

PART 1:

- **My desired degree** is Bachelors of Science in Business Administration (BS-BA). It is a four-year structured program with 120 credits.
- **I plan to take** 4 courses per term. By this it should take me 6 terms to finish my degree. I am planning to complete my degree in 3 years instead of 4 but this needs an average G.P.A of more than 3 per term to enroll in more than 03 courses per term.
- **I am looking forward to these classes:**

MICROECONOMICS:

1. Microeconomics is the study of how individuals, households, and firms make decisions and interact in markets.
2. It provides insight into how supply and demand interact to determine prices, and how incentives and competition shape behavior.
3. I enjoy microeconomics because it provides a framework for understanding how individuals and firms make decisions, and how those decisions impact markets and the broader economy.

BUSINESS AND SOCIETY:

1. Business and Society is the study of the relationship between business, government, and society.
2. It provides insight into how businesses interact with their stakeholders and how they can contribute to social and environmental issues.

3. I am looking forward to study Business and Society as it provides a framework for understanding the complex relationship between business and society, and how businesses can contribute to positive social and environmental outcomes while also creating value for shareholders.

- **I am a little nervous or concerned about these classes**

ORGANIZATIONAL BEHAVIOR:

1. Organizational Behavior is a complex and multifaceted field that involves understanding how people behave within organizations.
2. It often involves exploring topics such as leadership, motivation, and communication, which can have personal implications for individuals. People may become nervous about applying these concepts to their own experiences or interactions within their workplace.
3. My main concern about studying Organizational Behavior is the complexity of the subject matter, the personal implications of the concepts studied, the challenges of group work, and the performance expectations associated with the field.

MULTINATIONAL MANAGEMENT:

1. Multinational management involves managing people and resources across different countries and cultures.
2. This can be a challenging task, as cultural differences can impact communication, decision-making, and other aspects of management.
3. It makes me nervous due to the challenges associated with managing people and resources across different cultures and countries, navigating legal and regulatory frameworks, and competing in the global marketplace.

PART 2:

Five skills that I have mastered and how I use them successfully:

1. Active listening: I practice listening attentively by asking questions, and taking notes to ensure full understanding during meetings, lectures, and conversations.
2. Editing: I review written documents for spelling, grammar, and punctuation errors, and make necessary corrections to ensure clear and concise communication.
3. Organizing: It helps me to develop a system for managing time, tasks, and information to increase efficiency and productivity.
4. Time management: I prefer to create a schedule to prioritize tasks, set goals and deadlines, and ensure timely completion of assignments.
5. Speaking a second language: I practice Swedish regularly by engaging in conversations, watching movies or TV shows, and attending language classes to improve language proficiency and cultural understanding.

Five skills that are important for my career in Logistics and specific steps I am planning to master those skills:

1. Analyzing: I am learning to identify trends and patterns in data, apply critical thinking skills, and using software tools such as data visualization software to analyze logistics data.
2. Forecasting: I try to understand how to use historical data and market trends to predict demand and adjust supply chains accordingly.

3. Negotiating: I indulge in developing effective communication and persuasion skills to negotiate with suppliers, customers, and other stakeholders to achieve mutually beneficial outcomes.
4. Planning: I am trying to gain knowledge of logistics management principles, including inventory control, warehouse management, and transportation planning.
5. Problem solving: it is important for me to develop a systematic approach to identify and resolve logistics challenges, including supply chain disruptions, inventory shortages, and delivery delays. Build analytical skills and learn to work collaboratively with other team members to develop creative solutions.