Pr oduct Code	Company Code	Product Name	Cat egor y
AAAP	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term 15 Year Level Term 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP) 30 Year Level Term (with ROP) 10 Year Level Term (Super Pf d/St d Plus 15 Year Level Term (Super Pf d/St d Plus 20 Year Level Term (Super Pf d/St d Plus 25 Year Level Term (Super Pf d/St d Plus 30 Year Level Term (Super Pf d/St d Plus 30 Year Level Term (Super Pf d/St d Plus 20 Year Level Term (Super Pf d/St d Plus 30 Year Level Term (Super Pf d/St d Plus 25 Year Level Term (Super Pf d/St d Plus 26 Year Level Term (Super Pf d/St d Plus 27 Year Level Term (Super Pf d/St d Plus 28 Year Level Term (Super Pf d/St d Plus 29 Year Level Term (Super Pf d/St d Plus 30 Year Level Term (Super Pf d/St d Plus	6) 4 6) 5 6) 7 6) 7 6) J 6) K 6) L
AAI L AGBG AGBH AGCG AGCH AGDG AGDH AGEG AGEH AGFG AGFH AGGG AGHH AGIG AGH AGH AGH AGH AGH AGH AGH AGH AGH AG	AM L AMŒ	MegaTerm(NY) 10 - 10 Year Term Sel ect - a- Term - 16 Year Sel ect - a- Term - 16 Year Sel ect - a- Term - 17 Year Sel ect - a- Term - 17 Year Sel ect - a- Term - 17 Year Sel ect - a- Term - 18 Year Sel ect - a- Term - 18 Year Sel ect - a- Term - 19 Year Sel ect - a- Term - 19 Year Sel ect - a- Term - 19 Year Sel ect - a- Term - 21 Year Sel ect - a- Term - 21 Year Sel ect - a- Term - 22 Year Sel ect - a- Term - 22 Year Sel ect - a- Term - 23 Year Sel ect - a- Term - 24 Year Sel ect - a- Term - 24 Year Sel ect - a- Term - 24 Year Sel ect - a- Term - 26 Year Sel ect - a- Term - 26 Year Sel ect - a- Term - 27 Year Sel ect - a- Term - 28 Year Sel ect - a- Term - 28 Year Sel ect - a- Term - 28 Year Sel ect - a- Term - 29 Year Sel ect - a- Term - 20 (Special) Sel ect - a- Term 20 (Special) Sel ect - a- Term 30 (Special) Term Life 2009 - 10 Year	.,
ALSP		Term Life 2009 - 20 Year Term Life 2009 - 30 Year Term Life 2009 - 10 Year (Pfd Plus)	5 7 3

Pr oduct	Code	Company Code	Product Name	Cat egor y
ALSS			Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 30 Year (Pfd Plus) Term Life 2009 - 10 Year (Super) Term Life 2009 - 20 Year (Super) Term Life 2009 - 30 Year (Super)	5 7 3 5 7
ALSU			Term Life 2009 - 10 Year (Ultra) Term Life 2009 - 20 Year (Ultra) Term Life 2009 - 30 Year (Ultra)	3 5 7
ALUI ALUS ALW			Generation Planner II (1980 CSO) Generation Planner II (P+ Super/R+ Sel Generation Planner II - U/L no lapse Generation Planner II (P+ Super/R+ Sel	8
ALWS AMAM		AMAM	Generation Planner II (P+ Super/R+ Sel Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691 Easy Term 30 w/ROP (Simplified 06-9691 Golden Solution Final Expense	3 5 7) K
AMBM			Easy Term 20 w/ ROP (Simplified 07-9734 Easy Term 30 w/ ROP (Simplified 07-9734 Family Solution Final Expense) K
AMCO		AMOO	Term 10 Level Term Life Term 15 Level Term Life Term 20 Level Term Life	3 4 5
AMEH		AMHO	ART - Annual Renewable Term	1
AMEM		AMEM	Noble Tradition Final Expense	Р
AMFI		AMFI	T2 EZ 20 Year T2 EZ 25 Year T2 EZ 30 Year	5 6 7
AMM		AVI V	Advantage Builder Series II w/NLG 175k Advantage Builder - Single Pay 175k Advantage Builder - Pay to 100 175k Advantage Builder - Pay to 65 175k Advantage Builder - 20 Pay 175k Advantage Builder - 10 Pay 175k	+ O + P + Q + R
AMMV			Advantage Builder Series II (P+) (175k) Advantage Builder - Single Pay (P+/175k) Advantage Builder - Pay to 100 (P+/175k) Advantage Builder - Pay to 65 (P+/175k) Advantage Builder - 20 Pay (P+/175k) Advantage Builder - 10 Pay (P+/175k)	8) O) P) Q) R
AMNP		AMVT	ANI CO Select 10 (Plus) ANI CO Select 15 (Plus) ANI CO Select 20 (Plus) ANI CO Select 30 (Plus) ANI CO Select 20 with ROP (Plus)	3 4 5 7 K
AMNT			ANICO Select 30 with ROP (Plus) ANICO Select 10 ANICO Select 15 ANICO Select 20 ANICO Select 30	M 3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
AMSV	AVI V	ANICO Select 20 with ROP ANICO Select 30 with ROP Advantage Builder Series III w/NLG Advantage Builder III - Single Pay Advantage Builder III - Pay to 100 Advantage Builder III - Pay to 65	K M 8 O P Q
ANSW		Advantage Builder III - 20 Pay Advantage Builder III - 10 Pay Advantage Builder Series III w/ NLG (P+ Advantage Builder - Single Pay (P+) Advantage Builder III - Pay to 100 (P+ Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+)	O) P Q
AMTL	AMTA	Advantage Builder - 10 Pay (P+) Low-Load 10 Year Term Low-Load 20 Year Term Low-Load 30 Year Term	R S 3 5 7
AMTP		Low-Load 10 Year Term (Super Preferred Low-Load 20 Year Term (Super Preferred) 3) 5
AMITV	AVI V	Low-Load 30 Year Term (Super Preferred Advantage Builder Series III w/ NLG 175k Advantage Builder III - Single Pay 175k Advantage Builder III - Pay to 100 175k Advantage Builder III - Pay to 65 175k Advantage Builder III - 20 Pay 175k	+ 8 + 0 + P + Q + R
AMTW		Advantage Builder III - 10 Pay 175k Advantage Builder Series III (P+) (175k Advantage Builder - Single Pay (P+/175k Advantage Builder - Pay to 100 (P+/175k Advantage Builder - Pay to 65 (P+/175k Advantage Builder - 20 Pay (P+/175k Advantage Builder - 10 Pay (P+/175k) 8) O) P) Q) R
AMUN	AMSU	Term Protector Series III - LTP 10/10 Term Protector Series III - LTP 15/15 Term Protector Series III - LTP 20/20	, 3 4 5
AMUS		LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred) LTP 20/20 (P+ Elite / R+ Preferred)	3 4 5
AMUV	AVI V	Advantage Builder Series II w/NLG Advantage Builder - Single Pay Advantage Builder - Pay to 100 Advantage Builder - Pay to 65 Advantage Builder - 20 Pay Advantage Builder - 10 Pay	8 O P Q R S
AMUW		Advantage Builder - 10 Fay Advantage Builder Series II w/NLG (P+) Advantage Builder - Single Pay (P+) Advantage Builder - Pay to 100 (P+) Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+) Advantage Builder - 10 Pay (P+)	3 8 O P Q R S
ANNP	AMNT	LTG Universal Life - pay to 100 (Plus)	P

Pr oduct Code	Company Code	Product Name	Cat egor y
ANNT ARMI	AMSV	LTG Universal Life - pay to 100 Home Mortgage Series - 15/15 year Home Mortgage Series - 20/20 year Home Mortgage Series - 25/25 year Home Mortgage Series - 30/30 year	P 4 5 6 7
ARQS ARRG	AMGE	Ultra Protector I (Simplified Issue) ROP Select-a-Term - 15 Year (Special/09 ContinUL Extend Plus - no lapse UL Select-a-Term - Level to 65 (WA) Select-a-Term - Level to 70 (WA)	8 T U
	AMGH	Select-a-Term - Level to 75 (WA) Select-a-Term - 10 Year (WA) Select-a-Term - 15 Year (WA) Select-a-Term - 20 Year (WA) Select-a-Term - 25 Year (WA)	V 3 4 5 6 7
ARRH	AMGE	Select-a-Term - 30 Year (WA) ContinUL Extend Plus - no lapse UL (+) Select-a-Term - Level to 65 (Plus / WA) Select-a-Term - Level to 70 (Plus / WA)	7 8 T U V
	AMGH	Select-a-Term - Level to 75 (Plus / WA) Select-a-Term - 10 Year (Plus / WA) Select-a-Term - 15 Year (Plus / WA) Select-a-Term - 20 Year (Plus / WA) Select-a-Term - 25 Year (Plus / WA)	3 4 5 6
ARRS ARSG	AMGE AMGE	Sel ect - a- Term - 30 Year (Plus / WA) ROP Sel ect - a- Term - 20 Year (Special / 09 Sel ect - a- Term - 10 Year Sel ect - a- Term - 15 Year Sel ect - a- Term - 20 Year Sel ect - a- Term - 25 Year Sel ect - a- Term - 30 Year ContinUL Extend Plus - no lapse (500K) ROP Sel ect - a- Term - 15 Year (2009) ROP Sel ect - a- Term - 20 Year (2009) ROP Sel ect - a- Term - 25 Year (2009) ROP Sel ect - a- Term - 25 Year (2009) Sel ect - a- Term - Level to 65 Sel ect - a- Term - Level to 70 Sel ect - a- Term - Level to 75 ROP Sel ect - a- Term - Level to 65 (2009) ROP Sel ect - a- Term - Level to 75 ROP Sel ect - a- Term - Level to 70 (2009)	3 4 5 6 7 8 J K L M T U V W X
ARSH		ROP Select-a-Term - Level to 75 (2009) Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus) ContinUL Extend Plus - no lapse (+/500 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 25 Year (Plus)	Y 3 4 5 6 7

Pr oduct Code	Company Code	Product Name	Cat egor y
		ROP Select-a-Term - 30 Year (Plus) Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	M T U V W X Y
ARSS ARTG	AMGE	ROP Select-a-Term - 25 Year (Special/09 ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70	
ARTH		ROP Select-a-Term - Level to 75 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	J K L M W X Y
ARTS ARXG ARXH ARXT	AMGG AMGE AMGV	ROP Select-a-Term - 30 Year (Special/09 ContinUL - no Lapse (500K) ContinUL - no Lapse (Plus / 500K) Home Mortgage Series - 15/5 year Home Mortgage Series - 20/5 year Home Mortgage Series - 25/5 year Home Mortgage Series - 30/5 year	
ASFG ASFH ASGG ASGH ASHG ASHH ASI G ASI H ASJG ASJH ASKG ASKH ASLG ASLH ASMG ASMH ASNG ASNH ASNG ASNH ASOG ASOH	AMGG	ROP Sel ect - a- Term - 21 Year (2009) ROP Sel ect - a- Term - 21 Year (2009) ROP Sel ect - a- Term - 22 Year (2009) ROP Sel ect - a- Term - 22 Year (Pl us) ROP Sel ect - a- Term - 23 Year (2009) ROP Sel ect - a- Term - 23 Year (Pl us) ROP Sel ect - a- Term - 24 Year (2009) ROP Sel ect - a- Term - 24 Year (Pl us) ROP Sel ect - a- Term - 24 Year (Pl us) ROP Sel ect - a- Term - 26 Year (2009) ROP Sel ect - a- Term - 26 Year (Pl us) ROP Sel ect - a- Term - 27 Year (2009) ROP Sel ect - a- Term - 27 Year (Pl us) ROP Sel ect - a- Term - 28 Year (Pl us) ROP Sel ect - a- Term - 28 Year (Pl us) ROP Sel ect - a- Term - 29 Year (Pl us) ROP Sel ect - a- Term - 29 Year (Pl us) ROP Sel ect - a- Term - 31 Year (2009) ROP Sel ect - a- Term - 31 Year (Pl us) ROP Sel ect - a- Term - 31 Year (Pl us) ROP Sel ect - a- Term - 31 Year (Pl us) ROP Sel ect - a- Term - 32 Year (Pl us) ROP Sel ect - a- Term - 32 Year (Pl us) ROP Sel ect - a- Term - 32 Year (Pl us)	~ Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z
ASPG ASPH		ROP Select - a - Term - 33 Year (2009) ROP Select - a - Term - 33 Year (Plus)	N N

Product Code	Company Code	Product Name	Cat egor y
ASQG ASQH ASRG ASRH ASSP	ASSU	ROP Select-a-Term - 34 Year (2009) ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 35 Year (2009) ROP Select-a-Term - 35 Year (Plus) Term 350 Plus - 10-year Term (Pfd Plus Term 350 Plus - 15-year Term (Pfd Plus Term 350 Plus - 20-year Term (Pfd Plus) 4) 5
ASSU		Term 350 Plus - 30-year Term (Pfd Plus Term 350 Plus - 10-year Term Term 350 Plus - 15-year Term Term 350 Plus - 20-year Term Term 350 Plus - 30-year Term) 7 3 4 5 7
ASTP		Level Benefit W L - Simplified Issue Non Med Term 350 - 10 Year (Select+) Non Med Term 350 - 15 Year (Select+) Non Med Term 350 - 20 Year (Select+) Non Med Term 350 - 30 Year (Select+)	8 3 4 5 7
ASTU		Non Med Term 350 - 10 Year Level Non Med Term 350 - 15 Year Level Non Med Term 350 - 20 Year Level Non Med Term 350 - 30 Year Level	3 4 5 7
ASWP		Term 350 Pl us - 10-year Term (Pl us/WA) Term 350 Pl us - 15-year Term (Pl us/WA) Term 350 Pl us - 20-year Term (Pl us/WA)	7 3 4 5 7
ASWU		Term 350 Plus - 30-year Term (Plus/WA) Term 350 Plus - 10-year Term (WA) Term 350 Plus - 15-year Term (WA) Term 350 Plus - 20-year Term (WA) Term 350 Plus - 30-year Term (WA)	7 3 4 5 7
ATFG ATFH ATGG ATGH ATHG ATHH	AMGG	ROP Select - a - Term - 21 Year ROP Select - a - Term - 21 Year ROP Select - a - Term - 22 Year ROP Select - a - Term - 22 Year ROP Select - a - Term - 23 Year ROP Select - a - Term - 23 Year ROP Select - a - Term - 23 Year ROP Select - a - Term - 23 Year	, N N N N N
ATI G ATI H ATJG ATJH ATKG		ROP Select - a- Term - 24 Year ROP Select - a- Term - 24 Year ROP Select - a- Term - 26 Year ROP Select - a- Term - 26 Year ROP Select - a- Term - 26 Year ROP Select - a- Term - 27 Year	N N N N N N
ATKH ATLG ATLH		ROP Select - a - Term - 27 Year (Plus) ROP Select - a - Term - 28 Year ROP Select - a - Term - 28 Year (Plus)	N N N
ATMG ATMH ATNG ATNH		ROP Select - a - Term - 29 Year ROP Select - a - Term - 29 Year (Plus) ROP Select - a - Term - 31 Year ROP Select - a - Term - 31 Year (Plus)	N N N
ATION ATOG ATOH ATPG		ROP Select - a- Term - 32 Year ROP Select - a- Term - 32 Year ROP Select - a- Term - 32 Year (Plus) ROP Select - a- Term - 33 Year	N N N
ATPH		ROP Select - a- Term - 33 Year (Plus)	N

Pr oduct	Code	Company Code	Product Name	Cat egor y
ATQG ATQH ATQS			ROP Select - a - Term - 34 Year ROP Select - a - Term - 34 Year (Plus) ROP Select - a - Term - 15 Year (Special)	N N F
ATRG		AMGE	ContinUL – no lapse UL ContinUL – no lapse UL to age 100	8 E
		AMGG	ROP Select-a-Term - 35 Year	N
ATRH		AMGE	ContinUL – no lapse UL (Plus) ContinUL – no lapse UL (Plus)	8 E
		AMGG	ROP Select-a-Term - 35 Year (Plus)	N
ATRS			ROP Select - a - Term - 20 Year (Special)	F F 3 3
ATSS			ROP Select - a Term - 25 Year (Special)	F
ATTS AUOP		AURO	ROP Select-a-Term - 30 Year (Special) 10-Year Term (issue ages 71-75)	г 2
AURO		AONO	10- Year Term	3
AVI P		AVI V	Annual Renewal Term (Premier/Standard+	
			10 Year Term (Premier P+ / Standard+ R+	
			20 Year (Premier P+ / Standard+ R+)	5
			30 Year Term (Premier P+ / Standard+ R+	
			Guarantee UL Solution (Premier)	8
			Guarantee UL Solution - Single Pay (P+	,
			Guarantee UL Solution - Pay to 100 (P+	
			Guarantee UL Solution - Pay to 65 (P+Guarantee UL Solution - 20 Pay (P+	,
			Guarantee UL Solution - 10 Pay (P+	
AVI V			Annual Renewal Term 01-2010	1
			10 Year Term 01-2010	3
			20 Year Term 01-2010	5
			30 Year Term 01-2010	7
			Guarantee UL Solution	8
			Guarantee UL Solution - Single Pay	0
			Guarantee UL Solution - Pay to 100 Guarantee UL Solution - Pay to 65	P Q
			Guarantee UL Solution - 20 Pay	R
			Guarantee UL Solution - 10 Pay	S
AVNP			30 Year Term (Premier P+ / Std+ R+ / WA	S) 7
		AVI Y	Guarantee UL Solution II (Premier)	[′] 8
AVNV		AVI V	30 Year Term 01-2010 (WA)	7
		AVI Y	Guarantee UL Solution Series II	8
AVSP		AVI V	Guarantee UL Solution II (Premier)	8
			Guarantee UL Solution - Single Pay (P+Guarantee UL Solution - Pay to 100 (P+	,
			Guarantee UL Solution - Pay to 100 (P+Guarantee UL Solution - Pay to 65 (P+	· _
			Guarantee UL Solution - 20 Pay (P+	,
			Guarantee UL Solution - 10 Pay (P+	•
AVSV			Guarantee UL Solution Series II	8
			Guarantee UL Solution II - Single Pay	0
			Guarantee UL Solution II - Pay to 100	P
			Guarantee UL Solution II - Pay to 65	Q
			Guarantee UL Solution II - 20 Pay	R
۸\/ZD		Λ\/I V	Quarantee UL Solution II - 10 Pay	S) 1
AVZP		AVI Y	Annual Renewal Term (Premier/Standard+	, 1

Product Code	Company Code	Product Name	Cat egor y
AVZV		Term 10 (Premier P+ / Standard+ R+) Term 20 (Premier P+ / Standard+ R+) Term 30 (Premier P+ / Standard+ R+) Annual Renewal Term 01-2010 Term 10 01-2010 Term 20 01-2010	3 5 7 1 3 5
AXTO AXYA AXYP AXZA	AXAA	Term 30 01-2010 TermOne (SM) - One Year Non-Renewable Annual Renewable Term (151X) w/10% Annual Renewable Term (Elite/+/151/10%) Annual Renewable Term (151X) Equitable Term 10 (151X) Equitable Term 15 (151X) Equitable Term 20 (151X)	7 1 1 1 3 4 5
AXZP		Annual Renewable Term (Elite/Plus / 151) Equitable Term 10 (Elite/Plus / 151X) Equitable Term 15 (Elite/Plus / 151X) Equitable Term 20 (Elite/Plus / 151X)) 1 3 4 5
BALT	BALT	Secure Solution Protector - 10 Year Term Secure Solution Protector - 15 Year Term Secure Solution Protector - 20 Year Term Secure Solution Protector - 30 Year Term Secure Solutions - Whole Life (pay 100) Secure Solutions - Whole Life (20 pay)	m 3 m 4 m 5
BANN	BANN	Life Value Term 20 (Plus) OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus) OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus) Life Umbrella UL 120 - Otd to 120 (Plus)	1 3 4 5 7
BANS		Life Value Term 20 OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term Life Umbrella UL 120 - Guaranteed to 120	1 3 4 5 7
BASG	BALT	Silver Guard I - Whole Life (pay 100) Silver Guard I - Whole Life (10 Pay)	P S
BONN	BANN	Life Value Term 30 (Plus) OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR) OPTerm 30 - 30 Year Term (Plus/OR)	1 3 4 5 7
BONP BONS		Life Value Term 30 (Pfd) Life Value Term 30 OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR) OPTerm 30 - 30 Year Term (OR)	1 1 3 4 5 7
BOSP BOST	BOST	Legacy Whole Life (Elite Plus) Legacy Whole Life	P P

Product Code	Company Code	Product Name	Cat egor y
BUNN	BANN	Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus) Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus)	8 E O P R S
BUNS		Life Choice UL - pay to age 121 Life Choice UL - to age 100 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - 20 Pay Life Choice UL - 10 Pay	S 8 E O P R 9
CERE	CERE	10 Year Level Term Plan	S 3 3
CEST CETN	CEST CETN	10 Year Level Premium Term Term Quaranteed 10 (CT)	3 3
02	02	Term Guarant eed 15 (CT)	
		Term Guarant eed 20 (CT) Term Guarant eed 25 (CT)	4 5 6 7
		Term Guarant eed 30 (CT)	7
CETP		Term Guarant eed 10 (CT / Pf +/ Rg+) Term Guarant eed 15 (CT / Pf + / Rg+)	3 4 5 6 7
		Term Guarant eed 20 (CT / Pf + / Rg+)	5
		Term Guarant eed 25 (CT / Pf + / Rg+) Term Guarant eed 30 (CT / Pf + / Rg+)	6 7
CI DN	CI NN	LifeHorizons Termsetter 15 (MD)	4
CI DP		LifeHorizons Termsetter 30 (MD)	7
G DP		LifeHorizons Termsetter 15 (Sup/Sel/MD) LifeHorizons Termsetter 30 (Sup/Sel/MD)	4 7
CI NN		LifeHorizons Termsetter 10	3
		LifeHorizons Termsetter 15 LifeHorizons Termsetter 20	3 4 5 6 7
		LifeHorizons Termsetter 25	6
		LifeHorizons Termsetter 30 Termsetter ROP 15 Year	7 J
		Termsetter ROP 20 Year	K
		Termsetter ROP 25 Year (w/ROP)	L
		Termsetter ROP 30 Year (w/ROP) PerpetUL 121 - Pay to 100	M P
CI NP		LifeHorizons Termsetter 10 (Sup/Sel)	3
		LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel)	4 5
		LifeHorizons Termsetter 25 (Sup/Sel)	5 6
		LifeHorizons Termsetter 30 (Sup/Sel) Termsetter ROP 15 Year (Sup/Sel)	7 J
		Termsetter ROP 20 Year (Sup/Sel)	K
		Termsetter ROP 25 Year (Sup/Sel) Termsetter ROP 30 Year (Sup/Sel)	L M
		Per pet UL 121 - Pay to 100 (Sup/Sel)	Р
CI RN CI RP		Life Horizons UL 120	P P
CMOR	CONS	Life Horizons UL 120 (Select Plus) Conseco Mortgage Term – 10 Year	3

Pr oduct Code	Company Code	Product Name	Cat egor y
COBD COBP	COLL	Conseco Mortgage Term - 15 Year Conseco Mortgage Term - 20 Year Conseco Mortgage Term - 30 Year Conseco Mortgage Term - 20 Year (w/ROP Conseco Mortgage Term - 30 Year (w/ROP Term Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Pfd Plus) Nautical Term - 20 Year (Pfd Plus) Nautical Term - 30 Year (Pfd Plus)	,
COBS		Nautical Term - 20 Year with ROP (Pfd+Nautical Term - 30 Year with ROP (Pfd+Nautical Term - 10 Year (Super Pfd) Nautical Term - 20 Year (Super Pfd) Nautical Term - 30 Year (Super Pfd) Nautical Term - 20 Year with ROP (Super) K) M 3 5 7
COBU		Nautical Term - 30 Year with ROP (Super Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year with ROP) M 3 5 7 K
COCL COCP	COLL COMP	Nautical Term - 30 Year with ROP Term Line 10 - 10 Year R&C Term Term Life Complete - 15 Year Term Life Complete - 20 Year	M 3 4 5 7
COEL COFL	COLM COLL COLM	Term Life Complete - 30 Year Term Line 15 - 15 Year R&C Term CLIC 10 - 10 Year R & C Term Term Line 20 - 20 Year (Low Band)	7 4 3 5
COLC	COLL	Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term Dignified Choice - Classic I Whole Life	4 5
COLE	COLM	Term Line 10 - 10 Year R&C Term Term Line 20 - 20 Year R&C Term	3 5
COMP	COMP	Term Life Answers 10 Term Life Answers 15 Term Life Answers 20	3 4 5
COMS		Term Life Answers 30 GUL Complete - Guaranteed to 120 Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus) Term Life Answers 30 (Plus)	7 8 3 4 5 7
CONP	CONS	GUL Complete - Guaranteed to 120 (Plus Conseco Term - 15 Year (Pfd Plus) Conseco Term - 20 Year (Pfd Plus) Conseco Term - 30 Year (Pfd Plus) Conseco Term - 20 Year (with ROP/Pfd+)	
CONS		Conseco Term - 30 Year Conseco Term - 15 Year Conseco Term - 20 Year Conseco Term - 30 Year	M 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
CONT	сотс	Conseco Term – 20 Year (with ROP) Conseco Term – 30 Year (with ROP) Annual Renewable Term to Age 100	K M 1
COOP	COLU	5 Year Renewable Term Nautical Term - 10 Year (Pfd Plus/OR) Nautical Term - 20 Year (Pfd Plus/OR) Nautical Term - 30 Year (Pfd Plus/OR) Nautical Term - 20 Year with ROP (P+/OF	
cccs		Nautical Term - 30 Year with ROP (P+/OF) Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd/OR) Nautical Term - 20 Year with ROP (Sp/OF)	3 5 7 R) K
coon		Nautical Term - 30 Year with ROP (Sp/OF Nautical Term - 10 Year (OR) Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR) Nautical Term - 20 Year with ROP (OR)	3 5 7 K
EM/U	EMPL	Nautical Term - 30 Year with ROP (OR) EMCNL Term - 10 Year EMCNL Term - 15 Year EMCNL Term - 20 Year	M 3 4 5
EMV		EMCNL Term - 30 Year EMCNL Term - 10 Year (Pfd Plus) EMCNL Term - 15 Year (Pfd Plus) EMCNL Term - 20 Year (Pfd Plus) EMCNL Term - 30 Year (Pfd Plus)	7 3 4 5 7
FI CE	FI RD	Si mpl e Term - 10 Year Si mpl e Term - 15 Year Si mpl e Term - 20 Year Si mpl e Term - 30 Year	7 3 4 5 7
FI CP	GEAN .	Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 10 Pay	, O Q R S
FI CQ		Lifetime FlexPlus II - Single Pay (P+/F Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+) Lifetime FlexPlus II - 10 Pay (P+/R+)	R+ O ·) Q R
FI RA	FI RA	Low-Load 10 Year Term Low-Load 20 Year Term	S 3 5 3
FI RB		Low-Load 10 Year Term (Super Preferred) 3
FLMM	FI DL	Low-Load 20 Year Term (Super Preferred Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year Rapid Decision Mortgage Term - 30 Year	0 4
FLRM		Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Term - 20 Year	5 7 2 3 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
FRUP	ŒAN	Rapid Decision Term - 30 Year Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Term - 20 Year (w/ROP) Rapid Decision Term - 30 Year (w/ROP) Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no Lapse UL to 100	7 K M 3 4 5 7 E
FRUQ		GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	G 3 4 5 7 E
FRYP		GenGuard UL - no Lapse to 105 (P+/R+) Colony Term UL 10 (200K+) Colony Term UL 15 (200K+) Colony Term UL 20 (200K+)	G 3 4 5
FRYQ		Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+)	7 3 4 5 7
FTLI	FI RM	Colony Term UL 30 (200K+ / P+/R+) Quarant eed Level Term 10 Quarant eed Level Term 15 Quarant eed Level Term 20	7 3 4 5 7
FTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+) GLT 30 (P+ Elite / R+ Std+)	7 3 4 5 7
GDCA	GUAR	Level Term Gold 10 (xtended conversion Level Term Gold 20 (xtended conversion Level Term Gold 30 (xtended conversion Level Term Gold 30 (xtended conversion)) 3) 4) 5
GDCE		Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.) Level Term Gold 30 (Elite/ext. conv.)	, , , , , , , , , , , , , , , , , , ,
GDCP		Level Term Gold 10 (Pfd Plus/ext. conv Level Term Gold 15 (Pfd Plus/ext. conv Level Term Gold 20 (Pfd Plus/ext. conv Level Term Gold 30 (Pfd Plus/ext. conv) 3) 4) 5
GDLA		Level Term Gold 10 Level Term Gold 15 Level Term Gold 20 Level Term Gold 30	3 4 5 7
GDLE		Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite)	3 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
GDLP		Level Term Gold 30 (Elite) Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus)	7 3 4 5 7
GECP	GECA	Level Term Gold 30 (Preferred Plus) Lifetime FlexPlus II Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay	8 O Q R
GECQ		Lifetime FlexPlus II - 10 Pay Lifetime FlexPlus II (P+ Best/R+ Select Lifetime FlexPlus II - Single Pay (P+/R+ Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+)	(+ O) Q R
GGLA GGLE GGLP	GUAR	Lifetime FlexPlus II - 10 Pay (P+/R+) Yearly Renewable Term (YRT) Gold YRT Gold (Elite) YRT Gold (Preferred Plus)	S 1 1
GLEA	GLEA	G eaner Term - 10- Year G eaner Term - 15- Year G eaner Term - 20- Year G eaner Term - 30- Year	1 3 4 5
GLEE		Gleaner Term - 10-Year (Elite Pfd) Gleaner Term - 15-Year (Elite Pfd) Gleaner Term - 20-Year (Elite Pfd)	5 7 3 4 5 7
GLES		Gleaner Term - 30-Year (Elite Pfd) Gleaner Term - 10-Year (Super Pfd) Gleaner Term - 15-Year (Super Pfd) Gleaner Term - 20-Year (Super Pfd) Gleaner Term - 30-Year (Super Pfd)	7 3 4 5 7
GOVE	GOVE	Mark X - 10 Year Level Term Mark X - 15 Year Level Term Mark X - 20 Year Level Term	7 3 4 5 3 4
GOVP		Mark X - 10 Year (Preferred Plus) Mark X - 15 Year (Preferred Plus) Mark X - 20 Year (Preferred Plus)	3 4 5
GRAN	GRAN	Sel ect Choi ce 10 - 10 Year Level Term Sel ect Choi ce 15 - 15 Year Level Term Sel ect Choi ce 20 - 20 Year Level Term Sel ect Choi ce 30 - 30 Year Level Term	3 4 5 7
GRAP		Select Choice 10 - (Executive Preferred Select Choice 15 - (Executive Preferred Select Choice 20 - (Executive Preferred) 3) 4) 5
GRUP	GECA	Select Choice 30 - (Executive Preferred Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no Lapse UL to 100 GenGuard UL - no Lapse UL to 105	7 3 4 5 7 E G
GRUQ		Col ony Term UL 10 (50K-199K / P+/R+)	3

Product Code	Company Code	Product Name	Cat egor y
GRYP		Col ony Term UL 15 (50K-199K / P+/R+) Col ony Term UL 20 (50K-199K / P+/R+) Col ony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+) Col ony Term UL 10 (200K+) Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+)	4 5 7 E G 3 4
GRYQ		Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+)	5 7 3 4 5 7
GYXP GYXT GZUP	GENY	Colony Term UL 30 (200K+ / P+/R+) Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - Pay to 65 Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K)	
GZUQ		Colony Term UL 30 (50K-199K) GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+)	7 E G 3 4 5 7
GZYP		GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (200K+) Colony Term UL 15 (200K+) Colony Term UL 20 (200K+)	E G 3 4 5
GZYQ		Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+)	7 3 4 5 7
HARB	HART	Colony Term UL 30 (200K+ / P+/R+) Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best) 3) 4) 5
HARP		Hartford Bicentennial Term 30 (Pf Best Hartford Bicentennial Term 10 (Pfd+) Hartford Bicentennial Term 15 (Pfd+) Hartford Bicentennial Term 20 (Pfd+)) 7 3 4 5 7
HART		Hartford Bicentennial Term 30 (Pfd+) Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20	3 4 5
HAUP HAUT HAYB	HARY	Hartford Bicentennial Term 30 Hartford Bicentennial Freedom UL (P+) Hartford Bicentennial Freedom UL (2010) Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best	

Pr oduct Code	Company Code	Product Name	Cat egor y
HAYP		Hartford Bi cent enni al Term 20 (Pf Best Hartford Bi cent enni al Term 30 (Pf Best Hartford Bi cent enni al Term 10 (Pf d+) Hartford Bi cent enni al Term 15 (Pf d+) Hartford Bi cent enni al Term 20 (Pf d+)	
HAYT		Hartford Bicentennial Term 30 (Pfd+) Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 Hartford Bicentennial Term 30	7 3 4 5 7
HOUS	HOUS	10 Year Term 15 Year Term 20 Year Term 30 Year Term	7 3 4 5 7
HYUP	HARY	Hartford Bicentennial Freedom II UL (P+) 8
HYUT		Hartford Bi cent ennial Freedom UL (2010)) 8 8 3 4
I LLI	I LLI	10- Year Term 15- Year Term	3
		20- Year Ter m	5 7
		30-Year Term	
		Life Foundations Whole Life - Continuou 15-Year Term (with ROP)	s 0 J
		20-Year Term (with ROP)	K
		30-Year Term (with ROP)	М
I LLP		10-Year Term (Super / Ultra Std) 15-Year Term (Super / Ultra Std)	3 4 5 7
		20-Year Term (Super / Ultra Std)	5
		30-Year Term (Super / Ultra Std)	
		15-Year Term (Super/Ultra Std / w/ROP)	J
		20-Year Term (Super/Ultra Std / w/ROP) 30-Year Term (Super/Ultra Std / w/ROP)	K M
I NDU	I NDU	Critical Choice Term - 15 Year	4
		Critical Choice Term - 20 Year	5
I NXD		Critical Choice Term - 30 Year Critical Choice Term - 15/5 Year	7
TINAL		Critical Choice Term - 20/5 Year	4 5
		Critical Choice Term – 30/5 Year	7
IOFE	I NDE	Foresters Lifefirst - 10 Year	3
		Foresters Lifefirst - 20 Year Foresters Lifefirst - 30 Year	5 7
I OFP		Foresters Lifefirst - 30 Year (Plus)	5 7 3 5 7
		Foresters Lifefirst - 20 Year (Plus)	5
I 01 IF		Foresters Lifefirst - 30 Year (Plus)	
IONE		Foresters Lifefirst - 20 Year (non-med) Foresters Lifefirst - 30 Year (non-med)	5 7
		Lifefirst - 20 Year (non-med / w/ROP)	K
		Lifefirst - 30 Year (non-med / w/ROP)	M
JGCK	JACK	Protector 10-Year Term	3
		Protector 15-Year Term Protector 20-Year Term	4 5
JCCP		Protector 10- Year Term (P+)	5 3
		•	

Pr oduct Code	Company Code	Product Name	Cat egor y
JHCP	JOHU	Protector 15-Year Term (P+) Protector 20-Year Term (P+) 15 Year Level (Super/Std+ with C	4 5 ER) 4
JHCU		20 Year Level (Super/Std+ with Cl 15 Year Level Premium Term (with Cl	
		20 Year Level Premium Term (with	CER) 5
JHGP		10 Year Level Premium Term (Super) 15 Year Level Premium Term (Super)	
		20 Year Level Premium Term (Super	St d+) 5
		Protection UL-G2010 (Super/Std+)	8 t d+) O
		Protection UL-G09 - 1 Pay (Super/Si Protection UL-G09 - 20 Pay (Super/Si	St d+) R
		Protection UL-G09 - 20 Pay (Super/S Protection UL-G09 - 10 Pay (Super/S	St d+) S 3
JHGU		10 Year Level Premium Term 15 Year Level Premium Term	3
		20 Year Level Premium Term	4 5 8
		Protection UL-G2010	
		Protection UL-G09 - Single Pay Protection UL-G09 - 20 Pay	O R
		Protection UL-G09 - 10 Pay	S
11Gb		Protection UL-G09 (Super/Std+)	S 8 8
JYCN JJGU	JOHY	Protection UL-G09 15 Year Level Premium Term (with 0	8 CFR) 4
O T GIV	oan	20 Year Level Premium Term (with	CER) 5
JYCP		15 Year Level (Super/Std+ with C	ER) 4
JYYN		20 Year Level (Super/Std+ with Cl 10 Year Level Premium Term	CER) 4 CER) 5 ER) 4 ER) 5
• • • • • • • • • • • • • • • • • • • •		15 Year Level Premium Term	4 5
		20 Year Level Premium Term	5 8
		Protection UL-G2010 Protection UL-G09 - Single Pay	° O
		Protection UL-G09 - 20 Pay	R
JYYP		Protection UL-G09 - 10 Pay 10 Year Level Premium Term (Super)	S (St d+) S
JIIF		10 Year Level Premium Term (Super) 15 Year Level Premium Term (Super)	
		20 Year Level Premium Term (Super	St d+) 5
		Protection UL-G2010 (Super/Std+) Protection UL-G09 - 1 Pay (Super/Std+)	8 t d+) O
		Protection UL-G09 - 20 Pay (Super/	St d+) R
11/71		Protection UL-G09 - 10 Pay (Super/	St d+) S
JYZN		10 Year Level Premium Term (ages 15 Year Level Premium Term (ages	66+) 3
		20 Year Level Premium Term (ages	61+) 5
JYZP		Protection UL-G09 10 Year Level Term (Super Pfd/ages	8 71.1
J 121		15 Year Level Term (Super Pfd/ages	66+) 4
		20 Year Level Term (Super Pf d/ages	61+) 5 8
LBTE	LNBE	Protection UL-G09 (Super/Std+) Legacy Choice Lifetime (Band 1)	8 8
LBTP	-: 12L	Legacy Choice Lifetime (Elite / Ba	and 1) 8
LBUE		Legacy Choice Lifetime (Band 2)	8

Pr oduct Code	Company Code	Product Name	Cat egor y
LBUP LBVE LBVP LI BB	LI BB	Legacy Choice Lifetime (Elite / Band 2 Legacy Choice Lifetime (Band 3) Legacy Choice Lifetime (Elite / Band 3 Passport 20 Plus with ROP feature	8
LI BE LI BP	LI BE LI BB	Passport 30 Plus with ROP feature Annual Renewable Term to Age 75 Passport 20 Plus with ROP feature Elit	M 1 e K
LI DN LI DP	LNNA	Passport 30 Plus with ROP feature Elit LGUL (PR) LGUL (P+ / PR)	
LILE	LI BE	RBC Level TERM - 10 Year Term RBC Level TERM - 15 Year Term RBC Level TERM - 20 Year Term	3 4 5 7
LI LP		RBC Level TERM - 30 Year Term RBC Level TERM - 10 Year Term (Plus) RBC Level TERM - 15 Year Term (Plus) RBC Level TERM - 20 Year Term (Plus)	7 3 4 5 7
LI NN LI NP	LNNA	RBC Level TERM - 30 Year Term (Plus) LGUL LGUL (P+)	8
LI SB	LI BE	RBC ExpressTERM II - 10 Year RBC ExpressTERM II - 15 Year RBC ExpressTERM II - 20 Year	8 3 4 5 7 3 4 5 7
LNI N	LNNA	RBC ExpressTERM II - 30 Year LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year	7 3 4 5
LNI P		LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+)	7 3 4 5 7
LNYN	LNLI	LifeElement (SM) Level Term - 30 (P+) LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year	7 3 4 5
LNYP		LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+)	7 3 4 5 7
LONN	LNNA	LifeElement (SM) Level Term - 30 (P+) LifeElement (SM) Level Term - 10 (IL) LifeElement (SM) Level Term - 15 (IL) LifeElement (SM) Level Term - 20 (IL)	3 4 5
LONP		LifeElement (SM) Level Term - 30 (IL) LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+)	7 3 4 5
LSTE LSTP LSUE	LNBE	LifeElement (SM) Level Term - 30 (P+) Legacy Secure Lifetime (Band 1) Legacy Secure Lifetime (Elite / Band 1 Legacy Secure Lifetime (Band 2)	7 8 8 8

Product Code	e Company Code	Product Name	Cat egor y
LSUP LSVE LSVP LYNN LYNP	LNLI	Legacy Secure Lifetime (Elite / Band 2) Legacy Secure Lifetime (Band 3) Legacy Secure Lifetime (Elite / Band 3) LGUL LGUL (P+)	8
M DL	M DT	Premier CS3 - 10 Year Term Premier CS3 - 15 Year Term Premier CS3 - 20 Year Term	3 4 5
M DP		Essential Guarantee UL - 1 pay (\$250K) Essential Guarantee UL - p100 (\$250K) Essential Guarantee UL - p65 (\$250K) Essential Guarantee UL - 20p (\$250K) Essential Guarantee UL - 10p (\$250K) Premier CS3 - 10 Year Term (P+) Premier CS3 - 15 Year Term (P+) Premier CS3 - 20 Year Term (P+)) P) Q) R
		Essential Guarantee UL - 1 pay P+(\$250K) Essential Guarantee UL - p100 P+ (\$250K) Essential Guarantee UL - p65 P+ (\$250K) Essential Guarantee UL - 20p P+ (\$250K)) O) P) Q
M EL		Essential Guarantee UL - 10p P+ (\$250K) Executive CS3 - 10 Year Term Executive CS3 - 15 Year Term Executive CS3 - 20 Year Term Essential Guarantee UL - 1 pay (\$25K)	3 4 5
м ер		Essential Guarantee UL - p100 (\$25K) Essential Guarantee UL - p65 (\$25K) Essential Guarantee UL - 20p (\$25K) Essential Guarantee UL - 10p (\$25K) Executive CS3 - 10 Year (P+)	Q R S 3
		Executive CS3 - 15 Year (P+) Executive CS3 - 20 Year (P+) Essential Guarantee UL - 1 pay P+ (\$25K) Essential Guarantee UL - p100 P+ (\$25K) Essential Guarantee UL - p65 P+ (\$25K)) P
M NN	M NM	Essential Guarantee UL - 20p P+ (\$25K) Essential Guarantee UL - 10p P+ (\$25K) Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year) S 2 3 4 5
M NP		Advantage Elite Term Life - 30 Year Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus)	7 2 3 4 5
МОТВ	МОТО	Advantage Elite Term - 30 Year (Plus) Value Term Plus - 10-Year (Pfd Best) Value Term Plus - 15-Year (Pfd Best) Value Term Plus - 20-Year (Pfd Best) Value Term Plus - 30-Year (Pfd Best)	7 3 4 5 7

Product Code	Company Code	Product Name	Cat egor y
MOTO		Val ue Term Pl us - 10-Year Pl an Val ue Term Pl us - 15-Year Pl an Val ue Term Pl us - 20-Year Pl an Val ue Term Pl us - 30-Year Pl an	3 4 5 7
MOTP		Value Term Plus - 10-Year (Pfd Plus) Value Term Plus - 15-Year (Pfd Plus) Value Term Plus - 20-Year (Pfd Plus)	3 4 5 7
MTGN	MASM	Value Term Plus - 30-Year (Pfd Plus) Term 5G Term 10G Term 20G	
MTGP		Term 5G (Ultra Preferred) Term 10G (Ultra Preferred) Term 20G (Ultra Preferred)	2 3 5 2 3 5
MTLI	METL	Guarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20	3 4 5 7
MTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	3 4
MTRP	MTRU	GLT 30 (P+ Elite / R+ Std+) SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus)	5 7 3 4 5 7
MTRU		SelecTerm 30 (Preferred Plus) SelecTerm 10 (NV, NJ, OR) SelecTerm 15 (NV, NJ, OR) SelecTerm 20 (NV, NJ, OR) SelecTerm 30 (NV, NJ, OR)	7 3 4 5 7
MTSP		SelecTerm 30 (NV, NJ, OR) SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 30 (Preferred Plus)	7 3 4 5 7
MTSU		Sel ecTer m 10 Sel ecTer m 15 Sel ecTer m 20 Sel ecTer m 30	3 4 5 7
MJTE	METL	Guaranteed Advantage UL (2001 CSO)	
MJTP MYGN	MASM	Guaranteed Advantage UL (2001 CSO/Elite Term 5G (NY) Term 10G (NY) Term 20G (NY)	8 8 2 3 5 2 3 5 8 8 1 3 4
MYGP		Term 5G (Últra Preferred / NY) Term 10G (Ultra Preferred / NY) Term 20G (Ultra Preferred / NY)	2 3 5
MYUE MYUP	METR	Guaranteed Advantage UL (2001 CSO) Guaranteed Advantage UL (2001 CSO/Elite	8 s) 8
NATV	NATI	ART - Annual Renewable Term GL-10 - 10 Year Level Term GL-15 - 15 Year Level Term	1 3 4

Pr oduct Code	Company Code	Product Name	Cat egor y
NATW		ART - Annual Renewable Term (Elite Pfd) GL-10 - 10 Year (Elite Preferred) GL-15 - 15 Year (Elite Preferred)	1 3 4
NFGA	NORA	ADDvant age 10 ADDvant age 15 ADDvant age 20	3 4 5
NFGP		ADDvantage 10 (Super Preferred) ADDvantage 15 (Super Preferred) ADDvantage 20 (Super Preferred)	3 4 5
NGTV NGTW	NATI	GL-20 - 20 Year Level Term GL-20 - 20 Year (Elite Preferred)	5 5
NOTN	NORM	TT Term 10 - 1 Year Term for 10 Years TT Level Term 20 (issue ages 51+)	1 5
NOTP		TT Term 10 - 1 Year for 10 Yrs (Premier TT Level Term 20 (Premier NT/ages 51+)) 1 5 1
NOWM		TT Term 80 - 1 Year R & C Term TT Level Term 10 TT Level Term 20	1 3 5 1
NOMP		TT Term 80 - 1 Year R & C (Premier NT) TT Level Term 10 (Premier NT) TT Level Term 20 (Premier NT)	1 3 5 5 5
NOYN		TT Level Term 20 (NY)	5
NOYP NPGA	NORA	TT Level Term 20 (Premier NT / NY) Cust om Guarant ee Gen 5 - 1 pay (\$250K	
		Cust om Guarant ee Gen 5 - p100 (\$250K Cust om Guarant ee Gen 5 - p65 (\$250K Cust om Guarant ee Gen 5 - 20p (\$250K) Q) R
NPGP		Cust om Guarant ee Gen 5 - 10p (\$250K Cust om Guarant ee Gen 5 - 1 pay P+(\$250K Cust om Guarant ee Gen 5 - p100 P+ (\$250K Cust om Guarant ee Gen 5 - p65 P+ (\$250K Cust om Guarant ee Gen 5 - 20p P+ (\$25	O) P) Q) R
NTFA		Custom Guarantee Gen 5 - 10p P+ (\$250K TermGUL - pay to 100 no lapse UL (\$25K)	P
NTFP NTGA		TermGUL - pay to 100 (\$25K/Super) TermGUL - pay to 100 no lapse UL (\$250K	Р) Р
NTGP		TermGUL – pay to 100 (\$250K/Super)	Р
NTWL	NATW	YourLife(SM) - 10 Year TermII YourLife(SM) - 15 Year TermII YourLife(SM) - 20 Year TermII YourLife(SM) - 30 Year TermII	3 4 5 7
NTWP		Your Life (SM) - 10 Year Term II (Pfd+) Your Life (SM) - 15 Year Term II (Pfd+) Your Life (SM) - 20 Year Term II (Pfd+)	3 4 5
NUGA	NORA	Your Life (SM) - 30 Year Term II (Pfd+) Cust om Guarant ee Gen 5 - 1 pay Cust om Guarant ee Gen 5 - p100 (\$25K Cust om Guarant ee Gen 5 - p65 (\$25K Cust om Guarant ee Gen 5 - 20p (\$25K Cust om Guarant ee Gen 5 - 20p (\$25K) P) Q) R
NUGP		Cust om Guarant ee Gen 5 - 10p (\$25K Cust om Guarant ee Gen 5 - 1 pay P+ (\$25K	

Product Code	Company Code	Product Name	Cat egor y
NVWL	NATW	Cust om Guarant ee Gen 5 - p100 P+ (\$25K Cust om Guarant ee Gen 5 - p65 P+ (\$25K Cust om Guarant ee Gen 5 - 20p P+ (\$25K Cust om Guarant ee Gen 5 - 10p P+ (\$25K Your Life (SM) - 10 Year Term Your Life (SM) - 20 Year Term) Q) R
		Your Life (SM) - 30 Year Term Your Life No-Lapse Guarantee UL - to 121 Your Life No-Lapse Guarantee UL - to 100 Your Life No-Lapse Guarantee UL - to 105 Your Life No-Lapse Guarantee UL - to 110 Your Life No-Lapse Guarantee UL - 1 Pay Your Life No-Lapse Guarantee UL - 20 Pay	8 E G H O
NVWP		Your Life No-Lapse Guarantee UL - 10 Pay Your Life (SM) - 10 Year Term (Pfd Plus) Your Life (SM) - 20 Year Term (Pfd Plus) Your Life (SM) - 30 Year Term (Pfd Plus) Your Life No-Lapse UL - to 121 (Pfd Plus Your Life No-Lapse UL - to 100 (Pfd Plus	S 3 5 7) 8) E
		Your Life No-Lapse UL - to 105 (Pfd Plus Your Life No-Lapse UL - to 110 (Pfd Plus Your Life No-Lapse UL - 1 Pay (Pfd Plus Your Life No-Lapse UL - 20 Pay (Pfd Plus Your Life No-Lapse UL - 10 Pay (Pfd Plus) H) O) R
NXTV	NATI	L-15 - 15 Year Level Term L-20 - 20 Year Level Term	, 4 5
NXTW		L-15 - 15 Year (Elite Preferred)	4
NYLA	NEVY	L-20 - 20 Year (Elite Preferred) Indeterminate Premium Term Five Year Term 20/10 Year Term	5 1 2 5 3 1
NYLP	NEWZ NEWY	Term to Age 90 - 10 Year Level Term Indeterminate Premium Term (Select Pfd) Five Year Term (Select Preferred) 20/10 Year Term (Select Preferred)	3 1 2 5
NN/1 C	NEVZ	Term to Age 90 - 10 Year (Select Pfd)	3
NYLS NYMA	NEWY	Indeterminate Premium Term (Smoker) 20 Year Level Term (20LT)	1 5
NYMP NYTV	NATI	20 Year Level Term (20LT) (Select Pfd) GL-10 - 10 Year Level Term (NY) GL-15 - 15 Year Level Term (NY)	5 5 3 4
NYTW		GL-20 - 20 Year Level Term (NY) GL-10 - 10 Year (Elite Preferred/NY) GL-15 - 15 Year (Elite Preferred/NY)	4 5 3 4
NYWL	NATW	GL-20 - 20 Year (Elite Preferred/NY) YourLife(SM) - 10 Year Term (NY) YourLife(SM) - 20 Year Term (NY) YourLife(SM) - 30 Year Term (NY) YourLife No-Lapse UL - to 121 (NY) YourLife No-Lapse Guarantee - to 105 (NY) YourLife No-Lapse Guarantee - to 110 (NY)	

Product Cod	le Company Code	Product Name	Cat egor y
NYWP		Your Life (SM) - 10 Year Term (P+ / NY) Your Life (SM) - 20 Year Term (P+ / NY) Your Life (SM) - 30 Year Term (P+ / NY) Your Life No-Lapse UL - to 121 (P+/NY) Your Life No-Lapse UL - to 105 (P+ / NY) Your Life No-Lapse UL - to 105 (P+ / NY)	3 5 7 8 G H
NYYA	NEWY	Your Life No-Lapse UL - to 110 (P+ / NY) Five Year Term (NY) Term Life to 70 (20/10 Year Term - NY) Term Life to age 70 (NY - ages 51+)	2 5 F
NYYP		Five Year Term (Select Preferred / NY) 20/10 Year Term (Select Preferred/NY) Term Policy to 70 (51+ Select Pfd - NY)	2 5 F
NZTV	NATI	L-15 - 15 Year Level Term (NY) L-20 - 20 Year Level Term (NY)	4 5
NZTW		L-15 - 15 Year (Elite Preferred/NY) L-20 - 20 Year (Elite Preferred/NY)	4
CCNC	OCCI .	ULTIMATE TERM 10 - 10 Year Term	3
OMVJ	OHI N	Term 10 Plus	3
OM/V OM/J		Term 10 Plus (P+ Super Pfd / R+ Selection Term 10	5 3 3 3 3 3
OMYN		Term 10 (P+ Super Pf d/ R+ Select)	3
ONW		Term 15 Plus Term 20 Plus	4 5
ONW		Term 15 Plus (P+ Super Pfd / R+ Select Term 20 Plus (P+ Super Pfd / R+ Select) 4) 5
ONYJ		Ter m 15 Ter m 20	4 5
ONYN		Term 15 (P+ Super Pfd / R+ Select) Term 20 (P+ Super Pfd / R+ Select)	4 5
OXFO	OXFO	Assurance Financial Expense Whole Life	8
PACL	PACL	Pacific-ART - Annual Renewable Term Pacific-10 - 10 Year Renewable Pacific-20 - 20 Year Renewable	1 3 5
PACN		Pacific-ART - ART (Preferred Plus) Pacific-10 - 10 Year (Preferred Plus) Pacific-20 - 20 Year (Preferred Plus)	1 3 5
PACS		Pacific-ART - ART (Super Preferred) Pacific-10 - 10 Year (Super Preferred)	1 3
PAGI	PACI	Pacific-20 - 20 Year (Super Preferred) Ten Year Term	5 3
PAI C	I AOI	One Year Term Plus	1
PANA	PANA	5- Year Level Term	
PANP	. ,	Sentinel Series 10 (Preferred Plus) Sentinel Series 20 (Preferred Plus)	2 3 5
PANS		Sentinel Series 10 - 10-Year Term Sentinel Series 20 - 20-Year Term	5 3 5
PATN		10- Year Level Term	3
PAUL	PAUL	Selector 1 - 1 Year Term Selector 10 - 10 Year Term	1 3
PAXP PAXS	PANA	Sentinel Series 20/10 (Preferred Plus) Sentinel Series 20/10 - 20-Year Term	5 5

Pr oduct Code	Company Code	Product Name	Cat egor y
PENB	PENN	Quarant eed 10 Year Term (Preferred Best Quarant eed 15 Year Term (Preferred Best Quarant eed 20 Year Term (Preferred Best) 4
PENC		Guarant eed 10 Year Term Quarant eed 15 Year Term	3 4
PENP		Quarant eed 20 Year Term Quarant eed 10 Year Term (Preferred Plus Quarant eed 15 Year Term (Preferred Plus) 4
PGNC PGNP		Guaranteed 20 Year Term (Preferred Plus Guaranteed Protection UL - gtd to 121 Guaranteed Protection UL - gtd to 121 F	8
PPEC	PRUC	UL Protector with NLG to 121 (250K-999K UL Protector w/ NLG to 121 - 20 Pay (250 UL Protector w/ NLG to 121 - 10 Pay (250	() 8 () R
PPES		UL Protector with NLG (250K-999K/Plus UL Protector w/NLG to 121 - (250K/Plus)) 8
PPFC		UL Protector w/NLG to 121 - (250K/Plus) Term Essential 10 (<250K PruXpress ONLY Term Essential 15 (<250K PruXpress ONLY	ý 4
		Term Essential 20 (<250K PruXpress ONLY Term Essential 30 (<250K PruXpress ONLY UL Protector with NLG to 121 (1000K+)	[′] 8
PPFS		UL Protector w/NLG to 121 - 20 Pay (\$1n UL Protector w/NLG to 121 - 10 Pay (\$1n Term Essential 10 (P+ Best / R+ NS+)	r) R r) S 3
		Term Essential 15 (P+ Best / R+ NS+) Term Essential 20 (P+ Best / R+ NS+) Term Essential 30 (P+ Best / R+ NS+)	ý S 3 4 5 7
		UL Protector with NLG (1000K / Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	8 R
PPUC		UL Protector w/NLG to 121 - (\$1m/Plus) Term Elite 10 (<250K PruXpress ONLY/WA Term Elite 15 (<250K PruXpress ONLY/WA	á) 4
		Term Elite 20 (<250K PruXpress ONLY/WATER Term Elite 30 (<250K PruXpress ONLY/WAUL Protector with NLG to 121 (1000K+)	.) 7
		UL Protector w/NLG to 121 - 1 Pay (\$1m) UL Protector w/NLG to 121 - 20 Pay (\$1n UL Protector w/NLG to 121 - 10 Pay (\$1n	O R
PPUS		Term Elite 10 (P+ Best / R+ NS+ / WA) Term Elite 15 (P+ Best / R+ NS+ / WA)	3 4
		Term Elite 30 (P+ Best / R+ NS+ / WA) UL Protector with NLG (1000K / Plus)	5 7 8
		UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	O R S
PPWC		Term Essential 10 (<250K PruXpress / WA Term Essential 15 (<250K PruXpress / WA Term Essential 20 (<250K PruXpress / WA	ý 4
		Term Essential 30 (<250K PruXpress / WA	

Product Code	Company Code	Product Name	Cat egor y
PPWS		Term Essential 10 (P+ Best / R+ NS+ / WA Term Essential 15 (P+ Best / R+ NS+ / WA Term Essential 20 (P+ Best / R+ NS+ / WA Term Essential 30 (P+ Best / R+ NS+ / WA	ý 4) 5
PPYC	PRW	Term Elite 10 (NY) <250K PruXpress ONLY Term Elite 15 (NY/ <250K PruXpress ONLY Term Elite 20 (NY/ <250K PruXpress ONLY	3) 4) 5
		Term Elite 30 (NY/<250K PruXpress ONLY UL Protector with NLG to 121 (250K-999K PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/ NLG to 121 - 1 Pay (250K	ý 8 J K M
		UL Protector w/NLG to 121 - 20 Pay (250 UL Protector w/NLG to 121 - 10 Pay (250) R) S
PPYS		Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+)) S 3 4 5 7
		Term Elite 20 (NY / P+ Best / R+ NS+) Term Elite 30 (NY/P+ Best / R+ NS+)	5 7
		UL Protector with NLG (250K-999K/Plus) 8
		PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+)	J K
		PruLife ROP 30 (P+ Best / R+ NS+)	M
		UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus)	O R
PRAJ	PROA	UL Protector w/ NLG to 121 - (250K/ Plus) Empire Term - 10 Year	S 3 4 5 6
110-0	TIOA	Empire Term – 15 Year	4
		Empire Term – 20 Year Empire Term – 25 Year	5 6
PRAK		Empire Term - 10 Year (Super Preferred) 3
		Empire Term - 15 Year (Super Preferred Empire Term - 20 Year (Super Preferred	
		Empire Term - 25 Year (Super Preferred) 6
PRCI	PRI N	10- Year Term 15- Year Term	3 4
		20-Year Term	5
		30-Year Term Universal Life Protector III	7 8
PRCP		10-Year Term (Super Pfd / Super Std)	8
		15-Year Term (Super Pfd / Super Std) 20-Year Term (Super Pfd / Super Std)	4 5
		30-Year Term (Super Pfd / Super Std)	7
PRDI	PRI P	Universal Life Protector III (Super Pfd 10-Year Term) 8 3
		15-Year Term	4
		20- Year Term 30- Year Term	4 5 7 8 3
PRDP		Universal Life Protector III	8
FRUF		10-Year Term (Super) 15-Year Term (Super)	3 4

Pr oduct Code	Company Code	Product Name	Cat egor y
PREI PREP PRI M	PRI M	20-Year Term (Super) 30-Year Term (Super) Universal Life Protector III (Super Pfd 30-Year Term (VA) 30-Year Term (Super/WA) Cust om Advantage - 10 Year Cust om Advantage - 15 Year Cust om Advantage - 20 Year Cust om Advantage - 25 Year Cust om Advantage - 30 Year	5 7 8 7 7 3 4 5 6 7
PRI N PRI P		Cust om Advant age - 35 Year Cust om Advant age - 35 Year (age 35+) Cust om Advant age - 10 Year (Pf d Pl us) Cust om Advant age - 20 Year (Pf d Pl us) Cust om Advant age - 25 Year (Pf d Pl us) Cust om Advant age - 30 Year (Pf d Pl us) Cust om Advant age - 35 Year (Pf d Pl us) Cust om Advant age - 35 Year (Pf d Pl us)	9 3 4 5 6 7 9
PRI Q PRTA	PRTC	Cust om Advant age - 35 Year (age 35+/P+ Level Term II - 10 Year Level Term II - 15 Year Level Term II - 20 Year	
PRTB		LTII - 10 Year (Pf Select, R+ Std+) LTII - 15 Year (Pf Select, R+ Std+) LTII - 20 Year (Pf Select, R+ Std+)	3 4 5
PRTC		LTII - 10 Year (P+) LTII - 15 Year (P+) LTII - 20 Year (P+)	3 4 5
PRUC	PRUC	Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY) Term Elite 20 (<250K PruXpress ONLY) Term Elite 30 (<250K PruXpress ONLY) UL Protector with NLG to 121 (250K-999K PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/ NLG to 121 - 1 Pay (250K UL Protector w/ NLG to 121 - 20 Pay (250K UL Protector w/ NLG to 121 - 10 Pay (250K UL Protector w/ NLG U	4 5 7 3 8 J K M O O R
PRUS	DDTC	Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+) Term Elite 30 (P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/ NLG to 121 - (250K/Plus) UL Protector w/ NLG to 121 - (250K/Plus) UL Protector w/ NLG to 121 - (250K/Plus)	4 5 7 8 J M O R S
PRXA	PRTC	Level Term II - 10/5 Year	3

Product Code	Company Code	Product Name	Cat egor y
PRXB		Level Term II - 15/5 Year Level Term II - 20/5 Year LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (Pf Select, R+ Std+) LTII - 20/5 Year (Pf Select, R+ Std+)	4 5 3 4
PRXC		LTII - 20/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+) LTII - 15/5 Year (P+) LTII - 20/5 Year (P+)	5 3 4 5
PTPL	PROT	Secure-T - 10 Year No Lapse UL Secure-T - 15 Year No Lapse UL Secure-T - 20 Year No Lapse UL Secure-T - 25 Year No Lapse UL	3 4 5 6
PTPP		Secure-T - 30 Year No Lapse UL Secure-T - 10 Year No Lapse (Super Pfo Secure-T - 15 Year No Lapse (Super Pfo Secure-T - 20 Year No Lapse (Super Pfo Secure-T - 25 Year No Lapse (Super Pfo) 4) 5) 6
PTVL		Secure-T - 30 Year No Lapse (Super Pfor Protective ValueChoice 10 Protective ValueChoice 15 Protective ValueChoice 20 Protective ValueChoice 25	
PTVP		Protective ValueChoice 30 Protective ValueChoice 10 (Select) Protective ValueChoice 15 (Select) Protective ValueChoice 20 (Select) Protective ValueChoice 25 (Select)	7 3 4 5 6
PVLL		Protective ValueChoice 30 (Select) Protective Centennial GII UL Centennial GII UL - to age 80 Centennial GII UL - to age 85 Centennial GII UL - to age 90 Centennial GII UL - to age 95 Centennial GII UL - to age 100 Centennial GII UL - to age 105 Centennial GII UL - to age 110 Protective Centennial GII - Single Pay Protective Centennial GII UL - pay to 6 Protective Centennial GII UL - 20 Pay Protective Centennial GII UL - 10 Pay Centennial GII UL - to age 65	7 8 A B C D E G H O
PVLP		Cent enni al GII UL - to age 70 Cent enni al GII UL - to age 75 Protective Cent enni al GII UL (Sel ect) Cent enni al GII UL - to age 80 (P+) Cent enni al GII UL - to age 85 (P+) Cent enni al GII UL - to age 90 (P+) Cent enni al GII UL - to age 95 (P+) Cent enni al GII UL - to age 100 (P+) Cent enni al GII UL - to age 100 (P+) Cent enni al GII UL - to age 105 (P+) Cent enni al GII UL - to age 110 (P+)	-UV8ABCDEGH

Pr oduct Code	Company Code	Product Name	Cat egor y
		Protective Centennial GII (Select 1pay Protective Centennial GII (Select p65) Protective Centennial GII (Select 20p Protective Centennial GII (Select 10p Centennial GII UL - to age 65 (P+) Centennial GII UL - to age 70 (P+)	Q R S T U
PVTA	PRTC	Centennial GII UL - to age 75 (P+) Level Term I - 10 Year Level Term I - 15 Year	V 3 4
PVTB		Level Term I - 20 Year LTI - 10 Year (Pf Select, R+ Std+) LTI - 15 Year (Pf Select, R+ Std+) LTI - 20 Year (Pf Select, R+ Std+)	5 3 4
PVTC		LTI - 20 Year (Pr Serect, R+ Stu+) LTI - 10 Year (P+) LTI - 15 Year (P+) LTI - 20 Year (P+)	5 3 4
PVXA		Level Term I - 10/5 Year Level Term I - 15/5 Year Level Term I - 20/5 Year	5 3 4
PVXB		LTI - 10/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (Pf Select, R+ Std+) LTI - 20/5 Year (Pf Select, R+ Std+)	5 3 4 5
PVXC		LTI - 20/5 fear (P+) LTI - 15/5 Year (P+) LTI - 20/5 Year (P+)	3 4 5
PYRA PYYC	PYRA PRW	Annual Renewable Term Term Essential 10 (NY/<250K PruXpress) Term Essential 15 (NY/<250K PruXpress) Term Essential 20 (NY/<250K PruXpr ONLY Term Essential 30 (NY/<250K PruXpress) UL Protector with NLG to 121 (1000K+) UL Protector w/ NLG to 121 - 1 Pay (\$1m) UL Protector w/ NLG to 121 - 20 Pay (\$1m)	1 3 4 5 7 8 O R
PYYS		UL Protector w/NLG to 121 - 10 Pay (\$1m Term Essential 10 (NY / P+ Best / R+ NS+ Term Essential 15 (NY / P+ Best / R+ NS+ Term Essential 20 (NY / P+ Best / R+ NS+ Term Essential 30 (NY / P+ Best / R+ NS+ UL Protector with NLG (1000K / Plus) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	3) 4) 5) 7 8 O R
RDTP	RELL	TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 25 - (P+ Super / R+ Select)	S 3 4 5 6
RDTS		TermSmart 30 - (P+ Super / R+ Select) TermSmart 10 - 10 Year Term TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term TermSmart 25 - 25 Year Term	7 3 4 5 6

Product Code	Company Code	Product Name	Cat egor y
RFNS	RELR	TermSmart 30 - 30 Year Term TermSmart 10 - 10 Year Term (NY) TermSmart 15 - 15 Year Term (NY) TermSmart 20 - 20 Year Term (NY) TermSmart 25 - 25 Year Term (NY) TermSmart 30 - 30 Year Term (NY)	7 3 4 5 6 7
RFNT		ING Guaranteed Death Benefit UL II TermSmart 10 - (P+ Super / R+ Select/N) TermSmart 15 - (P+ Super / R+ Select/N) TermSmart 20 - (P+ Super / R+ Select/N) TermSmart 25 - (P+ Super / R+ Select/N) TermSmart 30 - (P+ Super / R+ Select/N)	7) 4 7) 5 7) 6 7) 7
ROTP	RELL	ING Guaranteed Death Benefit UL II Plu TermSmart 10 - (P+ Super / R+ Select/OF TermSmart 15 - (P+ Super / R+ Select/OF TermSmart 20 - (P+ Super / R+ Select/OF TermSmart 25 - (P+ Super / R+ Select/OF TermSmart 30 - (P+ Super / R+ Select/OF	(R) 3 (R) 4 (R) 5 (R) 6 (R) 7
ROTS		ING ROP Endowment Term - 20 Year (P+/R+ING ROP Endowment Term - 25 Year (P+/R+ING ROP Endowment Term - 30 Year (P+/R+TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR) TermSmart 20 - 20 Year Term (OR) TermSmart 25 - 25 Year Term (OR)	·) L
ROYA	ROYA	TermSmart 30 - 30 Year Term (OR) I NG ROP Endowment Term - 20 Year I NG ROP Endowment Term - 25 Year I NG ROP Endowment Term - 30 Year Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term	n 5
ROYP		Royal Advantage 10 - 10 Year with ROP Royal Advantage 20 - 20 Year with ROP Royal Advantage 30 - 30 Year with ROP Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super)	I K M 3 5 7 I
RYNS	RELR	Royal Advantage 20 with ROP (Super) Royal Advantage 30 with ROP (Super) ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year ING ROP Endowment Term - 30 Year	K M K L M
RYNT		ING ROP Endowment Term - 20 Year (P+/R+ING ROP Endowment Term - 25 Year (P+/R+ING ROP Endowment Term - 30 Year (P+/R+ING ROP Endowment	·) K ·) L
SAFE SAFS	SYME	Expert - ART (Non-Smoker) Expert - ART (Smoker)	´ 1 1
SAGI	SAGI	Platinum Series 20 Platinum Series 30	5 7

Product Code	Company Code	Product Name	Cat egor y
SAGP SAIZ		Platinum Series 20 (Super Pfd) Platinum Series 30 (Super Pfd) Gold Series 10 ZZ Term (ages 66+)	5 7 3
SAŒ	SAVE	T-25/25 - 25 Year Term (OR) T-30/30 - 30 Year (OR)	6 7
SAOP		T-25/25 - 25 Year (P+ / R+ / OR)	6 7
SAVE		T-30/30 - 30 Year (P+ / R+ / OR) T-10/10 - 10 Year Term Guarant eed 10 T-15/15 - 15 Year Term Guarant eed 15	3 4
SAVP		T-20/20 - 20 Year Term Guarant eed 20 T-25/25 - 25 Year Term Guarant eed 25 T-30/30 - 30 Year Term Guarant eed 30 T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+)	5 6 7 3 4
		T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+)	5 6
SAZI	SAG	T-30/30 - 30 Year (P+ / R+) Gold Series 10 ZZ Term Gold Series 20 ZZ Term	7 3 5
SETE SETP	SEDE	Gold Series 30 ZZ Term ING Guaranteed Death Benefit UL II ING Guaranteed Death Benefit UL II Plus	7 8
SMVP	SEMJ	Premier LT Suite 10-Year (P+ / 4/2007) Premier LT Suite 15-Year (P+)	3 4
SMMT		Premier LT Suite 20-Year (P+ / 4/2007) Premier LT Suite 10-Year (4/2007) Premier LT Suite 15-Year	5 3 4
SMPP		Premier LT Suite 20-Year (4/2007) LT Protector 10-Year (Preferred Plus) LT Protector 15-Year (Preferred Plus) LT Protector 20-Year (Preferred Plus)	5 3 4 5
SMPT		LT Protector 30-Year (Preferred Plus) LT Protector 10-Year LT Protector 15-Year LT Protector 20-Year	7 3 4 5
SMYP		LT Protector 30-Year LT Protector 10-Year (Pfd Plus / NY) LT Protector 15-Year (Pfd Plus / NY) LT Protector 20-Year (Pfd Plus / NY)	7 3 4 5
SMYT		LT Protector 30-Year (Pfd Plus / NY) LT Protector 10-Year (NY) LT Protector 15-Year (NY) LT Protector 20-Year (NY)	7 3 4 5
STŒ	STON	LT Protector 30-Year (NY) Stonebridge Term - 10 (Pfd Elite) Stonebridge Term - 15 (Pfd Elite) Stonebridge Term - 20 (Pfd Elite) Stonebridge Life - 30 (Pfd Elite) Stonebridge Term - 20 (Elite / w/ROP)	7 3 4 5 7 K
STON		Stonebridge Life - 30 (Elite / w/ROP) Stonebridge Term - 10 Year	M 3

Product Code	Company Code	Product Name	Cat egor y
		St onebridge Term - 15 Year St onebridge Term - 20 Year St onebridge Term - 30 Year St onebridge Term - 20 Year with ROP St onebridge Term - 30 Year with ROP	4 5 7 K M
STOP		St onebridge Term - 10 (Pfd Plus) St onebridge Term - 15 (Pfd Plus) St onebridge Term - 20 (Pfd Plus) St onebridge Term - 30 (Pfd Plus) St onebridge Term - 20 (Pf Plus / w/ROF	3 4 5 7 7
STWN		Stonebridge Term - 30 (Pf Plus / w/ROF Simplified Issue Term - 15 Year Simplified Issue Term - 20 Year Simplified Issue Term - 25 Year Simplified Issue Term - 30 Year	7) M 4 5 6 7
SUNL	SUNL	Sun Universal Protector Sun Universal Protector - Single Pay Sun Universal Protector - 10 Pay	8 O S
SUNP		Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super Sun Universal Protector - 10 Pay (Super	8) O
SUNS SUSN	SUNS	Sel ect Term to 95 Pl us Term 10 - 10 Year Term Term 20 - 20 Year Term	1
SUSP		Preferred Elite Term 10	3 5 3 5 3
SYMB	SYME	Preferred Elite Term 20 10 Year Level Term (Preferred Best/05) 15 Year Level Term (Preferred Best/05) 20 Year Level Term (Preferred Best/05) 30 Year Level Term (Preferred Best/05)	5 3 4 5 7
SYME		10 Year Level Term (2005) 15 Year Level Term (2005) 20 Year Level Term (2005) 30 Year Level Term (2005)	7 3 4 5 7
SYMP		10 Year Level Term (Preferred Plus/05) 15 Year Level Term (Preferred Plus/05) 20 Year Level Term (Preferred Plus/05) 30 Year Level Term (Preferred Plus/05)	7 3 4 5 7
SYNL	SUNN	Sun Universal Protector Sun Universal Protector - Single Pay Sun Universal Protector - 10 Pay	8 O S
SYNP		Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super	8) O
SYOB	SYME	Sun Universal Protector - 10 Pay (Super 10 Year Level Term (Pfd Best / WA) 15 Year Level Term (Pfd Best / WA) 20 Year Level Term (Pfd Best / WA)	3 4 5
SYŒ		30 Year Level Term (Pfd Best / WA) 10 Year Level Term (WA) 15 Year Level Term (WA) 20 Year Level Term (WA)	7 3 4 5

Product Code	Company Code	Product Name	Cat egor y
SYOP		30 Year Level Term (WA) 10 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Plus / WA) 20 Year Level Term (Pfd Plus / WA)	7 3 4 5 7
SZMB		30 Year Level Term (Pfd Plus / WA) 10 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Best) 20 Year Level Term (Preferred Best) 30 Year Level Term (Preferred Best)	7 3 4 5 7
SZME		30 Year Level Term (Preferred Best) 10 Year Level Term 15 Year Level Term 20 Year Level Term 30 Year Level Term	7 3 4 5 7
SZMP		10 Year Level Term (Preferred Plus) 15 Year Level Term (Preferred Plus) 20 Year Level Term (Preferred Plus) 30 Year Level Term (Preferred Plus)	3 4 5 7
TFNA TI AA	TRAO TI AA	Final Expense Insurance Annual Renewable Term Life Insurance 10-Year Level Term 15-Year Level Term 20-Year Level Term	P 1 3 4 5 7
TI AP		30-Year Level Term Annual Renewable Term (Preferred Plus) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus)	7 1 3 4 5 7
TI NA		30-Year Level Term (Preferred Plus) Annual Renewable Term Life (NY) 10-Year Level Term (NY) 15-Year Level Term (NY) 20-Year Level Term (NY)	7 1 3 4 5 7
TI NP		30-Year Level Term (NY) Annual Renewable Term (Pref Plus / NY) 10-Year Level Term (Pref Plus / NY) 15-Year Level Term (Pref Plus / NY) 20-Year Level Term (Pref Plus / NY)	7 1 3 4 5 7
TLEE	TRAL	30-Year Level Term (Pref Plus / NY) Ultima Champion - 10 Year Ultima Champion - 15 Year Ultima Champion - 20 Year Ultima Champion - 30 Year	3 4 5 7
TLEP		Ultima Champion - 20 Year with ROP Ultima Champion - 30 Year with ROP Ultima Champion - 10 (Elite P+/Pfd R+) Ultima Champion - 15 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+) Ultima Champion - 30 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+)	K M 3 4 5 7 K
TLJE		Ultima Champion - 30 (Elite P+/Pfd R+) Jet Simplified Issue - 15 Year Level	M 4

Product Code	Company Code	Product Name	Cat egor y
TLUE		Jet Simplified Issue - 20 Year Level Jet Simplified Issue - 25 Year Level Jet Simplified Issue - 30 Year Level Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level	5 6 7 4 5 6
TOCA	TRAO	Home Protector Elite - 30 Year Level Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30 Trendsetter Super 20 with ROP	7 1 3 4 5 6 7 K
TOOP		Trendsetter Super 30 with ROP Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) Trendsetter Super 30 (Pfd Plus / w/ROP) Trendsetter Super 30 (Pfd Plus / w/ROP)	M 1 3 4 5 6 7 K M
TCCS		Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus) Trendsetter Super 30 (Std Plus / w/ROP) Trendsetter Super 30 (Std Plus / w/ROP)	3 4 5 6 7 K
TRCA TRCP TRTU TRUT	TRUS	Trendsetter Super SO (Stufffus / Wilkor) Trendsetter Super YRT (MD) Trendsetter Super YRT (Plus / MD) TermNet 10-Year Term TermNet 5-Year Term TermNet 15-Year Term	1 1 3 2 4
TWNA TYNA TYSA	TRAO TRAF	Fi nal Expense Insurance (WA) Fi nal Expense Insurance Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30	P P 1 3 4 5 6 7
TYSP		Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus)	1 3 4 5 6 7
TYSS		Trendsetter Super 30 (Preferred Plus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus)	3 4

Pr oduct Code	Company Code	Product Name	Cat egor y
UNBG UNBH UNCG	UTST	Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus) Select-a-Term - 16 Year Select-a-Term - 16 Year (Plus) Select-a-Term - 17 Year	5 6 7 F F F
UNCH UNDG UNDH UNEG UNEH UNFG		Sel ect - a- Term - 17 Year (Pl us) Sel ect - a- Term - 18 Year Sel ect - a- Term - 18 Year (Pl us) Sel ect - a- Term - 19 Year Sel ect - a- Term - 19 Year (Pl us) Sel ect - a- Term - 21 Year	F F F F
UNFH UNGG UNGH UNHG UNHH		Sel ect - a- Term - 21 Year (Pl us) Sel ect - a- Term - 22 Year Sel ect - a- Term - 22 Year (Pl us) Sel ect - a- Term - 23 Year Sel ect - a- Term - 23 Year (Pl us)	F F F F
UNHO UNI G UNI H UNJ G UNJ H	UTHO UTST	Express Issue Deluxe Whole Life Select-a-Term - 24 Year Select-a-Term - 24 Year (Plus) Select-a-Term - 26 Year Select-a-Term - 26 Year (Plus)	8 F F F
UNKG UNKH UNLG UNLH UNLI	UNLA	Sel ect - a- Term - 27 Year Sel ect - a- Term - 27 Year (Pl us) Sel ect - a- Term - 28 Year Sel ect - a- Term - 28 Year (Pl us) Annual Renewable Term	F F F 1
UNLS UNMG UNMH UNMS UNNS	UTST	Sel ect - a- Ter m 10 (Special) Sel ect - a- Ter m - 29 Year Sel ect - a- Ter m - 29 Year (Plus) Sel ect - a- Ter m 15 (Special) Sel ect - a- Ter m 20 (Special)	F F F F
UNOS UNPO UNPS UNYN UNYS UNZP	UTHO UTST UNCE	Select-a-Term 25 (Special) Express Issue Premier Whole Life Select-a-Term 30 (Special) Keyst one Term 1 (NY) Keyst one Term 1 (P+ / R+ Select) (NY) Keyst one Term 10 (P+ / R+ Select) (NY) Keyst one Term 15 (P+ / R+ Select) (NY) Keyst one Term 20 (P+ / R+ Select) (NY)	F 8 F 1 1 3 4 5
UNZY		Keyst one Term 30 (P+ / R+ Select) (NY) Keyst one Term 10 (NY) Keyst one Term 15 (NY) Keyst one Term 20 (NY)	7 3 4 5
USED	UTST	Keyst one Term 30 (NY) Sel ect - a - Term - 10 Year Sel ect - a - Term - 15 Year Sel ect - a - Term - 20 Year Sel ect - a - Term - 25 Year Sel ect - a - Term - 30 Year Cont i nUL Ext end Pl us - no lapse UL	7 3 4 5 6 7 8

Product Code	Company Code	Product Name	Cat egor y
USEE		Select-a-Term - Level to 65 Select-a-Term - Level to 70 Select-a-Term - Level to 75 Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus) ContinUL Extend Plus - no lapse UL (+) Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus)	T U V 3 4 5 6 7 8 T U
USYD USYE		Select-a-Term - Level to 75 (Plus) ContinUL - no lapse UL ContinUL - no lapse UL (Plus)	V 8 8
UTCP	UTOM	ContinUL – no lapse UL (Plus) Term Life Complete – 15 Year Term Life Complete – 20 Year Term Life Complete – 30 Year	5 5 7
UTED UTEE	UTST	ContinUL Extend Plus - no lapse (\$500K ContinUL Extend Plus - no lapse (+/500K	.) 8
UTEP	UTOM	Term Life Express - 15 Year Term Life Express - 20 Year	4 5
UTES UTFG UTFH	UTSU	Term Life Express - 30 Year LTG Ultra-C NY - 10 Year (Special) ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus)	7 F N N
UTFS UTCC	UNCE	LTG Ultra-C NY -15 Year (Special) Keystone Term 1 Keystone Term 10 Keystone Term 15 Keystone Term 20	F 1 3 4 5 7
UTGG	UTSU	Keyst one Term 30 ROP Sel ect - a-Term - 22 Year	N
UTGP UTGP	UNCE	ROP Select - a - Term - 22 Year (Plus) Keystone Term 1 (P+ / R+ Select) Keystone Term 10 (P+ / R+ Select) Keystone Term 15 (P+ / R+ Select) Keystone Term 20 (P+ / R+ Select)	N 1 3 4 5
UTGS	UTSU	Keystone Term 30 (P+ / R+ Select) LTG Ultra- C NY - 20 Year (Special)	7 F
UTHE	UTHE	ART100 - Annual Renewable Term Protector Whole Life - Simplified Issue	1
UTHG UTHH	UTSU	ROP Select - a-Term - 23 Year ROP Select - a-Term - 23 Year (Plus)	N N
UTHO	UTHO	Express Issue Term 20 Express Issue Term 30 Premier Term 20 (with ROP) Premier Term 30 (with ROP) Express Issue Term 65 Premier 65 with ROP	5 7 K M T W
UTHS UTI C	UTSU UNCE	LTG Ultra-C NY - 30 Year (Special) Keystone Term 15 (CA, IN, OR, PA)	F 4

Pr oduct Code	Company Code	Product Name	Cat egor y
UTI G	UTSU	Keyst one Term 20 (CA, IN, OR, PA) Keyst one Term 30 (CA, IN, OR, PA) ROP Select - a Term - 24 Year	5 7 N
UTI H UTI P	UNCE	ROP Select-a-Term - 24 Year (Plus) Keystone Term 15 (P+/R+) (CA, IN, PA&OR) Keystone Term 20 (P+/R+) (CA, IN, OR, PA)	N 4 5
UTI S UTJG UTJH UTJS UTKG UTKH UTLG UTLH UTMG UTMH	UTSU	Keyst one Term 30 (P+/R+) (CA, I N, PA, OR) ROPTerm NY - 15 Year (Special / 2006) ROP Select - a - Term - 26 Year ROP Select - a - Term - 26 Year (Plus) ROPTerm NY - 20 Year (Special / 2006) ROP Select - a - Term - 27 Year ROP Select - a - Term - 27 Year (Plus) ROP Select - a - Term - 28 Year ROP Select - a - Term - 28 Year ROP Select - a - Term - 29 Year ROP Select - a - Term - 29 Year ROP Select - a - Term - 29 Year (Plus)	7 F N F N N N N N
UTNG UTNH UTOG UTOH UTPG UTPH UTPP	UTOM	ROP Select-a-Term - 31 Year ROP Select-a-Term - 31 Year ROP Select-a-Term - 32 Year ROP Select-a-Term - 32 Year ROP Select-a-Term - 32 Year ROP Select-a-Term - 33 Year ROP Select-a-Term - 33 Year ROP Select-a-Term - 33 Year ROP Select-a-Term - 35 Year ROP Select-a-Term - 35 Year ROP Select-a-Term - 36 Year ROP Select-a-Term - 37 Year ROP Select-a-Term - 37 Year ROP Select-a-Term - 38 Year ROP Select-a-Term - 32 Year	N N N N N N N N N N N N N N N N N N N
UTPQ		Term Life Answers 30 GUL Complete - Guaranteed to 120 GUL Complete - Single Pay GUL Complete - Pay to 100 GUL Complete - pay to 65 GUL Complete - 20 Pay GUL Complete - 10 Pay Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus) Term Life Answers 30 (Plus)	7 8 O P Q R S 3 4 5 7
UTQG UTQH UTQS UTRG UTRH UTRS UTSS UTTS	UTSU	GUL Complete - Guaranteed to 120 (Plus GUL Complete - Single Pay (Plus) GUL Complete - Pay to 100 (Plus GUL Complete - pay to 65 (Plus) GUL Complete - pay to 65 (Plus) GUL Complete - 20 Pay (Plus) GUL Complete - 10 Pay (Plus) ROP Select-a-Term - 34 Year ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 15 Year (Special) ROP Select-a-Term - 35 Year ROP Select-a-Term - 35 Year (Plus) ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 25 Year (Special) ROP Select-a-Term - 25 Year (Special) ROP Select-a-Term - 25 Year (Special)) 8 O

Product Code	Company Code	Product Name	Cat egor y
UTYD	UTST	ContinUL - no lapse (\$500K) ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75 ContinUL - no lapse (Plus / 500K) ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus)	
MC11	WECO	ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus) Focus Term 10 - 10 Year Focus Term 15 - 15 Year Focus Term 20 - 20 Year	
WCJK		Focus Term 25 - 25 Year Focus Term 30 - 30 Year Focus Term 10 - 10 Year (Super Pf d) Focus Term 15 - 15 Year (Super Pf d) Focus Term 20 - 20 Year (Super Pf d) Focus Term 25 - 25 Year (Super Pf d)	6 7 3 4 5 6
WDCJ		Focus Term 30 - 30 Year (Super Pfd) LifeTime Platinum III LifeTime Platinum III - to age 80 LifeTime Platinum III - to age 85 LifeTime Platinum III - to age 90 LifeTime Platinum III - to age 95 LifeTime Platinum III - to age 100 LifeTime Platinum III - to age 105 LifeTime Platinum III - to age 110 LifeTime Platinum III - to age 110 LifeTime Platinum III - Pay to 65 LifeTime Platinum III - Pay to 65 LifeTime Platinum III - 10 Pay LifeTime Platinum III - 10 Pay LifeTime Platinum III - to age 65 LifeTime Platinum III - to age 70	Q R S T U
WDCK		LifeTime Platinum III - to age 75 LifeTime Platinum III (Super Pfd) LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 85 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 105 (P+) LifeTime Platinum III - to age 110 (P+) LifeTime Platinum III - to age 110 (P+) LifeTime Platinum III (Select one pay) LifeTime Platinum III (Select pay to 65	V 8 A B C D E G H O

Pr oduct Code	Company Code	Product Name	Cat egor y
WESP	WEST	LifeTime Platinum III (Select 20 pay) LifeTime Platinum III (Select 10 pay) LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 70 (P+) LifeTime Platinum III - to age 75 (P+) 10-Year Level Term (Preferred Plus)	R S T U V 3
		15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus) 30-Year Level Term (Preferred Plus) Return of Premium 20-Year (Pfd Plus)	4 5 7 K
WESS		10- Year Level Term (Super Preferred) 15- Year Level Term (Super Preferred) 20- Year Level Term (Super Preferred) 30- Year Level Term (Super Preferred)	3 4 5 7
WEST		Ret urn of Prem um 20-Year (Super Pfd) 10-Year Guarant eed Level Term 15-Year Guarant eed Level Term 20-Year Guarant eed Level Term 30-Year Guarant eed Level Term	K 3 4 5 7
MGCJ	WECO	Return of Premium Term - 20-Year Secure-T - 10 Year No Lapse UL Secure-T - 15 Year No Lapse UL Secure-T - 20 Year No Lapse UL Secure-T - 25 Year No Lapse UL	K 3 4 5 6 7
WECK		Secure-T - 30 Year No Lapse UL Secure-T - 10 Year No Lapse (Super Pfd Secure-T - 15 Year No Lapse (Super Pfd Secure-T - 20 Year No Lapse (Super Pfd Secure-T - 25 Year No Lapse (Super Pfd) 3) 4) 5) 6
W LP	W LP	Secure-T - 30 Year No Lapse (Super Pfd Life Value Term 20 (Plus) Penn Term 10 (Plus) Penn Term 15 (Plus) Penn Term 20 (Plus)	7 1 3 4 5 7
W LR		Penn Term 30 (Plus) Life Value Term 20 Penn Term 10 Penn Term 15 Penn Term 20 Penn Term 30	7 1 3 4 5 7
WOLP WOLR WOLS		Life Value Term 30 (Plus) Life Value Term 30 Life Value Term 30 (Pfd)	1 1 1
WOMP	WOMA	Ten Year Renewable and Convertible Term Twenty Year Convertible Term Ten Year R & C Term (Preferred Plus)	n 3 5 3
WRRE	WERE	Twenty Year Convertible Term (Pfd Plus WRL TermPlus - 10 Year WRL TermPlus - 15 Year WRL TermPlus - 20 Year WRL TermPlus - 30 Year	

Pr oduct Code	Company Code	Product Name	Cat egor y
WRRP		WRL TermPlus - 10 (Elite P+/Pfd R+) WRL TermPlus - 15 (Elite P+/Pfd R+) WRL TermPlus - 20 (Elite P+/Pfd R+) WRL TermPlus - 30 (Elite P+/Pfd R+)	3 4 5 7
WTRE		WRL TermPlus - 30 (Elite F47 Flu R4) WRL TermPlus - 30 Year with ROP WRL TermPlus - 30 Year with ROP	K M
WTRP		WRL TermPlus - 20 (Pf Plus / w/ROP) WRL TermPlus - 30 (Pfd Plus / w/ROP)	K M
WTRS		WRL TermPlus - 20 (Elite / w/ROP) WRL TermPlus - 30 (Pfd Elite / w/ROP)	K M
WTSP	WEST	eTerm 20 - Level Term (Preferred Plus) eTerm 30 - Level Term (Preferred Plus)	5 7
WTSS		eTerm 20 - Level Term (Super Preferred eTerm 30 - Level Term (Super Preferred) 5
WTST		eTerm 20 - Guarant eed Level Term eTerm 30 - Guarant eed Level Term	, , , , , , , , , , , , , , , , , , ,
WUNN	W LP	Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus) Life Choice UL - 20 Pay (Plus)	5 7 8 E O P R
WUNS		Life Choice UL - 10 Pay (Plus) Life Choice UL - pay to age 121 Life Choice UL - to age 100 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - 20 Pay Life Choice UL - 10 Pay	S 8 E O P R S