

## Contact

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(LinkedIn)

## Top Skills

Design Thinking

Innovation Development

Customer Experience  
Transformation

## Certifications

Ram Charan on Coaching High  
Potentials

# Shailesh Bhor

Innovator | Entrepreneur | Founder | Pioneer of Unconsulting Model  
Greater Minneapolis-St. Paul Area

## Summary

I am an **and** at heart, driven by the belief that **. My mission is to**  
**and solve real-world challenges through , - .**

As a founder of a **, we are dedicated to helping , & , achieve**  
**their business goals through and & product development.**  
**We specialize in ideas into , - that drive growth and enhance**  
**experiences.**

Our team is adept at leveraging the latest **, , and to deliver**  
**solutions to meet the unique needs of each client. By integrating**  
**design thinking into our process, we ensure that every product we**  
**develop, .**

**:**

**: We bring ideas to life quickly, ensuring you stay ahead in a**  
**competitive market.**

**- : Our design thinking approach places the user at the center of**  
**our process, ensuring products resonate with users and enhance**  
**engagement and satisfaction.**

**& : We develop rapid digital products that iterate & grow with your**  
**business, ensuring long-term success.**

**: We work closely with you to understand your vision and turn it into**  
**reality, providing expert guidance every step of the way.**

Whether you're a startup looking to launch your first product or an  
enterprise seeking to innovate, we have the expertise & passion to  
help you succeed. Let's connect and explore how we can collaborate  
to bring your ideas to life and achieve your goals together through  
our **& , approach.**

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## Experience

ride the next wave

Founder and Managing Parter (The Unconsulting Company)

2023 - Present (2 years)

Greater Minneapolis-St. Paul Area

about turning ideas into success stories, I founded " ". Our unique approach encompasses , , , , all geared towards driving growth and value for businesses. With a specialized focus on , we thrive on tackling challenges to .

: . We are excited to partner with visionary entrepreneurs and businesses to bring their ideas to life. Together, let's turn your dreams into a thriving digital reality!

stokmesh.ai

Co-Founder - StokMesh.ai, an On-Demand Intelligence Platform

August 2024 - Present (1 year)

Greater Minneapolis-St. Paul Area

Stokmesh.ai is an On-Demand Intelligence Platform designed for small to midsize manufacturing and retail businesses. We specialize in demand forecasting, purchasing intelligence, and inventory optimization.

Are you struggling with out-of-stock or overstock issues? Let's discuss how we can help streamline your inventory management.

Sleep Number Corporation

Vice President of Technology

2014 - 2022 (8 years)

Greater Minneapolis-St. Paul Area

+, \$., , .

: Steered a 250+ member team with a \$30M+ budget, focusing on software engineering and data analytics across key business domains including Retail, E-Commerce, and Mobile Apps.

: Led a digital supply chain overhaul, enhancing technology delivery for a \$2.5B business and achieving a 5-year EPS CAGR of 41%. Improved annual top-line growth by over 10% through strategic digital initiatives.

: Spearheaded the launch of a new commerce platform, IoT infrastructure on AWS, Microsoft Azure Cloud integration, and a multi-cloud strategy. Enhanced retail customer conversion by 4% via Microsoft Dynamics 365 CRM.

: Developed an enterprise data platform in Azure Cloud and established the company's Enterprise Security program, significantly improving data interconnectivity and security posture.

: Collaborated with leading tech giants like Microsoft, Oracle, Salesforce, and AWS to leverage IoT, mobile apps, and advanced data platforms, culminating in an award-winning startup program for inventory management.

## Donaldson

### Director of Information Technology

2008 - 2014 (6 years)

Greater Minneapolis-St. Paul Area

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: Managed a 300+ team with a \$25M+ budget, advancing software engineering and data analytics for a global business in 65 countries. Orchestrated a comprehensive technology strategy for a \$2.5B manufacturing enterprise.

: Unified 10 IT organizations and regional data centers into a singular, efficient global technology framework. Executed an \$80M Global ERP project, enhancing global operations and increasing margin by \$32M.

: Developed an enterprise data platform fostering double-digit global growth, and established the first global cybersecurity program, safeguarding digital assets and brand integrity.

- : Led the creation of a global e-commerce platform, tripling revenue through streamlined customer engagement.

## Datalink

Business Development Lead and Architect

2005 - 2008 (3 years)

Greater Minneapolis-St. Paul Area

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+ , \$ , .

: Established and grew a 30+ consultant team in application services, delivering solutions in architecture, cybersecurity, infrastructure, API development, and analytics.

& : Spearheaded sales and service delivery, achieving 2x growth and becoming the highest revenue-generating practice with 30+ clients.

: Implemented cutting-edge digital accelerators like Middleware and Identity & Access Management, significantly boosting client revenue and efficiency.

: Acted as Chief Architect in a \$200M business consolidation project for a major client, marking a multi-year transformative initiative.

## ShopHQ

Architect, Software Engineer

2003 - 2005 (2 years)

Greater Minneapolis-St. Paul Area

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## Oracle Corporation

Product Development Engineer, Architect and Consultant

1998 - 2003 (5 years)

United States

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: As a Software Engineer in Silicon Valley, managed the architecture and engineering of leading ERP and CRM platforms, integrating business processes to enhance agility and competitive edge.

: Spearheaded the design, engineering, and deployment of Oracle’s ERP and CRM solutions for Fortune 10/50/100 companies, delivering maximum value through best practices and efficient implementations.

Intelligroup  
Software Engineer  
1996 - 1998 (2 years)  
Greater New York City Area

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The Great Eastern Shipping Co. Ltd  
Software Engineer  
1995 - 1996 (1 year)  
Mumbai Area, India

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## Education

University of Mumbai  
Bachelor's degree, Electronics Engineering · (1990 - 1994)