



LORNA ALVARADO

Sales Representative

CONTACT

✉ hello@reallygreatsite.com

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🌐 reallygreatsite.com

EDUCATION

BA Sales and Commerce

Wardiere University

2011 - 2015

BA Sales and Commerce

Wardiere University

2011 - 2015

SKILLS

- Fast-moving Consumer Goods
- Packaged Consumer Goods Sales
- Corporate sales account management
- Experience in retail

LANGUAGE

English

French

About Me

I am a Sales Representative is a professional who initializes and manages relationships with customers. They serve as their point of contact and lead from initial outreach through the making of the final purchase by them or someone in their household.

WORK EXPERIENCE

Aug 2018 - present

Timmerman Industries

Consumer Goods Seller

- Offer consumer goods packages to corporate and clients
- Meet with clients every quarter to update or renew services
- Train junior sales agents

Jul 2015 - Aug 2018

Timmerman Industries

FMCG Sales Agent

- Visited corporate client offices to offer latest products
- Built relationships with clients to maintain sales goals and create new opportunities

Aug 2014 - Jul 2015

Liceria & Co.

Sales Agent

- Visited corporate client offices to offer latest products
- Built relationships with clients to maintain sales goals and create new opportunities

REFERENCES

Estelle Darcy

Wardiere Inc. / CEO

Phone: +123-456-7890

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Harper Russo

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