Product Code	Company Code	Product Name	Cat egor y
AAAP	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term 15 Year Level Term 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP) 30 Year Level Term (with ROP) 10 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 21 Year Level Term (Super Pfd/Std Plus 22 Year Level Term (Super Pfd/Std Plus 23 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 26 Year Level Term (Super Pfd/Std Plus 27 Year Level Term (Super Pfd/Std Plus 28 Year Level Term (Super Pfd/Std Plus 39 Year Level Term (Super Pfd/Std Plus	) 4 ) 5 ) 6 ) 7 ) J ) K ) L
AAI L ALSI	AM L ALLI	MegaTerm(NY) 10 - 10 Year Term Term Life 2009 - 10 Year Term Life 2009 - 20 Year Term Life 2009 - 30 Year	3 3
ALSP		Term Life 2009 - 10 Year (Pfd Plus) Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 30 Year (Pfd Plus)	5 7 3 5 7
ALSS		Term Life 2009 - 10 Year (Super) Term Life 2009 - 20 Year (Super) Term Life 2009 - 30 Year (Super)	3 5 7
ALSU		Term Life 2009 - 10 Year (Ultra) Term Life 2009 - 20 Year (Ultra) Term Life 2009 - 30 Year (Ultra)	3 5 7
ALUI ALUS ALWI ALWS		Generation Planner II (1980 CSO) Generation Planner II (P+ Super/R+ Sel Generation Planner II - U/L no lapse Generation Planner II (P+ Super/R+ Sel	)
AMAM	AMAM	Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691 Easy Term 30 w/ROP (Simplified 06-9691	3 5 7 ) K
AMBM		Easy Term 20 w/ROP (Simplified 07-9734 Easy Term 30 w/ROP (Simplified 07-9734	) K
AMCO	AMCO	Term 10 Level Term Life Term 15 Level Term Life Term 20 Level Term Life	3 4 5
AMEH AMFI	AMHO AMFI	ART - Annual Renewable Term T2 EZ 20 Year T2 EZ 25 Year T2 EZ 30 Year	1 5 6 7
AMW	AVI V	Advantage Builder Series II w/NLG 175k Advantage Builder - Single Pay 175k Advantage Builder - Pay to 100 175k	+ 8 + O

Product Code	Company Code	Product Name	Cat egor y
AMMV		Advantage Builder - Pay to 65 175k Advantage Builder - 20 Pay 175k Advantage Builder - 10 Pay 175k Advantage Builder Series II (P+) (175k) Advantage Builder - Single Pay (P+/175k Advantage Builder - Pay to 100 (P+/175k Advantage Builder - Pay to 65 (P+/175k	(+ R (+ S (+ S () O () P () Q
AMNP	AMNT	Advantage Builder - 20 Pay (P+/175k Advantage Builder - 10 Pay (P+/175k ANI CO Select 10 (Plus) ANI CO Select 15 (Plus) ANI CO Select 20 (Plus) ANI CO Select 30 (Plus)	,
AMNT		ANI CO Select 15 with ROP (Plus) ANI CO Select 20 with ROP (Plus) ANI CO Select 30 with ROP (Plus) ANI CO Select 10 ANI CO Select 15 ANI CO Select 20 ANI CO Select 30 ANI CO Select 15 with ROP	J K M 3 4 5 7 J
AMTL	AMTA	ANICO Select 20 with ROP ANICO Select 30 with ROP Low-Load 10 Year Term Low-Load 20 Year Term Low-Load 30 Year Term	K M 3 5 7
AMTP		Low-Load 10 Year Term (Super Preferred Low-Load 20 Year Term (Super Preferred Low-Load 30 Year Term (Super Preferred	d) 3 d) 5
AMUN	AMSU	Term Protector Series III - LTP 10/10 Term Protector Series III - LTP 15/15 Term Protector Series III - LTP 20/20	4
AMUS		LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred) LTP 20/20 (P+ Elite / R+ Preferred)	5 3 4 5
AMUV	AVI V	Advantage Builder Series II w/NLG Advantage Builder - Single Pay Advantage Builder - Pay to 100 Advantage Builder - Pay to 65 Advantage Builder - 20 Pay	8 O P Q R S
AMJW		Advantage Builder - 10 Pay Advantage Builder Series II w/NLG (P+) Advantage Builder - Single Pay (P+) Advantage Builder - Pay to 100 (P+) Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+) Advantage Builder - 10 Pay (P+)	8 O P Q R
ANNP ANNT	AMNT	LTG Universal Life - pay to 100 (Plus) LTG Universal Life - pay to 100	P P
ARBG ARBH	AMGE	Sel ect - a- Term - 16 Year Sel ect - a- Term - 16 Year (Plus)	F F

Product Code	Company Code	Product Name	Cat egor y
ARDG ARDH AREG AREH ARFG		Sel ect - a- Term - 18 Year Sel ect - a- Term - 18 Year (Pl us) Sel ect - a- Term - 19 Year Sel ect - a- Term - 19 Year (Pl us) Sel ect - a- Term - 21 Year	F F F F
ARFH ARGG		Sel ect - a- Term - 21 Year (Plus) Sel ect - a- Term - 22 Year	F F F F
ARGH ARHG ARHH		Sel ect - a- Term - 22 Year (Pl us) Sel ect - a- Term - 23 Year Sel ect - a- Term - 23 Year (Pl us)	F
ARI G ARI H ARJG		Sel ect - a- Term - 24 Year Sel ect - a- Term - 24 Year (Pl us) Sel ect - a- Term - 26 Year	F F F
ARJH ARKG		Sel ect - a- Term - 26 Year (Plus) Sel ect - a- Term - 27 Year	F F
ARKH ARLG ARLH		Sel ect - a- Term - 27 Year (Pl us) Sel ect - a- Term - 28 Year Sel ect - a- Term - 28 Year (Pl us)	F F F
ARMG ARMH	A	Sel ect - a- Term - 29 Year Sel ect - a- Term - 29 Year (Pl us)	F F
ARMT	AMSV	Home Mortgage Series - 15/15 year Home Mortgage Series - 20/20 year Home Mortgage Series - 25/25 year	4 5 6
		Home Mortgage Series - 30/30 year Home Mortgage Series - 15/15 year/ROP Home Mortgage Series - 20/20 year/ROP	7 J K
		Home Mortgage Series - 25/25 year/ROP Home Mortgage Series - 30/30 year/ROP	L M
ARQS ARRG	AMGE AMGE	ROP Select-a-Term - 15 Year (Special) Select-a-Term - 10 Year Select-a-Term - 15 Year	F 3 4
		Sel ect - a- Ter m - 20 Year Sel ect - a- Ter m - 25 Year	5 6
		Select-a-Term - 30 Year ContinUL Extend Plus - no lapse UL Select-a-Term - Level to 65	7 8 T
∧ DDU		Select-a-Term - Level to 70 Select-a-Term - Level to 75	U V
ARRH		Sel ect - a- Term - 10 Year (Pl us) Sel ect - a- Term - 15 Year (Pl us) Sel ect - a- Term - 20 Year (Pl us)	3 4 5
		Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus) ContinUL Extend Plus - no lapse UL (+)	6 7 8
		Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus)	T U
ARRS ARSG	AMGG AMGE	Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - 20 Year (Special) ContinUL Extend Plus - no lapse (500K) ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year	V F 8 J K

Product Code	e Company Code	Product Name	Cat egor y
ARSH		ROP Select - a - Term - 25 Year ROP Select - a - Term - 30 Year ROP Select - a - Term - Level to 65 ROP Select - a - Term - Level to 70 ROP Select - a - Term - Level to 75 Continul Extend Plus - no lapse (+/500 ROP Select - a - Term - 15 Year (Plus) ROP Select - a - Term - 20 Year (Plus) ROP Select - a - Term - 25 Year (Plus) ROP Select - a - Term - Level to 65 (Plus) ROP Select - a - Term - Level to 70 (Plus) ROP Select - a - Term - Level to 70 (Plus)	J K L M W X
ARSS	AMGG	ROP Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - 25 Year (Special)	Y F
ARTS	A B (C) /	ROP Select - a - Term - 30 Year (Special)	F
ARXT	AMSV	Home Mortgage Series - 15/5 year Home Mortgage Series - 20/5 year Home Mortgage Series - 25/5 year Home Mortgage Series - 30/5 year Home Mortgage Series - 15/5 year/ROP Home Mortgage Series - 20/5 year/ROP Home Mortgage Series - 25/5 year/ROP Home Mortgage Series - 30/5 year/ROP	4 5 6 7 J K L M
ASFG	AMGG	ROP Select-a-Term - 21 Year	N
ASFH ASGG		ROP Select - a - Term - 21 Year (Plus) ROP Select - a - Term - 22 Year	N N
ASGH		ROP Select - a-Term - 22 Year (Plus)	N
ASHG ASHH		ROP Select - a - Term - 23 Year ROP Select - a - Term - 23 Year (Plus)	N N
ASI G		ROP Select - a - Term - 24 Year	N
ASI H ASJG		ROP Select-a-Term - 24 Year (Plus) ROP Select-a-Term - 26 Year	N N
ASJH		ROP Select-a-Term - 26 Year (Plus)	N
ASKG ASKH		ROP Select - a - Term - 27 Year ROP Select - a - Term - 27 Year (Plus)	N N
ASLG		ROP Select - a-Term - 28 Year	N
ASLH ASLS	AMGE	ROP Select - a - Term - 28 Year (Plus) Select - a - Term 10 (Special)	N F
ASMG	AMGG	ROP Select - a-Term - 29 Year	N
ASMH ASMS	AMGE	ROP Select - a - Term - 29 Year (Plus) Select - a - Term 15 (Special)	N F
ASNG	AMGG	ROP Select-a-Term - 31 Year	N
ASNH ASNS	AMGE	ROP Select - a - Term - 31 Year (Plus) Select - a - Term 20 (Special)	N F
ASOG	AMGG	ROP Select-a-Term - 32 Year	N
ASOH ASOS	AMGE	ROP Select - a - Term - 32 Year (Plus) Select - a - Term 25 (Special)	N F
ASPG	AMGG	ROP Select-a-Term - 33 Year	N
ASPH ASPS	AMGE	ROP Select - a - Term - 33 Year (Plus) Select - a - Term 30 (Special)	N F
ASQG	AMGG	ROP Select - a- Term - 34 Year	N

Pr oduct	Code	Company Code	Product Name	Cat egor y
ASQH ASRG ASRH			ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 35 Year ROP Select-a-Term - 35 Year (Plus)	N N N
ASSP		ASSU	Term 350 Plus - 10-year Term (Pfd Plus Term 350 Plus - 15-year Term (Pfd Plus Term 350 Plus - 20-year Term (Pfd Plus Term 350 Plus - 30-year Term (Pfd Plus	) 4 ) 5
ASSU			Term 350 Pl us - 10-year Term Term 350 Pl us - 15-year Term Term 350 Pl us - 20-year Term Term 350 Pl us - 30-year Term	, 3 4 5 7
ASTP			Level Benefit W L - Simplified Issue Non Med Term 350 - 10 Year (Select+) Non Med Term 350 - 15 Year (Select+)	8 3 4
ASTU			Non Med Term 350 - 20 Year (Select+) Non Med Term 350 - 30 Year (Select+) Non Med Term 350 - 10 Year Level Non Med Term 350 - 15 Year Level	5 7 3 4
ASWP			Non Med Term 350 - 20 Year Level Non Med Term 350 - 30 Year Level Term 350 Plus - 10-year Term (Plus/WA) Term 350 Plus - 15-year Term (Plus/WA)	5 7 3 4
ASWU			Term 350 Plus - 20-year Term (Plus/WA) Term 350 Plus - 30-year Term (Plus/WA) Term 350 Plus - 10-year Term (WA)	5 7 3
4700		4105	Term 350 Plus - 15-year Term (WA) Term 350 Plus - 20-year Term (WA) Term 350 Plus - 30-year Term (WA)	4 5 7
ATCG ATCH		AMGE	Sel ect - a- Term - 17 Year Sel ect - a- Term - 17 Year (Pl us)	F
AUOP		AURO	10- Year Term (issue ages 71-75)	F 3 3
AURO		710.10	10- Year Term	3
AVDP		AVI V	Term 20 (Premier P+ / Standard+ R+ / MD Term 30 (Premier P+ / Standard+ R+ / MD	) 5
AVDV			Ter m 20 (MD) Ter m 30 (MD)	, 5 7
AVI P			Annual Renewal Term (Premier/Standard+ Term 10 (Premier P+ / Standard+ R+) Term 20 (Premier P+ / Standard+ R+) Term 30 (Premier P+ / Standard+ R+)	) 1 3 5 7
A. G			Guarantee UL Solution (Premier) Guarantee UL Solution - Single Pay (P+Guarantee UL Solution - Pay to 100 (P+Guarantee UL Solution - Pay to 65 (P+Guarantee UL Solution - 20 Pay (P+Guarantee UL Solution - 10 Pay	8 O P Q R S
AVI V			Annual Renewal Term Term 10 Term 20 Term 30 Guarantee UL Solution	1 3 5 7 8

Pr oduct	Code	Company Code	Product Name	Cat egor y
			Guarantee UL Solution - Single Pay Guarantee UL Solution - Pay to 100 Guarantee UL Solution - Pay to 65 Guarantee UL Solution - 20 Pay Guarantee UL Solution - 10 Pay	O P Q R S
AVNP		AVI Y	Annual Renewal Term (Premier/Standard+ Term 10 (Premier P+ / Standard+ R+) Term 20 (Premier P+ / Standard+ R+) Term 30 (Premier P+ / Standard+ R+)	) 1 3 5 7
AVNV			Guarantee UL Solution (Premier) Annual Renewal Term Term 10 Term 20	8 1 3 5 7
AVUE AVUP AVVIP		AVI V	Term 30 Guarantee UL Solution Empire Solution Series II w/NLG Empire Solution Series II w/NLG (P+) Annual Renewal Term (Premier/Std+/VA)	7 8 8 8 1
AVVW			Term 10 (Premier P+ / Standard+ R+ / WA Term 20 (Premier P+ / Standard+ R+ / WA Term 30 (Premier P+ / Standard+ R+ / WA Annual Renewal Term (WA)	) 3 ) 5 ) 7 1
AVYE		AVI Y	Term 10 (WA) Term 20 (WA) Term 30 (WA) Empire Solution Series II w/NLG 175k+	3 5 7 8
AVYP AXDA AXDP AXTA		AXAA	Empire Solution Series II (P+) (175k) Annual Renewable Term (150) w/ 10% Annual Renewable Term (Elite/+/150/10%)	8 1 1
			Annual Renewable Term (150) Equitable Term 10 (150) Equitable Term 15 (150) Equitable Term 20 (150)	3 4 5
AXTO AXTP			TermOne (SM) - One Year Non-Renewable Annual Renewable Term (Elite/Plus / 150 Equitable Term 10 (Elite/Plus / 150) Equitable Term 15 (Elite/Plus / 150) Equitable Term 20 (Elite/Plus / 150)	1 ) 1 3 4 5
AXYA AXYP AXZA AXZP			Annual Renewable Term (149) Annual Renewable Term (Elite/Plus / 149 Annual Renewable Term (149) w/10% Annual Renewable Term (Elite/+/149/10%)	1
BALT		BALT	Secure Solution Protector - 10 Year Ter Secure Solution Protector - 15 Year Ter Secure Solution Protector - 20 Year Ter Secure Solution Protector - 30 Year Ter	m 3 m 4 m 5
BANN		BANN	OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus) OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus) Life Umbrella UL 120 - Gtd to 120 (Plus)	3 4 5 7

Product Code	Company Code	Product Name	Cat egor y
BANS		OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term Life Umbrella UL 120 - Quaranteed to 12	3 4 5 7 0 8
BONN		OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR) OPTerm 30 - 30 Year Term (Plus/OR)	3 4 5 7
BONS		OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR) OPTerm 30 - 30 Year Term (OR)	3 4 5 7
BOSP BOST CERE CEST CETN	BOST CERE CEST CETN	Legacy Whole Life (Elite Plus) Legacy Whole Life 10 Year Level Term Plan 10 Year Level Premium Term Term Guarant eed 10 (CT) Term Guarant eed 15 (CT) Term Guarant eed 20 (CT) Term Guarant eed 25 (CT) Term Guarant eed 30 (CT)	P P 3 3 4 5 6 7
CETP		Term Guarant eed 30 (CT / Pf +/ Rg+) Term Guarant eed 15 (CT / Pf + / Rg+) Term Guarant eed 20 (CT / Pf + / Rg+) Term Guarant eed 25 (CT / Pf + / Rg+) Term Guarant eed 30 (CT / Pf + / Rg+)	3 4 5 6 7
CI DN	CI NN	LifeHorizons Termsetter 15 (MD) LifeHorizons Termsetter 30 (MD)	4 7
CI DP		LifeHorizons Termsetter 15 (Sup/Sel/MD	) 4
CI NN		LifeHorizons Termsetter 30 (Sup/Sel/MD LifeHorizons Termsetter 10 LifeHorizons Termsetter 15 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 30 LifeHorizons Termsetter Plus 15 (w/ROP LifeHorizons Termsetter Plus 20 (w/ROP LifeHorizons Termsetter Plus 25 (w/ROP LifeHorizons Termsetter Plus 30 (w/ROP Perpet UL 121 - Pay to 100	3 4 5 6 7 ) , , K
CI NP		LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) Termsetter Plus 15 (w/ROP) (Sup/Sel) Termsetter Plus 20 (w/ROP) (Sup/Sel) Termsetter Plus 25 (w/ROP) (Sup/Sel) Termsetter Plus 30 (w/ROP) (Sup/Sel) Perpet UL 121 - Pay to 100 (Sup/Sel)	3 4 5 6 7 J K L M P

Product Code	e Company Code	Product Name	Cat egor y
CI PN		LifeHorizons Termsetter Plus 15 (ROP/PA LifeHorizons Termsetter Plus 20 (ROP/PA LifeHorizons Termsetter Plus 25 (ROP/PA LifeHorizons Termsetter Plus 30 (ROP/PA	) K ) L
CI PP		Termsetter Plus 15 (Select + / ROP/PA) Termsetter Plus 20 (Select + / ROP/PA) Termsetter Plus 25 (Select + / ROP/PA)	J K L M
CI RN CI RP CWOR	CONS	Termsetter Plus 30 (Select + / ROP/PA) Life Horizons UL 120 Life Horizons UL 120 (Select Plus) Conseco Mortgage Term - 10 Year	P P 3
		Conseco Mbrtgage Term - 15 Year Conseco Mbrtgage Term - 20 Year Conseco Mbrtgage Term - 30 Year Conseco Mbrtgage Term - 20 Year (w/ ROP	4 5 7 ) K
COBD COBP	COLU	Conseco Mortgage Term - 30 Year (w/ROP Term Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Pfd Plus) Nautical Term - 20 Year (Pfd Plus)	M 5 3 5
COBS		Nautical Term - 30 Year (Pfd Plus) Nautical Term - 20 Year with ROP (Pfd+ Nautical Term - 30 Year with ROP (Pfd+ Nautical Term - 10 Year (Super Pfd)	,
0050		Nautical Term - 20 Year (Super Pfd) Nautical Term - 30 Year (Super Pfd) Nautical Term - 20 Year with ROP (Super	5 7 ) K
COBU		Nautical Term - 30 Year with ROP (Super Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year with ROP	) M 3 5 7 K
COCL COEL COFL	COLL COLM COLL	Nautical Term - 20 Year with ROP Term Line 10 - 10 Year R&C Term Term Line 15 - 15 Year R&C Term CLIC 10 - 10 Year R & C Term	M 3 4 3
carc	COLM COLL	Term Line 20 - 20 Year (Low Band) Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term	5 4 5
COLE	COLM	Dignified Choice - Classic I Whole Life Term Line 10 - 10 Year R&C Term	8 3
COMP	COMP	Term Line 20 - 20 Year R&C Term Term Life 10 - 10 Year Term Term Life 15 - 15 Year Term Term Life 20 - 20 Year Term Term Life 30 - 30 Year Term	5 3 4 5 7
COMS		GUL Complete - Guaranteed to 120 Term Life 10 (Plus) Term Life 15 (Plus) Term Life 20 (Plus) Term Life 30 (Plus) GUL Complete - Guaranteed to 120 (Plus)	8 3 4 5 7 8

Pr oduct Code	Company Code	Product Name	Cat egor y
CONP	CONS	Conseco Term - 15 Year (Pfd Plus) Conseco Term - 20 Year (Pfd Plus) Conseco Term - 30 Year (Pfd Plus) Conseco Term - 20 Year (with ROP/Pfd+) Conseco Term - 30 Year (with ROP/Pfd+)	4 5 7 K M
CONS		Conseco Term - 15 Year Conseco Term - 20 Year Conseco Term - 30 Year Conseco Term - 20 Year (with ROP)	4 5 7 K
CONT	COTG	Conseco Term - 30 Year (with ROP) Annual Renewable Term to Age 100	M 1
ССССР	COLU	5 Year Renewable Term Nautical Term - 10 Year (Pfd Plus/OR) Nautical Term - 20 Year (Pfd Plus/OR) Nautical Term - 30 Year (Pfd Plus/OR) Nautical Term - 20 Year with ROP (P+/OF) Nautical Term - 30 Year with ROP (P+/OF)	
coos		Nautical Term - 30 Teal With ROP (F47 Or Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year with ROP (Sp/OF Nautical Term - 30 Year with ROP (Sp/OF	3 5 7 (x) K
coou		Nautical Term - 30 Year (OR) Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR) Nautical Term - 30 Year with ROP (OR) Nautical Term - 30 Year with ROP (OR) Nautical Term - 30 Year with ROP (OR)	3 5 7 K M
EMUU	EMPL	10- Year Level Term 15- Year Level Term 20- Year Level Term 30- Year Level Term	3 4 5 7
EMUV		10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred)	3 4 5 7
EM/U		ULTRA Value Term - 10 Year ULTRA Value Term - 15 Year ULTRA Value Term - 20 Year ULTRA Value Term - 30 Year ULTRA Value Term - 15 Year with ROP ULTRA Value Term - 20 Year with ROP	3 4 5 7 J K
EMV		ULTRA Value Term - 30 Year with ROP ULTRA Value Term - 10 Year (Pfd Plus) ULTRA Value Term - 15 Year (Pfd Plus) ULTRA Value Term - 20 Year (Pfd Plus) ULTRA Value Term - 30 Year (Pfd Plus) ULTRA Value Term - 15 Year with ROP (P+ ULTRA Value Term - 20 Year with ROP (P+ ULTRA Value Term - 30 Year with ROP (P+	·) K
FI CE	FI RD	Simple Term - 10 Year Simple Term - 15 Year	3 4

Pr oduct	Code	Company Code	Product Name	Cat egor y
FI CP		ŒAN	Simple Term - 20 Year Simple Term - 30 Year Colony 10 (OR) Colony 15 (OR) Colony 20 (OR) Colony 30 (OR) Lifetime FlexPlus II	5 7 3 4 5 7
FI CQ			GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse UL to 105 Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 10 Pay Colony 10 (P+ Pfd Best / R+ Select / OR Colony 15 (P+ Pfd Best / R+ Select / OR Colony 20 (P+ Pfd Best / R+ Select / OR Colony 30 (P+ Pfd Best / R+ Select / OR Lifetime FlexPlus II (P+ Best/R+ Select GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+) Lifetime FlexPlus II - Single Pay (P+/R+) Lifetime FlexPlus II - Pay to 65 (P+/R+)	4 5 7 8 E G
FI CS			Lifetime FlexPlus II - 20 Pay (P+/R+) Lifetime FlexPlus II - 10 Pay (P+/R+) Colony 10 (Standard / OR) Colony 15 (Standard / OR) Colony 20 (Standard / OR)	R S 3 4 5
FI RA		FI RA	Col ony 30 (St andard / OR) Low-Load 10 Year Term	7 3
FI RB			Low-Load 20 Year Term Low-Load 10 Year Term (Super Preferred	3 5 ) 3
FLMM		FI DL	Low-Load 20 Year Term (Super Preferred Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year	5 0 4 5
FLRM			Rapid Decision Mortgage Term - 30 Year Rapid Decision Mortgage Term - ROP Rapid Decision Mortgage Term - 20 ROP Rapid Decision Mortgage Term - 30 ROP Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Term - 30 Year	7 J K M 2 3 4 5 7
FLRR FMCP		ŒAN	Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Term - 20 Year (w/ROP) Rapid Decision Term - 30 Year (w/ROP) Rapid Decision Mortgage Term - 40 (ROP) Colony 10 (MD) Colony 15 (MD) Colony 20 (MD)	J K M 0 3 4 5

Product Code	Company Code	Product Name	Cat egor y
FMCQ		Col ony 30 (MD) Col ony 10 (P+ Pf d Best / R+ Select / MD Col ony 15 (P+ Pf d Best / R+ Select / MD Col ony 20 (P+ Pf d Best / R+ Select / MD Col ony 20 (P+ Pf d Best / R+ Select / MD	ý) 4 )) 5
FMCS		Colony 30 (P+ Pfd Best / R+ Select / MD Colony 10 (Standard / MD) Colony 15 (Standard / MD) Colony 20 (Standard / MD)	) 7 3 4 5 7
FPCP		Col ony 30 (St andar d / MD) Col ony 10 (PA & TX) Col ony 15 (PA & TX) Col ony 20 (PA & TX) Col ony 30 (PA & TX)	7 3 4 5 7
FPCQ		Col ony 30 (PA & TX) Col ony 10 (P+ Best / R+ Select / PA&TX Col ony 15 (P+ Best / R+ Select / PA&TX Col ony 20 (P+ Best / R+ Select / PA&TX Col ony 30 (P+ Best / R+ Select / PA&TX	3 ) 4 ) 5
FPCS		Col ony 10 (Standard / PA & TX) Col ony 15 (Standard / PA & TX) Col ony 20 (Standard / PA & TX) Col ony 30 (Standard / PA & TX) Col ony 30 (Standard / PA & TX)	, 7 3 4 5 7
FRCP		Col ony 10 Col ony 15 Col ony 20 Col ony 30	3 4 5 7
FRCQ		Col ony 10 (P+ Pf d Best / R+ Sel ect) Col ony 15 (P+ Pf d Best / R+ Sel ect) Col ony 20 (P+ Pf d Best / R+ Sel ect) Col ony 30 (P+ Pf d Best / R+ Sel ect)	3 4 5 7
FRCS		Col ony 10 (St andar d) Col ony 15 (St andar d) Col ony 20 (St andar d) Col ony 30 (St andar d)	3 4 5 7
FTLI	FI RM	Guarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20 Guarant eed Level Term 30	3 4 5 7
FTLP		GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+) GLT 30 (P+ Elite / R+ Std+)	3 4 5 7
GECP	GECA	Sure Term 10 (OR) Sure Term 15 (OR) Sure Term 20 (OR) Sure Term 30 (OR) Lifetime FlexPlus II GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse UL to 105 Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay	3 4 5 7 8 E G O Q R

Pr oduct Code	Company Code	Product Name	Cat egor y
ŒCQ.		Lifetime FlexPlus II - 10 Pay Sure Term 10 (P+ Best / R+ Select / OR) Sure Term 15 (P+ Pfd / R+ Select / OR) Sure Term 20 (P+ Best / R+ Select / OR) Sure Term 30 (P+ Best / R+ Select / OR) Lifetime FlexPlus II (P+ Best/R+ Select GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+) Lifetime FlexPlus II - Single Pay (P+/R+) Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+) Lifetime FlexPlus II - 10 Pay (P+/R+)	E G R+ O
GECS		Sure Term 10 (Standard / OR) Sure Term 15 (Standard / OR) Sure Term 20 (Standard / OR) Sure Term 30 (Standard / OR)	3 4 5 7
GGCA	GUAR	Level Term Gold 10 (extended conv.) Level Term Gold 15 (extended conv.) Level Term Gold 20 (extended conv.) Level Term Gold 30 (extended conv.)	3 4 5 7
GGCE		Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.) Level Term Gold 30 (Elite/ext. conv.)	3 4 5 7
GGCP		Level Term Gold 10 (Pf d Plus/ext. conv Level Term Gold 15 (Pf d Plus/ext. conv Level Term Gold 20 (Pf d Plus/ext. conv Level Term Gold 30 (Pf d Plus/ext. conv	) 3 ) 4 ) 5
GGLA		Yearly Renewable Term (YRT) Gold Level Term Gold 10 Level Term Gold 15 Level Term Gold 20 Level Term Gold 30	, 1 3 4 5 7
GGLE		YRT Gold (Elite) Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite)	1 3 4 5
GGLP		Level Term Gold 30 (Elite) YRT Gold (Preferred Plus) Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus)	7 1 3 4 5
GLEA	GLEA	Level Term Gold 30 (Preferred Plus) Gleaner Term - 10-Year Gleaner Term - 15-Year Gleaner Term - 20-Year	7 3 4 5
GLEE		Gleaner Term - 30-Year Gleaner Term - 10-Year (Elite Pfd) Gleaner Term - 15-Year (Elite Pfd) Gleaner Term - 20-Year (Elite Pfd) Gleaner Term - 30-Year (Elite Pfd)	7 3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
GLES		Gleaner Term - 10-Year (Super Pfd) Gleaner Term - 15-Year (Super Pfd) Gleaner Term - 20-Year (Super Pfd) Gleaner Term - 30-Year (Super Pfd)	3 4 5 7
GVCP	GECA .	Sure Term 10 (MD) Sure Term 15 (MD) Sure Term 20 (MD) Sure Term 30 (MD)	3 4 5 7
GWCQ		Sure Term 10 (P+ Best / R+ Select / MD) Sure Term 15 (P+ Best / R+ Select / MD) Sure Term 20 (P+ Best / R+ Select / MD)	3 4 5
GWCS		Sure Term 30 (P+ Best / R+ Select / MD) Sure Term 10 (Standard / MD) Sure Term 15 (Standard / MD) Sure Term 20 (Standard / MD) Sure Term 30 (Standard / MD)	7 3 4 5 7
GOVE	GOVE	Mark X - 10 Year Level Term  Mark X - 15 Year Level Term  Mark X - 20 Year Level Term	3 4
GOVP		Mark X – 10 Year (Preferred Plus) Mark X – 15 Year (Preferred Plus)	5 3 4 5
GPCP	GECA	Sure Term 10 (PA & TX) Sure Term 15 (PA & TX) Sure Term 20 (PA & TX)	3 4 5 7
GPCQ		Sure Term 30 (PA & TX) Sure Term 10 (P+ Best/R+ Select/ PA&TX) Sure Term 5 (P+ Best/R+ Select/ PA&TX) Sure Term 20 (P+ Best/R+ Select/ PA&TX) Sure Term 20 (P+ Best/R+ Select/ PA&TX)	3 4 5
GPCS		Sure Term 30 (P+ Best/R+ Select/ PA&TX) Sure Term 10 (Standard / PA & TX) Sure Term 15 (Standard / PA & TX) Sure Term 20 (Standard / PA & TX)	3 4 5
GRAN	GRAN	Sure Term 30 (Standard / PA & TX) Select Choice 10 - 10 Year Level Term Select Choice 15 - 15 Year Level Term Select Choice 20 - 20 Year Level Term	7 3 4 5
GRAP		Select Choice 30 - 30 Year Level Term Select Choice 10 - (Executive Preferred Select Choice 15 - (Executive Preferred Select Choice 20 - (Executive Preferred	4 5
GRCP	GECA .	Select Choice 30 - (Executive Preferred) Sure Term 10 Sure Term 15 Sure Term 20	3 4 5
GRCQ		Sure Term 30 Sure Term 10 (P+ Pf d Best / R+ Select) Sure Term 15 (P+ Pf d Best / R+ Select) Sure Term 20 (P+ Pf d Best / R+ Select)	7 3 4 5
GRCS		Sure Term 30 (P+ Pf d Best / R+ Select) Sure Term 10 (Standard)	7 3

Product Code	Company Code	Product Name	Cat egor y
GYAP	GENY	Sure Term 15 (Standard) Sure Term 20 (Standard) Sure Term 30 (Standard) Term 10 (P+ Pf d Best / R+ Select)	4 5 7 3
GYAS		Term 15 (P+ Pf d Best / R+ Select) Term 20 (P+ Pf d Best / R+ Select) Term 30 (P+ Pf d Best / R+ Select) Term 10 (St andard) Term 15 (St andard)	5 7 3 4 5 7 3 4 5 7
GYAT		Ter m 20 (St andar d) Ter m 30 (St andar d) Ter m 10 Ter m 15 Ter m 20	5 7 3 4
GYXP		Term 30 GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+) Lifetime FlexPlus II - Pay to 65 (P+/R+	E G
GYXT		GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse UL to 105	E G Q
HARB	HART	Lifetime FlexPlus II - Pay to 65 Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best	) 3 ) 4 ) 5
HARP		Hartford Bi centenni al Term 30 (Pf Best Hartford Bi centenni al Term 10 (Pf d+) Hartford Bi centenni al Term 15 (Pf d+) Hartford Bi centenni al Term 20 (Pf d+)	)
HART		Hartford Bicentennial Term 30 (Pfd+) Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20	) 3 ) 4 ) 5 ) 7 3 4 5 7 3 4 5
HAUP HAUT		Hartford Bicentennial Term 30 Hartford Bicentennial Freedom UL (P+) Hartford Bicentennial Freedom UL	7 8 8
HAYB	HARY	Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best	) 3
HAYP		Hartford Bi centennial Term 30 (Pf Best Hartford Bi centennial Term 10 (Pf d+) Hartford Bi centennial Term 15 (Pf d+) Hartford Bi centennial Term 20 (Pf d+)	) 7 3 4 5
HAYT		Hartford Bicentennial Term 30 (Pfd+) Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20	/ 3 4 5
HOUS	HOUS	Hartford Bicentennial Term 30 Simple Term - 10 Year Simple Term - 15 Year Simple Term - 20 Year Simple Term - 30 Year	) 4 5 7 3 4 5 7 3 4 5 7 3 4 5 7

Product Code	Company Code	Product Name	Cat egor y
HUFA	HUMF	HumanaOne Term 10 HumanaOne Term 15 HumanaOne Term 20	3 4 5
HUFP		HumanaOne Term 10 (Super Preferred) HumanaOne Term 15 (Super Preferred) HumanaOne Term 20 (Super Preferred)	3 4
HUKA	HUMK	HumanaOne Term 10 HumanaOne Term 15 HumanaOne Term 20	5 3 4
HUKP		HumanaOne Term 10 (Super Preferred) HumanaOne Term 15 (Super Preferred)	5 3 4 5 3
HUMA	HUMA	HumanaOne Term 20 (Super Preferred) HumanaOne Term 10 HumanaOne Term 15 HumanaOne Term 20	3 4
HUMP		HumanaOne Term 20 HumanaOne Term 10 (Super Preferred) HumanaOne Term 15 (Super Preferred)	4 5 3 4
HYUP HYUT	HARY	HumanaOne Term 20 (Super Preferred) Hartford Bicentennial Freedom UL (P+) Hartford Bicentennial Freedom UL	5 8 8
I LLI	I LLI	10- Year Term 15- Year Term 20- Year Term	3 4 5
		30-Year Term Life Foundations Whole Life - Continuou	7
		15-Year Term (with ROP) 20-Year Term (with ROP) 30-Year Term (with ROP)	K M
ILLP		10–Year Term (Super / Últra Std) 15–Year Term (Super / Ultra Std)	3 4
		20-Year Term (Super / Ultra Std) 30-Year Term (Super / Ultra Std) 15-Year Term (Super/Ultra Std / w/ROP)	5 7 J
		20-Year Term (Super/Ultra Std / w/ROP) 30-Year Term (Super/Ultra Std / w/ROP)	K M
I NDU	I NDU	Critical Choice Term - 15 Year Critical Choice Term - 20 Year	4 5
		Critical Choice Term - 30 Year Critical Choice Term - 20 Year (w/ROP)	7 K
I NXD		Critical Choice Term - 30 Year (w/ROP) Critical Choice Term - 15/5 Year Critical Choice Term - 20/5 Year	M 4 5
		Critical Choice Term - 20/5 Year Critical Choice Term - 30/5 Year Critical Choice Term - 20/5 Year (w/ROP	7
I OFE	I NDE	Critical Choice Term - 30/5 Year (w/ROP Foresters Lifefirst - 10 Year	3
LOED		Foresters Lifefirst - 20 Year Foresters Lifefirst - 30 Year Foresters Lifefirst - 10 Year (Plus)	5 7
I OFP		Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (Plus) Foresters Lifefirst - 30 Year (Plus)	3 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
IONE JGCK	JACK	Foresters Lifefirst - 20 Year (non-med) Foresters Lifefirst - 30 Year (non-med) Protector 10-Year Term	5 7 3
JCCP		Protector 15- Year Term Protector 20- Year Term Protector 10- Year Term (P+) Protector 15- Year Term (P+)	4 5 3 4
JHCP	JOHU	Protector 20-Year Term (P+) 15 Year Level (Super/Std+ with CER)	5 4
JHCU		20 Year Level (Super/Std+ with CER) 15 Year Level Premium Term (with CER)	5 4
JHGP		20 Year Level Premium Term (with CER) 10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+ Protection UL-G09 (Super/Std+) Protection UL-G09 - 1 Pay (Super/Std+) Protection UL-G09 - 20 Pay (Super/Std+)	) 4 ) 5 8 O R
JHGU		Protection UL-G09 - 10 Pay (Super/Std+) 10 Year Level Premium Term 15 Year Level Premium Term 20 Year Level Premium Term Protection UL-G09 Protection UL-G09 - Single Pay	S 3 4 5 8 0
JYCN	JOHY	Protection UL-G09 - 20 Pay Protection UL-G09 - 10 Pay 15 Year Level Premium Term (with CER)	R S 4
JYCP		20 Year Level Premium Term (with CER) 15 Year Level (Super/Std+ with CER)	5 4
JYYN		20 Year Level (Super/Std+ with CER) 10 Year Level Premium Term 15 Year Level Premium Term 20 Year Level Premium Term	5 4 5 3 4
JYYP		Protection UL-G09 Protection UL-G09 - Single Pay Protection UL-G09 - 20 Pay Protection UL-G09 - 10 Pay 10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+ Protection UL-G09 (Super/Std+) Protection UL-G09 - 1 Pay (Super/Std+) Protection UL-G09 - 20 Pay (Super/Std+)	) 4 ) 5 8 O R
JYZN		Protection UL-G09 - 10 Pay (Super/Std+) 10 Year Level Premium Term (ages 71+) 15 Year Level Premium Term (ages 66+)	S 3 4
JYZP		20 Year Level Premium Term (ages 61+) 10 Year Level Term (Super Pfd/ages 71+) 15 Year Level Term (Super Pfd/ages 66+)	5 3 4
LBTE	LNBE	20 Year Level Term (Super Pfd/ages 61+) TrueTerm - 10 Year	5 3

Product Co	ode Company Code	e Product Name	Cat egor y
LBTP		TrueTerm - 15 Year TrueTerm - 20 Year TrueTerm - 30 Year Legacy Secure 2007 no lapse UL (Band 1 TrueTerm - 10 Year (P+ Elite, R+ Select TrueTerm - 15 Year (P+ Elite, R+ Select TrueTerm - 20 Year (P+ Elite, R+ Select TrueTerm - 30 Year (P+ Elite, R+ Select	) 3 ) 4 ) 5 ) 7
LBUE LBUP LBVE LBVP LDI N	LNNA	Legacy Secure 2007 (Pfd Elite / Band 1 Legacy Secure 2007 no lapse UL (Band 2 Legacy Secure 2007 (Pfd Elite / Band 2 Legacy Secure 2007 no lapse UL (Band 3 Legacy Secure 2007 (Pfd Elite / Band 3 LifeElement (SM) Level Term - 10 (MD)	8 ) 8 ) 8
LDI P		LifeElement (SM) Level Term - 20 (MD) LifeElement (SM) Level Term - 10 (P+/MD	)) 3
LGWL	LNBE	LifeElement (SM) Level Term - 20 (P+/MD TrueTerm - 10 Year (WA) TrueTerm - 15 Year (WA) TrueTerm - 20 Year (WA)	)) 5 3 4 5 7
LGWM		TrueTerm - 30 Year (WA) TrueTerm - 10 Year (P+ Elite, R+ Sel/WA TrueTerm - 15 Year (P+ Elite, R+ Sel/WA TrueTerm - 20 Year (P+ Elite, R+ Sel/WA TrueTerm - 30 Year (P+ Elite, R+ Sel/WA	A) 3 A) 4 A) 5
LI BB	LI BB	Passport 20 Plus with ROP feature Passport 30 Plus with ROP feature	K M
LI BE LI BP	LI BE LI BB	Annual Renewable Term to Age 75 Passport 20 Plus with ROP feature Elit Passport 30 Plus with ROP feature Elit	1 e K
LI BS	LI BE	RBC ExpressTERM - 10 Year RBC ExpressTERM - 15 Year RBC ExpressTERM - 20 Year	3 4 5
LI DN	LNNA	LifeElement Term - 10 (MD / til 12/01) LifeElement Term - 20 (MD / til 12/01) LGUL (May 2008)	3 5 8
LI DP		LifeElement Term - 10 (P+/MD/til 12/01 LifeElement Term - 20 (P+/MD/til 12/01	) 3
LI LE	LI BE	LGUL (P+ / May 2008) RBC Level TERM - 10 Year Term RBC Level TERM - 15 Year Term RBC Level TERM - 20 Year Term	3 4 5
LI LP		RBC Level TERM - 30 Year Term RBC Level TERM - 10 Year Term (Plus) RBC Level TERM - 15 Year Term (Plus) RBC Level TERM - 20 Year Term (Plus) RBC Level TERM - 30 Year Term (Plus)	7 3 4 5 7
LI NN	LNNA	LifeElement Term - 10 Year (til 12/01) LifeElement Term - 15 Year (til 12/01) LifeElement Term - 20 Year (til 12/01) LifeElement Term - 30 Year (til 12/01)	3 4 5 7

Product Cod	de Company Code	Product Name	Cat egor y
LI NP		LGUL LifeElement Term - 10 (P+ / til 12/01) LifeElement Term - 15 (P+ / til 12/01) LifeElement Term - 20 (P+ / til 12/01) LifeElement Term - 30 (P+ / til 12/01)	8 3 4 5 7
LI SB	LI BE	LGUL (P+) RBC ExpressTERM II - 10 Year RBC ExpressTERM II - 15 Year RBC ExpressTERM II - 20 Year	8 3 4 5
LNI N	LNNA	RBC ExpressTERMII - 30 Year LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year	5 7 3 4 5 7
LNI P		LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+)	7 3 4 5 7
LNYN	LNLI	LifeElement (SM) Level Term - 30 (P+) LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year	3 4 5
LNYP		LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+)	7 3 4 5
LONN	LNNA	LifeElement (SM) Level Term - 30 (P+) LifeElement (SM) Level Term - 10 (2008) LifeElement (SM) Level Term - 15 (2008) LifeElement (SM) Level Term - 20 (2008)	7 3 4 5
LONP		LifeElement (SM) Level Term - 30 (2008) LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+)	7 3 4 5
LYNN	LNLI	LifeElement (SM) Level Term - 30 (P+) LifeElement Term - 10 Year (til 12/01) LifeElement Term - 15 Year (til 12/01) LifeElement Term - 20 Year (til 12/01) LifeElement Term - 30 Year (til 12/01)	7 3 4
LYNP		LGUL LifeElement Term - 10 (P+ / til 12/01) LifeElement Term - 15 (P+ / til 12/01) LifeElement Term - 20 (P+ / til 12/01) LifeElement Term - 30 (P+ / til 12/01)	8 3 4 5 7
M DL	M DT	LGUL (P+) Premier CS3 - 10 Year Term Premier CS3 - 15 Year Term Premier CS3 - 20 Year Term Essential Guarantee UL - 1 pay (\$250k) Essential Guarantee UL - p100 (\$250k) Essential Guarantee UL - p65 (\$250k) Essential Guarantee UL - 20p (\$250k)	() P () Q

Pr oduct C	Code Company Code	Product Name	Cat egor y
M DP		Essential Guarantee UL - 10p (\$250K) Premier CS3 - 10 Year Term (P+) Premier CS3 - 15 Year Term (P+) Premier CS3 - 20 Year Term (P+)	S 3 4 5
		Essential Guarantee UL - 1 pay P+(\$250K) Essential Guarantee UL - p100 P+ (\$250K) Essential Guarantee UL - p65 P+ (\$250K) Essential Guarantee UL - 20p P+ (\$250K) Essential Guarantee UL - 10p P+ (\$250K)	O P Q R
M EL		Executive CS3 - 10 Year Term Executive CS3 - 15 Year Term Executive CS3 - 20 Year Term	3 4 5
		Essential Guarantee UL - 1 pay (\$25K) Essential Guarantee UL - p100 (\$25K) Essential Guarantee UL - p65 (\$25K) Essential Guarantee UL - 20p (\$25K)	) P ) Q
M EP		Essential Guarantee UL - 10p (\$25K) Executive CS3 - 10 Year (P+) Executive CS3 - 15 Year (P+) Executive CS3 - 20 Year (P+)	
		Essential Guarantee UL - 1 pay P+ (\$25K Essential Guarantee UL - p100 P+ (\$25K Essential Guarantee UL - p65 P+ (\$25K	) O ) P ) Q
M NN	M NM	Essential Guarantee UL - 20p P+ (\$25K) Essential Guarantee UL - 10p P+ (\$25K) Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year	
		Advantage Elite Term Life – 15 Year Advantage Elite Term Life – 20 Year Advantage Elite Term Life – 30 Year	4 5 7
M NP		Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus)	2 3 4 5
MOTB	MOTO	Advantage Elite Term - 30 Year (Plus) Value Term Plus - 40-Year (Pfd Best) Value Term Plus - 10-Year (Pfd Best) Value Term Plus - 15-Year (Pfd Best)	7 0 3 4
МОТО		Value Term Plus - 20-Year (Pfd Best) Value Term Plus - 25-Year (Pfd Best) Value Term Plus - 30-Year (Pfd Best) Value Term Plus - 40-Year Plan Value Term Plus - 10-Year Plan	5 6 7 0 3
		Value Term Plus - 15-Year Plan Value Term Plus - 20-Year Plan Value Term Plus - 25-Year Plan Value Term Plus - 30-Year Plan	4 5 6 7
MOTP		Value Term Plus - 40-Year (Pf d Plus) Value Term Plus - 10-Year (Pf d Plus) Value Term Plus - 15-Year (Pf d Plus) Value Term Plus - 20-Year (Pf d Plus)	0 3 4 5

Product Code	Company Code	Product Name Category	or y
MTGN	MASM	Value Term Plus - 25-Year (Pfd Plus) Value Term Plus - 30-Year (Pfd Plus) Term 5G Term 10G Term 20G	6 7 2 3 5 7
MTGP		Term 30G Term 5G (Ultra Preferred) Term 10G (Ultra Preferred) Term 20G (Ultra Preferred)	7 2 3 5 7
MTLI	METL	Term 30G (Ultra Preferred) Guaranteed Level Term 10 Guaranteed Level Term 15 Guaranteed Level Term 20 Guaranteed Level Term 30	7 3 4 5 7
MTLP		GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+) GLT 30 (P+ Elite / R+ Std+)	3 4 5 7
MTRP	MTRU	SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 30 (Preferred Plus)	3 4 5 7
MTRU		SelecTerm 10 (NV, NJ, OR) SelecTerm 15 (NV, NJ, OR) SelecTerm 20 (NV, NJ, OR) SelecTerm 30 (NV, NJ, OR)	3 4 5 7
MTSP		Selecter in 30 (NV, NO, CX) SelecTer in 10 (Preferred Plus) SelecTer in 15 (Preferred Plus) SelecTer in 20 (Preferred Plus) SelecTer in 30 (Preferred Plus)	3 4 5 7
MTSU		Sel ecTer m 10 Sel ecTer m 15 Sel ecTer m 20 Sel ecTer m 30	3 4 5 7
MULE MULP MUTE MUTP	METL	Gtd Advantage UL (2001 CSO / til 09/30) Gtd Advantage UL (Elite / til 09/30) Guaranteed Advantage UL (2001 CSO) Guaranteed Advantage UL (2001 CSO/Elite)	8 8 8 8
MYGN	MASM	Ter m 5G (NY) Ter m 10G (NY) Ter m 20G (NY) Ter m 30G (NY)	2 3 5 7
MYGP		Term 5G (Ultra Preferred / NY) Term 10G (Ultra Preferred / NY) Term 20G (Ultra Preferred / NY) Term 30G (Ultra Preferred / NY)	2 3 5 7
MYUE	METR	Guarant eed Advant age UL (2001 CSO)	8
MYUP NATV	NATI	Guaranteed Advantage UL (2001 CSO/Elite) ART - Annual Renewable Term GL-10 - 10 Year Level Term GL-15 - 15 Year Level Term	8 1 3 4

Pr oduct Code	Company Code	Product Name	Cat egor y
NATW		ART - Annual Renewable Term (Elite Pfd) GL-10 - 10 Year (Elite Preferred) GL-15 - 15 Year (Elite Preferred)	1 3 4
NDGA NDGP NFGA	NORA	TermGUL - pay to 100 no lapse UL (\$250K TermGUL - pay to 100 (\$250K/Super) ADDvantage 10 (8/13)	
		ADDvantage 15 (08/13) ADDvantage 20 (08/13) TermGUL - pay to 100 no lapse UL (\$25K)	4 5 P
NFGP		ADDvantage 10 (Super Pfd / 8/13) ADDvantage 15 (P+ Super Pfd / 08/13) ADDvantage 20 (Super Preferred / 08/13)	3 4
NICT\ /	NIATI	TermGUL - pay to 100 (\$25K/ Super)	
NGTV NGTW	NATI	GL-20 - 20 Year Level Term GL-20 - 20 Year (Elite Preferred)	5 5
NOTN	NORM	TT Term 10 - 1 Year Term for 10 Years	1
NOTO		TT Level Term 20 (issue ages 51+)	5 ) 1
NOTP		TT Term 10 - 1 Year for 10 Yrs (Prem er TT Level Term 20 (Prem er NT/ages 51+)	5
NOWM		TT Term 80 - 1 Year R & C Term	1
		TT Level Term 10 TT Level Term 20	3
NOMP		TT Term 80 - 1 Year R & C (Premier NT)	5 1
		TT Level Term 10 (Premier NT)	3
N 100 / 0.1		TT Level Term 20 (Premier NT)	5
NOYN NOYP		TT Level Term 20 (NY) TT Level Term 20 (Premier NT / NY)	3 5 5 5
NPGA	NORA	Cust om Guarant ee Gen 5 - 1 pay (\$250K	) O
		Cust om Guarant ee Gen 5 - p100 (\$250K	
		Cust om Guarant ee Gen 5 - p65 (\$250K Cust om Guarant ee Gen 5 - 20p (\$250K	
		Cust om Guar ant ee Gen 5 - 10p (\$250K	
NPGP		Cust om Quar ant ee Gen 5 - 1 pay P+(\$250K	
		Cust om Guarant ee Gen 5 - p100 P+ (\$250K Cust om Guarant ee Gen 5 - p65 P+ (\$250K	
		Cust om Guar ant ee Gen 5 - 20p P+ (\$250K	
		Cust om Guarant ee Gen 5 - 10p P+ (\$250K	) S
NUGA		Cust om Guarant ee Gen 5 - 1 pay (\$25K	
		Cust om Guarant ee Gen 5 - p100 (\$25K Cust om Guarant ee Gen 5 - p65 (\$25K	
		Cust om Guar ant ee Gen 5 - 20p (\$25K	) R
NII IOD		Cust om Guarant ee Gen 5 - 10p (\$25K	
NUGP		Cust om Guarant ee Gen 5 - 1 pay P+ (\$25K Cust om Guarant ee Gen 5 - p100 P+ (\$25K	
		Cust om Guar ant ee Gen 5 - p65 P+ (\$25K	) Q
		Cust om Guarant ee Gen 5 - 20p P+ (\$25K	
NVVL	NATW	Custom Guarantee Gen 5 - 10p P+ (\$25K YourLife(SM) - 10 Year Term	) S 3
	11 11	YourLife(SM) - 20 Year Term	5
		Your Life (SM) - 30 Year Term	7
		YourLife No-Lapse Guarantee UL - to 121	8

Product Code	Company Code	Product Name	Cat egor y
NVVP		Your Life No-Lapse Guarantee UL - to 100 Your Life (SM) - 10 Year Term (Pfd Plus) Your Life (SM) - 20 Year Term (Pfd Plus) Your Life (SM) - 30 Year Term (Pfd Plus) Your Life No-Lapse UL - to 121 (Pfd Plus)	E 3 5 7 8
NXTV	NATI	YourLife No-Lapse UL - to 100 (Pfd Plus) L-15 - 15 Year Level Term L-20 - 20 Year Level Term	8 E 4 5
NXTW		L-15 - 15 Year (Elite Preferred) L-20 - 20 Year (Elite Preferred)	4 5
NYLA	NEVW	Indeterminate Premium Term (Non-Smoker) Five Year Term 20/10 Year Term	1 2
NYLP	NEVZ NEVY	Term to Age 90 - 10 Year Level Term Indeterminate Premium Term (Select Pfd) Five Year Term (Select Preferred) 20/10 Year Term (Select Preferred)	5 3 1 2 5 3
NYLS NYMA	NEWZ NEWY	Term to Age 90 - 10 Year (Select Pfd) Indeterminate Premium Term (Smoker) Increasing Premium Term Insurance 20 Year Level Term (20LT)	3 1 1 5
NYMP		Increasing Premium Term (Select Pfd)	1 5
NYMS NYTV	NATI	20 Year Level Term (20LT) (Select Pfd) Increasing Premium Term (Smoker) GL-10 - 10 Year Level Term (NY) GL-15 - 15 Year Level Term (NY)	1 3 4
NYTW		GL-20 - 20 Year Level Term (NY) GL-10 - 10 Year (Elite Preferred/NY) GL-15 - 15 Year (Elite Preferred/NY) GL-20 - 20 Year (Elite Preferred/NY)	5 3 4 5 3 5 7
NYWL	NATW	YourLife(SM) - 10 Year Term (NY) YourLife(SM) - 20 Year Term (NY) YourLife(SM) - 30 Year Term (NY)	3 5 7
NYWP		Your Life No-Lapse UL - to 121 (NY) Your Life (SM) - 10 Year Term (P+ / NY) Your Life (SM) - 20 Year Term (P+ / NY) Your Life (SM) - 30 Year Term (P+ / NY)	8 3 5 7
NYYA	NEVW	YourLife No-Lapse UL - to 121 (P+/NY) Five Year Term (NY) Term Life to 70 (20/10 Year Term - NY)	8 2 5 F
NYYP		Term Life to age 70 (NY - ages 51+) Five Year Term (Select Preferred / NY) 20/10 Year Term (Select Preferred/NY)	2 5
NZTV	NATI	Term Policy to 70 (51+ Select Pfd - NY) L-15 - 15 Year Level Term (NY) L-20 - 20 Year Level Term (NY)	F 4 5
NZTW		L-20 - 20 Year Level Term (NY) L-15 - 15 Year (Elite Preferred/NY) L-20 - 20 Year (Elite Preferred/NY)	5 4 5
OCNC OMWI	OCCI OHI N	ULTIMATE TERM 10 - 10 Year Term Term 15 Plus (Series VI) Term 20 Plus (Series VI)	3 4 5

Product Code	e Company Code	Product Name	Cat egor y
OMMN		Term 15 Plus (P+ Super Pfd / R+ Select	
OMYJ		Term 20 Plus (P+ Super Pfd / R+ Select Term 15 (Series VI) Term 20 (Series VI)	) 5 4 5
OMYN		Term 15 (P+ Super Pf d / R+ Select) Term 20 (P+ Super Pf d / R+ Select)	4 5
ONW		Term 10 Plus (Series VI)	3
ONWN		Term 10 Plus (P+ Super Pfd / R+ Select	) 3
ONYJ		Term 10 (Series VI)	3
ONYN		Term 10 (P+ Super Pfd/R+ Select)	3
PACL	PACL	Pacific-ART - Annual Renewable Term	1
		Pacific-10 - 10 Year Renewable	3
		Pacific-20 - 20 Year Renewable	5
PACN		Pacific-ART - ART (Preferred Plus)	1
		Pacific-10 - 10 Year (Preferred Plus)	3
		Pacific-20 - 20 Year (Preferred Plus)	5
PACS		Pacific-ART - ART (Super Preferred)	1
		Pacific-10 - 10 Year (Super Preferred)	3
		Pacific-20 - 20 Year (Super Preferred)	5
PAGI	PACI	Ten Year Term	3
PAI C		One Year Term Plus	1
PANA	PANA	5-Year Level Term	2
PANP		Sentinel Series 10 (Preferred Plus)	3
		Sentinel Series 20 (Preferred Plus)	5
PANS		Sentinel Series 10 - 10-Year Term	3
D.4.T.1		Sentinel Series 20 - 20-Year Term	5 3
PATN	DALII	10-Year Level Term	
PAUL	PAUL	Selector 1 - 1 Year Term Selector 10 - 10 Year Term	1 3
PAXP	PANA	Sentinel Series 20/10 (Preferred Plus)	3 5 5
PAXS		Sentinel Series 20/10 - 20-Year Term	
PENB	PENN	Guaranteed 10 Year Term (Preferred Best	) 3
		Guaranteed 15 Year Term (Preferred Best	
		Guaranteed 20 Year Term (Preferred Best	) 5
PENC		Guaranteed 10 Year Term	3
		Guaranteed 15 Year Term	4
		Guarant eed 20 Year Term	5
PENP		Quarant eed 10 Year Term (Preferred Plus	
		Guarant eed 15 Year Term (Preferred Plus	
DOI 10		Guarant eed 20 Year Term (Preferred Plus	
PGNC		Guaranteed Protection UL - gtd to 121	8
PGNP	DDI 10	Guaranteed Protection UL - gtd to 121 P	
PPDC	PRUC	Term Elite 10 (til 10/30)	3
		Term Elite 15 (til 10/30)	4
DDDC		Term Elite 20 (til 10/30)	5
PPDS		Term Elite 10 (P+ Best/R+ NS+/til 10/30	
		Term Elite 15 (P+/R+ / til 10/30)	4
PPEC		Term Elite 20 (P+/R+ / til 10/30) UL Protector with NLG to 121 (250K-999K	5 () 8
IFLO		UL Protector w/NLG to 121 (250K-999K	
		UL Protector w/NLG to 121 - 20 Pay (250	
		OL TIOLOGOLOI WINLO LO 121 - 10 Fay (200	, 3

Product Code	Company Code	Product Name	Cat egor y
PPES		UL Protector with NLG (250K-999K/Plus UL Protector w/NLG to 121 - (250K/Plus)	) 8 R
PPFC		UL Protector w/NLG to 121 - (250K/Plus) Term Essential 10 (<250K PruXpress ONLY	S ) 3 ) 4
1110		Term Essential 15 (<250K PruXpress ONLY	
		Term Essential 20 (<250K PruXpress ONLY	5
		Term Essential 30 (<250K PruXpress ONLY	) 7 8
		UL Protector with NLG to 121 (1000K+) UL Protector w/NLG to 121 - 20 Pay (\$1m	
		UL Protector w/NLG to 121 - 10 Pay (\$1m	
PPFS		Term Essential 10 (P+ Best / R+ NS+)	3
		Term Essential 15 (P+ Best / R+ NS+) Term Essential 20 (P+ Best / R+ NS+)	4
		Term Essential 30 (P+ Best / R+ NS+)	5 7
		UL Protector with NLG (1000K / Plus)	8 R
		UL Protector w/NLG to 121 - (\$1m/Plus)	R
PPUC		UL Protector w/NLG to 121 - (\$1m/Plus) Term Elite 10 (<250K PruXpress ONLY/WA	S ) 3
1100		Term Elite 15 (<250K PruXpress ONLY/WA	
		Term Elite 20 (<250K PruXpress ONLY/WA	5
		UL Protector with NLG to 121 (1000K+)	8 J
		PruLife ROP Term 15 (til 11/31) PruLife ROP Term 20 (til 11/31)	K
		PruLife ROP Term 30 (til 11/31)	M
		UL Protector w/NLG to 121 - 20 Pay (\$1m	) R
PPUS		UL Protector w/NLG to 121 - 10 Pay (\$1m Term Elite 10 (P+ Best / R+ NS+ / WA)	) S 3 4
FF00		Term Elite 15 (P+ Best / R+ NS+ / VA)	4
		Term Elite 20 (P+ Best / R+ NS+ / WA)	5 8
		UL Protector with NLG (1000K / Plus)	
		PruLife ROP 15 (P+ / R+ / til 11/31) PruLife ROP 20 (P+ / R+ / til 11/31)	J K
		PruLife ROP 30 (P+ / R+ / til 11/31)	M
		UL Protector w/NLG to 121 - (\$1m/Plus)	R
DDMO		UL Protector w/NLG to 121 - (\$1m/Plus)	S
PPWC		Term Essential 10 (<250K PruXpress / WA Term Essential 15 (<250K PruXpress / WA	,
		Term Essential 20 (<250K PruXpress / WA	,
		Term Essential 30 (<250K PruXpress / WA	
PPWS		Term Essential 10 (P+ Best / R+ NS+ / WA	
		Term Essential 15 (P+ Best / R+ NS+ / WA Term Essential 20 (P+ Best / R+ NS+ / WA	,
		Term Essential 30 (P+ Best / R+ NS+ / WA	
PPYC	PRW	Term Elite 10 (NY/<250K PruXpress ONLY	
		Term Elite 15 (NY/<250K PruXpress ONLY Term Elite 20 (NY/<250K PruXpress ONLY	
		Term Elite 30 (NY/<250K Pruxpress ONLY	
		UL Protector with NLG to 121 (250K-999K	8
PPYS		Term Elite 10 (NY / P+ Best / R+ NS+)	3
		Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+)	4 5
		IGIIII LII LE ZU (INI / FT DESL / NT INOT)	5

Pr oduct Code	Company Code	Product Name	Cat egor y
PRAJ	PROA	Term Elite 30 (NY/P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus) Empire Term - 10 Year Empire Term - 15 Year Empire Term - 20 Year	3 4 5
PRAK		Empire Term - 25 Year Empire Term - 10 Year (Super Preferred Empire Term - 15 Year (Super Preferred Empire Term - 20 Year (Super Preferred	) 4 ) 5
PRCI	PRI N	Empire Term - 25 Year (Super Preferred) 10-Year Term 15-Year Term 20-Year Term 30-Year Term	6 3 4 5 7
PRCP		10- Year Term (Super Pf d / Super St d) 15- Year Term (Super Pf d / Super St d) 20- Year Term (Super Pf d / Super St d) 30- Year Term (Super Pf d / Super St d)	7 3 4 5 7
PRDI PRDP PRI M	PRI M	30-Year Term (WA) 30-Year Term (Super Pfd / Super Std/WA) Cust om Advant age - 10 Year	7
I IVI	I IVI IVI	Cust om Advant age - 15 Year Cust om Advant age - 20 Year Cust om Advant age - 25 Year Cust om Advant age - 30 Year Cust om Advant age - 35 Year	4 5 6 7
PRI N PRI P		Cust om Advant age - 35 Year (age 35+) Cust om Advant age - 10 Year (Pf d Pl us) Cust om Advant age - 15 Year (Pf d Pl us) Cust om Advant age - 20 Year (Pf d Pl us) Cust om Advant age - 25 Year (Pf d Pl us) Cust om Advant age - 30 Year (Pf d Pl us) Cust om Advant age - 35 Year (Pf d Pl us)	9 9 3 4 5 6 7 9
PRI Q PRJC	PRW	Cust om Advantage - 35 Year (age 35+/P+) PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30	
PRJS		PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+)	J K M
PRTA	PRTC	Level Term II - 10 Year Level Term II - 15 Year Level Term II - 20 Year	3 4 5
PRTB		LTII - 10 Year (Pf Select, R+ Std+) LTII - 15 Year (Pf Select, R+ Std+) LTII - 20 Year (Pf Select, R+ Std+)	3 4 5
PRTC		LTII - 10 Year (P+) LTII - 15 Year (P+)	3
PRUC	PRUC	LTII – 20 Year (P+) Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY)	4 5 3 4

Pr oduct	Code	Company Code	Product Name	Cat egor y
PRUS			Term Elite 20 (<250K PruXpress ONLY) Term Elite 30 (<250K PruXpress ONLY) UL Protector with NLG to 121 (250K-999K) PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/ NLG to 121 - 20 Pay (250) UL Protector w/ NLG to 121 - 10 Pay (250) Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+) Term Elite 30 (P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus) PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+)	J K M R S 3 4 5 7 8 J K M
PRXA		PRTC	UL Protector w/ NLG to 121 - (250K/ Plus) UL Protector w/ NLG to 121 - (250K/ Plus) Level Term II - 10/5 Year Level Term II - 15/5 Year	R S 3 4
PRXB			Level Term II - 20/5 Year LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (Pf Select, R+ Std+)	5 3 4
PRXC			LTII - 20/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+) LTII - 15/5 Year (P+)	5 3 4
PRYM		PRI M	LTII - 20/5 Year (P+) Cust om Protection Series IV - 10 Year Cust om Protection Series IV - 15 Year Cust om Protection Series IV - 20 Year Cust om Protection Series IV - 25 Year	5 3 4 5 6
PTVL		PROT	Cust om Protection Series IV - 30 Year Protective ValueChoice 10 Protective ValueChoice 15 Protective ValueChoice 20 Protective ValueChoice 25	7 3 4 5 6
PTVP			Protective ValueChoice 30 Protective ValueChoice 10 (Select) Protective ValueChoice 15 (Select) Protective ValueChoice 20 (Select) Protective ValueChoice 25 (Select)	7 3 4 5 6
PVLL			Protective ValueChoice 30 (Select) Protective Centennial GII UL Centennial GII UL - to age 80 Centennial GII UL - to age 85 Centennial GII UL - to age 90 Centennial GII UL - to age 95 Centennial GII UL - to age 100 Centennial GII UL - to age 105 Centennial GII UL - to age 110 Protective Centennial GII - Single Pay	7 8 A B C D E G H O

Product Code	Company Code	Product Name	Cat egor y
PVLP		Protective Centennial GII UL - pay to 6 Protective Centennial GII UL - 20 Pay Protective Centennial GII UL - 10 Pay Centennial GII UL - to age 65 Centennial GII UL - to age 70 Centennial GII UL - to age 75 Protective Centennial GII UL (Select) Centennial GII UL - to age 80 (P+) Centennial GII UL - to age 85 (P+) Centennial GII UL - to age 85 (P+) Centennial GII UL - to age 90 (P+) Centennial GII UL - to age 90 (P+) Centennial GII UL - to age 100 (P+) Centennial GII UL - to age 100 (P+) Centennial GII UL - to age 110 (P+) Protective Centennial GII (Select 1pay Protective Centennial GII (Select 20 Protective Centennial GII (Select 10 Centennial GII UL - to age 65 (P+) Centennial GII UL - to age 65 (P+) Centennial GII UL - to age 65 (P+) Centennial GII UL - to age 70 (P+)	RSTUV8ABCDEGHOQR
PVTA	PRTC	Centennial GII UL – to age 75 (P+) Level Term I – 10 Year Level Term I – 15 Year	V 3 4
PVTB		Level Term I - 20 Year  LTI - 10 Year (Pf Select, R+ Std+)  LTI - 15 Year (Pf Select, R+ Std+)	5 3 4
PVTC		LTI - 20 Year (Pf Select, R+ Std+) LTI - 10 Year (P+) LTI - 15 Year (P+) LTI - 20 Year (P+)	5 3 4 5
PVXA		Level Term I - 10/5 Year Level Term I - 15/5 Year Level Term I - 20/5 Year	5 3 4 5
PVXB		LTI - 10/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (Pf Select, R+ Std+) LTI - 20/5 Year (Pf Select, R+ Std+)	3 4 5
PVXC		LTI - 10/5 Year (P+) LTI - 15/5 Year (P+) LTI - 20/5 Year (P+)	3 4 5
PYRA PYYC	PYRA PRW	Annual Renewable Term Term Essential 10 (NY/ <250K PruXpress) Term Essential 15 (NY/ <250K PruXpress) Term Essential 20 (NY/ <250K PruXpr ONL) Term Essential 30 (NY/ <250K PruXpress)	1 3 4 7) 5 7
PYYS		UL Protector with NLG to 121 (1000K+) Term Essential 10 (NY / P+ Best / R+ NS+ Term Essential 15 (NY / P+ Best / R+ NS+ Term Essential 20 (NY / P+ Best / R+ NS+ Term Essential 30 (NY / P+ Best / R+ NS+	-) 4 -) 5 -) 7
RDTP	RELL	UL Protector with NLG (1000K / Plus) TermSmart 10 - (P+ Super / R+ Select)	8 3

Pr oduct	Code	Company Code	Product Name	Cat egor y
RDTS			TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select) TermSmart 10 - 10 Year Term TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term	4 5 7 3 4 5
RFNS		RELR	TermSmart 30 - 30 Year Term TermSmart 10 - 10 Year Term TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term TermSmart 30 - 30 Year Term	7 3 4 5 7
RFNT			ING Guaranteed Death Benefit UL II TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select)	8 3 4 5 7
ROTP		RELL	ING Guaranteed Death Benefit UL II Plus TermSmart 10 - (P+ Super / R+ Select/OR) TermSmart 15 - (P+ Super / R+ Select/OR) TermSmart 20 - (P+ Super / R+ Select/OR) TermSmart 30 - (P+ Super / R+ Select/OR)	3 4 5 7
ROTS			ING ROP Term - 15 Enhanced (P+/R+) ING ROP Term - 20 Enhanced (P+/R+) ING ROP Term - 30 Enhanced (P+/R+) TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR) TermSmart 20 - 20 Year Term (OR) TermSmart 30 - 30 Year Term (OR) ING ROP Term - 15 Enhanced	J K M 3 4 5 7 J
ROYA		ROYA	I NG ROP Term - 20 Enhanced I NG ROP Term - 30 Enhanced Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term Royal Advantage 10 - 10 Year with ROP Royal Advantage 20 - 20 Year with ROP	5 7 I K
ROYP			Royal Advantage 30 - 30 Year with ROP Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super) Royal Advantage 20 with ROP (Super)	M 3 5 7 I K
RWTP		RELL	Royal Advantage 30 with ROP (Super) TermSmart 10 - (P+ Super / R+ Select/WA) TermSmart 15 - (P+ Super / R+ Select/WA) TermSmart 20 - (P+ Super / R+ Select/WA)	4
RWTS			TermSmart 10 - 10 Year Term (WA) TermSmart 15 - 15 Year Term (WA)	3 4
RYNS		RELR	TermSmart 20 - 20 Year Term (WA) ING ROP Term - 15 Enhanced ING ROP Term - 20 Enhanced	5 J K

Pr oduct Code	Company Code	Product Name	Cat egor y
RYNT		ING ROP Term - 30 Enhanced ING ROP Term - 15 Enhanced (P+/R+) ING ROP Term - 20 Enhanced (P+/R+) ING ROP Term - 30 Enhanced (P+/R+)	M J K M
SAFE SAFS	SYME	Expert - ART (Non-Smoker) Expert - ART (Smoker)	1 1 1
SAG	SAG	Platinum Series 20 Platinum Series 30	5 7
SAGP		Platinum Series 20 (Super Pfd) Platinum Series 30 (Super Pfd)	5 7
SAI Z SAVE	SAVE	Gold Series 10 ZZ Term (ages 66+) T-10/10 - 10 Year Term Guarant eed 10 T-15/15 - 15 Year Term Guarant eed 15 T-20/20 - 20 Year Term Guarant eed 20	3 3 4 5
SAVP		T-25/25 - 25 Year Term Guarant eed 25 T-30/30 - 30 Year Term Guarant eed 30 T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+)	5 7 3 4 5 6 7 3 4 5 6 7 3 5 7
SAZI	SAGI	T-30/30 - 30 Year (P+ / R+) Gold Series 10 ZZ Term Gold Series 20 ZZ Term Gold Series 30 ZZ Term	7 3 5
SETE	SEDE	ING Guaranteed Death Benefit ULII	8
SETP SMMP	SEMU	ING Guaranteed Death Benefit UL II Plus Premier LT Suite 10-Year (P+ / 4/2007) Premier LT Suite 15-Year (P+)	3 4
SMMT		Premier LT Suite 20-Year (P+ / 4/2007) Premier LT Suite 10-Year (4/2007) Premier LT Suite 15-Year	8 8 3 4 5 3 4 5 3 4
SMPP		Premier LT Suite 20-Year (4/2007) LT Protector 10-Year (Preferred Plus) LT Protector 15-Year (Preferred Plus) LT Protector 20-Year (Preferred Plus)	5
SMPT		LT Protector 30-Year (Preferred Plus) LT Protector 10-Year LT Protector 15-Year LT Protector 20-Year	7 3 4 5
SMYP		LT Protector 30-Year LT Protector 10-Year (Pfd Plus / NY) LT Protector 15-Year (Pfd Plus / NY) LT Protector 20-Year (Pfd Plus / NY)	7 3 4
SMYT		LT Protector 30- Year (Pfd Plus / NY) LT Protector 10- Year (NY) LT Protector 15- Year (NY) LT Protector 20- Year (NY)	4 5 7 3 4 5 7 3 4 5 7 3
STOE	STON	LT Protector 30-Year (NY) Stonebridge Term - 10 (Pfd. Elite) Stonebridge Term - 15 (Pfd. Elite) Stonebridge Term - 20 (Pfd. Elite)	7 3 4 5

Pr oduct	Code	Company Code	Product Name	Cat egor y
STON			St onebridge Term - 30 (Pf d. Elite) St onebridge Term - 20 (Pf d. Elite/ROF St onebridge Term - 30 (Pf d. Elite/ROF St onebridge Term - 10 Year St onebridge Term - 15 Year St onebridge Term - 20 Year St onebridge Term - 30 Year	7 (P) K (P) M 3 4 5 7
STOP			St onebridge Term - 20 Year with ROP St onebridge Term - 30 Year with ROP St onebridge Term - 10 (Pf d. Plus) St onebridge Term - 15 (Pf d. Plus) St onebridge Term - 20 (Pf d. Plus) St onebridge Term - 30 (Pf d. Plus)	K M 3 4 5 7
STWN			Stonebridge Term - 20 (Pfd. Plus/ROP) Stonebridge Term - 30 (Pfd. Plus/ROP) Simplified Issue Term - 15 Year Simplified Issue Term - 20 Year Simplified Issue Term - 25 Year Simplified Issue Term - 30 Year Simplified Issue Term - 20 Year w/ROP	
SUNL		SUNL	Simplified Issue Term - 25 Year W/ROP Simplified Issue Term - 30 Year W/ROP Sun Universal Protector Sun Universal Protector - Single Pay Sun Universal Protector - Pay to 100 Sun Universal Protector - 10 Pay	L M 8 O P S
SUNP			Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super Universal Protector - Pay to 100 (Super Sun Universal Protector - 10 Pay (Super Super S	er) 8 er) O
SUNS SUSN		SUNS	Select Term to 95 Plus Term 10 - 10 Year Term Term 20 - 20 Year Term	1
SUSP			Preferred Elite Term 10	3 5 3 5
SYMB		SYME	Preferred Elite Term 20 10 Year Level Term (Preferred Best/05 15 Year Level Term (Preferred Best/05 20 Year Level Term (Preferred Best/05 30 Year Level Term (Preferred Best/05	5) 3 5) 4 5) 5
SYME			10 Year Level Term (2005) 15 Year Level Term (2005) 20 Year Level Term (2005)	7 3 4 5 7
SYMP			30 Year Level Term (2005) 10 Year Level Term (Preferred Plus/05) 15 Year Level Term (Preferred Plus/05) 20 Year Level Term (Preferred Plus/05) 30 Year Level Term (Preferred Plus/05)	5) 3 5) 4 5) 5
SYNL		SUNN	Sun Universal Protector Sun Universal Protector - Single Pay Sun Universal Protector - Pay to 100 Sun Universal Protector - 10 Pay	8 O P S

Product Code	Company Code	Product Name	Cat egor y
SYNP		Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super Universal Protector - Pay to 100 (Super Sun Universal Protector - 10 Pay (Super	) Р
SYOB	SYME	10 Year Level Term (Pf d Best / WA) 15 Year Level Term (Pf d Best / WA) 20 Year Level Term (Pf d Best / WA) 30 Year Level Term (Pf d Best / WA)	) S 3 4 5 7
SYŒ		10 Year Level Term (WA) 15 Year Level Term (WA) 20 Year Level Term (WA)	3 4 5 7 3 4
SYOP		30 Year Level Term (WA) 10 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Plus / WA) 20 Year Level Term (Pfd Plus / WA)	5
SZMB		30 Year Level Term (Pfd Plus / WA) 10 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Best) 20 Year Level Term (Preferred Best)	7 3 4 5
SZME		30 Year Level Term (Preferred Best) 10 Year Level Term 15 Year Level Term 20 Year Level Term	7 3 4 5 7
SZMP		30 Year Level Term 10 Year Level Term (Preferred Plus) 15 Year Level Term (Preferred Plus) 20 Year Level Term (Preferred Plus)	7 3 4 5 7
TFNA	TRAO	30 Year Level Term (Preferred Plus) Final Expense Insurance	/ P
TI AA	TI AA	Annual Renewable Term Life Insurance 10-Year Level Term 15-Year Level Term 20-Year Level Term	1 3 4
TI AP		30- Year Level Term Annual Renewable Term (Preferred Plus) 10- Year Level Term (Preferred Plus) 15- Year Level Term (Preferred Plus) 20- Year Level Term (Preferred Plus)	5 7 1 3 4 5
TI NA		30- Year Level Term (Preferred Plus) Annual Renewable Term Life (NY) 10- Year Level Term (NY) 15- Year Level Term (NY) 20- Year Level Term (NY)	7 1 3 4 5
TI NP		30- Year Level Term (NY) Annual Renewable Term (Pref Plus / NY) 10- Year Level Term (Pref Plus / NY) 15- Year Level Term (Pref Plus / NY) 20- Year Level Term (Pref Plus / NY)	7 1 3 4 5
TLDE	TRAL	30-Year Level Term (Pref Plus / NY) Ultima Elite II - 20 Year with ROP Ultima Elite II - 30 Year with ROP	7 K M

Pr oduct Cod	e Company Code	Product Name	Cat egor y
TLDP		Ultima Elite II - 20 (Pfd. Plus/ROP)	K
TLDS		Ultima Elite II - 30 (Pfd. Plus/ROP) Ultima Elite II - 20 (Pfd. Elite/ROP)	M K
TLEE		Ultima Elite II - 30 (Pfd. Elite/ROP)	M 3
ILEE		Ultima Elite Term II – 10 Year Ultima Elite Term II – 15 Year	4
		Ultima Elite Term II – 20 Year Ultima Elite Term II – 30 Year	5 7
		Ultima Elite II - 30 Year with ROP (PA)	
TLEP		Ultima Elite Term II - 10 (Pfd. Plus)	3 4
		Ultima Elite Term II - 15 (Pfd. Plus) Ultima Elite Term II - 20 (Pfd. Plus)	5
		Ultima Elite Term II - 30 (Pfd. Plus)	7
TLES		Ultima Elite II - 30 (Pfd. Plus/ROP/PA) Ultima Elite Term II - 10 (Pfd. Elite)	) M 3
		Ultima Elite Term II - 15 (Pfd. Elite)	4
		Ultima Elite Term II - 20 (Pfd. Elite) Ultima Elite Term II - 30 (Pfd. Elite)	5 7
T		Ultima Elite II - 30 (Pfd. Elite/ROP/P/	
TLUE		Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level	4 5
		Home Protector Elite - 25 Year Level	6
		Home Protector Elite - 30 Year Level Home Protector Elite - 20 Year w/ROP	7 K
		Home Protector Elite - 25 Year w/ROP	L
TCCA	TRAO	Home Protector Elite – 30 Year w/ROP Trendsetter Super YRT	M 1
		Trendsetter Super 10	3
		Trendsetter Super 15 Trendsetter Super 20	4 5
		Trendsetter Super 25	5 6
		Trendsetter Super 30 TransACE 2007 - No Lapse UL to 121	7 8
TCCP		Trendsetter Super YRT (Plus)	1
		Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus)	3 4
		Trendsetter Super 20 (Preferred Plus)	5
		Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus)	6 7
		TransACE 2007 - No Lapse UL to 121 (P+)	8
TCCS		Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus)	3 4
		Trendsetter Super 20 (Standard Plus)	5
		Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus)	6 7
TRCA		Trendsetter Super YRT (MD)	1
TRCP		Trendsetter ROP 30 Trendsetter Super YRT (Plus / MD)	M 1
		Trendsetter ROP 30 (Preferred Plus)	M
TRCS TRTU	TRUS	Trendsetter ROP 30 (Standard Plus) TermNet 10-Year Term	M 3

Pr oduct Code	Company Code	Product Name	Cat egor y
TRUT		TermNet 5-Year Term TermNet 15-Year Term	2 4
TWNA TYNA	TRAO TRAF	Final Expense Insurance (WA)	P P
TYSA	IRAF	Final Expense Insurance Trendsetter Super YRT	1
		Trendsetter Super 10	3
		Trendsetter Super 15	4
		Trendsetter Super 20 Trendsetter Super 25	5 6
		Trendsetter Super 30	7
TYSP		Trendsetter Super YRT (Plus)	1
		Trendsetter Super 10 (Preferred Plus)	3
		Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus)	4 5
		Trendsetter Super 25 (Preferred Plus)	6
		Trendsetter Super 30 (Preferred Plus)	7
TYSS		Trendsetter Super 10 (Standard Plus)	3
		Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus)	4 5
		Trendsetter Super 25 (Standard Plus)	6
	. =	Trendsetter Super 30 (Standard Plus)	7
UNHO	UTHO UNLA	Express Issue Deluxe Whole Life Annual Renewable Term	8 1
UNLI UNPO	UTHO	Express Issue Premier Whole Life	8
UNYN	UNCE	Keyst one Term 1 (NY)	1
UNYS		Keyst one Term 1 (P+ / R+ Select) (NY)	1
UNZP		Keyst one Term 10 (P+ / R+ Select) (NY)	3
		Keyst one Term 15 (P+ / R+ Select) (NY) Keyst one Term 20 (P+ / R+ Select) (NY)	4 5
		Keyst one Term 30 (P+ / R+ Select) (NY)	7
UNZY		Keyst one Term 10 (NY)	3
		Keystone Term 15 (NY) Keystone Term 20 (NY)	4 5
		Keyst one Term 30 (NY)	7
URLS	UTST	Select - a - Term 10 (Special / 08/01)	F
URMS		Sel ect - a - Ter m 15 (Special / 08/01)	F
URNS UROS		Sel ect - a - Ter m 20 (Speci al / 08/01) Sel ect - a - Ter m 25 (Speci al / 08/01)	F F
URPS		Sel ect - a- Ter m 30 (Special / 08/01)	F
USBG		Sel ect - a- Ter m - 16 Year (08/01)	E
USBH USCG		Sel ect - a - Term - 16 Year (Pl us / 08/01) Sel ect - a - Term - 17 Year (08/01)	F F
USCH		Sel ect - a- Term - 17 Year (Plus / 08/01)	F
USDG		Sel ect - a- Ter m - 18 Year (08/01)	F
USDH		Select - a - Term - 18 Year (Plus / 08/01)	F
USED USEE		ContinUL Extend Plus - no lapse UL ContinUL Extend Plus - no lapse UL (+)	8 8
USEG		Sel ect - a- Term - 19 Year (08/01)	F
USEH		Sel ect - a- Ter m - 19 Year (Pl us / 08/01)	F
USFG		Sel ect - a - Term - 21 Year (08/01)	F
USFH		Sel ect - a - Term - 21 Year (Pl us / 08/01)	F

Product Code	Company Code	Product Name	Cat egor y
USGG USGH USHG USHH USI G USI H USJG USJH USKG USKH USLG USLH USMG		Sel ect - a- Ter m - 22 Year (08/01) Sel ect - a- Ter m - 22 Year (Pl us / 08/01) Sel ect - a- Ter m - 23 Year (08/01) Sel ect - a- Ter m - 23 Year (08/01) Sel ect - a- Ter m - 24 Year (08/01) Sel ect - a- Ter m - 24 Year (08/01) Sel ect - a- Ter m - 26 Year (08/01) Sel ect - a- Ter m - 26 Year (08/01) Sel ect - a- Ter m - 26 Year (08/01) Sel ect - a- Ter m - 27 Year (08/01) Sel ect - a- Ter m - 27 Year (08/01) Sel ect - a- Ter m - 28 Year (08/01) Sel ect - a- Ter m - 28 Year (Pl us / 08/01) Sel ect - a- Ter m - 28 Year (Pl us / 08/01) Sel ect - a- Ter m - 29 Year (08/01)	F F F F F F F
USMH UTCP	UTOM	Select-a-Term - 29 Year (Plus / 08/01) Term Life Complete - 15 Year Term Life Complete - 20 Year Term Life Complete - 30 Year Term Life Complete - 15 Year with ROP Term Life Complete - 20 Year with ROP Term Life Complete - 30 Year with ROP	F 4 5 7 J K M
UTED UTEE	UTST	ContinUL Extend Plus - no lapse (\$500K) ContinUL Extend Plus - no lapse (+/500K)	8
UTEP	UTOM	Term Life Express - 15 Year Term Life Express - 20 Year Term Life Express - 30 Year Term Life Express - 15 Year with ROP Term Life Express - 20 Year with ROP	4 5 7 J K
UTES UTFG UTFH UTFS	UTSU	Term Life Express - 30 Year with ROP LTG Ultra-C NY -10 Year (Special) ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus) LTG Ultra-C NY -15 Year (Special)	M F N N F
UTEC	UNCE	Keyst one Term 1 Keyst one Term 10 Keyst one Term 15 Keyst one Term 20 Keyst one Term 30	1 3 4 5 7
UTGG UTGH	UTSU	ROP Select - a - Term - 22 Year ROP Select - a - Term - 22 Year (Plus)	, N N
UТGP	UNCE	Keyst one Term 1 (P+ / R+ Select) Keyst one Term 10 (P+ / R+ Select) Keyst one Term 15 (P+ / R+ Select) Keyst one Term 20 (P+ / R+ Select) Keyst one Term 30 (P+ / R+ Select)	1 3 4 5 7
UTGS UTHE	UTSU UTHE	LTG Ultra-C NY -20 Year (Special) ART100 - Annual Renewable Term	F 1
UTHG UTHH	UTSU	Protector Whole Life - Simplified Issue ROP Select-a-Term - 23 Year ROP Select-a-Term - 23 Year (Plus)	8 N N
UTHO	UTHO	Express Issue Term 20 Express Issue Term 30	5 7

Product Code	Company Code	Product Name	Cat egor y
UTHS UTI C	UTSU UNCE	Premier Term 20 (with ROP) Premier Term 30 (with ROP) LTG Ultra-C NY - 30 Year (Special) Keystone Term 15 (CA, IN, OR, PA) Keystone Term 20 (CA, IN, OR, PA)	K M F 4 5
ՄΠ G ՄП H ՄП Р	UTSU UNCE	Keyst one Term 30 (CA, IN, OR, PA) ROP Select - a - Term - 24 Year ROP Select - a - Term - 24 Year (Plus) Keyst one Term 15 (P+/R+) (CA, IN, PA&OR) Keyst one Term 20 (P+/R+) (CA, IN, OR, PA)	7 N N 4 5
UTIS UTJG UTJH UTJS UTKG UTKH UTLG UTLH UTMG UTMH UTNG UTNH UTOG UTOH UTPG UTPH UTPP	UTOM	Keyst one Term 30 (P+/R+) (CA, IN, PA, OR) ROPTerm NY - 15 Year (Special / 2006) ROP Select - a - Term - 26 Year ROP Select - a - Term - 26 Year (Plus) ROPTerm NY - 20 Year (Special / 2006) ROP Select - a - Term - 27 Year ROP Select - a - Term - 27 Year ROP Select - a - Term - 28 Year ROP Select - a - Term - 28 Year ROP Select - a - Term - 29 Year ROP Select - a - Term - 29 Year ROP Select - a - Term - 31 Year ROP Select - a - Term - 31 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year ROP Select - a - Term - 36 Year ROP Select - a - Term - 37 Year ROP Select - a - Term - 38 Year	7 F N N F N N N N N N N N N N N N 3 4 5
UTPQ UTQG UTQH UTQS UTRG	UTSU	Term Life 30 - 30 Year Term GUL Complete - Guaranteed to 120 GUL Complete - Single Pay GUL Complete - Pay to 100 GUL Complete - pay to 65 GUL Complete - 20 Pay GUL Complete - 10 Pay Term Life 10 (Plus) Term Life 15 (Plus) Term Life 20 (Plus) Term Life 30 (Plus) GUL Complete - Guaranteed to 120 (Plus GUL Complete - Single Pay (Plus) GUL Complete - Pay to 100 (Plus GUL Complete - Pay to 65 (Plus) GUL Complete - pay to 65 (Plus) GUL Complete - 20 Pay (Plus) GUL Complete - 10 Pay (Plus) GUL Complete - 34 Year ROP Select - a Term - 34 Year (Plus) ROP Select - a Term - 15 Year (Special) ROP Select - a Term - 35 Year	7 8 O P Q R S 3 4 5 7 8 O

Pr oduct	Code	Company Code	Product Name	Cat egor y
UTRH UTRS UTSS UTTS UTYD		UTST	ROP Select-a-Term - 35 Year (Plus) ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 25 Year (Special) ROP Select-a-Term - 30 Year (Special) Select-a-Term - 10 Year (08/01)	N F F F 3
			Sel ect - a- Term - 15 Year (08/01) Sel ect - a- Term - 20 Year (08/01) Sel ect - a- Term - 25 Year (08/01) Sel ect - a- Term - 30 Year (08/01) ROP Sel ect - a- Term - 15 Year ROP Sel ect - a- Term - 20 Year	4 5 6 7 J K
			ROP Select - a Term - 25 Year	L
			ROP Select-a-Term - 30 Year Select-a-Term - Level to 65 (08/01)	M T
			Select-a-Term - Level to 70	U
			Select-a-Term - Level to 75 ROP Select-a-Term - Level to 65	V W
			ROP Select-a-Term - Level to 70	X
UTYE			ROP Select-a-Term - Level to 75 Select-a-Term - 10 Year (Plus / 08/01)	Y 3
			Select-a-Term - 15 Year (Plus / 08/01)	4
			Sel ect - a - Term - 20 Year (Pl us / 08/01) Sel ect - a - Term - 25 Year (Pl us / 08/01)	5 6
			Select-a-Term - 30 Year (Plus / 08/01)	7
			ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus)	J K
			ROP Select - a - Term - 25 Year (Plus)	L
			ROP Select - a - Term - 30 Year (Plus)	M
			Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus)	T U
			Select - a - Term - Level to 75 (Plus)	V
			ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus)	W X
			ROP Select-a-Term - Level to 75 (Plus)	Υ
MCJJ		WECO	Focus Term 10 - 10 Year Focus Term 15 - 15 Year	3 4
			Focus Term 20 - 20 Year	5
			Focus Term 25 - 25 Year Focus Term 30 - 30 Year	6 7
WCJK			Focus Term 10 - 30 Year (Super Pfd)	3
			Focus Term 15 - 15 Year (Super Pfd)	4
			Focus Term 20 - 20 Year (Super Pfd) Focus Term 25 - 25 Year (Super Pfd)	5 6
			Focus Term 30 - 30 Year (Super Pfd)	7
WDCJ			LifeTime Platinum III LifeTime Platinum III – to age 80	8 A
			LifeTime Platinum III - to age 85	В
			LifeTime Platinum III - to age 90	C
			LifeTime Platinum III – to age 95 LifeTime Platinum III – to age 100	D E
			LifeTime Platinum III - to age 105	Ġ

Product Code	Company Code	Product Name	Cat egor y
WDCK		LifeTime Platinum III - to age 110 LifeTime Platinum III 8/09 - Single Pay LifeTime Platinum III - Pay to 65 LifeTime Platinum III - 20 Pay LifeTime Platinum III - 10 Pay LifeTime Platinum III - to age 65 LifeTime Platinum III - to age 70 LifeTime Platinum III - to age 75 LifeTime Platinum III - to age 75 LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 85 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 110 (P+) LifeTime Platinum III - to age 110 (P+) LifeTime Platinum III (Select one pay) LifeTime Platinum III (Select 20 pay) LifeTime Platinum III (Select 10 pay)	QRSTUV8ABCDEGHO
WESP	WEST	LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 70 (P+) LifeTime Platinum III - to age 75 (P+) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus) 30-Year Level Term (Preferred Plus)	U
WESS		Return of Premium 20-Year (Pfd Plus) 10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred)	V 3 4 5 7 K 3 4 5 7
WEST		Return of Premium 20-Year (Super Pfd) 10-Year Guarant eed Level Term 15-Year Guarant eed Level Term 20-Year Guarant eed Level Term 30-Year Guarant eed Level Term	K 3 4 5 7
W LP	W LP	Ret urn of Premium Term - 20-Year Penn Term 10 (Plus) Penn Term 15 (Plus) Penn Term 20 (Plus) Penn Term 30 (Plus)	K 3 4 5 7
WILR		Life Umbrella UL 120 - Gtd to 120 (Plus Penn Term 10 Penn Term 15 Penn Term 20 Penn Term 30	3 4 5 7
WOMA	WOWA	Life Umbrella UL 120 - Quaranteed to 12 Ten Year Renewable and Convertible Term Twenty Year Convertible Term	υ 8 1 3 5
WOMP		Ten Year R & C Term (Preferred Plus)	3

Pr oduct	Code	Company Code	Product Name	Cat egor y
WTRE		WERE	Twenty Year Convertible Term (Pfd Plus) WRL TermPlus - 10 Year WRL TermPlus - 15 Year WRL TermPlus - 20 Year	3 4 5
			WRL TermPlus – 30 Year WRL TermPlus with ROP – 20 Year WRL TermPlus with ROP – 30 Year	7 K M
WTRP			WRL TermPlus - 10 Year (Pfd Plus) WRL TermPlus - 15 Year (Pfd Plus) WRL TermPlus - 20 Year (Pfd Plus)	3 4 5 7
			WRL TermPlus - 30 Year (Pfd Plus) WRL TermPlus with ROP - 20 Year (Pfd+) WRL TermPlus with ROP - 30 Year (Pfd+)	K M
WTRS			WRL TermPlus - 10 Year (Pfd Elite) WRL TermPlus - 15 Year (Pfd Elite) WRL TermPlus - 20 Year (Pfd Elite) WRL TermPlus - 30 Year (Pfd Elite) WRL TermPlus with ROP - 20 Year (Elite) WRL TermPlus with ROP - 30 Year (Elite)	3 4 5 7 K
WTSP		WEST	eTerm 20 - Level Term (Preferred Plus) eTerm 30 - Level Term (Preferred Plus)	5 7
WTSS			eTerm 20 - Level Term (Super Preferred) eTerm 30 - Level Term (Super Preferred)	5
WTST			eTerm 20 - Guarant eed Level Term eTerm 30 - Guarant eed Level Term	5 7