### Introduction

- Definition and Importance of EDA in Lending: EDA lending, or Exploratory Data Analysis lending, involves analyzing customer and loan data to make informed approval decisions.
- Objectives of the Case Study: Understand patterns in borrower attributes and loan performance, and develop predictive insights to improve loan approval decisions.



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# Background

- Evolution and Challenges in the Lending Industry: The lending industry faces challenges like increasing default rates and changing customer preferences, which impact loan approval processes.
- **Key Factors Influencing Loan Defaults:** Factors such as credit history, debt-to-income ratio, loan amount, interest rate, and loan terms significantly influence loan defaults.



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### **Problem Statement**

- Identifying Patterns in Consumer and Loan Attributes: Explore specific characteristics of borrowers and loan terms linked to defaults to improve loan approval decisions.
- Developing Predictive Models for Loan Defaults: Utilize insights from EDA to create models that assess new loan applicants' likelihood of defaulting, enabling informed decisions.



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## Data Extraction & Cleaning

- Data Sources and Extraction Process: Data extracted from loan records (2007-2011), converted to CSV format, and imported for EDA.
- Cleaning Procedures: Handled missing values, standardized numerical variables, checked for outliers, and removed irrelevant columns to ensure data quality.



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## Exploratory Data Analysis (EDA)

- **Univariate Analysis:** Examines single variables to identify patterns and trends. Key variables analyzed include loan status, grade, and verification status.
- Segmented Univariate Analysis: Divides data into segments based on categorical variables, allowing for comparison across different groups, such as interest rates by grade.
- **Bivariate Analysis:** Explores relationships between two variables, such as loan status and verification status, to understand correlations and patterns.
- **Derived Metrics:** New metrics created from existing data to uncover hidden patterns, such as extracting year and month from issue dates.



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#### Results

- Key Findings from EDA: Identified patterns in borrower attributes and loan terms associated with defaults. Developed predictive models for assessing new loan applicants.
- Implications for Loan Approval Decisions: Insights can help financial institutions make more informed loan approval decisions, reducing risk and enhancing profitability.



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### Conclusion

- Summary of Insights: EDA lending provides critical insights into borrower behavior and loan performance, enabling better loan approval decisions.
- Recommendations for Financial Institutions: Implement EDA techniques to identify high-risk borrowers, refine loan approval criteria, and guide marketing campaigns.



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