

AN INTELLIGENT ELECTRICITY MANAGEMENT UNIT

AI-DRIVEN POWER FORECASTING AND PERSONALIZED
CONSUMPTION INSIGHTS WITH APPLICATION INTEGRATION





Ms. Diniithi Pandithage
Supervisors



Mr. Ashvinda Iddamalgoda
Co - Supervisor



Pivithuru N.H.A.S.
it21389160



Welikalage R.Y.W.
it21808166



Balasuriya B.L.I.S.
it21803666



Siriwardhana S.M.D.S.
it21813948

INTRODUCTION

- Rising electricity demand, high costs, and climate concerns require smarter household energy management.
- Current systems lack device-level insights, predictions, and personalized recommendations.
- Our solution integrates IoT monitoring, ML forecasting (XGBoost), and AI (GPT-Neo-1.3B) to deliver actionable, user-friendly energy savings.



PAGE: 03

RESEARCH PROBLEM

How to cater for the following problems:

- Rising electricity costs make efficient consumption management essential.
- Current systems provide only total energy use, lacking device-level insights.
- Rental properties lack tools to manage electricity supply based on tenant payments
- Renewable energy integration process is complex and expensive.





AN INTELLIGENT ELECTRICITY MANAGEMENT UNIT

PLUG & PLAY IoT DEVICE

USAGE PREDICTOR

SMART AI GUIDE

POWER MONITORING PORTAL

PAGE: 05

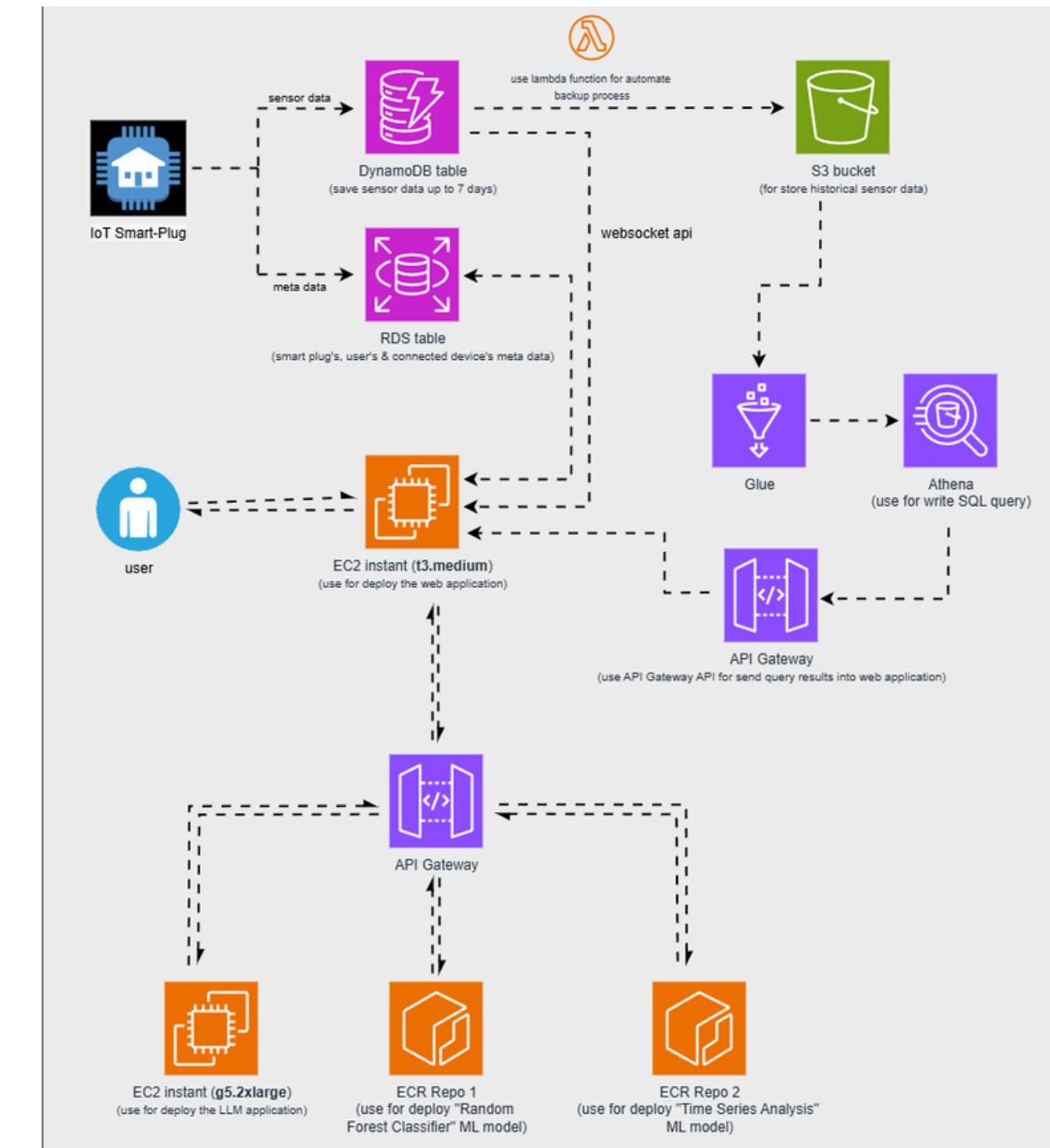
SIMILAR SYSTEMS



	Proposed system	 tp-link® RELIABLY SMART	
Real-time device-level energy monitoring	✓	✓	✓
Monthly usage threshold enforcement	✓	✗	✗
Emergency override feature	✓	✗	✗
Integration with cloud platforms	✓	✗	✓

PAGE: 06

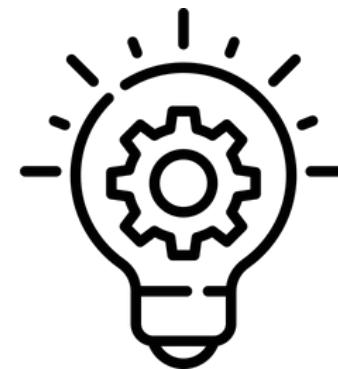
SYSTEM DIAGRAM



PAGE: 07

OBJECTIVES

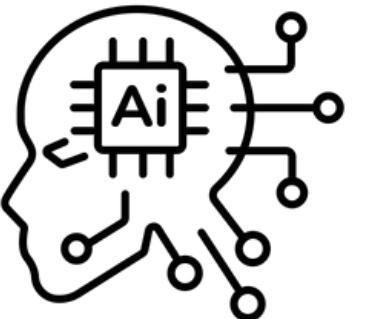
Develop an Intelligent Energy Management Unit integrating IoT, ML, AI via a user-friendly web application that would help to optimize household energy consumption



To manage individual device energy use with set limits.



To predict future energy consumption patterns



To generate personalized recommendations for energy savings



To visualize energy data and insights through an intuitive, user-friendly interface.



POWER MONITORING PORTAL



IT21389160 | Pivithuru N.H.A.S

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PAGE: 09



INTRODUCTION

PAGE: 10



RESEARCH PROBLEM

What strategies can enhance the registration, data visualization, and management of energy monitoring units through a web application?

PAGE: 11

OBJECTIVES

- Develop a web app to register and manage IoT energy units.
- Provide an intuitive dashboard for viewing energy-related data. (Friendly for colorblind users)
- Enable users to assign nicknames and icons to registered units.
- Allow users to set and reset energy limits via the app.
- Ensure seamless data retrieval and visualization from the cloud.
- Visualize real-time data and analyze past data.



PAGE: 12

RESEARCH GAP



Feature	Proposed System	Research [10]	Research [11]	Research [12]
IoT Unit Discovery and Registration via Wi-Fi	✓	✗	✗	✗
User Account Creation and Management	✓	✓	✗	✗
View Time Series Predictions & GenAI Suggestions	✓	✗	✓	✗
Setting and Resetting Energy Limits	✓	✗	✗	✗

PAGE: 13



METHODOLOGY

PAGE: 14



TECHNOLOGIES

- **Technologies:**

- Frontend: React.js (UI Development)
- Backend: Laravel 12 (API & Data Handling)

- **Cloud:**

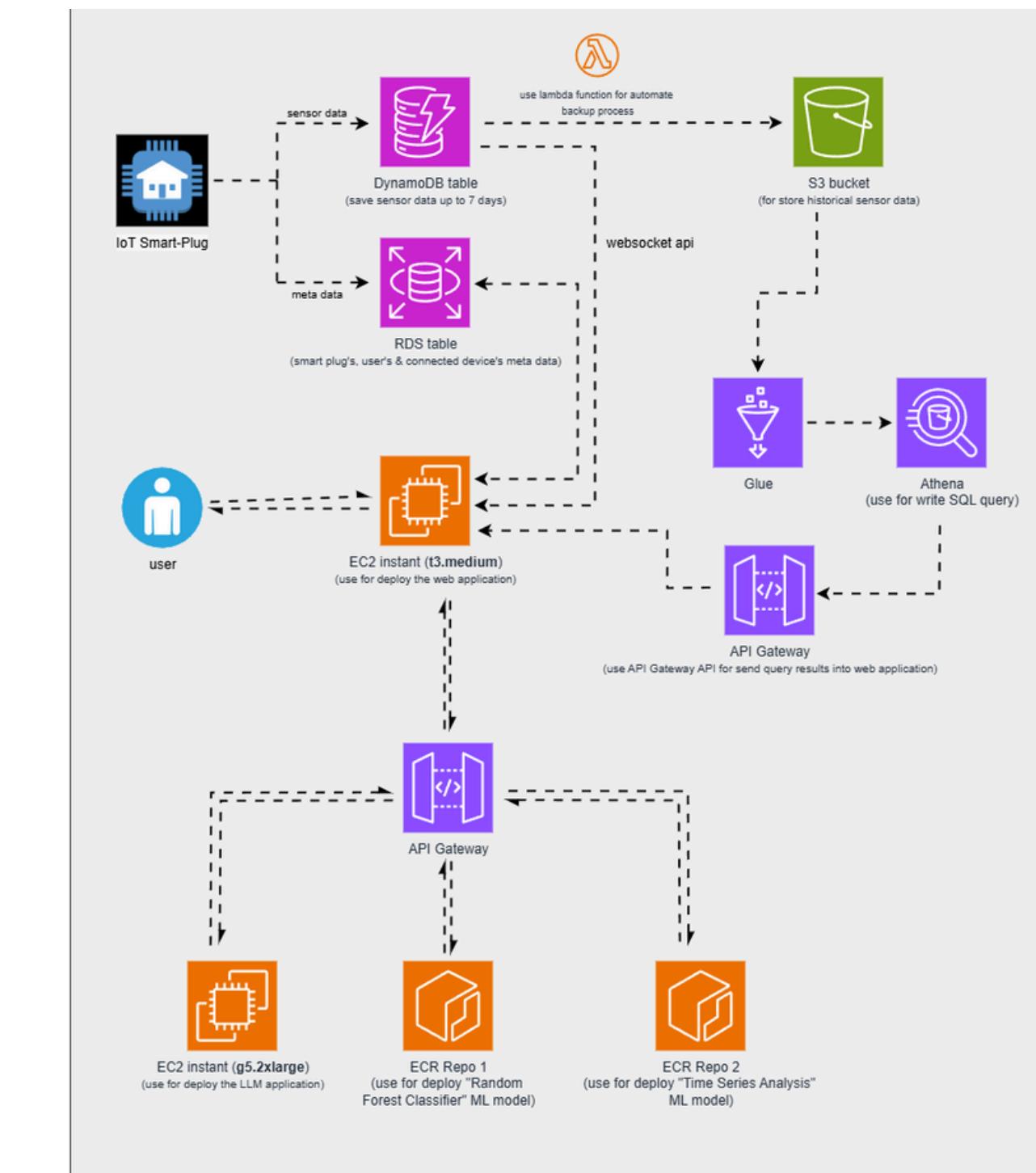
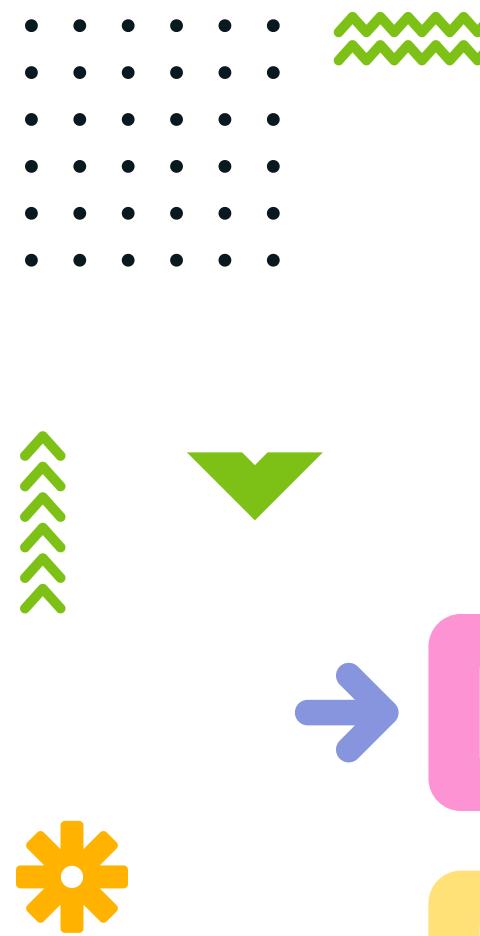
- AWS EC2 Instance, AWS DynamoDB, AWS Lambda, API Gateway APIs (HTTP v2, WebSocket), Aurora and RDS

- **Techniques:**

- Wi-Fi-based Unit Discovery: Connect to ESP32 units via Wi-Fi.
- REST API Communication: Facilitate data exchange between web app and backend.
- Data Visualization: Meters and Charts for consumption insights.

PAGE: 15

SYSTEM DIAGRAM

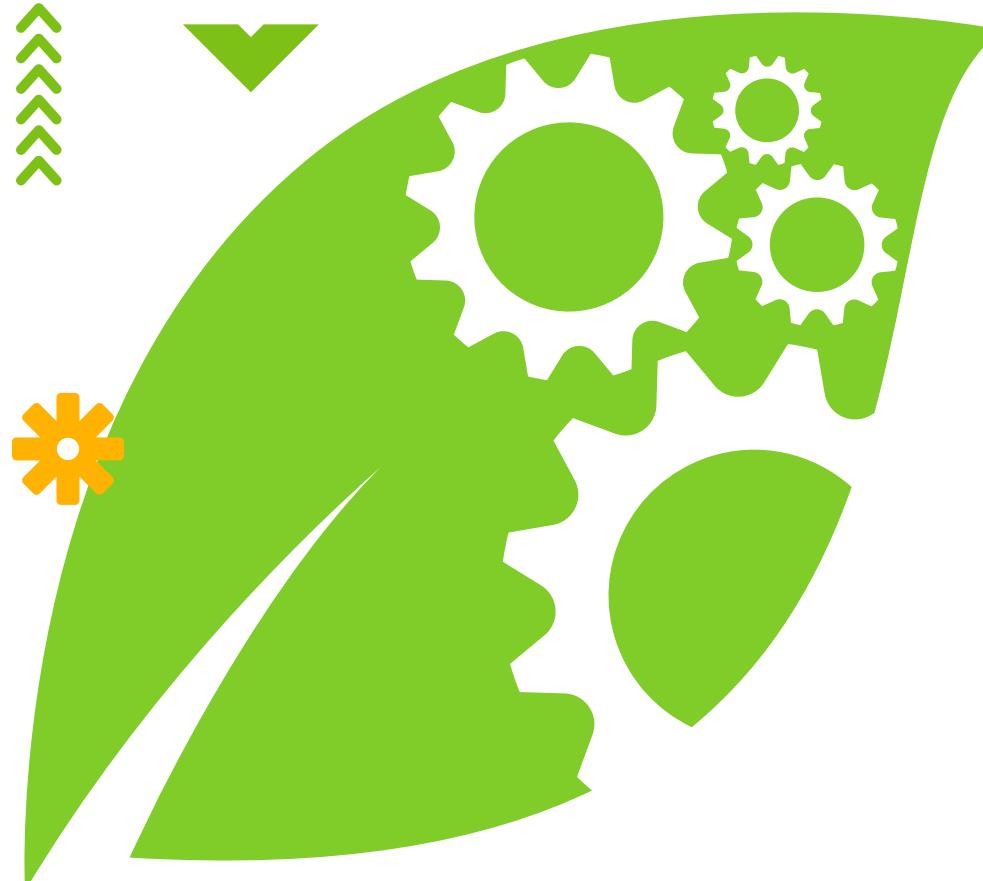


PAGE: 16



DEVELOPED SOLUTION

PAGE: 17



● COMPLETED TASKS

- Device-wise real-time data visualization.
- Set / Reset device-wise threshold limit.
- Device-wise past 3-month data analysis and visualization.
- Analyze past data and provide useful energy-related information.
- Calculate the electricity bill - for device-wise, for all connected devices, and for the whole household.
- Visualise predicted bill values using predicted usage.
- Integrate the image processing unit.
- Integrate LLM for device-wise personalized energy suggestions.
- Developed color-blind, user-friendly themes.
- Summary data visualization (Dashboard page).
- Generate summary reports.

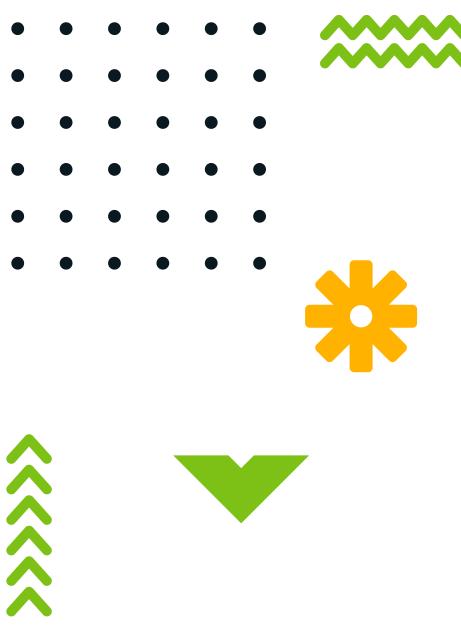
PAGE: 18

RESULTS & DISCUSSION

Results:

- **Real-time monitoring:** Dashboard successfully displayed real-time electricity consumption with forecasted cost estimates.
- **Cost breakdowns:** Household and device-wise cost breakdowns enabled the identification of high-consumption devices.
- **Device details:** The Interactive Device Details page provided charts, threshold settings, alerts, and actionable insights.
- **Accessibility:** Color-blind themes improved inclusiveness, receiving positive feedback in pilot testing.
- **Reporting:** The Monthly report download functionality offered user-friendly summaries.
- **Forecasting integration:** Forecasting models combined with billing logic improved proactive decision-making.
- **Granular analytics:** Device-level analytics highlighted specific consumption hotspots.
- **WebSocket integration:** Enabled instant updates compared to periodic refreshes, enhancing user experience.

PAGE: 19



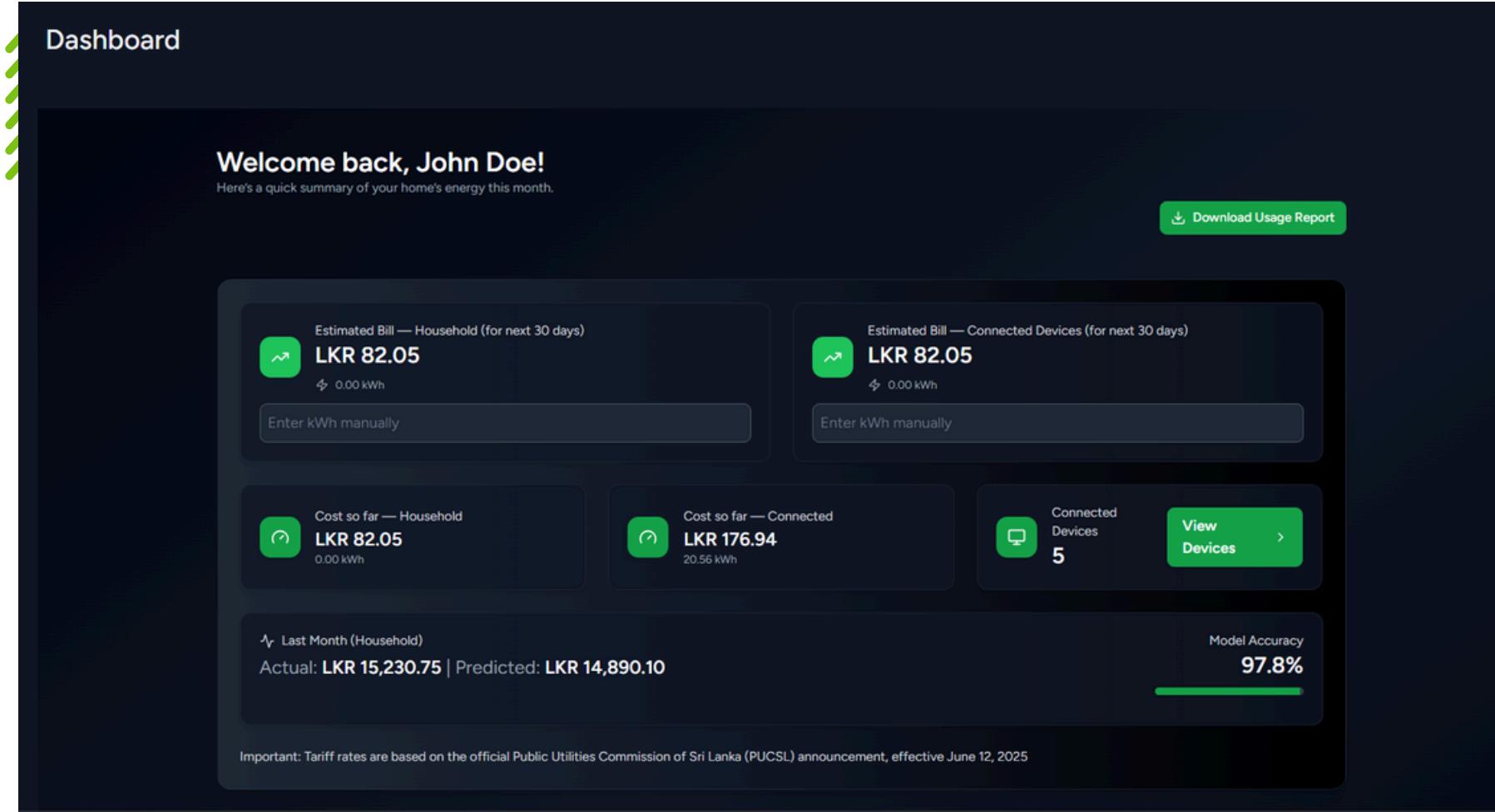
RESULTS & DISCUSSION

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Discussion:

- **Actionable insights:** Visualization was not just for statistics but for understanding and acting on energy usage.
- **Empowerment:** Real-time + forecasting gave users both immediate awareness and predictive insights.
- **Proactive management:** Threshold-based alerts helped prevent cost escalation by prompting early actions.
- **Inclusivity:** Accessibility features (color-blind themes) demonstrated the importance of universal design in energy platforms.
- **Innovation precedent:** The system set an example for future inclusive, user-centered smart energy solutions.

PAGE: 20



Dashboard with Default theme and Useful Analytics



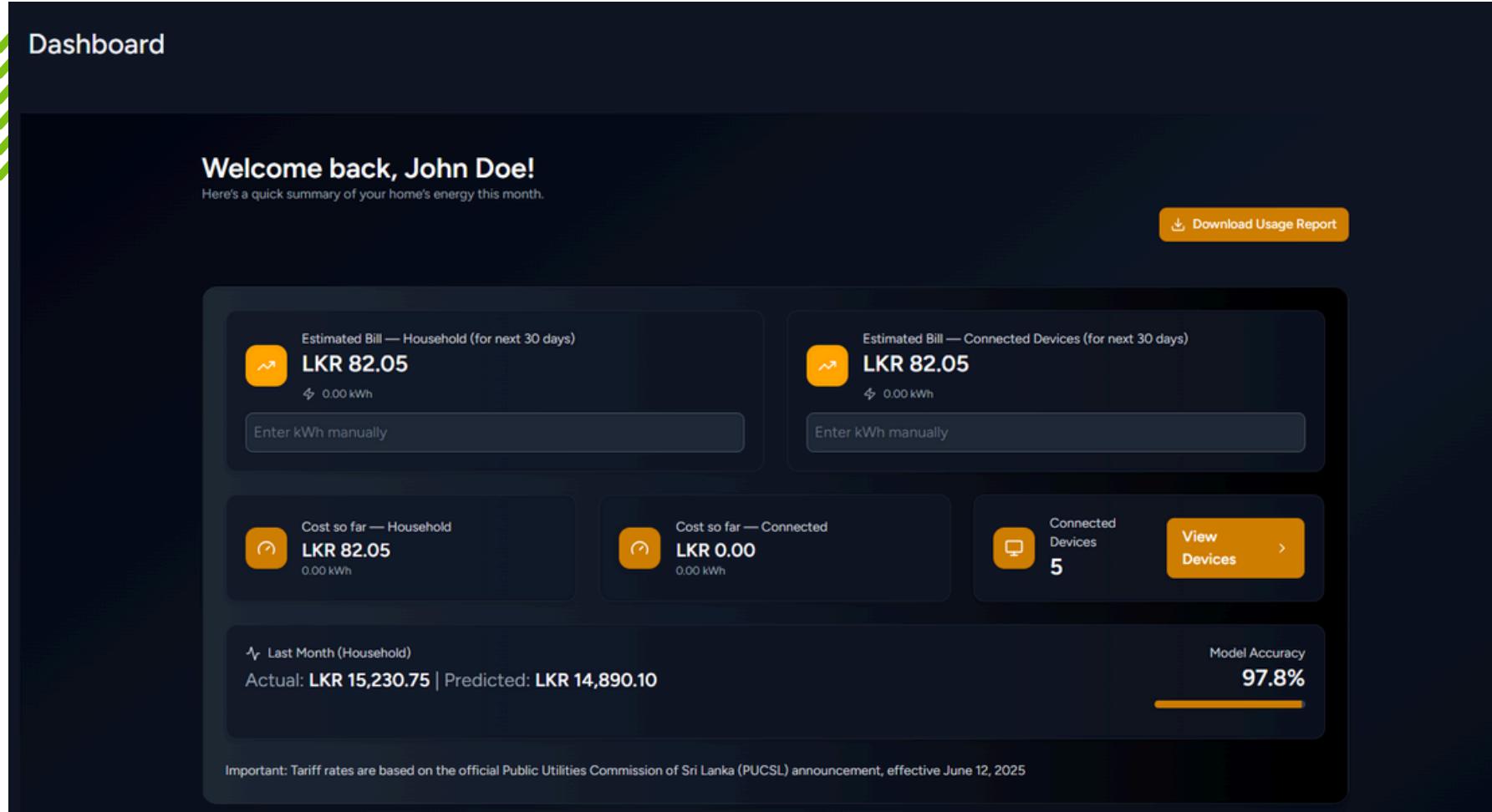
Real time Data figures from IoTs.

PAGE: 21

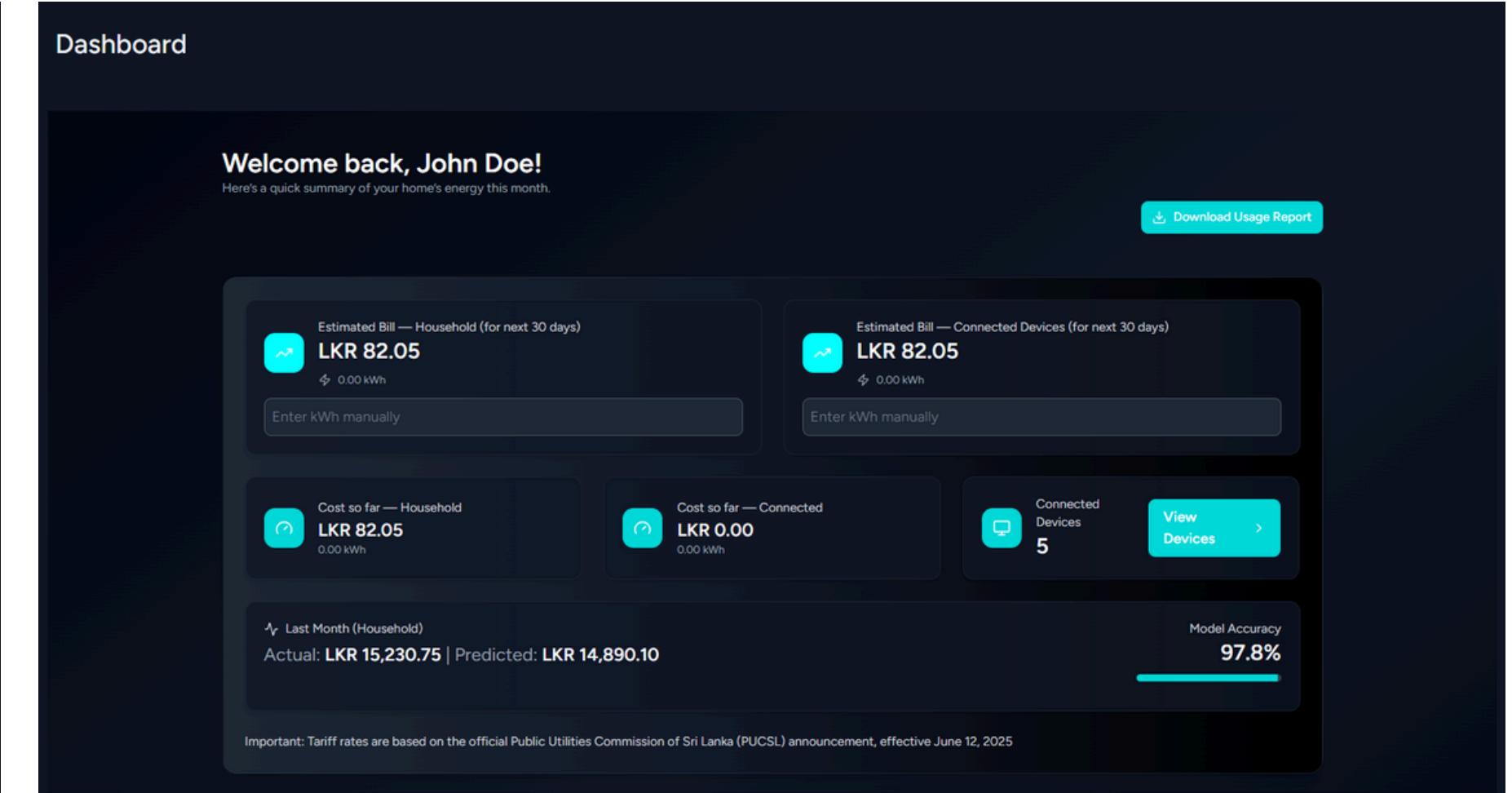
FINAL RESULTS



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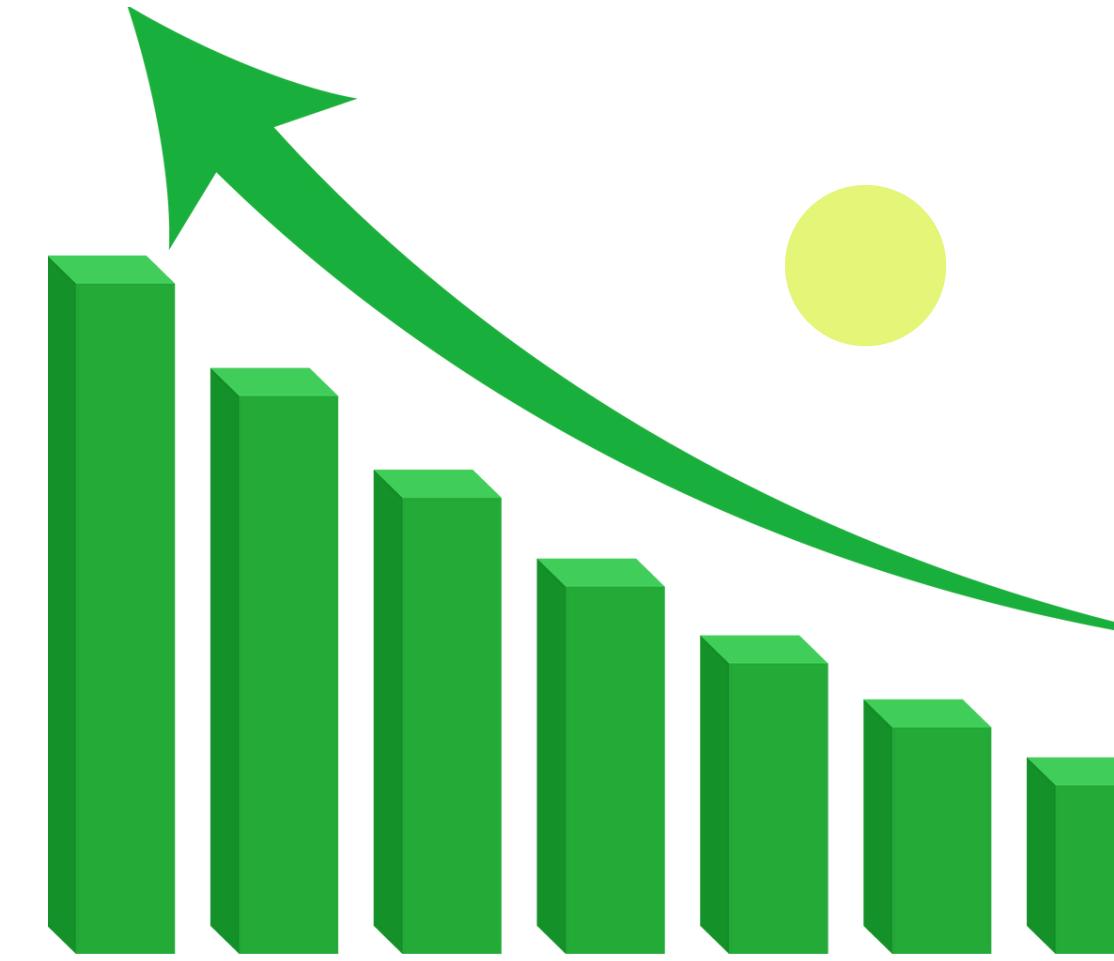
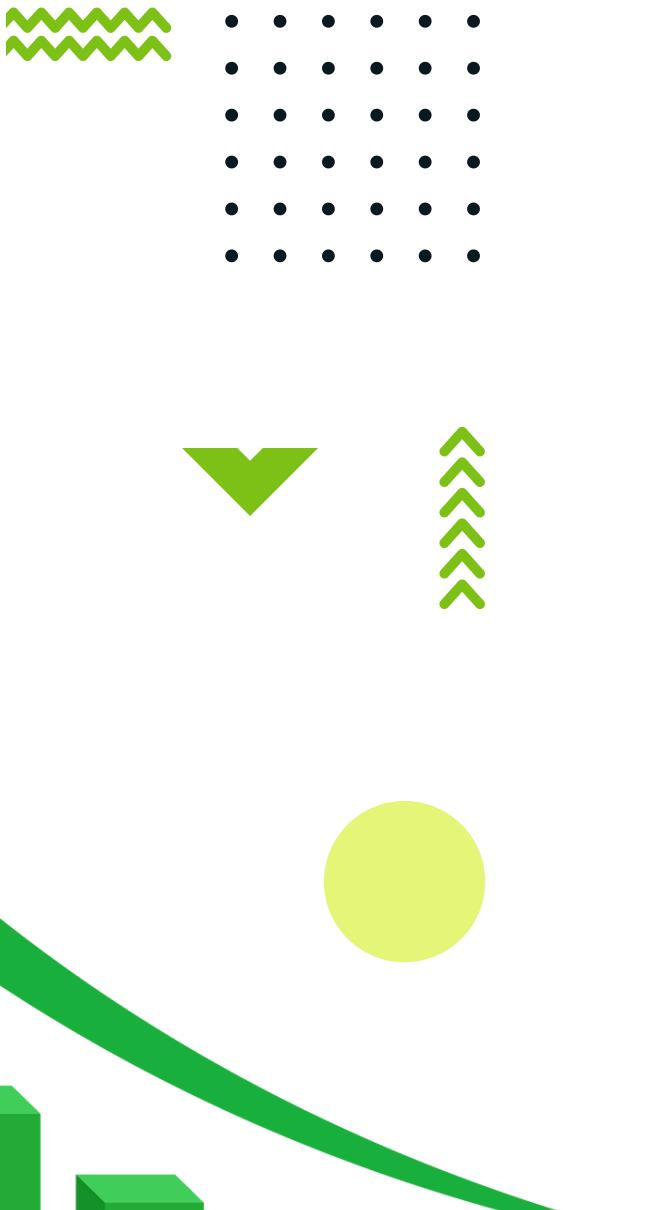
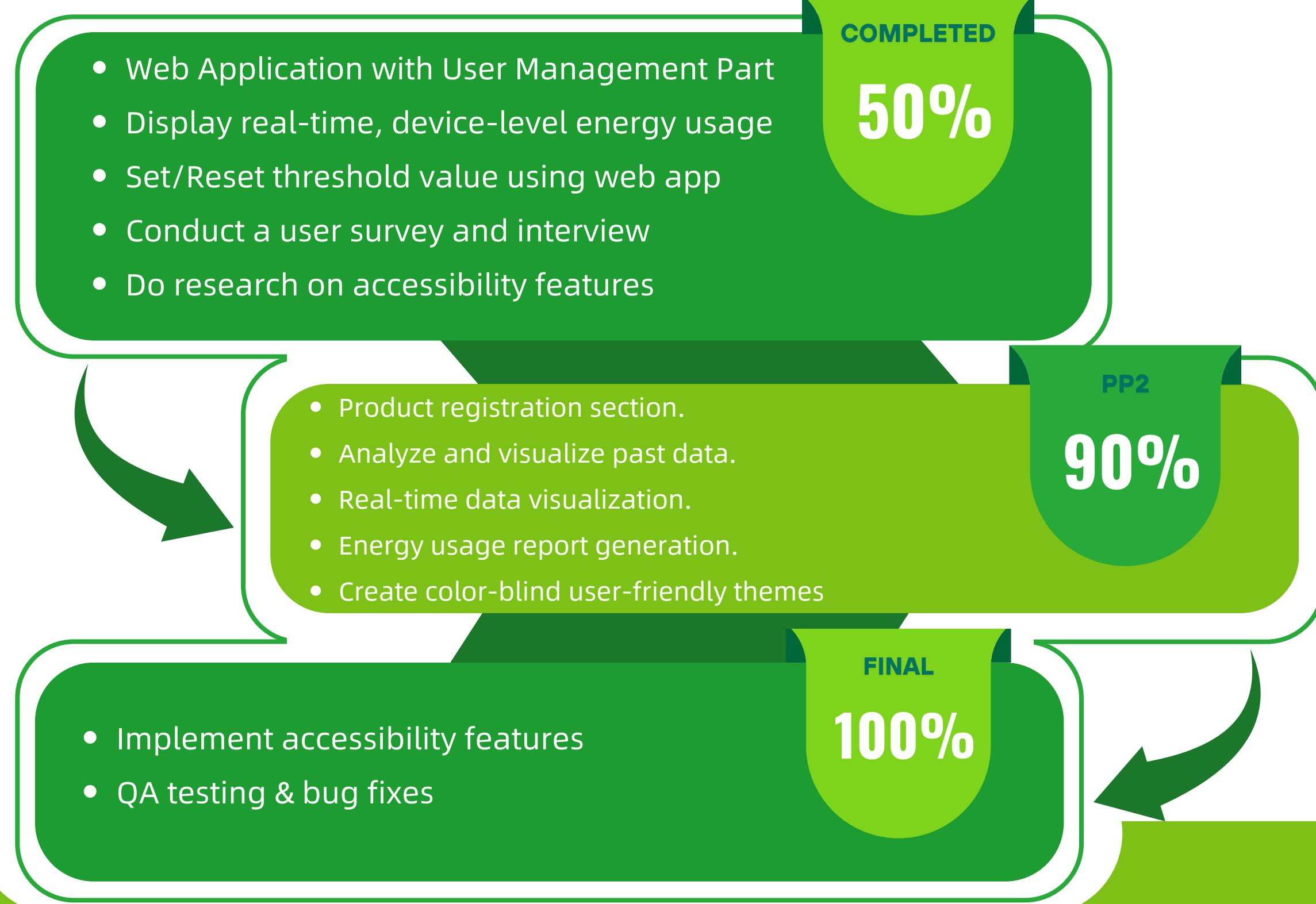
Dashboard with Duteranopia Color Blind Theme



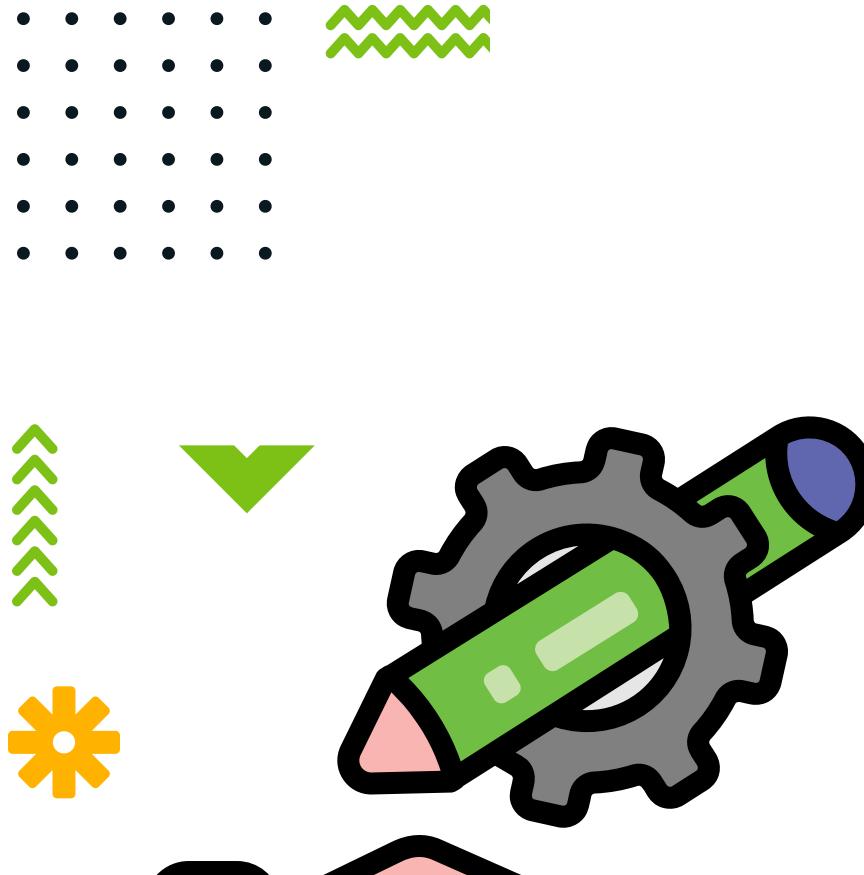
Dashboard with Protanopia Color Blind Theme

PAGE: 22

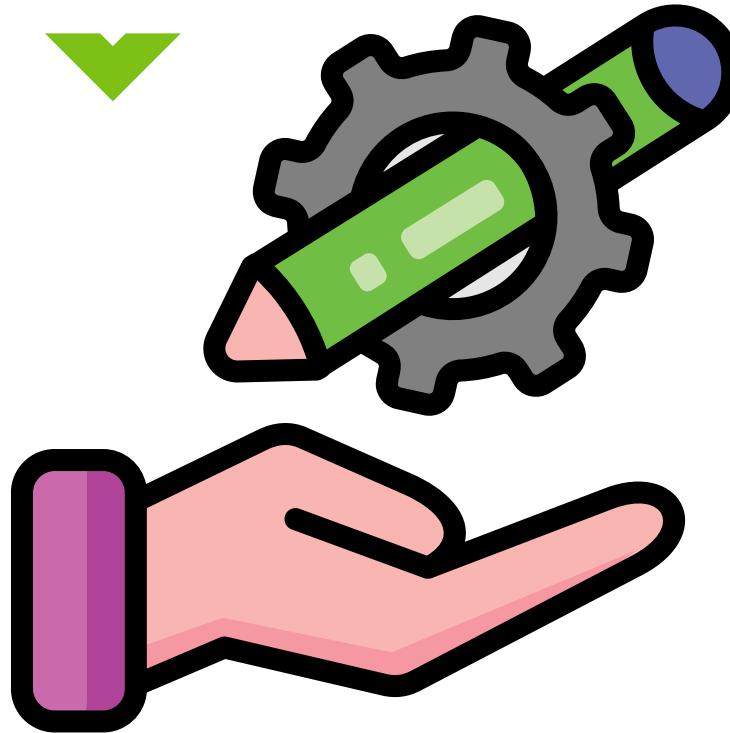
PROGRESS



PAGE: 23



● FUNCTIONAL REQUIREMENTS

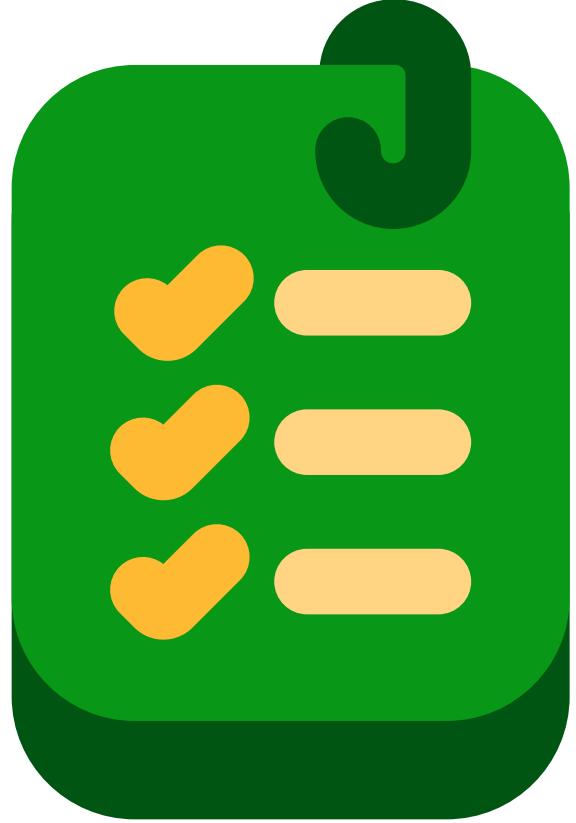


- IoT device registration.
- Create and manage user accounts.
- Assign custom names and icons to units.
- Display unit-specific data from the AWS cloud.
- Set and reset energy consumption limits (Threshold function).
- Provide notifications and alerts for energy usage.

PAGE: 24



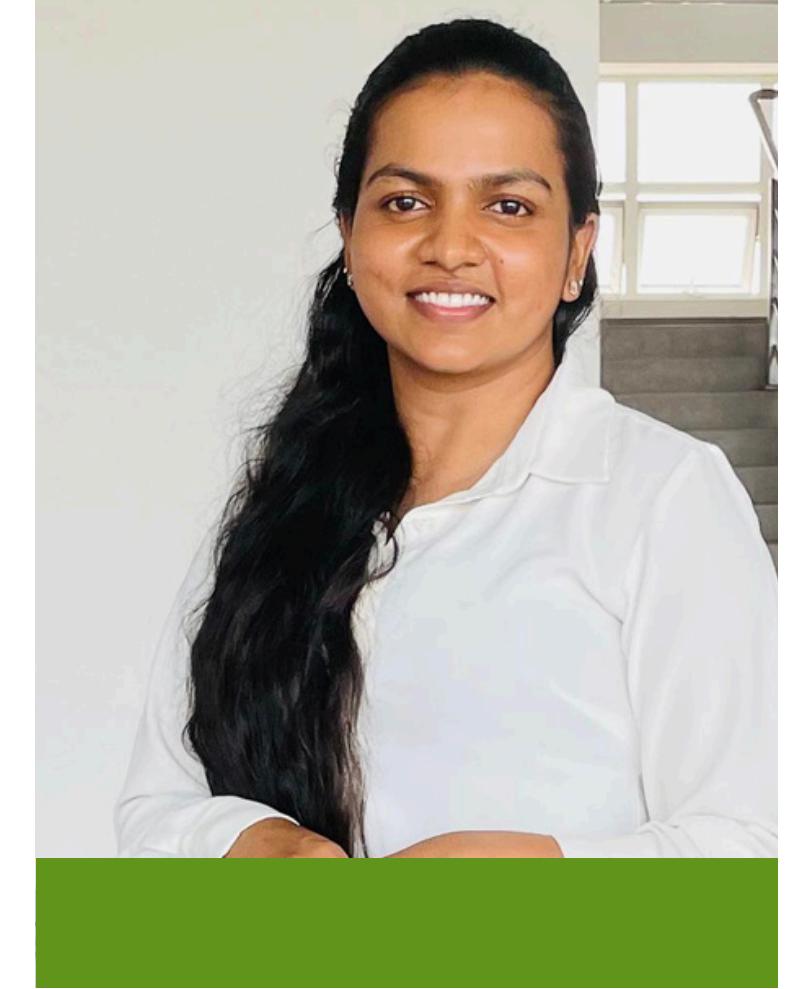
NON-FUNCTIONAL REQUIREMENTS



- **Performance:** Fast response times for data retrieval and actions.
- **Scalability:** Support multiple users and devices efficiently.
- **Security:** Secure user authentication and data encryption.
- **Usability:** Responsive design for web and mobile access.
- **Availability:** 99.9% uptime with AWS cloud infrastructure.
- **Maintainability:** Well-structured codebase for easy updates

PAGE: 25

SMARTENERGY AI GUIDE



IT21808166 | Welikalage R.Y.W

B.Sc. (Hons) Degree in Information Technology Specializing in Information Technology

PAGE: 26



INTRODUCTION

PAGE: 27



RESEARCH PROBLEM

How can energy management systems provide personalized, real-time energy-saving recommendations based on individual consumption patterns?

PAGE: 28

OBJECTIVES

- To deliver real-time, device-specific energy-saving tips that adapt instantly to user behavior and changing environmental conditions.
- To train and deploy a Generative AI model capable of providing tailored energy-saving recommendations.
- To auto-extract and analyze data from uploaded product labels for faster, efficient recommendations.
- To integrate the AI model with a user-friendly interface for proactive energy management.
- To encourage sustainable practices by delivering actionable recommendations based on real-time and historical data.



PAGE: 29

RESEARCH GAP



Feature	Proposed System	Research [7]	Research [8]	Research [9]
Aimed at Sri Lankan Households	✓	✗	✗	✗
Integration of IoT Devices for Real-Time Tracking	✓	✓	✗	✗
Gen AI for Personalized Recommendations	✓	✗	✗	✓
Long-Term User Behavior Adaptation	✓	✗	✓	✗

PAGE: 30



METHODOLOGY

PAGE: 31



TECHNOLOGIES

- **Technologies:**

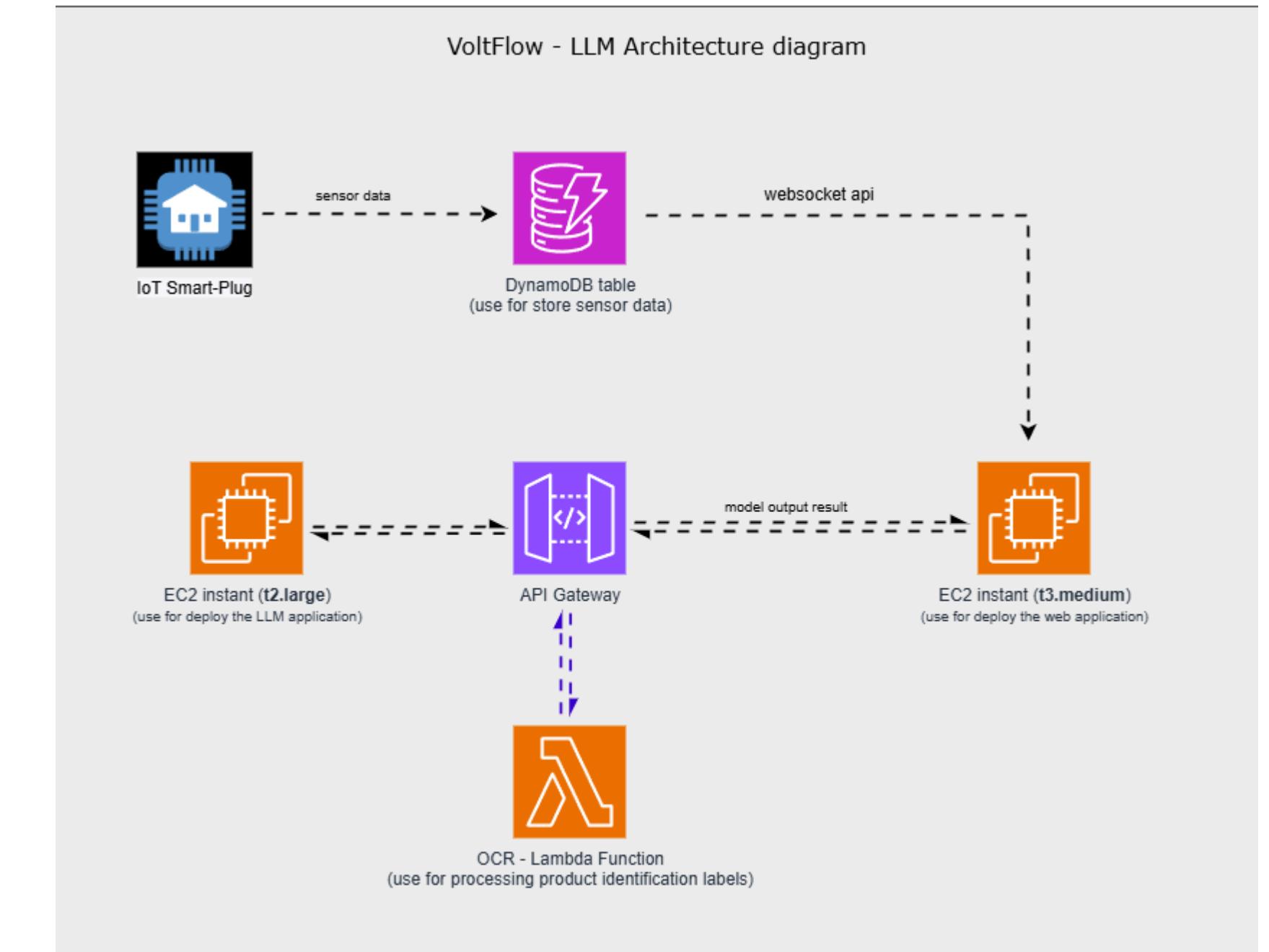
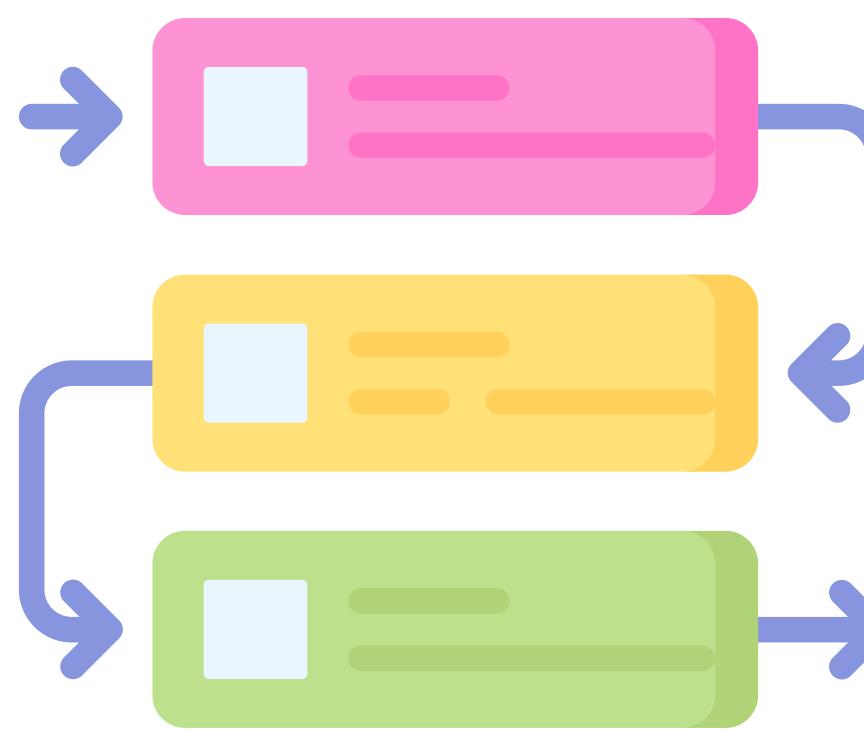
- Backend: Python with FastAPI (AI Model Integration)
- Cloud: AWS (EC2, S3, Lambda, APIGateway APIs.)
- Database:DynamoDB
- AI Frameworks: PyTorch
- Model Operations (**Hugging Face**): Transformers; PEFT/LoRA; Datasets; Tokenizers; Hub; Inference/TGI; Accelerate; Evaluate; Safetensors.

- **Techniques**

- **Generative AI Model:** Use Generative AI (e.g., GPT-based models) to create tailored energy-saving suggestions.
- **Recommendation System:** Generate personalized recommendations using fine-tuned AI models.
- **Real-Time Communication:** Use HTTP V2 APIs to connect the backend with IoT devices and the web app for real-time updates.

PAGE: 32

SYSTEM DIAGRAM



PAGE: 33



DEVELOPED SOLUTION

PAGE: 34



COMPLETED TASKS

- Selected **EleutherAI/gpt-neo-1.3B** as the base model for fine-tuning.
- Prepared a custom IoT electricity usage dataset with device-wise prompt-response pairs.
- Preprocessed and cleaned the dataset to align with energy-specific terminology and real-world appliance usage.
- Fine-tuned the model for **3 epochs** using **PEFT** and **LoRA** techniques on RunPod.
- Achieved stable convergence, with training loss reduced from ~1.6 to below 0.1, stabilizing around 0.05.
- Deployed the trained model on AWS/RunPod cloud infrastructure for real-time inference.
- Integrated the fine-tuned LLM into the system for personalized, device-wise energy-saving suggestions.
- Developed and integrated an image processing module with OCR to automatically extract technical specifications (e.g., voltage, wattage, refrigerant type) from device labels.

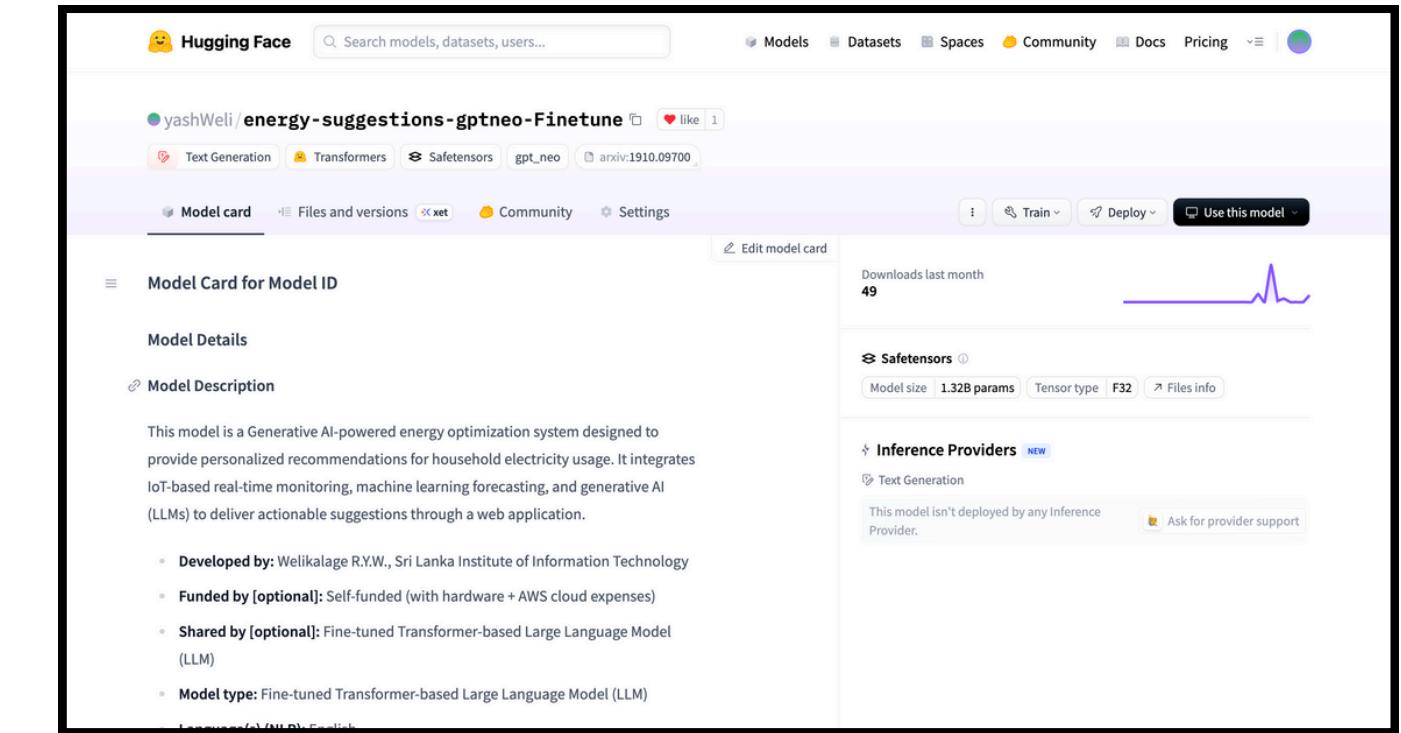
PAGE: 35

MODEL TRAINING

A screenshot of a Jupyter Notebook cell. The code is for fine-tuning a GPT-Neo model. It includes a warning about the deprecation of the 'tokenizer' argument and a note about token alignment. Below the code is a table showing training loss over 550 steps.

Step	Training Loss
50	1.623700
100	0.776500
150	0.362300
200	0.234000
250	0.164500
300	0.139900
350	0.119100
400	0.114400
450	0.115300
500	0.106200
550	0.108000

Base Model (gpt-neo-1.3B) was fine-tuned on the custom IoT dataset for 3 epochs using RunPod.



Published model card on **Hugging Face Hub** for the fine-tuned energy suggestions model.

PAGE: 36

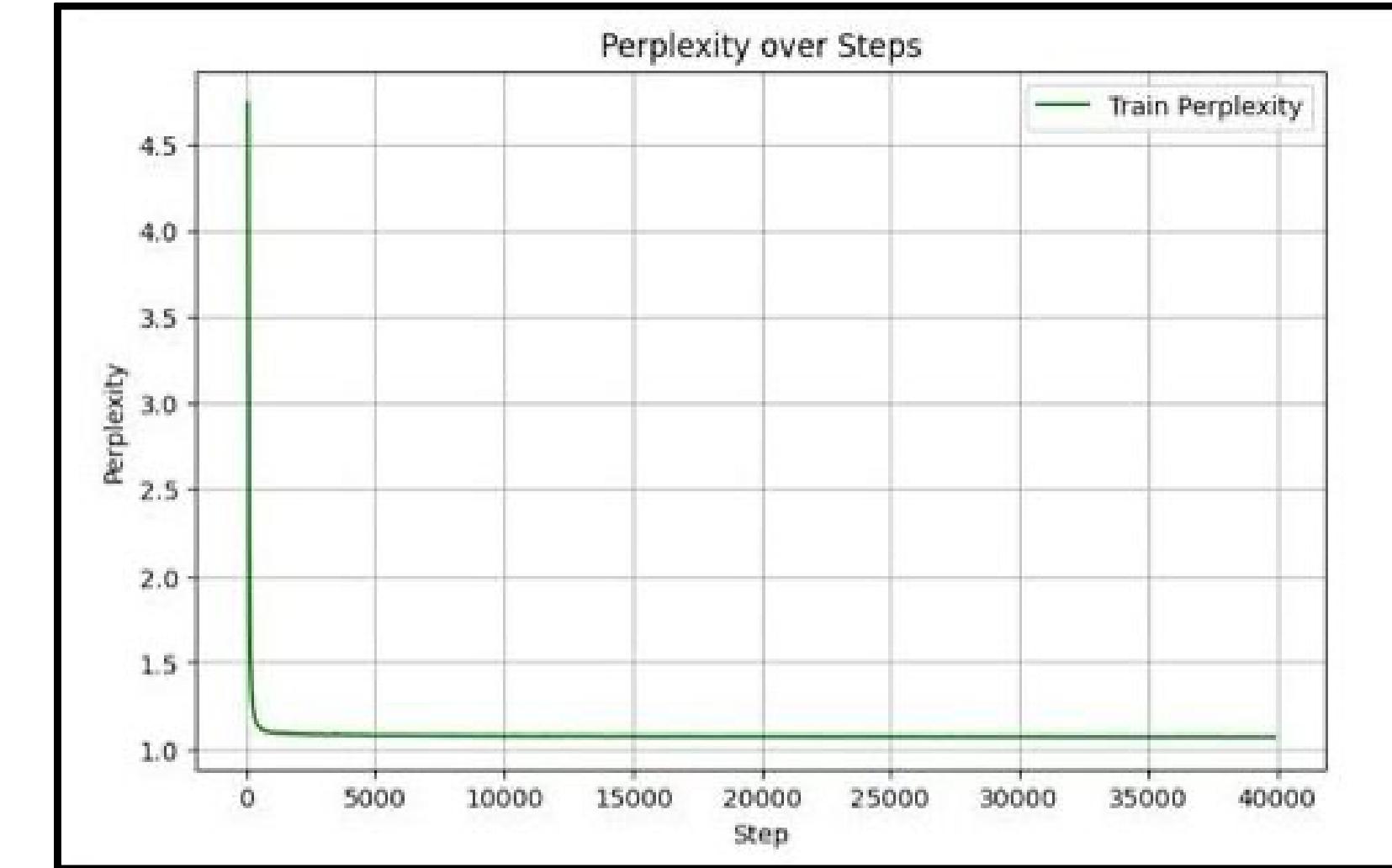
MODEL ACCURACY



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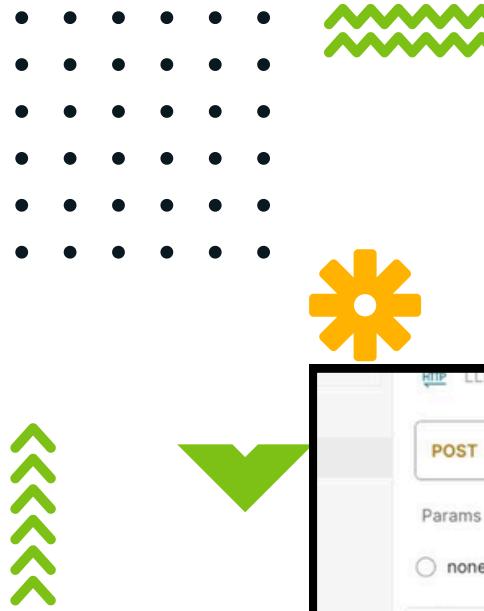
Training loss curve showing fast convergence and stable low loss (~0.05).



Perplexity dropped from ~4.8 to near 1.0, confirming effective learning and strong model fit.

PAGE: 37

MODEL RESULTS



POST http://44.223.220.132/generate

Body (raw) JSON

```
1 {  
2   "instruction": "Suggest energy optimization based on device usage data.",  
3   "input": "Device: Laptop\\nType: Gaming\\nInternal Temp: 35.1°C\\nExternal Temp: 31.06°C\\nRuntime: 2.  
10277778 hours\\nPower: 145.00 W\\nCurrent: 0.66 A\\nVoltage: 218.59 V\\nPower Factor: 0.65",  
4   "max_tokens": 200  
5 }
```

200 OK

```
1 {  
2   "output": "Since you're gaming for 2-5 hours, enable V-Sync or set an FPS cap, use a cooling pad  
or lift the laptop for airflow, stick to wired internet for smoother play, and close heavy  
apps like Chrome, Discord, or OneDrive. Your gaming laptop's PF is low, which shows it's  
drawing more power than needed in standby. Turn off RGB lights with Armoury Crate/Alienware/  
MSI tools, and quit Steam or Discord if they're syncing in the background. Set GPU to Power  
Saving when not gaming, disable Wake on LAN, shorten wake timers, and avoid USB charging to  
cut wasted energy."  
3 }
```

Postman output when input is passed: LLM response with personalized device-specific energy-saving recommendations.

VoltFlow

AI-Powered Image Insight & Efficiency Guide

My Dashboard

- Dashboard
- New Device
- My Devices
- Calender
- About

Device Summary

Device: Keychron V6 Wired Mechanical Keyboard
Brand: Keychron
Model: V6
Category: Keyboard
Rated Power: W
Voltage: V
Refrigerant:
Year:
Other: V6 Swappable RGB Backlight Red Switch - Black - Knob Version

Efficiency Tips

- Connect the keyboard to a powered USB hub to reduce direct power draw from your computer.
- Turn off RGB lighting when not in use to save energy and increase battery life, if applicable.
- Keep your keyboard clean to ensure responsiveness and longevity, which minimizes the need for replacements.

Quick Wins (Top 3)

- Use a wired connection for stable performance and lower latency.
- Consider using key remapping software to maximize typing efficiency.

AI-powered Image Insight & Efficiency Guide displaying device summary, energy-saving tips, and quick wins for optimized usage.

PAGE: 38

PROGRESS

- Analyzed appliance-level energy data to identify usage patterns.
- Fine-tuned 3 GPT-based models (Llama-3.2-1B/GPT-2/GPT-Neo) using LoRA and evaluated accuracy.
- Selected the most effective model for generating personalized energy-saving suggestions.

COMPLETED

50%

- Rule-based suggestions, AI model trained and fine-tuned on RunPod using IoT consumption data for personalized recommendations.
- Set up backend APIs and deploy services on AWS Cloud.
- Link AI backend with the web application for seamless interaction.
- Deployed AI model on AWS for real-time use.

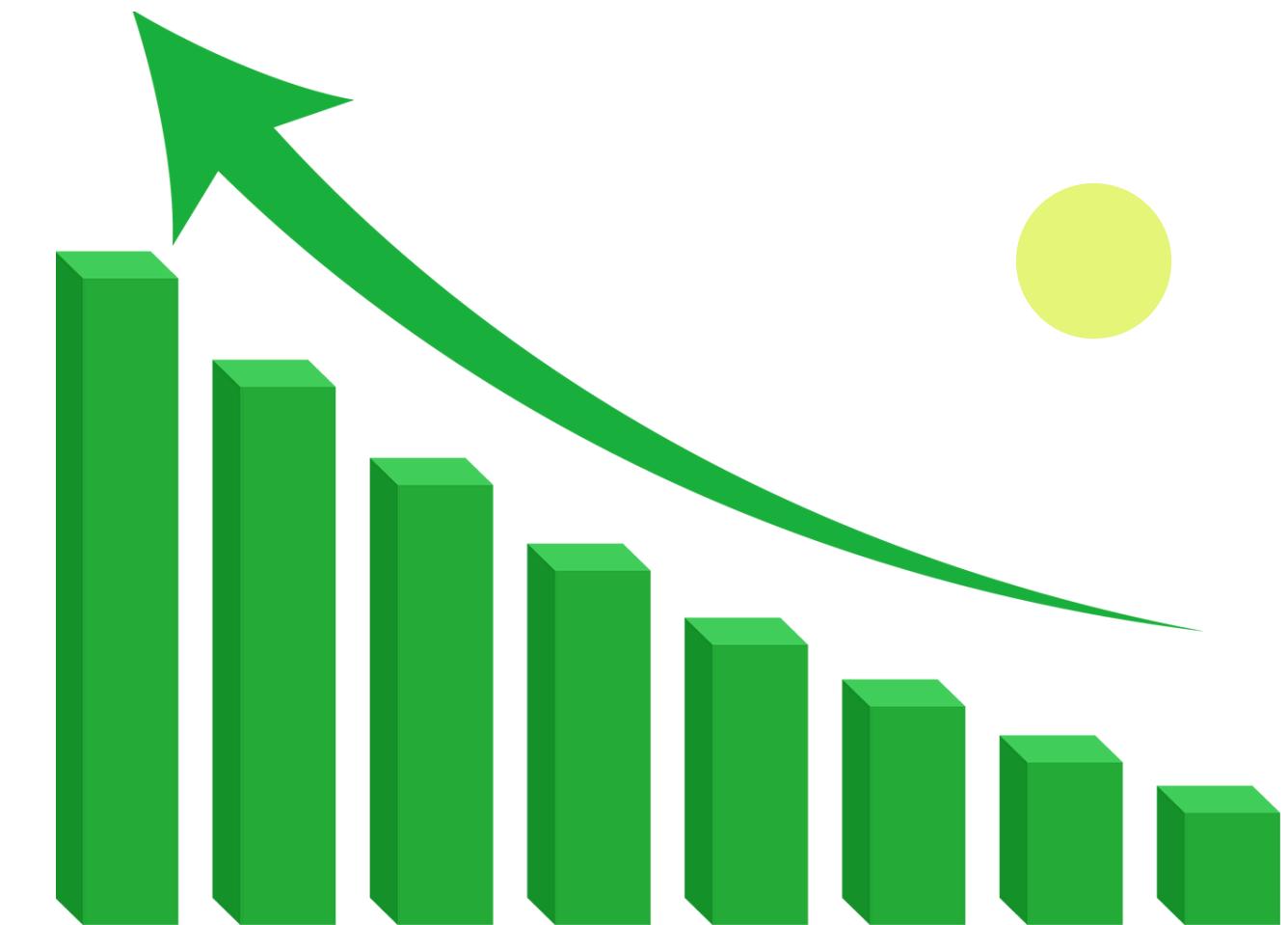
PP2

90%

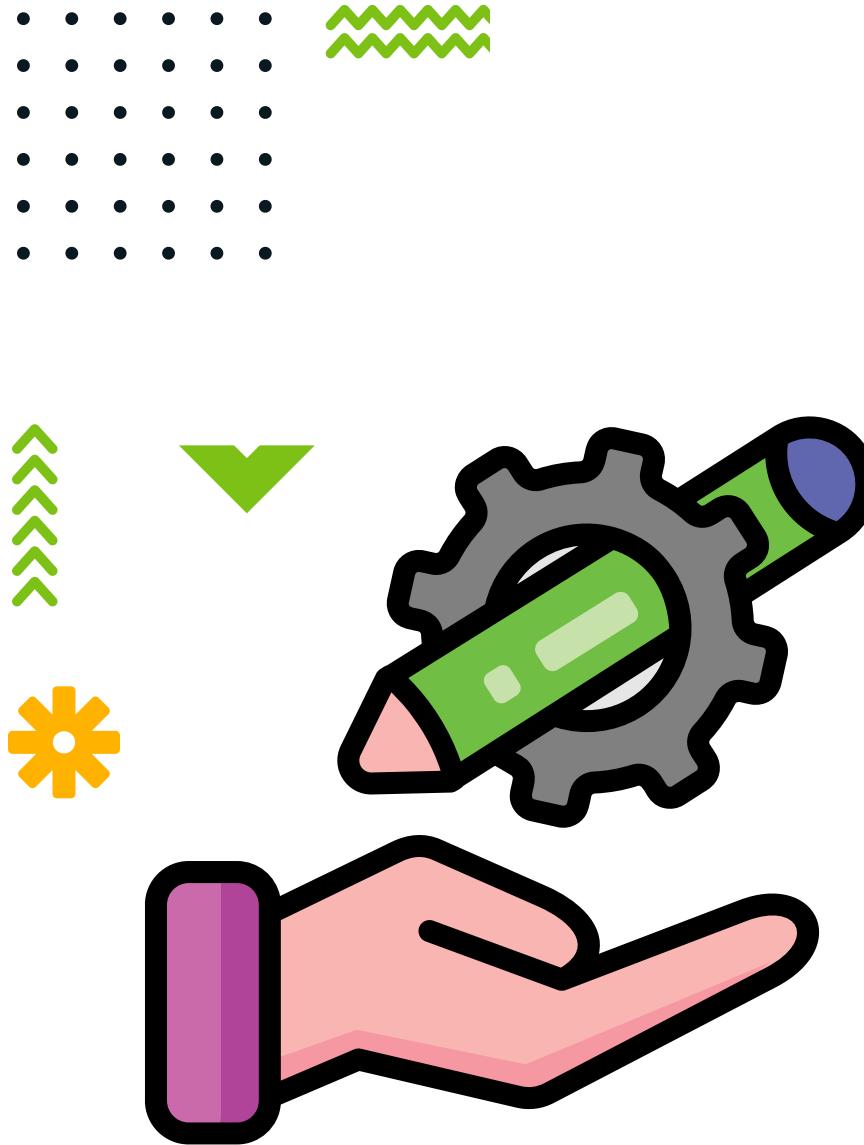
- Improve accuracy through fine-tuning, validation, and iterative feedback integration.
- Evaluated model with BLEU scores and expert feedback

FINAL

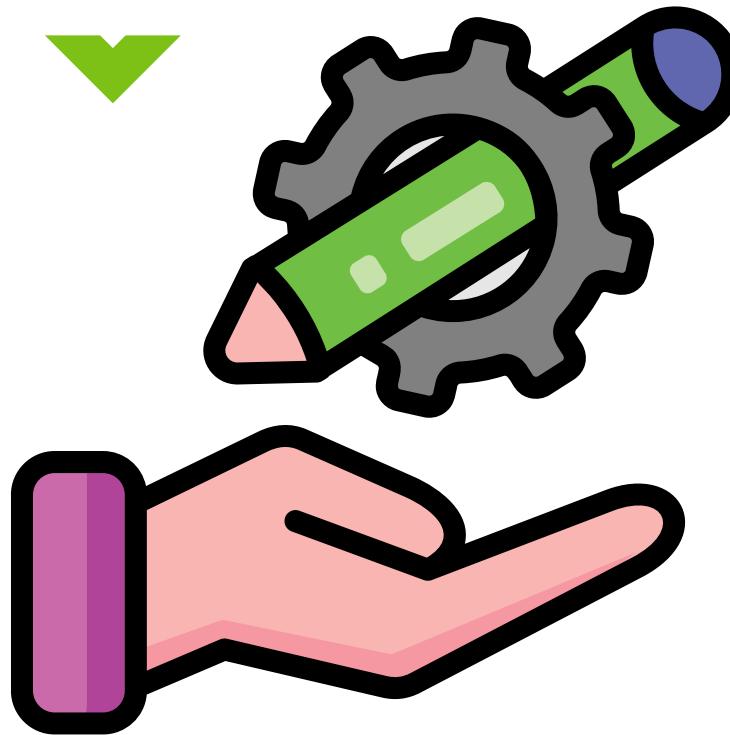
100%



PAGE: 39



● FUNCTIONAL REQUIREMENTS



- Collect and preprocess IoT energy data.
- Generate personalized energy-saving recommendations.
- Encourage sustainable practices through actionable insights.
- Deliver real-time, device-specific energy suggestions.
- Auto-extract data from uploaded product labels for efficiency.

PAGE: 40



NON-FUNCTIONAL REQUIREMENTS

- **Performance:** Fast real-time AI responses.
- **Scalability:** Efficiently handle growing users and data.
- **Security:** Encrypt user data and recommendations.
- **Availability:** 99.9% uptime.
- **Maintainability:** Modular, well-documented code.

PAGE: 41

FUTUREWATT USAGE PREDICTOR



IT21803666 | Balasuriya B.L.I.S
B.Sc. (Hons) Degree in Information Technology Specializing in Information Technology

PAGE: 42



INTRODUCTION

PAGE: 43



RESEARCH PROBLEM

How can households reduce high electricity bills, monitor and plan energy use for individual devices, and calculate monthly usage?

PAGE: 44

OBJECTIVES

- To predict energy use for each appliance.
- To show trends for better energy planning.
- To help reduce energy waste and costs.



PAGE: 45

RESEARCH GAP



Feature	Proposed System	Research [4]	Research [5]	Research [6]
Device-Specific Fault Detection	✓	✗	✗	✗
XGBoost based Time Series Predictions	✓	✗	✗	✗
Real-Time Anomaly Detection	✓	✗	✗	✗
IoT Data Integration for Insights	✓	✓	✓	✗

PAGE: 46



METHODOLOGY

PAGE: 47



● TECHNOLOGIES

Cloud Architecture:

AWS S3: Stores trained ML models.

AWS Lambda: Triggers training job for new devices.

AWS DynamoDB: Stores real-time data from the IoT Device.

AWS EC2 Instant: Pre-Trained Model for training of new devices

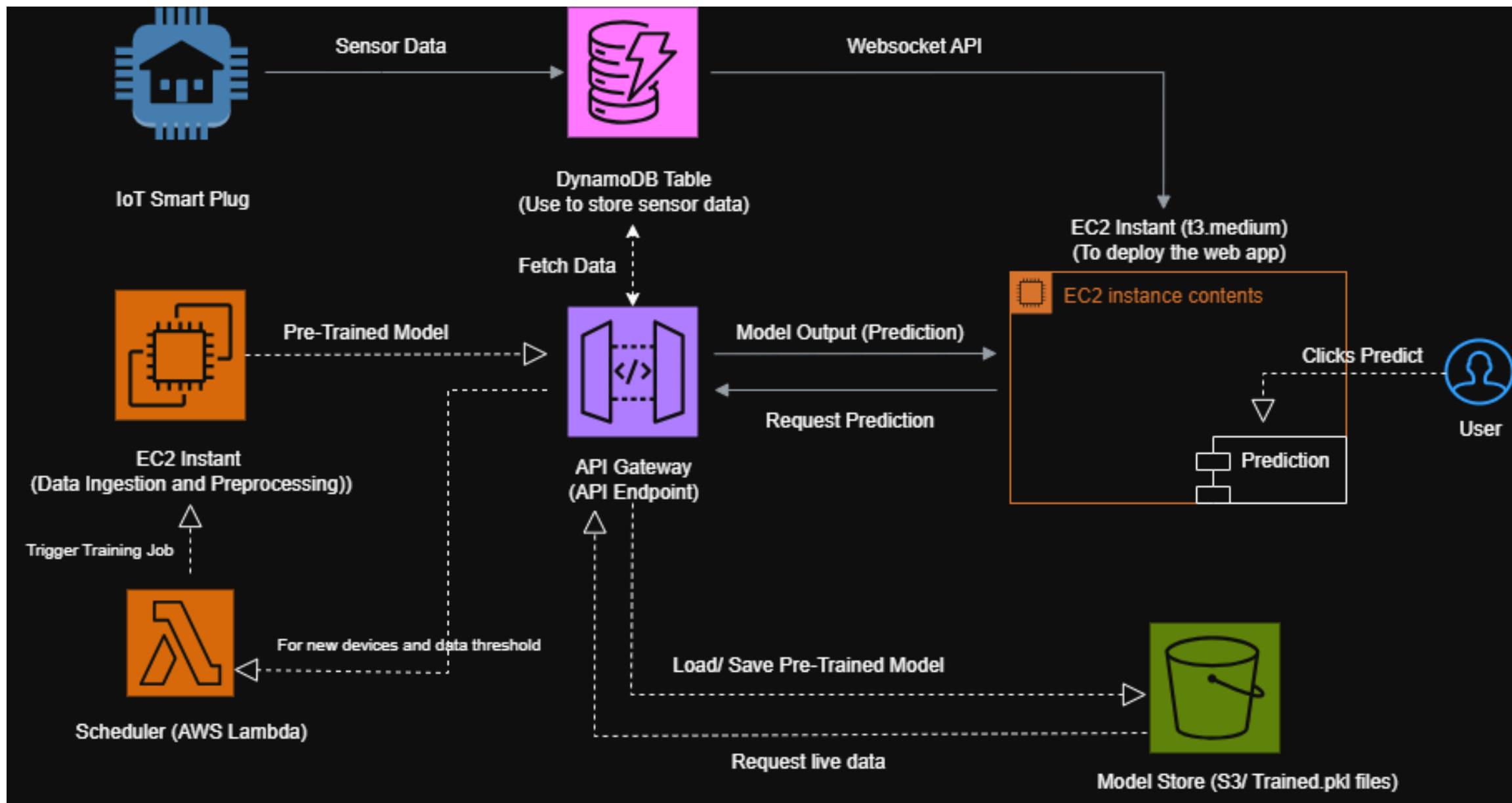
Python: Handles data processing, time series models, and fault detection.

Techniques:

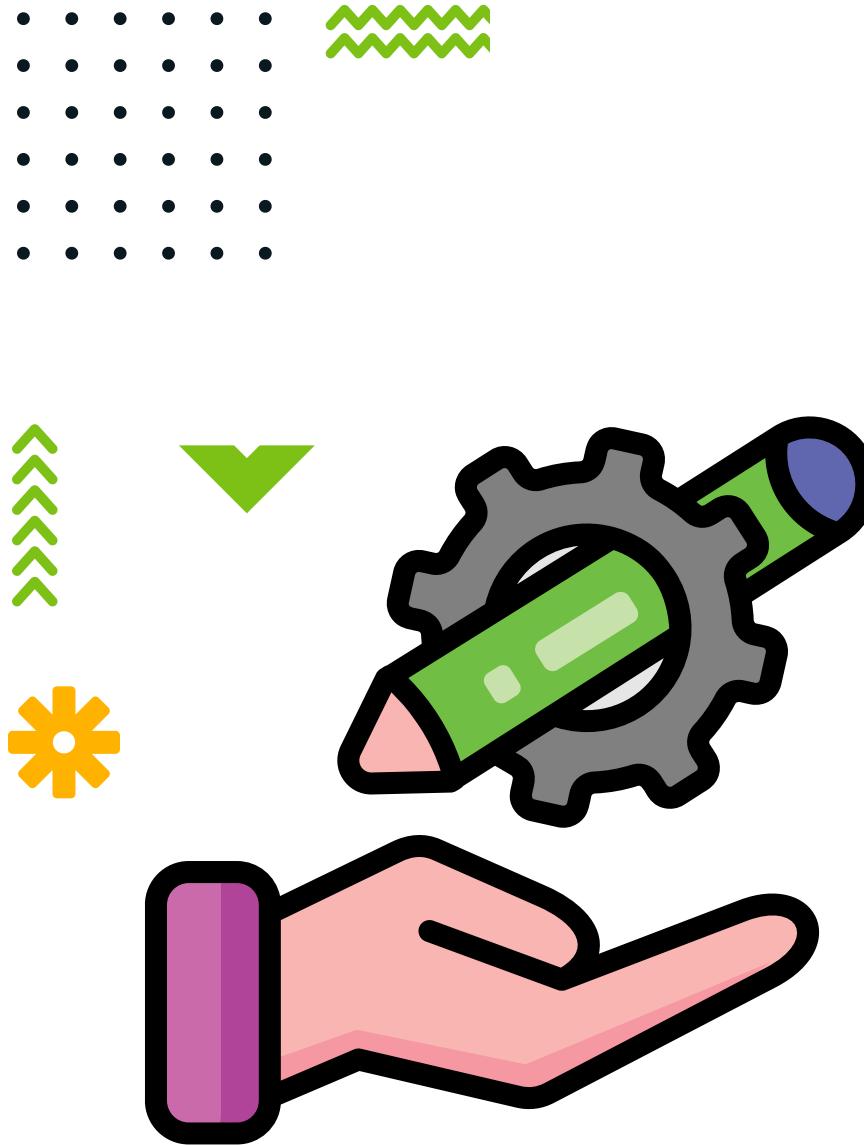
SARIMA: Time series forecasting of energy usage for a period of month.

PAGE: 48

SYSTEM DIAGRAM



PAGE: 49



FUNCTIONAL REQUIREMENTS

- **Data Aggregation:** Ingest raw historical data from multiple devices, clean it, and aggregate the combined energy consumption (e_{tot}) into total daily kWh values.
- **Pattern Identification:** Automatically analyze the daily time series to identify and model the underlying trend and weekly seasonality (7-day cycle) using SARIMA.
- **Monthly Forecasting:** Generate a forecast of the total daily kWh for each day of the next month and sum these values to predict the final monthly total consumption.

PAGE: 50



NON-FUNCTIONAL REQUIREMENTS



- **Performance:** Generate on-demand, multi-monthly forecasts within 5s.
- **Reliability:** 99.9% uptime for continuous monitoring.
- **Accuracy:** $\geq 95\%$ accuracy for specialist models, measured by comparing to MAE
- **Usability:** Clear visualizations of energy data and predictions with validations on the past data

PAGE: 51



DEVELOPED SOLUTION

PAGE: 52



PROCESS FOLLOWED



- 1. Data Pre-Processing and Aggregation:** Filtering & Aggregation
- 2. Extract Cycle Totals:** Identifies the end of each usage cycle for each device and extracts the total energy (e_{tot}) and timestamp for that cycle.
- 3. Aggregating Cycle Totals into Daily Time Series:** Individual cycle totals into a single time series of total daily energy consumption.
- 4. Training model & forecasting:** Splits the data, trains a SARIMA model, and forecasts the next month.

PAGE: 53

PROCESS FOLLOWED

Step 1

```
--- Step 1: Data Cleaning and Preparation ---
Initial number of rows: 471223
Rows after dropping nulls: 471223
Rows after filtering: 471213

--- Pre-processing Complete ---
Here's a sample of your clean data:
      vol          ts  int_t   e_int      run    pwr  ext_t \
0  236.65  1750352568  35.0  0.000056  0.007500  22.01  31.06
1  232.39  1750352577  35.1  0.000062  0.010278  21.61  31.06
2  237.49  1750352618  35.2  0.000052  0.021111  19.71  31.13
3  231.82  1750352693  35.4  0.000045  0.007500  20.40  31.31
4  233.03  1750352702  35.4  0.000057  0.010278  20.04  31.31

           id  int    cur    e_tot      timestamp
0 F4:65:0B:E9:3C:44    3  0.093  0.000158  2025-06-19 17:02:48
1 F4:65:0B:E9:3C:44    4  0.093  0.000220  2025-06-19 17:02:57
2 F4:65:0B:E9:3C:44    8  0.083  0.000460  2025-06-19 17:03:38
3 F4:65:0B:E9:3C:44    3  0.088  0.000163  2025-06-19 17:04:53
4 F4:65:0B:E9:3C:44    4  0.086  0.000220  2025-06-19 17:05:02
```

Step 2

```
--- Step 2: Identifying and Extracting Cycle Totals ---
--- Cycle Extraction Complete ---
This table shows the timestamp and total kWh for each completed cycle:
      timestamp    e_tot
0  2025-06-19 17:03:38  0.000460
1  2025-06-19 17:06:54  0.000882
2  2025-06-19 17:09:21  0.000542
3  2025-06-21 17:58:43  0.860617
4  2025-06-21 19:40:34  0.108183
```

PAGE: 54

PROCESS FOLLOWED

Step 3:

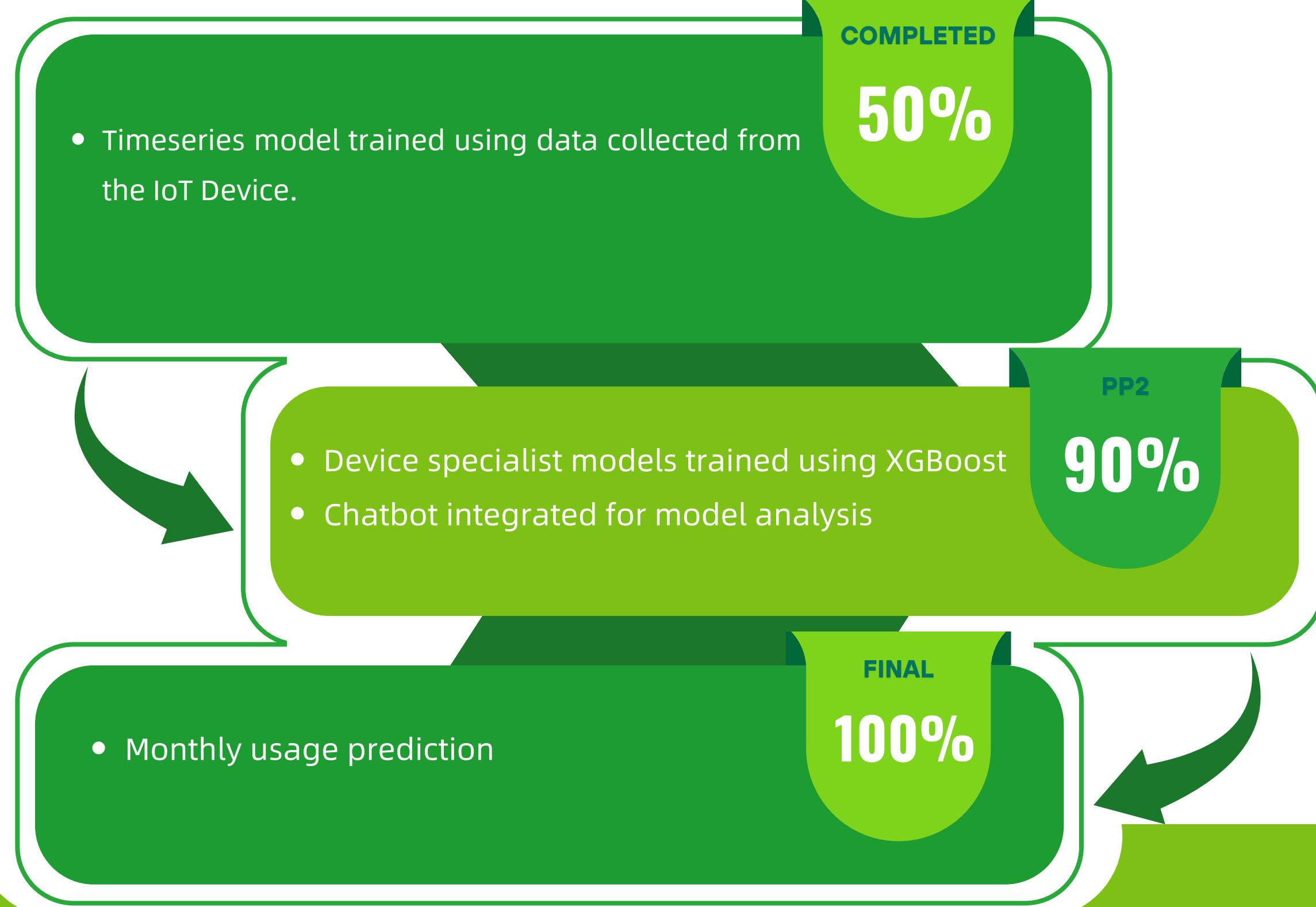
```
--- Step 3: Aggregating Cycle Totals into Daily Time Series ---  
--- Daily Aggregation Complete ---  
This table shows the total kwh for all devices, summed up per day:  
First 5 days of data:  
timestamp  
2025-05-22    0.027079  
2025-05-23    0.158173  
2025-05-24    1.314676  
2025-05-25    0.355645  
2025-05-26    0.956868  
Freq: D, Name: e_tot, dtype: float64  
  
Last 5 days of data:  
timestamp  
2025-09-23    0.000000  
2025-09-24    1.702227  
2025-09-25    0.052274  
2025-09-26    0.353179  
2025-09-27    1.061469  
Freq: D, Name: e_tot, dtype: float64
```

Step 4:

```
--- Step 4: Training Model and Forecasting ---  
Model training complete.  
Predicted Total Energy for Next Month: 33.03 kWh  
Trained model saved to monthly_sarima_model.pkl
```

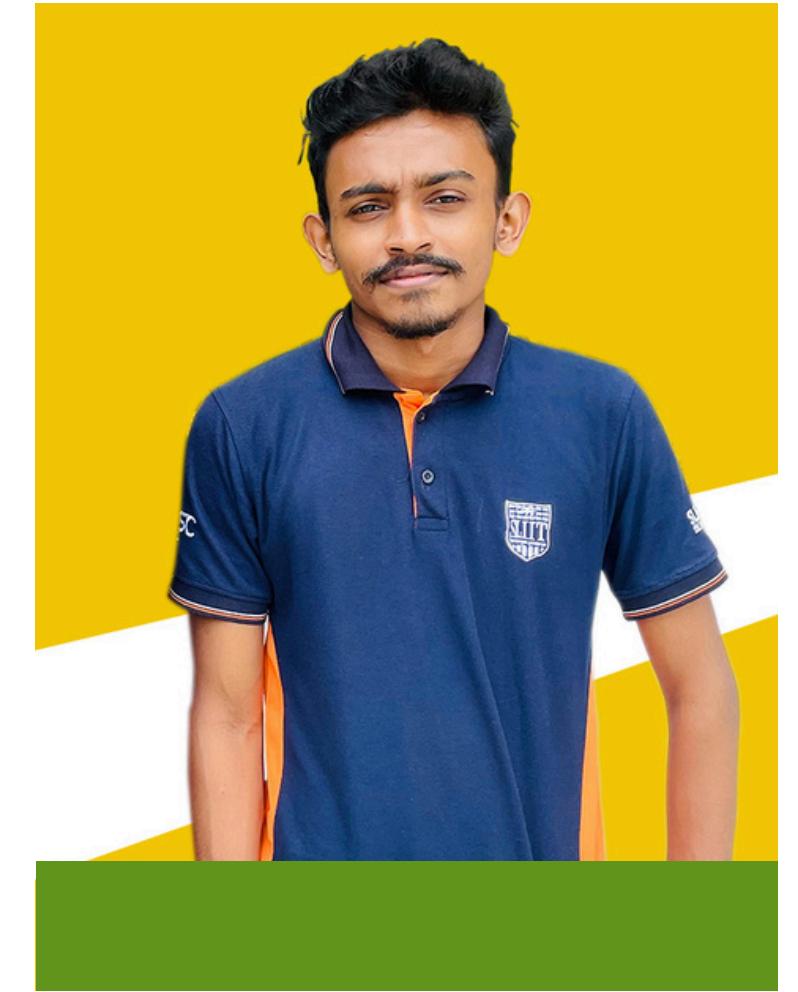
PAGE: 55

PROGRESS



PAGE: 56

POWERSENSE IOT CONTROLLER



IT21813948 | Siriwardhana S.M.D.S

B.Sc. (Hons) Degree in Information Technology Specializing in Information Technology

PAGE: 57



INTRODUCTION

PAGE: 58



RESEARCH PROBLEM

What solutions can improve integration between IoT devices and cloud platforms for seamless data management and actionable insights?

PAGE: 59

OBJECTIVES

- To design and build an IoT device that monitors electricity usage in real time for individual devices.
- To implement functionality for setting and enforcing monthly usage thresholds for each device.
- To enable automated power cut-off when thresholds are exceeded, ensuring energy efficiency.
- To integrate a secure emergency override feature for user flexibility during critical situations.
- To connect the IoT device to cloud platforms for seamless data synchronization and insights.



PAGE: 60

RESEARCH GAP



Feature	Proposed System	Research [1]	Research [2]	Research [3]
Device-level energy management	✓	✗	✗	✗
Real-time electricity usage monitoring	✓	✓	✓	✓
Monthly energy threshold for individual devices	✓	✗	✗	✗
Emergency override for threshold limits	✓	✗	✗	✗

PAGE: 61



METHODOLOGY

PAGE: 62

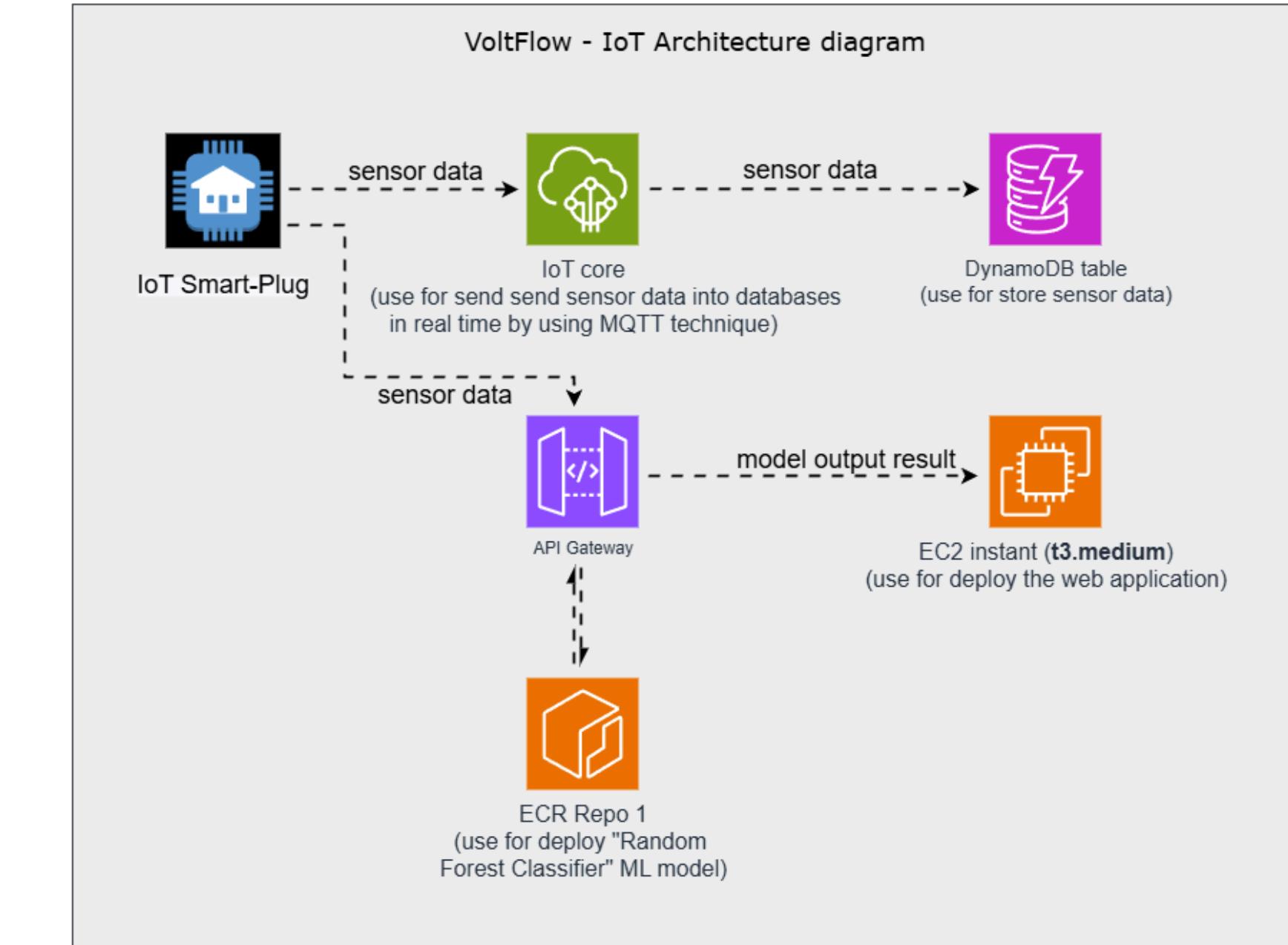
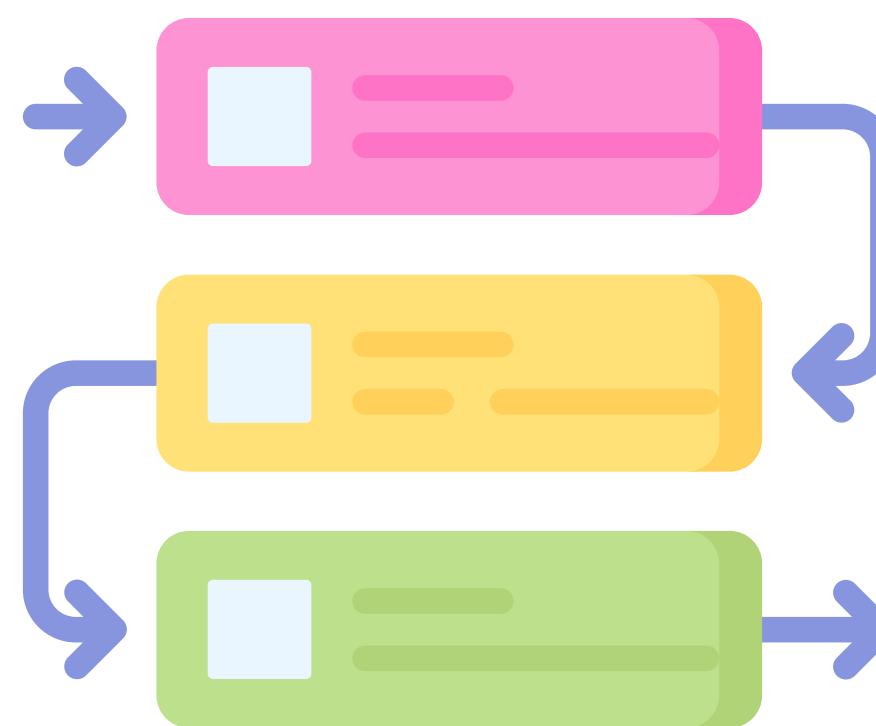


TECHNOLOGIES

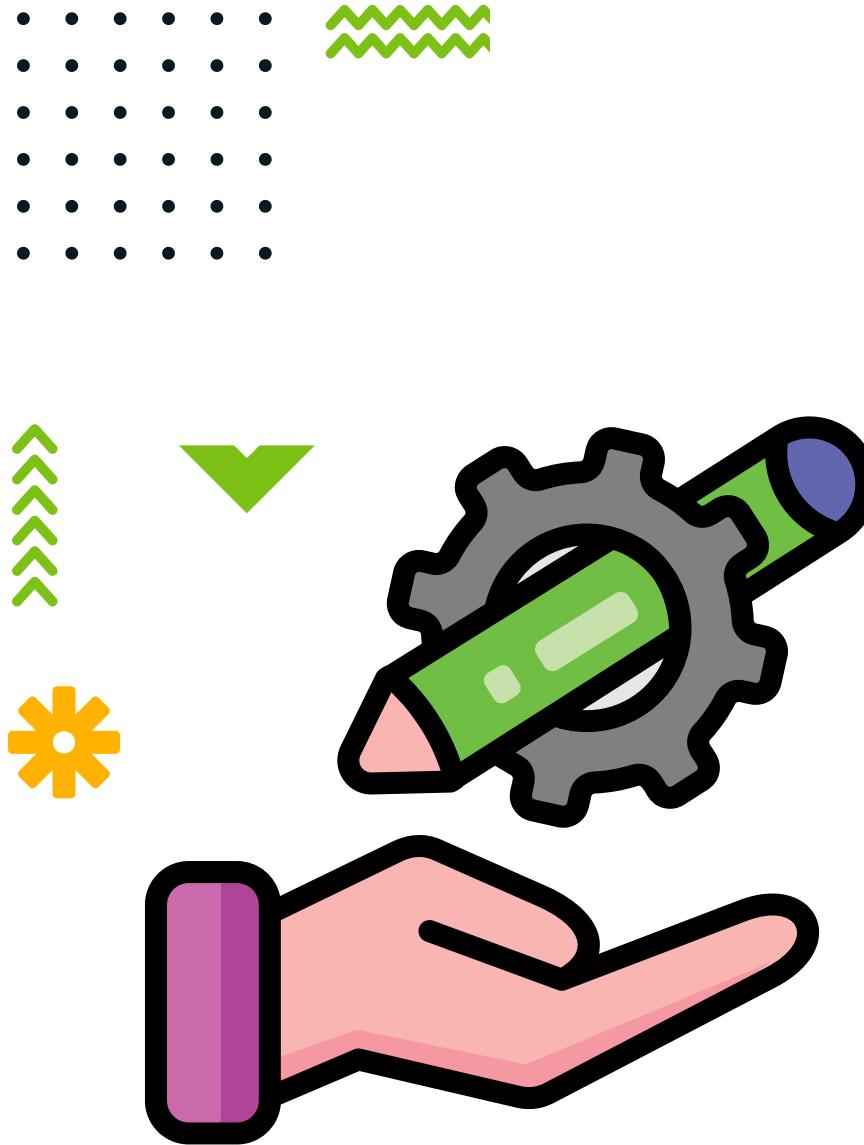
- **Technologies:**
 - ESP32 Microcontroller, ACS712 Current Sensor, ZMPT101B Voltage Sensor, Relay Module, PZEM-04T Module.
- **Cloud:**
 - AWS IoT Core, AWS DynamoDB, AWS Lambda, AWS ECR, APIGateway APIs.
- **Techniques**
 - **Real-Time Data Monitoring:** Use sensors to measure current and voltage in real-time, sending data to AWS IoT Core.
 - **Threshold Enforcement:** Implement logic in the ESP32 to automatically cut off power when usage exceeds user-defined thresholds.
 - **Cloud Integration:** Utilize MQTT protocol for seamless communication between IoT devices and the cloud.

PAGE: 63

SYSTEM DIAGRAM



PAGE: 64



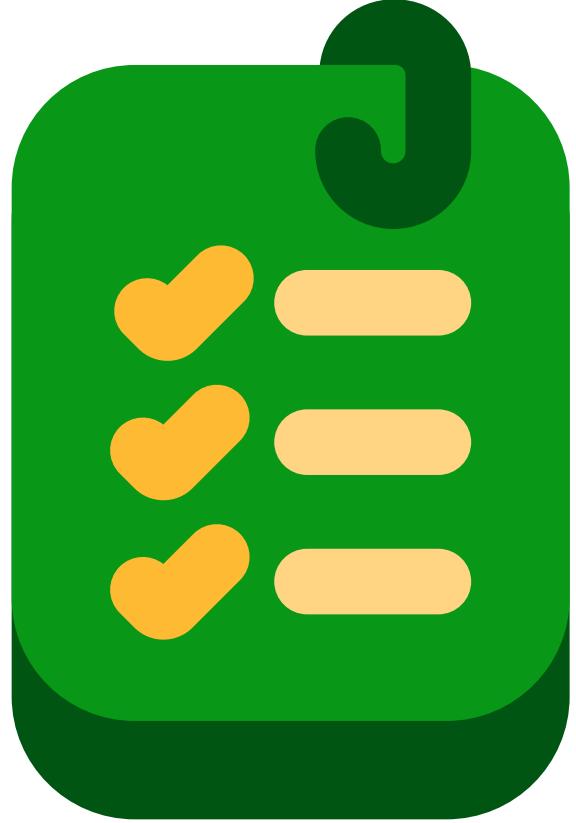
FUNCTIONAL REQUIREMENTS

- Real-time monitoring of electricity usage for individual devices.
- Ability to set monthly usage thresholds for each device.
- Automatic power cut-off when thresholds are exceeded.
- Emergency override functionality via a web application.
- Secure communication between IoT devices, cloud, and web app.
- Integration with web applications for on-the-go monitoring and control.

PAGE: 65



NON-FUNCTIONAL REQUIREMENTS



- **Performance:** Ensure real-time data updates and fast response to threshold changes.
- **Security:** Encrypt all data transmissions between the IoT device, cloud, and web app.
- **Availability:** Ensure 99.9% uptime for cloud-based services.
- **Maintainability:** Use modular and well-documented code for easy updates and troubleshooting.

PAGE: 66



DEVELOPED SOLUTION

PAGE: 67

IOT DEVELOPMENT

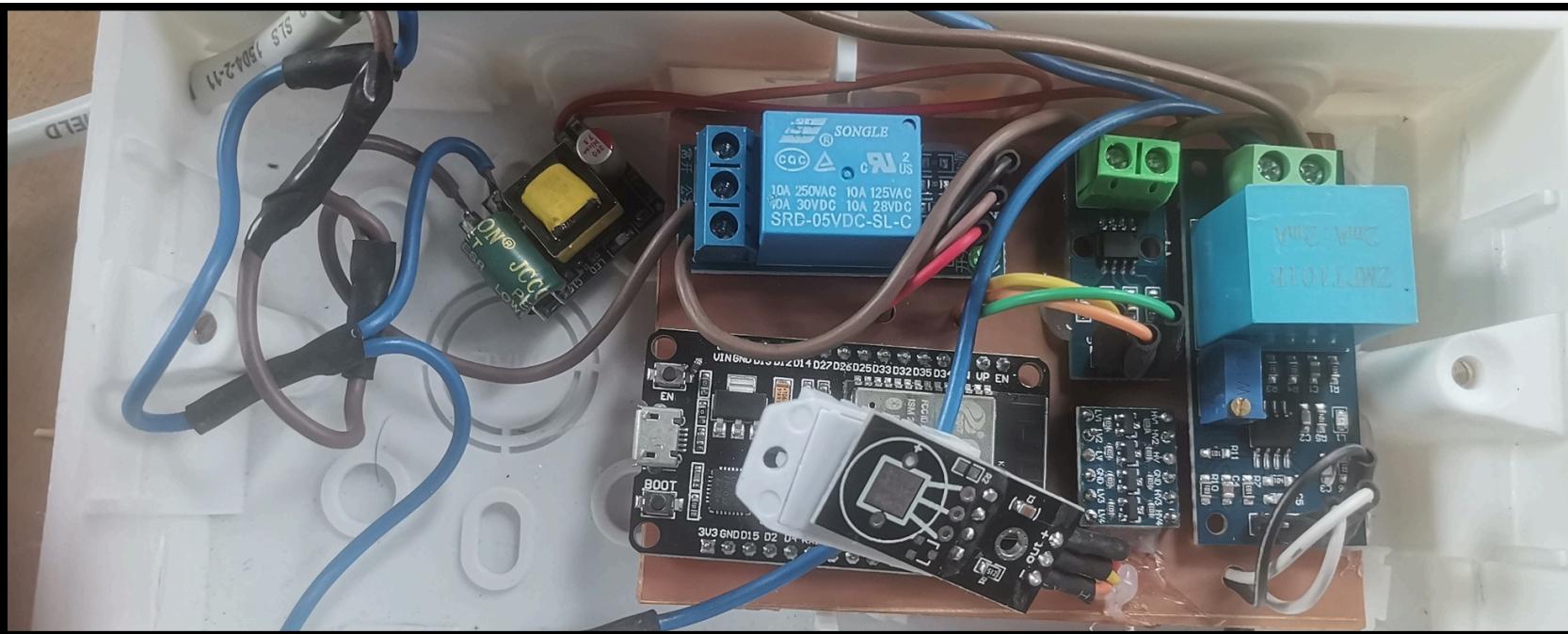
MQTT Test Client



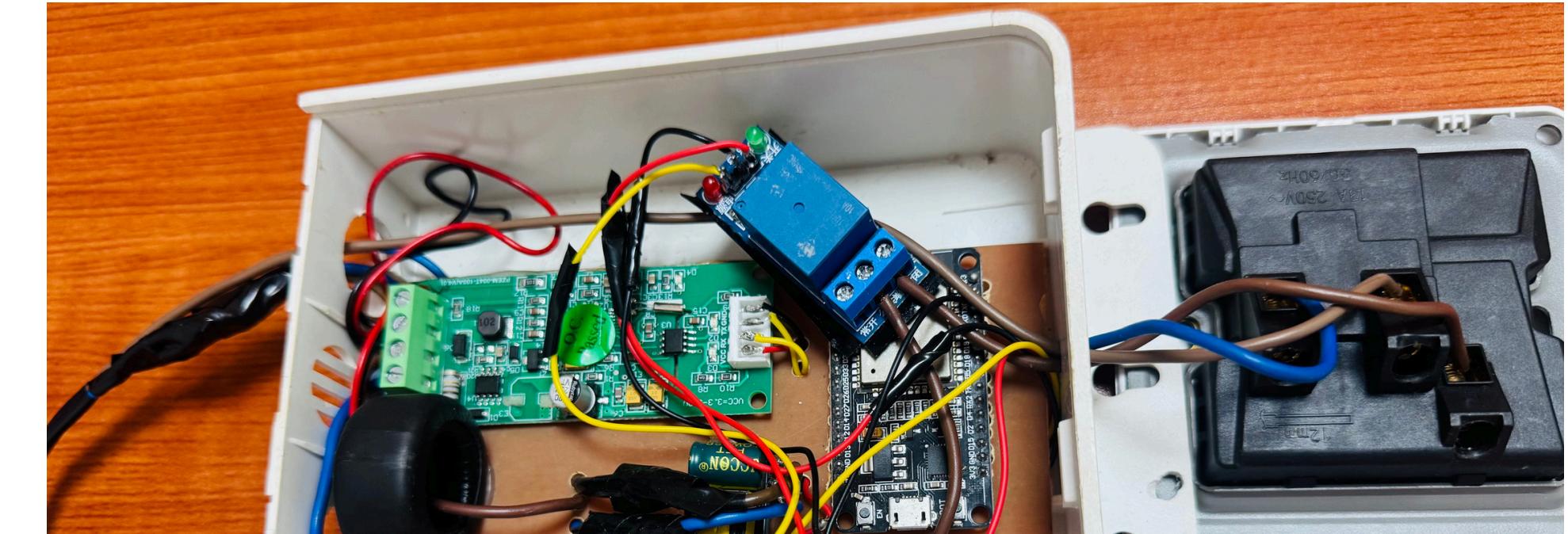
The screenshot shows a JSON message received from the topic `esp32/pubmain`. The message timestamp is `September 13, 2025, 23:58:03 (UTC+0530)`. The data includes various electrical parameters:

```
{  
    "id": "68:25:DD:32:CC:E4",  
    "ts": 1757788083,  
    "int": 16,  
    "voltage": 217.3,  
    "current": 0.157,  
    "power": 20.1,  
    "energy": 0,  
    "freq": 50,  
    "pf": 0.59,  
    "ap": 34.1161,  
    "rp": 27.56625  
}
```

Properties



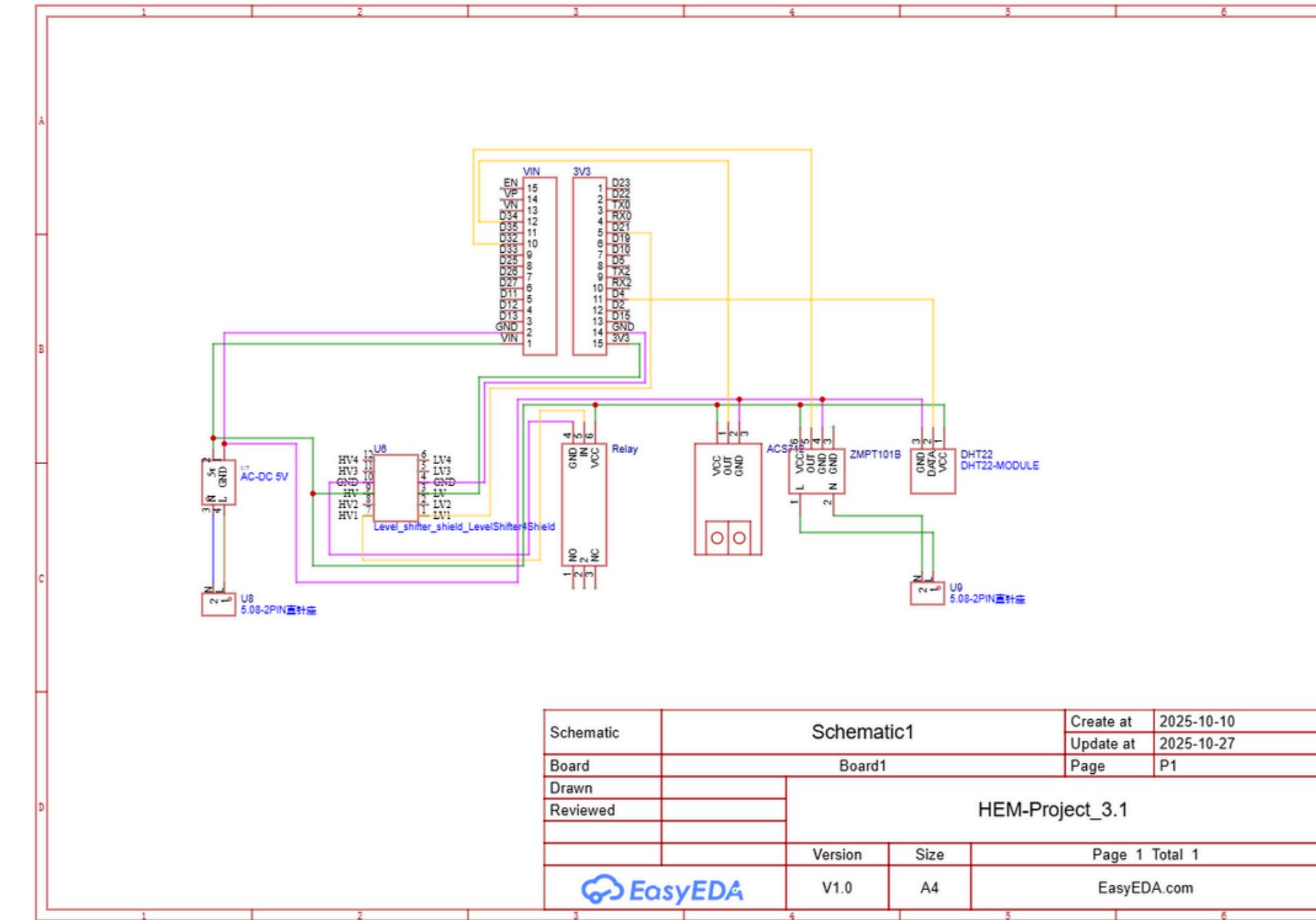
IoT Smart Plug



IoT Main Meter Device

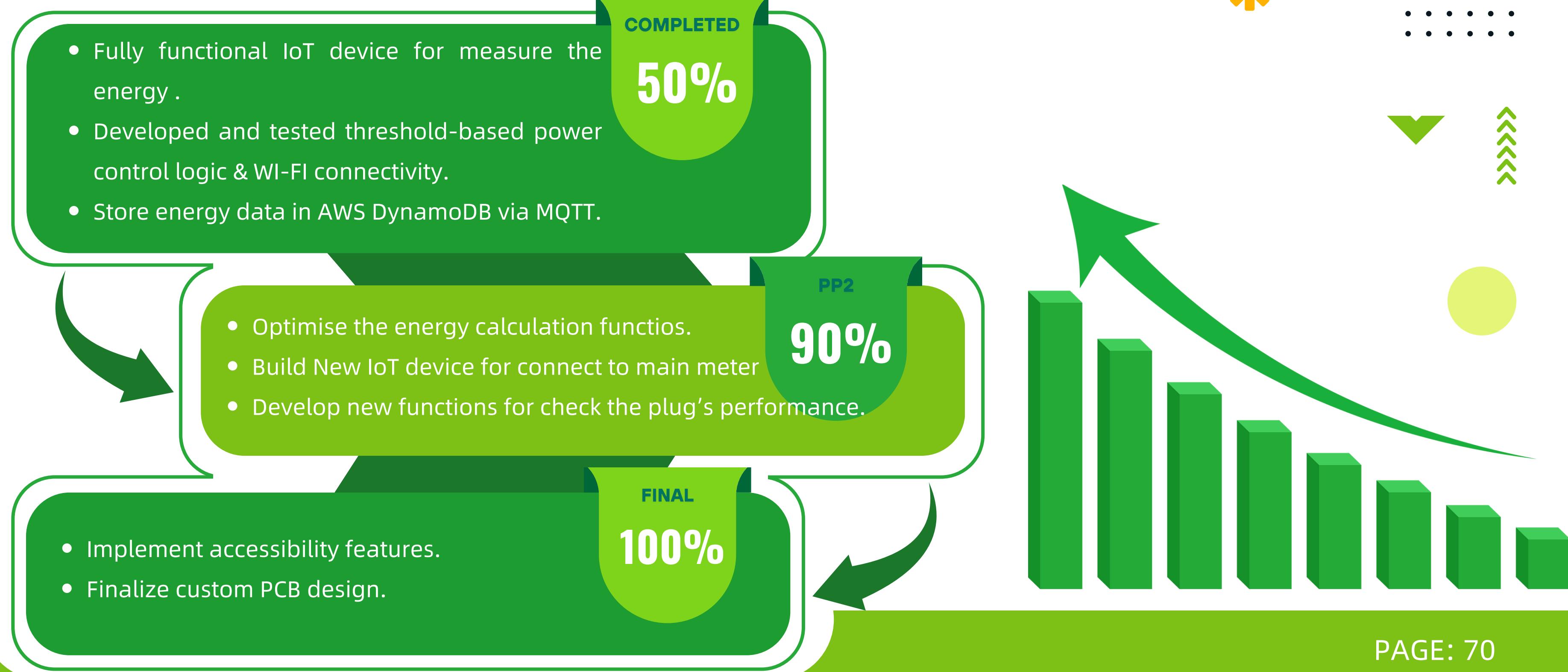
PAGE: 68

SCHEMATIC DIAGRAM



PAGE: 69

PROGRESS





COMMERCIALIZATION

+++
+++
+++
+++
+++

Value Proposition

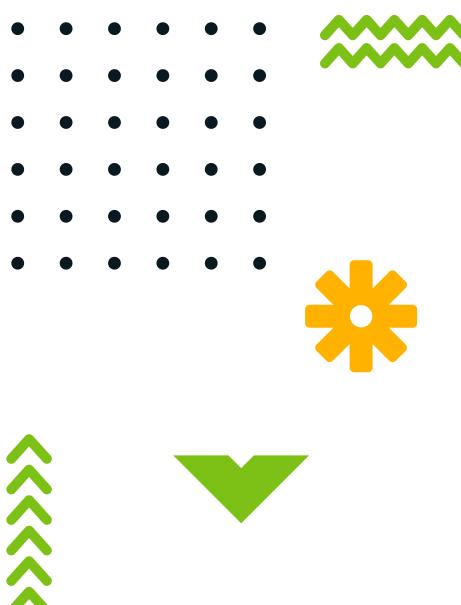
Empower homeowners and small businesses to reduce electricity cost through giving users the control and knowledge.

Target Market

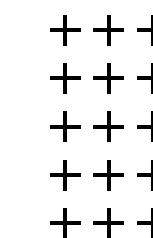
Primary: Tech savvy homeowners and tenants who're sharing bills.

Secondary: Small businesses looking to cut down costs.

PAGE: 71



BUSINESS MODEL



Subscription Tiers

Freemium (Basic access)

- 
- **Target:** Attract a large user base; perfect for tenants.
 - **Features:**
 - **Real-time Monitoring:** View live power consumption for up to 2 smart plugs.
 - **Basic Dashboard:** Access to the last 24 hours of energy history.
 - **Manual Thresholds:** Set simple power limit alerts for your devices.
 - **Cost:** Smart plug only.

PAGE: 72



BUSINESS MODEL

Subscription Tiers

Premium (Advanced Insights)

- **Target:** Small businesses and homeowners.
- **Features:**
 - **Unlimited device monitoring**
 - **Freemium features.**
 - **Advanced AI predictions:** Device level and Monthly usage
 - **Energy saving tips & OCR scanning.**
- **Cost:** Smart plug cost + Monthly subscription

PAGE: 73

COST CALCULATION



- **ACS712 Current Sensor - 5A:**
 - Rs 250.00
- **ZMPT101B Sensor Module:**
 - Rs 340.00
- **ESP32 WROOM 32:**
 - Rs 1320.00
- **1 Channel Relay Module (5V):**
 - Rs 240.00
- **230V to 5V 700mA isolated switch:**
 - Rs 500.00
- **Jumper Wires:**
 - Rs 160.00
- **Device Container:**
 - Rs 800.00
- **AWS:**
 - Average 10 USD per month

3610 LKR

PAGE: 74

PRICING & REVENUE



For 50 Units

- **Hardware components (50 x 3800):**
 - Rs 190,000.00
- **PCB Design and Assembly:**
 - Rs 50,000.00
- **Packaging and labelling:**
 - Rs 30,000.00
- **Cloud Infrastructure:**
 - Rs 55,000.00
- **Marketing and Branding:**
 - Rs 120,000.00
- **Distribution and Operations:**
 - Rs 60,000.00
- **Contingency:**
 - Rs 50,000

Total Initial Launch Cost
550,000 LKR

PAGE: 75

PROJECTED MONTHLY REVENUE



Model	Price/Unit (LKR)	Cost/Unit (LKR)	Profit/Unit (LKR)	Margin
Freemium (50 units)	5,000	3,800	1,200	24%
Premium (50 units)	8,000	3,800	4200	52.50%
Monthly Revenue (100 units)	650,000	380,000	270,000	

PAGE: 76

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PAGE: 77

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PAGE: 78

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PAGE: 79