| Pr oduct Code | Company Code | Product Name | Cat egor y |
|--|--------------|--|--|
| AAAP | AAAL | 10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term 15 Year Level Term 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP) 30 Year Level Term (with ROP) 10 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 26 Year Level Term (Super Pfd/Std Plus 27 Year Level Term (Super Pfd/Std Plus 28 Year Level Term (Super Pfd/Std Plus 29 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 21 Year Level Term (Super Pfd/Std Plus 22 Year Level Term (Super Pfd/Std Plus 23 Year Level Term (Super Pfd/Std Plus |) 4) 5) 6) 7) J) K) L |
| AAI L AGBG AGBH AGCG AGCH AGDG AGDH AGEG AGEH AGFG AGFH AGGG AGHH AGIG AGIH AGIG AGIH AGIG AGIH AGIG AGIH AGLG AGHH AGLS AGWG AGWH AGLS AGWG AGWH AGWS AGWS AGWS AGPS ALSI | AM L AMŒ | MegaTer m(NY) 10 - 10 Year Term Sel ect -a- Term - 16 Year Sel ect -a- Term - 16 Year Sel ect -a- Term - 16 Year Sel ect -a- Term - 17 Year Sel ect -a- Term - 17 Year Sel ect -a- Term - 18 Year Sel ect -a- Term - 18 Year Sel ect -a- Term - 18 Year Sel ect -a- Term - 19 Year Sel ect -a- Term - 19 Year Sel ect -a- Term - 19 Year Sel ect -a- Term - 21 Year Sel ect -a- Term - 21 Year Sel ect -a- Term - 22 Year Sel ect -a- Term - 22 Year Sel ect -a- Term - 23 Year Sel ect -a- Term - 24 Year Sel ect -a- Term - 24 Year Sel ect -a- Term - 26 Year Sel ect -a- Term - 26 Year Sel ect -a- Term - 27 Year Sel ect -a- Term - 27 Year Sel ect -a- Term - 28 Year Sel ect -a- Term - 29 Year Sel ect -a- Term - 20 (Special) Sel ect -a- Term 25 (Special) Sel ect -a- Term 30 (Special) Term Life 2009 - 10 Year |) 3 F F F F F F F F F F F F F F F F F F |
| ALSP | | Term Life 2009 - 20 Year Term Life 2009 - 30 Year Term Life 2009 - 10 Year (Pfd Plus) | 5 7 3 |

| Product Code | Company Code | Product Name | Cat egor y |
|----------------------|----------------------|---|---------------------------------|
| ALSS | | Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 30 Year (Pfd Plus) Term Life 2009 - 10 Year (Super) Term Life 2009 - 20 Year (Super) | 5 7 3 5 |
| ALSU | | Term Life 2009 - 30 Year (Super) Term Life 2009 - 10 Year (Ultra) Term Life 2009 - 20 Year (Ultra) Term Life 2009 - 30 Year (Ultra) | 7 3 5 7 |
| ALUI ALUS ALW | | Generation Planner II (1980 CSO) Generation Planner II (P+ Super/R+ Sel) Generation Planner II - U/L no lapse | 8 8 8 |
| ALVIS AMAM | AMAM | Generation Planner II (P+ Super/R+ Sel) Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691) Easy Term 30 w/ROP (Simplified 06-9691) | 3 5 7 K |
| AMBM | | Golden Solution Final Expense Easy Term 20 w/ROP (Simplified 07-9734) Easy Term 30 w/ROP (Simplified 07-9734) Family Solution Final Expense | K |
| AMCO | AMCO | Term 10 Level Term Life Term 15 Level Term Life Term 20 Level Term Life | 3 4 5 |
| AMEH AMEM AMFI | AMHO AMEM AMFI | ART - Annual Renewable Term Noble Tradition Final Expense T2 EZ 20 Year T2 EZ 25 Year T2 EZ 30 Year | 1 P 5 6 7 |
| AMW | AVI V | Advant age Builder Series II w/ NLG 175k-Advant age Builder - Single Pay 175k-Advant age Builder - Pay to 100 175k-Advant age Builder - Pay to 65 175k-Advant age Builder - 20 Pay 175k-Advant age Builder - 10 Pay 175k- | 8 O P Q R |
| AMW | | Advantage Builder Series II (P+) (175k) Advantage Builder - Single Pay (P+/175k) Advantage Builder - Pay to 100 (P+/175k) Advantage Builder - Pay to 65 (P+/175k) Advantage Builder - 20 Pay (P+/175k) Advantage Builder - 10 Pay (P+/175k) | 8 O P Q R |
| AMNP | AMNT | ANI CO Select 10 (Plus) ANI CO Select 15 (Plus) ANI CO Select 20 (Plus) ANI CO Select 30 (Plus) ANI CO Select 20 with ROP (Plus) ANI CO Select 30 with ROP (Plus) | S 3 4 5 7 K M |
| AMNT | | ANI CO Select 10 ANI CO Select 15 ANI CO Select 20 ANI CO Select 30 | 3 4 5 7 |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|---------------|--------------|---|---------------------------------|
| AMSV | AVI V | ANICO Select 20 with ROP ANICO Select 30 with ROP Advantage Builder Series III w/NLG Advantage Builder III - Single Pay Advantage Builder III - Pay to 100 | K M 8 O P |
| AMSW | | Advantage Builder III - Pay to 65 Advantage Builder III - 20 Pay Advantage Builder III - 10 Pay Advantage Builder Series III w/ NLG (P+ Advantage Builder - Single Pay (P+) Advantage Builder III - Pay to 100 (P+ Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+) | O |
| AMTL | АМГА | Advant age Buil der - 10 Pay (P+) Low-Load 10 Year Term Low-Load 20 Year Term | S 3 5 7 |
| AMTP | | Low-Load 30 Year Term Low-Load 10 Year Term (Super Preferred Low-Load 20 Year Term (Super Preferred |) 3) 5 |
| AMTV | AVI V | Low-Load 30 Year Term (Super Preferred Advantage Builder Series III w/ NLG 175k Advantage Builder III - Single Pay 175k Advantage Builder III - Pay to 100 175k | + 8 + O |
| ΑΜΓW | | Advantage Builder III - Pay to 65 175k Advantage Builder III - 20 Pay 175k Advantage Builder III - 10 Pay 175k Advantage Builder Series III (P+) (175k Advantage Builder - Single Pay (P+/175k Advantage Builder - Pay to 100 (P+/175k Advantage Builder - Pay to 65 (P+/175k Advantage Builder - 20 Pay (P+/175k | + Q + R + S 0 P Q R |
| AMUN | AMSU | Advantage Builder - 10 Pay (P+/175k Term Protector Series III - LTP 10/10 Term Protector Series III - LTP 15/15 Term Protector Series III - LTP 20/20 |) S 3 4 5 |
| AMUS | | LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred) LTP 20/20 (P+ Elite / R+ Preferred) | 3 4 5 |
| AMJV | AVI V | Advantage Builder Series II w/NLG Advantage Builder - Single Pay Advantage Builder - Pay to 100 Advantage Builder - Pay to 65 Advantage Builder - 20 Pay | 8 O P Q R |
| AMJW | | Advantage Builder - 10 Pay Advantage Builder Series II w/NLG (P+) Advantage Builder - Single Pay (P+) Advantage Builder - Pay to 100 (P+) Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+) | S 8 0 P Q R |
| ANNP | AMNT | Advantage Builder - 10 Pay (P+) LTG Universal Life - pay to 100 (Plus) | S P |

| Product Co | ode Company Code | Product Name | Cat egor y |
|--------------|------------------|---|-----------------------------------|
| ANNT ARMT | AMSV | LTG Universal Life - pay to 100 Home Mortgage Series - 15/15 year Home Mortgage Series - 20/20 year Home Mortgage Series - 25/25 year Home Mortgage Series - 30/30 year Ultra Protector I (Simplified Issue) | P 4 5 6 7 8 |
| ARQS ARRG | AMGE | ROP Select-a-Term - 15 Year (Special/09 ContinUL Extend Plus - no Lapse UL Select-a-Term - Level to 65 (WA) Select-a-Term - Level to 70 (WA) Select-a-Term - Level to 75 (WA) | 8 F 8 T U V |
| | AMGH | Sel ect - a- Term - 10 Year (WA) Sel ect - a- Term - 15 Year (WA) Sel ect - a- Term - 20 Year (WA) Sel ect - a- Term - 25 Year (WA) Sel ect - a- Term - 30 Year (WA) | 3 4 5 6 7 |
| ARRH | AMGE | ContinUL Extend Plus - no lapse UL (+) Select-a-Term - Level to 65 (Plus / WA) Select-a-Term - Level to 70 (Plus / WA) Select-a-Term - Level to 75 (Plus / WA) | , 8 T U V |
| | AMGH | Select-a-Term - 10 Year (Plus / WA) Select-a-Term - 15 Year (Plus / WA) Select-a-Term - 20 Year (Plus / WA) Select-a-Term - 25 Year (Plus / WA) | 3 4 5 6 7) F 3 |
| ARRS ARSG | AMGE | Select-a-Term - 30 Year (Plus / WA) ROP Select-a-Term - 20 Year (Special / 09 Select-a-Term - 10 Year Select-a-Term - 15 Year Select-a-Term - 20 Year |) F 3 4 5 6 |
| | | Sel ect - a - Term - 25 Year Sel ect - a - Term - 30 Year ContinUL Extend Plus - no lapse (500K) ROP Sel ect - a - Term - 15 Year (2009) ROP Sel ect - a - Term - 20 Year (2009) | 6 7 8 J K |
| | | ROP Select-a-Term - 25 Year (2009) ROP Select-a-Term - 30 Year (2009) Select-a-Term - Level to 65 Select-a-Term - Level to 70 | L M T U |
| ARSH | | Select-a-Term - Level to 75 ROP Select-a-Term - Level to 65 (2009) ROP Select-a-Term - Level to 70 (2009) ROP Select-a-Term - Level to 75 (2009) Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus) | V W X Y 3 4 5 |
| | | Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus) ContinUL Extend Plus - no lapse (+/500 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) | 5 6 7 K 8 J K L |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|--|--------------|--|---|
| | | ROP Select-a-Term - 30 Year (Plus) Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus) | M T U V W X Y |
| ARSS ARTG | AMGE | ROP Select-a-Term - 25 Year (Special/09 ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75 | |
| ARTH | | ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus) | J K L M W X Y |
| ARTS ARXG ARXH ARXT | AMGE AMGV | ROP Select-a-Term - 30 Year (Special/09 ContinUL - no lapse (500K) ContinUL - no lapse (Plus / 500K) Home Mortgage Series - 15/5 year Home Mortgage Series - 20/5 year Home Mortgage Series - 25/5 year Home Mortgage Series - 30/5 year | |
| ASFG ASFH ASGG ASGH ASHG ASHH ASI G ASI H ASJG ASJH ASKG | AMGG | ROP Sel ect - a - Ter m - 21 Year (2009) ROP Sel ect - a - Ter m - 21 Year (Pl us) ROP Sel ect - a - Ter m - 22 Year (2009) ROP Sel ect - a - Ter m - 22 Year (Pl us) ROP Sel ect - a - Ter m - 23 Year (2009) ROP Sel ect - a - Ter m - 23 Year (Pl us) ROP Sel ect - a - Ter m - 24 Year (2009) ROP Sel ect - a - Ter m - 24 Year (Pl us) ROP Sel ect - a - Ter m - 26 Year (2009) ROP Sel ect - a - Ter m - 26 Year (Pl us) ROP Sel ect - a - Ter m - 26 Year (Pl us) ROP Sel ect - a - Ter m - 27 Year (2009) | , |
| ASKG ASKH ASLG ASLH ASMG ASMH ASNG ASNH ASOG ASOH ASPG ASPH | | ROP Select - a - Term - 27 Year (Plus) ROP Select - a - Term - 28 Year (2009) ROP Select - a - Term - 28 Year (Plus) ROP Select - a - Term - 29 Year (2009) ROP Select - a - Term - 29 Year (Plus) ROP Select - a - Term - 31 Year (2009) ROP Select - a - Term - 31 Year (Plus) ROP Select - a - Term - 32 Year (2009) ROP Select - a - Term - 32 Year (Plus) ROP Select - a - Term - 33 Year (Plus) ROP Select - a - Term - 33 Year (2009) ROP Select - a - Term - 33 Year (Plus) | 2 |

| ASCG ASCH ASCH ASCH ASCH ASCH ASCH ASCH ASCH | Product Code | Company Code | Product Name | Cat egor y |
|--|--------------------------------------|--------------|---|------------------|
| ASSU Term 350 Pl us - 10-year Term 4 Term 350 Pl us - 20-year Term 55 Term 350 Pl us - 30-year Term 75 Term 350 Pl us - 30-year Term 75 Level Benefit W L - Simplified Issue 8 ASTP Non Med Term 350 - 10 Year (Select +) 3 Non Med Term 350 - 10 Year (Select +) 4 Non Med Term 350 - 15 Year (Select +) 4 Non Med Term 350 - 15 Year (Select +) 5 Non Med Term 350 - 20 Year (Select +) 7 ASTU ASTU Non Med Term 350 - 30 Year (Select +) 7 ASTU Non Med Term 350 - 10 Year Level 3 Non Med Term 350 - 10 Year Level 4 Non Med Term 350 - 15 Year Level 5 Non Med Term 350 - 10 Year Level 5 Non Med Term 350 - 10 Year Level 5 Non Med Term 350 - 10 Year Level 7 ASWP Term 350 Pl us - 10-year Term (Pl us/W) 3 Term 350 Pl us - 15-year Term (Pl us/W) 4 Term 350 Pl us - 20-year Term (Pl us/W) 7 ASWU Term 350 Pl us - 30-year Term (Pl us/W) 7 AFF NON Pl Select - 3-Term - 21 Year (Pl us) N ATFH ROP Select - 3-Term - 21 Year (Pl us) N ATFH ROP Select - 3-Term - 22 Year (Pl us) N ATGH ROP Select - 3-Term - 22 Year (Pl us) N ATHG ROP Select - 3-Term - 24 Year (Pl us) N ATHG ROP Select - 3-Term - 24 Year (Pl us) N ATHG ROP Select - 3-Term - 24 Year (Pl us) N ATHG ROP Select - 3-Term - 24 Year (Pl us) N ATHG ROP Select - 3-Term - 26 Year (Pl us) N ATHG ROP Select - 3-Term - 26 Year (Pl us) N ATHG ROP Select - 3-Term - 26 Year (Pl us) N ATHG ROP Select - 3-Term - 26 Year (Pl us) N ATHG ROP Select - 3-Term - 26 Year (Pl us) N ATHG ROP Select - 3-Term - 28 Year (Pl us) N ATHG ROP Select - 3-Term - 28 Year (Pl us) N ATHG ROP Select - 3-Term - 28 Year (Pl us) N ATHG ROP Select - 3-Term - 28 Year (Pl us) N ATHG ROP Select - 3-Term - 28 Year (Pl us) N ATHG ROP Select - 3-Term - 28 Year (Pl us) N ATHG ROP Select - 3-Term - 28 Year (Pl us) N ATHG ROP Select - 3-Term - 28 Year (Pl us) N ATHG ROP Select - 3-Term - 31 Year (Pl us) N ATHG ROP Select - 3-Term - 32 Year (Pl us) N ATHG ROP Select - 3-Term - 31 Year (Pl us) N ATHG ROP Select - 3-Term - 32 Year (Pl us) N ATHG ROP Select - 3-Term - 32 Year (Pl us) N ATHG ROP Select - 3-Term - 33 Year (Pl us) | ASQH ASRG ASRH | ASSU | ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 35 Year (2009) ROP Select-a-Term - 35 Year (Plus) Term 350 Plus - 10-year Term (Pfd Plus Term 350 Plus - 15-year Term (Pfd Plus Term 350 Plus - 20-year Term (Pfd Plus | N N N 3 |
| ASTP Non Med Term 350 - 10 Year (Sel ect +) 3 Non Med Term 350 - 15 Year (Sel ect +) 4 Non Med Term 350 - 20 Year (Sel ect +) 5 Non Med Term 350 - 20 Year (Sel ect +) 5 Non Med Term 350 - 30 Year (Sel ect +) 7 ASTU Non Med Term 350 - 10 Year Level 3 Non Med Term 350 - 10 Year Level 4 Non Med Term 350 - 15 Year Level 5 Non Med Term 350 - 20 Year Level 5 Non Med Term 350 - 30 Year Level 5 Non Med Term 350 - 30 Year Level 7 ASWP Term 350 Pl us - 10-year Term (Pl us/W) 3 Term 350 Pl us - 10-year Term (Pl us/W) 4 Term 350 Pl us - 20-year Term (Pl us/W) 5 Term 350 Pl us - 30-year Term (Pl us/W) 7 ASWU Term 350 Pl us - 30-year Term (WA) 3 Term 350 Pl us - 10-year Term (WA) 4 Term 350 Pl us - 10-year Term (WA) 4 Term 350 Pl us - 10-year Term (WA) 5 Term 350 Pl us - 20-year Term (WA) 5 Term 350 Pl us - 20-year Term (WA) 5 Term 350 Pl us - 20-year Term (WA) 7 ATFG AMGG RCP Sel ect - a-Term - 21 Year N ATTGH RCP Sel ect - a-Term - 21 Year N ATGH RCP Sel ect - a-Term - 21 Year N ATGH RCP Sel ect - a-Term - 22 Year N ATGH RCP Sel ect - a-Term - 22 Year N ATHH RCP Sel ect - a-Term - 23 Year (Pl us) N ATHG RCP Sel ect - a-Term - 24 Year N ATHH RCP Sel ect - a-Term - 26 Year N ATJH RCP Sel ect - a-Term - 26 Year N ATJH RCP Sel ect - a-Term - 26 Year N ATJH RCP Sel ect - a-Term - 27 Year N ATJH RCP Sel ect - a-Term - 28 Year N ATJH RCP Sel ect - a-Term - 28 Year N ATJH RCP Sel ect - a-Term - 28 Year N ATJH RCP Sel ect - a-Term - 28 Year N ATJH RCP Sel ect - a-Term - 29 Year N ATJH RCP Sel ect - a-Term - 29 Year N ATJH RCP Sel ect - a-Term - 29 Year N ATJH RCP Sel ect - a-Term - 29 Year N ATJH RCP Sel ect - a-Term - 29 Year N ATJH RCP Sel ect - a-Term - 29 Year N ATJH RCP Sel ect - a-Term - 29 Year N ATJH RCP Sel ect - a-Term - 29 Year N ATJH RCP Sel ect - a-Term - 29 Year N ATJH RCP Sel ect - a-Term - 29 Year N ATJH RCP Sel ect - a-Term - 29 Year N ATJH RCP Sel ect - a-Term - 31 Year N ATJH RCP Sel ect - a-Term - 32 Year N ATJH RCP Sel ect - a-Term - 32 Year N ATJH RCP Sel ect - a-Term - 32 Year N ATJH RCP Sel ect - a-Term | ASSU | | Term 350 Plus - 10-year Term Term 350 Plus - 15-year Term Term 350 Plus - 20-year Term Term 350 Plus - 30-year Term | 3 4 5 7 |
| ASWP Term 350 Plus - 10-year Term (Plus/WA) 4 Term 350 Plus - 15-year Term (Plus/WA) 4 Term 350 Plus - 20-year Term (Plus/WA) 5 Term 350 Plus - 30-year Term (Plus/WA) 7 ASWU Term 350 Plus - 10-year Term (Plus/WA) 7 Term 350 Plus - 10-year Term (WA) 3 Term 350 Plus - 10-year Term (WA) 4 Term 350 Plus - 10-year Term (WA) 5 Term 350 Plus - 20-year Term (WA) 5 Term 350 Plus - 30-year Term (WA) 7 ATFG AWGG ROP Select -a Term - 21 Year (Plus) N ATGG ROP Select -a Term - 21 Year (Plus) N ATGG ROP Select -a Term - 22 Year (Plus) N ATGH ROP Select -a Term - 22 Year (Plus) N ATHG ROP Select -a Term - 23 Year (Plus) N ATHG ROP Select -a Term - 23 Year (Plus) N ATH ROP Select -a Term - 24 Year (Plus) N ATI G ROP Select -a Term - 24 Year (Plus) N ATI G ROP Select -a Term - 26 Year N ATJ H ROP Select -a Term - 26 Year N ATJ H ROP Select -a Term - 27 Year N ATJ G ROP Select -a Term - 27 Year N ATKG ROP Select -a Term - 27 Year N ATKG ROP Select -a Term - 28 Year (Plus) N ATKG ROP Select -a Term - 28 Year (Plus) N ATKG ROP Select -a Term - 29 Year N ATLH ROP Select -a Term - 29 Year N ATLH ROP Select -a Term - 28 Year (Plus) N ATMG ROP Select -a Term - 29 Year N ATMG ROP Select -a Term - 29 Year N ATMG ROP Select -a Term - 29 Year N ATMG ROP Select -a Term - 29 Year N ATMG ROP Select -a Term - 29 Year N ATMG ROP Select -a Term - 29 Year N ATMG ROP Select -a Term - 31 Year (Plus) N ATMG ROP Select -a Term - 31 Year (Plus) N ATNG ROP Select -a Term - 31 Year (Plus) N ATNG ROP Select -a Term - 31 Year (Plus) N ATNH ROP Select -a Term - 32 Year (Plus) N ATOG ROP Select -a Term - 31 Year (Plus) N ATOG ROP Select -a Term - 32 Year (Plus) N ATOG ROP Select -a Term - 32 Year (Plus) N ATOG ROP Select -a Term - 32 Year (Plus) N ATOG ROP Select -a Term - 32 Year (Plus) N ATOG ROP Select -a Term - 32 Year (Plus) N ATOG ROP Select -a Term - 32 Year (Plus) N ATOG ROP Select -a Term - 32 Year (Plus) N ATOG ROP Select -a Term - 32 Year (Plus) N ATOG ROP Select -a Term - 32 Year (Plus) N | ASTP | | Non Med Term 350 - 10 Year (Select+) Non Med Term 350 - 15 Year (Select+) Non Med Term 350 - 20 Year (Select+) | 3 |
| ASWP Term 350 Plus - 10-year Term (Plus/WA) 4 Term 350 Plus - 15-year Term (Plus/WA) 4 Term 350 Plus - 20-year Term (Plus/WA) 5 Term 350 Plus - 30-year Term (Plus/WA) 7 ASWU Term 350 Plus - 10-year Term (Plus/WA) 7 Term 350 Plus - 10-year Term (WA) 3 Term 350 Plus - 10-year Term (WA) 4 Term 350 Plus - 10-year Term (WA) 5 Term 350 Plus - 20-year Term (WA) 5 Term 350 Plus - 30-year Term (WA) 7 ATFG AWGG ROP Select -a Term - 21 Year (Plus) N ATGG ROP Select -a Term - 21 Year (Plus) N ATGG ROP Select -a Term - 22 Year (Plus) N ATGH ROP Select -a Term - 22 Year (Plus) N ATHG ROP Select -a Term - 23 Year (Plus) N ATHG ROP Select -a Term - 23 Year (Plus) N ATH ROP Select -a Term - 24 Year (Plus) N ATI G ROP Select -a Term - 24 Year (Plus) N ATI G ROP Select -a Term - 26 Year N ATJ H ROP Select -a Term - 26 Year N ATJ H ROP Select -a Term - 27 Year N ATJ G ROP Select -a Term - 27 Year N ATKG ROP Select -a Term - 27 Year N ATKG ROP Select -a Term - 28 Year (Plus) N ATKG ROP Select -a Term - 28 Year (Plus) N ATKG ROP Select -a Term - 29 Year N ATLH ROP Select -a Term - 29 Year N ATLH ROP Select -a Term - 28 Year (Plus) N ATMG ROP Select -a Term - 29 Year N ATMG ROP Select -a Term - 29 Year N ATMG ROP Select -a Term - 29 Year N ATMG ROP Select -a Term - 29 Year N ATMG ROP Select -a Term - 29 Year N ATMG ROP Select -a Term - 29 Year N ATMG ROP Select -a Term - 31 Year (Plus) N ATMG ROP Select -a Term - 31 Year (Plus) N ATNG ROP Select -a Term - 31 Year (Plus) N ATNG ROP Select -a Term - 31 Year (Plus) N ATNH ROP Select -a Term - 32 Year (Plus) N ATOG ROP Select -a Term - 31 Year (Plus) N ATOG ROP Select -a Term - 32 Year (Plus) N ATOG ROP Select -a Term - 32 Year (Plus) N ATOG ROP Select -a Term - 32 Year (Plus) N ATOG ROP Select -a Term - 32 Year (Plus) N ATOG ROP Select -a Term - 32 Year (Plus) N ATOG ROP Select -a Term - 32 Year (Plus) N ATOG ROP Select -a Term - 32 Year (Plus) N ATOG ROP Select -a Term - 32 Year (Plus) N ATOG ROP Select -a Term - 32 Year (Plus) N | ASTU | | Non Med Term 350 - 10 Year Level Non Med Term 350 - 15 Year Level Non Med Term 350 - 20 Year Level | 3 4 5 7 |
| Term 350 Plus - 20-year Term (WA) Term 350 Plus - 30-year Term (WA) 7 ATFG AMGG ROP Select -a - Term - 21 Year N ATFH ROP Select -a - Term - 21 Year (Plus) N ATGG ROP Select -a - Term - 22 Year (Plus) N ATGG ROP Select -a - Term - 22 Year (Plus) N ATGH ROP Select -a - Term - 23 Year (Plus) N ATHG ROP Select -a - Term - 23 Year (Plus) N ATHG ROP Select -a - Term - 23 Year (Plus) N ATH ROP Select -a - Term - 24 Year (Plus) N ATH ROP Select -a - Term - 24 Year (Plus) N ATJG ROP Select -a - Term - 24 Year (Plus) N ATJG ROP Select -a - Term - 26 Year (Plus) N ATJH ROP Select -a - Term - 26 Year (Plus) N ATKG ROP Select -a - Term - 27 Year N ATKH ROP Select -a - Term - 27 Year N ATKH ROP Select -a - Term - 28 Year (Plus) N ATLG ROP Select -a - Term - 28 Year (Plus) N ATLG ROP Select -a - Term - 28 Year (Plus) N ATMG ROP Select -a - Term - 28 Year (Plus) N ATMG ROP Select -a - Term - 29 Year N ATMH ROP Select -a - Term - 29 Year N ATMH ROP Select -a - Term - 31 Year N ATNG ROP Select -a - Term - 31 Year N ATNG ROP Select -a - Term - 31 Year N ATNG ROP Select -a - Term - 31 Year N ATNH ROP Select -a - Term - 31 Year N ATOG ROP Select -a - Term - 32 Year (Plus) N ATOG ROP Select -a - Term - 32 Year (Plus) N ATOG ROP Select -a - Term - 31 Year (Plus) N ATOG ROP Select -a - Term - 32 Year (Plus) N ATOG ROP Select -a - Term - 32 Year (Plus) N ATOG ROP Select -a - Term - 32 Year (Plus) N ATOG ROP Select -a - Term - 32 Year (Plus) N ATOG ROP Select -a - Term - 32 Year (Plus) N ATOG ROP Select -a - Term - 32 Year (Plus) N ATOG ROP Select -a - Term - 32 Year (Plus) N ATOG ROP Select -a - Term - 32 Year (Plus) N ATOG ROP Select -a - Term - 32 Year (Plus) N | ASWP | | Term 350 Pl us - 10-year Term (Pl us/WA) Term 350 Pl us - 15-year Term (Pl us/WA) Term 350 Pl us - 20-year Term (Pl us/WA) | 3 |
| ATFG AMGG ROP Sel ect - a - Ter m - 21 Year N ATFH ROP Sel ect - a - Ter m - 21 Year (Pl us) N ATGG ROP Sel ect - a - Ter m - 22 Year N ATGH ROP Sel ect - a - Ter m - 22 Year (Pl us) N ATHG ROP Sel ect - a - Ter m - 23 Year N ATHH ROP Sel ect - a - Ter m - 23 Year (Pl us) N ATHH ROP Sel ect - a - Ter m - 24 Year (Pl us) N ATI H ROP Sel ect - a - Ter m - 24 Year (Pl us) N ATJG ROP Sel ect - a - Ter m - 26 Year (Pl us) N ATKG ROP Sel ect - a - Ter m - 27 Year N ATKH ROP Sel ect - a - Ter m - 27 Year N ATLH ROP Sel ect - a - Ter m - 27 Year N ATLH ROP Sel ect - a - Ter m - 28 Year N ATMG ROP Sel ect - a - Ter m - 29 Year N< | ASWU | | Term 350 Plus - 10-year Term (WA) Term 350 Plus - 15-year Term (WA) Term 350 Plus - 20-year Term (WA) | 5 |
| ATI H ROP Sel ect - a- Ter m - 24 Year (Pl us) N ATJG ROP Sel ect - a- Ter m - 26 Year N ATJH ROP Sel ect - a- Ter m - 26 Year (Pl us) N ATKG ROP Sel ect - a- Ter m - 27 Year N ATKH ROP Sel ect - a- Ter m - 27 Year (Pl us) N ATLG ROP Sel ect - a- Ter m - 28 Year N ATLH ROP Sel ect - a- Ter m - 28 Year (Pl us) N ATMG ROP Sel ect - a- Ter m - 29 Year N ATMH ROP Sel ect - a- Ter m - 29 Year (Pl us) N ATNG ROP Sel ect - a- Ter m - 31 Year (Pl us) N ATOG ROP Sel ect - a- Ter m - 32 Year (Pl us) N ATOG ROP Sel ect - a- Ter m - 32 Year (Pl us) N ATOH ROP Sel ect - a- Ter m - 32 Year (Pl us) N ATOG ROP Sel ect - a- Ter m - 32 Year (Pl us) N ATOG ROP Sel ect - a- Ter m - 32 Year (Pl us) N ATOG ROP Sel ect - a- Ter m - 33 Year (Pl us) N | ATFH ATGG ATGH ATHG ATHH | AMGG | ROP Select - a - Term - 21 Year ROP Select - a - Term - 21 Year (Plus) ROP Select - a - Term - 22 Year ROP Select - a - Term - 22 Year ROP Select - a - Term - 23 Year ROP Select - a - Term - 23 Year ROP Select - a - Term - 23 Year (Plus) | Z Z Z Z Z Z |
| ATKH ATLG ROP Sel ect - a- Ter m - 27 Year (Pl us) ROP Sel ect - a- Ter m - 28 Year N ATLH ROP Sel ect - a- Ter m - 28 Year (Pl us) N ATMG ROP Sel ect - a- Ter m - 29 Year N ATMH ROP Sel ect - a- Ter m - 29 Year N ATNG ROP Sel ect - a- Ter m - 31 Year N ATNH ROP Sel ect - a- Ter m - 31 Year N ATOG ROP Sel ect - a- Ter m - 32 Year N ATOH ROP Sel ect - a- Ter m - 32 Year N ROP Sel ect - a- Ter m - 32 Year N ROP Sel ect - a- Ter m - 33 Year N ROP Sel ect - a- Ter m - 33 Year N ROP Sel ect - a- Ter m - 33 Year N ROP Sel ect - a- Ter m - 33 Year N | ATI H ATJG ATJH | | ROP Select - a - Term - 24 Year (Plus) ROP Select - a - Term - 26 Year ROP Select - a - Term - 26 Year (Plus) | N N N |
| ATMH ATNG ROP Sel ect - a - Ter m - 29 Year (Pl us) ROP Sel ect - a - Ter m - 31 Year N ATNH ROP Sel ect - a - Ter m - 31 Year (Pl us) N ATOG ROP Sel ect - a - Ter m - 32 Year N ATOH ROP Sel ect - a - Ter m - 32 Year (Pl us) N ATPG ROP Sel ect - a - Ter m - 32 Year N | ATLG ATLH | | ROP Select-a-Term - 27 Year (Plus) ROP Select-a-Term - 28 Year ROP Select-a-Term - 28 Year (Plus) | N N |
| ATOG ROP Sel ect - a- Ter m - 32 Year N ATOH ROP Sel ect - a- Ter m - 32 Year (Pl us) N ATPG ROP Sel ect - a- Ter m - 33 Year N | ATMH ATNG | | ROP Select-a-Term - 29 Year (Plus) ROP Select-a-Term - 31 Year | N N |
| | ATOH ATPG | | ROP Select-a-Term - 32 Year (Plus) ROP Select-a-Term - 33 Year | N N |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|----------------------|--------------|--|-----------------|
| ATQG ATQH ATQS | | ROP Select - a - Term - 34 Year ROP Select - a - Term - 34 Year (Plus) ROP Select - a - Term - 15 Year (Special) | N N F |
| ATRG | AMGE | ContinUL - no lapse UL ContinUL - no lapse UL to age 100 | 8 E |
| | AMGG | ROP Select - a - Term - 35 Year | N |
| ATRH | AMGE | ContinUL - no lapse UL (Plus) ContinUL - no lapse UL (Plus) | 8 E |
| 4700 | AMGG | ROP Select - a - Term - 35 Year (Plus) | N |
| ATRS ATSS | | ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 25 Year (Special) | F F |
| ATTS | | ROP Select - a- Term - 30 Year (Special) | F |
| AUOP | AURO | 10-Year Term (issue ages 71-75) | F 3 3 |
| AURO AVI P | AVI V | 10- Year Term | |
| AVIF | AVIV | Annual Renewal Term (Premier/Standard+ 10 Year Term (Premier P+ / Standard+ R+ |) 1 |
| | | 20 Year (Premier P+ / Standard+ R+) |) 3 5) 7 |
| | | 30 Year Term (Premier P+ / Standard+ R+ |) 7 |
| | | Guarantee UL Solution (Premier) Guarantee UL Solution - Single Pay (P+ | 8) O |
| | | Guarantee UL Solution - Pay to 100 (P+ | |
| | | Guarantee UL Solution - Pay to 65 (P+ |) Q |
| | | Guarantee UL Solution - 20 Pay (P+ |) R |
| AVI V | | Guarantee UL Solution - 10 Pay (P+Annual Renewal Term 01-2010 | S 1 |
| AVIV | | 10 Year Term 01-2010 | 3 |
| | | 20 Year Term 01-2010 | 3 5 7 |
| | | 30 Year Term 01-2010 | |
| | | Guarantee UL Solution Guarantee UL Solution - Single Pay | 8 O |
| | | Guarantee UL Solution - Pay to 100 | P |
| | | Guarantee UL Solution - Pay to 65 | Q |
| | | Guarantee UL Solution - 20 Pay | R |
| AVNP | | Guarantee UL Solution - 10 Pay 30 Year Term (Premier P+ / Std+ R+ / WA | S) 7 |
| AVINI | AVI Y | Guarantee UL Solution II (Premier) | , , 8 |
| AVNV | AVI V | 30 Year Term 01-2010 (WA) | 7 |
| A) (CD | AVI Y | Guarantee UL Solution Series II | 8 |
| AVSP | AVI V | Guarantee UL Solution II (Premier) Guarantee UL Solution - Single Pay (P+ | 8) O |
| | | Guarantee UL Solution - Pay to 100 (P+ | ' |
| | | Guarantee UL Solution - Pay to 65 (P+ | |
| | | Guarantee UL Solution - 20 Pay (P+ | |
| AVSV | | Guarantee UL Solution - 10 Pay (P+Guarantee UL Solution Series II |) S 8 |
| | | Guarantee UL Solution II - Single Pay | 0 |
| | | Guarantee UL Solution II - Pay to 100 | Р |
| | | Guarantee UL Solution II - Pay to 65 Guarantee UL Solution II - 20 Pay | Q R |
| | | Guarantee UL Solution II - 20 Pay | S |
| AVZP | AVI Y | Annual Renewal Term (Premier/Standard+ | |

| Product Cod | de Company Code | Product Name | Cat egor y |
|------------------------------|-----------------|--|---------------------------------|
| AVZV | | Term 10 (Premier P+ / Standard+ R+) Term 20 (Premier P+ / Standard+ R+) Term 30 (Premier P+ / Standard+ R+) Annual Renewal Term 01-2010 Term 10 01-2010 Term 20 01-2010 | 3 5 7 1 3 5 |
| AXTO AXYA AXYP AXZA | AXAA | Term 30 01-2010 TermOne (SM) - One Year Non-Renewable Annual Renewable Term (151X) w/10% Annual Renewable Term (Elite/+/151/10%) Annual Renewable Term (151X) Equitable Term 10 (151X) Equitable Term 15 (151X) Equitable Term 20 (151X) | 7 1 1 1 3 4 5 |
| AXZP | | Annual Renewable Term (Elite/Plus / 151 Equitable Term 10 (Elite/Plus / 151X) Equitable Term 15 (Elite/Plus / 151X) Equitable Term 20 (Elite/Plus / 151X) | |
| BALT | BALT | Secure Solution Protector - 10 Year Ter Secure Solution Protector - 15 Year Ter Secure Solution Protector - 20 Year Ter Secure Solution Protector - 30 Year Ter | m 3 m 4 m 5 |
| BANN | BANN | Life Value Term 20 (Plus) OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus) OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus) | 1 3 4 5 7 |
| BANS | | Life Umbrella UL 120 - Qtd to 120 (Plus Life Value Term 20 OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term Life Umbrella UL 120 - Quaranteed to 12 | 1 3 4 5 7 |
| BONN | | Life Value Term 30 (Plus) OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR) OPTerm 30 - 30 Year Term (Plus/OR) | 1 3 4 5 7 |
| BONP BONS | | Life Value Term 30 (Pfd) Life Value Term 30 OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR) OPTerm 30 - 30 Year Term (OR) | 7 1 1 3 4 5 7 |
| BOSP BOST BUNN | BOST BANN | Legacy Whole Life (Elite Plus) Legacy Whole Life Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus) | P P 8 E O |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|------------------------|----------------------|--|---|
| BUNS | | Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus) Life Choice UL - pay to age 121 Life Choice UL - to age 100 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - 20 Pay | R 8 E O P R |
| CERE CEST CETN | CERE CEST CETN | Life Choice UL - 10 Pay 10 Year Level Term Plan 10 Year Level Premium Term Term Guarant eed 10 (CT) Term Guarant eed 15 (CT) Term Guarant eed 20 (CT) Term Guarant eed 25 (CT) | S 3 3 4 5 6 |
| CETP | | Term Guarant eed 30 (CT) Term Guarant eed 10 (CT / Pf +/ Rg+) Term Guarant eed 15 (CT / Pf + / Rg+) Term Guarant eed 20 (CT / Pf + / Rg+) Term Guarant eed 25 (CT / Pf + / Rg+) Term Guarant eed 26 (CT / Pf + / Rg+) | 7 3 4 5 6 |
| CI DN | CINN | Term Guaranteed 30 (CT / Pf + / Rg+) LifeHorizons Termsetter 15 (MD) | 7 4 7 |
| CI DP | | LifeHorizons Termsetter 30 (MD) LifeHorizons Termsetter 15 (Sup/Sel/MD) | 4 |
| CI NN | | LifeHorizons Termsetter 30 (Sup/Sel/MD) LifeHorizons Termsetter 10 LifeHorizons Termsetter 15 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 30 Termsetter ROP 15 Year Termsetter ROP 20 Year Termsetter ROP 25 Year (w/ROP) Termsetter ROP 30 Year (w/ROP) Perpet UL 121 - Pay to 100 | 7 3 4 5 6 7 J K L M P |
| CI NP | | LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) Termsetter ROP 15 Year (Sup/Sel) Termsetter ROP 20 Year (Sup/Sel) Termsetter ROP 25 Year (Sup/Sel) Termsetter ROP 30 Year (Sup/Sel) | 3 4 5 6 7 J K L M |
| CI RN CI RP CWOR | CONS | Perpet UL 121 - Pay to 100 (Sup/Sel) Life Horizons UL 120 Life Horizons UL 120 (Select Plus) Conseco Mortgage Term - 10 Year Conseco Mortgage Term - 15 Year Conseco Mortgage Term - 20 Year Conseco Mortgage Term - 30 Year Conseco Mortgage Term - 20 Year (w/ROP) | P P 3 4 5 7 K |

| Product Code | Company Code | Product Name | Cat egor y |
|--------------|--------------|--|----------------------------|
| COBD COBP | COLU | Conseco Mortgage Term - 30 Year (w/ROP) Term Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Pfd Plus) Nautical Term - 20 Year (Pfd Plus) Nautical Term - 30 Year (Pfd Plus) | 5 3 5 7 |
| COBS | | Nautical Term - 20 Year with ROP (Pfd+) Nautical Term - 30 Year with ROP (Pfd+) Nautical Term - 10 Year (Super Pfd) Nautical Term - 20 Year (Super Pfd) Nautical Term - 30 Year (Super Pfd) Nautical Term - 20 Year with ROP (Super) | M 3 5 7 K |
| COBU | | Nautical Term - 30 Year with ROP (Super) Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year with ROP Nautical Term - 30 Year with ROP | M 3 5 7 K M |
| COCL | COLL COMP | Term Line 10 - 10 Year R&C Term Term Life Complete - 15 Year Term Life Complete - 20 Year | 3 4 5 7 |
| COEL COFL | COLM | Term Life Complete - 30 Year Term Line 15 - 15 Year R&C Term CLIC 10 - 10 Year R & C Term | 7 4 3 5 |
| carc | COLL | Term Line 20 - 20 Year (Low Band) Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term | 4 |
| COLE | COLM | Dignified Choice - Classic I Whole Life Term Line 10 - 10 Year R&C Term | 5 8 3 5 3 |
| COMP | COMP | Term Line 20 - 20 Year R&C Term Term Life Answers 10 Term Life Answers 15 Term Life Answers 20 | 4 |
| COMS | | Term Life Answers 30 GUL Complete - Guaranteed to 120 Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus) | 5 7 8 3 4 5 |
| CONP | CONS | Term Life Answers 30 (Plus) GUL Complete - Guaranteed to 120 (Plus) Conseco Term - 15 Year (Pfd Plus) Conseco Term - 20 Year (Pfd Plus) Conseco Term - 30 Year (Pfd Plus) | 7 |
| CONS | | Conseco Term - 20 Year (with ROP/Pfd+) Conseco Term - 30 Year (with ROP/Pfd+) Conseco Term - 15 Year Conseco Term - 20 Year Conseco Term - 30 Year | M 4 5 7 |
| CONT | COTG | Conseco Term - 20 Year (with ROP) Conseco Term - 30 Year (with ROP) Annual Renewable Term to Age 100 5 Year Renewable Term | , K M 1 2 |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|---------------|--------------|---|---|
| COOP | COLU | Nautical Term - 10 Year (Pfd Plus/OR) Nautical Term - 20 Year (Pfd Plus/OR) Nautical Term - 30 Year (Pfd Plus/OR) Nautical Term - 20 Year with ROP (P+/OR) Nautical Term - 30 Year with ROP (P+/OR) | |
| coos | | Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd/OR) Nautical Term - 20 Year with ROP (Sp/OR) Nautical Term - 30 Year with ROP (Sp/OR) | 3 5 7) K |
| coou | | Nautical Term - 10 Year (OR) Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR) Nautical Term - 20 Year with ROP (OR) | 3 5 7 K |
| EM/U | EMPL | Nautical Term - 30 Year with ROP (OR) EMCNL Term - 10 Year EMCNL Term - 15 Year EMCNL Term - 20 Year EMCNL Term - 30 Year | M 3 4 5 7 |
| EMV | | EMCNL Term - 10 Year (Pfd Plus) EMCNL Term - 15 Year (Pfd Plus) EMCNL Term - 20 Year (Pfd Plus) EMCNL Term - 30 Year (Pfd Plus) | 3 4 5 7 |
| FI CE | FI RD | Si mpl e Term - 10 Year Si mpl e Term - 15 Year Si mpl e Term - 20 Year Si mpl e Term - 30 Year | 3 4 5 7 |
| FI CP | ŒAN | Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 10 Pay | O Q R S |
| FI CQ | | Lifetime FlexPlus II - Single Pay (P+/R Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+) Lifetime FlexPlus II - 10 Pay (P+/R+) | + O |
| FI RA | FI RA | Low-Load 10 Year Term Low-Load 20 Year Term | 3 |
| FI RB | | Low-Load 10 Year Term (Super Preferred | |
| FLMM | FI DL | Low-Load 20 Year Term (Super Preferred Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year |) 5 0 4 5 7 |
| FLRM | | Rapid Decision Mortgage Term - 30 Year Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Term - 20 Year (w/ROP) Rapid Decision Term - 30 Year (w/ROP) | 7 2 3 4 5 7 J K M |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|---------------|--------------|--|---------------------------------------|
| FRUP | ŒAN | Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no Lapse UL to 100 | 3 4 5 7 E G |
| FRUQ | | GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+) | 3 4 5 7 |
| FRYP | | GenGuard UL - no Lapse to 105 (P+/R+) Colony Term UL 10 (200K+) Colony Term UL 15 (200K+) Colony Term UL 20 (200K+) Colony Term UL 30 (200K+) | E G 3 4 5 7 |
| FRYQ | | Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+) Col ony Term UL 30 (200K+ / P+/R+) | 7 3 4 5 7 |
| FTLI | FI RM | Quarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20 Quarant eed Level Term 30 | 7 3 4 5 7 |
| FTLP | | GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+) GLT 30 (P+ Elite / R+ Std+) | 3 4 5 7 |
| GDCA | GUAR | Level Term Gold 10 (xt ended conversion Level Term Gold 15 (xt ended conversion Level Term Gold 20 (xt ended conversion Level Term Gold 30 (xt ended conversion | 3 4) 5 |
| GDCE | | Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.) Level Term Gold 30 (Elite/ext. conv.) | , , , , , , , , , , , , , , , , , , , |
| GDCP | | Level Term Gold 10 (Pfd Plus/ext. conv Level Term Gold 15 (Pfd Plus/ext. conv Level Term Gold 20 (Pfd Plus/ext. conv Level Term Gold 30 (Pfd Plus/ext. conv |) 4) 5 |
| GDLA | | Level Term Gold 10 Level Term Gold 15 Level Term Gold 20 Level Term Gold 30 | 3 4 5 7 |
| GDLE | | Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite) Level Term Gold 30 (Elite) | 3 4 5 7 |
| GDLP | | Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus) | 3 4 5 |

| Product Code | Company Code | Product Name | Cat egor y |
|----------------------|--------------|---|---|
| ŒCP | GECA . | Level Term Gold 30 (Preferred Plus) Lifetime FlexPlus II Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay | 7 8 O Q R |
| ŒQ | | Lifetime FlexPlus II - 10 Pay Lifetime FlexPlus II (P+ Best/R+ Select Lifetime FlexPlus II - Single Pay (P+/R Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+) Lifetime FlexPlus II - 10 Pay (P+/R+) | + 0 |
| GGLA GGLE GGLP | GUAR | Yearly Renewable Term (YRT) Gold YRT Gold (Elite) YRT Gold (Preferred Plus) | 1 1 1 |
| GLEA | GLEA | G eaner Term - 10- Year G eaner Term - 15- Year G eaner Term - 20- Year G eaner Term - 30- Year | 3 4 5 7 |
| GLEE | | Gleaner Term - 10-Year (Elite Pfd) Gleaner Term - 15-Year (Elite Pfd) Gleaner Term - 20-Year (Elite Pfd) | |
| GLES | | Gleaner Term - 30-Year (Elite Pfd) Gleaner Term - 10-Year (Super Pfd) Gleaner Term - 15-Year (Super Pfd) Gleaner Term - 20-Year (Super Pfd) | 3 4 5 7 3 4 5 7 3 |
| GOVE | GOVE | Gleaner Term - 30-Year (Super Pfd) Mark X - 10 Year Level Term Mark X - 15 Year Level Term | |
| GOVP | | Mark X - 20 Year Level Term Mark X - 10 Year (Preferred Plus) Mark X - 15 Year (Preferred Plus) Mark X - 20 Year (Preferred Plus) | 4 5 3 4 5 3 |
| GRAN | GRAN | Sel ect Choi ce 10 - 10 Year Level Term Sel ect Choi ce 15 - 15 Year Level Term Sel ect Choi ce 20 - 20 Year Level Term Sel ect Choi ce 30 - 30 Year Level Term | 3 4 5 7 |
| GRAP | | Sel ect Choi ce 10 - (Executive Preferred Sel ect Choi ce 15 - (Executive Preferred Sel ect Choi ce 20 - (Executive Preferred Sel ect Choi ce 30 - (Executive Preferred |) 3) 4) 5 |
| GRUP | GECA . | Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no Lapse UL to 100 | 7 3 4 5 7 E G |
| GRUQ | | GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+) | 3 4 5 7 E |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|----------------------|--------------|--|---------------------------------|
| GRYP | | GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (200K+) Colony Term UL 15 (200K+) Colony Term UL 20 (200K+) | G 3 4 5 7 |
| GRYQ | | Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+) | 7 3 4 5 7 |
| GYXP GYXT GZUP | ŒNY | Colony Term UL 30 (200K+ / P+/R+) Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - Pay to 65 Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) | |
| GZUQ | | Colony Term UL 30 (50K-199K) GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) | 7 E G 3 4 5 7 |
| GZYP | | GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (200K+) Colony Term UL 15 (200K+) Colony Term UL 20 (200K+) | F G 3 4 5 7 |
| GZYQ | | Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+) | 7 3 4 5 7 |
| HARB | HART | Colony Term UL 30 (200K+ / P+/R+) Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best Hartford Bicentennial Term 30 (Pf Best |) 3) 4) 5 |
| HARP | | Hartford Bicentennial Term 10 (Pfd+) Hartford Bicentennial Term 15 (Pfd+) Hartford Bicentennial Term 20 (Pfd+) Hartford Bicentennial Term 30 (Pfd+) |) 7 3 4 5 7 |
| HART | | Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 Hartford Bicentennial Term 30 | 3 4 5 7 |
| HAUP HAUT HAYB | HARY | Hartford Bicentennial Freedom UL (P+) Hartford Bicentennial Freedom UL (2010) Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best | 8 8) 3) 4) 5 |
| HAYP | | Hartford Bicentennial Term 30 (Pf Best Hartford Bicentennial Term 10 (Pfd+) Hartford Bicentennial Term 15 (Pfd+) |) 7 3 4 |

| Product Co | ode Company Code | Product Name | Cat egor y |
|-----------------------|------------------|--|--|
| HAYT | | Hartford Bicentennial Term 20 (Pfd+) Hartford Bicentennial Term 30 (Pfd+) Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 | 5 7 3 4 5 7 |
| HYUP HYUT I LLI | I LLI | Hartford Bicentennial Term 30 Hartford Bicentennial Freedom II UL (P+Hartford Bicentennial Freedom UL (2010) 10-Year Term 15-Year Term 20-Year Term | |
| I LLP | | 30-Year Term Life Foundations Whole Life - Continuous 15-Year Term (with ROP) 20-Year Term (with ROP) 30-Year Term (with ROP) 10-Year Term (Super / Ultra Std) 15-Year Term (Super / Ultra Std) 20-Year Term (Super / Ultra Std) 30-Year Term (Super / Ultra Std) 15-Year Term (Super / Ultra Std) 15-Year Term (Super/Ultra Std / w/ROP) 20-Year Term (Super/Ultra Std / w/ROP) | 8 J K M 3 4 5 7 J K |
| I NDU | I NDU | 30-Year Term (Super/Ultra Std / w/ROP) Critical Choice Term - 15 Year Critical Choice Term - 20 Year Critical Choice Term - 20 Year | M 4 5 7 |
| I NXD | | Critical Choice Term - 30 Year Critical Choice Term - 15/5 Year Critical Choice Term - 20/5 Year Critical Choice Term - 30/5 Year | 4 |
| I OFE | I NDE | Foresters Lifefirst - 10 Year Foresters Lifefirst - 20 Year Foresters Lifefirst - 30 Year | 5 7 3 5 7 3 5 7 |
| I OFP | | Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (Plus) Foresters Lifefirst - 30 Year (Plus) | 3 5 7 |
| I ONE | | Foresters Lifefirst - 20 Year (non-med) Foresters Lifefirst - 30 Year (non-med) Lifefirst - 20 Year (non-med / w/ROP) | 5 7 K |
| JCCK | JACK | Lifefirst - 30 Year (non-med / w/ROP) Protector 10-Year Term Protector 15-Year Term Protector 20-Year Term | M 3 4 |
| JCCP | | Protector 20- real Term Protector 10- Year Term (P+) Protector 15- Year Term (P+) Protector 20- Year Term (P+) | 5 3 4 5 |
| JHCP | JOHU | 15 Year Level (Super/Std+ with CER) | 4 |
| JHCU | | 20 Year Level (Super/Std+ with CER) 15 Year Level Premium Term (with CER) | 5 4 |
| JHGP | | 20 Year Level Premium Term (with CER) 10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+ | |

| Product Cod | e Company Code | Product Name | Cat egor y |
|--------------|----------------|--|---|
| JHGU | | 20 Year Level Premium Term (Super St Protection UL-G2010 (Super/Std+) Protection UL-G09 - 1 Pay (Super/Std- Protection UL-G09 - 20 Pay (Super/Std- Protection UL-G09 - 10 Pay (Super/Std- 10 Year Level Premium Term 15 Year Level Premium Term 20 Year Level Premium Term Protection UL-G2010 Protection UL-G09 - Single Pay Protection UL-G09 - 20 Pay | 8 O d+) R d+) S d+) S 4 5 8 O |
| JJGP | | Protection UL-G09 - 10 Pay Protection UL-G09 (Super/Std+) | R S 8 8 |
| 11gn | | Protection UL-G09 | 8 |
| JYCN | JOHY | 15 Year Level Premium Term (with CEF | ₹) 4 |
| JYCP | | 20 Year Level Premium Term (with CEF 15 Year Level (Super/Std+with CER) | 4 |
| 12001 | | 20 Year Level (Super/Std+ with CER) | |
| JYYN | | 10 Year Level Premium Term 15 Year Level Premium Term | 3 4 |
| | | 20 Year Level Premium Term | 5 |
| | | Protection UL-G2010 | |
| | | Protection UL-G09 - Single Pay Protection UL-G09 - 20 Pay | O R |
| | | Protection UL-G09 - 10 Pay | S |
| JYYP | | 10 Year Level Premium Term (Super/St | |
| | | 15 Year Level Premium Term (Super/St 20 Year Level Premium Term (Super St | d+) 4 d+) 5 |
| | | Protection UL-G2010 (Super/Std+) | 8 |
| | | Protection UL-G09 - 1 Pay (Super/Std- | |
| | | Protection UL-G09 - 20 Pay (Super/Sto Protection UL-G09 - 10 Pay (Super/Sto | |
| JYZN | | 10 Year Level Premium Term (ages 71 | 1+) 3 |
| | | 15 Year Level Premium Term (ages 66 | |
| | | 20 Year Level Premium Term (ages 61 Protection UL-G09 | 1+) 5 8 |
| JYZP | | 10 Year Level Term (Super Pfd/ages 71 | |
| | | 15 Year Level Term (Super Pfd/ages 66 | S+) 4 |
| | | 20 Year Level Term (Super Pf d/ages 61 Protection UL-G09 (Super/St d+) | 1+) 5 8 |
| LBTE | LNBE | Legacy Choice Lifetime (Band 1) | 8 |
| LBTP | | Legacy Choice Lifetime (Elite / Band | d 1) 8 |
| LBUE LBUP | | Legacy Choice Lifetime (Band 2) Legacy Choice Lifetime (Elite / Band | 4 3) 8 8 |
| LBVE | | Legacy Choice Lifetime (Eirte / Band 3) | 8 |
| LBVP | | Legacy Choice Lifetime (Elite / Band | |
| LI BB | LI BB | Passport 20 Plus with ROP feature Passport 30 Plus with ROP feature | K M |
| LI BE | LI BE | Annual Renewable Term to Age 75 | 1 |
| LI BP | LI BB | Passport 20 Plus with ROP feature El | ite K |
| | | Passport 30 Plus with ROP feature El | ite M |

| Product Code | Company Code | Product Name | Cat egor y |
|--------------|--------------|--|-----------------------|
| LI DN | LNNA | LGUL (PR) | 8 |
| LI DP | | LGUL (P+ / PR) | 8 |
| LI LE | LI BE | RBC Level TERM - 10 Year Term | 3 |
| | | RBC Level TERM - 15 Year Term | 4 |
| | | RBC Level TERM - 20 Year Term | 5 |
| | | RBC Level TERM - 30 Year Term | 4 5 7 3 |
| LI LP | | RBC Level TERM - 10 Year Term (Plus) | 3 |
| | | RBC Level TERM - 15 Year Term (Plus) | 4 5 7 |
| | | RBC Level TERM - 20 Year Term (Plus) | 5 |
| LLNN | LNNA | RBC Level TERM - 30 Year Term (Plus) | / |
| LINN LINP | LINIVA | LGUL LGUL (P+) | 8 |
| LI SB | LI BE | RBC ExpressTERM II - 10 Year | 8 3 |
| LI OD | LIDL | RBC ExpressTERM II - 15 Year | <i>J</i> |
| | | RBC ExpressTERM II - 20 Year | 5 |
| | | RBC ExpressTERM II - 30 Year | 4 5 7 |
| LNI N | LNNA | LifeElement (SM) Level Term - 10 Year | 3 |
| | | LifeElement (SM) Level Term - 15 Year | |
| | | LifeElement (SM) Level Term - 20 Year | 5 |
| | | LifeElement (SM) Level Term - 30 Year | 4 5 7 |
| LNI P | | LifeElement (SM) Level Term - 10 (P+) | 3 |
| | | LifeElement (SM) Level Term - 15 (P+) | 4 |
| | | LifeElement (SM) Level Term - 20 (P+) | 4 5 7 |
| | | LifeElement (SM) Level Term - 30 (P+) | |
| LNYN | LNLI | LifeElement (SM) Level Term - 10 Year | 3 |
| | | LifeElement (SM) Level Term - 15 Year | 4 5 |
| | | LifeElement (SM) Level Term - 20 Year | 5 |
| LAND | | LifeElement (SM) Level Term - 30 Year | 7 |
| LNYP | | LifeElement (SM) Level Term - 10 (P+) | 3 |
| | | LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) | 4 5 |
| | | LifeElement (SM) Level Term - 30 (P+) | 7 |
| LONN | LNNA | LifeElement (SM) Level Term - 10 (IL) | 3 |
| | | LifeElement (SM) Level Term - 15 (IL) | 4 |
| | | LifeElement (SM) Level Term - 20 (IL) | 5 |
| | | LifeElement (SM) Level Term - 30 (IL) | 7 |
| LONP | | LifeElement (SM) Level Term - 10 (P+) | 3 |
| | | LifeElement (SM) Level Term - 15 (P+) | 4 |
| | | LifeElement (SM) Level Term - 20 (P+) | 5 7 |
| | | LifeElement (SM) Level Term - 30 (P+) | |
| LSTE | LNBE | Legacy Secure Lifetime (Band 1) | 8 |
| LSTP | | Legacy Secure Lifetime (Elite / Band 1 |) 8 |
| LSUE | | Legacy Secure Lifetime (Band 2) | 8 |
| LSUP | | Legacy Secure Lifetime (Elite / Band 2 | 2) 8 |
| LSVE | | Legacy Secure Lifetime (Band 3) | ν ο |
| LSVP | LNILI | Legacy Secure Lifetime (Elite / Band 3 |) 8 0 |
| LYNN LYNP | LNLI | LGUL LGUL (P+) | ŏ 0 |
| M DL | M DT | Premier CS3 - 10 Year Term | 8 8 8 8 8 |
| | ועו טו | Premier CS3 - 15 Year Term | 4 |
| | | Premier CS3 - 20 Year Term | 5 |
| | | 20 1001 101111 | J |

| Product Code | Company Code | Product Name | Cat egor y |
|--------------|--------------|---|-----------------------------------|
| M DP | | Essential Guarantee UL - 1 pay Essential Guarantee UL - p100 (\$250k Essential Guarantee UL - p65 (\$250k Essential Guarantee UL - 20p Essential Guarantee UL - 10p (\$250k Premier CS3 - 10 Year Term (P+) Premier CS3 - 20 Year Term (P+) | ý) P () Q () R |
| M EL | | Essential Guarantee UL - 1 pay P+(\$250k Essential Guarantee UL - p100 P+ (\$250k Essential Guarantee UL - p65 P+ (\$250k Essential Guarantee UL - 20p P+ (\$250k Essential Guarantee UL - 10p P+ (\$250k Essential Guarantee UL - 10p P+ (\$250k Executive CS3 - 10 Year Term | O P Q R S 3 |
| | | Executive CS3 - 15 Year Term Executive CS3 - 20 Year Term Essential Guarantee UL - 1 pay (\$25k Essential Guarantee UL - p100 (\$25k Essential Guarantee UL - p65 (\$25k Essential Guarantee UL - 20p (\$25k | 4 5 0) P) Q |
| M EP | | Essential Guarantee UL - 10p (\$25k Executive CS3 - 10 Year (P+) Executive CS3 - 15 Year (P+) Executive CS3 - 20 Year (P+) Essential Guarantee UL - 1 pay P+ (\$25k Essential Guarantee UL - p100 P+ (\$25k Essential Guarantee UL - p65 P+ (\$25k Essential Guarantee UL - 20p P+ (\$25k Essential Guarantee U | 3 4 5 0 P Q |
| M NN | M NM | Essential Guarantee UL - 10p P+ (\$25k Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year Advantage Elite Term Life - 30 Year |) R S 2 3 4 5 7 |
| M NP | | Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus) Advantage Elite Term - 30 Year (Plus) | 2 3 4 5 7 |
| MOTB | MOTO | Value Term Plus - 10-Year (Pf d Best) Value Term Plus - 15-Year (Pf d Best) Value Term Plus - 20-Year (Pf d Best) Value Term Plus - 30-Year (Pf d Best) | 3 4 5 7 |
| MOTO | | Value Term Plus - 10-Year Plan Value Term Plus - 15-Year Plan Value Term Plus - 20-Year Plan Value Term Plus - 30-Year Plan Value Term Plus - 30-Year Plan | 3 4 5 7 |
| MOTP | | Value Term Plus - 30- Year Plan Value Term Plus - 10- Year (Pf d Plus) Value Term Plus - 15- Year (Pf d Plus) Value Term Plus - 20- Year (Pf d Plus) Value Term Plus - 30- Year (Pf d Plus) | 7 3 4 5 7 |

| Product Code | Company Code | Product Name | Cat egor y |
|--------------|--------------|--|---|
| MTGN | MASM | Ter m 5G | 2 |
| | | Ter m 10G Ter m 20G | 3 5 2 3 5 3 4 5 7 |
| MTGP | | Term 5G (Ultra Preferred) | 2 |
| Wii G | | Term 10G (Ultra Preferred) | 3 |
| | | Term 20G (Ultra Preferred) | 5 |
| MTLI | METL | Guarant eed Level Term 10 | 3 |
| | | Quarant eed Level Term 15 | 4 |
| | | Guarant eed Level Term 20 | 5 |
| MTLP | | Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) | |
| | | GLT 15 (P+ Elite / R+ Std+) | 3 4 5 7 |
| | | GLT 20 (P+ Elite / R+ Std+) | 5 |
| | | GLT 30 (P+ Elite / R+ Std+) | 7 |
| MTRP | MTRU | SelecTerm 10 (Preferred Plus) | 3 4 5 7 |
| | | SelecTerm 15 (Preferred Plus) | 4 |
| | | SelecTerm 20 (Preferred Plus) | 5 |
| MTRU | | SelecTerm 30 (Preferred Plus) SelecTerm 10 (NV, NJ, OR) | 3 |
| WII INO | | SelecTerm 15 (NV, NJ, OR) | 4 |
| | | SelecTerm 20 (NV, NJ, OR) | 5 |
| | | SelecTerm 30 (NV, NJ, OR) | 7 |
| MTSP | | SelecTerm 10 (Preferred Plus) | 3 4 |
| | | SelecTerm 15 (Preferred Plus) | 4 |
| | | SelecTerm 20 (Preferred Plus) | 5 7 3 |
| MTSU | | SelecTerm 30 (Preferred Plus) SelecTerm 10 | 7 |
| IVII OO | | Sel ecTer m 15 | 4 |
| | | Sel ecTer m 20 | 4 5 7 |
| | | Sel ecTer m 30 | |
| MUTE | METL | Guarant eed Advant age UL (2001 CSO) | 8 8 2 3 5 |
| MJTP | N 40 ON 4 | Guarant eed Advant age UL (2001 CSO Elite |) 8 |
| MYGN | MASM | Ter m 5G (NY) Ter m 10G (NY) | 2 |
| | | Ter m 10G (NY) Ter m 20G (NY) | 5 5 |
| MYGP | | Term 5G (Ultra Preferred / NY) | 2 |
| | | Term 10G (Ultra Preferred / NY) | 3 |
| | | Term 20G (Ultra Preferred / NY) | 3 5 |
| MYUE | METR | Guarant eed Advant age UL (2001 CSO) | 8 8 1 |
| MYUP NATV | NATI | Guaranteed Advantage UL (2001 CSO/Elite) ART - Annual Renewable Term |) 8 |
| IVAI V | IVAII | GL-10 - 10 Year Level Term | 3 |
| | | GL-15 - 15 Year Level Term | 4 |
| NATW | | ART - Annual Renewable Term (Elite Pfd) | 1 |
| | | GL-10 - 10 Year (Elite Preferred) | 3 |
| NECA | NODA | GL-15 - 15 Year (Elite Preferred) | 4 |
| NFGA | NORA | ADDvantage 10 | 3 |
| | | ADDvant age 15 ADDvant age 20 | 4 5 |
| NFGP | | ADDvantage 10 (Super Preferred) | 4 5 3 |
| - | | ADDvantage 15 (Super Preferred) | 4 |
| | | | |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|---------------|--------------|---|----------------------------|
| NGTV NGTW | NATI | ADDvantage 20 (Super Preferred) GL-20 - 20 Year Level Term GL-20 - 20 Year (Elite Preferred) | 5 5 5 |
| NOTN | NORM | TT Term 10 - 1 Year Term for 10 Years | 1 |
| NOTP | | TT Level Term 20 (issue ages 51+) TT Term 10 - 1 Year for 10 Yrs (Premier) TT Level Term 20 (Premier NT/ages 51+) | 5) 1 5 |
| NOVM | | TT Term 80 - 1 Year R & C Term TT Level Term 10 | 1 3 5 |
| NOMP | | TT Level Term 20 TT Term 80 - 1 Year R & C (Premier NT) TT Level Term 10 (Premier NT) TT Level Term 20 (Premier NT) | 5 1 3 5 5 5 |
| NOYN | | TT Level Term 20 (NY) | 5 |
| NOYP | | TT Level Term 20 (Prem er NT / NY) | 5 |
| NPGA | NORA | Cust om Guarant ee Gen 5 - 1 pay (\$250K) Cust om Guarant ee Gen 5 - p100 (\$250K) | |
| | | Cust om Guar ant ee Gen 5 - p100 (\$250K) | |
| | | Cust om Guarant ee Gen 5 - 20p (\$250K | |
| | | Cust om Quar ant ee Gen 5 - 10p (\$250K | |
| NPGP | | Cust om Guarant ee Gen 5 - 1 pay P+(\$250K) Cust om Guarant ee Gen 5 - p100 P+ (\$250K) | |
| | | Cust om Guarant ee Gen 5 - p100 P+ (\$250K | |
| | | Cust om Guar ant ee Gen 5 - 20p P+ (\$250K) | |
| | | Cust om Guar ant ee Gen 5 - 10p P+ (\$250K |) S |
| NTFA | | TermGUL - pay to 100 no lapse UL (\$25K) | Р |
| NTFP | | TermGUL - pay to 100 (\$25K/Super) | P |
| NTGA NTGP | | TermGUL - pay to 100 no lapse UL (\$250K) TermGUL - pay to 100 (\$250K/Super) |) P P |
| NTWL | NATW | Your Life (SM) - 10 Year Term II | 3 |
| | | Your Life (SM) - 15 Year Term II | 3 4 5 7 |
| | | YourLife(SM) – 20 Year TermII | 5 |
| | | Your Life (SM) - 30 Year Term II | 7 |
| NTWP | | Your Life (SM) - 10 Year Term II (Pfd+) | 3 4 |
| | | YourLife(SM) - 15 Year Term II (Pfd+) YourLife(SM) - 20 Year Term II (Pfd+) | 4 5 |
| | | Your Life (SM) - 30 Year Term II (Pfd+) | 7 |
| NUGA | NORA | Cust om Guar ant ee Gen 5 - 1 pay (\$25K | |
| | | Cust om Guar ant ee Gen 5 - p100 (\$25K | |
| | | Cust om Guarant ee Gen 5 - p65 (\$25K | |
| | | Cust om Guarant ee Gen 5 - 20p (\$25K) | |
| NUGP | | Cust om Guarant ee Gen 5 - 10p (\$25K) Cust om Guarant ee Gen 5 - 1 pay P+ (\$25K) | |
| NOCI | | Cust om Guar ant ee Gen 5 - p100 P+ (\$25K | |
| | | Cust om Guar ant ee Gen 5 - p65 P+ (\$25K | |
| | | Cust om Guar ant ee Gen 5 - 20p P+ (\$25K) | R |
| | | Cust om Quar ant ee Gen 5 - 10p P+ (\$25K |) S |
| NVVL | NATW | Your Life (SM) - 10 Year Term |) R S 3 5 7 |
| | | Your Life (SM) - 20 Year Term | 5 7 |
| | | YourLife(SM) - 30 Year Term YourLife No-Lapse Guarantee UL - to 121 | <i>7</i> 8 |
| | | TOUT ELT O TWO EUPSC GUARANTE GE OL - TO TET | U |

| Product Code | Company Code | Product Name | Cat egor y |
|----------------------|--------------|--|--|
| NVWP | | Your Life No-Lapse Guarantee UL - to 100 Your Life No-Lapse Guarantee UL - to 105 Your Life No-Lapse Guarantee UL - to 110 Your Life No-Lapse Guarantee UL - 1 Pay Your Life No-Lapse Guarantee UL - 20 Pay Your Life No-Lapse Guarantee UL - 10 Pay Your Life (SM) - 10 Year Term (Pfd Plus) Your Life (SM) - 20 Year Term (Pfd Plus) Your Life (SM) - 30 Year Term (Pfd Plus) Your Life No-Lapse UL - to 121 (Pfd Plus) Your Life No-Lapse UL - to 100 (Pfd Plus) Your Life No-Lapse UL - to 105 (Pfd Plus) Your Life No-Lapse UL - to 110 (Pfd Plus) Your Life No-Lapse UL - 1 Pay (Pfd Plus) | E G H O |
| NXTV | NATI | Your Life No-Lapse UL - 20 Pay (Pfd Plus) Your Life No-Lapse UL - 10 Pay (Pfd Plus) L-15 - 15 Year Level Term | R S 4 |
| NXTW | | L-20 - 20 Year Level Term L-15 - 15 Year (Elite Preferred) | 5 4 |
| NYLA | NEVW | L-20 - 20 Year (Elite Preferred) Indeterminate Premium Term Five Year Term | 5 1 2 |
| NYLP | NEVZ NEVY | 20/10 Year Term Term to Age 90 - 10 Year Level Term Indeterminate Premium Term (Select Pfd) Five Year Term (Select Preferred) | 5 4 5 1 2 5 3 1 2 5 3 1 |
| NYLS NYMA NYMP | NEVZ NEVW | 20/10 Year Term (Select Preferred) Term to Age 90 - 10 Year (Select Pfd) Indeterminate Premium Term (Smoker) 20 Year Level Term (20LT) 20 Year Level Term (20LT) (Select Pfd) | 5 3 1 5 5 3 |
| NYTV | NATI | GL-10 - 10 Year Level Term (NY) GL-15 - 15 Year Level Term (NY) | 4 |
| NYTW | | GL-20 - 20 Year Level Term (NY) GL-10 - 10 Year (Elite Preferred/NY) GL-15 - 15 Year (Elite Preferred/NY) GL-20 - 20 Year (Elite Preferred/NY) | 5 3 4 5 |
| NYVL | NATW | GL-20 - 20 Year (Elite Preferred/NY) YourLife(SM) - 10 Year Term (NY) YourLife(SM) - 20 Year Term (NY) YourLife(SM) - 30 Year Term (NY) YourLife No-Lapse UL - to 121 (NY) YourLife No-Lapse Guarantee - to 105 (NY) | 3 5 7 8 G |
| NYWP | | Your Life No-Lapse Guarantee - to 110 (NY) Your Life (SM) - 10 Year Term (P+ / NY) Your Life (SM) - 20 Year Term (P+ / NY) Your Life (SM) - 30 Year Term (P+ / NY) Your Life No-Lapse UL - to 121 (P+/NY) Your Life No-Lapse UL - to 105 (P+ / NY) | H 3 5 7 8 G H |
| NYYA | NEWY | Your Life No-Lapse UL - to 110 (P+ / NY) Five Year Term (NY) Term Life to 70 (20/10 Year Term - NY) | 2 5 |

| Product Code | Company Code | Product Name | Cat egor y |
|---------------------------|--------------|---|--|
| NYYP | | Term Life to age 70 (NY - ages 51+) Five Year Term (Select Preferred / NY) 20/10 Year Term (Select Preferred/NY) Term Policy to 70 (51+ Select Pfd - NY) | F 2 5 F |
| NZTV | NATI | L-15 - 15 Year Level Term (NY) L-20 - 20 Year Level Term (NY) | 4 |
| NZTW | | L-15 - 15 Year (Elite Preferred/NY) L-20 - 20 Year (Elite Preferred/NY) | 5 4 5 3 3 3 3 3 4 |
| CCNC | OCCI | ULTIMATE TERM 10 - 10 Year Term | 3 |
| OMVJ | OHI N | Term 10 Plus | 3 |
| OMWN | | Term 10 Plus (P+ Super Pfd / R+ Select |) 3 |
| OMYJ | | Ter m 10 | , 3 |
| OMYN | | Term 10 (P+ Super Pf d/ R+ Select) | 3 |
| ONW | | Term 15 Plus | 1 |
| CIVE | | Term 20 Plus | |
| ONWN | | | 5) 4) 5 4 5 |
| CIVIV | | Term 15 Plus (P+ Super Pfd / R+ Select |) 4 \ |
| CN N / I | | Term 20 Plus (P+ Super Pfd / R+ Select |) 5 |
| ONYJ | | Ter m 15 | 4 |
| ON N /N I | | Ter m 20 | 5 |
| ONYN | | Term 15 (P+ Super Pf d / R+ Select) | 4 |
| 0)/50 | OVEO | Term 20 (P+ Super Pf d / R+ Select) | 5 |
| OXFO | OXFO | Assurance Financial Expense Whole Life | 8 |
| PACL | PACL | Pacific-ART - Annual Renewable Term | 1 |
| | | Pacific-10 - 10 Year Renewable | 3 |
| - 4 - 0 · 1 | | Pacific-20 - 20 Year Renewable | 5 |
| PACN | | Pacific-ART - ART (Preferred Plus) | 1 |
| | | Pacific-10 - 10 Year (Preferred Plus) | 3 |
| - 1.00 | | Pacific-20 - 20 Year (Preferred Plus) | 8 1 3 5 1 3 5 1 3 5 1 2 |
| PACS | | Pacific-ART - ART (Super Preferred) | 1 |
| | | Pacific-10 - 10 Year (Super Preferred) | 3 |
| D 4 CI | DAG | Pacific-20 - 20 Year (Super Preferred) | 5 |
| PAG | PACI | Ten Year Term | 3 |
| PAI C | - | One Year Term Plus | 1 |
| PANA | PANA | 5- Year Level Term | |
| PANP | | Sentinel Series 10 (Preferred Plus) | 3 |
| | | Sentinel Series 20 (Preferred Plus) | 5 |
| PANS | | Sentinel Series 10 - 10-Year Term | 3 |
| | | Sentinel Series 20 - 20-Year Term | 3 5 3 |
| PATN | | 10-Year Level Term | 3 |
| PAUL | PAUL | Selector 1 - 1 Year Term | 1 3 |
| | | Selector 10 - 10 Year Term | 3 |
| PAXP | PANA | Sentinel Series 20/10 (Preferred Plus) | 5 |
| PAXS | | Sentinel Series 20/10 - 20-Year Term | 5 |
| PENB | PENN | Quaranteed 10 Year Term (Preferred Best | |
| | | Guaranteed 15 Year Term (Preferred Best |) 4 |
| | | Guaranteed 20 Year Term (Preferred Best |) 5 |
| PENC | | Quarant eed 10 Year Term | 3 |
| | | Quarant eed 15 Year Term | 4 |
| | | Quarant eed 20 Year Term | 5 |
| PENP | | Guaranteed 10 Year Term (Preferred Plus | |
| | | Guaranteed 15 Year Term (Preferred Plus |) 4 |
| | | | |

| Product Code | Company Code | Product Name | Cat egor y |
|----------------------|--------------|--|--|
| PGNC PGNP PPDC | PRUC | Guaranteed 20 Year Term (Preferred Plus Guaranteed Protection UL - gtd to 121 Guaranteed Protection UL - gtd to 121 F Term Elite 10 (OR) Term Elite 15 (OR) Term Elite 20 (OR) | 8 |
| PPDS | | Term Elite 30 (OR) Term Elite 10 (P+ Best / R+ NS+ / OR) Term Elite 15 (P+ Best / R+ NS+ / OR) Term Elite 20 (P+ Best / R+ NS+ / OR) | 7 3 4 5 7 |
| PPEC | | Term Elite 30 (P+ Best / R+ NS+ / OR) Term Essential 10 (OR) Term Essential 15 (OR) Term Essential 20 (OR) Term Essential 30 (OR) UL Protector with NLG to 121 (250K-999K) UL Protector w/ NLG to 121 - 20 Pay (250K) | 3 4 5 7 3) 8 |
| PPES | | UL Protector w/NLG to 121 - 10 Pay (250 Term Essential 10 (P+ Best / R+ NS+ / OF Term Essential 15 (P+ Best / R+ NS+ / OF Term Essential 20 (P+ Best / R+ NS+ / OF Term Essential 30 (P+ Best / R+ NS+ / OF UL Protector with NLG (250K-999K/Plus | S R) 3 R) 4 R) 5 R) 7 |
| PPFC | | UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) Term Essential 10 (<250K PruXpress ONLY Term Essential 15 (<250K PruXpress ONLY Term Essential 20 (<250K PruXpress ONLY Term Essential 30 (<250K PruXpress ONLY UL Protector with NLG to 121 (1000K+) | S 7) 3 7) 4 7) 5 7) 7 8 |
| PPFS | | UL Protector w/NLG to 121 - 20 Pay (\$1n UL Protector w/NLG to 121 - 10 Pay (\$1n Term Essential 10 (P+ Best / R+ NS+) Term Essential 15 (P+ Best / R+ NS+) Term Essential 20 (P+ Best / R+ NS+) Term Essential 30 (P+ Best / R+ NS+) UL Protector with NLG (1000K / Plus) |) S 3 4 5 7 8 |
| PPUC | | UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) Term Elite 10 (<250K PruXpress ONLY/W-Term Elite 15 (<250K PruXpress ONLY/W-Term Elite 20 (<250K PruXpress ONLY/W-Term Elite 30 (<250K PruXpress ONLY/W-UL Protector with NLG to 121 (1000K+) UL Protector w/NLG to 121 - 1 Pay (\$1m) | Ń 4 N 5 |
| PPUS | | UL Protector w/NLG to 121 - 20 Pay (\$1n UL Protector w/NLG to 121 - 10 Pay (\$1n Term Elite 10 (P+ Best / R+ NS+ / WA) Term Elite 15 (P+ Best / R+ NS+ / WA) Term Elite 20 (P+ Best / R+ NS+ / WA) Term Elite 30 (P+ Best / R+ NS+ / WA) | n) R |

| Product Code | Company Code | Product Name | Cat egor y |
|--------------|--------------|--|-------------------------|
| | | UL Protector with NLG (1000K / Plus) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) | 8 O R |
| PPWC | | UL Protector w/NLG to 121 - (\$1m/Plus) Term Essential 10 (<250K PruXpress / WA Term Essential 15 (<250K PruXpress / WA | S) 3) 4 |
| PPWS | | Term Essential 20 (<250K PruXpress / WA Term Essential 30 (<250K PruXpress / WA Term Essential 10 (P+ Best / R+ NS+ / WA Term Essential 15 (P+ Best / R+ NS+ / WA | 7) 3 |
| PPYC | PRW | Term Essential 20 (P+ Best / R+ NS+ / WA Term Essential 30 (P+ Best / R+ NS+ / WA Term Elite 10 (NY/ <250K PruXpress ONLY | 5) 7) 3 |
| | | Term Elite 15 (NY/<250K PruXpress ONLY Term Elite 20 (NY/<250K PruXpress ONLY Term Elite 30 (NY/<250K PruXpress ONLY UL Protector with NLG to 121 (250K-999K | |
| | | PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 | J K M |
| | | UL Protector w/NLG to 121 - 1 Pay (250K UL Protector w/NLG to 121 - 20 Pay (250 UL Protector w/NLG to 121 - 10 Pay (250 |) O) R |
| PPYS | | Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) Term Elite 30 (NY/ P+ Best / R+ NS+) |) S 3 4 5 7 |
| | | UL Protector with NLG (250K-999K/Plus PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) | |
| | | PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) | M O R |
| PRAJ | PROA | UL Protector w/NLG to 121 - (250K/Plus) Empire Term - 10 Year Empire Term - 15 Year | S 3 4 |
| PRAK | | Empire Term - 20 Year Empire Term - 25 Year Empire Term - 10 Year (Super Preferred Empire Term - 15 Year (Super Preferred | , |
| PRCI | PRI N | Empire Term - 20 Year (Super Preferred Empire Term - 25 Year (Super Preferred 10-Year Term | 5 |
| | | 15- Year Term 20- Year Term 30- Year Term | |
| PRCP | | Universal Life Protector III 10-Year Term (Super Pfd / Super Std) 15-Year Term (Super Pfd / Super Std) 20-Year Term (Super Pfd / Super Std) | 8 3 4 5 |
| | | 30-Year Term (Super Pf d / Super St d) | 7 |

| Product Code | Company Code | Product Name | Cat egor y |
|---------------|--------------|---|--|
| PRDI | PRI P | Universal Life Protector III (Super Pfd) 10-Year Term 15-Year Term 20-Year Term 30-Year Term | 3 4 5 7 |
| PRDP | | Universal Life Protector III 10-Year Term (Super) 15-Year Term (Super) 20-Year Term (Super) 30-Year Term (Super) Universal Life Protector III (Super Pfd) | 8 3 4 5 7 |
| PREI | | 30- Year Term (WA) | 7 |
| PREP PRI M | PRI M | 30- Year Term (Super/WA) | 7 3 |
| PRI IVI | PRI IVI | Cust om Advant age - 10 Year Cust om Advant age - 15 Year | 3 4 |
| | | Cust om Advant age - 20 Year | 4 5 6 7 |
| | | Cust om Advant age - 25 Year Cust om Advant age - 30 Year | 6 7 |
| | | Cust om Advant age - 35 Year | 9 |
| PRI N | | Cust om Advant age - 35 Year (age 35+) | 9 |
| PRI P | | Cust om Advant age - 10 Year (Pf d Pl us) Cust om Advant age - 15 Year (Pf d Pl us) | 3 4 |
| | | Cust om Advant age - 20 Year (Pf d Pl us) | 5 |
| | | Cust om Advantage - 25 Year (Pf d Plus) | 6 |
| | | Cust om Advant age - 30 Year (Pf d Pl us) Cust om Advant age - 35 Year (Pf d Pl us) | / 9 |
| PRI Q | | Cust om Advant age - 35 Year (age 35+/P+) | 9 |
| PRTA | PRTC | Level Term II - 10 Year Level Term II - 15 Year | 3 |
| | | Level Term II - 20 Year | 5 |
| PRTB | | LTII - 10 Year (Pf Select, R+ Std+) LTII - 15 Year (Pf Select, R+ Std+) | 9 9 3 4 5 6 7 9 9 3 4 5 3 4 5 3 |
| PRTC | | LTII - 20 Year (Pf Select, R+ Std+) LTII - 10 Year (P+) | 5 3 |
| 11(10 | | LTII - 15 Year (P+) | 4 |
| DDI 10 | DDI 10 | LTII - 20 Year (P+) | 5 |
| PRUC | PRUC | Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY) | 3 4 |
| | | Term Elite 20 (<250K PruXpress ONLY) | 5 7 |
| | | Term Elite 30 (<250K PruXpress ONLY) | |
| | | UL Protector with NLG to 121 (250K-999K) PruLife Return of Premium Term 15 | 8 J |
| | | PruLife Return of Premium Term 20 | K |
| | | PruLife Return of Premium Term 30 | M |
| | | UL Protector w/NLG to 121 - 1 Pay (250K) UL Protector w/NLG to 121 - 20 Pay (250) | |
| | | UL Protector w/NLG to 121 - 10 Pay (250) | |
| PRUS | | Term Elite 10 (P+ Best / R+ NS+) | 3 |
| | | Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+) | S 3 4 5 |
| | | Term Elite 30 (P+ Best / R+ NS+) | 7 |

| Product Code | Company Code | Product Name | Cat egor y |
|--------------|--------------|---|--|
| | | UL Protector with NLG (250K-999K/Plus PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) | ´ J K M O R |
| PRXA | PRTC | Level Term II - 10/5 Year Level Term II - 15/5 Year Level Term II - 20/5 Year | S 3 4 |
| PRXB | | LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (Pf Select, R+ Std+) | 4 5 3 4 5 3 |
| PRXC | | LTII - 20/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+) LTII - 15/5 Year (P+) | |
| PTPL | PROT | LTII - 20/5 Year (P+) Secure-T - 10 Year No Lapse UL Secure-T - 15 Year No Lapse UL Secure-T - 20 Year No Lapse UL Secure-T - 25 Year No Lapse UL | 4 5 3 4 5 6 7 |
| PTPP | | Secure-T - 30 Year No Lapse UL Secure-T - 10 Year No Lapse (Super Pfd Secure-T - 15 Year No Lapse (Super Pfd Secure-T - 20 Year No Lapse (Super Pfd Secure-T - 25 Year No Lapse (Super Pfd | 7) 3) 4) 5) 6 |
| PTVL | | Secure-T - 30 Year No Lapse (Super Pfd Protective ValueChoice 10 Protective ValueChoice 15 Protective ValueChoice 20 Protective ValueChoice 25 |) 3) 4) 5) 6) 7 3 4 5 6 7 |
| PTVP | | Protective ValueChoice 30 Protective ValueChoice 10 (Select) Protective ValueChoice 15 (Select) Protective ValueChoice 20 (Select) Protective ValueChoice 25 (Select) | 7 3 4 5 6 |
| PVLL | | Protective ValueChoice 30 (Select) Protective Centennial GII UL Centennial GII UL - to age 80 Centennial GII UL - to age 85 Centennial GII UL - to age 90 Centennial GII UL - to age 95 Centennial GII UL - to age 100 Centennial GII UL - to age 105 Centennial GII UL - to age 110 Protective Centennial GII - Single Pay Protective Centennial GII UL - pay to 6 Protective Centennial GII UL - 20 Pay Protective Centennial GII UL - 10 Pay Centennial GII UL - to age 65 Centennial GII UL - to age 70 Centennial GII UL - to age 75 | 7 8 A B C D E G H O Q R S T U V |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|---------------|--------------|--|---|
| PVLP | | Protective Centennial GII UL (Select) Centennial GII UL - to age 80 (P+) Centennial GII UL - to age 85 (P+) Centennial GII UL - to age 90 (P+) Centennial GII UL - to age 90 (P+) Centennial GII UL - to age 100 (P+) Centennial GII UL - to age 100 (P+) Centennial GII UL - to age 105 (P+) Centennial GII UL - to age 110 (P+) Protective Centennial GII (Select 1pay Protective Centennial GII (Select 20p Protective Centennial GII (Select 10p Centennial GII UL - to age 65 (P+) Centennial GII UL - to age 70 (P+) | Q) R) S T U |
| PVTA | PRTC | Centennial GII UL - to age 75 (P+) Level Term I - 10 Year Level Term I - 15 Year Level Term I - 20 Year | V 3 4 |
| PVTB | | LTI - 10 Year (Pf Select, R+ Std+) LTI - 15 Year (Pf Select, R+ Std+) LTI - 20 Year (Pf Select, R+ Std+) | 4 5 3 4 5 3 4 5 3 4 5 3 4 5 1 |
| PVTC | | LTI - 10 Year (P+) LTI - 15 Year (P+) LTI - 20 Year (P+) | 3 4 5 |
| PVXA | | Level Term I - 10/5 Year Level Term I - 15/5 Year Level Term I - 20/5 Year | 3 4 5 |
| PVXB | | LTI - 10/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (Pf Select, R+ Std+) LTI - 20/5 Year (Pf Select, R+ Std+) | 3 4 5 |
| PVXC | | LTI - 10/5 Year (P+) LTI - 15/5 Year (P+) LTI - 20/5 Year (P+) | 3 4 5 |
| PYRA PYYC | PYRA PRW | Annual Renewable Term Term Essential 10 (NY/<250K PruXpress) Term Essential 15 (NY/<250K PruXpress) Term Essential 20 (NY/<250K PruXpr ONLY Term Essential 30 (NY/<250K PruXpress) UL Protector with NLG to 121 (1000K+) UL Protector w/ NLG to 121 - 1 Pay (\$1m) UL Protector w/ NLG to 121 - 20 Pay (\$1m) | 3 4 5 7 8 O R |
| PYYS | | UL Protector w/NLG to 121 - 10 Pay (\$1m Term Essential 10 (NY / P+ Best / R+ NS+ Term Essential 15 (NY / P+ Best / R+ NS+ Term Essential 20 (NY / P+ Best / R+ NS+ Term Essential 30 (NY / P+ Best / R+ NS+ UL Protector with NLG (1000K / Plus) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) | 3) 4) 5) 7 8 O R S |
| RDTP | RELL | TermSmart 10 - (P+ Super / R+ Select) | 3 |

| Product Code | Company Code | Product Name | Cat egor y |
|--------------|--------------|--|---------------------------------|
| RDTS | | TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 25 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select) TermSmart 10 - 10 Year Term TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term | 4 5 6 7 3 4 5 |
| RFNS | RELR | TermSmart 25 - 25 Year Term TermSmart 30 - 30 Year Term TermSmart 10 - 10 Year Term (NY) TermSmart 15 - 15 Year Term (NY) TermSmart 20 - 20 Year Term (NY) TermSmart 25 - 25 Year Term (NY) TermSmart 30 - 30 Year Term (NY) | 6 7 3 4 5 6 7 |
| RFNT | | ING Guaranteed Death Benefit UL II TermSmart 10 - (P+ Super / R+ Select/NY) TermSmart 15 - (P+ Super / R+ Select/NY) TermSmart 20 - (P+ Super / R+ Select/NY) TermSmart 25 - (P+ Super / R+ Select/NY) TermSmart 30 - (P+ Super / R+ Select/NY) | 8 3 4 5 6 7 |
| ROTP | RELL | ING Guaranteed Death Benefit UL II Plus TermSmart 10 - (P+ Super / R+ Select/OR) TermSmart 15 - (P+ Super / R+ Select/OR) TermSmart 20 - (P+ Super / R+ Select/OR) TermSmart 25 - (P+ Super / R+ Select/OR) TermSmart 30 - (P+ Super / R+ Select/OR) ING ROP Endowment Term - 20 Year (P+/R+) ING ROP Endowment Term - 25 Year (P+/R+) | 3 4 5 6 7 K |
| ROTS | | ING ROP Endowment Term - 30 Year (P+/R+) TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR) TermSmart 20 - 20 Year Term (OR) TermSmart 25 - 25 Year Term (OR) TermSmart 30 - 30 Year Term (OR) ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year | 3 4 5 6 7 K L |
| ROYA | ROYA | Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term Royal Advantage 10 - 10 Year with ROP Royal Advantage 20 - 20 Year with ROP | 5 7 I K |
| ROYP | | Royal Advantage 30 - 30 Year with ROP Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super) Royal Advantage 20 with ROP (Super) | M 3 5 7 I K |
| RYNS | RELR | Royal Advantage 30 with ROP (Super) ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year | M K L |

| Product Code | Company Code | Product Name | Cat egor y |
|--------------|--------------|--|--------------------------------------|
| RYNT | | ING ROP Endowment Term - 30 Year ING ROP Endowment Term - 20 Year (P+/R+ ING ROP Endowment Term - 25 Year (P+/R+ ING ROP Endowment Term - 30 Year (P+/R+ |) L |
| SAFE SAFS | SYME | Expert - ART (Non-Smoker) Expert - ART (Smoker) | , 1 1 |
| SAGI | SAGI | Platinum Series 20 Platinum Series 30 | 5 7 |
| SAGP | | Platinum Series 20 (Super Pfd) Platinum Series 30 (Super Pfd) | 5 7 |
| SAIZ SAOE | SAVE | Gold Series 10 ZZ Term (ages 66+) T-25/25 - 25 Year Term (OR) | 3 6 |
| SAOP | | T-30/30 - 30 Year (OR) T-25/25 - 25 Year (P+ / R+ / OR) | 7 6 |
| SAVE | | T-30/30 - 30 Year (P+ / R+ /OR) T-10/10 - 10 Year Term Guarant eed 10 | 7 |
| | | T- 15/ 15 - 15 Year Term Guarant eed 15 T- 20/ 20 - 20 Year Term Guarant eed 20 | 4 5 6 7 |
| | | T- 25/ 25 - 25 Year Term Guarant eed 25 T- 30/ 30 - 30 Year Term Guarant eed 30 | 6 7 |
| SAVP | | T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) | 3 4 |
| | | T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+) | 5 6 |
| SAZI | SAGI | T-30/30 - 30 Year (P+ / R+) Gold Series 10 ZZ Term | 3 4 5 6 7 3 5 7 |
| | | Gold Series 20 ZZ Term Gold Series 30 ZZ Term | 5 7 |
| SETE SETP | SEDE | ING Guaranteed Death Benefit ULII ING Guaranteed Death Benefit ULII Plu | 8 8 3 |
| SMMP | SEMU | Premier LT Suite 10-Year (P+ / 4/2007) Premier LT Suite 15-Year (P+) | 4 |
| SMMT | | Premier LT Suite 20-Year (P+ / 4/2007) Premier LT Suite 10-Year (4/2007) | 5 3 |
| | | Premier LT Suite 15-Year Premier LT Suite 20-Year (4/2007) | 4 5 |
| SMPP | | LT Protector 10-Year (Preferred Plus) LT Protector 15-Year (Preferred Plus) | 3 4 |
| | | LT Protector 20-Year (Preferred Plus) LT Protector 30-Year (Preferred Plus) | 5 7 3 |
| SMPT | | LT Protector 10-Year LT Protector 15-Year | 3 4 |
| | | LT Protector 20-Year LT Protector 30-Year | 4 5 7 |
| SMYP | | LT Protector 10-Year (Pfd Plus / NY) LT Protector 15-Year (Pfd Plus / NY) | 3 4 |
| | | LT Protector 20-Year (Pfd Plus / NY) LT Protector 30-Year (Pfd Plus / NY) | 4 5 7 |
| SMYT | | LT Protector 10-Year (NY) LT Protector 15-Year (NY) | 3 4 |
| | | LT Protector 20-Year (NY) | 5 |

| Product Code | Company Code | Product Name | Cat egor y |
|--------------|--------------|--|---------------------------------|
| STŒ | STON | LT Protector 30-Year (NY) Stonebridge Term - 10 (Pfd Elite) Stonebridge Term - 15 (Pfd Elite) Stonebridge Term - 20 (Pfd Elite) | 7 3 4 5 |
| STON | | St onebridge Life - 30 (Pfd Elite) St onebridge Term - 20 (Elite / w/ROP) St onebridge Life - 30 (Elite / w/ROP) St onebridge Term - 10 Year St onebridge Term - 15 Year St onebridge Term - 20 Year St onebridge Term - 30 Year | 7 K M 3 4 5 7 |
| STOP | | St onebridge Term - 20 Year with ROP St onebridge Term - 30 Year with ROP St onebridge Term - 10 (Pfd Plus) St onebridge Term - 15 (Pfd Plus) St onebridge Term - 20 (Pfd Plus) St onebridge Term - 30 (Pfd Plus) | K M 3 4 5 7 |
| STWN | | Stonebridge Term - 20 (Pf Plus / w/ROP Stonebridge Term - 30 (Pf Plus / w/ROP Simplified Issue Term - 15 Year Simplified Issue Term - 20 Year Simplified Issue Term - 25 Year | Ý) M 4 5 6 |
| SUNL | SUNL | Simplified Issue Term - 30 Year Sun Universal Protector Sun Universal Protector - Single Pay | 7 8 O |
| SUNP | | Sun Universal Protector - 10 Pay Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super | O S 8) |
| SUNS SUSN | SUNS | Sun Universal Protector - 10 Pay (Super Select Term to 95 Plus Term 10 - 10 Year Term Term 20 - 20 Year Term |) OS 1 3 5 3 5 3 |
| SUSP | | Preferred Elite Term 10 | 3 |
| SYMB | SYME | Preferred Elite Term 20 10 Year Level Term (Preferred Best/05) 15 Year Level Term (Preferred Best/05) 20 Year Level Term (Preferred Best/05) | 5 3 4 5 |
| SYME | | 30 Year Level Term (Preferred Best/05) 10 Year Level Term (2005) 15 Year Level Term (2005) 20 Year Level Term (2005) | 7 3 4 5 |
| SYMP | | 30 Year Level Term (2005) 10 Year Level Term (Preferred Plus/05) 15 Year Level Term (Preferred Plus/05) 20 Year Level Term (Preferred Plus/05) | 7 3 4 5 7 |
| SYNL | SUNN | 30 Year Level Term (Preferred Plus/05) Sun Universal Protector Sun Universal Protector - Single Pay | 7 8 O S |
| SYNP | | Sun Universal Protector - 10 Pay Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super | 8 |

| Product Code | Company Code | Product Name | Cat egor y |
|---------------|---------------|--|---------------------------------|
| SYOB | SYME | Sun Universal Protector - 10 Pay (Super 10 Year Level Term (Pfd Best / WA) 15 Year Level Term (Pfd Best / WA) 20 Year Level Term (Pfd Best / WA) |) S 3 4 5 7 |
| SYŒ | | 30 Year Level Term (Pfd Best / WA) 10 Year Level Term (WA) 15 Year Level Term (WA) 20 Year Level Term (WA) | 7 3 4 5 7 3 4 |
| SYOP | | 30 Year Level Term (WA) 10 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Plus / WA) 20 Year Level Term (Pfd Plus / WA) 30 Year Level Term (Pfd Plus / WA) | 7 3 4 5 7 |
| SZMB | | 10 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Best) 20 Year Level Term (Preferred Best) 30 Year Level Term (Preferred Best) | 7 3 4 5 7 |
| SZME | | 10 Year Level Term 15 Year Level Term 20 Year Level Term 30 Year Level Term | 3 4 |
| SZMP | | 10 Year Level Term (Preferred Plus) 15 Year Level Term (Preferred Plus) 20 Year Level Term (Preferred Plus) 30 Year Level Term (Preferred Plus) | 5 7 3 4 5 7 |
| TFNA TI AA | TRAO TI AA | Final Expense Insurance Annual Renewable Term Life Insurance 10-Year Level Term 15-Year Level Term 20-Year Level Term 30-Year Level Term | P 1 3 4 5 7 |
| TI AP | | Annual Renewable Term (Preferred Plus) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus) | 1 3 4 5 |
| TI NA | | 30-Year Level Term (Preferred Plus) Annual Renewable Term Life (NY) 10-Year Level Term (NY) 15-Year Level Term (NY) 20-Year Level Term (NY) | 7 1 3 4 5 |
| TI NP | | 30-Year Level Term (NY) Annual Renewable Term (Pref Plus / NY) 10-Year Level Term (Pref Plus / NY) 15-Year Level Term (Pref Plus / NY) 20-Year Level Term (Pref Plus / NY) | 7 1 3 4 5 |
| TLEE | TRAL | 30-Year Level Term (Pref Plus / NY) Ultima Champion - 10 Year Ultima Champion - 15 Year Ultima Champion - 20 Year Ultima Champion - 30 Year Ultima Champion - 20 Year with ROP | 5 7 3 4 5 7 K |

| Product Code | Company Code | Product Name | Cat egor y |
|------------------------------|--------------|--|--------------------------------------|
| TLEP | | Ultima Champion - 30 Year with ROP Ultima Champion - 10 (Elite P+/Pfd R+) Ultima Champion - 15 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+) Ultima Champion - 30 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+) | M 3 4 5 7 K |
| TLJE | | Ultima Champion - 30 (Elite P+/Pfd R+) Jet Simplified Issue - 15 Year Level Jet Simplified Issue - 20 Year Level Jet Simplified Issue - 25 Year Level Jet Simplified Issue - 30 Year Level | M 4 5 6 7 |
| TLUE | | Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level | 4 5 6 |
| TOCA | TRAO | Home Protector Elite - 30 Year Level Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 | 7 1 3 4 5 6 |
| TOOP | | Trendsetter Super 30 TransACE 2010 - No Lapse UL to 121 Trendsetter Super 20 with ROP Trendsetter Super 30 with ROP Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) | 7 8 K M 1 3 |
| | | Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) TransACE 2010 - No Lapse UL to 121 (P+) | 4 5 6 7 8 |
| TOCS | | Trendsetter Super 20 (Pfd Plus / w/ROP) Trendsetter Super 30 (Pfd Plus / w/ROP) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus) Trendsetter Super 20 (Std Plus / w/ROP) | K M 3 4 5 6 7 K |
| TRCA TRCP TRTU TRUT | TRUS | Trendsetter Super 30 (Std Plus / w/ROP Trendsetter Super YRT (MD) Trendsetter Super YRT (Plus / MD) TermNet 10-Year Term TermNet 5-Year Term | |
| TWNA TYNA TYSA | TRAO TRAF | TermNet 15-Year Term Final Expense Insurance (WA) Final Expense Insurance Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 | 4 P 1 3 4 5 |

| Product Code | Company Code | Product Name | Cat egor y |
|--|----------------------|---|--|
| TYSP | | Trendsetter Super 25 Trendsetter Super 30 Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) | 6 7 1 3 4 |
| TYSS | | Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus) | 5 6 7 3 4 5 6 7 |
| UNBG UNBH UNCG UNCH UNDG UNDH UNEG UNEH UNFG UNFH UNGG UNGH UNHG | UTST | Sel ect - a- Ter m - 16 Year Sel ect - a- Ter m - 16 Year Sel ect - a- Ter m - 17 Year Sel ect - a- Ter m - 17 Year Sel ect - a- Ter m - 18 Year Sel ect - a- Ter m - 18 Year Sel ect - a- Ter m - 19 Year Sel ect - a- Ter m - 19 Year Sel ect - a- Ter m - 21 Year Sel ect - a- Ter m - 21 Year Sel ect - a- Ter m - 22 Year Sel ect - a- Ter m - 22 Year Sel ect - a- Ter m - 22 Year Sel ect - a- Ter m - 23 Year | F F F F F F F F F F |
| UNHH UNHO UNI G UNI H UNJ G UNJ H UNKG UNKH UNLG UNLH | UTHO UTST | Select-a-Term - 23 Year (Plus) Express Issue Deluxe Whole Life Select-a-Term - 24 Year Select-a-Term - 26 Year Select-a-Term - 26 Year Select-a-Term - 27 Year Select-a-Term - 27 Year Select-a-Term - 28 Year Select-a-Term - 28 Year Select-a-Term - 28 Year | F 8 F F F F |
| UNLI UNLS UNMG UNMH UNM6 UNNS UNOS | UNLA UTST | Annual Renewable Term Select-a-Term 10 (Special) Select-a-Term - 29 Year Select-a-Term - 29 Year (Plus) Select-a-Term 15 (Special) Select-a-Term 20 (Special) Select-a-Term 25 (Special) | 1 F F F F |
| UNPO UNPS UNYN UNYS UNZP | UTHO UTST UNCE | Express Issue Premier Whole Life Select-a-Term 30 (Special) Keystone Term 1 (NY) Keystone Term 1 (P+ / R+ Select) (NY) Keystone Term 10 (P+ / R+ Select) (NY) Keystone Term 15 (P+ / R+ Select) (NY) Keystone Term 20 (P+ / R+ Select) (NY) Keystone Term 30 (P+ / R+ Select) (NY) | 8 F 1 1 3 4 5 7 |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|----------------------|--------------|--|---------------------------------|
| UNZY | | Keyst one Term 10 (NY) Keyst one Term 15 (NY) Keyst one Term 20 (NY) | 3 4 5 |
| USED | UTST | Keyst one Term 30 (NY) Sel ect - a- Term - 10 Year Sel ect - a- Term - 15 Year | 5 7 3 4 5 6 7 |
| | | Sel ect - a- Ter m - 20 Year Sel ect - a- Ter m - 25 Year | 5 6 |
| | | Select-a-Term - 30 Year ContinUL Extend Plus - no lapse UL Select-a-Term - Level to 65 | 8 T |
| USEE | | Sel ect - a - Term - Level to 70 Sel ect - a - Term - Level to 75 Sel ect - a - Term - 10 Year (Plus) | U V 3 |
| OOLL | | Sel ect - a- Ter m - 15 Year (Pl us) Sel ect - a- Ter m - 20 Year (Pl us) | 3 4 5 6 7 |
| | | Sel ect - a - Term - 25 Year (Plus) Sel ect - a - Term - 30 Year (Plus) ContinUL Extend Plus - no Lapse UL (+) | 6 7 8 |
| | | Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus) | T U |
| USYD USYE | | Select-a-Term - Level to 75 (Plus) ContinUL - no lapse UL ContinUL - no lapse UL (Plus) | V 8 8 |
| UTCP | UTOM | Term Life Complete - 15 Year Term Life Complete - 20 Year Term Life Complete - 30 Year | 4 5 7 |
| UTED UTEE | UTST | ContinUL Extend Plus - no lapse (\$500K) ContinUL Extend Plus - no lapse (+/500K) | 8 |
| UTEP | UTOM | Term Life Express - 15 Year Term Life Express - 20 Year Term Life Express - 30 Year | 4 5 7 |
| UTES UTFG UTFH | UTSU | LTG Ultra-C NY -10 Year (Special) ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus) | F N N |
| UTFS UTGC | UNCE | LTG Ultra-C NY -15 Year (Special) Keystone Term 1 | F 1 3 |
| | | Keyst one Term 10 Keyst one Term 15 Keyst one Term 20 | 4 5 |
| UTGG UTGH | UTSU | Keyst one Term 30 ROP Select - a-Term - 22 Year ROP Select - a-Term - 22 Year (Plus) | 7 N N |
| UTGP | UNCE | Keyst one Term 1 (P+ / R+ Select) Keyst one Term 10 (P+ / R+ Select) Keyst one Term 15 (P+ / R+ Select) | 1 3 4 |
| UTGS | UTSU | Keystone Term 20 (P+ / R+ Select) Keystone Term 30 (P+ / R+ Select) LTG Ultra-C NY - 20 Year (Special) | 5 7 F |
| UTHE | UTHE | ART100 - Annual Renewable Term Protector Whole Life - Simplified Issue | 1 8 |

| Product Code | Company Code | Product Name | Cat egor y |
|---------------|--------------|---|------------|
| UTHG | UTSU | ROP Select - a-Term - 23 Year | N |
| UTHH UTHO | UTHO | ROP Select-a-Term - 23 Year (Plus) Express Issue Term 20 | N 5 |
| | | Express Issue Term 30 Premier Term 20 (with ROP) | 7 K |
| | | Premier Term 30 (with ROP) | M |
| | | Express Issue Term 65 Premier 65 with ROP | T W |
| UTHS | UTSU | LTG Ultra-C NY -30 Year (Special) | F |
| UTI C | UNCE | Keyst one Term 15 (CA, IN, OR, PA) Keyst one Term 20 (CA, IN, OR, PA) | 4 5 |
| UTI G | UTSU | Keyst one Term 30 (CA, IN, OR, PA) ROP Select - a - Term - 24 Year | 7 N |
| UTI H | 0130 | ROP Select - a - Term - 24 Year (Plus) | N |
| UTI P | UNCE | Keyst one Term 15 (P+/R+) (CA, IN, PA&OR) Keyst one Term 20 (P+/R+) (CA, IN, OR, PA) | 4 5 |
| | | Keyst one Term 30 (P+/R+) (CA, IN, CA, PA) | 7 |
| UTI S UTJG | UTSU | ROPTerm NY - 15 Year (Special / 2006) ROP Select - a - Term - 26 Year | F N |
| UTJH | | ROP Select-a-Term - 26 Year (Plus) | N |
| UTJS UTKG | | ROPTerm NY - 20 Year (Special / 2006) ROP Select - a - Term - 27 Year | F N |
| UTKH | | ROP Select-a-Term - 27 Year (Plus) | N |
| UTLG UTLH | | ROP Select - a - Term - 28 Year ROP Select - a - Term - 28 Year (Plus) | N N |
| UTMG | | ROP Select - a-Term - 29 Year | N |
| UTMH UTNG | | ROP Select-a-Term - 29 Year (Plus) ROP Select-a-Term - 31 Year | N N |
| UTNH | | ROP Select-a-Term - 31 Year (Plus) | N |
| UTOG UTOH | | ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year (Plus) | N N |
| UTPG | | ROP Select - a-Term - 33 Year | N |
| UTPH UTPP | UTOM | ROP Select-a-Term - 33 Year (Plus) Term Life Answers 10 | N 3 |
| | | Term Life Answers 15 | 4 |
| | | Term Life Answers 20 Term Life Answers 30 | 5 7 |
| | | GUL Complete - Guaranteed to 120 GUL Complete - Single Pay | 8 O |
| | | GUL Complete - Single Pay GUL Complete - Pay to 100 | Р |
| | | GUL Complete - pay to 65 GUL Complete - 20 Pay | Q R |
| | | GUL Complete - 10 Pay | S 3 |
| UTPQ | | Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) | 3 4 |
| | | Term Life Answers 20 (Plus) | 4 5 |
| | | Term Life Answers 30 (Plus) GUL Complete - Guaranteed to 120 (Plus) | 7) 8 |
| | | GUL Complete - Single Pay (Plus) | 0 |
| | | GUL Complete - Pay to 100 (Plus) GUL Complete - pay to 65 (Plus) |) P Q |

| Product Code | Company Code | Product Name | Cat egor y |
|--|--------------|--|---|
| UTQG UTQH UTQS UTRG UTRH UTRS UTSS | UTSU | GUL Complete - 20 Pay (Plus) GUL Complete - 10 Pay (Plus) ROP Select-a-Term - 34 Year ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 15 Year (Special) ROP Select-a-Term - 35 Year ROP Select-a-Term - 35 Year (Plus) ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 25 Year (Special) | R S N N F N N F F |
| UTTS UTYD | UTST | ROP Select-a-Term - 30 Year (Special) ContinUL - no lapse (\$500K) ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 | F F 8 J K L M W X |
| UTYE | | ROP Select-a-Term - Level to 75 ContinUL - no lapse (Plus / 500K) ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus) | Y 8 J K L M W X Y |
| MCJJ | WECO | Focus Term 10 - 10 Year Focus Term 15 - 15 Year Focus Term 20 - 20 Year Focus Term 25 - 25 Year Focus Term 30 - 30 Year | 3 4 5 6 7 |
| WCJK | | Focus Term 10 - 10 Year (Super Pf d) Focus Term 15 - 15 Year (Super Pf d) Focus Term 20 - 20 Year (Super Pf d) Focus Term 25 - 25 Year (Super Pf d) Focus Term 30 - 30 Year (Super Pf d) | 3 4 5 6 7 |
| WDCJ | | LifeTime Platinum III LifeTime Platinum III - to age 80 LifeTime Platinum III - to age 85 LifeTime Platinum III - to age 90 LifeTime Platinum III - to age 95 LifeTime Platinum III - to age 100 LifeTime Platinum III - to age 105 LifeTime Platinum III - to age 110 LifeTime Platinum III - to age 110 LifeTime Platinum III - to age 110 LifeTime Platinum III - Pay to 65 LifeTime Platinum III - 20 Pay LifeTime Platinum III - 10 Pay LifeTime Platinum III - to age 65 LifeTime Platinum III - to age 70 LifeTime Platinum III - to age 75 | 8 A B C D E G H O Q R S T U V |

| Product Code | Company Code | Product Name | Cat egor y |
|--------------|--------------|--|----------------------------|
| WDCK | | LifeTime Platinum III (Super Pfd) LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 85 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 95 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 105 (P+) LifeTime Platinum III (Select one pay) LifeTime Platinum III (Select pay to 65) LifeTime Platinum III (Select 10 pay) LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 70 (P+) LifeTime Platinum III - to age 75 (P+) | ·) G ·) H O |
| WESP | WEST | 10- Year Level Term (Preferred Plus) 15- Year Level Term (Preferred Plus) 20- Year Level Term (Preferred Plus) 30- Year Level Term (Preferred Plus) Return of Premium 20- Year (Pfd Plus) | 3 4 5 7 K |
| WESS | | 10- Year Level Term (Super Preferred) 15- Year Level Term (Super Preferred) 20- Year Level Term (Super Preferred) 30- Year Level Term (Super Preferred) Return of Premium 20- Year (Super Pfd) | 3 4 5 7 K |
| WEST | | 10- Year Quarant eed Level Term 15- Year Quarant eed Level Term 20- Year Quarant eed Level Term 30- Year Quarant eed Level Term Ret urn of Premium Term - 20- Year | 3 4 5 7 K |
| Mech | WECO | Secure-T - 10 Year No Lapse UL Secure-T - 15 Year No Lapse UL Secure-T - 20 Year No Lapse UL Secure-T - 25 Year No Lapse UL Secure-T - 30 Year No Lapse UL | 3 4 5 6 7 |
| WECK | | Secure-T - 10 Year No Lapse (Super Pfo Secure-T - 15 Year No Lapse (Super Pfo Secure-T - 20 Year No Lapse (Super Pfo Secure-T - 25 Year No Lapse (Super Pfo | 3 1) 4 1) 5 1) 6 |
| W LP | W LP | Secure-T - 30 Year No Lapse (Super Pfo Life Value Term 20 (Plus) Penn Term 10 (Plus) Penn Term 15 (Plus) Penn Term 20 (Plus) | 1 3 4 5 |
| W LR | | Penn Term 30 (Plus) Life Value Term 20 Penn Term 10 Penn Term 15 Penn Term 20 | 7 1 3 4 5 7 |
| WOLP | | Penn Term 30 Life Value Term 30 (Plus) | 1 |

| Pr oduct | Code | Company Code | Product Name | Cat egor y |
|----------------------|------|--------------|---|----------------------------|
| WOLR WOLS WOWA | | WOWA | Life Value Term 30 Life Value Term 30 (Pfd) Ten Year Renewable and Convertible Term | |
| WOMP | | | Twenty Year Convertible Term Ten Year R & C Term (Preferred Plus) Twenty Year Convertible Term (Pfd Plus) | 5 3 5 3 |
| WRRE | | WERE | WRL TermPlus - 10 Year WRL TermPlus - 15 Year WRL TermPlus - 20 Year | 4 5 |
| WRRP | | | WRL TermPlus - 30 Year WRL TermPlus - 10 (Elite P+/Pfd R+) WRL TermPlus - 15 (Elite P+/Pfd R+) WRL TermPlus - 20 (Elite P+/Pfd R+) | 7 3 4 5 |
| WTRE | | | WRL TermPlus - 30 (Elite P+/Pfd R+) WRL TermPlus - 20 Year with ROP | 7 K |
| WTRP | | | WRL TermPlus - 30 Year with ROP WRL TermPlus - 20 (Pf Plus / w/ROP) WRL TermPlus - 30 (Pfd Plus / w/ROP) | M K M |
| WTRS | | | WRL TermPlus - 20 (Elite / w/ROP) WRL TermPlus - 30 (Pfd Elite / w/ROP) | K M |
| WTSP | | WEST | eTerm 20 - Level Term (Preferred Plus) eTerm 30 - Level Term (Preferred Plus) | 5 7 |
| WTSS | | | eTerm 20 - Level Term (Super Preferred) eTerm 30 - Level Term (Super Preferred) | 5 |
| WTST | | | eTerm 20 - Guarant eed Level Term eTerm 30 - Guarant eed Level Term | 5 7 |
| WUNN | | WILP | Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus) Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus) | 8 E O P R S |
| WUNS | | | Life Choice UL - pay to age 121 Life Choice UL - to age 100 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - 20 Pay Life Choice UL - 10 Pay | 8 E O P R S |