|         | company, it coulds and                      | out ogo. |
|---------|---|----------|
|         | AAA Life Insurance Company                  |          |
| AAAL    | 10 Year Level Term                          | 3        |
| AAAP    | 10 Year Level Term (Super Pfd/Std Plus)     | 3        |
| AAAL    | 15 Year Level Term                          | 4        |
| AAAP    | 15 Year Level Term (Super Pfd/Std Plus)     | 4        |
| AAAL    | 20 Year Level Term                          | 5        |
| AAAP    |   | 5        |
|         |   | 6        |
| AAAL    | 25 Year Level Term                          | 0        |
| AAAP    | 25 Year Level Term (Super Pfd/Std Plus)     | 6<br>7   |
| AAAL    | 30 Year Level Term                          |          |
| AAAP    | 30 Year Level Term (Super Pfd/Std Plus)     | 7        |
| AAAL    | 15 Year Level Term (with ROP)               | J        |
| AAAP    | 15 Year Level Term (Super Pfd/Std Plus)     | J        |
| AAAL    | 20 Year Level Term (with ROP)               | K        |
| AAAP    | 20 Year Level Term (Super Pfd/Std Plus)     | K        |
| AAAL    | 25 Year Level Term (with ROP)               | L        |
| AAAP    | 25 Year Level Term (Super Pfd/Std Plus)     | L        |
| AAAL    | 30 Year Level Term (with ROP)               | М        |
| AAAP    | 30 Year Level Term (Super Pf d/ St d Pl us) | M        |
|         | ,   |          |
|         | Allianz Life Insurance Company of NA        |          |
| ALSI    | Term Life 2009 - 10 Year                    | 3        |
| ALSU    | Term Life 2009 – 10 Year (Ultra)            | 3        |
| ALSS    | Term Life 2009 - 10 Year (Super)            | 3        |
| ALSP    | Term Life 2009 - 10 Year (Pfd Plus)         | 3        |
| ALSI    | Term Life 2009 - 20 Year                    | 5        |
| ALSU    | Term Life 2009 - 20 Year (Ultra)            | 5        |
| ALSS    | Term Life 2009 - 20 Year (Super)            | 5        |
| ALSP    | Term Life 2009 - 20 Year (Pfd Plus)         | 5        |
|         |   | 7        |
| ALSI    | Term Life 2009 - 30 Year (Illare)           |          |
| ALSU    | Term Life 2009 - 30 Year (Ultra)            | 7        |
| ALSS    | Term Life 2009 - 30 Year (Super)            | 7        |
| ALSP    | Term Life 2009 - 30 Year (Pfd Plus)         | 7        |
| ALW     | Generation Planner II - U/L no lapse        | 8        |
| ALWS    | Generation Planner II (P+ Super/R+ Sel)     | 8        |
| ALUI    | Generation Planner II (1980 CSO)            | 8        |
| ALUS    | Generation Planner II (P+ Super/R+ Sel)     | 8        |
|         | · · · · · ·                                 |          |
|         | American-Amicable Life Insurance of TX      |          |
| AMAM    | Easy Term 10 (Simplified Issue)             | 3        |
| AMAM    | Easy Term 20 (Simplified Issue)             | 5        |
| AMAM    | Easy Term 30 (Simplified Issue)             | 7        |
| AMAM    | Easy Term 20 w/ROP (Simplified 06-9691)     | K        |
| AMBM    | Easy Term 20 w/ ROP (Simplified 07-9734)    | K        |
| AMAM    | Easy Term 30 w/ ROP (Simplified 06-9691)    | M        |
| AMBM    | Easy Term 30 w/ROP (Simplified 07-9734)     | M        |
| AIVDIVI | Lasy ICHII 30 W NOT (SHIPHITEU 07-3/34)     | IVI      |

|      | Company/ Pr oduct Li st             | Cat egor y |
|------|-------------------------------------|------------|
|      | American Community Mutual Insurance |            |
| AMCO | Term 10 Level Term Life             | 3          |
| AMCO | Term 15 Level Term Life             | 4          |
| AMCO | Term 20 Level Term Life             | 5          |
|      | American Fidelity Assurance Company |            |
| AMFI | T2 EZ 20 Year                       | 5          |
| AMFI | T2 EZ 25 Year                       | 6          |
| AMFI | T2 EZ 30 Year                       | 7          |

|       | American General Life Insurance Company   |        |
|-------|---|--------|
| ARSG  | Sel ect - a- Ter m - 10 Year              | 3      |
| ARSH  | Sel ect - a- Term - 10 Year (Pl us)       | 3      |
| ARSG  | Sel ect - a- Ter m - 15 Year              | 4      |
| ARSH  | Sel ect - a- Term - 15 Year (Pl us)       | 4      |
| ARSG  | Sel ect - a- Ter m - 20 Year              | 5      |
| ARSH  | Sel ect - a- Term - 20 Year (Pl us)       | 5      |
| ARSG  | Sel ect - a- Term - 25 Year               | 6      |
| ARSH  | Sel ect - a- Ter m - 25 Year (Pl us)      | 6      |
| ARSG  | Sel ect - a- Term - 30 Year               | 7      |
| ARSH  | Select - a - Term - 30 Year (Plus)        | 7      |
| ARSG  | Select - a - Term - So real (11 ds)       | Ť      |
| ARSH  | Select-a-Term - Level to 65 (Plus)        | Ť      |
| ARRG  | Select-a-Term - Level to 65 (VA)          | Ť      |
| ARRH  | ` ,                                       | †<br>T |
| ARSG  | Select - a Term - Level to 65 (Plus / WA) | Ü      |
|       | Select - a - Term - Level to 70           |        |
| ARSH  | Select - a Term - Level to 70 (Plus)      | U      |
| ARRG  | Select-a-Term - Level to 70 (WA)          | U      |
| ARRH  | Select-a-Term - Level to 70 (Plus / WA)   | U      |
| ARSG  | Select-a-Term - Level to 75               | V      |
| ARSH  | Select-a-Term - Level to 75 (Plus)        | V      |
| ARRG  | Select-a-Term - Level to 75 (WA)          | V      |
| ARRH  | Select-a-Term - Level to 75 (Plus / WA)   | V      |
| ATRG  | ContinuL - no lapse UL to age 100         | E      |
| ATRH  | ContinuL - no lapse UL (Plus)             | E      |
| AGBG  | Sel ect - a- Ter m - 16 Year              | F      |
| AGBH  | Select - a- Term - 16 Year (Plus)         | F      |
| AGCG  | Sel ect - a- Term - 17 Year               | F      |
| AGCH  | Select - a- Term - 17 Year (Plus)         | F      |
| AGDG  | Sel ect - a- Term - 18 Year               | F      |
| AGDH  | Sel ect - a- Term - 18 Year (Pl us)       | F      |
| AGEG  | Sel ect - a- Term - 19 Year               | F      |
| AGEH  | Sel ect - a- Term - 19 Year (Pl us)       | F      |
| AGFG  | Sel ect - a- Ter m - 21 Year              | F      |
| AGFH  | Sel ect - a- Term - 21 Year (Pl us)       | F      |
| AGGG  | Sel ect - a- Ter m - 22 Year              | F      |
| AGGH  | Sel ect - a- Term - 22 Year (Pl us)       | F      |
| AGHG  | Sel ect - a- Ter m - 23 Year              | F      |
| AGHH  | Sel ect - a- Term - 23 Year (Pl us)       | F      |
| AGI G | Sel ect - a- Ter m - 24 Year              | F      |
| AGI H | Sel ect - a- Term - 24 Year (Pl us)       | F      |
| AGJG  | Sel ect - a- Term - 26 Year               | F      |
| AGJH  | Sel ect - a- Term - 26 Year (Pl us)       | F      |
| AGKG  | Sel ect - a- Term - 27 Year               | F      |
| AGKH  | Sel ect - a- Term - 27 Year (Pl us)       | F      |
| AGLG  | Sel ect - a- Term - 28 Year               | F      |
| AGLH  | Sel ect - a- Term - 28 Year (Pl us)       | F      |
| AGMG  | Sel ect - a- Term - 29 Year               | F      |
| AGMH  | Sel ect - a- Term - 29 Year (Pl us)       | F      |
| AGLS  | Sel ect - a- Term 10 (Special)            | F      |
|       |   |        |

|      | American General Life Insurance Company    |   |
|------|--|---|
| AGMS | Sel ect - a- Ter m 15 (Speci al)           | F |
| AGNS | Sel ect - a- Ter m 20 (Speci al )          | F |
| AGOS | Sel ect - a- Ter m 25 (Speci al )          | F |
| AGPS | Sel ect - a- Ter m 30 (Speci al )          | F |
| ARTG | ROP Sel ect - a- Ter m - 15 Year           | J |
| ARTH | ROP Select - a- Term - 15 Year (Plus)      | J |
| ARSG | ROP Sel ect - a- Ter m - 15 Year (2009)    | J |
| ARSH | ROP Select - a- Term - 15 Year (Plus)      | J |
| ARTG | ROP Sel ect - a- Ter m - 20 Year           | K |
| ARTH | ROP Select - a - Term - 20 Year (Plus)     | K |
| ARSG | ROP Sel ect - a- Ter m - 20 Year (2009)    | K |
| ARSH | ROP Select - a- Term - 20 Year (Plus)      | K |
| ARTG | ROP Sel ect - a- Ter m - 25 Year           | L |
| ARTH | ROP Select - a-Term - 25 Year (Plus)       | L |
| ARSG | ROP Select - a- Term - 25 Year (2009)      | L |
| ARSH | ROP Select - a- Term - 25 Year (Plus)      | L |
| ARTG | ROP Select-a-Term - 30 Year                | M |
| ARTH | ROP Select-a-Term - 30 Year (Plus)         | M |
| ARSG | ROP Select-a-Term - 30 Year (2009)         | M |
| ARSH | ROP Select-a-Term - 30 Year (Plus)         | M |
| ARTG | ROP Select-a-Term - Level to 65            | W |
| ARTH | ROP Select-a-Term - Level to 65 (Plus)     | W |
| ARSG | ROP Select-a-Term - Level to 65 (2009)     | W |
| ARSH | ROP Select-a-Term - Level to 65 (Plus)     | W |
| ARTG | ROP Select-a-Term - Level to 70            | X |
| ARTH | ROP Select-a-Term - Level to 70 (Plus)     | Χ |
| ARSG | ROP Select-a-Term - Level to 70 (2009)     | Χ |
| ARSH | ROP Select-a-Term - Level to 70 (Plus)     | X |
| ARTG | ROP Select - a- Term - Level to 75         | Υ |
| ARTH | ROP Select-a-Term - Level to 75 (Plus)     | Υ |
| ARSG | ROP Select - a- Term - Level to 75 (2009)  | Y |
| ARSH | ROP Select - a - Term - Level to 75 (Plus) | Y |
| ATRG | ContinUL - no lapse UL                     | 8 |
| ATRH | ContinUL - no lapse UL (Plus)              | 8 |
| ARXG | ContinUL - no lapse (500K)                 | 8 |
| ARXH | ContinUL - no lapse (Plus / 500K)          | 8 |
| ARRG | ContinuL Extend Plus - no lapse UL         | 8 |
| ARRH | ContinuL Extend Plus - no lapse UL (+)     | 8 |
| ARSG | Continul Extend Plus - no lapse (500K)     | 8 |
| ARSH | ContinUL Extend Plus - no lapse (+/500K    | 8 |

|               | American General Life In      | nsurance Company |   |
|---------------|-------------------------------|------------------|---|
| ATQS          | ROP Select - a-Term - 15 Y    |                  | F |
| ATRS          | ROP Select - a-Term - 20 Y    |                  | F |
| ATSS          | ROP Select - a-Term - 25 Y    |                  | F |
| ATTS          | ROP Select - a- Term - 30 Y   |                  | F |
| ARQS          | ROP Select - a- Term - 15 Y   |                  | F |
| ARRS          | ROP Sel ect - a- Ter m - 20 Y |                  | F |
| ARSS          | ROP Sel ect - a- Ter m - 25 \ |                  | F |
| ARTS          | ROP Select - a- Term - 30 \   |                  | F |
| ATFG          | ROP Select - a- Term - 21 \   |                  | N |
| ATFH          | ROP Sel ect - a- Ter m - 21   |                  | N |
| ATGG          | ROP Select - a- Term - 22 \   | ,                | N |
| ATGH          | ROP Select - a- Term - 22 \   |                  | N |
| ATHG          | ROP Select - a- Term - 23 \   |                  | N |
| ATHH          | ROP Select - a- Term - 23 \   |                  | N |
| ATI G         | ROP Select - a- Term - 24 \   |                  | N |
| ATI H         | ROP Select - a - Term - 24 \  |                  | N |
| ATJG          | ROP Select - a - Term - 26 \  | ,                | N |
| ATJH          | ROP Select - a - Term - 26 \  |                  | N |
| ATKG          | ROP Select - a- Term - 27     |                  | N |
| ATKH          | ROP Select - a- Term - 27     |                  | N |
| ATLG          | ROP Select - a- Term - 28 \   |                  | N |
| ATLH          | ROP Select - a- Term - 28 \   |                  | N |
| ATMG          | ROP Select - a- Term - 29 \   | ,                | N |
| ATMH          | ROP Select - a- Term - 29 \   |                  | N |
| ATNG          | ROP Select - a- Term - 31 \   |                  | N |
| ATNH          | ROP Select - a- Term - 31 \   |                  | N |
| ATOG          | ROP Select - a- Term - 32 \   |                  | N |
| ATOH          | ROP Select - a- Term - 32 \   |                  | N |
| ATPG          | ROP Select - a- Term - 33 \   | ,                | N |
| ATPH          | ROP Select - a- Term - 33 \   |                  | N |
| ATQG          | ROP Select - a- Term - 34 \   | ,                | N |
| ATQH          | ROP Select - a- Term - 34 \   |                  | N |
| ATRG          | ROP Select - a- Term - 35 \   |                  | N |
| ATRH          | ROP Select - a- Term - 35 \   |                  | N |
| ASFG          | ROP Select - a- Term - 21 \   | ,                | N |
| ASFH          | ROP Select - a- Term - 21 \   |                  | N |
| ASGG          |                               | ,                | N |
| ASGH          | ROP Select - a- Term - 22 \   | ,                | N |
| ASHG          | ROP Select - a- Term - 23     | ,                | N |
|               |                               | ,                | N |
| ASHH<br>ASL C |                               | ,                | N |
| ASI G         | ROP Select - a-Term - 24 \    | ,                |   |
| ASI H         | ROP Select - a-Term - 24 \    | ,                | N |
| ASJG          | ROP Select - a-Term - 26 \    | ,                | N |
| ASJH          | ROP Select - a-Term - 26 \    | ,                | N |
| ASKG          | ROP Select - a-Term - 27 \    | ,                | N |
| ASKH          | ROP Select - a- Term - 27     | ,                | N |
| ASLG          | ROP Select - a-Term - 28 \    | ,                | N |
| ASLH          | ROP Select - a-Term - 28 \    | ,                | N |
| ASMG          | ROP Select - a - Term - 29 Y  | /ear (2009)      | N |

|  | Company/ Pr oduct Li st   | Cat egor y  |
|--|---|---|
| ASMH<br>ASNG<br>ASNH<br>ASOG<br>ASOH<br>ASPG<br>ASPH<br>ASQG<br>ASQH<br>ASRG<br>ASRH | American General Life Insurance Company ROP Select-a-Term - 29 Year (Plus) ROP Select-a-Term - 31 Year (2009) ROP Select-a-Term - 31 Year (Plus) ROP Select-a-Term - 32 Year (2009) ROP Select-a-Term - 32 Year (Plus) ROP Select-a-Term - 33 Year (2009) ROP Select-a-Term - 33 Year (Plus) ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 34 Year (2009) ROP Select-a-Term - 35 Year (Plus) ROP Select-a-Term - 35 Year (Plus) ROP Select-a-Term - 35 Year (Plus)                                     | N N N N N N N N N N N N N N N N N N N                         |
| ARRG<br>ARRH<br>ARRG<br>ARRH<br>ARRG<br>ARRH<br>ARRG<br>ARRH<br>ARRG<br>ARRH         | American General Life Insurance Company Select-a-Term - 10 Year (WA) Select-a-Term - 10 Year (Plus / WA) Select-a-Term - 15 Year (WA) Select-a-Term - 15 Year (Plus / WA) Select-a-Term - 20 Year (WA) Select-a-Term - 20 Year (Plus / WA) Select-a-Term - 25 Year (Plus / WA) Select-a-Term - 25 Year (Plus / WA) Select-a-Term - 25 Year (Plus / WA) Select-a-Term - 30 Year (Plus / WA) Select-a-Term - 30 Year (Plus / WA)  | 3<br>3<br>4<br>4<br>5<br>5<br>6<br>6<br>7                     |
| AMEH   | The American Home Life Insurance Company<br>ART - Annual Renewable Term   | 1   |
| aai l  | American International Life Assur Co NY<br>MegaTerm(NY) 10 - 10 Year Term   | 3   |
| AMNT AMNP      | American National Insurance Company ANI CO Select 10 ANI CO Select 10 (Plus) ANI CO Select 15 ANI CO Select 15 (Plus) ANI CO Select 20 ANI CO Select 20 ANI CO Select 30 ANI CO Select 30 ANI CO Select 30 (Plus) ANI CO Select 20 with ROP ANI CO Select 20 with ROP ANI CO Select 20 with ROP ANI CO Select 30 with ROP (Plus) LTG Universal Life - pay to 100 LTG Universal Life - pay to 100 (Plus) | 3<br>3<br>4<br>4<br>5<br>5<br>7<br>7<br>K<br>K<br>M<br>M<br>P |

|  | Company/ Pr oduct Li st  | Cat egor y                           |
|--|--|--------------------------------------|
| AMUN<br>AMUS<br>AMUN<br>AMUS<br>AMUN<br>AMUS                     | American United Life Insurance Company Term Protector Series III - LTP 10/10 LTP 10/10 (P+ Elite / R+ Preferred) Term Protector Series III - LTP 15/15 LTP 15/15 (P+ Elite / R+ Preferred) Term Protector Series III - LTP 20/20 LTP 20/20 (P+ Elite / R+ Preferred)               | 3<br>3<br>4<br>4<br>5<br>5           |
| ARMII<br>ARXT<br>ARMII<br>ARXT<br>ARMII<br>ARXT<br>ARMII<br>ARXT | Americo Financial Life and Annuity Ins. Home Mbrtgage Series - 15/15 year Home Mbrtgage Series - 20/20 year Home Mbrtgage Series - 20/5 year Home Mbrtgage Series - 25/25 year Home Mbrtgage Series - 25/5 year Home Mbrtgage Series - 30/30 year Home Mbrtgage Series - 30/5 year | 4<br>4<br>5<br>5<br>6<br>6<br>7<br>7 |
| AMTL<br>AMTP<br>AMTL<br>AMTP<br>AMTL<br>AMTP                     | Ameritas Life Insurance Corporation Low-Load 10 Year Term Low-Load 10 Year Term (Super Preferred) Low-Load 20 Year Term Low-Load 20 Year Term (Super Preferred) Low-Load 30 Year Term Low-Load 30 Year Term (Super Preferred)  | 3<br>3<br>5<br>5<br>7<br>7           |

### Company/ Product List Cat egor y Assurity Life Insurance Company ASSU Term 350 Plus - 10-year Term 3 Term 350 Plus - 10-year Term (Pfd Plus) ASSP 3 Term 350 Plus - 10-year Term (WA) 3 ASWU Term 350 Plus - 10-year Term (Plus/WA) 3 ASWP Non Med Term 350 - 10 Year Level Non Med Term 350 - 10 Year (Select +) 3 ASTU 3 ASTP ASSU Term 350 Plus - 15-year Term 4 Term 350 Plus - 15-year Term (Pfd Plus) 4 ASSP Term 350 Plus - 15-year Term (VA) 4 ASWU Term 350 Plus - 15-year Term (Plus/WA) 4 ASWP Non Med Term 350 - 15 Year Level 4 ASTU Non Med Term 350 - 15 Year (Select +) 4 ASTP Term 350 Plus - 20-year Term Term 350 Plus - 20-year Term (Pfd Plus) Term 350 Plus - 20-year Term (WA) Term 350 Plus - 20-year Term (Plus/WA) ASSU 5 **ASSP** 5 5 ASWU 5 ASWP Non Med Term 350 - 20 Year Level Non Med Term 350 - 20 Year (Select+) 5 ASTU 5 ASTP 7 ASSU Term 350 Plus - 30-year Term Term 350 Plus - 30-year Term (Pfd Plus) 7 ASSP Term 350 Plus - 30-year Term (WA) Term 350 Plus - 30-year Term (Plus/WA) 7 ASWU 7 7 ASWP Non Med Term 350 - 30 Year Level Non Med Term 350 - 30 Year (Select+) ASTU 7 ASTP ASSU Level Benefit W.L. - Simplified Issue 8 Aurora National Life Assurance Company **AURO** 3 10- Year Term 10-Year Term (issue ages 71-75) 3 AUOP

|       | Aviva Life and Annuity Company            |        |
|-------|---|--------|
| AVI V | Annual Renewal Term 01-2010               | 1      |
| AVI P | Annual Renewal Term (Premier/Standard+)   | 1      |
| AVI V | 10 Year Term 01- 2010                     | 3      |
| AVI P | 10 Year Term (Premier P+ / Standard+ R+)  | 3      |
| AVI V | 20 Year Term 01- 2010                     | 5      |
| AVI P | 20 Year (Premier P+ / Standard+ R+)       | 5<br>5 |
| AVI V | 30 Year Term 01-2010                      | 7      |
| AVI P | 30 Year Term (Premier P+ / Standard+ R+)  | 7      |
| AVNV  | 30 Year Term 01-2010 (WA)                 | 7      |
| AVNP  | 30 Year Term (Premier P+ / Std+ R+ / WA)  | 7      |
| AMITV | Advantage Builder Series III w/ NLG 175k+ | 8      |
| AMTW  | Advantage Builder Series III (P+) (175k)  | 8      |
| AMSV  | Advantage Builder Series III w/ NLG       | 8      |
| AMSW  | Advantage Builder Series III w/ NLG (P+)  | 8      |
| AMJV  | Advantage Builder Series II w/ NLG        | 8      |
| AMJW  | Advantage Builder Series II w/ NLG (P+)   | 8      |
| AMM   | Advantage Builder Series II w/NLG 175k+   | 8      |
| AMMV  | Advantage Builder Series II (P+) (175k)   | 8      |
| AVSV  | Guarantee UL Solution Series II           | 8      |
| AVSP  | Guarantee UL Solution II (Premier)        | 8      |
| AVI V | Guarantee UL Solution                     | 8      |
| AVI P | Guarantee UL Solution (Premier)           | 8      |
| AMTV  | Advantage Builder III - Pay to 100 175k+  | Р      |
| AMTW  | Advantage Builder - Pay to 100 (P+/175k)  | Р      |
| AMSV  | Advantage Builder III - Pay to 100        | Р      |
| AMSW  | Advantage Builder III - Pay to 100 (P+)   | Р      |
| AMJV  | Advantage Builder - Pay to 100            | Р      |
| AMJW  | Advantage Builder - Pay to 100 (P+)       | Р      |
| AMM   | Advantage Builder - Pay to 100 175k+      | Р      |
| AMMV  | Advantage Builder - Pay to 100 (P+/175k)  | Р      |
| AVSV  | Guarantee UL Solution II - Pay to 100     | Р      |
| AVSP  | Guarantee UL Solution - Pay to 100 (P+)   | Р      |
| AVI V | Guarantee UL Solution - Pay to 100        | Р      |
| AVI P | Guarantee UL Solution - Pay to 100 (P+)   | Р      |
| AMITV | Advantage Builder III - Pay to 65 175k+   | Q      |
| AMTW  | Advantage Builder - Pay to 65 (P+/175k)   | Q      |
| AMSV  | Advantage Builder III - Pay to 65         | Q      |
| AMSW  | Advantage Builder - Pay to 65 (P+)        | Q      |
| AMJV  | Advantage Builder - Pay to 65             | Q      |
| AMJW  | Advantage Builder - Pay to 65 (P+)        | Q      |
| AMW   | Advantage Builder - Pay to 65 175k+       | Q      |
| AMMV  | Advantage Builder - Pay to 65 (P+/175k)   | Q      |
| AVSV  | Guarantee UL Solution II - Pay to 65      | Q      |
| AVSP  | Guarantee UL Solution - Pay to 65 (P+)    | Q      |
| AVI V | Guarantee UL Solution - Pay to 65         | Q      |
| AVI P | Guarantee UL Solution - Pay to 65 (P+)    | Q      |
| AMTV  | Advantage Builder III - 20 Pay 175k+      | R      |
| AMTW  | Advantage Builder - 20 Pay (P+/175k)      | R<br>R |
| AMSV  | Advantage Builder III - 20 Pay            | ĸ      |

**AVNP** 

Company/ Product List

Cat egor y

8

### Aviva Life and Annuity Company **AMSW** Advantage Builder - 20 Pay (P+) R Advantage Builder - 20 Pav AMJV R Advantage Builder - 20 Pay (P+) R **AMJW** R AMM Advantage Builder - 20 Pay 175k+ Advantage Builder - 20 Pay R **AMMW** (P+/175k) Guarantee UL Solution II - 20 Pay R AVSV AVSP Quarantee UL Solution - 20 Pay (P+) R Guarantee UL Solution - 20 Pav R AVI V Guarantee UL Solution - 20 Pay R AVI P (P+) Advantage Builder III - 10 Pav S AMTV 175k+ Advantage Builder - 10 Pay (P+/175k) S **AMTW** SS Advantage Builder III - 10 Pay AMSV **AMSW** Advantage Builder - 10 Pay (P+) SSSS Advantage Builder - 10 Pay AMJV Advantage Builder - 10 Pay **AMJW** (P+) Advantage Builder - 10 Pay AMM/ 175k+ Advantage Builder - 10 Pay AMMW (P+/175k) SS Guarantee UL Solution II - 10 Pay AVSV AVSP Guarantee UL Solution - 10 Pay (P+) S AVI V Guarantee UL Solution - 10 Pav Guarantee UL Solution - 10 Pay S AVI P (P+) Advantage Builder III - Single Pay 175k+ 0 AMTV Advantage Builder - Single Pay (P+/175k) 0 **AMTW** Advantage Builder III - Single Pay AMSV O AMSW Advantage Builder - Single Pay (P+) O Advantage Builder - Single Pay O AMJV Advantage Builder - Single Pay O **AMJW** (P+) 0 Advantage Builder - Single Pay AMMV175k+ Advantage Builder - Single Pay (P+/175k) O **AMMW** Guarantee UL Solution II - Single Pay 0 AVSV AVSP Guarantee UL Solution - Single Pay (P+) 0 Guarantee UL Solution - Single Pay AVI V O AVI P Guarantee UL Solution - Single Pay (P+) $\mathbf{O}$ Aviva Life and Annuity of New York AVZV Annual Renewal Term 01-2010 1 Annual Renewal Term (Premier/Standard+) AVZP 1 3 AVZV Term 10 01-2010 3 **AVZP** Term 10 (Premier P+ / Standard+ R+) 5 5 AVZV Term 20 01-2010 (Premier P+ / Standard+ R+) AVZP Ter m 20 7 AVZV Ter m 30 01-2010 7 AVZP Term 30 (Premier P+ / Standard+ R+) Quarantee UL Solution Series II 8 AVNV

Quarantee UL Solution II (Premier)

|  | Company/ Pr oduct Li st   | Cat egor y                                |
|--|---|---|
| AXZA<br>AXZP<br>AXYA<br>AXYP<br>AXTO<br>AXZA<br>AXZP<br>AXZA<br>AXZP<br>AXZA | AXA Equitable Life Insurance Company Annual Renewable Term (151X) Annual Renewable Term (Elite/Plus / 151) Annual Renewable Term (151X) w/ 10% Annual Renewable Term (Elite/+/151/10%) TermOne (SM) - One Year Non-Renewable Equitable Term 10 (151X) Equitable Term 10 (Elite/Plus / 151X) Equitable Term 15 (151X) Equitable Term 15 (Elite/Plus / 151X) Equitable Term 20 (151X) | 1<br>1<br>1<br>1<br>3<br>3<br>4<br>4<br>5 |
| BALT<br>BALT<br>BALT<br>BALT<br>BALT   | Equitable Term 20 (Elite/Plus / 151X)  Baltimore Life Insurance Company Secure Solution Protector - 10 Year Term Secure Solution Protector - 15 Year Term Secure Solution Protector - 20 Year Term Secure Solution Protector - 30 Year Term   | 5<br>3<br>4<br>5<br>7                     |

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### Banner Life Insurance Company BANS Life Value Term 20 1 Life Value Term 20 (Plus) 1 BANN BONS Life Value Term 30 1 BONP 1 Life Value Term 30 ( Pf d) BONN Life Value Term 30 (Plus) 1 OPTerm 10 - 10 Year Term OPTerm 10 - 10 Year Term (Plus) 3 BANS BANN 3 BONS OPTerm 10 - 10 Year Term (OR) 3 OPTerm 10 - 10 Year Term (Plus/OR) 3 BONN 4 OPTerm 15 - 15 Year Term BANS OPTerm 15 - 15 Year Term (Plus) 4 BANN 4 BONS OPTerm 15 - 15 Year Term (OR) BONN OPTerm 15 - 15 Year Term (Plus/OR) 4 OPTerm 20 - 20 Year Term 5 BANS OPTerm 20 - 20 Year Term (Plus) 5 BANN 5 BONS OPTerm 20 - 20 Year Term (OR) OPTerm 20 - 20 Year Term (Plus/OR) 5 BONN 7 OPTerm 30 - 30 Year Term BANS 7 BANN OPTerm 30 - 30 Year Term (Plus) OPTerm 30 - 30 Year Term (OR) 7 BONS OPTerm 30 - 30 Year Term (Plus/OR) 7 BONN Ε Life Choice UL - to age 100 BUNS Ε BUNN Life Choice UL - to age 100 (Plus) 8 BUNS Life Choice UL - pay to age 121 Life Choice UL - pay to age 121 (Plus) Life Umbrella UL 120 - Guaranteed to 120 BUNN 8 8 BANS Life Umbrella UL 120 - Gtd to 120 (Plus) 8 BANN Ρ BUNS Life Choice UL - pay to age 100 Ρ Life Choice UL - pay to age 100 (Plus) BUNN Life Choice UL - 20 Pay R BUNS BUNN Life Choice UL - 20 Pay (Plus) R Life Choice UL - 10 Pay S BUNS Life Choice UL - 10 Pay BUNN (Plus) S Life Choice UL - Single Pay 0 BUNS Life Choice UL - Single Pay BUNN 0 (Plus) Bost on Mutual Life Insurance Company Legacy Whole Life Р BOST Р **BOSP** Legacy Whole Life (Elite Plus) Central Reserve Life Insurance Company 10 Year Level Term Plan CERE 3 Central States Health & Life Co of Omaha **CEST** 10 Year Level Premium Term 3

|   | Company/ Pr oduct Li st   | Cat egor y  |
|---|---|---|
| CETN CETP CETN CETP CETN CETP CETN CETP CETN CETP | Centrian Life Insurance Term Guaranteed 10 (CT) Term Guaranteed 10 (CT / Pf +/ Rg+) Term Guaranteed 15 (CT) Term Guaranteed 15 (CT) Term Guaranteed 20 (CT) Term Guaranteed 20 (CT / Pf + / Rg+) Term Guaranteed 20 (CT / Pf + / Rg+) Term Guaranteed 25 (CT) Term Guaranteed 25 (CT / Pf + / Rg+) Term Guaranteed 30 (CT / Pf + / Rg+) Term Guaranteed 30 (CT / Pf + / Rg+)  | 3<br>3<br>4<br>4<br>5<br>5<br>6<br>6<br>7<br>7      |
| 00000000000000000000000000000000000000            | Cincinnati Life Insurance Company LifeHorizons Termsetter 10 LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 15 (MD) LifeHorizons Termsetter 15 (Sup/Sel/MD) LifeHorizons Termsetter 20 LifeHorizons Termsetter 20 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 25 LifeHorizons Termsetter 30 LifeHorizons Termsetter 30 LifeHorizons Termsetter 30 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) LifeHorizons Termsetter 30 (MD) LifeHorizons Termsetter 30 (Sup/Sel) Termsetter ROP 15 Year Termsetter ROP 20 Year Termsetter ROP 20 Year Termsetter ROP 20 Year (Sup/Sel) Termsetter ROP 25 Year (Sup/Sel) Termsetter ROP 30 Year (Sup/Sel) PerpetUL 121 - Pay to 100 PerpetUL 121 - Pay to 100 PerpetUL 121 - Pay to 100 (Sup/Sel) Life Horizons UL 120 Life Horizons UL 120 Life Horizons UL 120 (Select Plus) | 3 3 4 4 4 4 5 5 6 6 7 7 7 7 J J K K L L M M P P P P |
| COCL<br>COFL<br>COLC<br>COLC<br>COBD<br>COLC      | Columbian Life Insurance Company Term Line 10 - 10 Year R&C Term CLIC 10 - 10 Year R & C Term Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term Term Line 20 - 20 Year (Low Band) Dignified Choice - Classic I Whole Life   | 3<br>3<br>4<br>5<br>5<br>8                          |

|  | Company/ Pr oduct Li st  | Cat egor y   |
|--|--|--|
| COLE<br>COEL<br>COLE<br>COFL   | Columbian Mutual Life Insurance Company Term Line 10 - 10 Year R&C Term Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term Term Line 20 - 20 Year (Low Band)  | 3<br>4<br>5<br>5   |
| COBU<br>COBS<br>COBP<br>COOU<br>COSS<br>COBP<br>COBU<br>COSS<br>COBP<br>COBU<br>COSS<br>COBP<br>COOU<br>COSS<br>COP<br>COBU<br>COSS<br>COBP<br>COOU<br>COSS<br>COP<br>COBU<br>COSS<br>COBP<br>COOU<br>COSS<br>COBP<br>COOU<br>COSS<br>COBP<br>COOU<br>COSS<br>COBP<br>COOU<br>COSS<br>COBP<br>COOU<br>COSS<br>COOP<br>COSS<br>COBP<br>COOU<br>COSS<br>COBP<br>COOU<br>COSS<br>COBP<br>COOU<br>COSS<br>COBP<br>COOU<br>COSS<br>COBP<br>COOU<br>COSS<br>COOP<br>COSS<br>COOP<br>COSS<br>COOP<br>COOU<br>COSS<br>COOP<br>COSS<br>COOP<br>COOU<br>COSS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOS<br>COOP<br>COOP | Col umbus Life Insurance Company Nautical Term - 10 Year Nautical Term - 10 Year (Super Pfd) Nautical Term - 10 Year (OR) Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 20 Year Nautical Term - 20 Year Nautical Term - 20 Year (Super Pfd) Nautical Term - 20 Year (Pfd Plus) Nautical Term - 20 Year (OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd/OR) Nautical Term - 20 Year with ROP (Super) Nautical Term - 20 Year with ROP (OR) Nautical Term - 20 Year with ROP (OR) Nautical Term - 20 Year with ROP (Sp/OR) Nautical Term - 30 Year with ROP (OR) Nautical Term - 30 Year with ROP (OR) Nautical Term - 30 Year with ROP (OR) Nautical Term - 30 Year with ROP (Sp/OR) Nautical Term - 30 Year with ROP (OR) | 3<br>3<br>3<br>3<br>3<br>3<br>5<br>5<br>5<br>5<br>5<br>5<br>5<br>7<br>7<br>7<br>7<br>7<br>7<br>7 |
| COOP   | Nautical Term - 30 Year with ROP (P+/OR)   | М  |

|  | Company/ Pr oduct Li st   | Cat egor y  |
|--|---|---|
| COMP<br>COMS<br>COMP<br>COMS<br>COMP<br>COMS<br>COMP<br>COMS<br>COMP                                     | Compani on Life Insurance Company of NY Term Life Answers 10 Term Life Answers 10 (Plus) Term Life Answers 15 Term Life Answers 15 (Plus) Term Life Answers 20 Term Life Answers 20 (Plus) Term Life Answers 30 Term Life Answers 30 Term Life Answers 30 (Plus) GUL Complete - Guaranteed to 120 GUL Complete - Guaranteed to 120 (Plus)   | 3<br>3<br>4<br>4<br>5<br>5<br>7<br>7<br>8<br>8                          |
| CMOR CONS CONP | Conseco Insurance Company Conseco Mortgage Term - 10 Year Conseco Term - 15 Year Conseco Term - 15 Year (Pf d Pl us) Conseco Mortgage Term - 15 Year Conseco Term - 20 Year Conseco Term - 20 Year (Pf d Pl us) Conseco Mortgage Term - 20 Year Conseco Term - 30 Year Conseco Term - 30 Year Conseco Term - 30 Year (Pf d Pl us) Conseco Mortgage Term - 30 Year Conseco Term - 20 Year (with ROP) Conseco Term - 20 Year (with ROP/Pf d+) Conseco Mortgage Term - 20 Year (with ROP) Conseco Term - 30 Year (with ROP) Conseco Mortgage Term - 30 Year (with ROP) | 3<br>4<br>4<br>4<br>5<br>5<br>5<br>7<br>7<br>7<br>K<br>K<br>K<br>M<br>M |
| CONT   | Continental General Insurance Company<br>Annual Renewable Term to Age 100<br>5 Year Renewable Term  | 1 2   |
| EM/U<br>EM/V<br>EM/V<br>EM/V<br>EM/V<br>EM/V   | EMC National Life Company EMCNL Term - 10 Year EMCNL Term - 10 Year (Pfd Plus) EMCNL Term - 15 Year EMCNL Term - 15 Year (Pfd Plus) EMCNL Term - 20 Year EMCNL Term - 20 Year EMCNL Term - 30 Year EMCNL Term - 30 Year (Pfd Plus)  | 3<br>3<br>4<br>4<br>5<br>5<br>7<br>7                                    |

|  | Company/ Pr oduct Li st  | Cat egor y  |
|--|--|---|
| FLRM FLRM FLRM FLRM FLRM FLRM FLRM FLRM              | Fidelity Life Association Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Mortgage Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Mortgage Term - 30 Year Rapid Decision Mortgage Term - 40 Year Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Term - 20 Year (w/ROP) Rapid Decision Term - 30 Year (w/ROP) | 2<br>3<br>4<br>4<br>5<br>5<br>7<br>7<br>0<br>J<br>K |
| FI RA<br>FI RB<br>FI RA<br>FI RB                     | First Ameritas Life Insurance of NY<br>Low-Load 10 Year Term<br>Low-Load 10 Year Term (Super Preferred)<br>Low-Load 20 Year Term<br>Low-Load 20 Year Term (Super Preferred)  | 3<br>3<br>5<br>5                                    |
| FI CE<br>FI CE<br>FI CE<br>FI CE                     | First Central National Life of New York Simple Term - 10 Year Simple Term - 15 Year Simple Term - 20 Year Simple Term - 30 Year  | 3<br>4<br>5<br>7                                    |
| FTLI<br>FTLP<br>FTLI<br>FTLP<br>FTLI<br>FTLP<br>FTLI | First MetLife Investors Insurance Co Guaranteed Level Term 10 GLT 10 (P+ Elite / R+ Std+) Guaranteed Level Term 15 GLT 15 (P+ Elite / R+ Std+) Guaranteed Level Term 20 GLT 20 (P+ Elite / R+ Std+) Guaranteed Level Term 30 GLT 30 (P+ Elite / R+ Std+)   | 3<br>3<br>4<br>4<br>5<br>5<br>7<br>7                |

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# Company/ Product List Genworth Life and Annuity Insurance Co Colony Term UL 10 (50K-199K) Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 10 (200K+) 3

FRUQ Colony Term UL 10 **FRYP** (200K+) 3 Colony Term UL 10 (200K+ / P+/R+) FRYQ 4 Colony Term UL 15 FRUP (50K-199K) Colony Term UL 15 4 FRUQ (50K-199K / P+/R+) **FRYP** Colony Term UL 15 (200K+) 4 Colony Term UL 15 (200K+ / P+/R+)4 FRYQ FRUP Colony Term UL 20 (50K-199K) 5 Col ony Term UL 20 Col ony Term UL 20 5 (50K-199K / P+/R+) FRUQ 5 FRYP (200K+) 5 7 FRYQ Colony Term UL 20 (200K+ / P+/R+)FRUP Colony Term UL 30 (50K-199K) Colony Term UL 30 7 7 FRUQ (50K-199K / P+/R+) Colony Term UL 30 **FRYP** (200K+) 7 Colony Term UL 30 (200K+ / P+/R+)FRYQ Ė FRUP GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse to 100 (P+/R+) Ε FRUQ FRUP GenGuard UL - no lapse UL to 105 G FRUQ GenGuard UL - no lapse to 105 (P+/R+) G FI CP Q Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - Pay to 65 (P+/R+) FI CQ Q Lifetime FlexPlus II - 20 Pay FI CP R R Lifetime FlexPlus II - 20 Pav (P+/R+) FI CQ FI CP Lifetime FlexPlus II - 10 Pav S S FI CQ Lifetime FlexPlus II - 10 Pay (P+/R+)

Lifetime FlexPlus II - Single Pay

Lifetime FlexPlus II - Single Pay (P+/R+

**GECP** 

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### Company/ Product List Cat egor y Genworth Life Insurance Company GRUP Col ony Term UL 10 (50K-199K) 3 Colony Term UL 10 GRUQ (50K-199K / P+/R+) 3 3 Colony Term UL 10 GRYP ( 200K+) 3 Colony Term UL 10 (200K+ / P+/R+) GRYQ GRUP Colony Term UL 15 4 (50K-199K) Colony Term UL 15 4 GRUQ (50K-199K / P+/R+) GRYP Colony Term UL 15 (200K+) 4 GRYQ Colony Term UL 15 (200K+ / P+/R+)4 GRUP Colony Term UL 20 (50K-199K) 5 Col ony Term UL 20 Col ony Term UL 20 5 (50K-199K / P+/R+) GRUQ 5 GRYP ( 200K+) 5 7 GRYQ Colony Term UL 20 (200K+ / P+/R+)GRUP Colony Term UL 30 (50K-199K) Colony Term UL 30 7 GRUQ (50K-199K / P+/R+) 7 Colony Term UL 30 GRYP ( 200K+) 7 GRYQ Colony Term UL 30 (200K+ / P+/R+) E GRUP GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse to 100 (P+/R+) Ε GRUQ GRUP GenGuard UL - no lapse UL to 105 G GRUQ GenGuard UL - no lapse to 105 (P+/R+) G 8 **GECP** Lifetime FlexPlus II Lifetime FlexPlus II (P+ Best/R+ Select) 8 ŒCQ Lifetime FlexPlus II - Pay to 65 Q **GECP** Q ŒCQ Lifetime FlexPlus II - Pay to 65 (P+/R+) **GECP** Lifetime FlexPlus II - 20 Pay R Lifetime FlexPlus II - 20 Pay (P+/R+) R ŒCQ Lifetime FlexPlus II - 10 Pay S **GECP** S Lifetime FlexPlus II - 10 Pay (P+/R+) ŒCQ

Lifetime FlexPlus II - Single Pay

Lifetime FlexPlus II - Single Pav (P+/R+

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### Genworth Life Insurance Company of NY **GZUP** Colony Term UL 10 (50K-199K) 3 Colony Term UL 10 GZUQ (50K-199K / P+/R+) 3 3 **GZYP** Colony Term UL 10 ( 200K+) 3 (200K+ / P+/R+) Colony Term UL 10 GZYQ Colony Term UL 15 4 GZUP (50K-199K) Col ony Term UL 15 4 GZUQ (50K-199K / P+/R+) **GZYP** Colony Term UL 15 (200K+) 4 GZYQ Colony Term UL 15 (200K+ / P+/R+)4 GZUP Colony Term UL 20 5 (50K-199K) Colony Term UL 20 5 (50K-199K / P+/R+) GZUQ 5 Colony Term UL 20 **GZYP** (200K+) 5 7 Colony Term UL 20 GZYQ (200K+ / P+/R+)GZUP Colony Term UL 30 (50K-199K) Colony Term UL 30 7 GZUQ (50K-199K / P+/R+) 7 Colony Term UL 30 **GZYP** ( 200K+) 7 GZYQ Colony Term UL 30 (200K+ / P+/R+) Е GenGuard UL - no lapse UL to 100 GZUP GenGuard UL - no lapse to 100 (P+/R+) Ε GZUQ GZUP GenGuard UL - no lapse UL to 105 G GZUQ GenGuard UL - no lapse to 105 (P+/R+) G Lifetime FlexPlus II - Pay to 65 Q GYXT Lifetime FlexPlus II - Pay to 65 (P+/R+) Q GYXP Gleaner Life Insurance Society **GLEA** Gleaner Term - 10-Year 3 Gleaner Term - 10-Year 3 GLEE (Elite Pfd) 3 **GLES** Gleaner Term - 10-Year (Super Pfd) 4 Gleaner Term - 15-Year GLEA G eaner Term - 15-Year (Elite Pfd) 4 GLEE G eaner Term - 15-Year G eaner Term - 20-Year 4 GLES (Super Pfd) 5 GLEA 5 5 GLEE Gleaner Term - 20-Year (Elite Pfd) **GLES** Gleaner Term - 20-Year (Super Pfd) Gleaner Term - 30-Year 7 **GLEA** 7 Gleaner Term - 30-Year **GLEE** (Elite Pfd) 7 (Super Pfd) GLES Gleaner Term - 30-Year Government Personnel Mutual Life COVE Mark X - 10 Year Level Term 3 Mark X - 10 Year (Preferred Plus) 3 GOVP 4 GOVE Mark X - 15 Year Level Term Mark X - 15 Year (Preferred Plus) 4 GOVP Mark X - 20 Year Level Term GOVE 5 Mark X - 20 Year (Preferred Plus) 5 GOVP.

### Company/ Product List Cat egor y Grange Life Insurance Company GRAN Select Choice 10 - 10 Year Level Term 3 GRAP Select Choice 10 - (Executive Preferred) 3 4 GRAN Select Choice 15 - 15 Year Level Term 4 Select Choice 15 - (Executive Preferred) GRAP Select Choice 20 - 20 Year Level Term 5 GRAN Select Choice 20 - (Executive Preferred) 5 GRAP Select Choice 30 - 30 Year Level Term 7 GRAN Select Choice 30 - (Executive Preferred) 7 GRAP Quardian Life Insurance Co of America GGLA Yearly Renewable Term (YRT) Gold 1 GGLE YRT Gold (Elite) 1 GGLP YRT Gold (Preferred Plus) 1 GDLA Level Term Gold 10 (eff. 03/15) 3 Level Term Gold 10 3 GDLE (Elite) 3 Level Term Gold 10 GDLP (Preferred Plus) 3 Level Term Gold 10 GDCA (xt ended conv/03/15) 3 Term Gold 10 GDCE Level (Elite/ext. conv.) 3 **GDCP** Level Term Cold 10 (Pfd Plus/ext. conv) (eff. 03/15)4 GDLA Level Term Gold 15 4 GDLE Level Term Gold 15 (Elite) 4 Level Term Gold 15 (Preferred Plus) **GDLP** 4 GDCA Level Term Gold 15 (xt ended conv/03/15) 4 GDCE Level Term Gold 15 (Elite/ext. conv.) **GDCP** Level Term Gold 15 (Pfd Plus/ext. conv) 4 Level Term Cold 20 (eff. 03/15)5 GDLA 5 **GDLE** Level Term Gold 20 (Elite) 5 5 Term Gold 20 (Preferred Plus) GDLP Level Level Term Gold 20 (xt ended conv/ 03/15) GDCA 5 **GDCE** Level Term Gold 20 (Elite/ext. conv.) 5 7 7 **GDCP** Level Term Gold 20 (Pfd Plus/ext. conv) GDLA Level Term Gold 30 (eff. 03/15)GDLE Level Term Gold 30 (Elite) 7 7 Term Cold 30 (Preferred Plus) **GDLP** Level Term Cold 30 (xt ended conv/ 03/ 15) GDCA Level 7 GDCE Level Term Gold 30 (Elite/ext. conv.) **GDCP** Level Term Gold 30 (Pfd Plus/ext. conv) 7

|  | Company/ Pr oduct Li st  | Cat egor y   |
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| HART HARB HARP HART HARB HARP HART HARB HARP HART HARB HARP HART                     | Hartford Life and Annuity Insurance Co Hartford Bicentennial Term 10 Hartford Bicentennial Term 10 (Pf Best) Hartford Bicentennial Term 10 (Pf d+) Hartford Bicentennial Term 15 Hartford Bicentennial Term 15 (Pf Best) Hartford Bicentennial Term 15 (Pf d+) Hartford Bicentennial Term 20 Hartford Bicentennial Term 20 (Pf Best) Hartford Bicentennial Term 20 (Pf d+) Hartford Bicentennial Term 30 (Pf d+) Hartford Bicentennial Term 30 (Pf Best) Hartford Bicentennial Term 30 (Pf d+) Hartford Bicentennial Term 30 (Pf d+) Hartford Bicentennial Freedom UL Hartford Bicentennial Freedom UL (P+)  | 3<br>3<br>4<br>4<br>4<br>5<br>5<br>7<br>7<br>7<br>8<br>8           |
| HAYT HAYB HAYP HAYT HAYB | Hartford Life Insurance Company Hartford Bicentennial Term 10 Hartford Bicentennial Term 10 (Pf Best) Hartford Bicentennial Term 10 (Pf d+) Hartford Bicentennial Term 15 (Pf Best) Hartford Bicentennial Term 15 (Pf d+) Hartford Bicentennial Term 15 (Pf d+) Hartford Bicentennial Term 20 Hartford Bicentennial Term 20 (Pf Best) Hartford Bicentennial Term 20 (Pf d+) Hartford Bicentennial Term 30 (Pf d+) Hartford Bicentennial Term 30 (Pf Best) Hartford Bicentennial Term 30 (Pf d+) Hartford Bicentennial Term 30 (Pf d+) Hartford Bicentennial Freedom UL Hartford Bicentennial Freedom UL (P+) | 3<br>3<br>3<br>4<br>4<br>4<br>5<br>5<br>5<br>7<br>7<br>7<br>8<br>8 |
| HOUS<br>HOUS<br>HOUS<br>HOUS   | Household Life Insurance Company Simple Term - 10 Year Simple Term - 15 Year Simple Term - 20 Year Simple Term - 30 Year   | 3<br>4<br>5<br>7   |

|  | Company/ Pr oduct Li st  | Cat egor y  |
|--|--|---|
| ILLI ILLP ILLI | Illinois Mutual Life Insurance Company 10-Year Term 10-Year Term (Super / Ultra Std) 15-Year Term 15-Year Term (Super / Ultra Std) 20-Year Term 20-Year Term (Super / Ultra Std) 30-Year Term 30-Year Term (Super / Ultra Std) 15-Year Term (with ROP) 15-Year Term (Super/Ultra Std / w/ROP) 20-Year Term (with ROP) 20-Year Term (Super/Ultra Std / w/ROP) 30-Year Term (with ROP) 30-Year Term (Super/Ultra Std / w/ROP) Life Foundations Whole Life - Continuous | 3<br>3<br>4<br>4<br>5<br>5<br>7<br>7<br>J<br>K<br>K<br>M<br>M |
| I OFE I OFP I ONE I OFP I ONE I OFE I OFP I ONE I OFP I ONE                | Independent Order of Foresters Foresters Lifefirst - 10 Year Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (non-med) Foresters Lifefirst - 20 Year Foresters Lifefirst - 20 Year (Plus) Foresters Lifefirst - 30 Year (non-med) Foresters Lifefirst - 30 Year Foresters Lifefirst - 30 Year Foresters Lifefirst - 30 Year (Plus) Lifefirst - 20 Year (non-med / w/ROP) Lifefirst - 30 Year (non-med / w/ROP)                                    | 3<br>3<br>5<br>5<br>5<br>7<br>7<br>7<br>K<br>M                |
| I NDU I NXD I NDU I NXD I NDU I NXD I NDU I NXD I NDU I NDU I NDU I NXD    | Industrial - Alliance Pacific Insurance Critical Choice Term - 15 Year Critical Choice Term - 15/5 Year Critical Choice Term - 20 Year Critical Choice Term - 20/5 Year Critical Choice Term - 30 Year Critical Choice Term - 30/5 Year Critical Choice Term - 20 Year (w/ROP) Critical Choice Term - 20/5 Year (w/ROP) Critical Choice Term - 30 Year (w/ROP) Critical Choice Term - 30 Year (w/ROP) Critical Choice Term - 30/5 Year (w/ROP)                       | 4<br>4<br>5<br>5<br>7<br>7<br>K<br>K<br>M                     |
| JGCK<br>JGCP<br>JGCK<br>JGCK<br>JGCK<br>JGCP                               | Jackson National Life Insurance Company Protector 10- Year Term Protector 10- Year Term (P+) Protector 15- Year Term Protector 15- Year Term (P+) Protector 20- Year Term Protector 20- Year Term (P+)   | 3<br>3<br>4<br>4<br>5<br>5                                    |

| John Hancock Life Insurance Company USA  JHGU 10 Year Level Premium Term 3  JHGP 10 Year Level Premium Term (Super/Std+) 3  JHGU 15 Year Level Premium Term 4  JHGP 15 Year Level Premium Term (Super/Std+) 4  JHCU 15 Year Level Premium Term (with CER) 4  JHCP 15 Year Level (Super/Std+ with CER) 4  | or y |
|--|------|
| JHGU 20 Year Level Premium Term 5 JHGP 20 Year Level Premium Term (Super Std+) 5 JHCU 20 Year Level Premium Term (with CER) 5 JHCP 20 Year Level (Super/Std+ with CER) 5 JHGU Protection UL-G2010 8 JHGP Protection UL-G2010 (Super/Std+) 8 JJGU Protection UL-G09 (Super/Std+) 8 JJGP Protection UL-G09 (Super/Std+) 8 JHGU Protection UL-G09 - 20 Pay R JHGU Protection UL-G09 - 20 Pay (Super/Std+) R JHGU Protection UL-G09 - 10 Pay S | r y  |
| JHGP Protection UL-G09 - 10 Pay (Super/Std+) S JHGU Protection UL-G09 - Single Pay O JHGP Protection UL-G09 - 1 Pay (Super/Std+) O   |      |

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### John Hancock Life Insurance Company NY JYYN 10 Year Level Premium Term 3 10 Year Level Premium Term (Super/Std+) JYYP 3 3 10 Year Level Premium Term (ages 71+) JYZN 3 10 Year Level Term (Super Pf d/ages 71+) JYZP 15 Year Level Premium Term 4 JYYN 15 Year Level Premium Term (Super/Std+) 4 JYYP **JYCN** 15 Year Level Premium Term (with CER) 4 JYCP 15 Year Level (Super/Std+ with CER) 4 15 Year Level Premium Term (ages 66+) 4 JYZN 15 Year Level Term (Super Pf d/ages 66+) 20 Year Level Premium Term 4 JYZP 5 JYYN 5 JYYP 20 Year Level Premium Term (Super Std+) **JYCN** 20 Year Level Premium Term (with CER) 5 5 JYCP 20 Year Level (Super/Std+ with CER) 5 JYZN 20 Year Level Premium Term (ages 61+) 5 20 Year Level Term (Super Pf d/ages 61+) JYZP Protection UL-G2010 8 JYYN Protection UL-G2010 (Super/Std+) 8 JYYP JYZN Protection UL-G09 8 Protection UL-G09 (Super/Std+) 8 JYZP Protection UL-G09 - 20 Pay R JYYN Protection UL-G09 - 20 Pay (Super/Std+) R JYYP S Protection UL-CO9 - 10 Pay JYYN S JYYP Protection UL-G09 - 10 Pay (Super/Std+) JYYN Protection UL-G09 - Single Pay 0 Protection UL-G09 - 1 Pay (Super/Std+) 0 JYYP Liberty Life Assurance Company of Boston LI BB Passport 20 Plus with ROP feature Κ Passport 20 Plus with ROP feature LI BP Κ Elite Passport 30 Plus with ROP feature LI BB М Passport 30 Plus with ROP feature Elite LI BP М

### Cat egor y Liberty Life Insurance Company LI BE Annual Renewable Term to Age 75 1 RBC Level TERM - 10 Year Term LI LE 3 RBC Level TERM - 10 Year Term (Plus) 3 LI LP 3 RBC ExpressTERM II - 10 Year LI SB 3 LI BS RBC ExpressTERM - 10 Year RBC Level TERM - 15 Year Term RBC Level TERM - 15 Year Term (Plus) 4 LI LE LI LP 4 RBC ExpressTERM II - 15 Year 4 LI SB RBC ExpressTERM - 15 Year 4 LI BS RBC Level TERM - 20 Year Term 5 LI LE RBC Level TERM - 20 Year Term (Plus) 5 LI LP 5 RBC ExpressTERM II - 20 Year LI SB 5 7 7 LI BS RBC ExpressTERM - 20 Year RBC Level TERM - 30 Year Term RBC Level TERM - 30 Year Term (Plus) LI LE LI LP 7 LI SB RBC ExpressTERM II - 30 Year Lincoln Benefit Life Company LBTE Legacy Choice Lifetime (Band 1) 8 Legacy Choice Lifetime (Elite / Band 1) 8 LBTP Legacy Choice Lifetime (Band 2) 8 **LBUE** Legacy Choice Lifetime (Elite / 8 **LBUP** Band 2) Legacy Choice Lifetime (Band 3) 8 LBVE 8 Band 3) LBVP Legacy Choice Lifetime (Elite/ LSTE Legacy Secure Lifetime (Band 1) 8 Legacy Secure Lifetime (Elite / Band 1) 8 LSTP 8 LSUE Legacy Secure Lifetime (Band 2) 8 LSUP Legacy Secure Lifetime (Elite/ Band 2) LSVE Legacy Secure Lifetime 8 (Band 3) Legacy Secure Lifetime (Elite / Band 3) 8 LSVP Lincoln Life & Annuity Company of NY LNYN LifeElement (SM) Level Term - 10 Year 3 LifeElement (SM) Level Term - 10 (P+) 3 LNYP 4 LNYN LifeElement (SM) Level Term - 15 Year 4 LNYP LifeElement (SM) Level Term - 15 (P+) 5 LNYN LifeElement (SM) Level Term - 20 Year 5 7 LifeElement (SM) Level Term - 20 (P+) LNYP LNYN LifeElement (SM) Level Term - 30 Year 7 LifeElement (SM) Level Term - 30 (P+) LNYP LGUL 8 LYNN 8 LGUL (P+) LYNP

|  | Company/ Pr oduct Li st  | Cat egor y   |
|--|--|--|
| LNI N<br>LNI P<br>LONP<br>LNI N<br>LNI P<br>LONP<br>LNI P<br>LONP<br>LNI P<br>LONP<br>LNI P<br>LONP<br>LNI NP<br>LONP<br>LI NP<br>LI DN<br>LI DP | Lincoln National Life Insurance Company LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 10 (2008) LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 15 (2008) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 20 (2008) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 30 (2008) LifeElement (SM) Level Term - 30 (P+) LGUL LGUL (P+) LGUL (P+) | 3<br>3<br>3<br>4<br>4<br>4<br>4<br>5<br>5<br>5<br>7<br>7<br>7<br>7<br>8<br>8<br>8<br>8 |
| MTGN<br>MTGP<br>MYGN<br>MTGN<br>MTGN<br>MTGN<br>MTGN<br>MTGN<br>MTGN<br>MTGN<br>MT   | Massachusetts Mutual Life Insurance Term 5G Term 5G (Ultra Preferred) Term 5G (NY) Term 5G (Ultra Preferred / NY) Term 10G Term 10G (Ultra Preferred) Term 10G (NY) Term 10G (Ultra Preferred / NY) Term 20G Term 20G Term 20G (Ultra Preferred) Term 20G (Ultra Preferred) Term 20G (NY) Term 20G (Ultra Preferred / NY)  | 2<br>2<br>2<br>2<br>2<br>3<br>3<br>3<br>3<br>5<br>5<br>5<br>5                          |
| MTLI<br>MTLP<br>MTLI<br>MTLP<br>MTLI<br>MTLP<br>MTLI<br>MTLP<br>MJTE<br>MJTE   | Met Life Investors USA Insurance Company Guarant eed Level Term 10 GLT 10 (P+ Elite / R+ Std+) Guarant eed Level Term 15 GLT 15 (P+ Elite / R+ Std+) Guarant eed Level Term 20 GLT 20 (P+ Elite / R+ Std+) Guarant eed Level Term 30 GLT 30 (P+ Elite / R+ Std+) Guarant eed Advant age UL (2001 CSO) Guarant eed Advant age UL (2001 CSO)   | 3<br>3<br>4<br>4<br>5<br>5<br>7<br>7<br>8<br>8   |

|   | Company/ Pr oduct Li st   | Cat egor y  |
|---|---|---|
| MYUE<br>MYUP  | Metropolitan Life Insurance Company<br>Guaranteed Advantage UL (2001 CSO)<br>Guaranteed Advantage UL (2001 CSO/Elite)   | 8<br>8  |
| M EL M EP M DL M DP M EL M DP | M dl and National Life Insurance Company Executive CS3 - 10 Year Term Executive CS3 - 10 Year (P+) Premier CS3 - 10 Year Term Premier CS3 - 10 Year Term Premier CS3 - 15 Year Term Executive CS3 - 15 Year Term Executive CS3 - 15 Year Term Premier CS3 - 20 Year Term Executive CS3 - 20 Year Term Executive CS3 - 20 Year Term Premier CS3 - 15 Year | 3 3 3 3 4 4 4 4 5 5 5 5 P P P P Q Q Q Q R R R R R S S S S S O O |
| M DL<br>M DP  | Essential Quarantee UL - 1 pay (\$250K)<br>Essential Quarantee UL - 1 pav P+(\$250K)  | 0<br>0  |

|   | Company/ Pr oduct Li st  | Cat egor y  |
|---|--|---|
| M NN M NP M NN  | M nnesota Life Insurance Company Advantage Elite Term Life - 5 Year Advantage Elite Term - 5 Year (Plus) Advantage Elite Term Life - 10 Year Advantage Elite Term - 10 Year (Plus) Advantage Elite Term Life - 15 Year Advantage Elite Term - 15 Year (Plus) Advantage Elite Term Life - 20 Year Advantage Elite Term - 20 Year (Plus) Advantage Elite Term Life - 30 Year Advantage Elite Term Life - 30 Year Advantage Elite Term - 30 Year (Plus)   | 2<br>2<br>3<br>3<br>4<br>4<br>5<br>5<br>7                     |
| MOTO<br>MOTB<br>MOTP<br>MOTO<br>MOTB<br>MOTP<br>MOTO<br>MOTB<br>MOTP<br>MOTO<br>MOTB<br>MOTP                  | Mbt or i st s Life Insurance Company Value Term Plus - 10- Year Plan Value Term Plus - 10- Year (Pfd Best) Value Term Plus - 15- Year (Pfd Plus) Value Term Plus - 15- Year (Pfd Best) Value Term Plus - 15- Year (Pfd Best) Value Term Plus - 15- Year (Pfd Plus) Value Term Plus - 20- Year (Pfd Best) Value Term Plus - 20- Year (Pfd Best) Value Term Plus - 20- Year (Pfd Plus) Value Term Plus - 30- Year (Pfd Best) Value Term Plus - 30- Year (Pfd Best) Value Term Plus - 30- Year (Pfd Best) Value Term Plus - 30- Year (Pfd Plus) | 3<br>3<br>4<br>4<br>4<br>5<br>5<br>7<br>7                     |
| MTSU MTSP MTRU MTRP MTSU MTSP MTRU MTSP MTSU MTSP MTSU MTSP MTRU MTRP MTSU MTRP MTRU MTRP MTRU MTRP MTRU MTRP | MTL Insurance Company SelecTerm 10 SelecTerm 10 (Preferred Plus) SelecTerm 10 (NV, NJ, OR) SelecTerm 10 (Preferred Plus) SelecTerm 15 SelecTerm 15 (Preferred Plus) SelecTerm 15 (NV, NJ, OR) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 20 (NV, NJ, OR) SelecTerm 30 (Preferred Plus) SelecTerm 30 SelecTerm 30 (Preferred Plus) SelecTerm 30 (NV, NJ, OR) SelecTerm 30 (Preferred Plus) SelecTerm 30 (Preferred Plus)   | 3<br>3<br>3<br>4<br>4<br>4<br>4<br>5<br>5<br>5<br>7<br>7<br>7 |

### Cat egor y National Life Insurance Co of Vermont NATV ART - Annual Renewable Term 1 ART - Annual Renewable Term (Elite Pfd) NATW 1 3 NATV GL-10 - 10 Year Level Term 3 GL-10 - 10 Year (Elite Preferred) NATW GL-10 - 10 Year Level Term (NY) 3 NYTV 3 GL-10 - 10 Year (Elite Preferred/NY) NYTW GL-15 - 15 Year Level Term 4 NATV GL-15 - 15 Year (Elite Preferred) 4 NATW L-15 - 15 Year Level Term 4 NXTV L-15 - 15 Year (Elite Preferred) 4 NXTW GL-15 - 15 Year Level Term (NY) 4 NYTV 4 NYTW GL-15 - 15 Year (Elite Preferred/NY) L-15 - 15 Year Level Term (NY) NZTV 4 NZTW L-15 - 15 Year (Elite Preferred/NY) 4 GL-20 - 20 Year Level Term 5 NGTV 5 5 GL-20 - 20 Year (Elite Preferred) NGTW NXTV L-20 - 20 Year Level Term L-20 - 20 Year (Elite Preferred) 5 NXTW 5 NYTV GL-20 - 20 Year Level Term (NY) 5 5 GL-20 - 20 Year (Elite Preferred/NY) NYTW NZTV L-20 - 20 Year Level Term (NY) L-20 - 20 Year (Elite Preferred/NY) 5 NZTW

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### Nationwide Life and Annuity Insurance Co NTWL Your Life (SM) - 10 Year Term II 3 Your Life (SM) - 10 Year Term II 3 NTWP Your Life (SM) - 10 Year Term 3 NVVL 3 Your Life (SM) - 10 Year Term (Pfd Plus) NVWP Your Life (SM) - 10 Year Term (NY) 3 NYWL Your Life (SM) - 10 Year Term (P+ / NY) Your Life (SM) - 15 Year Term II 3 NYWP NTWL 4 Your Life (SM) - 15 Year Term II 4 NTWP ( Pf d+) Your Life (SM) - 20 Year Term II 5 NTWL Your Life (SM) - 20 Year Term II 5 NTWP ( Pf d+) 5 Your Life (SM) - 20 Year Term NVVL 5 NVWP Your Life (SM) - 20 Year Term (Pfd Plus) NYWL Your Life (SM) - 20 Year Term (NY) 5 Your Life (SM) - 20 Year Term (P+ / NY) Your Life (SM) - 30 Year Term II 5 7 NYWP NTWL 7 Your Life (SM) - 30 Year Term II (Pfd+) NTWP 7 Your Life (SM) - 30 Year Term NVVL 7 Your Life (SM) - 30 Year Term (Pfd Plus) NVWP NYWL Your Life (SM) - 30 Year Term (NY) 7 Your Life (SM) - 30 Year Term (P+ / NY) 7 NYWP Your Life No-Lapse Guarantee UL - to 100 Ε NVVL Your Life No-Lapse UL - to 100 (Pfd Plus) Ε NVVP Your Life No-Lapse Guarantee UL - to 121 8 NVVL 8 Your Life No-Lapse UL - to 121 (Pfd Plus) NVWP NYWL Your Life No-Lapse UL - to 121 (NY) 8 Your Life No-Lapse UL - to 121 (P+/NY) 8 NYWP New York Life Insurance Company NYLA 1 Indet er minat e Pr emi um Ter m Indeterminate Premium Term (Select Pfd) 1 NYLP NYLS Indeterminate Premium Term (Smoker) 1 2 NYLA Five Year Term 2 NYLP Five Year Term (Select Preferred) Five Year Term (NY) Five Year Term (Select Preferred / NY) 2 NYYA 2 **NYYP** 5 NYMA 20 Year Level Term (20LT) 20 Year Level Term (20LT) (Select Pfd) NYMP 5 5 20/10 Year Term NYLA 5 **NYLP** 20/10 Year Term (Select Preferred) (20/10 Year Term - NY) 5 NYYA Term Life to 70 5 20/10 Year Term (Select Preferred/NY) NYYP Term Life to age 70 (NY - ages 51+) F NYYA F NYYP Term Policy to 70 (51+ Select Pfd - NY) NYLIFE Insurance Company of Arizona Term to Age 90 - 10 Year Level Term 3 NYLA Term to Age 90 - 10 Year (Select Pfd) **NYLP**

### Company/ Product List Cat egor y North American Co for Life and Health NFGA ADDvantage 10 3 ADDvantage 10 (Super Preferred) 3 NFGP NFGA 4 ADDvantage 15 4 NFGP ADDvantage 15 (Super Preferred) 5 NFGA ADDvantage 20 5 NFGP ADDvantage 20 (Super Preferred) Р NUGA Cust om Guar ant ee Gen 5 - p100 (\$25K) Cust om Quar ant ee Gen 5 - p100 P+ (\$25K) Р NUGP Cust om Guar ant ee Gen 5 - p100 Ρ NPGA (\$250K) Cust om Quarant ee Gen 5 - p100 P+ (\$250K) Ρ NPGP TermGUL - pay to 100 no lapse UL (\$25K) Р NTFA Р NTFP TermGUL - pay to 100 (\$25K/Super) NTGA TermGUL - pay to 100 no lapse UL (\$250K) Ρ TermGUL - pay to 100 (\$250K/Super) Р NTGP Q NUGA Cust om Guar ant ee Gen 5 - p65 (\$25K) Cust om Quar ant ee Gen 5 - p65 Q NUGP P+ (\$25K) NPGA Cust om Quarant ee Gen 5 - p65 Q (\$250K) Cust om Guar ant ee Gen 5 -O NPGP p65 P+ (\$250K) NUGA Cust om Guar ant ee Gen 5 -20p R (\$25K) Cust om Quar ant ee Gen 5 -R NUGP 20p P+ (\$25K) R NPGA Cust om Guar ant ee Gen 5 - 20p (\$250K) R Cust om Guar ant ee Gen 5 - 20p NPGP P+ (\$250K) S NUGA Cust om Guar ant ee Gen 5 - 10p (\$25K) S NUGP Cust om Guar ant ee Gen 5 - 10p P+ (\$25K) NPGA Cust om Guar ant ee Gen 5 -10p (\$250K) S Cust om Guar ant ee Gen 5 -P+ (\$250K) S NPGP 10p Cust om Guarant ee Gen 5 - 1 pay O NUGA (\$25K) Cust om Guar ant ee Gen 5 - 1 pay P+ (\$25K) 0 NUGP NPGA 0 Cust om Guar ant ee Gen 5 - 1 pay (\$250K) Cust om Quarant ee Gen 5 - 1 pay P+(\$250K) NPGP 0 Northwestern Mutual Life Insurance NOWM TT Term 80 - 1 Year R & C Term 1 TT Term 80 - 1 Year R & C (Premier NT) 1 NOWP NOTN TT Term 10 - 1 Year Term for 10 Years 1 1 NOTP TT Term 10 - 1 Year for 10 Yrs (Premier) NOWM TT Level Term 10 3 TT Level Term 10 3 NOWP (Premier NT) 5 NOWM TT Level Term 20 5 TT Level Term 20 NOWP (Premier NT) 5 TT Level Term 20 NOTN (issue ages 51+) 5 TT Level Term 20 NOTP (Premier NT/ages 51+) NOYN TT Level Term 20 (NY) 5 5 TT Level Term 20 (Premier NT / NY) NOYP Occidental Life Ins Co of North Carolina CCNC ULTI MATE TERM 10 - 10 Year Term 3

|  | Company/ Pr oduct Li st   | Cat egor y                                     |
|--|---|--|
| OWWI<br>OWWN<br>OWWN<br>OWWN<br>OWWN<br>OWWN<br>OWWN<br>OWWN         | Chio National Life Assurance Corporation Term 10 Plus Term 10 Plus (P+ Super Pfd / R+ Select) Term 10 Term 10 (P+ Super Pfd/ R+ Select) Term 15 Plus Term 15 Plus (P+ Super Pfd / R+ Select) Term 15 Term 15 (P+ Super Pfd / R+ Select) Term 20 Plus Term 20 Plus (P+ Super Pfd / R+ Select) Term 20 Term 20 (P+ Super Pfd / R+ Select)                           | 3<br>3<br>3<br>4<br>4<br>4<br>4<br>5<br>5<br>5 |
| OXFO   | Oxford Life Insurance Company<br>Assurance Financial Expense Whole Life   | 8  |
| PAI C<br>PAGI  | Pacific Guardian Life Insurance Co, Ltd.<br>One Year Term Plus<br>Ten Year Term   | 1 3  |
| PACL<br>PACS<br>PACN<br>PACL<br>PACS<br>PACN<br>PACL<br>PACS<br>PACN | Pacific Life Insurance Company Pacific-ART - Annual Renewable Term Pacific-ART - ART (Super Preferred) Pacific-ART - ART (Preferred Plus) Pacific-10 - 10 Year Renewable Pacific-10 - 10 Year (Super Preferred) Pacific-10 - 10 Year (Preferred Plus) Pacific-20 - 20 Year Renewable Pacific-20 - 20 Year (Super Preferred) Pacific-20 - 20 Year (Preferred Plus) | 1<br>1<br>1<br>3<br>3<br>3<br>5<br>5           |
| PANA PANS PANP PATN PANS PANP PAXS PAXS                              | Pan-American Life Insurance Company 5-Year Level Term Sentinel Series 10 - 10-Year Term Sentinel Series 10 (Preferred Plus) 10-Year Level Term Sentinel Series 20 - 20-Year Term Sentinel Series 20 (Preferred Plus) Sentinel Series 20/10 - 20-Year Term Sentinel Series 20/10 (Preferred Plus)  | 2<br>3<br>3<br>3<br>5<br>5<br>5<br>5           |
| PAUL<br>PAUL   | The Paul Revere Life Insurance Company<br>Selector 1 - 1 Year Term<br>Selector 10 - 10 Year Term  | 1<br>3   |

|  | Company/ Pr oduct Li st   | Cat egor y   |
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| PENC PENP PENC PENP PENB PENC PENP PENB PENC PENP PENB   | The Penn Mutual Life Insurance Company Guarant eed 10 Year Term Guarant eed 10 Year Term (Preferred Plus) Guarant eed 10 Year Term (Preferred Best) Guarant eed 15 Year Term Guarant eed 15 Year Term (Preferred Plus) Guarant eed 15 Year Term (Preferred Best) Guarant eed 15 Year Term (Preferred Best) Guarant eed 20 Year Term Guarant eed 20 Year Term (Preferred Plus) Guarant eed 20 Year Term (Preferred Best) Guarant eed Protection UL - gtd to 121 Guarant eed Protection UL - gtd to 121 P+  | 3<br>3<br>4<br>4<br>4<br>5<br>5<br>5<br>8                |
| PRI M<br>PRI P<br>PRI M<br>PRI P<br>PRI M<br>PRI P<br>PRI M<br>PRI P<br>PRI M<br>PRI P<br>PRI M<br>PRI P | Primerica Life Insurance Company Cust om Advant age - 10 Year Cust om Advant age - 10 Year Cust om Advant age - 15 Year Cust om Advant age - 15 Year Cust om Advant age - 15 Year Cust om Advant age - 20 Year Cust om Advant age - 20 Year Cust om Advant age - 25 Year Cust om Advant age - 25 Year Cust om Advant age - 25 Year Cust om Advant age - 30 Year Cust om Advant age - 30 Year Cust om Advant age - 35 Year | 3<br>3<br>4<br>4<br>5<br>5<br>6<br>6<br>7<br>7<br>9<br>9 |
| PRCI<br>PRCP<br>PRCI<br>PRCP<br>PRCI<br>PRCP<br>PRCI<br>PRCP<br>PRCI<br>PRCP                             | Principal Life Insurance Company 10-Year Term 10-Year Term (Super Pfd / Super Std) 15-Year Term 15-Year Term (Super Pfd / Super Std) 20-Year Term 20-Year Term (Super Pfd / Super Std) 30-Year Term 30-Year Term (Super Pfd / Super Std) Universal Life Protector III Universal Life Protector III (Super Pfd)  | 3<br>3<br>4<br>4<br>5<br>5<br>7<br>7<br>8                |

|  | Company/ Pr oduct Li st  | Cat egor y   |
|--|--|--|
| PRDI<br>PRDP<br>PRDI<br>PRDP<br>PRDI<br>PRDP<br>PRDP<br>PREI<br>PREP<br>PRDI<br>PRDP | Principal National Life Insurance Co 10-Year Term 10-Year Term (Super) 15-Year Term 15-Year Term (Super) 20-Year Term 20-Year Term (Super) 30-Year Term 30-Year Term (Super) 30-Year Term (WA) 30-Year Term (WA) Universal Life Protector III Universal Life Protector III (Super Pfd)         | 3<br>3<br>4<br>4<br>5<br>5<br>7<br>7<br>7<br>7<br>8<br>8 |
| PRAJ<br>PRAK<br>PRAJ<br>PRAK<br>PRAJ<br>PRAK<br>PRAJ<br>PRAK                         | Protective Life & Annuity Insurance Co Empire Term - 10 Year Empire Term - 10 Year (Super Preferred) Empire Term - 15 Year Empire Term - 15 Year (Super Preferred) Empire Term - 20 Year Empire Term - 20 Year (Super Preferred) Empire Term - 25 Year Empire Term - 25 Year (Super Preferred) | 3<br>3<br>4<br>4<br>5<br>5<br>6<br>6                     |

| PTPL         | Secure-T -                   | Life Insurance Company<br>10 Year No Lapse UL                 | 3           |
|--------------|------------------------------|---|-------------|
| PTPP         |                              | 10 Year No Lapse (Super Pfd)                                  | 3<br>3<br>3 |
| PTVL         |                              | ValueChoice 10 (til. 05/31)                                   | 3           |
| PTVP<br>PTPL |                              | ValueChoi ce 10 (Select)<br>15 Year No Lapse UL               | 3<br>4      |
| PTPP         |                              | 15 Year No Lapse (Super Pfd)                                  | 4           |
| PTVL         |                              | Val ueChoi ce 15 (til. 05/31)                                 | 4           |
| PTVP         | Pr ot ect i ve               | Val ueChoi ce 15 (Sel ect)                                    | 4           |
| PTPL         |                              | 20 Year No Lapse UL   | 5           |
| PTPP<br>DTV/ |                              | 20 Year No Lapse (Super Pfd)                                  | 5<br>5      |
| PTVL<br>PTVP |                              | ValueChoice 20 (til. 05/31) ValueChoice 20 (Select)           | 5<br>5      |
| PTPL         |                              | 25 Year No Lapse UL   | 6           |
| PTPP         |                              | 25 Year No Lapse (Super Pfd)                                  | 6           |
| PTVL         |                              | ValueChoi ce 25 (tìl. 05/31)                                  | 6           |
| PTVP         |                              | Val ueChoi ce 25 (Sel ect)                                    | 6           |
| PTPL         |                              | 30 Year No Lapse UL   | 7           |
| PTPP<br>PTVL |                              | 30 Year No Lapse (Super Pfd) ValueChoice 30 (til. 05/31)      | 7<br>7      |
| PTVP         |                              | ValueChoi ce 30 (Sel ect)                                     | 7           |
| PVLL         |                              | GII UL - to age 65  | Ť           |
| PVLP         | Cent enni al                 | GII UL - to age 65 (P+)                                       | Т           |
| PVLL         | Cent enni al                 | GII UL - to age 70  | U           |
| PVLP         | Cent enni al                 |   | U           |
| PVLL<br>PVLP | Cent enni al<br>Cent enni al | <u> </u>  | V<br>V      |
| PVLL         | Cent enni al                 |   | v<br>A      |
| PVLP         | Cent enni al                 |   | A           |
| PVLL         | Cent enni al                 |   | В           |
| PVLP         | Cent enni al                 |   | В           |
| PVLL         | Cent enni al                 |   | C           |
| PVLP<br>PVLL | Cent enni al                 |   | С           |
| PVLL         | Cent enni al<br>Cent enni al | GII UL - to age 95<br>GII UL - to age 95 (P+)                 | D<br>D      |
| PVLL         | Cent enni al                 |   | Ē           |
| PVLP         | Cent enni al                 | GII UL - to age 100 (P+)                                      | Ē           |
| PVLL         |                              | GII UL - to age 105   | G           |
| PVLP         | Cent enni al                 | GII UL - to age 105 (P+)                                      | G           |
| PVLL         |                              | GII UL - to age 110   | Н           |
| PVLP<br>PVLL |                              | GII UL - to age 110 (P+) Centennial GII UL                    | H<br>8      |
| PVLP         | Protective                   |   | 8           |
| PVLL         |                              | Cent enni al GII UL - pay to 65                               | Q           |
| PVLP         | Pr ot ect i ve               |   | Q           |
| PVLL         | Pr ot ect i ve               | J   | R           |
| PVLP         | Protective                   | \                       | R           |
| PVLL<br>PVLP |                              | Cent ennial GII UL - 10 Pay                                   | S<br>S      |
| PVLP         |                              | Cent enni al GII (Select 10p) Cent enni al GII - Si ngl e Pay | 0           |
| 1 VLL        | 1101601176                   | Centenniai O I i - Oi ngi e Fay                               | J           |

### Company/ Product List Cat egor y Protective Life Insurance Company **PVLP** Protective Centennial GII (Select 1pay) 0 Provident Life and Accident Assurance 3 PRTA Level Term II - 10 Year LTII - 10 Year (Pf Select, R+ Std+) 3 PRTB LTII - 10 Year (P+) Level Term I - 10 Year 3 PRTC 3 PVTA 3 LTI - 10 Year (Pf Select, R+ Std+) PVTB LTI - 10 Year (P+) **PVTC** Level Term II - 10/5 Year 3 PRXA 3 PRXB LTII - 10/5 Year (Pf Select, R+ Std+) 3 PRXC LTII - 10/5 Year (P+) **PVXA** Level Term I - 10/5 Year LTI - 10/5 Year (Pf Select, R+ Std+) LTI - 10/5 Year (P+) 3 **PVXB PVXC** 4 Level Term II - 15 Year PRTA LTII - 15 Year (Pf Select, R+ Std+) 4 PRTB LTII - 15 Year (P+) Level Term I - 15 Year 4 PRTC PVTA 4 LTI - 15 Year (Pf Select, R+ Std+) 4 PVTB LTI - 15 Year (P+) Level Term II - 15/5 Year 4 **PVTC** 4 PRXA LTII - 15/5 Year (Pf Select, R+ Std+) 4 PRXB 4 LTII - 15/5 Year (P+) PRXC PVXA Level Term I - 15/5 Year 4 LTI - 15/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (P+) 4 PVXB **PVXC** 4 5 5 Level Term II - 20 Year PRTA LTII - 20 Year (Pf Select, R+ Std+) LTII - 20 Year (P+) Level Term I - 20 Year PRTB 5 PRTC 5 PVTA LTI - 20 Year (Pf Select, R+ Std+) 5 PVTB 5 **PVTC** LTI - 20 Year (P+) Level Term II - 20/5 Year 5 5 PRXA LTII - 20/5 Year (Pf Select, R+ Std+) PRXB 5 LTII - 20/5 Year (P+) PRXC 5 PVXA Level Term I - 20/5 Year LTI - 20/5 Year (Pf Select, R+ Std+) 5 PVXB 5 **PVXC** LTI - 20/5 Year (P+)

| PRUC         | Pruco Life Insurance Company<br>Term Elite 10 (<250K PruXpress ONLY)             | 3                |
|--------------|--|------------------|
| PRUS         | Term Elite 10 (P+ Best / R+ NS+)   | 3<br>3           |
| PPFC         | Term Essential 10 (<250K PruXpress ONLY)   | 3                |
| PPFS         | Term Essential 10 (P+ Best / R+ NS+)   | 3                |
| PPUC<br>PPUS | Term Elite 10 (<250K PruXpress ONLY/WA) Term Elite 10 (P+ Best / R+ NS+ / WA)    | ა<br>ვ           |
| PPWC         | Term Essential 10 (<250K PruXpress / WA)   | 3                |
| PPWS         | Term Essential 10 (P+ Best / R+ NS+ /WA)   | 3<br>3<br>3<br>3 |
| PRUC         | Term Elite 15 (<250K PruXpress ONLY)   | 4                |
| PRUS         | Term Elite 15 (P+ Best / R+ NS+)   | 4                |
| PPFC         | Term Essential 15 (<250K PruXpress ONLY)   | 4                |
| PPFS         | Term Essential 15 (P+ Best / R+ NS+)   | 4                |
| PPUC<br>PPUS | Term Elite 15 (<250K PruXpress ONLY/WA) Term Elite 15 (P+ Best / R+ NS+ / WA)    | 4<br>4           |
| PPWC         | Term Essential 15 (<250K PruXpress / WA)   | 4                |
| PPWS         | Term Essential 15 (P+ Best / R+ NS+ / WA)  | 4                |
| PRUC         | Term Elite 20 (<250K PruXpress ONLY)   | 5                |
| PRUS         | Term Elite 20 (P+ Best / R+ NS+)   | 5                |
| PPFC         | Term Essential 20 (<250K PruXpress ONLY)   | 5                |
| PPFS         | Term Essential 20 (P+ Best / R+ NS+)   | 5                |
| PPUC<br>PPUS | Term Elite 20 (<250K PruXpress ONLY/WA)<br>Term Elite 20 (P+ Best / R+ NS+ / WA) | 5<br>5           |
| PPWC         | Term Essential 20 (<250K PruXpress / WA)   | 5                |
| PPWS         | Term Essential 20 (P+ Best / R+ NS+ /WA)   | 5                |
| PRUC         | Term Elite 30 (<250K PruXpress ONLY)   | 7                |
| PRUS         | Term Elite 30 (P+ Best / R+ NS+)   | 7                |
| PPUC         | Term Elite 30 (<250K PruXpress ONLY/WA)  | 7                |
| PPUS         | Term Elite 30 (P+ Best / R+ NS+ / WA)  | 7<br>7           |
| PPFC<br>PPFS | Term Essential 30 (<250K PruXpress ONLY) Term Essential 30 (P+ Best / R+ NS+)    | 7                |
| PPWC         | Term Essential 30 (<250K PruXpress / WA)   | 7                |
| PPWS         | Term Essential 30 (P+ Best / R+ NS+ /WA)   | 7                |
| PRUC         | PruLife Return of Premium Term 15  | J                |
| PRUS         | PruLife ROP 15 (P+ Best / R+ NS+)  | J                |
| PRUC         | PruLife Return of Premium Term 20  | K                |
| PRUS<br>PRUC | PruLife ROP 20 (P+ Best / R+ NS+) PruLife Return of Premium Term 30              | K<br>M           |
| PRUS         | PruLife ROP 30 (P+ Best / R+ NS+)  | M                |
| PRUC         | UL Protector with NLG to 121 (250K-999K)   | 8                |
| PRUS         | UL Protector with NLG (250K-999K/Plus)   | 8                |
| PPUC         | UL Protector with NLG to 121 (1000K+)  | 8                |
| PPUS         | UL Protector with NLG (1000K / Plus)   | 8                |
| PPEC         | UL Protector with NLG to 121 (250K-999K)   | 8                |
| PPES<br>PPFC | UL Protector with NLG (250K-999K/Plus)   | 8<br>8           |
| PPFS         | UL Protector with NLG to 121 (1000K+) UL Protector with NLG (1000K / Plus)       | 8                |
| PRUC         | UL Protector w/NLG to 121 - 20 Pay (250)   | R                |
| PRUS         | UL Protector w/ NLG to 121 - (250K/ Plus)  | R                |
| PPUC         | UL Protector w/NLG to 121 - 20 Pay (\$1m)  | R                |
|              |  |                  |

|      | . ,                                       |   |
|------|---|---|
|      | Pruco Life Insurance Company              |   |
| PPUS | UL Protector w/NLG to 121 - (\$1m/Plus)   | R |
| PPEC | UL Protector w/NLG to 121 - 20 Pay (250)  | R |
| PPES | UL Protector w/NLG to 121 - (250K/Plus)   | R |
| PPFC | UL Protector w/NLG to 121 - 20 Pay (\$1m) | R |
| PPFS | UL Protector w/NLG to 121 - (\$1m/Plus)   | R |
| PRUC | UL Protector w/NLG to 121 - 10 Pay (250)  | S |
| PRUS | UL Protector w/NLG to 121 - (250K/Plus)   | S |
| PPUC | UL Protector w/NLG to 121 - 10 Pay (\$1m) | S |
| PPUS | UL Protector w/NLG to 121 - (\$1m/Plus)   | S |
| PPEC | UL Protector w/NLG to 121 - 10 Pay (250)  | S |
| PPES | UL Protector w/NLG to 121 - (250K/Plus)   | S |
| PPFC | UL Protector w/NLG to 121 - 10 Pay (\$1m) | S |
| PPFS | UL Protector w/NLG to 121 - (\$1m/Plus)   | S |
| PRUC | UL Protector w/NLG to 121 - 1 Pay (250K)  | 0 |
| PRUS | UL Protector w/NLG to 121 - (250K/Plus)   | 0 |
| PPUC | UL Protector w/NLG to 121 - 1 Pay (\$1m)  | 0 |
| PPUS | UL Protector w/NLG to 121 - (\$1m/Plus)   | Ο |

**PYRA** 

Company/ Product List

Annual Renewable Term

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### Pruco Life Insurance Co of New Jersey **PPYC** Term Elite 10 (NY/<250K PruXpress ONLY) 3 **PPYS** Term Elite 10 (NY / P+ Best / R+ NS+) 3 3 **PYYC** Term Essential 10 (NY/<250K PruXpress) 3 Term Essential 10 (NY / P+ Best / R+ NS+) PYYS 4 **PPYC** Term Elite 15 (NY/<250K PruXpress ONLY) (NY/ P+ Best / R+ NS+) 4 **PPYS** Term Elite 15 **PYYC** Term Essential 15 (NY/<250K PruXpress) 4 Term Essential 15 (NY / P+ Best / R+ NS+) 4 **PYYS PPYC** Term Elite 20 (NY/ <250K PruXpress ONLY) 5 5 (NY / P+ Best / R+ NS+) **PPYS** Term Elite 20 5 **PYYC** Term Essential 20 (NY/<250K PruXpr ONLY) 5 7 Term Essential 20 (NY / P+ Best / R+ NS+) PYYS **PPYC** Term Elite 30 (NY/<250K PruXpress ONLY) 7 7 **PPYS** Term Elite 30 (NY/P+ Best / R+ NS+) **PYYC** Term Essential 30 (NY/<250K PruXpress) 7 **PYYS** Term Essential 30 (NY / P+ Best / R+ NS+) PruLife Return of Premium Term 15 J **PPYC** PruLife ROP 15 (P+ Best / R+ NS+) J **PPYS PPYC** PruLife Return of Premium Term 20 K **PPYS** PruLife ROP 20 (P+ Best / R+ NS+) K **PPYC** PruLife Return of Premium Term 30 M PruLife ROP 30 (P+ Best / R+ NS+) **PPYS** M UL Protector with NLG to 121 (250K-999K) **PPYC** 8 UL Protector with NLG (250K-999K/Plus) 8 **PPYS** PYYC UL Protector with NLG to 121 (1000K+) 8 UL Protector with NLG (1000K / Plus) 8 **PYYS PPYC** UL Protector w/NLG to 121 - 20 Pay (250) R R **PPYS** UL Protector w/ NLG to 121 - (250K/ Plus) UL Protector w/NLG to 121 - 20 Pay (\$1m) **PYYC** R UL Protector w/NLG to 121 - (\$1m/Plus) R **PYYS** S **PPYC** UL Protector w/ NLG to 121 - 10 Pay (250) S **PPYS** UL Protector w/ NLG to 121 - (250K/ Plus) S **PYYC** UL Protector w/NLG to 121 - 10 Pay (\$1m) UL Protector w/NLG to 121 - (\$1m/Plus) S **PYYS** O **PPYC** UL Protector w/NLG to 121 - 1 Pay (250K) O **PPYS** UL Protector w/ NLG to 121 - (250K/ Plus) PYYC UL Protector w/NLG to 121 - 1 Pay (\$1m) 0 UL Protector w/NLG to 121 - (\$1m/Plus) 0 **PYYS** The Pyramid Life Insurance Company

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### ReliaStar Life Insurance Company (ING) **RDTS** TermSmart 10 - 10 Year Term 3 TermSmart 10 - (P+ Super / R+ Select) 3 **RDTP** TermSmart 10 - 10 Year Term (OR) 3 ROTS 3 TermSmart 10 - (P+ Super / R+ Select/OR) ROTP TermSmart 15 - 15 Year Term 4 **RDTS** TermSmart 15 - (P+ Super / R+ Select) 4 RDTP TermSmart 15 - 15 Year Term (OR) **ROTS** 4 TermSmart 15 - (P+ Super / R+ Select/OR) 4 ROTP TermSmart 20 - 20 Year Term 5 **RDTS** TermSmart 20 - (P+ Super / R+ Select) TermSmart 20 - 20 Year Term (OR) 5 **RDTP** 5 **ROTS** 5 ROTP TermSmart 20 - (P+ Super / R+ Select/OR) **RDTS** TermSmart 25 - 25 Year Term 6 TermSmart 25 - (P+ Super / R+ Select) TermSmart 25 - 25 Year Term (OR) 6 **RDTP** 6 **ROTS** TermSmart 25 - (P+ Super / R+ Select/OR) 6 ROTP TermSmart 30 - 30 Year Term 7 **RDTS** TermSmart 30 - (P+ Super / R+ Select) 7 RDTP TermSmart 30 - 30 Year Term (OR) **ROTS** 7 TermSmart 30 - (P+ Super / R+ Select/OR) 7 ROTP ING ROP Endowment Term - 20 Year K **ROTS** ING ROP Endowment Term - 20 Year (P+/R+) K ROTP **ROTS** ING ROP Endowment Term - 25 Year L ING ROP Endowment Term - 25 Year (P+/R+) ROTP L ING ROP Endowment Term - 30 Year ROTS M ING ROP Endowment Term - 30 Year (P+/R+) ROTP M ReliaStar Life Insurance of NY 3 **RFNS** TermSmart 10 - 10 Year Term (NY) TermSmart 10 - (P+ Super / R+ Select/NY) 3 **RFNT** TermSmart 15 - 15 Year Term (NY) **RFNS** 4 TermSmart 15 - (P+ Super / R+ Select/NY) 4 **RFNT RFNS** TermSmart 20 - 20 Year Term (NY) 5 TermSmart 20 - (P+ Super / R+ Select/NY) TermSmart 25 - 25 Year Term (NY) 5 **RFNT** 6 **RFNS** 6 RFNT TermSmart 25 - (P+ Super / R+ Select/NY) **RFNS** TermSmart 30 - 30 Year Term (NY) 7 TermSmart 30 - (P+ Super / R+ Select/NY) 7 RFNT ING ROP Endowment Term - 20 Year **RYNS** K ING ROP Endowment Term - 20 Year (P+/R+) K **RYNT** ING ROP Endowment Term - 25 Year **RYNS** L ING ROP Endowment Term - 25 Year (P+/R+) **RYNT** L **RYNS** ING ROP Endowment Term - 30 Year M ING ROP Endowment Term - 30 Year (P+/R+) М RYNT ING Guaranteed Death Benefit UL II **RFNS** 8 ING Guaranteed Death Benefit ULII **RFNT** 8

|  | Company/ Pr oduct Li st  | Cat egor y  |
|--|--|---|
| ROYA<br>ROYP<br>ROYA<br>ROYP<br>ROYA<br>ROYP<br>ROYA<br>ROYP<br>ROYA<br>ROYP<br>ROYA<br>ROYP | Royal Neighbors of America Royal Advantage 10 - 10 Year Level Term Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year Level Term Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year Level Term Royal Advantage 30 - 30 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 - 10 Year with ROP Royal Advantage 10 with ROP (Super) Royal Advantage 20 - 20 Year with ROP Royal Advantage 20 with ROP (Super) Royal Advantage 30 - 30 Year with ROP Royal Advantage 30 - 30 Year with ROP Royal Advantage 30 - 30 Year with ROP Royal Advantage 30 with ROP (Super) | 3<br>5<br>5<br>7<br>1<br>1<br>K<br>M<br>M                     |
| SAZI<br>SAIZ<br>SAGI<br>SAGP<br>SAZI<br>SAGI<br>SAGP<br>SAZI                                 | Sagicor Life Insurance Company Gold Series 10 ZZ Term Gold Series 10 ZZ Term (ages 66+) Platinum Series 20 Platinum Series 20 (Super Pfd) Gold Series 20 ZZ Term Platinum Series 30 Platinum Series 30 (Super Pfd) Gold Series 30 ZZ Term  | 3<br>3<br>5<br>5<br>5<br>7<br>7<br>7                          |
| SAVE<br>SAVP<br>SAVE<br>SAVP<br>SAVE<br>SAVP<br>SAOE<br>SAOP<br>SAOE<br>SAOP                 | Savings Bank Life Insurance Co of MA T-10/10 - 10 Year Term Guarant eed 10 T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year Term Guarant eed 15 T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year Term Guarant eed 20 T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year Term Guarant eed 25 T-25/25 - 25 Year Term Guarant eed 25 T-25/25 - 25 Year Term (OR) T-25/25 - 25 Year Term (OR) T-30/30 - 30 Year (P+ / R+)   | 3<br>3<br>4<br>4<br>5<br>5<br>6<br>6<br>6<br>6<br>7<br>7<br>7 |
| SETE<br>SETP   | Security Life of Denver Ins Co (ING)<br>ING Guaranteed Death Benefit ULII<br>ING Guaranteed Death Benefit ULII Plus  | 8 8   |

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#### Security Mutual Life Insurance Co of NY SMPT LT Protect or 10- Year 3 SMPP LT Protector 10-Year 3 (Preferred Plus) 3 SMYT LT Protect or 10-Year (NY) 3 LT Protector 10-Year (Pfd Plus / NY) SMYP 3 SMMT Premier LT Suite 10-Year (4/2007)Premier LT Suite 10-Year 3 SMMP (P+ / 4/2007) SMPT LT Protect or 15- Year 4 LT Protector 15-Year 4 SMPP (Preferred Plus) LT Protect or 15-Year 4 SMYT (NY) LT Protect or 15-Year 4 SMYP (Pfd Plus / NY) 4 SMMT Premier LT Suite 15-Year 4 SMMP Premier LT Suite 15-Year (P+) SMPT LT Protector 20-Year 5 LT Protect or 20-Year SMPP 5 (Preferred Plus) LT Protect or 20-Year 5 SMYT (NY) 5 (Pfd Plus / NY) SMYP LT Protect or 20-Year 5 SMMT Premier LT Suite 20-Year (4/2007) Premier LT Suite 20-Year (P+ / 4/2007) 5 SMMP 7 SMPT LT Protect or 30-Year 7 SMPP LT Protect or 30-Year (Preferred Plus) LT Protector 30-Year 7 SMYT (NY) LT Protector 30-Year 7 (Pfd Plus / NY) SMYP St onebridge Life Insurance Company STON St onebridge Term - 10 Year 3 Stonebridge Term - 10 (Pfd Elite) Stonebridge Term - 10 (Pfd Plus) 3 STŒ 3 STOP 4 St onebridge Term - 15 Year STON Stonebridge Term - 15 (Pfd Elite) 4 STŒ Stonebridge Term - 15 (Pfd Plus) 4 STOP STWN Simplified Issue Term - 15 Year 4 St onebridge Term - 20 Year 5 STON St onebridge Term - 20 (Pfd Elite) St onebridge Term - 20 (Pfd Plus) 5 STŒ 5 STOP 5 STWN Simplified Issue Term - 20 Year 6 Simplified Issue Term - 25 Year STWN 7 STON St onebridge Term - 30 Year Stonebridge Life - 30 (Pfd Elite) Stonebridge Term - 30 (Pfd Plus) 7 STŒ 7 STOP 7 STWN Simplified Issue Term - 30 Year Κ Stonebridge Term - 20 Year with ROP STON Stonebridge Term - 20 (Elite / w/ROP) K STŒ STOP Stonebridge Term - 20 (Pf Plus / w/ROP) K Stonebridge Term - 30 Year with ROP М STON STŒ Stonebridge Life - 30 (Elite / w/ROP) M Stonebridge Term - 30 (Pf Plus / w/ROP) M STOP

|  | Company/ Pr oduct Li st  | Cat egor y                 |
|--|--|----------------------------|
| SUNL<br>SUNP<br>SUNL<br>SUNP<br>SUNL<br>SUNP | Sun Life Assurance Company of CA (U.S.) Sun Universal Protector Sun Universal Protector (Super Pfd) Sun Universal Protector - 10 Pay Sun Universal Protector - 10 Pay (Super) Sun Universal Protector - Single Pay Sun Universal Protector - 1 Pay (Super) | 8<br>8<br>S<br>S<br>O<br>O |
| SYNL<br>SYNP<br>SYNL<br>SYNP<br>SYNL<br>SYNP | Sun Life Insurance & Annuity of NY Sun Universal Protector Sun Universal Protector (Super Pfd) Sun Universal Protector - 10 Pay Sun Universal Protector - 10 Pay (Super) Sun Universal Protector - Single Pay Sun Universal Protector - 1 Pay (Super)      | 8<br>8<br>S<br>S<br>O      |
| SUNS<br>SUSN<br>SUSP<br>SUSN<br>SUSP         | Sunset Life Insurance Company of America<br>Select Term to 95 Plus<br>Term 10 - 10 Year Term<br>Preferred Elite Term 10<br>Term 20 - 20 Year Term<br>Preferred Elite Term 20   | 1<br>3<br>3<br>5<br>5      |

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### Symetra Life Insurance Company SAFE Expert - ART (Non-Smoker) 1 Expert - ART (Smoker) SAFS 1 3 SZME 10 Year Level Term 3 SZMP 10 Year Level Term (Preferred Plus) 10 Year Level Term (Preferred Best) 10 Year Level Term (2005) 3 SZMB 3 SYME 3 SYMP 10 Year Level Term (Preferred Plus/05) 3 10 Year Level Term (Preferred Best/05) SYMB 10 Year Level Term (WA) 10 Year Level Term (Pfd Plus / WA) 3 SYŒ 3 SYOP 3 10 Year Level Term (Pfd Best / WA) SYOB 4 SZME 15 Year Level Term 15 Year Level Term (Preferred Plus) 15 Year Level Term (Preferred Best) SZMP 4 SZMB 4 15 Year Level Term (2005) 4 SYME 4 SYMP 15 Year Level Term (Preferred Plus/05) 15 Year Level Term (Preferred Best/05) 15 Year Level Term (WA) 4 SYMB 4 SYŒ SYOP 15 Year Level Term (Pfd Plus / WA) 4 SYOB 15 Year Level Term (Pfd Best / WA) 4 20 Year Level Term 5 SZME 20 Year Level Term (Preferred Plus) 20 Year Level Term (Preferred Best) 5 SZMP 5 SZMB 5 20 Year Level Term (2005) SYME SYMP 20 Year Level Term (Preferred Plus/05) 5 20 Year Level Term (Preferred Best/05) 20 Year Level Term (WA) 5 SYMB 5 SYŒ 5 5 20 Year Level Term (Pfd Plus / WA) SYOP SYOB 20 Year Level Term (Pfd Best / WA) 30 Year Level Term 30 Year Level Term (Preferred Plus) 7 SZME 7 SZMP 7 30 Year Level Term (Preferred Best) SZMB 7 SYME 30 Year Level Term (2005) 30 Year Level Term (Preferred Plus/05) 30 Year Level Term (Preferred Best/05) 7 SYMP SYMB 7 SYŒ 30 Year Level Term (WA) 7 SYOP 30 Year Level Term (Pfd Plus / WA) 30 Year Level Term (Pfd Best / WA) SYOB

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### TI AA- CREF Life Insurance Company TI AA Annual Renewable Term Life Insurance 1 Annual Renewable Term (Preferred Plus) TI AP 1 TI NA Annual Renewable Term Life (NY) 1 1 TI NP Annual Renewable Term (Pref Plus / NY) 3 TI AA 10-Year Level Term 10-Year Level Term (Preferred Plus) 3 TI AP 10-Year Level Term (NY) TI NA 3 TI NP 10-Year Level Term (Pref Plus / NY) 3 15-Year Level Term 4 TI AA 15-Year Level Term (Preferred Plus) 4 TI AP 4 TI NA 15- Year Level Term (NY) 4 TI NP 15-Year Level Term (Pref Plus / NY) TI AA 20-Year Level Term 5 20-Year Level Term (Preferred Plus) 5 5 TI AP TI NA 20-Year Level Term (NY) 5 7 TI NP 20-Year Level Term (Pref Plus / NY) TI AA 30-Year Level Term 30-Year Level Term (Preferred Plus) 7 TI AP TI NA 30-Year Level Term (NY) 7 TI NP 30-Year Level Term (Pref Plus / NY) 7 Transamerica Financial Life Insurance Co **TYSA** Trendsetter Super YRT 1 1 **TYSP** Trendsetter Super YRT (Plus) **TYSA** Trendsetter Super 10 3 **TYSP** Trendsetter Super 10 (Preferred Plus) 3 3 **TYSS** Trendsetter Super 10 (Standard Plus) 4 **TYSA** Trendsetter Super 15 **TYSP** Trendsetter Super 15 (Preferred Plus) 4 Trendsetter Super 15 (Standard Plus) 4 **TYSS TYSA** Trendsetter Super 20 5 5 TYSP Trendsetter Super 20 (Preferred Plus) **TYSS** Trendsetter Super 20 (Standard Plus) 5 Trendsetter Super 25 6 **TYSA TYSP** Trendsetter Super 25 (Preferred Plus) 6 6 **TYSS** Trendsetter Super 25 (Standard Plus) 7 **TYSA** Trendsetter Super 30 7 **TYSP** Trendsetter Super 30 (Preferred Plus) 7 **TYSS** Trendsetter Super 30 (Standard Plus) TYNA Final Expense Insurance

TLEP

Company/ Product List

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### Transamerica Life Ins Co (Family Mkt) TLEE Ultima Champion - 10 Year 3 Ultima Champion - 10 (Elite P+/Pfd R+) Ultima Champion - 15 Year TLEP 3 TLEE 4 4 **TLEP** Ultima Champion - 15 (Elite P+/Pfd R+) Jet Simplified Issue - 15 Year Level Home Protector Elite - 15 Year Level TLJE 4 4 TLUE TLEE Ultima Champion - 20 Year 5 5 5 **TLEP** Ultima Champion - 20 (Elite P+/Pfd R+) TLJE Jet Simplified Issue - 20 Year Level Home Protector Elite - 20 Year Level 5 TLUE Jet Simplified Issue - 25 Year Level 6 TLJE 6 TLUE Home Protector Elite - 25 Year Level Ultima Champion - 30 Year Ultima Champion - 30 (Elite P+/Pfd R+) 7 7 7 TLEE TLEP TLJE Jet Simplified Issue - 30 Year Level Home Protector Elite - 30 Year Level 7 TLUE K Ultima Champion - 20 Year with ROP Ultima Champion - 20 (Elite P+/Pfd R+) TLEE Κ TLEP Ultima Champion - 30 Year with ROP Μ TLEE

Ultima Champion - 30 (Elite P+/Pfd R+)

|   | Company/ Pr oduct Li st  | Cat egor y  |
|---|--|---|
| TOCA TOCP TRCA TRCP TOCA TOCP TOCS TOCA TOCR TOCR TOCR TOCR TOCR TOCR TOCR TOCR | Transamerica Life Insurance Co (TIIG) Trendsetter Super YRT Trendsetter Super YRT (Plus) Trendsetter Super YRT (MD) Trendsetter Super 10 Trendsetter Super 10 Trendsetter Super 10 (Preferred Plus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 Trendsetter Super 15 Trendsetter Super 15 (Preferred Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 Trendsetter Super 20 (Preferred Plus) Trendsetter Super 20 (Freferred Plus) Trendsetter Super 25 Trendsetter Super 25 Trendsetter Super 25 (Standard Plus) Trendsetter Super 25 Trendsetter Super 30 Trendsetter Super 30 Trendsetter Super 30 Trendsetter Super 30 (Preferred Plus) Trendsetter Super 30 (Standard Plus) Trendsetter Super 30 (Preferred Plus) Trendsetter Super 30 (Standard Plus) | 1<br>1<br>1<br>1<br>1<br>3<br>3<br>3<br>4<br>4<br>4<br>5<br>5<br>5<br>6<br>6<br>6<br>7<br>7<br>7<br>K<br>K<br>M<br>M<br>M<br>M<br>M<br>M<br>M<br>M<br>M<br>M<br>M<br>M<br>M<br>M<br>M |
| TRUT<br>TRTU<br>TRUT  | Trust mark Insurance Company TermNet 5-Year Term TermNet 10-Year Term TermNet 15-Year Term   | 2<br>3<br>4   |

|   | Company/ Pr oduct Li st   | Cat egor y   |
|---|---|--|
| UTGP<br>UNYS<br>UNYS<br>UNZPYPCGC<br>UNZPCCPYPCGC<br>UNZPCCPY<br>UNZPCCPY<br>UNZPCCPY<br>UNZPCCPY | Uni on Central Life Insurance Company Keyst one Term 1 Keyst one Term 1 (P+ / R+ Select) Keyst one Term 1 (NY) Keyst one Term 1 (P+ / R+ Select) (NY) Keyst one Term 10 Keyst one Term 15 Keyst one Term 20 Keyst one Term 30 Keyst | 1<br>1<br>1<br>1<br>1<br>1<br>3<br>3<br>3<br>3<br>4<br>4<br>4<br>4<br>4<br>4<br>5<br>5<br>5<br>5<br>5<br>7<br>7<br>7<br>7<br>7<br>7<br>7 |
| UNZP  | Keystone Term 30 (P+ / R+ Select) (NY)  The Union Labor Life Insurance Company Annual Renewable Term  | 1  |
| UTHE<br>UTHE  | United Heritage Life Insurance Company<br>ART100 - Annual Renewable Term<br>Protector Whole Life - Simplified Issue   | 1 8  |
| UTHO<br>UTHO<br>UTHO<br>UTHO<br>UTHO<br>UTHO<br>UNHO<br>UNHO                                      | United Home Life Insurance Company Express Issue Term 20 Express Issue Term 30 Express Issue Term 65 Premier Term 20 (with ROP) Premier Term 30 (with ROP) Premier 65 with ROP Express Issue Deluxe Whole Life Express Issue Premier Whole Life   | 5<br>7<br>T<br>K<br>M<br>W<br>8  |

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### United of Omaha Life Insurance Company UTPP Term Life Answers 10 3 **UTPQ** Term Life Answers 10 (Plus) 3 4 UTPP Term Life Answers 15 4 Term Life Answers 15 (Plus) **UTPQ** 4 UTEP Term Life Express - 15 Year Term Life Complete - 15 Year 4 UTCP UTPP 5 Term Life Answers 20 5 5 **UTPQ** Term Life Answers 20 (Plus) UTEP Term Life Express - 20 Year 5 7 Term Life Complete - 20 Year UTCP Term Life Answers 30 UTPP 7 **UTPQ** Term Life Answers 30 (Plus) 7 **UTEP** Term Life Express - 30 Year 7 UTCP Term Life Complete - 30 Year UTPP GUL Complete - Guaranteed to 120 8 GUL Complete - Guaranteed to 120 8 **UTPQ** (Plus) Ρ UTPP GUL Complete - Pay to 100 Ρ GUL Complete - Pay to 100 UTPQ (Plus) GUL Complete - pay to 65 Q UTPP **UTPQ** GUL Complete - pay to 65 (Plus) Q GUL Complete - 20 Pay UTPP R GUL Complete - 20 Pay (Plus) GUL Complete - 10 Pay GUL Complete - 10 Pay (Plus) R **UTPQ** S UTPP UTPQ GUL Complete - Single Pay O UTPP GUL Complete - Single Pay (Plus) O UTPQ

|        | Ibited Ctates life Inc. in the City of NV |        |
|--------|---|--------|
| LICED  | United States Life Ins in the City of NY  | _      |
| USED   | Sel ect - a- Term - 10 Year               | 3      |
| USEE   | Sel ect - a- Term - 10 Year (Pl us)       | 3      |
| USED   | Sel ect - a- Ter m - 15 Year              | 4      |
| USEE   | Sel ect - a- Term - 15 Year (Pl us)       | 4      |
| USED   | Sel ect - a- Ter m - 20 Year              | 5      |
| USEE   | Sel ect - a- Term - 20 Year (Pl us)       | 5      |
| USED   | Sel ect - a- Ter m - 25 Year              | 6      |
| USEE   | Sel ect - a- Term - 25 Year (Pl us)       | 6      |
| USED   | Sel ect - a- Ter m - 30 Year              | 7      |
| USEE   | Select-a-Term - 30 Year (Plus)            | 7      |
| USED   | Select-a-Term - Level to 65               | Τ      |
| USEE   | Select-a-Term - Level to 65 (Plus)        | Τ      |
| USED   | Select-a-Term - Level to 70               | U      |
| USEE   | Select-a-Term - Level to 70 (Plus)        | U      |
| USED   | Select - a- Term - Level to 75            | V      |
| USEE   | Select-a-Term - Level to 75 (Plus)        | V      |
| UNBG   | Sel ect - a- Ter m - 16 Year              | F      |
| UNBH   | Sel ect - a- Term - 16 Year (Pl us)       | F      |
| UNCG   | Sel ect - a- Ter m - 17 Year              | F      |
| UNCH   | Sel ect - a- Term - 17 Year (Pl us)       | F      |
| UNDG   | Sel ect - a- Term - 18 Year               | F      |
| UNDH   | Sel ect - a- Term - 18 Year (Pl us)       | F      |
| UNEG   | Sel ect - a- Term - 19 Year               | F      |
| UNEH   | Sel ect - a- Term - 19 Year (Pl us)       | F      |
| UNFG   | Sel ect - a- Term - 21 Year               | F      |
| UNFH   | Sel ect - a- Term - 21 Year (Pl us)       | F      |
| UNGG   | Sel ect - a- Term - 22 Year               | F      |
| UNGH   | Sel ect - a- Term - 22 Year (Pl us)       | F      |
| UNHG   | Sel ect - a- Ter m - 23 Year              | F      |
| UNHH   | Sel ect - a- Term - 23 Year (Pl us)       | F      |
| UNI G  | Sel ect - a- Term - 24 Year               | F      |
| UNI H  | Sel ect - a- Term - 24 Year (Pl us)       | F      |
| UNJG   | Sel ect - a- Term - 26 Year               | F<br>F |
| UNJH   | Sel ect - a- Term - 26 Year (Pl us)       | F      |
| UNKG   | Sel ect - a- Term - 27 Year               | F      |
| UNKH   | Sel ect - a- Term - 27 Year (Pl us)       | F      |
| UNLG   | Sel ect - a- Term - 28 Year               | F      |
| UNLH   |   | F      |
| UNIMG  | ,   | F      |
|        |   | F      |
| UNMH   | Select - a - Term - 29 Year (Plus)        | F      |
| UNLS   | Select - a- Term 10 (Special)             | F      |
| UNIVIS | Select - a- Term 15 (Special)             | F      |
| UNNS   | Select - a- Term 20 (Special)             |        |
| UNOS   | Select - a- Term 25 (Special)             | F      |
| UNPS   | Select - a- Term 30 (Special)             | F      |
| UTYD   | ROP Select - a - Term - 15 Year           | J      |
| UTYE   | ROP Select - a - Term - 15 Year (Plus)    | J      |
| UTYD   | ROP Select - a - Term - 20 Year           | K      |
| UTYE   | ROP Select-a-Term - 20 Year (Plus)        | K      |

|      | United States Life Ins in the City of NY |   |
|------|--|---|
| UTYD | ROP Sel ect - a- Ter m - 25 Year         | L |
| UTYE | ROP Select-a-Term - 25 Year (Plus)       | L |
| UTYD | ROP Select - a- Term - 30 Year           | M |
| UTYE | ROP Select - a- Term - 30 Year (Plus)    | M |
| UTYD | ROP Select - a- Term - Level to 65       | W |
| UTYE | ROP Select-a-Term - Level to 65 (Plus)   | W |
| UTYD | ROP Select-a-Term - Level to 70          | X |
| UTYE | ROP Select-a-Term - Level to 70 (Plus)   | Χ |
| UTYD | ROP Select-a-Term - Level to 75          | Υ |
| UTYE | ROP Select-a-Term - Level to 75 (Plus)   | Υ |
| USYD | ContinUL - no lapse UL                   | 8 |
| USYE | ContinUL – no lapse UL (Plus)            | 8 |
| UTYD | ContinUL - no lapse (\$500K)             | 8 |
| UTYE | ContinUL - no lapse (Plus / 500K)        | 8 |
| USED | ContinUL Extend Plus - no lapse UL       | 8 |
| USEE | ContinUL Extend Plus - no lapse UL (+)   | 8 |
| UTED | ContinUL Extend Plus - no lapse (\$500K) | 8 |
| UTEE | ContinUL Extend Plus - no lapse (+/500K) | 8 |

|              | United States Life Ins in the City of NY                                  |        |
|--------------|---|--------|
| UTQS         | ROP Select - a - Term - 15 Year (Special)                                 | F      |
| UTRS         | ROP Sel ect - a - Term - 20 Year (Special)                                | F      |
| UTSS         | ROP Sel ect - a- Term - 25 Year (Special)                                 | F      |
| UTTS         | ROP Sel ect - a- Term - 30 Year (Special)                                 | F      |
| UTES         | LTG Ultra-C NY - 10 Year (Special)  | F      |
| UTFS         | LTG Ultra-C NY - 15 Year (Special)  | F      |
| UTGS         | LTG Ultra-C NY - 20 Year (Special)  | F      |
| UTHS         | LTG Ultra-C NY - 30 Year (Special)  | F      |
| UTI S        | ROPTerm NY - 15 Year (Special / 2006)                                     | F      |
| UTJS         | ROPTerm NY - 20 Year (Special / 2006)                                     | F      |
| UTFG         | ROP Sel ect - a- Ter m - 21 Year  | Ν      |
| UTFH         | ROP Select - a - Term - 21 Year (Plus)                                    | Ν      |
| UTGG         | ROP Select - a- Term - 22 Year  | Ν      |
| UTGH         | ROP Select - a - Term - 22 Year (Plus)                                    | Ν      |
| UTHG         | ROP Sel ect - a- Ter m - 23 Year  | Ν      |
| UTHH         | ROP Select - a - Term - 23 Year (Plus)                                    | Ν      |
| UTI G        | ROP Sel ect - a- Ter m - 24 Year  | N      |
| UTIH         | ROP Sel ect - a- Term - 24 Year (Pl us)                                   | N      |
| ΩŢĴĠ         | ROP Sel ect - a- Ter m - 26 Year  | N      |
| OL] H        | ROP Select - a- Term - 26 Year (Plus)                                     | N      |
| UTKG         | ROP Select - a Term - 27 Year   | N      |
| UTKH         | ROP Select - a Term - 27 Year (Plus)                                      | N      |
| UTLG         | ROP Select - a Term - 28 Year (Plus)                                      | N      |
| UTLH         | ROP Select - a Term - 28 Year (Plus)                                      | N      |
| UTMG<br>UTMH | ROP Select - a - Term - 29 Year<br>ROP Select - a - Term - 29 Year (Plus) | N<br>N |
| UTNG         | ROP Select - a-Term - 29 Year (Plus) ROP Select - a-Term - 31 Year        | N      |
| UTNH         | ROP Select - a - Term - 31 Year (Plus)                                    | N      |
| UTOG         | ROP Select - a - Term - 32 Year   | N      |
| UTCH         | ROP Sel ect - a - Term - 32 Year (Pl us)                                  | N      |
| UTPG         | ROP Sel ect - a- Term - 33 Year   | N      |
| UTPH         | ROP Sel ect - a- Term - 33 Year (Pl us)                                   | Ň      |
| UTQG         | ROP Sel ect - a- Ter m - 34 Year  | N      |
| UTQH         | ROP Sel ect - a- Term - 34 Year (Pl us)                                   | N      |
| UTRG         | ROP Select - a- Term - 35 Year  | Ν      |
| UTRH         | ROP Select - a - Term - 35 Year (Plus)                                    | Ν      |
|              |   |        |

|      | West Coast Life Insurance Company   |                       |
|------|---|-----------------------|
| WGCJ | Secure-T - 10 Year No Lapse UL  | 3                     |
| WGCK | Secure-T - 10 Year No Lapse (Super Pfd)                                     | 3                     |
| WCJJ | Focus Term 10 - 10 Year (til. 05/31)  | 3                     |
| WCJK | Focus Term 10 - 10 Year (Super Pfd)   | 3                     |
| WGCJ | Secure-T - 15 Year No Lapse UL  | 4                     |
| WGCK | Secure-T - 15 Year No Lapse (Super Pfd)                                     | 4                     |
| WCJJ | Focus Term 15 - 15 Year (til. 05/31)  | 4                     |
| WCJK | Focus Term 15 - 15 Year (Super Pf d)  | 4                     |
| WGCJ | Secure-T - 20 Year No Lapse UL  |                       |
| WGCK | Secure-T - 20 Year No Lapse (Super Pfd)                                     | 5                     |
| WCJJ | Focus Term 20 - 20 Year (til. 05/31)  | 5                     |
| WCJK | Focus Term 20 - 20 Year (Super Pf d)  | 5                     |
| WGCJ | Secure-T - 25 Year No Lapse UL  | 5<br>5<br>5<br>5<br>6 |
| WGCK | Secure-T - 25 Year No Lapse (Super Pfd)                                     | 6                     |
| WCJJ | Focus Term 25 - 25 Year (til. 05/31)  | 6                     |
| WCJK | Focus Term 25 - 25 Year (Super Pf d)  | 6                     |
| WGCJ | Secure-T - 30 Year No Lapse UL  | 6<br>7                |
| WECK | Secure-T - 30 Year No Lapse (Super Pfd)                                     | 7                     |
| WCJJ | Focus Term 30 - 30 Year (til. 05/31)  | 7                     |
| WCJK | Focus Term 30 - 30 Year (Super Pfd)   | 7                     |
| WDCJ | LifeTime Platinum III - to age 65   | Ť                     |
| WDCK | LifeTime Platinum III - to age 65 (P+)                                      | †                     |
| WDCJ | LifeTime Platinum III - to age 70   | ΰ                     |
| WDCK | LifeTime Platinum III - to age 70 (P+)                                      | Ü                     |
| WDCJ | LifeTime Platinum III - to age 75   | V                     |
| WDCK |   | V                     |
| WDCJ |   | Å                     |
| WDCK | LifeTime Platinum III – to age 80<br>LifeTime Platinum III – to age 80 (P+) | Ä                     |
| WDCJ | LifeTime Platinum III - to age 85   | В                     |
| WDCK | LifeTime Platinum III - to age 85 (P+)                                      | В                     |
| WDCJ | LifeTime Platinum III - to age 90   | C                     |
| WDCK | LifeTime Platinum III - to age 90 (P+)                                      | Č                     |
| WDCJ | LifeTime Platinum III - to age 95   | Ď                     |
| WDCK | LifeTime Platinum III - to age 95 (P+)                                      | D                     |
| WDCJ | LifeTime Platinum III - to age 95 (F+)                                      |                       |
| WDCK | LifeTime Platinum III - to age 100 (P+)                                     | E<br>E                |
| WDCJ | LifeTime Platinum III - to age 100 (14)                                     | Ğ                     |
| WDCK | LifeTime Platinum III - to age 105 (P+)                                     | G                     |
| WDCJ | LifeTime Platinum III - to age 103 (F+)                                     | Н                     |
| WDCK |   | Н                     |
| WDCJ | LifeTime Platinum III - to age 110 (P+) LifeTime Platinum III               |                       |
| WDCK |   | 8<br>8                |
| WDCJ | LifeTime Platinum III (Super Pfd)<br>LifeTime Platinum III – Pay to 65      |                       |
| WDCK | LifeTime Platinum III (Select pay to 65)                                    | Q<br>Q                |
| WDCJ |   | R                     |
| WDCK | <b>,</b>  | R                     |
| WDCJ | LifeTime Platinum III (Select 20 pay)<br>LifeTime Platinum III – 10 Pay     | Г                     |
| WDCK | LifeTime Platinum III - 10 Pay LifeTime Platinum III (Select 10 pay)        | S<br>S                |
|      |   | 0                     |
| MDCJ | LifeTime Platinum III 8/09 - Single Pay                                     | U                     |

|  | Company/ Pr oduct Li st   | Cat egor y   |
|--|---|--|
| WDCK   | West Coast Life Insurance Company<br>LifeTime Platinum III (Select one pay)   | 0  |
| WRRE WRRP WRRE WRRP WRRE WRRP WRRE WRRP WIRE WIRS WIRS WIRS WIRS   | Western Reserve Life Assurance Co of OH WRL TermPlus - 10 Year WRL TermPlus - 10 (Elite P+/Pfd R+) WRL TermPlus - 15 Year WRL TermPlus - 15 (Elite P+/Pfd R+) WRL TermPlus - 20 Year WRL TermPlus - 20 (Elite P+/Pfd R+) WRL TermPlus - 30 Year WRL TermPlus - 30 Year WRL TermPlus - 30 (Elite P+/Pfd R+) WRL TermPlus - 20 Year with ROP WRL TermPlus - 20 (Elite / w/ROP) WRL TermPlus - 30 Year with ROP WRL TermPlus - 30 (Pfd Elite / w/ROP) WRL TermPlus - 30 (Pfd Elite / w/ROP) WRL TermPlus - 30 (Pfd Plus / w/ROP)   | 3<br>3<br>4<br>4<br>5<br>5<br>7<br>7<br>K<br>K<br>K<br>M<br>M                                    |
| WEST WESS WESP WESS WESP WEST WESS WESP WIST WISS WISP WEST WESS WESP WIST WESS WESP WIST WESS WESP WIST WISS WISP | Western-Southern Life Assurance Company 10-Year Guaranteed Level Term 10-Year Level Term (Super Preferred) 10-Year Level Term (Preferred Plus) 15-Year Guaranteed Level Term 15-Year Level Term (Super Preferred) 15-Year Level Term (Preferred Plus) 20-Year Guaranteed Level Term 20-Year Guaranteed Level Term 20-Year Level Term (Super Preferred) 20-Year Level Term (Preferred Plus) eTerm 20 - Guaranteed Level Term eTerm 20 - Level Term (Super Preferred) eTerm 20 - Level Term (Preferred Plus) 30-Year Guaranteed Level Term 30-Year Guaranteed Level Term 30-Year Level Term (Super Preferred) 30-Year Level Term (Preferred Plus) eTerm 30 - Guaranteed Level Term eTerm 30 - Level Term (Super Preferred) eTerm 30 - Level Term (Super Preferred) eTerm 30 - Level Term (Preferred Plus) Return of Premium Term - 20-Year Return of Premium 20-Year (Super Pfd) Return of Premium 20-Year (Pfd Plus) | 3<br>3<br>4<br>4<br>4<br>5<br>5<br>5<br>5<br>5<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>K<br>K<br>K |

|   | Company/ Pr oduct Li st  | Cat egor y  |
|---|--|---|
| WILR WILP WOLS WOLP WILR WILP WILR WILP WILR WILP WILR WILP WILR WILP WILR WILP WUNS WUNS WUNS WUNS WUNS WUNS WUNS WUNS | William Penn Life Insurance Co of NY Life Value Term 20 Life Value Term 20 (Plus) Life Value Term 30 Life Value Term 30 (Pfd) Life Value Term 30 (Plus) Penn Term 10 Penn Term 10 (Plus) Penn Term 15 Penn Term 15 (Plus) Penn Term 20 Penn Term 20 Penn Term 30 (Plus) Penn Term 30 Penn Term 30 (Plus) Life Choice UL - to age 100 Life Choice UL - to age 100 Life Choice UL - pay to age 121 Life Choice UL - pay to age 121 Life Choice UL - pay to age 100 Life Choice UL - 20 Pay Life Choice UL - 20 Pay Life Choice UL - 10 Pay Life Choice UL - 10 Pay Life Choice UL - 10 Pay Life Choice UL - Single Pay | 1<br>1<br>1<br>1<br>1<br>3<br>3<br>4<br>4<br>5<br>5<br>7<br>7<br>E<br>E<br>8<br>8<br>P<br>P<br>R<br>R<br>S<br>S<br>O<br>O |
| WUNN  | Life Choice UL - Single Pay (Plus)   | Ö   |
| WOWA<br>WOWP<br>WOWA<br>WOWP  | Woman's Life Insurance Society Ten Year Renewable and Convertible Term Ten Year R & C Term (Preferred Plus) Twenty Year Convertible Term Twenty Year Convertible Term (Pfd Plus)   | 3<br>3<br>5<br>5  |