Pr oduct Code	Company Code	Product Name	Cat egor y
AAAL	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP)	3 4 5 6 7 J K L
AAAP		30 Year Level Term (with ROP) 10 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus) 4) 5) 6) 7) J) K) L
AAI L ALSI	AM L ALLI	MegaTerm(NY) 10 - 10 Year Term Term Life 2009 - 10 Year Term Life 2009 - 20 Year Term Life 2009 - 30 Year	3 3
ALSP		Term Life 2009 - 10 Year (Pfd Plus) Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 30 Year (Pfd Plus)	5 7 3 5 7 3 5 7
ALSS		Term Life 2009 - 10 Year (Super) Term Life 2009 - 20 Year (Super) Term Life 2009 - 30 Year (Super)	3 5 7
ALSU		Term Life 2009 – 10 Year (Ultra) Term Life 2009 – 20 Year (Ultra) Term Life 2009 – 30 Year (Ultra)	3 5 7
ALUI ALUS ALWI ALWS		Generation Planner II (1980 CSO) Generation Planner II (P+ Super/R+ Sel Generation Planner II - U/L no lapse Generation Planner II (P+ Super/R+ Sel	8) 8 8) 8
AMAM	AMAM	Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691 Easy Term 30 w/ROP (Simplified 06-9691	
AMBM		Easy Term 20 w/ROP (Simplified 07-9734 Easy Term 30 w/ROP (Simplified 07-9734) K
AMCO	AMCO	Term 10 Level Term Life Term 15 Level Term Life Term 20 Level Term Life	, 3 4 5
AMEH AMFI	AMHO AMFI	ART - Annual Renewable Term T2 EZ 20 Year T2 EZ 25 Year T2 EZ 30 Year	1 5 6 7
AMW	AVI V	Advantage Builder Series II w/NLG 175k Advantage Builder - Single Pay 175k Advantage Builder - Pay to 100 175k	+ 8 + O

Product Code	Company Code	Product Name	Cat egor y
AMMV		Advantage Builder - Pay to 65 1751 Advantage Builder - 20 Pay 1751 Advantage Builder - 10 Pay 1751 Advantage Builder Series II (P+) (175k) Advantage Builder - Single Pay (P+/1751 Advantage Builder - Pay to 100 (P+/1751 Advantage Builder - Pay to 65 (P+/1751 Advantage Builder - Pay to 67 (P+/1751)	k+ R k+ S) 8 k) O k) P k) Q
AMP	AMIT	Advantage Builder - 20 Pay (P+/175 Advantage Builder - 10 Pay (P+/175 ANI CO Select 10 (Plus) ANI CO Select 15 (Plus) ANI CO Select 20 (Plus) ANI CO Select 30 (Plus) ANI CO Select 15 with ROP (Plus)	,
AMNT		ANI CO Select 13 with ROP (Plus) ANI CO Select 30 with ROP (Plus) ANI CO Select 10 ANI CO Select 15 ANI CO Select 20 ANI CO Select 30 ANI CO Select 30 ANI CO Select 15 with ROP ANI CO Select 20 with ROP	5 M 3 4 5 7 J K
AMTL	AMTA	ANI CO Select 30 with ROP Low-Load 10 Year Term Low-Load 20 Year Term Low-Load 30 Year Term	M 3 5
AMTP		Low-Load 30 Year Term (Super Preferred Low-Load 20 Year Term (Super Preferred Low-Load 30 Year Term (Super Preferred	d) 5
AMUN	AMSU	Term Protector Series III - LTP 10/10 Term Protector Series III - LTP 15/15 Term Protector Series III - LTP 20/20	3 4 5 3
AMUS		LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred) LTP 20/20 (P+ Elite / R+ Preferred)	3 4 5
AMJV	AVI V	Advantage Builder Series II w/NLG Advantage Builder - Single Pay Advantage Builder - Pay to 100 Advantage Builder - Pay to 65 Advantage Builder - 20 Pay	8 O P Q R
AMJW		Advantage Builder - 10 Pay Advantage Builder Series II w/NLG (P+) Advantage Builder - Single Pay Advantage Builder - Pay to 100 (P+) Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay Advantage Builder - 10 Pay (P+)	O P Q R
ANNP ANNT	AMNT	LTG Universal Life - pay to 100 (Plus) LTG Universal Life - pay to 100	, Р Р
AOAL	AAAL	10 Year Level Term (2008) 15 Year Level Term (2008)	3 4

Pr oduct Code	Company Code	Product Name	Cat egor y
AOAP		20 Year Level Term (2008) 25 Year Level Term (2008) 30 Year Level Term (2008) 15 Year Level Term (with ROP / 2008) 20 Year Level Term (with ROP / 2008) 25 Year Level Term (with ROP / 2008) 30 Year Level Term (with ROP / 2008) 10 Year Level Term (with ROP / 2008) 15 Year Level Term (Super/Std Plus/08) 15 Year Level Term (Super/Std Plus/08) 20 Year Level Term (Super/Std Plus/08) 30 Year Level Term (Super/Std Plus/08) 30 Year Level Term (Super/Std Plus/08) 15 Year Level Term (Super/Std Plus/08) 20 Year Level Term (Super/Std Plus/08) 20 Year Level Term (Super/Std Plus/08)	5 6 7 J K L M 3 4 5 6 7 J K
ARAS ARBG ARBH ARBS ARCG	AMGF AMGE AMGF AMGG	25 Year Level Term (Super/Std Plus/08) 30 Year Level Term (Super/Std Plus/08) LTG Ultra-C 10 (Special / 2006) Select-a-Term - 16 Year Select-a-Term - 16 Year (Plus) LTG Ultra-C 15 (Special / 2006) LTG Ultra-C 10 (MS) LTG Ultra-C 15 (MS)	L M F F F 3 4
ARCH		LTG Ultra-C 20 (MS) LTG Ultra-C 30 (MS) LTG Ultra-C 10 (Plus / MS) LTG Ultra-C 15 (Plus / MS) LTG Ultra-C 20 (Plus / MS)	5 7 3 4 5
ARCS ARDG ARDH ARDS AREG AREH ARFG ARFH ARGG	AMGF AMGE AMGF AMGE	LTG Ultra-C 30 (Plus / MS) LTG Ultra-C 20 (Special / 2006) Select-a-Term - 18 Year Select-a-Term - 18 Year (Plus) LTG Ultra-C 30 (Special / 2006) Select-a-Term - 19 Year Select-a-Term - 19 Year (Plus) Select-a-Term - 21 Year Select-a-Term - 21 Year (Plus) Select-a-Term - 22 Year	7 F F F F F
ARGH ARHG ARHH ARI G ARI H ARI S ARJG ARJH ARJS ARKG ARKH ARKS ARKH ARKS ARLG ARLH	AMGF AMGE AMGF AMGE AMGE AMGE	Sel ect - a- Term - 22 Year (Pl us) Sel ect - a- Term - 23 Year Sel ect - a- Term - 23 Year (Pl us) Sel ect - a- Term - 24 Year Sel ect - a- Term - 24 Year (Pl us) ROP Term 15 (Special / 2006) Sel ect - a- Term - 26 Year Sel ect - a- Term - 26 Year (Pl us) ROP Term 20 (Special / 2006) Sel ect - a- Term - 27 Year Sel ect - a- Term - 27 Year Sel ect - a- Term - 27 Year (Pl us) ROP Term 30 (Special / 2006) Sel ect - a- Term - 28 Year Sel ect - a- Term - 28 Year Sel ect - a- Term - 28 Year (Pl us)	F F F F F F F F F F F F F

Product Code	Company Code	Product Name	Cat egor y
ARLS ARMG ARMH ARMS ARMIT	AMGF AMGE AMGF AMGV	Select-a-Term 10 (Special/MS) Select-a-Term - 29 Year Select-a-Term - 29 Year (Plus) Select-a-Term 15 (Special/MS) Home Mortgage Series - 15/15 year Home Mortgage Series - 20/20 year Home Mortgage Series - 25/25 year	F F F 4 5 6
ARNS AROS	AMGF	Home Mbrtgage Series - 30/30 year Home Mbrtgage Series - 15/15 year/ROP Home Mbrtgage Series - 20/20 year/ROP Home Mbrtgage Series - 25/25 year/ROP Home Mbrtgage Series - 30/30 year/ROP Select-a-Term 20 (Special/MS) Select-a-Term 25 (Special/MS)	7 J K L M F
ARPS ARQS ARRG	AMŒ	Sel ect - a- Ter m 30 (Speci al / MS) ROP Sel ect - a- Ter m - 15 Year (Speci al) Sel ect - a- Ter m - 10 Year Sel ect - a- Ter m - 15 Year Sel ect - a- Ter m - 20 Year Sel ect - a- Ter m - 25 Year Sel ect - a- Ter m - 30 Year	F F 3 4 5 6 7
ARRH		ContinUL Extend Plus - no lapse UL Select-a-Term - Level to 65 Select-a-Term - Level to 70 Select-a-Term - Level to 75 Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus)	8 T U V 3 4
		Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus) ContinUL Extend Plus - no lapse UL (+) Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus)	5 6 7 8 T U V
ARRS ARSG	AMGE AMGE	ROP Select-a-Term - 20 Year (Special) ContinUL Extend Plus - no lapse (500K) ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75	F 8 J K L M W X Y
	AMGG	Sel ect - a- Term - 10 Year (MS) Sel ect - a- Term - 15 Year (MS) Sel ect - a- Term - 20 Year (MS) Sel ect - a- Term - 25 Year (MS) Sel ect - a- Term - 30 Year (MS) Sel ect - a- Term - Level to 65 (MS) Sel ect - a- Term - Level to 70 (MS) Sel ect - a- Term - Level to 75 (MS)	3 4 5 6 7 T U V

Pr oduct Code	Company Code	Product Name	Cat egor y
ARSH	AMGE AMGG	ContinUL Extend Plus - no lapse (+/500 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - Level to 75 (Plus) Select-a-Term - 10 Year (Plus/MS)	K 8 J K L M W X Y 3
		Sel ect - a- Term - 15 Year (Pl us/MS) Sel ect - a- Term - 20 Year (Pl us/MS) Sel ect - a- Term - 25 Year (Pl us/MS) Sel ect - a- Term - 30 Year (Pl us/MS) Sel ect - a- Term - Level to 65 (Pl us) Sel ect - a- Term - Level to 70 (Pl us) Sel ect - a- Term - Level to 75 (Pl us)	4 5 6 7 T U V
ARSS ARTS	AMGF	ROP Select - a - Term - 25 Year (Special) ROP Select - a - Term - 30 Year (Special)	F F
ARXG	AMGG	Sel ect - a - Term - 10 Year (OR) Sel ect - a - Term - 15 Year (OR) Sel ect - a - Term - 20 Year (OR) Sel ect - a - Term - 25 Year (OR) Sel ect - a - Term - 30 Year (OR)	3 4 5 6 7
ARXH		Sel ect - a - Term - 10 Year (Pl us/OR) Sel ect - a - Term - 15 Year (Pl us/OR) Sel ect - a - Term - 20 Year (Pl us/OR) Sel ect - a - Term - 25 Year (Pl us/OR) Sel ect - a - Term - 30 Year (Pl us/OR)	3 4 5 6 7
ARXT	AMSV	Home Mortgage Series - 15/5 year Home Mortgage Series - 20/5 year Home Mortgage Series - 25/5 year Home Mortgage Series - 30/5 year Home Mortgage Series - 15/5 year/ROP Home Mortgage Series - 20/5 year/ROP Home Mortgage Series - 25/5 year/ROP Home Mortgage Series - 30/5 year/ROP Home Mortgage Series - 30/5 year/ROP	4 5 6 7 J K L M
ASAG ASAH ASBG ASBH ASCG ASCH ASDG ASDH ASEG ASEH ASFG	AMGF	Sel ect - a- Term - 12 Year (MS) Sel ect - a- Term - 12 Year (Pl us) Sel ect - a- Term - 16 Year (MS) Sel ect - a- Term - 16 Year (Pl us) Sel ect - a- Term - 17 Year (MS) Sel ect - a- Term - 17 Year (Pl us) Sel ect - a- Term - 18 Year (MS) Sel ect - a- Term - 18 Year (Pl us) Sel ect - a- Term - 19 Year (MS) Sel ect - a- Term - 19 Year (MS) Sel ect - a- Term - 19 Year (Pl us) Sel ect - a- Term - 21 Year (MS)	F F F F F F F
ASFH	AMGG AMGF	ROP Select - a - Term - 21 Year Select - a - Term - 21 Year (Plus)	N F
ASGG	AMGG AMGF	ROP Select-a-Term - 21 Year (Plus) Select-a-Term - 22 Year (MS)	N F

Pr oduct Code	Company Code	Product Name	Cat egor y
ASCIL	AMOG	ROP Select - a Term - 22 Year	N
ASGH	AMGF AMGG	Sel ect - a- Term - 22 Year (Plus) ROP Sel ect - a- Term - 22 Year (Plus)	F N
ASHG	AMGF	Sel ect - a- Term - 23 Year (MS)	F
7.6.1.0	AMGG	ROP Sel ect - a- Ter m - 23 Year	N
ASHH	AMGF	Select-a-Term - 23 Year (Plus)	F
	AMGG	ROP Select - a - Term - 23 Year (Plus)	N
ASI G	AMGF	Select-a-Term- 24 Year (MS)	F
A CL . L	AMGG	ROP Sel ect - a - Term - 24 Year	N
ASI H	AMGF AMGG	Sel ect - a- Term - 24 Year (Plus) ROP Sel ect - a- Term - 24 Year (Plus)	F N
ASJG	AMGF	Select-a-Term - 26 Year (MS)	F
71000	AMGG	ROP Sel ect - a - Ter m - 26 Year	N
ASJH	AMGF	Sel ect - a- Term - 26 Year (Pl us)	F
	AMGG	ROP Select - a-Term - 26 Year (Plus)	N
ASKG	AMGF	Select-a-Term - 27 Year (MS)	F
40.4.1	AMGG	ROP Sel ect - a- Term - 27 Year	N
ASKH	AMGF	Sel ect - a- Term - 27 Year (Plus)	F
ACI C	AMGG AMGF	ROP Select - a Term - 27 Year (Plus)	N
ASLG	AMGG	Sel ect - a- Term - 28 Year (MS) ROP Sel ect - a- Term - 28 Year	F N
ASLH	AMGF	Sel ect - a- Term - 28 Year (Pl us)	F
, (0211	AMGG	ROP Sel ect - a - Term - 28 Year (Plus)	N
ASLS	AMGE	Sel ect - a- Ter m 10 (Speci al)	F
ASMG	AMGF	Select-a-Term - 29 Year (MS)	F
	AMGG	ROP Select-a-Term - 29 Year	N
ASMH	AMGF	Sel ect - a- Term - 29 Year (Pl us)	F
A CN C	AMGG	ROP Select - a - Term - 29 Year (Plus)	N
ASMS ASNG	AMGE AMGF	Select - a- Term 15 (Special)	F F
AONO	AMGG	Select-a-Term- 31 Year (MS) ROP Select-a-Term- 31 Year	N
ASNH	AMOF	Sel ect - a - Ter m - 31 Year (Pl us)	F
	AMGG	ROP Select - a- Term - 31 Year (Plus)	N
ASNS	AMGE	Sel ect - a- Ter m 20 (Speci al)	F
ASOG	AMGF	Select-a-Term- 32 Year (MS)	F
40011	AMGG	ROP Sel ect - a- Ter m - 32 Year	N
ASOH	AMGF	Select - a - Term - 32 Year (Plus)	F
ASOS	AMGG AMGE	ROP Select - a - Term - 32 Year (Plus) Select - a - Term 25 (Special)	N F
ASPG	AMGF	Select - a - Term - 33 Year (MS)	F
7.01 0	AMGG	ROP Sel ect - a - Ter m - 33 Year	N
ASPH	AMGF	Sel ect - a- Ter m - 33 Year (Pl us)	F
	AMGG	ROP Select-a-Term - 33 Year (Plus)	N
ASPS	AMGE	Sel ect - a- Ter m 30 (Speci al)	F
ASQG	AMGF	Select - a - Term - 34 Year (MS)	F
∆ CO⊔	AMGG	ROP Select - a Term - 34 Year	N
ASQH	AMGF AMGG	Sel ect - a- Term - 34 Year (Pl us) ROP Sel ect - a- Term - 34 Year (Pl us)	F N
ASRG	AIVOO	Select-a-Term - 35 Year (til 07/31)	9
, 10110		ROP Sel ect - a - Ter m - 35 Year	N
ASRH		Select-a-Term - 35 Year (Plus/til 07/31	

Pr oduct	Code	Company Code	Product Name	Cat egor y
ASSP		ASSU	ROP Select-a-Term - 35 Year (Plus) Term 350 Plus - 10-year Term (Pfd Plus Term 350 Plus - 15-year Term (Pfd Plus Term 350 Plus - 20-year Term (Pfd Plus) 4) 5
ASSU			Term 350 Plus - 30-year Term (Pfd Plus Term 350 Plus - 10-year Term Term 350 Plus - 15-year Term Term 350 Plus - 20-year Term	3
ASTP			Term 350 Plus - 30-year Term Non Med Term 350 - 10 Year (Select +) Non Med Term 350 - 15 Year (Select +) Non Med Term 350 - 20 Year (Select +)	4 5 7 3 4 5 7
ASTU			Non Med Term 350 - 30 Year (Select+) Non Med Term 350 - 10 Year Level Non Med Term 350 - 15 Year Level Non Med Term 350 - 20 Year Level Non Med Term 350 - 30 Year Level	7 3 4 5 7
ASWP			Term 350 Pl us - 10-year Term (Pl us/WA) Term 350 Pl us - 15-year Term (Pl us/WA) Term 350 Pl us - 20-year Term (Pl us/WA) Term 350 Pl us - 30-year Term (Pl us/WA)	3 4 5 7
ASWU			Term 350 Plus - 10-year Term (WA) Term 350 Plus - 15-year Term (WA) Term 350 Plus - 20-year Term (WA) Term 350 Plus - 30-year Term (WA) Term 350 Plus - 30-year Term (WA)	3 4 5 7
ATCG		AMGE	Sel ect - a- Ter m - 17 Year	F
ATCH AUOP		AURO	Sel ect - a- Term - 17 Year (Pl us) 10- Year Term (issue ages 71-75)	F 3
AURO			10- Year Term	3) 5
AVDP		AVI V	Term 20 (Premier P+ / Standard+ R+ / MD Term 30 (Premier P+ / Standard+ R+ / MD) 5) 7
AVDV			Ter m 20 (MD) Ter m 30 (MD)	5 7
AVI P			Annual Renewal Term (Premier/Standard+Term 10 (Premier P+ / Standard+R+) Term 20 (Premier P+ / Standard+R+) Term 30 (Premier P+ / Standard+R+) Guarantee UL Solution (Premier) Guarantee UL Solution - Single Pay (P+Guarantee UL Solution - Pay to 100 (P+Guarantee UL Solution - Pay to 65 (P+Guarantee UL Solution - 20 Pay (P+Guarantee UL Solution -	1 3 5 7 8 O P Q R
AVI V			Guarantee UL Solution - 10 Pay Annual Renewal Term Term 10 Term 20 Term 30 Guarantee UL Solution Guarantee UL Solution - Single Pay Guarantee UL Solution - Pay to 100 Guarantee UL Solution - Pay to 65	S 1 3 5 7 8 O P Q

Product Co	ode Company Code	Product Name	Cat egor y
AVNP	AVI Y	Guarantee UL Solution - 20 Pay Guarantee UL Solution - 10 Pay Annual Renewal Term (Premier/Standard+ Term 10 (Premier P+ / Standard+ R+) Term 20 (Premier P+ / Standard+ R+)	3 5
AVNV		Term 30 (Premier P+ / Standard+ R+) Guarantee UL Solution (Premier) Annual Renewal Term Term 10 Term 20 Term 30	7 8 1 3 5 7 8 8
AVUE AVUP		Guarantee UL Solution Empire Solution Series II w/NLG	8 8 8
AVWP	AVI V	Empire Solution Series II w/NLG (P+) Annual Renewal Term (Premier/Std+/WA) Term 10 (Premier P+ / Standard+ R+ /WA Term 20 (Premier P+ / Standard+ R+ /WA	1) 3) 5
AVVW		Term 30 (Premier P+ / Standard+ R+ / WA Annual Renewal Term (WA) Term 10 (WA) Term 20 (WA))
AVYE AVYP	AVI Y	Term 30 (WA) Empire Solution Series II w/NLG 175k+ Empire Solution Series II (P+) (175k)	7 8 8
AXDA AXDP AXTA	AXAA	Annual Renewable Term (150) w 10% Annual Renewable Term (Elite/+/150/10%) Annual Renewable Term (150) Equitable Term 10 (150)	1 1 1 3
AXTO AXTP		Equitable Term 15 (150) Equitable Term 20 (150) TermOne (SM) - One Year Non-Renewable Annual Renewable Term (Elite/Plus / 150) Equitable Term 10 (Elite/Plus / 150)	3
AXYA AXYP AXZA		Equitable Term 15 (Elite/Plus / 150) Equitable Term 20 (Elite/Plus / 150) Annual Renewable Term (149) Annual Renewable Term (Elite/Plus / 149) Annual Renewable Term (149) w/10%	4 5 1) 1
AXZP AYGL	ALLS	Annual Renewable Term (Elite/+/149/10%) TrueTerm - 10 Year TrueTerm - 15 Year TrueTerm - 20 Year	1 3 4 5 7
AYGM		TrueTerm - 30 Year TrueTerm - 10 Year (P+ Elite, R+ Select TrueTerm - 15 Year (P+ Elite, R+ Select TrueTerm - 20 Year (P+ Elite, R+ Select) 3) 4) 5
BALT	BALT	TrueTerm - 30 Year (P+ Elite, R+ Select Secure Solution Protector - 10 Year Ter Secure Solution Protector - 15 Year Ter Secure Solution Protector - 20 Year Ter Secure Solution Protector - 30 Year Ter	m 3 m 4 m 5

Pr oduct (Code	Company Code	Product Name	Cat egor y
BANN		BANN	OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus) OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus) Life Umbrella UL 120 - Gtd to 120 (Plus	3 4 5 7) 8
BANS			OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term	3 4 5 7
BONN			Life Umbrella UL 120 - Guaranteed to 12 OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR)	0 8 3 4 5 7
BONS			OPTerm 30 - 30 Year Term (Plus/OR) OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR)	3 4 5
BOSP BOST CERE CEST CETN		BOST CERE CEST CETN	OPTerm 30 - 30 Year Term (OR) Legacy Whole Life (Elite Plus) Legacy Whole Life 10 Year Level Term Plan 10 Year Level Premium Term Term Guarant eed 10 (CT) Term Guarant eed 15 (CT) Term Guarant eed 20 (CT) Term Guarant eed 25 (CT)	7 P 3 3 4 5 6
CETP			Ter m Guar ant eed 30 (CT) Ter m Guar ant eed 10 (CT / Pf +/ Rg+) Ter m Guar ant eed 15 (CT / Pf + / Rg+) Ter m Guar ant eed 20 (CT / Pf + / Rg+) Ter m Guar ant eed 25 (CT / Pf + / Rg+) Ter m Guar ant eed 30 (CT / Pf + / Rg+)	7 3 4 5 6 7
CI DN		CINN	LifeHorizons Termsetter 15 (MD) LifeHorizons Termsetter 30 (MD)	4 7
CI DP			LifeHorizons Termsetter 15 (Sup/Sel/MD LifeHorizons Termsetter 30 (Sup/Sel/MD) 4
CI NN			LifeHorizons Termsetter 10 LifeHorizons Termsetter 15 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 30 LifeHorizons Termsetter Plus 15 (w/ROPLifeHorizons Termsetter Plus 20 (w/ROPLifeHorizons Termsetter Plus 25 (w/ROPLifeHorizons Termsetter Plus 30 (w/ROPLifeHorizon	3 4 5 6 7 J K L M
CI NP			Perpet UL 121 - Pay to 100 LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel)	P 3 4 5 6 7

Product Code	Company Code	Product Name	Cat egor y
		Termsetter Plus 15 (w/ROP) (Sup/Sel) Termsetter Plus 20 (w/ROP) (Sup/Sel) Termsetter Plus 25 (w/ROP) (Sup/Sel) Termsetter Plus 30 (w/ROP) (Sup/Sel) Permsetter Plus 30 (w/ROP) (Sup/Sel)	J K L
CI PN		Perpet UL 121 - Pay to 100 (Sup/Sel) LifeHorizons Termsetter Plus 15 (ROP/PA LifeHorizons Termsetter Plus 20 (ROP/PA LifeHorizons Termsetter Plus 25 (ROP/PA	Ń Κ N L
CI PP		LifeHorizons Termsetter Plus 30 (ROP/PA) Termsetter Plus 15 (Select + / ROP/PA) Termsetter Plus 20 (Select + / ROP/PA) Termsetter Plus 25 (Select + / ROP/PA) Termsetter Plus 30 (Select + / ROP/PA)	´ J K L
CI RN CI RP CMOR	CONS	Life Horizons UL 120 Life Horizons UL 120 (Select Plus) Conseco Mortgage Term - 10 Year Conseco Mortgage Term - 15 Year	P P 3 4
0000		Conseco Mbrtgage Term - 20 Year Conseco Mbrtgage Term - 30 Year Conseco Mbrtgage Term - 20 Year (w/ ROF Conseco Mbrtgage Term - 30 Year (w/ ROF	P) M
COBD COBP	COLU	Term Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Pfd Plus) Nautical Term - 20 Year (Pfd Plus) Nautical Term - 30 Year (Pfd Plus) Nautical Term - 20 Year with ROP (Pfd+	
COBS		Nautical Term - 30 Year with ROP (Pfd+Nautical Term - 10 Year (Super Pfd) Nautical Term - 20 Year (Super Pfd) Nautical Term - 30 Year (Super Pfd) Nautical Term - 20 Year with ROP (Super	3 5 7) K
COBU		Nautical Term - 30 Year with ROP (Super Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year with ROP	3 5 7 K
COCL COEL COFL	COLL COLM COLL COLM	Nautical Term - 30 Year with ROP Term Line 10 - 10 Year R&C Term Term Line 15 - 15 Year R&C Term CLIC 10 - 10 Year R & C Term Term Line 20 - 20 Year (Low Band)	M 3 4 3
COLC	COLL	Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term	4 5
COLE	COLM	Term Line 10 - 10 Year R&C Term Term Line 20 - 20 Year R&C Term	3 5 4 5 3 5 3
COMP	COMP	Term Life 10 - 10 Year Term Term Life 15 - 15 Year Term Term Life 20 - 20 Year Term Term Life 30 - 30 Year Term	3 4 5 7 8 3
COMS		GUL Complete - Guaranteed to 120 Term Life 10 (Plus)	3

Product Code	Company Code	Product Name	Cat egor y
		Term Life 15 (Plus) Term Life 20 (Plus) Term Life 30 (Plus)	4 5 7
CONP	CONS	GUL Complete - Guaranteed to 120 (Plus Conseco Term - 15 Year (Pfd Plus) Conseco Term - 20 Year (Pfd Plus) Conseco Term - 30 Year (Pfd Plus)	4 5 7
CONS		Conseco Term - 20 Year (with ROP/Pfd+) Conseco Term - 30 Year Conseco Term - 15 Year Conseco Term - 20 Year	K M 4 5
CONT	COTG	Conseco Term - 30 Year Conseco Term - 20 Year (with ROP) Conseco Term - 30 Year (with ROP) Annual Renewable Term to Age 100	7 K M 1
COOP	COLU	5 Year Renewable Term Nautical Term – 10 Year (Pfd Plus/OR) Nautical Term – 20 Year (Pfd Plus/OR)	2 3 5
cccs		Nautical Term - 30 Year (Pfd Plus/OR) Nautical Term - 20 Year with ROP (P+/OR) Nautical Term - 30 Year with ROP (P+/OR) Nautical Term - 10 Year (Super Pfd/OR)	
		Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd/OR) Nautical Term - 20 Year with ROP (Sp/OR)	5 7
cocn		Nautical Term - 30 Year with ROP (Sp/OR Nautical Term - 10 Year (OR) Nautical Term - 20 Year (OR)	3 5
EMUU	EMPL	Nautical Term - 30 Year (OR) Nautical Term - 20 Year with ROP (OR) Nautical Term - 30 Year with ROP (OR) 10-Year Level Term	7 K M 3
		15-Year Level Term 20-Year Level Term 30-Year Level Term	4 5 7
EMUV		10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred)	3 4 5 7
EM/U		ULTRA Value Term - 10 Year ULTRA Value Term - 15 Year ULTRA Value Term - 20 Year	3 4 5
ENAA/		ULTRA Value Term - 30 Year ULTRA Value Term - 15 Year with ROP ULTRA Value Term - 20 Year with ROP ULTRA Value Term - 30 Year with ROP	7 J K M
EMV		ULTRA Value Term - 10 Year (Pfd Plus) ULTRA Value Term - 15 Year (Pfd Plus) ULTRA Value Term - 20 Year (Pfd Plus) ULTRA Value Term - 30 Year (Pfd Plus) ULTRA Value Term - 15 Year with ROP (P+	3 4 5 7) J
			-

Product Code	Company Code	Product Name Category
FI CE	FI RD	ULTRA Value Term - 20 Year with ROP (P+) K ULTRA Value Term - 30 Year with ROP (P+) M Simple Term - 10 Year 3 Simple Term - 15 Year 4 Simple Term - 20 Year 5
FI CP	ŒAN	Simple Term - 30 Year Colony 10 (OR) Colony 15 (OR) Colony 20 (OR) Colony 30 (OR) Lifetime FlexPlus II GenGuard UL - no lapse UL to 100 E GenGuard UL - no lapse UL to 105 Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 10 Pay Colony 10 (P+ Pfd Best / R+ Select / OR) Colony 15 (P+ Pfd Best / R+ Select / OR) Colony 30 (P+ Pfd Best / R+ Select / OR) Colony 30 (P+ Pfd Best / R+ Select / OR) Colony 30 (P+ Pfd Best / R+ Select / OR) Colony 30 (P+ Pfd Best / R+ Select / OR) Colony 30 (P+ Pfd Best / R+ Select / OR) Colony 30 (P+ Pfd Best / R+ Select / OR) Colony 30 (P+ Pfd Best / R+ Select / OR) Colony 30 (P+ Pfd Best / R+ Select / OR) Colony 30 (P+ Pfd Best / R+ Select / OR) Lifetime FlexPlus II (P+ Best/R+ Select) GenGuard UL - no lapse to 100 (P+/R+) Lifetime FlexPlus II - Single Pay (P+/R+) Lifetime FlexPlus II - Pay to 65 (P+/R+)
FI CS		Lifetime FlexPlus II - 20 Pay (P+/R+) R Lifetime FlexPlus II - 10 Pay (P+/R+) S Colony 10 (Standard / OR) 3 Colony 15 (Standard / OR) 4 Colony 20 (Standard / OR) 5
FI RA	FI RA	Low-Load 10 Year Term 3
FI RB		Low-Load 20 Year Term 5 Low-Load 10 Year Term (Super Preferred) 3
FLRM	FI DL	Low-Load 20 Year Term (Super Preferred) Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year Rapid Decision Mortgage Term - 30 Year Rapid Decision Mortgage Term - ROP Rapid Decision Mortgage Term - 20 ROP Rapid Decision Mortgage Term - 20 ROP Rapid Decision Mortgage Term - 30 ROP M Rapid Decision Term - 5 Year
		Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Term - 20 Year (w/ROP) Rapid Decision Term - 30 Year (w/ROP) Rapid Decision Term - 30 Year (w/ROP) M

Product Code	e Company Code	Product Name	Cat egor y
FLRR FMCP	GEAN	Rapid Decision Mortgage Term - 40 (ROP) Colony 10 (MD) Colony 15 (MD) Colony 20 (MD) Colony 30 (MD)	0 3 4 5 7
FMCQ		Colony 10 (P+ Pf d Best / R+ Select / MC Colony 15 (P+ Pf d Best / R+ Select / MC Colony 20 (P+ Pf d Best / R+ Select / MC Colony 30 (P+ Pf d Best / R+ Select /)) 3)) 4)) 5
FMCS		Colony 10 (Standard / MD) Colony 15 (Standard / MD) Colony 20 (Standard / MD)	7 3 4 5 7
FPCP		Col ony 10 (PA & TX) Col ony 15 (PA & TX) Col ony 20 (PA & TX)	3 4 5
FPCQ		Col ony 30 (PA & TX) Col ony 10 (P+ Best / R+ Select / PA&TX Col ony 15 (P+ Best / R+ Select / PA&TX Col ony 20 (P+ Best / R+ Select / PA&TX	() 4 () 5
FPCS		Col ony 30 (P+ Best / R+ Select / PA&TX Col ony 10 (Standard / PA & TX) Col ony 15 (Standard / PA & TX) Col ony 20 (Standard / PA & TX)	´ 3 4 5
FRCP		Col ony 30 (St andar d / PA & TX) Col ony 10 Col ony 15 Col ony 20	7 3 4 5
FRCQ		Col ony 30 Col ony 10 (P+ Pf d Best / R+ Sel ect) Col ony 15 (P+ Pf d Best / R+ Sel ect) Col ony 20 (P+ Pf d Best / R+ Sel ect)	7 3 4 5
FRCS		Col ony 30 (P+ Pf d Best / R+ Select) Col ony 10 (St andar d) Col ony 15 (St andar d) Col ony 20 (St andar d)	7 3 4 5
FTLI	FI RM	Col ony 30 (St andar d) Quar ant eed Level Ter m 10 Quar ant eed Level Ter m 15 Quar ant eed Level Ter m 20	7 3 4 5
FTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	7 3 4 5
GECP	GECA	GLT 30 (P+ Elite / R+ Std+) Sure Term 10 (OR) Sure Term 15 (OR) Sure Term 20 (OR) Sure Term 30 (OR) Lifetime FlexPlus II GenGuard UL - no lapse UL to 100	7 3 4 5 7 8 E

Product Code	Company Code	Product Name	Cat egor y
GECQ.		GenGuard UL - no lapse UL to 105 Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 10 Pay Sure Term 10 (P+ Best / R+ Select / OR) Sure Term 15 (P+ Pfd / R+ Select / OR) Sure Term 20 (P+ Best / R+ Select / OR) Sure Term 30 (P+ Best / R+ Select / OR) Lifetime FlexPlus II (P+ Best/R+ Select GenGuard UL - no lapse to 100 (P+/R+) CenGuard UL - no lapse to 105 (P+/R+) Lifetime FlexPlus II - Single Pay (P+/R+) Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+)	4 5 7) 8 E G
GECS		Lifetime FlexPlus II - 10 Pay (P+/R+) Sure Term 10 (Standard / OR) Sure Term 15 (Standard / OR) Sure Term 20 (Standard / OR) Sure Term 30 (Standard / OR)	S 3 4 5 7
GGCA	GUAR	Level Term Gold 10 (extended conv.) Level Term Gold 15 (extended conv.) Level Term Gold 20 (extended conv.) Level Term Gold 30 (extended conv.)	3 4 5 7
GGCE		Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.) Level Term Gold 30 (Elite/ext. conv.)	3 4 5 7 7
GGCP		Level Term Gold 10 (Pfd Plus/ext. conv Level Term Gold 15 (Pfd Plus/ext. conv Level Term Gold 20 (Pfd Plus/ext. conv Level Term Gold 30 (Pfd Plus/ext. conv	') 4 ') 5
GGLA		Yearly Renewable Term (YRT) Gold Level Term Gold 10 Level Term Gold 15 Level Term Gold 20) 1 3 4 5 7
GGLE		Level Term Gold 30 YRT Gold (Elite) Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite)	7 1 3 4 5 7
GGLP		Level Term Gold 30 (Elite) YRT Gold (Preferred Plus) Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus)	7 1 3 4 5 7
GLEA	GLEA	Level Term Gold 30 (Preferred Plus) Gleaner Term - 10-Year Gleaner Term - 15-Year Gleaner Term - 20-Year Gleaner Term - 30-Year	7 3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
GLEE		Gleaner Term - 10-Year (Elite Pfd) Gleaner Term - 15-Year (Elite Pfd) Gleaner Term - 20-Year (Elite Pfd) Gleaner Term - 30-Year (Elite Pfd)	3 4 5 7
GLES		Gleaner Term - 10- Year (Super Pf d) Gleaner Term - 15- Year (Super Pf d) Gleaner Term - 20- Year (Super Pf d) Gleaner Term - 30- Year (Super Pf d) Gleaner Term - 30- Year (Super Pf d)	7 3 4 5 7
GMCP	GECA	Sure Term 10 (MD) Sure Term 15 (MD) Sure Term 20 (MD) Sure Term 30 (MD)	3 4 5 7
GMCQ		Sure Term 10 (P+ Best / R+ Select / MD) Sure Term 15 (P+ Best / R+ Select / MD) Sure Term 20 (P+ Best / R+ Select / MD) Sure Term 30 (P+ Best / R+ Select / MD)	3 4 5 7
GMCS		Sure Term 10 (Standard / MD) Sure Term 15 (Standard / MD) Sure Term 20 (Standard / MD) Sure Term 30 (Standard / MD)	3 4 5 7
GOVE	GOVE	Mark X - 10 Year Level Term Mark X - 15 Year Level Term Mark X - 20 Year Level Term	3 4 5
GOVP		Mark X - 10 Year (Preferred Plus) Mark X - 15 Year (Preferred Plus) Mark X - 20 Year (Preferred Plus)	3 4 5
GPCP	GECA	Sure Term 10 (PA & TX) Sure Term 15 (PA & TX) Sure Term 20 (PA & TX) Sure Term 30 (PA & TX)	3 4 5 7
GPCQ		Sure Term 10 (P+ Best/R+ Select/ PA&TX Sure Term 5 (P+ Best/R+ Select/ PA&TX) Sure Term 20 (P+ Best/R+ Select/ PA&TX) 3 4) 5
GPCS		Sure Term 10 (Standard / PA & TX) Sure Term 15 (Standard / PA & TX) Sure Term 20 (Standard / PA & TX)	3 4 5
GRAN	GRAN	Sure Term 30 (Standard / PA & TX) Select Choice 10 - 10 Year Level Term Select Choice 15 - 15 Year Level Term Select Choice 20 - 20 Year Level Term	7 3 4 5
GRAP		Select Choice 30 - 30 Year Level Term Select Choice 10 - (Executive Preferred Select Choice 15 - (Executive Preferred Select Choice 20 - (Executive Preferred) 4) 5
GRCP	GECA .	Select Choice 30 - (Executive Preferred Sure Term 10 Sure Term 15 Sure Term 20	3 4 5
GRCQ		Sure Term 30 Sure Term 10 (P+ Pf d Best / R+ Select)	7 3

Product Code	Company Code	Product Name	Cat egor y
GRCS		Sure Term 15 (P+ Pf d Best / R+ Select) Sure Term 20 (P+ Pf d Best / R+ Select) Sure Term 30 (P+ Pf d Best / R+ Select) Sure Term 10 (St andard) Sure Term 15 (St andard) Sure Term 20 (St andard)	4 5 7 3 4 5
GYAP	ŒNY	Sure Term 30 (Standard) Term 10 (P+ Pf d Best / R+ Select) Term 15 (P+ Pf d Best / R+ Select) Term 20 (P+ Pf d Best / R+ Select) Term 30 (P+ Pf d Best / R+ Select)	7 3 4 5 7
GYAS		Ter m 10 (St andar d) Ter m 15 (St andar d) Ter m 20 (St andar d) Ter m 30 (St andar d)	3 4 5 7
GYAT		Ter m 10 Ter m 15 Ter m 20 Ter m 30	3 4 5 7
GYXP		GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+) Lifetime FlexPlus II - Pay to 65 (P+/R+	E G
GYXT		GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse UL to 105	E G
HARB	HART	Lifetime FlexPlus II - Pay to 65 Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best Hartford Bicentennial Term 30 (Pf Best) 4) 5
HARP		Hartford Bicentennial Term 10 (Pfd+) Hartford Bicentennial Term 15 (Pfd+) Hartford Bicentennial Term 20 (Pfd+)) 7 3 4 5 7
HART		Hartford Bicentennial Term 30 (Pfd+) Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 Hartford Bicentennial Term 30	7 3 4 5 7
HAYB	HARY	Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best Hartford Bicentennial Term 30 (Pf Best) 3) 4) 5
HAYP		Hartford Bicentennial Term 10 (Pfd+) Hartford Bicentennial Term 15 (Pfd+) Hartford Bicentennial Term 20 (Pfd+) Hartford Bicentennial Term 30 (Pfd+)) 7 3 4 5 7
HAYT		Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 Hartford Bicentennial Term 30	7 3 4 5 7
HOUS	HOUS	Simple Term - 15 Year Simple Term - 15 Year	3 4

Product Code	Company Code	Product Name Cat egor y
HUFA	HUMF	Si mpl e Term - 20 Year 5 Si mpl e Term - 30 Year 7 HumanaOne Term 10 3 HumanaOne Term 15 4
HUFP		HumanaOne Term 20 5 HumanaOne Term 10 (Super Preferred) 3 HumanaOne Term 15 (Super Preferred) 4
HUKA	HUIVK	HumanaOne Term 20 (Super Preferred) 5 HumanaOne Term 10 3 HumanaOne Term 15 4 HumanaOne Term 20 5 HumanaOne Term 10 (Super Preferred) 3 HumanaOne Term 15 (Super Preferred) 4
HUKP		HumanaOne Term 10 (Super Preferred) 3 HumanaOne Term 15 (Super Preferred) 4 HumanaOne Term 20 (Super Preferred) 5
HUMA	HUMA	HumanaOne Term 10 3 HumanaOne Term 15 4
HUMP		HumanaOne Term 10 (Super Preferred) 3 HumanaOne Term 15 (Super Preferred) 4
I LLI	I LLI	10-Year Term 3 15-Year Term 4 20-Year Term 5 30-Year Term 7 Life Foundations Whole Life - Continuous 8 15-Year Term (with ROP) J 20-Year Term (with ROP) K
I LLP		30-Year Term (with ROP) 10-Year Term (Super / Ultra Std) 15-Year Term (Super / Ultra Std) 20-Year Term (Super / Ultra Std) 30-Year Term (Super / Ultra Std) 7 15-Year Term (Super/Ultra Std / w/ROP) 20-Year Term (Super/Ultra Std / w/ROP) 30-Year Term (Super/Ultra Std / w/ROP) M
I NDU	I NDU	Critical Choice Term - 15 Year 4 Critical Choice Term - 20 Year 5 Critical Choice Term - 30 Year 7 Critical Choice Term - 20 Year (w/ROP) K
I NXD		Critical Choice Term - 30 Year (w/ROP) M Critical Choice Term - 15/5 Year 4 Critical Choice Term - 20/5 Year 5 Critical Choice Term - 30/5 Year 7 Critical Choice Term - 20/5 Year (w/ROP) K Critical Choice Term - 30/5 Year (w/ROP) M
I OFE	I NDE	For est ers Lifefirst - 10 Year 3 For est ers Lifefirst - 20 Year 5 For est ers Lifefirst - 30 Year 7
I OFP		For est ers Lifefirst - 10 Year (Plus) 3 For est ers Lifefirst - 20 Year (Plus) 5 For est ers Lifefirst - 30 Year (Plus) 7

Pr oduct Code	Company Code	Product Name	Cat egor y
I ONE		For est ers Lifefirst - 20 Year (non-med)	5
JGCK	JACK	Foresters Lifefirst - 30 Year (non-med) Protector 10-Year Term	7 3
		Protector 15-Year Term	4
JCCP		Protector 20-Year Term Protector 10-Year Term (P+)	5 3
		Protector 15-Year Term (P+)	4
JHCP	JOHU	Protector 20-Year Term (P+) 15 Year Level (Super/Std+ with CER)	5 4
JIME	3010	20 Year Level (Super/Std+ with CER)	5
JHCU		15 Year Level Premium Term (with CER)	4
JHGP		20 Year Level Premium Term (with CER) 10 Year Level Premium Term (Super/Std+	5) 3
G. 1.G.		15 Year Level Premium Term (Super/Std+) 4
		20 Year Level Premium Term (Super Std+ Protection UL-G09 (Super/Std+)) 5 8
		Protection UL-G09 - 1 Pay (Super/Std+)	Ö
		Protection UL-G09 - 20 Pay (Super/Std+)	
JHGU		Protection UL-G09 - 10 Pay (Super/Std+) 10 Year Level Premium Term	R S 3 4
31 00		15 Year Level Premium Term	
		20 Year Level Premium Term	5
		Protection UL-G09 Protection UL-G09 - Single Pay	8 O
		Protection UL-G09 - 20 Pay	R
1) (0) 1	LOUNG	Protection UL-G09 - 10 Pay	S 4
JYCN	JOHY	15 Year Level Premium Term (with CER) 20 Year Level Premium Term (with CER)	4 5
JYCP		15 Year Level (Super/Std+ with CER)	4
12001		20 Year Level (Super/Std+ with CER)	5
JYYN		10 Year Level Premium Term 15 Year Level Premium Term	3 4
		20 Year Level Premium Term	5
		Protection UL-G09	8
		Protection UL-G09 - Single Pay Protection UL-G09 - 20 Pay	O R
		Protection UL-G09 - 10 Pay	S
JYYP		10 Year Level Premium Term (Super/Std+	
		15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+	
		Protection UL-G09 (Super/Std+)	8
		Protection UL-G09 - 1 Pay (Super/Std+)	O
		Protection UL-G09 - 20 Pay (Super/Std+) Protection UL-G09 - 10 Pay (Super/Std+)	R S
JYZN		10 Year Level Premium Term (ages 71+)	S 3
		15 Year Level Premium Term (ages 66+) 20 Year Level Premium Term (ages 61+)	4 5
JYZP		10 Year Level Term (Super Pfd/ages 71+)	3
		15 Year Level Term (Super Pf d/ages 66+)	4
LBTE	LNBE	20 Year Level Term (Super Pfd/ages 61+) TrueTerm - 10 Year	5 3
LUIL		ii do i di iii - To Teal	5

Product Code	Company Code	Product Name	Cat egor y
LBTP		TrueTerm - 15 Year TrueTerm - 20 Year TrueTerm - 30 Year Legacy Secure 2007 no lapse UL (Band 1 TrueTerm - 10 Year (P+ Elite, R+ Select TrueTerm - 20 Year (P+ Elite, R+ Select) 3) 4) 5
LBUE LBUP LBVE LBVP LGWL		TrueTerm - 30 Year (P+ Elite, R+ Select Legacy Secure 2007 (Pfd Elite / Band 1 Legacy Secure 2007 no lapse UL (Band 2 Legacy Secure 2007 (Pfd Elite / Band 2 Legacy Secure 2007 no lapse UL (Band 3 Legacy Secure 2007 (Pfd Elite / Band 3 TrueTerm - 10 Year (WA) TrueTerm - 15 Year (WA) TrueTerm - 20 Year (WA)) 8) 8) 8) 8
LGWM		TrueTerm - 30 Year (WA) TrueTerm - 10 Year (P+ Elite, R+ Sel/WA TrueTerm - 15 Year (P+ Elite, R+ Sel/WA TrueTerm - 20 Year (P+ Elite, R+ Sel/WA	7 3 4 5
LI BB	LI BB	TrueTerm - 30 Year (P+ Elite, R+ Sel/WA Passport 20 Plus with ROP feature	K
LI BE LI BP	LI BE LI BB	Passport 30 Plus with ROP feature Annual Renewable Term to Age 75 Passport 20 Plus with ROP feature Elit	
LI BS	LI BE	Passport 30 Plus with ROP feature Elit RBC ExpressTERM - 10 Year RBC ExpressTERM - 15 Year	3 4
LI DN	LNNA	RBC ExpressTERM - 20 Year LifeElement (SM) Level Term - 10 (MD) LifeElement (SM) Level Term - 20 (MD)	5 3 5 8
LI DP		LGUL (May 2008) LifeElement (SM) Level Term - 10 (P+/MD LifeElement (SM) Level Term - 20 (P+/MD)) 3)) 5
LILE	LI BE	LGUL (P+ / May 2008) RBC Level TERM - 10 Year Term RBC Level TERM - 15 Year Term RBC Level TERM - 20 Year Term	8 3 4 5 7
LI LP		RBC Level TERM - 30 Year Term RBC Level TERM - 10 Year Term (Plus) RBC Level TERM - 15 Year Term (Plus) RBC Level TERM - 20 Year Term (Plus)	7 3 4 5 7
LINN	LNNA	RBC Level TERM - 30 Year Term (Plus) LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	7 3 4 5 7
LI NP		LGUL LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+)	8 3 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
LI SB	LI BE	LifeElement (SM) Level Term - 30 (P+) LGUL (P+) RBC ExpressTERMII - 10 Year	7 8 3
		RBC ExpressTERM II - 15 Year RBC ExpressTERM II - 20 Year RBC ExpressTERM II - 30 Year	4 5 7
LONN	LNNA	LifeElement (SM) Level Term - 10 (2008) LifeElement (SM) Level Term - 15 (2008) LifeElement (SM) Level Term - 20 (2008)	3 4
LONP		LifeElement (SM) Level Term - 30 (2008) LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+)	5 7 3 4 5 7
LYNN	LNLI	LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+) LifeElement (SM) Level Term - 10 Year	
E 11414	LINLI	LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	3 4 5 7
LYNP		LGUL LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+)	8 3 4
		LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+) LGUL (P+)	5 7 8
M DL	M DT	Premier CS3 - 10 Year Term Premier CS3 - 15 Year Term Premier CS3 - 20 Year Term	3 4 5
		Essential Guarantee UL - 1 pay (\$250K Essential Guarantee UL - p100 (\$250K Essential Guarantee UL - p65 (\$250K) O) P
M DP		Essential Guarantee UL - 20p (\$250K Essential Guarantee UL - 10p (\$250K Premier CS3 - 10 Year Term (P+)) R) S 3
		Premier CS3 - 15 Year Term (P+) Premier CS3 - 20 Year Term (P+) Essential Guarantee UL - 1 pay P+(\$250K	4 5) O
		Essential Guarantee UL - p100 P+ (\$250K Essential Guarantee UL - p65 P+ (\$250K Essential Guarantee UL - 20p P+ (\$250K) Q
M EL		Essential Guarantee UL - 10p P+ (\$250K Executive CS3 - 10 Year Term Executive CS3 - 15 Year Term) R S 3 4 5
		Executive CS3 - 20 Year Term Essential Guarantee UL - 1 pay (\$25K Essential Guarantee UL - p100 (\$25K) O) P
M ED		Essential Guarantee UL - p65 (\$25K Essential Guarantee UL - 20p (\$25K Essential Guarantee UL - 10p (\$25K) R
M EP		Executive CS3 - 10 Year (P+) Executive CS3 - 15 Year (P+) Executive CS3 - 20 Year (P+)	3 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
		Essential Guarantee UL - 1 pay P+ (\$25K) Essential Guarantee UL - p100 P+ (\$25K) Essential Guarantee UL - p65 P+ (\$25K) Essential Guarantee UL - 20p P+ (\$25K) Essential Guarantee UL - 10p P+ (\$25K)	O P Q R S
M NN	M NM	Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year Advantage Elite Term Life - 30 Year	S 2 3 4 5 7
M NP		Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus) Advantage Elite Term - 30 Year (Plus)	2 3 4 5 7
MLUE	METR	Gtd Advantage UL (2001 CSO / til 09/30)	8
MLUP MOTB	MOTO	Gtd Advantage UL (Elite / til 09/30) Value Term Plus - 40-Year (Pfd Best) Value Term Plus - 10-Year (Pfd Best) Value Term Plus - 15-Year (Pfd Best) Value Term Plus - 20-Year (Pfd Best) Value Term Plus - 25-Year (Pfd Best) Value Term Plus - 30-Year (Pfd Best)	8 0 3 4 5 6 7
МОТО		Value Term Plus - 40- Year Plan Value Term Plus - 10- Year Plan Value Term Plus - 15- Year Plan Value Term Plus - 20- Year Plan Value Term Plus - 25- Year Plan Value Term Plus - 30- Year Plan Value Term Plus - 30- Year Plan	7 0 3 4 5 6 7
MOTP		Value Term Plus - 40- Year (Pf d Plus) Value Term Plus - 10- Year (Pf d Plus) Value Term Plus - 15- Year (Pf d Plus) Value Term Plus - 20- Year (Pf d Plus) Value Term Plus - 25- Year (Pf d Plus) Value Term Plus - 30- Year (Pf d Plus)	0 3 4 5 6 7
MTGN	MASM	Ter m 5G Ter m 10G Ter m 20G Ter m 30G	2 3 5 7
MTGP		Term 5G (Ultra Preferred) Term 10G (Ultra Preferred) Term 20G (Ultra Preferred) Term 30G (Ultra Preferred)	2 3 5 7
MTLI	METL	Guarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20 Guarant eed Level Term 30	3 4 5 7
MTLP		GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+) GLT 30 (P+ Elite / R+ Std+)	3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
MTRP	MTRU	Sel ecTerm 10 (Preferred Plus) Sel ecTerm 15 (Preferred Plus) Sel ecTerm 20 (Preferred Plus) Sel ecTerm 30 (Preferred Plus)	3 4 5 7 3
MTRU		Sel ecTer m 10 (NV, NJ, OR) Sel ecTer m 15 (NV, NJ, OR) Sel ecTer m 20 (NV, NJ, OR) Sel ecTer m 30 (NV, NJ, OR)	3 4 5 7
MTSP		Sel ecTerm 10 (Preferred Plus) Sel ecTerm 15 (Preferred Plus) Sel ecTerm 20 (Preferred Plus) Sel ecTerm 30 (Preferred Plus)	3 4 5 7
MTSU		Sel ecTer m 10 Sel ecTer m 15 Sel ecTer m 20 Sel ecTer m 30	7 3 4 5 7
MULE MULP MUTE MUTP	METL	Gtd Advantage UL (2001 CSO / til 09/30 Gtd Advantage UL (Elite / til 09/30) Guaranteed Advantage UL (2001 CSO) Guaranteed Advantage UL (2001 CSO/Elite) 8 8 8
MYGN	MASM	Ter m 5G (NY) Ter m 10G (NY) Ter m 20G (NY) Ter m 30G (NY)	2
MYGP		Term 5G (Ultra Preferred / NY) Term 10G (Ultra Preferred / NY) Term 20G (Ultra Preferred / NY) Term 30G (Ultra Preferred / NY)	3 5 7 2 3 5 7
MYUE MYUP	METR	Guarant eed Advant age UL (2001 CSO) Guarant eed Advant age UL (2001 CSO Elite	8
NATV	NATI	ART - Annual Renewable Term GL-10 - 10 Year Level Term GL-15 - 15 Year Level Term	3
NATW		GL-15 - 15 Year Level Term ART - Annual Renewable Term (Elite Pfd) GL-10 - 10 Year (Elite Preferred) GL-15 - 15 Year (Elite Preferred)	4 1 3 4
NDGA NDGP NFGA	NORA	TermGUL - pay to 100 no lapse UL (\$250K TermGUL - pay to 100 (\$250K/Super) ADDvantage 10 (8/13) ADDvantage 15 (08/13) ADDvantage 20 (08/13) TermGUL - pay to 100 no lapse UL (\$25K)	
NFGP		ADDvantage 10 (Super Pf d / 8/13) ADDvantage 15 (P+ Super Pf d / 08/13) ADDvantage 20 (Super Preferred / 08/13 TermGUL - pay to 100 (\$25K/Super)	3 4
NGTV NGTW	NATI	GL-20 - 20 Year Level Term GL-20 - 20 Year (Elite Preferred)	5 5
NOTN	NORM	TT Term 10 - 1 Year Term for 10 Years TT Level Term 20 (issue ages 51+)	1 5
NOTP		TT Term 10 - 1 Year for 10 Yrs (Premier) 1

Product Code	e Company Code	Product Name	Cat egor y
NOVM		TT Level Term 20 (Premier NT/ages 51+) TT Term 80 - 1 Year R & C Term TT Level Term 10 TT Level Term 20	5 1 3 5
NOWP		TT Term 80 - 1 Year R & C (Premier NT) TT Level Term 10 (Premier NT) TT Level Term 20 (Premier NT)	1 3 5
NOYN		TT Level Term 20 (NY)	5
NOYP	NODA	TT Level Term 20 (Premier NT / NY)	5
NPGA	NORA	Cust om Guar ant ee Gen 5 - 1 pay (\$250k Cust om Guar ant ee Gen 5 - p100 (\$250k Cust om Guar ant ee Gen 5 - p65 (\$250k Cust om Guar ant ee Gen 5 - 20p (\$250k Cust om Guar an	() P () Q () R
		Cust om Guar ant ee Gen 5 - 10p (\$250k	•
NPGP		Cust om Guarant ee Gen 5 - 1 pay P+(\$250k Cust om Guarant ee Gen 5 - p100 P+ (\$250k	
		Cust om Guar ant ee Gen 5 - p65 P+ (\$250)	,
		Cust om Guarant ee Gen 5 - 20p P+ (\$250k	() R
NUGA		Cust om Quarant ee Gen 5 - 10p P+ (\$250k	
NUGA		Cust om Guarant ee Gen 5 - 1 pay (\$25k Cust om Guarant ee Gen 5 - p100 (\$25k	
		Cust om Guar ant ee Gen 5 - p65 (\$25h	
		Cust om Guar ant ee Gen 5 - 20p (\$25h	
NUGP		Cust om Quarant ee Gen 5 - 10p (\$25k	
NUGP		Cust om Guarant ee Gen 5 - 1 pay P+ (\$25k Cust om Guarant ee Gen 5 - p100 P+ (\$25k	
		Cust om Guar ant ee Gen 5 - p65 P+ (\$25h	,
		Cust om Guar ant ee Gen 5 - 20p P+ (\$25h	
NVVL	NATW	Cust om Quarant ee Gen 5 - 10p P+ (\$25k	() S
INVVIL	INAIVV	YourLife(SM) – 10 Year Term YourLife(SM) – 20 Year Term	S 3 5
		Your Life (SM) - 30 Year Term	7
		Your Life No-Lapse Guarantee UL - to 121	
N N A A ID		Your Life No-Lapse Guarantee UL - to 100	E 3
NVVP		YourLife(SM) - 10 Year Term (Pfd Plus) YourLife(SM) - 20 Year Term (Pfd Plus)	
		Your Life (SM) - 30 Year Term (Pfd Plus)	7
		Your Life No-Lapse UL - to 121 (Pfd Plus) 8
NXTV	NATI	Your Life No-Lapse UL - to 100 (Pfd Plus L-15 - 15 Year Level Term) 8) E 4
INAIV	IVAII	L-13 - 15 fear Level Term	5
NXTW		L-15 - 15 Year (Elite Preferred) L-20 - 20 Year (Elite Preferred)	4 5
NYLA	NEVW	Indeterminate Premium Term (Non-Smoker)	1
		Five Year Term	2
	NEWZ	20/10 Year Term	1 2 5 3 1 2 5 3
NYLP	NEVW NEVW	Term to Age 90 - 10 Year Level Term Indeterminate Premium Term (Select Pfd)	ა 1
		Five Year Term (Select Preferred)	2
	h 1873 6 77	20/10 Year Term (Select Preferred)	5
	NEWZ	Term to Age 90 - 10 Year (Select Pfd)	3

Pr oduct	Code	Company Code	Product Name	Cat egor y
NYLS		NEVY	Indeterminate Premium Term (Smoker)	1
NYMA			Increasing Premium Term Insurance	1
NYMP			20 Year Level Term (20LT) Increasing Premium Term (Select Pfd)	5 1
INTIVE			20 Year Level Term (20LT) (Select Pfd)	5
NYMS			Increasing Premium Term (Smoker)	1
NYTV		NATI	GL-10 - 10 Year Level Term (NY)	3 4
			GL-15 - 15 Year Level Term (NY)	
N N/T\A/			GL-20 - 20 Year Level Term (NY)	5 3 4
NYTW			GL-10 - 10 Year (Elite Preferred/NY) GL-15 - 15 Year (Elite Preferred/NY)	3 1
			GL-20 - 20 Year (Elite Preferred/NY)	5
NYWL		NATW	Your Life (SM) - 10 Year Term (NY)	5 3 5 7
			YourLife(SM) – 20 Year Term (NY)	5
			YourLife(SM) - 30 Year Term (NY)	
NYWP			Your Life (SM) - 10 Year Term (P+ / NY)	3
			Your Life (SM) - 20 Year Term (P+ / NY)	3 5 7
NYYA		NEVY	YourLife(SM) - 30 Year Term (P+ / NY) Five Year Term (NY)	2
INITA		INLVVI	Term Life to 70 (20/10 Year Term - NY)	5
			Term Life to age 70 (NY - ages 51+)	5 F
NYYP			Five Year Term (Select Preferred / NY)	2
			20/10 Year Term (Select Preferred/NY)	5 F
			Term Policy to 70 (51+ Select Pfd - NY)	
NZTV		NATI	L-15 - 15 Year Level Term (NY)	4
NZTW			L-20 - 20 Year Level Term (NY) L-15 - 15 Year (Elite Preferred/NY)	5 4
INCIVV			L-20 - 20 Year (Elite Preferred/NY)	5
CCNC		OCCI	ULTI MATE TERM 10 - 10 Year Term	3
		OHI N	Term 15 Plus (Series VI)	4
			Term 20 Plus (Series VI)	5
			Term 15 Plus (P+ Super Pfd / R+ Select	
O			Term 20 Plus (P+ Super Pf d / R+ Select) 5 4
OMYJ			Term 15 (Series VI) Term 20 (Series VI)	4 5
OMYN			Term 15 (P+ Super Pf d / R+ Select)	4
G.V V			Term 20 (P+ Super Pf d / R+ Select)	5
ONWJ			Term 10 Plus (Series VI)	3
ONW			Term 10 Plus (P+ Super Pfd / R+ Select)	3 3
ONYJ			Term 10 (Series VI)	3
ONYN		DACI	Term 10 (P+ Super Pf d/ R+ Select)	3 1
PACL		PACL	Pacific-ART - Annual Renewable Term Pacific-10 - 10 Year Renewable	3
			Pacific-20 - 20 Year Renewable	5
PACN			Pacific-ART - ART (Preferred Plus)	1
			Pacific-10 - 10 Year (Preferred Plus)	3
.			Pacific-20 - 20 Year (Preferred Plus)	5
PACS			Pacific ART - ART (Super Preferred)	1
			Pacific-10 - 10 Year (Super Preferred)	3 5
PAGI		PACI	Pacific-20 - 20 Year (Super Preferred) Ten Year Term	5 3
17.0		1 / 101	1011 1041 101111	5

Pr oduct	Code	Company Code	Product Name	Cat egor y
PAI C PANA PANP		PANA	One Year Term Plus 5-Year Level Term Sentinel Series 10 (Preferred Plus)	1 2 3
PANS			Sentinel Series 20 (Preferred Plus) Sentinel Series 10 - 10-Year Term Sentinel Series 20 - 20-Year Term	2 3 5 3 5 3
PATN PAUL		PAUL	10-Year Level Term Selector 1 - 1 Year Term Selector 10 - 10 Year Term	1
PAXP PAXS		PANA	Sentinel Series 20/10 (Preferred Plus) Sentinel Series 20/10 - 20-Year Term	5 5
PENB		PENN	Guarant eed 10 Year Term (Preferred Best Guarant eed 15 Year Term (Preferred Best Guarant eed 20 Year Term (Preferred Best) 4
PENC			Guarant eed 10 Year Term Quarant eed 15 Year Term	3 4
PENP			Guarant eed 20 Year Term Guarant eed 10 Year Term (Preferred Plus Guarant eed 15 Year Term (Preferred Plus) 4
PGNC PGNP PPEC		PRUC	Quaranteed 20 Year Term (Preferred Plus Guaranteed Protection UL - gtd to 121 Quaranteed Protection UL - gtd to 121 PUL Protector with NLG to 121 (250K-999K)	8 + 8
PPES			UL Protector w/NLG to 121 - 20 Pay (250 UL Protector w/NLG to 121 - 10 Pay (250 UL Protector with NLG (250K-999K/Plus) R) S
DDEO			UL Protector w/ NLG to 121 - (250K/ Plus) UL Protector w/ NLG to 121 - (250K/ Plus)	R
PPFC			Term Essential 10 (<250K PruXpress ONLY Term Essential 15 (<250K PruXpress ONLY Term Essential 20 (<250K PruXpress ONLY Term Essential 30 (<250K PruXpress ONLY UL Protector with NLG to 121 (1000K+) UL Protector w/ NLG to 121 - 20 Pay (\$1m Protector NLG to 121 20 Pay (\$1m Protector) 4) 5) 7 8 R
PPFS			UL Protector w/NLG to 121 - 10 Pay (\$1m Term Essential 10 (P+ Best / R+ NS+) Term Essential 15 (P+ Best / R+ NS+) Term Essential 20 (P+ Best / R+ NS+) Term Essential 30 (P+ Best / R+ NS+) UL Protector with NLG (1000K / Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	3 4 5 7 8 R
PPUC			UL Protector w/NLG to 121 - (\$1m/Plus) Term Elite 10 (<250K PruXpress ONLY/WA Term Elite 15 (<250K PruXpress ONLY/WA Term Elite 20 (<250K PruXpress ONLY/WA UL Protector with NLG to 121 (1000K+) PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/NLG to 121 - 20 Pay (\$1m/UL Protector w/NLG to 121 - 10) 4) 5 8 J K M R

Product Code	Company Code	Product Name	Cat egor y
PPUS		Term Elite 10 (P+ Best / R+ NS+ / WA) Term Elite 15 (P+ Best / R+ NS+ / WA) Term Elite 20 (P+ Best / R+ NS+ / WA) UL Protector with NLG (1000K / Plus) PruLife ROP 15 (P+ Best / R+ NS+)	3 4 5 8 J
		PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+)	K M
PPWC		UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) Term Essential 10 (<250K PruXpress / WA	,
PPWS		Term Essential 15 (<250K PruXpress / WA Term Essential 20 (<250K PruXpress / WA Term Essential 30 (<250K PruXpress / WA	5) 7
FFVIO		Term Essential 10 (P+ Best / R+ NS+ / WA Term Essential 15 (P+ Best / R+ NS+ / WA Term Essential 20 (P+ Best / R+ NS+ / WA) 4) 5
PPYC	PRW	Term Essential 30 (P+ Best / R+ NS+ / WA Term Elite 10 (NY/ <250K PruXpress ONLY Term Elite 15 (NY/ <250K PruXpress ONLY Term Elite 20 (NY/ <250K PruXpress ONLY	3) 4
PPYS		Term Elite 20 (NY/<250K PruXpress ONLY UL Protector with NLG to 121 (250K-999K Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+)	
PRAJ	PROA	Term Elite 20 (NY / P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus Empire Term - 10 Year	5
1100		Empire Term - 15 Year Empire Term - 20 Year Empire Term - 25 Year	4 5 6
PRAK		Empire Term - 10 Year (Super Preferred Empire Term - 15 Year (Super Preferred Empire Term - 20 Year (Super Preferred) 3) 4
PRCI	PRI N	Empire Term - 25 Year (Super Preferred 10-Year Term 15-Year Term) 6 3 4
PRCP		20-Year Term 30-Year Term 10-Year Term (Super Pfd / Super Std) 15-Year Term (Super Pfd / Super Std)	5 7 3 4
PRDI		15-Year Term (Super Pfd / Super Std) 20-Year Term (Super Pfd / Super Std) 30-Year Term (Super Pfd / Super Std) 30-Year Term (WA)	5 7 7
PRDP PRI M	PRI M	30-Year Term (Super Pfd / Super Std/WA Cust om Advant age - 10 Year Cust om Advant age - 15 Year Cust om Advant age - 20 Year	
PRI N PRI P		Cust om Advant age - 25 Year Cust om Advant age - 30 Year Cust om Advant age - 35 Year Cust om Advant age - 35 Year (age 35+) Cust om Advant age - 10 Year (Pf d Pl us)	6 7 9 9 3

Product Code	Company Code	Product Name	Cat egor y
		Cust om Advant age - 15 Year (Pf d Pl us) Cust om Advant age - 20 Year (Pf d Pl us) Cust om Advant age - 25 Year (Pf d Pl us) Cust om Advant age - 30 Year (Pf d Pl us) Cust om Advant age - 35 Year (Pf d Pl us)	4 5 6 7 9
PRI Q PRJC	PRW	Cust off Advantage - 35 Tear (Fid Fids) Cust om Advantage - 35 Year (age 35+/P+ PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30) 9 J K M
PRJS		PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+)	J K
PRTA	PRTC	PruLife ROP 30 (P+ Best / R+ NS+) Level Term II - 10 Year Level Term II - 15 Year Level Term II - 20 Year	M 3 4
PRTB		LTII - 10 Year (Pf Select, R+ Std+) LTII - 15 Year (Pf Select, R+ Std+)	5 3 4 5 3
PRTC		LTII - 20 Year (Pf Select, R+ Std+) LTII - 10 Year (P+) LTII - 15 Year (P+) LTII - 20 Year (P+)	
PRUC	PRUC	Term Elite 10 (<250K PruXpress CNLY) Term Elite 15 (<250K PruXpress CNLY) Term Elite 20 (<250K PruXpress CNLY) UL Protector with NLG to 121 (250K-999K UL Protector w/ NLG to 121 - 20 Pay (250	4 5 3 4 5) 8
PRUS		UL Protector w/NLG to 121 - 10 Pay (250 Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus) UL Protector w/NLG to 121 - (250K/Plus)) S 3 4 5
PRXA	PRTC	UL Protector w/ NLG to 121 - (250K/ Plus) Level Term II - 10/ 5 Year Level Term II - 15/ 5 Year	4
PRXB		Level Term II - 20/5 Year LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (Pf Select, R+ Std+)	5 3 4
PRXC		LTII - 20/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+) LTII - 15/5 Year (P+)	4 5 3 4
PRYM	PRI M	LTII - 20/5 Year (P+) Custom Protection Series IV - 10 Year Custom Protection Series IV - 15 Year Custom Protection Series IV - 20 Year Custom Protection Series IV - 25 Year	4 5 3 4 5 6
PTVL	PROT	Custom Protection Series IV - 30 Year Protective ValueChoice 10 Protective ValueChoice 15 Protective ValueChoice 20 Protective ValueChoice 25	7 3 4 5 6

Pr oduct	Code	Company Code	Product Name	Cat egor y
PTVP			Protective ValueChoice 30 Protective ValueChoice 10 (Select) Protective ValueChoice 15 (Select) Protective ValueChoice 20 (Select) Protective ValueChoice 25 (Select)	7 3 4 5 6
PVLL			Protective ValueChoice 30 (Select) Protective Centennial GII UL Centennial GII UL - to age 80 Centennial GII UL - to age 85 Centennial GII UL - to age 90 Centennial GII UL - to age 95 Centennial GII UL - to age 100 Centennial GII UL - to age 105 Centennial GII UL - to age 110 Protective Centennial GII - Single F Protective Centennial GII UL - pay to Protective Centennial GII UL - 20 Protective Centennial GII UL - 10	7 8 A B C D E G H O 0 65 Q
PVLP			Cent enni al GII UL - to age 70 Cent enni al GII UL - to age 75 Protective Cent enni al GII UL (Sel ect Cent enni al GII UL - to age 80 (P+) Cent enni al GII UL - to age 85 (P+) Cent enni al GII UL - to age 90 (P+) Cent enni al GII UL - to age 95 (P+) Cent enni al GII UL - to age 100 (P+) Cent enni al GII UL - to age 100 (P+) Cent enni al GII UL - to age 105 (P+) Protective Cent enni al GII (Sel ect 100 Cent enni al GII UL - to age 65 (P+) Cent enni al GII UL - to age 70 (P+) Cent enni al GII UL - to age 70 (P+) Cent enni al GII UL - to age 75 (P+) Cent enni al GII UL - to age 75 (P+)	V 8 A B C D E G H Oay) O Q Q P R
PVTA		PRTC	Level Term I - 10 Year Level Term I - 15 Year Level Term I - 20 Year	3 4
PVTB			LTI - 10 Year (Pf Select, R+ Std+) LTI - 15 Year (Pf Select, R+ Std+) LTI - 20 Year (Pf Select, R+ Std+)	5 3 4 5
PVTC			LTI - 10 Year (P+) LTI - 15 Year (P+) LTI - 20 Year (P+)	3 4 5
PVXA			Level Term I - 10/5 Year Level Term I - 15/5 Year Level Term I - 20/5 Year	3 4 5
PVXB			LTI - 10/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (Pf Select, R+ Std+) LTI - 20/5 Year (Pf Select, R+ Std+)	3 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
PVXC		LTI - 10/5 Year (P+) LTI - 15/5 Year (P+)	3 4
PYRA	PYRA	LTI - 20/5 Year (P+) Annual Renewable Term	5 1
PYYC	PRW	Term Essential 10 (NY/<250K PruXpress)	3
		Term Essential 15 (NY/<250K PruXpress)	. 4
		Term Essential 20 (NY/<250K PruXpr CNLY Term Essential 30 (NY/<250K PruXpress)) 5 7
		UL Protector with NLG to 121 (1000K+)	
PYYS		Term Essential 10 (NY / P+ Best / R+ NS+	
		Term Essential 15 (NY / P+ Best / R+ NS+ Term Essential 20 (NY / P+ Best / R+ NS+	,
		Term Essential 30 (NY / P+ Best / R+ NS+) 5
		UL Protector with NLG (1000K / Plus)	[^] 8
RDTP	RELL	TermSmart 10 - (P+ Super / R+ Select)	3
		TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select)	4
		TermSmart 30 - (P+ Super / R+ Select)	5 7
RDTS		TermSmart 10 - 10 Year Term	3
		TermSmart 15 - 15 Year Term	4
		TermSmart 20 - 20 Year Term TermSmart 30 - 30 Year Term	5 7
RFNS	RELR	TermSmart 10 - 10 Year Term	3
		TermSmart 15 - 15 Year Term	4
		TermSmart 20 - 20 Year Term	5
		TermSmart 30 - 30 Year Term ING Guaranteed Death Benefit UL	7 8
RFNT		TermSmart 10 - (P+ Super / R+ Select)	3
		TermSmart 15 - (P+ Super / R+ Select)	4
		TermSmart 20 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select)	5 7
		ING Guaranteed Death Benefit UL (Plus)	8
ROTP	RELL	TermSmart 10 - (P+ Super / R+ Select/OR) 3
		TermSmart 15 - (P+ Super / R+ Select/OR	
		TermSmart 20 - (P+ Super / R+ Select/OR TermSmart 30 - (P+ Super / R+ Select/OR	
		ING ROP Term - 15 Enhanced (P+/R+)	, , J
		ING ROP Term - 20 Enhanced (P+/R+)	K
ROTS		ING ROP Term - 30 Enhanced (P+/R+)	M
KUI S		TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR)	3 4
		TermSmart 20 - 20 Year Term (OR)	5
		TermSmart 30 - 30 Year Term (OR)	7
		ING ROP Term - 15 Enhanced ING ROP Term - 20 Enhanced	J K
		ING ROP Term - 30 Enhanced	M
ROYA	ROYA	Royal Advantage 10 - 10 Year Level Term	1 3
		Royal Advantage 20 - 20 Year Level Term	
		Royal Advantage 30 - 30 Year Level Term Royal Advantage 10 - 10 Year with ROP	n 7 I
		Royal Advantage 20 - 20 Year with ROP	K

Product Code	Company Code	Product Name	Cat egor y
ROYP		Royal Advantage 30 - 30 Year with ROP Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super) Royal Advantage 20 with ROP (Super) Royal Advantage 30 with ROP (Super)	M 3 5 7 I K M
RWTP	RELL	TermSmart 10 - (P+ Super / R+ Select/WA TermSmart 15 - (P+ Super / R+ Select/WA TermSmart 20 - (P+ Super / R+ Select/WA) 3
RWTS		TermSmart 10 - 10 Year Term (VA) TermSmart 15 - 15 Year Term (VA) TermSmart 20 - 20 Year Term (VA)) 4) 5 3 4 5 J
RYNS	RELR	ING ROP Term - 15 Enhanced ING ROP Term - 20 Enhanced ING ROP Term - 30 Enhanced	J K M
RYNT		ING ROP Term - 15 Enhanced (P+/R+) ING ROP Term - 20 Enhanced (P+/R+) ING ROP Term - 30 Enhanced (P+/R+)	J K M
SAFE SAFS	SYME	Expert - ART (Non-Smoker) Expert - ART (Smoker)	1
SAGI	SAGI	Platinum Series 20 Platinum Series 30	5 7
SAGP		Platinum Series 20 (Super Pfd) Platinum Series 30 (Super Pfd)	5 7
SAI Z SAVE	SAVE	Gold Series 10 ZZ Term (ages 66+) T-10/10 - 10 Year Term Guarant eed 10 T-15/15 - 15 Year Term Guarant eed 15 T-20/20 - 20 Year Term Guarant eed 20 T-25/25 - 25 Year Term Guarant eed 25	3 3 4 5 6 7
SAVP		T-30/30 - 30 Year Term Guarant eed 30 T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+) T-30/30 - 30 Year (P+ / R+)	7 3 4 5 6 7
SAZI	SAGI	Gold Series 10 ZZ Term Gold Series 20 ZZ Term Gold Series 30 ZZ Term	3 5 7
SETE SETP	SEDE	ING Guaranteed Death Benefit ULII ING Guaranteed Death Benefit ULII Plu	
SMVP	SEMJ	Premier LT Suite 10-Year (P+ / 4/2007) Premier LT Suite 15-Year (P+) Premier LT Suite 20-Year (P+ / 4/2007)	8 8 3 4 5 3
SMMT		Premier LT Suite 10-Year (4/2007) Premier LT Suite 15-Year Premier LT Suite 20-Year (4/2007)	4
SMPP		LT Protector 10- Year (Preferred Plus) LT Protector 15- Year (Preferred Plus) LT Protector 20- Year (Preferred Plus) LT Protector 30- Year (Preferred Plus)	5 3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
SMPT		LT Protector 10-Year LT Protector 15-Year LT Protector 20-Year LT Protector 30-Year	3 4 5 7
SMYP		LT Protector 10-Year (Pfd Plus / NY) LT Protector 15-Year (Pfd Plus / NY) LT Protector 20-Year (Pfd Plus / NY)	3 4 5 7
SMYT		LT Protector 30- Year (Pfd Plus / NY) LT Protector 10- Year (NY) LT Protector 15- Year (NY) LT Protector 20- Year (NY)	7 3 4 5 7
STŒ	STON	LT Protector 30-Year (NY) Stonebridge Term - 10 (Pfd. Elite) Stonebridge Term - 15 (Pfd. Elite) Stonebridge Term - 20 (Pfd. Elite) Stonebridge Term - 30 (Pfd. Elite) Stonebridge Term - 20 (Pfd. Elite/ROP)	7 3 4 5 7 K
STON		St onebridge Term - 30 (Pf d. Elite/ROP) St onebridge Term - 10 Year St onebridge Term - 15 Year St onebridge Term - 20 Year St onebridge Term - 30 Year	M 3 4 5 7
STOP		St onebridge Term - 20 Year with ROP St onebridge Term - 30 Year with ROP St onebridge Term - 10 (Pf d. Plus) St onebridge Term - 15 (Pf d. Plus) St onebridge Term - 20 (Pf d. Plus)	K M 3 4 5
STWN		St onebridge Term - 30 (Pf d. Plus) St onebridge Term - 20 (Pf d. Plus/ROP) St onebridge Term - 30 (Pf d. Plus/ROP) Simplified Issue Term - 15 Year Simplified Issue Term - 20 Year Simplified Issue Term - 25 Year Simplified Issue Term - 30 Year	7 K M 4 5 6 7
CLINII	CLINII	Simplified Issue Term - 20 Year w/ROP Simplified Issue Term - 25 Year w/ROP Simplified Issue Term - 30 Year w/ROP	K L M
SUNL	SUNL	Sun Universal Protector Sun Universal Protector - Single Pay Sun Universal Protector - Pay to 100 Sun Universal Protector - 10 Pay	8 O P S
SUNP		Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super Universal Protector - Pay to 100 (Super Sun Universal Protector - 10 Pay (Super	8) O) P
SUNS SUSN	SUNS	Select Term to 95 Plus Term 10 - 10 Year Term Term 20 - 20 Year Term	1 3
SUSP		Preferred Elite Term 10 Preferred Elite Term 20	5 3 5
SYMB	SYME	10 Year Level Term (Preferred Best/05)	3

Product Code	Company Code	Product Name	Cat egor y
		15 Year Level Term (Preferred Best/05) 20 Year Level Term (Preferred Best/05) 30 Year Level Term (Preferred Best/05)	4 5 7
SYME		10 Year Level Term (2005) 15 Year Level Term (2005) 20 Year Level Term (2005)	3 4 5
SYMP		30 Year Level Term (2005) 10 Year Level Term (Preferred Plus/05) 15 Year Level Term (Preferred Plus/05) 20 Year Level Term (Preferred Plus/05)	7 3 4 5 7
SYNL	SUNN	30 Year Level Term (Preferred Plus/05) Sun Universal Protector Sun Universal Protector - Single Pay Sun Universal Protector - Pay to 100	8 O P
SYNP		Sun Universal Protector - 10 Pay Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super Universal Protector - Pay to 100 (Super) Р
SYOB	SYME	Sun Universal Protector - 10 Pay (Super 10 Year Level Term (Pfd Best / WA) 15 Year Level Term (Pfd Best / WA) 20 Year Level Term (Pfd Best / WA)	3 4 5
SYŒ		30 Year Level Term (Pfd Best / WA) 10 Year Level Term (WA) 15 Year Level Term (WA) 20 Year Level Term (WA)	7 3 4 5
SYOP		30 Year Level Term (WA) 10 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Plus / WA) 20 Year Level Term (Pfd Plus / WA)	7 3 4 5 7
SZMB		30 Year Level Term (Pfd Plus / WA) 10 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Best) 20 Year Level Term (Preferred Best) 30 Year Level Term (Preferred Best)	7 3 4 5 7
SZME		10 Year Level Term 15 Year Level Term 20 Year Level Term 30 Year Level Term	3 4 5 7
SZMP		10 Year Level Term (Preferred Plus) 15 Year Level Term (Preferred Plus) 20 Year Level Term (Preferred Plus)	3 4 5
TFNA TI AA	TRAO TI AA	30 Year Level Term (Preferred Plus) Final Expense Insurance Annual Renewable Term Life Insurance 10-Year Level Term 15-Year Level Term 20-Year Level Term	7 P 1 3 4 5
TI AP		30-Year Level Term Annual Renewable Term (Preferred Plus) 10-Year Level Term (Preferred Plus)	7 1 3

Pr oduct Code	Company Code	Product Name	Cat egor y
TI NA		15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus) 30-Year Level Term (Preferred Plus) Annual Renewable Term Life (NY) 10-Year Level Term (NY) 15-Year Level Term (NY) 20-Year Level Term (NY)	4 5 7 1 3 4 5 7
TI NP		30-Year Level Term (NY) Annual Renewable Term (Pref Plus / NY) 10-Year Level Term (Pref Plus / NY) 15-Year Level Term (Pref Plus / NY) 20-Year Level Term (Pref Plus / NY)	7 1 3 4 5 7
TLDE	TRAL	30-Year Level Term (Pref Plus / NY) Ultima Elite II - 20 Year with ROP	K
TLDP		Ultima Elite II – 30 Year with ROP Ultima Elite II – 20 (Pfd. Plus/ROP)	M K
TLDS		Ultima Elite II - 30 (Pfd. Plus/ROP) Ultima Elite II - 20 (Pfd. Elite/ROP)	M K
TLEE		Ultima Elite II - 30 (Pfd. Elite/ROP) Ultima Elite Term II - 10 Year	M 3
		Ultima Elite Term II – 15 Year Ultima Elite Term II – 20 Year Ultima Elite Term II – 30 Year	4 5 7
TLEP		Ultima Elite II - 30 Year with ROP (PAUltima Elite Term II - 10 (Pfd. Plus) Ultima Elite Term II - 15 (Pfd. Plus) Ultima Elite Term II - 20 (Pfd. Plus) Ultima Elite Term II - 30 (Pfd. Plus)	M 3 4 5 7
TLES		Ultima Elite II - 30 (Pfd. Plus/ROP/PAUltima Elite Term II - 10 (Pfd. Elite) Ultima Elite Term II - 15 (Pfd. Elite) Ultima Elite Term II - 20 (Pfd. Elite) Ultima Elite Term II - 30 (Pfd. Elite)	M 3 4 5 7
TLUE		Ultima Elite II - 30 (Pfd. Elite/ROP/PHome Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level	
TOCA	TRAO	Home Protector Elite - 30 Year Level Home Protector Elite - 20 Year w/ROP Home Protector Elite - 25 Year w/ROP Home Protector Elite - 30 Year w/ROP Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25	7 K L M 1 3 4 5 6
TCCP		Trendsetter Super 30 TransACE 2007 - No Lapse UL to 121 Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus)	7 8 1 3 4

Pr oduct	Code	Company Code	Product Name	Cat egor y
TCCS			Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) TransACE 2007 - No Lapse UL to 121 (P+) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus)	5 6 7 8 3 4 5 6
TRCA			Trendsetter Super 30 (Standard Plus) Trendsetter Super YRT (MD)	7 1
TRCP			Trendsetter ROP 30 Trendsetter Super YRT (Plus / MD) Trendsetter ROP 30 (Preferred Plus)	M 1 M
TRCS			Trendsetter ROP 30 (Standard Plus)	M
TRTU		TRUS	TermNet 10-Year Term	3
TRUT			TermNet 5- Year Term	2 4
TWNA		TRAO	TermNet 15-Year Term Final Expense Insurance (WA)	4 P
TYNA		TRAF	Final Expense Insurance	P
TYSA			Trendsetter Super YRT	1
			Trendsetter Super 10	3
			Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30	4 5 6 7
TYSP			Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus)	1 3 4 5 6
TYSS			Trendsetter Super 30 (Preferred Plus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus)	7 3 4 5 6 7
UNLI		UNLA	Annual Renewable Term	1
UNYN		UNCE	Keyst one Term 1 (NY)	1
UNYS UNZP			Keyst one Term 1 (P+ / R+ Select) (NY) Keyst one Term 10 (P+ / R+ Select) (NY) Keyst one Term 15 (P+ / R+ Select) (NY) Keyst one Term 20 (P+ / R+ Select) (NY) Keyst one Term 30 (P+ / R+ Select) (NY)	1 3 4 5 7
UNZY			Keyst one Term 10 (NY) Keyst one Term 15 (NY) Keyst one Term 20 (NY) Keyst one Term 30 (NY)	3 4 5 7
URLS URMS		UTST	Sel ect - a - Ter m 10 (Special / 08/01) Sel ect - a - Ter m 15 (Special / 08/01)	F F
URNS UROS			Sel ect - a- Ter m 20 (Special / 08/01) Sel ect - a- Ter m 25 (Special / 08/01)	F F

Pr oduct	Code	Company Code	Product Name	Cat egor y
URPS USBH USCH USCH USCH USCH USCH USCH USCH USC			Sel ect - a - Ter m 30	F F F F F F 8 8 F F F F F F F F F F F F
UTCP		UTOM	Term Life Complete - 15 Year Term Life Complete - 20 Year Term Life Complete - 30 Year Term Life Complete - 15 Year with ROP Term Life Complete - 20 Year with ROP Term Life Complete - 30 Year with ROP	4 5 7 J K M
UTED UTEE		UTST	ContinUL Extend Plus - no lapse (\$500K ContinUL Extend Plus - no lapse (+/500K) 8
UTEP		UТОМ	Term Life Express - 15 Year Term Life Express - 20 Year Term Life Express - 30 Year Term Life Express - 15 Year with ROP Term Life Express - 20 Year with ROP	4 5 7 J K
UTES UTFG UTFH UTFS		UTSU	Term Life Express - 30 Year with ROP LTG Ultra-C NY -10 Year (Special) ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus) LTG Ultra-C NY -15 Year (Special)	M F N N F
UTGC		UNCE	Keyst one Term 1 Keyst one Term 10 Keyst one Term 15 Keyst one Term 20 Keyst one Term 30	1 3 4 5 7
UTGG		UTSU	ROP Select - a- Term - 22 Year	N

Product Code	Company Code	Product Name	Cat egor y
UTGH UTGP	UNCE	ROP Select-a-Term - 22 Year (Plus) Keyst one Term 1 (P+ / R+ Select) Keyst one Term 10 (P+ / R+ Select) Keyst one Term 15 (P+ / R+ Select) Keyst one Term 20 (P+ / R+ Select) Keyst one Term 30 (P+ / R+ Select)	N 1 3 4 5 7
UTGS UTHE	UTSU UTHE	LTG Ultra-C NY - 20 Year (Special) ART100 - Annual Renewable Term	, F 1
UTHG	UTSU	ROP Select-a-Term - 23 Year	N
UTHH UTHO	UTHO	ROP Select-a-Term - 23 Year (Plus) Express Issue Term 20 Express Issue Term 30	N 5 7
		Premier Term 20 (with ROP) Premier Term 30 (with ROP)	K M
UTHS	UTSU	LTG Ultra-C NY -30 Year (Special)	F
UTI C	UNCE	Keyst one Term 15 (CA, IN, OR, PA) Keyst one Term 20 (CA, IN, OR, PA)	4 5
UTI G	UTSU	Keyst one Term 30 (CA, IN, OR, PA) ROP Select - a-Term - 24 Year	7 N
UTI H		ROP Select-a-Term - 24 Year (Plus)	N
UTI P	UNCE	Keyst one Term 15 (P+/R+) (CA, IN, PA&OR) Keyst one Term 20 (P+/R+) (CA, IN, OR, PA)	4 5
LITTLE	LITOLI	Keyst one Term 30 $(P+/R+)$ (CA, IN, PA, OR)	7 F
ՄIS UTJG	UTSU	ROPTerm NY - 15 Year (Special / 2006) ROP Select - a - Term - 26 Year	r N
UTJH UTJS		ROP Select-a-Term - 26 Year (Plus) ROPTerm NY - 20 Year (Special / 2006)	N F
UTKG		ROP Select - a - Term - 27 Year	N
UTKH UTLG		ROP Select-a-Term - 27 Year (Plus) ROP Select-a-Term - 28 Year	N N
UTLH		ROP Select - a - Term - 28 Year (Plus) ROP Select - a - Term - 29 Year	N N
UTMG UTMH		ROP Select - a- Term - 29 Year (Plus)	N N
UTNG UTNH		ROP Select - a - Term - 31 Year ROP Select - a - Term - 31 Year (Plus)	N N
UTOG		ROP Select - a-Term - 32 Year	N
UTOH UTPG		ROP Select - a - Term - 32 Year (Plus) ROP Select - a - Term - 33 Year	N N
UTPH		ROP Select-a-Term - 33 Year (Plus)	N
UTPP	UTOM	Term Life 10 - 10 Year Term Term Life 15 - 15 Year Term	3 4
		Term Life 20 – 20 Year Term	5
		Term Life 30 - 30 Year Term GUL Complete - Guaranteed to 120	7 8
		GUL Complete - Single Pay	O P
		GUL Complete - Pay to 100 GUL Complete - pay to 65	Q
		GUL Complete - 20 Pay GUL Complete - 10 Pay	R S
UTPQ		Term Life 10 (Plus)	3
		Term Life 15 (Plus)	4

Product Code	Company Code	Product Name	Cat egor y
		Term Life 20 (Plus) Term Life 30 (Plus) GUL Complete - Guaranteed to 120 (Plus) GUL Complete - Single Pay (Plus) GUL Complete - Pay to 100 (Plus) GUL Complete - pay to 65 (Plus) GUL Complete - 20 Pay (Plus)	O P Q R
UTQG UTQH UTQS UTRG UTRH UTRS UTSS	UTSU	GUL Complete - 10 Pay (Plus) ROP Select - a - Term - 34 Year ROP Select - a - Term - 34 Year (Plus) ROP Select - a - Term - 15 Year (Special) ROP Select - a - Term - 35 Year ROP Select - a - Term - 35 Year (Plus) ROP Select - a - Term - 20 Year (Special) ROP Select - a - Term - 25 Year (Special)	S
UTTS UTYD	UTST	ROP Select-a-Term - 30 Year (Special) Select-a-Term - 10 Year (08/01) Select-a-Term - 15 Year (08/01) Select-a-Term - 20 Year (08/01) Select-a-Term - 25 Year (08/01) Select-a-Term - 30 Year (08/01) ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year	F F F 3 4 5 6 7 J K
UTYE		ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year Select-a-Term - Level to 65 (08/01) Select-a-Term - Level to 70 Select-a-Term - Level to 75 ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75 Select-a-Term - Level to 75 Select-a-Term - 10 Year (Plus / 08/01) Select-a-Term - 15 Year (Plus / 08/01) Select-a-Term - 20 Year (Plus / 08/01) Select-a-Term - 25 Year (Plus / 08/01) Select-a-Term - 30 Year (Plus / 08/01) ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 26 Year (Plus) ROP Select-a-Term - 27 Year (Plus) ROP Select-a-Term - 28 Year (Plus) ROP Select-a-Term - 29 Year (Plus)	LMTUVWXY34567JKLMTU
MCJJ	WECO	Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus) Focus Term 10 - 10 Year Focus Term 15 - 15 Year Focus Term 20 - 20 Year Focus Term 25 - 25 Year Focus Term 30 - 30 Year	V W

Pr oduct	Code	Company Code	Product Name	Cat egor y
WCJK			Focus Term 10 - 10 Year (Super Pf d) Focus Term 15 - 15 Year (Super Pf d) Focus Term 20 - 20 Year (Super Pf d) Focus Term 25 - 25 Year (Super Pf d) Focus Term 30 - 30 Year (Super Pf d)	3 4 5 6 7
WDCK			Focus Term 30 - 30 Year (Super Pfd) LifeTime Platinum III LifeTime Platinum III - to age 80 LifeTime Platinum III - to age 85 LifeTime Platinum III - to age 90 LifeTime Platinum III - to age 95 LifeTime Platinum III - to age 100 LifeTime Platinum III - to age 105 LifeTime Platinum III - to age 110 LifeTime Platinum III - to age 110 LifeTime Platinum III - Pay to 65 LifeTime Platinum III - Pay to 65 LifeTime Platinum III - 10 Pay LifeTime Platinum III - to age 65 LifeTime Platinum III - to age 70 LifeTime Platinum III - to age 75 LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 85 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 110 (P+) LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 65 (P+)	8 A B C D E G H O Q R S T U > 8 A B C D E G H O Q R S T
WESP		WEST	LifeTime Platinum III - to age 70 (P+) LifeTime Platinum III - to age 75 (P+) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus) 30-Year Level Term (Preferred Plus)	U V 3 4 5 7
WESS			Return of Premium 20-Year (Pfd Plus) 10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred)	K 3 4 5 7
WEST			Return of Premium 20-Year (Super Pfd) 10-Year Guaranteed Level Term 15-Year Guaranteed Level Term 20-Year Guaranteed Level Term 30-Year Guaranteed Level Term Return of Premium Term - 20-Year	K 3 4 5 7
W LP		W LP	Penn Term 10 (Plus)	K 3

Pr oduct (Code Company	Code	Product Name	Cat egor y
W LR			Penn Term 15 (Plus) Penn Term 20 (Plus) Penn Term 30 (Plus) Life Umbrella UL 120 - Gtd to 120 (Plus) Penn Term 10 Penn Term 15 Penn Term 20 Penn Term 30	3 4 5 7
WOMA	WOMA		Life Umbrella UL 120 - Guaranteed to 1 Ten Year Renewable and Convertible Ter	
WOMP			Twenty Year Convertible Term Ten Year R & C Term (Preferred Plus)	3
WTRE	WERE		Twenty Year Convertible Term (Pfd Plu WRL TermPlus - 10 Year WRL TermPlus - 15 Year WRL TermPlus - 20 Year WRL TermPlus - 30 Year WRL TermPlus with ROP - 20 Year	3 4 5 7 K
WTRP			WRL TermPlus with ROP - 30 Year WRL TermPlus - 10 Year (Pfd Plus) WRL TermPlus - 15 Year (Pfd Plus) WRL TermPlus - 20 Year (Pfd Plus) WRL TermPlus - 30 Year (Pfd Plus) WRL TermPlus with ROP - 20 Year (Pfd+WRL TermPlus with ROP - 30 Year (Pfd+	,
WTRS			WRL TermPlus - 10 Year (Pfd Elite) WRL TermPlus - 15 Year (Pfd Elite) WRL TermPlus - 20 Year (Pfd Elite) WRL TermPlus - 30 Year (Pfd Elite) WRL TermPlus with ROP - 20 Year (Elit WRL TermPlus with ROP - 30 Year (Elit	3 4 5 7 e) K
WTSP	WEST		eTerm 20 - Level Term (Preferred Plus eTerm 30 - Level Term (Preferred Plus) 5
WTSS			eTerm 20 - Level Term (Super Preferre eTerm 30 - Level Term (Super Preferre	d) 5
WTST			eTerm 20 - Guarant eed Level Term eTerm 30 - Guarant eed Level Term	5 7