

Contact

www.linkedin.com/in/colinhirdman
(LinkedIn)
www.monkeyislandventures.com
(Company)

Top Skills

Entrepreneurship
Start-ups
Leadership

Colin Hirdman

Lifelong entrepreneur building & supporting businesses through Monkey Island Ventures. Currently building Rainmaker (rainmakergrows.com). MNblockchain board member and volunteer.
Minneapolis, Minnesota, United States

Summary

Since starting my first company a week after graduating from college, I realized I have a passion for creativity, new ideas and the challenge that start-ups provide.

Currently focused on Rainmaker (<https://rainmakergrows.com>) and helping founders, sales executives, business coaches, etc. grow their network, leads, and sales through LinkedIn.

I also volunteer and sit on the board of the MN Blockchain Initiative (<https://www.mnblockchain.org/>).

Experience

Rainmaker

Co-Founder

February 2024 - Present (1 year 6 months)

Greater Minneapolis-St. Paul Area

Rainmaker helps founders/coaches/sales teams grow their LinkedIn network, leads, and sales through its "Authentic Engine".

Monkey Island Ventures

Co-founder

May 2006 - Present (19 years 3 months)

I started Monkey Island with two of my childhood friends Josh Becerra and Zack Steven in 2006, named after a park in the St. Paul neighborhood where we grew up. We share a passion for the development and execution of ideas and building great companies.

Minnesota Blockchain Initiative

Board Member

January 2023 - Present (2 years 7 months)

Minnesota, United States

Minnesota Blockchain Initiative is a Twin Cities based 501(c)(3) with a mission to build the Blockchain ecosystem in Minnesota and establish the Twin Cities as an international hub for Blockchain & Web3 innovation.

Cloudburst, SBC

Co-Founder

January 2018 - Present (7 years 7 months)

Minneapolis MN

Cloudburst builds apps for ambitious non-technical entrepreneurs. Cloudburst is the software development company we always wished we had when developing our own software.

It's a new era for non-technical entrepreneurs!

SharedSuccessAgreement.org

Co-Founder

January 2023 - Present (2 years 7 months)

Shared Success is a new founder friendly funding alternative to equity, debt, or a SAFE. Anyone can make a Shared Success agreement for free!

winwinGO

Co-Founder

January 2023 - Present (2 years 7 months)

Minneapolis, Minnesota, United States

winwinGO is a marketplace where Founders, Talent, and Funders connect, create, and win together.

Augurian

Founding Partner

May 2015 - Present (10 years 3 months)

Greater Minneapolis-St. Paul Area

Augurian was founded to give digital marketing executives confidence in their marketing investments. We are a team of industry veterans who thrive on helping digital marketing executives answer their toughest questions. We provide scientifically researched, data-driven insights that are thorough, unbiased and actionable.

In the same way that the augurs of Ancient Rome provided counsel to emperors, Augurian helps modern day digital marketing executives understand

if their investments are working, if they are aligned with strategy, how they are performing against their competitors, and where missed opportunities lie.

QuickTake

Co-Founder

August 2020 - Present (5 years)

Minneapolis, Minnesota, United States

QuickTake connects experts to their audience through Q&A.

gainspot

Co-Founder

October 2021 - December 2023 (2 years 3 months)

United States

In 2 clicks Gainspot shows you the best revenue opportunities for Google Search.

Join Beta!

GameTheory

Co-Founder

July 2021 - December 2022 (1 year 6 months)

Minneapolis, Minnesota, United States

Think you know sports? Prove it! Sign up for our Beta!

FLUID Water Meter

Co Founder

April 2014 - December 2022 (8 years 9 months)

FLUID is the world's first learning water meter. Your relationship with the water you use on a daily basis will never be the same once you install FLUID. You'll have complete visibility into how, when and where you use water.

We've designed FLUID so it is easy to install and no plumber is required. You simply snap FLUID around the main water pipe coming into your home, plug it in and connect it to your WiFi network.

Localtweeps.com | SMBtweet.com

Co-founder

April 2009 - January 2013 (3 years 10 months)

Localtweeps.com, the leading local resource on Twitter with over 52,000 authentic users.

SMBtweet.com, easiest way to grow your following on Twitter if you're a retail business.

Zyngram

Co-founder

2011 - 2013 (2 years)

Saint Paul, Minnesota

Zyngram allows you to mail a real postcard to family and friends from your mobile device.

the 3rd place

Co-Founder

January 2010 - June 2012 (2 years 6 months)

Coworking with a fun and relaxed environment. Stop working from home and the coffee shop and experience how awesome your work days can become! A truly great group of people cowork out of The 3rd Place, join us!

Vencio, Inc.

Founder/President

June 1995 - July 2006 (11 years 2 months)

Founded and ran the company until selling it in 2006.

Education

Gustavus Adolphus College

BA, Criminal Justice · (1991 - 1995)

Como Park High School

· (1988 - 1991)