|      | Company/Product List                    | Category |
|------|---|----------|
|      | AAA Life Insurance Company              |          |
| AAAL | 10 Year Level Term                      | 3        |
| AAAP | 10 Year Level Term (Super Pfd/Std Plus) | 3        |
| AAAL | 15 Year Level Term                      | 4        |
| AAAP | 15 Year Level Term (Super Pfd/Std Plus) | 4        |
| AAAL | 20 Year Level Term                      | 5        |
| AAAP | 20 Year Level Term (Super Pfd/Std Plus) | 5        |
| AAAL | 25 Year Level Term                      | 6        |
| AAAP | 25 Year Level Term (Super Pfd/Std Plus) | 6        |
| AAAL | 30 Year Level Term                      | 7        |
| AAAP | 30 Year Level Term (Super Pfd/Std Plus) | 7        |
| AAAL | 15 Year Level Term (with ROP)           | J        |
| AAAP | 15 Year Level Term (Super Pfd/Std Plus) | J        |
| AAAL | 20 Year Level Term (with ROP)           | K        |
| AAAP | 20 Year Level Term (Super Pfd/Std Plus) | K        |
| AAAL | 25 Year Level Term (with ROP)           | L        |
| AAAP | 25 Year Level Term (Super Pfd/Std Plus) | L        |
| AAAL | 30 Year Level Term (with ROP)           | M        |
| AAAP | 30 Year Level Term (Super Pfd/Std Plus) | M        |

F

F

F

F

F

F

#### Company/Product List Category Allstate Life Insurance Co of New York 3 AYGL TrueTerm (2012) - 10 Year 3 TrueTerm - 10 Year (P+ Elite, R+ Select) AYGM TrueTerm (2012) - 15 Year 4 AYGL 4 AYGM TrueTerm - 15 Year (P+ Elite,R+ Select) TrueTerm (2012) - 20 Year 5 AYGL 5 AYGM TrueTerm - 20 Year (P+ Elite, R+ Select) TrueTerm (2012) - 25 Year AYGL 6 TrueTerm - 25 Year (P+ Elite, R+ Select) 6 AYGM 7 AYGL TrueTerm (2012) - 30 Year 7 TrueTerm - 30 Year (P+ Elite, R+ Select) AYGM Т AYGL TrueTerm (2012) - level to age 65 TrueTerm - to 65 (P+ Elite,R+ Select) Т AYGM TrueTerm (2012) - level to age 70 U AYGL AYGM TrueTerm - to 70 (P+ Elite,R+ Select) U V TrueTerm (2012) - level to age 75 AYGL TrueTerm - to 75 (P+ Elite, R+ Select) V AYGM ABTE TrueTerm (2012) - 11 Year F ABTP TrueTerm - 11 Year (P+ Elite, R+ Select) F F ABBE TrueTerm (2012) - 12 Year F ABBP TrueTerm - 12 Year (P+ Elite, R+ Select) F TrueTerm (2012) - 13 Year ABCE F ABCP TrueTerm - 13 Year (P+ Elite, R+ Select) TrueTerm (2012) - 14 Year F ABDE F TrueTerm - 14 Year (P+ Elite, R+ Select) ABDP TrueTerm (2012) - 16 Year F ABEE F ABEP TrueTerm - 16 Year (P+ Elite, R+ Select) ABFE TrueTerm (2012) - 17 Year F ABFP TrueTerm - 17 Year (P+ Elite, R+ Select) F F ABGE TrueTerm (2012) - 18 Year F ABGP TrueTerm - 18 Year (P+ Elite, R+ Select) F ABHE TrueTerm (2012) - 19 Year TrueTerm - 19 Year (P+ Elite, R+ Select) F ABHP F TrueTerm (2012) - 21 Year ABIE TrueTerm - 21 Year (P+ Elite, R+ Select) F ABIP F TrueTerm (2012) - 22 Year ABJE ABJP TrueTerm - 22 Year (P+ Elite, R+ Select) F TrueTerm (2012) - 23 Year F ABKE TrueTerm - 23 Year (P+ Elite, R+ Select) ABKP F F TrueTerm (2012) - 24 Year ABLE F ABLP TrueTerm - 24 Year (P+ Elite, R+ Select) F TrueTerm (2012) - 26 Year ABME TrueTerm - 26 Year (P+ Elite, R+ Select) F ABMP

TrueTerm (2012) - 27 Year

TrueTerm (2012) - 28 Year

TrueTerm (2012) - 29 Year

TrueTerm - 27 Year (P+ Elite, R+ Select)

TrueTerm - 28 Year (P+ Elite, R+ Select)

TrueTerm - 29 Year (P+ Elite, R+ Select)

ABNE

ABNP

ABOE

ABOP ABPE

ABPP

|      | Company/Product List                     | Category |
|------|--|----------|
|      | American-Amicable Life Insurance of TX   |          |
| AMAM | SI - Easy Term 10                        | 3        |
| AMAM | SI - Easy Term 20                        | 5        |
| AMAM | SI - Easy Term 30                        | 7        |
| AMAM | SI - Easy Term 20 w/ROP (06-9691)        | K        |
| AMBM | SI - Easy Term 20 w/ROP (07-9734)        | K        |
| AMAM | SI - Easy Term 30 w/ROP (06-9691)        | M        |
| AMBM | SI - Easy Term 30 w/ROP (07-9734)        | M        |
| AMAM | SI - Golden Solution Final Expense       | P        |
| AMBM | SI - Family Solution Final Expense       | Р        |
|      | American Continental Insurance Company   |          |
| AMCN | SI - Final Expense - Level Benefit Plan  | 8        |
|      | American Memorial Life Insurance Company |          |
| AMEM | SI - Noble Tradition Final Expense       | P        |
|      | American Fidelity Assurance Company      |          |
| AMFI | T2 EZ 20 Year                            | 5        |
| AMFI | T2 EZ 25 Year                            | 6        |
| AMFI | T2 EZ 30 Year                            | 7        |

#### Company/Product List Category American General Life Insurance Company 3 Select-a-Term - 10 Year ATRG 3 ATRH Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year 4 ATRG 4 Select-a-Term - 15 Year ATRH (Plus) Select-a-Term - 20 Year 5 **ATRG** 5 Select-a-Term - 20 Year (Plus) ATRH ATRG Select-a-Term - 25 Year 6 Select-a-Term - 25 Year 6 ATRH (Plus) Select-a-Term - 30 Year 7 ATRG 7 ATRH Select-a-Term - 30 Year (Plus) Т ATRG Select-a-Term - Level to 65 Τ Select-a-Term - Level to 65 ATRH (Plus) IJ **ATRG** Select-a-Term - Level to 70 Select-a-Term - Level to 70 U ATRH (Plus) Select-a-Term - Level to 75 V ATRG Select-a-Term - Level to 75 V ATRH (Plus) Secure Lifetime GUL II - to age 90 С **AURG** AURH Secure Lifetime GUL II - to 90 (Plus) С Secure Lifetime GUL II - to age 95 D AURG AURH Secure Lifetime GUL II - to 95 (Plus) D Secure Lifetime GUL II - to age 100 Ε AURG Ε AURH Secure Lifetime GUL II - to 100 Select-a-Term - 16 Year F **AGBG** F Select-a-Term - 16 Year AGBH (Plus) Select-a-Term - 17 Year F **AGCG** Select-a-Term - 17 Year F AGCH (Plus) AGDG Select-a-Term - 18 Year F AGDH Select-a-Term - 18 Year (Plus) F **AGEG** Select-a-Term - 19 Year F Select-a-Term - 19 Year (Plus) F AGEH AGFG Select-a-Term - 21 Year F F Select-a-Term - 21 Year AGFH (Plus) Select-a-Term - 22 Year F AGGG Select-a-Term - 22 Year F AGGH (Plus) F Select-a-Term - 23 Year AGHG Select-a-Term - 23 Year F AGHH (Plus) Select-a-Term - 24 Year F AGIG AGIH Select-a-Term - 24 Year (Plus) F Select-a-Term - 26 Year F AGJG AGJH Select-a-Term - 26 Year (Plus) F Select-a-Term - 27 Year F **AGKG** AGKH Select-a-Term - 27 Year (Plus) F Select-a-Term - 28 Year F AGLG F AGLH Select-a-Term - 28 Year (Plus) Select-a-Term - 29 Year F AGMG Select-a-Term - 29 Year F AGMH (Plus) AGLS Select-a-Term 10 F (Special) AGMS Select-a-Term 15 (Special) F AGNS Select-a-Term 20 (Special) F

|      | American General Life Insurance Company  |   |
|------|--|---|
| AGOS | Select-a-Term 25 (Special)               | F |
| AGPS | Select-a-Term 30 (Special)               | F |
| ARTG | ROP Select-a-Term - 20 Year              | K |
| ARTH | ROP Select-a-Term - 20 Year (Plus)       | K |
| ARTG | ROP Select-a-Term - 25 Year              | L |
| ARTH | ROP Select-a-Term - 25 Year (Plus)       | L |
| ARTG | ROP Select-a-Term - 30 Year              | M |
| ARTH | ROP Select-a-Term - 30 Year (Plus)       | M |
| ARTG | ROP Select-a-Term - Level to 65          | M |
| ARTH | ROP Select-a-Term - Level to 65 (Plus)   | M |
| ARTG | ROP Select-a-Term - Level to 70          | X |
| ARTH | ROP Select-a-Term - Level to 70 (Plus)   | X |
| ARTG | ROP Select-a-Term - Level to 75          | Y |
| ARTH | ROP Select-a-Term - Level to 75 (Plus)   | Y |
| AURG | Secure Lifetime GUL II - to age 121      | 8 |
| AURH | Secure Lifetime GUL II - to 121 (Plus)   | 8 |
| AURG | Secure Lifetime GUL II - Pay to 100      | P |
| AURH | Secure Lifetime GUL II - Pay 100 (Plus)  | P |
| AURG | Secure Lifetime GUL II - Pay to 65       | Q |
| AURH | Secure Lifetime GUL II - Pay to 65(Plus) | Q |
| AURG | Secure Lifetime GUL II - 20 Pay          | R |
| AURH | Secure Lifetime GUL II - 20 Pay (Plus)   | R |
| AURG | Secure Lifetime GUL II - 10 Pay          | S |
| AURH | Secure Lifetime GUL II - 10 Pay (Plus)   | S |
| AURG | Secure Lifetime GUL II - Single Pay      | 0 |
| AURH | Secure Lifetime GUL II - Single (Plus)   | 0 |

AMEH ART - Annual Renewable Term

1

|      | Company/Product List                     | Category |
|------|--|----------|
|      | American General Life Insurance Company  |          |
| ATRS | ROP Select-a-Term - 20 Year (Special)    | F        |
| ATSS | ROP Select-a-Term - 25 Year (Special)    | F        |
| ATTS | ROP Select-a-Term - 30 Year (Special)    | F        |
| ATFG | ROP Select-a-Term - 21 Year              | N        |
| ATFH | ROP Select-a-Term - 21 Year (Plus)       | N        |
| ATGG | ROP Select-a-Term - 22 Year              | N        |
| ATGH | ROP Select-a-Term - 22 Year (Plus)       | N        |
| ATHG | ROP Select-a-Term - 23 Year              | N        |
| ATHH | ROP Select-a-Term - 23 Year (Plus)       | N        |
| ATIG | ROP Select-a-Term - 24 Year              | N        |
| ATIH | ROP Select-a-Term - 24 Year (Plus)       | N        |
| ATJG | ROP Select-a-Term - 26 Year              | N        |
| ATJH | ROP Select-a-Term - 26 Year (Plus)       | N        |
| ATKG | ROP Select-a-Term - 27 Year              | N        |
| ATKH | ROP Select-a-Term - 27 Year (Plus)       | N        |
| ATLG | ROP Select-a-Term - 28 Year              | N        |
| ATLH | ROP Select-a-Term - 28 Year (Plus)       | N        |
| ATMG | ROP Select-a-Term - 29 Year              | N        |
| ATMH | ROP Select-a-Term - 29 Year (Plus)       | N        |
| ATNG | ROP Select-a-Term - 31 Year              | N        |
| ATNH | ROP Select-a-Term - 31 Year (Plus)       | N        |
| ATOG | ROP Select-a-Term - 32 Year              | N        |
| ATOH | ROP Select-a-Term - 32 Year (Plus)       | N        |
| ATPG | ROP Select-a-Term - 33 Year              | N        |
| ATPH | ROP Select-a-Term - 33 Year (Plus)       | N        |
| ATQG | ROP Select-a-Term - 34 Year              | N        |
| ATQH | ROP Select-a-Term - 34 Year (Plus)       | N        |
| ATRG | ROP Select-a-Term - 35 Year              | N        |
| ATRH | ROP Select-a-Term - 35 Year (Plus)       | N        |
|      | The American Home Life Insurance Company |          |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | American National Insurance Company      |          |
| AMXN | ANICO Signature Term Express ART         | 1        |
| AMNT | ANICO Signature Term ART                 | 1        |
| AMNS | ANICO Signature Term ART (smoker)        | 1        |
| AMNP | ANICO Signature Term ART (Plus)          | 1        |
| AMXN | ANICO Signature Term Express 10          | 3        |
| AMNT | ANICO Signature Term 10                  |          |
| AMNP | ANICO Signature Term 10 (Plus)           | 3 3      |
| AMSN | ANICO Signature Simplified Issue Term 10 | 3        |
| AMXN | ANICO Signature Term Express 15          | 4        |
| AMNT | ANICO Signature Term 15                  | 4        |
| AMNP | ANICO Signature Term 15 (Plus)           | 4        |
| AMXN | ANICO Signature Term Express 20          | 5        |
| AMNT | ANICO Signature Term 20                  | 5        |
| AMNP | ANICO Signature Term 20 (Plus)           | 5        |
| AMSN | ANICO Signature Simplified Issue Term 20 | 5        |
| AMXN | ANICO Signature Term Express 30          | 7        |
| AMNT | ANICO Signature Term 30                  | 7        |
| AMNP | ANICO Signature Term 30 (Plus)           | 7        |
| AMSN | ANICO Signature Simplified Issue Term 30 | 7        |
|      |  | •        |
|      | American National Life Ins Company of NY |          |
| AYTN | ANICO Signature Term Express ART         | 1        |
| AYNT | ANICO Signature Term ART                 | 1        |
| AYNS | ANICO Signature Term ART (smoker)        | 1        |
| AYNP | ANICO Signature Term ART (Plus)          | 1        |
| AYTN | ANICO Signature Term Express 10          | 3        |
| AYNT | ANICO Signature Term 10                  | 3        |
| AYNP | ANICO Signature Term 10 (Plus)           | 3        |
| AYSN | ANICO Signature Simplified Issue Term 10 | 3        |
| AYTN | ANICO Signature Term Express 15          | 4        |
| AYNT | ANICO Signature Term 15                  | 4        |
| AYNP | ANICO Signature Term 15 (Plus)           | 4        |
| AYTN | ANICO Signature Term Express 20          | 5        |
| AYNT | ANICO Signature Term 20                  | 5        |
| AYNP | ANICO Signature Term 20 (Plus)           | 5        |
| AYSN | ANICO Signature Simplified Issue Term 20 | 5        |
| AYTN | ANICO Signature Term Express 30          | 7        |
| AYNT | ANICO Signature Term 30                  | 7        |
| AYNP | ANICO Signature Term 30 (Plus)           | 7        |
| AYSN | ANICO Signature Simplified Issue Term 30 | 7        |
|      |  |          |
|      | American Progressive Life & Health of NY |          |
| AMPR | SI - Senior Tribute Life - Level Benefit | P        |

AMIP

Keystone Term 30

7

#### Company/Product List Category American United Life Insurance Company American Protector Plus - 10-Year Level 3 AMUN 3 10-Year Level (P+ Elite / R+ Std+) AMUS American Protector Plus - 15-Year Level 4 AMUN 15-Year Level (P+ Elite / R+ Std+) 4 AMUS American Protector Plus - 20-Year Level 5 AMUN 20-Year Level (P+ Elite / R+ Std+) 5 AMUS AMUN American Protector Plus - 30-Year Level 7 AMUS 30-Year Level (P+ Elite / R+ Std+) Americo Financial Life and Annuity Ins. ARMT Home Mortgage Series 100 - 15/15 year 4 Home Mortgage Series 100 - 15/5 year 4 ARXT 5 Home Mortgage Series 100 - 20/20 year ARMT Home Mortgage Series 100 - 20/5 year ARXT 5 6 Home Mortgage Series 100 - 25/25 year ARMT Home Mortgage Series 100 - 25/5 year 6 ARXT 7 ARMT Home Mortgage Series 100 - 30/30 year 7 ARXT Home Mortgage Series 100 - 30/5 year 8 ARMT SI - Ultra Protector I 8 TMWA SI - Ultra Protector I (WA) SI - Ultra Protector II 8 ARXT 8 TXWA SI - Ultra Protector II (WA) Ameritas Life Insurance Corp Keystone Term 1 1 AMTL AMTP Keystone Term 1 (P+ / R+ Select) 1 AMTL Keystone Term 10 3 3 AMTP Keystone Term 10 (P+ / R+ Select) 4 AMTL Keystone Term 15 4 Keystone Term 15 AMTP (P+ / R+ Select) 4 AMIL Keystone Term 15 (CA, IN, OR, PA) (P+/R+) (CA, IN, PA&OR) 4 AMIP Keystone Term 15 5 Keystone Term 20 AMTL AMTP Keystone Term 20 (P+ / R+ Select) 5 5 Keystone Term 20 AMIL (CA, IN, OR, PA) 5 AMIP Keystone Term 20 (P+/R+) (CA, IN, OR, PA) 7 AMTL Keystone Term 30 AMTP Keystone Term 30 (P+ / R+ Select) AMIL Keystone Term 30 (CA, IN, OR, PA)

(P+/R+) (CA, IN, PA, OR)

#### Company/Product List Category Ameritas Life Insurance Corp of New York Keystone Term 1 1 AMYL 1 AMYP Keystone Term 1 (P+ / R+ Select) Keystone Term 10 3 AMYL 3 Keystone Term 10 (P+ / R+ Select) AMYP 4 AMYL Keystone Term 15 4 AMYP Keystone Term 15 (P+ / R+ Select) 5 AMYL Keystone Term 20 5 Keystone Term 20 (P+ / R+ Select) AMYP 7 AMYL Keystone Term 30 7 Keystone Term 30 (P+ / R+ Select) AMYP Assurity Life Insurance Company Term 350 Plus - 10-year Term 3 ASSU Term 350 Plus - 10-year Term (Pfd Plus) ASSP 3 3 Term 350 Plus - 10-year Term (WA) ASWU 3 Term 350 Plus - 10-year Term (Plus/WA) ASWP 3 ASTU SI - Non Med Term 350 - 10 Year Level 3 ASTP SI - Non Med Term 350 - 10 (Select+) 4 ASSU Term 350 Plus - 15-year Term Term 350 Plus - 15-year Term (Pfd Plus) 4 ASSP Term 350 Plus - 15-year Term (WA) 4 ASWU 4 ASWP Term 350 Plus - 15-year Term (Plus/WA) SI - Non Med Term 350 - 15 Year Level 4 ASTU SI - Non Med Term 350 - 15 (Select+) 4 ASTP Term 350 Plus - 20-year Term 5 ASSU Term 350 Plus - 20-year Term (Pfd Plus) 5 ASSP 5 ASWU Term 350 Plus - 20-year Term (WA) 5 ASWP Term 350 Plus - 20-year Term (Plus/WA) 5 ASTU SI - Non Med Term 350 - 20 Year Level 5 SI - Non Med Term 350 - 20 (Select+) ASTP 7 ASSU Term 350 Plus - 30-year Term Term 350 Plus - 30-year Term (Pfd Plus) 7 ASSP 7 Term 350 Plus - 30-year Term (WA) ASWU ASWP Term 350 Plus - 30-year Term (Plus/WA) 7 7 SI - Non Med Term 350 - 30 Year Level ASTU 7 ASTP SI - Non Med Term 350 - 30 (Select+) SI - Non Med Term 350 - 30 Level (WA) 7 ASUU 7 ASUP SI - Non Med Term 350 - 30 (Select+/WA) Term 350 Plus - 20-year Term w/ROP K ASSU Term 350 Plus - 20-year Term w/ROP (P+) K ASSP SI - Non Med Term 350 - 20 Year w/ROP K ASTU SI - Non Med Term 350 - 20 w/ROP (Slct+) Term 350 Plus - 30-yoor Term 350 ASTP K Term 350 Plus - 30-year Term w/ROP ASSU Μ Term 350 Plus - 30-year Term w/ROP (P+) ASSP M ${\tt SI}$ - Non Med Term 350 - 30 Year ${\tt w/ROP}$ ASTU Μ SI - Non Med Term 350 - 30 w/ROP (Slct+) SI - Level Renefit W/T ASTP Μ ASSU SI - Level Benefit W/L

| Company/Product List                     | Category  |
|--|---|
| Turner National Tita Tarunana Company    |   |
|  | 3   |
|  | 3   |
| 10-Year Term (Issue ages /1-/5)          | 3   |
| AXA Equitable Life Insurance Company     |   |
| <u> </u>                                 | 1   |
|  | 1   |
|  | 1   |
| Annual Renewable Term (Elite/+/151/10%)  | 1   |
| TermOne (SM) - One Year Non-Renewable    | 1   |
| Equitable Term 10 (151X)                 | 3   |
| Equitable Term 10 (Elite/Plus / 151X)    | 3   |
| Equitable Term 15 (151X)                 | 4   |
|  | 4   |
| Equitable Term 20 (151X)                 | 5   |
| Equitable Term 20 (Elite/Plus / 151X)    | 5   |
| Daltimore Tife Ingurance Company         |   |
|  | 3   |
|  | 3   |
| ` ,                                      | 4   |
|  | 4   |
|  | 5   |
|  | 5   |
| ,  | 7   |
|  | 7   |
|  | 8   |
|  | P   |
|  | R   |
|  | S   |
| of office dual and the fay whole file    | D   |
| Bankers Fidelity Life Insurance Company  |   |
| SI- Senior Security Standard Whole Life  | 8   |
| SI- Senior Security Preferred Whole Life | 8   |
|  | Aurora National Life Assurance Company 10-Year Term 10-Year Term (issue ages 71-75)  AXA Equitable Life Insurance Company ART (151X) - for modes other than annual Annual Renewable Term (Elite/Plus / 151) ART (151X) w/10% for annual premium only Annual Renewable Term (Elite/+/151/10%) TermOne (SM) - One Year Non-Renewable Equitable Term 10 (151X) Equitable Term 10 (Elite/Plus / 151X) Equitable Term 15 (151X) Equitable Term 15 (151X) Equitable Term 20 (Elite/Plus / 151X) Equitable Term 20 (Elite/Plus / 151X)  Baltimore Life Insurance Company Secure Solutions Protector - 10 Year Secure Solutions Protector - 10 Year Secure Solutions Protector - 15 Year Secure Solutions Protector - 20 Year Secure Solutions Protector - 20 Year Secure Solutions Protector - 30 Year Secure Solutions Protector - 30 Year Secure Solutions Protector - 30 (Plus) Secure Solutions Protector - 30 (Plus) Secure Solutions - Whole Life Secure Solutions - Whole Life (pay 100) Secure Solutions - Whole Life (20 pay) SI - Silver Guard I - 10 Pay Whole Life  Bankers Fidelity Life Insurance Company SI - Senior Security Standard Whole Life |

Category

#### Banner Life Insurance Company 1 BANS Life Value Term 20 1 BANN Life Value Term 20 (Plus) Life Value Term 30 1 BONS Life Value Term 30 (Pfd) 1 BONP 1 BONN Life Value Term 30 (Plus) 3 OPTerm 10 - 10 Year Term BONS 3 OPTerm 10 - 10 Year Term (Plus) BONN OPTerm 15 - 15 Year Term 4 BONS OPTerm 15 - 15 Year Term (Plus) 4 BONN 5 BONS OPTerm 20 - 20 Year Term 5 BONN OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term 7 BONS 7 BONN OPTerm 30 - 30 Year Term (Plus) Life Choice UL - to age 95 D BUNS D Life Choice UL - to age 95 (Plus) BUNN Life Step UL - to age 95 D BANS Life Step UL - to age 95 (Plus) D BANN BUNS Life Choice UL - to age 100 Ε Life Choice UL - to age 100 (Plus) Ε BUNN BANS Life Step UL - to age 100 Ε Ε BANN Life Step UL - to age 100 (Plus) BUNS Life Choice UL - to age 105 G G Life Choice UL - to age 105 (Plus) BUNN G BANS Life Step UL - to age 105 G BANN Life Step UL - to age 105 (Plus) Η BUNS Life Choice UL - to age 110 BUNN Life Choice UL - to age 110 Η (Plus) BANS Life Step UL - to age 110 Н BANN Life Step UL - to age 110 (Plus) Η Life Choice UL - pay to age 121 8 BUNS 8 BUNN Life Choice UL - pay to age 121 (Plus) 8 BANS Life Step UL - pay to age 121 8 BANN Life Step UL - pay to age 121 (Plus) Life Choice UL - pay to age 100 Ρ BUNS Ρ BUNN Life Choice UL - pay to age 100 (Plus) Ρ BANS Life Step UL - pay to age 100 Ρ Life Step UL - pay to age 100 BANN (Plus) Life Choice UL - Pay to 65 Q BUNS Life Choice UL - Pay to 65 (Plus) BUNN Q BANS Life Step UL - Pay to 65 Q Q BANN Life Step UL - Pay to 65 (Plus) BUNS Life Choice UL - 20 Pay R Life Choice UL - 20 Pay (Plus) R BUNN R BANS Life Step UL - 20 Pay BANN Life Step UL - 20 Pay (Plus) R S BUNS Life Choice UL - 10 Pay Life Choice UL - 10 Pay (Plus) S BUNN BANS Life Step UL - 10 Pay S BANN Life Step UL - 10 Pay (Plus) S

|   | Company/Product List   | Category                                  |
|---|--|---|
| BUNS<br>BUNN<br>BANS<br>BANN                      | Banner Life Insurance Company Life Choice UL - Single Pay Life Choice UL - Single Pay (Plus) Life Step UL - Single Pay Life Step UL - Single Pay (Plus)  | O<br>O<br>O                               |
| BOET<br>BOWT                                      | Boston Mutual Life Insurance Company<br>Legacy Life Express (endowment at 98)<br>Legacy Life Express (endowment at 98)   | P<br>P                                    |
| CAPI<br>CAPI<br>CAPI<br>CAPI<br>CAPI              | Capitol Life Insurance Company SI - Med Free Term - 10 Year SI - Med Free Term - 15 Year SI - Med Free Term - 20 Year SI - Med Free Term - 30 Year SI - SIMPL - Simplifed Issue Whole Life   | 3<br>4<br>5<br>7<br>8                     |
| CETN CETP CETN CETP CETN CETP CETN CETP CETN CETP | Centrian Life Insurance T-10/10 - 10 Year Term T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year Term T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year Term T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year Term T-25/25 - 25 Year (P+ / R+) T-30/30 - 30 Year Term T-30/30 - 30 Year (P+ / R+) | 3<br>3<br>4<br>4<br>5<br>5<br>6<br>6<br>7 |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | Cincinnati Life Insurance Company        |          |
| CINN | LifeHorizons Termsetter 10               | 3        |
| CINP | LifeHorizons Termsetter 10 (Sup/Sel)     | 3        |
| CINN | LifeHorizons Termsetter 15               | 4        |
| CINP | LifeHorizons Termsetter 15 (Sup/Sel)     | 4        |
| CINN | LifeHorizons Termsetter 20               | 5        |
| CINP | LifeHorizons Termsetter 20 (Sup/Sel)     | 5        |
| CINN | LifeHorizons Termsetter 25               | 6        |
| CINP | LifeHorizons Termsetter 25 (Sup/Sel)     | 6        |
| CINN | LifeHorizons Termsetter 30               | 7        |
| CINP | LifeHorizons Termsetter 30 (Sup/Sel)     | 7        |
| CINN | Termsetter ROP 20 Year                   | K        |
| CINP | Termsetter ROP 20 Year (Sup/Sel)         | K        |
| CINN | Termsetter ROP 25 Year (w/ROP)           | L        |
| CINP | Termsetter ROP 25 Year (Sup/Sel)         | L        |
| CINN | Termsetter ROP 30 Year (w/ROP)           | М        |
| CINP | Termsetter ROP 30 Year (Sup/Sel)         | М        |
| CIUN | LifeSetter UL - pay to 100               | 8        |
| CIUP | LifeSetter UL (Super / Select)           | 8        |
| CICN | LifeSetter UL - pay to 100 (CA)          | 8        |
| CICP | LifeSetter UL (Super / Select / CA)      | 8        |
| CINN | LifeHorizons Guaranteed W/L - Life Pay   | 8        |
| CINP | LifeHorizons Gtd W/L - LP (Sup/Sel)      | 8        |
| CIUN | LifeSetter UL - pay to 100               | P        |
| CIUP | LifeSetter UL (Super / Select)           | P        |
| CICN | LifeSetter UL - pay to 100 (CA)          | P        |
| CICP | LifeSetter UL (Super / Select / CA)      | P        |
| CINN | LifeHorizons Guaranteed W/L - 10 Pay     | S        |
| CINP | LifeHorizons Gtd W/L - 10 Pay (Sup/Sel)  | S        |
| CINN | LifeHorizons Guaranteed W/L - Single Pay | 0        |
| CINP | LifeHorizons Gtd W/L - LP (Sup/Sel)      | 0        |
|      | Columbian Life Insurance Company         |          |
| COCL | Term Line 10 - 10 Year R&C Term          | 3        |
| COLC | Term Line 15 - 15 Year R&C Term          | F        |
| COCL | Term Line 20 - 20 Year R&C Term          | F        |
| COBD | Term Line 20 - 20 Year (Low Band)        | F        |
| COLC | SI - Dignified Choice - Classic I W/L    | 8        |
| COLC | bi Digniffed energe classic i w/i        | O        |
|      | Columbian Mutual Life Insurance Company  |          |
| COLE | Term Line 10 - 10 Year R&C Term          | 3        |
| COEL | Term Line 15 - 15 Year R&C Term          | F        |
| COLE | Term Line 20 - 20 Year R&C Term          | F        |
| COFL | Term Line 20 - 20 Year (Low Band)        | F        |

#### Company/Product List Category Columbus Life Insurance Company Nautical Term - 10 Year 3 COBU 3 COBS Nautical Term - 10 Year (Super/Plus) Nautical Term - 10 Year 3 COOU (OR) 3 COOS Nautical Term - 10 Year (Super/+/OR) Nautical Term - 15 Year 4 COBU Nautical Term - 15 Year 4 (Super/Plus) COBS COOU Nautical Term - 15 Year 4 (OR) Nautical Term - 15 Year (Super/+/OR) 4 COOS 5 COBU Nautical Term - 20 Year 5 Nautical Term - 20 Year COBS (Super/Plus) 5 COOU Nautical Term - 20 Year (OR) Nautical Term - 20 Year 5 (Super Pfd/OR) COOS 7 COBU Nautical Term - 30 Year COBS Nautical Term - 30 Year 7 (Super/Plus) 7 Nautical Term - 30 Year COOU (OR) COOS Nautical Term - 30 Year (Super Pfd/OR) 7 COBU Nautical Term - 20 Year with ROP K COBS Nautical Term - 20 Year w/ROP (Super/+) K Nautical Term - 30 Year with ROP М COBU COBS Nautical Term - 30 Year w/ROP (Super/+) Μ 8 Voyager UL w/Lifetime NLG COBU 8 COBS Voyager UL w/Lifetime NLG (Super Pfd) Voyager UL w/Lifetime NLG Ρ COBU (pay to 100) Ρ Voyager UL w/Lifetime NLG (Super Pfd) COBS Companion Life Insurance Company of NY COMP Term Life Answers 10 3 3 COMS Term Life Answers 10 (Plus) 4 COMP Term Life Answers 15 4 Term Life Answers 15 (Plus) COMS 4 COEP SI - Term Life Express - 15 Year 5 Term Life Answers 20 COMP 5 COMS Term Life Answers 20 (Plus) COEP SI - Term Life Express - 20 Year 5 7 Term Life Answers 30 COMP Term Life Answers 30 (Plus) 7 COMS 7 COEP SI - Term Life Express - 30 Year С COMP Guaranteed Universal Life - to 90 Guaranteed Universal Life - to 90 (Plus) С COMS D COMP Guaranteed Universal Life - to 95 Guaranteed Universal Life - to 95 (Plus) D COMS Ε COMP Guaranteed Universal Life - to 100 Guaranteed Universal Life - to 100 (Plus) Ε COMS Guaranteed Universal Life - to 105 G COMP Guaranteed Universal Life - to 105 (Plus) G COMS 8 Guaranteed Universal Life - to 120 COMP COMS Guaranteed Universal Life to 120 (Plus)

|      | Company/Product List                     | Category |
|------|--|----------|
|      | EMC National Life Company                |          |
| EMVU | Term Select - 5 Year                     | 2        |
| EMVV | Term Select - 5 Year (Plus)              | 2        |
| EMVU | Term Select - 10 Year                    | 3        |
| EMVV | Term Select - 10 Year (Plus)             | 3        |
| EMVU | Term Select - 15 Year                    | 4        |
| EMVV | Term Select - 15 Year (Plus)             | 4        |
| EMVU | Term Select - 20 Year                    | 5        |
| EMVV | Term Select - 20 Year (Plus)             | 5        |
| EMVU | Term Select - 25 Year                    | 6        |
| EMVV | Term Select - 25 Year (Plus)             | 6        |
| EMVU | Term Select - 30 Year                    | 7        |
| EMVV | Term Select - 30 Year (Plus)             | 7        |
|      |  |          |
|      | Equitable Life & Casualty Insurance Co   |          |
| EQUI | SI - Heritage Protector Level Standard   | 8        |
| EQHP | SI - Heritage Protector Level Preferred  | 8        |
|      | Farmers New World Life Insurance Company |          |
| FARM | Value Term - 10 Year                     | 3        |
| FARP | Value Term - 10 Year (Elite/Choice)      | 3        |
| FASM | Simple Term - 10 Year                    | 3        |
| FARM | Value Term - 20 Year                     | 5        |
| FARP | Value Term - 20 Year (Elite/Choice)      | 5        |
| FASM | Simple Term - 20 Year                    | 5        |
| FARM | Value Term - 30 Year                     | 7        |
| FARP | Value Term - 30 Year (Elite/Choice)      | 7        |
| FASM | Simple Term - 30 Year                    | 7        |
|      |  |          |

Category

#### Fidelity Life Association SI - Rapid Decision Term - 5 Year 2 FLRM 3 FLRM SI - Rapid Decision Term - 10 Year SI - Rapid Decision Express - 10 Year 3 FLEM 3 FLHM Hybrid Term - 10 Year (with blood test) Loyalty Value Term - 10 Year 3 FLAA 3 FLAP Loyalty Value Term - 10 Year (P+/Select) FLRM SI - Rapid Decision Term - 15 Year 4 SI - Rapid Decision Express - 15 Year 4 FLEM FLHMHybrid Term - 15 Year (with blood test) 4 Loyalty Value Term - 15 Year 4 FLAA FLAP Loyalty Value Term - 15 Year (P+/Select) 4 5 SI - Rapid Decision Term - 20 Year FLRM 5 FLEM SI - Rapid Decision Express - 20 Year Hybrid Term - 20 Year (with blood test) 5 FLHM5 FLAA Loyalty Value Term - 20 Year FLAP Loyalty Value Term - 20 Year (P+/Select) 5 7 FLRM SI - Rapid Decision Term - 30 Year 7 FLEM SI - Rapid Decision Express - 30 Year 7 FLHM Hybrid Term - 30 Year (with blood test) 7 FLAA Loyalty Value Term - 30 Year 7 Loyalty Value Term - 30 Year (P+/Select) FLAP FLRM SI - Rapid Decision Term - 20 Year w/ROP K SI - Rapid Decision Term - 30 Year w/ROP Μ FLRM

FRYP

FRYO

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8

#### Company/Product List Category Genworth Life and Annuity Insurance Co 3 FICP Colony Term 10 3 FICQ Colony Term 10 (Pfd Best / Select) Colony Term 10 3 FPCP (MS, PA, TX & VT) 3 FPCQ Colony Term 10 (Pf Best/Select/MS, PA, TX) 3 FMCP Colony Term 10 (MD) 3 (Pfd Best / Select / MD) FMCQ Colony Term 10 Colony Term 10 3 FRXP (OR) 3 FRXQ Colony Term 10 (Pfd Best / Select) FICP Colony Term 15 4 4 FICQ Colony Term 15 (Pfd Best / Select) FPCP Colony Term 15 (MS, PA, TX & VT) 4 FPCQ Colony Term 15 (Pf Best/Select/MS, PA&TX) FMCP Colony Term 15 (MD) 4 Colony Term 15 4 (Pfd Best / Select / MD) FMCQ 4 FRXP Colony Term 15 (OR) Colony Term 15 4 (Pfd Best / Select) FRXQ 5 FICP Colony Term 20 Colony Term 20 5 FICO (Pfd Best / Select) 5 FPCP Colony Term 20 (MS, PA, TX & VT) 5 FPCQ Colony Term 20 (Pf Best/Select/MS, PA&TX) 5 Colony Term 20 FMCP (MD) 5 FMCQ Colony Term 20 (Pfd Best / Select / MD) 5 Colony Term 20 FRXP (OR) 5 FRXO Colony Term 20 (Pfd Best / Select) Ε FRUP GenGuard UL - no lapse UL to 100 (b1) Ε GenGuard UL - no lapse to 100 (P+/R+)FRUO Ε FRXP GenGuard UL - no lapse UL to 100 (b2) Ε FRXQ GenGuard UL - no lapse to 100 (P+/R+)GenGuard UL - no lapse UL to 100 (b3) Ε FRYP Ε FRYQ GenGuard UL - no lapse to 100 (P+/R+)FRUP GenGuard UL - no lapse UL to 121 (b1) 8 8 GenGuard UL - no lapse to 121 (P+/R+)FRUQ 8 FRXP GenGuard UL - no lapse UL to 121 (b2) GenGuard UL - no lapse to 121 (P+/R+)8 FRXO

GenGuard UL - no lapse UL to 121 (b3)

GenGuard UL - no lapse to 121 (P+/R+)

#### Company/Product List Category Genworth Life Insurance Company 3 GECP Colony Term 10 3 GECO Colony Term 10 (Pfd Best / Select) Colony Term 10 (MS, PA, TX & VT) 3 GPCP Colony Term 10 (Pf Best/Select/MS, PA&TX) 3 GPCQ Colony Term 10 3 GMCP (MD) 3 Colony Term 10 (Pfd Best / Select / MD) GMCQ 3 Colony Term 10 (OR) GRXP 3 Colony Term 10 (Pfd Best / Select) GRXQ Colony Term 15 GECP 4 Colony Term 15 GECO (Pfd Best / Select) 4 GPCP Colony Term 15 (MS, PA, TX & VT) Colony Term 15 (Pf Best/Select/MS, PA&TX) 4 GPCQ Colony Term 15 4 GMCP (MD) Colony Term 15 (Pfd Best / Select /MD) 4 GMCQ 4 GRXP Colony Term 15 (OR) Colony Term 15 (Pfd Best / Select) 4 GRXQ Colony Term 20 5 GECP 5 GECQ Colony Term 20 (Pfd Best / Select) 5 Colony Term 20 GPCP (MS, PA, TX & VT) 5 Colony Term 20 (Pf Best/Select/MS, PA&TX) GPCQ 5 GMCP Colony Term 20 (MD) 5 GMCO Colony Term 20 (Pfd Best / Select / MD) Colony Term 20 5 GRXP (OR) 5 Colony Term 20 (Pfd Best / Select) GRXQ Ε GRUP GenGuard UL - no lapse UL to 100 (b1) Ε GenGuard UL - no lapse to 100 (P+/R+)GRUQ GRXP GenGuard UL - no lapse UL to 100 (b2) Ε GRXQ GenGuard UL - no lapse to 100 (P+/R+)Ε GRYP GenGuard UL - no lapse UL to 100 (b3) Ε Ε GenGuard UL - no lapse to 100 (P+/R+)GRYO 8 GRUP GenGuard UL - no lapse UL to 121 (b1) GenGuard UL - no lapse to 121 (P+/R+)8 GRUQ 8 GRXP GenGuard UL - no lapse UL to 121 (b2) GenGuard UL - no lapse to 121 (P+/R+)8 GRXQ 8 GenGuard UL - no lapse UL to 121 (b3) GRYP GenGuard UL - no lapse to 121 (P+/R+)8 GRYQ Gleaner Life Insurance Society F 15-Year Term (10 year guarantee) GLEA F GLEP 15-Year Term (Pfd Plus / Std Plus) F 20-Year Term (10 Year Guarantee) GLFA F GLFP 20-Year Term (Pfd Plus / Std Plus) 25-Year Term (10 Year Guarantee) F GLGA F 25-Year Term (Pfd Plus / Std Plus) GLGP 30-Year Term (10 Year Guarantee) F GLHA F 30-Year Term (Pfd Plus / Std Plus) GLHP GLEA SI - Simply Life 8

#### Company/Product List Category Government Personnel Mutual Life Ins Co 8 SI - Simplified Issue W/L - Level Pay GOVE R GOVE SI - Simplified Issue W/L - 20 Pay SI - Simplified Issue W/L - 10 Pay S GOVE Grange Life Insurance Company Select Choice Level Term 10 year 3 GRAN GRAP Select Choice Level Term 10 year (P+/R+) 3 Select Choice Level Term 15 year 4 GRAN GRAP Select Choice Level Term 15 year (P+/R+)4 5 GRAN Select Choice Level Term 20 year 5 GRAP Select Choice Level Term 20 year (P+/R+)6 Select Choice Level Term 25 year GRAN 6 GRAP Select Choice Level Term 25 year (P+/R+) Select Choice Level Term 30 year 7 GRAN 7 GRAP Select Choice Level Term 30 year (P+/R+)No Lapse Guarantee UL - Level to 65 Τ GRAN UL with NLG - Level to 65 (P+/R+)Т GRAP GRAN No Lapse Guarantee UL - Level to 70 U UL with NLG - Level to 70 (P+/R+)U GRAP GRAN No Lapse Guarantee UL - Level to 75 V UL with NLG - Level to 75 (P+/R+)V GRAP С GRAN No Lapse Guarantee UL - Level to 90 С GRAP UL with NLG - Level to 90 (P+/R+)D GRAN No Lapse Guarantee UL - Level to 95 GRAP UL with NLG - Level to 95 (P+/R+)D Ε GRAN No Lapse Guarantee UL - Level to 100 GRAP UL with NLG - Level to 100 (P+/R+)Ε GRAN No Lapse Guarantee UL - Level to 105 G GRAP UL with NLG - Level to 105 (P+/R+)G GRAN No Lapse Guarantee UL - Level to 110 Η GRAP UL with NLG - Level to 110 (P+/R+)Η K Select Choice Return of Premium 20 year GRAN GRAP Select Choice ROP 20 Year (P+/R+)K Select Choice Return of Premium 30 year GRAN Μ Select Choice ROP 30 year (P+/R+)Μ GRAP No Lapse Guarantee UL - Level to 121 8 GRAN 8 UL with NLG - Level to 121 (P+/R+)GRAP GRAN No Lapse Guarantee UL - Pay to 100 Ρ Ρ UL with NLG - Pay to 100 (P+/R+)GRAP Q GRAN No Lapse Guarantee UL - Pay to 65 Q GRAP UL with NLG - Pay to 65 (P+/R+)GRAN No Lapse Guarantee UL - 20 Pay R R GRAP UL with NLG - 20 Pay (P+/R+)S No Lapse Guarantee UL - 10 Pay GRAN S GRAP UL with NLG - 10 Pay (P+/R+)No Lapse Guarantee UL - Single Pay 0 GRAN GRAP UL with NLG - Single Pay (P+/R+)0

|      | company/floduce Hise                    | Categ |
|------|---|-------|
|      | Guardian Life Insurance Co of America   |       |
| GGLA | Yearly Renewable Term (YRT) Gold        | 1     |
| GGLE | YRT Gold (Elite)                        | 1     |
| GGLP | YRT Gold (Preferred Plus)               | 1     |
| GDLA | Level Term Gold 10                      |       |
| GDLE | Level Term Gold 10 (Elite)              | 3     |
| GDLP | Level Term Gold 10 (Preferred Plus)     | 3     |
| GDCA | Level Term Gold 10 (xtended conversion) | 3     |
| GDCE | Level Term Gold 10 (Elite/ext. conv.)   | 3     |
| GDCP | Level Term Gold 10 (Pfd Plus/ext. conv) | 3     |
| GDLA | Level Term Gold 15                      | 4     |
| GDLE | Level Term Gold 15 (Elite)              | 4     |
| GDLP | Level Term Gold 15 (Preferred Plus)     | 4     |
| GDCA | Level Term Gold 15 (xtended conversion) | 4     |
| GDCE | Level Term Gold 15 (Elite/ext. conv.)   | 4     |
| GDCP | Level Term Gold 15 (Pfd Plus/ext. conv) | 4     |
| GDLA | Level Term Gold 20                      | 5     |
| GDLE | Level Term Gold 20 (Elite)              | 5     |
| GDLP | Level Term Gold 20 (Preferred Plus)     | 5     |
| GDCA | Level Term Gold 20 (xtended conversion) | 5     |
| GDCE | Level Term Gold 20 (Elite/ext. conv.)   | 5     |
| GDCP | Level Term Gold 20 (Pfd Plus/ext. conv) | 5     |
| GDLA | Level Term Gold 30                      | 7     |
| GDLE | Level Term Gold 30 (Elite)              | 7     |
| GDLP | Level Term Gold 30 (Preferred Plus)     | 7     |
| GDCA | Level Term Gold 30 (xtended conversion) | 7     |
| GDCE | Level Term Gold 30 (Elite/ext. conv.)   | 7     |
| GDCP | Level Term Gold 30 (Pfd Plus/ext. conv) | 7     |
|      | Illinois Mutual Life Insurance Company  |       |
| ILLI | Protector Term Life 10-Year             | 3     |
| ILLP | Protector Term 10 (Super / Ultra Std)   | 3     |
| ILLI | Protector Term Life 15-Year             | 4     |
| ILLP | Protector Term 15 (Super / Ultra Std)   | 4     |
| ILLI | Protector Term Life 20-Year             | 5     |
| ILLP | Protector Term 20 (Super / Ultra Std)   | 5     |
| ILLI | Protector Term Life 30-Year             | 7     |
| ILLP | Protector Term 30 (Super / Ultra Std)   | 7     |
| ILWI | Protector Term Life 30-Year (WA)        | 7     |
| ILWP | Protector Term 30 (Super/Ultra Std/WA)  | 7     |
|      |   |       |

|      | Company/Product List                    | Category    |
|------|---|-------------|
|      | Independent Order of Foresters          |             |
| IOFE | Foresters Lifefirst - 10 Year           | 3           |
| IOFP | Foresters Lifefirst - 10 Year (Plus)    | 3           |
| IOFE | Foresters Lifefirst - 20 Year           | 5           |
| IOFP | Foresters Lifefirst - 20 Year (Plus)    | 5           |
| IONE | Foresters Lifefirst - 20 Year (non-med) | 5           |
| IOFE | Foresters Lifefirst - 25 Year           | 6           |
| IOFP | Foresters Lifefirst - 25 Year (Plus)    | 6           |
| IONE | Foresters Lifefirst - 25 Year (non-med) | 6           |
|      | , , ,                                   | 7           |
| IOFE | Foresters Lifefirst - 30 Year           | 7           |
| IOFP | Foresters Lifefirst - 30 Year (Plus)    |             |
| IONE | Foresters Lifefirst - 30 Year (non-med) | 7           |
| IONE | SI - Planright Level                    | 8           |
|      | John Hancock Life Insurance Company USA |             |
| JHGU | 10 Year Level Premium Term              | 3           |
| JHGP | 10 Year Level Premium Term (Super/Std+) | 3           |
| JHGU | 15 Year Level Premium Term              | 4           |
| JHGP | 15 Year Level Premium Term (Super/Std+) | 4           |
| JHCU | 15 Year Level Premium Term (with CER)   | 4           |
| JHCP | 15 Year Level (Super/Std+ with CER)     | 4           |
| JHGU | 20 Year Level Premium Term              | 5           |
| JHGP | 20 Year Level Premium Term (Super Std+) | 5           |
| JHCU | 20 Year Level Premium Term (with CER)   | 5           |
|      |   | 5           |
| JHCP | 20 Year Level (Super/Std+ with CER)     | 8           |
| JHGU | UL-G 13                                 | 8           |
| JHGP | UL-G 13 (Super/Std+)                    | δ           |
|      | John Hancock Life Insurance Company NY  |             |
| JYYN | 10 Year Level Premium Term              | 3           |
| JYYP | 10 Year Level Premium Term (Super/Std+) | 3<br>3<br>3 |
| JYZN | 10 Year Level Premium Term (ages 71+)   | 3           |
| JYZP | 10 Year Level Term (Super Pfd/ages 71+) | 3           |
| JYYN | 15 Year Level Premium Term              | 4           |
| JYYP | 15 Year Level Premium Term (Super/Std+) | 4           |
| JYCN | 15 Year Level Premium Term (with CER)   | 4           |
| JYCP | 15 Year Level (Super/Std+ with CER)     | 4           |
| JYZN | 15 Year Level Premium Term (ages 66+)   | 4           |
| JYZP | 15 Year Level Term (Super Pfd/ages 66+) | 4           |
| JYYN | 20 Year Level Premium Term              | 5           |
| JYYP | 20 Year Level Premium Term (Super Std+) | 5           |
| JYCN | 20 Year Level Premium Term (with CER)   | 5           |
| JYCP | 20 Year Level (Super/Std+ with CER)     | 5           |
| JYZN | 20 Year Level Premium Term (ages 61+)   | 5           |
|      |   | 5           |
| JYZP | 20 Year Level Term (Super Pfd/ages 61+) | S           |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | Lafayette Life Insurance Company         |          |
| LAFA | SI - Classic Protector SIWL              | 8        |
| LASC | SI - Classic Protector SIWL (SC)         | 8        |
| LAWA | SI - Classic Protector SIWL (WA)         | 8        |
| LAFA | SI - Classic Protector SIWL - 10 Pay     | S        |
| LASC | SI - Classic Protector SIWL - 10 Pay /SC | S        |
| LAWA | SI - Classic Protector SIWL - 10 Pay /WA | S        |
|      | Liberty Bankers Life Insurance Company   |          |
| LIBB | SI - Med Free Term - 10 Year             | 3        |
| LIBB | SI - Med Free Term - 15 Year             | 4        |
| LIBB | SI - Med Free Term - 20 Year             | 5        |
| LIBB | SI - Med Free Term - 30 Year             | 7        |
| LIBB | SI - SIMPL - Simplifed Issue Whole Life  | 8        |
|      |  |          |
|      | Life Insurance Company of the Southwest  |          |
| LISW | LSW Level Term 10-G                      | 3        |
| LISP | LSW Level Term 10-G (Elite/Std Plus)     | 3        |
| LISW | LSW Level Term 15-G                      | 4        |
| LISP | LSW Level Term 15-G (Elite/Std Plus)     | 4        |
| LISW | LSW Level Term 20-G                      | 5        |
| LISP | LSW Level Term 20-G (Elite/Std Plus)     | 5        |
| LISW | LSW Level Term 30-G                      | 7        |
| LISP | LSW Level Term 30-G (Elite/Std Plus)     | 7        |
| LISW | LSW Level Term 15-NG (10 year guarantee) | F        |
| LISP | LSW Level Term 15-NG (Elite/Std Plus)    | F        |
| LITW | LSW Level Term 20-NG (10 year guarantee) | F        |
| LITP | LSW Level Term 20-NG (Elite/Std Plus)    | F        |
| LIUW | LSW Level Term 30-NG (10 year guarantee) | F        |
| LIUP | LSW Level Term 30-NG (Elite/Std Plus)    | F        |
|      | Lincoln Life & Annuity Company of NY     |          |
| LYYN | LifeElement (SM) Level Term - 10 Year    | 3        |
| LYYP | LifeElement (SM) Level Term - 10 (P+)    | 3        |
| LYYN | LifeElement (SM) Level Term - 15 Year    | 4        |
| LYYP | LifeElement (SM) Level Term - 15 (P+)    | 4        |
| LYYN | LifeElement (SM) Level Term - 20 Year    | 5        |
| LYYP | LifeElement (SM) Level Term - 20 (P+)    | 5        |
| LYYN | LifeElement (SM) Level Term - 30 Year    | 7        |
| LYYP | LifeElement (SM) Level Term - 30 (P+)    | 7        |
|      | • • •                                    |          |

|      | Company/Product List                                 | Category |
|------|--|----------|
|      | Lincoln National Life Insurance Company              |          |
| LNEN | LifeElement (SM) Level Term - 10 Year                | 3        |
| LNEP | LifeElement (SM) Level Term - 10 (P+)                | 3        |
| LNEN | LifeElement (SM) Level Term - 15 Year                | 4        |
| LNEP | LifeElement (SM) Level Term - 15 (P+)                | 4        |
| LNEN | LifeElement (SM) Level Term - 20 Year                | 5        |
| LNEP | LifeElement (SM) Level Term - 20 (P+)                | 5        |
| LNEN | LifeElement (SM) Level Term - 30 Year                | 7        |
| LNEP | LifeElement (SM) Level Term - 30 (P+)                | 7        |
| LNIN | LGUL (2013) (100K-499K)                              | 8        |
| LNIP | LGUL (2013) (100K-499K)                              | 8        |
| LDIN | LGUL (2013) (500K-499K)                              | 8        |
| LDIN | LGUL (2013) (500K-999K) LGUL (2013 / P+) (500K-999K) | 8        |
|      |  |          |
| LNEN | LGUL (2013) (1m+)                                    | 8        |
| LNEP | LGUL (2013 / P+) (1m+)                               | 8        |
| LINN | LGUL (2012 / PR)                                     | 8        |
| LINP | LGUL (2012 / P+ / PR)                                | 8        |
| LNIN | LGUL (2013) (100K-499K)                              | P        |
| LNIP | LGUL (2013 / P+) (100K-499K)                         | P        |
| LDIN | LGUL (2013) (500K-999K)                              | P        |
| LDIP | LGUL (2013 / P+) (500K-999K)                         | P        |
| LNEN | LGUL (2013) (1m+)                                    | P<br>-   |
| LNEP | LGUL (2013 / P+) (1m+)                               | P        |
| LINN | LGUL (2012) - pay to 100 (PR)                        | P        |
| LINP | LGUL (2012) - pay to 100 (P+ / PR)                   | Р        |
| MADI | Madison National Life Insurance Company              | 8        |
| MADI | SI - Legacy Select Level Benefit W/L                 | 8        |
|      | Massachusetts Mutual Life Insurance                  |          |
| MTGN | Vantage Term 10                                      | 3        |
| MTGP | Vantage Term 10 (Ultra Pfd)                          | 3        |
| MTGN | Vantage Term 20                                      | 5        |
| MTGP | Vantage Term 20 (Ultra Pfd)                          | 5        |
| MTGN | UL Guard 5.1 - No Lapse UL                           | 8        |
| MTGP | UL Guard 5.1 - No Lapse UL (Ultra Pfd)               | 8        |
| MTGN | UL Guard 5.1 - No Lapse UL Pay to 100                | P        |
| MTGP | UL Guard 5.1 - No Lapse UL (Ultra Pfd)               | P        |
| MTGN | UL Guard 5.1 - No Lapse UL Pay to 65                 | Q        |
| MTGP | UL Guard 5.1 - No Lapse UL (Ultra Pfd)               | Q        |
| MTGN | UL Guard 5.1 - No Lapse UL 20 Pay                    | R        |
| MTGP | UL Guard 5.1 - No Lapse UL (Ultra Pfd)               | R        |
| MTGN | UL Guard 5.1 - No Lapse UL 10 Pay                    | S        |
| MTGP | UL Guard 5.1 - No Lapse UL (Ultra Pfd)               | S        |
| MTGN | UL Guard 5.1 - No Lapse UL 1 Pay                     | 0        |
| MTGP | UL Guard 5.1 - No Lapse UL (Ultra Pfd)               | 0        |

Category

#### MetLife Investors USA Insurance Company MELI MetLife One Year Term - Non-renewable 1 MTLI MetLife One Year Term - with R&C rider 1 MetLife OYT - w/R&C rider (Elite/Std+) 1 MTLP 3 METL Guaranteed Level Term 10 3 METE GLT 10 (P+ Elite Plus Non-Smoker) 3 METP GLT 10 (P+ Elite Non-Smoker) Guaranteed Level Term 15 4 METL 4 METE GLT 15 (P+ Elite Plus Non-Smoker) METP GLT 15 (P+ Elite Non-Smoker) 4 5 Guaranteed Level Term 20 METL 5 METE GLT 20 (P+ Elite Plus Non-Smoker) 5 METP GLT 20 (P+ Elite Non-Smoker) 7 METL Guaranteed Level Term 30 GLT 30 (P+ Elite Plus Non-Smoker) 7 METE 7 METP GLT 30 (P+ Elite Non-Smoker) MLUE Provider UL - guaranteed to age 95 D Provider UL - guaranteed to 95 (Elite) MLUP D Metropolitan Life Insurance Company METI MetLife One Year Term - Non-renewable 1 MetLife One Year Term - with R&C rider MTEI 1 MTEP MetLife OYT - w/R&C rider (Elite/Std+) 1 3 Guaranteed Level Term 10 MEYL 3 MEYE GLT 10 (P+ Elite Plus Non-Smoker) 3 MEYP GLT 10 (P+ Elite Non-Smoker) 4 Guaranteed Level Term 15 MEYL GLT 15 (P+ Elite Plus Non-Smoker) 4 MEYE MEYP GLT 15 (P+ Elite Non-Smoker) 4 5 MEYL Guaranteed Level Term 20 5 GLT 20 (P+ Elite Plus Non-Smoker) MEYE MEYP GLT 20 (P+ Elite Non-Smoker) 5 D MYUE Provider UL - guaranteed to age 95 MYUP Provider UL - quaranteed to 95 (Elite) D

Category

#### Midland National Life Insurance Company 3 MIEL Executive CS3 - 10 Year Term 3 MIEP Executive CS3 - 10 Year (P+) MIDL Premier CS6 - 10 Year Term 3 3 Premier CS6 - 10 Year Term (P+) MIDP Executive CS3 - 15 Year Term 4 MIEL Executive CS3 - 15 Year (P+) 4 MIEP MIDL Premier CS6 - 15 Year Term 4 4 Premier CS6 - 15 Year Term (P+) MIDP 5 MIEL Executive CS3 - 20 Year Term Executive CS3 - 20 Year (P+) 5 MIEP 5 MIDL Premier CS6 - 20 Year Term Premier CS6 - 20 Year Term (P+) MIDP 5 7 Premier CS6 - 30 Year Term MIDL Premier CS6 - 30 Year Term (P+) 7 MIDP 7 Premier CS4 - 30 Year Term (GU) MIEL 7 MIEP Premier CS4 - 30 Year Term (Plus/GU) MIDL XL-DB3 (\$25-\$249K) 8 MIDP XL-DB3 P+ (\$25-\$249K) 8 (\$250K plus) (\$250K plus) MIEL 8 XL-DB3 8 MIEP XL-DB3 P+ (\$250K plus) (\$25-\$249K) 8 Essential Guaranteed UL 4 MDFL 8 Essential Guaranteed UL 4 P+ (\$25-\$249K) MDFP \$250 \$250K p (\$25-\$249K) (\$25-\$249K) (\$250K plus) (\$250K plus) (\$25K+) (\$25K+) MDGL Essential Guaranteed UL 4 (\$250K plus) 8 8 MDGP Essential Guaranteed UL4 P+ (\$250K plus) XL-DB3 - p100 Ρ MIDL Ρ MIDP XL-DB3 - p100 P+ (\$25-\$249K) MIEL XL-DB3 - p100 Ρ MIEP XL-DB3 - p100 P+ (\$250K plus) Ρ Ρ MDFL Essential Guaranteed UL 4 - p100 (\$25K+) Essential Guaranteed UL - p100 P+ (25K+) Ρ MDFP Ρ MDGL Essential Guaranteed UL 4 - p100 (250K+) Essential Guaranteed UL -p100 P+ (250K+) Ρ MDGP Essential Guaranteed UL 4 - p65 (\$25K+) Q MDFL Essential Guaranteed UL 4 -p65 P+ (25K+) MDFP Q Essential Guaranteed UL 4 - p65 (\$250K+) Q MDGL MDGP Essential Guaranteed UL 4-p65 P+ (250K+) Q MDFL Essential Guaranteed UL 4 - 20p (25K+) R MDFP Essential Guaranteed UL 4-20 p P+ (25K+) R MDGL Essential Guaranteed UL 4 - 20p (\$250K+) R MDGP Essential Guaranteed UL 4-20p P+ (250K+) R S Essential Guaranteed UL 4 - 10p (\$25K+) MDFL S MDFP Essential Guaranteed UL 4-10p P+ (25K+) Essential Guaranteed UL 4 - 10p (\$250K+) Essential Guaranteed UL 4-10p P+ (250K+) S MDGL MDFL Essential Guaranteed UL 4-10p P+ (250K+) MDFP Essential Guaranteed UL 4 - 1 pay (25K+) MDGL Essential Guaranteed UL 4 - 1p P+ (25K+) MDGP Essential Guaranteed UL 4 - 1p (\$250K+) MDGP Essential Guaranteed UL 4 - 1p (\$250K+) S 0 0 0 $\circ$

|      | Company/Product List                     | Category |
|------|--|----------|
|      | Minnesota Life Insurance Company         |          |
| MDNN | Advantage Elite Select Life - 5 Year     | 2        |
| MDNP | Advantage Elite Select - 5 Year (P+/R+)  | 2        |
| MDNN | Advantage Elite Select Life - 10 Year    | 3        |
| MDNP | Advantage Elite Select - 10 Year (P+/R+) | 3        |
| MINN | Advantage Elite Select Life - 15 Year    | 4        |
| MINP | Advantage Elite Select - 15 Year (P+/R+) | 4        |
| MCNN | Advantage Elite - 15 Year (w/ext conv.)  | 4        |
| MCNP | Advantage Elite Select - 15 Year (P+/R+) | 4        |
| MINN | Advantage Elite Select Life - 20 Year    | 5        |
| MINP | Advantage Elite Select - 20 Year (P+/R+) | 5        |
| MCNN | Advantage Elite - 20 Year (w/ext conv.)  | 5        |
| MCNP | Advantage Elite Select - 20 Year (P+/R+) | 5        |
| MINN | Advantage Elite Select Life - 30 Year    | 7        |
| MINP | Advantage Elite Select - 30 Year (P+/R+) | 7        |
| MCNN | Advantage Elite - 30 Year (w/ext conv.)  | 7        |
| MCNP | Advantage Elite Select - 30 Year (P+/R+) | 7        |
|      | Monumental Life Insurance Company        |          |
| MONU | SI - Immediate Solution (WL08)           | 8        |
| MONU | 10 Pay Solution (WL08)                   | S        |
|      | Motorists Life Insurance Company         |          |
| MOTO | Your Term Life Plan - 10-Year            | 3        |
| MOTB | Your Term Life - 10-Year (Pfd Best)      | 3        |
| MOTP | Your Term Life - 10-Year (Pfd Plus)      | 3        |
| MOTO | Your Term Life Plan - 15-Year            | 4        |
| MOTB | Your Term Life - 15-Year (Pfd Best)      | 4        |
| MOTP | Your Term Life - 15-Year (Pfd Plus)      | 4        |
| MOTO | Your Term Life Plan - 20-Year            | 5        |
| MOTB | Your Term Life - 20-Year (Pfd Best)      | 5        |
| MOTP | Your Term Life - 20-Year (Pfd Plus)      | 5        |
| MOTO | Your Term Life - 30-Year Plan            | 7        |
| MOTB | Your Term Life - 30-Year (Pfd Best)      | 7        |
| MOTP | Your Term Life - 30-Year (Pfd Plus)      | 7        |
| MOTO | SI - Standard Simplifed Issue Whole Life | 8        |
| MOPF | SI - Preferred Simplifed Issue W/L       | 8        |

|        | Company/Product List                    | Category |
|--------|---|----------|
|        | MTL Insurance Company                   |          |
| MTSU   | SelecTerm-10                            | 3        |
| MTSP   | SelecTerm-10 (Preferred Plus)           | 3        |
| MTRU   | SelecTerm-10 (NV, NJ, OR)               | 3        |
| MTRP   | SelecTerm-10 (Preferred Plus)           | 3        |
| MTSU   | SelecTerm-15                            | 4        |
| MTSP   | SelecTerm-15 (Preferred Plus)           | 4        |
| MTRU   | SelecTerm-15 (NV, NJ, OR)               | 4        |
| MTRP   | SelecTerm-15 (Preferred Plus)           | 4        |
| MTSU   | SelecTerm-20                            | 5        |
| MTSP   | SelecTerm-20 (Preferred Plus)           | 5        |
| MTRU   | SelecTerm-20 (NV, NJ, OR)               | 5        |
| MTRP   | SelecTerm-20 (Preferred Plus)           | 5        |
| MTSU   | SelecTerm-30                            | 7        |
| MTSP   | SelecTerm-30 (Preferred Plus)           | 7        |
| MTRU   | SelecTerm-30 (NV, NJ, OR)               | 7        |
| MTRP   | SelecTerm-30 (Preferred Plus)           | 7        |
| 1111(1 | derectering 50 (frederica fras)         | ,        |
|        | National Benefit Life Insurance Company |          |
| NBIM   | Custom Advantage - 10 Year              | 3        |
| NBIP   | Custom Advantage - 10 Year (Pfd Plus)   | 3        |
| NBIM   | Custom Advantage - 15 Year              | 4        |
| NBIP   | Custom Advantage - 15 Year (Pfd Plus)   | 4        |
| NBIM   | Custom Advantage - 20 Year              | 5        |
| NBIP   | Custom Advantage - 20 Year (Pfd Plus)   | 5        |
| NBTM   | Custom Advantage - 30 Year              | F        |
| NBTP   | Custom Advantage - 30 Year (Pfd Plus)   | F        |
| NBIM   | Custom Advantage - 35 Year              | F        |
| NBIP   | Custom Advantage - 35 Year (Pfd Plus)   | F        |
| NBIN   | Custom Advantage - 35 Year (age 35+)    | F        |
| NBIQ   | Custom Advantage - 35 Year (age 35+/P+) | F        |
| 2      |   | _        |
|        | National Life Insurance Co of Vermont   |          |
| NATV   | ART - Annual Renewable Term             | 1        |
| NATW   | ART - Annual Renewable Term (Elite Pfd) | 1        |
| NATV   | GL-10 - 10 Year Level Term              | 3        |
| NATW   | GL-10 - 10 Year (Elite / Standard Plus) | 3        |
| NATV   | GL-15 - 15 Year Level Term              | 4        |
| NATW   | GL-15 - 15 Year (Elite / Standard Plus) | 4        |
| NATV   | GL-20 - 20 Year Level Term              | 5        |
| NATW   | GL-20 - 20 Year (Elite / Standard Plus) | 5        |
| NXTV   | L-15 - 15 Year Level Term               | F        |
| NXTW   | L-15 - 15 Year (Elite / Standard Plus)  | F        |
| NTXV   | L-20 - 20 Year Level Term               | F        |
| NTXW   | L-20 - 20 Year (Elite / Standard Plus)  | F        |
|        |   | -        |

|      | Nationwide Life and Annuity Insurance Co |   |
|------|--|---|
| NVWL | YourLife(SM) GLT 10 Year Term            | 3 |
| NVWP | YourLife(SM) GLT 10 Year Term (Pfd+)     | 3 |
| NVWL | YourLife(SM) GLT 15 Year Term            | 4 |
| NVWP | YourLife(SM) GLT 15 Year Term (Pfd+)     | 4 |
| NVWL | YourLife(SM) GLT 20 Year Term            | 5 |
| NVWP | YourLife(SM) GLT 20 Year Term (Pfd+)     | 5 |
| NVWL | YourLife(SM) GLT 30 Year Term            | 7 |
| NVWP | YourLife(SM) GLT 30 Year Term (Pfd+)     | 7 |
| NVWL | YourLife No-Lapse Guarantee UL - to 100  | E |
| NVWP | YourLife No-Lapse UL - to 100 (Pfd Plus) | E |
| NVWL | YourLife No-Lapse Guarantee UL - to 105  | G |
| NVWP | YourLife No-Lapse UL - to 105 (Pfd Plus) | G |
| NVWL | YourLife No-Lapse Guarantee UL - to 110  | Н |
| NVWP | YourLife No-Lapse UL - to 110 (Pfd Plus) | Н |
| NVWL | YourLife No-Lapse Guarantee UL - to 121  | 8 |
| NVWP | YourLife No-Lapse UL - to 121 (Pfd Plus) | 8 |
| NVWL | YourLife No-Lapse Guarantee UL - 20 Pay  | R |
| NVWP | YourLife No-Lapse UL - 20 Pay (Pfd Plus) | R |
| NVWL | YourLife No-Lapse Guarantee UL - 10 Pay  | S |
| NVWP | YourLife No-Lapse UL - 10 Pay (Pfd Plus) | S |
| NVWL | YourLife No-Lapse Guarantee UL - 1 Pay   | 0 |
| NVWP | YourLife No-Lapse UL - 1 Pay (Pfd Plus)  | 0 |
|      |  |   |

|      | Nationwide Life  | Insurance Compa | any        |   |
|------|------------------|-----------------|------------|---|
| NYWL | YourLife(SM) GL7 | 7 10 Year Term  |            | 3 |
| NYWP | YourLife(SM) GL7 | 10 Year Term    | (Pfd+)     | 3 |
| NTWL | YourLife(SM) - 1 | .0 Year Term II | (VI)       | 3 |
| NTWP | YourLife(SM) - 1 | .0 Year Term II | (Pfd+)     | 3 |
| NYWL | YourLife(SM) GL7 | 7 15 Year Term  |            | 4 |
| NYWP | YourLife(SM) GL7 | 7 15 Year Term  | (Pfd+)     | 4 |
| NTWL | YourLife(SM) - 1 | .5 Year Term II | (VI)       | 4 |
| NTWP | YourLife(SM) - 1 | .5 Year Term II | (Pfd+)     | 4 |
| NYWL | YourLife(SM) GL7 | 20 Year Term    |            | 5 |
| NYWP | YourLife(SM) GL7 | 20 Year Term    | (Pfd+)     | 5 |
| NTWL | YourLife(SM) - 2 | 20 Year Term II | (VI)       | 5 |
| NTWP | YourLife(SM) - 2 | 20 Year Term II | (Pfd+)     | 5 |
| NYWL | YourLife(SM) GL7 | 30 Year Term    |            | 7 |
| NYWP | YourLife(SM) GL7 | 30 Year Term    | (Pfd+)     | 7 |
| NTWL | YourLife(SM) - 3 | 30 Year Term II | (VI)       | 7 |
| NTWP | YourLife(SM) - 3 | 30 Year Term II | (Pfd+)     | 7 |
| NYWL | YourLife No-Laps | se Guarantee UL | - to 100   | E |
| NYWP | YourLife No-Laps | se UL - to 100  | (Pfd Plus) | E |
| NYWL | YourLife No-Laps | se Guarantee UL | - to 105   | G |
| NYWP | YourLife No-Laps | se UL - to 105  | (P+)       | G |
| NYWL | YourLife No-Laps | se Guarantee UL | - to 110   | Η |
| NYWP | YourLife No-Laps | se UL - to 110  | (P+ / NY)  | Η |
| NYWL | YourLife No-Laps | se Guarantee UL | - to 121   | 8 |
| NYWP | YourLife No-Laps | se UL - to 121  | (P+)       | 8 |
| NYWL | YourLife No-Laps | se Guarantee UL | - 20 Pay   | R |
| NYWP | YourLife No-Laps | se UL - 20 Pay  | (Pfd Plus) | R |
| NYWL | YourLife No-Laps | se Guarantee UL | - 10 Pay   | S |
| NYWP | YourLife No-Laps | se UL - 10 Pay  | (Pfd Plus) | S |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | National Western Life Insurance Company  |          |
| NAWE | NWL Term 10                              | 3        |
| NAWP | NWL Term 10 (Super Preferred)            | 3        |
| NAXE | NWL Secure Term 10                       | 3        |
| NAXP | NWL Secure Term 10 (Super Preferred)     | 3        |
| NAWE | NWL Term 15                              | 4        |
| NAWP | NWL Term 15 (Super Preferred)            | 4        |
| NAXE | NWL Secure Term 15                       | 4        |
| NAXP | NWL Secure Term 15 (Super Preferred)     | 4        |
| NALB | Living Benefit Term 15                   | 4        |
| NAWE | NWL Term 20                              | 5        |
| NAWP | NWL Term 20 (Super Preferred)            | 5        |
| NAXE | NWL Secure Term 20                       | 5        |
| NAXP | NWL Secure Term 20 (Super Preferred)     | 5        |
| NALB | Living Benefit Term 20                   | 5        |
| NAWE | NWL Term 30                              | 7        |
| NAWP | NWL Term 30 (Super Preferred)            | 7        |
| NAXE | NWL Secure Term 30                       | 7        |
| NAXP | NWL Secure Term 30 (Super Preferred)     | 7        |
| NALB | Living Benefit Term 30                   | 7        |
|      | New York Life Insurance Company          |          |
| NYLA | YCT - Indeterminate Premium Term         | 1        |
| NYLP | YCT Indeterminate Premium Term (Sel Pfd) | 1        |
| NYLS | YCT -Indeterminate Premium Term (Smoker) | 1        |
| NYMA | 10 Year Level Term (10LCT)               | 3        |
| NYMP | 10 Year Level Term (10LCT) (Select Pfd)  | 3        |
| NYMA | 15 Year Level Term (15LCT)               | 4        |
| NYMP | 15 Year Level Term (15LCT) (Select Pfd)  | 4        |
| NYMA | 20 Year Level Term (20LCT)               | 5        |
| NYMP | 20 Year Level Term (20LCT) (Select Pfd)  | 5        |

NHGP

Category

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#### North American Co for Life and Health 3 NDGA ADDvantage 10 3 NDGP ADDvantage 10 (Super Preferred) 4 NDGA ADDvantage 15 4 ADDvantage 15 (Super Preferred) NDGP 5 NDGA ADDvantage 20 5 ADDvantage 20 (Super Preferred) NDGP 7 NDGA ADDvantage 30 7 NDGP ADDvantage 30 (Super Preferred) 8 NUGA Guarantee Builder IUL3 (\$25-249K) 8 NUGP Guarantee Builder IUL3 P+ (\$25-249K) 8 NPGA Guarantee Builder IUL3 (\$250K plus) Guarantee Builder IUL3 P+ (\$250K plus) 8 NPGP 8 NGGA Custom Guarantee Gen 8 (\$25-249K) Custom Guarantee Gen 8 P+ (\$25-\$249K) 8 NGGP Custom Guarantee Gen 8 8 (\$250K plus) NHGA Custom Guarantee Gen 8 P+ (\$250K plus) NHGP 8 Guarantee Builder IUL3 (\$25-249K) NUGA Ρ NUGP Guarantee Builder IUL3 P+ (\$25K+) Ρ NPGA (\$250K+) Ρ Guarantee Builder IUL3 Ρ NPGP Guarantee Builder IUL3 P+ (\$250K) Custom Guarantee Gen 8 - p100 Ρ NGGA (\$25K+)Ρ NGGP Custom Guarantee Gen 8 - p100 P+ (\$25K+) Custom Guarantee Gen 8 - p100 Ρ NHGA (\$250K+) Custom Guarantee Gen 8 - p100 P+ (250K+) Ρ NHGP Custom Guarantee Gen 8 - p65 NGGA (\$25K+) Q Custom Guarantee Gen 8 - p65 P+ (\$25K+) Q NGGP NHGA Custom Guarantee Gen 8 - p65 (\$250K+) Q NHGP Custom Guarantee Gen 8 - p65 P+ (250K+) Q NGGA Custom Guarantee Gen 8 - 20p (\$25K+) R Custom Guarantee Gen 8 - 20p P+ (\$25K+) NGGP R NHGA Custom Guarantee Gen 8 - 20p (\$250K+) R Custom Guarantee Gen 8 - 20p P+ (250K+) R NHGP Custom Guarantee Gen 8 - 10p (\$25K+) S NGGA NGGP Custom Guarantee Gen 8 - 10p P+ (25K+) S S Custom Guarantee Gen 8 - 10p (\$250K+) NHGA Custom Guarantee Gen 8 - 10p P+ (250K+) S NHGP Custom Guarantee Gen 8 - 1 pay (\$25K+) 0 NGGA NGGP Custom Guarantee Gen 8 - 1 pay P+ (25K+) 0 Custom Guarantee Gen 8 - 1 pay (\$250K+) 0 NHGA

Custom Guarantee Gen 8 - 1 pay P+(250K+)

|       | Company/Product List                     | Category              |
|-------|--|-----------------------|
|       | Northwestern Mutual Life Insurance       |                       |
| NOWM  | TT Term 80 - 1 Year R & C Term           | 1                     |
| NOWP  | TT Term 80 - 1 Year R & C (Premier NT)   | 1                     |
| NOTN  | TT Term 10 - 1 Year Term for 10 Years    | 1                     |
| NOTP  | TT Term 10 - 1 Year for 10 Yrs (Premier) | 1                     |
| NOWM  | TT Level Term 10                         |                       |
| NOWP  | TT Level Term 10 (Premier NT)            | 3                     |
| NOWM  | TT Level Term 20                         | 5                     |
| NOWP  | TT Level Term 20 (Premier NT)            | 3<br>3<br>5<br>5<br>5 |
| NOTN  | TT Level Term 20 (issue ages 51+)        | 5                     |
| NOTP  | TT Level Term 20 (Premier NT/ages 51+)   | 5                     |
| NOYN  | TT Level Term 20 (NY)                    | 5                     |
| NOYP  | TT Level Term 20 (Premier NT / NY)       | 5                     |
| 11011 | II LOVOI IOIM LO (IIOMIOI MI / MI)       | ŭ                     |
|       | Occidental Life Ins Co of North Carolina |                       |
| OCNC  | ULTIMATE TERM-10 - 10 Year Term          | 3                     |
|       |  |                       |
|       | Ohio National Life Assurance Corporation |                       |
| OMWJ  | FlexTerm Series IX - 10 Year Plus        | 3                     |
| OMWN  | Term 10 Plus (P+ Super Pfd / R+ Select)  | 3                     |
| OMYJ  | FlexTerm Series IX - 10 Year             | 3<br>3<br>3<br>3      |
| OMYN  | Term 10 (P+ Super Pfd/ R+ Select)        | 3                     |
| ONYJ  | Recap Term - 10 Year                     | 3                     |
| ONYN  | Recap Term 10 (P+ Super Pfd/ R+ Select)  | 3                     |
| ONWJ  | FlexTerm Series IX - 15 Year Plus        | 4                     |
| ONWN  | Term 15 Plus (P+ Super Pfd / R+ Select)  | 4                     |
| ONYJ  | FlexTerm Series IX - 15 Year             | 4                     |
| ONYN  | Term 15 (P+ Super Pfd / R+ Select)       | 4                     |
| ONWJ  | FlexTerm Series IX - 20 Year Plus        | 5                     |
| ONWN  | Term 20 Plus (P+ Super Pfd / R+ Select)  | 5                     |
| ONYJ  | FlexTerm Series IX - 20 Year             | 5                     |
| ONYN  | Term 20 (P+ Super Pfd / R+ Select)       | 5                     |
|       | •  |                       |
|       | Oxford Life Insurance Company            |                       |
| OXFO  | SI - Assurance Financial Expense W/L     | 8                     |
|       |  |                       |
|       | Pacific Guardian Life Insurance Co, Ltd. |                       |
| PAIC  | One Year Term Plus                       | 1                     |
| PAGI  | Ten Year Term                            | 3                     |
|       |  |                       |
|       | Pacific Life & Annuity Company           |                       |
| PAAL  | Pacific-ART-NY - Annual Renewable Term   | 1                     |
| PAAS  | Pacific-ART-NY - ART (Super Preferred)   | 1                     |
| PAAN  | Pacific-ART-NY - ART (Preferred Plus)    | 1                     |

|      | Company/Product List                     | Category    |
|------|--|-------------|
|      | Pacific Life Insurance Company           |             |
| PACL | Pacific-ART - Annual Renewable Term      | 1           |
| PACS | Pacific-ART - ART (Super Preferred)      | 1           |
| PACN | Pacific-ART - ART (Preferred Plus)       | 1           |
| PCCL | Pacific PRIME Term 10                    |             |
| PCCP | Pacific PRIME Term 10 (Super Pfd / Pfd)  | 3<br>3<br>3 |
| PCCS | Pacific PRIME Term 10 (age 18-60 Std)    | 3           |
| PCCT | Pacific PRIME Term 10 (age 18-60 Pfd)    | 3           |
| PCCL | Pacific PRIME Term 15                    | 4           |
| PCCL |  | 4           |
|      | Pacific PRIME Term 15 (Super Pfd / Pfd)  | 4           |
| PCCS | Pacific PRIME Term 15 (age 18-60 Std)    |             |
| PCCT | Pacific PRIME Term 15 (age 18-60 Pfd)    | 4           |
| PCCL | Pacific PRIME Term 20                    | 5           |
| PCCP | Pacific PRIME Term 20 (Super Pfd / Pfd)  | 5           |
| PCCS | Pacific PRIME Term 20 (age 18-60 Std)    | 5           |
| PCCT | Pacific PRIME Term 20 (age 18-60 Pfd)    | 5           |
| PCCL | Pacific PRIME Term 30                    | 7           |
| PCCP | Pacific PRIME Term 30 (Super Pfd / Pfd)  | 7           |
|      | Pan-American Life Insurance Company      |             |
| PANA | 5-Year Level Term                        | 2           |
| PANS | Sentinel Series 10 - 10-Year Term        | 3           |
| PANP | Sentinel Series 10 (Preferred Plus)      | 3           |
| PATN | 10-Year Level Term                       | 3           |
| PANS | Sentinel Series 20 - 20-Year Term        | 5           |
| PANP | Sentinel Series 20 (Preferred Plus)      | 5           |
| PAXS | Sentinel Series 20/10 - 20-Year Term     | F           |
| PAXP | Sentinel Series 20/10 (Preferred Plus)   | F           |
|      | The Paul Revere Life Insurance Company   |             |
| PAUL | Selector 1 - 1 Year Term                 | 1           |
| PAUL | Selector 10 - 10 Year Term               | 3           |
|      | The Penn Mutual Life Insurance Company   |             |
| PENC | Guaranteed 10 Year Term                  | 3           |
| PENP | Guaranteed 10 Year Term (Preferred Plus) | 3           |
| PENB | Guaranteed 10 Year Term (Preferred Best) | 3           |
| PENC | Guaranteed 15 Year Term                  | 4           |
| PENP | Guaranteed 15 Year Term (Preferred Plus) | 4           |
| PENB | Guaranteed 15 Year Term (Preferred Best) | 4           |
| PENC | Guaranteed 20 Year Term                  | 5           |
| PENP | Guaranteed 20 Year Term (Preferred Plus) | 5           |
| PENB | Guaranteed 20 Year Term (Preferred Best) | 5           |
| PGNC | Guaranteed Protection UL - gtd to 121    | 8           |
| PGNP | Guaranteed Protection UL - gtd to 121 P+ | 8           |
| PUNC | Guaranteed Protection UL-gtd to 121 (NY) | 8           |
| PUNP | Guaranteed Protection UL-gtd to 121 P+   | 8           |
|      |  |             |

|       | Company/Product List                    | Category |
|-------|---|----------|
|       | Phoenix Life Insurance Company          |          |
| PHOE  | Safe Harbor Term Life - 10 (High Band)  | 3        |
| PHLE  | SI - Safe Harbor Term - 10 (Low Band)   | 3        |
| PHSI  | SI - Safe Harbor Term - 10 (Express)    | 3        |
| PHOE  | Safe Harbor Term Life - 15 (High Band)  | 4        |
| PHLE  | SI - Safe Harbor Term - 15 (Low Band)   | 4        |
| PHSI  | SI - Safe Harbor Term - 15 (Express)    | 4        |
| PHOE  | Safe Harbor Term Life - 20 (High Band)  | 5        |
| PHLE  | SI - Safe Harbor Term - 20 (Low Band)   | 5        |
| PHSI  | SI - Safe Harbor Term - 20 (Express)    | 5        |
| PHOE  | Safe Harbor Term Life - 30 (High Band)  | 7        |
| PHLE  | SI - Safe Harbor Term - 30 (Low Band)   | 7        |
| PHSI  | SI - Safe Harbor Term - 30 (Express)    | 7        |
| 11101 | of bare narbor reim 50 (hapress)        | ,        |
|       | Polish Roman Catholic Union of America  |          |
| POLI  | 5 Year Renewable Level Term             | 2        |
| POLI  | 10 Year Renewable Level Term            | 3        |
| POLI  | 20 Year Renewable Level Term            | 5        |
| POLI  | 30 Year Renewable Level Term            | 7        |
| POLI  | Traditional Whole Life                  | 8        |
| POLI  | 20 Year Limited Payment Whole Life      | R        |
| POLI  | 10 Year Limited Payment Whole Life      | S        |
| POLI  | Single Premium Whole Life               | 0        |
| 1011  | Single Hemium whole bile                | O        |
|       | Primerica Life Insurance Company        |          |
| PRIM  | Custom Advantage - 10 Year              | 3        |
| PRIP  | Custom Advantage - 10 Year (Pfd Plus)   | 3        |
| PRIM  | Custom Advantage - 15 Year              | 4        |
| PRIP  | Custom Advantage - 15 Year (Pfd Plus)   | 4        |
| PRIM  | Custom Advantage - 20 Year              | 5        |
| PRIP  | Custom Advantage - 20 Year (Pfd Plus)   | 5        |
| PRTM  | Custom Advantage - 30 Year              | F        |
| PRTP  | Custom Advantage - 30 Year (Pfd Plus)   | F        |
| PRIM  | Custom Advantage - 35 Year              | F        |
| PRIP  | Custom Advantage - 35 Year (Pfd Plus)   | F        |
| PRIN  | Custom Advantage - 35 Year (age 35+)    | F        |
| PRIQ  | Custom Advantage - 35 Year (age 35+/P+) | F        |
| LVIÄ  | Custom Advantage - 33 Teal (age 337/PT) | Г        |

PNDP

Category

8

#### Principal Life Insurance Company 3 PRCI 10-Year Term (2014) 3 PRCP 10-Year Term (2014) (Super) 15-Year Term (2014) 4 PRCI 4 PRCP 15-Year Term (2014) (Super) 20-Year Term (2014) 5 PRCI 5 20-Year Term (2014) (Super) PRCP 7 PRCI 30-Year Term (2014) 7 30-Year Term (2014) (Super) PRCP С PRCI Universal Life Protector IV - to age 90 Universal Life Protector IV (Super) С PRCP PRCI Universal Life Protector IV - to age 95 D Universal Life Protector IV (Super) D PRCP Ε PRCI Universal Life Protector IV - to age 100 Universal Life Protector IV (Super) Ε PRCP G PRCI Universal Life Protector IV - to age 105 Universal Life Protector IV (Super) G PRCP Universal Life Protector IV 8 PRCI PRCP Universal Life Protector IV (Super) 8 Principal National Life Insurance Co 10-Year Term (2014) 3 PRDI 3 PRDP 10-Year Term (2014) (Super) 15-Year Term (2014) 4 PRDI 15-Year Term (2014) (Super) 4 PRDP 20-Year Term (2014) 5 PRDI 5 20-Year Term (2014) (Super) PRDP PRDI 30-Year Term (2014) 7 7 PRDP 30-Year Term (2014) (Super) PNDI Universal Life Protector IV - to age 90 С Universal Life Protector IV (Super) С PNDP PNDI Universal Life Protector IV - to age 95 D Universal Life Protector IV (Super) D PNDP Ε PNDI Universal Life Protector IV - to age 100 Universal Life Protector IV (Super) Ε PNDP G Universal Life Protector IV - to age 105 PNDI Universal Life Protector IV (Super) G PNDP 8 Universal Life Protector IV PNDI

Universal Life Protector IV (Super)

|              | Protective Life I | inguranco Company   |        |
|--------------|-------------------|---|--------|
| PTCL         |                   | - 10 Year No Lapse  | 3      |
| PTCP         |                   | - 10 Year (Select Pfd)  | 3      |
| PTCL         |                   | - 15 Year No Lapse  | 4      |
| PTCP         |                   | <del>-</del>  | 4      |
|              |                   | - 15 Year (Select Pfd)<br>- 20 Year No Lapse                        | 5      |
| PTCL         |                   | <del>-</del>  | 5      |
| PTCP<br>PTCL |                   | - 20 Year (Select Pfd)<br>- 25 Year No Lapse                        | 6      |
|              |                   | <u> -</u>   | 6      |
| PTCP<br>PTCL |                   | <ul><li>- 25 Year (Select Pfd)</li><li>- 30 Year No Lapse</li></ul> | 7      |
|              |                   | <u>-</u>  | 7      |
| PTCP         |                   | - 30 Year (Select Pfd)  | V      |
| PTCL         | Custom Choice UL  |   | V      |
| PTCP         |                   | - No Lapse to 75 (P+)   |        |
| PTAL         | Advantage Choice  | _   | V      |
| PTAP         | _                 | UL - to 75 (Select Pfd)   | V      |
| PTCL         | Custom Choice UL  | <u>-</u>  | A      |
| PTCP         |                   | - No Lapse to 80 (P+)   | A      |
| PTAL         | Advantage Choice  |   | A      |
| PTAP         | =                 | UL - to 80 (Select Pfd)   | A      |
| PTCL         | Custom Choice UL  | =   | В      |
| PTCP         |                   | - No Lapse to 85 (P+)   | В      |
| PTAL         | Advantage Choice  | <u>-</u>  | В      |
| PTAP         | _                 | UL - to 85 (Select Pfd)   | В      |
| PTCL         | Custom Choice UL  | <del>-</del>  | C      |
| PTCP         |                   | - No Lapse to 90 (P+)   | C      |
| PTAL         | Advantage Choice  | _   | C      |
| PTAP         | _                 | UL - to 90 (Select Pfd)   | C      |
| PTCL         | Custom Choice UL  |   | D      |
| PTCP<br>PTAL |                   | - No Lapse to 95 (P+)   | D<br>D |
| PTAP         | Advantage Choice  | UL - to 95 (Select Pfd)   | D D    |
| PTCL         |                   | - No Lapse to 100   | E      |
| PTCP         |                   | - No Lapse to 100 (P+)  | E      |
| PTAL         | Advantage Choice  | <u>-</u>  | E      |
| PTAP         |                   | UL - to 100 (Select Pf)   | E      |
| PTCL         |                   | - No Lapse to 105   | G      |
| PTCP         |                   | - No Lapse to 105 (P+)  | G      |
| PTAL         | Advantage Choice  | =   | G      |
| PTAP         | =                 | UL - to 105 (Select Pf)   | G      |
| PTCL         |                   | - No Lapse to 110   | Н      |
| PTCP         |                   | - No Lapse to 110 (P+)  | H      |
| PTAL         | Advantage Choice  |   | H      |
| PTAP         | =                 | UL - to 110 (Select Pf)   | H      |
| PTCL         |                   | - No Lapse to 121   | 8      |
| PTCP         |                   | - No Lapse to 121 (P+)  | 8      |
| PTCL         | Custom Choice UL  | =   | Q      |
| PTCP         | Custom Choice UL  | =   | Q      |
| PTCL         | Custom Choice UL  | <del>-</del>  | R R    |
| PTCP         | Custom Choice UL  | _   | R      |
| PTCL         | Custom Choice UL  | <u>-</u>  | S      |
|              |                   |   | ٥      |

|      | Company/Product List              |      | Category |
|------|-----------------------------------|------|----------|
|      | Protective Life Insurance Company |      |          |
| PTCP | Custom Choice UL - 10 Pay         | (P+) | S        |
| PTCL | Custom Choice UL - 1 Pay          | ,    | 0        |
| PTCP | Custom Choice UL - 1 Pay          | (P+) | 0        |
|      |                                   |      |          |
|      | Provident Life and Accident Assur | ance |          |
| PRTA | Level Term II - 10 Year           |      | 3        |
| PRTB | LTII - 10 Year (Pf Select, R+ Std | +)   | 3        |
| PRTC | LTII - 10 Year (P+)               |      | 3        |
| PVTA | Level Term I - 10 Year            |      | 3        |
| PVTB | LTI - 10 Year (Pf Select, R+ Std+ | )    | 3        |
| PVTC | LTI - 10 Year (P+)                |      | 3        |
| PRTA | Level Term II - 15 Year           |      | 4        |
| PRTB | LTII - 15 Year (Pf Select, R+ Std | +)   | 4        |
| PRTC | LTII - 15 Year (P+)               |      | 4        |
| PVTA | Level Term I - 15 Year            |      | 4        |
| PVTB | LTI - 15 Year (Pf Select, R+ Std+ | )    | 4        |
| PVTC | LTI - 15 Year (P+)                |      | 4        |
| PRTA | Level Term II - 20 Year           |      | 5        |
| PRTB | LTII - 20 Year (Pf Select, R+ Std | +)   | 5        |
| PRTC | LTII - 20 Year (P+)               |      | 5        |
| PVTA | Level Term I - 20 Year            |      | 5        |
| PVTB | LTI - 20 Year (Pf Select, R+ Std+ | )    | 5        |
| PVTC | LTI - 20 Year (P+)                |      | 5        |
| PRXA | Level Term II - 10/5 Year         |      | F        |
| PRXB | LTII - 10/5 Year (Pf Select, R+ S | td+) | F        |
| PRXC | LTII - 10/5 Year (P+)             |      | F        |
| PVXA | Level Term I - 10/5 Year          |      | F        |
| PVXB | LTI - 10/5 Year (Pf Select, R+ St | d+)  | F        |
| PVXC | LTI - 10/5 Year (P+)              |      | F        |
| PSXA | Level Term II - 20/5 Year         |      | F        |
| PSXB | LTII - 15/5 Year (Pf Select, R+ S | td+) | F        |
| PSXC | LTII - 15/5 Year (P+)             |      | F        |
| PTXA | Level Term I - 15/5 Year          |      | F        |
| PTXB | LTI - 15/5 Year (Pf Select, R+ St | d+)  | F        |
| PTXC | LTI - 15/5 Year (P+)              |      | F        |
| PZXA | Level Term II - 20/5 Year         |      | F        |
| PZXB | LTII - 20/5 Year (Pf Select, R+ S | td+) | F        |
| PZXC | LTII - 20/5 Year (P+)             |      | F        |
| PWXA | Level Term I - 20/5 Year          |      | F        |
| PWXB | LTI - 20/5 Year (Pf Select, R+ St | d+)  | F        |
| PWXC | LTI - 20/5 Year (P+)              |      | F        |

|      | Pruco Life Insurance Company             |   |
|------|--|---|
| PRUC | PruTerm One                              | 1 |
| PRUC | Term Elite 10 (<250K PruXpress ONLY)     | 3 |
| PRUS | Term Elite 10 (P+ Best / R+ NS+)         | 3 |
| PPFC | Term Essential 10 (<250K PruXpress ONLY) | 3 |
| PPFS | Term Essential 10 (P+ Best / R+ NS+)     | 3 |
| PPUC | Term Elite 10 (<250K PruXpress ONLY/WA)  | 3 |
| PPUS | Term Elite 10 (P+ Best / R+ NS+ / WA)    | 3 |
| PPWC | Term Essential 10 (<250K PruXpress / WA) | 3 |
| PPWS | Term Essential 10 (P+ Best / R+ NS+ /WA) | 3 |
| PRUC | Term Elite 15 (<250K PruXpress ONLY)     | 4 |
| PRUS | Term Elite 15 (P+ Best / R+ NS+)         | 4 |
| PPFC | Term Essential 15 (<250K PruXpress ONLY) | 4 |
| PPFS | Term Essential 15 (P+ Best / R+ NS+)     | 4 |
| PPUC | Term Elite 15 (<250K PruXpress ONLY/WA)  | 4 |
| PPUS | Term Elite 15 (P+ Best / R+ NS+ / WA)    | 4 |
| PPWC | Term Essential 15 (<250K PruXpress / WA) | 4 |
| PPWS | Term Essential 15 (P+ Best / R+ NS+ /WA) | 4 |
| PRUC | Term Elite 20 (<250K PruXpress ONLY)     | 5 |
| PRUS | Term Elite 20 (P+ Best / R+ NS+)         | 5 |
| PPFC | Term Essential 20 (<250K PruXpress ONLY) | 5 |
| PPFS | Term Essential 20 (P+ Best / R+ NS+)     | 5 |
| PPUC | Term Elite 20 (<250K PruXpress ONLY/WA)  | 5 |
| PPUS | Term Elite 20 (P+ Best / R+ NS+ / WA)    | 5 |
| PPWC | Term Essential 20 (<250K PruXpress / WA) | 5 |
| PPWS | Term Essential 20 (P+ Best / R+ NS+ /WA) | 5 |
| PRUC | Term Elite 30 (<250K PruXpress ONLY)     | 7 |
| PRUS | Term Elite 30 (P+ Best / R+ NS+)         | 7 |
| PPFC | Term Essential 30 (<250K PruXpress ONLY) | 7 |
| PPFS | Term Essential 30 (P+ Best / R+ NS+)     | 7 |
| PPUC | Term Elite 30 (<250K PruXpress ONLY/WA)  | 7 |
| PPUS | Term Elite 30 (P+ Best / R+ NS+ / WA)    | 7 |
| PPWC | Term Essential 30 (<250K PruXpress / WA) | 7 |
| PPWS | Term Essential 30 (P+ Best / R+ NS+ /WA) | 7 |
| PRUC | PruTerm WorkLife 65                      | Т |
| PRUS | PruTerm WorkLife 65 (P+/R+)              | Т |
| PRUC | UL Protector with NLG to 100 (100K-249K) | E |
| PRUS | UL Protector with NLG (100K-249K/Plus)   | E |
| PRJC | UL Protector with NLG to 100 (250K-999K) | E |
| PRJS | UL Protector with NLG (250K-999K/Plus)   | E |
| PPUC | UL Protector with NLG to 100 (1000K+)    | E |
| PPUS | UL Protector with NLG (1000K / Plus)     | E |
| PRUC | PruLife Return of Premium Term 15        | J |
| PRUS | PruLife ROP 15 (P+ Best / R+ NS+)        | J |
| PRUC | PruLife Return of Premium Term 20        | K |
| PRUS | PruLife ROP 20 (P+ Best / R+ NS+)        | K |
| PRUC | PruLife Return of Premium Term 30        | M |
| PRUS | PruLife ROP 30 (P+ Best / R+ NS+)        | M |
| PRUC | UL Protector with NLG to 121 (100K-249K) | 8 |
| PRUS | UL Protector with NLG (100K-249K/Plus)   | 8 |

PPUC

PPUS

Category

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#### Pruco Life Insurance Company PRJC UL Protector with NLG to 121 (250K-999K) 8 PRJS UL Protector with NLG (250K-999K/Plus) 8 8 UL Protector with NLG to 121 PPUC (1000K+)8 PPUS UL Protector with NLG (1000K / Plus) UL Protector w/NLG to 121 - 20 Pay (100K PRUC R PRUS UL Protector w/NLG to 121 - (100K/Plus) R UL Protector w/NLG to 121 - 20 Pay (250) PRJC R UL Protector w/NLG to 121 - (250K/Plus) PRJS R PPUC UL Protector w/NLG to 121 - 20 Pay (\$1m) R PPUS UL Protector w/NLG to 121 - (\$1m/Plus) R PRUC UL Protector w/NLG to 121 - 10 Pay (100) S S UL Protector w/NLG to 121 - (100K/Plus) PRUS S PRJC UL Protector w/NLG to 121 - 10 Pay (250) UL Protector w/NLG to 121 - (250K/Plus) S PRJS S PPUC UL Protector w/NLG to 121 - 10 Pay (\$1m) UL Protector w/NLG to 121 - (\$1m/Plus) S PPUS UL Protector w/NLG to 121 - 1 Pay (100) 0 PRUC PRUS UL Protector w/NLG to 121 - (100K/Plus) 0 UL Protector w/NLG to 121 - 1 Pay (250) 0 PRJC PRJS UL Protector w/NLG to 121 - (250K/Plus) 0

UL Protector w/NLG to 121 - 1 Pay (\$1m)

UL Protector w/NLG to 121 - (\$1m/Plus)

| 55110 | Pruco Life Insurance Co of New Jersey   | 1      |
|-------|---|--------|
| PPYC  | PruTerm One   | 1      |
| PPYC  | Term Elite 10 (NY/<250K PruXpress ONLY)   | 3      |
| PPYS  | Term Elite 10 (NY / P+ Best / R+ NS+)   | 3      |
| PYYC  | Term Essential 10 (NY/<250K PruXpress)  | 3      |
| PYYS  | Term Essential 10 (NY /P+ Best / R+ NS+)  |        |
| PPYC  | Term Elite 15 (NY/<250K PruXpress ONLY)   | 4      |
| PPYS  | Term Elite 15 (NY/ P+ Best / R+ NS+)  | 4      |
| PYYC  | Term Essential 15 (NY/<250K PruXpress)  | 4      |
| PYYS  | Term Essential 15 (NY /P+ Best / R+ NS+)  | 4      |
| PPYC  | Term Elite 20 (NY/<250K PruXpress ONLY)   | 5      |
| PPYS  | Term Elite 20 (NY / P+ Best / R+ NS+)   | 5      |
| PYYC  | Term Essential 20 (NY/<250K PruXpr ONLY)  | 5<br>5 |
| PYYS  | Term Essential 20 (NY /P+ Best / R+ NS+)  | 5      |
| PPYC  | Term Elite 30 (NY/<250K PruXpress ONLY)   | 7      |
| PPYS  | Term Elite 30 (NY/P+ Best / R+ NS+)   | 7      |
| PYYC  | Term Essential 30 (NY/<250K PruXpress)  | 7      |
| PYYS  | Term Essential 30 (NY /P+ Best / R+ NS+)  | 7      |
| PYUC  | UL Protector with NLG to 100 (100K-249K)  | E      |
| PYUS  | UL Protector with NLG (75K-249K/Plus)   | E      |
| PPYC  | UL Protector with NLG to 100 (250K-999K)  | E      |
| PPYS  | UL Protector with NLG (250K-999K/Plus)  | E      |
| PYYC  | UL Protector with NLG to 100 (1000K+)   | E      |
| PYYS  | UL Protector with NLG (1000K / Plus)  | E      |
| PPYC  | PruLife Return of Premium Term 15   | J      |
| PPYS  | PruLife ROP 15 (P+ Best / R+ NS+)   | J      |
| PPYC  | PruLife Return of Premium Term 20   | K      |
| PPYS  | PruLife ROP 20 (P+ Best / R+ NS+)   | K      |
| PPYC  | PruLife Return of Premium Term 30   | M      |
| PPYS  | PruLife ROP 30 (P+ Best / R+ NS+)   | M      |
| PYUC  | UL Protector with NLG to 121 (100K-249K)  | 8      |
| PYUS  | UL Protector with NLG (100K-249K/Plus)  | 8      |
| PPYC  | UL Protector with NLG to 121 (250K-999K)  | 8      |
| PPYS  | UL Protector with NLG (250K-999K/Plus)  | 8      |
| PYYC  | UL Protector with NLG to 121 (1000K+)   | 8      |
| PYYS  | UL Protector with NLG (1000K/)  | 8      |
| PYUC  | UL Protector w/NLG to 121 - 20 Pay 100K   | R      |
| PYUS  | UL Protector w/NLG to 121 - (100K/Plus)   | R      |
| PPYC  | UL Protector w/NLG to 121 - (100K/F1dS)  UL Protector w/NLG to 121 - 20 Pay (250) | R      |
|       | UL Protector w/NLG to 121 - 20 Pay (230) UL Protector w/NLG to 121 - (250K/Plus)  | R      |
| PPYS  | UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - 20 Pay (\$1m) |        |
| PYYC  |   | R      |
| PYYS  | UL Protector w/NLG to 121 - (\$1m/Plus)   | R      |
| PYUC  | UL Protector w/NLG to 121 - 10 Pay (100)  | S      |
| PYUS  | UL Protector w/NLG to 121 - (100K/Plus)   | S      |
| PPYC  | UL Protector w/NLG to 121 - 10 Pay (250)  | S      |
| PPYS  | UL Protector w/NLG to 121 - (250K/Plus)   | S      |
| PYYC  | UL Protector w/NLG to 121 - 10 Pay (\$1m)   | S      |
| PYYS  | UL Protector w/NLG to 121 - (\$1m/Plus)   | S      |
| PYUC  | UL Protector w/NLG to 121 - 1 Pay (100)   | 0      |
| PYUS  | UL Protector w/NLG to 121 - (100K/Plus)   | 0      |

|   | Company/Product List  | Category  |
|---|---|---|
| PPYC<br>PPYS<br>PYYC<br>PYYS  | Pruco Life Insurance Co of New Jersey UL Protector w/NLG to 121 - 1 Pay (250) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - 1 Pay (\$1m) UL Protector w/NLG to 121 - (\$1m/Plus)  | O<br>O<br>O   |
| RDSS RDSP RWTS RWTP RDSS RDSP RWTS RWTP RDSS RDSP RWTS ROTP ROTS ROTP ROTS ROTP ROTS ROTP | ReliaStar Life Insurance Company TermSmart 10 - 10 Year Term TermSmart 10 - (P+ Super / R+ Select) TermSmart 10 - 10 Year Term (OR) TermSmart 10 - (P+ Super / R+ Select/OR) TermSmart 15 - 15 Year Term TermSmart 15 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select/OR) TermSmart 20 - 20 Year Term TermSmart 20 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) ROP Endowment Term - 20 Year ROP Endowment Term - 20 Year ROP Endowment Term - 25 Year ROP Endowment Term - 25 Year ROP Endowment Term - 30 Year (P+/R+) | 3<br>3<br>3<br>4<br>4<br>4<br>5<br>5<br>5<br>5<br>K<br>K<br>L<br>L<br>M |
| RYNS RYNT                     | ReliaStar Life Insurance of NY TermSmart 10 - 10 Year Term (NY) TermSmart 10 - (P+ Super / R+ Select/NY) TermSmart 15 - 15 Year Term (NY) TermSmart 15 - (P+ Super / R+ Select/NY) TermSmart 20 - 20 Year Term (NY) TermSmart 20 - (P+ Super / R+ Select/NY) ROP Endowment Term - 20 Year ROP Endowment Term - 20 Year ROP Endowment Term - 25 Year ROP Endowment Term - 25 Year ROP Endowment Term - 30 Year ROP Endowment Term - 30 Year ROP Endowment Term - 30 Year (P+/R+)   | 3<br>4<br>4<br>5<br>5<br>K<br>K<br>L<br>L<br>M                          |
| ROYA<br>ROYP<br>ROYA<br>ROYP<br>ROYA<br>ROYP<br>ROYA                                      | Royal Neighbors of America Royal Advantage 10 - 10 Year Level Term Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year Level Term Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year Level Term Royal Advantage 30 - 30 Year (Super) SI - Neighbors Simplified Issue W/L   | 3<br>3<br>5<br>5<br>7<br>7<br>8   |

|              | Company/Product List   | Category |
|--------------|--|----------|
|              | Sagicor Life Insurance Company   |          |
| SAGI         | Sage Term 10   | 3        |
| SAZI         | SI - Sage Term 10 (Simplified Issue)   | 3        |
| SAGI         | Sage Term 15   | 4        |
| SAZI         | SI - Sage Term 15 (Simplified Issue)   | 4        |
| SAGI         | Sage Term 20   | 5        |
| SAZI         | SI - Sage Term 20 (Simplified Issue)   | 5        |
| SAZI         | Sage No Lapse Universal Life   | 8        |
| SAJI         | Sage No Lapse Universal Life (WV)  | 8        |
| SAZI         | Sage No Lapse UL - Pay to 100  | P        |
| SAJI         | Sage No Lapse UL - Pay to 100 (WV)   | P        |
| SAZI         | Sage No Lapse UL - Pay to 65   | Q        |
| SAJI         | Sage No Lapse UL - Pay to 65 (WV)  | Q        |
| SAZI         | Sage No Lapse UL - 20 Pay  | R        |
| SAJI         | Sage No Lapse UL - 20 Pay (WV)   | R        |
| SAZI         | Sage No Lapse UL - 10 Pay  | S        |
| SAJI         | Sage No Lapse UL - 10 Pay (WV)   | S        |
| SAZI         | Sage No Lapse UL - Single Pay  | 0        |
| SAJI         | Sage No Lapse UL - Single Pay (WV)   | 0        |
| CATTE        | Savings Bank Life Insurance Co of MA   | 2        |
| SAVE         | T-10/10 - 10  Year Term  | 3<br>3   |
| SAVP<br>SAVE | $T-10/10 - 10 \; \text{Year} \; (P+ / R+)$<br>$T-15/15 - 15 \; \text{Year} \; \text{Term}$ | 4        |
| SAVE         | T-15/15 - 15 rear lerm $T-15/15 - 15$ Year (P+ / R+)                                       | 4        |
| SAVE         | T-20/20 - 20 Year Term   | 5        |
| SAVE         | T-20/20 - 20 rear refine $T-20/20 - 20$ Year (P+ / R+)                                     | 5        |
| SAVE         | T-25/25 - 25 Year Term   | 6        |
| SAVE         | T-25/25 - 25 Year (P+ / R+)  | 6        |
| SAVE         | T-30/30 - 30 Year Term   | 7        |
| SAVE         | T-30/30 - 30 Year (P+ / R+)  | 7        |
| SHVI         |  | 1        |
|              | Securian Life Insurance Company  | _        |
| SECU         | Advantage Elite Select Life - 5 Year   | 2        |
| SECP         | Advantage Elite Select - 5 Year (P+/R+)  | 2        |
| SECU         | Advantage Elite Select Life - 10 Year  | 3        |
| SECP         | Advantage Elite Select - 10 Year (P+/R+)   | 3        |
| SECU         | Advantage Elite Select Life - 15 Year  | 4        |
| SECP         | Advantage Elite Select - 15 Year (P+/R+)   | 4        |
| SECU         | Advantage Elite Select Life - 20 Year  | 5        |
| SECP         | Advantage Elite Select - 20 Year (P+/R+)   | 5        |
| SECU         | Advantage Elite Select Life - 30 Year  | 7        |
| SECP         | Advantage Elite Select - 30 Year (P+/R+)   | 7        |

|            | Company/Product List                    | Category         |
|------------|---|------------------|
|            | Security Mutual Life Insurance Co of NY |                  |
| SMTT       | LT Security Plus 10-Year                | 3                |
| SMTP       | LT Security Plus 10-Year (Plus)         | 3                |
| SMPT       | LT Protector 10-Year                    | 3                |
| SMPP       | LT Protector 10-Year (Preferred Plus)   | 3<br>3<br>3<br>3 |
| SMZT       | LT Security Plus 10-Year (NY)           | 3                |
| SMZP       | LT Security Plus 10-Year (Plus / NY)    | 3                |
| SMTT       | LT Security Plus 15-Year                | 4                |
| SMTP       | LT Security Plus 15-Year (Plus)         | 4                |
| SMPT       | LT Protector 15-Year                    | 4                |
| SMPP       | LT Protector 15-Year (Preferred Plus)   | 4                |
| SMZT       | LT Security Plus 15-Year (NY)           | 4                |
| SMZP       | LT Security Plus 15-Year (Plus / NY)    | 4                |
| SMTT       | LT Security Plus 20-Year                | 5                |
| SMTP       | LT Security Plus 20-Year (Plus)         | 5                |
| SMPT       | LT Protector 20-Year                    | 5                |
| SMPP       | LT Protector 20-Year (Preferred Plus)   | 5                |
| SMZT       |   | 5                |
|            | LT Security Plus 20-Year (NY)           | 5                |
| SMZP       | LT Security Plus 20-Year (Plus / NY)    | 3<br>7           |
| SMTT       | LT Security Plus 30-Year (Plus)         | 7                |
| SMTP       | LT Security Plus 30-Year (Plus)         | 7                |
| SMPT       | LT Protector 30-Year (Duafarmed Diva)   | 7                |
| SMPP       | LT Protector 30-Year (Preferred Plus)   | 7                |
| SMZT       | LT Security Plus 30-Year (NY)           | 7                |
| SMZP       | LT Security Plus 30-Year (Plus / NY)    | /                |
|            | Standard Life and Accident Insurance Co |                  |
| SMNT       | Advantage Shield Term ART               | 1                |
| SMNS       | Advantage Shield Term ART (smoker)      | 1                |
| SMNP       | Advantage Shield Term ART (Plus)        | 1                |
| SMNT       | Advantage Shield Term 10                |                  |
| SMNP       | Advantage Shield Term 10 (Plus)         | 3                |
| SMNT       | Advantage Shield Term 15                | 4                |
| SMNP       | Advantage Shield Term 15 (Plus)         | 4                |
| SMNT       | Advantage Shield Term 20                | 5                |
| SMNP       | Advantage Shield Term 20 (Plus)         | 5                |
| SMNT       | Advantage Shield Term 30                | 7                |
| SMNP       | Advantage Shield Term 30 (Plus)         | 7                |
| SMNT       | SI - AdvantageGuard Whole Life          | 8                |
| OTHVI      | DI Mavaneageodara Milore Erre           | · ·              |
|            | Starmount Life Insurance Co.            |                  |
| STAR       | StarLife Gold One-Cost-To-Age-95 Term   | F                |
| STRA       | ValueLife Gold (\$10K-\$75)             | F                |
| STAR       | SelectLife - Whole Life                 | 8                |
|            |   | -                |
|            | Stonebridge Life Insurance Company      |                  |
| STON       | SI - Security I (WL08)                  | 8                |
| .5 = 0 = 1 | <u> </u>                                | <u> </u>         |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | Sunset Life Insurance Company of America |          |
| SUNS | Select Term to 95 Plus                   | 1        |
| SUSN | Term 10 - 10 Year Term                   | 3        |
| SUSP | Preferred Elite Term 10                  | 3        |
| SUSN | Term 20 - 20 Year Term                   | 5        |
| SUSP | Preferred Elite Term 20                  | 5        |

|              | Symetra Life Insurance Compa                            | 2017           |
|--------------|---|----------------|
| SZME         | 10 Year Level Term                                      | 3              |
| SZMB         |   | Std Plus) 3    |
| SYME         | 10 Year Level Term (2005)                               | 3              |
| SYMB         |   | Std Plus/05) 3 |
| SYOE         | 10 Year Level Term (WA)                                 | 3              |
| SYOB         |   | Std Plus/WA) 3 |
| SZME         | 15 Year Level Term                                      | 4              |
| SZMB         |   | Std Plus) 4    |
| SYME         | 15 Year Level Term (2005)                               | 4              |
| SYMB         |   | Std Plus/05) 4 |
| SYOE         | 15 Year Level Term (WA)                                 | 4              |
| SYOB         | 15 Year Level Term (Super/S                             | Std Plus/WA) 4 |
| SZME         | 20 Year Level Term                                      | 5              |
| SZMB         | 20 Year Level Term (Super /                             | Std Plus) 5    |
| SYME         | 20 Year Level Term (2005)                               | 5              |
| SYMB         | 20 Year Level Term (Super S                             | Std Plus/05) 5 |
| SYOE         | 20 Year Level Term (WA)                                 | 5              |
| SYOB         | 20 Year Level Term (Super/S                             | Std Plus/WA) 5 |
| SZME         | 30 Year Level Term                                      | 7              |
| SZMB         |   | Std Plus) 7    |
| SYME         | 30 Year Level Term (2005)                               | 7              |
| SYMB         | •   | red Best/05) 7 |
| SYOE         | 30 Year Level Term (WA)                                 | 7              |
| SYOB         |   | Std Plus/WA) 7 |
| SZME         | Classic UL with LPB Rider -                             | <del>-</del>   |
| SZMB         |   | (Super/Std+) C |
| SXME         | Classic UL with LPB Rider -                             | _              |
| SXMB         |   | (Super/Std+) C |
| SCME         | Classic UL with LPB Rider -                             |                |
| SCMB         | Classic UL with LPB Rider (                             |                |
| SZME         | Classic UL with LPB Rider -                             | <del>-</del>   |
| SZMB         |   | (Super/Std+) D |
| SXME         | Classic UL with LPB Rider -                             |                |
| SXMB         | Classic UL with LPB Rider (                             | =              |
| SCME         | Classic UL with LPB Rider -                             |                |
| SCMB         | Classic UL with LPB Rider (                             | -              |
| SZME         | Classic UL with LPB Rider - Classic UL with LPB Rider ( | _              |
| SZMB         | Classic UL with LPB Rider -t                            | -              |
| SXME<br>SXMB |   | (Super/Std+) E |
| SCME         | Classic UL with LPB Rider -                             | -              |
| SCMB         | Classic UL with LPB Rider (                             |                |
| SZME         | Classic UL with LPB Rider -                             | -              |
| SZMB         |   | (Super/Std+) G |
| SXME         | Classic UL with LPB Rider -t                            | =              |
| SXMB         |   | (Super/Std+) G |
| SCME         | Classic UL with LPB Rider -                             | =              |
| SCMB         | Classic UL with LPB Rider (                             |                |
| SZME         | Classic UL with LPB Rider -                             |                |
|              | · · · · · · · · · · · · · · · · · · ·                   |                |

|      | Symetra | Li: | fe Ins | surai | nce Con | npany          |   |
|------|---------|-----|--------|-------|---------|----------------|---|
| SZMB | Classic | UL  | with   | LPB   | Rider   | (Super/Std+)   | Н |
| SXME | Classic | UL  | with   | LPB   | Rider   | -to age 110 1M | Н |
| SXMB | Classic | UL  | with   | LPB   | Rider   | (Super/Std+)   | Н |
| SCME | Classic | UL  | with   | LPB   | Rider   | - to 110 (CA)  | Н |
| SCMB | Classic | UL  | with   | LPB   | Rider   | (Super/Std+)   | Н |
| SZME | Classic | UL  | with   | LPB   | Rider   | - to age 121   | 8 |
| SZMB | Classic | UL  | with   | LPB   | Rider   | (Super/Std+)   | 8 |
| SXME | Classic | UL  | with   | LPB   | Rider   | - to age 121   | 8 |
| SXMB | Classic | UL  | with   | LPB   | Rider   | (Super/Std+)   | 8 |
| SCME | Classic | UL  | with   | LPB   | Rider   | - to 121 (CA)  | 8 |
| SCMB | Classic | UL  | with   | LPB   | Rider   | (Super/Std+)   | 8 |
| SZME | Classic | UL  | with   | LPB   | Rider   | - pay to 100   | P |
| SZMB | Classic | UL  | with   | LPB   | Rider   | (Super/Std+)   | P |
| SXME | Classic | UL  | with   | LPB   | Rider   | -pay to 100 1M | P |
| SXMB | Classic | UL  | with   | LPB   | Rider   | (Super/Std+)   | P |
| SCME | Classic | UL  | with   | LPB   | Rider   | - pay 100 (CA) | P |
| SCMB | Classic | UL  | with   | LPB   | Rider   | (Super/Std+)   | P |
| SZME | Classic | UL  | with   | LPB   | Rider   | - 20 pay       | R |
| SZMB | Classic | UL  | with   | LPB   | Rider   | (Super/Std+)   | R |
| SXME | Classic | UL  | with   | LPB   | Rider   | - 20 Pay 1M    | R |
| SXMB | Classic | UL  | with   | LPB   | Rider   | (Super/Std+)   | R |
| SCME | Classic | UL  | with   | LPB   | Rider   | - 20 pay (CA)  | R |
| SCMB | Classic | UL  | with   | LPB   | Rider   | (Super/Std+)   | R |
| SZME | Classic | UL  | with   | LPB   | Rider   | - 10 pay       | S |
| SZMB | Classic | UL  | with   | LPB   | Rider   | (Super/Std+)   | S |
| SXME | Classic | UL  | with   | LPB   | Rider   | - 10 pay (1M+) | S |
| SXMB | Classic | UL  | with   | LPB   | Rider   | (Super/Std+)   | S |
| SCME | Classic | UL  | with   | LPB   | Rider   | - 10 pay (CA)  | S |
| SCMB | Classic | UL  | with   | LPB   | Rider   | (Super/Std+)   | S |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | TIAA-CREF Life Insurance Company         |          |
| TIAA | Annual Renewable Term Life Insurance     | 1        |
| TIAP | Annual Renewable Term (Preferred Plus)   | 1        |
| TINA | Annual Renewable Term Life (NY)          | 1        |
| TINP | Annual Renewable Term (Pref Plus / NY)   | 1        |
| TIAA | 10-Year Level Term                       | 3        |
| TIAP | 10-Year Level Term (Preferred Plus)      | 3        |
| TINA | 10-Year Level Term (NY)                  | 3        |
| TINP | 10-Year Level Term (Pref Plus / NY)      | 3        |
| TIAA | 15-Year Level Term                       | 4        |
| TIAP | 15-Year Level Term (Preferred Plus)      | 4        |
| TINA | 15-Year Level Term (NY)                  | 4        |
| TINP | 15-Year Level Term (Pref Plus / NY)      | 4        |
| TIAA | 20-Year Level Term                       | 5        |
| TIAP | 20-Year Level Term (Preferred Plus)      | 5        |
| TINA | 20-Year Level Term (NY)                  | 5        |
| TINP | 20-Year Level Term (Pref Plus / NY)      | 5        |
| TIAA | 30-Year Level Term                       | 7        |
| TIAP | 30-Year Level Term (Preferred Plus)      | 7        |
| TINA | 30-Year Level Term (NY)                  | 7        |
| TINP | 30-Year Level Term (Pref Plus / NY)      | 7        |
|      | Transamerica Financial Life Insurance Co |          |
| TYSA | Trendsetter Super YRT                    | 1        |
| TYSP | Trendsetter Super YRT (Plus)             | 1        |
| TYSA | Trendsetter Super 10                     | 3        |
| TYSP | Trendsetter Super 10 (Preferred Plus)    | 3        |
| TYSS | Trendsetter Super 10 (Standard Plus)     | 3        |
| TYSA | Trendsetter Super 15                     | 4        |
| TYSP | Trendsetter Super 15 (Preferred Plus)    | 4        |
| TYSS | Trendsetter Super 15 (Standard Plus)     | 4        |
| TYSA | Trendsetter Super 20                     | 5        |
| TYSP | Trendsetter Super 20 (Preferred Plus)    | 5        |
| TYSS | Trendsetter Super 20 (Standard Plus)     | 5        |
| TYSA | Trendsetter Super 25                     | 6        |
| TYSP | Trendsetter Super 25 (Preferred Plus)    | 6        |
| TYSS | Trendsetter Super 25 (Standard Plus)     | 6        |
| TYSA | Trendsetter Super 30                     | 7        |
| TYSP | Trendsetter Super 30 (Preferred Plus)    | 7        |
| TYSS | Trendsetter Super 30 (Standard Plus)     | 7        |
| TYNA | SI - Final Expense Insurance             | Р        |

Category

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6

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### Transamerica Life Insurance Company Trendsetter Super YRT TOCA 1 TOCP Trendsetter Super YRT (Plus) Trendsetter Super YRT (MD) 1 TRCA Trendsetter Super YRT (Plus / MD) 1 TRCP TONA Trendsetter Super 10 3 Trendsetter Super 10 (Preferred Plus) TONP 3 TONS Trendsetter Super 10 (Standard Plus) TRCA Trendsetter Super 10 (MD) Trendsetter Super 10 (Preferred Plus/MD) Trendsetter Super 10 (Standard Plus/MD) SI - Trendsetter Express 10 (Std Exp) SI - Trendsetter Express 10 (Choice/Std) 3 TRCP 3 TRCS 3 TRXX 3 TRCX 3 TREX Trendsetter Express 10 (250K+) Trendsetter Express 10 (250K+/P+/R+)3 TREP 3 Trendsetter LB 10 TLBA Trendsetter LB 10 (250K+/P+/R+)3 TLBP TLBC Trendsetter LB 10 (Choice/Std) SI - Trendsetter LB 10 (Std Express) 3 TLXA TONA 4 Trendsetter Super 15 TONP Trendsetter Super 15 (Preferred Plus) 4 Trendsetter Super 15 (Standard Plus) TONS 4 TRCA Trendsetter Super 15 (MD) Trendsetter Super 15 (Preferred Plus/MD) Trendsetter Super 15 (Standard Plus/MD) SI - Trendsetter Express 15 (Std Exp) SI - Trendsetter Express 15 (Choice/Std) Trendsetter Express 15 (250KL) 4 TRCP 4 TRCS 4 TRXX 4 TRCX TREX Trendsetter Express 15 (250K+) 4 TREP Trendsetter Express 15 (250K+/P+/R+)4 TLBA Trendsetter LB 15 TLBP Trendsetter LB 15 (250K+/P+/R+)4 TLBC Trendsetter LB 15 (Choice/Std) 4 TLXA 4 SI - Trendsetter LB 15 (Std Express) 5 TONA Trendsetter Super 20 TONP Trendsetter Super 20 (Preferred Plus) 5 5 TONS Trendsetter Super 20 (Standard Plus) Trendsetter Super 20 (MD) Trendsetter Super 20 (Preferred Plus/MD) Company 20 (Standard Plus/MD) TRCA 5 5 TRCP TRCS 5 SI- Trendsetter Express 20 (Std Exp) TRXX SI - Trendsetter Express 20 (Choice/Std) 5 TRCX 5 TREX Trendsetter Express 20 (250K+) 5 TREP Trendsetter Express 20 (250K+/P+/R+)Trendsetter LB 20 5 TLBA 5 Trendsetter LB 20 (250K+/P+/R+)TLBP TLBC Trendsetter LB ZU (CTLXA SI - Trendsetter LB 2 TONA Trendsetter Super 25 TONP Trendsetter Super 25 5 Trendsetter LB 20 (Choice/Std) 5 SI - Trendsetter LB 20 (Std Express) 6 Trendsetter Super 25 (Preferred Plus) TONS Trendsetter Super 25 (Standard Plus)

Category

#### Transamerica Life Insurance Company Trendsetter Super 25 (FID) Trendsetter Super 25 (Preferred Plus/MD) 7 7 75 (Standard Plus/MD) 6 TRCA 6 TRCP 6 TRCS 6 SI - Trendsetter Express 25 (Std Exp) TRXX SI - Trendsetter Express 25 (Choice/Std) 6 TRCX Trendsetter Express 25 (250K+) 6 TREX TREP Trendsetter Express 25 (250K+/P+/R+)6 Trendsetter LB 25 6 TLBA 6 TLBP Trendsetter LB 25 (250K+/P+/R+)Trendsetter LB 25 (Choice/Std) 6 TLBC 6 TLXA SI - Trendsetter LB 25 (Std Express) 7 TONA Trendsetter Super 30 7 TONP Trendsetter Super 30 (Preferred Plus) Trendsetter Super 30 (Standard Plus) 7 TONS 7 Trendsetter Super 30 (MD) TRCA Trendsetter Super 30 (Preferred Plus/MD) Trendsetter Super 30 (Standard Plus/MD) TRCP 7 TRCS 7 7 TRXX SI - Trendsetter Express 30 (Std Exp) SI - Trendsetter Express 30 (Std Exp) SI - Trendsetter Express 30 (Choice/Std) 7 TRCX 7 TREX Trendsetter Express 30 (250K+) 7 TREP Trendsetter Express 30 (250K+/P+/R+)7 TLBA Trendsetter LB 30 Trendsetter LB 30 (250K+/P+/R+)7 TLBP 7 TLBC Trendsetter LB 30 (Choice/Std) SI - Trendsetter LB 30 (Std Express) 7 TLXA Trendsetter Super 20 with ROP K TONA TONP Trendsetter Super 20 (Preferred Plus) K TONS Trendsetter Super 20 (Standard Plus) K TRCA Trendsetter Super 20 with ROP (MD) K Trendsetter Super 20 (Preferred Plus/MD) Trendsetter Super 20 (Standard Plus/MD) TRCP K TRCS K Trendsetter Super 30 with ROP Μ TONA TONP Trendsetter Super 30 (Preferred Plus) М Trendsetter Super 30 (Standard Plus) TONS Μ TRCA Trendsetter Super 30 with ROP (MD) Μ TRCP Trendsetter Super 30 (Preferred Plus/MD) M TRCS Trendsetter Super 30 (Standard Plus/MD) М TOCA TransACE 2014 - No Lapse UL to 121 8 TOCP TransACE 2014 - No Lapse UL to 121 (P+) 8 TONA TransACE 2014 - No Lapse UL (over 10M) 8 TransACE 2014 - No Lapse UL to 121 (P+) TONP 8 TRAN Immediate Solution (WL08) TFNA SI - Final Expense Insurance Ρ Р SI - Final Expense (NC, OR, IA, NV, UT) TUNA TWNA SI - Final Expense Insurance (WA) Ρ Ρ SI - Final Expense Insurance (WV) TVNA TRAN 10 Pay Solution (WL08) S

|                                      | Company/Product List  | Category              |
|--------------------------------------|---|-----------------------|
| UNLI                                 | The Union Labor Life Insurance Company<br>Annual Renewable Term   | 1                     |
| UFHO<br>UFHO<br>UFSO<br>UFHO<br>UFPO | United Farm Family Life Insurance Co<br>SI - Express Issue Term 20<br>SI - Express Issue Term 30<br>Premier Term 20 (with ROP)<br>SI - Provider Simplified Issue W/L<br>SI - Express Issue Deluxe Whole Life<br>SI - Express Issue Premier Whole Life | 5<br>7<br>K<br>8<br>8 |
| UTHE<br>UTHE                         | United Heritage Life Insurance Company<br>ART100 - Annual Renewable Term<br>SI - Protector Whole Life   | 1<br>8                |
| UTHO UTHO UTHO UNSO UNHO UNPO        | United Home Life Insurance Company SI - Express Issue Term 20 SI - Express Issue Term 30 Premier Term 20 (with ROP) SI - Provider Simplified Issue W/L SI - Express Issue Deluxe Whole Life SI - Express Issue Premier Whole Life                     | 5<br>7<br>K<br>8<br>8 |

Category

#### United of Omaha Life Insurance Company 3 Term Life Answers 10 UTPP 3 UTPO Term Life Answers 10 (Plus) Term Life Answers 15 4 UTPP 4 UTPQ Term Life Answers 15 (Plus) 4 UTEP SI - Term Life Express - 15 Year 5 UTPP Term Life Answers 20 UTPQ Term Life Answers 20 (Plus) 5 5 SI - Term Life Express - 20 Year UTEP 7 UTPP Term Life Answers 30 7 Term Life Answers 30 (Plus) UTPO 7 SI - Term Life Express - 30 Year UTEP 7 UTVP Term Life Answers 30 (MD) 7 UTVO Term Life Answers 30 (Plus/MD) UTPP Guaranteed Universal Life - to 90 С Guaranteed Universal Life - to 90 (Plus) С UTPQ UTPP Guaranteed Universal Life - to 95 D UTPQ Guaranteed Universal Life - to 95 (Plus) D UTPP Guaranteed Universal Life - to 100 Ε UTPQ Guaranteed Universal Life - to 100 (Plus) Ε Guaranteed Universal Life - to 105 UTPP G Guaranteed Universal Life - to 105 (Plus) G UTPO UTEP SI - Term Life Express - 20 Year w/ROP K SI - Term Life Express - 30 Year w/ROP UTEP Μ 8 Guaranteed Universal Life - to 120 UTPP Guaranteed Universal Life to 120 (Plus) 8 UTPQ Ρ SI - Living Promise Whole Life Insurance UTOM UTWM SI - Living Promise Whole Life (WA) Р

### Company/Product List Category Western-Southern Life Assurance Company WEST 10-Year Guaranteed Level Term 3 3 WESS 10-Year Level Term (Super Preferred) 10-Year Level Term (Preferred Plus) 3 WESP 4 WEST 15-Year Guaranteed Level Term WESS 15-Year Level Term (Super Preferred) 4 4 WESP 15-Year Level Term (Preferred Plus) 20-Year Guaranteed Level Term 5 WEST 5 WESS 20-Year Level Term (Super Preferred) WESP 20-Year Level Term (Preferred Plus) 5 5 eTerm 20 - Guaranteed Level Term WTST 5 WTSS eTerm 20 - Level Term (Super Preferred) 5 eTerm 20 - Level Term (Preferred Plus) WTSP 7 WEST 30-Year Guaranteed Level Term 7 WESS 30-Year Level Term (Super Preferred) 7 WESP 30-Year Level Term (Preferred Plus) eTerm 30 - Guaranteed Level Term 7 WTST eTerm 30 - Level Term (Super Preferred) 7 WTSS WTSP eTerm 30 - Level Term (Preferred Plus) 7 Return of Premium Term - 20-Year WEST K WESS Return of Premium 20-Year (Super Pfd) K WESP Return of Premium 20-Year (Pfd Plus) K

Category

#### William Penn Life Insurance Co of NY Life Value Term 20 1 WILR 1 WILP Life Value Term 20 (Plus) Life Value Term 30 1 WOLR 1 WOLS Life Value Term 30 (Pfd) 1 WOLP Life Value Term 30 (Plus) 3 WOLR OpTerm 10 3 WOLP OPTerm 10 (Plus) 4 WOLR OPTerm 15 4 WOLP OPTerm 15 (Plus) 5 OPTerm 20 WOLR 5 WOLP OPTerm 20 (Plus) 7 OPTerm 30 WOLR 7 WOLP OPTerm 30 (Plus) D WUNS Life Choice UL - to age 95 Life Choice UL - to age 95 D WUNN (Plus) WILR Life Step UL - to age 95 D Life Step UL - to age 95 (Plus) D WILP WUNS Life Choice UL - to age 100 Ε Life Choice UL - to age 100 (Plus) Ε WUNN WILR Life Step UL - to age 100 Ε Ε WILP Life Step UL - to age 100 (Plus) G WUNS Life Choice UL - to age 105 G WUNN Life Choice UL - to age 105 (Plus) G WILR Life Step UL - to age 105 G WILP Life Step UL - to age 105 (Plus) Η WUNS Life Choice UL - to age 110 WUNN Life Choice UL - to age 110 (Plus) Η WILR Life Step UL - to age 110 Н WILP Life Step UL - to age 110 (Plus) Η Life Choice UL - pay to age 121 8 WUNS 8 WUNN Life Choice UL - pay to age 121 (Plus) 8 WILR Life Step UL - pay to age 121 8 WILP Life Step UL - pay to age 121 (Plus) Life Choice UL - pay to age 100 Ρ WUNS Ρ MUNN Life Choice UL - pay to age 100 (Plus) Ρ WILR Life Step UL - pay to age 100 Ρ Life Step UL - pay to age 100 WILP (Plus) Life Choice UL - Pay to 65 Q WUNS Life Choice UL - Pay to 65 (Plus) Q WUNN WILR Life Step UL - Pay to 65 Q Q WILP Life Step UL - Pay to 65 (Plus) WUNS Life Choice UL - 20 Pay R Life Choice UL - 20 Pay (Plus) R WUNN R WILR Life Step UL - 20 Pay WILP Life Step UL - 20 Pay (Plus) R S WUNS Life Choice UL - 10 Pay Life Choice UL - 10 Pay (Plus) S WUNN WILR Life Step UL - 10 Pay S WILP Life Step UL - 10 Pay (Plus) S

|  | Company/Product List  | Category                   |
|--|---|----------------------------|
| WUNS<br>WUNN<br>WILR<br>WILP                 | William Penn Life Insurance Co of NY Life Choice UL - Single Pay Life Choice UL - Single Pay (Plus) Life Step UL - Single Pay Life Step UL - Single Pay (Plus)                                      | O<br>O<br>O                |
| WOMA<br>WOMP<br>WOMA<br>WOMP                 | Woman's Life Insurance Society Ten Year Renewable and Convertible Term Ten Year R & C Term (Preferred Plus) Twenty Year Convertible Term Twenty Year Convertible Term (Pfd Plus)                    | 3<br>3<br>5<br>5           |
| ZURI<br>ZURP<br>ZURI<br>ZURP<br>ZURI<br>ZURP | Zurich American Life Insurance Company Zurich Term 10 Zurich Term 10 (Pfd Best / Std Plus) Zurich Term 15 Zurich Term 15 (Pfd Best / Std Plus) Zurich Term 20 Zurich Term 20 (Pfd Best / Std Plus)  | 3<br>3<br>4<br>4<br>5<br>5 |
| ZUYI<br>ZUYP<br>ZUYI<br>ZUYP<br>ZUYI<br>ZUYP | Zurich American Life Insurance Co of NY Zurich Term 10 Zurich Term 10 (Pfd Best / Std Plus) Zurich Term 15 Zurich Term 15 (Pfd Best / Std Plus) Zurich Term 20 Zurich Term 20 (Pfd Best / Std Plus) | 3<br>3<br>4<br>4<br>5<br>5 |