

## CONTACT

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# **EDUCATION**

BA Sales and Commerce Wardiere University 2011 - 2015

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# **SKILLS**

- Fast-moving Consumer Goods
  (FMCG) Sales
- Packaged Consumer Goods Sales
- Corporate sales account management
- Experience in retail and manufacturing sales

#### LANGUAGE

English

French

# LORNA ALVARADO

# Sales Representative

I am a Sales Representative is a professional who initializes and manages relationships with customers. They serve as their point of contact and lead from initial outreach through the making of the final purchase by them or someone in their household.

#### WORK EXPERIENCE

Aug 2018 - present Timmerman Industries

#### Consumer Goods Seller

- Offer consumer goods packages to corporate and clients
- Meet with clients every quarter to update or renew services
- Train junior sales agents

Jul 2015 - Aug 2018 Timmerman Industries

#### **FMCG Sales Agent**

- · Visited corporate client offices to offer latest products
- Built relationships with clients to maintain sales goals and create new opportunities

Aug 2014 - Jul 2015 Timmerman Industries

#### Sales Agent

- Visited corporate client offices to offer latest products
- Built relationships with clients to maintain sales goals and create new opportunities

#### REFERENCES

### **Estelle Darcy**

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#### **Harper Russo**

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