Pr oduct	Code	Company Code	Product Name	Cat egor y
AAAP		AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term LifeTime UL (LTULII) 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP) 30 Year Level Term (with ROP) 10 Year Level Term (super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 26 Year Level Term (Super Pfd/Std Plus 27 Year Level Term (Super Pfd/Std Plus 28 Year Level Term (Super Pfd/Std Plus 29 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus) 4) 5) 6) 7 8) J
			30 Year Level Term (Super Pfd/Std Plus) M
AAI L ALLE		AM L ALLI	MegaTerm(NY) 10 - 10 Year Term 10 Year Term Life (P+ Elite Select)	3 3
ALLI			20 Year Term Life (P+ Elite Select) 10 Year Term Life (2004)	3 5 3 5 3 5 7
			20 Year Term Life (2004)	5
ALLS			10 Year Term Life (P+ Super/R+Select) 20 Year Term Life (P+ Super/R+Select)	3 5
ALTE			10 Year Term Life (P+ Elite Select) 20 Year Term Life (P+ Elite Select)	3
			30 Year Term Life (P+ Elite Select)	
			20 Year Term Life (P+ Elite Select) 30 Year Term Life (P+ Elite Select)	K M
ALTI			10 Year Term Life `	3
			20 Year Term Life 30 Year Term Life	5 7
			20 Year Term Life with ROP	K
ALTS			30 Year Term Life with ROP 10 Year Term Life (P+ Super/R+ Select)	M 3
,			20 Year Term Life (P+ Super/R+ Select)	5
			30 Year Term Life (P+ Super/R+ Select) 20 Year Term Life (P+ Super/R+ Select)	7 K
			30 Year Term Life (P+ Super/R+ Select)	M
ALUI			Generation Planner II (1980 CSO) GenDex-RP UL - 20 year no lapse with RC	8)P K
ALUS			Generation Planner II (P+ Super/R+ Sel) 8
ALW ′			GenDex-RP UL - w/ROP (P+Super/R+Select Generation Planner II - U/L no lapse) K 8
ALWS			Generation Planner II (P+ Super/R+ Sel	
AMAM		AMAM	Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue)) 8 3 5
			Easy Term 30 (Simplified Issue)	7
			Easy Term 20 w/ROP (Simplified 06-9691) K

Product Code	Company Code	Product Name	Cat egor y
AMBM		Easy Term 30 w/ROP (Simplified 06-9691 Easy Term 20 w/ROP (Simplified 07-9734) K
AMCO	AMOO	Easy Term 30 w/ROP (Simplified 07-9734 Term 10 Level Term Life Term 15 Level Term Life	3 4
AMEH AMFI	AMHO AMFI	Term 20 Level Term Life ART - Annual Renewable Term T2 EZ 20 Year T2 EZ 25 Year	5 1 5 6
AMW AMW	AVI V	T2 EZ 30 Year Advantage Builder Series II w/NLG 175k Advantage Builder Series II (P+) (175k)	7
AMNP	AMNT	ANI CO Select 10 (Plus) ANI CO Select 15 (Plus) ANI CO Select 20 (Plus) ANI CO Select 30 (Plus) ANI CO Select 15 with ROP (Plus) ANI CO Select 20 with ROP (Plus)	3 4 5 7 J K
AMNT		ANI CO Select 30 with ROP (Plus) ANI CO Select 10 ANI CO Select 15 ANI CO Select 20 ANI CO Select 30 ANI CO Select 15 with ROP ANI CO Select 20 with ROP	M 3 4 5 7 J K
AMTL	AMTA	ANICO Select 30 with ROP Low-Load 10 Year Term Low-Load 20 Year Term	M 3 5
AMTP		Low-Load 30 Year Term Low-Load 10 Year Term (Super Preferred Low-Load 20 Year Term (Super Preferred	,) 5
AMTV	AVI V	Low-Load 30 Year Term (Super Preferred Term 2005 - 10 Year Level Term Term 2005 - 15 Year Level Term Term 2005 - 20 Year Level Term Term 2005 - 30 Year Level Term) 7 3 4 5 7
AMITW		Advantage Builder Indexed UL w/NLG Term 2005 - 10 Year (Preferred Plus) Term 2005 - 15 Year (Preferred Plus) Term 2005 - 20 Year (Preferred Plus) Term 2005 - 30 Year (Preferred Plus) Advantage Builder Indexed UL w/NLG (P+	8 3 4 5 7) 8
AMUN	AMSU	Term Protector Series III - LTP 10/10 Term Protector Series III - LTP 15/15 Term Protector Series III - LTP 20/20) 3 3 4 5
AMUS		LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred) LTP 20/20 (P+ Elite / R+ Preferred)	3 4 5
AMUV AMUW	AVI V	Advantage Builder Series II w/NLG Advantage Builder Series II w/NLG (P+)	8 8
ANNP	AMNT	LTG Universal Life - no lapse 100 (Plus	

Product Co	de Company Code	Product Name	Cat egor y
ANNT AOAL	AAAL	LTG Universal Life - no lapse to 100 10 Year Level Term (2005) 15 Year Level Term (2005) 20 Year Level Term (2005) 25 Year Level Term (2005) 30 Year Level Term (2005) 15 Year Level Term (with ROP / 2005) 20 Year Level Term (with ROP / 2005) 25 Year Level Term (with ROP / 2005) 30 Year Level Term (with ROP / 2005) 30 Year Level Term (with ROP / 2005)	8 3 4 5 6 7 J K L M
AOAP		10 Year Level Term (Super Preferred) 15 Year Level Term (Super Preferred) 20 Year Level Term (Super Preferred) 25 Year Level Term (Super Preferred) 30 Year Level Term (Super Preferred) 15 Year Level Term (Super Preferred) 20 Year Level Term (Super Pfd w/ROP) 20 Year Level Term (Super Pfd w/ROP) 25 Year Level Term (Super Pfd w/ROP) 30 Year Level Term (Super Pfd w/ROP)	3 4 5 6 7 J K L M
AOWL		10 Year Level Term (WA) 15 Year Level Term (WA) 20 Year Level Term (WA) 25 Year Level Term (WA) 30 Year Level Term (WA)	3 4 5 6 7
AOMP		10 Year Level Term (Super Pfd / WA) 15 Year Level Term (Super Pfd / WA) 20 Year Level Term (Super Pfd / WA) 25 Year Level Term (Super Pfd / WA) 30 Year Level Term (Super Pfd / WA)	3 4 5 6 7
ARAS ARBS ARCG	AMGE AMGE	LTG Ultra-C 10 (Special / 2006) LTG Ultra-C 15 (Special / 2006) LTG Ultra-C 10 LTG Ultra-C 15 LTG Ultra-C 20 LTG Ultra-C 30 ContinUL Extend - no lapse U/L	8 8 3 4 5 7 8
ARCH		LTG Ultra-C 10 (Plus) LTG Ultra-C 15 (Plus) LTG Ultra-C 20 (Plus) LTG Ultra-C 30 (Plus)	3 4 5 7 8
ARCS ARDS ARES ARFS ARGS ARHS ARI S ARJS ARKS ARLP	AMGF AMGV	ContinUL Extend - no Lapse U/L (Plus) LTG Ultra-C 20 (Special / 2006) LTG Ultra-C 30 (Special / 2006) LTG Ultra 10 (Special / MS) LTG Ultra 15 (Special / MS) LTG Ultra 20 (Special / MS) LTG Ultra 30 (Special / MS) ROP Term 15 (Special / 2006) ROP Term 20 (Special / 2006) ROP Term 30 (Special / 2006) LifeTerm 15 (Ultra Preferred)	8 8 8 8 8 8 8
, N VI	, uv 😊 v	Literation (Section 11 of off out	7

Product Code	Company Code	Product Name	Cat egor y
ARLS ARLT	AMGF AMGV	LifeTerm 20 (Ultra Preferred) LifeTerm 30 (Ultra Preferred) LifeTerm 15 (Ultra Preferred / w/ROP) LifeTerm 20 (Ultra Preferred / w/ROP) LifeTerm 30 (Ultra Preferred / w/ROP) Select-a-Term 10 (Special) LifeTerm 15 LifeTerm 20 LifeTerm 30	5 7 J K M 8 4 5 7
ARMS ARMT	AMGF AMSV	LifeTerm 15 (with ROP) LifeTerm 20 (with ROP) LifeTerm 30 (with ROP) Select-a-Term 15 (Special) Home Mortgage Series - 15/15 year Home Mortgage Series - 20/20 year Home Mortgage Series - 25/25 year Home Mortgage Series - 30/30 year	J K M 8 4 5 6 7
ARNS AROS ARPS	AMGF	Home Mortgage Series - 15/15 year/ROP Home Mortgage Series - 20/20 year/ROP Home Mortgage Series - 25/25 year/ROP Home Mortgage Series - 30/30 year/ROP Select-a-Term 20 (Special) Select-a-Term 30 (Special)	J K L M 8 8
ARQS ARRS ARSG	AMGE	ROP Select-a-Term - 15 Year (Special) ROP Select-a-Term - 20 Year (Special) Select-a-Term - 10 Year Select-a-Term - 15 Year Select-a-Term - 20 Year Select-a-Term - 20 Year Select-a-Term - 25 Year Select-a-Term - 30 Year	8 8 3 4 5 6 7
		ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year Select-a-Term - Level to 65 Select-a-Term - Level to 70 Select-a-Term - Level to 75 ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 70	J K L M T U V W X Y
ARSH		Sel ect - a- Term - 10 Year (Pl us) Sel ect - a- Term - 15 Year (Pl us) Sel ect - a- Term - 20 Year (Pl us) Sel ect - a- Term - 25 Year (Pl us) Sel ect - a- Term - 30 Year (Pl us) ROP Sel ect - a- Term - 15 Year (Pl us) ROP Sel ect - a- Term - 20 Year (Pl us) ROP Sel ect - a- Term - 25 Year (Pl us) ROP Sel ect - a- Term - 30 Year (Pl us) Sel ect - a- Term - Level to 65 (Pl us)	3 4 5 6 7 J K L M T

Product Code	Company Code	Product Name	Cat egor y
ARSP ARSS ARST	AMSV AMSF AMSV	Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus) Securi Term 10 (Ultra Preferred) ROP Select-a-Term - 25 Year (Special) Securi Term 1	U V W X Y 3 8 1
ARTS ARXG	AMGE AMGE	Securi Term 10 ROP Sel ect - a - Term - 30 Year (Special) Sel ect - a - Term - 10 Year (OR) Sel ect - a - Term - 15 Year (OR) Sel ect - a - Term - 20 Year (OR) Sel ect - a - Term - 25 Year (OR) Sel ect - a - Term - 30 Year (OR) Sel ect - a - Term - 30 Year (OR) ContinUL Extend - no Lapse U/L (\$500K) ROP Term 15 (2006) ROP Term 20 (2006)	3 8 3 4 5 6 7 8 J K
ARXH		ROP Term 30 (2006) Select-a-Term - Level to 65 (2007) Select-a-Term - Level to 70 (2007) Select-a-Term - Level to 75 (2007) Select-a-Term - 10 Year (Plus/OR) Select-a-Term - 15 Year (Plus/OR) Select-a-Term - 20 Year (Plus/OR) Select-a-Term - 25 Year (Plus/OR) Select-a-Term - 30 Year (Plus/OR) Select-a-Term - 30 Year (Plus/OR) ContinUL Extend - no lapse U/L (+/500K ROP Term 15 (Plus / 2006) ROP Term 30 (Plus / 2006) Select-a-Term - Level to 65 (Plus/07)	M T U V 3 4 5 6 7
ARXT	AMSV	Select-a-Term - Level to 70 (Plus/07) Select-a-Term - Level to 75 (Plus/07) Home Mortgage Series - 15/5 year Home Mortgage Series - 20/5 year Home Mortgage Series - 25/5 year Home Mortgage Series - 30/5 year Home Mortgage Series - 15/5 year/ROP Home Mortgage Series - 20/5 year/ROP Home Mortgage Series - 25/5 year/ROP Home Mortgage Series - 30/5 year/ROP Home Mortgage Series - 30/5 year/ROP	U V 4 5 6 7 J K L M
ASAG ASAH ASBG ASBH ASCG ASCH ASDG ASDH ASEG	AMGF	Sel ect - a- Term - 12 Year Sel ect - a- Term - 12 Year Sel ect - a- Term - 16 Year Sel ect - a- Term - 16 Year Sel ect - a- Term - 17 Year Sel ect - a- Term - 17 Year Sel ect - a- Term - 18 Year Sel ect - a- Term - 18 Year Sel ect - a- Term - 18 Year Sel ect - a- Term - 19 Year	8 8 8 8 8 8 8 8

Product Code	Company Code	Product Name	Cat egor y
ASEH		Sel ect - a- Ter m - 19 Year (Pl us)	8
ASFG		Sel ect - a- Ter m - 21 Year	8
	AMGG	ROP Select-a-Term - 21 Year	N
ASFH	AMGF	Select-a-Term - 21 Year (Plus)	8
	AMGG	ROP Select - a-Term - 21 Year (Plus)	N
ASGG	AMGF	Sel ect - a- Ter m - 22 Year	8
	AMGG	ROP Select-a-Term - 22 Year	N
ASGH	AMGF	Select-a-Term - 22 Year (Plus)	8
	AMGG	ROP Select-a-Term - 22 Year (Plus)	N
ASHG	AMGF	Sel ect - a- Ter m - 23 Year	8
	AMGG	ROP Select-a-Term - 23 Year	N
ASHH	AMGF	Sel ect - a- Ter m - 23 Year (Pl us)	8
	AMGG	ROP Select-a-Term - 23 Year (Plus)	N
ASI G	AMGF	Sel ect - a- Ter m - 24 Year	8
	AMGG	ROP Select-a-Term - 24 Year	N
ASI H	AMGF	Sel ect - a- Ter m - 24 Year (Pl us)	8
	AMGG	ROP Select-a-Term - 24 Year (Plus)	N
ASJG	AMGF	Sel ect - a- Ter m - 26 Year	8
	AMGG	ROP Select-a-Term - 26 Year	N
ASJH	AMGF	Select-a-Term- 26 Year (Plus)	8
	AMGG	ROP Select-a-Term - 26 Year (Plus)	N
ASKG	AMGF	Sel ect - a- Ter m - 27 Year	8
	AMGG	ROP Select-a-Term - 27 Year	N
ASKH	AMGF	Sel ect - a- Ter m - 27 Year (Pl us)	8
	AMGG	ROP Select-a-Term - 27 Year (Plus)	N
ASLG	AMGF	Sel ect - a- Ter m - 28 Year	8
	AMGG	ROP Select-a-Term - 28 Year	N
ASLH	AMGF	Sel ect - a- Ter m - 28 Year (Pl us)	8
	AMGG	ROP Select-a-Term - 28 Year (Plus)	N
ASMG	AMGF	Sel ect - a- Ter m - 29 Year	8
	AMGG	ROP Select-a-Term - 29 Year	N
ASMH	AMGF	Select-a-Term- 29 Year (Plus)	8
	AMGG	ROP Select-a-Term - 29 Year (Plus)	N
ASNG	AMGF	Sel ect - a- Ter m - 31 Year	8
	AMGG	ROP Select-a-Term - 31 Year	N
ASNH	AMGF	Select-a-Term- 31 Year (Plus)	8
	AMGG	ROP Select-a-Term - 31 Year (Plus)	N
ASOG	AMGF	Sel ect - a- Ter m - 32 Year	8
	AMGG	ROP Select-a-Term - 32 Year	N
ASOH	AMGF	Select - a- Term - 32 Year (Plus)	8
	AMGG	ROP Select - a - Term - 32 Year (Plus)	N
ASPG	AMGF	Select-a-Term- 33 Year	8
	AMGG	ROP Select-a-Term - 33 Year	N
ASPH	AMGF	Select - a- Term - 33 Year (Plus)	8
	AMGG	ROP Sel ect - a - Term - 33 Year (Plus)	N
ASQG	AMGF	Select - a- Term - 34 Year	8
	AMGG	ROP Sel ect - a- Term - 34 Year	N
ASQH	AMGF	Select - a - Term - 34 Year (Plus)	8
	AMGG	ROP Select - a - Term - 34 Year (Plus)	N
ASRG	AMGF	Select - a- Term - 35 Year	8
	AMGG	ROP Select-a-Term - 35 Year	N

Pr oduct Code	Company Code	Product Name	Cat egor y
ASRH	AMOF	Sel ect - a- Term - 35 Year (Plus)	8
ASSU	AMGG ASSU	ROP Select-a-Term - 35 Year (Plus) Non Med Term - 10 Year Level Non Med Term - 15 Year Level	N 3 4
ASTP		Non Med Term - 20 Year Level Non Med Term - 30 Year Level Non Med Term 350 - 10 Year (Select +) Non Med Term 350 - 15 Year (Select +) Non Med Term 350 - 20 Year (Select +)	5 7 3 4 5 7
ASTU		Non Med Term 350 - 30 Year (Select+) Non Med Term 350 - 10 Year Level Non Med Term 350 - 15 Year Level Non Med Term 350 - 20 Year Level	3 4 5
AUOP AURG AURH AURO	AURO AMŒ AURO	Non Med Term 350 - 30 Year Level 10-Year Term (issue ages 71-75) Elite Universal G - no lapse to age 100 Elite Universal G - no lapse to 100 (P+ 10-Year Term	
AVI P	AVI V	Annual Renewal Term (Premier/Preferred Term 10 (Premier P+ / Preferred R+) Term 20 (Premier P+ / Preferred R+) Term 30 (Premier P+ / Preferred R+)) 1 3 5 7
AVI V		Annual Renewal Term Term 10 Term 20 Term 30	1 3 5 7
AVNP	AVI Y	Annual Renewal Term (Premier/Preferred Term 10 (Premier P+ / Preferred R+) Term 20 (Premier P+ / Preferred R+) Term 30 (Premier P+ / Preferred R+)	
AVNV		Annual Renewal Term Term 10 Term 20 Term 30	1 3 5 7
AVUE AVUP AVYE AVYP		Empire Solution Series II w/NLG Empire Solution Series II w/NLG (P+) Empire Solution Series II w/NLG 175k+ Empire Solution Series II (P+) (175k)	8 8 8 8
AWSP AWST	AM6V	Securi Term 10 (Ultra Preferred / WA) Securi Term 1 (WA) Securi Term 10 (WA)	3 1 3
AXAA	AXAA	Annual Renewable Term (147) Equitable Term 10 (147) Equitable Term 15 (147) Equitable Term 20 (147) Equitable Term 30 (147) Equitable ROP Term 20 (148) Equitable ROP Term 25 (148) Equitable ROP Term 30 (148)	1 3 4 5 7 K L M
AXAP		Annual Renewable Term (Elite/Plus / 147 Equitable Term 10 (Elite/Plus / 147)	

Product C	ode Company Code	Product Name	Cat egor y
		Equitable Term 15 (Elite/Plus / 147) Equitable Term 20 (Elite/Plus / 147) Equitable Term 30 (Elite/Plus / 147) Equitable ROP Term 20 (Plus / 148) Equitable ROP Term 25 (Plus / 148)	4 5 7 K L
AXSA	AXAC	Equitable ROP Term 30 (Plus / 148) Simplified Issue ROP 20 (Career Agents Simplified Issue ROP 25 (Career Agents Simplified Issue ROP 30 (Career Agents) L
AXTA	AXAA	Annual Renewable Term (149) Equitable Term 10 (149) Equitable Term 15 (149) Equitable Term 20 (149)	, 10 1 3 4 5 7
AXTO AXTP		Equitable Term 30 (149) TermOne (SM) - One Year Non-Renewable Annual Renewable Term (Elite/Plus / 149) Equitable Term 10 (Elite/Plus / 149) Equitable Term 15 (Elite/Plus / 149) Equitable Term 20 (Elite/Plus / 149)) 1 3 4 5
AXYA	AXAC	Equitable Term 30 (Elite/Plus / 149) At hena UL LPR - Lapse Protection Rider ART (149) (Career Agents) Equitable T10 (149) (Career Agents) Equitable T15 (149) (Career Agents) Equitable T20 (149) (Career Agents) Equitable T30 (149) (Career Agents) Equitable ROP T20 (148) (Career Agents Equitable ROP T25 (148) (Career Agents) L
AXYP	AXAA AXAC	Equitable ROP T30 (148) (Career Agents Athena UL LPR - Lapse Protection (Pfd+) ART (Elite/Plus / 149) (Career Agents) Equitable T10 (Elite/Plus/149) (Career Equitable T15 (Elite/Plus/149) (Career Equitable T20 (Elite/Plus/149) (Career Equitable T30 (Elite/Plus/149) (Career Equitable ROP T20 (Plus/148) (Career) Equitable ROP T25 (Plus/148) (Career)	8 1 3) 4) 5) 7 K L
AYGL	ALLS	Equitable ROP T30 (Plus/148) (Career) TrueTerm - 10 Year TrueTerm - 15 Year TrueTerm - 20 Year	M 3 4 5
AYGM		TrueTerm - 30 Year TrueTerm - 10 Year (P+ Elite, R+ Select TrueTerm - 15 Year (P+ Elite, R+ Select TrueTerm - 20 Year (P+ Elite, R+ Select) 4) 5
BALT	BALT	TrueTerm - 30 Year (P+ Elite, R+ Select Secure Solution Protector - 10 Year Ter Secure Solution Protector - 15 Year Ter Secure Solution Protector - 20 Year Ter	m 3 m 4 m 5
BANN	BANN	Secure Solution Protector - 30 Year Ter OPTerm 10 - 10 Year Term (Plus)	m 7 3

Pr oduct	Code	Company Code	Product Name	Cat egor y
			OPTerm 15 - 15 Year Term (Plus) OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus)	4 5 7
BANS			Life Umbrella UL 120 - Gtd to 120 (Plus OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term	3 4
			OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term Life Umbrella UL 120 - Guaranteed to 12	
BONN			OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR)	3 4 5
BONS			OPTerm 30 - 30 Year Term (Plus/OR) OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR)	7 3 4
BUNN			OPTerm 20 - 20 Year Term (OR) OPTerm 30 - 30 Year Term (OR) Continuity UL 100 - 10 Year (Plus) Advantra - U/L w/20 Year Guar. (Plus)	5 7 3 5
BUNS			Continuity UL 100 - Gtd to 100 (Plus) Continuity UL 100 - 10 Year No-Lapse Advantra - U/L w/20 Year Guarantee	8 3 5
CERE CEST		CERE CEST	Continuity UL 100 - Guaranteed to 100 10 Year Level Term Plan 10 Year Level Premium Term	8 3 3
CETN		CETN	Term Guarant eed 10 (CT) Term Guarant eed 15 (CT) Term Guarant eed 20 (CT)	3 4 5
CETP			Term Quarant eed 25 (CT) Term Quarant eed 30 (CT) Term Quarant eed 10 (CT / Pf +/ Rg+) Term Quarant eed 15 (CT / Pf + / Rg+)	6 7 3 4
			Term Guarant eed 20 (CT / Pf + / Rg+) Term Guarant eed 25 (CT / Pf + / Rg+) Term Guarant eed 30 (CT / Pf + / Rg+)	5 6 7
CGNN CGNP CI DN		CALI CI NN	Universal Life 2 Guaranteed Universal Life 2 Guaranteed (Ultra Pfd) LifeHorizons Termsetter 15 (MD)	8 8 4
CI DP		5.141	LifeHorizons Termsetter 30 (MD) LifeHorizons Termsetter 15 (Sup/Sel/MD LifeHorizons Termsetter 30 (Sup/Sel/MD	7) 4
CI NN			LifeHorizons Termsetter 30 (Sup/Ser/ND LifeHorizons Termsetter 15 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 30	, , , , , , , , , , , , , , , , , , ,
			LifeHorizons Termsetter Plus 15 (w/ROP LifeHorizons Termsetter Plus 20 (w/ROP LifeHorizons Termsetter Plus 25 (w/ROP) J) K) L
CI NP			LifeHorizons Termsetter Plus 30 (w/ROP LifeHorizons Termsetter 10 (Sup/Sel)) M 3

Product Code	Company Code	Product Name	Cat egor y
		LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) Termsetter Plus 15 (w/ROP) (Sup/Sel) Termsetter Plus 20 (w/ROP) (Sup/Sel) Termsetter Plus 25 (w/ROP) (Sup/Sel) Termsetter Plus 30 (w/ROP) (Sup/Sel)	4 5 6 7 J K L M
CI RN CI RP CMOR	CONS	Life Horizons UL 120 Life Horizons UL 120 (Select Plus) Conseco Mortgage Term - 10 Year Conseco Mortgage Term - 15 Year Conseco Mortgage Term - 20 Year Conseco Mortgage Term - 30 Year Conseco Mortgage Term - 20 Year (w/ ROP)	8 8 3 4 5 7
COBD COBP	COLU	Conseco Mortgage Term - 30 Year (w/ROP) Term Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Pfd Plus) Nautical Term - 20 Year (Pfd Plus) Nautical Term - 30 Year (Pfd Plus) Nautical Term - 20 Year with ROP (Pfd+)	M 5 3 5 7 K
COBS		Nautical Term - 30 Year with ROP (Pfd+Nautical Term - 10 Year (Super Pfd) Nautical Term - 20 Year (Super Pfd) Nautical Term - 30 Year (Super Pfd) Nautical Term - 20 Year with ROP (Super Nautical Term - 20 Y	3 5 7 K
COBU		Nautical Term - 30 Year with ROP (Super) Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year with ROP Nautical Term - 30 Year with ROP) M 3 5 7 K M
COCL COEL COFL	COLL COLM COLL COLM	Term Line 10 - 10 Year R&C Term Term Line 15 - 15 Year R&C Term CLIC 10 - 10 Year R & C Term Term Line 20 - 20 Year (Low Band)	3 4 3 5
COLC	COLL	Term Line 25 26 Year R&C Term Term Line 20 - 20 Year R&C Term	4 5
COLE	COLM	Term Line 10 - 10 Year R&C Term Term Line 20 - 20 Year R&C Term	3 5
COMP	COVP	Term Life 20 - 20 feat Rac ferm Term Life 10 - 10 Year Term Term Life 15 - 15 Year Term Term Life 20 - 20 Year Term Term Life 30 - 30 Year Term GUL Complete - Guaranteed to 120	3 4 5 7 8
COMS		Term Life 10 (Plus) Term Life 15 (Plus) Term Life 20 (Plus) Term Life 30 (Plus)	3 4 5 7
CONP	CONS	GUL Complete - Guaranteed to 120 (Plus) Conseco Term - 15 Year (Pfd Plus)	8 4

Pr oduct Code	Company Code	Product Name	Cat egor y
CONS		Conseco Term - 20 Year (Pf d Pl us) Conseco Term - 30 Year (Pf d Pl us) Conseco Term - 20 Year (with ROP/Pf d+) Conseco Term - 30 Year Conseco Term - 15 Year Conseco Term - 20 Year Conseco Term - 30 Year Conseco Term - 20 Year Conseco Term - 20 Year (with ROP)	5 7 K M 4 5 7 K
CONT	COTG	Conseco Term - 30 Year (with ROP) Annual Renewable Term to Age 100	M 1
ССССР	COLU	5 Year Renewable Term Nautical Term - 10 Year (Pfd Plus/OR) Nautical Term - 20 Year (Pfd Plus/OR) Nautical Term - 30 Year (Pfd Plus/OR)	2 3 5 7
coos		Nautical Term - 20 Year with ROP (P+/OR Nautical Term - 30 Year with ROP (P+/OR Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd/OR)) M 3 5 7
coou		Nautical Term - 20 Year with ROP (Sp/OR Nautical Term - 30 Year with ROP (Sp/OR Nautical Term - 10 Year (OR) Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR)	
EMUU	EMPL	Nautical Term - 20 Year with ROP (OR) Nautical Term - 30 Year with ROP (OR) 10-Year Level Term 15-Year Level Term 20-Year Level Term	M 3 4 5 7
EMUV		30-Year Level Term 10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred)	3 4 5
EM/U		30-Year Level Term (Super Preferred) ULTRA Value Term - 10 Year ULTRA Value Term - 15 Year ULTRA Value Term - 20 Year ULTRA Value Term - 30 Year	7 3 4 5 7
EM/V		ULTRA Value Term - 15 Year with ROP ULTRA Value Term - 20 Year with ROP ULTRA Value Term - 30 Year with ROP ULTRA Value Term - 10 Year (Pfd Plus) ULTRA Value Term - 15 Year (Pfd Plus) ULTRA Value Term - 20 Year (Pfd Plus) ULTRA Value Term - 30 Year (Pfd Plus) ULTRA Value Term - 15 Year with ROP (P+	J K M 3 4 5 7
FI CE	FI RD	ULTRA Value Term - 20 Year with ROP (P+ ULTRA Value Term - 30 Year with ROP (P+ Simple Term - 10 Year Simple Term - 15 Year Simple Term - 20 Year	,) K

Pr oduct Code	Company Code	Product Name	Cat egor y
FI CP	ŒAN	Simple Term - 30 Year Colony 10 (MS & OR) Colony 15 (MS & OR) Colony 20 (MS & OR) Colony 30 (MS & OR)	7 3 4 5 7
FI CQ		Lifetime FlexPlus II Colony 10 (P+ Pfd Best / R+ Select) Colony 15 (P+ Pfd Best / R+ Select) Colony 20 (P+ Pfd Best / R+ Select) Colony 30 (P+ Pfd Best / R+ Select)	8 3 4 5 7) 8
FI CS		Lifetime FlexPlus II (P+ Best/R+ Select Colony 10 (Standard / MS & OR) Colony 15 (Standard / MS & OR) Colony 20 (Standard / MS & OR) Colony 30 (Standard / MS & OR)) 6 3 4 5 7
FI RA	FI RA	Low-Load 10 Year Term	3
FI RB		Low-Load 20 Year Term Low-Load 10 Year Term (Super Preferred	5
FLMM	FI DL	Low-Load 20 Year Term (Super Preferred Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year Rapid Decision Mortgage Term - 30 Year Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - ROP Rapid Decision Mortgage Term - 20 ROP	4 5 7 8 J K
FLRM		Rapid Decision Mortgage Term - 30 ROP Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Term - 20 Year (w/ROP) Rapid Decision Term - 30 Year (w/ROP)	M 2 3 4 5 7 J K M
FLRR FMCP	ŒAN	Rapid Decision Mortgage Term - 40 (ROP) Colony 10 (MD) Colony 15 (MD) Colony 20 (MD) Colony 30 (MD)	8 3 4 5 7
FMCQ		Col ony 10 (P+ Pf d Best/R+ Select / MD) Col ony 15 (P+ Pf d Best/R+ Select / MD) Col ony 20 (P+ Pf d Best/R+ Select / MD)	3 4 5
FMCS		Colony 30 (P+ Pf d Best / R+ Select / MD) Colony 10 (Standard / MD) Colony 15 (Standard / MD) Colony 20 (Standard / MD)	7 3 4 5
FOFE	FORE	Colony 30 (Standard / MD) Foresters Lifefirst - 10 Year Foresters Lifefirst - 20 Year Foresters Lifefirst - 30 Year Foresters Lifefirst - 20 Year with ROP	7 3 5 7 K

Pr oduct Code	Company Code	Product Name	Cat egor y
FOFP		Foresters Lifefirst - 30 Year with ROP Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (Plus) Foresters Lifefirst - 30 Year (Plus) Foresters Lifefirst - 20 Year w/ROP (+)	M 3 5 7 K
FONE		Foresters Lifefirst - 30 Year w/ROP (+Foresters Lifefirst - 20 Year (Non-Med Foresters Lifefirst - 30 Year (Non-Med Foresters Lifefirst - 20 (Non-Med w/ROP Foresters Lifefirst - 30 (Non-Med w/ROP)	5) 7) K
FPCP	ŒAN	Col ony 10 (PA & TX) Col ony 15 (PA & TX) Col ony 20 (PA & TX)	, M 3 4 5 7
FPCQ		Col ony 30 (PA & TX) Col ony 10 (P+ Best / R+ Sel ect / PA & TX Col ony 15 (P+ Best / R+ Sel ect / PA & TX Col ony 20 (P+ Best / R+ Sel ect / PA & TX) 3) 4) 5
FPCS		Col ony 30 (P+ Best / R+ Sel ect / PA & TX Col ony 10 (St andar d / PA & TX) Col ony 15 (St andar d / PA & TX) Col ony 20 (St andar d / PA & TX))
FRCP		Col ony 30 (St andard / PA & TX) Col ony 10 Col ony 15 Col ony 20	7 3 4 5 7
FRCQ		Col ony 30 Col ony 10 (P+ Pf d Best / R+ Sel ect) Col ony 15 (P+ Pf d Best / R+ Sel ect) Col ony 20 (P+ Pf d Best / R+ Sel ect)	7 3 4 5 7
FRCS		Col ony 30 (P+ Pf d Best / R+ Sel ect) Col ony 10 (St andar d) Col ony 15 (St andar d) Col ony 20 (St andar d)	3 4 5
FTLI	FI RM	Col ony 30 (St andar d) Quar ant eed Level Ter m 10 Quar ant eed Level Ter m 15 Quar ant eed Level Ter m 20	7 3 4 5
FTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std Plus) GLT 15 (P+ Elite / R+ Std Plus) GLT 20 (P+ Elite / R+ Std Plus)	7 3 4 5 7
FUXP FUXQ FUXS FWCP FWCQ FWCS FYCP	ŒAN	GLT 30 (P+ Elite / R+ Std Plus) Lifetime FlexPlus Lifetime FlexPlus (P+ Pf Best/R+ Select Lifetime FlexPlus (Standard) Colony 30 (WA) Colony 30 (P+ Best / R+ Select / WA) Colony 30 (Standard / WA) Vantage Point 15 with ROP (Basic CV) Vantage Point 20 with ROP (Basic CV) Vantage Point 30 with ROP (Basic CV)	8

Pr oduct Code	Company Code	Product Name	Cat egor y
FYCQ		Vantage Point 15 (Basic CV) Best/Select Vantage Point 20 (Basic CV) Best/Select Vantage Point 30 (Basic CV) Best/Select	t K
FYCS		Vantage Point 15 (Basic CV) Standard Vantage Point 20 (Basic CV) Standard	J K
FZCP		Vantage Point 30 (Basic CV) Standard Vantage Point 15 with ROP (Enhanced CV Vantage Point 20 with ROP (Enhanced CV)	K
FZCQ		Vantage Point 30 with ROP (Enhanced CV) Vantage Point 15 (Enhan. CV) Best/Selectivantage Point 20 (Enhan. CV) Best/Selectivantage Point 20 (Enhan. CV)	t J
FZCS		Vant age Point 30 (Enhan. CV) Best / Sel economic Vant age Point 15 (Ehhan. CV) Standard Vant age Point 20 (Enhan CV) Standard	J K
GDCA	GUAR	Vantage Point 30 (Enhan. CV) Standard Level Term Gold 10 (NY/extended conv.) Level Term Gold 15 (NY/extended conv.)	M 3 4
GDCE		Level Term Gold 20 (NY/extended conv.) Level Term Gold 30 (NY/extended conv.) Level Term Gold 10 (NY/Elite/ext. conv.) Level Term Gold 15 (NY/Elite/ext. conv.) Level Term Gold 20 (NY/Lite/ext. conv.)	4
GDCP		Level Term Gold 20 (NY/lite/ext. conv) Level Term Gold 30 (NY/Elite/ext. conv) Level Term Gold 10 (NY/P+/ext. conv) Level Term Gold 15 (NY/P+/ext. conv) Level Term Gold 20 (NY/P+/ext. conv)	3 4
ŒCP	GECA	Level Term Gold 30 (NY/P+/ext.conv) Sure Term 10 (MS & OR) Sure Term 15 (MS & OR)	5 7 3 4
ŒQ		Sure Term 20 (MS & OR) Sure Term 30 (MS & OR) Lifetime FlexPlus II Sure Term 10 (P+ Pfd Best / R+ Select)	5 7 8 3
		Sure Term 15 (P+ Pf d Best / R+ Select) Sure Term 20 (P+ Pf d Best / R+ Select) Sure Term 30 (P+ Pf d Best / R+ Select) Lifetime FlexPlus II (P+ Best/R+ Select)	4 5 7) 8
GECS		Sure Term 10 (Standard / MS & OR) Sure Term 15 (Standard / MS & OR) Sure Term 20 (Standard / MS & OR)	, 3 4 5
GGCA	GUAR	Sure Term 30 (Standard / MS & OR) Level Term Gold 10 (extended conv.) Level Term Gold 15 (extended conv.) Level Term Gold 20 (extended conv.)	7 3 4 5
GGCE		Level Term Gold 30 (extended conv.) Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.)	7 3 4
GGCP		Level Term Gold 20 (Elite/ext. conv.) Level Term Gold 30 (Elite/ext. conv.) Level Term Gold 10 (Pfd Plus/ext. conv.) Level Term Gold 15 (Pfd Plus/ext. conv.)	

Product Code	Company Code	Product Name	Cat egor y
GGLA		Level Term Gold 20 (Pfd Plus/ext. conv Level Term Gold 30 (Pfd Plus/ext. conv Yearly Renewable Term (YRT) Gold Level Term Gold 10 Level Term Gold 15 Level Term Gold 20	7 1 3 4
GGLE		Level Term Gold 30 YRT Gold (Elite) Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite)	5 7 1 3 4 5
GGLP		Level Term Gold 30 (Elite) YRT Gold (Preferred Plus) Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus) Level Term Gold 30 (Preferred Plus)	7 1 3 4 5 7
GLEA	GLEA	G eaner Term - 10-Year G eaner Term - 15-Year G eaner Term - 20-Year	3 4
GLEE		G eaner Term - 30-Year G eaner Term - 10-Year (Elite Pfd) G eaner Term - 15-Year (Elite Pfd) G eaner Term - 20-Year (Elite Pfd)	7 3 4 5
GLES		G eaner Term - 30-Year (Elite Pfd) G eaner Term - 10-Year (Super Pfd) G eaner Term - 15-Year (Super Pfd) G eaner Term - 20-Year (Super Pfd)	5 7 3 4 5 7 3 4 5 7
GMCP	GECA	Gleaner Term - 30-Year (Super Pfd) Sure Term 10 (MD) Sure Term 15 (MD) Sure Term 20 (MD)	7 3 4 5 7
GWCQ		Sure Term 30 (MD) Sure Term 10 (P+ Best / R+ Select / ME Sure Term 15 (P+ Best / R+ Select / ME Sure Term 20 (P+ Best / R+ Select / ME	0) 3 0) 4 0) 5
GMCS		Sure Term 30 (P+ Best / R+ Select / MD Sure Term 10 (Standard / MD) Sure Term 20 (Standard / MD) Sure Term 20 (Standard / MD)	3 4 5
GOVE	GOVE	Sure Term 30 (Standard / MD) Mark X – 10 Year Level Term Mark X – 15 Year Level Term Mark X – 20 Year Level Term	7 3 4 5
GOVP		Mark X - 20 Year (Preferred Plus) Mark X - 15 Year (Preferred Plus) Mark X - 20 Year (Preferred Plus)	3 4
GPCP	GECA .	Sur e Ter m 10 (PA & TX) Sur e Ter m 15 (PA & TX) Sur e Ter m 20 (PA & TX) Sur e Ter m 30 (PA & TX)	5 3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
GPCQ		Sure Term 10 (P+ Best/R+ Select / PA&TX) Sure Term 15 (P+ Best/R+ Select / PA&TX) Sure Term 20 (P+ Best/R+ Select / PA&TX)	4 5
GPCS		Sure Term 30 (P+ Best/R+ Select / PA&TX) Sure Term 10 (Standard / PA & TX) Sure Term 15 (Standard / PA & TX) Sure Term 20 (Standard / PA & TX)	3 4
GRAN	GRAN	Sure Term 30 (Standard / PA & TX) Select Choice 10 - 10 Year Level Term Select Choice 15 - 15 Year Level Term Select Choice 20 - 20 Year Level Term	5 7 3 4
GRAP		Select Choice 30 - 30 Year Level Term Select Choice 10 - (Executive Preferred) Select Choice 15 - (Executive Preferred)	4
GRCP	GECA .	Select Choice 20 - (Executive Preferred) Select Choice 30 - (Executive Preferred) Sure Term 10 Sure Term 15	7 3 4
GRCQ		Sure Term 20 Sure Term 30 Sure Term 10 (P+ Pf d Best / R+ Select) Sure Term 15 (P+ Pf d Best / R+ Select)	5 7 3 4
GRCS		Sure Term 20 (P+ Pf d Best / R+ Select) Sure Term 30 (P+ Pf d Best / R+ Select) Sure Term 10 (Standard) Sure Term 15 (Standard)	5 7 3 4
GRGP	GRSO	Sure Term 20 (Standard) Sure Term 30 (Standard) LifeTerm 15 (Ultra Preferred) LifeTerm 20 (Ultra Preferred)	5 7 4 5
GRGT		LifeTerm 30 (Ultra Preferred) LifeTerm 15 LifeTerm 20	7 4 5
GUCA	GUAR	LifeTerm 30 Level Term 10 (extended conversion/WA) Level Term 15 (extended conversion/WA) Level Term 20 (extended conversion/WA)	7 3 4
GUCP		Level Term 10 (Super/ext. conversion/W Level Term 15 (Super/ext. conversion/W Level Term 20 (Super/ext. conversion/W	4
GULA		Level Term 10 (WA) Level Term 15 (WA) Level Term 20 (WA)	3
GULP		Level Term 10 (Super Preferred/WA) Level Term 15 (Super Preferred / WA) Level Term 20 (Super Preferred / WA)	4 5 3 4 5 8
GUXP GUXQ GUXS GWCP GWCQ	GECA .	Lifetime FlexPlus Lifetime FlexPlus (P+ Pf Best/R+ Select) Lifetime FlexPlus (Standard) Sure Term 30 (WA) Sure Term 30 (P+ Best / R+ Select / WA)	8 8 7

Product Code	Company Code	Product Name	Cat egor y
GWCS GYAP	ŒNY	Sure Term 30 (Standard / WA) Term 10 (P+ Pf d Best / R+ Select) Term 15 (P+ Pf d Best / R+ Select) Term 20 (P+ Pf d Best / R+ Select) Term 30 (P+ Pf d Best / R+ Select)	7 3 4 5 7
GYAS		Term 10 (Rg St andard) Term 15 (Rg St andard) Term 20 (Rg St andard) Term 30 (Rg St andard) Term 30 (Rg St andard)	3 4 5 7
GYAT		Ter m 10 Ter m 15 Ter m 20 Ter m 30	3 4 5 7
GYCP	ŒCA	Vantage Point 15 with ROP (Basic CV) Vantage Point 20 with ROP (Basic CV) Vantage Point 30 with ROP (Basic CV)	J K M
GYCQ		Vantage Point 15 (Basic CV) Best/Selec Vantage Point 20 (Basic CV) Best/Selec Vantage Point 30 (Basic CV) Best/Selec	t K
GYCS		Vantage Point 15 (Basic CV) Standard Vantage Point 20 (Basic CV) Standard	J K
GYLA	GUAR	Vantage Point 30 (Basic CV) Standard Level Term Gold 10 (NY) Level Term Gold 15 (NY) Level Term Gold 20 (NY)	M 3 4 5 7
GYLE		Level Term Gold 30 (NY) Level Term Gold 10 (NY/Elite) Level Term Gold 15 (NY/Elite) Level Term Gold 20 (NY/Elite)	7 3 4 5 7
GYLP		Level Term Gold 30 (NY/Elite) Level Term Gold 10 (NY/Preferred Plus) Level Term Gold 15 (NY/Preferred Plus) Level Term Gold 20 (NY/Preferred Plus)	7 3 4 5 7
GYXP	GENY	Level Term Gold 30 (NY/Preferred Plus) Lifetime FlexPlus II (P+ Best/R+ Select) 8
GYXT GZCP	GECA .	Lifetime FlexPlus II Vantage Point 15 with ROP (Enhanced CV Vantage Point 20 with ROP (Enhanced CV Vantage Point 30 with ROP (Enhanced CV	K
GZCQ		Vant age Point 30 with RO (Ellianced CV Vant age Point 15 (Enhan. CV) Best/Selec Vant age Point 30 (Enhan. CV) Best/Selec Vant age Point 30 (Enhan. CV) Best/Selec	t J
GZCS		Vant age Poi nt 15 (Ehhan. CV) St andar d Vant age Poi nt 20 (Enhan CV) St andar d Vant age Poi nt 30 (Enhan. CV) St andar d	J K M
HARB	HART	Hartford Term 10 (Preferred Best) Hartford Term 15 (Preferred Best) Hartford Term 20 (Preferred Best) Hartford Term 30 (Preferred Best)	3 4 5 7
HARP		Hartford Term 10 (Preferred Plus) Hartford Term 15 (Preferred Plus)	3 4

Product Code	Company Code	Product Name	Cat egor y
HART		Hartford Term 20 (Preferred Plus) Hartford Term 30 (Preferred Plus) Hartford Term 10 Hartford Term 15 Hartford Term 20	5 7 3 4 5 7
HAYB	HARY	Hartford Term 30 Hartford Term 10 (Preferred Best) Hartford Term 15 (Preferred Best) Hartford Term 20 (Preferred Best)	7 3 4 5 7
HAYP		Hartford Term 30 (Preferred Best) Hartford Term 10 (Preferred Plus) Hartford Term 15 (Preferred Plus) Hartford Term 20 (Preferred Plus)	7 3 4 5 7
HAYT		Hartford Term 30 (Preferred Plus) Hartford Term 10 Hartford Term 15 Hartford Term 20	7 3 4 5 7
HOUS	HOUS	Hartford Term 30 Simple Term – 10 Year Simple Term – 15 Year Simple Term – 20 Year	7 3 4 5
HUFA	HUMF	Simple Term - 30 Year HumanaOne Term 10 HumanaOne Term 15 HumanaOne Term 20	3 4 5 7 3 4 5 3 4 5 3 4 5 3 4 5 3
HUFP		HumanaOne Term 10 (Super Preferred) HumanaOne Term 15 (Super Preferred) HumanaOne Term 20 (Super Preferred)	3 4 5
HUKA	HUMK	HumanaOne Term 10 HumanaOne Term 15 HumanaOne Term 20	3 4 5
HUKP		HumanaOne Term 10 (Super Preferred) HumanaOne Term 15 (Super Preferred) HumanaOne Term 20 (Super Preferred)	3 4 5
HUMA	HUMA	HumanaOne Term 10 HumanaOne Term 15 HumanaOne Term 20	3 4 5 3
HUMP		HumanaOne Term 10 (Super Preferred) HumanaOne Term 15 (Super Preferred) HumanaOne Term 20 (Super Preferred)	3 4 5 3
I LLI	I LLI	10-Year Level Term 15-Year Level Term 20-Year Level Term 30-Year Level Term Life Foundations Whole Life - Continuou 15-Year Level Term (with SBR) 20-Year Level Term (with SBR) 30-Year Level Term (SBR)	4 5 7
ILLP		10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred)	3 4 5

Product Code	Company Code	Product Name	Cat egor y
I NDU	I NDU	30-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred) Critical Choice Term - 15 Year Critical Choice Term - 20 Year Critical Choice Term - 30 Year Critical Choice Term - 20 Year	7 K M 4 5 7 K
I NVS I NXD	I NVL I NDU	Critical Choice Term - 30 Year (w/ROP) Super Select - 10-Year Level Term Critical Choice Term - 15/5 Year Critical Choice Term - 20/5 Year Critical Choice Term - 30/5 Year Critical Choice Term - 20/5 Year (w/ROP)	
JEFA	JEFA	Critical Choice Term - 30/5 Year (w/ROF Simple Term - 10 Year Term Simple Term - 15 Year Term Simple Term - 20 Year Term Simple Term - 30 Year Term Simple Term - 20 Year Term with ROP	3 4 5 7 K
JENF		Simple Term - 30 Year Term with ROP Simple Term - 10 Year Term (ME & MN) Simple Term - 15 Year Term (ME & MN) Simple Term - 20 Year Term (ME & MN) Simple Term - 30 Year Term (ME & MN) Simple Term - 20 Year Term (M/ROP/ME&MN) Simple Term - 20 Year Term (M/ROP/ME&MN)	
JESE		Simple Term - 30 Year Term (w/ROP/ME&M Select Term - 10 Year Term Select Term - 15 Year Term Select Term - 20 Year Term	
JGCK	JACK	Protector 10- Year Term Protector 15- Year Term Protector 20- Year Term Protector 30- Year Term	3 4 5 3 4 5 7
JGCP		Protector 10-Year Term (P+) Protector 15-Year Term (P+) Protector 20-Year Term (P+) Protector 30-Year Term (P+)	3 4 5 7
JGWK		Protector 30-Year Term (WA)	7
JGWP		Protect or 30-Year Term (WA / P+)	7
JHCP	JOHU	15 Year Level (Super/Std+ with CER) 20 Year Level (Super/Std+ with CER)	4 5
JHCU		15 Year Level Premium Term (with CER)	4
JHGP		20 Year Level Premium Term (with CER) 10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+	·) 4
JHGU		Protection UL-G08 (Super/Std+) 10 Year Level Premium Term 15 Year Level Premium Term 20 Year Level Premium Term	8 3 4 5

Product Cod	le Company Code	Product Name	Cat egor y
JACN 11Gn 11Gb	JOHY	Protection UL-G08 Protection UL-G07 (Super/Std+) Protection UL-G07 15 Year Level Premium Term (with CER) 20 Year Level Premium Term (with CER)	8 8 8 4
JYCP		15 Year Level (Super/Std+ with CER) 20 Year Level (Super/Std+ with CER)	5 4 5
JYYN		10 Year Level Premium Term 15 Year Level Premium Term 20 Year Level Premium Term Protection UL-G07	5 3 4 5 8
JYYP		10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+ Protection UL-G07 (Super/Std+)	3 ·) 4
JYZN		10 Year Level Premium Term (ages 71+) 15 Year Level Premium Term (ages 66+)	3 4
JYZP		20 Year Level Premium Term (ages 61+) 10 Year Level Term (Super Pfd/ages 71+) 15 Year Level Term (Super Pfd/ages 66+) 20 Year Level Term (Super Pfd/ages 61+)	5 3 4 5
LBTE	LNBE	TrueTerm - 10 Year TrueTerm - 15 Year TrueTerm - 20 Year TrueTerm - 30 Year Legacy Secure 2007 no Lapse UL (Band 1 TrueTerm - 15 Year with ROP TrueTerm - 20 Year with ROP	3 4 5 7) 8 J K
LBTP		TrueTerm - 30 Year with ROP TrueTerm - 10 Year (P+ Elite, R+ Select TrueTerm - 15 Year (P+ Elite, R+ Select TrueTerm - 20 Year (P+ Elite, R+ Select TrueTerm - 30 Year (P+ Elite, R+ Select Legacy Secure 2007 (Pfd Elite / Band 1 TrueTerm - 15 Year (P+ Elite, R+ Select TrueTerm - 20 Year (P+ Elite, R+ Select) 4) 5) 7) 8) J) K
LBUE LBUP LBVE LBVP LGWL		TrueTerm - 30 Year (P+ Elite, R+ Select Legacy Secure 2007 no lapse UL (Band 2 Legacy Secure 2007 (Pfd Elite / Band 2 Legacy Secure 2007 no lapse UL (Band 3 Legacy Secure 2007 (Pfd Elite / Band 3 TrueTerm - 10 Year (WA) TrueTerm - 15 Year (WA)	8) 8) 8) 8) 8) 3 4 5
LGWM		TrueTerm - 30 Year (WA) TrueTerm - 10 Year (P+ Elite, R+ Sel/WA TrueTerm - 15 Year (P+ Elite, R+ Sel/WA TrueTerm - 20 Year (P+ Elite, R+ Sel/WA) 4 N 5
LI BB	LI BB	TrueTerm - 30 Year (P+ Elite, R+ Sel/WP Passport 20 Plus with ROP feature Passport 30 Plus with ROP feature	N) 7 K M

Product Code	Company Code	Product Name	Cat egor y
LI BE LI BP	LI BE LI BB	Annual Renewable Term to Age 75 Passport 20 Plus with ROP feature Elite	
LI BS	LI BE	Passport 30 Plus with ROP feature Elite RBC ExpressTERM - 10 Year RBC ExpressTERM - 15 Year	3 4
LI LE		RBC ExpressTERM - 20 Year RBC Level TERM - 10 Year Term RBC Level TERM - 15 Year Term RBC Level TERM - 20 Year Term	5 3 4 5 7
LI LP		RBC Level TERM - 30 Year Term RBC Level TERM - 10 Year Term (Plus) RBC Level TERM - 15 Year Term (Plus) RBC Level TERM - 20 Year Term (Plus)	7 3 4 5 7
LI NN	LNNA	RBC Level TERM - 30 Year Term (Plus) LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	7 3 4 5 7
LI NP		LGUL LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	8 3 4 5 7
LI SB	LI BE	LGUL (P+) RBC ExpressTERM II - 10 Year RBC ExpressTERM II - 15 Year RBC ExpressTERM II - 20 Year	8 3 4
LYNN	LNLI	RBC ExpressTERMII - 30 Year LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	5 7 3 4 5 7
LYNP		LGUL LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	8 3 4 5 7
MECP	M DT	LGUL (P+) Executive Century 2 - 10 Year (Plus) Executive Century 2 - 15 Year (Plus) Executive Century 2 - 20 Year (Plus)	8 3 4 5
MECT		Executive Century 2 - 30 Year (Plus) Executive Century 2 - 10 Year Term Executive Century 2 - 15 Year Term	7 3 4 5
M ET		Executive Century 2 - 20 Year Term Executive Century 2 - 30 Year Term Executive 10 Year Term 5.0 (PR) Executive 15 Year Term 5.0 (PR) Executive 20 Year Term 5.0 (PR)	7 3 4 5
M EU		Executive 30 Year Term 5.0 (PR) Executive 10 Year Term 5.0 (P+/PR)	7 3

Product Code	Company Code	Product Name	Cat egor y
M NN	M NM	Executive 15 Year Term 5.0 (P+/PR) Executive 20 Year Term 5.0 (P+/PR) Executive 30 Year Term 5.0 (P+/PR) Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 20 Year	4 5 7 2 3 4 5 7
M NP		Advantage Elite Term Life - 30 Year Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus)	2 3 4 5
M QV	M DT	Advantage Elite Term - 30 Year (Plus) Premier 10 Year Term 5.0 (PR) Premier 15 Year Term 5.0 (PR) Premier 20 Year Term 5.0 (PR) Premier 30 Year Term 5.0 (PR)	7 3 4 5 7
M QW		Premier 10 Year Term 5.0 (P+ / PR) Premier 15 Year Term 5.0 (P+ / PR) Premier 20 Year Term 5.0 (P+ / PR) Premier 30 Year Term 5.0 (P+ / PR)	3 4
М ТР		Premier Century 2 - 10 Year Term (Plus) Premier Century 2 - 15 Year Term (Plus) Premier Century 2 - 20 Year Term (Plus) Premier Century 2 - 30 Year Term (Plus)	5 7 3 4 5 7 3 4 5 7
M TT		Premier Century 2 - 10 Year Term Premier Century 2 - 15 Year Term Premier Century 2 - 20 Year Term Premier Century 2 - 30 Year Term	3 4 5 7
MOTB	MOTO	Value Term Plus - 10-Year (Pf d Best) Value Term Plus - 15-Year (Pf d Best) Value Term Plus - 20-Year (Pf d Best) Value Term Plus - 25-Year (Pf d Best) Value Term Plus - 30-Year (Pf d Best) Value Term Plus - 40-Year (Pf d Best)	3 4 5 6 7 8
MOTO		Value Term Plus - 10-Year Plan Value Term Plus - 15-Year Plan Value Term Plus - 20-Year Plan Value Term Plus - 25-Year Plan Value Term Plus - 30-Year Plan	3 4 5 6 7
MOTP		Value Term Plus - 40-Year Plan Value Term Plus - 10-Year (Pfd Plus) Value Term Plus - 15-Year (Pfd Plus) Value Term Plus - 20-Year (Pfd Plus) Value Term Plus - 25-Year (Pfd Plus) Value Term Plus - 30-Year (Pfd Plus)	8 3 4 5 6 7
MTGN	MASM	Value Term Plus - 40-Year (Pfd Plus) Term 5G Term 10G Term 20G Term 30G	8 2 3 5 7

Product Code	Company Code	Product Name	Cat egor y
MTGP		Term 5G (Ultra Preferred) Term 10G (Ultra Preferred) Term 20G (Ultra Preferred) Term 30G (Ultra Preferred)	2 3 5 7
MTLI	METL	Guarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20 Guarant eed Level Term 30	3 4 5 7
MTLP		GLT 10 (P+ Elite / R+ Std Plus) GLT 15 (P+ Elite / R+ Std Plus) GLT 20 (P+ Elite / R+ Std Plus)	3 4 5
MTRP	MTRU	GLT 30 (P+ Elite / R+ Std Plus) SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus)	7 3 4 5
MTRU		SelecTerm 30 (Preferred Plus) SelecTerm 10 (NV, NJ, OR) SelecTerm 15 (NV, NJ, OR) SelecTerm 20 (NV, NJ, OR)	7 3 4 5
MTSP		SelecTerm 30 (NV, NJ, OR) SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus)	7 3 4 5 7
MTSU		SelecTerm 30 (Preferred Plus) SelecTerm 10 SelecTerm 15 SelecTerm 20	3 4 5
MJTE	METL	SelecTerm 30 Guaranteed Advantage UL (2001 CSO)	7 8
MUTP	N 40 ON 4	Guaranteed Advantage UL (2001 CSO/Elite) 8
MYGN	MASM	Term 5G (NY) Term 10G (NY) Term 20G (NY) Term 30G (NY)	2 3 5 7
MYGP		Term 5G (Ultra Preferred / NY) Term 10G (Ultra Preferred / NY) Term 20G (Ultra Preferred / NY) Term 30G (Ultra Preferred / NY)	2 3 5 7
MYUE	METR	Guaranteed Advantage UL (2001 CSO)	8
MYUP	NIATI	Guaranteed Advantage UL (2001 CSO/Elite	
NATV	NATI	ART - Annual Renewable Term GL-10 - 10 Year Level Term GL-15 - 15 Year Level Term	1 3 4
NATW		ART - Annual Renewable Term (Elite Pfd) GL-10 - 10 Year (Elite Preferred) GL-15 - 15 Year (Elite Preferred)	1 3 4
NDGA	NORA	ADDvant age 10 ADDvant age 15 ADDvant age 20 ADDvant age 30	3 4 5 7
NDGP		ADDvantage 30 ADDvantage 10 (P+ Super Pf d / R+ St d+)	3

Product Code	Company Code	Product Name	Cat egor y
		ADDvantage 15 (P+ Super Pf d / R+ St d+) ADDvantage 20 (P+ Super Pf d / R+ St d+)	4 5
NEGA		ADDvantage 30 (P+ Super Pfd / R+ Std+) ADDvantage 10 (FL)	7 3
		ADDvantage 15 (FL)	4 5
		ADDvantage 30 (FL)	7
NEGP		ADDvantage 10 (FL/P+ Super Pf d/R+ St d+) ADDvantage 15 (FL/P+ Super Pf d/R+ St d+)	
		ADDvantage 20 (FL/P+ Super Pf d/R+ St d+)	5
NGTV	NATI	ADDvantage 30 (FL/P+ Super Pf d/R+ St d+) GL-20 - 20 Year Level Term	7 5
NGTW		GL-20 - 20 Year (Elite Preferred)	5
NOTN	NORM	TT Term 10 - 1 Year Term for 10 Years TT Level Term 20 (issue ages 51+)	1 5
NOTP		TT Term 10 - 1 Year for 10 Yrs (Premier)	1
NOWM		TT Level Term 20 (Premier NT/ages 51+) TT Term 80 - 1 Year R & C Term	5 1
I NOV VVI		TT Level Term 10	3
NOWP		TT Level Term 20 TT Term 80 - 1 Year R & C (Premier NT)	5 1
140/4		TT Level Term 10 (Premier NT)	3
NOYN		TT Level Term 20 (Premier NT) TT Level Term 20 (NY)	5 5
NOYP		TT Level Term 20 (Premier NT / NY)	5
NVVL	NATW	YourLife(SM) - 10 Year Term YourLife(SM) - 20 Year Term	5 5 3 5 7
		YourLife(SM) - 30 Year Term	7
NVWP		YourLife(SM) - 10 Year Term (Pfd Plus) YourLife(SM) - 20 Year Term (Pfd Plus)	3 5 7
		Your Life (SM) - 30 Year Term (Pfd Plus)	
NXTV	NATI	L-15 - 15 Year Level Term L-20 - 20 Year Level Term	4 5
NXTW		L-15 - 15 Year (Elite Preferred)	4
NYLA	NEVY	L-20 - 20 Year (Elite Preferred) Indeterminate Premium Term (Non-Smoker)	5 1
INILA	INLVVI	Five Year Term	1 2
	NEWZ	20/10 Year Term Term to Age 90 - 10 Year Level Term	5 3
NYLP	NEVY	Indeterminate Premium Term (Select Pfd)	1
		Five Year Term (Select Preferred) 20/10 Year Term (Select Preferred)	2 5
	NEVZ	Term to Age 90 - 10 Year (Select Pfd)	3
NYLS	NEVY	Indeterminate Premium Term (Smoker)	1
NYMA		Increasing Premium Term Insurance 20 Year Level Term (20LT)	1 5
NYMP		Increasing Premium Term (Select Pfd)	1
NYMS		20 Year Level Term (20LT) (Select Pfd) Increasing Premium Term (Smoker)	5 1
NYTV	NATI	GL-10 - 10 Year Level Term (NY) GL-15 - 15 Year Level Term (NY)	3 4
		OL-10 - 10 Teal Level Tellii (INT)	4

Pr oduct Code	Company Code	Product Name	Cat egor y
NYTW		GL-20 - 20 Year Level Term (NY) GL-10 - 10 Year (Elite Preferred/NY) GL-15 - 15 Year (Elite Preferred/NY) GL-20 - 20 Year (Elite Preferred/NY)	5 3 4
NYVL	NATW	YourLife(SM) - 10 Year Term (NY) YourLife(SM) - 20 Year Term (NY)	5 3 5 7
NYWP		Your Life (SM) - 30 Year Term (NY) Your Life (SM) - 10 Year Term (P+ / NY) Your Life (SM) - 20 Year Term (P+ / NY)	3 5
NYYA	NEVW	Your Life (SM) - 30 Year Term (P+ / NY) Five Year Term (NY) Term Life to 70 (20/10 Year Term - NY)	7 2 5
NYYP		Term Life to age 70 (NY - ages 51+) Five Year Term (Select Preferred / NY) 20/10 Year Term (Select Preferred/NY)	8 2 5
NZTV	NATI	Term Policy to 70 (51+ Select Pfd - NY) L-15 - 15 Year Level Term (NY)	8 4
NZTW		L-20 - 20 Year Level Term (NY) L-15 - 15 Year (Elite Preferred/NY) L-20 - 20 Year (Elite Preferred/NY)	5 4 5
OCNC OHGP	OCCI OHIO	ULTI MATE TERM 10 - 10 Year Term Securi Term - 15 Year (Ultra-Preferred) Securi Term - 20 Year (Ultra-Preferred)	2 5 8 2 5 8 4 5 4 5 4 5 4 5 4
OHGT		Securi Term - 20 Year Level Securi Term - 20 Year Level	5 4 5
OHIS OHSP		Securi Term 1 - Annual Renewable Term Securi Term - 10 Year (Ultra-Preferred) Securi Term - 15/10 Year (Ultra-Pfd.)	5 1 3 4
OHSS		Securi Term - 20/10 Year (Ultra-Pfd.) Securi Term - 10 Year Level Securi Term - 15/10 Year Level	5 3 4
OI BG	OLDM	Securi Term - 20/10 Year Level Saver's Select Term 15/15 (2001/OR) Saver's Select Term 20/20 (2001/OR) Saver's Select Term 30/30 (2001/OR)	5 4 5 7
OI XG		WealthMaster Classic (Extended No Lapse) Saver's Select Term 15/10 (2001/OR) Saver's Select Term 20/10 (2001/OR)	4 5
OMBG		Saver's Select Term 30/10 (2001/OR) HomeCertain Level Term - 10 Year HomeCertain Level Term - 15 Year HomeCertain Level Term - 20 Year HomeCertain Level Term - 25 Year HomeCertain Level Term - 30 Year HomeCertain Level Term - 15 Year/ROP HomeCertain Level Term - 20 Year/ROP HomeCertain Level Term - 25 Year/ROP HomeCertain Level Term - 30 Year/ROP	7 3 4 5 6 7 J K L M
OWG		Value Select Term 15 Value Select Term 20 Value Select Term 30	4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
OMP		Value Select Term 15 (Preferred Plus) Value Select Term 20 (Preferred Plus) Value Select Term 30 (Preferred Plus)	4 5 7
OM/S		Value Select Term 15 (Super Preferred) Value Select Term 20 (Super Preferred) Value Select Term 30 (Super Preferred)	4 5 7
OMWJ	OHI N	Term 15 Plus (Series VI) Term 20 Plus (Series VI)	, 4 5
OMMN		Term 15 Plus (P+ Super Pf d / R+ Select) Term 20 Plus (P+ Super Pf d / R+ Select)	4
OMKG	OLDM	HomeCertain Level Term - 10/5 Year HomeCertain Level Term - 15/5 Year	4
		HomeCertain Level Term - 20/5 Year HomeCertain Level Term - 25/5 Year HomeCertain Level Term - 30/15 Year	5 6 7
OMYJ	OHI N	Term 15 (Series VI) Term 20 (Series VI)	4
OMYN		Term 15 (P+ Super Pfd / R+ Select) Term 20 (P+ Super Pfd / R+ Select)	5 4 5
ONWJ		Term 10 Plus (Series VI) Virtus Lifetime G	3 8
ONWN		Term 10 Plus (P+ Super Pfd / R+ Select) Virtus Lifetime G (P+ Super/R+ Select)	5 3 8 3 8 3 4 5 7
ONYJ		Term 10 (Series VI)	3
ONYN	O DM	Term 10 (P+ Super Pf d/ R+ Select)	3
OSBG	OLDM	Saver's Select Term 15/15 Saver's Select Term 20/20	4 5
		Saver's Select Term 30/30	7
		Saver's Select Term 15/15 (with ROP)	J
		Saver's Select Term 20/20 (with ROP) Saver's Select Term 30/30 (with ROP)	K
OSXG		Saver's Select Term 30/30 (with ROP) Saver's Select Term 20/10	M 5
30,10		Saver's Select Term 30/10	7
		Saver's Select Term 20/10 (with ROP)	K
DACI	DAC	Saver's Select Term 30/10 (with ROP)	M
PACL	PACL	Pacific-ART - Annual Renewable Term Pacific-10 - 10 Year Renewable	1 3
		Pacific-20 - 20 Year Renewable	5
PACN		Pacific-ART – ART (Preferred Plus) Pacific-10 – 10 Year (Preferred Plus)	1 3
		Pacific-20 - 20 Year (Preferred Plus)	5
PACS		Pacific-ART - ART (Super Preferred) Pacific-10 - 10 Year (Super Preferred)	1 3
DAC	DACI	Pacific-20 - 20 Year (Super Preferred)	5 3
PAGI PAI C	PACI	Ten Year Term One Year Term Plus	3 1
PANA	PANA	5- Year Level Term	
PANP	·	Sentinel Series 10 (Preferred Plus)	3
PANS		Sentinel Series 20 (Preferred Plus) Sentinel Series 10 – 10–Year Term Sentinel Series 20 – 20–Year Term	2 3 5 3 5

Product Code	e Company Code	Product Name	Cat egor y
PATN PAUL	PAUL	10-Year Level Term Selector 1 - 1 Year Term	3 1
PAXP	PANA	Selector 10 - 10 Year Term Sentinel Series 20/10 (Preferred Plus)	3 5
PAXS PENC	PENN	Sentinel Series 20/10 - 20-Year Term Guaranteed 10 Year Term	5 5 3
		Guarant eed 15 Year Term Guarant eed 20 Year Term Protection For Life guarant and to 100	4 5 8
PENP		Protection For Life - guaranteed to 100 Guaranteed 10 Year Term (Preferred Plus Guaranteed 15 Year Term (Preferred Plus) 3
		Guarant eed 20 Year Term (Preferred Plus Protection For Life - gtd to 100 (P+)	,
PGNC PGNP		Guaranteed Protection UL - gtd to 121 Guaranteed Protection UL - gtd to 121 P	8
PHTE	PHŒ	PPTL- 10 PPTL- 20 (WA)	3 5
		PPTL-30 (WA) Phoenix UL with Guarantee	7 8
PHTP		PPTL-10 (Preferred Plus) PPTL-20 (Preferred Plus / WA)	3 5
		PPTL-30 (Preferred Plus / WA) Phoenix UL with Guarantee (Pfd Plus)	7 8
PHWE PHWP		PPTL-10 (WA) PPTL-10 (Preferred Plus / WA)	8 3 5 7
PHXE		PPTL-20 PPTL-30 PPTL-10 (with ROP)	5 7 I
		PPTL-20 (with ROP) PPTL-30 (with ROP)	K M
PHXF PHXP		PPTL-20 (ages 56+ / WA) PPTL-20 (Preferred Plus)	5 5
		PPTL-30 (Preferred Plus) PPTL-10 (Preferred Plus)	7 I
		PPTL-20 (Preferred Plus / with ROP) PPTL-30 (Preferred Plus)	K M
PHXQ PHZF		PPTL-20 (56+ / Preferred Plus / WA) PPTL-20 (ages 56+)	5 5
PHZQ		PPT-20 (ages 56+ / with ROP) PPTL-20 (56+ / Preferred Plus) PPT-20 (56+ / Preferred Plus / with POP	K 5) K
PPDC PPDS	PRUC	PPT-20 (56+ / Preferred Plus / with ROP Term Elite 20 (MD/<250K PruXpress ONLY Term Elite 20 (MD / P+ Best / R+ NS+)	
PPEC		Term Essential 10 (April 2007) Term Essential 15 (April 2007)	3 4
		Term Essential 20 (April 2007) Term Essential 30 (April 2007)	5 7
PPES		UL Protector w/ NLG to 121 (250K-999K) 0 Term Essential 10 (P+ Best/R+ NS+/Apr07) 3
		Term Essential 15 (P+ Best/R+ NS+/Apr07 Term Essential 20 (P+ Best/R+ NS+/Apr07	

Product Code	Company Code	Product Name	Cat egor y
PPFC		Term Essential 30 (P+ Best/R+ NS+/Apr 07 UL Protector w/NLG (250K-999K/Plus) 0 Term Essential 10 (<250K PruXpress ONLY Term Essential 15 (<250K PruXpress ONLY Term Essential 20 (<250K PruXpress ONLY Term Es	7 8
PPFS		Term Essential 30 (<250K PruXpress ONLY UL Protector w/ NLG to 121 (1000K+) 07 Term Essential 10 (P+ Best / R+ NS+) Term Essential 15 (P+ Best / R+ NS+) Term Essential 20 (P+ Best / R+ NS+) Term Essential 30 (P+ Best / R+ NS+)) 3) 4) 5) 7 8 3 4 5 7
PPUC		UL Protector w/NLG (1000K / Plus) 07 Term Elite 10 (April 2007) Term Elite 15 (April 2007) Term Elite 20 (April 2007) UL Protector with NLG to 121 (1000K+)	8 3 4 5 8
PPUS		PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 Term Elite 10 (P+ Best/R+ NS+/April 07 Term Elite 15 (P+ Best/R+ NS+/April 07 Term Elite 20 (P+ Best/R+ NS+/April 07 UL Protector with NLG (1000K/Plus)) 4
PPYC	PRW	PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) Term Elite 10 (NY/<250K PruXpress ONLY Term Elite 15 (NY/<250K PruXpress ONLY Term Elite 20 (NY/<250K PruXpress ONLY	J K M) 3
PPYS		UL Protector with NLG to 121 (250K-999K Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+)	
PRAJ	PROA	Term Elite 20 (NY / P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus Empire Term - 10 Year Empire Term - 15 Year Empire Term - 20 Year	4
PRAK		Empire Term - 25 Year Empire Term - 30 Year Empire Term - 10 Year (Super Preferred Empire Term - 15 Year (Super Preferred Empire Term - 20 Year (Super Preferred) 4) 5
PRCI	PRI N	Empire Term - 25 Year (Super Preferred Empire Term - 30 Year (Super Preferred ART 10-Year Term 15-Year Term) 7 1 3
PRCP		20-Year Term 30-Year Term ART (Super Pfd / Super Std) 10-Year Term (Super Pfd / Super Std)	4 5 7 1 3

Pr oduct Code	Company Code	Product Name	Cat egor y
PRDI PRDP		15-Year Term (Super Pfd / Super Std) 20-Year Term (Super Pfd / Super Std) 30-Year Term (Super Pfd / Super Std) 30-Year Term (WA) 30-Year Term (Super Pfd / Super Std/WA)	4 5 7 7
PRI M	PRI M	Cust om Advant age - 10 Year Cust om Advant age - 15 Year Cust om Advant age - 20 Year Cust om Advant age - 25 Year Cust om Advant age - 30 Year	3 4 5 6 7 8
PRI N PRI P		Cust om Advant age - 35 Year Cust om Advant age - 35 Year (age 35+) Cust om Advant age - 10 Year (Pf d Pl us) Cust om Advant age - 15 Year (Pf d Pl us) Cust om Advant age - 20 Year (Pf d Pl us) Cust om Advant age - 25 Year (Pf d Pl us) Cust om Advant age - 30 Year (Pf d Pl us)	8 3 4 5 6 7
PRI Q PRJC	PRW	Cust om Advantage - 35 Year (Pfd Plus) Cust om Advantage - 35 Year (age 35+/P+) Term Elite 10 (NJ/<250K PruXpress ONLY) Term Elite 15 (NJ/<250K PruXpress ONLY) Term Elite 20 (NJ/<250K PruXpress ONLY) PruLife Return of Premium Term 15 (NJ) PruLife Return of Premium Term 20 (NJ)	8) 8) 3) 4
PRJS		PruLife Return of Premium Term 30 (NJ) Term Elite 10 (NJ / P+ Best / R+ NS+) Term Elite 15 (NJ / P+ Best / R+ NS+) Term Elite 20 (NJ / P+ Best / R+ NS+) PruLife ROP 15 (P+ Best / R+ NS+ / NJ) PruLife ROP 20 (P+ Best / R+ NS+ / NJ) PruLife ROP 30 (P+ Best / R+ NS+ / NJ)	M 3 4 5 J K M
PROC PRTA	PRTC	Level 8 - 8 Year R & C Term Level Term II - 10 Year Level Term II - 15 Year Level Term II - 20 Year	8 3 4 5
PRTB		LTII - 10 Year (Pf Select, R+ Std+) LTII - 15 Year (Pf Select, R+ Std+)	3
PRTC		LTII - 20 Year (Pf Select, R+ Std+) LTII - 10 Year (P+) LTII - 15 Year (P+) LTII - 20 Year (P+)	4 5 3 4 5 3
PRUC	PRUC	Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY) Term Elite 20 (<250K PruXpress ONLY) UL Protector with NLG to 121 (250K-999K	4 5
PRW	PROA	Skyline Gold 120 (10 year guarantee) Skyline Gold 120) 6 3 8
PRUK		Skyline Gold 120 (Super Preferred) Skyline Gold 120 (Super Preferred)	3 8 3
PRUS	PRUC	Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+)	3 4

Product Code	Company Code	Product Name	Cat egor y
		Term Elite 20 (P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus)	5 8
PRXA	PRTC	Level Term II - 10/5 Year	3
		Level Term II - 15/5 Year	4
		Level TermII - 20/5 Year	5 3
PRXB		LTII - 10/5 Year (Pf Select, R+ Std+)	3
		LTII - 15/5 Year (Pf Select, R+ Std+)	4 5 3 4 5 3 4 5
PRXC		LTII - 20/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+)	5
FIMU		LTII - 10/3 Teal (F+)	3 4
		LTII - 20/5 Year (P+)	5
PRYM	PRI M	Cust om Protection Series IV - 10 Year	3
		Custom Protection Series IV - 15 Year	4
		Custom Protection Series IV - 20 Year	
		Cust om Protection Series IV - 25 Year	6
DTM	DDOT	Cust om Protection Series IV - 30 Year	7
PTML	PROT	Protective MultiTerm 10 Protective MultiTerm 15	3 4
		Protective MultiTerm 20	5
		Protective MultiTerm 30	7
		Protective Centennial GII UL (03/08)	8
PTMP		Protective MultiTerm 10 (Select)	3
		Protective MultiTerm 15 (Select)	4 5
		Protective MultiTerm 20 (Select)	5
		Protective MultiTerm 30 (Select)	7
PTVL		Protective Centennial GII UL (Select) Protective ValueChoice 10	8 3
1 1 1 1		Protective ValueChoice 15	4
		Protective ValueChoice 20	5
		Protective ValueChoice 25	5 6
		Protective ValueChoice 30	7
PTVP		Protective ValueChoice 10 (Select)	3
		Protective ValueChoice 15 (Selext)	4
		Protective ValueChoice 20 (Select) Protective ValueChoice 25 (Select)	5 6
		Protective ValueChoice 30 (Select)	7
PVLL		Protective Centennial GII 7/08 UL	8
PVLP		Protective Centennial GII 7/08 UL (Sel)	8
PVTA	PRTC	Level Term I - 10 Year	3
		Level Term I - 15 Year	4
D) (TD		Level Term I - 20 Year	4 5 3
PVTB		LTI - 10 Year (Pf Select, R+ Std+) LTI - 15 Year (Pf Select, R+ Std+)	
		LTI - 15 Year (Pf Select, R+ Std+) LTI - 20 Year (Pf Select, R+ Std+)	4 5
PVTC		LTI - 10 Year (P+)	5 3
		LTI - 15 Year (P+)	4
		LTI - 20 Year (P+)	5
PVXA		Level Term I - 10/5 Year	5 3 4
		Level Term I - 15/5 Year	
D) (VD		Level Term I - 20/5 Year	5
PVXB		LTI - 10/5 Year (Pf Select, R+ Std+)	3

Product Code	Company Code	Product Name	Cat egor y
PVXC		LTI - 15/5 Year (Pf Select, R+ Std+) LTI - 20/5 Year (Pf Select, R+ Std+) LTI - 10/5 Year (P+) LTI - 15/5 Year (P+)	4 5 3 4
PXJC	PRW	LTI - 20/5 Year (P+) Term Essential 10 (NJ/<250K PruXpress) Term Essential 15 (NJ/<250K PruXpress) Term Essential 20 (NJ/<250K PruXpr ONLY Term Essential 30 (NJ/<250K PruXpress)	5 3 4 5 7
PXJS		Term Essential 30 (NJ / P+ Best / R+ NS+ Term Essential 10 (NJ / P+ Best / R+ NS+ Term Essential 20 (NJ / P+ Best / R+ NS+ Term Essential 30 (NJ / P+ Best / R+ NS+) 3) 4) 5
PYDC PYDS	PRUC	Term Essential 30 (MD/<250K PruXpress) Term Essential 30 (MD / P+ Best / R+ NS+	
PYRA PYYC	PYRA PRW	Annual Renewable Term Term Essential 10 (NY/<250K PruXpress) Term Essential 15 (NY/<250K PruXpress) Term Essential 20 (NY/<250K PruXpr ONLY Term Essential 30 (NY/<250K PruXpress)	3 4) 5 7
PYYS		UL Protector with NLG to 121 (1000K+) Term Essential 10 (NY / P+ Best / R+ NS+ Term Essential 15 (NY / P+ Best / R+ NS+ Term Essential 20 (NY / P+ Best / R+ NS+ Term Essential 30 (NY / P+ Best / R+ NS+	ý) 4) 5
RDTP	RELL	UL Protector with NLG (1000K / Plus) TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select) ING ROP Term - 15 Basic (P+/R+) ING ROP Term - 20 Basic (P+/R+) ING ROP Term - 30 Basic (P+/R+)	3 4 5 7 J K M
RDTS		TermSmart 10 - 10 Year Term TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term TermSmart 30 - 30 Year Term ING ROP Term - 15 Basic ING ROP Term - 20 Basic ING ROP Term - 30 Basic	3 4 5 7 J K
RFNS	RELR	TermSmart 10 - 10 Year Term TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term TermSmart 30 - 30 Year Term ING Guaranteed Death Benefit UL ING ROP Term - 15 Basic ING ROP Term - 20 Basic	M 3 4 5 7 8 J K
RFNT		ING ROP Term - 30 Basic TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select)	M 3 4 5

Product Code	Company Code	Product Name	Cat egor y
ROTP	RELL	TermSmart 30 - (P+ Super / R+ Select) ING Guaranteed Death Benefit UL (Plus) ING ROP Term - 15 Basic (P+/R+) ING ROP Term - 20 Basic (P+/R+) ING ROP Term - 30 Basic (P+/R+) TermSmart 10 - (P+ Super / R+ Select/OR TermSmart 15 - (P+ Super / R+ Select/OR TermSmart 20 - (P+ Super / R+ Select/OR TermSmart 30 - (P+ Super / R+ Sel	ý) 4 () 5 () 7 J
ROTS		ING ROP Term - 20 Enhanced (P+/R+) ING ROP Term - 30 Enhanced (P+/R+) TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR) TermSmart 20 - 20 Year Term (OR) TermSmart 30 - 30 Year Term (OR) ING ROP Term - 15 Enhanced ING ROP Term - 20 Enhanced	K M 3 4 5 7 J K
ROYA	ROYA	ING ROP Term - 30 Enhanced Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term Royal Advantage 10 - 10 Year with ROP Royal Advantage 20 - 20 Year with ROP	n 5 n 7 I K
ROYP		Royal Advantage 30 - 30 Year with ROP Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super) Royal Advantage 20 with ROP (Super)	M 3 5 7 I K
RWTP	RELL	Royal Advantage 30 with ROP (Super) TermSmart 10 - (P+ Super / R+ Select/WA TermSmart 15 - (P+ Super / R+ Select/WA TermSmart 20 - (P+ Super / R+ Select/WA	.) 4
RWTS		TermSmart 10 - 10 Year Term (WA) TermSmart 15 - 15 Year Term (WA) TermSmart 20 - 20 Year Term (WA)	3 4 5
RYNS	RELR	I NG ROP Term - 15 Enhanced I NG ROP Term - 20 Enhanced I NG ROP Term - 30 Enhanced	J K M
RYNT		ING ROP Term - 15 Enhanced (P+/R+) ING ROP Term - 20 Enhanced (P+/R+)	J K
SAFE	SYME	ING ROP Term - 30 Enhanced (P+/R+) Expert - ART (Non-Smoker)	M 1
SAFS SAGI	SAGI	Expert-ART (Smoker) Platinum Series 20 Platinum Series 30 Platinum Series 20 with ROP Platinum Series 30 with ROP	1 5 7 K M
SAGP		Platinum Series 30 with ROP Platinum Series 20 (Super Pfd) Platinum Series 30 (Super Pfd)	5 7

Product Code	Company Code	Product Name	Cat egor y
SAVE	SAVE	Platinum Series 20 with ROP (Super Pfd Platinum Series 30 with ROP (Super Pfd T-10/10 - 10 Year Term Guaranteed 10 T-15/15 - 15 Year Term Guaranteed 15 T-20/20 - 20 Year Term Guaranteed 20 T-25/25 - 25 Year Term Guaranteed 25	
SAVP		T-30/30 - 30 Year Term Guarant eed 30 T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+)	7 3 4 5 6
SETE SETP SHEL	SEDE SHEN	T-30/30 - 30 Year (P+ / R+) ING Guarant eed Death Benefit UL II ING Guarant eed Death Benefit UL II Plu Shenandoah Term 10 Shenandoah Term 15 Shenandoah Term 20 Shenandoah Term 25 Shenandoah Term 30 Shenandoah Term 15 (with ROP) Shenandoah Term 20 (with ROP)	7 8 8 3 4 5 6 7 J K
SHEM		Shenandoah Term 25 (ROP) Shenandoah Term 30 (with ROP) Shenandoah Term 10 (Super Preferred) Shenandoah Term 15 (Super Preferred) Shenandoah Term 20 (Super Preferred) Shenandoah Term 30 (Super Preferred) Shenandoah Term 15 (Super Preferred) Shenandoah Term 20 (Super Preferred) Shenandoah Term 20 (Super Preferred)	L M 3 4 5 6 7 J K
SHEN SHES		Shenandoah Term 25 (Super Preferred) Shenandoah Term 30 (Super Preferred) Annual Renewable Term Insurance Shenandoah Term 10 (Select Tobacco) Shenandoah Term 15 (Select Tobacco) Shenandoah Term 20 (Select Tobacco) Shenandoah Term 30 (Select Tobacco) Shenandoah Term 30 (Select Tobacco) Shenandoah Term 15 (Select Tobacco) Shenandoah Term 20 (Select Tobacco) Shenandoah Term 20 (Select Tobacco) Shenandoah Term 25 (Select Tobacco)	L M 1 3 4 5 6 7 J K L
SHML		Shenandoah Term 25 (Select Tobacco) Shenandoah Term 30 (Select Tobacco) 10-Year Mortage Protector 15-Year Mortage Protector 20-Year Mortage Protector 25-Year Mortage Protector 30-Year Mortage Protector 15-Year Mortage Protector (with ROP) 20-Year Mortage Protector (with ROP) 25-Year Mortage Protector (with ROP) 30-Year Mortage Protector (with ROP)	M 3 4 5 6 7 J K L M

Pr oduct C	ode	Company Code	Pr oduct	Name	Cat egor y
SHMM				Mortage Protector (Select Tob.)	
			15- Year	Mortage Protector (Select Tob.)	
				Mortage Protector (Select Tob.) Mortage Protector (Select Tob.)	
				Mortage Protector (Select Tob.)	
				Mortage Protector (Select Tob.)	
				Mortage Protector (Select Tob.)	
				Mortage Protector (Select Tob.)	
				Mortage Protector (Select Tob.)	
SMGP		SEMU		LT 10- Year (P+)	3
				LT 15- Year (P+)	4
ON FOT				LT 20- Year (P+)	5 3
SMGT				LT 10- Year	3
			Premier	LT 15- Year LT 20- Year	4
SMMP			Premier		5 3
Civivi				LT Suite 15- Year (P+)	4
				LT Suite 20-Year (P+ / 4/2007)	5
SMMT				LT Suite 10-Year (4/2007)	5 3
			Pr emi er	LT Suite 15-Year	4
				LT Suite 20-Year (4/2007)	5
SMTP				LT Extra 10-Year (P+ / 4/2007)	3
				LT Extra 15- Year (P+)	4
CN/TT				LT Extra 20- Year (P+ / 4/2007)	5 3
SMIT				LT Extra 10-Year (4/2007) LT Extra 15-Year	3 4
				LT Extra 13-1ear LT Extra 20-Year (4/2007)	5
SNMP				LT Suite 10- Year (P+)	
Citivi				LT Suite 20-Year (P+)	5
SNMT				LT Suite 10-Year	3
			Pr emi er	LT Suite 20-Year	3 5 3 5 3 5 3 5
SNTP				LT Extra 10-Year (P+)	3
				LT Extra 20-Year (P+)	5
SNTT				LT Extra 10-Year	3
CTOT		CT (NI		LT Extra 20-Year	_
STŒ		STON		idge Term – 10 (Pfd. Elite) idge Term – 15 (Pfd. Elite)	3 4
				idge Term – 13 (Pfd. Elite)	5
				idge Term - 30 (Pfd. Elite)	7
				idge Term - 20 (Pfd. Elite/ROP)	K
			St onebr	idge Term - 30 (Pfd. Elite/ROP)	M
STON				idge Term – 10 Year	3
				idge Term - 15 Year	4
				idge Term - 20 Year	5 7
				idge Term – 30 Year idge Term – 20 Year with ROP	K
				idge Term - 30 Year with ROP	M
STOP				idge Term - 10 (Pfd. Plus)	3
-				idge Term - 15 (Pfd. Plus)	4
			St onebr	idge Term – 20 (Pfd. Plus)	5
			St onebr	idge Term – 30 (Pfd. Plus)	7

Product Code	Company Code	Product Name	Cat egor y
		Stonebridge Term - 20 (Pfd. Plus/ROP) Stonebridge Term - 30 (Pfd. Plus/ROP)	K M
SUNL	SUNL	Sun Universal Protector	8
SUNP		Sun Universal Protector (Super Pfd)	8
SUNS	SUNS	Select Term to 95 Plus	1
SUSN		Term 10 - 10 Year Term	3 5 3 5 3 4
CLICD		Term 20 - 20 Year Term	5
SUSP		Preferred Elite Term 10 Preferred Elite Term 20	3
SYMB	SYME	10 Year Level Term (Preferred Best)	ა ვ
OTIVE	OTIVE	15 Year Level Term (Preferred Best)	4
		20 Year Level Term (Preferred Best)	5
		30 Year Level Term (Preferred Best)	5 7
SYME		10 Year Level Term	3
		15 Year Level Term	4
		20 Year Level Term	5 7
SYMP		30 Year Level Term 10 Year Level Term (Preferred Plus)	/
STIVE		15 Year Level Term (Preferred Plus)	3 4
		20 Year Level Term (Preferred Plus)	
		30 Year Level Term (Preferred Plus)	5 7
SYNL	SUNN	Sun Universal Protector	8
SYNP	a) a =	Sun Universal Protector (Super Pfd)	8
SYOB	SYME	10 Year Level Term (Pfd Best / OR & WA)	
		15 Year Level Term (Pfd Best / OR & WA) 20 Year Level Term (Pfd Best / OR & WA)	
		30 Year Level Term (Pfd Best / OR & WA)	
SYŒ		10 Year Level Term (OR & WA)	3
		15 Year Level Term (OR & WA)	4
		20 Year Level Term (OR & WA)	5
		30 Year Level Term (OR & WA)	7
SYOP		10 Year Level Term (Pfd Plus / OR & WA)	
		15 Year Level Term (Pfd Plus / OR & WA) 20 Year Level Term (Pfd Plus / OR & WA)	
		30 Year Level Term (Pfd Plus / OR & WA)	
TEUX	TEXA	Pur eLife-PLUS - Guarant eed Level to 100	8
TFNA	TRAO	Final Expense Insurance	8
TI AA	TI AA	Annual Renewable Term Life Insurance	1
		10-Year Level Term	3
		15-Year Level Term	4
		20-Year Level Term 30-Year Level Term	5 7
TI AP		Annual Renewable Term (Preferred Plus)	1
1174		10-Year Level Term (Preferred Plus)	3
		15-Year Level Term (Preferred Plus)	4
		20-Year Level Term (Preferred Plus)	5
		30-Year Level Term (Preferred Plus)	7
ti na		Annual Renewable Term Life (NY)	1
		10- Year Level Term (NY)	3
		15-Year Level Term (NY) 20-Year Level Term (NY)	4 5
		ZO IGAI LEVEL LELIII (IVI)	J

Pr oduct Code	Company Code	Product Name	Cat egor y
TI NP		30- Year Level Term (NY) Annual Renewable Term (Pref Plus / NY) 10- Year Level Term (Pref Plus / NY) 15- Year Level Term (Pref Plus / NY) 20- Year Level Term (Pref Plus / NY)	7 1 3 4 5 7
TLDE	TRAL	30-Year Level Term (Pref Plus / NY) Ultima Elite II - 20 Year with ROP	K
TLDP		Ultima Elite II - 30 Year with ROP Ultima Elite II - 20 (Pfd. Plus/ROP)	M K
TLDS		Ultima Elite II - 30 (Pfd. Plus/ROP) Ultima Elite II - 20 (Pfd. Elite/ROP)	M K
TLEE		Ultima Elite II - 30 (Pfd. Elite/ROP) Ultima Elite Term II - 10 Year Ultima Elite Term II - 15 Year Ultima Elite Term II - 20 Year	M 3 4 5
TLEP		Ultima Elite Term II - 30 Year Ultima Elite Term II - 10 (Pfd. Plus) Ultima Elite Term II - 15 (Pfd. Plus) Ultima Elite Term II - 20 (Pfd. Plus)	7 3 4 5
TLES		Ultima Elite Term II - 30 (Pfd. Plus) Ultima Elite Term II - 10 (Pfd. Elite) Ultima Elite Term II - 15 (Pfd. Elite) Ultima Elite Term II - 20 (Pfd. Elite)	7 3 4 5
TLUE		Ultima Elite Term II - 30 (Pfd. Elite) Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level Home Protector Elite - 30 Year Level Home Protector Elite - 20 Year w/ROP Home Protector Elite - 25 Year w/ROP Home Protector Elite - 30 Year w/ROP	7 4 5 6 7 K L M
TOCA	TRAO	Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25	1 3 4 5 6 7
TCCP		Trendsetter Super 30 Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus)	7 1 3 4 5 6 7
TOCS		Trendsetter Super 30 (Freneried Frus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus)	7 3 4 5 6 7
TRCA		Trendsetter Super YRT (MD) Trendsetter ROP 30	, 1 M
TRCP		Trendsetter Super YRT (Plus / MD)	1

Product Code	Company Code	Product Name	Cat egor y
TRCS TRTU TRUT	TRUS	Trendsetter ROP 30 (Preferred Plus) Trendsetter ROP 30 (Standard Plus) TermNet 10-Year Term TermNet 5-Year Term TermNet 15-Year Term	M M 3 2 4
TWNA TYSA	TRAO TRAF	Final Expense Insurance (WA) Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25	8 1 3 4 5 6 7
TYSP		Trendsetter Super 30 Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus)	1 3 4 5 6
TYSS		Trendsetter Super 30 (Preferred Plus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus)	7 3 4 5 6 7
UNLI UNYN UNYS UNZP	UNLA UNCE	Annual Renewable Term Keyst one Term 1 (NY) Keyst one Term 1 (P+ / R+ Select) (NY) Keyst one Term 10 (P+ / R+ Select) (NY) Keyst one Term 15 (P+ / R+ Select) (NY) Keyst one Term 20 (P+ / R+ Select) (NY)	1 1 1 3 4 5
UNZY		Keyst one Term 30 (P+ / R+ Select) (NY) Keyst one Term 10 (NY) Keyst one Term 15 (NY) Keyst one Term 20 (NY)	7 3 4 5
USES USFS USGS USHS	UTSU	Keyst one Term 30 (NY) Sel ect - a- Term 10 (Special) Sel ect - a- Term 20 (Special) Sel ect - a- Term 25 (Special) Sel ect - a- Term 25 (Special)	7 8 8 8 8
USI S USYD	UTST	Sel ect - a- Ter m 30 (Special) Sel ect - a- Ter m - 10 Year Sel ect - a- Ter m - 15 Year Sel ect - a- Ter m - 20 Year Sel ect - a- Ter m - 25 Year Sel ect - a- Ter m - 30 Year Cont in UL Ext end - no lapse U/L (\$500K) Sel ect - a- Ter m - Level to 65 Sel ect - a- Ter m - Level to 70	8 3 4 5 6 7 8 T U
USYE		Select-a-Term - Level to 75 Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus)	V 3 4 5

Product Code	Company Code	Product Name	Cat egor y
		Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus) ContinUL Extend - no Lapse U/L (+/500K Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus)	6 7 8 T U
UTAG UTAH UTBG	UTSU	Sel ect - a - Term - Level to 75 (Plus) Sel ect - a - Term - 12 Year Sel ect - a - Term - 12 Year (Plus) Sel ect - a - Term - 16 Year	V 8 8 8
UTBH UTCG	UTST	Select-a-Term - 16 Year (Plus) LTG Ultra-C NY -10 Year LTG Ultra-C NY -15 Year LTG Ultra-C NY -20 Year	8 8 3 4 5 7
UTCH	UTSU UTST	LTG Ultra-C NY -30 Year Select-a-Term - 17 Year LTG Ultra-C NY -10 Year (Plus) LTG Ultra-C NY -15 Year (Plus) LTG Ultra-C NY -20 Year (Plus) LTG Ultra-C NY -30 Year (Plus)	7 8 3 4 5 7
UTCP	UTSU UTOM	Select-a-Term - 17 Year (Plus) Term Life Complete - 30 Year	8 7
UTDG UTDH UTEG	UTSU	Term Life Complete - 30 Year Select-a-Term - 18 Year Select-a-Term - 18 Year (Plus) Select-a-Term - 19 Year	M 8 8 8
UTEH UTEP	UTOM	Select-a-Term - 19 Year (Plus) Term Life Express - 15 Year Term Life Express - 30 Year Term Life Express - 15 Year with ROP	8 4 7 J
UTES UTFG	UTSU	Term Life Express - 30 Year with ROP LTG Ultra-C NY - 10 Year (Special) Select-a-Term - 21 Year ROP Select-a-Term - 21 Year	M 8 8 N
UTFH		Select-a-Term - 21 Year (Plus)	8
UTFS UTGC	UNCE	ROP Select-a-Term - 21 Year (Plus) LTG Ultra-C NY -15 Year (Special) Keystone Term 1 Keystone Term 10	N 8 1 3
		Keyst one Term 15 Keyst one Term 20 Keyst one Term 30	4 5 7
UTGG	UTSU	Select-a-Term - 22 Year ROP Select-a-Term - 22 Year	8 N
ИТGH		Select-a-Term - 22 Year (Plus)	8
UTGP	UNCE	ROP Select-a-Term - 22 Year (Plus) Keystone Term 1 (P+ / R+ Select) Keystone Term 10 (P+ / R+ Select) Keystone Term 15 (P+ / R+ Select) Keystone Term 20 (P+ / R+ Select)	N 1 3 4 5
UTGS	UTSU	Keystone Term 30 (P+ / R+ Select) LTG Ultra-C NY - 20 Year (Special)	7 8

Pr oduct Code	Company Code	Product Name	Cat egor y
UTHE	UTHE	ART100 - Annual Renewable Term	1
UTHG	UTSU	Sel ect - a- Ter m - 23 Year	8
		ROP Select - a-Term - 23 Year	N
UTHH		Select-a-Term - 23 Year (Plus) ROP Select-a-Term - 23 Year (Plus)	8 N
UTHO	UTHO	Express Issue Term 20	5
		Express Issue Term 30	7
		Premier Term 20 (with ROP)	K
LITLIC	LITCLI	Premier Term 30 (with ROP)	M
UTHS UTI C	UTSU UNCE	LTG Ultra-C NY - 30 Year (Special) Keystone Term 15 (CA, IN, OR, PA)	8 4
On C	OINOL	Keyst one Term 20 (CA, IN, OR, PA)	5
		Keyst one Term 30 (CA, IN, OR, PA)	5 7
UTI G	UTSU	Select - a- Term - 24 Year	8
		ROP Sel ect - a- Term - 24 Year	N
UTI H		Select - a - Term - 24 Year (Plus)	8
UTI P	UNCE	ROP Select - a - Term - 24 Year (Plus) Keystone Term 15 (P+/R+) (CA, IN, PA&OR)	N 4
UITE	UNCE	Keystone Term 20 (P+/R+) (CA, IN, CR, PA)	4 5
		Keyst one Term 30 (P+/R+) (CA, IN, PA, OR)	5 7
UTI S	UTSU	ROPTerm NY - 15 Year (Special / 2006)	8
UTJG		Sel ect - a- Ter m - 26 Year	8
		ROP Sel ect - a- Term - 26 Year	N
UL] H		Select - a- Term - 26 Year (Plus)	8
UTJS		ROP Select-a-Term - 26 Year (Plus) ROPTerm NY - 20 Year (Special / 2006)	N 8
UTKG		Sel ect - a- Ter m - 27 Year	8
		ROP Sel ect - a- Ter m - 27 Year	Ň
UTKH		Select-a-Term- 27 Year (Plus)	8
		ROP Sel ect - a- Term - 27 Year (Plus)	N
UTLG		Select - a - Term - 28 Year	8 N
UTLH		ROP Select-a-Term - 28 Year Select-a-Term - 28 Year (Plus)	N 8
OTETT		ROP Select - a - Term - 28 Year (Plus)	N
UTMG		Sel ect - a- Ter m - 29 Year	8
		ROP Select - a - Term - 29 Year	N
UTMH		Select - a- Term - 29 Year (Plus)	8
UTMP	UTOM	ROP Select-a-Term - 29 Year (Plus) Mortgage Term Plus - 15 Year	N 4
UTNG	UTSU	ROP Select - a-Term - 31 Year	N
UTNH	0.00	ROP Select - a - Term - 31 Year (Plus)	N
UTOG		ROP Select - a-Term - 32 Year	N
UTOH		ROP Select - a - Term - 32 Year (Plus)	N
UTPG		ROP Select - a-Term - 33 Year	N
UTPH UTPP	UTOM	ROP Select-a-Term - 33 Year (Plus) Term Life 10 - 10 Year Term	N 3
	JI GVI	Term Life 15 - 15 Year Term	
		Term Life 20 - 20 Year Term	4 5 7
		Term Life 30 – 30 Year Term	
LEDO		GUL Complete - Guaranteed to 120	8
UTPQ		Term Life 10 (Plus)	3

Product Code	Company Code	Product Name	Cat egor y
UTQG UTQH UTQS UTRG UTRH UTRS UTSS	UTSU	Term Life 15 (Plus) Term Life 20 (Plus) Term Life 30 (Plus) GUL Complete - Guaranteed to 120 (Plus) ROP Select-a-Term - 34 Year ROP Select-a-Term - 35 Year (Special) ROP Select-a-Term - 35 Year ROP Select-a-Term - 35 Year ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 20 Year (Special)	N N 8 N N
UTTS UTVP	UTOM	ROP Select-a-Term - 30 Year (Special) Priority Max GUL - Guaranteed to 120	8 8 8 8
UTVQ UTYD	UTST	Priority Max GUL - Gtd to 120 (Plus) ContinUL Extend - no lapse U/L ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year	8 8 J K L
UTYE		ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75 ContinUL Extend - no Lapse U/L (Plus)	M W X Y 8
0112		ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus)	J K L M W X
MC11	WECO	ROP Select-a-Term - Level to 75 (Plus) Focus Term 10 - 10 Year Focus Term 15 - 15 Year Focus Term 20 - 20 Year Focus Term 25 - 25 Year Focus Term 30 - 30 Year LifeTime Platinum III (03/08)	Y 3 4 5 6 7 8
WCJK		Focus Term 10 - 10 Year (Super Pfd) Focus Term 15 - 15 Year (Super Pfd) Focus Term 20 - 20 Year (Super Pfd) Focus Term 25 - 25 Year (Super Pfd) Focus Term 30 - 30 Year (Super Pfd) LifeTime Platinum III (Super Pfd/03/08	3 4 5 6 7
WDCJ WDCK WESP	WEST	LifeTime Platinum III 7/08 LifeTime Platinum III 7/08 (Super Pfd) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus) 30-Year Level Term (Preferred Plus)	8 8 3 4 5 7
WESS		Return of Premium 20-Year (Pfd Plus) 10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred)	K 3 4

Pr oduct Code	Company Code	Product Name	Cat egor y
WEST		20- Year Level Term (Super Preferred) 30- Year Level Term (Super Preferred) Ret urn of Premium 20- Year (Super Pfd) 10- Year Guarant eed Level Term 15- Year Guarant eed Level Term 20- Year Guarant eed Level Term 30- Year Guarant eed Level Term	5 7 K 3 4 5 7
W LP	W LP	Ret urn of Premium Term - 20-Year Penn Term 10 (Plus) Penn Term 15 (Plus) Penn Term 20 (Plus) Penn Term 30 (Plus)	K 3 4 5 7
W LR		Penn Term 10 Penn Term 15 Penn Term 15 Penn Term 20 Penn Term 30	7 3 4 5 7
WOMA	WOMA	Ten Year Renewable and Convertible Term Twenty Year Convertible Term	
WOMP		Ten Year R & C Term (Preferred Plus)	3
WTRE	WERE	Twenty Year Convertible Term (Pfd Plus) WRL TermPlus - 10 Year WRL TermPlus - 15 Year WRL TermPlus - 20 Year WRL TermPlus - 30 Year WRL TermPlus with ROP - 20 Year) 5 3 4 5 7 K
WTRP		WRL TermPlus with ROP - 30 Year WRL TermPlus - 10 Year (Pfd Plus) WRL TermPlus - 15 Year (Pfd Plus) WRL TermPlus - 20 Year (Pfd Plus) WRL TermPlus - 30 Year (Pfd Plus) WRL TermPlus with ROP - 20 Year (Pfd+) WRL TermPlus with ROP - 30 Year (Pfd+)	M 3 4 5 7 K M
WTRS		WRL TermPlus - 10 Year (Pfd Elite) WRL TermPlus - 15 Year (Pfd Elite) WRL TermPlus - 20 Year (Pfd Elite) WRL TermPlus - 30 Year (Pfd Elite) WRL TermPlus with ROP - 20 Year (Elite) WRL TermPlus with ROP - 30 Year (Elite)	3 4 5 7) K
WTSP	WEST	eTerm 20 - Level Term (Preferred Plus)	5
WTSS		eTerm 30 - Level Term (Preferred Plus) eTerm 20 - Level Term (Super Preferred	7) 5
WTST		eTerm 30 - Level Term (Super Preferred eTerm 20 - Guarant eed Level Term	5
WUNN	W LP	eTerm 30 - Quarant eed Level Term Penn Advant ra-U/L W 20 Year Quar. (Plus)	
WUNS		Longevity UL 100 - Gtd to 100 (Plus) Penn Advantra-U/L W 20 Year Guarantee Longevity UL 100 - Guaranteed to 100	8 5 8