Product Code	Company Code	Product Name	Category
AAAL	AAAL	10 Year Level Term	3
		15 Year Level Term	4
		20 Year Level Term	5
		25 Year Level Term	6
		30 Year Level Term	7
		15 Year Level Term (with ROP)	J
		20 Year Level Term (with ROP)	K
		25 Year Level Term (with ROP)	L
7 7 7 0		30 Year Level Term (with ROP)	M s) 3
AAAP		10 Year Level Term (Super Pfd/Std Plus	•
		15 Year Level Term (Super Pfd/Std Plus	
		20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus	
		30 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus	
		20 Year Level Term (Super Pfd/Std Plus	
		25 Year Level Term (Super Pfd/Std Plus	
		30 Year Level Term (Super Pfd/Std Plus	
AGBG	AMGE	Select-a-Term - 16 Year	F F
AGBH	11100	Select-a-Term - 16 Year (Plus)	F
AGCG		Select-a-Term - 17 Year	F
AGCH		Select-a-Term - 17 Year (Plus)	F
AGDG		Select-a-Term - 18 Year	F
AGDH		Select-a-Term - 18 Year (Plus)	F
AGEG		Select-a-Term - 19 Year	F
AGEH		Select-a-Term - 19 Year (Plus)	F
AGFG		Select-a-Term - 21 Year	F
AGFH		Select-a-Term - 21 Year (Plus)	F
AGGG		Select-a-Term - 22 Year	F
AGGH		Select-a-Term - 22 Year (Plus)	F
AGHG		Select-a-Term - 23 Year	F
AGHH		Select-a-Term - 23 Year (Plus)	F
AGIG		Select-a-Term - 24 Year	F
AGIH		Select-a-Term - 24 Year (Plus)	F
AGJG		Select-a-Term - 26 Year	F
AGJH		Select-a-Term - 26 Year (Plus)	F
AGKG		Select-a-Term - 27 Year	F
AGKH		Select-a-Term - 27 Year (Plus)	F
AGLG		Select-a-Term - 28 Year	F
AGLH		Select-a-Term - 28 Year (Plus)	F
AGLS		Select-a-Term 10 (Special)	F
AGMG		Select-a-Term - 29 Year	F
AGMH		Select-a-Term - 29 Year (Plus)	F
AGMS		Select-a-Term 15 (Special)	F F
AGNS		Select-a-Term 20 (Special) Select-a-Term 25 (Special)	r F
AGOS AGPS		Select-a-Term 25 (Special) Select-a-Term 30 (Special)	r F
AGPS ALSI	ALLI	Term Life 2009 - 10 Year	3
УΠΌΤ	דחחד	Term Life 2009 - 10 Year	5 5
		Term Life 2009 - 20 Year	7
ALSP		Term Life 2009 - 30 Year (Pfd Plus)	3
		Term Life 2009 - 20 Year (Pfd Plus)	5
		101 1110 2009 20 1001 (110 1100)	9

Product Code	Company Code	Product Name	Category
77.00		Term Life 2009 - 30 Year (Pfd Plus)	7
ALSS		Term Life 2009 - 10 Year (Super)	3
		Term Life 2009 - 20 Year (Super)	5
7.7.011		Term Life 2009 - 30 Year (Super)	7
ALSU		Term Life 2009 - 10 Year (Ultra)	3
		Term Life 2009 - 20 Year (Ultra)	5 7
7 7 7 7		Term Life 2009 - 30 Year (Ultra)	
ALUI		Generation Planner II (1980 CSO)	8
ALUS		Generation Planner II (P+ Super/R+ Sel)	8
ALWI		Generation Planner II - U/L no lapse	8
ALWS	7. 1.4.7. 1.4	Generation Planner II (P+ Super/R+ Sel)	8
AMAM	AMAM	Easy Term 10 (Simplified Issue)	5 5
		Easy Term 20 (Simplified Issue)	5 7
		Easy Term 30 (Simplified Issue)	/ K
		Easy Term 20 w/ROP (Simplified 06-9691)	
		Easy Term 30 w/ROP (Simplified 06-9691) Golden Solution Final Expense	M P
л мтэм		<u>-</u>	r K
AMBM		Easy Term 20 w/ROP (Simplified 07-9734) Easy Term 30 w/ROP (Simplified 07-9734)	M
		Family Solution Final Expense	M P
AMCN	AMCN	Final Expense - Level Benefit Plan	8
AMCO	AMCO	Term 10 Level Term Life	3
AMCO	AMCO	Term 15 Level Term Life	4
		Term 20 Level Term Life	5
AMEH	AMHO	ART - Annual Renewable Term	1
AMEM	AMEM	Noble Tradition Final Expense	P
AMFI	AMFI	T2 EZ 20 Year	5
Arir I	AMI I	T2 EZ 25 Year	6
		T2 EZ 30 Year	7
AMMV	AVIV	Advantage Builder Series II w/NLG 175k+	
7 11 11 V	11 V I V	Advantage Builder - Single Pay 175k+	
		Advantage Builder - Pay to 100 175k+	P
		Advantage Builder - Pay to 65 175k+	Q
		Advantage Builder - 20 Pay 175k+	R R
		Advantage Builder - 10 Pay 175k+	S
AMMW		Advantage Builder Series II (P+) (175k)	
		Advantage Builder - Single Pay (P+/175k)	
		Advantage Builder - Pay to 100 (P+/175k)	
		Advantage Builder - Pay to 65 (P+/175k)	
		Advantage Builder - 20 Pay (P+/175k)	
		Advantage Builder - 10 Pay (P+/175k)	S
AMNP	AMNT	ANICO Select 10 (Plus)	3
		ANICO Select 15 (Plus)	4
		ANICO Select 20 (Plus)	5
		ANICO Select 30 (Plus)	7
		ANICO Select 20 with ROP (Plus)	K
		ANICO Select 30 with ROP (Plus)	M
AMNT		ANICO Select 10	3
		ANICO Select 15	4
		ANICO Select 20	5
		ANICO Select 30	7

Product Code	Company Code	Product Name	Category
		ANICO Select 20 with ROP	K
		ANICO Select 30 with ROP	M
AMSV	AVIV	Advantage Builder Series III w/NLG	8
		Advantage Builder III - Single Pay	0
		Advantage Builder III - Pay to 100	Р
		Advantage Builder III - Pay to 65	Q
		Advantage Builder III - 20 Pay	R
		Advantage Builder III - 10 Pay	S
AMSW		Advantage Builder Series III w/NLG (P+)	8
		Advantage Builder - Single Pay (P+)	0
		Advantage Builder III - Pay to 100 (P+)	P
		Advantage Builder - Pay to 65 (P+)	Q
		Advantage Builder - 20 Pay (P+)	R
		Advantage Builder - 10 Pay (P+)	S
AMTV		Advantage Builder Series III w/NLG 175k-	+ 8
		Advantage Builder III - Single Pay 175k-	
		Advantage Builder III - Pay to 100 175k-	
		Advantage Builder III - Pay to 65 175k-	
		Advantage Builder III - 20 Pay 175k-	
		Advantage Builder III - 10 Pay 175k-	
AMTW		Advantage Builder Series III (P+) (175k)	
		Advantage Builder - Single Pay (P+/175k)	
		Advantage Builder - Pay to 100 (P+/175k	
		Advantage Builder - Pay to 65 (P+/175k)	
		Advantage Builder - 20 Pay (P+/175k)	
		Advantage Builder - 10 Pay (P+/175k)	
AMUV		Advantage Builder Series II w/NLG	8
		Advantage Builder - Single Pay	0
		Advantage Builder - Pay to 100	Р
		Advantage Builder - Pay to 65	Q
		Advantage Builder - 20 Pay	R
		Advantage Builder - 10 Pay	S
AMUW		Advantage Builder Series II w/NLG (P+)	8
		Advantage Builder - Single Pay (P+)	
		Advantage Builder - Pay to 100 (P+)	Р
		Advantage Builder - Pay to 65 (P+)	Q
		Advantage Builder - 20 Pay (P+)	R
		Advantage Builder - 10 Pay (P+)	S
ANNP	AMNT	LTG Universal Life (Plus)	8
		LTG Universal Life - pay to 100 (Plus)	Р
ANNT		LTG Universal Life	8
		LTG Universal Life - pay to 100	Р
ARMT	AMSV	Home Mortgage Series - 15/15 year	4
		Home Mortgage Series - 20/20 year	5
		Home Mortgage Series - 25/25 year	6
		Home Mortgage Series - 30/30 year	7
		Ultra Protector I (Simplified Issue)	8
ARQS	AMGG	ROP Select-a-Term - 15 Year (Special/09)	
ARRG	AMGE	ContinUL Extend Plus - no lapse UL	8
ARRH		ContinUL Extend Plus - no lapse UL (+)	8
ARRS	AMGG	ROP Select-a-Term - 20 Year (Special/09)	
-			_

Product Code	Company Code	Product Name	Category
ARSG	AMGE	ContinUL Extend Plus - no lapse (500K) ROP Select-a-Term - 15 Year (2009) ROP Select-a-Term - 20 Year (2009) ROP Select-a-Term - 25 Year (2009) ROP Select-a-Term - 30 Year (2009) ROP Select-a-Term - Level to 65 (2009) ROP Select-a-Term - Level to 70 (2009) ROP Select-a-Term - Level to 75 (2009)	X
ARSH		ContinUL Extend Plus - no lapse (+/500 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	J K L M W X
ARSS ARTG	AMGG AMGE	ROP Select-a-Term - 25 Year (Special/09 ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75) F J K L M W X Y
ARTH		ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	J K L M W X
ARTS ARXG	AMGG AMGE	ROP Select-a-Term - 30 Year (Special/09 ContinUL - no lapse (500K)	9) F 8
ARXH ARXT	AMSV	ContinUL - no lapse (Plus / 500K) Home Mortgage Series - 15/5 year Home Mortgage Series - 20/5 year Home Mortgage Series - 25/5 year Home Mortgage Series - 30/5 year	8 4 5 6 7
ASFG ASFH ASGG ASGH ASHG ASHH ASIG ASIH ASJG ASJH ASKG ASKH ASLG	AMGG	ROP Select-a-Term - 21 Year (2009) ROP Select-a-Term - 21 Year (Plus) ROP Select-a-Term - 22 Year (2009) ROP Select-a-Term - 22 Year (Plus) ROP Select-a-Term - 23 Year (2009) ROP Select-a-Term - 23 Year (Plus) ROP Select-a-Term - 24 Year (2009) ROP Select-a-Term - 24 Year (Plus) ROP Select-a-Term - 26 Year (2009) ROP Select-a-Term - 26 Year (Plus) ROP Select-a-Term - 27 Year (2009) ROP Select-a-Term - 27 Year (Plus) ROP Select-a-Term - 27 Year (Plus) ROP Select-a-Term - 28 Year (2009)	N N N N N N N N
		, ,	

Product Code	Company Code	Product Name	Category
ASLH		ROP Select-a-Term - 28 Year (Plus)	N
ASMG		ROP Select-a-Term - 29 Year (2009)	N
ASMH		ROP Select-a-Term - 29 Year (Plus)	N
ASNG		ROP Select-a-Term - 31 Year (2009)	N
ASNH		ROP Select-a-Term - 31 Year (Plus)	N
ASOG		ROP Select-a-Term - 32 Year (2009)	N
ASOH		ROP Select-a-Term - 32 Year (Plus)	N
ASPG		ROP Select-a-Term - 33 Year (2009)	N
ASPH		ROP Select-a-Term - 33 Year (Plus)	N
ASQG		ROP Select-a-Term - 34 Year (2009)	N
ASQH		ROP Select-a-Term - 34 Year (Plus)	N
ASRG		ROP Select-a-Term - 35 Year (2009)	N
ASRH		ROP Select-a-Term - 35 Year (Plus)	N
ASSP	ASSU	Term 350 Plus - 10-year Term (Pfd Plus	
		Term 350 Plus - 15-year Term (Pfd Plus	
		Term 350 Plus - 20-year Term (Pfd Plus	
		Term 350 Plus - 30-year Term (Pfd Plus	
		Term 350 Plus - 20-year Term w/ROP (P+)	K
		Term 350 Plus - 30-year Term w/ROP (P+)	M
ASSU		Term 350 Plus - 10-year Term	3
		Term 350 Plus - 15-year Term	4
		Term 350 Plus - 20-year Term	5
		Term 350 Plus - 30-year Term	7
		Level Benefit W/L - Simplified Issue	8
		Term 350 Plus - 20-year Term w/ROP	K
		Term 350 Plus - 30-year Term w/ROP	M
ASTP		Non Med Term 350 - 10 Year (Select+)	3
		Non Med Term 350 - 15 Year (Select+)	4
		Non Med Term 350 - 20 Year (Select+)	5
		Non Med Term 350 - 30 Year (Select+)	7
		Non Med Term 350 - 20 Year w/ROP (Slct+	
		Non Med Term 350 - 30 Year w/ROP (Slct+	
ASTU		Non Med Term 350 - 10 Year Level	3
		Non Med Term 350 - 15 Year Level	4
		Non Med Term 350 - 20 Year Level	5
		Non Med Term 350 - 30 Year Level	7
		Non Med Term 350 - 20 Year Level w/ROP	K
7 0510		Non Med Term 350 - 30 Year Level w/ROP	M
ASWP		Term 350 Plus - 10-year Term (Plus/WA)	3
		Term 350 Plus - 15-year Term (Plus/WA)	4
		Term 350 Plus - 20-year Term (Plus/WA)	5
7 (1111		Term 350 Plus - 30-year Term (Plus/WA)	7
ASWU		Term 350 Plus - 10-year Term (WA)	3
		Term 350 Plus - 15-year Term (WA)	4 5
		Term 350 Plus - 20-year Term (WA)	5 7
ス·Ͳ⊑╱	7 MCC	Term 350 Plus - 30-year Term (WA)	
ATFG	AMGG	ROP Select-a-Term - 21 Year	N
ATFH		ROP Select-a-Term - 21 Year (Plus) ROP Select-a-Term - 22 Year	N
ATGG			N
ATGH ATHG		ROP Select-a-Term - 22 Year (Plus) ROP Select-a-Term - 23 Year	N
AIIIG		vor perecc-a-rerm - 52 rear	N

Product Code	Company Code	Product Name	Category
ATHH ATIG		ROP Select-a-Term - 23 Year (Plus) ROP Select-a-Term - 24 Year	N N
ATIH		ROP Select-a-Term - 24 Year (Plus)	N
ATJG		ROP Select-a-Term - 26 Year	N
ATJH		ROP Select-a-Term - 26 Year (Plus)	N
ATKG		ROP Select-a-Term - 27 Year	N
ATKH		ROP Select-a-Term - 27 Year (Plus)	N
ATLG		ROP Select-a-Term - 28 Year	N
ATLH		ROP Select-a-Term - 28 Year (Plus)	N
ATMG		ROP Select-a-Term - 29 Year	N
ATMH		ROP Select-a-Term - 29 Year (Plus)	N
ATNG		ROP Select-a-Term - 31 Year	N
ATNH		ROP Select-a-Term - 31 Year (Plus)	N
ATOG		ROP Select-a-Term - 32 Year	N
ATOH		ROP Select-a-Term - 32 Year (Plus)	N
ATPG		ROP Select-a-Term - 33 Year	N
ATPH		ROP Select-a-Term - 33 Year (Plus)	N
ATQG		ROP Select-a-Term - 34 Year	N
ATQH		ROP Select-a-Term - 34 Year (Plus)	N
ATQS		ROP Select-a-Term - 15 Year (Special)	F
ATRG	AMGE	Select-a-Term - 10 Year	3
		Select-a-Term - 15 Year	4
		Select-a-Term - 20 Year	5
		Select-a-Term - 25 Year	6
		Select-a-Term - 30 Year	7
		ContinUL - no lapse UL	8
		ContinUL - no lapse UL to age 90	C
		ContinUL - no lapse UL to age 100	E
		Select-a-Term - Level to 65	Т
		Select-a-Term - Level to 70	U
	71400	Select-a-Term - Level to 75	V
7 mp.i.	AMGG	ROP Select-a-Term - 35 Year	N
ATRH	AMGE	Select-a-Term - 10 Year (Plus)	3
		Select-a-Term - 15 Year (Plus)	4
		Select-a-Term - 20 Year (Plus)	5
		Select-a-Term - 25 Year (Plus)	6
		Select-a-Term - 30 Year (Plus)	7
		ContinUL - no lapse UL (Plus)	8
		ContinUL - no lapse UL (Plus)	С
		ContinUL - no lapse UL (Plus)	E
		Select-a-Term - Level to 65 (Plus)	Т
		Select-a-Term - Level to 70 (Plus)	U
	7 MCC	Select-a-Term - Level to 75 (Plus)	V
7 mp c	AMGG	ROP Select a Term - 35 Year (Plus)	N
ATRS		ROP Select a Marm 25 Year (Special)	F
ATSS		ROP Select a Term - 25 Year (Special)	F
ATTS	7 1100	ROP Select-a-Term - 30 Year (Special)	F
AUOP	AURO	10-Year Term (issue ages 71-75)	3
AURG	AMGE	Secure Lifetime GUL - to age 121	8
		Secure Lifetime GUL - to age 90	С
		Secure Lifetime GUL - to age 95	D

Product Code	Company Code	Product Name	Category
AURH		Secure Lifetime GUL - to age 100 Secure Lifetime GUL - to age 121 (Plus) Secure Lifetime GUL - to age 90 (Plus) Secure Lifetime GUL - to age 95 (Plus) Secure Lifetime GUL - to age 100 (Plus)	C D
AURO AVAP	AURO AVIV	10-Year Term Guarantee UL Solution III (Premier) Guarantee UL Solution - Single Pay (P+) Guarantee UL Solution - Pay to 100 (P+) Guarantee UL Solution - Pay to 65 (P+) Guarantee UL Solution - 20 Pay (P+)	3 8 O P Q
AVAV		Guarantee UL Solution - 10 Pay (P+) Guarantee UL Solution Series III Guarantee UL Solution III - Single Pay Guarantee UL Solution III - Pay to 100 Guarantee UL Solution III - Pay to 65 Guarantee UL Solution III - 20 Pay	8 O P Q R
AVKP		Guarantee UL Solution III - 10 Pay Advantage Builder Series IV w/NLG (P+) Advantage Builder - Single Pay (P+) Advantage Builder IV - Pay to 100 (P+) Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+) Advantage Builder - 10 Pay (P+)	S 8 0 P Q R S
AVKV		Advantage Builder - 10 Fay (FT) Advantage Builder Series IV w/NLG Advantage Builder IV - Single Pay Advantage Builder Series IV - Pay to 100 Advantage Builder IV - Pay to 65 Advantage Builder IV - 20 Pay Advantage Builder IV - 10 Pay	8 O
AVNP	AVIY	Guarantee UL Solution II (Premier)	8
AVNV		Guarantee UL Solution Series II	8
AVSP	AVIV	Guarantee UL Solution II (Premier) Guarantee UL Solution - Single Pay (P+) Guarantee UL Solution - Pay to 100 (P+) Guarantee UL Solution - Pay to 65 (P+) Guarantee UL Solution - 20 Pay (P+) Guarantee UL Solution - 10 Pay (P+)	P Q R
AVSV		Guarantee UL Solution Series II Guarantee UL Solution II - Single Pay Guarantee UL Solution II - Pay to 100 Guarantee UL Solution II - Pay to 65 Guarantee UL Solution II - 20 Pay Guarantee UL Solution II - 10 Pay	8 O P Q R S
AVTP		Annual Renewal Term (Premier/Standard+) 10 Year Term (Premier P+ / Standard+ R+) 20 Year (Premier P+ / Standard+ R+) 30 Year Term (Premier P+ / Standard+ R+)	1 3 5
AVTV		Annual Renewal Term 01-2010 10 Year Term 01-2010 20 Year Term 01-2010	1 3 5

Product Code	Company Code	Product Name	Category
		30 Year Term 01-2010	7
AVUE	AVIY	Empire Solutions Series III w/NLG 175k+	8
		Empire Solutions III - Single Pay 175k+	0
		Empire Solutions III - Pay to 100 175k+	
		Empire Solutions III - Pay to 65 175k+	
		Empire Solutions III - 20 Pay 175k+	
		Empire Solutions III - 10 Pay 175k+	
AVUP		Empire Solutions Series III (P+) (175k)	
		Empire Solutions - Single Pay (P+/175k)	0
		Empire Solutions - Pay to 100 (P+/175k)	P
		Empire Solutions - Pay to 65 (P+/175k)	Q
		Empire Solutions - 20 Pay (P+/175k)	R R
		Empire Solutions - 10 Pay (P+/175k)	
AVWP	AVIV	30 Year Term (Premier P+ / Std+ R+ / WA	
AVWV	11 V 1 V	30 Year Term 01-2010 (WA)	, , 7
AVYE	AVIY	Empire Solutions Series III w/NLG	8
AVID	AVII	Empire Solutions III - Single Pay	0
		Empire Solutions III - Pay to 100	P
		Empire Solutions III - Pay to 65	Q
		Empire Solutions III - 20 Pay	Q R
		Empire Solutions III - 20 Fay Empire Solutions III - 10 Pay	S
77770		Empire Solutions III - 10 Fay Empire Solutions Series III w/NLG (P+)	
AVYP			
		Empire Solutions - Single Pay (P+)	
		Empire Solutions III - Pay to 100 (P+)	
		Empire Solutions - Pay to 65 (P+)	Q
		Empire Solutions - 20 Pay (P+)	R
2		Empire Solutions - 10 Pay (P+)	S
AVZP		Annual Renewal Term (Premier/Standard+	
		Term 10 (Premier P+ / Standard+ R+)	3
		Term 20 (Premier P+ / Standard+ R+)	5
		Term 30 (Premier P+ / Standard+ R+)	7
AVZV		Annual Renewal Term 01-2010	1
		Term 10 01-2010	3
		Term 20 01-2010	5
		Term 30 01-2010	7
AXTO	AXAA	TermOne (SM) - One Year Non-Renewable	1
AXYA		Annual Renewable Term (151X) w/10%	1
AXYP		Annual Renewable Term (Elite/+/151/10%)	1
AXZA		Annual Renewable Term (151X)	1
		Equitable Term 10 (151X)	3
		Equitable Term 15 (151X)	4
		Equitable Term 20 (151X)	5
AXZP		Annual Renewable Term (Elite/Plus / 151	
		Equitable Term 10 (Elite/Plus / 151X)	3
		Equitable Term 15 (Elite/Plus / 151X)	4
		Equitable Term 20 (Elite/Plus / 151X)	5
AYGL	ALLS	TrueTerm - 10 Year	3
		TrueTerm - 15 Year	4
		TrueTerm - 20 Year	5
		TrueTerm - 30 Year	7
		Legacy Secure II Lifetime	8
		-	

Product Code	Company Code	Product Name	Category
AYGM		TrueTerm - 10 Year (P+ Elite, R+ Select) TrueTerm - 15 Year (P+ Elite, R+ Select)	3 4
		TrueTerm - 20 Year (P+ Elite, R+ Select)	5
		TrueTerm - 30 Year (P+ Elite, R+ Select)	7 8
BALT	BALT	Legacy Secure II Lifetime (Elite) Secure Solution Protector - 10 Year Term	
DAHI	DATI	Secure Solution Protector - 15 Year Term	
		Secure Solution Protector - 20 Year Term	
		Secure Solution Protector - 30 Year Term	
		Secure Solutions - Whole Life (pay 100)	Р
		Secure Solutions - Whole Life (20 pay)	R
BANN	BANN	Life Value Term 20 (Plus)	1
		OPTerm 10 - 10 Year Term (Plus)	3
		OPTerm 15 - 15 Year Term (Plus)	4 5
		OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus)	5 7
		Life Change UL - pay to age 121 (Plus)	8
		Life Change UL - to age 95 (Plus)	D
		Life Change UL - to age 100 (Plus)	E
		Life Change UL - to age 105 (Plus)	G
		Life Change UL - to age 110 (Plus)	Н
		Life Change UL - Single Pay (Plus)	0
		Life Change UL - pay to age 100 (Plus)	P
		Life Change UL - Pay to 65 (Plus)	Q
		Life Change UL - 20 Pay (Plus) Life Change UL - 10 Pay (Plus)	R S
BANS		Life Value Term 20	1
D11110		OPTerm 10 - 10 Year Term	3
		OPTerm 15 - 15 Year Term	4
		OPTerm 20 - 20 Year Term	5
		OPTerm 30 - 30 Year Term	7
		Life Change UL - pay to age 121	8
		Life Change UL - to age 95	D
		Life Change UL - to age 100	E
		Life Change UL - to age 105	G
		Life Change UL - to age 110 Life Change UL - Single Pay	Н О
		Life Change UL - pay to age 100	P
		Life Change UL - pay to age 65	Q
		Life Change UL - 20 Pay	~ R
		Life Change UL - 10 Pay	S
BASG	BALT	Silver Guard I - Whole Life (pay 100)	P
		Silver Guard I - Whole Life (10 Pay)	S
BONN	BANN	Life Value Term 30 (Plus)	1
		OPTerm 10 - 10 Year Term (Plus/OR)	3 4
		OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR)	4 5
		OPTerm 30 - 30 Year Term (Plus/OR)	3 7
BONP		Life Value Term 30 (Pfd)	1
BONS		Life Value Term 30	1
		OPTerm 10 - 10 Year Term (OR)	3

Product Code	Company Code	Product Name	Category
		OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR) OPTerm 30 - 30 Year Term (OR)	4 5 7
BOSP BOST	BOST	OPTerm 30 - 30 Year Term (OR) Legacy Whole Life (Elite Plus) Legacy Whole Life	P P
BUNN	BANN	Life Choice UL - pay to age 121 (Plus)	8
		Life Choice UL - to age 100 (Plus)	E
		Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus)	O P
			R
		Life Choice UL - 10 Pay (Plus)	S
BUNS		Life Choice UL - pay to age 121	8
		± ± 5	
			S
CETN	CETN	T-10/10 - 10 Year Term Guaranteed 10	3
		T-15/15 - 15 Year Term Guaranteed 15	4
СЕТР			
0211			
		T-20/20 - 20 Year (P+ / R+)	5
		T-25/25 - 25 Year (P+ / R+)	6
QTDN	O T N N		
CIDN	CINN	• • •	
		, ,	
		<u>-</u>	P
CIDP		LifeHorizons Termsetter 15 (Sup/Sel/MD	
		-	
CINN			
CIIVIV			
		LifeHorizons Termsetter 20	5
		LifeHorizons Termsetter 25	6
			_
		Termsetter ROP 25 Year (w/ROP)	L
		Termsetter ROP 30 Year (w/ROP)	M
		PerpetUL 121 - Pay to 100	P
CINP			
		LifeHorizons Termsetter 30 (Sup/Sel)	7
CETP CIDN CIDP CINN	CINN	Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus) Life Choice UL - pay to age 121 Life Choice UL - to age 100 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - pay to age 100 Life Choice UL - 10 Pay T-10/10 - 10 Year Term Guaranteed 10 T-15/15 - 15 Year Term Guaranteed 20 T-25/25 - 25 Year Term Guaranteed 25 T-30/30 - 30 Year Term Guaranteed 30 T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+) T-30/30 - 30 Year (P+ / R+) LifeHorizons Termsetter 15 (MD) LifeHorizons Termsetter 30 (MD) PerpetUL 121 (CA) PerpetUL 121 - Pay to 100 (CA) LifeHorizons Termsetter 30 (Sup/Sel/MD PerpetUL 121 - Pay to 100 (Sup/Sel/MD PerpetUL 121 - Pay to 100 (Sup/Sel/CA) LifeHorizons Termsetter 15 LifeHorizons Termsetter 10 LifeHorizons Termsetter 20 LifeHorizons Termsetter 30 PerpetUL 121 Termsetter ROP 15 Year Termsetter ROP 20 Year Termsetter ROP 20 Year Termsetter ROP 30 Year (w/ROP) Termsetter ROP 30 Year (w/ROP) PerpetUL 121 - Pay to 100 LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel)	S8EOPRS3456734567478P478P345678JKLMP3456

Product Code	Company Code	Product Name	Category
		PerpetUL 121 (Super / Select)	8
		Termsetter ROP 15 Year (Sup/Sel)	J
		Termsetter ROP 20 Year (Sup/Sel)	K
		Termsetter ROP 25 Year (Sup/Sel)	L
		Termsetter ROP 30 Year (Sup/Sel)	M
		PerpetUL 121 - Pay to 100 (Sup/Sel)	Р
COBD	COLL	Term Line 20 - 20 Year (Low Band)	5
COBP	COLU	Nautical Term - 10 Year (Pfd Plus)	3
		Nautical Term - 20 Year (Pfd Plus)	5
		Nautical Term - 30 Year (Pfd Plus)	7
		Nautical Term - 20 Year with ROP (Pfd+) K
		Nautical Term - 30 Year with ROP (Pfd+) M
COBS		Nautical Term - 10 Year (Super Pfd)	3
		Nautical Term - 20 Year (Super Pfd)	5
		Nautical Term - 30 Year (Super Pfd)	7
		Nautical Term - 20 Year with ROP (Super) K
		Nautical Term - 30 Year with ROP (Super	
COBU		Nautical Term - 10 Year	3
		Nautical Term - 20 Year	5
		Nautical Term - 30 Year	7
		Nautical Term - 20 Year with ROP	K
		Nautical Term - 30 Year with ROP	M
COCL	COLL	Term Line 10 - 10 Year R&C Term	3
COEL	COLM	Term Line 15 - 15 Year R&C Term	4
COFL	00211	Term Line 20 - 20 Year (Low Band)	5
COLC	COLL	Term Line 15 - 15 Year R&C Term	4
0020	0011	Term Line 20 - 20 Year R&C Term	5
		Dignified Choice - Classic I Whole Life	8
COLE	COLM	Term Line 10 - 10 Year R&C Term	3
0022	00211	Term Line 20 - 20 Year R&C Term	5
COMP	COMP	Term Life Answers 10	3
00111	00112	Term Life Answers 15	4
		Term Life Answers 20	5
		Term Life Answers 30	7
		Guaranteed Universal Life - to 120	8
		Guaranteed Universal Life - to 90	C
		Guaranteed Universal Life - to 95	D
		Guaranteed Universal Life - to 100	E
		Guaranteed Universal Life - pay to 65	Q
COMS		Term Life Answers 10 (Plus)	3
		Term Life Answers 15 (Plus)	4
		Term Life Answers 20 (Plus)	5
		Term Life Answers 30 (Plus)	7
		Guaranteed Universal Life to 120 (Plus	
		Guaranteed Universal Life - to 90 (Plus	
		Guaranteed Universal Life - to 95 (Plus	
		Guaranteed Univeral Life - to 100 (Plus	
		Guaranteed UL - pay to 65 (Plus)	, Q
COOP	COLU	Nautical Term - 10 Year (Pfd Plus/OR)	3
		Nautical Term - 20 Year (Pfd Plus/OR)	5
		Nautical Term - 30 Year (Pfd Plus/OR)	7
		(======================================	•

Product Code	Company Code	Product Name	Category
COOS		Nautical Term - 20 Year with ROP (P+/OR) Nautical Term - 30 Year with ROP (P+/OR) Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd/OR)	K M 3 5
COOU		Nautical Term - 20 Year with ROP (Sp/OR) Nautical Term - 30 Year with ROP (Sp/OR) Nautical Term - 10 Year (OR) Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR) Nautical Term - 20 Year with ROP (OR)	K M 3 5 7 K
EMVU	EMPL	Nautical Term - 30 Year with ROP (OR) EMCNL Term - 10 Year EMCNL Term - 15 Year EMCNL Term - 20 Year	M 3 4 5
EMVV		EMCNL Term - 30 Year EMCNL Term - 10 Year (Pfd Plus) EMCNL Term - 15 Year (Pfd Plus) EMCNL Term - 20 Year (Pfd Plus)	7 3 4 5
FICE	FIRD	EMCNL Term - 30 Year (Pfd Plus) Simple Term - 10 Year Simple Term - 15 Year Simple Term - 20 Year	7 3 4 5
FIRA	FIRA	Simple Term - 30 Year Keystone Term 1 Keystone Term 10 Keystone Term 15	7 1 3 4
FIRB		Keystone Term 20 Keystone Term 30 Keystone Term 1 (P+ / R+ Select) Keystone Term 10 (P+ / R+ Select) Keystone Term 15 (P+ / R+ Select) Keystone Term 20 (P+ / R+ Select)	5 7 1 3 4 5
FLEM	FIDL	Keystone Term 30 (P+ / R+ Select) Rapid Decision Express - 10 Year Rapid Decision Express - 15 Year Rapid Decision Express - 20 Year	7 3 4 5
FLHM		Rapid Decision Express - 30 Year Hybrid Term - 10 Year Hybrid Term - 15 Year Hybrid Term - 20 Year	7 3 4 5
FLHP		Hybrid Term - 30 Year Hybrid Term - 10 Year (P+ / Select) Hybrid Term - 15 Year (P+ / Select) Hybrid Term - 20 Year (P+ / Select)	7 3 4 5
FLMM		Hybrid Term - 30 Year (P+ / Select) Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year	7 0 4 5
FLRM		Rapid Decision Mortgage Term - 30 Year Rapid Decision Term - 5 Year	7 2

Product Code	Company Code	Product Name	Category
		Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Term - 20 Year	3 4 5
		Rapid Decision Term - 30 Year Rapid Decision Term - 15 Year (w/ROP)	7 J
		Rapid Decision Term - 20 Year (w/ROP) Rapid Decision Term - 30 Year (w/ROP)	K M
FLWM		Hybrid Term - 10 Year (WA)	3
		Hybrid Term - 15 Year (WA) Hybrid Term - 20 Year (WA)	4 5
		Hybrid Term - 20 Year (WA) Hybrid Term - 30 Year (WA)	7
FLWP		Hybrid Term - 10 Year (P+ / Select /WA	
		<pre>Hybrid Term - 15 Year (P+ / Select /WA Hybrid Term - 20 Year (P+ / Select /WA</pre>	
		Hybrid Term - 30 Year (P+ / Select /WA) 7
FRLP	GEAN	Colony SM LifeLong UL - 40 Year Colony SM LifeLong UL - to age 121	0
		Colony SM LifeLong UL - to age 100	E
		Colony SM LifeLong UL - to age 105	G
		Colony SM LifeLong UL - to age 110 Colony SM LifeLong UL - pay to 100	H P
FRLQ		Colony SM LifeLong UL - 40 Year (P+/R+) 0
		Colony SM LifeLong UL - to 121 (P+/R+)	
		Colony SM LifeLong UL - to 100 (P+/R+) Colony SM LifeLong UL - to 105 (P+/R+)	E G
		Colony SM LifeLong UL - to 110	Н
FRUP		Colony SM LifeLong UL -pay to 100 (P+/R Colony Term UL 10 (50K-199K)	+ P 3
FROF		Colony Term UL 15 (50K-199K)	4
		Colony Term UL 20 (50K-199K)	5
		Colony Term UL 30 (50K-199K) GenGuard UL - no lapse UL to 100 (b1)	7 E
		GenGuard UL - no lapse UL to 105 (b1)	G
FRUQ		Colony Term UL 10 (50K-199K / P+/R+)	3
		Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+)	4 5
		Colony Term UL 30 (50K-199K / P+/R+)	7
		GenGuard UL - no lapse to 100 (P+/R+)	E
FRXP		GenGuard UL - no lapse to 105 (P+/R+) GenGuard UL - no lapse UL to 100 (b2)	G E
		GenGuard UL - no lapse UL to 105 (b2)	G
FRXQ		GenGuard UL - no lapse to 100 $(P+/R+)$ GenGuard UL - no lapse to 105 $(P+/R+)$	E G
FRYP		Colony Term UL 10 (200K+)	3
		Colony Term UL 15 (200K+)	4
		Colony Term UL 20 (200K+) Colony Term UL 30 (200K+)	5 7
		GenGuard UL - no lapse UL to 100 (b3)	E
EDVO		GenGuard UL - no lapse UL to 105 (b3)	G
FRYQ		Colony Term UL 10 (200K+ $/$ P+/R+) Colony Term UL 15 (200K+ $/$ P+/R+)	3 4
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Product Code	Company Code	Product Name	Category
		Colony Term UL 20 (200K+ / P+/R+) Colony Term UL 30 (200K+ / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	5 7 E
FTLI	FIRM	GenGuard UL - no lapse to 105 (P+/R+) Guaranteed Level Term 10 (Rapid eUW)	G 3
		Guaranteed Level Term 15 (Rapid eUW) Guaranteed Level Term 20 (Rapid eUW)	4 5
FTLP		Guaranteed Level Term 30 GLT 10 (R+ Std+ / eUW)	7 3
ГТБ		GLT 15 (R+ Std+ / Rapid eUW)	4
		GLT 20 (R+ Std+ / Rapid eUW)	5
		GLT 30 (P+ Elite / R+ Std+)	7
FYLI		Guaranteed Level Term 10	3
		Guaranteed Level Term 15	4
		Guaranteed Level Term 20	5
FYLP		GLT 20 (P+ Elite / R+ Std+)	3
		GLT 15 (P+ Elite / R+ Std+)	4 5
GDCA	GUAR	GLT 20 (P+ Elite / R+ Std+) Level Term Gold 10 (xtended conversion)	
ODCA	GOAR	Level Term Gold 15 (xtended conversion)	
		Level Term Gold 20 (xtended conversion)	
		Level Term Gold 30 (xtended conversion)	
GDCE		Level Term Gold 10 (Elite/ext. conv.)	3
		Level Term Gold 15 (Elite/ext. conv.)	4
		Level Term Gold 20 (Elite/ext. conv.)	5
		Level Term Gold 30 (Elite/ext. conv.)	7
GDCP		Level Term Gold 10 (Pfd Plus/ext. conv)	
		Level Term Gold 15 (Pfd Plus/ext. conv) Level Term Gold 20 (Pfd Plus/ext. conv)	
		Level Term Gold 30 (Pfd Plus/ext. conv)	
GDLA		Level Term Gold 10	3
02 211		Level Term Gold 15	4
		Level Term Gold 20	5
		Level Term Gold 30	7
GDLE		Level Term Gold 10 (Elite)	3
		Level Term Gold 15 (Elite)	4
		Level Term Gold 20 (Elite)	5 7
GDLP		Level Term Gold 30 (Elite) Level Term Gold 10 (Preferred Plus)	3
GDLF		Level Term Gold 15 (Preferred Plus)	4
		Level Term Gold 20 (Preferred Plus)	5
		Level Term Gold 30 (Preferred Plus)	7
GGLA		Yearly Renewable Term (YRT) Gold	1
GGLE		YRT Gold (Elite)	1
GGLP		YRT Gold (Preferred Plus)	1
GLEA	GLEA	Gleaner Term - 10-Year	3
		Gleaner Term - 15-Year	4
		Gleaner Term - 20-Year Gleaner Term - 30-Year	5 7
GLEE		Gleaner Term - 30-Year (Elite Pfd)	3
OHLL		Gleaner Term - 15-Year (Elite Pfd)	4
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Product Code	Company Code	Product Name	Category
CLEC		Gleaner Term - 20-Year (Elite Pfd) Gleaner Term - 30-Year (Elite Pfd) Gleaner Term - 10 Year (Gyper Pfd)	5 7 3
GLES		Gleaner Term - 10-Year (Super Pfd) Gleaner Term - 15-Year (Super Pfd)	4
		Gleaner Term - 20-Year (Super Pfd) Gleaner Term - 30-Year (Super Pfd)	5 7
GOVE	GOVE	Mark X - 10 Year Level Term	3
		Mark X - 15 Year Level Term	4
GOVP		Mark X - 20 Year Level Term Mark X - 10 Year (Preferred Plus)	5 3
GOVI		Mark X - 15 Year (Preferred Plus)	4
		Mark X - 20 Year (Preferred Plus)	5
GRLP	GECA	Colony SM LifeLong UL - 40 Year Colony SM LifeLong UL - to age 121	0 8
		Colony SM LifeLong UL - to age 121	E
		Colony SM LifeLong UL - to age 105	G
		Colony SM LifeLong UL - to age 110	Н
GRLQ		Colony SM LifeLong UL - pay to 100 Colony SM LifeLong UL - 40 Year (P+/R+)	P 0
01.2 &		Colony SM LifeLong UL - to 121 (P+/R+)	8
		Colony SM LifeLong UL - to 100 (P+/R+)	E
		Colony SM LifeLong UL - to 105 (P+/R+) Colony SM LifeLong UL - to 110	G H
		Colony SM LifeLong UL -pay to 100 (P+/R+	
GRUP		Colony Term UL 10 (50K-199K)	3
		Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K)	4 5
		Colony Term UL 30 (50K-199K)	3 7
		GenGuard UL - no lapse UL to 100 (b1)	E
CDIIO		GenGuard UL - no lapse UL to 105 (b1)	G
GRUQ		Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+)	3 4
		Colony Term UL 20 (50K-199K / P+/R+)	5
		Colony Term UL 30 (50K-199K / P+/R+)	7
		GenGuard UL - no lapse to 100 $(P+/R+)$ GenGuard UL - no lapse to 105 $(P+/R+)$	E G
GRXP		GenGuard UL - no lapse UL to 100 (b2)	E
		GenGuard UL - no lapse UL to 105 (b2)	G
GRXQ		GenGuard UL - no lapse to 100 $(P+/R+)$ GenGuard UL - no lapse to 105 $(P+/R+)$	E G
GRYP		Colony Term UL 10 (200K+)	3
		Colony Term UL 15 (200K+)	4
		Colony Term UL 20 (200K+)	5 7
		Colony Term UL 30 (200K+) GenGuard UL - no lapse UL to 100 (b3)	/ E
		GenGuard UL - no lapse UL to 105 (b3)	G
GRYQ		Colony Term UL 10 (200K+ / P+/R+)	3
		Colony Term UL 15 (200K+ / P+/R+) Colony Term UL 20 (200K+ / P+/R+)	4 5
		Colony Term UL 30 (200K+ / P+/R+)	7
		GenGuard UL - no lapse to 100 $(P+/R+)$	E

Product Code	Company Code	Product Name	Category
GZUP	GENY	GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K)	G 3 4 5
		Colony Term UL 30 (50K-199K) GenGuard UL - no lapse UL to 100 (b1)	7 E
GZUQ		GenGuard UL - no lapse UL to 105 (b1) Colony Term UL 10 (50K-199K / P+/R+)	G 3
		Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+)	4 5 7
		GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+)	E G
GZXP		GenGuard UL - no lapse UL to 100 (b2) GenGuard UL - no lapse UL to 105 (b2)	E G
GZXQ		GenGuard UL - no lapse to 100 $(P+/R+)$ GenGuard UL - no lapse to 105 $(P+/R+)$	E G
GZYP		Colony Term UL 10 (200K+)	3
		Colony Term UL 15 (200K+)	4 5
		Colony Term UL 20 (200K+) Colony Term UL 30 (200K+)	5 7
		GenGuard UL - no lapse UL to 100 (b3)	E
		GenGuard UL - no lapse UL to 105 (b3)	G
GZYQ		Colony Term UL 10 (200K+ / P+/R+)	3
		Colony Term UL 15 (200K+ / P+/R+)	4
		Colony Term UL 20 (200K+ $/$ P+/R+) Colony Term UL 30 (200K+ $/$ P+/R+)	5 7
		GenGuard UL - no lapse to 100 (P+/R+)	, E
		GenGuard UL - no lapse to 105 (P+/R+)	
HARB	HART	Hartford Bicentennial Term 10 (Pf Best) 3
		Hartford Bicentennial Term 15 (Pf Best	
		Hartford Bicentennial Term 20 (Pf Best	
ממנוז		Hartford Bicentennial Term 30 (Pf Best	
HARP		Hartford Bicentennial Term 10 (Pfd+) Hartford Bicentennial Term 15 (Pfd+)	3 4
		Hartford Bicentennial Term 20 (Pfd+)	5
		Hartford Bicentennial Term 30 (Pfd+)	7
HART		Hartford Bicentennial Term 10	3
		Hartford Bicentennial Term 15	4
		Hartford Bicentennial Term 20	5
117110		Hartford Bicentennial Term 30	7
HAUP HAUT		Hartford Bicentennial Freedom UL (P+) Hartford Bicentennial Freedom UL (2010)	8 8
HAYB	HARY	Hartford Bicentennial Term 10 (Pf Best	
		Hartford Bicentennial Term 15 (Pf Best	
		Hartford Bicentennial Term 20 (Pf Best) 5
		Hartford Bicentennial Term 30 (Pf Best) 7
HAYP		Hartford Bicentennial Term 10 (Pfd+)	3
		Hartford Bicentennial Term 15 (Pfd+)	4
		Hartford Bicentennial Term 20 (Pfd+)	5 7
		Hartford Bicentennial Term 30 (Pfd+)	/

Product Code	Company Code	Product Name	Category
НАҮТ		Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20	3 4 5
HOUS	HOUS	Hartford Bicentennial Term 30 10 Year Term 15 Year Term 20 Year Term	7 3 4 5 7
HYUP HYUT	HARY	30 Year Term Hartford Bicentennial Freedom II UL (P+) Hartford Bicentennial Freedom UL (2010)	8 8
ILLI	ILLI	10-Year Term 15-Year Term 20-Year Term 30-Year Term Life Foundations Whole Life - Continuous 15-Year Term (with ROP) 20-Year Term (with ROP)	3 4 5 7 8 J K
ILLP		30-Year Term (with ROP) 10-Year Term (Super / Ultra Std) 15-Year Term (Super / Ultra Std) 20-Year Term (Super / Ultra Std)	M 3 4 5
		30-Year Term (Super / Ultra Std) 15-Year Term (Super/Ultra Std / w/ROP) 20-Year Term (Super/Ultra Std / w/ROP) 30-Year Term (Super/Ultra Std / w/ROP)	7 J K M
INDU	INDU	Critical Choice Term - 15 Year Critical Choice Term - 20 Year Critical Choice Term - 30 Year	4 5 7
INXD		Critical Choice Term - 15/5 Year Critical Choice Term - 20/5 Year	4 5 7
IOFE	INDE	Critical Choice Term - 30/5 Year Foresters Lifefirst - 10 Year Foresters Lifefirst - 20 Year Foresters Lifefirst - 30 Year	7 3 5 7
IOFP		Foresters Lifefirst - 30 Year (Plus) Foresters Lifefirst - 20 Year (Plus) Foresters Lifefirst - 30 Year (Plus)	3 5 7
IONE		Foresters Lifefirst - 20 Year (non-med) Foresters Lifefirst - 30 Year (non-med) Planright Level Lifefirst - 20 Year (non-med / w/ROP) Lifefirst - 30 Year (non-med / w/ROP)	7 5 7 8 K M
JGCK	JACK	Protector 10-Year Term Protector 15-Year Term	3 4
JGCP		Protector 20-Year Term Protector 10-Year Term (P+) Protector 15-Year Term (P+)	5 3 4
JHCP	JOHU	Protector 20-Year Term (P+) 15 Year Level (Super/Std+ with CER) 20 Year Level (Super/Std+ with CER)	5 4 5
JHCU		15 Year Level Premium Term (with CER)	4

Product Code	Company Code	Product Name	Category
JHGP		20 Year Level Premium Term (with CER) 10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+) 4
JHGU		20 Year Level Premium Term (Super Std+ Protection UL-G '11 (Super/Std+) 10 Year Level Premium Term 15 Year Level Premium Term 20 Year Level Premium Term) 5 8 3 4 5
JYCN	JOHY	Protection UL-G '11 15 Year Level Premium Term (with CER)	8 4 5
JYCP		15 Year Level (Super/Std+ with CER)	4
JYYN		20 Year Level (Super/Std+ with CER) 10 Year Level Premium Term 15 Year Level Premium Term 20 Year Level Premium Term	5 3 4 5
JYYP		Protection UL-G '11 10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+) 4
JYZN		Protection UL-G '11 (Super/Std+) 10 Year Level Premium Term (ages 71+) 15 Year Level Premium Term (ages 66+)	8 3 4
JYZP		20 Year Level Premium Term (ages 61+) 10 Year Level Term (Super Pfd/ages 71+) 15 Year Level Term (Super Pfd/ages 66+) 20 Year Level Term (Super Pfd/ages 61+)	5 3 4 5
LBTE	LNBE	TrueTerm - 10 Year TrueTerm - 15 Year TrueTerm - 20 Year	3 4 5
LBTP		TrueTerm - 30 Year TrueTerm - 10 Year (P+ Elite, R+ Select TrueTerm - 15 Year (P+ Elite, R+ Select TrueTerm - 20 Year (P+ Elite, R+ Select TrueTerm - 30 Year (P+ Elite, R+ Select) 4) 5
LGBL		Legacy Secure II Lifetime	8
LGBM		Legacy Secure II Lifetime (Elite)	8
LGWL		TrueTerm - 10 Year (WA) TrueTerm - 15 Year (WA) TrueTerm - 20 Year (WA)	3 4 5 7
LGWM		TrueTerm - 30 Year (WA) TrueTerm - 10 Year (P+ Elite, R+ Sel/WA TrueTerm - 15 Year (P+ Elite, R+ Sel/WA TrueTerm - 20 Year (P+ Elite, R+ Sel/WA TrueTerm - 30 Year (P+ Elite, R+ Sel/WA) 3) 4) 5
LIBB	LIBB	Passport 20 Plus with ROP feature Passport 30 Plus with ROP feature	, , , , , , , , , , , , , , , , , , ,
LIBP		Passport 30 Plus with ROP feature Elit Passport 30 Plus with ROP feature Elit	е К
LIDN	LNNA	LGUL (PR) LGUL - pay to 100 (PR)	8 P

Product Code	Company Code	Product Name	Category
LIDP		LGUL (P+ / PR)	8 P
T TNINI		LGUL - pay to 100 (P+ / PR) Lincoln DurationGuarantee UL - 10 Year	3
LINN			
		Lincoln DurationGuarantee UL - 15 Year	4
		Lincoln DurationGuarantee UL - 20 Year Lincoln DurationGuarantee UL - 25 Year	5 6
		Lincoln DurationGuarantee UL - 25 Year Lincoln DurationGuarantee UL - 30 Year	7
		LGUL LGUL	8
		Lincoln DurationGuarantee UL - to 95	o D
		LGUL - pay to 100	P
LINP			3
LINE		•	4
		•	5
			6
		Lincoln DurationGuarantee - 25 (P+) Lincoln DurationGuarantee - 30 (P+)	7
		LGUL (P+)	8
		Lincoln DurationGuarantee - to 95 (P+)	D
		LGUL - pay to 100 (P+)	P
LNEN		LifeElement (SM) Level Term - 10 Year	3
1111111		LifeElement (SM) Level Term - 15 Year	4
		LifeElement (SM) Level Term - 20 Year	5
		LifeElement (SM) Level Term - 30 Year	7
LNEP		LifeElement (SM) Level Term - 10 (P+)	3
T11/1; T		LifeElement (SM) Level Term - 15 (P+)	4
		LifeElement (SM) Level Term - 20 (P+)	5
		LifeElement (SM) Level Term - 30 (P+)	7
LYNN	LNLI	Lincoln DurationGuarantee UL - 10 Year	3
TITININ	TIVIT	Lincoln DurationGuarantee UL - 15 Year	4
		Lincoln DurationGuarantee UL - 20 Year	5
		Lincoln DurationGuarantee UL - 25 Year	6
		Lincoln DurationGuarantee UL - 30 Year	7
		LGUL	8
		LGUL - pay to 100	P
LYNP		Lincoln DurationGuarantee - 10 (P+)	3
		Lincoln DurationGuarantee - 15 (P+)	4
		Lincoln DurationGuarantee - 20 (P+)	5
		Lincoln DurationGuarantee - 25 (P+)	6
		Lincoln DurationGuarantee - 30 (P+)	7
		LGUL (P+)	8
		LGUL - pay to 100 (P+)	Р
LYYN		LifeElement (SM) Level Term - 10 Year	3
		LifeElement (SM) Level Term - 15 Year	4
		LifeElement (SM) Level Term - 20 Year	5
		LifeElement (SM) Level Term - 30 Year	7
LYYP		LifeElement (SM) Level Term - 10 (P+)	3
		LifeElement (SM) Level Term - 15 (P+)	4
		LifeElement (SM) Level Term - 20 (P+)	5
		LifeElement (SM) Level Term - 30 (P+)	7
MADI	MADI	Legacy Select Level Benefit Whole Life	8
MELI	METL	Guaranteed Level Term 10 (Rapid eUW)	3
		Guaranteed Level Term 15 (Rapid eUW)	4
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Product Code	Company Code	Product Name	Category
MELP		Guaranteed Level Term 20 (Rapid eUW) GLT 10 (R+ Std+ / eUW) GLT 15 (R+ Std+ / Rapid eUW) GLT 20 (R+ Std+ / Rapid eUW)	5 3 4 5
MHLI		Guaranteed Level Term 10 Guaranteed Level Term 15 Guaranteed Level Term 20	3 4 5
MHLP		GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	3 4 5
MIDL	MIDT	Premier CS4 - 10 Year Term Premier CS4 - 15 Year Term Premier CS4 - 20 Year Term Premier CS4 - 30 Year Term Essential Guaranteed UL (\$250F) Essential Guaranteed UL - 1 pay (\$250F) Essential Guaranteed UL - p100 (\$250F) Essential Guaranteed UL - p65 (\$250F) Essential Guaranteed UL - 20p (\$250F)	3 4 5 7 8 8 0 8 0 7 8 0 8 7 8 7
MIDP		Essential Guaranteed UL - 10p (\$250F) Premier CS4 - 10 Year Term (P+) Premier CS4 - 15 Year Term (P+) Premier CS4 - 20 Year Term (P+) Premier CS4 - 30 Year Term (Plus) Essential Guaranteed UL P+ (\$250F) Essential Guaranteed UL - 1 pay P+ (\$250F) Essential Guaranteed UL - p65 P+ (\$250F) Essential Guaranteed UL - 20p P+ (\$250F) Essential Guaranteed UL - 20p P+ (\$250F) Essential Guaranteed UL - 10p P+ (\$250F)	3 4 5 7 8 8 0 7 8 0 7 8 7 8 7 8 7 8 7 8 7 8 7
MIEL		Executive CS3 - 10 Year Term Executive CS3 - 15 Year Term Executive CS3 - 20 Year Term Executive CS3 - 20 Year Term Essential Guaranteed UL (\$25F) Essential Guaranteed UL - 1 pay (\$25F) Essential Guaranteed UL - p65 (\$25F) Essential Guaranteed UL - 20p (\$25F) Essential Guaranteed UL - 10p (\$25F)	3 4 5 5 8 6 7 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9
MIEP		Executive CS3 - 10 Year (P+) Executive CS3 - 15 Year (P+) Executive CS3 - 20 Year (P+) Essential Guaranteed UL P+ (\$25F Essential Guaranteed UL - p100 P+ (\$25F Essential Guaranteed UL - p65 P+ (\$25F Essential Guaranteed UL - 20p P+ (\$25F Essential Guaranteed UL - 20p P+ (\$25F Essential Guaranteed UL - 10p P+ (\$25F	3 4 5 5 8 6 7 9 P 6 7 9 R
MIFL		Essential Guaranteed UL 2 (\$25F Essential Guaranteed UL 2 - 1 pay (\$25F Essential Guaranteed UL 2 - p100 (\$25F	(X) 8 (X) (X)

Product Code	Company Code	Product Name	Category
MIFP		Essential Guaranteed UL 2 - p65 (\$25K) Essential Guaranteed UL 2 - 20p (\$25K) Essential Guaranteed UL 2 - 10p (\$25K) Essential Guaranteed UL 2 P+ (\$25K)	R S
		Essential Guaranteed UL 2 - 1p P+ (\$25K) Essential Guaranteed UL - p100 P+ (\$25K) Essential Guaranteed UL 2 -p65 P+ (\$25K) Essential Guaranteed UL 2-20 p P+ (\$25K)	P Q
MIGL		Essential Guaranteed UL 2-10p P+ (\$25K) Essential Guaranteed UL 2 (\$250K) Essential Guaranteed UL 2 - 1p (\$250K) Essential Guaranteed UL 2 - p100 (\$250K)	8
MIGP		Essential Guaranteed UL 2 - p65 (\$250K) Essential Guaranteed UL 2 - 20p (\$250K) Essential Guaranteed UL 2 - 10p (\$250K) Essential Guaranteed UL 2 P+ (\$250K)	Q R S
MIGI		Essential Guaranteed UL 2 - 1p P+(\$250K) Essential Guaranteed UL -p100 P+ (\$250K) Essential Guaranteed UL 2-p65 P+ (\$250K) Essential Guaranteed UL 2-20p P+ (\$250K)	O P Q
MINN	MINM	Essential Guaranteed UL 2-10p P+ (\$250K) Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year	S 2 3 4 5
MINP		Advantage Elite Term Life - 30 Year Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus)	7 2 3 4 5
MOTB	MOTO	Advantage Elite Term - 20 Year (Plus) Advantage Elite Term - 30 Year (Plus) Value Term Plus - 10-Year (Pfd Best) Value Term Plus - 15-Year (Pfd Best) Value Term Plus - 20-Year (Pfd Best)	7 3 4 5
МОТО		Value Term Plus - 30-Year (Pfd Best) Value Term Plus - 10-Year Plan Value Term Plus - 15-Year Plan Value Term Plus - 20-Year Plan	7 3 4 5
MOTP		Value Term Plus - 30-Year Plan Value Term Plus - 10-Year (Pfd Plus) Value Term Plus - 15-Year (Pfd Plus) Value Term Plus - 20-Year (Pfd Plus)	7 3 4 5 7
MTGN	MASM	Value Term Plus - 30-Year (Pfd Plus) Vantage Term 10 Vantage Term 20	3 5
MTGP		Vantage Term 10 (Plus) Vantage Term 20 (Plus)	3 5
MTLI	METL	Guaranteed Level Term 10 Guaranteed Level Term 15 Guaranteed Level Term 20 Guaranteed Level Term 30	3 4 5 7

Product Code	Company Code	Product Name	Category
MTLP		GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	3 4 5
		GLT 30 (P+ Elite / R+ Std+)	7
MTRP	MTRU	SelecTerm-10 (Preferred Plus)	3
		SelecTerm-15 (Preferred Plus)	4
		SelecTerm-20 (Preferred Plus)	5
MIDIT		SelecTerm-30 (Preferred Plus)	7
MTRU		SelecTerm-10 (NV, NJ, OR) SelecTerm-15 (NV, NJ, OR)	3 4
		SelecTerm-20 (NV, NJ, OR)	5
		SelecTerm-30 (NV, NJ, OR)	7
MTSP		SelecTerm-10 (Preferred Plus)	3
11101		SelecTerm-15 (Preferred Plus)	4
		SelecTerm-20 (Preferred Plus)	5
		SelecTerm-30 (Preferred Plus)	7
MTSU		SelecTerm-10	3
		SelecTerm-15	4
		SelecTerm-20	5
		SelecTerm-30	7
MUTE	METL	Guaranteed Advantage UL (2001 CSO)	8
MUTP		Guaranteed Advantage UL (2001 CSO/Elite	
MYUE	METR	Guaranteed Advantage UL (2001 CSO)	8
MYUP	אוא חוד	Guaranteed Advantage UL (2001 CSO/Elite) 8 1
NATV	NATI	ART - Annual Renewable Term GL-10 - 10 Year Level Term	3
		GL-10 - 10 lear Level Term	4
NATW		ART - Annual Renewable Term (Elite Pfd)	1
14171 44		GL-10 - 10 Year (Elite Preferred)	3
		GL-15 - 15 Year (Elite Preferred)	4
NDGA	NORA	ADDvantage 10	3
		ADDvantage 15	4
		ADDvantage 20	5
		ADDvantage 30	7
NDGP		ADDvantage 10 (Super Preferred)	3
		ADDvantage 15 (Super Preferred)	4
		ADDvantage 20 (Super Preferred)	5 7
NIE C N		ADDvantage 30 (Super Preferred) Custom Guarantee Gen 6 (\$25K)	
NEGA		Custom Guarantee Gen 6 (\$25K) Custom Guarantee Gen 6 - 1 pay (\$25K)	
		Custom Guarantee Gen 6 - p100 (\$25K	
		Custom Guarantee Gen 6 - p65 (\$25K	
		Custom Guarantee Gen 6 - 20p (\$25K	
		Custom Guarantee Gen 6 - 10p (\$25K	
NEGP		Custom Guarantee Gen 6 P+ (\$25K	•
		Custom Guarantee Gen 6 - 1 pay P+ (\$25K	
		Custom Guarantee Gen 6 - p100 P+ (\$25K) P
		Custom Guarantee Gen 6 - p65 P+ (\$25K	
		Custom Guarantee Gen 6 - 20p P+ (\$25K	
		Custom Guarantee Gen 6 - 10p P+ (\$25K	
NFGA		Custom Guarantee Gen 6 (\$250K) 8

Product Code	Company Code	Product Name	Category
		Custom Guarantee Gen 6 - 1 pay (\$250K) Custom Guarantee Gen 6 - p100 (\$250K) Custom Guarantee Gen 6 - p65 (\$250K)	P Q
NFGP		Custom Guarantee Gen 6 - 20p (\$250K) Custom Guarantee Gen 6 - 10p (\$250K) Custom Guarantee Gen 6 P+ (\$250K)	S 8
		Custom Guarantee Gen 6 - 1 pay P+(\$250K) Custom Guarantee Gen 6 - p100 P+ (\$250K) Custom Guarantee Gen 6 - p65 P+ (\$250K)	Р
NOTE	NA 77	Custom Guarantee Gen 6 - 20p P+ (\$250K) Custom Guarantee Gen 6 - 10p P+ (\$250K)	S
NGTV	NATI	GL-20 - 20 Year Level Term	5
NGTW		GL-20 - 20 Year (Elite Preferred)	5
NOTN	NORM	TT Term 10 - 1 Year Term for 10 Years TT Level Term 20 (issue ages 51+)	1 5
NOTP		TT Term 10 - 1 Year for 10 Yrs (Premier)	1
		TT Level Term 20 (Premier NT/ages 51+)	5
NOWM		TT Term 80 - 1 Year R & C Term	1
		TT Level Term 10	3
		TT Level Term 20	5
NOWP		TT Term 80 - 1 Year R & C (Premier NT)	1
		TT Level Term 10 (Premier NT)	3
		TT Level Term 20 (Premier NT)	5
NOYN		TT Level Term 20 (NY)	5
NOYP		TT Level Term 20 (Premier NT / NY)	5
NPGA	NORA	Custom Guarantee Gen 5 (\$250K)	
		Custom Guarantee Gen 5 - 1 pay (\$250K)	0
		Custom Guarantee Gen 5 - p100 (\$250K)	P
		Custom Guarantee Gen 5 - p65 (\$250K)	Q
		Custom Guarantee Gen 5 - 20p (\$250K)	R
		Custom Guarantee Gen 5 - 10p (\$250K)	S
NPGP		Custom Guarantee Gen 5 P+ (\$250K)	
		Custom Guarantee Gen 5 - 1 pay P+(\$250K)	
		Custom Guarantee Gen 5 - p100 P+ (\$250K)	
		Custom Guarantee Gen 5 - p65 P+ (\$250K)	
		Custom Guarantee Gen 5 - 20p P+ (\$250K)	
		Custom Guarantee Gen 5 - 10p P+ (\$250K)	
NTFA		TermGUL (\$25K)	8
NTFP		TermGUL - pay to 100 no lapse UL (\$25K) TermGUL (\$25K/Super)	P 8 P
NTGA		TermGUL - pay to 100 (\$25K/Super) TermGUL (\$250K)	8
NTGP		TermGUL - pay to 100 no lapse UL (\$250K) TermGUL (\$250K/Super)	8
NTWL	NATW	TermGUL - pay to 100 (\$250K/Super) YourLife(SM) - 10 Year Term II	P 3
		YourLife(SM) - 15 Year Term II	4
		YourLife(SM) - 20 Year Term II	5
		YourLife(SM) - 30 Year Term II	7
NTWP		YourLife(SM) - 10 Year Term II (Pfd+)	3
		YourLife(SM) - 15 Year Term II (Pfd+)	4

Product Code	Company Code	Product Name	Category
		YourLife(SM) - 20 Year Term II (Pfd+) YourLife(SM) - 30 Year Term II (Pfd+)	5 7
NUGA	NORA	Custom Guarantee Gen 5 (\$25K) 8
		Custom Guarantee Gen 5 - 1 pay (\$25K	
		Custom Guarantee Gen 5 - p100 (\$25K	
		Custom Guarantee Gen 5 - p65 (\$25K) Q
		Custom Guarantee Gen 5 - 20p (\$25K) R
		Custom Guarantee Gen 5 - 10p (\$25K	
NUGP		Custom Guarantee Gen 5 P+ (\$25K	
		Custom Guarantee Gen 5 - 1 pay P+ (\$25K	
		Custom Guarantee Gen 5 - p100 P+ (\$25K	
		Custom Guarantee Gen 5 - p65 P+ (\$25K	
		Custom Guarantee Gen 5 - 20p P+ (\$25K	
		Custom Guarantee Gen 5 - 10p P+ (\$25K	
NVWL	NATW	YourLife No-Lapse Guarantee UL - to 121	
		YourLife No-Lapse Guarantee UL - to 100	
		YourLife No-Lapse Guarantee UL - to 105	
		YourLife No-Lapse Guarantee UL - to 110	
		YourLife No-Lapse Guarantee UL - 1 Pay	
		YourLife No-Lapse Guarantee UL - 20 Pay	
NVWP		YourLife No-Lapse Guarantee UL - 10 Pay YourLife No-Lapse UL - to 121 (Pfd Plus	
NVWP		YourLife No-Lapse UL - to 121 (Fid Flus YourLife No-Lapse UL - to 100 (Pfd Plus	
		YourLife No-Lapse UL - to 105 (Pfd Plus	
		YourLife No-Lapse UL - to 110 (Pfd Plus	
		YourLife No-Lapse UL - 1 Pay (Pfd Plus	
		YourLife No-Lapse UL - 20 Pay (Pfd Plus	
		YourLife No-Lapse UL - 10 Pay (Pfd Plus	
NXTV	NATI	L-15 - 15 Year Level Term	4
		L-20 - 20 Year Level Term	5
NXTW		L-15 - 15 Year (Elite Preferred)	4
		L-20 - 20 Year (Elite Preferred)	5
NYLA	NEWY	Indeterminate Premium Term	1
		Five Year Term	2
		20/10 Year Term	5
	NEWZ	Term to Age 90 - 10 Year Level Term	3
NYLP	NEWY	Indeterminate Premium Term (Select Pfd)	1
		Five Year Term (Select Preferred)	2
		20/10 Year Term (Select Preferred)	5
	NEWZ	Term to Age 90 - 10 Year (Select Pfd)	3
NYLS	NEWY	Indeterminate Premium Term (Smoker)	1
NYMA		20 Year Level Term (20LT)	5
NYMP	MΛΠΤ	20 Year Level Term (20LT) (Select Pfd) GL-10 - 10 Year Level Term (NY)	5 3
NYTV	NATI	GL-10 - 10 Year Level Term (NY) GL-15 - 15 Year Level Term (NY)	3 4
		GL-13 - 13 Year Level Term (NY)	5
NYTW		GL-20 - 20 rear Level refm (NI) GL-10 - 10 Year (Elite Preferred/NY)	3
TA T T AA		GL-15 - 15 Year (Elite Preferred/NY)	4
		GL-20 - 20 Year (Elite Preferred/NY)	5
NYWL	NATW	YourLife No-Lapse UL - to 121 (NY)	8
		YourLife No-Lapse Guarantee -to 105 (NY	
		_	•

Product Code	Company Code	Product Name	Category
NYWP		YourLife No-Lapse Guarantee -to 110 (NY YourLife No-Lapse UL - to 121 (P+/NY) YourLife No-Lapse UL - to 105 (P+ / NY) YourLife No-Lapse UL - to 110 (P+ / NY)) Н 8 G Н
NYYA	NEWY	Five Year Term (NY) Term Life to 70 (20/10 Year Term - NY) Term Life to age 70 (NY - ages 51+)	2 5 F
NYYP		Five Year Term (Select Preferred / NY) 20/10 Year Term (Select Preferred/NY) Term Policy to 70 (51+ Select Pfd - NY)	2 5 F
NZTV	NATI	L-15 - 15 Year Level Term (NY) L-20 - 20 Year Level Term (NY)	4 5
NZTW		L-15 - 15 Year (Elite Preferred/NY) L-20 - 20 Year (Elite Preferred/NY)	4 5
OCNC OMWJ OMWN	OCCI OHIN	ULTIMATE TERM-10 - 10 Year Term Term 10 Plus Term 10 Plus (P+ Super Pfd / R+ Select	3 3) 3
OMYJ OMYN		Term 10 Term 10 (P+ Super Pfd/ R+ Select)	3 3
ONWJ		Term 15 Plus Term 20 Plus	4 5
ONWN		Term 15 Plus (P+ Super Pfd / R+ Select Term 20 Plus (P+ Super Pfd / R+ Select Term 15	
ONYJ		Term 20 Term 15 (P+ Super Pfd / R+ Select)	5 4
OXFO	OXFO	Term 20 (P+ Super Pfd / R+ Select) Assurance Financial Expense Whole Life	5
PAAL	PACK	Pacific-ART-NY - Annual Renewable Term Pacific-10-NY - 10 Year Renewable Pacific-20-NY - 20 Year Renewable	1 3 5
PAAN		Pacific-ART-NY - ART (Preferred Plus) Pacific-10-NY - 10 Year (Preferred Plus Pacific-20-NY - 20 Year (Preferred Plus	1) 3
PAAS		Pacific-ART-NY - ART (Super Preferred) Pacific-10-NY - 10 Year (Super Pfd) Pacific-20-NY - 20 Year (Super Pfd)	, 1 3 5
PACL	PACL	Pacific-ART - Annual Renewable Term Pacific-10 - 10 Year Renewable Pacific-20 - 20 Year Renewable	1 3 5
PACN		Pacific-ART - ART (Preferred Plus) Pacific-10 - 10 Year (Preferred Plus) Pacific-20 - 20 Year (Preferred Plus)	1 3 5
PACS		Pacific-20 - 20 Tear (Freferred) Pacific-10 - 10 Year (Super Preferred) Pacific-20 - 20 Year (Super Preferred)	1 3 5
PAGI	PACI	Ten Year Term	3
PAIC	ת זע ע כו	One Year Term Plus	1
PANA PANP	PANA	5-Year Level Term Sentinel Series 10 (Preferred Plus) Sentinel Series 20 (Preferred Plus)	2 3 5

Product Code	Company Code	Product Name	Category
PANS		Sentinel Series 10 - 10-Year Term	3
		Sentinel Series 20 - 20-Year Term	5
PATN		10-Year Level Term	3
PAUL	PAUL	Selector 1 - 1 Year Term	1
Data	DAGI	Selector 10 - 10 Year Term	3
PAWL	PACL	Pacific-10 - 10 Year Renewable (WA)	3 5
PAWN		Pacific-20 - 20 Year Renewable (WA) Pacific-10 - 10 Year (Pfd Plus / WA)	3
FAWIN		Pacific-20 - 20 Year (Pfd Plus / WA)	5
PAWS		Pacific-10 - 10 Year (Super Pfd / WA)	3
211110		Pacific-20 - 20 Year (Super Pfd / WA)	5
PAXP	PANA	Sentinel Series 20/10 (Preferred Plus)	5
PAXS		Sentinel Series 20/10 - 20-Year Term	5
PENB	PENN	Guaranteed 10 Year Term (Preferred Best) 3
		Guaranteed 15 Year Term (Preferred Best	
		Guaranteed 20 Year Term (Preferred Best	
PENC		Guaranteed 10 Year Term	3
		Guaranteed 15 Year Term	4
		Guaranteed 20 Year Term	5
PENP		Guaranteed 10 Year Term (Preferred Plus	•
		Guaranteed 15 Year Term (Preferred Plus	
PGNC		Guaranteed 20 Year Term (Preferred Plus Guaranteed Protection UL - gtd to 121) 5 8
PGNP		Guaranteed Protection UL - gtd to 121 P	
PNCI	PRIN	10-Year Term	3
11101	IIII	15-Year Term	4
		20-Year Term	5
		30-Year Term	7
PNCP		10-Year Term (Super)	3
		15-Year Term (Super)	4
		20-Year Term (Super)	5
		30-Year Term (Super)	7
PNDI	PRIP	10-Year Term	3
		15-Year Term	4
		20-Year Term	5 7
PNDP		30-Year Term 10-Year Term (Super)	3
FNDF		10-Year Term (Super) 15-Year Term (Super)	4
		20-Year Term (Super)	5
		30-Year Term (Super)	7
PNEI		30-Year Term (WA)	7
PNEP		30-Year Term (Super/WA)	7
PNMI		30-Year Term (MD)	7
PNMP		30-Year Term (Super/MD)	7
PPDC	PRUC	UL Protector with NLG to 121 (75K-249K)	8
		UL Protector with NLG to 100 (75K-249K)	E
		UL Protector w/NLG to 121 - 1 Pay (75K)	0
		UL Protector w/NLG to 121 - 20 Pay (75k	
DDDQ		UL Protector w/NLG to 121 - 10 Pay (75k	
PPDS		UL Protector with NLG (75K-249K/Plus)	8
		UL Protector with NLG (75K-249K/Plus)	E

	Category
UL Protector w/NLG to 121 UL Protector w/NLG to 121 UL Protector w/NLG to 121	- (75K/Plus) R
PPEC UL Protector with NLG to 1 UL Protector with NLG to 1 UL Protector w/NLG to 121 UL Protector w/NLG to 121	00 (250K-999K) E - 1 Pay (250K) O
PPES UL Protector w/NLG to 121 UL Protector with NLG (2 UL Protector with NLG (2 UL Protector w/NLG to 121	- 10 Pay (250) S 550K-999K/Plus) 8 50K-999K/Plus) E
UL Protector w/NLG to 121 UL Protector w/NLG to 121 PPFC Term Essential 10 (<250K P Term Essential 15 (<250K P	- (250K/Plus) S PruXpress ONLY) 3
Term Essential 20 (<250K P Term Essential 30 (<250K P UL Protector with NLG to 1 UL Protector with NLG to 1	PruXpress ONLY) 5 PruXpress ONLY) 7 .21 (1000K+) 8
UL Protector w/NLG to 121 UL Protector w/NLG to 121 UL Protector w/NLG to 121 PPFS Term Essential 10 (P+ Best	- 1 Pay (\$1m) O - 20 Pay (\$1m) R - 10 Pay (\$1m) S
Term Essential 15 (P+ Best Term Essential 20 (P+ Best Term Essential 30 (P+ Best	/ R+ NS+) 4 / R+ NS+) 5 / R+ NS+) 7
UL Protector with NLG (1 UL Protector with NLG (1 UL Protector w/NLG to 121 UL Protector w/NLG to 121	000K / Plus) E - (\$1m/Plus) O - (\$1m/Plus) R
PPUC Term Elite 10 (<250K PruX Term Elite 15 (<250K PruX Term Elite 20 (<250K PruX	Opress ONLY/WA)3Opress ONLY/WA)4
Term Elite 30 (<250K PruX UL Protector with NLG to 1 UL Protector with NLG to 1 PruLife Return of Premium	press ONLY/WA) 7 21 (250K-999K) 8 00 (250K-999K) E
PruLife Return of Premium PruLife Return of Premium UL Protector w/NLG to 121 UL Protector w/NLG to 121	Term 30 M - 1 Pay (250K) O
PPUS UL Protector w/NLG to 121 Term Elite 10 (P+ Best / Term Elite 15 (P+ Best / Term Elite 20	- 10 Pay (250) S R+ NS+ / WA) 3 R+ NS+ / WA) 4 R+ NS+ / WA) 5
Term Elite 30 (P+ Best / UL Protector with NLG (2 UL Protector with NLG (2 PruLife ROP 15 (P+ Best / PruLife ROP 20 (P+ Best /	50K-999K/Plus) 8 50K-999K/Plus) E R+ NS+) J

Product Code	Company Code	Product Name	Category
		PruLife ROP 30 (P+ Best / R+ NS+)	М
		UL Protector w/NLG to 121 - (250K/Plus)	0
		UL Protector w/NLG to 121 - (250K/Plus)	R
DD-110		UL Protector w/NLG to 121 - (250K/Plus)	S
PPWC		Term Essential 10 (<250K PruXpress / WA	
		Term Essential 15 (<250K PruXpress / WA	
		Term Essential 20 (<250K PruXpress / WA	
D D L L G		Term Essential 30 (<250K PruXpress / WA	
PPWS		Term Essential 10 (P+ Best / R+ NS+ /WA	•
		Term Essential 15 (P+ Best / R+ NS+ /WA	
		Term Essential 20 (P+ Best / R+ NS+ /WA	
DDVG	DDIII	Term Essential 30 (P+ Best / R+ NS+ /WA	
PPYC	PRUJ	Term Elite 10 (NY/<250K PruXpress ONLY	
		Term Elite 15 (NY/<250K PruXpress ONLY	
		Term Elite 20 (NY/<250K PruXpress ONLY	
		Term Elite 30 (NY/<250K PruXpress ONLY	,
		UL Protector with NLG to 121 (250K-999K	
		UL Protector w/NLG to 121 - 1 Pay (250K UL Protector w/NLG to 121 - 20 Pay (250	
		UL Protector w/NLG to 121 - 20 Pay (250 UL Protector w/NLG to 121 - 10 Pay (250	
PPYS		Term Elite 10 (NY / P+ Best / R+ NS+)	3
rr15		Term Elite 15 (NY/ P+ Best / R+ NS+)	4
		Term Elite 20 (NY / P+ Best / R+ NS+)	5
		Term Elite 30 (NY/P+ Best / R+ NS+)	7
		UL Protector with NLG (250K-999K/Plus	
		UL Protector w/NLG to 121 - (250K/Plus)	, 0
		UL Protector w/NLG to 121 - (250K/Plus)	R
		UL Protector w/NLG to 121 - (250K/Plus)	S
PRAJ	PROA	Empire Term - 10 Year	3
11010	11(011	Empire Term - 15 Year	4
		Empire Term - 20 Year	5
		Empire Term - 25 Year	6
PRAK		Empire Term - 10 Year (Super Preferred	
		Empire Term - 15 Year (Super Preferred	•
		Empire Term - 20 Year (Super Preferred	
		Empire Term - 25 Year (Super Preferred	
PRCI	PRIN	Universal Life Protector III	8
PRCP		Universal Life Protector III (Super Pfd	
PRDI	PRIP	Universal Life Protector III	8
PRDP		Universal Life Protector III (Super Pfd	
PREI		Universal Life Protector IV	8
PREP		Universal Life Protector IV (Super)	8
PRES	PRES	Simplified Issue Whole Life Insurance	P
PRFI	PRIP	Universal Life Protector IV (\$1m+)	8
PRFP		Universal Life Protector IV (Super/\$1m+	
PRIM	PRIM	Custom Advantage - 10 Year	3
		Custom Advantage - 15 Year	4
		Custom Advantage - 20 Year	5
		Custom Advantage - 25 Year	6
		Custom Advantage - 30 Year	7
		Custom Advantage - 35 Year	9

Product Code	Company Code	Product Name	Category
PRIN PRIP		Custom Advantage - 35 Year (age 35+) Custom Advantage - 10 Year (Pfd Plus) Custom Advantage - 15 Year (Pfd Plus) Custom Advantage - 20 Year (Pfd Plus) Custom Advantage - 25 Year (Pfd Plus) Custom Advantage - 30 Year (Pfd Plus) Custom Advantage - 35 Year (Pfd Plus)	9 3 4 5 6 7 9
PRIQ PRJC	PRUC	Custom Advantage - 35 Year (age 35+/P+ UL Protector with NLG to 121 (1000K+) UL Protector with NLG to 100 (1000K+) UL Protector w/NLG to 121 - 1 Pay (\$1m) UL Protector w/NLG to 121 - 20 Pay (\$1m UL Protector w/NLG to 121 - 10 Pay (\$1m)) 9 8 E O) R
PRJS		UL Protector with NLG (1000K / Plus) UL Protector with NLG (1000K / Plus) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	8 E O R S
PRTA	PRTC	Level Term II - 10 Year Level Term II - 15 Year Level Term II - 20 Year	3 4 5
PRTB		LTII - 10 Year (Pf Select, R+ Std+) LTII - 15 Year (Pf Select, R+ Std+) LTII - 20 Year (Pf Select, R+ Std+)	3 4 5
PRTC		LTII - 10 Year (P+) LTII - 15 Year (P+) LTII - 20 Year (P+)	3 4 5
PRUC	PRUC	Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY) Term Elite 20 (<250K PruXpress ONLY) Term Elite 30 (<250K PruXpress ONLY) UL Protector with NLG to 121 (75K-249K) UL Protector with NLG to 100 (75K-249K) UL Protector w/NLG to 121 - 1 Pay (75K) UL Protector w/NLG to 121 - 20 Pay (75k) UL Protector w/NLG to 121 - 10 Pay (75k) PruTerm WorkLife 65	3 4 5 7 8 E O R) S
PRUS		Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+) Term Elite 30 (P+ Best / R+ NS+) UL Protector with NLG (75K-249K/Plus) UL Protector with NLG (75K-249K/Plus) UL Protector w/NLG to 121 - (75K/Plus) UL Protector w/NLG to 121 - (75K/Plus) UL Protector w/NLG to 121 - (250K/Plus) PruTerm WorkLife 65 (P+/R+)	3 4 5 7 8 E O R S T
PRXA	PRTC	Level Term II - 10/5 Year Level Term II - 15/5 Year Level Term II - 20/5 Year	3 4 5
PRXB		LTII - 10/5 Year (Pf Select, R+ Std+)	3

Product Code	Company Code	Product Name	Category
PRXC		LTII - 15/5 Year (Pf Select, R+ Std+) LTII - 20/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+) LTII - 15/5 Year (P+)	4 5 3 4
PTPL	PROT	LTII - 20/5 Year (P+) Secure-T - 10 Year No Lapse UL Secure-T - 15 Year No Lapse UL	5 3 4 5
PTPP		Secure-T - 20 Year No Lapse UL Secure-T - 25 Year No Lapse UL Secure-T - 30 Year No Lapse UL Secure-T - 10 Year No Lapse (Super Pfd	6 7 3
		Secure-T - 15 Year No Lapse (Super Pfd Secure-T - 20 Year No Lapse (Super Pfd Secure-T - 25 Year No Lapse (Super Pfd Secure-T - 30 Year No Lapse (Super Pfd	5) 6
PTVL		Protective Centennial G II UL Centennial G II UL - to age 80 Centennial G II UL - to age 85 Centennial G II UL - to age 90	8 A B C
		Centennial G II UL - to age 95 Centennial G II UL - to age 100 Centennial G II UL - to age 105	D E G
		Centennial G II UL - to age 110 Protective Centennial G II - Single Pay Protective Centennial G II UL -pay to 6 Protective Centennial G II UL - 20 Pay	R
		Protective Centennial G II UL - 10 Pay Centennial G II UL - to age 65 Centennial G II UL - to age 70 Centennial G II UL - to age 75	S T U V
PTVP		Protective Centennial G II UL (Select) Centennial G II UL - to age 80 (P+) Centennial G II UL - to age 85 (P+)	8 A B
		Centennial G II UL - to age 90 (P+) Centennial G II UL - to age 95 (P+) Centennial G II UL - to age 100 (P+) Centennial G II UL - to age 105 (P+)	C D E G
		Centennial G II UL - to age 110 (P+) Protective Centennial G II (Select 1pay Protective Centennial G II (Select p65) Protective Centennial G II (Select 20p	Q
		Protective Centennial G II (Select 10p Centennial G II UL - to age 65 (P+) Centennial G II UL - to age 70 (P+) Centennial G II UL - to age 75 (P+)) S T U V
PVLL		Secure-T - 10 Year No Lapse UL (OR) Secure-T - 15 Year No Lapse UL (OR) Secure-T - 20 Year No Lapse UL (OR)	3 4 5
PVLP		Secure-T - 10 Year No Lapse (Super Pfd Secure-T - 15 Year No Lapse (Super Pfd Secure-T - 20 Year No Lapse (Super Pfd) 4

Product Code	Company Code	Product Name	Category
PVTA	PRTC	Level Term I - 10 Year Level Term I - 15 Year	3 4
		Level Term I - 20 Year	5
PVTB		LTI - 10 Year (Pf Select, R+ Std+)	3
		LTI - 15 Year (Pf Select, R+ Std+)	4
		LTI - 20 Year (Pf Select, R+ Std+)	5
PVTC		LTI - 10 Year (P+)	3
		LTI - 15 Year (P+)	4
D17377		LTI - 20 Year (P+)	5 3
PVXA		Level Term I - 10/5 Year Level Term I - 15/5 Year	3 4
		Level Term I - 20/5 Year	5
PVXB		LTI - 10/5 Year (Pf Select, R+ Std+)	3
I VILD		LTI - 15/5 Year (Pf Select, R+ Std+)	4
		LTI - 20/5 Year (Pf Select, R+ Std+)	5
PVXC		LTI - 10/5 Year (P+)	3
		LTI - 15/5 Year (P+)	4
		LTI - 20/5 Year (P+)	5
PYYC	PRUJ	Term Essential 10 (NY/<250K PruXpress)	3
		Term Essential 15 (NY/<250K PruXpress)	4
		Term Essential 20 (NY/<250K PruXpr ONLY	
		Term Essential 30 (NY/<250K PruXpress)	7
		UL Protector with NLG to 121 (1000K+)	8
		PruLife Return of Premium Term 15	J
		Prulife Return of Premium Term 20	K
		PruLife Return of Premium Term 30 UL Protector w/NLG to 121 - 1 Pay (\$1m)	M O
		UL Protector w/NLG to 121 - 1 Fay (\$1m)	
		UL Protector w/NLG to 121 - 10 Pay (\$1m	
PYYS		Term Essential 10 (NY /P+ Best / R+ NS+	
1110		Term Essential 15 (NY /P+ Best / R+ NS+	
		Term Essential 20 (NY /P+ Best / R+ NS+	
		Term Essential 30 (NY /P+ Best / R+ NS+	
		UL Protector with NLG (1000K / Plus)	8
		PruLife ROP 15 (P+ Best / R+ NS+)	J
		PruLife ROP 20 (P+ Best / R+ NS+)	K
		PruLife ROP 30 (P+ Best / R+ NS+)	M
		UL Protector w/NLG to 121 - (\$1m/Plus)	0
		UL Protector w/NLG to 121 - (\$1m/Plus)	R
DDCD	DELI	UL Protector w/NLG to 121 - (\$1m/Plus)	S 3
RDSP	RELL	TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select)	3 4
		TermSmart 20 - (P+ Super / R+ Select)	5
		TermSmart 25 - (P+ Super / R+ Select)	6
		TermSmart 30 - (P+ Super / R+ Select)	7
RDSS		TermSmart 10 - 10 Year Term	3
		TermSmart 15 - 15 Year Term	4
		TermSmart 20 - 20 Year Term	5
		TermSmart 25 - 25 Year Term	6
		TermSmart 30 - 30 Year Term	7
RFNS	RELR	ING Guaranteed Death Benefit UL II	8

Product Code	Company Code	Product Name	Category
RFNT		ING Guaranteed Death Benefit UL II Plu	s 8
ROTP	RELL	ING ROP Endowment Term - 20 Year $(P+/R+$	
		ING ROP Endowment Term - 25 Year $(P+/R+$) L
		ING ROP Endowment Term - 30 Year $(P+/R+$) M
ROTS		ING ROP Endowment Term - 20 Year	K
		ING ROP Endowment Term - 25 Year	L
		ING ROP Endowment Term - 30 Year	M
ROYA	ROYA	Royal Advantage 10 - 10 Year Level Term	
		Royal Advantage 20 - 20 Year Level Term	
		Royal Advantage 30 - 30 Year Level Term	
		Neighbors Simplified Issue Whole Life	8
ROYP		Royal Advantage 10 - 10 Year (Super)	3
		Royal Advantage 20 - 20 Year (Super)	5
		Royal Advantage 30 - 30 Year (Super)	7
RWTP	RELL	TermSmart 10 - (P+ Super / R+ Select/OR	
		TermSmart 15 - (P+ Super / R+ Select/OR	
		TermSmart 20 - (P+ Super / R+ Select/OR	
		TermSmart 25 - (P+ Super / R+ Select/OR	
		TermSmart 30 - (P+ Super / R+ Select/OR	
RWTS		TermSmart 10 - 10 Year Term (OR)	3
		TermSmart 15 - 15 Year Term (OR)	4
		TermSmart 20 - 20 Year Term (OR)	5
		TermSmart 25 - 25 Year Term (OR)	6
		TermSmart 30 - 30 Year Term (OR)	7
RYNS	RELR	TermSmart 10 - 10 Year Term (NY)	3
		TermSmart 15 - 15 Year Term (NY)	4
		TermSmart 20 - 20 Year Term (NY)	5
		TermSmart 25 - 25 Year Term (NY)	6
		TermSmart 30 - 30 Year Term (NY)	7
		ING ROP Endowment Term - 20 Year	K
		ING ROP Endowment Term - 25 Year	L
		ING ROP Endowment Term - 30 Year	M
RYNT		TermSmart 10 - (P+ Super / R+ Select/NY	
		TermSmart 15 - (P+ Super / R+ Select/NY	
		TermSmart 20 - (P+ Super / R+ Select/NY	
		TermSmart 25 - (P+ Super / R+ Select/NY	
		TermSmart 30 - (P+ Super / R+ Select/NY	
		ING ROP Endowment Term - 20 Year (P+/R+	
		ING ROP Endowment Term - 25 Year (P+/R+	
		ING ROP Endowment Term - 30 Year (P+/R+	
SAFE	SYME	Expert-ART (Non-Smoker)	1
SAFS		Expert-ART (Smoker)	1
SAGI	SAGI	Platinum Series 20	5
		Platinum Series 30	7
SAGP		Platinum Series 20 (Super Pfd)	5
		Platinum Series 30 (Super Pfd)	7
SAIZ		Gold Series 10 ZZ Term (ages 66+)	3
SAOE	SAVE	T-10/10 - 10 Year Term Guaranteed (OR)	3
		T-15/15 - 15 Year Term Guaranteed (OR)	4
		T-20/20 - 20 Year Term Guaranteed (OR)	5
		T-25/25 - 25 Year Term Guaranteed (OR)	6

Product Code	Company Code	Product Name Cat	egory
SAOP		T-30/30 - 30 Year Term Guaranteed (OR) T-10/10 - 10 Year (P+ / R+ / OR) T-15/15 - 15 Year (P+ / R+ / OR)	7 3 4
		T-20/20 - 20 Year (P+ / R+ / OR) T-25/25 - 25 Year (P+ / R+ / OR) T-30/30 - 30 Year (P+ / R+ / OR)	5 6 7
SAVE		T-10/10 - 10 Year Term Guaranteed 10 $T-15/15 - 15$ Year Term Guaranteed 15 $T-20/20 - 20$ Year Term Guaranteed 20	3 4 5
SAVP		T-25/25 - 25 Year Term Guaranteed 25 T-30/30 - 30 Year Term Guaranteed 30 T-10/10 - 10 Year (P+ / R+)	6 7 3
		T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+)	4 5 6
SAZI	SAGI	T-30/30 - 30 Year (P+ / R+) Gold Series 10 ZZ Term Gold Series 20 ZZ Term	7 3 5 7
		Gold Series 30 ZZ Term Platinum Series -No Lapse Universal Life	8
SAZP SECP	SECU	Platinum Series -No Lapse UL (Super) Advantage Elite Term - 5 Year (Plus)	8 2
SECI	550	Advantage Elite Term - 10 Year (Plus)	3
		Advantage Elite Term - 15 Year (Plus)	4
		Advantage Elite Term - 20 Year (Plus)	5
		Advantage Elite Term - 30 Year (Plus)	7
SECU		Advantage Elite Term Life - 5 Year	2
		Advantage Elite Term Life - 10 Year	3
		Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year	4 5
		Advantage Elite Term Life - 30 Year	7
SETE	SEDE	ING Guaranteed Death Benefit UL II	8
SETP		ING Guaranteed Death Benefit UL II Plus	8
SMMP	SEMU	Premier LT Suite 10-Year (P+ / 4/2007)	3
		Premier LT Suite 15-Year (P+)	4
SMMT		Premier LT Suite 20-Year (P+ / 4/2007) Premier LT Suite 10-Year (4/2007)	5 3
SIMIT		Premier LT Suite 15-Year	4
		Premier LT Suite 20-Year (4/2007)	5
SMPP		LT Protector 10-Year (Preferred Plus)	3
		LT Protector 15-Year (Preferred Plus)	4
		LT Protector 20-Year (Preferred Plus)	5
		LT Protector 30-Year (Preferred Plus)	7
SMPT		LT Protector 10-Year LT Protector 15-Year	3
		LT Protector 20-Year	4 5
		LT Protector 30-Year	7
SMTP		LT Security Plus 10-Year (Plus)	3
		LT Security Plus 15-Year (Plus)	4
		LT Security Plus 20-Year (Plus)	5
		LT Security Plus 30-Year (Plus)	7

Product Code	Company Code	Product Name	Category
SMTT		LT Security Plus 10-Year LT Security Plus 15-Year	3 4
		LT Security Plus 20-Year	5
01455		LT Security Plus 30-Year	7
SMZP		LT Security Plus 10-Year (Plus / NY)	3
		LT Security Plus 15-Year (Plus / NY)	4
		LT Security Plus 20-Year (Plus / NY) LT Security Plus 30-Year (Plus / NY)	5 7
SMZT		LT Security Plus 10-Year (NY)	3
51121		LT Security Plus 15-Year (NY)	4
		LT Security Plus 20-Year (NY)	5
		LT Security Plus 30-Year (NY)	7
STAR	STAR	StarLife Gold One-Cost-To-Age-95 Term	F
STOE	STON	Stonebridge Term - 10 (Pfd Elite)	3
		Stonebridge Term - 15 (Pfd Elite)	4
		Stonebridge Term - 20 (Pfd Elite)	5
		Stonebridge Life - 30 (Pfd Elite)	7
		Stonebridge Term - 20 (Elite / w/ROP)	K
		Stonebridge Life - 30 (Elite / w/ROP)	M
STON		Stonebridge Term - 10 Year	3
		Stonebridge Term - 15 Year	4
		Stonebridge Term - 20 Year	5
		Stonebridge Term - 30 Year	7
		Stonebridge Term - 20 Year with ROP	K
CT()D		Stonebridge Term - 30 Year with ROP Stonebridge Term - 10 (Pfd Plus)	M 3
STOP		Stonebridge Term - 15 (Pfd Plus)	3 4
		Stonebridge Term - 20 (Pfd Plus)	5
		Stonebridge Term - 30 (Pfd Plus)	7
		Stonebridge Term - 20 (Pf Plus / w/ROP	
		Stonebridge Term - 30 (Pf Plus / w/ROP	
STRA	STAR	ValueLife Gold (\$10K-\$75)	2
STWN	STON	Simplified Issue Term - 15 Year	4
		Simplified Issue Term - 20 Year	5
		Simplified Issue Term - 25 Year	6
		Simplified Issue Term - 30 Year	7
SUNS	SUNS	Select Term to 95 Plus	1
SUSN		Term 10 - 10 Year Term	3
		Term 20 - 20 Year Term	5
SUSP		Preferred Elite Term 10	3
CZAMD	CZZME	Preferred Elite Term 20	5
SYMB	SYME	10 Year Level Term (Preferred Best/05) 15 Year Level Term (Preferred Best/05)	3
		20 Year Level Term (Preferred Best/05)	4 5
		30 Year Level Term (Preferred Best/05)	7
SYME		10 Year Level Term (2005)	3
~ 		15 Year Level Term (2005)	4
		20 Year Level Term (2005)	5
		30 Year Level Term (2005)	7
SYMP		10 Year Level Term (Preferred Plus/05)	3
		15 Year Level Term (Preferred Plus/05)	4

Product Code	Company Code	Product Name	Category
		20 Year Level Term (Preferred Plus/05)	5
		30 Year Level Term (Preferred Plus/05)	
SYOB		10 Year Level Term (Pfd Best / WA)	3
		15 Year Level Term (Pfd Best / WA)	4
		20 Year Level Term (Pfd Best / WA)	5
		30 Year Level Term (Pfd Best / WA)	7
SYOE		10 Year Level Term (WA)	3
		15 Year Level Term (WA)	4
		20 Year Level Term (WA)	5
CVOD		30 Year Level Term (WA)	7
SYOP		10 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Plus / WA)	3 4
		20 Year Level Term (Pfd Plus / WA)	5
		30 Year Level Term (Pfd Plus / WA)	7
SZMB		10 Year Level Term (Preferred Best)	3
02110		15 Year Level Term (Preferred Best)	4
		20 Year Level Term (Preferred Best)	5
		30 Year Level Term (Preferred Best)	7
SZME		10 Year Level Term	3
		15 Year Level Term	4
		20 Year Level Term	5
		30 Year Level Term	7
SZMP		10 Year Level Term (Preferred Plus)	3
		15 Year Level Term (Preferred Plus)	4
		20 Year Level Term (Preferred Plus)	5
	TD 3.0	30 Year Level Term (Preferred Plus)	7
TFNA	TRAO	Final Expense Insurance	P
TIAA	TIAA	Annual Renewable Term Life Insurance 10-Year Level Term	1 3
		15-Year Level Term	4
		20-Year Level Term	5
		30-Year Level Term	7
TIAP		Annual Renewable Term (Preferred Plus)	
		10-Year Level Term (Preferred Plus)	
		15-Year Level Term (Preferred Plus)	4
		20-Year Level Term (Preferred Plus)	5
		30-Year Level Term (Preferred Plus)	7
TINA		Annual Renewable Term Life (NY)	1
		10-Year Level Term (NY)	3
		15-Year Level Term (NY)	4
		20-Year Level Term (NY)	5
		30-Year Level Term (NY)	7
TINP		Annual Renewable Term (Pref Plus / NY)	1
		10-Year Level Term (Pref Plus / NY)	3
		15-Year Level Term (Pref Plus / NY)	4
		20-Year Level Term (Pref Plus / NY) 30-Year Level Term (Pref Plus / NY)	5 7
TLEE	TRAL	Ultima Champion - 10 Year (NJ, RI&VA)	3
1111111	TI/VTI	Ultima Champion - 15 Year (NJ, RI&VA)	4
		Ultima Champion - 20 Year (NJ, RI&VA)	5
		Ultima Champion - 30 Year (NJ, RI&VA)	7
		1 = 1 = 1 = 1 = 1 = (110 / 11 = 11)	,

Product Code	Company Code	Product Name	Category
TLEP		Ultima Champion - 20 with ROP (NJ,RI&VA) Ultima Champion - 30 with ROP (NJ,RI&VA) Ultima Champion - 10 (Elite P+/Pfd R+) Ultima Champion - 15 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+) Ultima Champion - 30 (Elite P+/Pfd R+)	
TLJE		Ultima Champion - 20 (Elite P+/Pfd R+) Ultima Champion - 30 (Elite P+/Pfd R+) Jet Simplified Issue - 15 Year Level Jet Simplified Issue - 20 Year Level Jet Simplified Issue - 25 Year Level Jet Simplified Issue - 30 Year Level	K M 4 5 6 7
TLNA		Champion Term II 10 Champion Term II 15 Champion Term II 20 Champion Term II 30	3 4 5 7
TLNP		Champion Term II 20 with ROP Champion Term II 30 with ROP Champion Term II 10 (Preferred Plus) Champion Term II 15 (Preferred Plus) Champion Term II 20 (Preferred Plus)	K M 3 4 5
TLNS		Champion Term II 30 (Preferred Plus) Champion Term II 20 (Preferred Plus) Champion Term II 30 (Preferred Plus) Champion Term II 10 (Standard Plus) Champion Term II 15 (Standard Plus) Champion Term II 20 (Standard Plus)	K M 3 4 5
TLUE		Champion Term II 30 (Standard Plus) Champion Term II 20 (Standard Plus) Champion Term II 30 (Standard Plus) Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level	7 K M 4 5 6
TOCA	TRAN TRAO	Home Protector Elite - 30 Year Level TransACE 2010 - No Lapse UL to 121 Trendsetter Super YRT	7 8 1
TOCP	TRAN TRAO	TransACE 2010 - No Lapse UL to 121 (P+) Trendsetter Super YRT (Plus)	8
TONA	TRAN TRAO	TransACE 2010 - No Lapse UL to 121 MA&T> Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30 Trendsetter Super 20 with ROP	3 4 5 6 7 K
TONP	TRAN TRAO	Trendsetter Super 30 with ROP TransACE 2010 - No Lapse UL to 121 (P+) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus)	M 8 3 4 5 6

Product Code	Company Code	Product Name	Category
		Trendsetter Super 30 (Preferred Plus)	7
		Trendsetter Super 20 (Preferred Plus)	K
		Trendsetter Super 30 (Preferred Plus)	М
TONS		Trendsetter Super 10 (Standard Plus)	3
		Trendsetter Super 15 (Standard Plus)	4
		Trendsetter Super 20 (Standard Plus)	5
		Trendsetter Super 25 (Standard Plus)	6
		Trendsetter Super 30 (Standard Plus)	7
		Trendsetter Super 20 (Standard Plus)	K
		Trendsetter Super 30 (Standard Plus)	M
TRCA		Trendsetter Super YRT (MD)	1
		Trendsetter Super 10 (MD)	3
		Trendsetter Super 15 (MD)	4
		Trendsetter Super 20 (MD)	5
		Trendsetter Super 25 (MD)	6
		Trendsetter Super 30 (MD)	7
		Trendsetter Super 20 with ROP (MD)	K
		Trendsetter Super 30 with ROP (MD)	M
TRCP		Trendsetter Super YRT (Plus / MD)	1
		Trendsetter Super 10 (Preferred Plus/MD)	3
		Trendsetter Super 15 (Preferred Plus/MD)	4
		Trendsetter Super 20 (Preferred Plus/MD)	5
		Trendsetter Super 25 (Preferred Plus/MD)	6
		Trendsetter Super 30 (Preferred Plus/MD)	7
		Trendsetter Super 20 (Preferred Plus/MD)	K
		Trendsetter Super 30 (Preferred Plus/MD)	M
TRCS		Trendsetter Super 10 (Standard Plus/MD)	3
		Trendsetter Super 15 (Standard Plus/MD)	4
		Trendsetter Super 20 (Standard Plus/MD)	5
		Trendsetter Super 25 (Standard Plus/MD)	6
		Trendsetter Super 30 (Standard Plus/MD)	7
		Trendsetter Super 20 (Standard Plus/MD)	K
		Trendsetter Super 30 (Standard Plus/MD)	M
TRTU	TRUS	TermNet 10-Year Term	3
TRUL	TRAN	TransTerm UL 10	3
		TransTerm UL 15	4
		TransTerm UL 20	5
		TransTerm UL 25	6
		TransTerm UL 30	7
TRUP		TransTerm UL 10 (Plus)	3
		TransTerm UL 15 (Plus)	4
		TransTerm UL 20 (Plus)	5
		TransTerm UL 25 (Plus)	6
		TransTerm UL 30 (Plus)	7
TRUT	TRUS	TermNet 5-Year Term	2
		TermNet 15-Year Term	4
TUNA	TRAO	Final Expense Insurance (NC,OR,IA,NV,UT)	P
TVNA		Final Expense Insurance (WV)	P
TWNA		Final Expense Insurance (WA)	P
TYNA	TRAF	Final Expense Insurance	P
TYSA		Trendsetter Super YRT	1
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Product Code	Company Code	Product Name	Category
		Trendsetter Super 10	3
		Trendsetter Super 15	4
		Trendsetter Super 20	5
		Trendsetter Super 25	6
		Trendsetter Super 30	7
TYSP		Trendsetter Super YRT (Plus)	1
		Trendsetter Super 10 (Preferred Plus)	3
		Trendsetter Super 15 (Preferred Plus)	4
		Trendsetter Super 20 (Preferred Plus)	5
		Trendsetter Super 25 (Preferred Plus)	6
		Trendsetter Super 30 (Preferred Plus)	7
TYSS		Trendsetter Super 10 (Standard Plus)	3
		Trendsetter Super 15 (Standard Plus)	4
		Trendsetter Super 20 (Standard Plus)	5
		Trendsetter Super 25 (Standard Plus)	6
		Trendsetter Super 30 (Standard Plus)	7
TYYA		Trendsetter Super 10 (til 08/12)	3
		Trendsetter Super 15 (til 08/12)	4
		Trendsetter Super 20 (til 08/12)	5
		Trendsetter Super 25 (til 08/12)	6
		Trendsetter Super 30 (til 08/12)	7
TYYP		Trendsetter Super 10 (Preferred Plus)	3
		Trendsetter Super 15 (Preferred Plus)	4
		Trendsetter Super 20 (Preferred Plus)	5
		Trendsetter Super 25 (Preferred Plus)	6
		Trendsetter Super 30 (Preferred Plus)	7
TYYS		Trendsetter Super 10 (Standard Plus)	3
		Trendsetter Super 15 (Standard Plus)	4
		Trendsetter Super 20 (Standard Plus)	5
		Trendsetter Super 25 (Standard Plus)	6
		Trendsetter Super 30 (Standard Plus)	7
UNBG	UTST	Select-a-Term - 16 Year	F
UNBH		Select-a-Term - 16 Year (Plus)	F
UNCG		Select-a-Term - 17 Year	F
UNCH		Select-a-Term - 17 Year (Plus)	F
UNDG		Select-a-Term - 18 Year	F
UNDH		Select-a-Term - 18 Year (Plus)	F
UNEG		Select-a-Term - 19 Year	F
UNEH		Select-a-Term - 19 Year (Plus)	F
UNFG		Select-a-Term - 21 Year	F
UNFH		Select-a-Term - 21 Year (Plus)	F
UNGG		Select-a-Term - 22 Year	F
UNGH		Select-a-Term - 22 Year (Plus)	F
UNHG		Select-a-Term - 23 Year	F
UNHH		Select-a-Term - 23 Year (Plus)	F
UNHO	UTHO	Express Issue Deluxe Whole Life	8
UNIG	UTST	Select-a-Term - 24 Year	F
UNIH		Select-a-Term - 24 Year (Plus)	F
UNJG		Select-a-Term - 26 Year	F
UNJH		Select-a-Term - 26 Year (Plus)	F
UNKG		Select-a-Term - 27 Year	F

Product Code	Company Code	Product Name	Category
UNKH		Select-a-Term - 27 Year (Plus)	F
UNLG		Select-a-Term - 28 Year	F
UNLH		Select-a-Term - 28 Year (Plus)	F
UNLI	UNLA	Annual Renewable Term	1
UNLS	UTST	Select-a-Term 10 (Special)	F
UNMG		Select-a-Term - 29 Year	F
UNMH		Select-a-Term - 29 Year (Plus)	F
UNMS		Select-a-Term 15 (Special)	F
UNNS		Select-a-Term 20 (Special)	F
UNOS		Select-a-Term 25 (Special)	F
UNPO	UTHO	Express Issue Premier Whole Life	8
UNPS	UTST	Select-a-Term 30 (Special)	F
USED		Select-a-Term - 10 Year	3
0022		Select-a-Term - 15 Year	4
		Select-a-Term - 20 Year	5
		Select-a-Term - 25 Year	6
		Select-a-Term - 30 Year	7
		ContinUL Extend Plus - no lapse UL	8
		Select-a-Term - Level to 65	T
		Select-a-Term - Level to 70	U
		Select-a-Term - Level to 75	V
USEE		Select-a-Term - 10 Year (Plus)	3
0355		Select-a-Term - 15 Year (Plus)	4
		Select-a-Term - 20 Year (Plus)	5
		Select-a-Term - 25 Year (Plus)	6
			7
		ContinUL Extend Plus - no lapse UL (+)	8
		Select-a-Term - Level to 65 (Plus)	T
		Select-a-Term - Level to 70 (Plus)	U
HOND		Select-a-Term - Level to 75 (Plus)	V
USYD		ContinUL - no lapse UL	8
USYE	TIMOM	ContinUL - no lapse UL (Plus)	8
UTCP	UTOM	Term Life Complete - 15 Year	4
		Term Life Complete - 20 Year	5
TIMED	TIM O.M.	Term Life Complete - 30 Year	7
UTED	UTST	ContinuL Extend Plus - no lapse (\$500K)	8
UTEE	TIMOM	ContinUL Extend Plus - no lapse (+/500K)	8
UTEP	UTOM	Term Life Express - 15 Year	4
		Term Life Express - 20 Year	5
		Term Life Express - 30 Year	7
TIME O	II MOII	Whole Life Express	P
UTES	UTSU	LTG Ultra-C NY -10 Year (Special)	F
UTFG		ROP Select-a-Term - 21 Year	N
UTFH		ROP Select-a-Term - 21 Year (Plus)	N
UTFS	INCE	LTG Ultra-C NY -15 Year (Special)	F
UTGC	UNCE	Keystone Term 1	1
		Keystone Term 10	3
		Keystone Term 15	4
		Keystone Term 20	5
		Keystone Term 30	7
UTGG	UTSU	ROP Select-a-Term - 22 Year	N

Product Code	Company Code	Product Name	Category
UTGH UTGP	UNCE	ROP Select-a-Term - 22 Year (Plus) Keystone Term 1 (P+ / R+ Select) Keystone Term 10 (P+ / R+ Select) Keystone Term 15 (P+ / R+ Select) Keystone Term 20 (P+ / R+ Select) Keystone Term 30 (P+ / R+ Select)	N 1 3 4 5
UTGS	UTSU	LTG Ultra-C NY -20 Year (Special)	F
UTHE	UTHE	ART100 - Annual Renewable Term	1
		Protector Whole Life - Simplified Issue	8
UTHG	UTSU	ROP Select-a-Term - 23 Year	N
UTHH	IIIIII O	ROP Select-a-Term - 23 Year (Plus)	N
UTHO	UTHO	Express Issue Term 20	5 7
		Express Issue Term 30 Premier Term 20 (with ROP)	, K
		Premier Term 30 (with ROP)	M
		Express Issue Term 65	T
		Premier 65 with ROP	W
UTHS	UTSU	LTG Ultra-C NY -30 Year (Special)	F
UTIC	UNCE	Keystone Term 15 (CA, IN, OR, PA)	4
		Keystone Term 20 (CA, IN, OR, PA)	5
		Keystone Term 30 (CA, IN, OR, PA)	7
UTIG	UTSU	ROP Select-a-Term - 24 Year	N
UTIH		ROP Select-a-Term - 24 Year (Plus)	N
UTIP	UNCE	Keystone Term 15 (P+/R+) (CA, IN, PA&OR)	4
		Keystone Term 20 $(P+/R+)$ (CA, IN, OR, PA)	5 7
UTIS	UTSU	Keystone Term 30 (P+/R+) (CA, IN, PA, OR) ROPTerm NY -15 Year (Special / 2006)	/ F
UTJG	0130	ROP Select-a-Term - 26 Year	r N
UTJH		ROP Select-a-Term - 26 Year (Plus)	N
UTJS		ROPTerm NY -20 Year (Special / 2006)	F
UTKG		ROP Select-a-Term - 27 Year	N
UTKH		ROP Select-a-Term - 27 Year (Plus)	N
UTLG		ROP Select-a-Term - 28 Year	N
UTLH		ROP Select-a-Term - 28 Year (Plus)	N
UTMG		ROP Select-a-Term - 29 Year	N
UTMH		ROP Select-a-Term - 29 Year (Plus)	N
UTNG UTNH		ROP Select-a-Term - 31 Year ROP Select-a-Term - 31 Year (Plus)	N N
UTOG		ROP Select-a-Term - 32 Year	N
UTOH		ROP Select-a-Term - 32 Year (Plus)	N
UTPG		ROP Select-a-Term - 33 Year	N
UTPH		ROP Select-a-Term - 33 Year (Plus)	N
UTPP	UTOM	Term Life Answers 10	3
		Term Life Answers 15	4
		Term Life Answers 20	5
		Term Life Answers 30	7
		Guaranteed Universal Life - to 120	8
		Guaranteed Universal Life - to 90	С
		Guaranteed Universal Life - to 95 Guaranteed Universal Life - to 100	D E
		Guaranteed Universal Life - to 100 Guaranteed Universal Life - pay to 65	Q Q
		castanooda oniverbar bire pay co oo	×

Product Code	Company Code	Product Name	Category
UTPQ		Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus) Term Life Answers 30 (Plus) Guaranteed Universal Life to 120 (Plus)	3 4 5 7
		Guaranteed Universal Life to 120 (Plus Guaranteed Universal Life - to 90 (Plus Guaranteed Universal Life - to 95 (Plus Guaranteed Universal Life - to 100 (Plus) C) D
UTQG UTQH	UTSU	Guaranteed UL - pay to 65 (Plus) ROP Select-a-Term - 34 Year ROP Select-a-Term - 34 Year (Plus)	Q N N
UTQS UTRG		ROP Select-a-Term - 15 Year (Special) ROP Select-a-Term - 35 Year	F N
UTRH UTRS UTSS		ROP Select-a-Term - 35 Year (Plus) ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 25 Year (Special)	N F F
UTTS UTVP	UTOM	ROP Select-a-Term - 30 Year (Special) Term Life Answers 30 (MD) GUL Complete - Guaranteed to 120	F 7 8
		GUL Complete - Guaranteed to 90 GUL Complete - Guaranteed to 95 GUL Complete - Guaranteed to 100	C D E
		GUL Complete - Single Pay GUL Complete - Pay to 100 GUL Complete - pay to 65	O P Q
UTVQ		GUL Complete - 20 Pay GUL Complete - 10 Pay Term Life Answers 30 (Plus/MD)	R S 7
~		GUL Complete - Guaranteed to 120 (Plus GUL Complete - Guaranteed to 90 (Plus) GUL Complete - Guaranteed to 95 (Plus)	С
		GUL Complete - Guaranteed to 100 (Plus GUL Complete - Single Pay (Plus) GUL Complete - Pay to 100 (Plus) E O
		GUL Complete - pay to 65 (Plus) GUL Complete - 20 Pay (Plus) GUL Complete - 10 Pay (Plus)	Q R S
UTYD	UTST	ContinUL - no lapse (\$500K) ROP Select-a-Term - 15 Year	8 J
		ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year	K L M
		ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75	W X Y
UTYE		ContinUL - no lapse (Plus / 500K) ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus)	8 J K
		ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus)	L M W

Product Code	Company Code	Product Name	Cat egor y
WDCJ	WECO	ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus) Secure-T - 10 Year No Lapse UL (OR) Secure-T - 15 Year No Lapse UL (OR)	X Y 3 4
WDCK		Secure-T - 20 Year No Lapse UL (OR) Secure-T - 10 Year No Lapse (Super Pfd Secure-T - 15 Year No Lapse (Super Pfd Secure-T - 20 Year No Lapse (Super Pfd) 4
WESP	WEST	10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus) 30-Year Level Term (Preferred Plus)	3 4 5 7
WESS		Return of Premium 20-Year (Pfd Plus) 10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred)	K 3 4 5 7
WEST		Return of Premium 20-Year (Super Pfd) 10-Year Guaranteed Level Term 15-Year Guaranteed Level Term 20-Year Guaranteed Level Term 30-Year Guaranteed Level Term	K 3 4 5 7
WGCJ	WECO	Return of Premium Term - 20-Year Secure-T - 10 Year No Lapse UL Secure-T - 15 Year No Lapse UL Secure-T - 20 Year No Lapse UL Secure-T - 25 Year No Lapse UL Secure-T - 30 Year No Lapse UL LifeTime Platinum III	K 3 4 5 6 7 8
		LifeTime Platinum III - to age 80 LifeTime Platinum III - to age 85 LifeTime Platinum III - to age 90 LifeTime Platinum III - to age 95 LifeTime Platinum III - to age 100	A B C D E
		LifeTime Platinum III - to age 105 LifeTime Platinum III - to age 110 LifeTime Platinum III - Single Pay LifeTime Platinum III - Pay to 65 LifeTime Platinum III - 20 Pay LifeTime Platinum III - 10 Pay LifeTime Platinum III - to age 65 LifeTime Platinum III - to age 70	G H O Q R S T U
WGCK		LifeTime Platinum III - to age 75 Secure-T - 10 Year No Lapse (Super Pfd Secure-T - 15 Year No Lapse (Super Pfd Secure-T - 20 Year No Lapse (Super Pfd Secure-T - 25 Year No Lapse (Super Pfd Secure-T - 30 Year No Lapse (Super Pfd LifeTime Platinum III (Super Pfd) LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 85 (P+)) 4) 5) 6

Product Code	Company Code	Product Name	Category
		LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 95 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 105 (P+) LifeTime Platinum III - to age 110 (P+) LifeTime Platinum III (Select one pay) LifeTime Platinum III (Select pay to 65) LifeTime Platinum III (Select 20 pay) LifeTime Platinum III (Select 10 pay) LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 70 (P+)	G H O Q R S T U
WILP	WILP	LifeTime Platinum III - to age 75 (P+) Life Value Term 20 (Plus) Penn Term 10 (Plus) Penn Term 15 (Plus) Penn Term 20 (Plus) Penn Term 30 (Plus) Life Change UL - pay to age 121 (Plus) Life Change UL - to age 95 (Plus) Life Change UL - to age 100 (Plus) Life Change UL - to age 105 (Plus) Life Change UL - to age 110 (Plus) Life Change UL - to age 110 (Plus) Life Change UL - Single Pay (Plus) Life Change UL - pay to age 100 (Plus) Life Change UL - pay to age 65 Life Change UL - 20 Pay (Plus) Life Change UL - 10 Pay (Plus)	V 1 3 4 5 7 8 D E G H O P Q R S
WILR		Life Value Term 20 Penn Term 10 Penn Term 15 Penn Term 30 Life Change UL - pay to age 121 Life Change UL - to age 95 Life Change UL - to age 100 Life Change UL - to age 105 Life Change UL - to age 110 Life Change UL - to age 110 Life Change UL - pay to age 110 Life Change UL - Single Pay Life Change UL - Pay to 65 (Plus) Life Change UL - 20 Pay Life Change UL - 10 Pay	1 3 4 5 7 8 D E G H O P Q R S
WLNA	WERE	WRL TermPlus II 10 WRL TermPlus II 15 WRL TermPlus II 20 WRL TermPlus II 30 WRL TermPlus II 20 with ROP WRL TermPlus II 30 with ROP	3 4 5 7 K M
WLNP		WRL TermPlus II 10 (Preferred Plus) WRL TermPlus II 15 (Preferred Plus) WRL TermPlus II 20 (Preferred Plus)	3 4 5

Product Code	Company Code	Product Name	Category
		WRL TermPlus II 30 (Preferred Plus)	7
		WRL TermPlus II 20 (Preferred Plus)	K
		WRL TermPlus II 30 (Preferred Plus)	M
WLNS		WRL TermPlus II 10 (Standard Plus)	3
		WRL TermPlus II 15 (Standard Plus)	4
		WRL TermPlus II 20 (Standard Plus)	5
		WRL TermPlus II 30 (Standard Plus)	7
		WRL TermPlus II 20 (Standard Plus)	K
		WRL TermPlus II 30 (Standard Plus)	М
WOLP	WILP	Life Value Term 30 (Plus)	1
WOLR		Life Value Term 30	1
WOLS		Life Value Term 30 (Pfd)	1
WOMA	WOMA	Ten Year Renewable and Convertible Term	3
		Twenty Year Convertible Term	5
WOMP		Ten Year R & C Term (Preferred Plus)	3
11000		Twenty Year Convertible Term (Pfd Plus)	5
WRRE	WERE	WRL TermPlus - 10 Year (MN & VA)	3
		WRL TermPlus - 15 Year (MN & VA)	4
		WRL TermPlus - 20 Year (MN & VA)	5 7
MDDD		<pre>WRL TermPlus - 30 Year (MN & VA) WRL TermPlus - 10 (Elite P+/Pfd R+)</pre>	3
WRRP		WRL TermPlus - 15 (Elite P+/Pfd R+)	4
		WRL TermPlus - 20 (Elite P+/Pfd R+)	5
		WRL TermPlus - 30 (Elite P+/Pfd R+)	7
WTRE		WRL TermPlus - 20 with ROP (MN & VA)	, K
MIIVE		WRL TermPlus - 30 with ROP (MN & VA)	M
WTRP		WRL TermPlus - 20 (Pf Plus / w/ROP)	K
WILL		WRL TermPlus - 30 (Pfd Plus / w/ROP)	М
WTRS		WRL TermPlus - 20 (Elite / w/ROP)	K
		WRL TermPlus - 30 (Pfd Elite / w/ROP)	M
WTSP	WEST	eTerm 20 - Level Term (Preferred Plus)	5
		eTerm 30 - Level Term (Preferred Plus)	7
WTSS		eTerm 20 - Level Term (Super Preferred)	5
		eTerm 30 - Level Term (Super Preferred)	7
WTST		eTerm 20 - Guaranteed Level Term	5
		eTerm 30 - Guaranteed Level Term	7
WUNN	WILP	Life Choice UL - pay to age 121 (Plus)	8
		Life Choice UL - to age 100 (Plus)	E
		Life Choice UL - Single Pay (Plus)	0
		Life Choice UL - pay to age 100 (Plus)	P
		Life Choice UL - 20 Pay (Plus)	R
		Life Choice UL - 10 Pay (Plus)	S
WUNS		Life Choice UL - pay to age 121	8
		Life Choice UL - to age 100	E
		Life Choice UL - Single Pay	0
		Life Choice UL - pay to age 100	P
		Life Choice UL - 20 Pay	R
		Life Choice UL - 10 Pay	S