Pr oduct Code	Company Code	Product Name	Cat egor y
AAAP	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term 15 Year Level Term 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP) 30 Year Level Term (with ROP) 10 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 26 Year Level Term (Super Pfd/Std Plus 27 Year Level Term (Super Pfd/Std Plus 28 Year Level Term (Super Pfd/Std Plus 29 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 21 Year Level Term (Super Pfd/Std Plus 22 Year Level Term (Super Pfd/Std Plus 23 Year Level Term (Super Pfd/Std Plus	6) 4 5) 5 6) 7 6) 7 6) J 6) K 6) L
AAI L AGBG AGBH AGCG AGCH AGDG AGDH AGEG AGEH AGFG AGFH AGGG AGHH AGIG AGHH	AM L AMŒ	MegaTerm(NY) 10 - 10 Year Term Select - a- Term - 16 Year Select - a- Term - 16 Year Select - a- Term - 17 Year Select - a- Term - 17 Year Select - a- Term - 17 Year Select - a- Term - 18 Year Select - a- Term - 18 Year Select - a- Term - 19 Year Select - a- Term - 19 Year Select - a- Term - 19 Year Select - a- Term - 21 Year Select - a- Term - 21 Year Select - a- Term - 22 Year Select - a- Term - 22 Year Select - a- Term - 23 Year Select - a- Term - 23 Year Select - a- Term - 24 Year Select - a- Term - 24 Year Select - a- Term - 26 Year Select - a- Term - 26 Year Select - a- Term - 27 Year Select - a- Term - 27 Year Select - a- Term - 28 Year Select - a- Term - 28 Year Select - a- Term - 29 Year Select - a- Term - 20 (Special) Select - a- Term - 25 (Special) Select - a- Term - 25 (Special) Select - a- Term - 26 (Special) Term Life 2009 - 10 Year	.) 3 F F F F F F F F F F F F F F F F F F F
ALSP		Term Life 2009 - 20 Year Term Life 2009 - 30 Year Term Life 2009 - 10 Year (Pfd Plus)	5 7 3

Pr oduct Code	Company Code	Product Name	Cat egor y
ALSS		Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 30 Year (Pfd Plus) Term Life 2009 - 10 Year (Super) Term Life 2009 - 20 Year (Super)	5 7 3 5 7
ALSU		Term Life 2009 - 30 Year (Super) Term Life 2009 - 10 Year (Ultra) Term Life 2009 - 20 Year (Ultra) Term Life 2009 - 30 Year (Ultra)	7 3 5 7
ALUI ALUS ALW		Generation Planner II (1980 CSO) Generation Planner II (P+ Super/R+ Sel Generation Planner II - U/L no lapse) 8 8 8
ALWS AMAM	AMAM	Generation Planner II (P+ Super/R+ Sel Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691) 8 3 5 7) K
AMBM		Easy Term 30 w/ROP (Simplified 06-9691 Easy Term 20 w/ROP (Simplified 07-9734 Easy Term 30 w/ROP (Simplified 07-9734	.) K
AMCO	AMCO	Term 10 Level Term Life Term 20 Level Term Life	3 4 5
AMEH AMFI	AMHO AMFI	ART - Annual Renewable Term T2 EZ 20 Year	1 5
AIVI I	AW I	T2 EZ 20 Tear T2 EZ 25 Year T2 EZ 30 Year	6 7
AMM	AVI V	Advantage Builder Series II w/ NLG 175k Advantage Builder - Single Pay 175k Advantage Builder - Pay to 100 175k Advantage Builder - Pay to 65 175k	+ 8 + O + P
AMMV		Advantage Builder - 20 Pay 175k Advantage Builder - 10 Pay 175k Advantage Builder Series II (P+) (175k) Advantage Builder - Single Pay (P+/175k Advantage Builder - Pay to 100 (P+/175k Advantage Builder - Pay to 65 (P+/175k Advantage Builder - 20 Pay (P+/175k	R + S 8 O P Q
AMP	AMNT	Advantage Builder - 10 Pay (P+/175k ANI CO Select 10 (Plus) ANI CO Select 15 (Plus) ANI CO Select 20 (Plus) ANI CO Select 30 (Plus)	S 3 4 5 7
AMNT		ANI CO Select 20 with ROP (Plus) ANI CO Select 30 with ROP (Plus) ANI CO Select 10 ANI CO Select 15 ANI CO Select 20 ANI CO Select 30 ANI CO Select 20 with ROP ANI CO Select 30 with ROP	K M 3 4 5 7 K M
AMSV	AVI V	Advantage Builder Series III w/ NLG	8

Pr oduct Code	Company Code	Product Name	Cat egor y
ANSW		Advantage Builder III - Single Pay Advantage Builder III - Pay to 100 Advantage Builder III - Pay to 65 Advantage Builder III - 20 Pay Advantage Builder III - 10 Pay Advantage Builder Series III w/ NLG (P+ Advantage Builder - Single Pay (P+) Advantage Builder III - Pay to 100 (P+ Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+) Advantage Builder - 20 Pay (P+)	O P Q R
AMTL	АМТА	Advant age Builder - 10 Pay (P+) Low-Load 10 Year Term Low-Load 20 Year Term Low-Load 30 Year Term	S 3 5 7
AMTP		Low-Load 30 fear Term (Super Preferred Low-Load 20 Year Term (Super Preferred Low-Load 30 Year Term (Super Preferred) 3) 5
AMTV	AVI V	Advantage Builder Series III w/ NLG 175k Advantage Builder III - Single Pay 175k Advantage Builder III - Pay to 100 175k	+ 8 + O + P
AMTW		Advantage Builder III - Pay to 65 175k Advantage Builder III - 20 Pay 175k Advantage Builder III - 10 Pay 175k Advantage Builder Series III (P+) (175k Advantage Builder - Single Pay (P+/175k Advantage Builder - Pay to 100 (P+/175k Advantage Builder - Pay to 65 (P+/175k Advantage Builder - 20 Pay (P+/175k	+ R + S) 8) O) P) Q R
AMUN	AMSU	Advantage Builder - 10 Pay (P+/175k Term Protector Series III - LTP 10/10 Term Protector Series III - LTP 15/15	´ 3
AMUS		Term Protector Series III - LTP 20/20 LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred) LTP 20/20 (P+ Elite / R+ Preferred)	4 5 3 4 5
AMUV	AVI V	Advantage Builder Series II w/NLG Advantage Builder - Single Pay Advantage Builder - Pay to 100 Advantage Builder - Pay to 65 Advantage Builder - 20 Pay	8 O P Q R
AMJW		Advantage Builder - 10 Pay Advantage Builder Series II w/NLG (P+) Advantage Builder - Single Pay (P+) Advantage Builder - Pay to 100 (P+) Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+) Advantage Builder - 10 Pay (P+)	S 8 0 P Q R S
ANNP ANNT	AMT AMEN	LTG Universal Life - pay to 100 (Plus) LTG Universal Life - pay to 100	P P
ARMT	AMSV	Home Mortgage Series - 15/15 year Home Mortgage Series - 20/20 year	4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
ARQS ARRG	AMGG AMGE	Home Mortgage Series - 25/25 year Home Mortgage Series - 30/30 year ROP Select-a-Term - 15 Year (Special/09 ContinUL Extend Plus - no lapse UL Select-a-Term - Level to 65 (WA) Select-a-Term - Level to 70 (WA)	8 T U
	AMGH	Select-a-Term - Level to 75 (WA) Select-a-Term - 10 Year (WA) Select-a-Term - 15 Year (WA) Select-a-Term - 20 Year (WA) Select-a-Term - 25 Year (WA) Select-a-Term - 30 Year (WA)	V 3 4 5 6 7
ARRH	AMGE	ContinUL Extend Plus - no lapse UL (+) Select-a-Term - Level to 65 (Plus / WA) Select-a-Term - Level to 70 (Plus / WA) Select-a-Term - Level to 75 (Plus / WA)	8 T U V
	AMGH	Select-a-Term - Level to 75 (Flus / WA) Select-a-Term - 10 Year (Plus / WA) Select-a-Term - 15 Year (Plus / WA) Select-a-Term - 20 Year (Plus / WA) Select-a-Term - 25 Year (Plus / WA) Select-a-Term - 30 Year (Plus / WA)	v 3 4 5 6 7
ARRS ARSG	AMGE AMGE	ROP Select - a-Term - 20 Year (Special / 09 Select - a-Term - 10 Year Select - a-Term - 15 Year Select - a-Term - 20 Year Select - a-Term - 25 Year Select - a-Term - 25 Year Select - a-Term - 30 Year	
		ContinUL Extend Plus - no lapse (500K) ROP Select-a-Term - 15 Year (2009) ROP Select-a-Term - 20 Year (2009) ROP Select-a-Term - 25 Year (2009) ROP Select-a-Term - 30 Year (2009) Select-a-Term - Level to 65 Select-a-Term - Level to 70	8 J K L M T U
ARSH		Select-a-Term - Level to 75 ROP Select-a-Term - Level to 65 (2009) ROP Select-a-Term - Level to 70 (2009) ROP Select-a-Term - Level to 75 (2009) Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus) ContinUL Extend Plus - no Lapse (+/500) ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus)	V W X Y 3 4 5 6 7 K 8 J K
		ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus)	L M T U V

Product Code	Company Code	Product Name	Cat egor y
ARSS ARTG	AMGG AMGE	ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - 25 Year (Special/09 ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70	J K L M W X
ARTH		ROP Select-a-Term - Level to 75 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	Y J K L M W X Y
ARTS	AMGG	ROP Select - a-Term - 30 Year (Special / 09) F
ARXG ARXH	AMGE	ContinUL - no lapse (500K) ContinUL - no lapse (Plus / 500K)	8 8
ARXT	AMSV	Home Mort gage Series - 15/5 year	4
		Home Mortgage Series - 20/5 year	5
		Home Mortgage Series - 25/5 year Home Mortgage Series - 30/5 year	6 7
ASFG	AMGG	ROP Select - a-Term - 21 Year (2009)	Ň
ASFH		ROP Select - a - Term - 21 Year (Plus)	N
ASGG		ROP Select - a- Term - 22 Year (2009)	N
ASGH ASHG		ROP Select - a - Term - 22 Year (Plus) ROP Select - a - Term - 23 Year (2009)	N N
ASHH		ROP Select-a-Term - 23 Year (2009) ROP Select-a-Term - 23 Year (Plus)	N N
ASI G		ROP Sel ect - a- Ter m - 24 Year (2009)	N
ASI H		ROP Select - a - Term - 24 Year (Plus)	N
ASJG		ROP Select - a Term - 26 Year (2009)	N
ASJH ASKG		ROP Select-a-Term - 26 Year (Plus) ROP Select-a-Term - 27 Year (2009)	N N
ASKH		ROP Select - a Term - 27 Year (Plus)	N
ASLG		ROP Select - a-Term - 28 Year (2009)	N
ASLH		ROP Select - a - Term - 28 Year (Plus)	N
ASMG ASMH		ROP Select-a-Term - 29 Year (2009) ROP Select-a-Term - 29 Year (Plus)	N N
ASNG		ROP Select - a - Term - 31 Year (2009)	N
ASNH		ROP Select - a-Term - 31 Year (Plus)	N
ASOG		ROP Select - a - Term - 32 Year (2009)	N
ASOH ASPG		ROP Select - a - Term - 32 Year (Plus) ROP Select - a - Term - 33 Year (2009)	N N
ASPH		ROP Select - a - Term - 33 Year (Plus)	N
ASQG		ROP Select-a-Term - 34 Year (2009)	N
ASQH		ROP Select - a - Term - 34 Year (Plus)	N
ASRG ASRH		ROP Select-a-Term - 35 Year (2009) ROP Select-a-Term - 35 Year (Plus)	N N
		no ociect-a-icini- 33 icai (Fius)	IN

Pr oduct Code	Company Code	Product Name	Cat egor y
ASSP	ASSU	Term 350 Plus - 10-year Term (Pfd Plus) Term 350 Plus - 15-year Term (Pfd Plus) Term 350 Plus - 20-year Term (Pfd Plus)) 4) 5
ASSU		Term 350 Plus - 30-year Term (Pfd Plus) Term 350 Plus - 10-year Term Term 350 Plus - 15-year Term Term 350 Plus - 20-year Term	3 4 5
ASTP		Term 350 Plus - 30-year Term Level Benefit W.L Simplified Issue Non Med Term 350 - 10 Year (Select+) Non Med Term 350 - 15 Year (Select+)	7 8 3 4
ASTU		Non Med Term 350 - 20 Year (Select+) Non Med Term 350 - 30 Year (Select+) Non Med Term 350 - 10 Year Level Non Med Term 350 - 15 Year Level Non Med Term 350 - 20 Year Level	5 7 3 4 5
ASWP		Non Med Term 350 - 30 Year Level Term 350 Plus - 10-year Term (Plus/WA) Term 350 Plus - 15-year Term (Plus/WA) Term 350 Plus - 20-year Term (Plus/WA)	5 7 3 4 5 7
ASWU		Term 350 Plus - 30-year Term (Plus/WA) Term 350 Plus - 10-year Term (WA) Term 350 Plus - 15-year Term (WA) Term 350 Plus - 20-year Term (WA)	7 3 4 5
ATFG ATFH ATGG ATGH	AM2G	Term 350 Plus - 30-year Term (WA) ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus) ROP Select-a-Term - 22 Year ROP Select-a-Term - 22 Year (Plus)	7 N N N
ATHG ATHH ATI G		ROP Select - a - Term - 23 Year ROP Select - a - Term - 23 Year (Plus) ROP Select - a - Term - 24 Year	N N N
ATI H ATJG ATJH ATKG		ROP Select - a - Term - 24 Year (Plus) ROP Select - a - Term - 26 Year ROP Select - a - Term - 26 Year (Plus) ROP Select - a - Term - 27 Year	N N N
ATKH ATLG ATLH ATMG		ROP Select - a - Term - 27 Year (Plus) ROP Select - a - Term - 28 Year ROP Select - a - Term - 28 Year (Plus) ROP Select - a - Term - 29 Year	N N N N
ATMH ATNG ATNH ATOG		ROP Select-a-Term - 29 Year (Plus) ROP Select-a-Term - 31 Year ROP Select-a-Term - 31 Year (Plus) ROP Select-a-Term - 32 Year	N N N N
ATOH ATPG ATPH ATQG		ROP Select - a - Term - 32 Year (Plus) ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year (Plus)	N N N
ATQH ATQS ATRG	AMGE	ROP Select-a-Term - 34 Year ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 15 Year (Special) ContinUL - no lapse UL	N N F 8

Product Code	Company Code	Product Name	Cat egor y
ATRH	AMGG AMGE	ContinUL - no lapse UL to age 100 ROP Select-a-Term - 35 Year ContinUL - no lapse UL (Plus) ContinUL - no lapse UL (Plus)	E N 8 E
ATRS ATSS ATTS	AMGG	ROP Select-a-Term - 35 Year (Plus) ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 25 Year (Special) ROP Select-a-Term - 30 Year (Special)	N F F F
AUOP AURO	AURO	10-Year Term (issue ages 71-75) 10-Year Term	3 3
AVI V	AVI V	Annual Renewal Term (Premier/Standard+10 Year Term (Premier P+ / Standard+R+20 Year (Premier P+ / Standard+R+)30 Year Term (Premier P+ / Standard+R+Guarantee UL Solution (Premier)Guarantee UL Solution - Single Pay (P+Guarantee UL Solution - Pay to 100 (P+Guarantee UL Solution - Pay to 65 (P+Guarantee UL Solution - 20 Pay Guarantee UL Solution - 10 Pay (P+Guarantee UL Solution - 2010 Year Term 01-2010 30 Year Term 01-2010 Guarantee UL Solution	-) 1 -) 3 5 -) 7 8 -) 0 -) P -) Q -) R
AVNP		Guarantee UL Solution - Single Pay Guarantee UL Solution - Pay to 100 Guarantee UL Solution - Pay to 65 Guarantee UL Solution - 20 Pay Guarantee UL Solution - 10 Pay 30 Year Term (Premier P+ / Std+ R+ / W	O P Q R S A) 7
AVNV	AVI Y AVI V	Guarantee UL Solution II (Premier) 30 Year Term 01-2010 (WA)	8 7
AVSP	AVI Y AVI V	Guarantee UL Solution Series II Guarantee UL Solution II (Premier) Guarantee UL Solution - Single Pay (Paguarantee UL Solution - Pay to 100 (Paguarantee UL Solution - Pay to 65 (Paguarantee UL Solution - Pay to 65 (Paguarantee UL Solution - Pay to 65)	-) P -) Q
AVSV		Guarantee UL Solution - 20 Pay (Paguarantee UL Solution - 10 Pay (Paguarantee UL Solution Series II Guarantee UL Solution II - Single Pay Guarantee UL Solution II - Pay to 100 Guarantee UL Solution II - Pay to 65 Guarantee UL Solution II - 20 Pay	,
AVZP	AVI Y	Guarant ee UL Solution II - 10 Pay Annual Renewal Term (Premier/Standard+ Term 10 (Premier P+ / Standard+ R+) Term 20 (Premier P+ / Standard+ R+) Term 30 (Premier P+ / Standard+ R+)	S
AVZV		Annual Renewal Term 01-2010	1

Pr oduct Code	Company Code	Product Name	Cat egor y
AXTO AXYA AXYP AXZA	AXAA	Term 10 01-2010 Term 20 01-2010 Term 30 01-2010 Term 30 01-2010 Term One (SM) - One Year Non-Renewable Annual Renewable Term (151X) w/10% Annual Renewable Term (Elite/+/151/10%) Annual Renewable Term (151X) Equitable Term 10 (151X) Equitable Term 15 (151X)	3 5 7 1 1 1 3 4
AXZP		Equitable Term 20 (151X) Annual Renewable Term (Elite/Plus / 151 Equitable Term 10 (Elite/Plus / 151X) Equitable Term 15 (Elite/Plus / 151X)	5 1 3 4
BALT	BALT	Equitable Term 20 (Elite/Plus / 151X) Secure Solution Protector - 10 Year Ter Secure Solution Protector - 15 Year Ter Secure Solution Protector - 20 Year Ter Secure Solution Protector - 30 Year Ter	m 4 m 5
BANN	BANN	Life Value Term 20 (Plus) OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus) OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus) Life Umbrella UL 120 - Gtd to 120 (Plus)	1 3 4 5 7
BANS		Life Value Term 20 OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term	1 3 4 5 7
BONN		Life Umbrella UL 120 - Guaranteed to 12 Life Value Term 30 (Plus) OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR) OPTerm 30 - 30 Year Term (Plus/OR)	20 8 1 3 4 5 7
BONP BONS		Life Value Term 30 (Pfd) Life Value Term 30 OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR)	1 1 3 4 5
BOSP BOST BUNN	BOST BANN	OPTerm 30 - 30 Year Term (OR) Legacy Whole Life (Elite Plus) Legacy Whole Life Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus) Life Choice UL - 20 Pay (Plus)	E O P R
BUNS		Life Choice UL - 10 Pay (Plus) Life Choice UL - pay to age 121 Life Choice UL - to age 100	S 8 E

Pr oduct Code	Company Code	Product Name	Cat egor y
CERE CEST CETN	CERE CEST CETN	Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - 20 Pay Life Choice UL - 10 Pay 10 Year Level Term Plan 10 Year Level Premium Term Term Guaranteed 10 (CT) Term Guaranteed 15 (CT) Term Guaranteed 20 (CT) Term Guaranteed 25 (CT)	O P R S 3 3 4 5 6 7
CETP		Term Quarant eed 30 (CT) Term Quarant eed 10 (CT / Pf +/ Rg+) Term Quarant eed 15 (CT / Pf + / Rg+) Term Quarant eed 20 (CT / Pf + / Rg+) Term Quarant eed 25 (CT / Pf + / Rg+)	3 4 5 6
CI DN	CI NN	Term Guaranteed 30 (CT / Pf+ / Rg+) LifeHorizons Termsetter 15 (MD)	7 4
CI DP		LifeHorizons Termsetter 30 (MD) LifeHorizons Termsetter 15 (Sup/Sel/MD	7) 4
CI NN		LifeHorizons Termsetter 30 (Sup/Sel/MD LifeHorizons Termsetter 10) 7 3
		LifeHorizons Termsetter 15 LifeHorizons Termsetter 20	4 5
		LifeHorizons Termsetter 25	6
		LifeHorizons Termsetter 30 Termsetter ROP 15 Year	7 J
		Termsetter ROP 20 Year	K
		Termsetter ROP 25 Year (w/ROP) Termsetter ROP 30 Year (w/ROP)	L M
CI NP		PerpetUL 121 - Pay to 100 LifeHorizons Termsetter 10 (Sup/Sel)	P 3
OI NE		LifeHorizons Termsetter 15 (Sup/Sel)	
		LifeHorizons Termsetter 20 (Sup/Sel)	4 5 6
		LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel)	6 7
		Termsetter ROP 15 Year (Sup/Sel)	J
		Termsetter ROP 20 Year (Sup/Sel) Termsetter ROP 25 Year (Sup/Sel)	K
		Termsetter ROP 30 Year (Sup/Sel)	M
CI RN		PerpetUL 121 - Pay to 100 (Sup/Sel) Life Horizons UL 120	P P
CI RP		Life Horizons UL 120 (Select Plus)	Р
CMOR	CONS	Conseco Mort gage Term - 10 Year	3 4
		Conseco Mbrtgage Term - 15 Year Conseco Mbrtgage Term - 20 Year	5
		Conseco Mbrtgage Term - 30 Year Conseco Mbrtgage Term - 20 Year (w/ROP	7
		Conseco Mbrtgage Term - 20 Year (w/ROP Conseco Mbrtgage Term - 30 Year (w/ROP	,
COBD	COLL	Term Line 20 - 20 Year (Low Band)	, 5 3
COBP	COLU	Nautical Term – 10 Year (Pfd Plus) Nautical Term – 20 Year (Pfd Plus)	3 5

Pr oduct Code	Company Code	Product Name	Cat egor y
COBS		Nautical Term - 30 Year (Pfd Plus) Nautical Term - 20 Year with ROP (Pfd+ Nautical Term - 30 Year with ROP (Pfd+ Nautical Term - 10 Year (Super Pfd) Nautical Term - 20 Year (Super Pfd) Nautical Term - 30 Year (Super Pfd) Nautical Term - 20 Year with ROP (Super) M 3 5 7
COBU		Nautical Term - 30 Year with ROP (Super Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year with ROP) M 3 5 7 K
CCCL	COLL	Nautical Term – 30 Year with ROP Term Line 10 – 10 Year R&C Term	M 3
COEL COFL	COLM COLL	Term Line 15 - 15 Year R&C Term CLIC 10 - 10 Year R & C Term	4 3
	COLM	Term Line 20 - 20 Year (Low Band)	5
COLC	COLL	Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term	4 5
		Dignified Choice - Classic I Whole Life	8
COLE	COLM	Term Line 10 - 10 Year R&C Term	8 3 5 3
COMP	COMP	Term Line 20 – 20 Year R&C Term Term Life Answers 10	5 3
COVI	COVI	Term Life Answers 15	4
		Term Life Answers 20	5 7
		Term Life Answers 30 GUL Complete – Guaranteed to 120	7 9
COMS		Term Life Answers 10 (Plus)	8 3
		Term Life Answers 15 (Plus)	4
		Term Life Answers 20 (Plus) Term Life Answers 30 (Plus)	4 5 7
		GUL Complete - Guaranteed to 120 (Plus	
CONP	CONS	Conseco Term - 15 Year (Pfd Plus)	4
		Conseco Term - 20 Year (Pfd Plus) Conseco Term - 30 Year (Pfd Plus)	5 7
		Conseco Term - 20 Year (with ROP/Pfd+)	
		Conseco Term - 30 Year (with ROP/Pfd+)	М
CONS		Conseco Term - 15 Year Conseco Term - 20 Year	4 5
		Conseco Term - 30 Year	
		Conseco Term - 20 Year (with ROP)	K
CONT.	COTC	Conseco Term - 30 Year (with ROP)	M
CONT	COTG	Annual Renewable Term to Age 100 5 Year Renewable Term	1 2
COOP	COLU	Nautical Term - 10 Year (Pfd Plus/OR)	3
		Nautical Term - 20 Year (Pfd Plus/OR)	5
		Nautical Term - 30 Year (Pfd Plus/OR) Nautical Term - 20 Year with ROP (P+/OR	7) K
		Nautical Term - 30 Year with ROP (P+/OR) M
coos		Nautical Term - 10 Year (Super Pfd/OR)	3
		Nautical Term - 20 Year (Super Pfd/OR)	5

Pr oduct Code	Company Code	Product Name	Cat egor y
coou		Nautical Term - 30 Year (Super Pfd/OR) Nautical Term - 20 Year with ROP (Sp/OR) Nautical Term - 30 Year with ROP (Sp/OR) Nautical Term - 10 Year (OR) Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR) Nautical Term - 20 Year with ROP (OR)	
EM/U	EMPL	Nautical Term - 30 Year with ROP (OR) EMCNL Term - 10 Year EMCNL Term - 15 Year EMCNL Term - 20 Year	M 3 4 5 7
EMV		EMCNL Term - 30 Year EMCNL Term - 10 Year (Pfd Plus) EMCNL Term - 15 Year (Pfd Plus) EMCNL Term - 20 Year (Pfd Plus)	3 4 5
FI CE	FI RD	EMCNL Term - 30 Year (Pfd Plus) Simple Term - 10 Year Simple Term - 15 Year Simple Term - 20 Year	7 3 4 5 7
FI CP	ŒAN	Simple Term - 30 Year Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay	O Q R
FI CQ		Lifetime FlexPlus II - 10 Pay Lifetime FlexPlus II - Single Pay (P+/R Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+) Lifetime FlexPlus II - 10 Pay (P+/R+)) Q
FI RA	FI RA	Low-Load 10 Year Term Low-Load 20 Year Term	R S 3 5) 3) 5 0
FI RB		Low-Load 10 Year Term (Super Preferred) 3
FLMM	FI DL	Low-Load 20 Year Term (Super Preferred Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year Rapid Decision Mortgage Term - 20 Year) 5 0 4 5 7
FLRM		Rapid Decision Mortgage Term - 30 Year Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Term - 20 Year (w/ROP)	2 3 4 5 7 J K
FRUP	ŒAN	Rapid Decision Term - 30 Year (w/ROP) Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no Lapse UL to 100	M 3 4 5 7 E
FRUQ		GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+)	G 3

Product Code	Company Code	Product Name	Cat egor y
		Col ony Term UL 15 (50K-199K / P+/R+) Col ony Term UL 20 (50K-199K / P+/R+) Col ony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	4 5 7 E
FRYP		GenGuard UL - no Lapse to 105 (P+/R+) Col ony Term UL 10 (200K+) Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+)	G 3 4 5 7
FRYQ		Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+)	7 3 4 5 7
FTLI	FI RM	Colony Term UL 30 (200K+ / P+/R+) Quarant eed Level Term 10 Quarant eed Level Term 15 Quarant eed Level Term 20	7 3 4 5 7
FTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	3 4 5
GDCA	GUAR	GLT 30 (P+ Elite / R+ Std+) Level Term Gold 10 (xtended conv/03/15) Level Term Gold 15 (xtended conv/03/15) Level Term Gold 20 (xtended conv/03/15) Level Term Gold 30 (xtended conv/03/15)	7 3 4 5 7
GDCE		Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.)	7 3 4 5 7
GDCP		Level Term Gold 10 (Pfd Plus/ext. conv) Level Term Gold 15 (Pfd Plus/ext. conv) Level Term Gold 20 (Pfd Plus/ext. conv)	7 3 4 5 7
GDLA		Level Term Gold 10 (eff. 03/15) Level Term Gold 15 (eff. 03/15) Level Term Gold 20 (eff. 03/15)	7 3 4 5 7
GDLE		Level Term Gold 30 (eff. 03/15) Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite)	7 3 4 5 7
GDLP		Level Term Gold 30 (Elite) Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus) Level Term Gold 30 (Preferred Plus)	7 3 4 5 7
ŒCP	GECA .	Lifetime FlexPlus II` Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay	8 O Q R
ŒQ		Lifetime FlexPlus II - 10 Pay Lifetime FlexPlus II (P+ Best/R+ Select)	S 8

Pr oduct Code	Company Code	Product Name	Cat egor y
		Lifetime FlexPlus II - Single Pay (P+/R Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+) Lifetime FlexPlus II - 10 Pay (P+/R+)	
GGLA GGLE GGLP	GUAR	Yearly Renewable Term (YRT) Gold YRT Gold (Elite) YRT Gold (Preferred Plus)	1 1 1
GLEA	GLEA	G eaner Term - 10-Year G eaner Term - 15-Year G eaner Term - 20-Year	3 4 5
GLEE		Gleaner Term - 30-Year Gleaner Term - 10-Year (Elite Pfd) Gleaner Term - 15-Year (Elite Pfd) Gleaner Term - 20-Year (Elite Pfd)	3 4 5 7 3 4 5
GLES		Gleaner Term - 30-Year (Elite Pfd) Gleaner Term - 10-Year (Super Pfd) Gleaner Term - 15-Year (Super Pfd) Gleaner Term - 20-Year (Super Pfd)	7 3 4 5 7 3
GOVE	GOVE	Gleaner Term - 30-Year (Super Pfd) Mark X - 10 Year Level Term Mark X - 15 Year Level Term	4
GOVP		Mark X - 20 Year Level Term Mark X - 10 Year (Preferred Plus) Mark X - 15 Year (Preferred Plus)	5 3 4
GRAN	GRAN	Mark X - 20 Year (Preferred Plus) Select Choice 10 - 10 Year Level Term Select Choice 15 - 15 Year Level Term Select Choice 20 - 20 Year Level Term	4 5 3 4 5 7
GRAP		Select Choice 30 - 30 Year Level Term Select Choice 10 - (Executive Preferred Select Choice 15 - (Executive Preferred Select Choice 20 - (Executive Preferred Select Choice 30 - (Executive Preferred) 3) 4) 5
GRUP	GECA	Col ony Term UL 10 (50K-199K) Col ony Term UL 15 (50K-199K) Col ony Term UL 20 (50K-199K) Col ony Term UL 30 (50K-199K)) 7 3 4 5 7
GRUQ		GenGuard UL - no Lapse UL to 100 GenGuard UL - no Lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no Lapse to 100 (P+/R+)	E G 3 4 5 7
GRYP		GenGuard UL - no Lapse to 105 (P+/R+) Col ony Term UL 10 (200K+) Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+)	E G 3 4 5 7
GRYQ		Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+)	7 3 4

Pr oduct Code	Company Code	Product Name	Cat egor y
GYXP GYXT GZUP	ŒNY	Colony Term UL 20 (200K+ / P+/R+) Colony Term UL 30 (200K+ / P+/R+) Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - Pay to 65 Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no lapse UL to 100	5 7 Q Q 3 4 5 7 E G
GZUQ		GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	3 4 5 7 E
GZYP		GenQuard UL - no Lapse to 105 (P+/R+) Col ony Term UL 10 (200K+) Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+)	G 3 4 5 7
GZYQ		Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+)	7 3 4 5 7
HARB	HART	Colony Term UL 30 (200K+ / P+/R+) Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best) 3) 4) 5
HARP		Hartford Bi cent enni al Term 30 (Pf Best Hartford Bi cent enni al Term 10 (Pf d+) Hartford Bi cent enni al Term 15 (Pf d+) Hartford Bi cent enni al Term 20 (Pf d+) Hartford Bi cent enni al Term 30 (Pf d+)) 7 3 4 5 7
HART		Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 Hartford Bicentennial Term 30	3 4 5 7
HAUP HAUT HAYB	HARY	Hartford Bicentennial Freedom UL (P+) Hartford Bicentennial Freedom UL Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best Hartford Bicentennial Term 30 (Pf Best	8 8) 3) 4) 5
HAYP		Hartford Bicentennial Term 10 (Pfd+) Hartford Bicentennial Term 15 (Pfd+) Hartford Bicentennial Term 20 (Pfd+) Hartford Bicentennial Term 30 (Pfd+)	, . 3 4 5 7
HAYT		Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 Hartford Bicentennial Term 30	3 4 5 7 3
HOUS	HOUS	Simple Term - 10 Year	3

Product Code	Company Code	Product Name	Cat egor y
10.00		Simple Term - 15 Year Simple Term - 20 Year Simple Term - 30 Year	4 5 7
HYUP HYUT	HARY	Hartford Bicentennial Freedom UL (P+) Hartford Bicentennial Freedom UL	8 8
ILLI	I LLI	10- Year Term	8 8 3 4 5 7
		15-Year Term	4
		20-Year Term 30-Year Term	5 7
		Life Foundations Whole Life - Continuou	s 8
		15-Year Term (with ROP)	J
		20-Year Term (with ROP) 30-Year Term (with ROP)	K M
I LLP		10-Year Term (Super / Ultra Std)	3
		15-Year Term (Super / Ultra Std)	4
		20-Year Term (Super / Ultra Std) 30-Year Term (Super / Ultra Std)	5 7
		15-Year Term (Super/Ultra Std / w/ROP)	, J
		20-Year Term (Super/Ultra Std / w/ROP)	K
I NDU	I NDU	30-Year Term (Super/Ultra Std / w/ROP) Critical Choice Term - 15 Year	M 4
TADO	TINDO	Critical Choice Term - 20 Year	5
		Critical Choice Term - 30 Year	7
		Critical Choice Term - 20 Year (w/ROP) Critical Choice Term - 30 Year (w/ROP)	K M
I NXD		Critical Choice Term - 15/5 Year	4
		Critical Choice Term - 20/5 Year	5
		Critical Choice Term - 30/5 Year Critical Choice Term - 20/5 Year (w/ROF	7 P) K
		Critical Choice Term - 30/5 Year (w/ROF	,
IOFE	I NDE	Foresters Lifefirst - 10 Year	
		Foresters Lifefirst - 20 Year Foresters Lifefirst - 30 Year	5 7
I OFP		Foresters Lifefirst - 30 Year (Plus)	3 5 7 3 5
		Foresters Lifefirst - 20 Year (Plus)	
I ONE		Foresters Lifefirst - 30 Year (Plus) Foresters Lifefirst - 20 Year (non-med)	7 5
I GNL		Foresters Lifefirst - 30 Year (non-med)	7
		Lifefirst - 20 Year (non-med / w/ROP)	K
JCCK	JACK	Lifefirst - 30 Year (non-med / w/ROP) Protector 10-Year Term	M 3
JOCK	JACK	Protector 10- real Term	4
		Protect or 20-Year Term	5 3
JGCP		Protector 10-Year Term (P+) Protector 15-Year Term (P+)	3 4
		Protector 15- real Term (P+)	5
JHCP	JOHU	15 Year Level (Super/Std+with CER)	4
JHCU		20 Year Level (Super/Std+ with CER)	5 4
JIIOU		15 Year Level Premium Term (with CER) 20 Year Level Premium Term (with CER)	4 5
JHGP		10 Year Level Premium Term (Super/Std+	.) 3

Pr oduct Code	Company Code	Product Name	Cat egor y
JHGU		15 Year Level Premium Term (Super 20 Year Level Premium Term (Super Protection UL-G2010 (Super/Std+) Protection UL-G09 - 1 Pay (Super/Std-) Protection UL-G09 - 20 Pay (Super/Protection UL-G09 - 10 Pay (Super/10 Year Level Premium Term 15 Year Level Premium Term 20 Year Level Premium Term Protection UL-G2010 Protection UL-G09 - Single Pay Protection UL-G09 - 20 Pay	St d+) 5 8 St d+) 0 St d+) R St d+) S 3 4 5 8 0 R
11GP		Protection UL-G09 - 10 Pay Protection UL-G09 (Super/Std+)	S 8 8
JYCN JJGU	JOHY	Protection UL-G09 15 Year Level Premium Term (with	CER) 4
JYCP		20 Year Level Premium Term (with 15 Year Level (Super/Std+ with 0	CER) 4
JYYN		20 Year Level (Super/Std+ with 0 10 Year Level Premium Term	3
JYYP		20 Year Level Premium Term (Super Protection UL-G2010 (Super/Std+) Protection UL-G09 - 1 Pay (Super/S Protection UL-G09 - 20 Pay (Super/ Protection UL-G09 - 10 Pay (Super/	4 5 8 0 R S r/St d+) 3 r/St d+) 4 r St d+) 5 8 St d+) 0
JYZN			St d+) S s 71+) 3 s 66+) 4 s 61+) 5
JYZP		10 Year Level Term (Super Pf d/ages 15 Year Level Term (Super Pf d/ages 20 Year Level Term (Super Pf d/ages	s 71+) 3 s 66+) 4
LBTE LBTP LBUE LBUP LBVE LBVP	LNBE	Legacy Choice Lifetime (Band 2)	8 Band 1) 8 8 Band 2) 8
LI BB	LI BB	Passport 20 Plus with ROP feature Passport 30 Plus with ROP feature	, M
LI BE LI BP	LI BE LI BB	Annual Renewable Term to Age 75 Passport 20 Plus with ROP feature	1 Elite K

Pr oduct Code	Company Code	Product Name	Cat egor y
LI BS	LI BE	Passport 30 Plus with ROP feature El RBC ExpressTERM - 10 Year RBC ExpressTERM - 15 Year RBC ExpressTERM - 20 Year	ite M 3 4 5
LI DN	LNNA	LGUL (PR)	8
LI DP LI LE	LI BE	LGUL (P+ / PR) RBC Level TERM - 10 Year Term RBC Level TERM - 15 Year Term RBC Level TERM - 20 Year Term	8 3 4 5
LI LP		RBC Level TERM - 30 Year Term RBC Level TERM - 10 Year Term (Plus) RBC Level TERM - 15 Year Term (Plus) RBC Level TERM - 20 Year Term (Plus) RBC Level TERM - 30 Year Term (Plus)	7 3 4 5 7
LINN	LNNA	LGUL	8
LI NP LI SB	LI BE	LGUL (P+) RBC ExpressTERM II - 10 Year RBC ExpressTERM II - 15 Year RBC ExpressTERM II - 20 Year RBC ExpressTERM II - 30 Year	8 3 4 5 7
LNI N	LNNA	LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	, 3 4 5 7
LNI P		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	, 3 4 5 7
LNYN	LNLI	LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	, 3 4 5 7
LNYP		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	7 3 4 5 7
LONN	LNNA	LifeElement (SM) Level Term - 10 (200 LifeElement (SM) Level Term - 15 (200 LifeElement (SM) Level Term - 20 (200	8) 3 8) 4 8) 5
LONP		LifeElement (SM) Level Term - 30 (200 LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	5 7 3 4 5 7
LSTE LSTP LSUE LSUP LSVE LSVP	LNBE	Legacy Secure Lifetime (Band 1) Legacy Secure Lifetime (Elite / Band Legacy Secure Lifetime (Band 2) Legacy Secure Lifetime (Elite / Band Legacy Secure Lifetime (Band 3) Legacy Secure Lifetime (Elite / Band Legacy Secure Lifetime (Elite / Band	1) 8 8 8 2) 8 8
LYNN	LNLI	LGUL	8

Product Code	Company Code	Product Name	Cat egor y
LYNP M DL	M DT	LGUL (P+) Premier CS3 - 10 Year Term Premier CS3 - 15 Year Term Premier CS3 - 20 Year Term Essential Guarantee UL - 1 pay (\$250k Essential Guarantee UL - p100 (\$250k Essential Guarantee UL - p65 (\$250k Essential Guarantee UL - 20p (\$250k Essential Guarantee UL - 10p (\$250k)	ý P () Q
M DP		Premier CS3 - 10 Year Term (P+) Premier CS3 - 15 Year Term (P+) Premier CS3 - 20 Year Term (P+) Essential Guarantee UL - 1 pay P+(\$250k Essential Guarantee UL - p100 P+ (\$250k Essential Guarantee UL - p65 P+ (\$250k Essential Guarantee UL - 20p P+ (\$250k Essential Guarantee UL - 10p P+ (\$250k)	3 4 5 0 0 P 0 Q R
M EL		Executive CS3 - 10 Year Term Executive CS3 - 15 Year Term Executive CS3 - 20 Year Term Essential Guarantee UL - 1 pay (\$25k Essential Guarantee UL - p100 (\$25k Essential Guarantee UL - p65 (\$25k Essential Guarantee UL - 20p (\$25k Essential Guarantee UL - 10p (\$25k	3 4 5 0 P 0 Q
M EP		Executive CS3 - 10 Year (P+) Executive CS3 - 15 Year (P+) Executive CS3 - 20 Year (P+) Essential Guarantee UL - 1 pay P+ (\$25k Essential Guarantee UL - p65 P+ (\$25k Essential Guarantee UL - 20p P+ (\$25k Essential Guarantee UL - 20p P+ (\$25k Essential Guarantee UL - 10p P+ (\$25k Essential Guarantee	3 4 5 0) O P 0) Q
M NN	M NM	Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year Advantage Elite Term Life - 30 Year	2 3 4 5 7
M NP		Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus) Advantage Elite Term - 30 Year (Plus)	2 3 4 5 7
MOTB	МОТО	Value Term Plus - 10-Year (Pfd Best) Value Term Plus - 15-Year (Pfd Best) Value Term Plus - 20-Year (Pfd Best) Value Term Plus - 30-Year (Pfd Best)	3 4 5 7
МОТО		Value Term Plus - 10-Year Plan Value Term Plus - 15-Year Plan Value Term Plus - 20-Year Plan Value Term Plus - 30-Year Plan	3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
MOTP		Value Term Plus - 10-Year (Pfd Plus) Value Term Plus - 15-Year (Pfd Plus) Value Term Plus - 20-Year (Pfd Plus) Value Term Plus - 30-Year (Pfd Plus)	3 4 5 7
MTGN	MASM	Ter m 5G Ter m 10G Ter m 20G	
MTGP		Term 5G (Ultra Preferred) Term 10G (Ultra Preferred) Term 20G (Ultra Preferred)	2 3 5
MTLI	METL	Guarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20	2 3 5 2 3 5 3 4 5 7
MTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+) GLT 30 (P+ Elite / R+ Std+)	7 3 4 5 7
MTRP	MTRU	Sel ecTerm 10 (Preferred Plus) Sel ecTerm 15 (Preferred Plus) Sel ecTerm 20 (Preferred Plus)	3 4 5
MTRU		SelecTerm 30 (Preferred Plus) SelecTerm 10 (NV, NJ, OR) SelecTerm 15 (NV, NJ, OR) SelecTerm 20 (NV, NJ, OR) SelecTerm 30 (NV, NJ, OR)	7 3 4 5 7
MTSP		SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 30 (Preferred Plus)	7 3 4 5 7
MTSU		Sel ecTer m 10 Sel ecTer m 15 Sel ecTer m 20 Sel ecTer m 30	3 4 5 7
MJTE	METL	Guaranteed Advantage UL (2001 CSO)	8
MJTP MYGN	MASM	Guaranteed Advantage UL (2001 CSO Elite) Term 5G (NY) Term 10G (NY) Term 20G (NY)	2
MYGP		Term 5G (Ultra Preferred / NY) Term 10G (Ultra Preferred / NY) Term 20G (Ultra Preferred / NY)	3 5 2 3 5
MYUE MYUP	METR	Guarant eed Advant age UL (2001 CSO) Guarant eed Advant age UL (2001 CSO/Elite)	8
NATV	NATI	ART - Annual Renewable Term GL-10 - 10 Year Level Term GL-15 - 15 Year Level Term	1 3 4
NATW		ART - Annual Renewable Term (Elite Pfd) GL-10 - 10 Year (Elite Preferred) GL-15 - 15 Year (Elite Preferred)	1 3 4 3
NFGA	NORA	ADDvantage 10	3

Product Code	Company Code	Product Name	Cat egor y
NFGP		ADDvantage 15 ADDvantage 20 ADDvantage 10 (Super Preferred) ADDvantage 15 (Super Preferred)	4 5 3 4 5 5 5
NGTV	NATI	ADDvantage 20 (Super Preferred) GL-20 - 20 Year Level Term	ວ 5
NGTW		GL-20 - 20 Year (Elite Preferred)	
NOTN	NORM	TT Term 10 - 1 Year Term for 10 Years	1
NOTP		TT Level Term 20 (issue ages 51+) TT Term 10 - 1 Year for 10 Yrs (Premier TT Level Term 20 (Premier NT/ages 51+)	5) 1 5
NOWM		TT Term 80 - 1 Year R & C Term	1
		TT Level Term 10	3 5
NOME		TT Level Term 20	5
NOWP		TT Term 80 - 1 Year R & C (Premier NT) TT Level Term 10 (Premier NT)	1
		TT Level Term 20 (Premier NT)	3 5 5 5
NOYN		TT Level Term 20 (NY)	5
NOYP		TT Level Term 20 (Premer NT / NY)	
NPGA	NORA	Cust om Quarant ee Gen 5 - 1 pay (\$250K	
		Cust om Guar ant ee Gen 5 - p100 (\$250K Cust om Guar ant ee Gen 5 - p65 (\$250K	
		Cust om Guar ant ee Gen 5 - 20p (\$250K	
		Cust om Guar ant ee Gen 5 - 10p (\$250K	
NPGP		Cust om Guar ant ee Gen 5 - 1 pay P+(\$250K) 0
		Cust om Quarant ee Gen 5 - p100 P+ (\$250K	
		Cust om Guar ant ee Gen 5 - p65 P+ (\$250K Cust om Guar ant ee Gen 5 - 20p P+ (\$250K	
		Cust om Guarant ee Gen 5 - 20p P+ (\$250K	
NTFA		TermGUL - pay to 100 no lapse UL (\$25K)	Р
NTFP		TermGUL - pay to 100 (\$25K/Super)	Р
NTGA		TermGUL - pay to 100 no lapse UL (\$250K) <u>P</u>
NTGP NTWL	NATW	TermGUL - pay to 100 (\$250K/Super) YourLife(SM) - 10 Year TermII	Р 3
INI VIL	INAIVV	Your Life (SM) - 15 Year Term II	4
		Your Life (SM) - 20 Year Term II	5
		YourLife(SM) - 30 Year TermII	7
NTWP		Your Life (SM) - 10 Year Term II (Pfd+)	3
		YourLife(SM) - 15 Year Term II (Pfd+) YourLife(SM) - 20 Year Term II (Pfd+)	4 5
		Your Life (SM) - 30 Year Term II (Pfd+)	7
NUGA	NORA	Cust om Guar ant ee Gen 5 - 1 pay (\$25K	
		Cust om Guar ant ee Gen 5 - p100 (\$25K	
		Cust om Guarant ee Gen 5 - p65 (\$25K	
		Cust om Guar ant ee Gen 5 - 20p (\$25K Cust om Guar ant ee Gen 5 - 10p (\$25K	
NUGP		Cust om Guar ant ee Gen 5 - 1 pay P+ (\$25K	
		Cust om Guarant ee Gen 5 - p100 P+ (\$25K) Р
		Cust om Quarant ee Gen 5 - p65 P+ (\$25K	
		Cust om Guarant ee Gen 5 - 20p P+ (\$25K	
		Custom Guarantee Gen 5 - 10p P+ (\$25K	, 5

Pr oduct Code	Company Code	Product Name	Cat egor y
NVWL NVWP	NATW	Your Life (SM) - 10 Year Term Your Life (SM) - 20 Year Term Your Life (SM) - 30 Year Term Your Life No-Lapse Guarantee UL - to 121 Your Life No-Lapse Guarantee UL - to 100 Your Life (SM) - 10 Year Term (Pfd Plus)	3 5 7 8 E 3 5
		Your Life (SM) - 20 Year Term (Pfd Plus) Your Life (SM) - 30 Year Term (Pfd Plus) Your Life No-Lapse UL - to 121 (Pfd Plus) Your Life No-Lapse UL - to 100 (Pfd Plus)	8 E
NXTV	NATI	L-15 - 15 Year Level Term L-20 - 20 Year Level Term	4 5
NXTW		L-15 – 15 Year (Elite Preferred)	4 5
NYLA	NEVW	L-20 - 20 Year (Elite Preferred) Indeterminate Premium Term Five Year Term	5 1 2 5
NYLP	NEWZ NEWY	20/10 Year Term Term to Age 90 - 10 Year Level Term Indeterminate Premium Term (Select Pfd) Five Year Term (Select Preferred)	3 1
NYLS	NEVZ NEVY	20/10 Year Term (Select Preferred) Term to Age 90 - 10 Year (Select Pfd) Indeterminate Premium Term (Smoker)	2 5 3 1
NYMA NYMP		20 Year Level Term (20LT) 20 Year Level Term (20LT) (Select Pf d)	5 5
NYTV	NATI	GL-10 - 10 Year Level Term (NY) GL-15 - 15 Year Level Term (NY) GL-20 - 20 Year Level Term (NY)	3 4
NYTW		GL-10 - 10 Year (Elite Preferred/NY) GL-15 - 15 Year (Elite Preferred/NY) GL-20 - 20 Year (Elite Preferred/NY)	5 5 3 4 5 3 4 5 7
NYWL	NATW	YourLife(SM) - 10 Year Term (NY) YourLife(SM) - 20 Year Term (NY) YourLife(SM) - 30 Year Term (NY) YourLife No-Lapse UL - to 121 (NY)	3 5 7 8
NYWP		Your Life (SM) - 10 Year Term (P+ / NY) Your Life (SM) - 20 Year Term (P+ / NY) Your Life (SM) - 30 Year Term (P+ / NY) Your Life No-Lapse UL - to 121 (P+/NY)	3 5 7
NYYA	NEVW	Five Year Term (NY) Term Life to 70 (20/10 Year Term - NY) Term Life to age 70 (NY - ages 51+)	2 5 F
NYYP		Five Year Term (Select Preferred / NY) 20/10 Year Term (Select Preferred/NY) Term Policy to 70 (51+ Select Pfd - NY)	8 2 5 F 2 5 F
NZTV	NATI	L-15 - 15 Year Level Term (NY) L-20 - 20 Year Level Term (NY)	4 5
NZTW		L-15 - 15 Year (Elite Preferred/NY) L-20 - 20 Year (Elite Preferred/NY)	4 5
OCNC OMVJ	OCCI OHI N	ULTIMATE TERM 10 - 10 Year Term Term 10 Plus	4 5 3 3

Product Code Company Code Product Name	Cat egor y
OMWN Term 10 Plus (P+ Super Pfd / R+ S	
OMYJ Term 10	3
OMMN Term 10 (P+ Super Pf d/ R+ Select)	3
ONW Term 15 Pl us Term 20 Pl us	4 5
ONWN Term 15 Plus (P+ Super Pfd / R+ S	oloct) 4
Term 20 Plus (P+ Super Pfd / R+ S	
ONYJ Term 15	4
Ter m 20	, 4 5
ONYN Term 15 (P+ Super Pf d / R+ Select) 4
Term 20 (P+ Super Pfd / R+ Select	5
OXFO OXFO Assurance Financial Expense Whole	Ĺife 8
PACL PACL Pacific-ART - Annual Renewable Ter	
Pacific-10 - 10 Year Renewable	3
Pacific-20 - 20 Year Renewable	5
PACN Pacific-ART - ART (Preferred Plus) Pacific-10 - 10 Year (Preferred Pl	1
Pacific-10 - 10 Tear (Preferred Pl	us) 3 us) 5
PACS Pacific-ART - ART (Super Preferred) 1
Pacific-10 - 10 Year (Super Prefer	red) 3
Pacific-20 - 20 Year (Super Prefer	red) 5
PAGI PACI Ten Year Term	3
PAIC One Year Term Plus	1
PANA PANA 5- Year Level Term	red) 3 red) 5 3 1 2 s) 3 s) 5 3 1
PANP Sentinel Series 10 (Preferred Plus	s) 3
Sentinel Series 20 (Preferred Plus PANS Sentinel Series 10 - 10-Year Term	S) 3
Sentinel Series 20 - 20-Year Term	5 5
PATN 10- Year Level Term	3
PAUL PAUL Selector 1 - 1 Year Term	
Selector 10 - 10 Year Term	3
PAXP PANA Sentinel Series 20/10 (Preferred	
PAXS Sentinel Series 20/10 - 20-Year Te	
PENB PENN Guaranteed 10 Year Term (Preferred	
Guaranteed 15 Year Term (Preferred Guaranteed 20 Year Term (Preferred	
PENC Guarant eed 10 Year Term	3
Quarant eed 15 Year Term	4
Quarant eed 20 Year Term	5
PENP Guarant eed 10 Year Term (Preferred	
Guaranteed 15 Year Term (Preferred	
Guarant eed 20 Year Term (Preferred	
PGNC Guaranteed Protection UL - gtd to	
PGNP Guaranteed Protection UL - gtd to	
PPEC PRUC UL Protector with NLG to 121 (250K UL Protector w/ NLG to 121 - 20 Pay	
UL Protector w/NLG to 121 - 20 Pay	
PPES UL Protector with NLG (250K-999K	
UL Protector w/ NLG to 121 - (250K/	
UL Protector w/NLG to 121 - (250K/	Plus) S
PPFC Term Essential 10 (<250K PruXpress	ONLY) 3

Pr oduct	Code Company	Code	Product Name	Cat egor y
			Term Essential 15 (<250K PruXpress ONLY Term Essential 20 (<250K PruXpress ONLY Term Essential 30 (<250K PruXpress ONLY UL Protector with NLG to 121 (1000K+) UL Protector w/ NLG to 121 - 20 Pay (\$1m UL Protector w/ NLG to 121 - 10 Pay (\$1m UL	5 7 8 R
PPFS			Term Essential 10 (P+ Best / R+ NS+) Term Essential 15 (P+ Best / R+ NS+) Term Essential 20 (P+ Best / R+ NS+) Term Essential 30 (P+ Best / R+ NS+) UL Protector with NLG (1000K / Plus) UL Protector w/ NLG to 121 - (\$1m/Plus)	3 4 5 7 8 R
PPUC			UL Protector w/ NLG to 121 - (\$1m/Plus) Term Elite 10 (<250K PruXpress ONLY/WA Term Elite 15 (<250K PruXpress ONLY/WA Term Elite 20 (<250K PruXpress ONLY/WA Term Elite 30 (<250K PruXpress ONLY/WA UL Protector with NLG to 121 (1000K+) UL Protector w/ NLG to 121 - 1 Pay (\$1m) UL Protector w/ NLG to 121 - 20 Pay (\$1m)	9 4 9 5 7 8 O R
PPUS			UL Protector w/ NLG to 121 - 10 Pay (\$1m Term Elite 10 (P+ Best / R+ NS+ / WA) Term Elite 15 (P+ Best / R+ NS+ / WA) Term Elite 20 (P+ Best / R+ NS+ / WA) Term Elite 30 (P+ Best / R+ NS+ / WA) UL Protector with NLG (1000K / Plus) UL Protector w/ NLG to 121 - (\$1m/ Plus) UL Protector w/ NLG to 121 - (\$1m/ Plus) UL Protector w/ NLG to 121 - (\$1m/ Plus)	3 4 5 7 8 O R
PPWC			Term Essential 10 (<250K PruXpress / WA Term Essential 15 (<250K PruXpress / WA Term Essential 20 (<250K PruXpress / WA Term Essential 30 (<250K PruXpress / WA) 4) 5
PPW8			Term Essential 10 (P+ Best / R+ NS+ / WA Term Essential 15 (P+ Best / R+ NS+ / WA Term Essential 20 (P+ Best / R+ NS+ / WA Term Essential 30 (P+ Best / R+ NS+ / WA) 3) 4) 5
PPYC	PRW		Term Elite 10 (NY/<250K PruXpress ONLY Term Elite 15 (NY/<250K PruXpress ONLY Term Elite 20 (NY/<250K PruXpress ONLY Term Elite 30 (NY/<250K PruXpress ONLY UL Protector with NLG to 121 (250K-999K PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/ NLG to 121 - 1 Pay (250K UL Protector w/ NLG to 121 - 20 Pay (250K UL Protector w/ NLG to 121 - 10 Pay (250K UL Protector w/ NLG to 121	3 4 5 7 8 J K M O R
PPYS			Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+)	3 4 5

Product Code	Company Code	Product Name	Cat egor y
		Term Elite 30 (NY/P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus)	J K M O R
PRAJ	PROA	UL Protector w/NLG to 121 - (250K/Plus) Empire Term - 10 Year Empire Term - 15 Year Empire Term - 20 Year	S 3 4 5 6
PRAK		Empire Term - 25 Year Empire Term - 10 Year (Super Preferred Empire Term - 15 Year (Super Preferred Empire Term - 20 Year (Super Preferred Empire Term - 25 Year (Super Preferred) 3) 4) 5
PRCI	PRI N	10- Year Term 15- Year Term 20- Year Term 30- Year Term	, 3 4 5 7
PRCP		Uni versal Life Protector III 10-Year Term (Super Pfd / Super Std) 15-Year Term (Super Pfd / Super Std) 20-Year Term (Super Pfd / Super Std) 30-Year Term (Super Pfd / Super Std)	8 3 4 5 7
PRDI	PRI P	Universal Life Protector III (Super Pfd 10-Year Term 15-Year Term 20-Year Term 30-Year Term	3
PRDP		Universal Life Protector III 10-Year Term (Super) 15-Year Term (Super) 20-Year Term (Super) 30-Year Term (Super)	4 5 7 8 3 4 5 7
PREI PREP PRI M	PRI M	Universal Life Protector III (Super Pfd 30-Year Term (WA) 30-Year Term (Super/WA) Custom Advantage - 10 Year Custom Advantage - 15 Year Custom Advantage - 20 Year Custom Advantage - 25 Year Custom Advantage - 30 Year Custom Advantage - 35 Year Custom Advantage - 35 Year	8 7 7 3 4 5 6 7
PRI N PRI P		Cust om Advant age - 35 Year (age 35+) Cust om Advant age - 10 Year (Pf d Pl us) Cust om Advant age - 15 Year (Pf d Pl us) Cust om Advant age - 20 Year (Pf d Pl us) Cust om Advant age - 25 Year (Pf d Pl us) Cust om Advant age - 30 Year (Pf d Pl us) Cust om Advant age - 35 Year (Pf d Pl us)	9 3 4 5 6 7 9

Pr oduct Code	Company Code	Product Name	Cat egor y
PRI Q PRTA	PRTC	Cust om Advant age - 35 Year (age 35+/P+Level Term II - 10 Year Level Term II - 15 Year	3
PRTB		Level Term II - 20 Year LTII - 10 Year (Pf Select, R+ Std+) LTII - 15 Year (Pf Select, R+ Std+) LTII - 20 Year (Pf Select, R+ Std+)	4 5 3 4 5
PRTC		LTII - 20 Teal (PI Select, R+ Stu+) LTII - 10 Year (P+) LTII - 15 Year (P+) LTII - 20 Year (P+)	
PRUC	PRUC	Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY) Term Elite 20 (<250K PruXpress ONLY) Term Elite 30 (<250K PruXpress ONLY) UL Protector with NLG to 121 (250K-999K PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/ NLG to 121 - 1 Pay (250K UL Protector w/ NLG to 121 - 20 Pay (250K)	J K M O R
PRUS		UL Protector w/NLG to 121 - 10 Pay (250) Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+) Term Elite 30 (P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus) PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus)	3 4 5 7 8 J K M O R
PRXA	PRTC	Level Term II - 10/5 Year Level Term II - 15/5 Year Level Term II - 20/5 Year	S 3 4 5
PRXB		LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (Pf Select, R+ Std+) LTII - 20/5 Year (Pf Select, R+ Std+)	3 4 5
PRXC		LTII - 10/5 Year (P+) LTII - 15/5 Year (P+) LTII - 20/5 Year (P+)	3 4 5
PTPL	PROT	Secure-T - 10 Year No Lapse UL Secure-T - 15 Year No Lapse UL Secure-T - 20 Year No Lapse UL Secure-T - 25 Year No Lapse UL Secure-T - 30 Year No Lapse UL	3 4 5 6 7
PTPP		Secure-T - 10 Year No Lapse (Super Pfd Secure-T - 15 Year No Lapse (Super Pfd Secure-T - 20 Year No Lapse (Super Pfd Secure-T - 25 Year No Lapse (Super Pfd Secure-T - 30 Year No Lapse (Super Pfd Secure-T - 30 Year No Lapse (Super Pfd) 3) 4) 5) 6

Pr oduct	Code Company	Code Pr oduct	Name	Cat egor y
PTVL		Pr ot ect Pr ot ect Pr ot ect	ive ValueChoice 10 (til. 05/31) ive ValueChoice 15 (til. 05/31) ive ValueChoice 20 (til. 05/31) ive ValueChoice 25 (til. 05/31) ive ValueChoice 30 (til. 05/31)	3 4 5 6 7
PTVP		Pr ot ect Pr ot ect Pr ot ect Pr ot ect	i ve Val ueChoi ce 10 (Sel ect) i ve Val ueChoi ce 15 (Sel ect) i ve Val ueChoi ce 20 (Sel ect) i ve Val ueChoi ce 25 (Sel ect)	3 4 5 6
PVLP		Pr ot ect Cent enr Pr ot ect Pr ot ect Pr ot ect Pr ot ect Cent enr	ive ValueChoice 30 (Select) ive Centennial GII UL nial GII UL - to age 80 nial GII UL - to age 85 nial GII UL - to age 90 nial GII UL - to age 95 nial GII UL - to age 100 nial GII UL - to age 100 nial GII UL - to age 105 nial GII UL - to age 110 ive Centennial GII - Single Pay ive Centennial GII UL - pay to 6 ive Centennial GII UL - 20 Pay ive Centennial GII UL - 10 Pay nial GII UL - to age 65 nial GII UL - to age 70 nial GII UL - to age 75 ive Centennial GII UL (Select) nial GII UL - to age 80 (P+) nial GII UL - to age 90 (P+) nial GII UL - to age 90 (P+) nial GII UL - to age 100 (P+) nial GII UL - to age 100 (P+) nial GII UL - to age 110 (P+) nial GII UL - to age 110 (P+) nial GII UL - to age 65 (P+)	RSTUV8ABCDEGHOQR
PVTA	PRTC	Level 7 Level 7	nial GII UL – to age 75 (P+) Ferm I – 10 Year Ferm I – 15 Year Ferm I – 20 Year	V 3 4 5 3
PVTB		LTI - 1 LTI - 1	10 Year (Pf Select, R+ Std+) 15 Year (Pf Select, R+ Std+) 20 Year (Pf Select, R+ Std+)	3 4 5
PVTC		LTI - 1 LTI - 1	10 Year (P+) 15 Year (P+) 20 Year (P+)	3 4 5
PVXA		Level 7	Term I - 10/5 Year Term I - 15/5 Year	3 4

Pr oduct Code	Company Code	Product Name	Cat egor y
PVXB		Level Term I - 20/5 Year LTI - 10/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (Pf Select, R+ Std+) LTI - 20/5 Year (Pf Select, R+ Std+)	5 3 4 5 3
PVXC		LTI - 10/5 Year (P+) LTI - 15/5 Year (P+) LTI - 20/5 Year (P+)	3 4 5
PYRA	PYRA	Annual Renewable Term	1
PYYC	PRW	Term Essential 10 (NY/<250K PruXpress) Term Essential 15 (NY/<250K PruXpress)	3 4
		Term Essential 20 (NY/<250K PruXpr ONLY	4 5 7
		Term Essential 30 (NY/<250K PruXpress) UL Protector with NLG to 121 (1000K+)	8
		UL Protector w/NLG to 121 - 1 Pay (\$1m)	O R
		UL Protector w/NLG to 121 - 20 Pay (\$1m UL Protector w/NLG to 121 - 10 Pay (\$1m	S
PYYS		Term Essential 10 (NY / P+ Best / R+ NS+ Term Essential 15 (NY / P+ Best / R+ NS+	
		Term Essential 20 (NY / P+ Best / R+ NS+	5
		Term Essential 30 (NY / P+ Best / R+ NS+ UL Protector with NLG (1000K / Plus)) 7 8
		UL Protector w/NLG to 121 - (\$1m/Plus)	Ο
		UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	R S
RDTP	RELL	TermSmart 10 - (P+ Super / R+ Select)	3
		TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select)	4 5
		TermSmart 25 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select)	S 3 4 5 6 7
RDTS		TermSmart 10 - 10 Year Term	3
		TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term	4 5
		TermSmart 25 - 25 Year Term	4 5 6 7
RFNS	RELR	TermSmart 30 - 30 Year Term TermSmart 10 - 10 Year Term (NY)	7 3
		TermSmart 15 - 15 Year Term (NY)	4
		TermSmart 20 - 20 Year Term (NY) TermSmart 25 - 25 Year Term (NY)	5 6
		TermSmart 30 - 30 Year Term (NY) ING Guaranteed Death Benefit ULII	7 8
RFNT		TermSmart 10 - (P+ Super / R+ Select/NY) 3
		TermSmart 15 - (P+ Super / R+ Select/NY TermSmart 20 - (P+ Super / R+ Select/NY	
		TermSmart 25 - (P+ Super / R+ Select/NY	6
		TermSmart 30 - (P+ Super / R+ Select/NY ING Guaranteed Death Benefit ULII Plu	,
ROTP	RELL	TermSmart 10 - (P+ Super / R+ Select/OR) 3
		TermSmart 15 - (P+ Super / R+ Select/OR TermSmart 20 - (P+ Super / R+ Select/OR	5
		TermSmart 25 - (P+ Super / R+ Select/OR TermSmart 30 - (P+ Super / R+ Select/OR) 6
		Termonart 30 - (F+ Super / K+ Serect/OR	, /

Product Code	Company Code	Product Name	Cat egor y
ROTS		I NG ROP Endowment Term - 20 Year (P+/R+I NG ROP Endowment Term - 25 Year (P+/R+I NG ROP Endowment Term - 30 Year (P+/R+I NG ROP Endowment Term - 30 Year (P+/R+I TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR) TermSmart 20 - 20 Year Term (OR) TermSmart 25 - 25 Year Term (OR) TermSmart 30 - 30 Year Term (OR) I NG ROP Endowment Term - 20 Year I NG ROP Endowment Term - 25 Year	·) L
ROYA	ROYA	I NG ROP Endowment Term - 30 Year Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term Royal Advantage 10 - 10 Year with ROP Royal Advantage 20 - 20 Year with ROP	M 3 5 7 1 K
ROYP		Royal Advantage 30 - 30 Year with ROP Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super) Royal Advantage 20 with ROP (Super) Royal Advantage 30 with ROP (Super)	M 3 5 7 I K M
RYNS	RELR	I NG ROP Endowment Term - 20 Year I NG ROP Endowment Term - 25 Year I NG ROP Endowment Term - 30 Year	K L M
RYNT		I NG ROP Endowment Term - 20 Year (P+/R+I NG ROP Endowment Term - 25 Year (P+/R+I NG ROP Endowment Term - 30 Year (P+/R+I NG R	·) K ·) L
SAFE SAFS	SYME	Expert - ART (Non-Smoker) Expert - ART (Smoker)	, 1 1 1
SAGI	SAGI	Platinum Series 20 Platinum Series 30	5 7
SAGP		Platinum Series 30 Platinum Series 20 (Super Pfd) Platinum Series 30 (Super Pfd)	5 7
SAI Z	- · · · -	Gold Series 10 ZZ Term (ages 66+)	3
SAOE	SAVE	T-25/25 - 25 Year Term (OR) T-30/30 - 30 Year (OR)	6 7
SAOP		T-25/25 - 25 Year (P+ / R+ / OR)	6
SAVE		T-30/30 - 30 Year (P+ / R+ / OR) T-10/10 - 10 Year Term Guarant eed 10 T-15/15 - 15 Year Term Guarant eed 15 T-20/20 - 20 Year Term Guarant eed 20 T-25/25 - 25 Year Term Guarant eed 25	7 3 4 5 6
SAVP		T-30/30 - 30 Year Term Quarant eed 30 T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+)	7 3 4 5 6
SAZI	SAGI	T-30/30 - 30 Year (P+ / R+) Gold Series 10 ZZ Term	7 3

Product Code	Company Code	Product Name	Cat egor y
SETE SETP SMMP	SEDE SEMU	Gold Series 20 ZZ Term Gold Series 30 ZZ Term ING Guaranteed Death Benefit UL II ING Guaranteed Death Benefit UL II Premier LT Suite 10-Year (P+ / 4/2007) Premier LT Suite 15-Year (P+)	
SMMT		Premier LT Suite 20-Year (P+ / 4/2007) Premier LT Suite 10-Year (4/2007) Premier LT Suite 15-Year Premier LT Suite 20-Year (4/2007)	5 3 4 5
SMPP		LT Protector 10-Year (Preferred Plus) LT Protector 15-Year (Preferred Plus) LT Protector 20-Year (Preferred Plus)	3 4 5 7
SMPT		LT Protector 30-Year (Preferred Plus) LT Protector 10-Year LT Protector 15-Year LT Protector 20-Year	3
SMYP		LT Protector 30-Year LT Protector 10-Year (Pfd Plus / NY) LT Protector 15-Year (Pfd Plus / NY) LT Protector 20-Year (Pfd Plus / NY)	4 5 7 3 4 5 7
SMYT		LT Protector 30-Year (Pfd Plus / NY) LT Protector 10-Year (NY) LT Protector 15-Year (NY) LT Protector 20-Year (NY)	3
STŒ	STON	LT Protector 20- real (NY) LT Protector 30- Year (NY) Stonebridge Term - 10 (Pfd Elite) Stonebridge Term - 15 (Pfd Elite) Stonebridge Term - 20 (Pfd Elite)	4 5 7 3 4 5 7
STON		St onebridge Life - 30 (Pfd Elite) St onebridge Term - 20 (Elite / w/ROP) St onebridge Life - 30 (Elite / w/ROP) St onebridge Term - 10 Year St onebridge Term - 15 Year St onebridge Term - 20 Year St onebridge Term - 30 Year	7 K M 3 4 5 7
STOP		St onebridge Term - 20 Year with ROP St onebridge Term - 30 Year with ROP St onebridge Term - 10 (Pfd Plus) St onebridge Term - 15 (Pfd Plus) St onebridge Term - 20 (Pfd Plus) St onebridge Term - 30 (Pfd Plus)	K M 3 4 5 7
STWN		Stonebridge Term - 20 (Pf Plus / w/ROF Stonebridge Term - 30 (Pf Plus / w/ROF Simplified Issue Term - 15 Year Simplified Issue Term - 20 Year Simplified Issue Term - 25 Year	P) K P) M 4 5 6
SUNL	SUNL	Simplified Issue Term - 30 Year Sun Universal Protector Sun Universal Protector - Single Pay Sun Universal Protector - 10 Pay	7 8 O S

Pr oduct Code	Company Code	Product Name	Cat egor y
SUNP		Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super Sun Universal Protector - 10 Pay (Super	
SUNS SUSN	SUNS	Select Term to 95 Plus Term 10 - 10 Year Term Term 20 - 20 Year Term	´ 1 3
SUSP		Preferred Elite Term 10	5
SYMB	SYME	Preferred Elite Term 20 10 Year Level Term (Preferred Best/05) 15 Year Level Term (Preferred Best/05) 20 Year Level Term (Preferred Best/05)	5 3 4 5
SYME		30 Year Level Term (Preferred Best/05) 10 Year Level Term (2005) 15 Year Level Term (2005) 20 Year Level Term (2005)	7 3 4 5
SYMP		30 Year Level Term (2005) 10 Year Level Term (Preferred Plus/05) 15 Year Level Term (Preferred Plus/05) 20 Year Level Term (Preferred Plus/05)	7 3 4 5
SYNL	SUNN	30 Year Level Term (Preferred Plus/05) Sun Universal Protector Sun Universal Protector - Single Pay Sun Universal Protector - 10 Pay	4 5 7 8 O
SYNP		Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super Sun Universal Protector - 10 Pay (Super	
SYOB	SYME	10 Year Level Term (Pf d Best / WA) 15 Year Level Term (Pf d Best / WA) 20 Year Level Term (Pf d Best / WA) 30 Year Level Term (Pf d Best / WA)	, 3 4 5 7
SYŒ		10 Year Level Term (WA) 15 Year Level Term (WA) 20 Year Level Term (WA) 30 Year Level Term (WA)	3 4 5 7
SYOP		10 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Plus / WA) 20 Year Level Term (Pfd Plus / WA)	3 4 5
SZMB		30 Year Level Term (Pfd Plus / WA) 10 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Best) 20 Year Level Term (Preferred Best) 30 Year Level Term (Preferred Best)	7 3 4 5 7
SZME		10 Year Level Term 15 Year Level Term 20 Year Level Term	7 3 4 5 7
SZMP		30 Year Level Term 10 Year Level Term (Preferred Plus) 15 Year Level Term (Preferred Plus) 20 Year Level Term (Preferred Plus)	3 4 5
TFNA	TRAO	30 Year Level Term (Preferred Plus) Final Expense Insurance	7 P

Product Code	Company Code	Product Name	Cat egor y
TI AA	TI AA	Annual Renewable Term Life Insurance 10-Year Level Term 15-Year Level Term 20-Year Level Term	1 3 4 5 7
TI AP		30-Year Level Term Annual Renewable Term (Preferred Plus) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus)	1 3 4 5
TI NA		30-Year Level Term (Preferred Plus) Annual Renewable Term Life (NY) 10-Year Level Term (NY) 15-Year Level Term (NY) 20-Year Level Term (NY)	7 1 3 4 5
TI NP		30-Year Level Term (NY) Annual Renewable Term (Pref Plus / NY) 10-Year Level Term (Pref Plus / NY) 15-Year Level Term (Pref Plus / NY) 20-Year Level Term (Pref Plus / NY)	7 1 3
TLEE	TRAL	30-Year Level Term (Pref Plus / NY) Ultima Champion - 10 Year Ultima Champion - 15 Year Ultima Champion - 20 Year	4 5 7 3 4 5 7
TLEP		Ultima Champion - 30 Year Ultima Champion - 20 Year with ROP Ultima Champion - 30 Year with ROP Ultima Champion - 10 (Elite P+/Pfd R+) Ultima Champion - 15 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+) Ultima Champion - 30 (Elite P+/Pfd R+)	K M 3 4 5 7
TLJE		Ultima Champion - 20 (Elite P+/Pfd R+) Ultima Champion - 30 (Elite P+/Pfd R+) Jet Simplified Issue - 15 Year Level Jet Simplified Issue - 20 Year Level Jet Simplified Issue - 25 Year Level	K M 4 5 6
TLUE		Jet Simplified Issue - 30 Year Level Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level	7 4 5 6
TOCA	TRAO	Home Protector Elite - 30 Year Level Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30 TransACE 2007 - No Lapse UL to 121 Trendsetter Super 20 with ROP	7 1 3 4 5 6 7 8 K
TOOP		Trendsetter Super 30 with ROP Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus)	M 1 3

Pr oduct Code	Company Code	Product Name	Cat egor y
TCCS		Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) TransACE 2007 - No Lapse UL to 121 (P+) Trendsetter Super 20 (Pfd Plus / w/ROP) Trendsetter Super 30 (Pfd Plus / w/ROP) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 30 (Standard Plus) Trendsetter Super 30 (Standard Plus)	3 4 5 6 7
TRCA TRCP TRTU TRUT	TRUS	Trendsetter Super 20 (Std Plus / w/ROP) Trendsetter Super 30 (Std Plus / w/ROF) Trendsetter Super YRT (MD) Trendsetter Super YRT (Plus / MD) TermNet 10-Year Term TermNet 5-Year Term	K M 1 1 3 2 4 P
TWNA TYNA TYSA	TRAO TRAF	TermNet 15-Year Term Final Expense Insurance (WA) Final Expense Insurance Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25	4 P 1 3 4 5 6 7
TYSP		Trendsetter Super 30 Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus)	7 1 3 4 5 6 7
TYSS		Trendsetter Super 30 (Trener 1 day) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus)	7 3 4 5 6 7
UNBG UNBH UNCG UNCH UNDG UNDH UNEG UNEH UNFG UNFH UNGG UNGH UNHG	UTST	Sel ect - a- Ter m - 16 Year Sel ect - a- Ter m - 16 Year Sel ect - a- Ter m - 17 Year Sel ect - a- Ter m - 17 Year Sel ect - a- Ter m - 18 Year Sel ect - a- Ter m - 18 Year Sel ect - a- Ter m - 19 Year Sel ect - a- Ter m - 19 Year Sel ect - a- Ter m - 19 Year Sel ect - a- Ter m - 21 Year Sel ect - a- Ter m - 21 Year Sel ect - a- Ter m - 22 Year Sel ect - a- Ter m - 22 Year Sel ect - a- Ter m - 22 Year Sel ect - a- Ter m - 23 Year	,

Product Code	Company Code	Product Name	Cat egor y
UNHH UNHO UNI G UNI H UNJ G UNJ H UNKG UNKH UNLG UNLH	UTHO UTST	Sel ect - a- Term - 23 Year (Pl us) Express Issue Del uxe Whole Life Sel ect - a- Term - 24 Year Sel ect - a- Term - 24 Year (Pl us) Sel ect - a- Term - 26 Year Sel ect - a- Term - 26 Year (Pl us) Sel ect - a- Term - 27 Year Sel ect - a- Term - 27 Year (Pl us) Sel ect - a- Term - 28 Year Sel ect - a- Term - 28 Year (Pl us)	F 8 F F F F F
UNLI UNLS UNMG UNMH UNMS UNNS UNOS	UNLA UTST	Select-a-Term - 28 Year (Plus) Annual Renewable Term Select-a-Term 10 (Special) Select-a-Term - 29 Year Select-a-Term - 29 Year (Plus) Select-a-Term 15 (Special) Select-a-Term 20 (Special) Select-a-Term 25 (Special)	F F F F F
UNPO UNPS	UTHO UTST	Express Issue Premier Whole Life Select-a-Term 30 (Special)	8 F
UNYN UNYS UNZP	UNCE	Keyst one Term 1 (NY) Keyst one Term 1 (P+ / R+ Select) (NY) Keyst one Term 10 (P+ / R+ Select) (NY) Keyst one Term 15 (P+ / R+ Select) (NY) Keyst one Term 20 (P+ / R+ Select) (NY) Keyst one Term 30 (P+ / R+ Select) (NY)	1 1 3 4 5 7
UNZY		Keyst one Term 10 (NY) Keyst one Term 15 (NY) Keyst one Term 20 (NY)	3 4 5 7
USED	UTST	Keystone Term 30 (NY) Select-a-Term - 10 Year Select-a-Term - 15 Year Select-a-Term - 20 Year Select-a-Term - 25 Year Select-a-Term - 30 Year ContinUL Extend Plus - no lapse UL Select-a-Term - Level to 65 Select-a-Term - Level to 70 Select-a-Term - Level to 75	7 3 4 5 6 7 8 T U V
USEE		Select-a-Term - Level to 75 Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus) ContinUL Extend Plus - no Lapse UL (+) Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus)	V 3 4 5 6 7 8 T U V
USYD USYE UTCP	UTOM	ContinUL - no lapse UL ContinUL - no lapse UL (Plus) Term Life Complete - 15 Year Term Life Complete - 20 Year	8 8 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
UTED UTEE	UTST	Term Life Complete - 30 Year ContinUL Extend Plus - no lapse (\$500K) ContinUL Extend Plus - no lapse (+/500K)	
UTEP	UTOM	Term Life Express - 15 Year Term Life Express - 20 Year	, 4 5 7
UTES UTFG UTFH	UTSU	Term Life Express - 30 Year LTG Ultra-C NY -10 Year (Special) ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus)	F N N
UTFS UTGC	UNCE	LTG Ultra-C NY -15 Year (Special) Keystone Term 1 Keystone Term 10 Keystone Term 15	F 1 3 4 5
UT G G	UTSU	Keyst one Term 20 Keyst one Term 30 ROP Select - a-Term - 22 Year	7 N
UTGP UTGP	UNCE	ROP Select-a-Term - 22 Year (Plus) Keystone Term 1 (P+ / R+ Select) Keystone Term 10 (P+ / R+ Select) Keystone Term 15 (P+ / R+ Select)	N 1 3 4
UTGS UTHE	UTSU UTHE	Keyst one Term 20 (P+ / R+ Select) Keyst one Term 30 (P+ / R+ Select) LTG Ultra-C NY - 20 Year (Special) ART100 - Annual Renewable Term	5 7 F 1
UTHG UTHH	UTSU	Protector Whole Life - Simplified Issue ROP Select - a - Term - 23 Year ROP Select - a - Term - 23 Year (Plus)	8 N N
UTHO	UTHO	Express Issue Term 20 Express Issue Term 30 Premier Term 20 (with ROP) Premier Term 30 (with ROP) Express Issue Term 65	5 7 K M T
UTHS	UTSU	Premier 65 with ROP LTG Ultra-C NY –30 Year (Special)	W F
UTI C	UNCE	Keyst one Term 15 (CA, IN, OR, PA) Keyst one Term 20 (CA, IN, OR, PA) Keyst one Term 30 (CA, IN, OR, PA)	4 5 7
UTI G UTI H	UTSU	ROP Select - a - Term - 24 Year ROP Select - a - Term - 24 Year (Plus)	, N N
UTI P	UNCE	Keyst one Term 15 (P+/R+) (CA, I N, PA&OR) Keyst one Term 20 (P+/R+) (CA, I N, OR, PA) Keyst one Term 30 (P+/R+) (CA, I N, PA, OR)	4 5 7
UTIS UTJG UTJH UTJS UTKG UTKH UTLG UTLH UTMG	UTSU	ROPTerm NY - 15 Year (Special / 2006) ROP Select - a - Term - 26 Year ROP Select - a - Term - 26 Year (Plus) ROPTerm NY - 20 Year (Special / 2006) ROP Select - a - Term - 27 Year ROP Select - a - Term - 27 Year (Plus) ROP Select - a - Term - 28 Year ROP Select - a - Term - 28 Year ROP Select - a - Term - 28 Year ROP Select - a - Term - 29 Year	F N F N N N N

Pr oduct Code	Company Code	Product Name	Cat egor y
UTMH UTNG		ROP Select - a Term - 29 Year (Plus)	N N
UTNH		ROP Select - a - Term - 31 Year ROP Select - a - Term - 31 Year (Plus)	N
UTOG UTOH		ROP Select - a-Term - 32 Year ROP Select - a-Term - 32 Year (Plus)	N N
UTPG UTPH		ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year (Plus)	N N
UTPP	UTOM	Term Life Answers 10 Term Life Answers 15	3 4
		Term Life Answers 20	5 7
		Term Life Answers 30 GUL Complete – Guaranteed to 120	7 8
		GUL Complete - Single Pay	O P
		GUL Complete - Pay to 100 GUL Complete - pay to 65	Q
		GUL Complete - 20 Pay GUL Complete - 10 Pay	R S
UTPQ		Term Life Answers 10 (Plus)	3
		Term Life Answers 15 (Plus) Term Life Answers 20 (Plus)	4 5
		Term Life Answers 30 (Plus) GUL Complete - Guaranteed to 120 (Plus	7
		GUL Complete - Single Pay (Plus)	O
		GUL Complete - Pay to 100 (Plus GUL Complete - pay to 65 (Plus)) P Q
		GUL Complete - 20 Pay (Plus) GUL Complete - 10 Pay (Plus)	R S
UTQG	UTSU	ROP Select - a- Term - 34 Year	N
UTQH UTQS		ROP Select - a - Term - 34 Year (Plus) ROP Select - a - Term - 15 Year (Special)	N F
UTRG UTRH		ROP Select - a - Term - 35 Year ROP Select - a - Term - 35 Year (Plus)	N N
UTRS		ROP Select - a - Term - 20 Year (Special)	F
UTSS UTTS		ROP Select - a - Term - 25 Year (Special) ROP Select - a - Term - 30 Year (Special)	F F
UTYD	UTST	ContinUL - no lapse (\$500K) (ROP Select-a-Term - 15 Year	8 J
		ROP Select - a - Term - 20 Year	K
		ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year	L M
		ROP Select-a-Term - Level to 65	W
		ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75	Υ
UTYE		ContinUL - no lapse (Plus / 500K) ROP Select-a-Term - 15 Year (Plus)	8 J
		ROP Select-a-Term - 20 Year (Plus)	K
		ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus)	L M
		ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus)	W X
		ROP Select - a- Term - Level to 75 (Plus)	Ŷ

Pr oduct	Code	Company	Code	Product Name	Cat egor y
MCJJ		WECO		Focus Term 10 - 10 Year (til. 05/31) Focus Term 15 - 15 Year (til. 05/31) Focus Term 20 - 20 Year (til. 05/31) Focus Term 25 - 25 Year (til. 05/31) Focus Term 30 - 30 Year (til. 05/31)	3 4 5 6 7
WCJK				Focus Term 10 - 10 Year (Super Pfd) Focus Term 15 - 15 Year (Super Pfd) Focus Term 20 - 20 Year (Super Pfd) Focus Term 25 - 25 Year (Super Pfd)	3 4 5 6
WDCK				Focus Term 30 - 30 Year (Super Pfd) LifeTime Platinum III LifeTime Platinum III - to age 80 LifeTime Platinum III - to age 85 LifeTime Platinum III - to age 90 LifeTime Platinum III - to age 95 LifeTime Platinum III - to age 100 LifeTime Platinum III - to age 105 LifeTime Platinum III - to age 110 LifeTime Platinum III - to age 110 LifeTime Platinum III - Pay to 65 LifeTime Platinum III - 20 Pay LifeTime Platinum III - 10 Pay LifeTime Platinum III - to age 65 LifeTime Platinum III - to age 70 LifeTime Platinum III - to age 75 LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 85 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 110 (P+) LifeTime Platinum III - to age 110 (P+) LifeTime Platinum III - to age 110 (P+) LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 70 (P+) LifeTime Platinum III - to age 70 (P+) LifeTime Platinum III - to age 70 (P+)	G H O Q R S T U
WESP		WEST		LifeTime Platinum III - to age 75 (P+) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus) 30-Year Level Term (Preferred Plus)	V 3 4 5 7
WESS				Ret urn of Premium 20- Year (Pfd Plus) 10- Year Level Term (Super Preferred) 15- Year Level Term (Super Preferred) 20- Year Level Term (Super Preferred) 30- Year Level Term (Super Preferred)	K 3 4 5 7
WEST				Return of Premium 20-Year (Super Pfd) 10-Year Guaranteed Level Term	K 3

Pr oduct Code	Company Code	Product Name	Cat egor y
WecJ	WECO	15- Year Guarant eed Level Term 20- Year Guarant eed Level Term 30- Year Guarant eed Level Term Ret urn of Premium Term - 20- Year Secure-T - 10 Year No Lapse UL Secure-T - 20 Year No Lapse UL Secure-T - 25 Year No Lapse UL	4 5 7 K 3 4 5
WGCK		Secure-T - 30 Year No Lapse UL Secure-T - 10 Year No Lapse (Super Pf of Secure-T - 15 Year No Lapse (Super Pf of Secure-T - 20 Year No Lapse (Super Pf of Secure-T - 25 Year No Lapse (Super Pf of Secure-T - 25 Year No Lapse (Super Pf of Secure-T - 26 Year No Lapse (Super Pf of Secure-T - 27 Year No Lapse (Super Pf of Secure	l) 4 l) 5 l) 6
W LP	W LP	Secure-T - 30 Year No Lapse (Super Pfo Life Value Term 20 (Plus) Penn Term 10 (Plus) Penn Term 15 (Plus) Penn Term 20 (Plus) Penn Term 30 (Plus)	7 1 3 4 5 7
W LR		Li f e Val ue Ter m 20 Penn Ter m 10 Penn Ter m 15 Penn Ter m 20 Penn Ter m 30	7 1 3 4 5 7
WOLP WOLR		Life Value Term 30 (Plus) Life Value Term 30	, 1 1
WOLS		Life Value Term 30 (Pfd)	1
WOMA	WOMA	Ten Year Renewable and Convertible Tern Twenty Year Convertible Term	
WOMP		Ten Year R & C Term (Preferred Plus) Twenty Year Convertible Term (Pfd Plus	n 3 5 3 3 5 3 3
WRRE	WERE	WRL TermPlus - 10 Year WRL TermPlus - 15 Year WRL TermPlus - 20 Year WRL TermPlus - 30 Year	3 4 5 7
WRRP		WRL TermPlus - 10 (Elite P+/Pfd R+) WRL TermPlus - 15 (Elite P+/Pfd R+) WRL TermPlus - 20 (Elite P+/Pfd R+) WRL TermPlus - 30 (Elite P+/Pfd R+)	3 4 5 7
WTRE		WRL TermPlus - 20 Year with ROP WRL TermPlus - 30 Year with ROP	K M
WTRP		WRL TermPlus - 20 (Pf Plus / w/ROP) WRL TermPlus - 30 (Pfd Plus / w/ROP)	K M
WTRS		WRL TermPlus - 20 (Elite / w/ROP) WRL TermPlus - 30 (Pfd Elite / w/ROP)	K M
WTSP	WEST	eTerm 20 - Level Term (Preferred Plus) eTerm 30 - Level Term (Preferred Plus)	5
WTSS		eTerm 20 - Level Term (Super Preferred eTerm 30 - Level Term (Super Preferred	l) 5
WTST		eTerm 20 - Guarant eed Level Term eTerm 30 - Guarant eed Level Term	5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
WUNN	W LP	Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus) Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus)	8 E O P R S
WUNS		Life Choice UL - pay to age 121 Life Choice UL - to age 100 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - 20 Pay Life Choice UL - 10 Pay	8 E O P R S