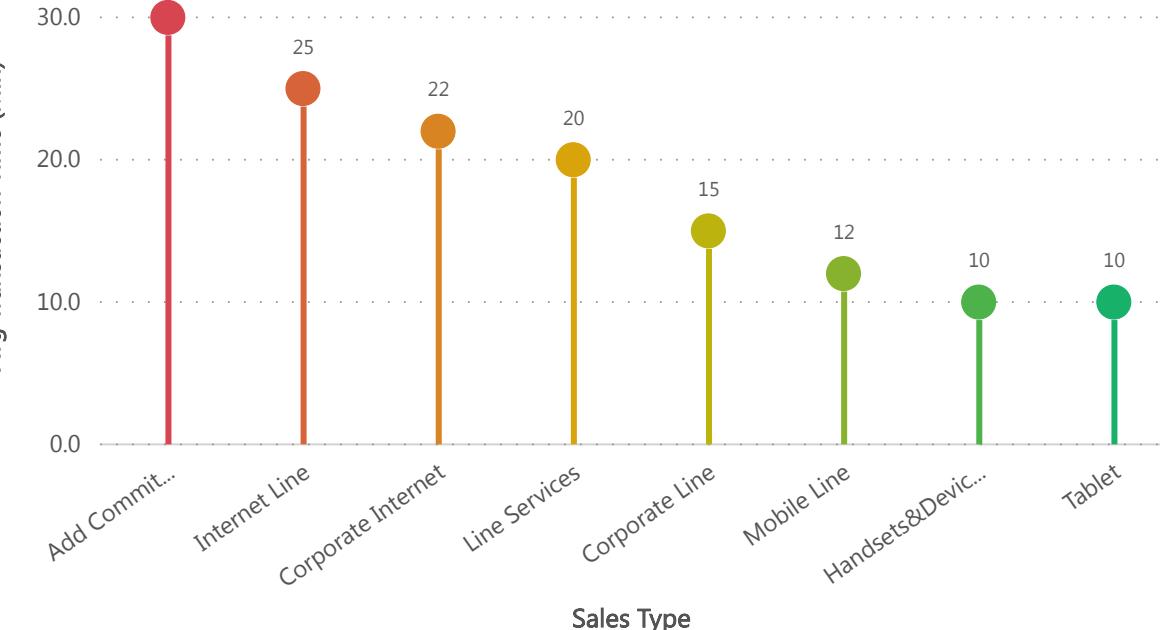


Customer Type
● Customer
● Corp

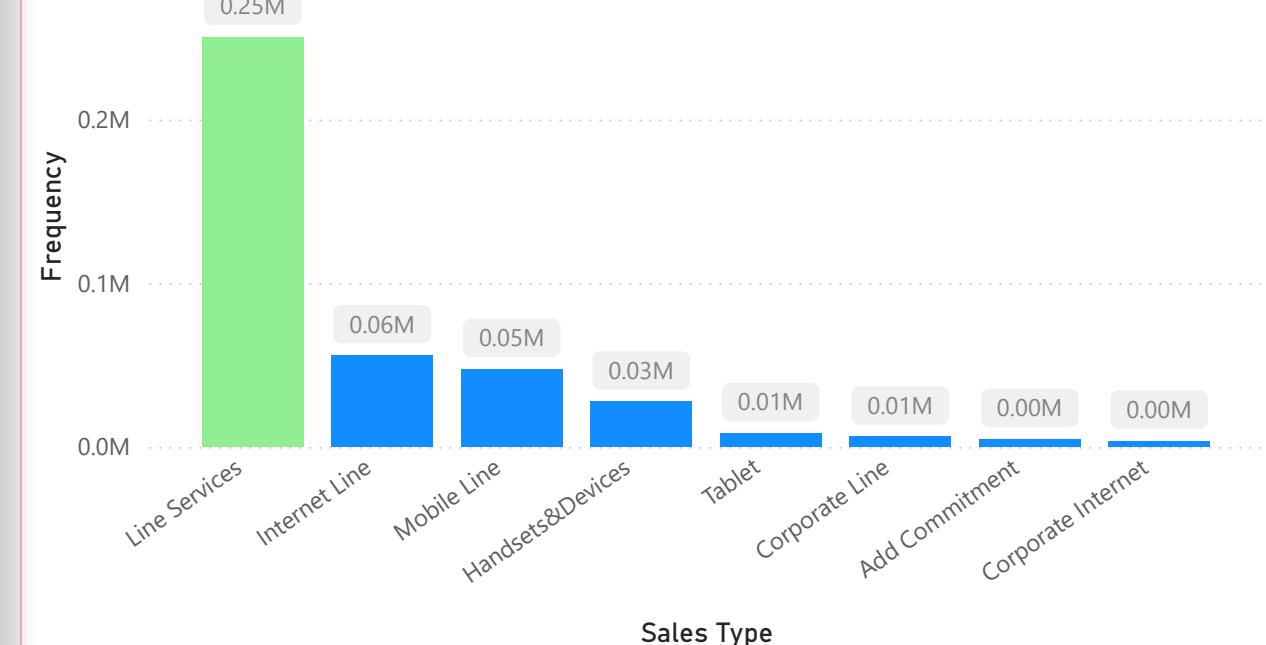
Sales Type

- Select all
- Add Commitment
- Corporate Internet
- Corporate Line
- Handsets&Devices
- Internet Line
- Line Services
- Mobile Line
- Tablet

Average Transaction Time by Sales Type

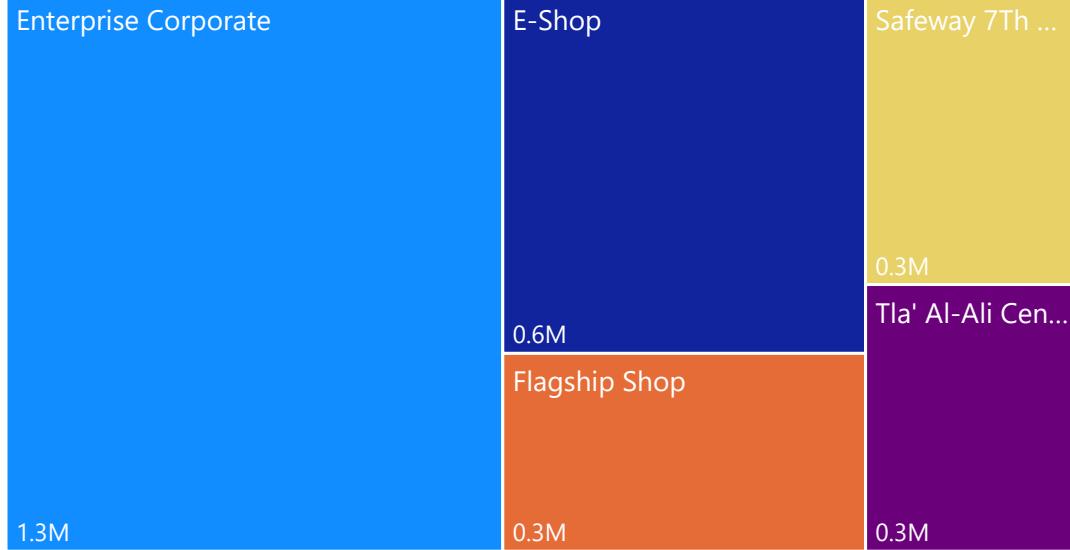


Distribution of Sales Types



Insights into Shop Performance

Top 5 Shops by Total Sales



10M

Total Sales Amount

405K

Number of Transactions

24.72

Average Sales per Transaction

Select a Shop

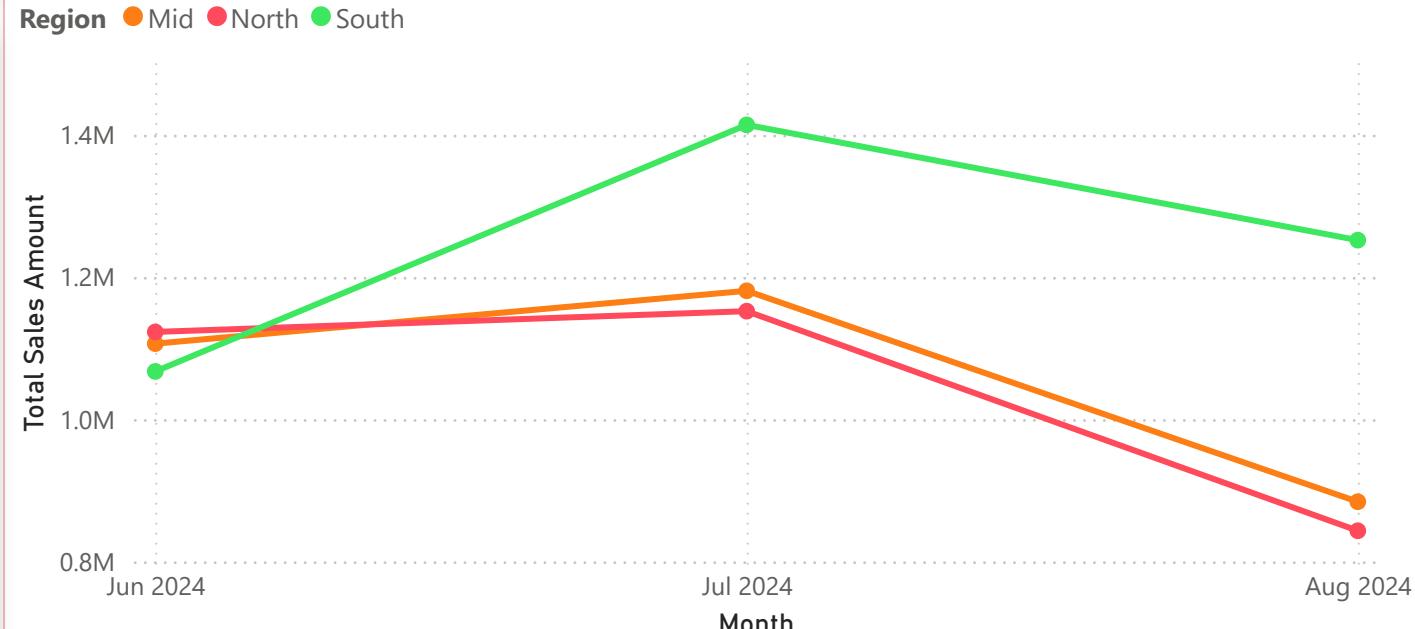
Select a Region

- Select all
- Mid
- North
- South

Bottom 5 Shops by Total Sales

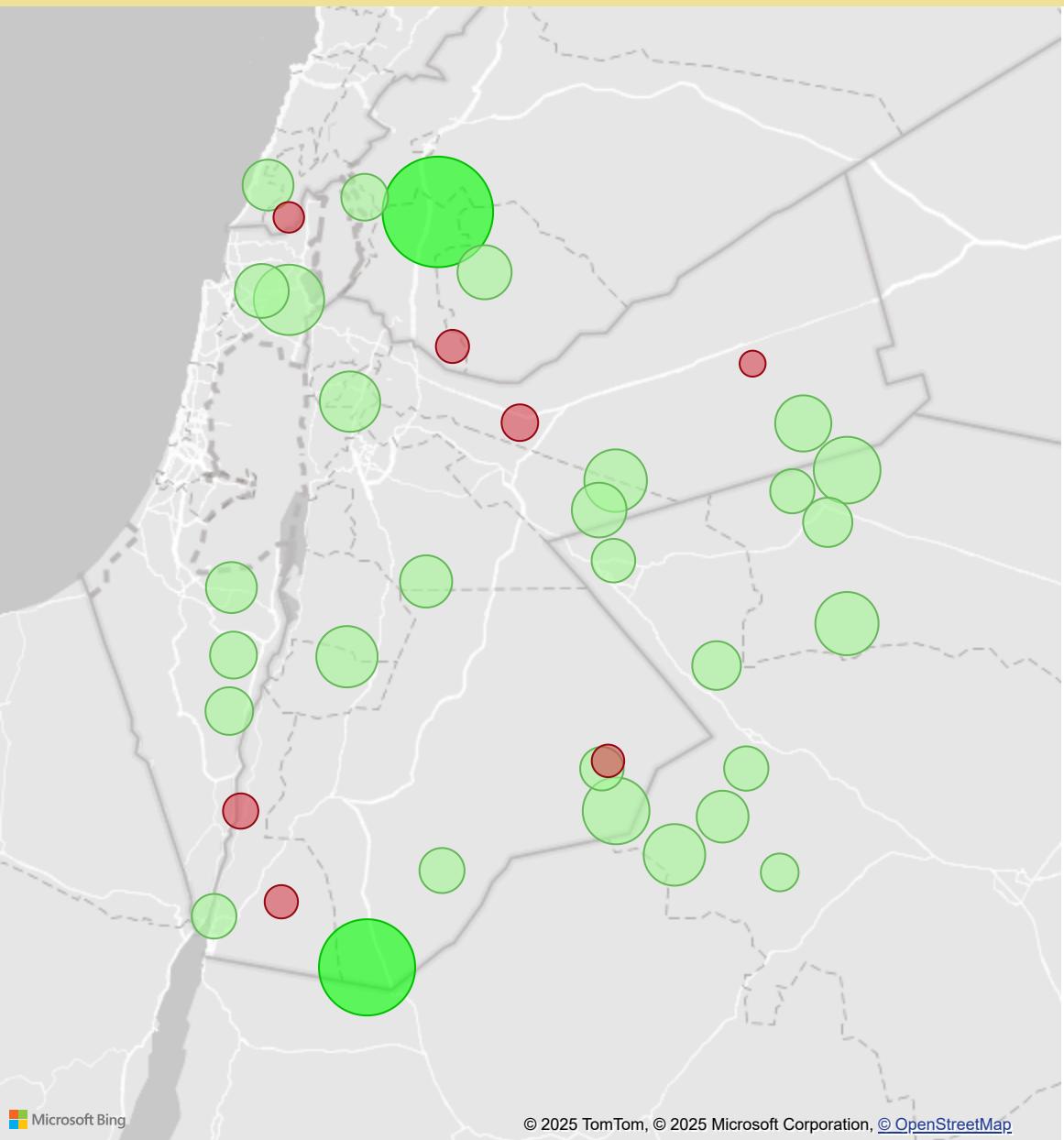


Monthly Sales Trends by Region



"Where to Open Next?"

Shop Performance by Location



Select a Region

- Select all
- Mid
- North
- South

10M

Total Sales By Region

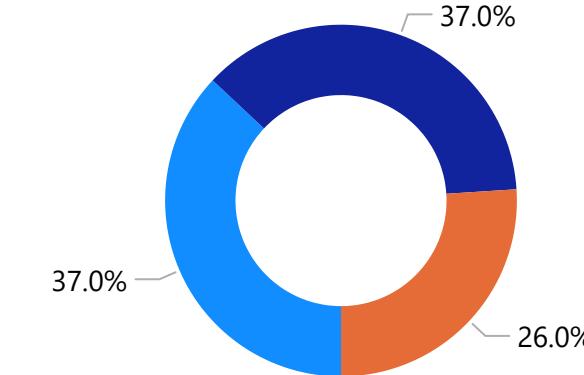
73

Number of Shops By Region

137.33K

Avg Sales Per Shop

Regional Distribution of Shops



Region

- Mid
- North
- South

Monthly Sales Trends by Region

Region ● Mid ● North ● South

Total Sales Amount

1.4M
1.2M
1.0M
0.8M

Jun 2024

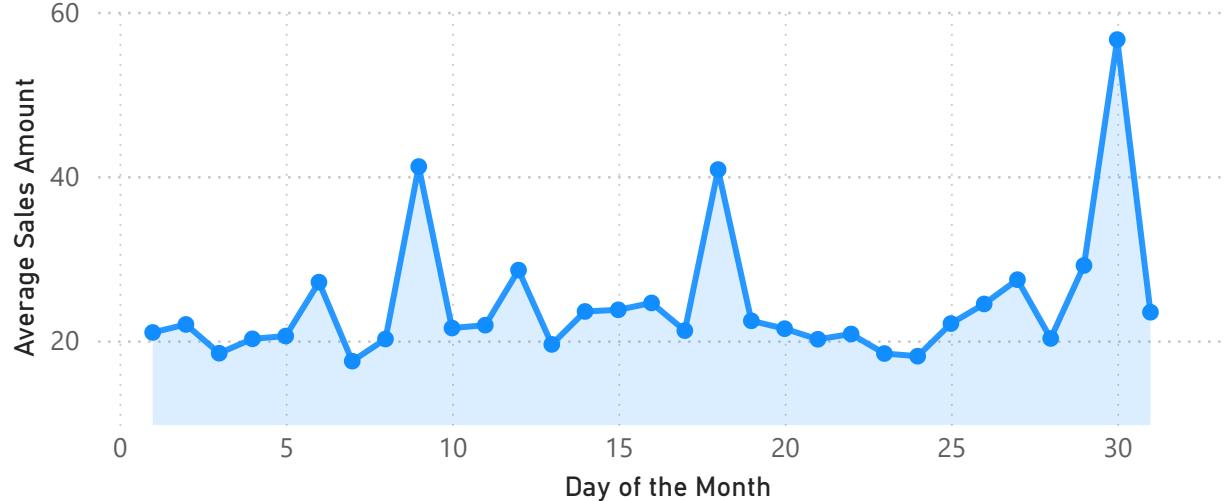
Jul 2024

Aug 2024

Month

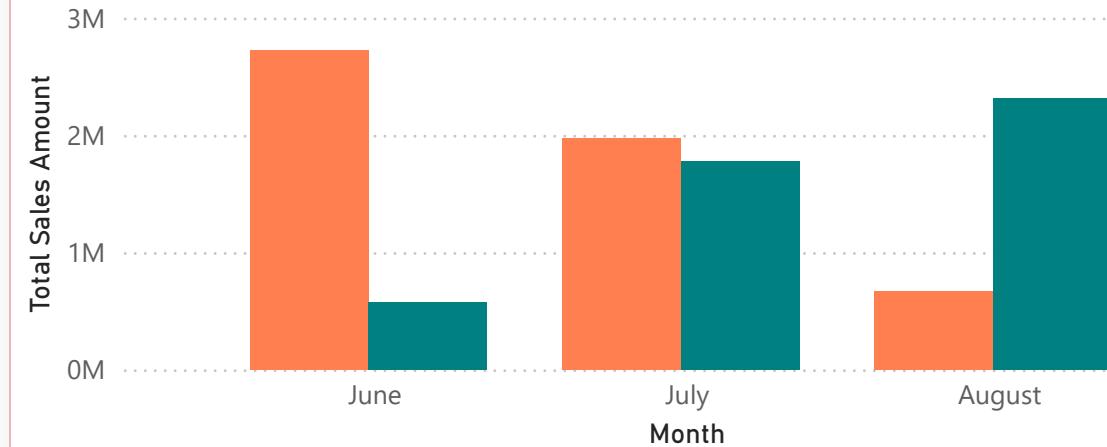
Daily Transaction Insights

Analysis of Sales Across the Month

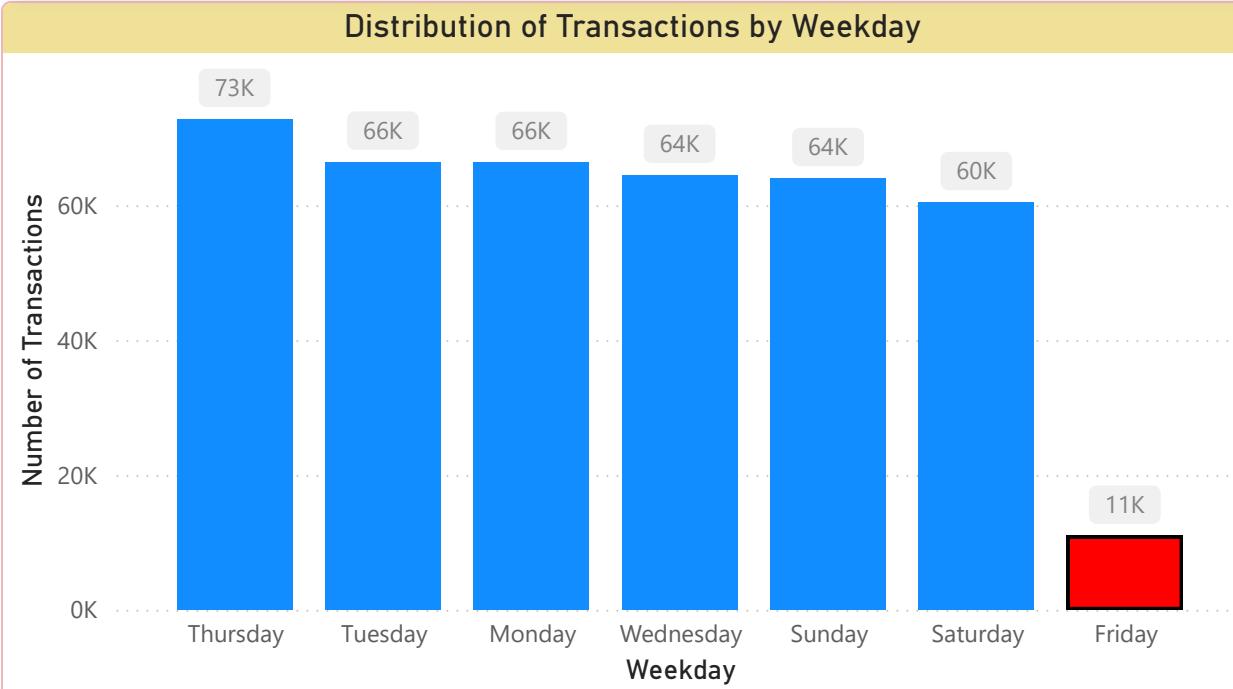


Monthly Sales by Customer Type

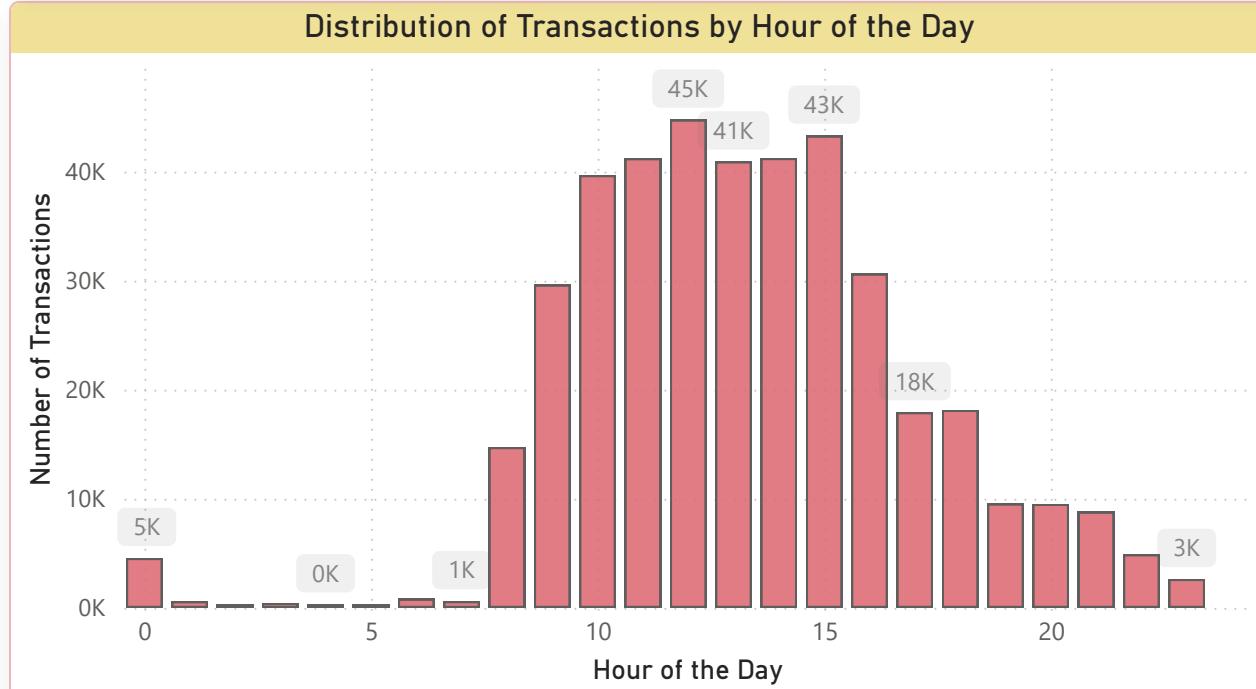
Customer Type ● Corp ● Customer



Distribution of Transactions by Weekday



Distribution of Transactions by Hour of the Day



1038

Total Spend (in JD)

29

Transaction Count

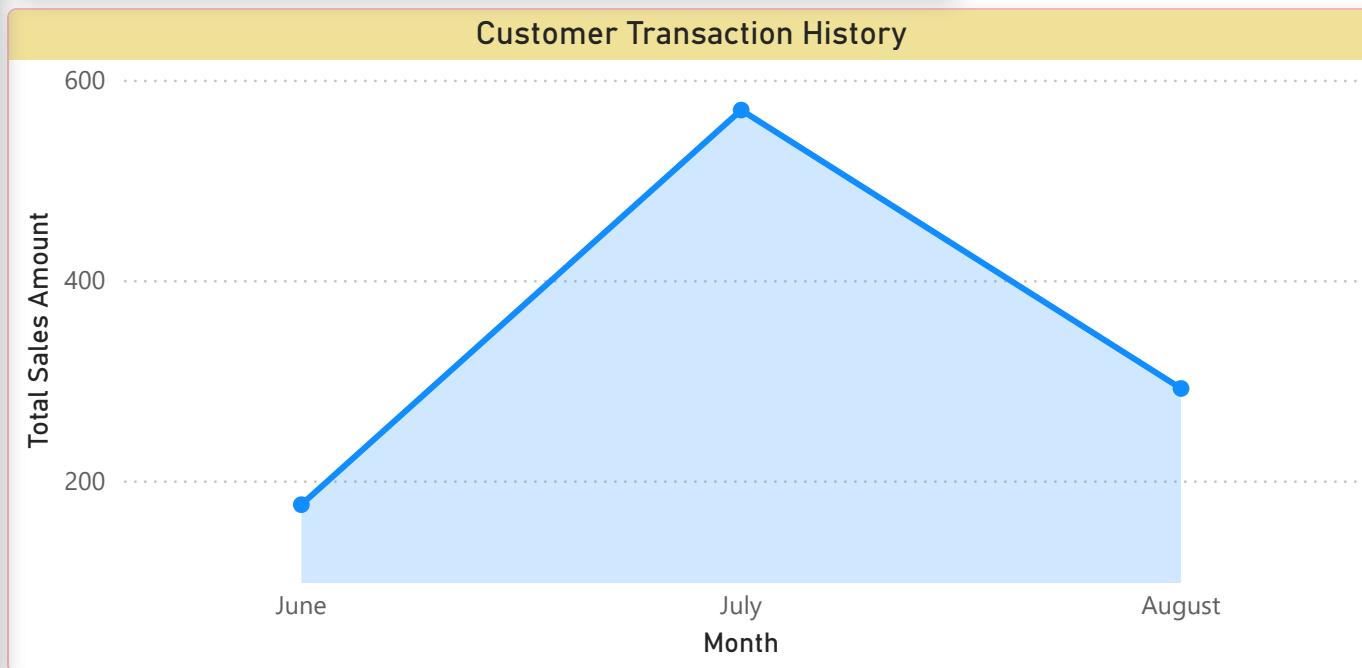
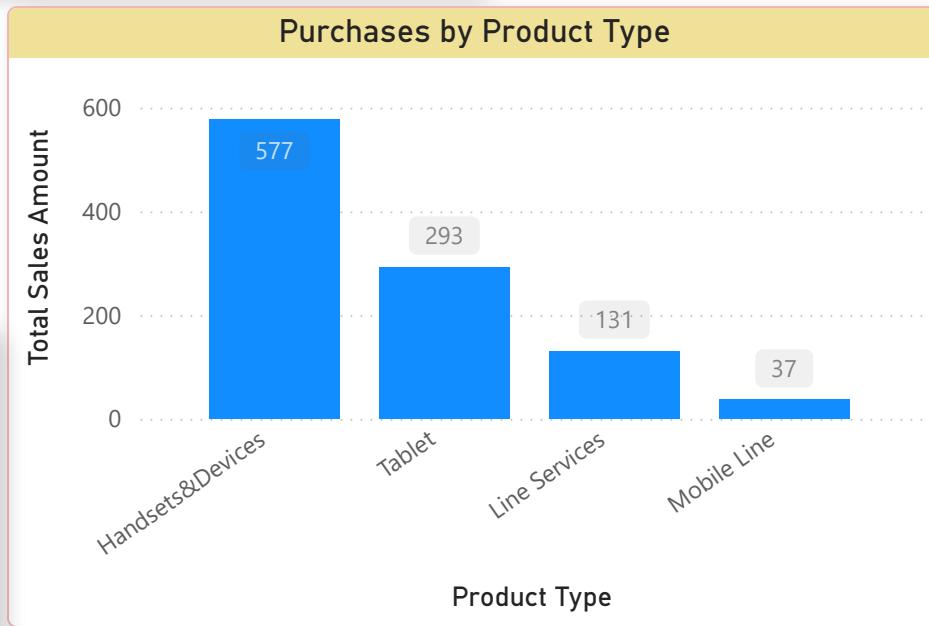
35.79

Avg Spend per Transaction

2024-08-29

Last Transaction Date

Customer Profile Dashboard



Select a Customer

- Select all
- Corp
- Customer 1
- Customer 10
- Customer 100
- Customer 1000
- Customer 1001
- Customer 1002
- Customer 1003

Agent Performance Analysis

47K

Total Sales by Agent

25.02

Avg Sales per Transaction

1868

Total Transactions by Agent

2024-08-30

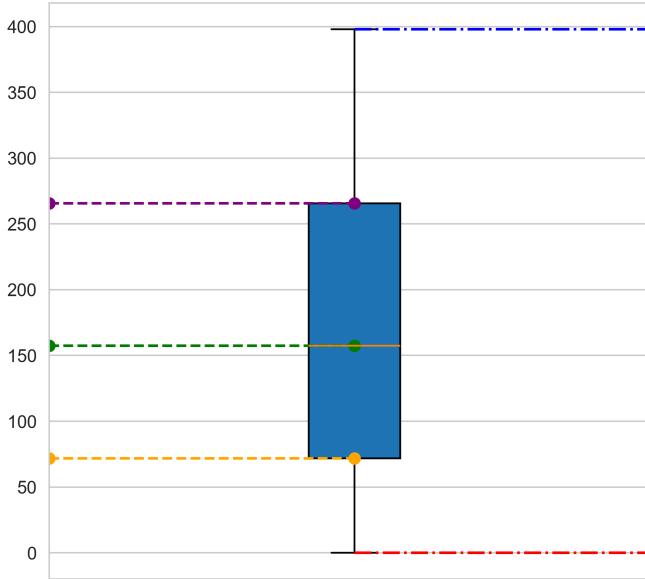
Last Transaction Date

Agent Sales vs Target



Distribution of Sales Amount

Sales Amount



Specify the Date

6/1/2024



8/30/2024



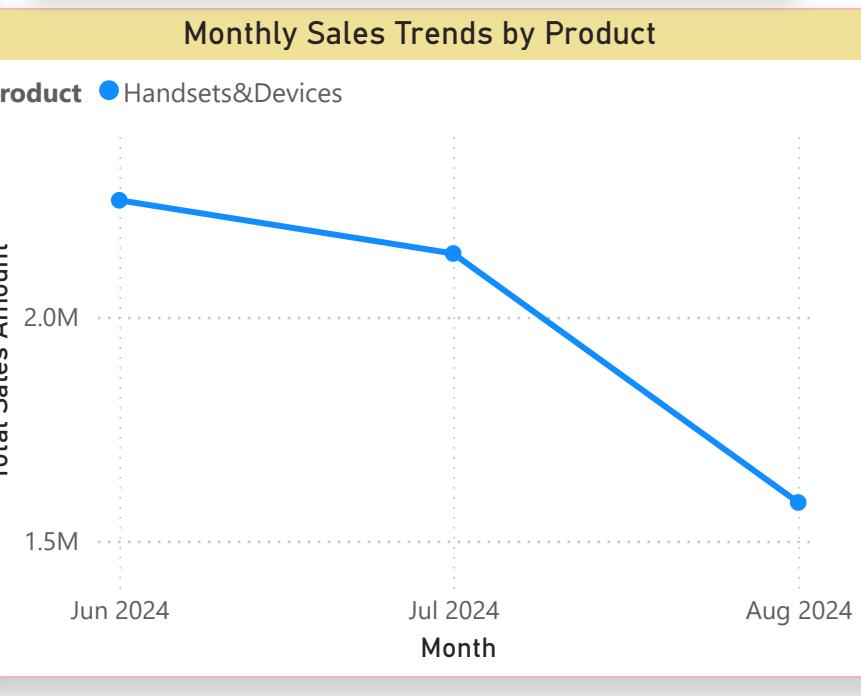
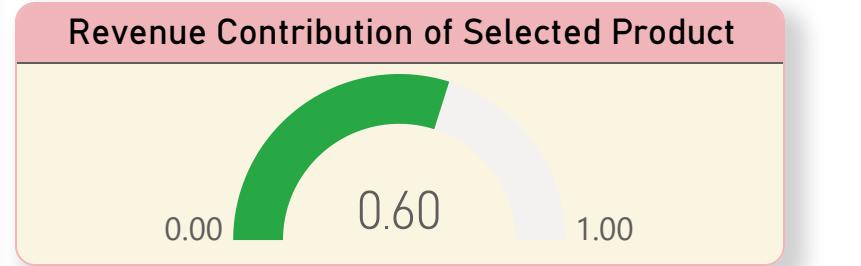
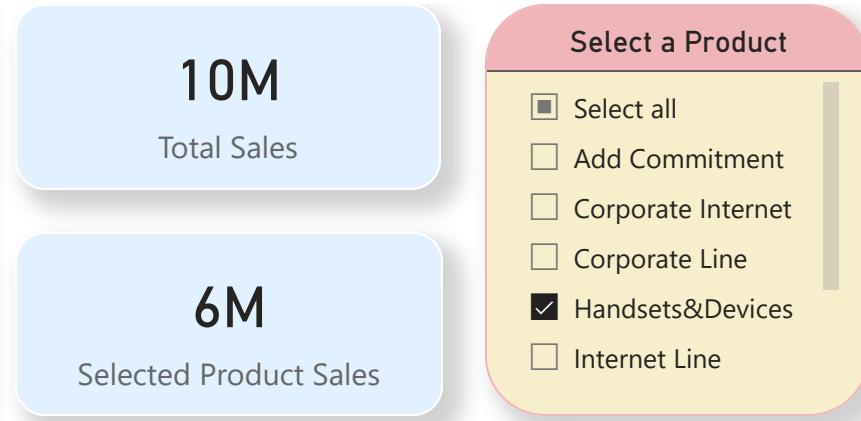
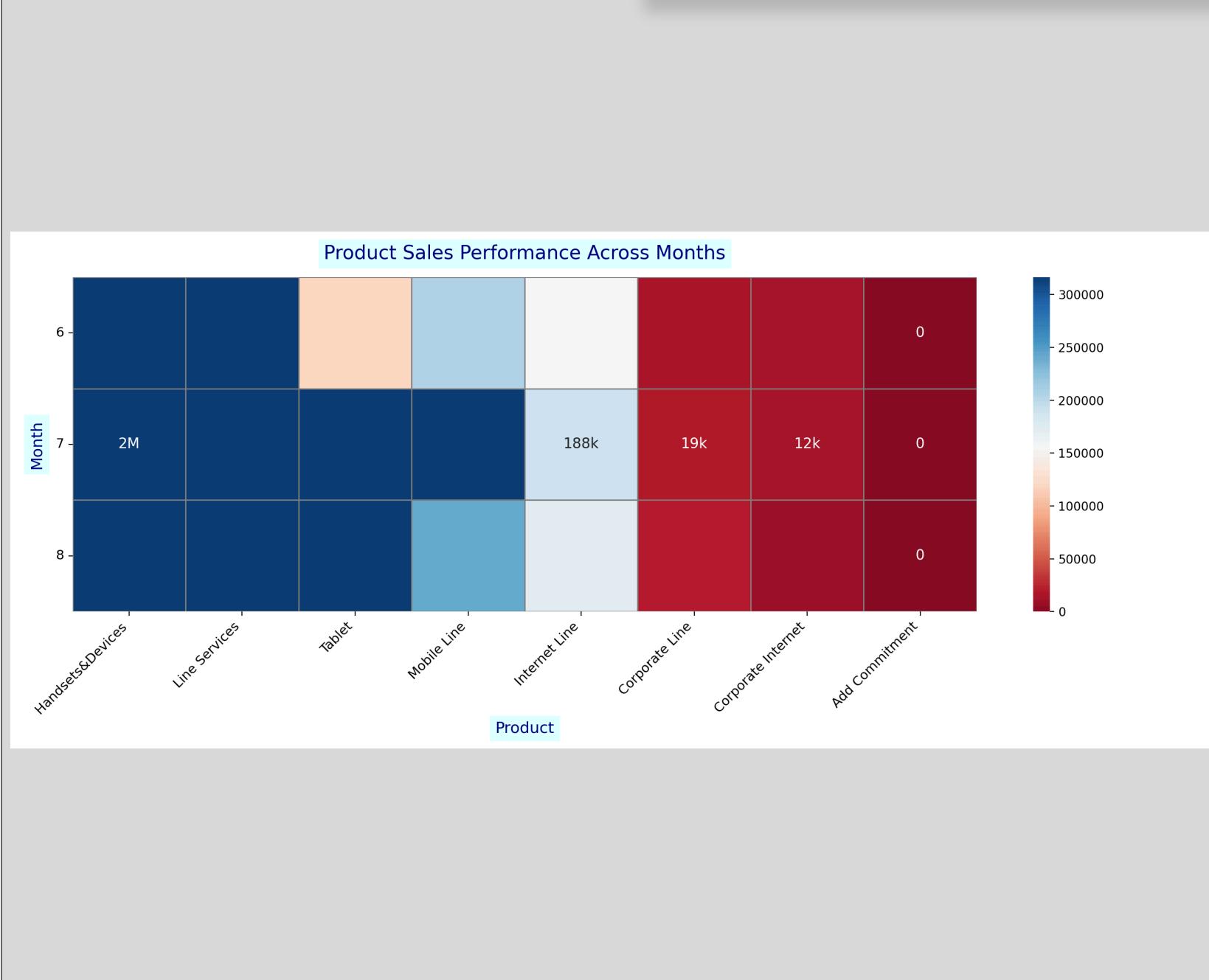
Select an Agent

- Select all
- Agent 1
- Agent 10
- Agent 100
- Agent 101
- Agent 102
- Agent 103
- Agent 104
- Agent 105

Agent Transaction Details

TRANS_NUMBER	Year	Month	Day	ENTRY_TIME	Shop Name	Sales Amount	Sales Type
840	2024	June	24	11:42:40 AM	GPOS 4	8	Internet Line
1015	2024	July	16	3:19:35 PM	GPOS 4	13	Internet Line
1061	2024	July	30	7:09:36 PM	GPOS 4	7	Internet Line
1119	2024	July	30	9:18:21 PM	GPOS 4	11	Internet Line
1125	2024	July	30	9:30:25 PM	GPOS 4	4	Internet Line
1139	2024	July	30	10:24:45 PM	GPOS 4	12	Internet Line
1303	2024	June	4	5:04:32 PM	GPOS 1	6	Internet Line
1435	2024	June	9	3:06:33 PM	Nazal Shop	14	Corporate Internet
1444	2024	June	29	4:26:37 PM	GPOS 1	4	Internet Line
1456	2024	June	12	12:28:18 PM	Sweifieh Center	14	Corporate Internet
1490	2024	June	12	3:32:10 PM	Bani Kenaneh (JT)	6	Corporate Internet
1546	2024	July	7	1:36:50 PM	GPOS 1	11	Internet Line
1549	2024	June	26	12:22:42 PM	GPOS 3	8	Internet Line

Product Performance Analysis



Avg Transaction Time Analysis

Sales Type

- Select all
- Add Commitment
- Corporate Internet
- Corporate Line
- Handsets&Devices

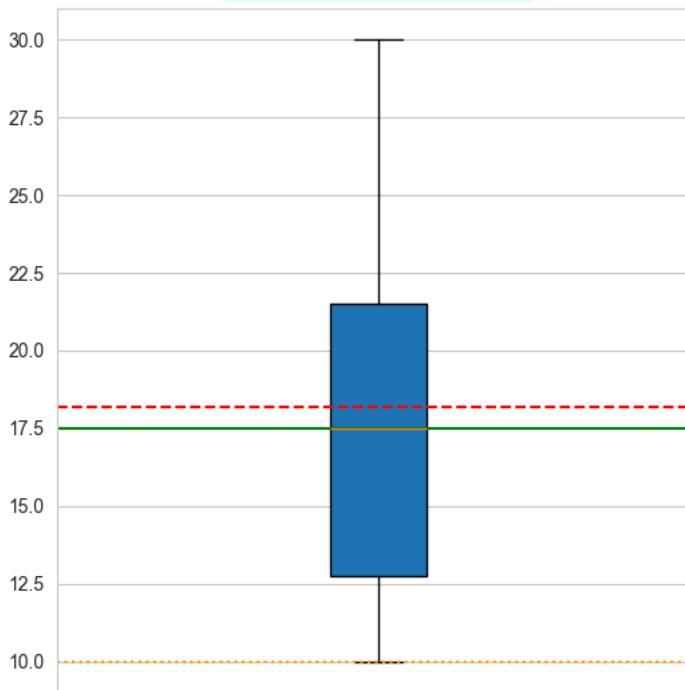
Specify Transaction Time Range

10

30

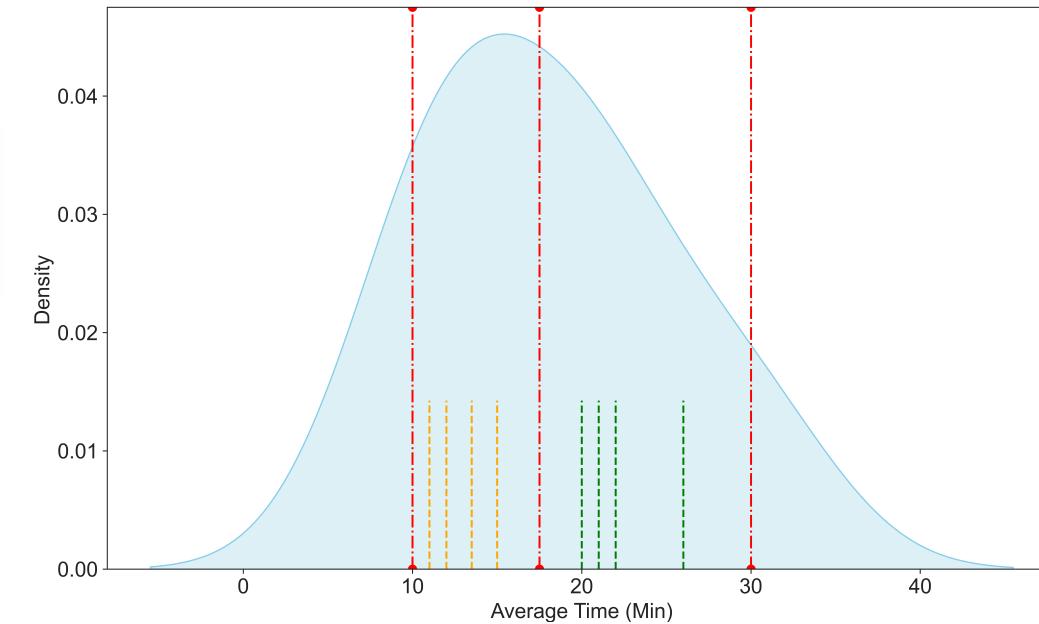
Distribution of Average Transaction Time

Average Time (Min)

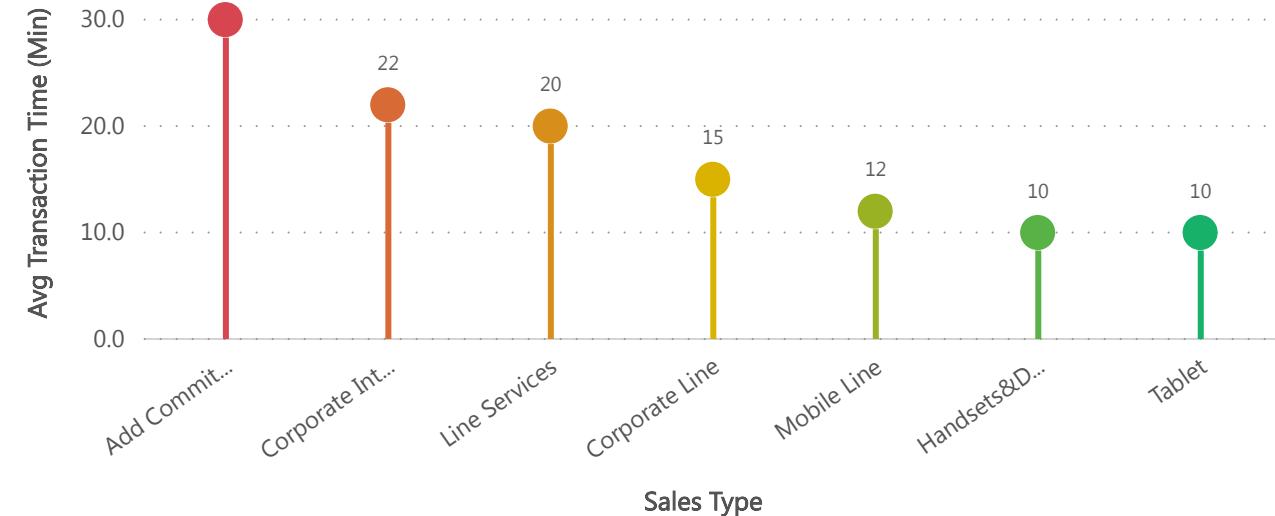


Density of Average Transaction Time

Average Time(Min)



Average Transaction Time by Sales Type

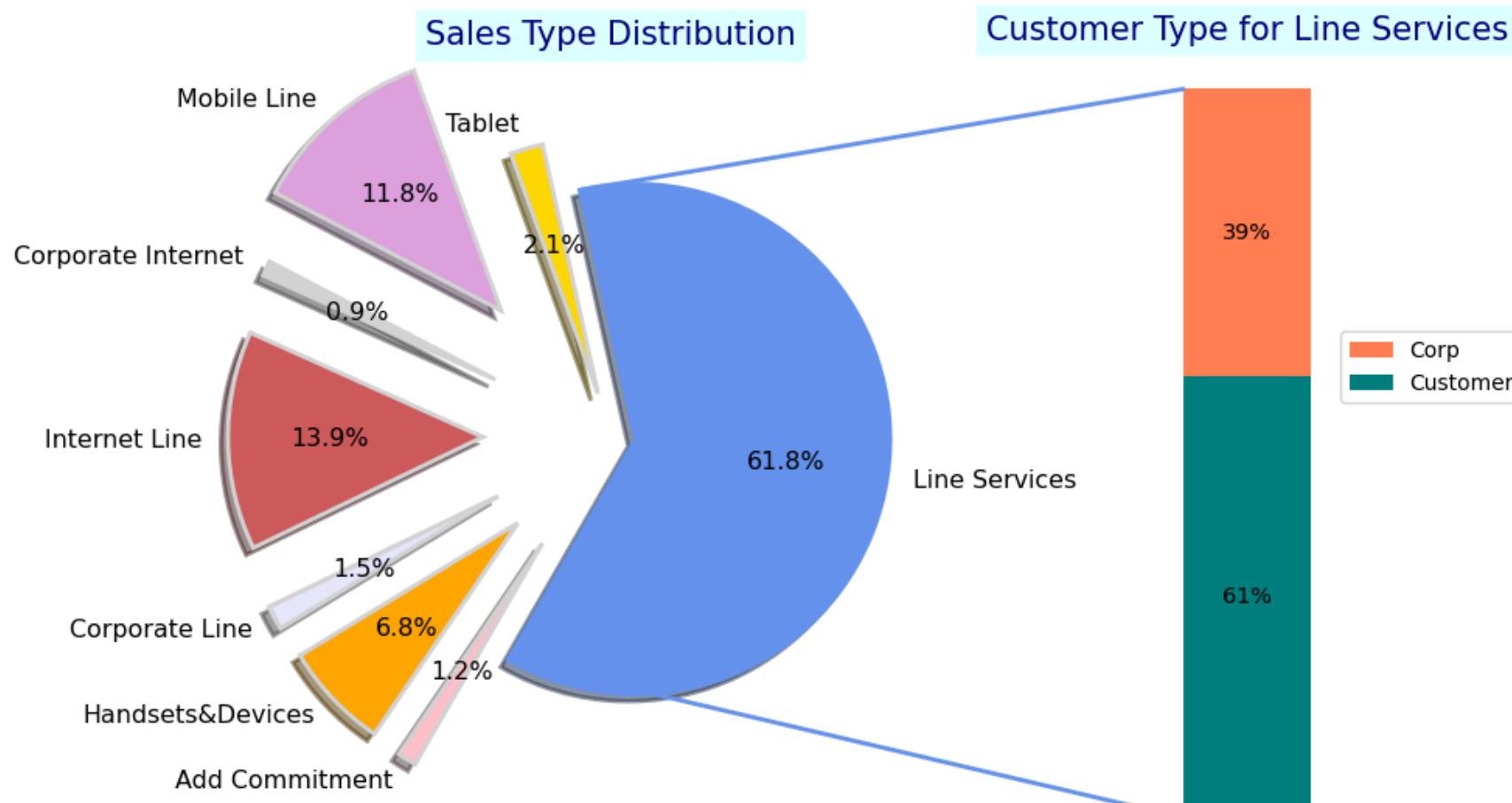


Customer Type Analysis

Transactions Distribution Across Customer Types and Sales Types

Customer Type	Add Commitment	Corporate Internet	Corporate Line	Handsets&Devices	Internet Line	Line Services	Mobile Line	Tablet	Total
Corp	78	3808	6213	16426	53288	98800	20044	1954	200611
Customer	4718			11118	2941	151888	27803	6400	204868
Total	4796	3808	6213	27544	56229	250688	47847	8354	405479

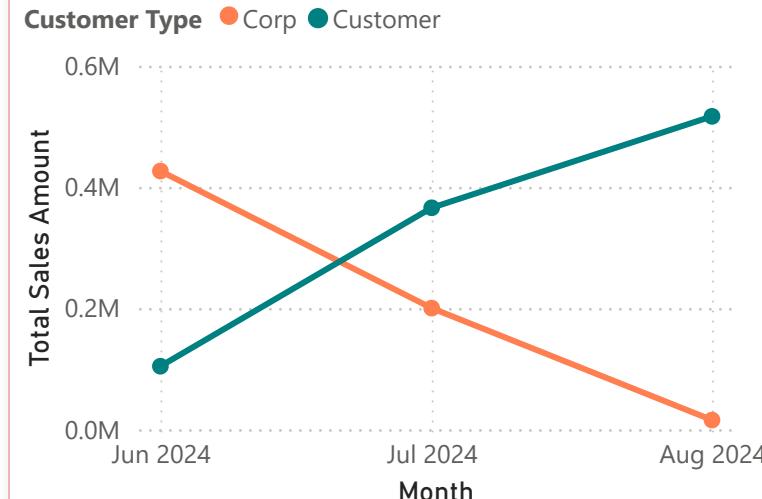
Customer Type Breakdown by Sales Type



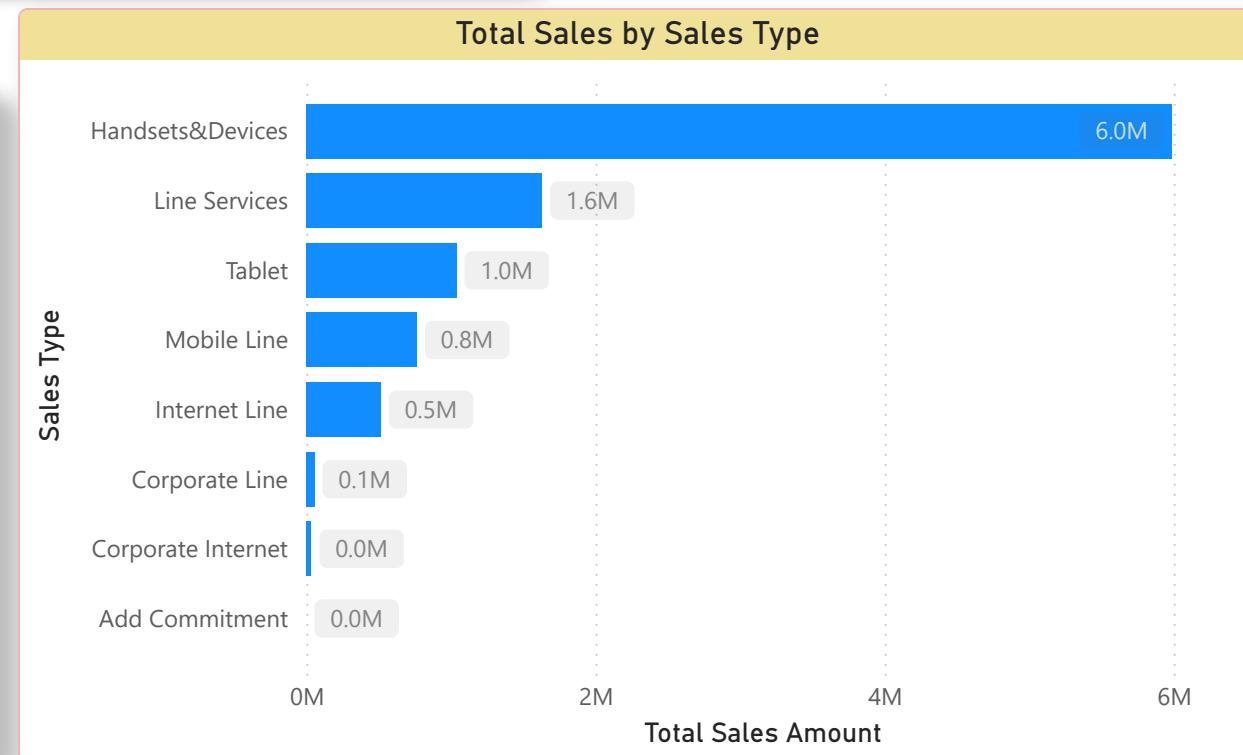
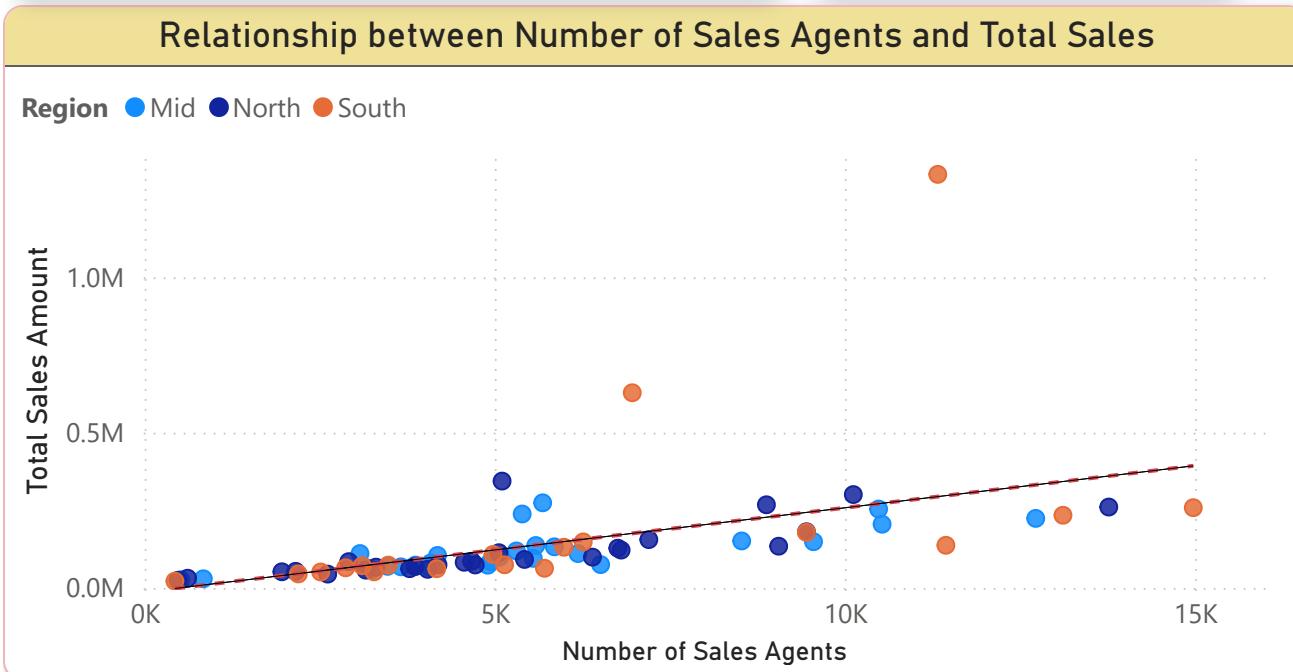
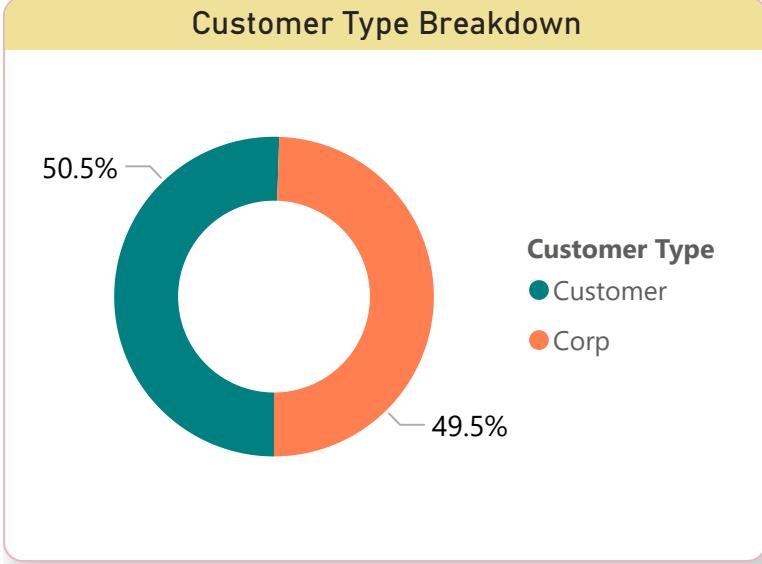
Sales Type

- Add Commitment
- Corporate Internet
- Corporate Line
- Handsets&Devices
- Internet Line
- Line Services
- Mobile Line
- Tablet

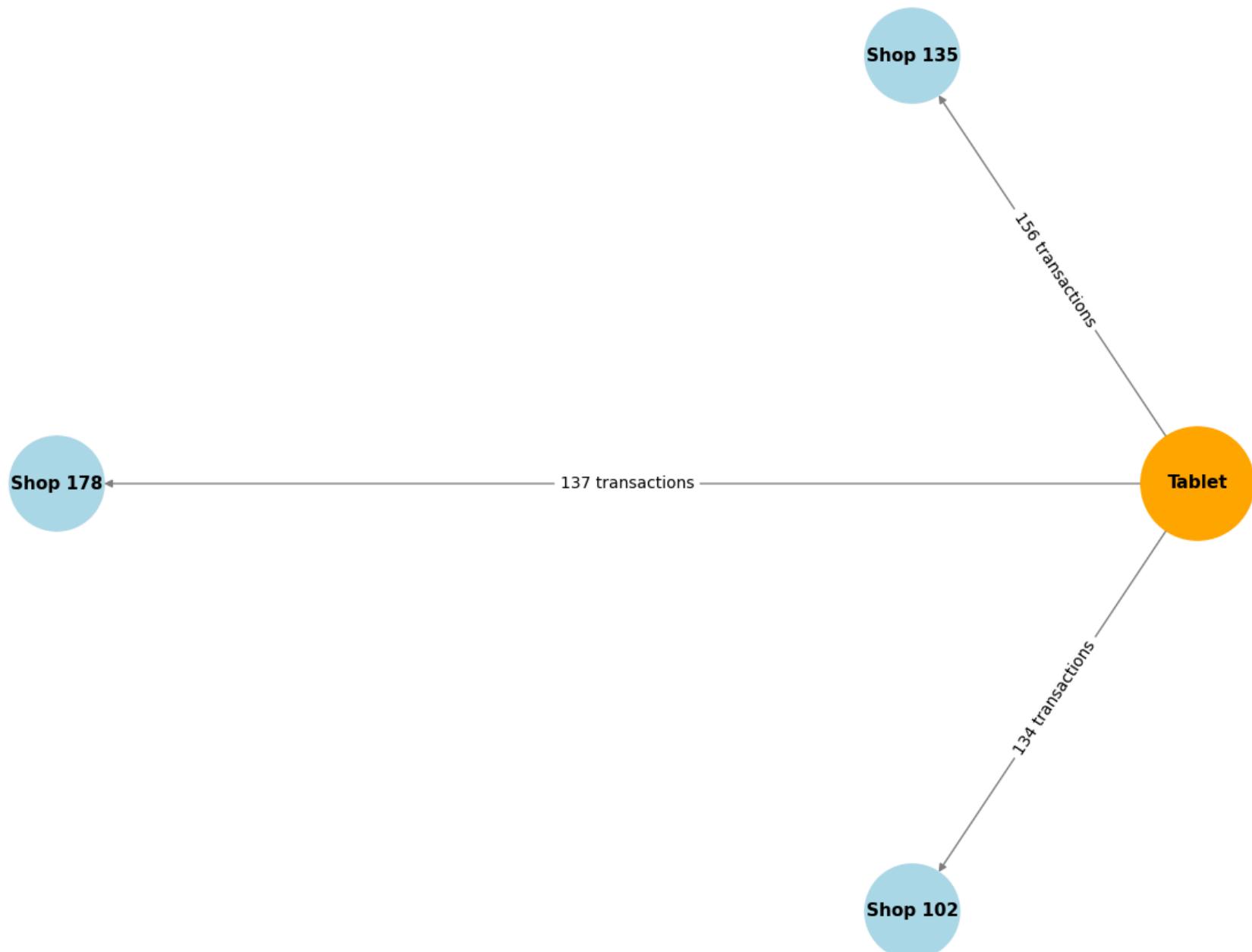
Monthly Sales Trends by Customer Type



Sales Agents & Shops Analysis



Sales Types Network Analysis



Sales Type

- Add Commitment
- Corporate Internet
- Corporate Line
- Handsets&Devices
- Internet Line
- Line Services
- Mobile Line
- Tablet

Top or Bottom?

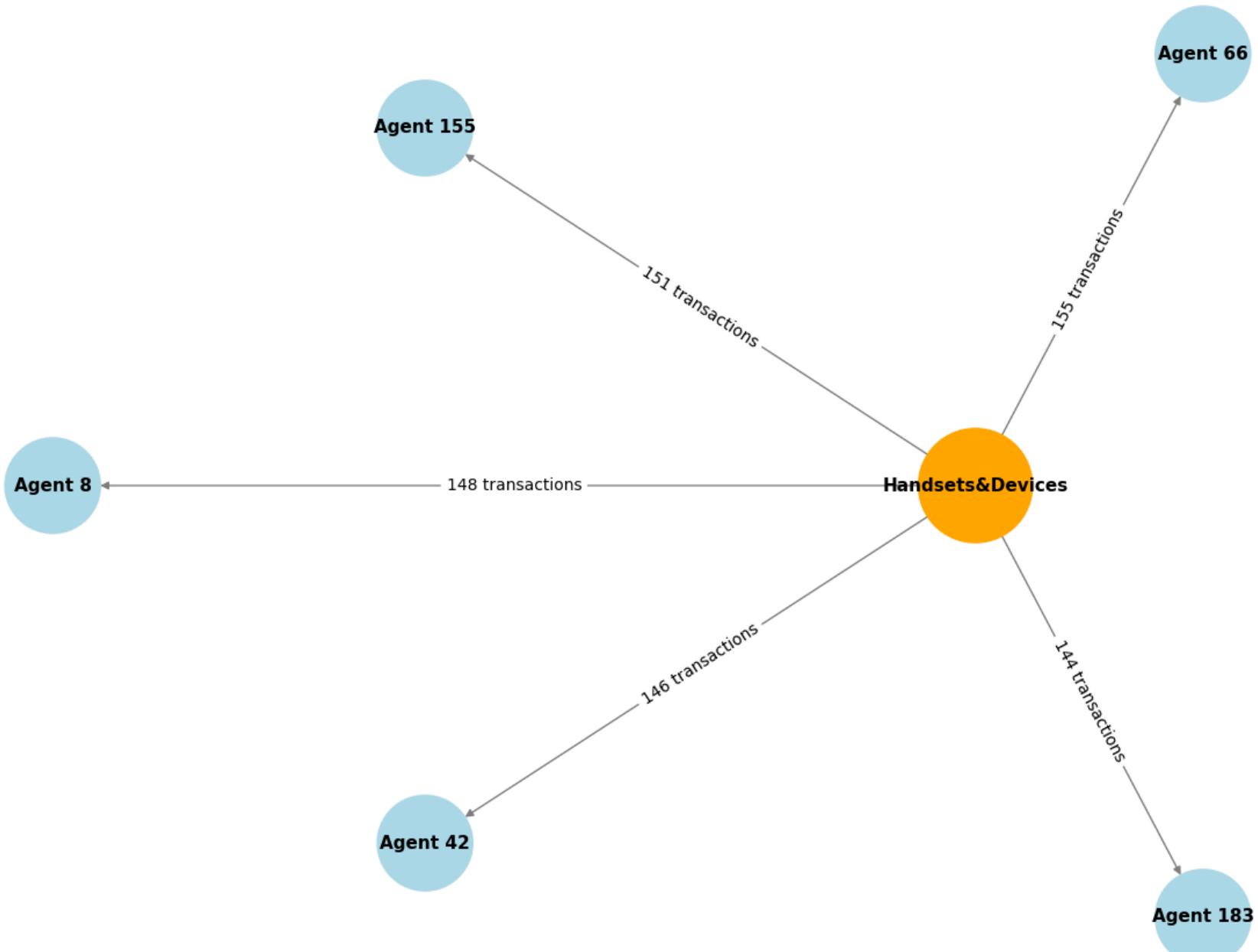
- Top
- Bottom

Select Number of Shops

- 1
- 2
- 3
- 4
- 5
-

Sales Agents Network Analysis

Sales Type Transaction Network Across Agents



Sales Type

- Add Commitment
- Corporate Internet
- Corporate Line
- Handsets&Devices
- Internet Line
- Line Services
- Mobile Line
- Tablet

Top or Bottom?

- Top
- Bottom

Select Number of Agents

- 1
- 2
- 3
- 4
- 5
- ...