Product Code	Company Code	Product Name	Cat egor y
AAAP	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term 15 Year Level Term 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP) 30 Year Level Term (with ROP) 10 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 21 Year Level Term (Super Pfd/Std Plus 22 Year Level Term (Super Pfd/Std Plus 23 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 26 Year Level Term (Super Pfd/Std Plus 27 Year Level Term (Super Pfd/Std Plus 28 Year Level Term (Super Pfd/Std Plus 29 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 21 Year Level Term (Super Pfd/Std Plus 22 Year Level Term (Super Pfd/Std Plus 23 Year Level Term (Super Pfd/Std Plus) 4) 5) 6) 7) J) K) L
AAI L AGBG AGBH AGCG AGCH AGDG AGDH AGEG AGEH AGFG AGFH AGGG AGHH AGI G AGI H	AM L AMŒ	MegaTerm(NY) 10 - 10 Year Term Sel ect - a - Term - 16 Year Sel ect - a - Term - 16 Year Sel ect - a - Term - 16 Year (Pl us) Sel ect - a - Term - 17 Year Sel ect - a - Term - 17 Year (Pl us) Sel ect - a - Term - 18 Year Sel ect - a - Term - 18 Year Sel ect - a - Term - 18 Year (Pl us) Sel ect - a - Term - 19 Year Sel ect - a - Term - 19 Year (Pl us) Sel ect - a - Term - 19 Year (Pl us) Sel ect - a - Term - 21 Year (Pl us) Sel ect - a - Term - 22 Year Sel ect - a - Term - 22 Year (Pl us) Sel ect - a - Term - 23 Year Sel ect - a - Term - 23 Year (Pl us) Sel ect - a - Term - 24 Year Sel ect - a - Term - 24 Year Sel ect - a - Term - 26 Year Sel ect - a - Term - 26 Year Sel ect - a - Term - 27 Year Sel ect - a - Term - 28 Year (Pl us) Sel ect - a - Term - 28 Year Sel ect - a - Term - 28 Year (Pl us) Sel ect - a - Term - 29 Year Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year Sel ect - a - Term - 29 Year Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 20 (Speci al) Sel ect - a - Term - 25 (Speci al) Term Life 2009 - 10 Year	3
ALSP		Term Life 2009 - 20 Year Term Life 2009 - 30 Year Term Life 2009 - 10 Year (Pfd Plus)	3 5 7 3

Product Code	Company Code	Product Name	Cat egor y
ALSS		Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 30 Year (Pfd Plus) Term Life 2009 - 10 Year (Super) Term Life 2009 - 20 Year (Super)	5 7 3 5 7
ALSU		Term Life 2009 - 30 Year (Super) Term Life 2009 - 10 Year (Ultra) Term Life 2009 - 20 Year (Ultra) Term Life 2009 - 30 Year (Ultra)	7 3 5 7
ALUI ALUS ALW		Generation Planner II (1980 CSO) Generation Planner II (P+ Super/R+ Sel Generation Planner II - U/L no lapse	8) 8
ALWS AMAM	AMAM	Generation Planner II (P+ Super/R+ Sel Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691 Easy Term 30 w/ROP (Simplified 06-9691 Golden Solution Final Expense	3 5 7) K
AMBM		Easy Term 20 w/ ROP (Simplified 07-9734 Easy Term 30 w/ ROP (Simplified 07-9734 Family Solution Final Expense) K
AMCO	AMCO	Term 10 Level Term Life Term 15 Level Term Life Term 20 Level Term Life	3 4 5
AMEH AMEM AMFI	AMHO AMEM AMFI	ART - Annual Renewable Term Noble Tradition Final Expense T2 EZ 20 Year T2 EZ 25 Year T2 EZ 30 Year	1 P 5 6 7
AMM	AVI V	Advant age Builder Series II w/NLG 175k Advant age Builder - Single Pay 175k Advant age Builder - Pay to 100 175k Advant age Builder - Pay to 65 175k Advant age Builder - 20 Pay 175k Advant age Builder - 10 Pay 175k	+ 8 + O + P + Q + R
AMMV		Advantage Builder Series II (P+) (175k) Advantage Builder - Single Pay (P+/175k) Advantage Builder - Pay to 100 (P+/175k) Advantage Builder - Pay to 65 (P+/175k) Advantage Builder - 20 Pay (P+/175k)	8 O P Q R
AMP	AMNT	Advantage Builder - 10 Pay (P+/175k ANI CO Select 10 (Plus) ANI CO Select 15 (Plus) ANI CO Select 20 (Plus) ANI CO Select 30 (Plus) ANI CO Select 20 with ROP (Plus)	3 4 5 7 K
AMNT		ANICO Select 30 with ROP (Plus) ANICO Select 10 ANICO Select 15 ANICO Select 20 ANICO Select 30	M 3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
AMSV	AVI V	ANICO Select 20 with ROP ANICO Select 30 with ROP Advantage Builder Series III w/ NLG Advantage Builder III - Single Pay Advantage Builder III - Pay to 100 Advantage Builder III - Pay to 65	K M 8 O P Q
ANSW		Advantage Builder III - 20 Pay Advantage Builder III - 10 Pay Advantage Builder Series III w/ NLG (P+ Advantage Builder - Single Pay (P+) Advantage Builder III - Pay to 100 (P+ Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+)	Ó
AMTL	AMTA	Advant age Builder - 10 Pay (P+) Low-Load 10 Year Term Low-Load 20 Year Term	3 5
AMTP		Low-Load 30 Year Term Low-Load 10 Year Term (Super Preferred Low-Load 20 Year Term (Super Preferred) 5
AMITV	AVI V	Low-Load 30 Year Term (Super Preferred Advantage Builder Series III w/NLG 175k Advantage Builder III - Single Pay 175k Advantage Builder III - Pay to 100 175k Advantage Builder III - Pay to 65 175k Advantage Builder III - 20 Pay 175k	+ 8 + O + P + Q
AMTW		Advantage Builder III - 10 Pay 175k Advantage Builder Series III (P+) (175k Advantage Builder - Single Pay (P+/175k Advantage Builder - Pay to 100 (P+/175k Advantage Builder - Pay to 65 (P+/175k Advantage Builder - 20 Pay (P+/175k	+ S) 8) O) P) Q) R
AMUN	AMSU	Advantage Builder - 10 Pay (P+/175k Term Protector Series III - LTP 10/10 Term Protector Series III - LTP 15/15 Term Protector Series III - LTP 20/20) 3 3 4 5
AMUS		LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred) LTP 20/20 (P+ Elite / R+ Preferred)	3 4 5
AMUV	AVI V	Advantage Builder Series II w/ NLG Advantage Builder - Single Pay Advantage Builder - Pay to 100 Advantage Builder - Pay to 65 Advantage Builder - 20 Pay	8 O P Q R
AMJW		Advantage Builder - 10 Pay Advantage Builder Series II w/NLG (P+) Advantage Builder - Single Pay (P+) Advantage Builder - Pay to 100 (P+) Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+) Advantage Builder - 10 Pay (P+)	S 8 0 P Q R S
ANNP	AMNT	LTG Universal Life - pay to 100 (Plùs)	Р

Pr oduct Code	Company Code	Product Name	Cat egor y
ANNT ARMI	AMSV	LTG Universal Life - pay to 100 Home Mortgage Series - 15/15 year Home Mortgage Series - 20/20 year Home Mortgage Series - 25/25 year Home Mortgage Series - 30/30 year Ultra Protector I (Simplified Issue)	P 4 5 6 7 8
ARQS ARRG	AMGG AMGE	ROP Select - a - Term - 15 Year (Special / 09 Continul Extend Plus - no lapse UL Select - a - Term - Level to 65 (WA) Select - a - Term - Level to 70 (WA) Select - a - Term - Level to 75 (WA)	
	AMGH	Sel ect - a- Term - 10 Year (WA) Sel ect - a- Term - 15 Year (WA) Sel ect - a- Term - 20 Year (WA) Sel ect - a- Term - 25 Year (WA) Sel ect - a- Term - 30 Year (WA)	3 4 5 6 7
ARRH	AMGE	ContinUL Extend Plus - no lapse UL (+) Select-a-Term - Level to 65 (Plus / WA) Select-a-Term - Level to 70 (Plus / WA) Select-a-Term - Level to 75 (Plus / WA)	8 T U V
	AMGH	Sel ect - a - Term - 10 Year (Pl us / WA) Sel ect - a - Term - 15 Year (Pl us / WA) Sel ect - a - Term - 20 Year (Pl us / WA) Sel ect - a - Term - 25 Year (Pl us / WA)	3 4 5 6
ARRS ARSG	AMGG AMGE	Select-a-Term - 30 Year (Plus / WA) ROP Select-a-Term - 20 Year (Special / 09 Select-a-Term - 10 Year Select-a-Term - 15 Year Select-a-Term - 20 Year Select-a-Term - 25 Year Select-a-Term - 30 Year	7 F 3 4 5 6 7
		ContinUL Extend Plus - no lapse (500K) ROP Select-a-Term - 15 Year (2009) ROP Select-a-Term - 20 Year (2009) ROP Select-a-Term - 25 Year (2009) ROP Select-a-Term - 30 Year (2009) Select-a-Term - Level to 65 Select-a-Term - Level to 70 Select-a-Term - Level to 75 ROP Select-a-Term - Level to 65 (2009) ROP Select-a-Term - Level to 70 (2009)	8 J K L M T U V W X
ARSH		ROP Select-a-Term - Level to 75 (2009) Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus) Continul Extend Plus - no lapse (+/500 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus)	Y 3 4 5 6 7 8 J K L

Pr oduct Code	Company Code	Product Name	Cat egor y
		ROP Select-a-Term - 30 Year (Plus) Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	M T U V W X Y
ARSS ARTG	AMGE	ROP Select-a-Term - 25 Year (Special/09 ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70	
ARTH		ROP Select-a-Term - Level to 75 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	J K L M W X Y
ARTS ARXG ARXH ARXT	AMGG AMGE AMGV	ROP Select-a-Term - 30 Year (Special/09 ContinUL - no Lapse (500K) ContinUL - no Lapse (Plus / 500K) Home Mortgage Series - 15/5 year Home Mortgage Series - 20/5 year Home Mortgage Series - 25/5 year Home Mortgage Series - 30/5 year	
ASFG ASFH ASGG ASGH ASHG ASHH ASI G ASI H ASJG ASJH ASKG ASKH ASLG ASLH ASMG ASMH ASNG ASNH ASNG ASNH ASOG ASOH	AMGG	ROP Sel ect - a- Term - 21 Year (2009) ROP Sel ect - a- Term - 21 Year (2009) ROP Sel ect - a- Term - 22 Year (2009) ROP Sel ect - a- Term - 22 Year (Pl us) ROP Sel ect - a- Term - 23 Year (2009) ROP Sel ect - a- Term - 23 Year (Pl us) ROP Sel ect - a- Term - 24 Year (2009) ROP Sel ect - a- Term - 24 Year (Pl us) ROP Sel ect - a- Term - 24 Year (Pl us) ROP Sel ect - a- Term - 26 Year (2009) ROP Sel ect - a- Term - 26 Year (Pl us) ROP Sel ect - a- Term - 27 Year (2009) ROP Sel ect - a- Term - 27 Year (Pl us) ROP Sel ect - a- Term - 28 Year (Pl us) ROP Sel ect - a- Term - 28 Year (Pl us) ROP Sel ect - a- Term - 29 Year (Pl us) ROP Sel ect - a- Term - 29 Year (Pl us) ROP Sel ect - a- Term - 31 Year (2009) ROP Sel ect - a- Term - 31 Year (Pl us) ROP Sel ect - a- Term - 31 Year (Pl us) ROP Sel ect - a- Term - 31 Year (Pl us) ROP Sel ect - a- Term - 32 Year (Pl us) ROP Sel ect - a- Term - 32 Year (Pl us) ROP Sel ect - a- Term - 32 Year (Pl us)	~ Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z
ASPG ASPH		ROP Select - a - Term - 33 Year (2009) ROP Select - a - Term - 33 Year (Plus)	N N

Pr oduct	Code	Company Code	Product Name	Cat egor y
ASQG ASQH ASRG ASRH ASSP		ASSU	ROP Select-a-Term - 34 Year (2009) ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 35 Year (2009) ROP Select-a-Term - 35 Year (Plus) Term 350 Plus - 10-year Term (Pfd Plus Term 350 Plus - 15-year Term (Pfd Plus Term 350 Plus - 20-year Term (Pfd Plus) 4) 5
ASSU			Term 350 Plus - 30-year Term (Pfd Plus Term 350 Plus - 10-year Term Term 350 Plus - 15-year Term Term 350 Plus - 20-year Term Term 350 Plus - 30-year Term	3 4 5 7
ASTP			Level Benefit W L - Simplified Issue Non Med Term 350 - 10 Year (Select+) Non Med Term 350 - 15 Year (Select+) Non Med Term 350 - 20 Year (Select+) Non Med Term 350 - 30 Year (Select+)	8 3 4 5 7
ASTU			Non Med Term 350 - 10 Year Level Non Med Term 350 - 15 Year Level Non Med Term 350 - 20 Year Level Non Med Term 350 - 30 Year Level	3 4 5 7
ASWP			Term 350 Plus - 10-year Term (Plus/WA) Term 350 Plus - 15-year Term (Plus/WA) Term 350 Plus - 20-year Term (Plus/WA) Term 350 Plus - 30-year Term (Plus/WA)	3 4 5 7
ASWU			Term 350 Plus - 10-year Term (WA) Term 350 Plus - 15-year Term (WA) Term 350 Plus - 20-year Term (WA) Term 350 Plus - 30-year Term (WA)	3 4 5 7
ATFG ATFH ATGG		AMGG	ROP Select - a - Term - 21 Year ROP Select - a - Term - 21 Year (Plus) ROP Select - a - Term - 22 Year	N N N
ATGH ATHG ATHH			ROP Select-a-Term - 22 Year (Plus) ROP Select-a-Term - 23 Year ROP Select-a-Term - 23 Year (Plus)	N N N
ATI G ATI H ATJG			ROP Select - a - Term - 24 Year ROP Select - a - Term - 24 Year (Plus) ROP Select - a - Term - 26 Year	N N N
ATJH ATKG ATKH ATLG			ROP Select - a - Term - 26 Year (Plus) ROP Select - a - Term - 27 Year ROP Select - a - Term - 27 Year (Plus) ROP Select - a - Term - 28 Year	N N N N
ATLH ATMG ATMH			ROP Select - a - Term - 28 Year (Plus) ROP Select - a - Term - 29 Year ROP Select - a - Term - 29 Year (Plus)	N N N
ATNG ATNH ATOG			ROP Select - a - Term - 31 Year ROP Select - a - Term - 31 Year (Plus) ROP Select - a - Term - 32 Year	N N N
ATOH ATPG ATPH			ROP Sel ect - a - Term - 32 Year (Pl us) ROP Sel ect - a - Term - 33 Year ROP Sel ect - a - Term - 33 Year (Pl us)	N N N

Pr oduct Code	Company Code	Product Name	Cat egor y
ATQG ATQH ATQS ATRG	AMGE	ROP Select-a-Term - 34 Year ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 15 Year (Special) ContinUL - no lapse UL	N N F 8
,		ContinUL – no lapse UL to age 100	E
A.T.D. I	AMGG	ROP Select - a- Term - 35 Year	N
ATRH	AMGE	Continut - no Lapse Ut (Plus)	8 E
	AMGG	ContinUL – no lapse UL (Plus) ROP Select-a-Term – 35 Year (Plus)	N
ATRS		ROP Select - a- Term - 20 Year (Special)	F
ATSS		ROP Select-a-Term - 25 Year (Special)	F
ATTS	AL IDO	ROP Select - a- Term - 30 Year (Special)	F
AUOP AURO	AURO	10-Year Term (issue ages 71-75)	3 3
AURO AVI P	AVI V	10-Year Term Guarantee UL Solution (Premier)	8
7 () 1	7 (VI V	Guarantee UL Solution - Single Pay (P+	
		Guarantee UL Solution - Pay to 100 (P+	,
		Guarantee UL Solution - Pay to 65 (P+	·) Q
		Quarantee UL Solution - 20 Pay (P+	·) R
A		Guarantee UL Solution - 10 Pay (P+	·) S
AVI V		Quarantee UL Solution	8 O
		Guarantee UL Solution - Single Pay Guarantee UL Solution - Pay to 100	P
		Guarantee UL Solution - Pay to 65	Q
		Guarant ee UL Solution - 20 Pay	Ř
		Guarantee UL Solution - 10 Pay	S
AVNP	AVI Y	Guarantee UL Solution II (Premier)	8
AVNV		Guarantee UL Solution Series II	8
AVSP	AVI V	Guarantee UL Solution II (Premier)	8
		Guarantee UL Solution - Single Pay (P+Guarantee UL Solution - Pay to 100 (P+	,
		Guarantee UL Solution - Pay to 65 (P+	,
		Guarantee UL Solution - 20 Pay (P+	
		Guarantee UL Solution - 10 Pay (P+	
AVSV		Guarantee UL Solution Series II	8
		Quarantee UL Solution II - Single Pay	O
		Guarantee UL Solution II - Pay to 100	P
		Guarantee UL Solution II - Pay to 65 Guarantee UL Solution II - 20 Pay	Q R
		Guarantee UL Solution II - 20 Pay	S
AVTP		Annual Renewal Term (Premier/Standard+	
,		10 Year Term (Premier P+ / Standard+ R+	
		20 Year (Premier P+ / Standard+ R+)	5
		30 Year Term (Premier P+ / Standard+ R+	
AVTV		Annual Renewal Term 01-2010	1
		10 Year Term 01-2010	3
		20 Year Term 01-2010 30 Year Term 01-2010	5 7
AVMP		30 Year Term (Premier P+ / Std+ R+ / W	
AVW		30 Year Term 01-2010 (WA)	7
AVZP	AVI Y	Annual Renewal Term (Premier/Standard+	

Product Co	ode Company Code	Product Name	Cat egor y
AVZV		Term 10 (Premier P+ / Standard+ R+) Term 20 (Premier P+ / Standard+ R+) Term 30 (Premier P+ / Standard+ R+) Annual Renewal Term 01-2010 Term 10 01-2010	3 5 7 1 3
AXTO AXYA AXYP AXZA	AXAA	Term 20 01-2010 Term 30 01-2010 TermOne (SM) - One Year Non-Renewable Annual Renewable Term (151X) w/10% Annual Renewable Term (Elite/+/151/10%) Annual Renewable Term (151X) Equitable Term 10 (151X) Equitable Term 15 (151X)	5 7 1 1 1 3 4
AXZP		Equitable Term 13 (151X) Equitable Term 20 (151X) Annual Renewable Term (Elite/Plus / 151X) Equitable Term 10 (Elite/Plus / 151X) Equitable Term 15 (Elite/Plus / 151X)	5 1 3 4
BALT	BALT	Equitable Term 20 (Elite/Plus / 151X) Secure Solution Protector - 10 Year Term Secure Solution Protector - 15 Year Term Secure Solution Protector - 20 Year Term Secure Solution Protector - 30 Year Term	n 4 n 5
BANN	BANN	Secure Solutions - Whole Life (pay 100) Secure Solutions - Whole Life (20 pay) Life Value Term 20 (Plus) OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus) OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus)	P R 1 3 4 5 7
BANS		Life Umbrella UL 120 - Gtd to 120 (Plus) Life Value Term 20 OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term	8 1 3 4 5 7
BASG	BALT	Life Umbrella UL 120 - Guaranteed to 120 Silver Guard I - Whole Life (pay 100) Silver Guard I - Whole Life (10 Pay)) 8 P S
BONN	BANN	Life Value Term 30 (Plus) OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR)	1 3 4 5
BONP BONS		OPTerm 30 - 30 Year Term (Plus/OR) Life Value Term 30 (Pfd) Life Value Term 30 OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR)	7 1 1 3 4 5
BOSP BOST	BOST	OPTerm 30 – 30 Year Term (OR) Legacy Whole Life (Elite Plus) Legacy Whole Life	7 P P

Pr oduct Code	Company Code	Product Name	Cat egor y
BUNN	BANN	Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus) Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus)	8 E O P R S
BUNS		Life Choice UL - pay to age 121 Life Choice UL - to age 100 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - 20 Pay Life Choice UL - 10 Pay	8 E O P R
CERE CEST	CERE CEST	10 Year Level Term Plan 10 Year Level Premium Term	S 3 3
CETN	CETN	Ter m Quar ant eed 10 (CT) Ter m Quar ant eed 15 (CT) Ter m Quar ant eed 20 (CT) Ter m Quar ant eed 25 (CT) Ter m Quar ant eed 30 (CT)	3 4 5 6 7
CETP		Term Guarant eed 30 (CT / Pf +/ Rg+) Term Guarant eed 15 (CT / Pf + / Rg+) Term Guarant eed 20 (CT / Pf + / Rg+) Term Guarant eed 25 (CT / Pf + / Rg+) Term Guarant eed 30 (CT / Pf + / Rg+)	3 4 5 6 7
CI DN	CI NN	LifeHorizons Termsetter 15 (MD) LifeHorizons Termsetter 30 (MD)	4 7
CI DP		LifeHorizons Termsetter 15 (Sup/Sel/MD)	4
CI NN		LifeHorizons Termsetter 30 (Sup/Sel/MD) LifeHorizons Termsetter 10 LifeHorizons Termsetter 15 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 30 Termsetter ROP 15 Year Termsetter ROP 20 Year Termsetter ROP 25 Year (w/ROP)	7 3 4 5 6 7 J K
CI NP		Termsetter ROP 30 Year (w/ROP) Perpet UL 121 - Pay to 100 LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) Termsetter ROP 15 Year (Sup/Sel) Termsetter ROP 20 Year (Sup/Sel) Termsetter ROP 25 Year (Sup/Sel) Termsetter ROP 30 Year (Sup/Sel)	M P 3 4 5 6 7 J K L
CMOR	CONS	Perpet UL 121 - Pay to 100 (Sup/Sel) Conseco Mortgage Term - 10 Year Conseco Mortgage Term - 15 Year Conseco Mortgage Term - 20 Year	P 3 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
COBD COBP	COLU	Conseco Mortgage Term - 30 Year Conseco Mortgage Term - 20 Year (w/ROP Conseco Mortgage Term - 30 Year (w/ROP Term Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Pfd Plus) Nautical Term - 20 Year (Pfd Plus) Nautical Term - 30 Year (Pfd Plus) Nautical Term - 20 Year with ROP (Pfd+	M 5 3 5 7
COBS		Nautical Term - 30 Year with ROP (Pfd+ Nautical Term - 10 Year (Super Pfd) Nautical Term - 20 Year (Super Pfd) Nautical Term - 30 Year (Super Pfd) Nautical Term - 20 Year with ROP (Super	M 3 5 7
COBU		Nautical Term - 30 Year with ROP (Super Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year with ROP	3 5 7 K
COCL	COLL COMP	Nautical Term - 30 Year with ROP Term Line 10 - 10 Year R&C Term Term Life Complete - 15 Year Term Life Complete - 20 Year	M 3 4 5
COEL COFL	COLM COLL COLM	Term Life Complete - 30 Year Term Line 15 - 15 Year R&C Term CLIC 10 - 10 Year R & C Term Term Line 20 - 20 Year (Low Band)	7 4 3 5
COLC	COLL	Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term Dignified Choice - Classic I Whole Life	4 5 8 3
COLE	COLM	Term Line 10 - 10 Year R&C Term Term Line 20 - 20 Year R&C Term	3
COMP	COMP	Term Life Answers 10 Term Life Answers 15 Term Life Answers 20 Term Life Answers 30	5 3 4 5 7
COMS		GUL Complete - Guaranteed to 120 Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus) Term Life Answers 30 (Plus)	8 3 4 5 7
CONP	CONS	GUL Complete - Guaranteed to 120 (Plus Conseco Term - 15 Year (Pfd Plus) Conseco Term - 20 Year (Pfd Plus) Conseco Term - 30 Year (Pfd Plus) Conseco Term - 20 Year (with ROP/Pfd+)	
CONS		Conseco Term - 30 Year (with ROP/Pfd+) Conseco Term - 15 Year Conseco Term - 20 Year Conseco Term - 30 Year Conseco Term - 20 Year Conseco Term - 20 Year (with ROP) Conseco Term - 30 Year (with ROP)	M 4 5 7 K M

Product Code	Company Code	Product Name	Cat egor y
CONT	COTG	Annual Renewable Term to Age 100	1
COOP	COLU	5 Year Renewable Term Nautical Term - 10 Year (Pfd Plus/OR) Nautical Term - 20 Year (Pfd Plus/OR) Nautical Term - 30 Year (Pfd Plus/OR)	2 3 5 7
cccs		Nautical Term - 20 Year with ROP (P+/OR Nautical Term - 30 Year with ROP (P+/OR Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd/OR) Nautical Term - 20 Year with ROP (Sp/OR)	M 3 5 7
coon		Nautical Term - 30 Year with ROP (Sp/OR Nautical Term - 10 Year (OR) Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR)	3 5 7
EM/U	EWPL	Nautical Term - 20 Year with ROP (OR) Nautical Term - 30 Year with ROP (OR) EMCNL Term - 10 Year EMCNL Term - 15 Year EMCNL Term - 20 Year	K M 3 4 5
EM/V		EMCNL Term - 30 Year EMCNL Term - 10 Year (Pfd Plus) EMCNL Term - 15 Year (Pfd Plus) EMCNL Term - 20 Year (Pfd Plus)	7 3 4 5
FI CE	FI RD	EMCNL Term - 30 Year (Pfd Plus) Simple Term - 10 Year Simple Term - 15 Year Simple Term - 20 Year	7 3 4 5
FI CP	ŒAN	Simple Term - 30 Year Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay	7 O Q R
FI CQ		Lifetime FlexPlus II - 10 Pay Lifetime FlexPlus II - Single Pay (P+/R Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+)	S O Q Q R
FI RA	FI RA	Lifetime FlexPlus II - 10 Pay (P+/R+) Low-Load 10 Year Term	S 3
FI RB		Low-Load 20 Year Term Low-Load 10 Year Term (Super Preferred	5) 3
FLMM	FI DL	Low-Load 20 Year Term (Super Preferred Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year) 5 0 4 5
FLRM		Rapid Decision Mortgage Term - 30 Year Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Term - 15 Year (w/ROP)	7 2 3 4 5 7 J

Product Code	Company Code	Product Name	Cat egor y
FRUP	ŒAN	Rapid Decision Term - 20 Year (w/ROP) Rapid Decision Term - 30 Year (w/ROP) Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K)	K M 3 4 5 7
FRUQ		GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	E G 3 4 5 7 E
FRYP		GenGuard UL - no Lapse to 105 (P+/R+) Colony Term UL 10 (200K+) Colony Term UL 15 (200K+) Colony Term UL 20 (200K+)	G 3 4 5
FRYQ		Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+)	7 3 4 5
FTLI	FI RM	Colony Term UL 30 (200K+ / P+/R+) Guarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20	7 3 4 5
FTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	7 3 4 5
GDCA	GUAR	GLT 30 (P+ Elite / R+ Std+) Level Term Gold 10 (xtended conversion) Level Term Gold 15 (xtended conversion) Level Term Gold 20 (xtended conversion)	4 5
GDCE		Level Term Gold 30 (xtended conversion) Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.) Level Term Gold 30 (Elite/ext. conv.)	7 3 4 5 7
GDCP		Level Term Gold 30 (Elite/ext. conv.) Level Term Gold 10 (Pfd Plus/ext. conv) Level Term Gold 15 (Pfd Plus/ext. conv) Level Term Gold 20 (Pfd Plus/ext. conv) Level Term Gold 30 (Pfd Plus/ext. conv)	3 4 5
GDLA		Level Term Gold 10 Level Term Gold 15 Level Term Gold 20 Level Term Gold 30	3 4 5 7
GDLE		Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite) Level Term Gold 30 (Elite)	3 4 5 7
GDLP		Level Term Gold 10 (Preferred Plus)	3

Provident Orde	0	Decident Name	0-1
Pr oduct Code	Company Code	Product Name	Cat egor y
		Level Term Gold 15 (Preferred Plus)	4
		Level Term Gold 20 (Preferred Plus)	5
OF OD	OF CA	Level Term Gold 30 (Preferred Plus)	7
GECP	GECA	Lifetime FlexPlus II Lifetime FlexPlus II - Single Pay	8 O
		Lifetime FlexPlus II - Pay to 65	Q
		Lifetime FlexPlus II - 20 Pay	Ř
		Lifetime FlexPlus II - 10 Pay	S
GECQ		Lifetime FlexPlus II (P+ Best/R+ Select) 8
		Lifetime FlexPlus II - Single Pay (P+/R	+ 0
		Lifetime FlexPlus II - Pay to 65 (P+/R+) Q
		Lifetime FlexPlus II - 20 Pay (P+/R+) Lifetime FlexPlus II - 10 Pay (P+/R+)	R S
GGLA	GUAR	Yearly Renewable Term (YRT) Gold	1
GGLE		YRT Gold (Elite)	1
GGLP		YRT Gold (Preferred Plus)	
GLEA	GLEA	Gleaner Term - 10-Year	3
		Gleaner Term - 15-Year	4
		Gleaner Term - 20-Year	1 3 4 5 7
GLEE		Gleaner Term - 30-Year Gleaner Term - 10-Year (Elite Pfd)	3
CLL		Gleaner Term - 15-Year (Elite Pfd)	
		Gleaner Term - 20-Year (Elite Pfd)	4 5 7
		Gleaner Term - 30-Year (Elite Pfd)	7
GLES		Gleaner Term - 10-Year (Super Pfd)	3 4 5 7
		Gleaner Term - 15-Year (Super Pfd)	4
		Gleaner Term - 20-Year (Super Pfd) Gleaner Term - 30-Year (Super Pfd)	5
GOVE	GOVE	Gleaner Term - 30-Year (Super Pfd) Mark X - 10 Year Level Term	7
SOVE.	OOVE.	Mark X - 15 Year Level Term	4
		Mark X - 20 Year Level Term	3 4 5 3
GOVP		Mark X – 10 Year (Preferred Plus)	3
		Mark X - 15 Year (Preferred Plus)	4 5
CDAN	CDAN	Mark X - 20 Year (Preferred Plus)	5 3
GRAN	GRAN	Select Choice 10 - 10 Year Level Term Select Choice 15 - 15 Year Level Term	3 4
		Select Choice 20 - 20 Year Level Term	5
		Select Choice 30 - 30 Year Level Term	7
GRAP		Select Choice 10 - (Executive Preferred	
		Select Choice 15 - (Executive Preferred) 4
		Select Choice 20 - (Executive Preferred	
GRUP	ŒCA	Select Choice 30 - (Executive Preferred Colony Term UL 10 (50K-199K)) / 3
akoi	OLOA .	Colony Term UL 15 (50K-199K)	4
		Col ony Term UL 20 (50K-199K)	5
		Col ony Term UL 30 (50K-199K)	5 7
		GenGuard UL - no lapse UL to 100	E G
ODI IO		GenGuard UL - no lapse UL to 105	G
GRUQ		Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+)	3 4
		Colony Term UL 20 (50K-199K / P+/ R+)	4 5
			•

Product Code	Company Code	Product Name	Cat egor y
GRYP		Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (200K+) Colony Term UL 15 (200K+) Colony Term UL 20 (200K+)	7 E G 3 4 5
GRYQ		Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+) Col ony Term UL 30 (200K+ / P+/R+)	7 3 4 5 7
GYXP GYXT GZUP	GENY	Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - Pay to 65 Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no lapse UL to 100	
GZUQ		GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	3 4 5 7 E G
GZYP		GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (200K+) Colony Term UL 15 (200K+) Colony Term UL 20 (200K+) Colony Term UL 30 (200K+)	3 4 5 7
GZYQ		Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+) Col ony Term UL 30 (200K+ / P+/R+)	7 3 4 5 7
HARB	HART	Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best Hartford Bicentennial Term 30 (Pf Best) 3) 4) 5
HARP		Hartford Bicentennial Term 10 (Pfd+) Hartford Bicentennial Term 15 (Pfd+) Hartford Bicentennial Term 20 (Pfd+) Hartford Bicentennial Term 30 (Pfd+)) 7 3 4 5 7
HART		Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 Hartford Bicentennial Term 30	3 4 5 7
HAUP HAUT HAYB	HARY	Hartford Bicentennial Freedom UL (P+) Hartford Bicentennial Freedom UL (2010) Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best Hartford Bicentennial Term 30 (Pf Best	8 8) 3) 4) 5

Product Code	Company Code	Product Name Categ	jor y
HAYP		Hartford Bicentennial Term 10 (Pfd+) Hartford Bicentennial Term 15 (Pfd+) Hartford Bicentennial Term 20 (Pfd+) Hartford Bicentennial Term 30 (Pfd+)	3 4 5 7
HAYT		Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 Hartford Bicentennial Term 30	3 4 5 7
HOUS	HOUS	10 Year Term 15 Year Term 20 Year Term 30 Year Term	3 4 5 7
HYUP HYUT	HARY	Hartford Bicentennial Freedom II UL (P+) Hartford Bicentennial Freedom UL (2010)	8 8
I LLI	I LLI	10-Year Term 15-Year Term 20-Year Term 30-Year Term Life Foundations Whole Life - Continuous 15-Year Term (with ROP) 20-Year Term (with ROP) 30-Year Term (with ROP)	3 4 5 7 8 J K M
I LLP		10-Year Term (Super / Últra Std) 15-Year Term (Super / Ultra Std) 20-Year Term (Super / Ultra Std) 30-Year Term (Super / Ultra Std) 15-Year Term (Super/Ultra Std / w/ROP) 20-Year Term (Super/Ultra Std / w/ROP) 30-Year Term (Super/Ultra Std / w/ROP)	3 4 5 7 J K M
I NDU	I NDU	Critical Choice Term - 15 Year Critical Choice Term - 20 Year Critical Choice Term - 30 Year	4 5 7
I NXD		Critical Choice Term - 15/5 Year Critical Choice Term - 20/5 Year Critical Choice Term - 30/5 Year	4 5 7
I OFE	I NDE	Foresters Lifefirst - 10 Year Foresters Lifefirst - 20 Year Foresters Lifefirst - 30 Year	3 5 7
I OFP		Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (Plus)	3 5 7
I ONE		Foresters Lifefirst - 30 Year (Plus) Foresters Lifefirst - 20 Year (non-med) Foresters Lifefirst - 30 Year (non-med) Lifefirst - 20 Year (non-med / w/ROP) Lifefirst - 30 Year (non-med / w/ROP)	7 7 K M
JGCK	JACK	Protector 10- Year Term Protector 15- Year Term Protector 20- Year Term	3 4 5
JGCP		Protector 10- Year Term (P+) Protector 15- Year Term (P+) Protector 20- Year Term (P+)	3 4 5

Product Code	Company Code	Product Name		Cat egor y
JHCP	JOHU	15 Year Level (Sup		4
JHCU			er/Std+withCER) mTerm (withCER)	5 4
JHGP		20 Year Level Premiu 10 Year Level Premiu	m Term (with CER)	
J I IOF		15 Year Level Premiu	m Term (Super/Std+) 4
		20 Year Level Premiu		5
		Protection UL-G2010 Protection UL-G09 -		0
		Protection UL-G09 -	20 Pay (Super/Std+)	R
JHGU		Protection UL-G09 - 10 Year Level Premiu		R S 3 4
01100		15 Year Level Premiu	m Ter m	4
		20 Year Level Premiu Protection UL-G2010	m Ter m	5 8
		Protection UL-G09 -	Single Pay	0
		Protection UL-G09 -		R
JJæ		Protection UL-G09 - Protection UL-G09 (S 8
JJGU		Protection UL-G09	•	8
JYCN	JOHY	15 Year Level Premiu 20 Year Level Premiu		4 5
JYCP		15 Year Level (Sup	er/Std+with CER)	5 4
JYYN		20 Year Level (Sup 10 Year Level Premiu	er/Std+with CER)	5 3 4 5 8
JIIN		15 Year Level Premiu		3 4
		20 Year Level Premiu	m Ter m	5
		Protection UL-G2010 Protection UL-G09 -	Single Pav	8 O
		Protection UL-G09 -	20 Pay	Ř
JYYP		Protection UL-G09 - 10 Year Level Premiu		O R S 3
JIIF		15 Year Level Premiu) 4
		20 Year Level Premiu	m Term (Super Std+)	
		Protection UL-G2010 Protection UL-G09 -		8 O
		Protection UL-G09 -	20 Pay (Super/Std+)	
JYZN		Protection UL-G09 - 10 Year Level Premiu	, , ,	R S 3 4 5 8 3
0.12.11		15 Year Level Premiu	m Term (ages 66+)	4
		20 Year Level Premiu Protection UL-G09	m Term (ages 61+)	5
JYZP		10 Year Level Term (Super Pfd/ages 71+)	3
		15 Year Level Term (Super Pf d/ages 66+)	4
		20 Year Level Term (Protection UL-G09 (5 8
LBTE	LNBE	Legacy Choice Lifeti	me (Band 1)	8
LBTP LBUE		Legacy Choice Lifeti Legacy Choice Lifeti) 8 8
LBUP		Legacy Choice Lifeti	me (Elite / Band 2)	8
LBVE		Legacy Choice Lifeti	me (Band 3)	8

Product Code	Company Code	Product Name Category
LBVP LI BB	LI BB	Legacy Choice Lifetime (Elite / Band 3) 8 Passport 20 Plus with ROP feature K Passport 30 Plus with ROP feature M
LI BE LI BP	LI BE LI BB	Annual Renewable Term to Age 75 1 Passport 20 Plus with ROP feature Elite K Passport 30 Plus with ROP feature Elite M
LI DN	LNNA	LGUL (PR) 8
LI DP LI LE	LI BE	LGUL (P+ / PR) 8 RBC Level TERM - 10 Year Term 3 RBC Level TERM - 15 Year Term 4 RBC Level TERM - 20 Year Term 5 RBC Level TERM - 30 Year Term 7
LI LP		RBC Level TERM - 10 Year Term (Plus) 3 RBC Level TERM - 15 Year Term (Plus) 4 RBC Level TERM - 20 Year Term (Plus) 5 RBC Level TERM - 30 Year Term (Plus) 7
LINN	LNNA	LGUL 8
LI NP LI SB	LI BE	LGUL (P+) RBC ExpressTERM II - 10 Year RBC ExpressTERM II - 15 Year RBC ExpressTERM II - 20 Year RBC ExpressTERM II - 30 Year 7
LNI N	LNNA	LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year 7
LNI P		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+) 7
LNYN	LNLI	LifeElement (SM) Level Term - 10 Year 3 LifeElement (SM) Level Term - 15 Year 4 LifeElement (SM) Level Term - 20 Year 5 LifeElement (SM) Level Term - 30 Year 7
LNYP		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+) 7
LSTE LSTP LSUE LSUP LSVE LSVP	LNBE	Legacy Secure Lifetime (Band 1) 8 Legacy Secure Lifetime (Elite / Band 1) 8 Legacy Secure Lifetime (Band 2) 8 Legacy Secure Lifetime (Elite / Band 2) 8 Legacy Secure Lifetime (Band 3) 8 Legacy Secure Lifetime (Elite / Band 3) 8
LYNN LYNP	LNLI	LGÜL 8 LGUL (P+) 8
M DL	M DT	Premier CS3 - 10 Year Term 3 Premier CS3 - 15 Year Term 4 Premier CS3 - 20 Year Term 5 Essential Guarantee UL - 1 pay (\$250K) O Essential Guarantee UL - p100 (\$250K) P

Pr oduct	Code	Company Code	Product Name	Cat egor y
M DP			Essential Guarantee UL - p65 (\$250K Essential Guarantee UL - 20p (\$250K Essential Guarantee UL - 10p (\$250K Premier CS3 - 10 Year Term (P+) Premier CS3 - 15 Year Term (P+) Premier CS3 - 20 Year Term (P+)) R
M EL			Essential Guarantee UL - 1 pay P+(\$250K Essential Guarantee UL - p100 P+ (\$250K Essential Guarantee UL - p65 P+ (\$250K Essential Guarantee UL - 20p P+ (\$250K Essential Guarantee UL - 10p P+ (\$250K Executive CS3 - 10 Year Term Executive CS3 - 15 Year Term) P) Q) R
			Executive CS3 - 20 Year Term Essential Guarantee UL - 1 pay (\$25K Essential Guarantee UL - p100 (\$25K Essential Guarantee UL - p65 (\$25K Essential Guarantee UL - 20p (\$25K	5 O P Q R
M EP			Essential Guarantee UL - 10p (\$25K Executive CS3 - 10 Year (P+) Executive CS3 - 15 Year (P+) Executive CS3 - 20 Year (P+) Essential Guarantee UL - 1 pay P+ (\$25K Essential Guarantee UL - p100 P+ (\$25K	3 4 5 O
			Essential Guarantee UL - p65 P+ (\$25K Essential Guarantee UL - 20p P+ (\$25K	Q) Q R
M NN		M NM	Essential Guarantee UL - 10p P+ (\$25K Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year) S 2 3 4
M NP			Advantage Elite Term Life - 20 Year Advantage Elite Term Life - 20 Year Advantage Elite Term Life - 30 Year Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus)	5 7 2 3 4 5
MOTB		МОТО	Advantage Elite Term - 30 Year (Plus) Value Term Plus - 10-Year (Pfd Best) Value Term Plus - 15-Year (Pfd Best) Value Term Plus - 20-Year (Pfd Best)	7 3 4 5
МОТО			Value Term Plus - 30-Year (Pfd Best) Value Term Plus - 10-Year Plan Value Term Plus - 15-Year Plan Value Term Plus - 20-Year Plan	7 3 4 5
MOTP			Value Term Plus - 30-Year Plan Value Term Plus - 10-Year (Pfd Plus) Value Term Plus - 15-Year (Pfd Plus) Value Term Plus - 20-Year (Pfd Plus)	7 3 4 5
MTGN		MASM	Value Term Plus - 30-Year (Pfd Plus) Term 5G Term 10G	7 2 3

Pr oduct Code	Company Code	Product Name	Cat egor y
MTGP		Term 20G Term 5G (Ultra Preferred) Term 10G (Ultra Preferred)	5 2 3
MTLI	METL	Term 20G (Ultra Preferred) Guaranteed Level Term 10 Guaranteed Level Term 15 Guaranteed Level Term 20	5 3 4 5
MTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	7 3 4 5
MTRP	MTRU	GLT 30 (P+ Elite / R+ Std+) SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus)	7 3 4 5
MTRU		SelecTerm 30 (Preferred Plus) SelecTerm 10 (NV, NJ, OR) SelecTerm 15 (NV, NJ, OR) SelecTerm 20 (NV, NJ, OR)	7 3 4 5
MTSP		SelecTerm 30 (NV, NJ, OR) SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus)	7 3 4 5
MTSU		Sel ecTer m 30 (Preferred Plus) Sel ecTer m 10 Sel ecTer m 15 Sel ecTer m 20	7 3 4 5
MJTE MJTP	METL	SelecTerm 30 Guaranteed Advantage UL (2001 CSO) Guaranteed Advantage UL (2001 CSO Elite	7 8) 8
MYGN	MASM	Ter m 5G (NY) Ter m 10G (NY) Ter m 20G (NY)	2 3
MYGP		Term 5G (Ultra Preferred / NY) Term 10G (Ultra Preferred / NY) Term 20G (Ultra Preferred / NY)	5 2 3 5
MYUE MYUP	METR	Guarant eed Advant age UL (2001 CSO) Guarant eed Advant age UL (2001 CSO Elite	8
NATV	NATI	ART - Annual Renewable Term GL-10 - 10 Year Level Term	1 3
NATW		GL-15 - 15 Year Level Term ART - Annual Renewable Term (Elite Pfd) GL-10 - 10 Year (Elite Preferred)	4 1 3
NFGA	NORA	GL-15 - 15 Year (Elite Preferred) ADDvantage 10 ADDvantage 15	4 3 4
NFGP		ADDvantage 20 ADDvantage 10 (Super Preferred) ADDvantage 15 (Super Preferred) ADDvantage 20 (Super Preferred)	5 3 4
NGTV	NATI	ADDvantage 20 (Super Preferred) GL-20 - 20 Year Level Term	5 5

Product Code	Company Code	Product Name	Cat egor y
NGTW NOTN	NORM	GL-20 - 20 Year (Elite Preferred) TT Term 10 - 1 Year Term for 10 Years TT Level Term 20 (issue ages 51+)	5 1 5
NOTP		TT Term 10 - 1 Year for 10 Yrs (Premier) 1
NOWM		TT Level Term 20 (Premier NT/ages 51+) TT Term 80 - 1 Year R & C Term TT Level Term 10 TT Level Term 20	5 1 3 5
NOMP		TT Term 80 - 1 Year R & C (Premier NT) TT Level Term 10 (Premier NT) TT Level Term 20 (Premier NT)	1 3 5 5 5
NOYN NOYP		TT Level Term 20 (NY) TT Level Term 20 (Premier NT / NY)	5
NPGA	NORA	Cust om Guar ant ee Gen 5 - 1 pay (\$250k Cust om Guar ant ee Gen 5 - p100 (\$250k Cust om Guar ant ee Gen 5 - p65 (\$250k	() O () P () Q
NPGP		Cust om Guarant ee Gen 5 - 20p (\$250k Cust om Guarant ee Gen 5 - 10p (\$250k Cust om Guarant ee Gen 5 - 1 pay P+(\$250k Cust om Guarant ee Gen 5 - p100 P+ (\$2	í) S () O () P
		Cust om Guarant ee Gen 5 - p65 P+ (\$250K Cust om Guarant ee Gen 5 - 20p P+ (\$250K Cust om Guarant ee Gen 5 - 10p P+ (\$250K	́) R
NTFA		TermGUL - pay to 100 no lapse UL (\$25K)	Р
NTFP NTGA		TermGUL - pay to 100 (\$25K/Super) TermGUL - pay to 100 no lapse UL (\$250K	P) P
NTGP NTX	NIATIA/	TermGUL - pay to 100 (\$250K/Super)	P
NTWL	NATW	YourLife(SM) – 10 Year Term II YourLife(SM) – 15 Year Term II YourLife(SM) – 20 Year Term II	3 4 5 7
NTWP		YourLife(SM) - 30 Year Term II YourLife(SM) - 10 Year Term II (Pfd+)	7 3
141.44		Your Life (SM) - 15 Year Term II (Pfd+) Your Life (SM) - 20 Year Term II (Pfd+)	4 5
NUGA	NORA	Your Life (SM) - 30 Year Term II (Pfd+) Cust om Guarant ee Gen 5 - 1 pay (\$25K Cust om Guarant ee Gen 5 - p100 (\$25K	
		Cust om Guar ant ee Gen 5 - p65 (\$25K Cust om Guar ant ee Gen 5 - 20p (\$25K	.) R
NUGP		Cust om Guarant ee Gen 5 - 10p (\$25K Cust om Guarant ee Gen 5 - 1 pay P+ (\$25K Cust om Guarant ee Gen 5 - p100 P+ (\$25K) O
		Cust om Guar ant ee Gen 5 - p65 P+ (\$25K Cust om Guar ant ee Gen 5 - 20p P+ (\$25K Cust om Guar ant ee Gen 5 - 10p P+ (\$25K	ý Q () R
NVVL	NATW	Your Life (SM) - 10 Year Term Your Life (SM) - 20 Year Term	3 5
		Your Life (SM) - 30 Year Term Your Life No-Lapse Guarantee UL - to 121	
		Your Life No-Lapse Guarantee UL - to 100 Your Life No-Lapse Guarantee UL - to 105	E

Product Code	Company Code	Product Name	Cat egor y
NVWP		Your Life No-Lapse Guarantee UL - to 110 Your Life No-Lapse Guarantee UL - 1 Pay Your Life No-Lapse Guarantee UL - 20 Pay Your Life No-Lapse Guarantee UL - 10 Pay Your Life (SM) - 10 Year Term (Pfd Plus) Your Life (SM) - 20 Year Term (Pfd Plus) Your Life (SM) - 30 Year Term (Pfd Plus) Your Life (SM) - 30 Year Term (Pfd Plus) Your Life No-Lapse UL - to 121 (Pfd Plus Your Life No-Lapse UL - to 100 (Pfd Plus Your Life No-Lapse UL - to 105 (Pfd Plus Your Life No-Lapse UL - to 110 (Pfd Plus Your Life No-Lapse UL - to 110 (Pfd Plus	O R S 3 5 7 8 E G H O
NXTV	NATI	Your Life No-Lapse UL - 20 Pay (Pfd Plus Your Life No-Lapse UL - 10 Pay (Pfd Plus L-15 - 15 Year Level Term) S 4
NXTW		L-20 - 20 Year Level Term L-15 - 15 Year (Elite Preferred)	5 4
NYLA	NEWY	L-20 - 20 Year (Elite Preferred) Indeterminate Premium Term Five Year Term	5 1 2
NYLP	NEWZ NEWY	20/10 Year Term Term to Age 90 - 10 Year Level Term Indeterminate Premium Term (Select Pfd) Five Year Term (Select Preferred)	5 3 1 2
NYLS NYMA NYMP	NEWZ NEWY	20/10 Year Term (Select Preferred) Term to Age 90 - 10 Year (Select Pfd) Indeterminate Premium Term (Smoker) 20 Year Level Term (20LT) 20 Year Level Term (20LT) (Select Pfd)	5 3 1 5 5 3
NYTV	NATI	GL-10 - 10 Year Level Term (NY) GL-15 - 15 Year Level Term (NY)	3 4 5
NYTW		GL-20 - 20 Year Level Term (NY) GL-10 - 10 Year (Elite Preferred/NY) GL-15 - 15 Year (Elite Preferred/NY)	3 4
NYWL	NATW	GL-20 - 20 Year (Elite Preferred/NY) YourLife No-Lapse UL - to 121 (NY) YourLife No-Lapse Guarantee - to 105 (NY)	
NYWP		Your Life No-Lapse Guarantee - to 110 (NY Your Life No-Lapse UL - to 121 (P+/NY) Your Life No-Lapse UL - to 105 (P+ / NY)	8 G
NYYA	NEWY	Your Life No-Lapse UL - to 110 (P+ / NY) Five Year Term (NY) Term Life to 70 (20/10 Year Term - NY)	H 2 5
NYYP		Term Life to age 70 (NY - ages 51+) Five Year Term (Select Preferred / NY) 20/10 Year Term (Select Preferred/NY)	F 2 5
NZTV	NATI	Term Policy to 70 (51+ Select Pfd - NY) L-15 - 15 Year Level Term (NY) L-20 - 20 Year Level Term (NY)	F 4 5
NZTW		L-15 - 15 Year (Elite Preferred/NY) L-20 - 20 Year (Elite Preferred/NY)	4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
CONC	OCCI	ULTIMATE TERM 10 - 10 Year Term	3
OMW	OHI N	Term 10 Pl us	3 3 3 3
OMMN		Term 10 Plus (P+ Super Pfd / R+ Select) 3
OMYJ		Ter m 10	3
OMYN		Term 10 (P+ Super Pf d/ R+ Select)	3
ONW		Term 15 Plus	4
O		Term 20 Plus	5
ONWN		Term 15 Plus (P+ Super Pfd / R+ Select) 4
ON N / 1		Term 20 Plus (P+ Super Pfd / R+ Select	5 4
ONYJ		Ter m 15	4 5
ON IVAL		Term 20	5 4
ONYN		Term 15 (P+ Super Pfd / R+ Select)	4 5
OXFO	OXFO	Term 20 (P+ Super Pfd / R+ Select) Assurance Financial Expense Whole Life	8
PACL	PACL	Pacific-ART - Annual Renewable Term	1
IAOL	IAOL	Pacific-10 - 10 Year Renewable	3
		Pacific-20 - 20 Year Renewable	5
PACN		Pacific-ART - ART (Preferred Plus)	1
171011		Pacific-10 - 10 Year (Preferred Plus)	3
		Pacific-20 - 20 Year (Preferred Plus)	5
PACS		Pacific-ART - ART (Super Preferred)	1
		Pacific-10 - 10 Year (Super Preferred)	
		Pacific-20 - 20 Year (Super Preferred)	5
PAGI	PACI	Ten Year Term	3 5 3 1
PAI C		One Year Term Plus	
PANA	PANA	5-Year Level Term	2
PANP		Sentinel Series 10 (Preferred Plus)	3
		Sentinel Series 20 (Preferred Plus)	5
PANS		Sentinel Series 10 - 10-Year Term	3
DATN		Sentinel Series 20 - 20-Year Term	3 5 3 5 3
PATN	DALI	10- Year Level Term	3
PAUL	PAUL	Selector 1 - 1 Year Term	
DAVD	DANIA	Selector 10 - 10 Year Term	3
PAXP	PANA	Sentinel Series 20/10 (Preferred Plus)	5 5
PAXS PENB	PENN	Sentinel Series 20/10 - 20-Year Term Guaranteed 10 Year Term (Preferred Best	
FEIND	FEININ	Guarant eed 15 Year Term (Preferred Best	
		Guarant eed 20 Year Term (Preferred Best	
PENC		Guarant eed 10 Year Term	3
I LIVO		Guarant eed 15 Year Term	4
		Guarant eed 20 Year Term	5
PENP		Guarant eed 10 Year Term (Preferred Plus	
		Guarant eed 15 Year Term (Preferred Plus) 4
		Guarant eed 20 Year Term (Preferred Plus	5
PGNC		Guaranteed Protection UL - gtd to 121	8
PGNP		Guaranteed Protection UL - gtd to 121 P	+ 8
PPEC	PRUC	UL Protector with NLG to 121 (250K-999K) 8
		UL Protector w/NLG to 121 - 20 Pay (250) R
		UL Protector w/NLG to 121 - 10 Pay (250)) S
PPES		UL Protector with NLG (250K-999K/Plus	
		UL Protector w/ NLG to 121 - (250K/ Plus)	R

Pr oduct (Code Company Code	Product Name	Cat egor y
PPFC		UL Protector w/ NLG to 121 - (250K/Plus) Term Essential 10 (<250K PruXpress ONLY Term Essential 15 (<250K PruXpress ONLY Term Essential 20 (<250K PruXpress ONLY Term Essential 30 (<250K PruXpress ONLY UL Protector with NLG to 121 (1000K+) UL Protector w/ NLG to 121 - 20 Pay (\$1m)) 4) 5) 7 8) R
PPFS		UL Protector w/NLG to 121 - 10 Pay (\$1m Term Essential 10 (P+ Best / R+ NS+) Term Essential 15 (P+ Best / R+ NS+) Term Essential 20 (P+ Best / R+ NS+) Term Essential 30 (P+ Best / R+ NS+) UL Protector with NLG (1000K / Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	3 4 5 7 8 R
PPUC		UL Protector w/NLG to 121 - (\$1m/Plus) Term Elite 10 (<250K PruXpress ONLY/WA Term Elite 15 (<250K PruXpress ONLY/WA Term Elite 20 (<250K PruXpress ONLY/WA Term Elite 30 (<250K PruXpress ONLY/WA UL Protector with NLG to 121 (1000K+) PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/NLG to 121 - 1 Pay (\$1m) UL Protector w/NLG to 121 - 20 Pay (\$1m)	4 5 7 8 J K M O
PPUS		UL Protector W/NLG to 121 - 10 Pay (\$1m Term Elite 10 (P+ Best / R+ NS+ / WA) Term Elite 15 (P+ Best / R+ NS+ / WA) Term Elite 20 (P+ Best / R+ NS+ / WA) Term Elite 30 (P+ Best / R+ NS+ / WA) UL Protector with NLG (1000K / Plus) PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	
PPWC		Term Essential 10 (<250K PruXpress / WA Term Essential 15 (<250K PruXpress / WA Term Essential 20 (<250K PruXpress / WA Term Essential 30 (<250K PruXpress / WA) 3) 4) 5
PPWS		Term Essential 10 (P+ Best / R+ NS+ / WA Term Essential 15 (P+ Best / R+ NS+ / WA Term Essential 20 (P+ Best / R+ NS+ / WA Term Essential 30 (P+ Best / R+ NS+ / WA	3) 4) 5
PPYC	PRW	Term Elite 10 (NY/<250K PruXpress ONLY Term Elite 15 (NY/<250K PruXpress ONLY Term Elite 20 (NY/<250K PruXpress ONLY Term Elite 30 (NY/<250K PruXpress ONLY UL Protector with NLG to 121 (250K-999K UL Protector w/ NLG to 121 - 1 Pay (250K)) 3) 4) 5) 7) 8

Pr oduct Code	Company Code	Product Name	Cat egor y
PPYS		UL Protector w/NLG to 121 - 20 Pay (250 UL Protector w/NLG to 121 - 10 Pay (250 Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) Term Elite 30 (NY/P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus)) S 3 4 5 7) 8 O R
PRAJ	PROA	UL Protector w/NLG to 121 - (250K/Plus) Empire Term - 10 Year Empire Term - 15 Year Empire Term - 20 Year	S 3 4 5
PRAK		Empire Term - 25 Year Empire Term - 10 Year (Super Preferred Empire Term - 15 Year (Super Preferred Empire Term - 20 Year (Super Preferred) 4) 5
PRCI	PRI N	Empire Term - 25 Year (Super Preferred 10-Year Term 15-Year Term 20-Year Term 30-Year Term	3 4 5 7
PRCP		Universal Life Protector III 10-Year Term (Super Pfd / Super Std) 15-Year Term (Super Pfd / Super Std) 20-Year Term (Super Pfd / Super Std) 30-Year Term (Super Pfd / Super Std)	8 3 4 5 7
PRDI	PRI P	Universal Life Protector III (Super Pfd 10-Year Term 15-Year Term 20-Year Term 30-Year Term	3 4 5 7
PRDP		Universal Life Protector III 10-Year Term (Super) 15-Year Term (Super) 20-Year Term (Super) 30-Year Term (Super)	8 3 4 5 7
PREI PREP PRI M	PRI M	Universal Life Protector III (Super Pfd 30-Year Term (WA) 30-Year Term (Super/WA) Cust om Advantage - 10 Year Cust om Advantage - 15 Year Cust om Advantage - 20 Year Cust om Advantage - 25 Year Cust om Advantage - 30 Year	7 7 3 4 5 6 7
PRI N PRI P		Cust om Advant age - 35 Year Cust om Advant age - 35 Year (age 35+) Cust om Advant age - 10 Year (Pf d Pl us) Cust om Advant age - 15 Year (Pf d Pl us) Cust om Advant age - 20 Year (Pf d Pl us) Cust om Advant age - 25 Year (Pf d Pl us)	9 3 4 5 6

Pr oduct	Code	Company Code	Product Name	Cat egor y
PRI Q PRTA		PRTC	Cust om Advant age - 30 Year (Pf d Pl us) Cust om Advant age - 35 Year (Pf d Pl us) Cust om Advant age - 35 Year (age 35+/P+) Level Term II - 10 Year Level Term II - 15 Year Level Term II - 20 Year	7 9 9 3 4 5 3 4
PRTB			LTII - 10 Year (Pf Select, R+ Std+) LTII - 15 Year (Pf Select, R+ Std+) LTII - 20 Year (Pf Select, R+ Std+)	3 4
PRTC			LTII - 20 Year (P+) LTII - 15 Year (P+) LTII - 20 Year (P+) LTII - 20 Year (P+)	3 4
PRUC		PRUC	Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY) Term Elite 20 (<250K PruXpress ONLY) Term Elite 30 (<250K PruXpress ONLY) UL Protector with NLG to 121 (250K-999K) PruLife Return of Premium Term 15 (2009) PruLife Return of Premium Term 20 (2009) PruLife Return of Premium Term 30 (2009) UL Protector w/ NLG to 121 - 1 Pay (250K) UL Protector w/ NLG to 121 - 20 Pay (250K) UL Protector w/ NLG to 121 - 10 Pay (250K)	J K M O R
PRUS			Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+) Term Elite 30 (P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus) PruLife ROP 15 (P+ Best / R+ NS+ / 2009) PruLife ROP 20 (P+ Best / R+ NS+ / 2009) PruLife ROP 30 (P+ Best / R+ NS+ / 2009) UL Protector w/ NLG to 121 - (250K/Plus) UL Protector w/ NLG to 121 - (250K/Plus) UL Protector w/ NLG to 121 - (250K/Plus)	3 4 5 7 8 J K
PRXA		PRTC	Level Term II - 10/5 Year Level Term II - 15/5 Year Level Term II - 20/5 Year	3 4 5
PRXB			LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (Pf Select, R+ Std+) LTII - 20/5 Year (Pf Select, R+ Std+)	3
PRXC			LTII - 10/5 Year (P+) LTII - 15/5 Year (P+)	4 5 3 4 5 3 4
PTPL		PROT	Secure-T - 10 Year No Lapse UL Secure-T - 15 Year No Lapse UL Secure-T - 20 Year No Lapse UL Secure-T - 25 Year No Lapse UL	5 3 4 5 6 7
PTPP			Secure-T - 30 Year No Lapse UL Secure-T - 10 Year No Lapse (Super Pfd) Secure-T - 15 Year No Lapse (Super Pfd) Secure-T - 20 Year No Lapse (Super Pfd)	3 4

Pr oduct C	Code Company Code	Product Name	Cat egor y
PTVL		Secure-T - 25 Year No Lapse (Super Pfor Secure-T - 30 Year No Lapse (Super Pfor Protective ValueChoice 10 Protective ValueChoice 15 Protective ValueChoice 20 Protective ValueChoice 25	
PTVP		Protective ValueChoice 30 Protective ValueChoice 10 (Select) Protective ValueChoice 15 (Select) Protective ValueChoice 20 (Select) Protective ValueChoice 25 (Select)	7 3 4 5 6
PVLL		Protective ValueChoice 30 (Select) Protective Centennial GII UL Centennial GII UL - to age 80 Centennial GII UL - to age 85 Centennial GII UL - to age 90 Centennial GII UL - to age 95 Centennial GII UL - to age 100 Centennial GII UL - to age 105 Centennial GII UL - to age 110 Protective Centennial GII - Single Page	7 8 A B C D E G H O
PVLP		Protective Centennial GII UL - pay to Protective Centennial GII UL - 20 Pay Protective Centennial GII UL - 10 Pay Centennial GII UL - 10 Pay Centennial GII UL - to age 65 Centennial GII UL - to age 70 Centennial GII UL - to age 75 Protective Centennial GII UL (Select) Centennial GII UL - to age 80 (P+) Centennial GII UL - to age 85 (P+) Centennial GII UL - to age 90 (P+) Centennial GII UL - to age 90 (P+) Centennial GII UL - to age 100 (P+) Centennial GII UL - to age 100 (P+) Centennial GII UL - to age 110 (P+) Protective Centennial GII (Select 1pay Protective Centennial GII (Select 20) Protective Centennial GII (Select 10) Centennial GII UL - to age 65 (P+) Centennial GII UL - to age 70 (P+) Centennial GII UL - to age 70 (P+)	RSTUV8ABCDEGHOQRSTU
PVTA	PRTC	Centennial GII UL - to age 75 (P+) Level Term I - 10 Year Level Term I - 15 Year	V 3 4
PVTB		Level Term I - 20 Year LTI - 10 Year (Pf Select, R+ Std+) LTI - 15 Year (Pf Select, R+ Std+) LTI - 20 Year (Pf Select, R+ Std+)	5 3 4 5
PVTC		LTI - 10 Year (P+) LTI - 15 Year (P+) LTI - 20 Year (P+)	3 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
PVXA		Level Term I - 10/5 Year Level Term I - 15/5 Year Level Term I - 20/5 Year	3 4 5
PVXB		LTI - 10/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (Pf Select, R+ Std+) LTI - 20/5 Year (Pf Select, R+ Std+)	4 5 3 4 5 3
PVXC		LTI - 10/5 Year (P+) LTI - 15/5 Year (P+) LTI - 20/5 Year (P+)	4
PYRA PYYC	PYRA PRW	Annual Renewable Term Term Essential 10 (NY/<250K PruXpress) Term Essential 15 (NY/<250K PruXpress) Term Essential 20 (NY/<250K PruXpr ONLY Term Essential 30 (NY/<250K PruXpress) UL Protector with NLG to 121 (1000K+) PruLife Return of Premium Term 15 PruLife Return of Premium Term 20	5 1 3 4 5 7 8 J K
		PruLife Return of Premium Term 30 UL Protector w/NLG to 121 - 1 Pay (\$1m) UL Protector w/NLG to 121 - 20 Pay (\$1m UL Protector w/NLG to 121 - 10 Pay (\$1m	M O R
PYYS		Term Essential 10 (NY / P+ Best / R+ NS+ Term Essential 15 (NY / P+ Best / R+ NS+ Term Essential 20 (NY / P+ Best / R+ NS+ Term Essential 30 (NY / P+ Best / R+ NS+ UL Protector with NLG (1000K / Plus) PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/ NLG to 121 - (\$1m/ Plus) UL Protector w/ NLG to 121 - (\$1m/ Plus)	3) 4) 5
RDTP	RELL	UL Protector w/NLG to 121 - (\$1m/Plus) TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 25 - (P+ Super / R+ Select)	S 3 4 5 6
RDTS		TermSmart 30 - (P+ Super / R+ Select) TermSmart 10 - 10 Year Term TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term TermSmart 25 - 25 Year Term	7 3 4 5 6
RFNS	RELR	TermSmart 30 - 30 Year Term TermSmart 10 - 10 Year Term (NY) TermSmart 15 - 15 Year Term (NY) TermSmart 20 - 20 Year Term (NY) TermSmart 25 - 25 Year Term (NY) TermSmart 20 - 30 Year Term (NY)	7 3 4 5 6
RFNT		TermSmart 30 - 30 Year Term (NY) ING Guaranteed Death Benefit UL II TermSmart 10 - (P+ Super / R+ Select/NY TermSmart 15 - (P+ Super / R+ Select/NY TermSmart 20 - (P+ Super / R+ Select/NY) 4

Product Code	Company Code	Product Name	Cat egor y
ROTP	RELL	TermSmart 25 - (P+ Super / R+ Select/NY TermSmart 30 - (P+ Super / R+ Select/NY ING Guaranteed Death Benefit UL II Plu TermSmart 10 - (P+ Super / R+ Select/OR TermSmart 15 - (P+ Super / R+ Select/OR TermSmart 20 - (P+ Super / R+ Select/OR TermSma	7 s 8) 3) 4
ROTS		TermSmart 25 - (P+ Super / R+ Select/OR TermSmart 30 - (P+ Super / R+ Select/OR I NG ROP Endowment Term - 20 Year (P+/R+ I NG ROP Endowment Term - 25 Year (P+/R+ I NG ROP Endowment Term - 30 Year (P+/R+ TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR) TermSmart 20 - 20 Year Term (OR)	6 7) K) L) M 3 4 5
		TermSmart 25 - 25 Year Term (OR) TermSmart 30 - 30 Year Term (OR) I NG ROP Endowment Term - 20 Year I NG ROP Endowment Term - 25 Year I NG ROP Endowment Term - 30 Year	6 7 K L M
ROYA	ROYA	Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term Royal Advantage 10 - 10 Year with ROP Royal Advantage 20 - 20 Year with ROP	5 1 7 1 K
ROYP		Royal Advantage 30 - 30 Year with ROP Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super) Royal Advantage 20 with ROP (Super)	M 3 5 7 I K
RYNS	RELR	Royal Advantage 30 with ROP (Super) ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year ING ROP Endowment Term - 30 Year	M K L M
RYNT		ING ROP Endowment Term - 20 Year (P+/R+ING ROP Endowment Term - 25 Year (P+/R+ING ROP Endowment Term - 30 Year (P+/R+) L
SAFE SAFS	SYME	Expert - ART (Non-Smoker) Expert - ART (Smoker) Platinum Socion 20	1 1
SAGI SAGP	SAG	Platinum Series 20 Platinum Series 30 Platinum Series 20 (Super Pfd)	5 7 5
SAI Z SAOE	SAVE	Platinum Series 30 (Super Pfd) Gold Series 10 ZZ Term (ages 66+) T-25/25 - 25 Year Term (OR) T-30/30 - 30 Year (OR)	5 7 3 6 7
SAOP		T-25/25 - 25 Year (P+ / R+ / OR) T-30/30 - 30 Year (P+ / R+ / OR) T-10/10 - 10 Year Term Guarant eed 10 T-15/15 - 15 Year Term Guarant eed 15	6 7 3 4
		T-20/20 - 20 Year Term Guarant eed 20	5

Pr oduct Code	Company Code	Product Name	Cat egor y
SAVP		T-25/25 - 25 Year Term Guarant eed 25 T-30/30 - 30 Year Term Guarant eed 30 T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+)	6 7 3 4 5 6 7
SAZI	SAGI	T-30/30 - 30 Year (P+ / R+) Gold Series 10 ZZ Term Gold Series 20 ZZ Term	3 5
SECP	SECU	Gold Series 30 ZZ Term Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus)	7 2 3 4 5
SECU		Advantage Elite Term - 30 Year (Plus) Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year	7 2 3 4 5 7
SETE	SEDE	Advantage Elite Term Life - 30 Year ING Guaranteed Death Benefit UL II	8
SETP SMMP	SEMU	ING Guaranteed Death Benefit UL II Plus Premier LT Suite 10-Year (P+ / 4/2007) Premier LT Suite 15-Year (P+) Premier LT Suite 20-Year (P+ / 4/2007)	8 3 4 5
SMMT		Premier LT Suite 10-Year (4/2007) Premier LT Suite 15-Year	3 4
SMPP		Premier LT Suite 20-Year (4/2007) LT Protector 10-Year (Preferred Plus) LT Protector 15-Year (Preferred Plus) LT Protector 20-Year (Preferred Plus) LT Protector 30-Year (Preferred Plus)	5 3 4 5 7
SMPT		LT Protector 10-Year LT Protector 15-Year LT Protector 20-Year	3 4 5
SMYP		LT Protector 30-Year LT Protector 10-Year (Pfd Plus / NY) LT Protector 15-Year (Pfd Plus / NY) LT Protector 20-Year (Pfd Plus / NY)	7 3 4 5
SMYT		LT Protector 30-Year (Pfd Plus / NY) LT Protector 10-Year (NY) LT Protector 15-Year (NY) LT Protector 20-Year (NY)	7 3 4 5
STŒ	STON	LT Protector 30-Year (NY) Stonebridge Term - 10 (Pfd Elite) Stonebridge Term - 15 (Pfd Elite) Stonebridge Term - 20 (Pfd Elite) Stonebridge Life - 30 (Pfd Elite) Stonebridge Term - 20 (Elite / w/ROP)	7 3 4 5 7 K
STON		Stonebridge Life - 30 (Elite / w/ROP) Stonebridge Term - 10 Year	M 3

Pr oduct Code	Company Code	Product Name	Cat egor y
		Stonebridge Term - 15 Year Stonebridge Term - 20 Year Stonebridge Term - 30 Year Stonebridge Term - 20 Year with ROP	4 5 7 K
STOP		St onebridge Term - 30 Year with ROP St onebridge Term - 10 (Pf d Plus) St onebridge Term - 15 (Pf d Plus) St onebridge Term - 20 (Pf d Plus) St onebridge Term - 30 (Pf d Plus) St onebridge Term - 20 (Pf Plus / W/ROP	
STWN		Stonebridge Term - 30 (Pf Plus / w/ROP Simplified Issue Term - 15 Year Simplified Issue Term - 20 Year Simplified Issue Term - 25 Year Simplified Issue Term - 30 Year	M 4 5 6 7
SUNS SUSN	SUNS	Select Term to 95 Plus Term 10 - 10 Year Term	1
SUSP		Term 20 - 20 Year Term Preferred Elite Term 10	3 5 3 5 3
SYMB	SYME	Preferred Elite Term 20 10 Year Level Term (Preferred Best/05) 15 Year Level Term (Preferred Best/05) 20 Year Level Term (Preferred Best/05)	5 3 4 5 7
SYME		30 Year Level Term (Preferred Best/05) 10 Year Level Term (2005) 15 Year Level Term (2005) 20 Year Level Term (2005) 30 Year Level Term (2005)	7 3 4 5 7
SYMP		30 Year Level Term (2005) 10 Year Level Term (Preferred Plus/05) 15 Year Level Term (Preferred Plus/05) 20 Year Level Term (Preferred Plus/05) 30 Year Level Term (Preferred Plus/05)	7 3 4 5 7
SYOB		10 Year Level Term (Pfd Best / WA) 15 Year Level Term (Pfd Best / WA) 20 Year Level Term (Pfd Best / WA) 30 Year Level Term (Pfd Best / WA)	3 4 5 7
SYŒ		10 Year Level Term (WA) 15 Year Level Term (WA) 20 Year Level Term (WA) 30 Year Level Term (WA)	3 4 5 7
SYOP		10 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Plus / WA) 20 Year Level Term (Pfd Plus / WA) 30 Year Level Term (Pfd Plus / WA)	3 4 5 7
SZMB		10 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Best) 20 Year Level Term (Preferred Best) 30 Year Level Term (Preferred Best)	7 3 4 5 7
SZME		10 Year Level Term 15 Year Level Term 20 Year Level Term	3 4 5

Product Code	Company Code	Product Name	Cat egor y
SZMP		30 Year Level Term 10 Year Level Term (Preferred Plus) 15 Year Level Term (Preferred Plus) 20 Year Level Term (Preferred Plus)	7 3 4 5 7
TFNA TI AA	TRAO TI AA	30 Year Level Term (Preferred Plus) Final Expense Insurance Annual Renewable Term Life Insurance 10-Year Level Term 15-Year Level Term 20-Year Level Term	7 P 1 3 4 5 7
TI AP		30-Year Level Term Annual Renewable Term (Preferred Plus) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus)	1 3 4 5
TI NA		30-Year Level Term (Preferred Plus) Annual Renewable Term Life (NY) 10-Year Level Term (NY) 15-Year Level Term (NY) 20-Year Level Term (NY)	7 1 3 4 5
TI NP		30- Year Level Term (NY) Annual Renewable Term (Pref Plus / NY) 10- Year Level Term (Pref Plus / NY) 15- Year Level Term (Pref Plus / NY) 20- Year Level Term (Pref Plus / NY)	7 1 3 4 5
TLEE	TRAL	30-Year Level Term (Pref Plus / NY) Ultima Champion - 10 Year Ultima Champion - 15 Year Ultima Champion - 20 Year Ultima Champion - 30 Year	7 3 4 5 7
TLEP		Ultima Champion - 20 Year with ROP Ultima Champion - 30 Year with ROP Ultima Champion - 10 (Elite P+/Pfd R+) Ultima Champion - 15 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+) Ultima Champion - 30 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+)	K M 3 4 5 7 K
TLJE		Ultima Champion - 30 (Elite P+/Pfd R+) Jet Simplified Issue - 15 Year Level Jet Simplified Issue - 20 Year Level Jet Simplified Issue - 25 Year Level	M 4 5 6 7
TLUE		Jet Simplified Issue - 30 Year Level Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level Home Protector Elite - 30 Year Level	7 4 5 6 7
TCCA	TRAO	Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25	1 3 4 5 6

Product Code	Company Code	Product Name	Cat egor y
TCCP		Trendsetter Super 30 TransACE 2010 - No Lapse UL to 121 Trendsetter Super 20 with ROP Trendsetter Super 30 with ROP Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus)	7 8 K M 1 3 4 5 6 7
TCCS		TransACE 2010 - No Lapse UL to 121 (P+) Trendsetter Super 20 (Pfd Plus / w/ROP) Trendsetter Super 30 (Pfd Plus / w/ROF) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus) Trendsetter Super 30 (Standard Plus) Trendsetter Super 20 (Std Plus / w/ROP)	8 K M 3 4 5 6 7
TONA TONP TRCA TRCP TRTU TRUT	TRUS	Trendsetter Super 30 (Std Plus / w/ROF TransACE 2010 - No Lapse UL to 121 MA&T TransACE 2010 - No Lapse UL to 121 (P+) Trendsetter Super YRT (MD) Trendsetter Super YRT (Plus / MD) TermNet 10-Year Term TermNet 5-Year Term TermNet 15-Year Term	P) M TX 8
TWNA TYNA TYSA	TRAO TRAF	Fi nal Expense I nsur ance (WA) Fi nal Expense I nsur ance Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25	P P 1 3 4 5 6
TYSP		Trendsetter Super 30 Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus)	7 1 3 4 5 6
TYSS		Trendsetter Super 30 (Preferred Plus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus)	7 3 4 5 6 7
UNBG UNBH UNCG UNCH UNDG	UTST	Sel ect - a- Term - 16 Year Sel ect - a- Term - 16 Year Sel ect - a- Term - 17 Year Sel ect - a- Term - 17 Year Sel ect - a- Term - 18 Year Sel ect - a- Term - 18 Year	, F F F

Product Code	Company Code	Product Name	Cat egor y
UNDH UNEG UNEH UNFG UNFH UNGG		Sel ect - a- Term - 18 Year (Pl us) Sel ect - a- Term - 19 Year Sel ect - a- Term - 19 Year (Pl us) Sel ect - a- Term - 21 Year Sel ect - a- Term - 21 Year (Pl us) Sel ect - a- Term - 22 Year	F F F F
UNGH UNHG UNHH UNHO	ИТНО	Select-a-Term - 22 Year (Plus) Select-a-Term - 23 Year Select-a-Term - 23 Year (Plus) Express Issue Deluxe Whole Life	F F F 8
UNI G UNI H UNJ G UNJ H UNKG	UTST	Sel ect - a- Term - 24 Year Sel ect - a- Term - 24 Year (Pl us) Sel ect - a- Term - 26 Year Sel ect - a- Term - 26 Year (Pl us) Sel ect - a- Term - 27 Year	F F F F
UNKH UNLG UNLH UNLI	UNLA	Select-a-Term - 27 Year (Plus) Select-a-Term - 28 Year Select-a-Term - 28 Year (Plus) Annual Renewable Term	F F F 1
UNLS UNMG UNMH UNMS UNNS	UTST	Sel ect - a- Term 10 (Special) Sel ect - a- Term - 29 Year Sel ect - a- Term - 29 Year (Plus) Sel ect - a- Term 15 (Special) Sel ect - a- Term 20 (Special)	F F F F F 8 F
UNOS UNPO UNPS UNYN UNYS UNZP	UTHO UTST UNCE	Select-a-Term 25 (Special) Express Issue Premier Whole Life Select-a-Term 30 (Special) Keystone Term 1 (NY) Keystone Term 1 (P+ / R+ Select) (NY) Keystone Term 10 (P+ / R+ Select) (NY) Keystone Term 15 (P+ / R+ Select) (NY) Keystone Term 20 (P+ / R+ Select) (NY)	1 1 3 4 5
UNZY		Keystone Term 30 (P+ / R+ Select) (NY) Keystone Term 10 (NY) Keystone Term 15 (NY) Keystone Term 20 (NY) Keystone Term 30 (NY)	7 3 4 5 7
USED	UTST	Select-a-Term - 10 Year Select-a-Term - 15 Year Select-a-Term - 20 Year Select-a-Term - 25 Year Select-a-Term - 30 Year ContinUL Extend Plus - no lapse UL Select-a-Term - Level to 65 Select-a-Term - Level to 70	3 4 5 6 7 8 T U
USEE		Select-a-Term - Level to 75 Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus)	V 3 4 5 6 7

Product Code	Company Code	Product Name	Cat egor y
		ContinUL Extend Plus - no lapse UL (+) Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus)	8 T U V
USYD USYE UTCP	итам	ContinUL – no lapse UL ContinUL – no lapse UL (Plus) Term Life Complete – 15 Year	8 8 4
UTED	UTST	Term Life Complete - 20 Year Term Life Complete - 30 Year ContinUL Extend Plus - no lapse (\$500K)	
UTEE UTEP	UTOM	ContinUL Extend Plus - no lapse (+/500K) Term Life Express - 15 Year Term Life Express - 20 Year	4 5
UTES UTFG UTFH	UTSU	Term Life Express - 30 Year LTG Ultra-C NY -10 Year (Special) ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus)	7 F N N
UTFS UTGC	UNCE	LTG Ultra-C NY -15 Year (Special) Keystone Term 1 Keystone Term 10 Keystone Term 15	F 1 3 4
UTGG UTGH UTGP	UTSU UNCE	Keyst one Term 20 Keyst one Term 30 ROP Select - a - Term - 22 Year ROP Select - a - Term - 22 Year (Plus) Keyst one Term 1 (Plus)	5 7 N N
UIGP	UNCE	Keyst one Term 1 (P+ / R+ Select) Keyst one Term 10 (P+ / R+ Select) Keyst one Term 15 (P+ / R+ Select) Keyst one Term 20 (P+ / R+ Select) Keyst one Term 20 (P+ / R+ Select)	1 3 4 5 7
UTGS UTHE	UTSU UTHE	Keystone Term 30 (P+ / R+ Select) LTG Ultra-C NY - 20 Year (Special) ART100 - Annual Renewable Term	F 1
UTHG UTHH	UTSU	Protector Whole Life - Simplified Issue ROP Select-a-Term - 23 Year ROP Select-a-Term - 23 Year (Plus)	8 N N
UTHO	UTHO	Express Issue Term 20 Express Issue Term 30 Premier Term 20 (with ROP) Premier Term 30 (with ROP) Express Issue Term 65	5 7 K M T
UTHS UTI C	UTSU UNCE	Premier 65 with ROP LTG Ultra-C NY - 30 Year (Special) Keystone Term 15 (CA, IN, OR, PA) Keystone Term 20 (CA, IN, OR, PA)	W F 4 5
UTI G	UTSU	Keyst one Term 30 (CA, IN, OR, PA) ROP Select - a-Term - 24 Year	7 N
UTI H UTI P	UNCE	ROP Select-a-Term - 24 Year (Plus) Keyst one Term 15 (P+/R+) (CA, I N, PA&OR) Keyst one Term 20 (P+/R+) (CA, I N, OR, PA)	N 4 5
UTI S	UTSU	Keystone Term 30 (P+/R+) (CA, IN, PA, OR) ROPTerm NY - 15 Year (Special / 2006)	7 F

Pr oduct	Code	Company Code	Product Name	Cat egor y
UTJG UTJH UTJS UTKG			ROP Select-a-Term - 26 Year ROP Select-a-Term - 26 Year (Plus) ROPTerm NY - 20 Year (Special / 2006) ROP Select-a-Term - 27 Year	N N F N
UTKH UTLG UTLH			ROP Select - a - Term - 27 Year (Plus) ROP Select - a - Term - 28 Year ROP Select - a - Term - 28 Year (Plus)	N N N
UTMG UTMH UTNG			ROP Select-a-Term - 29 Year ROP Select-a-Term - 29 Year (Plus) ROP Select-a-Term - 31 Year	N N N
UTNH UTOG			ROP Select-a-Term - 31 Year (Plus) ROP Select-a-Term - 32 Year	N N
UTOH UTPG UTPH			ROP Select - a - Term - 32 Year (Plus) ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year (Plus)	N N
UTPP		UTOM	ROP Select-a-Term - 33 Year (Plus) Term Life Answers 10 Term Life Answers 15	N 3 4
			Term Life Answers 20 Term Life Answers 30	5 7
			GUL Complete - Guaranteed to 120 GUL Complete - Single Pay GUL Complete - Pay to 100	8 O P
			GUL Complete - pay to 65 GUL Complete - 20 Pay	Q R
UTPQ			GUL Complete - 10 Pay Term Life Answers 10 (Plus) Term Life Answers 15 (Plus)	S 3 4
			Term Life Answers 20 (Plus) Term Life Answers 30 (Plus)	5 7
			GUL Complete - Guaranteed to 120 (Plus) GUL Complete - Single Pay (Plus) GUL Complete - Pay to 100 (Plus)	0
			GUL Complete - pay to 65 (Plus) GUL Complete - 20 Pay (Plus)	Q R
UTQG UTQH		UTSU	GUL Complete - 10 Pay (Plus) ROP Select-a-Term - 34 Year ROP Select-a-Term - 34 Year (Plus)	S N N
UTQS UTRG			ROP Select - a - Term - 15 Year (Special) ROP Select - a - Term - 35 Year	F N
UTRH UTRS UTSS			ROP Select-a-Term - 35 Year (Plus) ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 25 Year (Special)	N F F
UTTS UTYD		UTST	ROP Select-a-Term - 25 Year (Special) ROP Select-a-Term - 30 Year (Special) ContinUL - no lapse (\$500K)	F 8
			ROP Select - a - Term - 15 Year ROP Select - a - Term - 20 Year ROP Select - a - Term - 25 Year	J K
			ROP Select - a - Term - 25 fear ROP Select - a - Term - 30 Year ROP Select - a - Term - Level to 65	L M W
			ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75	X Y

Product Code	Company Code	Product Name	Cat egor y
UTYE		ContinUL - no lapse (Plus / 500K) ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	8 J K L M W X Y
MCJJ	WECO	Focus Term 10 - 10 Year Focus Term 15 - 15 Year Focus Term 20 - 20 Year Focus Term 25 - 25 Year	3 4 5 6 7
WCJK		Focus Term 30 - 30 Year Focus Term 10 - 10 Year (Super Pf d) Focus Term 15 - 15 Year (Super Pf d) Focus Term 20 - 20 Year (Super Pf d) Focus Term 25 - 25 Year (Super Pf d)	3 4 5 6
WDCJ		Focus Term 30 - 30 Year (Super Pfd) LifeTime Platinum III LifeTime Platinum III - to age 80 LifeTime Platinum III - to age 85 LifeTime Platinum III - to age 90 LifeTime Platinum III - to age 95 LifeTime Platinum III - to age 100 LifeTime Platinum III - to age 105 LifeTime Platinum III - to age 110 LifeTime Platinum III - to age 110 LifeTime Platinum III - Pay to 65 LifeTime Platinum III - Pay to 65 LifeTime Platinum III - 10 Pay LifeTime Platinum III - to age 65 LifeTime Platinum III - to age 70 LifeTime Platinum III - to age 75 LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 85 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 95 (P+) LifeTime Platinum III - to age 95 (P+) LifeTime Platinum III - to age 95 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 95 (P+) LifeTime Platinum III - to age 95 (P+) LifeTime Platinum III - to age 90 (P+)	
WESP	WEST	LifeTime Platinum III - to age 105 (P+LifeTime Platinum III - to age 110 (P+LifeTime Platinum III (Select one pay) LifeTime Platinum III (Select pay to 65 LifeTime Platinum III (Select 20 pay) LifeTime Platinum III (Select 10 pay) LifeTime Platinum III - to age 65 (P+LifeTime Platinum III - to age 70 (P+LifeTime Platinum III - to age 75 (P+Li) G) H O

Pr oduct Code	Company Code	Product Name	Cat egor y
	55pay 553.5		_
		30-Year Level Term (Preferred Plus) Return of Premium 20-Year (Pfd Plus)	7 K
WESS		10- Year Level Term (Super Preferred)	3
VEGG		15- Year Level Term (Super Preferred)	4
		20-Year Level Term (Super Preferred)	5
		30-Year Level Term (Super Preferred)	7
		Return of Premium 20-Year (Super Pfd)	K
WEST		10-Year Quaranteed Level Term	3
		15- Year Quarant eed Level Term 20- Year Quarant eed Level Term	4 5
		30- Year Guarant eed Level Term	7
		Return of Premium Term - 20-Year	K
WGCJ	WECO	Secure-T - 10 Year No Lapse UL	3
		Secure-T - 15 Year No Lapse UL	4
		Secure-T - 20 Year No Lapse UL	5
		Secure-T - 25 Year No Lapse UL	6
WCCK		Secure-T - 30 Year No Lapse UL Secure-T - 10 Year No Lapse (Super Pfd	7) 3
VICOR		Secure-T - 15 Year No Lapse (Super Pfd	
		Secure-T - 20 Year No Lapse (Super Pfd	ý 5
		Secure-T - 25 Year No Lapse (Super Pfd	
NAW I D	\AW D	Secure-T - 30 Year No Lapse (Super Pfd	
W LP	W LP	Life Value Term 20 (Plus)	1
		Penn Term 10 (Plus) Penn Term 15 (Plus)	3 4
		Penn Term 20 (Plus)	5
		Penn Term 30 (Plus)	7
W LR		Life Value Term 20	1
		Penn Term 10	3
		Penn Term 15	4
		Penn Term 20 Penn Term 30	5 7
WOLP		Life Value Term 30 (Plus)	1
WOLR		Life Value Term 30	1
WOLS		Life Value Term 30 (Pfd)	1
WOMA	WOMA	Ten Year Renewable and Convertible Term	
WOMP		Twenty Year Convertible Term	5
WOVE		Ten Year R & C Term (Preferred Plus) Twenty Year Convertible Term (Pfd Plus	3
WRRE	WERE	WRL TermPlus - 10 Year) 5 3
		WRL TermPlus - 15 Year	4
		WRL TermPlus - 20 Year	5
		WRL TermPlus - 30 Year	7
WRRP		WRL TermPlus - 10 (Elite P+/Pfd R+) WRL TermPlus - 15 (Elite P+/Pfd R+)	3 4
		WRL TermPlus - 20 (Elite P+/Pfd R+)	5
		WRL TermPlus - 30 (Elite P+/Pfd R+)	7
WTRE		WRL TermPlus - 20 Year with ROP	K
		WRL TermPlus - 30 Year with ROP	M
WTRP		WRL TermPlus - 20 (Pf Plus / w/ROP)	K
		WRL TermPlus - 30 (Pfd Plus / w/ROP)	M

Pr oduct	Code	Company Code	Product Name	Cat egor y
WTRS			WRL TermPlus - 20 (Elite / w/ROP) WRL TermPlus - 30 (Pfd Elite / w/ROP)	K M
WTSP		WEST	eTerm 20 - Level Term (Preferred Plus)	
WTSS			eTerm 30 - Level Term (Preferred Plus) eTerm 20 - Level Term (Super Preferred	5 7 5 7 5 7 8 E O P R S 8 E O P R
V II OO			eTerm 30 - Level Term (Super Preferred) 7
WTST			eTerm 20 - Quarant eed Level Term	5
WUNN		W LP	eTerm 30 - Guaranteed Level Term Life Choice UL - pay to age 121 (Plus)	8
		Life Choice UL - to age 100 (Plus)	E	
		Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus)	P	
			Life Choice UL - 20 Pay (Plus)	R
\AV IN IC			Life Choice UL - 10 Pay (Plus)	S
WUNS		Life Choice UL - pay to age 121 Life Choice UL - to age 100	o E	
			Life Choice UL - Single Pay	Ō
			Life Choice UL - pay to age 100	P
			Life Choice UL - 20 Pay	R S
			Life Choice UL – 10 Pay	5