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ABLE ABLP TrueTerm (2012) - 24 Year F ABME TrueTerm - 24 Year (P+ Elite,R+ Select) F ABME TrueTerm (2012) - 26 Year F ABMP TrueTerm - 26 Year (P+ Elite,R+ Select) F ABNE TrueTerm (2012) - 27 Year F ABNP TrueTerm - 27 Year (P+ Elite,R+ Select) F ABOE TrueTerm (2012) - 28 Year F TrueTerm - 28 Year (P+ Elite,R+ Select) F				
ABLP TrueTerm - 24 Year (P+ Elite,R+ Select) F ABME TrueTerm (2012) - 26 Year F ABMP TrueTerm - 26 Year (P+ Elite,R+ Select) F ABNE TrueTerm (2012) - 27 Year F ABNP TrueTerm - 27 Year (P+ Elite,R+ Select) F ABOE TrueTerm (2012) - 28 Year F ABOP TrueTerm - 28 Year (P+ Elite,R+ Select) F				
ABME ABMP TrueTerm (2012) - 26 Year F ABMP TrueTerm - 26 Year (P+ Elite,R+ Select) F ABNE TrueTerm (2012) - 27 Year F ABNP TrueTerm - 27 Year (P+ Elite,R+ Select) F ABOE TrueTerm (2012) - 28 Year F ABOP TrueTerm - 28 Year (P+ Elite,R+ Select) F				
ABNE TrueTerm (2012) - 27 Year ABNP TrueTerm - 27 Year (P+ Elite,R+ Select) F ABOE TrueTerm (2012) - 28 Year F ABOP TrueTerm - 28 Year (P+ Elite,R+ Select) F	ABME			
ABNP TrueTerm - 27 Year (P+ Elite,R+ Select) F ABOE TrueTerm (2012) - 28 Year F ABOP TrueTerm - 28 Year (P+ Elite,R+ Select) F	ABMP		TrueTerm - 26 Year (P+ Elite,R+ Select)	F
ABOE TrueTerm (2012) - 28 Year F ABOP TrueTerm - 28 Year (P+ Elite,R+ Select) F	ABNE		TrueTerm (2012) - 27 Year	F
ABOP TrueTerm - 28 Year (P+ Elite,R+ Select) F				
012 10 10 10 10 10 10 10 10 10 10 10 10 10				
	ABPE		TrueTerm (2012) - 29 Year	F
ABPP TrueTerm - 29 Year (P+ Elite,R+ Select) F ABTE TrueTerm (2012) - 11 Year F				
ABTE TrueTerm (2012) - 11 Year (P+ Elite, R+ Select) F ABTP TrueTerm - 11 Year (P+ Elite, R+ Select) F				
AGBG AMGE Select-a-Term - 16 Year F		AMGE		
AGBH Select-a-Term - 16 Year (Plus) F				

Product Code	Company Code	Product Name	Category
AGCG		Select-a-Term - 17 Year	F
AGCH		Select-a-Term - 17 Year (Plus)	F
AGDG		Select-a-Term - 18 Year	F
AGDH		Select-a-Term - 18 Year (Plus)	F
AGEG		Select-a-Term - 19 Year	F
AGEH		Select-a-Term - 19 Year (Plus)	F
AGFG		Select-a-Term - 21 Year	F
AGFH		Select-a-Term - 21 Year (Plus)	F
AGGG		Select-a-Term - 22 Year	F
AGGH		Select-a-Term - 22 Year (Plus)	F
AGHG		Select-a-Term - 23 Year	F
AGHH		Select-a-Term - 23 Year (Plus)	F
AGIG		Select-a-Term - 24 Year	F
AGIH		Select-a-Term - 24 Year (Plus)	F
AGJG		Select-a-Term - 26 Year	F
AGJH		Select-a-Term - 26 Year (Plus)	F
AGKG		Select-a-Term - 27 Year	F
AGKH		Select-a-Term - 27 Year (Plus)	F
AGLG		Select-a-Term - 28 Year	F
AGLH		Select-a-Term - 28 Year (Plus)	F
AGLS		Select-a-Term 10 (Special)	F
AGMG		Select-a-Term - 29 Year	F
AGMH		Select-a-Term - 29 Year (Plus)	F
AGMS		Select-a-Term 15 (Special)	F
AGNS		Select-a-Term 20 (Special)	F
AGOS		Select-a-Term 25 (Special)	F
AGPS		Select-a-Term 30 (Special)	F
AMAM	AMAM	SI - Easy Term 10	3
		SI - Easy Term 20	5
		SI - Easy Term 30	7
		SI - Easy Term 20 w/ROP (06-9691)	K
		SI - Easy Term 30 w/ROP (06-9691)	M
		SI - Golden Solution Final Expense	Р
AMBM		SI - Easy Term 20 w/ROP (07-9734)	K
		SI - Easy Term 30 w/ROP (07-9734)	M
		SI - Family Solution Final Expense	Р
AMCN	AMCN	SI - Final Expense - Level Benefit Plan	8
AMEH	AMHO	ART - Annual Renewable Term	1
AMEM	AMEM	SI - Noble Tradition Final Expense	Р
AMFI	AMFI	T2 EZ 20 Year	5
		T2 EZ 25 Year	6
		T2 EZ 30 Year	7
AMIL	AMTA	Keystone Term 15 (CA, IN, OR, PA)	4
		Keystone Term 20 (CA, IN, OR, PA)	5
		Keystone Term 30 (CA, IN, OR, PA)	7
AMIP		Keystone Term 15 (P+/R+) (CA, IN, PA&OR)	4
		Keystone Term 20 (P+/R+) (CA, IN, OR, PA)	5
		Keystone Term 30 $(P+/R+)$ (CA, IN, PA, OR)	7
AMNP	AMNT	ANICO Signature Term ART (Plus)	1
		ANICO Signature Term 10 (Plus)	3
		ANICO Signature Term 15 (Plus)	4

Product Code	Company Code	Product Name	Category
AMNS AMNT		ANICO Signature Term 20 (Plus) ANICO Signature Term 30 (Plus) ANICO Signature Term ART (smoker) ANICO Signature Term ART ANICO Signature Term 10	5 7 1 1 3
AMPR AMSN	AMPR AMNT	ANICO Signature Term 15 ANICO Signature Term 20 ANICO Signature Term 30 SI - Senior Tribute Life - Level Benefit ANICO Signature Simplified Issue Term 10 ANICO Signature Simplified Issue Term 20	
AMTL	AMTA	ANICO Signature Simplified Issue Term 30 Keystone Term 1 Keystone Term 10 Keystone Term 15 Keystone Term 20	7 1 3 4 5
AMTP		Keystone Term 30 Keystone Term 1 (P+ / R+ Select) Keystone Term 10 (P+ / R+ Select) Keystone Term 15 (P+ / R+ Select)	7 1 3 4 5
AMUN	AMSU	Keystone Term 20 (P+ / R+ Select) Keystone Term 30 (P+ / R+ Select) American Protector Plus - 10-Year Level American Protector Plus - 15-Year Level American Protector Plus - 20-Year Level	7 3 4 5
AMUS		American Protector Plus - 30-Year Level 10-Year Level (P+ Elite / R+ Std+) 15-Year Level (P+ Elite / R+ Std+) 20-Year Level (P+ Elite / R+ Std+) 30-Year Level (P+ Elite / R+ Std+)	7 3 4 5 7
AMXN	AMNT	ANICO Signature Term Express ART ANICO Signature Term Express 10 ANICO Signature Term Express 15 ANICO Signature Term Express 20	1 3 4 5
AMYL	AMTY	ANICO Signature Term Express 30 Keystone Term 1 Keystone Term 10 Keystone Term 15 Keystone Term 20	7 1 3 4 5
AMYP		Keystone Term 30 Keystone Term 1 (P+ / R+ Select) Keystone Term 10 (P+ / R+ Select) Keystone Term 15 (P+ / R+ Select) Keystone Term 20 (P+ / R+ Select)	7 1 3 4 5
ARMT	AMSV	Keystone Term 30 (P+ / R+ Select) Home Mortgage Series 100 - 15/15 year Home Mortgage Series 100 - 20/20 year Home Mortgage Series 100 - 25/25 year Home Mortgage Series 100 - 30/30 year SI - Ultra Protector I	7 4 5 6 7 8
ARTG	AMGE	ROP Select-a-Term - 20 Year	K

Product Code	Company Code	Product Name	Category
		ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65	L M W
ARTH		ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75 ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus)	X Y K L
		ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	M W X Y
ARXT	AMSV	Home Mortgage Series 100 - 15/5 year Home Mortgage Series 100 - 20/5 year Home Mortgage Series 100 - 25/5 year	4 5 6
ASSP	ASSU	Home Mortgage Series 100 - 30/5 year SI - Ultra Protector II Term 350 Plus - 10-year Term (Pfd Plus Term 350 Plus - 15-year Term (Pfd Plus	
		Term 350 Plus - 20-year Term (Pfd Plus Term 350 Plus - 30-year Term (Pfd Plus Term 350 Plus - 20-year Term w/ROP (P+) Term 350 Plus - 30-year Term w/ROP (P+)	
ASSU		Term 350 Plus - 10-year Term Term 350 Plus - 15-year Term Term 350 Plus - 20-year Term	3 4 5
		Term 350 Plus - 30-year Term SI - Level Benefit W/L Term 350 Plus - 20-year Term w/ROP	7 8 K
ASTP		Term 350 Plus - 30-year Term w/ROP SI - Non Med Term 350 - 10 (Select+) SI - Non Med Term 350 - 15 (Select+) SI - Non Med Term 350 - 20 (Select+)	M 3 4 5
ASTU		SI - Non Med Term 350 - 30 (Select+) SI - Non Med Term 350 - 20 w/ROP (Slct+ SI - Non Med Term 350 - 30 w/ROP (Slct+ SI - Non Med Term 350 - 10 Year Level	
		SI - Non Med Term 350 - 15 Year Level SI - Non Med Term 350 - 20 Year Level SI - Non Med Term 350 - 30 Year Level SI - Non Med Term 350 - 20 Year w/ROP	4 5 7 K
ASUP ASUU ASWP		SI - Non Med Term 350 - 30 Year w/ROP SI - Non Med Term 350 - 30 (Select+/WA SI - Non Med Term 350 - 30 Level (WA) Term 350 Plus - 10-year Term (Plus/WA)	М
		Term 350 Plus - 15-year Term (Plus/WA) Term 350 Plus - 20-year Term (Plus/WA) Term 350 Plus - 30-year Term (Plus/WA)	4 5 7
ASWU		Term 350 Plus - 10-year Term (WA) Term 350 Plus - 15-year Term (WA) Term 350 Plus - 20-year Term (WA) Term 350 Plus - 30-year Term (WA)	3 4 5 7

Product Code	Company Code	Product Name	Category
ATFG	AMGG	ROP Select-a-Term - 21 Year	N
ATFH		ROP Select-a-Term - 21 Year (Plus)	N
ATGG		ROP Select-a-Term - 22 Year	N
ATGH		ROP Select-a-Term - 22 Year (Plus)	N
ATHG		ROP Select-a-Term - 23 Year	N
ATHH		ROP Select-a-Term - 23 Year (Plus)	N
ATIG		ROP Select-a-Term - 24 Year	N
ATIH		ROP Select-a-Term - 24 Year (Plus)	N
ATJG		ROP Select-a-Term - 26 Year	N
ATJH		ROP Select-a-Term - 26 Year (Plus)	N
ATKG		ROP Select-a-Term - 27 Year	N
ATKH		ROP Select-a-Term - 27 Year (Plus)	N
ATLG		ROP Select-a-Term - 28 Year	N
ATLH		ROP Select-a-Term - 28 Year (Plus)	N
ATMG		ROP Select-a-Term - 29 Year	N
ATMH		ROP Select-a-Term - 29 Year (Plus)	N
ATNG		ROP Select-a-Term - 31 Year	N
ATNH		ROP Select-a-Term - 31 Year (Plus)	N
ATOG		ROP Select-a-Term - 32 Year	N
ATOH		ROP Select-a-Term - 32 Year (Plus)	N
ATPG		ROP Select-a-Term - 33 Year	N
ATPH		ROP Select-a-Term - 33 Year (Plus)	N
ATQG		ROP Select-a-Term - 34 Year	N
ATQH		ROP Select-a-Term - 34 Year (Plus)	N
~ ATRG	AMGE	Select-a-Term - 10 Year	3
		Select-a-Term - 15 Year	4
		Select-a-Term - 20 Year	5
		Select-a-Term - 25 Year	6
		Select-a-Term - 30 Year	7
		Select-a-Term - Level to 65	Т
		Select-a-Term - Level to 70	U
		Select-a-Term - Level to 75	V
	AMGG	ROP Select-a-Term - 35 Year	N
ATRH	AMGE	Select-a-Term - 10 Year (Plus)	3
		Select-a-Term - 15 Year (Plus)	4
		Select-a-Term - 20 Year (Plus)	5
		Select-a-Term - 25 Year (Plus)	6
		Select-a-Term - 30 Year (Plus)	7
		Select-a-Term - Level to 65 (Plus)	Т
		Select-a-Term - Level to 70 (Plus)	U
		Select-a-Term - Level to 75 (Plus)	V
	AMGG	ROP Select-a-Term - 35 Year (Plus)	N
ATRS		ROP Select-a-Term - 20 Year (Special)	F
ATSS		ROP Select-a-Term - 25 Year (Special)	F
ATTS		ROP Select-a-Term - 30 Year (Special)	F
AUOP	AURO	10-Year Term (issue ages 71-75)	3
AURG	AMGE	Secure Lifetime GUL II - to age 121	8
		Secure Lifetime GUL II - to age 90	С
		Secure Lifetime GUL II - to age 95	D
		Secure Lifetime GUL II - to age 100	E
		Secure Lifetime GUL II - Single Pay	0

Secure Lifetime GUL II - Pay to 100 P Secure Lifetime GUL II - Pay to 65 Q Secure Lifetime GUL II - 20 Pay R Secure Lifetime GUL II - 10 Pay S AURH Secure Lifetime GUL II - to 121 (Plus) 8 Secure Lifetime GUL II - to 90 (Plus) C Secure Lifetime GUL II - to 95 (Plus) D Secure Lifetime GUL II - to 95 (Plus) D Secure Lifetime GUL II - to 100 (Plus) E Secure Lifetime GUL II - Single (Plus) O Secure Lifetime GUL II - Pay 100 (Plus) P Secure Lifetime GUL II - Pay to 65 (Plus) Q Secure Lifetime GUL II - Pay to 65 (Plus) R Secure Lifetime GUL II - 10 Pay (Plus) R Secure Lifetime GUL II - 10 Pay (Plus) S AURO AURO 10-Year Term 3 AWMT AMSV SI - Ultra Protector I (WA) 8 AWXT SI - Ultra Protector II (WA) 8 AXXO AXAA TermOne (SM) - One Year Non-Renewable 1 AXYA ART (151X) w/10% for annual premium only 1 AXYP AND	Product Code	Company Code	Product Name	Category
Secure Lifetime GUL II - Single (Plus) O Secure Lifetime GUL II - Pay 100 (Plus) P Secure Lifetime GUL II - Pay to 65 (Plus) Q Secure Lifetime GUL II - 20 Pay (Plus) R Secure Lifetime GUL II - 10 Pay (Plus) S AURO AURO 10-Year Term 3 AWMT AMSV SI - Ultra Protector I (WA) 8 AWXT SI - Ultra Protector II (WA) 8 AXTO AXAA TermOne (SM) - One Year Non-Renewable 1 AXYA ART (151X) w/10% for annual premium only 1 AXYP Annual Renewable Term (Elite/+/151/10%) 1	AURH		Secure Lifetime GUL II - Pay to 65 Secure Lifetime GUL II - 20 Pay Secure Lifetime GUL II - 10 Pay Secure Lifetime GUL II - to 121 (Plus) Secure Lifetime GUL II - to 90 (Plus)	Q R S 8 C
AWMT AMSV SI - Ultra Protector I (WA) 8 AWXT SI - Ultra Protector II (WA) 8 AXTO AXAA TermOne (SM) - One Year Non-Renewable 1 AXYA ART (151X) w/10% for annual premium only 1 AXYP Annual Renewable Term (Elite/+/151/10%) 1			Secure Lifetime GUL II - Single (Plus) Secure Lifetime GUL II - Pay 100 (Plus) Secure Lifetime GUL II - Pay to 65 (Plus) Secure Lifetime GUL II - 20 Pay (Plus)	O P Q R S
AWXT AXTO AXAA TermOne (SM) - One Year Non-Renewable AXYA ART (151X) w/10% for annual premium only AXYP Annual Renewable Term (Elite/+/151/10%) 1	AURO	AURO	10-Year Term	3
AXTO AXAA TermOne (SM) - One Year Non-Renewable 1 AXYA ART (151X) w/10% for annual premium only 1 AXYP Annual Renewable Term (Elite/+/151/10%) 1	AWMT	AMSV	• • •	
AXYA ART $(151X)$ w/10% for annual premium only 1 AXYP Annual Renewable Term $(Elite/+/151/10\%)$ 1	AWXT		SI - Ultra Protector II (WA)	
AXYP Annual Renewable Term (Elite/+/151/10%) 1		AXAA		
			<u>-</u>	
$\lambda V Z \lambda$				
, ,	AXZA		ART (151X) - for modes other than annual	
Equitable Term 10 (151X) 3			-	
Equitable Term 15 (151X) 4				
Equitable Term 20 (151X) 5			<u>-</u>	
AXZP Annual Renewable Term (Elite/Plus / 151) 1	AXZP			
Equitable Term 10 (Elite/Plus / 151X) 3			=	
Equitable Term 15 (Elite/Plus / 151X) 4			-	
Equitable Term 20 (Elite/Plus / 151X) 5			=	
AYGL ALLS TrueTerm (2012) - 10 Year 3	AYGL	ALLS		
TrueTerm (2012) - 15 Year 4				
TrueTerm (2012) - 20 Year 5 TrueTerm (2012) - 25 Year 6				
TrueTerm (2012) - 25 Year 6 TrueTerm (2012) - 30 Year 7				
TrueTerm (2012) - 30 Tear TrueTerm (2012) - level to age 65			,	
TrueTerm (2012) - level to age 70 U			_	
TrueTerm (2012) - level to age 75 V			_	
AYGM TrueTerm - 10 Year (P+ Elite,R+ Select) 3	AYGM			
TrueTerm - 15 Year (P+ Elite, R+ Select) 4	711 011			
TrueTerm - 20 Year (P+ Elite, R+ Select) 5				
TrueTerm - 25 Year (P+ Elite, R+ Select) 6				
TrueTerm - 30 Year (P+ Elite, R+ Select) 7				
TrueTerm - to 65 (P+ Elite, R+ Select) T			TrueTerm - to 65 (P+ Elite,R+ Select)	Т
TrueTerm - to 70 (P+ Elite, R+ Select) U			TrueTerm - to 70 (P+ Elite, R+ Select)	U
TrueTerm - to 75 (P+ Elite, R+ Select) V			TrueTerm - to 75 (P+ Elite,R+ Select)	V
AYNP AMNY ANICO Signature Term ART (Plus) 1	AYNP	AMNY	ANICO Signature Term ART (Plus)	1
ANICO Signature Term 10 (Plus) 3			ANICO Signature Term 10 (Plus)	
ANICO Signature Term 15 (Plus) 4				
ANICO Signature Term 20 (Plus) 5				
ANICO Signature Term 30 (Plus) 7				
AYNS ANICO Signature Term ART (smoker) 1				
AYNT ANICO Signature Term ART 1	AYNT			
ANICO Signature Term 10 3			ANICO Signature Term 10	3

Product Code	Company Code	Product Name	Category
		ANICO Signature Term 15 ANICO Signature Term 20 ANICO Signature Term 30	4 5 7
AYSN		ANICO Signature Simplified Issue Term 10 ANICO Signature Simplified Issue Term 20 ANICO Signature Simplified Issue Term 30	5
AYTN		ANICO Signature Term Express ART ANICO Signature Term Express 10 ANICO Signature Term Express 15	1 3 4
		ANICO Signature Term Express 20 ANICO Signature Term Express 30	5 7
BALP	BALT	Secure Solutions Protector - 10 (Plus) Secure Solutions Protector - 15 (Plus) Secure Solutions Protector - 20 (Plus)	3 4 5
BALT		Secure Solutions Protector - 30 (Plus) Secure Solutions Protector - 10 Year Secure Solutions Protector - 15 Year	7 3 4
		Secure Solutions Protector - 20 Year Secure Solutions Protector - 30 Year Secure Solutions - Whole Life (pay 100)	5 7 P
BANK	BANK	Secure Solutions - Whole Life (20 pay) SI- Senior Security Standard Whole Life	R 8
BANN	BANN	Life Value Term 20 (Plus) Life Step UL - pay to age 121 (Plus) Life Step UL - to age 95 (Plus)	1 8 D
		Life Step UL - to age 100 (Plus) Life Step UL - to age 105 (Plus)	E G
		Life Step UL - to age 110 (Plus) Life Step UL - Single Pay (Plus) Life Step UL - pay to age 100 (Plus)	Н О Р
		Life Step UL - Pay to 65 (Plus) Life Step UL - 20 Pay (Plus) Life Step UL - 10 Pay (Plus)	Q R S
BANS		Life Value Term 20 Life Step UL - pay to age 121	1 8
		Life Step UL - to age 95 Life Step UL - to age 100 Life Step UL - to age 105	D E G
		Life Step UL - to age 110 Life Step UL - Single Pay Life Step UL - pay to age 100	H O P
		Life Step UL - Pay to 65 Life Step UL - 20 Pay	Q R
BAPF	BANK	Life Step UL - 10 Pay SI- Senior Security Preferred Whole Life	
BASG	BALT	SI - Silver Guard I - Whole Life SI - Silver Guard I - 10 Pay Whole Life	8 S
BOET BONN	BOST BANN	Legacy Life Express (endowment at 98) Life Value Term 30 (Plus) OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus)	P 1 3 4

Product Code	Company Code	Product Name	Category
BONP BONS		OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus) Life Value Term 30 (Pfd) Life Value Term 30 OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term	5 7 1 1 3 4 5
BOWT BUNN	BOST BANN	OPTerm 30 - 30 Year Term Legacy Life Express (endowment at 98) Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 95 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - to age 105 (Plus)	7 P 8 D E G
BUNS		Life Choice UL - to age 110 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus) Life Choice UL - Pay to 65 (Plus) Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus) Life Choice UL - pay to age 121 Life Choice UL - to age 95 Life Choice UL - to age 100 Life Choice UL - to age 105 Life Choice UL - to age 110 Life Choice UL - Single Pay Life Choice UL - pay to age 100	H O P Q R S B D E G H O P
CAPI	CAPI	Life Choice UL - Pay to 65 Life Choice UL - 20 Pay Life Choice UL - 10 Pay SI - Med Free Term - 10 Year SI - Med Free Term - 15 Year SI - Med Free Term - 20 Year SI - Med Free Term - 30 Year	Q R S 3 4 5
CETN	CETN	SI - SIMPL - Simplifed Issue Whole Life T-10/10 - 10 Year Term T-15/15 - 15 Year Term T-20/20 - 20 Year Term T-25/25 - 25 Year Term	8 3 4 5 6
CETP		T-30/30 - 30 Year Term T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+)	7 3 4 5 6
CICN	CINN	T-30/30 - 30 Year (P+ / R+) LifeSetter UL - pay to 100 (CA) LifeSetter UL - pay to 100 (CA)	7 8 P
CICP		LifeSetter UL (Super / Select / CA) LifeSetter UL (Super / Select / CA)	8 P
CINN		LifeHorizons Termsetter 10 LifeHorizons Termsetter 15 LifeHorizons Termsetter 20	3 4 5

Product Code	Company Code	Product Name	Category
		LifeHorizons Termsetter 25	6
		LifeHorizons Termsetter 30	7
		LifeHorizons Guaranteed W/L - Life Pay Termsetter ROP 20 Year	8 K
		Termsetter ROP 25 Year (w/ROP)	L
		Termsetter ROP 30 Year (w/ROP)	M
		LifeHorizons Guaranteed W/L - Single Pa	
		LifeHorizons Guaranteed W/L - 10 Pay	S
CINP		LifeHorizons Termsetter 10 (Sup/Sel)	3
		LifeHorizons Termsetter 15 (Sup/Sel)	4
		LifeHorizons Termsetter 20 (Sup/Sel)	5
		LifeHorizons Termsetter 25 (Sup/Sel)	6
		LifeHorizons Termsetter 30 (Sup/Sel)	7
		LifeHorizons Gtd W/L - LP (Sup/Sel) Termsetter ROP 20 Year (Sup/Sel)	8 K
		Termsetter ROP 25 Year (Sup/Sel)	L
		Termsetter ROP 30 Year (Sup/Sel)	M
		LifeHorizons Gtd W/L - LP (Sup/Sel)	0
		LifeHorizons Gtd W/L - 10 Pay (Sup/Sel	
CIUN		LifeSetter UL - pay to 100	8
		LifeSetter UL - pay to 100	P
CIUP		LifeSetter UL (Super / Select)	8
CODD	COLI	LifeSetter UL (Super / Select)	P
COBD COBS	COLL COLU	Term Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Super/Plus)	F 3
CODS	COLO	Nautical Term - 15 Year (Super/Plus)	4
		Nautical Term - 20 Year (Super/Plus)	5
		Nautical Term - 30 Year (Super/Plus)	7
		Voyager UL w/Lifetime NLG (Super Pfd)	8
		Nautical Term - 20 Year w/ROP (Super/+)	K
		Nautical Term - 30 Year w/ROP (Super/+)	M
		Voyager UL w/Lifetime NLG (Super Pfd)	P
COBU		Nautical Term - 10 Year	3
		Nautical Term - 15 Year Nautical Term - 20 Year	4 5
		Nautical Term - 30 Year	
		Voyager UL w/Lifetime NLG	8
		Nautical Term - 20 Year with ROP	K
		Nautical Term - 30 Year with ROP	M
		Voyager UL w/Lifetime NLG (pay to 100)	P
COCL	COLL	Term Line 10 - 10 Year R&C Term	3
	~~	Term Line 20 - 20 Year R&C Term	F —
COEL	COLM	Term Line 15 - 15 Year R&C Term	F
COEP	COMP	SI - Term Life Express - 15 Year SI - Term Life Express - 20 Year	4 5
		SI - Term Life Express - 20 Tear SI - Term Life Express - 30 Year	
COFL	COLM	Term Line 20 - 20 Year (Low Band)	, F
COLC	COLL	SI - Dignified Choice - Classic I W/L	8
		Term Line 15 - 15 Year R&C Term	F
COLE	COLM	Term Line 10 - 10 Year R&C Term	3
		Term Line 20 - 20 Year R&C Term	F

Product Code	Company Code	Product Name	Category
COMP	COMP	Term Life Answers 10 Term Life Answers 15 Term Life Answers 20 Term Life Answers 30 Guaranteed Universal Life - to 120 Guaranteed Universal Life - to 90	3 4 5 7 8 C
		Guaranteed Universal Life - to 95 Guaranteed Universal Life - to 100	D E
COMS		Guaranteed Universal Life - to 105 Term Life Answers 10 (Plus)	G 3
		Term Life Answers 15 (Plus) Term Life Answers 20 (Plus)	4 5
		Term Life Answers 30 (Plus)	7
		Guaranteed Universal Life to 120 (Plus	
		Guaranteed Universal Life - to 90 (Plus Guaranteed Universal Life - to 95 (Plus	•
		Guaranteed Universal Life - to 100 (Plus	•
		Guaranteed Univeral Life - to 105 (Plus	
COOS	COLU	Nautical Term - 10 Year (Super/+/OR) Nautical Term - 15 Year (Super/+/OR)	3 4
		Nautical Term - 20 Year (Super Pfd/OR)	5
		Nautical Term - 30 Year (Super Pfd/OR)	7
COOU		Nautical Term - 10 Year (OR)	3
		Nautical Term - 15 Year (OR) Nautical Term - 20 Year (OR)	4 5
		Nautical Term - 30 Year (OR)	7
EMVU	EMPL	Term Select - 5 Year	2
		Term Select - 10 Year Term Select - 15 Year	3 4
		Term Select - 20 Year	5
		Term Select - 25 Year	6
EMVV		Term Select - 30 Year Term Select - 5 Year (Plus)	7 2
EMV V		Term Select - 3 Tear (Plus)	3
		Term Select - 15 Year (Plus)	4
		Term Select - 20 Year (Plus) Term Select - 25 Year (Plus)	5
		Term Select - 25 Year (Plus)	6 7
EQHP	EQUI	SI - Heritage Protector Level Preferred	. 8
EQUI		SI - Heritage Protector Level Standard	8
FARM	FARM	Value Term - 10 Year Value Term - 20 Year	3 5
		Value Term - 30 Year	7
FARP		Value Term - 10 Year (Elite/Choice)	3
		<pre>Value Term - 20 Year (Elite/Choice) Value Term - 30 Year (Elite/Choice)</pre>	5 7
FASM		Simple Term - 10 Year	3
-		Simple Term - 20 Year	5
FLOD	CEAN	Simple Term - 30 Year	7
FICP	GEAN	Colony Term 10 Colony Term 15	3 4
		COTOLLY LCTIL TO	7

Product Code	Company Code	Product Name	Category
FICQ		Colony Term 20 Colony Term 10 (Pfd Best / Select) Colony Term 15 (Pfd Best / Select) Colony Term 20 (Pfd Best / Select)	5 3 4 5
FLAA	FIDL	Loyalty Value Term - 10 Year Loyalty Value Term - 15 Year Loyalty Value Term - 20 Year	3 4 5
FLAP		Loyalty Value Term - 30 Year Loyalty Value Term - 10 Year (P+/Select Loyalty Value Term - 15 Year (P+/Select Loyalty Value Term - 20 Year (P+/Select) 4) 5
FLEM		Loyalty Value Term - 30 Year (P+/Select SI - Rapid Decision Express - 10 Year SI - Rapid Decision Express - 15 Year SI - Rapid Decision Express - 20 Year	3 4 5
FLHM		SI - Rapid Decision Express - 30 Year Hybrid Term - 10 Year (with blood test) Hybrid Term - 15 Year (with blood test) Hybrid Term - 20 Year (with blood test)	7 3 4 5
FLRM		Hybrid Term - 30 Year (with blood test) SI - Rapid Decision Term - 5 Year SI - Rapid Decision Term - 10 Year SI - Rapid Decision Term - 15 Year SI - Rapid Decision Term - 20 Year SI - Rapid Decision Term - 30 Year	7 2 3 4 5 7
FMCP	GEAN	SI - Rapid Decision Term - 20 Year w/RO SI - Rapid Decision Term - 30 Year w/RO Colony Term 10 (MD) Colony Term 15 (MD)	P M 3 4
FMCQ		Colony Term 20 (MD) Colony Term 10 (Pfd Best / Select / MD Colony Term 15 (Pfd Best / Select / MD Colony Term 20 (Pfd Best / Select / MD) 4
FPCP		Colony Term 20 (Pid Best / Select / MD Colony Term 10 (MS, PA, TX & VT) Colony Term 15 (MS, PA, TX & VT) Colony Term 20 (MS, PA, TX & VT)	, 3 3 4 5
FPCQ		Colony Term 10 (Pf Best/Select/MS, PA, TX Colony Term 15 (Pf Best/Select/MS, PA&TX Colony Term 20 (Pf Best/Select/MS, PA&TX) 3) 4
FRUP		GenGuard UL - no lapse UL to 121 (b1) GenGuard UL - no lapse UL to 100 (b1)	8 E
FRUQ		GenGuard UL - no lapse to 121 $(P+/R+)$ GenGuard UL - no lapse to 100 $(P+/R+)$	8 E
FRXP		Colony Term 10 (OR) Colony Term 15 (OR) Colony Term 20 (OR) GenGuard UL - no lapse UL to 121 (b2)	3 4 5 8
FRXQ		GenGuard UL - no lapse UL to 100 (b2) Colony Term 10 (Pfd Best / Select) Colony Term 15 (Pfd Best / Select) Colony Term 20 (Pfd Best / Select)	E 3 4 5

Product Code	Company Code	Product Name	Category
		GenGuard UL - no lapse to 121 (P+/R+)	8 E
FRYP		GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse UL to 121 (b3)	£ 8
		GenGuard UL - no lapse UL to 100 (b3)	E
FRYQ		GenGuard UL - no lapse to 121 (P+/R+)	8
GDCA	GUAR	GenGuard UL - no lapse to 100 (P+/R+) Level Term Gold 10 (xtended conversion)	E 3
GDCA	GUAN	Level Term Gold 15 (xtended conversion)	
		Level Term Gold 20 (xtended conversion)	
		Level Term Gold 30 (xtended conversion)	
GDCE		Level Term Gold 10 (Elite/ext. conv.)	3
		Level Term Gold 15 (Elite/ext. conv.)	4
		Level Term Gold 20 (Elite/ext. conv.)	5 7
GDCP		Level Term Gold 30 (Elite/ext. conv.) Level Term Gold 10 (Pfd Plus/ext. conv)	
GDCF		Level Term Gold 15 (Pfd Plus/ext. conv)	
		Level Term Gold 20 (Pfd Plus/ext. conv)	
		Level Term Gold 30 (Pfd Plus/ext. conv)	5 7
GDLA		Level Term Gold 10	3
		Level Term Gold 15	4
		Level Term Gold 20	5
CDI E		Level Term Gold 10 (Elita)	7 3
GDLE		Level Term Gold 10 (Elite) Level Term Gold 15 (Elite)	3 4
		Level Term Gold 20 (Elite)	5
		Level Term Gold 30 (Elite)	7
GDLP		Level Term Gold 10 (Preferred Plus)	3
		Level Term Gold 15 (Preferred Plus)	4
		Level Term Gold 20 (Preferred Plus)	5
CECE	CECA	Level Term Gold 30 (Preferred Plus)	7
GECP	GECA	Colony Term 10 Colony Term 15	3 4
		Colony Term 20	5
GECQ		Colony Term 10 (Pfd Best / Select)	3
~		Colony Term 15 (Pfd Best / Select)	4
		Colony Term 20 (Pfd Best / Select)	5
GGLA	GUAR	Yearly Renewable Term (YRT) Gold	1
GGLE		YRT Gold (Elite)	1
GGLP GLEA	GLEA	YRT Gold (Preferred Plus) SI - Simply Life	1 8
GLEA	GLEA	15-Year Term (10 year quarantee)	F
GLEP		15-Year Term (Pfd Plus / Std Plus)	F
GLFA		20-Year Term (10 Year Guarantee)	F
GLFP		20-Year Term (Pfd Plus / Std Plus)	F
GLGA		25-Year Term (10 Year Guarantee)	F
GLGP		25-Year Term (Pfd Plus / Std Plus)	F
GLHA GLHP		30-Year Term (10 Year Guarantee) 30-Year Term (Pfd Plus / Std Plus)	F F
GMCP	GECA	Colony Term 10 (MD)	3
01101		Colony Term 15 (MD)	4
		Colony Term 20 (MD)	5
		-	

Product Code	Company Code	Product Name	Category
GMCQ		Colony Term 10 (Pfd Best / Select / MD Colony Term 15 (Pfd Best / Select /MD)	4
GOVE	GOVE	Colony Term 20 (Pfd Best / Select / MD SI - Simplified Issue W/L - Level Pay SI - Simplified Issue W/L - 20 Pay SI - Simplified Issue W/L - 10 Pay	, 5 8 R S
GPCP	GECA	Colony Term 10 (MS, PA, TX & VT) Colony Term 15 (MS, PA, TX & VT) Colony Term 20 (MS, PA, TX & VT)	3 4 5
GPCQ		Colony Term 10 (Pf Best/Select/MS,PA&TX Colony Term 15 (Pf Best/Select/MS,PA&TX) 3) 4
GRAN	GRAN	Colony Term 20 (Pf Best/Select/MS,PA&TX Select Choice Level Term 10 year Select Choice Level Term 15 year Select Choice Level Term 20 year	3 4 5
		Select Choice Level Term 25 year Select Choice Level Term 30 year No Lapse Guarantee UL - Level to 121 No Lapse Guarantee UL - Level to 90	6 7 8 C
		No Lapse Guarantee UL - Level to 95 No Lapse Guarantee UL - Level to 100	D E
		No Lapse Guarantee UL - Level to 105 No Lapse Guarantee UL - Level to 110 Select Choice Return of Premium 20 year	G H K
		Select Choice Return of Premium 30 year No Lapse Guarantee UL - Single Pay No Lapse Guarantee UL - Pay to 100	M O P
		No Lapse Guarantee UL - Pay to 65 No Lapse Guarantee UL - 20 Pay No Lapse Guarantee UL - 10 Pay	Q R S
		No Lapse Guarantee UL - Level to 65 No Lapse Guarantee UL - Level to 70 No Lapse Guarantee UL - Level to 75	T V
GRAP		Select Choice Level Term 10 year (P+/R+ Select Choice Level Term 15 year (P+/R+ Select Choice Level Term 20 year (P+/R+ Select Choice Level Term 25 year (P+/R+ Select Choice C) 4) 5
		Select Choice Level Term 25 year (P+/R+ Select Choice Level Term 30 year (P+/R+ UL with NLG - Level to 121 (P+/R+) UL with NLG - Level to 90 (P+/R+)	
		UL with NLG - Level to 90 (P+/R+) UL with NLG - Level to 100 (P+/R+) UL with NLG - Level to 105 (P+/R+)	D E G
		UL with NLG - Level to 103 (P+/R+) Select Choice ROP 20 Year (P+/R+) Select Choice ROP 30 year (P+/R+)	H K M
		UL with NLG - Single Pay (P+/R+) UL with NLG - Pay to 100 (P+/R+) UL with NLG - Pay to 65 (P+/R+)	0 P Q
		UL with NLG - 20 Pay (P+/R+) UL with NLG - 10 Pay (P+/R+)	R S

Product Code	Company Code	Product Name	Category
		UL with NLG - Level to 65 (P+/R+) UL with NLG - Level to 70 (P+/R+) UL with NLG - Level to 75 (P+/R+)	T U V
GRUP	GECA	GenGuard UL - no lapse UL to 121 (b1) GenGuard UL - no lapse UL to 100 (b1)	v 8 E
GRUQ		GenGuard UL - no lapse to 121 (P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	8 E
GRXP		Colony Term 10 (OR) Colony Term 15 (OR) Colony Term 20 (OR) GenGuard UL - no lapse UL to 121 (b2)	3 4 5 8
GRXQ		GenGuard UL - no lapse UL to 100 (b2) Colony Term 10 (Pfd Best / Select) Colony Term 15 (Pfd Best / Select) Colony Term 20 (Pfd Best / Select) GenGuard UL - no lapse to 121 (P+/R+)	E 3 4 5 8
GRYP		GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse UL to 121 (b3) GenGuard UL - no lapse UL to 100 (b3)	E 8 E
GRYQ		GenGuard UL - no lapse to 121 (P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	8 E
ILLI	ILLI	Protector Term Life 10-Year Protector Term Life 15-Year Protector Term Life 20-Year	3 4 5
ILLP		Protector Term Life 30-Year Protector Term 10 (Super / Ultra Std) Protector Term 15 (Super / Ultra Std) Protector Term 20 (Super / Ultra Std)	7 3 4 5
ILWI		Protector Term 30 (Super / Ultra Std) Protector Term Life 30-Year (WA)	7 7
ILWP IOFE	INDE	Protector Term 30 (Super/Ultra Std/WA) Foresters Lifefirst - 10 Year Foresters Lifefirst - 20 Year Foresters Lifefirst - 25 Year	7 3 5 6
IOFP		Foresters Lifefirst - 30 Year Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (Plus) Foresters Lifefirst - 25 Year (Plus)	7 3 5 6
IONE		Foresters Lifefirst - 30 Year (Plus) Foresters Lifefirst - 20 Year (non-med) Foresters Lifefirst - 25 Year (non-med) Foresters Lifefirst - 30 Year (non-med)	7 5 6 7
ЈНСР	JOHU	SI - Planright Level 15 Year Level (Super/Std+ with CER) 20 Year Level (Super/Std+ with CER)	8 4 5
JHCU		20 Year Level (Super/Std+ with CER) 15 Year Level Premium Term (with CER) 20 Year Level Premium Term (with CER)	5 4 5
JHGP		10 Year Level Premium Term (With CER) 10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+ UL-G 13 (Super/Std+)) 3) 4

Product Code	Company Code	Product Name	Category
JHGU		10 Year Level Premium Term	3
		15 Year Level Premium Term	4
		20 Year Level Premium Term	5
TVON	TO 1177	UL-G 13	8
JYCN	JOHY	15 Year Level Premium Term (with CER)	4
JYCP		20 Year Level Premium Term (with CER) 15 Year Level (Super/Std+ with CER)	5 4
0101		20 Year Level (Super/Std+ with CER)	5
JYYN		10 Year Level Premium Term	3
		15 Year Level Premium Term	4
		20 Year Level Premium Term	5) 3
JYYP		10 Year Level Premium Term (Super/Std+	
		15 Year Level Premium Term (Super/Std+	
		20 Year Level Premium Term (Super Std+	
JYZN		10 Year Level Premium Term (ages 71+) 15 Year Level Premium Term (ages 66+)	3 4
		15 Year Level Premium Term (ages 66+) 20 Year Level Premium Term (ages 61+)	
JYZP		10 Year Level Term (Super Pfd/ages 71+)	5 3
0121		15 Year Level Term (Super Pfd/ages 66+)	4
		20 Year Level Term (Super Pfd/ages 61+)	5
LAFA	LAFA	SI - Classic Protector SIWL	8
		SI - Classic Protector SIWL - 10 Pay	S
LASC		SI - Classic Protector SIWL (SC)	8
T 7) T-T7)		SI - Classic Protector SIWL - 10 Pay /S	
LAWA		SI - Classic Protector SIWL (WA) SI - Classic Protector SIWL - 10 Pay /W	8 A S
LDIN	LNNA	LGUL (2013) (500K-999K)	8
ID IIV	7714147.7	LGUL (2013) (500K-999K)	P
LDIP		LGUL (2013 / P+) (500K-999K)	8
		LGUL (2013 / P+) (500K-999K)	P
LIBB	LIBB	SI - Med Free Term - 10 Year	3
		SI - Med Free Term - 15 Year	4
		SI - Med Free Term - 20 Year SI - Med Free Term - 30 Year	5 7
		SI - Med Free Term - 30 Tear SI - SIMPL - Simplifed Issue Whole Life	8
LINN	LNNA	LifeElement (SM) Level Term - 10 Year	3
		LifeElement (SM) Level Term - 15 Year	4
		LifeElement (SM) Level Term - 20 Year	5
		LifeElement (SM) Level Term - 30 Year	7
		LGUL (2012 / PR)	8
T T11D		LGUL (2012) - pay to 100 (PR)	P
LINP		LifeElement (SM) Level Term - 10 (P+)	3
		LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+)	4 5
		LifeElement (SM) Level Term - 30 (P+)	7
		LGUL (2012 / P+ / PR)	8
		LGUL (2012) - pay to 100 (P+ / PR)	P
LISP	LISW	LSW Level Term 10-G (Elite/Std Plus)	3
		LSW Level Term 15-G (Elite/Std Plus)	4
		LSW Level Term 20-G (Elite/Std Plus)	5
		LSW Level Term 30-G (Elite/Std Plus)	7

Product Code	Company Code	Product Name	Category
LISW		LSW Level Term 15-NG (Elite/Std Plus) LSW Level Term 10-G LSW Level Term 15-G LSW Level Term 20-G	F 3 4 5
LITP LITW LIUP LIUW LNEN	LNNA	LSW Level Term 30-G LSW Level Term 15-NG (10 year guarantee LSW Level Term 20-NG (Elite/Std Plus) LSW Level Term 20-NG (10 year guarantee LSW Level Term 30-NG (Elite/Std Plus) LSW Level Term 30-NG (10 year guarantee LifeElement (SM) Level Term 10 (2014)	F F F
TIVEN	LINIA	LifeElement (SM) Level Term 15 (2014) LifeElement (SM) Level Term 20 (2014) LifeElement (SM) Level Term 30 (2014) LifeElement (SM) Level Term 30 (2014) LGUL (2013) (1m+) LGUL (2013) (1m+)	4 5 7 8 P
LNEP		LifeElement (SM) Level Term 10 (P+) LifeElement (SM) Level Term 15 (P+) LifeElement (SM) Level Term 20 (P+) LifeElement (SM) Level Term 30 (P+) LGUL (2013 / P+) (1m+) LGUL (2013 / P+) (1m+)	3 4 5 7 8 P
LNIN		LGUL (2013) (100K-499K) LGUL (2013) (100K-499K)	8 P
LNIP		LGUL (2013 / P+) (100K-499K) LGUL (2013 / P+) (100K-499K)	8 P
LYYN	LNLI	LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	3 4 5 7
LYYP		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	3 4 5 7
MADI MCNN	MADI MINM	SI - Legacy Select Level Benefit W/L Advantage Elite - 15 Year (w/ext conv. Advantage Elite - 20 Year (w/ext conv. Advantage Elite - 30 Year (w/ext conv.) 5
MCNP		Advantage Elite Select - 15 Year (P+/R+ Advantage Elite Select - 20 Year (P+/R+) 4) 5
MDFL	MIDT	Advantage Elite Select - 30 Year (P+/R+ Essential Guaranteed UL 4 (\$25-\$249K) Essential Guaranteed UL 4 - 1 pay (25K+ Essential Guaranteed UL 4 - p100 (\$25K+ Essential Guaranteed UL 4 - p65 (\$25K+ Essential Guaranteed UL 4 - 20p (25K+	8) O) P) Q) R
MDFP		Essential Guaranteed UL 4 - 10p (\$25K+ Essential Guaranteed UL 4 P+ (\$25-\$249K Essential Guaranteed UL 4 - 1p P+ (25K+ Essential Guaranteed UL - p100 P+ (25K+ Essential Guaranteed UL 4 -p65 P+ (25K+) 8) O) P

Product Code	Company Code	Product Name	Category
		Essential Guaranteed UL 4-20 p P+ (25K+	
		Essential Guaranteed UL 4-10p P+ (25K+)	
MDGL		Essential Guaranteed UL 4 (\$250K plus	
		Essential Guaranteed UL 4 - 1p (\$250K+)	
		Essential Guaranteed UL 4 - p100 (250K+)	
		Essential Guaranteed UL 4 - p65 (\$250K+) Essential Guaranteed UL 4 - 20p (\$250K+)	
		Essential Guaranteed UL 4 - 10p (\$250K+)	
MDGP		Essential Guaranteed UL4 P+ (\$250K plus)	
11001		Essential Guaranteed UL 4 - 1p P+(250K+)	
		Essential Guaranteed UL -p100 P+ (250K+)	
		Essential Guaranteed UL 4-p65 P+ (250K+	
		Essential Guaranteed UL 4-20p P+ (250K+	
		Essential Guaranteed UL 4-10p P+ (250K+	
MDNN	MINM	Advantage Elite Select Life - 5 Year	2
		Advantage Elite Select Life - 10 Year	3
MDNP		Advantage Elite Select - $5 \text{ Year } (P+/R+)$	2
		Advantage Elite Select - 10 Year (P+/R+)	
MELI	METL	MetLife One Year Term - Non-renewable	1
METE		GLT 10 (P+ Elite Plus Non-Smoker)	3
		GLT 15 (P+ Elite Plus Non-Smoker)	4
		GLT 20 (P+ Elite Plus Non-Smoker)	5
МЕПТ	МЕШБ	GLT 30 (P+ Elite Plus Non-Smoker) MetLife One Year Term - Non-renewable	7 1
METI METL	METR METL	Guaranteed Level Term 10	3
METT	METT	Guaranteed Level Term 15	4
		Guaranteed Level Term 20	5
		Guaranteed Level Term 30	7
METP		GLT 10 (P+ Elite Non-Smoker)	3
		GLT 15 (P+ Elite Non-Smoker)	4
		GLT 20 (P+ Elite Non-Smoker)	5
		GLT 30 (P+ Elite Non-Smoker)	7
MEYE	METR	GLT 10 (P+ Elite Plus Non-Smoker)	3
		GLT 15 (P+ Elite Plus Non-Smoker)	4
		GLT 20 (P+ Elite Plus Non-Smoker)	5
MEYL		Guaranteed Level Term 10	3
		Guaranteed Level Term 15	4
MEMO		Guaranteed Level Term 20	5
MEYP		GLT 10 (P+ Elite Non-Smoker)	3 4
		GLT 15 (P+ Elite Non-Smoker) GLT 20 (P+ Elite Non-Smoker)	5
MIDL	MIDT	Premier CS6 - 10 Year Term	3
МТОП	MIDI	Premier CS6 - 15 Year Term	4
		Premier CS6 - 20 Year Term	5
		Premier CS6 - 30 Year Term	7
		XL-DB3 (\$25-\$249K)	8
		XL-DB3 - p100 (\$25-\$249K)	P
MIDP		Premier CS6 - 10 Year Term (P+)	3
		Premier CS6 - 15 Year Term (P+)	4
		Premier CS6 - 20 Year Term (P+)	5
		Premier CS6 - 30 Year Term (P+)	7

Product Code	Company Code	Product Name	Category
		XL-DB3 P+ (\$25-\$249K)	8
		XL-DB3 - p100 P+ (\$25-\$249K)	P
MIEL		Executive CS3 - 10 Year Term	3
		Executive CS3 - 15 Year Term	4
		Executive CS3 - 20 Year Term	5
		Premier CS4 - 30 Year Term (GU)	7
		XL-DB3 (\$250K plus)	
MIED		XL-DB3 - p100 (\$250K plus)	P 3
MIEP		Executive CS3 - 10 Year (P+) Executive CS3 - 15 Year (P+)	4
		Executive CS3 - 13 Tear (P+)	5
		Premier CS4 - 30 Year Term (Plus/GU)	7
		XL-DB3 P+ (\$250K plus)	
		XL-DB3 - p100 P+ (\$250K plus)	
MINN	MINM	Advantage Elite Select Life - 15 Year	4
		Advantage Elite Select Life - 20 Year	5
		Advantage Elite Select Life - 30 Year	7
MINP		Advantage Elite Select - 15 Year (P+/R+)	4
		Advantage Elite Select - 20 Year (P+/R+)	
		Advantage Elite Select - 30 Year (P+/R+)	7
MLUE	METL	Provider UL - guaranteed to age 95	D
MLUP		Provider UL - guaranteed to 95 (Elite)	D
MONU	MONU	SI - Immediate Solution (WL08)	8
	140.00	10 Pay Solution (WL08)	S
MOPF	MOTO	SI - Preferred Simplifed Issue W/L	8
MOTB		Your Term Life - 10-Year (Pfd Best)	3 4
		Your Term Life - 15-Year (Pfd Best) Your Term Life - 20-Year (Pfd Best)	5
		Your Term Life - 30-Year (Pfd Best)	7
MOTO		Your Term Life Plan - 10-Year	3
11010		Your Term Life Plan - 15-Year	4
		Your Term Life Plan - 20-Year	5
		Your Term Life - 30-Year Plan	7
		SI - Standard Simplifed Issue Whole Life	e 8
MOTP		Your Term Life - 10-Year (Pfd Plus)	3
		Your Term Life - 15-Year (Pfd Plus)	4
		Your Term Life - 20-Year (Pfd Plus)	5
		Your Term Life - 30-Year (Pfd Plus)	7
MTEI	METR	MetLife One Year Term - with R&C rider	1
MTEP	147 C14	MetLife OYT - w/R&C rider (Elite/Std+)	1
MTGN	MASM	Vantage Term 10	3 5
		Vantage Term 20	8
		UL Guard 5.1 - No Lapse UL UL Guard 5.1 - No Lapse UL 1 Pay	0
		UL Guard 5.1 - No Lapse UL Pay to 100	P
		UL Guard 5.1 - No Lapse UL Pay to 65	Q
		UL Guard 5.1 - No Lapse UL 20 Pay	R
		UL Guard 5.1 - No Lapse UL 10 Pay	S
MTGP		Vantage Term 10 (Ultra Pfd)	3
		Vantage Term 20 (Ultra Pfd)	5
		UL Guard 5.1 - No Lapse UL (Ultra Pfd)	8

Product Code	Company Code	Product Name	Category
		UL Guard 5.1 - No Lapse UL (Ultra Pfd)	0
		UL Guard 5.1 - No Lapse UL (Ultra Pfd)	Р
		UL Guard 5.1 - No Lapse UL (Ultra Pfd)	Q
		UL Guard 5.1 - No Lapse UL (Ultra Pfd)	R
		UL Guard 5.1 - No Lapse UL (Ultra Pfd)	S
MTLI	METL	MetLife One Year Term - with R&C rider	1
MTLP		<pre>MetLife OYT - w/R&C rider (Elite/Std+)</pre>	1
MTRP	MTRU	SelecTerm-10 (Preferred Plus)	3
		SelecTerm-15 (Preferred Plus)	4
		SelecTerm-20 (Preferred Plus)	5
		SelecTerm-30 (Preferred Plus)	7
MTRU		SelecTerm-10 (NV, NJ, OR)	3
		SelecTerm-15 (NV, NJ, OR)	4
		SelecTerm-20 (NV, NJ, OR)	5
		SelecTerm-30 (NV, NJ, OR)	7
MTSP		SelecTerm-10 (Preferred Plus)	3
		SelecTerm-15 (Preferred Plus)	4
		SelecTerm-20 (Preferred Plus)	5
		SelecTerm-30 (Preferred Plus)	7
MTSU		SelecTerm-10	3
		SelecTerm-15	4
		SelecTerm-20	5
		SelecTerm-30	7
MYUE	METR	Provider UL - guaranteed to age 95	D
MYUP		Provider UL - guaranteed to 95 (Elite)	D
NALB	NAWE	Living Benefit Term 15	4
		Living Benefit Term 20	5
		Living Benefit Term 30	7
NATV	NATI	ART - Annual Renewable Term	1
		GL-10 - 10 Year Level Term	3
		GL-15 - 15 Year Level Term	4 5
NT 7\		GL-20 - 20 Year Level Term	
NATW		ART - Annual Renewable Term (Elite Pfd) GL-10 - 10 Year (Elite / Standard Plus)	1 3
		GL-15 - 15 Year (Elite / Standard Plus)	
		GL-20 - 20 Year (Elite / Standard Plus)	
NAWE	NAWE	NWL Term 10	3
INVANT	IVAND	NWL Term 15	4
		NWL Term 20	5
		NWL Term 30	7
NAWP		NWL Term 10 (Super Preferred)	3
111111		NWL Term 15 (Super Preferred)	4
		NWL Term 20 (Super Preferred)	5
		NWL Term 30 (Super Preferred)	7
NAXE		NWL Secure Term 10	3
		NWL Secure Term 15	4
		NWL Secure Term 20	5
		NWL Secure Term 30	7
NAXP		NWL Secure Term 10 (Super Preferred)	3
		NWL Secure Term 15 (Super Preferred)	4
		NWL Secure Term 20 (Super Preferred)	5

Product Code	Company Code	Product Name Cate	egory
NBIM	NABE	NWL Secure Term 30 (Super Preferred) Custom Advantage - 10 Year Custom Advantage - 15 Year Custom Advantage - 20 Year	7 3 4 5
NBIN NBIP		Custom Advantage - 35 Year Custom Advantage - 35 Year (age 35+) Custom Advantage - 10 Year (Pfd Plus) Custom Advantage - 15 Year (Pfd Plus) Custom Advantage - 20 Year (Pfd Plus) Custom Advantage - 35 Year (Pfd Plus)	F F 3 4 5 F
NBIQ NBTM NBTP NDGA	NORA	Custom Advantage - 35 Year (age 35+/P+) Custom Advantage - 30 Year Custom Advantage - 30 Year (Pfd Plus) ADDvantage 10	F F F 3
NDGP		ADDvantage 15 ADDvantage 20 ADDvantage 30 ADDvantage 10 (Super Preferred)	4 5 7 3
NGGA		ADDvantage 15 (Super Preferred) ADDvantage 20 (Super Preferred) ADDvantage 30 (Super Preferred) Custom Guarantee Gen 8 (\$25-249K)	4 5 7 8
		Custom Guarantee Gen 8 - 1 pay (\$25K+) Custom Guarantee Gen 8 - p100 (\$25K+) Custom Guarantee Gen 8 - p65 (\$25K+) Custom Guarantee Gen 8 - 20p (\$25K+)	O P Q R
NGGP		Custom Guarantee Gen 8 - 10p (\$25K+) Custom Guarantee Gen 8 - P+ (\$25-\$249K) Custom Guarantee Gen 8 - 1 pay P+ (25K+) Custom Guarantee Gen 8 - p100 P+ (\$25K+) Custom Guarantee Gen 8 - p65 P+ (\$25K+) Custom Guarantee Gen 8 - 20p P+ (\$25K+)	S 8 0 P Q R
NHGA		Custom Guarantee Gen 8 - 10p P+ (25K+) Custom Guarantee Gen 8 - (\$250K plus) Custom Guarantee Gen 8 - 1 pay (\$250K+) Custom Guarantee Gen 8 - p100 (\$250K+) Custom Guarantee Gen 8 - p65 (\$250K+)	S 8 O P Q
NHGP		Custom Guarantee Gen 8 - 20p (\$250K+) Custom Guarantee Gen 8 - 10p (\$250K+) Custom Guarantee Gen 8 - 10p (\$250K+) Custom Guarantee Gen 8 - 1 pay P+(250K+) Custom Guarantee Gen 8 - p100 P+ (250K+) Custom Guarantee Gen 8 - p65 P+ (250K+) Custom Guarantee Gen 8 - 20p P+ (250K+)	R S O P Q R
NOTN	NORM	Custom Guarantee Gen 8 - 10p P+ (250K+) TT Term 10 - 1 Year Term for 10 Years TT Level Term 20 (issue ages 51+)	S 1 5
NOTP		TT Term 10 - 1 Year for 10 Yrs (Premier) TT Level Term 20 (Premier NT/ages 51+)	1 5
NOWM		TT Term 80 - 1 Year R & C Term TT Level Term 10	1 3

Product Code	Company Code	Product Name	Category
NOWP		TT Level Term 20 TT Term 80 - 1 Year R & C (Premier NT) TT Level Term 10 (Premier NT)	5 1 3
NOYN		TT Level Term 20 (Premier NT) TT Level Term 20 (NY)	5 5
NOYP NPGA	NORA	TT Level Term 20 (Premier NT / NY) Guarantee Builder IUL3 (\$250K plus)	5 8
111 011	1.01.11	Guarantee Builder IUL3 (\$250K+)	P
NPGP		Guarantee Builder IUL3 P+ (\$250K plus) Guarantee Builder IUL3 P+ (\$250K)	
NTXV	NATI	L-20 - 20 Year Level Term	F
NTXW		L-20 - 20 Year (Elite / Standard Plus)	F
NUGA	NORA	Guarantee Builder IUL3 (\$25-249K)	8
NUGP		Guarantee Builder IUL3 (\$25-249K) Guarantee Builder IUL3 P+ (\$25-249K)	P 8
NUGP		Guarantee Builder IUL3 P+ (\$25-249K) Guarantee Builder IUL3 P+ (\$25K+)	
NVWL	NATW	YourLife(SM) GLT 10 Year Term	3
		YourLife(SM) GLT 15 Year Term	4
		YourLife(SM) GLT 20 Year Term	5
		YourLife(SM) GLT 30 Year Term	7
		YourLife No-Lapse Guarantee UL - to 121	8
		YourLife No-Lapse Guarantee UL - to 100	E G
		YourLife No-Lapse Guarantee UL - to 105 YourLife No-Lapse Guarantee UL - to 110	H
		YourLife No-Lapse Guarantee UL - 1 Pay	0
		YourLife No-Lapse Guarantee UL - 20 Pay	R
		YourLife No-Lapse Guarantee UL - 10 Pay	S
NVWP		YourLife(SM) GLT 10 Year Term (Pfd+)	3
		YourLife(SM) GLT 15 Year Term (Pfd+)	4
		YourLife(SM) GLT 20 Year Term (Pfd+) YourLife(SM) GLT 30 Year Term (Pfd+)	5 7
		YourLife No-Lapse UL - to 121 (Pfd Plus)	
		YourLife No-Lapse UL - to 100 (Pfd Plus)	
		YourLife No-Lapse UL - to 105 (Pfd Plus)	
		YourLife No-Lapse UL - to 110 (Pfd Plus)	Н
		YourLife No-Lapse UL - 1 Pay (Pfd Plus)	
		YourLife No-Lapse UL - 20 Pay (Pfd Plus)	
MVTT7	МΛПΤ	YourLife No-Lapse UL - 10 Pay (Pfd Plus) L-15 - 15 Year Level Term	S F
NXTV NXTW	NATI	L-15 - 15 rear Level lerm L-15 - 15 Year (Elite / Standard Plus)	r F
NYLA	NEWY	YCT - Indeterminate Premium Term	1
NYLP		YCT Indeterminate Premium Term (Sel Pfd)	
NYLS		YCT -Indeterminate Premium Term (Smoker)	
NYMA		10 Year Level Term (10LCT)	3
		15 Year Level Term (15LCT)	4
NISANAD		20 Year Level Term (20LCT)	5
NYMP		10 Year Level Term (10LCT) (Select Pfd) 15 Year Level Term (15LCT) (Select Pfd)	3 4
		20 Year Level Term (20LCT) (Select Pid)	5
NYWL	NATY	YourLife (SM) GLT 10 Year Term	3
		YourLife(SM) GLT 15 Year Term	4

Product Code	Company Code	Product Name	Category
		YourLife(SM) GLT 20 Year Term	5
		YourLife(SM) GLT 30 Year Term	7
		YourLife No-Lapse Guarantee UL - to 121	8
		YourLife No-Lapse Guarantee UL - to 100	E
		YourLife No-Lapse Guarantee UL - to 105	G
		YourLife No-Lapse Guarantee UL - to 110	Н
		YourLife No-Lapse Guarantee UL - 20 Pay	R
		YourLife No-Lapse Guarantee UL - 10 Pay	S
NYWP		YourLife(SM) GLT 10 Year Term (Pfd+)	3
		YourLife(SM) GLT 15 Year Term (Pfd+)	4
		YourLife(SM) GLT 20 Year Term (Pfd+)	5
		YourLife(SM) GLT 30 Year Term (Pfd+)	7
		YourLife No-Lapse UL - to 121 (P+)	8
		YourLife No-Lapse UL - to 100 (Pfd Plus)	
		YourLife No-Lapse UL - to 105 (P+)	G
		YourLife No-Lapse UL - to 110 (P+ / NY)	
		YourLife No-Lapse UL - 20 Pay (Pfd Plus)	
		YourLife No-Lapse UL - 10 Pay (Pfd Plus)	
OCNC	OCCI	ULTIMATE TERM-10 - 10 Year Term	3
OMWJ	OHIN	FlexTerm Series IX - 10 Year Plus	3
OMWN		Term 10 Plus (P+ Super Pfd / R+ Select)	3 3
OMYJ		FlexTerm Series IX - 10 Year	3
OMYN		Term 10 (P+ Super Pfd/ R+ Select)	3
ONWJ		FlexTerm Series IX - 15 Year Plus	4
		FlexTerm Series IX - 20 Year Plus	5
ONWN		Term 15 Plus (P+ Super Pfd / R+ Select)	
		Term 20 Plus (P+ Super Pfd / R+ Select)	
ONYJ		Recap Term - 10 Year	3
		FlexTerm Series IX - 15 Year	4
0311731		FlexTerm Series IX - 20 Year	5
ONYN		Recap Term 10 (P+ Super Pfd/ R+ Select)	
		Term 15 (P+ Super Pfd / R+ Select)	4
OVEO	OVEO	Term 20 (P+ Super Pfd / R+ Select)	5 8
OXFO PAAL	OXFO	SI - Assurance Financial Expense W/L Pacific-ART-NY - Annual Renewable Term	0
PAAN	PACK	Pacific-ART-NY - ART (Preferred Plus)	1
PAAS		Pacific-ART-NY - ART (Super Preferred)	1
PACL	PACL	Pacific-ART - Annual Renewable Term	1
PACN	IACH	Pacific-ART - ART (Preferred Plus)	1
PACS		Pacific-ART - ART (Super Preferred)	1
PAGI	PACI	Ten Year Term	3
PAIC	17101	One Year Term Plus	1
PANA	PANA	5-Year Level Term	
PANP	1 1 11 1 1 1	Sentinel Series 10 (Preferred Plus)	2 3
1 11111		Sentinel Series 20 (Preferred Plus)	5
PANS		Sentinel Series 10 - 10-Year Term	3
		Sentinel Series 20 - 20-Year Term	
PATN		10-Year Level Term	5 3
PAUL	PAUL	Selector 1 - 1 Year Term	1
	-1101	Selector 10 - 10 Year Term	3
PAXP	PANA	Sentinel Series 20/10 (Preferred Plus)	F
		TITUDE COLLEGE TO (TECTORICA LIAU)	-

Product Code	Company Code	Product Name	Category
PAXS		Sentinel Series 20/10 - 20-Year Term	F
PCCL	PACL	Pacific PRIME Term 10	3
1001	17101	Pacific PRIME Term 15	4
		Pacific PRIME Term 20	5
		Pacific PRIME Term 30	7
PCCP		Pacific PRIME Term 10 (Super Pfd / Pfd	
1001		Pacific PRIME Term 15 (Super Pfd / Pfd	
		Pacific PRIME Term 20 (Super Pfd / Pfd	
		Pacific PRIME Term 30 (Super Pfd / Pfd	
PCCS		Pacific PRIME Term 10 (age 18-60 Std)	3
r CC5		Pacific PRIME Term 15 (age 18-60 Std)	4
		Pacific PRIME Term 20 (age 18-60 Std)	5
PCCT		Pacific PRIME Term 10 (age 18-60 Pfd)	3
PCCI		Pacific PRIME Term 15 (age 18-60 Pfd)	4
			5
DEND	DEMN	` > '	
PENB	PENN	Guaranteed 10 Year Term (Preferred Best	
		Guaranteed 15 Year Term (Preferred Best	
DENG		Guaranteed 20 Year Term (Preferred Best	
PENC		Guaranteed 10 Year Term	3
		Guaranteed 15 Year Term	4
DEND		Guaranteed 20 Year Term	5) 3
PENP		Guaranteed 10 Year Term (Preferred Plus	•
		Guaranteed 15 Year Term (Preferred Plus	
David		Guaranteed 20 Year Term (Preferred Plus	·
PGNC		Guaranteed Protection UL - gtd to 121	8
PGNP	D.1.0.	Guaranteed Protection UL - gtd to 121 P	
PHLE	PHOE	SI - Safe Harbor Term - 10 (Low Band)	3
		SI - Safe Harbor Term - 15 (Low Band)	4
		SI - Safe Harbor Term - 20 (Low Band)	5
D		SI - Safe Harbor Term - 30 (Low Band)	7
PHOE		Safe Harbor Term Life - 10 (High Band)	
		Safe Harbor Term Life - 15 (High Band)	4
		Safe Harbor Term Life - 20 (High Band)	5
		Safe Harbor Term Life - 30 (High Band)	7
PHSI		SI - Safe Harbor Term - 10 (Express)	3
		SI - Safe Harbor Term - 15 (Express)	4
		SI - Safe Harbor Term - 20 (Express)	5
DAIDT		SI - Safe Harbor Term - 30 (Express)	7
PNDI	PRIP	Universal Life Protector IV	8
		Universal Life Protector IV - to age 90	
		Universal Life Protector IV - to age 95	
		Universal Life Protector IV - to age 10	
DILD		Universal Life Protector IV - to age 10	
PNDP		Universal Life Protector IV (Super)	8
		Universal Life Protector IV (Super)	С
		Universal Life Protector IV (Super)	D
		Universal Life Protector IV (Super)	E
DOLL	DDQII	Universal Life Protector IV (Super)	G
POLI	PRCU	5 Year Renewable Level Term	2
		10 Year Renewable Level Term	3
		20 Year Renewable Level Term	5

Product Code	Company Code	Product Name	Category
		30 Year Renewable Level Term Traditional Whole Life Single Premium Whole Life 20 Year Limited Payment Whole Life	7 8 0 R
PPFC	PRUC	10 Year Limited Payment Whole Life Term Essential 10 (<250K PruXpress ONLY Term Essential 15 (<250K PruXpress ONLY Term Essential 20 (<250K PruXpress ONLY Term Essential 30 (<250K PruXpress ONLY) 4) 5
PPFS		Term Essential 10 (P+ Best / R+ NS+) Term Essential 15 (P+ Best / R+ NS+) Term Essential 20 (P+ Best / R+ NS+)	, , , , , , , , , , , , , , , , , , ,
PPUC		Term Essential 30 (P+ Best / R+ NS+) Term Elite 10 (<250K PruXpress ONLY/WA Term Elite 15 (<250K PruXpress ONLY/WA Term Elite 20 (<250K PruXpress ONLY/WA Term Elite 30 (<250K PruXpress ONLY/WA UL Protector with NLG to 121 (1000K+)) 4) 5
		UL Protector with NLG to 100 (1000K+) UL Protector w/NLG to 121 - 1 Pay (\$1m) UL Protector w/NLG to 121 - 20 Pay (\$1m) UL Protector w/NLG to 121 - 10 Pay (\$1m)	E O R
PPUS		Term Elite 10 (P+ Best / R+ NS+ / WA) Term Elite 15 (P+ Best / R+ NS+ / WA) Term Elite 20 (P+ Best / R+ NS+ / WA) Term Elite 30 (P+ Best / R+ NS+ / WA) UL Protector with NLG (1000K / Plus) UL Protector with NLG (1000K / Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	3 4 5 7 8 E
PPWC		UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) Term Essential 10 (<250K PruXpress / WA Term Essential 15 (<250K PruXpress / WA Term Essential 20 (<250K PruXpress / WA) 4) 5
PPWS		Term Essential 30 (<250K PruXpress / WA Term Essential 10 (P+ Best / R+ NS+ /WA Term Essential 15 (P+ Best / R+ NS+ /WA Term Essential 20 (P+ Best / R+ NS+ /WA) 3) 4) 5
PPYC	PRUJ	Term Essential 30 (P+ Best / R+ NS+ /WA PruTerm One Term Elite 10 (NY/<250K PruXpress ONLY Term Elite 15 (NY/<250K PruXpress ONLY Term Elite 20 (NY/<250K PruXpress ONLY Term Elite 30 (NY/<250K PruXpress ONLY UL Protector with NLG to 121 (250K-999K UL Protector with NLG to 100 (250K-999K PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/NLG to 121 - 1 Pay (250) UL Protector w/NLG to 121 - 20 Pay (250)	1) 3) 4) 5) 7) 8) E J K M

Product Code	Company Code	Product Name	Category
PPYS		UL Protector w/NLG to 121 - 10 Pay (250 Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) Term Elite 30 (NY/P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus UL Protector with NLG (250K-999K/Plus PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus)	3 4 5 7 8
PRCI	PRIN	10-Year Term (2014) 15-Year Term (2014) 20-Year Term (2014) 30-Year Term (2014) Universal Life Protector IV Universal Life Protector IV - to age 90 Universal Life Protector IV - to age 95 Universal Life Protector IV - to age 10 Universal Life Protector IV - to age 10	3 4 5 7 8 C D
PRCP		10-Year Term (2014) (Super) 15-Year Term (2014) (Super) 20-Year Term (2014) (Super) 30-Year Term (2014) (Super) Universal Life Protector IV (Super)	3 4 5 7 8 C D E G
PRDI	PRIP	10-Year Term (2014) 15-Year Term (2014) 20-Year Term (2014) 30-Year Term (2014)	3 4 5 7
PRDP		10-Year Term (2014) (Super) 15-Year Term (2014) (Super) 20-Year Term (2014) (Super) 30-Year Term (2014) (Super)	3 4 5 7
PRIM	PRIM	Custom Advantage - 10 Year Custom Advantage - 15 Year Custom Advantage - 20 Year Custom Advantage - 35 Year	3 4 5 F
PRIN PRIP		Custom Advantage - 35 Year (age 35+) Custom Advantage - 10 Year (Pfd Plus) Custom Advantage - 15 Year (Pfd Plus) Custom Advantage - 20 Year (Pfd Plus) Custom Advantage - 35 Year (Pfd Plus)	F 3 4 5 F
PRIQ PRJC	PRUC	Custom Advantage - 35 Year (age 35+/P+ UL Protector with NLG to 121 (250K-999K UL Protector with NLG to 100 (250K-999K	8

Product Code	Company Code	Product Name	Category
PRJS		UL Protector w/NLG to 121 - 1 Pay (250) UL Protector w/NLG to 121 - 20 Pay (250) UL Protector w/NLG to 121 - 10 Pay (250) UL Protector with NLG (250K-999K/Plus) UL Protector with NLG (250K-999K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus)) R) S) 8) E O
PRTA	PRTC	UL Protector w/NLG to 121 - (250K/Plus) Level Term II - 10 Year Level Term II - 15 Year Level Term II - 20 Year	R S 3 4 5
PRTB		LTII - 10 Year (Pf Select, R+ Std+) LTII - 15 Year (Pf Select, R+ Std+) LTII - 20 Year (Pf Select, R+ Std+)	3 4 5
PRTC		LTII - 10 Year (P+) LTII - 15 Year (P+) LTII - 20 Year (P+)	3 4 5
PRTM PRTP PRUC	PRIM PRUC	Custom Advantage - 30 Year Custom Advantage - 30 Year (Pfd Plus) PruTerm One	F F 1
PRUS	FROC	Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY) Term Elite 20 (<250K PruXpress ONLY) Term Elite 30 (<250K PruXpress ONLY) UL Protector with NLG to 121 (100K-249K) UL Protector with NLG to 100 (100K-249K) UL Protector with NLG to 100 (100K-249K) PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/NLG to 121 - 1 Pay (100) UL Protector w/NLG to 121 - 20 Pay (100) UL Protector w/NLG to 121 - 10 Pay (100) PruTerm WorkLife 65 Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+) Term Elite 30 (P+ Best / R+ NS+) UL Protector with NLG (100K-249K/Plus) UL Protector with NLG (100K-249K/Plus) PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/NLG to 121 - (100K/Plus) PruTerm WorkLife 65 (P+/R+)	3 4 5 7 8 E J K M O R S T 3 4 5 7 9
PRXA PRXB PRXC PSXA PSXB	PRTC	Level Term II - 10/5 Year LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+) Level Term II - 20/5 Year LTII - 15/5 Year (Pf Select, R+ Std+)	н н н

Product Code	Company Code	Product Name	Category
PSXC		LTII - 15/5 Year (P+)	F
PTAL	PROT	Advantage Choice UL - to age 80	А
		Advantage Choice UL - to age 85	В
		Advantage Choice UL - to age 90	С
		Advantage Choice UL - to age 95	D
		Advantage Choice UL - to age 100	E
		Advantage Choice UL - to age 105	G
		Advantage Choice UL - to age 110	H
		Advantage Choice UL - to age 75	V
PTAP		Advantage Choice UL - to 80 (Select Pfd)	A
		Advantage Choice UL - to 85 (Select Pfd)	В
		Advantage Choice UL - to 90 (Select Pfd)	C
		Advantage Choice UL - to 95 (Select Pfd)	D
		Advantage Choice UL - to 100 (Select Pf)	E
		Advantage Choice UL - to 105 (Select Pf)	G
		Advantage Choice UL - to 110 (Select Pf)	
DEG		Advantage Choice UL - to 75 (Select Pfd)	V
PTCL		Custom Choice UL - 10 Year No Lapse	3
		Custom Choice UL - 15 Year No Lapse	4
		Custom Choice UL - 20 Year No Lapse	5
		Custom Choice UL - 25 Year No Lapse	6
		Custom Choice UL - 30 Year No Lapse	7
		Custom Choice UL - No Lapse to 121	8
		Custom Choice UL - No Lapse to 80	A
		Custom Choice UL - No Lapse to 85	В
		Custom Choice UL - No Lapse to 90	С
		Custom Choice UL - No Lapse to 95	D
		Custom Choice UL - No Lapse to 100	E
		Custom Choice UL - No Lapse to 105	G
		Custom Choice UL - No Lapse to 110	Н
		Custom Choice UL - 1 Pay	0
		Custom Choice UL - Pay to 65	Q
		Custom Choice UL - 20 Pay	R
		Custom Choice UL - 10 Pay	S
DECD		Custom Choice UL - No Lapse to 75	V
PTCP		Custom Choice UL - 10 Year (Select Pfd)	3
		Custom Choice UL - 15 Year (Select Pfd)	4
		Custom Choice UL - 20 Year (Select Pfd)	5
		Custom Choice UL - 25 Year (Select Pfd)	6
		Custom Choice UL - 30 Year (Select Pfd)	7
		Custom Choice UL - No Lapse to 121 (P+)	8
		Custom Choice UL - No Lapse to 80 (P+)	A
		Custom Choice UL - No Lapse to 85 (P+)	В
		Custom Choice UL - No Lapse to 90 (P+)	С
		Custom Choice UL - No Lapse to 95 (P+)	D
		Custom Choice UL - No Lapse to 100 (P+)	E
		Custom Choice UL - No Lapse to 105 (P+)	G
		Custom Choice UL - No Lapse to 110 (P+)	Н
		Custom Choice UL - 1 Pay (P+)	0
		Custom Choice UL - Pay to 65 (P+)	Q
		Custom Choice UL - 20 Pay (P+)	R

Product Code	Company Code	Product Name	Category
		Custom Choice UL - 10 Pay (P+)	S
DmVJ	DDMC	Custom Choice UL - No Lapse to 75 (P+)	V F
PTXA PTXB	PRTC	Level Term I - 15/5 Year LTI - 15/5 Year (Pf Select, R+ Std+)	F
PTXC		LTI - 15/5 Year (P+)	F
PUNC	PENN	Guaranteed Protection UL-gtd to 121 (NY	
PUNP	I DIVIV	Guaranteed Protection UL-gtd to 121 P+	8
PVTA	PRTC	Level Term I - 10 Year	3
		Level Term I - 15 Year	4
		Level Term I - 20 Year	5
PVTB		LTI - 10 Year (Pf Select, R+ Std+)	3
		LTI - 15 Year (Pf Select, R+ Std+)	4
		LTI - 20 Year (Pf Select, R+ Std+)	5
PVTC		LTI - 10 Year (P+)	3
		LTI - 15 Year (P+)	4
		LTI - 20 Year (P+)	5
PVXA		Level Term I - 10/5 Year	F
PVXB		LTI - 10/5 Year (Pf Select, R+ Std+)	F
PVXC		LTI - 10/5 Year (P+)	F
PWXA		Level Term I - 20/5 Year	F —
PWXB		LTI - 20/5 Year (Pf Select, R+ Std+)	F
PWXC	DDIIT	LTI - 20/5 Year (P+)	F
PYUC	PRUJ	UL Protector with NLG to 121 (100K-249K	
		UL Protector with NLG to 100 (100K-249K) E O
		UL Protector w/NLG to 121 - 1 Pay (100) UL Protector w/NLG to 121 - 20 Pay 100K	
		UL Protector w/NLG to 121 - 20 Fay 100k	
PYUS		UL Protector with NLG (100K-249K/Plus	
1100		UL Protector with NLG (75K-249K/Plus)	,
		UL Protector w/NLG to 121 - (100K/Plus)	0
		UL Protector w/NLG to 121 - (100K/Plus)	R
		UL Protector w/NLG to 121 - (100K/Plus)	S
PYYC		Term Essential 10 (NY/<250K PruXpress)	3
		Term Essential 15 (NY/<250K PruXpress)	4
		Term Essential 20 (NY/<250K PruXpr ONLY) 5
		Term Essential 30 (NY/<250K PruXpress)	7
		UL Protector with NLG to 121 (1000K+)	8
		UL Protector with NLG to 100 (1000K+)	E
		UL Protector w/NLG to 121 - 1 Pay (\$1m)	0
		UL Protector w/NLG to 121 - 20 Pay (\$1m	
D		UL Protector w/NLG to 121 - 10 Pay (\$1m	
PYYS		Term Essential 10 (NY /P+ Best / R+ NS+	
		Term Essential 15 (NY /P+ Best / R+ NS+	
		Term Essential 20 (NY /P+ Best / R+ NS+	
		Term Essential 30 (NY /P+ Best / R+ NS+ UL Protector with NLG (1000K / Plus)) / 8
		UL Protector with NLG (1000K / Plus)	o E
		UL Protector w/NLG to 121 - (\$1m/Plus)	<u>Е</u> О
		UL Protector w/NLG to 121 - (\$1m/Plus)	R
		UL Protector w/NLG to 121 - (\$1m/Plus)	S
PZXA	PRTC	Level Term II - 20/5 Year	F
	-1110	20,01 101m 11 20/0 1001	±

PZXB	Product Code	Company Code	Product Name	Category
RDSP	PZXB		LTII - 20/5 Year (Pf Select, R+ Std+)	F
TermSmart 15 - (P+ Super / R+ Select)	PZXC			F
RDSS	RDSP	RELL	TermSmart 10 - (P+ Super / R+ Select)	3
RDSS			TermSmart 15 - (P+ Super / R+ Select)	
TermSmart 15 - 15 Year Term			TermSmart 20 - (P+ Super / R+ Select)	
ROTP	RDSS			
ROTP				
ROPE Endowment Term - 25 Year (P+/R+) M ROPE Endowment Term - 30 Year (P+/R+) M ROTS ROPE Endowment Term - 20 Year K ROPE Endowment Term - 25 Year L ROPE Endowment Term - 25 Year L ROPE Endowment Term - 30 Year M ROYA RO				
ROP Endowment Term - 30 Year (P+/R+)	ROTP			
ROTS				_
ROP Endowment Term - 25 Year M	DOEG.		,	
ROYA ROYA ROYA Royal Advantage 10 - 10 Year Level Term 3 Royal Advantage 20 - 20 Year Level Term 5 Royal Advantage 20 - 20 Year Level Term 7 Filter 7 Royal Advantage 20 - 20 Year Level Term 7 Royal Advantage 20 - 20 Year Level Term 7 Royal Advantage 20 - 10 Year (Super) 3 Royal Advantage 20 - 20 Year (Super) 7 RWTP RELL TermSmart 10 - (P+ Super / R+ Select/OR) 3 TermSmart 15 - (P+ Super / R+ Select/OR) 4 TermSmart 20 - (P+ Super / R+ Select/OR) 5 RWTS TermSmart 10 - 10 Year Term (OR) 3 TermSmart 15 - 15 Year Term (OR) 4 TermSmart 20 - 20 Year Term (OR) 5 RYNS RELR TermSmart 10 - 10 Year Term (OR) 5 RYNS RELR TermSmart 20 - 20 Year Term (NY) 4 TermSmart 20 - 20 Year Term (NY) 5 ROP Endowment Term - 20 Year K ROP Endowment Term - 20 Year K ROP Endowment Term - 20 Year K ROP Endowment Term - 20 Year ROP ROY ROY Endowment Term - 20 Year ROP ROY ROY Endowment Term - 20 Year ROY ROY Endowment Ter	ROTS			
ROYA Royal Advantage 10 - 10 Year Level Term S Royal Advantage 20 - 20 Year Level Term 5 Royal Advantage 30 - 30 Year Level Term 7 SI - Neighbors Simplified Issue W/L 8 Royal Advantage 10 - 10 Year (Super) 3 Royal Advantage 20 - 20 Year (Super) 5 Royal Advantage 20 - 20 Year (Super) 5 Royal Advantage 30 - 30 Year (Super) 7 RWTP RELL TermSmart 10 - (P+ Super / R+ Select/OR) 3 TermSmart 15 - (P+ Super / R+ Select/OR) 4 TermSmart 20 - (P+ Super / R+ Select/OR) 5 TermSmart 10 - 10 Year Term (OR) 3 TermSmart 10 - 10 Year Term (OR) 3 TermSmart 20 - 20 Year Term (OR) 5 TermSmart 20 - 20 Year Term (OR) 5 TermSmart 10 - 10 Year Term (OR) 5 TermSmart 20 - 20 Year Term (OR) 5 TermSmart 20 - 20 Year Term (NY) 3 TermSmart 20 - 20 Year Term (NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 3 TermSmart 10 - (P+ Super / R+ Select/NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) 5				_
Royal Advantage 20 - 20 Year Level Term 5	DOV 7	DOV 7		
Royal Advantage 30 - 30 Year Level Term 7 SI - Neighbors Simplified Issue W/L 8 8 8 8 8 8 8 8 8	RUIA	RUIA		
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ROP Endowment Term - 20 Year			,	
ROP Endowment Term - 25 Year			TermSmart 20 - 20 Year Term (NY)	5
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	SAVE	SAVE	T-10/10 - 10 Year Term	3
T-15/15 - 15 Year Term				
T-20/20 - 20 Year Term			T-20/20 - 20 Year Term	5

T-25/25 - 25 Year Term	Product Code	Company Code	Product Name	Category
SAVP			T-25/25 - 25 Year Term	6
T-15/15 - 15 Year (P+ / R+)				
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T-25/25 - 25 Year (P+ / R+)				
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Classic UL with LPB Rider (Super/Std+) D				S
Classic UL with LPB Rider (Super/Std+)	SCMB	SYME	Classic UL with LPB Rider (Super/Std+)	8
Classic UL with LPB Rider (Super/Std+) E			Classic UL with LPB Rider (Super/Std+)	С
Classic UL with LPB Rider (Super/Std+) G			Classic UL with LPB Rider (Super/Std+)	D
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Advantage Shield Term 30 (Plus) 7 SMNS Advantage Shield Term ART (smoker) 1				
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	SMNT		Advantage Shield Term ART	1

Product Code	Company Code	Product Name	Category
		Advantage Shield Term 10	3
		Advantage Shield Term 15	4
		Advantage Shield Term 20	5
		Advantage Shield Term 30	7
		SI - AdvantageGuard Whole Life	8
SMPP	SEMU	LT Protector 10-Year (Preferred Plus)	3
		LT Protector 15-Year (Preferred Plus)	4
		LT Protector 20-Year (Preferred Plus) LT Protector 30-Year (Preferred Plus)	5 7
SMPT		LT Protector 10-Year	3
SHI I		LT Protector 15-Year	4
		LT Protector 20-Year	5
		LT Protector 30-Year	7
SMTP		LT Security Plus 10-Year (Plus)	3
		LT Security Plus 15-Year (Plus)	4
		LT Security Plus 20-Year (Plus)	5
		LT Security Plus 30-Year (Plus)	7
SMTT		LT Security Plus 10-Year	3
		LT Security Plus 15-Year	4
		LT Security Plus 20-Year	5
		LT Security Plus 30-Year	7
SMZP		LT Security Plus 10-Year (Plus / NY)	3
		LT Security Plus 15-Year (Plus / NY)	4
		LT Security Plus 20-Year (Plus / NY)	5 7
SMZT		LT Security Plus 30-Year (Plus / NY) LT Security Plus 10-Year (NY)	3
SM7 I		LT Security Plus 15-Year (NY)	4
		LT Security Plus 20-Year (NY)	5
		LT Security Plus 30-Year (NY)	7
STAR	STAR	SelectLife - Whole Life	8
		StarLife Gold One-Cost-To-Age-95 Term	F
STON	STON	SI - Security I (WL08)	8
STRA	STAR	ValueLife Gold (\$10K-\$75)	F
SUNS	SUNS	Select Term to 95 Plus	1
SUSN		Term 10 - 10 Year Term	3
		Term 20 - 20 Year Term	5
SUSP		Preferred Elite Term 10	3
CLAND	ON A D	Preferred Elite Term 20	5
SXMB	SYME	Classic UL with LPB Rider (Super/Std+) Classic UL with LPB Rider (Super/Std+)	8
		Classic UL with LPB Rider (Super/Std+) Classic UL with LPB Rider (Super/Std+)	C D
		Classic UL with LPB Rider (Super/Std+)	E
		Classic UL with LPB Rider (Super/Std+)	G
		Classic UL with LPB Rider (Super/Std+)	Н
		Classic UL with LPB Rider (Super/Std+)	P
		Classic UL with LPB Rider (Super/Std+)	R
		Classic UL with LPB Rider (Super/Std+)	S
SXME		Classic UL with LPB Rider - to age 121	8
		Classic UL with LPB Rider - to age 90 1	M C
		Classic UL with LPB Rider - to age 95 1	
		Classic UL with LPB Rider -to age 100 1	M E

Product Code	Company Code	Product Name	Category
		Classic UL with LPB Rider -to Classic UL with LPB Rider -to Classic UL with LPB Rider -pa Classic UL with LPB Rider - 2	age 110 1M H
SYMB		Classic UL with LPB Rider - 1 10 Year Level Term (Super/St 15 Year Level Term (Super/St	-
SYME		30 Year Level Term (Preferre 10 Year Level Term (2005) 15 Year Level Term (2005)	ed Best/05) 7 3 4
SYOB		15 Year Level Term (Super/St	5 7 cd Plus/WA) 3 cd Plus/WA) 4
SYOE		30 Year Level Term (Super/St 10 Year Level Term (WA) 15 Year Level Term (WA)	ad Plus/WA) 5 ad Plus/WA) 7 3
SZMB		15 Year Level Term (Super /	5 7 Std Plus) 3 Std Plus) 4 Std Plus) 5
		30 Year Level Term (Super / Classic UL with LPB Rider (SCL Classic UL with LPB Rider (SCL)	Std Plus) 7 Super/Std+) 8 Super/Std+) C Super/Std+) D
		Classic UL with LPB Rider (SC) Classic UL with LPB Rider (SC) Classic UL with LPB Rider (SC)	Super/Std+) E Super/Std+) G Super/Std+) H Super/Std+) P
SZME		Classic UL with LPB Rider (SCL Classic UL with LPB Rider (SCL Vear Level Term	Super/Std+) R Super/Std+) S 3
		15 Year Level Term 20 Year Level Term 30 Year Level Term Classic UL with LPB Rider - t	4 5 7 co age 121 8
		Classic UL with LPB Rider - t Classic UL with LPB Rider - t Classic UL with LPB Rider - t Classic UL with LPB Rider - t	to age 95 D to age 100 E
		Classic UL with LPB Rider - t Classic UL with LPB Rider - p Classic UL with LPB Rider - 2 Classic UL with LPB Rider - 1	pay to 100 P 20 pay R
TFNA TIAA	TRAN TIAA	SI - Final Expense Insurance Annual Renewable Term Life Ir 10-Year Level Term 15-Year Level Term	Р

Product Code	Company Code	Product Name	Category
		20-Year Level Term	5
		30-Year Level Term	7
TIAP		Annual Renewable Term (Preferred Plus)	1
		10-Year Level Term (Preferred Plus)	3
		15-Year Level Term (Preferred Plus)	4
		20-Year Level Term (Preferred Plus)	5
T T 1 7		30-Year Level Term (Preferred Plus)	7
TINA		Annual Renewable Term Life (NY)	1 3
		10-Year Level Term (NY) 15-Year Level Term (NY)	3 4
		20-Year Level Term (NY)	5
		30-Year Level Term (NY)	7
TINP		Annual Renewable Term (Pref Plus / NY)	1
1 11/1		10-Year Level Term (Pref Plus / NY)	3
		15-Year Level Term (Pref Plus / NY)	4
		20-Year Level Term (Pref Plus / NY)	5
		30-Year Level Term (Pref Plus / NY)	7
TLBA	TRAN	Trendsetter LB 10	3
		Trendsetter LB 15	4
		Trendsetter LB 20	5
		Trendsetter LB 25	6
		Trendsetter LB 30	7
TLBC		Trendsetter LB 10 (Choice/Std)	3
		Trendsetter LB 15 (Choice/Std)	4
		Trendsetter LB 20 (Choice/Std)	5
		Trendsetter LB 25 (Choice/Std)	6
mt DD		Trendsetter LB 30 (Choice/Std)	7 3
TLBP		Trendsetter LB 10 (250K+/P+/R+) Trendsetter LB 15 (250K+/P+/R+)	3 4
		Trendsetter LB 20 (250K+/P+/R+)	5
		Trendsetter LB 25 (250K+/P+/R+)	6
		Trendsetter LB 30 (250K+/P+/R+)	7
TLXA		SI - Trendsetter LB 10 (Std Express)	3
		SI - Trendsetter LB 15 (Std Express)	4
		SI - Trendsetter LB 20 (Std Express)	5
		SI - Trendsetter LB 25 (Std Express)	6
		SI - Trendsetter LB 30 (Std Express)	7
TOCA		Trendsetter Super YRT	1
		TransACE 2014 - No Lapse UL to 121	8
TOCP		Trendsetter Super YRT (Plus)	1
T0117		TransACE 2014 - No Lapse UL to 121 (P+)	8
TONA		Trendsetter Super 10	3
		Trendsetter Super 15	4
		Trendsetter Super 20 Trendsetter Super 25	5 6
		Trendsetter Super 30	7
		TransACE 2014 - No Lapse UL (over 10M)	8
		Trendsetter Super 20 with ROP	K
		Trendsetter Super 30 with ROP	M
TONP		Trendsetter Super 10 (Preferred Plus)	3
		Trendsetter Super 15 (Preferred Plus)	4

Product Code Co	ompany Code	Product Name	Category
		Trendsetter Super 20 (Preferred Plus)	5
		Trendsetter Super 25 (Preferred Plus)	6
		Trendsetter Super 30 (Preferred Plus)	7
		TransACE 2014 - No Lapse UL to 121 (P+)	8
		Trendsetter Super 20 (Preferred Plus)	K
		Trendsetter Super 30 (Preferred Plus)	M
TONS		Trendsetter Super 10 (Standard Plus)	3
		Trendsetter Super 15 (Standard Plus)	4
		Trendsetter Super 20 (Standard Plus)	5
		Trendsetter Super 25 (Standard Plus)	6
		Trendsetter Super 30 (Standard Plus)	7
		Trendsetter Super 20 (Standard Plus)	K
		Trendsetter Super 30 (Standard Plus)	M
TRAN		Immediate Solution (WL08)	8
		10 Pay Solution (WL08)	S
TRCA		Trendsetter Super YRT (MD)	1
		Trendsetter Super 10 (MD)	3
		Trendsetter Super 15 (MD)	4
		Trendsetter Super 20 (MD)	5
		Trendsetter Super 25 (MD)	6
		Trendsetter Super 30 (MD)	7
		Trendsetter Super 20 with ROP (MD)	K
ED CD		Trendsetter Super 30 with ROP (MD)	M
TRCP		Trendsetter Super YRT (Plus / MD)	1
		Trendsetter Super 10 (Preferred Plus/MD	
		Trendsetter Super 15 (Preferred Plus/MD	
		Trendsetter Super 20 (Preferred Plus/MD Trendsetter Super 25 (Preferred Plus/MD	
		Trendsetter Super 30 (Preferred Plus/MD	
		Trendsetter Super 20 (Preferred Plus/MD	
		Trendsetter Super 30 (Preferred Plus/MD	
TRCS		Trendsetter Super 10 (Standard Plus/MD)	3
		Trendsetter Super 15 (Standard Plus/MD)	4
		Trendsetter Super 20 (Standard Plus/MD)	5
		Trendsetter Super 25 (Standard Plus/MD	
		Trendsetter Super 30 (Standard Plus/MD	
		Trendsetter Super 20 (Standard Plus/MD)	K
		Trendsetter Super 30 (Standard Plus/MD) M
TRCX		SI - Trendsetter Express 10 (Choice/Std	
		SI - Trendsetter Express 15 (Choice/Std	
		SI - Trendsetter Express 20 (Choice/Std	5
		SI - Trendsetter Express 25 (Choice/Std	
		SI - Trendsetter Express 30 (Choice/Std	
TREP		Trendsetter Express 10 (250K+/P+/R+)	3
		Trendsetter Express 15 (250K+/P+/R+)	4
		Trendsetter Express 20 (250K+/P+/R+)	5
		Trendsetter Express 25 (250K+/P+/R+)	6
		Trendsetter Express 30 $(250K+/P+/R+)$	7
TREX		Trendsetter Express 10 (250K+)	3
		Trendsetter Express 15 (250K+)	4
		Trendsetter Express 20 (250K+)	5

Product Code	Company Code	Product Name	Category
		Trendsetter Express 25 (250K+)	6
		Trendsetter Express 30 (250K+)	7
TRXX		SI - Trendsetter Express 10 (Std Exp)	3
		SI - Trendsetter Express 15 (Std Exp)	4
		SI- Trendsetter Express 20 (Std Exp)	5
		SI - Trendsetter Express 25 (Std Exp)	6
		SI - Trendsetter Express 30 (Std Exp)	7
TUNA		SI - Final Expense (NC,OR,IA,NV,UT)	Р
TVNA		SI - Final Expense Insurance (WV)	P
TWNA		SI - Final Expense Insurance (WA)	P
TYNA	TRAF	SI - Final Expense Insurance	P
TYSA		Trendsetter Super YRT	1
		Trendsetter Super 10	3
		Trendsetter Super 15	4
		Trendsetter Super 20	5
		Trendsetter Super 25	6
		Trendsetter Super 30	7
TYSP		Trendsetter Super YRT (Plus)	1
		Trendsetter Super 10 (Preferred Plus)	3
		Trendsetter Super 15 (Preferred Plus)	4
		Trendsetter Super 20 (Preferred Plus)	5
		Trendsetter Super 25 (Preferred Plus)	6
my o o		Trendsetter Super 30 (Preferred Plus)	7
TYSS		Trendsetter Super 10 (Standard Plus)	3
		Trendsetter Super 15 (Standard Plus)	4
		Trendsetter Super 20 (Standard Plus)	5
		Trendsetter Super 25 (Standard Plus)	6 7
IIEIIO	TIME 7	Trendsetter Super 30 (Standard Plus)	5
UFHO	UTFA	SI - Express Issue Term 20 SI - Express Issue Term 30	
		SI - Express Issue Deluxe Whole Life	8
		Premier Term 20 (with ROP)	K
UFPO		SI - Express Issue Premier Whole Life	8
UFSO		SI - Provider Simplified Issue W/L	8
UNHO	UTHO	SI - Express Issue Deluxe Whole Life	8
UNLI	UNLA	Annual Renewable Term	1
UNPO	UTHO	SI - Express Issue Premier Whole Life	8
UNSO	01110	SI - Provider Simplified Issue W/L	8
UTEP	UTOM	SI - Term Life Express - 15 Year	4
0121	01011	SI - Term Life Express - 20 Year	5
		SI - Term Life Express - 30 Year	7
		SI - Term Life Express - 20 Year w/ROP	K
		SI - Term Life Express - 30 Year w/ROP	M
UTHE	UTHE	ART100 - Annual Renewable Term	1
		SI - Protector Whole Life	8
UTHO	UTHO	SI - Express Issue Term 20	5
		SI - Express Issue Term 30	7
		Premier Term 20 (with ROP)	K
UTOM	UTOM	SI - Living Promise Whole Life Insuranc	
UTPP		Term Life Answers 10	3
		Term Life Answers 15	4

Product Code	Company Code	Product Name	Category
		Term Life Answers 20 Term Life Answers 30 Guaranteed Universal Life - to 120	5 7 8
		Guaranteed Universal Life - to 90 Guaranteed Universal Life - to 95	C D
		Guaranteed Universal Life - to 100	E
UTPQ		Guaranteed Universal Life - to 105 Term Life Answers 10 (Plus)	G 3
OIIQ		Term Life Answers 15 (Plus)	4
		Term Life Answers 20 (Plus)	5
		Term Life Answers 30 (Plus)	7
		Guaranteed Universal Life to 120 (Plus Guaranteed Universal Life - to 90 (Plus	
		Guaranteed Universal Life - to 95 (Plus	•
		Guaranteed Univeral Life - to 100 (Plus	•
		Guaranteed Univeral Life - to 105 (Plus	
UTVP		Term Life Answers 30 (MD) Term Life Answers 30 (Plus/MD)	7 7
UTVQ UTWM		SI - Living Promise Whole Life (WA)	P
WESP	WEST	10-Year Level Term (Preferred Plus)	3
		15-Year Level Term (Preferred Plus)	4
		20-Year Level Term (Preferred Plus)	5
		30-Year Level Term (Preferred Plus) Return of Premium 20-Year (Pfd Plus)	7 K
WESS		10-Year Level Term (Super Preferred)	3
		15-Year Level Term (Super Preferred)	4
		20-Year Level Term (Super Preferred)	5
		30-Year Level Term (Super Preferred)	7
WEST		Return of Premium 20-Year (Super Pfd) 10-Year Guaranteed Level Term	K 3
		15-Year Guaranteed Level Term	4
		20-Year Guaranteed Level Term	5
		30-Year Guaranteed Level Term	7
WILP	WILP	Return of Premium Term - 20-Year Life Value Term 20 (Plus)	K 1
WILL	WILL	Life Step UL - pay to age 121 (Plus)	8
		Life Step UL - to age 95 (Plus)	D
		Life Step UL - to age 100 (Plus)	E
		Life Step UL - to age 105 (Plus) Life Step UL - to age 110 (Plus)	G H
		Life Step UL - Single Pay (Plus)	0
		Life Step UL - pay to age 100 (Plus)	P
		Life Step UL - Pay to 65 (Plus)	Q
		Life Step UL - 20 Pay (Plus)	R
WILR		Life Step UL - 10 Pay (Plus) Life Value Term 20	S 1
.,		Life Step UL - pay to age 121	8
		Life Step UL - to age 95	D
		Life Step UL - to age 100	E
		Life Step UL - to age 105 Life Step UL - to age 110	G H
		TITE DUED OF CO age IIO	П

Product Code	Company Code	Product Name	Category
		Life Step UL - Single Pay Life Step UL - pay to age 100 Life Step UL - Pay to 65 Life Step UL - 20 Pay	0 P Q R
WOLP		Life Step UL - 10 Pay Life Value Term 30 (Plus) OPTerm 10 (Plus) OPTerm 15 (Plus) OPTerm 20 (Plus)	S 1 3 4 5
WOLR		OPTerm 30 (Plus) Life Value Term 30 OpTerm 10 OPTerm 15 OPTerm 20	7 1 3 4 5
F10.1.0		OPTerm 30	7
WOLS WOMA	WOMA	Life Value Term 30 (Pfd) Ten Year Renewable and Convertible Term	1 3
WOINI	WOTH	Twenty Year Convertible Term	5
WOMP		Ten Year R & C Term (Preferred Plus)	3
		Twenty Year Convertible Term (Pfd Plus	
WTSP	WEST	eTerm 20 - Level Term (Preferred Plus) eTerm 30 - Level Term (Preferred Plus)	5 7
WTSS		eTerm 20 - Level Term (Super Preferred	
WISS		eTerm 30 - Level Term (Super Preferred	
WTST		eTerm 20 - Guaranteed Level Term	, 5
		eTerm 30 - Guaranteed Level Term	7
WUNN	WILP	Life Choice UL - pay to age 121 (Plus)	8
		Life Choice UL - to age 95 (Plus) Life Choice UL - to age 100 (Plus)	D
		Life Choice UL - to age 105 (Plus)	E G
		Life Choice UL - to age 110 (Plus)	Н
		Life Choice UL - Single Pay (Plus)	0
		Life Choice UL - pay to age 100 (Plus)	P
		Life Choice UL - Pay to 65 (Plus)	Q
		Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus)	R S
WUNS		Life Choice UL - pay to age 121	8
		Life Choice UL - to age 95	D
		Life Choice UL - to age 100	E
		Life Choice UL - to age 105	G
		Life Choice UL - to age 110 Life Choice UL - Single Pay	H O
		Life Choice UL - pay to age 100	P
		Life Choice UL - Pay to 65	Q
		Life Choice UL - 20 Pay	R
GIID T	EIID T	Life Choice UL - 10 Pay	S
ZURI	ZURI	Zurich Term 10 Zurich Term 15	3 4
		Zurich Term 20	5
ZURP		Zurich Term 10 (Pfd Best / Std Plus)	3
		Zurich Term 15 (Pfd Best / Std Plus)	4

Product Code	Company Code	Product Name	Category
ZUYI	ZURY	Zurich Term 20 (Pfd Best / Std Plus) Zurich Term 10	5 3
		Zurich Term 15 Zurich Term 20	4
ZUYP		Zurich Term 10 (Pfd Best / Std Plus) Zurich Term 15 (Pfd Best / Std Plus) Zurich Term 20 (Pfd Best / Std Plus)	3 4 5