Company/ Product List

Cat egor y

AAA Life Insurance Company AAAL 10 Year Level Term 3 AAAP 10 Year Level Term (Super Pf d/St d Pl us) 3 AOAL 10 Year Level Term (2005) 10 Year Level Term (Super Preferred) 10 Year Level Term (VA) 3 AOAP 3 AOWL 10 Year Level Term (Super Pfd / WA) 3 AOWP AAAL 15 Year Level Term 4 AAAP 15 Year Level Term (Super Pfd/Std Plus) 15 Year Level Term (2005) 4 AOAL AOAP 15 Year Level Term (Super Preferred) AOWL 15 Year Level Term (VA) AOWP 15 Year Level Term (Super Pfd / WA) 4 20 Year Level Term AAAL 5 20 Year Level Term (Super Pfd/Std Plus) 5 AAAP AOAL 20 Year Level Term (2005) 20 Year Level Term (Super Preferred) 20 Year Level Term (VA) 5 AOAP 5 AOWL AOWP 20 Year Level Term (Super Pfd / WA) 5 AAAL 6 25 Year Level Term 25 Year Level Term (Super Pfd/Std Plus) 6 AAAP 25 Year Level Term (2005) 6 AOAL 6 AOAP 25 Year Level Term (Super Preferred) 6 AOWL 25 Year Level Term (VA) AOWP 25 Year Level Term (Super Pfd / WA) 6 30 Year Level Term 7 AAAL 7 AAAP 30 Year Level Term (Super Pf d/St d Pl us) 7 AOAL 30 Year Level Term (2005) 30 Year Level Term (Super Preferred) 30 Year Level Term (WA) 30 Year Level Term (Super Pfd / WA) 7 AOAP 7 AOWL 7 AOWP 8 AAAL LifeTime UL (LTULII) AAAP LifeTime UL (LTULII) (Super Preferred) 8 15 Year Level Term (with ROP) AAAL J 15 Year Level Term (Super Pfd/Std Plus) AAAP J J AOAL 15 Year Level Term (with ROP / 2005) AOAP 15 Year Level Term (Super Pfd w/ROP) J 20 Year Level Term (with ROP) 20 Year Level Term (Super Pfd/Std Plus) AAAL K AAAP K 20 Year Level Term (with ROP / 2005) K AOAL AOAP 20 Year Level Term (Super Pfd w/ROP) K 25 Year Level Term (with ROP) AAAL L AAAP 25 Year Level Term (Super Pfd/Std Plus) L L AOAL 25 Year Level Term (with ROP / 2005) AOAP 25 Year Level Term (Super Pfd w/ROP) L 30 Year Level Term (with ROP) 30 Year Level Term (Super Pfd/Std Plus) AAAL M AAAP M 30 Year Level Term (with ROP / 2005) AOAL М AOAP 30 Year Level Term (Super Pfd w/ROP) M

	Company/ Pr oduct Li st	Cat egor y
ALTI ALTS ALLI ALLI ALLI ALLI ALLI ALLI ALLI ALUS ALUI ALUS ALTI ALUS ALTI ALTS ALTI ALTS ALTI ALTS ALTI ALTS ALTI ALTS ALTI ALTI ALTS ALTI ALTS ALTI ALTS ALTI ALTS ALTI ALTI ALTI ALTI ALTI ALTI ALTI ALTI	Allianz Life Insurance Company of NA 10 Year Term Life 10 Year Term Life (P+ Super/R+ Select) 10 Year Term Life (P+ Elite Select) 10 Year Term Life (2004) 10 Year Term Life (P+ Super/R+Select) 10 Year Term Life (P+ Elite Select) 20 Year Term Life (P+ Super/R+Select) 20 Year Term Life (P+ Super/R+Select) 20 Year Term Life (P+ Elite Select) 30 Year Term Life (P+ Elite Select) 30 Year Term Life (P+ Elite Select) 30 Year Term Life (P+ Elite Select) Generation Planner II - U/L no Lapse Generation Planner II (P+ Super/R+ Sel) Generation Planner II (P+ Super/R+ Sel) Ceneration Planner II (P+ Super/R+ Sel) 20 Year Term Life with ROP 20 Year Term Life (P+ Elite Select) GenDex-RP UL - 20 year no Lapse with ROP GenDex-RP UL - WROP (P+Super/R+Select) 30 Year Term Life with ROP 30 Year Term Life (P+ Super/R+ Select) 30 Year Term Life with ROP	3 3 3 3 3 5 5 5 5 5 5 7 7 7 8 8 8 8 K K K K K M M M
AYGL AYGM AYGL AYGM AYGL AYGM AYGL AYGM	Allstate Life Insurance Co of New York TrueTerm - 10 Year TrueTerm - 10 Year (P+ Elite, R+ Select) TrueTerm - 15 Year TrueTerm - 15 Year (P+ Elite, R+ Select) TrueTerm - 20 Year TrueTerm - 20 Year TrueTerm - 30 Year TrueTerm - 30 Year (P+ Elite, R+ Select)	3 3 4 4 5 5 7
AMAM AMAM AMAM AMAM AMBM AMAM AMBM	American-Amicable Life Insurance of TX Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691) Easy Term 20 w/ROP (Simplified 07-9734) Easy Term 30 w/ROP (Simplified 06-9691) Easy Term 30 w/ROP (Simplified 07-9734)	3 5 7 K K M

	Company/ Pr oduct Li st	Cat egor y
	American Community Mutual Insurance	_
AMCO	Term 10 Level Term Life	3
AMCO	Term 15 Level Term Life	4
AMCO	Term 20 Level Term Life	5
	American Fidelity Assurance Company	
AMFI	T2 EZ 20 Year	5
AMFI	T2 EZ 25 Year	6
AMFI	T2 EZ 30 Year	7

Company/ Product List Cat egor y American General Life Insurance Company **ARSG** Sel ect - a- Term - 10 Year 3 ARSH Sel ect - a- Term - 10 Year (Plus) 3 3 **ARXG** Sel ect - a- Term - 10 Year (OR) 3 ARXH Sel ect - a- Term - 10 Year (Plus/OR) 3 LTG Ultra-C 10 ARCG LTG Ultra-C 10 3 ARCH (Plus) 4 **ARSG** Sel ect - a- Term - 15 Year ARSH Sel ect - a- Term - 15 Year (Plus) 4 **ARXG** Sel ect - a- Term - 15 Year (OR) 4 Sel ect - a- Term - 15 Year 4 ARXH (Plus/OR) 4 **ARCG** LTG Ultra-C 15 4 LTG Ultra-C 15 (Plus) ARCH 5 **ARSG** Sel ect - a- Term - 20 Year Select - a-Term - 20 Year 5 ARSH (Plus) 5 **ARXG** Sel ect - a- Term - 20 Year (OR) ARXH Sel ect - a- Term - 20 Year (Plus/OR) 5 LTG Ultra-C 20 5 ARCG LTG Ultra-C 20 5 ARCH (Plus) 6 Sel ect - a- Ter m - 25 Year ARSG 6 ARSH Sel ect - a- Term - 25 Year (Plus) 6 ARXG Sel ect - a- Term - 25 Year (OR) ARXH Sel ect - a- Term - 25 Year (Plus/OR) 6 **ARSG** Sel ect - a- Term - 30 Year 7 **ARSH** Sel ect - a- Ter m - 30 Year (Plus) 7 7 **ARXG** Sel ect - a- Ter m - 30 Year (OR) 7 ARXH Sel ect - a- Term - 30 Year (Plus/OR) 7 LTG Ultra-C 30 **ARCG** LTG Ultra-C 30 (Plus) 7 ARCH 8 **ARCG** ContinUL Extend - no lapse U/L ARCH ContinUL Extend - no lapse U/L (Plus) 8 **ARXG** ContinUL Extend - no lapse U/L 8 (\$500K) ContinUL Extend - no lapse U/L (+/500K Elite Universal G - no lapse to age 100 8 ARXH 8 **AURG** 8 AURH Elite Universal G - no lapse to 100 (P+) **ARSG** ROP Select - a-Term - 15 Year J ROP Select - a- Term - 15 Year ARSH (Plus) J (2006)**ARXG** ROP Term 15 J ARXH ROP Term 15 (Plus / 2006) J ROP Select - a- Term - 20 Year K ARSG ROP Select - a-Term - 20 Year **ARSH** (Plus) K ROP Term 20 K ARXG (2006) ROP Term 20 (Plus / 2006) K ARXH ROP Select - a- Term - 25 Year ARSG L ARSH ROP Select - a-Term - 25 Year (Plus) L ARSG ROP Select - a-Term - 30 Year M ROP Select - a- Term - 30 Year ARSH (Plus) M ROP Term 30 M ARXG (2006)ROP Term 30 (Plus / 2006) ARXH M Т **ARSG** Select - a - Term - Level to 65

Company/ Product List

Cat egor y

American General Life Insurance Company Sel ect - a- Term - Level to 65 ARSH Τ (Plus) Т ARXG Select-a-Term - Level to 65 (2007)Т ARXH Select - a - Term - Level to 65 (Pl us/07) ARSG Select-a-Term - Level to 70 U Select-a-Term - Level to 70 U ARSH (Plus) ARXG Select-a-Term - Level to 70 (2007)U ARXH Select-a-Term - Level to 70 (Pl us/07) U ARSG Select - a- Term - Level to 75 V Select-a-Term - Level to 75 ٧ ARSH (Plus) Select - a- Term - Level to 75 V ARXG (2007)V ARXH Select - a - Term - Level to 75 (Pl us/07) ARSG ROP Select - a-Term - Level to 65 W ARSH ROP Select-a-Term - Level to 65 (Plus) W ARSG ROP Select - a- Term - Level to 70 Χ X Y ROP Select - a-Term - Level to 70 ARSH (Plus) ARSG ROP Select - a-Term - Level to 75

(Plus)

ROP Select - a - Term - Level to 75

ARSH

Company/ Product List Cat egor y American General Life Insurance Company **ASAG** Sel ect - a- Ter m - 12 Year 8 ASAH Sel ect - a- Ter m - 12 Year (Plus) 8 8 **ASBG** Sel ect - a- Ter m - 16 Year 8 ASBH Sel ect - a- Term - 16 Year (Plus) ASCG Sel ect - a- Ter m - 17 Year 8 Sel ect - a- Term - 17 Year 8 ASCH (Plus) 8 ASDG Sel ect - a- Term - 18 Year 8 ASDH Sel ect - a- Ter m - 18 Year (Plus) **ASEG** Sel ect - a- Ter m - 19 Year 8 Sel ect - a- Term - 19 Year 8 **ASEH** (Plus) 8 **ASFG** Select - a - Term - 21 Year 8 Sel ect - a- Term - 21 Year ASFH (Plus) 8 ASGG Sel ect - a- Ter m - 22 Year Sel ect - a- Term - 22 Year 8 ASGH (Plus) **ASHG** Sel ect - a- Ter m - 23 Year 8 ASHH Sel ect - a- Ter m - 23 Year (Plus) 8 8 ASI G Sel ect - a- Ter m - 24 Year 8 ASI H Sel ect - a- Term - 24 Year (Plus) 8 **ASJG** Sel ect - a- Term - 26 Year 26 Year 8 **ASJH** Sel ect - a- Ter m -(Plus) 8 askg Sel ect - a- Term - 27 Year 8 **ASKH** Sel ect - a- Ter m - 27 Year (Plus) **ASLG** Sel ect - a- Term - 28 Year 8 ASLH Sel ect - a- Ter m - 28 Year 8 (Plus) 8 **ASMG** Sel ect - a- Ter m - 29 Year 8 ASMH Select - a- Term - 29 Year (Plus) Select - a-Term - 31 Year 8 **ASNG** 8 ASNH Sel ect - a- Ter m -31 Year (Plus) 8 **ASOG** Sel ect - a- Ter m - 32 Year 8 ASCH Sel ect - a- Term - 32 Year (Plus) **ASPG** Sel ect - a- Ter m - 33 Year 8 Sel ect - a- Ter m - 33 Year 8 **ASPH** (Plus) 8 **ASQG** Sel ect - a- Ter m - 34 Year 8 **ASQH** Select - a-Term - 34 Year (Plus) 8 **ASRG** Select - a-Term - 35 Year Select - a-Term - 35 Year 8 ASRH (Plus) **ARLS** Sel ect - a- Ter m 10 (Special) 8 ARMS Sel ect - a- Ter m 15 (Special) 8 8 **ARNS** Sel ect - a- Ter m 20 (Special) 8 **AROS** Sel ect - a- Ter m 25 (Special) 8 Sel ect - a- Ter m 30 **ARPS** (Special) 8 **ARQS** ROP Select - a- Term -15 Year (Special) 8 **ARRS** ROP Select - a-Term - 20 Year (Special) **ARSS** ROP Select - a-Term - 25 Year (Special) 8 ROP Select - a-Term - 30 Year **ARTS** (Special) 8 LTG Ultra-C 10 (Special / 2006) 8 **ARAS** 8 **ARBS** LTG Ultra-C 15 (Special / 2006) 8 ARCS LTG Ultra-C 20 (Special / 2006) LTG Ultra-C 30 8 **ARDS** (Special / 2006)

	Company/ Pr oduct Li st	Cat egor y
ARES ARFS ARGS ARHS ARI S ARJS ARKS	American General Life Insurance Company LTG Ultra 10 (Special / MS) LTG Ultra 15 (Special / MS) LTG Ultra 20 (Special / MS) LTG Ultra 30 (Special / MS) ROP Term 15 (Special / 2006) ROP Term 20 (Special / 2006) ROP Term 30 (Special / 2006)	8 8 8 8 8 8
ASFG	American General Life Insurance Company ROP Select-a-Term - 21 Year	N
ASFH ASGG	ROP Select-a-Term - 21 Year (Plus) ROP Select-a-Term - 22 Year	N N
ASGH	ROP Select-a-Term - 22 Year (Plus)	N
ASHG ASHH	ROP Select-a-Term - 23 Year ROP Select-a-Term - 23 Year (Plus)	N N
ASI G	ROP Select - a - Term - 24 Year	N
ASI H ASJG	ROP Select - a Term - 24 Year (Plus)	N
ASJU ASJH	ROP Select-a-Term - 26 Year ROP Select-a-Term - 26 Year (Plus)	N N
ASKG	ROP Select - a- Term - 27 Year	N
ASKH	ROP Select - a - Term - 27 Year (Plus)	N
ASLG ASLH	ROP Select-a-Term - 28 Year ROP Select-a-Term - 28 Year (Plus)	N N
ASMG	ROP Select - a - Term - 29 Year	N
ASMH	ROP Sel ect - a - Ter m - 29 Year (Pl us)	N
ASNG	ROP Select - a - Term - 31 Year	N
ASNH	ROP Select-a-Term - 31 Year (Plus)	N
ASOG	ROP Select - a - Term - 32 Year	N
ASOH	ROP Select - a - Term - 32 Year (Plus)	N
ASPG	ROP Select - a Term - 33 Year (Plus)	N
ASPH ASQG	ROP Select-a-Term - 33 Year (Plus) ROP Select-a-Term - 34 Year	N N
ASQH	ROP Select - a - Term - 34 Year (Plus)	N
ASRG	ROP Select - a - Term - 35 Year	N
ASRH	ROP Sel ect - a- Ter m - 35 Year (Pl us)	N
AMEH	The American Home Life Insurance Company ART - Annual Renewable Term	1
AAI L	American International Life Assur Co NY MegaTerm(NY) 10 – 10 Year Term	3

	Company/ Pr oduct Li st	Cat egor y
	American National Insurance Company	
AMNT	ANI CO Sel ect 10	3
AMNP	ANI CO Select 10 (Plus)	3 3
AMNT	ANI CO Sel ect 15	4
AMNP	ANI CO Select 15 (Plus)	4
AMNT	ANI CO Sel ect 20	5
AMNP	ANICO Select 20 (Plus)	4 5 5 7 7
AMNT	ANI CO Sel ect 30	7
AMNP	ANI CO Select 30 (Plus)	7
ANNT	LTG Universal Life – no lapse to 100	8 8
ANNP	LTG Universal Life – no lapse 100 (Plus)	8
AMNT	ANICO Select 15 with ROP	J
AMNP	ANICO Select 15 with ROP (Plus)	J
AMNT	ANICO Select 20 with ROP	K
AMNP	ANICO Select 20 with ROP (Plus)	K
AMNT	ANICO Select 30 with ROP	M
AMNP	ANICO Select 30 with ROP (Plus)	M
	American United Life Insurance Company	
AMUN	Term Protector Series III - LTP 10/10	3
AMUS	LTP 10/10 (P+ Elite / R+ Preferred)	3
AMUN	Term Protector Series III - LTP 15/15	4
AMUS	LTP 15/15 (P+ Elite / R+ Preferred)	4
AMUN	Term Protector Series III - LTP 20/20	4 5 5
AMUS	LTP 20/20 (P+ Elite / R+ Preferred)	5

	Company/ Pr oduct Li st	Cat egor y
ARST AWST ARSP AWST AWST AWSP ARLT ARLP ARMT ARXT ARLT ARLP ARMT ARXT ARLT ARLT ARLT ARLT ARLT ARMT ARXT ARLT ARXT ARLT ARXT ARXT ARXT ARXT ARXT ARXT ARXT ARX	Americo Financial Life and Annuity Ins. SecuriTerm 1 SecuriTerm 1 (WA) SecuriTerm 10 (Ultra Preferred) SecuriTerm 10 (Ultra Preferred) SecuriTerm 10 (Ultra Preferred / WA) LifeTerm 15 LifeTerm 15 LifeTerm 15 (Ultra Preferred) Home Mortgage Series - 15/15 year Home Mortgage Series - 15/5 year LifeTerm 20 LifeTerm 20 (Ultra Preferred) Home Mortgage Series - 20/20 year Home Mortgage Series - 20/5 year Home Mortgage Series - 25/25 year Home Mortgage Series - 25/5 year LifeTerm 30 LifeTerm 30 LifeTerm 30 (Ultra Preferred) Home Mortgage Series - 30/30 year Home Mortgage Series - 30/5 year LifeTerm 15 (with ROP) LifeTerm 15 (Ultra Preferred / w ROP) Home Mortgage Series - 15/15 year/ROP Home Mortgage Series - 15/5 year/ROP LifeTerm 20 (with ROP) LifeTerm 20 (Ultra Preferred / w ROP) Home Mortgage Series - 20/20 year/ROP Home Mortgage Series - 20/20 year/ROP Home Mortgage Series - 20/20 year/ROP	Cat egor y 1 1 3 3 3 4 4 4 5 5 6 6 7 7 7 J J K K K K
ARMT ARXT ARLT ARLP ARMT ARXT	Home Mortgage Series - 25/25 year/ROP Home Mortgage Series - 25/5 year/ROP LifeTerm 30 (with ROP) LifeTerm 30 (Ultra Preferred / w/ROP) Home Mortgage Series - 30/30 year/ROP Home Mortgage Series - 30/5 year/ROP	L M M M M
AMTL AMTP AMTL AMTP AMTL AMTP	Ameritas Life Insurance Corporation Low-Load 10 Year Term Low-Load 10 Year Term (Super Preferred) Low-Load 20 Year Term Low-Load 20 Year Term (Super Preferred) Low-Load 30 Year Term Low-Load 30 Year Term (Super Preferred)	3 3 5 5 7 7

	Company/ Pr oduct Li st	Cat egor y
ASTU ASTP ASSU ASTP ASSU ASTU ASTP ASSU ASTU ASTP ASSU	Assurity Life Insurance Company Non Med Term 350 - 10 Year Level Non Med Term 350 - 10 Year (Select+) Non Med Term - 10 Year Level Non Med Term 350 - 15 Year Level Non Med Term 350 - 15 Year (Select+) Non Med Term - 15 Year Level Non Med Term 350 - 20 Year Level Non Med Term 350 - 20 Year Level Non Med Term 350 - 20 Year (Select+) Non Med Term - 20 Year Level Non Med Term 350 - 30 Year Level Non Med Term 350 - 30 Year (Select+) Non Med Term - 30 Year Level	3 3 4 4 4 5 5 7 7
AURO AUOP	Aurora National Life Assurance Company 10-Year Term 10-Year Term (issue ages 71-75)	3
AVI V AVI P AVI P AMITV AMITV AMITW AVI V AVI P AMITV AMITV AMITV AMITV AMITV AMITV AMITV AMITV AMITV	Avi va Life and Annuity Company Annual Renewal Term Annual Renewal Term (Premier/Preferred) Term 10 Term 10 (Premier P+ / Preferred R+) Term 2005 - 10 Year Level Term Term 2005 - 10 Year (Preferred Plus) Term 2005 - 15 Year Level Term Term 2005 - 15 Year (Preferred Plus) Term 20 Term 20 Term 20 (Premier P+ / Preferred R+) Term 2005 - 20 Year Level Term Term 2005 - 20 Year (Preferred Plus) Term 30 Term 30 (Premier P+ / Preferred R+) Term 2005 - 30 Year Level Term	1 1 3 3 3 4 4 5 5 5 7 7
AMITW AMUV AMUW AMMV AMITV AMITW	Term 2005 - 30 Year (Preferred Plus) Advantage Builder Series II w/ NLG Advantage Builder Series II w/ NLG (P+) Advantage Builder Series II w/ NLG 175k+ Advantage Builder Series II (P+) (175k) Advantage Builder Indexed UL w/ NLG Advantage Builder Indexed UL w/ NLG (P+)	7 8 8 8 8 8

	Company/ Pr oduct Li st	Cat egor y
AVNV AVNP AVNV AVNP AVNP AVNV AVNP AVNP	Aviva Life and Annuity of New York Annual Renewal Term Annual Renewal Term (Premier/Preferred) Term 10 Term 10 (Premier P+ / Preferred R+) Term 20 Term 20 (Premier P+ / Preferred R+) Term 30 Term 30 (Premier P+ / Preferred R+) Empire Solution Series II w/ NLG Empire Solution Series II w/ NLG (P+) Empire Solution Series II w/ NLG 175k+ Empire Solution Series II (P+) (175k)	1 1 3 3 5 5 7 7 8 8 8 8
AXTA AXTP AXAA AXAP AXTO AXTA AXTP AXAA AXAP AXTA AXTP AXAA AXAP AXAA AXAP AXAA AXAP AXAA AXAP AXAA AXAP AXAA	AXA Equitable Life Insurance Company Annual Renewable Term (149) Annual Renewable Term (Elite/Plus / 149) Annual Renewable Term (Elite/Plus / 147) Annual Renewable Term (Elite/Plus / 147) TermOne (SM) - One Year Non-Renewable Equitable Term 10 (149) Equitable Term 10 (147) Equitable Term 10 (Elite/Plus / 149) Equitable Term 10 (Elite/Plus / 147) Equitable Term 15 (149) Equitable Term 15 (149) Equitable Term 15 (Elite/Plus / 149) Equitable Term 15 (Elite/Plus / 147) Equitable Term 15 (Elite/Plus / 147) Equitable Term 20 (149) Equitable Term 20 (Elite/Plus / 149) Equitable Term 20 (Elite/Plus / 149) Equitable Term 30 (Elite/Plus / 147) Equitable Term 30 (Plus / 148) Equitable ROP Term 20 (Plus / 148) Equitable ROP Term 30 (148) Equitable ROP Term 30 (148) Equitable ROP Term 30 (Plus / 148)	1 1 1 1 1 1 1 3 3 3 3 4 4 4 4 4 5 5 5 5 7 7 7 7 8 8 K K L L M M M M M M M M M M M M M M M M

	Company/ Pr oduct Li st	Cat egor y
AXYA AXYP AXYA AXYP AXYA AXYP AXYA AXYP AXYA AXYP AXSA AXYP AXYA AXYP AXSA AXYP AXSA	AXA Equitable Life Insurance Company ART (149) (Career Agents) ART (Elite/Plus / 149) (Career Agents) Equitable T10 (149) (Career Agents) Equitable T10 (Elite/Plus/149) (Career) Equitable T15 (149) (Career Agents) Equitable T15 (Elite/Plus/149) (Career) Equitable T20 (149) (Career Agents) Equitable T20 (Elite/Plus/149) (Career) Equitable T30 (149) (Career Agents) Equitable T30 (Elite/Plus/149) (Career) Equitable T30 (Elite/Plus/149) (Career) Equitable ROP T20 (148) (Career Agents) Equitable ROP T20 (Plus/148) (Career) Simplified Issue ROP 20 (Career Agents) Equitable ROP T25 (148) (Career Agents) Equitable ROP T25 (Plus/148) (Career) Simplified Issue ROP 25 (Career Agents) Equitable ROP T30 (148) (Career Agents) Equitable ROP T30 (148) (Career Agents) Equitable ROP T30 (Plus/148) (Career) Simplified Issue ROP 30 (Career Agents)	1 1 3 4 4 5 5 7 7 K K L L L M M
BALT BALT	Baltimore Life Insurance Company Secure Solution Protector - 10 Year Term Secure Solution Protector - 15 Year Term	3 4
BALT BALT	Secure Solution Protector - 20 Year Term Secure Solution Protector - 30 Year Term	5 7

	Company/ Pr oduct Li st	Cat egor y
BANS BANN BONS BONN BUNN BANN BANN BONN BANN BONN BANN BONN BANN BONN BUNS BUNN BANN BONN BUNS BUNN BANN BONN BANN BONN BANN BONN BANN BONN BANN BONN BO	Banner Life Insurance Company OPTerm 10 - 10 Year Term OPTerm 10 - 10 Year Term (Plus) OPTerm 10 - 10 Year Term (OR) OPTerm 10 - 10 Year Term (Plus/OR) Continuity UL 100 - 10 Year No-Lapse Continuity UL 100 - 10 Year (Plus) OPTerm 15 - 15 Year Term OPTerm 15 - 15 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (OR) OPTerm 20 - 20 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR) Advantra - U/L w/20 Year Guar antee Advantra - U/L w/20 Year Guar. (Plus) OPTerm 30 - 30 Year Term (Plus) OPTerm 30 - 30 Year Term (OR) OPTerm 30 - 30 Year Term (OR) OPTerm 30 - 30 Year Term (Plus/OR) Life Umbrella UL 120 - Guaranteed to 120 Life Umbrella UL 120 - Gtd to 120 (Plus) Continuity UL 100 - Gtd to 100 (Plus)	3 3 3 3 3 3 4 4 4 4 5 5 5 5 5 5 7 7 7 7 7 8 8 8 8 8 8 8 8 8
CGNN CGNP	CM Life Insurance Company Universal Life 2 Guaranteed Universal Life 2 Guaranteed (Ultra Pfd)	8
CERE	Central Reserve Life Insurance Company 10 Year Level Term Plan	3
CEST	Central States Health & Life Co of Omaha 10 Year Level Premium Term	3
CETN CETP CETN CETP CETN CETP CETN CETP CETN CETP	Centrian Life Insurance Term Guarant eed 10 (CT) Term Guarant eed 10 (CT / Pf + / Rg+) Term Guarant eed 15 (CT) Term Guarant eed 15 (CT) Term Guarant eed 20 (CT) Term Guarant eed 20 (CT) Term Guarant eed 20 (CT / Pf + / Rg+) Term Guarant eed 25 (CT) Term Guarant eed 25 (CT) Term Guarant eed 30 (CT) Term Guarant eed 30 (CT) Term Guarant eed 30 (CT / Pf + / Rg+)	3 3 4 4 5 5 6 6 7 7

	Company/ Pr oduct Li st	Cat egor y
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	Cincinnati Life Insurance Company LifeHorizons Termsetter 10 LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 LifeHorizons Termsetter 15 LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel/MD) LifeHorizons Termsetter 15 (Sup/Sel/MD) LifeHorizons Termsetter 20 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 25 LifeHorizons Termsetter 30 LifeHorizons Termsetter 30 LifeHorizons Termsetter 30 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel/MD) Life Horizons UL 120 Life Horizons UL 120 Life Horizons Termsetter Plus 15 (W/ROP) Termsetter Plus 15 (W/ROP) (Sup/Sel) LifeHorizons Termsetter Plus 20 (W/ROP) Termsetter Plus 20 (W/ROP) (Sup/Sel) LifeHorizons Termsetter Plus 25 (W/ROP) Termsetter Plus 25 (W/ROP) (Sup/Sel) LifeHorizons Termsetter Plus 25 (W/ROP) Termsetter Plus 25 (W/ROP) (Sup/Sel) LifeHorizons Termsetter Plus 25 (W/ROP)	3 3 4 4 4 4 5 5 6 6 7 7 7 8 8 J J K K L L M
COCL COFL COLC COLC COLC	Termsetter Plus 30 (w/ROP) (Sup/Sel)  Columbian Life Insurance Company Term Line 10 - 10 Year R&C Term CLIC 10 - 10 Year R & C Term Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term Term Line 20 - 20 Year (Low Band)	M 3 3 4 5 5
COLE COEL COLE COFL	Columbian Mutual Life Insurance Company Term Line 10 - 10 Year R&C Term Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term Term Line 20 - 20 Year (Low Band)	3 4 5 5

	Company/ Pr oduct Li st	Cat egor y
COBU COBS COBP COOU COOS COOP COBU COOS COOP COBU COBS COOP COBU COOS COOP COOS COOP COOS	Company/ Product List  Col umbus Life Insurance Company Nautical Term - 10 Year Nautical Term - 10 Year (Super Pfd) Nautical Term - 10 Year (Pfd Plus) Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 10 Year (Super Pfd) Nautical Term - 20 Year Nautical Term - 20 Year (Super Pfd) Nautical Term - 20 Year (Pfd Plus) Nautical Term - 20 Year (OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd) Nautical Term - 30 Year (Super Pfd/OR) Nautical Term - 20 Year with ROP Nautical Term - 20 Year with ROP Nautical Term - 20 Year with ROP	Cat egor y  3 3 3 3 5 5 5 7 7 7 7 7 K K
COBS COBP COOU COOS COOP COBU COBS COBP COOU COOS	Nautical Term - 20 Year with ROP (Super) Nautical Term - 20 Year with ROP (Pfd+) Nautical Term - 20 Year with ROP (OR) Nautical Term - 20 Year with ROP (Sp/OR) Nautical Term - 20 Year with ROP (P+/OR) Nautical Term - 30 Year with ROP Nautical Term - 30 Year with ROP (Super) Nautical Term - 30 Year with ROP (Pfd+) Nautical Term - 30 Year with ROP (OR) Nautical Term - 30 Year with ROP (Sp/OR) Nautical Term - 30 Year with ROP (P+/OR)	K K K K M M M M
COMP COMS COMP COMS COMP COMS COMP COMS COMP	Compani on Life Insurance Company of NY Term Life 10 - 10 Year Term Term Life 10 (Plus) Term Life 15 - 15 Year Term Term Life 15 (Plus) Term Life 20 - 20 Year Term Term Life 20 (Plus) Term Life 30 - 30 Year Term Term Life 30 - Gull Complete - Guaranteed to 120 GUL Complete - Guaranteed to 120 (Plus)	3 3 4 4 5 5 7 7 8 8

	Company/ Pr oduct Li st	Cat egor y
CMOR CONS CONP	Conseco Insurance Company Conseco Mort gage Term - 10 Year Conseco Term - 15 Year Conseco Term - 15 Year (Pfd Plus)	3 4 4
CMOR CONS CONP CMOR	Conseco Mort gage Term - 15 Year Conseco Term - 20 Year Conseco Term - 20 Year (Pfd Plus) Conseco Mort gage Term - 20 Year	4 5 5 5 7
CONS CONP CMOR	Conseco Term - 30 Year Conseco Term - 30 Year (Pfd Plus) Conseco Mort gage Term - 30 Year	7 7
CONS CONP CMOR CONS	Conseco Term - 20 Year (with ROP) Conseco Term - 20 Year (with ROP/Pfd+) Conseco Mortgage Term - 20 Year (w/ROP) Conseco Term - 30 Year (with ROP)	K K M
CONP CMOR	Conseco Term - 30 Year (with ROP/Pfd+) Conseco Mortgage Term - 30 Year (w/ROP)  Continental General Insurance Company	M M
CONT	Annual Renewable Term to Age 100 5 Year Renewable Term  EMC National Life Company	1 2
EM/U EM/V EM/U EM/V	ULTRA Value Term - 10 Year ULTRA Value Term - 10 Year (Pfd Plus) 10-Year Level Term 10-Year Level Term (Super Preferred)	3 3 3 3
EM/U EM/V EM/U EM/V	ULTRA Value Term - 15 Year ULTRA Value Term - 15 Year (Pfd Plus) 15-Year Level Term 15-Year Level Term (Super Preferred)	4 4 4
EM/U EM/V EM/U	ULTRA Value Term - 20 Year ULTRA Value Term - 20 Year (Pfd Plus) 20-Year Level Term	4 5 5 5 5
EMJV EM/U EM/V EMJU	20-Year Level Term (Super Preferred) ULTRA Value Term - 30 Year ULTRA Value Term - 30 Year (Pfd Plus) 30-Year Level Term	5 7 7 7
EMJV EM/U EM/V EM/U	30-Year Level Term (Super Preferred) ULTRA Value Term - 15 Year with ROP ULTRA Value Term - 15 Year with ROP (P+) ULTRA Value Term - 20 Year with ROP	7 J J K
EM/V EM/U EM/V	ULTRA Value Term - 20 Year with ROP (P+) ULTRA Value Term - 30 Year with ROP ULTRA Value Term - 30 Year with ROP (P+)	K M M

	Company/ Pr oduct Li st	Cat egor y
FLRM FLRM FLRM FLRM FLRM FLRM FLRM FLRM	Fi delity Life Association Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Mortgage Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Mortgage Term - 30 Year Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - 40 (ROP) Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Mortgage Term - ROP Rapid Decision Term - 20 Year (w/ROP) Rapid Decision Mortgage Term - 20 ROP Rapid Decision Term - 30 Year (w/ROP) Rapid Decision Mortgage Term - 20 ROP	2 3 4 4 5 5 7 7 8 8 J J K K M
FI RA FI RB FI RA FI RB	First Ameritas Life Insurance of NY Low-Load 10 Year Term Low-Load 10 Year Term (Super Preferred) Low-Load 20 Year Term Low-Load 20 Year Term (Super Preferred)	3 3 5 5
FI CE FI CE FI CE FI CE	First Central National Life of New York Simple Term - 10 Year Simple Term - 15 Year Simple Term - 20 Year Simple Term - 30 Year	3 4 5 7
FTLI FTLP FTLI FTLP FTLI FTLP FTLI FTLI	First Met Life Investors Insurance Co Guarant eed Level Term 10 GLT 10 (P+ Elite / R+ Std Plus) Guarant eed Level Term 15 GLT 15 (P+ Elite / R+ Std Plus) Guarant eed Level Term 20 GLT 20 (P+ Elite / R+ Std Plus) Guarant eed Level Term 30 GLT 30 (P+ Elite / R+ Std Plus)	3 3 4 4 5 5 7 7

	Company/ Pr oduct Li st	Cat egor y
	Foresters Life Insurance Company	
FOFE	Foresters Lifefirst – 10 Year	3
FOFP	Foresters Lifefirst - 10 Year (Plus)	3
FOFE	Foresters Lifefirst - 20 Year	5
FOFP	Foresters Lifefirst - 20 Year (Plus)	5 5
FONE	Foresters Lifefirst - 20 Year (Non-Med)	5
FOFE	Foresters Lifefirst - 30 Year	7
FOFP	Foresters Lifefirst - 30 Year (Plus)	7
FONE	Foresters Lifefirst - 30 Year (Non-Med)	7
FOFE	Foresters Lifefirst - 20 Year with ROP	K
FOFP	Foresters Lifefirst - 20 Year w/ROP (+)	K
FONE	Foresters Lifefirst - 20 (Non-Med w/ROP)	K
FOFE	Foresters Lifefirst - 30 Year with ROP	M
FOFP	Foresters Lifefirst - 30 Year w/ROP (+)	M
FONE	Foresters Lifefirst - 30 (Non-Med w/ROP)	M

	Company/ Pr oduct Li st	Cat egor y
FROQ FROS FPOS FPOS FMOS FI CO FROS FPOS FPOS FPOS FPOS FPOS FPOS FPOS FP	Genworth Life and Annuity Insurance Co Colony 10 Colony 10 (P+ Pfd Best / R+ Select) Colony 10 (Standard) Colony 10 (P+ Best/R+ Select / PA & TX) Colony 10 (Standard / MD) Colony 10 (Standard / MD) Colony 10 (Standard / MD) Colony 10 (Standard / MS & CR) (Colony 10 (Standard / MS & CR) Colony 15 (Standard / MS & CR) Colony 15 (Standard / PA & TX) Colony 15 (Standard) Colony 15 (Standard) Colony 15 (Standard / PA & TX) Colony 15 (Standard / PA & TX) Colony 15 (Standard / PA & TX) Colony 15 (Standard / MD) Colony 15 (Standard / MS & CR) Colony 15 (Standard / MS & CR) Colony 15 (Standard / MS & CR) Colony 15 (Standard / PA & TX) Colony 15 (Standard / PA & TX) Colony 20 (P+ Pfd Best / R+ Select) Colony 20 (Standard / MS & CR) Colony 20 (P+ Pfd Best / R+ Select) Colony 20 (Standard / PA & TX) Colony 20 (Standard / PA & TX) Colony 20 (PA & TX) Colony 20 (PA & TX) Colony 20 (Standard / PA & CR) Colony 30 (Standard / PA & TX) Colony 30 (P+ Pfd Best / R+ Select / PA & TX) Colony 30 (Standard / PA & TX) Colony 30 (Standard / PA & TX) Colony 30 (Standard / PA & TX) Colony 30 (P+ Best / R+ Select / PA & TX) Colony 30 (P+ Best / R+ Select / PA & TX) Colony 30 (P+ Best / R+ Select / PA & TX) Colony 30 (P+ Best / R+ Select / PA & TX) Colony 30 (P+ Best / R+ Select / PA & TX) Colony 30 (P+ Best / R+ Select / PA & TX) Colony 30 (Standard / PA & TX) Colony 30 (P+ Pfd Best / R+ Select / PA & TX) Colony 30 (P+ P	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
FI CP	Colony 30 (MS & OR)	7

# Company/ Product List Cat egor y Genworth Life and Annuity Insurance Co Colony 30 (P+ Pf d Best / R+ Select) FI CQ 7 7 FI CS Colony 30 (Standard / MS & OR) 8 Lifetime FlexPlus II FI CP 8 FI CQ Lifetime FlexPlus II (P+ Best/R+ Select) 8 **FUXP** Lifetime FlexPlus **FUXQ** Lifetime FlexPlus (P+ Pf Best/R+ Select) 8 8 **FUXS** Lifetime FlexPlus (St andar d) **FYCP** Vantage Point 15 with ROP (Basic CV) J Vant age Point 15 (Basic CV) Best/Select J FYCQ (Basic CV) Standard J **FYCS** Vantage Point 15 J Vantage Point 15 FZCP with ROP (Enhanced CV) **FZCQ** Vantage Point 15 (Enhan. CV) Best/Select J (Ehhan. CV) St andar d Vantage Point 15 **FZCS** J **FYCP** Vantage Point 20 with ROP (Basic CV) K (Basic CV) Best/Select K FYCQ Vantage Point 20 **FYCS** Vantage Point 20 (Basic CV) Standard K Vantage Point 20 K with ROP (Enhanced CV) FZCP **FZCQ** Vantage Point 20 (Enhan. CV) Best/Select Κ Vantage Point 20 (Enhan CV) Standard Κ **FZCS** FYCP Vantage Point 30 with ROP (Basic CV) M (Basic CV) Best/Select (Basic CV) Standard Vantage Point 30 FYCQ M Vantage Point 30 **FYCS** М FZCP Vantage Point 30 with ROP (Enhanced CV) М FZCQ Vantage Point 30 (Enhan. CV) Best/Select М Vantage Point 30 (Enhan. CV) Standard **FZCS** М

#### Company/ Product List Cat egor y Genworth Life Insurance Company GRCP Sure Term 10 GRCQ Sure Term 10 (P+ Pf d Best / R+ Select) 3 GRCS Sure Term 10 (St andar d) GPCP Sure Term 10 (PA & TX) 3 **GPCQ** Sure Term 10 (P+ Best/R+ Select / PA&TX) 3 GPCS. Sure Term 10 (Standard / PA & TX) 3 **GMCP** Sure Term 10 ( MD) 3 GMCQ Sure Term 10 (P+ Best / R+ Select / MD) GMCS Sure Term 10 (Standard / MD) 3 Sure Term 10 3 **GECP** (MS & OR) (P+ Pf d Best / R+ Select) 3 ŒCQ Sure Term 10 3 **ŒCS** Sure Term 10 (Standard / MS & OR) 4 GRCP Sure Term 15 4 Sure Term 15 GRCQ (P+ Pf d Best / R+ Select) **GRCS** Sure Term 15 (St andar d) 4 GPCP Sure Term 15 (PA & TX) 4 (P+ Best/R+ Select / PA&TX) 4 GPCQ. Sure Term 15 (Standard / PA & TX) **GPCS** Sure Term 15 4 GMCP Sure Term 15 ( MD) (P+ Best / R+ Select / MD) GMCQ Sure Term 15 4 GMCS Sure Term 15 (Standard / MD) **GECP** Sure Term 15 (MS & OR) ŒCQ Sure Term 15 (P+ Pf d Best / R+ Select) 4 Sure Term 15 (Standard / MS & OR) 4 **GECS** 5 GRCP Sure Term 20 GRCQ Sure Term 20 (P+ Pf d Best / R+ Select) GRCS Sure Term 20 5 (St andar d) 5 GPCP Sure Term 20 (PA & TX) 5 GPCQ. Sure Term 20 (P+ Best/R+ Select / PA&TX) 5 GPCS Sure Term 20 (Standard / PA & TX) **GMCP** Sure Term 20 5 ( MD) 5 Sure Term 20 (P+ Best / R+ Select / MD) GMCQ Sure Term 20 5 GMCS (Standard / MD) 5 Sure Term 20 GECP. (MS & OR) 5 (P+ Pf d Best / R+ Select) ŒCQ Sure Term 20 Sure Term 20 5 **GECS** (Standard / MS & OR) 7 GRCP Sure Term 30 GRCQ Sure Term 30 (P+ Pf d Best / R+ Select) 7 7 GRCS Sure Term 30 (St andar d) 7 **GPCP** Sure Term 30 (PA & TX) 7 GPCQ. Sure Term 30 (P+ Best/R+ Select / PA&TX) **GPCS** Sure Term 30 (Standard / PA & TX) 7 7 **GWCP** Sure Term 30 ( WA) GWCQ Sure Term 30 (P+ Best / R+ Select / WA) 7 **GWCS** Sure Term 30 (Standard / WA) 7 **GMCP** Sure Term 30 ( MD) 7 (P+ Best / R+ Select / MD) GWCQ Sure Term 30 7 GMCS Sure Term 30 (Standard / MD) 7 **GECP** Sure Term 30 (MS & OR)

	Company/ Pr oduct Li st	Cat egor y
CECS CECS CECP CECS CECP CECS CECP CECS CECS	Genworth Life Insurance Company Sure Term 30 (P+ Pfd Best / R+ Select) Sure Term 30 (Standard / MS & CR) Lifetime FlexPlus II Lifetime FlexPlus II (P+ Best/R+ Select) Lifetime FlexPlus Lifetime FlexPlus Lifetime FlexPlus (Standard) Vantage Point 15 with ROP (Basic CV) Vantage Point 15 (Basic CV) Best/Select Vantage Point 15 (Basic CV) Standard Vantage Point 15 (Enhan. CV) Best/Select Vantage Point 15 (Enhan. CV) Best/Select Vantage Point 20 with ROP (Basic CV) Vantage Point 20 with ROP (Basic CV) Vantage Point 20 (Basic CV) Standard Vantage Point 20 (Basic CV) Standard Vantage Point 20 (Basic CV) Standard Vantage Point 20 (Enhan. CV) Best/Select Vantage Point 20 (Enhan. CV) Best/Select Vantage Point 30 with ROP (Basic CV) Vantage Point 30 (Enhan. CV) Standard Vantage Point 30 (Basic CV) Standard Vantage Point 30 (Enhan. CV) Standard	7 7 8 8 8 8 8 8 7 7 7 8 8 8 8 8 8 8 8 8
GYAT GYAP GYAS GYAT GYAP GYAS GYAT GYAP GYAS GYAT GYAP GYAS GYXT GYXP	Genworth Life Insurance Company of NY Term 10 Term 10 (P+ Pfd Best / R+ Select) Term 10 (Rg Standard) Term 15 Term 15 (P+ Pfd Best / R+ Select) Term 15 (Rg Standard) Term 20 Term 20 (P+ Pfd Best / R+ Select) Term 20 (Rg Standard) Term 30 Term 30 (P+ Pfd Best / R+ Select) Term 30 (Rg Standard) Lifetime FlexPlus II Lifetime FlexPlus II (P+ Best/R+ Select)	3 3 4 4 4 5 5 5 7 7 7 8 8

	Company/ Pr oduct Li st	Cat egor y
GLEA GLEE GLES GLEA GLEE GLES GLEA GLEE GLES GLEA GLEE GLES	Geaner Term - 10- Year Geaner Term - 15- Year Geaner Term - 20- Year Geaner Term - 20- Year Geaner Term - 20- Year Geaner Term - 30- Year	3 3 4 4 4 5 5 5 7 7
GOVE GOVP GOVE GOVE GOVP	Government Personnel Mutual Life Mark X - 10 Year Level Term Mark X - 10 Year (Preferred Plus) Mark X - 15 Year Level Term Mark X - 15 Year (Preferred Plus) Mark X - 20 Year Level Term Mark X - 20 Year (Preferred Plus)	3 3 4 4 5 5
GRAN GRAP GRAN GRAP GRAN GRAP GRAN GRAP	Grange Life Insurance Company Select Choice 10 - 10 Year Level Term Select Choice 10 - (Executive Preferred) Select Choice 15 - 15 Year Level Term Select Choice 15 - (Executive Preferred) Select Choice 20 - 20 Year Level Term Select Choice 20 - (Executive Preferred) Select Choice 30 - 30 Year Level Term Select Choice 30 - (Executive Preferred)	3 3 4 4 5 5 7 7
GRGT GRGP GRGT GRGP GRGT GRGP	Great Southern Life Insurance Company LifeTerm 15 LifeTerm 15 (Ultra Preferred) LifeTerm 20 LifeTerm 20 (Ultra Preferred) LifeTerm 30 LifeTerm 30 (Ultra Preferred)	4 4 5 5 7 7

#### Company/ Product List Cat egor y Guardian Life Insurance Co of America GGLA Yearly Renewable Term (YRT) Gold 1 GGLE YRT Gold (Elite) 1 1 GGLP YRT Gold (Preferred Plus) GGLA Level Term Gold 10 3 GGLE Level Term Gold 10 (Elite) 3 Level Term Gold 10 **GGLP** (Preferred Plus) 3 Level Term Gold 10 (extended conv.) GGCA 3 GGCE Level Term Gold 10 (Elite/ext. conv.) GGCP Level Term Gold 10 (Pfd Plus/ext. conv) 3 GYLA Term Gold 10 3 Level (NY) (NY/Elite) 3 Term Gold 10 GYLE Level 3 Term Gold 10 (NY/Preferred Plus) GYLP Level 3 GDCA Level Term Gold 10 (NY/ext ended conv.) 3 Level Term Gold 10 GDCE (NY/Elite/ext. conv) 3 **GDCP** Level Term Gold 10 (NY/P+/ext. conv) GULA Level Term 10 ( WA) 3 3 GULP Level Term 10 (Super Preferred/WA) 3 GUCA Level Term 10 (extended conversion/WA) 3 (Super/ext. conversion/WA GUCP Term 10 Level GGLA Level Term Cold 15 4 GGLE Level Term Gold 15 (Elite) GGLP Level Term Gold 15 (Preferred Plus) GGCA Level Term Gold 15 (extended conv.) 4 GGCE Term Cold 15 (Elite/ext. conv.) Level 4 GGCP Level Term Gold 15 (Pfd Plus/ext. conv) (NY) 4 GYLA Level Term Gold 15 GYLE Term Gold 15 (NY/Elite) 4 Level Term Cold 15 4 **GYLP** Level (NY/Preferred Plus) GDCA Level Term Cold 15 (NY/ext ended conv.) GDCE Level Term Gold 15 (NY/Elite/ext. conv) 4 **GDCP** Level Term Gold 15 (NY/P+/ext. conv) 4 GULA Level Term 15 (WA) 4 **GULP** 4 Level Term 15 (Super Preferred / WA) 4 GUCA Level Term 15 (extended conversion/WA) GUCP Term 15 (Super/ext. conversion/WA Level GGLA Term Cold 20 5 Level 5 **GGLE** Level Term Cold 20 (Elite) GGLP Term Gold 20 (Preferred Plus) 5 Level 5 GGCA Level Term Gold 20 (extended conv.) 5 GGCE Level Term Gold 20 (Elite/ext. conv.) 5 Term Gold 20 GGCP (Pfd Plus/ext. conv) Level 5 (NY) GYLA Level Term Gold 20 5 GYLE Level Term Gold 20 (NY/Elite) Term Gold 20 5 GYLP Level (NY/Preferred Plus) 5 **GDCA** Level Term Gold 20 (NY/extended conv.) 5 Level Term Gold 20 (NY/lite/ext. conv) GDCE 5 Level Term Gold 20 GDCP (NY/P+/ext. conv) 5 GULA Level Term 20 (WA) GULP 5 Level Term 20 (Super Preferred / WA)

	Company/ Pr oduct Li st	Cat egor y
GUCA GUCP GGLA GGLE GGLP GGCA GGCE GGCP GYLA GYLE GYLP GDCA GDCE GDCP	Guardian Life Insurance Co of America Level Term 20 (extended conversion/WA) Level Term 20 (Super/ext. conversion/WA Level Term Gold 30 Level Term Gold 30 (Elite) Level Term Gold 30 (Preferred Plus) Level Term Gold 30 (extended conv.) Level Term Gold 30 (Elite/ext. conv.) Level Term Gold 30 (Pfd Plus/ext. conv) Level Term Gold 30 (NY) Level Term Gold 30 (NY/Elite) Level Term Gold 30 (NY/Preferred Plus)	5 7 7 7 7 7 7 7 7 7
HART HARB HARP HART HARB HART HARB HARP HART HARB HARP	Hartford Life and Annuity Insurance Co Hartford Term 10 Hartford Term 10 (Preferred Best) Hartford Term 10 (Preferred Plus) Hartford Term 15 Hartford Term 15 (Preferred Best) Hartford Term 15 (Preferred Plus) Hartford Term 20 Hartford Term 20 (Preferred Best) Hartford Term 20 (Preferred Plus) Hartford Term 30 (Preferred Best) Hartford Term 30 (Preferred Best) Hartford Term 30 (Preferred Plus)	3 3 4 4 4 5 5 7 7
HAYT HAYB HAYP HAYT HAYB HAYT HAYT HAYT HAYB HAYP HAYP HAYP	Hartford Life Insurance Company Hartford Term 10 Hartford Term 10 (Preferred Best) Hartford Term 10 (Preferred Plus) Hartford Term 15 Hartford Term 15 (Preferred Best) Hartford Term 15 (Preferred Plus) Hartford Term 20 Hartford Term 20 (Preferred Best) Hartford Term 20 (Preferred Plus) Hartford Term 30 Hartford Term 30 Hartford Term 30 (Preferred Plus) Hartford Term 30 (Preferred Plus)	3 3 4 4 4 5 5 7 7

	Company/ Pr oduct Li st	Cat egor y
HOUS HOUS HOUS HOUS	Household Life Insurance Company Simple Term - 10 Year Simple Term - 15 Year Simple Term - 20 Year Simple Term - 30 Year	3 4 5 7
HUMA HUMP HUMA HUMP HUMA HUMP	Humana Insurance Company Inc. HumanaOne Term 10 HumanaOne Term 10 (Super Preferred) HumanaOne Term 15 HumanaOne Term 15 (Super Preferred) HumanaOne Term 20 HumanaOne Term 20 (Super Preferred)	3 3 4 4 5 5
HUFA HUFP HUFA HUFP HUFA HUFP	Humana Health Insurance Co of FL Inc. HumanaOne Term 10 HumanaOne Term 10 (Super Preferred) HumanaOne Term 15 HumanaOne Term 15 (Super Preferred) HumanaOne Term 20 HumanaOne Term 20 (Super Preferred)	3 3 4 4 5 5
HUKA HUKP HUKA HUKP HUKA HUKP	Humana Insurance Company of Kentucky HumanaOne Term 10 HumanaOne Term 10 (Super Preferred) HumanaOne Term 15 HumanaOne Term 15 (Super Preferred) HumanaOne Term 20 HumanaOne Term 20 (Super Preferred)	3 3 4 4 5 5
ILLI ILLP ILLI	Illinois Mutual Life Insurance Company 10-Year Level Term 10-Year Level Term (Super Preferred) 15-Year Level Term 15-Year Level Term (Super Preferred) 20-Year Level Term 20-Year Level Term (Super Preferred) 30-Year Level Term 30-Year Level Term (Super Preferred) Life Foundations Whole Life - Continuous 15-Year Level Term (with SBR) 15-Year Level Term (Super Preferred) 20-Year Level Term (with SBR) 20-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred)	3 3 4 4 5 5 7 7 8 J K K M

	Company/ Pr oduct Li st	Cat egor y
I NDU I NXD	Industrial - Alliance Pacific Insurance Critical Choice Term - 15 Year Critical Choice Term - 15/5 Year Critical Choice Term - 20 Year Critical Choice Term - 20/5 Year Critical Choice Term - 30 Year Critical Choice Term - 30/5 Year Critical Choice Term - 20 Year (w/ROP) Critical Choice Term - 20/5 Year (w/ROP) Critical Choice Term - 30 Year (w/ROP) Critical Choice Term - 30 Year (w/ROP) Critical Choice Term - 30/5 Year (w/ROP)	4 4 5 7 7 K K M
I NVS	Investors Life Insurance of North Amer. SuperSelect - 10-Year Level Term	3
JGCK JGCP JGCK JGCP JGCK JGCP JGWK JGWP	Jackson National Life Insurance Company Protector 10- Year Term Protector 10- Year Term (P+) Protector 15- Year Term Protector 15- Year Term (P+) Protector 20- Year Term Protector 20- Year Term (P+) Protector 30- Year Term Protector 30- Year Term (P+) Protector 30- Year Term (WA) Protector 30- Year Term (WA)	3 4 4 5 5 7 7 7
JEFA JENF JESE JEFA JENF JESE JEFA JENF JEFA JENF JEFA JENF JEFA JENF	Jefferson National Life Insurance Co Simple Term - 10 Year Term Simple Term - 10 Year Term (ME & MN) Select Term - 10 Year Term Simple Term - 15 Year Term Simple Term - 15 Year Term (ME & MN) Select Term - 15 Year Term Simple Term - 20 Year Term Simple Term - 20 Year Term Simple Term - 20 Year Term Simple Term - 30 Year Term Simple Term - 30 Year Term Simple Term - 30 Year Term (ME & MN) Simple Term - 20 Year Term with ROP Simple Term - 20 Year Term with ROP Simple Term - 30 Year Term with ROP Simple Term - 30 Year Term with ROP Simple Term - 30 Year Term with ROP	3 3 4 4 4 5 5 7 7 K M M

	Company/ Pr oduct Li st	Cat egor y
JJGP JHGP JHGP JHGP JHGP JHGP JHGP JHGD	John Hancock Life Insurance Company USA  10 Year Level Premium Term  10 Year Level Premium Term (Super/Std+)  15 Year Level Premium Term (Super/Std+)  15 Year Level Premium Term (with CER)  15 Year Level Premium Term (with CER)  20 Year Level Premium Term  20 Year Level Premium Term (Super Std+)  20 Year Level Premium Term (Super Std+)  20 Year Level Premium Term (with CER)  20 Year Level Premium Term (with CER)  Protection UL-G08  Protection UL-G08 (Super/Std+)  Protection UL-G07  Protection UL-G07 (Super/Std+)	3 3 4 4 4 4 5 5 5 5 8 8 8 8
JYYN JYYP JYZN JYZP JYYN JYYP JYCN JYZP JYZN JYZP JYYN JYYP JYCN JYCP JYZN JYYP JYCN JYYP	John Hancock Life Insurance Company NY 10 Year Level Premium Term 10 Year Level Premium Term (Super/Std+) 10 Year Level Premium Term (ages 71+) 10 Year Level Term (Super Pfd/ages 71+) 15 Year Level Premium Term 15 Year Level Premium Term (Super/Std+) 15 Year Level Premium Term (with CER) 15 Year Level (Super/Std+ with CER) 15 Year Level Premium Term (ages 66+) 15 Year Level Premium Term (ages 66+) 20 Year Level Premium Term 20 Year Level Premium Term (Super Std+) 20 Year Level Premium Term (with CER) 20 Year Level Premium Term (ages 61+) 20 Year Level Term (Super Pfd/ages 61+) 21 Year Level Term (Super Pfd/ages 61+) 22 Year Level Term (Super Pfd/ages 61+) 23 Year Level Term (Super Pfd/ages 61+) 24 Year Level Term (Super Pfd/ages 61+) 25 Year Level Term (Super Pfd/ages 61+) 26 Year Level Term (Super Pfd/ages 61+)	3 3 3 3 4 4 4 4 4 4 5 5 5 5 5 8 8
LI BB LI BP LI BB LI BP	Liberty Life Assurance Company of Boston Passport 20 Plus with ROP feature Passport 20 Plus with ROP feature Elite Passport 30 Plus with ROP feature Passport 30 Plus with ROP feature Elite	K K M M

	Company/ Pr oduct Li st	Cat egor y
LI BE LI LE LI LP LI SB LI BS LI LE LI LP	Liberty Life Insurance Company Annual Renewable Term to Age 75 RBC Level TERM - 10 Year Term RBC Level TERM - 10 Year Term (Plus) RBC ExpressTERM II - 10 Year RBC ExpressTERM - 10 Year RBC Level TERM - 15 Year Term RBC Level TERM - 15 Year Term (Plus)	1 3 3 3 3 4 4
LI SB LI BS LI LE LI LP LI SB LI BS LI LE LI LP LI SB	RBC ExpressTERM I I - 15 Year RBC ExpressTERM - 15 Year RBC Level TERM - 20 Year Term RBC Level TERM - 20 Year Term (Plus) RBC ExpressTERM I I - 20 Year RBC ExpressTERM - 20 Year RBC Level TERM - 30 Year Term RBC Level TERM - 30 Year Term (Plus) RBC ExpressTERM I I - 30 Year	4 4 5 5 5 7 7 7
LBTE	Lincoln Benefit Life Company TrueTerm - 10 Year	3
LBTP LGWL LGWM LBTE	TrueTerm - 10 Year (P+ Elite, R+ Select) TrueTerm - 10 Year (WA) TrueTerm - 10 Year (P+ Elite, R+ Sel/WA) TrueTerm - 15 Year	3 3 3 4
LBTP LGWL LGWM	TrueTerm - 15 Year (P+ Elite, R+ Select) TrueTerm - 15 Year (WA) TrueTerm - 15 Year (P+ Elite, R+ Sel/WA)	4 4 4
LBTE LBTP LGWL	TrueTerm - 20 Year TrueTerm - 20 Year (P+ Elite, R+ Select) TrueTerm - 20 Year (WA)	5 5 5 7
LGWM LBTE LBTP LGWL	TrueTerm - 20 Year (P+ Elite, R+ Sel/WA) TrueTerm - 30 Year TrueTerm - 30 Year (P+ Elite, R+ Select) TrueTerm - 30 Year (WA)	5 7 7 7
LGWM LBTE LBTP	TrueTerm - 30 Year (P+ Élite, R+ Sel/WA) Legacy Secure 2007 no lapse UL (Band 1) Legacy Secure 2007 (Pfd Elite / Band 1)	7 8 8
LBUE LBUP LBVE	Legacy Secure 2007 no Lapse UL (Band 2) Legacy Secure 2007 (Pfd Elite / Band 2) Legacy Secure 2007 no Lapse UL (Band 3)	8 8 8
LBVP LBTE LBTP LBTE	Legacy Secure 2007 (Pfd Elite / Band 3) TrueTerm - 15 Year with ROP TrueTerm - 15 Year (P+ Elite, R+ Select) TrueTerm - 20 Year with ROP	8 J J K
LBTP LBTE LBTP	TrueTerm - 20 Year (P+ Elite, R+ Select) TrueTerm - 30 Year with ROP TrueTerm - 30 Year (P+ Elite, R+ Select)	K M M

	Company/ Pr oduct Li st	Cat egor y
LYNN LYNP LYNN LYNP LYNN LYNP LYNN LYNP LYNN LYNP	Lincoln Life & Annuity Company of NY LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 30 (P+) LGUL LGUL (P+)	3 3 4 4 5 5 7 7 8
LI NN LI NP LI NP LI NN LI NP LI NN LI NP LI NN LI NP LI NN	Lincoln National Life Insurance Company LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 30 (P+) LGUL LGUL (P+)	3 3 4 4 5 5 7 7 8 8
MEGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGGG	Massachusetts Mutual Life Insurance Term 5G Term 5G (Ultra Preferred) Term 5G (NY) Term 5G (Ultra Preferred / NY) Term 10G Term 10G (Ultra Preferred) Term 10G (NY) Term 10G (Ultra Preferred / NY) Term 20G Term 20G Term 20G (Ultra Preferred) Term 20G (NY) Term 20G (Ultra Preferred / NY) Term 30G (Ultra Preferred / NY) Term 30G (Ultra Preferred) Term 30G (Ultra Preferred / NY) Term 30G (Ultra Preferred / NY)	2 2 2 2 3 3 3 5 5 5 7 7 7

	Company/ Pr oduct Li st	Cat egor y
MTLI	MetLife Investors USA Insurance Company Quaranteed Level Term 10	3
MTLP	GLT 10 (P+ Elite / R+ Std Plus)	3
MTLI	Quarant eed Level Term 15	4
MTLP	GLT 15 (P+ Elite / R+ Std Plus)	4
MTLI	Guarant eed Level Term 20	5
MTLP	GLT 20 (P+ Elite / R+ Std Plus)	5
MTLI	Quarant eed Level Term 30	7
MTLP	GLT 30 (P+ Elite / R+ Std Plus)	7
MUTE	Guaranteed Advantage UL (2001 CSO)	8
MJTP	Guaranteed Advantage UL (2001 CSO/Elite)	8
	Metropolitan Life Insurance Company	
MYUE	Guaranteed Advantage UL (2001 CSO)	8
MYUP	Guaranteed Advantage UL (2001 CSO/Elite)	8

# Company/ Product List Cat egor y M dl and National Life Insurance Company **MECT** Executive Century 2 - 10 Year Term Executive Century 2 - 10 Year (Plus) 3 **MECP** 3 Executive 10 Year Term 5.0 M ET (PR) Executive 10 Year Term 5.0 (P+/PR) 3 M EU Premier Century 2 - 10 Year Term 3 M TT 3 M TP Premier Century 2 - 10 Year Term (Plus) 3 Premier 10 Year Term 5.0 (PR) M QV Premier 10 Year Term 5.0 (P+/PR) 3 M QW Executive Century 2 - 15 Year Term 4 MECT Executive Century 2 - 15 Year (Plus) 4 MECP 4 M ET Executive 15 Year Term 5.0 M EU Executive 15 Year Term 5.0 (P+/PR) 4 Premier Century 2 - 15 Year Term 4 M TT Premier Century 2 - 15 Year Term (Plus) 4 M TP Premer 15 Year Term 5.0 (PR) 4 M QV Premier 15 Year Term 5.0 (P+ / PR) 4 M QW Executive Century 2 - 20 Year Term 5 **MECT** Executive Century 2 - 20 Year (Plus) MECP 5 Executive 20 Year Term 5.0 5 M ET Executive 20 Year Term 5.0 (P+/PR) 5 M EU Premier Century 2 - 20 Year Term 5 M TT Premier Century 2 - 20 Year Term (Plus) 5 M TP 5 Premier 20 Year Term 5.0 (PR) M QV 5 M QW Premier 20 Year Term 5.0 (P+ / PR) 7 7 Executive Century 2 - 30 Year Term **MECT** Executive Century 2 - 30 Year (Plus) **MECP** 7 7 7 7 Executive 30 Year Term 5.0 (PR) M ET Executive 30 Year Term 5.0 (P+/PR) M EU Premier Century 2 - 30 Year Term Premier Century 2 - 30 Year Term (Plus) M TT M TP 7 Premier 30 Year Term 5.0 (PR) M QVM QW Premier 30 Year Term 5.0 (P+ / PR) M nnesot a Life Insurance Company M NN 2 Advantage Elite Term Life - 5 Year M NP Advantage Elite Term - 5 Year (Plus) 2 Advantage Elite Term Life - 10 Year 3 M NN 3 M NP Advantage Elite Term - 10 Year (Plus) Advantage Elite Term Life - 15 Year 4 M NN 4 Advantage Elite Term - 15 Year (Plus) M NP Advantage Elite Term Life - 20 Year 5 M NN 5 M NP Advantage Elite Term - 20 Year (Plus) 7 Advantage Elite Term Life - 30 Year M NN M NP Advantage Elite Term - 30 Year (Plus)

	Company/ Pr oduct Li st	Cat egor y
MOTO MOTB MOTP MOTO MOTB MOTP	Mot or i st s Life Insurance Company Value Term Plus - 10- Year Plan Value Term Plus - 10- Year (Pf d Best) Value Term Plus - 10- Year (Pf d Plus) Value Term Plus - 15- Year Plan Value Term Plus - 15- Year (Pf d Best) Value Term Plus - 15- Year (Pf d Plus) Value Term Plus - 20- Year (Pf d Plus) Value Term Plus - 20- Year (Pf d Best) Value Term Plus - 20- Year (Pf d Plus) Value Term Plus - 25- Year (Pf d Best) Value Term Plus - 25- Year (Pf d Best) Value Term Plus - 25- Year (Pf d Plus) Value Term Plus - 30- Year (Pf d Best) Value Term Plus - 30- Year (Pf d Best) Value Term Plus - 30- Year (Pf d Best) Value Term Plus - 30- Year (Pf d Best) Value Term Plus - 40- Year (Pf d Best) Value Term Plus - 40- Year (Pf d Best) Value Term Plus - 40- Year (Pf d Best) Value Term Plus - 40- Year (Pf d Best) Value Term Plus - 40- Year (Pf d Plus)	3 3 3 4 4 4 5 5 5 6 6 6 7 7 7 8 8 8
MISU MISP MIRU MIRP MISU MISP MIRU MISP MIRU MISP MISP MIRU MISP MIRU MISP MIRU MIRP	MTL Insurance Company SelecTerm 10 SelecTerm 10 (Preferred Plus) SelecTerm 10 (NV, NJ, OR) SelecTerm 10 (Preferred Plus) SelecTerm 15 SelecTerm 15 (Preferred Plus) SelecTerm 15 (NV, NJ, OR) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 20 (NV, NJ, OR) SelecTerm 20 (Preferred Plus) SelecTerm 30 (Preferred Plus)	3 3 3 4 4 4 4 5 5 5 7 7 7

	Company/ Pr oduct Li st	Cat egor y
NATV NATW NATV	National Life Insurance Co of Vermont ART - Annual Renewable Term ART - Annual Renewable Term (Elite Pfd) GL-10 - 10 Year Level Term	1 1 3
NATW	GL-10 - 10 Year (Elite Preferred)	3 3 3 3
NYTV	GL-10 - 10 Year Level Term (NY)	3
NYTW	GL-10 - 10 Year (Elite Preferred/NY)	
NATV	GL-15 - 15 Year Level Term	4 4
NATW NXTV	GL-15 - 15 Year (Elite Preferred) L-15 - 15 Year Level Term	4
NXTW	L-15 - 15 Year (Elite Preferred)	4
NYTV	GL-15 - 15 Year Level Term (NY)	4
NYTW	GL-15 - 15 Year (Elite Preferred/NY)	4
NZTV	L-15 - 15 Year Level Term (NY)	4
NZTW	L-15 - 15 Year (Elite Preferred/NY)	4
NGTV	GL-20 - 20 Year Level Term	5
NGTW	GL-20 - 20 Year (Elite Preferred)	5 5 5 5 5 5
NXTV	L-20 - 20 Year Level Term	5
NXTW	L-20 - 20 Year (Elite Preferred)	5
NYTV	GL-20 - 20 Year Level Term (NY)	5
NYTW NZTV	GL-20 - 20 Year (Elite Preferred/NY) L-20 - 20 Year Level Term (NY)	5 5
NZTW	L-20 - 20 Year (Elite Preferred/NY)	5 5
INZIVV	L-20 - 20 Teal (Little Fieleffed/ NI)	3
	Nationwide Life & Annuity Co of America	
NVVL	Your Life (SM) - 10 Year Term	3
NVWP	YourLife(SM) - 10 Year Term (Pfd Plus)	3
NYWL	YourLife(SM) - 10 Year Term (NY)	3 3 5 5 5 7
NYWP	YourLife(SM) - 10 Year Term (P+ / NY)	3
NVVL	YourLife(SM) – 20 Year Term	5
NVWP	YourLife(SM) - 20 Year Term (Pfd Plus)	5
NYWL	Your Life (SM) - 20 Year Term (NY)	5
NYWP	Your Life (SM) - 20 Year Term (P+ / NY)	5
NVVL N A A ID	YourLife(SM) - 30 Year Term YourLife(SM) - 30 Year Term (Pfd Plus)	7 7
NVWP NYWL	YourLife(SM) - 30 Year Term (Pfd Plus) YourLife(SM) - 30 Year Term (NY)	7 7
NYWP	Your Life (SM) - 30 Year Term (P+ / NY)	7
		•

	Company/ Pr oduct Li st	Cat egor y
NYMA NYMP NYMS NYLA NYLP NYLS NYLA NYLP NYYA NYYP NYMA NYMP NYMP NYMA NYMP NYLA NYLP NYYA NYLP NYYA NYLP NYYA NYYP NYYA NYYP	New York Life Insurance Company Increasing Premium Term Insurance Increasing Premium Term (Select Pfd) Increasing Premium Term (Smoker) Indeterminate Premium Term (Non-Smoker) Indeterminate Premium Term (Select Pfd) Indeterminate Premium Term (Smoker) Five Year Term Five Year Term (Select Preferred) Five Year Term (NY) Five Year Term (Select Preferred / NY) 20 Year Level Term (20LT) 20 Year Level Term (20LT) (Select Pfd) 20/10 Year Term 20/10 Year Term (Select Preferred) Term Life to 70 (20/10 Year Term - NY) 20/10 Year Term (Select Preferred/NY) Term Life to age 70 (NY - ages 51+) Term Policy to 70 (51+ Select Pfd - NY)	1 1 1 1 1 1 1 2 2 2 2 5 5 5 5 5 8 8
NYLA NYLP	NYLIFE Insurance Company of Arizona Term to Age 90 - 10 Year Level Term Term to Age 90 - 10 Year (Select Pfd)	3 3
NDGA NDGP NEGA NEGP NDGA NDGP NEGA NDGP NEGA NDGP NDGA NDGP NDGA NDGP NEGA NDGP	North American Co for Life and Health ADDvantage 10 ADDvantage 10 (P+ Super Pfd / R+ Std+) ADDvantage 10 (FL) ADDvantage 10 (FL/P+ Super Pfd/R+ Std+) ADDvantage 15 ADDvantage 15 (P+ Super Pfd / R+ Std+) ADDvantage 15 (FL) ADDvantage 15 (FL/P+ Super Pfd/R+ Std+) ADDvantage 20 ADDvantage 20 (P+ Super Pfd / R+ Std+) ADDvantage 20 (FL/P+ Super Pfd/R+ Std+) ADDvantage 20 (FL/P+ Super Pfd/R+ Std+) ADDvantage 30 ADDvantage 30 (P+ Super Pfd / R+ Std+) ADDvantage 30 (FL/P+ Super Pfd/R+ Std+) ADDvantage 30 (FL/P+ Super Pfd/R+ Std+) ADDvantage 30 (FL/P+ Super Pfd/R+ Std+)	3 3 3 4 4 4 4 5 5 5 7 7 7

	Company/ Pr oduct Li st	Cat egor y
NOWM NOWP NOTN NOTP NOWM NOWP NOWM NOWP NOTN NOTP NOYN NOYP	Northwestern Mutual Life Insurance TT Term 80 - 1 Year R & C Term TT Term 80 - 1 Year R & C (Premier NT) TT Term 10 - 1 Year Term for 10 Years TT Term 10 - 1 Year for 10 Yrs (Premier) TT Level Term 10 TT Level Term 10 (Premier NT) TT Level Term 20 TT Level Term 20 (Premier NT) TT Level Term 20 (issue ages 51+) TT Level Term 20 (Premier NT/ages 51+) TT Level Term 20 (NY) TT Level Term 20 (Premier NT/ NY)	1 1 1 1 3 3 5 5 5 5 5
CCNC	Occidental Life Ins Co of North Carolina ULTIMATE TERM-10 - 10 Year Term	3
ONWI ONWI ONYJ ONYN OMWI OMWI OMWI OMWI OMWI OMWI OMWI ONWI ONWI ONWI ONWI ONWI ONWI ONWI ON	Chio National Life Assurance Corporation Term 10 Plus (Series VI) Term 10 Plus (P+ Super Pfd / R+ Select) Term 10 (Series VI) Term 10 (P+ Super Pfd / R+ Select) Term 15 Plus (Series VI) Term 15 Plus (P+ Super Pfd / R+ Select) Term 15 (Series VI) Term 15 (P+ Super Pfd / R+ Select) Term 20 Plus (Series VI) Term 20 Plus (P+ Super Pfd / R+ Select) Term 20 (Series VI) Term 20 (Series VI) Term 20 (Series VI) Term 20 (P+ Super Pfd / R+ Select) Virtus Lifetime G Virtus Lifetime G (P+ Super/R+ Select)	3 3 3 4 4 4 4 5 5 5 5 8 8
OHI S OHSS OHSP OHGT OHGP OHSS OHSP OHGT OHGS OHSP OHGS	The Ohi o State Life Insurance Company Securi Term 1 - Annual Renewable Term Securi Term - 10 Year Level Securi Term - 10 Year (Ultra-Preferred) Securi Term - 15 Year Level Securi Term - 15 Year (Ultra-Preferred) Securi Term - 15/10 Year Level Securi Term - 15/10 Year Level Securi Term - 20 Year (Ultra-Preferred) Securi Term - 20 Year Level Securi Term - 20/10 Year (Ultra-Preferred) Securi Term - 20/10 Year Level Securi Term - 20/10 Year (Ultra-Pfd.)	1 3 3 4 4 4 4 5 5 5

	Company/ Pr oduct Li st	Cat egor y
OMBG OMXG OMXS OMXP OSBG OI XG OMXG OMXS OMXP OSBG OI XG OIXG OIXG OIXG OIXG OIXG OIXG OIXG OI	OM Financial Life Insurance Company HomeCertain Level Term - 10 Year HomeCertain Level Term - 10/5 Year Value Select Term 15 Value Select Term 15 (Super Preferred) Value Select Term 15 (Preferred Plus) Saver's Select Term 15/15 Saver's Select Term 15/15 (2001/OR) Saver's Select Term 15/10 (2001/OR) HomeCertain Level Term - 15 Year HomeCertain Level Term - 15/5 Year Value Select Term 20 Value Select Term 20 (Super Preferred) Value Select Term 20 (Preferred Plus) Saver's Select Term 20/10 Saver's Select Term 20/10 Saver's Select Term 20/10 Saver's Select Term 20/10 (2001/OR) HomeCertain Level Term - 20 Year HomeCertain Level Term - 20 Year HomeCertain Level Term - 25/5 Year Value Select Term 30 Value Select Term 30 Value Select Term 30 (Super Preferred) Value Select Term 30 Saver's Select Term 30/30	3 3 4 4 4 4 4 4 4 4 5 5 5 5 5 5 5 5 5 5
PAI C PAGI	Pacific Quardian Life Insurance Co, Ltd. One Year Term Plus Ten Year Term	1 3

	Company/ Pr oduct Li st	Cat egor y
PACL PACS PACN PACL PACS PACN PACL PACS PACN	Pacific Life Insurance Company Pacific-ART - Annual Renewable Term Pacific-ART - ART (Super Preferred) Pacific-ART - ART (Preferred Plus) Pacific-10 - 10 Year Renewable Pacific-10 - 10 Year (Super Preferred) Pacific-10 - 10 Year (Preferred Plus) Pacific-20 - 20 Year Renewable Pacific-20 - 20 Year (Super Preferred) Pacific-20 - 20 Year (Preferred Plus)	1 1 1 3 3 3 5 5
PANA PANS PANP PATN PANS PANP PAXS PAXP	Pan-American Life Insurance Company 5-Year Level Term Sentinel Series 10 - 10-Year Term Sentinel Series 10 (Preferred Plus) 10-Year Level Term Sentinel Series 20 - 20-Year Term Sentinel Series 20 (Preferred Plus) Sentinel Series 20/10 - 20-Year Term Sentinel Series 20/10 (Preferred Plus)	2 3 3 5 5 5
PAUL PAUL	The Paul Revere Life Insurance Company Selector 1 - 1 Year Term Selector 10 - 10 Year Term	1 3
PENC PENP PENC PENP PENC PENP PGNC PGNP PENC PENP	The Penn Mutual Life Insurance Company Guaranteed 10 Year Term Guaranteed 10 Year Term (Preferred Plus) Guaranteed 15 Year Term Guaranteed 15 Year Term (Preferred Plus) Guaranteed 20 Year Term Guaranteed 20 Year Term (Preferred Plus) Guaranteed 20 Year Term (Preferred Plus) Guaranteed Protection UL - gtd to 121 Guaranteed Protection UL - gtd to 121 P+ Protection For Life - guaranteed to 100 Protection For Life - qtd to 100 (P+)	3 3 4 4 5 5 8 8 8

	Company/ Pr oduct Li st	Cat egor y
PHTE PHTP PHWE PHWP PHXE PHXP PHZF PHZQ PHTE PHXF PHXC PHXE PHXP PHTE PHTE PHTP PHTE PHTE PHTP PHXE PHXE PHXP PHXE PHXP PHXE PHXP PHXE PHXP PHXE PHXP PHXE PHXP PHZF PHXE PHXP	Phoenix Life Insurance Company PPTL-10 PPTL-10 (Preferred Plus) PPTL-10 (WA) PPTL-10 (Preferred Plus / WA) PPTL-20 PPTL-20 PPTL-20 (ages 56+) PPTL-20 (56+ / Preferred Plus) PPTL-20 (WA) PPTL-20 (Preferred Plus / WA) PPTL-20 (Preferred Plus / WA) PPTL-20 (ages 56+ / WA) PPTL-20 (ages 56+ / WA) PPTL-20 (ages 56+ / WA) PPTL-30 (Preferred Plus / WA) PPTL-30 (Preferred Plus) PPTL-30 (Preferred Plus / WA) PPTL-30 (WA) PPTL-30 (Preferred Plus / WA) PPTL-10 (with Guarantee (Pfd Plus) PPTL-10 (with ROP) PPTL-10 (preferred Plus / with ROP) PPTL-20 (ages 56+ / with ROP) PPTL-20 (ages 56+ / with ROP) PPTL-30 (with ROP) PPTL-30 (with ROP) PPTL-30 (with ROP) PPTL-30 (preferred Plus / with ROP) PPTL-30 (with ROP) PPTL-30 (Preferred Plus / with ROP) PPTL-30 (Preferred Plus)	3 3 3 3 5 5 5 5 5 5 5 5 7 7 7 7 8 8 I I K K K K M M
PRI M PRI P PRYM PRI M PRI P	Primerica Life Insurance Company Cust om Advant age - 10 Year Cust om Advant age - 10 Year (Pf d Pl us) Cust om Prot ection Series IV - 10 Year Cust om Advant age - 15 Year Cust om Advant age - 15 Year (Pf d Pl us) Cust om Prot ection Series IV - 15 Year Cust om Advant age - 20 Year Cust om Advant age - 20 Year Cust om Advant age - 20 Year (Pf d Pl us) Cust om Prot ection Series IV - 20 Year Cust om Advant age - 25 Year Cust om Advant age - 25 Year Cust om Advant age - 25 Year (Pf d Pl us) Cust om Prot ection Series IV - 25 Year Cust om Advant age - 30 Year Cust om Advant age - 30 Year Cust om Advant age - 30 Year Cust om Advant age - 35 Year Cust om Advant age - 35 Year Cust om Advant age - 35 Year (pf d Pl us) Cust om Advant age - 35 Year (age 35+) Cust om Advant age - 35 Year (age 35+/P+)	3 3 3 4 4 4 5 5 5 6 6 6 7 7 7 8 8 8 8 8

	Company/ Pr oduct Li st	Cat egor y
PRCI PRCP PRCI PRCP	Principal Life Insurance Company ART ART (Super Pfd / Super Std) 10-Year Term 10-Year Term (Super Pfd / Super Std)	1 1 3 3
PRCI PRCP PRCI PRCP	15- Year Term 15- Year Term (Super Pfd / Super Std) 20- Year Term 20- Year Term (Super Pfd / Super Std)	4 4 5 5 7
PRCI PRCP PRDI	30- Year Term (Super Pfd / Super Std) 30- Year Term (Super Pfd / Super Std) 30- Year Term (WA)	7 7 7
PRDP	30-Year Term (Super Pfd / Super Std/WA)  Protective Life & Annuity Insurance Co	7
PRAJ PRAK PRW PRUK	Empire Term - 10 Year Empire Term - 10 Year (Super Preferred) Skyline Gold 120 (10 year guarantee) Skyline Gold 120 (Super Preferred)	3 3 3 3
PRAJ PRAK PRAJ	Empire Term – 15 Year Empire Term – 15 Year (Super Preferred) Empire Term – 20 Year	4 4 5 5
PRAK PRAJ PRAK PRAJ	Empire Term - 20 Year (Super Preferred) Empire Term - 25 Year Empire Term - 25 Year (Super Preferred) Empire Term - 20 Year	5 6 6 7
PRAK PRW PRUK	Empire Term – 30 Year Empire Term – 30 Year (Super Preferred) Skyline Gold 120 Skyline Gold 120 (Super Preferred)	7 7 8 8

	Company/ Pr oduct Li st	Cat egor y
	Protective Life Insurance Company	
PTML	Protective MultiTerm 10	3
PTMP	Protective MultiTerm 10 (Select)	3 3 4
PTVL	Protective ValueChoice 10	3
PTVP	Protective ValueChoice 10 (Select)	3
PTML	Protective MultiTerm 15	
PTMP	Protective MultiTerm 15 (Select)	4
PTVL	Protective ValueChoice 15	4
PTVP	Protective ValueChoice 15 (Selext)	4
PTML	Protective MultiTerm 20	5
PTMP	Protective MultiTerm 20 (Select)	5
PTVL	Protective ValueChoice 20	5
PTVP	Protective ValueChoice 20 (Select)	5
PTVL	Protective ValueChoice 25	6
PTVP	Protective ValueChoice 25 (Select)	6 7
PTML	Protective MultiTerm 30	7
PTMP	Protective MultiTerm 30 (Select)	7
PTVL	Protective ValueChoice 30	7
PTVP	Protective ValueChoice 30 (Select)	7
PVLL	Protective Centennial GII 7/08 UL	8
PVLP	Protective Centennial GII 7/08 UL (Sel)	8
	Protective Centennial GII UL (03/08)	8
PTMP	Protective Centennial GII UL (Select)	8

	Company/ Pr oduct Li st	Cat egor y
	Provident Life and Accident Assurance	
PRTA	Level TermII - 10 Year	3 3
PRTB	LTII - 10 Year (Pf Select, R+ Std+)	3
PRTC	LTII - 10 Year (P+)	3
PVTA	Level Term I - 10 Year	3
PVTB	LTI - 10 Year (Pf Select, R+ Std+)	3
PVTC	LTI - 10 Year (P+)	3 3 3 3 3 3 3 3
PRXA	Level TermII - 10/5 Year	3
PRXB	LTII - 10/5 Year (Pf Select, R+ Std+)	3
PRXC	LTII - 10/5 Year (P+)	3
PVXA	Level Term I - 10/5 Year	3
PVXB	LTI - 10/5 Year (Pf Select, R+ Std+)	3
PVXC	LTI - 10/5 Year (P+)	3
PRTA	Level Term II - 15 Year	4
PRTB	LTII - 15 Year (Pf Select, R+ Std+)	4
PRTC	LTII - 15 Year (P+)	4
PVTA	Level Term I - 15 Year	4
PVTB	LTI - 15 Year (Pf Select, R+ Std+)	4
PVTC	LTI - 15 Year (P+)	4
PRXA	Level Term II - 15/5 Year	4
PRXB	LTII - 15/5 Year (Pf Select, R+ Std+)	4
PRXC	LTII - 15/5 Year (P+)	4
PVXA	Level Term I - 15/5 Year	4
PVXB	LTI - 15/5 Year (Pf Select, R+ Std+)	4
PVXC	LTI - 15/5 Year (P+)	4
PRTA	Level Term II - 20 Year	5
PRTB	LTII - 20 Year (Pf Select, R+ Std+)	5 5
PRTC	LTII - 20 Year (P+)	5
PVTA	Level Term I - 20 Year	5
PVTB	LTI - 20 Year (Pf Select, R+ Std+)	5
PVTC	LTI - 20 Year (P+)	5
PRXA	Level Term II - 20/5 Year	5
PRXB	LTII - 20/5 Year (Pf Select, R+ Std+)	5
PRXC	LTII - 20/5 Year (P+)	5
PVXA	Level Term I - 20/5 Year	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5
PVXB	LTI - 20/5 Year (Pf Select, R+ Std+)	5
PVXC	LTI - 20/5 fear (Pr Serect, R+ Stu+)	5
PROC	Level 8 - 8 Year R & C Term	Q Q
FNCC	LEVEL O - O TEAL N & C TELLIII	O

Cat egor y

### Pruco Life Insurance Company **PRUC** Term Elite 10 (<250K PruXpress ONLY) 3 Term Elite 10 3 **PRUS** (P+ Best / R+ NS+) 3 Term Essential 10 (<250K PruXpress ONLY) **PPFC** 3 **PPFS** Term Essential 10 (P+ Best / R+ NS+) 3 (April 2007) **PPUC** Term Elite 10 **PPUS** Term Elite 10 (P+ Best/R+ NS+/April 07) 3 3 **PPEC** Term Essential 10 (April 2007) 3 **PPES** Term Essential 10 (P+ Best/R+ NS+/Apr07) 4 (<250K PruXpress ONLY) **PRUC** Term Elite 15 4 **PRUS** Term Elite 15 (P+ Best / R+ NS+) 4 **PPFC** Term Essential 15 (<250K PruXpress ONLY) **PPFS** Term Essential 15 (P+ Best / R+ NS+) 4 **PPUC** Term Elite 15 (April 2007) 4 4 **PPUS** Term Elite 15 (P+ Best/R+ NS+/April 07) 4 **PPEC** Term Essential 15 (April 2007) 4 **PPES** Term Essential 15 (P+ Best/R+ NS+/Apr 07) 5 **PRUC** Term Elite 20 (<250K PruXpress ONLY) **PRUS** Term Elite 20 (P+ Best / R+ NS+) 5 Term Essential 20 (<250K PruXpress ONLY) 5 **PPFC** 5 **PPFS** Term Essential 20 (P+ Best / R+ NS+) (April 2007) 5 **PPUC** Term Elite 20 5 (P+ Best/R+ NS+/April 07) **PPUS** Term Elite 20 5 **PPEC** Term Essential 20 (April 2007) **PPES** Term Essential 20 (P+ Best/R+ NS+/Apr 07) 5 5 **PPDC** Term Elite 20 (MD/<250K PruXpress ONLY) 5 **PPDS** Term Elite 20 (MD / P+ Best / R+ NS+) 7 **PPFC** Term Essential 30 (<250K PruXpress ONLY) 7 **PPFS** Term Essential 30 (P+ Best / R+ NS+) 7 Term Essential 30 **PPEC** (April 2007) 7 **PPES** Term Essential 30 (P+ Best/R+ NS+/Apr 07) 7 **PYDC** Term Essential 30 (MD/<250K PruXpress) **PYDS** Term Essential 30 (MD / P+ Best / R+ NS+) 7 UL Protector with NLG to 121 (250K-999K) 8 **PRUC** 8 **PRUS** UL Protector with NLG (250K-999K/Plus) 8 UL Protector with NLG to 121 (1000K+) **PPUC PPUS** UL Protector with NLG (1000K / Plus) 8 UL Protector w/ NLG to 121 (250K-999K) 07 8 **PPEC PPES** UL Protector w/ NLG (250K-999K/Plus) 07 8 8 **PPFC** UL Protector w/ NLG to 121 (1000K+) 07 UL Protector w/ NLG 8 **PPFS** (1000K / Plus) 07 J **PPUC** PruLife Return of Premium Term 15 **PPUS** PruLife ROP 15 (P+ Best / R+ NS+) J K **PPUC** PruLife Return of Premium Term 20 **PPUS** PruLife ROP 20 (P+ Best / R+ NS+) K **PPUC** PruLife Return of Premium Term 30 M **PPUS** PruLife ROP 30 (P+ Best / R+ NS+) M

	Company/ Pr oduct Li st	Cat egor y
PPYC PPYS PYYC PYYS PRJC PRJS PYYC PPYS PYYS PYYS PYYS PYYS PYYS PYY	Pruco Life Insurance Co of New Jersey Term Elite 10 (NY/<250K PruXpress CNLY) Term Elite 10 (NY / P+ Best / R+ NS+) Term Essential 10 (NY/ P+ Best / R+ NS+) Term Essential 10 (NY/P+ Best / R+ NS+) Term Essential 10 (NY/P+ Best / R+ NS+) Term Elite 10 (NJ/P+ Best / R+ NS+) Term Elite 10 (NJ/P+ Best / R+ NS+) Term Essential 10 (NJ/P+ Best / R+ NS+) Term Essential 10 (NJ/P+ Best / R+ NS+) Term Essential 10 (NJ/P+ Best / R+ NS+) Term Elite 15 (NY/P+ Best / R+ NS+) Term Essential 15 (NY/P+ Best / R+ NS+) Term Essential 15 (NJ/P+ Best / R+ NS+) Term Elite 15 (NJ/P+ Best / R+ NS+) Term Elite 15 (NJ/P+ Best / R+ NS+) Term Essential 15 (NJ/P+ Best / R+ NS+) Term Elite 20 (NY/P+ Best / R+ NS+) Term Essential 20 (NY/P+ Best / R+ NS+) Term Essential 20 (NJ/P+ Best / R+ NS+) Term Essential 30 (NJ/P+ Best / R+ NS+)	3 3 3 3 3 3 3 3 4 4 4 4 4 4 4 5 5 5 5 5
PPYS PYYC PYYS	UL Protector with NLG (250K-999K/Plus) UL Protector with NLG to 121 (1000K+) UL Protector with NLG (1000K / Plus)	8 8 8
PYYS PRJC PRJS PRJC PRJS PRJC PRJS	PruLife Return of Premium Term 15 (NJ) PruLife ROP 15 (P+ Best / R+ NS+ / NJ) PruLife ROP 20 (P+ Best / R+ NS+ / NJ) PruLife ROP 20 (P+ Best / R+ NS+ / NJ) PruLife Return of Premium Term 30 (NJ) PruLife ROP 30 (P+ Best / R+ NS+ / NJ)	8 J K K M M
PYRA	The Pyramid Life Insurance Company Annual Renewable Term	1

Cat egor y

# ReliaStar Life Insurance Company (ING) **RDTS** TermSmart 10 - 10 Year Term TermSmart 10 - (P+ Super / R+ Select) 3 **RDTP** TermSmart 10 - 10 Year Term (OR) 3 ROTS 3 TermSmart 10 - (P+ Super / R+ Select/OR) ROTP TermSmart 10 - 10 Year Term (WA) 3 **RWTS** TermSmart 10 - (P+ Super / R+ Select/WA) 3 RWTP TermSmart 15 - 15 Year Term 4 **RDTS** TermSmart 15 - (P+ Super / R+ Select) 4 **RDTP** TermSmart 15 - 15 Year Term (OR) 4 ROTS TermSmart 15 - (P+ Super / R+ Select/OR) 4 ROTP 4 TermSmart 15 - 15 Year Term (VA) RWTS **RWTP** TermSmart 15 - (P+ Super / R+ Select/WA) 4 TermSmart 20 - 20 Year Term **RDTS** 5 TermSmart 20 - (P+ Super / R+ Select) 5 **RDTP** 5 TermSmart 20 - 20 Year Term (OR) ROTS 5 TermSmart 20 - (P+ Super / R+ Select/OR) ROTP TermSmart 20 - 20 Year Term (WA) 5 RWTS RWTP TermSmart 20 - (P+ Super / R+ Select/WA) 5 7 TermSmart 30 - 30 Year Term **RDTS** 7 TermSmart 30 - (P+ Super / R+ Select) **RDTP** TermSmart 30 - 30 Year Term (OR) 7 7 **ROTS** TermSmart 30 - (P+ Super / R+ Select/OR) ROTP J ING ROP Term - 15 Basic RDTS **RDTP** ING ROP Term - 15 Basic (P+/R+) J ING ROP Term - 15 Enhanced J ROTS ING ROP Term - 15 Enhanced J **ROTP** (P+/R+) K ING ROP Term - 20 Basic **RDTS** ING ROP Term - 20 Basic (P+/R+) K **RDTP** ING ROP Term - 20 Enhanced K ROTS ING ROP Term - 20 Enhanced ROTP (P+/R+) Κ ING ROP Term - 30 Basic RDTS М **RDTP** ING ROP Term - 30 Basic (P+/R+) Μ ING ROP Term - 30 Enhanced Μ ROTS ING ROP Term - 30 Enhanced (P+/R+) ROTP M

	Company/ Pr oduct Li st	Cat egor y
RFNS RFNS RFNS RFNS RFNS RFNS RFNS RFNS	ReliaStar Life Insurance of NY (ING) TermSmart 10 - 10 Year Term TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - 15 Year Term TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - 20 Year Term TermSmart 20 - (P+ Super / R+ Select) TermSmart 30 - 30 Year Term TermSmart 30 - (P+ Super / R+ Select) ING Quarant ed Death Benefit UL ING Quarant eed Death Benefit UL (Plus) ING ROP Term - 15 Basic ING ROP Term - 15 Basic (P+/R+) ING ROP Term - 15 Enhanced ING ROP Term - 20 Basic ING ROP Term - 20 Basic ING ROP Term - 20 Enhanced ING ROP Term - 30 Basic ING ROP Term - 30 Basic (P+/R+) ING ROP Term - 30 Enhanced	3 3 4 4 5 5 7 7 8 8 J J J K K K M M M
ROYA ROYP ROYA ROYP ROYA ROYP ROYA ROYP ROYA ROYP ROYA ROYP	Royal Neighbors of America Royal Advantage 10 - 10 Year Level Term Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year Level Term Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year Level Term Royal Advantage 30 - 30 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 - 10 Year with ROP Royal Advantage 10 with ROP (Super) Royal Advantage 20 - 20 Year with ROP Royal Advantage 20 with ROP (Super) Royal Advantage 30 - 30 Year with ROP Royal Advantage 30 - 30 Year with ROP Royal Advantage 30 - 30 Year with ROP Royal Advantage 30 with ROP (Super)	3 5 5 7 7 I I K K M
SAGI SAGP SAGI SAGP SAGI SAGP SAGP	Sagicor Life Insurance Company Platinum Series 20 Platinum Series 20 (Super Pfd) Platinum Series 30 Platinum Series 30 (Super Pfd) Platinum Series 20 with ROP Platinum Series 20 with ROP (Super Pfd) Platinum Series 30 with ROP Platinum Series 30 with ROP (Super Pfd) Platinum Series 30 with ROP (Super Pfd)	5 5 7 7 K K M M

	Company/ Pr oduct Li st	Cat egor y
SAVE SAVP SAVE SAVE SAVP SAVE SAVP SAVE SAVP	Savings Bank Life Insurance Co of MA T-10/10 - 10 Year Term Guarant eed 10 T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year Term Guarant eed 15 T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year Term Guarant eed 20 T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year Term Guarant eed 25 T-25/25 - 25 Year (P+ / R+) T-30/30 - 30 Year Term Guarant eed 30 T-30/30 - 30 Year (P+ / R+)	3 4 4 5 5 6 6 7
SETE SETP	Security Life of Denver Ins Co (ING) ING Guaranteed Death Benefit ULII ING Guaranteed Death Benefit ULII Plus	8 8
SMMT SMMP SMITT SMITP SMMT SNITP SMGT SMMP SMITT SMGP SMMT SMMP SMIT SMMP SMIT SMMP SMIT SMMP SMIT SMMP SMIT SMMP SMIT SMMP SMIT SMMP SMIT SMMP SMIT SMMP SMIT SMMP SMIT SMMP SMIT SMMP SMIT SMMP SMIT SMMP SMIT SMIT SMIT SMIT SMIT SMIT SMIT SMIT	Security Mutual Life Insurance Co of NY Premier LT Suite 10-Year (4/2007) Premier LT Suite 10-Year (P+ / 4/2007) Premier LT Extra 10-Year (P+ / 4/2007) Premier LT Extra 10-Year (P+ / 4/2007) Premier LT Suite 10-Year Premier LT Suite 10-Year Premier LT Extra 10-Year Premier LT Extra 10-Year Premier LT 10-Year Premier LT 10-Year Premier LT Suite 15-Year Premier LT Suite 15-Year Premier LT Suite 15-Year Premier LT Extra 15-Year Premier LT Extra 15-Year Premier LT Suite 20-Year (P+) Premier LT Suite 20-Year (P+ / 4/2007) Premier LT Extra 20-Year Premier LT Suite 20-Year	3 3 3 3 3 3 3 3 3 4 4 4 4 4 4 5 5 5 5 5
SNTP SMGT SMGP	Premier LT Extra 20-Year (P+) Premier LT 20-Year Premier LT 20-Year (P+)	5 5 5

## Company/ Product List Cat egor y Shenandoah Life Insurance Company Annual Renewable Term Insurance SHEN SHEL Shenandoah Term 10 3 3 SHEM Shenandoah Term 10 (Super Preferred) 3 Shenandoah Term 10 (Select Tobacco) SHES 3 SHML 10-Year Mortage Protector SHMM 10-Year Mortage Protector (Select Tob.) 3 Shenandoah Term 15 4 SHEL 4 SHEM Shenandoah Term 15 (Super Preferred) Shenandoah Term 15 (Sel ect Tobacco) 4 SHES 4 SHML 15-Year Mortage Protector 15-Year Mortage Protector 4 SHMM (Select Tob.) SHEL Shenandoah Term 20 5 Shenandoah Term 20 (Super Preferred) 5 SHEM 5 SHES Shenandoah Term 20 (Sel ect Tobacco) 5 20-Year Mortage Protector SHML 20-Year Mortage Protector (Select Tob.) 5 SHMM Shenandoah Term 25 6 SHEL Shenandoah Term 25 (Super Preferred) 6 SHEM Shenandoah Term 25 (Sel ect Tobacco) 6 SHES 6 SHML 25-Year Mortage Protector 25-Year Mortage Protector (Select Tob.) 6 SHMM Shenandoah Term 30 7 SHEL 7 (Super Preferred) SHEM Shenandoah Term 30 Shenandoah Term 30 (Select Tobacco) 7 SHES 7 SHML 30-Year Mortage Protector 7 SHMM 30-Year Mortage Protector (Select Tob.) J (with ROP) SHEL Shenandoah Term 15 Shenandoah Term 15 J SHEM (Super Preferred) Shenandoah Term 15 (Select Tobacco) J SHES SHML 15-Year Mortage Protector (with ROP) J J SHMM 15-Year Mortage Protector (Select Tob.) SHEL Shenandoah Term 20 (with ROP) K Shenandoah Term 20 (Super Preferred) K SHEM Shenandoah Term 20 (Select Tobacco) K SHES Κ 20-Year Mortage Protector (with ROP) SHML SHMM 20-Year Mortage Protector (Select Tob.) Κ Shenandoah Term 25 (ROP) SHEL L SHEM Shenandoah Term 25 (Super Preferred) L L Shenandoah Term 25 (Sel ect Tobacco) SHES L SHML 25-Year Mortage Protector (with ROP) 25-Year Mortage Protector (Select Tob.) L SHMM SHEL Shenandoah Term 30 (with ROP) M Shenandoah Term 30 (Super Preferred) М SHEM SHES Shenandoah Term 30 (Select Tobacco) M SHML 30-Year Mortage Protector (with ROP) M 30-Year Mortage Protector (Select Tob.) SHMM M

	Company/ Pr oduct Li st	Cat egor y
CTON	Stonebridge Life Insurance Company	2
STON STOE	Stonebridge Term - 10 Year Stonebridge Term - 10 (Pfd. Elite)	3
STOP	Stonebridge Term - 10 (Pfd. Plus)	3
STON	St onebridge Term - 15 Year	4
STŒ	Stonebridge Term - 15 (Pfd. Elite)	4
STOP	St onebridge Term - 15 (Pf d. Plus)	4
STON	St onebridge Term - 20 Year	5
STŒ	Stonebridge Term - 20 (Pfd. Elite)	5
STOP	Stonebridge Term - 20 (Pfd. Plus)	5
STON	St onebridge Term - 30 Year	7
STŒ	Stonebridge Term - 30 (Pfd. Elite)	7
STOP	Stonebridge Term - 30 (Pfd. Plus)	7
STON	Stonebridge Term - 20 Year with ROP	K
STŒ	Stonebridge Term - 20 (Pfd. Elite/ROP)	K
STOP	Stonebridge Term - 20 (Pfd. Plus/ROP)	K
STON	Stonebridge Term - 30 Year with ROP	M
STŒ	Stonebridge Term - 30 (Pfd. Elite/ROP)	M
STOP	Stonebridge Term - 30 (Pfd. Plus/ROP)	M
	Sun Life Assurance Company of CA (U.S.)	
SUNL	Sun Universal Protector	8
SUNP	Sun Universal Protector (Super Pfd)	8
	Sun Life Insurance & Annuity of NY	
SYNL	Sun Universal Protector	8
SYNP	Sun Universal Protector (Super Pfd)	8
	(23)	
	Sunset Life Insurance Company of America	
SUNS	Select Term to 95 Plus	1
SUSN	Term 10 - 10 Year Term	3
SUSP	Preferred Elite Term 10	3
SUSN	Term 20 - 20 Year Term	3 3 5 5
SUSP	Preferred Elite Term 20	5

	Company/ Pr oduct Li st	Cat egor y
SAFE SAFS SYME SYMP SYMB SYOE SYOP SYMB SYOE SYOP SYMB SYOE SYMP SYMB SYOE SYMP SYMB SYMB SYOE SYMP SYMB SYMB SYMB SYMB SYMB SYMB SYMB SYMB	Symetra Life Insurance Company Expert-ART (Non-Smoker) Expert-ART (Smoker) 10 Year Level Term 10 Year Level Term (Preferred Plus) 10 Year Level Term (Preferred Best) 10 Year Level Term (OR & WA) 10 Year Level Term (Pfd Plus / OR & WA) 10 Year Level Term (Pfd Best / OR & WA) 15 Year Level Term (Preferred Plus) 15 Year Level Term (Preferred Plus) 15 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Best) 15 Year Level Term (Pfd Plus / OR & WA) 15 Year Level Term (Pfd Plus / OR & WA) 16 Year Level Term (Pfd Plus / OR & WA) 17 Year Level Term (Pfd Best / OR & WA) 18 Year Level Term (Preferred Plus) 19 Year Level Term (Preferred Plus) 20 Year Level Term (Preferred Best) 20 Year Level Term (Preferred Best) 20 Year Level Term (Pfd Plus / OR & WA) 20 Year Level Term (Pfd Plus / OR & WA) 20 Year Level Term (Pfd Plus / OR & WA)	Cat egor y  1 1 3 3 3 3 4 4 4 4 5 5 5 7
SYMP SYMB SYOE SYOP SYOB	30 Year Level Term (Preferred Plus) 30 Year Level Term (Preferred Best) 30 Year Level Term (OR & WA) 30 Year Level Term (Pfd Plus / OR & WA) 30 Year Level Term (Pfd Best / OR & WA)	7 7 7 7 7
TEUX	Texas Life Insurance Company PureLife-PLUS - Guaranteed Level to 100	8

	Company/ Pr oduct Li st	Cat egor y
	TI AA- CREF Life Insurance Company	
TI AA	Annual Renewable Term Life Insurance	1
TI AP	Annual Renewable Term (Preferred Plus)	1
TI NA	Annual Renewable Term Life (NY)	1
TI NP	Annual Renewable Term (Pref Plus / NY)	1
TI AA	10- Year Level Term	3
TI AP	10-Year Level Term (Preferred Plus)	3
TI NA	10-Year Level Term (NY)	3
TI NP	10-Year Level Term (Pref Plus / NY)	3
TI AA	15-Year Level Term	4
TI AP	15-Year Level Term (Preferred Plus)	4
TI NA	15-Year Level Term (NY)	4
TI NP	15-Year Level Term (Pref Plus / NY)	4
TI AA	20-Year Level Term	5
TI AP	20-Year Level Term (Preferred Plus)	5
TI NA	20-Year Level Term (NY)	5
TI NP	20-Year Level Term (Pref Plus / NY)	5
TI AA	30-Year Level Term	7
TI AP	30-Year Level Term (Preferred Plus)	7
TI NA	30-Year Level Term (NY)	7
TI NP	30-Year Level Term (Pref Plus / NY)	7
	Transporting Financial Life Incomess Co	
T\/C	Transamerica Financial Life Insurance Co	4
TYSA	Trendsetter Super YRT	1
TYSP	Trendsetter Super YRT (Plus)	1
TYSA	Trendsetter Super 10	3
TYSP	Trendsetter Super 10 (Preferred Plus)	3
TYSS	Trendsetter Super 10 (Standard Plus)	4
TYSA	Trendsetter Super 15	
TYSP	Trendsetter Super 15 (Preferred Plus)	4
TYSS	Trendsetter Super 15 (Standard Plus)	4
TYSA	Trendsetter Super 20	5
TYSP	Trendsetter Super 20 (Preferred Plus)	5
TYSS	Trendsetter Super 20 (Standard Plus)	5
TYSA	Trendsetter Super 25	6
TYSP	Trendsetter Super 25 (Preferred Plus)	6
TYSS	Trendsetter Super 25 (Standard Plus)	6 7
TYSA	Trendsetter Super 30 (Preferred Plus)	7 7
TYSP	Trendsetter Super 30 (Preferred Plus)	7 7
TYSS	Trendsetter Super 30 (Standard Plus)	1

TLUE

Cat egor y

М

## Transamerica Life Ins Co (Family Mkt) TLEE Ultima Elite Term II - 10 Year 3 Ultima Elite Term II - 10 (Pfd. Elite) 3 **TLES** 3 Ultima Elite Term II - 10 (Pfd. Plus) TLEP Ultima Elite Term II - 15 Year 4 TLEE Ultima Elite Term II - 15 4 (Pfd. Elite) **TLES** TLEP Ultima Elite Term II - 15 (Pfd. Plus) 4 TLUE Home Protector Elite - 15 Year Level 4 Ultima Elite Term II - 20 Year 5 TLEE Ultima Elite Term II - 20 (Pfd. Elite) 5 **TLES** 5 Ultima Elite Term II - 20 (Pf d. Plus) **TLEP** 5 TLUE Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level 6 TLUE 7 7 TLEE Ultima Elite Term II - 30 Year **TLES** Ultima Elite Term II - 30 (Pfd. Elite) 7 7 TLEP Ultima Elite Term II - 30 (Pfd. Plus) Home Protector Elite - 30 Year Level TLUE K Ultima Elite II - 20 Year with ROP TLDE TLDS Ultima Elite II - 20 (Pfd. Elite/ROP) K TLDP Ultima Elite II - 20 (Pfd. Plus/ROP) K TLUE Home Protector Elite - 20 Year w/ROP Home Protector Elite - 25 Year w/ROP Κ TLUE L TLDE Ultima Elite II - 30 Year with ROP Μ Ultima Elite II - 30 (Pfd. Elite/ROP) TLDS М TLDP Ultima Elite II - 30 (Pfd. Plus/ROP) М

Home Protector Elite - 30 Year w/ROP

	Company/ Pr oduct Li st	Cat egor y
TOCA TOCP TRCA TRCP TOCS TOCA TOCP TOCS TRCP TOCS TRCP TRCS	Transamerica Life Insurance Co (TIIG) Trendsetter Super YRT Trendsetter Super YRT (Plus) Trendsetter Super YRT (MD) Trendsetter Super YRT (Plus / MD) Trendsetter Super 10 Trendsetter Super 10 (Preferred Plus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 Trendsetter Super 15 Trendsetter Super 15 (Preferred Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 Trendsetter Super 20 Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 Trendsetter Super 25 Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 Trendsetter Super 30 Trendsetter Super 30 (Preferred Plus) Trendsetter Super 30 (Standard Plus) Final Expense Insurance Final Expense Insurance Final Expense Insurance (WA) Trendsetter ROP 30 Trendsetter ROP 30 (Preferred Plus) Trendsetter ROP 30 (Preferred Plus)	1 1 1 1 3 3 3 4 4 4 4 5 5 5 6 6 6 7 7 7 8 8 M M M
TRUT TRTU TRUT	Trust mark Insurance Company TermNet 5-Year Term TermNet 10-Year Term TermNet 15-Year Term	2 3 4

	Company/ Pr oduct Li st	Cat egor y
56 57 57 57 57 57 57 57 57 57 57 57 57 57	Uni on Central Life Insurance Company Keyst one Term 1 Keyst one Term 1 (P+ / R+ Select) Keyst one Term 1 (NY) Keyst one Term 1 (P+ / R+ Select) (NY) Keyst one Term 10 Keyst one Term 10 (P+ / R+ Select) Keyst one Term 10 (NY) Keyst one Term 10 (P+ / R+ Select) Keyst one Term 10 (P+ / R+ Select) Keyst one Term 15 Keyst one Term 20 Keyst one Term 30	1 1 1 1 3 3 3 3 4 4 4 4 4 4 5 5 5 5 5 7 7
UTI P UNZY UNZP	Keystone Term 30 (P+/R+) (CA, IN, CR, PA)  Keystone Term 30 (P+/R+) (CA, IN, PA, OR)  Keystone Term 30 (NY)  Keystone Term 30 (P+/R+ Select) (NY)	7 7 7 7
UNLI	The Union Labor Life Insurance Company Annual Renewable Term	1
UTHE	United Heritage Mutual Life Insurance ART100 - Annual Renewable Term	1
ИТНО ИТНО ИТНО ИТНО	United Home Life Insurance Company Express Issue Term 20 Express Issue Term 30 Premier Term 20 (with ROP) Premier Term 30 (with ROP)	5 7 K M

	Company/ Pr oduct Li st	Cat egor y
	United of Omaha Life Insurance Company	
UTPP	Term Life 10 - 10 Year Term	3
UTPQ	Term Life 10 (Plus)	3
UTPP	Term Life 15 - 15 Year Term	4
UTPQ	Term Life 15 (Plus)	4
UTEP	Term Life Express - 15 Year	4
UTMP	Mort gage Term Plus - 15 Year	4
UTPP	Term Life 20 - 20 Year Term	5
UTPQ	Term Life 20 (Plus)	5
UTPP	Term Life 30 - 30 Year Term	7
UTPQ	Term Life 30 (Plus)	7
UTCP	Term Life Complete - 30 Year	7
UTEP	Term Life Express - 30 Year	7
UTPP	GUL Complete - Guaranteed to 120	8
UTPQ	GUL Complete - Guaranteed to 120 (Plus)	8
UTVP	Priority Max GUL - Guaranteed to 120	8
UTVQ	Priority Max GUL - Gtd to 120 (Plus)	8
UTEP	Term Life Express – 15 Year with ROP	J
UTCP	Term Life Complete - 30 Year	M
UTEP	Term Life Express - 30 Year with ROP	M

Cat egor y

### United States Life Ins in the City of NY **USYD** Sel ect - a- Term - 10 Year 3 3 USYE Sel ect - a- Term - 10 Year (Plus) 3 UTCG LTG Ultra-C NY - 10 Year 3 UTCH LTG Ultra-C NY - 10 Year (Plus) Sel ect - a- Term - 15 Year 4 USYD USYE Sel ect - a- Term - 15 Year (Plus) 4 LTG Ultra-C NY - 15 Year 4 UTCG LTG Ultra-C NY - 15 Year (Plus) 4 UTCH Sel ect - a- Term - 20 Year 5 USYD 5 USYE Sel ect - a- Term - 20 Year (Plus) 5 UTCG LTG Ultra-C NY - 20 Year UTCH LTG Ultra-C NY - 20 Year (Plus) 5 Select - a-Term - 25 Year 6 USYD 6 USYE Sel ect - a- Term - 25 Year (Plus) 7 Sel ect - a- Ter m - 30 Year USYD 7 USYE Sel ect - a- Term - 30 Year (Plus) LTG Ultra-C NY - 30 Year 7 UTCG UTCH LTG Ultra-C NY - 30 Year (Plus) 7 ContinUL Extend - no lapse U/L 8 UTYD 8 UTYE ContinUL Extend - no lapse U/L (Plus) ContinUL Extend - no lapse U/L 8 USYD \$500K) ContinUL Extend - no lapse U/L 8 USYE ( +/ 500K J UTYD ROP Select - a-Term - 15 Year UTYE ROP Select - a- Term - 15 Year (Plus) J ROP Sel ect - a- Ter m - 20 Year K UTYD K UTYE ROP Select - a-Term - 20 Year (Plus) ROP Select - a-Term - 25 Year L UTYD ROP Select - a-Term - 25 Year L UTYE (Plus) ROP Select - a- Term - 30 Year UTYD M ROP Select - a- Term - 30 Year UTYE (Plus) M Т USYD Select - a - Term - Level to 65 USYE Select-a-Term - Level to 65 (Plus) Т Select-a-Term - Level to 70 U **USYD** U USYE Select - a - Term - Level to 70 (Plus) V USYD Select - a- Term - Level to 75 USYE Select - a- Term - Level to 75 (Plus) V ROP Select - a - Term - Level to 65 W UTYD UTYE ROP Select - a - Term - Level to 65 (Plus) W ROP Select - a-Term - Level to 70 Χ UTYD ROP Select - a-Term - Level to 70 Χ UTYE (Plus) ROP Select - a-Term - Level to 75 Υ UTYD UTYE ROP Select - a-Term - Level to 75 (Plus)

#### Company/ Product List Cat egor y United States Life Ins in the City of NY **UTAG** Sel ect - a- Term - 12 Year 8 **UTAH** Sel ect - a- Term - 12 Year (Plus) 8 8 Sel ect - a- Ter m - 16 Year **UTBG** 8 **UTBH** Sel ect - a- Term - 16 Year (Plus) UTCG Sel ect - a- Ter m - 17 Year 8 Sel ect - a- Term - 17 Year 8 UTCH (Plus) 8 UTDG Sel ect - a- Term - 18 Year 8 UTDH Sel ect - a- Ter m - 18 Year (Plus) **UTEG** Sel ect - a- Ter m - 19 Year 8 Sel ect - a- Term - 19 Year 8 **UTEH** (Plus) 8 **UTFG** Sel ect - a- Term - 21 Year 8 Sel ect - a- Ter m - 21 **UTFH** (Plus) Year 8 UTGG Select - a- Term - 22 Year Select - a-Term - 22 Year 8 UTGH (Plus) **UTHG** Sel ect - a- Ter m - 23 Year 8 **UTHH** Sel ect - a- Ter m - 23 Year 8 (Plus) 8 UTI G Sel ect - a- Ter m - 24 Year (Plus) 8 UTI H Sel ect - a- Term - 24 Year 8 UTJG Sel ect - a- Term - 26 Year 8 UTJH Sel ect - a- Term - 26 Year (Plus) 8 UTKG Sel ect - a- Term - 27 Year **UTKH** Sel ect - a- Ter m - 27 Year (Plus) 8 **UTLG** Select - a-Term - 28 Year 8 Sel ect - a- Ter m - 28 Year 8 **UTLH** (Plus) 8 Sel ect - a- Ter m - 29 Year UTMG 8 **UTMH** Sel ect - a- Term - 29 Year (Plus) Sel ect - a- Ter m 10 8 USES (Special) 8 USFS Sel ect - a- Ter m 15 (Special) 8 USGS Sel ect - a- Ter m 20 (Special) USHS Sel ect - a- Ter m 25 (Special) 8 USI S Sel ect - a- Ter m 30 (Special) 8 8 UTQS ROP Select - a- Term -15 Year (Special) ROP Select - a-Term - 20 Year 8 **UTRS** (Special) 8 ROP Select - a-Term - 25 Year UTSS (Special) 8 ROP Select - a-Term - 30 Year UTTS (Special) LTG Ultra-C NY - 10 Year 8 **UTES** (Special) **UTFS** LTG Ultra-C NY - 15 Year (Special) 8 UTGS LTG Ultra-C NY - 20 Year (Special) 8 (Special) 8 **UTHS** LTG Ultra-C NY - 30 Year UTI S ROPTerm NY - 15 Year (Special / 2006) 8 UTJS ROPTerm NY - 20 Year 8 (Special / 2006) Ν **UTFG** ROP Select - a- Term - 21 Year **UTFH** ROP Select - a- Term - 21 Year (Plus) Ν UTGG ROP Select - a-Term - 22 Year Ν **UTGH** ROP Select - a-Term - 22 Year (Plus) Ν ROP Select - a- Term - 23 Year Ν **UTHG** ROP Select - a-Term - 23 Year Ν UTHH (Plus) UTI G ROP Select - a-Term - 24 Year Ν ROP Select - a- Term - 24 Year UTI H (Plus) Ν

	Company/ Pr oduct Li st	Cat egor y
	United States Life Ins in the City of NY	
UTJG	ROP Select - a- Term - 26 Year	N
UTJH	ROP Select - a-Term - 26 Year (Plus)	N
UTKG	ROP Sel ect - a- Ter m - 27 Year	N
UTKH	ROP Select - a-Term - 27 Year (Plus)	N
UTLG	ROP Sel ect - a- Ter m - 28 Year	N
UTLH	ROP Select - a- Term - 28 Year (Plus)	N
UTMG	ROP Sel ect - a- Ter m - 29 Year	N
UTMH	ROP Select - a- Term - 29 Year (Plus)	N
UTNG	ROP Sel ect - a- Ter m - 31 Year	N
UTNH	ROP Select - a- Term - 31 Year (Plus)	N
UTOG	ROP Sel ect - a- Ter m - 32 Year	N
UTOH	ROP Select - a- Term - 32 Year (Plus)	N
UTPG	ROP Sel ect - a- Ter m - 33 Year	N
UTPH	ROP Select - a- Term - 33 Year (Plus)	N
UTQG	ROP Sel ect - a- Ter m - 34 Year	N
UTQH	ROP Select - a-Term - 34 Year (Plus)	N
UTRG	ROP Sel ect - a- Ter m - 35 Year	N
UTRH	ROP Select - a- Term - 35 Year (Plus)	N
	West Coast Life Insurance Company	
WCJJ	Focus Term 10 - 10 Year	3
WCJK	Focus Term 10 - 10 Year (Super Pfd)	3
WCJJ	Focus Term 15 - 15 Year	4
WCJK	Focus Term 15 - 15 Year (Super Pfd)	4
WCJJ	Focus Term 20 - 20 Year	5
WCJK	Focus Term 20 - 20 Year (Super Pfd)	5 5 6 6
WCJJ	Focus Term 25 - 25 Year	6
WCJK	Focus Term 25 - 25 Year (Super Pfd)	6
WCJJ	Focus Term 30 - 30 Year	7
WCJK	Focus Term 30 - 30 Year (Super Pfd)	7
WDCJ	LifeTime Platinum III 7/08	8
WDCK	LifeTime Platinum III 7/08 (Super Pfd)	8
WCJJ	LifeTime Platinum III (03/08)	8
WCJK	LifeTime Platinum III (Super Pfd/03/08)	8

	Company/ Pr oduct Li st	Cat egor y
WTRE WTRS WTRP WTRS WTRP WTRE WTRS WTRP	Western Reserve Life Assurance Co of OH WRL TermPlus - 10 Year WRL TermPlus - 10 Year (Pfd Elite) WRL TermPlus - 10 Year (Pfd Plus) WRL TermPlus - 15 Year WRL TermPlus - 15 Year (Pfd Elite) WRL TermPlus - 15 Year (Pfd Plus) WRL TermPlus - 20 Year WRL TermPlus - 20 Year WRL TermPlus - 20 Year (Pfd Elite) WRL TermPlus - 30 Year (Pfd Plus) WRL TermPlus - 30 Year WRL TermPlus - 30 Year (Pfd Plus) WRL TermPlus - 30 Year (Pfd Plus) WRL TermPlus - 30 Year (Pfd Plus) WRL TermPlus with ROP - 20 Year WRL TermPlus with ROP - 20 Year (Elite) WRL TermPlus with ROP - 30 Year WRL TermPlus with ROP - 30 Year WRL TermPlus with ROP - 30 Year (Elite) WRL TermPlus with ROP - 30 Year (Elite) WRL TermPlus with ROP - 30 Year (Pfd+)	3 3 4 4 4 5 5 7 7 7 K K M M M
WEST WESS WESP WEST WESS WESP WEST WESS WESP WTST WESS WESP WEST WESS WESP WTST WESS WESP WTST WESS WESP	West ern- Sout hern Life Assurance Company 10- Year Guarant eed Level Term 10- Year Level Term (Super Preferred) 10- Year Level Term (Preferred Plus) 15- Year Guarant eed Level Term 15- Year Level Term (Super Preferred) 15- Year Level Term (Preferred Plus) 20- Year Guarant eed Level Term 20- Year Level Term (Super Preferred) 20- Year Level Term (Preferred Plus) eTerm 20 - Guarant eed Level Term eTerm 20 - Level Term (Super Preferred) eTerm 20 - Level Term (Preferred Plus) 30- Year Guarant eed Level Term 30- Year Guarant eed Level Term 30- Year Level Term (Super Preferred) 30- Year Level Term (Preferred Plus) eTerm 30 - Guarant eed Level Term eTerm 30 - Guarant eed Level Term eTerm 30 - Level Term (Super Preferred) eTerm 30 - Level Term (Preferred Plus) Return of Premium Term - 20- Year Return of Premium 20- Year (Super Pfd) Return of Premium 20- Year (Pfd Plus)	3 3 4 4 4 5 5 5 5 5 7 7 7 7 7 7 7 K K K

	Company/ Pr oduct Li st	Cat egor y
WILR WILP WILP WILR WILP WUNS WUNN WILR WILP WUNN	William Penn Life Insurance Co of NY Penn Term 10 Penn Term 10 (Plus) Penn Term 15 Penn Term 15 (Plus) Penn Term 20 Penn Term 20 (Plus) Penn Advantra-U/L W/20 Year Guarantee Penn Advantra-U/L W/20 Year Guar. (Plus) Penn Term 30 Penn Term 30 Penn Term 30 (Plus) Longevity UL 100 - Guaranteed to 100 Longevity UL 100 - Gtd to 100 (Plus)	3 4 4 5 5 5 7 7 8 8
WOWA WOWP WOWA WOWP	Woman's Life Insurance Society Ten Year Renewable and Convertible Term Ten Year R & C Term (Preferred Plus) Twenty Year Convertible Term Twenty Year Convertible Term (Pfd Plus)	3 3 5 5