Product Code	Company Code	Product Name	Category
AAAL	AAAL	10 Year Level Term 15 Year Level Term	3 4
		20 Year Level Term	5
		25 Year Level Term	6
		30 Year Level Term	7
		15 Year Level Term (with ROP)	, J
		20 Year Level Term (with ROP)	K
		25 Year Level Term (with ROP)	L
		30 Year Level Term (with ROP)	М
AAAP		10 Year Level Term (Super Pfd/Std Plus	3
		15 Year Level Term (Super Pfd/Std Plus	4
		20 Year Level Term (Super Pfd/Std Plus	
		25 Year Level Term (Super Pfd/Std Plus	
		30 Year Level Term (Super Pfd/Std Plus	
		15 Year Level Term (Super Pfd/Std Plus	
		20 Year Level Term (Super Pfd/Std Plus	
		25 Year Level Term (Super Pfd/Std Plus	
		30 Year Level Term (Super Pfd/Std Plus	
AGBG	AMGE	Select-a-Term - 16 Year	F
AGBH		Select-a-Term - 16 Year (Plus)	F
AGCG		Select a Term - 17 Year	F
AGCH AGDG		Select-a-Term - 17 Year (Plus) Select-a-Term - 18 Year	F F
AGDH		Select-a-Term - 18 Year (Plus)	F
AGEG		Select-a-Term - 19 Year	F
AGEH		Select-a-Term - 19 Year (Plus)	F
AGFG		Select-a-Term - 21 Year	F
AGFH		Select-a-Term - 21 Year (Plus)	F
AGGG		Select-a-Term - 22 Year	F
AGGH		Select-a-Term - 22 Year (Plus)	F
AGHG		Select-a-Term - 23 Year	F
AGHH		Select-a-Term - 23 Year (Plus)	F
AGIG		Select-a-Term - 24 Year	F
AGIH		Select-a-Term - 24 Year (Plus)	F
AGJG		Select-a-Term - 26 Year	F
AGJH		Select-a-Term - 26 Year (Plus)	F
AGKG		Select-a-Term - 27 Year	F
AGKH AGLG		Select-a-Term - 27 Year (Plus) Select-a-Term - 28 Year	F F
AGLH		Select-a-Term - 28 Year (Plus)	F
AGLS		Select-a-Term 10 (Special)	F
AGMG		Select-a-Term - 29 Year	F
AGMH		Select-a-Term - 29 Year (Plus)	F
AGMS		Select-a-Term 15 (Special)	F
AGNS		Select-a-Term 20 (Special)	F
AGOS		Select-a-Term 25 (Special)	F
AGPS		Select-a-Term 30 (Special)	F
ALSI	ALLI	Term Life 2009 - 10 Year	3
		Term Life 2009 - 20 Year	5
		Term Life 2009 - 30 Year	7
ALSP		Term Life 2009 - 10 Year (Pfd Plus)	3
		Term Life 2009 - 20 Year (Pfd Plus)	5

Product Code	Company Code	Product Name	Category
7.1.00		Term Life 2009 - 30 Year (Pfd Plus)	7
ALSS		Term Life 2009 - 10 Year (Super)	3
		Term Life 2009 - 20 Year (Super) Term Life 2009 - 30 Year (Super)	5 7
AT CII		` ± /	3
ALSU		,	
		Term Life 2009 - 20 Year (Ultra) Term Life 2009 - 30 Year (Ultra)	5 7
ALUI		Generation Planner II (1980 CSO)	8
ALUS		Generation Planner II (P+ Super/R+ Sel)	
ALWI		Generation Planner II - U/L no lapse	8
ALWS		Generation Planner II (P+ Super/R+ Sel)	
AMAM	AMAM	Easy Term 10 (Simplified Issue)	3
Mimi	AriAri	Easy Term 20 (Simplified Issue)	5
		Easy Term 30 (Simplified Issue)	7
		Easy Term 20 w/ROP (Simplified 06-9691)	•
		Easy Term 30 w/ROP (Simplified 06-9691)	
		Golden Solution Final Expense	P
AMBM		Easy Term 20 w/ROP (Simplified 07-9734)	
		Easy Term 30 w/ROP (Simplified 07-9734)	
		Family Solution Final Expense	P
AMCN	AMCN	Final Expense - Level Benefit Plan	8
AMCO	AMCO	Term 10 Level Term Life	3
		Term 15 Level Term Life	4
		Term 20 Level Term Life	5
AMEH	AMHO	ART - Annual Renewable Term	1
AMEM	AMEM	Noble Tradition Final Expense	P
AMFI	AMFI	T2 EZ 20 Year	5
		T2 EZ 25 Year	6
		T2 EZ 30 Year	7
AMMV	AVIV	Advantage Builder Series II w/NLG 175k+	- 8
		Advantage Builder - Single Pay 175k+	- 0
		Advantage Builder - Pay to 100 175k+	- P
		Advantage Builder - Pay to 65 175k+	-
		Advantage Builder - 20 Pay 175k+	- R
		Advantage Builder - 10 Pay 175k+	
AMMW		Advantage Builder Series II (P+) (175k)	8
		Advantage Builder - Single Pay (P+/175k)	
		Advantage Builder - Pay to 100 (P+/175k)	
		Advantage Builder - Pay to 65 (P+/175k)	
		Advantage Builder - 20 Pay (P+/175k)	
7,015	7. O.T.	Advantage Builder - 10 Pay (P+/175k)	
AMNP	AMNT	ANICO Select 10 (Plus)	3
		ANICO Select 15 (Plus)	4
		ANICO Select 20 (Plus) ANICO Select 30 (Plus)	5 7
		ANICO Select 30 (Plus) ANICO Select 20 with ROP (Plus)	, K
		ANICO Select 20 with ROP (Plus) ANICO Select 30 with ROP (Plus)	K M
AMNT		ANICO Select 30 with ROP (Plus) ANICO Select 10	3
CALITA T		ANICO Select 10 ANICO Select 15	4
		ANICO Select 13 ANICO Select 20	5
		ANICO Select 20 ANICO Select 30	7
			,

Product Code	Company Code	Product Name	Category
AMSV	AVIV	ANICO Select 20 with ROP ANICO Select 30 with ROP Advantage Builder Series III w/NLG Advantage Builder III - Single Pay	K M 8 O
AMSW		Advantage Builder III - Pay to 100 Advantage Builder III - Pay to 65 Advantage Builder III - 20 Pay Advantage Builder III - 10 Pay Advantage Builder Series III w/NLG (P+ Advantage Builder - Single Pay (P+) Advantage Builder III - Pay to 100 (P+	0
AMTV		Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+) Advantage Builder - 10 Pay (P+) Advantage Builder Series III w/NLG 175k Advantage Builder III - Single Pay 175k Advantage Builder III - Pay to 100 175k	Q R S + 8 + 0
AMTW		Advantage Builder III - Pay to 65 175k Advantage Builder III - 20 Pay 175k Advantage Builder III - 10 Pay 175k Advantage Builder III - 10 Pay 175k Advantage Builder Series III (P+) (175k Advantage Builder - Single Pay (P+/175k Advantage Builder - Pay to 100 (P+/175k	+ Q + R + S) 8
AMUN	AMSU	Advantage Builder - Pay to 65 (P+/175k Advantage Builder - 20 Pay (P+/175k Advantage Builder - 10 Pay (P+/175k Term Protector Series III - LTP 10/10) Q) R) S 3
AMUS		Term Protector Series III - LTP 15/15 Term Protector Series III - LTP 20/20 LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred)	4 5 3 4
AMUV	AVIV	LTP 20/20 (P+ Elite / R+ Preferred) Advantage Builder Series II w/NLG Advantage Builder - Single Pay Advantage Builder - Pay to 100	5 8 O P
AMUW		Advantage Builder - Pay to 65 Advantage Builder - 20 Pay Advantage Builder - 10 Pay Advantage Builder Series II w/NLG (P+) Advantage Builder - Single Pay (P+) Advantage Builder - Pay to 100 (P+) Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+)	Q R S 8 O P Q R
ANNP	AMNT	Advantage Builder - 10 Pay (P+) LTG Universal Life (Plus) LTG Universal Life - pay to 100 (Plus)	S 8 P
ANNT		LTG Universal Life LTG Universal Life - pay to 100	8 P
ARMT	AMSV	Home Mortgage Series - 15/15 year Home Mortgage Series - 20/20 year Home Mortgage Series - 25/25 year	4 5 6

Product Code	Company Code	Product Name	Category
		Home Mortgage Series - 30/30 year	7
		Ultra Protector I (Simplified Issue)	8
ARQS	AMGG	ROP Select-a-Term - 15 Year (Special/09) F
ARRG	AMGE	ContinUL Extend Plus - no lapse UL	8
ARRH		ContinUL Extend Plus - no lapse UL (+)	8
ARRS	AMGG	ROP Select-a-Term - 20 Year (Special/09) F
ARSG	AMGE	Select-a-Term - 10 Year (2009)	3
		Select-a-Term - 15 Year (2009)	4
		Select-a-Term - 20 Year (2009)	5
		Select-a-Term - 25 Year (2009)	6
		Select-a-Term - 30 Year (2009)	7
		ContinUL Extend Plus - no lapse (500K)	8
		ROP Select-a-Term - 15 Year (2009)	J
		ROP Select-a-Term - 20 Year (2009)	K
		ROP Select-a-Term - 25 Year (2009)	L
		ROP Select-a-Term - 30 Year (2009)	M
		Select-a-Term - Level to 65 (2009)	Т
		Select-a-Term - Level to 70 (2009)	U
		Select-a-Term - Level to 75 (2009)	V
		ROP Select-a-Term - Level to 65 (2009)	M
		ROP Select-a-Term - Level to 70 (2009)	X
		ROP Select-a-Term - Level to 75 (2009)	Y
ARSH		Select-a-Term - 10 Year (Plus / 2009)	3
		Select-a-Term - 15 Year (Plus / 2009)	4
		Select-a-Term - 20 Year (Plus / 2009)	5
		Select-a-Term - 25 Year (Plus / 2009)	6
		Select-a-Term - 30 Year (Plus / 2009)	7
		Continul Extend Plus - no lapse (+/500)	
		ROP Select-a-Term - 15 Year (Plus)	J
		ROP Select-a-Term - 20 Year (Plus)	K
		ROP Select-a-Term - 25 Year (Plus)	L
		ROP Select-a-Term - 30 Year (Plus)	M
		Select-a-Term - Level to 65 (Plus/2009)	
		Select-a-Term - Level to 70 (Plus/2009	
		Select-a-Term - Level to 75 (Plus/2009	
		ROP Select-a-Term - Level to 65 (Plus)	
		ROP Select-a-Term - Level to 70 (Plus)	X
		ROP Select-a-Term - Level to 75 (Plus)	
ARSS	AMGG	ROP Select-a-Term - 25 Year (Special/09	
ARTG	AMGE	ROP Select-a-Term - 15 Year	, <u>г</u> Ј
111(10	711101	ROP Select-a-Term - 20 Year	K
		ROP Select-a-Term - 25 Year	L
		ROP Select-a-Term - 30 Year	M
		ROP Select-a-Term - Level to 65	W
		ROP Select-a-Term - Level to 70	X
		ROP Select-a-Term - Level to 75	Y
ARTH		ROP Select-a-Term - 15 Year (Plus)	J
771/111		ROP Select-a-Term - 20 Year (Plus)	K
		ROP Select-a-Term - 25 Year (Plus)	L
		ROP Select-a-Term - 30 Year (Plus)	M
		ROP Select-a-Term - Level to 65 (Plus)	W W
		TOT DETECT A TETM HEVET TO 00 (FIRS)	VV

Product Code	Company Code	Product Name	Category
		ROP Select-a-Term - Level to 70 (Plus)	X
		ROP Select-a-Term - Level to 75 (Plus)	Y
ARTS	AMGG	ROP Select-a-Term - 30 Year (Special/09) F
ARXG	AMGE	ContinUL - no lapse (500K)	8
ARXH		ContinUL - no lapse (Plus / 500K)	8
ARXT	AMSV	Home Mortgage Series - 15/5 year	4
		Home Mortgage Series - 20/5 year	5
		Home Mortgage Series - 25/5 year	6
		Home Mortgage Series - 30/5 year	7
ASFG	AMGG	ROP Select-a-Term - 21 Year (2009)	N
ASFH		ROP Select-a-Term - 21 Year (Plus)	N
ASGG		ROP Select-a-Term - 22 Year (2009)	N
ASGH		ROP Select-a-Term - 22 Year (Plus)	N
ASHG		ROP Select-a-Term - 23 Year (2009)	N
ASHH		ROP Select-a-Term - 23 Year (Plus)	N
ASIG		ROP Select-a-Term - 24 Year (2009)	N
ASIH		ROP Select-a-Term - 24 Year (Plus)	N
ASJG		ROP Select-a-Term - 26 Year (2009)	N
ASJH		ROP Select-a-Term - 26 Year (Plus)	N
ASKG		ROP Select-a-Term - 27 Year (2009)	N
ASKH		ROP Select-a-Term - 27 Year (Plus)	N
ASLG		ROP Select-a-Term - 28 Year (2009)	N
ASLH		ROP Select-a-Term - 28 Year (Plus)	N
ASMG		ROP Select-a-Term - 29 Year (2009)	N
ASMH		ROP Select-a-Term - 29 Year (Plus)	N
ASNG		ROP Select-a-Term - 31 Year (2009)	N
ASNH		ROP Select-a-Term - 31 Year (Plus)	N
ASOG		ROP Select-a-Term - 32 Year (2009)	N
ASOH		ROP Select-a-Term - 32 Year (Plus)	N
ASPG		ROP Select-a-Term - 33 Year (2009)	N
ASPH		ROP Select-a-Term - 33 Year (Plus)	N
ASQG		ROP Select-a-Term - 34 Year (2009)	N
ASQH		ROP Select-a-Term - 34 Year (Plus)	N
ASRG		ROP Select-a-Term - 35 Year (2009)	N
ASRH		ROP Select-a-Term - 35 Year (Plus)	N
ASSP	ASSU	Term 350 Plus - 10-year Term (Pfd Plus) 3
		Term 350 Plus - 15-year Term (Pfd Plus	
		Term 350 Plus - 20-year Term (Pfd Plus) 5
		Term 350 Plus - 30-year Term (Pfd Plus) 7
		Term 350 Plus - 20-year Term w/ROP (P+)	K
		Term 350 Plus - 30 -year Term w/ROP (P+)	M
ASSU		Term 350 Plus - 10-year Term	3
		Term 350 Plus - 15-year Term	4
		Term 350 Plus - 20-year Term	5
		Term 350 Plus - 30-year Term	7
		Level Benefit W/L - Simplified Issue	8
		Term 350 Plus - 20-year Term w/ROP	K
		Term 350 Plus - 30-year Term w/ROP	M
ASTP		Non Med Term 350 - 10 Year (Select+)	3
		Non Med Term 350 - 15 Year (Select+)	4
		Non Med Term 350 - 20 Year (Select+)	5

Product Code	Company Code	Product Name	Category
		Non Med Term 350 - 30 Year (Select+)	7
		Non Med Term 350 - 20 Year w/ROP (Slct+) K
		Non Med Term 350 - 30 Year w/ROP (Slct+) M
ASTU		Non Med Term 350 - 10 Year Level	3
		Non Med Term 350 - 15 Year Level	4
		Non Med Term 350 - 20 Year Level	5
		Non Med Term 350 - 30 Year Level	7
		Non Med Term 350 - 20 Year Level w/ROP	K
		Non Med Term 350 - 30 Year Level w/ROP	M
ASWP		Term 350 Plus - 10-year Term (Plus/WA)	3
		Term 350 Plus - 15-year Term (Plus/WA)	4
		Term 350 Plus - 20-year Term (Plus/WA)	5
		Term 350 Plus - 30-year Term (Plus/WA)	7
ASWU		Term 350 Plus - 10-year Term (WA)	3
		Term 350 Plus - 15-year Term (WA)	4
		Term 350 Plus - 20-year Term (WA)	5
		Term 350 Plus - 30-year Term (WA)	7
ATFG	AMGG	ROP Select-a-Term - 21 Year	N
ATFH		ROP Select-a-Term - 21 Year (Plus)	N
ATGG		ROP Select-a-Term - 22 Year	N
ATGH		ROP Select-a-Term - 22 Year (Plus)	N
ATHG		ROP Select-a-Term - 23 Year	N
ATHH		ROP Select-a-Term - 23 Year (Plus)	N
ATIG		ROP Select-a-Term - 24 Year	N
ATIH		ROP Select-a-Term - 24 Year (Plus)	N
ATJG		ROP Select-a-Term - 26 Year	N
ATJH		ROP Select-a-Term - 26 Year (Plus)	N
ATKG		ROP Select-a-Term - 27 Year	N
ATKH		ROP Select-a-Term - 27 Year (Plus) ROP Select-a-Term - 28 Year	N
ATLG ATLH		ROP Select-a-Term - 28 Year (Plus)	N N
ATMG		ROP Select-a-Term - 29 Year	N
ATMH		ROP Select-a-Term - 29 Year (Plus)	N
ATNG		ROP Select-a-Term - 31 Year	N
ATNH		ROP Select-a-Term - 31 Year (Plus)	N
ATOG		ROP Select-a-Term - 32 Year	N
ATOH		ROP Select-a-Term - 32 Year (Plus)	N
ATPG		ROP Select-a-Term - 33 Year	N
ATPH		ROP Select-a-Term - 33 Year (Plus)	N
ATQG		ROP Select-a-Term - 34 Year	N
ATQH		ROP Select-a-Term - 34 Year (Plus)	N
ATQS		ROP Select-a-Term - 15 Year (Special)	F
~ ATRG	AMGE	Select-a-Term - 10 Year	3
		Select-a-Term - 15 Year	4
		Select-a-Term - 20 Year	5
		Select-a-Term - 25 Year	6
		Select-a-Term - 30 Year	7
		ContinUL - no lapse UL	8
		ContinUL - no lapse UL to age 90	С
		ContinUL - no lapse UL to age 100	E
		Select-a-Term - Level to 65	T

Product Code	Company Code	Product Name	Category
		Select-a-Term - Level to 70	U
		Select-a-Term - Level to 75	V
	AMGG	ROP Select-a-Term - 35 Year	N
ATRH	AMGE	Select-a-Term - 10 Year (Plus)	3
		Select-a-Term - 15 Year (Plus)	4
		Select-a-Term - 20 Year (Plus)	5
		Select-a-Term - 25 Year (Plus)	6 7
		Select-a-Term - 30 Year (Plus) ContinUL - no lapse UL (Plus)	8
		ContinUL - no lapse UL (Plus) ContinUL - no lapse UL (Plus)	° C
		ContinuL - no lapse UL (Plus)	E
		Select-a-Term - Level to 65 (Plus)	T
		Select-a-Term - Level to 70 (Plus)	U
		Select-a-Term - Level to 75 (Plus)	V
	AMGG	ROP Select-a-Term - 35 Year (Plus)	N
ATRS		ROP Select-a-Term - 20 Year (Special)	F
ATSS		ROP Select-a-Term - 25 Year (Special)	F
ATTS		ROP Select-a-Term - 30 Year (Special)	F
AUOP	AURO	10-Year Term (issue ages 71-75)	3
AURG	AMGE	Secure Lifetime GUL - to age 121	8
		Secure Lifetime GUL - to age 90	С
		Secure Lifetime GUL - to age 95	D
711011		Secure Lifetime GUL - to age 100	E
AURH		Secure Lifetime GUL - to age 121 (Plus Secure Lifetime GUL - to age 90 (Plus)) 8 C
		Secure Lifetime GUL - to age 90 (Plus) Secure Lifetime GUL - to age 95 (Plus)	D
		Secure Lifetime GUL - to age 100 (Plus	
AURO	AURO	10-Year Term	3
AVNP	AVIY	Guarantee UL Solution II (Premier)	8
AVNV		Guarantee UL Solution Series II	8
AVSP	AVIV	Guarantee UL Solution II (Premier)	8
		Guarantee UL Solution - Single Pay (P+) 0
		Guarantee UL Solution - Pay to 100 (P+) P
		Guarantee UL Solution - Pay to 65 (P+) Q
		Guarantee UL Solution - 20 Pay (P+	,
		Guarantee UL Solution - 10 Pay (P+	
AVSV		Guarantee UL Solution Series II	8
		Guarantee UL Solution II - Single Pay	0
		Guarantee UL Solution II - Pay to 100 Guarantee UL Solution II - Pay to 65	P
		Guarantee UL Solution II - 20 Pay	Q R
		Guarantee UL Solution II - 10 Pay	S
AVTP		Annual Renewal Term (Premier/Standard+	
		10 Year Term (Premier P+ / Standard+ R+	,
		20 Year (Premier P+ / Standard+ R+)	5
		30 Year Term (Premier P+ / Standard+ R+	
AVTV		Annual Renewal Term 01-2010	1
		10 Year Term 01-2010	3
		20 Year Term 01-2010	5
		30 Year Term 01-2010	7
AVUE	AVIY	Empire Solutions Series III w/NLG 175k+	8

Product Code	Company Code	Product Name	Category
AVUP		Empire Solutions III - Single Pay 175k+ Empire Solutions III - Pay to 100 175k+ Empire Solutions III - Pay to 65 175k+ Empire Solutions III - 20 Pay 175k+ Empire Solutions III - 10 Pay 175k+ Empire Solutions Series III (P+) (175k)	
AVOI		Empire Solutions - Single Pay (P+/175k) Empire Solutions - Pay to 100 (P+/175k) Empire Solutions - Pay to 65 (P+/175k) Empire Solutions - 20 Pay (P+/175k) Empire Solutions - 10 Pay (P+/175k)	O P Q R S
AVWP	AVIV	30 Year Term (Premier P+ / Std+ R+ / WA	
AVWV		30 Year Term 01-2010 (WA)	7
AVYE	AVIY	Empire Solutions Series III w/NLG	8
		Empire Solutions III - Single Pay Empire Solutions III - Pay to 100	O P
		Empire Solutions III - Pay to 65	Q
		Empire Solutions III - 20 Pay	R R
		Empire Solutions III - 10 Pay	S
AVYP		Empire Solutions Series III w/NLG (P+)	8
		Empire Solutions - Single Pay (P+)	0
		Empire Solutions III - Pay to 100 (P+)	P
		Empire Solutions - Pay to 65 (P+)	Q
		Empire Solutions - 20 Pay (P+)	R
31100		Empire Solutions - 10 Pay (P+)	S
AVZP		Annual Renewal Term (Premier/Standard+ Term 10 (Premier P+ / Standard+ R+)) 1 3
		Term 20 (Premier P+ / Standard+ R+)	5
		Term 30 (Premier P+ / Standard+ R+)	7
AVZV		Annual Renewal Term 01-2010	1
		Term 10 01-2010	3
		Term 20 01-2010	5
		Term 30 01-2010	7
AXTO	AXAA	TermOne (SM) - One Year Non-Renewable	1
AXYA AXYP		Annual Renewable Term (151X) w/10% Annual Renewable Term (Elite/+/151/10%)	1 1
AXZA		Annual Renewable Term (151X)	1
1111211		Equitable Term 10 (151X)	3
		Equitable Term 15 (151X)	4
		Equitable Term 20 (151X)	5
AXZP		Annual Renewable Term (Elite/Plus / 151	
		Equitable Term 10 (Elite/Plus / 151X)	3
		Equitable Term 15 (Elite/Plus / 151X)	4
AVCT	ATT C	Equitable Term 20 (Elite/Plus / 151X)	5
AYGL	ALLS	TrueTerm - 10 Year TrueTerm - 15 Year	3 4
		TrueTerm - 20 Year	5
		TrueTerm - 30 Year	7
AYGM		TrueTerm - 10 Year (P+ Elite, R+ Select	
		TrueTerm - 15 Year (P+ Elite, R+ Select) 4
		TrueTerm - 20 Year (P+ Elite, R+ Select) 5

Product Code	Company Code	Product Name	Category
BALT	BALT	TrueTerm - 30 Year (P+ Elite, R+ Select Secure Solution Protector - 10 Year Ter Secure Solution Protector - 15 Year Ter Secure Solution Protector - 20 Year Ter Secure Solution Protector - 30 Year Ter Secure Solutions - Whole Life (pay 100)	m 3 m 4 m 5
BANN	BANN	Secure Solutions - Whole Life (20 pay) Life Value Term 20 (Plus) OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus) OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus) Life Change UL - pay to age 121 (Plus) Life Change UL - to age 95 (Plus) Life Change UL - to age 100 (Plus) Life Change UL - to age 105 (Plus) Life Change UL - to age 110 (Plus) Life Change UL - to age 110 (Plus) Life Change UL - Single Pay (Plus) Life Change UL - pay to age 100 (Plus)	D E G H O
BANS		Life Change UL - Pay to 65 (Plus) Life Change UL - 20 Pay (Plus) Life Change UL - 10 Pay (Plus) Life Value Term 20 OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term Life Change UL - pay to age 121 Life Change UL - to age 95 Life Change UL - to age 100 Life Change UL - to age 105 Life Change UL - to age 110 Life Change UL - single Pay Life Change UL - pay to age 100 Life Change UL - pay to age 100 Life Change UL - pay to age 65 Life Change UL - pay to age 65 Life Change UL - 20 Pay	Q R S 1 3 4 5 7 8 D E G H O P Q R
BASG	BALT	Life Change UL - 10 Pay Silver Guard I - Whole Life (pay 100)	S P S
BONN	BANN	Silver Guard I - Whole Life (10 Pay) Life Value Term 30 (Plus) OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR)	1 3 4 5
BONP BONS		OPTerm 30 - 30 Year Term (Plus/OR) Life Value Term 30 (Pfd) Life Value Term 30 OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR)	7 1 1 3 4 5 7
BOSP	BOST	OPTerm 30 - 30 Year Term (OR) Legacy Whole Life (Elite Plus)	P

Product Code	Company Code	Product Name	Category
BOST BUNN	BANN	Legacy Whole Life Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus) Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus)	P 8 E O P R S
BUNS		Life Choice UL - pay to age 121 Life Choice UL - to age 100 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - 20 Pay Life Choice UL - 10 Pay	8 E O P R S
CETN	CETN	T-10/10 - 10 Year Term Guaranteed 10 T-15/15 - 15 Year Term Guaranteed 15 T-20/20 - 20 Year Term Guaranteed 20 T-25/25 - 25 Year Term Guaranteed 25 T-30/30 - 30 Year Term Guaranteed 30	3 4 5 6 7
CETP		T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+) T-30/30 - 30 Year (P+ / R+)	3 4 5 6 7
CIDN	CINN	LifeHorizons Termsetter 15 (MD) LifeHorizons Termsetter 30 (MD)	4 7
CIDP		LifeHorizons Termsetter 15 (Sup/Sel/MD LifeHorizons Termsetter 30 (Sup/Sel/MD LifeHorizons Termsetter 10 LifeHorizons Termsetter 15	
CINP		LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 30 PerpetUL 121 Termsetter ROP 15 Year Termsetter ROP 20 Year Termsetter ROP 25 Year (w/ROP) Termsetter ROP 30 Year (w/ROP) PerpetUL 121 - Pay to 100 LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) PerpetUL 121 (Super / Select) Termsetter ROP 15 Year (Sup/Sel) Termsetter ROP 20 Year (Sup/Sel) Termsetter ROP 25 Year (Sup/Sel) Termsetter ROP 30 Year (Sup/Sel) PerpetUL 121 - Pay to 100 (Sup/Sel)	5 6 7 8 J K L M P 3 4 5 6 7 8 J K L M P
CMOR	CONS	Conseco Mortgage Term - 10 Year Conseco Mortgage Term - 15 Year	3 4

Product Code	Company Code	Product Name	Category
		Conseco Mortgage Term - 20 Year	5
		Conseco Mortgage Term - 30 Year	7
		Conseco Mortgage Term - 20 Year (w/ROP) K
		Conseco Mortgage Term - 30 Year (w/ROP) M
COBD	COLL	Term Line 20 - 20 Year (Low Band)	5
COBP	COLU	Nautical Term - 10 Year (Pfd Plus)	3
		Nautical Term - 20 Year (Pfd Plus)	5
		Nautical Term - 30 Year (Pfd Plus)	7
		Nautical Term - 20 Year with ROP (Pfd+) K
		Nautical Term - 30 Year with ROP (Pfd+	
COBS		Nautical Term - 10 Year (Super Pfd)	3
		Nautical Term - 20 Year (Super Pfd)	5
		Nautical Term - 30 Year (Super Pfd)	7
		Nautical Term - 20 Year with ROP (Super) K
		Nautical Term - 30 Year with ROP (Super	
COBU		Nautical Term - 10 Year	3
		Nautical Term - 20 Year	5
		Nautical Term - 30 Year	7
		Nautical Term - 20 Year with ROP	K
		Nautical Term - 30 Year with ROP	М
COCL	COLL	Term Line 10 - 10 Year R&C Term	3
COEL	COLM	Term Line 15 - 15 Year R&C Term	4
COFL	COLL	CLIC 10 - 10 Year R & C Term	3
	COLM	Term Line 20 - 20 Year (Low Band)	5
COLC	COLL	Term Line 15 - 15 Year R&C Term	4
		Term Line 20 - 20 Year R&C Term	5
00T F	COTN	Dignified Choice - Classic I Whole Life	8
COLE	COLM	Term Line 10 - 10 Year R&C Term	3
COMP	20112	Term Line 20 - 20 Year R&C Term	5
COMP	COMP	Term Life Answers 10	3
		Term Life Answers 15	4
		Term Life Answers 20	5 7
		Term Life Answers 30	7
COMS		GUL Complete - Guaranteed to 120 Term Life Answers 10 (Plus)	3
COMS		Term Life Answers 15 (Plus)	4
		Term Life Answers 20 (Plus)	5
		Term Life Answers 30 (Plus)	7
		GUL Complete - Guaranteed to 120 (Plus	
CONP	CONS	Conseco Term - 15 Year (Pfd Plus)	4
00111	00110	Conseco Term - 20 Year (Pfd Plus)	5
		Conseco Term - 30 Year (Pfd Plus)	7
		Conseco Term - 20 Year (with ROP/Pfd+)	K
		Conseco Term - 30 Year (with ROP/Pfd+)	M
CONS		Conseco Term - 15 Year	4
		Conseco Term - 20 Year	5
		Conseco Term - 30 Year	7
		Conseco Term - 20 Year (with ROP)	K
		Conseco Term - 30 Year (with ROP)	М
CONT	COTG	Annual Renewable Term to Age 100	1
		5 Year Renewable Term	2

Product Code	Company Code	Product Name	Category
COOP	COLU	Nautical Term - 10 Year (Pfd Plus/OR) Nautical Term - 20 Year (Pfd Plus/OR) Nautical Term - 30 Year (Pfd Plus/OR) Nautical Term - 20 Year with ROP (P+/OR)	
COOS		Nautical Term - 30 Year with ROP (P+/OR Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd/OR) Nautical Term - 20 Year with ROP (Sp/OR)	3 5 7) K
COOU		Nautical Term - 30 Year with ROP (Sp/OR Nautical Term - 10 Year (OR) Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR) Nautical Term - 20 Year with ROP (OR)	3 5 7 K
EMVU	EMPL	Nautical Term - 30 Year with ROP (OR) EMCNL Term - 10 Year EMCNL Term - 15 Year EMCNL Term - 20 Year	M 3 4 5
EMVV		EMCNL Term - 30 Year EMCNL Term - 10 Year (Pfd Plus) EMCNL Term - 15 Year (Pfd Plus) EMCNL Term - 20 Year (Pfd Plus)	7 3 4 5
FICE	FIRD	EMCNL Term - 30 Year (Pfd Plus) Simple Term - 10 Year Simple Term - 15 Year Simple Term - 20 Year	7 3 4 5 7
FIRA	FIRA	Simple Term - 30 Year Keystone Term 1 Keystone Term 10 Keystone Term 15 Keystone Term 20	1 3 4 5
FIRB		Keystone Term 30 Keystone Term 1 (P+ / R+ Select) Keystone Term 10 (P+ / R+ Select) Keystone Term 15 (P+ / R+ Select) Keystone Term 20 (P+ / R+ Select)	7 1 3 4 5
FLMM	FIDL	Keystone Term 30 (P+ / R+ Select) Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year	7 0 4 5 7
FLRM		Rapid Decision Mortgage Term - 30 Year Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Term - 20 Year (w/ROP)	2 3 4 5 7 J K
FRUP	GEAN	Rapid Decision Term - 30 Year (w/ROP) Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K)	M 3 4

Product Code	Company Code	Product Name	Category
		Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no lapse UL to 100 (b1) GenGuard UL - no lapse UL to 105 (b1)	5 7 E G
FRUQ		Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	3 4 5 7 E
FRXP		GenGuard UL - no lapse to 105 (P+/R+) GenGuard UL - no lapse UL to 100 (b2) GenGuard UL - no lapse UL to 105 (b2)	G E G
FRXQ		GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+)	E G
FRYP		Colony Term UL 10 (200K+) Colony Term UL 15 (200K+) Colony Term UL 20 (200K+) Colony Term UL 30 (200K+) GenGuard UL - no lapse UL to 100 (b3)	3 4 5 7 E
FRYQ		GenGuard UL - no lapse UL to 105 (b3) Colony Term UL 10 (200K+ / P+/R+) Colony Term UL 15 (200K+ / P+/R+) Colony Term UL 20 (200K+ / P+/R+) Colony Term UL 30 (200K+ / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	G 3 4 5 7 E
FTLI	FIRM	GenGuard UL - no lapse to 105 (P+/R+) Guaranteed Level Term 10 (Rapid eUW) Guaranteed Level Term 15 (Rapid eUW) Guaranteed Level Term 20 (Rapid eUW) Guaranteed Level Term 30	G 3 4 5 7
FTLP		GLT 10 (R+ Std+ / eUW) GLT 15 (R+ Std+ / Rapid eUW) GLT 20 (R+ Std+ / Rapid eUW)	3 4 5 7
FYLI		GLT 30 (P+ Elite / R+ Std+) Guaranteed Level Term 10 Guaranteed Level Term 15	3 4
FYLP		Guaranteed Level Term 20 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+)	5 3 4
GDCA	GUAR	GLT 20 (P+ Elite / R+ Std+) Level Term Gold 10 (xtended conversion Level Term Gold 15 (xtended conversion Level Term Gold 20 (xtended conversion	.) 4
GDCE		Level Term Gold 30 (xtended conversion Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.)	7 3 4 5
GDCP		Level Term Gold 30 (Elite/ext. conv.) Level Term Gold 10 (Pfd Plus/ext. conv Level Term Gold 15 (Pfd Plus/ext. conv Level Term Gold 20 (Pfd Plus/ext. conv	3 4

Product Code	Company Code	Product Name	Category
GDLA		Level Term Gold 30 (Pfd Plus/ext. conv.) Level Term Gold 10 Level Term Gold 15	7 3 4 5
GDLE		Level Term Gold 20 Level Term Gold 30 Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite)	5 7 3 4 5
GDLP		Level Term Gold 30 (Elite) Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus)	7 3 4
GGLA GGLE		Level Term Gold 20 (Preferred Plus) Level Term Gold 30 (Preferred Plus) Yearly Renewable Term (YRT) Gold YRT Gold (Elite)	5 7 1 1
GGLP GLEA	GLEA	YRT Gold (Preferred Plus) Gleaner Term - 10-Year	1 3
		Gleaner Term - 15-Year Gleaner Term - 20-Year Gleaner Term - 30-Year	4 5 7
GLEE		Gleaner Term - 10-Year (Elite Pfd) Gleaner Term - 15-Year (Elite Pfd) Gleaner Term - 20-Year (Elite Pfd) Gleaner Term - 30-Year (Elite Pfd)	3 4 5 7
GLES		Gleaner Term - 10-Year (Super Pfd) Gleaner Term - 15-Year (Super Pfd) Gleaner Term - 20-Year (Super Pfd)	3 4 5
GOVE	GOVE	Gleaner Term - 30-Year (Super Pfd) Mark X - 10 Year Level Term Mark X - 15 Year Level Term	7 3 4 5
GOVP		Mark X - 20 Year Level Term Mark X - 10 Year (Preferred Plus) Mark X - 15 Year (Preferred Plus) Mark X - 20 Year (Preferred Plus)	3 4 5
GRUP	GECA	Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no lapse UL to 100 (b1)	3 4 5 7 E
GRUQ		GenGuard UL - no lapse UL to 105 (b1) Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	G 3 4 5 7 E
GRXP		GenGuard UL - no lapse to 105 (P+/R+) GenGuard UL - no lapse UL to 100 (b2) GenGuard UL - no lapse UL to 105 (b2)	G E G
GRXQ		GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+)	E G
GRYP		Colony Term UL 10 (200K+)	3

Product Code	Company Code	Product Name	Category
GRYQ		Colony Term UL 15 (200K+) Colony Term UL 20 (200K+) Colony Term UL 30 (200K+) GenGuard UL - no lapse UL to 100 (b3) GenGuard UL - no lapse UL to 105 (b3) Colony Term UL 10 (200K+ / P+/R+) Colony Term UL 15 (200K+ / P+/R+) Colony Term UL 20 (200K+ / P+/R+) Colony Term UL 30 (200K+ / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	
GZUP	GENY	GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no lapse UL to 100 (b1)	G 3 4 5 7 E
GZUQ		GenGuard UL - no lapse UL to 105 (b1) Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+)	G 3 4 5 7 E G
GZXP		GenGuard UL - no lapse UL to 100 (b2) GenGuard UL - no lapse UL to 105 (b2)	E G
GZXQ		GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+)	E G
GZYP		Colony Term UL 10 (200K+) Colony Term UL 15 (200K+) Colony Term UL 20 (200K+) Colony Term UL 30 (200K+) GenGuard UL - no lapse UL to 100 (b3) GenGuard UL - no lapse UL to 105 (b3)	3 4 5 7 E G
GZYQ		Colony Term UL 10 (200K+ / P+/R+) Colony Term UL 15 (200K+ / P+/R+) Colony Term UL 20 (200K+ / P+/R+) Colony Term UL 30 (200K+ / P+/R+) GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+)	3 4 5 7 E G
HARB	HART	Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best Hartford Bicentennial Term 30 (Pf Best Hartford Bicentenn) 3) 4) 5
HARP		Hartford Bicentennial Term 10 (Pfd+) Hartford Bicentennial Term 15 (Pfd+) Hartford Bicentennial Term 20 (Pfd+)	3 4 5
HART		Hartford Bicentennial Term 30 (Pfd+) Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 Hartford Bicentennial Term 30	7 3 4 5 7

Product Code	Company Code	Product Name Catego	ry
HAUP		Hartford Bicentennial Freedom UL (P+)	8
HAUT		Hartford Bicentennial Freedom UL (2010)	8
HAYB	HARY	Hartford Bicentennial Term 10 (Pf Best)	3
		Hartford Bicentennial Term 15 (Pf Best)	4
		Hartford Bicentennial Term 20 (Pf Best)	5
		Hartford Bicentennial Term 30 (Pf Best)	7
HAYP		Hartford Bicentennial Term 10 (Pfd+)	3
		Hartford Bicentennial Term 15 (Pfd+)	4
		Hartford Bicentennial Term 20 (Pfd+)	5
		Hartford Bicentennial Term 30 (Pfd+)	7
HAYT		Hartford Bicentennial Term 10	3
		Hartford Bicentennial Term 15	4
		Hartford Bicentennial Term 20	5
		Hartford Bicentennial Term 30	7
HOUS	HOUS	10 Year Term	3
		15 Year Term	4
		20 Year Term	5
		30 Year Term	7
HYUP	HARY	Hartford Bicentennial Freedom II UL (P+)	8
HYUT		Hartford Bicentennial Freedom UL (2010)	8
ILLI	ILLI	10-Year Term	3
		15-Year Term	4
		20-Year Term	5
		30-Year Term	7
		Life Foundations Whole Life - Continuous	8
		15-Year Term (with ROP)	J
		/	K
TIID		·	M
ILLP		10-Year Term (Super / Ultra Std)	3 4
		15-Year Term (Super / Ultra Std) 20-Year Term (Super / Ultra Std)	5
		20-Year Term (Super / Ultra Std) 30-Year Term (Super / Ultra Std)	7
		15-Year Term (Super/Ultra Std / w/ROP)	, J
		20-Year Term (Super/Ultra Std / w/ROP)	K
		30-Year Term (Super/Ultra Std / w/ROP)	M
INDU	INDU	Critical Choice Term - 15 Year	4
11100	11100	Critical Choice Term - 20 Year	5
		Critical Choice Term - 30 Year	7
INXD		Critical Choice Term - 15/5 Year	4
		Critical Choice Term - 20/5 Year	5
		Critical Choice Term - 30/5 Year	7
IOFE	INDE	Foresters Lifefirst - 10 Year	3
		Foresters Lifefirst - 20 Year	5
		Foresters Lifefirst - 30 Year	7
IOFP		Foresters Lifefirst - 10 Year (Plus)	3
		Foresters Lifefirst - 20 Year (Plus)	5
		Foresters Lifefirst - 30 Year (Plus)	7
IONE		Foresters Lifefirst - 20 Year (non-med)	5
		Foresters Lifefirst - 30 Year (non-med)	7
		Planright Level	8
		Lifefirst - 20 Year (non-med / w/ROP)	K

Product Code	Company Code	Product Name	Category
		Lifefirst - 30 Year (non-med / w/ROP)	M
JGCK	JACK	Protector 10-Year Term	3
		Protector 15-Year Term	4
		Protector 20-Year Term	5
JGCP		Protector 10-Year Term (P+)	3
		Protector 15-Year Term (P+)	4
THOD	TOTILI	Protector 20-Year Term (P+)	5
JHCP	JOHU	15 Year Level (Super/Std+ with CER)	4 5
JHCU		20 Year Level (Super/Std+ with CER) 15 Year Level Premium Term (with CER)	4
UIICU		20 Year Level Premium Term (with CER)	5
JHGP		10 Year Level Premium Term (Super/Std+	
01101		15 Year Level Premium Term (Super/Std+	
		20 Year Level Premium Term (Super Std+	
		Protection UL-G '11 (Super/Std+)	8
JHGU		10 Year Level Premium Term	3
		15 Year Level Premium Term	4
		20 Year Level Premium Term	5
		Protection UL-G '11	8
JYCN	JOHY	15 Year Level Premium Term (with CER)	4
		20 Year Level Premium Term (with CER)	5
JYCP		15 Year Level (Super/Std+ with CER)	4
		20 Year Level (Super/Std+ with CER)	5
JYYN		10 Year Level Premium Term	3
		15 Year Level Premium Term	4
		20 Year Level Premium Term	5
JYYP		Protection UL-G '11 10 Year Level Premium Term (Super/Std+	8 3
UIIP		15 Year Level Premium Term (Super/Std+	
		20 Year Level Premium Term (Super Std+	
		Protection UL-G '11 (Super/Std+)	8
JYZN		10 Year Level Premium Term (ages 71+)	3
		15 Year Level Premium Term (ages 66+)	4
		20 Year Level Premium Term (ages 61+)	5
JYZP		10 Year Level Term (Super Pfd/ages 71+)	3
		15 Year Level Term (Super Pfd/ages 66+)	4
		20 Year Level Term (Super Pfd/ages 61+)	5
LBTE	LNBE	TrueTerm - 10 Year	3
		TrueTerm - 15 Year	4
		TrueTerm - 20 Year	5
		TrueTerm - 30 Year	7
T DMD		Legacy Choice Lifetime (Band 1)	8
LBTP		TrueTerm - 10 Year (P+ Elite, R+ Select TrueTerm - 15 Year (P+ Elite, R+ Select	
		TrueTerm - 20 Year (P+ Elite, R+ Select	
		TrueTerm - 30 Year (P+ Elite, R+ Select	
		Legacy Choice Lifetime (Elite / Band 1	
LBUE		Legacy Choice Lifetime (Band 2)	8
LBUP		Legacy Choice Lifetime (Elite / Band 2)	
LBVE		Legacy Choice Lifetime (Band 3)	8
LBVP		Legacy Choice Lifetime (Elite / Band 3) 8

Product Code	Company Code	Product Name	Category
LGBL		Legacy Secure II Lifetime	8
LGBM		Legacy Secure II Lifetime (Elite)	8
LGWL		TrueTerm - 10 Year (WA)	3
		TrueTerm - 15 Year (WA)	4
		TrueTerm - 20 Year (WA)	5 7
LGWM		TrueTerm - 30 Year (WA) TrueTerm - 10 Year (P+ Elite, R+ Sel/WA)	3
пдми		TrueTerm - 15 Year (P+ Elite, R+ Sel/WA)	4
		TrueTerm - 20 Year (P+ Elite, R+ Sel/WA)	5
		TrueTerm - 30 Year (P+ Elite, R+ Sel/WA)	7
LIBB	LIBB	Passport 20 Plus with ROP feature	K
		Passport 30 Plus with ROP feature	M
LIBP		Passport 20 Plus with ROP feature Elite	
TTDM	T 3737 73	Passport 30 Plus with ROP feature Elite	
LIDN	LNNA	LGUL (PR) LGUL - pay to 100 (PR)	8 P
LIDP		LGUL (P+ / PR)	8
		LGUL - pay to 100 (P+ / PR)	P
LILE	LIBE	RBC LevelTERM - 10 Year Term	3
		RBC LevelTERM - 15 Year Term	4
		RBC LevelTERM - 20 Year Term	5
		RBC LevelTERM - 30 Year Term	7
LILP		RBC LevelTERM - 10 Year Term (Plus)	3
		RBC LevelTERM - 15 Year Term (Plus) RBC LevelTERM - 20 Year Term (Plus)	4 5
		RBC LevelTERM - 30 Year Term (Plus)	7
LINN	LNNA	Lincoln DurationGuarantee UL - 10 Year	3
		Lincoln DurationGuarantee UL - 15 Year	4
		Lincoln DurationGuarantee UL - 20 Year	5
		Lincoln DurationGuarantee UL - 25 Year	6
		Lincoln DurationGuarantee UL - 30 Year	7
		LGUL	8
		Lincoln DurationGuarantee UL - to 95 LGUL - pay to 100	D P
LINP		Lincoln DurationGuarantee - 10 (P+)	3
TIVE		Lincoln DurationGuarantee - 15 (P+)	4
		Lincoln DurationGuarantee - 20 (P+)	5
		Lincoln DurationGuarantee - 25 (P+)	6
		Lincoln DurationGuarantee - 30 (P+)	7
		LGUL (P+)	8
		Lincoln DurationGuarantee - to 95 (P+)	D
LISB	LIBE	LGUL - pay to 100 (P+) RBC ExpressTERM II - 10 Year	P 3
птор	птрп	RBC ExpressTERM II - 15 Year	4
		RBC ExpressTERM II - 20 Year	5
		RBC ExpressTERM II - 30 Year	7
LNIN	LNNA	LifeElement (SM) Level Term - 10 Year	3
		LifeElement (SM) Level Term - 15 Year	4
		LifeElement (SM) Level Term - 20 Year	5
TMTD		LifeElement (SM) Level Term - 30 Year	7
LNIP		LifeElement (SM) Level Term - 10 (P+)	3

Product Code	Company Code	Product Name	Category
		LifeElement (SM) Level Term - 15 (P+)	4
		LifeElement (SM) Level Term - 20 (P+)	5
		LifeElement (SM) Level Term - 30 (P+)	7
LNYN	LNLI	LifeElement (SM) Level Term - 10 Year	3
		LifeElement (SM) Level Term - 15 Year	4
		LifeElement (SM) Level Term - 20 Year	5 7
LNYP		LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 10 (P+)	3
LINIF		LifeElement (SM) Level Term - 10 (P+)	4
		LifeElement (SM) Level Term - 20 (P+)	5
		LifeElement (SM) Level Term - 30 (P+)	7
LSTE	LNBE	Legacy Secure Lifetime (Band 1)	8
LSTP		Legacy Secure Lifetime (Elite / Band 1)	8
LSUE		Legacy Secure Lifetime (Band 2)	8
LSUP		Legacy Secure Lifetime (Elite / Band 2)	8
LSVE		Legacy Secure Lifetime (Band 3)	8
LSVP		Legacy Secure Lifetime (Elite / Band 3)	8
LYNN	LNLI	Lincoln DurationGuarantee UL - 10 Year	3
		Lincoln DurationGuarantee UL - 15 Year	4
		Lincoln DurationGuarantee UL - 20 Year	5
		Lincoln DurationGuarantee UL - 25 Year	6
		Lincoln DurationGuarantee UL - 30 Year	7
		LGUL	8
T 1111D		LGUL - pay to 100	P
LYNP		Lincoln DurationGuarantee - 10 (P+)	3
		Lincoln DurationGuarantee - 15 (P+) Lincoln DurationGuarantee - 20 (P+)	4
		Lincoln DurationGuarantee - 20 (P+) Lincoln DurationGuarantee - 25 (P+)	5 6
		Lincoln DurationGuarantee - 20 (P+)	7
		LGUL (P+)	8
		LGUL - pay to 100 (P+)	P
MADI	MADI	Legacy Select Level Benefit Whole Life	8
MELI	METL	Guaranteed Level Term 10 (Rapid eUW)	3
		Guaranteed Level Term 15 (Rapid eUW)	4
		Guaranteed Level Term 20 (Rapid eUW)	5
MELP		GLT 10 (R+ Std+ / eUW)	3
		GLT 15 (R+ Std+ / Rapid eUW)	4
		GLT 20 (R+ Std+ / Rapid eUW)	5
MHLI		Guaranteed Level Term 10	3
		Guaranteed Level Term 15	4
MILLE		Guaranteed Level Term 20	5
MHLP		GLT 10 (P+ Elite / R+ Std+)	3
		GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	4 5
MIDL	MIDT	Premier CS4 - 10 Year Term	3
1111/11	1111/1	Premier CS4 - 15 Year Term	4
		Premier CS4 - 20 Year Term	5
		Premier CS4 - 30 Year Term	7
		Essential Guaranteed UL (\$250K)	8
		Essential Guaranteed UL - 1 pay (\$250K)	0
		Essential Guaranteed UL - p100 (\$250K)	P
		·	

Product Code	Company Code	Product Name	Category
MTDD		Essential Guaranteed UL - p65 (\$250K Essential Guaranteed UL - 20p (\$250K Essential Guaranteed UL - 10p (\$250K Premier CS4 - 10 Year Term (P+)) R
MIDP		Premier CS4 - 15 Year Term (P+)	4
		Premier CS4 - 20 Year Term (P+)	5
		Premier CS4 - 30 Year Term (Plus) Essential Guaranteed UL P+ (\$250K	7) 8
		Essential Guaranteed UL P+ (\$250K Essential Guaranteed UL -1 pay P+(\$250K	
		Essential Guaranteed UL -p100 P+ (\$250K	
		Essential Guaranteed UL - p65 P+ (\$250K	
		Essential Guaranteed UL - 20p P+ (\$250K	
		Essential Guaranteed UL - 10p P+ (\$250K	
MIEL		Executive CS3 - 10 Year Term	3
		Executive CS3 - 15 Year Term	4
		Executive CS3 - 20 Year Term	5
		Essential Guaranteed UL (\$25K	
		Essential Guaranteed UL - 1 pay (\$25K	
		Essential Guaranteed UL - p100 (\$25K	
		Essential Guaranteed UL - p65 (\$25K	
		Essential Guaranteed UL - 20p (\$25K Essential Guaranteed UL - 10p (\$25K	
MIEP		Executive CS3 - 10 Year (P+)	3
11111		Executive CS3 - 15 Year (P+)	4
		Executive CS3 - 20 Year (P+)	5
		Essential Guaranteed UL P+ (\$25K	
		Essential Guaranteed UL -1 pay P+ (\$25K	
		Essential Guaranteed UL - p100 P+ (\$25K) P
		Essential Guaranteed UL - p65 P+ (\$25K	
		Essential Guaranteed UL - 20p P+ (\$25K	
		Essential Guaranteed UL - 10p P+ (\$25K	
MINN	MINM	Advantage Elite Term Life - 5 Year	2
		Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year	4
		Advantage Elite Term Life - 20 Year	5
		Advantage Elite Term Life - 30 Year	7
MINP		Advantage Elite Term - 5 Year (Plus)	2
		Advantage Elite Term - 10 Year (Plus)	3
		Advantage Elite Term - 15 Year (Plus)	4
		Advantage Elite Term - 20 Year (Plus)	5
		Advantage Elite Term - 30 Year (Plus)	7
MOTB	MOTO	Value Term Plus - 10-Year (Pfd Best)	3
		Value Term Plus - 15-Year (Pfd Best)	4
		Value Term Plus - 20-Year (Pfd Best) Value Term Plus - 30-Year (Pfd Best)	5 7
МОТО		Value Term Plus - 10-Year Plan	3
11010		Value Term Plus - 15-Year Plan	4
		Value Term Plus - 20-Year Plan	5
		Value Term Plus - 30-Year Plan	7
MOTP		Value Term Plus - 10-Year (Pfd Plus)	3
		Value Term Plus - 15-Year (Pfd Plus)	4

Product Code	Company Code	Product Name	Category
		Value Term Plus - 20-Year (Pfd Plus)	5
MTGN	MASM	Value Term Plus - 30-Year (Pfd Plus) Vantage Term 10	7 3
		Vantage Term 20	5
MTGP		Vantage Term 10 (Plus)	3
MTLI	METL	Vantage Term 20 (Plus) Guaranteed Level Term 10	5 3
111111	111111	Guaranteed Level Term 15	4
		Guaranteed Level Term 20	5
		Guaranteed Level Term 30	7
MTLP		GLT 10 (P+ Elite / R+ Std+)	3
		GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	4 5
		GLT 30 (P+ Elite / R+ Std+)	7
MTRP	MTRU	SelecTerm-10 (Preferred Plus)	3
		SelecTerm-15 (Preferred Plus)	4
		SelecTerm-20 (Preferred Plus)	5
		SelecTerm-30 (Preferred Plus)	7
MTRU		SelecTerm-10 (NV, NJ, OR) SelecTerm-15 (NV, NJ, OR)	3 4
		SelecTerm-15 (NV, NJ, OR) SelecTerm-20 (NV, NJ, OR)	5
		SelecTerm-30 (NV, NJ, OR)	7
MTSP		SelecTerm-10 (Preferred Plus)	3
		SelecTerm-15 (Preferred Plus)	4
		SelecTerm-20 (Preferred Plus)	5
		SelecTerm-30 (Preferred Plus)	7
MTSU		SelecTerm-10	3
		SelecTerm-15 SelecTerm-20	4 5
		SelecTerm-30	7
MUTE	METL	Guaranteed Advantage UL (2001 CSO)	8
MUTP		Guaranteed Advantage UL (2001 CSO/Elite)	8
MYUE	METR	Guaranteed Advantage UL (2001 CSO)	8
MYUP	NT	Guaranteed Advantage UL (2001 CSO/Elite)	
NATV	NATI	ART - Annual Renewable Term GL-10 - 10 Year Level Term	1 3
		GL-15 - 15 Year Level Term	4
NATW		ART - Annual Renewable Term (Elite Pfd)	1
		GL-10 - 10 Year (Elite Preferred)	3
		GL-15 - 15 Year (Elite Preferred)	4
NDGA	NORA	ADDvantage 10	3
		ADDvantage 15	4
		ADDvantage 20 ADDvantage 30	5 7
NDGP		ADDvantage 10 (Super Preferred)	3
		ADDvantage 15 (Super Preferred)	4
		ADDvantage 20 (Super Preferred)	5
		ADDvantage 30 (Super Preferred)	7
NGTV	NATI	GL-20 - 20 Year Level Term	5 5
NGTW NOTN	NORM	GL-20 - 20 Year (Elite Preferred) TT Term 10 - 1 Year Term for 10 Years	5 1
TA 🔿 T TA	1101/1.1	II ICIM IO I TEAT TEIM TOT TO TEATS	Τ.

Product Code	Company Code	Product Name	Category
		TT Level Term 20 (issue ages 51+)	5
NOTP		TT Term 10 - 1 Year for 10 Yrs (Premier	
		TT Level Term 20 (Premier NT/ages 51+)	
NOWM		TT Term 80 - 1 Year R & C Term	1
		TT Level Term 10	3
MOLID		TT Level Term 20	5
NOWP		TT Term 80 - 1 Year R & C (Premier NT)	1 3
		TT Level Term 10 (Premier NT) TT Level Term 20 (Premier NT)	3 5
NOYN		TT Level Term 20 (NY)	5
NOYP		TT Level Term 20 (Premier NT / NY)	5
NPGA	NORA	Custom Guarantee Gen 5 (\$250K	
112 011	1.0141	Custom Guarantee Gen 5 - 1 pay (\$250K	•
		Custom Guarantee Gen 5 - p100 (\$250K	
		Custom Guarantee Gen 5 - p65 (\$250K	
		Custom Guarantee Gen 5 - 20p (\$250K	
		Custom Guarantee Gen 5 - 10p (\$250K	
NPGP		Custom Guarantee Gen 5 P+ (\$250K	8
		Custom Guarantee Gen 5 - 1 pay P+(\$250K	()
		Custom Guarantee Gen 5 - p100 P+ (\$250K	
		Custom Guarantee Gen 5 - p65 P+ (\$250K	
		Custom Guarantee Gen 5 - 20p P+ (\$250K	
		Custom Guarantee Gen 5 - 10p P+ (\$250K	
NTFA		TermGUL (\$25K)	
MMED		TermGUL - pay to 100 no lapse UL (\$25K)	P 8
NTFP		TermGUL (\$25K/Super) TermGUL - pay to 100 (\$25K/Super)	o P
NTGA		TermGUL $($250)$	
111 021		TermGUL - pay to 100 no lapse UL (\$250K	•
NTGP		TermGUL (\$250K/Super)	8
		TermGUL - pay to 100 (\$250K/Super)	P
NTWL	NATW	YourLife(SM) - 10 Year Term II	3
		YourLife(SM) - 15 Year Term II	4
		YourLife(SM) - 20 Year Term II	5
		YourLife(SM) - 30 Year Term II	7
NTWP		YourLife(SM) - 10 Year Term II (Pfd+)	3
		YourLife(SM) - 15 Year Term II (Pfd+)	4
		YourLife(SM) - 20 Year Term II (Pfd+)	5
NUGA	NORA	YourLife(SM) - 30 Year Term II (Pfd+) Custom Guarantee Gen 5 (\$25K	7 8
NUGA	NOKA	Custom Guarantee Gen 5 - 1 pay (\$25K	
		Custom Guarantee Gen 5 - p100 (\$25K	
		Custom Guarantee Gen 5 - p65 (\$25K	
		Custom Guarantee Gen 5 - 20p (\$25K	
		Custom Guarantee Gen 5 - 10p (\$25K	
NUGP		Custom Guarantee Gen 5 P+ (\$25K	
		Custom Guarantee Gen 5 - 1 pay P+ (\$25K	
		Custom Guarantee Gen 5 - p100 P+ (\$25K	
		Custom Guarantee Gen 5 - p65 P+ (\$25K	
		Custom Guarantee Gen 5 - 20p P+ (\$25K	
		Custom Guarantee Gen 5 - 10p P+ (\$25K	S S

Product Code	Company Code	Product Name	Category
NVWL	NATW	YourLife(SM) - 10 Year Term YourLife(SM) - 20 Year Term YourLife(SM) - 30 Year Term	3 5 7
		YourLife No-Lapse Guarantee UL - to 121	8
		YourLife No-Lapse Guarantee UL - to 100 YourLife No-Lapse Guarantee UL - to 105	E G
		YourLife No-Lapse Guarantee UL - to 110	H
		YourLife No-Lapse Guarantee UL - 1 Pay	0
		YourLife No-Lapse Guarantee UL - 20 Pay	R
		YourLife No-Lapse Guarantee UL - 10 Pay	S
NVWP		YourLife(SM) - 10 Year Term (Pfd Plus)	3
		YourLife(SM) - 20 Year Term (Pfd Plus)	5
		YourLife(SM) - 30 Year Term (Pfd Plus)	7
		YourLife No-Lapse UL - to 121 (Pfd Plus	
		YourLife No-Lapse UL - to 100 (Pfd Plus	
		YourLife No-Lapse UL - to 105 (Pfd Plus	
		YourLife No-Lapse UL - to 110 (Pfd Plus	
		YourLife No-Lapse UL - 1 Pay (Pfd Plus YourLife No-Lapse UL - 20 Pay (Pfd Plus	
		YourLife No-Lapse UL - 10 Pay (Pfd Plus) S
NXTV	NATI	L-15 - 15 Year Level Term	4
		L-20 - 20 Year Level Term	5
NXTW		L-15 - 15 Year (Elite Preferred)	4
		L-20 - 20 Year (Elite Preferred)	5
NYLA	NEWY	Indeterminate Premium Term	1
		Five Year Term	2
		20/10 Year Term	5
	NEWZ	Term to Age 90 - 10 Year Level Term	3
NYLP	NEWY	Indeterminate Premium Term (Select Pfd)	1
		Five Year Term (Select Preferred)	2 5
	NEWZ	20/10 Year Term (Select Preferred) Term to Age 90 - 10 Year (Select Pfd)	3
NYLS	NEWY	Indeterminate Premium Term (Smoker)	1
NYMA	1177 11 1	20 Year Level Term (20LT)	5
NYMP		20 Year Level Term (20LT) (Select Pfd)	5
NYTV	NATI	GL-10 - 10 Year Level Term (NY)	3
		GL-15 - 15 Year Level Term (NY)	4
		GL-20 - 20 Year Level Term (NY)	5
NYTW		GL-10 - 10 Year (Elite Preferred/NY)	3
		GL-15 - 15 Year (Elite Preferred/NY)	4
		GL-20 - 20 Year (Elite Preferred/NY)	5
NYWL	NATW	YourLife No-Lapse UL - to 121 (NY)	8
		YourLife No-Lapse Guarantee -to 105 (NY	
NVMD		YourLife No-Lapse Guarantee -to 110 (NY) H 8
NYWP		YourLife No-Lapse UL - to 121 (P+/NY) YourLife No-Lapse UL - to 105 (P+ / NY)	o G
		YourLife No-Lapse UL - to 110 (P+ / NY)	Н
NYYA	NEWY	Five Year Term (NY)	2
-1	-,	Term Life to 70 (20/10 Year Term - NY)	5
		Term Life to age 70 (NY - ages 51+)	F
NYYP		Five Year Term (Select Preferred / NY)	2
		·	

Product Code	Company Code	Product Name	Category
		20/10 Year Term (Select Preferred/NY)	5
		Term Policy to 70 (51+ Select Pfd - NY)	F
NZTV	NATI	L-15 - 15 Year Level Term (NY)	4
		L-20 - 20 Year Level Term (NY)	5
NZTW		L-15 - 15 Year (Elite Preferred/NY)	4
		L-20 - 20 Year (Elite Preferred/NY)	5
OCNC	OCCI	ULTIMATE TERM-10 - 10 Year Term	3
OMWJ	OHIN	Term 10 Plus	3
OMWN		Term 10 Plus (P+ Super Pfd / R+ Select) 3
OMYJ		Term 10	3
OMYN		Term 10 (P+ Super Pfd/ R+ Select)	3
ONWJ		Term 15 Plus	4
ONTE INT		Term 20 Plus	5
ONWN		Term 15 Plus (P+ Super Pfd / R+ Select	
ONYJ		Term 20 Plus (P+ Super Pfd / R+ Select Term 15) 3 4
ONIJ		Term 20	5
ONYN		Term 15 (P+ Super Pfd / R+ Select)	4
ONTIV		Term 20 (P+ Super Pfd / R+ Select)	5
OXFO	OXFO	Assurance Financial Expense Whole Life	8
PACL	PACL	Pacific-ART - Annual Renewable Term	1
171011	111011	Pacific-10 - 10 Year Renewable	3
		Pacific-20 - 20 Year Renewable	5
PACN		Pacific-ART - ART (Preferred Plus)	1
		Pacific-10 - 10 Year (Preferred Plus)	3
		Pacific-20 - 20 Year (Preferred Plus)	5
PACS		Pacific-ART - ART (Super Preferred)	1
		Pacific-10 - 10 Year (Super Preferred)	3
		Pacific-20 - 20 Year (Super Preferred)	5
PAGI	PACI	Ten Year Term	3
PAIC		One Year Term Plus	1
PANA	PANA	5-Year Level Term	2
PANP		Sentinel Series 10 (Preferred Plus)	3
		Sentinel Series 20 (Preferred Plus)	5
PANS		Sentinel Series 10 - 10-Year Term	3
		Sentinel Series 20 - 20-Year Term	5
PATN		10-Year Level Term	3
PAUL	PAUL	Selector 1 - 1 Year Term	1
		Selector 10 - 10 Year Term	3
PAXP	PANA	Sentinel Series 20/10 (Preferred Plus)	5
PAXS	DENIN	Sentinel Series 20/10 - 20-Year Term	5
PENB	PENN	Guaranteed 10 Year Term (Preferred Best	•
		Guaranteed 15 Year Term (Preferred Best	
DEMC		Guaranteed 20 Year Term (Preferred Best) 5 3
PENC		Guaranteed 10 Year Term Guaranteed 15 Year Term	3 4
		Guaranteed 13 fear Term	5
PENP		Guaranteed 20 Tear Term (Preferred Plus	
TUINT		Guaranteed 10 lear Term (Preferred Plus	
		Guaranteed 10 Year Term (Preferred Plus	
PGNC		Guaranteed Protection UL - gtd to 121	8
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Product Code	Company Code	Product Name Ca	ategory
PGNP PNCI	PRIN	Guaranteed Protection UL - gtd to 121 P+ 10-Year Term 15-Year Term 20-Year Term 30-Year Term	8 3 4 5 7
PNCP		10-Year Term (Super) 15-Year Term (Super) 20-Year Term (Super) 30-Year Term (Super)	, 3 4 5 7
PNDI	PRIP	10-Year Term 15-Year Term 20-Year Term 30-Year Term	3 4 5 7
PNDP		10-Year Term (Super) 15-Year Term (Super) 20-Year Term (Super) 30-Year Term (Super)	3 4 5 7
PNEI PNEP PNMI PNMP		30-Year Term (WA) 30-Year Term (Super/WA) 30-Year Term (MD) 30-Year Term (Super/MD)	7 7 7 7
PPEC	PRUC	UL Protector with NLG to 121 (250K-999K) UL Protector with NLG to 100 (250K-999K) UL Protector w/NLG to 121 - 1 Pay (250K) UL Protector w/NLG to 121 - 20 Pay (250) UL Protector w/NLG to 121 - 10 Pay (250)	8 E O R S
PPES		UL Protector with NLG (250K-999K/Plus) UL Protector with NLG (250K-999K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus)	8 E O R S
PPFC		Term Essential 10 (<250K PruXpress ONLY) Term Essential 15 (<250K PruXpress ONLY) Term Essential 20 (<250K PruXpress ONLY) Term Essential 30 (<250K PruXpress ONLY) UL Protector with NLG to 121 (1000K+) UL Protector with NLG to 100 (1000K+) UL Protector w/NLG to 121 - 1 Pay (\$1m) UL Protector w/NLG to 121 - 20 Pay (\$1m)	3 4 5 7 8 E O R
PPFS		UL Protector w/NLG to 121 - 10 Pay (\$1m) Term Essential 10 (P+ Best / R+ NS+) Term Essential 15 (P+ Best / R+ NS+) Term Essential 20 (P+ Best / R+ NS+) Term Essential 30 (P+ Best / R+ NS+) UL Protector with NLG (1000K / Plus) UL Protector with NLG (1000K / Plus) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	S 3 4 5 7 8 E O R S
PPUC		Term Elite 10 (<250K PruXpress ONLY/WA) Term Elite 15 (<250K PruXpress ONLY/WA)	3 4

Product Code	Company Code	Product Name	Category
PPUS		Term Elite 20 (<250K PruXpress ONLY/WA Term Elite 30 (<250K PruXpress ONLY/WA UL Protector with NLG (1000K+) (2009) PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector - 1 Pay (\$1m) (2009) UL Protector - 20 Pay (\$1m) (2009) UL Protector - 10 Pay (\$1m) (2009) Term Elite 10 (P+ Best / R+ NS+ / WA) Term Elite 15 (P+ Best / R+ NS+ / WA) Term Elite 20 (P+ Best / R+ NS+ / WA) Term Elite 30 (P+ Best / R+ NS+ / WA) UL Protector (1000K / Plus) (2009) PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) UL Protector - (\$1m/Plus) (2009) UL Protector - (\$1m/Plus) (2009) UL Protector - (\$1m/Plus) (2009)	
PPWC		UL Protector - (\$1m/Plus) (2009) Term Essential 10 (<250K PruXpress / WA Term Essential 15 (<250K PruXpress / WA	S) 3) 4
PPWS		Term Essential 20 (<250K PruXpress / WA Term Essential 30 (<250K PruXpress / WA Term Essential 10 (P+ Best / R+ NS+ /WA Term Essential 15 (P+ Best / R+ NS+ /WA Term Essential 20 (P+ Best / R+ NS+ /WA) 7) 3) 4
PPYC	PRUJ	Term Essential 30 (P+ Best / R+ NS+ /WA Term Elite 10 (NY/<250K PruXpress ONLY Term Elite 15 (NY/<250K PruXpress ONLY Term Elite 20 (NY/<250K PruXpress ONLY Term Elite 30 (NY/<250K PruXpress ONLY UL Protector with NLG to 121 (250K-999K UL Protector w/NLG to 121 - 1 Pay (250K UL Protector w/NLG to 121 - 20 Pay (250K)) 7) 3) 4) 5) 7) 8) 0
PPYS		UL Protector w/NLG to 121 - 20 Fay (250 UL Protector w/NLG to 121 - 10 Pay (250 Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) Term Elite 30 (NY/P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus)) S 3 4 5 7
PRAJ	PROA	Empire Term - 10 Year Empire Term - 15 Year Empire Term - 20 Year	3 4 5
PRAK		Empire Term - 25 Year Empire Term - 10 Year (Super Preferred Empire Term - 15 Year (Super Preferred Empire Term - 20 Year (Super Preferred) 4

Product Code	Company Code	Product Name	Category
PRCI	PRIN	Empire Term - 25 Year (Super Preferred Universal Life Protector III	8
PRCP		Universal Life Protector III (Super Pfd	
PRDI	PRIP	Universal Life Protector III	8
PRDP	DDEG	Universal Life Protector III (Super Pfd	
PRES	PRES	Simplified Issue Whole Life Insurance	P 3
PRIM	PRIM	Custom Advantage - 10 Year Custom Advantage - 15 Year	4
		Custom Advantage - 20 Year	5
		Custom Advantage - 25 Year	6
		Custom Advantage - 30 Year	7
		Custom Advantage - 35 Year	9
PRIN		Custom Advantage - 35 Year (age 35+)	9
PRIP		Custom Advantage - 10 Year (Pfd Plus)	3
		Custom Advantage - 15 Year (Pfd Plus)	4
		Custom Advantage - 20 Year (Pfd Plus)	5
		Custom Advantage - 25 Year (Pfd Plus)	6
		Custom Advantage - 30 Year (Pfd Plus)	7
DD T 0		Custom Advantage - 35 Year (Pfd Plus)	9
PRIQ	DDEC	Custom Advantage - 35 Year (age 35+/P+) 9 3
PRTA	PRTC	Level Term II - 10 Year Level Term II - 15 Year	3
		Level Term II - 13 Tear Level Term II - 20 Year	5
PRTB		LTII - 10 Year (Pf Select, R+ Std+)	3
INID		LTII - 15 Year (Pf Select, R+ Std+)	4
		LTII - 20 Year (Pf Select, R+ Std+)	5
PRTC		LTII - 10 Year (P+)	3
		LTII - 15 Year (P+)	4
		LTII - 20 Year (P+)	5
PRUC	PRUC	Term Elite 10 (<250K PruXpress ONLY)	3
		Term Elite 15 (<250K PruXpress ONLY)	4
		Term Elite 20 (<250K PruXpress ONLY)	5
		Term Elite 30 (<250K PruXpress ONLY)	7
		UL Protector to 121 (250K-999K) (2009)	8
		UL Protector - 1 Pay (250K) (2009) UL Protector - 20 Pay (250) (2009)	O R
		UL Protector - 10 Pay (250) (2009)	S
		PruTerm WorkLife 65	T
PRUS		Term Elite 10 (P+ Best / R+ NS+)	3
		Term Elite 15 (P+ Best / R+ NS+)	4
		Term Elite 20 (P+ Best / R+ NS+)	5
		Term Elite 30 (P+ Best / R+ NS+)	7
		UL Protector (250K-999K/Plus) (2009)	8
		UL Protector - (250K/Plus) (2009)	0
		UL Protector - (250K/Plus) (2009)	R
		UL Protector - (250K/Plus) (2009)	S
	DDEC	PruTerm WorkLife 65 (P+/R+)	T
PRXA	PRTC	Level Term II - 10/5 Year	3
		Level Term II - 15/5 Year Level Term II - 20/5 Year	4 5
PRXB		LTII - 10/5 Year (Pf Select, R+ Std+)	3
11/1/10		IIII 10/3 ICAI (II SCICCE, IN SCAI)	5

Product Code	Company Code	Product Name	Category
		LTII - 15/5 Year (Pf Select, R+ Std+)	4
		LTII - 20/5 Year (Pf Select, R+ Std+)	5
PRXC		LTII - $10/5$ Year (P+)	3
		LTII - 15/5 Year (P+)	4
		LTII - 20/5 Year (P+)	5
PTPL	PROT	Secure-T - 10 Year No Lapse UL	3
		Secure-T - 15 Year No Lapse UL	4
		Secure-T - 20 Year No Lapse UL	5
		Secure-T - 25 Year No Lapse UL	6
		Secure-T - 30 Year No Lapse UL	7
PTPP		Secure-T - 10 Year No Lapse (Super Pfd)	
		Secure-T - 15 Year No Lapse (Super Pfd)	
		Secure-T - 20 Year No Lapse (Super Pfd)	
		Secure-T - 25 Year No Lapse (Super Pfd)	
		Secure-T - 30 Year No Lapse (Super Pfd)	
PTVL		Protective Centennial G II UL	8
		Centennial G II UL - to age 80	A
		Centennial G II UL - to age 85	В
		Centennial G II UL - to age 90	С
		Centennial G II UL - to age 95	D
		Centennial G II UL - to age 100	E
		Centennial G II UL - to age 105	G H
		Centennial G II UL - to age 110 Protective Centennial G II - Single Pay	п О
		Protective Centennial G II UL -pay to 65	_
		Protective Centennial G II UL - 20 Pay	Q R
		Protective Centennial G II UL - 10 Pay	S
		Centennial G II UL - to age 65	T
		Centennial G II UL - to age 70	Ū
		Centennial G II UL - to age 75	V
PTVP		Protective Centennial G II UL (Select)	8
		Centennial G II UL - to age 80 (P+)	A
		Centennial G II UL - to age 85 (P+)	В
		Centennial G II UL - to age 90 (P+)	С
		Centennial G II UL - to age 95 (P+)	D
		Centennial G II UL - to age 100 (P+)	E
		Centennial G II UL - to age 105 (P+)	G
		Centennial G II UL - to age 110 (P+)	Н
		Protective Centennial G II (Select 1pay)	0
		Protective Centennial G II (Select p65)	Q
		Protective Centennial G II (Select 20p)	
		Protective Centennial G II (Select 10p)	
		Centennial G II UL - to age 65 (P+)	Т
		Centennial G II UL - to age 70 (P+)	U
		Centennial G II UL - to age 75 (P+)	V
PVLL		Secure-T - 10 Year No Lapse UL (OR)	3
		Secure-T - 15 Year No Lapse UL (OR)	4
ח דגד ח		Secure-T - 20 Year No Lapse UL (OR)	5
PVLP		Secure-T - 10 Year No Lapse (Super Pfd)	3
		Secure-T - 15 Year No Lapse (Super Pfd)	4 5
		Secure-T - 20 Year No Lapse (Super Pfd)	3

Product Code	Company Code	Product Name	Category
PVTA	PRTC	Level Term I - 10 Year Level Term I - 15 Year Level Term I - 20 Year	3 4 5
PVTB		LTI - 10 Year (Pf Select, R+ Std+) LTI - 15 Year (Pf Select, R+ Std+)	3 4
PVTC		LTI - 20 Year (Pf Select, R+ Std+) LTI - 10 Year (P+) LTI - 15 Year (P+)	5 3 4
PVXA		LTI - 20 Year (P+) Level Term I - 10/5 Year Level Term I - 15/5 Year	5 3 4
PVXB		Level Term I - 20/5 Year LTI - 10/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (Pf Select, R+ Std+)	5 3 4
PVXC		LTI - 20/5 Year (Pf Select, R+ Std+) LTI - 10/5 Year (P+) LTI - 15/5 Year (P+)	5 3 4
PYYC	PRUJ	LTI - 20/5 Year (P+) Term Essential 10 (NY/<250K PruXpress) Term Essential 15 (NY/<250K PruXpress)	5 3 4
		Term Essential 20 (NY/<250K PruXpr ONLY Term Essential 30 (NY/<250K PruXpress) UL Protector with NLG to 121 (1000K+) PruLife Return of Premium Term 15	5 7 8 J
		PruLife Return of Premium Term 20 PruLife Return of Premium Term 30	K M
		UL Protector w/NLG to 121 - 1 Pay (\$1m)	M O
		UL Protector w/NLG to 121 - 20 Pay (\$1m) R
		UL Protector w/NLG to 121 - 10 Pay (\$1m	
PYYS		Term Essential 10 (NY /P+ Best / R+ NS+ Term Essential 15 (NY /P+ Best / R+ NS+	
		Term Essential 20 (NY /P+ Best / R+ NS+	
		Term Essential 30 (NY /P+ Best / R+ NS+	
		UL Protector with NLG (1000K / Plus)	
		PruLife ROP 15 (P+ Best / R+ NS+)	J
		PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+)	K M
		UL Protector w/NLG to 121 - (\$1m/Plus)	0
		UL Protector w/NLG to 121 - (\$1m/Plus)	R
		UL Protector w/NLG to 121 - (\$1m/Plus)	S
RDSP	RELL	TermSmart 10 - (P+ Super / R+ Select)	3 4
		TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select)	5
		TermSmart 25 - (P+ Super / R+ Select)	6
		TermSmart 30 - (P+ Super / R+ Select)	7
RDSS		TermSmart 10 - 10 Year Term	3
		TermSmart 15 - 15 Year Term	4
		TermSmart 20 - 20 Year Term TermSmart 25 - 25 Year Term	5 6
		TermSmart 30 - 30 Year Term	7
RFNS	RELR	ING Guaranteed Death Benefit UL II	8

Product Code	Company Code	Product Name	Category
RFNT ROTP	RELL	<pre>ING Guaranteed Death Benefit UL II Plu ING ROP Endowment Term - 20 Year (P+/R+ ING ROP Endowment Term - 25 Year (P+/R+ ING ROP Endowment Term - 30 Year (P+/R+</pre>) K) L
ROTS		ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year ING ROP Endowment Term - 30 Year	, K L M
ROYA	ROYA	Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term Neighbors Simplified Issue Whole Life Royal Advantage 10 - 10 Year with ROP	5
ROYP		Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super)	3 5 7 I
RWTP	RELL	TermSmart 10 - (P+ Super / R+ Select/OR TermSmart 15 - (P+ Super / R+ Select/OR TermSmart 20 - (P+ Super / R+ Select/OR TermSmart 25 - (P+ Super / R+ Select/OR) 3) 4) 5) 6
RWTS		TermSmart 30 - (P+ Super / R+ Select/OR TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR) TermSmart 20 - 20 Year Term (OR) TermSmart 25 - 25 Year Term (OR)	3 4 5 6
RYNS	RELR	TermSmart 30 - 30 Year Term (OR) TermSmart 10 - 10 Year Term (NY) TermSmart 15 - 15 Year Term (NY) TermSmart 20 - 20 Year Term (NY) TermSmart 25 - 25 Year Term (NY) TermSmart 30 - 30 Year Term (NY) ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year ING ROP Endowment Term - 30 Year	7 3 4 5 6 7 K L
RYNT		TermSmart 10 - (P+ Super / R+ Select/NY TermSmart 15 - (P+ Super / R+ Select/NY TermSmart 20 - (P+ Super / R+ Select/NY TermSmart 25 - (P+ Super / R+ Select/NY TermSmart 30 - (P+ Super / R+ Select/NY ING ROP Endowment Term - 20 Year (P+/R+ ING ROP Endowment Term - 25 Year (P+/R+ ING ROP Endowment Term - 30 Year (P+/R+) 4) 5) 6) 7) K) L
SAFE SAFS	SYME	Expert-ART (Non-Smoker) Expert-ART (Smoker)	1 1
SAGI SAGP	SAGI	Platinum Series 20 Platinum Series 30 Platinum Series 20 (Super Pfd)	5 7 5
SAIZ SAOE	SAVE	Platinum Series 30 (Super Pfd) Gold Series 10 ZZ Term (ages 66+) T-10/10 - 10 Year Term Guaranteed (OR) T-15/15 - 15 Year Term Guaranteed (OR)	7 3 3 4

Product Code	Company Code	Product Name Cate	egory
		T-20/20 - 20 Year Term Guaranteed (OR)	5
		T-25/25 - 25 Year Term Guaranteed (OR)	6
		T-30/30 - 30 Year Term Guaranteed (OR)	7
SAOP		T-10/10 - 10 Year (P+ / R+ / OR)	3
		T-15/15 - 15 Year (P+ / R+ / OR)	4
		T-20/20 - 20 Year (P+ / R+ / OR)	5
		T-25/25 - 25 Year (P+ / R+ / OR)	6
		T-30/30 - 30 Year (P+ / R+ / OR)	7
SAVE		T-10/10 - 10 Year Term Guaranteed 10	3
		T-15/15 - 15 Year Term Guaranteed 15	4
		T-20/20 - 20 Year Term Guaranteed 20	5
		T-25/25 - 25 Year Term Guaranteed 25	6
		T-30/30 - 30 Year Term Guaranteed 30	7
SAVP		T-10/10 - 10 Year (P+ / R+)	3
		T-15/15 - 15 Year (P+ / R+)	4
		T-20/20 - 20 Year (P+ / R+)	5
		T-25/25 - 25 Year (P+ / R+)	6
		T-30/30 - 30 Year (P+ / R+)	7
SAZI	SAGI	Gold Series 10 ZZ Term	3
		Gold Series 20 ZZ Term	5
		Gold Series 30 ZZ Term	7
		Platinum Series -No Lapse Universal Life	8
SAZP		Platinum Series -No Lapse UL (Super)	8
SECP	SECU	Advantage Elite Term - 5 Year (Plus)	2
		Advantage Elite Term - 10 Year (Plus)	3
		Advantage Elite Term - 15 Year (Plus)	4
		Advantage Elite Term - 20 Year (Plus)	5
		Advantage Elite Term - 30 Year (Plus)	7
SECU		Advantage Elite Term Life - 5 Year	2
		Advantage Elite Term Life - 10 Year	3
		Advantage Elite Term Life - 15 Year	4
		Advantage Elite Term Life - 20 Year	5
		Advantage Elite Term Life - 30 Year	7
SETE	SEDE	ING Guaranteed Death Benefit UL II	8
SETP		ING Guaranteed Death Benefit UL II Plus	8
SMMP	SEMU	Premier LT Suite 10-Year (P+ / 4/2007)	3
		Premier LT Suite 15-Year (P+)	4
CMMI		Premier LT Suite 20-Year (P+ / 4/2007)	5
SMMT		Premier LT Suite 10-Year (4/2007)	3
		Premier LT Suite 15-Year Premier LT Suite 20-Year (4/2007)	4 5
CMDD		LT Protector 10-Year (Preferred Plus)	3
SMPP		LT Protector 10-rear (Preferred Plus)	3 4
		LT Protector 20-Year (Preferred Plus)	5
		LT Protector 20-Year (Preferred Plus)	5 7
SMPT		LT Protector 10-Year	3
OLIL I		LT Protector 15-Year	4
		LT Protector 20-Year	5
		LT Protector 30-Year	3 7
SMYP		LT Protector 10-Year (Pfd Plus / NY)	3
OLITI		LT Protector 15-Year (Pfd Plus / NY)	4
		LI LICCOCCI IO ICAL (IIA IIAS / NI)	1

Product Code	Company Code	Product Name	Category
		LT Protector 20-Year (Pfd Plus / NY)	5
		LT Protector 30-Year (Pfd Plus / NY)	7
SMYT		LT Protector 10-Year (NY)	3
		LT Protector 15-Year (NY)	4
		LT Protector 20-Year (NY)	5
		LT Protector 30-Year (NY)	7
STAR	STAR	StarLife Gold One-Cost-To-Age-95 Term	F
STOE	STON	Stonebridge Term - 10 (Pfd Elite)	3
		Stonebridge Term - 15 (Pfd Elite)	4
		Stonebridge Term - 20 (Pfd Elite)	5
		Stonebridge Life - 30 (Pfd Elite)	7
		Stonebridge Term - 20 (Elite / w/ROP)	K
		Stonebridge Life - 30 (Elite / w/ROP)	M
STON		Stonebridge Term - 10 Year	3
		Stonebridge Term - 15 Year	4
		Stonebridge Term - 20 Year	5
		Stonebridge Term - 30 Year	7
		Stonebridge Term - 20 Year with ROP	K
2=2=		Stonebridge Term - 30 Year with ROP	M
STOP		Stonebridge Term - 10 (Pfd Plus)	3
		Stonebridge Term - 15 (Pfd Plus)	4
		Stonebridge Term - 20 (Pfd Plus)	5
		Stonebridge Term - 30 (Pfd Plus)	7
		Stonebridge Term - 20 (Pf Plus / w/ROP	
CITIVINI		Stonebridge Term - 30 (Pf Plus / w/ROP	
STWN		Simplified Issue Term - 15 Year	4 5
		Simplified Issue Term - 20 Year	6
		Simplified Issue Term - 25 Year Simplified Issue Term - 30 Year	7
SUNS	SUNS	Select Term to 95 Plus	1
SUSN	CNUC	Term 10 - 10 Year Term	3
50511		Term 20 - 20 Year Term	5
SUSP		Preferred Elite Term 10	3
5051		Preferred Elite Term 20	5
SYMB	SYME	10 Year Level Term (Preferred Best/05)	3
01112	Q 111L	15 Year Level Term (Preferred Best/05)	4
		20 Year Level Term (Preferred Best/05)	5
		30 Year Level Term (Preferred Best/05)	7
SYME		10 Year Level Term (2005)	3
		15 Year Level Term (2005)	4
		20 Year Level Term (2005)	5
		30 Year Level Term (2005)	7
SYMP		10 Year Level Term (Preferred Plus/05)	3
		15 Year Level Term (Preferred Plus/05)	4
		20 Year Level Term (Preferred Plus/05)	5
		30 Year Level Term (Preferred Plus/05)	7
SYOB		10 Year Level Term (Pfd Best / WA)	3
		15 Year Level Term (Pfd Best / WA)	4
		20 Year Level Term (Pfd Best / WA)	5
		30 Year Level Term (Pfd Best / WA)	7
SYOE		10 Year Level Term (WA)	3

Product Code	Company Code	Product Name	Category
		15 Year Level Term (WA)	4
		20 Year Level Term (WA)	5
		30 Year Level Term (WA)	7
SYOP		10 Year Level Term (Pfd Plus / WA)	3
		15 Year Level Term (Pfd Plus / WA)	4
		20 Year Level Term (Pfd Plus / WA)	5
		30 Year Level Term (Pfd Plus / WA)	7
SZMB		10 Year Level Term (Preferred Best)	3
		15 Year Level Term (Preferred Best)	4
		20 Year Level Term (Preferred Best)	5
		30 Year Level Term (Preferred Best)	7
SZME		10 Year Level Term	3
		15 Year Level Term	4
		20 Year Level Term	5
		30 Year Level Term	7
SZMP		10 Year Level Term (Preferred Plus)	3
		15 Year Level Term (Preferred Plus)	4
		20 Year Level Term (Preferred Plus)	5
		30 Year Level Term (Preferred Plus)	7
TFNA	TRAO	Final Expense Insurance	P
TIAA	TIAA	Annual Renewable Term Life Insurance	1
		10-Year Level Term	3
		15-Year Level Term	4
		20-Year Level Term	5
		30-Year Level Term	7
TIAP		Annual Renewable Term (Preferred Plus)	
1 1111		10-Year Level Term (Preferred Plus)	3
		15-Year Level Term (Preferred Plus)	4
		20-Year Level Term (Preferred Plus)	5
		30-Year Level Term (Preferred Plus)	7
TINA		Annual Renewable Term Life (NY)	1
1 11111		10-Year Level Term (NY)	3
		15-Year Level Term (NY)	4
		20-Year Level Term (NY)	5
		30-Year Level Term (NY)	7
TINP		Annual Renewable Term (Pref Plus / NY)	
		10-Year Level Term (Pref Plus / NY)	3
		15-Year Level Term (Pref Plus / NY)	4
		20-Year Level Term (Pref Plus / NY)	5
		30-Year Level Term (Pref Plus / NY)	7
TLEE	TRAL	Ultima Champion - 10 Year (NJ, RI&VA)	3
		Ultima Champion - 15 Year (NJ, RI&VA)	4
		Ultima Champion - 20 Year (NJ,RI&VA)	5
		Ultima Champion - 30 Year (NJ,RI&VA)	7
		Ultima Champion - 20 with ROP (NJ,RI&VA	
		Ultima Champion - 30 with ROP (NJ,RI&VA	
TLEP		Ultima Champion - 10 (Elite P+/Pfd R+)	
		Ultima Champion - 15 (Elite P+/Pfd R+)	
		Ultima Champion - 20 (Elite P+/Pfd R+)	
		Ultima Champion - 30 (Elite P+/Pfd R+)	
		Ultima Champion - 20 (Elite P+/Pfd R+)	
		•	

Product Code	Company Code	Product Name	Category
TLJE		Ultima Champion - 30 (Elite P+/Pfd R+) Jet Simplified Issue - 15 Year Level Jet Simplified Issue - 20 Year Level Jet Simplified Issue - 25 Year Level	M 4 5 6 7
TLNA		Jet Simplified Issue - 30 Year Level Champion Term II 10 Champion Term II 15 Champion Term II 20 Champion Term II 30	3 4 5 7
TLNP		Champion Term II 20 with ROP Champion Term II 30 with ROP Champion Term II 10 (Preferred Plus) Champion Term II 15 (Preferred Plus) Champion Term II 20 (Preferred Plus) Champion Term II 30 (Preferred Plus)	К М 3 4 5 7
TLNS		Champion Term II 20 (Preferred Plus) Champion Term II 30 (Preferred Plus) Champion Term II 10 (Standard Plus) Champion Term II 15 (Standard Plus) Champion Term II 20 (Standard Plus)	, К М 3 4 5
TLUE		Champion Term II 30 (Standard Plus) Champion Term II 20 (Standard Plus) Champion Term II 30 (Standard Plus) Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level	7 K M 4 5
TOCA	TRAN TRAO	Home Protector Elite - 30 Year Level TransACE 2010 - No Lapse UL to 121 Trendsetter Super YRT	7 8 1
TOCP	TRAN TRAO TRAN TRAO	TransACE 2010 - No Lapse UL to 121 (P+) Trendsetter Super YRT (Plus) TransACE 2010 - No Lapse UL to 121 MA&T: Trendsetter Super 10	8 1 X 8 3 4
		Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30 Trendsetter Super 20 with ROP Trendsetter Super 30 with ROP	4 5 6 7 K M
TONP	TRAN TRAO	TransACE 2010 - No Lapse UL to 121 (P+) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus)	8 3 4 5
TONS		Trendsetter Super 30 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus)	7 K M 3 4 5

Product Code	Company Code	Product Name	Category
		Trendsetter Super 30 (Standard Plus)	7
		Trendsetter Super 20 (Standard Plus)	K
		Trendsetter Super 30 (Standard Plus)	M
TRCA		Trendsetter Super YRT (MD)	1
11(0/1		Trendsetter Super 10 (MD)	3
		Trendsetter Super 15 (MD)	4
		Trendsetter Super 20 (MD)	5
		Trendsetter Super 25 (MD)	6
		<u>-</u>	7
			K
		-	M
mp C D		<u>-</u>	1
TRCP		Trendsetter Super YRT (Plus / MD)	
		Trendsetter Super 10 (Preferred Plus/MD)	
		Trendsetter Super 15 (Preferred Plus/MD)	
		Trendsetter Super 20 (Preferred Plus/MD)	
		Trendsetter Super 25 (Preferred Plus/MD)	
		Trendsetter Super 30 (Preferred Plus/MD)	
		Trendsetter Super 20 (Preferred Plus/MD)	
		Trendsetter Super 30 (Preferred Plus/MD)	
TRCS		Trendsetter Super 10 (Standard Plus/MD)	3
		Trendsetter Super 15 (Standard Plus/MD)	4
		Trendsetter Super 20 (Standard Plus/MD)	5
		Trendsetter Super 25 (Standard Plus/MD)	
		Trendsetter Super 30 (Standard Plus/MD)	
		Trendsetter Super 20 (Standard Plus/MD)	K
		Trendsetter Super 30 (Standard Plus/MD)	
TRTU	TRUS	TermNet 10-Year Term	3
TRUL	TRAN	TransTerm UL 10	3
		TransTerm UL 15	4
		TransTerm UL 20	5
		TransTerm UL 25	6
		TransTerm UL 30	7
TRUP		TransTerm UL 10 (Plus)	3
		TransTerm UL 15 (Plus)	4
		TransTerm UL 20 (Plus)	5
		TransTerm UL 25 (Plus)	6
		TransTerm UL 30 (Plus)	7
TRUT	TRUS	TermNet 5-Year Term	2
		TermNet 15-Year Term	4
TWNA	TRAO	Final Expense Insurance (WA)	P
TYNA	TRAF	Final Expense Insurance	P
TYSA		Trendsetter Super YRT	1
		Trendsetter Super 10	3
		Trendsetter Super 15	4
		Trendsetter Super 20	5
		Trendsetter Super 25	6
		Trendsetter Super 30	7
TYSP		Trendsetter Super YRT (Plus)	1
		Trendsetter Super 10 (Preferred Plus)	3
		Trendsetter Super 15 (Preferred Plus)	4
		Trendsetter Super 20 (Preferred Plus)	5
		1 - , , , , , , , , , , , , , , , , , ,	-

Product Code	Company Code	Product Name	Category
		Trendsetter Super 25 (Preferred Plus)	6
		Trendsetter Super 30 (Preferred Plus)	7
TYSS		Trendsetter Super 10 (Standard Plus)	3
		Trendsetter Super 15 (Standard Plus)	4
		Trendsetter Super 20 (Standard Plus)	5
		Trendsetter Super 25 (Standard Plus)	6
		Trendsetter Super 30 (Standard Plus)	7
UNBG	UTST	Select-a-Term - 16 Year	F
UNBH		Select-a-Term - 16 Year (Plus)	F
UNCG		Select-a-Term - 17 Year	F
UNCH		Select-a-Term - 17 Year (Plus)	F
UNDG		Select-a-Term - 18 Year	F
UNDH		Select-a-Term - 18 Year (Plus)	F
UNEG		Select-a-Term - 19 Year	F
UNEH		Select-a-Term - 19 Year (Plus)	F
UNFG		Select-a-Term - 21 Year	F
UNFH		Select-a-Term - 21 Year (Plus)	F
UNGG		Select-a-Term - 22 Year	F
UNGH		Select-a-Term - 22 Year (Plus)	F
UNHG		Select-a-Term - 23 Year	F
UNHH		Select-a-Term - 23 Year (Plus)	F
UNHO	UTHO	Express Issue Deluxe Whole Life	8
UNIG	UTST	Select-a-Term - 24 Year	F
UNIH		Select-a-Term - 24 Year (Plus)	F
UNJG		Select-a-Term - 26 Year	F
UNJH		Select-a-Term - 26 Year (Plus)	F
UNKG		Select-a-Term - 27 Year	F
UNKH		Select-a-Term - 27 Year (Plus)	F
UNLG		Select-a-Term - 28 Year Select-a-Term - 28 Year (Plus)	F
UNLH	IINIT 7		F 1
UNLI	UNLA	Annual Renewable Term Select-a-Term 10 (Special)	1 F
UNLS UNMG	UTST	Select-a-Term - 29 Year	r F
UNMH		Select-a-Term - 29 Year (Plus)	r F
UNMS		Select-a-Term 15 (Special)	F
UNNS		Select-a-Term 20 (Special)	F
UNOS		Select a Term 20 (Special)	F
UNPO	UTHO	Express Issue Premier Whole Life	8
UNPS	UTST	Select-a-Term 30 (Special)	F
USED	0101	Select-a-Term - 10 Year	3
ODED		Select-a-Term - 15 Year	4
		Select-a-Term - 20 Year	5
		Select-a-Term - 25 Year	6
		Select-a-Term - 30 Year	7
		ContinUL Extend Plus - no lapse UL	8
		Select-a-Term - Level to 65	T
		Select-a-Term - Level to 70	Ū
		Select-a-Term - Level to 75	V
USEE		Select-a-Term - 10 Year (Plus)	3
		Select-a-Term - 15 Year (Plus)	4
		Select-a-Term - 20 Year (Plus)	5
		,	

Product Code	Company Code	Product Name	Category
		Select-a-Term - 25 Year (Plus)	6
		Select-a-Term - 30 Year (Plus)	7
		ContinUL Extend Plus - no lapse UL (+)	8
		Select-a-Term - Level to 65 (Plus)	T
		Select-a-Term - Level to 70 (Plus)	U
		Select-a-Term - Level to 75 (Plus)	V
USYD		ContinUL - no lapse UL	8
USYE		ContinUL - no lapse UL (Plus)	8
UTCP	UTOM	Term Life Complete - 15 Year	4
		Term Life Complete - 20 Year	5
		Term Life Complete - 30 Year	7
UTED	UTST	ContinUL Extend Plus - no lapse (\$500K	
UTEE		ContinUL Extend Plus - no lapse (+/500K	
UTEP	UTOM	Term Life Express - 15 Year	4
		Term Life Express - 20 Year	5
		Term Life Express - 30 Year	7
		Whole Life Express	P
UTES	UTSU	LTG Ultra-C NY -10 Year (Special)	F
UTFG		ROP Select-a-Term - 21 Year	N
UTFH		ROP Select-a-Term - 21 Year (Plus)	N
UTFS		LTG Ultra-C NY -15 Year (Special)	F
UTGC	UNCE	Keystone Term 1	1
		Keystone Term 10	3
		Keystone Term 15	4
		Keystone Term 20	5
		Keystone Term 30	7
UTGG	UTSU	ROP Select-a-Term - 22 Year	N
UTGH		ROP Select-a-Term - 22 Year (Plus)	N
UTGP	UNCE	Keystone Term 1 (P+ / R+ Select)	1
		Keystone Term 10 (P+ / R+ Select)	3
		Keystone Term 15 (P+ / R+ Select)	4
		Keystone Term 20 (P+ / R+ Select)	5
T.T. C.C.		Keystone Term 30 (P+ / R+ Select)	7
UTGS	UTSU	LTG Ultra-C NY -20 Year (Special)	F
UTHE	UTHE	ART100 - Annual Renewable Term	1
IIMIIC	IIMCII	Protector Whole Life - Simplified Issue	8
UTHG	UTSU	ROP Select-a-Term - 23 Year ROP Select-a-Term - 23 Year (Plus)	N
UTHH	IIMII ()		N 5
UTHO	UTHO	Express Issue Term 20 Express Issue Term 30	
		Premier Term 20 (with ROP)	, K
		Premier Term 30 (with ROP)	M
		Express Issue Term 65	T
		Premier 65 with ROP	W
UTHS	UTSU	LTG Ultra-C NY -30 Year (Special)	rv F
UTIC	UNCE	Keystone Term 15 (CA, IN, OR, PA)	4
0110	ONCH	Keystone Term 20 (CA, IN, OR, PA)	5
		Keystone Term 30 (CA, IN, OR, PA)	7
UTIG	UTSU	ROP Select-a-Term - 24 Year	N
UTIH	0100	ROP Select-a-Term - 24 Year (Plus)	N
UTIP	UNCE	Keystone Term 15 (P+/R+) (CA, IN, PA&OR)	4
V 1 1 1		TO TO TOTAL TO THE TAX TO THE TAX	ュ

Product Code	Company Code	Product Name	Category
UTIS UTJG	UTSU	Keystone Term 20 (P+/R+) (CA, IN, OR, PA) Keystone Term 30 (P+/R+) (CA, IN, PA, OR) ROPTerm NY -15 Year (Special / 2006) ROP Select-a-Term - 26 Year	5 7 F N
UTJH UTJS		ROP Select-a-Term - 26 Year (Plus) ROPTerm NY -20 Year (Special / 2006)	N F
UTKG UTKH UTLG		ROP Select-a-Term - 27 Year ROP Select-a-Term - 27 Year (Plus) ROP Select-a-Term - 28 Year	N N N
UTLH UTMG		ROP Select-a-Term - 28 Year (Plus) ROP Select-a-Term - 29 Year	N N
UTMH UTNG UTNH		ROP Select-a-Term - 29 Year (Plus) ROP Select-a-Term - 31 Year ROP Select-a-Term - 31 Year (Plus)	N N N
UTOG UTOH UTPG		ROP Select-a-Term - 32 Year ROP Select-a-Term - 32 Year (Plus) ROP Select-a-Term - 33 Year	N N N
UTPH UTPP	UTOM	ROP Select-a-Term - 33 Year (Plus) Term Life Answers 10	N 3
		Term Life Answers 15 Term Life Answers 20 Term Life Answers 30	4 5 7
		GUL Complete - Guaranteed to 120 GUL Complete - Guaranteed to 90	8 C
		GUL Complete - Guaranteed to 95 GUL Complete - Guaranteed to 100 GUL Complete - Single Pay	D E O
		GUL Complete - Pay to 100 GUL Complete - pay to 65	P Q
UTPQ		GUL Complete - 20 Pay GUL Complete - 10 Pay Term Life Answers 10 (Plus)	R S 3
		Term Life Answers 15 (Plus) Term Life Answers 20 (Plus) Term Life Answers 30 (Plus)	4 5 7
		GUL Complete - Guaranteed to 120 (Plus) GUL Complete - Guaranteed to 90 (Plus)	8 C
		GUL Complete - Guaranteed to 95 (Plus) GUL Complete - Guaranteed to 100 (Plus) GUL Complete - Single Pay (Plus)	D E O
		GUL Complete - Pay to 100 (Plus) GUL Complete - pay to 65 (Plus)	P Q
UTQG	UTSU	GUL Complete - 20 Pay (Plus) GUL Complete - 10 Pay (Plus) ROP Select-a-Term - 34 Year	R S N
UTQH UTQS UTRG		ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 15 Year (Special) ROP Select-a-Term - 35 Year	N F N
UTRH UTRS UTSS		ROP Select-a-Term - 35 Year (Plus) ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 25 Year (Special)	N F F
0100		Not beteet a ferm 25 feat (Special)	Е

Product Code	Company Code	Product Name	Category
UTTS		ROP Select-a-Term - 30 Year (Special)	F
UTYD	UTST	Continul - no lapse (\$500K)	8
		ROP Select-a-Term - 15 Year	J
		ROP Select-a-Term - 20 Year	K
		ROP Select-a-Term - 25 Year	L
		ROP Select-a-Term - 30 Year	М
		ROP Select-a-Term - Level to 65	W
		ROP Select-a-Term - Level to 70	X
		ROP Select-a-Term - Level to 75	Y
UTYE		ContinUL - no lapse (Plus / 500K)	8
		ROP Select-a-Term - 15 Year (Plus)	J
		ROP Select-a-Term - 20 Year (Plus)	K
		ROP Select-a-Term - 25 Year (Plus)	L
		ROP Select-a-Term - 30 Year (Plus)	M
		ROP Select-a-Term - Level to 65 (Plus)	W
		ROP Select-a-Term - Level to 70 (Plus)	X
		ROP Select-a-Term - Level to 75 (Plus)	Y
WDCJ	WECO	Secure-T - 10 Year No Lapse UL (OR)	3
		Secure-T - 15 Year No Lapse UL (OR)	4
		Secure-T - 20 Year No Lapse UL (OR)	5
WDCK		Secure-T - 10 Year No Lapse (Super Pfd)	3
		Secure-T - 15 Year No Lapse (Super Pfd)	
		Secure-T - 20 Year No Lapse (Super Pfd)	
WESP	WEST	10-Year Level Term (Preferred Plus)	3
		15-Year Level Term (Preferred Plus)	4
		20-Year Level Term (Preferred Plus)	5
		30-Year Level Term (Preferred Plus)	7
		Return of Premium 20-Year (Pfd Plus)	K
WESS		10-Year Level Term (Super Preferred)	3
		15-Year Level Term (Super Preferred)	4
		20-Year Level Term (Super Preferred)	5
		30-Year Level Term (Super Preferred)	7
		Return of Premium 20-Year (Super Pfd)	K
WEST		10-Year Guaranteed Level Term	3
		15-Year Guaranteed Level Term	4
		20-Year Guaranteed Level Term	5
		30-Year Guaranteed Level Term	7
TICO T	T-TE CO	Return of Premium Term - 20-Year	K
WGCJ	WECO	Secure-T - 10 Year No Lapse UL	3
		Secure-T - 15 Year No Lapse UL	4
		Secure-T - 20 Year No Lapse UL	5
		Secure-T - 25 Year No Lapse UL	6 7
		Secure-T - 30 Year No Lapse UL LifeTime Platinum III	8
		LifeTime Platinum III - to age 80	o A
		LifeTime Platinum III - to age 85	В
		LifeTime Platinum III - to age 90	С
		LifeTime Platinum III - to age 95	D
		LifeTime Platinum III - to age 100	E
		LifeTime Platinum III - to age 100	G
		LifeTime Platinum III - to age 110	H
			11

Product Code	Company Code	Product Name	Category
		LifeTime Platinum III - Single Pay LifeTime Platinum III - Pay to 65 LifeTime Platinum III - 20 Pay LifeTime Platinum III - 10 Pay	O Q R S
		LifeTime Platinum III - to age 65 LifeTime Platinum III - to age 70 LifeTime Platinum III - to age 75	T U V
WGCK		Secure-T - 10 Year No Lapse (Super Pfd)	
		Secure-T - 15 Year No Lapse (Super Pfd)	
		Secure-T - 20 Year No Lapse (Super Pfd)	5
		Secure-T - 25 Year No Lapse (Super Pfd)	
		Secure-T - 30 Year No Lapse (Super Pfd)	
		LifeTime Platinum III (Super Pfd) LifeTime Platinum III - to age 80 (P+)	8 A
		LifeTime Platinum III - to age 85 (P+)	
		LifeTime Platinum III - to age 90 (P+)	
		LifeTime Platinum III - to age 95 (P+)	
		LifeTime Platinum III - to age 100 (P+)	
		LifeTime Platinum III - to age 105 (P+)	
		LifeTime Platinum III - to age 110 (P+) LifeTime Platinum III (Select one pay)) H O
		LifeTime Platinum III (Select one pay)	
		LifeTime Platinum III (Select 20 pay)	Ř
		LifeTime Platinum III (Select 10 pay)	
		LifeTime Platinum III - to age 65 (P+)	
		LifeTime Platinum III - to age 70 (P+)	
WILP	WILP	LifeTime Platinum III - to age 75 (P+) Life Value Term 20 (Plus)	V 1
WILL	***	Penn Term 10 (Plus)	3
		Penn Term 15 (Plus)	4
		Penn Term 20 (Plus)	5
		Penn Term 30 (Plus)	7
		Life Change UL - pay to age 121 (Plus) Life Change UL - to age 95 (Plus)	8 D
		Life Change UL - to age 100 (Plus)	E
		Life Change UL - to age 105 (Plus)	G
		Life Change UL - to age 110 (Plus)	Н
		Life Change UL - Single Pay (Plus)	0
		Life Change UL - pay to age 100 (Plus) Life Change UL - pay to age 65	P Q
		Life Change UL - 20 Pay (Plus)	R
		Life Change UL - 10 Pay (Plus)	S
WILR		Life Value Term 20	1
		Penn Term 10	3
		Penn Term 15 Penn Term 20	4 5
		Penn Term 30	5 7
		Life Change UL - pay to age 121	8
		Life Change UL - to age 95	D
		Life Change UL - to age 100	E
		Life Change UL - to age 105	G

Product Code	Company Code	Product Name	Category
		Life Change UL - to age 110	Н
		Life Change UL - Single Pay	0
		Life Change UL - pay to age 100	P
		Life Change UL - Pay to 65 (Plus)	Q
		Life Change UL - 20 Pay	R
		Life Change UL - 10 Pay	S
WLNA	WERE	WRL TermPlus II 10	3 4
		WRL TermPlus II 15 WRL TermPlus II 20	5
		WRL TermPlus II 30	7
		WRL TermPlus II 20 with ROP	K
		WRL TermPlus II 30 with ROP	M
WLNP		WRL TermPlus II 10 (Preferred Plus)	3
		WRL TermPlus II 15 (Preferred Plus)	4
		WRL TermPlus II 20 (Preferred Plus)	5
		WRL TermPlus II 30 (Preferred Plus)	7
		WRL TermPlus II 20 (Preferred Plus)	K
		WRL TermPlus II 30 (Preferred Plus)	М
WLNS		WRL TermPlus II 10 (Standard Plus)	3
		WRL TermPlus II 15 (Standard Plus)	4
		WRL TermPlus II 20 (Standard Plus)	5
		WRL TermPlus II 30 (Standard Plus)	7
		WRL TermPlus II 20 (Standard Plus)	K
MOID	MIID	WRL TermPlus II 30 (Standard Plus)	M 1
WOLP WOLR	WILP	Life Value Term 30 (Plus) Life Value Term 30	1 1
WOLK		Life Value Term 30 (Pfd)	1
WOMA	WOMA	Ten Year Renewable and Convertible Term	3
WOINI	WOIHI	Twenty Year Convertible Term	5
WOMP		Ten Year R & C Term (Preferred Plus)	3
		Twenty Year Convertible Term (Pfd Plus	
WRRE	WERE	WRL TermPlus - 10 Year (MN & VA)	3
		WRL TermPlus - 15 Year (MN & VA)	4
		WRL TermPlus - 20 Year (MN & VA)	5
		WRL TermPlus - 30 Year (MN & VA)	7
WRRP		WRL TermPlus - 10 (Elite P+/Pfd R+)	3
		WRL TermPlus - 15 (Elite P+/Pfd R+)	4
		WRL TermPlus - 20 (Elite P+/Pfd R+)	5
timb D		WRL TermPlus - 30 (Elite P+/Pfd R+)	7
WTRE		WRL TermPlus - 20 with ROP (MN & VA) WRL TermPlus - 30 with ROP (MN & VA)	K
WTRP		WRL TermPlus - 20 (Pf Plus / w/ROP)	M K
MILL		WRL TermPlus - 30 (Pfd Plus / w/ROP)	M
WTRS		WRL TermPlus - 20 (Elite / w/ROP)	K
WIIKO		WRL TermPlus - 30 (Pfd Elite / w/ROP)	M
WTSP	WEST	eTerm 20 - Level Term (Preferred Plus)	5
		eTerm 30 - Level Term (Preferred Plus)	7
WTSS		eTerm 20 - Level Term (Super Preferred	
		eTerm 30 - Level Term (Super Preferred	
WTST		eTerm 20 - Guaranteed Level Term	5
		eTerm 30 - Guaranteed Level Term	7

Product Code	Company Code	Product Name	Category
WUNN	WILP	Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus)	8 E O P
		Life Choice UL - pay to age 100 (Plus) Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus)	R S
WUNS		Life Choice UL - pay to age 121	8
		Life Choice UL - to age 100 Life Choice UL - Single Pay	E O
		Life Choice UL - pay to age 100	Р
		Life Choice UL - 20 Pay	R
		Life Choice UL - 10 Pay	S