| | Company/ Pr oduct Li st | Cat egor y |
|--|--|---|
| AAAL AAAP AAAL AAAP AAAL AAAP AAAL AAAP AAAL AAAP AAAL AAAP AAAL AAAP AAAL | AAA Life Insurance Company 10 Year Level Term 10 Year Level Term (Super Pfd/Std Plus) 15 Year Level Term 15 Year Level Term 20 Year Level Term 20 Year Level Term 25 Year Level Term 25 Year Level Term 30 Year Level Term 30 Year Level Term (Super Pfd/Std Plus) 15 Year Level Term (Super Pfd/Std Plus) 15 Year Level Term (Super Pfd/Std Plus) 15 Year Level Term (with ROP) 15 Year Level Term (Super Pfd/Std Plus) 20 Year Level Term (with ROP) 21 Year Level Term (with ROP) 22 Year Level Term (with ROP) 23 Year Level Term (Super Pfd/Std Plus) 25 Year Level Term (With ROP) 26 Year Level Term (Super Pfd/Std Plus) 27 Year Level Term (With ROP) 28 Year Level Term (Super Pfd/Std Plus) 39 Year Level Term (Super Pfd/Std Plus) | 3 4 4 5 5 6 6 7 7 J K K L M M |
| ALSI ALSU ALSS ALSP ALSI ALSU ALSS ALSP ALSU ALSS ALSP ALW ALWS ALUI ALUS | Allianz Life Insurance Company of NA Term Life 2009 - 10 Year Term Life 2009 - 10 Year (Ultra) Term Life 2009 - 10 Year (Super) Term Life 2009 - 10 Year (Pfd Plus) Term Life 2009 - 20 Year Term Life 2009 - 20 Year Term Life 2009 - 20 Year (Super) Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 30 Year Term Life 2009 - 30 Year Term Life 2009 - 30 Year (Ultra) Term Life 2009 - 30 Year (Super) Term Life 2009 - 30 Year (Pfd Plus) Ceneration Planner II - U/L no Lapse Generation Planner II (P+ Super/R+ Sel) Generation Planner II (1980 CSO) Generation Planner II (P+ Super/R+ Sel) | 3 3 3 5 5 5 5 7 7 7 7 8 8 8 8 |
| AYGL AYGM AYGL AYGM AYGL AYGM AYGL AYGM | Allstate Life Insurance Co of New York TrueTerm - 10 Year TrueTerm - 10 Year (P+ Elite, R+ Select) TrueTerm - 15 Year TrueTerm - 15 Year (P+ Elite, R+ Select) TrueTerm - 20 Year TrueTerm - 20 Year TrueTerm - 30 Year TrueTerm - 30 Year (P+ Elite, R+ Select) | 3 3 4 4 5 5 7 |

| | Company/ Pr oduct Li st | Cat egor y |
|--|--|--------------------------------------|
| AMAM AMAM AMAM AMAM AMBM AMAM AMBM AMBM | American-Amicable Life Insurance of TX Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691) Easy Term 20 w/ROP (Simplified 07-9734) Easy Term 30 w/ROP (Simplified 06-9691) Easy Term 30 w/ROP (Simplified 07-9734) Colden Solution Final Expense Family Solution Final Expense | 3 5 7 K K M M P |
| AMCO AMCO AMCO | American Community Mutual Insurance Term 10 Level Term Life Term 15 Level Term Life Term 20 Level Term Life | 3 4 5 |
| AMEM | American Memorial Life Insurance Company Noble Tradition Final Expense | Р |
| AMFI AMFI AMFI | American Fidelity Assurance Company T2 EZ 20 Year T2 EZ 25 Year T2 EZ 30 Year | 5 6 7 |

Cat egor y

American General Life Insurance Company **ARSG** Sel ect - a- Term - 10 Year 3 ARSH Sel ect - a- Ter m - 10 Year (Plus) 3 4 **ARSG** Sel ect - a- Ter m - 15 Year 4 ARSH Sel ect - a- Term - 15 Year (Plus) 5 ARSG Sel ect - a- Term - 20 Year 5 Select - a- Term - 20 Year ARSH (Plus) 6 **ARSG** Sel ect - a- Term - 25 Year 6 ARSH Select - a-Term - 25 Year (Plus) ARSG Sel ect - a- Term - 30 Year 7 Sel ect - a- Ter m - 30 Year 7 ARSH (Plus) Т Select - a-Term - Level to 65 ARSG Т Select - a - Term - Level to 65 ARSH (Plus) Т ARRG Select - a - Term - Level to 65 (WA) Select-a-Term - Level to 65 (Plus / WA) Т ARRH **ARSG** Select - a - Term - Level to 70 U ARSH Select - a - Term - Level to 70 (Plus) U U ARRG Select - a - Term - Level to 70 (WA) ARRH Select-a-Term - Level to 70 (Plus / WA) U Select - a - Term - Level to 75 V ARSG ARSH Select - a - Term - Level to 75 (Plus) V V arrg Select - a - Term - Level to 75 (WA) **ARRH** Select-a-Term - Level to 75 (Plus / WA) V ContinUL - no lapse UL to age 90 **ATRG** C ContinUL - no lapse UL (Plus) С ATRH D **ATRG** ContinUL - no lapse UL to age 95 D ATRH ContinUL - no lapse UL (Plus) Ε ContinUL - no lapse UL to age 100 **ATRG** Ε ContinUL - no lapse UL (Plus) ATRH F **AGBG** Sel ect - a- Term - 16 Year F AGBH Sel ect - a- Term - 16 Year (Plus) F AGCG Sel ect - a- Ter m - 17 Year Sel ect - a- Term - 17 Year F AGCH (Plus) F Sel ect - a- Ter m - 18 Year AGDG F Sel ect - a- Ter m - 18 Year AGDH (Plus) F AGEG Select - a- Term - 19 Year F Sel ect - a- Term - 19 Year AGEH (Plus) F Sel ect - a- Ter m - 21 Year **AGFG** F **AGFH** Sel ect - a- Term - 21 Year (Plus) F AGGG Sel ect - a- Term - 22 Year F AGGH Sel ect - a- Term - 22 Year (Plus) F Sel ect - a- Ter m - 23 Year AGHG AGHH Sel ect - a- Term - 23 Year (Plus) F F AGI G Sel ect - a- Ter m - 24 Year Sel ect - a- Term - 24 Year AGI H (Plus) F Sel ect - a- Term - 26 Year **AGJG** F F Sel ect - a- Term - 26 Year AGJH (Plus) Sel ect - a- Ter m - 27 Year AGKG F AGKH Sel ect - a- Term - 27 Year (Plus) F Select - a-Term - 28 Year AGLG

Cat egor y

| | American General Life Insurance Company | |
|------|--|---|
| AGLH | Sel ect - a- Ter m - 28 Year (Pl us) | F |
| AGMG | Sel ect - a- Ter m - 29 Year | F |
| AGMH | Sel ect - a- Term - 29 Year (Pl us) | F |
| AGLS | Sel ect - a- Term 10 (Special) | F |
| AGMS | Sel ect - a- Term 15 (Special) | F |
| AGNS | , , | F |
| AGOS | | F |
| AGPS | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | F |
| ARTG | Sel ect - a- Ter m 30 (Speci al) ROP Sel ect - a- Ter m - 15 Year | J |
| ARTH | | J |
| ARSG | , | J |
| ARSH | , | J |
| ARTG | ROP Select - a-Term - 15 Year (Plus) ROP Select - a-Term - 20 Year | K |
| ARTH | | K |
| ARSG | ROP Select - a-Term - 20 Year (Plus) ROP Select - a-Term - 20 Year (2009) | K |
| ARSH | ROP Select - a- Term - 20 Year (Plus) | K |
| ARTG | ROP Select - a- Term - 25 Year | L |
| ARTH | ROP Select - a - Term - 25 Year (Plus) | Ĺ |
| ARSG | ROP Select - a - Term - 25 Year (2009) | Ĺ |
| ARSH | ROP Select - a - Term - 25 Year (Plus) | Ĺ |
| ARTG | ROP Select - a-Term - 30 Year | M |
| ARTH | ROP Select - a - Term - 30 Year (Plus) | M |
| ARSG | ROP Sel ect - a- Ter m - 30 Year (2009) | M |
| ARSH | ROP Sel ect - a- Term - 30 Year (Pl us) | M |
| ARTG | ROP Select - a - Term - Level to 65 | W |
| ARTH | ROP Select - a - Term - Level to 65 (Plus) | W |
| ARSG | ROP Select - a - Term - Level to 65 (2009) | W |
| ARSH | ROP Select - a- Term - Level to 65 (Plus) | W |
| ARTG | ROP Select - a- Term - Level to 70 | X |
| ARTH | ROP Select-a-Term - Level to 70 (Plus) | X |
| ARSG | ROP Select - a- Term - Level to 70 (2009) | X |
| ARSH | ROP Select-a-Term - Level to 70 (Plus) | X |
| ARTG | ROP Select - a- Term - Level to 75 | Υ |
| ARTH | ROP Select-a-Term - Level to 75 (Plus) | Υ |
| ARSG | ROP Select - a- Term - Level to 75 (2009) | Υ |
| ARSH | ROP Select-a-Term - Level to 75 (Plus) | Υ |
| ATRG | ContinUL - no lapse UL | 8 |
| ATRH | ContinUL - no lapse UL (Plus) | 8 |
| ARXG | ContinUL - no lapse (500K) | 8 |
| ARXH | ContinUL - no lapse (Plus / 500K) | 8 |
| ARRG | ContinUL Extend Plus – no lapse UL | 8 |
| ARRH | ContinUL Extend Plus - no lapse UL (+) | 8 |
| ARSG | ContinUL Extend Plus - no lapse (500K) | 8 |
| ARSH | ContinUL Extend Plus - no lapse (+/500K | 8 |
| | | |

ROP Select - a-Term - 21 Year

ROP Select - a-Term - 22 Year

ROP Sel ect - a- Ter m - 22 Year

ROP Select - a- Term - 23 Year

ROP Select - a-Term - 23 Year

ROP Select - a-Term - 24 Year

ROP Select - a- Term - 24 Year

ROP Select - a-Term - 26 Year

ROP Select - a-Term - 26 Year

ROP Select - a-Term - 27 Year

ROP Select - a-Term - 27 Year

ROP Select - a-Term - 28 Year

ROP Select - a-Term - 28 Year

ROP Select - a-Term - 29 Year

ASFH

ASGG

ASGH

ASHG

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American General Life Insurance Company **ATQS** ROP Select - a-Term - 15 Year (Special) F ROP Select - a-Term - 20 Year F **ATRS** (Special) F ROP Select - a-Term - 25 Year **ATSS** (Special) F ROP Select - a- Term - 30 Year (Special) **ATTS** F **ARQS** ROP Select - a-Term - 15 Year (Speci al / 09) ROP Select - a-Term - 20 Year F ARRS (Speci al / 09) F ROP Select - a-Term - 25 Year **ARSS** (Speci al / 09) ROP Select - a-Term - 30 Year (Special / 09) F **ARTS ATFG** ROP Select - a- Term - 21 Year Ν ROP Select - a- Term - 21 Year **ATFH** (Plus) Ν ROP Select - a- Term - 22 Year **ATGG** Ν ROP Select - a-Term - 22 Year Ν ATGH (Plus) **ATHG** ROP Select - a-Term - 23 Year Ν ROP Select - a-Term - 23 Year ATHH (Plus) Ν ROP Sel ect - a- Ter m - 24 Year ATI G Ν ATI H ROP Sel ect - a- Ter m - 24 Year (Plus) Ν ROP Select - a- Term - 26 Year **ATJG** Ν **ATJH** ROP Select - a-Term - 26 Year (Plus) Ν ROP Select - a-Term - 27 Year **ATKG** Ν ATKH ROP Select - a- Term - 27 Year (Plus) Ν ROP Select - a-Term - 28 Year **ATLG** Ν **ATLH** ROP Select - a-Term - 28 Year (Plus) Ν **ATMG** ROP Select - a-Term - 29 Year Ν ROP Select - a- Term - 29 Year ATMH (Plus) Ν ROP Select - a- Term - 31 Year **ATNG** Ν ROP Select - a- Term - 31 Year ATNH (Plus) Ν ROP Select - a- Term - 32 Year **ATOG** Ν ROP Select - a-Term - 32 Year ATCH (Plus) Ν **ATPG** ROP Select - a- Term - 33 Year Ν ATPH ROP Select - a- Term - 33 Year (Plus) Ν **ATQG** ROP Select - a-Term - 34 Year Ν ROP Select - a- Term - 34 Year **ATQH** (Plus) Ν ROP Select - a-Term - 35 Year **ATRG** Ν ROP Select - a-Term - 35 Year ATRH (Plus) Ν **ASFG** ROP Select - a- Term - 21 Year

(2009)

(Plus)

(2009)

| | Company/ Pr oduct Li st | Cat egor y |
|--|---|--|
| ASMH ASNG ASNH ASOG ASOH ASPG ASPH ASQG ASQH ASRG ASRH | American General Life Insurance Company ROP Select-a-Term - 29 Year (Plus) ROP Select-a-Term - 31 Year (2009) ROP Select-a-Term - 31 Year (Plus) ROP Select-a-Term - 32 Year (2009) ROP Select-a-Term - 32 Year (Plus) ROP Select-a-Term - 33 Year (2009) ROP Select-a-Term - 33 Year (Plus) ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 34 Year (2009) ROP Select-a-Term - 35 Year (Plus) ROP Select-a-Term - 35 Year (Plus) ROP Select-a-Term - 35 Year (Plus) | 22222222 |
| ARRG ARRH ARRG ARRH ARRG ARRH ARRG ARRH ARRG ARRH | American General Life Insurance Company Select-a-Term - 10 Year (WA) Select-a-Term - 10 Year (Plus / WA) Select-a-Term - 15 Year (WA) Select-a-Term - 15 Year (Plus / WA) Select-a-Term - 20 Year (WA) Select-a-Term - 20 Year (Plus / WA) Select-a-Term - 25 Year (Plus / WA) Select-a-Term - 25 Year (Plus / WA) Select-a-Term - 25 Year (Plus / WA) Select-a-Term - 30 Year (Plus / WA) Select-a-Term - 30 Year (Plus / WA) | 3 4 4 5 5 6 6 7 |
| AMEH | The American Home Life Insurance Company ART - Annual Renewable Term | 1 |
| AAI L | American International Life Assur Co NY MegaTerm(NY) 10 - 10 Year Term | 3 |
| AMNT AMNP AMNT AMNP AMNT AMNP AMNT AMNP AMNT AMNP AMNT AMNP ANNT ANNP | American National Insurance Company ANI CO Select 10 ANI CO Select 10 (Plus) ANI CO Select 15 ANI CO Select 15 (Plus) ANI CO Select 20 ANI CO Select 20 ANI CO Select 30 ANI CO Select 30 ANI CO Select 30 (Plus) ANI CO Select 20 with ROP ANI CO Select 20 with ROP ANI CO Select 30 with ROP (Plus) LTG Universal Life - pay to 100 LTG Universal Life - pay to 100 (Plus) | 3 4 4 5 7 7 K M M P |

| | Company/ Pr oduct Li st | Cat egor y |
|--|--|---|
| AMUN AMUS AMUN AMUS AMUN AMUS | American United Life Insurance Company Term Protector Series III - LTP 10/10 LTP 10/10 (P+ Elite / R+ Preferred) Term Protector Series III - LTP 15/15 LTP 15/15 (P+ Elite / R+ Preferred) Term Protector Series III - LTP 20/20 LTP 20/20 (P+ Elite / R+ Preferred) | 3 3 4 4 5 5 |
| ARMT ARXT ARMT ARXT ARMT ARXT ARMT ARXT ARMT | Americo Financial Life and Annuity Ins. Home Mbrtgage Series - 15/15 year Home Mbrtgage Series - 20/20 year Home Mbrtgage Series - 20/5 year Home Mbrtgage Series - 25/25 year Home Mbrtgage Series - 25/5 year Home Mbrtgage Series - 25/5 year Home Mbrtgage Series - 30/30 year Home Mbrtgage Series - 30/5 year Ultra Protector I (Simplified Issue) | 4 4 5 5 6 6 7 7 |
| ASSU ASSP ASWU ASWP ASTU ASSP ASWU ASTP ASSU ASSP ASWU ASSP ASWU ASSP ASSP | Assurity Life Insurance Company Term 350 Plus - 10-year Term Term 350 Plus - 10-year Term (Pfd Plus) Term 350 Plus - 10-year Term (WA) Term 350 Plus - 10-year Term (Plus/WA) Non Med Term 350 - 10 Year Level Non Med Term 350 - 10 Year (Select+) Term 350 Plus - 15-year Term Term 350 Plus - 15-year Term (Pfd Plus) Term 350 Plus - 15-year Term (WA) Term 350 Plus - 15-year Term (Plus/WA) Non Med Term 350 - 15 Year Level Non Med Term 350 - 15 Year (Select+) Term 350 Plus - 20-year Term Term 350 Plus - 20-year Term (Pfd Plus) Term 350 Plus - 20-year Term (Pfd Plus) Term 350 Plus - 20-year Term (Plus/WA) Non Med Term 350 - 20 Year Level Non Med Term 350 - 20 Year Level Non Med Term 350 - 20 Year Celect+) Term 350 Plus - 30-year Term (Pfd Plus) Term 350 Plus - 30-year Term (Plus/WA) Non Med Term 350 - 30 Year Level Non Med Term 350 - 30 Year Level | 3 3 3 3 3 4 4 4 4 4 5 5 5 5 7 7 7 7 7 |

| | Company/ Pr oduct Li st | Cat egor y |
|------|--|------------|
| AURO | Aurora National Life Assurance Company 10-Year Term | 3 |
| AUOP | 10-Year Term (issue ages 71-75) | 3 |

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Company/ Product List Cat egor y Aviva Life and Annuity Company Annual Renewal Term 01-2010 Annual Renewal Term (Premier/Standard+) AVTV 1 AVTP 1 3 AVTV 10 Year Term 01-2010 3 AVTP 10 Year Term (Premier P+ / Standard+ R+) 5 **AVTV** 20 Year Term 01-2010 5 20 Year (Premier P+ / Standard+ R+) AVTP 7 **AVTV** 30 Year Term 01-2010 7 AVTP 30 Year Term (Premier P+ / Standard+ R+) AVW 30 Year Term 01-2010 (WA) 7 30 Year Term (Premier P+ / Std+ R+ / WA) 7 AVWP Advantage Builder Series III w/ NLG 175k+ 8 AMTV 8 Advantage Builder Series III (P+) (175k) AMTW 8 AMSV Advantage Builder Series III w/ NLG Advantage Builder Series III w/ NLG (P+) Advantage Builder Series II w/ NLG 8 **AMSW AMJV** 8 **AMJW** Advantage Builder Series II w/ NLG (P+) 8 Advantage Builder Series II w/ NLG 175k+ 8 AMM/ Advantage Builder Series II (P+) (175k) **AMMW** 8 8 Quarantee UL Solution Series II AVSV 8 AVSP Quarantee UL Solution II (Premier) 8 AVI V Guarantee UL Solution AVI P Quarantee UL Solution (Premier) 8 Advantage Builder III - Pay to 100 175k+ AMTV Ρ Advantage Builder - Pay to 100 (P+/175k) Р AMTW Ρ AMSV Advantage Builder III - Pay to 100 Р AMSW Advantage Builder III - Pay to 100 (P+) Р AMJV Advantage Builder - Pay to 100 Р Advantage Builder - Pay to 100 (P+) AMJW Р AMM Advantage Builder - Pay to 100 175k+ Р AMMW Advantage Builder - Pay to 100 (P+/175k) AVSV Guarantee UL Solution II - Pay to 100 Ρ Quarantee UL Solution - Pay to 100 (P+) Ρ **AVSP** Р Guarantee UL Solution - Pay to 100 AVI V Р AVI P Guarantee UL Solution - Pay to 100 Advantage Builder III - Pay to 65 Q AMTV 175k+ Advantage Builder - Pay to 65 (P+/175k) Q **AMTW** AMSV Advantage Builder III - Pay to 65 Q **AMSW** Advantage Builder - Pay to 65 Q (P+) AMJV Advantage Builder - Pay to 65 Q Advantage Builder - Pay to 65 (P+) **AMJW** Q Advantage Builder - Pay to 65 Q AMM/ 175k+ Advantage Builder - Pay to 65 (P+/175k) **AMMW** Q AVSV Quarantee UL Solution II - Pay to 65 Q **AVSP** Guarantee UL Solution - Pay to 65 (P+) Q AVI V Guarantee UL Solution - Pay to 65 Q AVI P Guarantee UL Solution - Pay to 65 Q (P+) Advantage Builder III - 20 Pay R AMTV 175k+ R AMTW Advantage Builder - 20 Pay (P+/175k)

Advantage Builder III - 20 Pav

AMSV

Company/ Product List Cat egor y Aviva Life and Annuity Company AMSW Advantage Builder - 20 Pav R (P+) Advantage Builder - 20 Pay R AMJV R Advantage Builder - 20 Pay (P+) AMJW Advantage Builder - 20 Pay AMM/ 175k+ R Advantage Builder - 20 Pay R AMMW (P+/175k) AVSV Guarantee UL Solution II - 20 Pay R **AVSP** Guarantee UL Solution - 20 Pav R (P+) Guarantee UL Solution - 20 Pay R AVI V Guarantee UL Solution - 20 Pay R AVI P (P+) Advantage Builder III - 10 Pay S **AMTV** 175k+ SS Advantage Builder - 10 Pav (P+/175k) AMTW AMSV Advantage Builder III - 10 Pay SSSS Advantage Builder - 10 Pay **AMSW** (P+) AMJV Advantage Builder - 10 Pay Advantage Builder - 10 Pav **AMJW** (P+) Advantage Builder - 10 Pay AMM 175k+ S Advantage Builder - 10 Pay (P+/175k) AMMV AVSV Guarantee UL Solution II - 10 Pay S Guarantee UL Solution - 10 Pav AVSP (P+) AVI V Guarantee UL Solution - 10 Pay Guarant ee UL Solution - 10 Pay (P+) Advant age Builder III - Single Pay 175k+ S AVI P 0 **AMTV** O AMTW Advantage Builder - Single Pay (P+/175k) AMSV Advantage Builder III - Single Pay O Advantage Builder - Single Pay O AMSW (P+) Advantage Builder - Single Pay O AMJV 0 Advantage Builder - Single Pay **AMJW** (P+) Advant age Builder - Single Pay 175k+ Advant age Builder - Single Pay (P+/175k) O AMM/ 175k+ O AMMW AVSV Guarantee UL Solution II - Single Pay 0 Quarantee UL Solution - Single Pay (P+) AVSP O AVI V Guarantee UL Solution - Single Pay 0 Guarantee UL Solution - Single Pay (P+) AVI P 0 Aviva Life and Annuity of New York AVZV Annual Renewal Term 01-2010 1 Annual Renewal Term (Premier/Standard+) 1 AVZP AVZV Term 10 01-2010 3 3 AVZP Term 10 (Premier P+ / Standard+ R+) 5 Term 20 01-2010 AVZV 5 Term 20 (Premier P+ / Standard+ R+) AVZP 7 AVZV Term 30 01-2010 7 Term 30 (Premier P+ / Standard+ R+) AVZP Guarantee UL Solution Series II 8 AVNV Quarantee UL Solution II (Premier) 8 AVNP

| | Company/ Pr oduct Li st | Cat egor y |
|--|---|--|
| AXZA AXZP AXYA AXYP AXTO AXZA AXZP AXZP AXZA AXZP AXZP | AXA Equitable Life Insurance Company Annual Renewable Term (151X) Annual Renewable Term (Elite/Plus / 151) Annual Renewable Term (151X) w/ 10% Annual Renewable Term (Elite/+/151/10%) TermOne (SM) - One Year Non-Renewable Equitable Term 10 (151X) Equitable Term 10 (Elite/Plus / 151X) Equitable Term 15 (151X) Equitable Term 15 (Elite/Plus / 151X) Equitable Term 20 (151X) Equitable Term 20 (Elite/Plus / 151X) | 1 1 1 1 3 3 4 4 5 5 |
| BALT BALT BALT BALT BASG BALT BASG | Baltimore Life Insurance Company Secure Solution Protector - 10 Year Term Secure Solution Protector - 15 Year Term Secure Solution Protector - 20 Year Term Secure Solution Protector - 30 Year Term Secure Solutions - Whole Life (pay 100) Silver Guard I - Whole Life (pay 100) Secure Solutions - Whole Life (20 pay) Silver Guard I - Whole Life (10 Pay) | 3 4 5 7 P R S |

Company/ Product List Cat egor y Banner Life Insurance Company **BANS** Life Value Term 20 1 BANN Life Value Term 20 (Plus) 1 1 BONS Life Value Term 30 BONP Life Value Term 30 1 (Pf d) Life Value Term 30 1 BONN (Plus) BANS OPTerm 10 - 10 Year Term 3 OPTerm 10 - 10 Year Term (Plus) 3 BANN OPTerm 10 - 10 Year Term (OR) 3 BONS OPTerm 10 - 10 Year Term (Plus/OR) 3 BONN OPTerm 15 - 15 Year Term 4 BANS 4 BANN OPTerm 15 - 15 Year Term (Plus) BONS OPTerm 15 - 15 Year Term (OR) 4 OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term BONN 4 5 BANS 5 BANN OPTerm 20 - 20 Year Term (Plus) OPTerm 20 - 20 Year Term (OR) 5 BONS OPTerm 20 - 20 Year Term (Plus/OR) 5 BONN OPTerm 30 - 30 Year Term 7 BANS OPTerm 30 - 30 Year Term (Plus) 7 BANN 7 OPTerm 30 - 30 Year Term (OR) BONS OPTerm 30 - 30 Year Term (Plus/OR) 7 BONN E Life Choice UL - to age 100 BUNS Е BUNN Life Choice UL - to age 100 (Plus) BUNS Life Choice UL - pay to age 121 8 Life Choice UL - pay to age 121 (Plus) Life Umbrella UL 120 - Guaranteed to 120 8 BUNN 8 BANS Life Umbrella UL 120 - Gtd to 120 (Plus) 8 Bann Ρ BUNS Life Choice UL - pay to age 100 Life Choice UL - pay to age 100 (Plus) Life Choice UL - 20 Pay Р BUNN R BUNS Life Choice UL - 20 Pav R BUNN (Plus) BUNS Life Choice UL - 10 Pay S Life Choice UL - 10 Pay S BUNN (Plus) Life Choice UL - Single Pay 0 BUNS BUNN Life Choice UL - Single Pay 0 Bost on Mutual Life Insurance Company BOST Legacy Whole Life Р Р Legacy Whole Life (Elite Plus) BOSP Central Reserve Life Insurance Company 10 Year Level Term Plan CERE 3 Central States Health & Life Co of Omaha 10 Year Level Premium Term 3 CEST

| | Company/ Pr oduct Li st | Cat egor y |
|---|--|--|
| CETN CETP CETN CETP CETN CETP CETN CETP CETN CETP | Centrian Life Insurance Term Guarant eed 10 (CT) Term Guarant eed 10 (CT / Pf + / Rg+) Term Guarant eed 15 (CT) Term Guarant eed 15 (CT / Pf + / Rg+) Term Guarant eed 20 (CT) Term Guarant eed 20 (CT / Pf + / Rg+) Term Guarant eed 25 (CT) Term Guarant eed 25 (CT) Term Guarant eed 25 (CT / Pf + / Rg+) Term Guarant eed 30 (CT) Term Guarant eed 30 (CT / Pf + / Rg+) | 3 3 4 4 5 5 6 6 7 |
| ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ | Cincinnati Life Insurance Company LifeHorizons Termsetter 10 LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 15 (MD) LifeHorizons Termsetter 15 (Sup/Sel/MD) LifeHorizons Termsetter 20 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 25 LifeHorizons Termsetter 25 LifeHorizons Termsetter 30 LifeHorizons Termsetter 30 LifeHorizons Termsetter 30 (Sup/Sel) LifeHorizons Termsetter 30 (MD) LifeHorizons Termsetter 30 (Sup/Sel/MD) Termsetter ROP 15 Year Termsetter ROP 20 Year Termsetter ROP 20 Year Termsetter ROP 20 Year Termsetter ROP 25 Year (Sup/Sel) Termsetter ROP 30 Year (Sup/Sel) PerpetUL 121 - Pay to 100 | 3 3 4 4 4 4 5 5 6 6 7 7 7 7 7 7 7 8 8 8 8 8 8 8 8 8 8 8 |
| COCL COFL COLC COLC COBD COLC | Columbian Life Insurance Company Term Line 10 - 10 Year R&C Term CLIC 10 - 10 Year R & C Term Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term Term Line 20 - 20 Year (Low Band) Dignified Choice - Classic I Whole Life | 3 3 4 5 5 8 |

| | Company/ Pr oduct Li st | Cat egor y |
|--|--|---|
| COLE COEL COLE COFL | Columbian Mutual Life Insurance Company Term Line 10 - 10 Year R&C Term Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term Term Line 20 - 20 Year (Low Band) | 3 4 5 5 |
| COBU COBS COBP COOU COOS COOP COBU COOS COOP COBU COOS COOP COBU COOS COOP COBU COOS COOP COBU COOS COOP COOP | Columbus Life Insurance Company Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year Nautical Term - 20 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year With ROP Nautical Term - 20 Year With ROP (Super) Nautical Term - 20 Year With ROP (Sp/OR) Nautical Term - 20 Year With ROP (Sp/OR) Nautical Term - 30 Year With ROP (Sp/OR) Nautical Term - 30 Year With ROP (Super) Nautical Term - 30 Year With ROP (Sp/OR) | 3 3 3 3 3 5 5 5 5 5 5 5 7 7 7 7 7 7 7 8 K K K K K M M M M M M M M M M M M M M |

| | Company/ Pr oduct Li st | Cat egor y |
|--|--|---|
| COMP COMS COMP COMS COCP COMP COMS COCP COMP COMS COCP COMP | Compani on Life Insurance Company of NY Term Life Answers 10 Term Life Answers 10 (Plus) Term Life Answers 15 Term Life Answers 15 Term Life Complete - 15 Year Term Life Answers 20 Term Life Answers 20 (Plus) Term Life Complete - 20 Year Term Life Answers 30 Term Life Answers 30 Term Life Answers 30 (Plus) Term Life Complete - 30 Year GUL Complete - Guaranteed to 120 GUL Complete - Guaranteed to 120 (Plus) | 3 3 4 4 4 5 5 5 7 7 7 8 8 |
| CMOR CONS CONP | Conseco Insurance Company Conseco Mortgage Term - 10 Year Conseco Term - 15 Year Conseco Term - 15 Year (Pf d Pl us) Conseco Mortgage Term - 15 Year Conseco Term - 20 Year Conseco Term - 20 Year (Pf d Pl us) Conseco Mortgage Term - 20 Year Conseco Term - 30 Year Conseco Term - 30 Year Conseco Term - 30 Year (Pf d Pl us) Conseco Mortgage Term - 30 Year Conseco Term - 20 Year (with ROP) Conseco Term - 20 Year (with ROP) Conseco Mortgage Term - 20 Year (with ROP) Conseco Term - 30 Year (with ROP) | 3 4 4 4 5 5 5 7 7 7 K K K M M |
| CONT | Continental General Insurance Company Annual Renewable Term to Age 100 5 Year Renewable Term | 1 2 |
| EM/U EM/V EM/V EM/V EM/V EM/V | EMC National Life Company EMCNL Term - 10 Year EMCNL Term - 10 Year (Pfd Plus) EMCNL Term - 15 Year EMCNL Term - 15 Year (Pfd Plus) EMCNL Term - 20 Year EMCNL Term - 20 Year EMCNL Term - 30 Year EMCNL Term - 30 Year (Pfd Plus) | 3 3 4 4 5 5 7 7 |

| | Company/ Pr oduct Li st | Cat egor y |
|--|--|--|
| FLRM FLRM FLRM FLRM FLRM FLMM FLRM FLRM | Fidelity Life Association Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Mortgage Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Mortgage Term - 30 Year Rapid Decision Mortgage Term - 40 Year Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Term - 20 Year (w/ROP) Rapid Decision Term - 30 Year (w/ROP) | 2 3 4 4 5 5 7 7 0 J K M |
| FI RA FI RB FI RA FI RB | First Ameritas Life Insurance of NY Low-Load 10 Year Term Low-Load 10 Year Term (Super Preferred) Low-Load 20 Year Term Low-Load 20 Year Term (Super Preferred) | 3 3 5 5 |
| FI CE FI CE FI CE FI CE | First Central National Life of New York Simple Term - 10 Year Simple Term - 15 Year Simple Term - 20 Year Simple Term - 30 Year | 3 4 5 7 |
| FTLI FTLP FTLI FTLP FTLI FTLP FTLI FTLI | First Met Life Investors Insurance Co Guarant eed Level Term 10 GLT 10 (P+ Elite / R+ St d+) Guarant eed Level Term 15 GLT 15 (P+ Elite / R+ St d+) Guarant eed Level Term 20 GLT 20 (P+ Elite / R+ St d+) Guarant eed Level Term 30 GLT 30 (P+ Elite / R+ St d+) | 3 3 4 4 5 5 7 |

Cat egor y

Genworth Life and Annuity Insurance Co FRUP Colony Term UL 10 (50K-199K) 3 3 FRUQ Colony Term UL 10 (50K-199K / P+/R+) 3 Colony Term UL 10 FRYP (200K+) Colony Term UL 10 (200K+ / P+/R+) 3 FRYQ Col ony Term UL 15 Col ony Term UL 15 4 FRUP (50K-199K) FRUQ (50K-199K / P+/R+) 4 Colony Term UL 15 4 FRYP (200K+) Colony Term UL 15 4 FRYQ (200K+ / P+/R+)Col ony Term UL 20 Col ony Term UL 20 5 FRUP (50K-199K) 5 FRUQ (50K-199K / P+/R+) 5 FRYP Colony Term UL 20 (200K+) 5 7 7 **FRYQ** Colony Term UL 20 (200K+ / P+/R+)Col ony Term UL 30 Col ony Term UL 30 FRUP (50K-199K) FRUQ (50K-199K / P+/R+) 7 7 Colony Term UL 30 FRYP (200K+) Col ony Term UL 30 (200K+ / P+/R+) **FRYQ** Ε GenGuard UL - no lapse UL to 100 FRUP Е FRUQ GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse UL to 105 G FRUP FRUQ GenGuard UL - no lapse to 105 (P+/R+) G Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - Pay to 65 (P+/R+) Q FI CP FI CQ Q R Lifetime FlexPlus II - 20 Pav FI CP Lifetime FlexPlus II - 20 Pay (P+/R+) FI CQ R FI CP Lifetime FlexPlus II - 10 Pay S FI CQ Lifetime FlexPlus II - 10 Pay (P+/R+) S 0 FI CP Lifetime FlexPlus II - Single Pay FI CQ Lifetime FlexPlus II - Single Pav (P+/R+ 0

Company/ Product List Cat egor y Genworth Life Insurance Company GRUP Col ony Term UL 10 (50K-199K) 3 3 GRUQ Colony Term UL 10 (50K-199K / P+/R+) 3 Colony Term UL 10 GRYP (200K+) 3 Colony Term UL 10 (200K+ / P+/R+)GRYQ Colony Term UL 15 4 GRUP (50K-199K) GRUQ Colony Term UL 15 (50K-199K / P+/R+) 4 Colony Term UL 15 4 GRYP (200K+) Colony Term UL 15 4 GRYQ (200K+ / P+/R+)Col ony Term UL 20 Col ony Term UL 20 5 GRUP (50K-199K) 5 GRUQ (50K-199K / P+/R+) 5 GRYP Colony Term UL 20 (200K+) 5 7 7 GRYQ Colony Term UL 20 (200K+ / P+/R+)Colony Term UL 30 GRUP (50K-199K) Colony Term UL 30 GRUQ (50K-199K / P+/R+) 7 Colony Term UL 30 GRYP (200K+) 7 Col ony Term UL 30 (200K+ / P+/R+) GRYQ Е GenGuard UL - no lapse UL to 100 GRUP Е GRUQ GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse UL to 105 G GRUP GRUQ GenGuard UL - no lapse to 105 (P+/R+) G Lifetime FlexPlus II 8 **GECP** Lifetime FlexPlus II (P+ Best/R+ Select) 8 ŒCQ Lifetime FlexPlus II - Pay to 65 Q GECP. ŒCQ Lifetime FlexPlus II - Pay to 65 (P+/R+) Q Lifetime FlexPlus II - 20 Pay R GECP. Lifetime FlexPlus II - 20 Pay (P+/R+) R ŒCQ S Lifetime FlexPlus II - 10 Pay GECP š Lifetime FlexPlus II - 10 Pay (P+/R+) ŒCQ Lifetime FlexPlus II - Single Pay O GECP ŒCQ Lifetime FlexPlus II - Single Pay (P+/R+ 0

| | Company/ Pr oduct Li st | Cat egor y |
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| GZUP GZUQ GZYP GZYP GZYP GZYP GZYP GZYP GZYP GZUP GZYP GZUP GZYP GZYP GZYP GZYP GZYP GZYP GZYP GZY | Cenworth Life Insurance Company of NY Colony Term UL 10 (50K-199K) Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 10 (200K+) Colony Term UL 10 (200K+) Colony Term UL 15 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 15 (200K+) Colony Term UL 15 (200K+) Colony Term UL 15 (200K+ / P+/R+) Colony Term UL 20 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 20 (200K+) Colony Term UL 20 (200K+) Colony Term UL 30 (50K-199K) Colony Term UL 30 (50K-199K) Colony Term UL 30 (50K-199K) Colony Term UL 30 (50K-199K / P+/R+) Colony Term UL 30 (200K+) Colony Term UL 30 (| 3 3 3 4 4 4 4 5 5 5 5 7 7 7 7 E E G Q Q |
| GLEA GLEE GLES GLEA GLES GLEA GLEE GLES GLEA GLEE GLES | Geaner Life Insurance Society Geaner Term - 10-Year Geaner Term - 10-Year (Elite Pfd) Geaner Term - 15-Year Geaner Term - 15-Year Geaner Term - 15-Year (Elite Pfd) Geaner Term - 15-Year (Super Pfd) Geaner Term - 20-Year Geaner Term - 20-Year Geaner Term - 20-Year Geaner Term - 20-Year (Elite Pfd) Geaner Term - 30-Year Geaner Term - 30-Year Geaner Term - 30-Year (Elite Pfd) Geaner Term - 30-Year (Super Pfd) | 3 3 4 4 4 5 5 7 7 |
| GOVE GOVP GOVE GOVP GOVP | Government Personnel Mutual Life Mark X - 10 Year Level Term Mark X - 10 Year (Preferred Plus) Mark X - 15 Year Level Term Mark X - 15 Year (Preferred Plus) Mark X - 20 Year Level Term Mark X - 20 Year (Preferred Plus) | 3 3 4 4 5 5 |

| | Company/ Pr oduct Li st | Cat egor y |
|---|--|--|
| Gran Grap Gran Grap Gran Grap Gran Grap | Grange Life Insurance Company Select Choice 10 - 10 Year Level Term Select Choice 10 - (Executive Preferred) Select Choice 15 - 15 Year Level Term Select Choice 15 - (Executive Preferred) Select Choice 20 - 20 Year Level Term Select Choice 20 - (Executive Preferred) Select Choice 30 - 30 Year Level Term Select Choice 30 - (Executive Preferred) | 3 4 4 5 5 7 7 |
| GGLA GGLE GGLP GDLA GDLE GDLP GDCA GDCE GDCP GDLA GDLE GDLP GDCA GDCE GDCP GDLA GDLE GDCP GDLA GDLE GDLP GDCA GDCE GDCP GDLA GDLE GDLP GDCA | Quardian Life Insurance Co of America Yearly Renewable Term (YRT) Gold YRT Gold (Elite) YRT Gold (Preferred Plus) Level Term Gold 10 Level Term Gold 10 (Elite) Level Term Gold 10 (Preferred Plus) Level Term Gold 10 (Yreferred Plus) Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 10 (Ffd Plus/ext. conv) Level Term Gold 15 Level Term Gold 15 Level Term Gold 15 (Preferred Plus) Level Term Gold 15 (Yreferred Plus) Level Term Gold 15 (Xtended conversion) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 15 (Ffd Plus/ext. conv) Level Term Gold 15 (Pfd Plus/ext. conv) Level Term Gold 20 (Elite) Level Term Gold 20 (Elite) Level Term Gold 20 (Xtended conversion) Level Term Gold 20 (Ffd Plus/ext. conv.) Level Term Gold 20 (Ffd Plus/ext. conv.) Level Term Gold 30 (Elite) Level Term Gold 30 (Ffd Plus/ext. conv) Level Term Gold 30 (Freferred Plus) Level Term Gold 30 (Preferred Plus) Level Term Gold 30 (Ytended conversion) | 1 1 1 3 3 3 3 3 3 4 4 4 4 4 5 5 5 5 5 7 7 7 |
| GDCA GDCE GDCP | Level Term Gold 30 (xtended conversion) Level Term Gold 30 (Elite/ext. conv.) Level Term Gold 30 (Pfd Plus/ext. conv) | 7 7 7 |

| | Company/ Pr oduct Li st | Cat egor y |
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| HART HARB HARP HART HARB HART HARB HART HARB HARP HART HARP | Hartford Life and Annuity Insurance Co Hartford Bicentennial Term 10 Hartford Bicentennial Term 10 (Pf Best) Hartford Bicentennial Term 10 (Pf d+) Hartford Bicentennial Term 15 Hartford Bicentennial Term 15 (Pf Best) Hartford Bicentennial Term 15 (Pf d+) Hartford Bicentennial Term 20 Hartford Bicentennial Term 20 (Pf Best) Hartford Bicentennial Term 20 (Pf d+) Hartford Bicentennial Term 30 Hartford Bicentennial Term 30 (Pf Best) Hartford Bicentennial Term 30 (Pf Best) Hartford Bicentennial Term 30 (Pf d+) Hartford Bicentennial Term 30 (Pf d+) Hartford Bicentennial Term 30 (Pf d+) | 3 3 4 4 4 5 5 7 7 7 |
| HAUP | Hartford Bicentennial Freedom UL (P+) | 8 |
| HAYT HAYB HAYP HAYT HAYB HAYT HAYB HAYP HAYT HAYB HAYP HAYT HAYB HAYP HAYT HAYB | Hartford Life Insurance Company Hartford Bicentennial Term 10 Hartford Bicentennial Term 10 (Pf Best) Hartford Bicentennial Term 10 (Pf d+) Hartford Bicentennial Term 15 Hartford Bicentennial Term 15 (Pf Best) Hartford Bicentennial Term 15 (Pf d+) Hartford Bicentennial Term 20 Hartford Bicentennial Term 20 (Pf Best) Hartford Bicentennial Term 20 (Pf d+) Hartford Bicentennial Term 30 Hartford Bicentennial Term 30 (Pf Best) Hartford Bicentennial Term 30 (Pf d+) Hartford Bicentennial Freedom UL (2010) Hartford Bicentennial Freedom II UL (P+) | 3 3 4 4 4 5 5 7 7 7 8 8 |
| HOUS HOUS HOUS HOUS | Household Life Insurance Company 10 Year Term 15 Year Term 20 Year Term 30 Year Term | 3 4 5 7 |

| | Company/ Pr oduct Li st | Cat egor y |
|---|---|---|
| ILLI ILLP | Illinois Mutual Life Insurance Company 10-Year Term 10-Year Term (Super / Ultra Std) 15-Year Term 15-Year Term (Super / Ultra Std) 20-Year Term 20-Year Term 20-Year Term 30-Year Term 30-Year Term (Super / Ultra Std) 15-Year Term (with ROP) 15-Year Term (Super/Ultra Std / w/ROP) 20-Year Term (with ROP) 20-Year Term (Super/Ultra Std / w/ROP) 30-Year Term (with ROP) 30-Year Term (Super/Ultra Std / w/ROP) Life Foundations Whole Life - Continuous | 3 4 4 5 7 7 J K K M M |
| I OFE I OFP I ONE I OFE I OFP I ONE I OFP I ONE I ONE | Independent Order of Foresters Foresters Lifefirst - 10 Year Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (non-med) Foresters Lifefirst - 20 Year Foresters Lifefirst - 20 Year (Plus) Foresters Lifefirst - 30 Year (non-med) Foresters Lifefirst - 30 Year Foresters Lifefirst - 30 Year Foresters Lifefirst - 30 Year (Plus) Lifefirst - 20 Year (non-med / w/ ROP) Lifefirst - 30 Year (non-med / w/ ROP) | 3 5 5 5 7 7 7 K M |
| I NDU I NXD I NDU I NXD I NDU I NXD | Industrial - Alliance Pacific Insurance Critical Choice Term - 15 Year Critical Choice Term - 15/5 Year Critical Choice Term - 20 Year Critical Choice Term - 20/5 Year Critical Choice Term - 30 Year Critical Choice Term - 30 Year Critical Choice Term - 30/5 Year | 4 4 5 5 7 7 |
| JGCK JGCP JGCK JGCK JGCK JGCP | Jackson National Life Insurance Company Protector 10- Year Term Protector 10- Year Term (P+) Protector 15- Year Term Protector 15- Year Term (P+) Protector 20- Year Term Protector 20- Year Term (P+) | 3 3 4 4 5 5 |

| | Company/ Pr oduct Li st | Cat egor y |
|------|---|------------|
| | John Hancock Life Insurance Company USA | |
| JHGU | 10 Year Level Premium Term | 3 |
| JHGP | 10 Year Level Premium Term (Super/Std+) | 3 |
| JHGU | 15 Year Level Premium Term | 4 |
| JHGP | 15 Year Level Premium Term (Super/Std+) | 4 |
| JHCU | 15 Year Level Premium Term (with CER) | 4 |
| JHCP | 15 Year Level (Super/Std+ with CER) | 4 |
| JHGU | 20 Year Level Prèmium Term | 5 |
| JHGP | 20 Year Level Premium Term (Super Std+) | 5 |
| JHCU | 20 Year Level Premium Term (with CER) | 5 |
| JHCP | 20 Year Level (Super/Std+ with CER) | 5 |
| JHGU | Protection UL-G2010 | 8 |
| JHGP | Protection UL-G2010 (Super/Std+) | 8 |
| JJGU | Protection UL-G09 | 8 |
| JJæ | Protection UL-G09 (Super/Std+) | 8 |
| JHGU | Protection UL-G09 - 20 Pay | R |
| JHGP | Protection UL-G09 - 20 Pay (Super/Std+) | R |
| JHGU | Protection UL-G09 - 10 Pay | S S |
| JHGP | Protection UL-G09 - 10 Pay (Super/Std+) | S |
| JHGU | Protection UL-G09 - Single Pay | Ο |
| JHGP | Protection UL-Q09 - 1 Pay (Super/Std+) | Ο |

Company/ Product List Cat egor y John Hancock Life Insurance Company NY **JYYN** 10 Year Level Premium Term 3 3 JYYP 10 Year Level Premium Term (Super/Std+) 3 10 Year Level Premium Term (ages 71+) JYZN 10 Year Level Term (Super Pfd/ages 71+) 15 Year Level Premium Term 3 JYZP 4 JYYN JYYP 15 Year Level Premium Term (Super/Std+) 4 15 Year Level Premium Term (with CER) 4 **JYCN** 15 Year Level (Super/Std+ with CER) 4 JYCP 15 Year Level Premium Term (ages 66+) 4 JYZN 15 Year Level Term (Super Pf d/ages 66+) 4 JYZP 5 JYYN 20 Year Level Premium Term 20 Year Level Premium Term (Super Std+) JYYP 5 20 Year Level Premium Term (with CER) 5 **JYCN** JYCP 20 Year Level (Super/Std+ with CER) 5 5 20 Year Level Premium Term (ages 61+) JYZN 5 20 Year Level Term (Super Pf d/ages 61+) JYZP Protection UL-G2010 8 JYYN JYYP Protection UL-G2010 (Super/Std+) 8 Protection UL-CO9 8 JYZN Protection UL-G09 (Super/Std+) 8 JYZP Protection UL-G09 - 20 Pay Protection UL-G09 - 20 Pay (Super/Std+) R JYYN R JYYP S JYYN Protection UL-G09 - 10 Pay JYYP Protection UL-G09 - 10 Pay (Super/Std+) S Protection UL-G09 - Single Pay O JYYN Protection UL-G09 - 1 Pay (Super/Std+) O JYYP Liberty Life Assurance Company of Boston Κ LI BB Passport 20 Plus with ROP feature LI BP Passport 20 Plus with ROP feature K Elite LI BB Passport 30 Plus with ROP feature М LI BP Passport 30 Plus with ROP feature Elite Μ Liberty Life Insurance Company 3 LI LE RBC Level TERM - 10 Year Term LI LP RBC Level TERM - 10 Year Term (Plus) 3 3 LI SB RBC ExpressTERM II - 10 Year 4 LI LE RBC Level TERM - 15 Year Term RBC Level TERM - 15 Year Term (Plus) 4 LI LP RBC ExpressTERM II - 15 Year 4 LI SB RBC Level TERM - 20 Year Term 5 LI LE 5 RBC Level TERM - 20 Year Term (Plus) LI LP 5 7 7 LI SB RBC ExpressTERM II - 20 Year LI LE RBC Level TERM - 30 Year Term RBC Level TERM - 30 Year Term (Plus) LI LP RBC ExpressTERM II - 30 Year LI SB

| | Company/ Pr oduct Li st | Cat egor y |
|--------------|--|------------|
| | Lincoln Benefit Life Company | |
| LBTE | TrueTerm - 10 Year | 3 |
| LBTP | TrueTerm - 10 Year (P+ Elite, R+ Select) | 3 |
| LGWL LGWM | TrueTerm - 10 Year (WA) TrueTerm - 10 Year (P+ Elite, R+ Sel/WA) | 3 3 |
| LBTE | TrueTerm - 15 Year | 4 |
| LBTP | TrueTerm - 15 Year (P+ Elite, R+ Select) | 4 |
| LGWL | TrueTerm - 15 Year (WA) | 4 |
| LGWM | TrueTerm - 15 Year (P+ Elite, R+ Sel/WA) | 4 |
| LBTE LBTP | TrueTerm - 20 Year TrueTerm - 20 Year (P+ Elite, R+ Select) | 5 5 |
| LGWL | TrueTerm - 20 Year (VA) | 5 |
| LGWM | TrueTerm - 20 Year (P+ Elite, R+ Sel/WA) | 5 |
| LBTE | TrueTerm - 30 Year | 7 |
| LBTP | TrueTerm - 30 Year (P+ Elite, R+ Select) | 7 |
| LGWL LGWM | TrueTerm - 30 Year (WA) | 7 7 |
| LBTE | TrueTerm - 30 Year (P+ Elite, R+ Sel/WA) Legacy Choice Lifetime (Band 1) | 8 |
| LBTP | Legacy Choice Lifetime (Elite / Band 1) | 8 |
| LBUE | Legacy Choice Lifetime (Band 2) | 8 |
| LBUP | Legacy Choice Lifetime (Elite / Band 2) | 8 |
| LBVE | Legacy Choice Lifetime (Band 3) | 8 |
| LBVP LSTE | Legacy Choice Lifetime (Elite / Band 3) Legacy Secure Lifetime (Band 1) | 8 |
| LSTP | Legacy Secure Lifetime (Elite / Band 1) | 8 |
| LSUE | Legacy Secure Lifetime (Band 2) | 8 |
| LSUP | Legacy Secure Lifetime (Elite / Band 2) | 8 |
| LSVE | Legacy Secure Lifetime (Band 3) | 8 |
| LSVP | Legacy Secure Lifetime (Elite / Band 3) | 8 |
| | Lincoln Life & Annuity Company of NY | |
| LNYN | LifeElement (SM) Level Term - 10 Year | 3 |
| LNYP | LifeElement (SM) Level Term - 10 (P+) | 3 |
| LNYN | LifeElement (SM) Level Term - 15 Year | 4 |
| LNYP LNYN | LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 Year | 4 5 |
| LNYP | LifeElement (SM) Level Term - 20 (P+) | 5 |
| LNYN | LifeElement (SM) Level Term - 30 Year | 7 |
| LNYP | LifeElement (SM) Level Term - 30 (P+) | 7 |
| LYNN | LGUL (D.) | 8 |
| LYNP | LGUL (P+) | 8 |

| | Company/ Pr oduct Li st | Cat egor y |
|------------------------------|--|--|
| | Lincoln National Life Insurance Company LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 10 (P+) Lincoln DurationGuarantee UL - 10 Year Lincoln DurationGuarantee - 10 (P+) LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 15 (P+) Lincoln DurationGuarantee UL - 15 Year Lincoln DurationGuarantee - 15 (P+) LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 20 (P+) Lincoln DurationGuarantee UL - 20 Year Lincoln DurationGuarantee UL - 25 Year Lincoln DurationGuarantee UL - 25 Year Lincoln DurationGuarantee - 25 (P+) LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 30 Year Lincoln DurationGuarantee UL - 30 Year Lincoln DurationGuarantee UL - 30 Year Lincoln DurationGuarantee UL - 30 Year Lincoln DurationGuarantee - 30 (P+) Lincoln DurationGuarantee - 30 (P+) Lincoln DurationGuarantee - 10 95 (P+) Lincoln DurationGuarantee - 10 95 (P+) LGUL LGUL (P+) | 3 3 3 3 4 4 4 4 5 5 5 6 6 7 7 7 7 D D 8 8 8 8 8 |
| LI DN LI DP | LGUL (PR) LGUL (P+ / PR) | 8 8 |
| MTGN MTGP MTGN MTGP | Massachusetts Mutual Life Insurance Vantage Term 10 Vantage Term 10 (Plus) Vantage Term 20 Vantage Term 20 (Plus) | 3 3 5 5 |

| | Company/ Pr oduct Li st | Cat egor y |
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| MTLI MTLP MELI MELP MHLI MTLI MTLP MELI MELP MHLI MHLP MTLI MTLP | Met Life Investors USA Insurance Company Quarant eed Level Term 10 QLT 10 (P+ Elite / R+ St d+) Quarant eed Level Term 10 (Rapid eUW) QLT 10 (R+ St d+ / eUW) Quarant eed Level Term 10 QLT 10 (P+ Elite / R+ St d+) Quarant eed Level Term 15 QLT 15 (P+ Elite / R+ St d+) Quarant eed Level Term 15 (Rapid eUW) QLT 15 (R+ St d+ / Rapid eUW) Quarant eed Level Term 15 QLT 15 (P+ Elite / R+ St d+) Quarant eed Level Term 20 QLT 15 (P+ Elite / R+ St d+) Quarant eed Level Term 20 QLT 20 (P+ Elite / R+ St d+) Quarant eed Level Term 20 QLT 20 (R+ St d+ / Rapid eUW) Quarant eed Level Term 20 QLT 20 (P+ Elite / R+ St d+) Quarant eed Level Term 30 QLT 30 (P+ Elite / R+ St d+) Quarant eed Advant age UL (2001 CSO) Quarant eed Advant age UL (2001 CSO) Quarant eed Advant age UL (2001 CSO) | 3 3 3 3 3 3 4 4 4 4 4 4 5 5 5 5 5 7 7 8 8 8 |
| MYUE MYUP | Metropolitan Life Insurance Company Guaranteed Advantage UL (2001 CSO) Guaranteed Advantage UL (2001 CSO/Elite) | 8 8 |

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M dl and National Life Insurance Company M EL Executive CS3 - 10 Year Term 3 Executive CS3 - 10 Year (P+) 3 M EP 3 M DL Premier CS3 - 10 Year Term Premier CS3 - 10 Year Term (P+) 3 M DP Executive CS3 - 15 Year Term 4 M EL M EP Executive CS3 - 15 Year (P+) 4 Premier CS3 - 15 Year Term 4 M DL Premier CS3 - 15 Year Term (P+) 4 M DP Executive CS3 - 20 Year Term 5 M EL 5 M EP Executive CS3 - 20 Year (P+) 5 Premier CS3 - 20 Year Term M DL M DP Premier CS3 - 20 Year Term (P+) 5 Essential Guarantee UL - p100 Ρ M EL (\$25K) P+ (\$25K) Ρ M EP Essential Guarantee UL - p100 Ρ M DL Essential Guarantee UL - p100 (\$250K) Ρ M DP Essential Guarantee UL - p100 P+ (\$250K) Essential Guarantee UL - p65 Q M EL (\$25K) M EP Essential Guarantee UL - p65 P+ (\$25K) Q Q M DL Essential Guarantee UL - p65 (\$250K) Q M DP Essential Guarantee UL - p65 P+ (\$250K) R Essential Quarantee UL - 20p M EL (\$25K) R M EP P+ (\$25K) Essential Guarantee UL - 20p R M DL Essential Guarantee UL - 20p (\$250K) M DP Essential Guarantee UL - 20p P+ (\$250K) R Essential Guarantee UL - 10p S M EL (\$25K) Š M EP Essential Guarantee UL - 10p P+ (\$25K) S M DL Essential Guarantee UL - 10p (\$250K) S M DP Essential Guarantee UL - 10p P+ (\$250K) Essential Guarantee UL - 1 pay O M EL (\$25K) M EP Essential Guarantee UL - 1 pay P+ (\$25K) 0 M DL Essential Guarantee UL - 1 pay (\$250K) O M DP Essential Guarantee UL - 1 pay P+(\$250K) \mathbf{O} M nnesota Life Insurance Company 2 M NN Advantage Elite Term Life - 5 Year M NP Advantage Elite Term - 5 Year (Plus) 2 Advantage Elite Term Life - 10 Year 3 M NN 3 M NP Advantage Elite Term - 10 Year (Plus) Advantage Elite Term Life - 15 Year 4 M NN 4 Advantage Elite Term - 15 Year (Plus) M NP 5 Advantage Elite Term Life - 20 Year M NN 5 M NP Advantage Elite Term - 20 Year (Plus) 7 Advantage Elite Term Life - 30 Year M NN M NP Advantage Elite Term - 30 Year (Plus)

| | Company/ Pr oduct Li st | Cat egor y |
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| MOTO MOTB MOTP MOTO MOTB MOTP MOTO MOTB MOTP MOTO MOTB MOTO | Motorists Life Insurance Company Value Term Plus - 10- Year Plan Value Term Plus - 10- Year (Pfd Best) Value Term Plus - 10- Year (Pfd Plus) Value Term Plus - 15- Year Plan Value Term Plus - 15- Year (Pfd Best) Value Term Plus - 15- Year (Pfd Plus) Value Term Plus - 20- Year (Pfd Plus) Value Term Plus - 20- Year (Pfd Best) Value Term Plus - 20- Year (Pfd Plus) Value Term Plus - 30- Year (Pfd Best) Value Term Plus - 30- Year (Pfd Plus) | 3 3 4 4 4 5 5 7 7 |
| | MTL Insurance Company | |
| MTSU | Sel ecTer m 10 | 3 3 3 4 |
| MTSP | SelecTerm 10 (Preferred Plus) | 3 |
| MTRU | SelecTerm 10 (NV, NJ, OR) | 3 |
| MTRP MTSU | SelecTerm 10 (Preferred Plus) SelecTerm 15 | 3 |
| MTSP | SelecTerm 15 (Preferred Plus) | 4 |
| MTRU | SelecTerm 15 (NV, NJ, OR) | 4 |
| MTRP | SelecTerm 15 (Preferred Plus) | 4 |
| MTSU | Sel ecTer m 20 | 5 |
| MTSP | SelecTerm 20 (Preferred Plus) | 5 |
| MTRU | SelecTerm 20 (NV, NJ, OR) | 5 |
| MTRP | SelecTerm 20 (Preferred Plus) | 5 5 5 7 |
| MTSU | Sel ecTer m 30 | 7 |
| MTSP | SelecTerm 30 (Preferred Plus) | 7 |
| MTRU MTRP | SelecTerm 30 (NV, NJ, OR) SelecTerm 30 (Preferred Plus) | 7 7 |

Cat egor y

National Life Insurance Co of Vermont NATV ART - Annual Renewable Term ART - Annual Renewable Term (Elite Pfd) 1 NATW 3 GL-10 - 10 Year Level Term NATV 3 GL-10 - 10 Year (Elite Preferred) NATW 3 GL-10 - 10 Year Level Term (NY) NYTV GL-10 - 10 Year (Elite Preferred/NY) NYTW 4 NATV GL-15 - 15 Year Level Term GL-15 - 15 Year (Elite Preferred) 4 NATW L-15 - 15 Year Level Term 4 NXTV L-15 - 15 Year (Elite Preferred) 4 NXTW 4 NYTV GL-15 - 15 Year Level Term (NY) NYTW GL-15 - 15 Year (Elite Preferred/NY) 4 L-15 - 15 Year Level Term (NY) NZTV 4 L-15 - 15 Year (Elite Preferred/NY) 4 NZTW 5 5 GL-20 - 20 Year Level Term NGTV GL-20 - 20 Year (Elite Preferred) NGTW L-20 - 20 Year Level Term 5 NXTV 5 NXTW L-20 - 20 Year (Elite Preferred) 5 5 GL-20 - 20 Year Level Term (NY) NYTV NYTW GL-20 - 20 Year (Elite Preferred/NY) L-20 - 20 Year Level Term (NY) L-20 - 20 Year (Elite Preferred/NY) 5 NZTV 5 NZTW

Cat egor y

| | Nationwide Life an | nd Annuity Insurance Co | |
|------|---------------------|-------------------------|------------------|
| NTWL | Your Life (SM) - 10 | | 3 |
| NTWP | Your Life (SM) - 10 | Year Term II (Pf d+) | |
| NVWL | Your Life (SM) - 10 | | 3 3 3 |
| NVWP | | Year Term (Pfd Plus) | 3 |
| NTWL | Your Life (SM) - 15 | | 4 |
| NTWP | Your Life (SM) - 15 | Year Term II (Pf d+) | 4 |
| NTWL | Your Life (SM) - 20 | Year Term II | 5 |
| NTWP | Your Life (SM) - 20 | Year Term II (Pf d+) | 5 5 5 5 |
| NVWL | Your Life (SM) - 20 | Year Term | 5 |
| NVWP | Your Life (SM) - 20 | Year Term (Pfd Plus) | 5 |
| NTWL | Your Life (SM) - 30 | Year Term I i | 7 |
| NTWP | Your Life (SM) - 30 | Year Term II (Pf d+) | 7 |
| NVWL | Your Life (SM) - 30 | Year Term | 7 |
| NVWP | Your Life (SM) - 30 | Year Term (Pfd Plus) | 7 |
| NVWL | Your Life No-Lapse | Guarantee UL - to 100 | Ε |
| NVWP | Your Life No-Lapse | UL - to 100 (Pfd Plus) | Ε |
| NVVL | Your Life No-Lapse | Guarantee UL - to 105 | G |
| NVWP | Your Life No-Lapse | UL - to 105 (Pfd Plus) | G |
| NYWL | YourLife No-Lapse | Guarantee -to 105 (NY) | G |
| NYWP | YourLife No-Lapse | UL - to 105 (P+ / NY) | G |
| NVVL | Your Life No-Lapse | Guarantee UL - to 110 | Н |
| NVWP | YourLife No-Lapse | UL - to 110 (Pfd Plus) | Н |
| NYWL | YourLife No-Lapse | Guarantee -to 110 (NY) | Н |
| NYWP | YourLife No-Lapse | UL - to 110 (P+ / NY) | Н |
| NVWL | | Guarantee UL - to 121 | 8 |
| NVWP | YourLife No-Lapse | UL - to 121 (Pfd Plus) | 8 |
| NYWL | YourLife No-Lapse | UL - to 121 (NY) | 8 |
| NYWP | Your Life No-Lapse | UL - to 121 (P+/NY) | 8 |
| NVVL | YourLife No-Lapse | Guarant ee UL - 20 Pay | R |
| NVWP | | UL - 20 Pay (Pfd Plus) | R |
| NVWL | | Guarantee UL - 10 Pay | S S |
| NVWP | | UL - 10 Pay (Pfd Plus) | S |
| NVWL | YourLife No-Lapse | | 0 |
| NVWP | Your Life No-Lapse | UL - 1 Pay (Pfd Plus) | 0 |

| | Company/ Pr oduct Li st | Cat egor y |
|------|---|---|
| | New York Life Insurance Company | |
| NYLA | Indet er minat e Premium Ter m | 1 |
| NYLP | Indeterminate Premium Term (Select Pfd) | 1 |
| NYLS | Indeterminate Premium Term (Smoker) | 1 |
| NYLA | Five Year Term | 2 |
| NYLP | Five Year Term (Select Preferred) | 2 |
| NYYA | Five Year Term (NY) | 2 |
| NYYP | Five Year Term (Select Preferred / NY) | 2 5 5 5 5 5 5 F F |
| NYMA | 20 Year Level Term (20LT) | 5 |
| NYMP | 20 Year Level Term (20LT) (Select Pfd) | 5 |
| NYLA | 20/ 10 Year Term | 5 |
| NYLP | 20/10 Year Term (Select Preferred) | 5 |
| NYYA | Term Life to 70 (20/10 Year Term - NY) | 5 |
| NYYP | 20/10 Year Term (Select Preferred/NY) | 5 |
| NYYA | Term Life to age 70 (NY – ages 51+) | F |
| NYYP | Term Policy to 70 (51+ Select Pfd - NY) | F |
| | NYLIFE Insurance Company of Arizona | |
| NYLA | Term to Age 90 - 10 Year Level Term | 3 |
| NYLP | Term to Age 90 - 10 Year (Select Pfd) | 3 |

| | Company/ Pr oduct Li st | Cat egor y |
|--|---|-------------------------------|
| SCO GC | North American Co for Life and Health ADDvantage 10 ADDvantage 15 (Super Preferred) ADDvantage 15 (Super Preferred) ADDvantage 20 ADDvantage 20 (Super Preferred) Cust om Guarantee Gen 5 - p100 (\$25K) Cust om Guarantee Gen 5 - p100 P+ (\$25K) Cust om Guarantee Gen 5 - p100 P+ (\$25K) Cust om Guarantee Gen 5 - p100 P+ (\$25K) Cust om Guarantee Gen 5 - p100 P+ (\$25K) TermGUL - pay to 100 no lapse UL (\$25K) TermGUL - pay to 100 no lapse UL (\$25K) TermGUL - pay to 100 no lapse UL (\$25K) TermGUL - pay to 100 (\$25K/ Super) TermGUL - pay to 100 (\$250K/ Super) Cust om Guarantee Gen 5 - p65 (\$25K) Cust om Guarantee Gen 5 - p65 P+ (\$25K) Cust om Guarantee Gen 5 - p65 P+ (\$25K) Cust om Guarantee Gen 5 - p65 P+ (\$25K) Cust om Guarantee Gen 5 - 20p (\$25K) Cust om Guarantee Gen 5 - 20p P+ (\$25K) Cust om Guarantee Gen 5 - 20p P+ (\$25K) Cust om Guarantee Gen 5 - 10p (\$25K) Cust om Guarantee Gen 5 - 10p P+ (\$25K) | 3344559PPPPPPPQQQQRRRR%%%%OOO |
| NPGP NOWM NOWP NOTN NOWP NOWM NOWP NOWN NOWP NOTN NOTP NOYN NOYP | Northwestern Mutual Life Insurance TT Term 80 - 1 Year R & C Term TT Term 80 - 1 Year R & C (Premier NT) TT Term 10 - 1 Year Term for 10 Years TT Term 10 - 1 Year for 10 Yrs (Premier) TT Level Term 10 TT Level Term 20 TT Level Term 20 (Premier NT) TT Level Term 20 (Premier NT) TT Level Term 20 (Premier NT) TT Level Term 20 (Premier NT/ages 51+) TT Level Term 20 (NY) TT Level Term 20 (NY) TT Level Term 20 (Premier NT/NY) | O 1 1 1 1 3 3 5 5 5 5 5 5 |
| CCNC | Occidental Life Ins Co of North Carolina ULTIMATE TERM-10 - 10 Year Term | 3 |

| | Company/ Pr oduct Li st | Cat egor y |
|--|---|--|
| CMMI CMMI CMMI CMMI CMMI CMMI CMMI CMMI | Chio National Life Assurance Corporation Term 10 Plus Term 10 Plus (P+ Super Pfd / R+ Select) Term 10 Term 10 (P+ Super Pfd/ R+ Select) Term 15 Plus Term 15 Plus (P+ Super Pfd / R+ Select) Term 15 Term 15 (P+ Super Pfd / R+ Select) Term 20 Plus Term 20 Plus (P+ Super Pfd / R+ Select) Term 20 Term 20 (P+ Super Pfd / R+ Select) | 3 3 3 4 4 4 4 5 5 5 |
| OXFO | Oxford Life Insurance Company Assurance Financial Expense Whole Life | 8 |
| PAI C PAGI | Pacific Guardian Life Insurance Co, Ltd. One Year Term Plus Ten Year Term | 1 3 |
| PACL PACS PACN PACL PACS PACN PACL PACS PACN | Pacific Life Insurance Company Pacific-ART - Annual Renewable Term Pacific-ART - ART (Super Preferred) Pacific-ART - ART (Preferred Plus) Pacific-10 - 10 Year Renewable Pacific-10 - 10 Year (Super Preferred) Pacific-10 - 10 Year (Preferred Plus) Pacific-20 - 20 Year Renewable Pacific-20 - 20 Year (Super Preferred) Pacific-20 - 20 Year (Preferred Plus) | 1 1 1 3 3 3 5 5 |
| PANA PANS PANP PATN PANS PANP PAXS PAXP | Pan-American Life Insurance Company 5-Year Level Term Sentinel Series 10 - 10-Year Term Sentinel Series 10 (Preferred Plus) 10-Year Level Term Sentinel Series 20 - 20-Year Term Sentinel Series 20 (Preferred Plus) Sentinel Series 20/10 - 20-Year Term Sentinel Series 20/10 (Preferred Plus) | 2 3 3 3 5 5 5 |
| PAUL PAUL | The Paul Revere Life Insurance Company Selector 1 - 1 Year Term Selector 10 - 10 Year Term | 1 3 |

| | Company/ Pr oduct Li st | Cat egor y |
|---|--|---|
| PENC PENP PENB PENC PENP PENB PENC PENP PENB PGNC PGNP | The Penn Mutual Life Insurance Company Guarant eed 10 Year Term Guarant eed 10 Year Term (Preferred Plus) Guarant eed 10 Year Term (Preferred Best) Guarant eed 15 Year Term Guarant eed 15 Year Term (Preferred Plus) Guarant eed 15 Year Term (Preferred Best) Guarant eed 15 Year Term (Preferred Best) Guarant eed 20 Year Term (Preferred Plus) Guarant eed 20 Year Term (Preferred Best) Guarant eed 20 Year Term (Preferred Best) Guarant eed Protection UL - gtd to 121 Guarant eed Protection UL - gtd to 121 P+ | 3 3 4 4 4 5 5 5 8 |
| PRES | Presidential Life Insurance Company Simplified Issue Whole Life Insurance | Р |
| PRI M PRI P | Primerica Life Insurance Company Cust om Advant age - 10 Year Cust om Advant age - 10 Year Cust om Advant age - 15 Year Cust om Advant age - 15 Year Cust om Advant age - 20 Year Cust om Advant age - 20 Year Cust om Advant age - 25 Year Cust om Advant age - 25 Year Cust om Advant age - 25 Year Cust om Advant age - 30 Year Cust om Advant age - 30 Year Cust om Advant age - 30 Year Cust om Advant age - 35 Year | 3 4 4 5 5 6 6 7 7 9 9 |
| PRCI PRCP PRCI PRCP PRCI PRCP PRCI PRCP PRCI PRCP | Principal Life Insurance Company 10- Year Term 10- Year Term (Super Pfd / Super Std) 15- Year Term 15- Year Term (Super Pfd / Super Std) 20- Year Term 20- Year Term (Super Pfd / Super Std) 30- Year Term 30- Year Term (Super Pfd / Super Std) Universal Life Protector III Universal Life Protector III (Super Pfd) | 3 3 4 4 5 5 7 7 8 8 |

| | Company/ Pr oduct Li st | Cat egor y |
|--|--|--|
| PRDI PRDP PRDI PRDP PRDI PRDP PRDI PRMP PRMP PREI PREP PRDI PRDP | Principal National Life Insurance Co 10-Year Term 10-Year Term (Super) 15-Year Term 15-Year Term (Super) 20-Year Term 20-Year Term (Super) 30-Year Term 30-Year Term (Super) 30-Year Term (MD) 30-Year Term (Super / MD) 30-Year Term (WA) 30-Year Term (Super / WA) Universal Life Protector III Universal Life Protector III (Super Pfd) | 3 3 4 4 5 5 7 7 7 7 7 7 8 8 |
| PRAJ PRAK PRAJ PRAK PRAJ PRAK PRAJ PRAK | Protective Life & Annuity Insurance Co Empire Term - 10 Year Empire Term - 10 Year (Super Preferred) Empire Term - 15 Year Empire Term - 15 Year (Super Preferred) Empire Term - 20 Year Empire Term - 20 Year Empire Term - 25 Year Empire Term - 25 Year Empire Term - 25 Year (Super Preferred) | 3 3 4 4 5 5 6 6 |

PVLP

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Protective Life Insurance Company Secure-T - 10 Year No Lapse UL Secure-T - 10 Year No Lapse (Super Pfd) PTPL PTPP 3 3 PTVL Protective ValueChoice 10 3 PTVP Protective ValueChoice 10 (Select) Secure-T - 15 Year No Lapse UL Secure-T - 15 Year No Lapse (Super Pfd) 4 PTPL 4 PTPP Protective ValueChoice 15 4 PTVL PTVP Protective ValueChoice 15 (Select) 4 PTPL Secure-T - 20 Year No Lapse UL 5 Secure-T - 20 Year No Lapse (Super Pfd) PTPP 5 Protective ValueChoice 20 5 PTVL 5 PTVP Protective ValueChoice 20 (Select) 6 PTPL Secure-T - 25 Year No Lapse UL Secure-T - 25 Year No Lapse (Super Pfd) 6 PTPP PTVL Protective ValueChoice 25 6 PTVP Protective ValueChoice 25 (Select) 6 Secure-T - 30 Year No Lapse UL 7 PTPL Secure-T - 30 Year No Lapse (Super Pfd) 7 PTPP 7 Protective ValueChoice 30 PTVL 7 Protective ValueChoice 30 (Select) PTVP Т PVLL Centennial GII UL - to age 65 Т **PVLP** Centennial GII UL - to age 65 (P+) Cent ennial GII UL - to age 70 **PVLL** U **PVLP** Centennial GII UL - to age 70 (P+) U V PVLL Centennial GII UL - to age 75 V PVLP Centennial GII UL - to age 75 (P+) Centennial GII UL - to age 80 PVLL Α Centennial GII UL - to age 80 Α **PVLP** (P+) Centennial GII UL - to age 85 В PVLL В **PVLP** Centennial GII UL - to age 85 (P+) PVLL Centennial GII UL - to age 90 С Centennial GII UL - to age 90 С **PVLP** (P+) Centennial GII UL - to age 95 PVLL D D PVLP Centennial GII UL - to age 95 (P+) Centennial GII UL - to age 100 Ε PVLL Centennial GII UL - to age 100 **PVLP** (P+) Ε Centennial GII UL - to age 105 **PVLL** G **PVLP** Centennial GII UL - to age 105 (P+) G Н PVLL Centennial GII UL - to age 110 Cent ennial GII UL - to age 110 (P+) **PVLP** Η PVLL Protective Centennial GII UL 8 Protective Centennial GII UL (Select) **PVLP** 8 Q PVLL Protective Centennial GII UL - pay to 65 **PVLP** Protective Centennial GII (Select p65) Q Protective Centennial GII UL - 20 Pay **PVLL** R **PVLP** Protective Centennial GII (Select 20p) R S PVLL Protective Centennial GII UL - 10 Pay

Protective Centennial GII (Select 10p)

Protective Centennial GII - Single Pay

| | Company/ Pr oduct Li st | Cat egor y |
|---|--|--|
| PVLP | Protective Life Insurance Company Protective Centennial GII (Select 1pay) | 0 |
| PVLP PRTA PRTB PRTC PVTA PVTB PVTC PRXA PRXB PVXC PVXA PVXB PVTC PVTA PVTB PVTC PVXA PVXB PVXC PRXA PVXB PVXC PVXA | | O 33333333333334444444444445555555555555 |
| PVXB PVXC | LTI - 20/5 Year (Pf Select, R+ Std+) LTI - 20/5 Year (P+) | 5 5 |

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| | D 1:7 | |
|--------|--|-----------------------|
| DDI IO | Pruco Life Insurance Company | 0 |
| PRUC | Term Elite 10 (<250K PruXpress CNLY) | 3 |
| PRUS | Term Elite 10 (P+ Best / R+ NS+) | 3 |
| PPFC | Term Essential 10 (<250K PruXpress ONLY) | 3 |
| PPFS | Term Essential 10 (P+ Best / R+ NS+) | 3 |
| PPUC | Term Elite 10 (<250K PruXpress ONLY/WA) | 3 3 3 3 3 |
| PPUS | Term Elite 10 (P+ Best / R+ NS+ / WA) | 3 |
| PPWC | Term Essential 10 (<250K PruXpress / WA) | 3 |
| PPWS | Term Essential 10 (P+ Best / R+ NS+ / WA) | 3 |
| PRUC | Term Elite 15 (<250K PruXpress CNLY) | 4 |
| PRUS | Term Elite 15 (P+ Best / R+ NS+) | 4 |
| PPFC | Term Essential 15 (<250K PruXpress ONLY) | 4 |
| PPFS | Term Essential 15 (P+ Best / R+ NS+) | 4 |
| PPUC | Term Elite 15 (<250K PruXpress CNLY/ WA) | 4 |
| PPUS | , | 4 |
| | Term Elite 15 (P+ Best / R+ NS+ / WA) | |
| PPWC | Term Essential 15 (<250K PruXpress / WA) | 4 |
| PPWS | Term Essential 15 (P+ Best / R+ NS+ / WA) | 4 |
| PRUC | Term Elite 20 (<250K PruXpress CNLY) | 5 |
| PRUS | Term Elite 20 (P+ Best / R+ NS+) | 5 |
| PPFC | Term Essential 20 (<250K PruXpress ONLY) | 5 |
| PPFS | Term Essential 20 (P+ Best / R+ NS+) | 5 |
| PPUC | Term Elite 20 (<250K PruXpress ONLY/WA) | 5 |
| PPUS | Term Elite 20 (P+ Best / R+ NS+ / WA) | 5 |
| PPWC | Term Essential 20 (<250K PruXpress / WA) | 5 |
| PPWS | Term Essential 20 (P+ Best / R+ NS+ / WA) | 5 |
| PRUC | Term Elite 30 (<250K PruXpress ONLY) | 7 |
| PRUS | Term Elite 30 (P+ Best / R+ NS+) | 7 |
| PPFC | Term Essential 30 (<250K PruXpress ONLY) | 7 |
| PPFS | Term Essential 30 (P+ Best / R+ NS+) | 7 |
| PPUC | Term Elite 30 (<250K PruXpress ONLY/WA) | 7 |
| PPUS | Term Elite 30 (P+ Best / R+ NS+ / WA) | 7 |
| PPWC | Term Essential 30 (<250K PruXpress / WA) | 7 |
| PPWS | Term Essential 30 (P+ Best / R+ NS+ / WA) | 7 |
| PPUC | PruLife Return of Premium Term 15 | J |
| PPUS | PruLife ROP 15 (P+ Best / R+ NS+) | J |
| PRUC | PruLife Return of Premium Term 15 (2009) | J |
| PRUS | PruLife ROP 15 (P+ Best / R+ NS+ / 2009) | J |
| PPUC | PruLife Return of Premium Term 20 | K |
| PPUS | PruLife ROP 20 (P+ Best / R+ NS+) | K |
| PRUC | PruLife Return of Premium Term 20 (2009) | K |
| PRUS | PruLife ROP 20 (P+ Best / R+ NS+ / 2009) | K |
| PPUC | PruLife Return of Premium Term 30 | М |
| PPUS | PruLife ROP 30 (P+ Best / R+ NS+) | M |
| PRUC | PruLife Return of Premium Term 30 (2009) | M |
| PRUS | PruLife ROP 30 (P+ Best / R+ NS+ / 2009) | M |
| PRUC | UL Protector with NLG to 121 (250K-999K) | 8 |
| PRUS | UL Protector with NLG (250K-999K/Plus) | 8 |
| PPUC | UL Protector with NLG to 121 (1000K+) | 8 |
| PPUS | UL Protector with NLG (1000K/ Plus) | 8 |
| PPEC | UL Protector with NLG to 121 (250K-999K) | 8 |
| | OL ITOLOGIOT WITH INCO TO TELL (2001-3001) | J |

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Pruco Life Insurance Company **PPES** UL Protector with NLG (250K-999K/Plus) 8 **PPFC** 8 UL Protector with NLG to 121 (1000K+) 8 **PPFS** UL Protector with NLG (1000K / Plus) **PRUC** UL Protector w/NLG to 121 - 20 Pay (250) R UL Protector w/NLG to 121 - (250K/Plus) R PRUS **PPUC** UL Protector w/NLG to 121 - 20 Pay (\$1m) R **PPUS** UL Protector w/ NLG to 121 - (\$1m/Plus) R **PPEC** UL Protector w/NLG to 121 - 20 Pay (250) R UL Protector w/NLG to 121 - (250K/Plus) R **PPES** UL Protector w/NLG to 121 - 20 Pay (\$1m) R **PPFC** R **PPFS** UL Protector w/ NLG to 121 - (\$1m/ Plus) **PRUC** UL Protector w/ NLG to 121 - 10 Pay (250) S UL Protector w/ NLG to 121 - (250K/ Plus) 555555 **PRUS PPUC** UL Protector w/NLG to 121 - 10 Pay (\$1m) UL Protector w/NLG to 121 - (\$1m/Plus) **PPUS PPEC** UL Protector w/ NLG to 121 - 10 Pay (250) UL Protector w/NLG to 121 - (250K/Plus) **PPES PPFC** UL Protector w/NLG to 121 - 10 Pay (\$1m) Š **PPFS** UL Protector w/ NLG to 121 - (\$1m/ Plus) 0 **PRUC** UL Protector w/NLG to 121 - 1 Pay (250K) UL Protector w/ NLG to 121 - (250K/ Plus) 0 **PRUS PPUC** UL Protector w/NLG to 121 - 1 Pay (\$1m) 0 UL Protector w/NLG to 121 - (\$1m/Plus) **PPUS** O

Company/ Product List Cat egor y Pruco Life Insurance Co of New Jersey **PPYC** Term Elite 10 (NY/<250K PruXpress ONLY) 3 3 **PPYS** Term Elite 10 (NY / P+ Best / R+ NS+) 3 Term Essential 10 (NY/<250K PruXpress) PYYC Term Essential 10 (NY / P+ Best / R+ NS+) 3 **PYYS** Term Elite 15 (NY/<250K PruXpress ONLY) 4 **PPYC PPYS** Term Elite 15 (NY/ P+ Best / R+ NS+) 4 Term Essential 15 (NY/<250K PruXpress) 4 **PYYC** 4 **PYYS** Term Essential 15 (NY / P+ Best / R+ NS+) 5 (NY/<250K PruXpress ONLY) **PPYC** Term Elite 20 5 **PPYS** Term Elite 20 (NY / P+ Best / R+ NS+) 5 Term Essential 20 (NY/<250K PruXpr ONLY) PYYC **PYYS** Term Essential 20 (NY / P+ Best / R+ NS+) 5 7 7 **PPYC** Term Elite 30 (NY/ <250K PruXpress ONLY) **PPYS** Term Elite 30 (NY/P+ Best / R+ NS+) 7 Term Essential 30 (NY/<250K PruXpress) PYYC 7 Term Essential 30 (NY / P+ Best / R+ NS+) **PYYS** PruLife Return of Premium Term 15 J **PYYC PYYS** PruLife ROP 15 (P+ Best / R+ NS+) J PruLife Return of Premium Term 20 K PYYC K **PYYS** PruLife ROP 20 (P+ Best / R+ NS+) PruLife Return of Premium Term 30 **PYYC** M **PYYS** PruLife ROP 30 (P+ Best / R+ NS+) M 8 PPYC UL Protector with NLG to 121 (250K-999K) **PPYS** UL Protector with NLG (250K-999K/Plus) 8 UL Protector with NLG to 121 (1000K+) 8 **PYYC** UL Protector with NLG (1000K / Plus) 8 **PYYS** R **PPYC** UL Protector w/ NLG to 121 - 20 Pay (250) **PPYS** UL Protector w/ NLG to 121 - (250K/ Plus) R UL Protector w/NLG to 121 - 20 Pay (\$1m) R **PYYC PYYS** UL Protector w/NLG to 121 - (\$1m/Plus) R UL Protector w/ NLG to 121 - 10 Pay (250) S **PPYC** S **PPYS** UL Protector w/ NLG to 121 - (250K/ Plus) S UL Protector w/NLG to 121 - 10 Pay (\$1m) **PYYC** UL Protector w/ NLG to 121 - (\$1m/Plus) **PYYS** O **PPYC** UL Protector w/NLG to 121 - 1 Pav (250K) **PPYS** UL Protector w/ NLG to 121 - (250K/ Plus) O UL Protector w/NLG to 121 - 1 Pay (\$1m) 0 **PYYC PYYS** UL Protector w/ NLG to 121 - (\$1m/ Plus) 0 The Pyramid Life Insurance Company **PYRA** Annual Renewable Term 1

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ReliaStar Life Insurance Company (ING) TermSmart 10 - 10 Year Term (Oct 2010) **RDSS** 3 TermSmart 10 - (P+ Super / R+ Select) 3 **RDSP** 3 TermSmart 10 - 10 Year Term (OR/10/10) RWTS TermSmart 10 - (P+ Super / R+ Select/OR) 3 **RWTP** TermSmart 10 - 10 Year (til Nov 12) 3 RDTS TermSmart 10 - (P+ Super / R+ Select) 3 **RDTP** 3 TermSmart 10 - 10 Year (OR / til Nov 12) ROTS TermSmart 10 - (P+ Super / R+ Select/OR) 3 **ROTP** TermSmart 15 - 15 Year Term (Oct 2010) 4 **RDSS RDSP** TermSmart 15 - (P+ Super / R+ Select) 4 4 RWTS TermSmart 15 - 15 Year Term (OR/Oct/10) **RWTP** TermSmart 15 - (P+ Super / R+ Select/OR) 4 TermSmart 15 - 15 Year (til Nov 12) **RDTS** 4 TermSmart 15 - (P+ Super / R+ Select) 4 **RDTP** TermSmart 15 - 15 Year (OR / til Nov 12) 4 ROTS TermSmart 15 - (P+ Super / R+ Select/OR) 4 ROTP TermSmart 20 - 20 Year Term (Oct 2010) 5 **RDSS RDSP** TermSmart 20 - (P+ Super / R+ Select) 5 5 TermSmart 20 - 20 Year Term (OR/Oct/10) RWTS TermSmart 20 - (P+ Super / R+ Select/OR) 5 **RWTP** TermSmart 20 - 20 Year (til Nov 12) TermSmart 20 - (P+ Super / R+ Select) 5 **RDTS** 5 **RDTP** TermSmart 20 - 20 Year (OR / til Nov 12) 5 ROTS ROTP TermSmart 20 - (P+ Super / R+ Select/OR) 5 TermSmart 25 - 25 Year Term (Oct 2010) 6 **RDSS** TermSmart 25 - (P+ Super / R+ Select) 6 **RDSP** 6 TermSmart 25 - 25 Year Term (OR/Oct 10) **RWTS** TermSmart 25 - (P+ Super / R+ Select/OR) 6 **RWTP** TermSmart 25 - 25 Year (til Nov 12) 6 RDTS TermSmart 25 - (P+ Super / R+ Select) **RDTP** 6 TermSmart 25 - 25 Year (OR / til Nov 12) 6 ROTS TermSmart 25 - (P+ Super / R+ Select/OR) **ROTP** 6 TermSmart 30 - 30 Year Term (Oct 2010) 7 **RDSS** 7 TermSmart 30 - (P+ Super / R+ Select) **RDSP** 7 RWTS TermSmart 30 - 30 Year Term (OR/Oct/10) 7 **RWTP** TermSmart 30 - (P+ Super / R+ Select/OR) TermSmart 30 - 30 Year (til Nov 12) 7 **RDTS** 7 TermSmart 30 - (P+ Super / R+ Select) **RDTP** TermSmart 30 - 30 Year (OR / til Nov 12) 7 ROTS 7 TermSmart 30 - (P+ Super / R+ Select/OR) ROTP ING ROP Endowment Term - 20 Year Κ ROTS ROTP ING ROP Endowment Term - 20 Year (P+/R+) K ING ROP Endowment Term - 25 Year L ROTS ING ROP Endowment Term - 25 Year (P+/R+) **ROTP** L ING ROP Endowment Term - 30 Year **ROTS** Μ ING ROP Endowment Term - 30 Year (P+/R+) ROTP M

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ReliaStar Life Insurance of NY (ING) **RYNS** TermSmart 10 - 10 Year Term (NY/Oct/10) 3 TermSmart 10 - (P+ Super / R+ Select/NY) 3 RYNT 3 TermSmart 10 - 10 Year (NY / til Nov 12) **RFNS** TermSmart 10 - (P+ Super / R+ Select/NY) 3 **RFNT** TermSmart 15 - 15 Year Term (NY/Oct/10) TermSmart 15 - (P+ Super / R+ Select/NY) 4 **RYNS RYNT** 4 TermSmart 15 - 15 Year (NY / til Nov 12) 4 **RFNS** TermSmart 15 - (P+ Super / R+ Select/NY) 4 **RFNT** TermSmart 20 - 20 Year Term (NY/Oct/10) 5 **RYNS** TermSmart 20 - (P+ Super / R+ Select/NY) 5 RYNT 5 TermSmart 20 - 20 Year (NY / til Nov 12) **RFNS RFNT** TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 25 - 25 Year Term (NY/Oct/10) 6 **RYNS** TermSmart 25 - (P+ Super / R+ Select/NY) 6 **RYNT** TermSmart 25 - 25 Year (NY / til Nov 12) 6 **RFNS** TermSmart 25 - (P+ Super / R+ Select/NY) 6 **RFNT** TermSmart 30 - 30 Year Term (NY/Oct/10) 7 **RYNS** 7 RYNT TermSmart 30 - (P+ Super / R+ Select/NY) 7 TermSmart 30 - 30 Year (NY / til Nov 12) **RFNS** TermSmart 30 - (P+ Super / R+ Select/NY) 7 **RFNT** ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 20 Year (P+/R+) K **RYNS** K RYNT ING ROP Endowment Term - 25 Year L RYNS RYNT ING ROP Endowment Term - 25 Year (P+/R+) L ING ROP Endowment Term - 30 Year **RYNS** М ING ROP Endowment Term - 30 Year (P+/R+) RYNT M **RFNS** ING Guaranteed Death Benefit UL II 8 ING Guaranteed Death Benefit ULII RFNT Pl us 8 Royal Neighbors of America 3 **ROYA** Royal Advantage 10 - 10 Year Level Term Royal Advantage 10 - 10 Year (Super) **ROYP** 3 Advantage 20 - 20 Year Level Term 5 **ROYA** Royal 5 Royal Advantage 20 - 20 Year (Super) **ROYP** 7 ROYA Royal Advantage 30 - 30 Year Level Term 7 **ROYP** Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 - 10 Year with ROP Τ ROYA **ROYP** Royal Advantage 10 with ROP (Super) Τ K **ROYA** Royal Advantage 20 - 20 Year with ROP Royal Advantage 20 with ROP K **ROYP** (Super) Royal Advantage 30 - 30 Year with ROP Μ ROYA Royal Advantage 30 with ROP **ROYP** (Super) М

| | Company/ Pr oduct Li st | Cat egor y |
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| SAZI SAGI SAGP SAZI SAGI SAGP SAZI SAZI SAZI | Sagicor Life Insurance Company Gold Series 10 ZZ Term Gold Series 10 ZZ Term (ages 66+) Platinum Series 20 Platinum Series 20 (Super Pfd) Gold Series 20 ZZ Term Platinum Series 30 Platinum Series 30 (Super Pfd) Gold Series 30 ZZ Term Platinum Series 30 Lapse Universal Life Platinum Series - No Lapse UL (Super) | 3 5 5 5 7 7 7 8 8 |
| SAVE SAVP SAVE SAVP SAVE SAVP SAOE SAOP SAVE SAOP SAOE SAOP | Savings Bank Life Insurance Co of MA T-10/10 - 10 Year Term Guarant eed 10 T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year Term Guarant eed 15 T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year Term Guarant eed 20 T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year Term Guarant eed 25 T-25/25 - 25 Year Term Guarant eed 25 T-25/25 - 25 Year Term (OR) T-25/25 - 25 Year Term (OR) T-30/30 - 30 Year (P+ / R+) | 3 3 4 4 5 5 6 6 6 6 7 7 |
| SECU SECP SECU SECP SECU SECP SECU SECP SECU SECP | Securian Life Insurance Company Advantage Elite Term Life - 5 Year Advantage Elite Term - 5 Year (Plus) Advantage Elite Term Life - 10 Year Advantage Elite Term - 10 Year (Plus) Advantage Elite Term Life - 15 Year Advantage Elite Term - 15 Year (Plus) Advantage Elite Term Life - 20 Year Advantage Elite Term - 20 Year (Plus) Advantage Elite Term Life - 30 Year Advantage Elite Term - 30 Year (Plus) | 2 2 3 3 4 4 5 5 7 |
| SETE SETP | Security Life of Denver Ins Co (ING) ING Guaranteed Death Benefit ULII ING Guaranteed Death Benefit ULII Plus | 8 8 |

Company/ Product List Cat egor y Security Mutual Life Insurance Co of NY **SMPT** LT Protect or 10-Year 3 3 SMPP LT Protect or 10-Year (Preferred Plus) 3 SMYT LT Protector 10-Year (NY) 3 SMYP LT Protector 10-Year (Pfd Plus / NY) 3 SMMT Premier LT Suite 10-Year (4/2007) SMMP Premier LT Suite 10-Year (P+ / 4/2007) 3 4 SMPT LT Protect or 15- Year LT Protect or 15-Year 4 SMPP (Preferred Plus) LT Protect or 15-Year 4 SMYT (NY) 4 SMYP LT Protect or 15- Year (Pfd Plus / NY) 4 SMMT Premier LT Suite 15-Year SMMP Premier LT Suite 15-Year (P+) 4 **SMPT** LT Protector 20-Year 5 LT Protect or 20-Year 5 SMPP (Preferred Plus) 5 LT Protector 20-Year SMYT (NY) 5 LT Protect or 20-Year SMYP (Pfd Plus / NY) 5 SMMT Premier LT Suite 20-Year (4/2007)SMMP Premier LT Suite 20-Year (P+ / 4/2007) 5 7 SMPT LT Protect or 30-Year 7 LT Protect or 30-Year SMPP (Preferred Plus) LT Protector 30-Year 7 SMYT (NY) 7 LT Protect or 30-Year **SMYP** (Pfd Plus / NY) St onebridge Life Insurance Company STON St onebridge Term - 10 Year 3 Stonebridge Term - 10 (Pfd Elite) 3 STŒ 3 St onebridge Term - 10 (Pf d Plus) STOP St onebridge Term - 15 Year 4 STON Stonebridge Term - 15 (Pfd Elite) 4 STŒ St onebridge Term - 15 (Pf d Plus) STOP 4 4 STWN Simplified Issue Term - 15 Year STON St onebridge Term - 20 Year 5 St onebridge Term - 20 (Pfd Elite) St onebridge Term - 20 (Pfd Plus) 5 STŒ 5 STOP 5 STWN Simplified Issue Term - 20 Year 6 STWN Simplified Issue Term - 25 Year 7 Stonebridge Term - 30 Year Stonebridge Life - 30 (Pfd Elite) STON 7 STŒ Stonebridge Term - 30 (Pfd Plus) 7 STOP 7 Simplified Issue Term - 30 Year STWN Κ STON Stonebridge Term - 20 Year with ROP STŒ Stonebridge Term - 20 (Elite / w/ROP) K K Stonebridge Term - 20 (Pf Plus / w/ROP) STOP STON Stonebridge Term - 30 Year with ROP Μ Stonebridge Life - 30 (Elite / w/ROP) Stonebridge Term - 30 (Pf Plus / w/ROP) M STŒ STOP M

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| SUNS SUSN SUSP SUSN SUSP | Sunset Life Insurance Company of America Select Term to 95 Plus Term 10 - 10 Year Term Preferred Elite Term 10 Term 20 - 20 Year Term Preferred Elite Term 20 | 1 3 3 5 5 |
| SAFE SAFS SZME SZMP SZMB SYME SYME SYME SYMP SYMB SYME SYMP SYMB SYME SZMP SZMP SZMP SZMP SZMP SZMP SZMP SZMP | Symetra Life Insurance Company Expert-ART (Non-Smoker) Expert-ART (Smoker) 10 Year Level Term 10 Year Level Term (Preferred Plus) 10 Year Level Term (Preferred Best) 10 Year Level Term (2005) 10 Year Level Term (Preferred Best / 05) 10 Year Level Term (Preferred Best / 05) 10 Year Level Term (Preferred Best / 05) 10 Year Level Term (WA) 10 Year Level Term (Pfd Plus / WA) 10 Year Level Term (Pfd Best / WA) 15 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Best / 05) 15 Year Level Term (Preferred Best / 05) 15 Year Level Term (Preferred Best / 05) 15 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Best / WA) 20 Year Level Term (Preferred Best / 05) 30 Year Level Term (Preferred Plus) 30 Year Level Term (Preferred Best / 05) | 1 1 3 3 3 3 3 3 3 3 3 4 4 4 4 4 4 4 4 4 |
| SYOE SYOP SYOB | 30 Year Level Term (WA) 30 Year Level Term (Pfd Plus / WA) 30 Year Level Term (Pfd Best / WA) | 7 7 7 |

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| TI AA TI AP TI NA TI NP TI AA | TI AA- CREF Life Insurance Company Annual Renewable Term Life Insurance Annual Renewable Term (Preferred Plus) Annual Renewable Term Life (NY) Annual Renewable Term (Pref Plus / NY) 10- Year Level Term 10- Year Level Term (Preferred Plus) 10- Year Level Term (NY) 10- Year Level Term (Pref Plus / NY) 15- Year Level Term (Preferred Plus) 15- Year Level Term (Preferred Plus) 15- Year Level Term (NY) 15- Year Level Term (Pref Plus / NY) 20- Year Level Term (Preferred Plus) 20- Year Level Term (Preferred Plus) 20- Year Level Term (Preferred Plus) 20- Year Level Term (NY) 20- Year Level Term (Pref Plus / NY) 30- Year Level Term (Pref Plus / NY) | 1 1 1 3 3 3 3 4 4 4 4 5 5 5 |
| TI AP TI NA TI NP | 30-Year Level Term (Preferred Plus) 30-Year Level Term (NY) 30-Year Level Term (Pref Plus / NY) | 7 7 7 |
| TYSA TYSP TYSA TYSP TYSS | Transamerica Financial Life Insurance Co Trendsetter Super YRT Trendsetter Super YRT (Plus) Trendsetter Super 10 Trendsetter Super 10 (Preferred Plus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 Trendsetter Super 15 Trendsetter Super 15 (Preferred Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 Trendsetter Super 20 (Preferred Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 Trendsetter Super 25 Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 Trendsetter Super 30 Trendsetter Super 30 (Preferred Plus) Trendsetter Super 30 (Standard Plus) Trendsetter Super 30 (Standard Plus) Trendsetter Super 30 (Standard Plus) Final Expense Insurance | 1 1 3 3 3 4 4 4 5 5 6 6 6 7 7 7 P |

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Transamerica Life Ins Co (Family Mkt) Ultima Champion - 10 Year Ultima Champion - 10 (Elite P+/Pfd R+) TLEE 3 TLEP 3 4 TLEE Ultima Champion - 15 Year Ultima Champion - 15 (Elite P+/Pfd R+) 4 TLEP Jet Simplified Issue - 15 Year Level Home Protector Elite - 15 Year Level 4 TLJE TLUE 4 5 5 TLEE Ultima Champion - 20 Year Ultima Champion - 20 (Elite P+/Pfd R+) Jet Simplified Issue - 20 Year Level **TLEP** 5 5 TLJE Home Protector Elite - 20 Year Level TLUE 6 TLJE Jet Simplified Issue - 25 Year Level 6 TLUE Home Protector Elite - 25 Year Level Ultima Champion - 30 Year Ultima Champion - 30 (Elite P+/Pfd R+) 7 7 7 7 TLEE **TLEP** TLJE Jet Simplified Issue - 30 Year Level Home Protector Elite - 30 Year Level TLUE Ultima Champion - 20 Year with ROP Ultima Champion - 20 (Elite P+/Pfd R+) Κ TLEE **TLEP** Κ TLEE Ultima Champion - 30 Year with ROP Μ TLEP Ultima Champion - 30 (Elite P+/Pfd R+) Μ

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| TCCA TCCP TRCA TRCP TCCA TCCP TCCS TCCA TCCP TCNA TCNP TFNA TWNA | Transamerica Life Insurance Co (TIIG) Trendsetter Super YRT Trendsetter Super YRT (Plus) Trendsetter Super YRT (MD) Trendsetter Super 10 Trendsetter Super 10 Trendsetter Super 10 Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 Trendsetter Super 15 Trendsetter Super 15 (Preferred Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 Trendsetter Super 20 Trendsetter Super 20 (Freferred Plus) Trendsetter Super 25 Trendsetter Super 25 Trendsetter Super 25 (Standard Plus) Trendsetter Super 25 Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 Trendsetter Super 30 Trendsetter Super 30 (Freferred Plus) | 1 1 1 1 1 1 3 3 3 4 4 4 5 5 5 6 6 6 7 7 7 K K M M M M M M M M M M M M M M M |
| TRUT TRTU TRUT | Trustmark Insurance Company TermNet 5-Year Term TermNet 10-Year Term TermNet 15-Year Term | 2 3 4 |

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| UT GP X Y Y C GP C Y Y P C GP C Y Y P C GP C P Y P C C P C P Y P C C P C P Y P C C P C P | Uni on Central Life Insurance Company Keyst one Term 1 Keyst one Term 1 (P+ / R+ Select) Keyst one Term 1 (NY) Keyst one Term 10 Keyst one Term 10 Keyst one Term 10 Keyst one Term 10 (P+ / R+ Select) Keyst one Term 10 (NY) Keyst one Term 10 (P+ / R+ Select) Keyst one Term 15 (P+ / R+ Select) Keyst one Term 15 Keyst one Term 20 Keyst one Term 30 Keyst o | 1 1 1 1 1 3 3 3 3 4 4 4 4 4 4 5 5 5 5 5 7 7 7 7 7 7 |
| UNLI | The Union Labor Life Insurance Company Annual Renewable Term | 1 |
| UTHE UTHE | United Heritage Life Insurance Company ART100 - Annual Renewable Term Protector Whole Life - Simplified Issue | 1 8 |
| UTHO UTHO UTHO UTHO UTHO UTHO UNHO UNPO | United Home Life Insurance Company Express Issue Term 20 Express Issue Term 30 Express Issue Term 65 Premier Term 20 (with ROP) Premier Term 30 (with ROP) Premier 65 with ROP Express Issue Deluxe Whole Life Express Issue Premier Whole Life | 5 7 T K M W 8 8 |

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United of Omaha Life Insurance Company **UTPP** Term Life Answers 10 3 3 **UTPQ** Term Life Answers 10 (Plus) 4 **UTPP** Term Life Answers 15 4 **UTPQ** Term Life Answers 15 (Plus) Term Life Express - 15 Year 4 UTEP UTCP Term Life Complete - 15 Year 4 **UTPP** Term Life Answers 20 5 5 **UTPQ** Term Life Answers 20 (Plus) Term Life Express - 20 Year 5 UTEP 5 7 7 UTCP Term Life Complete - 20 Year UTPP Term Life Answers 30 **UTPQ** Term Life Answers 30 (Plus) 7 7 **UTEP** Term Life Express - 30 Year UTCP Term Life Complete - 30 Year С UTPP GUL Complete - Guaranteed to 90 С GUL Complete - Guaranteed to 90 **UTPQ** (Plus) GUL Complete - Guaranteed to 95 D UTPP D **UTPQ** GUL Complete - Guaranteed to 95 (Plus) UTPP GUL Complete - Guaranteed to 100 Ε **UTPQ** GUL Complete - Guaranteed to 100 Ε (Plus) GUL Complete - Guaranteed to 120 GUL Complete - Guaranteed to 120 8 UTPP 8 **UTPQ** (Plus) Р UTPP GUL Complete - Pay to 100 Р **UTPQ** GUL Complete - Pay to 100 (Plus) GUL Complete - pay to 65 Q UTPP GUL Complete - pay to 65 Q **UTPQ** (Plus) R GUL Complete - 20 Pay UTPP **UTPQ** GUL Complete - 20 Pay R (Plus) GUL Complete - 10 Pay GUL Complete - 10 Pay (Plus) S UTPP S **UTPQ** GUL Complete - Single Pay 0 UTPP **UTPQ** GUL Complete - Single Pay (Plus) 0

Company/ Product List Cat egor y United States Life Ins in the City of NY **USED** Sel ect - a- Term - 10 Year 3 USEE Sel ect - a- Term - 10 Year (Plus) 3 4 **USED** Sel ect - a- Ter m - 15 Year 4 USEE Sel ect - a- Term - 15 Year (Plus) 5 **USED** Sel ect - a- Term - 20 Year 5 Sel ect - a- Term - 20 Year USEE (Plus) 6 USED Sel ect - a- Term - 25 Year 6 USEE Select - a-Term - 25 Year (Plus) **USED** Sel ect - a- Term - 30 Year 7 Sel ect - a- Term - 30 Year 7 USEE (Plus) Т Select - a-Term - Level to 65 USED Т Select - a - Term - Level to 65 USEE (Plus) USED Select - a - Term - Level to 70 U Select - a - Term - Level to 70 U USEE (Plus) **USED** Select - a-Term - Level to 75 V USEE Select - a - Term - Level to 75 (Plus) ٧ F **UNBG** Sel ect - a- Term - 16 Year F UNBH Sel ect - a- Term - 16 Year (Plus) F Sel ect - a- Term - 17 Year UNCG F UNCH Sel ect - a- Term - 17 Year (Plus) F UNDG Sel ect - a- Term - 18 Year F UNDH Sel ect - a- Term - 18 Year (Plus) Sel ect - a- Term - 19 Year F **UNEG** F Sel ect - a- Ter m - 19 Year UNEH (Plus) F **UNFG** Sel ect - a- Ter m - 21 Year F UNFH Sel ect - a- Term - 21 Year (Plus) F Sel ect - a- Ter m - 22 Year UNGG F Sel ect - a- Term - 22 Year UNGH (Plus) F **UNHG** Sel ect - a- Term - 23 Year F UNHH Sel ect - a- Term - 23 Year (Plus) F UNI G Sel ect - a- Ter m - 24 Year F UNI H Sel ect - a- Term - 24 Year (Plus) F UNJG Sel ect - a- Term - 26 Year F Sel ect - a- Ter m - 26 Year UNJ H (Plus) F **UNKG** Select - a-Term - 27 Year F Select - a-Term - 27 Year UNKH (Plus) F **UNLG** Sel ect - a- Ter m - 28 Year F UNLH Sel ect - a- Term - 28 Year (Plus) F UNMG Sel ect - a- Term - 29 Year UNMH Sel ect - a- Term - 29 Year (Plus) F Sel ect - a- Ter m 10 UNLS (Special) UNMS Sel ect - a- Ter m 15 Special) F UNNS Sel ect - a- Ter m 20 (Special) F UNOS Sel ect - a- Ter m 25 (Special) (Special) F **UNPS** Sel ect - a- Ter m 30 ROP Sel ect - a- Ter m -J UTYD 15 Year J ROP Select - a-Term - 15 Year UTYE (Plus) Κ UTYD ROP Select - a-Term - 20 Year ROP Select - a- Term - 20 Year K UTYE (Plus)

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United States Life Ins in the City of NY ROP Select - a-Term - 25 Year **UTYD** L UTYE ROP Select - a-Term - 25 Year L (Plus) ROP Select - a- Term - 30 Year Μ UTYD ROP Select - a- Term - 30 Year (Plus) UTYE М ROP Select - a-Term - Level to 65 W UTYD UTYE ROP Select - a - Term - Level to 65 (Plus) W ROP Select - a - Term - Level to 70 Χ UTYD UTYE ROP Select - a - Term - Level to 70 Χ (Plus) ROP Select - a-Term - Level to 75 Υ UTYD UTYE ROP Select - a-Term - Level to 75 Υ (Plus) 8 USYD ContinUL - no lapse UL USYE ContinUL - no lapse UL (Plus) 8 ContinUL - no lapse (\$500K) 8 UTYD ContinUL - no lapse (Plus / 500K) 8 UTYE ContinUL Extend Plus - no lapse UL 8 USED ContinUL Extend Plus - no lapse UL (+) 8 USEE

ContinUL Extend Plus - no lapse (\$500K)

ContinUL Extend Plus - no lapse (+/500K)

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United States Life Ins in the City of NY UTQS ROP Select - a-Term - 15 Year F (Special) ROP Select - a-Term - 20 Year F **UTRS** (Special) F ROP Select - a- Term - 25 Year UTSS (Special) F ROP Select - a-Term - 30 Year **UTTS** (Special) LTG Ultra-C NY - 10 Year F **UTES** (Special) F **UTFS** LTG Ultra-C NY - 15 Year (Special) LTG Ultra-C NY - 20 Year F UTGS (Special) LTG Ultra-C NY - 30 Year F UTHS (Special) F ROPTerm NY - 15 Year UTI S (Special / 2006) F ROPTer m NY - 20 Year UTJS (Special / 2006) Ν UTFG ROP Select - a- Term - 21 Year **UTFH** ROP Select - a-Term - 21 Year (Plus) Ν ROP Select - a- Term - 22 Year UTGG Ν ROP Sel ect - a- Ter m - 22 Year **UTGH** (Plus) Ν ROP Sel ect - a- Ter m - 23 Year Ν UTHG ROP Select - a-Term - 23 Year UTHH (Plus) Ν ROP Select - a- Term - 24 Year UTI G Ν UTI H ROP Select - a- Term - 24 Year (Plus) Ν ROP Select - a- Term - 26 Year Ν UTJG ROP Sel ect - a- Ter m - 26 Year UTJH (Plus) Ν ROP Select - a- Term - 27 Year Ν **UTKG** ROP Sel ect - a- Ter m - 27 Year (Plus) Ν UTKH ROP Select - a-Term - 28 Year UTLG Ν **UTLH** ROP Select - a-Term - 28 Year (Plus) Ν ROP Select - a-Term - 29 Year UTMG Ν Ν **UTMH** ROP Select - a-Term - 29 Year (Plus) ROP Select - a- Term - 31 Year Ν UTNG ROP Select - a-Term - 31 Year **UTNH** (Plus) Ν ROP Select - a- Term - 32 Year UTCG Ν UTCH ROP Select - a-Term - 32 Year (Plus) Ν ROP Select - a-Term - 33 Year **UTPG** Ν **UTPH** ROP Select - a-Term - 33 Year (Plus) Ν ROP Select - a-Term - 34 Year UTQG Ν ROP Select - a-Term - 34 Year Ν UTQH (Plus) ROP Select - a-Term - 35 Year UTRG Ν **UTRH** ROP Select - a- Term - 35 Year (Plus) Ν

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West Coast Life Insurance Company Secure-T - 10 Year No Lapse UL Secure-T - 10 Year No Lapse (Super Pfd) WGCJ WGCK 3 3 WCJJ Focus Term 10 - 10 Year 3 WCJK Focus Term 10 - 10 Year (Super Pfd) Secure-T - 15 Year No Lapse UL Secure-T - 15 Year No Lapse (Super Pfd) 4 WGCJ 4 WGCK WCJJ Focus Term 15 - 15 Year 4 WCJK Focus Term 15 - 15 Year (Super Pfd) 4 Secure-T - 20 Year No Lapse UL Secure-T - 20 Year No Lapse (Super Pfd) WGCJ 5 5 WGCK 5 Focus Term 20 - 20 Year WCJJ 5 Focus Term 20 - 20 Year WCJK (Super Pfd) 6 WGCJ. Secure-T - 25 Year No Lapse UL Secure-T - 25 Year No Lapse (Super Pfd) 6 WGCK Focus Term 25 - 25 Year WCJJ 6 WCJK Focus Term 25 - 25 Year 6 (Super Pfd) 7 WGCJ Secure-T - 30 Year No Lapse UL Secure-T - 30 Year No Lapse (Super Pfd) 7 WGCK 7 WCJJ Focus Term 30 - 30 Year Focus Term 30 - 30 Year 7 WCJK (Super Pfd) Т WDCJ LifeTime Platinum III - to age 65 WDCK LifeTime Platinum III - to age 65 (P+) Т WDCJ LifeTime Platinum III - to age 70 U WDCK LifeTime Platinum III - to age 70 U (P+) V LifeTime Platinum III - to age 75 WDCJ WDCK LifeTime Platinum III - to age 75 (P+) V LifeTime Platinum III - to age 80 Α WDCJ LifeTime Platinum III - to age 80 WDCK (P+) Α WDCJ В LifeTime Platinum III - to age 85 WDCK LifeTime Platinum III - to age 85 (P+) В WDCJ LifeTime Platinum III - to age 90 С LifeTime Platinum III - to age 90 С WDCK (P+) D WDCJ LifeTime Platinum III - to age 95 D WDCK LifeTime Platinum III - to age 95 (P+) LifeTime Platinum III - to age 100 Ε WDCJ LifeTime Platinum III - to age 100 Ε WDCK (P+) WDCJ LifeTime Platinum III - to age 105 G WDCK LifeTime Platinum III - to age 105 (P+) G Н WDCJ LifeTime Platinum III - to age 110 WDCK LifeTime Platinum III - to age 110 (P+) Η LifeTime Platinum III 8 WDCJ (Super Pfd) WDCK LifeTime Platinum III 8 LifeTime Platinum III - Pay to 65 WDCJ Q WDCK LifeTime Platinum III (Select pay to 65) Q WDCJ LifeTime Platinum III - 20 Pay R LifeTime Platinum III (Select 20 pay) R WDCK S LifeTime Platinum III - 10 Pay WDCJ S LifeTime Platinum III (Select 10 pay) WDCK LifeTime Platinum III 8/09 - Single Pay 0 WDCJ

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| WDCK | West Coast Life Insurance Company LifeTime Platinum III (Select one pay) | 0 |
| WRRE WRRP WRRE WRRE WRRP WRRE WRRP WRRE WRRP WTRE WTRS WTRS WTRS WTRS | Western Reserve Life Assurance Co of OH WRL TermPlus - 10 Year WRL TermPlus - 10 (Elite P+/Pfd R+) WRL TermPlus - 15 Year WRL TermPlus - 15 (Elite P+/Pfd R+) WRL TermPlus - 20 Year WRL TermPlus - 20 (Elite P+/Pfd R+) WRL TermPlus - 30 Year WRL TermPlus - 30 Year WRL TermPlus - 20 (Elite P+/Pfd R+) WRL TermPlus - 20 Year with ROP WRL TermPlus - 20 (Elite / w/ROP) WRL TermPlus - 30 Year with ROP WRL TermPlus - 30 (Pfd Elite / w/ROP) WRL TermPlus - 30 (Pfd Elite / w/ROP) WRL TermPlus - 30 (Pfd Plus / w/ROP) | 3 4 4 5 5 7 7 K K K M M |
| WEST WESS WESP WEST WESS WESP WESS WESP WIST WISS WISP WESS WESP WIST WESS WISP WIST WISS WISP WESS WISP WESS WISP WESS WISP WESS | Western-Southern Life Assurance Company 10-Year Guaranteed Level Term 10-Year Level Term (Super Preferred) 10-Year Level Term (Preferred Plus) 15-Year Guaranteed Level Term 15-Year Level Term (Super Preferred) 15-Year Level Term (Preferred Plus) 20-Year Guaranteed Level Term 20-Year Guaranteed Level Term 20-Year Level Term (Super Preferred) 20-Year Level Term (Preferred Plus) eTerm 20 - Guaranteed Level Term eTerm 20 - Level Term (Super Preferred) eTerm 20 - Level Term (Preferred Plus) 30-Year Guaranteed Level Term 30-Year Guaranteed Level Term 30-Year Level Term (Super Preferred) eTerm 30 - Guaranteed Level Term eTerm 30 - Guaranteed Level Term eTerm 30 - Level Term (Super Preferred) eTerm 30 - Level Term (Preferred Plus) eTerm 30 - Level Term (Preferred Plus) eTerm 30 - Level Term (Preferred Plus) | 3 3 4 4 4 5 5 5 5 5 7 7 7 7 7 7 K K K |

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| WILR WILP WOLS WOLP WILR WILP WILR WILP WILR WILP WILR WILP WILR WILP WUNS WUNN WUNS | William Penn Life Insurance Co of NY Life Value Term 20 Life Value Term 20 (Plus) Life Value Term 30 Life Value Term 30 (Pfd) Life Value Term 30 (Plus) Penn Term 10 Penn Term 10 Penn Term 15 (Plus) Penn Term 15 (Plus) Penn Term 20 Penn Term 20 Penn Term 30 Penn Term 30 Penn Term 30 Life Choice UL - to age 100 Life Choice UL - to age 100 Life Choice UL - pay to age 121 Life Choice UL - pay to age 121 Life Choice UL - pay to age 100 Life Choice UL - 20 Pay Life Choice UL - 20 Pay Life Choice UL - 10 Pay Life Choice UL - 10 Pay Life Choice UL - Single Pay | 1 1 1 1 1 1 3 3 4 4 5 5 7 7 E E 8 8 P P R R S S O O |
| WUNN | Life Choice UL - Single Pay (Plus) | Ο |
| WOWA WOWP WOWA WOWP | Woman's Life Insurance Society Ten Year Renewable and Convertible Term Ten Year R & C Term (Preferred Plus) Twenty Year Convertible Term Twenty Year Convertible Term (Pfd Plus) | 3 3 5 5 |