Product Code	Company Code	Product Name	Cat egor y
AAAP	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term 15 Year Level Term 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP) 30 Year Level Term (with ROP) 10 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 21 Year Level Term (Super Pfd/Std Plus 22 Year Level Term (Super Pfd/Std Plus 23 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 26 Year Level Term (Super Pfd/Std Plus 27 Year Level Term (Super Pfd/Std Plus 28 Year Level Term (Super Pfd/Std Plus 29 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 21 Year Level Term (Super Pfd/Std Plus 22 Year Level Term (Super Pfd/Std Plus 23 Year Level Term (Super Pfd/Std Plus) 4) 5) 6) 7) J) K) L
AAI L AGBG AGBH AGCG AGCH AGDG AGDH AGEG AGEH AGFG AGFH AGGG AGHH AGI G AGI H	AM L AMŒ	MegaTerm(NY) 10 - 10 Year Term Sel ect - a - Term - 16 Year Sel ect - a - Term - 16 Year Sel ect - a - Term - 16 Year (Pl us) Sel ect - a - Term - 17 Year Sel ect - a - Term - 17 Year (Pl us) Sel ect - a - Term - 18 Year Sel ect - a - Term - 18 Year Sel ect - a - Term - 18 Year (Pl us) Sel ect - a - Term - 19 Year Sel ect - a - Term - 19 Year (Pl us) Sel ect - a - Term - 19 Year (Pl us) Sel ect - a - Term - 21 Year (Pl us) Sel ect - a - Term - 22 Year Sel ect - a - Term - 22 Year (Pl us) Sel ect - a - Term - 23 Year Sel ect - a - Term - 23 Year (Pl us) Sel ect - a - Term - 24 Year Sel ect - a - Term - 24 Year Sel ect - a - Term - 26 Year Sel ect - a - Term - 26 Year Sel ect - a - Term - 27 Year Sel ect - a - Term - 28 Year (Pl us) Sel ect - a - Term - 28 Year Sel ect - a - Term - 28 Year (Pl us) Sel ect - a - Term - 29 Year Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year Sel ect - a - Term - 29 Year Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 20 (Speci al) Sel ect - a - Term - 25 (Speci al) Term Life 2009 - 10 Year	3
ALSP		Term Life 2009 - 20 Year Term Life 2009 - 30 Year Term Life 2009 - 10 Year (Pfd Plus)	3 5 7 3

Product Code	Company Code	Product Name	Cat egor y
ALSS		Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 30 Year (Pfd Plus) Term Life 2009 - 10 Year (Super) Term Life 2009 - 20 Year (Super)	5 7 3 5 7
ALSU		Term Life 2009 - 30 Year (Super) Term Life 2009 - 10 Year (Ultra) Term Life 2009 - 20 Year (Ultra) Term Life 2009 - 30 Year (Ultra)	7 3 5 7
ALUI ALUS ALW		Generation Planner II (1980 CSO) Generation Planner II (P+ Super/R+ Sel Generation Planner II - U/L no lapse	8) 8
ALWS AMAM	AMAM	Generation Planner II (P+ Super/R+ Sel Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691 Easy Term 30 w/ROP (Simplified 06-9691	3 5 7) K
AMBM		Easy Term 20 w/ROP (Simplified 07-9734 Easy Term 30 w/ROP (Simplified 07-9734) K
AMCO	AMCO	Term 10 Level Term Life Term 15 Level Term Life Term 20 Level Term Life	3 4 5
AMEH AMFI	AMHO AMFI	ART - Annual Renewable Term T2 EZ 20 Year T2 EZ 25 Year T2 EZ 30 Year	1 5 6 7
AMM	AVI V	Advantage Builder Series II w/NLG 175k Advantage Builder - Single Pay 175k Advantage Builder - Pay to 100 175k Advantage Builder - Pay to 65 175k Advantage Builder - 20 Pay 175k	+ 8 + O + P + Q + R
AMMV		Advantage Builder - 10 Pay 175k Advantage Builder Series II (P+) (175k) Advantage Builder - Single Pay (P+/175k Advantage Builder - Pay to 100 (P+/175k Advantage Builder - Pay to 65 (P+/175k Advantage Builder - 20 Pay (P+/175k Advantage Builder - 10 Pay (P+/175k	8) O) P) Q) R
AMP	AMNT	Advantage Builder - 10 Pay (P+/175k ANI CO Select 10 (Plus) ANI CO Select 15 (Plus) ANI CO Select 20 (Plus) ANI CO Select 30 (Plus) ANI CO Select 20 with ROP (Plus)	3 4 5 7 K
AMNT		ANI CO Select 30 with ROP (Plus) ANI CO Select 10 ANI CO Select 15 ANI CO Select 20 ANI CO Select 30 ANI CO Select 20 with ROP	M 3 4 5 7 K
AMSV	AVI V	ANICO Select 30 with ROP Advantage Builder Series III w/NLG	M 8

Pr oduct Co	de Company Code	Product Name	Cat egor y
		Advantage Builder III - Single Pay Advantage Builder III - Pay to 100 Advantage Builder III - Pay to 65 Advantage Builder III - 20 Pay Advantage Builder III - 10 Pay	O P Q R S
AMSW		Advantage Builder Series III w/NLG (P+Advantage Builder - Single Pay (P+)Advantage Builder III - Pay to 100 (P+Advantage Builder - Pay to 65 (P+)Advantage Builder - 20 Pay (P+)) 8 O P Q R
AMTL	AMTA	Advantage Builder - 10 Pay Low-Load 10 Year Term Low-Load 20 Year Term Low-Load 30 Year Term	S 3 5 7
AMTP		Low-Load 30 Year Term (Super Preferred Low-Load 20 Year Term (Super Preferred Low-Load 30 Year Term (Super Preferred) 3) 5
AMIV	AVI V	Advantage Builder Series III w/NLG 175k Advantage Builder III - Single Pay 175k Advantage Builder III - Pay to 100 175k Advantage Builder III - Pay to 65 175k Advantage Builder III - 20 Pay 175k	+ 8 + O + P + Q + R
AMTW		Advantage Builder III - 10 Pay 175k Advantage Builder Series III (P+) (175k Advantage Builder - Single Pay (P+/175k Advantage Builder - Pay to 100 (P+/175k Advantage Builder - Pay to 65 (P+/175k Advantage Builder - 20 Pay (P+/175k Advantage Builder - 10 Pay (P+/175k	8 O P Q R
AMUN	AMSU	Term Protector Series III - LTP 10/10 Term Protector Series III - LTP 15/15 Term Protector Series III - LTP 20/20	S 3 4 5
AMUS		LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred) LTP 20/20 (P+ Elite / R+ Preferred)	3 4 5
AMJV	AVI V	Advantage Builder Series II w/NLG Advantage Builder - Single Pay Advantage Builder - Pay to 100 Advantage Builder - Pay to 65 Advantage Builder - 20 Pay Advantage Builder - 10 Pay	8 O P Q R S
AMJW		Advantage Builder Series II w/NLG (P+) Advantage Builder - Single Pay (P+) Advantage Builder - Pay to 100 (P+) Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+) Advantage Builder - 10 Pay (P+)	8 O P Q R S
ANNP ANNT	AMNT	LTG Universal Life - pay to 100 (Plus) LTG Universal Life - pay to 100	P P
ARMI	AMSV	Home Mortgage Series – 15/15 year Home Mortgage Series – 20/20 year	4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
		Home Mortgage Series - 25/25 year Home Mortgage Series - 30/30 year Home Mortgage Series - 15/15 year/ROP Home Mortgage Series - 20/20 year/ROP Home Mortgage Series - 25/25 year/ROP Home Mortgage Series - 30/30 year/ROP	6 7 J K L M
ARQS ARRG	AMGE	ROP Select-a-Term - 15 Year (Special) ContinUL Extend Plus - no lapse UL Select-a-Term - Level to 65 (WA) Select-a-Term - Level to 70 (WA) Select-a-Term - Level to 75 (WA)	F 8 T U V
	AMGH	Sel ect - a - Term - 10 Year (WA) Sel ect - a - Term - 15 Year (WA) Sel ect - a - Term - 20 Year (WA) Sel ect - a - Term - 25 Year (WA) Sel ect - a - Term - 30 Year (WA)	3 4 5 6 7
ARRH	AMGE	ContinUL Extend Plus - no lapse UL (+) Select-a-Term - Level to 65 (Plus / WA) Select-a-Term - Level to 70 (Plus / WA) Select-a-Term - Level to 75 (Plus / WA)	8 T U V
	AMGH	Sel ect - a - Term - 10 Year (Pl us / WA) Sel ect - a - Term - 15 Year (Pl us / WA) Sel ect - a - Term - 20 Year (Pl us / WA) Sel ect - a - Term - 25 Year (Pl us / WA) Sel ect - a - Term - 30 Year (Pl us / WA)	3 4 5 6 7
ARRS ARSG	AMGE AMGE	ROP Select-a-Term - 20 Year (Special) Select-a-Term - 10 Year Select-a-Term - 15 Year Select-a-Term - 20 Year	F 3 4 5
		Select-a-Term - 25 Year Select-a-Term - 30 Year ContinUL Extend Plus - no lapse (500K) ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year	6 7 8 J K
		ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year Select-a-Term - Level to 65 Select-a-Term - Level to 70 Select-a-Term - Level to 75	L M T U V
ARSH		ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75 Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus)	W X Y 3 4
		Sel ect - a - Term - 20 Year (Plus) Sel ect - a - Term - 25 Year (Plus) Sel ect - a - Term - 30 Year (Plus) ContinUL Extend Plus - no Lapse (+/500)	5 6 7
		ROP Select - a - Term - 15 Year (Plus) ROP Select - a - Term - 20 Year (Plus) ROP Select - a - Term - 25 Year (Plus)	J K L

Product Code	Company Code	Product Name	Cat egor y
		ROP Select-a-Term - 30 Year (Plus) Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	M T U V W X Y
ARSS ARTS	AMGG	ROP Select - a-Term - 25 Year (Special)	F F
ARXG ARXH	AMGE	ROP Select-a-Term - 30 Year (Special) ContinUL - no lapse (500K) ContinUL - no lapse (Plus / 500K)	8 8
ARXT	AMSV	Home Mortgage Series - 15/5 year Home Mortgage Series - 20/5 year Home Mortgage Series - 25/5 year Home Mortgage Series - 30/5 year Home Mortgage Series - 15/5 year/ROP Home Mortgage Series - 20/5 year/ROP Home Mortgage Series - 25/5 year/ROP Home Mortgage Series - 30/5 year/ROP Home Mortgage Series - 30/5 year/ROP	4 5 6 7 J K L M
ASFG ASFH ASGG ASGH	AMGG	ROP Sel ect - a- Term - 21 Year ROP Sel ect - a- Term - 21 Year (Pl us) ROP Sel ect - a- Term - 22 Year ROP Sel ect - a- Term - 22 Year (Pl us)	N N N N
ASHG ASHH ASI G ASI H		ROP Select - a - Term - 23 Year ROP Select - a - Term - 23 Year (Plus) ROP Select - a - Term - 24 Year ROP Select - a - Term - 24 Year (Plus)	N N N N
ASJG ASJH ASKG		ROP Select - a - Term - 26 Year ROP Select - a - Term - 26 Year (Plus) ROP Select - a - Term - 27 Year	N N N
ASKH ASLG ASLH		ROP Select - a - Term - 27 Year (Plus) ROP Select - a - Term - 28 Year ROP Select - a - Term - 28 Year (Plus)	N N N
ASMG ASMH ASNG		ROP Select - a - Term - 29 Year ROP Select - a - Term - 29 Year (Plus) ROP Select - a - Term - 31 Year	N N N
ASNH ASOG ASOH		ROP Select - a - Term - 31 Year (Plus) ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year (Plus)	N N N
ASPG ASPH ASQG		ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year (Plus) ROP Select - a - Term - 34 Year	N N N
ASQH ASRG ASRH		ROP Select - a - Term - 34 Year (Plus) ROP Select - a - Term - 35 Year ROP Select - a - Term - 35 Year (Plus)	N N N
ASSP	ASSU	Term 350 Plus - 10-year Term (Pfd Plus Term 350 Plus - 15-year Term (Pfd Plus Term 350 Plus - 20-year Term (Pfd Plus Term 350 Plus - 30-year Term (Pfd Plus) 3) 4) 5
ASSU		Term 350 Plus - 10-year Term Term 350 Plus - 15-year Term	3 4

Product Code	Company Code	Product Name	Cat egor y
		Term 350 Plus - 20-year Term	5
		Term 350 Plus - 30-year Term Level Benefit W.L Simplified Issue	7 8
ASTP		Non Med Term 350 - 10 Year (Select +)	3
7.011		Non Med Term 350 - 15 Year (Select +)	4
		Non Med Term 350 - 20 Year (Select +)	5
		Non Med Term 350 - 30 Year (Select +)	7
ASTU		Non Med Term 350 - 10 Year Level	3
		Non Med Term 350 - 15 Year Level	4 5 7
		Non Med Term 350 - 20 Year Level Non Med Term 350 - 30 Year Level	5 7
ASWP		Term 350 Plus - 10-year Term (Plus/WA)	3
7.011		Term 350 Plus - 15-year Term (Plus/WA)	4
		Term 350 Plus - 20-year Term (Plus/WA)	4 5 7
		Term 350 Plus - 30-year Term (Plus/WA)	7
ASWU		Term 350 Plus - 10-year Term (WA)	3
		Term 350 Plus - 15-year Term (WA)	4
		Term 350 Plus – 20-year Term (WA) Term 350 Plus – 30-year Term (WA)	5 7
ATRG	AMGE	Term 350 Plus – 30-year Term (WA) ContinUL – no lapse UL	8
ATRH	7 WOL	ContinUL - no lapse UL (Plus)	8
AUOP	AURO	10-Year Term (issue ages 71-75)	3
AURO		10-Year Term	3 3 5 7 5 7
AVDP	AVI V	Term 20 (Premier P+ / Standard+ R+ / MD) 5
A) (D) (Term 30 (Premier P+ / Standard+ R+ / MD) 7
AVDV		Ter m 20 (MD) Ter m 30 (MD)	5
AVI P		Annual Renewal Term (Premier/Standard+	
, , , , ,		10 Year Term (Premier P+ / Standard+ R+	3
		20 Year (Premier P+ / Standard+ R+)) 1) 3 5) 7
		30 Year Term (Premier P+ / Standard+ R+	
		Guarantee UL Solution (Premier)	8
		Guarantee UL Solution - Single Pay (P+	
		Guarantee UL Solution - Pay to 100 (P+Guarantee UL Solution - Pay to 65 (P+	•
		Guarantee UL Solution - 20 Pay (P+	
		Guarantee UL Solution - 10 Pay (P+	
AVI V		Annual Renewal Term 01-2010	1
		10 Year Term 01-2010	3
		20 Year Term 01-2010	3 5 7
		30 Year Term 01-2010 Guarantee UL Solution	<i>7</i> 8
		Guarantee UL Solution - Single Pay	Ö
		Guarantee UL Solution - Pay to 100	P
		Guarantee UL Solution - Pay to 65	Q
		Guarantee UL Solution - 20 Pay	R
A \	A) /I \/	Guarantee UL Solution - 10 Pay	S
AVNP	AVI Y	Guarantee UL Solution (Premier) Guarantee UL Solution	8
AVNV AVSP	AVI V	Guarantee OL Solution Guarantee UL Solution II (Premier)	8 8
AVSV	/ \ V V	Guarantee UL Solution Series II	8
- - -			•

Pr oduct Code	Company Code	Product Name	Cat egor y
AVUE	AVI Y	Empire Solution Series II w/NLG	8
AVUP	A	Empire Solution Series II w/NLG (P+)	8
AVWP	AVI V	Annual Renewal Term (Premier/Std+/WA) Term 10 (Premier P+ / Standard+ R+ /WA)	1
		Term 20 (Premier P+ / Standard+ R+ / WA)	
		Term 30 (Premier P+ / Standard+ R+ / WA)	7
AVVW		Annual Renewal Term (WA)	1
		Term 10 (WA)	3
		Term 20 (WA)	3 5 7
AVYE	AVI Y	Term 30 (WA)	<i>7</i> 8
AVYE	AVIY	Empire Solution Series II w/NLG 175k+ Empire Solution Series II (P+) (175k)	8 8
AVZP		Annual Renewal Term (Premier/Standard+)	
, (VZ)		Term 10 (Premier P+ / Standard+ R+)	3
		Term 20 (Premier P+ / Standard+ R+)	5 7
		Term 30 (Premier P+ / Standard+ R+)	
AVZV		Annual Renewal Term	1
		Term 10	3 5
		Ter m 20 Ter m 30	5 7
AXTO	AXAA	TermOne (SM) - One Year Non-Renewable	1
AXYA	70001	Annual Renewable Term (151X) w/10%	1
AXYP		Annual Renewable Term (Elite/+/151/10%)	1
AXZA		Annual Renewable Term (151X)	1
		Equitable Term 10 (151X)	3
		Equitable Term 15 (151X)	4
AXZP		Equitable Term 20 (151X) Annual Renewable Term (Elite/Plus / 151)	5 1
/V/ZI		Equitable Term 10 (Elite/Plus / 151X)	3
		Equitable Term 15 (Elite/Plus / 151X)	4
		Equitable Term 20 (Elite/Plus / 151X)	5
BALT	BALT	Secure Solution Protector - 10 Year Terr	
		Secure Solution Protector - 15 Year Terr	
		Secure Solution Protector - 20 Year Terr Secure Solution Protector - 30 Year Terr	
BANN	BANN	Life Value Term 20 (Plus)	'' , 1
D/ 11 41 4	<i>D</i> , (1414	OPTerm 10 - 10 Year Term (Plus)	3
		OPTerm 15 – 15 Year Term (Plus)	4
		OPTerm 20 - 20 Year Term (Plus)	5 7
		OPTerm 30 - 30 Year Term (Plus)	
BANS		Life Umbrella UL 120 - Gtd to 120 (Plus) Life Value Term 20	8 1
DAINO		OPTerm 10 - 10 Year Term	3
		OPTerm 15 - 15 Year Term	4
		OPTerm 20 - 20 Year Term	5 7
		OPTerm 30 - 30 Year Term	
DON IN I		Life Umbrella UL 120 - Guaranteed to 120	
BONN		Life Value Term 30 (Plus)	1 3
		OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR)	3 4
		OPTerm 20 - 20 Year Term (Plus/OR)	5
		2. 13 20 20 10a. 101 (11 do) 5ty	· ·

Pr oduct Code	Company Code	Product Name	Cat egor y
BONP BONS		OPTerm 30 - 30 Year Term (Plus/OR) Life Value Term 30 (Pfd) Life Value Term 30 OPTerm 10 - 10 Year Term (OR)	7 1 1 3
BOSP BOST BUNN	BOST BANN	OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR) OPTerm 30 - 30 Year Term (OR) Legacy Whole Life (Elite Plus) Legacy Whole Life Life Choice UL - pay to age 121 (Plus)	4 5 7 P 8
BUNS		Life Choice UL - to age 100 (Plus) Life Choice UL - pay to age 121	8 E 8 E 3 3
	OFDE	Life Choice UL - to age 100	E
CERE CEST	CERE CEST	10 Year Level Term Plan 10 Year Level Premium Term	3
CETN	CETN	Term Quarant eed 10 (CT) Term Quarant eed 15 (CT)	
		Term Quarant eed 20 (CT)	4 5 6 7
		Term Quarant eed 25 (CT) Term Quarant eed 30 (CT)	6 7
CETP		Term Quarant eed 10 (CT´/ Pf +/ Rg+)	3 4
		Term Guarant eed 15 (CT / Pf + / Rg+) Term Guarant eed 20 (CT / Pf + / Rg+)	5
		Term Guarant eed 25 (CT / Pf + / Rg+)	6
CI DN	CINN	Term Guaranteed 30 (CT / Pf + / Rg+) LifeHorizons Termsetter 15 (MD)	7 4
CI DP		LifeHorizons Termsetter 30 (MD)	7
CI DP		LifeHorizons Termsetter 15 (Sup/Sel/MD) LifeHorizons Termsetter 30 (Sup/Sel/MD)	7
CI NN		LifeHorizons Termsetter 10 LifeHorizons Termsetter 15	3 4
		LifeHorizons Termsetter 20	5
		LifeHorizons Termsetter 25 LifeHorizons Termsetter 30	5 6 7
		Termsetter ROP 15 Year	J
		Termsetter ROP 20 Year Termsetter ROP 25 Year (w/ROP)	K
		Termsetter ROP 25 Year (w/ROP) Termsetter ROP 30 Year (w/ROP)	M
CI NP		Perpet UL 121 - Pay to 100 LifeHorizons Termsetter 10 (Sup/Sel)	P 3
OI NE		LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel)	4
		LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel)	5 6
		LifeHorizons Termsetter 30 (Sup/Sel)	7
		Termsetter ROP 15 Year (Sup/Sel) Termsetter ROP 20 Year (Sup/Sel)	J K
		Termsetter ROP 25 Year (Sup/Sel)	L
		Termsetter ROP 30 Year (Sup/Sel) PerpetUL 121 - Pay to 100 (Sup/Sel)	M P
CI RN		Life Horizons UL 120	Р
CI RP		Life Horizons UL 120 (Select Plus)	Р

Pr oduct Code	Company Code	Product Name	Cat egor y
CIVOR	CONS	Conseco Mortgage Term - 10 Year Conseco Mortgage Term - 15 Year Conseco Mortgage Term - 20 Year Conseco Mortgage Term - 30 Year Conseco Mortgage Term - 20 Year (w/ROP Conseco Mortgage Term - 30 Year (w/ROP	
COBD COBP	COLU	Term Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Pfd Plus) Nautical Term - 20 Year (Pfd Plus) Nautical Term - 30 Year (Pfd Plus) Nautical Term - 20 Year with ROP (Pfd+	5 3 5 7 K
COBS		Nautical Term - 30 Year with ROP (Pfd+Nautical Term - 10 Year (Super Pfd) Nautical Term - 20 Year (Super Pfd) Nautical Term - 30 Year (Super Pfd) Nautical Term - 20 Year with ROP (Super	3 5 7 K
COBU		Nautical Term - 30 Year with ROP (Super Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year with ROP	3 5 7 K
COCL COEL COFL	COLL COLM	Nautical Term - 30 Year with ROP Term Line 10 - 10 Year R&C Term Term Line 15 - 15 Year R&C Term CLIC 10 - 10 Year R & C Term	M 3 4 3
COLC	COLM COLL	Term Line 20 - 20 Year (Low Band) Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term Dignified Choice - Classic I Whole Life	5 4 5 8
COLE	COLM	Term Line 10 - 10 Year R&C Term Term Line 20 - 20 Year R&C Term	3 5 3
COMP	COMP	Term Life Answers 10 Term Life Answers 15 Term Life Answers 20 Term Life Answers 30 GUL Complete - Guaranteed to 120	4 5 7
COMS		Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus) Term Life Answers 30 (Plus)	8 3 4 5 7
CONP	CONS	GUL Complete - Guaranteed to 120 (Plus Conseco Term - 15 Year (Pfd Plus) Conseco Term - 20 Year (Pfd Plus) Conseco Term - 30 Year (Pfd Plus) Conseco Term - 20 Year (with ROP/Pfd+)	4 5 7 K
CONS		Conseco Term - 30 Year (with ROP/Pfd+) Conseco Term - 15 Year Conseco Term - 20 Year Conseco Term - 30 Year Conseco Term - 20 Year Conseco Term - 30 Year (with ROP) Conseco Term - 30 Year (with ROP)	M 4 5 7 K M

Pr oduct Code	Company Code	Product Name	Cat egor y
CONT	COTG	Annual Renewable Term to Age 100	1
COOP	COLU	5 Year Renewable Term Nautical Term - 10 Year (Pfd Plus/OR)	2 3
	33_3	Nautical Term - 20 Year (Pfd Plus/OR)	3 5
		Nautical Term - 30 Year (Pfd Plus/OR)	7
		Nautical Term - 20 Year with ROP (P+/OR	
cccs		Nautical Term - 30 Year with ROP (P+/OR Nautical Term - 10 Year (Super Pfd/OR)) M 3
0000		Nautical Term - 20 Year (Super Pfd/OR)	5
		Nautical Term - 30 Year (Super Pfd/OR)	7
		Nautical Term - 20 Year with ROP (Sp/OR	
COOU		Nautical Term - 30 Year with ROP (Sp/OR Nautical Term - 10 Year (OR)	
		Nautical Term – 10 Year (OR) Nautical Term – 20 Year (OR)	3 5
		Nautical Term - 30 Year (OR)	7
		Nautical Term - 20 Year with ROP (OR)	K
	END	Nautical Term - 30 Year with ROP (OR)	M
EM/U	EMPL	EMCNL Term - 10 Year EMCNL Term - 15 Year	3
		EMCNL Term - 20 Year	4 5 7
		EMCNL Term - 30 Year	
EM/V		EMONL Term - 10 Year (Pfd Plus)	3 4 5 7
		EMCNL Term - 15 Year (Pfd Plus)	4
		EMCNL Term - 20 Year (Pfd Plus) EMCNL Term - 30 Year (Pfd Plus)	5 7
FI CE	FI RD	Simple Term - 10 Year	3
		Simple Term - 15 Year	4
		Simple Term - 20 Year	5
FI CP	ŒAN	Simple Term – 30 Year Lifetime FlexPlus II	7 8
1101	CLAIV	Lifetime FlexPlus II - Single Pay	Ö
		Lifetime FlexPlus II - Pay to 65	Q
		Lifetime FlexPlus II - 20 Pay	R
FI CQ		Lifetime FlexPlus II - 10 Pay	S) 8
1100		Lifetime FlexPlus II (P+ Best/R+ Select Lifetime FlexPlus II - Single Pay (P+/R	,
		Lifetime FlexPlus II - Pay to 65 (P+/R+	
		Lifetime FlexPlus II - 20 Pay (P+/R+)	R
EL DA	EL DA	Lifetime FlexPlus II - 10 Pay (P+/R+)	S
FI RA	FI RA	Low-Load 10 Year Term Low-Load 20 Year Term	ა 5
FI RB		Low-Load 10 Year Term (Super Preferred	S 3 5) 3) 5
		Low-Load 20 Year Term (Super Preferred	5
FLMM	FI DL	Rapid Decision Mortgage Term - 40 Year	0
		Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year	4 5
		Rapid Decision Mortgage Term - 30 Year	7
FLRM		Rapid Decision Term - 5 Year	4 5 7 2 3
		Rapid Decision Term - 10 Year	3
		Rapid Decision Term - 15 Year	4 5
		Rapid Decision Term - 20 Year	5

Pr oduct (Code Company Cod	de Product Name	Cat egor y
FRCP	ŒAN	Rapid Decision Term - 30 Year Colony 10 Colony 15 Colony 20	7 3 4 5 7
FRCQ		Colony 30 Colony 10 (P+ Pfd Best / R+ Select) Colony 15 (P+ Pfd Best / R+ Select) Colony 20 (P+ Pfd Best / R+ Select) Colony 20 (P+ Pfd Best / R+ Select)	7 3 4 5
FRCS		Col ony 30 (P+ Pf d Best / R+ Select) Col ony 10 (St andar d) Col ony 15 (St andar d) Col ony 20 (St andar d) Col ony 30 (St andar d)	3 4 5 7 3 4 5 7
FRUP		Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no Lapse UL to 100	7 3 4 5 7 E G
FRUQ		GenGuard UL - no Lapse UL to 105 CoLony Term UL 10 (50K-199K / P+/R+) CoLony Term UL 15 (50K-199K / P+/R+) CoLony Term UL 20 (50K-199K / P+/R+) CoLony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no Lapse to 100 (P+/R+) GenGuard UL - no Lapse to 105 (P+/R+)	3 4 5 7 E G
FRXP		Col ony Term UL 10 (50K-199K / ages 66+) Col ony Term UL 15 (50K-199K / ages 61+) Col ony Term UL 20 (50K-199K / age 56+) Col ony Term UL 30 (50K-199K / ages 46+)	3 4 5
FRXQ		Col ony Term UL 10 (50K-199K/66+/P+/R+) Col ony Term UL 15 (50K-199K/61+/P+/R+) Col ony Term UL 20 (50K-199K/56+/P+/R+) Col ony Term UL 30 (50K-199K/46+/P+/R+)	3 4 5 7
FRYP		Col ony Term UL 10 (200K+) Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+) Col ony Term UL 30 (200K+)	3 4 5 7
FRYQ		Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+) Col ony Term UL 30 (200K+ / P+/R+)	3 4 5 7
FRZP		Col ony Term UL 10 (200K+ / ages 66+) Col ony Term UL 15 (200K+ / ages 61+) Col ony Term UL 20 (200K+ / age 56+) Col ony Term UL 30 (200K+ / ages 46+)	3 4 5 7
FRZQ		Col ony Term UL 10 (200K+ / 66+ / P+/ R+) Col ony Term UL 15 (200K / 61+ / P+/ R+) Col ony Term UL 20 (200K / 56+ / P+/ R+) Col ony Term UL 30 (200K+ / 46+ / P+/ R+)	3 4 5 7
FTLI	FI RM	Guarant eed Level Term 10 Guarant eed Level Term 15	3 4

Product Code	Company Code	Product Name	Cat egor y
FTLP		Guaranteed Level Term 20 Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	5 7 3 4 5 7
ŒCP	GECA .	GLT 30 (P+ Elite / R+ Std+) Lifetime FlexPlus II Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay	8 O Q R
ŒQ		Lifetime FlexPlus II - 10 Pay Lifetime FlexPlus II (P+ Best/R+ Select Lifetime FlexPlus II - Single Pay (P+/R Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+) Lifetime FlexPlus II - 10 Pay (P+/R+)	+ O) Q R
GGCA	GUAR	Lifetime FlexPlus II - 10 Pay (P+/R+) Level Term Gold 10 (extended conv.) Level Term Gold 15 (extended conv.) Level Term Gold 20 (extended conv.) Level Term Gold 30 (extended conv.)	S 3 4 5 7
GGCE		Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.) Level Term Gold 30 (Elite/ext. conv.)	7 3 4 5 7
GGCP		Level Term Gold 10 (Pf d Plus/ext. conv Level Term Gold 15 (Pf d Plus/ext. conv Level Term Gold 20 (Pf d Plus/ext. conv Level Term Gold 30 (Pf d Plus/ext. conv) 3) 4) 5
GGLA		Yearly Renewable Term (YRT) Gold Level Term Gold 10 Level Term Gold 15 Level Term Gold 20 Level Term Gold 30	, 1 3 4 5 7
GGLE		YRT Gold (Elite) Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite)	7 1 3 4 5 7
GGLP		Level Term Gold 30 (Elite) YRT Gold (Preferred Plus) Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus)	1 3
GLEA	GLEA	Level Term Gold 30 (Preferred Plus) Gleaner Term - 10-Year Gleaner Term - 15-Year Gleaner Term - 20-Year Gleaner Term - 30-Year	4 5 7 3 4 5 7 3
GLEE		Gleaner Term - 10-Year (Elite Pfd) Gleaner Term - 15-Year (Elite Pfd) Gleaner Term - 20-Year (Elite Pfd) Gleaner Term - 30-Year (Elite Pfd) Gleaner Term - 30-Year (Elite Pfd)	7 3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
GLES		Gleaner Term - 10-Year (Super Pfd) Gleaner Term - 15-Year (Super Pfd) Gleaner Term - 20-Year (Super Pfd) Gleaner Term - 30-Year (Super Pfd)	3 4 5 7
GOVE	GOVE	Mark X - 10 Year Level Term Mark X - 15 Year Level Term Mark X - 20 Year Level Term	3 4
GOVP		Mark X - 10 Year (Preferred Plus) Mark X - 15 Year (Preferred Plus) Mark X - 20 Year (Preferred Plus)	5 3 4 5
GRAN	GRAN	Sel ect Choi ce 10 - 10 Year Level Term Sel ect Choi ce 15 - 15 Year Level Term Sel ect Choi ce 20 - 20 Year Level Term	5 3 4 5 7
GRAP		Select Choice 30 - 30 Year Level Term Select Choice 10 - (Executive Preferred Select Choice 15 - (Executive Preferred Select Choice 20 - (Executive Preferred) 3) 4) 5
GRCP	GECA .	Select Choice 30 - (Executive Preferred Sure Term 10 Sure Term 15 Sure Term 20	7 3 4 5 7
GRCQ		Sure Term 30 Sure Term 10 (P+ Pf d Best / R+ Select) Sure Term 15 (P+ Pf d Best / R+ Select) Sure Term 20 (P+ Pf d Best / R+ Select)	3 4 5
GRCS		Sure Term 30 (P+ Pf d Best / R+ Select) Sure Term 10 (Standard) Sure Term 15 (Standard) Sure Term 20 (Standard)	7 3 4 5
GRUP		Sure Term 30 (Standard) Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no Lapse UL to 100	7 3 4 5 7 E
GRUQ		GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	G 3 4 5 7 E G
GRXP		GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (50K-199K / ages 66+) Colony Term UL 15 (50K-199K / ages 61+) Colony Term UL 20 (50K-199K / ages 56+) Colony Term UL 30 (50K-199K / ages 46+)) 3) 4 5
GRXQ		Col ony Term UL 10 (50K-199K/66+/P+/R+) Col ony Term UL 15 (50K-199K/61+/P+/R+) Col ony Term UL 20 (50K-199K/56+/P+/R+) Col ony Term UL 30 (50K-199K/46+/P+/R+)	, 3 4 5 7
GRYP		Colony Term UL 10 (200K+)	3

Product Code	Company Code	Product Name	Cat egor y
GRYQ		Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+) Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+)	4 5 7 3 4 5 7
GRZP		Col ony Term UL 30 (200K+ / P+/R+) Col ony Term UL 10 (200K+ / ages 66+) Col ony Term UL 15 (200K+ / ages 61+) Col ony Term UL 20 (200K+ / ages 56+) Col ony Term UL 30 (200K+ / ages 46+)	3
GRZQ		Col ony Term UL 10 (200K+ / 66+ / P+/ R+) Col ony Term UL 15 (200K / 61+ / P+/ R+) Col ony Term UL 20 (200K / 56+ / P+/ R+) Col ony Term UL 30 (200K+ / 46+ / P+/ R+)	4 5 7 3 4 5 7
GYXP GYXT GZUP	GENY	Lifetime FlexPlus II - Pay to 65 (P+/R+Lifetime FlexPlus II - Pay to 65 Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no lapse UL to 100	Q 3 4 5 7 E
GZUQ		GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+)	G 3 4 5 7 E G
GZXP		Col ony Term UL 10 (50K-199K / ages 66+ Col ony Term UL 15 (50K-199K / ages 61+ Col ony Term UL 20 (50K-199K / age 56+) Col ony Term UL 30 (50K-199K / ages 46+) 3) 4 5
GZXQ		Col ony Term UL 10 (50K-199K/66+/P+/R+) Col ony Term UL 15 (50K-199K/61+/P+/R+) Col ony Term UL 20 (50K-199K/56+/P+/R+) Col ony Term UL 30 (50K-199K/46+/P+/R+)	, , , , , , , , , , , , , , , , , , ,
GZYP		Col ony Term UL 10 (200K+) Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+) Col ony Term UL 30 (200K+)	3 4 5 7
GZYQ		Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+) Col ony Term UL 30 (200K+ / P+/R+)	3 4 5 7
GZZP		Col ony Term UL 10 (200K+ / ages 66+) Col ony Term UL 15 (200K+ / ages 61+) Col ony Term UL 20 (200K+ / age 56+) Col ony Term UL 30 (200K+ / ages 46+)	3 4 5 7 3
GZZQ		Col ony Term UL 10 (200K+ / 66+ / P+/ R+) Col ony Term UL 15 (200K / 61+ / P+/ R+)	3 4

Product Code	Company Code	Product Name	Cat egor y
HARB	HART	Colony Term UL 20 (200K / 56+ / P+/ R+) Colony Term UL 30 (200K+ / 46+ / P+/ R+) Hartford Bi centennial Term 10 (Pf Best Hartford Bi centennial Term 15 (Pf Best Hartford Bi centennial Term 20 (Pf Best) 4) 5
HARP		Hartford Bi centenni al Term 30 (Pf Best Hartford Bi centenni al Term 10 (Pf d+) Hartford Bi centenni al Term 15 (Pf d+) Hartford Bi centenni al Term 20 (Pf d+)) 7 3 4 5 7
HART		Hartford Bicentennial Term 30 (Pfd+) Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 Hartford Bicentennial Term 30	7 3 4 5 7
HAUP		Hartford Bicentennial Freedom UL (P+)	
HAUT		Hartford Bicentennial Freedom UL	8 8) 3) 4) 5
HAYB	HARY	Hartford Bicentennial Term 10 (Pf Best) 3
		Hartford Bicentennial Term 15 (Pf Best) 4
		Hartford Bicentennial Term 20 (Pf Best) 5
HAYP		Hartford Bicentennial Term 30 (Pf Best Hartford Bicentennial Term 10 (Pfd+)	, 7 3
		Hartford Bicentennial Term 15 (Pfd+)	4
		Hartford Bicentennial Term 20 (Pfd+)	5
		Hartford Bicentennial Term 30 (Pfd+)	7
HAYT		Hartford Bicentennial Term 10	3
		Hartford Bicentennial Term 15	4
		Hartford Bicentennial Term 20	5
HOUS	HOUS	Hartford Bicentennial Term 30	/
пооз	псоз	Simple Term - 10 Year Simple Term - 15 Year	4 5 7 3 4 5 7 3 4 5
		Simple Term - 20 Year	5
		Simple Term - 30 Year	7
HYUP	HARY	Hartford Bicentennial Freedom UL (P+)	8
HYUT		Hartford Bicentennial Freedom UL	8
I LLI	I LLI	10-Year Term	3
		15-Year Term	4
		20-Year Term 30-Year Term	5 7
		Life Foundations Whole Life - Continuou	
		15-Year Term (with ROP)	Ĵ
		20-Year Term (with ROP)	K
		30-Year Term (with ROP)	М
I LLP		10-Year Term (Super / Ultra Std)	3
		15-Year Term (Super / Ultra Std)	4
		20-Year Term (Super / Ultra Std) 30-Year Term (Super / Ultra Std)	5 7
		15-Year Term (Super/Ultra Std/ w/ROP)	J
		20-Year Term (Super/Ultra Std / w/ROP)	K
		30-Year Term (Super/Ultra Std / w/ROP)	M
I NDU	I NDU	Critical Choice Term - 15 Year	4
		Critical Choice Term - 20 Year	5

Product Code	Company Code	Product Name	Cat egor y
I NXD		Critical Choice Term - 30 Year Critical Choice Term - 20 Year (w/ROP) Critical Choice Term - 30 Year (w/ROP) Critical Choice Term - 15/5 Year Critical Choice Term - 20/5 Year Critical Choice Term - 30/5 Year Critical Choice Term - 20/5 Year	
I OFE	I NDE	Critical Choice Term - 30/5 Year (w/ROF Foresters Lifefirst - 10 Year Foresters Lifefirst - 20 Year	P) M 3 5 7
I OFP		Foresters Lifefirst - 30 Year Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (Plus)	7 3 5 7
I ONE		Foresters Lifefirst - 30 Year (Plus) Foresters Lifefirst - 20 Year (non-med) Foresters Lifefirst - 30 Year (non-med) Lifefirst - 20 Year (non-med / w/ROP)	5 7 K
JCCK	JACK	Lifefirst - 30 Year (non-med / w/ROP) Protector 10-Year Term Protector 15-Year Term	M 3 4
JCCP		Protector 20-Year Term Protector 10-Year Term (P+) Protector 15-Year Term (P+)	5 3 4
JHCP	JOHU	Protector 20-Year Term (P+) 15 Year Level (Super/Std+ with CER) 20 Year Level (Super/Std+ with CER)	5 4 5
JHCU		15 Year Level Premium Term (with CER)	4
JHGP		20 Year Level Premium Term (with CER) 10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+	·) 4
		20 Year Level Premium Term (Super Std+ Protection UL-G09 (Super/Std+) Protection UL-G09 - 1 Pay (Super/Std+) Protection UL-G09 - 20 Pay (Super/Std+) Protection UL-G09 - 10 Pay (Super/Std+)	5 8 O R S
JHGU		10 Year Level Premium Term 15 Year Level Premium Term 20 Year Level Premium Term Protection UL-G09 Protection UL-G09 - Single Pay	3 4 5 8 O
JYCN	JOHY	Protection UL-G09 - 20 Pay Protection UL-G09 - 10 Pay 15 Year Level Premium Term (with CER)	R S 4
	-	20 Year Level Premium Term (with CER)	5
JYCP		15 Year Level (Super/Std+ with CER) 20 Year Level (Super/Std+ with CER)	4 5
JYYN		10 Year Level Premium Term 15 Year Level Premium Term 20 Year Level Premium Term Protection UL-G09 Protection UL-G09 - Single Pay	3 4 5 8 O

Product Code	Company Code	Product Name	Cat egor y
JYYP		Protection UL-G09 - 20 Pay Protection UL-G09 - 10 Pay 10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+ Protection UL-G09 (Super/Std+) Protection UL-G09 - 1 Pay (Super/Std+) Protection UL-G09 - 20 Pay (Super/Std+)) 4
JYZN		Protection UL-G09 - 10 Pay (Super/Std+) 10 Year Level Premium Term (ages 71+) 15 Year Level Premium Term (ages 66+)	S 3 4
JYZP		20 Year Level Premium Term (ages 61+) 10 Year Level Term (Super Pf d/ages 71+) 15 Year Level Term (Super Pf d/ages 66+) 20 Year Level Term (Super Pf d/ages 61+)	5 3 4
LBTE	LNBE	TrueTerm - 10 Year TrueTerm - 15 Year TrueTerm - 20 Year TrueTerm - 30 Year	3 4 5 3 4 5 3 4 5 7
LBTP		Legacy Secure 2007 no lapse UL (Band 1 TrueTerm - 10 Year (P+ Elite, R+ Select TrueTerm - 15 Year (P+ Elite, R+ Select TrueTerm - 20 Year (P+ Elite, R+ Select TrueTerm - 30 Year (P+ Elite, R+ Select	3) 4) 5) 7
LBUE LBUP LBVE LBVP		Legacy Secure 2007 (Pfd Elite / Band 1 Legacy Secure 2007 no lapse UL (Band 2 Legacy Secure 2007 (Pfd Elite / Band 2 Legacy Secure 2007 no lapse UL (Band 3 Legacy Secure 2007 (Pfd Elite / Band 3	8) 8) 8
LDI N LDI P	LNNA	LifeElement (SM) Level Term - 10 (MD) LifeElement (SM) Level Term - 20 (MD) LifeElement (SM) Level Term - 10 (P+/MD)	3 5 \
LGWL	LNBE	LifeElement (SM) Level Term - 20 (P+/MD TrueTerm - 10 Year (WA) TrueTerm - 15 Year (WA) TrueTerm - 20 Year (WA)	4 5
LGWM		TrueTerm - 30 Year (WA) TrueTerm - 10 Year (P+ Elite, R+ Sel/WA TrueTerm - 15 Year (P+ Elite, R+ Sel/WA TrueTerm - 20 Year (P+ Elite, R+ Sel/WA) 4) 5
LI BB	LI BB	TrueTerm - 30 Year (P+ Elite, R+ Sel/WA Passport 20 Plus with ROP feature Passport 30 Plus with ROP feature	, , , , К М
LI BE LI BP	LI BE LI BB	Annual Renewable Term to Age 75 Passport 20 Plus with ROP feature Elit Passport 30 Plus with ROP feature Elit	1 e K
LI BS	LI BE	RBC ExpressTERM - 10 Year RBC ExpressTERM - 15 Year RBC ExpressTERM - 20 Year	3 4 5
LI DN LI DP	LNNA	LGUL (PR) LGUL (P+ / PR)	8 8

Pr oduct Code	Company Code	Product Name	Cat egor y
LILE	LI BE	RBC Level TERM - 10 Year Term RBC Level TERM - 15 Year Term RBC Level TERM - 20 Year Term RBC Level TERM - 30 Year Term	3 4 5 7
LI LP		RBC Level TERM - 10 Year Term (Plus) RBC Level TERM - 15 Year Term (Plus) RBC Level TERM - 20 Year Term (Plus) RBC Level TERM - 30 Year Term (Plus)	3 4 5 7
LI NN LI NP	LNNA	LGUL (P+)	8
LI SB	LI BE	RBC ExpressTERM II - 10 Year RBC ExpressTERM II - 15 Year RBC ExpressTERM II - 20 Year RBC ExpressTERM II - 30 Year	8 3 4 5 7
LNI N	LNNA	LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	3 4 5 7
LNI P		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	3 4 5 7
LNYN	LNLI	LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	3 4 5 7
LNYP		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	3 4 5 7
LONN	LNNA	LifeElement (SM) Level Term - 10 (2008) LifeElement (SM) Level Term - 15 (2008) LifeElement (SM) Level Term - 20 (2008) LifeElement (SM) Level Term - 30 (2008)	3 4 5 7
LONP		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	3 4 5 7
LYNN LYNP	LNLI	LGUL LGUL (P+)	8 8
M DP	M DT	Premier CS3 - 10 Year Term Premier CS3 - 15 Year Term Premier CS3 - 20 Year Term Essential Guarantee UL - 1 pay Essential Guarantee UL - p100 (\$250k Essential Guarantee UL - p65 (\$250k Essential Guarantee UL - 20p (\$250k Essential Guarantee UL - 10p (\$250k Premier CS3 - 10 Year Term (P+) Premier CS3 - 20 Year Term (P+)	ý P () Q () R

Product Code	Company Code	Product Name	Cat egor y
M EL		Essential Guarantee UL - 1 pay P+(\$250K) Essential Guarantee UL - p100 P+ (\$250K) Essential Guarantee UL - p65 P+ (\$250K) Essential Guarantee UL - 20p P+ (\$250K) Essential Guarantee UL - 10p P+ (\$250K) Executive CS3 - 10 Year Term Executive CS3 - 20 Year Term Executive CS3 - 20 Year Term	P Q R S 3 4 5
M EP		Essential Guarantee UL - 1 pay (\$25K) Essential Guarantee UL - p100 (\$25K) Essential Guarantee UL - p65 (\$25K) Essential Guarantee UL - 20p (\$25K) Essential Guarantee UL - 10p (\$25K) Executive CS3 - 10 Year (P+) Executive CS3 - 15 Year (P+)	P Q R
		Executive CS3 - 20 Year (P+) Essential Guarantee UL - 1 pay P+ (\$25K) Essential Guarantee UL - p100 P+ (\$25K) Essential Guarantee UL - p65 P+ (\$25K) Essential Guarantee UL - 20p P+ (\$25K) Essential Guarantee UL - 10p P+ (\$25K)	5 O P Q R
M NN	M NM	Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year Advantage Elite Term Life - 30 Year	S 2 3 4 5 7
M NP		Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus) Advantage Elite Term - 30 Year (Plus)	7 2 3 4 5 7 3
MOTB	MOTO	Value Term Plus - 10-Year (Pfd Best) Value Term Plus - 15-Year (Pfd Best) Value Term Plus - 20-Year (Pfd Best) Value Term Plus - 30-Year (Pfd Best)	3 4 5 7
MOTO		Value Term Plus - 10- Year Plan Value Term Plus - 15- Year Plan Value Term Plus - 20- Year Plan Value Term Plus - 30- Year Plan	3 4 5 7
MOTP		Value Term Plus - 10-Year (Pf d Plus) Value Term Plus - 15-Year (Pf d Plus) Value Term Plus - 20-Year (Pf d Plus) Value Term Plus - 30-Year (Pf d Plus)	3
MTGN	MASM	Ter m 5G Ter m 10G Ter m 20G	4 5 7 2 3 5 2 3 5 4
MTGP		Term 5G (Ultra Preferred) Term 10G (Ultra Preferred)	2 3
MTLI	METL	Term 20G (Ultra Preferred) Guaranteed Level Term 10 Guaranteed Level Term 15	3 4

Product Code	Company Code	Product Name	Cat egor y
MTLP		Guaranteed Level Term 20 Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	5 7 3 4 5
MTRP	MTRU	GLT 30 (P+ Elite / R+ Std+) SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus)	3 4 5 7 3 4 5 7
MTRU		SelecTerm 30 (Preferred Plus) SelecTerm 10 (NV, NJ, OR) SelecTerm 15 (NV, NJ, OR) SelecTerm 20 (NV, NJ, OR)	7 3 4 5 7
MTSP		SelecTerm 30 (NV, NJ, OR) SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus)	7 3 4 5 7
MTSU		Sel ecTer m 30 (Preferred Plus) Sel ecTer m 10 Sel ecTer m 15 Sel ecTer m 20 Sel ecTer m 30	7 3 4 5 7
MJTE	METL	Guaranteed Advantage UL (2001 CSO)	
MJTP	B 40 OB 4	Guaranteed Advantage UL (2001 CSO/Elite)	8
MYGN	MASM	Ter m 5G (NY) Ter m 10G (NY) Ter m 20G (NY)	2 3 5
MYGP		Term 5G (Ultra Preferred / NY) Term 10G (Ultra Preferred / NY) Term 20G (Ultra Preferred / NY)	8 8 2 3 5 2 3 5 8
MYUE	METR	Guaranteed Advantage UL (2001 CSO)	8
MYUP	NATI	Guaranteed Advantage UL (2001 CSO/Elite)	8
NATV	NATI	ART - Annual Renewable Term GL-10 - 10 Year Level Term GL-15 - 15 Year Level Term	1 3 4
NATW		ART - Annual Renewable Term (Elite Pfd)	1
		GL-10 - 10 Year (Elite Preferred) GL-15 - 15 Year (Elite Preferred)	3 4
NDGA NDGP NFGA	NORA	TermGUL - pay to 100 no lapse UL (\$250K) TermGUL - pay to 100 (\$250K/Super) ADDvantage 10 ADDvantage 15 ADDvantage 20	
NFGP		TermGUL - pay to 100 no lapse UL (\$25K) ADDvantage 10 (Super Preferred) ADDvantage 15 (Super Preferred) ADDvantage 20 (Super Preferred)	P 3 4 5
NGTV NGTV/	NATI	TermGUL - pay to 100 (\$25K/Super) GL-20 - 20 Year Level Term GL-20 - 20 Year (Flite Preferred)	P 5
NGTW NOTN	NORM	GL-20 - 20 Year (Elite Preferred) TT Term 10 - 1 Year Term for 10 Years	5 1

Pr oduct Code	Company Code	Product Name	Cat egor y
NOTP		TT Level Term 20 (issue ages 51+) TT Term 10 - 1 Year for 10 Yrs (Premier TT Level Term 20 (Premier NT/ages 51+)	5) 1 5
NOVM		TT Term 80 - 1 Year R & C Term TT Level Term 10 TT Level Term 20	1 3 5
NOMP		TT Term 80 - 1 Year R & C (Premier NT) TT Level Term 10 (Premier NT) TT Level Term 20 (Premier NT)	1 3 5
NOYN NOYP	NODA	TT Level Term 20 (NY) TT Level Term 20 (Premier NT / NY)	5 5
NPGA	NORA	Cust om Guarant ee Gen 5 - 1 pay (\$250k Cust om Guarant ee Gen 5 - p100 (\$250k Cust om Guarant ee Gen 5 - p65 (\$250k Cust om Guarant ee Gen 5 - 20p (\$250k Cust om Guarant ee Gen 5 - 10p (\$250k	ý) P () Q () R
NPGP		Cust om Guarant ee Gen 5 - 1 pay P+(\$250k Cust om Guarant ee Gen 5 - p100 P+ (\$250k Cust om Guarant ee Gen 5 - p65 P+ (\$250k Cust om Guarant ee Gen 5 - 20p P+ (\$250k Cust om Guarant ee Gen 5 - 10p P+ (O) P () Q () R
NTWL	NATW	Your Life (SM) - 10 Year Term II Your Life (SM) - 15 Year Term II Your Life (SM) - 20 Year Term II Your Life (SM) - 30 Year Term II	ý S 3 4 5 7
NTWP		Your Life (SM) - 10 Year Term II (Pf d+) Your Life (SM) - 15 Year Term II (Pf d+) Your Life (SM) - 20 Year Term II (Pf d+) Your Life (SM) - 30 Year Term II (Pf d+)	7 3 4 5 7
NUGA	NORA	Cust om Guarant ee Gen 5 - 1 pay (\$25k Cust om Guarant ee Gen 5 - p100 (\$25k Cust om Guarant ee Gen 5 - p65 (\$25k Cust om Guarant ee Gen 5 - 20p (\$25k	O () P () Q () R
NUGP		Cust om Guarant ee Gen 5 - 10p (\$25k Cust om Guarant ee Gen 5 - 1 pay P+ (\$25k Cust om Guarant ee Gen 5 - p100 P+ (\$25k Cust om Guarant ee Gen 5 - p65 P+ (\$25k Cust om Guarant ee Gen 5 - 20p P+ (\$25k Cust om Guarant ee Gen 5 - 10p P+ (\$25k Cust o	Ó O () P () Q () R
NVWL	NATW	Your Life (SM) - 10 Year Term Your Life (SM) - 20 Year Term Your Life (SM) - 30 Year Term Your Life No-Lapse Guarantee UL - to 121	3 5 7
NVWP		Your Life No-Lapse Guarantee UL - to 100 Your Life (SM) - 10 Year Term (Pfd Plus) Your Life (SM) - 20 Year Term (Pfd Plus) Your Life (SM) - 30 Year Term (Pfd Plus) Your Life No-Lapse UL - to 121 (Pfd Plus Your Life No-Lapse UL - to 100 (Pfd Plus	E 3 5 7) 8
NXTV	NATI	L-15 - 15 Year Level Term L-20 - 20 Year Level Term	, 4 5

Product Code	Company Code	Product Name	Cat egor y
NXTW		L-15 - 15 Year (Elite Preferred)	4
ND/L A	N IF \ AY/	L-20 - 20 Year (Elite Preferred)	5 1
NYLA	NEWY	Indeterminate Premium Term Five Year Term	
		20/10 Year Term	2 5 3 1
	NEVZ	Term to Age 90 – 10 Year Level Term	3
NYLP	NEVY	Indet er minat e Premium Term (Select Pfd)	1
		Five Year Term (Select Preferred)	2
	NEVZ	20/10 Year Term (Select Preferred) Term to Age 90 - 10 Year (Select Pfd)	5 3
NYLS	NEWY	Indeterminate Premium Term (Smoker)	1
NYMA		20 Year Level Term (20LT)	5
NYMP		20 Year Level Term (20LT) (Select Pfd)	5 3
NYTV	NATI	GL-10 - 10 Year Level Term (NY)	3 4
		GL-15 - 15 Year Level Term (NY) GL-20 - 20 Year Level Term (NY)	4 5
NYTW		GL-10 - 10 Year (Elite Preferred/NY)	3
		GL-15 - 15 Year (Elite Preferred/NY)	4
	—	GL-20 - 20 Year (Elite Preferred/NY)	5 3 5
NYWL	NATW	Your Life (SM) - 10 Year Term (NY)	3
		YourLife(SM) - 20 Year Term (NY) YourLife(SM) - 30 Year Term (NY)	5 7
		Your Life No-Lapse UL - to 121 (NY)	
NYWP		Your Life (SM) - 10 Year Term (P+ / NY)	8 3 5
		Your Life (SM) - 20 Year Term (P+ / NY)	5
		Your Life (SM) - 30 Year Term (P+ / NY)	7
NYYA	NEVY	Your Life No-Lapse UL - to 121 (P+/NY) Five Year Term (NY)	2
141 173		Term Life to 70 (20/10 Year Term - NY)	5
		Term Life to age 70 (NY - ages 51+)	F
NYYP		Five Year Term (Select Preferred / NY)	2
		20/10 Year Term (Select Preferred/NY) Term Policy to 70 (51+ Select Pfd - NY)	8 2 5 F 2 5 F
NZTV	NATI	L-15 - 15 Year Level Term (NY)	4
		L-20 - 20 Year Level Term (NY)	5
NZTW		L-15 - 15 Year (Elite Preferred/NY)	4
CCNC	~~	L-20 - 20 Year (Elite Preferred/NY)	5
OCNC OMWJ	OCCI OHIN	ULTIMATE TERM 10 - 10 Year Term Term 10 Plus	3
OMM	3 11 11	Term 10 Plus (P+ Super Pfd / R+ Select	3 3 3
OMYJ		Ter m 10	3
OMYN		Term 10 (P+ Super Pf d/ R+ Select)	3
ONWJ		Term 15 Plus Term 20 Plus	4 5
ONWN		Term 15 Plus (P+ Super Pfd / R+ Select	
÷		Term 20 Plus (P+ Super Pf d / R+ Select	
ONYJ		Ter m 15	4
ON D / D		Term 20	5
ONYN		Term 15 (P+ Super Pfd / R+ Select) Term 20 (P+ Super Pfd / R+ Select)	4 5
OXFO	OXFO	Assurance Financial Expense Whole Life	8

Pr oduct Code	Company Code	Product Name	Cat egor y
PACL	PACL	Pacific-ART - Annual Renewable Term	1
		Pacific-10 - 10 Year Renewable	3
DAONI		Pacific-20 - 20 Year Renewable	5
PACN		Pacific ART - ART (Preferred Plus)	1
		Pacific-10 - 10 Year (Preferred Plus) Pacific-20 - 20 Year (Preferred Plus)	3 5
PACS		Pacific-ART - ART (Super Preferred)	1
1 ACC		Pacific-10 - 10 Year (Super Preferred)	3
		Pacific-20 - 20 Year (Super Preferred)	1 3 5 3 1 2 3 5 3 5 3
PAGI	PACI	Ten Year Term	3
PAI C		One Year Term Plus	1
PANA	PANA	5-Year Level Term	2
PANP		Sentinel Series 10 (Preferred Plus)	3
		Sentinel Series 20 (Preferred Plus)	5
PANS		Sentinel Series 10 – 10-Year Term	3
		Sentinel Series 20 - 20-Year Term	5
PATN	DALI	10-Year Level Term	
PAUL	PAUL	Selector 1 - 1 Year Term	1
PAXP	PANA	Selector 10 - 10 Year Term	3 5 5 3
PAXS	PAIVA	Sentinel Series 20/10 (Preferred Plus) Sentinel Series 20/10 - 20-Year Term	5 5
PENB	PENN	Guarant eed 10 Year Term (Preferred Best)	3
	I LIVIV	Guarant eed 15 Year Term (Preferred Best)	4
		Quarant eed 20 Year Term (Preferred Best)	5
PENC		Guarant eed 10 Year Term	4 5 3
		Guarant eed 15 Year Term	4
		Guaranteed 20 Year Term	5
PENP		Guaranteed 10 Year Term (Preferred Plus)	
		Guaranteed 15 Year Term (Preferred Plus)	4
		Quarant eed 20 Year Term (Preferred Plus)	
PGNC		Guaranteed Protection UL - gtd to 121	8
PGNP	DDI IO	Guaranteed Protection UL - gtd to 121 P-	
PPEC	PRUC	UL Protector with NLG to 121 (250K-999K)	
		UL Protector w/NLG to 121 - 20 Pay (250) UL Protector w/NLG to 121 - 10 Pay (250)	
PPES		UL Protector with NLG (250K-999K/Plus)	
11 LO		UL Protector w/ NLG to 121 - (250K/ Plus)	R
		UL Protector w/NLG to 121 - (250K/Plus)	S
PPFC		Term Essential 10 (<250K PruXpress ONLY)	
		Term Essential 15 (<250K PruXpress ONLY)	
		Term Essential 20 (<250K PruXpress CNLY)	
		Term Essential 30 (<250K PruXpress ONLY)	
		UL Protector with NLG to 121 (1000K+)	8
		UL Protector w/NLG to 121 - 20 Pay (\$1m)	R
DDEC		UL Protector w/NLG to 121 - 10 Pay (\$1m)	S 3
PPFS		Term Essential 10 (P+ Best / R+ NS+)	
		Term Essential 15 (P+ Best / R+ NS+)	4 5
		Term Essential 20 (P+ Best / R+ NS+)	5 7
		Term Essential 30 (P+ Best / R+ NS+) UL Protector with NLG (1000K / Plus)	8
		UL Protector w/NLG to 121 - (\$1m/Plus)	R
		SE ITSCOCCI WINES TO IZI - (WIIIIII US)	13

Product Code	Company Code	Product Name	Cat egor y
PPUC		UL Protector w/NLG to 121 - (\$1m/Plus) Term Elite 10 (<250K PruXpress ONLY/WA Term Elite 15 (<250K PruXpress ONLY/WA Term Elite 20 (<250K PruXpress ONLY/WA Term Elite 30 (<250K PruXpress ONLY/WA) 4) 5) 7
PPUS		UL Protector with NLG to 121 (1000K+) UL Protector w/ NLG to 121 - 1 Pay (\$1m) UL Protector w/ NLG to 121 - 20 Pay (\$1n UL Protector w/ NLG to 121 - 10 Pay (\$1n Term Elite 10 (P+ Best / R+ NS+ / WA) Term Elite 15 (P+ Best / R+ NS+ / WA) Term Elite 20 (P+ Best / R+ NS+ / WA) Term Elite 30 (P+ Best / R+ NS+ / WA) UL Protector with NLG (1000K / Plus) UL Protector w/ NLG to 121 - (\$1m/ Plus)	S 3 4 5 7 8 O
PPWC		UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) Term Essential 10 (<250K PruXpress / WA Term Essential 15 (<250K PruXpress / WA Term Essential 20 (<250K PruXpress / WA	.) 4 .) 5
PPWS		Term Essential 30 (<250K PruXpress / WATerm Essential 10 (P+ Best / R+ NS+ / WATerm Essential 15 (P+ Best / R+ NS+ / WATerm Essential 20 (P+ Best / R+ NS+ / WATerm Essential 20 (P+ Best / R+ NS+ / WATER Essential 20 (P+ Best / R+ NS+ / WATER ESSENTIAL) 3) 4
PPYC	PRW	Term Essential 30 (P+ Best / R+ NS+ / WATER Term Elite 10 (NY/ <250K PruXpress ONLY Term Elite 15 (NY/ <250K PruXpress ONLY Term Elite 20 (NY/ <250K PruXpress ONLY Term Elite 30 (NY/ <250K PruXpress ONLY) 3) 4) 5) 7
		UL Protector with NLG to 121 (250K-999K) PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/ NLG to 121 - 1 Pay (250K) UL Protector w/ NLG to 121 - 20 Pay (250UL Protector w/ NLG to 121 - 10 Pay (250UL Protector w/ NLG to 121 - 10 Pay (250UL Protector w/ NLG to 121 - 10 Pay (250UL)	J K M O R S
PPYS		Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) Term Elite 30 (NY/ P+ Best / R+ NS+) UL Protector with NLG (250K-999K/ Plus PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+)	3 4 5 7) 8 J K M
PRAJ	PROA	UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) Empire Term - 10 Year Empire Term - 15 Year Empire Term - 20 Year Empire Term - 25 Year	O R S 3 4 5 6

Product Code	Company Code	Product Name	Cat egor y
PRAK		Empire Term - 10 Year (Super Preferred) Empire Term - 15 Year (Super Preferred) Empire Term - 20 Year (Super Preferred) Empire Term - 25 Year (Super Preferred)	4 5
PRCI	PRI N	10- Year Term 15- Year Term 20- Year Term 30- Year Term	6 3 4 5 7
PRCP		10-Year Term (Super Pfd / Super Std) 15-Year Term (Super Pfd / Super Std) 20-Year Term (Super Pfd / Super Std)	3 4 5 7
PRDI	PRI P	30-Year Term (Super Pfd / Super Std) 10-Year Term 15-Year Term 20-Year Term 30-Year Term	7 3 4 5 7
PRDP		10- Year Term (Super) 15- Year Term (Super) 20- Year Term (Super) 30- Year Term (Super)	3 4 5 7
PREI PREP		30- Year Term (WA) 30- Year Term (Super/WA)	, 7 7
PRI M	PRI M	Cust om Advant age - 10 Year Cust om Advant age - 15 Year Cust om Advant age - 20 Year Cust om Advant age - 25 Year Cust om Advant age - 30 Year	3 4 5 6 7
PRI N PRI P		Cust om Advant age - 35 Year Cust om Advant age - 35 Year Cust om Advant age - 10 Year (Pf d Pl us) Cust om Advant age - 15 Year (Pf d Pl us) Cust om Advant age - 20 Year (Pf d Pl us) Cust om Advant age - 25 Year (Pf d Pl us) Cust om Advant age - 30 Year (Pf d Pl us) Cust om Advant age - 35 Year (Pf d Pl us)	9 9 3 4 5 6 7 9
PRI Q PRTA	PRTC	Cust om Advant age - 35 Year (age 35+/P+) Level Term II - 10 Year Level Term II - 15 Year	9
PRTB		Level Term II - 20 Year LTII - 10 Year (Pf Select, R+ Std+) LTII - 15 Year (Pf Select, R+ Std+) LTII - 20 Year (Pf Select, R+ Std+)	4 5 3 4
PRTC		LTII - 20 Year (P+) LTII - 15 Year (P+) LTII - 20 Year (P+) LTII - 20 Year (P+)	5 3 4 5
PRUC	PRUC	Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY) Term Elite 20 (<250K PruXpress ONLY) Term Elite 30 (<250K PruXpress ONLY) UL Protector with NLG to 121 (250K-999K) PruLife Return of Premium Term 15	3 4 5 7

Product Code	Company Code	Product Name	Cat egor y
		PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/NLG to 121 - 1 Pay (250K UL Protector w/NLG to 121 - 20 Pay (250 UL Protector w/NLG to 121 - 10 Pay (250) R
PRUS		Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+)	, 3 4 5 7
		Term Elite 30 (P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus) 8
		PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+)	J K M
		UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus)	O R S
PRXA	PRTC	Level Term II - 10/5 Year Level Term II - 15/5 Year	S 3 4
PRXB		Level Term II - 20/5 Year LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (Pf Select, R+ Std+)	5 3 4
PRXC		LTII - 20/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+) LTII - 15/5 Year (P+)	5 3 4
PRYM	PRI M	LTII - 20/5 Year (P+) Custom Protection Series IV - 10 Year Custom Protection Series IV - 15 Year	5 3 4
		Custom Protection Series IV - 20 Year Custom Protection Series IV - 25 Year Custom Protection Series IV - 30 Year	5 6 7
PTVL	PROT	Protective ValueChoice 10 (eff. 02/01) Protective ValueChoice 15 (eff. 02/01)	3 4
		Protective ValueChoice 20 (eff. 02/01) Protective ValueChoice 25 (eff. 02/01) Protective ValueChoice 30 (eff. 02/01)	5 6 7
PTVP		Protective ValueChoice 10 (Select) Protective ValueChoice 15 (Select) Protective ValueChoice 20 (Select)	3 4 5
PVLL		Protective ValueChoice 25 (Select) Protective ValueChoice 30 (Select) Protective Centennial GII UL	6 7 8
1 122		Centennial GII UL - to age 80 Centennial GII UL - to age 85	A B C
		Centennial GII UL - to age 90 Centennial GII UL - to age 95 Centennial GII UL - to age 100	D E
		Centennial GII UL - to age 105 Centennial GII UL - to age 110 Protective Centennial GII - Single Pay	G H O
		Protective Centennial GII UL - pay to 6 Protective Centennial GII UL - 20 Pay	5 Q R

Product Code	Company Code	Product Name	Cat egor y
PVLP		Protective Centennial GII UL - 10 Pay Centennial GII UL - to age 65 Centennial GII UL - to age 70 Centennial GII UL - to age 75 Protective Centennial GII UL (Select) Centennial GII UL - to age 80 (P+) Centennial GII UL - to age 85 (P+) Centennial GII UL - to age 90 (P+) Centennial GII UL - to age 90 (P+) Centennial GII UL - to age 95 (P+) Centennial GII UL - to age 100 (P+) Centennial GII UL - to age 100 (P+) Centennial GII UL - to age 110 (P+) Protective Centennial GII (Select 1pay Protective Centennial GII (Select 20p Protective Centennial GII (Select 10p Centennial GII UL - to age 65 (P+) Centennial GII UL - to age 65 (P+) Centennial GII UL - to age 70 (P+)	Q () R () S () T ()
PVTA	PRTC	Centennial GII UL - to age 75 (P+) Level Term I - 10 Year Level Term I - 15 Year	V 3 4
PVTB		Level Term I - 20 Year LTI - 10 Year (Pf Select, R+ Std+) LTI - 15 Year (Pf Select, R+ Std+) LTI - 20 Year (Pf Select, R+ Std+)	5 3 4
PVTC		LTI - 20 Year (Pf Select, R+ Std+) LTI - 10 Year (P+) LTI - 15 Year (P+) LTI - 20 Year (P+)	5 3 4 5 3 4
PVXA		Level Term I - 10/5 Year Level Term I - 15/5 Year Level Term I - 20/5 Year	3 4 5
PVXB		LTI - 10/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (Pf Select, R+ Std+) LTI - 20/5 Year (Pf Select, R+ Std+)	5 3 4 5
PVXC		LTI - 10/5 Year (P+) LTI - 15/5 Year (P+) LTI - 20/5 Year (P+)	3 4 5
PYRA PYYC	PYRA PRW	Annual Renewable Term Term Essential 10 (NY/<250K PruXpress) Term Essential 15 (NY/<250K PruXpress) Term Essential 20 (NY/<250K PruXpr ONLY Term Essential 30 (NY/<250K PruXpress) UL Protector with NLG to 121 (1000K+) UL Protector w/ NLG to 121 - 1 Pay (\$1m) UL Protector w/ NLG to 121 - 20 Pay (\$1m)	1 3 4 5 7 8 O R
PYYS		UL Protector w/NLG to 121 - 10 Pay (\$1m Term Essential 10 (NY / P+ Best / R+ NS+ Term Essential 15 (NY / P+ Best / R+ NS+ Term Essential 20 (NY / P+ Best / R+ NS+ Term Essential 30 (NY / P+ Best / R+ NS+ UL Protector with NLG (1000K / Plus)) 3) 4) 5

Pr oduct Code	Company Code	Product Name	Cat egor y
RDTP	RELL	UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select)	O R S 3 4
RDTS		TermSmart 30 - (P+ Super / R+ Select) TermSmart 10 - 10 Year Term TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term TermSmart 30 - 30 Year Term	5 7 3 4 5 7
RFNS	RELR	TermSmart 10 - 10 Year Term TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term TermSmart 30 - 30 Year Term	3 4 5 7
RFNT		ING Guaranteed Death Benefit UL II TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select)	8 3 4 5 7
ROTP	RELL	ING Guaranteed Death Benefit UL II Plus TermSmart 10 - (P+ Super / R+ Select/OR) TermSmart 15 - (P+ Super / R+ Select/OR) TermSmart 20 - (P+ Super / R+ Select/OR) TermSmart 30 - (P+ Super / R+ Select/OR)	8 8 3 4 4 5 7
ROTS		ING ROP Endowment Term - 20 Year (P+/R+) ING ROP Endowment Term - 25 Year (P+/R+) ING ROP Endowment Term - 30 Year (P+/R+) TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR) TermSmart 20 - 20 Year Term (OR) TermSmart 30 - 30 Year Term (OR)	L M 3 4 5 7
ROYA	ROYA	ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year ING ROP Endowment Term - 30 Year Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term Royal Advantage 10 - 10 Year with ROP	5
ROYP		Royal Advantage 20 - 20 Year with ROP Royal Advantage 30 - 30 Year with ROP Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super)	K M 3 5 7
RWTP	RELL	Royal Advantage 20 with ROP (Super) Royal Advantage 30 with ROP (Super) TermSmart 10 - (P+ Super / R+ Select/WA) TermSmart 15 - (P+ Super / R+ Select/WA) TermSmart 20 - (P+ Super / R+ Select/WA)	4 5
RWTS		TermSmart 10 - 10 Year Term (WA)	3

Product Code	Company Code	Product Name	Cat egor y
RYNS	RELR	TermSmart 15 - 15 Year Term (WA) TermSmart 20 - 20 Year Term (WA) ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year	4 5 K L
RYNT		ING ROP Endowment Term - 30 Year ING ROP Endowment Term - 20 Year (P+/R+ ING ROP Endowment Term - 25 Year (P+/R+ ING ROP Endowment Term - 30 Year (P+/R+	L
SAFE SAFS	SYME	Expert - ART (Non-Smoker) Expert - ART (Smoker)	1 1
SAGI	SAG	Platinum Series 20 Platinum Series 30	5 7
SAGP		Platinum Series 20 (Super Pfd) Platinum Series 30 (Super Pfd)	, 5 7
SAI Z SAVE	SAVE	Gold Series 10 ZZ Term (ages 66+) T-10/10 - 10 Year Term Guarant eed 10 T-15/15 - 15 Year Term Guarant eed 15 T-20/20 - 20 Year Term Guarant eed 20 T-25/25 - 25 Year Term Guarant eed 25	3 3 4 5 6
SAVP		T-30/30 - 30 Year Term Guarant eed 30 T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+) T-30/30 - 30 Year (P+ / R+)	7 3 4 5 6 7
SAZI	SAGI	Gold Series 10 ZZ Term Gold Series 20 ZZ Term Gold Series 30 ZZ Term	3 5 7
SETE SETP	SEDE	ING Guaranteed Death Benefit ULII ING Guaranteed Death Benefit ULII Plus	8
SMMP	SEMU	Premier LT Suite 10-Year (P+ / 4/2007) Premier LT Suite 15-Year (P+)	8 3 4 5 3
SMMT		Premier LT Suite 10-Year (4/2007) Premier LT Suite 15-Year	4
SMPP		Premier LT Suite 20-Year (4/2007) LT Protector 10-Year (Preferred Plus) LT Protector 15-Year (Preferred Plus) LT Protector 20-Year (Preferred Plus)	5 3 4 5 7
SMPT		LT Protector 30-Year (Preferred Plus) LT Protector 10-Year LT Protector 15-Year LT Protector 20-Year	7 3 4 5 7
SMYP		LT Protector 30-Year LT Protector 10-Year (Pfd Plus / NY) LT Protector 15-Year (Pfd Plus / NY) LT Protector 20-Year (Pfd Plus / NY)	7 3 4 5 7
SMYT		LT Protector 30-Year (Pfd Plus / NY) LT Protector 10-Year (NY) LT Protector 15-Year (NY) LT Protector 20-Year (NY)	7 3 4 5

Product Code	Company Code	Product Name	Cat egor y
STŒ	STON	LT Protector 30-Year (NY) Stonebridge Term - 10 (Pfd Elite) Stonebridge Term - 15 (Pfd Elite) Stonebridge Term - 20 (Pfd Elite) Stonebridge Life - 30 (Pfd Elite) Stonebridge Term - 20 (Elite / w/ROP)	7 3 4 5 7 K
STON		St onebridge Life - 30 (Elite / w/ROP) St onebridge Term - 10 Year St onebridge Term - 15 Year St onebridge Term - 20 Year St onebridge Term - 30 Year St onebridge Term - 20 Year	M 3 4 5 7 K
STOP		St onebridge Term - 30 Year with ROP St onebridge Term - 10 (Pf d Plus) St onebridge Term - 15 (Pf d Plus) St onebridge Term - 20 (Pf d Plus) St onebridge Term - 30 (Pf d Plus) St onebridge Term - 20 (Pf d Plus) St onebridge Term - 20 (Pf Plus / w/ROP	M 3 4 5 7
STWN		Stonebridge Term - 30 (Pf Plus / w/ROF Simplified Issue Term - 15 Year Simplified Issue Term - 20 Year Simplified Issue Term - 25 Year Simplified Issue Term - 30 Year	
SUNL	SUNL	Sun Universal Protector Sun Universal Protector - Single Pay Sun Universal Protector - 10 Pay	8
SUNP		Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super Sun Universal Protector - 10 Pay (Super	O S 8 O S 1 3 5 3 5
SUNS SUSN	SUNS	Sel ect Term to 95 Pl us Term 10 - 10 Year Term Term 20 - 20 Year Term) 3 1 3
SUSP		Preferred Elite Term 10	3
SYMB	SYME	Preferred Elite Term 20 10 Year Level Term (Preferred Best/05) 15 Year Level Term (Preferred Best/05) 20 Year Level Term (Preferred Best/05)	3 4 5
SYME		30 Year Level Term (Preferred Best/05) 10 Year Level Term (2005) 15 Year Level Term (2005) 20 Year Level Term (2005)	7 3 4 5
SYMP		30 Year Level Term (2005) 10 Year Level Term (Preferred Plus/05) 15 Year Level Term (Preferred Plus/05) 20 Year Level Term (Preferred Plus/05)	7 3 4 5
SYNL	SUNN	30 Year Level Term (Preferred Plus/05) Sun Universal Protector Sun Universal Protector - Single Pay Sun Universal Protector - 10 Pay	7 8 O S
SYNP		Sun Universal Protector - 10 Pay Sun Universal Protector - 1 Pay (Super	8

Product Code	Company Code	Product Name	Cat egor y
SYOB	SYME	Sun Universal Protector - 10 Pay (Super 10 Year Level Term (Pfd Best / WA) 15 Year Level Term (Pfd Best / WA) 20 Year Level Term (Pfd Best / WA)) S 3 4 5 7
SYŒ		30 Year Level Term (Pfd Best / WA) 10 Year Level Term (WA) 15 Year Level Term (WA) 20 Year Level Term (WA)	3
SYOP		30 Year Level Term (WA) 10 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Plus / WA) 20 Year Level Term (Pfd Plus / WA) 30 Year Level Term (Pfd Plus / WA)	4 5 7 3 4 5 7
SZMB		10 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Best) 20 Year Level Term (Preferred Best) 30 Year Level Term (Preferred Best)	3 4 5 7
SZME		10 Year Level Term 15 Year Level Term 20 Year Level Term 30 Year Level Term	3 4 5 7
SZMP		10 Year Level Term (Preferred Plus) 15 Year Level Term (Preferred Plus) 20 Year Level Term (Preferred Plus) 30 Year Level Term (Preferred Plus)	3 4 5 7
TFNA TI AA	TRAO TI AA	Final Expense Insurance Annual Renewable Term Life Insurance 10-Year Level Term 15-Year Level Term 20-Year Level Term 30-Year Level Term	P 1 3 4 5 7
TI AP		Annual Renewable Term (Preferred Plus) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus) 30-Year Level Term (Preferred Plus)	, 1 3 4 5 7
TI NA		Annual Renewable Term Life (NY) 10-Year Level Term (NY) 15-Year Level Term (NY) 20-Year Level Term (NY) 30-Year Level Term (NY)	1 3 4 5 7
TI NP		Annual Renewable Term (Pref Plus / NY) 10-Year Level Term (Pref Plus / NY) 15-Year Level Term (Pref Plus / NY) 20-Year Level Term (Pref Plus / NY) 30-Year Level Term (Pref Plus / NY)	7 1 3 4 5 7
TLEE	TRAL	Ultima Champion - 10 Year Ultima Champion - 15 Year Ultima Champion - 20 Year Ultima Champion - 30 Year Ultima Champion - 20 Year Ultima Champion - 20 Year with ROP	7 3 4 5 7 K

Pr oduct Code	Company Code	Product Name	Cat egor y
TLEP		Ultima Champion - 30 Year with ROP Ultima Champion - 10 (Elite P+/Pfd R+) Ultima Champion - 15 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+) Ultima Champion - 30 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+)	M 3 4 5 7 K
TLUE		Ultima Champion - 30 (Elite P+/Pfd R+) Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level	M 4 5 6 7
TOCA	TRAO	Home Protector Elite - 30 Year Level Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30 TransACE 2007 - No Lapse UL to 121 Trendsetter Super 20 with ROP	1 3 4 5 6 7 8 K
TCCP		Trendsetter Super 30 with ROP Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) TransACE 2007 - No Lapse UL to 121 (P+) Trendsetter Super 30 (Pfd Plus / w/ROP) Trendsetter Super 30 (Pfd Plus / w/ROP)	M 1 3 4 5 6 7 8 K
TOCS		Trendsetter Super 30 (Pfd Plus / w/ROP) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus) Trendsetter Super 20 (Std Plus / w/ROP) Trendsetter Super 30 (Std Plus / w/ROP)	3 4 5 6 7 K
TRCA TRCP TRTU TRUT	TRUS	Trendsetter Super YRT (MD) Trendsetter Super YRT (Plus / MD) TermNet 10-Year Term TermNet 5-Year Term	1 1 3 2
TWNA TYNA TYSA	TRAO TRAF	TermNet 15-Year Term Final Expense Insurance (WA) Final Expense Insurance Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30	4 P P 1 3 4 5 6 7
TYSP		Trendsetter Super 30 Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus)	1 3

Product Code	Company Code	Product Name	Cat egor y
TYSS		Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus)	4 5 6 7 3 4 5 6
UNBG UNBH UNCG UNCH UNDG UNDH UNEG UNEH UNFG UNFH UNGG UNGH UNHG	UTST	Trendsetter Super 30 (Standard Plus) Select-a-Term - 16 Year Select-a-Term - 16 Year (Plus) Select-a-Term - 17 Year Select-a-Term - 17 Year (Plus) Select-a-Term - 18 Year Select-a-Term - 18 Year (Plus) Select-a-Term - 19 Year Select-a-Term - 19 Year Select-a-Term - 21 Year Select-a-Term - 21 Year Select-a-Term - 22 Year Select-a-Term - 22 Year Select-a-Term - 23 Year	6 7 F F F F F F F F F F F F F F F F F F
UNHH UNHO UNI G UNI H UNJ G UNJ H UNKG UNKH UNLG UNLH	UTHO UTST	Sel ect - a - Term - 23 Year (Plus) Express Issue Del uxe Whole Life Sel ect - a - Term - 24 Year Sel ect - a - Term - 26 Year Sel ect - a - Term - 26 Year (Plus) Sel ect - a - Term - 27 Year Sel ect - a - Term - 27 Year (Plus) Sel ect - a - Term - 28 Year Sel ect - a - Term - 28 Year Sel ect - a - Term - 28 Year Sel ect - a - Term - 28 Year (Plus)	F 8 F F F F
UNLI UNLS UNIVG UNIVH UNIVS UNNS UNOS	UNLA UTST	Annual Renewable Term Select-a-Term 10 (Special) Select-a-Term - 29 Year Select-a-Term - 29 Year (Plus) Select-a-Term 15 (Special) Select-a-Term 20 (Special) Select-a-Term 25 (Special)	1 F F F F
UNPO UNPS UNYN UNYS UNZP	UTHO UTST UNCE	Express Issue Premier Whole Life Select-a-Term 30 (Special) Keyst one Term 1 (NY) Keyst one Term 1 (P+ / R+ Select) (NY) Keyst one Term 10 (P+ / R+ Select) (NY) Keyst one Term 15 (P+ / R+ Select) (NY) Keyst one Term 20 (P+ / R+ Select) (NY) Keyst one Term 30 (P+ / R+ Select) (NY)	8 F 1 1 3 4 5 7 3
UNZY		Keyst one Term 10 (NY) Keyst one Term 15 (NY) Keyst one Term 20 (NY) Keyst one Term 30 (NY)	3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
USED	UTST	Sel ect - a- Ter m - 10 Year Sel ect - a- Ter m - 15 Year Sel ect - a- Ter m - 20 Year Sel ect - a- Ter m - 25 Year Sel ect - a- Ter m - 30 Year Cont i nUL Ext end Pl us - no l apse UL Sel ect - a- Ter m - Level to 65 Sel ect - a- Ter m - Level to 70	3 4 5 6 7 8 T U
USEE		Sel ect - a-Term - Level to 75 Sel ect - a-Term - 10 Year (Plus) Sel ect - a-Term - 15 Year (Plus) Sel ect - a-Term - 20 Year (Plus) Sel ect - a-Term - 25 Year (Plus) Sel ect - a-Term - 30 Year (Plus) ContinUL Extend Plus - no Lapse UL (+) Sel ect - a-Term - Level to 65 (Plus) Sel ect - a-Term - Level to 70 (Plus)	V 3 4 5 6 7 8 T U
USYD USYE UTCP	UТОМ	Select-a-Term - Level to 75 (Plus) ContinUL - no lapse UL ContinUL - no lapse UL (Plus) Term Life Complete - 15 Year Term Life Complete - 20 Year	V 8 8 4 5 7
UTED UTEE UTEP	UTST UTOM	Term Life Complete - 30 Year ContinUL Extend Plus - no lapse (\$500K) ContinUL Extend Plus - no lapse (+/500K) Term Life Express - 15 Year Term Life Express - 20 Year	8
UTES UTFG UTFH UTFS	UTSU	Term Life Express - 30 Year LTG Ultra-C NY -10 Year (Special) ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus) LTG Ultra-C NY -15 Year (Special)	F N N F
UTGC	UNCE	Keyst one Term 1 Keyst one Term 10 Keyst one Term 15 Keyst one Term 20 Keyst one Term 30	1 3 4 5 7
UTGG UTGH UTGP	UTSU UNCE	ROP Select-a-Term - 22 Year ROP Select-a-Term - 22 Year (Plus) Keyst one Term 1 (P+ / R+ Select) Keyst one Term 10 (P+ / R+ Select) Keyst one Term 15 (P+ / R+ Select) Keyst one Term 20 (P+ / R+ Select) Keyst one Term 30 (P+ / R+ Select)	N N 1 3 4 5 7
UTGS UTHE	UTSU UTHE	LTG Ultra-C NY -20 Year (Special) ART100 - Annual Renewable Term Protector Whole Life - Simplified Issue	7 F 1 8
UTHG UTHH UTHO	UTSU UTHO	ROP Select - a-Term - 23 Year ROP Select - a-Term - 23 Year ROP select - a-Term - 23 Year (Plus) Express Issue Term 20 Express Issue Term 30	o N N 5 7

Product Code	Company Code	Product Name	Cat egor y
		Premier Term 20 (with ROP) Premier Term 30 (with ROP) Express Issue Term 65	K M T
UTHS UTI C	UTSU UNCE	Premier 65 with ROP LTG Ultra-C NY - 30 Year (Special) Keystone Term 15 (CA, IN, OR, PA) Keystone Term 20 (CA, IN, OR, PA)	W F 4 5
UTI G UTI H	UTSU	Keyst one Term 30 (CA, IN, OR, PA) ROP Select - a - Term - 24 Year ROP Select - a - Term - 24 Year (Plus)	7 N N
UTI P	UNCE	Keyst one Term 15 (P+/R+) (CA, IN, PA&OR) Keyst one Term 20 (P+/R+) (CA, IN, OR, PA) Keyst one Term 30 (P+/R+) (CA, IN, PA, OR)	4 5 7
UTIS UTJG UTJH UTJS UTKG UTKH UTLG UTLH UTLMG	UTSU	ROPTerm NY - 15 Year (Special / 2006) ROP Select - a - Term - 26 Year ROP Select - a - Term - 26 Year (Plus) ROPTerm NY - 20 Year (Special / 2006) ROP Select - a - Term - 27 Year ROP Select - a - Term - 27 Year ROP Select - a - Term - 28 Year ROP Select - a - Term - 28 Year ROP Select - a - Term - 29 Year	F N N F N N N N N
UTMH UTNG UTNH UTOG UTOH UTPG UTPH UTPP	UTOM	ROP Select - a - Term - 29 Year (Plus) ROP Select - a - Term - 31 Year ROP Select - a - Term - 31 Year (Plus) ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year ROP Select - a - Term - 35 Year ROP Select - a - Term - 36 Year ROP Select - a - Term - 37 Year ROP Select - a - Term - 38 Year ROP Select - a - Term - 38 Year ROP Select - a - Term - 38 Year ROP Select - a - Term - 38 Year ROP Select - a - Term - 38 Year ROP Select - a - Term - 38 Year ROP Select - a - Term - 38 Year ROP Select - a - Term - 38 Year ROP Select - a - Term - 38 Year ROP Select - a - Term - 38 Year ROP Select - a - Term - 38 Year ROP Select - a - Term - 38 Year ROP Select - a - Term - 38 Year ROP Select - a - Term - 30 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year	N N N N N N 3 4 5 7
UTPQ		Term Life Answers 30 GUL Complete - Guaranteed to 120 GUL Complete - Single Pay GUL Complete - Pay to 100 GUL Complete - pay to 65 GUL Complete - 20 Pay GUL Complete - 10 Pay Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus) Term Life Answers 30 (Plus) GUL Complete - Guaranteed to 120 (Plus) GUL Complete - Single Pay (Plus) GUL Complete - Pay to 100 (Plus) GUL Complete - Pay to 100 (Plus) GUL Complete - Pay to 100 (Plus)	8 O P Q R S 3 4 5 7 8 O
UTQG UTQH	UTSU	GUL Complete - 20 Pay (Plus) GUL Complete - 10 Pay (Plus) ROP Select - a - Term - 34 Year ROP Select - a - Term - 34 Year (Plus)	R S N N

Pr oduct Code	Company Code	Product Name	Cat egor y
UTQS UTRG UTRH UTRS UTSS UTTS UTYD	UTST	ROP Select-a-Term - 15 Year (Special) ROP Select-a-Term - 35 Year ROP Select-a-Term - 35 Year (Plus) ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 25 Year (Special) ROP Select-a-Term - 30 Year (Special) ContinUL - no lapse (\$500K)	F N F F 8
		ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75	J K L M W X Y
UTYE		ContinUL - no lapse (Plus / 500K) ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus)	8 J K L M W X
MCJJ	WECO	ROP Select-a-Term - Level to 75 (Plus) Focus Term 10 - 10 Year (eff. 02/01) Focus Term 15 - 15 Year (eff. 02/01) Focus Term 20 - 20 Year (eff. 02/01) Focus Term 25 - 25 Year (eff. 02/01) Focus Term 30 - 30 Year (eff. 02/01)	Y 3 4 5 6 7
WCJK		Focus Term 10 - 10 Year (Super Pf d) Focus Term 15 - 15 Year (Super Pf d) Focus Term 20 - 20 Year (Super Pf d) Focus Term 25 - 25 Year (Super Pf d) Focus Term 30 - 30 Year (Super Pf d)	3 4 5 6 7
WDCJ		LifeTime Platinum III LifeTime Platinum III - to age 80 LifeTime Platinum III - to age 85 LifeTime Platinum III - to age 90 LifeTime Platinum III - to age 95 LifeTime Platinum III - to age 100 LifeTime Platinum III - to age 105 LifeTime Platinum III - to age 110 LifeTime Platinum III - to age 110 LifeTime Platinum III - Pay to 65 LifeTime Platinum III - 20 Pay LifeTime Platinum III - 10 Pay LifeTime Platinum III - to age 65 LifeTime Platinum III - to age 70	8 A B C D E G H
WDCK		LifeTime Platinum III - to age 75 LifeTime Platinum III (Super Pfd) LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 85 (P+) LifeTime Platinum III - to age 90 (P+)	V 8 A B C

Product Code	Company Code	Product Name	Cat egor y
		LifeTime Platinum III - to age 95 (P+) LifeTime Platinum III - to age 100 (P+ LifeTime Platinum III - to age 105 (P+ LifeTime Platinum III - to age 110 (P+ LifeTime Platinum III (Select one pay) LifeTime Platinum III (Select pay to 65 LifeTime Platinum III (Select 20 pay) LifeTime Platinum III (Select 10 pay) LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 70 (P+) LifeTime Platinum III - to age 75 (P+)	-) E -) G -) H O
WESP	WEST	10- Year Level Term (Preferred Plus) 15- Year Level Term (Preferred Plus) 20- Year Level Term (Preferred Plus) 30- Year Level Term (Preferred Plus) Return of Premium 20- Year (Pfd Plus)	3 4 5 7 K
WESS		10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred) Return of Premium 20-Year (Super Pfd)	3 4 5 7 K
WEST		10-Year Guarant eed Level Term 15-Year Guarant eed Level Term 20-Year Guarant eed Level Term 30-Year Guarant eed Level Term Ret urn of Premium Term - 20-Year	3 4 5 7 K
W LP	W LP	Life Value Term 20 (Plus) Penn Term 10 (Plus) Penn Term 15 (Plus) Penn Term 20 (Plus) Penn Term 30 (Plus) Life Umbrella UL 120 - Gtd to 120 (Plus)	1 3 4 5 7
W LR		Life Value Term 20 Penn Term 10 Penn Term 15 Penn Term 20 Penn Term 30 Life Umbrella UL 120 - Guaranteed to 12	1 3 4 5 7
WOLP		Life Value Term 30 (Plus)	1
WOLR WOLS		Life Value Term 30 Life Value Term 30 (Pfd)	1 1
WOMA	WOMA	Ten Year Renewable and Convertible Terr Twenty Year Convertible Term	
WOMP		Ten Year R & C Term (Preferred Plus) Twenty Year Convertible Term (Pfd Plus	3 a) 5
WRRE	WERE	WRL TermPlus - 10 Year WRL TermPlus - 15 Year WRL TermPlus - 20 Year WRL TermPlus - 30 Year	, 3 4 5 7 3
WRRP		WRL TermPlus - 10 (Elite P+/Pfd R+) WRL TermPlus - 15 (Elite P+/Pfd R+)	3 4

Pr oduct	Code	Company Code	Product Name	Cat egor y
			WRL TermPlus - 20 (Elite P+/Pfd R+)	5
			WRL TermPlus - 30 (Elite P+/Pfd R+)	7
WITRE			WRL TermPlus - 20 Year with ROP	K
			WRL TermPlus - 30 Year with ROP	M
WTRP			WRL TermPlus - 20 (Pf Plus / w/ROP)	K
			WRL TermPlus - 30 (Pfd Plus / w/ROP)	M
WTRS			WRL TermPlus - 20 (Elite / w/ROP)	K
			WRL TermPlus - 30 (Pfd Elite / w/ROP)	M
WTSP		WEST	eTerm 20 - Level Term (Preferred Plus)	5
			eTerm 30 - Level Term (Preferred Plus)	7
WTSS			eTerm 20 - Level Term (Super Preferred) 5
			eTerm 30 - Level Term (Super Preferred) 7
WTST			eTerm 20 - Guarant eed Lèvel Term	[^] 5
			eTerm 30 - Quarant eed Level Term	7