Product Cod	le Company Code	Product Name	Cat egor y
AAAP	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term LifeTime UL (LTULII) 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP) 30 Year Level Term (with ROP) 10 Year Level Term (super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus	s) 4 s) 5 s) 6 s) 7
		LifeTime UL (LTULII) (Super Preferred) 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus	s) J s) K s) L
AAI L ALLE	AM L ALLI	MegaTerm(NY) 10 - 10 Year Term 10 Year Term Life (P+ Elite Select)	3 3
ALLI	,	20 Year Term Life (P+ Elite Select)	5
		20 Year Term Life (2004)	5 3 5 3 5 3
ALLS		10 Year Term Life (P+ Super/R+Select) 20 Year Term Life (P+ Super/R+Select)	3 5
ALTE		10 Year Term Life (P+ Elite Select) 20 Year Term Life (P+ Elite Select) 30 Year Term Life (P+ Elite Select) 20 Year Term Life (P+ Elite Select) 30 Year Term Life (P+ Elite Select)	3 5 7 K M
ALTI		10 Year Term Life 20 Year Term Life 30 Year Term Life 20 Year Term Life 20 Year Term Life with ROP 30 Year Term Life with ROP	3 5 7 K
ALTS		10 Year Term Life (P+ Super/R+ Select) 20 Year Term Life (P+ Super/R+ Select) 30 Year Term Life (P+ Super/R+ Select) 20 Year Term Life (P+ Super/R+ Select) 30 Year Term Life (P+ Super/R+ Select)	5 7 K
ALUI		Generation Planner II (1980 CSO) GenDex-RP UL - 20 year no lapse with RO	8
ALUS		Generation Planner II (P+ Super/R+ Sel) 8
ALW		GenDex-RPUL - w/ROP (P+Super/R+Select Generation Planner II - U/L no lapse	8
ALWS AMAM	AMAM	Generation Planner II (P+ Super/R+ Sel Easy Term 10 (Simplified Issue)	3
		Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-969	5 7 K

Product Code	Company Code	Product Name	Cat egor y
AMBM		Easy Term 30 w/ROP (Simplified 06-9691 Easy Term 20 w/ROP (Simplified 07-9734) K
AMCO	AMOO	Easy Term 30 w/ROP (Simplified 07-9734) Term 10 Level Term Life Term 15 Level Term Life	3 4
AMEH AMFI	AMHO AMFI	Term 20 Level Term Life ART - Annual Renewable Term T2 EZ 20 Year T2 EZ 25 Year	5 1 5 6
AMM	AVI V	T2 EZ 30 Year 10 Year Term (10YT) 15 Year Term (15YT)	7 3 4
AMMV		20 Year Term (20YT) Advantage Builder Series II w/ NLG 175k 10 Year Term (Premier) 15 Year Term (Premier) 20 Year Term (Premier)	3 4 5
AMNP	AMNT	Advantage Builder Series II (P+) (175k) ANI CO Select 10 (Plus) ANI CO Select 15 (Plus)	8 3 4
AMNT		ANI CO Select 20 (Plus) ANI CO Select 30 (Plus) ANI CO Select 15 with ROP (Plus) ANI CO Select 20 with ROP (Plus) ANI CO Select 30 with ROP (Plus) ANI CO Select 10 ANI CO Select 15 ANI CO Select 20 ANI CO Select 30 ANI CO Select 30 ANI CO Select 15 with ROP ANI CO Select 20 with ROP	5 7 J M 3 4 5 7 J K
AMTL	АМТА	ANICO Select 30 with ROP Low-Load 10 Year Term Low-Load 20 Year Term	M 3 5
АМГР		Low-Load 30 Year Term Low-Load 10 Year Term (Super Preferred Low-Load 20 Year Term (Super Preferred	5
AMITV	AVI V	Low-Load 30 Year Term (Super Preferred Term 2005 - 10 Year Level Term Term 2005 - 15 Year Level Term Term 2005 - 20 Year Level Term	3 4 5
AMTW		Term 2005 - 30 Year Level Term Advantage Builder Indexed UL w/NLG Term 2005 - 10 Year (Preferred Plus) Term 2005 - 15 Year (Preferred Plus) Term 2005 - 20 Year (Preferred Plus) Term 2005 - 30 Year (Preferred Plus)	7 8 3 4 5 7
AMUN	AMSU	Advantage Builder Indexed UL w/NLG (P+Term Protector Series III - LTP 10/10 Term Protector Series III - LTP 15/15 Term Protector Series III - LTP 20/20) 8 3 4 5

Pr oduct	Code	Company Code	Product Name	Cat egor y
AMUS			LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred) LTP 20/20 (P+ Elite / R+ Preferred)	3 4 5
amuv amuw		AVI V	Advantage Builder Series II w/NLG Advantage Builder Series II w/NLG (P+)	8 8
ANNP ANNT		AMNT	LTG Universal Life - no lapse 100 (Plus LTG Universal Life - no lapse to 100	
AOAL		AAAL	10 Year Level Term (2005) 15 Year Level Term (2005)	3 4
			20 Year Level Term (2005)	5 6 7
			30 Year Level Term (2005)	
			15 Year Level Term (with ROP / 2005) 20 Year Level Term (with ROP / 2005)	J K
			25 Year Level Term (with ROP / 2005) 30 Year Level Term (with ROP / 2005)	L M
AOAP			10 Year Level Term (Super Preferred) 15 Year Level Term (Super Preferred)	3 4
			20 Year Level Term (Super Preferred) 25 Year Level Term (Super Preferred)	5 6
			30 Year Level Term (Super Preferred) 15 Year Level Term (Super Pfd w/ROP)	7 J
			20 Year Level Term (Super Pfd w/ROP) 25 Year Level Term (Super Pfd w/ROP)	K L
AOWL			30 Year Level Term (Super Pfd w/ROP) 10 Year Level Term (WA)	M 3
			15 Year Level Term (WA) 20 Year Level Term (WA)	4 5
			25 Year Level Term (WA) 30 Year Level Term (WA)	6 7
AOWP			10 Year Level Term (Super Pfd / WA) 15 Year Level Term (Super Pfd / WA)	3 4
			20 Year Level Term (Super Pfd / WA) 25 Year Level Term (Super Pfd / WA)	5 6
ADAC		ANCE	30 Year Level Term (Super Pfd / WA)	7
ARAS ARBS		AMOF	LTG Ultra-C 10 (Special / 2006) LTG Ultra-C 15 (Special / 2006)	8 8 3
ARCG		AMGE	LTG Ultra-C 10 LTG Ultra-C 15	4
			LTG Ultra-C 20 LTG Ultra-C 30	5 7
ARCH			ContinUL Extend - no lapse U/L LTG Ultra-C 10 (Plus)	8
			LTG Ultra-C 15 (Plus) LTG Ultra-C 20 (Plus)	4 5
			LTG Ultra-C 30 (Plus) ContinUL Extend - no lapse U/L (Plus)	7 8
ARCS ARDS		AMGF	LTG Ultra-C 20 (Special / 2006) LTG Ultra-C 30 (Special / 2006)	8 8
ARES ARFS			LTG Ultra 10 (Special / MS) LTG Ultra 15 (Special / MS)	8 8

Pr oduct Code	Company Code	Product Name	Cat egor y
ARGS ARHS ARIS ARJS ARKS ARLP	AMSV	LTG Ultra 20 (Special / MS) LTG Ultra 30 (Special / MS) ROP Term 15 (Special / 2006) ROP Term 20 (Special / 2006) ROP Term 30 (Special / 2006) LifeTerm 15 (Ultra Preferred) LifeTerm 20 (Ultra Preferred)	8 8 8 8 4
		LifeTerm 30 (Ultra Preferred) LifeTerm 15 (Ultra Preferred / w/ROP) LifeTerm 20 (Ultra Preferred / w/ROP) LifeTerm 30 (Ultra Preferred / w/ROP)	5 7 J K M
ARLS ARLT	AMGF AMGV	Select-a-Term 10 (Special) LifeTerm 15 LifeTerm 20 LifeTerm 30 LifeTerm 15 (with ROP) LifeTerm 20 (with ROP)	8 4 5 7 J K
ARMS ARMIT	AMGF AMSV	LifeTerm 30 (with ROP) Select-a-Term 15 (Special) Home Mortgage Series - 15/15 year Home Mortgage Series - 20/20 year Home Mortgage Series - 25/25 year Home Mortgage Series - 30/30 year Home Mortgage Series - 15/15 year/ROP Home Mortgage Series - 20/20 year/ROP Home Mortgage Series - 25/25 year/ROP Home Mortgage Series - 30/30 year/ROP	M 8 4 5 6 7 J K L M
ARNS AROS ARPS AROS ARRS	AMGF	Sel ect - a- Ter m 20 (Speci al) Sel ect - a- Ter m 25 (Speci al) Sel ect - a- Ter m 30 (Speci al) ROP Sel ect - a- Ter m - 15 Year (Speci al) ROP Sel ect - a- Ter m - 20 Year (Speci al)	8 8 8 8
ARSG	AMGE	Sel ect - a- Term - 10 Year Sel ect - a- Term - 15 Year Sel ect - a- Term - 20 Year Sel ect - a- Term - 25 Year Sel ect - a- Term - 30 Year ROP Sel ect - a- Term - 15 Year ROP Sel ect - a- Term - 20 Year ROP Sel ect - a- Term - 25 Year ROP Sel ect - a- Term - 30 Year Sel ect - a- Term - Level to 65 Sel ect - a- Term - Level to 70 Sel ect - a- Term - Level to 75 ROP Sel ect - a- Term - Level to 70 ROP Sel ect - a- Term - Level to 70 ROP Sel ect - a- Term - Level to 70 ROP Sel ect - a- Term - Level to 70	3 4 5 6 7 J K L M T U V W X
ARSH		ROP Select-a-Term - Level to 75 Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus)	Y 3 4 5 6

Product Code	Company Code	Product Name	Cat egor y
		Select-a-Term - 30 Year (Plus) ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	7 J K L M T U V W X Y
ARSP	AMSV	SecuriTerm 10 (Ultra Preferred)	3
ARSS ARST	AMGF AM6V	ROP Select-a-Term - 25 Year (Special) SecuriTerm 1	8 1
ARTS	AMOF	Securi Term 10 ROP Select - a - Term - 30 Year (Special)	3 8
ARXG	AMŒ	Sel ect - a- Term - 10 Year (OR) Sel ect - a- Term - 15 Year (OR) Sel ect - a- Term - 20 Year (OR) Sel ect - a- Term - 25 Year (OR) Sel ect - a- Term - 30 Year (OR) Sel ect - a- Term - 30 Year (OR)	3 4 5 6 7
		ContinUL Extend - no lapse U/L (\$500K)	8
		ROP Term 15 (2006) ROP Term 20 (2006)	J K
		ROP Term 30 (2006) Sel ect - a- Term - Level to 65 (2007)	M T
		Select-a-Term - Level to 70 (2007)	U
ARXH		Select-a-Term - Level to 75 (2007) Select-a-Term - 10 Year (Plus/OR)	V 3
		Select-a-Term - 15 Year (Plus/OR)	4
		Select-a-Term - 20 Year (Plus/OR) Select-a-Term - 25 Year (Plus/OR)	5 6
		Select-a-Term - 30 Year (Plus/OR)	7
		ContinUL Extend - no lapse U/L (+/500K ROP Term 15 (Plus / 2006)	. 8 J
		ROP Term 20 (Plus / 2006)	K
		ROP Term 30 (Plus / 2006) Select-a-Term - Level to 65 (Plus/07)	M T
		Select-a-Term - Level to 70 (Plus/07) Select-a-Term - Level to 75 (Plus/07)	U V
ARXT	AMSV	Home Mortgage Series - 15/5 year	4
		Home Mortgage Series - 20/5 year Home Mortgage Series - 25/5 year	5 6
		Home Mortgage Series - 30/5 year	7
		Home Mortgage Series - 15/5 year/ROP Home Mortgage Series - 20/5 year/ROP	J K
		Home Mortgage Series - 25/5 year/ROP	L
ASAG	AMGF	Home Mortgage Series - 30/5 year/ROP Select-a-Term - 12 Year	M 8
ASAH ASBG		Sel ect - a- Term - 12 Year (Plus) Sel ect - a- Term - 16 Year	8 8

Product Code	Company Code	Product Name	Cat egor y
ASBH		Sel ect - a- Ter m - 16 Year (Pl us)	8
ASCG		Sel ect - a- Ter m - 17 Year	8
ASCH		Sel ect - a- Term - 17 Year (Plus)	8
ASDG		Sel ect - a- Term - 18 Year	8 8 8 8
ASDH		Select - a - Term - 18 Year (Plus)	8
ASEG ASEH		Sel ect - a- Term - 19 Year Sel ect - a- Term - 19 Year (Pl us)	8
ASFG		Sel ect - a- Term - 19 Year (Pl us) Sel ect - a- Term - 21 Year	0 8
ASIG	AMGG	ROP Sel ect - a- Term - 21 Year	N N
ASFH	AMGF	Sel ect - a - Ter m - 21 Year (Pl us)	8
7.0	AMGG	ROP Sel ect - a- Term - 21 Year (Plus)	Ň
ASGG	AMGF	Sel ect - a- Ter m - 22 Year	8
	AMGG	ROP Select - a-Term - 22 Year	N
ASGH	AMGF	Select-a-Term- 22 Year (Plus)	8
	AMGG	ROP Select-a-Term - 22 Year (Plus)	N
ASHG	AMGF	Sel ect - a- Ter m - 23 Year	8
	AMGG	ROP Sel ect - a- Term - 23 Year	N
ASHH	AMGF	Sel ect - a- Term - 23 Year (Plus)	8
ACL C	AMGG	ROP Select - a - Term - 23 Year (Plus)	N
ASI G	AMGF AMGG	Sel ect - a- Ter m - 24 Year ROP Sel ect - a- Ter m - 24 Year	8 N
ASI H	AMOF	Sel ect - a- Term - 24 Year (Plus)	8
AOLIT	AMGG	ROP Select - a - Term - 24 Year (Plus)	N
ASJG	AMGF	Sel ect - a - Ter m - 26 Year	8
7 100 0	AMGG	ROP Sel ect - a - Ter m - 26 Year	Ň
ASJH	AMGF	Sel ect - a- Term - 26 Year (Pl us)	8
	AMGG	ROP Select - a- Term - 26 Year (Plus)	N
ASKG	AMGF	Sel ect - a- Ter m - 27 Year	8
	AMGG	ROP Select-a-Term - 27 Year	N
ASKH	AMGF	Sel ect - a- Term - 27 Year (Pl us)	8
401.0	AMGG	ROP Select - a - Term - 27 Year (Plus)	N
ASLG	AMGF	Sel ect - a- Term - 28 Year	8
ACL LI	AMGG	ROP Sel ect - a - Term - 28 Year	N
ASLH	AMGF AMGG	Sel ect - a- Term - 28 Year (Plus) ROP Sel ect - a- Term - 28 Year (Plus)	8 N
ASMG	AMOF	Select - a- Term - 29 Year	8
AOIVO	AMGG	ROP Sel ect - a- Ter m - 29 Year	N
ASMH	AMGF	Sel ect - a- Ter m - 29 Year (Pl us)	8
	AMGG	ROP Sel ect - a- Ter m - 29 Year (Pl us)	Ň
ASNG	AMGF	Sel ect - a- Ter m - 31 Year	8
	AMGG	ROP Select-a-Term - 31 Year	N
ASNH	AMGF	Select-a-Term- 31 Year (Plus)	8
	AMGG	ROP Select-a-Term - 31 Year (Plus)	N
ASOG	AMGF	Sel ect - a- Term - 32 Year	8
4001	AMGG	ROP Sel ect - a- Ter m - 32 Year	N
ASOH	AMGF	Select - a - Term - 32 Year (Plus)	8
ASDC	AMGG	ROP Select - a Term - 32 Year (Plus)	N
ASPG	AMGF AMGG	Sel ect - a- Ter m - 33 Year ROP Sel ect - a- Ter m - 33 Year	8 N
ASPH	AMOF	Sel ect - a- Term - 33 Year (Pl us)	8
, OI II	AMGG	ROP Sel ect - a - Term - 33 Year (Plus)	N
		1.0. 001 001 a 101111 00 10a1 (11 do)	14

Pr oduct Code	Company Code	Product Name	Cat egor y
ASQG	AMGF	Sel ect - a- Term - 34 Year	8
ASQH	AMGG AMGF	ROP Select - a - Term - 34 Year Select - a - Term - 34 Year (Plus)	N 8
ASRG	AMGG AMGF	ROP Select - a - Term - 34 Year (Plus) Select - a - Term - 35 Year	N 8
ASRH	AMGG AMGF AMGG	ROP Select-a-Term - 35 Year Select-a-Term - 35 Year (Plus) ROP Select-a-Term - 35 Year (Plus)	N 8 N
ASSU	ASSU	Non Med Term - 10 Year Level Non Med Term - 15 Year Level Non Med Term - 20 Year Level	3 4 5 7
ASTP		Non Med Term - 30 Year Level Non Med Term 350 - 10 Year (Select +) Non Med Term 350 - 15 Year (Select +) Non Med Term 350 - 20 Year (Select +)	3 4 5
ASTU		Non Med Term 350 - 30 Year (Select+) Non Med Term 350 - 10 Year Level Non Med Term 350 - 15 Year Level Non Med Term 350 - 20 Year Level Non Med Term 350 - 30 Year Level	7 3 4 5 7
AUOP AURG	AURO AMGE	10-Year Term (issue ages 71-75) Elite Universal G - no lapse to age 100	3 8
AURH		Elite Universal G - no lapse to 100 (P+)	8
AURO AVI P	AURO AVI V	10-Year Term Annual Renewal Term (Premier/Preferred) Term 10 (Premier P+ / Preferred R+) Term 20 (Premier P+ / Preferred R+)	3 5
AVI V		Term 30 (Premier P+ / Preferred R+) Annual Renewal Term Term 10 Term 20 Term 30	7 1 3 5 7
AVNP	AVI Y	Annual Renewal Term (Premier/Preferred) Term 10 (Premier P+ / Preferred R+) Term 20 (Premier P+ / Preferred R+) Term 30 (Premier P+ / Preferred R+)	
AVNV		Annual Renewal Term Term 10 Term 20 Term 30	1 3 5 7
AVUE		Empire Solution Series II w/NLG	8
AVUP AVYE		Empire Solution Series II w/NLG (P+) Empire Solution Series II w/NLG 175k+	8 8
AVYP		Empire Solution Series II (P+) (175k)	8
AWSP AWST	AMSV	Securi Term 10 (Ultra Preferred / WA) Securi Term 1 (WA)	3 1
AXAA	AXAA	Securi Term 10 (VA) Annual Renewable Term (147) Equitable Term 10 (147) Equitable Term 15 (147) Equitable Term 20 (147)	3 1 3 4 5

Product Code	Company Code	Product Name	Cat egor y
AXAP		Equitable Term 30 (147) Equitable ROP Term 20 (148) Equitable ROP Term 25 (148) Equitable ROP Term 30 (148) Annual Renewable Term (Elite/Plus / 147) Equitable Term 10 (Elite/Plus / 147) Equitable Term 15 (Elite/Plus / 147) Equitable Term 20 (Elite/Plus / 147) Equitable Term 30 (Elite/Plus / 147) Equitable ROP Term 20 (Plus / 148) Equitable ROP Term 25 (Plus / 148)	3 4 5 7 K L
AXSA	AXAC	Equitable ROP Term 30 (Plus / 148) Simplified Issue ROP 20 (Career Agents Simplified Issue ROP 25 (Career Agents Simplified Issue ROP 30 (Career Agents) L
AXTA	AXAA	Annual Renewable Term (149) Equitable Term 10 (149) Equitable Term 15 (149) Equitable Term 20 (149)	, 1 1 3 4 5 7
AXTO AXTP		Equitable Term 30 (149) TermOne (SM) - One Year Non-Renewable Annual Renewable Term (Elite/Plus / 149) Equitable Term 10 (Elite/Plus / 149) Equitable Term 15 (Elite/Plus / 149) Equitable Term 20 (Elite/Plus / 149)) 1 3 4 5
AXYA	AXAC	Equitable Term 30 (Elite/Plus / 149) Athena UL LPR - Lapse Protection Rider ART (149) (Career Agents) Equitable T10 (149) (Career Agents) Equitable T15 (149) (Career Agents) Equitable T20 (149) (Career Agents) Equitable T30 (149) (Career Agents) Equitable ROP T20 (148) (Career Agents Equitable ROP T25 (148) (Career Agents Equitable ROP T30 (148) (Career Agents) L
AXYP	AXAA AXAC	At hena UL LPR - Lapse Protection (Pfd+) ART (Elite/Plus / 149) (Career Agents) Equitable T10 (Elite/Plus/149) (Career Equitable T15 (Elite/Plus/149) (Career Equitable T20 (Elite/Plus/149) (Career Equitable T30 (Elite/Plus/149) (Career Equitable ROP T20 (Plus/148) (Career) Equitable ROP T25 (Plus/148) (Career) Equitable ROP T30 (Plus/148) (Career)	8 1) 3) 4) 5
AYGL	ALLS	TrueTerm - 10 Year TrueTerm - 15 Year TrueTerm - 20 Year TrueTerm - 30 Year	3 4 5 7
AYGM		TrueTerm - 10 Year (P+ Elite, R+ Select TrueTerm - 15 Year (P+ Elite, R+ Select TrueTerm - 20 Year (P+ Elite, R+ Select) 4

Pr oduct Code	Company Code	Product Name	Cat egor y
BALT	BALT	TrueTerm - 30 Year (P+ Elite, R+ Select) Secure Solution Protector - 10 Year Term Secure Solution Protector - 15 Year Term Secure Solution Protector - 20 Year Term	n 4 n 5
BANN	BANN	Secure Solution Protector - 30 Year Term OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus) OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus)	7 3 4 5 7
BANS		Life Umbrella UL 120 - Gtd to 120 (Plus) OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term	8 3 4 5 7
BONN		Life Umbrella UL 120 - Guaranteed to 120 OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR)	8 3 4 5
BONS		OPTerm 30 - 30 Year Term (Plus/OR) OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR)	7 3 4 5 7
BUNN		OPTerm 30 - 30 Year Term (OR) Continuity UL 100 - 10 Year (Plus) Advantra - U/L w/20 Year Guar. (Plus)	3 5
BUNS		Continuity UL 100 - Gtd to 100 (Plus) Continuity UL 100 - 10 Year No-Lapse Advantra - U/L w/20 Year Guarantee	8 3 5
CERE CEST CETN	CERE CEST CETN	Continuity UL 100 - Guaranteed to 100 10 Year Level Term Plan 10 Year Level Premium Term Term Guaranteed 10 (CT) Term Guaranteed 15 (CT) Term Guaranteed 20 (CT) Term Guaranteed 25 (CT)	8 3 3 4 5
CETP		Term Quarant eed 30 (CT) Term Quarant eed 10 (CT / Pf +/ Rg+) Term Quarant eed 15 (CT / Pf + / Rg+) Term Quarant eed 20 (CT / Pf + / Rg+) Term Quarant eed 25 (CT / Pf + / Rg+) Term Quarant eed 30 (CT / Pf + / Rg+)	7 3 4 5 6 7
CGNN	CALI	Universal Life 2 Guaranteed	8
CGNP CIDN	CI NN	Universal Life 2 Guaranteed (Ultra Pfd) LifeHorizons Termsetter 15 (MD) LifeHorizons Termsetter 30 (MD)	8 4 7
CI DP		LifeHorizons Termsetter 15 (Sup/Sel/MD)	4
CI NN		LifeHorizons Termsetter 30 (Sup/Sel/MD) LifeHorizons Termsetter 10 LifeHorizons Termsetter 15 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25	7 3 4 5 6

Product Code	Company Code	Product Name	Cat egor y
CI NP		LifeHorizons Termsetter 30 LifeHorizons Termsetter Plus 15 (w/ROP) LifeHorizons Termsetter Plus 20 (w/ROP) LifeHorizons Termsetter Plus 25 (w/ROP) LifeHorizons Termsetter Plus 30 (w/ROP) LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) Termsetter Plus 15 (w/ROP) (Sup/Sel)	K L M 3 4 5 6 7 J
CI RN CI RP CWOR	CONS	Termsetter Plus 20 (w/ROP) (Sup/Sel) Termsetter Plus 25 (w/ROP) (Sup/Sel) Termsetter Plus 30 (w/ROP) (Sup/Sel) Life Horizons UL 120 Life Horizons UL 120 (Select Plus) Conseco Mortgage Term - 10 Year Conseco Mortgage Term - 15 Year Conseco Mortgage Term - 20 Year Conseco Mortgage Term - 30 Year	K L M 8 8 3 4 5 7
COBD COBP	COLU	Conseco Mortgage Term - 20 Year (w/ROP Conseco Mortgage Term - 30 Year (w/ROP Term Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Pfd Plus) Nautical Term - 20 Year (Pfd Plus) Nautical Term - 30 Year (Pfd Plus) Nautical Term - 20 Year with ROP (Pfd+) Nautical Term - 30 Year with ROP (Pfd+)) K M 5 3 5 7) K
COBS		Nautical Term - 30 Year (Super Pfd) Nautical Term - 20 Year (Super Pfd) Nautical Term - 30 Year (Super Pfd) Nautical Term - 30 Year with ROP (Super Nautical Term - 30	3 5 7) K
COBU		Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year Nautical Term - 20 Year with ROP Nautical Term - 30 Year with ROP	, 3 5 7 K M
COCL COEL COFL	COLL COLL	Term Line 10 - 10 Year R&C Term Term Line 15 - 15 Year R&C Term CLIC 10 - 10 Year R & C Term	3 4 3
COLC	COLM COLL	Term Line 20 - 20 Year (Low Band) Term Line 15 - 15 Year R&C Term	5 4
COLE	COLM	Term Line 20 - 20 Year R&C Term Term Line 10 - 10 Year R&C Term	5 3
COMP	COMP	Term Line 20 - 20 Year R&C Term Term Life 10 - 10 Year Term Term Life 15 - 15 Year Term Term Life 20 - 20 Year Term Term Life 30 - 30 Year Term GUL Complete - Guaranteed to 120	5 3 4 5 7 8

Pr oduct Code	Company Code	Product Name	Cat egor y
COMS		Term Life 10 (Plus) Term Life 15 (Plus) Term Life 20 (Plus) Term Life 30 (Plus) GUL Complete - Guaranteed to 120 (Plus	3 4 5 7) 8
CONP	CONS	Conseco Term - 15 Year (Pf d Pl us) Conseco Term - 20 Year (Pf d Pl us) Conseco Term - 30 Year (Pf d Pl us) Conseco Term - 20 Year (with ROP/Pf d+)	4 5 7 K
CONS		Conseco Term - 30 Year (with ROP/Pfd+) Conseco Term - 15 Year Conseco Term - 20 Year Conseco Term - 30 Year Conseco Term - 20 Year (with ROP)	M 4 5 7 K
CONT	COTG	Conseco Term - 30 Year (with ROP) Annual Renewable Term to Age 100	M 1
COOP	COLU	5 Year Renewable Term Nautical Term - 10 Year (Pfd Plus/OR) Nautical Term - 20 Year (Pfd Plus/OR) Nautical Term - 30 Year (Pfd Plus/OR) Nautical Term - 20 Year with ROP (P+/OR)	2 3 5 7 3) K
coos		Nautical Term - 30 Year with ROP (P+/OR) Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd/OR) Nautical Term - 20 Year with ROP (Sp/OR)	M 3 5 7
coon		Nautical Term - 30 Year with ROP (Sp/OR Nautical Term - 10 Year (OR) Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR) Nautical Term - 20 Year with ROP (OR)	M 3 5 7 K
EMUU	EMPL	Nautical Term - 30 Year with ROP (OR) 10-Year Level Term 15-Year Level Term 20-Year Level Term	M 3 4 5
EMUV		30-Year Level Term 10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred)	7 3 4 5
EM/U		30-Year Level Term (Super Preferred) ULTRA Value Term - 10 Year ULTRA Value Term - 15 Year ULTRA Value Term - 20 Year ULTRA Value Term - 30 Year ULTRA Value Term - 15 Year with ROP ULTRA Value Term - 20 Year with ROP	7 3 4 5 7 J K
EM/V		ULTRA Value Term - 30 Year with ROP ULTRA Value Term - 10 Year (Pfd Plus) ULTRA Value Term - 15 Year (Pfd Plus) ULTRA Value Term - 20 Year (Pfd Plus) ULTRA Value Term - 30 Year (Pfd Plus)	M 3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
FAJM	FAM	ULTRA Value Term - 15 Year with ROP (P+ ULTRA Value Term - 20 Year with ROP (P+ ULTRA Value Term - 30 Year with ROP (P+ 10-Year Level Term) K) M 3
FAM		10-Year Level Term (10,000-74,999) Primary 20+ - Decreasing term at age 70 Primary 7 - 7-Year Level Term Insurance	
FI CE	FI RD	Simple Term - 10 Year Simple Term - 15 Year Simple Term - 20 Year	3 4 5 7
FI CP	ŒAN	Simple Term - 30 Year Colony 10 (MS & OR) Colony 15 (MS & OR) Colony 20 (MS & OR)	3 4 5
FI CQ		Colony 30 (MS & OR) Lifetime FlexPlus II Colony 10 (P+ Pfd Best / R+ Select) Colony 15 (P+ Pfd Best / R+ Select) Colony 20 (P+ Pfd Best / R+ Select) Colony 30 (P+ Pfd Best / R+ Select)	7 8 3 4 5 7
FI CS		Lifetime FlexPlus II (P+ Best/R+ Select Colony 10 (Standard / MS & OR) Colony 15 (Standard / MS & OR) Colony 20 (Standard / MS & OR)) 8 3 4 5
FI RA	FI RA	Colony 30 (Standard / MS & OR) Low-Load 10 Year Term	7 3
FI RB		Low-Load 20 Year Term Low-Load 10 Year Term (Super Preferred Low-Load 20 Year Term (Super Preferred	
FLMM	FI DL	Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year Rapid Decision Mortgage Term - 30 Year Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - ROP Rapid Decision Mortgage Term - 20 ROP	5 7 8 J K
FLRM		Rapid Decision Mortgage Term - 30 ROP Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Term - 20 Year (w/ROP)	M 2 3 4 5 7 J K
FLRR FMCP	ŒAN	Rapid Decision Term - 30 Year (w/ROP) Rapid Decision Mortgage Term - 40 (ROP) Colony 10 (MD) Colony 15 (MD) Colony 20 (MD)	M 8 3 4 5
FMCQ		Colony 30 (MD) Colony 10 (P+ Pfd Best/R+ Select / MD) Colony 15 (P+ Pfd Best/R+ Select / MD)	7 3 4

Pr oduct Code	Company Code	Product Name	Cat egor y
FMCS		Col ony 20 (P+ Pf d Best/R+ Select / MD) Col ony 30 (P+ Pf d Best/R+ Select / MD) Col ony 10 (Standard / MD) Col ony 15 (Standard / MD) Col ony 20 (Standard / MD)	5 7 3 4 5
FOFE	FORE	Colony 30 (Standard / MD) Foresters Lifefirst - 10 Year Foresters Lifefirst - 20 Year Foresters Lifefirst - 30 Year Foresters Lifefirst - 20 Year with ROP	7 3 5 7 K
FOFP		Foresters Lifefirst - 30 Year with ROP Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (Plus) Foresters Lifefirst - 30 Year (Plus) Foresters Lifefirst - 20 Year w/ROP (+)	M 3 5 7 K
FONE		Foresters Lifefirst - 30 Year w/ROP (+Foresters Lifefirst - 20 Year (Non-Med Foresters Lifefirst - 30 Year (Non-Med Foresters Lifefirst - 20 (Non-Med w/ROP Foresters Lifefirst - 30 (Non-Med w/ROP)	5) 7) K
FPCP	ŒAN	Col ony 10 (PA & TX) Col ony 15 (PA & TX) Col ony 20 (PA & TX)	3 4 5
FPCQ		Col ony 30 (PA & TX) Col ony 10 (P+ Best/R+ Select / PA & TX Col ony 15 (P+ Best/R+ Select / PA & TX Col ony 20 (P+ Best/R+ Select / PA & TX) 4) 5
FPCS		Col ony 30 (P+ Best / R+ Select / PA & TX Col ony 10 (Standard / PA & TX) Col ony 15 (Standard / PA & TX) Col ony 20 (Standard / PA & TX)	3 4 5
FRCP		Col ony 30 (St andard / PA & TX) Col ony 10 Col ony 15 Col ony 20	7 3 4 5
FRCQ		Col ony 30 Col ony 10 (P+ Pf d Best / R+ Sel ect) Col ony 15 (P+ Pf d Best / R+ Sel ect) Col ony 20 (P+ Pf d Best / R+ Sel ect)	7 3 4 5
FRCS		Col ony 30 (P+ Pf d Best / R+ Sel ect) Col ony 10 (St andar d) Col ony 15 (St andar d) Col ony 20 (St andar d)	7 3 4 5
FTLI	FI RM	Col ony 30 (St andar d) Quar ant eed Level Ter m 10 Quar ant eed Level Ter m 15 Quar ant eed Level Ter m 20	7 3 4 5
FTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std Plus) GLT 15 (P+ Elite / R+ Std Plus) GLT 20 (P+ Elite / R+ Std Plus)	7 3 4 5

Pr oduct	Code	Company Code	Product Name	Cat egor y
FUXP FUXQ FUXS FWCP FWCQ FWCS FYCP		ŒAN	GLT 30 (P+ Elite / R+ Std Plus) Lifetime FlexPlus Lifetime FlexPlus (P+ Pf Best/R+ Select Lifetime FlexPlus (Standard) Colony 30 (WA) Colony 30 (P+ Best / R+ Select / WA) Colony 30 (Standard / WA) Vantage Point 15 with ROP (Basic CV)	7 8 8 8 7 7 7 7
FYCQ			Vantage Point 20 with ROP (Basic CV) Vantage Point 30 with ROP (Basic CV) Vantage Point 15 (Basic CV) Best/Selectivantage Point 20 (Basic CV) Best/Selectivantage Point 20 (Basic CV)	K M t J
FYCS			Vant age Point 30 (Basic CV) Best/Selectivant age Point 15 (Basic CV) Standard Vant age Point 20 (Basic CV) Standard Vant age Point 30 (Basic CV) Standard	t M J K M
FZCP			Vantage Point 15 with ROP (Enhanced CV Vantage Point 20 with ROP (Enhanced CV Vantage Point 30 with ROP (Enhanced CV) K) M
FZCQ			Vant age Point 15 (Enhan. CV) Best/Sel ec Vant age Point 20 (Enhan. CV) Best/Sel ec Vant age Point 30 (Enhan. CV) Best/Sel ec	K M
FZCS		CECA	Vant age Point 15 (Ehhan. CV) Standard Vant age Point 20 (Enhan CV) Standard Vant age Point 30 (Enhan. CV) Standard	J K M
GECP		GECA	Sure Term 10 (MS & OR) Sure Term 15 (MS & OR) Sure Term 20 (MS & OR) Sure Term 30 (MS & OR) Lifetime FlexPlus II	3 4 5 7 8
ŒŒ			Sure Term 10 (P+ Pf d Best / R+ Select) Sure Term 15 (P+ Pf d Best / R+ Select) Sure Term 20 (P+ Pf d Best / R+ Select) Sure Term 30 (P+ Pf d Best / R+ Select) Lifetime FlexPlus II (P+ Best/R+ Select)	3 4 5 7
GECS			Sure Term 10 (Standard / MS & OR) Sure Term 15 (Standard / MS & OR) Sure Term 20 (Standard / MS & OR)	3 4 5
GGCA		GUAR	Sure Term 30 (Standard / MS & OR) Level Term Gold 10 (extended conv.) Level Term Gold 15 (extended conv.) Level Term Gold 20 (extended conv.)	7 3 4 5
GGCE			Level Term Gold 30 (extended conv.) Level Term Gold 10 (Elite / ext. conv. Level Term Gold 20 (Elite / ext. conv. Level Term Gold 20 (Elite / ext. conv.) 4) 5
GGCP			Level Term Gold 30 (Elite / ext. conv. Level Term Gold 10 (Pfd Plus/ext. conv Level Term Gold 15 (Pfd Plus/ext. conv Level Term Gold 20 (Pfd Plus/ext. conv Level Term Gold 30 (Pfd Plus/ext. conv	3) 4) 5

Pr oduct Code	Company Code	Product Name	Cat egor y
GGLA		Yearly Renewable Term (YRT) Gold Level Term Gold 10 Level Term Gold 15 Level Term Gold 20	1 3 4 5 7
GGLE		Level Term Gold 30 YRT Gold (Elite) Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite)	1 3 4 5
GGLP		Level Term Gold 30 (Elite) YRT Gold (Preferred Plus) Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus)	7 1 3 4 5
GLEA	GLEA	Level Term Gold 30 (Preferred Plus) Gleaner Term - 10-Year Gleaner Term - 15-Year Gleaner Term - 20-Year Gleaner Term - 30-Year	7 3 4 5 7
GLEE		Gleaner Term - 10-Year (Elite Pfd) Gleaner Term - 15-Year (Elite Pfd) Gleaner Term - 20-Year (Elite Pfd) Gleaner Term - 30-Year (Elite Pfd)	3 4 5 7
GLES		Gleaner Term - 10-Year (Super Pfd) Gleaner Term - 15-Year (Super Pfd) Gleaner Term - 20-Year (Super Pfd) Gleaner Term - 30-Year (Super Pfd)	3 4 5 7
GMCP	GECA .	Sure Term 10 (MD) Sure Term 15 (MD) Sure Term 20 (MD) Sure Term 30 (MD)	3 4 5 7
GWCQ		Sure Term 10 (P+ Best / R+ Select / M Sure Term 15 (P+ Best / R+ Select / M Sure Term 20 (P+ Best / R+ Select / M Sure Term 30 (P+ Best / R+ Select / M	D) 4 D) 5
GVCS		Sure Term 10 (Standard / MD) Sure Term 15 (Standard / MD) Sure Term 20 (Standard / MD) Sure Term 30 (Standard / MD)	3 4 5 7
GOVE	GOVE	Mark X - 10 Year Level Term Mark X - 15 Year Level Term Mark X - 20 Year Level Term	3 4 5
GOVP		Mark X - 10 Year (Preferred Plus) Mark X - 15 Year (Preferred Plus) Mark X - 20 Year (Preferred Plus)	3 4 5
GPCP	GECA .	Sure Term 10 (PA & TX) Sure Term 15 (PA & TX) Sure Term 20 (PA & TX) Sure Term 30 (PA & TX)	3 4 5 7
GPCQ		Sure Term 10 (P+ Best/R+ Select / PA&T) Sure Term 15 (P+ Best/R+ Select / PA&T)	X) 3

Pr oduct Code	Company Code	Product Name	Cat egor y
GPCS		Sure Term 20 (P+ Best/R+ Select / PA&TX) Sure Term 30 (P+ Best/R+ Select / PA&TX) Sure Term 10 (Standard / PA & TX) Sure Term 15 (Standard / PA & TX) Sure Term 20 (Standard / PA & TX)	7 3 4 5
GRAN	GRAN	Sure Term 30 (Standard / PA & TX) Select Choice 10 - 10 Year Level Term Select Choice 15 - 15 Year Level Term Select Choice 20 - 20 Year Level Term	7 3 4 5
GRAP		Select Choice 30 - 30 Year Level Term Select Choice 10 - (Executive Preferred Select Choice 15 - (Executive Preferred Select Choice 20 - (Executive Preferred	4 5
GRCP	GECA .	Select Choice 30 - (Executive Preferred) Sure Term 10 Sure Term 15 Sure Term 20	3 4 5
GRCQ		Sure Term 30 Sure Term 10 (P+ Pf d Best / R+ Select) Sure Term 15 (P+ Pf d Best / R+ Select) Sure Term 20 (P+ Pf d Best / R+ Select)	7 3 4 5
GRCS		Sure Term 30 (P+ Pf d Best / R+ Select) Sure Term 10 (St andard) Sure Term 15 (St andard) Sure Term 20 (St andard)	7 3 4 5
GRGP	GRSO .	Sure Term 30 (Standard) LifeTerm 15 (Ultra Preferred) LifeTerm 20 (Ultra Preferred) LifeTerm 30 (Ultra Preferred)	7 4 5 7
GRGT		Li f eTer m 15 Li f eTer m 20 Li f eTer m 30	4 5 7
GUCA	GUAR	Level Term 10 (extended conversion/WA) Level Term 15 (extended conversion/WA) Level Term 20 (extended conversion/WA)	3 4 5
GUCP		Level Term 10 (Super/ext. conversion/W Level Term 15 (Super/ext. conversion/W Level Term 20 (Super/ext. conversion/W	4
GULA		Level Term 10 (WA) Level Term 15 (WA) Level Term 20 (WA)	3 4 5
GULP		Level Term 10 (Super Preferred/WA) Level Term 15 (Super Preferred / WA) Level Term 20 (Super Preferred / WA)	3 4 5
GUXP GUXQ GUXS GWCP GWCQ GWCS	GECA	Lifetime FlexPlus Lifetime FlexPlus (P+ Pf Best/R+ Select Lifetime FlexPlus (Standard) Sure Term 30 (WA) Sure Term 30 (P+ Best / R+ Select / WA) Sure Term 30 (Standard / WA)	8 8 8 7 7 7
GYAP	GENY	Term 10 (P+ Pfd Best / R+ Select)	3

Product Code	Company Code	Product Name	Cat egor y
GYAS		Term 15 (P+ Pf d Best / R+ Select) Term 20 (P+ Pf d Best / R+ Select) Term 30 (P+ Pf d Best / R+ Select) Term 10 (Rg St andar d) Term 15 (Rg St andar d) Term 20 (Rg St andar d)	4 5 7 3 4 5
GYAT		Term 30 (Rg St andard) Term 10 Term 15 Term 20 Term 30	7 3 4 5 7
GYCP	GECA .	Vantage Point 15 with ROP (Basic CV) Vantage Point 20 with ROP (Basic CV) Vantage Point 30 with ROP (Basic CV)	J K M
GYCQ		Vant age Point 15 (Basic CV) Best / Sel ect Vant age Point 20 (Basic CV) Best / Sel ect Vant age Point 30 (Basic CV) Best / Sel ect	J K
GYCS		Vantage Point 15 (Basic CV) Standard Vantage Point 20 (Basic CV) Standard Vantage Point 30 (Basic CV) Standard	J K M
GYXP GYXT	GENY	Lifetime FlexPlus II (P+ Best/R+ Select) Lifetime FlexPlus II	8 8
GZCP	GECA .	Vantage Point 15 with ROP (Enhanced CV) Vantage Point 20 with ROP (Enhanced CV) Vantage Point 30 with ROP (Enhanced CV)	K
GZCQ		Vantage Point 15 (Enhan. CV) Best/Select Vantage Point 20 (Enhan. CV) Best/Select Vantage Point 30 (Enhan. CV) Best/Select	J K
GZCS		Vant age Point 15 (Ehhan. CV) St andar d Vant age Point 20 (Enhan CV) St andar d	J K
HARB	HART	Vantage Point 30 (Enhan. CV) Standard Hartford Term 10 (Preferred Best) Hartford Term 15 (Preferred Best) Hartford Term 20 (Preferred Best) Hartford Term 30 (Preferred Best)	M 3 4 5 7
HARP		Hartford Term 10 (Preferred Plus) Hartford Term 15 (Preferred Plus) Hartford Term 20 (Preferred Plus)	3 4 5
HART		Hartford Term 30 (Preferred Plus) Hartford Term 10 Hartford Term 15 Hartford Term 20	7 3 4 5
HAYB	HARY	Hartford Term 30 Hartford Term 10 (Preferred Best) Hartford Term 15 (Preferred Best) Hartford Term 20 (Preferred Best)	7 3 4 5
HAYP		Hartford Term 30 (Preferred Best) Hartford Term 10 (Preferred Plus) Hartford Term 15 (Preferred Plus) Hartford Term 20 (Preferred Plus) Hartford Term 30 (Preferred Plus)	7 3 4 5 7

Product Code	Company Code	Product Name	Cat egor y
I NXD	I NDU	Critical Choice Term - 15/5 Year Critical Choice Term - 20/5 Year Critical Choice Term - 30/5 Year Critical Choice Term - 20/5 Year (w/ROF Critical Choice Term - 30/5 Year (w/ROF	
JEFA	JEFA	Simple Term - 10 Year Term Simple Term - 15 Year Term Simple Term - 20 Year Term Simple Term - 30 Year Term Simple Term - 20 Year Term Simple Term - 20 Year Term with ROP Simple Term - 30 Year Term with ROP	7 3 4 5 7 K M
JENF		Simple Term - 10 Year Term (ME & MN) Simple Term - 15 Year Term (ME & MN) Simple Term - 20 Year Term (ME & MN) Simple Term - 30 Year Term (ME & MN) Simple Term - 20 Year Term (W/ROP/ME&MN) Simple Term - 30 Year Term (W/ROP/ME&MN)	3 4 5 7 I) K
JESE		Select Term - 10 Year Term Select Term - 15 Year Term Select Term - 20 Year Term	3 4
JGCK	JACK	Protector 10- Year Term Protector 15- Year Term Protector 20- Year Term Protector 30- Year Term	5 3 4 5 7
JGCP		Protector 10- Year Term (P+) Protector 15- Year Term (P+) Protector 20- Year Term (P+) Protector 30- Year Term (P+)	3 4 5 7
JGWK		Protector 30-Year Term (WA)	7
JGWP	10111	Protector 30-Year Term (WA / P+)	7
JHCP	JOHU	15 Year Level (Super/Std+ with CER) 20 Year Level (Super/Std+ with CER)	4 5
JHCU		15 Year Level Premium Term (with CER) 20 Year Level Premium Term (with CER)	4 5
JHGP		10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+ Protection UL-G08 (Super/Std+)) 3) 4
JHGU		10 Year Level Premium Term 15 Year Level Premium Term 20 Year Level Premium Term Protection UL-G08	3 4 5 8
JJæ		Protection UL-G07 (Super/Std+)	8
JJGU		Protection UL-G07	8
JYCN	JOHY	15 Year Level Premium Term (with CER)	4
LVCD		20 Year Level Premium Term (with CER)	5
JYCP		15 Year Level (Super/Std+ with CER) 20 Year Level (Super/Std+ with CER)	4 5
JYYN		10 Year Level Premium Term 15 Year Level Premium Term 20 Year Level Premium Term	3 4 5

Pr oduct	Code	Company Code	Pr oduct	Name				Cat egor y
JYYP			15 Year 20 Year	Level Level Level	Pr em Pr em Pr em	um Ter m (Supe	er / St d+) er / St d+) er St d+)	4
JYZN			10 Year	Level Level	Pr emi Pr emi	um Ter m (age	es 71+) es 66+)	5 8 3 4
JYZP			10 Year 15 Year	Level Level	Ter m Ter m	(Super Pf d/age (Super Pf d/age	s 66+)	5 3 4
LBTE		LNBE	20 Year Tr ueTer Tr ueTer Tr ueTer Tr ueTer Legacy Tr ueTer Tr ueTer	m - 10 m - 15 m - 20 m - 30 Secure m - 15	Year Year Year Year 2007 Year	(Super Pfd/age no lapse UL (with ROP with ROP	es 61+) Band 1)	5 3 4 5 7 8 J K
LBTP			Tr ueTer Tr ueTer Legacy Tr ueTer Tr ueTer	m - 10 m - 15 m - 20 m - 30 Secure m - 15 m - 20	Year Year Year 2007 Year Year	(P+ Elite, R+ (P+ Elite, R+ (P+ Elite, R+ (P+ Elite, R+ (Pf d Elite / (P+ Elite, R+ (P+ Elite, R+	Sel ect) Sel ect) Sel ect) Band 1) Sel ect) Sel ect)	4 5 7 8 J K
LBUE LBUP LBVE LBVP LGWL			Legacy	Secure Secure Secure Secure m - 10 m - 15 m - 20	2007 2007 2007 2007	(P+ Elite, R+ no lapse UL ((Pfd Elite / no lapse UL ((Pfd Elite / (WA) (WA) (WA)	Band 2) Band 2) Band 3)	8 8 8
LGWM			Tr ueTer Tr ueTer Tr ueTer	m - 10 m - 15 m - 20	Year Year Year	(WA) (P+ Elite, R+ (P+ Elite, R+ (P+ Elite, R+	Sel / WA) Sel / WA)	3 4 5
LI BB		LI BB	Passpor	t 20 Pl	us wi	th ROP feature th ROP feature)	K M
LI BE LI BP		LI BE LI BB	Annual Passpor	Renewat t 20 Pl	ole Te us wi	erm to Age 75 th ROP feature th ROP feature	e Elite	1 e K
LI BS		LI BE	RBC Exp RBC Exp	r essTEl r essTEl	RM - 1 RM - 1	0 Year 5 Year		3 4
LILE			RBC Lev RBC Lev	el TERM el TERM el TERM	- 10 - 15 - 20	Year Year Term Year Term Year Term Year Term		5 3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
LI LP		RBC Level TERM - 10 Year Term (Plus) RBC Level TERM - 15 Year Term (Plus) RBC Level TERM - 20 Year Term (Plus) RBC Level TERM - 30 Year Term (Plus)	3 4 5 7
LI NN	LNNA	LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	3 4 5 7
LI NP		LGUL LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	8 3 4 5 7
LI SB	LI BE	LGUL (P+) RBC ExpressTERM II - 10 Year RBC ExpressTERM II - 15 Year RBC ExpressTERM II - 20 Year	8 3 4 5
LYNN	LNLI	RBC ExpressTERM II - 30 Year LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	7 3 4 5 7
LYNP		LGUL LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	8 3 4 5 7
MECP	M DT	LGUL (P+) Executive Century 2 - 10 Year (Plus) Executive Century 2 - 15 Year (Plus) Executive Century 2 - 20 Year (Plus)	8 3 4 5 7
MECT		Executive Century 2 - 30 Year (Plus) Executive Century 2 - 10 Year Term Executive Century 2 - 15 Year Term Executive Century 2 - 20 Year Term Executive Century 3 - 30 Year Term	3 4 5
M ET		Executive Century 2 - 30 Year Term Executive 10 Year Term 5.0 (PR) Executive 15 Year Term 5.0 (PR) Executive 20 Year Term 5.0 (PR) Executive 30 Year Term 5.0 (PR)	7 3 4 5 7
M EU		Executive 30 Teal Term 5.0 (FK) Executive 10 Year Term 5.0 (P+/PR) Executive 15 Year Term 5.0 (P+/PR) Executive 20 Year Term 5.0 (P+/PR) Executive 30 Year Term 5.0 (P+/PR)	7 3 4 5 7
M NN	M NM	Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year	2 3 4 5
M NP		Advantage Elite Term Life – 30 Year Advantage Elite Term – 5 Year (Plus) Advantage Elite Term – 10 Year (Plus)	7 2 3

Product Code	Company Code	Product Name	Cat egor y
M QV	m dt	Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus) Advantage Elite Term - 30 Year (Plus) Premier 10 Year Term 5.0 (PR) Premier 15 Year Term 5.0 (PR)	4 5 7 3 4
M QW		Premier 20 Year Term 5.0 (PR) Premier 30 Year Term 5.0 (PR) Premier 10 Year Term 5.0 (P+ / PR) Premier 15 Year Term 5.0 (P+ / PR) Premier 20 Year Term 5.0 (P+ / PR)	5 7 3 4 5
М ТР		Premier 30 Year Term 5.0 (P+ / PR) Premier Century 2 - 10 Year Term (Plus) Premier Century 2 - 15 Year Term (Plus) Premier Century 2 - 20 Year Term (Plus) Premier Century 2 - 30 Year Term (Plus)	7 3 4 5 7
M TT		Premier Century 2 - 10 Year Term Premier Century 2 - 15 Year Term Premier Century 2 - 20 Year Term Premier Century 2 - 30 Year Term Premier Century 2 - 30 Year Term	3 4 5 7
MOTB	МОТО	Value Term Plus - 10-Year (Pfd Best) Value Term Plus - 15-Year (Pfd Best) Value Term Plus - 20-Year (Pfd Best) Value Term Plus - 25-Year (Pfd Best) Value Term Plus - 30-Year (Pfd Best)	3 4 5 6 7
MOTO		Value Term Plus - 40-Year (Pfd Best) Value Term Plus - 10-Year Plan Value Term Plus - 15-Year Plan Value Term Plus - 20-Year Plan Value Term Plus - 25-Year Plan Value Term Plus - 30-Year Plan	8 3 4 5 6 7
MOTP		Value Term Plus - 40-Year Plan Value Term Plus - 10-Year (Pfd Plus) Value Term Plus - 15-Year (Pfd Plus) Value Term Plus - 20-Year (Pfd Plus) Value Term Plus - 25-Year (Pfd Plus) Value Term Plus - 30-Year (Pfd Plus)	8 3 4 5 6 7
MTGN	MASM	Value Term Plus - 40-Year (Pfd Plus) Term 5G Term 10G Term 20G	8 2 3 5
MTGP		Term 30G Term 5G (Ultra Preferred) Term 10G (Ultra Preferred) Term 20G (Ultra Preferred) Term 30G (Ultra Preferred)	7 2 3 5 7
MTLI	METL	Guarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20 Guarant eed Level Term 30	3 4 5 7
MTLP		GLT 10 (P+ Elite / R+ Std Plus) GLT 15 (P+ Elite / R+ Std Plus)	3 4

Product Code	Company Code	Product Name	Cat egor y
MTRP	MTRU	GLT 20 (P+ Elite / R+ Std Plus) GLT 30 (P+ Elite / R+ Std Plus) SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus)	5 7 3 4 5 7
MTRU		SelecTerm 30 (Preferred Plus) SelecTerm 10 (NV, NJ, OR) SelecTerm 15 (NV, NJ, OR) SelecTerm 20 (NV, NJ, OR)	7 3 4 5 7
MISP		SelecTerm 30 (NV, NJ, OR) SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 30 (Preferred Plus)	7 3 4 5 7
MTSU		Selecter in 30 (Freier ed Frus) SelecTer in 10 SelecTer in 15 SelecTer in 20 SelecTer in 30	7 3 4 5 7
MUTE	METL	Guaranteed Advantage UL (2001 CSO)	8
MUTP MYGN	MASM	Guaranteed Advantage UL (2001 CSO/Elite Term 5G (NY)	e) 8 2
WIIGN	IVACIVI	Term 10G (NY) Term 20G (NY) Term 30G (NY)	3 5 7
MYGP		Term 5G (Ultra Preferred / NY) Term 10G (Ultra Preferred / NY) Term 20G (Ultra Preferred / NY) Term 30G (Ultra Preferred / NY)	8 8 2 3 5 7 2 3 5 7
MYUE	METR	Guarant eed Advant age UL (2001 CSO)	
MYUP	NIATI	Guaranteed Advantage UL (2001 CSO/Elite	8 8 1
NATV	NATI	ART - Annual Renewable Term GL-10 - 10 Year Level Term GL-15 - 15 Year Level Term	3 4
NATW		ART - Annual Renewable Term (Elite Pfd) GL-10 - 10 Year (Elite Preferred) GL-15 - 15 Year (Elite Preferred)	1 3 4
NDGA	NORA	ADDvant age 10 ADDvant age 15 ADDvant age 20	3 4 5 7
NDGP		ADDvant age 30 ADDvant age 10 (P+ Super Pf d / R+ St d+) ADDvant age 15 (P+ Super Pf d / R+ St d+) ADDvant age 20 (P+ Super Pf d / R+ St d+)	7 3 4 5 7 3
NEGA		ADDvantage 30 (P+ Super Pfd / R+ Std+) ADDvantage 10 (FL) ADDvantage 15 (FL) ADDvantage 20 (FL)	7 3 4 5 7
NEGP		ADDvant age 30 (FL) ADDvant age 10 (FL/P+ Super Pf d/R+ St d+ ADDvant age 15 (FL/P+ Super Pf d/R+ St d+ ADDvant age 20 (FL/P+ Super Pf d/R+ St d+	·) 3 ·) 4

Product Code	Company Code	Product Name	Cat egor y
NGTV NGTW	NATI	ADDvantage 30 (FL/P+ Super Pfd/R+ Std+) GL-20 - 20 Year Level Term GL-20 - 20 Year (Elite Preferred)	5 5
NOTN	NORM	TT Term 10 - 1 Year Term for 10 Years TT Level Term 20 (issue ages 51+)	1 5
NOTP		TT Term 10 - 1 Year for 10 Yrs (Premier) TT Level Term 20 (Premier NT/ages 51+)	
NOWM		TT Term 80 - 1 Year R & C Term TT Level Term 10	1 3
NOWP		TT Level Term 20 TT Term 80 - 1 Year R & C (Premier NT) TT Level Term 10 (Premier NT) TT Level Term 20 (Premier NT)	5 1 3 5
NOYN		TT Level Term 20 (NY)	5 5
NOYP		TT Level Term 20 (Premier NT / NY)	5
NVVL	NATW	Your Life (SM) - 10 Year Term	3
		YourLife(SM) - 20 Year Term YourLife(SM) - 30 Year Term	5 7
NVVP		Your Life (SM) - 30 Year Term (Pfd Plus)	3
		Your Life (SM) - 20 Year Term (Pfd Plus)	3 5 7
		Your Life (SM) - 30 Year Term (Pfd Plus)	7
NXTV	NATI	L-15 - 15 Year Level Term	4
NXTW		L-20 - 20 Year Level Term	5 4
INA I VV		L-15 - 15 Year (Elite Preferred) L-20 - 20 Year (Elite Preferred)	
NYLA	NEWY	Indeterminate Premium Term (Non-Smoker)	5 1
		Five Year Term	2
		20/10 Year Term	5 3
NN/LD	NEVZ NEVY	Term to Age 90 - 10 Year Level Term	3 1
NYLP	NEWY	Indeterminate Premium Term (Select Pfd) Five Year Term (Select Preferred)	2
		20/10 Year Term (Select Preferred)	5
	NEVZ	Term to Age 90 - 10 Year (Select Pfd)	3
NYLS	NEWY	Indeterminate Premium Termi(Smoker)	1
NYMA		Increasing Premium Term Insurance	1
NN/N/D		20 Year Level Term (20LT)	5
NYMP		Increasing Premium Term (Select Pfd) 20 Year Level Term (20LT) (Select Pfd)	1 5
NYMS		Increasing Premium Term (Smoker)	1
NYTV	NATI	GL-10 - 10 Year Level Term (NY)	3
		GL-15 - 15 Year Level Term (NY)	4
		GL-20 - 20 Year Level Term (NY)	5
NYTW		GL-10 - 10 Year (Elite Preferred/NY)	3
		GL-15 - 15 Year (Elite Preferred/NY) GL-20 - 20 Year (Elite Preferred/NY)	4
NYWL	NATW	Your Life (SM) - 10 Year Term (NY)	5 3
-		Your Life (SM) - 20 Year Term (NY)	5
		YourLife(SM) - 30 Year Term (NY)	5 7
NYWP		Your Life (SM) - 10 Year Term (P+ / NY)	3
		Your Life (SM) - 20 Year Term (P+ / NY)	5 7
		YourLife(SM) - 30 Year Term (P+ / NY)	1

Pr oduct Code	Company Code	Product Name	Cat egor y
NYYA	NEVW	Five Year Term (NY) Term Life to 70 (20/10 Year Term - NY) Term Life to age 70 (NY - ages 51+)	2 5 8
NYYP		Five Year Term (Select Preferred / NY) 20/10 Year Term (Select Preferred/NY) Term Policy to 70 (51+ Select Pfd - NY)	2 5 8
NZTV	NATI	L-15 - 15 Year Level Term (NY) L-20 - 20 Year Level Term (NY)	4 5
NZTW		L-15 - 15 Year (Elite Preferred/NY) L-20 - 20 Year (Elite Preferred/NY)	4 5
CCNC OHGP	OCCI OHIO	ULTIMATE TERM 10 - 10 Year Term SecuriTerm - 15 Year (Ultra-Preferred)	3 4 5
OHGT		Securi Term - 20 Year (Ultra-Preferred) Securi Term - 15 Year Level Securi Term - 20 Year Level	5 4 5
OHIS OHSP		Securi Term 1 - Annual Renewable Term Securi Term - 10 Year (Ultra-Preferred) Securi Term - 15/10 Year (Ultra-Pfd.)	1 3 4
OHSS		Securi Term - 20/10 Year (Ultra-Pfd.) Securi Term - 10 Year Level Securi Term - 15/10 Year Level Securi Term - 20/10 Year Level	5 3 4 5
OI BG	OLDM	Saver's Select Term 15/15 (2001/OR) Saver's Select Term 20/20 (2001/OR) Saver's Select Term 30/30 (2001/OR)	4 5 7
OI XG		WealthMaster Classic (Extended No Lapse Saver's Select Term 15/10 (2001/OR) Saver's Select Term 20/10 (2001/OR)) 8 4 5 7
OMBG		Saver's Select Term 30/10 (2001/OR) HomeCertain Level Term - 10 Year HomeCertain Level Term - 15 Year HomeCertain Level Term - 20 Year HomeCertain Level Term - 25 Year	7 3 4 5 6
		HomeCertain Level Term - 30 Year HomeCertain Level Term - 15 Year/ROP HomeCertain Level Term - 20 Year/ROP HomeCertain Level Term - 25 Year/ROP	7 J K L
OM/G		HomeCertain Level Term - 30 Year/ROP Value Select Term 15 Value Select Term 20	M 4 5
OMP		Value Select Term 30 Value Select Term 15 (Preferred Plus) Value Select Term 20 (Preferred Plus)	7 4 5
OWS		Value Select Term 30 (Preferred Plus) Value Select Term 15 (Super Preferred) Value Select Term 20 (Super Preferred)	7 4 5
OMWJ	OHI N	Value Select Term 30 (Super Preferred) Term 10 Plus (Series V) Term 15 Plus (Series VI) Term 30 Plus (Series VI)	7 3 4
OMMN		Term 20 Plus (Series VI) Term 10 Plus (P+ Super Pfd / R+ Select	5) 3

Product Code	Company Code	Product Name	Cat egor y
OWKG	OLDM	Term 15 Plus (P+ Super Pfd / R+ Select Term 20 Plus (P+ Super Pfd / R+ Select HomeCertain Level Term - 10/5 Year HomeCertain Level Term - 15/5 Year HomeCertain Level Term - 20/5 Year HomeCertain Level Term - 25/5 Year	5 3 4 5 6
OMYJ	OHI N	HomeCertain Level Term - 30/15 Year Term 10 (Series V) Term 15 (Series VI) Term 20 (Series VI)	7 3 4 5
OMYN		Term 10 (P+ Super Pf d/ R+ Select) Term 15 (P+ Super Pf d / R+ Select)	3 4
ONWJ		Term 20 (P+ Super Pfd / R+ Select) Term 10 Plus (Series VI) Term 15 Plus (Series V) Term 20 Plus (Series V)	5 3 4 5
ONWN		Virtus Lifetime G Term 10 Plus (P+ Super Pfd / R+ Select Term 15 Plus (P+ Super Pfd / R+ Select Term 20 Plus (P+ Super Pfd / R+ Select) 4) 5
ONYJ		Virtus Lifetime G (P+ Super/R+ Select) Term 10 (Series VI) Term 15 (Series V) Term 20 (Series V)	8 3 4
ONYN		Term 20 (Series V) Term 10 (P+ Super Pf d/ R+ Select) Term 15 (P+ Super Pf d / R+ Select) Term 20 (P+ Super Pf d / R+ Select)	5 3 4 5
OSBG	OLDM	Saver's Select Term 15/15 Saver's Select Term 20/20 Saver's Select Term 30/30 Saver's Select Term 15/15 (with ROP) Saver's Select Term 20/20 (with ROP)	4 5 7 J K
OSXG		Saver's Select Term 30/30 (with ROP) Saver's Select Term 20/10 Saver's Select Term 30/10 Saver's Select Term 20/10 (with ROP)	M 5 7 K
PACL	PACL	Saver's Select Term 30/10 (with ROP) Pacific-ART - Annual Renewable Term Pacific-10 - 10 Year Renewable Pacific-20 - 20 Year Renewable	M 1 3 5
PACN		Pacific-20 - 20 Teal Reflewable Pacific-ART - ART (Preferred Plus) Pacific-10 - 10 Year (Preferred Plus) Pacific-20 - 20 Year (Preferred Plus)	1 3 5
PACS		Pacific-20 - 20 fear (Preferred Prus) Pacific-ART - ART (Super Preferred) Pacific-10 - 10 Year (Super Preferred) Pacific-20 - 20 Year (Super Preferred)	1 3 5
PAGI PAI C	PACI	Ten Year Term One Year Term Plus	3 1
PANA PANP	PANA	5-Year Level Term Sentinel Series 10 (Preferred Plus) Sentinel Series 20 (Preferred Plus)	2 3 5

Product Code	Company Code	Product Name	Cat egor y
PANS		Sentinel Series 10 – 10-Year Term Sentinel Series 20 – 20-Year Term	3 5
PATN PAUL	PAUL	10-Year Level Term Selector 1 - 1 Year Term	5 3 1
		Selector 10 – 10 Year Term	3
PAXP PAXS	PANA	Sentinel Series 20/10 (Preferred Plus) Sentinel Series 20/10 - 20-Year Term	3 5 5 3
PENC	PENN	Guaranteed 10 Year Term	
		Guarant eed 15 Year Term Guarant eed 20 Year Term	4 5
		Protection For Life - guaranteed to 100	
PENP		Guarant eed 10 Year Term (Preferred Plus Guarant eed 15 Year Term (Preferred Plus) 3
		Guaranteed 20 Year Term (Preferred Plus	
PGNC		Protection For Life - gtd to 100 (P+) Quaranteed Protection UL - gtd to 121	8 8
PGNP		Guaranteed Protection UL - gtd to 121 F	2+ 8
PHTE	PHOE	PPTL- 10 PPT- 20 (2003)	% 8 3 5
		PPT- 30 (2003)	7
		Phoenix UL with Guarantee PPT-20 (with ROP / 2003)	8 K
		PPT-30 (with ROP / 2003)	M
PHTP		PPTL-10 (Preferred Plus) PPT-20 (Preferred Plus / 2003)	3 5
		PPT-30 (Preferred Plus / 2003)	7
		Phoenix UL with Guarantee (Pfd Plus) PPT-20 (Preferred Plus / with ROP/2003	8) K
		PPT-30 (Preferred Plus / with ROP/2003) М
PHME PHMP		PPT-10 (WA) PPT-10 (Preferred Plus / WA)	3
PHXE		PPT- 10 (2003)	3 3 5 7
		PPTL- 20 PPTL- 30	5 7
		PPTL-10 (with ROP)	
		PPTL-20 (with ROP) PPTL-30 (with ROP)	K M
PHXF		PPT-20 (ages 56+ / 2003) PPT-20 (ages 56+ / with ROP / 2003)	5 K
PHXP		PPT-10 (Preferred Plus / 2003)	3
		PPTL-20 (Preferred Plus) PPTL-30 (Preferred Plus)	5 7
		PPTL-10 (Preferred Plus)	1
		PPTL-20 (Preferred Plus / with ROP) PPTL-30 (Preferred Plus)	K M
PHXQ		PPT-20 (56+ / Preferred Plus / 2003)	5
PHZF		PPT-20 (56+ / Pf d Plus / with ROP/2003) PPTL-20 (ages 56+)	K 5
		PPT-20 (ages 56+/ with ROP)	K
PHZQ		PPTL-20 (56+ / Preferred Plus) PPT-20 (56+ / Preferred Plus / with ROF	5 ') K

Pr oduct	Code	Company Code	Product Name	Cat egor y
PPDC PPDS PPEC		PRUC	Term Elite 20 (MD/<250K PruXpress ONLY Term Elite 20 (MD / P+ Best / R+ NS+) Term Essential 10 (April 2007) Term Essential 15 (April 2007) Term Essential 20 (April 2007) Term Essential 30 (April 2007)	5 3 4 5 7
PPES			UL Protector w/ NLG to 121 (250K-999K) 0 Term Essential 10 (P+ Best/R+ NS+/Apr07 Term Essential 15 (P+ Best/R+ NS+/Apr07 Term Essential 20 (P+ Best/R+ NS+/Apr07 Term Essential 30 (P+ Best/R+ NS+/Apr07) 3) 4) 5) 7
PPFC			UL Protector w/NLG (250K-999K/Plus) 0 Term Essential 10 (<250K PruXpress ONLY Term Essential 15 (<250K PruXpress ONLY Term Essential 20 (<250K PruXpress ONLY Term Essential 30 (<250K PruXpress ONLY) 3) 4) 5) 7
PPFS			UL Protector w/ NLG to 121 (1000K+) 07 Term Essential 10 (P+ Best / R+ NS+) Term Essential 15 (P+ Best / R+ NS+) Term Essential 20 (P+ Best / R+ NS+) Term Essential 30 (P+ Best / R+ NS+)	8 3 4 5 7
PPUC			UL Protector w/NLG (1000K / Plus) 07 Term Elite 10 (April 2007) Term Elite 15 (April 2007) Term Elite 20 (April 2007) UL Protector with NLG to 121 (1000K+) PruLife Return of Premium Term 15	8 3 4 5 8 J
PPUS			PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 Term Elite 10 (P+ Best/R+ NS+/April 07 Term Elite 15 (P+ Best/R+ NS+/April 07 Term Elite 20 (P+ Best/R+ NS+/April 07 UL Protector with NLG (1000K / Plus) PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+)) 4) 5 8 J K
PPYC		PRW	PruLife ROP 30 (P+ Best / R+ NS+) Term Elite 10 (NY/<250K PruXpress ONLY Term Elite 15 (NY/<250K PruXpress ONLY Term Elite 20 (NY/<250K PruXpress ONLY) 4) 5
PPYS			UL Protector with NLG to 121 (250K-999K Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+)	3 4 5
PRAJ		PROA	UL Protector with NLG (250K-999K/Plus Empire Term - 10 Year Empire Term - 15 Year Empire Term - 20 Year Empire Term - 25 Year	3 4 5 6
PRAK			Empire Term - 30 Year Empire Term - 10 Year (Super Preferred Empire Term - 15 Year (Super Preferred	

Product Code	Company Code	Product Name	Cat egor y
PRCI	PRI N	Empire Term - 20 Year (Super Preferred Empire Term - 25 Year (Super Preferred Empire Term - 30 Year (Super Preferred ART 10- Year Term 15- Year Term 20- Year Term	6
PRCP		30- Year Term ART (Super Pf d / Super St d) 10- Year Term (Super Pf d / Super St d) 15- Year Term (Super Pf d / Super St d) 20- Year Term (Super Pf d / Super St d) 30- Year Term (Super Pf d / Super St d)	7 1 3 4 5 7
PRDI PRDP PRI M	PRI M	30-Year Term (WA) 30-Year Term (Super Pfd / Super Std/WA) Cust om Advantage - 10 Year Cust om Advantage - 15 Year Cust om Advantage - 20 Year Cust om Advantage - 25 Year Cust om Advantage - 30 Year	7
PRI N PRI P		Cust om Advant age - 35 Year Cust om Advant age - 35 Year Cust om Advant age - 10 Year (Pf d Pl us) Cust om Advant age - 15 Year (Pf d Pl us) Cust om Advant age - 20 Year (Pf d Pl us) Cust om Advant age - 25 Year (Pf d Pl us) Cust om Advant age - 30 Year (Pf d Pl us) Cust om Advant age - 35 Year (Pf d Pl us)	8 3 4 5 6 7 8
PRI Q PRJC	PRW	Cust om Advantage - 35 Year (age 35+/P+Term Elite 10 (NU/<250K PruXpress ONLYTerm Elite 15 (NU/<250K PruXpress ONLYTerm Elite 20 (NU/<250K PruXpress ONLYPruLife Return of Premium Term 15 (NU)PruLife Return of Premium Term 20 (NU)) 8) 3) 4) 5 J
PRJS		PruLife Return of Premium Term 30 (NJ) Term Elite 10 (NJ / P+ Best / R+ NS+) Term Elite 15 (NJ / P+ Best / R+ NS+) Term Elite 20 (NJ / P+ Best / R+ NS+) PruLife ROP 15 (P+ Best / R+ NS+ / NJ) PruLife ROP 20 (P+ Best / R+ NS+ / NJ) PruLife ROP 30 (P+ Best / R+ NS+ / NJ)	M 3 4 5 J K M
PROC PRTA	PRTC	Level 8 - 8 Year R & C Term Level Term II - 10 Year Level Term II - 15 Year Level Term II - 20 Year	8 3 4 5
PRTB		LTII - 10 Year (Pf Select, R+ Std+) LTII - 15 Year (Pf Select, R+ Std+) LTII - 20 Year (Pf Select, R+ Std+)	3 4 5
PRTC		LTII - 10 Year (P+) LTII - 15 Year (P+) LTII - 20 Year (P+)	3 4 5

Product Co	de Company Code	Product Name	Cat egor y
PRUC	PRUC	Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY) Term Elite 20 (<250K PruXpress ONLY) UL Protector with NLG to 121 (250K-999K	3 4 5) 8
PRW	PROA	Skyline Gold 120 (10 year guarantee)	3
PRUK		Skyline Gold 120 Skyline Gold 120 (Super Preferred)	8
PRUS	PRUC	Skyline Gold 120 (Super Preferred) Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+)	8 3 4 5
PRXA	PRTC	UL Protector with NLG (250K-999K/Plus Level Term II - 10/5 Year Level Term II - 15/5 Year Level Term II - 20/5 Year) 8 3 4 5
PRXB		LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (Pf Select, R+ Std+)	3 4
PRXC		LTII - 20/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+) LTII - 15/5 Year (P+) LTII - 20/5 Year (P+)	5 3 4 5
PRYM	PRI M	Cust om Protection Series IV - 10 Year Cust om Protection Series IV - 15 Year Cust om Protection Series IV - 20 Year Cust om Protection Series IV - 25 Year	3 4 5 6
PTML	PROT	Custom Protection Series IV - 30 Year Protective MultiTerm 10 Protective MultiTerm 15 Protective MultiTerm 20 Protective MultiTerm 30	7 3 4 5 7
PTMP		Protective Centennial GII UL (03/08) Protective MultiTerm 10 (Select) Protective MultiTerm 15 (Select) Protective MultiTerm 20 (Select) Protective MultiTerm 30 (Select)	8 3 4 5 7
PTVL		Protective Centennial GII UL (Select) Protective ValueChoice 10 Protective ValueChoice 15 Protective ValueChoice 20 Protective ValueChoice 25	8 3 4 5 6
PTVP		Protective ValueChoice 30 Protective ValueChoice 10 (Select) Protective ValueChoice 15 (Selext) Protective ValueChoice 20 (Select) Protective ValueChoice 25 (Select) Protective ValueChoice 30 (Select)	7 3 4 5 6 7
PVLL PVLP PVTA	PRTC	Protective ValueChoice 30 (Select) Protective Centennial G II 7/08 UL Protective Centennial G II 7/08 UL (Sel Level Term I - 10 Year Level Term I - 15 Year Level Term I - 20 Year	8

Pr oduct Code	Company Code	Product Name	Cat egor y
PVTB		LTI - 10 Year (Pf Select, R+ Std+) LTI - 15 Year (Pf Select, R+ Std+) LTI - 20 Year (Pf Select, R+ Std+)	3 4 5
PVTC		LTI - 10 Year (P+) LTI - 15 Year (P+) LTI - 20 Year (P+)	3 4 5
PVXA		Level Term I - 10/5 Year Level Term I - 15/5 Year Level Term I - 20/5 Year	3 4 5
PVXB		LTI - 10/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (Pf Select, R+ Std+) LTI - 20/5 Year (Pf Select, R+ Std+)	3 4 5
PVXC		LTI - 20/5 Year (P+) LTI - 15/5 Year (P+) LTI - 20/5 Year (P+)	3 4
PXJC	PRW	Term Essential 10 (NJ/<250K PruXpress) Term Essential 15 (NJ/<250K PruXpress) Term Essential 20 (NJ/<250K PruXpr ONLY	5 3 4 5
PXJS		Term Essential 30 (NJ/<250K PruXpress) Term Essential 10 (NJ / P+ Best / R+ NS+ Term Essential 15 (NJ / P+ Best / R+ NS+	7 3
PYDC	DDI IC	Term Essential 20 (NJ / P+ Best / R+ NS+ Term Essential 30 (NJ / P+ Best / R+ NS+	5
PYDS	PRUC	Term Essential 30 (MD/<250K PruXpress) Term Essential 30 (MD / P+ Best / R+ NS+	7
PYRA PYYC	PYRA PRW	Annual Renewable Term Term Essential 10 (NY/<250K PruXpress)	1 3
		Term Essential 15 (NY/<250K PruXpress) Term Essential 20 (NY/<250K PruXpr ONLY	4) 5
D) 0 (0		Term Essential 30 (NY/<250K PruXpress) UL Protector with NLG to 121 (1000K+)	7 8
PYYS		Term Essential 10 (NY / P+ Best / R+ NS+ Term Essential 15 (NY / P+ Best / R+ NS+) 4
		Term Essential 20 (NY / P+ Best / R+ NS+ Term Essential 30 (NY / P+ Best / R+ NS+	
RDTP	RELL	UL Protector with NLG (1000K / Plus) TermSmart 10 - (P+ Super / R+ Select)	
NDII	NELL	TermSmart 15 - (P+ Super / R+ Select)	4
		TermSmart 20 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select)	5 7
		ING ROP Term - 15 Basic (P+/R+) ING ROP Term - 20 Basic (P+/R+)	J K
RDTS		ING ROP Term - 30 Basic (P+/R+) TermSmart 10 - 10 Year Term	M 3
ND13		TermSmart 15 - 15 Year Term	4
		TermSmart 20 – 20 Year Term TermSmart 30 – 30 Year Term	5 7
		ING ROP Term - 15 Basic ING ROP Term - 20 Basic	J K
RFNS	RELR	ING ROP Term - 30 Basic TermSmart 10 - 10 Year Term	M 3
-			-

Pr oduct Code	Company Code	Product Name	Cat egor y
RFNT		TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term TermSmart 30 - 30 Year Term I NG Guaranteed Death Benefit UL I NG ROP Term - 15 Basic I NG ROP Term - 20 Basic I NG ROP Term - 30 Basic TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select) I NG Guaranteed Death Benefit UL (Plus)	4 5 7 8 J K M 3 4 5 7
ROTP	RELL	ING ROP Term - 15 Basic (P+/R+) ING ROP Term - 20 Basic (P+/R+) ING ROP Term - 30 Basic (P+/R+) TermSmart 10 - (P+ Super / R+ Select/OF TermSmart 15 - (P+ Super / R+ Select/OF TermSmart 20 - (P+ Super / R+ Select/OF TermSmart 30 - (P+ Super / R+ Select/OF ING ROP Term - 15 Enhanced (P+/R+)	(x) 4 (x) 5
ROTS		ING ROP Term - 20 Enhanced (P+/R+) ING ROP Term - 30 Enhanced (P+/R+) TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR) TermSmart 20 - 20 Year Term (OR) TermSmart 30 - 30 Year Term (OR) ING ROP Term - 15 Enhanced	K M 3 4 5 7 J
ROYA	ROYA	ING ROP Term - 20 Enhanced ING ROP Term - 30 Enhanced Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term Royal Advantage 10 - 10 Year with ROP Royal Advantage 20 - 20 Year with ROP	n 5
ROYP		Royal Advantage 30 - 30 Year with ROP Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super) Royal Advantage 20 with ROP (Super)	M 3 5 7 I K
RWTP	RELL	Royal Advantage 30 with ROP (Super) TermSmart 10 - (P+ Super / R+ Select/W- TermSmart 15 - (P+ Super / R+ Select/W- TermSmart 20 (R+ Super / R+ Select/W-	á) 4
RWTS		TermSmart 20 - (P+ Super / R+ Select/W- TermSmart 10 - 10 Year Term (WA) TermSmart 15 - 15 Year Term (WA) TermSmart 20 - 20 Year Term (WA)	5 3 4 5
RYNS	RELR	ING ROP Term - 15 Enhanced ING ROP Term - 20 Enhanced ING ROP Term - 30 Enhanced	J K M
RYNT		ING ROP Term - 15 Enhanced (P+/R+)	J

Pr oduct Code	Company Code	Product Name	Cat egor y
SAFE	SYME	ING ROP Term - 20 Enhanced (P+/R+) ING ROP Term - 30 Enhanced (P+/R+) Expert - ART (Non-Smoker)	K M 1
SAFS SAGI	SAGI	Expert-ART (Smoker) Platinum Series 20 Platinum Series 30 Platinum Series 20 with ROP	1 5 7 K
SAGP		Platinum Series 30 with ROP Platinum Series 20 (Super Pfd) Platinum Series 30 (Super Pfd) Platinum Series 20 with ROP (Super Pfd)	M 5 7) K
SAVE	SAVE	Platinum Series 30 with ROP (Super Pfd T-10/10 - 10 Year Term Guaranteed 10 T-15/15 - 15 Year Term Guaranteed 15 T-20/20 - 20 Year Term Guaranteed 20 T-25/25 - 25 Year Term Guaranteed 25) M 3 4 5 6
SAVP		T-30/30 - 30 Year Term Guarant eed 30 T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+)	7 3 4 5 6
SETE SETP	SEDE	T-30/30 - 30 Year (P+ / R+) ING Guaranteed Death Benefit ULII ING Guaranteed Death Benefit ULII Plu	7 8 s 8
SHEL	SHEN	Shenandoah Term 10 Shenandoah Term 15 Shenandoah Term 20 Shenandoah Term 25 Shenandoah Term 30 Shenandoah Term 15 (with ROP) Shenandoah Term 20 (with ROP) Shenandoah Term 25 (ROP)	3 4 5 6 7 J K I
SHEM		Shenandoah Term 30 (with ROP) Shenandoah Term 10 (Super Preferred) Shenandoah Term 15 (Super Preferred) Shenandoah Term 20 (Super Preferred) Shenandoah Term 30 (Super Preferred) Shenandoah Term 30 (Super Preferred) Shenandoah Term 15 (Super Preferred) Shenandoah Term 20 (Super Preferred)	M 3 4 5 6 7 J K
SHEN SHES		Shenandoah Term 25 (Super Preferred) Shenandoah Term 30 (Super Preferred) Annual Renewable Term Insurance Shenandoah Term 10 (Select Tobacco) Shenandoah Term 15 (Select Tobacco) Shenandoah Term 20 (Select Tobacco) Shenandoah Term 30 (Select Tobacco) Shenandoah Term 30 (Select Tobacco) Shenandoah Term 15 (Select Tobacco) Shenandoah Term 20 (Select Tobacco) Shenandoah Term 20 (Select Tobacco) Shenandoah Term 25 (Select Tobacco)	L M 1 3 4 5 6 7 J K L

Product Code	Company Code	Pr oduct	Name	Cat egor y
SHML		10- Year	oah Term 30 (Select Tobacco) Mortage Protector Mortage Protector	M 3 4
			Mortage Protector Mortage Protector	5 6
		30- Year	Mortage Protector	7
			Mortage Protector (with ROP)	J
			Mortage Protector (with ROP) Mortage Protector (with ROP)	K L
			Mortage Protector (with ROP) Mortage Protector (with ROP)	M
SHMM			Mortage Protector (Select Tob.	
			Mortage Protector (Select Tob.) 4
			Mortage Protector (Select Tob.	,
			Mortage Protector (Select Tob. Mortage Protector (Select Tob.	
			Mortage Protector (Select Tob.	,
			Mortage Protector (Select Tob.	,
			Mortage Protector (Select Tob.	
CM (CD	OFMI		Mortage Protector (Select Tob.	
SMGP	SEMU		LT 10- Year (P+) LT 15- Year (P+)	3 4
			LT 20- Year (P+)	5
SMGT			LT 10- Year	3
			LT 15- Year	4
0145			LT 20- Year	5
SMP			LT Suite 10-Year (P+ / 4/2007) LT Suite 15-Year (P+)	3 4
			LT Suite 20- Year (P+ / 4/2007)	
SMMT			LT Suite 10- Year (4/2007)	5 3 4
			LT Suite 15-Year	
CN/ITD			LT Suite 20-Year (4/2007) LT Extra 10-Year (P+ / 4/2007)	5 3
SMTP			LT Extra 10-Year (P+ / 4/2007) LT Extra 15-Year (P+)	4
			LT Extra 20-Year (P+ / 4/2007)	5
SMIT			LT Extra 10-Year (4/2007)	3
			LT Extra 15- Year	4
SNMP			LT Extra 20-Year (4/2007) LT Suite 10-Year (P+)	5 3
SINIVE			LT Suite 10-Year (P+) LT Suite 20-Year (P+)	5 5
SNMT			LT Suite 10-Year	5 3
			LT Suite 20-Year	5 3 5 3 5 3
SNTP			LT Extra 10- Year (P+)	3
SNTT			LT Extra 20-Year (P+) LT Extra 10-Year	2
ONT			LT Extra 10-16ar	5 5
STŒ	STON		idge Term - 10 (Pfd. Elite)	
			idge Term - 15 (Pfd. Elite)	4
			idge Term - 20 (Pfd. Elite)	5
			idge Term – 30 (Pfd. Elite) idge Term – 20 (Pfd. Elite/ROP)	7 K
			idge Term - 30 (Pfd. Elite/ROP)	M

Product Code	Company Code	Product Name	Cat egor y
STON		St onebridge Term - 10 Year St onebridge Term - 15 Year St onebridge Term - 20 Year St onebridge Term - 30 Year St onebridge Term - 20 Year with ROP St onebridge Term - 30 Year with ROP	3 4 5 7 K M
STOP		St onebridge Term - 10 (Pf d. Plus) St onebridge Term - 15 (Pf d. Plus) St onebridge Term - 20 (Pf d. Plus) St onebridge Term - 30 (Pf d. Plus) St onebridge Term - 20 (Pf d. Plus/ROP) St onebridge Term - 30 (Pf d. Plus/ROP)	3 4 5 7 K M
SUNL SUNP	SUNL	Sun Universal Protector Sun Universal Protector (Super Pfd)	8 8
SUNS SUSN	SUNS	Select Term to 95 Plus Term 10 - 10 Year Term	1
SUSP		Term 20 – 20 Year Term Preferred Elite Term 10	3 5 3 5 3
SYMB	SYME	Preferred Elite Term 20 10 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Best) 20 Year Level Term (Preferred Best)	5 3 4 5 7
SYME		30 Year Level Term (Preferred Best) 10 Year Level Term 15 Year Level Term 20 Year Level Term 30 Year Level Term	3 4
SYMP		10 Year Level Term (Preferred Plus) 15 Year Level Term (Preferred Plus) 20 Year Level Term (Preferred Plus) 30 Year Level Term (Preferred Plus)	5 7 3 4 5 7
SYNL SYNP	SUNN	Sun Universal Protector Sun Universal Protector (Super Pfd)	8 8
SYOB	SYME	10 Year Level Term (Pf d Best / OR & WA 15 Year Level Term (Pf d Best / OR & WA 20 Year Level Term (Pf d Best / OR & WA 30 Year Level Term (Pf d Best / OR & WA) 3) 4) 5
SYŒ		10 Year Level Term (OR & WA) 15 Year Level Term (OR & WA) 20 Year Level Term (OR & WA)	3
SYOP		30 Year Level Term (OR & WA) 10 Year Level Term (Pfd Plus / OR & WA 15 Year Level Term (Pfd Plus / OR & WA 20 Year Level Term (Pfd Plus / OR & WA 30 Year Level Term (Pfd Plus / OR & WA	ý 4) 5
TEUX TFNA TI AA	TEXA TRAO TI AA	Pur eLi fe-PLUS - Guarant eed Level to 100 Fi nal Expense Insurance Annual Renewable Term Life Insurance 10-Year Level Term 15-Year Level Term 20-Year Level Term	8 8 1 3 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
TI AP		30-Year Level Term Annual Renewable Term (Preferred Plus) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus)	7 1 3 4 5 7
TI NA		30- Year Level Term (Preferred Plus) Annual Renewable Term Life (NY) 10- Year Level Term (NY) 15- Year Level Term (NY) 20- Year Level Term (NY) 30- Year Level Term (NY)	7 1 3 4 5 7
TI NP		Annual Renewable Term (Pref Plus / NY) 10- Year Level Term (Pref Plus / NY) 15- Year Level Term (Pref Plus / NY) 20- Year Level Term (Pref Plus / NY) 30- Year Level Term (Pref Plus / NY)	1 3 4 5 7
TLDE	TRAL	Ultima Elite II - 20 Year with ROP	K
TLDP		Ultima Elite II - 30 Year with ROP Ultima Elite II - 20 (Pfd. Plus/ROP)	M K
TLDS		Ultima Elite II - 30 (Pfd. Plus/ROP) Ultima Elite II - 20 (Pfd. Elite/ROP) Ultima Elite II - 30 (Pfd. Elite/ROP)	M K
TLEE		Ultima Elite II - 30 (Pfd. Elite/ROP) Ultima Elite Term II - 10 Year Ultima Elite Term II - 15 Year	M 3 4
TLEP		Ultima Elite Term II - 20 Year Ultima Elite Term II - 30 Year Ultima Elite Term II - 10 (Pf d. Plus) Ultima Elite Term II - 15 (Pf d. Plus) Ultima Elite Term II - 20 (Pf d. Plus)	3 4 5 7 3 4 5 7
TLES		Ultima Elite Term II - 30 (Pfd. Plus) Ultima Elite Term II - 10 (Pfd. Elite) Ultima Elite Term II - 15 (Pfd. Elite)	7 3 4
TLUE		Ultima Elite Term II - 20 (Pfd. Elite) Ultima Elite Term II - 30 (Pfd. Elite) Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level Home Protector Elite - 30 Year Level	4 5 6 7
TCCA	TRAO	Home Protector Elite - 20 Year w/ROP Home Protector Elite - 25 Year w/ROP Home Protector Elite - 30 Year w/ROP Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20	K L M 1 3 4 5 6
TCCP		Trendsetter Super 25 Trendsetter Super 30 Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus)	6 7 1 3 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
TCCS		Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus)	6 7 3 4 5
TRCA		Trendsetter Super 30 (Standard Plus) Trendsetter Super YRT (MD)	7
TRCP		Trendsetter ROP 30 Trendsetter Super YRT (Plus / MD)	M 1
TRCS TRTU TRUT	TRUS	Trendsetter ROP 30 (Preferred Plus) Trendsetter ROP 30 (Standard Plus) TermNet 10-Year Term TermNet 5-Year Term TermNet 15-Year Term	M M 3 2 4
TWNA TYSA	TRAO TRAF	Final Expense Insurance (WA) Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30	4 1 3 4 5 6 7
TYSP		Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus)	1 3 4 5 6 7
TYSS		Trendsetter Super 30 (Freneried Frus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus)	7 3 4 5 6 7
UNLI UNYN UNYS UNZP	UNLA UNCE	Annual Renewable Term Keyst one Term 1 (NY) Keyst one Term 1 (P+ / R+ Select) (NY) Keyst one Term 10 (P+ / R+ Select) (NY) Keyst one Term 15 (P+ / R+ Select) (NY) Keyst one Term 20 (P+ / R+ Select) (NY) Keyst one Term 30 (P+ / R+ Select) (NY)	1 1 1 3 4 5 7
UNZY		Keyst one Term 10 (NY) Keyst one Term 15 (NY) Keyst one Term 20 (NY)	3 4 5
USES USFS USGS USHS	UTSU	Keyst one Term 30 (NY) Sel ect - a - Term 10 (Special) Sel ect - a - Term 20 (Special) Sel ect - a - Term 25 (Special) Sel ect - a - Term 20 (Special)	7 8 8 8 8
USI S USYD	UTST	Sel ect - a- Ter m 30 (Special) Sel ect - a- Ter m - 10 Year Sel ect - a- Ter m - 15 Year	8 8 3 4

Pr oduct	Code	Company Code	Product Name	Cat egor y
USYE			Sel ect - a-Term - 20 Year Sel ect - a-Term - 25 Year Sel ect - a-Term - 30 Year Cont inUL Ext end - no lapse U/L (\$500K) Sel ect - a-Term - Level to 65 Sel ect - a-Term - Level to 70 Sel ect - a-Term - Level to 75 Sel ect - a-Term - 10 Year (Plus) Sel ect - a-Term - 15 Year (Plus) Sel ect - a-Term - 20 Year (Plus) Sel ect - a-Term - 25 Year (Plus) Sel ect - a-Term - 30 Year (Plus) Cont inUL Ext end - no lapse U/L (+/500K)	5 6 7 8 T U V 3 4 5 6 7 8 T
UTAG UTAH UTBG UTBH		UTSU	Sel ect - a-Term - Level to 65 (Plus) Sel ect - a-Term - Level to 70 (Plus) Sel ect - a-Term - Level to 75 (Plus) Sel ect - a-Term - 12 Year Sel ect - a-Term - 12 Year (Plus) Sel ect - a-Term - 16 Year Sel ect - a-Term - 16 Year (Plus)	U V 8 8 8
UTCG		UTSU	LTG Ultra-C NY -10 Year LTG Ultra-C NY -15 Year LTG Ultra-C NY -20 Year LTG Ultra-C NY -30 Year Sel ect-a-Term - 17 Year	8 3 4 5 7 8
UTCH		UTST	LTG Ultra-C NY -10 Year (Plus) LTG Ultra-C NY -15 Year (Plus) LTG Ultra-C NY -20 Year (Plus) LTG Ultra-C NY -30 Year (Plus)	3 4 5 7
UTCP		UTSU UTOM	Select-a-Term - 17 Year (Plus) Term Life Complete - 30 Year Term Life Complete - 30 Year	8 7 M
UTDG UTDH UTEG UTEH		UTSU	Sel ect - a- Ter m - 18 Year Sel ect - a- Ter m - 18 Year (Pl us) Sel ect - a- Ter m - 19 Year Sel ect - a- Ter m - 19 Year (Pl us)	8 8 8 8
UTEP		UTOM	Term Life Express - 15 Year Term Life Express - 30 Year Term Life Express - 15 Year with ROP Term Life Express - 30 Year with ROP	4 7 J M
UTES UTFG		UTSU	LTG Ultra-C NY -10 Year (Special) Select-a-Term - 21 Year ROP Select-a-Term - 21 Year	8 8 N
UTFH			Sel ect - a - Term - 21 Year (Pl us) ROP Sel ect - a - Term - 21 Year (Pl us)	8 N
UTFS UTGC		UNCE	LTG Ultra-C NY -15 Year (Special) Keystone Term 1 Keystone Term 10 Keystone Term 15 Keystone Term 20 Keystone Term 30	8 1 3 4 5 7

UTGG	Pr oduct Code	Company Code	Product Name	Cat egor y
UTGH	UTGG	UTSU		
UTGP	ITCH			
UTGP	orgr			
Keystone Term 15 (P+ / R+ Select)	UTGP	UNCE	Keystone Term 1 (P+ / R+ Select)	1
Keyst one Term 30 (P+ / R+ Select) 5				
UTSU				4 5
UTSU				7
UTHG			LTG Ultra-C NY -20`Year (Special)	8
Note				
UTHH	UTHG	UISU		
Note	UTHH			
Express Issue Term 30				N
Premier Term 20 (with ROP) K	UTHO	UTHO		
DTHS				
UTHS UTSU LTG Ultra-C NY - 30 Year (Special) 8 UTI C WCE Keyst one Ter m 15 (CA, IN, OR, PA) 4 Keyst one Ter m 20 (CA, IN, OR, PA) 5 Keyst one Ter m 30 (CA, IN, OR, PA) 7 UTI G UTSU Sel ect - a-Ter m - 24 Year 8 ROP Sel ect - a- Ter m - 24 Year (Pl us) 8 8 UTI H Sel ect - a-Ter m - 24 Year (Pl us) 8 ROP Sel ect - a- Ter m - 24 Year (Pl us) 8 ROP Sel ect - a- Ter m - 24 Year (Pl us) N UTI P UNCE Keyst one Ter m 15 (P+/R+) (CA, IN, PA, OR) 4 Keyst one Ter m 20 (P+/R+) (CA, IN, PA, OR) 7 UTI S UTSU ROPTer m NY - 15 Year (Special / 2006) 8 UTJG Sel ect - a- Ter m - 26 Year N UTJH Sel ect - a- Ter m - 26 Year (Pl us) 8 ROP Sel ect - a- Ter m - 26 Year (Pl us) 8 UTJS ROP Sel ect - a- Ter m - 27 Year (Pl us) 8 UTKG Sel ect - a- Ter m - 27 Year (Pl us) N UTKH Sel ect - a- Ter m - 28 Year (Pl us) N <t< td=""><td></td><td></td><td></td><td></td></t<>				
UTI C	UTHS	UTSU		
VITIG	UTI C	UNCE	Keyst one Term 15 (CA, IN, OR, PA)	
UTI G				
ROP Sel ect - a - Ter m - 24 Year N	IIII G	LITSU		
UTI H Sel ect - a - Ter m - 24 Year (Pl us) ROP Sel ect - a - Ter m - 24 Year (Pl us) N	011 0	0100		
UTI P	UTI H		Select-a-Term- 24 Year (Plus)	8
Keyst one Term 20 (P+/R+) (CA, I N, OR, PA) 5	LELD	LINIOE		
UTI S UTSU ROPTerm NY - 15 Year (Special / 2006) 8 UTJG Sel ect - a- Term - 26 Year 8 ROP Sel ect - a- Term - 26 Year N UTJH Sel ect - a- Term - 26 Year (Pl us) 8 ROP Sel ect - a- Term - 26 Year (Pl us) N UTJS ROPTerm NY - 20 Year (Special / 2006) 8 UTKG Sel ect - a- Term - 27 Year 8 ROP Sel ect - a- Term - 27 Year N UTKH Sel ect - a- Term - 27 Year (Pl us) 8 ROP Sel ect - a- Term - 28 Year N UTLG Sel ect - a- Term - 28 Year N UTLH Sel ect - a- Term - 28 Year (Pl us) 8 ROP Sel ect - a- Term - 28 Year (Pl us) N UTMG Sel ect - a- Term - 29 Year N UTMH Sel ect - a- Term - 29 Year (Pl us) N UTMP UTOM Mort gage Term Pl us - 15 Year 4 UTNG UTSU ROP Sel ect - a- Term - 31 Year N	UIIP	UNCE		4
UTI S UTSU ROPTerm NY - 15 Year (Special / 2006) 8 UTJG Sel ect - a- Term - 26 Year 8 ROP Sel ect - a- Term - 26 Year N UTJH Sel ect - a- Term - 26 Year (Pl us) 8 ROP Sel ect - a- Term - 26 Year (Pl us) N UTJS ROPTerm NY - 20 Year (Special / 2006) 8 UTKG Sel ect - a- Term - 27 Year 8 ROP Sel ect - a- Term - 27 Year N UTKH Sel ect - a- Term - 27 Year (Pl us) 8 ROP Sel ect - a- Term - 28 Year N UTLG Sel ect - a- Term - 28 Year N UTLH Sel ect - a- Term - 28 Year (Pl us) 8 ROP Sel ect - a- Term - 28 Year (Pl us) N UTMG Sel ect - a- Term - 29 Year N UTMH Sel ect - a- Term - 29 Year (Pl us) N UTMP UTOM Mort gage Term Pl us - 15 Year 4 UTNG UTSU ROP Sel ect - a- Term - 31 Year N				3 7
ROP Sel ect - a - Ter m - 26 Year N	UTI S	UTSU	ROPTerm NY - 15 Year (Special / 2006)	8
UTJH Sel ect - a- Ter m - 26 Year (Pl us) ROP Sel ect - a- Ter m - 26 Year (Pl us) N UTJS ROPTer m NY - 20 Year (Speci al / 2006) Sel ect - a- Ter m - 27 Year ROP Sel ect - a- Ter m - 27 Year UTKH Sel ect - a- Ter m - 27 Year (Pl us) ROP Sel ect - a- Ter m - 27 Year (Pl us) N UTLG Sel ect - a- Ter m - 28 Year UTLH Sel ect - a- Ter m - 28 Year N UTLH Sel ect - a- Ter m - 28 Year (Pl us) ROP Sel ect - a- Ter m - 28 Year (Pl us) ROP Sel ect - a- Ter m - 29 Year (Pl us) N UTMG Sel ect - a- Ter m - 29 Year N UTMH Sel ect - a- Ter m - 29 Year (Pl us) ROP Sel ect - a- Ter m - 29 Year (Pl us) N UTMP UTOM Mort gage Ter m Pl us - 15 Year 4 UTNG N ROP Sel ect - a- Ter m - 31 Year	UTJG			
ROP Sel ect - a - Ter m - 26 Year (Pl us) N	ITIU			
UTJS ROPTerm NY - 20 Year (Special / 2006) 8 UTKG Sel ect - a - Term - 27 Year 8 ROP Sel ect - a - Term - 27 Year N UTKH Sel ect - a - Term - 27 Year (Pl us) 8 ROP Sel ect - a - Term - 27 Year (Pl us) N UTLG Sel ect - a - Term - 28 Year 8 ROP Sel ect - a - Term - 28 Year (Pl us) 8 ROP Sel ect - a - Term - 28 Year (Pl us) N UTMG Sel ect - a - Term - 29 Year (Pl us) N UTMH Sel ect - a - Term - 29 Year (Pl us) 8 ROP Sel ect - a - Term - 29 Year (Pl us) N UTMP UTOM Mort gage Term Pl us - 15 Year 4 UTNG UTSU ROP Sel ect - a - Term - 31 Year N	UIJH			
ROP Sel ect - a- Ter m - 27 Year N	UTJS			•
UTKH Sel ect - a- Ter m - 27 Year (Pl us) 8 ROP Sel ect - a- Ter m - 27 Year (Pl us) N UTLG Sel ect - a- Ter m - 28 Year 8 ROP Sel ect - a- Ter m - 28 Year (Pl us) 8 UTLH Sel ect - a- Ter m - 28 Year (Pl us) N UTMG Sel ect - a- Ter m - 29 Year (Pl us) N UTMH Sel ect - a- Ter m - 29 Year (Pl us) N UTMH Sel ect - a- Ter m - 29 Year (Pl us) N UTMP UTOM Mort gage Ter m Pl us - 15 Year 4 UTNG UTSU ROP Sel ect - a- Ter m - 31 Year N	UTKG			
ROP Sel ect - a- Ter m - 27 Year (Pl us) N	ITVU			
UTLG Sel ect - a - Ter m - 28 Year 8 NOP Sel ect - a - Ter m - 28 Year N UTLH Sel ect - a - Ter m - 28 Year (Pl us) 8 NOP Sel ect - a - Ter m - 28 Year (Pl us) N UTMG Sel ect - a - Ter m - 29 Year 8 NOP Sel ect - a - Ter m - 29 Year N UTMH Sel ect - a - Ter m - 29 Year (Pl us) N UTMP UTOM Mort gage Ter m Pl us - 15 Year 4 UTNG UTSU ROP Sel ect - a - Ter m - 31 Year N	UTKIT			_
UTLH Sel ect - a - Ter m - 28 Year (Pl us) 8 ROP Sel ect - a - Ter m - 28 Year (Pl us) N UTMG Sel ect - a - Ter m - 29 Year 8 ROP Sel ect - a - Ter m - 29 Year N UTMH Sel ect - a - Ter m - 29 Year (Pl us) 8 ROP Sel ect - a - Ter m - 29 Year (Pl us) N UTMP UTOM Mort gage Ter m Pl us - 15 Year 4 UTNG UTSU ROP Sel ect - a - Ter m - 31 Year N	UTLG			
ROP Select - a - Term - 28 Year (Plus) N				
UTMG Sel ect - a- Ter m - 29 Year 8 ROP Sel ect - a- Ter m - 29 Year N UTMH Sel ect - a- Ter m - 29 Year (Pl us) 8 ROP Sel ect - a- Ter m - 29 Year (Pl us) N UTMP UTOM Mort gage Ter m Pl us - 15 Year 4 UTNG UTSU ROP Sel ect - a- Ter m - 31 Year N	UILH			_
ROP Select - a - Term - 29 Year N	UTMG			
ROP Select - a - Term - 29 Year (Plus) N UTMP UTCM Mort gage Term Plus - 15 Year 4 UTNG UTSU ROP Select - a - Term - 31 Year N	·			_
UTMP UTOM Mort gage Term Pl us - 15 Year 4 UTNG UTSU ROP Select - a - Term - 31 Year N	UTMH			
UTNG UTSU ROP Select - a - Term - 31 Year N	LITIMO	LITOM		
			ROP Select - a - Term - 31 Year	=
		3.33		

Product Code	Company Code	Product Name	Cat egor y
UTOG UTOH UTPG UTPH UTPP	UTOM	ROP Select-a-Term - 32 Year ROP Select-a-Term - 32 Year ROP Select-a-Term - 33 Year ROP Select-a-Term - 33 Year ROP Select-a-Term - 33 Year Term Life 10 - 10 Year Term Term Life 15 - 15 Year Term Term Life 20 - 20 Year Term Term Life 30 - 30 Year Term	N N N N 3 4 5 7
UTPQ		GUL Complete - Guaranteed to 120 Term Life 10 (Plus) Term Life 15 (Plus) Term Life 20 (Plus) Term Life 30 (Plus)	8 3 4 5 7
UTQG UTQH UTQS UTRG UTRH UTRS UTSS	UTSU	GUL Complete - Guaranteed to 120 (Plus ROP Select-a-Term - 34 Year ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 15 Year (Special) ROP Select-a-Term - 35 Year ROP Select-a-Term - 35 Year (Plus) ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 25 Year (Special)	N N 8 N N 8 8
UTTS UTVP UTVQ	UTOM	ROP Select-a-Term - 30 Year (Special) Priority Max GUL - Guaranteed to 120 Priority Max GUL - Gtd to 120 (Plus)	8 8 8
UTYD	UTST	ContinUL Extend - no lapse U/L ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75	8 J K L M W X Y
UTYE		ContinUL Extend - no lapse U/L (Plus) ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	8 J K L M W X Y
MCJJ	WECO	Focus Term 10 - 10 Year Focus Term 15 - 15 Year Focus Term 20 - 20 Year Focus Term 25 - 25 Year Focus Term 30 - 30 Year	3 4 5 6 7
WCJK		LifeTime Platinum III (03/08) Focus Term 10 - 10 Year (Super Pfd) Focus Term 15 - 15 Year (Super Pfd) Focus Term 20 - 20 Year (Super Pfd) Focus Term 25 - 25 Year (Super Pfd) Focus Term 30 - 30 Year (Super Pfd)	8 3 4 5 6 7

Product Code	Company Code	Product Name	Cat egor y
WDCJ WDCK WESP	WEST	LifeTime Platinum III (Super Pfd/03/08 LifeTime Platinum III 7/08 LifeTime Platinum III 7/08 (Super Pfd) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus)	8 8 3 4 5
WESS		30- Year Level Term (Preferred Plus) Return of Premium 20- Year (Pfd Plus) 10- Year Level Term (Super Preferred) 15- Year Level Term (Super Preferred) 20- Year Level Term (Super Preferred) 30- Year Level Term (Super Preferred)	7 K 3 4 5 7
WEST		Return of Premium 20-Year (Super Pfd) 10-Year Guarant eed Level Term 15-Year Guarant eed Level Term 20-Year Guarant eed Level Term 30-Year Guarant eed Level Term	K 3 4 5 7
W LP	W LP	Return of Premium Term - 20-Year Penn Term 10 (Plus) Penn Term 15 (Plus) Penn Term 20 (Plus)	K 3 4 5
WILR		Penn Term 30 (Plus) Penn Term 10 Penn Term 15 Penn Term 20	7 3 4 5
WOMA	WOMA	Penn Term 30 Ten Year Renewable and Convertible Term	7 1 3
WOMP		Twenty Year Convertible Term Ten Year R & C Term (Preferred Plus)	3 5 3) 5 3
WTRE	WERE	Twenty Year Convertible Term (Pfd Plus WRL TermPlus - 10 Year WRL TermPlus - 15 Year WRL TermPlus - 20 Year WRL TermPlus - 30 Year WRL TermPlus with ROP - 20 Year) 5 3 4 5 7 K
WTRP		WRL TermPlus with ROP - 30 Year WRL TermPlus - 10 Year (Pfd Plus) WRL TermPlus - 15 Year (Pfd Plus) WRL TermPlus - 20 Year (Pfd Plus) WRL TermPlus - 30 Year (Pfd Plus) WRL TermPlus with ROP - 20 Year (Pfd+)	M 3 4 5 7 K
WTRS		WRL TermPlus with ROP - 30 Year (Pfd+) WRL TermPlus - 10 Year (Pfd Elite) WRL TermPlus - 15 Year (Pfd Elite) WRL TermPlus - 20 Year (Pfd Elite) WRL TermPlus - 30 Year (Pfd Elite) WRL TermPlus with ROP - 20 Year (Elite	M 3 4 5 7) K
WTSP	WEST	WRL TermPlus with ROP - 30 Year (Elite eTerm 20 - Level Term (Preferred Plus)	5
WTSS		eTerm 30 - Level Term (Preferred Plus) eTerm 20 - Level Term (Super Preferred	7) 5

Pr oduct	Code	Company Code	Product Name	Cat egor y
			eTerm 30 - Level Term (Super Preferred)	7
WTST			eTerm 20 - Guarant eed Level Term	5
			eTerm 30 - Guarant eed Level Term	7
WUNN		W LP	Penn Advantra-U/L W 20 Year Guar. (Plus)	5
			Longevity UL 100 - Gtd to 100 (Plus)	8
WUNS			Penn Advantra-U/L W 20 Year Quarantee	5
			Longevity UL 100 - Guaranteed to 100	8