Category

8

|      |   | ou oog c |
|------|---|----------|
|      | AAA Life Insurance Company              |          |
| AAAL | 10 Year Level Term                      | 3        |
| AAAP | 10 Year Level Term (Super Pfd/Std Plus) | 3        |
| AAAL | 15 Year Level Term                      | 4        |
| AAAP | 15 Year Level Term (Super Pfd/Std Plus) | 4        |
| AAAL | 20 Year Level Term                      | 5        |
| AAAP | 20 Year Level Term (Super Pfd/Std Plus) | 5        |
| AAAL | 25 Year Level Term                      | 6        |
| AAAP | 25 Year Level Term (Super Pfd/Std Plus) | 6        |
| AAAL | 30 Year Level Term                      | 7        |
| AAAP | 30 Year Level Term (Super Pfd/Std Plus) | 7        |
| AAAL | 15 Year Level Term (with ROP)           | J        |
| AAAP | 15 Year Level Term (Super Pfd/Std Plus) | J        |
| AAAL | 20 Year Level Term (with ROP)           | K        |
| AAAP | 20 Year Level Term (Super Pfd/Std Plus) | K        |
| AAAL | 25 Year Level Term (with ROP)           | L        |
| AAAP | 25 Year Level Term (Super Pfd/Std Plus) | L        |
| AAAL | 30 Year Level Term (with ROP)           | M        |
| AAAP | 30 Year Level Term (Super Pfd/Std Plus) | M        |
|      |   |          |
|      | Allianz Life Insurance Company of NA    |          |
| ALSI | Term Life 2009 - 10 Year                | 3        |
| ALSU | Term Life 2009 - 10 Year (Ultra)        | 3<br>3   |
| ALSS | Term Life 2009 - 10 Year (Super)        | 3        |
| ALSP | Term Life 2009 - 10 Year (Pfd Plus)     | 3        |
| ALSI | Term Life 2009 - 20 Year                | 5        |
| ALSU | Term Life 2009 - 20 Year (Ultra)        | 5        |
| ALSS | Term Life 2009 - 20 Year (Super)        | 5        |
| ALSP | Term Life 2009 - 20 Year (Pfd Plus)     | 5        |
| ALSI | Term Life 2009 - 30 Year                | 7        |
| ALSU | Term Life 2009 - 30 Year (Ultra)        | 7        |
| ALSS | Term Life 2009 - 30 Year (Super)        | 7        |
| ALSP | Term Life 2009 - 30 Year (Pfd Plus)     | 7        |
| ALWI | Generation Planner II - U/L no lapse    | 8        |
| ALWS | Generation Planner II (P+ Super/R+ Sel) | 8        |
| ALUI | Generation Planner II (1980 CSO)        | 8        |

ALUS Generation Planner II (P+ Super/R+ Sel)

## Company/Product List Category Allstate Life Insurance Co of New York 3 AYGL TrueTerm (2012) - 10 Year 3 AYGM TrueTerm - 10 Year (P+ Elite, R+ Select) TrueTerm (2012) - 15 Year 4 AYGL 4 AYGM TrueTerm - 15 Year (P+ Elite, R+ Select) 5 AYGL TrueTerm (2012) - 20 Year 5 AYGM TrueTerm - 20 Year (P+ Elite, R+ Select) AYGL TrueTerm (2012) - 25 Year 6 6 AYGM TrueTerm - 25 Year (P+ Elite, R+ Select) 7 AYGL TrueTerm (2012) - 30 Year 7 AYGM TrueTerm - 30 Year (P+ Elite, R+ Select) Т AYGL TrueTerm (2012) - level to age 65 Τ AYGM TrueTerm - to 65 (P+ Elite, R+ Select) IJ AYGL TrueTerm (2012) - level to age 70 TrueTerm - to 70 (P+ Elite,R+ Select) U AYGM V AYGL TrueTerm (2012) - level to age 75 TrueTerm - to 75 (P+ Elite, R+ Select) V AYGM Legacy Secure II to age 100 $\mathbf{E}$ AYGL AYGM Legacy Secure II to age 100 (Elite) Ε TrueTerm (2012) - 11 Year F ABTE TrueTerm - 11 Year (P+ Elite, R+ Select) ABTP F TrueTerm (2012) - 12 Year F ABBE ABBP TrueTerm - 12 Year (P+ Elite, R+ Select) F F ABCE TrueTerm (2012) - 13 Year TrueTerm - 13 Year (P+ Elite, R+ Select) F ABCP F ABDE TrueTerm (2012) - 14 Year TrueTerm - 14 Year (P+ Elite, R+ Select) F ABDP ABEE TrueTerm (2012) - 16 Year F ABEP TrueTerm - 16 Year (P+ Elite, R+ Select) F ABFE TrueTerm (2012) - 17 Year F ABFP TrueTerm - 17 Year (P+ Elite, R+ Select) F ABGE TrueTerm (2012) - 18 Year F F TrueTerm - 18 Year (P+ Elite, R+ Select) ABGP F ABHE TrueTerm (2012) - 19 Year TrueTerm - 19 Year (P+ Elite, R+ Select) F ABHP F ABIE TrueTerm (2012) - 21 Year TrueTerm - 21 Year (P+ Elite, R+ Select) F ABIP F ABJE TrueTerm (2012) - 22 Year ABJP TrueTerm - 22 Year (P+ Elite, R+ Select) F TrueTerm (2012) - 23 Year F ABKE ABKP TrueTerm - 23 Year (P+ Elite, R+ Select) F F ABLE TrueTerm (2012) - 24 Year ABLP TrueTerm - 24 Year (P+ Elite, R+ Select) F TrueTerm (2012) - 26 Year F ABME F ABMP TrueTerm - 26 Year (P+ Elite, R+ Select) F ABNE TrueTerm (2012) - 27 Year F ABNP TrueTerm - 27 Year (P+ Elite, R+ Select) TrueTerm (2012) - 28 Year F ABOE ABOP TrueTerm - 28 Year (P+ Elite, R+ Select) F ABPE TrueTerm (2012) - 29 Year F

|      | Company/Product List                     | Category |
|------|--|----------|
|      | Allstate Life Insurance Co of New York   |          |
| ABPP | TrueTerm - 29 Year (P+ Elite,R+ Select)  | F        |
| AYGL | Legacy Secure II Lifetime                | 8        |
| AYGM | Legacy Secure II Lifetime (Elite)        | 8        |
|      | American-Amicable Life Insurance of TX   |          |
| AMAM | Easy Term 10 (Simplified Issue)          | 3        |
| AMAM | Easy Term 20 (Simplified Issue)          | 5        |
| AMAM | Easy Term 30 (Simplified Issue)          | 7        |
| AMAM | Easy Term 20 w/ROP (Simplified 06-9691)  | K        |
| AMBM | Easy Term 20 w/ROP (Simplified 07-9734)  | K        |
| AMAM | Easy Term 30 w/ROP (Simplified 06-9691)  | M        |
| AMBM | Easy Term 30 w/ROP (Simplified 07-9734)  | M        |
| AMAM | Golden Solution Final Expense            | Р        |
| AMBM | Family Solution Final Expense            | P        |
|      | American Continental Insurance Company   |          |
| AMCN | Final Expense - Level Benefit Plan       | 8        |
|      | American Memorial Life Insurance Company |          |
| AMEM | Noble Tradition Final Expense            | P        |
|      | American Fidelity Assurance Company      |          |
| AMFI | T2 EZ 20 Year                            | 5        |
| AMFI | T2 EZ 25 Year                            | 6        |
| AMFI | T2 EZ 30 Year                            | 7        |

Category

#### American General Life Insurance Company 3 Select-a-Term - 10 Year ATRG 3 ATRH Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year 4 ATRG 4 Select-a-Term - 15 Year ATRH (Plus) 4 ARRG Select-a-Term - 15 Year (til 08/30)Select-a-Term - 15 Year 4 ARRH (Plus) ATRG Select-a-Term - 20 Year 5 Select-a-Term - 20 Year 5 ATRH (Plus) 5 ARRG Select-a-Term - 20 Year (til 08/30)5 Select-a-Term - 20 Year ARRH (Plus) 6 ATRG Select-a-Term - 25 Year Select-a-Term - 25 Year 6 ATRH (Plus) 6 ARRG Select-a-Term - 25 Year (til 08/30)Select-a-Term - 25 Year 6 ARRH (Plus) 7 Select-a-Term - 30 Year ATRG Select-a-Term - 30 Year 7 ATRH (Plus) Select-a-Term - 30 Year (til 08/30)7 ARRG 7 ARRH Select-a-Term - 30 Year (Plus) Select-a-Term - Level to 65 Т ATRG Т ATRH Select-a-Term - Level to 65 (Plus) Т Select-a-Term - Level to 65 ARRG (til 08/30)ARRH Select-a-Term - Level to 65 (Plus) Т Select-a-Term - Level to 70 U ATRG Select-a-Term - Level to 70 (Plus) IJ ATRH Select-a-Term - Level to 70 (til 08/30) ARRG U Select-a-Term - Level to 70 U ARRH (Plus) ATRG Select-a-Term - Level to 75 $\nabla$ ATRH Select-a-Term - Level to 75 (Plus) V ARRG Select-a-Term - Level to 75 (til 08/30)V Select-a-Term - Level to 75 (Plus) V ARRH AURG Secure Lifetime GUL - to age 90 С Secure Lifetime GUL - to age 90 С AURH (Plus) D AURG Secure Lifetime GUL - to age 95 Secure Lifetime GUL - to age 95 D AURH (Plus) Ε Secure Lifetime GUL - to age 100 AURG Ε AURH Secure Lifetime GUL - to age 100 (Plus) F Select-a-Term - 16 Year **AGBG** AGBH Select-a-Term - 16 Year (Plus) F Select-a-Term - 17 Year F AGCG AGCH Select-a-Term - 17 Year (Plus) F F Select-a-Term - 18 Year AGDG AGDH Select-a-Term - 18 Year (Plus) F Select-a-Term - 19 Year F **AGEG** F AGEH Select-a-Term - 19 Year (Plus) F AGFG Select-a-Term - 21 Year Select-a-Term - 21 Year (Plus) F AGFH Select-a-Term - 22 Year F AGGG AGGH Select-a-Term - 22 Year (Plus) F AGHG Select-a-Term - 23 Year F

# Category

|              | American General Life Insurance Company                                      |        |
|--------------|--|--------|
| AGHH         | Select-a-Term - 23 Year (Plus)   | F      |
| AGIG         | Select-a-Term - 24 Year  | F      |
| AGIH         | Select-a-Term - 24 Year (Plus)   | F      |
| AGJG         | Select-a-Term - 26 Year  | F      |
| AGJH         | Select-a-Term - 26 Year (Plus)   | F      |
| AGKG         | Select-a-Term - 27 Year  | F      |
| AGKH         | Select-a-Term - 27 Year (Plus)   | F      |
| AGLG         | Select-a-Term - 28 Year  | F      |
| AGLH         | Select-a-Term - 28 Year (Plus)   | F      |
| AGMG         | Select-a-Term - 29 Year  | F      |
| AGMH         | Select-a-Term - 29 Year (Plus)   | F      |
| AGLS         | Select-a-Term 10 (Special)   | F      |
| AGMS         | Select-a-Term 15 (Special)   | F      |
| AGNS         | Select-a-Term 20 (Special)   | F      |
| AGOS         | Select-a-Term 25 (Special)   | F      |
| AGPS         | Select-a-Term 30 (Special)   | F      |
| ATRG         | ROP Select-a-Term - 20 Year (til 08/30)                                      | K      |
| ATRH         | ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 20 Year               | K      |
| ARTG<br>ARTH |  | K<br>K |
| ARSG         | ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 20 Year (WA)          | K      |
| ARSH         | ROP Select-a-Term - 20 Year (Plus/WA)  | K      |
| ATRG         | ROP Select-a-Term - 25 Year (til 08/30)                                      | L      |
| ATRH         | ROP Select-a-Term - 25 Year (Plus)   | L      |
| ARTG         | ROP Select-a-Term - 25 Year  | L      |
| ARTH         | ROP Select-a-Term - 25 Year (Plus)   | L      |
| ARSG         | ROP Select-a-Term - 25 Year (WA)   | L      |
| ARSH         | ROP Select-a-Term - 25 Year (Plus/WA)  | L      |
| ATRG         | ROP Select-a-Term - 30 Year (til 08/30)                                      | M      |
| ATRH         | ROP Select-a-Term - 30 Year (Plus)   | M      |
| ARTG         | ROP Select-a-Term - 30 Year  | M      |
| ARTH         | ROP Select-a-Term - 30 Year (Plus)   | M      |
| ARSG         | ROP Select-a-Term - 30 Year (WA)   | M      |
| ARSH         | ROP Select-a-Term - 30 Year (Plus/WA)  | M      |
| ATRG         | ROP Select-a-Term - to 65 (til 08/30)  | M      |
| ATRH         | ROP Select-a-Term - Level to 65 (Plus)                                       | M      |
| ARTG         | ROP Select-a-Term - Level to 65  | W      |
| ARTH         | ROP Select-a-Term - Level to 65 (Plus)                                       | W      |
| ARSG         | ROP Select-a-Term - Level to 65 (WA)   | M      |
| ARSH         | ROP Select-a-Term - Level to 65 (Plus)                                       | W<br>X |
| ATRG         | ROP Select-a-Term - to 70 (til 08/30) ROP Select-a-Term - Level to 70 (Plus) |        |
| ATRH<br>ARTG | ROP Select-a-Term - Level to 70 (Flus)                                       | X<br>X |
| ARTH         | ROP Select-a-Term - Level to 70 (Plus)                                       | X      |
| ARSG         | ROP Select-a-Term - Level to 70 (WA)   | X      |
| ARSH         | ROP Select-a-Term - Level to 70 (Plus)                                       | X      |
| ATRG         | ROP Select-a-Term - to 75 (til 08/30)  | Y      |
| ATRH         | ROP Select-a-Term - Level to 75 (Plus)                                       | Y      |
| ARTG         | ROP Select-a-Term - Level to 75  | Y      |
| ARTH         | ROP Select-a-Term - Level to 75 (Plus)                                       | Y      |
| ARSG         | ROP Select-a-Term - Level to 75 (WA)   | Y      |
| ARSH         | ROP Select-a-Term - Level to 75 (Plus)                                       | Y      |
| AURG         | Secure Lifetime GUL - to age 121   | 8      |
| AURH         | Secure Lifetime GUL - to age 121 (Plus)                                      | 8      |
| AURG         | Secure Lifetime GUL - Pay to 65  | Q      |
| AURH         | Secure Lifetime GUL - Pay to 65 (Plus)                                       | Q      |
| AURG         | Secure Lifetime GUL - 20 Pay   | R      |
| AURH         | Secure Lifetime GUL - 20 Pay (Plus)  | R      |
| AURG         | Secure Lifetime GUL - 10 Pay   | S      |
| AURH         | Secure Lifetime GUL - 10 Pay (Plus) Secure Lifetime GUL - Single Pay         | S<br>O |
| AURG<br>AURH | Secure Lifetime GUL - Single Pay Secure Lifetime GUL - Single Pay (Plus)     | 0      |
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ART - Annual Renewable Term

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|      | Company/Product List                     | Category |
|------|--|----------|
|      | American General Life Insurance Company  |          |
| ATRS | ROP Select-a-Term - 20 Year (Special)    | F        |
| ATSS | ROP Select-a-Term - 25 Year (Special)    | F        |
| ATTS | ROP Select-a-Term - 30 Year (Special)    | F        |
| ATFG | ROP Select-a-Term - 21 Year              | N        |
| ATFH | ROP Select-a-Term - 21 Year (Plus)       | N        |
| ATGG | ROP Select-a-Term - 22 Year              | N        |
| ATGH | ROP Select-a-Term - 22 Year (Plus)       | N        |
| ATHG | ROP Select-a-Term - 23 Year              | N        |
| ATHH | ROP Select-a-Term - 23 Year (Plus)       | N        |
| ATIG | ROP Select-a-Term - 24 Year              | N        |
| ATIH | ROP Select-a-Term - 24 Year (Plus)       | N        |
| ATJG | ROP Select-a-Term - 26 Year              | N        |
| ATJH | ROP Select-a-Term - 26 Year (Plus)       | N        |
| ATKG | ROP Select-a-Term - 27 Year              | N        |
| ATKH | ROP Select-a-Term - 27 Year (Plus)       | N        |
| ATLG | ROP Select-a-Term - 28 Year              | N        |
| ATLH | ROP Select-a-Term - 28 Year (Plus)       | N        |
| ATMG | ROP Select-a-Term - 29 Year              | N        |
| ATMH | ROP Select-a-Term - 29 Year (Plus)       | N        |
| ATNG | ROP Select-a-Term - 31 Year              | N        |
| ATNH | ROP Select-a-Term - 31 Year (Plus)       | N        |
| ATOG | ROP Select-a-Term - 32 Year              | N        |
| ATOH | ROP Select-a-Term - 32 Year (Plus)       | N        |
| ATPG | ROP Select-a-Term - 33 Year              | N        |
| ATPH | ROP Select-a-Term - 33 Year (Plus)       | N        |
| ATQG | ROP Select-a-Term - 34 Year              | N        |
| ATQH | ROP Select-a-Term - 34 Year (Plus)       | N        |
| ATRG | ROP Select-a-Term - 35 Year              | N        |
| ATRH | ROP Select-a-Term - 35 Year (Plus)       | N        |
|      | The American Home Life Insurance Company |          |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | American National Insurance Company      |          |
| AMTN | ANICO Signature Term Express ART         | 1        |
| AMNT | ANICO Signature Term ART                 | 1        |
| AMNS | ANICO Signature Term ART (smoker)        | 1        |
| AMNP | ANICO Signature Term ART (Plus)          | 1        |
| AMTN | ANICO Signature Term Express 10          | 3        |
| AMNT | ANICO Signature Term 10                  | 3        |
| AMNP | ANICO Signature Term 10 (Plus)           | 3        |
| AMTN | ANICO Signature Term Express 15          | 4        |
| AMNT | ANICO Signature Term 15                  | 4        |
| AMNP | ANICO Signature Term 15 (Plus)           | 4        |
| AMTN | ANICO Signature Term Express 20          | 5        |
| AMNT | ANICO Signature Term 20                  | 5        |
| AMNP | ANICO Signature Term 20 (Plus)           | 5        |
| AMTN | ANICO Signature Term Express 30          | 7        |
| AMNT | ANICO Signature Term 30                  | 7        |
| AMNP | ANICO Signature Term 30 (Plus)           | 7        |
|      | American National Life Ins Company of NY |          |
| AYTN | ANICO Signature Term Express ART         | 1        |
| AYNT | ANICO Signature Term ART                 | 1        |
| AYNS | ANICO Signature Term ART (smoker)        | 1        |
| AYNP | ANICO Signature Term ART (Plus)          | 1        |
| AYTN | ANICO Signature Term Express 10          | 3        |
| AYNT | ANICO Signature Term 10                  | 3        |
| AYNP | ANICO Signature Term 10 (Plus)           | 3        |
| AYTN | ANICO Signature Term Express 15          | 4        |
| AYNT | ANICO Signature Term 15                  | 4        |
| AYNP | ANICO Signature Term 15 (Plus)           | 4        |
| AYTN | ANICO Signature Term Express 20          | 5        |
| AYNT | ANICO Signature Term 20                  | 5        |
| AYNP | ANICO Signature Term 20 (Plus)           | 5        |
| AYTN | ANICO Signature Term Express 30          | 7        |
| AYNT | ANICO Signature Term 30                  | 7        |
| AYNP | ANICO Signature Term 30 (Plus)           | 7        |
|      | American Progressive Life & Health of NY |          |
| AMPR | Senior Tribute Life - Level Benefit      | Р        |

|   | Company/Product List   | Category  |
|---|--|---|
| ARMT ARXT ARMT ARXT ARMT ARXT ARXT ARMT ARMT ARXT                               | Americo Financial Life and Annuity Ins. Home Mortgage Series - 15/15 year Home Mortgage Series - 20/20 year Home Mortgage Series - 20/5 year Home Mortgage Series - 25/25 year Home Mortgage Series - 25/5 year Home Mortgage Series - 30/30 year Home Mortgage Series - 30/5 year Ultra Protector I (Simplified Issue)  | 4<br>4<br>5<br>5<br>6<br>6<br>7<br>7<br>8                               |
| AMTL AMTP AMTL AMTP AMTL AMTP AMIL AMIP AMIL AMIP AMIL AMIP AMIL AMIP AMIL AMIP | Ameritas Life Insurance Corp Keystone Term 1 Keystone Term 1 (P+ / R+ Select) Keystone Term 10 Keystone Term 10 (P+ / R+ Select) Keystone Term 15 Keystone Term 15 (P+ / R+ Select) Keystone Term 15 (CA, IN, OR, PA) Keystone Term 15 (P+/R+) (CA, IN, PA&OR) Keystone Term 20 Keystone Term 20 (P+ / R+ Select) Keystone Term 20 (CA, IN, OR, PA) Keystone Term 20 (P+/R+) (CA, IN, OR, PA) Keystone Term 30 Keystone Term 30 Keystone Term 30 Keystone Term 30 (P+/R+) (CA, IN, OR, PA) Keystone Term 30 (P+/R+) (CA, IN, OR, PA) | 1<br>1<br>3<br>3<br>4<br>4<br>4<br>4<br>5<br>5<br>5<br>5<br>7<br>7<br>7 |
| AMYL AMYP AMYL AMYP AMYL AMYP AMYL AMYP AMYL AMYP AMYL AMYP                     | Ameritas Life Insurance Corp of New York Keystone Term 1 Keystone Term 1 (P+ / R+ Select) Keystone Term 10 Keystone Term 10 (P+ / R+ Select) Keystone Term 15 Keystone Term 15 Keystone Term 20 Keystone Term 20 Keystone Term 20 (P+ / R+ Select) Keystone Term 30 Keystone Term 30 Keystone Term 30 (P+ / R+ Select)   | 1<br>1<br>3<br>3<br>4<br>4<br>5<br>5<br>7                               |

|         | Company/Product List                     | Category    |
|---------|--|-------------|
|         | Assurity Life Insurance Company          |             |
| ASSU    | Term 350 Plus - 10-year Term             | 3           |
| ASSP    | Term 350 Plus - 10-year Term (Pfd Plus)  | 3           |
| ASWU    | Term 350 Plus - 10-year Term (WA)        | 3           |
| ASWP    | Term 350 Plus - 10-year Term (Plus/WA)   | 3<br>3<br>3 |
| ASTU    | Non Med Term 350 - 10 Year Level         | 3           |
| ASTP    | Non Med Term 350 - 10 Year (Select+)     | 3           |
| ASSU    | Term 350 Plus - 15-year Term             | 4           |
| ASSP    | Term 350 Plus - 15-year Term (Pfd Plus)  | 4           |
| ASWU    | Term 350 Plus - 15-year Term (WA)        | 4           |
| ASWP    | Term 350 Plus - 15-year Term (Plus/WA)   | 4           |
| ASTU    | Non Med Term 350 - 15 Year Level         | 4           |
| ASTP    | Non Med Term 350 - 15 Year (Select+)     | 4           |
| ASSU    | Term 350 Plus - 20-year Term             | 5           |
| ASSP    | Term 350 Plus - 20-year Term (Pfd Plus)  | 5           |
| ASWU    | Term 350 Plus - 20-year Term (WA)        | 5           |
| ASWP    | Term 350 Plus - 20-year Term (Plus/WA)   | 5           |
| ASTU    | Non Med Term 350 - 20 Year Level         | 5           |
| ASTP    | Non Med Term 350 - 20 Year (Select+)     | 5           |
| ASSU    | Term 350 Plus - 30-year Term             | 7           |
| ASSP    | Term 350 Plus - 30-year Term (Pfd Plus)  | 7           |
| ASWU    | Term 350 Plus - 30-year Term (WA)        | 7           |
| ASWP    | Term 350 Plus - 30-year Term (Plus/WA)   | 7           |
| ASTU    | Non Med Term 350 - 30 Year Level         | 7           |
| ASTP    | Non Med Term 350 - 30 Year (Select+)     | 7           |
| ASUU    | Non Med Term 350 - 30 Year Level (WA)    | 7           |
| ASUP    | Non Med Term 350 - 30 Year (Select+/WA)  | 7           |
| ASSU    | Term 350 Plus - 20-year Term w/ROP       | K           |
| ASSP    | Term 350 Plus - 20-year Term w/ROP (P+)  | K           |
| ASTU    | Non Med Term 350 - 20 Year Level w/ROP   | K           |
| ASTP    | Non Med Term 350 - 20 Year w/ROP (Slct+) | K           |
| ASSU    | Term 350 Plus - 30-year Term w/ROP       | M           |
| ASSP    | Term 350 Plus - 30-year Term w/ROP (P+)  | M           |
| ASTU    | Non Med Term 350 - 30 Year Level w/ROP   | M           |
| ASTP    | Non Med Term 350 - 30 Year w/ROP (Slct+) | M           |
| ASSU    | Level Benefit W/L - Simplified Issue     | 8           |
| 7 LID C | Aurora National Life Assurance Company   | 2           |
| AURO    | 10-Year Term                             | 3<br>3      |
| AUOP    | 10-Year Term (issue ages 71-75)          | 3           |

Category

## Aviva Life and Annuity Company AVTV Annual Renewal Term 01-2010 1 AVTP Annual Renewal Term (Premier/Standard+) 1 10 Year Term 01-2010 3 AVTV 3 10 Year Term (Premier P+ / Standard+ R+) AVTP 20 Year Term 01-2010 5 AVTV 20 Year (Premier P+ / Standard+ R+) 5 AVTP 30 Year Term 01-2010 AVTV 30 Year Term (Premier P+ / Standard+ R+) AVTP 7 AVWV 30 Year Term 01-2010 (WA) 7 30 Year Term (Premier P+ / Std+ R+ / WA) AVWP 8 AVKV Advantage Builder Series IV w/NLG 8 Advantage Builder Series IV w/NLG (P+) AVKP 8 AMTV Advantage Builder Series III w/NLG 175k+ AMTW Advantage Builder Series III (P+) (175k) 8 8 Advantage Builder Series III w/NLG AMSV Advantage Builder Series III w/NLG (P+) 8 AMSW Advantage Builder Series II w/NLG 8 AMUV AMUW Advantage Builder Series II w/NLG (P+) 8 Advantage Builder Series II w/NLG 175k+ 8 VMMA **WMMA** Advantage Builder Series II (P+) (175k) 8 AVAV Guarantee UL Solution Series III 8 AVAP Guarantee UL Solution III (Premier) Ρ Advantage Builder Series IV - Pay to 100 AVKV Р AVKP Advantage Builder IV - Pay to 100 (P+) Ρ AMTV Advantage Builder III - Pay to 100 175k+ Ρ Advantage Builder - Pay to 100 (P+/175k)AMTW Advantage Builder III - Pay to 100 Ρ AMSV AMSW Advantage Builder III - Pay to 100 (P+) Ρ AMUV Advantage Builder - Pay to 100 Ρ Advantage Builder - Pay to 100 Ρ AMUW (P+) **VMMA** Advantage Builder - Pay to 100 Ρ Ρ **MMMA** Advantage Builder - Pay to 100 (P+/175k) Ρ AVAV Guarantee UL Solution III - Pay to 100 Ρ Guarantee UL Solution - Pay to 100 (P+) AVAP Q AVKV Advantage Builder IV - Pay to 65 AVKP Advantage Builder - Pay to 65 Q (P+)Q AMTV Advantage Builder III - Pay to 65 175k+ Advantage Builder - Pay to 65 (P+/175k)Q WTMA AMSV Advantage Builder III - Pay to 65 Q AMSW Advantage Builder - Pay to 65 (P+) Q AMUV Advantage Builder - Pay to 65 Q AMUW Advantage Builder - Pay to 65 (P+) Q Advantage Builder - Pay to 65 Q **VMMA** 175k+ **WMMA** Advantage Builder - Pay to 65 (P+/175k)Q AVAV Guarantee UL Solution III - Pay to 65 Q Guarantee UL Solution - Pay to 65 (P+) Q AVAP Advantage Builder IV - 20 Pay R AVKV Advantage Builder - 20 Pay R AVKP (P+) Advantage Builder III - 20 Pay 175k+ AMTV R

AVAP

Category

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#### Aviva Life and Annuity Company Advantage Builder - 20 Pay (P+/175k)WTMA R AMSV Advantage Builder III - 20 Pay R R AMSW Advantage Builder - 20 Pay (P+) AMUV Advantage Builder - 20 Pay R AMUW Advantage Builder - 20 Pay (P+) R R **VMMA** Advantage Builder - 20 Pay 175k+ Advantage Builder - 20 Pay (P+/175k)R **WMMA** Guarantee UL Solution III - 20 Pay AVAV R Guarantee UL Solution - 20 Pay (P+) R AVAP S AVKV Advantage Builder IV - 10 Pay AVKP Advantage Builder - 10 Pay (P+) S S Advantage Builder III - 10 Pay 175k+ AMTV S AMTW Advantage Builder - 10 Pay (P+/175k)S Advantage Builder III - 10 Pay AMSV S AMSW Advantage Builder - 10 Pay (P+)Advantage Builder - 10 Pay S AMUV S Advantage Builder - 10 Pay AMUW (P+) S **AMMV** Advantage Builder - 10 Pay 175k+ S **MMMA** Advantage Builder - 10 Pay (P+/175k)Guarantee UL Solution III - 10 Pay S AVAV Guarantee UL Solution - 10 Pay S AVAP (P+)AVKV Advantage Builder IV - Single Pay 0 Advantage Builder - Single Pay 0 AVKP (P+)AMTV Advantage Builder III - Single Pay 175k+ 0 WTMA Advantage Builder - Single Pay (P+/175k) 0 0 AMSV Advantage Builder III - Single Pay 0 AMSW Advantage Builder - Single Pay (P+)Advantage Builder - Single Pay 0 **AMUV** Advantage Builder - Single Pay AMUW 0 (P+) 0 **VMMA** Advantage Builder - Single Pay 175k+ **MMMA** Advantage Builder - Single Pay (P+/175k) 0 Guarantee UL Solution III - Single Pay 0 AVAV

Guarantee UL Solution - Single Pay (P+)

## Company/Product List Category Aviva Life and Annuity of New York AVZV Annual Renewal Term 01-2010 1 Annual Renewal Term (Premier/Standard+) AVZP 1 3 AVZV Term 10 01-2010 3 Term 10 (Premier P+ / Standard+ R+) AVZP 5 AVZV Term 20 01-2010 5 Term 20 (Premier P+ / Standard+ R+) AVZP Term 30 01-2010 7 AVZV 7 Term 30 (Premier P+ / Standard+ R+) AVZP AVUE Empire Solutions Series III w/NLG 175k+ 8 Empire Solutions Series III (P+) (175k) 8 AVUP AVYE Empire Solutions Series III w/NLG 8 Empire Solutions Series III w/NLG (P+) AVYP Ρ AVUE Empire Solutions III - Pay to 100 175k+ Empire Solutions - Pay to 100 (P+/175k) Ρ AVUP Р AVYE Empire Solutions III - Pay to 100 Empire Solutions III - Pay to 100 (P+) Ρ AVYP AVUE Empire Solutions III - Pay to 65 175k+ Q AVUP Empire Solutions - Pay to 65 (P+/175k) Q Empire Solutions III - Pay to 65 AVYE Q Empire Solutions - Pay to 65 (P+) Empire Solutions III - 20 Pay 175k+ AVYP Q AVUE R AVUP Empire Solutions - 20 Pay (P+/175k)R Empire Solutions III - 20 Pay AVYE R Empire Solutions - 20 Pay R AVYP (P+) Empire Solutions III - 10 Pay 175k+ AVUE S Empire Solutions - 10 Pay (P+/175k) S AVUP AVYE Empire Solutions III - 10 Pay S AVYP Empire Solutions - 10 Pay (P+) S AVUE Empire Solutions III - Single Pay 175k+ 0 AVUP Empire Solutions - Single Pay (P+/175k) $\circ$ AVYE Empire Solutions III - Single Pay 0 Empire Solutions - Single Pay (P+) 0 AVYP AXA Equitable Life Insurance Company Annual Renewable Term (151X) Annual Renewable Term (Elite/Plus / 151) 7 7 7 7 151V) w/10% AXZA 1 1 AXZP 1 AXYA Annual Renewable Term (Elite/+/151/10%) TermOne (SM) - One Year Non-Renewable AXYP 1 1 AXTO 3 AXZA Equitable Term 10 (151X) Equitable Term 10 (Elite/Plus / 151X) 3 AXZP Equitable Term 15 (151X) Equitable Term 15 (Elite/Plus / 151X) 4 AXZA 4 AXZP 5 Equitable Term 20 (151X) AXZA Equitable Term 20 (Elite/Plus / 151X) 5 AXZP

|      | Company/Product List                     | Category |
|------|--|----------|
|      | Baltimore Life Insurance Company         |          |
| BALT | Secure Solution Protector - 10 Year Term | 3        |
| BALT | Secure Solution Protector - 15 Year Term | 4        |
| BALT | Secure Solution Protector - 20 Year Term | 5        |
| BALT | Secure Solution Protector - 30 Year Term | 7        |
| BALT | Secure Solutions - Whole Life (pay 100)  | P        |
| BASG | Silver Guard I - Whole Life (pay 100)    | Р        |
| BALT | Secure Solutions - Whole Life (20 pay)   | R        |
| BASG | Silver Guard I - Whole Life (10 Pav)     | S        |

Category

#### Banner Life Insurance Company 1 BANS Life Value Term 20 1 BANN Life Value Term 20 (Plus) Life Value Term 30 1 BONS 1 Life Value Term 30 BONP (Pfd) 1 BONN Life Value Term 30 (Plus) 3 OPTerm 10 - 10 Year Term BANS 3 BANN OPTerm 10 - 10 Year Term (Plus) 3 OPTerm 10 - 10 Year Term (OR) BONS 3 BONN OPTerm 10 - 10 Year Term (Plus/OR) 4 BANS OPTerm 15 - 15 Year Term 4 BANN OPTerm 15 - 15 Year Term (Plus) OPTerm 15 - 15 Year Term 4 BONS (OR) 4 BONN OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term 5 BANS 5 OPTerm 20 - 20 Year Term BANN (Plus) OPTerm 20 - 20 Year Term (OR) 5 BONS 5 OPTerm 20 - 20 Year Term (Plus/OR) BONN 7 BANS OPTerm 30 - 30 Year Term 7 OPTerm 30 - 30 Year Term BANN (Plus) 7 BONS OPTerm 30 - 30 Year Term (OR) 7 OPTerm 30 - 30 Year Term (Plus/OR) BONN BANS Life Change UL - to age 95 D D Life Change UL - to age 95 (Plus) BANN D BUNS Life Choice UL - to age 95 Life Choice UL - to age 95 BUNN (Plus) D Ε BANS Life Change UL - to age 100 BANN Life Change UL - to age 100 Ε (Plus) BUNS Life Choice UL - to age 100 Ε BUNN Life Choice UL - to age 100 (Plus) Ε Life Change UL - to age 105 G BANS BANN Life Change UL - to age 105 (Plus) G G BUNS Life Choice UL - to age 105 G BUNN Life Choice UL - to age 105 (Plus) Life Change UL - to age 110 Η BANS Life Change UL - to age 110 Η BANN (Plus) BUNS Life Choice UL - to age 110 Η Life Choice UL - to age 110 Η BUNN (Plus) BANS Life Change UL - pay to age 121 8 8 BANN Life Change UL - pay to age 121 (Plus) 8 BUNS Life Choice UL - pay to age 121 8 BUNN Life Choice UL - pay to age 121 (Plus) Ρ BANS Life Change UL - pay to age 100 Ρ Life Change UL - pay to age 100 BANN (Plus) Ρ BUNS Life Choice UL - pay to age 100 Ρ BUNN Life Choice UL - pay to age 100 (Plus) Q BANS Life Change UL - pay to age 65 Life Change UL - Pay to 65 Q BANN (Plus) BUNS Life Choice UL - Pay to 65 Q BUNN Life Choice UL - Pay to 65 (Plus) Q

|              | Company/Product List                             | Category |
|--------------|--|----------|
|              | Banner Life Insurance Company                    |          |
| BANS         | Life Change UL - 20 Pay                          | R        |
| BANN         | Life Change UL - 20 Pay (Plus)                   | R        |
| BUNS         | Life Choice UL - 20 Pay                          | R        |
| BUNN         | Life Choice UL - 20 Pay (Plus)                   | R        |
| BANS         | Life Change UL - 10 Pay                          | S        |
| BANN         | Life Change UL - 10 Pay (Plus)                   | S        |
| BUNS         | Life Choice UL - 10 Pay                          | S        |
| BUNN         | Life Choice UL - 10 Pay (Plus)                   | S        |
| BANS         | Life Change UL - Single Pay                      | 0        |
| BANN         | Life Change UL - Single Pay (Plus)               | 0        |
| BUNS         | Life Choice UL - Single Pay                      | 0        |
| BUNN         | Life Choice UL - Single Pay (Plus)               | 0        |
|              | Docker Makes I Life Incomes Company              |          |
| DOCT         | Boston Mutual Life Insurance Company             | D        |
| BOST<br>BOSP | Legacy Whole Life Legacy Whole Life (Elite Plus) | P<br>P   |
| DOSP         | Legacy whole life (bilte rius)                   | r        |
|              | Centrian Life Insurance                          |          |
| CETN         | T-10/10 - 10 Year Term                           | 3        |
| CETP         | T-10/10 - 10 Year (P+ / R+)                      | 3        |
| CETN         | T-15/15 - 15 Year Term                           | 4        |
| CETP         | T-15/15 - 15  Year  (P+ / R+)                    | 4        |
| CETN         | T-20/20 - 20 Year Term                           | 5        |
| CETP         | T-20/20 - 20  Year  (P+ / R+)                    | 5        |
| CETN         | T-25/25 - 25 Year Term                           | 6        |
| CETP         | T-25/25 - 25  Year  (P+ / R+)                    | 6        |
| CETN         | T-30/30 - 30 Year Term                           | 7        |
| CETP         | T-30/30 - 30 Year (P+ / R+)                      | 7        |
|              |  |          |

Category

#### Cincinnati Life Insurance Company 3 CINN LifeHorizons Termsetter 10 3 CINP LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 10 (til 08/31)3 CONN 3 LifeHorizons Termsetter 10 (Sup/Sel) CONP LifeHorizons Termsetter 15 4 CINN 4 LifeHorizons Termsetter 15 (Sup/Sel) CINP CONN LifeHorizons Termsetter 15 (til 08/31)LifeHorizons Termsetter 15 (Sup/Sel) 4 CONP 4 CIDN LifeHorizons Termsetter 15 (MD/til 0831) 4 LifeHorizons Termsetter 15 CIDP (Sup/Sel/MD) 5 CINN LifeHorizons Termsetter 20 LifeHorizons Termsetter 20 5 CINP (Sup/Sel) 5 LifeHorizons Termsetter 20 (til 08/31)CONN LifeHorizons Termsetter 20 (Sup/Sel) 5 CONP 6 LifeHorizons Termsetter 25 CINN LifeHorizons Termsetter 25 (Sup/Sel) 6 CINP CONN LifeHorizons Termsetter 25 (til 08/31)6 6 CONP LifeHorizons Termsetter 25 (Sup/Sel) 7 CINN LifeHorizons Termsetter 30 7 CINP LifeHorizons Termsetter 30 (Sup/Sel) LifeHorizons Termsetter 30 7 (til 08/31)CONN 7 CONP LifeHorizons Termsetter 30 (Sup/Sel) LifeHorizons Termsetter 30 (MD/til 0831) 7 CIDN 7 LifeHorizons Termsetter 30 (Sup/Sel/MD) CIDP Termsetter ROP 15 Year J CINN J Termsetter ROP 15 Year (Sup/Sel) CINP CONN Termsetter ROP 15 Year (til 08/31) J CONP Termsetter ROP 15 Year (Sup/Sel) J K CINN Termsetter ROP 20 Year K CINP Termsetter ROP 20 Year (Sup/Sel) CONN Termsetter ROP 20 Year (til 08/31) K Termsetter ROP 20 Year (Sup/Sel) K CONP Termsetter ROP 25 Year (w/ROP) L CINN Termsetter ROP 25 Year (Sup/Sel) L CINP Termsetter ROP 25 Year (til 03/31) L CONN Termsetter ROP 25 Year (Sup/Sel) L CONP Termsetter ROP 30 Year (w/ROP) CINN Μ CINP Termsetter ROP 30 Year (Sup/Sel) M Termsetter ROP 30 Year (til 08/31) M CONN CONP Termsetter ROP 30 Year (Sup/Sel) Μ 8 CIUN PerpetUL 121 8 CIUP PerpetUL 121 (Super / Select) PerpetUL 121 8 CICN (CA) 8 PerpetUL 121 (Super / Select / CA) CICP PerpetUL 121 - Pay to 100 Ρ CIUN Ρ PerpetUL 121 - Pay to 100 CIUP (Sup/Sel) CICN PerpetUL 121 - Pay to 100 (CA) Ρ CICP PerpetUL 121 - Pay to 100 (Sup/Sel/CA) Ρ

|      | Company/Product List  | Category    |
|------|---|-------------|
|      | Columbian Life Insurance Company  |             |
| COCL | Term Line 10 - 10 Year R&C Term   | 3           |
| COLC | Term Line 15 - 15 Year R&C Term   | F           |
| COCL | Term Line 20 - 20 Year R&C Term   | F           |
| COBD | Term Line 20 - 20 Year (Low Band)                                       | F           |
| COLC | Dignified Choice - Classic I Whole Life                                 | 8           |
|      |   |             |
| COLE | Columbian Mutual Life Insurance Company Term Line 10 - 10 Year R&C Term | 3           |
| COEL | Term Line 15 - 15 Year R&C Term   | F           |
| COLE | Term Line 13 - 13 lear R&C lerm  Term Line 20 - 20 Year R&C Term        | r<br>F      |
| COLL | Term Line 20 - 20 Year (Low Band)                                       | F           |
| COFL | Term Line 20 - 20 Tear (Low Band)                                       | r           |
|      | Columbus Life Insurance Company   |             |
| COBU | Nautical Term - 10 Year   | 3           |
| COBS | Nautical Term - 10 Year (Super Pfd)                                     | 3           |
| COBP | Nautical Term - 10 Year (Pfd Plus)                                      | 3           |
| COOU | Nautical Term - 10 Year (OR)  | 3           |
| COOS | Nautical Term - 10 Year (Super Pfd/OR)                                  | 3<br>3<br>3 |
| COOP | Nautical Term - 10 Year (Pfd Plus/OR)                                   | 3           |
| COBU | Nautical Term - 20 Year   | 5           |
| COBS | Nautical Term - 20 Year (Super Pfd)                                     | 5           |
| COBP | Nautical Term - 20 Year (Pfd Plus)                                      | 5           |
| COOU | Nautical Term - 20 Year (OR)  | 5           |
| COOS | Nautical Term - 20 Year (Super Pfd/OR)                                  | 5           |
| COOP | Nautical Term - 20 Year (Pfd Plus/OR)                                   | 5           |
| COBU | Nautical Term - 30 Year   | 7           |
| COBS | Nautical Term - 30 Year (Super Pfd)                                     | 7           |
| COBP | Nautical Term - 30 Year (Pfd Plus)                                      | 7           |
| COOU | Nautical Term - 30 Year (OR)  | 7           |
| COOS | Nautical Term - 30 Year (Super Pfd/OR)                                  | 7           |
| COOP | Nautical Term - 30 Year (Pfd Plus/OR)                                   | 7           |
| COBU | Nautical Term - 20 Year with ROP  | K           |
| COBS | Nautical Term - 20 Year with ROP (Super)                                | K           |
| COBP | Nautical Term - 20 Year with ROP (Pfd+)                                 | K           |
| COOU | Nautical Term - 20 Year with ROP (OR)                                   | K           |
| COOS | Nautical Term - 20 Year with ROP (Sp/OR)                                | K           |
| COOP | Nautical Term - 20 Year with ROP (P+/OR)                                | K           |
| COBU | Nautical Term - 30 Year with ROP  | M           |
| COBS | Nautical Term - 30 Year with ROP (Super)                                | M           |
| COBP | Nautical Term - 30 Year with ROP (Pfd+)                                 | M           |
| COOU | Nautical Term - 30 Year with ROP (OR)                                   | M           |
| COOS | Nautical Term - 30 Year with ROP (Sp/OR)                                | M           |
| COOP | Nautical Term - 30 Year with ROP (P+/OR)                                | M           |
| COBU | Voyager UL w/Lifetime NLG   | 8           |
| COBS | Voyager UL w/Lifetime NLG (Super Pfd)                                   | 8           |
| COBU | Voyager UL w/Lifetime NLG (pay to 100)                                  | P           |
| COBS | Voyager UL w/Lifetime NLG (Super Pfd)                                   | P           |
| 3020 | . 01 02 01 ", 111001mo 1110 (00por 110)                                 | -           |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | Companion Life Insurance Company of NY   |          |
| COMP | Term Life Answers 10                     | 3        |
| COMS | Term Life Answers 10 (Plus)              | 3        |
| COMP | Term Life Answers 15                     | 4        |
| COMS | Term Life Answers 15 (Plus)              | 4        |
| COMP | Term Life Answers 20                     | 5        |
| COMS | Term Life Answers 20 (Plus)              | 5        |
| COMP | Term Life Answers 30                     | 7        |
| COMS | Term Life Answers 30 (Plus)              | 7        |
| COMP | Guaranteed Universal Life - to 90        | С        |
| COMS | Guaranteed Universal Life - to 90 (Plus) | С        |
| COMP | Guaranteed Universal Life - to 95        | D        |
| COMS | Guaranteed Universal Life - to 95 (Plus) | D        |
| COMP | Guaranteed Universal Life - to 100       | E        |
| COMS | Guaranteed Univeral Life - to 100 (Plus) | E        |
| COMP | Guaranteed Universal Life - to 105       | G        |
| COMS | Guaranteed Univeral Life - to 105 (Plus) | G        |
| COMP | Guaranteed Universal Life - to 120       | 8        |
| COMS | Guaranteed Universal Life to 120 (Plus)  | 8        |
|      | EMC National Life Company                |          |
| EMVU | Term Select - 5 Year                     | 2        |
| EMVV | Term Select - 5 Year (Plus)              | 2        |
| EMVU | Term Select - 10 Year                    | 3        |
| EMVV | Term Select - 10 Year (Plus)             | 3        |
| EMVU | Term Select - 15 Year                    | 4        |
| EMVV | Term Select - 15 Year (Plus)             | 4        |
| EMVU | Term Select - 20 Year                    | 5        |
| EMVV | Term Select - 20 Year (Plus)             | 5        |
| EMVU | Term Select - 25 Year                    | 6        |
| EMVV | Term Select - 25 Year (Plus)             | 6        |
| EMVU | Term Select - 30 Year                    | 7        |
| EMVV | Term Select - 30 Year (Plus)             | 7        |

|      | Company/Product List                    | Category    |
|------|---|-------------|
|      | Fidelity Life Association               |             |
| FLRM | Rapid Decision Term - 5 Year            | 2           |
| FLRM | Rapid Decision Term - 10 Year           | 3           |
| FLEM | Rapid Decision Express - 10 Year        | 3           |
| FLHM | Hybrid Term - 10 Year                   | 3           |
| FLRM | Rapid Decision Term - 15 Year           | 4           |
| FLEM | Rapid Decision Express - 15 Year        | 4           |
| FLMM | Rapid Decision Mortgage Term - 15 Year  | 4           |
| FLHM | Hybrid Term - 15 Year                   | 4           |
| FLRM | Rapid Decision Term - 20 Year           | 5           |
| FLEM | Rapid Decision Express - 20 Year        | 5           |
| FLMM | Rapid Decision Mortgage Term - 20 Year  | 5           |
| FLHM | Hybrid Term - 20 Year                   | 5           |
| FLRM | Rapid Decision Term - 30 Year           | 7           |
| FLEM | Rapid Decision Express - 30 Year        | 7           |
| FLMM | Rapid Decision Mortgage Term - 30 Year  | 7           |
| FLHM | Hybrid Term - 30 Year                   | 7           |
| FLMM | Rapid Decision Mortgage Term - 40 Year  | 0           |
| FLRM | Rapid Decision Term - 20 Year (w/ROP)   | K           |
| FLRM | Rapid Decision Term - 30 Year (w/ROP)   | M           |
|      |   |             |
| DIGE | First Central National Life of New York | 2           |
| FICE | Simple Term - 10 Year                   | 3           |
| FICE | Simple Term - 15 Year                   | 4           |
| FICE | Simple Term - 20 Year                   | 5<br>7      |
| FICE | Simple Term - 30 Year                   | /           |
|      | First MetLife Investors Insurance Co    |             |
| FTLI | Guaranteed Level Term 10 (Rapid eUW)    | 3           |
| FTLP | GLT 10 (R+ Std+ / eUW)                  | 3           |
| FYLI | Guaranteed Level Term 10                | 3<br>3<br>3 |
| FYLP | GLT 10 (P+ Elite / R+ Std+)             | 3           |
| FTLI | Guaranteed Level Term 15 (Rapid eUW)    | 4           |
| FTLP | GLT 15 (R+ Std+ / Rapid eUW)            | 4           |
| FYLI | Guaranteed Level Term 15                | 4           |
| FYLP | GLT 15 (P+ Elite / R+ Std+)             | 4           |
| FTLI | Guaranteed Level Term 20 (Rapid eUW)    | 5           |
| FTLP | GLT 20 (R+ Std+ / Rapid eUW)            | 5           |
| FYLI | Guaranteed Level Term 20                | 5           |
| FYLP | GLT 20 (P+ Elite / R+ Std+)             | 5           |
| FYLI | Guaranteed Level Term 30                | 7           |
| FYLP | GLT 30 (P+ Elite / R+ Std+)             | 7           |

Category

## Genworth Life and Annuity Insurance Co 3 FRUP Colony Term UL 10 (50K-199K) 3 FRUO Colony Term UL 10 (50K-199K / P+/R+)Colony Term UL 10 (200K+) 3 FRYP 3 Colony Term UL 10 (200K+ / P+/R+)FRYO Colony Term UL 20 (50K-199K) 5 FRUP 5 Colony Term UL 20 (50K-199K / P+/R+)FRUQ 5 Colony Term UL 20 (200K+) FRYP 5 Colony Term UL 20 (200K+ / P+/R+)FRYQ 0 FRLP Colony SM LifeLong UL - 40 Year 0 FRLQ Colony SM LifeLong UL - 40 Year (P+/R+) FRLP Colony SM LifeLong UL - to age 100 Ε Ε FRLO Colony SM LifeLong UL - to 100 (P+/R+)Ε FRUP GenGuard UL - no lapse UL to 100 (b1) GenGuard UL - no lapse to 100 (P+/R+)Ε FRUQ Ε FRXP GenGuard UL - no lapse UL to 100 (b2) GenGuard UL - no lapse to 100 (P+/R+)Ε FRXQ FRYP GenGuard UL - no lapse UL to 100 (b3) Ε FRYQ GenGuard UL - no lapse to 100 (P+/R+)Ε G FRLP Colony SM LifeLong UL - to age 105 G FRLO Colony SM LifeLong UL - to 105 (P+/R+)GenGuard UL - no lapse UL to 105 (b1) G FRUP G FRUO GenGuard UL - no lapse to 105 (P+/R+)G FRXP GenGuard UL - no lapse UL to 105 (b2) GenGuard UL - no lapse to 105 (P+/R+)G FRXQ GenGuard UL - no lapse UL to 105 (b3) G FRYP G GenGuard UL - no lapse to 105 (P+/R+)FRYQ FRLP Colony SM LifeLong UL - to age 110 Η FRLO Colony SM LifeLong UL - to 110 Η 8 FRLP Colony SM LifeLong UL - to age 121 8 FRLO Colony SM LifeLong UL - to 121 (P+/R+)Ρ FRLP Colony SM LifeLong UL - pay to 100 Ρ FRLO Colony SM LifeLong UL -pay to 100 (P+/R+

Category

## Genworth Life Insurance Company 3 GRUP Colony Term UL 10 (50K-199K) 3 GRUO Colony Term UL 10 (50K-199K / P+/R+)Colony Term UL 10 3 GRYP (200K+)3 Colony Term UL 10 (200K+ / P+/R+)GRYQ Colony Term UL 20 (50K-199K) 5 GRUP 5 Colony Term UL 20 (50K-199K / P+/R+)GRUQ 5 Colony Term UL 20 (200K+)GRYP 5 Colony Term UL 20 (200K+ / P+/R+)GRYQ 0 GRLP Colony SM LifeLong UL - 40 Year 0 GRLQ Colony SM LifeLong UL - 40 Year (P+/R+) GRLP Colony SM LifeLong UL - to age 100 Ε Ε Colony SM LifeLong UL - to 100 (P+/R+)GRLQ GenGuard UL - no lapse UL to 100 (b1) Ε GRUP GenGuard UL - no lapse to 100 (P+/R+)Ε GRUQ Ε GenGuard UL - no lapse UL to 100 (b2) GRXP GenGuard UL - no lapse to 100 (P+/R+)Ε GRXQ GenGuard UL - no lapse UL to 100 (b3) Ε GRYP GRYQ GenGuard UL - no lapse to 100 (P+/R+)Ε G Colony SM LifeLong UL - to age 105 GRLP G GRLQ Colony SM LifeLong UL - to 105 (P+/R+)GenGuard UL - no lapse UL to 105 (b1) G GRUP G GRUO GenGuard UL - no lapse to 105 (P+/R+)G GRXP GenGuard UL - no lapse UL to 105 (b2) GenGuard UL - no lapse to 105 (P+/R+)G GRXQ GenGuard UL - no lapse UL to 105 (b3) G GRYP G GenGuard UL - no lapse to 105 (P+/R+)GRYQ GRLP Colony SM LifeLong UL - to age 110 Η GRLQ Colony SM LifeLong UL - to 110 Η 8 GRLP Colony SM LifeLong UL - to age 121 8 GRLO Colony SM LifeLong UL - to 121 (P+/R+)Ρ GRLP Colony SM LifeLong UL - pay to 100 Ρ Colony SM LifeLong UL -pay to 100 (P+/R+ GRLQ

|      | Company/Product List                    | Category |
|------|---|----------|
|      | Genworth Life Insurance Company of NY   |          |
| GZUP | Colony Term UL 10 (50K-199K)            | 3        |
| GZUQ | Colony Term UL 10 (50K-199K / P+/R+)    | 3        |
| GZYP | Colony Term UL 10 (200K+)               | 3        |
| GZYQ | Colony Term UL 10 (200K+ / P+/R+)       | 3        |
| GZUP | Colony Term UL 20 (50K-199K)            | 5        |
| GZUQ | Colony Term UL 20 (50K-199K / P+/R+)    | 5        |
| GZYP | Colony Term UL 20 (200K+)               | 5        |
| GZYQ | Colony Term UL 20 (200K+ $/$ P+/R+)     | 5        |
| GZUP | GenGuard UL - no lapse UL to 100 (b1)   | E        |
| GZUQ | GenGuard UL - no lapse to 100 (P+/R+)   | E        |
| GZXP | GenGuard UL - no lapse UL to 100 (b2)   | E        |
| GZXQ | GenGuard UL - no lapse to $100 (P+/R+)$ | E        |
| GZYP | GenGuard UL - no lapse UL to 100 (b3)   | E        |
| GZYQ | GenGuard UL - no lapse to $100 (P+/R+)$ | E        |
| GZUP | GenGuard UL - no lapse UL to 105 (b1)   | G        |
| GZUQ | GenGuard UL - no lapse to $105$ (P+/R+) | G        |
| GZXP | GenGuard UL - no lapse UL to 105 (b2)   | G        |
| GZXQ | GenGuard UL - no lapse to $105$ (P+/R+) | G        |
| GZYP | GenGuard UL - no lapse UL to 105 (b3)   | G        |
| GZYQ | GenGuard UL - no lapse to 105 (P+/R+)   | G        |
|      | Gleaner Life Insurance Society          |          |
| GLEA | Gleaner Term - 10-Year                  | 3        |
| GLEE | Gleaner Term - 10-Year (Elite Pfd)      | 3        |
| GLES | Gleaner Term - 10-Year (Super Pfd)      | 3        |
| GLEA | Gleaner Term - 15-Year                  | 4        |
| GLEE | Gleaner Term - 15-Year (Elite Pfd)      | 4        |
| GLES | Gleaner Term - 15-Year (Super Pfd)      | 4        |
| GLEA | Gleaner Term - 20-Year                  | 5        |
| GLEE | Gleaner Term - 20-Year (Elite Pfd)      | 5        |
| GLES | Gleaner Term - 20-Year (Super Pfd)      | 5        |
| GLEA | Gleaner Term - 30-Year                  | 7        |
| GLEE | Gleaner Term - 30-Year (Elite Pfd)      | 7        |
| GLES | Gleaner Term - 30-Year (Super Pfd)      | 7        |

## Company/Product List Category Guardian Life Insurance Co of America GGLA Yearly Renewable Term (YRT) Gold 1 GGLE YRT Gold (Elite) 1 1 GGLP YRT Gold (Preferred Plus) 3 Level Term Gold 10 GDLA 3 GDLE Level Term Gold 10 (Elite) 3 Level Term Gold 10 (Preferred Plus) GDLP Level Term Gold 10 (xtended conversion) 3 GDCA Level Term Gold 10 (Elite/ext. conv.) 3 GDCE 3 GDCP Level Term Gold 10 (Pfd Plus/ext. conv) GDLA 4 Level Term Gold 15 GDLE Level Term Gold 15 (Elite) Level Term Gold 15 (Preferred Plus) 4 GDLP 4 GDCA Level Term Gold 15 (xtended conversion) Level Term Gold 15 (Elite/ext. conv.) 4 GDCE Level Term Gold 15 (Pfd Plus/ext. conv) 4 GDCP Level Term Gold 20 5 GDLA Level Term Gold 20 (Elite) 5 GDLE 5 GDLP Level Term Gold 20 (Preferred Plus) Level Term Gold 20 (xtended conversion) 5 GDCA GDCE Level Term Gold 20 (Elite/ext. conv.) Level Term Gold 20 (Pfd Plus/ext. conv) 5 GDCP 7 GDLA Level Term Gold 30 Level Term Gold 30 7 GDLE (Elite) 7 GDLP Level Term Gold 30 (Preferred Plus) Level Term Gold 30 (xtended conversion) 7 GDCA 7 Level Term Gold 30 (Elite/ext. conv.) GDCE Level Term Gold 30 (Pfd Plus/ext. conv) 7 GDCP Hartford Life and Annuity Insurance Co Hartford Bicentennial Term 10 3 HART 3 HARB Hartford Bicentennial Term 10 (Pf Best) 3 Hartford Bicentennial Term 10 (Pfd+) HARP 4 HART Hartford Bicentennial Term 15 Hartford Bicentennial Term 15 (Pf Best) 4 HARB 4 Hartford Bicentennial Term 15 (Pfd+) HARP Hartford Bicentennial Term 20 5 HART 5 Hartford Bicentennial Term 20 (Pf Best) HARB HARP Hartford Bicentennial Term 20 (Pfd+) 5 7 HART Hartford Bicentennial Term 30 7 HARB Hartford Bicentennial Term 30 (Pf Best) 7 Hartford Bicentennial Term 30 (Pfd+) HARP 8 HAUT Hartford Bicentennial Freedom UL (2011) Hartford Bicentennial Freedom UL (P+) 8 HAUP 8 Hartford Bicentennial Freedom UL (CA/MD) HACT 8 HACP Hartford Bicentennial Freedom UL (P+)

|      | Company/Product List                     | Category         |
|------|--|------------------|
|      | Hartford Life Insurance Company          |                  |
| HAYT | Hartford Bicentennial Term 10            | 3                |
| HAYB | Hartford Bicentennial Term 10 (Pf Best)  | 3                |
| HAYP | Hartford Bicentennial Term 10 (Pfd+)     | 3                |
| HAYT | Hartford Bicentennial Term 15            | 4                |
| HAYB | Hartford Bicentennial Term 15 (Pf Best)  | 4                |
| HAYP | Hartford Bicentennial Term 15 (Pfd+)     | 4                |
| HAYT | Hartford Bicentennial Term 20            | 5                |
| HAYB | Hartford Bicentennial Term 20 (Pf Best)  | 5<br>5<br>5<br>7 |
| HAYP | Hartford Bicentennial Term 20 (Pfd+)     | 5                |
| HAYT | Hartford Bicentennial Term 30            | 7                |
| HAYB | Hartford Bicentennial Term 30 (Pf Best)  | 7                |
| HAYP | Hartford Bicentennial Term 30 (Pfd+)     | 7                |
| HYUT | Hartford Bicentennial Freedom UL (2012)  | 8                |
| HYUP | Hartford Bicentennial Freedom II UL (P+) | 8                |
|      | Illinois Mutual Life Insurance Company   |                  |
| ILLI | 10-Year Term                             | 3                |
| ILLP | 10-Year Term (Super / Ultra Std)         | 3                |
| ILLI | 15-Year Term                             | 4                |
| ILLP | 15-Year Term (Super / Ultra Std)         | 4                |
| ILLI | 20-Year Term                             | 5                |
| ILLP | 20-Year Term (Super / Ultra Std)         | 5                |
| ILLI | 30-Year Term                             | 7                |
| ILLP | 30-Year Term (Super / Ultra Std)         | 7                |
| ILLI | 15-Year Term (with ROP)                  | J                |
| ILLP | 15-Year Term (Super/Ultra Std / w/ROP)   | J                |
| ILLI | 20-Year Term (with ROP)                  | K                |
| ILLP | <u> </u>                                 | K                |
| ILLI | 30-Year Term (with ROP)                  | M                |
| ILLP | 30-Year Term (Super/Ultra Std / w/ROP)   | M                |
| ILLI | Life Foundations Whole Life - Continuous | 8                |
|      | Independent Order of Foresters           | •                |
| IOFE | Foresters Lifefirst - 10 Year            | 3                |
| IOFP | Foresters Lifefirst - 10 Year (Plus)     | 3                |
| IOFE | Foresters Lifefirst - 20 Year            | 5                |
| IOFP | Foresters Lifefirst - 20 Year (Plus)     | 5                |
| IONE | Foresters Lifefirst - 20 Year (non-med)  | 5                |
| IOFE | Foresters Lifefirst - 30 Year (Plus)     | 7                |
| IOFP | Foresters Lifefirst - 30 Year (Plus)     | 7                |
| IONE | Foresters Lifefirst - 30 Year (non-med)  | 7                |
| IONE | Lifefirst - 20 Year (non-med / w/ROP)    | K                |
| IONE | Lifefirst - 30 Year (non-med / w/ROP)    | M                |
| IONE | Planright Level                          | 8                |

|      | Company/Product List                     | Category         |
|------|--|------------------|
|      | Industrial - Alliance Pacific Insurance  |                  |
| INDU | Critical Choice Term - 15 Year           | 4                |
| INDU | Critical Choice Term - 20 Year           | 5                |
| INDU | Critical Choice Term - 30 Year           | 7                |
| INXD | Critical Choice Term - 15/5 Year         | F                |
| INDX | Critical Choice Term - 20/5 Year         | F                |
| INXX | Critical Choice Term - 30/5 Year         | F                |
|      |  | -                |
|      | John Hancock Life Insurance Company USA  |                  |
| JHGU | 10 Year Level Premium Term               | 3                |
| JHGP | 10 Year Level Premium Term (Super/Std+)  | 3                |
| JHGU | 15 Year Level Premium Term               | 4                |
| JHGP | 15 Year Level Premium Term (Super/Std+)  | 4                |
| JHCU | 15 Year Level Premium Term (with CER)    | 4                |
| JHCP | 15 Year Level (Super/Std+ with CER)      | 4                |
| JHGU | 20 Year Level Premium Term               | 5                |
| JHGP | 20 Year Level Premium Term (Super Std+)  | 5                |
| JHCU | 20 Year Level Premium Term (with CER)    | 5                |
| JHCP | 20 Year Level (Super/Std+ with CER)      | 5                |
| JHGU | Protection UL-G '12                      | 8                |
| JHGP | Protection UL-G '12 (Super/Std+)         | 8                |
|      |  | •                |
|      | John Hancock Life Insurance Company NY   |                  |
| JYYN | 10 Year Level Premium Term               | 3                |
| JYYP | 10 Year Level Premium Term (Super/Std+)  | 3<br>3<br>3<br>3 |
| JYZN | 10 Year Level Premium Term (ages 71+)    | 3                |
| JYZP | 10 Year Level Term (Super Pfd/ages 71+)  | 3                |
| JYYN | 15 Year Level Premium Term               | 4                |
| JYYP | 15 Year Level Premium Term (Super/Std+)  | 4                |
| JYCN | 15 Year Level Premium Term (with CER)    | 4                |
| JYCP | 15 Year Level (Super/Std+ with CER)      | 4                |
| JYZN | 15 Year Level Premium Term (ages 66+)    | 4                |
| JYZP | 15 Year Level Term (Super Pfd/ages 66+)  | 4                |
| JYYN | 20 Year Level Premium Term               | 5                |
| JYYP | 20 Year Level Premium Term (Super Std+)  | 5                |
| JYCN | 20 Year Level Premium Term (with CER)    | 5                |
| JYCP | 20 Year Level (Super/Std+ with CER)      | 5                |
| JYZN | 20 Year Level Premium Term (ages 61+)    | 5                |
| JYZP | 20 Year Level Term (Super Pfd/ages 61+)  | 5                |
| JYYN | Protection UL-G '12                      | 8                |
| JYYP | Protection UL-G '12 (Super/Std+)         | 8                |
| OIIE | rioccetion on G iz (Super/Scui)          | O                |
|      | Liberty Life Assurance Company of Boston |                  |
| LIBB | Passport 20 Plus with ROP feature        | K                |
| LIBP | Passport 20 Plus with ROP feature Elite  | K                |
| LIBB | Passport 30 Plus with ROP feature        | M                |
| LIBP | Passport 30 Plus with ROP feature Elite  | M                |

Category

## Lincoln Benefit Life Company 3 TrueTerm (2012) - 10 Year LBTE 3 TrueTerm - 10 Year (P+ Elite, R+ Select) LBTP TrueTerm - 10 Year (GU) 3 LGBL TrueTerm - 10 Year (P+ Elite, R+ Select) 3 LGBM TrueTerm - 10 Year (WA) 3 LGWL TrueTerm - 10 Year (P+ Elite, R+ Sel/WA) 3 LGWM LBTE TrueTerm (2012) - 15 Year 4 LBTP TrueTerm - 15 Year (P+ Elite, R+ Select) LGBL TrueTerm - 15 Year (GU) TrueTerm - 15 Year (P+ Elite, R+ Select) 4 LGBM LGWL TrueTerm - 15 Year (WA) 4 TrueTerm - 15 Year (P+ Elite, R+ Sel/WA) 4 LGWM 5 LBTE TrueTerm (2012) - 20 Year TrueTerm - 20 Year (P+ Elite, R+ Select) 5 LBTP 5 TrueTerm - 20 Year (GU) LGBL TrueTerm - 20 Year (P+ Elite, R+ Select) 5 LGBM LGWL TrueTerm - 20 Year (WA) 5 TrueTerm - 20 Year (P+ Elite, R+ Sel/WA) 5 LGWM 6 TrueTerm (2012) - 25 Year LBTE TrueTerm - 25 Year (P+ Elite, R+ Select) LBTP 7 TrueTerm (2012) - 30 Year LBTE 7 LBTP TrueTerm - 30 Year (P+ Elite, R+ Select) TrueTerm - 30 Year (GU) 7 LGBL 7 TrueTerm - 30 Year (P+ Elite, R+ Select) LGBM TrueTerm - 30 Year (WA) 7 LGWL 7 TrueTerm - 30 Year (P+ Elite, R+ Sel/WA) LGWM LBTE TrueTerm (2012) - level to age 65 Т TrueTerm - to 65 (P+ Elite, R+ Select) LBTP Τ LBTE TrueTerm (2012) - level to age 70 U LBTP TrueTerm - to 70 (P+ Elite, R+ Select) IJ LBTE TrueTerm (2012) - level to age 75 V TrueTerm - to 75 (P+ Elite, R+ Select) V LBTP $\mathbf{E}$ LGBL Legacy Secure II to age 100 Legacy Secure II to age 100 (Elite) Ε LGBM F LBTE TrueTerm (2012) - 11 Year TrueTerm - 11 Year (P+ Elite, R+ Select) F LBTP F LBBE TrueTerm (2012) - 12 Year F LBBP TrueTerm - 12 Year (P+ Elite, R+ Select) TrueTerm (2012) - 13 Year F LBCE LBCP TrueTerm - 13 Year (P+ Elite, R+ Select) F F LBDE TrueTerm (2012) - 14 Year LBDP TrueTerm - 14 Year (P+ Elite, R+ Select) F TrueTerm (2012) - 16 Year F LBEE F LBEP TrueTerm - 16 Year (P+ Elite, R+ Select) F LBFE TrueTerm (2012) - 17 Year TrueTerm - 17 Year (P+ Elite,R+ Select) F LBFP TrueTerm (2012) - 18 Year F LBGE LBGP TrueTerm - 18 Year (P+ Elite,R+ Select) F LBHE TrueTerm (2012) - 19 Year F

|       | Company/Product List                     | Category |
|-------|--|----------|
|       | Lincoln Benefit Life Company             |          |
| LBHP  | TrueTerm - 19 Year (P+ Elite, R+ Select) | F        |
| LBIE  | TrueTerm (2012) - 21 Year                | F        |
| LBIP  | TrueTerm - 21 Year (P+ Elite, R+ Select) | F        |
| LBJE  | TrueTerm (2012) - 22 Year                | F        |
| LBJP  | TrueTerm - 22 Year (P+ Elite, R+ Select) | F        |
| LBKE  | TrueTerm (2012) - 23 Year                | F        |
| LBKP  | TrueTerm - 23 Year (P+ Elite, R+ Select) | F        |
| LBLE  | TrueTerm (2012) - 24 Year                | F        |
| LBLP  | TrueTerm - 24 Year (P+ Elite, R+ Select) | F        |
| LBME  | TrueTerm (2012) - 26 Year                | F        |
| LBMP  | TrueTerm - 26 Year (P+ Elite, R+ Select) | F        |
| LBNE  | TrueTerm (2012) - 27 Year                | F        |
| LBNP  | TrueTerm - 27 Year (P+ Elite, R+ Select) | F        |
| LBOE  | TrueTerm (2012) - 28 Year                | F        |
| LBOP  | TrueTerm - 28 Year (P+ Elite, R+ Select) | F        |
| LBPE  | TrueTerm (2012) - 29 Year                | F        |
| LBPP  | TrueTerm - 29 Year (P+ Elite, R+ Select) | F        |
| LGBL  | Legacy Secure II Lifetime                | 8        |
| LGBM  | Legacy Secure II Lifetime (Elite)        | 8        |
| LODII | negacy becare if hirecime (hirec)        | O        |
|       | Lincoln Life & Annuity Company of NY     |          |
| LYYN  | LifeElement (SM) Level Term - 10 Year    | 3        |
| LYYP  | LifeElement (SM) Level Term - 10 (P+)    | 3        |
| LYYN  | LifeElement (SM) Level Term - 15 Year    | 4        |
| LYYP  | LifeElement (SM) Level Term - 15 (P+)    | 4        |
| LYYN  | LifeElement (SM) Level Term - 20 Year    | 5        |
| LYYP  | LifeElement (SM) Level Term - 20 (P+)    | 5        |
| LYYN  | LifeElement (SM) Level Term - 30 Year    | 7        |
| LYYP  | LifeElement (SM) Level Term - 30 (P+)    | 7        |
|       | Effectionette (bli) Eevel Telin 30 (11)  | ,        |
|       | Lincoln National Life Insurance Company  |          |
| LNEN  | LifeElement (SM) Level Term - 10 Year    | 3        |
| LNEP  | LifeElement (SM) Level Term - 10 (P+)    | 3        |
| LNEN  | LifeElement (SM) Level Term - 15 Year    | 4        |
| LNEP  | LifeElement (SM) Level Term - 15 (P+)    | 4        |
| LNEN  | LifeElement (SM) Level Term - 20 Year    | 5        |
| LNEP  | LifeElement (SM) Level Term - 20 (P+)    | 5        |
| LNEN  | LifeElement (SM) Level Term - 30 Year    | 7        |
| LNEP  | LifeElement (SM) Level Term - 30 (P+)    | 7        |
| LINN  | LGUL (2012)                              | 8        |
| LINP  | LGUL (2012 / P+)                         | 8        |
| LINN  | LGUL (2012) - pay to 100                 | P        |
| LINP  | LGUL (2012) - pay to 100 (P+)            | P        |
|       |  | -        |
|       | Madison National Life Insurance Company  |          |
| MADI  | Legacy Select Level Benefit Whole Life   | 8        |
|       |  | •        |

|      | Company/Product List                    | Category |
|------|---|----------|
|      | Massachusetts Mutual Life Insurance     |          |
| MTGN | Vantage Term 10                         | 3        |
| MTGP | Vantage Term 10 (Plus)                  | 3        |
| MTGN | Vantage Term 20                         | 5        |
| MTGP | Vantage Term 20 (Plus)                  | 5        |
|      | MetLife Investors USA Insurance Company |          |
| MTLI | Guaranteed Level Term 10                | 3        |
| MTLP | GLT 10 (P+ Elite / R+ Std+)             | 3        |
| MELI | Guaranteed Level Term 10 (Rapid eUW)    | 3        |
| MELP | GLT 10 (R+ Std+ / eUW)                  | 3        |
| MHLI | Guaranteed Level Term 10                | 3        |
| MHLP | GLT 10 (P+ Elite / R+ Std+)             | 3        |
| MTLI | Guaranteed Level Term 15                | 4        |
| MTLP | GLT 15 (P+ Elite / R+ Std+)             | 4        |
| MELI | Guaranteed Level Term 15 (Rapid eUW)    | 4        |
| MELP | GLT 15 (R+ Std+ / Rapid eUW)            | 4        |
| MHLI | Guaranteed Level Term 15                | 4        |
| MHLP | GLT 15 (P+ Elite / R+ Std+)             | 4        |
| MTLI | Guaranteed Level Term 20                | 5        |
| MTLP | GLT 20 (P+ Elite / R+ Std+)             | 5        |
| MELI | Guaranteed Level Term 20 (Rapid eUW)    | 5        |
| MELP | GLT 20 (R+ Std+ / Rapid eUW)            | 5        |
| MHLI | Guaranteed Level Term 20                | 5        |
| MHLP | GLT 20 (P+ Elite / R+ Std+)             | 5        |
| MTLI | Guaranteed Level Term 30                | 7        |
| MTLP | GLT 30 (P+ Elite / R+ Std+)             | 7        |
| MLUE | Guaranteed Advantage UL                 | 8        |
| MLUP | Guaranteed Advantage UL (Elite)         | 8        |
|      | Metropolitan Life Insurance Company     |          |
| MULE | Guaranteed Advantage UL                 | 8        |
| MULP | Guaranteed Advantage UL (Elite)         | 8        |

Category

### Midland National Life Insurance Company 3 Executive CS3 - 10 Year Term MIEL 3 MIEP Executive CS3 - 10 Year (P+) Premier CS4 - 10 Year Term 3 MIDL 3 Premier CS4 - 10 Year Term (P+) MIDP Executive CS3 - 15 Year Term MIEL 4 Executive CS3 - 15 Year (P+) 4 MIEP Premier CS4 - 15 Year Term 4 MIDL Premier CS4 - 15 Year Term (P+) 4 MIDP 5 MIEL Executive CS3 - 20 Year Term 5 Executive CS3 - 20 Year (P+) MIEP 5 Premier CS4 - 20 Year Term MIDL Premier CS4 - 20 Year Term (P+) 5 MIDP 7 MIDL Premier CS4 - 30 Year Term Premier CS4 - 30 Year Term (Plus) 7 MIDP Essential Guaranteed UL 2 (\$25-\$249K) 8 MIFL MIFP Essential Guaranteed UL 2 P+ (\$25-\$249K) 8 MIGL Essential Guaranteed UL 2 (\$250K plus) 8 MIGP Essential Guaranteed UL2 P+ (\$250K plus) 8 (\$25-\$249K) 8 MIDL XL-DB2 MIDP XL-DB2 P+ (\$25-\$249K) 8 MIEL XL-DB2 (\$250K plus) 8 MIEP XL-DB2 P+ (\$250K plus) MIFL Ρ Essential Guaranteed UL 2 - p100 (\$25K+) Р MIFP Essential Guaranteed UL - p100 P+ (25K+) Essential Guaranteed UL 2 - p100 (250K+) MIGL Ρ Essential Guaranteed UL -p100 P+ (250K+) Ρ MIGP MIDL XL-DB2 - p100 (\$25-\$249K) Ρ MIDP XL-DB2 - p100 P+ (\$25-\$249K) Ρ (\$250K plus) (\$250K plus) MIEL XL-DB2 - p100 Ρ XL-DB2 - p100 MIEP P+ (\$250K plus) Ρ MIFL Essential Guaranteed UL 2 - p65 (\$25K+) Q Essential Guaranteed UL 2 -p65 P+ (25K+) MIFP Q MIGL Essential Guaranteed UL 2 - p65 (\$250K+) Q MIGP Essential Guaranteed UL 2-p65 P+ (250K+) Q R MIFL Essential Guaranteed UL 2 - 20p (25K+) Essential Guaranteed UL 2-20 p P+ (25K+) R MIFP MIGL Essential Guaranteed UL 2 - 20p (\$250K+) R MIGP Essential Guaranteed UL 2-20p P+ (250K+) R Essential Guaranteed UL 2 - 10p (\$25K+) S MIFL MIFP Essential Guaranteed UL 2-10p P+ (25K+) S S MIGL Essential Guaranteed UL 2 - 10p (\$250K+) MIGP Essential Guaranteed UL 2-10p P+ (250K+) S Essential Guaranteed UL 2 - 1 pay (25K+) MIFL 0 0 MIFP Essential Guaranteed UL 2 - 1p P+ (25K+) Essential Guaranteed UL 2 - 1p (\$250K+) 0 MIGL MIGP Essential Guaranteed UL 2 - 1p P+(250K+) 0

|              | Company/Product List                                    | Category    |
|--------------|---|-------------|
|              | Minnesota Life Insurance Company                        |             |
| MINN         | Advantage Elite Select Life - 5 Year                    | 2           |
| MINP         | Advantage Elite Select - 5 Year (P+/R+)                 | 2           |
| MINN         | Advantage Elite Select Life - 10 Year                   | 3           |
| MINP         | Advantage Elite Select - 10 Year (P+/R+)                | 3           |
| MINN         | Advantage Elite Select Life - 15 Year                   | 4           |
| MINP         | Advantage Elite Select - 15 Year (P+/R+)                | 4           |
| MINN         | Advantage Elite Select Life - 20 Year                   | 5           |
| MINP         | Advantage Elite Select - 20 Year (P+/R+)                | 5           |
| MINN         | Advantage Elite Select Life - 30 Year                   | 7           |
| MINP         | Advantage Elite Select - 30 Year (P+/R+)                | 7           |
|              | Motorists Life Insurance Company                        |             |
| MOTO         | Value Term Plus - 10-Year Plan                          | 3           |
| MOTB         | Value Term Plus - 10-Year (Pfd Best)                    | 3           |
| MOTP         | Value Term Plus - 10-Year (Pfd Plus)                    | 3           |
| MOTO         | Value Term Plus - 15-Year Plan                          | 4           |
| MOTB         | Value Term Plus - 15-Year (Pfd Best)                    | 4           |
| MOTP         | Value Term Plus - 15-Year (Pfd Plus)                    | 4           |
| MOTO         | Value Term Plus - 20-Year Plan                          | 5           |
| MOTB         | Value Term Plus - 20-Year (Pfd Best)                    | 5           |
| MOTP         | Value Term Plus - 20-Year (Pfd Plus)                    | 5           |
| MOTO         | Value Term Plus - 30-Year Plan                          | 7           |
| MOTB         | Value Term Plus - 30-Year (Pfd Best)                    | 7<br>7      |
| MOTP         | Value Term Plus - 30-Year (Pfd Plus)                    | 1           |
|              | MTL Insurance Company                                   |             |
| MTSU         | SelecTerm-10  | 3           |
| MTSP         | SelecTerm-10 (Preferred Plus)                           | 3<br>3<br>3 |
| MTRU         | SelecTerm-10 (NV, NJ, OR)                               | 3           |
| MTRP         | SelecTerm-10 (Preferred Plus) SelecTerm-15              | 3<br>4      |
| MTSU<br>MTSP |   |             |
| MTRU         | SelecTerm-15 (Preferred Plus) SelecTerm-15 (NV, NJ, OR) | 4<br>4      |
| MTRP         | SelecTerm-15 (NV, NO, OK) SelecTerm-15 (Preferred Plus) | 4           |
| MTSU         | SelecTerm-20  | 5           |
| MTSP         | SelecTerm-20 (Preferred Plus)                           |             |
| MTRU         | SelecTerm-20 (NV, NJ, OR)                               | 5<br>5<br>5 |
| MTRP         | SelecTerm-20 (NV, NO, OK) SelecTerm-20 (Preferred Plus) | 5           |
| MTSU         | SelecTerm-30  | 7           |
| MTSP         | SelecTerm-30 (Preferred Plus)                           | 7           |
| MTRU         | SelecTerm-30 (NV, NJ, OR)                               | 7           |
| MTRP         | SelecTerm-30 (Preferred Plus)                           | 7           |
|              | (110101100)   | •           |

Category

|      | National Life Insurance Co of Vermont   |   |
|------|---|---|
| NATV | ART - Annual Renewable Term             | 1 |
| NATW | ART - Annual Renewable Term (Elite Pfd) | 1 |
| NATV | GL-10 - 10 Year Level Term              | 3 |
| NATW | GL-10 - 10 Year (Elite Preferred)       | 3 |
| NYTV | GL-10 - 10 Year Level Term (NY)         | 3 |
| NYTW | GL-10 - 10 Year (Elite Preferred/NY)    | 3 |
| NATV | GL-15 - 15 Year Level Term              | 4 |
| NATW | GL-15 - 15 Year (Elite Preferred)       | 4 |
| NYTV | GL-15 - 15 Year Level Term (NY)         | 4 |
| NYTW | GL-15 - 15 Year (Elite Preferred/NY)    | 4 |
| NGTV | GL-20 - 20 Year Level Term              | 5 |
| NGTW | GL-20 - 20 Year (Elite Preferred)       | 5 |
| NYTV | GL-20 - 20 Year Level Term (NY)         | 5 |
| NYTW | GL-20 - 20 Year (Elite Preferred/NY)    | 5 |
| NXTV | L-15 - 15 Year Level Term               | F |
| NXTW | L-15 - 15 Year (Elite Preferred)        | F |
| NZTV | L-15 - 15 Year Level Term (NY)          | F |
| NZTW | L-15 - 15 Year (Elite Preferred/NY)     | F |
| NTXV | L-20 - 20 Year Level Term               | F |
| NTXW | L-20 - 20 Year (Elite Preferred)        | F |
| NTZV | L-20 - 20 Year Level Term (NY)          | F |
| NTZW | L-20 - 20 Year (Elite Preferred/NY)     | F |
|      |   |   |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | Nationwide Life and Annuity Insurance Co |          |
| NTWL | YourLife(SM) - 10 Year Term II           | 3        |
| NTWP | YourLife(SM) - 10 Year Term II (Pfd+)    | 3        |
| NTWL | YourLife(SM) - 15 Year Term II           | 4        |
| NTWP | YourLife(SM) - 15 Year Term II (Pfd+)    | 4        |
| NTWL | YourLife(SM) - 20 Year Term II           | 5        |
| NTWP | YourLife(SM) - 20 Year Term II (Pfd+)    | 5        |
| NTWL | YourLife(SM) - 30 Year Term II           | 3<br>7   |
| NTWP | YourLife(SM) - 30 Year Term II (Pfd+)    | 7        |
| NVWL | YourLife No-Lapse Guarantee UL - to 100  | E        |
| NVWP | YourLife No-Lapse UL - to 100 (Pfd Plus) | E        |
| NVWL | YourLife No-Lapse Guarantee UL - to 105  | Б<br>G   |
| NVWP | _  | G        |
|      | YourLife No-Lapse UL - to 105 (Pfd Plus) | G        |
| NYWL | YourLife No-Lapse Guarantee -to 105 (NY) |          |
| NYWP | YourLife No-Lapse UL - to 105 (P+ / NY)  | G        |
| NVWL | YourLife No-Lapse Guarantee UL - to 110  | Н        |
| NVWP | YourLife No-Lapse UL - to 110 (Pfd Plus) | H        |
| NYWL | YourLife No-Lapse Guarantee -to 110 (NY) | H        |
| NYWP | YourLife No-Lapse UL - to 110 (P+ / NY)  | Н        |
| NVWL | YourLife No-Lapse Guarantee UL - to 121  | 8        |
| NVWP | YourLife No-Lapse UL - to 121 (Pfd Plus) | 8        |
| NYWL | YourLife No-Lapse UL - to 121 (NY)       | 8        |
| NYWP | YourLife No-Lapse UL - to 121 (P+/NY)    | 8        |
| NVWL | YourLife No-Lapse Guarantee UL - 20 Pay  | R        |
| NVWP | YourLife No-Lapse UL - 20 Pay (Pfd Plus) | R        |
| NVWL | YourLife No-Lapse Guarantee UL - 10 Pay  | S        |
| NVWP | YourLife No-Lapse UL - 10 Pay (Pfd Plus) | S        |
| NVWL | YourLife No-Lapse Guarantee UL - 1 Pay   | 0        |
| NVWP | YourLife No-Lapse UL - 1 Pay (Pfd Plus)  | Ο        |
|      | New York Life Insurance Company          |          |
| NYLA | YCT - Indeterminate Premium Term         | 1        |
| NYLP | YCT Indeterminate Premium Term (Sel Pfd) | 1        |
| NYLS | YCT -Indeterminate Premium Term (Smoker) | 1        |
| NYLA | Five Year Term                           | 2        |
| NYLU | Five Year Term (Unisex)                  | 2        |
| NYLS | Five Year Term (Smoker)                  | 2        |
| NYLP | Five Year Term (Select Preferred)        | 2        |
| NYMA | 10 Year Level Term (10LCT)               | 3        |
| NYMP | 10 Year Level Term (10LCT) (Select Pfd)  | 3        |
| NYMA | 15 Year Level Term (15LCT)               | 4        |
| NYMP | 15 Year Level Term (15LCT) (Select Pfd)  | 4        |
| NYMA | 20 Year Level Term (20LCT)               | 5        |
| NYMP | 20 Year Level Term (20LCT) (Select Pfd)  | 5        |

Category

## North American Co for Life and Health 3 ADDvantage 10 NDGA 3 NDGP ADDvantage 10 (Super Preferred) ADDvantage 15 4 NDGA 4 NDGP ADDvantage 15 (Super Preferred) 5 NDGA ADDvantage 20 5 ADDvantage 20 (Super Preferred) NDGP ADDvantage 30 ADDvantage 30 7 NDGA 7 NDGP ADDvantage 30 (Super Preferred) 8 Custom Guarantee Gen 6 (\$25-249K) NEGA Custom Guarantee Gen 6 P+ (\$25-\$249K) 8 NEGP Custom Guarantee Gen 6 (\$250K plus) Custom Guarantee Gen 6 P+ (\$250K plus) 8 NFGA Custom Guarantee Gen 6 P+ (\$250K plus) 8 NFGP 8 NTFA TermGUL (\$25-\$249K) NTFP TermGUL (Super/\$25-\$249K) 8 (\$250K plus) (Super/\$250K plus) 8 NTGA TermGUL TermGUL 8 NTGP (\$25-24) P+ (\$25-249K) (\$250K plus) (\$250K plus) (\$250K plus) NUGA Guarantee Builder IUL2 8 8 NUGP Guarantee Builder IUL2 P+ (\$25-249K) NPGA 8 Guarantee Builder IUL2 Guarantee Builder IUL2 P+ (\$250K plus) Custom Guarantee Gen 6 - p100 (\$25K+) Custom Guarantee Gen 6 - p100 P+ (\$25K+) NPGP NEGA Ρ Р NEGP Custom Guarantee Gen 6 - p100 (\$250K+) NFGA Ρ Custom Guarantee Gen 6 - p100 P+ (250K+) Ρ NFGP TermGUL - pay to 100 no lapse UL (\$25K+) Ρ NTFA Р TermGUL - pay to 100 (\$25K+/Super) NTFP NTGA TermGUL - pay to 100 no lapse UL (250K+) Ρ NTGP TermGUL - pay to 100 (\$250K+/Super) Ρ Ρ NUGA Guarantee Builder IUL2 - p100 (\$25-249K) Guarantee Builder IUL2 - p100 P+ (\$25K+) NUGP Ρ Ρ NPGA Guarantee Builder IUL2 - p100 (\$250K+) Guarantee Builder IUL2 - p100 P+ (\$250K) Ρ NPGP Custom Guarantee Gen 6 - p65 (\$25K+) Q NEGA Custom Guarantee Gen 6 - p65 P+ (\$25K+) NEGP Q Custom Guarantee Gen 6 - p65 (\$250K+) Q NFGA Custom Guarantee Gen 6 - p65 P+ (250K+) Q NFGP Custom Guarantee Gen 6 - 20p (\$25K+) NEGA R NEGP Custom Guarantee Gen 6 - 20p P+ (\$25K+) R NFGA Custom Guarantee Gen 6 - 20p (\$250K+) R R NFGP Custom Guarantee Gen 6 - 20p P+ (250K+) Custom Guarantee Gen 6 - 10p (\$25K+) S NEGA S NEGP Custom Guarantee Gen 6 - 10p P+ (25K+) Custom Guarantee Gen 6 - 10p S NFGA (\$250K+) S NFGP Custom Guarantee Gen 6 - 10p P+ (250K+) Custom Guarantee Gen 6 - 1 pay (\$25K+) 0 NEGA Custom Guarantee Gen 6 - 1 pay P+ (25K+) Custom Guarantee Gen 6 - 1 pay (\$250K+) 0 NEGP NFGA 0 NFGP Custom Guarantee Gen 6 - 1 pay P+(250K+) $\bigcirc$

|      | Company/Product List                     | Category |
|------|--|----------|
|      | Northwestern Mutual Life Insurance       |          |
| NOWM | TT Term 80 - 1 Year R & C Term           | 1        |
| NOWP | TT Term 80 - 1 Year R & C (Premier NT)   | 1        |
| NOTN | TT Term 10 - 1 Year Term for 10 Years    | 1        |
|      |  | 1        |
| NOTP | TT Term 10 - 1 Year for 10 Yrs (Premier) |          |
| NOWM | TT Level Term 10                         | 3        |
| NOWP | TT Level Term 10 (Premier NT)            | 3        |
| NOWM | TT Level Term 20                         | 5        |
| NOWP | TT Level Term 20 (Premier NT)            | 5        |
| NOTN | TT Level Term 20 (issue ages 51+)        | 5        |
| NOTP | TT Level Term 20 (Premier NT/ages 51+)   | 5        |
| NOYN | TT Level Term 20 (NY)                    | 5        |
| NOYP | TT Level Term 20 (Premier NT / NY)       | 5        |
|      | Occidental Life Ins Co of North Carolina |          |
| OCNC | ULTIMATE TERM-10 - 10 Year Term          | 3        |
|      | Ohio National Life Assurance Corporation |          |
| OMWJ | FlexTerm Series VIII - 10 Year Plus      | 3        |
|      |  |          |
| OMWN | Term 10 Plus (P+ Super Pfd / R+ Select)  | 3        |
| OMYJ | FlexTerm Series VIII - 10 Year           | 3        |
| OMYN | Term 10 (P+ Super Pfd/ R+ Select)        | 3        |
| ONWJ | FlexTerm Series VIII - 15 Year Plus      | 4        |
| ONWN | Term 15 Plus (P+ Super Pfd / R+ Select)  | 4        |
| ONYJ | FlexTerm Series VIII - 15 Year           | 4        |
| ONYN | Term 15 (P+ Super Pfd / R+ Select)       | 4        |
| ONWJ | FlexTerm Series VIII - 20 Year Plus      | 5        |
| ONWN | Term 20 Plus (P+ Super Pfd / R+ Select)  | 5        |
| ONYJ | FlexTerm Series VIII - 20 Year           | 5        |
| ONYN | Term 20 (P+ Super Pfd / R+ Select)       | 5        |
|      | Oxford Life Insurance Company            |          |
| OXFO | Assurance Financial Expense Whole Life   | 8        |
|      | Pacific Guardian Life Insurance Co, Ltd. |          |
| PAIC | One Year Term Plus                       | 1        |
| PAGI | Ten Year Term                            | 3        |
|      | Pacific Life & Annuity Company           |          |
| PAAL | Pacific-ART-NY - Annual Renewable Term   | 1        |
| PAAS | Pacific-ART-NY - ART (Super Preferred)   | 1        |
| PAAN | Pacific-ART-NY - ART (Preferred Plus)    | 1        |
| PAAL | Pacific-10-NY - 10 Year Renewable        | 3        |
| PAAS | Pacific-10-NY - 10 Year (Super Pfd)      | 3        |
| PAAN | Pacific-10-NY - 10 Year (Preferred Plus) | 3        |
| PAAN | Pacific-10-NY - 20 Year Renewable        | 5        |
|      |  | 5        |
| PAAS | Pacific 20 NY 20 Year (Super Pfd)        | 5<br>5   |
| PAAN | Pacific-20-NY - 20 Year (Preferred Plus) | J        |

|              | Company/Product List  | Category              |
|--------------|---|-----------------------|
|              | Pacific Life Insurance Company  |                       |
| PACL         | Pacific-ART - Annual Renewable Term   | 1                     |
| PACS         | Pacific-ART - ART (Super Preferred)   | 1                     |
| PACN         | Pacific-ART - ART (Preferred Plus)  | 1                     |
| PACL         | Pacific-10 - 10 Year Renewable  | 3                     |
| PACS         | Pacific-10 - 10 Year (Super Preferred)  | 3                     |
| PACN         | Pacific-10 - 10 Year (Preferred Plus)   | 3                     |
| PAWL         | Pacific-10 - 10 Year Renewable (WA)   | 3                     |
| PAWS         | Pacific-10 - 10 Year (Super Pfd / WA)   | 3<br>3<br>3<br>3<br>3 |
| PAWN         | Pacific-10 - 10 Year (Pfd Plus / WA)  |                       |
| PACL         | Pacific-20 - 20 Year Renewable  | 5                     |
| PACS         | Pacific-20 - 20 Year (Super Preferred)  | 5                     |
| PACN         | Pacific-20 - 20 Year (Preferred Plus)   | 5                     |
| PAWL         | Pacific-20 - 20 Year Renewable (WA)   | 5                     |
| PAWS         | Pacific-20 - 20 Year (Super Pfd / WA)   | 5                     |
| PAWN         | Pacific-20 - 20 Year (Pfd Plus / WA)  | 5                     |
|              | Pan-American Life Insurance Company   |                       |
| PANA         | 5-Year Level Term   | 2                     |
| PANS         | Sentinel Series 10 - 10-Year Term   | 3                     |
| PANP         | Sentinel Series 10 (Preferred Plus)   | 3                     |
| PATN         | 10-Year Level Term  | 3<br>3<br>3<br>5      |
| PANS         | Sentinel Series 20 - 20-Year Term   |                       |
| PANP         | Sentinel Series 20 (Preferred Plus)   | 5                     |
| PAXS         | Sentinel Series 20/10 - 20-Year Term  | F                     |
| PAXP         | Sentinel Series 20/10 (Preferred Plus)  | F                     |
|              | The Paul Revere Life Insurance Company  |                       |
| PAUL         | Selector 1 - 1 Year Term  | 1                     |
| PAUL         | Selector 10 - 10 Year Term  | 3                     |
|              | The Penn Mutual Life Insurance Company  |                       |
| PENC         | Guaranteed 10 Year Term   | 3                     |
| PENP         | Guaranteed 10 Year Term (Preferred Plus)  | 3                     |
| PENB         | Guaranteed 10 Year Term (Preferred Best)  | 3                     |
| PENC         | Guaranteed 15 Year Term   | 4                     |
| PENP         | Guaranteed 15 Year Term (Preferred Plus)  | 4                     |
| PENB         | Guaranteed 15 Year Term (Preferred Best)  | 4<br>5                |
| PENC         | Guaranteed 20 Year Term   | 5<br>5                |
| PENP<br>PENB | Guaranteed 20 Year Term (Preferred Plus) Guaranteed 20 Year Term (Preferred Best) | 5<br>5                |
| PENB         | Guaranteed 20 fear lefm (Preferred Best) Guaranteed Protection UL - gtd to 121    | 8                     |
| PGNC<br>PGNP | Guaranteed Protection UL - gtd to 121 Guaranteed Protection UL - gtd to 121 P+    | 8                     |
| I GIVE       | Guaranteed frotection of - gtd to 121 fr  | O                     |
| DD = 2       | Presidential Life Insurance Company   |                       |
| PRES         | Simplified Issue Whole Life Insurance   | Р                     |

|      | Company/Product List                      | Category |
|------|---|----------|
|      | Primerica Life Insurance Company          |          |
| PRIM | Custom Advantage - 10 Year                | 3        |
| PRIP | Custom Advantage - 10 Year (Pfd Plus)     | 3        |
| PRIM | Custom Advantage - 15 Year                | 4        |
| PRIP | Custom Advantage - 15 Year (Pfd Plus)     | 4        |
| PRIM | Custom Advantage - 20 Year                | 5        |
| PRIP | Custom Advantage - 20 Year (Pfd Plus)     | 5        |
| PRMI | Custom Advantage - 25 Year                | F        |
| PRMP | Custom Advantage - 25 Year (Pfd Plus)     | F        |
| PRTM | Custom Advantage - 30 Year                | F        |
| PRTP | Custom Advantage - 30 Year (Pfd Plus)     | F        |
| PRIM | Custom Advantage - 35 Year                | F        |
| PRIP | Custom Advantage - 35 Year (Pfd Plus)     | F        |
| PRIN | Custom Advantage - 35 Year (age 35+)      | F        |
| PRIQ | Custom Advantage - 35 Year (age 35+/P+)   | F        |
|      | Principal Life Insurance Company          |          |
| PRCI | 10-Year Term                              | 3        |
| PRCP | 10-Year Term (Super)                      | 3        |
| PRCI | 15-Year Term                              | 4        |
| PRCP | 15-Year Term (Super)                      | 4        |
| PRCI | 20-Year Term                              | 5        |
| PRCP | 20-Year Term (Super)                      | 5        |
| PRCI | 30-Year Term                              | 7        |
| PRCP | 30-Year Term (Super)                      | 7        |
| PRCI | Universal Life Protector IV               | 8        |
| PRCP | Universal Life Protector IV (Super)       | 8        |
| PRDI | Universal Life Protector IV (\$1m+)       | 8        |
| PRDP | Universal Life Protector IV (Super/\$1m+) | 8        |
|      | Principal National Life Insurance Co      |          |
| PRDI | 10-Year Term                              | 3        |
| PRDP | 10-Year Term (Super)                      | 3        |
| PRDI | 15-Year Term                              | 4        |
| PRDP | 15-Year Term (Super)                      | 4        |
| PRDI | 20-Year Term                              | 5        |
| PRDP | 20-Year Term (Super)                      | 5        |
| PRDI | 30-Year Term                              | 7        |
| PRDP | 30-Year Term (Super)                      | 7        |
| PNMI | 30-Year Term (MD)                         | 7        |
| PNMP | 30-Year Term (Super/MD)                   | 7        |
| PNEI | 30-Year Term (WA)                         | 7        |
| PNEP | 30-Year Term (Super/WA)                   | 7        |
| PNDI | Universal Life Protector IV               | 8        |
| PNDP | Universal Life Protector IV (Super)       | 8        |
| PNEI | Universal Life Protector IV (\$1m+)       | 8        |
| PNEP | Universal Life Protector IV (Super/\$1m+) | 8        |

|      | Company/Product List                    | Category |
|------|---|----------|
|      | Protective Life & Annuity Insurance Co  |          |
| PRAJ | Empire Term - 10 Year                   | 3        |
| PRAK | Empire Term - 10 Year (Super Preferred) | 3        |
| PRAJ | Empire Term - 15 Year                   | 4        |
| PRAK | Empire Term - 15 Year (Super Preferred) | 4        |
| PRAJ | Empire Term - 20 Year                   | 5        |
| PRAK | Empire Term - 20 Year (Super Preferred) | 5        |
| PRAJ | Empire Term - 25 Year                   | 6        |
| PRAK | Empire Term - 25 Year (Super Preferred) | 6        |

|      | Protective | Life Insurance Company        |   |
|------|------------|-------------------------------|---|
| PTPL |            | 10 Year No Lapse UL           | 3 |
| PTPP |            | 10 Year No Lapse (Super Pfd)  | 3 |
| PTVL |            | 10 Year No Lapse UL (2011)    | 3 |
| PTVP |            | -                             | 3 |
|      |            | 10 Year No Lapse (Super Pfd)  |   |
| PTPL |            | 15 Year No Lapse UL           | 4 |
| PTPP |            | 15 Year No Lapse (Super Pfd)  | 4 |
| PTVL |            | 15 Year No Lapse UL (2011)    | 4 |
| PTVP |            | 15 Year No Lapse (Super Pfd)  | 4 |
| PTPL |            | 20 Year No Lapse UL           | 5 |
| PTPP |            | 20 Year No Lapse (Super Pfd)  | 5 |
| PTVL |            | 20 Year No Lapse UL (2011)    | 5 |
| PTVP |            | 20 Year No Lapse (Super Pfd)  | 5 |
| PTPL |            | 25 Year No Lapse UL           | 6 |
| PTPP | Secure-T - | 25 Year No Lapse (Super Pfd)  | 6 |
| PTVL | Secure-T - | 25 Year No Lapse UL (2011)    | 6 |
| PTVP | Secure-T - | 25 Year No Lapse (Super Pfd)  | 6 |
| PTPL | Secure-T - | 30 Year No Lapse UL           | 7 |
| PTPP | Secure-T - | 30 Year No Lapse (Super Pfd)  | 7 |
| PTVL |            | 30 Year No Lapse UL (2011)    | 7 |
| PTVP |            | 30 Year No Lapse (Super Pfd)  | 7 |
| PTVL |            | G II UL - to age 65           | Т |
| PTVP |            | G II UL - to age 65 (P+)      | Т |
| PTVL |            | G II UL - to age 70           | U |
| PTVP |            | G II UL - to age 70 (P+)      | Ü |
| PTVL |            | G II UL - to age 75           | V |
| PTVP |            | G II UL - to age 75 (P+)      | V |
| PTVL |            | G II UL - to age 80           | Ā |
| PTVP |            | G II UL - to age 80 (P+)      | A |
| PTVL |            | G II UL - to age 85           | В |
| PTVP |            | G II UL - to age 85 (P+)      | В |
| PTVL |            | G II UL - to age 90           | С |
| PTVP |            | G II UL - to age 90 (P+)      | С |
| PTVL |            | G II UL - to age 95           | D |
|      |            |                               |   |
| PTVP |            | G II UL - to age 95 (P+)      | D |
| PTVL |            | G II UL - to age 100          | Ε |
| PTVP |            | G II UL - to age 100 (P+)     | E |
| PTVL |            | G II UL - to age 105          | G |
| PTVP |            | G II UL - to age 105 (P+)     | G |
| PTVL |            | G II UL - to age 110          | Н |
| PTVP |            | G II UL - to age 110 (P+)     | Н |
| PTVL |            | Centennial G II UL            | 8 |
| PTVP |            | Centennial G II UL (Select)   | 8 |
| PTVL |            | Centennial G II UL -pay to 65 | Q |
| PTVP |            | Centennial G II (Select p65)  | Q |
| PTVL |            | Centennial G II UL - 20 Pay   | R |
| PTVP |            | Centennial G II (Select 20p)  | R |
| PTVL |            | Centennial G II UL - 10 Pay   | S |
| PTVP | Protective | Centennial G II (Select 10p)  | S |
| PTVL | Protective | Centennial G II - Single Pay  | 0 |

|              | Company/Product List   | Category         |
|--------------|--|------------------|
| PTVP         | Protective Life Insurance Company Protective Centennial G II (Select 1pay) | 0                |
| FIVE         | riotective centennial G ii (Select ipay)                                   | O                |
|              | Provident Life and Accident Assurance                                      |                  |
| PRTA         | Level Term II - 10 Year  | 3                |
| PRTB         | LTII - 10 Year (Pf Select, R+ Std+)  |                  |
| PRTC         | LTII - 10 Year (P+)  | 3                |
| PVTA         | Level Term I - 10 Year   | 3<br>3<br>3<br>3 |
| PVTB         | LTI - 10 Year (Pf Select, R+ Std+)   | 3                |
| PVTC         | LTI - 10 Year (P+)   | 3                |
| PRTA         | Level Term II - 15 Year  | 4                |
| PRTB         | LTII - 15 Year (Pf Select, R+ Std+)  | 4                |
| PRTC         | LTII - 15 Year (P+)  | 4                |
| PVTA         | Level Term I - 15 Year   | 4                |
| PVTB         | LTI - 15 Year (Pf Select, R+ Std+)   | 4                |
| PVTC         | LTI - 15 Year (P+)   | 4                |
| PRTA         | Level Term II - 20 Year  | 5                |
| PRTB         | LTII - 20 Year (Pf Select, R+ Std+)  | 5                |
| PRTC         | LTII - 20 Year (P+)  | 5                |
| PVTA         | Level Term I - 20 Year   | 5                |
| PVTB         | LTI - 20 Year (Pf Select, R+ Std+)   | 5                |
| PVTC         | LTI - 20 Year (P+)   | 5                |
| PRXA         | Level Term II - 10/5 Year  | F                |
| PRXB         | LTII - 10/5 Year (Pf Select, R+ Std+)                                      | F                |
| PRXC         | LTII - 10/5 Year (P+)  | F                |
| PVXA         | Level Term I - 10/5 Year   | F                |
| PVXB         | LTI - 10/5 Year (Pf Select, R+ Std+)                                       | F                |
| PVXC         | LTI - 10/5 Year (P+)   | F                |
| PSXA         | Level Term II - 20/5 Year  | F                |
| PSXB         | LTII - 15/5 Year (Pf Select, R+ Std+)                                      | F<br>F           |
| PSXC<br>PTXA | LTII - 15/5 Year (P+)<br>Level Term I - 15/5 Year                          | F                |
|              | LTI - 15/5 Year (Pf Select, R+ Std+)                                       |                  |
| PTXB<br>PTXC | LTI - 15/5 Year (P+)   | F<br>F           |
|              | Level Term II - 20/5 Year  | r<br>F           |
| PZXA<br>PZXB | LTII - 20/5 Year (Pf Select, R+ Std+)                                      | r<br>F           |
| PZXC         | LTII - 20/5 Year (P+)  | F                |
| PWXA         | Level Term I - 20/5 Year   | r<br>F           |
| PWXB         | LTI - 20/5 Year (Pf Select, R+ Std+)                                       | F                |
| PWXC         | LTI - 20/5 Year (P+)   | F                |
| T 44770      | 217 20,0 1001 (1.,   | -                |

| DDIIG | Pruco Life Insurance Company   | 2      |
|-------|--|--------|
| PRUC  | Term Elite 10 (<250K PruXpress ONLY)   | 3      |
| PRUS  | Term Elite 10 (P+ Best / R+ NS+)   | 3      |
| PPFC  | Term Essential 10 (<250K PruXpress ONLY)                                       | 3      |
| PPFS  | Term Essential 10 (P+ Best / R+ NS+)   | 3      |
| PPUC  | Term Elite 10 (<250K PruXpress ONLY/WA)  | 3      |
| PPUS  | Term Elite 10 (P+ Best / R+ NS+ / WA)  | 3      |
| PPWC  | Term Essential 10 (<250K PruXpress / WA)                                       | 3      |
| PPWS  | Term Essential 10 (P+ Best / R+ NS+ /WA)                                       | 3      |
| PRUC  | Term Elite 15 (<250K PruXpress ONLY)   | 4      |
| PRUS  | Term Elite 15 (P+ Best / R+ NS+)   | 4      |
| PPFC  | Term Essential 15 (<250K PruXpress ONLY)                                       | 4      |
| PPFS  | Term Essential 15 (P+ Best / R+ NS+)   | 4      |
| PPUC  | Term Elite 15 (<250K PruXpress ONLY/WA)  | 4      |
| PPUS  | Term Elite 15 (P+ Best / R+ NS+ / WA)  | 4      |
| PPWC  | Term Essential 15 (<250K PruXpress / WA)                                       | 4      |
| PPWS  | Term Essential 15 (P+ Best / R+ NS+ /WA)                                       | 4      |
| PRUC  | Term Elite 20 (<250K PruXpress ONLY)   | 5      |
| PRUS  | Term Elite 20 (P+ Best / R+ NS+)   | 5      |
| PPFC  | Term Essential 20 (<250K PruXpress ONLY)                                       | 5      |
| PPFS  | Term Essential 20 (P+ Best / R+ NS+)   | 5      |
| PPUC  | Term Elite 20 (<250K PruXpress ONLY/WA)  | 5      |
| PPUS  | Term Elite 20 (P+ Best / R+ NS+ / WA)  | 5      |
| PPWC  | Term Essential 20 (<250K PruXpress / WA)                                       | 5      |
| PPWS  | Term Essential 20 (P+ Best / R+ NS+ /WA)                                       | 5      |
| PRUC  | Term Elite 30 (<250K PruXpress ONLY)   | 7      |
| PRUS  | Term Elite 30 (P+ Best / R+ NS+)   | 7      |
| PPFC  | Term Essential 30 (<250K PruXpress ONLY)                                       | 7      |
| PPFS  | Term Essential 30 (P+ Best / R+ NS+)   | 7      |
| PPUC  | Term Elite 30 (<250K PruXpress ONLY/WA)  | 7      |
| PPUS  | Term Elite 30 (P+ Best / R+ NS+ / WA)  | 7      |
| PPWC  | Term Essential 30 (<250K PruXpress / WA)                                       | 7      |
| PPWS  | Term Essential 30 (Yet Best / R+ NS+ /WA)                                      | 7      |
| PRUC  | PruTerm WorkLife 65  | ,<br>T |
| PRUS  | PruTerm WorkLife 65 (P+/R+)  | T      |
| PPDC  | UL Protector with NLG to 100 (75K-249K)  | E      |
|       | UL Protector with NLG (75K-249K/Plus)  | E<br>E |
| PPDS  | UL Protector with NLG (75K-249K/Flus) UL Protector with NLG to 100 (250K-999K) | E<br>E |
| PPEC  |  |        |
| PPES  | UL Protector with NLG (250K-999K/Plus)   | E      |
| PPFC  | UL Protector with NLG to 100 (1000K+)  | E      |
| PPFS  | UL Protector with NLG (1000K / Plus)   | E      |
| PPUC  | PruLife Return of Premium Term 15  | J<br>- |
| PPUS  | PruLife ROP 15 (P+ Best / R+ NS+)  | J      |
| PPUC  | PruLife Return of Premium Term 20  | K      |
| PPUS  | PruLife ROP 20 (P+ Best / R+ NS+)  | K      |
| PPUC  | PruLife Return of Premium Term 30  | М      |
| PPUS  | PruLife ROP 30 (P+ Best / R+ NS+)  | M      |
| PPDC  | UL Protector with NLG to 121 (75K-249K)  | 8      |
| PPDS  | UL Protector with NLG (75K-249K/Plus)  | 8      |
| PPEC  | UL Protector with NLG to 121 (250K-999K)                                       | 8      |

|      | Company/Product List                      | Category |
|------|---|----------|
|      | Pruco Life Insurance Company              |          |
| PPES | UL Protector with NLG (250K-999K/Plus)    | 8        |
| PPFC | UL Protector with NLG to 121 (1000K+)     | 8        |
| PPFS | UL Protector with NLG (1000K / Plus)      | 8        |
| PPDC | UL Protector w/NLG to 121 - 20 Pay (75k)  | R        |
| PPDS | UL Protector w/NLG to 121 - (75K/Plus)    | R        |
| PPEC | UL Protector w/NLG to 121 - 20 Pay (250)  | R        |
| PPES | UL Protector w/NLG to 121 - (250K/Plus)   | R        |
| PPFC | UL Protector w/NLG to 121 - 20 Pay (\$1m) | R        |
| PPFS | UL Protector w/NLG to 121 - (\$1m/Plus)   | R        |
| PPDC | UL Protector w/NLG to 121 - 10 Pay (75k)  | S        |
| PPDS | UL Protector w/NLG to 121 - (250K/Plus)   | S        |
| PPEC | UL Protector w/NLG to 121 - 10 Pay (250)  | S        |
| PPES | UL Protector w/NLG to 121 - (250K/Plus)   | S        |
| PPFC | UL Protector w/NLG to 121 - 10 Pay (\$1m) | S        |
| PPFS | UL Protector w/NLG to 121 - (\$1m/Plus)   | S        |
| PPDC | UL Protector w/NLG to 121 - 1 Pay (75K)   | 0        |
| PPDS | UL Protector w/NLG to 121 - (75K/Plus)    | 0        |
| PPEC | UL Protector w/NLG to 121 - 1 Pay (250K)  | 0        |
| PPES | UL Protector w/NLG to 121 - (250K/Plus)   | 0        |
| PPFC | UL Protector w/NLG to 121 - 1 Pay (\$1m)  | 0        |
| PPFS | UL Protector w/NLG to 121 - (\$1m/Plus)   | 0        |

|      | Pruco Life Insurance Co of New Jersey     |   |
|------|---|---|
| PPYC | Term Elite 10 (NY/<250K PruXpress ONLY)   | 3 |
| PPYS | Term Elite 10 (NY / P+ Best / R+ NS+)     | 3 |
| PYYC | Term Essential 10 (NY/<250K PruXpress)    | 3 |
| PYYS | Term Essential 10 (NY /P+ Best / R+ NS+)  | 3 |
| PPYC | Term Elite 15 (NY/<250K PruXpress ONLY)   | 4 |
| PPYS | Term Elite 15 (NY/ P+ Best / R+ NS+)      | 4 |
| PYYC | Term Essential 15 (NY/<250K PruXpress)    | 4 |
| PYYS | Term Essential 15 (NY /P+ Best / R+ NS+)  | 4 |
| PPYC | Term Elite 20 (NY/<250K PruXpress ONLY)   | 5 |
| PPYS | Term Elite 20 (NY / P+ Best / R+ NS+)     | 5 |
| PYYC | Term Essential 20 (NY/<250K PruXpr ONLY)  | 5 |
| PYYS | Term Essential 20 (NY /P+ Best / R+ NS+)  | 5 |
| PPYC | Term Elite 30 (NY/<250K PruXpress ONLY)   | 7 |
| PPYS | Term Elite 30 (NY/P+ Best / R+ NS+)       | 7 |
| PYYC | Term Essential 30 (NY/<250K PruXpress)    | 7 |
| PYYS | Term Essential 30 (NY /P+ Best / R+ NS+)  | 7 |
| PYYC | PruLife Return of Premium Term 15         | J |
| PYYS | PruLife ROP 15 (P+ Best / R+ NS+)         | J |
| PYYC | PruLife Return of Premium Term 20         | K |
| PYYS | PruLife ROP 20 (P+ Best / R+ NS+)         | K |
| PYYC | PruLife Return of Premium Term 30         | M |
| PYYS | PruLife ROP 30 (P+ Best / R+ NS+)         | M |
| PYUC | UL Protector with NLG to 121 (75K-249K)   | 8 |
| PYUS | UL Protector with NLG (75K-249K/Plus)     | 8 |
| PPYC | UL Protector with NLG to 121 (250K-999K)  | 8 |
| PPYS | UL Protector with NLG (250K-999K/Plus)    | 8 |
| PYYC | UL Protector with NLG to 121 (1000K+)     | 8 |
| PYYS | UL Protector with NLG (1000K / Plus)      | 8 |
| PYUC | UL Protector w/NLG to 121 - 20 Pay (75k)  | R |
| PYUS | UL Protector w/NLG to 121 - (75K/Plus)    | R |
| PPYC | UL Protector w/NLG to 121 - 20 Pay (250)  | R |
| PPYS | UL Protector w/NLG to 121 - (250K/Plus)   | R |
| PYYC | UL Protector w/NLG to 121 - 20 Pay (\$1m) | R |
| PYYS | UL Protector w/NLG to 121 - (\$1m/Plus)   | R |
| PYUC | UL Protector w/NLG to 121 - 10 Pay (75k)  | S |
| PYUS | UL Protector w/NLG to 121 - (250K/Plus)   | S |
| PPYC | UL Protector w/NLG to 121 - 10 Pay (250)  | S |
| PPYS | UL Protector w/NLG to 121 - (250K/Plus)   | S |
| PYYC | UL Protector w/NLG to 121 - 10 Pay (\$1m) | S |
| PYYS | UL Protector w/NLG to 121 - (\$1m/Plus)   | S |
| PYUC | UL Protector w/NLG to 121 - 1 Pay (75K)   | 0 |
| PYUS | UL Protector w/NLG to 121 - (75K/Plus)    | 0 |
| PPYC | UL Protector w/NLG to 121 - 1 Pay (250K)  | 0 |
| PPYS | UL Protector w/NLG to 121 - (250K/Plus)   | 0 |
| PYYC | UL Protector w/NLG to 121 - 1 Pay (\$1m)  | 0 |
| PYYS | UL Protector w/NLG to 121 - (\$1m/Plus)   | 0 |
|      |   | _ |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | ReliaStar Life Insurance Company (ING)   |          |
| RDSS | TermSmart 10 - 10 Year Term              | 3        |
| RDSP | TermSmart 10 - (P+ Super / R+ Select)    | 3        |
| RWTS | TermSmart 10 - 10 Year Term (OR)         | 3        |
| RWTP | TermSmart 10 - (P+ Super / R+ Select/OR) | 3        |
| RDSS | TermSmart 15 - 15 Year Term              | 4        |
| RDSP | TermSmart 15 - (P+ Super / R+ Select)    | 4        |
| RWTS | TermSmart 15 - 15 Year Term (OR)         | 4        |
| RWTP | TermSmart 15 - (P+ Super / R+ Select/OR) | 4        |
| RDSS | TermSmart 20 - 20 Year Term              | 5        |
| RDSP | TermSmart 20 - (P+ Super / R+ Select)    | 5        |
| RWTS | TermSmart 20 - 20 Year Term (OR)         | 5        |
| RWTP | TermSmart 20 - (P+ Super / R+ Select/OR) | 5        |
| ROTS | ING ROP Endowment Term - 20 Year         | K        |
| ROTP | ING ROP Endowment Term - 20 Year (P+/R+) | K        |
| ROTS | ING ROP Endowment Term - 25 Year         | L        |
| ROTP | ING ROP Endowment Term - 25 Year (P+/R+) | L        |
| ROTS | ING ROP Endowment Term - 30 Year         | M        |
| ROTP | ING ROP Endowment Term - 30 Year (P+/R+) | М        |
|      | ReliaStar Life Insurance of NY (ING)     |          |
| RYNS | TermSmart 10 - 10 Year Term (NY)         | 3        |
| RYNT | TermSmart 10 - (P+ Super / R+ Select/NY) | 3        |
| RYNS | TermSmart 15 - 15 Year Term (NY)         | 4        |
| RYNT | TermSmart 15 - (P+ Super / R+ Select/NY) | 4        |
| RYNS | TermSmart 20 - 20 Year Term (NY)         | 5        |
| RYNT | TermSmart 20 - (P+ Super / R+ Select/NY) | 5        |
| RYNS | ING ROP Endowment Term - 20 Year         | K        |
| RYNT | ING ROP Endowment Term - 20 Year (P+/R+) | K        |
| RYNS | ING ROP Endowment Term - 25 Year         | L        |
| RYNT | ING ROP Endowment Term - 25 Year (P+/R+) | L        |
| RYNS | ING ROP Endowment Term - 30 Year         | M        |
| RYNT | ING ROP Endowment Term - 30 Year (P+/R+) | M        |
| RFNS | ING Guaranteed Death Benefit UL II NY    | 8        |
| RFNT | ING GDBUL II NY Plus                     | 8        |
| RFNS | ING GDBUL II NY - Pay to 100             | P        |
| RFNT | ING GDBUL II NY - Pay to 100 (Plus)      | P        |
| RFNS | ING GDBUL II - Pay to 65                 | Q        |
| RFNT | ING GDBUL II - Pay to 65 (Plus)          | Q        |
| RFNS | ING GDBUL II NY - 20 Pay                 | R        |
| RFNT | ING GDBUL II NY - 20 Pay (Plus)          | R        |
| RFNS | ING GDBUL II NY - 10 Pay                 | S        |
| RFNT | ING GDBUL II NY - 10 Pay (Plus)          | S        |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | Royal Neighbors of America               |          |
| ROYA | Royal Advantage 10 - 10 Year Level Term  | 3        |
| ROYP | Royal Advantage 10 - 10 Year (Super)     | 3        |
| ROYA | Royal Advantage 20 - 20 Year Level Term  | 5        |
| ROYP | Royal Advantage 20 - 20 Year (Super)     | 5        |
| ROYA | Royal Advantage 30 - 30 Year Level Term  | 7        |
| ROYP | Royal Advantage 30 - 30 Year (Super)     | 7        |
| ROYA | Neighbors Simplified Issue Whole Life    | 8        |
|      | Sagicor Life Insurance Company           |          |
| SAGI | Platinum Series 10                       | 3        |
| SAGP | Platinum Series 10 (Super Pfd)           | 3        |
| SAZI | Gold Series 10 ZZ Term                   | 3        |
| SAIZ | Gold Series 10 ZZ Term (ages 66+)        | 3        |
| SAGI | Platinum Series 20                       | 5        |
| SAGP | Platinum Series 20 (Super Pfd)           | 5        |
| SAZI | Gold Series 20 ZZ Term                   | 5        |
| SAGI | Platinum Series 30                       | 7        |
| SAGP | Platinum Series 30 (Super Pfd)           | 7        |
| SAZI | Gold Series 30 ZZ Term                   | 7        |
| SAZI | Platinum Series -No Lapse Universal Life | 8        |
| SAZS | Platinum Series -No Lapse UL (Std Plus)  | 8        |
| SAZI | Platinum Series -No Lapse - Pay to 100   | P        |
| SAZS | Platinum Series - Pay to 100 (Std Plus)  | P        |
| SAZI | Platinum Series -No Lapse - Pay to 65    | Q        |
| SAZS | Platinum Series - Pay to 100 (Std Plus)  | Q        |
| SAZI | Platinum Series -No Lapse - 20 Pay       | R        |
| SAZS | Platinum Series - 20 Pay (Std Plus)      | R        |
| SAZI | Platinum Series -No Lapse - 10 Pay       | S        |
| SAZS | Platinum Series - 10 Pay (Std Plus)      | S        |
| SAZI | Platinum Series -No Lapse - Single Pay   | 0        |
| SAZS | Platinum Series - Single Pay (Std Plus)  | Ο        |
|      | Savings Bank Life Insurance Co of MA     | _        |
| SAVE | T-10/10 - 10 Year Term                   | 3        |
| SAVP | T-10/10 - 10 Year (P+ / R+)              | 3        |
| SAVE | T-15/15 - 15 Year Term                   | 4        |
| SAVP | T-15/15 - 15  Year  (P+ / R+)            | 4        |
| SAVE | T-20/20 - 20 Year Term                   | 5        |
| SAVP | T-20/20 - 20  Year  (P+ / R+)            | 5        |
| SAVE | T-25/25 - 25 Year Term                   | 6        |
| SAVP | T-25/25 - 25  Year  (P+ / R+)            | 6        |
| SAVE | T-30/30 - 30 Year Term                   | 7        |
| SAVP | T-30/30 - 30 Year (P+ / R+)              | 7        |

|      | Company/Product List                    | Category |
|------|---|----------|
|      | Securian Life Insurance Company         |          |
| SECU | Advantage Elite Term Life - 5 Year      | 2        |
| SECP | Advantage Elite Term - 5 Year (Plus)    | 2        |
| SECU | Advantage Elite Term Life - 10 Year     | 3        |
| SECP | Advantage Elite Term - 10 Year (Plus)   | 3        |
| SECU | Advantage Elite Term Life - 15 Year     | 4        |
| SECP | Advantage Elite Term - 15 Year (Plus)   | 4        |
| SECU | Advantage Elite Term Life - 20 Year     | 5        |
| SECP | Advantage Elite Term - 20 Year (Plus)   | 5        |
| SECU | Advantage Elite Term Life - 30 Year     | 7        |
| SECP | Advantage Elite Term - 30 Year (Plus)   | 7        |
|      | Security Life of Denver Ins Co (ING)    |          |
| SEUE | ING Guaranteed Death Benefit UL         | 8        |
| SEUP | ING Guaranteed Death Benefit UL (Plus)  | 8        |
| SEVE | ING Guaranteed Death Benefit UL (1m+)   | 8        |
| SEVP | ING Guaranteed Death Benefit UL (Plus)  | 8        |
| SETE | ING Guaranteed Death Benefit UL II      | 8        |
| SETP | ING Guaranteed Death Benefit UL II Plus | 8        |
| SEUE | ING UL-GDB - Pay to 100                 | P        |
| SEUP | ING UL-GDB - Pay to 100 (Plus)          | P        |
| SEVE | ING UL-GDB - Pay to 100 (1m+)           | P        |
| SEVP | ING UL-GDB - Pay to 100 (Plus/1m+)      | P        |
| SETE | ING GDBUL II - Pay to 100               | P        |
| SETP | ING GDBUL II - Pay to 100 (Plus)        | P        |
| SEUE | ING UL-GDB - Pay to 65                  | Q        |
| SEUP | ING UL-GDB - Pay to 65 (Plus)           | Q        |
| SEVE | ING UL-GDB - Pay to 65 (1m+)            | Q        |
| SEVP | ING UL-GDB - Pay to 65 (Plus/1m+)       | Q        |
| SETE | ING GDBUL II NY - Pay to 65             | Q        |
| SETP | ING GDBUL II NY - Pay to 65 (Plus)      | Q        |
| SEUE | ING UL-GDB - 20 Pay                     | R        |
| SEUP | ING UL-GDB - 20 Pay (Plus)              | R        |
| SEVE | ING UL-GDB - 20 Pay (1m+)               | R        |
| SEVP | ING UL-GDB - 20 Pay (Plus/1m+)          | R        |
| SETE | ING GDBUL II - 20 Pay                   | R        |
| SETP | ING GDBUL II - 20 Pay (Plus)            | R        |
| SEUE | ING UL-GDB - 10 Pay                     | S        |
| SEUP | ING UL-GDB - 10 Pay (Plus)              | S        |
| SEVE | ING UL-GDB - 10 Pay (1m+)               | S        |
| SEVP | ING UL-GDB - 10 Pay (Plus)              | S        |
| SETE | ING GDBUL II - 10 Pay                   | S        |
| SETP | ING GDBUL II - 10 Pay (Plus)            | S        |
| SEUE | ING UL-GDB - Single Pay                 | 0        |
| SEUP | ING UL-GDB - Single Pay (Plus)          | 0        |
| SEVE | ING UL-GDB - Single Pay (1m+)           | 0        |
| SEVP | ING UL-GDB - Single Pay (Plus/1m+)      | 0        |

|      | Company/Product List                    | Category                   |
|------|---|----------------------------|
|      | Security Mutual Life Insurance Co of NY |                            |
| SMTT | LT Security Plus 10-Year                | 3                          |
| SMTP | LT Security Plus 10-Year (Plus)         | 3                          |
| SMPT | LT Protector 10-Year                    | 3                          |
| SMPP | LT Protector 10-Year (Preferred Plus)   | 3<br>3<br>3<br>3<br>3<br>3 |
| SMZT | LT Security Plus 10-Year (NY)           | 3                          |
| SMZP | LT Security Plus 10-Year (Plus / NY)    | 3                          |
| SMMT | Premier LT Suite 10-Year (4/2007)       | 3                          |
| SMMP | Premier LT Suite 10-Year (P+ / 4/2007)  |                            |
| SMTT | LT Security Plus 15-Year                | 4                          |
| SMTP | LT Security Plus 15-Year (Plus)         | 4                          |
| SMPT | LT Protector 15-Year                    | 4                          |
| SMPP | LT Protector 15-Year (Preferred Plus)   | 4                          |
| SMZT | LT Security Plus 15-Year (NY)           | 4                          |
| SMZP | LT Security Plus 15-Year (Plus / NY)    | 4                          |
| SMMT | Premier LT Suite 15-Year                | 4                          |
| SMMP | Premier LT Suite 15-Year (P+)           | 4                          |
| SMTT | LT Security Plus 20-Year                | 5                          |
| SMTP | LT Security Plus 20-Year (Plus)         | 5                          |
| SMPT | LT Protector 20-Year                    | 5                          |
| SMPP | LT Protector 20-Year (Preferred Plus)   | 5                          |
| SMZT | LT Security Plus 20-Year (NY)           | 5                          |
| SMZP | LT Security Plus 20-Year (Plus / NY)    | 5                          |
| SMMT | Premier LT Suite 20-Year (4/2007)       | 5                          |
| SMMP | Premier LT Suite 20-Year (P+ / 4/2007)  | 5                          |
| SMTT | LT Security Plus 30-Year                | 7                          |
| SMTP | LT Security Plus 30-Year (Plus)         | 7                          |
| SMPT | LT Protector 30-Year                    | 7                          |
| SMPP | LT Protector 30-Year (Preferred Plus)   | 7                          |
| SMZT | LT Security Plus 30-Year (NY)           | 7                          |
| SMZP | LT Security Plus 30-Year (Plus / NY)    | 7                          |
| a=== | Starmount Life Insurance Co.            | _                          |
| STAR | StarLife Gold One-Cost-To-Age-95 Term   | F<br>—                     |
| STRA | ValueLife Gold (\$10K-\$75)             | F                          |
| STAR | SelectLife - Whole Life                 | 8                          |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | Stonebridge Life Insurance Company       |          |
| STON | Stonebridge Term - 10 Year               | 3        |
| STOE | Stonebridge Term - 10 (Pfd Elite)        | 3        |
| STOP | Stonebridge Term - 10 (Pfd Plus)         | 3        |
| STON | Stonebridge Term - 15 Year               | 4        |
| STOE | Stonebridge Term - 15 (Pfd Elite)        | 4        |
| STOP | Stonebridge Term - 15 (Pfd Plus)         | 4        |
| STWN | Simplified Issue Term - 15 Year          | 4        |
| STON | Stonebridge Term - 20 Year               | 5        |
| STOE | Stonebridge Term - 20 (Pfd Elite)        | 5        |
| STOP | Stonebridge Term - 20 (Pfd Plus)         | 5        |
| STWN | Simplified Issue Term - 20 Year          | 5        |
| STWN | Simplified Issue Term - 25 Year          | 6        |
| STON | Stonebridge Term - 30 Year               | 7        |
| STOE | Stonebridge Life - 30 (Pfd Elite)        | 7        |
| STOP | Stonebridge Term - 30 (Pfd Plus)         | 7        |
| STWN | Simplified Issue Term - 30 Year          | 7        |
| STON | Stonebridge Term - 20 Year with ROP      | K        |
| STOE | Stonebridge Term - 20 (Elite / w/ROP)    | K        |
| STOP | Stonebridge Term - 20 (Pf Plus / w/ROP)  | K        |
| STON | Stonebridge Term - 30 Year with ROP      | M        |
| STOE | Stonebridge Life - 30 (Elite / w/ROP)    | M        |
| STOP | Stonebridge Term - 30 (Pf Plus / w/ROP)  | М        |
|      | Sunset Life Insurance Company of America |          |
| SUNS | Select Term to 95 Plus                   | 1        |
| SUSN | Term 10 - 10 Year Term                   | 3<br>3   |
| SUSP | Preferred Elite Term 10                  | 3        |
| SUSN | Term 20 - 20 Year Term                   | 5        |
| SUSP | Preferred Elite Term 20                  | 5        |

Category

#### Symetra Life Insurance Company 1 SAFE Expert-ART (Non-Smoker) 1 SAFS Expert-ART (Smoker) 10 Year Level Term 3 SZME 3 SZMP 10 Year Level Term (Preferred Plus) 10 Year Level Term (Preferred Best) 3 SZMB 3 10 Year Level Term (2005) SYME SYMP 10 Year Level Term (Preferred Plus/05) 3 3 SYMB 10 Year Level Term (Preferred Best/05) 3 SYOE 10 Year Level Term (WA) 3 10 Year Level Term (Pfd Plus / WA) SYOP 3 SYOB 10 Year Level Term (Pfd Best / WA) 4 SZME 15 Year Level Term 4 SZMP 15 Year Level Term (Preferred Plus) 15 Year Level Term (Preferred Best) 4 SZMB 15 Year Level Term (2005) 4 SYME SYMP 15 Year Level Term (Preferred Plus/05) 4 15 Year Level Term (Preferred Best/05) 4 SYMB SYOE 15 Year Level Term (WA) 4 SYOP 15 Year Level Term (Pfd Plus / WA) 4 SYOB 15 Year Level Term (Pfd Best / WA) 5 SZME 20 Year Level Term 5 20 Year Level Term (Preferred Plus) SZMP 20 Year Level Term (Preferred Best) 5 SZMB 5 SYME 20 Year Level Term (2005) SYMP 20 Year Level Term (Preferred Plus/05) 5 5 20 Year Level Term (Preferred Best/05) SYMB SYOE 20 Year Level Term (WA) 5 5 SYOP 20 Year Level Term (Pfd Plus / WA) 5 SYOB 20 Year Level Term (Pfd Best / WA) 7 SZME 30 Year Level Term 7 SZMP 30 Year Level Term (Preferred Plus) 7 30 Year Level Term (Preferred Best) SZMB 7 SYME 30 Year Level Term (2005) SYMP 30 Year Level Term (Preferred Plus/05) 7 7 SYMB 30 Year Level Term (Preferred Best/05) 30 Year Level Term (WA) 7 SYOE 7 SYOP 30 Year Level Term (Pfd Plus / WA) 7 SYOB 30 Year Level Term (Pfd Best / WA)

|      | Company/Product List                     | Category |
|------|--|----------|
|      | TIAA-CREF Life Insurance Company         |          |
| TIAA | Annual Renewable Term Life Insurance     | 1        |
| TIAP | Annual Renewable Term (Preferred Plus)   | 1        |
| TINA | Annual Renewable Term Life (NY)          | 1        |
| TINP | Annual Renewable Term (Pref Plus / NY)   | 1        |
| TIAA | 10-Year Level Term                       | 3        |
| TIAP | 10-Year Level Term (Preferred Plus)      |          |
| TINA | 10-Year Level Term (NY)                  | 3<br>3   |
| TINP | 10-Year Level Term (Pref Plus / NY)      | 3        |
| TIAA | 15-Year Level Term                       | 4        |
| TIAP | 15-Year Level Term (Preferred Plus)      | 4        |
| TINA | 15-Year Level Term (NY)                  | 4        |
| TINP | 15-Year Level Term (Pref Plus / NY)      | 4        |
| TIAA | 20-Year Level Term                       | 5        |
| TIAP | 20-Year Level Term (Preferred Plus)      | 5        |
| TINA | 20-Year Level Term (NY)                  | 5        |
| TINP | 20-Year Level Term (Pref Plus / NY)      | 5        |
| TIAA | 30-Year Level Term                       | 7        |
| TIAP | 30-Year Level Term (Preferred Plus)      | 7        |
| TINA | 30-Year Level Term (NY)                  | 7        |
| TINP | 30-Year Level Term (Pref Plus / NY)      | 7        |
|      | Transamerica Financial Life Insurance Co |          |
| TYSA | Trendsetter Super YRT                    | 1        |
| TYSP | Trendsetter Super YRT (Plus)             | 1        |
| TYSA | Trendsetter Super 10                     | 3        |
| TYSP | Trendsetter Super 10 (Preferred Plus)    | 3        |
| TYSS | Trendsetter Super 10 (Standard Plus)     | 3        |
| TYSA | Trendsetter Super 15                     | 4        |
| TYSP | Trendsetter Super 15 (Preferred Plus)    | 4        |
| TYSS | Trendsetter Super 15 (Standard Plus)     | 4        |
| TYSA | Trendsetter Super 20                     | 5        |
| TYSP | Trendsetter Super 20 (Preferred Plus)    | 5        |
| TYSS | Trendsetter Super 20 (Standard Plus)     | 5        |
| TYSA | Trendsetter Super 25                     | 6        |
| TYSP | Trendsetter Super 25 (Preferred Plus)    | 6        |
| TYSS | Trendsetter Super 25 (Standard Plus)     | 6        |
| TYSA | Trendsetter Super 30                     | 7        |
| TYSP | Trendsetter Super 30 (Preferred Plus)    | 7        |
| TYSS | Trendsetter Super 30 (Standard Plus)     | 7        |
| TYNA | Final Expense Insurance                  | P        |

|      | Company/Product List                  | Category |
|------|---------------------------------------|----------|
|      | Transamerica Life Ins Co (Family Mkt) |          |
| TLJE | Jet Simplified Issue - 15 Year Level  | 4        |
| TLUE | Home Protector Elite - 15 Year Level  | 4        |
| TLJE | Jet Simplified Issue - 20 Year Level  | 5        |
| TLUE | Home Protector Elite - 20 Year Level  | 5        |
| TLJE | Jet Simplified Issue - 25 Year Level  | 6        |
| TLUE | Home Protector Elite - 25 Year Level  | 6        |
| TLJE | Jet Simplified Issue - 30 Year Level  | 7        |
| TLUE | Home Protector Elite - 30 Year Level  | 7        |

Category

#### Transamerica Life Insurance Company TOCA Trendsetter Super YRT 1 1 TOCP Trendsetter Super YRT (Plus) Trendsetter Super YRT 1 TRCA (MD) Trendsetter Super YRT (Plus / MD) 1 TRCP 3 TONA Trendsetter Super 10 3 Trendsetter Super 10 (Preferred Plus) TONP 3 TONS Trendsetter Super 10 (Standard Plus) 3 TRCA Trendsetter Super 10 (MD) Trendsetter Super 10 (Preferred Plus/MD) Trendsetter Super 10 (Standard Plus/MD) Trendsetter Express 10 (Std Express) 3 TRCP 3 TRCS 3 TRXX Trendsetter Express 10 (Std Express) Trendsetter Express 10 (Choice/Std) 3 TRCX 3 TREX Trendsetter Express 10 (250K+) Trendsetter Express 10 (250K+/P+/R+)3 TREP 3 TransTerm UL 10 TRUL TRUP TransTerm UL 10 (Plus) 3 Trendsetter Super 15 4 TONA TONP Trendsetter Super 15 (Preferred Plus) 4 4 Trendsetter Super 15 (Standard Plus) TONS TRCA Trendsetter Super 15 (MD) Trendsetter Super 15 (Preferred Plus/MD) 4 TRCP 4 TRCS Trendsetter Super 15 (Standard Plus/MD) Trendsetter Express 15 (Std Express) 4 TRXX Trendsetter Express 15 (Choice/Std) 4 TRCX Trendsetter Express 15 (250K+) 4 TREX Trendsetter Express 15 (250K+/P+/R+)4 TREP TRUL TransTerm UL 15 4 TRUP TransTerm UL 15 (Plus) 4 5 TONA Trendsetter Super 20 5 Trendsetter Super 20 (Preferred Plus) TONP 5 TONS Trendsetter Super 20 (Standard Plus) Trendsetter Super 20 (MD) 5 TRCA Trendsetter Super 20 (Preferred Plus/MD) Trendsetter Super 20 (Standard Plus/MD) 5 TRCP 5 TRCS 5 TRXX Trendsetter Express 20 (Std Express) Trendsetter Express 20 (Choice/Std) 5 TRCX 5 Trendsetter Express 20 (250K+) TREX 5 TREP Trendsetter Express 20 (250K+/P+/R+)5 TransTerm UL 20 TRUL TransTerm UL 20 (Plus) 5 TRUP 6 Trendsetter Super 25 TONA 6 TONP Trendsetter Super 25 (Preferred Plus) Trendsetter Super 25 (Standard Plus) 6 TONS 6 TRCA Trendsetter Super 25 (MD) Trendsetter Super 25 (Preferred Plus/MD) Trendsetter Super 25 (Standard Plus/MD) 6 TRCP TRCS 6 TRXX Trendsetter Express 25 (Std Express) 6 Trendsetter Express 25 (Choice/Std) TRCX 6 TREX Trendsetter Express 25 (250K+) 6

|      | Company/Product List                         | Category |
|------|--|----------|
|      | Transamerica Life Insurance Company          |          |
| TREP | Trendsetter Express 25 (250K+/P+/R+)         | 6        |
| TRUL | TransTerm UL 25                              | 6        |
| TRUP | TransTerm UL 25 (Plus)                       | 6        |
| TONA | Trendsetter Super 30                         | 7        |
| TONA | Trendsetter Super 30 (Preferred Plus)        | 7        |
| TONS | Trendsetter Super 30 (Standard Plus)         | 7        |
|      | Trendsetter Super 30 (MD)                    | 7        |
| TRCA |  | 7        |
| TRCP | Trendsetter Super 30 (Preferred Plus/MD)     |          |
| TRCS | Trendsetter Super 30 (Standard Plus/MD)      | 7        |
| TRXX | Trendsetter Express 30 (Std Express)         | 7        |
| TRCX | Trendsetter Express 30 (Choice/Std)          | 7        |
| TREX | Trendsetter Express 30 (250K+)               | 7        |
| TREP | Trendsetter Express 30 (250K+/P+/R+)         | 7        |
| TRUL | TransTerm UL 30                              | 7        |
| TRUP | TransTerm UL 30 (Plus)                       | 7        |
| TONA | Trendsetter Super 20 with ROP                | K        |
| TONP | Trendsetter Super 20 (Preferred Plus)        | K        |
| TONS | Trendsetter Super 20 (Standard Plus)         | K        |
| TRCA | Trendsetter Super 20 with ROP (MD)           | K        |
| TRCP | Trendsetter Super 20 (Preferred Plus/MD)     | K        |
| TRCS | Trendsetter Super 20 (Standard Plus/MD)      | K        |
| TONA | Trendsetter Super 30 with ROP                | M        |
| TONP | Trendsetter Super 30 (Preferred Plus)        | M        |
| TONS | Trendsetter Super 30 (Standard Plus)         | M        |
| TRCA | Trendsetter Super 30 with ROP (MD)           | M        |
| TRCP | Trendsetter Super 30 (Preferred Plus/MD)     | M        |
| TRCS | Trendsetter Super 30 (Standard Plus/MD)      | M        |
| TOCA | TransACE 2012 - No Lapse UL to 121           | 8        |
| TOCP | TransACE 2012 - No Lapse UL to 121 (P+)      | 8        |
| TONA | TransACE 2012 - No Lapse UL to 121 MA&TX     | 8        |
| TONP | TransACE 2012 - No Lapse UL to 121 (P+)      | 8        |
| TRCA | TransACE 2010 - No Lapse UL to 121           | 8        |
| TRCP | TransACE 2010 - No Lapse UL to 121 (P+)      | 8        |
| TFNA | Final Expense Insurance                      | P        |
|      | -  | P        |
| TUNA | Final Expense Insurance (NC, OR, IA, NV, UT) | P        |
| TWNA | Final Expense Insurance (WA)                 |          |
| TVNA | Final Expense Insurance (WV)                 | Р        |
|      | Trustmark Insurance Company                  |          |
| TRTU | TermNet 5-Year Term                          | 2        |
| TRTU | TermNet 10-Year Term                         | 3        |
| TRTU | TermNet 15-Year Term                         | 4        |
|      |  |          |
|      | The Union Labor Life Insurance Company       |          |
| UNLI | Annual Renewable Term                        | 1        |

|      | Company/Product List                     | Category       |
|------|--|----------------|
|      | United Heritage Life Insurance Company   |                |
| UTHE | ART100 - Annual Renewable Term           | 1              |
| UTHE | Protector Whole Life - Simplified Issue  | 8              |
|      | United Home Life Insurance Company       |                |
| UTHO | Express Issue Term 20                    | 5              |
| UTHO | Express Issue Term 30                    | 7              |
| UTHO | Express Issue Term 65                    | T              |
| UTHO | Premier Term 20 (with ROP)               | K              |
| UTHO | Premier Term 30 (with ROP)               | M              |
| UTHO | Premier 65 with ROP                      | $\overline{W}$ |
| UNHO | Express Issue Deluxe Whole Life          | 8              |
| UNPO | Express Issue Premier Whole Life         | 8              |
|      | United of Omaha Life Insurance Company   |                |
| UTPP | Term Life Answers 10                     | 3              |
| UTPQ | Term Life Answers 10 (Plus)              | 3              |
| UTPP | Term Life Answers 15                     | 4              |
| UTPQ | Term Life Answers 15 (Plus)              | 4              |
| UTEP | Term Life Express - 15 Year              | 4              |
| UTCP | Term Life Complete - 15 Year             | 4              |
| UTPP | Term Life Answers 20                     | 5              |
| UTPQ | Term Life Answers 20 (Plus)              | 5              |
| UTEP | Term Life Express - 20 Year              | 5              |
| UTCP | Term Life Complete - 20 Year             | 5              |
| UTPP | Term Life Answers 30                     | 7              |
| UTPQ | Term Life Answers 30 (Plus)              | 7              |
| UTVP | Term Life Answers 30 (MD)                | 7              |
| UTVQ | Term Life Answers 30 (Plus/MD)           | 7              |
| UTEP | Term Life Express - 30 Year              | 7              |
| UTCP | Term Life Complete - 30 Year             | 7              |
| UTPP | Guaranteed Universal Life - to 90        | С              |
| UTPQ | Guaranteed Universal Life - to 90 (Plus) | С              |
| UTPP | Guaranteed Universal Life - to 95        | D              |
| UTPQ | Guaranteed Universal Life - to 95 (Plus) | D              |
| UTPP | Guaranteed Universal Life - to 100       | E              |
| UTPQ | Guaranteed Univeral Life - to 100 (Plus) | E              |
| UTPP | Guaranteed Universal Life - to 105       | G              |
| UTPQ | Guaranteed Univeral Life - to 105 (Plus) | G              |
| UTPP | Guaranteed Universal Life - to 120       | 8              |
| UTPQ | Guaranteed Universal Life to 120 (Plus)  | 8              |
| UTEP | Whole Life Express                       | Р              |

#### Company/Product List Category United States Life Ins in the City of NY 3 Select-a-Term - 10 Year USED 3 USEE Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year 4 USED 4 Select-a-Term - 15 Year USEE (Plus) Select-a-Term - 15 Year 4 USYD (til 08/30)4 Select-a-Term - 15 Year USYE (Plus) 5 USED Select-a-Term - 20 Year Select-a-Term - 20 Year (Plus) 5 USEE 5 USYD Select-a-Term - 20 Year (til 08/30)5 Select-a-Term - 20 Year USYE (Plus) 6 USED Select-a-Term - 25 Year Select-a-Term - 25 Year 6 USEE (Plus) 6 USYD Select-a-Term - 25 Year (til 08/30)Select-a-Term - 25 Year 6 USYE (Plus) 7 Select-a-Term - 30 Year USED Select-a-Term - 30 Year 7 USEE (Plus) Select-a-Term - 30 Year (til 08/30)7 USYD 7 USYE Select-a-Term - 30 Year (Plus) Select-a-Term - Level to 65 Т USED Т USEE Select-a-Term - Level to 65 (Plus) Т Select-a-Term - Level to 65 USYD (til 08/30)Т USYE Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 U USED Select-a-Term - Level to 70 IJ USEE (Plus) Select-a-Term - Level to 70 (til 08/30) USYD IJ Select-a-Term - Level to 70 U USYE (Plus) USED Select-a-Term - Level to 75 V USEE Select-a-Term - Level to 75 (Plus) V USYD Select-a-Term - Level to 75 (til 08/30)V Select-a-Term - Level to 75 USYE (Plus) $\nabla$ UNBG Select-a-Term - 16 Year F Select-a-Term - 16 Year F UNBH (Plus) Select-a-Term - 17 Year F UNCG Select-a-Term - 17 Year F UNCH (Plus) Select-a-Term - 18 Year F UNDG Select-a-Term - 18 Year (Plus) F UNDH Select-a-Term - 19 Year F UNEG UNEH Select-a-Term - 19 Year (Plus) F Select-a-Term - 21 Year F UNFG UNFH Select-a-Term - 21 Year (Plus) F F Select-a-Term - 22 Year UNGG UNGH Select-a-Term - 22 Year (Plus) F Select-a-Term - 23 Year F UNHG F Select-a-Term - 23 Year UNHH (Plus) Select-a-Term - 24 Year F UNIG Select-a-Term - 24 Year (Plus) F UNIH UNJG Select-a-Term - 26 Year F UNJH Select-a-Term - 26 Year (Plus) F UNKG Select-a-Term - 27 Year F

|      | United States Life Ins in the City of NY |   |
|------|--|---|
| UNKH | Select-a-Term - 27 Year (Plus)           | F |
| UNLG | Select-a-Term - 28 Year                  | F |
| UNLH | Select-a-Term - 28 Year (Plus)           | F |
| UNMG | Select-a-Term - 29 Year                  | F |
| UNMH | Select-a-Term - 29 Year (Plus)           | F |
| UNLS | Select-a-Term 10 (Special)               | F |
| UNMS | Select-a-Term 15 (Special)               | F |
| UNNS | Select-a-Term 20 (Special)               | F |
| UNOS | Select-a-Term 25 (Special)               | F |
| UNPS | Select-a-Term 30 (Special)               | F |
| UTYD | ROP Select-a-Term - 20 Year              | K |
| UTYE | ROP Select-a-Term - 20 Year (Plus)       | K |
| USYD | ROP Select-a-Term - 20 Year (til 08/30)  | K |
| USYE | ROP Select-a-Term - 20 Year (Plus)       | K |
| UTYD | ROP Select-a-Term - 25 Year              | L |
| UTYE | ROP Select-a-Term - 25 Year (Plus)       | L |
| USYD | ROP Select-a-Term - 25 Year (til 08/30)  | L |
| USYE | ROP Select-a-Term - 25 Year (Plus)       | L |
| UTYD | ROP Select-a-Term - 30 Year              | М |
| UTYE | ROP Select-a-Term - 30 Year (Plus)       | M |
| USYD | ROP Select-a-Term - 30 Year (til 08/30)  | М |
| USYE | ROP Select-a-Term - 30 Year (Plus)       | M |
| UTYD | ROP Select-a-Term - Level to 65          | W |
| UTYE | ROP Select-a-Term - Level to 65 (Plus)   | W |
| USYD | ROP Select-a-Term - to 65 (til 08/30)    | W |
| USYE | ROP Select-a-Term - Level to 65 (Plus)   | W |
| UTYD | ROP Select-a-Term - Level to 70          | X |
| UTYE | ROP Select-a-Term - Level to 70 (Plus)   | X |
| USYD | ROP Select-a-Term - to 70 (til 08/30)    | X |
| USYE | ROP Select-a-Term - Level to 70 (Plus)   | X |
| UTYD | ROP Select-a-Term - Level to 75          | Y |
| UTYE | ROP Select-a-Term - Level to 75 (Plus)   | Y |
| USYD | ROP Select-a-Term - to 75 (til 08/30)    | Y |
| USYE | ROP Select-a-Term - Level to 75 (Plus)   | Y |
| USYD | Secure Lifetime GUL - to age 121         | 8 |
| USYE | Secure Lifetime GUL - to age 121 (Plus)  | 8 |
| USYD | Secure Lifetime GUL - Pay to 65          | Q |
| USYE | Secure Lifetime GUL - Pay to 65 (Plus)   | Q |
| USYD | Secure Lifetime GUL - 20 Pay             | R |
| USYE | Secure Lifetime GUL - 20 Pay (Plus)      | R |
| USYD | Secure Lifetime GUL - 10 Pay             | S |
| USYE | Secure Lifetime GUL - 10 Pay (Plus)      | S |
| USYD | Secure Lifetime GUL - Single Pay         | 0 |
| USYE | Secure Lifetime GUL - Single Pay (Plus)  | 0 |

Category

#### United States Life Ins in the City of NY UTRS ROP Select-a-Term - 20 Year (Special) F UTSS ROP Select-a-Term - 25 Year (Special) F F ROP Select-a-Term - 30 Year UTTS (Special) UTFG ROP Select-a-Term - 21 Year Ν ROP Select-a-Term - 21 Year UTFH (Plus) Ν ROP Select-a-Term - 22 Year UTGG Ν ROP Select-a-Term - 22 Year UTGH (Plus) Ν UTHG ROP Select-a-Term - 23 Year Ν UTHH ROP Select-a-Term - 23 Year (Plus) Ν UTIG ROP Select-a-Term - 24 Year Ν UTIH ROP Select-a-Term - 24 Year (Plus) Ν ROP Select-a-Term - 26 Year UTJG Ν UTJH ROP Select-a-Term - 26 Year (Plus) Ν UTKG ROP Select-a-Term - 27 Year Ν UTKH ROP Select-a-Term - 27 Year (Plus) Ν ROP Select-a-Term - 28 Year UTLG Ν UTLH ROP Select-a-Term - 28 Year (Plus) Ν UTMG ROP Select-a-Term - 29 Year Ν UTMH ROP Select-a-Term - 29 Year (Plus) Ν UTNG ROP Select-a-Term - 31 Year Ν UTNH ROP Select-a-Term - 31 Year (Plus) Ν UTOG ROP Select-a-Term - 32 Year Ν ROP Select-a-Term - 32 Year UTOH (Plus) Ν UTPG ROP Select-a-Term - 33 Year Ν UTPH ROP Select-a-Term - 33 Year (Plus) Ν ROP Select-a-Term - 34 Year UTOG Ν UTQH ROP Select-a-Term - 34 Year Ν (Plus) ROP Select-a-Term - 35 Year UTRG Ν UTRH ROP Select-a-Term - 35 Year (Plus) Ν

|      | Company/Product List                    | Category |
|------|---|----------|
|      | Western-Southern Life Assurance Company |          |
| WEST | 10-Year Guaranteed Level Term           | 3        |
| WESS | 10-Year Level Term (Super Preferred)    | 3        |
| WESP | 10-Year Level Term (Preferred Plus)     | 3        |
| WEST | 15-Year Guaranteed Level Term           | 4        |
| WESS | 15-Year Level Term (Super Preferred)    | 4        |
| WESP | 15-Year Level Term (Preferred Plus)     | 4        |
| WEST | 20-Year Guaranteed Level Term           | 5        |
| WESS | 20-Year Level Term (Super Preferred)    | 5        |
| WESP | 20-Year Level Term (Preferred Plus)     | 5        |
| WTST | eTerm 20 - Guaranteed Level Term        | 5        |
| WTSS | eTerm 20 - Level Term (Super Preferred) | 5        |
| WTSP | eTerm 20 - Level Term (Preferred Plus)  | 5        |
| WEST | 30-Year Guaranteed Level Term           | 7        |
| WESS | 30-Year Level Term (Super Preferred)    | 7        |
| WESP | 30-Year Level Term (Preferred Plus)     | 7        |
| WTST | eTerm 30 - Guaranteed Level Term        | 7        |
| WTSS | eTerm 30 - Level Term (Super Preferred) | 7        |
| WTSP | eTerm 30 - Level Term (Preferred Plus)  | 7        |
| WEST | Return of Premium Term - 20-Year        | K        |
| WESS | Return of Premium 20-Year (Super Pfd)   | K        |
| WESP | Return of Premium 20-Year (Pfd Plus)    | K        |

#### Company/Product List Category William Penn Life Insurance Co of NY Life Value Term 20 1 WILR 1 WILP Life Value Term 20 (Plus) Life Value Term 30 1 WOLR 1 Life Value Term 30 WOLS (Pfd) Life Value Term 30 1 WOLP (Plus) 3 Penn Term 10 WILR 3 Penn Term 10 (Plus) WILP Penn Term 15 4 WILR 4 WILP Penn Term 15 (Plus) 5 WILR Penn Term 20 5 WILP Penn Term 20 (Plus) 7 Penn Term 30 WILR 7 Penn Term 30 (Plus) WILP Life Change UL - to age 95 D WILR WILP Life Change UL - to age 95 D (Plus) Life Choice UL - to age 95 WUNS D WUNN Life Choice UL - to age 95 D (Plus) WUNS Life Choice UL - to age 100 Ε Life Choice UL - to age 100 Ε WUNN (Plus) WILR Life Change UL - to age 100 Ε Ε WILP Life Change UL - to age 100 (Plus) G WILR Life Change UL - to age 105 G WILP Life Change UL - to age 105 (Plus) G WUNS Life Choice UL - to age 105 Life Choice UL - to age 105 (Plus) G WUNN Η WILR Life Change UL - to age 110 WILP Life Change UL - to age 110 Η (Plus) WUNS Life Choice UL - to age 110 Η WUNN Life Choice UL - to age 110 Η (Plus) Life Choice UL - pay to age 121 8 WUNS 8 WUNN Life Choice UL - pay to age 121 (Plus) 8 WILR Life Change UL - pay to age 121 8 WILP Life Change UL - pay to age 121 (Plus) Life Choice UL - pay to age 100 Ρ WUNS Ρ WUNN Life Choice UL - pay to age 100 (Plus) Ρ WILR Life Change UL - pay to age 100 Ρ Life Change UL - pay to age 100 WILP (Plus) Life Change UL - Pay to 65 Q WILR (Plus) Life Change UL - pay to age 65 Q WILP WUNS Life Choice UL - Pay to 65 Q Q WUNN Life Choice UL - Pay to 65 (Plus) WUNS Life Choice UL - 20 Pay R R Life Choice UL - 20 Pay WUNN (Plus) R WILR Life Change UL - 20 Pay WILP Life Change UL - 20 Pay (Plus) R S WUNS Life Choice UL - 10 Pay Life Choice UL - 10 Pay S WUNN (Plus) WILR Life Change UL - 10 Pay S WILP Life Change UL - 10 Pay (Plus) S

|      | Company/Product List                    | Category |
|------|---|----------|
|      | William Penn Life Insurance Co of NY    |          |
| WUNS | Life Choice UL - Single Pay             | 0        |
| WUNN | Life Choice UL - Single Pay (Plus)      | Ο        |
| WILR | Life Change UL - Single Pay             | 0        |
| WILP | Life Change UL - Single Pay (Plus)      | 0        |
|      | Woman's Life Insurance Society          |          |
| WOMA | Ten Year Renewable and Convertible Term | 3        |
| WOMP | Ten Year R & C Term (Preferred Plus)    | 3        |
| WOMA | Twenty Year Convertible Term            | 5        |
| WOMP | Twenty Year Convertible Term (Pfd Plus) | 5        |