

Pr oduct Code	Company Code	Pr oduct Name	Cat egor y
AAAL	AAAL	10 Year Level Term	3
		15 Year Level Term	4
		20 Year Level Term	5
		25 Year Level Term	6
		30 Year Level Term	7
		15 Year Level Term ( with ROP)	J
		20 Year Level Term ( with ROP)	K
		25 Year Level Term ( with ROP)	L
		30 Year Level Term ( with ROP)	M
AAAP		10 Year Level Term ( Super Pf d/ St d Pl us)	3
		15 Year Level Term ( Super Pf d/ St d Pl us)	4
		20 Year Level Term ( Super Pf d/ St d Pl us)	5
		25 Year Level Term ( Super Pf d/ St d Pl us)	6
		30 Year Level Term ( Super Pf d/ St d Pl us)	7
		15 Year Level Term ( Super Pf d/ St d Pl us)	J
		20 Year Level Term ( Super Pf d/ St d Pl us)	K
		25 Year Level Term ( Super Pf d/ St d Pl us)	L
		30 Year Level Term ( Super Pf d/ St d Pl us)	M
ABBE	ALLS	TrueTerm ( 2012) - 12 Year	F
ABBP		TrueTerm - 12 Year ( P+ El i t e, R+ Sel ect )	F
ABCE		TrueTerm ( 2012) - 13 Year	F
ABCP		TrueTerm - 13 Year ( P+ El i t e, R+ Sel ect )	F
ABDE		TrueTerm ( 2012) - 14 Year	F
ABDP		TrueTerm - 14 Year ( P+ El i t e, R+ Sel ect )	F
ABEE		TrueTerm ( 2012) - 16 Year	F
ABEP		TrueTerm - 16 Year ( P+ El i t e, R+ Sel ect )	F
ABFE		TrueTerm ( 2012) - 17 Year	F
ABFP		TrueTerm - 17 Year ( P+ El i t e, R+ Sel ect )	F
ABGE		TrueTerm ( 2012) - 18 Year	F
ABGP		TrueTerm - 18 Year ( P+ El i t e, R+ Sel ect )	F
ABHE		TrueTerm ( 2012) - 19 Year	F
ABHP		TrueTerm - 19 Year ( P+ El i t e, R+ Sel ect )	F
ABI E		TrueTerm ( 2012) - 21 Year	F
ABI P		TrueTerm - 21 Year ( P+ El i t e, R+ Sel ect )	F
ABJE		TrueTerm ( 2012) - 22 Year	F
ABJP		TrueTerm - 22 Year ( P+ El i t e, R+ Sel ect )	F
ABKE		TrueTerm ( 2012) - 23 Year	F
ABKP		TrueTerm - 23 Year ( P+ El i t e, R+ Sel ect )	F
ABLE		TrueTerm ( 2012) - 24 Year	F
ABLP		TrueTerm - 24 Year ( P+ El i t e, R+ Sel ect )	F
ABME		TrueTerm ( 2012) - 26 Year	F
ABMP		TrueTerm - 26 Year ( P+ El i t e, R+ Sel ect )	F
ABNE		TrueTerm ( 2012) - 27 Year	F
ABNP		TrueTerm - 27 Year ( P+ El i t e, R+ Sel ect )	F
ABOE		TrueTerm ( 2012) - 28 Year	F
ABOP		TrueTerm - 28 Year ( P+ El i t e, R+ Sel ect )	F
ABPE		TrueTerm ( 2012) - 29 Year	F
ABPP		TrueTerm - 29 Year ( P+ El i t e, R+ Sel ect )	F
ABTE		TrueTerm ( 2012) - 11 Year	F
ABTP		TrueTerm - 11 Year ( P+ El i t e, R+ Sel ect )	F
AGBG	AMGE	Sel ect - a- Ter m - 16 Year	F
AGBH		Sel ect - a- Ter m - 16 Year ( Pl us)	F

Pr o d u c t   C o d e	C o m p a n y   C o d e	Pr o d u c t   N a m e	C a t e g o r y
AGCG		Sel e c t - a- T e r m - 17 Y e a r	F
AGCH		Sel e c t - a- T e r m - 17 Y e a r   ( P l u s )	F
AGDG		Sel e c t - a- T e r m - 18 Y e a r	F
AGDH		Sel e c t - a- T e r m - 18 Y e a r   ( P l u s )	F
AGEG		Sel e c t - a- T e r m - 19 Y e a r	F
AGEH		Sel e c t - a- T e r m - 19 Y e a r   ( P l u s )	F
AGFG		Sel e c t - a- T e r m - 21 Y e a r	F
AGFH		Sel e c t - a- T e r m - 21 Y e a r   ( P l u s )	F
AGGG		Sel e c t - a- T e r m - 22 Y e a r	F
AGGH		Sel e c t - a- T e r m - 22 Y e a r   ( P l u s )	F
AGHG		Sel e c t - a- T e r m - 23 Y e a r	F
AGHH		Sel e c t - a- T e r m - 23 Y e a r   ( P l u s )	F
AGI G		Sel e c t - a- T e r m - 24 Y e a r	F
AGI H		Sel e c t - a- T e r m - 24 Y e a r   ( P l u s )	F
AGJ G		Sel e c t - a- T e r m - 26 Y e a r	F
AGJ H		Sel e c t - a- T e r m - 26 Y e a r   ( P l u s )	F
AGKG		Sel e c t - a- T e r m - 27 Y e a r	F
AGKH		Sel e c t - a- T e r m - 27 Y e a r   ( P l u s )	F
AGLG		Sel e c t - a- T e r m - 28 Y e a r	F
AGLH		Sel e c t - a- T e r m - 28 Y e a r   ( P l u s )	F
AGLS		Sel e c t - a- T e r m 10   ( S p e c i a l )	F
AGVG		Sel e c t - a- T e r m - 29 Y e a r	F
AGVH		Sel e c t - a- T e r m - 29 Y e a r   ( P l u s )	F
AGVS		Sel e c t - a- T e r m 15   ( S p e c i a l )	F
AGNS		Sel e c t - a- T e r m 20   ( S p e c i a l )	F
AGOS		Sel e c t - a- T e r m 25   ( S p e c i a l )	F
AGPS		Sel e c t - a- T e r m 30   ( S p e c i a l )	F
AMAM	AMAM	SI - E a s y T e r m 10	3
		SI - E a s y T e r m 20	5
		SI - E a s y T e r m 30	7
		SI - E a s y T e r m 20 w/ ROP   ( 06- 9691 )	K
		SI - E a s y T e r m 30 w/ ROP   ( 06- 9691 )	M
		SI - G o l d e n S o l u t i o n F i n a l E x p e n s e	P
AMBM		SI - E a s y T e r m 20 w/ ROP   ( 07- 9734 )	K
		SI - E a s y T e r m 30 w/ ROP   ( 07- 9734 )	M
		SI - F a m i l y S o l u t i o n F i n a l E x p e n s e	P
AMCN	AMCN	SI - F i n a l E x p e n s e - L e v e l B e n e f i t P l a n	8
AMEH	AMHO	ART - A n n u a l R e n e w a b l e T e r m	1
AMEM	AMEM	SI - N o b l e T r a d i t i o n F i n a l E x p e n s e	P
AMEQ	AMEQ	SI - S i m p l i f i e d I s s u e W h o l e L i f e ( SI WL )	8
AMFI	AMFI	T2 EZ 20 Y e a r	5
		T2 EZ 25 Y e a r	6
		T2 EZ 30 Y e a r	7
AM L	AMTA	Keyst one T e r m 15   ( CA, I N, OR, PA )	4
		Keyst one T e r m 20   ( CA, I N, OR, PA )	5
		Keyst one T e r m 30   ( CA, I N, OR, PA )	7
AM P		Keyst one T e r m 15   ( P+ / R+ ) ( CA, I N, PA&OR )	4
		Keyst one T e r m 20   ( P+ / R+ ) ( CA, I N, OR, PA )	5
		Keyst one T e r m 30   ( P+ / R+ ) ( CA, I N, PA, OR )	7
AMNP	AMNT	ANI CO S i g n a t u r e T e r m ART   ( P l u s )	1
		ANI CO S i g n a t u r e T e r m 10   ( P l u s )	3

Product Code	Company Code	Product Name	Category
AMNS AMNT		ANI CO Signature Term 15 (Plus)	4
		ANI CO Signature Term 20 (Plus)	5
		ANI CO Signature Term 30 (Plus)	7
		ANI CO Signature Term ART (smoker)	1
		ANI CO Signature Term ART	1
		ANI CO Signature Term 10	3
		ANI CO Signature Term 15	4
		ANI CO Signature Term 20	5
AMPR AMSN	AMPR AMNT	ANI CO Signature Term 30	7
		SI - Senior Tribute Life - Level Benefit	P
		ANI CO Signature SI Term 10 (Worksite)	3
		ANI CO Signature SI Term 20 (Worksite)	5
AMTL	AMTA	ANI CO Signature SI Term 30 (Worksite)	7
		Keystone Term 1	1
		Keystone Term 10	3
		Keystone Term 15	4
		Keystone Term 20	5
AMTP		Keystone Term 30	7
		Keystone Term 1 (P+ / R+ Select)	1
		Keystone Term 10 (P+ / R+ Select)	3
		Keystone Term 15 (P+ / R+ Select)	4
		Keystone Term 20 (P+ / R+ Select)	5
AMUN	AMSU	Keystone Term 30 (P+ / R+ Select)	7
		American Protector Plus - 10-Year Level	3
		American Protector Plus - 15-Year Level	4
		American Protector Plus - 20-Year Level	5
		American Protector Plus - 30-Year Level	7
AMUS		10-Year Level (P+ Elite / R+ Std+)	3
		15-Year Level (P+ Elite / R+ Std+)	4
		20-Year Level (P+ Elite / R+ Std+)	5
		30-Year Level (P+ Elite / R+ Std+)	7
AMXN	AMNT	ANI CO Signature Term Express ART	1
		ANI CO Signature Term Express 10	3
		ANI CO Signature Term Express 15	4
		ANI CO Signature Term Express 20	5
		ANI CO Signature Term Express 30	7
AMYL	AMTY	Keystone Term 1	1
		Keystone Term 10	3
		Keystone Term 15	4
		Keystone Term 20	5
		Keystone Term 30	7
AMYP		Keystone Term 1 (P+ / R+ Select)	1
		Keystone Term 10 (P+ / R+ Select)	3
		Keystone Term 15 (P+ / R+ Select)	4
		Keystone Term 20 (P+ / R+ Select)	5
		Keystone Term 30 (P+ / R+ Select)	7
ARMT	AMSV	Home Mortgage Series 100 - 15/ 15 year	4
		Home Mortgage Series 100 - 20/ 20 year	5
		Home Mortgage Series 100 - 25/ 25 year	6
		Home Mortgage Series 100 - 30/ 30 year	7
		SI - Ultra Protector I	8

Pr od uct Code	Com pa ny Code	Pr od uct Name	Cat e go ry
ARTG	AMGE	ROP Sel ect - a- Term - 20 Year	K
		ROP Sel ect - a- Term - 25 Year	L
		ROP Sel ect - a- Term - 30 Year	M
		ROP Sel ect - a- Term - Level to 65	W
		ROP Sel ect - a- Term - Level to 70	X
		ROP Sel ect - a- Term - Level to 75	Y
ARTH		ROP Sel ect - a- Term - 20 Year (Pl us)	K
		ROP Sel ect - a- Term - 25 Year (Pl us)	L
		ROP Sel ect - a- Term - 30 Year (Pl us)	M
		ROP Sel ect - a- Term - Level to 65 (Pl us)	W
		ROP Sel ect - a- Term - Level to 70 (Pl us)	X
		ROP Sel ect - a- Term - Level to 75 (Pl us)	Y
ARXT	AMSV	Home Mbrtgage Series 100 - 15/ 5 year	4
		Home Mbrtgage Series 100 - 20/ 5 year	5
		Home Mbrtgage Series 100 - 25/ 5 year	6
		Home Mbrtgage Series 100 - 30/ 5 year	7
ASSP	ASSU	SI - Ultra Protector II	8
		Term 350 Pl us - 10- year Term (Pf d Pl us)	3
		Term 350 Pl us - 15- year Term (Pf d Pl us)	4
		Term 350 Pl us - 20- year Term (Pf d Pl us)	5
		Term 350 Pl us - 30- year Term (Pf d Pl us)	7
		Term 350 Pl us - 20- year Term w/ ROP (P+)	K
ASSU		Term 350 Pl us - 30- year Term w/ ROP (P+)	M
		Term 350 Pl us - 10- year Term	3
		Term 350 Pl us - 15- year Term	4
		Term 350 Pl us - 20- year Term	5
		Term 350 Pl us - 30- year Term	7
		SI - Level Benef it WL	8
ASTP		Term 350 Pl us - 20- year Term w/ ROP	K
		Term 350 Pl us - 30- year Term w/ ROP	M
		SI - Non Med Term 350 - 10 (Sel ect +)	3
		SI - Non Med Term 350 - 15 (Sel ect +)	4
		SI - Non Med Term 350 - 20 (Sel ect +)	5
		SI - Non Med Term 350 - 30 (Sel ect +)	7
ASTU		SI - Non Med Term 350 - 20 w/ ROP (SI ct +)	K
		SI - Non Med Term 350 - 30 w/ ROP (SI ct +)	M
		SI - Non Med Term 350 - 10 Year Level	3
		SI - Non Med Term 350 - 15 Year Level	4
		SI - Non Med Term 350 - 20 Year Level	5
		SI - Non Med Term 350 - 30 Year Level	7
ASUP		SI - Non Med Term 350 - 20 Year w/ ROP	K
		SI - Non Med Term 350 - 30 Year w/ ROP	M
		SI - Non Med Term 350 - 30 (Sel ect +/- VA)	7
		SI - Non Med Term 350 - 30 Level (VA)	7
		Term 350 Pl us - 10- year Term (Pl us/ VA)	3
		Term 350 Pl us - 15- year Term (Pl us/ VA)	4
ASWP		Term 350 Pl us - 20- year Term (Pl us/ VA)	5
		Term 350 Pl us - 30- year Term (Pl us/ VA)	7
		Term 350 Pl us - 10- year Term (VA)	3
		Term 350 Pl us - 15- year Term (VA)	4
		Term 350 Pl us - 20- year Term (VA)	5
		Term 350 Pl us - 30- year Term (VA)	7
ASWU		Term 350 Pl us - 10- year Term (VA)	3
		Term 350 Pl us - 15- year Term (VA)	4
		Term 350 Pl us - 20- year Term (VA)	5

Pr o d u c t   C o d e	C o m p a n y   C o d e	Pr o d u c t   N a m e	C a t e g o r y
		Term 350 Plus - 30-year Term (WA)	7
ATFG	AMGG	ROP Select - a-Term - 21 Year	N
ATFH		ROP Select - a-Term - 21 Year (Plus)	N
ATGG		ROP Select - a-Term - 22 Year	N
ATGH		ROP Select - a-Term - 22 Year (Plus)	N
ATHG		ROP Select - a-Term - 23 Year	N
ATHH		ROP Select - a-Term - 23 Year (Plus)	N
ATI G		ROP Select - a-Term - 24 Year	N
ATI H		ROP Select - a-Term - 24 Year (Plus)	N
ATJG		ROP Select - a-Term - 26 Year	N
ATJH		ROP Select - a-Term - 26 Year (Plus)	N
ATKG		ROP Select - a-Term - 27 Year	N
ATKH		ROP Select - a-Term - 27 Year (Plus)	N
ATLG		ROP Select - a-Term - 28 Year	N
ATLH		ROP Select - a-Term - 28 Year (Plus)	N
ATMG		ROP Select - a-Term - 29 Year	N
ATMH		ROP Select - a-Term - 29 Year (Plus)	N
ATNG		ROP Select - a-Term - 31 Year	N
ATNH		ROP Select - a-Term - 31 Year (Plus)	N
ATOG		ROP Select - a-Term - 32 Year	N
ATOH		ROP Select - a-Term - 32 Year (Plus)	N
ATPG		ROP Select - a-Term - 33 Year	N
ATPH		ROP Select - a-Term - 33 Year (Plus)	N
ATQG		ROP Select - a-Term - 34 Year	N
ATQH		ROP Select - a-Term - 34 Year (Plus)	N
ATRG	AMGE	Select - a-Term - 10 Year	3
		Select - a-Term - 15 Year	4
		Select - a-Term - 20 Year	5
		Select - a-Term - 25 Year	6
		Select - a-Term - 30 Year	7
		Select - a-Term - Level to 65	T
		Select - a-Term - Level to 70	U
		Select - a-Term - Level to 75	V
	AMGG	ROP Select - a-Term - 35 Year	N
ATRH	AMGE	Select - a-Term - 10 Year (Plus)	3
		Select - a-Term - 15 Year (Plus)	4
		Select - a-Term - 20 Year (Plus)	5
		Select - a-Term - 25 Year (Plus)	6
		Select - a-Term - 30 Year (Plus)	7
		Select - a-Term - Level to 65 (Plus)	T
		Select - a-Term - Level to 70 (Plus)	U
		Select - a-Term - Level to 75 (Plus)	V
	AMGG	ROP Select - a-Term - 35 Year (Plus)	N
ATRS		ROP Select - a-Term - 20 Year (Special)	F
ATSS		ROP Select - a-Term - 25 Year (Special)	F
ATTS		ROP Select - a-Term - 30 Year (Special)	F
AUOP	AURO	10-Year Term (issue ages 71-75)	3
AURG	AMGE	Secure Lifetime GUL II - to age 121	8
		Secure Lifetime GUL II - to age 90	C
		Secure Lifetime GUL II - to age 95	D
		Secure Lifetime GUL II - to age 100	E

Product Code	Company Code	Product Name	Category
AURH		Secure Lifetime GUL II - Single Pay	O
		Secure Lifetime GUL II - Pay to 100	P
		Secure Lifetime GUL II - Pay to 65	Q
		Secure Lifetime GUL II - 20 Pay	R
		Secure Lifetime GUL II - 10 Pay	S
		Secure Lifetime GUL II - to 121 (Plus)	8
		Secure Lifetime GUL II - to 90 (Plus)	C
		Secure Lifetime GUL II - to 95 (Plus)	D
		Secure Lifetime GUL II - to 100 (Plus)	E
		Secure Lifetime GUL II - Single (Plus)	O
		Secure Lifetime GUL II - Pay 100 (Plus)	P
		Secure Lifetime GUL II - Pay to 65(Plus)	Q
		Secure Lifetime GUL II - 20 Pay (Plus)	R
		Secure Lifetime GUL II - 10 Pay (Plus)	S
AURO	AURO	10-Year Term	3
AWMT	AMSV	SI - Ultra Protector I (VA)	8
AWKT		SI - Ultra Protector II (VA)	8
AXTO	AXAA	TermOne (SM) - One Year Non-Renewable	1
AXYA		ART (151X) w/ 10% for annual premium only	1
AXYP		Annual Renewable Term (Elite/ +/- 151/ 10%)	1
AXZA		ART (151X) - for modes other than annual	1
AXZP		Equitable Term 10 (151X)	3
		Equitable Term 15 (151X)	4
		Equitable Term 20 (151X)	5
		Annual Renewable Term (Elite/ Plus / 151)	1
		Equitable Term 10 (Elite/ Plus / 151X)	3
AYGL	ALLS	Equitable Term 15 (Elite/ Plus / 151X)	4
		Equitable Term 20 (Elite/ Plus / 151X)	5
		TrueTerm (2012) - 10 Year	3
		TrueTerm (2012) - 15 Year	4
		TrueTerm (2012) - 20 Year	5
AYGM		TrueTerm (2012) - 25 Year	6
		TrueTerm (2012) - 30 Year	7
		TrueTerm (2012) - level to age 65	T
		TrueTerm (2012) - level to age 70	U
		TrueTerm (2012) - level to age 75	V
AYNP	AMNY	TrueTerm - 10 Year (P+ Elite, R+ Select)	3
		TrueTerm - 15 Year (P+ Elite, R+ Select)	4
		TrueTerm - 20 Year (P+ Elite, R+ Select)	5
		TrueTerm - 25 Year (P+ Elite, R+ Select)	6
		TrueTerm - 30 Year (P+ Elite, R+ Select)	7
AYNS		TrueTerm - to 65 (P+ Elite, R+ Select)	T
		TrueTerm - to 70 (P+ Elite, R+ Select)	U
		TrueTerm - to 75 (P+ Elite, R+ Select)	V
		ANI CO Signature Term ART (Plus)	1
		ANI CO Signature Term 10 (Plus)	3
AYNT		ANI CO Signature Term 15 (Plus)	4
		ANI CO Signature Term 20 (Plus)	5
		ANI CO Signature Term 30 (Plus)	7
		ANI CO Signature Term ART (smoker)	1
		ANI CO Signature Term ART	1

Product Code	Company Code	Product Name	Category
AYSN		ANICO Signature Term 10	3
		ANICO Signature Term 15	4
		ANICO Signature Term 20	5
		ANICO Signature Term 30	7
		ANICO Signature Simplified Issue Term 10	3
		ANICO Signature Simplified Issue Term 20	5
		ANICO Signature Simplified Issue Term 30	7
AYTN		ANICO Signature Term Express ART	1
		ANICO Signature Term Express 10	3
		ANICO Signature Term Express 15	4
		ANICO Signature Term Express 20	5
		ANICO Signature Term Express 30	7
BALP	BALT	Secure Solutions Protector - 10 (Plus)	3
		Secure Solutions Protector - 15 (Plus)	4
		Secure Solutions Protector - 20 (Plus)	5
		Secure Solutions Protector - 30 (Plus)	7
BALT		Secure Solutions Protector - 10 Year	3
		Secure Solutions Protector - 15 Year	4
		Secure Solutions Protector - 20 Year	5
		Secure Solutions Protector - 30 Year	7
BANK BANN	BANK BANN	Secure Solutions - Whole Life (pay 100)	P
		Secure Solutions - Whole Life (20 pay)	R
		SI - Senior Security Standard Whole Life	8
		Life Step UL - pay to age 121 (Plus)	8
BANS		Life Step UL - to age 95 (Plus)	D
		Life Step UL - to age 100 (Plus)	E
		Life Step UL - to age 105 (Plus)	G
		Life Step UL - to age 110 (Plus)	H
		Life Step UL - Single Pay (Plus)	O
		Life Step UL - pay to age 100 (Plus)	P
		Life Step UL - Pay to 65 (Plus)	Q
		Life Step UL - 20 Pay (Plus)	R
		Life Step UL - 10 Pay (Plus)	S
		Life Step UL - pay to age 121	8
		Life Step UL - to age 95	D
		Life Step UL - to age 100	E
		Life Step UL - to age 105	G
		Life Step UL - to age 110	H
		Life Step UL - Single Pay	O
		Life Step UL - pay to age 100	P
BAPF BASG	BANK BALT	Life Step UL - Pay to 65	Q
		Life Step UL - 20 Pay	R
		Life Step UL - 10 Pay	S
		SI - Senior Security Preferred Whole Life	8
BOET BONN	BOST BANN	SI - Silver Guard I - Whole Life	8
		SI - Silver Guard I - 10 Pay Whole Life	S
		Legacy Life Express (endowment at 98)	P
		OPTerm 10 - 10 Year Term (Plus)	3
		OPTerm 15 - 15 Year Term (Plus)	4
		OPTerm 20 - 20 Year Term (Plus)	5
		OPTerm 30 - 30 Year Term (Plus)	7

Product Code	Company Code	Product Name	Category
BONS		OPTerm 10 - 10 Year Term	3
		OPTerm 15 - 15 Year Term	4
		OPTerm 20 - 20 Year Term	5
		OPTerm 30 - 30 Year Term	7
BOMT CAPI	BOST CAPI	Legacy Life Express (endowment at 98)	P
		SI - Med Free Term - 10 Year	3
		SI - Med Free Term - 15 Year	4
		SI - Med Free Term - 20 Year	5
		SI - Med Free Term - 30 Year	7
		SI - SI MPL - Simplified Issue Whole Life	8
CETN	CETN	T-10/10 - 10 Year Term "new rates"	3
		T-15/15 - 15 Year Term "new rates"	4
		T-20/20 - 20 Year Term "new rates"	5
		T-25/25 - 25 Year Term "new rates"	6
		T-30/30 - 30 Year Term "new rates"	7
CETP		T-10/10 - 10 Year (P+ / R+)	3
		T-15/15 - 15 Year (P+ / R+)	4
		T-20/20 - 20 Year (P+ / R+)	5
		T-25/25 - 25 Year (P+ / R+)	6
		T-30/30 - 30 Year (P+ / R+)	7
CI CN	CI NN	LifeSetter UL - pay to 100 (CA)	8
		LifeSetter UL - pay to 100 (CA)	P
CI CP		LifeSetter UL (Super / Select / CA)	8
		LifeSetter UL (Super / Select / CA)	P
CI NN		LifeHorizons Termsetter 10	3
		LifeHorizons Termsetter 15	4
		LifeHorizons Termsetter 20	5
		LifeHorizons Termsetter 25	6
		LifeHorizons Termsetter 30	7
		LifeHorizons Guaranteed WL - Life Pay	8
		Termsetter ROP 20 Year	K
		Termsetter ROP 25 Year (w/ ROP)	L
		Termsetter ROP 30 Year (w/ ROP)	M
		LifeHorizons Guaranteed WL - Single Pay	O
		LifeHorizons Guaranteed WL - 10 Pay	S
CI NP		LifeHorizons Termsetter 10 (Sup/ Sel)	3
		LifeHorizons Termsetter 15 (Sup/ Sel)	4
		LifeHorizons Termsetter 20 (Sup/ Sel)	5
		LifeHorizons Termsetter 25 (Sup/ Sel)	6
		LifeHorizons Termsetter 30 (Sup/ Sel)	7
		LifeHorizons Gtd WL - LP (Sup/ Sel)	8
		Termsetter ROP 20 Year (Sup/ Sel)	K
		Termsetter ROP 25 Year (Sup/ Sel)	L
		Termsetter ROP 30 Year (Sup/ Sel)	M
		LifeHorizons Gtd WL - LP (Sup/ Sel)	O
		LifeHorizons Gtd WL - 10 Pay (Sup/ Sel)	S
CI UN		LifeSetter UL - pay to 100	8
		LifeSetter UL - pay to 100	P
CI UP		LifeSetter UL (Super / Select)	8
		LifeSetter UL (Super / Select)	P
COBD	COLL	Term Line 20 - 20 Year (Low Band)	F



Product Code	Company Code	Product Name	Category
COBS	COLU	Nautical Term - 10 Year (Super / Plus)	3
		Nautical Term - 15 Year (Super / Plus)	4
		Nautical Term - 20 Year (Super / Plus)	5
		Nautical Term - 30 Year (Super / Plus)	7
		Voyager UL w/ Lifetime NLG (Super Pf d)	8
		Nautical Term - 20 Year w/ ROP (Super / +)	K
		Nautical Term - 30 Year w/ ROP (Super / +)	M
		Voyager UL w/ Lifetime NLG (Super Pf d)	P
COBU		Nautical Term - 10 Year	3
		Nautical Term - 15 Year	4
		Nautical Term - 20 Year	5
		Nautical Term - 30 Year	7
		Voyager UL w/ Lifetime NLG	8
		Nautical Term - 20 Year with ROP	K
		Nautical Term - 30 Year with ROP	M
		Voyager UL w/ Lifetime NLG (pay to 100)	P
COCL	COLL	Term Line 10 - 10 Year R&C Term	3
		Term Line 20 - 20 Year R&C Term	F
COEL	COLM	Term Line 15 - 15 Year R&C Term	F
COEP	COMP	SI - Term Life Express - 15 Year	4
		SI - Term Life Express - 20 Year	5
		SI - Term Life Express - 30 Year	7
COFL	COLM	Term Line 20 - 20 Year (Low Band)	F
COLC	COLL	SI - Dignified Choice - Classic I WL	8
		Term Line 15 - 15 Year R&C Term	F
COLE	COLM	Term Line 10 - 10 Year R&C Term	3
		Term Line 20 - 20 Year R&C Term	F
COMP	COMP	Term Life Answers 10	3
		Term Life Answers 15	4
		Term Life Answers 20	5
		Term Life Answers 30	7
		Guaranteed Universal Life - to 120	8
		Guaranteed Universal Life - to 90	C
		Guaranteed Universal Life - to 95	D
		Guaranteed Universal Life - to 100	E
COMS		Guaranteed Universal Life - to 105	G
		Term Life Answers 10 (Plus)	3
		Term Life Answers 15 (Plus)	4
		Term Life Answers 20 (Plus)	5
		Term Life Answers 30 (Plus)	7
		Guaranteed Universal Life to 120 (Plus)	8
		Guaranteed Universal Life - to 90 (Plus)	C
		Guaranteed Universal Life - to 95 (Plus)	D
COOS	COLU	Guaranteed Universal Life - to 100 (Plus)	E
		Guaranteed Universal Life - to 105 (Plus)	G
		Nautical Term - 10 Year (Super / +/ OR)	3
		Nautical Term - 15 Year (Super / +/ OR)	4
		Nautical Term - 20 Year (Super Pf d/ OR)	5
COOU		Nautical Term - 30 Year (Super Pf d/ OR)	7
		Nautical Term - 10 Year (OR)	3
		Nautical Term - 15 Year (OR)	4

Pr oduct Code	Company Code	Pr oduct Name	Cat egor y
COTN	CETN	Naut i cal Term - 20 Year (OR)	5
		Naut i cal Term - 30 Year (OR)	7
		T- 10/ 10 - 10 Year Term	3
		T- 15/ 15 - 15 Year Term	4
		T- 20/ 20 - 20 Year Term	5
		T- 25/ 25 - 25 Year Term	6
COTP		T- 30/ 30 - 30 Year Term	7
		T- 10/ 10 - 10 Year (P+ / R+)	3
		T- 15/ 15 - 15 Year (P+ / R+)	4
		T- 20/ 20 - 20 Year (P+ / R+)	5
		T- 25/ 25 - 25 Year (P+ / R+)	6
		T- 30/ 30 - 30 Year (P+ / R+)	7
EMU	EMPL	Term Sel ect - 5 Year	2
		Term Sel ect - 10 Year	3
		Term Sel ect - 15 Year	4
		Term Sel ect - 20 Year	5
		Term Sel ect - 25 Year	6
		Term Sel ect - 30 Year	7
EMV		Term Sel ect - 5 Year (Pl us)	2
		Term Sel ect - 10 Year (Pl us)	3
		Term Sel ect - 15 Year (Pl us)	4
		Term Sel ect - 20 Year (Pl us)	5
		Term Sel ect - 25 Year (Pl us)	6
		Term Sel ect - 30 Year (Pl us)	7
EQHP	EQUI	SI - Her it age Prot ect or Level Pref er red	8
EQUI		SI - Her it age Prot ect or Level St andar d	8
FAM	FAM	SI - Gol den Eagl e Whol e Li fe	8
FARM	FARM	Val ue Term - 10 Year	3
		Val ue Term - 20 Year	5
		Val ue Term - 30 Year	7
		Val ue Term - 10 Year (El it e/ Choi ce)	3
FARP		Val ue Term - 20 Year (El it e/ Choi ce)	5
		Val ue Term - 30 Year (El it e/ Choi ce)	7
FASM		Si mpl e Term - 10 Year	3
		Si mpl e Term - 20 Year	5
		Si mpl e Term - 30 Year	7
FEDE	FEDE	10- Year Level Term	F
		SI - The Express Plan - Whol e Li fe	P
FEFE		15- Year Level Term	F
FEHE		30- Year Level Term	F
FETE		20- Year Level Term	F
FI CP	GEAN	Col ony Term 10	3
		Col ony Term 15	4
		Col ony Term 20	5
FI CQ		Col ony Term 10 (Pf d Best / Sel ect )	3
		Col ony Term 15 (Pf d Best / Sel ect )	4
		Col ony Term 20 (Pf d Best / Sel ect )	5
FLAA	FI DL	Loyal t y Val ue Term - 10 Year	3
		Loyal t y Val ue Term - 15 Year	4
		Loyal t y Val ue Term - 20 Year	5
		Loyal t y Val ue Term - 30 Year	7

Product Code	Company Code	Product Name	Category
FLAP		Loyalty Value Term - 10 Year (P+/ Select)	3
		Loyalty Value Term - 15 Year (P+/ Select)	4
		Loyalty Value Term - 20 Year (P+/ Select)	5
		Loyalty Value Term - 30 Year (P+/ Select)	7
FLEM		SI - Rapid Decision Express - 10 Year	3
		SI - Rapid Decision Express - 15 Year	4
		SI - Rapid Decision Express - 20 Year	5
		SI - Rapid Decision Express - 30 Year	7
FLHM		Hybrid Term - 10 Year (with blood test)	3
		Hybrid Term - 15 Year (with blood test)	4
		Hybrid Term - 20 Year (with blood test)	5
		Hybrid Term - 30 Year (with blood test)	7
FLRM		SI - Rapid Decision Term - 5 Year	2
		SI - Rapid Decision Term - 10 Year	3
		SI - Rapid Decision Term - 15 Year	4
		SI - Rapid Decision Term - 20 Year	5
		SI - Rapid Decision Term - 30 Year	7
		SI - Rapid Decision Term - 20 Year w/ ROP	K
		SI - Rapid Decision Term - 30 Year w/ ROP	M
FMCP	GEAN	Colony Term 10 (MD)	3
		Colony Term 15 (MD)	4
		Colony Term 20 (MD)	5
FMCQ		Colony Term 10 (Pf d Best / Select / MD)	3
		Colony Term 15 (Pf d Best / Select / MD)	4
		Colony Term 20 (Pf d Best / Select / MD)	5
FPCP		Colony Term 10 (MS, PA, TX & VT)	3
		Colony Term 15 (MS, PA, TX & VT)	4
		Colony Term 20 (MS, PA, TX & VT)	5
FPCQ		Colony Term 10 (Pf Best / Select / MS, PA, TX)	3
		Colony Term 15 (Pf Best / Select / MS, PA&TX)	4
		Colony Term 20 (Pf Best / Select / MS, PA&TX)	5
FRXP		Colony Term 10 (OR)	3
		Colony Term 15 (OR)	4
		Colony Term 20 (OR)	5
FRXQ		Colony Term 10 (Pf d Best / Select)	3
		Colony Term 15 (Pf d Best / Select)	4
		Colony Term 20 (Pf d Best / Select)	5
GBUL	GBUL	Select Term - 10 Year	3
		Select Term - 15 Year	4
		Select Term - 20 Year	5
		Select Term - 30 Year	7
GDCA	GUAR	Level Term Gold 10 (xtended conversion)	3
		Level Term Gold 15 (xtended conversion)	4
		Level Term Gold 20 (xtended conversion)	5
		Level Term Gold 30 (xtended conversion)	7
GDCE		Level Term Gold 10 (Elite/ext. conv.)	3
		Level Term Gold 15 (Elite/ext. conv.)	4
		Level Term Gold 20 (Elite/ext. conv.)	5
		Level Term Gold 30 (Elite/ext. conv.)	7
GDCP		Level Term Gold 10 (Pf d Plus/ext. conv)	3
		Level Term Gold 15 (Pf d Plus/ext. conv)	4

Pr oduct	Code	Company	Code	Pr oduct	Name	Cat egor y	
GDLA	GECA			Level	Term Gol d 20 (Pf d Pl us/ ext . conv)	5	
				Level	Term Gol d 30 (Pf d Pl us/ ext . conv)	7	
				Level	Term Gol d 10	3	
				Level	Term Gol d 15	4	
				Level	Term Gol d 20	5	
GDLE				Level	Term Gol d 30	7	
				Level	Term Gol d 10 (El it e)	3	
				Level	Term Gol d 15 (El it e)	4	
				Level	Term Gol d 20 (El it e)	5	
GDLP				Level	Term Gol d 30 (El it e)	7	
				Level	Term Gol d 10 (Pr efer red Pl us)	3	
				Level	Term Gol d 15 (Pr efer red Pl us)	4	
				Level	Term Gol d 20 (Pr efer red Pl us)	5	
GECQ				Level	Term Gol d 30 (Pr efer red Pl us)	7	
				Col ony	Term 10	3	
				Col ony	Term 15	4	
				Col ony	Term 20	5	
GGLA			GUAR		Col ony	Term 10 (Pf d Best / Sel ect )	3
					Col ony	Term 15 (Pf d Best / Sel ect )	4
					Col ony	Term 20 (Pf d Best / Sel ect )	5
		Yearl y		Renewabl e Term ( YRT) Gol d	1		
GGLE		YRT	Gol d (El it e)	1			
GGLP		YRT	Gol d (Pr efer red Pl us)	1			
GLEA	GLEA	SI - Si mpl y Li fe	8				
GLEP		15- Year	Term (10 year guar ant ee)	F			
		15- Year	Term (Pf d Pl us / St d Pl us)	F			
		20- Year	Term (10 Year Guar ant ee)	F			
GLFA		20- Year	Term (Pf d Pl us / St d Pl us)	F			
GLFP		25- Year	Term (10 Year Guar ant ee)	F			
GLGA		25- Year	Term (Pf d Pl us / St d Pl us)	F			
GLGP		30- Year	Term (10 Year Guar ant ee)	F			
GLHA		30- Year	Term (Pf d Pl us / St d Pl us)	F			
GLHP		Col ony	Term 10 (MD)	3			
GMDP		Col ony	Term 15 (MD)	4			
		Col ony	Term 20 (MD)	5			
		Col ony	Term 10 (Pf d Best / Sel ect / MD)	3			
GMDQ		Col ony	Term 15 (Pf d Best / Sel ect / MD)	4			
		Col ony	Term 20 (Pf d Best / Sel ect / MD)	5			
	GOVE	GOVE	SI - Si mpl ified Issu e WL - Level Pay	8			
SI - Si mpl ified Issu e WL - 20 Pay			R				
SI - Si mpl ified Issu e WL - 10 Pay			S				
GPCP	GECA	Col ony	Term 10 (MS, PA, TX & VT)	3			
		Col ony	Term 15 (MS, PA, TX & VT)	4			
		Col ony	Term 20 (MS, PA, TX & VT)	5			
GPCQ		Col ony	Term 10 (Pf Best / Sel ect / MS, PA&TX)	3			
		Col ony	Term 15 (Pf Best / Sel ect / MS, PA&TX)	4			
		Col ony	Term 20 (Pf Best / Sel ect / MS, PA&TX)	5			
GRAN	GRAN	Sel ect	Choic e Level Term 10 year	3			
		Sel ect	Choic e Level Term 15 year	4			
		Sel ect	Choic e Level Term 20 year	5			
		Sel ect	Choic e Level Term 25 year	6			

Pr oduct Code	Company Code	Product Name	Cat egor y
GRAP		Select Choi ce Level Term 30 year	7
		No Lapse Guar antee UL - Level to 121	8
		No Lapse Guar antee UL - Level to 90	C
		No Lapse Guar antee UL - Level to 95	D
		No Lapse Guar antee UL - Level to 100	E
		No Lapse Guar antee UL - Level to 105	G
		No Lapse Guar antee UL - Level to 110	H
		Select Choi ce Ret urn of Premi um 20 year	K
		Select Choi ce Ret urn of Premi um 30 year	M
		No Lapse Guar antee UL - Singl e Pay	O
		No Lapse Guar antee UL - Pay to 100	P
		No Lapse Guar antee UL - Pay to 65	Q
		No Lapse Guar antee UL - 20 Pay	R
		No Lapse Guar antee UL - 10 Pay	S
		No Lapse Guar antee UL - Level to 65	T
		No Lapse Guar antee UL - Level to 70	U
		No Lapse Guar antee UL - Level to 75	V
		Select Choi ce Level Term 10 year ( P+ / R+)	3
		Select Choi ce Level Term 15 year ( P+ / R+)	4
		Select Choi ce Level Term 20 year ( P+ / R+)	5
		Select Choi ce Level Term 25 year ( P+ / R+)	6
		Select Choi ce Level Term 30 year ( P+ / R+)	7
		UL with NLG - Level to 121 ( P+ / R+)	8
		UL with NLG - Level to 90 ( P+ / R+)	C
		UL with NLG - Level to 95 ( P+ / R+)	D
		UL with NLG - Level to 100 ( P+ / R+)	E
		UL with NLG - Level to 105 ( P+ / R+)	G
		UL with NLG - Level to 110 ( P+ / R+)	H
		Select Choi ce ROP 20 Year ( P+ / R+)	K
		Select Choi ce ROP 30 year ( P+ / R+)	M
		UL with NLG - Singl e Pay ( P+ / R+)	O
		UL with NLG - Pay to 100 ( P+ / R+)	P
		UL with NLG - Pay to 65 ( P+ / R+)	Q
		UL with NLG - 20 Pay ( P+ / R+)	R
		UL with NLG - 10 Pay ( P+ / R+)	S
		UL with NLG - Level to 65 ( P+ / R+)	T
		UL with NLG - Level to 70 ( P+ / R+)	U
		UL with NLG - Level to 75 ( P+ / R+)	V
GRXP	GECA	Col ony Term 10 ( OR)	3
		Col ony Term 15 ( OR)	4
		Col ony Term 20 ( OR)	5
GRXQ		Col ony Term 10 ( Pf d Best / Sel ect )	3
		Col ony Term 15 ( Pf d Best / Sel ect )	4
		Col ony Term 20 ( Pf d Best / Sel ect )	5
ILLI	ILLI	Prot ect or Term Li fe 10- Year	3
		Prot ect or Term Li fe 15- Year	4
		Prot ect or Term Li fe 20- Year	5
		Prot ect or Term Li fe 30- Year	7
ILLP		Prot ect or Term 10 ( Super / Ul tra St d)	3
		Prot ect or Term 15 ( Super / Ul tra St d)	4
		Prot ect or Term 20 ( Super / Ul tra St d)	5

Pr oduct	Code	Company	Code	Pr oduct	Name	Cat egor y	
I LW I LWP I OFE	I NDE			Pr ote ct or	Ter m 30 ( Super / Ul tra St d)	7	
				Pr ote ct or	Ter m Li fe 30- Year ( WA)	7	
				Pr ote ct or	Ter m 30 ( Super / Ul tra St d/ WA)	7	
				For est ers	Li fe fi rst - 10 Year	3	
For est ers				Li fe fi rst - 20 Year	5		
For est ers				Li fe fi rst - 25 Year	6		
For est ers				Li fe fi rst - 30 Year	7		
I OFP				For est ers	Li fe fi rst - 10 Year ( Pl us)	3	
				For est ers	Li fe fi rst - 20 Year ( Pl us)	5	
				For est ers	Li fe fi rst - 25 Year ( Pl us)	6	
				For est ers	Li fe fi rst - 30 Year ( Pl us)	7	
I ONE				For est ers	Li fe fi rst - 20 Year ( non- med)	5	
	For est ers	Li fe fi rst - 25 Year ( non- med)	6				
	For est ers	Li fe fi rst - 30 Year ( non- med)	7				
	SI - Pl an ri gh t Le vel		8				
JHCP	JOHU		Ter m 15 ( wi th CER) ( Super / St d+)		4		
JHCU			Ter m 20 ( wi th CER) ( Super / St d+)		5		
JHGP			Ter m 15 ( wi th CER)		4		
			Ter m 20 ( wi th CER)		5		
			Ter m 10 ( Super / St d+)		3		
JHGU			Ter m 15 ( Super / St d+)		4		
			Ter m 20 ( Super / St d+)		5		
			Ter m 10		3		
JJGP			JOHY		Ter m 15		4
					Ter m 20		5
					UL- G 13 ( Super / St d+)		8
					UL- G 13		8
JYCN	15 Year	Level			Pr emi um Ter m ( wi th CER)		4
JYCP	20 Year	Level			Pr emi um Ter m ( wi th CER)		5
JYYN	15 Year	Level			Pr emi um Ter m ( Super / St d+)		4
	20 Year	Level			Pr emi um Ter m ( Super / St d+)		5
	10 Year	Level			Pr emi um Ter m		3
JYYP	15 Year	Level			Pr emi um Ter m		4
	20 Year	Level			Pr emi um Ter m		5
	10 Year	Level			Pr emi um Ter m ( Super / St d+)		3
	15 Year	Level	Pr emi um Ter m ( Super / St d+)		4		
LAFA	LAFA		20 Year	Level	Pr emi um Ter m ( Super / St d+)		5
			SI - Cl assi c Pr ote ct or	SI WL		8	
			SI - Cl assi c Pr ote ct or	SI WL - 10 Pay		S	
			SI - Cl assi c Pr ote ct or	SI WL ( SC)		8	
SI - Cl assi c Pr ote ct or			SI WL - 10 Pay / SC		S		
SI - Cl assi c Pr ote ct or			SI WL ( WA)		8		
SI - Cl assi c Pr ote ct or			SI WL - 10 Pay / WA		S		
LDI N			LNNA	LGUL ( 2013) ( 500K- 999K)		8	
				LGUL ( 2013) ( 500K- 999K)		P	
				LGUL ( 2013 / P+) ( 500K- 999K)		8	
				LGUL ( 2013 / P+) ( 500K- 999K)		P	
LI BB			LI BB	SI - Med Free	Ter m - 10 Year		3
	SI - Med Free	Ter m - 15 Year			4		
	SI - Med Free	Ter m - 20 Year			5		
	SI - Med Free	Ter m - 30 Year			7		

Product Code	Company Code	Product Name	Category	
LI NN	LNNA	SI - SI MPL - Simplified Issue Whole Life	8	
		LifeElement (SM) Level Term - 10 Year	3	
		LifeElement (SM) Level Term - 15 Year	4	
		LifeElement (SM) Level Term - 20 Year	5	
		LifeElement (SM) Level Term - 30 Year	7	
LI NP		LGUL (2012 / PR)	8	
		LGUL (2012) - pay to 100 (PR)	P	
		LifeElement (SM) Level Term - 10 (P+)	3	
		LifeElement (SM) Level Term - 15 (P+)	4	
		LifeElement (SM) Level Term - 20 (P+)	5	
LI SP	LI SW	LifeElement (SM) Level Term - 30 (P+)	7	
		LGUL (2012 / P+ / PR)	8	
		LGUL (2012) - pay to 100 (P+ / PR)	P	
		LSW Level Term 10- G (Elite/ Std Plus)	3	
		LSW Level Term 15- G (Elite/ Std Plus)	4	
LI SW		LSW Level Term 20- G (Elite/ Std Plus)	5	
		LSW Level Term 30- G (Elite/ Std Plus)	7	
		LSW Level Term 15- NG (Elite/ Std Plus)	F	
		LSW Level Term 10- G	3	
		LSW Level Term 15- G	4	
LI TP		LSW Level Term 20- G	5	
		LSW Level Term 30- G	7	
		LSW Level Term 15- NG (10 year guarantee)	F	
		LSW Level Term 20- NG (Elite/ Std Plus)	F	
		LSW Level Term 20- NG (10 year guarantee)	F	
LI UP	LNNA	LSW Level Term 30- NG (Elite/ Std Plus)	F	
LI UW		LSW Level Term 30- NG (10 year guarantee)	F	
LNEN		LifeElement (SM) Level Term 10 (2014)	3	
		LifeElement (SM) Level Term 15 (2014)	4	
		LifeElement (SM) Level Term 20 (2014)	5	
		LifeElement (SM) Level Term 30 (2014)	7	
LNEP			LGUL (2013) (1m+)	8
			LGUL (2013) (1m+)	P
			LifeElement (SM) Level Term 10 (P+)	3
			LifeElement (SM) Level Term 15 (P+)	4
			LifeElement (SM) Level Term 20 (P+)	5
LNI N		LifeElement (SM) Level Term 30 (P+)	7	
		LGUL (2013 / P+) (1m+)	8	
		LGUL (2013 / P+) (1m+)	P	
		LGUL (2013) (100K- 499K)	8	
		LGUL (2013) (100K- 499K)	P	
LNI P	LNLI	LGUL (2013 / P+) (100K- 499K)	8	
LYYN		LGUL (2013 / P+) (100K- 499K)	P	
		LifeElement (SM) Level Term - 10 (2014)	3	
		LifeElement (SM) Level Term - 15 (2014)	4	
		LifeElement (SM) Level Term - 20 (2014)	5	
LYYP		LifeElement (SM) Level Term - 30 (2014)	7	
		LifeElement (SM) Level Term - 10 (P+)	3	
		LifeElement (SM) Level Term - 15 (P+)	4	
		LifeElement (SM) Level Term - 20 (P+)	5	
			LifeElement (SM) Level Term - 30 (P+)	7

Product Code	Company Code	Product Name	Category
MADI	MADI	SI - Legacy Select Level Benefit WL	8
MCNN	M NM	Advantage Elite - 15 Year (w/ ext conv.)	4
		Advantage Elite - 20 Year (w/ ext conv.)	5
		Advantage Elite - 30 Year (w/ ext conv.)	7
MCNP		Advantage Elite Select - 15 Year (P+/ R+)	4
		Advantage Elite Select - 20 Year (P+/ R+)	5
		Advantage Elite Select - 30 Year (P+/ R+)	7
MDFL	M DT	Essential Guaranteed UL 4 (\$25-\$249K)	8
		Essential Guaranteed UL 4 - 1 pay (25K+)	O
		Essential Guaranteed UL 4 - p100 (\$25K+)	P
		Essential Guaranteed UL 4 - p65 (\$25K+)	Q
		Essential Guaranteed UL 4 - 20p (25K+)	R
		Essential Guaranteed UL 4 - 10p (\$25K+)	S
MDFP		Essential Guaranteed UL 4 P+ (\$25-\$249K)	8
		Essential Guaranteed UL 4 - 1p P+ (25K+)	O
		Essential Guaranteed UL - p100 P+ (25K+)	P
		Essential Guaranteed UL 4 - p65 P+ (25K+)	Q
		Essential Guaranteed UL 4-20 p P+ (25K+)	R
		Essential Guaranteed UL 4-10p P+ (25K+)	S
MDGL		Essential Guaranteed UL 4 (\$250K plus)	8
		Essential Guaranteed UL 4 - 1p (\$250K+)	O
		Essential Guaranteed UL 4 - p100 (250K+)	P
		Essential Guaranteed UL 4 - p65 (\$250K+)	Q
		Essential Guaranteed UL 4 - 20p (\$250K+)	R
		Essential Guaranteed UL 4 - 10p (\$250K+)	S
MDGP		Essential Guaranteed UL4 P+ (\$250K plus)	8
		Essential Guaranteed UL 4 - 1p P+(250K+)	O
		Essential Guaranteed UL - p100 P+ (250K+)	P
		Essential Guaranteed UL 4- p65 P+ (250K+)	Q
		Essential Guaranteed UL 4-20p P+ (250K+)	R
		Essential Guaranteed UL 4-10p P+ (250K+)	S
MDNN	M NM	Advantage Elite Select Life - 5 Year	2
		Advantage Elite Select Life - 10 Year	3
MDNP		Advantage Elite Select - 5 Year (P+/ R+)	2
		Advantage Elite Select - 10 Year (P+/ R+)	3
MELI	METL	MetLife One Year Term - Non-renewable	1
METE		GLT 10 (P+ Elite Plus Non-Smoker)	3
		GLT 15 (P+ Elite Plus Non-Smoker)	4
		GLT 20 (P+ Elite Plus Non-Smoker)	5
		GLT 30 (P+ Elite Plus Non-Smoker)	7
METI	METR	MetLife One Year Term - Non-renewable	1
METL	METL	Guaranteed Level Term 10	3
		Guaranteed Level Term 15	4
		Guaranteed Level Term 20	5
		Guaranteed Level Term 30	7
METP		GLT 10 (P+ Elite Non-Smoker)	3
		GLT 15 (P+ Elite Non-Smoker)	4
		GLT 20 (P+ Elite Non-Smoker)	5
		GLT 30 (P+ Elite Non-Smoker)	7
MEYE	METR	GLT 10 (P+ Elite Plus Non-Smoker)	3
		GLT 15 (P+ Elite Plus Non-Smoker)	4



Pr oduct	Code	Company	Code	Pr oduct	Name	Cat egor y	
MEYL	M DT			GLT 20	( P+ El it e Pl us Non- Smoker )	5	
				Guar anteed Level	Term 10	3	
				Guar anteed Level	Term 15	4	
MEYP				Guar anteed Level	Term 20	5	
				GLT 10	( P+ El it e Non- Smoker )	3	
				GLT 15	( P+ El it e Non- Smoker )	4	
M DL				GLT 20	( P+ El it e Non- Smoker )	5	
				Premi er	CS6 - 10 Year	Term	3
				Premi er	CS6 - 15 Year	Term	4
				Premi er	CS6 - 20 Year	Term	5
				Premi er	CS6 - 30 Year	Term	7
M DP				XL- DB3		(\$25- \$249K)	8
				XL- DB3 - p100		(\$25- \$249K)	P
				Premi er	CS6 - 10 Year	Term ( P+)	3
				Premi er	CS6 - 15 Year	Term ( P+)	4
				Premi er	CS6 - 20 Year	Term ( P+)	5
				Premi er	CS6 - 30 Year	Term ( P+)	7
M EL				XL- DB3		P+ ( \$25- \$249K)	8
				XL- DB3 - p100		P+ ( \$25- \$249K)	P
				Executi ve	CS3 - 10 Year	Term	3
				Executi ve	CS3 - 15 Year	Term	4
				Executi ve	CS3 - 20 Year	Term	5
M EP				XL- DB3		(\$250K pl us)	8
				XL- DB3 - p100		(\$250K pl us)	P
				Executi ve	CS3 - 10 Year	( P+)	3
				Executi ve	CS3 - 15 Year	( P+)	4
				Executi ve	CS3 - 20 Year	( P+)	5
M NN	M NM	XL- DB3		P+ ( \$250K pl us)	8		
		XL- DB3 - p100		P+ ( \$250K pl us)	P		
		Advant age	El ite	Select	Li fe - 15 Year	4	
		Advant age	El ite	Select	Li fe - 20 Year	5	
		Advant age	El ite	Select	Li fe - 30 Year	7	
M NP		Advant age	El ite	Select	- 15 Year ( P+ / R+)	4	
		Advant age	El ite	Select	- 20 Year ( P+ / R+)	5	
	Advant age	El ite	Select	- 30 Year ( P+ / R+)	7		
MLUE	METL	Provi der	UL -	guar anteed to age 95	D		
MLUP		Provi der	UL -	guar anteed to 95 ( El ite)	D		
MOPF	MOTO	SI -	Prefer red	Simpl ified	Issu e WL	8	
MOTB		Your	Term	Li fe -	10- Year	( Pf d Best )	3
		Your	Term	Li fe -	15- Year	( Pf d Best )	4
		Your	Term	Li fe -	20- Year	( Pf d Best )	5
		Your	Term	Li fe -	30- Year	( Pf d Best )	7
MOTO		Your	Term	Li fe	Plan -	10- Year	3
		Your	Term	Li fe	Plan -	15- Year	4
	Your	Term	Li fe	Plan -	20- Year	5	
	Your	Term	Li fe	-	30- Year	Plan	7
MOTP	SI -	Stand ard	Simpl ified	Issu e	Whol e Li fe	8	
	Your	Term	Li fe -	10- Year	( Pf d Pl us)	3	
	Your	Term	Li fe -	15- Year	( Pf d Pl us)	4	
	Your	Term	Li fe -	20- Year	( Pf d Pl us)	5	
	Your	Term	Li fe -	30- Year	( Pf d Pl us)	7	

Product Code	Company Code	Product Name	Category
MTEI	METR	MetLife One Year Term - with R&C rider	1
MTEP		MetLife OYT - w/ R&C rider (Elite/Std+)	1
MTGN	MASM	Vantage Term 10	3
		Vantage Term 20	5
MTGP		Vantage Term 10 (Ultra Pfd)	3
		Vantage Term 20 (Ultra Pfd)	5
MTLI	METL	MetLife One Year Term - with R&C rider	1
MTLP		MetLife OYT - w/ R&C rider (Elite/Std+)	1
MTRP	MTRU	SelectTerm 10 (Preferred Plus)	3
		SelectTerm 15 (Preferred Plus)	4
		SelectTerm 20 (Preferred Plus)	5
		SelectTerm 30 (Preferred Plus)	7
MTRU		SelectTerm 10 (NV, NJ, OR)	3
		SelectTerm 15 (NV, NJ, OR)	4
		SelectTerm 20 (NV, NJ, OR)	5
		SelectTerm 30 (NV, NJ, OR)	7
MTSP		SelectTerm 10 (Preferred Plus)	3
		SelectTerm 15 (Preferred Plus)	4
		SelectTerm 20 (Preferred Plus)	5
		SelectTerm 30 (Preferred Plus)	7
MTSU		SelectTerm 10	3
		SelectTerm 15	4
		SelectTerm 20	5
		SelectTerm 30	7
MYUE	METR	Provider UL - guaranteed to age 95	D
MYUP		Provider UL - guaranteed to 95 (Elite)	D
NALB	NAVE	Living Benefit Term 15	4
		Living Benefit Term 20	5
		Living Benefit Term 30	7
NARI		SI - Rapid Issue Life Term 10	3
		SI - Rapid Issue Life Term 20	5
		SI - Rapid Issue Life Term 30	7
		SI - Rapid Issue Life Whole Life	8
NATV	NATI	ART - Annual Renewable Term	1
		GL-10 - 10 Year Level Term	3
		GL-15 - 15 Year Level Term	4
		GL-20 - 20 Year Level Term	5
NATW		ART - Annual Renewable Term (Elite Pfd)	1
		GL-10 - 10 Year (Elite / Standard Plus)	3
		GL-15 - 15 Year (Elite / Standard Plus)	4
		GL-20 - 20 Year (Elite / Standard Plus)	5
NAVE	NAVE	NWL Term 10	3
		NWL Term 15	4
		NWL Term 20	5
		NWL Term 30	7
NAWP		NWL Term 10 (Super Preferred)	3
		NWL Term 15 (Super Preferred)	4
		NWL Term 20 (Super Preferred)	5
		NWL Term 30 (Super Preferred)	7
NAXE		NWL Secure Term 10	3
		NWL Secure Term 15	4

Pr oduct Code	Company Code	Product Name	Cat egor y
NAXP	NABE	NWL Secure Term 20	5
		NWL Secure Term 30	7
		NWL Secure Term 10 ( Super Preferred)	3
		NWL Secure Term 15 ( Super Preferred)	4
		NWL Secure Term 20 ( Super Preferred)	5
		NWL Secure Term 30 ( Super Preferred)	7
NBI M	NABE	Cust om Advant age - 10 Year	3
		Cust om Advant age - 15 Year	4
		Cust om Advant age - 20 Year	5
		Cust om Advant age - 35 Year	F
NBI N		Cust om Advant age - 35 Year ( age 35+)	F
NBI P		Cust om Advant age - 10 Year ( Pf d Pl us)	3
		Cust om Advant age - 15 Year ( Pf d Pl us)	4
		Cust om Advant age - 20 Year ( Pf d Pl us)	5
		Cust om Advant age - 35 Year ( Pf d Pl us)	F
NBI Q		Cust om Advant age - 35 Year ( age 35+/ P+)	F
NBTM		Cust om Advant age - 30 Year	F
NBTP		Cust om Advant age - 30 Year ( Pf d Pl us)	F
NDGA	NORA	ADDvant age 10	3
		ADDvant age 15	4
		ADDvant age 20	5
		ADDvant age 30	7
NDGP		ADDvant age 10 ( Super Preferred)	3
		ADDvant age 15 ( Super Preferred)	4
		ADDvant age 20 ( Super Preferred)	5
		ADDvant age 30 ( Super Preferred)	7
NGGA		Cust om Guar ant ee Gen 8 ( \$25- 249K)	8
		Cust om Guar ant ee Gen 8 - 1 pay ( \$25K+)	O
		Cust om Guar ant ee Gen 8 - p100 ( \$25K+)	P
		Cust om Guar ant ee Gen 8 - p65 ( \$25K+)	Q
		Cust om Guar ant ee Gen 8 - 20p ( \$25K+)	R
		Cust om Guar ant ee Gen 8 - 10p ( \$25K+)	S
NGGP		Cust om Guar ant ee Gen 8 P+ ( \$25- \$249K)	8
		Cust om Guar ant ee Gen 8 - 1 pay P+ ( 25K+)	O
		Cust om Guar ant ee Gen 8 - p100 P+ ( \$25K+)	P
		Cust om Guar ant ee Gen 8 - p65 P+ ( \$25K+)	Q
		Cust om Guar ant ee Gen 8 - 20p P+ ( \$25K+)	R
		Cust om Guar ant ee Gen 8 - 10p P+ ( 25K+)	S
NHGA		Cust om Guar ant ee Gen 8 ( \$250K pl us)	8
		Cust om Guar ant ee Gen 8 - 1 pay ( \$250K+)	O
		Cust om Guar ant ee Gen 8 - p100 ( \$250K+)	P
		Cust om Guar ant ee Gen 8 - p65 ( \$250K+)	Q
		Cust om Guar ant ee Gen 8 - 20p ( \$250K+)	R
		Cust om Guar ant ee Gen 8 - 10p ( \$250K+)	S
NHGP		Cust om Guar ant ee Gen 8 P+ ( \$250K pl us)	8
		Cust om Guar ant ee Gen 8 - 1 pay P+( 250K+)	O
		Cust om Guar ant ee Gen 8 - p100 P+ ( 250K+)	P
		Cust om Guar ant ee Gen 8 - p65 P+ ( 250K+)	Q
		Cust om Guar ant ee Gen 8 - 20p P+ ( 250K+)	R
		Cust om Guar ant ee Gen 8 - 10p P+ ( 250K+)	S
NOTN	NORM	TT Term 10 - 1 Year Term for 10 Year s	1

Product Code	Company Code	Product Name	Category
NOTP		TT Level Term 20 (issue ages 51+)	5
		TT Term 10 - 1 Year for 10 Yrs (Premier)	1
NOWM		TT Level Term 20 (Premier NT/ages 51+)	5
		TT Term 80 - 1 Year R & C Term	1
		TT Level Term 10	3
NOWP		TT Level Term 20	5
		TT Term 80 - 1 Year R & C (Premier NT)	1
		TT Level Term 10 (Premier NT)	3
NOYN		TT Level Term 20 (Premier NT)	5
		TT Level Term 20 (NY)	5
NOYP		TT Level Term 20 (Premier NT / NY)	5
NPGA	NORA	Guarantee Builder IUL3 (\$250K plus)	8
		Guarantee Builder IUL3 (\$250K+)	P
NPGP		Guarantee Builder IUL3 P+ (\$250K plus)	8
		Guarantee Builder IUL3 P+ (\$250K)	P
NTXV	NATI	L-20 - 20 Year Level Term	F
NTXW		L-20 - 20 Year (Elite / Standard Plus)	F
NUGA	NORA	Guarantee Builder IUL3 (\$25-249K)	8
		Guarantee Builder IUL3 (\$25-249K)	P
NUGP		Guarantee Builder IUL3 P+ (\$25-249K)	8
		Guarantee Builder IUL3 P+ (\$25K+)	P
NWVL	NATW	Your Life(SM) GLT 10 Year Term	3
		Your Life(SM) GLT 15 Year Term	4
		Your Life(SM) GLT 20 Year Term	5
		Your Life(SM) GLT 30 Year Term	7
		Your Life No-Lapse Guarantee UL - to 121	8
		Your Life No-Lapse Guarantee UL - to 100	E
		Your Life No-Lapse Guarantee UL - to 105	G
		Your Life No-Lapse Guarantee UL - to 110	H
		Your Life No-Lapse Guarantee UL - 1 Pay	O
		Your Life No-Lapse Guarantee UL - 20 Pay	R
		Your Life No-Lapse Guarantee UL - 10 Pay	S
		Your Life(SM) GLT 10 Year Term (Pfd+)	3
		Your Life(SM) GLT 15 Year Term (Pfd+)	4
		Your Life(SM) GLT 20 Year Term (Pfd+)	5
		Your Life(SM) GLT 30 Year Term (Pfd+)	7
NWVP		Your Life No-Lapse UL - to 121 (Pfd Plus)	8
		Your Life No-Lapse UL - to 100 (Pfd Plus)	E
		Your Life No-Lapse UL - to 105 (Pfd Plus)	G
		Your Life No-Lapse UL - to 110 (Pfd Plus)	H
		Your Life No-Lapse UL - 1 Pay (Pfd Plus)	O
		Your Life No-Lapse UL - 20 Pay (Pfd Plus)	R
		Your Life No-Lapse UL - 10 Pay (Pfd Plus)	S
		L-15 - 15 Year Level Term	F
		L-15 - 15 Year (Elite / Standard Plus)	F
		YCT - Indeterminate Premium Term	1
		YCT Indeterminate Premium Term (Sel Pfd)	1
		YCT - Indeterminate Premium Term (Smoker)	1
		10 Year Level Term (10LCT)	3
		15 Year Level Term (15LCT)	4
		20 Year Level Term (20LCT)	5
NXTV	NATI		
NXTW			
NYLA	NEWY		
NYLP			
NYLS			
NYMA			

Product Code	Company Code	Product Name	Category
NYMP		10 Year Level Term (10LCT) (Select Pfd)	3
		15 Year Level Term (15LCT) (Select Pfd)	4
		20 Year Level Term (20LCT) (Select Pfd)	5
NYWL	NATY	YourLife(SM) GLT 10 Year Term	3
		YourLife(SM) GLT 15 Year Term	4
		YourLife(SM) GLT 20 Year Term	5
		YourLife(SM) GLT 30 Year Term	7
		YourLife No-Lapse Guarantee UL - to 121	8
		YourLife No-Lapse Guarantee UL - to 100	E
		YourLife No-Lapse Guarantee UL - to 105	G
		YourLife No-Lapse Guarantee UL - to 110	H
		YourLife No-Lapse Guarantee UL - 20 Pay	R
		YourLife No-Lapse Guarantee UL - 10 Pay	S
NYWP		YourLife(SM) GLT 10 Year Term (Pfd+)	3
		YourLife(SM) GLT 15 Year Term (Pfd+)	4
		YourLife(SM) GLT 20 Year Term (Pfd+)	5
		YourLife(SM) GLT 30 Year Term (Pfd+)	7
		YourLife No-Lapse UL - to 121 (P+)	8
		YourLife No-Lapse UL - to 100 (Pfd Plus)	E
		YourLife No-Lapse UL - to 105 (P+)	G
		YourLife No-Lapse UL - to 110 (P+ / NY)	H
		YourLife No-Lapse UL - 20 Pay (Pfd Plus)	R
		YourLife No-Lapse UL - 10 Pay (Pfd Plus)	S
OCNC	OCCL	ULTIMATE TERM- 10 - 10 Year Term	3
OMWJ	CHIN	FlexTerm Series IX - 10 Year Plus	3
OMWN		Term 10 Plus (P+ Super Pfd / R+ Select)	3
OMYJ		FlexTerm Series IX - 10 Year	3
OMYN		Term 10 (P+ Super Pfd/ R+ Select)	3
ONWJ		FlexTerm Series IX - 15 Year Plus	4
		FlexTerm Series IX - 20 Year Plus	5
ONWN		Term 15 Plus (P+ Super Pfd / R+ Select)	4
		Term 20 Plus (P+ Super Pfd / R+ Select)	5
ONYJ		Recap Term - 10 Year	3
		FlexTerm Series IX - 15 Year	4
		FlexTerm Series IX - 20 Year	5
ONYN		Recap Term 10 (P+ Super Pfd/ R+ Select)	3
		Term 15 (P+ Super Pfd / R+ Select)	4
		Term 20 (P+ Super Pfd / R+ Select)	5
OXFO	OXFO	SI - Assurance Financial Expense WL	8
PAAL	PACK	Pacific-ART-NY - Annual Renewable Term	1
PAAN		Pacific-ART-NY - ART (Preferred Plus)	1
PAAS		Pacific-ART-NY - ART (Super Preferred)	1
PACL	PACL	Pacific-ART - Annual Renewable Term	1
PACN		Pacific-ART - ART (Preferred Plus)	1
PACS		Pacific-ART - ART (Super Preferred)	1
PAGI	PACI	Ten Year Term	3
PAIC		One Year Term Plus	1
PANA	PANA	5-Year Level Term	2
PANP		Sentinel Series 10 (Preferred Plus)	3
		Sentinel Series 20 (Preferred Plus)	5
PANS		Sentinel Series 10 - 10-Year Term	3

Pr oduct	Code	Company	Code	Pr oduct	Name	Cat egor y
PATN PAUL		PAUL		Sentinel	Series 20 - 20- Year Ter m	5
				10- Year Level Ter m	3	
				Select or 1 - 1 Year Ter m	1	
PAXP PAXS PCAL		PANA		Select or	10 - 10 Year Ter m	3
				Sentinel	Series 20/ 10 (Pr eferred Pl us)	F
				Sentinel	Series 20/ 10 - 20- Year Ter m	F
PCAP		PACK		Paci fic	PRI ME Ter m 10 NY	3
				Paci fic	PRI ME Ter m 15 NY	4
				Paci fic	PRI ME Ter m 20 NY	5
				Paci fic	PRI ME Ter m 30 NY	7
				Paci fic	PRI ME Ter m 10 NY ( Super Pf d/ Pf d)	3
				Paci fic	PRI ME Ter m 15 NY ( Super Pf d/ Pf d)	4
				Paci fic	PRI ME Ter m 20 NY ( Super Pf d/ Pf d)	5
				Paci fic	PRI ME Ter m 30 NY ( Super Pf d/ Pf d)	7
PCAS				Paci fic	PRI ME Ter m 10 NY ( age 18- 60 St d)	3
				Paci fic	PRI ME Ter m 15 NY ( age 18- 60 St d)	4
				Paci fic	PRI ME Ter m 20 NY ( age 18- 60 St d)	5
PCAT				Paci fic	PRI ME Ter m 10 NY ( age 18- 60 Pf d)	3
				Paci fic	PRI ME Ter m 15 NY ( age 18- 60 Pf d)	4
				Paci fic	PRI ME Ter m 20 NY ( age 18- 60 Pf d)	5
PCCL		PACL		Paci fic	PRI ME Ter m 10	3
				Paci fic	PRI ME Ter m 15	4
				Paci fic	PRI ME Ter m 20	5
				Paci fic	PRI ME Ter m 30	7
PCCP				Paci fic	PRI ME Ter m 10 ( Super Pf d / Pf d)	3
				Paci fic	PRI ME Ter m 15 ( Super Pf d / Pf d)	4
				Paci fic	PRI ME Ter m 20 ( Super Pf d / Pf d)	5
				Paci fic	PRI ME Ter m 30 ( Super Pf d / Pf d)	7
PCCS				Paci fic	PRI ME Ter m 10 ( age 18- 60 St d)	3
				Paci fic	PRI ME Ter m 15 ( age 18- 60 St d)	4
				Paci fic	PRI ME Ter m 20 ( age 18- 60 St d)	5
PCCT				Paci fic	PRI ME Ter m 10 ( age 18- 60 Pf d)	3
				Paci fic	PRI ME Ter m 15 ( age 18- 60 Pf d)	4
				Paci fic	PRI ME Ter m 20 ( age 18- 60 Pf d)	5
PENB		PENN		Guar anteed	10 Year Ter m (Pr eferred Best )	3
				Guar anteed	15 Year Ter m (Pr eferred Best )	4
				Guar anteed	20 Year Ter m (Pr eferred Best )	5
PENC				Guar anteed	10 Year Ter m	3
				Guar anteed	15 Year Ter m	4
				Guar anteed	20 Year Ter m	5
PENP				Guar anteed	10 Year Ter m (Pr eferred Pl us)	3
				Guar anteed	15 Year Ter m (Pr eferred Pl us)	4
				Guar anteed	20 Year Ter m (Pr eferred Pl us)	5
PGNC	PHOE			Guar anteed	Protection UL - gtd to 121	8
PGNP				Guar anteed	Protection UL - gtd to 121 P+	8
PHLE				Sl - Safe Harbor Ter m - 10 (Low Band)	3	
				Sl - Safe Harbor Ter m - 15 (Low Band)	4	
				Sl - Safe Harbor Ter m - 20 (Low Band)	5	
				Sl - Safe Harbor Ter m - 30 (Low Band)	7	
PHOE				Safe Harbor Ter m Li fe - 10 (Hi gh Band)	3	
				Safe Harbor Ter m Li fe - 15 (Hi gh Band)	4	

Product Code	Company Code	Product Name	Category
PHSI	PRI P	Safe Harbor Term Life - 20 (High Band)	5
		Safe Harbor Term Life - 30 (High Band)	7
		SI - Phoenix Remembrance Life	8
		SI - Safe Harbor Term - 10 (Express)	3
		SI - Safe Harbor Term - 15 (Express)	4
		SI - Safe Harbor Term - 20 (Express)	5
PNDI	PRI P	SI - Safe Harbor Term - 30 (Express)	7
		Universal Life Protector IV	8
		Universal Life Protector IV - to age 90	C
		Universal Life Protector IV - to age 95	D
		Universal Life Protector IV - to age 100	E
PNDP	PRI P	Universal Life Protector IV - to age 105	G
		Universal Life Protector IV (Super)	8
		Universal Life Protector IV (Super)	C
		Universal Life Protector IV (Super)	D
		Universal Life Protector IV (Super)	E
POLI	PRCU	Universal Life Protector IV (Super)	G
		5 Year Renewable Level Term	2
		10 Year Renewable Level Term	3
		20 Year Renewable Level Term	5
		30 Year Renewable Level Term	7
		Traditional Whole Life	8
		Single Premium Whole Life	O
		20 Year Limited Payment Whole Life	R
		10 Year Limited Payment Whole Life	S
PPFC	PRUC	Term Essential 10 (<250K PruXpress ONLY)	3
		Term Essential 15 (<250K PruXpress ONLY)	4
		Term Essential 20 (<250K PruXpress ONLY)	5
		Term Essential 30 (<250K PruXpress ONLY)	7
PPFS	PRUC	Term Essential 10 (P+ Best / R+ NS+)	3
		Term Essential 15 (P+ Best / R+ NS+)	4
		Term Essential 20 (P+ Best / R+ NS+)	5
		Term Essential 30 (P+ Best / R+ NS+)	7
PPUC	PRUC	Term Elite 10 (<250K PruXpress ONLY/ VA)	3
		Term Elite 15 (<250K PruXpress ONLY/ VA)	4
		Term Elite 20 (<250K PruXpress ONLY/ VA)	5
		Term Elite 30 (<250K PruXpress ONLY/ VA)	7
PPUS	PRUC	UL Protector with NLG to 121 (1000K+)	8
		UL Protector with NLG to 100 (1000K+)	E
		UL Protector w/ NLG to 121 - 1 Pay (\$1m)	O
		UL Protector w/ NLG to 121 - 20 Pay (\$1m)	R
		UL Protector w/ NLG to 121 - 10 Pay (\$1m)	S
		Term Elite 10 (P+ Best / R+ NS+ / VA)	3
		Term Elite 15 (P+ Best / R+ NS+ / VA)	4
		Term Elite 20 (P+ Best / R+ NS+ / VA)	5
		Term Elite 30 (P+ Best / R+ NS+ / VA)	7
		UL Protector with NLG (1000K / Plus)	8
		UL Protector with NLG (1000K / Plus)	E
		UL Protector w/ NLG to 121 - (\$1m/ Plus)	O
		UL Protector w/ NLG to 121 - (\$1m/ Plus)	R
		UL Protector w/ NLG to 121 - (\$1m/ Plus)	S

Product Code	Company Code	Product Name	Category
PPWC		Term Essential 10 (<250K PruXpress / VA)	3
		Term Essential 15 (<250K PruXpress / VA)	4
		Term Essential 20 (<250K PruXpress / VA)	5
		Term Essential 30 (<250K PruXpress / VA)	7
PPWS		Term Essential 10 (P+ Best / R+ NS+ / VA)	3
		Term Essential 15 (P+ Best / R+ NS+ / VA)	4
		Term Essential 20 (P+ Best / R+ NS+ / VA)	5
		Term Essential 30 (P+ Best / R+ NS+ / VA)	7
PPYC	PRUJ	PruTerm One	1
		Term Elite 10 (NY/ <250K PruXpress ONLY)	3
		Term Elite 15 (NY/ <250K PruXpress ONLY)	4
		Term Elite 20 (NY/ <250K PruXpress ONLY)	5
		Term Elite 30 (NY/ <250K PruXpress ONLY)	7
		UL Protector with NLG to 121 (250K- 999K)	8
		UL Protector with NLG to 100 (250K- 999K)	E
		PruLife Return of Premium Term 15	J
		PruLife Return of Premium Term 20	K
		PruLife Return of Premium Term 30	M
		UL Protector w/ NLG to 121 - 1 Pay (250)	O
		UL Protector w/ NLG to 121 - 20 Pay (250)	R
		UL Protector w/ NLG to 121 - 10 Pay (250)	S
PPYS		Term Elite 10 (NY / P+ Best / R+ NS+)	3
		Term Elite 15 (NY/ P+ Best / R+ NS+)	4
		Term Elite 20 (NY / P+ Best / R+ NS+)	5
		Term Elite 30 (NY/ P+ Best / R+ NS+)	7
		UL Protector with NLG (250K- 999K/ Plus)	8
		UL Protector with NLG (250K- 999K/ Plus)	E
		PruLife ROP 15 (P+ Best / R+ NS+)	J
		PruLife ROP 20 (P+ Best / R+ NS+)	K
		PruLife ROP 30 (P+ Best / R+ NS+)	M
		UL Protector w/ NLG to 121 - (250K/ Plus)	O
		UL Protector w/ NLG to 121 - (250K/ Plus)	R
		UL Protector w/ NLG to 121 - (250K/ Plus)	S
PRCI	PRIN	10-Year Term (2015)	3
		15-Year Term (2015)	4
		20-Year Term (2015)	5
		30-Year Term (2015)	7
		Universal Life Protector IV	8
		Universal Life Protector IV - to age 90	C
		Universal Life Protector IV - to age 95	D
		Universal Life Protector IV - to age 100	E
		Universal Life Protector IV - to age 105	G
PRCP		10-Year Term (2015) (Super)	3
		15-Year Term (2015) (Super)	4
		20-Year Term (2015) (Super)	5
		30-Year Term (2015) (Super)	7
		Universal Life Protector IV (Super)	8
		Universal Life Protector IV (Super)	C
		Universal Life Protector IV (Super)	D
		Universal Life Protector IV (Super)	E
		Universal Life Protector IV (Super)	G
		Universal Life Protector IV (Super)	G



Product Code	Company Code	Product Name	Category
PRDI	PRI P	10- Year Term (2015)	3
		15- Year Term (2015)	4
		20- Year Term (2015)	5
		30- Year Term (2015)	7
PRDP		10- Year Term (2015) (Super)	3
		15- Year Term (2015) (Super)	4
		20- Year Term (2015) (Super)	5
		30- Year Term (2015) (Super)	7
PRI M	PRI M	Cust om Advant age - 10 Year	3
		Cust om Advant age - 15 Year	4
		Cust om Advant age - 20 Year	5
		Cust om Advant age - 35 Year	F
PRI N		Cust om Advant age - 35 Year (age 35+)	F
PRI P		Cust om Advant age - 10 Year (Pf d Pl us)	3
		Cust om Advant age - 15 Year (Pf d Pl us)	4
		Cust om Advant age - 20 Year (Pf d Pl us)	5
		Cust om Advant age - 35 Year (Pf d Pl us)	F
PRI Q		Cust om Advant age - 35 Year (age 35+/ P+)	F
PRJC	PRUC	UL Protect or with NLG to 121 (250K- 999K)	8
		UL Protect or with NLG to 100 (250K- 999K)	E
		UL Protect or w/ NLG to 121 - 1 Pay (250)	O
		UL Protect or w/ NLG to 121 - 20 Pay (250)	R
PRJS		UL Protect or w/ NLG to 121 - 10 Pay (250)	S
		UL Protect or with NLG (250K- 999K/ Pl us)	8
		UL Protect or with NLG (250K- 999K/ Pl us)	E
		UL Protect or w/ NLG to 121 - (250K/ Pl us)	O
PRTA	PRTC	UL Protect or w/ NLG to 121 - (250K/ Pl us)	R
		UL Protect or w/ NLG to 121 - (250K/ Pl us)	S
		Level Term II - 10 Year	3
		Level Term II - 15 Year	4
PRTB		Level Term II - 20 Year	5
		LTI I - 10 Year (Pf Select , R+ St d+)	3
		LTI I - 15 Year (Pf Select , R+ St d+)	4
		LTI I - 20 Year (Pf Select , R+ St d+)	5
PRTC		LTI I - 10 Year (P+)	3
		LTI I - 15 Year (P+)	4
		LTI I - 20 Year (P+)	5
PRTM	PRI M	Cust om Advant age - 30 Year	F
PRTP		Cust om Advant age - 30 Year (Pf d Pl us)	F
PRUC	PRUC	PruTerm One	1
		Term Elite 10 (<250K PruXpress ONLY)	3
		Term Elite 15 (<250K PruXpress ONLY)	4
		Term Elite 20 (<250K PruXpress ONLY)	5
		Term Elite 30 (<250K PruXpress ONLY)	7
		UL Protect or with NLG to 121 (100K- 249K)	8
		UL Protect or with NLG to 100 (100K- 249K)	E
		PruLife Return of Premi um Term 15	J
		PruLife Return of Premi um Term 20	K
		PruLife Return of Premi um Term 30	M
		UL Protect or w/ NLG to 121 - 1 Pay (100)	O
		UL Protect or w/ NLG to 121 - 20 Pay (100K)	R

Pr oduct	Code	Company	Code	Pr oduct	Name	Cat egor y
PRUS				UL	Protect or w/ NLG to 121 - 10 Pay ( 100)	S
				Pru	Term W orkLi fe 65	T
				Term	Elite 10 ( P+ Best / R+ NS+)	3
				Term	Elite 15 ( P+ Best / R+ NS+)	4
				Term	Elite 20 ( P+ Best / R+ NS+)	5
				Term	Elite 30 ( P+ Best / R+ NS+)	7
				UL	Protect or with NLG ( 100K- 249K/ Pl us)	8
				UL	Protect or with NLG ( 100K- 249K/ Pl us)	E
				Pru	Li fe ROP 15 ( P+ Best / R+ NS+)	J
				Pru	Li fe ROP 20 ( P+ Best / R+ NS+)	K
				Pru	Li fe ROP 30 ( P+ Best / R+ NS+)	M
				UL	Protect or w/ NLG to 121 - ( 100K/ Pl us)	O
				UL	Protect or w/ NLG to 121 - ( 100K/ Pl us)	R
				UL	Protect or w/ NLG to 121 - ( 100K/ Pl us)	S
PRXA PRXB PRXC PSXA PSXB PSXC PTAL		PRTC		Pru	Term W orkLi fe 65 ( P+/ R+)	T
				Level	Term II - 10/ 5 Year	F
				LTI	I - 10/ 5 Year ( Pf Sel ect , R+ St d+)	F
				LTI	I - 10/ 5 Year ( P+)	F
				Level	Term II - 20/ 5 Year	F
				LTI	I - 15/ 5 Year ( Pf Sel ect , R+ St d+)	F
				LTI	I - 15/ 5 Year ( P+)	F
		PROT		Advant age	Choi ce UL - to age 80	A
				Advant age	Choi ce UL - to age 85	B
				Advant age	Choi ce UL - to age 90	C
				Advant age	Choi ce UL - to age 95	D
				Advant age	Choi ce UL - to age 100	E
				Advant age	Choi ce UL - to age 105	G
				Advant age	Choi ce UL - to age 110	H
PTAP				Advant age	Choi ce UL - to age 75	V
				Advant age	Choi ce UL - to 80 ( Sel ect Pf d)	A
				Advant age	Choi ce UL - to 85 ( Sel ect Pf d)	B
				Advant age	Choi ce UL - to 90 ( Sel ect Pf d)	C
				Advant age	Choi ce UL - to 95 ( Sel ect Pf d)	D
				Advant age	Choi ce UL - to 100 ( Sel ect Pf )	E
				Advant age	Choi ce UL - to 105 ( Sel ect Pf )	G
				Advant age	Choi ce UL - to 110 ( Sel ect Pf )	H
				Advant age	Choi ce UL - to 75 ( Sel ect Pf d)	V
				Cust om	Choi ce UL - 10 Year No Lapse	3
				Cust om	Choi ce UL - 15 Year No Lapse	4
				Cust om	Choi ce UL - 20 Year No Lapse	5
				Cust om	Choi ce UL - 25 Year No Lapse	6
				Cust om	Choi ce UL - 30 Year No Lapse	7
PTCL				Cust om	Choi ce UL - No Lapse to 121	8
				Cust om	Choi ce UL - No Lapse to 80	A
				Cust om	Choi ce UL - No Lapse to 85	B
				Cust om	Choi ce UL - No Lapse to 90	C
				Cust om	Choi ce UL - No Lapse to 95	D
				Cust om	Choi ce UL - No Lapse to 100	E
				Cust om	Choi ce UL - No Lapse to 105	G
				Cust om	Choi ce UL - No Lapse to 110	H
				Cust om	Choi ce UL - 1 Pay	O

Pr oduct Code	Company Code	Product Name	Cat egor y
PTCP		Cust om Choi ce UL - Pay t o 65	Q
		Cust om Choi ce UL - 20 Pay	R
		Cust om Choi ce UL - 10 Pay	S
		Cust om Choi ce UL - No Lapse t o 75	V
		Cust om Choi ce UL - 10 Year ( Sel ect Pf d)	3
		Cust om Choi ce UL - 15 Year ( Sel ect Pf d)	4
		Cust om Choi ce UL - 20 Year ( Sel ect Pf d)	5
		Cust om Choi ce UL - 25 Year ( Sel ect Pf d)	6
		Cust om Choi ce UL - 30 Year ( Sel ect Pf d)	7
		Cust om Choi ce UL - No Lapse t o 121 ( P+)	8
		Cust om Choi ce UL - No Lapse t o 80 ( P+)	A
		Cust om Choi ce UL - No Lapse t o 85 ( P+)	B
		Cust om Choi ce UL - No Lapse t o 90 ( P+)	C
		Cust om Choi ce UL - No Lapse t o 95 ( P+)	D
		Cust om Choi ce UL - No Lapse t o 100 ( P+)	E
		Cust om Choi ce UL - No Lapse t o 105 ( P+)	G
		Cust om Choi ce UL - No Lapse t o 110 ( P+)	H
		Cust om Choi ce UL - 1 Pay ( P+)	O
		Cust om Choi ce UL - Pay t o 65 ( P+)	Q
		Cust om Choi ce UL - 20 Pay ( P+)	R
		Cust om Choi ce UL - 10 Pay ( P+)	S
		Cust om Choi ce UL - No Lapse t o 75 ( P+)	V
PTXA	PRTC	Level Term l - 15/ 5 Year	F
PTXB		LTI - 15/ 5 Year ( Pf Sel ect , R+ St d+)	F
PTXC		LTI - 15/ 5 Year ( P+)	F
PUNC	PENN	Guar anteed Protect i on UL- gt d t o 121 ( NY)	8
PUNP		Guar anteed Protect i on UL- gt d t o 121 P+	8
PVTA	PRTC	Level Term l - 10 Year	3
		Level Term l - 15 Year	4
		Level Term l - 20 Year	5
PVTB		LTI - 10 Year ( Pf Sel ect , R+ St d+)	3
		LTI - 15 Year ( Pf Sel ect , R+ St d+)	4
		LTI - 20 Year ( Pf Sel ect , R+ St d+)	5
PVTC		LTI - 10 Year ( P+)	3
		LTI - 15 Year ( P+)	4
		LTI - 20 Year ( P+)	5
PVXA		Level Term l - 10/ 5 Year	F
PVXB		LTI - 10/ 5 Year ( Pf Sel ect , R+ St d+)	F
PVXC		LTI - 10/ 5 Year ( P+)	F
PVXA		Level Term l - 20/ 5 Year	F
PVXB		LTI - 20/ 5 Year ( Pf Sel ect , R+ St d+)	F
PVXC		LTI - 20/ 5 Year ( P+)	F
PYUC	PRUJ	UL Protect or with NLG t o 121 ( 100K- 249K)	8
		UL Protect or with NLG t o 100 ( 100K- 249K)	E
		UL Protect or w/ NLG t o 121 - 1 Pay ( 100)	O
		UL Protect or w/ NLG t o 121 - 20 Pay 100K	R
		UL Protect or w/ NLG t o 121 - 10 Pay ( 100)	S
PYUS		UL Protect or with NLG ( 100K- 249K/ Pl us)	8
		UL Protect or with NLG ( 75K- 249K/ Pl us)	E
		UL Protect or w/ NLG t o 121 - ( 100K/ Pl us)	O
		UL Protect or w/ NLG t o 121 - ( 100K/ Pl us)	R

Pr oduct Code	Company Code	Pr oduct Name	Cat egor y
PYYC		UL Protect or w/ NLG to 121 - ( 100K/ Pl us)	S
		Term Essent ial 10 ( NY/ <250K PruXpress)	3
		Term Essent ial 15 ( NY/ <250K PruXpress)	4
		Term Essent ial 20 ( NY/ <250K PruXpr ONLY)	5
		Term Essent ial 30 ( NY/ <250K PruXpress)	7
		UL Protect or with NLG to 121 ( 1000K+)	8
		UL Protect or with NLG to 100 ( 1000K+)	E
		UL Protect or w/ NLG to 121 - 1 Pay (\$1m)	O
PYYC		UL Protect or w/ NLG to 121 - 20 Pay (\$1m)	R
		UL Protect or w/ NLG to 121 - 10 Pay (\$1m)	S
		Term Essent ial 10 ( NY / P+ Best / R+ NS+)	3
		Term Essent ial 15 ( NY / P+ Best / R+ NS+)	4
		Term Essent ial 20 ( NY / P+ Best / R+ NS+)	5
		Term Essent ial 30 ( NY / P+ Best / R+ NS+)	7
		UL Protect or with NLG ( 1000K / Pl us)	8
		UL Protect or with NLG ( 1000K / Pl us)	E
		UL Protect or w/ NLG to 121 - (\$1m/ Pl us)	O
		UL Protect or w/ NLG to 121 - (\$1m/ Pl us)	R
		UL Protect or w/ NLG to 121 - (\$1m/ Pl us)	S
		Level Term II - 20/ 5 Year	F
PZXA	PRTC	LTI I - 20/ 5 Year ( Pf Select , R+ St d+)	F
PZXB		LTI I - 20/ 5 Year ( P+)	F
PZXC			
RDSP	RELL	TermSmar t 10 - ( P+ Super / R+ Select )	3
		TermSmar t 15 - ( P+ Super / R+ Select )	4
		TermSmar t 20 - ( P+ Super / R+ Select )	5
RDSS		TermSmar t 10 - 10 Year Term	3
		TermSmar t 15 - 15 Year Term	4
		TermSmar t 20 - 20 Year Term	5
ROTP		ROP Endowment Term - 20 Year ( P+/ R+)	K
		ROP Endowment Term - 25 Year ( P+/ R+)	L
		ROP Endowment Term - 30 Year ( P+/ R+)	M
ROTS		ROP Endowment Term - 20 Year	K
		ROP Endowment Term - 25 Year	L
		ROP Endowment Term - 30 Year	M
ROYA	ROYA	Royal Advant age 10 - 10 Year Level Term	3
		Royal Advant age 20 - 20 Year Level Term	5
		Royal Advant age 30 - 30 Year Level Term	7
ROYP		SI - Neighbors Simplified Issue WL	8
		Royal Advant age 10 - 10 Year ( Super )	3
		Royal Advant age 20 - 20 Year ( Super )	5
RWTP	RELL	Royal Advant age 30 - 30 Year ( Super )	7
		TermSmar t 10 - ( P+ Super / R+ Select / OR)	3
		TermSmar t 15 - ( P+ Super / R+ Select / OR)	4
RWTS		TermSmar t 20 - ( P+ Super / R+ Select / OR)	5
		TermSmar t 10 - 10 Year Term ( OR)	3
		TermSmar t 15 - 15 Year Term ( OR)	4
RYNS	RELR	TermSmar t 20 - 20 Year Term ( OR)	5
		TermSmar t 10 - 10 Year Term ( NY)	3
		TermSmar t 15 - 15 Year Term ( NY)	4
		TermSmar t 20 - 20 Year Term ( NY)	5
		ROP Endowment Term - 20 Year	K

Pr oduct	Code	Company	Code	Pr oduct Name	Cat egor y
RYNT				ROP Endowment Term - 25 Year	L
				ROP Endowment Term - 30 Year	M
				TermSmart 10 - ( P+ Super / R+ Sel ect / NY)	3
				TermSmart 15 - ( P+ Super / R+ Sel ect / NY)	4
				TermSmart 20 - ( P+ Super / R+ Sel ect / NY)	5
				ROP Endowment Term - 20 Year ( P+/ R+)	K
SAGI		SAGI		ROP Endowment Term - 25 Year ( P+/ R+)	L
		SAGI		ROP Endowment Term - 30 Year ( P+/ R+)	M
		SAGI		Sage Term 10	3
		SAGI		Sage Term 15	4
		SAGI		Sage Term 20	5
		SAGI		Sage No Lapse Uni versal Li fe ( VW)	8
SAJI				Sage No Lapse UL - Si ngl e Pay ( VW)	O
				Sage No Lapse UL - Pay to 100 ( VW)	P
				Sage No Lapse UL - Pay to 65 ( VW)	Q
				Sage No Lapse UL - 20 Pay ( VW)	R
				Sage No Lapse UL - 10 Pay ( VW)	S
				T- 10/ 10 - 10 Year Term "new rates"	3
SAVE		SAVE		T- 15/ 15 - 15 Year Term "new rates"	4
		SAVE		T- 20/ 20 - 20 Year Term "new rates"	5
		SAVE		T- 25/ 25 - 25 Year Term "new rates"	6
		SAVE		T- 30/ 30 - 30 Year Term "new rates"	7
		SAVE		T- 10/ 10 - 10 Year ( P+ / R+)	3
		SAVE		T- 15/ 15 - 15 Year ( P+ / R+)	4
SAVP				T- 20/ 20 - 20 Year ( P+ / R+)	5
				T- 25/ 25 - 25 Year ( P+ / R+)	6
				T- 30/ 30 - 30 Year ( P+ / R+)	7
		SAGI		SI - Sage Term 10 ( Si mpl i f i e d I s s u e)	3
		SAGI		SI - Sage Term 15 ( Si mpl i f i e d I s s u e)	4
		SAGI		SI - Sage Term 20 ( Si mpl i f i e d I s s u e)	5
SAZI				Sage No Lapse Uni versal Li fe	8
				Sage No Lapse UL - Si ngl e Pay	O
				Sage No Lapse UL - Pay to 100	P
				Sage No Lapse UL - Pay to 65	Q
				Sage No Lapse UL - 20 Pay	R
				Sage No Lapse UL - 10 Pay	S
SDCP		SECU		Advant age El i t e Sel ect - 10 Year ( P+/ R+)	3
SDCU				Advant age El i t e Sel ect Li fe - 10 Year	3
SECP				Advant age El i t e Sel ect - 5 Year ( P+/ R+)	2
SECU				Advant age El i t e Sel ect - 15 Year ( P+/ R+)	4
				Advant age El i t e Sel ect - 20 Year ( P+/ R+)	5
				Advant age El i t e Sel ect - 30 Year ( P+/ R+)	7
				Advant age El i t e Sel ect Li fe - 5 Year	2
				Advant age El i t e Sel ect Li fe - 15 Year	4
				Advant age El i t e Sel ect Li fe - 20 Year	5
SEHN		SENT		Advant age El i t e Sel ect Li fe - 30 Year	7
		SENT		Commi t To Qui t (decreasi ng term 4- 30)	F
		SENT		Commi t To Qui t (decreasi ng term 4- 15)	F
		SENT		Commi t To Qui t (decreasi ng term 4- 20)	F
		STAN		Advant age Shi el d Term ART ( Pl us)	1
		STAN		Advant age Shi el d Term 10 ( Pl us)	3

Product Code	Company Code	Product Name	Category
SMNS SMNT	SEMJ	Advantage Shield Term 15 (Plus)	4
		Advantage Shield Term 20 (Plus)	5
		Advantage Shield Term 30 (Plus)	7
		Advantage Shield Term ART (smoker)	1
		Advantage Shield Term ART	1
		Advantage Shield Term 10	3
		Advantage Shield Term 15	4
		Advantage Shield Term 20	5
		Advantage Shield Term 30	7
SMPP	SEMJ	SI - AdvantageGuard Whole Life	8
		LT Protector 10-Year (Preferred Plus)	3
		LT Protector 15-Year (Preferred Plus)	4
		LT Protector 20-Year (Preferred Plus)	5
		LT Protector 30-Year (Preferred Plus)	7
SMPT	SEMJ	LT Protector 10-Year	3
		LT Protector 15-Year	4
		LT Protector 20-Year	5
		LT Protector 30-Year	7
SMTP	SEMJ	LT Security Plus 10-Year (Plus)	3
		LT Security Plus 15-Year (Plus)	4
		LT Security Plus 20-Year (Plus)	5
		LT Security Plus 30-Year (Plus)	7
SMTT	SEMJ	LT Security Plus 10-Year	3
		LT Security Plus 15-Year	4
		LT Security Plus 20-Year	5
		LT Security Plus 30-Year	7
SMZP	SEMJ	LT Security Plus 10-Year (Plus / NY)	3
		LT Security Plus 15-Year (Plus / NY)	4
		LT Security Plus 20-Year (Plus / NY)	5
		LT Security Plus 30-Year (Plus / NY)	7
SMZT	SEMJ	LT Security Plus 10-Year (NY)	3
		LT Security Plus 15-Year (NY)	4
		LT Security Plus 20-Year (NY)	5
		LT Security Plus 30-Year (NY)	7
SOVE	SAVE	T-10/10 - 10 Year Term	3
		T-15/15 - 15 Year Term	4
		T-20/20 - 20 Year Term	5
		T-25/25 - 25 Year Term	6
		T-30/30 - 30 Year Term	7
SOVP	SAVE	T-10/10 - 10 Year (P+ / R+)	3
		T-15/15 - 15 Year (P+ / R+)	4
		T-20/20 - 20 Year (P+ / R+)	5
		T-25/25 - 25 Year (P+ / R+)	6
		T-30/30 - 30 Year (P+ / R+)	7
STAR	STAR	Select Life - Whole Life	8
		StarLife Gold One-Cost-To-Age-95 Term	F
STON	STON	SI - Security I (VL08)	8
STRA	STAR	ValueLife Gold (\$10K-\$75)	F
SUNS	SUNS	Select Term to 95 Plus	1
SUSN	SUNS	Term 10 - 10 Year Term	3
		Term 20 - 20 Year Term	5

Product Code	Company Code	Product Name	Category
SUSP		Preferred Elite Term 10	3
		Preferred Elite Term 20	5
SXMB	SYME	Classic UL with LPB Rider (Super / Std+)	8
		Classic UL with LPB Rider (Super / Std+)	C
		Classic UL with LPB Rider (Super / Std+)	D
		Classic UL with LPB Rider (Super / Std+)	E
		Classic UL with LPB Rider (Super / Std+)	G
		Classic UL with LPB Rider (Super / Std+)	H
		Classic UL with LPB Rider (Super / Std+)	P
		Classic UL with LPB Rider (Super / Std+)	R
		Classic UL with LPB Rider (Super / Std+)	S
SXME		Classic UL with LPB Rider - to age 121 m	8
		Classic UL with LPB Rider - to age 90 1M	C
		Classic UL with LPB Rider - to age 95 1m	D
		Classic UL with LPB Rider - to age 100 1M	E
		Classic UL with LPB Rider - to age 105 1M	G
		Classic UL with LPB Rider - to age 110 1M	H
		Classic UL with LPB Rider - pay to 100 1M	P
		Classic UL with LPB Rider - 20 Pay 1M	R
		Classic UL with LPB Rider - 10 pay (1M+)	S
SYMB		10 Year Level Term (Super / Std Plus/ 05)	3
		15 Year Level Term (Super / Std Plus/ 05)	4
		20 Year Level Term (Super / Std Plus/ 05)	5
		30 Year Level Term (Preferred Best / 05)	7
SYME		10 Year Level Term (2005)	3
		15 Year Level Term (2005)	4
		20 Year Level Term (2005)	5
		30 Year Level Term (2005)	7
SYOB		10 Year Level Term (Super / Std Plus/ VA)	3
		15 Year Level Term (Super / Std Plus/ VA)	4
		20 Year Level Term (Super / Std Plus/ VA)	5
		30 Year Level Term (Super / Std Plus/ VA)	7
SYOE		10 Year Level Term (VA)	3
		15 Year Level Term (VA)	4
		20 Year Level Term (VA)	5
		30 Year Level Term (VA)	7
SZMB		10 Year Level Term (Super / Std Plus)	3
		15 Year Level Term (Super / Std Plus)	4
		20 Year Level Term (Super / Std Plus)	5
		30 Year Level Term (Super / Std Plus)	7
		Classic UL with LPB Rider (Super / Std+)	8
		Classic UL with LPB Rider (Super / Std+)	C
		Classic UL with LPB Rider (Super / Std+)	D
		Classic UL with LPB Rider (Super / Std+)	E
		Classic UL with LPB Rider (Super / Std+)	G
		Classic UL with LPB Rider (Super / Std+)	H
		Classic UL with LPB Rider (Super / Std+)	P
		Classic UL with LPB Rider (Super / Std+)	R
		Classic UL with LPB Rider (Super / Std+)	S
SZME		10 Year Level Term	3
		15 Year Level Term	4

Product Code	Company Code	Product Name	Category
TFNA TIAA	TRAN TIAA	20 Year Level Term	5
		30 Year Level Term	7
		Classic UL with LPB Rider - to age 121	8
		Classic UL with LPB Rider - to age 90	C
		Classic UL with LPB Rider - to age 95	D
		Classic UL with LPB Rider - to age 100	E
		Classic UL with LPB Rider - to age 105	G
		Classic UL with LPB Rider - to age 110	H
		Classic UL with LPB Rider - pay to 100	P
		Classic UL with LPB Rider - 20 pay	R
		Classic UL with LPB Rider - 10 pay	S
		SI - Final Expense Insurance	P
		Annual Renewable Term Life Insurance	1
		10-Year Level Term	3
		15-Year Level Term	4
TIAP		20-Year Level Term	5
		30-Year Level Term	7
		Annual Renewable Term (Preferred Plus)	1
		10-Year Level Term (Preferred Plus)	3
		15-Year Level Term (Preferred Plus)	4
TINA		20-Year Level Term (Preferred Plus)	5
		30-Year Level Term (Preferred Plus)	7
		Annual Renewable Term Life (NY)	1
		10-Year Level Term (NY)	3
		15-Year Level Term (NY)	4
TINP		20-Year Level Term (NY)	5
		30-Year Level Term (NY)	7
		Annual Renewable Term (Pref Plus / NY)	1
		10-Year Level Term (Pref Plus / NY)	3
		15-Year Level Term (Pref Plus / NY)	4
TLBA	TRAN	20-Year Level Term (Pref Plus / NY)	5
		30-Year Level Term (Pref Plus / NY)	7
		Trendsetter LB 10	3
		Trendsetter LB 15	4
		Trendsetter LB 20	5
TLBC		Trendsetter LB 25	6
		Trendsetter LB 30	7
		Trendsetter LB 10 (Choice/Std)	3
		Trendsetter LB 15 (Choice/Std)	4
		Trendsetter LB 20 (Choice/Std)	5
TLBP		Trendsetter LB 25 (Choice/Std)	6
		Trendsetter LB 30 (Choice/Std)	7
		Trendsetter LB 10 (250K+/P+/R+)	3
		Trendsetter LB 15 (250K+/P+/R+)	4
		Trendsetter LB 20 (250K+/P+/R+)	5
TLXA		Trendsetter LB 25 (250K+/P+/R+)	6
		Trendsetter LB 30 (250K+/P+/R+)	7
		SI - Trendsetter LB 10 (Std Express)	3
		SI - Trendsetter LB 15 (Std Express)	4
		SI - Trendsetter LB 20 (Std Express)	5
		SI - Trendsetter LB 25 (Std Express)	6



Pr o d u c t   C o d e	C o m p a n y   C o d e	Pr o d u c t   N a m e	C a t e g o r y
TOCA		Sl - Trendset t e r   L B   30   ( S t d   E x p r e s s )	7
		Trendset t e r   S u p e r   YRT	1
		Trendset t e r   S u p e r   YRT   ( P l u s )	1
		Trendset t e r   S u p e r   10	3
		Trendset t e r   S u p e r   15	4
		Trendset t e r   S u p e r   20	5
		Trendset t e r   S u p e r   25	6
		Trendset t e r   S u p e r   30	7
		Trendset t e r   S u p e r   20   w i t h   ROP	K
		Trendset t e r   S u p e r   30   w i t h   ROP	M
TONP		Trendset t e r   S u p e r   10   ( P r e f e r r e d   P l u s )	3
		Trendset t e r   S u p e r   15   ( P r e f e r r e d   P l u s )	4
		Trendset t e r   S u p e r   20   ( P r e f e r r e d   P l u s )	5
		Trendset t e r   S u p e r   25   ( P r e f e r r e d   P l u s )	6
		Trendset t e r   S u p e r   30   ( P r e f e r r e d   P l u s )	7
		Trendset t e r   S u p e r   20   ( P r e f e r r e d   P l u s )	K
		Trendset t e r   S u p e r   30   ( P r e f e r r e d   P l u s )	M
TONS		Trendset t e r   S u p e r   10   ( S t a n d a r d   P l u s )	3
		Trendset t e r   S u p e r   15   ( S t a n d a r d   P l u s )	4
		Trendset t e r   S u p e r   20   ( S t a n d a r d   P l u s )	5
		Trendset t e r   S u p e r   25   ( S t a n d a r d   P l u s )	6
		Trendset t e r   S u p e r   30   ( S t a n d a r d   P l u s )	7
		Trendset t e r   S u p e r   20   ( S t a n d a r d   P l u s )	K
		Trendset t e r   S u p e r   30   ( S t a n d a r d   P l u s )	M
		I m m e d i a t e   S o l u t i o n   ( W L 0 8 )	8
TRAN		10   P a y   S o l u t i o n   ( W L 0 8 )	S
TRCA		Trendset t e r   S u p e r   YRT   ( M D )	1
		Trendset t e r   S u p e r   10   ( o v e r   10m )	3
		Trendset t e r   S u p e r   15   ( o v e r   10m )	4
		Trendset t e r   S u p e r   20   ( o v e r   10m )	5
		Trendset t e r   S u p e r   25   ( o v e r   10m )	6
		Trendset t e r   S u p e r   30   ( o v e r   10m )	7
		Trendset t e r   S u p e r   20   w /   ROP   ( o v e r   10m )	K
		Trendset t e r   S u p e r   30   w /   ROP   ( o v e r   10m )	M
TRCP		Trendset t e r   S u p e r   YRT   ( P l u s   /   M D )	1
		Trendset t e r   S u p e r   10   ( P r e f e r r e d   P l u s )	3
		Trendset t e r   S u p e r   15   ( P r e f e r r e d   P l u s )	4
		Trendset t e r   S u p e r   20   ( P r e f e r r e d   P l u s )	5
		Trendset t e r   S u p e r   25   ( P r e f e r r e d   P l u s )	6
		Trendset t e r   S u p e r   30   ( P r e f e r r e d   P l u s )	7
		Trendset t e r   S u p e r   20   ( P r e f e r r e d   P l u s )	K
		Trendset t e r   S u p e r   30   ( P r e f e r r e d   P l u s )	M
TRCS		Trendset t e r   S u p e r   10   ( S t a n d a r d   P l u s )	3
		Trendset t e r   S u p e r   15   ( S t a n d a r d   P l u s )	4
		Trendset t e r   S u p e r   20   ( S t a n d a r d   P l u s )	5
		Trendset t e r   S u p e r   25   ( S t a n d a r d   P l u s )	6
		Trendset t e r   S u p e r   30   ( S t a n d a r d   P l u s )	7
		Trendset t e r   S u p e r   20   ( S t a n d a r d   P l u s )	K
		Trendset t e r   S u p e r   30   ( S t a n d a r d   P l u s )	M
		S l -   T r e n d s e t t e r   E x p r e s s   10   ( C h o i c e / S t d )	3
TRCX		S l -   T r e n d s e t t e r   E x p r e s s   15   ( C h o i c e / S t d )	4

Pr oduct Code	Company Code	Pr oduct Name	Cat egor y	
TREP		SI - Trendset t er Express 20 (Choi ce/ St d)	5	
		SI - Trendset t er Express 25 (Choi ce/ St d)	6	
		SI - Trendset t er Express 30 (Choi ce/ St d)	7	
		Trendset t er Express 10 (250K+/ P+/ R+)	3	
		Trendset t er Express 15 (250K+/ P+/ R+)	4	
		Trendset t er Express 20 (250K+/ P+/ R+)	5	
		Trendset t er Express 25 (250K+/ P+/ R+)	6	
TRES		Trendset t er Express 30 (250K+/ P+/ R+)	7	
		Trendset t er Express 10 (250K+)	3	
		Trendset t er Express 15 (250K+)	4	
		Trendset t er Express 20 (250K+)	5	
		Trendset t er Express 25 (250K+)	6	
		Trendset t er Express 30 (250K+)	7	
TRI N	TRI N	SI - Gol den Eagle Whole Li fe	8	
TRPR	TRPR	SI - Immedi ate Solu tion (WL08)	8	
TRXX	TRAN	10 Pay Solu tion (WL08)	S	
		SI - Trendset t er Express 10 (St d Exp)	3	
		SI - Trendset t er Express 15 (St d Exp)	4	
		SI - Trendset t er Express 20 (St d Exp)	5	
		SI - Trendset t er Express 25 (St d Exp)	6	
		SI - Trendset t er Express 30 (St d Exp)	7	
TUNA	TRAF	SI - Fi nal Expense (NC, OR, IA, NV, UT)	P	
TVNA		SI - Fi nal Expense Insurance (WV)	P	
TVNA		SI - Fi nal Expense Insurance (WA)	P	
TYNA		SI - Fi nal Expense Insurance	P	
TYSA		Trendset t er Super YRT	1	
TYSP		Trendset t er Super 10	3	
		Trendset t er Super 15	4	
		Trendset t er Super 20	5	
		Trendset t er Super 25	6	
		Trendset t er Super 30	7	
		Trendset t er Super YRT (Pl us)	1	
	Trendset t er Super 10 (Prefer red Pl us)	3		
	Trendset t er Super 15 (Prefer red Pl us)	4		
	Trendset t er Super 20 (Prefer red Pl us)	5		
	Trendset t er Super 25 (Prefer red Pl us)	6		
TYSS		Trendset t er Super 30 (Prefer red Pl us)	7	
		Trendset t er Super 10 (St andar d Pl us)	3	
		Trendset t er Super 15 (St andar d Pl us)	4	
		Trendset t er Super 20 (St andar d Pl us)	5	
		Trendset t er Super 25 (St andar d Pl us)	6	
		Trendset t er Super 30 (St andar d Pl us)	7	
UFHO	UTFA	SI - Express Issue Term 20	5	
		SI - Express Issue Term 30	7	
		SI - Express Issue Deluxe Whole Li fe	8	
		Premier Term 20 (with ROP)	K	
UFPO	UTHE	SI - Express Issue Premier Whole Li fe	8	
UFSO		SI - Provider Simplified Issue WL	8	
UHPP		ProPl us - Non-par Whole Li fe	8	
UHWP		ProPl us - Non-par Whole Li fe (WA)	8	
UNBG		UTST	Select - a-Term - 16 Year	F

Pr oduct Code	Company Code	Pr oduct Name	Cat egor y
UNBH		Se l ect - a- Ter m - 16 Year (Pl us)	F
UNCG		Se l ect - a- Ter m - 17 Year	F
UNCH		Se l ect - a- Ter m - 17 Year (Pl us)	F
UNDG		Se l ect - a- Ter m - 18 Year	F
UNDH		Se l ect - a- Ter m - 18 Year (Pl us)	F
UNEG		Se l ect - a- Ter m - 19 Year	F
UNEH		Se l ect - a- Ter m - 19 Year (Pl us)	F
UNFG		Se l ect - a- Ter m - 21 Year	F
UNFH		Se l ect - a- Ter m - 21 Year (Pl us)	F
UNGG		Se l ect - a- Ter m - 22 Year	F
UNGH		Se l ect - a- Ter m - 22 Year (Pl us)	F
UNHG		Se l ect - a- Ter m - 23 Year	F
UNHH		Se l ect - a- Ter m - 23 Year (Pl us)	F
UNHO	UTHO	SI - Express Issue Deluxe Whole Life	8
UNIG	UTST	Se l ect - a- Ter m - 24 Year	F
UNIH		Se l ect - a- Ter m - 24 Year (Pl us)	F
UNJG		Se l ect - a- Ter m - 26 Year	F
UNJH		Se l ect - a- Ter m - 26 Year (Pl us)	F
UNKG		Se l ect - a- Ter m - 27 Year	F
UNKH		Se l ect - a- Ter m - 27 Year (Pl us)	F
UNLG		Se l ect - a- Ter m - 28 Year	F
UNLH		Se l ect - a- Ter m - 28 Year (Pl us)	F
UNLI	UNLA	Annual Renewable Term	1
UNLS	UTST	Se l ect - a- Ter m 10 (Speci al )	F
UNMG		Se l ect - a- Ter m - 29 Year	F
UNMH		Se l ect - a- Ter m - 29 Year (Pl us)	F
UNMS		Se l ect - a- Ter m 15 (Speci al )	F
UNNS		Se l ect - a- Ter m 20 (Speci al )	F
UNOS		Se l ect - a- Ter m 25 (Speci al )	F
UNPO	UTHO	SI - Express Issue Premier Whole Life	8
UNPS	UTST	Se l ect - a- Ter m 30 (Speci al )	F
UNSO	UTHO	SI - Provider Simplified Issue WL	8
USED	UTST	Se l ect - a- Ter m - 10 Year	3
		Se l ect - a- Ter m - 15 Year	4
		Se l ect - a- Ter m - 20 Year	5
		Se l ect - a- Ter m - 25 Year	6
		Se l ect - a- Ter m - 30 Year	7
		Se l ect - a- Ter m - Level to 65	T
		Se l ect - a- Ter m - Level to 70	U
		Se l ect - a- Ter m - Level to 75	V
USEE		Se l ect - a- Ter m - 10 Year (Pl us)	3
		Se l ect - a- Ter m - 15 Year (Pl us)	4
		Se l ect - a- Ter m - 20 Year (Pl us)	5
		Se l ect - a- Ter m - 25 Year (Pl us)	6
		Se l ect - a- Ter m - 30 Year (Pl us)	7
		Se l ect - a- Ter m - Level to 65 (Pl us)	T
		Se l ect - a- Ter m - Level to 70 (Pl us)	U
		Se l ect - a- Ter m - Level to 75 (Pl us)	V
UTEP	UTOM	SI - Term Life Express - 15 Year	4
		SI - Term Life Express - 20 Year	5
		SI - Term Life Express - 30 Year	7

Product Code	Company Code	Product Name	Category
UTHE	UTHE	SI - Term Life Express - 20 Year w/ ROP	K
		SI - Term Life Express - 30 Year w/ ROP	M
		ART100 - Annual Renewable Term	1
UTHO	UTHO	SI - Protector Whole Life	8
		SI - Express Issue Term 20	5
		SI - Express Issue Term 30	7
UTOM	UTOM	Premier Term 20 (with ROP)	K
		SI - Living Promise Whole Life Insurance	P
		Term Life Answers 10	3
UTPP		Term Life Answers 15	4
		Term Life Answers 20	5
		Term Life Answers 30	7
UTPQ		Guaranteed Universal Life - to 120	8
		Guaranteed Universal Life - to 90	C
		Guaranteed Universal Life - to 95	D
		Guaranteed Universal Life - to 100	E
		Guaranteed Universal Life - to 105	G
		Term Life Answers 10 (Plus)	3
		Term Life Answers 15 (Plus)	4
		Term Life Answers 20 (Plus)	5
		Term Life Answers 30 (Plus)	7
		Guaranteed Universal Life to 120 (Plus)	8
		Guaranteed Universal Life - to 90 (Plus)	C
		Guaranteed Universal Life - to 95 (Plus)	D
UTVP		Guaranteed Universal Life - to 100 (Plus)	E
		Guaranteed Universal Life - to 105 (Plus)	G
		Term Life Answers 30 (MD)	7
UTVQ		Term Life Answers 30 (Plus/ MD)	7
UTWM		SI - Living Promise Whole Life (WA)	P
WLP	WLP	Life Step UL - pay to age 121 (Plus)	8
		Life Step UL - to age 95 (Plus)	D
		Life Step UL - to age 100 (Plus)	E
		Life Step UL - to age 105 (Plus)	G
		Life Step UL - to age 110 (Plus)	H
		Life Step UL - Single Pay (Plus)	O
		Life Step UL - pay to age 100 (Plus)	P
		Life Step UL - Pay to 65 (Plus)	Q
		Life Step UL - 20 Pay (Plus)	R
WLR		Life Step UL - 10 Pay (Plus)	S
		Life Step UL - pay to age 121	8
		Life Step UL - to age 95	D
		Life Step UL - to age 100	E
		Life Step UL - to age 105	G
		Life Step UL - to age 110	H
		Life Step UL - Single Pay	O
		Life Step UL - pay to age 100	P
		Life Step UL - Pay to 65	Q
WOLP		Life Step UL - 20 Pay	R
		Life Step UL - 10 Pay	S
		OPTerm 10 (Plus)	3
		OPTerm 15 (Plus)	4

Product Code	Company Code	Product Name	Category
WOLR		OPTerm 20 (Plus)	5
		OPTerm 30 (Plus)	7
		OpTerm 10	3
		OPTerm 15	4
		OPTerm 20	5
WOMA	WOMA	OPTerm 30	7
		Ten Year Renewable and Convertible Term	3
		Twenty Year Convertible Term	5
WOMP		Ten Year R & C Term (Preferred Plus)	3
ZURI	ZURI	Twenty Year Convertible Term (Pfd Plus)	5
		Zurich Term 10	3
		Zurich Term 15	4
ZURP		Zurich Term 20	5
		Zurich Term 10 (Pfd Best / Std Plus)	3
		Zurich Term 15 (Pfd Best / Std Plus)	4
ZUYI	ZURY	Zurich Term 20 (Pfd Best / Std Plus)	5
		Zurich Term 10	3
		Zurich Term 15	4
ZUYP		Zurich Term 20	5
		Zurich Term 10 (Pfd Best / Std Plus)	3
		Zurich Term 15 (Pfd Best / Std Plus)	4
		Zurich Term 20 (Pfd Best / Std Plus)	5