

## Contact

[www.linkedin.com/in/amitd01](https://www.linkedin.com/in/amitd01)  
(LinkedIn)

## Top Skills

Artificial Intelligence (AI)  
Salesforce.com  
Tableau

## Certifications

Python Data Science Toolbox (Part 1) Course  
Intro to Python for Data Science Course  
Intermediate Python for Data Science Course  
Salesforce Certified AI Specialist

# Amit Deshpande

Founder | Chief Growth and Strategy Officer  
Minneapolis, Minnesota, United States

## Summary

I am a seasoned expert in data strategy, AI implementation, and business transformation. With decades of experience in data management, analytics, and enterprise AI solutions, I have helped global organizations harness the power of their data to drive business success.

Throughout my career, I have led data integration, advanced analytics, and machine learning projects, enabling companies to unlock valuable insights from complex, multi-source datasets. My expertise spans data architecture design, cloud-based data solutions, and AI readiness strategies, making him a leader in transforming raw data into actionable business intelligence.

I'm a passionate growth strategist with a combined background in technology, consulting, and entrepreneurship. As the Chief Growth & Strategy Officer at PipINow, I leverage my technical expertise to understand client needs and deliver top IT talent. My focus is on scaling the business through strategic initiatives and acquiring new customers.

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## Experience

PipINow LLC  
Chief Growth and Strategy Officer  
March 2024 - Present (1 year 5 months)  
Minneapolis, Minnesota, United States

CLOUD NOV8  
Founder  
June 2024 - Present (1 year 2 months)  
Minneapolis, Minnesota, United States

Code Ninjas Plymouth  
Owner

August 2023 - Present (2 years)  
Minneapolis, Minnesota, United States

U.S. Bank  
Senior Product Manager  
June 2021 - March 2024 (2 years 10 months)

TCF Bank  
Product Owner  
May 2019 - June 2021 (2 years 2 months)  
Greater Minneapolis-St. Paul Area

Turnberry Solutions  
Solutions Architect  
July 2018 - May 2019 (11 months)

Boston Scientific  
Sr. Software Developer  
March 2009 - June 2018 (9 years 4 months)

Business Intelligence Leadership and Strategy

- Administration and hands on experience with Tableau, Business Objects and Cognos.
- Presented data insights to business stakeholders by tailoring the content and delivery to the audience.
- Presented lessons learned and implementation experiences at multiple user conferences.
- Managed strategic vendor alliances with IBM, SAP, Tableau, Alteryx, Palette and Metric Insights.

Deloitte Consulting, LLP  
Consultant  
June 2005 - February 2009 (3 years 9 months)

- Designed and developed 50+ financial and management reports utilizing Cognos 8.3, Hyperion Financial Studio, and Hyperion Smart View
- Worked closely with senior finance and accounting executives to build integrated business process and technology solutions
- Developed design documents, administration guides, best practices and lessons learned documents
- Trained end users via international conference calls on using Cognos reports and perform adhoc reporting in Hyperion Smart View

- Mentored and guided analysts and team members on resolving issues, understanding client requirements, and building reports
- Regarded as a Subject Matter Expert for Management Reporting, and primary point of contact for the client for reporting issues
- Revamped the existing datawarehouse and implemented revised data flows and model
- Managed application testing by leading test case development and execution
- Prepared project plans, team status reports, and execution summaries and results
- Managed resource scheduling and allocation to meet project milestones.
- Conducted weekly team meetings and provided updates to the project management and the client
- Assisted in developing the roadmap for the automation of manual tasks and processes relating to employee compliance
- Designed the conceptual data and architecture diagrams for the proposed system
- Formulated the project charters, and revised several key deliverables
- Performed market research and feasibility study for individual health plan solutions
- Researched and evaluated vendors based on key metrics to implement solutions for the plans
- Gathered requirements and assisted in preparing the roadmap and 'Go-To' market strategies

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## Education

Drexel University

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