ATLIQ HARWARE SALES REPORT



INSIGHTS GENERATION

1. What are the top 10 products based on the percentage increase in their net sales from 2020 to 2021?

AtliQ Hardwares



| Filters | | | | | |
|--------------------------------------|---|-------|-------------------|-------|---------|
| region | | All ▼ | | | |
| market | | All ▼ | Top 10 Products | | |
| customer | | All - | All values in USD | | |
| | | | | | |
| Products | Ţ | 2020 | 2021 | 21vs2 | 20 |
| AQ Electron 4 3600 Desktop Processor | | 3.0M | 19.4M | | 641.3% |
| AQ GT 21 | | 0.8M | 4.4M | | 561.1% |
| AQ Home Allin1 | | 0.7M | 5.2M | | 769.0% |
| AQ LION x1 | | 0.0M | M8.0 | | 1719.5% |
| AQ LION x2 | | 0.1M | 0.9M | | 1768.9% |
| AQ LION x3 | | 0.1M | 1.2M | | 1792.3% |
| AQ Mx NB | | 0.0M | 1.4M | | 5723.5% |
| AQ Pen Drive DRC | | 0.6M | 3.8M | | 587.7% |
| AQ Smash 2 | | 0.4M | 11.2M | | 2589.5% |
| AQ Zion Saga | | 0.7M | 3.6M | 1 | 528.5% |
| Grand Total | | 6.4M | 52.0M | | |

2. Generate a "Division" report to present the net sales data for 2020 and 2021, along with the growth percentage.

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Filters

| region | AII ▼ | Division Level report | |
|------------|--------|-----------------------|--------|
| customer | All - | All values in USD | |
| | | | |
| Division ~ | 2020 | 2021 | 21vs20 |
| N&S | 51.4M | 94.7M | 184.4% |
| P&A | 105.2M | 338.4M | 321.5% |
| PC | 40.1M | 165.8M | 413.7% |
| | 196.7M | 598.9M | |

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3. Which products are ranked in the top 5 and bottom 5 in terms of quantity sold? AtliQ Hardwares



Filters

| region | All ▼ Top 5 Products |
|--------------------------|-----------------------------|
| customer | All ▼ All values in USD |
| | |
| Products | , ▼ Qty |
| AQ Gamers | 3.4M |
| AQ Gamers Ms | 4.0M |
| AQ Master wired x1 Ms | 4.2M |
| AQ Master wireless x1 | 3.4M |
| AQ Master wireless x1 Ms | 4.1M |
| Grand Total | 19.0M |

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Filters

| region | All Bottom 5 Products |
|----------------------|-------------------------|
| customer | All ▼ All values in USD |
| | |
| Products | , ▼ Qty |
| AQ Gamer 1 | 0.1M |
| AQ GEN Z | 0.1M |
| AQ Home Allin1 | 0.0M |
| AQ HOME Allin1 Gen 2 | 0.0M |
| AQ Smash 2 | 0.0M |
| Grand Total | 0.2M |

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4. What are the new products that Atliq began selling in 2021? (Hint: Find rows that contain a percentage value of 0% in the "21 vs 20" column)

AtliQ Hardwares



| Filters | |
|--------------------------------------|-------------------------|
| region | All 💌 |
| customer | All New Product 2021 |
| division | All 🕝 All values in USD |
| | |
| Product | 3 2020 2021 |
| AQ Clx3 | 4.4M |
| AQ Electron 3 3600 Desktop Processor | 14.2M |
| AQ Gen Y | 19.5M |
| AQ GEN Z | 11.7M |
| AQ HOME Allin1 Gen 2 | 3.5M |
| AQ Lumina Ms | 4.2M |
| AQ Marquee P3 | 4.9M |
| AQ Marquee P4 | 1.7M |
| AQ Maxima Ms | 13.7M |
| AQ MB Lito | 2.8M |
| AQMBLito 2 | 2.3M |
| AQ Qwerty | 22.0M |
| AQ Qwerty Ms | 15.4M |
| AQ Trigger | 20.7M |
| AQ Trigger Ms | 17.9M |
| AQ Wi Power Dx3 | 17.2M |
| Grand Total | 176.2M |

5. What are the top 5 countries in terms of net sales in 2021?

AtliQ Hardwares



| Filters | |
|----------------|------------------------------|
| | |
| region | All ▼ Top 5 countries |
| customer | All ▼ All values in USD |
| | |
| Countries | x 2021 |
| Canada | 35.1M |
| India | 161.3M |
| South Korea | 49.0M |
| United Kingdom | 34.2M |
| USA | 87.8M |
| Grand Total | 367.2M |