	Company/ Pr oduct Li st	Cat egor y
AAAL AAAP AAAL AAAP AAAL AAAP AAAL AAAP AAAL AAAP AAAL AAAP AAAL AAAP AAAL	AAA Life Insurance Company  10 Year Level Term  10 Year Level Term (Super Pfd/Std Plus)  15 Year Level Term  15 Year Level Term  20 Year Level Term  20 Year Level Term  25 Year Level Term  25 Year Level Term  30 Year Level Term  30 Year Level Term  30 Year Level Term  (Super Pfd/Std Plus)  15 Year Level Term  (Super Pfd/Std Plus)  15 Year Level Term (Super Pfd/Std Plus)  15 Year Level Term (with ROP)  15 Year Level Term (Super Pfd/Std Plus)  20 Year Level Term (Super Pfd/Std Plus)  20 Year Level Term (Super Pfd/Std Plus)  25 Year Level Term (Super Pfd/Std Plus)  25 Year Level Term (Super Pfd/Std Plus)  26 Year Level Term (Super Pfd/Std Plus)  27 Year Level Term (Super Pfd/Std Plus)  28 Year Level Term (Super Pfd/Std Plus)  29 Year Level Term (Super Pfd/Std Plus)	3 4 4 5 5 6 6 7 7 J K K L L M
AAAP  ALSI ALSU ALSS ALSP ALSI ALSU ALSS ALSP ALSU ALSS ALSP ALSU ALSS ALSP ALW ALWS ALUI ALUS	Allianz Life Insurance Company of NA Term Life 2009 - 10 Year Term Life 2009 - 10 Year (Ultra) Term Life 2009 - 10 Year (Super) Term Life 2009 - 10 Year (Pfd Plus) Term Life 2009 - 20 Year Term Life 2009 - 20 Year Term Life 2009 - 20 Year (Super) Term Life 2009 - 20 Year (Super) Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 30 Year Term Life 2009 - 30 Year Term Life 2009 - 30 Year (Super) Term Life 2009 - 30 Year (Super) Term Life 2009 - 30 Year (Pfd Plus) Generation Planner II - U/L no Lapse Generation Planner II (P+ Super/R+ Sel) Generation Planner II (1980 CSO) Generation Planner II (P+ Super/R+ Sel)	M 3 3 3 5 5 7 7 7 8 8 8 8
AMAM AMAM AMAM AMAM AMBM AMAM AMBM	American-Amicable Life Insurance of TX Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691) Easy Term 20 w/ROP (Simplified 07-9734) Easy Term 30 w/ROP (Simplified 06-9691) Easy Term 30 w/ROP (Simplified 07-9734)	3 5 7 K K M

	Company/ Pr oduct Li st	Cat egor y
	American Community Mutual Insurance	
AMCO	Term 10 Level Term Life	3
AMCO	Term 15 Level Term Life	4
AMCO	Term 20 Level Term Life	5
	American Fidelity Assurance Company	
AMFI	T2 EZ 20 Year	5
AMFI	T2 EZ 25 Year	6
AMFI	T2 EZ 30 Year	7

## Company/ Product List Cat egor y American General Life Insurance Company **ARSG** Sel ect - a- Term - 10 Year 3 ARSH Sel ect - a- Ter m - 10 Year (Plus) 3 4 **ARSG** Sel ect - a- Ter m - 15 Year 4 ARSH Sel ect - a- Term - 15 Year (Plus) 5 ARSG Sel ect - a- Term - 20 Year 5 Sel ect - a- Term - 20 Year ARSH (Plus) 6 ARSG Sel ect - a- Term - 25 Year 6 ARSH Select - a-Term - 25 Year (Plus) ARSG Sel ect - a- Term - 30 Year 7 Sel ect - a- Ter m - 30 Year 7 ARSH (Plus) Т Select - a-Term - Level to 65 ARSG Т Select - a - Term - Level to 65 ARSH (Plus) Т (MS & WA) ARRG Select - a - Term - Level to 65 Select-a-Term - Level to 65 (Plus/MS&VA) Т ARRH **ARSG** Select - a-Term - Level to 70 U ARSH Select - a-Term - Level to 70 (Plus) U U ARRG Select - a - Term - Level to 70 (MS & WA) ARRH Select - a- Term - Level to 70 (Plus/MS&WA) U Select - a - Term - Level to 75 V ARSG ARSH Select - a - Term - Level to 75 (Plus) V (MS & WA) V ARRG Select - a- Term - Level to 75 Select-a-Term - Level to 75 (Plus/MS&VA) **ARRH** V AGBG Sel ect - a- Term - 16 Year F F AGBH Sel ect - a- Term - 16 Year (Plus) F **AGCG** Sel ect - a- Ter m - 17 Year F AGCH Sel ect - a- Term - 17 Year (Plus) F Sel ect - a- Ter m - 18 Year AGDG F Sel ect - a- Term - 18 Year AGDH (Plus) F AGEG Sel ect - a- Term - 19 Year F AGEH Sel ect - a- Term - 19 Year (Plus) F AGFG Sel ect - a- Ter m - 21 Year F AGFH Sel ect - a- Term - 21 Year (Plus) F Sel ect - a- Ter m - 22 Year AGGG F AGGH Sel ect - a- Ter m - 22 Year (Plus) F AGHG Sel ect - a- Term - 23 Year F AGHH Select - a-Term - 23 Year (Plus) F AGI G Sel ect - a- Ter m - 24 Year AGI H Sel ect - a- Term - 24 Year (Plus) F **AGJG** Sel ect - a- Term - 26 Year **AGJH** Sel ect - a- Term - 26 Year (Plus) F Select - a- Term - 27 Year AGKG AGKH Sel ect - a- Term - 27 Year (Plus) F F F AGLG Sel ect - a- Ter m - 28 Year Sel ect - a- Term - 28 Year AGLH (Plus) Sel ect - a- Term - 29 Year AGMG F F Sel ect - a- Term - 29 Year AGMH (Plus) **AGLS** Sel ect - a- Ter m 10 (Special) F AGMS Sel ect - a- Ter m 15 (Special) F AGNS Sel ect - a- Ter m 20 (Special)

ARSH

8

## Company/ Product List Cat egor y American General Life Insurance Company AGOS Sel ect - a- Ter m 25 (Special) F AGPS F Sel ect - a- Ter m 30 (Special) J **ARSG** ROP Select - a- Term - 15 Year ROP Select - a-Term - 15 Year (Plus) J ARSH ROP Select - a- Term - 20 Year K ARSG ROP Select - a- Term - 20 Year ARSH (Plus) K ARSG ROP Select - a-Term - 25 Year L ARSH ROP Sel ect - a- Ter m - 25 Year L (Plus) ROP Select - a-Term - 30 Year ARSG M ROP Select - a- Term - 30 Year ARSH (Plus) M ROP Select - a- Term - Level to 65 W ARSG ARSH ROP Select - a-Term - Level to 65 (Plus) W **ARSG** ROP Select-a-Term - Level to 70 Χ ROP Select - a- Term - Level to 70 Χ ARSH (Plus) Υ ROP Select - a - Term - Level to 75 ARSG ARSH ROP Select - a-Term - Level to 75 Υ (Plus) ContinUL Extend Plus - no lapse UL 8 ARRG ARRH ContinUL Extend Plus - no lapse UL (+) 8 ARSG ContinUL Extend Plus - no lapse (500K) 8

ContinUL Extend Plus - no lapse (+/500K

	Company/ Pr oduct Li st	Cat egor y
ARQS ARRS ARRS ARTS ASFG ASFH ASGGH ASHG ASHH ASJG ASKH ASKH ASKH ASKH ASKH ASKH ASKH ASKH	American General Life Insurance Company ROP Select-a-Term - 15 Year (Special) ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 25 Year (Special) ROP Select-a-Term - 30 Year (Special) ROP Select-a-Term - 30 Year (Special) ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year ROP Select-a-Term - 22 Year ROP Select-a-Term - 22 Year ROP Select-a-Term - 23 Year ROP Select-a-Term - 23 Year ROP Select-a-Term - 24 Year ROP Select-a-Term - 24 Year ROP Select-a-Term - 26 Year ROP Select-a-Term - 26 Year ROP Select-a-Term - 27 Year ROP Select-a-Term - 28 Year ROP Select-a-Term - 29 Year ROP Select-a-Term - 29 Year ROP Select-a-Term - 29 Year ROP Select-a-Term - 31 Year ROP Select-a-Term - 31 Year ROP Select-a-Term - 32 Year ROP Select-a-Term - 32 Year ROP Select-a-Term - 33 Year ROP Select-a-Term - 34 Year ROP Select-a-Term - 35 Year	F F F F Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z
ASRH	ROP Select - a- Term - 35 Year (Plus)	N
ARRG ARRH ARRG ARRH ARRG ARRH ARRG ARRH ARRG ARRH	American General Life Insurance Company Select-a-Term - 10 Year (MS & WA) Select-a-Term - 10 Year (Plus / MS & WA) Select-a-Term - 15 Year (MS & WA) Select-a-Term - 15 Year (Plus / MS & WA) Select-a-Term - 20 Year (MS & WA) Select-a-Term - 20 Year (Plus / MS & WA) Select-a-Term - 25 Year (Plus / MS & WA) Select-a-Term - 25 Year (Plus / MS & WA) Select-a-Term - 30 Year (Plus / MS & WA) Select-a-Term - 30 Year (Plus / MS & WA) Select-a-Term - 30 Year (Plus / MS & WA)	3 4 4 5 5 6 6 7
AMEH	The American Home Life Insurance Company ART - Annual Renewable Term	1

	Company/ Pr oduct Li st	Cat egor y
AAI L	American International Life Assur Co NY MegaTerm(NY) 10 - 10 Year Term	3
AMNT AMNP AMNT AMNP AMNT AMNP AMNT AMNP AMNT AMNP AMNT AMNP ANNT ANNP	American National Insurance Company ANI CO Select 10 ANI CO Select 10 (Plus) ANI CO Select 15 ANI CO Select 15 (Plus) ANI CO Select 20 ANI CO Select 20 ANI CO Select 30 ANI CO Select 30 ANI CO Select 30 (Plus) ANI CO Select 30 (Plus) ANI CO Select 20 with ROP ANI CO Select 20 with ROP ANI CO Select 30 with ROP (Plus) LTG Universal Life - pay to 100 LTG Universal Life - pay to 100 (Plus)	3 4 4 5 5 7 7 K K M M P P
AMUN AMUS AMUN AMUS AMUN AMUS	American United Life Insurance Company Term Protector Series III - LTP 10/10 LTP 10/10 (P+ Elite / R+ Preferred) Term Protector Series III - LTP 15/15 LTP 15/15 (P+ Elite / R+ Preferred) Term Protector Series III - LTP 20/20 LTP 20/20 (P+ Elite / R+ Preferred)	3 3 4 4 5 5
ARMIT ARXT	Americo Financial Life and Annuity Ins. Home Mortgage Series - 15/15 year Home Mortgage Series - 20/20 year Home Mortgage Series - 20/5 year Home Mortgage Series - 25/25 year Home Mortgage Series - 25/5 year Home Mortgage Series - 25/5 year Home Mortgage Series - 30/30 year Home Mortgage Series - 30/5 year Home Mortgage Series - 15/15 year/ROP Home Mortgage Series - 15/5 year/ROP Home Mortgage Series - 20/20 year/ROP Home Mortgage Series - 20/5 year/ROP Home Mortgage Series - 25/25 year/ROP Home Mortgage Series - 25/5 year/ROP Home Mortgage Series - 25/5 year/ROP Home Mortgage Series - 30/30 year/ROP Home Mortgage Series - 30/30 year/ROP Home Mortgage Series - 30/5 year/ROP	4 4 5 5 6 6 7 7 J K K L L M M

	Company/ Pr oduct Li st	Cat egor y
AMTL AMTP AMTL AMTP AMTL AMTP	Ameritas Life Insurance Corporation Low-Load 10 Year Term Low-Load 10 Year Term (Super Preferred) Low-Load 20 Year Term Low-Load 20 Year Term (Super Preferred) Low-Load 30 Year Term Low-Load 30 Year Term (Super Preferred)	3 3 5 5 7 7
ASSU ASSP ASWU ASWP ASTU ASSP ASWU ASTP ASSU ASWP ASWU ASWP ASTU ASSP ASWU ASSP ASWU ASSP ASWU ASSP ASWU ASSP ASWU ASSP ASWU ASSP ASSP ASSP ASSP ASSP ASSP ASSP ASS	Assurity Life Insurance Company Term 350 Plus - 10-year Term Term 350 Plus - 10-year Term (Pfd Plus) Term 350 Plus - 10-year Term (WA) Term 350 Plus - 10-year Term (Plus/WA) Non Med Term 350 - 10 Year Level Non Med Term 350 - 10 Year (Select+) Term 350 Plus - 15-year Term (Pfd Plus) Term 350 Plus - 15-year Term (Pfd Plus) Term 350 Plus - 15-year Term (Plus/WA) Non Med Term 350 - 15 Year Level Non Med Term 350 - 15 Year Level Non Med Term 350 - 15 Year (Select+) Term 350 Plus - 20-year Term (Pfd Plus) Term 350 Plus - 20-year Term (Pfd Plus) Term 350 Plus - 20-year Term (Plus/WA) Non Med Term 350 - 20 Year Level Non Med Term 350 - 20 Year Level Non Med Term 350 - 20 Year Level Non Med Term 350 - 20 Year Term (Pfd Plus) Term 350 Plus - 30-year Term (Pfd Plus)	3 3 3 3 4 4 4 4 4 5 5 5 5 5 7 7 7 7 7 7 8
AURO AUOP	Aurora National Life Assurance Company 10-Year Term 10-Year Term (issue ages 71-75)	3 3

## Company/ Product List Cat egor y Aviva Life and Annuity Company Annual Renewal Term 01-2010 AVI V 1 AVI P Annual Renewal Term (Premier/Standard+) 1 1 AVW Annual Renewal Term (WA) **AVWP** Annual Renewal Term (Premier/Std+/WA) 1 10 Year Term 01-2010 10 Year Term (Premier P+ / Standard+ R+) AVI V 3 3 AVI P ( WA) 3 **AVVW** Term 10 3 **AVWP** Term 10 (Premier P+ / Standard+ R+ / WA) AVI V 20 Year Term 01-2010 5 AVI P 20 Year (Premier P+ / Standard+ R+) 5 5 **AVW** Term 20 ( WA ) 5 (Premier P+ / Standard+ R+ / WA) **AVWP** Term 20 5 **AVDV** Term 20 ( MD) 5 AVDP Ter m 20 (Premier P+ / Standard+ R+ / MD) 7 AVI V 30 Year Term 01-2010 AVI P 30 Year Term (Premier P+ / Standard+ R+) 7 7 **AVVW** Term 30 ( WA) 7 **AVWP** Term 30 (Premier P+ / Standard+ R+ / WA) 7 Term 30 AVDV ( MD) (Premer P+ / Standard+ R+ / MD) 7 AVDP Ter m 30 8 AMSV Advantage Builder Series III w/ NLG AMSW Advantage Builder Series III w/ NLG (P+) 8 Advantage Builder Series III w/ NLG 175k+ Advantage Builder Series III (P+) (175k) **AMTV** 8 **AMTW** 8 Advantage Builder Series II w NLG 8 AMUV 8 Advantage Builder Series II w/ NLG (P+) **AMJW** Advantage Builder Series II w/NLG 175k+Advantage Builder Series II (P+) (175k) 8 AMM 8 AMMV 8 AVSV Quarantee UL Solution Series II 8 AVSP Quarantee UL Solution II (Premier) AVI V Guarantee UL Solution 8 AVI P Guarantee UL Solution (Premier) 8 Ρ AMJV Advantage Builder - Pay to 100 Р **AMJW** Advantage Builder - Pay to 100 (P+) Р Advantage Builder - Pay to 100 AMM/ 175k+ Advantage Builder - Pay to 100 (P+/175k) Ρ AMMW Р AVI V Quarantee UL Solution - Pay to 100 AVI P Guarantee UL Solution - Pay to 100 (P+) Р Q AMJV Advantage Builder - Pay to 65 Advantage Builder - Pay to 65 Advantage Builder - Pay to 65 **AMJW** (P+) Q Q AMM/ 175k+ Advantage Builder - Pay to 65 (P+/175k) **AMMW** Q Guarantee UL Solution - Pay to 65 AVI V Q AVI P Guarantee UL Solution - Pay to 65 (P+) Q AMJV Advantage Builder - 20 Pay R Advantage Builder - 20 Pay R **AMJW** (P+) R Advantage Builder - 20 Pay 175k+ AMMV(P+/175k) R AMMA Advantage Builder - 20 Pay Guarantee UL Solution - 20 Pay R AVI V

	Company/ Pr oduct Li st	Cat egor y
AVI P AMJV AMJW AMW AVI V AVI P AMJV AMJW AMJW AMMW AVI V AVI P	Avi va Life and Annuity Company Guarantee UL Solution - 20 Pay (P+) Advantage Builder - 10 Pay Advantage Builder - 10 Pay (P+) Advantage Builder - 10 Pay (P+/175k) Advantage Builder - 10 Pay (P+/175k) Guarantee UL Solution - 10 Pay Guarantee UL Solution - 10 Pay (P+) Advantage Builder - Single Pay Advantage Builder - Single Pay (P+) Advantage Builder - Single Pay (P+) Advantage Builder - Single Pay (P+/175k) Guarantee UL Solution - Single Pay Guarantee UL Solution - Single Pay (P+/175k)	R S S S S S O O O O O
AVZV AVZP AVZV AVZP AVZV AVZP AVZP AVUE AVUP AVYE AVYP AVNV	Avi va Life and Annuity of New York Annual Renewal Term Annual Renewal Term (Premier/Standard+) Term 10 Term 10 (Premier P+ / Standard+ R+) Term 20 Term 20 (Premier P+ / Standard+ R+) Term 30 Term 30 (Premier P+ / Standard+ R+) Empire Solution Series II w/NLG Empire Solution Series II w/NLG (P+) Empire Solution Series II w/NLG 175k+ Empire Solution Series II (P+) (175k) Guarantee UL Solution (Premier)	1 1 3 3 5 5 7 7 8 8 8 8 8

	Company/ Pr oduct Li st	Cat egor y
AXZA AXZP AXTA AXTP AXDA AXDP AXYA AXYP AXTO AXZA AXZP AXTA AXTP AXZA AXTP AXZA AXZP AXTA	AXA Equitable Life Insurance Company Annual Renewable Term (151X) Annual Renewable Term (Elite/Plus / 151) Annual Renewable Term (150) Annual Renewable Term (150) w/ 10% Annual Renewable Term (150) w/ 10% Annual Renewable Term (151X) w/ 10% Annual Renewable Term (Elite/+/150/10%) Annual Renewable Term (Elite/+/151/10%) TermOne (SM) - One Year Non-Renewable Equitable Term 10 (151X) Equitable Term 10 (Elite/Plus / 151X) Equitable Term 10 (Elite/Plus / 150) Equitable Term 15 (151X) Equitable Term 15 (151X) Equitable Term 15 (Elite/Plus / 151X) Equitable Term 15 (Elite/Plus / 150)	1 1 1 1 1 1 1 1 3 3 3 3 4 4 4 4
AXZA AXZP AXTA AXTP	Equitable Term 20 (151X)  Equitable Term 20 (Elite/Plus / 151X)  Equitable Term 20 (150)  Equitable Term 20 (Elite/Plus / 150)	5 5 5 5
AXAA AXAP AXAA AXAP AXAA AXAP AXAA	AXA Equitable Life Ins (Career Agents) Annual Renewable Term (150) Annual Renewable Term (Elite/Plus / 150) Equitable Term 10 (150) Equitable Term 10 (Elite/Plus / 150) Equitable Term 15 (150) Equitable Term 15 (Elite/Plus / 150) Equitable Term 20 (150) Equitable Term 20 (Elite/Plus / 150)	1 1 3 3 4 4 5 5
BALT BALT BALT BALT	Baltimore Life Insurance Company Secure Solution Protector - 10 Year Term Secure Solution Protector - 15 Year Term Secure Solution Protector - 20 Year Term Secure Solution Protector - 30 Year Term	3 4 5 7

	Company/ Pr oduct Li st	Cat egor y
BANS BANN	Banner Life Insurance Company Life Value Term 20 Life Value Term 20 (Plus)	1
BONS BONP BONN	Life Value Term 30 Life Value Term 30 Life Value Term 30 (Pfd) Life Value Term 30 (Plus)	1 1 1
BANS BANN BONS	OPTerm 10 - 10 Year Term OPTerm 10 - 10 Year Term (Plus) OPTerm 10 - 10 Year Term (OR)	3 3 3 3
BONN BANS BANN	OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term OPTerm 15 - 15 Year Term (Plus)	3 4 4
BONS BONN BANS	OPTerm 15 - 15 Year Term (OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term	4 4 5
BANN BONS BONN	OPTerm 20 - 20 Year Term (Plus) OPTerm 20 - 20 Year Term (OR) OPTerm 20 - 20 Year Term (Plus/OR)	5 5 5
BANS BANN BONS BONN	OPTerm 30 - 30 Year Term OPTerm 30 - 30 Year Term (Plus) OPTerm 30 - 30 Year Term (OR) OPTerm 30 - 30 Year Term (Plus/OR)	7 7 7 7
BANS BANN	Life Umbrella UL 120 - Guaranteed to 120 Life Umbrella UL 120 - Gtd to 120 (Plus)	8 8
BOST BOSP	Boston Mutual Life Insurance Company Legacy Whole Life Legacy Whole Life (Elite Plus)	P P
CERE	Central Reserve Life Insurance Company 10 Year Level Term Plan	3
CEST	Central States Health & Life Co of Omaha 10 Year Level Premium Term	3
CETN CETP CETN CETP CETN CETP CETN CETP	Centrian Life Insurance Term Guarant eed 10 (CT) Term Guarant eed 10 (CT / Pf +/ Rg+) Term Guarant eed 15 (CT) Term Guarant eed 15 (CT / Pf + / Rg+) Term Guarant eed 20 (CT) Term Guarant eed 20 (CT / Pf + / Rg+) Term Guarant eed 25 (CT) Term Guarant eed 25 (CT) Term Guarant eed 25 (CT / Pf + / Rg+)	3 3 4 4 5 5 6
CETN CETP	Term Guarant eed 30 (CT) Term Guarant eed 30 (CT / Pf + / Rq+)	7 7

	Company/ Pr oduct Li st	Cat egor y
00000000000000000000000000000000000000	Cincinnati Life Insurance Company LifeHorizons Termsetter 10 LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 15 (MD) LifeHorizons Termsetter 15 (Sup/Sel/MD) LifeHorizons Termsetter 20 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 LifeHorizons Termsetter 30 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) LifeHorizons Termsetter 30 (MD) LifeHorizons Termsetter 30 (Sup/Sel) Termsetter ROP 15 Year Termsetter ROP 20 Year Termsetter ROP 20 Year (Sup/Sel) Termsetter ROP 25 Year (Sup/Sel) Termsetter ROP 25 Year (Sup/Sel) Termsetter ROP 30 Year (Sup/Sel) Perpet UL 121 - Pay to 100 Perpet UL 121 - Pay to 100 Perpet UL 121 - Pay to 100 (Sup/Sel) Life Horizons UL 120 Life Horizons UL 120 (Select Plus)	3 3 4 4 4 4 5 5 6 6 7 7 7 7 7 7 7 7 8 8 8 8 9 P P P P P P P P P P P P P P P
COCL COFL COLC COLC COBD COLC	Columbian Life Insurance Company Term Line 10 - 10 Year R&C Term CLIC 10 - 10 Year R & C Term Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term Term Line 20 - 20 Year (Low Band) Dignified Choice - Classic I Whole Life	3 3 4 5 5
COLE COEL COLE COFL	Columbian Mutual Life Insurance Company Term Line 10 - 10 Year R&C Term Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term Term Line 20 - 20 Year (Low Band)	3 4 5 5

Company/ Product List

Cat egor y

## Columbus Life Insurance Company COBU Nautical Term - 10 Year 3 3 COBS Nautical Term - 10 Year (Super Pfd) 3 COBP Nautical Term - 10 Year (Pfd Plus) Nautical Term - 10 Year 3 $\infty$ (OR) 3 Nautical Term - 10 Year $\cos$ Super Pfd/OR) COOP Nautical Term - 10 Year (Pfd Plus/OR) 3 Nautical Term - 20 Year 5 COBU 5 COBS Nautical Term - 20 Year (Super Pfd) 5 COBP Nautical Term - 20 Year (Pfd Plus) Nautical Term - 20 Year 5 $\infty$ (OR) 5 $\cos$ Nautical Term - 20 Year (Super Pfd/OR) COOP Nautical Term - 20 Year (Pfd Plus/OR) 5 7 7 COBU Nautical Term - 30 Year COBS Nautical Term - 30 Year (Super Pfd) 7 COBP Nautical Term - 30 Year (Pfd Plus) 7 CCCCU Nautical Term - 30 Year (OR) 7 Nautical Term - 30 Year $\cos$ (Super Pfd/OR) CCCP Nautical Term - 30 Year (Pfd Plus/OR) 7 COBU Nautical Term - 20 Year with ROP K COBS Nautical Term - 20 Year with ROP (Super) K Nautical Term - 20 Year with ROP K COBP ( Pf d+) Nautical Term - 20 Year with ROP (OR) K CCCCU K Nautical Term - 20 Year with ROP (Sp/OR) CCCCS COOP Nautical Term - 20 Year with ROP (P+/OR) Κ Nautical Term - 30 Year with ROP COBU М COBS Nautical Term - 30 Year with ROP (Super) Μ COBP Nautical Term - 30 Year with ROP Μ ( Pf d+) Nautical Term - 30 Year with ROP (OR) CCCCU Μ Nautical Term - 30 Year with ROP (Sp/OR) $\cos$ М COOP Nautical Term - 30 Year with ROP (P+/OR) М Companion Life Insurance Company of NY Term Life Answers 10 3 COMP 3 COMS Term Life Answers 10 (Plus) 4 COMP Term Life Answers 15 COMS Term Life Answers 15 4 (Plus) 5 COMP Term Life Answers 20 5 COVIS Term Life Answers 20 (Plus) 7 COMP Term Life Answers 30 7 COVIS Term Life Answers 30 (Plus) 8 COMP GUL Complete - Guaranteed to 120 GUL Complete - Quaranteed to 120 (Plus) COVIS

	Company/ Pr oduct Li st	Cat egor y
CMOR CONS CONP CMOR CONS	Conseco Insurance Company Conseco Mort gage Term - 10 Year Conseco Term - 15 Year Conseco Term - 15 Year (Pfd Plus) Conseco Mort gage Term - 15 Year Conseco Term - 20 Year Conseco Term - 20 Year (Pfd Plus) Conseco Mort gage Term - 20 Year Conseco Term - 30 Year Conseco Term - 30 Year Conseco Term - 30 Year (Pfd Plus) Conseco Mort gage Term - 30 Year Conseco Term - 20 Year (with ROP) Conseco Term - 20 Year (with ROP) Conseco Mort gage Term - 20 Year (with ROP) Conseco Term - 30 Year (with ROP)	3 4 4 4 5 5 5 7 7 7 K K K M M
CONT	Continental General Insurance Company Annual Renewable Term to Age 100 5 Year Renewable Term	1 2
EM/U EM/V EM/V EM/U EM/V EM/U EM/V	EMC National Life Company EMCNL Term - 10 Year EMCNL Term - 10 Year (Pfd Plus) EMCNL Term - 15 Year EMCNL Term - 15 Year (Pfd Plus) EMCNL Term - 20 Year EMCNL Term - 20 Year EMCNL Term - 30 Year EMCNL Term - 30 Year EMCNL Term - 30 Year (Pfd Plus)	3 3 4 4 5 5 7 7
FLRM FLRM FLMM FLRM FLRM FLRM FLRM FLMM	Fidelity Life Association Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Mortgage Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Mortgage Term - 30 Year Rapid Decision Mortgage Term - 40 Year	2 3 4 4 5 5 7 7
FI RA FI RB FI RA FI RB	First Ameritas Life Insurance of NY Low-Load 10 Year Term Low-Load 10 Year Term (Super Preferred) Low-Load 20 Year Term Low-Load 20 Year Term (Super Preferred)	3 3 5 5

	Company/ Pr oduct Li st	Cat egor y
FI CE	First Central National Life of New York Simple Term – 10 Year	3
FICE	Simple Term - 15 Year	4
FI CE	Simple Term - 20 Year	5
FI CE	Simple Term - 30 Year	7
	First MetLife Investors Insurance Co	
FTLI	Guarant eed Level Term 10	3
FTLP	GLT 10 (P+ Elite / R+ Std+)	3
FTLI	Quarant eed Level Term 15	4
FTLP	GLT 15 (P+ Elite / R+ Std+)	4
FTLI	Quarant eed Level Term 20	5 5
FTLP	GLT 20 (P+ Elite / R+ Std+)	5
FTLI	Guarant eed Level Term 30	7
FTLP	GLT 30 (P+ Elite / R+ Std+)	7

### Company/ Product List Cat egor y Genworth Life and Annuity Insurance Co Col ony Term UL 10 (50K-199K) Col ony Term UL 10 (50K-199K FRUP 3 3 FRUQ (50K-199K / P+/R+) 3 **FRYP** Colony Term UL 10 (200K+) 3 Colony Term UL 10 **FRYQ** (200K+ / P+/R+) Colony Term UL 10 (50K-199K / ages 66+) 3 FRXP Col ony Term UL 10 Col ony Term UL 10 3 (50K-199K/66+/P+/R+) FRXQ FRZP (200K+ / ages 66+) 3 **FRZQ** Col ony Term UL 10 (200K+ / 66+ / P+/ R+) **FRCP** Col ony 10 3 Col ony 10 (P+ Pf d Best / R+ Select) 3 FRCQ 3 Col ony 10 (St andar d) FRCS 3 FI CP Col ony 10 (OR) 3 (P+ Pfd Best / R+ Select / OR) FI CQ Col ony 10 Colony 10 (Standard / OR) 3 FI CS Col ony Term UL 15 4 FRUP (50K-199K) FRUQ Colony Term UL 15 (50K-199K / P+/R+) 4 Colony Term UL 15 4 **FRYP** (200K+) Colony Term UL 15 4 FRYQ (200K+ / P+/R+)Colony Term UL 15 4 (50K-199K / ages 61+) FRXP Colony Term UL 15 4 **FRXQ** (50K-199K/61+/P+/R+) 4 Colony Term UL 15 FRZP (200K+ / ages 61+) 4 **FRZQ** Col ony Term UL 15 (200K / 61+ / P+/ R+) Col ony 15 4 **FRCP** Col ony 15 (P+ Pf d Best / R+ Select) 4 FRCQ Col ony 15 4 **FRCS** (St andar d) Col ony 15 4 FI CP (OR) Col ony 15 4 FI CQ (P+ Pf d Best / R+ Select / OR) Colony 15 (Standard / OR) 4 FI CS Col ony Term UL 20 (50K-199K) 5 FRUP 5 FRUQ Colony Term UL 20 (50K-199K / P+/R+) **FRYP** Colony Term UL 20 (200K+) 5 Col ony Term UL 20 (200K+ / P+/R+) Col ony Term UL 20 (50K-199K / age 56+) 5 **FRYQ** 5 FRXP 5 Colony Term UL 20 FRXQ (50K-199K/56+/P+/R+) 5 FRZP Col ony Term UL 20 (200K+ / age 56+) Col ony Term UL 20 (200K / 56+ / P+/ R+) 5 **FRZQ** 5 Col ony 20 FRCP FRCQ Col ony 20 (P+ Pf d Best / R+ Select) 5 5 Col ony 20 (St andar d) FRCS Col ony 20 5 FI CP (OR) 5 5 Col ony 20 (P+ Pf d Best / R+ Select / OR) FI CQ FI CS Col ony 20 (Standard / OR) 7 7 FRUP Colony Term UL 30 (50K-199K) FRUQ Colony Term UL 30 (50K-199K / P+/R+) Colony Term UL 30 7 **FRYP** (200K+) 7 Colony Term UL 30 (200K+ / P+/R+) FRYQ 7 FRXP Colony Term UL 30 (50K-199K / ages 46+) 7 Col ony Term UL 30 (50K-199K/46+/P+/R+) FRXQ Col ony Term UL 30 (200K+ / ages 46+) 7 FRZP

	Company/ Pr oduct Li st	Cat egor y
FRZQ FRCP FRCQ FRCS FI CP FI CQ FI CS FRUP FRUQ FI CP FI CQ FI CP	Genworth Life and Annuity Insurance Co Colony Term UL 30 (200K+ / 46+ / P+/R+) Colony 30 Colony 30 (P+ Pfd Best / R+ Select) Colony 30 (Standard) Colony 30 (OR) Colony 30 (P+ Pfd Best / R+ Select / OR) Colony 30 (Standard / OR) Colony 30 (Standard / OR) GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse UL to 105 GenGuard UL - no lapse to 105 (P+/R+) Lifetime FlexPlus II Lifetime FlexPlus II (P+ Best/R+ Select) Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 10 Pay Lifetime FlexPlus II - 10 Pay	Cat egor y  7 7 7 7 7 7 E E G G 8 Q Q R R S S O
FI CP FI CQ	<u> </u>	0

#### Company/ Product List Cat egor y Genworth Life Insurance Company Col ony Term UL 10 (50K-199K) Col ony Term UL 10 (50K-199K GRUP 3 GRUQ (50K-199K / P+/R+) 3 3 GRYP Colony Term UL 10 (200K+) 3 Colony Term UL 10 GRYQ (200K+ / P+/R+) Col ony Term UL 10 (50K-199K / ages 66+) 3 GRXP Col ony Term UL 10 Col ony Term UL 10 (50K-199K/66+/P+/R+) 3 GRXQ 3 GRZP (200K+ / ages 66+) 3 GRZQ Col ony Term UL 10 (200K+ / 66+ / P+/ R+) GRCP Sure Term 10 3 Sure Term 10 (P+ Pf d Best / R+ Select) 3 GRCQ 3 GRCS Sure Term 10 (St andar d) 3 GECP. Sure Term 10 (OR) 3 (P+ Best / R+ Select / OR) ŒCQ Sure Term 10 3 Sure Term 10 (Standard / OR) ŒCS 4 Col ony Term UL 15 (50K-199K) GRUP GRUQ Colony Term UL 15 (50K-199K / P+/R+) 4 Colony Term UL 15 4 GRYP (200K+) Colony Term UL 15 4 GRYQ (200K+ / P+/R+)Colony Term UL 15 4 (50K-199K / ages 61+) GRXP Colony Term UL 15 4 GRXQ (50K-199K/61+/P+/R+) 4 Colony Term UL 15 GRZP (200K+ / ages 61+) 4 **GRZQ** Col ony Term UL 15 (200K / 61+ / P+/ R+) GRCP Sure Term 15 4 GRCQ Sure Term 15 (P+ Pf d Best / R+ Select) 4 4 GRCS Sure Term 15 (St andar d) 4 **GECP** Sure Term 15 (OR) 4 Sure Term 15 (P+ Pfd / R+ Select / OR) ŒCQ (Standard / OR) 4 **ŒCS** Sure Term 15 5 GRUP Colony Term UL 20 (50K-199K) 5 GRUQ Colony Term UL 20 (50K-199K / P+/R+) **GRYP** Colony Term UL 20 ( 200K+) 5 Col ony Term UL 20 Col ony Term UL 20 5 **GRYQ** (200K+ / P+/R+) 5 (50K-199K / age 56+) GRXP 5 Colony Term UL 20 (50K-199K/56+/P+/R+) GRXQ 5 (200K+ / age 56+) GRZP Colony Term UL 20 **GRZQ** Colony Term UL 20 5 (200K / 56+ / P+/ R+) 5 GRCP Sure Term 20 GRCQ Sure Term 20 (P+ Pf d Best / R+ Select) 5 5 GRCS Sure Term 20 (St andar d) 5 **GECP** Sure Term 20 (OR) 5 (P+ Best / R+ Select / OR) Sure Term 20 ŒCQ 5 ŒCS Sure Term 20 (Standard / OR) 7 7 Col ony Term UL 30 (50K-199K) GRUP GRUQ Colony Term UL 30 (50K-199K / P+/R+) Colony Term UL 30 7 **GRYP** (200K+) 7 Colony Term UL 30 (200K+ / P+/R+) GRYQ 7 Col ony Term UL 30 (50K-199K / ages 46+) GRXP 7 Col ony Term UL 30 (50K-199K/46+/P+/R+) GRXQ Col ony Term UL 30 (200K+ / ages 46+) 7 GRZP

	Company/ Pr oduct Li st	Cat egor y
GRZQ GRCP GRCS GRCS GRCP GRCP GRCP GRCP GRCP GRCP GRCP GRCP	Genworth Life Insurance Company Colony Term UL 30 (200K+ / 46+ / P+/ R+) Sure Term 30 Sure Term 30 (P+ Pfd Best / R+ Select) Sure Term 30 (Standard) Sure Term 30 (OR) Sure Term 30 (P+ Best / R+ Select / OR) Sure Term 30 (Standard / OR) GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse to 100 (P+/ R+) GenGuard UL - no lapse to 105 GenGuard UL - no lapse to 105 GenGuard UL - no lapse to 105 CenGuard UL - pay to 65 Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - Pay to 65 (P+/ R+) Lifetime FlexPlus II - Pay to 65 (P+/ R+) Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 20 Pay	7 7 7 7 7 7 E E G G 8 Q Q R R
	Lifetime FlexPlus II - Single Pay	S S O
GECQ.	Lifetime FlexPlus II - Single Pav (P+/R+	Ο

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#### Genworth Life Insurance Company of NY **GZUP** Colony Term UL 10 (50K-199K) 3 3 GZUQ Colony Term UL 10 (50K-199K / P+/R+) 3 Colony Term UL 10 GZYP (200K+) Colony Term UL 10 3 **GZYQ** (200K+ / P+/R+)Col ony Term UL 10 3 (50K-199K / ages 66+) GZXP GZXQ Colony Term UL 10 (50K-199K/66+/P+/R+) 3 Colony Term UL 10 GZZP (200K+ / ages 66+)Colony Term UL 10 (200K+ / 66+ / P+/R+)3 GZZQ Colony Term UL 15 4 GZUP (50K-199K) 4 GZUQ Colony Term UL 15 (50K-199K / P+/R+) 4 GZYP Colony Term UL 15 (200K+) GZYQ Colony Term UL 15 (200K+ / P+/R+)4 Colony Term UL 15 50K-199K / ages 61+) 4 GZXP Colony Term UL 15 4 GZXQ (50K-199K/61+/P+/R+) 4 GZZP Colony Term UL 15 (200K+ / ages 61+)Colony Term UL 15 (200K / 61+ / P+/ R+) 4 GZZQ Col ony Term UL 20 5 GZUP (50K-199K) GZUQ Colony Term UL 20 (50K-199K / P+/R+) 5 5 **GZYP** Colony Term UL 20 (200K+) Colony Term UL 20 5 GZYQ (200K+ / P+/R+)Col ony Term UL 20 Col ony Term UL 20 5 5 50K-199K / age 56+) **GZXP** GZXQ (50K-199K/56+/P+/R+) 5 GZZP Colony Term UL 20 (200K+ / age 56+)**GZZQ** Colony Term UL 20 (200K / 56+ / P+/ R+) 5 Colony Term UL 30 7 GZUP (50K-199K) 7 Colony Term UL 30 GZUQ (50K-199K / P+/R+) 7 7 Colony Term UL 30 GZYP (200K+) Colony Term UL 30 **GZYQ** (200K+ / P+/R+)Colony Term UL 30 7 (50K-199K / ages 46+) GZXP 7 Colony Term UL 30 GZXQ (50K-199K/46+/P+/R+) 7 GZZP Colony Term UL 30 (200K+ / ages 46+)7 GZZQ Colony Term UL 30 (200K+ / 46+ / P+/ R+) Е **GZUP** GenGuard UL - no lapse UL to 100 Е GenQuard UL - no lapse to 100 (P+/R+) GZUQ G GZUP GenGuard UL - no lapse UL to 105 GZUQ GenGuard UL - no lapse to 105 (P+/R+) G Lifetime FlexPlus II - Pay to 65 Q **GYXT GYXP** Lifetime FlexPlus II - Pay to 65 (P+/R+) Q

	Company/ Pr oduct Li st	Cat egor y
GLEA GLEE GLES GLEA GLEE GLES GLEA GLES GLEA GLEE GLES	Geaner Life Insurance Society Geaner Term - 10-Year Geaner Term - 10-Year (Elite Pfd) Geaner Term - 10-Year (Super Pfd) Geaner Term - 15-Year Geaner Term - 15-Year (Elite Pfd) Geaner Term - 15-Year (Super Pfd) Geaner Term - 20-Year Geaner Term - 20-Year (Elite Pfd) Geaner Term - 20-Year (Super Pfd) Geaner Term - 30-Year (Elite Pfd) Geaner Term - 30-Year (Elite Pfd) Geaner Term - 30-Year (Super Pfd) Geaner Term - 30-Year (Super Pfd)	3 3 4 4 4 5 5 7 7
GOVE GOVP GOVE GOVP GOVE GOVP	Government Personnel Mutual Life Mark X - 10 Year Level Term Mark X - 10 Year (Preferred Plus) Mark X - 15 Year Level Term Mark X - 15 Year (Preferred Plus) Mark X - 20 Year Level Term Mark X - 20 Year (Preferred Plus)	3 3 4 4 5 5
Gran Grap Gran Grap Gran Grap Gran Grap	Grange Life Insurance Company Select Choice 10 - 10 Year Level Term Select Choice 10 - (Executive Preferred) Select Choice 15 - 15 Year Level Term Select Choice 15 - (Executive Preferred) Select Choice 20 - 20 Year Level Term Select Choice 20 - (Executive Preferred) Select Choice 30 - 30 Year Level Term Select Choice 30 - 30 Year Level Term Select Choice 30 - (Executive Preferred)	3 3 4 4 5 5 7

#### Company/ Product List Cat egor y Quardian Life Insurance Co of America GGLA Yearly Renewable Term (YRT) Gold 1 GGLE YRT Gold (Elite) 1 GGLP (Preferred Plus) 1 YRT Gold 3 GGLA Level Term Gold 10 3 Term Gold 10 GGLE Level (Elite) 3 GGLP Level Term Gold 10 (Preferred Plus) GGCA Term Gold 10 (extended conv.) 3 3 Level GGCE Term Gold 10 Level (Elite/ext. conv.) Term Gold 10 3 GGCP (Pfd Plus/ext. conv) Level 4 GGLA Level Term Gold 15 4 GGLE Level Term Gold 15 (Elite) **GGLP** Level Term Gold 15 (Preferred Plus) 4 GGCA Term Cold 15 (extended conv.) 4 Level Term Cold 15 4 GGCE Level (Elite/ext. conv.) 4 GGCP Term Gold 15 (Pfd Plus/ext. conv) Level GGLA Term Gold 20 5 Level 5 GGLE Term Gold 20 Level (Elite) GGLP Level Term Gold 20 (Preferred Plus) 5 5 5 GGCA Term Cold 20 Level (extended conv.) GGCE Level Term Gold 20 (Elite/ext. conv.) Term Gold 20 5 7 GGCP (Pfd Plus/ext. conv) Level GGLA Level Term Gold 30 7 GGLE Level Term Gold 30 (Elite) 7 GGLP Level Term Gold 30 (Preferred Plus) 7 Term Cold 30 GGCA Level (extended conv.) 7 GGCE Level Term Gold 30 (Elite/ext. conv.) 7 GGCP (Pfd Plus/ext. conv) Level Term Cold 30 Hartford Life and Annuity Insurance Co HART Hartford Bicentennial Term 10 3 3 HARB Hartford Bicentennial Term 10 (Pf Best) 3 HARP Hartford Bicentennial Term 10 ( Pf d+) 4 Hartford Bicentennial **HART** Term 15 4 HARB Hartford Bicentennial Term 15 (Pf Best) 4 HARP Hartford Bicentennial Term 15 ( Pf d+) 5 HART Hartford Bicentennial Term 20 5 Hartford Bicentennial Term 20 HARB (Pf Best) 5 HARP Hartford Bicentennial Term 20 ( Pf d+) 7 HART Hartford Bicentennial Term 30 7 Hartford Bicentennial Term 30 (Pf Best) HARB 7 Hartford Bicentennial Term 30 HARP ( Pf d+) HAUT Hartford Bicentennial Freedom UL 8 8 HAUP Hartford Bicentennial Freedom UL (P+)

	Company/ Pr oduct Li st	Cat egor y
	Hartford Life Insurance Company	
HAYT	Hartford Bicentennial Term 10	3 3
HAYB	Hartford Bicentennial Term 10 (Pf Best)	3
HAYP	Hartford Bicentennial Term 10 (Pfd+)	3
HAYT	Hartford Bicentennial Term 15	4
HAYB	Hartford Bicentennial Term 15 (Pf Best)	4
HAYP	Hartford Bicentennial Term 15 (Pfd+)	4 5 5 5
HAYT	Hartford Bicentennial Term 20	5
HAYB	Hartford Bicentennial Term 20 (Pf Best)	5
HAYP	Hartford Bicentennial Term 20 (Pfd+)	5
HAYT	Hartford Bicentennial Term 30	7
HAYB	Hartford Bicentennial Term 30 (Pf Best)	7
HAYP	Hartford Bicentennial Term 30 (Pfd+)	7
HYUT	Hartford Bicentennial Freedom UL	8
HYUP	Hartford Bicentennial Freedom UL (P+)	8
	Harrist at 127 at Language Original	
110110	Household Life Insurance Company	0
HOUS	Simple Term - 10 Year	3
HOUS	Simple Term - 15 Year	4 5
HOUS	Simple Term - 20 Year	5 7
HOUS	Simple Term - 30 Year	1
	Illinois Mutual Life Insurance Company	
l LLI	10-Year Term	3
I LLP	10-Year Term (Super / Ultra Std)	3
I LLI	15-Year Term	4
I LLP	15-Year Term (Super / Ultra Std)	4
l LLI	20- Year Term	5
I LLP	20-Year Term (Super / Ultra Std)	5 5 7
l LLI	30-Year Term	7
I LLP	30-Year Term (Super / Ultra Std)	7
l LLI	15-Year Term (with ROP)	J
I LLP	15-Year Term (Super/Ultra Std / w/ROP)	J
I LLI	20-Year Term (with ROP)	K
I LLP	20-Year Term (Super/Ultra Std / w/ROP)	K
I LLI	30-Year Term (with ROP)	M
I LLP	30-Year Term (Super/Ultra Std / w/ROP)	M
I LLI	Life Foundations Whole Life - Continuous	8

	Company/ Pr oduct Li st	Cat egor y
I OFE I OFP I ONE I OFE I OFP I ONE I OFP I ONE I ONE	Independent Order of Foresters Foresters Lifefirst - 10 Year Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (non-med) Foresters Lifefirst - 20 Year Foresters Lifefirst - 20 Year (Plus) Foresters Lifefirst - 30 Year (non-med) Foresters Lifefirst - 30 Year Foresters Lifefirst - 30 Year Foresters Lifefirst - 30 Year (Plus) Lifefirst - 20 Year (non-med / w/ ROP) Lifefirst - 30 Year (non-med / w/ ROP)	3 5 5 5 7 7 7 K M
I NDU I NXD	Industrial - Alliance Pacific Insurance Critical Choice Term - 15 Year Critical Choice Term - 15/5 Year Critical Choice Term - 20 Year Critical Choice Term - 20/5 Year Critical Choice Term - 30 Year Critical Choice Term - 30 Year Critical Choice Term - 20 Year (w/ROP) Critical Choice Term - 20/5 Year (w/ROP) Critical Choice Term - 30 Year (w/ROP) Critical Choice Term - 30 Year (w/ROP) Critical Choice Term - 30 Year (w/ROP)	4 4 5 5 7 7 K K M
JGCK JGCP JGCK JGCK JGCK JGCP	Jackson National Life Insurance Company Protector 10- Year Term Protector 10- Year Term (P+) Protector 15- Year Term Protector 15- Year Term (P+) Protector 20- Year Term Protector 20- Year Term (P+)	3 3 4 4 5 5

	Company/ Pr oduct Li st	Cat egor y
11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	John Hancock Life Insurance Company USA  10 Year Level Premium Term  10 Year Level Premium Term (Super/Std+)  15 Year Level Premium Term (Super/Std+)  15 Year Level Premium Term (with CER)  15 Year Level (Super/Std+ with CER)  20 Year Level Premium Term  20 Year Level Premium Term  20 Year Level Premium Term (Super Std+)  20 Year Level Premium Term (with CER)  20 Year Level Premium Term (with CER)  Protection UL-G09  Protection UL-G09 (Super/Std+)  Protection UL-G09 - 20 Pay  Protection UL-G09 - 10 Pay (Super/Std+)	3 3 4 4 4 4 5 5 5 5 8 8 R R S S O O
JYYN JYYP JYZN JYZP JYYN JYCP JYZN JYZP JYYN JYYP JYCN JYCP JYZN JYYP JYYN JYYP JYYN JYYP JYYN JYYP JYYN JYYP JYYN JYYP	John Hancock Life Insurance Company NY 10 Year Level Premium Term 10 Year Level Premium Term (Super/Std+) 10 Year Level Premium Term (ages 71+) 10 Year Level Term (Super Pfd/ages 71+) 15 Year Level Premium Term 15 Year Level Premium Term (Super/Std+) 15 Year Level Premium Term (with CER) 15 Year Level Premium Term (ages 66+) 15 Year Level Premium Term (ages 66+) 15 Year Level Premium Term (ages 66+) 20 Year Level Premium Term (Super Pfd/ages 66+) 20 Year Level Premium Term (Super Std+) 20 Year Level Premium Term (with CER) 20 Year Level Premium Term (with CER) 20 Year Level Premium Term (ages 61+) 20 Year Level Premium Term (ages 61+) Protection UL-G09 Protection UL-G09 Protection UL-G09 - 20 Pay Protection UL-G09 - 10 Pay Protection UL-G09 - 10 Pay Protection UL-G09 - Single Pay Protection UL-G09 - 1 Pay (Super/Std+)	3 3 3 3 4 4 4 4 4 4 5 5 5 5 5 5 8 8 R R S S O O

	Company/ Pr oduct Li st	Cat egor y
LI BB LI BP LI BB LI BP	Liberty Life Assurance Company of Boston Passport 20 Plus with ROP feature Passport 20 Plus with ROP feature Elite Passport 30 Plus with ROP feature Passport 30 Plus with ROP feature Elite	K K M M
LI BE LI LE LI LP LI SB LI BS LI LE LI LP LI SB LI BS LI LE LI LP LI SB LI BS LI LE LI LP LI SB	Liberty Life Insurance Company Annual Renewable Term to Age 75 RBC Level TERM - 10 Year Term RBC Level TERM - 10 Year Term (Plus) RBC ExpressTERM II - 10 Year RBC ExpressTERM - 10 Year RBC Level TERM - 15 Year Term RBC Level TERM - 15 Year Term (Plus) RBC ExpressTERM II - 15 Year RBC ExpressTERM II - 15 Year RBC ExpressTERM - 20 Year Term RBC Level TERM - 20 Year Term (Plus) RBC ExpressTERM II - 20 Year RBC ExpressTERM II - 20 Year RBC ExpressTERM - 30 Year Term RBC Level TERM - 30 Year Term (Plus) RBC ExpressTERM II - 30 Year	1 3 3 3 4 4 4 4 5 5 5 7 7
LBTE LBTP LGWL LGWM	Lincoln Benefit Life Company TrueTerm - 10 Year TrueTerm - 10 Year (P+ Elite, R+ Select) TrueTerm - 10 Year (WA) TrueTerm - 10 Year (P+ Elite, R+ Sel/WA) TrueTerm - 15 Year TrueTerm - 15 Year (P+ Elite, R+ Select) TrueTerm - 15 Year (WA) TrueTerm - 15 Year (P+ Elite, R+ Select) TrueTerm - 15 Year (P+ Elite, R+ Select) TrueTerm - 20 Year TrueTerm - 20 Year TrueTerm - 20 Year (P+ Elite, R+ Select) TrueTerm - 20 Year (P+ Elite, R+ Select) TrueTerm - 30 Year TrueTerm - 30 Year TrueTerm - 30 Year (P+ Elite, R+ Select) TrueTerm - 30 Year (P+ Elite, R+ Select) TrueTerm - 30 Year (P+ Elite, R+ Select) TrueTerm - 30 Year (P+ Elite, R+ Sel/WA) Legacy Secure 2007 no lapse UL (Band 1) Legacy Secure 2007 (Pfd Elite / Band 2) Legacy Secure 2007 (Pfd Elite / Band 3) Legacy Secure 2007 (Pfd Elite / Band 3)	3 3 3 4 4 4 4 5 5 5 5 7 7 7 7 8 8 8 8 8 8 8 8

	Company/ Pr oduct Li st	Cat egor y
LNYN LNYP LNYN LNYP LNYN LNYP LNYN LNYP LYNN LYNP	Lincoln Life & Annuity Company of NY LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 30 (P+) LGUL LGUL (P+)	3 3 4 4 5 5 7 7 8
LNI P LNI P LDI P LONP N LNI P LNI P LNI P LNI P LNI P LNI P LNI N LNI N	Li ncol n National Life Insurance Company LifeEl ement (SM) Level Term - 10 Year LifeEl ement (SM) Level Term - 10 (P+) LifeEl ement (SM) Level Term - 10 (MD) LifeEl ement (SM) Level Term - 10 (P+/MD) LifeEl ement (SM) Level Term - 10 (2008) LifeEl ement (SM) Level Term - 10 (P+) LifeEl ement (SM) Level Term - 15 Year LifeEl ement (SM) Level Term - 15 Year LifeEl ement (SM) Level Term - 15 (P+) LifeEl ement (SM) Level Term - 15 (P+) LifeEl ement (SM) Level Term - 15 (P+) LifeEl ement (SM) Level Term - 20 Year LifeEl ement (SM) Level Term - 20 (P+) LifeEl ement (SM) Level Term - 20 (MD) LifeEl ement (SM) Level Term - 20 (P+/MD) LifeEl ement (SM) Level Term - 20 (P+/MD) LifeEl ement (SM) Level Term - 20 (P+/MD) LifeEl ement (SM) Level Term - 30 Year LifeEl ement (SM) Level Term - 30 (P+) LGUL LGUL (P+) LGUL (May 2008)	3 3 3 3 3 4 4 4 4 5 5 5 5 5 7 7 7 7 8 8 8 8

	Company/ Pr oduct Li st	Cat egor y
MTGN MTGP MYGN MTGN MTGN MTGN MTGN MTGN MTGN MTGN MT	Massachusetts Mutual Life Insurance Term 5G Term 5G (Ultra Preferred) Term 5G (NY) Term 5G (Ultra Preferred / NY) Term 10G Term 10G (Ultra Preferred) Term 10G (NY) Term 10G (VItra Preferred / NY) Term 20G Term 20G (Ultra Preferred) Term 20G (Ultra Preferred) Term 20G (NY) Term 20G (NY) Term 20G (Ultra Preferred / NY)	2 2 2 2 3 3 3 5 5 5
MTLI MTLP MTLI MTLP MTLI MTLP MTLI MTLP MTLI MTLP MUTE MUTE MUTE MULE MULP	Met Life Investors USA Insurance Company Guarant eed Level Term 10 GLT 10 (P+ Elite / R+ Std+) Guarant eed Level Term 15 GLT 15 (P+ Elite / R+ Std+) Guarant eed Level Term 20 GLT 20 (P+ Elite / R+ Std+) Guarant eed Level Term 30 GLT 30 (P+ Elite / R+ Std+) Guarant eed Level Term 30 GLT 30 (P+ Elite / R+ Std+) Guarant eed Advant age UL (2001 CSO) Guarant eed Advant age UL (2001 CSO/ Elite) Gtd Advant age UL (2001 CSO / til 12/31) Gtd Advant age UL (Elite / til 12/31)	3 3 4 4 5 5 7 7 8 8 8
MYUE MYUP	Metropolitan Life Insurance Company Guaranteed Advantage UL (2001 CSO) Guaranteed Advantage UL (2001 CSO/Elite)	8 8

## Company/ Product List Cat egor y M dl and National Life Insurance Company M EL Executive CS3 - 10 Year Term 3 Executive CS3 - 10 Year (P+) 3 M EP 3 Premier CS3 - 10 Year Term M DL Premier CS3 - 10 Year Term (P+) 3 M DP Executive CS3 - 15 Year Term 4 M EL M EP Executive CS3 - 15 Year (P+) 4 Premier CS3 - 15 Year Term 4 M DL Premier CS3 - 15 Year Term (P+) 4 M DP Executive CS3 - 20 Year Term 5 M EL Executive CS3 - 20 Year (P+) 5 M EP 5 Premier CS3 - 20 Year Term M DL M DP Premier CS3 - 20 Year Term (P+) 5 M EL Essential Guarantee UL - p100 Ρ (\$25K) P+ (\$25K) Ρ M EP Essential Guarantee UL - p100 Р M DL Essential Guarantee UL - p100 (\$250K) Ρ M DP Essential Guarantee UL - p100 P+ (\$250K) Essential Guarantee UL - p65 Q M EL (\$25K) M EP Essential Guarantee UL - p65 P+ (\$25K) Q Q M DL Essential Guarantee UL - p65 (\$250K) Q M DP Essential Guarantee UL - p65 P+ (\$250K) R Essential Guarantee UL - 20p M EL (\$25K) R M EP Essential Guarantee UL - 20p P+ (\$25K) R M DL Essential Guarantee UL - 20p (\$250K) M DP Essential Guarantee UL - 20p P+ (\$250K) R S S Essential Guarantee UL - 10p M EL (\$25K) M EP Essential Guarantee UL - 10p P+ (\$25K) S M DL Essential Guarantee UL - 10p (\$250K) S M DP Essential Guarantee UL - 10p P+ (\$250K) Essential Guarantee UL - 1 pay O M EL (\$25K) Essential Guarantee UL - 1 pay P+ (\$25K) M EP 0 M DL Essential Guarantee UL - 1 pay (\$250K) O M DP Essential Guarantee UL - 1 pay P+(\$250K) $\mathbf{O}$ M nnesot a Life Insurance Company M NN 2 Advantage Elite Term Life - 5 Year M NP Advantage Elite Term - 5 Year (Plus) 2 Advantage Elite Term Life - 10 Year 3 M NN 3 M NP Advantage Elite Term - 10 Year (Plus) Advantage Elite Term Life - 15 Year 4 M NN 4 Advantage Elite Term - 15 Year (Plus) M NP 5 Advantage Elite Term Life - 20 Year M NN 5 M NP Advantage Elite Term - 20 Year (Plus) 7 Advantage Elite Term Life - 30 Year M NN M NP Advantage Elite Term - 30 Year (Plus)

	Company/ Pr oduct Li st	Cat egor y
MOTO MOTB MOTP MOTO MOTB MOTO MOTB MOTO MOTB MOTP MOTO MOTB MOTP MOTO MOTB	Mbt or i st s Life Insurance Company Value Term Plus - 10- Year Plan Value Term Plus - 10- Year (Pfd Best) Value Term Plus - 15- Year Plan Value Term Plus - 15- Year (Pfd Best) Value Term Plus - 15- Year (Pfd Best) Value Term Plus - 15- Year (Pfd Plus) Value Term Plus - 20- Year Plan Value Term Plus - 20- Year (Pfd Best) Value Term Plus - 20- Year (Pfd Plus) Value Term Plus - 30- Year (Pfd Best) Value Term Plus - 30- Year (Pfd Plus)	3 3 4 4 4 5 5 7 7
MTSU MTSP MTRU MTRP MTSU MTSP MTRU MTRP MTSU MTSP MTRU MTRP MTSU MTRP MTRU MTRP MTRU MTRP	MTL Insurance Company SelecTerm 10 SelecTerm 10 (Preferred Plus) SelecTerm 10 (NV, NJ, OR) SelecTerm 10 (Preferred Plus) SelecTerm 15 SelecTerm 15 (Preferred Plus) SelecTerm 15 (NV, NJ, OR) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 20 (NV, NJ, OR) SelecTerm 20 (Preferred Plus) SelecTerm 30 SelecTerm 30 (Preferred Plus) SelecTerm 30 (Preferred Plus) SelecTerm 30 (NV, NJ, OR) SelecTerm 30 (Preferred Plus)	3 3 3 4 4 4 4 5 5 5 7 7 7

# Company/ Product List Cat egor y National Life Insurance Co of Vermont NATV ART - Annual Renewable Term NATW ART - Annual Renewable Term (Elite Pfd) 1 3 GL-10 - 10 Year Level Term NATV GL-10 - 10 Year (Elite Preferred) 3 NATW GL-10 - 10 Year Level Term (NY) 3 NYTV NYTW GL-10 - 10 Year (Elite Preferred/NY) 3 GL-15 - 15 Year Level Term 4 NATV GL-15 - 15 Year (Elite Preferred) 4 NATW L-15 - 15 Year Level Term 4 NXTV 4 NXTW L-15 - 15 Year (Elite Preferred) 4 NYTV GL-15 - 15 Year Level Term (NY) GL-15 - 15 Year (Elite Preferred/NY) NYTW 4 L-15 - 15 Year Level Term (NY) 4 NZTV L-15 - 15 Year (Elite Preferred/NY) 4 NZTW 5 GL-20 - 20 Year Level Term NGTV 5 GL-20 - 20 Year (Elite Preferred) NGTW L-20 - 20 Year Level Term 5 NXTV NXTW L-20 - 20 Year (Elite Preferred) 5 5 GL-20 - 20 Year Level Term (NY) NYTV GL-20 - 20 Year (Elite Preferred/NY) 5 NYTW L-20 - 20 Year Level Term (NY) 5 NZTV L-20 - 20 Year (Elite Preferred/NY) 5 NZTW Nationwide Life and Annuity Insurance Co Your Life (SM) - 10 Year Term NVVL 3 NVWP Your Life (SM) - 10 Year Term (Pfd Plus) 3 3 NYWL Your Life (SM) - 10 Year Term (NY) 3 Your Life (SM) - 10 Year Term (P+ / NY) NYWP Your Life (SM) - 20 Year Term 5 NVVL Your Life (SM) - 20 Year Term (Pfd Plus) 5 NVWP Your Life (SM) - 20 Year Term (NY) 5 NYWL 5 Your Life (SM) - 20 Year Term (P+ / NY) NYWP Your Life (SM) - 30 Year Term 7 NVVL 7 Your Life (SM) - 30 Year Term (Pfd Plus) NVWP 7 NYWL Your Life (SM) - 30 Year Term (NY) 7 NYWP Your Life (SM) - 30 Year Term (P+ / NY) Your Life No-Lapse Guarantee UL - to 100 Ε NVWL Ε NVVP Your Life No-Lapse UL - to 100 (Pfd Plus) Your Life No-Lapse Quarantee UL - to 121 8 NVVL Your Life No-Lapse UL - to 121 (Pfd Plus) 8 NVWP Your Life No-Lapse UL - to 121 (NY) 8 NYWL NYWP Your Life No-Lapse UL - to 121 (P+/NY)

	Company/ Pr oduct Li st	Cat egor y
	New York Life Insurance Company	
NYLA	Indeterminate Premium Term	1
NYLP	Indeterminate Premium Term (Select Pfd)	1
NYLS	Indeterminate Premium Term (Smoker)	1
NYLA	Five Year Term	2
NYLP	Five Year Term (Select Preferred)	2 2 2 5 5 5 5
NYYA	Five Year Term (NY)	2
NYYP	Five Year Term (Select Preferred / NY)	2
NYMA	20 Year Level Term (20LT)	5
NYMP	20 Year Level Term (20LT) (Select Pfd)	5
NYLA	20/10 Year Term	5
NYLP	20/10 Year Term (Select Preferred)	
NYYA	Term Life to 70 (20/10 Year Term – NY)	5 5 F F
NYYP	20/10 Year Term (Select Preferred/NY)	5
NYYA	Term Life to age 70 (NY – ages 51+)	F
NYYP	Term Policy to 70 (51+ Select Pfd – NY)	F
	NATION OF THE PROPERTY OF THE	
<b>N N Z</b> 1 A	NYLIFE Insurance Company of Arizona	0
NYLA	Term to Age 90 - 10 Year Level Term	3
NYLP	Term to Age 90 – 10 Year (Select Pfd)	3

	Company/ Pr oduct Li st	Cat egor y
SC \text{CC \te	North American Co for Life and Health ADDvantage 10 ADDvantage 10 (Super Preferred) ADDvantage 15 ADDvantage 15 (Super Preferred) ADDvantage 20 ADDvantage 20 (Super Preferred) Cust om Quarantee Gen 5 - p100 (\$25K) Cust om Quarantee Gen 5 - p100 P+ (\$25K) Cust om Quarantee Gen 5 - p100 P+ (\$25K) Cust om Quarantee Gen 5 - p100 P+ (\$25K) Cust om Quarantee Gen 5 - p100 P+ (\$25K) TermGUL - pay to 100 no Lapse UL (\$25K) TermGUL - pay to 100 (\$25K/ Super) TermGUL - pay to 100 no Lapse UL (\$25K) TermGUL - pay to 100 no Lapse UL (\$25K) TermGUL - pay to 100 (\$25K/ Super) Cust om Quarantee Gen 5 - p65 (\$25K) Cust om Quarantee Gen 5 - p65 P+ (\$25K) Cust om Quarantee Gen 5 - p65 P+ (\$25K) Cust om Quarantee Gen 5 - p65 P+ (\$25K) Cust om Quarantee Gen 5 - 20p P+ (\$25K) Cust om Quarantee Gen 5 - 20p P+ (\$25K) Cust om Quarantee Gen 5 - 20p P+ (\$25K) Cust om Quarantee Gen 5 - 20p P+ (\$25K) Cust om Quarantee Gen 5 - 10p (\$25K) Cust om Quarantee Gen 5 - 10p P+ (\$25K)	3 3 4 4 5 5 P P P P P P P P Q Q Q Q R R R R S S S S O O O O
NOWM NOWP NOTN NOTP NOWM NOWP NOWM NOWP NOTN NOTP NOYN	Northwestern Mutual Life Insurance TT Term 80 - 1 Year R & C Term TT Term 80 - 1 Year R & C (Premier NT) TT Term 10 - 1 Year Term for 10 Years TT Term 10 - 1 Year for 10 Yrs (Premier) TT Level Term 10 TT Level Term 10 (Premier NT) TT Level Term 20 TT Level Term 20 (Premier NT) TT Level Term 20 (issue ages 51+) TT Level Term 20 (Premier NT/ages 51+) TT Level Term 20 (NY) TT Level Term 20 (Premier NT/NY)	1 1 1 1 3 3 5 5 5 5 5
CONC	Occidental Life Ins Co of North Carolina ULTIMATE TERM-10 - 10 Year Term	3

	Company/ Pr oduct Li st	Cat egor y
OMWI OMWN OMYN ONWI ONWN ONYJ ONYN	Chio National Life Assurance Corporation Term 10 Plus Term 10 Plus (P+ Super Pfd / R+ Select) Term 10 Term 10 (P+ Super Pfd/ R+ Select) Term 15 Plus Term 15 Plus (P+ Super Pfd / R+ Select) Term 15 Term 15 (P+ Super Pfd / R+ Select)	3 3 3 4 4 4 4
ONAN ONAN ONMI ONMI	Term 20 Pl us Term 20 Pl us (P+ Super Pf d / R+ Select) Term 20 Term 20 Term 20 (P+ Super Pf d / R+ Select)	5 5 5 5
OXFO	Oxford Life Insurance Company Assurance Financial Expense Whole Life	8
PAI C PAGI	Pacific Guardian Life Insurance Co, Ltd. One Year Term Plus Ten Year Term	1 3
PACL PACS PACN PACL PACS PACN PACL PACS PACN	Pacific Life Insurance Company Pacific-ART - Annual Renewable Term Pacific-ART - ART (Super Preferred) Pacific-ART - ART (Preferred Plus) Pacific-10 - 10 Year Renewable Pacific-10 - 10 Year (Super Preferred) Pacific-10 - 10 Year (Preferred Plus) Pacific-20 - 20 Year Renewable Pacific-20 - 20 Year (Super Preferred) Pacific-20 - 20 Year (Preferred Plus)	1 1 1 3 3 3 5 5
PANA PANS PANP PATN PANS PANP PAXS PAXP	Pan-American Life Insurance Company 5-Year Level Term Sentinel Series 10 - 10-Year Term Sentinel Series 10 (Preferred Plus) 10-Year Level Term Sentinel Series 20 - 20-Year Term Sentinel Series 20 (Preferred Plus) Sentinel Series 20/10 - 20-Year Term Sentinel Series 20/10 (Preferred Plus)	2 3 3 5 5 5 5
PAUL PAUL	The Paul Revere Life Insurance Company Selector 1 - 1 Year Term Selector 10 - 10 Year Term	1 3

	Company/ Pr oduct Li st	Cat egor y
PENC PENP PENB PENC PENP PENB PENC PENP PENB PGNC PGNP	The Penn Mutual Life Insurance Company Guarant eed 10 Year Term Guarant eed 10 Year Term (Preferred Plus) Guarant eed 10 Year Term (Preferred Best) Guarant eed 15 Year Term Guarant eed 15 Year Term (Preferred Plus) Guarant eed 15 Year Term (Preferred Best) Guarant eed 15 Year Term (Preferred Best) Guarant eed 20 Year Term Guarant eed 20 Year Term (Preferred Plus) Guarant eed 20 Year Term (Preferred Best) Guarant eed Protection UL - gtd to 121 Guarant eed Protection UL - gtd to 121 P+	3 3 4 4 4 5 5 5 8
PRI M PRI P PRYM PRI N PRI P PRI N PRI Q	Primerica Life Insurance Company Cust om Advant age - 10 Year Cust om Advant age - 10 Year (Pf d Pl us) Cust om Protection Series IV - 10 Year Cust om Advant age - 15 Year Cust om Advant age - 15 Year (Pf d Pl us) Cust om Protection Series IV - 15 Year Cust om Advant age - 20 Year Cust om Advant age - 20 Year Cust om Advant age - 20 Year (Pf d Pl us) Cust om Protection Series IV - 20 Year Cust om Advant age - 25 Year Cust om Advant age - 25 Year Cust om Protection Series IV - 25 Year Cust om Advant age - 30 Year Cust om Advant age - 30 Year Cust om Advant age - 30 Year Cust om Advant age - 35 Year (Pf d Pl us) Cust om Protection Series IV - 30 Year Cust om Advant age - 35 Year Cust om Advant age - 35 Year (Pf d Pl us) Cust om Advant age - 35 Year (age 35+) Cust om Advant age - 35 Year (age 35+) Cust om Advant age - 35 Year (age 35+/P+)	3 3 4 4 4 5 5 5 6 6 6 7 7 7 9 9 9
PRCI PRCP PRCI PRCP PRCI PRCP PRCI PRCP	Principal Life Insurance Company 10- Year Term 10- Year Term (Super Pfd / Super Std) 15- Year Term 15- Year Term (Super Pfd / Super Std) 20- Year Term 20- Year Term (Super Pfd / Super Std) 30- Year Term 30- Year Term (Super Pfd / Super Std)	3 3 4 4 5 5 7 7

	Company/ Pr oduct Li st	Cat egor y
	Principal National Life Insurance Co	
PRDI	10- Year Ter m	3
PRDP	10-Year Term (Super)	3
PRDI	15- Year Term	4
PRDP	15-Year Term (Super)	4
PRDI	20- Year Term	5
PRDP	20-Year Term (Super)	
PRDI	30- Year Term	7
PRDP	30-Year Term (Super)	5 7 7
PREI	30-Year Term (WA)	7
PREP	30-Year Term (Super/WA)	7
	Protective Life & Annuity Insurance Co	
PRAJ	Empire Term - 10 Year	3
PRAK	Empire Term - 10 Year (Super Preferred)	3
PRAJ	Empire Term - 15 Year	4
PRAK	Empire Term - 15 Year (Super Preferred)	4
PRAJ	Empire Term - 20 Year	5
PRAK	Empire Term - 20 Year (Super Preferred)	5
PRAJ	Empire Term - 25 Year	6
PRAK	Empire Term - 25 Year (Super Preferred)	6

Cat egor y

### Protective Life Insurance Company PTVL Protective ValueChoice 10 (eff. 02/01) 3 PTVP Protective ValueChoice 10 (Select) 4 (eff. 02/01)PTVL Protective ValueChoice 15 4 **PTVP** Protective ValueChoice 15 (Select) 5 Protective ValueChoice 20 PTVL (eff. 02/01)PTVP Protective ValueChoice 20 (Select) 5 Protective ValueChoice 25 (eff. 02/01)6 PTVL Protective ValueChoice 25 6 PTVP (Select) 7 Protective ValueChoice 30 PTVL (eff. 02/01) 7 PTVP Protective ValueChoice 30 (Select) Т Centennial GII UL - to age 65 PVLL **PVLP** Centennial GII UL - to age 65 (P+) Т Cent enni al GII UL - to age 70 **PVLL** U Centennial GII UL - to age 70 U **PVLP** (P+) Centennial GII UL - to age 75 V PVLL Cent enni al GII UL - to age 75 Cent enni al GII UL - to age 80 PVLP (P+) V PVLL Α **PVLP** Centennial GII UL - to age 80 (P+) Α **PVLL** Centennial GII UL - to age 85 В Centennial GII UL - to age 85 В **PVLP** (P+) Centennial GII UL - to age 90 С **PVLL** С Centennial GII UL - to age 90 (P+) **PVLP** D PVLL Centennial GII UL - to age 95 Cent enni al GII UL - to age 95 Cent enni al GII UL - to age 100 PVLP (P+) D Ε PVLL Centennial GII UL - to age 100 Ε **PVLP** (P+) G **PVLL** Centennial GII UL - to age 105 Centennial GII UL - to age 105 G **PVLP** (P+) Centennial GII UL - to age 110 Н PVLL **PVLP** Cent ennial GII UL - to age 110 (P+) Н 8 PVLL Protective Centennial GII UL PVLP Protective Centennial GII UL (Select) 8 Protective Centennial GII UL - pay to 65 Q **PVLL** Protective Centennial GII (Select p65) Q **PVLP** R Protective Centennial GII UL - 20 Pav PVLL PVLP Protective Centennial GII (Select 20p) R Protective Centennial GII UL - 10 Pay **PVLL** S S **PVLP** Protective Centennial GII (Select 10p) PVLL Protective Centennial GII - Single Pay 0

Protective Centennial GII (Select 1pay)

PVLP

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# Provident Life and Accident Assurance PRTA Level Term II - 10 Year LTII - 10 Year (Pf Select, R+ Std+) 3 PRTB 3 LTII - 10 Year (P+) PRTC Level Term I - 10 Year 3 PVTA LTI - 10 Year (Pf Select, R+ Std+) LTI - 10 Year (P+) 3 **PVTB PVTC** 3 PRXA Level Term II - 10/5 Year LTII - 10/5 Year (Pf Select, R+ Std+) PRXB LTII - 10/5 Year (P+) 3 PRXC Level Term I - 10/5 Year PVXA 3 LTI - 10/5 Year (Pf Select, R+ Std+) PVXB LTI - 10/5 Year (P+) Level Term II - 15 Year **PVXC** 4 PRTA LTII - 15 Year (Pf Select, R+ Std+) 4 PRTB 4 PRTC LTII - 15 Year (P+) Level Term I - 15 Year LTI - 15 Year (Pf Select, R+ Std+) LTI - 15 Year (P+) 4 PVTA 4 **PVTB PVTC** 4 Level Term II - 15/5 Year 4 PRXA LTII - 15/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (P+) 4 PRXB 4 PRXC Level Term I - 15/5 Year 4 PVXA LTI - 15/5 Year (Pf Select, R+ Std+) 4 PVXB LTI - 15/5 Year (P+) Level Term II - 20 Year 4 **PVXC** 5 PRTA 5 LTII - 20 Year (Pf Select, R+ Std+) PRTB 5 LTII - 20 Year (P+) PRTC Level Term I - 20 Year PVTA LTI - 20 Year (Pf Select, R+ Std+) LTI - 20 Year (P+) 5 **PVTB** 5 **PVTC** Level Term II - 20/5 Year 5 PRXA 5 PRXB LTII - 20/5 Year (Pf Select, R+ Std+) LTII - 20/5 Year (P+) 5 **PRXC** Level Term I - 20/5 Year PVXA 5 LTI - 20/5 Year (Pf Select, R+ Std+) PVXB PVXC LTI - 20/5 Year (P+) 5

# Cat egor y

	Pruco Life Insurance Company	
PRUC	Term Elite 10 (<250K PruXpress ONLY)	3
PRUS	Term Elite 10 (P+ Best / R+ NS+)	3
PPFC	Term Essential 10 (<250K PruXpress ONLY)	3
PPFS	Term Essential 10 (P+ Best / R+ NS+)	3
PPUC	Term Elite 10 (<250K PruXpress ONLY/ WA)	3
PPUS	Term Elite 10 (P+ Best / R+ NS+ / WA)	3
PPWC		ა ე
	Term Essential 10 (<250K PruXpress / WA)	3 3 3 3 3 3
PPWS	Term Essential 10 (P+ Best / R+ NS+ / WA)	
PRUC	Term Elite 15 (<250K PruXpress ONLY)	4
PRUS	Term Elite 15 (P+ Best / R+ NS+)	4
PPFC	Term Essential 15 (<250K PruXpress ONLY)	4
PPFS	Term Essential 15 (P+ Best / R+ NS+)	4
PPUC	Term Elite 15 (<250K PruXpress ONLY/WA)	4
PPUS	Term Elite 15 (P+ Best / R+ NS+ / WA)	4
PPWC	Term Essential 15 (<250K PruXpress / WA)	4
PPWS	Term Essential 15 (P+ Best / R+ NS+ / VA)	4
PRUC	Term Elite 20 (<250K PruXpress CNLY)	5
PRUS	Term Elite 20 (P+ Best / R+ NS+)	5
PPFC	Term Essential 20 (<250K PruXpress ONLY)	5
PPFS	,	5
PPUC	,	5 5 5
	Term Elite 20 (<250K PruXpress ONLY/WA)	
PPUS	Term Elite 20 (P+ Best / R+ NS+ / WA)	5
PPWC	Term Essential 20 (<250K PruXpress / WA)	5 5 5
PPWS	Term Essential 20 (P+ Best / R+ NS+ / WA)	5
PRUC	Term Elite 30 (<250K PruXpress ONLY)	7
PRUS	Term Elite 30 (P+ Best / R+ NS+)	7
PPUC	Term Elite 30 (<250K PruXpress ONLY/WA)	7
PPUS	Term Elite 30 (P+ Best / R+ NS+ / WA)	7
PPFC	Term Essential 30 (<250K PruXpress ONLY)	7
PPFS	Term Essential 30 (P+ Best / R+ NS+)	7
PPWC	Term Essential 30 (<250K PruXpress / WA)	7
PPWS	Term Essential 30 (P+ Best / R+ NS+ / WA)	7
PRUC	PruLife Return of Premium Term 15	J
PRUS	PruLife ROP 15 (P+ Best / R+ NS+)	Ĵ
PRUC	PruLife Return of Premium Term 20	K
PRUS	PruLife ROP 20 (P+ Best / R+ NS+)	K
PRUC	PruLife Return of Premium Term 30	M
PRUS	PruLife ROP 30 (P+ Best / R+ NS+)	M
PRUC	UL Protector with NLG to 121 (250K-999K)	8
PRUS	UL Protector with NLG (250K-999K/Plus)	8
PPUC	UL Protector with NLG to 121 (1000K+)	8
PPUS	UL Protector with NLG (1000K / Plus)	8
PPEC	UL Protector with NLG to 121 (250K-999K)	8
PPES	UL Protector with NLG (250K-999K/Plus)	8
PPFC	UL Protector with NLG to 121 (1000K+)	8
PPFS	UL Protector with NLG (1000K / Plus)	8
PRUC	UL Protector w/NLG to 121 - 20 Pay (250)	R
PRUS	UL Protector w/NLG to 121 - (250K/Plus)	R
PPUC	UL Protector w/NLG to 121 - 20 Pay (\$1m)	R

	Company/ Pr oduct Li st	Cat egor y
PPUS	Pruco Life Insurance Company UL Protector w/NLG to 121 - (\$1m/Plus)	R
PPEC	UL Protector w/ NLG to 121 - 20 Pay (250)	R
PPES	UL Protector w/NLG to 121 - (250K/Plus)	R
PPFC	UL Protector w/NLG to 121 - 20 Pay (\$1m)	R
PPFS	UL Protector w/NLG to 121 - (\$1m/Plus)	R
PRUC	UL Protector w/NLG to 121 - 10 Pay (250)	S
PRUS	UL Protector w/NLG to 121 - (250K/Plus)	S S
PPUC	UL Protector w/NLG to 121 - 10 Pay (\$1m)	S
PPUS	UL Protector w/NLG to 121 - (\$1m/Plus)	S
PPEC	UL Protector w/NLG to 121 - 10 Pay (250)	S
PPES	UL Protector w/NLG to 121 - (250K/Plus)	S
PPFC	UL Protector w/NLG to 121 - 10 Pay (\$1m)	S S
PPFS	UL Protector w/NLG to 121 - (\$1m/Plus)	S

	Company/ Pr oduct Li st	Cat egor y
PPYC PPYS PYYC PPYS PPYC P	Pruco Life Insurance Co of New Jersey Term Elite 10 (NY/<250K PruXpress CNLY) Term Elite 10 (NY / P+ Best / R+ NS+) Term Essential 10 (NY / P+ Best / R+ NS+) Term Essential 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/<250K PruXpress CNLY) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Essential 15 (NY/ P+ Best / R+ NS+) Term Essential 15 (NY / P+ Best / R+ NS+) Term Essential 15 (NY / P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) Term Essential 20 (NY / P+ Best / R+ NS+) Term Essential 20 (NY / P+ Best / R+ NS+) Term Essential 20 (NY / P+ Best / R+ NS+) Term Essential 30 (NY / P+ Best / R+ NS+) Term Essential 30 (NY / P+ Best / R+ NS+) Term Essential 30 (NY / P+ Best / R+ NS+) Term Essential 30 (NY / P+ Best / R+ NS+) PruLife Return of Premium Term 15 PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife ROP 15 (P+ Best / R+ NS+) PruLife Return of Premium Term 30 PruLife RoP 30 (P+ Best / R+ NS+) UL Protector with NLG to 121 (250K-999K) UL Protector with NLG to 121 (1000K+) UL Protector with NLG to 121 - (250K/Plus) UL Protector wind to 121 - (250K/Plus)	33334444555577777JJKKMM8888RRRRSSSS
PYRA	The Pyramid Life Insurance Company Annual Renewable Term	1

## Company/ Product List Cat egor y ReliaStar Life Insurance Company (ING) TermSmart 10 - 10 Year Term **RDTS** 3 TermSmart 10 - (P+ Super / R+ Select) 3 RDTP 3 TermSmart 10 - 10 Year Term (OR) ROTS TermSmart 10 - (P+ Super / R+ Select/OR) 3 **ROTP** TermSmart 10 - 10 Year Term (WA) 3 **RWTS** TermSmart 10 - (P+ Super / R+ Select/WA) RWTP 3 TermSmart 15 - 15 Year Term 4 **RDTS** TermSmart 15 - (P+ Super / R+ Select) 4 **RDTP** TermSmart 15 - 15 Year Term (OR) 4 ROTS TermSmart 15 - (P+ Super / R+ Select/OR) 4 ROTP TermSmart 15 - 15 Year Term (VA) 4 RWTS **RWTP** TermSmart 15 - (P+ Super / R+ Select/WA) 4 TermSmart 20 - 20 Year Term **RDTS** 5 TermSmart 20 - (P+ Super / R+ Select) 5 **RDTP** TermSmart 20 - 20 Year Term (OR) 5 ROTS 5 TermSmart 20 - (P+ Super / R+ Select/OR) ROTP TermSmart 20 - 20 Year Term (WA) 5 **RWTS** RWTP TermSmart 20 - (P+ Super / R+ Select/WA) 5 7 TermSmart 30 - 30 Year Term **RDTS** TermSmart 30 - (P+ Super / R+ Select) 7 **RDTP** TermSmart 30 - 30 Year Term (OR) 7 **ROTS** TermSmart 30 - (P+ Super / R+ Select/OR) 7 ROTP K ROTS ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 20 Year (P+/R+) ROTP K ING ROP Endowment Term - 25 Year ROTS L ING ROP Endowment Term - 25 Year (P+/R+) L ROTP ING ROP Endowment Term - 30 Year M ROTS ING ROP Endowment Term - 30 Year (P+/R+) ROTP Μ ReliaStar Life Insurance of NY (ING) TermSmart 10 - 10 Year Term 3 RFNS **RFNT** TermSmart 10 - (P+ Super / R+ Select) 3 TermSmart 15 - 15 Year Term 4 **RFNS** TermSmart 15 - (P+ Super / R+ Select) 4 **RFNT** 5 TermSmart 20 - 20 Year Term **RFNS** 5 **RFNT** TermSmart 20 - (P+ Super / R+ Select) TermSmart 30 - 30 Year Term 7 **RFNS** TermSmart 30 - (P+ Super / R+ Select) 7 **RFNT** K **RYNS** ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 20 Year (P+/R+) K **RYNT** ING ROP Endowment Term - 25 Year **RYNS** L RYNT ING ROP Endowment Term - 25 Year (P+/R+) L ING ROP Endowment Term - 30 Year Μ RYNS ING ROP Endowment Term - 30 Year (P+/R+) RYNT M ING Guaranteed Death Benefit UL II **RFNS** 8 ING Guaranteed Death Benefit ULII **RFNT**

	Company/ Pr oduct Li st	Cat egor y
ROYA ROYP ROYA ROYP ROYA ROYP ROYA ROYP ROYA ROYP ROYA ROYP	Royal Neighbors of America Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year Level Term Royal Advantage 30 - 30 Year Level Term Royal Advantage 30 - 30 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 - 10 Year with ROP Royal Advantage 10 with ROP (Super) Royal Advantage 20 - 20 Year with ROP Royal Advantage 20 with ROP (Super) Royal Advantage 30 - 30 Year with ROP Royal Advantage 30 - 30 Year with ROP Royal Advantage 30 - 30 Year with ROP Royal Advantage 30 with ROP (Super)	3 5 5 7 7 1 1 K K M
SAZI SAI Z SAGI SAGP SAZI SAGI SAGP SAZI	Sagicor Life Insurance Company Gold Series 10 ZZ Term Gold Series 10 ZZ Term (ages 66+) Platinum Series 20 Platinum Series 20 (Super Pfd) Gold Series 20 ZZ Term Platinum Series 30 Platinum Series 30 (Super Pfd) Gold Series 30 ZZ Term	3 3 5 5 5 7 7
SAVE SAVP SAVE SAVP SAVE SAVP SAVE SAVP SAVE	Savings Bank Life Insurance Co of MA T-10/10 - 10 Year Term Guarant eed 10 T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year Term Guarant eed 15 T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year Term Guarant eed 20 T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year Term Guarant eed 25 T-25/25 - 25 Year (P+ / R+) T-30/30 - 30 Year Term Guarant eed 30 T-30/30 - 30 Year (P+ / R+)	3 3 4 4 5 5 6 6 7
SETE SETP	Security Life of Denver Ins Co (ING) ING Guaranteed Death Benefit ULII ING Guaranteed Death Benefit ULII Plus	8 8

## Company/ Product List Cat egor y Security Mutual Life Insurance Co of NY **SMPT** LT Protect or 10-Year 3 3 SMPP LT Protect or 10-Year (Preferred Plus) 3 SMYT LT Protector 10-Year (NY) 3 SMYP LT Protector 10-Year (Pfd Plus / NY) 3 SMMT Premier LT Suite 10-Year (4/2007) SMMP Premier LT Suite 10-Year (P+ / 4/2007) 3 4 SMPT LT Protect or 15- Year LT Protect or 15-Year 4 SMPP (Preferred Plus) LT Protect or 15-Year 4 SMYT (NY) 4 SMYP LT Protect or 15- Year (Pfd Plus / NY) 4 SMMT Premier LT Suite 15-Year SMMP Premier LT Suite 15-Year (P+) 4 **SMPT** LT Protector 20-Year 5 LT Protect or 20-Year 5 SMPP (Preferred Plus) 5 SMYT LT Protector 20-Year (NY) 5 LT Protect or 20-Year SMYP (Pfd Plus / NY) 5 SMMT Premier LT Suite 20-Year (4/2007)SMMP Premier LT Suite 20-Year (P+ / 4/2007) 5 7 SMPT LT Protect or 30-Year 7 LT Protect or 30-Year SMPP (Preferred Plus) LT Protector 30-Year 7 SMYT (NY) 7 LT Protect or 30-Year **SMYP** (Pfd Plus / NY) St onebridge Life Insurance Company St onebridge Term - 10 Year 3 STON Stonebridge Term - 10 (Pfd Elite) 3 STŒ 3 St onebridge Term - 10 (Pf d Plus) STOP St onebridge Term - 15 Year 4 STON Stonebridge Term - 15 (Pfd Elite) 4 STŒ Stonebridge Term - 15 (Pfd Plus) STOP 4 4 STWN Simplified Issue Term - 15 Year STON St onebridge Term - 20 Year 5 St onebridge Term - 20 (Pfd Elite) St onebridge Term - 20 (Pfd Plus) 5 STŒ 5 STOP 5 STWN Simplified Issue Term - 20 Year 6 STWN Simplified Issue Term - 25 Year St onebridge Term - 30 Year St onebridge Life - 30 (Pfd Elite) 7 STON 7 STŒ Stonebridge Term - 30 (Pfd Plus) 7 STOP 7 Simplified Issue Term - 30 Year STWN Stonebridge Term - 20 Year with ROP K STON STŒ Stonebridge Term - 20 (Elite / w/ROP) Κ Κ Stonebridge Term - 20 (Pf Plus / w/ROP) STOP STON Stonebridge Term - 30 Year with ROP M Stonebridge Life - 30 (Elite / w/ROP) Stonebridge Term - 30 (Pf Plus / w/ROP) M STŒ STOP M

	Company/ Pr oduct Li st	Cat egor y
SUNL SUNP SUNL SUNP SUNL SUNP	Sun Life Assurance Company of CA (U.S.) Sun Universal Protector Sun Universal Protector (Super Pfd) Sun Universal Protector - 10 Pay Sun Universal Protector - 10 Pay (Super) Sun Universal Protector - Single Pay Sun Universal Protector - 1 Pay (Super)	8 8 8 8 9 0
SYNL SYNP SYNL SYNP SYNL SYNP	Sun Life Insurance & Annuity of NY Sun Universal Protector Sun Universal Protector (Super Pfd) Sun Universal Protector - 10 Pay Sun Universal Protector - 10 Pay (Super) Sun Universal Protector - Single Pay Sun Universal Protector - 1 Pay (Super)	8 8 8 8 8 9
SUNS SUSN SUSP SUSN SUSP	Sunset Life Insurance Company of America Select Term to 95 Plus Term 10 - 10 Year Term Preferred Elite Term 10 Term 20 - 20 Year Term Preferred Elite Term 20	1 3 3 5 5

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# Symetra Life Insurance Company SAFE Expert - ART (Non-Smoker) Expert - ART (Smoker) SAFS 1 3 SZME 10 Year Level Term 10 Year Level Term (Preferred Plus) 10 Year Level Term (Preferred Best) 3 SZMP 3 SZMB 10 Year Level Term (2005) 3 SYME 3 SYMP 10 Year Level Term (Preferred Plus/05) 10 Year Level Term (Preferred Best/05) 3 SYMB 10 Year Level Term (VA) 3 SYŒ 3 SYOP 10 Year Level Term (Pfd Plus / WA) 3 SYOB 10 Year Level Term (Pfd Best / WA) 4 SZME 15 Year Level Term 15 Year Level Term (Preferred Plus) SZMP 4 15 Year Level Term (Preferred Best) 4 SZMB 4 SYME 15 Year Level Term (2005) 15 Year Level Term (Preferred Plus/05) 15 Year Level Term (Preferred Best/05) 4 SYMP 4 SYMB SYŒ 15 Year Level Term (VA) 15 Year Level Term (Pfd Plus / WA) 4 SYOP 15 Year Level Term (Pfd Best / WA) 4 SYOB 20 Year Level Term 20 Year Level Term (Preferred Plus) 5 SZME 5 SZMP 5 20 Year Level Term (Preferred Best) SZMB SYME 20 Year Level Term (2005) 5 20 Year Level Term (Preferred Plus/05) 5 SYMP 5 20 Year Level Term (Preferred Best/05) SYMB 5 5 SYŒ 20 Year Level Term (WA) 20 Year Level Term (Pfd Plus / WA) SYOP 20 Year Level Term (Pfd Best / WA) 5 SYOB 7 SZME 30 Year Level Term 7 30 Year Level Term (Preferred Plus) SZMP 7 SZMB 30 Year Level Term (Preferred Best) 30 Year Level Term (2005) 30 Year Level Term (Preferred Plus/05) 7 7 7 7 SYME SYMP SYMB 30 Year Level Term (Preferred Best/05) SYŒ 30 Year Level Term (VA) 30 Year Level Term (Pfd Plus / WA) SYOP SYOB 30 Year Level Term (Pfd Best / WA)

	Company/ Pr oduct Li st	Cat egor y
	TIAA-CREF Life Insurance Company	
TI AA	Annual Renewable Term Life Insurance	1
TI AP	Annual Renewable Term (Preferred Plus)	1
TI NA	Annual Renewable Term Life (NY)	1
TI NP	Annual Renewable Term (Pref Plus / NY)	1
TI AA	10-Year Level Term	3
TI AP	10-Year Level Term (Preferred Plus)	3
TI NA	10-Year Level Term (NY)	3
TI NP	10-Year Level Term (Pref Plus / NY)	3
TI AA	15-Year Level Term	4
TI AP	15-Year Level Term (Preferred Plus)	4
TI NA	15-Year Level Term (NY)	4
TI NP	15-Year Level Term (Pref Plus / NY)	4
TI AA	20-Year Level Term	5
TI AP	20-Year Level Term (Preferred Plus)	5
TI NA	20-Year Level Term (NY)	5
TI NP	20-Year Level Term (Pref Plus / NY)	5
TI AA	30-Year Level Term	7
TI AP	30-Year Level Term (Preferred Plus)	7
TI NA	30-Year Level Term (NY)	7
TI NP	30-Year Level Term (Pref Plus / NY)	7
	Transamerica Financial Life Insurance Co	
TYSA	Trendsetter Super YRT	1
TYSP	Trendsetter Super YRT (Plus)	1
TYSA	Trendsetter Super 10	3
TYSP	Trendsetter Super 10 (Preferred Plus)	3
TYSS	Trendsetter Super 10 (Standard Plus)	3
TYSA	Trendsetter Super 15	4
TYSP	Trendsetter Super 15 (Preferred Plus)	4
TYSS	Trendsetter Super 15 (Standard Plus)	4
TYSA	Trendsetter Super 20	5
TYSP	Trendsetter Super 20 (Preferred Plus)	5
TYSS	Trendsetter Super 20 (Standard Plus)	5
TYSA	Trendsetter Super 25	6
TYSP	Trendsetter Super 25 (Preferred Plus)	6
TYSS	Trendsetter Super 25 (Standard Plus)	6
TYSA	Trendsetter Super 30	7
TYSP	Trendsetter Super 30 (Preferred Plus)	7
TYSS	Trendsetter Super 30 (Standard Plus)	7
TYNA	Final Expense İnsurancè	Р

## Company/ Product List Cat egor y Transamerica Life Ins Co (Family Mkt) **TLEE** Ultima Champion - 10 Year 3 Ultima Champion - 10 (Elite P+/Pfd R+) 3 TLEP 4 Ultima Champion - 15 Year TLEE Ultima Champion - 15 (Elite P+/Pfd R+) 4 **TLEP** 4 TLUE Home Protector Elite - 15 Year Level TLEE Ultima Champion - 20 Year 5 Ultima Champion - 20 (Elite P+/Pfd R+) 5 TLEP Home Protector Elite - 20 Year Level 5 TLUE Home Protector Elite - 25 Year Level 6 **TLUE** 7 TLEE Ultima Champion - 30 Year 7 TLEP Ultima Champion - 30 (Elite P+/Pfd R+) TLUE Home Protector Elite - 30 Year Level 7 Ultima Champion - 20 Year with ROP Ultima Champion - 20 (Elite P+/Pfd R+) **TLEE** K K **TLEP** Ultima Champion - 30 Year with ROP M TLEE Ultima Champion - 30 (Elite P+/Pfd R+) **TLEP** M Transamerica Life Insurance Co (TIIG) **TOCA** Trendsetter Super YRT 1 **TCCP** Trendsetter Super YRT (Plus) 1 **TRCA** Trendsetter Super YRT 1 ( MD) Trendsetter Super YRT **TRCP** (Plus / MD) 1 3 TCCA Trendsetter Super 10 TCCP Trendsetter Super 10 (Preferred Plus) 3 Trendsetter Super 10 (Standard Plus) 3 TCCS 4 TCCA Trendsetter Super 15 4 TCCP Trendsetter Super 15 (Preferred Plus) **TCCS** Trendsetter Super 15 (Standard Plus) 4 Trendsetter Super 20 5 TOCA TOOP Trendsetter Super 20 (Preferred Plus) 5 5 TCCS Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 TCCA 6 Trendsetter Super 25 6 TCCP (Preferred Plus) 6 TCCS Trendsetter Super 25 (Standard Plus) 7 TCCA Trendsetter Super 30 7 TOOP Trendsetter Super 30 (Preferred Plus) Trendsetter Super 30 7 TCCS (Standard Plus) **TOCA** Trendsetter Super 20 with ROP K K TCCP Trendsetter Super 20 (Pfd Plus / w/ROP) **TCCS** Trendsetter Super 20 (Std Plus / w/ROP) K Trendsetter Super 30 with ROP Μ TOCA TOOP Trendsetter Super 30 (Pfd Plus / w/ROP) M Μ TCCS Trendsetter Super 30 (Std Plus / w/ROP) TransACE 2007 - No Lapse UL to 121 TransACE 2007 - No Lapse UL to 121 (P+) TCCA 8 8 TCCP Р **TFNA** Final Expense Insurance Р TWNA Final Expense Insurance

	Company/ Pr oduct Li st	Cat egor y
TRUT TRTU TRUT	Trustmark Insurance Company TermNet 5-Year Term TermNet 10-Year Term TermNet 15-Year Term	2 3 4
CC	Uni on Central Life Insurance Company Keyst one Term 1 Keyst one Term 1 (P+ / R+ Select) Keyst one Term 1 (NY) Keyst one Term 1 (P+ / R+ Select) (NY) Keyst one Term 10 Keyst one Term 10 Keyst one Term 10 (P+ / R+ Select) Keyst one Term 10 (NY) Keyst one Term 10 (P+ / R+ Select) Keyst one Term 15 (P+/R+) (CA, I N, CR, PA) Keyst one Term 20 Keyst one Term 30 Keyst one Term 40 Keyst one Term 40 Keyst one Term 50 Keyst one Term 50 Keyst one Ter	1 1 1 1 3 3 3 3 4 4 4 4 4 5 5 5 5 5 7 7 7 7 7 7
UNLI	The Union Labor Life Insurance Company Annual Renewable Term	1
UTHE UTHE	United Heritage Life Insurance Company ART100 – Annual Renewable Term Protector Whole Life – Simplified Issue	1 8

	Company/ Pr oduct Li st	Cat egor y
UTHO UTHO UTHO UTHO UTHO UTHO UNHO UNHO	United Home Life Insurance Company Express Issue Term 20 Express Issue Term 30 Express Issue Term 65 Premier Term 20 (with ROP) Premier Term 30 (with ROP) Premier 65 with ROP Express Issue Deluxe Whole Life Express Issue Premier Whole Life	5 7 T K M W 8
UTPP UTPQ UTPP UTPP UTPP UTPP UTPP UTPP	United of Omaha Life Insurance Company Term Life Answers 10 Term Life Answers 10 (Plus) Term Life Answers 15 Term Life Answers 15 Term Life Answers 15 (Plus) Term Life Express - 15 Year Term Life Complete - 15 Year Term Life Answers 20 Term Life Answers 20 (Plus) Term Life Express - 20 Year Term Life Complete - 20 Year Term Life Complete - 20 Year Term Life Answers 30 Term Life Answers 30 (Plus) Term Life Express - 30 Year Term Life Complete - 30 Year Term Life Complete - 30 Year GUL Complete - Guaranteed to 120 GUL Complete - Pay to 100 GUL Complete - Pay to 100 GUL Complete - Pay to 65 GUL Complete - pay to 65 GUL Complete - 20 Pay GUL Complete - 20 Pay GUL Complete - 10 Pay GUL Complete - 10 Pay GUL Complete - 10 Pay GUL Complete - Single Pay	3 3 4 4 4 4 5 5 5 5 7 7 7 7 8 8 P P Q Q R R S S O O

### Company/ Product List Cat egor y United States Life Ins in the City of NY **USED** Sel ect - a- Term - 10 Year 3 USEE Sel ect - a- Term - 10 Year (Plus) 3 4 **USED** Sel ect - a- Ter m - 15 Year 4 USEE Sel ect - a- Term - 15 Year (Plus) 5 **USED** Sel ect - a- Term - 20 Year 5 Sel ect - a- Term - 20 Year USEE (Plus) 6 USED Sel ect - a- Term - 25 Year 6 USEE Select - a-Term - 25 Year (Plus) **USED** Sel ect - a- Term - 30 Year 7 Sel ect - a- Term - 30 Year 7 USEE (Plus) Т Select - a-Term - Level to 65 USED Т Select - a - Term - Level to 65 USEE (Plus) U USED Select - a - Term - Level to 70 Select - a - Term - Level to 70 U USEE (Plus) **USED** Select - a-Term - Level to 75 V USEE Select - a- Term - Level to 75 (Plus) ٧ F **UNBG** Sel ect - a- Term - 16 Year F UNBH Sel ect - a- Term - 16 Year (Plus) F Sel ect - a- Term - 17 Year UNCG F UNCH Sel ect - a- Term - 17 Year (Plus) F **UNDG** Sel ect - a- Term - 18 Year F UNDH Sel ect - a- Term - 18 Year (Plus) F **UNEG** Sel ect - a- Term - 19 Year F Sel ect - a- Ter m - 19 Year UNEH (Plus) F **UNFG** Sel ect - a- Ter m - 21 Year F UNFH Sel ect - a- Term - 21 Year (Plus) F UNGG Sel ect - a- Ter m - 22 Year F Sel ect - a- Term - 22 Year UNGH (Plus) F **UNHG** Sel ect - a- Term - 23 Year F UNHH Sel ect - a- Term - 23 Year (Plus) F UNI G Sel ect - a- Ter m - 24 Year F UNI H Sel ect - a- Term - 24 Year (Plus) F **UNJ G** Sel ect - a- Ter m - 26 Year F Sel ect - a- Ter m - 26 Year UNJ H (Plus) F UNKG Select - a-Term - 27 Year F Select - a-Term - 27 Year UNKH (Plus) F UNLG Sel ect - a- Ter m - 28 Year UNLH Sel ect - a- Term - 28 Year (Plus) F UNMG Sel ect - a- Term - 29 Year UNMH Sel ect - a- Term - 29 Year (Plus) F Sel ect - a- Ter m 10 UNLS (Special) UNMS Sel ect - a- Ter m 15 (Special) F UNNS Sel ect - a- Ter m 20 (Special) F UNOS Sel ect - a- Ter m 25 (Special) **UNPS** (Special) F Sel ect - a- Ter m 30 ROP Sel ect - a- Ter m -J UTYD 15 Year J ROP Select - a-Term - 15 Year UTYE (Plus) K UTYD ROP Select - a-Term - 20 Year ROP Select - a- Term - 20 Year K UTYE (Plus)

UTEE

Cat egor y

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## United States Life Ins in the City of NY ROP Select - a-Term - 25 Year **UTYD** L UTYE ROP Select - a-Term - 25 Year L (Plus) ROP Select - a- Term - 30 Year M UTYD UTYE ROP Select - a- Term - 30 Year (Plus) М ROP Select - a-Term - Level to 65 W UTYD UTYE ROP Select - a - Term - Level to 65 (Plus) W ROP Select - a - Term - Level to 70 Χ UTYD UTYE ROP Select - a - Term - Level to 70 (Plus) Χ ROP Select-a-Term - Level to 75 Υ UTYD Υ UTYE ROP Select - a - Term - Level to 75 (Plus) 8 ContinUL Extend Plus - no lapse UL USED 8 USEE ContinUL Extend Plus - no lapse UL (+) ContinUL Extend Plus - no lapse (\$500K) **UTED** 8

ContinUL Extend Plus - no lapse (+/500K)

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#### United States Life Ins in the City of NY UTQS ROP Select - a-Term - 15 Year F (Special) ROP Select - a-Term - 20 Year F **UTRS** (Special) F ROP Select - a- Term - 25 Year UTSS (Special) F ROP Select - a-Term - 30 Year **UTTS** (Special) LTG Ultra-C NY - 10 Year F **UTES** (Special) F **UTFS** LTG Ultra-C NY - 15 Year (Special) LTG Ultra-C NY - 20 Year F UTGS (Special) LTG Ultra-C NY - 30 Year F UTHS (Special) F ROPTerm NY - 15 Year UTI S (Special / 2006) F ROPTer m NY - 20 Year UTJS (Special / 2006) Ν UTFG ROP Select - a- Term - 21 Year **UTFH** ROP Select - a-Term - 21 Year (Plus) Ν ROP Select - a- Term - 22 Year UTGG Ν ROP Sel ect - a- Ter m - 22 Year **UTGH** (Plus) Ν ROP Sel ect - a- Ter m - 23 Year Ν UTHG ROP Select - a-Term - 23 Year UTHH (Plus) Ν ROP Select - a- Term - 24 Year UTI G Ν UTI H ROP Select - a- Term - 24 Year (Plus) Ν ROP Select - a- Term - 26 Year Ν **UTJG** ROP Select - a-Term - 26 Year UTJH (Plus) Ν ROP Select - a- Term - 27 Year **UTKG** Ν ROP Sel ect - a- Ter m - 27 Year (Plus) Ν UTKH ROP Select - a-Term - 28 Year UTLG Ν **UTLH** ROP Select - a-Term - 28 Year (Plus) Ν ROP Select - a-Term - 29 Year UTMG Ν Ν **UTMH** ROP Select - a-Term - 29 Year (Plus) ROP Select - a- Term - 31 Year Ν UTNG ROP Select - a-Term - 31 Year UTNH (Plus) Ν ROP Select - a- Term - 32 Year UTCG Ν UTCH ROP Select - a-Term - 32 Year (Plus) Ν ROP Sel ect - a- Ter m - 33 Year **UTPG** Ν **UTPH** ROP Select - a-Term - 33 Year (Plus) Ν ROP Select - a-Term - 34 Year UTQG Ν ROP Select - a-Term - 34 Year Ν UTQH (Plus) ROP Select - a-Term - 35 Year UTRG Ν **UTRH** ROP Select - a- Term - 35 Year (Plus) Ν

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#### West Coast Life Insurance Company WCJJ Focus Term 10 - 10 Year (eff. 02/01)3 3 WCJK Focus Term 10 - 10 Year (Super Pfd) 4 WCJJ Focus Term 15 - 15 Year (eff. 02/01)4 WCJK Focus Term 15 - 15 Year (Super Pfd) Focus Term 20 - 20 Year 5 (eff. 02/01)WCJJ Focus Term 20 - 20 Year WCJK (Super Pfd) 5 WCJJ Focus Term 25 - 25 Year 6 (eff. 02/01)WCJK Focus Term 25 - 25 Year 6 (Super Pfd) 7 WCJJ Focus Term 30 - 30 Year (eff. 02/01)7 WCJK Focus Term 30 - 30 Year (Super Pfd) Т LifeTime Platinum III - to age 65 WDCJ WDCK LifeTime Platinum III - to age 65 (P+) Т LifeTime Platinum III - to age 70 U WDCJ U WDCK LifeTime Platinum III - to age 70 (P+) V WDCJ LifeTime Platinum III - to age 75 WDCK LifeTime Platinum III - to age 75 (P+) V LifeTime Platinum III - to age 80 WDCJ Α WDCK LifeTime Platinum III - to age 80 (P+) Α WDCJ LifeTime Platinum III - to age 85 В В WDCK LifeTime Platinum III - to age 85 (P+) С LifeTime Platinum III - to age 90 WDCJ С LifeTime Platinum III - to age 90 WDCK (P+) D WDCJ LifeTime Platinum III - to age 95 WDCK LifeTime Platinum III - to age 95 (P+) D LifeTime Platinum III - to age 100 Ε WDCJ LifeTime Platinum III - to age 100 Ε WDCK (P+) G WDCJ LifeTime Platinum III - to age 105 G WDCK LifeTime Platinum III - to age 105 (P+) LifeTime Platinum III - to age 110 Н WDCJ WDCK LifeTime Platinum III - to age 110 (P+) Н 8 WDCJ LifeTime Platinum III WDCK LifeTime Platinum III (Super Pfd) 8 LifeTime Platinum III - Pay to 65 Q WDCJ Q WDCK LifeTime Platinum III (Select pay to 65) R WDCJ LifeTime Platinum III - 20 Pav WDCK LifeTime Platinum III (Select 20 pay) R LifeTime Platinum III - 10 Pay S WDCJ S WDCK LifeTime Platinum III (Sel ect 10 pay) LifeTime Platinum III 8/09 - Single Pay WDCJ 0

LifeTime Platinum III (Select one pay)

WDCK

	Company/ Pr oduct Li st	Cat egor y
WRRE WRRP WRRE WRRE WRRP WRRE WRRE WRRP WTRE WTRS WTRS WTRE WTRS WTRS	Western Reserve Life Assurance Co of OH WRL TermPlus - 10 Year WRL TermPlus - 10 (Elite P+/Pfd R+) WRL TermPlus - 15 Year WRL TermPlus - 15 (Elite P+/Pfd R+) WRL TermPlus - 20 Year WRL TermPlus - 20 (Elite P+/Pfd R+) WRL TermPlus - 30 Year WRL TermPlus - 30 (Elite P+/Pfd R+) WRL TermPlus - 30 (Elite P+/Pfd R+) WRL TermPlus - 20 Year with ROP WRL TermPlus - 20 (Elite / w/ROP) WRL TermPlus - 30 Year with ROP WRL TermPlus - 30 Year with ROP WRL TermPlus - 30 (Pfd Elite / w/ROP) WRL TermPlus - 30 (Pfd Elite / w/ROP)	3 4 4 5 5 7 7 K K K M M
WEST WESS WESP WESS WESP WESS WESP WTST WTSS WTSP WESS WESP WTST WESS WTSP WESS WESP WTST WESS WESP WESS WESP	Western-Southern Life Assurance Company 10-Year Guaranteed Level Term 10-Year Level Term (Super Preferred) 10-Year Level Term (Preferred Plus) 15-Year Guaranteed Level Term 15-Year Level Term (Super Preferred) 15-Year Level Term (Preferred Plus) 20-Year Guaranteed Level Term 20-Year Level Term (Super Preferred) 20-Year Level Term (Preferred Plus) eTerm 20 - Guaranteed Level Term eTerm 20 - Level Term (Super Preferred) eTerm 20 - Level Term (Preferred Plus) 30-Year Guaranteed Level Term 30-Year Guaranteed Level Term 30-Year Guaranteed Level Term 40-Year Level Term (Preferred Plus) 40-Year Level Term (Super Preferred) 40-Year Level Term (Preferred Plus) 41-Year Level Term (Preferred Plus)	3 3 4 4 4 5 5 5 5 5 7 7 7 7 7 7 7 K K K

	Company/ Pr oduct Li st	Cat egor y
WILR WILP WOLR WOLS WOLP WILR WILP WILR WILR WILP WILR WILR WILP WILR WILP WILR	Life Value Term 30 (Plus) Penn Term 10 Penn Term 10 (Plus) Penn Term 15 Penn Term 15 (Plus) Penn Term 20 Penn Term 20 (Plus)	1 1 1 1 1 3 3 4 4 5 5 7 7
WLP	Life Umbrella UL 120 - Gtd to 120 (Plus)	8
WOWA WOWP WOWA	Woman's Life Insurance Society Ten Year Renewable and Convertible Term Ten Year R & C Term (Preferred Plus) Twenty Year Convertible Term	3 3 5
WOMP	Twenty Year Convertible Term (Pfd Plus)	5