Product Code	Company Code	Product Name	Category
AAAL	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP)	3 4 5 6 7 J K L
AAAP		30 Year Level Term (with ROP) 10 Year Level Term (Super Pfd/Std Plu 15 Year Level Term (Super Pfd/Std Plu 20 Year Level Term (Super Pfd/Std Plu 25 Year Level Term (Super Pfd/Std Plu 30 Year Level Term (Super Pfd/Std Plu 15 Year Level Term (Super Pfd/Std Plu 20 Year Level Term (Super Pfd/Std Plu 20 Year Level Term (Super Pfd/Std Plu 25 Year Level Term (Super Pfd/Std Plu 30 Year Level Term (Super Pfd/Std Plu 30 Year Level Term (Super Pfd/Std Plu	M S) 3 S) 4 S) 5 S) 6 S) 7 S) J S) K S) L S) M
ABBE ABBP ABCE	ALLS	TrueTerm (2012) - 12 Year TrueTerm - 12 Year (P+ Elite,R+ Select TrueTerm (2012) - 13 Year	F
ABCP ABDE		TrueTerm - 13 Year (P+ Elite, R+ Select TrueTerm (2012) - 14 Year	F
ABDP ABEE ABEP		TrueTerm - 14 Year (P+ Elite, R+ Select TrueTerm (2012) - 16 Year TrueTerm - 16 Year (P+ Elite, R+ Select	F
ABFE ABFP		TrueTerm (2012) - 17 Year TrueTerm - 17 Year (P+ Elite, R+ Select	
ABGE ABGP ABHE		TrueTerm (2012) - 18 Year TrueTerm - 18 Year (P+ Elite,R+ Select TrueTerm (2012) - 19 Year	F F F
ABHP ABIE		TrueTerm - 19 Year (P+ Elite, R+ Select TrueTerm (2012) - 21 Year	F
ABIP ABJE ABJP		TrueTerm - 21 Year (P+ Elite, R+ Select TrueTerm (2012) - 22 Year TrueTerm - 22 Year (P+ Elite, R+ Select	F
ABKE ABKP		TrueTerm (2012) - 23 Year TrueTerm - 23 Year (P+ Elite,R+ Select	F) F
ABLE ABLP ABME		TrueTerm (2012) - 24 Year TrueTerm - 24 Year (P+ Elite,R+ Select TrueTerm (2012) - 26 Year	F F F
ABMP ABNE		TrueTerm - 26 Year (P+ Elite,R+ Select TrueTerm (2012) - 27 Year) F F
ABNP ABOE ABOP		TrueTerm - 27 Year (P+ Elite, R+ Select TrueTerm (2012) - 28 Year TrueTerm - 28 Year (P+ Elite, R+ Select	F
ABPE ABPP		TrueTerm (2012) - 29 Year TrueTerm - 29 Year (P+ Elite, R+ Select	F
ABTE ABTP		TrueTerm (2012) - 11 Year TrueTerm - 11 Year (P+ Elite,R+ Select	F F
AGBG AGBH	AMGE	Select-a-Term - 16 Year Select-a-Term - 16 Year (Plus)	F F

Product Code	Company Code	Product Name	Category
AGCG		Select-a-Term - 17 Year	F
AGCH		Select-a-Term - 17 Year (Plus)	F
AGDG		Select-a-Term - 18 Year	F
AGDH		Select-a-Term - 18 Year (Plus)	F
AGEG		Select-a-Term - 19 Year	F
AGEH		Select-a-Term - 19 Year (Plus)	F
AGFG		Select-a-Term - 21 Year	F
AGFH		Select-a-Term - 21 Year (Plus)	F
AGGG		Select-a-Term - 22 Year	F
AGGH		Select-a-Term - 22 Year (Plus)	F
AGHG		Select-a-Term - 23 Year	F
AGHH		Select-a-Term - 23 Year (Plus)	F
AGIG		Select-a-Term - 24 Year	F
AGIH		Select-a-Term - 24 Year (Plus)	F
AGJG		Select-a-Term - 26 Year	F
AGJH		Select-a-Term - 26 Year (Plus)	F
AGKG		Select-a-Term - 27 Year	F
AGKH		Select-a-Term - 27 Year (Plus)	F
AGLG		Select-a-Term - 28 Year	F
AGLH		Select-a-Term - 28 Year (Plus)	F
AGLS		Select-a-Term 10 (Special)	F
AGMG		Select-a-Term - 29 Year	F
AGMH		Select-a-Term - 29 Year (Plus)	F
AGMS		Select-a-Term 15 (Special)	F
AGNS		Select-a-Term 20 (Special)	F
AGOS		Select-a-Term 25 (Special)	F
AGPS		Select-a-Term 30 (Special)	F
AMAM	AMAM	Easy Term 10 (Simplified Issue)	F 3
	1 11 11 11	Easy Term 20 (Simplified Issue)	5
		Easy Term 30 (Simplified Issue)	7
		Easy Term 20 w/ROP (Simplified 06-9691	
		Easy Term 30 w/ROP (Simplified 06-9691	
		Golden Solution Final Expense	P
AMBM		Easy Term 20 w/ROP (Simplified 07-9734	
		Easy Term 30 w/ROP (Simplified 07-9734	
		Family Solution Final Expense	P
AMCN	AMCN	Final Expense - Level Benefit Plan	8
AMEH	AMHO	ART - Annual Renewable Term	1
AMEM	AMEM	Noble Tradition Final Expense	P
AMFI	AMFI	T2 EZ 20 Year	5
		T2 EZ 25 Year	6
		T2 EZ 30 Year	7
AMIL	AMTA	Keystone Term 15 (CA, IN, OR, PA)	4
		Keystone Term 20 (CA, IN, OR, PA)	5
		Keystone Term 30 (CA, IN, OR, PA)	7
AMIP		Keystone Term 15 $(P+/R+)$ $(CA, IN, PA&OR)$	4
		Keystone Term 20 $(P+/R+)$ (CA, IN, OR, PA)	5
		Keystone Term 30 $(P+/R+)$ (CA, IN, PA, OR)	7
AMNP	AMNT	ANICO Signature Term ART (Plus)	1
		ANICO Signature Term 10 (Plus)	3
		ANICO Signature Term 15 (Plus)	4
		- · · · · · · · · · · · · · · · · · · ·	

Product Code	Company Code	Product Name	Category
AMNS AMNT		ANICO Signature Term 20 (Plus) ANICO Signature Term 30 (Plus) ANICO Signature Term ART (smoker) ANICO Signature Term ART ANICO Signature Term 10 ANICO Signature Term 15 ANICO Signature Term 20 ANICO Signature Term 30	5 7 1 3 4 5 7
AMPR	AMPR	Senior Tribute Life - Level Benefit	P
AMSN	AMNT	ANICO Signature Simplified Issue Term 2 ANICO Signature Simplified Issue Term 2 ANICO Signature Simplified Issue Term 3	0 3 0 5
AMTL	AMTA	Keystone Term 1 Keystone Term 10 Keystone Term 15 Keystone Term 20 Keystone Term 30	1 3 4 5 7
AMTP		Keystone Term 1 (P+ / R+ Select) Keystone Term 10 (P+ / R+ Select) Keystone Term 15 (P+ / R+ Select) Keystone Term 20 (P+ / R+ Select) Keystone Term 30 (P+ / R+ Select)	1 3 4 5 7
AMXN	AMNT	ANICO Signature Term Express ART ANICO Signature Term Express 10 ANICO Signature Term Express 15 ANICO Signature Term Express 20 ANICO Signature Term Express 30	1 3 4 5 7
AMYL	AMTY	Keystone Term 1 Keystone Term 10 Keystone Term 15 Keystone Term 20 Keystone Term 30	1 3 4 5
AMYP		Keystone Term 1 (P+ / R+ Select) Keystone Term 10 (P+ / R+ Select) Keystone Term 15 (P+ / R+ Select) Keystone Term 20 (P+ / R+ Select) Keystone Term 30 (P+ / R+ Select)	1 3 4 5 7
ARMT	AMSV	Home Mortgage Series 100 - 15/15 year Home Mortgage Series 100 - 20/20 year Home Mortgage Series 100 - 25/25 year Home Mortgage Series 100 - 30/30 year Ultra Protector I (Simplified Issue)	4 5 6 7 8
ARTG	AMGE	ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70	K L M W X
ARTH		ROP Select-a-Term - Level to 75 ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus)	Y K L M

Product Code	Company Code	Product Name	Category
ARXT	AMSV	ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus) Home Mortgage Series 100 - 15/5 year	W X Y 4
		Home Mortgage Series 100 - 20/5 year Home Mortgage Series 100 - 25/5 year Home Mortgage Series 100 - 30/5 year	5 6 7
ASSP	ASSU	Term 350 Plus - 10-year Term (Pfd Plus) Term 350 Plus - 15-year Term (Pfd Plus) Term 350 Plus - 20-year Term (Pfd Plus)	4 5
ASSU		Term 350 Plus - 30-year Term (Pfd Plus) Term 350 Plus - 20-year Term w/ROP (P+) Term 350 Plus - 30-year Term w/ROP (P+) Term 350 Plus - 10-year Term	К М З
		Term 350 Plus - 15-year Term Term 350 Plus - 20-year Term Term 350 Plus - 30-year Term Level Benefit W/L - Simplified Issue	4 5 7 8
ASTP		Term 350 Plus - 20-year Term w/ROP Term 350 Plus - 30-year Term w/ROP Non Med Term 350 - 10 Year (Select+)	К М З
		Non Med Term 350 - 15 Year (Select+) Non Med Term 350 - 20 Year (Select+) Non Med Term 350 - 30 Year (Select+) Non Med Term 350 - 20 Year w/ROP (Slct+)	
ASTU		Non Med Term 350 - 30 Year w/ROP (Slct+) Non Med Term 350 - 10 Year Level Non Med Term 350 - 15 Year Level Non Med Term 350 - 20 Year Level	M 3 4 5
		Non Med Term 350 - 30 Year Level Non Med Term 350 - 20 Year Level w/ROP Non Med Term 350 - 30 Year Level w/ROP	7 K M
ASUP		Non Med Term 350 - 30 Year (Select+/WA)	7
ASUU		Non Med Term 350 - 30 Year Level (WA) Term 350 Plus - 10-year Term (Plus/WA)	7 3
ASWP		Term 350 Plus - 15-year Term (Plus/WA) Term 350 Plus - 20-year Term (Plus/WA)	4 5
ASWU		Term 350 Plus - 30-year Term (Plus/WA) Term 350 Plus - 10-year Term (WA) Term 350 Plus - 15-year Term (WA)	7 3 4
		Term 350 Plus - 20-year Term (WA) Term 350 Plus - 30-year Term (WA)	5 7
ATFG ATFH	AMGG	ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus) ROP Select-a-Term - 22 Year	N N
ATGG ATGH ATHG		ROP Select-a-Term - 22 Year (Plus) ROP Select-a-Term - 23 Year	N N N
ATHH ATIG		ROP Select-a-Term - 23 Year (Plus) ROP Select-a-Term - 24 Year	N N
ATIH ATJG		ROP Select-a-Term - 24 Year (Plus) ROP Select-a-Term - 26 Year	N N

Product Code	Company Code	Product Name	Category
ATJH ATKG		ROP Select-a-Term - 26 Year (Plus) ROP Select-a-Term - 27 Year	N N
ATKH ATLG		ROP Select-a-Term - 27 Year (Plus) ROP Select-a-Term - 28 Year	N N
ATLH ATMG		ROP Select-a-Term - 28 Year (Plus) ROP Select-a-Term - 29 Year	N N
ATMH ATNG		ROP Select-a-Term - 29 Year (Plus) ROP Select-a-Term - 31 Year	N N
ATNH ATOG		ROP Select-a-Term - 31 Year (Plus) ROP Select-a-Term - 32 Year	N N
ATOH ATPG		ROP Select-a-Term - 32 Year (Plus) ROP Select-a-Term - 33 Year	N N
ATPH ATQG		ROP Select-a-Term - 33 Year (Plus) ROP Select-a-Term - 34 Year	N N
ATQH ATRG	AMGE	ROP Select-a-Term - 34 Year (Plus) Select-a-Term - 10 Year	N 3
AING	AMGE	Select-a-Term - 10 Tear Select-a-Term - 15 Year Select-a-Term - 20 Year	3 4 5
		Select-a-Term - 20 Year Select-a-Term - 30 Year	6 7
		Secure Lifetime GUL - to age 121	8
		Secure Lifetime GUL - to age 90 Secure Lifetime GUL - to age 95	C D
		Secure Lifetime GUL - to age 100 Secure Lifetime GUL - Single Pay	E 0
		Secure Lifetime GUL - Pay to 65 Secure Lifetime GUL - 10 Pay	Q S T
		Select-a-Term - Level to 65 Select-a-Term - Level to 70 Select-a-Term - Level to 75	U V
y mp ii	AMGG	ROP Select-a-Term - 35 Year	v N 3
ATRH	AMGE	Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus)	4
		Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus)	5 6 7
		Secure Lifetime GUL - to age 121 (Plu	s) 8
		Secure Lifetime GUL - to age 90 (Plus Secure Lifetime GUL - to age 95 (Plus Carron Lifetime GUL - to age 100 (Plus Carron Lifetime GUL - to age 90 (Plus Carron Lifetime GUL - to age 95 (Plus Carron Lifetime GUL - to age) D
		Secure Lifetime GUL - to age 100 (Plu Secure Lifetime GUL - Single Pay (Plu Secure Lifetime GUL - Pay to 65 (Plus	s) 0
		Secure Lifetime GUL - 10 Pay (Plus)) Q S T
		Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus)	U V
V III C	AMGG	ROP Select-a-Term - 35 Year (Plus)	N
ATRS ATSS		ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 25 Year (Special)	म म म
ATTS AUOP	AURO	ROP Select-a-Term - 30 Year (Special) 10-Year Term (issue ages 71-75)	3

Product Code	Company Code	Product Name	Category
AURO AVIP	AVIV	10-Year Term Advantage Builder Series IV w/NLG (P+)	3 8
		Advantage Builder - Single Pay (P+)	0
		Advantage Builder IV - Pay to 100 (P+	
		Advantage Builder - Pay to 65 (P+)	Q
		Advantage Builder - 20 Pay (P+)	R
357757		Advantage Builder - 10 Pay (P+)	S
AVIV		Advantage Builder Series IV w/NLG	8
		Advantage Builder IV - Single Pay	0 0 P
		Advantage Builder Series IV - Pay to 10 Advantage Builder IV - Pay to 65	Q P
		Advantage Builder IV - 20 Pay	∑ R
		Advantage Builder IV - 10 Pay	S
AVTP		Annual Renewal Term (Premier/Standard+	
		10 Year Term (Premier P+ / Standard+ R+	•
		20 Year (Premier P+ / Standard+ R+)	5
		30 Year Term (Premier P+ / Standard+ R+	
AVTV		Annual Renewal Term 01-2010	1
		10 Year Term 01-2010	3 5
		20 Year Term 01-2010	5
		30 Year Term 01-2010	7
AVWP		30 Year Term (Premier P+ / Std+ R+ / WA	
AVWV	7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7	30 Year Term 01-2010 (WA)	7
AVZP	AVIY	Annual Renewal Term (Premier/Standard+ Term 10 (Premier P+ / Standard+ R+)) 1 3
		Term 20 (Premier P+ / Standard+ R+)	5
		Term 30 (Premier P+ / Standard+ R+)	7
AVZV		Annual Renewal Term 01-2010	1
		Term 10 01-2010	3
		Term 20 01-2010	5
		Term 30 01-2010	7
AXTO	AXAA	TermOne (SM) - One Year Non-Renewable	1
AXYA		Annual Renewable Term (151X) w/10%	1
AXYP		Annual Renewable Term (Elite/+/151/10%)	1
AXZA		Annual Renewable Term (151X)	1
		Equitable Term 10 (151X)	3 4
		Equitable Term 15 (151X) Equitable Term 20 (151X)	5
AXZP		Annual Renewable Term (Elite/Plus / 151	
111121		Equitable Term 10 (Elite/Plus / 151X)	3
		Equitable Term 15 (Elite/Plus / 151X)	4
		Equitable Term 20 (Elite/Plus / 151X)	5
AYGL	ALLS	TrueTerm (2012) - 10 Year	3
		TrueTerm (2012) - 15 Year	4
		TrueTerm (2012) - 20 Year	5
		TrueTerm (2012) - 25 Year	6
		TrueTerm (2012) - 30 Year	7
		TrueTerm (2012) - level to age 65	Т
		TrueTerm (2012) - level to age 70	U
λ∨CM		TrueTerm (2012) - level to age 75 TrueTerm - 10 Year (P+ Elite, R+ Select)	V 3
AYGM		rruererm - ro rear (rr Errice, R+ Select)	3

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Product Code	Company Code	Product Name	Category
		TrueTerm - 15 Year (P+ Elite,R+ Select)	4
		TrueTerm - 20 Year (P+ Elite,R+ Select)	5
		TrueTerm - 25 Year (P+ Elite,R+ Select)	6
		TrueTerm - 30 Year (P+ Elite,R+ Select)	7
		TrueTerm - to 65 (P+ Elite,R+ Select)	Т
		TrueTerm - to 70 (P+ Elite,R+ Select)	U
		TrueTerm - to 75 (P+ Elite,R+ Select)	V
AYNP	AMNY	ANICO Signature Term ART (Plus)	1
		ANICO Signature Term 10 (Plus)	3
		ANICO Signature Term 15 (Plus)	4
		ANICO Signature Term 20 (Plus)	5
		ANICO Signature Term 30 (Plus)	7
AYNS		ANICO Signature Term ART (smoker)	1
AYNT		ANICO Signature Term ART	1
		ANICO Signature Term 10	3
		ANICO Signature Term 15	4
		ANICO Signature Term 20	5
		ANICO Signature Term 30	7
AYSN		ANICO Signature Simplified Issue Term 10	3
		ANICO Signature Simplified Issue Term 20	5
7.7.007		ANICO Signature Simplified Issue Term 30	7
AYTN		ANICO Signature Term Express ART	1
		ANICO Signature Term Express 10	3
		ANICO Signature Term Express 15	4 5
		ANICO Signature Term Express 20	5 7
BALP	BALT	ANICO Signature Term Express 30 Secure Solutions Protector - 10 (Plus)	3
ВАЦР	BALI	Secure Solutions Protector - 10 (Plus) Secure Solutions Protector - 15 (Plus)	
		Secure Solutions Protector - 13 (Plus)	4 5
		Secure Solutions Protector - 30 (Plus)	7
BALT		Secure Solutions Protector - 10 Year	3
DALI		Secure Solutions Protector - 15 Year	4
		Secure Solutions Protector - 20 Year	5
		Secure Solutions Protector - 30 Year	7
		Secure Solutions - Whole Life (pay 100)	P
		Secure Solutions - Whole Life (20 pay)	R
BANN	BANN	Life Value Term 20 (Plus)	1
		OPTerm 10 - 10 Year Term (Plus)	3
		OPTerm 15 - 15 Year Term (Plus)	4
		OPTerm 20 - 20 Year Term (Plus)	5
		OPTerm 30 - 30 Year Term (Plus)	7
BANS		Life Value Term 20	1
		OPTerm 10 - 10 Year Term	3
		OPTerm 15 - 15 Year Term	4
		OPTerm 20 - 20 Year Term	5
		OPTerm 30 - 30 Year Term	7
BASG	BALT	Silver Guard I - Whole Life (pay 100)	P
		Silver Guard I - Whole Life (10 Pay)	S
BAWN	BANN	OPTerm 30 - 30 Year Term (Plus / WA)	7
BAWS		OPTerm 30 - 30 Year Term (WA)	7
BONN		Life Value Term 30 (Plus)	1

Product Code	Company Code	Product Name	Category
BONP		OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR) OPTerm 30 - 30 Year Term (Plus/OR) Life Value Term 30 (Pfd)	3 4 5 7 1
BONS		Life Value Term 30 OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR) OPTerm 30 - 30 Year Term (OR)	1 3 4 5 7
BOSP BOST	BOST	Legacy Whole Life (Elite Plus) Legacy Whole Life	P P
BUNN	BANN	Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 95 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - to age 105 (Plus) Life Choice UL - to age 110 (Plus) Life Choice UL - to age 110 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus) Life Choice UL - Pay to 65 (Plus) Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus) Life Choice UL - pay to age 121 Life Choice UL - to age 95 Life Choice UL - to age 100 Life Choice UL - to age 100 Life Choice UL - to age 100	P8DEGHOPQRS8DEG
CETN	CETN	Life Choice UL - to age 100 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - Pay to 65 Life Choice UL - 20 Pay Life Choice UL - 10 Pay T-10/10 - 10 Year Term T-15/15 - 15 Year Term T-20/20 - 20 Year Term	H O P Q R S 3 4 5
CETP		T-25/25 - 25 Year Term T-30/30 - 30 Year Term T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+)	6 7 3 4 5
CINN	CINN	T-30/30 - 30 Year (P+ / R+) LifeHorizons Termsetter 10 LifeHorizons Termsetter 15 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 30 Termsetter ROP 15 Year Termsetter ROP 20 Year Termsetter ROP 25 Year (w/ROP) Termsetter ROP 30 Year (w/ROP)	7 3 4 5 6 7 J K L M

Product Code	Company Code	Product Name	Category
CINP		LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) Termsetter ROP 15 Year (Sup/Sel) Termsetter ROP 20 Year (Sup/Sel) Termsetter ROP 25 Year (Sup/Sel) Termsetter ROP 30 Year (Sup/Sel)	3 4 5 6 7 J K L M
COBD	COLU	Term Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Super/Plus) Nautical Term - 15 Year (Super/Plus) Nautical Term - 20 Year (Super/Plus) Nautical Term - 30 Year (Super/Plus) Voyager UL w/Lifetime NLG (Super Pfd) Nautical Term - 20 Year w/ROP (Super/+) Nautical Term - 30 Year w/ROP (Super/+) Voyager UL w/Lifetime NLG (Super Pfd)	F 3 4 5 7 8 K M P
COBU		Nautical Term - 10 Year Nautical Term - 15 Year Nautical Term - 20 Year Nautical Term - 30 Year Voyager UL w/Lifetime NLG Nautical Term - 20 Year with ROP Nautical Term - 30 Year with ROP Voyager UL w/Lifetime NLG (pay to 100)	3 4 5 7 8 K M P
COCL	COLL	Term Line 10 - 10 Year R&C Term Term Line 20 - 20 Year R&C Term	3 F
COEL	COLM	Term Line 15 - 15 Year R&C Term	F
COFL		Term Line 20 - 20 Year (Low Band)	F
COLC	COLL	Dignified Choice - Classic I Whole Life Term Line 15 - 15 Year R&C Term	8 F
COLE	COLM	Term Line 10 - 10 Year R&C Term Term Line 20 - 20 Year R&C Term	3 F
COMP	COMP	Term Life Answers 10 Term Life Answers 15 Term Life Answers 20 Term Life Answers 30 Guaranteed Universal Life - to 120 Guaranteed Universal Life - to 90 Guaranteed Universal Life - to 95 Guaranteed Universal Life - to 100	3 4 5 7 8 C D
COMS		Guaranteed Universal Life - to 105 Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus) Term Life Answers 30 (Plus) Guaranteed Universal Life to 120 (Plus) Guaranteed Universal Life - to 90 (Plus) Guaranteed Universal Life - to 95 (Plus) Guaranteed Universal Life - to 100 (Plus)	G 3 4 5 7) 8) C

Product Code	Company Code	Product Name	Category
COOS	COLU	Guaranteed Univeral Life - to 105 (Plus Nautical Term - 10 Year (Super/+/OR) Nautical Term - 15 Year (Super/+/OR) Nautical Term - 20 Year (Super Pfd/OR)) G 3 4 5
COOU		Nautical Term - 30 Year (Super Pfd/OR) Nautical Term - 20 Year with ROP (Sp/OR Nautical Term - 30 Year with ROP (Sp/OR Nautical Term - 10 Year (OR) Nautical Term - 15 Year (OR)	
		Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR) Nautical Term - 20 Year with ROP (OR) Nautical Term - 30 Year with ROP (OR)	5 7 K M
EMVU	EMPL	Term Select - 5 Year Term Select - 10 Year Term Select - 15 Year Term Select - 20 Year	2 3 4 5
EMVV		Term Select - 25 Year Term Select - 30 Year Term Select - 5 Year (Plus) Term Select - 10 Year (Plus) Term Select - 15 Year (Plus)	6 7 2 3 4
FARM	FARM	Term Select - 20 Year (Plus) Term Select - 25 Year (Plus) Term Select - 30 Year (Plus) Value Term - 10 Year	5 6 7 3
FARP		Value Term - 20 Year Value Term - 30 Year Value Term - 10 Year (Elite/Choice)	5 7 3
FASM		Value Term - 20 Year (Elite/Choice) Value Term - 30 Year (Elite/Choice) Simple Term - 10 Year	5 7 3
FICE	FIRD	Simple Term - 20 Year Simple Term - 30 Year Simple Term - 10 Year	5 7 3
FLEM	FIDL	Simple Term - 15 Year Simple Term - 20 Year Simple Term - 30 Year Rapid Decision Express - 10 Year	4 5 7 3
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1100	Rapid Decision Express - 15 Year Rapid Decision Express - 20 Year Rapid Decision Express - 30 Year	4 5 7
FLHM		Hybrid Term - 10 Year (with blood test) Hybrid Term - 15 Year (with blood test) Hybrid Term - 20 Year (with blood test)	3 4 5
FLMM		Hybrid Term - 30 Year (with blood test) Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year Rapid Decision Mortgage Term - 30 Year Rapid Decision Mortgage - 15 Year w/ROP	7 0 4 5 7 J

Product Code	Company Code	Product Name	Category
FLRM		Rapid Decision Mortgage - 20 Year w/ROP Rapid Decision Mortgage - 30 Year w/ROP Rapid Decision Mortgage - 40 Year w/ROP Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Term - 20 Year Rapid Decision Term - 20 Year	K M N 2 3 4 5 7 K
FRLP	GEAN	Rapid Decision Term - 30 Year (w/ROP) Colony Term 15 (MD)	M 4
FRLQ		Colony Term 20 (MD) Colony Term 15 (Pfd Best / Select / MD	5) 4
FRUP		Colony Term 20 (Pfd Best / Select / MD GenGuard UL - no lapse UL to 121 (b1)	8
FRUQ		GenGuard UL - no lapse UL to 100 (b1) GenGuard UL - no lapse to 121 (P+/R+)	E 8
FRXP		GenGuard UL - no lapse to 100 (P+/R+) Colony Term 10 Colony Term 15	E 3 4
FRXQ		Colony Term 20 GenGuard UL - no lapse UL to 121 (b2) GenGuard UL - no lapse UL to 100 (b2) Colony Term 10 (Pfd Best / Select) Colony Term 15 (Pfd Best / Select) Colony Term 20 (Pfd Best / Select) GenGuard UL - no lapse to 121 (P+/R+)	5 8 E 3 4 5 8
FRYP		GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse UL to 121 (b3)	E 8
FRYQ		GenGuard UL - no lapse UL to 100 (b3) GenGuard UL - no lapse to 121 (P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	E 8 E
FRZP		Colony Term 15 (PA & TX) Colony Term 20 (PA & TX)	4 5
FRZQ		Colony Term 20 (FA & TX) Colony Term 15 (Pfd Best/Select/PA&TX) Colony Term 20 (Pfd Best/Select/PA&TX)	5 4 5
FTLI	FIRM	Guaranteed Level Term 10 (Rapid eUW) Guaranteed Level Term 15 (Rapid eUW)	3 4
FTLP		Guaranteed Level Term 20 (Rapid eUW) GLT 10 (R+ Std+ / eUW) GLT 15 (R+ Std+ / Rapid eUW) GLT 20 (R+ Std+ / Rapid eUW)	5 3 4 5
FYLI		Guaranteed Level Term 10 Guaranteed Level Term 15 Guaranteed Level Term 20	3 4 5
FYLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	7 3 4 5
GDCA	GUAR	GLT 30 (P+ Elite / R+ Std+) Level Term Gold 10 (xtended conversion	7 3

Product Code	Company Code	Product Name	Category
		Level Term Gold 15 (xtended conversion) 4
		Level Term Gold 20 (xtended conversion) 5
		Level Term Gold 30 (xtended conversion) 7
GDCE		Level Term Gold 10 (Elite/ext. conv.)	3
		Level Term Gold 15 (Elite/ext. conv.)	4
		Level Term Gold 20 (Elite/ext. conv.)	5
		Level Term Gold 30 (Elite/ext. conv.)	7
GDCP		Level Term Gold 10 (Pfd Plus/ext. conv) 3
		Level Term Gold 15 (Pfd Plus/ext. conv) 4
		Level Term Gold 20 (Pfd Plus/ext. conv) 5
		Level Term Gold 30 (Pfd Plus/ext. conv) 7
GDLA		Level Term Gold 10	3
		Level Term Gold 15	4
		Level Term Gold 20	5
		Level Term Gold 30	7
GDLE		Level Term Gold 10 (Elite)	3
		Level Term Gold 15 (Elite)	4
		Level Term Gold 20 (Elite)	5
		Level Term Gold 30 (Elite)	7
GDLP		Level Term Gold 10 (Preferred Plus)	3
		Level Term Gold 15 (Preferred Plus)	4
		Level Term Gold 20 (Preferred Plus)	5
		Level Term Gold 30 (Preferred Plus)	7
GGLA		Yearly Renewable Term (YRT) Gold	1
GGLE		YRT Gold (Elite)	1
GGLP		YRT Gold (Preferred Plus)	1
GLEA	GLEA	Gleaner Term - 10-Year	3
		Gleaner Term - 15-Year	4
		Gleaner Term - 20-Year	5
		Gleaner Term - 30-Year	7
GLEE		Gleaner Term - 10-Year (Elite Pfd)	3
		Gleaner Term - 15-Year (Elite Pfd)	4
		Gleaner Term - 20-Year (Elite Pfd)	5
		Gleaner Term - 30-Year (Elite Pfd)	7
GLES		Gleaner Term - 10-Year (Super Pfd)	3
		Gleaner Term - 15-Year (Super Pfd)	4
		Gleaner Term - 20-Year (Super Pfd)	5
CDI D	CDC3	Gleaner Term - 30-Year (Super Pfd)	7
GRLP	GECA	Colony Term 15 (MD)	4
CDIO		Colony Term 20 (MD)	5
GRLQ		Colony Term 15 (Pfd Best / Select /MD)	
GRUP		Colony Term 20 (Pfd Best / Select / MD	8
GRUP		GenGuard UL - no lapse UL to 121 (b1) GenGuard UL - no lapse UL to 100 (b1)	E
GRUQ		GenGuard UL - no lapse to 121 (P+/R+)	8
01/00		GenGuard UL - no lapse to 121 $(P+/R+)$	E
GRXP		Colony Term 10	3
OTMI		Colony Term 15	4
		Colony Term 20	5
		GenGuard UL - no lapse UL to 121 (b2)	8
		GenGuard UL - no lapse UL to 100 (b2)	E
			_

Product Code	Company Code	Product Name	Category
GRXQ		Colony Term 10 (Pfd Best / Select) Colony Term 15 (Pfd Best / Select) Colony Term 20 (Pfd Best / Select) GenGuard UL - no lapse to 121 (P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	3 4 5 8 E
GRYP		GenGuard UL - no lapse UL to 121 (b3) GenGuard UL - no lapse UL to 100 (b3)	8 E
GRYQ		GenGuard UL - no lapse to 121 (P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	8 E
GRZP		Colony Term 15 (PA & TX) Colony Term 20 (PA & TX)	4 5
GRZQ		Colony Term 15 (Pfd Best/Select/PA&TX) Colony Term 20 (Pfd Best/Select/PA&TX)	4 5
HARB	HART	Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best Hartford Bicentennial Term 30 (Pf Best) 4) 5
HARP		Hartford Bicentennial Term 10 (Pfd+) Hartford Bicentennial Term 15 (Pfd+) Hartford Bicentennial Term 20 (Pfd+) Hartford Bicentennial Term 30 (Pfd+)	3 4 5 7
HART		Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 Hartford Bicentennial Term 30	, 3 4 5 7
HAUP		Hartford Bicentennial Freedom UL (P+)	8
HAUT		Hartford Bicentennial Freedom UL (2013)	8
HAYB	HARY	Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best) 4
		Hartford Bicentennial Term 30 (Pf Best	
HAYP		Hartford Bicentennial Term 10 (Pfd+)	3
		Hartford Bicentennial Term 15 (Pfd+)	4
		Hartford Bicentennial Term 20 (Pfd+)	5
		Hartford Bicentennial Term 30 (Pfd+)	7
HAYT		Hartford Bicentennial Term 10 Hartford Bicentennial Term 15	3 4
		Hartford Bicentennial Term 15	5
		Hartford Bicentennial Term 30	7
HYUP		Hartford Bicentennial Freedom II UL (P+	
HYUT		Hartford Bicentennial Freedom UL (2013)	8
ILLI	ILLI	10-Year Term	3
		15-Year Term	4
		20-Year Term	5
		30-Year Term	7
		Life Foundations Whole Life - Continuou	s 8 J
		15-Year Term (with ROP) 20-Year Term (with ROP)	K
		30-Year Term (with ROP)	M
ILLP		10-Year Term (Super / Ultra Std)	3
		15-Year Term (Super / Ultra Std)	4

Product Code	Company Code	Product Name	Category
		20-Year Term (Super / Ultra Std) 30-Year Term (Super / Ultra Std) 15-Year Term (Super/Ultra Std / w/ROP) 20-Year Term (Super/Ultra Std / w/ROP) 30-Year Term (Super/Ultra Std / w/ROP)	5 7 J K M
INDU	INDU	Critical Choice Term - 15 Year Critical Choice Term - 20 Year Critical Choice Term - 30 Year	4 5 7
INDX INXD		Critical Choice Term - 20/5 Year Critical Choice Term - 15/5 Year	F F
INXX		Critical Choice Term - 30/5 Year	F
IOFE	INDE	Foresters Lifefirst - 10 Year Foresters Lifefirst - 20 Year	3 5
IOFP		Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (Plus)	3 5
IONE	TOUL	Foresters Lifefirst - 20 Year (non-med) Planright Level	5 8
JHCP	JOHU	15 Year Level (Super/Std+ with CER) 20 Year Level (Super/Std+ with CER)	4 5
JHCU		15 Year Level Premium Term (with CER) 20 Year Level Premium Term (with CER)	4 5
JHGP		10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+	3 4
JHGU		Protection UL-G '13 (Super/Std+) 10 Year Level Premium Term 15 Year Level Premium Term 20 Year Level Premium Term	8 3 4 5
JYCN	JOHY	Protection UL-G '13 15 Year Level Premium Term (with CER)	8 4
JYCP		20 Year Level Premium Term (with CER) 15 Year Level (Super/Std+ with CER) 20 Year Level (Super/Std+ with CER)	5 4 5
JYYN		10 Year Level Premium Term 15 Year Level Premium Term 20 Year Level Premium Term	3 4 5
JYYP		Protection UL-G '13 10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+) 4) 5
JYZN		Protection UL-G '13 (Super/Std+) 10 Year Level Premium Term (ages 71+) 15 Year Level Premium Term (ages 66+)	8 3 4
JYZP		20 Year Level Premium Term (ages 61+) 10 Year Level Term (Super Pfd/ages 71+) 15 Year Level Term (Super Pfd/ages 66+) 20 Year Level Term (Super Pfd/ages 61+)	5 3 4 5
LBBE LBBP LBCE	LNBE	TrueTerm (2012) - 12 Year TrueTerm - 12 Year (P+ Elite, R+ Select) TrueTerm (2012) - 13 Year	F F F
LBCP		TrueTerm - 13 Year (P+ Elite, R+ Select)	F

Product Code	Company Code	Product Name	Category
LBDE		TrueTerm (2012) - 14 Year	F
LBDP		TrueTerm - 14 Year (P+ Elite, R+ Select)	F
LBEE		TrueTerm (2012) - 16 Year	F
LBEP		TrueTerm - 16 Year (P+ Elite, R+ Select)	F
LBFE		TrueTerm (2012) - 17 Year	F
LBFP		TrueTerm - 17 Year (P+ Elite, R+ Select)	F
LBGE		TrueTerm (2012) - 18 Year	F
LBGP		TrueTerm - 18 Year (P+ Elite, R+ Select)	F
LBHE		TrueTerm (2012) - 19 Year	F
LBHP		TrueTerm - 19 Year (P+ Elite, R+ Select)	F
LBIE		TrueTerm (2012) - 21 Year	F
LBIP		TrueTerm - 21 Year (P+ Elite, R+ Select)	F
LBJE		TrueTerm (2012) - 22 Year	F
LBJP		TrueTerm - 22 Year (P+ Elite, R+ Select)	F
LBKE		TrueTerm (2012) - 23 Year	F
LBKP		TrueTerm - 23 Year (P+ Elite, R+ Select)	F
LBLE		TrueTerm (2012) - 24 Year	F
LBLP		TrueTerm - 24 Year (P+ Elite, R+ Select)	F
LBME		TrueTerm (2012) - 26 Year	r F
			r F
LBMP		TrueTerm - 26 Year (P+ Elite, R+ Select)	F
LBNE		TrueTerm (2012) - 27 Year	
LBNP		TrueTerm - 27 Year (P+ Elite, R+ Select)	F
LBOE		TrueTerm (2012) - 28 Year	F
LBOP		TrueTerm - 28 Year (P+ Elite, R+ Select)	F
LBPE		TrueTerm (2012) - 29 Year	F
LBPP		TrueTerm - 29 Year (P+ Elite, R+ Select)	F
LBTE		TrueTerm (2012) - 10 Year	3
		TrueTerm (2012) - 15 Year	4
		TrueTerm (2012) - 20 Year	5
		TrueTerm (2012) - 25 Year	6
		TrueTerm (2012) - 30 Year	7
		TrueTerm (2012) - 11 Year	F
		TrueTerm (2012) - level to age 65	T
		TrueTerm (2012) - level to age 70	U
		TrueTerm (2012) - level to age 75	V
LBTP		TrueTerm - 10 Year (P+ Elite, R+ Select)	3
		TrueTerm - 15 Year (P+ Elite, R+ Select)	4
		TrueTerm - 20 Year (P+ Elite, R+ Select)	5
		TrueTerm - 25 Year (P+ Elite, R+ Select)	6
		TrueTerm - 30 Year (P+ Elite, R+ Select)	7
		TrueTerm - 11 Year (P+ Elite, R+ Select)	F
		TrueTerm - to 65 (P+ Elite, R+ Select)	Т
		TrueTerm - to 70 (P+ Elite, R+ Select)	U
		TrueTerm - to 75 (P+ Elite, R+ Select)	V
LGBL		TrueTerm (2012) - 10 Year (50K-99K)	3
		TrueTerm (2012) - 15 Year (50K-99K)	4
		TrueTerm (2012) - 20 Year (50K-99K)	5
		TrueTerm (2012) - 25 Year (50K-99K)	6
		TrueTerm (2012) - 30 Year (50K-99K)	7
		Legacy Secure UL - to 121 (50K+)	8
		Legacy Secure UL - to 100 (50K+)	E

Product Code	Company Code	Product Name	Category
LGBM		TrueTerm - 10 Year (P+ / R+ / 50K-99K) TrueTerm - 15 Year (P+ / R+ / 50K-99K) TrueTerm - 20 Year (P+ / R+ / 50K-99K) TrueTerm - 25 Year (P+ / R+ / 50K-99K) TrueTerm - 30 Year (P+ / R+ / 50K-99K)	3 4 5 6 7) 8
LGWL		Legacy Secure UL - to 121 (Elite/100K+ Legacy Secure UL - to 100 (Elite/100K+ TrueTerm (2012) - 10 Year (WA) TrueTerm (2012) - 15 Year (WA) TrueTerm (2012) - 20 Year (WA) TrueTerm (2012) - 25 Year (WA) TrueTerm (2012) - 30 Year (WA) TrueTerm (2012) - 30 Year (WA)	
- G-114		TrueTerm (2012) - 11 Year (WA) TrueTerm (2012) - level to age 65 (WA) TrueTerm (2012) - level to age 70 (WA) TrueTerm (2012) - level to age 75 (WA)	T U V
LGWM		TrueTerm - 10 Year (P+ Elite,R+ Slct/WA TrueTerm - 15 Year (P+ Elite,R+ Slct/WA TrueTerm - 20 Year (P+ Elite,R+ Slct/WA TrueTerm - 25 Year (P+ Elite,R+ Slct/WA TrueTerm - 30 Year (P+ Elite,R+ Slct/WA TrueTerm - 11 Year (P+ Elite,R+ Slct/WA TrueTerm - to 65 (P+ Elite,R+ Slct/WA TrueTerm - to 70 (P+ Elite,R+ Slct/WA) 4) 5) 6) 7) F) T
LINN	LNNA	TrueTerm - to 75 (P+ Elite,R+ Slct/WA LGUL (2012) LGUL (2012) - pay to 100	8 P
LINP		LGUL (2012 / P+) LGUL (2012) - pay to 100 (P+) LifeElement (SM) Level Term - 10 Year	8 P 3
LNEP		LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 10 (P+)	4 5 7 3
		LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	4 5 7
LPBL	LNBE	Legacy Secure UL - to 121 (5,001K+) Legacy Secure UL - to 100 (5,001K+)	8 E
LPBM		Legacy Secure UL - to 121 (Elite/5m+) Legacy Secure UL - to 100 (Elite/5m+)	8 E
LPIL		Legacy Secure UL - to 100 (Elite/SM+) Legacy Secure UL - to 121 (500K+) Legacy Secure UL - to 100 (500K+)	8 E
LPIM		Legacy Secure UL - to 121 (Elite/500K+ Legacy Secure UL - to 100 (Elite/500K+) 8
LPPL		Legacy Secure UL - to 121 (200K+) Legacy Secure UL - to 100 (200K+)	, – 8 E
LPPM		Legacy Secure UL - to 121 (Elite/200K+ Legacy Secure UL - to 100 (Elite/200K+) 8
LWBE LWBP		TrueTerm (2012) - 12 Year (WA) TrueTerm - 12 Year (P+ Elite, R+ Slct/WA	F

Product Code	Company Code	Product Name Ca	ategory
LWCE		TrueTerm (2012) - 13 Year (WA)	F
LWCP		TrueTerm - 13 Year (P+ Elite,R+ Slct/WA)	F
LWDE		TrueTerm (2012) - 14 Year (WA)	F
LWDP		TrueTerm - 14 Year (P+ Elite, R+ Slct/WA)	F
LWEE		TrueTerm (2012) - 16 Year (WA)	F
LWEP		TrueTerm - 16 Year (P+ Elite, R+ Slct/WA)	F
LWFE		TrueTerm (2012) - 17 Year (WA)	F
LWFP		TrueTerm - 17 Year (P+ Elite, R+ Slct/WA)	F
LWGE		TrueTerm (2012) - 18 Year (WA)	F
LWGP		TrueTerm - 18 Year (P+ Elite, R+ Slct/WA)	F
LWHE		TrueTerm (2012) - 19 Year (WA)	F
LWHP		TrueTerm - 19 Year (P+ Elite, R+ Slct/WA)	F
LWIE		TrueTerm (2012) - 21 Year (WA)	F
LWIP		TrueTerm - 21 Year (P+ Elite, R+ Slct/WA)	F
LWJE		TrueTerm (2012) - 22 Year (WA)	F
LWJP		TrueTerm - 22 Year (P+ Elite, R+ Slct/WA)	F
LWKE		TrueTerm (2012) - 23 Year (WA)	F
LWKP		TrueTerm - 23 Year (P+ Elite, R+ Slct/WA)	F
LWLE		TrueTerm (2012) - 24 Year (WA)	F
LWLP		TrueTerm - 24 Year (P+ Elite, R+ Slct/WA)	F
LWME		TrueTerm (2012) - 26 Year (WA)	F
LWMP		TrueTerm - 26 Year (P+ Elite, R+ Slct/WA)	F
LWNE		TrueTerm (2012) - 27 Year (WA)	F
LWNP		TrueTerm - 27 Year (P+ Elite, R+ Slct/WA)	F
LWOE		TrueTerm (2012) - 28 Year (WA)	F
LWOP		TrueTerm - 28 Year (P+ Elite, R+ Slct/WA)	F
LWPE		TrueTerm (2012) - 29 Year (WA)	F
LWPP		TrueTerm - 29 Year (P+ Elite, R+ Slct/WA)	F
LYYN	LNLI	LifeElement (SM) Level Term - 10 Year	3
		LifeElement (SM) Level Term - 15 Year	4
		LifeElement (SM) Level Term - 20 Year	5
		LifeElement (SM) Level Term - 30 Year	7
LYYP		LifeElement (SM) Level Term - 10 (P+)	3
		LifeElement (SM) Level Term - 15 (P+)	4
		LifeElement (SM) Level Term - 20 (P+)	5
		LifeElement (SM) Level Term - 30 (P+)	7
MADI	MADI	Legacy Select Level Benefit Whole Life	8
MDFL	MIDT	Essential Guaranteed UL 3 (\$25-\$249K)	8
		Essential Guaranteed UL 3 - 1 pay (25K+)	0
		Essential Guaranteed UL 3 - p100 (\$25K+)	P
		Essential Guaranteed UL 3 - p65 (\$25K+)	Q
		Essential Guaranteed UL 3 - 20p (25K+)	R
		Essential Guaranteed UL 3 - 10p (\$25K+)	S
MDFP		Essential Guaranteed UL 3 P+ (\$25-\$249K)	8
		Essential Guaranteed UL 3 - 1p P+ (25K+)	0
		Essential Guaranteed UL - p100 P+ (25K+)	Р
		Essential Guaranteed UL 3 -p65 P+ (25K+)	Q
		Essential Guaranteed UL 3-20 p P+ (25K+)	R
		Essential Guaranteed UL 3-10p P+ (25K+)	S
MDGL		Essential Guaranteed UL 3 (\$250K plus)	8
		Essential Guaranteed UL 3 - 1p (\$250K+)	0
		-	

Product Code	Company Code	Product Name	Category
		Essential Guaranteed UL 3 - p100 (250K+) Essential Guaranteed UL 3 - p65 (\$250K+) Essential Guaranteed UL 3 - 20p (\$250K+) Essential Guaranteed UL 3 - 10p (\$250K+)	Q R
MDGP		Essential Guaranteed UL3 P+ (\$250K plus) Essential Guaranteed UL 3 - 1p P+(250K+) Essential Guaranteed UL -p100 P+ (250K+) Essential Guaranteed UL 3-p65 P+ (250K+) Essential Guaranteed UL 3-20p P+ (250K+)	O P Q
MIDL		Essential Guaranteed UL 3-10p P+ (250K+) Premier CS4 - 10 Year Term Premier CS4 - 15 Year Term Premier CS4 - 20 Year Term Premier CS4 - 30 Year Term	
MIDP		XL-DB2 2013 (\$25-\$249K) XL-DB2 2013 - p100 (\$25-\$249K) Premier CS4 - 10 Year Term (P+) Premier CS4 - 20 Year Term (P+) Premier CS4 - 30 Year Term (Plus)	
MIEL		XL-DB2 2013 P+ (\$25-\$249K) XL-DB2 2013 - p100 P+ (\$25-\$249K) Executive CS3 - 10 Year Term Executive CS3 - 15 Year Term Executive CS3 - 20 Year Term	8 P 3 4 5
MIEP		XL-DB2 2013 (\$250K plus) XL-DB2 2013 - p100 (\$250K plus) Executive CS3 - 10 Year (P+) Executive CS3 - 15 Year (P+) Executive CS3 - 20 Year (P+)	
MIFL		XL-DB2 2013 P+ (\$250K plus) XL-DB2 2013 - p100 P+ (\$250K plus) Essential Guaranteed UL 2 (\$25-\$249K) Essential Guaranteed UL 2 - 1 pay (25K+) Essential Guaranteed UL 2 - p100 (\$25K+) Essential Guaranteed UL 2 - p65 (\$25K+)	8 P 8 O P
MIFP		Essential Guaranteed UL 2 - 20p (25K+) Essential Guaranteed UL 2 - 10p (\$25K+) Essential Guaranteed UL 2 P+ (\$25-\$249K) Essential Guaranteed UL 2 - 1p P+ (25K+) Essential Guaranteed UL - p100 P+ (25K+) Essential Guaranteed UL 2 -p65 P+ (25K+)	R S 8 O P
MIGL		Essential Guaranteed UL 2-20 p P+ (25K+) Essential Guaranteed UL 2-10p P+ (25K+) Essential Guaranteed UL 2 (\$250K plus) Essential Guaranteed UL 2 - 1p (\$250K+) Essential Guaranteed UL 2 - p100 (250K+) Essential Guaranteed UL 2 - p65 (\$250K+)	R S 8 O P
MIGP		Essential Guaranteed UL 2 - 20p (\$250K+) Essential Guaranteed UL 2 - 10p (\$250K+) Essential Guaranteed UL2 P+ (\$250K plus)	R S

Product Code	Company Code	Product Name	Category
		Essential Guaranteed UL 2 - 1p P+(250K+) Essential Guaranteed UL -p100 P+ (250K+) Essential Guaranteed UL 2-p65 P+ (250K+) Essential Guaranteed UL 2-20p P+ (250K+) Essential Guaranteed UL 2-10p P+ (250K+)	P Q R
MINN	MINM	Advantage Elite Select Life - 5 Year Advantage Elite Select Life - 10 Year Advantage Elite Select Life - 15 Year Advantage Elite Select Life - 20 Year Advantage Elite Select Life - 30 Year	2 3 4 5 7
MINP		Advantage Elite Select Blee So Fear Advantage Elite Select - 5 Year (P+/R+) Advantage Elite Select - 10 Year (P+/R+) Advantage Elite Select - 15 Year (P+/R+) Advantage Elite Select - 20 Year (P+/R+) Advantage Elite Select - 30 Year (P+/R+)	2 3 4 5
MLUE	METL	Guaranteed Advantage UL12 Provider UL - guaranteed to age 95	8 D
MLUP		Guaranteed Advantage UL12 (Elite)	8
MOTB	MOTO	Provider UL - guaranteed to 95 (Elite) Value Term Plus - 10-Year (Pfd Best) Value Term Plus - 15-Year (Pfd Best) Value Term Plus - 20-Year (Pfd Best)	D 3 4 5
MOTO		Value Term Plus - 30-Year (Pfd Best) Value Term Plus - 10-Year Plan Value Term Plus - 15-Year Plan Value Term Plus - 20-Year Plan Value Term Plus - 30-Year Plan	7 3 4 5 7
MOTP		Value Term Plus - 30-Year Plan Value Term Plus - 10-Year (Pfd Plus) Value Term Plus - 15-Year (Pfd Plus) Value Term Plus - 20-Year (Pfd Plus) Value Term Plus - 30-Year (Pfd Plus)	7 3 4 5 7
MTGN	MASM	Vantage Term 10	3
MTGP		Vantage Term 20 Vantage Term 10 (Ultra Pfd)	5 3
MTLI	METL	Vantage Term 20 (Ultra Pfd) MetLife One Year Term - Non-renewable Guaranteed Level Term 10 Guaranteed Level Term 15 Guaranteed Level Term 20	5 1 3 4 5
MTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+) GLT 30 (P+ Elite / R+ Std+)	7 3 4 5 7
MTRP	MTRU	SelecTerm-10 (Preferred Plus) SelecTerm-15 (Preferred Plus) SelecTerm-20 (Preferred Plus) SelecTerm-30 (Preferred Plus)	7 3 4 5 7
MTRU		SelecTerm-10 (NV, NJ, OR) SelecTerm-15 (NV, NJ, OR) SelecTerm-20 (NV, NJ, OR)	3 4 5

Product Code	Company Code	Product Name	Category
MTSP		SelecTerm-30 (NV, NJ, OR) SelecTerm-10 (Preferred Plus) SelecTerm-15 (Preferred Plus) SelecTerm-20 (Preferred Plus)	7 3 4 5
MTSU		SelecTerm-30 (Preferred Plus) SelecTerm-10 SelecTerm-15 SelecTerm-20	7 3 4 5
NATV	NATI	SelecTerm-30 ART - Annual Renewable Term GL-10 - 10 Year Level Term	7 1 3
NATW		GL-15 - 15 Year Level Term ART - Annual Renewable Term (Elite Pfd) GL-10 - 10 Year (Elite Preferred) GL-15 - 15 Year (Elite Preferred)	4 1 3 4
NDGA	NORA	ADDvantage 15 ADDvantage 20	3 4 5
NDGP		ADDvantage 30 ADDvantage 10 (Super Preferred) ADDvantage 15 (Super Preferred) ADDvantage 20 (Super Preferred)	7 3 4 5
NEGA		ADDvantage 30 (Super Preferred) Custom Guarantee Gen 6 (\$25-249K) Custom Guarantee Gen 6 - 1 pay (\$25K+ Custom Guarantee Gen 6 - p100 (\$25K+	7 8 O
NEGP		Custom Guarantee Gen 6 - p65 (\$25K+ Custom Guarantee Gen 6 - 20p (\$25K+ Custom Guarantee Gen 6 - 10p (\$25K+ Custom Guarantee Gen 6 - $10p$ (\$25K+ Custom Guarantee Gen 6 P+ (\$25-\$249K)) Q) R
		Custom Guarantee Gen 6 - 1 pay P+ (25K+ Custom Guarantee Gen 6 - p100 P+ (\$25K+ Custom Guarantee Gen 6 - p65 P+ (\$25K+ Custom Guarantee Gen 6 - 20p P+ (\$25K+) P) Q
NFGA		Custom Guarantee Gen 6 - 10p P+ (25K+ Custom Guarantee Gen 6 - 10p P+ (25K+ Custom Guarantee Gen 6 - 1 pay (\$250K+ Custom Guarantee Gen 6 - p100 (\$250K+) S) 8) O
NECE		Custom Guarantee Gen 6 - p65 (\$250K+ Custom Guarantee Gen 6 - 20p (\$250K+ Custom Guarantee Gen 6 - 10p (\$250K+) Q) R) S
NFGP		Custom Guarantee Gen 6 P+ (\$250K plus Custom Guarantee Gen 6 - 1 pay P+(250K+ Custom Guarantee Gen 6 - p100 P+ (250K+ Custom Guarantee Gen 6 - p65 P+ (250K+) O) P
NGGA		Custom Guarantee Gen 6 - 20p P+ (250K+ Custom Guarantee Gen 6 - 10p P+ (250K+ Custom Guarantee Gen 7 (\$25-249K) Custom Guarantee Gen 7 - 1 pay (\$25K+) S 8) O
		Custom Guarantee Gen 7 - p100 (\$25K+ Custom Guarantee Gen 7 - p65 (\$25K+	

Product Code	Company Code	Product Name	Category
NGGP		Custom Guarantee Gen 7 - 20p (\$25K+) Custom Guarantee Gen 7 - 10p (\$25K+) Custom Guarantee Gen 7 P+ (\$25-\$249K)	
		Custom Guarantee Gen 7 - 1 pay P+ (25K+) Custom Guarantee Gen 7 - p100 P+ (\$25K+)	P
		Custom Guarantee Gen 7 - p65 P+ (\$25K+) Custom Guarantee Gen 7 - 20p P+ (\$25K+) Custom Guarantee Gen 7 - 10p P+ (25K+)	R
NGTV NGTW	NATI	GL-20 - 20 Year Level Term GL-20 - 20 Year (Elite Preferred)	5 5
NHGA	NORA	Custom Guarantee Gen 7 (\$250K plus) Custom Guarantee Gen 7 - 1 pay (\$250K+)	8
		Custom Guarantee Gen 7 - p100 (\$250K+)	P
		Custom Guarantee Gen 7 - p65 (\$250K+) Custom Guarantee Gen 7 - 20p (\$250K+)	R
NHGP		Custom Guarantee Gen 7 - 10p (\$250K+) Custom Guarantee Gen 7 P+ (\$250K plus)	
		Custom Guarantee Gen 7 - 1 pay P+(250K+) Custom Guarantee Gen 7 - p100 P+ (250K+)	
		Custom Guarantee Gen 7 - p65 P+ (250K+) Custom Guarantee Gen 7 - 20p P+ (250K+)	Q
		Custom Guarantee Gen 7 - 10p P+ (250K+)	S
NOTN	NORM	TT Term 10 - 1 Year Term for 10 Years TT Level Term 20 (issue ages 51+)	1 5
NOTP		TT Term 10 - 1 Year for 10 Yrs (Premier) TT Level Term 20 (Premier NT/ages 51+)	1 5
NOWM		TT Term 80 - 1 Year R & C Term TT Level Term 10	1 3
NOWP		TT Level Term 20 TT Term 80 - 1 Year R & C (Premier NT)	5 1
		TT Level Term 10 (Premier NT) TT Level Term 20 (Premier NT)	3 5
NOYN NOYP		TT Level Term 20 (NY) TT Level Term 20 (Premier NT / NY)	5 5
NPGA	NORA	Guarantee Builder IUL2 2013 (\$250K plus) Guarantee Builder IUL2 2013 (\$250K+)	8
NPGP		Guarantee Builder IUL2 P+ (\$250K plus)	8
NTWL	NATW	Guarantee Builder IUL2 2013 P+ (\$250K) YourLife(SM) - 10 Year Term II	3
		YourLife(SM) - 15 Year Term II YourLife(SM) - 20 Year Term II	4 5
NTWP		YourLife(SM) - 30 Year Term II YourLife(SM) - 10 Year Term II (Pfd+)	7 3
		YourLife(SM) - 15 Year Term II (Pfd+) YourLife(SM) - 20 Year Term II (Pfd+)	4 5
NTXV	NATI	YourLife(SM) - 30 Year Term II (Pfd+) L-20 - 20 Year Level Term	7 F
NTXW NTZV		L-20 - 20 Year (Elite Preferred) L-20 - 20 Year Level Term (NY)	F F
NTZW	NOD 7	L-20 - 20 Year (Elite Preferred/NY)	F
NUGA	NORA	Guarantee Builder IUL2 2013 (\$25-249K)	8

Product Code	Company Code	Product Name	Category
NUGP		Guarantee Builder IUL2 2013 (\$25-249K) Guarantee Builder IUL2 P+ (\$25-249K)) P 8
11001		Guarantee Builder IUL2 2013 P+ (\$25K+	
NVWL	NATW	YourLife No-Lapse Guarantee UL - to 121	8
		YourLife No-Lapse Guarantee UL - to 100	E
		YourLife No-Lapse Guarantee UL - to 105	G
		YourLife No-Lapse Guarantee UL - to 110	Н
		YourLife No-Lapse Guarantee UL - 1 Pay	0
		YourLife No-Lapse Guarantee UL - 20 Pay	R
		YourLife No-Lapse Guarantee UL - 10 Pay	S
NVWP		YourLife No-Lapse UL - to 121 (Pfd Plus	
		YourLife No-Lapse UL - to 100 (Pfd Plus	
		YourLife No-Lapse UL - to 105 (Pfd Plus	
		YourLife No-Lapse UL - to 110 (Pfd Plus	
		YourLife No-Lapse UL - 1 Pay (Pfd Plus	
		YourLife No-Lapse UL - 20 Pay (Pfd Plus	
NTS7 FFF 7	אז א ווו ד	YourLife No-Lapse UL - 10 Pay (Pfd Plus L-15 - 15 Year Level Term	
NXTV NXTW	NATI	L-15 - 15 Year Level Term L-15 - 15 Year (Elite Preferred)	F F
NYLA	NEWY	YCT - Indeterminate Premium Term	1
NITIA	INTONI	Five Year Term	2
NYLP		YCT Indeterminate Premium Term (Sel Pfd	
14111		Five Year Term (Select Preferred)	2
NYLS		YCT -Indeterminate Premium Term (Smoker	
		Five Year Term (Smoker)	2
NYLU		Five Year Term (Unisex)	2
NYMA		10 Year Level Term (10LCT)	3
		15 Year Level Term (15LCT)	4
		20 Year Level Term (20LCT)	5
NYMP		10 Year Level Term (10LCT) (Select Pfd)	3
		15 Year Level Term (15LCT) (Select Pfd)	4
		20 Year Level Term (20LCT) (Select Pfd)	5
NYTV	NATI	GL-10 - 10 Year Level Term (NY)	3
		GL-15 - 15 Year Level Term (NY)	4
		GL-20 - 20 Year Level Term (NY)	5
NYTW		GL-10 - 10 Year (Elite Preferred/NY)	3
		GL-15 - 15 Year (Elite Preferred/NY)	4
NYWL	NATW	GL-20 - 20 Year (Elite Preferred/NY) YourLife No-Lapse UL - to 121 (NY)	5 8
INIWI	IVAIW	YourLife No-Lapse Guarantee -to 105 (NY	
		YourLife No-Lapse Guarantee -to 100 (NY	•
NYWP		YourLife No-Lapse UL - to 121 (P+/NY)	8
11111		YourLife No-Lapse UL - to 105 (P+ / NY)	G
		YourLife No-Lapse UL - to 110 (P+ / NY)	Н
NZTV	NATI	L-15 - 15 Year Level Term (NY)	F
NZTW		L-15 - 15 Year (Elite Preferred/NY)	F
OCNC	OCCI	ULTIMATE TERM-10 - 10 Year Term	3
OMWJ	OHIN	FlexTerm Series VIII - 10 Year Plus	3
OMWN		Term 10 Plus (P+ Super Pfd / R+ Select	
OMYJ		FlexTerm Series VIII - 10 Year	
OMYN		Term 10 (P+ Super Pfd/ R+ Select)	3

ONWI	Product Code	Company Code	Product Name	Category
ONWN	ONWJ		FlexTerm Series VIII - 15 Year Plus	4
Term 20 Plus			FlexTerm Series VIII - 20 Year Plus	5
ONYJ	ONWN		<u>-</u>	
PlexTerm Series VIII - 20 Year 5			<u>-</u>	
ONYN	ONYJ			
Term 20 (P+ Super Pfd / R+ Select) 5	017777			
OXFO OXFO Assurance Financial Expense Whole Life 8	ONYN		-	
PACK	OVEO	OVEO	<u>-</u>	
Pacific-10-NY - 10 Year Renewable Pacific-20-NY - 20 Year Renewable Pacific-20-NY - 20 Year Renewable Pacific-20-NY - 20 Year Renewable Pacific-20-NY - 10 Year (Preferred Plus) 1 Pacific-10-NY - 10 Year (Preferred Plus) 5 Pacific-20-NY - 20 Year (Preferred Plus) 5 Pacific-20-NY - 20 Year (Preferred Plus) 5 Pacific-20-NY - 20 Year (Preferred) 1 Pacific-20-NY - 20 Year (Super Preferred) 6 Pacific-20-NY - 20 Year (Super Preferred) 7 Pacific-20-NY - 20 Year (Super Preferred) 7 Pacific-20-NY - 20 Year (Super Preferred) 7 Pacific-20-10 - 10 Year Renewable Pacific-20-10 - 10 Year Renewable Pacific-20-10 - 10 Year Renewable Pacific-20-10 - 20 Year Renewable Pacific-20-10 - 20 Year Renewable Pacific-20-10 - 20 Year (Preferred Plus) Pacific-20-10 - 20 Year (Preferred Plus) Pacific-20-10 - 20 Year (Preferred Plus) Pacific-20-10 - 20 Year (Preferred) Pacific-20-10 - 20 Year (Super Preferred) Pacific-20-20 Year (Preferred Plus) Pacific-20-20 Year			<u>-</u>	
PACH Pacific-20-NY - 20 Year Renewable 5	FAAL	FACN		
PAAN				
Pacific-10-NY - 10 Year (Preferred Plus) 3 Pacific-20-NY - 20 Year (Preferred Plus) 5 Pacific-20-NY - 20 Year (Preferred Plus) 5 Pacific-20-NY - 20 Year (Super Pfd) 3 Pacific-10-NY - 10 Year (Super Pfd) 5 Pacific-20-NY - 20 Year Renewable Term 1 Pacific-20 - 10 Year Renewable Term 1 Pacific-20 - 20 Year Renewable 5 Pacific-20 - 20 Year Renewable 5 Pacific-20 - 20 Year Renewable 5 Pacific-20 - 20 Year (Preferred Plus) 3 Pacific-20 - 20 Year (Preferred Plus) 5 Pacific-20 - 20 Year (Preferred Plus) 5 Pacific-20 - 20 Year (Preferred Plus) 5 Pacific-20 - 20 Year (Super Preferred) 1 Pacific-20 - 20 Year (Super Preferred) 5 Pacific-20 - 20 Year (Super Preferred) 5 Pacific-20 - 20 Year (Super Preferred) 5 Pacific-20 - 20 Year (Super Preferred) 6 Pacific-20 Rear Term Plus 7 Pacific-20 Rear Term Plus 7 Pacific-20 Rear Term Plus 7 Pacific-20 Rear Term 7 Pacific-20 Rear Renewable (WA) 7 Pacific-20 Rear (Pfd Plus) Pacific-20 Rear (P	PAAN			
Pacific-20-NY - 20 Year (Preferred Plus) 5				
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Pacific-10-NY - 10 Year (Super Pfd) 3 Pacific-20-NY - 20 Year (Super Pfd) 5 Pacific-20-NY - 20 Year (Super Pfd) 5 Pacific-20 - 20 Year Renewable Term 1 Pacific-10 - 10 Year Renewable 5 Pacific-20 - 20 Year Renewable 5 Pacific-20 - 20 Year Renewable 5 Pacific-20 - 20 Year (Preferred Plus) 1 Pacific-10 - 10 Year (Preferred Plus) 3 Pacific-20 - 20 Year (Preferred Plus) 5 Pacific-20 - 20 Year (Super Preferred) 1 Pacific-20 - 20 Year (Super Preferred) 1 Pacific-20 - 20 Year (Super Preferred) 5 Pacific-20 - 20 Year (Preferred Plus) 5 Pacific-20 - 20 Year (Super Pfd / WA) 5 Pacific-20 - 20 Year (Super Pfd / WA) 5 Pacific-20 - 20 Year (Super Pfd / WA) 5 Pacific-20 - 20 Year (Preferred Plus)	PAAS		·	
PACL PACL PACL Pacific-20-NY - 20 Year (Super Pfd) 5 PACL PACI Pacific-ART - Annual Renewable Term 1 Pacific-10 - 10 Year Renewable 5 PACN Pacific-20 - 20 Year Renewable 5 PACN Pacific-10 - 10 Year (Preferred Plus) 1 Pacific-10 - 10 Year (Preferred Plus) 5 PACS Pacific-20 - 20 Year (Preferred Plus) 5 PACS Pacific-20 - 20 Year (Super Preferred) 1 Pacific-10 - 10 Year (Super Preferred) 3 Pacific-20 - 20 Year (Super Preferred) 5 PAGI PACI Ten Year Term Pus 1 PANA PANA PANA 5-Year Level Term 2 PANP Sentinel Series 10 (Preferred Plus) 3 Sentinel Series 20 (Preferred Plus) 5 PANS Sentinel Series 20 (Preferred Plus) 5 PATN Sentinel Series 20 - 10-Year Term 3 PAUL PAUL Selector 1 - 1 Year Term 1 Selector 10 - 10 Year Renewable (WA) 5 PAWN Pacific-20 - 20 Year (Renewable (WA) 5 PAWN Pacific-20 - 20 Year (Pfd Plus / WA) 3 Pacific-20 - 20 Year (Super Pfd / WA) 5 PAWN Pacific-10 - 10 Year Renewable (WA) 5 PAWN Pacific-20 - 20 Year (Super Pfd / WA) 5 PAWN Pacific-20 - 20 Year (Super Pfd / WA) 5 PAXP PANA Sentinel Series 20/10 (Preferred Plus) F PAXS Sentinel Series 20/10 (Preferred Best) 6 Guaranteed 15 Year Term (Preferred Best) 5 PENC Guaranteed 10 Year Term (Preferred Best) 5 PAXS Guaranteed 10 Year Term (Preferred Best) 5			<u>-</u>	
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PACN PACN Pacific-20 - 20 Year Renewable Pacific-ART - ART (Preferred Plus) Pacific-10 - 10 Year (Preferred Plus) Pacific-20 - 20 Year (Preferred Plus) Pacific-20 - 20 Year (Preferred Plus) Pacific-10 - 10 Year (Super Preferred) Pacific-10 - 10 Year (Super Preferred) Pacific-20 - 20 Year (Super Preferred) Pacific-20 - 20 Year (Super Preferred) Pacific-20 - 20 Year (Super Preferred) PAGI PACI PACI Ten Year Term One Year Term Plus PANA PANA PANA PANA PANA PANA PANA PAN	PACL	PACL	· · · · · · · · · · · · · · · · · · ·	
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Pacific-10 - 10 Year (Preferred Plus) 3 Pacific-20 - 20 Year (Preferred Plus) 5 Pacific-20 - 20 Year (Preferred Plus) 5 Pacific-210 - 10 Year (Super Preferred) 1 Pacific-10 - 10 Year (Super Preferred) 3 Pacific-20 - 20 Year (Super Preferred) 5 PAGI PACI Ten Year Term 3 PAIC One Year Term Plus 1 PANA PANA 5-Year Level Term 2 PANP Sentinel Series 10 (Preferred Plus) 5 PANS Sentinel Series 20 (Preferred Plus) 5 PANS Sentinel Series 20 (Preferred Plus) 5 PATN 10-Year Level Term 3 PAUL PAUL Selector 1 - 1 Year Term 1 Selector 10 - 10 Year Term 1 PAWL PACL Pacific-10 - 10 Year Term 3 PAWL PACL Pacific-10 - 10 Year Renewable (WA) 3 Pacific-20 - 20 Year Renewable (WA) 5 PAWN Pacific-10 - 10 Year (Pfd Plus / WA) 5 PAWS Pacific-20 - 20 Year (Super Pfd / WA) 5 PAXP PANA Sentinel Series 20/10 (Preferred Plus) F PAXS Sentinel Series 20/10 (Preferred Plus) F PAXS Sentinel Series 20/10 (Preferred Plus) F PAXS Sentinel Series 20/10 (Preferred Best) 3 Guaranteed 15 Year Term (Preferred Best) 4 Guaranteed 10 Year Term (Preferred Best) 5 PENC Guaranteed 10 Year Term (Preferred Best) 5 PENC			Pacific-20 - 20 Year Renewable	5
PACS Pacific-20 - 20 Year (Preferred Plus) 5 Pacific-ART - ART (Super Preferred) 1 Pacific-10 - 10 Year (Super Preferred) 3 Pacific-20 - 20 Year (Super Preferred) 5 PAGI PACI Ten Year Term (Super Preferred) 5 PAGI PACI Ten Year Term 91us 1 PANA PANA PANA 5-Year Level Term 2 PANP Sentinel Series 10 (Preferred Plus) 3 Sentinel Series 20 (Preferred Plus) 5 PANS Sentinel Series 20 - 20-Year Term 3 PAUL Selector 1 - 10-Year Term 1 Selector 10 - 10 Year Term 1 Selector 10 - 10 Year Term 1 PAWL PACL Pacific-10 - 10 Year Term 3 PAWL PACL Pacific-10 - 10 Year Renewable (WA) 3 Pacific-20 - 20 Year Renewable (WA) 5 PAWS Pacific-10 - 10 Year (Super Pfd / WA) 5 PAWS Pacific-20 - 20 Year (Super Pfd / WA) 5 PAXP PANA Sentinel Series 20/10 (Preferred Plus) F PAXS Sentinel Series 20/10 (Preferred Plus) F PAXS Sentinel Series 20/10 - 20-Year Term F PENB PENN Guaranteed 10 Year Term (Preferred Best) 4 Guaranteed 15 Year Term (Preferred Best) 4 Guaranteed 10 Year Term (Preferred Best) 5 Guaranteed 10 Year Term (Preferred Best) 6 Guaranteed 10 Year Term (Preferred Best) 7 Guaranteed 10 Year Term 7 Guaranteed 10 Year Term 9 Guaranteed 10 Year Term 9 Guaranteed 10 Year Term 9 Guarant	PACN		Pacific-ART - ART (Preferred Plus)	
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PANS Sentinel Series 10 - 10-Year Term Sentinel Series 20 - 20-Year Term 10-Year Level Term 31 PAUL PAUL PAUL Selector 1 - 1 Year Term Selector 10 - 10 Year Term PAUL PACL Pacific-10 - 10 Year Renewable (WA) Pacific-20 - 20 Year Renewable (WA) Pacific-20 - 20 Year (Pfd Plus / WA) Pacific-20 - 20 Year (Super Pfd / WA) Pacific-20 - 20 Year (Super Pfd / WA) Pacific-20 - 20 Year (Super Pfd / WA) PAXP PANA PAXP PANA Sentinel Series 20/10 (Preferred Plus) PAXS Sentinel Series 20/10 - 20-Year Term PENB PENB PENN Guaranteed 10 Year Term (Preferred Best) Guaranteed 20 Year Term (Preferred Best) Guaranteed 10 Year Term	PANP			
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PAWN Pacific-10 - 10 Year (Pfd Plus / WA) Pacific-20 - 20 Year (Pfd Plus / WA) Pacific-10 - 10 Year (Super Pfd / WA) Pacific-20 - 20 Year (Super Pfd / WA) Pacific-20 - 20 Year (Super Pfd / WA) PAXP PAXP PANA Sentinel Series 20/10 (Preferred Plus) PAXS Sentinel Series 20/10 - 20-Year Term F PENB PENB PENN Guaranteed 10 Year Term (Preferred Best) Guaranteed 20 Year Term (Preferred Best) F PENC Guaranteed 10 Year Term Guaranteed 10 Year Term Guaranteed 10 Year Term Guaranteed 15 Year Term A	111111	11101		
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PAXS PENB PENN Guaranteed 10 Year Term (Preferred Best) Guaranteed 15 Year Term (Preferred Best) Guaranteed 20 Year Term (Preferred Best) FENC Guaranteed 10 Year Term (Preferred Best) Guaranteed 10 Year Term Guaranteed 15 Year Term 4			Pacific-20 - 20 Year (Super Pfd / WA)	5
PENB PENN Guaranteed 10 Year Term (Preferred Best) 3 Guaranteed 15 Year Term (Preferred Best) 4 Guaranteed 20 Year Term (Preferred Best) 5 PENC Guaranteed 10 Year Term 3 Guaranteed 15 Year Term 4	PAXP	PANA	Sentinel Series 20/10 (Preferred Plus)	F
Guaranteed 15 Year Term (Preferred Best) 4 Guaranteed 20 Year Term (Preferred Best) 5 PENC Guaranteed 10 Year Term 3 Guaranteed 15 Year Term 4	PAXS		Sentinel Series 20/10 - 20-Year Term	
Guaranteed 20 Year Term (Preferred Best) 5 PENC Guaranteed 10 Year Term 3 Guaranteed 15 Year Term 4	PENB	PENN		
PENC Guaranteed 10 Year Term 3 Guaranteed 15 Year Term 4				
Guaranteed 15 Year Term 4			·	
	PENC			
Guaranteed 20 Year Term 5				
			Guaranteed 20 Year Term	5

Product Code	Company Code	Product Name	Category
PENP		Guaranteed 10 Year Term (Preferred Plus) Guaranteed 15 Year Term (Preferred Plus) Guaranteed 20 Year Term (Preferred Plus)	3 4 5
PGNC		Guaranteed Protection UL - gtd to 121	8
PGNP		Guaranteed Protection UL - gtd to 121 P+	
PNDI	PRIP	Universal Life Protector IV	8
		Universal Life Protector IV - to age 90	С
		Universal Life Protector IV - to age 95	D
		Universal Life Protector IV - to age 100	
		Universal Life Protector IV - to age 105	
PNDP		Universal Life Protector IV (Super)	8
		Universal Life Protector IV (Super) Universal Life Protector IV (Super)	C D
		Universal Life Protector IV (Super)	E
		Universal Life Protector IV (Super)	G
PNEI		30-Year Term (WA)	7
		Universal Life Protector IV (\$1m+)	8
		Universal Life Protector IV -to 90 (1m+)	С
		Universal Life Protector IV -to 95 (1m+)	D
		Universal Life Protector IV -to 100 (1m)	E
		Universal Life Protector IV -to 105 (1m)	G
PNEP		30-Year Term (Super/WA)	7
		Universal Life Protector IV (Super/\$1m+)	8
		Universal Life Protector IV (Super)	С
		Universal Life Protector IV (Super) Universal Life Protector IV (Super)	D E
		Universal Life Protector IV (Super) Universal Life Protector IV (Super)	<u>г</u> G
PNMI		30-Year Term (MD)	7
PNMP		30-Year Term (Super/MD)	7
PPDC	PRUC	UL Protector with NLG to 121 (75K-249K)	8
		UL Protector with NLG to 100 (75K-249K)	E
		UL Protector w/NLG to 121 - 1 Pay (75K)	0
		UL Protector w/NLG to 121 - 20 Pay (75k)	R
		UL Protector w/NLG to 121 - 10 Pay (75k)	S
PPDS		UL Protector with NLG (75K-249K/Plus)	8
		UL Protector with NLG (75K-249K/Plus) UL Protector w/NLG to 121 - (75K/Plus)	E O
		UL Protector w/NLG to 121 - (75K/Plus)	R
		UL Protector w/NLG to 121 - (75K/Plus)	S
PPEC		UL Protector with NLG to 121 (250K-999K)	8
		UL Protector with NLG to 100 (250K-999K)	E
		UL Protector w/NLG to 121 - 1 Pay (250K)	0
		UL Protector w/NLG to 121 - 20 Pay (250)	R
		UL Protector w/NLG to 121 - 10 Pay (250)	S
PPES		UL Protector with NLG (250K-999K/Plus)	8
		UL Protector with NLG (250K-999K/Plus)	E
		UL Protector w/NLG to 121 - (250K/Plus)	0
		UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus)	R
PPFC		Term Essential 10 (<250K PruXpress ONLY)	S 3
TELO		Term Essential 15 (<250K Pruxpress ONLY)	3 4
		101 1000	_

Product Code	Company Code	Product Name	Category
		Term Essential 20 (<250K PruXpress ONLY)	5
		Term Essential 30 (<250K PruXpress ONLY)	
		UL Protector with NLG to 121 (1000K+)	8
		UL Protector with NLG to 100 (1000K+)	E
		UL Protector w/NLG to 121 - 1 Pay (\$1m)	0
		UL Protector w/NLG to 121 - 20 Pay (\$1m)	
		UL Protector w/NLG to 121 - 10 Pay (\$1m)	
PPFS		Term Essential 10 (P+ Best / R+ NS+)	3
		Term Essential 15 (P+ Best / R+ NS+)	4
		Term Essential 20 (P+ Best / R+ NS+)	5
		Term Essential 30 (P+ Best / R+ NS+)	7
		UL Protector with NLG (1000K / Plus)	8 E
		UL Protector with NLG (1000K / Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	O
		UL Protector w/NLG to 121 - (\$1m/Plus)	R
		UL Protector w/NLG to 121 - (\$1m/Plus)	S
PPUC		Term Elite 10 (<250K PruXpress ONLY/WA)	
		Term Elite 15 (<250K PruXpress ONLY/WA)	
		Term Elite 20 (<250K PruXpress ONLY/WA)	
		Term Elite 30 (<250K PruXpress ONLY/WA)	
		UL Protector NLG to 121 (1000K+/2012)	8
		UL Protector NLG to 100 (1000K+/NLG)	E
		PruLife Return of Premium Term 15	J
		PruLife Return of Premium Term 20	K
		PruLife Return of Premium Term 30	M
		UL Protector to 121 - 1 Pay (\$1m/2012)	0
		UL Protector to 121 - 20 Pay (\$1m/2012)	R
DD110		UL Protector to 121 - 10 Pay (\$1m/2012)	S
PPUS		Term Elite 10 (P+ Best / R+ NS+ / WA)	3
		Term Elite 15 (P+ Best / R+ NS+ / WA) Term Elite 20 (P+ Best / R+ NS+ / WA)	4 5
		Term Elite 30 (P+ Best / R+ NS+ / WA)	
		UL Protector NLG (1000K / Plus / 2012)	
		UL Protector NLG (1000K / Plus / 2012)	
		PruLife ROP 15 (P+ Best / R+ NS+)	J
		PruLife ROP 20 (P+ Best / R+ NS+)	K
		PruLife ROP 30 (P+ Best / R+ NS+)	М
		UL Protector to 121 - (\$1m/Plus/2012)	0
		UL Protector to 121 - (\$1m/Plus/2012)	R
		UL Protector to 121 - (\$1m/Plus/2012)	S
PPWC		Term Essential 10 (<250K PruXpress / WA)	
		Term Essential 15 (<250K PruXpress / WA)	
		Term Essential 20 (<250K PruXpress / WA)	
		Term Essential 30 (<250K PruXpress / WA)	
PPWS		Term Essential 10 (P+ Best / R+ NS+ /WA)	
		Term Essential 15 (P+ Best / R+ NS+ /WA)	
		Term Essential 20 (P+ Best / R+ NS+ /WA)	
DDVC	DDIIT	Term Essential 30 (P+ Best / R+ NS+ /WA)	
PPYC	PRUJ	Term Elite 10 (NY/<250K PruXpress ONLY) Term Elite 15 (NY/<250K PruXpress ONLY)	
		Term Elite 20 (NY/<250K PruXpress ONLY)	
		TOTAL DITICE 20 (NI/\2001 FIUNPIESS ONDI)	J

Product Code	Company Code	Product Name	Category
PPYS		Term Elite 30 (NY/<250K PruXpress ONLY UL Protector with NLG to 121 (250K-999K UL Protector w/NLG to 121 - 1 Pay (250K UL Protector w/NLG to 121 - 20 Pay (250 UL Protector w/NLG to 121 - 10 Pay (250 Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) Term Elite 30 (NY/P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus)	8 O R S 3 4 5 7
PRAJ	PROA	Empire Term - 10 Year Empire Term - 15 Year Empire Term - 20 Year Empire Term - 25 Year	3 4 5 6
PRAK		Empire Term - 10 Year (Super Preferred Empire Term - 15 Year (Super Preferred Empire Term - 20 Year (Super Preferred Empire Term - 25 Year (Super Preferred) 3) 4) 5
PRCI	PRIN	10-Year Term 15-Year Term 20-Year Term 30-Year Term Universal Life Protector IV Universal Life Protector IV - to age 90 Universal Life Protector IV - to age 95 Universal Life Protector IV - to age 10 Universal Life Protector IV - to age 10	3 4 5 7 8 C D
PRCP		10-Year Term (Super) 15-Year Term (Super) 20-Year Term (Super) 30-Year Term (Super) Universal Life Protector IV (Super)	5 G 3 4 5 7 8 C D E G
PRDI		Universal Life Protector IV (\$1m+) Universal Life Protector IV -to 90 (1m+ Universal Life Protector IV -to 95 (1m+ Universal Life Protector IV -to 100 (1m Universal Life Protector IV -to 105 (1m)	8 C D E G
	PRIP	10-Year Term 15-Year Term 20-Year Term 30-Year Term	3 4 5 7
PRDP	PRIN	Universal Life Protector IV (Super/\$1m+ Universal Life Protector IV (Super) Universal Life Protector IV (Super)	

Product Code	Company Code	Product Name	Category
	PRIP	Universal Life Protector IV (Super) Universal Life Protector IV (Super) 10-Year Term (Super) 15-Year Term (Super) 20-Year Term (Super)	E G 3 4 5
PRIM	PRIM	30-Year Term (Super) Custom Advantage - 10 Year Custom Advantage - 15 Year Custom Advantage - 20 Year Custom Advantage - 35 Year	7 3 4 5 F
PRIN		Custom Advantage - 35 Year (age 35+)	F
PRIP		Custom Advantage - 10 Year (Pfd Plus)	3
		Custom Advantage - 15 Year (Pfd Plus) Custom Advantage - 20 Year (Pfd Plus)	4 5
DD 7.0		Custom Advantage - 35 Year (Pfd Plus)	F
PRIQ PRJC	PRUC	Custom Advantage - 35 Year (age 35+/P+) UL Protector NLG to 121 (250K-999K/2012)	
FROC	FROC	UL Protector NLG to 100 (250K-999K/2012)	
		UL Protector to 121 - 1 Pay (250K/2012)	0
		UL Protector to 121 - 20 Pay (250/2012)	R
		UL Protector to 121 - 10 Pay (250K/2012)	S
PRJS		UL Protector NLG (250K-999K/Plus/2012)	
		UL Protector NLG (250K-999K/Plus/2012)	
		UL Protector to 121 - (250K/Plus/2012)	0
		UL Protector to 121 - (250K/Plus/2012)	R
PRMI	PRIM	UL Protector to 121 - (250K/Plus/2012) Custom Advantage - 25 Year	S F
PRMP	LUIM	Custom Advantage - 25 Year (Pfd Plus)	F
PRTA	PRTC	Level Term II - 10 Year	3
		Level Term II - 15 Year	4
		Level Term II - 20 Year	5
PRTB		LTII - 10 Year (Pf Select, R+ Std+)	3
		LTII - 15 Year (Pf Select, R+ Std+)	4
		LTII - 20 Year (Pf Select, R+ Std+)	5
PRTC		LTII - 10 Year (P+)	3
		LTII - 15 Year (P+) LTII - 20 Year (P+)	4 5
PRTM	PRIM	Custom Advantage - 30 Year	5 F
PRTP	LIVITI	Custom Advantage - 30 Year (Pfd Plus)	F
PRUC	PRUC	Term Elite 10 (<250K PruXpress ONLY)	3
		Term Elite 15 (<250K PruXpress ONLY)	4
		Term Elite 20 (<250K PruXpress ONLY)	5
		Term Elite 30 (<250K PruXpress ONLY)	7
		UL Protector NLG to 121 (75K-249K/2012)	8
		UL Protector NLG to 100 (75K-249K/2012)	E
		UL Protector to 121 - 1 Pay (75K/2012)	0
		UL Protector to 121 - 20 Pay (75k/2012) UL Protector to 121 - 10 Pay (75k/2012)	R S
		PruTerm WorkLife 65	T
PRUS		Term Elite 10 (P+ Best / R+ NS+)	3
		Term Elite 15 (P+ Best / R+ NS+)	4

Product Code	Company Code	Product Name	Category
		Term Elite 20 (P+ Best / R+ NS+) Term Elite 30 (P+ Best / R+ NS+) UL Protector NLG (75K-249K/Plus/2012) UL Protector NLG (75K-249K/Plus/2012) UL Protector to 121 - (75K/Plus/2012) UL Protector to 121 - (75K/Plus/2012) UL Protector to 121 - (250K/Plus/2012) PruTerm WorkLife 65 (P+/R+)	5 7 8 E O R S T
PRXA PRXB PRXC	PRTC	Level Term II - 10/5 Year LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+)	F F F
PSXA PSXB PSXC		Level Term II - 20/5 Year LTII - 15/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (P+)	F F
PTAL	PROT	Advantage Choice UL - to age 100 Advantage Choice UL - to age 105 Advantage Choice UL - to age 110	E G H
PTAP		Advantage Choice UL - to 100 (Select Pf Advantage Choice UL - to 105 (Select Pf Advantage Choice UL - to 110 (Select Pf) G
PTCL		Custom Choice UL - 10 Year No Lapse Custom Choice UL - 15 Year No Lapse Custom Choice UL - 20 Year No Lapse Custom Choice UL - 25 Year No Lapse Custom Choice UL - 30 Year No Lapse Custom Choice UL - No Lapse to 121 Custom Choice UL - No Lapse to 100 Custom Choice UL - No Lapse to 105 Custom Choice UL - No Lapse to 110 Custom Choice UL - No Lapse to 110 Custom Choice UL - Pay to 65 Custom Choice UL - 20 Pay Custom Choice UL - 10 Pay	3 4 5 6 7 8 E G H Q R S
PTCP		Custom Choice UL - 10 Year (Select Pfd) Custom Choice UL - 15 Year (Select Pfd) Custom Choice UL - 20 Year (Select Pfd) Custom Choice UL - 25 Year (Select Pfd) Custom Choice UL - 30 Year (Select Pfd) Custom Choice UL - No Lapse to 121 (P+) Custom Choice UL - No Lapse to 100 (P+) Custom Choice UL - No Lapse to 105 (P+) Custom Choice UL - No Lapse to 110 (P+) Custom Choice UL - No Lapse to 110 (P+) Custom Choice UL - Pay to 65 (P+) Custom Choice UL - 20 Pay (P+) Custom Choice UL - 10 Pay (P+)	3 4 5 6 7 8 E G H Q R S
PTXA PTXB PTXC PVTA	PRTC	Level Term I - 15/5 Year LTI - 15/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (P+) Level Term I - 10 Year Level Term I - 15 Year	F F F 3 4
PVTB		Level Term I - 20 Year LTI - 10 Year (Pf Select, R+ Std+)	5 3

Product Code	Company Code	Product Name	Category
		LTI - 15 Year (Pf Select, R+ Std+)	4
		LTI - 20 Year (Pf Select, R+ Std+)	5
PVTC		LTI - 10 Year (P+)	3
		LTI - 15 Year (P+)	4
		LTI - 20 Year (P+)	5
PVXA		Level Term I - 10/5 Year	F
PVXB		LTI - 10/5 Year (Pf Select, R+ Std+)	F
PVXC		LTI - 10/5 Year (P+)	F
PWXA		Level Term I - 20/5 Year	F
PWXB		LTI - 20/5 Year (Pf Select, R+ Std+)	F
PWXC	DD11.T	LTI - 20/5 Year (P+)	F
PYUC	PRUJ	UL Protector with NLG to 121 (75K-249K)	8
		UL Protector w/NLG to 121 - 1 Pay (75K)	0
		UL Protector w/NLG to 121 - 20 Pay (75k UL Protector w/NLG to 121 - 10 Pay (75k	
DVIIC		UL Protector with NLG (75K-249K/Plus)) S 8
PYUS		UL Protector w/NLG to 121 - (75K/Plus)	0
		UL Protector w/NLG to 121 - (75K/Plus)	R
		UL Protector w/NLG to 121 - (75K/Flus)	S
PYYC		Term Essential 10 (NY/<250K PruXpress)	3
1110		Term Essential 15 (NY/<250K PruXpress)	4
		Term Essential 20 (NY/<250K PruXpr ONLY	
		Term Essential 30 (NY/<250K PruXpress)	, 3 7
		UL Protector with NLG to 121 (1000K+)	8
		PruLife Return of Premium Term 15	J
		PruLife Return of Premium Term 20	K
		PruLife Return of Premium Term 30	М
		UL Protector w/NLG to 121 - 1 Pay (\$1m)	0
		UL Protector w/NLG to 121 - 20 Pay (\$1m) R
		UL Protector w/NLG to 121 - 10 Pay (\$1m) S
PYYS		Term Essential 10 (NY /P+ Best / R+ NS+) 3
		Term Essential 15 (NY /P+ Best / R+ NS+	
		Term Essential 20 (NY /P+ Best / R+ NS+	•
		Term Essential 30 (NY /P+ Best / R+ NS+	
		UL Protector with NLG (1000K / Plus)	8
		PruLife ROP 15 (P+ Best / R+ NS+)	J
		PruLife ROP 20 (P+ Best / R+ NS+)	K
		PruLife ROP 30 (P+ Best / R+ NS+)	M
		UL Protector w/NLG to 121 - (\$1m/Plus)	0
		UL Protector w/NLG to 121 - (\$1m/Plus)	R
DUVA	DDMC	UL Protector w/NLG to 121 - (\$1m/Plus)	S F
PZXA PZXB	PRTC	Level Term II - 20/5 Year	r F
PZXC		LTII - 20/5 Year (Pf Select, R+ Std+) LTII - 20/5 Year (P+)	r F
RDSP	RELL	TermSmart 10 - (P+ Super / R+ Select)	3
NDDI		TermSmart 15 - (P+ Super / R+ Select)	4
		TermSmart 20 - (P+ Super / R+ Select)	5
RDSS		TermSmart 10 - 10 Year Term	3
		TermSmart 15 - 15 Year Term	4
		TermSmart 20 - 20 Year Term	5
ROTP		ING ROP Endowment Term - 20 Year (P+/R+	
		·	

Product Code	Company Code	Product Name	Category
ROTS		<pre>ING ROP Endowment Term - 25 Year (P+/R+ ING ROP Endowment Term - 30 Year (P+/R+ ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year</pre>) M K L
ROYA	ROYA	ING ROP Endowment Term - 30 Year Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term Noighborg Simplified Tagus Whole Life	5
ROYP		Neighbors Simplified Issue Whole Life Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super)	6 3 5 7
RWTP	RELL	Royal Advantage 30 - 30 Year (Super) TermSmart 10 - (P+ Super / R+ Select/OR TermSmart 15 - (P+ Super / R+ Select/OR TermSmart 20 (P+ Super / R+ Select/OR) 3) 4
RWTS		TermSmart 20 - (P+ Super / R+ Select/OR TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR) TermSmart 20 - 20 Year Term (OR)) 3 4 5
RYNS	RELR	TermSmart 10 - 10 Year Term (NY) TermSmart 15 - 15 Year Term (NY)	3 4 5
		ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year	K L
RYNT		<pre>ING ROP Endowment Term - 30 Year TermSmart 10 - (P+ Super / R+ Select/NY TermSmart 15 - (P+ Super / R+ Select/NY</pre>) 4
		TermSmart 20 - (P+ Super / R+ Select/NY ING ROP Endowment Term - 20 Year (P+/R+ ING ROP Endowment Term - 25 Year (P+/R+) K) L
SAGI	SAGI	<pre>ING ROP Endowment Term - 30 Year (P+/R+ Platinum Series 10 Platinum Series 20</pre>	3 5
		Platinum Series 30 Platinum Series -No Lapse (IA,NC,NV,UT) Platinum-No Lapse-One Pay (IA,NC,NV,UT)	0
		Platinum -No Lapse-Pay 100 (IA, NC, NV, UT Platinum-No Lapse-Pay 65 (IA, NC, NV, UT) Platinum -No Lapse-20 Pay (IA, NC, NV, UT)) P Q R
SAGP		Platinum-No Lapse-10 Pay (IA, NC, NV, UT) Platinum Series 10 (Super Pfd) Platinum Series 20 (Super Pfd)	S 3 5
SAHI		Platinum Series 30 (Super Pfd) Platinum Series -No Lapse UL (OR) Platinum Series-No Lapse-Single Pay (OR	
		Platinum Series-No Lapse-Pay to 100 (OR Platinum Series-No Lapse-Pay to 65 (OR) Platinum Series -No Lapse - 20 Pay (OR)	Q R
SAII		Platinum Series -No Lapse - 10 Pay (OR) Platinum Series -No Lapse UL (WA) Platinum Series -No Lapse-Single Pay (WA) Platinum Series No Lapse Pay to 100 (WA)	
		Platinum Series-No Lapse-Pay to 100 (WA) P

Product Code	Company Code	Product Name	Category
SAIZ SAJI		Platinum Series-No Lapse-Pay to 65 (WA) Platinum Series -No Lapse - 20 Pay (WA) Platinum Series -No Lapse - 10 Pay (WA) Gold Series 10 ZZ Term (ages 66+) Platinum Series -No Lapse UL (WV) Platinum Series-No Lapse-Single Pay (WV) Platinum Series-No Lapse-Pay to 100 (WV) Platinum Series-No Lapse-Pay to 65 (WV) Platinum Series -No Lapse - 20 Pay (WV) Platinum Series -No Lapse - 10 Pay (WV)	
SAVE	SAVE	T-10/10 - 10 Year Term T-15/15 - 15 Year Term T-20/20 - 20 Year Term T-25/25 - 25 Year Term T-30/30 - 30 Year Term	3 4 5 6 7
SAVP		T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+) T-30/30 - 30 Year (P+ / R+)	3 4 5 6 7
SAZI	SAGI	Gold Series 10 ZZ Term Gold Series 20 ZZ Term Gold Series 30 ZZ Term Platinum Series -No Lapse Universal Life Platinum Series -No Lapse - Single Pay Platinum Series -No Lapse - Pay to 100 Platinum Series -No Lapse - Pay to 65 Platinum Series -No Lapse - 20 Pay	3 5 7 8 0 P Q R
SECP	SECU	Platinum Series -No Lapse - 10 Pay Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus) Advantage Elite Term - 30 Year (Plus)	S 2 3 4 5 7
SECU		Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year Advantage Elite Term Life - 30 Year	, 2 3 4 5 7
SMMP	SEMU	Premier LT Suite 10-Year (P+ / 4/2007) Premier LT Suite 15-Year (P+) Premier LT Suite 20-Year (P+ / 4/2007)	3 4 5
SMMT		Premier LT Suite 10-Year (4/2007) Premier LT Suite 15-Year Premier LT Suite 20-Year (4/2007)	3 4 5
SMPP		LT Protector 10-Year (Preferred Plus) LT Protector 15-Year (Preferred Plus) LT Protector 20-Year (Preferred Plus) LT Protector 30-Year (Preferred Plus)	3 4 5 7
SMPT		LT Protector 10-Year LT Protector 15-Year	3 4

Product Code	Company Code	Product Name	Category
		LT Protector 20-Year	5
		LT Protector 30-Year	7
SMTP		LT Security Plus 10-Year (Plus)	3
		LT Security Plus 15-Year (Plus)	4
		LT Security Plus 20-Year (Plus)	5
		LT Security Plus 30-Year (Plus)	7
SMTT		LT Security Plus 10-Year	3
		LT Security Plus 15-Year	4
		LT Security Plus 20-Year	5
		LT Security Plus 30-Year	7
SMZP		LT Security Plus 10-Year (Plus / NY)	3
		LT Security Plus 15-Year (Plus / NY)	4
		LT Security Plus 20-Year (Plus / NY)	5
		LT Security Plus 30-Year (Plus / NY)	7
SMZT		LT Security Plus 10-Year (NY)	3
		LT Security Plus 15-Year (NY)	4
		LT Security Plus 20-Year (NY)	5
		LT Security Plus 30-Year (NY)	7
STAR	STAR	SelectLife - Whole Life	8
		StarLife Gold One-Cost-To-Age-95 Term	F
STRA		ValueLife Gold (\$10K-\$75)	F
SUNS	SUNS	Select Term to 95 Plus	1
SUSN		Term 10 - 10 Year Term	3
~~-		Term 20 - 20 Year Term	5 3
SUSP		Preferred Elite Term 10	3
a	a.n.r	Preferred Elite Term 20	5
SYMB	SYME	10 Year Level Term (Super/Std Plus/05)	3
		15 Year Level Term (Super/Std Plus/05)	4
		20 Year Level Term (Super Std Plus/05)	5
OME		30 Year Level Term (Preferred Best/05)	7
SYME		10 Year Level Term (2005)	3
		15 Year Level Term (2005)	4
		20 Year Level Term (2005) 30 Year Level Term (2005)	5 7
CVOD		,	3
SYOB			4
		15 Year Level Term (Super/Std Plus/WA) 20 Year Level Term (Super/Std Plus/WA)	5
		30 Year Level Term (Super/Std Plus/WA)	7
SYOE		10 Year Level Term (WA)	3
2105		15 Year Level Term (WA)	4
		20 Year Level Term (WA)	5
		30 Year Level Term (WA)	7
SZMB		10 Year Level Term (Super / Std Plus)	3
0 and		15 Year Level Term (Super / Std Plus)	4
		20 Year Level Term (Super / Std Plus)	5
		30 Year Level Term (Super / Std Plus)	7
		Classic UL with LPB Rider (Super/Std+)	8
		Classic UL with LPB Rider (Super/Std+)	C
		Classic UL with LPB Rider (Super/Std+)	E
		Classic UL with LPB Rider (Super/Std+)	G
SZME		10 Year Level Term	3
			-

Product Code	Company Code	Product Name	Category
		15 Year Level Term 20 Year Level Term 30 Year Level Term Classic UL with LPB Rider - to age 121	4 5 7 8
		Classic UL with LPB Rider - to age 90 Classic UL with LPB Rider - to age 100 Classic UL with LPB Rider - to age 105	C E G
TFNA TIAA	TRAN TIAA	Final Expense Insurance Annual Renewable Term Life Insurance 10-Year Level Term 15-Year Level Term 20-Year Level Term	P 1 3 4 5
TIAP		30-Year Level Term Annual Renewable Term (Preferred Plus) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus)	7 1 3 4
TINA		20-Year Level Term (Preferred Plus) 30-Year Level Term (Preferred Plus) Annual Renewable Term Life (NY) 10-Year Level Term (NY) 15-Year Level Term (NY)	5 7 1 3 4
TINP		20-Year Level Term (NY) 30-Year Level Term (NY) Annual Renewable Term (Pref Plus / NY) 10-Year Level Term (Pref Plus / NY)	5 7 1 3
TLBA	TRAN	15-Year Level Term (Pref Plus / NY) 20-Year Level Term (Pref Plus / NY) 30-Year Level Term (Pref Plus / NY) Trendsetter LB 10	4 5 7 3
		Trendsetter LB 15 Trendsetter LB 20 Trendsetter LB 25 Trendsetter LB 30	4 5 6 7
TLBC		Trendsetter LB 10 (Choice/Std) Trendsetter LB 15 (Choice/Std) Trendsetter LB 20 (Choice/Std) Trendsetter LB 25 (Choice/Std)	3 4 5 6
TLBP		Trendsetter LB 30 (Choice/Std) Trendsetter LB 10 (250K+/P+/R+) Trendsetter LB 15 (250K+/P+/R+) Trendsetter LB 20 (250K+/P+/R+)	7 3 4 5
TLXA		Trendsetter LB 25 (250K+/P+/R+) Trendsetter LB 30 (250K+/P+/R+) Trendsetter LB 10 (Std Express) Trendsetter LB 15 (Std Express) Trendsetter LB 20 (Std Express)	6 7 3 4 5
TOCA		Trendsetter LB 25 (Std Express) Trendsetter LB 30 (Std Express) Trendsetter Super YRT TransACE 2013 - No Lapse UL to 121	6 7 1 8
TOCP		Trendsetter Super YRT (Plus)	1

Transact 2013 - No Lapse UL to 121 (P+)	Product Code Company Code	Product Name	Category
Trendsetter Super 10		TransACE 2013 - No Lapse UL to 121 (P+)	8
Trendsetter Super 15	TONA		3
Trendsetter Super 20		<u>-</u>	
Trendsetter Super 25			5
Trendsetter Super 20 with ROP K		<u>-</u>	
Trendsetter Super 20 with ROP M		-	7
Trendsetter Super 30 with ROP		<u>-</u>	K
Trendsetter Super 15 (Preferred Plus)		<u>-</u>	M
Trendsetter Super 15 (Preferred Plus)	TONP	Trendsetter Super 10 (Preferred Plus)	3
Trendsetter Super 20 (Preferred Plus)			4
Trendsetter Super 30 (Preferred Plus)		Trendsetter Super 20 (Preferred Plus)	5
Trendsetter Super 20 (Preferred Plus) M			6
Trendsetter Super 30 (Preferred Plus) M		Trendsetter Super 30 (Preferred Plus)	7
Trendsetter Super 10 (Standard Plus) 3		Trendsetter Super 20 (Preferred Plus)	K
Trendsetter Super 10 (Standard Plus) 3		Trendsetter Super 30 (Preferred Plus)	M
Trendsetter Super 15 (Standard Plus)	TONS		3
Trendsetter Super 25 (Standard Plus) 7			4
Trendsetter Super 30 (Standard Plus) 7		Trendsetter Super 20 (Standard Plus)	5
Trendsetter Super 20 (Standard Plus)		Trendsetter Super 25 (Standard Plus)	6
Trendsetter Super 30 (Standard Plus) M Trendsetter Super YRT (MD) 1 Trendsetter Super 10 (MD) 3 Trendsetter Super 15 (MD) 4 Trendsetter Super 20 (MD) 5 Trendsetter Super 20 (MD) 6 Trendsetter Super 20 (MD) 7 Trendsetter Super 30 (MD) 7 Trendsetter Super 30 (MD) 7 Trendsetter Super 30 (MD) 7 Trendsetter Super 20 with ROP (MD) K Trendsetter Super 30 with ROP (MD) M TRCP Trendsetter Super 10 (Preferred Plus/MD) 1 Trendsetter Super 10 (Preferred Plus/MD) 4 Trendsetter Super 20 (Preferred Plus/MD) 5 Trendsetter Super 20 (Preferred Plus/MD) 6 Trendsetter Super 30 (Preferred Plus/MD) 7 Trendsetter Super 30 (Preferred Plus/MD) 7 Trendsetter Super 30 (Preferred Plus/MD) 8 Trendsetter Super 30 (Preferred Plus/MD) 8 Trendsetter Super 30 (Preferred Plus/MD) 8 Trendsetter Super 30 (Standard Plus/MD) 9 Trendsetter Super 15 (Standard Plus/MD) 5 Trendsetter Super 20 (Standard Plus/MD) 6 Trendsetter Super 30 (Standard Plus/MD) 7 Trendsetter Express 15 (Choice/Std) 6 Trendsetter Express 25 (Choice/Std) 6 Trendsetter Express 25 (Choice/Std) 6 Trendsetter Express 25 (Choice/Std) 6		Trendsetter Super 30 (Standard Plus)	7
TRCA Trendsetter Super YRT (MD)		Trendsetter Super 20 (Standard Plus)	K
Trendsetter Super 10 (MD)		Trendsetter Super 30 (Standard Plus)	M
Trendsetter Super 15 (MD) 4 Trendsetter Super 20 (MD) 5 Trendsetter Super 20 (MD) 6 Trendsetter Super 30 (MD) 7 Trendsetter Super 30 (MD) 7 Trendsetter Super 30 (MD) 7 Trendsetter Super 30 with ROP (MD) K Trendsetter Super 30 with ROP (MD) M TRCP Trendsetter Super 10 (Preferred Plus/MD) 1 Trendsetter Super 10 (Preferred Plus/MD) 3 Trendsetter Super 15 (Preferred Plus/MD) 5 Trendsetter Super 25 (Preferred Plus/MD) 6 Trendsetter Super 25 (Preferred Plus/MD) 7 Trendsetter Super 20 (Preferred Plus/MD) 7 Trendsetter Super 20 (Preferred Plus/MD) 7 Trendsetter Super 30 (Preferred Plus/MD) M TRCS Trendsetter Super 30 (Preferred Plus/MD) M Trendsetter Super 10 (Standard Plus/MD) 3 Trendsetter Super 10 (Standard Plus/MD) 5 Trendsetter Super 20 (Standard Plus/MD) 5 Trendsetter Super 30 (Standard Plus/MD) 6 Trendsetter Super 30 (Standard Plus/MD) 7 Trendsetter Super 30 (Standard Plus/MD) 6 Trendsetter Super 30 (Standard Plus/MD) 7 Trendsetter Super 30 (Standard Plus/MD) 7 Trendsetter Super 30 (Standard Plus/MD) M TRCX Trendsetter Express 10 (Choice/Std) 3 Trendsetter Express 15 (Choice/Std) 4 Trendsetter Express 25 (Choice/Std) 5 Trendsetter Express 25 (Choice/Std) 6 Trendsetter Express 25 (Choice/Std) 6	TRCA	Trendsetter Super YRT (MD)	1
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Trendsetter Super 20 (MD) 5 Trendsetter Super 25 (MD) 6 Trendsetter Super 30 (MD) 7 Trendsetter Super 30 (MD) 7 Trendsetter Super 30 with ROP (MD) K Trendsetter Super 30 with ROP (MD) M Trendsetter Super 30 with ROP (MD) M Trendsetter Super 10 (Preferred Plus/MD) 1 Trendsetter Super 15 (Preferred Plus/MD) 4 Trendsetter Super 20 (Preferred Plus/MD) 5 Trendsetter Super 25 (Preferred Plus/MD) 6 Trendsetter Super 30 (Preferred Plus/MD) 7 Trendsetter Super 30 (Preferred Plus/MD) M Trendsetter Super 30 (Preferred Plus/MD) M Trendsetter Super 30 (Preferred Plus/MD) M Trendsetter Super 15 (Standard Plus/MD) 3 Trendsetter Super 15 (Standard Plus/MD) 3 Trendsetter Super 20 (Standard Plus/MD) 5 Trendsetter Super 20 (Standard Plus/MD) 7 Trendsetter Super 30 (Standard Plus/MD) 8 TRCX Trendsetter Express 10 (Choice/Std) 3 Trendsetter Express 15 (Choice/Std) 5 Trendsetter Express 25 (Choice/Std) 5 Trendsetter Express 25 (Choice/Std) 5 Trendsetter Express 25 (Choice/Std) 6		Trendsetter Super 15 (MD)	4
Trendsetter Super 30 (MD) 7 Trendsetter Super 20 with ROP (MD) K Trendsetter Super 30 with ROP (MD) M Trendsetter Super 30 with ROP (MD) M Trendsetter Super 10 (Preferred Plus/MD) 1 Trendsetter Super 15 (Preferred Plus/MD) 4 Trendsetter Super 20 (Preferred Plus/MD) 5 Trendsetter Super 25 (Preferred Plus/MD) 6 Trendsetter Super 20 (Preferred Plus/MD) 7 Trendsetter Super 30 (Preferred Plus/MD) 7 Trendsetter Super 30 (Preferred Plus/MD) 7 Trendsetter Super 30 (Preferred Plus/MD) M TRCS Trendsetter Super 30 (Preferred Plus/MD) M Trendsetter Super 30 (Standard Plus/MD) 3 Trendsetter Super 15 (Standard Plus/MD) 4 Trendsetter Super 20 (Standard Plus/MD) 5 Trendsetter Super 20 (Standard Plus/MD) 6 Trendsetter Super 30 (Standard Plus/MD) 7 Trendsetter Super 30 (Standard Plus/MD) 7 Trendsetter Super 30 (Standard Plus/MD) M Trendsetter Super 30 (Standard Plus/MD) M Trendsetter Super 30 (Standard Plus/MD) M Trendsetter Super 30 (Choice/Std) 3 Trendsetter Express 15 (Choice/Std) 4 Trendsetter Express 25 (Choice/Std) 5 Trendsetter Express 25 (Choice/Std) 6 Trendsetter Express 25 (Choice/Std) 6 Trendsetter Express 30 (Choice/Std) 7			5
Trendsetter Super 20 with ROP (MD) K Trendsetter Super 30 with ROP (MD) M TRCP Trendsetter Super YRT (Plus / MD) 1 Trendsetter Super 10 (Preferred Plus/MD) 3 Trendsetter Super 15 (Preferred Plus/MD) 4 Trendsetter Super 20 (Preferred Plus/MD) 5 Trendsetter Super 25 (Preferred Plus/MD) 6 Trendsetter Super 30 (Preferred Plus/MD) 7 Trendsetter Super 30 (Preferred Plus/MD) 7 Trendsetter Super 30 (Preferred Plus/MD) M TRCS Trendsetter Super 30 (Preferred Plus/MD) M Trendsetter Super 10 (Standard Plus/MD) 3 Trendsetter Super 15 (Standard Plus/MD) 4 Trendsetter Super 20 (Standard Plus/MD) 5 Trendsetter Super 20 (Standard Plus/MD) 5 Trendsetter Super 20 (Standard Plus/MD) 6 Trendsetter Super 30 (Standard Plus/MD) 7 Trendsetter Super 30 (Standard Plus/MD) 7 Trendsetter Super 30 (Standard Plus/MD) M TRCX Trendsetter Express 10 (Choice/Std) 3 Trendsetter Express 15 (Choice/Std) 4 Trendsetter Express 25 (Choice/Std) 5 Trendsetter Express 25 (Choice/Std) 5 Trendsetter Express 25 (Choice/Std) 6 Trendsetter Express 25 (Choice/Std) 7		Trendsetter Super 25 (MD)	6
Trendsetter Super 30 with ROP (MD) M Trendsetter Super YRT (Plus / MD) 1 Trendsetter Super 10 (Preferred Plus/MD) 3 Trendsetter Super 15 (Preferred Plus/MD) 4 Trendsetter Super 25 (Preferred Plus/MD) 5 Trendsetter Super 25 (Preferred Plus/MD) 6 Trendsetter Super 30 (Preferred Plus/MD) 7 Trendsetter Super 30 (Preferred Plus/MD) 7 Trendsetter Super 30 (Preferred Plus/MD) M Trendsetter Super 30 (Preferred Plus/MD) M Trendsetter Super 10 (Standard Plus/MD) 3 Trendsetter Super 15 (Standard Plus/MD) 4 Trendsetter Super 20 (Standard Plus/MD) 5 Trendsetter Super 25 (Standard Plus/MD) 5 Trendsetter Super 25 (Standard Plus/MD) 6 Trendsetter Super 30 (Standard Plus/MD) 7 Trendsetter Super 30 (Standard Plus/MD) 7 Trendsetter Super 30 (Standard Plus/MD) M Trendsetter Express 10 (Choice/Std) 3 Trendsetter Express 15 (Choice/Std) 4 Trendsetter Express 25 (Choice/Std) 5 Trendsetter Express 25 (Choice/Std) 5 Trendsetter Express 25 (Choice/Std) 6 Trendsetter Express 30 (Choice/Std) 7		Trendsetter Super 30 (MD)	7
TRCP Trendsetter Super YRT (Plus / MD) 1 Trendsetter Super 10 (Preferred Plus/MD) 3 Trendsetter Super 15 (Preferred Plus/MD) 4 Trendsetter Super 20 (Preferred Plus/MD) 5 Trendsetter Super 25 (Preferred Plus/MD) 6 Trendsetter Super 30 (Preferred Plus/MD) 7 Trendsetter Super 20 (Preferred Plus/MD) 7 Trendsetter Super 30 (Preferred Plus/MD) 8 Trendsetter Super 30 (Preferred Plus/MD) M Trendsetter Super 10 (Standard Plus/MD) 3 Trendsetter Super 15 (Standard Plus/MD) 4 Trendsetter Super 20 (Standard Plus/MD) 5 Trendsetter Super 20 (Standard Plus/MD) 5 Trendsetter Super 30 (Standard Plus/MD) 6 Trendsetter Super 30 (Standard Plus/MD) 7 Trendsetter Super 30 (Standard Plus/MD) 7 Trendsetter Super 30 (Standard Plus/MD) M Trendsetter Express 10 (Choice/Std) 3 Trendsetter Express 15 (Choice/Std) 5 Trendsetter Express 25 (Choice/Std) 5 Trendsetter Express 25 (Choice/Std) 6 Trendsetter Express 25 (Choice/Std) 6		Trendsetter Super 20 with ROP (MD)	K
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Trendsetter Super 20 (Preferred Plus/MD) 5 Trendsetter Super 25 (Preferred Plus/MD) 6 Trendsetter Super 30 (Preferred Plus/MD) 7 Trendsetter Super 20 (Preferred Plus/MD) K Trendsetter Super 30 (Preferred Plus/MD) M Trendsetter Super 30 (Preferred Plus/MD) M Trendsetter Super 10 (Standard Plus/MD) 3 Trendsetter Super 15 (Standard Plus/MD) 4 Trendsetter Super 20 (Standard Plus/MD) 5 Trendsetter Super 25 (Standard Plus/MD) 5 Trendsetter Super 30 (Standard Plus/MD) 7 Trendsetter Super 30 (Standard Plus/MD) 7 Trendsetter Super 30 (Standard Plus/MD) K Trendsetter Super 30 (Standard Plus/MD) M TRCX Trendsetter Express 10 (Choice/Std) 3 Trendsetter Express 15 (Choice/Std) 4 Trendsetter Express 20 (Choice/Std) 5 Trendsetter Express 25 (Choice/Std) 6 Trendsetter Express 30 (Choice/Std) 7) 3
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Trendsetter Super 25 (Standard Plus/MD) 6 Trendsetter Super 30 (Standard Plus/MD) 7 Trendsetter Super 20 (Standard Plus/MD) K Trendsetter Super 30 (Standard Plus/MD) M TRCX Trendsetter Express 10 (Choice/Std) 3 Trendsetter Express 15 (Choice/Std) 4 Trendsetter Express 20 (Choice/Std) 5 Trendsetter Express 25 (Choice/Std) 6 Trendsetter Express 30 (Choice/Std) 7		Trendsetter Super 15 (Standard Plus/MD)	4
Trendsetter Super 30 (Standard Plus/MD) 7 Trendsetter Super 20 (Standard Plus/MD) K Trendsetter Super 30 (Standard Plus/MD) M TRCX Trendsetter Express 10 (Choice/Std) 3 Trendsetter Express 15 (Choice/Std) 4 Trendsetter Express 20 (Choice/Std) 5 Trendsetter Express 25 (Choice/Std) 6 Trendsetter Express 30 (Choice/Std) 7		Trendsetter Super 20 (Standard Plus/MD)	5
Trendsetter Super 20 (Standard Plus/MD) K Trendsetter Super 30 (Standard Plus/MD) M TRCX Trendsetter Express 10 (Choice/Std) 3 Trendsetter Express 15 (Choice/Std) 4 Trendsetter Express 20 (Choice/Std) 5 Trendsetter Express 25 (Choice/Std) 6 Trendsetter Express 30 (Choice/Std) 7		Trendsetter Super 25 (Standard Plus/MD) 6
Trendsetter Super 30 (Standard Plus/MD) M TRCX Trendsetter Express 10 (Choice/Std) 3 Trendsetter Express 15 (Choice/Std) 4 Trendsetter Express 20 (Choice/Std) 5 Trendsetter Express 25 (Choice/Std) 6 Trendsetter Express 30 (Choice/Std) 7		Trendsetter Super 30 (Standard Plus/MD) 7
TRCX Trendsetter Express 10 (Choice/Std) 3 Trendsetter Express 15 (Choice/Std) 4 Trendsetter Express 20 (Choice/Std) 5 Trendsetter Express 25 (Choice/Std) 6 Trendsetter Express 30 (Choice/Std) 7		Trendsetter Super 20 (Standard Plus/MD)	K
Trendsetter Express 15 (Choice/Std) 4 Trendsetter Express 20 (Choice/Std) 5 Trendsetter Express 25 (Choice/Std) 6 Trendsetter Express 30 (Choice/Std) 7		Trendsetter Super 30 (Standard Plus/MD) M
Trendsetter Express 15 (Choice/Std) 4 Trendsetter Express 20 (Choice/Std) 5 Trendsetter Express 25 (Choice/Std) 6 Trendsetter Express 30 (Choice/Std) 7	TRCX	-	
Trendsetter Express 25 (Choice/Std) 6 Trendsetter Express 30 (Choice/Std) 7		Trendsetter Express 15 (Choice/Std)	4
Trendsetter Express 25 (Choice/Std) 6 Trendsetter Express 30 (Choice/Std) 7		<u>-</u>	5
			6
<u>-</u>		<u>-</u>	7
	TREP	Trendsetter Express 10 (250K+/P+/R+)	3

Product Code	Company Code	Product Name	Category
		Trendsetter Express 15 (250K+/P+/R+)	4
		Trendsetter Express 20 (250K+/P+/R+)	5
		Trendsetter Express 25 (250K+/P+/R+)	6
		Trendsetter Express 30 $(250K+/P+/R+)$	7
TREX		Trendsetter Express 10 (250K+)	3
		Trendsetter Express 15 (250K+)	4
		Trendsetter Express 20 (250K+)	5
		Trendsetter Express 25 (250K+)	6
mp mii	mpii c	Trendsetter Express 30 (250K+) TermNet 5-Year Term	7 2
TRTU	TRUS	TermNet 10-Year Term	3
		TermNet 15-Year Term	4
TRXX	TRAN	Trendsetter Express 10 (Std Express)	3
11/1/17	11/771/	Trendsetter Express 15 (Std Express)	4
		Trendsetter Express 20 (Std Express)	5
		Trendsetter Express 25 (Std Express)	6
		Trendsetter Express 30 (Std Express)	7
TUNA		Final Expense Insurance (NC, OR, IA, NV, UT) P
TVNA		Final Expense Insurance (WV)	Р
TWNA		Final Expense Insurance (WA)	Р
TYNA	TRAF	Final Expense Insurance	P
TYSA		Trendsetter Super YRT	1
		Trendsetter Super 10	3
		Trendsetter Super 15	4
		Trendsetter Super 20	5
		Trendsetter Super 25	6 7
TYSP		Trendsetter Super 30 Trendsetter Super YRT (Plus)	1
1151		Trendsetter Super 10 (Preferred Plus)	3
		Trendsetter Super 15 (Preferred Plus)	4
		Trendsetter Super 20 (Preferred Plus)	5
		Trendsetter Super 25 (Preferred Plus)	6
		Trendsetter Super 30 (Preferred Plus)	7
TYSS		Trendsetter Super 10 (Standard Plus)	3
		Trendsetter Super 15 (Standard Plus)	4
		Trendsetter Super 20 (Standard Plus)	5
		Trendsetter Super 25 (Standard Plus)	6
INDC	TIM O.M.	Trendsetter Super 30 (Standard Plus)	7
UNBG	UTST	Select-a-Term - 16 Year Select-a-Term - 16 Year (Plus)	F F
UNBH UNCG		Select-a-Term - 16 Year (Plus) Select-a-Term - 17 Year	r F
UNCH		Select-a-Term - 17 Year (Plus)	F
UNDG		Select-a-Term - 18 Year	F
UNDH		Select-a-Term - 18 Year (Plus)	F
UNEG		Select-a-Term - 19 Year	F
UNEH		Select-a-Term - 19 Year (Plus)	F
UNFG		Select-a-Term - 21 Year	F
UNFH		Select-a-Term - 21 Year (Plus)	F
UNGG		Select-a-Term - 22 Year	F
UNGH		Select-a-Term - 22 Year (Plus)	F
UNHG		Select-a-Term - 23 Year	F

Product Code	Company Code	Product Name	Category
UNHH		Select-a-Term - 23 Year (Plus)	F
UNHO	UTHO	Express Issue Deluxe Whole Life	8
UNIG	UTST	Select-a-Term - 24 Year	F
UNIH		Select-a-Term - 24 Year (Plus)	F
UNJG		Select-a-Term - 26 Year	F
UNJH		Select-a-Term - 26 Year (Plus)	F
UNKG		Select-a-Term - 27 Year	F
UNKH		Select-a-Term - 27 Year (Plus)	F
UNLG		Select-a-Term - 28 Year	F
UNLH		Select-a-Term - 28 Year (Plus)	F
UNLI	UNLA	Annual Renewable Term	1
UNLS	UTST	Select-a-Term 10 (Special)	F
UNMG		Select-a-Term - 29 Year	F
UNMH		Select-a-Term - 29 Year (Plus)	F
UNMS		Select-a-Term 15 (Special)	F
UNNS		Select-a-Term 20 (Special)	F
UNOS		Select-a-Term 25 (Special)	F
UNPO	UTHO	Express Issue Premier Whole Life	8
UNPS	UTST	Select-a-Term 30 (Special)	F
USED		Select-a-Term - 10 Year	3
		Select-a-Term - 15 Year	4
		Select-a-Term - 20 Year	5
		Select-a-Term - 25 Year	6
		Select-a-Term - 30 Year	7
		Secure Lifetime GUL - to age 121	8
		Secure Lifetime GUL - to age 90	С
		Secure Lifetime GUL - to age 95	D
		Secure Lifetime GUL - to age 100	E
		Secure Lifetime GUL - Single Pay	0
		Secure Lifetime GUL - Pay to 65	Q
		Secure Lifetime GUL - 10 Pay	S
		Select-a-Term - Level to 65	Т
		Select-a-Term - Level to 70	U
		Select-a-Term - Level to 75	V
USEE		Select-a-Term - 10 Year (Plus)	3
		Select-a-Term - 15 Year (Plus)	4
		Select-a-Term - 20 Year (Plus)	5
		Select-a-Term - 25 Year (Plus)	6
		Select-a-Term - 30 Year (Plus)	7
		Secure Lifetime GUL - to age 121 (Plus) 8
		Secure Lifetime GUL - to age 90 (Plus)	С
		Secure Lifetime GUL - to age 95 (Plus)	D
		Secure Lifetime GUL - to age 100 (Plus) E
		Secure Lifetime GUL - Single Pay (Plus	
		Secure Lifetime GUL - Pay to 65 (Plus)	Q
		Secure Lifetime GUL - 10 Pay (Plus)	~ S
		Select-a-Term - Level to 65 (Plus)	T
		Select-a-Term - Level to 70 (Plus)	U
		Select-a-Term - Level to 75 (Plus)	V
UTEP	UTOM	Whole Life Express	P
UTFG	UTSU	ROP Select-a-Term - 21 Year	N

Product Code	Company Code	Product Name	Category
UTFH UTGG UTGH		ROP Select-a-Term - 21 Year (Plus) ROP Select-a-Term - 22 Year ROP Select-a-Term - 22 Year (Plus)	N N N
UTHE	UTHE	ART100 - Annual Renewable Term Protector Whole Life - Simplified Issue	1
UTHG UTHH	UTSU	ROP Select-a-Term - 23 Year ROP Select-a-Term - 23 Year (Plus)	N N
UTHO	UTHO	Express Issue Term 20 Express Issue Term 30	5 7
		Premier Term 20 (with ROP) Premier Term 30 (with ROP)	K M T
UTIG	UTSU	Express Issue Term 65 Premier 65 with ROP ROP Select-a-Term - 24 Year	W N
UTIH UTJG	0100	ROP Select-a-Term - 24 Year (Plus) ROP Select-a-Term - 26 Year	N N
UTJH UTKG		ROP Select-a-Term - 26 Year (Plus) ROP Select-a-Term - 27 Year	N N
UTKH UTLG		ROP Select-a-Term - 27 Year (Plus) ROP Select-a-Term - 28 Year	N N
UTLH UTMG UTMH		ROP Select-a-Term - 28 Year (Plus) ROP Select-a-Term - 29 Year ROP Select-a-Term - 29 Year (Plus)	N N N
UTNG UTNH		ROP Select-a-Term - 31 Year ROP Select-a-Term - 31 Year (Plus)	N N
UTOG UTOH		ROP Select-a-Term - 32 Year ROP Select-a-Term - 32 Year (Plus)	N N
UTPG UTPH	IIMOM	ROP Select-a-Term - 33 Year ROP Select-a-Term - 33 Year (Plus)	N N
UTPP	UTOM	Term Life Answers 10 Term Life Answers 15 Term Life Answers 20	3 4 5
		Term Life Answers 30 Guaranteed Universal Life - to 120	7 8
		Guaranteed Universal Life - to 90 Guaranteed Universal Life - to 95	C D
IIIIDO		Guaranteed Universal Life - to 100 Guaranteed Universal Life - to 105	E G 3
UTPQ		Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus)	5 4 5
		Term Life Answers 30 (Plus) Guaranteed Universal Life to 120 (Plus	7
		Guaranteed Universal Life - to 90 (Plus Guaranteed Universal Life - to 95 (Plus) D
IITOC	IITCII	Guaranteed Univeral Life - to 100 (Plus Guaranteed Univeral Life - to 105 (Plus ROP Select-a-Term - 34 Year	•
UTQG UTQH UTRG	UTSU	ROP Select-a-Term - 34 Year ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 35 Year	N N N
UTRH		ROP Select-a-Term - 35 Year (Plus)	N

Product Code	Company Code	Product Name	Category
UTRS		ROP Select-a-Term - 20 Year (Special)	F
UTSS		ROP Select-a-Term - 25 Year (Special)	F
UTTS		ROP Select-a-Term - 30 Year (Special)	F
UTVP	UTOM	Term Life Answers 30 (MD)	7
UTVQ		Term Life Answers 30 (Plus/MD)	7
UTYD	UTST	ROP Select-a-Term - 20 Year	K
0115	0 1 0 1	ROP Select-a-Term - 25 Year	L
		ROP Select-a-Term - 30 Year	M
		ROP Select-a-Term - Level to 65	W
		ROP Select-a-Term - Level to 70	X
		ROP Select-a-Term - Level to 75	Y
UTYE		ROP Select-a-Term - 20 Year (Plus)	K
-		ROP Select-a-Term - 25 Year (Plus)	L
		ROP Select-a-Term - 30 Year (Plus)	M
		ROP Select-a-Term - Level to 65 (Plus)	W
		ROP Select-a-Term - Level to 70 (Plus)	X
		ROP Select-a-Term - Level to 75 (Plus)	Y
WESP	WEST	10-Year Level Term (Preferred Plus)	3
		15-Year Level Term (Preferred Plus)	4
		20-Year Level Term (Preferred Plus)	5
		30-Year Level Term (Preferred Plus)	7
		Return of Premium 20-Year (Pfd Plus)	K
WESS		10-Year Level Term (Super Preferred)	3
		15-Year Level Term (Super Preferred)	4
		20-Year Level Term (Super Preferred)	5
		30-Year Level Term (Super Preferred)	7
		Return of Premium 20-Year (Super Pfd)	K
WEST		10-Year Guaranteed Level Term	3
		15-Year Guaranteed Level Term	4
		20-Year Guaranteed Level Term	5
		30-Year Guaranteed Level Term	7
		Return of Premium Term - 20-Year	K
WILP	WILP	Life Value Term 20 (Plus)	1
		OPTerm 10 (Plus)	3
		OPTerm 15 (Plus)	4
		OPTerm 20 (Plus)	5
		OPTerm 30 (Plus)	7
WILR		Life Value Term 20	1
		OpTerm 10	3
		OPTerm 15	4
		OPTerm 20	5
		OPTerm 30	7
WOLP		Life Value Term 30 (Plus)	1
WOLR		Life Value Term 30	1
WOLS		Life Value Term 30 (Pfd)	1
WOMA	WOMA	Ten Year Renewable and Convertible Term	
		Twenty Year Convertible Term	5
WOMP		Ten Year R & C Term (Preferred Plus)	3
		Twenty Year Convertible Term (Pfd Plus	5
WTSP	WEST	eTerm 20 - Level Term (Preferred Plus)	
		eTerm 30 - Level Term (Preferred Plus)	7

Product Code	Company Code	Product Name	Category
WTSS		eTerm 20 - Level Term (Super Preferred)	
		eTerm 30 - Level Term (Super Preferred)	
WTST		eTerm 20 - Guaranteed Level Term	5
		eTerm 30 - Guaranteed Level Term	7
WUNN	WILP	Life Choice UL - pay to age 121 (Plus)	8
		Life Choice UL - to age 95 (Plus)	D
		Life Choice UL - to age 100 (Plus)	E
		Life Choice UL - to age 105 (Plus)	G
		Life Choice UL - to age 110 (Plus)	Н
		Life Choice UL - Single Pay (Plus)	0
		Life Choice UL - pay to age 100 (Plus)	P
		Life Choice UL - Pay to 65 (Plus)	Q
		Life Choice UL - 20 Pay (Plus)	R
		Life Choice UL - 10 Pay (Plus)	S
WUNS		Life Choice UL - pay to age 121	8
		Life Choice UL - to age 95	D
		Life Choice UL - to age 100	E
		Life Choice UL - to age 105	G
		Life Choice UL - to age 110	Н
		Life Choice UL - Single Pay	0
		Life Choice UL - pay to age 100	Р
		Life Choice UL - Pay to 65	Q
		Life Choice UL - 20 Pay	Ř
		Life Choice UL - 10 Pay	S