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INSTRUCTOR: SHWETA POOJARI

EQUITY DILUTION AND THE EPS PUZZLE

THE MECHANICS BEHIND IT

When a company issues additional shares of stock, its total earnings get divided among a larger pool of outstanding shares. This phenomenon directly leads to a decrease in the company's earnings per share (EPS). It's simple math - if the earnings (the numerator) stay constant while the number of shares (the denominator) increases, the resulting fraction inevitably gets smaller. "If a company issues more shares to investors, then this increases the number of shares outstanding and decreases the company's EPS" (Beers, 2022).

EXAMPLE

Let's use an example to illustrate. Suppose a company currently has 1 million shares outstanding and reports \$10 million in annual earnings. Their EPS would be \$10 (\$10M / 1M shares). Now, if they issue 500,000 new shares while earnings remain at \$10 million, the updated EPS becomes \$6.67 (\$10M / 1.5M shares). Despite no change in profitability, the company's EPS dropped by overcrowding the earnings with more shares.

THE CAPITAL RAISING DILEMMA

This EPS dilution creates a dilemma when companies need to raise capital. On one hand, selling new shares generates cash proceeds to fund investments or growth initiatives. However, the associated EPS decrease could make the company's stock look less appealing to investors focused on per-share earnings. A declining EPS often translates to a lower stock price and valuation.

As a result, some companies may lean towards debt financing options like issuing bonds

instead of equity. Debt avoids EPS dilution since it doesn't increase the share count. But this

approach comes with its own set of risks - interest costs, repayment obligations, and potential

bankruptcy concerns if unable to service the debt.

NAVIGATING THE CAPITAL STRUCTURE

Seasoned managers must carefully evaluate their capital structure to strike the right

balance between equity and debt. If the capital raised through new equity can quickly generate

incremental earnings growth, it may offset the initial EPS hit. Strong profit trajectories enable

companies to absorb the dilution over time as earnings expand.

For mature companies with limited high-return investment opportunities, debt may seem

more appealing to avoid EPS deterioration. But overleveraging raises default risks. Finding the

optimal equity-debt mix requires considering various factors like the company's growth

prospects, existing financial obligations, interest rates, and overall risk profile.

CONCLUSION

In essence, the EPS dilution effect doesn't necessarily make equity inferior to debt for

capital raising purposes. It underscores the need for a nuanced financing strategy aligned with a

company's fundamentals, cash flow dynamics, and long-term objectives. As with many corporate

finance decisions, there's no one-size-fits-all prescription - context shapes the suitable path.

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REFERENCE:

Beers, B. (2022, March 8). Earnings Per Share (EPS) vs. Diluted EPS: What's the Difference? Investopedia. https://www.investopedia.com/ask/answers/051115/what-difference-betweenearnings-share-eps-and-diluted-eps.asp