Product Code	Company Code	Product Name	Cat egor y
AAAP	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term 15 Year Level Term 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP) 30 Year Level Term (with ROP) 10 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 21 Year Level Term (Super Pfd/Std Plus 22 Year Level Term (Super Pfd/Std Plus 23 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 26 Year Level Term (Super Pfd/Std Plus 27 Year Level Term (Super Pfd/Std Plus 28 Year Level Term (Super Pfd/Std Plus 29 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 21 Year Level Term (Super Pfd/Std Plus 22 Year Level Term (Super Pfd/Std Plus 23 Year Level Term (Super Pfd/Std Plus) 4) 5) 6) 7) J) K) L
AAI L AGBG AGBH AGCG AGCH AGDG AGDH AGEG AGEH AGFG AGFH AGGG AGHH AGI G AGI H	AM L AMŒ	MegaTerm(NY) 10 - 10 Year Term Sel ect - a - Term - 16 Year Sel ect - a - Term - 16 Year Sel ect - a - Term - 16 Year (Pl us) Sel ect - a - Term - 17 Year Sel ect - a - Term - 17 Year (Pl us) Sel ect - a - Term - 18 Year Sel ect - a - Term - 18 Year Sel ect - a - Term - 18 Year (Pl us) Sel ect - a - Term - 19 Year Sel ect - a - Term - 19 Year (Pl us) Sel ect - a - Term - 19 Year (Pl us) Sel ect - a - Term - 21 Year (Pl us) Sel ect - a - Term - 22 Year Sel ect - a - Term - 22 Year (Pl us) Sel ect - a - Term - 23 Year Sel ect - a - Term - 23 Year (Pl us) Sel ect - a - Term - 24 Year Sel ect - a - Term - 24 Year Sel ect - a - Term - 26 Year Sel ect - a - Term - 26 Year Sel ect - a - Term - 27 Year Sel ect - a - Term - 28 Year (Pl us) Sel ect - a - Term - 28 Year Sel ect - a - Term - 28 Year (Pl us) Sel ect - a - Term - 29 Year Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year Sel ect - a - Term - 29 Year Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 20 (Speci al) Sel ect - a - Term - 25 (Speci al) Term Life 2009 - 10 Year	3
ALSP		Term Life 2009 - 20 Year Term Life 2009 - 30 Year Term Life 2009 - 10 Year (Pfd Plus)	3 5 7 3

Product Code	Company Code	Product Name	Cat egor y
ALSS		Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 30 Year (Pfd Plus) Term Life 2009 - 10 Year (Super) Term Life 2009 - 20 Year (Super)	5 7 3 5 7
ALSU		Term Life 2009 - 30 Year (Super) Term Life 2009 - 10 Year (Ultra) Term Life 2009 - 20 Year (Ultra) Term Life 2009 - 30 Year (Ultra)	7 3 5 7
ALUI ALUS ALW		Generation Planner II (1980 CSO) Generation Planner II (P+ Super/R+ Sel Generation Planner II - U/L no lapse	8
ALWS AMAM	AMAM	Generation Planner II (P+ Super/R+ Sel Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691 Easy Term 30 w/ROP (Simplified 06-9691	3 5 7) K
AMBM		Easy Term 30 w/ ROP (Simplified 07-9734 Easy Term 30 w/ ROP (Simplified 07-9734) K
AMCO	AMCO	Term 10 Level Term Life Term 15 Level Term Life Term 20 Level Term Life	, 3 4 5
AMEH AMFI	AM-10 AMFI	ART - Annual Renewable Term T2 EZ 20 Year T2 EZ 25 Year	1 5 6
AMM	AVI V	T2 EZ 30 Year Advantage Builder Series II w/ NLG 175k Advantage Builder - Single Pay 175k Advantage Builder - Pay to 100 175k Advantage Builder - Pay to 65 175k Advantage Builder - 20 Pay 175k	+ O + P + Q + R
AMMV		Advantage Builder - 10 Pay 175k Advantage Builder Series II (P+) (175k) Advantage Builder - Single Pay (P+/175k Advantage Builder - Pay to 100 (P+/175k Advantage Builder - Pay to 65 (P+/175k Advantage Builder - 20 Pay (P+/175k Advantage Builder - 20 Pay (P+/175k	8 O P Q R
AMP	AMNT	Advantage Builder - 10 Pay (P+/175k ANI CO Select 10 (Plus) ANI CO Select 15 (Plus) ANI CO Select 20 (Plus) ANI CO Select 30 (Plus) ANI CO Select 20 with ROP (Plus) ANI CO Select 30 with ROP (Plus)	3 4 5 7 K
AMNT		ANI CO Select 10 ANI CO Select 15 ANI CO Select 20 ANI CO Select 30 ANI CO Select 20 with ROP	M 3 4 5 7 K
AMSV	AVI V	ANICO Select 30 with ROP Advantage Builder Series III w/NLG	M 8

Pr oduct Cod	e Company Code	Product Name	Cat egor y
AMSW AMTL	АМГА	Advantage Builder Series III w/ NLG (Pallow-Load 10 Year Term Low-Load 20 Year Term Low-Load 30 Year Term	8 3 5 7
AMTP		Low-Load 10 Year Term (Super Preferred Low-Load 20 Year Term (Super Preferred Low-Load 30 Year Term (Super Preferred	d) 3 d) 5
amtv amtw	AVI V	Advantage Builder Series III w/ NLG 175k Advantage Builder Series III (P+) (175k	
AMUN	AMSU	Term Protector Series III - LTP 10/10 Term Protector Series III - LTP 15/15 Term Protector Series III - LTP 20/20	4
AMUS		LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred) LTP 20/20 (P+ Elite / R+ Preferred)	5 3 4 5
AMJV	AVI V	Advantage Builder Series II w/ NLG Advantage Builder - Single Pay Advantage Builder - Pay to 100 Advantage Builder - Pay to 65 Advantage Builder - 20 Pay	8 O P Q R
AMJW		Advantage Builder - 10 Pay Advantage Builder Series II w/NLG (P+) Advantage Builder - Single Pay Advantage Builder - Pay to 100 (P+) Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay Advantage Builder - 10 Pay (P+)	O P Q R
ANNP	AMNT	LTG Universal Life - pay to 100 (Plus)	P
ANNT ARMT	AMSV	LTG Universal Life - pay to 100 Home Mortgage Series - 15/15 year Home Mortgage Series - 20/20 year Home Mortgage Series - 25/25 year Home Mortgage Series - 30/30 year Home Mortgage Series - 15/15 year/ROP Home Mortgage Series - 20/20 year/ROP Home Mortgage Series - 25/25 year/ROP	P 4 5 6 7 J K L
ARQS	AMGG	Home Mortgage Series - 30/30 year/ROP ROP Select - a Term - 15 Year (Special)	M F
ARRG	AMGE	ContinUL Extend Plus - no lapse UL Select-a-Term - Level to 65 (MS & WA) Select-a-Term - Level to 70 (MS & WA)	8 T U
	AMGH	Select-a-Term - Level to 75 (MS & WA) Select-a-Term - 10 Year (MS & WA) Select-a-Term - 15 Year (MS & WA) Select-a-Term - 20 Year (MS & WA) Select-a-Term - 25 Year (MS & WA) Select-a-Term - 30 Year (MS & WA)	V 3 4 5 6
ARRH	AMGE	Continul Extend Plus - no lapse UL (+) Select-a-Term - Level to 65 (Plus/MS&W Select-a-Term - Level to 70 (Plus/MS&W Select-a-Term - Level to 75 (Plus/MS&W	A) T A) U

Product Code	Company Code	Product Name	Cat egor y
	AMGH	Select-a-Term - 10 Year (Plus / MS & WA Select-a-Term - 15 Year (Plus / MS & WA Select-a-Term - 20 Year (Plus / MS & WA Select-a-Term - 25 Year (Plus / MS & WA Select-a-Term - 30 Year (Plus / MS & WA	x) 4 x) 5 x) 6
ARRS ARSG	AMGE	ROP Select-a-Term - 20 Year (Special) Select-a-Term - 10 Year Select-a-Term - 15 Year Select-a-Term - 20 Year Select-a-Term - 25 Year Select-a-Term - 30 Year ContinUL Extend Plus - no lapse (500K) ROP Select-a-Term - 15 Year	F 3 4 5 6 7 8 J
		ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year Select-a-Term - Level to 65 Select-a-Term - Level to 70 Select-a-Term - Level to 75	K L M T U V
ARSH		ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75 Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus)	W X Y 3 4 5
		Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus) ContinUL Extend Plus - no lapse (+/500 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus)	5 6 7 K 8 J K L M
ARSS	AMGG	Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - 25 Year (Special)	T U V W X Y F
ARTS ARXT	AMSV	ROP Select-a-Term - 30 Year (Special) Home Mortgage Series - 15/5 year Home Mortgage Series - 20/5 year Home Mortgage Series - 25/5 year Home Mortgage Series - 30/5 year Home Mortgage Series - 15/5 year/ROP Home Mortgage Series - 20/5 year/ROP	F 4 5 6 7 J K
ASFG ASFH ASGG	AMGG	Home Mortgage Series - 25/5 year/ROP Home Mortgage Series - 30/5 year/ROP ROP Select - a - Term - 21 Year ROP Select - a - Term - 21 Year (Plus) ROP Select - a - Term - 22 Year	L M N N

Product C	code Company	Code	Product Name	Cat egor y
ASGH ASHG			ROP Select - a - Term - 22 Year (Plus) ROP Select - a - Term - 23 Year	N N
ASHH ASI G			ROP Select - a - Term - 23 Year (Plus) ROP Select - a - Term - 24 Year	N N
ASI H ASJG			ROP Select-a-Term - 24 Year (Plus) ROP Select-a-Term - 26 Year	N N
ASJH ASKG			ROP Select - a - Term - 26 Year (Plus) ROP Select - a - Term - 27 Year	N N
ASKH ASLG			ROP Select - a - Term - 27 Year (Plus) ROP Select - a - Term - 28 Year	N N
ASLH ASMG			ROP Select - a - Term - 28 Year (Plus) ROP Select - a - Term - 29 Year	N N
ASMH ASNG			ROP Select - a - Term - 29 Year (Plus) ROP Select - a - Term - 31 Year	N N
ASNH ASOG ASOH			ROP Select - a - Term - 31 Year (Plus) ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year (Plus)	N N
ASPG ASPH			ROP Select - a - Term - 32 Year (Plus) ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year (Plus)	N N N
ASQG ASQH			ROP Select - a - Term - 34 Year ROP Select - a - Term - 34 Year (Plus)	N N
ASRG ASRH			ROP Select - a - Term - 35 Year ROP Select - a - Term - 35 Year (Plus)	N N
ASSP	ASSU		Term 350 Plus - 10-year Term (Pfd Plus Term 350 Plus - 15-year Term (Pfd Plus) 3
			Term 350 Plus - 20-year Term (Pfd Plus Term 350 Plus - 30-year Term (Pfd Plus) 5
ASSU			Term 350 Plus - 10-year Term Term 350 Plus - 15-year Term	3 4
			Term 350 Plus - 20-year Term Term 350 Plus - 30-year Term	5 7
ASTP			Level Benefit W.L Simplified Issue Non Med Term 350 - 10 Year (Select+)	8
			Non Med Term 350 - 15 Year (Select +) Non Med Term 350 - 20 Year (Select +)	4 5
ASTU			Non Med Term 350 - 30 Year (Select+) Non Med Term 350 - 10 Year Level Non Med Term 350 - 15 Year Level	7 3 4
			Non Med Term 350 - 13 Tear Level Non Med Term 350 - 20 Year Level Non Med Term 350 - 30 Year Level	5 7
ASWP			Term 350 Plus - 10-year Term (Plus/WA) Term 350 Plus - 15-year Term (Plus/WA)	3 4
			Term 350 Plus - 20-year Term (Plus/WA) Term 350 Plus - 30-year Term (Plus/WA)	5 7
ASWU			Term 350 Plus - 10-year Term (WA) Term 350 Plus - 15-year Term (WA)	3 4
			Term 350 Plus - 20-year Term (VA) Term 350 Plus - 30-year Term (VA)	5 7
AUOP AURO	AURO		10-Year Term (issue ages 71-75) 10-Year Term	3
AVDP	AVI V		Term 20 (Premier P+ / Standard+ R+ / MD) 5

Pr oduct	Code	Company	Code	Pr oduct	Name	Cat egor y
AVDV				Ter m 20	` ,) 7 5 7
AVI V				10 Year 20 Year 30 Year Guar ant Guar ant Guar ant Guar ant Guar ant Annual 10 Year 20 Year 30 Year	Renewal Term (Premier/Standard+ Term (Premier P+ / Standard+ R+ (Premier P+ / Standard+ R+) Term (Premier P+ / Standard+ R+) ee UL Solution (Premier) ee UL Solution - Single Pay (P+ ee UL Solution - Pay to 100 (P+ ee UL Solution - Pay to 65 (P+ ee UL Solution - 20 Pay (P+ ee UL Solution - 10 Pay (P+ ee UL Solution - 10 Pay (P+ Renewal Term 01-2010 Term 01-2010 Term 01-2010 Term 01-2010	1 3 5 7 8 O P Q R S 1 3 5 7
				Guar ant Guar ant Guar ant Guar ant	ee UL Solution ee UL Solution - Single Pay ee UL Solution - Pay to 100 ee UL Solution - Pay to 65 ee UL Solution - 20 Pay ee UL Solution - 10 Pay	8 O P Q R S
AVNP	,	AVI Y		Guar ant	ee UL Solution (Premier)	S 8
AVNV AVSP	,	AVI V			ee UL Solution ee UL Solution II (Premier)	8 8
AVSV AVUE	,	AVI Y			ee UL Solution Series II Solution Series II w/NLG	8 8
AVUP	,	AVII			Solution Series II w/NLG (P+)	8 1
AVWP	,	AVI V		Annual Ter m 10 Ter m 20	Renewal Term (Premier/Std+/WA) (Premier P+/ Standard+ R+/WA) 3) 5
AVVW					Renewal Term (WA) (WA) (WA)	, 1 3 5 7
AVYE AVYP AVZP	,	AVI Y		Empire Empire Annual Term 10 Term 20	Solution Series II w/NLG 175k+ Solution Series II (P+) (175k) Renewal Term (Premier/Standard+ (Premier P+ / Standard+ R+) (Premier P+ / Standard+ R+)	8 8
AVZV				Annual Ter m 10 Ter m 20		7 1 3 5 7
AXAA	,	AXAC		Equi t ab Equi t ab	Renewable Term (150) le Term 10 (150) le Term 15 (150) le Term 20 (150)	7 1 3 4 5

Pr oduct	Code Company Code	Product Name	Cat egor y
AXAP		Annual Renewable Term (Elite/Plus / 150) Equitable Term 10 (Elite/Plus / 150) Equitable Term 15 (Elite/Plus / 150)	3 4
AXDA AXDP	AXAA	Equitable Term 20 (Elite/Plus / 150) Annual Renewable Term (150) w/10% Annual Renewable Term (Elite/+/150/10%)	5 1 1
AXTA		Annual Renewable Term (150) Equitable Term 10 (150)	1 3
AXTO		Equitable Term 15 (150) Equitable Term 20 (150) TermOne (SM) – One Year Non-Renewable	4 5 1
AXTP		Annual Renewable Term (Elite/Plus / 150) Equitable Term 10 (Elite/Plus / 150)	1 3
AXYA		Equitable Term 15 (Elite/Plus / 150) Equitable Term 20 (Elite/Plus / 150) Annual Renewable Term (151X) w/10%	4 5 1
AXYP AXZA		Annual Renewable Term (Elite/+/151/10%) Annual Renewable Term (151X) Equitable Term 10 (151X)	1 1 3
		Equitable Term 15 (151X) Equitable Term 20 (151X)	4 5
AXZP		Annual Renewable Term (Elite/Plus / 151) Equitable Term 10 (Elite/Plus / 151X) Equitable Term 15 (Elite/Plus / 151X)	3 4
BALT	BALT	Equitable Term 20 (Elite/Plus / 151X) Secure Solution Protector - 10 Year Term Secure Solution Protector - 15 Year Term Secure Solution Protector - 20 Year Term	m 4
BANN	BANN	Secure Solution Protector - 30 Year Teri Life Value Term 20 (Plus) OPTerm 10 - 10 Year Term (Plus)	
		OPTerm 15 - 15 Year Term (Plus) OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus)	4 5 7
BANS		Life Umbrella UL 120 - Gtd`to 120 (Plus) Life Value Term 20 OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term	8 1 3
		OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term Life Umbrella UL 120 - Guaranteed to 120	4 5 7 0 8
BONN		Life Value Term 30 (Plus) OPTerm 10 – 10 Year Term (Plus/OR)	1 3
		OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR) OPTerm 30 - 30 Year Term (Plus/OR)	4 5 7
BONP BONS		Life Value Term 30 (Pfd) Life Value Term 30 OPTerm 10 – 10 Year Term (OR)	1 1 3
		OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR)	4 5

Product Code	Company Code	Product Name	Cat egor y
BOSP BOST CERE CEST CETN	BOST CERE CEST CETN	OPTerm 30 - 30 Year Term (OR) Legacy Whole Life (Elite Plus) Legacy Whole Life 10 Year Level Term Plan 10 Year Level Premium Term Term Guaranteed 10 (CT) Term Guaranteed 15 (CT) Term Guaranteed 20 (CT) Term Guaranteed 25 (CT)	7 P 3 3 4 5 6
CETP		Term Guarant eed 30 (CT) Term Guarant eed 10 (CT / Pf +/ Rg+) Term Guarant eed 15 (CT / Pf + / Rg+) Term Guarant eed 20 (CT / Pf + / Rg+) Term Guarant eed 25 (CT / Pf + / Rg+) Term Guarant eed 30 (CT / Pf + / Rg+)	7 3 4 5 6 7
CI DN	CI NN	LifeHorizons Termsetter 15 (MD)	4
CI DP		LifeHorizons Termsetter 30 (MD) LifeHorizons Termsetter 15 (Sup/Sel/MD	7) 4
CI NIN		LifeHorizons Termsetter 30 (Sup/Sel/MC LifeHorizons Termsetter 10 LifeHorizons Termsetter 15 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 30 Termsetter ROP 15 Year Termsetter ROP 20 Year Termsetter ROP 25 Year (w/ROP)	
CI NP		Termsetter ROP 30 Year (w/ROP) Perpet UL 121 - Pay to 100 LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) Termsetter ROP 15 Year (Sup/Sel) Termsetter ROP 20 Year (Sup/Sel) Termsetter ROP 25 Year (Sup/Sel) Termsetter ROP 30 Year (Sup/Sel)	M P 3 4 5 6 7 J K L M
CI RN CI RP CMOR	CONS	Per pet UL 121 - Pay to 100 (Sup/Sel) Life Horizons UL 120 Life Horizons UL 120 (Select Plus) Conseco Mortgage Term - 10 Year Conseco Mortgage Term - 15 Year Conseco Mortgage Term - 20 Year Conseco Mortgage Term - 30 Year Conseco Mortgage Term - 20 Year	P P 3 4 5 7
COBD COBP	COLL	Conseco Mortgage Term - 20 Tear (W ROP Term Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Pfd Plus) Nautical Term - 20 Year (Pfd Plus) Nautical Term - 30 Year (Pfd Plus)	•

Product Code	Company Code	Product Name	Cat egor y
COBS		Nautical Term - 20 Year with ROP (Pfd+) Nautical Term - 30 Year with ROP (Pfd+) Nautical Term - 10 Year (Super Pfd) Nautical Term - 20 Year (Super Pfd) Nautical Term - 30 Year (Super Pfd) Nautical Term - 30 Year with ROP (Super)	M 3 5 7
COBU		Nautical Term - 20 Year with ROP (Super) Nautical Term - 30 Year with ROP (Super) Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year with ROP	M 3 5 7 K
CCCL	COLL	Nautical Term - 30 Year with ROP Term Line 10 - 10 Year R&C Term	M 3
COEL	COLM	Term Line 15 - 15 Year R&C Term	4
COFL	COLL	CLIC 10 - 10 Year R & C Term	3 5
001.0	COLM	Term Line 20 - 20 Year (Low Band)	5
COLC	COLL	Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term	4 5 8 3 5 3
		Dignified Choice - Classic I Whole Life	8
COLE	COLM	Term Line 10 - 10 Year R&C Term	3
001 5	001.5	Term Line 20 - 20 Year R&C Term	5
COMP	COMP	Term Life Answers 10 Term Life Answers 15	3
		Term Life Answers 20	5
		Term Life Answers 30	7
		GUL Complete - Guaranteed to 120	8
COMS		Term Life Answers 10 (Plus) Term Life Answers 15 (Plus)	3 4
		Term Life Answers 15 (Plus) Term Life Answers 20 (Plus)	5
		Term Life Answers 30 (Plus)	7
		GUL Complete - Guaranteed to 120 (Plus)	
CONP	CONS	Conseco Term - 15 Year (Pfd Plus)	4
		Conseco Term - 20 Year (Pfd Plus) Conseco Term - 30 Year (Pfd Plus)	5 7
		Conseco Term - 20 Year (with ROP/Pfd+)	K
		Conseco Term - 30 Year (with ROP/Pfd+)	M
CONS		Conseco Term - 15 Year	4
		Conseco Term - 20 Year Conseco Term - 30 Year	5 7
		Conseco Term - 20 Year (with ROP)	K
		Conseco Term - 30 Year (with ROP)	M
CONT	COTG	Annual Renewable Term to Age 100	1
COOP	COLU	5 Year Renewable Term Nautical Term – 10 Year (Pfd Plus/OR)	2
	0020	Nautical Term - 20 Year (Pfd Plus/OR)	3 5 7
		Nautical Term - 30 Year (Pfd Plus/OR)	
		Nautical Term - 20 Year with ROP (P+/OR)	
cccs		Nautical Term - 30 Year with ROP (P+/OR) Nautical Term - 10 Year (Super Pfd/OR)	M 3
•		Nautical Term - 20 Year (Super Pfd/OR)	5 5
		Nautical Term - 30 Year (Super Pfd/OR)	7

Product Code	Company Code	Product Name Cat egor y
cocu		Nautical Term - 20 Year with ROP (Sp/OR) K Nautical Term - 30 Year with ROP (Sp/OR) M Nautical Term - 10 Year (OR) 3 Nautical Term - 20 Year (OR) 5 Nautical Term - 30 Year (OR) 7
EM/U	EMPL	Nautical Term - 20 Year with ROP (OR) Nautical Term - 30 Year with ROP (OR) M EMCNL Term - 10 Year EMCNL Term - 15 Year EMCNL Term - 20 Year 5
EM/V		EMCNL Term - 20 Year 5 EMCNL Term - 30 Year 7 EMCNL Term - 10 Year (Pfd Plus) 3 EMCNL Term - 15 Year (Pfd Plus) 4 EMCNL Term - 20 Year (Pfd Plus) 5 EMCNL Term - 30 Year (Pfd Plus) 7
FI CE	FI RD	Simple Term - 10 Year 3 Simple Term - 15 Year 4 Simple Term - 20 Year 5
FI CP	GEAN	Col ony 10 (OR) 3 Col ony 15 (OR) 4 Col ony 20 (OR) 5
FI CQ		Colony 30 (OR) Lifetime FlexPlus II Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Q Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 10 Pay Colony 10 (P+ Pfd Best / R+ Select / OR) Colony 15 (P+ Pfd Best / R+ Select / OR) Colony 20 (P+ Pfd Best / R+ Select / OR) Colony 30 (P+ Pfd Best / R+ Select / OR) Lifetime FlexPlus II (P+ Best / R+ Select) Lifetime FlexPlus II - Single Pay (P+/R+ Lifetime FlexPlus II - Pay to 65 (P+/R+) Lifetime FlexPlus II - 20 Pay (P+/R+) R
FI CS		Lifetime FlexPlus II - 10 Pay (P+/R+) S Colony 10 (Standard / OR) 3 Colony 15 (Standard / OR) 4 Colony 20 (Standard / OR) 5
FI RA	FI RA	
FI RB		Low-Load 10 Year Term 3 Low-Load 20 Year Term 5 Low-Load 10 Year Term (Super Preferred) 3 Low-Load 20 Year Term (Super Preferred) 5
FLMM	FI DL	Rapid Decision Mortgage Term - 40 Year 0 Rapid Decision Mortgage Term - 15 Year 4 Rapid Decision Mortgage Term - 20 Year 5
FLRM		Rapid Decision Mortgage Term - 30 Year 7 Rapid Decision Term - 5 Year 2 Rapid Decision Term - 10 Year 3

Pr oduct Code	Company Code	Product Name	Cat egor y
FRCP	ŒAN	Rapid Decision Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Term - 30 Year Colony 10 Colony 15 Colony 20	4 5 7 3 4 5
FRCQ		Col ony 30 Col ony 10 (P+ Pf d Best / R+ Sel ect) Col ony 15 (P+ Pf d Best / R+ Sel ect) Col ony 20 (P+ Pf d Best / R+ Sel ect) Col ony 30 (P+ Pf d Best / R+ Sel ect)	7 3 4 5 7
FRCS		Col ony 10 (St andar d) Col ony 15 (St andar d) Col ony 20 (St andar d) Col ony 30 (St andar d)	3 4 5 7
FRUP		Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) CenGuard UL - no Lapse UL to 100	3 4 5 7 E
FRUQ		GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	G 3 4 5 7 E G
FRXP		GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (50K-199K / ages 66+ Colony Term UL 15 (50K-199K / ages 61+ Colony Term UL 20 (50K-199K / age 56+) Colony Term UL 30 (50K-199K / ages 46+) 3) 4 5
FRXQ		Col ony Term UL 10 (50K-199K/66+/P+/R+) Col ony Term UL 15 (50K-199K/61+/P+/R+) Col ony Term UL 20 (50K-199K/56+/P+/R+) Col ony Term UL 30 (50K-199K/46+/P+/R+)	, , , , , , , , , , , , , , , , , , ,
FRYP		Col ony Term UL 10 (200K+) Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+) Col ony Term UL 30 (200K+)	3 4 5 7
FRYQ		Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+) Col ony Term UL 30 (200K+ / P+/R+)	3 4 5 7
FRZP		Col ony Term UL 10 (200K+ / ages 66+) Col ony Term UL 15 (200K+ / ages 61+) Col ony Term UL 20 (200K+ / age 56+) Col ony Term UL 30 (200K+ / ages 46+)	3 4 5 7
FRZQ		Col ony Term UL 10 (200K+ / 66+ / P+/ R+) Col ony Term UL 15 (200K / 61+ / P+/ R+) Col ony Term UL 20 (200K / 56+ / P+/ R+) Col ony Term UL 30 (200K+ / 46+ / P+/ R+)	3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
FTLI	FI RM	Guarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20 Guarant eed Level Term 20	3 4 5
FTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	7 3 4 5
GECP	ŒCA	GLT 30 (P+ Elite / R+ Std+) Sure Term 10 (OR) Sure Term 15 (OR) Sure Term 20 (OR)	7 3 4 5
GECQ		Sure Term 30 (OR) Lifetime FlexPlus II Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 10 Pay Sure Term 10 (P+ Best / R+ Select / OR) Sure Term 15 (P+ Pfd / R+ Select / OR) Sure Term 20 (P+ Best / R+ Select / OR) Sure Term 30 (P+ Best / R+ Select / OR) Lifetime FlexPlus II (P+ Best/R+ Select Lifetime FlexPlus II - Single Pay (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+)	+ O) Q
ŒCS		Lifetime FlexPlus II - 10 Pay (P+/R+) Sure Term 10 (Standard / OR) Sure Term 15 (Standard / OR) Sure Term 20 (Standard / OR)	R S 3 4 5 7
GGCA	GUAR	Sur e Term 30 (Standard / OR) Level Term Gold 10 (extended conv.) Level Term Gold 15 (extended conv.) Level Term Gold 20 (extended conv.)	7 3 4 5 7
GGCE		Level Term Gold 30 (extended conv.) Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.)	3 4 5
GGCP		Level Term Gold 30 (Elite/ext. conv.) Level Term Gold 10 (Pfd Plus/ext. conv Level Term Gold 15 (Pfd Plus/ext. conv Level Term Gold 20 (Pfd Plus/ext. conv) 4) 5
GGLA		Level Term Gold 30 (Pfd Plus/ext. conv Yearly Renewable Term (YRT) Gold Level Term Gold 10 Level Term Gold 15 Level Term Gold 20	1 3 4 5
GGLE		Level Term Gold 30 YRT Gold (Elite) Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite)	7 1 3 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
GGLP		Level Term Gold 30 (Elite) YRT Gold (Preferred Plus) Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus)	7 1 3 4 5
GLEA	GLEA	Level Term Gold 30 (Preferred Plus) Gleaner Term - 10-Year Gleaner Term - 15-Year Gleaner Term - 20-Year Gleaner Term - 30-Year	7 3 4 5
GLEE		Gleaner Term - 10-Year (Elite Pfd) Gleaner Term - 15-Year (Elite Pfd) Gleaner Term - 20-Year (Elite Pfd)	5 7 3 4 5 7
GLES		Gleaner Term - 30-Year (Elite Pfd) Gleaner Term - 10-Year (Super Pfd) Gleaner Term - 15-Year (Super Pfd) Gleaner Term - 20-Year (Super Pfd)	7 3 4 5 7
GOVE	GOVE	Gleaner Term - 30-Year (Super Pfd) Mark X - 10 Year Level Term Mark X - 15 Year Level Term	3 4
GOVP		Mark X - 20 Year Level Term Mark X - 10 Year (Preferred Plus) Mark X - 15 Year (Preferred Plus)	5 3 4
GRAN	GRAN	Mark X - 20 Year (Preferred Plus) Select Choice 10 - 10 Year Level Term Select Choice 15 - 15 Year Level Term Select Choice 20 - 20 Year Level Term	5 3 4 5
GRAP		Select Choice 30 - 30 Year Level Term Select Choice 10 - (Executive Preferred) Select Choice 15 - (Executive Preferred) Select Choice 20 - (Executive Preferred) Select Choice 30 - (Executive Preferred)	4 5
GRCP	GECA	Sure Term 10 Sure Term 15 Sure Term 20 Sure Term 30	7 3 4 5 7
GRCQ		Sure Term 10 (P+ Pf d Best / R+ Select) Sure Term 15 (P+ Pf d Best / R+ Select) Sure Term 20 (P+ Pf d Best / R+ Select) Sure Term 30 (P+ Pf d Best / R+ Select)	3 4 5 7
GRCS		Sur e Ter m 10 (St andar d) Sur e Ter m 15 (St andar d) Sur e Ter m 20 (St andar d) Sur e Ter m 30 (St andar d)	3 4 5 7
GRUP		Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no Lapse UL to 100	3 4 5 7 E
GRUQ		GenGuard UL - no Lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+)	G 3

Product Code	Company Code	Product Name	Cat egor y
		Col ony Term UL 15 (50K-199K / P+/R+) Col ony Term UL 20 (50K-199K / P+/R+) Col ony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	4 5 7 E
GRXP		GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (50K-199K / ages 66+ Colony Term UL 15 (50K-199K / ages 61+ Colony Term UL 20 (50K-199K / age 56+)) 4 5
GRXQ		Col ony Term UL 30 (50K-199K / ages 46+Col ony Term UL 10 (50K-199K/66+/P+/R+)Col ony Term UL 15 (50K-199K/61+/P+/R+)Col ony Term UL 20 (50K-199K/56+/P+/R+)Col ony Term UL 20 (50K-199K/56+/P+/R+)) 7 3 4 5 7
GRYP		Colony Term UL 30 (50K-199K/46+/P+/R+) Colony Term UL 10 (200K+) Colony Term UL 15 (200K+) Colony Term UL 20 (200K+)	7 3 4 5 7
GRYQ		Colony Term UL 30 (200K+) Colony Term UL 10 (200K+ / P+/R+) Colony Term UL 15 (200K+ / P+/R+) Colony Term UL 20 (200K+ / P+/R+)	7 3 4 5 7
GRZP		Col ony Term UL 30 (200K+ / P+/R+) Col ony Term UL 10 (200K+ / ages 66+) Col ony Term UL 15 (200K+ / ages 61+) Col ony Term UL 20 (200K+ / age 56+)	7 3 4 5 7
GRZQ		Col ony Term UL 30 (200K+ / ages 46+) Col ony Term UL 10 (200K+ / 66+ / P+/ R+) Col ony Term UL 15 (200K / 61+ / P+/ R+) Col ony Term UL 20 (200K / 56+ / P+/ R+) Col ony Term UL 30 (200K / 46+ / P+/ R+)	3 4 5
GYXP GYXT GZUP	GENY	Colony Term UL 30 (200K+ / 46+ /P+/R+) Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - Pay to 65 Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse UL to 105	
GZUQ		Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) CenGuard UL - no lapse to 100 (P+/R+)	3 4 5 7 E G
GZXP		GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (50K-199K / ages 66+ Colony Term UL 15 (50K-199K / ages 61+ Colony Term UL 20 (50K-199K / age 56+)) 3) 4 5
GZXQ		Col ony Term UL 30 (50K-199K / ages 46+Col ony Term UL 10 (50K-199K/66+/P+/R+)Col ony Term UL 15 (50K-199K/61+/P+/R+)Col ony Term UL 20 (50K-199K/56+/P+/R+)Col ony Term UL 30 (50K-199K/46+/P+/R+)) 7 3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
GZYP		Col ony Term UL 10 (200K+) Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+)	3 4 5
GZYQ		Colony Term UL 30 (200K+) Colony Term UL 10 (200K+ / P+/R+) Colony Term UL 15 (200K+ / P+/R+) Colony Term UL 20 (200K+ / P+/R+)	7 3 4 5 7
GZZP		Col ony Term UL 30 (200K+ / P+/R+) Col ony Term UL 10 (200K+ / ages 66+) Col ony Term UL 15 (200K+ / ages 61+) Col ony Term UL 20 (200K+ / age 56+)	7 3 4 5 7
GZZQ		Col ony Term UL 30 (200K+ / ages 46+) Col ony Term UL 10 (200K+ / 66+ / P+/ R+) Col ony Term UL 15 (200K / 61+ / P+/ R+) Col ony Term UL 20 (200K / 56+ / P+/ R+)	3 4 5
HARB	HART	Colony Term UL 30 (200K+ / 46+ / P+/ R+) Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best	7) 3) 4
HARP		Hartford Bi centenni al Term 30 (Pf Best Hartford Bi centenni al Term 10 (Pf d+) Hartford Bi centenni al Term 15 (Pf d+) Hartford Bi centenni al Term 20 (Pf d+)) 7 3 4 5
HART		Hartford Bicentennial Term 30 (Pfd+) Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20	7 3 4 5
HAUP HAUT HAYB	HARY	Hartford Bicentennial Term 30 Hartford Bicentennial Freedom UL (P+) Hartford Bicentennial Freedom UL Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best) 4
HAYP		Hartford Bi centenni al Term 30 (Pf Best Hartford Bi centenni al Term 10 (Pf d+) Hartford Bi centenni al Term 15 (Pf d+) Hartford Bi centenni al Term 20 (Pf d+)	,
HAYT		Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20	3 4 5
HOUS	HOUS	Hartford Bicentennial Term 30 Simple Term - 10 Year Simple Term - 15 Year Simple Term - 20 Year	7 3 4 5
HYUP HYUT	HARY	Simple Term - 30 Year Hartford Bicentennial Freedom UL (P+) Hartford Bicentennial Freedom UL	7 8 8
I LLI	I LLI	10-Year Term 15-Year Term 20-Year Term	3 4 5

Product Code	Company Code	Product Name	Cat egor y
I LLP		30-Year Term Life Foundations Whole Life - Continuou 15-Year Term (with ROP) 20-Year Term (with ROP) 30-Year Term (with ROP) 10-Year Term (Super / Ultra Std) 15-Year Term (Super / Ultra Std)	J K M 3 4
		20-Year Term (Super / Ultra Std) 30-Year Term (Super / Ultra Std) 15-Year Term (Super/Ultra Std / w/ROP) 20-Year Term (Super/Ultra Std / w/ROP) 30-Year Term (Super/Ultra Std / w/ROP)	5 7 J K M
I NDU	I NDU	Critical Choice Term - 15 Year Critical Choice Term - 20 Year Critical Choice Term - 30 Year Critical Choice Term - 20 Year (w/ROP)	4 5 7 K
I NXD		Critical Choice Term - 30 Year (w/ROP) Critical Choice Term - 15/5 Year Critical Choice Term - 20/5 Year Critical Choice Term - 30/5 Year Critical Choice Term - 20/5 Year (w/ROP)	M 4 5 7) K
I OFE	I NDE	Critical Choice Term - 30/5 Year (w/ROP Foresters Lifefirst - 10 Year Foresters Lifefirst - 20 Year Foresters Lifefirst - 30 Year	,
I OFP		Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (Plus)	3 5
I ONE		Foresters Lifefirst - 30 Year (Plus) Foresters Lifefirst - 20 Year (non-med) Foresters Lifefirst - 30 Year (non-med) Lifefirst - 20 Year (non-med / w/ROP) Lifefirst - 30 Year (non-med / w/ROP)	7 5 7 K M
JOCK	JACK	Protector 10-Year Term Protector 15-Year Term	3 4 5
JGCP		Protector 20-Year Term Protector 10-Year Term (P+) Protector 15-Year Term (P+) Protector 20-Year Term (P+)	3
JHCP	JOHU	15 Year Level (Super/Std+ with CER) 20 Year Level (Super/Std+ with CER)	4 5 4 5 4 5)
JHCU		15 Year Level Premium Term (with CER)	4
JHGP		20 Year Level Premium Term (with CER) 10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+ Protection UL-G09 (Super/Std+) Protection UL-G09 - 1 Pay (Super/Std+) Protection UL-G09 - 20 Pay (Super/Std+) Protection UL-G09 - 10 Pay (Super/Std+)) 4) 5 8 O
JHGU		10 Year Level Premium Term 15 Year Level Premium Term	R S 3 4

Pr oduct	Code	Company Code	Product Name	Cat egor y
			20 Year Level Premium Term	5
			Protection UL-G09	8
			Protection UL-G09 - Single Pay	0
			Protection UL-G09 - 20 Pay	R
1) (0) 1		LOLIN/	Protection UL-G09 - 10 Pay	S A
JYCN		JOHY	15 Year Level Premium Term (with	
JYCP			20 Year Level Premium Term (with 15 Year Level (Super/Std+ with 6	CER) 5
JICE			20 Year Level (Super/Std+ with (CER) 5
JYYN			10 Year Level Premium Term	3
•			15 Year Level Premium Term	4
			20 Year Level Premium Term	CER) 5 CER) 4 CER) 5 3 4 5 8
			Protection UL-G09	8
			Protection UL-G09 - Single Pay	O
			Protection UL-G09 - 20 Pay	R
JYYP			Protection UL-G09 - 10 Pay 10 Year Level Premium Term (Super	5 r / Ct d ı) 3
JIIF			15 Year Level Premium Term (Super	r / St d+) 3
			20 Year Level Premium Term (Super	r St d+) 5
			Protection UL-G09 (Super/Std+)	['] 8
			Protection UL-G09 - 1 Pay (Super/S	St d+) O
			Protection UL-G09 - 20 Pay (Super/	/ St d+) R
11/71			Protection UL-G09 - 10 Pay (Super/	(Std+) S
JYZN			· •	s 71+) 3
			` •	s 66+) 4 s 61+) 5
JYZP			10 Year Level Term (Super Pf d/ages	R S r / St d+) 3 r / St d+) 4 r St d+) 5 8 St d+) O / St d+) R / St d+) S s 71+) 3 s 66+) 4 s 61+) 5 s 71+) 3
			15 Year Level Term (Super Pf d/ages	
			20 Year Level Term (Super Pf d/ages	s 61+) 5
LBTE		LNBE	TrueTerm - 10 Year	s 66+) 4 s 61+) 5 3 4
			TrueTerm - 15 Year	4
			TrueTerm - 20 Year TrueTerm - 30 Year	5 7
			Legacy Secure 2007 no Lapse UL (1	
LBTP			TrueTerm - 10 Year (P+ Elite, R+	
			TrueTerm - 15 Year (P+ Elite, R+ S	,
			TrueTerm - 20 Year (P+ Elite, R+ S	
			TrueTerm - 30 Year (P+ Elite, R+ S	
LBUE			Legacy Secure 2007 (Pfd Elite / I	
LBUP			Legacy Secure 2007 no Lapse UL (Legacy Secure 2007 (Pfd Elite / Legacy Secure 2007)	Band 2) 8
LBVE			Legacy Secure 2007 no Lapse UL (1	Band 3) 8
LBVP			Legacy Secure 2007 (Pfd Elite / I	Band 3) 8
LDI N		LNNA	LifeElement (SM) Level Term - 10	(MD) 3
			LifeElement (SM) Level Term - 20	Band 2) 8 Band 2) 8 Band 3) 8 Band 3) 8 (MD) 3 (MD) 5 (P+/ MD) 3 (P+/ MD) 5
LDI P			LifeElement (SM) Level Term - 10 ((P+/MD) 3
I () () ()		LNDE	LifeElement (SM) Level Term - 20 ((P+/MD) 5
LGWL		LNBE	TrueTerm - 10 Year (WA) TrueTerm - 15 Year (WA)	3 4
			TrueTerm - 20 Year (WA)	5
			TrueTerm - 30 Year (WA)	7
			•••••	-

Pr oduct Code	Company Code	Product Name	Cat egor y
LGWM		TrueTerm - 10 Year (P+ Elite, R+ Sel/WA) TrueTerm - 15 Year (P+ Elite, R+ Sel/WA) TrueTerm - 20 Year (P+ Elite, R+ Sel/WA) TrueTerm - 30 Year (P+ Elite, R+ Sel/WA)	
LI BB	LI BB	Passport 20 Plus with ROP feature Passport 30 Plus with ROP feature	K M
LI BE LI BP	LI BE LI BB	Annual Renewable Term to Age 75 Passport 20 Plus with ROP feature Elite Passport 30 Plus with ROP feature Elite	1 • K
LI BS	LI BE	RBC ExpressTERM - 10 Year RBC ExpressTERM - 15 Year	3 4
LI DN LI DP	LNNA	RBC ExpressTERM - 20 Year LGUL (May 2008) LGUL (P+ / May 2008)	5 8 8
LILE	LI BE	RBC Level TERM - 10 Year Term RBC Level TERM - 15 Year Term RBC Level TERM - 20 Year Term RBC Level TERM - 30 Year Term	8 8 3 4 5 7
LI LP		RBC Level TERM - 10 Year Term (Plus) RBC Level TERM - 15 Year Term (Plus) RBC Level TERM - 20 Year Term (Plus) RBC Level TERM - 30 Year Term (Plus)	7 3 4 5 7
LI NN LI NP	LNNA	LGUL (P+)	
LI SB	LI BE	RBC ExpressTERM II - 10 Year RBC ExpressTERM II - 15 Year RBC ExpressTERM II - 20 Year RBC ExpressTERM II - 30 Year	8 8 3 4 5 7
LNI N	LNNA	LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year	3 4 5 7
LNI P		LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	3 4 5
LNYN	LNLI	LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year	7 3 4 5 7
LNYP		LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+)	7 3 4 5 7
LONN	LNNA	LifeElement (SM) Level Term - 30 (P+) LifeElement (SM) Level Term - 10 (2008) LifeElement (SM) Level Term - 15 (2008) LifeElement (SM) Level Term - 20 (2008)	7 3 4 5 7
LONP		LifeElement (SM) Level Term - 30 (2008) LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+)	7 3 4 5

Pr oduct Code	e Company Code	Product Name	Cat egor y
LYNN LYNP	LNLI	LifeElement (SM) Level Term - 30 (P+) LGUL LGUL (P+)	7 8 8
M DL	M DT	Premier CS3 - 10 Year Term Premier CS3 - 15 Year Term Premier CS3 - 20 Year Term Essential Guarantee UL - 1 pay (\$250k	3 4 5 () O
		Essential Guarantee UL - p100 (\$250k Essential Guarantee UL - p65 (\$250k Essential Guarantee UL - 20p (\$250k Essential Guarantee UL - 10p (\$250k	Q Q R
M DP		Premier CS3 - 10 Year Term (P+) Premier CS3 - 15 Year Term (P+) Premier CS3 - 20 Year Term (P+)	3 4 5
		Essential Quarantee UL - 1 pay P+(\$250k Essential Quarantee UL - p100 P+ (\$250k Essential Quarantee UL - p65 P+ (\$250k Essential Quarantee UL - 20p P+ (\$250k) P () Q
M EL		Essential Guarantee UL - 10p P+ (\$250k Executive CS3 - 10 Year Term Executive CS3 - 15 Year Term Executive CS3 - 20 Year Term	
		Essential Guarantee UL - 1 pay (\$25k Essential Guarantee UL - p100 (\$25k Essential Guarantee UL - p65 (\$25k	O () P () Q
М ЕР		Essential Quarantee UL - 20p (\$25k Essential Quarantee UL - 10p (\$25k Executive CS3 - 10 Year (P+) Executive CS3 - 15 Year (P+)	
		Executive CS3 - 20 Year (P+) Essential Guarantee UL - 1 pay P+ (\$25k Essential Guarantee UL - p100 P+ (\$25k	5 () O
M NN	M NM	Essential Guarantee UL - p65 P+ (\$25k Essential Guarantee UL - 20p P+ (\$25k Essential Guarantee UL - 10p P+ (\$25k Advantage Elite Term Life - 5 Year	Ŕ) R
IVI ININ	IVI IMIVI	Advantage Elite Term Life – 10 Year Advantage Elite Term Life – 15 Year Advantage Elite Term Life – 20 Year	3 4 5
M NP		Advantage Elite Term Life - 30 Year Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus)	7 2 3 4
MOTB	MOTO	Advantage Elite Term - 20 Year (Plus) Advantage Elite Term - 30 Year (Plus) Value Term Plus - 10-Year (Pfd Best)	5 7 3
MOTO		Value Term Plus - 15-Year (Pfd Best) Value Term Plus - 20-Year (Pfd Best) Value Term Plus - 30-Year (Pfd Best) Value Term Plus - 10-Year Plan	4 5 7 3
		Value Term Plus - 15-Year Plan	4

Product Code	Company Code	Product Name	Cat egor y
MOTP		Value Term Plus - 20-Year Plan Value Term Plus - 30-Year Plan Value Term Plus - 10-Year (Pfd Plus) Value Term Plus - 15-Year (Pfd Plus) Value Term Plus - 20-Year (Pfd Plus)	5 7 3 4 5
MTGN	MASM	Value Term Plus - 30-Year (Pfd Plus) Term 5G Term 10G Term 20G	7 2 3 5
MTGP		Term 5G (Ultra Preferred) Term 10G (Ultra Preferred) Term 20G (Ultra Preferred)	3 3 5
MTLI	METL	Guarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20 Guarant eed Level Term 30	3 4 5 7
MTLP		GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+) GLT 30 (P+ Elite / R+ Std+)	3 4 5 7
MTRP	MTRU	Sel ecTerm 10 (Preferred Plus) Sel ecTerm 15 (Preferred Plus) Sel ecTerm 20 (Preferred Plus) Sel ecTerm 30 (Preferred Plus)	3 4 5 7
MTRU		SelecTerm 10 (NV, NJ, OR) SelecTerm 15 (NV, NJ, OR) SelecTerm 20 (NV, NJ, OR)	3 4 5
MTSP		SelecTerm 30 (NV, NJ, OR) SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus)	7 3 4 5
MTSU		SelecTerm 30 (Preferred Plus) SelecTerm 10 SelecTerm 15 SelecTerm 20 SelecTerm 30	7 3 4 5 7
MULE MULP MUTE MUTP	METL	Gtd Advantage UL (2001 CSO / til 12/31) Gtd Advantage UL (Elite / til 12/31) Guaranteed Advantage UL (2001 CSO) Guaranteed Advantage UL (2001 CSO/Elite	8 8 8
MYGN	MASM	Term 5G (NY) Term 10G (NY) Term 20G (NY)	2 3 5
MYGP		Term 5G (Últra Preferred / NY) Term 10G (Ultra Preferred / NY) Term 20G (Ultra Preferred / NY)	2 3 5
MYUE MYUP	METR	Guaranteed Advantage UL (2001 CSO) Guaranteed Advantage UL (2001 CSO/Elite)	
NATV	NATI	ART - Annual Renewable Term GL-10 - 10 Year Level Term GL-15 - 15 Year Level Term	1 3 4

Product Code	Company Code	Product Name	Cat egor y
NATW		ART - Annual Renewable Term (Elite Pfd) GL-10 - 10 Year (Elite Preferred) GL-15 - 15 Year (Elite Preferred)	1 3 4
NDGA NDGP NFGA	NORA	TermGUL - pay to 100 no lapse UL (\$250K) TermGUL - pay to 100 (\$250K/Super) ADDvantage 10	P 3
		ADDvantage 15 ADDvantage 20 TermGUL - pay to 100 no lapse UL (\$25K)	4 5 P
NFGP		ADDvantage 10 (Super Preferred) ADDvantage 15 (Super Preferred) ADDvantage 20 (Super Preferred)	3 4 5 P
		TermGUL - pay to 100 (\$25K/Super)	Р
NGTV	NATI	GL-20 - 20 Year Level Term	5
NGTW NOTN	NORM	GL-20 - 20 Year (Elite Preferred) TT Term 10 - 1 Year Term for 10 Years	5 1
NOTIN	INCRIVI	TT Level Term 20 (issue ages 51+)	5
NOTP		TT Term 10 - 1 Year for 10 Yrs (Premier)	
		TT Level Term 20 (Prem er NT/ages 51+)	5
NOWM		TT Term 80 - 1 Year R & C Term	1
		TT Level Term 10	3 5
NOWP		TT Level Term 20 TT Term 80 - 1 Year R & C (Premier NT)	5 1
TNOVV		TT Level Term 10 (Premier NT)	3
		TT Level Term 20 (Premier NT)	3 5 5 5
NOYN		TT Level Term 20 (NY)	5
NOYP		TT Level Term 20 (Premier NT / NY)	
NPGA	NORA	Cust om Quarant ee Gen 5 - 1 pay (\$250K)	
		Cust om Guarant ee Gen 5 - p100 (\$250K) Cust om Guarant ee Gen 5 - p65 (\$250K)	
		Cust om Guar ant ee Gen 5 - 20p (\$250K)	
		Cust om Guar ant ee Gen 5 - 10p (\$250K)	
NPGP		Cust om Guar ant ee Gen 5 - 1 pay P+(\$250K)	0
		Cust om Guarant ee Gen 5 - p100 P+ (\$250K)	
		Cust om Quarant ee Gen 5 - p65 P+ (\$250K)	
		Cust om Guarant ee Gen 5 - 20p P+ (\$250K)	
NUGA		Cust om Guarant ee Gen 5 - 10p P+ (\$250K) Cust om Guarant ee Gen 5 - 1 pay (\$25K)	
11001		Cust om Guar ant ee Gen 5 - p100 (\$25K)	
		Cust om Guarant ee Gen 5 - p65 (\$25K)	Q
		Cust om Guar ant ee Gen 5 - 20p (\$25K)	
NII IOD		Cust om Quarant ee Gen 5 - 10p (\$25K)	
NUGP		Cust om Quarant ee Gen 5 - 1 pay P+ (\$25K)	
		Cust om Guarant ee Gen 5 - p100 P+ (\$25K) Cust om Guarant ee Gen 5 - p65 P+ (\$25K)	
		Cust om Guar ant ee Gen 5 - 20p P+ (\$25K)	
		Cust om Guarant ee Gen 5 - 10p P+ (\$25K)	S
NVVL	NATW	Your Life (SM) - 10 Year Term	3 5
		Your Life (SM) - 20 Year Term	5
		Your Life (SM) - 30 Year Term	7
		Your Life No-Lapse Guarantee UL - to 121	8

Pr oduct Code	Company Code	Product Name	Cat egor y
NVWP		Your Life No-Lapse Guarantee UL - to 100 Your Life (SM) - 10 Year Term (Pfd Plus) Your Life (SM) - 20 Year Term (Pfd Plus) Your Life (SM) - 30 Year Term (Pfd Plus) Your Life No-Lapse UL - to 121 (Pfd Plus)	3 5 7) 8
NXTV	NATI	YourLife No-Lapse UL - to 100 (Pfd Plus L-15 - 15 Year Level Term L-20 - 20 Year Level Term) E 4 5
NXTW		L-15 - 15 Year (Elite Preferred) L-20 - 20 Year (Elite Preferred)	4
NYLA	NEVW	Indeterminate Premium Term Five Year Term 20/10 Year Term	5 1 2 5
NYLP	NEVZ NEVY	Term to Age 90 - 10 Year Level Term Indeterminate Premium Term (Select Pfd) Five Year Term (Select Preferred) 20/10 Year Term (Select Preferred)	2 5 3 1 2 5 3 1
NYLS NYMA NYMP	NEVZ NEVY	Term to Age 90 - 10 Year (Select Pfd) Indeterminate Premium Term (Smoker) 20 Year Level Term (20LT) 20 Year Level Term (20LT) (Select Pfd)	
NYTV	NATI	GL-10 - 10 Year Level Term (NY) GL-15 - 15 Year Level Term (NY) GL-20 - 20 Year Level Term (NY)	3 4
NYTW		GL-20 - 20 real Level Term (NT) GL-10 - 10 Year (Elite Preferred/NY) GL-15 - 15 Year (Elite Preferred/NY) GL-20 - 20 Year (Elite Preferred/NY)	5 5 3 4 5 3 4 5 3 7
NYWL	NATW	Your Life(SM) - 10 Year Term (NY) Your Life(SM) - 20 Year Term (NY) Your Life(SM) - 30 Year Term (NY) Your Life No-Lapse UL - to 121 (NY)	
NYWP		Your Life (SM) - 10 Year Term (P+ / NY) Your Life (SM) - 20 Year Term (P+ / NY) Your Life (SM) - 30 Year Term (P+ / NY) Your Life No-Lapse UL - to 121 (P+/NY)	8 3 5 7 8
NYYA	NEVW	Five Year Term (NY) Term Life to 70 (20/10 Year Term - NY) Term Life to age 70 (NY - ages 51+)	2 5 F
NYYP		Five Year Term (Select Preferred / NY) 20/10 Year Term (Select Preferred/NY)	2 5 F
NZTV	NATI	Term Policy to 70 (51+ Select Pfd - NY) L-15 - 15 Year Level Term (NY) L-20 - 20 Year Level Term (NY)	г 4 5
NZTW		L-15 - 15 Year (Elite Preferred/NY) L-20 - 20 Year (Elite Preferred/NY)	4
OCNC OM/VI OM/VN OM/YJ OM/YN ON/WI	OCCI OHI N	ULTI MATE TERM 10 - 10 Year Term Term 10 Plus Term 10 Plus (P+ Super Pfd / R+ Select Term 10 Term 10 (P+ Super Pfd/ R+ Select) Term 15 Plus	5 3 3 3 3 3 4

Product Code	Company Code	Product Name	Cat egor y
ONMN		Term 20 Plus Term 15 Plus (P+ Super Pfd / R+ Select	
ONYJ		Term 20 Plus (P+ Super Pfd / R+ Select Term 15	´ 4
ONYN		Term 20 Term 15 (P+ Super Pfd / R+ Select)	5 4
OXFO PACL	OXFO PACL	Term 20 (P+ Super Pfd / R+ Select) Assurance Financial Expense Whole Life Pacific-ART - Annual Renewable Term Pacific-10 - 10 Year Renewable	5 8 1 3
PACN		Pacific-20 - 20 Year Renewable Pacific-ART - ART (Preferred Plus) Pacific-10 - 10 Year (Preferred Plus)	5 1 3
PACS		Pacific-20 - 20 Year (Preferred Plus) Pacific-ART - ART (Super Preferred) Pacific-10 - 10 Year (Super Preferred)	5 1 3
PAGI PAI C	PACI	Pacific-20 - 20 Year (Super Preferred) Ten Year Term One Year Term Plus	5 3 1
PANA PANP	PANA	5-Year Level Term Sentinel Series 10 (Preferred Plus)	2 3
PANS		Sentinel Series 20 (Preferred Plus) Sentinel Series 10 - 10-Year Term Sentinel Series 20 - 20-Year Term	5 3 5
PATN PAUL	PAUL	10-Year Level Term Selector 1 - 1 Year Term	5 3 5 3 1
PAXP	PANA	Selector 10 - 10 Year Term Sentinel Series 20/10 (Preferred Plus)	3 5 5) 3
PAXS PENB	PENN	Sentinel Series 20/10 - 20-Year Term Guaranteed 10 Year Term (Preferred Best Guaranteed 15 Year Term (Preferred Best	,) 4
PENC		Guarant eed 20 Year Term (Preferred Best Guarant eed 10 Year Term Guarant eed 15 Year Term	5 3 4
PENP		Guarant eed 20 Year Term Guarant eed 10 Year Term (Preferred Plus Guarant eed 15 Year Term (Preferred Plus) 4
PGNC PGNP PPEC	PRUC	Guaranteed 20 Year Term (Preferred Plus Guaranteed Protection UL - gtd to 121 Guaranteed Protection UL - gtd to 121 P UL Protector with NLG to 121 (250K-999K UL Protector w/NLG to 121 - 20 Pay (250	8 + 8) 8) R
PPES		UL Protector w/NLG to 121 - 10 Pay (250 UL Protector with NLG (250K-999K/Plus) UL Protector w/NLG to 121 - (250K/Plus)	8 R
PPFC		UL Protector w/NLG to 121 - (250K/Plus) Term Essential 10 (<250K PruXpress ONLY Term Essential 15 (<250K PruXpress ONLY Term Essential 20 (<250K PruXpress ONLY Term Essential 30 (<250K PruXpress ONLY UL Protector with NLG to 121 (1000K+)) 4) 5

Product Code	Company Code	Product Name	Cat egor y
PPFS		UL Protector w/ NLG to 121 - 20 Pay (\$1m UL Protector w/ NLG to 121 - 10 Pay (\$1m Term Essential 10 (P+ Best / R+ NS+) Term Essential 15 (P+ Best / R+ NS+) Term Essential 20 (P+ Best / R+ NS+) Term Essential 30 (P+ Best / R+ NS+)	
PPUC		UL Protector with NLG (1000K / Plus) UL Protector w/ NLG to 121 - (\$1m/Plus) UL Protector w/ NLG to 121 - (\$1m/Plus) Term Elite 10 (<250K PruXpress ONLY/ WA Term Elite 15 (<250K PruXpress ONLY/ WA Term Elite 20 (<250K PruXpress ONLY/ WA Term Elite 30 (<250K PruXpress ONLY/ WA UL Protector with NLG to 121 (1000K+)	8 R S) 3) 4) 5) 7
PPUS		UL Protector w/NLG to 121 - 20 Pay (\$1m UL Protector w/NLG to 121 - 10 Pay (\$1m Term Elite 10 (P+ Best / R+ NS+ / WA) Term Elite 15 (P+ Best / R+ NS+ / WA) Term Elite 20 (P+ Best / R+ NS+ / WA) Term Elite 30 (P+ Best / R+ NS+ / WA)	
PPWC		UL Protector with NLG (1000K / Plus) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) Term Essential 10 (<250K PruXpress / WA Term Essential 15 (<250K PruXpress / WA	8 R
PPWS		Term Essential 20 (<250K PruXpress / WA Term Essential 30 (<250K PruXpress / WA Term Essential 10 (P+ Best / R+ NS+ / WA Term Essential 15 (P+ Best / R+ NS+ / WA Term Essential 20 (P+ Best / R+ NS+ / WA	7) 3) 4) 5
PPYC	PRW	Term Essential 30 (P+ Best / R+ NS+ / WA Term Elite 10 (NY/ <250K PruXpress ONLY Term Elite 15 (NY/ <250K PruXpress ONLY Term Elite 20 (NY/ <250K PruXpress ONLY Term Elite 30 (NY/ <250K PruXpress ONLY) 3) 4) 5
PPYS		UL Protector with NLG to 121 (250K-999K PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/ NLG to 121 - 20 Pay (250 UL Protector w/ NLG to 121 - 10 Pay (250 Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) Term Elite 30 (NY/P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/ NLG to 121 - (250K/Plus) UL Protector w/ NLG to 121 - (250K/Plus)) 8 J K M) R) 3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
PRAJ	PROA	Empire Term - 10 Year Empire Term - 15 Year Empire Term - 20 Year Empire Term - 25 Year	3 4 5 6
PRAK		Empire Term - 10 Year (Super Preferred) Empire Term - 15 Year (Super Preferred) Empire Term - 20 Year (Super Preferred)	3 4 5
PRCI	PRI N	Empire Term - 25 Year (Super Preferred) 10-Year Term 15-Year Term 20-Year Term	6 3 4 5 7
PRCP		30-Year Term 10-Year Term (Super Pfd / Super Std) 15-Year Term (Super Pfd / Super Std) 20-Year Term (Super Pfd / Super Std)	3 4 5
PRDI	PRI P	30-Year Term (Super Pfd / Super Std) 10-Year Term 15-Year Term 20-Year Term	7 3 4 5
PRDP		30-Year Term 10-Year Term (Super) 15-Year Term (Super) 20-Year Term (Super)	7 3 4 5
PREI PREP PRI M	PRI M	30-Year Term (Super) 30-Year Term (WA) 30-Year Term (Super/WA) Cust om Advant age - 10 Year Cust om Advant age - 15 Year Cust om Advant age - 20 Year Cust om Advant age - 25 Year	7 7 7 3 4 5 6
PRI N PRI P		Cust om Advant age - 30 Year Cust om Advant age - 35 Year Cust om Advant age - 35 Year Cust om Advant age - 10 Year (Pf d Pl us) Cust om Advant age - 15 Year (Pf d Pl us) Cust om Advant age - 20 Year (Pf d Pl us) Cust om Advant age - 25 Year (Pf d Pl us)	7 9 3 4 5 6
PRI Q PRTA	PRTC	Cust om Advant age - 30 Year (Pfd Plus) Cust om Advant age - 35 Year (Pfd Plus) Cust om Advant age - 35 Year (age 35+/P+) Level Term II - 10 Year Level Term II - 15 Year	3 4
PRTB		Level Term II - 20 Year LTII - 10 Year (Pf Select, R+ Std+) LTII - 15 Year (Pf Select, R+ Std+)	5 3 4
PRTC		LTII - 20 Year (Pf Select, R+ Std+) LTII - 10 Year (P+) LTII - 15 Year (P+)	5 3 4
PRUC	PRUC	LTII – 20 Year (P+) Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY)	5 3 4

Product Code	Company Code	Product Name	Cat egor y
PRUS		Term Elite 20 (<250K PruXpress ONLY) Term Elite 30 (<250K PruXpress ONLY) UL Protector with NLG to 121 (250K-999K PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/ NLG to 121 - 20 Pay (250 UL Protector w/ NLG to 121 - 10 Pay (250 Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+) Term Elite 30 (P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/ NLG to 121 - (250K/Plus)	J K M R S 3 4 5 7 8 J K M R
PRXA	PRTC	UL Protector w/NLG to 121 - (250K/Plus) Level Term II - 10/5 Year Level Term II - 15/5 Year	S 3 4
PRXB		Level Term II - 20/5 Year LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (Pf Select, R+ Std+) LTII - 20/5 Year (Pf Select, R+ Std+)	5 3 4
PRXC		LTII - 20/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+) LTII - 15/5 Year (P+) LTII - 20/5 Year (P+)	3 4 5
PRYM	PRI M	Cust om Protection Series IV - 10 Year Cust om Protection Series IV - 15 Year Cust om Protection Series IV - 20 Year Cust om Protection Series IV - 25 Year Cust om Protection Series IV - 30 Year	5 3 4 5 3 4 5 6 7
PTVL	PROT	Protective ValueChoice 10 (eff. 02/01) Protective ValueChoice 15 (eff. 02/01) Protective ValueChoice 20 (eff. 02/01) Protective ValueChoice 25 (eff. 02/01) Protective ValueChoice 30 (eff. 02/01)	3 4 5 6 7
PTVP		Protective ValueChoice 10 (Select) Protective ValueChoice 15 (Select) Protective ValueChoice 20 (Select) Protective ValueChoice 25 (Select)	3 4 5 6
PVLL		Protective ValueChoice 30 (Select) Protective Centennial GII UL Centennial GII UL - to age 80 Centennial GII UL - to age 85 Centennial GII UL - to age 90 Centennial GII UL - to age 95 Centennial GII UL - to age 100 Centennial GII UL - to age 105 Centennial GII UL - to age 110 Protective Centennial GII - Single Pay	7 8 A B C D E G H O

Product Code	Company Code	Product Name	Cat egor y
PVLP		Protective Centennial GII UL - pay to 6 Protective Centennial GII UL - 20 Pay Protective Centennial GII UL - 10 Pay Centennial GII UL - to age 65 Centennial GII UL - to age 70 Centennial GII UL - to age 75 Protective Centennial GII UL (Select) Centennial GII UL - to age 80 (P+) Centennial GII UL - to age 85 (P+) Centennial GII UL - to age 85 (P+) Centennial GII UL - to age 90 (P+) Centennial GII UL - to age 90 (P+) Centennial GII UL - to age 100 (P+) Centennial GII UL - to age 100 (P+) Centennial GII UL - to age 110 (P+) Protective Centennial GII (Select 1pay Protective Centennial GII (Select 1pay Protective Centennial GII (Select 10pay P	RSTUV8ABCDEGHOQRSTU
PVTA	PRTC	Centennial GII UL - to age 75 (P+) Level Term I - 10 Year Level Term I - 15 Year	V 3 4
PVTB		Level Term I - 20 Year LTI - 10 Year (Pf Select, R+ Std+) LTI - 15 Year (Pf Select, R+ Std+)	3 4 5 3 4 5 3 4 5 3 4 5 3 4
PVTC		LTI - 20 Year (Pf Select, R+ Std+) LTI - 10 Year (P+) LTI - 15 Year (P+) LTI - 20 Year (P+)	3 4 5
PVXA		Lili - 20 fear (F4) Level Term I - 10/5 Year Level Term I - 15/5 Year Level Term I - 20/5 Year	3 4 5
PVXB		LTI - 10/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (Pf Select, R+ Std+) LTI - 20/5 Year (Pf Select, R+ Std+)	3 4 5
PVXC		LTI - 10/5 Year (P+) LTI - 15/5 Year (P+) LTI - 20/5 Year (P+)	3 4 5
PYRA PYYC	PYRA PRW	Annual Renewable Term Term Essential 10 (NY/<250K PruXpress) Term Essential 15 (NY/<250K PruXpress) Term Essential 20 (NY/<250K PruXpr ONLY Term Essential 30 (NY/<250K PruXpress) UL Protector with NLG to 121 (1000K+) UL Protector w/ NLG to 121 - 20 Pay (\$1r	1 3 4 7 5 7 8
PYYS		UL Protector w/NLG to 121 - 10 Pay (\$1r Term Essential 10 (NY / P+ Best / R+ NS+ Term Essential 15 (NY / P+ Best / R+ NS+ Term Essential 20 (NY / P+ Best / R+ NS+ Term Essential 30 (NY / P+ Best / R+ NS+	+) 3 +) 4 +) 5

Pr oduct Code	Company Code	Product Name	Cat egor y
RDTP	RELL	UL Protector with NLG (1000K / Plus) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select)	8 R S 3 4 5 7
RDTS		TermSmart 10 - 10 Year Term TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term TermSmart 30 - 30 Year Term	7 3 4 5 7
RFNS	RELR	TermSmart 10 - 10 Year Term TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term TermSmart 30 - 30 Year Term ING Guarant eed Death Benefit UL II	7 3 4 5 7 8
RFNT		TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select)	3 4 5 7
ROTP	RELL	ING Guaranteed Death Benefit UL II Plu TermSmart 10 - (P+ Super / R+ Select/OR TermSmart 15 - (P+ Super / R+ Select/OR TermSmart 20 - (P+ Super / R+ Select/OR TermSmart 30 - (P+ Super / R+ Select/OR ING ROP Endowment Term - 20 Year (P+/R+ ING ROP Endowment Term - 25 Year (P+/R+	3) 4) 5) 7) K
ROTS		ING ROP Endowment Term - 30 Year (P+/R+TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR) TermSmart 20 - 20 Year Term (OR) TermSmart 30 - 30 Year Term (OR) ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year ING ROP Endowment Term - 30 Year	,
ROYA	ROYA	Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term Royal Advantage 10 - 10 Year with ROP Royal Advantage 20 - 20 Year with ROP	n 3 n 5
ROYP		Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super) Royal Advantage 20 with ROP (Super)	3 5 7 I K
RWTP	RELL	Royal Advantage 30 with ROP (Super) TermSmart 10 - (P+ Super / R+ Select/WA TermSmart 15 - (P+ Super / R+ Select/WA TermSmart 20 - (P+ Super / R+ Select/WA) 4) 5
RWTS		TermSmart 10 - 10 Year Term (WA)	3

Pr oduct Code	Company Code	Product Name	Cat egor y
RYNS	RELR	TermSmart 15 - 15 Year Term (WA) TermSmart 20 - 20 Year Term (WA) ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year	4 5 K L
RYNT		ING ROP Endowment Term - 30 Year ING ROP Endowment Term - 20 Year (P+/R+) ING ROP Endowment Term - 25 Year (P+/R+) ING ROP Endowment Term - 30 Year (P+/R+)	M K L M
SAFE SAFS	SYME	Expert - ART (Non- Smoker) Expert - ART (Smoker)	1 1
SAG	SAGI	Platinum Series 20 Platinum Series 30	5 7
SAGP		Platinum Series 20 (Super Pfd) Platinum Series 30 (Super Pfd)	5 7
SAI Z SAVE	SAVE	Gold Series 10 ZZ Term (ages 66+) T-10/10 - 10 Year Term Guarant eed 10 T-15/15 - 15 Year Term Guarant eed 15 T-20/20 - 20 Year Term Guarant eed 20 T-25/25 - 25 Year Term Guarant eed 25 T-30/30 - 30 Year Term Guarant eed 30	3 3 4 5 6 7
SAVP		T- 10/ 10 - 10 Year (P+ / R+) T- 15/ 15 - 15 Year (P+ / R+) T- 20/ 20 - 20 Year (P+ / R+) T- 25/ 25 - 25 Year (P+ / R+) T- 30/ 30 - 30 Year (P+ / R+)	7 3 4 5 6 7
SAZI	SAGI	Gold Series 10 ZZ Term Gold Series 20 ZZ Term Gold Series 30 ZZ Term	3 5 7
SETE SETP	SEDE	ING Guaranteed Death Benefit ULII ING Guaranteed Death Benefit ULII Plus	8 8
SMMP	SEMU	Premier LT Suite 10-Year (P+ / 4/2007) Premier LT Suite 15-Year (P+)	3 4
SMMT		Premier LT Suite 20-Year (P+ / 4/2007) Premier LT Suite 10-Year (4/2007) Premier LT Suite 15-Year Premier LT Suite 20 Year (4/2007)	5 3 4
SMPP		Premier LT Suite 20-Year (4/2007) LT Protector 10-Year (Preferred Plus) LT Protector 15-Year (Preferred Plus) LT Protector 20-Year (Preferred Plus)	5 3 4 5
SMPT		LT Protector 30-Year (Preferred Plus) LT Protector 10-Year LT Protector 15-Year LT Protector 20-Year	7 3 4 5
SMYP		LT Protector 30-Year LT Protector 10-Year (Pfd Plus / NY) LT Protector 15-Year (Pfd Plus / NY) LT Protector 20-Year (Pfd Plus / NY)	7 3 4 5
SMYT		LT Protector 30-Year (Pfd Plus / NY) LT Protector 10-Year (NY) LT Protector 15-Year (NY) LT Protector 20-Year (NY)	7 3 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
STŒ	STON	LT Protector 30-Year (NY) Stonebridge Term - 10 (Pfd Elite) Stonebridge Term - 15 (Pfd Elite) Stonebridge Term - 20 (Pfd Elite) Stonebridge Life - 30 (Pfd Elite)	7 3 4 5 7
STON		St onebridge Term - 20 (Elite / w/ROP) St onebridge Life - 30 (Elite / w/ROP) St onebridge Term - 10 Year St onebridge Term - 15 Year St onebridge Term - 20 Year St onebridge Term - 30 Year	K M 3 4 5 7
STOP		St onebridge Term - 20 Year with ROP St onebridge Term - 30 Year with ROP St onebridge Term - 10 (Pf d Plus) St onebridge Term - 15 (Pf d Plus) St onebridge Term - 20 (Pf d Plus) St onebridge Term - 30 (Pf d Plus)	K M 3 4 5 7
STWN		Stonebridge Term - 20 (Pf Plus / w/ROF Stonebridge Term - 30 (Pf Plus / w/ROF Simplified Issue Term - 15 Year Simplified Issue Term - 20 Year Simplified Issue Term - 25 Year Simplified Issue Term - 30 Year	
SUNL	SUNL	Sun Universal Protector Sun Universal Protector - Single Pay	8
SUNP		Sun Universal Protector - 10 Pay Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super	O S 8)
SUNS SUSN	SUNS	Sun Universal Protector - 10 Pay (Super Select Term to 95 Plus Term 10 - 10 Year Term	[^] 1
SUSP		Term 20 - 20 Year Term Preferred Elite Term 10	3 5 3 5 3
SYMB	SYME	Preferred Elite Term 20 10 Year Level Term (Preferred Best/05) 15 Year Level Term (Preferred Best/05) 20 Year Level Term (Preferred Best/05)	4
SYME		30 Year Level Term (Preferred Best/05) 10 Year Level Term (2005) 15 Year Level Term (2005) 20 Year Level Term (2005)	5 7 3 4 5 7
SYMP		30 Year Level Term (2005) 10 Year Level Term (Preferred Plus/05) 15 Year Level Term (Preferred Plus/05) 20 Year Level Term (Preferred Plus/05)	7 3 4 5 7
SYNL	SUNN	30 Year Level Term (Preferred Plus/05) Sun Universal Protector Sun Universal Protector - Single Pay	7 8 O S
SYNP		Sun Universal Protector - 10 Pay Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super	8

Pr oduct	Code	Company Code	Product Name	Cat egor y
SYOB		SYME	Sun Universal Protector - 10 Pay (Su 10 Year Level Term (Pfd Best / WA) 15 Year Level Term (Pfd Best / WA) 20 Year Level Term (Pfd Best / WA)	per) S 3 4 5
SYŒ			30 Year Level Term (Pfd Best / WA) 10 Year Level Term (WA) 15 Year Level Term (WA) 20 Year Level Term (WA)	7 3 4
SYOP			30 Year Level Term (WA) 10 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Plus / WA) 20 Year Level Term (Pfd Plus / WA)	5 7 3 4 5
SZMB			30 Year Level Term (Pfd Plus / WA) 10 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Best) 20 Year Level Term (Preferred Best)	5 7 3 4 5
SZME			30 Year Level Term (Preferred Best) 10 Year Level Term 15 Year Level Term 20 Year Level Term	5 7 3 4 5 7
SZMP			30 Year Level Term 10 Year Level Term (Preferred Plus) 15 Year Level Term (Preferred Plus) 20 Year Level Term (Preferred Plus)	3 4 5
TFNA TI AA		TRAO TI AA	30 Year Level Term (Preferred Plus) Final Expense Insurance Annual Renewable Term Life Insurance 10-Year Level Term 15-Year Level Term 20-Year Level Term	3 4 5
TI AP			30- Year Level Term Annual Renewable Term (Preferred Pl 10- Year Level Term (Preferred Plus) 15- Year Level Term (Preferred Plus) 20- Year Level Term (Preferred Plus)	3 4 5
TI NA			30-Year Level Term (Preferred Plus) Annual Renewable Term Life (NY) 10-Year Level Term (NY) 15-Year Level Term (NY) 20-Year Level Term (NY)	7 1 3 4 5
TI NP			30-Year Level Term (NY) Annual Renewable Term (Pref Plus / 10-Year Level Term (Pref Plus / NY) 15-Year Level Term (Pref Plus / NY) 20-Year Level Term (Pref Plus / NY)	NY) 7 1 3 4 5 7
TLEE		TRAL	30-Year Level Term (Pref Plus / NY) Ultima Champion - 10 Year Ultima Champion - 15 Year Ultima Champion - 20 Year Ultima Champion - 30 Year Ultima Champion - 20 Year with ROP	7 3 4 5 7 K

Product Code	Company Code	Product Name	Cat egor y
TLEP		Ultima Champion - 30 Year with ROP Ultima Champion - 10 (Elite P+/Pfd R+) Ultima Champion - 15 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+) Ultima Champion - 30 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+)	M 3 4 5 7 K
TLUE		Ultima Champion - 30 (Elite P+/Pfd R+) Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level Home Protector Elite - 30 Year Level	M 4 5 6 7
TOCA	TRAO	Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30 TransACE 2007 - No Lapse UL to 121 Trendsetter Super 20 with ROP	1 3 4 5 6 7 8 K
TOOP		Trendsetter Super 30 with ROP Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) TransACE 2007 - No Lapse UL to 121 (P+) Trendsetter Super 20 (Pfd Plus / w/ROP) Trendsetter Super 20 (Pfd Plus / w/ROP)	M 1 3 4 5 6 7 8 K
TOCS		Trendsetter Super 30 (Pfd Plus / w/ROP) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus) Trendsetter Super 20 (Std Plus / w/ROP) Trendsetter Super 30 (Std Plus / w/ROP)	3 4 5 6 7 K
TRCA TRCP TRTU TRUT	TRUS	Trendsetter Super YRT (MD) Trendsetter Super YRT (Plus / MD) TermNet 10-Year Term TermNet 5-Year Term TermNet 15-Year Term	, 1 1 1 3 2 4
TWNA TYNA TYSA	TRAO TRAF	Final Expense Insurance (WA) Final Expense Insurance Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30	4 P 1 3 4 5 6 7
TYSP		Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus)	1 3

Pr oduct	Code	Company Code	Product Name	Cat egor y
TYSS			Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus)	4 5 6 7 3 4 5
UNBG UNBH UNCG UNCH UNDG UNDH UNEG UNEH UNFG UNFH UNGG UNGH UNHG		UTST	Trendsetter Super 30 (Standard Plus) Select-a-Term - 16 Year Select-a-Term - 16 Year (Plus) Select-a-Term - 17 Year Select-a-Term - 17 Year (Plus) Select-a-Term - 18 Year Select-a-Term - 18 Year (Plus) Select-a-Term - 19 Year Select-a-Term - 19 Year (Plus) Select-a-Term - 21 Year Select-a-Term - 21 Year (Plus) Select-a-Term - 22 Year Select-a-Term - 22 Year Select-a-Term - 22 Year Select-a-Term - 23 Year	5 6 7 F F F F F F F F F F F F F F F F F F
UNHH UNHO UNI G UNI H UNJ G UNJ H UNKG UNKH UNKH		UTHO UTST	Select-a-Term - 23 Year (Plus) Express Issue Deluxe Whole Life Select-a-Term - 24 Year Select-a-Term - 24 Year (Plus) Select-a-Term - 26 Year Select-a-Term - 26 Year (Plus) Select-a-Term - 27 Year Select-a-Term - 27 Year Select-a-Term - 28 Year Select-a-Term - 28 Year Select-a-Term - 28 Year (Plus)	- F F F F F F
UNLI UNLS UNMG UNMH UNMS UNNS		UNLA UTST	Annual Renewable Term Select-a-Term 10 (Special) Select-a-Term - 29 Year Select-a-Term - 29 Year (Plus) Select-a-Term 15 (Special) Select-a-Term 20 (Special) Select-a-Term 25 (Special)	1 F F F F
UNPO UNPS UNYN UNYS UNZP		UTHO UTST UNCE	Express Issue Premier Whole Life Select-a-Term 30 (Special) Keyst one Term 1 (NY) Keyst one Term 1 (P+ / R+ Select) (NY) Keyst one Term 10 (P+ / R+ Select) (NY) Keyst one Term 15 (P+ / R+ Select) (NY) Keyst one Term 20 (P+ / R+ Select) (NY) Keyst one Term 30 (P+ / R+ Select) (NY)	8 F 1 1 3 4 5 7
UNZY			Keyst one Term 10 (NY) Keyst one Term 15 (NY) Keyst one Term 20 (NY) Keyst one Term 30 (NY)	3 4 5 7

Product Code	Company Code	Product Name	Cat egor y
USEE	UTST	Sel ect - a- Term - 10 Year Sel ect - a- Term - 15 Year Sel ect - a- Term - 20 Year Sel ect - a- Term - 25 Year Sel ect - a- Term - 30 Year Cont in UL Ext end Pl us - no lapse UL Sel ect - a- Term - Level to 65 Sel ect - a- Term - Level to 70 Sel ect - a- Term - Level to 75 Sel ect - a- Term - 10 Year (Pl us) Sel ect - a- Term - 15 Year (Pl us) Sel ect - a- Term - 20 Year (Pl us) Sel ect - a- Term - 25 Year (Pl us) Sel ect - a- Term - 30 Year (Pl us) Cont in UL Ext end Pl us - no lapse UL (+) Sel ect - a- Term - Level to 65 (Pl us) Sel ect - a- Term - Level to 70 (Pl us)	3 4 5 6 7 8 T U V 3 4 5 6 7 8 T U V
UTCP	UTOM	Select-a-Term - Level to 75 (Plus) Term Life Complete - 15 Year Term Life Complete - 20 Year Term Life Complete - 30 Year	V 4 5 7
UTED UTEE	UTST	ContinUL Extend Plus - no lapse (\$500K ContinUL Extend Plus - no lapse (+/500K) 8
UTEP	UTOM	Term Life Express - 15 Year Term Life Express - 20 Year) 8 4 5 7
UTES UTFG UTFH UTFS	UTSU	Term Life Express - 30 Year LTG Ultra-C NY -10 Year (Special) ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus) LTG Ultra-C NY -15 Year (Special)	7 F N N F
UTGC	UNCE	Keyst one Term 1 Keyst one Term 10 Keyst one Term 15 Keyst one Term 20 Keyst one Term 30	1 3 4 5 7
UTGG UTGH	UTSU	ROP Select - a - Term - 22 Year ROP Select - a - Term - 22 Year (Plus)	N N
UТGP	UNCE	Keyst one Term 1 (P+ / R+ Sel ect) Keyst one Term 10 (P+ / R+ Sel ect) Keyst one Term 15 (P+ / R+ Sel ect) Keyst one Term 20 (P+ / R+ Sel ect) Keyst one Term 30 (P+ / R+ Sel ect)	1 3 4 5 7
UTGS UTHE	UTSU UTHE	LTG Ultra-C NY -20`Year (Special) ART100 - Annual Renewable Term	F 1
UTHG UTHH	UTSU	Protector Whole Life - Simplified Issue ROP Select-a-Term - 23 Year ROP Select-a-Term - 23 Year (Plus)	8 N N
UTHO	UTHO	Express Issue Term 20 Express Issue Term 30 Premier Term 20 (with ROP) Premier Term 30 (with ROP)	5 7 K M

Product Code	Company Code	Product Name	Cat egor y
UTHS UTI C	UTSU UNCE	Express Issue Term 65 Premier 65 with ROP LTG Ultra-C NY - 30 Year (Special) Keystone Term 15 (CA, IN, OR, PA) Keystone Term 20 (CA, IN, OR, PA)	T W F 4 5
UTI G UTI H UTI P	UTSU UNCE	Keyst one Term 30 (CA, IN, OR, PA) ROP Select - a - Term - 24 Year ROP Select - a - Term - 24 Year (Plus) Keyst one Term 15 (P+/R+) (CA, IN, PA&OR)	7 N N 4
UTIS UTJG UTJH UTJS	UTSU	Keyst one Term 20 (P+/R+) (CA, IN, OR, PA) Keyst one Term 30 (P+/R+) (CA, IN, PA, OR) ROPTerm NY - 15 Year (Special / 2006) ROP Select - a - Term - 26 Year (Plus) ROPTerm NY - 20 Year (Special / 2006)	5 7 F N F
UTKG UTKH UTLG UTLH UTMG UTMH UTNG		ROP Select - a - Term - 27 Year ROP Select - a - Term - 27 Year (Plus) ROP Select - a - Term - 28 Year ROP Select - a - Term - 28 Year (Plus) ROP Select - a - Term - 29 Year ROP Select - a - Term - 29 Year (Plus) ROP Select - a - Term - 31 Year	N N N N N N
UTNH UTCG UTCH UTPG UTPH		ROP Select-a-Term - 31 Year (Plus) ROP Select-a-Term - 32 Year ROP Select-a-Term - 32 Year (Plus) ROP Select-a-Term - 33 Year ROP Select-a-Term - 33 Year (Plus)	N N N N N
UTPP	UTOM	Term Life Answers 10 Term Life Answers 15 Term Life Answers 20 Term Life Answers 30 GUL Complete - Guaranteed to 120 GUL Complete - Single Pay GUL Complete - Pay to 100 GUL Complete - pay to 65 GUL Complete - 20 Pay	3 4 5 7 8 0 P Q R
UTPQ		GUL Complete - 10 Pay Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus) Term Life Answers 30 (Plus) GUL Complete - Guaranteed to 120 (Plus) GUL Complete - Single Pay (Plus) GUL Complete - Pay to 100 (Plus) GUL Complete - pay to 65 (Plus) GUL Complete - 20 Pay (Plus)	O P Q R
UTQG UTQH UTQS UTRG	UTSU	GUL Complete - 10 Pay (Plus) ROP Select - a - Term - 34 Year ROP Select - a - Term - 34 Year (Plus) ROP Select - a - Term - 15 Year (Special) ROP Select - a - Term - 35 Year	S N N F N

Pr oduct Code	Company Code	Product Name	Cat egor y
UTRH UTRS UTSS UTTS UTYD	UTST	ROP Select-a-Term - 35 Year (Plus) ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 25 Year (Special) ROP Select-a-Term - 30 Year (Special) ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65	N F F J K L M W
UTYE		ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus)	X Y J K L M W X
MC11	WECO	ROP Select-a-Term - Level to 75 (Plus) Focus Term 10 - 10 Year (eff. 02/01) Focus Term 15 - 15 Year (eff. 02/01) Focus Term 20 - 20 Year (eff. 02/01) Focus Term 25 - 25 Year (eff. 02/01)	Y 3 4 5 6
WCJK		Focus Term 30 - 30 Year (eff. 02/01) Focus Term 10 - 10 Year (Super Pfd) Focus Term 15 - 15 Year (Super Pfd) Focus Term 20 - 20 Year (Super Pfd) Focus Term 25 - 25 Year (Super Pfd)	7 3 4 5 6
WDCJ		Focus Term 30 - 30 Year (Super Pfd) LifeTime Platinum III LifeTime Platinum III - to age 80 LifeTime Platinum III - to age 85 LifeTime Platinum III - to age 90 LifeTime Platinum III - to age 95 LifeTime Platinum III - to age 100 LifeTime Platinum III - to age 105 LifeTime Platinum III - to age 110 LifeTime Platinum III - to age 110 LifeTime Platinum III - to age 110 LifeTime Platinum III - Pay to 65 LifeTime Platinum III - 20 Pay LifeTime Platinum III - 10 Pay LifeTime Platinum III - to age 65 LifeTime Platinum III - to age 70	7 8 A B C D E G H O Q R S T U
WDCK		LifeTime Platinum III - to age 75 LifeTime Platinum III (Super Pfd) LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 85 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 95 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 105 (P+) LifeTime Platinum III - to age 110 (P+)	·) G

Product Code	Company Code	Product Name	Cat egor y
		LifeTime Platinum III (Select one pay) LifeTime Platinum III (Select pay to 65) LifeTime Platinum III (Select 20 pay) LifeTime Platinum III (Select 10 pay) LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 70 (P+) LifeTime Platinum III - to age 75 (P+)	O Q R S T U V
WESP	WEST	10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus) 30-Year Level Term (Preferred Plus)	3 4 5 7
WESS		Return of Premium 20-Year (Pfd Plus) 10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred)	K 3 4 5 7
WEST		Return of Premium 20-Year (Super Pfd) 10-Year Guarant eed Level Term 15-Year Guarant eed Level Term 20-Year Guarant eed Level Term 30-Year Guarant eed Level Term	K 3 4 5 7
W LP	W LP	Ret urn of Premium Term - 20-Year Life Value Term 20 (Plus) Penn Term 10 (Plus) Penn Term 15 (Plus)	K 1 3 4 5 7
W LR		Penn Term 20 (Plus) Penn Term 30 (Plus) Life Umbrella UL 120 - Gtd to 120 (Plus) Life Value Term 20 Penn Term 10 Penn Term 15 Penn Term 20 Penn Term 30	
WOLP		Life Umbrella UL 120 - Quaranteed to 120 Life Value Term 30 (Plus)	0 8 1
WOLR WOLS		Life Value Term 30 Life Value Term 30 (Pfd)	1 1
WOMA	WOMA	Ten Year Renewable and Convertible Term Twenty Year Convertible Term	
WOMP		Ten Year R & C Term (Preferred Plus) Twenty Year Convertible Term (Pfd Plus	5 3) 5 3
WRRE	WERE	WRL TermPlus - 10 Year WRL TermPlus - 15 Year WRL TermPlus - 20 Year	, 3 4 5
WRRP		WRL TermPlus - 30 Year WRL TermPlus - 10 (Elite P+/Pfd R+) WRL TermPlus - 15 (Elite P+/Pfd R+) WRL TermPlus - 20 (Elite P+/Pfd R+)	7 3 4 5
WTRE		WRL TermPlus - 30 (Elite P+/Pfd R+) WRL TermPlus - 20 Year with ROP WRL TermPlus - 30 Year with ROP	7 K M

Pr oduct Code Co	ompany Code	Product Name	Cat egor y
WTRP		WRL TermPlus - 20 (Pf Plus / w/ROP)	K
WTRS		WRL TermPlus - 30 (Pfd Plus / w/ROP) WRL TermPlus - 20 (Elite / w/ROP)	M K
		WRL TermPlus - 30 (Pfd Elite / w/ROP)	M
WTSP WE		eTerm 20 - Level Term (Preferred Plus) eTerm 30 - Level Term (Preferred Plus)	5 7
WTSS		eTerm 20 - Level Term (Super Preferred)	
MATOT		eTerm 30 - Level Term (Super Preferred)	
WTST		eTerm 20 - Guarant eed Level Term eTerm 30 - Guarant eed Level Term	5 7