Pr oduct Code	Company Code	Product Name	Cat egor y
AAAP	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term 15 Year Level Term 16 Year Level Term 17 Year Level Term 18 Year Level Term (with ROP) 19 Year Level Term (with ROP) 10 Year Level Term (with ROP) 11 Year Level Term (Super Pfd/Std Plus 12 Year Level Term (Super Pfd/Std Plus 13 Year Level Term (Super Pfd/Std Plus 14 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 16 Year Level Term (Super Pfd/Std Plus 17 Year Level Term (Super Pfd/Std Plus 18 Year Level Term (Super Pfd/Std Plus 19 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 21 Year Level Term (Super Pfd/Std Plus 22 Year Level Term (Super Pfd/Std Plus 23 Year Level Term (Super Pfd/Std Plus 24 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 26 Year Level Term (Super Pfd/Std Plus 27 Year Level Term (Super Pfd/Std Plus 28 Year Level Term (Super Pfd/Std Plus 39 Year Level Term (Super Pfd/Std Plus) 4) 5) 6) 7) J) K
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ALSP		Term Life 2009 - 20 Year Term Life 2009 - 30 Year Term Life 2009 - 10 Year (Pfd Plus)	3 5 7 3

Product Cod	de Company Code	Product Name	Cat egor y
ALSS		Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 30 Year (Pfd Plus) Term Life 2009 - 10 Year (Super) Term Life 2009 - 20 Year (Super)	5 7 3 5 7
ALSU		Term Life 2009 - 30 Year (Super) Term Life 2009 - 10 Year (Ultra) Term Life 2009 - 20 Year (Ultra) Term Life 2009 - 30 Year (Ultra)	7 3 5 7
ALUI ALUS ALWI		Generation Planner II (1980 CSO) Generation Planner II (P+ Super/R+ Sel) Generation Planner II - U/L no lapse	8 8 8
ALWS AMAM	AMAM	Generation Planner II (P+ Super/R+ Sel) Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691) Easy Term 30 w/ROP (Simplified 06-9691)	7 K
AMBM		Easy Term 20 w/ROP (Simplified 00-9091) Easy Term 30 w/ROP (Simplified 07-9734)	K
AMCO	AMCO	Term 10 Level Term Life Term 15 Level Term Life Term 20 Level Term Life	3 4 5
AMEH AMFI	AMHO AMFI	ART - Annual Renewable Term T2 EZ 20 Year T2 EZ 25 Year	1 5 6
AMM	AVI V	T2 EZ 30 Year Advantage Builder Series II w/ NLG 175k- Advantage Builder - Single Pay 175k- Advantage Builder - Pay to 100 175k- Advantage Builder - Pay to 65 175k- Advantage Builder - 20 Pay 175k-	+ O + P + Q + R
AMMV		Advantage Builder - 10 Pay 175k-Advantage Builder Series II (P+) (175k) Advantage Builder - Single Pay (P+/175k) Advantage Builder - Pay to 100 (P+/175k) Advantage Builder - Pay to 65 (P+/175k) Advantage Builder - 20 Pay (P+/175k)	8 O P Q R
AMP	AMNT	Advantage Builder - 10 Pay (P+/175k) ANI CO Select 10 (Plus) ANI CO Select 15 (Plus) ANI CO Select 20 (Plus) ANI CO Select 30 (Plus) ANI CO Select 20 with ROP (Plus)	3 4 5 7 K
AMNT		ANI CO Select 30 with ROP (Plus) ANI CO Select 10 ANI CO Select 15 ANI CO Select 20 ANI CO Select 30 ANI CO Select 20 with ROP	M 3 4 5 7 K
AMTL	АМГА	ANICO Select 30 with ROP Low-Load 10 Year Term	M 3

Product Code	Company Code	Product Name	Cat egor y
АМГР		Low-Load 20 Year Term Low-Load 30 Year Term Low-Load 10 Year Term (Super Preferred Low-Load 20 Year Term (Super Preferred	l) 5
AMUN	AMSU	Low-Load 30 Year Term (Super Preferred Term Protector Series III - LTP 10/10 Term Protector Series III - LTP 15/15 Term Protector Series III - LTP 20/20	3 4
AMUS		LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred) LTP 20/20 (P+ Elite / R+ Preferred)	5 3 4 5
AMUV	AVI V	Advantage Builder Series II w/ NLG Advantage Builder - Single Pay Advantage Builder - Pay to 100 Advantage Builder - Pay to 65 Advantage Builder - 20 Pay Advantage Builder - 10 Pay	8 O P Q R S
AMJW		Advantage Builder Series II w/ NLG (P+) Advantage Builder - Single Pay (P+) Advantage Builder - Pay to 100 (P+) Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+) Advantage Builder - 10 Pay (P+)	8 O P Q R
ANNP ANNT	AMNT	LTG Universal Life - pay to 100 (Plus) LTG Universal Life - pay to 100	S P P
ARMIT	AMSV	Home Mortgage Series - 15/15 year Home Mortgage Series - 20/20 year Home Mortgage Series - 25/25 year Home Mortgage Series - 30/30 year Home Mortgage Series - 15/15 year/ROP Home Mortgage Series - 20/20 year/ROP Home Mortgage Series - 25/25 year/ROP Home Mortgage Series - 30/30 year/ROP	4 5 6 7 J K L M
ARQS ARRG	AMGE AMGE	ROP Select-a-Term - 15 Year (Special) ContinUL Extend Plus - no lapse UL Select-a-Term - Level to 65 Select-a-Term - Level to 70 Select-a-Term - Level to 75	F 8 T U V
	AMGH	Select-a-Term - 10 Year (MS & WA) Select-a-Term - 15 Year (MS & WA) Select-a-Term - 20 Year (MS & WA) Select-a-Term - 25 Year (MS & WA)	3 4 5 6 7
ARRH	AMGE	Select-a-Term - 30 Year (MS & WA) ContinUL Extend Plus - no lapse UL (+) Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus)	7 8 T U V
	AMGH	Select-a-Term - 10 Year (Plus / MS & W-Select-a-Term - 15 Year (Plus / MS & W-Select-a-Term - 20 Year (Plus / MS & W-Select-a-Term - 25	A) 3 A) 4 A) 5

Product Code	Company Code	Product Name	Cat egor y
ARRS ARSG	AMGG AMGE	Select-a-Term - 30 Year (Plus / MS & W ROP Select-a-Term - 20 Year (Special) Select-a-Term - 10 Year Select-a-Term - 15 Year Select-a-Term - 20 Year Select-a-Term - 25 Year Select-a-Term - 30 Year ContinUL Extend Plus - no lapse (500K) ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - Level to 65	F 3 4 5 6 7 8 J K L M W
ARSH		ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75 Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus) ContinUL Extend Plus - no lapse (+/500 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	J K L M W X
ARSS ARTS ARXT	AMGG AMGV	ROP Select-a-Term - 25 Year (Special) ROP Select-a-Term - 30 Year (Special) Home Mortgage Series - 15/5 year Home Mortgage Series - 20/5 year Home Mortgage Series - 25/5 year Home Mortgage Series - 30/5 year Home Mortgage Series - 15/5 year/ROP Home Mortgage Series - 20/5 year/ROP Home Mortgage Series - 25/5 year/ROP	F F 4 5 6 7 J K L
ASFG ASFH ASGG ASGH ASHG ASHH ASI G ASI H ASJG ASJH ASKG ASKH ASLG	AMGG	Home Mortgage Series - 30/5 year/ROP ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus) ROP Select-a-Term - 22 Year ROP Select-a-Term - 22 Year ROP Select-a-Term - 23 Year ROP Select-a-Term - 23 Year ROP Select-a-Term - 24 Year ROP Select-a-Term - 24 Year ROP Select-a-Term - 26 Year ROP Select-a-Term - 26 Year ROP Select-a-Term - 27 Year ROP Select-a-Term - 27 Year ROP Select-a-Term - 27 Year ROP Select-a-Term - 28 Year	82222222222

ASLH ASMG ASMG ASMG ASMG ASMG ASMG ASMG ASMG	Pr oduct Cod	e Company Code	Product Name	Cat egor y
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Term 350 Plus - 30-year Term (WA) 7 AUOP AURO 10-Year Term (issue ages 71-75) 3 AURO 10-Year Term 3 AVDP AVI V Term 20 (Premier P+ / Standard+ R+ / MD) 5 Term 30 (Premier P+ / Standard+ R+ / MD) 7 AVDV Term 20 (MD) 5 Term 30 (MD) 7 AVI P Quarant ee UL Sol ution (Premier) 8 Quarant ee UL Sol ution - Single Pay (P+) O Quarant ee UL Sol ution - Pay to 100 (P+) P Quarant ee UL Sol ution - Pay to 65 (P+) Q				5
AVIP Guarantee UL Solution (Premier) 8 Guarantee UL Solution - Single Pay (P+) O Guarantee UL Solution - Pay to 100 (P+) P Guarantee UL Solution - Pay to 65 (P+) Q				7
AVIP Guarantee UL Solution (Premier) 8 Guarantee UL Solution - Single Pay (P+) O Guarantee UL Solution - Pay to 100 (P+) P Guarantee UL Solution - Pay to 65 (P+) Q		AURO		3
AVIP Guarantee UL Solution (Premier) 8 Guarantee UL Solution - Single Pay (P+) O Guarantee UL Solution - Pay to 100 (P+) P Guarantee UL Solution - Pay to 65 (P+) Q		Λ\ /I \ /		3
AVIP Guarantee UL Solution (Premier) 8 Guarantee UL Solution - Single Pay (P+) O Guarantee UL Solution - Pay to 100 (P+) P Guarantee UL Solution - Pay to 65 (P+) Q	AVDP	AVI V	,)) 5 N 7
AVIP Guarantee UL Solution (Premier) 8 Guarantee UL Solution - Single Pay (P+) O Guarantee UL Solution - Pay to 100 (P+) P Guarantee UL Solution - Pay to 65 (P+) Q	AVDV		,	5
Guarantee UL Solution - Single Pay (P+) O Guarantee UL Solution - Pay to 100 (P+) P Guarantee UL Solution - Pay to 65 (P+) Q			` '	7
Guarantee UL Solution - Pay to 100 (P+) P Guarantee UL Solution - Pay to 65 (P+) Q	AVI P			8
Guarantee UL Solution - Pay to 65 (P+) Q				
Guarant ee UL Sol ut i on - 20 Pay (P+) R Guarant ee UL Sol ut i on - 10 Pay (P+) S AVI V Guarant ee UL Sol ut i on 8				
Guarantee UL Solution - 10 Pay (P+) S AVIV Guarantee UL Solution 8				, ·) R
AVIV Guarantee UL Solution 8			Guarantee UL Solution - 10 Pay (P+	·) S
	AVI V		Guarantee UL Solution	8

Pr oduct Code	Company Code	Product Name	Cat egor y
		Guarantee UL Solution - Single Pay Guarantee UL Solution - Pay to 100 Guarantee UL Solution - Pay to 65 Guarantee UL Solution - 20 Pay Guarantee UL Solution - 10 Pay	O P Q R
AVNP	AVI Y	Guarantee UL Solution (Premier)	S 8 8
AVNV		Guarantee UL Solution	
AVTP	AVI V	Annual Renewal Term (Premier/Standard+ Term 10 (Premier P+ / Standard+ R+) Term 20 (Premier P+ / Standard+ R+) Term 30 (Premier P+ / Standard+ R+)	3 5 7
AVTV		Annual Renewal Term Term 10 Term 20 Term 30	1 3 5 7
AVUE	AVI Y	Empire Solution Series II w/NLG	8
AVUP	A	Empire Solution Series II w/NLG (P+)	8
AVWP	AVI V	Annual Renewal Term (Premier/Std+/WA) Term 10 (Premier P+ / Standard+ R+ / WA Term 20 (Premier P+ / Standard+ R+ / WA Term 30 (Premier P+ / Standard+ R+ / WA	.) 5
AVVW		Annual Renewal Term (WA) Term 10 (WA) Term 20 (WA) Term 30 (WA)	1 3 5 7
AVYE	AVI Y	Empire Solution Series II w/NLG 175k+	8
AVYP		Empire Solution Series II (P+) (175k)	8
AVZP		Annual Renewal Term (Premier/Standard+ Term 10 (Premier P+ / Standard+ R+) Term 20 (Premier P+ / Standard+ R+) Term 30 (Premier P+ / Standard+ R+)) 1 3 5 7
AVZV		Annual Renewal Term Term 10 Term 20 Term 30	1 3 5 7
AXAA	AXAC	Annual Renewable Term (150) Equitable Term 10 (150) Equitable Term 15 (150) Equitable Term 20 (150)	1 3 4
AXAP		Annual Renewable Term (Elite/Plus / 150) Equitable Term 10 (Elite/Plus / 150) Equitable Term 15 (Elite/Plus / 150) Equitable Term 20 (Elite/Plus / 150)	5 1 3 4 5
AXDA AXDP AXTA	AXAA	Annual Renewable Term (150) w/10% Annual Renewable Term (Elite/+/150/10%) Annual Renewable Term (150) Equitable Term 10 (150) Equitable Term 15 (150)	1 1 1 3 4
AXTO AXTP		Equitable Term 20 (150) TermOne (SM) – One Year Non-Renewable Annual Renewable Term (Elite/Plus / 150	5 1) 1

Pr oduct Cod	e Company Code	Product Name	Cat egor y
AXYA AXYP BALT	AXAC BALT	Equitable Term 10 (Elite/Plus / 150) Equitable Term 15 (Elite/Plus / 150) Equitable Term 20 (Elite/Plus / 150) Annual Renewable Term (150) w/10% Annual Renewable Term (Elite/+/150/10%) Secure Solution Protector - 10 Year Term	m 3
		Secure Solution Protector - 15 Year Ter Secure Solution Protector - 20 Year Ter Secure Solution Protector - 30 Year Ter	m 5
BANN	BANN	Life Value Term 20 (Plus) OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus) OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus) Life Umbrella UL 120 - Gtd to 120 (Plus)	1 3 4 5 7 3) 8
BANS		Life Value Term 20 OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term Life Umbrella UL 120 - Guaranteed to 12	1 3 4 5 7
BONN		Life Value Term 30 (Plus) OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR) OPTerm 30 - 30 Year Term (Plus/OR)	1 3 4 5 7
BONP BONS		Life Value Term 30 (Pfd) Life Value Term 30 OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR)	, 1 1 3 4 5 7
BOSP BOST	BOST	OPTerm 30 - 30 Year Term (OR) Legacy Whole Life (Elite Plus) Legacy Whole Life	P P
CERE CEST CETN	CERE CEST CETN	10 Year Level Term Plan 10 Year Level Premium Term Term Guarant eed 10 (CT) Term Guarant eed 15 (CT) Term Guarant eed 20 (CT) Term Guarant eed 25 (CT)	3 3 4 5 6
CETP		Term Guarant eed 30 (CT) Term Guarant eed 10 (CT / Pf +/ Rg+) Term Guarant eed 15 (CT / Pf + / Rg+) Term Guarant eed 20 (CT / Pf + / Rg+) Term Guarant eed 25 (CT / Pf + / Rg+) Term Guarant eed 30 (CT / Pf + / Rg+)	7 3 4 5 6 7
CI DN	CINN	LifeHorizons Termsetter 15 (MD) LifeHorizons Termsetter 30 (MD)	4 7
CI DP		LifeHorizons Termsetter 15 (Sup/Sel/MI LifeHorizons Termsetter 30 (Sup/Sel/MI	Ď) 7
CI NN		LifeHorizons Termsetter 10	3

Product Code	Company Code	Product Name	Cat egor y
CI NP		LifeHorizons Termsetter 15 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 30 Termsetter ROP 15 Year Termsetter ROP 20 Year Termsetter ROP 25 Year (w/ROP) Termsetter ROP 30 Year (w/ROP) Perpet UL 121 - Pay to 100 LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) Termsetter ROP 15 Year (Sup/Sel) Termsetter ROP 20 Year (Sup/Sel) Termsetter ROP 25 Year (Sup/Sel) Termsetter ROP 30 Year (Sup/Sel)	4567JKLMP34567JKLM
CI RN CI RP CWOR	CONS	Perpet UL 121 - Pay to 100 (Sup/Sel) Life Horizons UL 120 Life Horizons UL 120 (Select Plus) Conseco Mortgage Term - 10 Year Conseco Mortgage Term - 15 Year Conseco Mortgage Term - 20 Year Conseco Mortgage Term - 30 Year Conseco Mortgage Term - 20 Year	
COBD COBP	COLU	Conseco Mortgage Term - 30 Year (w/ROP) Term Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Pfd Plus) Nautical Term - 20 Year (Pfd Plus) Nautical Term - 30 Year (Pfd Plus) Nautical Term - 20 Year with ROP (Pfd+	5 3 5 7) K
COBS		Nautical Term - 30 Year with ROP (Pfd+Nautical Term - 10 Year (Super Pfd) Nautical Term - 20 Year (Super Pfd) Nautical Term - 30 Year (Super Pfd) Nautical Term - 20 Year with ROP (Super Nautical Term - 30 Y	3 5 7) K
COBU		Nautical Term - 30 Year with ROP (Super) Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year with ROP Nautical Term - 30 Year with ROP	3 5 7 K M
COCL COEL COFL	COLL COLM COLL	Term Line 10 – 10 Year R&C Term Term Line 15 – 15 Year R&C Term CLIC 10 – 10 Year R & C Term	3 4 3
calc	COLM COLL	Term Line 20 - 20 Year (Low Band) Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term	5 4 5 8 3
COLE	COLM	Dignified Choice - Classic I Whole Life Term Line 10 - 10 Year R&C Term	8 3

Pr oduct Code	Company Code	Product Name	Cat egor y
COMP	COMP	Term Line 20 - 20 Year R&C Term Term Life Answers 10 Term Life Answers 15 Term Life Answers 20 Term Life Answers 30	5 3 4 5 7
COMS		GUL Complete - Guaranteed to 120 Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus) Term Life Answers 30 (Plus)	8 3 4 5 7
CONP	CONS	Conseco Term - 20 Year (Pfd Plus) Conseco Term - 30 Year (Pfd Plus) Conseco Term - 20 Year (Pfd Plus) Conseco Term - 20 Year (With ROP/Pfd+)	4 5 7 K
CONS		Conseco Term - 30 Year (with ROP/Pfd+) Conseco Term - 15 Year Conseco Term - 20 Year Conseco Term - 30 Year Conseco Term - 20 Year (with ROP)	M 4 5 7 K
CONT	COTG	Conseco Term - 30 Year (with ROP) Annual Renewable Term to Age 100	M 1
COOP	COLU	5 Year Renewable Term Nautical Term - 10 Year (Pfd Plus/OR) Nautical Term - 20 Year (Pfd Plus/OR) Nautical Term - 30 Year (Pfd Plus/OR) Nautical Term - 20 Year with ROP (P+/OR)	
coos		Nautical Term - 30 Year with ROP (P+/OR) Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd/OR) Nautical Term - 20 Year with ROP (Sp/OR)	3 5 7) K
coon		Nautical Term - 30 Year with ROP (Sp/OR Nautical Term - 10 Year (OR) Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR) Nautical Term - 20 Year with ROP (OR)	3 5 7 K
EM/U	EMPL	Nautical Term - 30 Year with ROP (OR) ULTRA Value Term - 10 Year ULTRA Value Term - 15 Year ULTRA Value Term - 20 Year ULTRA Value Term - 30 Year	M 3 4 5 7
EM/V		ULTRA Value Term - 10 Year (Pfd Plus) ULTRA Value Term - 15 Year (Pfd Plus) ULTRA Value Term - 20 Year (Pfd Plus) ULTRA Value Term - 30 Year (Pfd Plus)	3 4 5 7
FI CE	FI RD	Si mpl e Term - 10 Year Si mpl e Term - 15 Year Si mpl e Term - 20 Year Si mpl e Term - 30 Year	3 4 5 7
FI CP	GEAN	Colony 10 (OR)	3

Pr oduct	Code	Company Code	Product Name	Cat egor y
FI CQ			Colony 15 (OR) Colony 20 (OR) Colony 30 (OR) Lifetime FlexPlus II Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 10 Pay Colony 10 (P+ Pfd Best / R+ Select / OR Colony 15 (P+ Pfd Best / R+ Select / OR Colony 20 (P+ Pfd Best / R+ Select / OR Colony 30 (P+ Pfd Best / R+ Select / OR Lifetime FlexPlus II (P+ Best/R+ Select Lifetime FlexPlus II - Single Pay (P+/R) Lifetime FlexPlus II - Pay to 65 (P+/R+	() 4 () 5 () 7 () 8 (+ O () Q
FI CS			Lifetime FlexPlus II - 20 Pay (P+/R+) Lifetime FlexPlus II - 10 Pay (P+/R+) Colony 10 (Standard / OR) Colony 15 (Standard / OR) Colony 20 (Standard / OR)	R S 3 4 5 7 3 5 3 5 3 5)
FI RA		FI RA	Colony 30 (Standard / OR) Low-Load 10 Year Term	7 3
FI RB			Low-Load 20 Year Term Low-Load 10 Year Term (Super Preferred	5) 3
FLMM		FI DL	Low-Load 20 Year Term (Super Preferred Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year Rapid Decision Mortgage Term - 30 Year Rapid Decision Mortgage Term - ROP Rapid Decision Mortgage Term - 20 ROP	5 0 4 5 7 J K
FLRM			Rapid Decision Mortgage Term - 30 ROP Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Term - 20 Year (w/ROP)	M 2 3 4 5 7 J K
FLRR FRCP		ŒAN	Rapid Decision Term - 30 Year (w/ROP) Rapid Decision Mortgage Term - 40 (ROP) Colony 10 Colony 15 Colony 20	M 0 3 4 5 7
FRCQ			Col ony 30 Col ony 10 (P+ Pf d Best / R+ Sel ect) Col ony 15 (P+ Pf d Best / R+ Sel ect) Col ony 20 (P+ Pf d Best / R+ Sel ect)	7 3 4 5 7
FRCS			Colony 30 (P+ Pfd Best / R+ Select) Colony 10 (Standard) Colonv 15 (Standard)	7 3 4

Pr oduct	Code	Company Code	Product Name	Cat egor y
FRUP			Col ony 20 (St andard) Col ony 30 (St andard) Col ony Term UL 10 (50K-199K) Col ony Term UL 15 (50K-199K) Col ony Term UL 20 (50K-199K) Col ony Term UL 30 (50K-199K)	5 7 3 4 5 7
FRUQ			GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	E G 3 4 5 7 E G
FRXP			GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (50K-199K / ages 66+ Colony Term UL 15 (50K-199K / ages 61+ Colony Term UL 20 (50K-199K / age 56+) Colony Term UL 30 (50K-199K / ages 46+)) 3) 4 5
FRXQ			Col ony Term UL 10 (50K-199K/66+/P+/R+) Col ony Term UL 15 (50K-199K/61+/P+/R+) Col ony Term UL 20 (50K-199K/56+/P+/R+)	, , , , , , , , , , , , , , , , , , ,
FRYP			Col ony Term UL 30 (50K-199K/46+/P+/R+) Col ony Term UL 10 (200K+) Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+)	7 3 4 5 7
FRYQ			Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+)	7 3 4 5 7
FRZP			Col ony Term UL 30 (200K+ / P+/R+) Col ony Term UL 10 (200K+ / ages 66+) Col ony Term UL 15 (200K+ / ages 61+) Col ony Term UL 20 (200K+ / age 56+)	3 4 5
FRZQ			Col ony Term UL 30 (200K+ / ages 46+) Col ony Term UL 10 (200K+ / 66+ / P+/R+) Col ony Term UL 15 (200K / 61+ / P+/R+) Col ony Term UL 20 (200K / 56+ / P+/R+)	5
FTLI		FI RM	Col ony Term UL 30 (200K+ / 46+ / P+/ R+) Guarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20	7 3 4 5 7
FTLP			Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	7 3 4 5 7
GECP		GECA .	GLT 30 (P+ Elite / R+ Std+) Sure Term 10 (OR) Sure Term 15 (OR) Sure Term 20 (OR) Sure Term 30 (OR) Lifetime FlexPlus II	7 3 4 5 7 8

Pr oduct	Code	Company Code	Product Name	Cat egor y
GECQ.			Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 10 Pay Sure Term 10 (P+ Best / R+ Select / OR) Sure Term 15 (P+ Pfd / R+ Select / OR) Sure Term 20 (P+ Best / R+ Select / OR) Sure Term 30 (P+ Best / R+ Select / OR) Lifetime FlexPlus II (P+ Best/R+ Select Lifetime FlexPlus II - Single Pay (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+)) 8 R+ O -) Q
ŒCS			Lifetime FlexPlus II - 10 Pay (P+/R+) Sure Term 10 (Standard / OR) Sure Term 15 (Standard / OR) Sure Term 20 (Standard / OR) Sure Term 30 (Standard / OR)	R S 3 4 5 7
GGCA		GUAR	Level Term Gold 10 (extended conv.) Level Term Gold 15 (extended conv.) Level Term Gold 20 (extended conv.) Level Term Gold 30 (extended conv.)	4 5 7 3 4 5 7 3 4 5
GGCE			Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.) Level Term Gold 30 (Elite/ext. conv.)	3 4 5 7
GGCP			Level Term Gold 10 (Pf d Plus/ext. conv Level Term Gold 15 (Pf d Plus/ext. conv Level Term Gold 20 (Pf d Plus/ext. conv Level Term Gold 30 (Pf d Plus/ext. conv	() 3 () 4 () 5
GGLA			Yearly Renewable Term (YRT) Gold Level Term Gold 10 Level Term Gold 15 Level Term Gold 20) 1 3 4 5 7
GGLE			Level Term Gold 30 YRT Gold (Elite) Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite)	7 1 3 4 5 7
GGLP			Level Term Gold 30 (Elite) YRT Gold (Preferred Plus) Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus)	7 1 3 4 5 7
GLEA		GLEA	Level Term Gold 30 (Preferred Plus) Gleaner Term - 10-Year Gleaner Term - 15-Year Gleaner Term - 20-Year	7 3 4 5 7 3
GLEE			G eaner Term - 30-Year G eaner Term - 10-Year (Elite Pfd) G eaner Term - 15-Year (Elite Pfd) G eaner Term - 20-Year (Elite Pfd)	7 3 4 5

Product Code	Company Code	Product Name	Cat egor y
GLES		G eaner Term - 30-Year (Elite Pfd) G eaner Term - 10-Year (Super Pfd) G eaner Term - 15-Year (Super Pfd) G eaner Term - 20-Year (Super Pfd)	7 3 4 5 7
GOVE	GOVE	Gleaner Term - 30-Year (Super Pfd) Mark X - 10 Year Level Term Mark X - 15 Year Level Term Mark X - 20 Year Level Term	3 4
GOVP		Mark X - 20 Year (Preferred Plus) Mark X - 15 Year (Preferred Plus) Mark X - 20 Year (Preferred Plus)	5 3 4
GRAN	GRAN	Select Choice 10 - 10 Year Level Term Select Choice 15 - 15 Year Level Term Select Choice 20 - 20 Year Level Term	4 5 3 4 5 7
GRAP		Select Choice 30 - 30 Year Level Term Select Choice 10 - (Executive Preferred Select Choice 15 - (Executive Preferred Select Choice 20 - (Executive Preferred) 3) 4
GRCP	ŒCA	Select Choice 30 - (Executive Preferred Sure Term 10 Sure Term 15) 7 3 4
GRCQ		Sure Term 20 Sure Term 30 Sure Term 10 (P+ Pf d Best / R+ Select) Sure Term 15 (P+ Pf d Best / R+ Select)	5 7 3 4
GRCS		Sure Term 20 (P+ Pf d Best / R+ Select) Sure Term 30 (P+ Pf d Best / R+ Select) Sure Term 10 (Standard) Sure Term 15 (Standard)	5 7 3 4
GRUP		Sure Term 20 (Standard) Sure Term 30 (Standard) Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K)	4 5 7 3 4 5
GRUQ		Colony Term UL 30 (50K-199K) GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+)	7 E G 3
		Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no Lapse to 100 (P+/R+)	4 5 7 E
GRXP		GenGuard UL - no lapse to 105 (P+/R+) Col ony Term UL 10 (50K-199K / ages 66+ Col ony Term UL 15 (50K-199K / ages 61+ Col ony Term UL 20 (50K-199K / age 56+)	G) 3
GRXQ		Col ony Term UL 30 (50K-199K / ages 46+ Col ony Term UL 10 (50K-199K/66+/P+/R+) Col ony Term UL 15 (50K-199K/61+/P+/R+) Col ony Term UL 20 (50K-199K/56+/P+/R+) Col ony Term UL 30 (50K-199K/46+/P+/R+)	

Pr oduct Code	Company Code	Product Name	Cat egor y
GRYP		Col ony Term UL 10 (200K+) Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+) Col ony Term UL 30 (200K+)	3 4 5 7
GRYQ		Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+)	7 3 4 5 7
GRZP		Col ony Term UL 30 (200K+ / P+/R+) Col ony Term UL 10 (200K+ / ages 66+) Col ony Term UL 15 (200K+ / ages 61+) Col ony Term UL 20 (200K+ / age 56+)	7 3 4 5 7
GRZQ		Col ony Term UL 30 (200K+ / ages 46+) Col ony Term UL 10 (200K+ / 66+ / P+/ R+) Col ony Term UL 15 (200K / 61+ / P+/ R+) Col ony Term UL 20 (200K / 56+ / P+/ R+)	7 3 4 5 7
GYXP GYXT GZUP	ŒNY	Colony Term UL 30 (200K+ / 46+ / P+/ R+) Lifetime FlexPlus II - Pay to 65 (P+/ R+) Lifetime FlexPlus II - Pay to 65 Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K)) Q Q 3
GZUQ		Col ony Term UL 20 (50K-199K) Col ony Term UL 30 (50K-199K) GenGuard UL - no Lapse UL to 100 GenGuard UL - no Lapse UL to 105 Col ony Term UL 10 (50K-199K / P+/R+) Col ony Term UL 15 (50K-199K / P+/R+) Col ony Term UL 20 (50K-199K / P+/R+)	4 5 7 E G 3 4 5 7
GZXP		Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no Lapse to 100 (P+/R+) GenGuard UL - no Lapse to 105 (P+/R+) Colony Term UL 10 (50K-199K / ages 66+ Colony Term UL 15 (50K-199K / ages 61+ Colony Term UL 20 (50K-199K / age 56+)	E G) 3) 4 5
GZXQ		Col ony Term UL 30 (50K-199K / ages 46+) Col ony Term UL 10 (50K-199K/66+/P+/R+) Col ony Term UL 15 (50K-199K/61+/P+/R+) Col ony Term UL 20 (50K-199K/56+/P+/R+)	3 4 5
GZYP		Col ony Term UL 30 (50K-199K/46+/P+/R+) Col ony Term UL 10 (200K+) Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+)	7 3 4 5
GZYQ		Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+)	7 3 4 5 7
GZZP		Col ony Term UL 30 (200K+ / P+/R+) Col ony Term UL 10 (200K+ / ages 66+) Col ony Term UL 15 (200K+ / ages 61+) Col ony Term UL 20 (200K+ / age 56+)	3 4 5
GZZQ		Col ony Term UL 30 (200K+ / ages 46+) Col ony Term UL 10 (200K+ / 66+ / P+/ R+)	7 3

Pr oduct	Code Company	Code Product Name	Cat egor y
		Col ony Term UL 15 (200K / 61+ / P+/ R+) Col ony Term UL 20 (200K / 56+ / P+/ R+)	4 5
		Col ony Term UL 30 (200K+ / 46+ / P+/ R+)	7
HARB	HART	Hartford Bicentennial Term 10 (Pf Best	
		Hartford Bicentennial Term 15 (Pf Best	
		Hartford Bicentennial Term 20 (Pf Best Hartford Bicentennial Term 30 (Pf Best	,
HARP		Hartford Bicentennial Term 10 (Pfd+)	3
		Hartford Bicentennial Term 15 (Pfd+)	4
		Hartford Bicentennial Term 20 (Pfd+)	4 5 7
		Hartford Bicentennial Term 30 (Pfd+)	7
HART		Hartford Bicentennial Term 10	3 4
		Hartford Bicentennial Term 15 Hartford Bicentennial Term 20	4 5
		Hartford Bicentennial Term 30	5 7
HAUP		Hartford Bicentennial Freedom UL (P+)	
HAUT		Hartford Bicentennial Freedom UL `´´	8
HAYB	HARY	Hartford Bicentennial Term 10 (Pf Best	
		Hartford Bicentennial Term 15 (Pf Best) 4
		Hartford Bicentennial Term 20 (Pf Best Hartford Bicentennial Term 30 (Pf Best	,
HAYP		Hartford Bicentennial Term 10 (Pfd+)	3
		Hartford Bicentennial Term 15 (Pfd+)	4
		Hartford Bicentennial Term 20 (Pfd+)	5
		Hartford Bicentennial Term 30 (Pfd+)	7
HAYT		Hartford Bicentennial Term 10	3
		Hartford Bicentennial Term 15	4
		Hartford Bicentennial Term 20 Hartford Bicentennial Term 30	5 7
HOUS	HOUS	Simple Term - 10 Year	3
		Si mpl e Term - 15 Year	4
		Simple Term - 20 Year	5
		Simple Term - 30 Year	7
HYUP	HARY	Hartford Bicentennial Freedom UL (P+)	8
HYUT I LLI	I LLI	Hartford Bicentennial Freedom UL 10-Year Term	8
I LLI	I LLI	15- Year Term	3 4
		20- Year Term	5
		30-Year Term	7
		Life Foundations Whole Life - Continuou	
		15-Year Term (with ROP)	J
		20-Year Term (with ROP) 30-Year Term (with ROP)	K M
I LLP		10-Year Term (Super / Ultra Std)	3
		15-Year Term (Super / Ultra Std)	4
		20–Year Term (Super / Ultra Std)	5
		30-Year Term (Super / Ultra Std)	7
		15-Year Term (Super/Ultra Std / w/ROP)	J
		20-Year Term (Super/Ultra Std / w/ROP)	K
I NDU	I NDU	30-Year Term (Super/Ultra Std / w/ROP) Critical Choice Term - 15 Year	M 4
INDU	INDU	GILLICAL GIOLOG TELLIII- 13 TEAL	4

Pr oduct	Code	Company Code	Product Name	Cat egor y
I NXD			Critical Choice Term - 20 Year Critical Choice Term - 30 Year Critical Choice Term - 20 Year (w/ROP) Critical Choice Term - 30 Year (w/ROP) Critical Choice Term - 15/5 Year Critical Choice Term - 20/5 Year Critical Choice Term - 30/5 Year Critical Choice Term - 20/5 Year Critical Choice Term - 20/5 Year	5 7 K M 4 5 7) K
I OFE		I NDE	Critical Choice Term - 30/5 Year (w/ROP Foresters Lifefirst - 10 Year Foresters Lifefirst - 20 Year Foresters Lifefirst - 30 Year	
I OFP			Foresters Lifefirst - 30 Year (Plus) Foresters Lifefirst - 20 Year (Plus) Foresters Lifefirst - 30 Year (Plus)	3 5 7 3 5 7
I ONE			Foresters Lifefirst - 20 Year (non-med) Foresters Lifefirst - 30 Year (non-med) Lifefirst - 20 Year (non-med / w/ROP)	5 7 K
JOCK		JACK	Lifefirst - 30 Year (non-med / w/ROP) Protector 10-Year Term Protector 15-Year Term	M 3 4
JCCP			Protector 20-Year Term Protector 10-Year Term (P+) Protector 15-Year Term (P+)	5 3 4
JHCP		JOHU	Protector 20-Year Term (P+) 15 Year Level (Super/Std+ with CER) 20 Year Level (Super/Std+ with CER)	5 4 5
JHCU			15 Year Level Premium Term (with CER) 20 Year Level Premium Term (with CER)	4
JHGP			10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+ Protection UL-G09 (Super/Std+) Protection UL-G09 - 1 Pay (Super/Std+) Protection UL-G09 - 20 Pay (Super/Std+) Protection UL-G09 - 10 Pay (Super/Std+)) 4) 5 8 O R
JHGU			10 Year Level Premium Term 15 Year Level Premium Term 20 Year Level Premium Term Protection UL-G09 Protection UL-G09 - Single Pay Protection UL-G09 - 20 Pay	S 3 4 5 8 O R
JYCN		JOHY	Protection UL-G09 - 10 Pay 15 Year Level Premium Term (with CER)	S 4
JYCP			20 Year Level Premium Term (with CER) 15 Year Level (Super/Std+ with CER)	5 4
JYYN			20 Year Level (Super/Std+ with CER) 10 Year Level Premium Term 15 Year Level Premium Term 20 Year Level Premium Term Protection UL-G09	5 3 4 5 8

Pr oduct Code	Company Code	Product Name	Cat egor y
JYYP		Protection UL-G09 - Single Pay Protection UL-G09 - 20 Pay Protection UL-G09 - 10 Pay 10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+ Protection UL-G09 (Super/Std+) Protection UL-G09 - 1 Pay (Super/Std+)) 4) 5 8 O
JYZN		Protection UL-G09 - 20 Pay (Super/Std+) Protection UL-G09 - 10 Pay (Super/Std+) 10 Year Level Premium Term (ages 71+) 15 Year Level Premium Term (ages 66+)	R S 3 4 5 3
JYZP		20 Year Level Premium Term (ages 61+) 10 Year Level Term (Super Pf d/ages 71+) 15 Year Level Term (Super Pf d/ages 66+)	3 4
LBTE	LNBE	20 Year Level Term (Super Pfd/ages 61+) TrueTerm - 10 Year TrueTerm - 15 Year TrueTerm - 20 Year	4 5 3 4 5 7
LBTP		TrueTerm - 30 Year Legacy Secure 2007 no lapse UL (Band 1 TrueTerm - 10 Year (P+ Elite, R+ Select TrueTerm - 15 Year (P+ Elite, R+ Select TrueTerm - 20 Year (P+ Elite, R+ Select TrueTerm - 30 Year (P+ Elite, R+ Select) 8) 3) 4) 5) 7
LBUE LBUP LBVE LBVP LDI N	LNNA	Legacy Secure 2007 (Pfd Elite / Band 1 Legacy Secure 2007 no lapse UL (Band 2 Legacy Secure 2007 (Pfd Elite / Band 2 Legacy Secure 2007 no lapse UL (Band 3 Legacy Secure 2007 (Pfd Elite / Band 3 LifeElement (SM) Level Term - 10 (MD)) 8) 8) 8
LDI P		LifeElement (SM) Level Term - 20 (MD) LifeElement (SM) Level Term - 10 (P+/MD	
LGWL	LNBE	LifeElement (SM) Level Term - 20 (P+/MD TrueTerm - 10 Year (WA) TrueTerm - 15 Year (WA) TrueTerm - 20 Year (WA)	5 3 4 5
LGWM		TrueTerm - 30 Year (WA) TrueTerm - 10 Year (P+ Elite, R+ Sel/WA TrueTerm - 15 Year (P+ Elite, R+ Sel/WA TrueTerm - 20 Year (P+ Elite, R+ Sel/WA	7) 3) 4) 5
LI BB	LI BB	TrueTerm - 30 Year (P+ Elite, R+ Sel/WA Passport 20 Plus with ROP feature	K
LI BE LI BP	LI BE LI BB	Passport 30 Plus with ROP feature Annual Renewable Term to Age 75 Passport 20 Plus with ROP feature Elit	
LI BS	LI BE	Passport 30 Plus with ROP feature Elit RBC ExpressTERM - 10 Year RBC ExpressTERM - 15 Year	3 4
LI DN	LNNA	RBC ExpressTERM - 20 Year LGUL (May 2008)	5 8

Pr oduct Code	Company Code	Product Name Catego	or y
LI DP LI LE	LI BE	RBC Level TERM - 10 Year Term RBC Level TERM - 15 Year Term	8 3 4 5 7
LI LP		RBC Level TERM - 10 Year Term (Plus) RBC Level TERM - 15 Year Term (Plus) RBC Level TERM - 20 Year Term (Plus) RBC Level TERM - 30 Year Term (Plus)	3 4 5 7
LI NN LI NP	LNNA		8 8
LI SB	LI BE	RBC ExpressTERM II - 10 Year RBC ExpressTERM II - 15 Year RBC ExpressTERM II - 20 Year RBC ExpressTERM II - 30 Year	8 3 4 5 7
LNI N	LNNA	LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	3 4 5 7
LNI P		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	3 4 5 7
LNYN	LNLI	LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	3 4 5 7
LNYP		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	3 4 5 7
LONN	LNNA	LifeElement (SM) Level Term - 10 (2008) LifeElement (SM) Level Term - 15 (2008) LifeElement (SM) Level Term - 20 (2008) LifeElement (SM) Level Term - 30 (2008)	3 4 5 7
LONP		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	3 4 5 7
LYNN LYNP	LNLI	LGUL	8
M DL	M DT	Premier CS3 - 10 Year Term Premier CS3 - 15 Year Term Premier CS3 - 20 Year Term Essential Guarantee UL - 1 pay (\$250K) Essential Guarantee UL - p100 (\$250K) Essential Guarantee UL - p65 (\$250K)	3 4 5 O P Q R S
M DP		Premier CS3 - 10 Year Term (P+) Premier CS3 - 15 Year Term (P+)	3

Product Code	Company Code	Product Name	Cat egor y
		Premier CS3 - 20 Year Term (P+) Essential Guarantee UL - 1 pay P+(\$250K) Essential Guarantee UL - p100 P+ (\$250K) Essential Guarantee UL - p65 P+ (\$250K) Essential Guarantee UL - 20p P+ (\$250K) Essential Guarantee UL - 10p P+ (\$250K)) P) Q) R
M EL		Executive CS3 - 10 Year Term Executive CS3 - 15 Year Term Executive CS3 - 20 Year Term Essential Guarantee UL - 1 pay (\$25K) Essential Guarantee UL - p100 (\$25K) Essential Guarantee UL - p65 (\$25K) Essential Guarantee UL - 20p (\$25K) Essential Guarantee UL - 20p (\$25K)) P) Q
M EP		Essential Guarantee UL - 10p (\$25K) Executive CS3 - 10 Year (P+) Executive CS3 - 15 Year (P+) Executive CS3 - 20 Year (P+) Essential Guarantee UL - 1 pay P+ (\$25K) Essential Guarantee UL - p100 P+ (\$25K) Essential Guarantee UL - p65 P+ (\$25K) Essential Guarantee UL - 20p P+ (\$25K) Essential Guarantee UL - 10p P+ (\$25K)	3 4 5 0 P Q R
M NN	M NM	Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year Advantage Elite Term Life - 30 Year	2 3 4 5 7
M NP		Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus) Advantage Elite Term - 30 Year (Plus)	2 3 4 5 7
MOTB	MOTO	Value Term Plus - 40-Year (Pf d Best) Value Term Plus - 10-Year (Pf d Best) Value Term Plus - 15-Year (Pf d Best) Value Term Plus - 20-Year (Pf d Best) Value Term Plus - 25-Year (Pf d Best) Value Term Plus - 30-Year (Pf d Best)	0 3 4 5 6 7
MOTO		Value Term Plus - 40-Year Plan Value Term Plus - 10-Year Plan Value Term Plus - 15-Year Plan Value Term Plus - 20-Year Plan Value Term Plus - 25-Year Plan Value Term Plus - 30-Year Plan Value Term Plus - 30-Year Plan	0 3 4 5 6 7
MOTP		Value Term Plus - 40-Year (Pf d Plus) Value Term Plus - 10-Year (Pf d Plus) Value Term Plus - 15-Year (Pf d Plus) Value Term Plus - 20-Year (Pf d Plus) Value Term Plus - 25-Year (Pf d Plus) Value Term Plus - 30-Year (Pf d Plus) Value Term Plus - 30-Year (Pf d Plus)	0 3 4 5 6 7
MLGN	MASM	Term 5G	2

Product Code	Company Code	Product Name	Cat egor y
		Ter m 10G	3
I TOD		Ter m 20G	5
MTGP		Term 5G (Ultra Preferred)	5 2 3 5 3 4 5 7
		Term 10G (Ultra Preferred) Term 20G (Ultra Preferred)	ა 5
MTLI	METL	Guarant eed Level Term 10	3
		Guar ant eed Level Term 15	4
		Guarant eed Level Term 20	5
		Guarant eed Level Term 30	
MTLP		GLT 10 (P+ Elite / R+ Std+)	3 4 5 7
		GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	4
		GLT 20 (P+ Elite / R+ Std+) GLT 30 (P+ Elite / R+ Std+)	5 7
MTRP	MTRU	SelecTerm 10 (Preferred Plus)	3
		Sel ecTerm 15 (Preferred Plus)	4
		SelecTerm 20 (Preferred Plus)	5
		SelecTerm 30 (Preferred Plus)	7
MTRU		SelecTerm 10 (NV, NJ, OR)	3
		SelecTerm 15 (NV, NJ, OR) SelecTerm 20 (NV, NJ, OR)	4
		SelecTerm 30 (NV, NJ, OR)	5 7
MTSP		SelecTerm 10 (Preferred Plus)	3
		SelecTerm 15 (Preferred Plus)	4
		SelecTerm 20 (Preferred Plus)	4 5 7
. = 0		SelecTerm 30 (Preferred Plus)	7
MTSU		Sel ecTer m 10	3
		Sel ecTer m 15 Sel ecTer m 20	4
		Sel ecTer m 30	5 7
MULE	METL	Gtd Advantage UL (2001 CSO / til 12/31) 8
MULP		Gtd Advantage UL (Elite / til 12/31)	8
MJTE		Quarant eed Advant age UL (2001 CSO)	8
MJTP	N 40 ON 4	Guaranteed Advantage UL (2001 CSO/Elite) 8 8 8) 8 2 3
MYGN	MASM	Term 5G (NY) Term 10G (NY)	2
		Term 20G (NY)	_
MYGP		Term 5G (Ultra Preferred / NY)	5 2 3 5 8) 8
		Term 10G (Ultra Preferred / NY)	3
		Term 20G (Ultra Preferred / NY)	5
MUE	METR	Guarant eed Advant age UL (2001 CSO)	8
MYUP	NATI	Guaranteed Advantage UL (2001 CSO/Elite) 8
NATV	NATI	ART - Annual Renewable Term GL-10 - 10 Year Level Term	3
		GL-15 - 15 Year Level Term	4
NATW		ART - Annual Renewable Term (Elite Pfd)	1
		GL-10 - 10 Year (Elite Preferred)	3
		GL-15 - 15 Year (Elite Preferred)	4
NDGA NDGB	NORA	TermGUL - pay to 100 no lapse UL (\$250K) P
NDGP NECA		TermGUL - pay to 100 (\$250K/Super)	P
NFGA		ADDvant age 10 (8/13) ADDvant age 15 (08/13)	3 4
		ADDVAIL age TO (OU/TO)	7

Pr oduct	Code Company Code	e Product Name	Cat egor y
NFGP		ADDvantage 20 (08/13) TermGUL - pay to 100 no lapse UL (\$25K) ADDvantage 10 (Super Pfd / 8/13) ADDvantage 15 (P+ Super Pfd / 08/13) ADDvantage 20 (Super Preferred / 08/13) Taggard 18 200 (\$25K/\$2004)	5 P 3 4 5
NGTV NGTW	NATI	TermGUL - pay to 100 (\$25K/Super) GL-20 - 20 Year Level Term GL-20 - 20 Year (Elite Preferred)	P 5 5
NOTN NOTP	NORM	TT Term 10 - 1 Year Term for 10 Years TT Level Term 20 (issue ages 51+) TT Term 10 - 1 Year for 10 Yrs (Premier	1 5) 1
NOWM		TT Level Term 20 (Premier NT/ages 51+) TT Term 80 - 1 Year R & C Term	5 1
NOMP		TT Level Term 10 TT Level Term 20 TT Term 80 - 1 Year R & C (Premier NT)	3 5 1
		TT Level Term 10 (Premier NT) TT Level Term 20 (Premier NT)	3 5 5 5
NOYN NOYP		TT Level Term 20 (NY)	5 5
NPGA	NORA	TT Level Term 20 (Premier NT / NY) Cust om Guarant ee Gen 5 - 1 pay (\$250K Cust om Guarant ee Gen 5 - p100 (\$250K Cust om Guarant ee Gen 5 - p65 (\$250K Cust om Guarant ee Gen 5 - 20p (\$250K) O) P) Q) R
NPGP		Cust om Quarant ee Gen 5 - 10p (\$250K Cust om Guarant ee Gen 5 - 1 pay P+(\$250K Cust om Quarant ee Gen 5 - p100 P+ (\$250K Cust om Guarant ee Gen 5 - p65 P+ (\$250K Cust om Quarant ee Gen 5 - 20p P+ (\$250K	O P Q R
NUGA		Cust om Quarant ee Gen 5 - 10p P+ (\$250K Cust om Quarant ee Gen 5 - 1 pay (\$25K Cust om Quarant ee Gen 5 - p100 (\$25K Cust om Quarant ee Gen 5 - p65 (\$25K Cust om Quarant ee Gen 5 - 20p (\$25K Cust	O P Q R
NUGP		Cust om Quarant ee Gen 5 - 10p (\$25K Cust om Guarant ee Gen 5 - 1 pay P+ (\$25K Cust om Guarant ee Gen 5 - p100 P+ (\$25K Cust om Guarant ee Gen 5 - p65 P+ (\$25K Cust om Guarant ee Gen 5 - 20p P+ (\$25K Cust o	O P Q R
NVVL	NATW	Custom Guarantee Gen 5 - 10p P+ (\$25K) Your Life(SM) - 10 Year Term Your Life(SM) - 20 Year Term Your Life(SM) - 30 Year Term Your Life No-Lapse Guarantee UL - to 121	3 5 7
NVVP		Your Life No-Lapse Guarantee UL - to 100 Your Life (SM) - 10 Year Term (Pfd Plus) Your Life (SM) - 20 Year Term (Pfd Plus) Your Life (SM) - 30 Year Term (Pfd Plus) Your Life No-Lapse UL - to 121 (Pfd Plus)	8 E 3 5 7 8
NXTV	NATI	Your Life No-Lapse UL - to 100 (Pfd Plus L-15 - 15 Year Level Term) E 4

Product Code	Company Code	Product Name	Cat egor y
NXTW		L-20 - 20 Year Level Term L-15 - 15 Year (Elite Preferred)	5 4
IVXIVV		L-20 - 20 Year (Elite Preferred)	5
NYLA	NEVY	Indet er minat e Pr emium Ter m	1
		Five Year Term	2
	A IC \ A 77	20/10 Year Term	2 5 3 1 2 5 3 1
NYLP	NEWZ NEWY	Term to Age 90 - 10 Year Level Term	3
NILP	INE V VI	Indeterminate Premium Term (Select Pfd) Five Year Term (Select Preferred)	1
		20/10 Year Term (Select Preferred)	5
	NEVZ	Term to Age 90 - 10 Year (Select Pfd)	3
NYLS	NEVY	Indeterminate Premium Term (Smoker)	
NYMA		20 Year Level Term (20LT)	5
NYMP	NIATI	20 Year Level Term (20LT) (Select Pfd)	5 5 3
NYTV	NATI	GL-10 - 10 Year Level Term (NY) GL-15 - 15 Year Level Term (NY)	3
		GL-20 - 20 Year Level Term (NY)	4 5 3
NYTW		GL-10 - 10 Year (Elite Preferred/NY)	3
		GL-15 - 15 Year (Elite Preferred/NY)	4
		GL-20 - 20 Year (Elite Preferred/NY)	5 3
NYWL	NATW	Your Life (SM) - 10 Year Term (NY)	3
		Your Life (SM) - 20 Year Term (NY)	5 7
		YourLife(SM) – 30 Year Term (NY) YourLife No-Lapse UL – to 121 (NY)	/ 8
NYWP		Your Life (SM) - 10 Year Term (P+ / NY)	8 3
		Your Life (SM) - 20 Year Term (P+ / NY)	5
		YourLife(SM) - 30 Year Term (P+ / NY)	7
		Your Life No-Lapse UL - to 121 (P+/NY)	8
NYYA	NEWY	Five Year Term (NY)	2
		Term Life to 70 (20/10 Year Term - NY) Term Life to age 70 (NY - ages 51+)	5 F
NYYP		Five Year Term (Select Preferred / NY)	2
141 11		20/10 Year Term (Select Preferred/NY)	5
		Term Policy to 70 (51+ Select Pfd - NY)	5 F
NZTV	NATI	L-15 - 15 Year Level Term (NY)	4
N 1771 A /		L-20 - 20 Year Level Term (NY)	5
NZTW		L-15 - 15 Year (Elite Preferred/NY) L-20 - 20 Year (Elite Preferred/NY)	4 5
CCNC	OCCI	ULTI MATE TERM 10 - 10 Year Term	3
OMIVI	OHI N	Term 15 Plus (Series VI)	4
		Term 20 Plus (Series VI)	5
OMWN		Term 15 Plus (P+ Super Pfd / R+ Select)	
ON 4 / 1		Term 20 Plus (P+ Super Pfd / R+ Select)	
OMYJ		Term 15 (Series VI) Term 20 (Series VI)	4 5
OMYN		Term 15 (P+ Super Pfd / R+ Select)	3 4
J		Term 20 (P+ Super Pf d / R+ Select)	5
ONWJ		Term 10 Plus (Series VI)	3
ONW		Term 10 Plus (P+ Super Pfd / R+ Select)	
ONYJ		Term 10 (Series VI)	3
ONYN		Term 10 (P+ Super Pf d/ R+ Select)	3

Product Code	Company Code	Product Name	Cat egor y
OXFO PACL	OXFO PACL	Assurance Financial Expense Whole Life Pacific-ART - Annual Renewable Term Pacific-10 - 10 Year Renewable Pacific-20 - 20 Year Renewable	8 1 3 5
PACN		Pacific-ART - ART (Preferred Plus) Pacific-10 - 10 Year (Preferred Plus) Pacific-20 - 20 Year (Preferred Plus)	1 3 5
PACS		Pacific-ART - ART (Super Preferred) Pacific-10 - 10 Year (Super Preferred) Pacific-20 - 20 Year (Super Preferred)	1 3 5 3
PAGI PAI C	PACI	Ten Year Term One Year Term Plus	1
PANA PANP	PANA	5-Year Level Term Sentinel Series 10 (Preferred Plus)	2 3
PANS		Sentinel Series 20 (Preferred Plus) Sentinel Series 10 - 10-Year Term Sentinel Series 20 - 20-Year Term	2 3 5 3 5 3 1
PATN PAUL	PAUL	10-Year Level Term Selector 1 - 1 Year Term	3 1
PAXP	PANA	Selector 10 - 10 Year Term Sentinel Series 20/10 (Preferred Plus)	
PAXS		Sentinel Series 20/10 - 20-Year Term	5
PENB	PENN	Quarant eed 10 Year Term (Preferred Best Quarant eed 15 Year Term (Preferred Best Quarant eed 20 Year Term (Preferred Best) 4
PENC		Guarant eed 10 Year Term ` Guarant eed 15 Year Term	3 4
PENP		Quarant eed 20 Year Term Quarant eed 10 Year Term (Preferred Plus Quarant eed 15 Year Term (Preferred Plus Quarant eed 20 Year Term (Preferred Plus) 4
PGNC		Guaranteed Protection UL - gtd to 121	8
PGNP PPEC	PRUC	Quaranteed Protection UL - gtd to 121 P UL Protector with NLG to 121 (250K-999K UL Protector w/NLG to 121 - 20 Pay (250) 8) R
PPES		UL Protector w/NLG to 121 - 10 Pay (250 UL Protector with NLG (250K-999K/Plus UL Protector w/NLG to 121 - (250K/Plus)	8 R
PPFC		UL Protector w/NLG to 121 - (250K/Plus) Term Essential 10 (<250K PruXpress ONLY Term Essential 15 (<250K PruXpress ONLY Term Essential 20 (<250K PruXpress ONLY) 4
PPFS		Term Essential 30 (<250K PruXpress CNLY UL Protector with NLG to 121 (1000K+) UL Protector w/ NLG to 121 - 20 Pay (\$1m UL Protector w/ NLG to 121 - 10 Pay (\$1m Term Essential 10 (P+ Best / R+ NS+) Term Essential 15 (P+ Best / R+ NS+) Term Essential 20 (P+ Best / R+ NS+) Term Essential 30 (P+ Best / R+ NS+) UL Protector with NLG (1000K / Plus)	7 8 R

Pr oduct Code	Company Code	Product Name	Cat egor y
PPUC		UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) Term Elite 10 (<250K PruXpress ONLY/WA Term Elite 15 (<250K PruXpress ONLY/WA Term Elite 20 (<250K PruXpress ONLY/WA Term Elite 30 (<250K PruXpress ONLY/WA) 4) 5
PPUS		UL Protector with NLG to 121 (1000K+) UL Protector w/NLG to 121 - 20 Pay (\$1m UL Protector w/NLG to 121 - 10 Pay (\$1m Term Elite 10 (P+ Best / R+ NS+ / WA) Term Elite 15 (P+ Best / R+ NS+ / WA) Term Elite 20 (P+ Best / R+ NS+ / WA) Term Elite 30 (P+ Best / R+ NS+ / WA) UL Protector with NLG (1000K / Plus)	8 R S 3 4 5 7 8
PPWC		UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) Term Essential 10 (<250K PruXpress / WA Term Essential 15 (<250K PruXpress / WA Term Essential 20 (<250K PruXpress / WA	R S) 3) 4) 5
PPWS		Term Essential 30 (<250K PruXpress / WA Term Essential 10 (P+ Best / R+ NS+ / WA Term Essential 15 (P+ Best / R+ NS+ / WA) 3
PPYC	PRW	Term Essential 20 (P+ Best / R+ NS+ / WA Term Essential 30 (P+ Best / R+ NS+ / WA Term Elite 10 (NY/ <250K PruXpress ONLY Term Elite 15 (NY/ <250K PruXpress ONLY Term Elite 20 (NY/ <250K PruXpress ONLY) 7) 3) 4) 5
PPYS		Term Elite 30 (NY/<250K PruXpress ONLY UL Protector with NLG to 121 (250K-999K PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/NLG to 121 - 20 Pay (250 UL Protector w/NLG to 121 - 10 Pay (250 Term Elite 10 (NY/P+Best/R+NS+) Term Elite 15 (NY/P+Best/R+NS+) Term Elite 20 (NY/P+Best/R+NS+) Term Elite 30 (NY/P+Best/R+NS+) UL Protector with NLG (250K-999K/Plus PruLife ROP 15 (P+Best/R+NS+) PruLife ROP 20 (P+Best/R+NS+)	J K M R S 3 4 5 7
PRAJ PRAK	PROA	PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/ NLG to 121 - (250K/ Plus) UL Protector w/ NLG to 121 - (250K/ Plus) Empire Term - 10 Year Empire Term - 15 Year Empire Term - 20 Year Empire Term - 25 Year Empire Term - 10 Year (Super Preferred	M R S 3 4 5 6
		Empire Term - 15 Year (Super Preferred Empire Term - 20 Year (Super Preferred) 4

Product Code	Company Code	Product Name	Cat egor y
PRCI	PRI N	Empire Term - 25 Year (Super Preferred 10-Year Term 15-Year Term 20-Year Term	6 3 4 5 7
PRCP		30- Year Term 10- Year Term (Super Pf d / Super St d) 15- Year Term (Super Pf d / Super St d) 20- Year Term (Super Pf d / Super St d) 30- Year Term (Super Pf d / Super St d)	7 3 4 5 7
PRDI PRDP PRI M	PRI M	30- Year Term (WA) 30- Year Term (Super Pfd / Super Std/WA Cust om Advant age - 10 Year	7
		Cust om Advant age - 15 Year Cust om Advant age - 20 Year Cust om Advant age - 25 Year Cust om Advant age - 30 Year	4 5 6 7
PRI N PRI P		Cust om Advant age - 35 Year Cust om Advant age - 35 Year Cust om Advant age - 10 Year (Pfd Plus) Cust om Advant age - 15 Year (Pfd Plus) Cust om Advant age - 20 Year (Pfd Plus) Cust om Advant age - 25 Year (Pfd Plus)	9 9 3 4 5 6
PRI Q PRTA	PRTC	Cust om Advant age - 30 Year (Pf d Pl us) Cust om Advant age - 35 Year (Pf d Pl us) Cust om Advant age - 35 Year (age 35+/P+ Level Term II - 10 Year	7 9 9 3
PRTB	11110	Level Term II - 15 Year Level Term II - 20 Year LTII - 10 Year (Pf Select, R+ Std+)	4 5 3
PRTC		LTII - 15 Year (Pf Select, R+ Std+) LTII - 20 Year (Pf Select, R+ Std+) LTII - 10 Year (P+)	4 5 3 4 5 3
		LTII - 15 Year (P+) LTII - 20 Year (P+)	4 5
PRUC	PRUC	Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY) Term Elite 20 (<250K PruXpress ONLY) Term Elite 30 (<250K PruXpress ONLY) UL Protector with NLG to 121 (250K-999K) PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30	3 4 5 7 8 J K M
PRUS		UL Protector w/NLG to 121 - 20 Pay (250 UL Protector w/NLG to 121 - 10 Pay (250 Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+) Term Elite 30 (P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+)	R S 3 4 5 7

Product Code	Company Code	Product Name	Cat egor y
PRXA	PRTC	PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/ NLG to 121 - (250K/ Plus) UL Protector w/ NLG to 121 - (250K/ Plus) Level Term II - 10/5 Year Level Term II - 15/5 Year	M R S 3
PRXB		Level Term II - 20/5 Year LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (Pf Select, R+ Std+)	5 3 4
PRXC		LTII - 20/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+) LTII - 15/5 Year (P+) LTII - 20/5 Year (P+)	5 3 4 5
PRYM	PRI M	Cust om Protection Series IV - 10 Year Cust om Protection Series IV - 15 Year Cust om Protection Series IV - 20 Year Cust om Protection Series IV - 25 Year Cust om Protection Series IV - 30 Year	3 4 5 6 7
PTVL	PROT	Protective ValueChoice 10 (eff. 02/01) Protective ValueChoice 15 (eff. 02/01) Protective ValueChoice 20 (eff. 02/01) Protective ValueChoice 25 (eff. 02/01)	3 4 5 6 7
PTVP		Protective ValueChoice 30 (eff. 02/01) Protective ValueChoice 10 (Select) Protective ValueChoice 15 (Select) Protective ValueChoice 20 (Select) Protective ValueChoice 25 (Select) Protective ValueChoice 30 (Select)	7 3 4 5 6 7
PVLL		Protective ValueChoice 10 (til 01/31) Protective ValueChoice 15 (til 01/31) Protective ValueChoice 20 (til 01/31) Protective ValueChoice 25 (til 01/31) Protective ValueChoice 30 (til 01/31) Protective Centennial GII UL Centennial GII UL - to age 80 Centennial GII UL - to age 85 Centennial GII UL - to age 90 Centennial GII UL - to age 95 Centennial GII UL - to age 100 Centennial GII UL - to age 100 Centennial GII UL - to age 110 Protective Centennial GII - Single Pay Protective Centennial GII UL - pay to 6 Protective Centennial GII UL - 20 Pay Protective Centennial GII UL - 10 Pay Centennial GII UL - to age 65 Centennial GII UL - to age 70	3 4 5 6 7 8 A B C D E G H O Q R S T U
PVLP		Centennial GII UL - to age 75 Protective ValueChoice 10 (Select) Protective ValueChoice 15 (Select) Protective ValueChoice 20 (Select) Protective ValueChoice 25 (Select)	V 3 4 5 6

Product Code	Company Code	Product Name	Cat egor y
		Protective ValueChoice 30 (Select) Protective Centennial GII UL (Select) Centennial GII UL - to age 80 (P+) Centennial GII UL - to age 85 (P+) Centennial GII UL - to age 90 (P+) Centennial GII UL - to age 95 (P+) Centennial GII UL - to age 95 (P+) Centennial GII UL - to age 100 (P+) Centennial GII UL - to age 100 (P+) Centennial GII UL - to age 105 (P+) Protective Centennial GII (Select 1pay Protective Centennial GII (Select 20p Protective Centennial GII (Select 10p Centennial GII UL - to age 65 (P+) Centennial GII UL - to age 65 (P+) Centennial GII UL - to age 70 (P+)	Q) R
PVTA	PRTC	Centennial GII UL – to age 75 (P+) Level Term I – 10 Year Level Term I – 15 Year	V 3 4
PVTB		Level Term I - 20 Year LTI - 10 Year (Pf Select, R+ Std+) LTI - 15 Year (Pf Select, R+ Std+)	5 3 4
PVTC		LTI - 20 Year (Pf Select, R+ Std+) LTI - 10 Year (P+) LTI - 15 Year (P+)	5 3 4
PVXA		LTI - 20 Year (P+) Level Term I - 10/5 Year Level Term I - 15/5 Year	5 3 4
PVXB		Level Term I - 20/5 Year LTI - 10/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (Pf Select, R+ Std+) LTI - 20/5 Year (Pf Select, R+ Std+)	4 5 3 4 5 3 4 5 3 4 5 3 4 5 3
PVXC		LTI - 10/5 Year (P+) LTI - 15/5 Year (P+)	5 3 4 5
PYRA	PYRA	LTI - 20/5 Year (P+) Annual Renewable Term	5 1
PYYC	PRW	Term Essential 10 (NY/ <250K PruXpress)	3
		Term Essential 15 (NY/<250K PruXpress) Term Essential 20 (NY/<250K PruXpr ONLY Term Essential 30 (NY/<250K PruXpress) UL Protector with NLG to 121 (1000K+)	4
PYYS		UL Protector W/NLG to 121 - 20 Pay (\$1n UL Protector W/NLG to 121 - 10 Pay (\$1n Term Essential 10 (NY / P+ Best / R+ NS+ Term Essential 15 (NY / P+ Best / R+ NS+ Term Essential 20 (NY / P+ Best / R+ NS+ Term Essential 30 (NY / P+ Best / R+ NS+ UL Protector with NLG (1000K / Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	R S S S S S S S S S S S S S S S S S S S
RDTP	RELL	UL Protector w/NLG to 121 - (\$1m/Plus) TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select)	S 3 4

Product Code	Company Code	Product Name	Cat egor y
RDTS		TermSmart 20 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select) TermSmart 10 - 10 Year Term TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term	5 7 3 4 5 7 3
RFNS	RELR	TermSmart 30 - 30 Year Term TermSmart 10 - 10 Year Term TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term TermSmart 30 - 30 Year Term TermSmart 30 - 30 Year Term	4 5 7
RFNT		ING Guaranteed Death Benefit UL II TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select) ING Guaranteed Death Benefit UL II Plus	8 3 4 5 7 8
ROTP	RELL	TermSmart 10 - (P+ Super / R+ Select/OR) TermSmart 15 - (P+ Super / R+ Select/OR) TermSmart 20 - (P+ Super / R+ Select/OR) TermSmart 30 - (P+ Super / R+ Select/OR) ING ROP Endowment Term - 20 Year (P+/R+)	3 4 5 7 K
ROTS		ING ROP Endowment Term - 25 Year (P+/R+) ING ROP Endowment Term - 30 Year (P+/R+) TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR) TermSmart 20 - 20 Year Term (OR) TermSmart 30 - 30 Year Term (OR) ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year	M 3 4 5 7 K L
ROYA	ROYA	ING ROP Endowment Term - 30 Year Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term Royal Advantage 10 - 10 Year with ROP Royal Advantage 20 - 20 Year with ROP Royal Advantage 30 - 30 Year with ROP	5 7 I K
ROYP		Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super) Royal Advantage 20 with ROP (Super)	M 3 5 7 I K M
RWTP	RELL	Royal Advantage 30 with ROP (Super) TermSmart 10 - (P+ Super / R+ Select/WA) TermSmart 15 - (P+ Super / R+ Select/WA) TermSmart 20 - (P+ Super / R+ Select/WA)	3 4
RWTS RYNS	RELR	TermSmart 10 - 10 Year Term (WA) TermSmart 15 - 15 Year Term (WA) TermSmart 20 - 20 Year Term (WA) ING ROP Endowment Term - 20 Year	4 5 K
		ING ROP Endowment Term - 25 Year ING ROP Endowment Term - 30 Year	L M

Pr oduct Code	Company Code	Product Name	Cat egor y
RYNT		ING ROP Endowment Term - 20 Year (P+/R+ING ROP Endowment Term - 25 Year (P+/R+ING ROP Endowment Term - 30 Year (P+/R+	L
SAFE SAFS	SYME	Expert - ART (Non-Smoker) Expert - ART (Smoker)	1 1
SAGI	SAGI	Platinum Series 20 Platinum Series 30	5 7
SAGP		Platinum Series 20 (Super Pfd) Platinum Series 30 (Super Pfd)	5 7
SAI Z SAVE	SAVE	Gold Series 10 ZZ Term (ages 66+) T-10/10 - 10 Year Term Guarant eed 10 T-15/15 - 15 Year Term Guarant eed 15 T-20/20 - 20 Year Term Guarant eed 20	3 3 4 5
SAVP		T-25/25 - 25 Year Term Guarant eed 25 T-30/30 - 30 Year Term Guarant eed 30 T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+)	6 7 3 4 5 6
SAZI	SAGI	T-30/30 - 30 Year (P+ / R+) Gold Series 10 ZZ Term Gold Series 20 ZZ Term	7 3 5
SETE SETP	SEDE	Gold Series 30 ZZ Term ING Guaranteed Death Benefit UL II ING Guaranteed Death Benefit UL II Plus	7 8 s 8
SMMP	SEMU	Premier LT Suite 10-Year (P+ / 4/2007) Premier LT Suite 15-Year (P+)	8 3 4
SMMT		Premier LT Suite 20-Year (P+ / 4/2007) Premier LT Suite 10-Year (4/2007) Premier LT Suite 15-Year	5 3 4
SMPP		Premier LT Suite 20-Year (4/2007) LT Protector 10-Year (Preferred Plus) LT Protector 15-Year (Preferred Plus) LT Protector 20-Year (Preferred Plus)	5 3 4 5
SMPT		LT Protector 30-Year (Preferred Plus) LT Protector 10-Year LT Protector 15-Year LT Protector 20-Year	7 3 4 5
SMYP		LT Protector 30-Year LT Protector 10-Year (Pfd Plus / NY) LT Protector 15-Year (Pfd Plus / NY) LT Protector 20-Year (Pfd Plus / NY)	7 3 4 5
SMYT		LT Protector 30-Year (Pfd Plus / NY) LT Protector 10-Year (NY) LT Protector 15-Year (NY) LT Protector 20-Year (NY)	7 3 4 5
STŒ	STON	LT Protector 30-Year (NY) Stonebridge Term - 10 (Pfd Elite) Stonebridge Term - 15 (Pfd Elite) Stonebridge Term - 20 (Pfd Elite) Stonebridge Life - 30 (Pfd Elite)	7 3 4 5 7

Pr oduct	Code	Company Code	Product Name	Cat egor y
STON			St onebridge Term - 20 (Elite / w/ROP) St onebridge Life - 30 (Elite / w/ROP) St onebridge Term - 10 Year St onebridge Term - 15 Year St onebridge Term - 20 Year	K M 3 4 5 7
STOP			St onebridge Term - 30 Year St onebridge Term - 20 Year with ROP St onebridge Term - 30 Year with ROP St onebridge Term - 10 (Pf d Plus) St onebridge Term - 15 (Pf d Plus) St onebridge Term - 20 (Pf d Plus) St onebridge Term - 30 (Pf d Plus)	7 K M 3 4 5 7
STWN			Stonebridge Term - 20 (Pf Plus / w/ROP) Stonebridge Term - 30 (Pf Plus / w/ROP) Simplified Issue Term - 15 Year Simplified Issue Term - 20 Year Simplified Issue Term - 25 Year	M 4 5 6
SUNL		SUNL	Simplified Issue Term - 30 Year Sun Universal Protector Sun Universal Protector - Single Pay Sun Universal Protector - Pay to 100	7 8 O P
SUNP			Sun Universal Protector - 10 Pay Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super) Universal Protector - Pay to 100 (Super)	S 8 0 P
SUNS SUSN		SUNS	Sun Universal Protector - 10 Pay (Super) Select Term to 95 Plus Term 10 - 10 Year Term Term 20 - 20 Year Term	1
SUSP			Preferred Elite Term 10 Preferred Elite Term 20	3 5 3 5
SYMB		SYME	10 Year Level Term (Preferred Best/05) 15 Year Level Term (Preferred Best/05) 20 Year Level Term (Preferred Best/05) 30 Year Level Term (Preferred Best/05)	3 4 5 7
SYME			10 Year Level Term (2005) 15 Year Level Term (2005) 20 Year Level Term (2005)	3 4 5
SYMP			30 Year Level Term (2005) 10 Year Level Term (Preferred Plus/05) 15 Year Level Term (Preferred Plus/05) 20 Year Level Term (Preferred Plus/05)	7 3 4 5
SYNL		SUNN	30 Year Level Term (Preferred Plus/05) Sun Universal Protector Sun Universal Protector - Single Pay Sun Universal Protector - Pay to 100	7 8 O P
SYNP			Sun Universal Protector - 10 Pay Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super) Universal Protector - Pay to 100 (Super) Sun Universal Protector - 10 Pay (Super)	S 8 O P

Product Code	Company Code	Product Name	Cat egor y
SYOB	SYME	10 Year Level Term (Pfd Best / WA) 15 Year Level Term (Pfd Best / WA) 20 Year Level Term (Pfd Best / WA)	3 4 5
SYŒ		30 Year Level Term (Pfd Best / WA) 10 Year Level Term (WA) 15 Year Level Term (WA) 20 Year Level Term (WA)	7 3 4 5 7
SYOP		30 Year Level Term (WA) 10 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Plus / WA) 20 Year Level Term (Pfd Plus / WA)	7 3 4 5
SZMB		30 Year Level Term (Pfd Plus / WA) 10 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Best) 20 Year Level Term (Preferred Best)	7 3 4 5
SZME		30 Year Level Term (Preferred Best) 10 Year Level Term 15 Year Level Term 20 Year Level Term	7 3 4 5
SZMP		30 Year Level Term 10 Year Level Term (Preferred Plus) 15 Year Level Term (Preferred Plus) 20 Year Level Term (Preferred Plus)	7 3 4 5 7
TENIA	TDAO	30 Year Level Term (Preferred Plus)	
TFNA TI AA	TRAO TI AA	Final Expense Insurance Annual Renewable Term Life Insurance	P 1
11700	11700	10- Year Level Term	3
		15-Year Level Term	4
		20-Year Level Term	5 7
TI AP		30-Year Level Term Annual Renewable Term (Preferred Plus)	1
11 🔼		10- Year Level Term (Preferred Plus)	3
		15-Year Level Term (Preferred Plus)	4
		20-Year Level Term (Preferred Plus)	5
TI NIA		30-Year Level Term (Preferred Plus)	7 1
TI NA		Annual Renewable Term Life (NY) 10-Year Level Term (NY)	3
		15- Year Level Term (NY)	4
		20-Year Level Term (NY)	5
TI ND		30-Year Level Term (NY)	7
TI NP		Annual Renewable Term (Pref Plus / NY) 10-Year Level Term (Pref Plus / NY)	1 3
		15-Year Level Term (Pref Plus / NY)	4
		20-Year Level Term (Pref Plus / NY)	5
TLEE	TRAL	30-Year Level Term (Pref Plus / NY) Ultima Champion – 10 Year	7 3
1 LLL	IIVAL	Ultima Champion - 15 Year	4
		Ultima Champion - 20 Year	5
		Ultima Champion - 30 Year	7
		Ultima Champion - 20 Year with ROP Ultima Champion - 30 Year with ROP	K
		OFFINA CHAMPION - 30 feat WITH ROP	M

Pr oduct	Code	Company Code	Product Name	Cat egor y
TLEP			Ultima Champion - 10 (Elite P+/Pfd R+) Ultima Champion - 15 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+) Ultima Champion - 30 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+) Ultima Champion - 30 (Elite P+/Pfd R+)	3 4 5 7 K M
TLUE			Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level Home Protector Elite - 30 Year Level	4 5 6 7
TOCA		TRAO	Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30 TransACE 2007 - No Lapse UL to 121 Trendsetter Super 20 with ROP	1 3 4 5 6 7 8 K
TCCP			Trendsetter Super 30 with ROP Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) TransACE 2007 - No Lapse UL to 121 (P+) Trendsetter Super 20 (Pfd Plus / w/ROP) Trendsetter Super 20 (Pfd Plus / w/ROP)	M 1 3 4 5 6 7 8 K
TCCS			Trendsetter Super 30 (Pfd Plus / w/ROP) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus) Trendsetter Super 20 (Std Plus / w/ROP) Trendsetter Super 30 (Std Plus / w/ROP)	M 3 4 5 6 7 K M
TRCA TRCP TRTU TRUT		TRUS	Trendsetter Super YRT (MD) Trendsetter Super YRT (Plus / MD) TermNet 10-Year Term TermNet 5-Year Term TermNet 15-Year Term	1 1 3 2 4
TWNA TYNA TYSA		TRAO TRAF	Final Expense Insurance (WA) Final Expense Insurance Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25	4 P 1 3 4 5 6 7
TYSP			Trendsetter Super 30 Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus)	7 1 3 4

Pr oduct	Code	Company Code	Product Name	Cat egor y
			Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus)	5 6
			Trendsetter Super 30 (Preferred Plus)	7
TYSS			Trendsetter Super 10 (Standard Plus)	3
			Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus)	4 5
			Trendsetter Super 25 (Standard Plus)	6
			Trendsetter Super 30 (Standard Plus)	7
UNBG		UTST	Sel ect - a- Ter m - 16 Year	F
UNBH			Select - a - Term - 16 Year (Plus)	5 6 7 F F F F F F F F F F F F F F F F F F
UNCG UNCH			Sel ect - a- Term - 17 Year Sel ect - a- Term - 17 Year (Plus)	F =
UNDG			Sel ect - a- Term - 18 Year	F
UNDH			Sel ect - a- Term - 18 Year (Plus)	F
UNEG			Sel ect - a- Ter m - 19 Year	F
UNEH			Select - a - Term - 19 Year (Plus)	F
UNFG UNFH			Sel ect - a- Term - 21 Year Sel ect - a- Term - 21 Year (Plus)	F
UNGG			Sel ect - a- Term - 22 Year	, F
UNGH			Sel ect - a- Ter m - 22 Year (Pl us)	F
UNHG			Sel ect - a- Ter m - 23 Year	F
UNHH		1 FU 10	Select-a-Term - 23 Year (Plus)	F
UNHO UNI G		UTHO UTST	Express Issue Deluxe Whole Life Select-a-Term - 24 Year	8
UNI H		0131	Select - a- Term - 24 Year (Plus)	F
UNJG			Sel ect - a- Ter m - 26 Year	8 F F F
UNJH			Sel ect - a-Term - 26 Year (Pl us)	F
UNKG			Select - a- Term - 27 Year	F
UNKH UNLG			Sel ect - a- Term - 27 Year (Plus) Sel ect - a- Term - 28 Year	F F
UNLH			Sel ect - a- Term - 28 Year (Pl us)	, F
UNLI		UNLA	Annual Renewable Term	1
UNLS		UTST	Sel ect - a- Ter m 10 (Speci al)	F
UNING			Select - a - Term - 29 Year	F F
UNMH UNMS			Select-a-Term - 29 Year (Plus) Select-a-Term 15 (Special)	F
UNNS			Sel ect - a - Ter m 20 (Special)	F
UNOS			Sel ect - a- Ter m 25 (Speci al)	F F
UNPO		UTHO	Express Issue Premier Whole Life	8 F
UNPS UNYN		UTST	Select - a - Term 30 (Special)	⊦ 1
UNYS		UNCE	Keystone Term 1 (NY) Keystone Term 1 (P+ / R+ Select) (NY)	1
UNZP			Keyst one Term 10 (P+ / R+ Select) (NY)	3
			Keyst one Term 15 (P+ / R+ Select) (NY)	
			Keyst one Term 20 (P+ / R+ Select) (NY)	4 5 7
UNZY			Keystone Term 30 (P+ / R+ Select) (NY)	/
UIVLI			Keystone Term 10 (NY) Keystone Term 15 (NY)	3 4 5
			Keystone Term 20 (NY)	5
			Keyst one Term 30 (NY)	7
USED		UTST	Sel ect - a- Ter m - 10 Year	3

Product Code	Company Code	Product Name	Cat egor y
		Sel ect - a- Ter m - 15 Year Sel ect - a- Ter m - 20 Year Sel ect - a- Ter m - 25 Year Sel ect - a- Ter m - 30 Year	4 5 6 7
USEE		ContinUL Extend Plus - no lapse UL Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus)	8 3 4 5 6 7
UTCP	UTOM	Select-a-Term - 30 Year (Plus) ContinUL Extend Plus - no lapse UL (+) Term Life Complete - 15 Year	8
	oraw	Term Life Complete - 20 Year Term Life Complete - 30 Year Term Life Complete - 15 Year with ROP Term Life Complete - 20 Year with ROP	4 5 7 J K
UTED UTEE	UTST	Term Life Complete - 30 Year with ROP ContinUL Extend Plus - no lapse (\$500K) ContinUL Extend Plus - no lapse (+/500K)	M 8
UTEP	UTOM	Term Life Express - 15 Year Term Life Express - 20 Year Term Life Express - 30 Year Term Life Express - 15 Year with ROP Term Life Express - 20 Year with ROP Term Life Express - 30 Year with ROP	4 5 7 J K
UTES UTFG UTFH	UTSU	LTG Ultra-C NY -10 Year (Special) ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus)	M F N N
UTFS UTGC	UNCE	LTG Ultra-C NY -15 Year (Special) Keystone Term 1 Keystone Term 10 Keystone Term 15 Keystone Term 20	F 1 3 4 5 7
UTGG UTGH	UTSU	Keyst one Term 30 ROP Select - a - Term - 22 Year ROP Select - a - Term - 22 Year (Plus)	7 N N
UTGP	UNCE	Keyst one Term 1 (P+ / R+ Select) Keyst one Term 10 (P+ / R+ Select) Keyst one Term 15 (P+ / R+ Select) Keyst one Term 20 (P+ / R+ Select)	1 3 4 5 7
UTGS UTHE	UTSU UTHE	Keystone Term 30 (P+ / R+ Select) LTG Ultra-C NY - 20 Year (Special) ART100 - Annual Renewable Term	F 1
UTHG UTHH	UTSU	Protector Whole Life - Simplified Issue ROP Select-a-Term - 23 Year ROP Select-a-Term - 23 Year (Plus)	8 N N
UTHO	UTHO	Express Issue Term 20 Express Issue Term 30 Premier Term 20 (with ROP)	5 7 K
UTHS	UTSU	Premier Term 30 (with ROP) LTG Ultra-C NY -30 Year (Special)	M F

Pr oduct Code	Company Code	Product Name	Cat egor y
иті с	UNCE	Keyst one Term 15 (CA, IN, OR, PA) Keyst one Term 20 (CA, IN, OR, PA) Keyst one Term 30 (CA, IN, OR, PA)	4 5 7
UTI G	UTSU	ROP Select-a-Term - 24 Year	N
UTI H UTI P	UNCE	ROP Select - a - Term - 24 Year (Plus) Keystone Term 15 (P+/R+) (CA, IN, PA&OR)	N 4
		Keyst one Term 20 (P+/R+) (CA, IN, OR, PA) Keyst one Term 30 (P+/R+) (CA, IN, PA, OR)	5 7
UTI S UTJG	UTSU	ROPTerm NY - 15 Year (Special / 2006) ROP Select - a - Term - 26 Year	F N
UTJH UTJS		ROP Select-a-Term - 26 Year (Plus) ROPTerm NY - 20 Year (Special / 2006)	N F
UTKG		ROP Select - a-Term - 27 Year	N
UTKH UTLG		ROP Select - a - Term - 27 Year (Plus) ROP Select - a - Term - 28 Year	N N
UTLH UTMG		ROP Select - a - Term - 28 Year (Plus) ROP Select - a - Term - 29 Year	N N
UTMH		ROP Select-a-Term - 29 Year (Plus)	N
UTNG UTNH		ROP Select - a - Term - 31 Year ROP Select - a - Term - 31 Year (Plus)	N N
UTOG UTOH		ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year (Plus)	N N
UTPG		ROP Select - a - Term - 33 Year	N
UTPH UTPP	UTOM	ROP Select-a-Term - 33 Year (Plus) Term Life Answers 10	N 3
		Term Life Answers 15	4
		Term Life Answers 20 Term Life Answers 30	5 7
		GUL Complete - Guaranteed to 120 GUL Complete - Single Pay	8 O
		GUL Complete - Pay to 100	Р
		GUL Complete - pay to 65 GUL Complete - 20 Pay	Q R
UTPQ		GUL Complete - 10 Pay Term Life Answers 10 (Plus)	R S 3
OII Q		Term Life Answers 15 (Plus)	4
		Term Life Answers 20 (Plus) Term Life Answers 30 (Plus)	5 7
		GUL Complete - Guaranteed to 120 (Plus) 8
		GUL Complete - Single Pay (Plus) GUL Complete - Pay to 100 (Plus)	O) P
		GUL Complete - pay to 65 (Plus) GUL Complete - 20 Pay (Plus)	Q R
LITCO	LECLI	GUL Complete - 10 Pay (Plus)	S
UTQG UTQH	UTSU	ROP Select-a-Term - 34 Year ROP Select-a-Term - 34 Year (Plus)	N N
UTQS UTRG		ROP Select - a - Term - 15 Year (Special) ROP Select - a - Term - 35 Year	F N
UTRH		ROP Select-a-Term - 35 Year (Plus)	N
UTRS UTSS		ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 25 Year (Special)	F F

Pr oduct Code	Company Code	Product Name	Cat egor y
UTTS UTYD	UTST	ROP Select-a-Term - 30 Year (Special) ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year	F J K L M
		Sel ect - a - Term - Level to 65 (08/01) Sel ect - a - Term - Level to 70 Sel ect - a - Term - Level to 75 ROP Sel ect - a - Term - Level to 65 ROP Sel ect - a - Term - Level to 70	T U V W X
UTYE		ROP Select-a-Term - Level to 75 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus)	Y J K L M
		Sel ect - a - Term - Level to 65 (Plus) Sel ect - a - Term - Level to 70 (Plus) Sel ect - a - Term - Level to 75 (Plus) ROP Sel ect - a - Term - Level to 65 (Plus)	T U V W
MCJJ	WECO	ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus) Focus Term 10 - 10 Year (eff. 02/01) Focus Term 15 - 15 Year (eff. 02/01) Focus Term 20 - 20 Year (eff. 02/01)	X Y 3 4 5
WCJK		Focus Term 25 - 25 Year (eff. 02/01) Focus Term 30 - 30 Year (eff. 02/01) Focus Term 10 - 10 Year (Super Pfd) Focus Term 15 - 15 Year (Super Pfd) Focus Term 20 - 20 Year (Super Pfd)	6 7 3 4 5
WDCJ		Focus Term 25 - 25 Year (Super Pfd) Focus Term 30 - 30 Year (Super Pfd) Focus Term 10 - 10 Year (til 01/31) Focus Term 15 - 15 Year (til 01/31)	6 7 3 4
		Focus Term 20 - 20 Year (til 01/31) Focus Term 25 - 25 Year (til 01/31) Focus Term 30 - 30 Year (til 01/31) LifeTime Platinum III LifeTime Platinum III - to age 80	5 6 7 8 A
		LifeTime Platinum III - to age 85 LifeTime Platinum III - to age 90 LifeTime Platinum III - to age 95 LifeTime Platinum III - to age 100 LifeTime Platinum III - to age 105	B C D E G
		LifeTime Platinum III - to age 110 LifeTime Platinum III 8/09 - Single Pay LifeTime Platinum III - Pay to 65 LifeTime Platinum III - 20 Pay	H O Q R
		LifeTime Platinum III - 10 Pay LifeTime Platinum III - to age 65 LifeTime Platinum III - to age 70 LifeTime Platinum III - to age 75	S T U V

Pr oduct	Code	Company Code	Product Name	Cat egor y
WDCK			Focus Term 10 - 10 Year (Super Pfd) Focus Term 15 - 15 Year (Super Pfd) Focus Term 20 - 20 Year (Super Pfd) Focus Term 25 - 25 Year (Super Pfd) Focus Term 30 - 30 Year (Super Pfd) LifeTime Platinum III (Super Pfd) LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 85 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 95 (P+) LifeTime Platinum III - to age 100 (P+ LifeTime Platinum III - to age 100 (P+ LifeTime Platinum III - to age 110 (P+ LifeTime Platinum III (Select one pay) LifeTime Platinum III (Select 20 pay) LifeTime Platinum III (Select 10 pay)	G H O Q R
			LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 70 (P+) LifeTime Platinum III - to age 75 (P+)	S T U V
WESP		WEST	10- Year Level Term (Preferred Plus) 15- Year Level Term (Preferred Plus) 20- Year Level Term (Preferred Plus) 30- Year Level Term (Preferred Plus) Return of Premium 20- Year (Pfd Plus)	3 4 5 7 K
WESS			10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred)	3 4 5 7
WEST			Ret urn of Premium 20- Year (Super Pfd) 10- Year Guarant eed Level Term 15- Year Guarant eed Level Term 20- Year Guarant eed Level Term 30- Year Guarant eed Level Term	K 3 4 5 7
WILP		W LP	Return of Premium Term - 20-Year Life Value Term 20 (Plus) Penn Term 10 (Plus) Penn Term 15 (Plus) Penn Term 20 (Plus) Penn Term 30 (Plus)	K 1 3 4 5 7
WILR			Life Umbrella UL 120 - Gtd to 120 (Plus) Life Value Term 20 Penn Term 10 Penn Term 15 Penn Term 20 Penn Term 30 Life Umbrella UL 120 Penn Term 30	1 3 4 5 7
WOLP WOLR WOLS WOMA		WOWA	Life Umbrella UL 120 - Guaranteed to 120 Life Value Term 30 (Plus) Life Value Term 30 Life Value Term 30 (Pfd) Ten Year Renewable and Convertible Term	1 1 1

Pr oduct Code	Company Code	Product Name	Cat egor y
		Twenty Year Convertible Term	5
WOMP		Ten Year R & C Term (Preferred Plus)	3
MDDE	\\r\C	Twenty Year Convertible Term (Pfd Plus)) 5 3
WRRE	WERE	WRL TermPlus - 10 Year WRL TermPlus - 15 Year	3 4
		WRL TermPlus - 20 Year	5
		WRL TermPlus - 30 Year	7
WRRP		WRL TermPlus - 10 (Elite P+/Pfd R+)	3
		WRL TermPlus - 15 (Elite P+/Pfd R+)	4
		WRL TermPlus - 20 (Elite P+/Pfd R+)	4 5 7
		WRL TermPlus - 30 (Elite P+/Pfd R+)	
WTRE		WRL TermPlus - 20 Year with ROP	K
		WRL TermPlus - 30 Year with ROP	M
WTRP		WRL TermPlus - 20 (Pf Plus / w/ROP)	K
MEDO		WRL TermPlus - 30 (Pfd Plus / w/ROP)	M
WTRS		WRL TermPlus - 20 (Elite / w/ROP)	K
WTSP	WEST	WRL TermPlus - 30 (Pfd Elite / w/ROP) eTerm 20 - Level Term (Preferred Plus)	M 5
VVIOI	VLOI	eTerm 30 - Level Term (Preferred Plus)	7
WTSS		eTerm 20 - Level Term (Super Preferred)	
		eTerm 30 - Level Term (Super Preferred	
WTST		eTerm 20 - Guarant eed Level Term	5
		eTerm 30 - Guarant eed Level Term	7