

CHARINDU GAMAGE

Undergraduate Software Engineering

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Education

BSc (Hons) in Computing – 2nd Year (HND in Software Engineering)

- National Institute of Business Management (NIBM)
- GPA: 3.98 (Ongoing) | 2023–2024

Diploma in Software Engineering

- National Institute of Business Management (NIBM)
- GPA: 4.0 | 2022–2023

Awards

NIBM Gold Medalist :

- Issued by NIBM Aug 2024.
- Awarded annually to the top-performing student in their respective programs

Technical Skills

- Programming: Java, JavaScript, C++, C#
- Web Dev: HTML, CSS, React (Frontend), Node.js (Backend)
- Databases: SQL (Oracle, MySQL), NoSQL (MongoDB, Firebase)
- Mobile Dev: Flutter, Blynk
- Tools: Git, GitHub

Soft Skills

- Problem-solving
- Critical thinking
- Team collaboration
- Clear communication
- Time management
- Adaptability

Professional Experience

2020

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2023

Inside Sales Representative

Arowwai Industries | 123 Anywhere St., Any City

- Developed and executed sales strategies, resulting in a 25% increase in annual revenue. Managed a portfolio of 50+ clients, achieving a 95% customer retention rate.
- Conducted market research to identify new business opportunities and target prospects.

2019

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2021

Inside Sales Representative

Arowwai Industries | 123 Anywhere St., Any City

- Prospected and qualified leads through cold calling, email campaigns, and networking events.
- Increased sales by 20% by implementing effective upselling and cross-selling strategies.
- Maintained up-to-date knowledge of product features and benefits to provide accurate information to clients.
- Collaborated with the marketing team to develop targeted sales materials and promotional offers.
- Provided exceptional customer service, addressing inquiries and resolving issues in a timely manner.

2017

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2019

Sales Associate

Arowwai Industries | 123 Anywhere St., Any City

- Prospected and qualified leads through cold calling, email campaigns, and networking events.
- Increased sales by 20% by implementing effective upselling and cross-selling strategies.
- Maintained up-to-date knowledge of product features and benefits to provide accurate information to clients.
- Collaborated with the marketing team to develop targeted sales materials and promotional offers.
- Provided exceptional customer service, addressing inquiries and resolving issues in a timely manner.

References

Bailey Dupont

Wardiere Inc. / CEO

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Harumi Kobayashi

Wardiere Inc. / CEO

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