Product Code	Company Code	Product Name	Category
AAAL	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term	3 4 5 6
		30 Year Level Term 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP) 30 Year Level Term (with ROP)	7 J K L M
AAAP		10 Year Level Term (Super Pfd/Std F 15 Year Level Term (Super Pfd/Std F 20 Year Level Term (Super Pfd/Std F 25 Year Level Term (Super Pfd/Std F 30 Year Level Term (Super Pfd/Std F	Plus) 4 Plus) 5 Plus) 6
ADDE	ALI C	15 Year Level Term (Super Pfd/Std F 20 Year Level Term (Super Pfd/Std F 25 Year Level Term (Super Pfd/Std F 30 Year Level Term (Super Pfd/Std F	Plus) K Plus) L Plus) M
ABBE ABBP ABCE ABCP	ALLS	TrueTerm (2012) - 12 Year  TrueTerm - 12 Year (P+ Elite,R+ Sele  TrueTerm (2012) - 13 Year  TrueTerm - 13 Year (P+ Elite,R+ Sele	F
ABDE ABDP ABEE		TrueTerm (2012) - 14 Year TrueTerm - 14 Year (P+ Elite, R+ Sele TrueTerm (2012) - 16 Year	F Ect) F F
ABEP ABFE ABFP ABGE		TrueTerm - 16 Year (P+ Elite,R+ Sele TrueTerm (2012) - 17 Year TrueTerm - 17 Year (P+ Elite,R+ Sele TrueTerm (2012) - 18 Year	F
ABGP ABHE ABHP		TrueTerm - 18 Year (P+ Elite,R+ Sele TrueTerm (2012) - 19 Year TrueTerm - 19 Year (P+ Elite,R+ Sele	ect) F F ect) F
ABIE ABIP ABJE ABJP		TrueTerm (2012) - 21 Year  TrueTerm - 21 Year (P+ Elite,R+ Sele  TrueTerm (2012) - 22 Year  TrueTerm - 22 Year (P+ Elite,R+ Sele	F
ABKE ABKP ABLE		TrueTerm (2012) - 23 Year TrueTerm - 23 Year (P+ Elite,R+ Sele TrueTerm (2012) - 24 Year	F ect) F F
ABLP ABME ABMP ABNE		TrueTerm - 24 Year (P+ Elite,R+ Sele TrueTerm (2012) - 26 Year TrueTerm - 26 Year (P+ Elite,R+ Sele TrueTerm (2012) - 27 Year	F
ABNP ABOE ABOP		TrueTerm - 27 Year (P+ Elite,R+ Sele TrueTerm (2012) - 28 Year TrueTerm - 28 Year (P+ Elite,R+ Sele	F ect) F
ABPE ABPP ABTE ABTP		TrueTerm (2012) - 29 Year  TrueTerm - 29 Year (P+ Elite,R+ Sele  TrueTerm (2012) - 11 Year  TrueTerm - 11 Year (P+ Elite,R+ Sele	F
AGBG AGBH	AMGE	Select-a-Term - 16 Year Select-a-Term - 16 Year (Plus)	F F

Product Code	Company Code	Product Name	Category
AGCG		Select-a-Term - 17 Year	F
AGCH		Select-a-Term - 17 Year (Plus)	F
AGDG		Select-a-Term - 18 Year	F
AGDH		Select-a-Term - 18 Year (Plus)	F
AGEG		Select-a-Term - 19 Year	F
AGEH		Select-a-Term - 19 Year (Plus)	F
AGFG		Select-a-Term - 21 Year	F
AGFH		Select-a-Term - 21 Year (Plus)	F
AGGG		Select-a-Term - 22 Year	F
AGGH		Select-a-Term - 22 Year (Plus)	F
AGHG		Select-a-Term - 23 Year	F
AGHH		Select-a-Term - 23 Year (Plus)	F
AGIG		Select-a-Term - 24 Year	F
AGIH		Select-a-Term - 24 Year (Plus)	F
AGJG		Select-a-Term - 26 Year	F
AGJH		Select-a-Term - 26 Year (Plus)	F
AGKG		Select-a-Term - 27 Year	F
AGKH		Select-a-Term - 27 Year (Plus)	F
AGLG		Select-a-Term - 28 Year	F
AGLH		Select-a-Term - 28 Year (Plus)	F
AGLS		Select-a-Term 10 (Special)	F
AGMG		Select-a-Term - 29 Year	F
AGMH		Select-a-Term - 29 Year (Plus)	F
AGMS		Select-a-Term 15 (Special)	F
AGNS		Select-a-Term 20 (Special)	F
AGOS		Select-a-Term 25 (Special)	F
AGPS		Select-a-Term 30 (Special)	F
AMAM	AMAM	SI - Easy Term 10	F 3
		SI - Easy Term 20	5
		SI - Easy Term 30	7
		SI - Easy Term 20 w/ROP (06-9691)	K
		SI - Easy Term 30 w/ROP (06-9691)	М
		SI - Golden Solution Final Expense	Р
AMBM		SI - Easy Term 20 w/ROP (07-9734)	K
		SI - Easy Term 30 w/ROP (07-9734)	M
		SI - Family Solution Final Expense	Р
AMCN	AMCN	SI - Final Expense - Level Benefit Plan	. 8
AMEH	AMHO	ART - Annual Renewable Term	1
AMEM	AMEM	SI - Noble Tradition Final Expense	Р
AMFI	AMFI	T2 EZ 20 Year	5
		T2 EZ 25 Year	6
		T2 EZ 30 Year	7
AMIL	AMTA	Keystone Term 15 (CA, IN, OR, PA)	4
		Keystone Term 20 (CA, IN, OR, PA)	5
		Keystone Term 30 (CA, IN, OR, PA)	7
AMIP		Keystone Term 15 (P+/R+) (CA, IN, PA&OR)	
		Keystone Term 20 (P+/R+) (CA, IN, OR, PA)	
		Keystone Term 30 $(P+/R+)$ $(CA, IN, PA, OR)$	7
AMNP	AMNT	ANICO Signature Term ART (Plus)	1
		ANICO Signature Term 10 (Plus)	3
		ANICO Signature Term 15 (Plus)	4
		<del>-</del>	

Product Code	Company Code	Product Name	Category
AMNS AMNT		ANICO Signature Term 20 (Plus) ANICO Signature Term 30 (Plus) ANICO Signature Term ART (smoker) ANICO Signature Term ART ANICO Signature Term 10 ANICO Signature Term 15 ANICO Signature Term 20	5 7 1 1 3 4 5
AMPR AMSN	AMPR AMNT	ANICO Signature Term 30 SI - Senior Tribute Life - Level Benefit ANICO Signature Simplified Issue Term 10 ANICO Signature Simplified Issue Term 20 ANICO Signature Simplified Issue Term 30	3 5
AMTL	AMTA	Keystone Term 1  Keystone Term 10  Keystone Term 15  Keystone Term 20	1 3 4 5
AMTP		Keystone Term 30 Keystone Term 1 (P+ / R+ Select) Keystone Term 10 (P+ / R+ Select) Keystone Term 15 (P+ / R+ Select) Keystone Term 20 (P+ / R+ Select)	7 1 3 4 5
AMUN	AMSU	Keystone Term 30 (P+ / R+ Select) American Protector Plus - 10-Year Level American Protector Plus - 15-Year Level American Protector Plus - 20-Year Level	7 3 4 5
AMUS		American Protector Plus - 30-Year Level 10-Year Level (P+ Elite / R+ Std+) 15-Year Level (P+ Elite / R+ Std+) 20-Year Level (P+ Elite / R+ Std+) 30-Year Level (P+ Elite / R+ Std+)	7 3 4 5 7
AMXN	AMNT	ANICO Signature Term Express ART ANICO Signature Term Express 10 ANICO Signature Term Express 15 ANICO Signature Term Express 20	1 3 4 5
AMYL	AMTY	ANICO Signature Term Express 30 Keystone Term 1 Keystone Term 10 Keystone Term 15 Keystone Term 20	7 1 3 4 5
AMYP		Keystone Term 30 Keystone Term 1 (P+ / R+ Select) Keystone Term 10 (P+ / R+ Select) Keystone Term 15 (P+ / R+ Select) Keystone Term 20 (P+ / R+ Select) Keystone Term 20 (P+ / R+ Select)	7 1 3 4 5 7
ARMT	AMSV	Keystone Term 30 (P+ / R+ Select) Home Mortgage Series 100 - 15/15 year Home Mortgage Series 100 - 20/20 year Home Mortgage Series 100 - 25/25 year Home Mortgage Series 100 - 30/30 year SI - Ultra Protector I	7 4 5 6 7 8
ARTG	AMGE	ROP Select-a-Term - 20 Year	8 K

Product Code	Company Code	Product Name	Category
		ROP Select-a-Term - 25 Year	L
		ROP Select-a-Term - 30 Year	M
		ROP Select-a-Term - Level to 65	W
		ROP Select-a-Term - Level to 70	X
		ROP Select-a-Term - Level to 75	Y
ARTH		ROP Select-a-Term - 20 Year (Plus)	K
		ROP Select-a-Term - 25 Year (Plus)	L
		ROP Select-a-Term - 30 Year (Plus)	M
		ROP Select-a-Term - Level to 65 (Plus)	W
		ROP Select-a-Term - Level to 70 (Plus)	X
		ROP Select-a-Term - Level to 75 (Plus)	Y
ARXT	AMSV	Home Mortgage Series 100 - 15/5 year	4
		Home Mortgage Series 100 - 20/5 year	5
		Home Mortgage Series 100 - 25/5 year	6
7 C C D	7.0011	Home Mortgage Series 100 - 30/5 year	7
ASSP	ASSU	Term 350 Plus - 10-year Term (Pfd Plus	
		Term 350 Plus - 15-year Term (Pfd Plus	
		Term 350 Plus - 20-year Term (Pfd Plus Term 350 Plus - 30-year Term (Pfd Plus	
		Term 350 Plus - 20-year Term w/ROP (P+)	, , , , , , , , , , , , , , , , , , ,
		Term 350 Plus - 30-year Term w/ROP (P+)	M
ASSU		Term 350 Plus - 10-year Term	3
11000		Term 350 Plus - 15-year Term	4
		Term 350 Plus - 20-year Term	5
		Term 350 Plus - 30-year Term	7
		SI - Level Benefit W/L	8
		Term 350 Plus - 20-year Term w/ROP	K
		Term 350 Plus - 30-year Term w/ROP	М
ASTP		SI - Non Med Term 350 - 10 (Select+)	3
		SI - Non Med Term 350 - 15 (Select+)	4
		SI - Non Med Term 350 - 20 (Select+)	5
		SI - Non Med Term 350 - 30 (Select+)	7
		SI - Non Med Term 350 - 20 w/ROP (Slct+	
		SI - Non Med Term 350 - 30 w/ROP (Slct+	•
ASTU		SI - Non Med Term 350 - 10 Year Level	3
		SI - Non Med Term 350 - 15 Year Level	4
		SI - Non Med Term 350 - 20 Year Level	5
		SI - Non Med Term 350 - 30 Year Level	7
		SI - Non Med Term 350 - 20 Year w/ROP	K
ASUP		SI - Non Med Term 350 - 30 Year w/ROP SI - Non Med Term 350 - 30 (Select+/WA	M ) 7
ASUU		SI - Non Med Term 350 - 30 (Select+/WA)	, , , , , , , , , , , , , , , , , , ,
ASWP		Term 350 Plus - 10-year Term (Plus/WA)	3
ASWI		Term 350 Plus - 15-year Term (Plus/WA)	4
		Term 350 Plus - 20-year Term (Plus/WA)	5
		Term 350 Plus - 30-year Term (Plus/WA)	7
ASWU		Term 350 Plus - 10-year Term (WA)	3
		Term 350 Plus - 15-year Term (WA)	4
		Term 350 Plus - 20-year Term (WA)	5
		Term 350 Plus - 30-year Term (WA)	7
ATFG	AMGG	ROP Select-a-Term - 21 Year	N

ATFH ATGG ROP Select-a-Term - 21 Year (Plus) N ATGG ROP Select-a-Term - 22 Year N ATH ROP Select-a-Term - 22 Year (Plus) N ATHG ROP Select-a-Term - 23 Year (Plus) N ATHG ROP Select-a-Term - 23 Year N ATHG ROP Select-a-Term - 23 Year (Plus) N ATHG ROP Select-a-Term - 23 Year (Plus) N ATTG ROP Select-a-Term - 24 Year (Plus) N ATTG ROP Select-a-Term - 24 Year (Plus) N ATJG ROP Select-a-Term - 24 Year (Plus) N ATJG ROP Select-a-Term - 26 Year (Plus) N ATJG ROP Select-a-Term - 27 Year (Plus) N ATHH ROP Select-a-Term - 27 Year (Plus) N ATHH ROP Select-a-Term - 27 Year (Plus) N ATHH ROP Select-a-Term - 28 Year (Plus) N ATHH ROP Select-a-Term - 29 Year (Plus) N ATHH ROP Select-a-Term - 31 Year (Plus) N ATHH ROP Select-a-Term - 31 Year (Plus) N ATHH ROP Select-a-Term - 31 Year (Plus) N ATHA ROP Select-a-Term - 31 Year (Plus) N ATHA ROP Select-a-Term - 32 Year N ATHA ROP Select-a-Term - 32 Year N ATHA ROP Select-a-Term - 33 Year (Plus) N ATHA ROP Select-a-Term - 34 Year (Plus) N ATHA ROP Select-a-Term - 37 Year (Plus) N ATHA ROP Select-a-Term - 37 Year (Plus) N ATHA ROP Select-a-Term - 37 Year (Plus) N ATHA ROP Select-a-Term - 30 Year (Plus) N ATHA Select-a-Term - 10 Year (Plus) N ATHA Select-a-Term - 10 Year (Plus) N ATHA Select-a-Term - 10 Year (Plus) Select-a-Term - 35 Year N ATHH ROP Select-a-Term - 35 Year (Plus) N ATHA ROP Select-a-Term - 35 Year (Plus) N ATHA Select-a-Term - 30 Year (Plus) N ATHA Select-a-Term - 30 Year (Plus) N ATHA ROP Select-a-Term - 35 Year (Plus) N ATHA Select-a-Term - 35 Year (Plus) N ATHA Select-a-Term - 35 Year (Plus)	Product Code	Company Code	Product Name	Category
ATGH ATHG ATHG ATHG ATHG ATHG ATHG ATHG	ATFH		ROP Select-a-Term - 21 Year (Plus)	N
ATHG ATHH ROP Select-a-Term - 23 Year (Plus) N ATIG ROP Select-a-Term - 24 Year (Plus) N ATIG ROP Select-a-Term - 24 Year (Plus) N ATIH ROP Select-a-Term - 24 Year (Plus) N ATIH ROP Select-a-Term - 26 Year (Plus) N ATIH ROP Select-a-Term - 26 Year (Plus) N ATIH ROP Select-a-Term - 27 Year (Plus) N ATKG ROP Select-a-Term - 27 Year (Plus) N ATKG ROP Select-a-Term - 27 Year (Plus) N ATKG ROP Select-a-Term - 28 Year (Plus) N ATKG ROP Select-a-Term - 28 Year (Plus) N ATHG ROP Select-a-Term - 28 Year (Plus) N ATHG ROP Select-a-Term - 28 Year (Plus) N ATMG ROP Select-a-Term - 29 Year (Plus) N ATMG ROP Select-a-Term - 29 Year (Plus) N ATMG ROP Select-a-Term - 31 Year (Plus) N ATMG ROP Select-a-Term - 31 Year (Plus) N ATOG ROP Select-a-Term - 31 Year (Plus) N ATOG ROP Select-a-Term - 32 Year (Plus) N ATOG ROP Select-a-Term - 32 Year (Plus) N ATPH ROP Select-a-Term - 33 Year (Plus) N ATPH ROP Select-a-Term - 33 Year (Plus) N ATGG ROP Select-a-Term - 34 Year (Plus) N ATGG ROP Select-a-Term - 34 Year (Plus) N ATGG ROP Select-a-Term - 35 Year (Plus) N ATGG ROP Select-a-Term - 36 Year (Plus) N ATGG ROP Select-a-Term - 37 Year (Plus) N ATGG ROP Select-a-Term - 38 Year (Plus) N ATGG ROP Select-a-Term - 38 Year (Plus) N ATGG ROP Select-a-Term - 15 Year (Plus) N ATGG ROP Select-a-Term - 20 Year (Plus) S Select-a-Term - Level to 75 V Select-a-Term - Level to 75 V Select-a-Term - 15 Year (Plus) 3 Select-a-Term - 15 Year (Plus) 4 Select-a-Term - 15 Year (Plus) 7 Select-a-Term - 20 Year (Plus) 7 Select-a-Term - 35 Year (Plus) 7 Select-a-Term - 35 Year (Plus) 7 Select-a-Term - 20 Year (Plus) 7 Select-a-Term - 20 Year (Plus) 7 Select-a-Term - 20 Year (Special) F ATTS ROP Select-a-Term - 25 Year (Special) F ATTS ROP S	ATGG		ROP Select-a-Term - 22 Year	N
ATHE ATIG  ROP Select-a-Term - 23 Year (Plus)  ROP Select-a-Term - 24 Year  NOTIG  ROP Select-a-Term - 24 Year  ROP Select-a-Term - 24 Year  ROP Select-a-Term - 26 Year  ROP Select-a-Term - 27 Year  ROP SElect-a-Term - 28 Year  ROP SElect-a-Term - 28 Year  ROP SElect-a-Term - 29 Year  ROP SElect-a-Term - 29 Year  ROP SElect-a-Term - 29 Year  ROP SElect-a-Term - 31 Year  ROP SElect-a-Term - 31 Year  ROP SElect-a-Term - 31 Year  ROP SElect-a-Term - 32 Year  ROP SElect-a-Term - 32 Year  ROP SElect-a-Term - 32 Year  ROP SElect-a-Term - 33 Year  ROP SElect-a-Term - 34 Year  ROP SElect-a-Term - 34 Year  ROP SElect-a-Term - 34 Year  ROP SElect-a-Term - 35 Year  ROP SElect-a-Term - 36 Year  ROP SElect-a-Term - 37 Year  ROP SElect-a-Term - 38 Year  ROP SElect-a-Term - 39 Year  ROP SELECT-A-TERM - 39 Year  ROP SELECT-A-TERM - 39 Year  ROP SELECT-A-TERM - 30 Year  ROP SELECT-A-TERM - 40 YEAR  ROP SELECT-A-TERM -	ATGH		ROP Select-a-Term - 22 Year (Plus)	N
### ATTIC   ROP Select—a—Term — 24 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 24 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 26 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 26 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 27 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 27 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 28 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 28 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 29 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 29 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 31 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 31 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 31 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 31 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 32 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 33 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 33 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 33 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 34 Year N   ### ATTIC   ROP Select—a—Term — 34 Year N   ### ATTIC   ROP Select—a—Term — 34 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 36 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 37 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 38 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 39 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 10 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 10 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 10 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 10 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 10 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 10 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 10 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 10 Year (Plus) N   ### Select—a—Term — 10 Year (Plus) N   ### Select—a—Term — 10 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 10 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 20 Year (Plus) N   ### Select—a—Term — 20 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 10 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 20 Year (Plus) N   ### ATTIC   ROP Select—a—Term — 20 Year (Plus) N   ### A	ATHG		ROP Select-a-Term - 23 Year	N
### ATTH	ATHH		ROP Select-a-Term - 23 Year (Plus)	N
ATJG	ATIG		ROP Select-a-Term - 24 Year	N
ATJH ATKG ROP Select-a-Term - 26 Year (Plus) N ATKG ROP Select-a-Term - 27 Year ROP Select-a-Term - 27 Year ROP Select-a-Term - 27 Year ROP Select-a-Term - 28 Year ROP Select-a-Term - 29 Year ROP Select-a-Term - 31 Year ROP Select-a-Term - 31 Year ROP Select-a-Term - 31 Year ROP Select-a-Term - 32 Year ROP Select-a-Term - 32 Year ROP Select-a-Term - 33 Year ROP Select-a-Term - 33 Year ROP Select-a-Term - 33 Year ROP Select-a-Term - 34 Year ROP Select-a-Term - 37 Year ROP Select-a-Term - 30 Year Select-a-Term - 20 Year Select-a-Term - 25 Year ROP Select-a-Term - 30 Year Select-a-Term - 10 Year ROP Select-a-Term - 20 Year Select-a-Term - 10 Year ROP Select-a-Term - 20 Year Select-a-Term - 10 Year ROP Select-a-Term - 20 Year Select-a-Term - 10 Year ROP Select-a-Term - 20 Year Select-a-Term - 10 Year ROP Select-a-Term - 20 Year Select-a-Term - 10 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 30 Year ROP Select	ATIH		ROP Select-a-Term - 24 Year (Plus)	N
ATKG	ATJG		ROP Select-a-Term - 26 Year	N
### ATKG	ATJH		ROP Select-a-Term - 26 Year (Plus)	N
ATKH	ATKG			N
ATLG	ATKH			N
## ATHE Company of the company of th	ATLG			N
### ATMG				
ATMH ATMG ROP Select-a-Term - 29 Year (Plus) N ATMG ROP Select-a-Term - 31 Year N N ATMG ROP Select-a-Term - 31 Year N N ATMG ROP Select-a-Term - 31 Year N N ATMG ROP Select-a-Term - 32 Year N N ATOG ROP Select-a-Term - 32 Year N N ATOG ROP Select-a-Term - 32 Year N N ATOH ROP Select-a-Term - 32 Year N N ATMG ROP Select-a-Term - 33 Year N N ATMENT ROP Select-a-Term - 33 Year N N ATMENT ROP Select-a-Term - 33 Year N N ATMENT ROP Select-a-Term - 34 Year N N ATMENT ROP Select-a-Term - 34 Year N N ATMENT ROP Select-a-Term - 34 Year N N ATMENT ROP Select-a-Term - 10 Year Select-a-Term - 15 Year ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year Select-a-Term - 20 Year Select-a-Term - 20 Year Select-a-Term - 20 Year Select-a-Term - 10 Year ROP Select-a-Term - 10 Year Plus N N ROP Select-a-Term - 20 Year Plus N N N ROP Select-a-Term - 20 Year Plus N N N N N N N N R N R N R PS Secure Lifetime GUL III - to age 90 C PS PLOT N R PLUS N R PS SECUR PLIFETIME GUL III - to age 95 D SECURE Lifetime GUL III - to age 95 D SECUR PLIFETIME GUL III - to age 95 D SECUR PLIFETIME GUL III - to age 95 D SECUR PLIFETIME GUL				
ATNG ATNH ROP Select-a-Term - 31 Year (Plus) N ATOG ROP Select-a-Term - 32 Year (Plus) N ATOG ROP Select-a-Term - 32 Year (Plus) N ATOG ROP Select-a-Term - 32 Year (Plus) N ATOH ROP Select-a-Term - 33 Year (Plus) N ATOH ROP Select-a-Term - 33 Year (Plus) N ATOH ROP Select-a-Term - 33 Year (Plus) N ATOG ROP Select-a-Term - 34 Year (Plus) N ATRG AMGE Select-a-Term - 10 Year (Plus) N ATRG Select-a-Term - 15 Year 4 Select-a-Term - Level to 65 Select-a-Term - Level to 70 Select-a-Term - Level to 75 V AMGG ROP Select-a-Term - 10 Year (Plus) 3 Select-a-Term - 10 Year (Plus) 5 Select-a-Term - 15 Year (Plus) 5 Select-a-Term - 25 Year (Plus) 5 Select-a-Term - 25 Year (Plus) 7 Select-a-Term - 26 Year (Plus) 7 Select-a-Term - 27 Year (Plus) 7 Select-a-Term - 28 Year (Plus) 7 Select-a-Term - 29 Year (Plus) 7 Select-a-Term - 20 Year (Plus) 7 Select-a-Term - 20 Year (Special) 7 Select-a-Term - 25 Year (Special) 7 ATTS ROP Select-a-Term (Susue ages 71-75) 3 AURG AMGE Secure Lifetime GUL III - to age 90 Secure Lifetime GUL III - to age 90 Secure Lifetime GUL III - to age 95 Secure Lifetime GUL III - to age 90 Secure Lifetime GUL III - to age 95 Secure Lifetime GUL III - to age 90 Secure Lifetime GUL III - to age 95 Secure Lifetime GUL III - t				
ATNH ATOG ATOG ATOG ATOG ATOG ATOG ATOG ATOG			,	
ATOG ATOH ATOH ATOH ATOH ATOH ATOH ATOH ATOH				
ATOH ATPG  ROP Select-a-Term - 32 Year (Plus) N ATPG  ROP Select-a-Term - 33 Year N ATPG  ROP Select-a-Term - 33 Year (Plus) N ATQG  ROP Select-a-Term - 34 Year (Plus) N ATQG  ROP Select-a-Term - 34 Year (Plus) N ATQH  ROP Select-a-Term - 34 Year (Plus) N ATRG  AMGE  Select-a-Term - 10 Year 34 Year (Plus) N ATRG  AMGE  Select-a-Term - 10 Year 36 Year 37 Select-a-Term - 20 Year 38 Select-a-Term - 20 Year 39 Year			•	
ATPG ATPH  ROP Select-a-Term - 33 Year (Plus) N  ATQH  ROP Select-a-Term - 34 Year (Plus) N  ATQH  ROP Select-a-Term - 34 Year (Plus) N  ATRG  AMGE  Select-a-Term - 10 Year 3  Select-a-Term - 15 Year 4  Select-a-Term - 20 Year 5  Select-a-Term - 20 Year 5  Select-a-Term - 25 Year 6  Select-a-Term - 25 Year 7  Select-a-Term - 10 Year 7  Select-a-Term - 10 Year 10  Select-a-Term - 20 Year 7  Select-a-Term - 10 Year 10  AMGG  ROP Select-a-Term - 10 Year 10  Select-a-Term - 10 Year 10  Select-a-Term - 10 Year 10  AMGE  Select-a-Term - 10 Year 10  Select-a-Term - 20 Year 10  Select-a-Term - 20 Year 10  Select-a-Term - 20 Year 10  Select-a-Term - 10 Year 10  Select-a-Term - 20 Year 10  Select-a-Term - 10 Year 10  Select-a-Term - 20 Year 10  Select-a-Term - 10 Year 10  Select-a-Term - 20 Year 10  Select-a-Term - 20 Year 10  Select-a-Term - 20 Year 10  Select-a-Term - 30 Year 10  Select-a-Term				
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AURO AVIP	AURO AVIV	Secure Lifetime GUL II - Pay to 65(Plus) Secure Lifetime GUL II - 10 Pay (Plus) 10-Year Term Advantage Builder Series IV w/NLG (P+) Advantage Builder - Single Pay (P+) Advantage Builder IV - Pay to 100 (P+) Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+)	S 3 8 0
AVIV		Advantage Builder - 10 Pay (P+) Advantage Builder Series IV w/NLG Advantage Builder IV - Single Pay Advantage Builder Series IV - Pay to 100 Advantage Builder IV - Pay to 65 Advantage Builder IV - 20 Pay	S 8 O
AVTP		Advantage Builder IV - 10 Pay Annual Renewal Term (Premier/Standard+) 10 Year Term (Premier P+ / Standard+ R+) 20 Year (Premier P+ / Standard+ R+) 30 Year Term (Premier P+ / Standard+ R+)	S 1 3 5
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AVWP		30 Year Term (Premier P+ / Std+ R+ / WA)	*
AVWV		30 Year Term 01-2010 (WA)	7
AVZP	AVIY	Annual Renewal Term (Premier/Standard+) Term 10 (Premier P+ / Standard+ R+) Term 20 (Premier P+ / Standard+ R+) Term 30 (Premier P+ / Standard+ R+)	) 1 3 5 7
AVZV		Annual Renewal Term 01-2010 Term 10 01-2010 Term 20 01-2010 Term 30 01-2010	1 3 5 7
AXTO	AXAA	TermOne (SM) - One Year Non-Renewable	1
AXYA		Annual Renewable Term (151X) w/10%	1
AXYP		Annual Renewable Term (Elite/+/151/10%)	1
AXZA		Annual Renewable Term (151X) Equitable Term 10 (151X) Equitable Term 15 (151X) Equitable Term 20 (151X)	1 3 4 5
AXZP		Annual Renewable Term (Elite/Plus / 151) Equitable Term 10 (Elite/Plus / 151X) Equitable Term 15 (Elite/Plus / 151X) Equitable Term 20 (Elite/Plus / 151X)	
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AYGM  TrueTerm - 10 Year (P+ Elite,R+ Select) 3  TrueTerm - 15 Year (P+ Elite,R+ Select) 4  TrueTerm - 20 Year (P+ Elite,R+ Select) 5  TrueTerm - 25 Year (P+ Elite,R+ Select) 6  TrueTerm - 30 Year (P+ Elite,R+ Select) 7  TrueTerm - to 65 (P+ Elite,R+ Select) T  TrueTerm - to 70 (P+ Elite,R+ Select) U  TrueTerm - to 75 (P+ Elite,R+ Select) V  AYNP  AMNY  ANICO Signature Term ART (Plus) 1  ANICO Signature Term 10 (Plus) 3  ANICO Signature Term 15 (Plus) 4  ANICO Signature Term 20 (Plus) 5  ANICO Signature Term 30 (Plus) 7  ANICO Signature Term 30 (Plus) 7  ANICO Signature Term ART (smoker) 1
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TrueTerm - 20 Year (P+ Elite,R+ Select) 5 TrueTerm - 25 Year (P+ Elite,R+ Select) 6 TrueTerm - 30 Year (P+ Elite,R+ Select) 7 TrueTerm - to 65 (P+ Elite,R+ Select) T TrueTerm - to 70 (P+ Elite,R+ Select) U TrueTerm - to 75 (P+ Elite,R+ Select) V  AYNP AMNY ANICO Signature Term ART (Plus) 1 ANICO Signature Term 10 (Plus) 3 ANICO Signature Term 15 (Plus) 4 ANICO Signature Term 20 (Plus) 5 ANICO Signature Term 30 (Plus) 7 ANICO Signature Term 30 (Plus) 7 ANICO Signature Term ART (smoker) 1
TrueTerm - 25 Year (P+ Elite,R+ Select) 6 TrueTerm - 30 Year (P+ Elite,R+ Select) 7 TrueTerm - to 65 (P+ Elite,R+ Select) T TrueTerm - to 70 (P+ Elite,R+ Select) U TrueTerm - to 75 (P+ Elite,R+ Select) V  AYNP AMNY ANICO Signature Term ART (Plus) 1 ANICO Signature Term 10 (Plus) 3 ANICO Signature Term 15 (Plus) 4 ANICO Signature Term 20 (Plus) 5 ANICO Signature Term 30 (Plus) 7 AYNS ANICO Signature Term ART (smoker) 1
TrueTerm - 30 Year (P+ Elite,R+ Select) 7 TrueTerm - to 65 (P+ Elite,R+ Select) T TrueTerm - to 70 (P+ Elite,R+ Select) U TrueTerm - to 75 (P+ Elite,R+ Select) V  AYNP AMNY ANICO Signature Term ART (Plus) 1 ANICO Signature Term 10 (Plus) 3 ANICO Signature Term 15 (Plus) 4 ANICO Signature Term 20 (Plus) 5 ANICO Signature Term 30 (Plus) 7 AYNS ANICO Signature Term ART (smoker) 1
TrueTerm - to 65 (P+ Elite,R+ Select) T TrueTerm - to 70 (P+ Elite,R+ Select) U TrueTerm - to 75 (P+ Elite,R+ Select) V  AYNP AMNY ANICO Signature Term ART (Plus) 1 ANICO Signature Term 10 (Plus) 3 ANICO Signature Term 15 (Plus) 4 ANICO Signature Term 20 (Plus) 5 ANICO Signature Term 30 (Plus) 7 AYNS ANICO Signature Term ART (smoker) 1
TrueTerm - to 70 (P+ Elite,R+ Select) U TrueTerm - to 75 (P+ Elite,R+ Select) V  AYNP AMNY ANICO Signature Term ART (Plus) 1 ANICO Signature Term 10 (Plus) 3 ANICO Signature Term 15 (Plus) 4 ANICO Signature Term 20 (Plus) 5 ANICO Signature Term 30 (Plus) 7 AYNS ANICO Signature Term ART (smoker) 1
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AYNP AMNY ANICO Signature Term ART (Plus) 1 ANICO Signature Term 10 (Plus) 3 ANICO Signature Term 15 (Plus) 4 ANICO Signature Term 20 (Plus) 5 ANICO Signature Term 30 (Plus) 7 AYNS ANICO Signature Term ART (smoker) 1
ANICO Signature Term 10 (Plus) 3  ANICO Signature Term 15 (Plus) 4  ANICO Signature Term 20 (Plus) 5  ANICO Signature Term 30 (Plus) 7  AYNS ANICO Signature Term ART (smoker) 1
ANICO Signature Term 15 (Plus) 4 ANICO Signature Term 20 (Plus) 5 ANICO Signature Term 30 (Plus) 7 AYNS ANICO Signature Term ART (smoker) 1
ANICO Signature Term 20 (Plus) 5 ANICO Signature Term 30 (Plus) 7 AYNS ANICO Signature Term ART (smoker) 1
ANICO Signature Term 30 (Plus) 7 AYNS ANICO Signature Term ART (smoker) 1
AYNS ANICO Signature Term ART (smoker) 1
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AYNT ANICO Signature Term ART
ANICO Signature Term 10 3
ANICO Signature Term 15 4
ANICO Signature Term 20 5 ANICO Signature Term 30 7
9
ANICO Signature Simplified Issue Term 20 5 ANICO Signature Simplified Issue Term 30 7
ANICO Signature Simplified Issue Term 30 / AYTN ANICO Signature Term Express ART 1
ANICO Signature Term Express ART  ANICO Signature Term Express 10 3
ANICO Signature Term Express 15 4
ANICO Signature Term Express 20 5
ANICO Signature Term Express 30 7
BALP BALT Secure Solutions Protector - 10 (Plus) 3
Secure Solutions Protector - 15 (Plus) 4
Secure Solutions Protector - 20 (Plus) 5
Secure Solutions Protector - 30 (Plus) 7
BALT Secure Solutions Protector - 10 Year 3
Secure Solutions Protector - 15 Year 4
Secure Solutions Protector - 20 Year 5
Secure Solutions Protector - 30 Year 7
Secure Solutions - Whole Life (pay 100) P
Secure Solutions - Whole Life (20 pay) R
BANK SI- Senior Security Standard Whole Life 8
BANN BANN Life Value Term 20 (Plus) 1
Life Step UL - pay to age 121 (Plus) 8
Life Step UL - to age 95 (Plus) D
Life Step UL - to age 100 (Plus) E
Life Step UL - to age 105 (Plus) G
Life Step UL - to age 110 (Plus) H

Product Code	Company Code	Product Name	ategory
BANS		Life Step UL - Single Pay (Plus) Life Step UL - pay to age 100 (Plus) Life Step UL - Pay to 65 (Plus) Life Step UL - 20 Pay (Plus) Life Step UL - 10 Pay (Plus) Life Value Term 20	O P Q R S
		Life Step UL - pay to age 121 Life Step UL - to age 95 Life Step UL - to age 100 Life Step UL - to age 105 Life Step UL - to age 110 Life Step UL - Single Pay Life Step UL - pay to age 100 Life Step UL - Pay to 65 Life Step UL - 20 Pay Life Step UL - 10 Pay	8 DEGHOPQRS
BAPF	BANK	SI- Senior Security Preferred Whole Life	8
BASG	BALT	SI - Silver Guard I - Whole Life	8
		SI - Silver Guard I - 10 Pay Whole Life	S
BOET	BOST	Legacy Life Express (endowment at 98)	P
BONN	BANN	Life Value Term 30 (Plus)	1
		OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus)	3 4
		OPTerm 20 - 20 Year Term (Plus)	5
		OPTerm 30 - 30 Year Term (Plus)	7
BONP		Life Value Term 30 (Pfd)	1
BONS		Life Value Term 30	1
		OPTerm 10 - 10 Year Term	3
		OPTerm 15 - 15 Year Term	4
		OPTerm 20 - 20 Year Term	5
DOLLE	D00#	OPTerm 30 - 30 Year Term	7
BOWT	BOST	Legacy Life Express (endowment at 98)	P
BUNN	BANN	Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 95 (Plus)	8 D
		Life Choice UL - to age 100 (Plus)	E
		Life Choice UL - to age 105 (Plus)	G
		Life Choice UL - to age 110 (Plus)	Н
		Life Choice UL - Single Pay (Plus)	0
		Life Choice UL - pay to age 100 (Plus)	P
		Life Choice UL - Pay to 65 (Plus)	Q
		Life Choice UL - 20 Pay (Plus)	R
BUNS		Life Choice UL - 10 Pay (Plus) Life Choice UL - pay to age 121	S 8
DONS		Life Choice UL - to age 95	D
		Life Choice UL - to age 100	E
		Life Choice UL - to age 105	G
		Life Choice UL - to age 110	Н
		Life Choice UL - Single Pay	0
		Life Choice UL - pay to age 100	P
		Life Choice UL - Pay to 65	Q
		Life Choice UL - 20 Pay	R

Product Code	Company Code	Product Name	Category
CAPI	CAPI	Life Choice UL - 10 Pay SI - Med Free Term - 10 Year SI - Med Free Term - 15 Year SI - Med Free Term - 20 Year SI - Med Free Term - 30 Year	S 3 4 5 7
CETN	CETN	SI - SIMPL - Simplifed Issue Whole Life T-10/10 - 10 Year Term T-15/15 - 15 Year Term T-20/20 - 20 Year Term T-25/25 - 25 Year Term T-30/30 - 30 Year Term	8 3 4 5 6 7
CETP		T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+) T-30/30 - 30 Year (P+ / R+)	3 4 5 6 7
CICN	CINN	LifeSetter UL - pay to 100 (CA) LifeSetter UL - pay to 100 (CA)	8 P
CICP		LifeSetter UL (Super / Select / CA) LifeSetter UL (Super / Select / CA)	8 P
CINP		LifeHorizons Termsetter 10 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 25 LifeHorizons Guaranteed W/L - Life Pay Termsetter ROP 20 Year Termsetter ROP 25 Year (w/ROP) Termsetter ROP 30 Year (w/ROP) LifeHorizons Guaranteed W/L - Single Pa LifeHorizons Guaranteed W/L - 10 Pay LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) LifeHorizons Gtd W/L - LP (Sup/Sel) Termsetter ROP 20 Year (Sup/Sel) Termsetter ROP 25 Year (Sup/Sel) Termsetter ROP 30 Year (Sup/Sel) Termsetter ROP 30 Year (Sup/Sel) LifeHorizons Gtd W/L - LP (Sup/Sel)	3 4 5 6 7 8 K L M O S 3 4 5 6 7 8 K L M O S 0 1 8 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
CIUN		LifeHorizons Gtd W/L - 10 Pay (Sup/Sel LifeSetter UL - pay to 100 LifeSetter UL - pay to 100	) S 8 P
CIUP		LifeSetter UL (Super / Select) LifeSetter UL (Super / Select)	8 P
COBD COBS	COLU	Term Line 20 - 20 Year (Low Band)  Nautical Term - 10 Year (Super/Plus)  Nautical Term - 15 Year (Super/Plus)  Nautical Term - 20 Year (Super/Plus)  Nautical Term - 30 Year (Super/Plus)	F 3 4 5 7

Product Code	Company Code	Product Name	Category
COBU		Voyager UL w/Lifetime NLG (Super Pfd) Nautical Term - 20 Year w/ROP (Super/+) Nautical Term - 30 Year w/ROP (Super/+) Voyager UL w/Lifetime NLG (Super Pfd) Nautical Term - 10 Year Nautical Term - 15 Year Nautical Term - 20 Year Nautical Term - 30 Year Voyager UL w/Lifetime NLG Nautical Term - 20 Year with ROP Nautical Term - 30 Year with ROP	8 K M P 3 4 5 7 8 K M
COCL	COLL	Voyager UL w/Lifetime NLG (pay to 100) Term Line 10 - 10 Year R&C Term Term Line 20 - 20 Year R&C Term	P 3 F
COEL	COLM	Term Line 15 - 15 Year R&C Term	F
COEP	COMP	SI - Term Life Express - 15 Year	4
COEF	COMP	SI - Term Life Express - 20 Year	5
		SI - Term Life Express - 30 Year	7
COFL	COLM	Term Line 20 - 20 Year (Low Band)	r F
COLC	COLL	SI - Dignified Choice - Classic I W/L	8
COLC	COLL	Term Line 15 - 15 Year R&C Term	F
COLE	COLM	Term Line 10 - 10 Year R&C Term	3
COLL	COTM	Term Line 20 - 20 Year R&C Term	F
COMP	COMP	Term Life Answers 10	3
COME	COMP	Term Life Answers 15	4
		Term Life Answers 20	5
		Term Life Answers 30	7
		Guaranteed Universal Life - to 120	8
		Guaranteed Universal Life - to 90	C
		Guaranteed Universal Life - to 95	D
		Guaranteed Universal Life - to 100	E
		Guaranteed Universal Life - to 105	G
COMS		Term Life Answers 10 (Plus)	3
		Term Life Answers 15 (Plus)	4
		Term Life Answers 20 (Plus)	5
		Term Life Answers 30 (Plus)	7
		Guaranteed Universal Life to 120 (Plus	) 8
		Guaranteed Universal Life - to 90 (Plus	
		Guaranteed Universal Life - to 95 (Plus	
		Guaranteed Univeral Life - to 100 (Plus	•
		Guaranteed Univeral Life - to 105 (Plus	
COOS	COLU	Nautical Term - 10 Year (Super/+/OR)	3
		Nautical Term - 15 Year (Super/+/OR)	4
		Nautical Term - 20 Year (Super Pfd/OR)	5
		Nautical Term - 30 Year (Super Pfd/OR)	7
COOU		Nautical Term - 10 Year (OR)	3
		Nautical Term - 15 Year (OR)	4
		Nautical Term - 20 Year (OR)	5
	TMDI	Nautical Term - 30 Year (OR)	7
EMVU	EMPL	Term Select - 5 Year	2
		Term Select - 10 Year	3

Product Code	Company Code	Product Name	Category
		Term Select - 15 Year Term Select - 20 Year	4 5
		Term Select - 25 Year	6
		Term Select - 30 Year	7
EMVV		Term Select - 5 Year (Plus)	2
		Term Select - 10 Year (Plus)	3
		Term Select - 15 Year (Plus) Term Select - 20 Year (Plus)	4 5
		Term Select - 20 Year (Plus)	6
		Term Select - 30 Year (Plus)	7
EQHP	EQUI	SI - Heritage Protector Level Preferred	8
EQUI	~	SI - Heritage Protector Level Standard	8
FARM	FARM	Value Term - 10 Year	3
		Value Term - 20 Year	5
		Value Term - 30 Year	7
FARP		Value Term - 10 Year (Elite/Choice)	3
		Value Term - 20 Year (Elite/Choice)	5
FASM		Value Term - 30 Year (Elite/Choice) Simple Term - 10 Year	7 3
FASM		Simple Term - 20 Year	5
		Simple Term - 30 Year	7
FICP	GEAN	Colony Term 10	3
		Colony Term 15	4
		Colony Term 20	5
FICQ		Colony Term 10 (Pfd Best / Select)	3
		Colony Term 15 (Pfd Best / Select)	4
		Colony Term 20 (Pfd Best / Select)	5
FLAA	FIDL	Loyalty Value Term - 10 Year	3
		Loyalty Value Term - 15 Year Loyalty Value Term - 20 Year	4 5
		Loyalty Value Term - 30 Year	7
FLAP		Loyalty Value Term - 10 Year (P+/Select	
		Loyalty Value Term - 15 Year (P+/Select	
		Loyalty Value Term - 20 Year (P+/Select	
		Loyalty Value Term - 30 Year (P+/Select	
FLEM		SI - Rapid Decision Express - 10 Year	3
		SI - Rapid Decision Express - 15 Year	4
		SI - Rapid Decision Express - 20 Year	5 7
FLHM		SI - Rapid Decision Express - 30 Year Hybrid Term - 10 Year (with blood test)	3
L TUM		Hybrid Term - 15 Year (with blood test)	4
		Hybrid Term - 20 Year (with blood test)	5
		Hybrid Term - 30 Year (with blood test)	7
FLMM		SI - Rapid Decision Mortgage Term - 40	0
		SI - Rapid Decision Mortgage Term - 15	4
		SI - Rapid Decision Mortgage Term - 20	5
ET DM		SI - Rapid Decision Mortgage Term - 30	7
FLRM		SI - Rapid Decision Term - 5 Year	2
		SI - Rapid Decision Term - 10 Year SI - Rapid Decision Term - 15 Year	3 4
		SI - Rapid Decision Term - 13 Tear SI - Rapid Decision Term - 20 Year	5
		or mapra boorbron rerm 20 rear	5

Product Code	Company Code	Product Name	Category
		SI - Rapid Decision Term - 30 Year SI - Rapid Decision Term - 20 Year w/RO SI - Rapid Decision Term - 30 Year w/RO	
FMCP	GEAN	Colony Term 10 (MD) Colony Term 15 (MD) Colony Term 20 (MD)	3 4 5
FMCQ		Colony Term 10 (Pfd Best / Select / MD Colony Term 15 (Pfd Best / Select / MD Colony Term 20 (Pfd Best / Select / MD	) 3 ) 4
FPCP		Colony Term 10 (MS, PA, TX & VT) Colony Term 15 (MS, PA, TX & VT)	3 4
FPCQ		Colony Term 20 (MS, PA, TX & VT) Colony Term 10 (Pf Best/Select/MS, PA, TX Colony Term 15 (Pf Best/Select/MS, PA&TX	) 4
FRUP		Colony Term 20 (Pf Best/Select/MS,PA&TX GenGuard UL - no lapse UL to 121 (b1) GenGuard UL - no lapse UL to 100 (b1)	) 5 8 E
FRUQ		GenGuard UL - no lapse to 121 $(P+/R+)$ GenGuard UL - no lapse to 100 $(P+/R+)$	8 E
FRXP		Colony Term 10 (OR) Colony Term 15 (OR) Colony Term 20 (OR)	3 4 5
FRXQ		GenGuard UL - no lapse UL to 121 (b2) GenGuard UL - no lapse UL to 100 (b2) Colony Term 10 (Pfd Best / Select)	8 E 3
		Colony Term 15 (Pfd Best / Select) Colony Term 20 (Pfd Best / Select) GenGuard UL - no lapse to 121 (P+/R+)	4 5 8
FRYP		GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse UL to 121 (b3) GenGuard UL - no lapse UL to 100 (b3)	E 8 E
FRYQ		GenGuard UL - no lapse to 121 (P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	8 E
GDCA	GUAR	Level Term Gold 10 (xtended conversion Level Term Gold 15 (xtended conversion Level Term Gold 20 (xtended conversion	) 3 ) 4 ) 5
GDCE		Level Term Gold 30 (xtended conversion Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.)	) 7 3 4 5
GDCP		Level Term Gold 30 (Elite/ext. conv.) Level Term Gold 10 (Pfd Plus/ext. conv Level Term Gold 15 (Pfd Plus/ext. conv	7 ) 3 ) 4
GDLA		Level Term Gold 20 (Pfd Plus/ext. conv Level Term Gold 30 (Pfd Plus/ext. conv Level Term Gold 10 Level Term Gold 15	7 3 4
GDLE		Level Term Gold 20 Level Term Gold 30 Level Term Gold 10 (Elite) Level Term Gold 15 (Elite)	5 7 3 4

Product Code	Company Code	Product Name	Category
		Level Term Gold 20 (Elite)	5
		Level Term Gold 30 (Elite)	7
GDLP		Level Term Gold 10 (Preferred Plus)	3
		Level Term Gold 15 (Preferred Plus)	4
		Level Term Gold 20 (Preferred Plus)	5
		Level Term Gold 30 (Preferred Plus)	7
GECP	GECA	Colony Term 10	3
		Colony Term 15	4
		Colony Term 20	5
GECQ		Colony Term 10 (Pfd Best / Select)	3
		Colony Term 15 (Pfd Best / Select)	4
		Colony Term 20 (Pfd Best / Select)	5
GGLA	GUAR	Yearly Renewable Term (YRT) Gold	1
GGLE		YRT Gold (Elite)	1
GGLP		YRT Gold (Preferred Plus)	1
GLEA	GLEA	Gleaner Term - 10-Year	3
		Gleaner Term - 15-Year	4
		Gleaner Term - 20-Year	5
		Gleaner Term - 30-Year	7
		SI - Simply Life	8
GLEE		Gleaner Term - 10-Year (Elite Pfd)	3
		Gleaner Term - 15-Year (Elite Pfd)	4
		Gleaner Term - 20-Year (Elite Pfd)	5
		Gleaner Term - 30-Year (Elite Pfd)	7
GLES		Gleaner Term - 10-Year (Super Pfd)	3
		Gleaner Term - 15-Year (Super Pfd)	4
		Gleaner Term - 20-Year (Super Pfd)	5
		Gleaner Term - 30-Year (Super Pfd)	7
GMCP	GECA	Colony Term 10 (MD)	3
		Colony Term 15 (MD)	4
G) ( G )		Colony Term 20 (MD)	5
GMCQ		Colony Term 10 (Pfd Best / Select / MD)	
		Colony Term 15 (Pfd Best / Select /MD)	4
COLTE	COLLE	Colony Term 20 (Pfd Best / Select / MD)	
GOVE	GOVE	SI - Simplified Issue W/L - Level Pay	8
		SI - Simplified Issue W/L - 20 Pay	R
CDCD	CECA	SI - Simplified Issue W/L - 10 Pay	S 3
GPCP	GECA	Colony Term 10 (MS, PA, TX & VT) Colony Term 15 (MS, PA, TX & VT)	4
		Colony Term 20 (MS, PA, TX & VT)	5
GPCQ		Colony Term 10 (Pf Best/Select/MS, PA&TX)	
GrcQ		Colony Term 15 (Pf Best/Select/MS, PA&TX)	
		Colony Term 20 (Pf Best/Select/MS, PA&TX)	
GRAN	GRAN	Select Choice Level Term 10 year	3
GIAN	GIAII	Select Choice Level Term 15 year	4
		Select Choice Level Term 20 year	5
		Select Choice Level Term 25 year	6
		Select Choice Level Term 30 year	7
		No Lapse Guarantee UL - Level to 121	8
		No Lapse Guarantee UL - Level to 90	C
		No Lapse Guarantee UL - Level to 95	D
		1 11,777 1 111,111,1000 02 120001 00 00	2

Product Code	Company Code	Product Name	Category
		No Lapse Guarantee UL - Level to 100 No Lapse Guarantee UL - Level to 105 No Lapse Guarantee UL - Level to 110 Select Choice Return of Premium 20 year	E G H K
		Select Choice Return of Premium 30 year No Lapse Guarantee UL - Single Pay No Lapse Guarantee UL - Pay to 100	M O P
		No Lapse Guarantee UL - Pay to 65 No Lapse Guarantee UL - 20 Pay	Q R
		No Lapse Guarantee UL - 10 Pay	S
		No Lapse Guarantee UL - Level to 65 No Lapse Guarantee UL - Level to 70	T U
		No Lapse Guarantee UL - Level to 75	V
GRAP		Select Choice Level Term 10 year (P+/R+)	
		Select Choice Level Term 15 year (P+/R+) Select Choice Level Term 20 year (P+/R+)	
		Select Choice Level Term 25 year (P+/R+)	
		Select Choice Level Term 30 year (P+/R+)	
		UL with NLG - Level to 121 (P+/R+)	8
		UL with NLG - Level to 90 $(P+/R+)$ UL with NLG - Level to 95 $(P+/R+)$	C D
		UL with NLG - Level to 100 (P+/R+)	E
		UL with NLG - Level to $105 (P+/R+)$	G
		UL with NLG - Level to 110 $(P+/R+)$	Н
		Select Choice ROP 20 Year (P+/R+)	K
		Select Choice ROP 30 year (P+/R+) UL with NLG - Single Pay (P+/R+)	M O
		UL with NLG - Pay to 100 (P+/R+)	P
		UL with NLG - Pay to 65 $(P+/R+)$	Q
		UL with NLG - 20 Pay (P+/R+)	R
		UL with NLG - 10 Pay (P+/R+)	S T
		UL with NLG - Level to 65 $(P+/R+)$ UL with NLG - Level to 70 $(P+/R+)$	U
		UL with NLG - Level to 75 (P+/R+)	V
GRUP	GECA	GenGuard UL - no lapse UL to 121 (b1)	8
CDIIO		GenGuard UL - no lapse UL to 100 (b1)	E
GRUQ		GenGuard UL - no lapse to 121 $(P+/R+)$ GenGuard UL - no lapse to 100 $(P+/R+)$	8 E
GRXP		Colony Term 10 (OR)	3
		Colony Term 15 (OR)	4
		Colony Term 20 (OR)	5
		GenGuard UL - no lapse UL to 121 (b2)	8 E
GRXQ		GenGuard UL - no lapse UL to 100 (b2) Colony Term 10 (Pfd Best / Select)	3
CIMIQ		Colony Term 15 (Pfd Best / Select)	4
		Colony Term 20 (Pfd Best / Select)	5
		GenGuard UL - no lapse to 121 (P+/R+)	8
GRYP		GenGuard UL - no lapse to $100 (P+/R+)$ GenGuard UL - no lapse UL to $121 (b3)$	E 8
OICLI		GenGuard UL - no lapse UL to 100 (b3)	E
GRYQ		GenGuard UL - no lapse to 121 (P+/R+)	8

Product Code	Company Code	Product Name	Category
ILLI	ILLI	GenGuard UL - no lapse to 100 (P+/R+) Protector Term Life 10-Year Protector Term Life 15-Year Protector Term Life 20-Year Protector Term Life 30-Year Life Foundations Whole Life - Continuous	E 3 4 5 7 8
ILLP		Protector Term 10 (Super / Ultra Std) Protector Term 15 (Super / Ultra Std) Protector Term 20 (Super / Ultra Std) Protector Term 30 (Super / Ultra Std)	5 8 3 4 5 7
ILWI		Protector Term Life 30-Year (WA)	7
ILWP		Protector Term 30 (Super/Ultra Std/WA)	7
IOFE	INDE	Foresters Lifefirst - 10 Year	3
		Foresters Lifefirst - 20 Year	5
		Foresters Lifefirst - 25 Year	6
		Foresters Lifefirst - 30 Year	7
IOFP		Foresters Lifefirst - 10 Year (Plus)	3
		Foresters Lifefirst - 20 Year (Plus)	5
		Foresters Lifefirst - 25 Year (Plus)	6
T 0.115		Foresters Lifefirst - 30 Year (Plus)	7
IONE		Foresters Lifefirst - 20 Year (non-med)	5
		Foresters Lifefirst - 25 Year (non-med) Foresters Lifefirst - 30 Year (non-med)	6 7
		SI - Planright Level	8
JHCP	JOHU	15 Year Level (Super/Std+ with CER)	4
OIICI	00110	20 Year Level (Super/Std+ with CER)	5
JHCU		15 Year Level Premium Term (with CER)	4
		20 Year Level Premium Term (with CER)	5
JHGP		10 Year Level Premium Term (Super/Std+)	
		15 Year Level Premium Term (Super/Std+)	4
		20 Year Level Premium Term (Super Std+)	
		UL-G 13 (Super/Std+)	8
JHGU		10 Year Level Premium Term	3
		15 Year Level Premium Term	4
		20 Year Level Premium Term	5
JYCN	JOHY	UL-G 13 15 Year Level Premium Term (with CER)	8 4
OICN	OOIII	20 Year Level Premium Term (with CER)	5
JYCP		15 Year Level (Super/Std+ with CER)	4
0101		20 Year Level (Super/Std+ with CER)	
JYYN		10 Year Level Premium Term	5 3
		15 Year Level Premium Term	4
		20 Year Level Premium Term	5
JYYP		10 Year Level Premium Term (Super/Std+)	
		15 Year Level Premium Term (Super/Std+)	
		20 Year Level Premium Term (Super Std+)	
JYZN		10 Year Level Premium Term (ages 71+)	3
		15 Year Level Premium Term (ages 66+)	4
JYZP		20 Year Level Premium Term (ages 61+)	5 3
014F		10 Year Level Term (Super Pfd/ages 71+) 15 Year Level Term (Super Pfd/ages 66+)	3 4
		10 Ical hever icim (buper ilu/ayes 001)	٦

Product Code	Company Code	Product Name	Category
LAFA	LAFA	20 Year Level Term (Super Pfd/ages 61+) SI - Classic Protector SIWL SI - Classic Protector SIWL - 10 Pay SI - Classic Protector SIWL (SC)	5 8 S 8
LAWA		SI - Classic Protector SIWL (SC) SI - Classic Protector SIWL - 10 Pay /SC SI - Classic Protector SIWL (WA)	
LDIN	LNNA	SI - Classic Protector SIWL - 10 Pay /WFLGUL (2013) (500K-999K)	S 8
LDIP		LGUL (2013) (500K-999K) LGUL (2013 / P+) (500K-999K) LGUL (2013 / P+) (500K-999K)	P 8 P
LIBB	LIBB	SI - Med Free Term - 10 Year SI - Med Free Term - 15 Year SI - Med Free Term - 20 Year SI - Med Free Term - 30 Year	3 4 5 7
LINN	LNNA	SI - SIMPL - Simplifed Issue Whole Life LGUL (2012) LGUL (2012) - pay to 100	8 8 P
LINP		LGUL (2012 / P+) LGUL (2012) - pay to 100 (P+)	8 P
LNEN		LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year LGUL (2013) (1m+)	3 4 5 7 8
LNEP		LGUL (2013) (1m+) LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+) LGUL (2013 / P+) (1m+) LGUL (2013 / P+) (1m+)	P 3 4 5 7 8 P
LNIN		LGUL (2013 / F+) (1M+) LGUL (2013) (100K-499K) LGUL (2013) (100K-499K)	8 P
LNIP		LGUL (2013 / P+) (100K-499K) LGUL (2013 / P+) (100K-499K)	8 P
LYYN	LNLI	LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	3 4 5 7
LYYP		LifeElement (SM) Level Term - 30 Fedf LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	7 3 4 5 7
MADI MDFL	MADI MIDT	SI - Legacy Select Level Benefit W/L Essential Guaranteed UL 4 (\$25-\$249K) Essential Guaranteed UL 4 - 1 pay (25K+) Essential Guaranteed UL 4 - p100 (\$25K+) Essential Guaranteed UL 4 - p65 (\$25K+) Essential Guaranteed UL 4 - 20p (25K+) Essential Guaranteed UL 4 - 10p (\$25K+)	P Q R

Product Code	Company Code	Product Name	Category
MDFP		Essential Guaranteed UL 4 P+ (\$25-\$249K) Essential Guaranteed UL 4 - 1p P+ (25K+) Essential Guaranteed UL - p100 P+ (25K+) Essential Guaranteed UL 4 -p65 P+ (25K+) Essential Guaranteed UL 4-20 p P+ (25K+)	O P Q
MDGL		Essential Guaranteed UL 4-10p P+ (25K+) Essential Guaranteed UL 4 (\$250K plus) Essential Guaranteed UL 4 - 1p (\$250K+) Essential Guaranteed UL 4 - p100 (250K+) Essential Guaranteed UL 4 - p65 (\$250K+) Essential Guaranteed UL 4 - 20p (\$250K+)	S 8 0 P Q
MDGP		Essential Guaranteed UL 4 - 10p (\$250K+) Essential Guaranteed UL4 P+ (\$250K plus) Essential Guaranteed UL 4 - 1p P+(250K+) Essential Guaranteed UL -p100 P+ (250K+) Essential Guaranteed UL 4-p65 P+ (250K+) Essential Guaranteed UL 4-20p P+ (250K+)	S 8 0 P Q R
MELI METE	METL	Essential Guaranteed UL 4-10p P+ (250K+) MetLife One Year Term - Non-renewable GLT 10 (P+ Elite Plus Non-Smoker) GLT 15 (P+ Elite Plus Non-Smoker) GLT 20 (P+ Elite Plus Non-Smoker)	1 3 4 5
METI METL	METR METL	GLT 30 (P+ Elite Plus Non-Smoker) MetLife One Year Term - Non-renewable Guaranteed Level Term 10 Guaranteed Level Term 15 Guaranteed Level Term 20	7 1 3 4 5
METP		Guaranteed Level Term 30 GLT 10 (P+ Elite Non-Smoker) GLT 15 (P+ Elite Non-Smoker) GLT 20 (P+ Elite Non-Smoker) GLT 30 (P+ Elite Non-Smoker)	7 3 4 5 7
MEYE	METR	GLT 10 (P+ Elite Plus Non-Smoker) GLT 15 (P+ Elite Plus Non-Smoker) GLT 20 (P+ Elite Plus Non-Smoker)	3 4 5
MEYL		Guaranteed Level Term 10 Guaranteed Level Term 15 Guaranteed Level Term 20	3 4 5
MEYP		GLT 10 (P+ Elite Non-Smoker) GLT 15 (P+ Elite Non-Smoker)	3 4
MIDL	MIDT	GLT 20 (P+ Elite Non-Smoker) Premier CS5 - 10 Year Term Premier CS5 - 15 Year Term Premier CS4 - 20 Year Term Premier CS4 - 30 Year Term XL-DB3 (\$25-\$249K)	5 3 4 5 7 8
MIDP		XL-DB3 - p100 (\$25-\$249K) Premier CS5 - 10 Year Term (P+) Premier CS5 - 15 Year Term (P+) Premier CS4 - 20 Year Term (P+) Premier CS4 - 30 Year Term (Plus)	P 3 4 5 7

Product Code	Company Code	Product Name	Category
		XL-DB3 P+ (\$25-\$249K)	8
		XL-DB3 - p100 P+ (\$25-\$249K)	P
MIEL		Executive CS3 - 10 Year Term	3
		Executive CS3 - 15 Year Term	4
		Executive CS3 - 20 Year Term	5
		XL-DB3 (\$250K plus)	8
		XL-DB3 - p100 (\$250K plus)	P 3
MIEP		Executive CS3 - 10 Year (P+)	
		Executive CS3 - 15 Year (P+)	4
		Executive CS3 - 20 Year (P+)	5
		XL-DB3 P+ (\$250K plus)	
		XL-DB3 - p100 P+ (\$250K plus)	
MIFL		Essential Guaranteed UL 3 (\$25-\$249K)	8
		Essential Guaranteed UL 3 - 1 pay (25K+)	
		Essential Guaranteed UL 3 - p100 (\$25K+)	
		Essential Guaranteed UL 3 - p65 (\$25K+)	
		Essential Guaranteed UL 3 - 20p (25K+)	
		Essential Guaranteed UL 3 - 10p (\$25K+)	
MIFP		Essential Guaranteed UL 3 P+ (\$25-\$249K)	
		Essential Guaranteed UL 3 - 1p P+ (25K+)	0
		Essential Guaranteed UL - p100 P+ (25K+)	Р
		Essential Guaranteed UL 3 -p65 P+ (25K+)	Q
		Essential Guaranteed UL 3-20 p P+ (25K+)	R
MICI		Essential Guaranteed UL 3-10p P+ (25K+)	S
MIGL		Essential Guaranteed UL 3 (\$250K plus)	8
		Essential Guaranteed UL 3 - 1p (\$250K+)	
		Essential Guaranteed UL 3 - p100 (250K+)	P
		Essential Guaranteed UL 3 - p65 (\$250K+)	
		Essential Guaranteed UL 3 - 20p (\$250K+) Essential Guaranteed UL 3 - 10p (\$250K+)	
MIGP		Essential Guaranteed UL3 P+ (\$250K plus)	
MIGE		Essential Guaranteed UL 3 - 1p P+(250K+)	0
		Essential Guaranteed UL -p100 P+ (250K+)	P
		Essential Guaranteed UL 3-p65 P+ (250K+)	Q
		Essential Guaranteed UL 3-20p P+ (250K+)	
		Essential Guaranteed UL 3-10p P+ (250K+)	S
MINN	MINM	Advantage Elite Select Life - 5 Year	2
		Advantage Elite Select Life - 10 Year	3
		Advantage Elite Select Life - 15 Year	4
		Advantage Elite Select Life - 20 Year	5
		Advantage Elite Select Life - 30 Year	7
MINP		Advantage Elite Select - 5 Year (P+/R+)	2
		Advantage Elite Select - 10 Year (P+/R+)	3
		Advantage Elite Select - 15 Year (P+/R+)	4
		Advantage Elite Select - 20 Year (P+/R+)	5
		Advantage Elite Select - 30 Year (P+/R+)	7
MLUE	METL	Provider UL - guaranteed to age 95	D
MLUP		Provider UL - guaranteed to 95 (Elite)	D
MONU	MONU	SI - Immediate Solution (WL08)	8
		10 Pay Solution (WL08)	S
MOPF	MOTO	SI - Preferred Simplifed Issue W/L	8

Product Code	Company Code	Product Name	Category
MOTB		Value Term Plus - 10-Year (Pfd Best) Value Term Plus - 15-Year (Pfd Best) Value Term Plus - 20-Year (Pfd Best)	3 4 5
MOTO		Value Term Plus - 30-Year (Pfd Best) Value Term Plus - 10-Year Plan Value Term Plus - 15-Year Plan Value Term Plus - 20-Year Plan	7 3 4 5
MOTP		Value Term Plus - 30-Year Plan SI - Standard Simplifed Issue Whole Life Value Term Plus - 10-Year (Pfd Plus)	7 e 8 3
MITET	METT	Value Term Plus - 15-Year (Pfd Plus)  Value Term Plus - 20-Year (Pfd Plus)  Value Term Plus - 30-Year (Pfd Plus)  MetLife One Year Term - with R&C rider	4 5 7 1
MTEI MTEP	METR	MetLife One Year Term - with R&C rider  MetLife OYT - w/R&C rider (Elite/Std+)	1
MTGN	MASM	Vantage Term 10	3
		Vantage Term 20	5
		UL Guard 5.1 - No Lapse UL	8
		UL Guard 5.1 - No Lapse UL 1 Pay	0
		UL Guard 5.1 - No Lapse UL Pay to 100	P
		UL Guard 5.1 - No Lapse UL Pay to 65	Q
		UL Guard 5.1 - No Lapse UL 20 Pay UL Guard 5.1 - No Lapse UL 10 Pay	R S
MTGP		Vantage Term 10 (Ultra Pfd)	3
111 01		Vantage Term 20 (Ultra Pfd)	5
		UL Guard 5.1 - No Lapse UL (Ultra Pfd)	8
		UL Guard 5.1 - No Lapse UL (Ultra Pfd)	0
		UL Guard 5.1 - No Lapse UL (Ultra Pfd)	P
		UL Guard 5.1 - No Lapse UL (Ultra Pfd)	Q
		UL Guard 5.1 - No Lapse UL (Ultra Pfd)	R
MTLI	METL	UL Guard 5.1 - No Lapse UL (Ultra Pfd) MetLife One Year Term - with R&C rider	S 1
MTLP	METI	MetLife OYT - w/R&C rider (Elite/Std+)	1
MTRP	MTRU	SelecTerm-10 (Preferred Plus)	3
		SelecTerm-15 (Preferred Plus)	4
		SelecTerm-20 (Preferred Plus)	5
		SelecTerm-30 (Preferred Plus)	7
MTRU		SelecTerm-10 (NV, NJ, OR)	3
		SelecTerm-15 (NV, NJ, OR)	4
		SelecTerm-20 (NV, NJ, OR)	5 7
MTSP		SelecTerm-30 (NV, NJ, OR) SelecTerm-10 (Preferred Plus)	3
MISE		SelecTerm-15 (Preferred Plus)	4
		SelecTerm-20 (Preferred Plus)	5
		SelecTerm-30 (Preferred Plus)	7
MTSU		SelecTerm-10	3
		SelecTerm-15	4
		SelecTerm-20	5
		SelecTerm-30	7
MYUE	METR	Provider UL - guaranteed to age 95	D
MYUP		Provider UL - guaranteed to 95 (Elite)	D

Product Code	Company Code	Product Name	Category
NALB	NAWE	Living Benefit Term 15 Living Benefit Term 20 Living Benefit Term 30	4 5 7
NATV	NATI	ART - Annual Renewable Term GL-10 - 10 Year Level Term GL-15 - 15 Year Level Term GL-20 - 20 Year Level Term	1 3 4 5
NATW		ART - Annual Renewable Term (Elite Pfd) GL-10 - 10 Year (Elite / Standard Plus GL-15 - 15 Year (Elite / Standard Plus GL-20 - 20 Year (Elite / Standard Plus	1 ) 3 ) 4
NAWE	NAWE	NWL Term 10 NWL Term 15 NWL Term 20 NWL Term 30	3 4 5 7
NAWP		NWL Term 10 (Super Preferred) NWL Term 15 (Super Preferred) NWL Term 20 (Super Preferred) NWL Term 30 (Super Preferred)	3 4 5 7
NAXE		NWL Secure Term 10  NWL Secure Term 15  NWL Secure Term 20  NWL Secure Term 30	3 4 5 7
NAXP		NWL Secure Term 10 (Super Preferred)  NWL Secure Term 15 (Super Preferred)  NWL Secure Term 20 (Super Preferred)  NWL Secure Term 30 (Super Preferred)	3 4 5 7
NBIM	NABE	Custom Advantage - 10 Year Custom Advantage - 15 Year Custom Advantage - 20 Year Custom Advantage - 35 Year	3 4 5 F
NBIN NBIP		Custom Advantage - 35 Year (age 35+) Custom Advantage - 10 Year (Pfd Plus) Custom Advantage - 15 Year (Pfd Plus) Custom Advantage - 20 Year (Pfd Plus) Custom Advantage - 35 Year (Pfd Plus)	F 3 4 5 F
NBIQ NBTM NBTP		Custom Advantage - 35 Year (age 35+/P+Custom Advantage - 30 Year Custom Advantage - 30 Year (Pfd Plus)	
NDGA	NORA	ADDvantage 10 ADDvantage 15 ADDvantage 20 ADDvantage 30	3 4 5 7
NDGP		ADDvantage 10 (Super Preferred) ADDvantage 15 (Super Preferred) ADDvantage 20 (Super Preferred) ADDvantage 30 (Super Preferred)	3 4 5 7
NEGA		Custom Guarantee Gen 7 - 1 pay (\$25K+Custom Guarantee Gen 7 - p100 (\$25K+Custom Guarantee Gen 7 - p65 (\$25K+Custom Guarantee Gen 7 - p65)	8 ) O ) P

Product Code	Company Code	Product Name	Category
		Custom Guarantee Gen 7 - 20p (\$25K+	) R
		Custom Guarantee Gen 7 - 10p (\$25K+	
NEGP		Custom Guarantee Gen 7 P+ (\$25-\$249K)	
		Custom Guarantee Gen 7 - 1 pay P+ (25K+	
		Custom Guarantee Gen 7 - p100 P+ (\$25K+	
		Custom Guarantee Gen 7 - p65 P+ (\$25K+	
		Custom Guarantee Gen 7 - 20p P+ (\$25K+	
		Custom Guarantee Gen 7 - 10p P+ (25K+	
NFGA		Custom Guarantee Gen 7 (\$250K plus	
		Custom Guarantee Gen 7 - 1 pay (\$250K+	
		Custom Guarantee Gen 7 - p100 (\$250K+	
		Custom Guarantee Gen 7 - p65 (\$250K+	
		Custom Guarantee Gen 7 - 20p (\$250K+	
		Custom Guarantee Gen 7 - 10p (\$250K+	
NFGP		Custom Guarantee Gen 7 P+ (\$250K plus	) 8
		Custom Guarantee Gen 7 - 1 pay P+(250K+	
		Custom Guarantee Gen 7 - p100 P+ (250K+	) P
		Custom Guarantee Gen 7 - p65 P+ (250K+	) Q
		Custom Guarantee Gen 7 - 20p P+ (250K+	) R
		Custom Guarantee Gen 7 - 10p P+ (250K+	) S
NGGA		Custom Guarantee Gen 8 (\$25-249K)	8
		Custom Guarantee Gen 8 - 1 pay (\$25K+	) 0
		Custom Guarantee Gen 8 - p100 (\$25K+	) P
		Custom Guarantee Gen 8 - p65 (\$25K+	) Q
		Custom Guarantee Gen 8 - 20p (\$25K+	) R
		Custom Guarantee Gen 8 - 10p (\$25K+	) S
NGGP		Custom Guarantee Gen 8 P+ (\$25-\$249K)	8
		Custom Guarantee Gen 8 - 1 pay P+ (25K+	
		Custom Guarantee Gen 8 - p100 P+ (\$25K+	) P
		Custom Guarantee Gen 8 - p65 P+ (\$25K+	) Q
		Custom Guarantee Gen 8 - 20p P+ (\$25K+	
		Custom Guarantee Gen 8 - 10p P+ (25K+	
NHGA		Custom Guarantee Gen 8 (\$250K plus	
		Custom Guarantee Gen 8 - 1 pay (\$250K+	
		Custom Guarantee Gen 8 - p100 (\$250K+	
		Custom Guarantee Gen 8 - p65 (\$250K+	
		Custom Guarantee Gen 8 - 20p (\$250K+	
		Custom Guarantee Gen 8 - 10p (\$250K+	
NHGP		Custom Guarantee Gen 8 P+ (\$250K plus	
		Custom Guarantee Gen 8 - 1 pay P+(250K+	
		Custom Guarantee Gen 8 - p100 P+ (250K+	
		Custom Guarantee Gen 8 - p65 P+ (250K+	
		Custom Guarantee Gen 8 - 20p P+ (250K+	
NOTEN	NODM	Custom Guarantee Gen 8 - 10p P+ (250K+	
NOTN	NORM	TT Term 10 - 1 Year Term for 10 Years	1
NOED		TT Level Term 20 (issue ages 51+)	5
NOTP		TT Term 10 - 1 Year for 10 Yrs (Premier	
NT OTAN		TT Level Term 20 (Premier NT/ages 51+)	5
NOWM		TT Term 80 - 1 Year R & C Term	1
		TT Level Term 10	3
		TT Level Term 20	5

Product Code	Company Code	Product Name	Category
NOWP		TT Term 80 - 1 Year R & C (Premier NT)	1
		TT Level Term 10 (Premier NT)	3
		TT Level Term 20 (Premier NT)	5
NOYN		TT Level Term 20 (NY)	5
NOYP		TT Level Term 20 (Premier NT / NY)	5
NPGA	NORA	Guarantee Builder IUL3 (\$250K plus	
		Guarantee Builder IUL3 (\$250K+	
NPGP		Guarantee Builder IUL3 P+ (\$250K plus	) 8
		Guarantee Builder IUL3 P+ (\$250K	) P 3
NTWL	NATY	YourLife(SM) - 10 Year Term II (VI)	
		YourLife(SM) - 15 Year Term II (VI)	4
		YourLife(SM) - 20 Year Term II (VI)	5
		YourLife(SM) - 30 Year Term II (VI)	7
NTWP		YourLife(SM) - 10 Year Term II (Pfd+)	3
		YourLife(SM) - 15 Year Term II (Pfd+)	4
		YourLife(SM) - 20 Year Term II (Pfd+)	5 7
ATEN 27 7	)	YourLife(SM) - 30 Year Term II (Pfd+)	
NTXV	NATI	L-20 - 20 Year Level Term	F
NTXW		L-20 - 20 Year (Elite / Standard Plus)	F F
NTZV NTZW		L-20 - 20 Year Level Term (NY)	r F
NUGA	NORA	L-20 - 20 Year (Elite Preferred/NY) Guarantee Builder IUL3 (\$25-249K)	8
NUGA	NORA	Guarantee Builder IUL3 (\$25-249K)  (\$25-249K)	
NUGP		Guarantee Builder IUL3 P+ (\$25-249K)	8
NOGE		Guarantee Builder IUL3 P+ (\$25K+	
NVWL	NATW	YourLife (SM) GLT 10 Year Term	3
11 0 11 1	INTII W	YourLife (SM) GLT 15 Year Term	4
		YourLife(SM) GLT 20 Year Term	5
		YourLife(SM) GLT 30 Year Term	7
		YourLife No-Lapse Guarantee UL - to 121	8
		YourLife No-Lapse Guarantee UL - to 100	E
		YourLife No-Lapse Guarantee UL - to 105	G
		YourLife No-Lapse Guarantee UL - to 110	Н
		YourLife No-Lapse Guarantee UL - 1 Pay	0
		YourLife No-Lapse Guarantee UL - 20 Pay	R
		YourLife No-Lapse Guarantee UL - 10 Pay	S
NVWP		YourLife(SM) GLT 10 Year Term (Pfd+)	3
		YourLife(SM) GLT 15 Year Term (Pfd+)	4
		YourLife(SM) GLT 20 Year Term (Pfd+)	5
		YourLife(SM) GLT 30 Year Term (Pfd+)	7
		YourLife No-Lapse UL - to 121 (Pfd Plus	
		YourLife No-Lapse UL - to 100 (Pfd Plus	
		YourLife No-Lapse UL - to 105 (Pfd Plus	
		YourLife No-Lapse UL - to 110 (Pfd Plus	
		YourLife No-Lapse UL - 1 Pay (Pfd Plus	
		YourLife No-Lapse UL - 20 Pay (Pfd Plus	
NIVITT 7	እ፤ አ ጥ ፐ	YourLife No-Lapse UL - 10 Pay (Pfd Plus	) S F
NXTV	NATI	L-15 - 15 Year Level Term	r F
NXTW NYLA	NEWV	L-15 - 15 Year (Elite / Standard Plus) YCT - Indeterminate Premium Term	1
NYLP	NEWY	YCT Indeterminate Premium Term (Sel Pfd	
1/1 T.T.E.		ioi indecerminate tremium term (set blu	, ±

Product Code	Company Code	Product Name	Category
NYLS NYMA		YCT -Indeterminate Premium Term (Smoker 10 Year Level Term (10LCT) 15 Year Level Term (15LCT) 20 Year Level Term (20LCT)	) 1 3 4 5
NYMP		10 Year Level Term (10LCT) (Select Pfd) 15 Year Level Term (15LCT) (Select Pfd) 20 Year Level Term (20LCT) (Select Pfd)	3 4 5
NYTV	NATI	GL-10 - 10 Year Level Term (NY) GL-15 - 15 Year Level Term (NY) GL-20 - 20 Year Level Term (NY)	3 4 5
NYTW		GL-10 - 10 Year (Elite Preferred/NY) GL-15 - 15 Year (Elite Preferred/NY) GL-20 - 20 Year (Elite Preferred/NY)	3 4 5
NYWL	NATY	YourLife(SM) GLT 10 Year Term YourLife(SM) GLT 15 Year Term YourLife(SM) GLT 20 Year Term YourLife(SM) GLT 30 Year Term YourLife No-Lapse Guarantee UL - to 121 YourLife No-Lapse Guarantee UL - to 100 YourLife No-Lapse Guarantee UL - to 105 YourLife No-Lapse Guarantee UL - to 110 YourLife No-Lapse Guarantee UL - 20 Pay YourLife No-Lapse Guarantee UL - 10 Pay	3 4 5 7 8 E G H R S
NYWP		YourLife(SM) GLT 10 Year Term (Pfd+) YourLife(SM) GLT 15 Year Term (Pfd+) YourLife(SM) GLT 20 Year Term (Pfd+) YourLife(SM) GLT 30 Year Term (Pfd+) YourLife No-Lapse UL - to 121 (P+) YourLife No-Lapse UL - to 100 (Pfd Plus YourLife No-Lapse UL - to 105 (P+) YourLife No-Lapse UL - to 110 (P+ / NY) YourLife No-Lapse UL - 20 Pay (Pfd Plus YourLife No-Lapse UL - 10 Pay (Pfd Plus	G H R
NZTV	NATI	L-15 - 15 Year Level Term (NY)	F
NZTW		L-15 - 15 Year (Elite Preferred/NY)	F
OCNC	OCCI	ULTIMATE TERM-10 - 10 Year Term	3
OMWJ	OHIN	FlexTerm Series IX - 10 Year Plus	3
OMWN OMYJ		Term 10 Plus (P+ Super Pfd / R+ Select FlexTerm Series IX - 10 Year	3 ) 3 3
OMYN		Term 10 (P+ Super Pfd/ R+ Select)	3
ONWJ		FlexTerm Series IX - 15 Year Plus	4
ONWN		FlexTerm Series IX - 20 Year Plus Term 15 Plus (P+ Super Pfd / R+ Select	5
ONYJ		Term 20 Plus (P+ Super Pfd / R+ Select Recap Term - 10 Year FlexTerm Series IX - 15 Year	) 5 3 4
ONYN		FlexTerm Series IX - 20 Year Recap Term 10 (P+ Super Pfd/ R+ Select Term 15 (P+ Super Pfd / R+ Select) Term 20 (P+ Super Pfd / R+ Select)	5 3 4 5
OXFO	OXFO	SI - Assurance Financial Expense W/L	8

Product Code	Company Code	Product Name	Category
PAAL	PACK	Pacific-ART-NY - Annual Renewable Term	1
PAAN		Pacific-ART-NY - ART (Preferred Plus)	1
PAAS		Pacific-ART-NY - ART (Super Preferred)	1
PACL	PACL	Pacific-ART - Annual Renewable Term	1
PACN		Pacific-ART - ART (Preferred Plus)	1
PACS		Pacific-ART - ART (Super Preferred)	1
PAGI	PACI	Ten Year Term	3
PAIC		One Year Term Plus	1
PANA	PANA	5-Year Level Term	2
PANP		Sentinel Series 10 (Preferred Plus)	3
		Sentinel Series 20 (Preferred Plus)	5
PANS		Sentinel Series 10 - 10-Year Term	3
		Sentinel Series 20 - 20-Year Term	5
PATN		10-Year Level Term	3
PAUL	PAUL	Selector 1 - 1 Year Term	1
		Selector 10 - 10 Year Term	3
PAXP	PANA	Sentinel Series 20/10 (Preferred Plus)	F
PAXS		Sentinel Series 20/10 - 20-Year Term	F
PCCL	PACL	Pacific PRIME Term 10	3
		Pacific PRIME Term 15	4
		Pacific PRIME Term 20	5
		Pacific PRIME Term 30	7
PCCP		Pacific PRIME Term 10 (Super Pfd / Pfd	) 3
		Pacific PRIME Term 15 (Super Pfd / Pfd	
		Pacific PRIME Term 20 (Super Pfd / Pfd	
		Pacific PRIME Term 30 (Super Pfd / Pfd	
PCCS		Pacific PRIME Term 10 (age 18-60 Std)	3
		Pacific PRIME Term 15 (age 18-60 Std)	4
		Pacific PRIME Term 20 (age 18-60 Std)	5
PCCT		Pacific PRIME Term 10 (age 18-60 Pfd)	3
		Pacific PRIME Term 15 (age 18-60 Pfd)	4
		Pacific PRIME Term 20 (age 18-60 Pfd)	5
PENB	PENN	Guaranteed 10 Year Term (Preferred Best	
		Guaranteed 15 Year Term (Preferred Best	•
		Guaranteed 20 Year Term (Preferred Best	
PENC		Guaranteed 10 Year Term	3
		Guaranteed 15 Year Term	4
D-11-D		Guaranteed 20 Year Term	5
PENP		Guaranteed 10 Year Term (Preferred Plus	•
		Guaranteed 15 Year Term (Preferred Plus	
DONO		Guaranteed 20 Year Term (Preferred Plus	
PGNC		Guaranteed Protection UL - gtd to 121	8
PGNP	DDID	Guaranteed Protection UL - gtd to 121 P	
PNDI	PRIP	Universal Life Protector IV	8
		Universal Life Protector IV - to age 90	C D
		Universal Life Protector IV - to age 95	
		Universal Life Protector IV - to age 10	
DNIDD		Universal Life Protector IV - to age 10	5 G 8
PNDP		Universal Life Protector IV (Super) Universal Life Protector IV (Super)	
		· · · · · · · · · · · · · · · · · · ·	C D
		Universal Life Protector IV (Super)	ט

Product Code	Company Code	Product Name	Category
PPFC	PRUC	Universal Life Protector IV (Super) Universal Life Protector IV (Super) Term Essential 10 (<250K PruXpress ONLY Term Essential 15 (<250K PruXpress ONLY	
PPFS		Term Essential 20 (<250K PruXpress ONLY Term Essential 30 (<250K PruXpress ONLY Term Essential 10 (P+ Best / R+ NS+) Term Essential 15 (P+ Best / R+ NS+)	5 ) 7 3 4
PPUC		Term Essential 20 (P+ Best / R+ NS+) Term Essential 30 (P+ Best / R+ NS+) Term Elite 10 (<250K PruXpress ONLY/WA Term Elite 15 (<250K PruXpress ONLY/WA	
		Term Elite 15 (<250K PruXpress ONLY/WA Term Elite 30 (<250K PruXpress ONLY/WA UL Protector with NLG to 121 (1000K+) UL Protector with NLG to 100 (1000K+) UL Protector w/NLG to 121 - 20 Pay (\$1m)	5 ) 7 8 E
PPUS		UL Protector w/NLG to 121 - 10 Pay (\$1m Term Elite 10 (P+ Best / R+ NS+ / WA) Term Elite 15 (P+ Best / R+ NS+ / WA) Term Elite 20 (P+ Best / R+ NS+ / WA)	) S 3 4 5
		Term Elite 30 (P+ Best / R+ NS+ / WA) UL Protector with NLG (1000K / Plus) UL Protector with NLG (1000K / Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	7 8 E R
PPWC		UL Protector w/NLG to 121 - (\$1m/Plus) Term Essential 10 (<250K PruXpress / WA Term Essential 15 (<250K PruXpress / WA Term Essential 20 (<250K PruXpress / WA	) 4 ) 5
PPWS		Term Essential 30 (<250K PruXpress / WA Term Essential 10 (P+ Best / R+ NS+ /WA Term Essential 15 (P+ Best / R+ NS+ /WA Term Essential 20 (P+ Best / R+ NS+ /WA Term Essential 30 (P+ Best / R+ NS+ /WA	3 ) 4 ) 5
PPYC	PRUJ	Term Essential 30 (P+ Best / R+ NS+ /WA PruTerm One  Term Elite 10 (NY/<250K PruXpress ONLY Term Elite 15 (NY/<250K PruXpress ONLY Term Elite 20 (NY/<250K PruXpress ONLY Term Elite 30 (NY/<250K PruXpress ONLY UL Protector with NLG to 121 (250K-999K UL Protector with NLG to 100 (250K-999K PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/NLG to 121 - 20 Pay (250	1 3 4 5 7 8 E J K M
PPYS		UL Protector w/NLG to 121 - 10 Pay (250 Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) Term Elite 30 (NY/P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus	3 4 5 7

Product Code	Company Code	Product Name	Category
		UL Protector with NLG (250K-999K/Plus PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/NLG to 121 - (250K/Plus)	) E J K M R
PRCI	PRIN	UL Protector w/NLG to 121 - (250K/Plus) 10-Year Term (2014) 15-Year Term (2014) 20-Year Term (2014)	S 3 4 5 7
		30-Year Term (2014) Universal Life Protector IV Universal Life Protector IV - to age 90 Universal Life Protector IV - to age 95 Universal Life Protector IV - to age 10	8 C D
PRCP		Universal Life Protector IV - to age 10 10-Year Term (2014) (Super) 15-Year Term (2014) (Super) 20-Year Term (2014) (Super)	5 G 3 4 5
		30-Year Term (2014) (Super) Universal Life Protector IV (Super) Universal Life Protector IV (Super) Universal Life Protector IV (Super)	7 8 C D
PRDI	PRIP	Universal Life Protector IV (Super) Universal Life Protector IV (Super) 10-Year Term (2014) 15-Year Term (2014) 20-Year Term (2014)	E G 3 4 5
PRDP		30-Year Term (2014) 10-Year Term (2014) (Super) 15-Year Term (2014) (Super) 20-Year Term (2014) (Super)	7 3 4 5
PRIM	PRIM	30-Year Term (2014) (Super) Custom Advantage - 10 Year Custom Advantage - 15 Year Custom Advantage - 20 Year Custom Advantage - 35 Year	7 3 4 5 F
PRIN PRIP		Custom Advantage - 35 Year (age 35+) Custom Advantage - 10 Year (Pfd Plus) Custom Advantage - 15 Year (Pfd Plus) Custom Advantage - 20 Year (Pfd Plus)	F 3 4 5 F
PRIQ PRJC	PRUC	Custom Advantage - 35 Year (Pfd Plus) Custom Advantage - 35 Year (age 35+/P+ UL Protector with NLG to 121 (250K-999K UL Protector with NLG to 100 (250K-999K UL Protector w/NLG to 121 - 20 Pay (250	) F ) 8 ) E ) R
PRJS		UL Protector w/NLG to 121 - 10 Pay (250 UL Protector with NLG (250K-999K/Plus UL Protector with NLG (250K-999K/Plus UL Protector w/NLG to 121 - (250K/Plus)	) 8 ) E R
PRTA	PRTC	UL Protector w/NLG to 121 - (250K/Plus) Level Term II - 10 Year	S 3

Product Code	Company Code	Product Name	Category
		Level Term II - 15 Year	4
		Level Term II - 20 Year	5
PRTB		LTII - 10 Year (Pf Select, R+ Std+)	3
		LTII - 15 Year (Pf Select, R+ Std+)	4
		LTII - 20 Year (Pf Select, R+ Std+)	5
PRTC		LTII - 10 Year (P+)	3
		LTII - 15 Year (P+)	4
		LTII - 20 Year (P+)	5
PRTM	PRIM	Custom Advantage - 30 Year	F
PRTP		Custom Advantage - 30 Year (Pfd Plus)	F
PRUC	PRUC	PruTerm One	1
		Term Elite 10 (<250K PruXpress ONLY)	3
		Term Elite 15 (<250K PruXpress ONLY)	4
		Term Elite 20 (<250K PruXpress ONLY)	5
		Term Elite 30 (<250K PruXpress ONLY)	7
		UL Protector with NLG to 121 (75K-249K)	8
		UL Protector with NLG to 100 (75K-249K)	E
		PruLife Return of Premium Term 15	J
		PruLife Return of Premium Term 20	K
		PruLife Return of Premium Term 30	M
		UL Protector w/NLG to 121 - 20 Pay (75k)	
		UL Protector w/NLG to 121 - 10 Pay (75k)	
		PruTerm WorkLife 65	Т
PRUS		Term Elite 10 (P+ Best / R+ NS+)	3
		Term Elite 15 (P+ Best / R+ NS+)	4
		Term Elite 20 (P+ Best / R+ NS+)	5
		Term Elite 30 (P+ Best / R+ NS+)	7
		UL Protector with NLG (75K-249K/Plus)	8
		UL Protector with NLG (75K-249K/Plus)	E
		PruLife ROP 15 (P+ Best / R+ NS+)	J
		PruLife ROP 20 (P+ Best / R+ NS+)	K
		PruLife ROP 30 (P+ Best / R+ NS+)	M
		UL Protector w/NLG to 121 - (75K/Plus)	R
		<pre>UL Protector w/NLG to 121 - (75K/Plus) PruTerm WorkLife 65 (P+/R+)</pre>	S T
DDVA	PRTC	Level Term II - 10/5 Year	F
PRXA PRXB	FRIC	LTII - 10/5 Year (Pf Select, R+ Std+)	F
PRXC		LTII - 10/5 Year (P+)	F
PSXA		Level Term II - 20/5 Year	F
PSXB		LTII - 15/5 Year (Pf Select, R+ Std+)	F
PSXC		LTII - 15/5 Year (P+)	F
PTAL	PROT	Advantage Choice UL - to age 80	A
1 1711	11(01	Advantage Choice UL - to age 85	В
		Advantage Choice UL - to age 90	C
		Advantage Choice UL - to age 95	D
		Advantage Choice UL - to age 100	E
		Advantage Choice UL - to age 105	G
		Advantage Choice UL - to age 110	H
		Advantage Choice UL - to age 75	V
PTAP		Advantage Choice UL - to 80 (Select Pfd)	
		Advantage Choice UL - to 85 (Select Pfd)	
		, , , , , , , , , , , , , , , , , , , ,	

Product Code	Company Code	Product Name	Category
		Advantage Choice UL - to 90 (Select Pfd) Advantage Choice UL - to 95 (Select Pfd) Advantage Choice UL - to 100 (Select Pf) Advantage Choice UL - to 105 (Select Pf)	C D E G
PTCL		Advantage Choice UL - to 110 (Select Pf) Advantage Choice UL - to 75 (Select Pfd) Custom Choice UL - 10 Year No Lapse	H V 3
1101		Custom Choice UL - 15 Year No Lapse	4
		Custom Choice UL - 20 Year No Lapse Custom Choice UL - 25 Year No Lapse	5 6
		Custom Choice UL - 30 Year No Lapse	7
		Custom Choice UL - No Lapse to 121	8
		Custom Choice UL - No Lapse to 80	A
		Custom Choice UL - No Lapse to 85	В
		Custom Choice UL - No Lapse to 90 Custom Choice UL - No Lapse to 95	C D
		Custom Choice UL - No Lapse to 100	E
		Custom Choice UL - No Lapse to 105	G
		Custom Choice UL - No Lapse to 110	Н
		Custom Choice UL - Pay to 65	Q
		Custom Choice UL - 20 Pay	R
		Custom Choice UL - 10 Pay	S
DMCD		Custom Choice UL - No Lapse to 75	V
PTCP		Custom Choice UL - 10 Year (Select Pfd) Custom Choice UL - 15 Year (Select Pfd)	3 4
		Custom Choice UL - 20 Year (Select Pfd)	5
		Custom Choice UL - 25 Year (Select Pfd)	6
		Custom Choice UL - 30 Year (Select Pfd)	7
		Custom Choice UL - No Lapse to 121 (P+)	8
		Custom Choice UL - No Lapse to 80 (P+)	A
		Custom Choice UL - No Lapse to 85 (P+)	В
		Custom Choice UL - No Lapse to 90 (P+)	С
		Custom Choice UL - No Lapse to 95 (P+)	D E
		Custom Choice UL - No Lapse to 100 (P+) Custom Choice UL - No Lapse to 105 (P+)	Б G
		Custom Choice UL - No Lapse to 110 (P+)	Н
		Custom Choice UL - Pay to 65 (P+)	Q
		Custom Choice UL - 20 Pay (P+)	R
		Custom Choice UL - 10 Pay (P+)	S
		Custom Choice UL - No Lapse to 75 (P+)	V
PTXA	PRTC	Level Term I - 15/5 Year	F
PTXB PTXC		LTI - 15/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (P+)	F F
PVTA		Level Term I - 10 Year	3
T A TT7		Level Term I - 15 Year	4
		Level Term I - 20 Year	5
PVTB		LTI - 10 Year (Pf Select, R+ Std+)	3
		LTI - 15 Year (Pf Select, R+ Std+)	4
		LTI - 20 Year (Pf Select, R+ Std+)	5
PVTC		LTI - 10 Year (P+)	3
		LTI - 15 Year (P+)	4

Product Code	Company Code	Product Name	Category
		LTI - 20 Year (P+)	5
PVXA		Level Term I - 10/5 Year	F
PVXB		LTI - 10/5 Year (Pf Select, R+ Std+)	F
PVXC		LTI - 10/5 Year (P+)	F
PWXA		Level Term I - 20/5 Year	F
PWXB		LTI - 20/5 Year (Pf Select, R+ Std+)	F
PWXC		LTI - 20/5 Year (P+)	F
PYNB	PENN	Guaranteed 10 Year Term (Preferred Best	) 3
		Guaranteed 15 Year Term (Preferred Best	) 4
		Guaranteed 20 Year Term (Preferred Best	
PYNC		Guaranteed 10 Year Term (CA)	3
		Guaranteed 15 Year Term (CA)	4
		Guaranteed 20 Year Term (CA)	5
PYNP		Guaranteed 10 Year Term (Preferred Plus	) 3
		Guaranteed 15 Year Term (Preferred Plus	) 4
		Guaranteed 20 Year Term (Preferred Plus	) 5
PYUC	PRUJ	UL Protector with NLG to 121 (75K-249K)	8
		UL Protector with NLG to 100 (75K-249K)	E
		UL Protector w/NLG to 121 - 20 Pay (75k	) R
		UL Protector w/NLG to 121 - 10 Pay (75k	
PYUS		UL Protector with NLG (75K-249K/Plus)	8
		UL Protector with NLG (75K-249K/Plus)	E
		UL Protector w/NLG to 121 - (75K/Plus)	R
		UL Protector $w/NLG$ to $121 - (75K/Plus)$	S
PYYC		Term Essential 10 (NY/<250K PruXpress)	3
		Term Essential 15 (NY/<250K PruXpress)	4
		Term Essential 20 (NY/<250K PruXpr ONLY	
		Term Essential 30 (NY/<250K PruXpress)	7
		UL Protector with NLG to 121 (1000K+)	8
		UL Protector with NLG to 100 (1000K+)	E
		UL Protector w/NLG to 121 - 20 Pay (\$1m	
		UL Protector w/NLG to 121 - 10 Pay (\$1m	
PYYS		Term Essential 10 (NY /P+ Best / R+ NS+	
		Term Essential 15 (NY /P+ Best / R+ NS+	•
		Term Essential 20 (NY /P+ Best / R+ NS+	
		Term Essential 30 (NY /P+ Best / R+ NS+	•
		UL Protector with NLG (1000K / Plus)	8
		UL Protector with NLG (1000K / Plus)	E
		UL Protector w/NLG to 121 - (\$1m/Plus)	R
	DDEC	UL Protector w/NLG to 121 - (\$1m/Plus)	S
PZXA	PRTC	Level Term II - 20/5 Year	F
PZXB		LTII - 20/5 Year (Pf Select, R+ Std+)	F
PZXC	DELL	LTII - 20/5 Year (P+)	F
RDSP	RELL	TermSmart 10 - (P+ Super / R+ Select)	3
		TermSmart 15 - (P+ Super / R+ Select)	4
DDCC		TermSmart 20 - (P+ Super / R+ Select)	5
RDSS		TermSmart 10 - 10 Year Term	3
		TermSmart 15 - 15 Year Term	4 5
DOMD		TermSmart 20 - 20 Year Term	
ROTP		ING ROP Endowment Term - 20 Year (P+/R+	•
		ING ROP Endowment Term - 25 Year (P+/R+	) L

Product Code	Company Code	Product Name	Category
ROTS		<pre>ING ROP Endowment Term - 30 Year (P+/R+ ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year</pre>	K L
ROYA	ROYA	ING ROP Endowment Term - 30 Year Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term	5 7
ROYP		SI - Neighbors Simplified Issue W/L Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super)	8 3 5 7
RWTP	RELL	TermSmart 10 - (P+ Super / R+ Select/OR TermSmart 15 - (P+ Super / R+ Select/OR TermSmart 20 - (P+ Super / R+ Select/OR	) 4
RWTS		TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR) TermSmart 20 - 20 Year Term (OR)	, 3 4 5
RYNS	RELR	TermSmart 10 - 10 Year Term (NY) TermSmart 15 - 15 Year Term (NY) TermSmart 20 - 20 Year Term (NY) ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year	3 4 5 K L
RYNT		<pre>ING ROP Endowment Term - 30 Year TermSmart 10 - (P+ Super / R+ Select/NY TermSmart 15 - (P+ Super / R+ Select/NY TermSmart 20 - (P+ Super / R+ Select/NY ING ROP Endowment Term - 20 Year (P+/R+ ING ROP Endowment Term - 25 Year (P+/R+</pre>	M 3 4 5 K 1
SAGI	SAGI	<pre>ING ROP Endowment Term - 30 Year (P+/R+ Sage Term 10 Sage Term 15 Sage Term 20</pre>	) M 3 4 5
SAJI		Sage No Lapse Universal Life (WV) Sage No Lapse UL - Single Pay (WV) Sage No Lapse UL - Pay to 100 (WV) Sage No Lapse UL - Pay to 65 (WV) Sage No Lapse UL - 20 Pay (WV)	8 O P Q R
SAVE	SAVE	Sage No Lapse UL - 10 Pay (WV) T-10/10 - 10 Year Term T-15/15 - 15 Year Term T-20/20 - 20 Year Term T-25/25 - 25 Year Term T-30/30 - 30 Year Term	S 3 4 5 6 7
SAVP		T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+) T-30/30 - 30 Year (P+ / R+)	3 4 5 6 7
SAZI	SAGI	SI - Sage Term 10 (Simplified Issue) SI - Sage Term 15 (Simplified Issue) SI - Sage Term 20 (Simplified Issue)	3 4 5

Product Code	Company Code	Product Name	Category
		Sage No Lapse Universal Life Sage No Lapse UL - Single Pay Sage No Lapse UL - Pay to 100 Sage No Lapse UL - Pay to 65	8 O P Q
SECP	SECU	Sage No Lapse UL - 20 Pay Sage No Lapse UL - 10 Pay Advantage Elite Select - 5 Year (P+/R+) Advantage Elite Select - 10 Year (P+/R+ Advantage Elite Select - 15 Year (P+/R+ Advantage Elite Select - 20 Year (P+/R+	) 4
SECU		Advantage Elite Select - 30 Year (P+/R+ Advantage Elite Select Life - 5 Year Advantage Elite Select Life - 10 Year Advantage Elite Select Life - 15 Year Advantage Elite Select Life - 20 Year	2 3 4 5
SMNP	STAN	Advantage Elite Select Life - 30 Year Advantage Shield Term ART (Plus) Advantage Shield Term 10 (Plus) Advantage Shield Term 15 (Plus) Advantage Shield Term 20 (Plus)	7 1 3 4 5
SMNS SMNT		Advantage Shield Term 30 (Plus) Advantage Shield Term ART (smoker) Advantage Shield Term ART Advantage Shield Term 10 Advantage Shield Term 15 Advantage Shield Term 20 Advantage Shield Term 30	7 1 1 3 4 5 7
SMPP	SEMU	SI - AdvantageGuard Whole Life LT Protector 10-Year (Preferred Plus) LT Protector 15-Year (Preferred Plus) LT Protector 20-Year (Preferred Plus)	8 3 4 5
SMPT		LT Protector 30-Year (Preferred Plus) LT Protector 10-Year LT Protector 15-Year LT Protector 20-Year LT Protector 30-Year	7 3 4 5 7
SMTP		LT Security Plus 10-Year (Plus) LT Security Plus 15-Year (Plus) LT Security Plus 20-Year (Plus) LT Security Plus 30-Year (Plus)	7 3 4 5 7
SMTT		LT Security Plus 10-Year LT Security Plus 15-Year LT Security Plus 20-Year LT Security Plus 30-Year	7 3 4 5 7
SMZP		LT Security Plus 10-Year (Plus / NY) LT Security Plus 15-Year (Plus / NY) LT Security Plus 20-Year (Plus / NY) LT Security Plus 30-Year (Plus / NY)	3 4 5 7
SMZT		LT Security Plus 10-Year (NY) LT Security Plus 15-Year (NY) LT Security Plus 20-Year (NY)	3 4 5

Product Code	Company Code	Product Name	Category
		LT Security Plus 30-Year (NY)	7
STAR	STAR	SelectLife - Whole Life	8
OFFICIAL	OFFICIAL	StarLife Gold One-Cost-To-Age-95 Term	F
STON STRA	STON	SI - Security I (WL08)	8
SUNS	STAR SUNS	ValueLife Gold (\$10K-\$75) Select Term to 95 Plus	F 1
SUSN	SONS	Term 10 - 10 Year Term	3
50511		Term 20 - 20 Year Term	5
SUSP		Preferred Elite Term 10	3
		Preferred Elite Term 20	5 3 5 3
SYMB	SYME	10 Year Level Term (Super/Std Plus/05)	3
		15 Year Level Term (Super/Std Plus/05)	
		20 Year Level Term (Super Std Plus/05)	
		30 Year Level Term (Preferred Best/05)	7
SYME		10 Year Level Term (2005)	3
		15 Year Level Term (2005)	4
		20 Year Level Term (2005)	5 7
CVOD		30 Year Level Term (2005) 10 Year Level Term (Super/Std Plus/WA)	3
SYOB		10 Year Level Term (Super/Std Plus/WA) 15 Year Level Term (Super/Std Plus/WA)	
		20 Year Level Term (Super/Std Plus/WA)	5
		30 Year Level Term (Super/Std Plus/WA)	7
SYOE		10 Year Level Term (WA)	3
		15 Year Level Term (WA)	4
		20 Year Level Term (WA)	5
		30 Year Level Term (WA)	7
SZMB		10 Year Level Term (Super / Std Plus)	3
		15 Year Level Term (Super / Std Plus)	4
		20 Year Level Term (Super / Std Plus)	5
		30 Year Level Term (Super / Std Plus)	7 8
		Classic UL with LPB Rider (Super/Std+) Classic UL with LPB Rider (Super/Std+)	° C
		Classic UL with LPB Rider (Super/Std+)	D
		Classic UL with LPB Rider (Super/Std+)	E
		Classic UL with LPB Rider (Super/Std+)	G
		Classic UL with LPB Rider (Super/Std+)	Н
		Classic UL with LPB Rider (Super/Std+)	P
		Classic UL with LPB Rider (Super/Std+)	R
		Classic UL with LPB Rider (Super/Std+)	S
SZME		10 Year Level Term	3
		15 Year Level Term	4 5
		20 Year Level Term 30 Year Level Term	5 7
		Classic UL with LPB Rider - to age 121	8
		Classic UL with LPB Rider - to age 90	C
		Classic UL with LPB Rider - to age 95	D
		Classic UL with LPB Rider - to age 100	E
		Classic UL with LPB Rider - to age 105	G
		Classic UL with LPB Rider - to age 110	Н
		Classic UL with LPB Rider - pay to 100	P
		Classic UL with LPB Rider - 20 pay	R

Product Code	Company Code	Product Name	Category
TFNA TIAA	TRAN TIAA	Classic UL with LPB Rider - 10 pay SI - Final Expense Insurance Annual Renewable Term Life Insurance 10-Year Level Term	S P 1 3
TIAP		15-Year Level Term 20-Year Level Term 30-Year Level Term Annual Renewable Term (Preferred Plus)	4 5 7 1
		10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus) 30-Year Level Term (Preferred Plus)	3 4 5 7
TINA		Annual Renewable Term Life (NY) 10-Year Level Term (NY) 15-Year Level Term (NY) 20-Year Level Term (NY)	1 3 4 5
TINP		30-Year Level Term (NY) Annual Renewable Term (Pref Plus / NY) 10-Year Level Term (Pref Plus / NY) 15-Year Level Term (Pref Plus / NY)	7 1 3 4
TLBA	TRAN	20-Year Level Term (Pref Plus / NY) 30-Year Level Term (Pref Plus / NY) Trendsetter LB 10	5 7 3
		Trendsetter LB 15 Trendsetter LB 20 Trendsetter LB 25 Trendsetter LB 30	4 5 6 7
TLBC		Trendsetter LB 10 (Choice/Std) Trendsetter LB 15 (Choice/Std) Trendsetter LB 20 (Choice/Std) Trendsetter LB 25 (Choice/Std)	3 4 5 6
TLBP		Trendsetter LB 30 (Choice/Std) Trendsetter LB 10 (250K+/P+/R+) Trendsetter LB 15 (250K+/P+/R+) Trendsetter LB 20 (250K+/P+/R+)	7 3 4 5
TLXA		Trendsetter LB 25 (250K+/P+/R+) Trendsetter LB 30 (250K+/P+/R+) SI - Trendsetter LB 10 (Std Express) SI - Trendsetter LB 15 (Std Express) SI - Trendsetter LB 20 (Std Express)	6 7 3 4 5
TOCA		SI - Trendsetter LB 25 (Std Express) SI - Trendsetter LB 30 (Std Express) Trendsetter Super YRT TransACE 2013 - No Lapse UL to 121	6 7 1 8
TOCP		Trendsetter Super YRT (Plus)	1 8
TONA		TransACE 2013 - No Lapse UL to 121 (P+) Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30	6 3 4 5 6 7

Product Code	Company Code	Product Name	Category
		Trendsetter Super 20 with ROP	K
		Trendsetter Super 30 with ROP	M
TONP		Trendsetter Super 10 (Preferred Plus)	3
		Trendsetter Super 15 (Preferred Plus)	4
		Trendsetter Super 20 (Preferred Plus)	5
		Trendsetter Super 25 (Preferred Plus)	6
		Trendsetter Super 30 (Preferred Plus)	7
		Trendsetter Super 20 (Preferred Plus)	K
		Trendsetter Super 30 (Preferred Plus)	M
TONS		Trendsetter Super 10 (Standard Plus)	3
		Trendsetter Super 15 (Standard Plus)	4
		Trendsetter Super 20 (Standard Plus)	5
		Trendsetter Super 25 (Standard Plus)	6
		Trendsetter Super 30 (Standard Plus)	7
		Trendsetter Super 20 (Standard Plus)	K
		Trendsetter Super 30 (Standard Plus)	M
TRAN		Immediate Solution (WL08)	8
		10 Pay Solution (WL08)	S
TRCA		Trendsetter Super YRT (MD)	1
		Trendsetter Super 10 (MD)	3
		Trendsetter Super 15 (MD)	4
		Trendsetter Super 20 (MD)	5
		Trendsetter Super 25 (MD)	6
		Trendsetter Super 30 (MD)	7
		Trendsetter Super 20 with ROP (MD)	K
		Trendsetter Super 30 with ROP (MD)	M
TRCP		Trendsetter Super YRT (Plus / MD)	1
		Trendsetter Super 10 (Preferred Plus/MD	) 3
		Trendsetter Super 15 (Preferred Plus/MD	
		Trendsetter Super 20 (Preferred Plus/MD	
		Trendsetter Super 25 (Preferred Plus/MD	
		Trendsetter Super 30 (Preferred Plus/MD	
		Trendsetter Super 20 (Preferred Plus/MD	
		Trendsetter Super 30 (Preferred Plus/MD	
TRCS		Trendsetter Super 10 (Standard Plus/MD)	3
		Trendsetter Super 15 (Standard Plus/MD)	4
		Trendsetter Super 20 (Standard Plus/MD)	5
		Trendsetter Super 25 (Standard Plus/MD	
		Trendsetter Super 30 (Standard Plus/MD	
		Trendsetter Super 20 (Standard Plus/MD)	K
		Trendsetter Super 30 (Standard Plus/MD	
TRCX		SI - Trendsetter Express 10 (Choice/Std	
		SI - Trendsetter Express 15 (Choice/Std	
		SI - Trendsetter Express 20 (Choice/Std	
		SI - Trendsetter Express 25 (Choice/Std	
		SI - Trendsetter Express 30 (Choice/Std	
TREP		Trendsetter Express 10 (250K+/P+/R+)	3
		Trendsetter Express 15 (250K+/P+/R+)	4
		Trendsetter Express 20 (250K+/P+/R+)	5
		Trendsetter Express 25 (250K+/P+/R+)	6
		Trendsetter Express 30 (250K+/P+/R+)	7

Product Code	Company Code	Product Name	Category
TREX		Trendsetter Express 10 (250K+) Trendsetter Express 15 (250K+) Trendsetter Express 20 (250K+) Trendsetter Express 25 (250K+) Trendsetter Express 30 (250K+)	3 4 5 6 7
TRTU	TRUS	TermNet 5-Year Term TermNet 10-Year Term TermNet 15-Year Term	2 3 4
TRXX	TRAN	SI - Trendsetter Express 10 (Std Exp) SI - Trendsetter Express 15 (Std Exp) SI- Trendsetter Express 20 (Std Exp) SI - Trendsetter Express 25 (Std Exp) SI - Trendsetter Express 30 (Std Exp)	3 4 5 6 7
TUNA		SI - Final Expense (NC,OR,IA,NV,UT)	P
TVNA		SI - Final Expense Insurance (WV)	P
TWNA		SI - Final Expense Insurance (WA)	P
TYNA	TRAF	SI - Final Expense Insurance	P
TYSA		Trendsetter Super YRT	1
		Trendsetter Super 10	3
		Trendsetter Super 15	4 5
		Trendsetter Super 20	6
		Trendsetter Super 25 Trendsetter Super 30	7
TYSP		Trendsetter Super YRT (Plus)	1
1151		Trendsetter Super 10 (Preferred Plus)	3
		Trendsetter Super 15 (Preferred Plus)	4
		Trendsetter Super 20 (Preferred Plus)	5
		Trendsetter Super 25 (Preferred Plus)	6
		Trendsetter Super 30 (Preferred Plus)	7
TYSS		Trendsetter Super 10 (Standard Plus)	3
		Trendsetter Super 15 (Standard Plus)	4
		Trendsetter Super 20 (Standard Plus)	5
		Trendsetter Super 25 (Standard Plus)	6
		Trendsetter Super 30 (Standard Plus)	7
UFHO	UTFA	SI - Express Issue Term 20	5
		SI - Express Issue Term 30	7
		SI - Express Issue Deluxe Whole Life	8
		Premier Term 20 (with ROP)	K
UFPO		SI - Express Issue Premier Whole Life	8
UFSO		SI - Provider Simplified Issue W/L	8
UNHO	UTHO	SI - Express Issue Deluxe Whole Life	8
UNLI	UNLA	Annual Renewable Term	1
UNPO	UTHO	SI - Express Issue Premier Whole Life	8
UNSO	TIMOM	SI - Provider Simplified Issue W/L	8
UTEP	UTOM	SI - Term Life Express - 15 Year	4
		SI - Term Life Express - 20 Year	5 7
		SI - Term Life Express - 30 Year SI - Term Life Express - 20 Year w/ROP	/ K
		SI - Term Life Express - 20 Year w/ROP SI - Term Life Express - 30 Year w/ROP	M
UTHE	UTHE	ART100 - Annual Renewable Term	м 1
0 1 1 1 1 1	011111	SI - Protector Whole Life	8
		DI IIOCCCOI WHOIC HIIC	O

Product Code	Company Code	Product Name	Category
UTHO	UTHO	SI - Express Issue Term 20 SI - Express Issue Term 30 Premier Term 20 (with ROP)	5 7 K
UTOM UTPP	UTOM	SI - Living Promise Whole Life Insurance Term Life Answers 10 Term Life Answers 15 Term Life Answers 20 Term Life Answers 30	P 3 4 5 7
		Guaranteed Universal Life - to 120 Guaranteed Universal Life - to 90 Guaranteed Universal Life - to 95 Guaranteed Universal Life - to 100	8 C D E
UTPQ		Guaranteed Universal Life - to 105 Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus) Term Life Answers 30 (Plus)	G 3 4 5 7
		Guaranteed Universal Life to 120 (Plus) Guaranteed Universal Life - to 90 (Plus) Guaranteed Universal Life - to 95 (Plus) Guaranteed Universal Life - to 100 (Plus) Guaranteed Universal Life - to 105 (Plus)	) C ) D E
UTVP UTVQ		Term Life Answers 30 (MD) Term Life Answers 30 (Plus/MD)	7 7
UTWM WESP	WEST	SI - Living Promise Whole Life (WA) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus) 30-Year Level Term (Preferred Plus)	P 3 4 5 7
WESS		Return of Premium 20-Year (Pfd Plus)  10-Year Level Term (Super Preferred)  15-Year Level Term (Super Preferred)  20-Year Level Term (Super Preferred)  30-Year Level Term (Super Preferred)	K 3 4 5 7
WEST		Return of Premium 20-Year (Super Pfd)  10-Year Guaranteed Level Term  15-Year Guaranteed Level Term  20-Year Guaranteed Level Term  30-Year Guaranteed Level Term  Return of Premium Term - 20-Year	K 3 4 5 7 K
WILP	WILP	Life Value Term 20 (Plus)  Life Step UL - pay to age 121 (Plus)  Life Step UL - to age 95 (Plus)  Life Step UL - to age 100 (Plus)  Life Step UL - to age 105 (Plus)  Life Step UL - to age 110 (Plus)  Life Step UL - to age 110 (Plus)  Life Step UL - Single Pay (Plus)  Life Step UL - pay to age 100 (Plus)  Life Step UL - Pay to 65 (Plus)  Life Step UL - 20 Pay (Plus)  Life Step UL - 10 Pay (Plus)	1 8 D E G H O P Q R S

Product Code	Company Code	Product Name	Category
WILR		Life Value Term 20	1
		Life Step UL - pay to age 121	8
		Life Step UL - to age 95	D
		Life Step UL - to age 100	E
		Life Step UL - to age 105	G
		Life Step UL - to age 110	Н
		Life Step UL - Single Pay	0
		Life Step UL - pay to age 100	Р
		Life Step UL - Pay to 65	Q
		Life Step UL - 20 Pay	R
NOI D		Life Step UL - 10 Pay	S
WOLP		Life Value Term 30 (Plus) OPTerm 10 (Plus)	1 3
		OPTerm 15 (Plus)	3 4
		OPTerm 20 (Plus)	5
		OPTerm 30 (Plus)	7
WOLR		Life Value Term 30	1
		OpTerm 10	3
		OPTerm 15	4
		OPTerm 20	5
		OPTerm 30	7
WOLS		Life Value Term 30 (Pfd)	1
WOMA	WOMA	Ten Year Renewable and Convertible Term	3
		Twenty Year Convertible Term	5
WOMP		Ten Year R & C Term (Preferred Plus)	3
		Twenty Year Convertible Term (Pfd Plus)	
WTSP	WEST	eTerm 20 - Level Term (Preferred Plus)	5
WTSS		eTerm 30 - Level Term (Preferred Plus) eTerm 20 - Level Term (Super Preferred)	7 5
MIDD		eTerm 30 - Level Term (Super Preferred)	
WTST		eTerm 20 - Guaranteed Level Term	5
WIOI		eTerm 30 - Guaranteed Level Term	7
WUNN	WILP	Life Choice UL - pay to age 121 (Plus)	8
		Life Choice UL - to age 95 (Plus)	D
		Life Choice UL - to age 100 (Plus)	E
		Life Choice UL - to age 105 (Plus)	G
		Life Choice UL - to age 110 (Plus)	Н
		Life Choice UL - Single Pay (Plus)	0
		Life Choice UL - pay to age 100 (Plus)	P
		Life Choice UL - Pay to 65 (Plus)	Q
		Life Choice UL - 20 Pay (Plus)	R
MIINC		Life Choice UL - 10 Pay (Plus)	S
WUNS		Life Choice UL - pay to age 121	8 D
		Life Choice UL - to age 95 Life Choice UL - to age 100	E
		Life Choice UL - to age 100	G
		Life Choice UL - to age 110	Н
		Life Choice UL - Single Pay	0
		Life Choice UL - pay to age 100	P
		Life Choice UL - Pay to 65	Q
		Life Choice UL - 20 Pay	R

Product Code	Company Code	Product Name	Category
		Life Choice UL - 10 Pay	S
ZURI	ZURI	Zurich Term 10	3
		Zurich Term 15	4
		Zurich Term 20	5
ZURP		Zurich Term 10 (Pfd Best / Std Plus)	3
		Zurich Term 15 (Pfd Best / Std Plus)	4
		Zurich Term 20 (Pfd Best / Std Plus)	5
ZUYI	ZURY	Zurich Term 10	3
		Zurich Term 15	4
		Zurich Term 20	5
ZUYP		Zurich Term 10 (Pfd Best / Std Plus)	3
		Zurich Term 15 (Pfd Best / Std Plus)	4
		Zurich Term 20 (Pfd Best / Std Plus)	5