

Personal Details

Name: Sandeep Kumar Bosak

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Portfolio/Website: [Sandeep Kumar](#)

Objective: My skills as a Sales Executive at Jockey Page Industries, focusing on improving my expertise in accounting software and web development to achieve professional growth.

Education

B.COM

- Institution: **Purina University**
- Year: March 2021 - April 2024
- **Key Achievements:**
 - Successfully finished coursework in financial accounting, taxation, and business management.
 - Attained high marks in accounting and economics.
 - Completed a capstone project on "The Impact of Digital Accounting Tools on Small Businesses."

I.COM

- Institution: **Insan Inter College**
- Year: March 2019 – March 2021
- **Key Achievements:**
 - Excelled in Subjects like Accounting, Business studies and Economics.
 - Achieved distinction in final board examinations.

10TH

- Institution: **Inter High School**
- Year: March 2018 – March 2019
- **Key Achievements:**

- Excelled in Subjects like English, Math Statistics
- Achieved distinction in final board examinations

Expertise:

Microsoft Office: Excel, Word, PowerPoint

Accounting Software: Shoppers 9, Tally Prime

Web Development: HTML, CSS, JavaScript, React, Node, Python, Sass, MongoDB

Experience:

- **DSO: District Sales Executive**
 - Company: **Page industries PVT LTD jockey**
 - Duration: April 2021 – Now
 - Responsibilities:
 - Managed the process of acquiring and processing customer orders.
 - Oversaw billing and ensured timely dispatch of orders to customers.
 - Maintained a structured approach to collecting payments from customers.
 - Conducted in-depth consultations with customers to understand their needs and offer tailored solutions.
 - Built and sustained strong relationships with clients to enhance customer satisfaction and loyalty.
 - Worked towards achieving company-assigned sales targets segmented into three monthly goals: J1, J2, and J3.
 - Achievements:
 - Consistently exceeded monthly sales targets across all segments (J1, J2, J3).
 - Achieved 110% or more in monthly targets during high-performing months
 - Recognized as Top Performer for exemplary customer consultation and retention strategies.

Skills:

Technical Skills:

- Accounting Software: Shoppers 9, Tally Prime
- Web Development Tools: VS Code, HTML, CSS, JavaScript, React, Node.js, Python

Soft Skills:

- Adaptability
- Analytical Thinking
- Attention to Details

Languages:

- Hindi - Intermediate
- English - Proficient
- Bengali - Intermediate
- Surjapuri - Mother tongue

Projects

BLOCK MONITOR NASA API-based Space Explorer

- **Description:** A **Cryptocurrency Tracker** project typically aims to develop a web application or software that allows users to monitor and analyze the prices and trends of various cryptocurrencies in real-time.
- **Key Features:** Real-Time Price Tracking, Historical Data Analysis, Alerts and Notifications, Interactive Charts and Graphs, User-Friendly Interface, Integration with APIs
- **Technologies Used:** React.js
- **Link:** [Block Monitor](#)

EXCEL FILE TO JSON CONVERTOR

- **Description:** Developed a tool to convert Excel files (.xlsx) to JSON format using Python and the pandas library. The tool should offer both a graphical user interface (GUI) and a command-line interface (CLI) for flexibility. Additionally, it should include logging functionality to track the conversion process.
- **Key Features:** Real-Time Conversion, User-Friendly GUI, Command-Line Interface, Logging, Pandas Integration, Openpyxl Integration.
- **Technologies Used:** Python, Pandas
- **Link:** [Excel to JSON Convertor](#)

TEXT UTILIZER

- **Description:** Developed a web application that performs various text processing tasks, using React for the frontend interface. The application will enable users to manipulate and analyze text data through an intuitive and interactive interface.

- **Key Features:** Text Conversion, Text Cleaning, Text Counting, Text Replacement, Text Analysis, Text-to-Speech, Text Mining, Interactive User Interface
- **Technologies Used:** React.js
- **Link:** [Text utils](#)

CSV TO VCF CONVERTOR

- **Description:** Developed a tool to convert CSV files to VCF format, making it easier to import contact information into email clients, address books, and other contact management systems
- **Key Features:** CSV File Upload, Field Mapping, Conversion Process, Preview and Export
- **Technologies Used:** Python, Pandas
- **Link:** [CSV to VCF Converter](#)

SPOTIFY CLONE

- **Description:** Developed a web application that replicates the core functionalities of Spotify, including music playback, search, playlists using modern web technologies.
- **Key Features:** User Interface, Music Playback, Search Functionality, Playlist Management, Responsive Design, State Management, Development with Vue
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- **Technologies Used:** Vue.js, Bootstrap
- **Link:** [Spotify Clone](#)

Achievements and Certifications

- **Men's Innerwear New Arrival– Page Industries PVT LTD** - 27 July 2022
- **M12 Boxer Shorts Refresher 2023-24- Page Industries PVT LTD** - 14 February 2024
- **Channel Sales - New Arrivals and changes Men's Innerwear - Page Industries PVT LTD** - 03 January 2025
- **Introduction to PAGE by Ganesh V S - Page Industries PVT LTD** - 07 January 2025
- **Cloud for CEOs – Amazon Web Services** – 13 March 2023
- **Amazon Machie – Amazon Web Services** – 14 September 2024

Interests

- **Web Development**
- **Accounting Systems**

- Technology Trends

References: Available upon request.