|      | Company/Product List                    | Category |
|------|---|----------|
|      | AAA Life Insurance Company              |          |
| AAAL | 10 Year Level Term                      | 3        |
| AAAP | 10 Year Level Term (Super Pfd/Std Plus) | 3        |
| AAAL | 15 Year Level Term                      | 4        |
| AAAP | 15 Year Level Term (Super Pfd/Std Plus) | 4        |
| AAAL | 20 Year Level Term                      | 5        |
| AAAP | 20 Year Level Term (Super Pfd/Std Plus) | 5        |
| AAAL | 25 Year Level Term                      | 6        |
| AAAP | 25 Year Level Term (Super Pfd/Std Plus) | 6        |
| AAAL | 30 Year Level Term                      | 7        |
| AAAP | 30 Year Level Term (Super Pfd/Std Plus) | 7        |
| AAAL | 15 Year Level Term (with ROP)           | J        |
| AAAP | 15 Year Level Term (Super Pfd/Std Plus) | J        |
| AAAL | 20 Year Level Term (with ROP)           | K        |
| AAAP | 20 Year Level Term (Super Pfd/Std Plus) | K        |
| AAAL | 25 Year Level Term (with ROP)           | L        |
| AAAP | 25 Year Level Term (Super Pfd/Std Plus) | L        |
| AAAL | 30 Year Level Term (with ROP)           | M        |
| AAAP | 30 Year Level Term (Super Pfd/Std Plus) | M        |

F

F

ABPE

ABPP

#### Company/Product List Category Allstate Life Insurance Co of New York 3 AYGL TrueTerm (2012) - 10 Year 3 TrueTerm - 10 Year (P+ Elite, R+ Select) AYGM 4 AYGL TrueTerm (2012) - 15 Year TrueTerm - 15 Year (P+ Elite, R+ Select) 4 AYGM 5 AYGL TrueTerm (2012) - 20 Year TrueTerm - 20 Year (P+ Elite, R+ Select) 5 AYGM 6 TrueTerm (2012) - 25 Year AYGL AYGM TrueTerm - 25 Year (P+ Elite, R+ Select) 6 7 TrueTerm (2012) - 30 Year AYGL 7 AYGM TrueTerm - 30 Year (P+ Elite, R+ Select) Τ AYGL TrueTerm (2012) - level to age 65 AYGM TrueTerm - to 65 (P+ Elite, R+ Select) Т TrueTerm (2012) - level to age 70 U AYGL IJ AYGM TrueTerm - to 70 (P+ Elite, R+ Select) TrueTerm (2012) - level to age 75 V AYGL V AYGM TrueTerm - to 75 (P+ Elite, R+ Select) TrueTerm (2012) - 11 Year F ABTE F ABTP TrueTerm - 11 Year (P+ Elite, R+ Select) ABBE TrueTerm (2012) - 12 Year F TrueTerm - 12 Year (P+ Elite, R+ Select) F ABBP F ABCE TrueTerm (2012) - 13 Year F ABCP TrueTerm - 13 Year (P+ Elite, R+ Select) F ABDE TrueTerm (2012) - 14 Year TrueTerm - 14 Year (P+ Elite, R+ Select) F ABDP F TrueTerm (2012) - 16 Year ABEE TrueTerm - 16 Year (P+ Elite, R+ Select) F ABEP F TrueTerm (2012) - 17 Year ABFE ABFP TrueTerm - 17 Year (P+ Elite, R+ Select) F ABGE TrueTerm (2012) - 18 Year F TrueTerm - 18 Year (P+ Elite, R+ Select) ABGP F F ABHE TrueTerm (2012) - 19 Year ABHP TrueTerm - 19 Year (P+ Elite, R+ Select) F F ABIE TrueTerm (2012) - 21 Year TrueTerm - 21 Year (P+ Elite, R+ Select) F ABIP TrueTerm (2012) - 22 Year F ABJE F ABJP TrueTerm - 22 Year (P+ Elite, R+ Select) TrueTerm (2012) - 23 Year F ABKE F ABKP TrueTerm - 23 Year (P+ Elite, R+ Select) TrueTerm (2012) - 24 Year ABLE F F ABLP TrueTerm - 24 Year (P+ Elite, R+ Select) F ABME TrueTerm (2012) - 26 Year F ABMP TrueTerm - 26 Year (P+ Elite, R+ Select) F ABNE TrueTerm (2012) - 27 Year TrueTerm - 27 Year (P+ Elite, R+ Select) F ABNP F ABOE TrueTerm (2012) - 28 Year TrueTerm - 28 Year (P+ Elite, R+ Select) F ABOP

TrueTerm (2012) - 29 Year

TrueTerm - 29 Year (P+ Elite, R+ Select)

|      | Company/Product List                     | Category |
|------|--|----------|
|      | American-Amicable Life Insurance of TX   |          |
| AMAM | SI - Easy Term 10                        | 3        |
| AMAM | SI - Easy Term 20                        | 5        |
| AMAM | SI - Easy Term 30                        | 7        |
| AMAM | SI - Easy Term 20 w/ROP (06-9691)        | K        |
| AMBM | SI - Easy Term 20 w/ROP (07-9734)        | K        |
| AMAM | SI - Easy Term 30 w/ROP (06-9691)        | M        |
| AMBM | SI - Easy Term 30 w/ROP (07-9734)        | M        |
| AMAM | SI - Golden Solution Final Expense       | P        |
| AMBM | SI - Family Solution Final Expense       | P        |
|      |  |          |
|      | American Continental Insurance Company   |          |
| AMCN | SI - Final Expense - Level Benefit Plan  | 8        |
|      | American Memorial Life Insurance Company |          |
| AMEM | SI - Noble Tradition Final Expense       | P        |
| AMEN | 51 - Nobie Iladicion Final Expense       | r        |
|      | American Fidelity Assurance Company      |          |
| AMFI | T2 EZ 20 Year                            | 5        |
| AMFI | T2 EZ 25 Year                            | 6        |
| AMFI | T2 EZ 30 Year                            | 7        |
|      |  |          |

|              | Amorican Conoral Life Ingurance Company                                   |        |
|--------------|---|--------|
| 7 TD C       | American General Life Insurance Company Select-a-Term - 10 Year           | 3      |
| ATRG<br>ATRH | Select-a-Term - 10 Year (Plus)  | 3      |
|              |   | 4      |
| ATRG<br>ATRH | Select-a-Term - 15 Year<br>Select-a-Term - 15 Year (Plus)                 | 4      |
| ATRG         | Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year                    | 5      |
| ATRH         | Select-a-Term - 20 Year (Plus)  | 5      |
| ATRG         | Select-a-Term - 25 Year   | 6      |
| ATRH         | Select-a-Term - 25 Year (Plus)  | 6      |
| ATRG         | Select-a-Term - 30 Year   | 7      |
| ATRH         | Select-a-Term - 30 Year (Plus)  | 7      |
| ATRG         | Select-a-Term - Level to 65   | T      |
| ATRH         | Select-a-Term - Level to 65 (Plus)  | T      |
| ATRG         | Select-a-Term - Level to 70   | U      |
| ATRH         | Select-a-Term - Level to 70 (Plus)  | U      |
| ATRG         | Select-a-Term - Level to 75   | V      |
| ATRH         | Select-a-Term - Level to 75 Select-a-Term - Level to 75 (Plus)            | V      |
| AURG         | Secure Lifetime GUL II - to age 90  | v<br>C |
| AURH         | Secure Lifetime GUL II - to age 90  Secure Lifetime GUL II - to 90 (Plus) | C      |
| AURG         | Secure Lifetime GUL II - to age 95  | D      |
| AURH         | Secure Lifetime GUL II - to age 95  Secure Lifetime GUL II - to 95 (Plus) | D      |
| AURG         | Secure Lifetime GUL II - to age 100                                       | E      |
| AURH         | Secure Lifetime GUL II - to 100 (Plus)                                    | E      |
| AGBG         | Select-a-Term - 16 Year   | F      |
| AGBH         | Select-a-Term - 16 Year (Plus)  | F      |
| AGCG         | Select-a-Term - 10 Tear (Flus)  | F      |
| AGCH         | Select-a-Term - 17 Year (Plus)  | F      |
| AGDG         | Select-a-Term - 18 Year   | F      |
| AGDH         | Select a Term - 10 Tear<br>Select-a-Term - 18 Year (Plus)                 | F      |
| AGEG         | Select-a-Term - 19 Year   | F      |
| AGEH         | Select-a-Term - 19 Year (Plus)  | F      |
| AGFG         | Select-a-Term - 21 Year   | F      |
| AGFH         | Select-a-Term - 21 Year (Plus)  | F      |
| AGGG         | Select-a-Term - 22 Year   | F      |
| AGGH         | Select-a-Term - 22 Year (Plus)  | F      |
| AGHG         | Select-a-Term - 23 Year   | F      |
| AGHH         | Select-a-Term - 23 Year (Plus)  | F      |
| AGIG         | Select-a-Term - 24 Year   | F      |
| AGIH         | Select-a-Term - 24 Year (Plus)  | F      |
| AGJG         | Select-a-Term - 26 Year   | F      |
| AGJH         | Select-a-Term - 26 Year (Plus)  | F      |
| AGKG         | Select-a-Term - 27 Year   | F      |
| AGKH         | Select-a-Term - 27 Year (Plus)  | F      |
| AGLG         | Select-a-Term - 28 Year   | F      |
| AGLH         | Select-a-Term - 28 Year (Plus)  | F      |
| AGMG         | Select-a-Term - 29 Year   | F      |
| AGMH         | Select-a-Term - 29 Year (Plus)  | F      |
| AGLS         | Select-a-Term 10 (Special)  | F      |
| AGMS         | Select-a-Term 15 (Special)  | F      |
| AGNS         | Select-a-Term 20 (Special)  | F      |
|              | (00000000000000000000000000000000000000                                   | -      |

|      | American General Life Insurance Company  |   |
|------|--|---|
| AGOS | Select-a-Term 25 (Special)               | F |
| AGPS | Select-a-Term 30 (Special)               | F |
| ARTG | ROP Select-a-Term - 20 Year              | K |
| ARTH | ROP Select-a-Term - 20 Year (Plus)       | K |
| ARTG | ROP Select-a-Term - 25 Year              | L |
| ARTH | ROP Select-a-Term - 25 Year (Plus)       | L |
| ARTG | ROP Select-a-Term - 30 Year              | M |
| ARTH | ROP Select-a-Term - 30 Year (Plus)       | M |
| ARTG | ROP Select-a-Term - Level to 65          | M |
| ARTH | ROP Select-a-Term - Level to 65 (Plus)   | M |
| ARTG | ROP Select-a-Term - Level to 70          | X |
| ARTH | ROP Select-a-Term - Level to 70 (Plus)   | X |
| ARTG | ROP Select-a-Term - Level to 75          | Y |
| ARTH | ROP Select-a-Term - Level to 75 (Plus)   | Y |
| AURG | Secure Lifetime GUL II - to age 121      | 8 |
| AURH | Secure Lifetime GUL II - to 121 (Plus)   | 8 |
| AURG | Secure Lifetime GUL II - Pay to 65       | Q |
| AURH | Secure Lifetime GUL II - Pay to 65(Plus) | Q |
| AURG | Secure Lifetime GUL II - 10 Pay          | S |
| AURH | Secure Lifetime GUL II - 10 Pay (Plus)   | S |
| AURG | Secure Lifetime GUL II - Single Pay      | 0 |
| AURH | Secure Lifetime GUL II - Single (Plus)   | 0 |

Category

F F

F

Ν

Ν

Ν

Ν

Ν

Ν

Ν

Ν

Ν

Ν

Ν

Ν

Ν

Ν

Ν

Ν

Ν

Ν

Ν

Ν

1

### Company/Product List American General Life Insurance Company ATRS ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 25 Year ATSS (Special) ATTS ROP Select-a-Term - 30 Year (Special) ROP Select-a-Term - 21 Year ATFG ROP Select-a-Term - 21 Year (Plus) Ν ATFH ATGG ROP Select-a-Term - 22 Year ROP Select-a-Term - 22 Year ATGH (Plus) ATHG ROP Select-a-Term - 23 Year ROP Select-a-Term - 23 Year ATHH (Plus) ATIG ROP Select-a-Term - 24 Year ATIH ROP Select-a-Term - 24 Year (Plus) ATJG ROP Select-a-Term - 26 Year Ν ROP Select-a-Term - 26 Year ATJH (Plus) ATKG ROP Select-a-Term - 27 Year ROP Select-a-Term - 27 Year ATKH (Plus) ATLG ROP Select-a-Term - 28 Year Ν ROP Select-a-Term - 28 Year (Plus) ATLH ATMG ROP Select-a-Term - 29 Year ATMH ROP Select-a-Term - 29 Year (Plus) ATNG ROP Select-a-Term - 31 Year Ν ATNH ROP Select-a-Term - 31 Year (Plus) Ν ROP Select-a-Term - 32 Year ATOG ATOH ROP Select-a-Term - 32 Year (Plus) ROP Select-a-Term - 33 Year ATPG ROP Select-a-Term - 33 Year ATPH (Plus) Ν ROP Select-a-Term - 34 Year ATQG ROP Select-a-Term - 34 Year ATQH (Plus) ATRG ROP Select-a-Term - 35 Year ATRH ROP Select-a-Term - 35 Year (Plus)

The American Home Life Insurance Company

ART - Annual Renewable Term

AMEH

Ρ

April 9, 2014

|      | Company/Product List                     | Category |
|------|--|----------|
|      | American National Insurance Company      |          |
| AMXN | ANICO Signature Term Express ART         | 1        |
| AMNT | ANICO Signature Term ART                 | 1        |
| AMNS | ANICO Signature Term ART (smoker)        | 1        |
| AMNP | ANICO Signature Term ART (Plus)          | 1        |
| AMXN | ANICO Signature Term Express 10          | 3        |
| AMNT | ANICO Signature Term 10                  | 3        |
| AMNP | ANICO Signature Term 10 (Plus)           | 3        |
| AMSN | ANICO Signature Simplified Issue Term 10 | 3        |
| AMXN | ANICO Signature Term Express 15          | 4        |
| AMNT | ANICO Signature Term 15                  | 4        |
| AMNP | ANICO Signature Term 15 (Plus)           | 4        |
| AMXN | ANICO Signature Term Express 20          | 5        |
| AMNT | ANICO Signature Term 20                  | 5        |
| AMNP | ANICO Signature Term 20 (Plus)           | 5        |
| AMSN | ANICO Signature Simplified Issue Term 20 | 5        |
| AMXN | ANICO Signature Term Express 30          | 7        |
| AMNT | ANICO Signature Term 30                  | 7        |
| AMNP | ANICO Signature Term 30 (Plus)           | 7        |
| AMSN | ANICO Signature Simplified Issue Term 30 | 7        |
|      |  |          |
|      | American National Life Ins Company of NY | 4        |
| AYTN | ANICO Signature Term Express ART         | 1        |
| AYNT | ANICO Signature Term ART                 | 1        |
| AYNS | ANICO Signature Term ART (smoker)        | 1        |
| AYNP | ANICO Signature Term ART (Plus)          | 1        |
| AYTN | ANICO Signature Term Express 10          | 3        |
| AYNT | ANICO Signature Term 10                  | 3        |
| AYNP | ANICO Signature Term 10 (Plus)           | 3        |
| AYSN | ANICO Signature Simplified Issue Term 10 | 3        |
| AYTN | ANICO Signature Term Express 15          | 4        |
| AYNT | ANICO Signature Term 15                  | 4        |
| AYNP | ANICO Signature Term 15 (Plus)           | 4        |
| AYTN | ANICO Signature Term Express 20          | 5        |
| AYNT | ANICO Signature Term 20                  | 5        |
| AYNP | ANICO Signature Term 20 (Plus)           | 5        |
| AYSN | ANICO Signature Simplified Issue Term 20 | 5        |
| AYTN | ANICO Signature Term Express 30          | 7        |
| AYNT | ANICO Signature Term 30                  | 7        |
| AYNP | ANICO Signature Term 30 (Plus)           | 7        |
| AYSN | ANICO Signature Simplified Issue Term 30 | 7        |
|      | American Progressive Life & Health of NY |          |
| AMDD | OT Contain Published Tibe Town Deposit   | D        |

SI - Senior Tribute Life - Level Benefit

AMPR

|   | Company/Product List   | Category   |
|---|--|--|
| AMUN AMUS AMUN AMUS AMUN AMUS AMUN AMUS AMUN AMUS           | American United Life Insurance Company American Protector Plus - LTP 10/10 LTP 10/10 (P+ Elite / R+ Preferred) American Protector Plus - LTP 15/15 LTP 15/15 (P+ Elite / R+ Preferred) American Protector Plus - LTP 20/20 LTP 20/20 (P+ Elite / R+ Preferred) American Protector Plus - LTP 30/30 LTP 30/30 (P+ Elite / R+ Preferred)   | 3<br>3<br>4<br>4<br>5<br>5<br>7<br>7                     |
| ARMT ARXT ARMT ARXT ARMT ARXT ARXT ARMT ARMT ARMT           | Americo Financial Life and Annuity Ins. Home Mortgage Series 100 - 15/15 year Home Mortgage Series 100 - 20/20 year Home Mortgage Series 100 - 20/5 year Home Mortgage Series 100 - 25/25 year Home Mortgage Series 100 - 25/25 year Home Mortgage Series 100 - 25/5 year Home Mortgage Series 100 - 30/30 year Home Mortgage Series 100 - 30/5 year SI - Ultra Protector I                                    | 4<br>4<br>5<br>5<br>6<br>6<br>7<br>7<br>8                |
| AMTL AMTP AMTL AMTP AMTL AMTP AMIL AMIP AMIL AMIP AMTL AMTP | Ameritas Life Insurance Corp Keystone Term 1 Keystone Term 1 (P+ / R+ Select) Keystone Term 10 Keystone Term 10 (P+ / R+ Select) Keystone Term 15 Keystone Term 15 (P+ / R+ Select) Keystone Term 15 (CA, IN, OR, PA) Keystone Term 15 (P+/R+) (CA, IN, PA&OR) Keystone Term 20 Keystone Term 20 (P+ / R+ Select) Keystone Term 20 (CA, IN, OR, PA) Keystone Term 20 (P+/R+) (CA, IN, OR, PA) Keystone Term 30 | 1<br>1<br>3<br>3<br>4<br>4<br>4<br>4<br>5<br>5<br>5<br>5 |
| AMTP<br>AMIL<br>AMIP  | Keystone Term 30 (P+ / R+ Select) Keystone Term 30 (CA, IN, OR, PA) Keystone Term 30 (P+/R+) (CA, IN, PA, OR)  | 7<br>7<br>7  |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | Ameritas Life Insurance Corp of New York |          |
| AMYL | Keystone Term 1                          | 1        |
| AMYP | Keystone Term 1 (P+ / R+ Select)         | 1        |
| AMYL | Keystone Term 10                         | 3        |
| AMYP | Keystone Term 10 (P+ / R+ Select)        | 3        |
| AMYL | Keystone Term 15                         | 4        |
| AMYP | Keystone Term 15 (P+ / R+ Select)        | 4        |
| AMYL | Keystone Term 20                         | 5        |
| AMYP | Keystone Term 20 (P+ / R+ Select)        | 5        |
| AMYL | Keystone Term 30                         | 7<br>7   |
| AMYP | Keystone Term 30 (P+ / R+ Select)        | /        |
|      | Assurity Life Insurance Company          |          |
| ASSU | Term 350 Plus - 10-year Term             | 3        |
| ASSP | Term 350 Plus - 10-year Term (Pfd Plus)  | 3        |
| ASWU | Term 350 Plus - 10-year Term (WA)        | 3        |
| ASWP | Term 350 Plus - 10-year Term (Plus/WA)   | 3        |
| ASTU | SI - Non Med Term 350 - 10 Year Level    | 3        |
| ASTP | SI - Non Med Term 350 - 10 (Select+)     | 3        |
| ASSU | Term 350 Plus - 15-year Term             | 4        |
| ASSP | Term 350 Plus - 15-year Term (Pfd Plus)  | 4        |
| ASWU | Term 350 Plus - 15-year Term (WA)        | 4        |
| ASWP | Term 350 Plus - 15-year Term (Plus/WA)   | 4        |
| ASTU | SI - Non Med Term 350 - 15 Year Level    | 4        |
| ASTP | SI - Non Med Term 350 - 15 (Select+)     | 4        |
| ASSU | Term 350 Plus - 20-year Term             | 5        |
| ASSP | Term 350 Plus - 20-year Term (Pfd Plus)  | 5        |
| ASWU | Term 350 Plus - 20-year Term (WA)        | 5        |
| ASWP | Term 350 Plus - 20-year Term (Plus/WA)   | 5        |
| ASTU | SI - Non Med Term 350 - 20 Year Level    | 5        |
| ASTP | SI - Non Med Term 350 - 20 (Select+)     | 5        |
| ASSU | Term 350 Plus - 30-year Term             | 7        |
| ASSP | Term 350 Plus - 30-year Term (Pfd Plus)  | 7        |
| ASWU | Term 350 Plus - 30-year Term (WA)        | 7        |
| ASWP | Term 350 Plus - 30-year Term (Plus/WA)   | 7        |
| ASTU | SI - Non Med Term 350 - 30 Year Level    | 7        |
| ASTP | SI - Non Med Term 350 - 30 (Select+)     | 7        |
| ASUU | SI - Non Med Term 350 - 30 Level (WA)    | 7        |
| ASUP | SI - Non Med Term 350 - 30 (Select+/WA)  | 7        |
| ASSU | Term 350 Plus - 20-year Term w/ROP       | K        |
| ASSP | Term 350 Plus - 20-year Term w/ROP (P+)  | K        |
| ASTU | SI - Non Med Term 350 - 20 Year w/ROP    | K        |
| ASTP | SI - Non Med Term 350 - 20 w/ROP (Slct+) | K        |
| ASSU | Term 350 Plus - 30-year Term w/ROP       | M        |
| ASSP | Term 350 Plus - 30-year Term w/ROP (P+)  | M        |
| ASTU | SI - Non Med Term 350 - 30 Year w/ROP    | M        |
| ASTP | SI - Non Med Term 350 - 30 w/ROP (Slct+) | М        |
| ASSU | SI - Level Benefit W/L                   | 8        |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | Aurora National Life Assurance Company   |          |
| AURO | 10-Year Term                             | 3        |
| AUOP | 10-Year Term (issue ages 71-75)          | 3        |
|      | Aviva Life and Annuity Company           |          |
| AVTV | Annual Renewal Term 01-2010              | 1        |
| AVTP | Annual Renewal Term (Premier/Standard+)  | 1        |
| AVTV | 10 Year Term 01-2010                     | 3        |
| AVTP | 10 Year Term (Premier P+ / Standard+ R+) | 3        |
| AVTV | 20 Year Term 01-2010                     | 5        |
| AVTP | 20 Year (Premier P+ / Standard+ R+)      | 5        |
| AVTV | 30 Year Term 01-2010                     | 7        |
| AVTP | 30 Year Term (Premier P+ / Standard+ R+) | 7        |
| AVWV | 30 Year Term 01-2010 (WA)                | 7        |
| AVWP | 30 Year Term (Premier P+ / Std+ R+ / WA) | 7        |
| AVIV | Advantage Builder Series IV w/NLG        | 8        |
| AVIP | Advantage Builder Series IV w/NLG (P+)   | 8        |
| AVIV | Advantage Builder Series IV - Pay to 100 | P        |
| AVIP | Advantage Builder IV - Pay to 100 (P+)   | P        |
| AVIV | Advantage Builder IV - Pay to 65         | Q        |
| AVIP | Advantage Builder - Pay to 65 (P+)       | Q        |
| AVIV | Advantage Builder IV - 20 Pay            | R        |
| AVIP | Advantage Builder - 20 Pay (P+)          | R        |
| AVIV | Advantage Builder IV - 10 Pay            | S        |
| AVIP | Advantage Builder - 10 Pay (P+)          | S        |
| AVIV | Advantage Builder IV - Single Pay        | 0        |
| AVIP | Advantage Builder - Single Pay (P+)      | 0        |
|      | Aviva Life and Annuity of New York       |          |
| AVZV | Annual Renewal Term 01-2010              | 1        |
| AVZP | Annual Renewal Term (Premier/Standard+)  | 1        |
| AVZV | Term 10 01-2010                          | 3        |
| AVZP | Term 10 (Premier P+ / Standard+ R+)      | 3        |
| AVZV | Term 20 01-2010                          | 5        |
| AVZP | Term 20 (Premier P+ / Standard+ R+)      | 5        |
| AVZV | Term 30 01-2010                          | 7        |

AVZP Term 30 (Premier P+ / Standard+ R+)

|      | Company/Product List                     | Category |
|------|--|----------|
|      | AXA Equitable Life Insurance Company     |          |
| AXZA | Annual Renewable Term (151X)             | 1        |
| AXZP | Annual Renewable Term (Elite/Plus / 151) | 1        |
| AXYA | Annual Renewable Term (151X) w/10%       | 1        |
| AXYP | Annual Renewable Term (Elite/+/151/10%)  | 1        |
| AXTO | TermOne (SM) - One Year Non-Renewable    | 1        |
| AXZA | Equitable Term 10 (151X)                 | 3        |
| AXZP | Equitable Term 10 (Elite/Plus / 151X)    | 3        |
| AXZA | Equitable Term 15 (151X)                 | 4        |
| AXZP | Equitable Term 15 (Elite/Plus / 151X)    | 4        |
| AXZA | Equitable Term 20 (151X)                 | 5        |
| AXZP | Equitable Term 20 (Elite/Plus / 151X)    | 5        |
|      | Baltimore Life Insurance Company         |          |
| BALT | Secure Solutions Protector - 10 Year     | 3        |
| BALP | Secure Solutions Protector - 10 (Plus)   | 3        |
| BALT | Secure Solutions Protector - 15 Year     | 4        |
| BALP | Secure Solutions Protector - 15 (Plus)   | 4        |
| BALT | Secure Solutions Protector - 20 Year     | 5        |
| BALP | Secure Solutions Protector - 20 (Plus)   | 5        |
| BALT | Secure Solutions Protector - 30 Year     | 7        |
| BALP | Secure Solutions Protector - 30 (Plus)   | 7        |
| BASG | SI - Silver Guard I - Whole Life         | 8        |
| BALT | Secure Solutions - Whole Life (pay 100)  | P        |
| BALT | Secure Solutions - Whole Life (20 pay)   | R        |
| BASG | SI - Silver Guard I - 10 Pay Whole Life  | S        |
|      | Bankers Fidelity Life Insurance Company  |          |
| BANK | SI- Senior Security Standard Whole Life  | 8        |
| BAPF | SI- Senior Security Preferred Whole Life | 8        |

#### Company/Product List Category Banner Life Insurance Company BANS Life Value Term 20 1 Life Value Term 20 1 BANN (Plus) 1 BONS Life Value Term 30 BONP Life Value Term 30 1 (Pfd) 1 Life Value Term 30 (Plus) BONN OPTerm 10 - 10 Year Term 3 BONS OPTerm 10 - 10 Year Term 3 BONN (Plus) 4 BONS OPTerm 15 - 15 Year Term 4 OPTerm 15 - 15 Year Term (Plus) BONN 5 BONS OPTerm 20 - 20 Year Term 5 OPTerm 20 - 20 Year Term (Plus) BONN 7 BONS OPTerm 30 - 30 Year Term OPTerm 30 - 30 Year Term (Plus) 7 BONN D Life Choice UL - to age 95 BUNS BUNN Life Choice UL - to age 95 (Plus) D D Life Step UL - to age 95 BANS BANN Life Step UL - to age 95 (Plus) D BUNS Life Choice UL - to age 100 Ε BUNN Life Choice UL - to age 100 (Plus) Ε Ε BANS Life Step UL - to age 100 Ε BANN Life Step UL - to age 100 (Plus) G Life Choice UL - to age 105 BUNS G BUNN Life Choice UL - to age 105 (Plus) Life Step UL - to age 105 G BANS G BANN Life Step UL - to age 105 (Plus) Life Choice UL - to age 110 Η BUNS BUNN Life Choice UL - to age 110 (Plus) Η BANS Life Step UL - to age 110 Η BANN Life Step UL - to age 110 (Plus) Η 8 BUNS Life Choice UL - pay to age 121 8 BUNN Life Choice UL - pay to age 121 (Plus) 8 BANS Life Step UL - pay to age 121 Life Step UL - pay to age 121 8 BANN (Plus) Ρ BUNS Life Choice UL - pay to age 100 BUNN Life Choice UL - pay to age 100 (Plus) Ρ Ρ BANS Life Step UL - pay to age 100 BANN Life Step UL - pay to age 100 (Plus) Ρ Q BUNS Life Choice UL - Pay to 65 BUNN Life Choice UL - Pay to 65 (Plus) Q Q BANS Life Step UL - Pay to 65 Q BANN Life Step UL - Pay to 65 (Plus) R Life Choice UL - 20 Pay BUNS R BUNN Life Choice UL - 20 Pav (Plus) Life Step UL - 20 Pay R BANS R Life Step UL - 20 Pay (Plus) BANN Life Choice UL - 10 Pay S BUNS S BUNN Life Choice UL - 10 Pay (Plus) BANS Life Step UL - 10 Pay S BANN Life Step UL - 10 Pay (Plus) S

|   | Company/Product List  | Category                                       |
|---|---|--|
| BUNS<br>BUNN<br>BANS<br>BANN                      | Banner Life Insurance Company Life Choice UL - Single Pay Life Choice UL - Single Pay (Plus) Life Step UL - Single Pay Life Step UL - Single Pay (Plus)   | O<br>O<br>O                                    |
| BOET<br>BOWT                                      | Boston Mutual Life Insurance Company<br>Legacy Life Express (endowment at 98)<br>Legacy Life Express (endowment at 98)  | P<br>P   |
| CAPI<br>CAPI<br>CAPI<br>CAPI<br>CAPI              | SI - Med Free Term - 30 Year  | 3<br>4<br>5<br>7<br>8                          |
| CETN CETP CETN CETP CETN CETP CETN CETP CETN CETP | Centrian Life Insurance T-10/10 - 10 Year Term (NEW) T-10/10 - 10 Year (P+ / R+) (NEW) T-15/15 - 15 Year Term (NEW) T-15/15 - 15 Year (P+ / R+) (NEW) T-20/20 - 20 Year Term (NEW) T-20/20 - 20 Year Term (NEW) T-25/25 - 25 Year Term (NEW) T-25/25 - 25 Year (P+ / R+) (NEW) T-30/30 - 30 Year Term (NEW) T-30/30 - 30 Year (P+ / R+) (NEW) | 3<br>3<br>4<br>4<br>5<br>5<br>6<br>6<br>7<br>7 |

|      | Company/Product List                    | Category |
|------|---|----------|
|      | Cincinnati Life Insurance Company       |          |
| CINN | LifeHorizons Termsetter 10              | 3        |
| CINP | LifeHorizons Termsetter 10 (Sup/Sel)    | 3        |
| CINN | LifeHorizons Termsetter 15              | 4        |
| CINP | LifeHorizons Termsetter 15 (Sup/Sel)    | 4        |
| CINN | LifeHorizons Termsetter 20              | 5        |
| CINP | LifeHorizons Termsetter 20 (Sup/Sel)    | 5        |
| CINN | LifeHorizons Termsetter 25              | 6        |
| CINP | LifeHorizons Termsetter 25 (Sup/Sel)    | 6        |
| CINN | LifeHorizons Termsetter 30              | 7        |
| CINP | LifeHorizons Termsetter 30 (Sup/Sel)    | 7        |
| CINN | Termsetter ROP 20 Year                  | K        |
| CINP | Termsetter ROP 20 Year (Sup/Sel)        | K        |
| CINN | Termsetter ROP 25 Year (w/ROP)          | L        |
| CINP | Termsetter ROP 25 Year (Sup/Sel)        | L        |
| CINN | Termsetter ROP 30 Year (w/ROP)          | M        |
| CINP | Termsetter ROP 30 Year (Sup/Sel)        | M        |
| CIUN | LifeSetter UL - pay to 100              | 8        |
| CIUP | LifeSetter UL (Super / Select)          | 8        |
| CICN | LifeSetter UL - pay to 100 (CA)         | 8        |
| CICP | LifeSetter UL (Super / Select / CA)     | 8        |
| CIUN | LifeSetter UL - pay to 100              | P        |
| CIUP | LifeSetter UL (Super / Select)          | P        |
| CICN | LifeSetter UL - pay to 100 (CA)         | P        |
| CICP | LifeSetter UL (Super / Select / CA)     | P        |
|      | Columbian Life Insurance Company        |          |
| COCL | Term Line 10 - 10 Year R&C Term         | 3        |
| COLC | Term Line 15 - 15 Year R&C Term         | F        |
| COCL | Term Line 20 - 20 Year R&C Term         | F        |
| COBD | Term Line 20 - 20 Year (Low Band)       | F        |
| COLC | SI - Dignified Choice - Classic I W/L   | 8        |
|      | Columbian Mutual Life Insurance Company |          |
| COLE | Term Line 10 - 10 Year R&C Term         | 3        |
| COEL | Term Line 15 - 15 Year R&C Term         | F        |
| COLE | Term Line 20 - 20 Year R&C Term         | F        |
| COFL | Term Line 20 - 20 Year (Low Band)       | F        |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | Columbus Life Insurance Company          |          |
| COBU | Nautical Term - 10 Year                  | 3        |
| COBS | Nautical Term - 10 Year (Super/Plus)     | 3        |
| COOU | Nautical Term - 10 Year (OR)             | 3        |
| COOS | Nautical Term - 10 Year (Super/+/OR)     | 3        |
| COBU | Nautical Term - 15 Year                  | 4        |
| COBS | Nautical Term - 15 Year (Super/Plus)     | 4        |
| COOU | Nautical Term - 15 Year (OR)             | 4        |
| COOS | Nautical Term - 15 Year (Super/+/OR)     | 4        |
| COBU | Nautical Term - 20 Year                  | 5        |
| COBS | Nautical Term - 20 Year (Super/Plus)     | 5        |
| COOU | Nautical Term - 20 Year (OR)             | 5        |
| COOS | Nautical Term - 20 Year (Super Pfd/OR)   | 5        |
| COBU | Nautical Term - 30 Year                  | 7        |
| COBS | Nautical Term - 30 Year (Super/Plus)     | 7        |
| COOU | Nautical Term - 30 Year (OR)             | 7        |
| COOS | Nautical Term - 30 Year (Super Pfd/OR)   | 7        |
| COBU | Nautical Term - 20 Year with ROP         | K        |
| COBS | Nautical Term - 20 Year w/ROP (Super/+)  | K        |
| COBU | Nautical Term - 30 Year with ROP         | M        |
| COBS | Nautical Term - 30 Year w/ROP (Super/+)  | M        |
| COBU | Voyager UL w/Lifetime NLG                | 8        |
| COBS | Voyager UL w/Lifetime NLG (Super Pfd)    | 8        |
| COBU | Voyager UL w/Lifetime NLG (pay to 100)   | P        |
| COBS | Voyager UL w/Lifetime NLG (Super Pfd)    | P        |
|      | Companion Life Insurance Company of NY   |          |
| COMP | Term Life Answers 10                     | 3        |
| COMS | Term Life Answers 10 (Plus)              | 3        |
| COMP | Term Life Answers 15                     | 4        |
| COMS | Term Life Answers 15 (Plus)              | 4        |
| COEP | SI - Term Life Express - 15 Year         | 4        |
| COMP | Term Life Answers 20                     | 5        |
| COMS | Term Life Answers 20 (Plus)              | 5        |
| COEP | SI - Term Life Express - 20 Year         | 5        |
| COMP | Term Life Answers 30                     | 7        |
| COMS | Term Life Answers 30 (Plus)              | 7        |
| COEP | SI - Term Life Express - 30 Year         | 7        |
| COMP | Guaranteed Universal Life - to 90        | С        |
| COMS | Guaranteed Universal Life - to 90 (Plus) | С        |
| COMP | Guaranteed Universal Life - to 95        | D        |
| COMS | Guaranteed Universal Life - to 95 (Plus) | D        |
| COMP | Guaranteed Universal Life - to 100       | E        |
| COMS | Guaranteed Univeral Life - to 100 (Plus) | E        |
| COMP | Guaranteed Universal Life - to 105       | G        |
| COMS | Guaranteed Univeral Life - to 105 (Plus) | G        |
| COMP | Guaranteed Universal Life - to 120       | 8        |
| COMS | Guaranteed Universal Life to 120 (Plus)  | 8        |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | EMC National Life Company                |          |
| EMVU | Term Select - 5 Year                     | 2        |
| EMVV | Term Select - 5 Year (Plus)              | 2        |
| EMVU | Term Select - 10 Year                    | 3        |
| EMVV | Term Select - 10 Year (Plus)             | 3        |
| EMVU | Term Select - 15 Year                    | 4        |
| EMVV | Term Select - 15 Year (Plus)             | 4        |
| EMVU | Term Select - 20 Year                    | 5        |
| EMVV | Term Select - 20 Year (Plus)             | 5        |
| EMVU | Term Select - 25 Year                    | 6        |
| EMVV | Term Select - 25 Year (Plus)             | 6        |
| EMVU | Term Select - 30 Year                    | 7        |
| EMVV | Term Select - 30 Year (Plus)             | 7        |
|      | Danitable Life C Convoltor Transports Co |          |
| FOUT | Equitable Life & Casualty Insurance Co   | 8        |
| EQUI | SI - Heritage Protector Level Standard   | 8        |
| EQHP | SI - Heritage Protector Level Preferred  | 8        |
|      | Farmers New World Life Insurance Company |          |
| FARM | Value Term - 10 Year                     | 3        |
| FARP | Value Term - 10 Year (Elite/Choice)      | 3        |
| FASM | Simple Term - 10 Year                    | 3        |
| FARM | Value Term - 20 Year                     | 5        |
| FARP | Value Term - 20 Year (Elite/Choice)      | 5        |
| FASM | Simple Term - 20 Year                    | 5        |
| FARM | Value Term - 30 Year                     | 7        |
| FARP | Value Term - 30 Year (Elite/Choice)      | 7        |
| FASM | Simple Term - 30 Year                    | 7        |
|      | <del>-</del>                             |          |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | Fidelity Life Association                |          |
| FLRM | SI - Rapid Decision Term - 5 Year        | 2        |
| FLRM | SI - Rapid Decision Term - 10 Year       | 3        |
| FLEM | SI - Rapid Decision Express - 10 Year    | 3        |
| FLHM | Hybrid Term - 10 Year (with blood test)  | 3        |
| FLAA | Loyalty Value Term - 10 Year             | 3        |
| FLAP | Loyalty Value Term - 10 Year (P+/Select) | 3        |
| FLRM | SI - Rapid Decision Term - 15 Year       | 4        |
| FLEM | SI - Rapid Decision Express - 15 Year    | 4        |
| FLMM | SI - Rapid Decision Mortgage Term - 15   | 4        |
| FLHM | Hybrid Term - 15 Year (with blood test)  | 4        |
| FLAA | Loyalty Value Term - 15 Year             | 4        |
| FLAP | Loyalty Value Term - 15 Year (P+/Select) | 4        |
| FLRM | SI - Rapid Decision Term - 20 Year       | 5        |
| FLEM | SI - Rapid Decision Express - 20 Year    | 5        |
| FLMM | SI - Rapid Decision Mortgage Term - 20   | 5        |
| FLHM | Hybrid Term - 20 Year (with blood test)  | 5        |
| FLAA | Loyalty Value Term - 20 Year             | 5        |
| FLAP | Loyalty Value Term - 20 Year (P+/Select) | 5        |
| FLRM | SI - Rapid Decision Term - 30 Year       | 7        |
| FLEM | SI - Rapid Decision Express - 30 Year    | 7        |
| FLMM | SI - Rapid Decision Mortgage Term - 30   | 7        |
| FLHM | Hybrid Term - 30 Year (with blood test)  | 7        |
| FLAA | Loyalty Value Term - 30 Year             | 7        |
| FLAP | Loyalty Value Term - 30 Year (P+/Select) | 7        |
| FLMM | SI - Rapid Decision Mortgage Term - 40   | 0        |
| FLRM | SI - Rapid Decision Term - 20 Year w/ROP | K        |
| FLRM | SI - Rapid Decision Term - 30 Year w/ROP | М        |
|      | First Central National Life of New York  |          |
| FICE | Simple Term - 10 Year                    | 3        |
| FICE | Simple Term - 15 Year                    | 4        |
| FICE | Simple Term - 20 Year                    | 5        |
| FICE | Simple Term - 30 Year                    | 7        |

|      | Genworth Life and Annuity Insurance Co     |                            |
|------|--|----------------------------|
| FICP | Colony Term 10                             | 3                          |
| FICQ | Colony Term 10 (Pfd Best / Select)         | 3                          |
| FPCP | Colony Term 10 (MS, PA, TX & VT)           | 3<br>3<br>3<br>3<br>3<br>3 |
| FPCQ | Colony Term 10 (Pf Best/Select/MS, PA, TX) | 3                          |
| FMCP | Colony Term 10 (MD)                        | 3                          |
| FMCQ | Colony Term 10 (Pfd Best / Select / MD)    | 3                          |
| FRXP | Colony Term 10 (OR)                        | 3                          |
| FRXQ | Colony Term 10 (Pfd Best / Select)         | 3                          |
| FICP | Colony Term 15                             | 4                          |
| FICQ | Colony Term 15 (Pfd Best / Select)         | 4                          |
| FPCP | Colony Term 15 (MS, PA, TX & VT)           | 4                          |
| FPCQ | Colony Term 15 (Pf Best/Select/MS, PA&TX)  | 4                          |
| FMCP | Colony Term 15 (MD)                        | 4                          |
| FMCQ | Colony Term 15 (Pfd Best / Select / MD)    | 4                          |
| FRXP | Colony Term 15 (OR)                        | 4                          |
| FRXQ | Colony Term 15 (Pfd Best / Select)         | 4                          |
| FICP | Colony Term 20                             | 5                          |
| FICQ | Colony Term 20 (Pfd Best / Select)         | 5                          |
| FPCP | Colony Term 20 (MS, PA, TX & VT)           | 5                          |
| FPCQ | Colony Term 20 (Pf Best/Select/MS, PA&TX)  | 5                          |
| FMCP | Colony Term 20 (MD)                        | 5                          |
| FMCQ | Colony Term 20 (Pfd Best / Select / MD)    | 5                          |
| FRXP | Colony Term 20 (OR)                        | 5                          |
| FRXQ | Colony Term 20 (Pfd Best / Select)         | 5                          |
| FRUP | GenGuard UL - no lapse UL to 100 (b1)      | E                          |
| FRUQ | GenGuard UL - no lapse to 100 (P+/R+)      | E                          |
| FRXP | GenGuard UL - no lapse UL to 100 (b2)      | E                          |
| FRXQ | GenGuard UL - no lapse to 100 $(P+/R+)$    | E                          |
| FRYP | GenGuard UL - no lapse UL to 100 (b3)      | E                          |
| FRYQ | GenGuard UL - no lapse to 100 (P+/R+)      | E                          |
| FRUP | GenGuard UL - no lapse UL to 121 (b1)      | 8                          |
| FRUQ | GenGuard UL - no lapse to 121 (P+/R+)      | 8                          |
| FRXP | GenGuard UL - no lapse UL to 121 (b2)      | 8                          |
| FRXQ | GenGuard UL - no lapse to 121 (P+/R+)      | 8                          |
| FRYP | GenGuard UL - no lapse UL to 121 (b3)      | 8                          |
| FRYQ | GenGuard UL - no lapse to 121 (P+/R+)      | 8                          |

|      | Genworth Life Insurance Company           |   |
|------|---|---|
| GECP | Colony Term 10                            | 3 |
| GECQ | Colony Term 10 (Pfd Best / Select)        | 3 |
| GPCP | Colony Term 10 (MS, PA, TX & VT)          | 3 |
| GPCQ | Colony Term 10 (Pf Best/Select/MS, PA&TX) | 3 |
| GMCP | Colony Term 10 (MD)                       | 3 |
| GMCQ | Colony Term 10 (Pfd Best / Select / MD)   | 3 |
| GRXP | Colony Term 10 (OR)                       | 3 |
| GRXQ | Colony Term 10 (Pfd Best / Select)        | 3 |
| GECP | Colony Term 15                            | 4 |
| GECQ | Colony Term 15 (Pfd Best / Select)        | 4 |
| GPCP | Colony Term 15 (MS, PA, TX & VT)          | 4 |
| GPCQ | Colony Term 15 (Pf Best/Select/MS,PA&TX)  | 4 |
| GMCP | Colony Term 15 (MD)                       | 4 |
| GMCQ | Colony Term 15 (Pfd Best / Select /MD)    | 4 |
| GRXP | Colony Term 15 (OR)                       | 4 |
| GRXQ | Colony Term 15 (Pfd Best / Select)        | 4 |
| GECP | Colony Term 20                            | 5 |
| GECQ | Colony Term 20 (Pfd Best / Select)        | 5 |
| GPCP | Colony Term 20 (MS, PA, TX & VT)          | 5 |
| GPCQ | Colony Term 20 (Pf Best/Select/MS,PA&TX)  | 5 |
| GMCP | Colony Term 20 (MD)                       | 5 |
| GMCQ | Colony Term 20 (Pfd Best / Select / MD)   | 5 |
| GRXP | Colony Term 20 (OR)                       | 5 |
| GRXQ | Colony Term 20 (Pfd Best / Select)        | 5 |
| GRUP | GenGuard UL - no lapse UL to 100 (b1)     | E |
| GRUQ | GenGuard UL - no lapse to 100 (P+/R+)     | E |
| GRXP | GenGuard UL - no lapse UL to 100 (b2)     | E |
| GRXQ | GenGuard UL - no lapse to 100 (P+/R+)     | E |
| GRYP | GenGuard UL - no lapse UL to 100 (b3)     | E |
| GRYQ | GenGuard UL - no lapse to 100 (P+/R+)     | E |
| GRUP | GenGuard UL - no lapse UL to 121 (b1)     | 8 |
| GRUQ | GenGuard UL - no lapse to 121 (P+/R+)     | 8 |
| GRXP | GenGuard UL - no lapse UL to 121 (b2)     | 8 |
| GRXQ | GenGuard UL - no lapse to 121 (P+/R+)     | 8 |
| GRYP | GenGuard UL - no lapse UL to 121 (b3)     | 8 |
| GRYQ | GenGuard UL - no lapse to 121 (P+/R+)     | 8 |

|      | Company/Product List                    | Category |
|------|---|----------|
|      | Gleaner Life Insurance Society          |          |
| GLEA | Gleaner Term - 10-Year                  | 3        |
| GLEE | Gleaner Term - 10-Year (Elite Pfd)      | 3        |
| GLES | Gleaner Term - 10-Year (Super Pfd)      | 3        |
| GLEA | Gleaner Term - 15-Year                  | 4        |
| GLEE | Gleaner Term - 15-Year (Elite Pfd)      | 4        |
| GLES | Gleaner Term - 15-Year (Super Pfd)      | 4        |
| GLEA | Gleaner Term - 20-Year                  | 5        |
| GLEE | Gleaner Term - 20-Year (Elite Pfd)      | 5        |
| GLES | Gleaner Term - 20-Year (Super Pfd)      | 5        |
| GLEA | Gleaner Term - 30-Year                  | 7        |
| GLEE | Gleaner Term - 30-Year (Elite Pfd)      | 7        |
| GLES | Gleaner Term - 30-Year (Super Pfd)      | 7        |
| GLEA | SI - Simply Life                        | 8        |
|      |   |          |
|      | Government Personnel Mutual Life Ins Co |          |
| GOVE | SI - SECURE-Mark 4 Simplified Issue W/L | 8        |

Category

 $\bigcirc$ 

Company/Product List

#### Grange Life Insurance Company GRAN Select Choice Level Term 10 year 3 3 GRAP Select Choice Level Term 10 year (P+/R+) 4 GRAN Select Choice Level Term 15 year 4 Select Choice Level Term 15 year (P+/R+)GRAP 5 GRAN Select Choice Level Term 20 year 5 GRAP Select Choice Level Term 20 year (P+/R+) Select Choice Level Term 25 year 6 GRAN Select Choice Level Term 25 year (P+/R+)6 GRAP 7 GRAN Select Choice Level Term 30 year 7 GRAP Select Choice Level Term 30 year (P+/R+) Т No Lapse Guarantee UL - Level to 65 GRAN GRAP UL with NLG - Level to 65 (P+/R+)Τ U GRAN No Lapse Guarantee UL - Level to 70 GRAP UL with NLG - Level to 70 (P+/R+)U V GRAN No Lapse Guarantee UL - Level to 75 V GRAP UL with NLG - Level to 75 (P+/R+)С GRAN No Lapse Guarantee UL - Level to 90 С GRAP UL with NLG - Level to 90 (P+/R+)GRAN No Lapse Guarantee UL - Level to 95 D (P+/R+)D GRAP UL with NLG - Level to 95 GRAN No Lapse Guarantee UL - Level to 100 Ε GRAP UL with NLG - Level to 100 (P+/R+)Ε GRAN No Lapse Guarantee UL - Level to 105 G G UL with NLG - Level to 105 (P+/R+)GRAP GRAN No Lapse Guarantee UL - Level to 110 Η GRAP UL with NLG - Level to 110 (P+/R+)Η K GRAN Select Choice Return of Premium 20 year Select Choice ROP 20 Year (P+/R+) GRAP K GRAN Select Choice Return of Premium 30 year Μ GRAP Select Choice ROP 30 year (P+/R+)Μ No Lapse Guarantee UL - Level to 121 8 GRAN GRAP UL with NLG - Level to 121 (P+/R+)8 Ρ GRAN No Lapse Guarantee UL - Pay to 100 Ρ GRAP UL with NLG - Pay to 100 (P+/R+)GRAN Q No Lapse Guarantee UL - Pay to 65 Q GRAP UL with NLG - Pay to 65 (P+/R+)No Lapse Guarantee UL - 20 Pay R GRAN R GRAP UL with NLG - 20 Pay (P+/R+)GRAN No Lapse Guarantee UL - 10 Pay S S GRAP UL with NLG - 10 Pay (P+/R+)GRAN No Lapse Guarantee UL - Single Pay 0

UL with NLG - Single Pay (P+/R+)

GRAP

ILWP

ILLI

### Company/Product List Category Guardian Life Insurance Co of America Yearly Renewable Term (YRT) Gold GGLA 1 1 YRT Gold (Elite) GGLE 1 GGLP YRT Gold (Preferred Plus) Level Term Gold 10 3 GDLA 3 Level Term Gold 10 (Elite) GDLE GDLP Level Term Gold 10 (Preferred Plus) 3 Level Term Gold 10 (xtended conversion) 3 GDCA 3 GDCE Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 10 (Pfd Plus/ext. conv) 3 GDCP 4 GDLA Level Term Gold 15 Level Term Gold 15 (Elite) 4 GDLE 4 GDLP Level Term Gold 15 (Preferred Plus) GDCA Level Term Gold 15 (xtended conversion) 4 GDCE 4 Level Term Gold 15 (Elite/ext. conv.) GDCP Level Term Gold 15 (Pfd Plus/ext. conv) 4 5 Level Term Gold 20 GDLA GDLE Level Term Gold 20 (Elite) 5 5 GDLP Level Term Gold 20 (Preferred Plus) Level Term Gold 20 (xtended conversion) 5 GDCA GDCE Level Term Gold 20 (Pfd Plus/ext. conv) Level Term Gold 30 Level Term Gold 20 (Elite/ext. conv.) 5 5 GDCP 7 GDLA 7 GDLE Level Term Gold 30 (Elite) GDLP Level Term Gold 30 (Preferred Plus) 7 Level Term Gold 30 (xtended conversion) Level Term Gold 30 (Elite/ext. conv.) 7 GDCA 7 GDCE 7 GDCP Level Term Gold 30 (Pfd Plus/ext. conv) Illinois Mutual Life Insurance Company 3 ILLI Protector Term Life 10-Year 3 ILLP Protector Term 10 (Super / Ultra Std) 4 ILLI Protector Term Life 15-Year Protector Term 15 (Super / Ultra Std) 4 ILLP 5 Protector Term Life 20-Year ILLI ILLP Protector Term 20 (Super / Ultra Std) 5 7 Protector Term Life 30-Year ILLI 7 ILLP Protector Term 30 (Super / Ultra Std) 7 Protector Term Life 30-Year (WA) ILWI 7

Protector Term 30 (Super/Ultra Std/WA) Life Foundations Whole Life - Continuous

JHGP UL-G 13 (Super/Std+)

8

|      | Company/Product List                    | Category |
|------|---|----------|
|      | Independent Order of Foresters          |          |
| IOFE | Foresters Lifefirst - 10 Year           | 3        |
| IOFP | Foresters Lifefirst - 10 Year (Plus)    | 3        |
| IOFE | Foresters Lifefirst - 20 Year           | 5        |
| IOFP | Foresters Lifefirst - 20 Year (Plus)    | 5        |
| IONE | Foresters Lifefirst - 20 Year (non-med) | 5        |
| IOFE | Foresters Lifefirst - 25 Year           | 6        |
| IOFP | Foresters Lifefirst - 25 Year (Plus)    | 6        |
| IONE | Foresters Lifefirst - 25 Year (non-med) | 6        |
| IOFE | Foresters Lifefirst - 30 Year           | 7        |
| IOFP | Foresters Lifefirst - 30 Year (Plus)    | 7        |
| IONE | Foresters Lifefirst - 30 Year (non-med) | 7        |
| IONE | SI - Planright Level                    | 8        |
|      |   |          |
|      | Industrial - Alliance Pacific Insurance |          |
| INDU | Critical Choice Term - 15 Year          | 4        |
| INDU | Critical Choice Term - 20 Year          | 5        |
| INDU | Critical Choice Term - 30 Year          | 7        |
| INXD | Critical Choice Term - 15/5 Year        | F        |
| INDX | Critical Choice Term - 20/5 Year        | F        |
| INXX | Critical Choice Term - 30/5 Year        | F        |
|      | John Hancock Life Insurance Company USA |          |
| JHGU | 10 Year Level Premium Term              | 3        |
| JHGP | 10 Year Level Premium Term (Super/Std+) | 3        |
| JHGU | 15 Year Level Premium Term              | 4        |
| JHGP | 15 Year Level Premium Term (Super/Std+) | 4        |
| JHCU | 15 Year Level Premium Term (with CER)   | 4        |
| JHCP | 15 Year Level (Super/Std+ with CER)     | 4        |
| JHGU | 20 Year Level Premium Term              | 5        |
| JHGP | 20 Year Level Premium Term (Super Std+) | 5        |
| JHCU | 20 Year Level Premium Term (with CER)   | 5        |
| JHCP | 20 Year Level (Super/Std+ with CER)     | 5        |
| JHGU | UL-G 13                                 | 8        |

|        | Company/Product List                     | Category |
|--------|--|----------|
|        | John Hancock Life Insurance Company NY   |          |
| JYYN   | 10 Year Level Premium Term               | 3        |
| JYYP   | 10 Year Level Premium Term (Super/Std+)  | 3        |
| JYZN   | 10 Year Level Premium Term (ages 71+)    | 3        |
| JYZP   | 10 Year Level Term (Super Pfd/ages 71+)  | 3        |
| JYYN   | 15 Year Level Premium Term               | 4        |
| JYYP   | 15 Year Level Premium Term (Super/Std+)  | 4        |
| JYCN   | 15 Year Level Premium Term (with CER)    | 4        |
| JYCP   | 15 Year Level (Super/Std+ with CER)      | 4        |
| JYZN   | 15 Year Level Premium Term (ages 66+)    | 4        |
| JYZP   | 15 Year Level Term (Super Pfd/ages 66+)  | 4        |
| JYYN   | 20 Year Level Premium Term               | 5        |
| JYYP   | 20 Year Level Premium Term (Super Std+)  | 5        |
| JYCN   | 20 Year Level Premium Term (with CER)    | 5        |
| JYCP   | 20 Year Level (Super/Std+ with CER)      | 5        |
| JYZN   | 20 Year Level Premium Term (ages 61+)    | 5        |
| JYZP   | 20 Year Level Term (Super Pfd/ages 61+)  | 5        |
|        |  |          |
|        | Lafayette Life Insurance Company         |          |
| LAFA   | SI - Classic Protector SIWL              | 8        |
| LASC   | SI - Classic Protector SIWL (SC)         | 8        |
| LAWA   | SI - Classic Protector SIWL (WA)         | 8        |
| LAFA   | SI - Classic Protector SIWL - 10 Pay     | S        |
| LASC   | SI - Classic Protector SIWL - 10 Pay /SC | S        |
| LAWA   | SI - Classic Protector SIWL - 10 Pay /WA | S        |
|        |  |          |
|        | Liberty Bankers Life Insurance Company   |          |
| LIBB   | SI - Med Free Term - 10 Year             | 3        |
| LIBB   | SI - Med Free Term - 15 Year             | 4        |
| LIBB   | SI - Med Free Term - 20 Year             | 5        |
| LIBB   | SI - Med Free Term - 30 Year             | 7        |
| LIBB   | SI - SIMPL - Simplifed Issue Whole Life  | 8        |
|        | Lincoln Life & Annuity Company of NY     |          |
| LYYN   | LifeElement (SM) Level Term - 10 Year    | 3        |
| LYYP   | LifeElement (SM) Level Term - 10 (P+)    | 3        |
| LYYN   | LifeElement (SM) Level Term - 15 Year    | 4        |
| LYYP   | LifeElement (SM) Level Term - 15 (P+)    | 4        |
| LYYN   | LifeElement (SM) Level Term - 20 Year    | 5        |
| LYYP   | LifeElement (SM) Level Term - 20 (P+)    | 5        |
| LYYN   | LifeElement (SM) Level Term - 30 Year    | 7        |
| T 777D | Tifallowert (OM) Tarrel Harm 20 (DI)     | 7        |

LifeElement (SM) Level Term - 30 (P+)

LYYP

|        | Company/Product List                    | Category |
|--------|---|----------|
|        | Lincoln National Life Insurance Company |          |
| LNEN   | LifeElement (SM) Level Term - 10 Year   | 3        |
| LNEP   | LifeElement (SM) Level Term - 10 (P+)   | 3        |
| LNEN   | LifeElement (SM) Level Term - 15 Year   | 4        |
| LNEP   | LifeElement (SM) Level Term - 15 (P+)   | 4        |
|        |   |          |
| LNEN   | LifeElement (SM) Level Term - 20 Year   | 5        |
| LNEP   | LifeElement (SM) Level Term - 20 (P+)   | 5        |
| LNEN   | LifeElement (SM) Level Term - 30 Year   | 7        |
| LNEP   | LifeElement (SM) Level Term - 30 (P+)   | 7        |
| LNIN   | LGUL (2013) (100K-499K)                 | 8        |
| LNIP   | LGUL (2013 / P+) (100K-499K)            | 8        |
| LDIN   | LGUL (2013) (500K-999K)                 | 8        |
| LDIP   | LGUL (2013 / P+) (500K-999K)            | 8        |
| LNEN   | LGUL (2013) (1m+)                       | 8        |
| LNEP   | LGUL (2013 / P+) (1m+)                  | 8        |
| LINN   | LGUL (2012)                             | 8        |
| LINP   | LGUL (2012 / P+)                        | 8        |
| LNIN   | LGUL (2013) (100K-499K)                 | P        |
|        |   |          |
| LNIP   | LGUL (2013 / P+) (100K-499K)            | P        |
| LDIN   | LGUL (2013) (500K-999K)                 | P        |
| LDIP   | LGUL (2013 / P+) (500K-999K)            | P        |
| LNEN   | LGUL (2013) (1m+)                       | P        |
| LNEP   | LGUL (2013 / P+) (1m+)                  | P        |
| LINN   | LGUL (2012) - pay to 100                | P        |
| LINP   | LGUL (2012) - pay to 100 (P+)           | P        |
|        | Madison National Life Insurance Company |          |
| MADI   | SI - Legacy Select Level Benefit W/L    | 8        |
| 111101 | bi legacy beleet level benefit w/ i     | O        |
|        | Massachusetts Mutual Life Insurance     |          |
| MTGN   | Vantage Term 10                         | 3        |
| MTGP   | Vantage Term 10 (Ultra Pfd)             | 3        |
| MTGN   | Vantage Term 20                         | 5        |
| MTGP   | Vantage Term 20 (Ultra Pfd)             | 5        |
| MTGN   | UL Guard 5.1 - No Lapse UL              | 8        |
| MTGP   | UL Guard 5.1 - No Lapse UL (Ultra Pfd)  | 8        |
|        | <del>-</del>                            | P        |
| MTGN   | UL Guard 5.1 - No Lapse UL Pay to 100   |          |
| MTGP   | UL Guard 5.1 - No Lapse UL (Ultra Pfd)  | P        |
| MTGN   | UL Guard 5.1 - No Lapse UL Pay to 65    | Q        |
| MTGP   | UL Guard 5.1 - No Lapse UL (Ultra Pfd)  | Q        |
| MTGN   | UL Guard 5.1 - No Lapse UL 20 Pay       | R        |
| MTGP   | UL Guard 5.1 - No Lapse UL (Ultra Pfd)  | R        |
| MTGN   | UL Guard 5.1 - No Lapse UL 10 Pay       | S        |
| MTGP   | UL Guard 5.1 - No Lapse UL (Ultra Pfd)  | S        |
| MTGN   | UL Guard 5.1 - No Lapse UL 1 Pay        | 0        |
| MTGP   | UL Guard 5.1 - No Lapse UL (Ultra Pfd)  | 0        |
|        | - · · · · · · · · · · · · · · · · · · · |          |

|      | Company/Product List                    | Category |
|------|---|----------|
|      | MetLife Investors USA Insurance Company |          |
| MELI | MetLife One Year Term - Non-renewable   | 1        |
| MTLI | MetLife One Year Term - with R&C rider  | 1        |
| MTLP | MetLife OYT - w/R&C rider (Elite/Std+)  | 1        |
| MELI | Guaranteed Level Term 10                | 3        |
| MELP | GLT 10 (P+ Elite / R+ Std+)             | 3        |
| MTLI | Guaranteed Level Term 10 (MN, WA)       | 3        |
| MTLP | GLT 10 (P+ Elite / R+ Std+)             | 3        |
| MELI | Guaranteed Level Term 15                | 4        |
| MELP | GLT 15 (P+ Elite / R+ Std+)             | 4        |
| MTLI | Guaranteed Level Term 15 (MN, WA)       | 4        |
| MTLP | GLT 15 (P+ Elite / R+ Std+)             | 4        |
| MELI | Guaranteed Level Term 20                | 5        |
| MELP | GLT 20 (P+ Elite / R+ Std+)             | 5        |
| MTLI | Guaranteed Level Term 20 (MN, WA)       | 5        |
| MTLP | GLT 20 (P+ Elite / R+ Std+)             | 5        |
| MELI | Guaranteed Level Term 30                | 7        |
| MELP | GLT 30 (P+ Elite / R+ Std+)             | 7        |
| MTLI | Guaranteed Level Term 30 (MN, WA)       | 7        |
| MTLP | GLT 30 (P+ Elite / R+ Std+)             | 7        |
| MLUE | Provider UL - guaranteed to age 95      | D        |
| MLUP | Provider UL - guaranteed to 95 (Elite)  | D        |
|      | Metropolitan Life Insurace Company      |          |
| METI | MetLife One Year Term - Non-renewable   | 1        |
| MTEI | MetLife One Year Term - with R&C rider  | 1        |
| MTEP | MetLife OYT - w/R&C rider (Elite/Std+)  | 1        |
| MTHI | Guaranteed Level Term 10                | 3        |
| MTHP | GLT 10 (P+ Elite / R+ Std+)             | 3        |
| MTHI | Guaranteed Level Term 15                | 4        |
| MTHP | GLT 15 (P+ Elite / R+ Std+)             | 4        |
| MTHI | Guaranteed Level Term 20                | 5        |
| MTHP | GLT 20 (P+ Elite / R+ Std+)             | 5        |
| MYUE | Provider UL - guaranteed to age 95      | D        |
| MYUP | Provider UL - guaranteed to 95 (Elite)  | D        |

0

MDGL

MDGP

#### Company/Product List Category Midland National Life Insurance Company 3 MIEL Executive CS3 - 10 Year Term 3 Executive CS3 - 10 Year (P+) MIEP 3 Premier CS5 - 10 Year Term MIDL Premier CS5 - 10 Year Term (P+) 3 MIDP 4 MIEL Executive CS3 - 15 Year Term Executive CS3 - 15 Year (P+) 4 MIEP Premier CS5 - 15 Year Term 4 MIDL MIDP Premier CS5 - 15 Year Term (P+) 4 MIEL Executive CS3 - 20 Year Term 5 5 MIEP Executive CS3 - 20 Year (P+) Premier CS4 - 20 Year Term 5 MIDL 5 MIDP Premier CS4 - 20 Year Term (P+) Premier CS4 - 30 Year Term 7 MIDL 7 MIDP Premier CS4 - 30 Year Term (Plus) (\$25-\$249K) 8 MIDL XL-DB3 8 P+ (\$25-\$249K) MIDP XL-DB3 (\$250K plus) XL-DB3 8 MIEL XL-DB3 P+ (\$250K plus) 8 MIEP MDFL Essential Guaranteed UL 3 (\$25-\$249K) 8 Essential Guaranteed UL 3 P+ (\$25-\$249K) 8 MDFP MDGL Essential Guaranteed UL 3 (\$250K plus) 8 MDGP Essential Guaranteed UL3 P+ (\$250K plus) MIDL XL-DB3 - p100 (\$25-\$249K) Ρ Ρ XL-DB3 - p100 P+ (\$25-\$249K) MIDP XL-DB3 - p100 (\$250K plus) (\$250K plus) Р MIEL XL-DB3 - p100 MIEP P+ (\$250K plus) Ρ Ρ MDFL Essential Guaranteed UL 3 - p100 (\$25K+) Essential Guaranteed UL - p100 P+ (25K+) Ρ MDFP MDGL Essential Guaranteed UL 3 - p100 (250K+) Ρ MDGP Essential Guaranteed UL -p100 P+ (250K+) Ρ Essential Guaranteed UL 3 - p65 (\$25K+) Q MDFL MDFP Essential Guaranteed UL 3 -p65 P+ (25K+) Q Essential Guaranteed UL 3 - p65 (\$250K+) MDGL Q MDGP Essential Guaranteed UL 3-p65 P+ (250K+) Q Essential Guaranteed UL 3 - 20p R MDFL (25K+)Essential Guaranteed UL 3-20 p P+ (25K+) R MDFP Essential Guaranteed UL 3 - 20p (\$250K+) R MDGL Essential Guaranteed UL 3-20p P+ (250K+) R MDGP MDFL Essential Guaranteed UL 3 - 10p (\$25K+) S S MDFP Essential Guaranteed UL 3-10p P+ (25K+) MDGL Essential Guaranteed UL 3 - 10p (\$250K+) S Essential Guaranteed UL 3-10p P+ (250K+) S MDGP MDFL Essential Guaranteed UL 3 - 1 pay (25K+) 0 Essential Guaranteed UL 3 - 1p P+ (25K+) MDFP 0

Essential Guaranteed UL 3 - 1p (\$250K+)

Essential Guaranteed UL 3 - 1p P+(250K+)

|        | Company/Product List                     | Category |
|--------|--|----------|
|        | Minnesota Life Insurance Company         |          |
| MINN   | Advantage Elite Select Life - 5 Year     | 2        |
| MINP   | Advantage Elite Select - 5 Year (P+/R+)  | 2        |
| MINN   | Advantage Elite Select Life - 10 Year    | 3        |
| MINP   | Advantage Elite Select - 10 Year (P+/R+) | 3        |
| MINN   | Advantage Elite Select Life - 15 Year    | 4        |
| MINP   | Advantage Elite Select - 15 Year (P+/R+) | 4        |
| MINN   | Advantage Elite Select Life - 20 Year    | 5        |
| MINP   | Advantage Elite Select - 20 Year (P+/R+) | 5        |
| MINN   | Advantage Elite Select Life - 30 Year    | 7        |
| MINP   | Advantage Elite Select - 30 Year (P+/R+) | 7        |
|        | Monumental Life Insurance Company        |          |
| MONU   | SI - Immediate Solution (WLO8)           | 8        |
| MONU   | 10 Pay Solution (WL08)                   | S        |
| 110110 | 10 141 001401011 (11200)                 | •        |
|        | Motorists Life Insurance Company         |          |
| MOTO   | Value Term Plus - 10-Year Plan           | 3        |
| MOTB   | Value Term Plus - 10-Year (Pfd Best)     | 3        |
| MOTP   | Value Term Plus - 10-Year (Pfd Plus)     | 3        |
| MOTO   | Value Term Plus - 15-Year Plan           | 4        |
| MOTB   | Value Term Plus - 15-Year (Pfd Best)     | 4        |
| MOTP   | Value Term Plus - 15-Year (Pfd Plus)     | 4        |
| MOTO   | Value Term Plus - 20-Year Plan           | 5        |
| MOTB   | Value Term Plus - 20-Year (Pfd Best)     | 5        |
| MOTP   | Value Term Plus - 20-Year (Pfd Plus)     | 5        |
| MOTO   | Value Term Plus - 30-Year Plan           | 7        |
| MOTB   | Value Term Plus - 30-Year (Pfd Best)     | 7        |
| MOTP   | Value Term Plus - 30-Year (Pfd Plus)     | 7        |
| MOTO   | SI - Standard Simplifed Issue Whole Life | 8        |
| MOPF   | SI - Preferred Simplifed Issue W/L       | 8        |
|        |  |          |

|      | Company/Product List                    | Category |
|------|---|----------|
|      | MTL Insurance Company                   |          |
| MTSU | SelecTerm-10                            | 3        |
| MTSP | SelecTerm-10 (Preferred Plus)           | 3        |
| MTRU | SelecTerm-10 (NV, NJ, OR)               | 3        |
| MTRP | SelecTerm-10 (Preferred Plus)           | 3        |
| MTSU | SelecTerm-15                            | 4        |
| MTSP | SelecTerm-15 (Preferred Plus)           | 4        |
| MTRU | SelecTerm-15 (NV, NJ, OR)               | 4        |
| MTRP | SelecTerm-15 (Preferred Plus)           | 4        |
| MTSU | SelecTerm-20                            | 5        |
| MTSP | SelecTerm-20 (Preferred Plus)           | 5        |
| MTRU | SelecTerm-20 (NV, NJ, OR)               | 5        |
| MTRP | SelecTerm-20 (Preferred Plus)           | 5        |
| MTSU | SelecTerm-30                            | 7        |
| MTSP | SelecTerm-30 (Preferred Plus)           | 7        |
| MTRU | SelecTerm-30 (NV, NJ, OR)               | 7        |
| MTRP | SelecTerm-30 (Preferred Plus)           | 7        |
|      | National Benefit Life Insurance Company |          |
| NBIM | Custom Advantage - 10 Year              | 3        |
| NBIP | Custom Advantage - 10 Year (Pfd Plus)   | 3        |
| NBIM | Custom Advantage - 15 Year              | 4        |
| NBIP | Custom Advantage - 15 Year (Pfd Plus)   | 4        |
| NBIM | Custom Advantage - 20 Year              | 5        |
| NBIP | Custom Advantage - 20 Year (Pfd Plus)   | 5        |
| NBTM | Custom Advantage - 30 Year              | F        |
| NBTP | Custom Advantage - 30 Year (Pfd Plus)   | F        |
| NBIM | Custom Advantage - 35 Year              | F        |
| NBIP | Custom Advantage - 35 Year (Pfd Plus)   | F        |
| NBIN | Custom Advantage - 35 Year (age 35+)    | F        |
| NBIQ | Custom Advantage - 35 Year (age 35+/P+) | F        |

NVWP

NVWL

NVWP

S

0

0

#### Company/Product List Category National Life Insurance Co of Vermont ART - Annual Renewable Term NATV 1 ART - Annual Renewable Term (Elite Pfd) 1 NATW 3 NATV GL-10 - 10 Year Level Term GL-10 - 10 Year (Elite / Standard Plus) 3 NATW 3 NYTV GL-10 - 10 Year Level Term (NY) GL-10 - 10 Year (Elite Preferred/NY) 3 NYTW GL-15 - 15 Year Level Term 4 NATV GL-15 - 15 Year (Elite / Standard Plus) 4 NATW NYTV GL-15 - 15 Year Level Term (NY) 4 NYTW GL-15 - 15 Year (Elite Preferred/NY) 4 5 NATV GL-20 - 20 Year Level Term GL-20 - 20 Year (Elite / Standard Plus) 5 NATW GL-20 - 20 Year Level Term (NY) 5 NYTV 5 NYTW GL-20 - 20 Year (Elite Preferred/NY) L-15 - 15 Year Level Term F NXTV F NXTW L-15 - 15 Year (Elite / Standard Plus) L-15 - 15 Year Level Term (NY) F NZTV NZTW L-15 - 15 Year (Elite Preferred/NY) F NTXV L-20 - 20 Year Level Term F L-20 - 20 Year (Elite / Standard Plus) F NTXW NTZV L-20 - 20 Year Level Term (NY) F L-20 - 20 Year (Elite Preferred/NY) NTZW F Nationwide Life and Annuity Insurance Co 3 NVWL YourLife(SM) GLT 10 Year Term YourLife(SM) GLT 10 Year Term (Pfd+) 3 NVWP YourLife(SM) GLT 15 Year Term 4 NVWL NVWP YourLife(SM) GLT 15 Year Term (Pfd+) 4 NVWL YourLife(SM) GLT 20 Year Term 5 NVWP YourLife(SM) GLT 20 Year Term (Pfd+) 5 7 NVWL YourLife(SM) GLT 30 Year Term 7 NVWP YourLife(SM) GLT 30 Year Term (Pfd+) YourLife No-Lapse Guarantee UL - to 100 Ε NVWL NVWP YourLife No-Lapse UL - to 100 (Pfd Plus) Ε G NVWL YourLife No-Lapse Guarantee UL - to 105 NVWP G YourLife No-Lapse UL - to 105 (Pfd Plus) NVWL YourLife No-Lapse Guarantee UL - to 110 Η NVWP YourLife No-Lapse UL - to 110 (Pfd Plus) Η NVWL YourLife No-Lapse Guarantee UL - to 121 8 8 NVWP YourLife No-Lapse UL - to 121 (Pfd Plus) NVWL YourLife No-Lapse Guarantee UL - 20 Pay R NVWP YourLife No-Lapse UL - 20 Pay (Pfd Plus) R NVWL YourLife No-Lapse Guarantee UL - 10 Pay S

YourLife No-Lapse UL - 10 Pay (Pfd Plus)

YourLife No-Lapse UL - 1 Pay (Pfd Plus)

YourLife No-Lapse Guarantee UL - 1 Pay

|      | Nationwide Life Insurance Company        |   |
|------|--|---|
| NYWL | YourLife(SM) GLT 10 Year Term            | 3 |
| NYWP | YourLife(SM) GLT 10 Year Term (Pfd+)     | 3 |
| NTWL | YourLife(SM) - 10 Year Term II (VI)      | 3 |
| NTWP | YourLife(SM) - 10 Year Term II (Pfd+)    | 3 |
| NYWL | YourLife(SM) GLT 15 Year Term            | 4 |
| NYWP | YourLife(SM) GLT 15 Year Term (Pfd+)     | 4 |
| NTWL | YourLife(SM) - 15 Year Term II (VI)      | 4 |
| NTWP | YourLife(SM) - 15 Year Term II (Pfd+)    | 4 |
| NYWL | YourLife(SM) GLT 20 Year Term            | 5 |
| NYWP | YourLife(SM) GLT 20 Year Term (Pfd+)     | 5 |
| NTWL | YourLife(SM) - 20 Year Term II (VI)      | 5 |
| NTWP | YourLife(SM) - 20 Year Term II (Pfd+)    | 5 |
| NYWL | YourLife(SM) GLT 30 Year Term            | 7 |
| NYWP | YourLife(SM) GLT 30 Year Term (Pfd+)     | 7 |
| NTWL | YourLife(SM) - 30 Year Term II (VI)      | 7 |
| NTWP | YourLife(SM) - 30 Year Term II (Pfd+)    | 7 |
| NYWL | YourLife No-Lapse Guarantee UL - to 100  | Ε |
| NYWP | YourLife No-Lapse UL - to 100 (Pfd Plus) | Ε |
| NYWL | YourLife No-Lapse Guarantee UL - to 105  | G |
| NYWP | YourLife No-Lapse UL - to 105 (P+)       | G |
| NYWL | YourLife No-Lapse Guarantee UL - to 110  | Η |
| NYWP | YourLife No-Lapse UL - to 110 (P+ / NY)  | Η |
| NYWL | YourLife No-Lapse Guarantee UL - to 121  | 8 |
| NYWP | YourLife No-Lapse UL - to 121 (P+)       | 8 |
| NYWL | YourLife No-Lapse Guarantee UL - 20 Pay  | R |
| NYWP | YourLife No-Lapse UL - 20 Pay (Pfd Plus) | R |
| NYWL | YourLife No-Lapse Guarantee UL - 10 Pay  | S |
| NYWP | YourLife No-Lapse UL - 10 Pay (Pfd Plus) | S |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | National Western Life Insurance Company  |          |
| NAWE | NWL Term 10                              | 3        |
| NAWP | NWL Term 10 (Super Preferred)            | 3        |
| NAXE | NWL Secure Term 10                       | 3        |
| NAXP | NWL Secure Term 10 (Super Preferred)     | 3        |
| NAWE | NWL Term 15                              | 4        |
| NAWP | NWL Term 15 (Super Preferred)            | 4        |
| NAXE | NWL Secure Term 15                       | 4        |
| NAXP | NWL Secure Term 15 (Super Preferred)     | 4        |
| NALB | Living Benefit Term 15                   | 4        |
| NAWE | NWL Term 20                              | 5        |
| NAWP | NWL Term 20 (Super Preferred)            | 5        |
| NAXE | NWL Secure Term 20                       | 5        |
| NAXP | NWL Secure Term 20 (Super Preferred)     | 5        |
| NALB | Living Benefit Term 20                   | 5        |
| NAWE | NWL Term 30                              | 7        |
| NAWP | NWL Term 30 (Super Preferred)            | 7        |
| NAXE | NWL Secure Term 30                       | 7        |
| NAXP | NWL Secure Term 30 (Super Preferred)     | 7        |
| NALB | Living Benefit Term 30                   | 7        |
|      | New York Life Insurance Company          |          |
| NYLA | YCT - Indeterminate Premium Term         | 1        |
| NYLP | YCT Indeterminate Premium Term (Sel Pfd) | 1        |
| NYLS | YCT -Indeterminate Premium Term (Smoker) | 1        |
| NYLA | Five Year Term                           | 2        |
| NYLU | Five Year Term (Unisex)                  | 2        |
| NYLS | Five Year Term (Smoker)                  | 2        |
| NYLP | Five Year Term (Select Preferred)        | 2        |
| NYMA | 10 Year Level Term (10LCT)               | 3        |
| NYMP | 10 Year Level Term (10LCT) (Select Pfd)  | 3        |
| NYMA | 15 Year Level Term (15LCT)               | 4        |
| NYMP | 15 Year Level Term (15LCT) (Select Pfd)  | 4        |
| NYMA | 20 Year Level Term (20LCT)               | 5        |

NYMP 20 Year Level Term (20LCT) (Select Pfd)

|      | North American Co for Life and Health     |   |
|------|---|---|
| NDGA | ADDvantage 10                             | 3 |
| NDGP | ADDvantage 10 (Super Preferred)           | 3 |
| NDGA | ADDvantage 15                             | 4 |
| NDGP | ADDvantage 15 (Super Preferred)           | 4 |
| NDGA | ADDvantage 20                             | 5 |
| NDGP | ADDvantage 20 (Super Preferred)           | 5 |
| NDGA | ADDvantage 30                             | 7 |
| NDGP | ADDvantage 30 (Super Preferred)           | 7 |
| NUGA | Guarantee Builder IUL3 (\$25-249K)        | 8 |
| NUGP | Guarantee Builder IUL3 P+ (\$25-249K)     | 8 |
| NPGA | Guarantee Builder IUL3 (\$250K plus)      | 8 |
| NPGP | Guarantee Builder IUL3 P+ (\$250K plus)   | 8 |
| NGGA | Custom Guarantee Gen 7 (\$25-249K)        | 8 |
| NGGP | Custom Guarantee Gen 7 P+ (\$25-\$249K)   | 8 |
| NHGA | Custom Guarantee Gen 7 (\$250K plus)      | 8 |
| NHGP | Custom Guarantee Gen 7 P+ (\$250K plus)   | 8 |
| NUGA | Guarantee Builder IUL3 (\$25-249K)        | P |
| NUGP | Guarantee Builder IUL3 P+ (\$25K+)        | Р |
| NPGA | Guarantee Builder IUL3 (\$250K+)          | Р |
| NPGP | Guarantee Builder IUL3 P+ (\$250K)        | P |
| NGGA | Custom Guarantee Gen 7 - p100 (\$25K+)    | Р |
| NGGP | Custom Guarantee Gen 7 - p100 P+ (\$25K+) | P |
| NHGA | Custom Guarantee Gen 7 - p100 (\$250K+)   | P |
| NHGP | Custom Guarantee Gen 7 - p100 P+ (250K+)  | Р |
| NGGA | Custom Guarantee Gen 7 - p65 (\$25K+)     | Q |
| NGGP | Custom Guarantee Gen 7 - p65 P+ (\$25K+)  | Q |
| NHGA | Custom Guarantee Gen 7 - p65 (\$250K+)    | Q |
| NHGP | Custom Guarantee Gen 7 - p65 P+ (250K+)   | Q |
| NGGA | Custom Guarantee Gen 7 - 20p (\$25K+)     | R |
| NGGP | Custom Guarantee Gen 7 - 20p P+ (\$25K+)  | R |
| NHGA | Custom Guarantee Gen 7 - 20p (\$250K+)    | R |
| NHGP | Custom Guarantee Gen 7 - 20p P+ (250K+)   | R |
| NGGA | Custom Guarantee Gen 7 - 10p (\$25K+)     | S |
| NGGP | Custom Guarantee Gen 7 - 10p P+ (25K+)    | S |
| NHGA | Custom Guarantee Gen 7 - 10p (\$250K+)    | S |
| NHGP | Custom Guarantee Gen 7 - 10p P+ (250K+)   | S |
| NGGA | Custom Guarantee Gen 7 - 1 pay (\$25K+)   | 0 |
| NGGP | Custom Guarantee Gen 7 - 1 pay P+ (25K+)  | 0 |
| NHGA | Custom Guarantee Gen 7 - 1 pay (\$250K+)  | 0 |
| NHGP | Custom Guarantee Gen 7 - 1 pay P+(250K+)  | 0 |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | Northwestern Mutual Life Insurance       |          |
| NOWM | TT Term 80 - 1 Year R & C Term           | 1        |
| NOWP | TT Term 80 - 1 Year R & C (Premier NT)   | 1        |
| NOTN | TT Term 10 - 1 Year Term for 10 Years    | 1        |
| NOTP | TT Term 10 - 1 Year for 10 Yrs (Premier) | 1        |
| NOWM | TT Level Term 10                         | 3        |
| NOWP | TT Level Term 10 (Premier NT)            | 3        |
| NOWM | TT Level Term 20                         | 5        |
| NOWP | TT Level Term 20 (Premier NT)            | 5        |
| NOTN | TT Level Term 20 (issue ages 51+)        | 5        |
| NOTP | TT Level Term 20 (Premier NT/ages 51+)   | 5        |
| NOYN | TT Level Term 20 (NY)                    | 5        |
| NOYP | TT Level Term 20 (Premier NT / NY)       | 5        |
|      | Occidental Life Ins Co of North Carolina |          |
| OCNC | ULTIMATE TERM-10 - 10 Year Term          | 3        |
|      | Ohio National Life Assurance Corporation |          |
| OMWJ | FlexTerm Series IX - 10 Year Plus        | 3        |
| OMWN | Term 10 Plus (P+ Super Pfd / R+ Select)  | 3        |
| OMYJ | FlexTerm Series IX - 10 Year             | 3        |
| OMYN | Term 10 (P+ Super Pfd/ R+ Select)        | 3        |
| ONYJ | Recap Term - 10 Year                     | 3        |
| ONYN | Recap Term 10 (P+ Super Pfd/ R+ Select)  | 3        |
| ONWJ | FlexTerm Series IX - 15 Year Plus        | 4        |
| ONWN | Term 15 Plus (P+ Super Pfd / R+ Select)  | 4        |
| ONYJ | FlexTerm Series IX - 15 Year             | 4        |
| ONYN | Term 15 (P+ Super Pfd / R+ Select)       | 4        |
| ONWJ | FlexTerm Series IX - 20 Year Plus        | 5        |
| ONWN | Term 20 Plus (P+ Super Pfd / R+ Select)  | 5        |
| ONYJ | FlexTerm Series IX - 20 Year             | 5        |
| ONYN | Term 20 (P+ Super Pfd / R+ Select)       | 5        |
|      | Oxford Life Insurance Company            |          |
| OXFO | SI - Assurance Financial Expense W/L     | 8        |
|      | Pacific Guardian Life Insurance Co, Ltd. |          |
| PAIC | One Year Term Plus                       | 1        |
| PAGI | Ten Year Term                            | 3        |
|      | Pacific Life & Annuity Company           |          |
| PAAL | Pacific-ART-NY - Annual Renewable Term   | 1        |
| PAAS | Pacific-ART-NY - ART (Super Preferred)   | 1        |
| PAAN | Pacific-ART-NY - ART (Preferred Plus)    | 1        |

|      | Company/Product List                    | Category |
|------|---|----------|
|      | Pacific Life Insurance Company          |          |
| PACL | Pacific-ART - Annual Renewable Term     | 1        |
| PACS | Pacific-ART - ART (Super Preferred)     | 1        |
| PACN | Pacific-ART - ART (Preferred Plus)      | 1        |
| PCCL | Pacific PRIME Term 10                   | 3        |
| PCCP | Pacific PRIME Term 10 (Super Pfd / Pfd) | 3        |
| PCCS | Pacific PRIME Term 10 (age 18-60 Std)   | 3        |
| PCCT | Pacific PRIME Term 10 (age 18-60 Pfd)   | 3        |
| PCCL | Pacific PRIME Term 15                   | 4        |
| PCCP | Pacific PRIME Term 15 (Super Pfd / Pfd) | 4        |
| PCCS | Pacific PRIME Term 15 (age 18-60 Std)   | 4        |
| PCCT | Pacific PRIME Term 15 (age 18-60 Pfd)   | 4        |
| PCCL | Pacific PRIME Term 20                   | 5        |
| PCCP | Pacific PRIME Term 20 (Super Pfd / Pfd) | 5        |
| PCCS | Pacific PRIME Term 20 (age 18-60 Std)   | 5        |
| PCCT | Pacific PRIME Term 20 (age 18-60 Pfd)   | 5        |
| PCCL | Pacific PRIME Term 30                   | 7        |
| PCCP | Pacific PRIME Term 30 (Super Pfd / Pfd) | 7        |
|      | Pan-American Life Insurance Company     |          |
| PANA | 5-Year Level Term                       | 2        |
| PANS | Sentinel Series 10 - 10-Year Term       | 3        |
| PANP | Sentinel Series 10 (Preferred Plus)     | 3        |
| PATN | 10-Year Level Term                      | 3        |
| PANS | Sentinel Series 20 - 20-Year Term       | 5        |
| PANP | Sentinel Series 20 (Preferred Plus)     | 5        |
| PAXS | Sentinel Series 20/10 - 20-Year Term    | F        |
| PAXP | Sentinel Series 20/10 (Preferred Plus)  | F        |
|      | The Paul Revere Life Insurance Company  |          |
| PAUL | Selector 1 - 1 Year Term                | 1        |
| PAUL | Selector 10 - 10 Year Term              | 3        |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | The Penn Mutual Life Insurance Company   |          |
| PENC | Guaranteed 10 Year Term                  | 3        |
| PENP | Guaranteed 10 Year Term (Preferred Plus) | 3        |
| PENB | Guaranteed 10 Year Term (Preferred Best) | 3        |
| PYNC | Guaranteed 10 Year Term (CA)             | 3        |
| PYNP | Guaranteed 10 Year Term (Preferred Plus) | 3        |
| PYNB | Guaranteed 10 Year Term (Preferred Best) | 3        |
| PENC | Guaranteed 15 Year Term                  | 4        |
| PENP | Guaranteed 15 Year Term (Preferred Plus) | 4        |
| PENB | Guaranteed 15 Year Term (Preferred Best) | 4        |
| PYNC | Guaranteed 15 Year Term (CA)             | 4        |
| PYNP | Guaranteed 15 Year Term (Preferred Plus) | 4        |
| PYNB | Guaranteed 15 Year Term (Preferred Best) | 4        |
| PENC | Guaranteed 20 Year Term                  | 5        |
| PENP | Guaranteed 20 Year Term (Preferred Plus) | 5        |
| PENB | Guaranteed 20 Year Term (Preferred Best) | 5        |
| PYNC | Guaranteed 20 Year Term (CA)             | 5        |
| PYNP | Guaranteed 20 Year Term (Preferred Plus) | 5        |
| PYNB | Guaranteed 20 Year Term (Preferred Best) | 5        |
| PGNC | Guaranteed Protection UL - gtd to 121    | 8        |
| PGNP | Guaranteed Protection UL - gtd to 121 P+ | 8        |
|      | Primerica Life Insurance Company         |          |
| PRIM | Custom Advantage - 10 Year               | 3        |
| PRIP | Custom Advantage - 10 Year (Pfd Plus)    | 3        |
| PRIM | Custom Advantage - 15 Year               | 4        |
| PRIP | Custom Advantage - 15 Year (Pfd Plus)    | 4        |
| PRIM | Custom Advantage - 20 Year               | 5        |
| PRIP | Custom Advantage - 20 Year (Pfd Plus)    | 5        |
| PRTM | Custom Advantage - 30 Year               | F        |
| PRTP | Custom Advantage - 30 Year (Pfd Plus)    | F        |
| PRIM | Custom Advantage - 35 Year               | F        |
| PRIP | Custom Advantage - 35 Year (Pfd Plus)    | F        |
| PRIN | Custom Advantage - 35 Year (age 35+)     | F        |
| PRIQ | Custom Advantage - 35 Year (age 35+/P+)  | F        |

|      | Company/Product List                     | Category |
|------|--|----------|
|      | Principal Life Insurance Company         |          |
| PRCI | 10-Year Term (2014)                      | 3        |
| PRCP | 10-Year Term (2014) (Super)              | 3        |
| PRCI | 15-Year Term (2014)                      | 4        |
| PRCP | 15-Year Term (2014) (Super)              | 4        |
| PRCI | 20-Year Term (2014)                      | 5        |
| PRCP | 20-Year Term (2014) (Super)              | 5        |
| PRCI | 30-Year Term (2014)                      | 7        |
| PRCP | 30-Year Term (2014) (Super)              | 7        |
| PRCI | Universal Life Protector IV - to age 90  | С        |
| PRCP | Universal Life Protector IV (Super)      | С        |
| PRCI | Universal Life Protector IV - to age 95  | D        |
| PRCP | Universal Life Protector IV (Super)      | D        |
| PRCI | Universal Life Protector IV - to age 100 | E        |
| PRCP | Universal Life Protector IV (Super)      | E        |
| PRCI | Universal Life Protector IV - to age 105 | G        |
| PRCP | Universal Life Protector IV (Super)      | G        |
| PRCI | Universal Life Protector IV              | 8        |
| PRCP | Universal Life Protector IV (Super)      | 8        |
|      |  |          |
|      | Principal National Life Insurance Co     |          |
| PRDI | 10-Year Term (2014)                      | 3        |
| PRDP | 10-Year Term (2014) (Super)              | 3        |
| PRDI | 15-Year Term (2014)                      | 4        |
| PRDP | 15-Year Term (2014) (Super)              | 4        |
| PRDI | 20-Year Term (2014)                      | 5        |
| PRDP | 20-Year Term (2014) (Super)              | 5        |
| PRDI | 30-Year Term (2014)                      | 7        |
| PRDP | 30-Year Term (2014) (Super)              | 7        |
| PNDI | Universal Life Protector IV - to age 90  | С        |
| PNDP | Universal Life Protector IV (Super)      | С        |
| PNDI | Universal Life Protector IV - to age 95  | D        |
| PNDP | Universal Life Protector IV (Super)      | D        |
| PNDI | Universal Life Protector IV - to age 100 | E        |
| PNDP | Universal Life Protector IV (Super)      | E        |
| PNDI | Universal Life Protector IV - to age 105 | G        |
| PNDP | Universal Life Protector IV (Super)      | G        |
| PNDI | Universal Life Protector IV              | 8        |
| PNDP | Universal Life Protector IV (Super)      | 8        |

Category

Company/Product List

|          | Protective Life Insurance Company       |        |
|----------|---|--------|
| PTCL     | Custom Choice UL - 10 Year No Lapse     | 3      |
| PTCP     | Custom Choice UL - 10 Year (Select Pfd) | 3      |
| PTCL     | Custom Choice UL - 15 Year No Lapse     | 4      |
| PTCP     | Custom Choice UL - 15 Year (Select Pfd) | 4      |
| PTCL     | Custom Choice UL - 20 Year No Lapse     | 5      |
| PTCP     | Custom Choice UL - 20 Year (Select Pfd) | 5      |
| PTCL     | Custom Choice UL - 25 Year No Lapse     | 6      |
| PTCP     | Custom Choice UL - 25 Year (Select Pfd) | 6      |
| PTCL     | Custom Choice UL - 30 Year No Lapse     | 7      |
| PTCP     | Custom Choice UL - 30 Year (Select Pfd) | 7      |
| PTCL     | Custom Choice UL - No Lapse to 75       | V      |
| PTCP     | Custom Choice UL - No Lapse to 75 (P+)  | V      |
| PTAL     | Advantage Choice UL - to age 75         | V      |
| PTAP     | Advantage Choice UL - to 75 (Select Pfd |        |
| PTCL     | Custom Choice UL - No Lapse to 80       | A      |
| PTCP     | Custom Choice UL - No Lapse to 80 (P+)  | A      |
| PTAL     | Advantage Choice UL - to age 80         | A      |
| PTAP     | Advantage Choice UL - to 80 (Select Pfd |        |
| PTCL     | Custom Choice UL - No Lapse to 85       | В      |
| PTCP     | Custom Choice UL - No Lapse to 85 (P+)  | В      |
| PTAL     | Advantage Choice UL - to age 85         | В      |
| PTAP     | Advantage Choice UL - to 85 (Select Pfd |        |
| PTCL     | Custom Choice UL - No Lapse to 90       | C C    |
| PTCP     | Custom Choice UL - No Lapse to 90 (P+)  | C      |
| PTAL     | Advantage Choice UL - to age 90         | C      |
| PTAP     | Advantage Choice UL - to 90 (Select Pfd |        |
| PTCL     | Custom Choice UL - No Lapse to 95       | D      |
| PTCP     | Custom Choice UL - No Lapse to 95 (P+)  | D      |
| PTAL     | Advantage Choice UL - to age 95         | D      |
| PTAP     | Advantage Choice UL - to 95 (Select Pfd |        |
| PTCL     | Custom Choice UL - No Lapse to 100      | E      |
| PTCP     | Custom Choice UL - No Lapse to 100 (P+) | E      |
| PTAL     | Advantage Choice UL - to age 100        | E      |
| PTAP     | Advantage Choice UL - to 100 (Select Pf |        |
| PTCL     | Custom Choice UL - No Lapse to 105      | G      |
| PTCP     | Custom Choice UL - No Lapse to 105 (P+) | G      |
| PTAL     | Advantage Choice UL - to age 105        | G      |
| PTAP     | Advantage Choice UL - to 105 (Select Pf |        |
| PTCL     | Custom Choice UL - No Lapse to 110      | Н      |
| PTCP     | Custom Choice UL - No Lapse to 110 (P+) | Н      |
| PTAL     | Advantage Choice UL - to age 110        | Н      |
| PTAP     | Advantage Choice UL - to 110 (Select Pf |        |
| PTCL     | Custom Choice UL - No Lapse to 121      | 8      |
| PTCP     | Custom Choice UL - No Lapse to 121 (P+) | 8      |
| PTCL     | Custom Choice UL - Pay to 65            | Q      |
| PTCP     | Custom Choice UL - Pay to 65 (P+)       | Q      |
| PTCL     | Custom Choice UL - 20 Pay               | Q<br>R |
| PTCP     | Custom Choice UL - 20 Pay (P+)          | R      |
| PTCL     | Custom Choice UL - 10 Pay               | S      |
| 1 1 0 11 | oaccom oncree on to ray                 | 5      |

|              | Company/Product List   | Category |
|--------------|--|----------|
| DECD         | Protective Life Insurance Company                                | 0        |
| PTCP         | Custom Choice UL - 10 Pay (P+)                                   | S        |
|              | Provident Life and Accident Assurance                            |          |
| PRTA         | Level Term II - 10 Year  | 3        |
| PRTB         | LTII - 10 Year (Pf Select, R+ Std+)                              | 3        |
| PRTC         | LTII - 10 Year (P+)  | 3        |
| PVTA         | Level Term I - 10 Year   | 3        |
| PVTB         | LTI - 10 Year (Pf Select, R+ Std+)                               | 3        |
| PVTC         | LTI - 10 Year (P+)   | 3        |
| PRTA         | Level Term II - 15 Year  | 4        |
| PRTB         | LTII - 15 Year (Pf Select, R+ Std+)                              | 4        |
| PRTC         | LTII - 15 Year (P+)  | 4        |
| PVTA         | Level Term I - 15 Year   | 4        |
| PVTB         | LTI - 15 Year (Pf Select, R+ Std+)                               | 4        |
| PVTC         | LTI - 15 Year (P+)   | 4        |
| PRTA         | Level Term II - 20 Year  | 5        |
| PRTB         | LTII - 20 Year (Pf Select, R+ Std+)                              | 5        |
| PRTC         | LTII - 20 Year (P+)  | 5        |
| PVTA         | Level Term I - 20 Year   | 5        |
| PVTB         | LTI - 20 Year (Pf Select, R+ Std+)                               | 5        |
| PVTC         | LTI - 20 Year (P+)   | 5        |
| PRXA         | Level Term II - 10/5 Year  | F        |
| PRXB         | LTII - 10/5 Year (Pf Select, R+ Std+)                            | F        |
| PRXC         | LTII - 10/5 Year (P+)  | F        |
| PVXA<br>PVXB | Level Term I - 10/5 Year<br>LTI - 10/5 Year (Pf Select, R+ Std+) | F<br>F   |
| PVXC         | LTI - 10/5 Year (P+)   | F        |
| PSXA         | Level Term II - 20/5 Year  | F        |
| PSXB         | LTII - 15/5 Year (Pf Select, R+ Std+)                            | F        |
| PSXC         | LTII - 15/5 Year (P+)  | F        |
| PTXA         | Level Term I - 15/5 Year   | F        |
| PTXB         | LTI - 15/5 Year (Pf Select, R+ Std+)                             | F        |
| PTXC         | LTI - 15/5 Year (P+)   | F        |
| PZXA         | Level Term II - 20/5 Year  | F        |
| PZXB         | LTII - 20/5 Year (Pf Select, R+ Std+)                            | F        |
| PZXC         | LTII - 20/5 Year (P+)  | F        |
| PWXA         | Level Term I - 20/5 Year   | F        |
| PWXB         | LTI - 20/5 Year (Pf Select, R+ Std+)                             | F        |
| PWXC         | LTI - 20/5 Year (P+)   | F        |
|              |  |          |

|              | Pruco Life Insurance Company   |        |
|--------------|--|--------|
| PRUC         | Term Elite 10 (<250K PruXpress ONLY)                                       | 3      |
| PRUS         | Term Elite 10 (P+ Best / R+ NS+)   | 3      |
| PPFC         | Term Essential 10 (<250K PruXpress ONLY)                                   | 3      |
| PPFS         | Term Essential 10 (P+ Best / R+ NS+)                                       | 3      |
| PPUC         | Term Elite 10 (<250K PruXpress ONLY/WA)                                    | 3      |
| PPUS         | Term Elite 10 (P+ Best / R+ NS+ / WA)                                      | 3      |
| PPWC         | Term Essential 10 (<250K PruXpress / WA)                                   | 3      |
| PPWS         | Term Essential 10 (P+ Best / R+ NS+ /WA)                                   | 3      |
| PRUC         | Term Elite 15 (<250K PruXpress ONLY)                                       | 4      |
| PRUS         | Term Elite 15 (P+ Best / R+ NS+)   | 4      |
| PPFC         | Term Essential 15 (<250K PruXpress ONLY)                                   | 4      |
| PPFS         | Term Essential 15 (P+ Best / R+ NS+)                                       | 4      |
| PPUC         | Term Elite 15 (<250K PruXpress ONLY/WA)                                    | 4      |
| PPUS         | Term Elite 15 (P+ Best / R+ NS+ / WA)                                      | 4      |
| PPWC         | Term Essential 15 (<250K PruXpress / WA)                                   | 4      |
| PPWS         | Term Essential 15 (P+ Best / R+ NS+ /WA)                                   | 4      |
| PRUC         | Term Elite 20 (<250K PruXpress ONLY)                                       | 5      |
| PRUS         | Term Elite 20 (P+ Best / R+ NS+)   | 5      |
| PPFC         | Term Essential 20 (<250K PruXpress ONLY)                                   | 5      |
| PPFS         | Term Essential 20 (P+ Best / R+ NS+)                                       | 5      |
| PPUC         | Term Elite 20 (<250K PruXpress ONLY/WA)                                    | 5      |
| PPUS         | Term Elite 20 (P+ Best / R+ NS+ / WA)                                      | 5      |
| PPWC         | Term Essential 20 (<250K PruXpress / WA)                                   | 5      |
| PPWS         | Term Essential 20 (P+ Best / R+ NS+ /WA)                                   | 5      |
| PRUC         | Term Elite 30 (<250K PruXpress ONLY)                                       | 7      |
| PRUS         | Term Elite 30 (P+ Best / R+ NS+)   | 7      |
| PPFC         | Term Essential 30 (<250K PruXpress ONLY)                                   | 7      |
| PPFS         | Term Essential 30 (P+ Best / R+ NS+)                                       | 7      |
| PPUC         | Term Elite 30 (<250K PruXpress ONLY/WA)                                    | 7      |
| PPUS         | Term Elite 30 (P+ Best / R+ NS+ / WA)                                      | 7      |
| PPWC         | Term Essential 30 (<250K PruXpress / WA)                                   | 7      |
| PPWS         | Term Essential 30 (P+ Best / R+ NS+ /WA)                                   | 7      |
| PRUC         | PruTerm WorkLife 65  | Т      |
| PRUS         | PruTerm WorkLife 65 (P+/R+)  | T      |
| PRUC         | UL Protector with NLG to 100 (75K-249K)                                    | Ε      |
| PRUS         | UL Protector with NLG (75K-249K/Plus)                                      | E      |
| PRJC         | UL Protector with NLG to 100 (250K-999K)                                   | Ε      |
| PRJS         | UL Protector with NLG (250K-999K/Plus)                                     | Ε      |
| PPUC         | UL Protector with NLG to 100 (1000K+)                                      | Ε      |
| PPUS         | UL Protector with NLG (1000K / Plus)                                       | E      |
| PMUC         | UL Protector to 100 (75K-249K) (MD)  | E<br>E |
| PMUS         | UL Protector with NLG (75K-249K/Plus) UL Protector to 100 (250K-999K) (MD) | E<br>E |
| PMDC         | , , , ,  |        |
| PMDS<br>PMAC | UL Protector with NLG (250K-999K/Plus) UL Protector to 100 (1000K+) (MD)   | E<br>E |
| PMAC<br>PMAS | UL Protector to 100 (1000K+) (MD) UL Protector with NLG (1000K / Plus)     | E<br>E |
| PRUC         | PruLife Return of Premium Term 15  | E<br>J |
| PRUS         | PruLife ROP 15 (P+ Best / R+ NS+)  | J      |
| PRUC         | PruLife Return of Premium Term 20  | K      |
| 11/00        | TIGHTIC MECULIN OF TIGHTAM TETM 70   | 17     |

# PRUS PruLife ROP 20 (P+ Best / R-PRUC PruLife Return of Premium Ter

|      | Pruco Life Insurance Company              |   |
|------|---|---|
| PRUS | PruLife ROP 20 (P+ Best / R+ NS+)         | K |
| PRUC | PruLife Return of Premium Term 30         | M |
| PRUS | PruLife ROP 30 (P+ Best / R+ NS+)         | M |
| PRUC | UL Protector with NLG to 121 (75K-249K)   | 8 |
| PRUS | UL Protector with NLG (75K-249K/Plus)     | 8 |
| PRJC | UL Protector with NLG to 121 (250K-999K)  | 8 |
| PRJS | UL Protector with NLG (250K-999K/Plus)    | 8 |
| PPUC | UL Protector with NLG to 121 (1000K+)     | 8 |
| PPUS | UL Protector with NLG (1000K / Plus)      | 8 |
| PMUC | UL Protector to 121 (75K-249K) (MD)       | 8 |
| PMUS | UL Protector with NLG (75K-249K/Plus)     | 8 |
| PMDC | UL Protector to 121 (250K-999K) (MD)      | 8 |
| PMDS | UL Protector with NLG (250K-999K/Plus)    | 8 |
| PMAC | UL Protector to 121 (1000K+) (MD)         | 8 |
| PMAS | UL Protector with NLG (1000K / Plus)      | 8 |
| PRUC | UL Protector w/NLG to 121 - 20 Pay (75k)  | R |
| PRUS | UL Protector w/NLG to 121 - (75K/Plus)    | R |
| PRJC | UL Protector w/NLG to 121 - 20 Pay (250)  | R |
| PRJS | UL Protector w/NLG to 121 - (250K/Plus)   | R |
| PPUC | UL Protector w/NLG to 121 - 20 Pay (\$1m) | R |
| PPUS | UL Protector w/NLG to 121 - (\$1m/Plus)   | R |
| PMUC | UL Protector to 121 - 20 Pay (75k) (MD)   | R |
| PMUS | UL Protector w/NLG to 121 - (75K/Plus)    | R |
| PMDC | UL Protector to 121 - 20 Pay (250) (MD)   | R |
| PMDS | UL Protector w/NLG to 121 - (250K/Plus)   | R |
| PMAC | UL Protector to 121 - 20 Pay (\$1m) (MD)  | R |
| PMAS | UL Protector w/NLG to 121 - (\$1m/Plus)   | R |
| PRUC | UL Protector w/NLG to 121 - 10 Pay (75k)  | S |
| PRUS | UL Protector w/NLG to 121 - (75K/Plus)    | S |
| PRJC | UL Protector w/NLG to 121 - 10 Pay (250)  | S |
| PRJS | UL Protector w/NLG to 121 - (250K/Plus)   | S |
| PPUC | UL Protector w/NLG to 121 - 10 Pay (\$1m) | S |
| PPUS | UL Protector w/NLG to 121 - (\$1m/Plus)   | S |
| PMUC | UL Protector to 121 - 10 Pay (75k) (MD)   | S |
| PMUS | UL Protector w/NLG to 121 - (75K/Plus)    | S |
| PMDC | UL Protector to 121 - 10 Pay (250) (MD)   | S |
| PMDS | UL Protector w/NLG to 121 - (250K/Plus)   | S |
| PMAC | UL Protector to 121 - 10 Pay (\$1m) (MD)  | S |
| PMAS | UL Protector w/NLG to 121 - (\$1m/Plus)   | S |
|      |   |   |

|      | Pruco Life Insurance Co of New Jersey     |        |
|------|---|--------|
| PPYC | Term Elite 10 (NY/<250K PruXpress ONLY)   | 3      |
| PPYS | Term Elite 10 (NY / P+ Best / R+ NS+)     | 3      |
| PYYC | Term Essential 10 (NY/<250K PruXpress)    | 3      |
| PYYS | Term Essential 10 (NY /P+ Best / R+ NS+)  | 3      |
| PPYC | Term Elite 15 (NY/<250K PruXpress ONLY)   | 4      |
| PPYS | Term Elite 15 (NY/ P+ Best / R+ NS+)      | 4      |
| PYYC | Term Essential 15 (NY/<250K PruXpress)    | 4      |
| PYYS | Term Essential 15 (NY /P+ Best / R+ NS+)  | 4      |
| PPYC | Term Elite 20 (NY/<250K PruXpress ONLY)   | 5      |
| PPYS | Term Elite 20 (NY / P+ Best / R+ NS+)     | 5      |
| PYYC | Term Essential 20 (NY/<250K PruXpr ONLY)  | 5      |
| PYYS | Term Essential 20 (NY /P+ Best / R+ NS+)  | 5<br>5 |
| PPYC | Term Elite 30 (NY/<250K PruXpress ONLY)   | 7      |
| PPYS | Term Elite 30 (NY/P+ Best / R+ NS+)       | 7      |
| PYYC | Term Essential 30 (NY/<250K PruXpress)    | 7      |
| PYYS | Term Essential 30 (NY /P+ Best / R+ NS+)  | 7      |
| PYUC | UL Protector with NLG to 100 (75K-249K)   | É      |
| PYUS | UL Protector with NLG (75K-249K/Plus)     | E      |
| PPYC | UL Protector with NLG to 100 (250K-999K)  | E      |
| PPYS | UL Protector with NLG (250K-999K/Plus)    | E      |
| PYYC | UL Protector with NLG to 100 (1000K+)     | E      |
| PYYS | UL Protector with NLG (1000K / Plus)      | E      |
| PPYC | PruLife Return of Premium Term 15         | J      |
| PPYS | PruLife ROP 15 (P+ Best / R+ NS+)         | J      |
| PPYC | PruLife Return of Premium Term 20         | K      |
| PPYS | PruLife ROP 20 (P+ Best / R+ NS+)         | K      |
| PPYC | PruLife Return of Premium Term 30         | M      |
| PPYS | PruLife ROP 30 (P+ Best / R+ NS+)         | M      |
| PYUC | UL Protector with NLG to 121 (75K-249K)   | 8      |
| PYUS | UL Protector with NLG (75K-249K/Plus)     | 8      |
| PPYC | UL Protector with NLG to 121 (250K-999K)  | 8      |
| PPYS | UL Protector with NLG (250K-999K/Plus)    | 8      |
| PYYC | UL Protector with NLG to 121 (1000K+)     | 8      |
| PYYS | UL Protector with NLG (1000K / Plus)      | 8      |
| PYUC | UL Protector w/NLG to 121 - 20 Pay (75k)  | R      |
| PYUS | UL Protector w/NLG to 121 - (75K/Plus)    | R      |
| PPYC | UL Protector w/NLG to 121 - 20 Pay (250)  | R      |
| PPYS | UL Protector w/NLG to 121 - (250K/Plus)   | R      |
| PYYC | UL Protector w/NLG to 121 - 20 Pay (\$1m) | R      |
| PYYS | UL Protector w/NLG to 121 - (\$1m/Plus)   | R      |
| PYUC | UL Protector w/NLG to 121 - 10 Pay (75k)  | S      |
| PYUS | UL Protector w/NLG to 121 - (75K/Plus)    | S      |
| PPYC | UL Protector w/NLG to 121 - 10 Pay (250)  | S      |
| PPYS | UL Protector w/NLG to 121 - (250K/Plus)   | S      |
| PYYC | UL Protector w/NLG to 121 - 10 Pay (\$1m) | S      |
| PYYS | UL Protector w/NLG to 121 - (\$1m/Plus)   | S      |
|      |   |        |

#### Company/Product List Category ReliaStar Life Insurance Company (ING) TermSmart 10 - 10 Year Term 3 RDSS TermSmart 10 - (P+ Super / R+ Select) 3 RDSP 3 RWTS TermSmart 10 - 10 Year Term (OR) RWTP TermSmart 10 - (P+ Super / R+ Select/OR) 3 TermSmart 15 - 15 Year Term 4 RDSS RDSP TermSmart 15 - (P+ Super / R+ Select) 4 4 RWTS TermSmart 15 - 15 Year Term (OR) TermSmart 15 - (P+ Super / R+ Select/OR) RWTP 5 TermSmart 20 - 20 Year Term RDSS 5 RDSP TermSmart 20 - (P+ Super / R+ Select) 5 TermSmart 20 - 20 Year Term (OR) RWTS 5 RWTP TermSmart 20 - (P+ Super / R+ Select/OR) ING ROP Endowment Term - 20 Year K ROTS ING ROP Endowment Term - 20 Year (P+/R+)ROTP K ROTS ING ROP Endowment Term - 25 Year L ING ROP Endowment Term - 25 Year (P+/R+)ROTP L ING ROP Endowment Term - 30 Year M ROTS ROTP ING ROP Endowment Term - 30 Year (P+/R+)M ReliaStar Life Insurance of NY (ING) 3 RYNS TermSmart 10 - 10 Year Term (NY) TermSmart 10 - (P+ Super / R+ Select/NY) 3 RYNT 4 RYNS TermSmart 15 - 15 Year Term (NY) TermSmart 15 - (P+ Super / R+ Select/NY) 4 RYNT 5 RYNS TermSmart 20 - 20 Year Term (NY) TermSmart 20 - (P+ Super / R+ Select/NY) 5 RYNT ING ROP Endowment Term - 20 Year RYNS K RYNT ING ROP Endowment Term - 20 Year (P+/R+)K ING ROP Endowment Term - 25 Year RYNS L ING ROP Endowment Term - 25 Year (P+/R+)RYNT L ING ROP Endowment Term - 30 Year RYNS Μ ING ROP Endowment Term - 30 Year (P+/R+)RYNT Μ Royal Neighbors of America Royal Advantage 10 - 10 Year Level Term 3 ROYA 3 Royal Advantage 10 - 10 Year (Super) ROYP ROYA Royal Advantage 20 - 20 Year Level Term 5 5 Royal Advantage 20 - 20 Year (Super) ROYP Royal Advantage 30 - 30 Year Level Term ROYA 7

Royal Advantage 30 - 30 Year (Super)

SI - Neighbors Simplified Issue W/L

ROYP ROYA

|      | Company/Product List                     | Category |
|------|--|----------|
|      | Sagicor Life Insurance Company           |          |
| SAGI | Sage Term 10                             | 3        |
| SAZI | SI - Sage Term 10 (Simplified Issue)     | 3        |
| SAGI | Sage Term 15 (SIMPILITIES ISSUE)         | 4        |
| SAZI | SI - Sage Term 15 (Simplified Issue)     | 4        |
| SAGI | Sage Term 20                             | 5        |
| SAZI | SI - Sage Term 20 (Simplified Issue)     | 5        |
| SAZI | Sage No Lapse Universal Life             | 8        |
| SAJI | Sage No Lapse Universal Life (WV)        | 8        |
| SAZI | Sage No Lapse UL - Pay to 100            | P        |
| SAJI | Sage No Lapse UL - Pay to 100 (WV)       | P        |
| SAZI | Sage No Lapse UL - Pay to 65             | Q        |
| SAJI | Sage No Lapse UL - Pay to 65 (WV)        | Q        |
| SAZI | Sage No Lapse UL - 20 Pay                | R        |
| SAJI | Sage No Lapse UL - 20 Pay (WV)           | R        |
| SAZI | Sage No Lapse UL - 10 Pay                | S        |
| SAJI | Sage No Lapse UL - 10 Pay (WV)           | S        |
| SAZI | Sage No Lapse UL - Single Pay            | 0        |
| SAJI | Sage No Lapse UL - Single Pay (WV)       | 0        |
|      |  |          |
|      | Savings Bank Life Insurance Co of MA     |          |
| SAVE | T-10/10 - 10  Year Term (NEW)            | 3        |
| SAVP | T-10/10 - 10  Year  (P+ / R+)  (NEW)     | 3        |
| SAVE | T-15/15 - 15  Year Term (NEW)            | 4        |
| SAVP | T-15/15 - 15  Year  (P+ / R+)  (NEW)     | 4        |
| SAVE | T-20/20 - 20 Year Term (NEW)             | 5        |
| SAVP | T-20/20 - 20  Year  (P+ / R+)  (NEW)     | 5        |
| SAVE | T-25/25 - 25  Year Term (NEW)            | 6        |
| SAVP | T-25/25 - 25  Year  (P+ / R+)  (NEW)     | 6        |
| SAVE | T-30/30 - 30  Year Term (NEW)            | 7        |
| SAVP | T-30/30 - 30  Year  (P+ / R+)  (NEW)     | 7        |
|      | Securian Life Insurance Company          |          |
| SECU | Advantage Elite Select Life - 5 Year     | 2        |
| SECP | Advantage Elite Select - 5 Year (P+/R+)  | 2        |
| SECU | Advantage Elite Select Life - 10 Year    | 3        |
| SECP | Advantage Elite Select - 10 Year (P+/R+) | 3        |
| SECU | Advantage Elite Select Life - 15 Year    | 4        |
| SECP | Advantage Elite Select - 15 Year (P+/R+) | 4        |
| SECU | Advantage Elite Select Life - 20 Year    | 5        |
| SECP | Advantage Elite Select - 20 Year (P+/R+) | 5        |
| SECU | Advantage Elite Select Life - 30 Year    | 7        |
| SECP | Advantage Elite Select - 30 Year (P+/R+) | 7        |
| 3-0- |  | •        |

|      | Company/Product List                    | Category |
|------|---|----------|
|      | Security Mutual Life Insurance Co of NY |          |
| SMTT | LT Security Plus 10-Year                | 3        |
| SMTP | LT Security Plus 10-Year (Plus)         | 3        |
| SMPT | LT Protector 10-Year                    | 3        |
| SMPP | LT Protector 10-Year (Preferred Plus)   | 3        |
| SMZT | LT Security Plus 10-Year (NY)           | 3        |
| SMZP | LT Security Plus 10-Year (Plus / NY)    | 3        |
| SMTT | LT Security Plus 15-Year                | 4        |
| SMTP | LT Security Plus 15-Year (Plus)         | 4        |
| SMPT | LT Protector 15-Year                    | 4        |
| SMPP | LT Protector 15-Year (Preferred Plus)   | 4        |
| SMZT | LT Security Plus 15-Year (NY)           | 4        |
| SMZP | LT Security Plus 15-Year (Plus / NY)    | 4        |
| SMTT | LT Security Plus 20-Year                | 5        |
| SMTP | LT Security Plus 20-Year (Plus)         | 5        |
| SMPT | LT Protector 20-Year                    | 5        |
| SMPP | LT Protector 20-Year (Preferred Plus)   | 5        |
| SMZT | LT Security Plus 20-Year (NY)           | 5        |
| SMZP | LT Security Plus 20-Year (Plus / NY)    | 5        |
| SMTT | LT Security Plus 30-Year                | 7        |
| SMTP | LT Security Plus 30-Year (Plus)         | 7        |
| SMIF | LT Protector 30-Year                    | 7        |
| SMPP | LT Protector 30-Year (Preferred Plus)   | 7        |
|      |   | 7        |
| SMZT | LT Security Plus 30-Year (NY)           | 7        |
| SMZP | LT Security Plus 30-Year (Plus / NY)    | /        |
|      | Standard Life and Accident Insurance Co |          |
| SMNT | Advantage Shield Term ART               | 1        |
| SMNS | Advantage Shield Term ART (smoker)      | 1        |
| SMNP | Advantage Shield Term ART (Plus)        | 1        |
| SMNT | Advantage Shield Term 10                | 3        |
| SMNP | Advantage Shield Term 10 (Plus)         | 3        |
| SMNT | Advantage Shield Term 15                | 4        |
| SMNP | Advantage Shield Term 15 (Plus)         | 4        |
| SMNT | Advantage Shield Term 20                | 5        |
| SMNP | Advantage Shield Term 20 (Plus)         | 5        |
| SMNT | Advantage Shield Term 30                | 7        |
| SMNP | Advantage Shield Term 30 (Plus)         | 7        |
| SMNT | SI - AdvantageGuard Whole Life          | 8        |
|      | Starmount Life Insurance Co.            |          |
| CMVD |   | E.       |
| STAR | StarLife Gold One-Cost-To-Age-95 Term   | F        |
| STRA | ValueLife Gold (\$10K-\$75)             | F        |
| STAR | SelectLife - Whole Life                 | 8        |
|      | Stonebridge Life Insurance Company      |          |
| STON | SI - Security I (WL08)                  | 8        |
|      |   |          |

|      | Symetra Life Insurance Company         |                  |
|------|--|------------------|
| SZME | 10 Year Level Term                     | 3                |
| SZMB | 10 Year Level Term (Super / Std Plus)  |                  |
| SYME | 10 Year Level Term (2005)              | 3                |
| SYMB | 10 Year Level Term (Super/Std Plus/05) | 3<br>3<br>3<br>3 |
| SYOE | 10 Year Level Term (WA)                | 3                |
| SYOB | 10 Year Level Term (Super/Std Plus/WA) | 3                |
| SZME | 15 Year Level Term                     | 4                |
| SZMB | 15 Year Level Term (Super / Std Plus)  | 4                |
| SYME | 15 Year Level Term (2005)              | 4                |
| SYMB | 15 Year Level Term (Super/Std Plus/05) | 4                |
| SYOE | 15 Year Level Term (WA)                | 4                |
| SYOB | 15 Year Level Term (Super/Std Plus/WA) | 4                |
| SZME | 20 Year Level Term                     | 5                |
| SZMB | 20 Year Level Term (Super / Std Plus)  | 5                |
| SYME | 20 Year Level Term (2005)              | 5                |
| SYMB | 20 Year Level Term (Super Std Plus/05) | 5                |
| SYOE | 20 Year Level Term (WA)                | 5                |
| SYOB | 20 Year Level Term (Super/Std Plus/WA) | 5<br>5<br>5<br>5 |
| SZME | 30 Year Level Term                     | 7                |
| SZMB | 30 Year Level Term (Super / Std Plus)  | 7                |
| SYME | 30 Year Level Term (2005)              | 7                |
| SYMB | 30 Year Level Term (Preferred Best/05) | 7                |
| SYOE | 30 Year Level Term (WA)                | 7                |
| SYOB | 30 Year Level Term (Super/Std Plus/WA) | 7                |
| SZME | Classic UL with LPB Rider - to age 90  | С                |
| SZMB | Classic UL with LPB Rider (Super/Std+) | С                |
| SYME | Classic UL with LPB Rider - to age 90  | С                |
| SYMB | Classic UL with LPB Rider (Super/Std+) | С                |
| SZME | Classic UL with LPB Rider - to age 95  | D                |
| SZMB | Classic UL with LPB Rider (Super/Std+) | D                |
| SYME | Classic UL with LPB Rider - to age 95  | D                |
| SYMB | Classic UL with LPB Rider (Super/Std+) | D                |
| SZME | Classic UL with LPB Rider - to age 100 | Ε                |
| SZMB | Classic UL with LPB Rider (Super/Std+) | Ε                |
| SYME | Classic UL with LPB Rider - to age 100 | Ε                |
| SYMB | Classic UL with LPB Rider (Super/Std+) | Ε                |
| SZME | Classic UL with LPB Rider - to age 105 | G                |
| SZMB | Classic UL with LPB Rider (Super/Std+) | G                |
| SYME | Classic UL with LPB Rider - to age 105 | G                |
| SYMB | Classic UL with LPB Rider (Super/Std+) | G                |
| SZME | Classic UL with LPB Rider - to age 110 | H                |
| SZMB | Classic UL with LPB Rider (Super/Std+) | H                |
| SYME | Classic UL with LPB Rider - to age 110 | Н                |
| SYMB | Classic UL with LPB Rider (Super/Std+) | Н                |
| SZME | Classic UL with LPB Rider - to age 121 | 8                |
| SZMB | Classic UL with LPB Rider (Super/Std+) | 8                |
| SYME | Classic UL with LPB Rider - to age 121 | 8                |
| SYMB | Classic UL with LPB Rider (Super/Std+) | 8<br>P           |
| SZME | Classic UL with LPB Rider - pay to 100 | P                |
|      |  |                  |

30-Year Level Term (NY)

30-Year Level Term (Pref Plus / NY)

TINA

TINP

7

7

#### Company/Product List Category Symetra Life Insurance Company SZMB Classic UL with LPB Rider (Super/Std+) Ρ Ρ Classic UL with LPB Rider - pay to 100 SYME Ρ SYMB Classic UL with LPB Rider (Super/Std+) Classic UL with LPB Rider - 20 pay R SZME Classic UL with LPB Rider (Super/Std+) R SZMB Classic UL with LPB Rider - 20 pay SYME R Classic UL with LPB Rider (Super/Std+) R SYMB SZME Classic UL with LPB Rider - 10 pay S SZMB Classic UL with LPB Rider (Super/Std+) S SYME Classic UL with LPB Rider - 10 pay S S SYMB Classic UL with LPB Rider (Super/Std+) TIAA-CREF Life Insurance Company TIAA Annual Renewable Term Life Insurance 1 TIAP Annual Renewable Term (Preferred Plus) 1 Annual Renewable Term Life (NY) 1 TINA TINP Annual Renewable Term (Pref Plus / NY) 1 TIAA 10-Year Level Term 3 3 TIAP 10-Year Level Term (Preferred Plus) 3 TINA 10-Year Level Term (NY) 10-Year Level Term (Pref Plus / NY) 3 TINP 15-Year Level Term 4 TIAA 4 TIAP 15-Year Level Term (Preferred Plus) TINA 15-Year Level Term (NY) 4 15-Year Level Term (Pref Plus / NY) 4 TINP 20-Year Level Term 5 TIAA 5 TIAP 20-Year Level Term (Preferred Plus) 5 TINA 20-Year Level Term (NY) 5 TINP 20-Year Level Term (Pref Plus / NY) 7 TIAA 30-Year Level Term 30-Year Level Term (Preferred Plus) 7 TIAP

|      | Company/Product List                     | Category |
|------|--|----------|
|      | Transamerica Financial Life Insurance Co |          |
| TYSA | Trendsetter Super YRT                    | 1        |
| TYSP | Trendsetter Super YRT (Plus)             | 1        |
| TYSA | Trendsetter Super 10                     | 3        |
| TYSP | Trendsetter Super 10 (Preferred Plus)    | 3        |
| TYSS | Trendsetter Super 10 (Standard Plus)     | 3        |
| TYSA | Trendsetter Super 15                     | 4        |
| TYSP | Trendsetter Super 15 (Preferred Plus)    | 4        |
| TYSS | Trendsetter Super 15 (Standard Plus)     | 4        |
| TYSA | Trendsetter Super 20                     | 5        |
| TYSP | Trendsetter Super 20 (Preferred Plus)    | 5        |
| TYSS | Trendsetter Super 20 (Standard Plus)     | 5        |
| TYSA | Trendsetter Super 25                     | 6        |
| TYSP | Trendsetter Super 25 (Preferred Plus)    | 6        |
| TYSS | Trendsetter Super 25 (Standard Plus)     | 6        |
| TYSA | Trendsetter Super 30                     | 7        |
| TYSP | Trendsetter Super 30 (Preferred Plus)    | 7        |
| TYSS | Trendsetter Super 30 (Standard Plus)     | 7        |
| TYNA | SI - Final Expense Insurance             | P        |

Category

Company/Product List

#### Transamerica Life Insurance Company Trendsetter Super YRT TOCA 1 Trendsetter Super YRT (Plus) 1 TOCP 1 TRCA Trendsetter Super YRT (MD) TRCP Trendsetter Super YRT (Plus / MD) 1 Trendsetter Super 10 (Preferred Plus) 3 TONA 3 TONP 3 TONS Trendsetter Super 10 (Standard Plus) 3 TRCA Trendsetter Super 10 (MD) Trendsetter Super 10 (Preferred Plus/MD) 3 TRCP 3 TRCS Trendsetter Super 10 (Standard Plus/MD) SI - Trendsetter Express 10 (Std Exp) SI - Trendsetter Express 10 (Choice/Std) 3 TRXX 3 TRCX 3 TREX Trendsetter Express 10 (250K+) 3 Trendsetter Express 10 (250K+/P+/R+)TREP TLBA Trendsetter LB 10 3 3 Trendsetter LB 10 (250K+/P+/R+)TLBP 3 TLBC Trendsetter LB 10 (Choice/Std) 3 TLXA SI - Trendsetter LB 10 (Std Express) 4 TONA Trendsetter Super 15 4 Trendsetter Super 15 (Preferred Plus) TONP 4 TONS Trendsetter Super 15 (Standard Plus) Trendsetter Super 15 (MD) 4 TRCA Trendsetter Super 15 (Preferred Plus/MD) 4 TRCP TRCS Trendsetter Super 15 (Standard Plus/MD) 4 SI - Trendsetter Express 15 (Std Exp) SI - Trendsetter Express 15 (Choice/Std) 4 TRXX TRCX 4 TREX Trendsetter Express 15 (250K+) TREP Trendsetter Express 15 (250K+/P+/R+)TLBA Trendsetter LB 15 4 4 TLBP Trendsetter LB 15 (250K+/P+/R+)4 Trendsetter LB 15 (Choice/Std) TLBC 4 TLXA SI - Trendsetter LB 15 (Std Express) Trendsetter Super 20 5 TONA 5 Trendsetter Super 20 (Preferred Plus) TONP Trendsetter Super 20 (Standard Plus) 5 TONS 5 Trendsetter Super 20 (MD) TRCA Trendsetter Super 20 (MD) Trendsetter Super 20 (Preferred Plus/MD) Trendsetter Super 20 (Standard Plus/MD) SI- Trendsetter Express 20 (Std Exp) SI - Trendsetter Express 20 (Choice/Std) TRCP 5 5 TRCS TRXX 5 TRCX 5 TREX Trendsetter Express 20 (250K+) 5 TREP Trendsetter Express 20 (250K+/P+/R+)5 TLBA Trendsetter LB 20 Trendsetter LB 20 (250K+/P+/R+)5 TLBP 5 TLBC Trendsetter LB 20 (Choice/Std) TLXA SI - Trendsetter LB 20 (Std Express) 5 6 TONA Trendsetter Super 25 Trendsetter Super 25 (Preferred Plus) TONP 6 TONS Trendsetter Super 25 (Standard Plus) 6

Category

Company/Product List

|      | 1. 1,  |   |
|------|--|---|
|      | Transamerica Life Insurance Company  |   |
| TRCA | Trendsetter Super 25 (MD)  | 6 |
| TRCP | Trendsetter Super 25 (Preferred Plus/MD)                                   | 6 |
| TRCS | Trendsetter Super 25 (Standard Plus/MD)                                    | 6 |
| TRXX | SI - Trendsetter Express 25 (Std Exp)                                      | 6 |
| TRCX | SI - Trendsetter Express 25 (Choice/Std)                                   | 6 |
| TREX | Trendsetter Express 25 (250K+)   | 6 |
| TREP | Trendsetter Express 25 (250K+/P+/R+)                                       | 6 |
| TLBA | Trendsetter LB 25  | 6 |
| TLBP | Trendsetter LB 25 (250K+/P+/R+)  | 6 |
| TLBC | Trendsetter LB 25 (Choice/Std)   | 6 |
| TLXA | SI - Trendsetter LB 25 (Std Express)                                       | 6 |
| TONA | Trendsetter Super 30   | 7 |
| TONP | Trendsetter Super 30 (Preferred Plus)                                      | 7 |
| TONS | Trendsetter Super 30 (Preferred Plus) Trendsetter Super 30 (Standard Plus) | 7 |
| TRCA | Trendsetter Super 30 (MD)  | 7 |
| TRCP | Trendsetter Super 30 (Preferred Plus/MD)                                   | 7 |
| TRCS | Trendsetter Super 30 (Standard Plus/MD)                                    | 7 |
| TRXX | SI - Trendsetter Express 30 (Std Exp)                                      | 7 |
| TRCX | SI - Trendsetter Express 30 (Choice/Std)                                   | 7 |
| TREX | Trendsetter Express 30 (250K+)   | 7 |
| TREP | Trendsetter Express 30 (250K+/P+/R+)                                       | 7 |
| TLBA | Trendsetter LB 30  | 7 |
| TLBP | Trendsetter LB 30 (250K+/P+/R+)  | 7 |
| TLBC | Trendsetter LB 30 (Choice/Std)   | 7 |
| TLXA | SI - Trendsetter LB 30 (Std Express)                                       | 7 |
| TONA | Trendsetter Super 20 with ROP  | K |
| TONP | Trendsetter Super 20 (Preferred Plus)                                      | K |
| TONS | Trendsetter Super 20 (Standard Plus)                                       | K |
| TRCA | Trendsetter Super 20 with ROP (MD)   | K |
| TRCP | Trendsetter Super 20 (Preferred Plus/MD)                                   | K |
| TRCS | Trendsetter Super 20 (Standard Plus/MD)                                    | K |
| TONA | Trendsetter Super 30 with ROP  | M |
| TONP | Trendsetter Super 30 (Preferred Plus)                                      | M |
| TONS | Trendsetter Super 30 (Standard Plus)                                       | M |
| TRCA | Trendsetter Super 30 with ROP (MD)   | M |
| TRCP | Trendsetter Super 30 (Preferred Plus/MD)                                   | M |
| TRCS | Trendsetter Super 30 (Standard Plus/MD)                                    | M |
| TOCA | TransACE 2013 - No Lapse UL to 121   | 8 |
| TOCP | TransACE 2013 - No Lapse UL to 121 (P+)                                    | 8 |
| TRAN | Immediate Solution (WL08)  | 8 |
| TFNA | SI - Final Expense Insurance   | P |
| TUNA | SI - Final Expense (NC,OR,IA,NV,UT)  | P |
| TWNA | SI - Final Expense Insurance (WA)  | P |
| TVNA | SI - Final Expense Insurance (WV)  | P |
| TRAN | 10 Pay Solution (WL08)   | S |
|      |  |   |

|  | Company/Product List   | Category                             |
|--|--|--------------------------------------|
| TRTU<br>TRTU<br>TRTU                         | Trustmark Insurance Company TermNet 5-Year Term TermNet 10-Year Term TermNet 15-Year Term  | 2<br>3<br>4                          |
| UNLI   | The Union Labor Life Insurance Company<br>Annual Renewable Term  | 1                                    |
| UFHO UFHO UFHO UFHO UFHO UFHO UFSO UFHO UFPO | United Farm Family Life Insurance Co<br>SI - Express Issue Term 20<br>SI - Express Issue Term 30<br>SI - Express Issue Term 65<br>Premier Term 20 (with ROP)<br>Premier Term 30 (with ROP)<br>Premier 65 with ROP<br>SI - Provider Simplified Issue W/L<br>SI - Express Issue Deluxe Whole Life<br>SI - Express Issue Premier Whole Life | 5<br>7<br>T<br>K<br>M<br>W<br>8<br>8 |
| UTHE<br>UTHE                                 | United Heritage Life Insurance Company<br>ART100 - Annual Renewable Term<br>SI - Protector Whole Life  | 1<br>8                               |
| UTHO UTHO UTHO UTHO UTHO UTHO UNHO UNHO      | United Home Life Insurance Company SI - Express Issue Term 20 SI - Express Issue Term 30 SI - Express Issue Term 65 Premier Term 20 (with ROP) Premier Term 30 (with ROP) Premier 65 with ROP SI - Provider Simplified Issue W/L SI - Express Issue Deluxe Whole Life SI - Express Issue Premier Whole Life                              | 5<br>7<br>T<br>K<br>M<br>W<br>8<br>8 |

|      | United of Omaha Life Insurance Company   |   |
|------|--|---|
| UTPP | Term Life Answers 10                     | 3 |
| UTPQ | Term Life Answers 10 (Plus)              | 3 |
| UTPP | Term Life Answers 15                     | 4 |
| UTPQ | Term Life Answers 15 (Plus)              | 4 |
| UTEP | SI - Term Life Express - 15 Year         | 4 |
| UTPP | Term Life Answers 20                     | 5 |
| UTPQ | Term Life Answers 20 (Plus)              | 5 |
| UTEP | SI - Term Life Express - 20 Year         | 5 |
| UTPP | Term Life Answers 30                     | 7 |
| UTPQ | Term Life Answers 30 (Plus)              | 7 |
| UTEP | SI - Term Life Express - 30 Year         | 7 |
| UTVP | Term Life Answers 30 (MD)                | 7 |
| UTVQ | Term Life Answers 30 (Plus/MD)           | 7 |
| UTPP | Guaranteed Universal Life - to 90        | С |
| UTPQ | Guaranteed Universal Life - to 90 (Plus) | С |
| UTPP | Guaranteed Universal Life - to 95        | D |
| UTPQ | Guaranteed Universal Life - to 95 (Plus) | D |
| UTPP | Guaranteed Universal Life - to 100       | E |
| UTPQ | Guaranteed Univeral Life - to 100 (Plus) | E |
| UTPP | Guaranteed Universal Life - to 105       | G |
| UTPQ | Guaranteed Univeral Life - to 105 (Plus) | G |
| UTEP | SI - Term Life Express - 20 Year w/ROP   | K |
| UTEP | SI - Term Life Express - 30 Year w/ROP   | M |
| UTPP | Guaranteed Universal Life - to 120       | 8 |
| UTPQ | Guaranteed Universal Life to 120 (Plus)  | 8 |
| MOTU | SI - Living Promise Whole Life Insurance | P |
| MWTU | SI - Living Promise Whole Life (WA)      | P |

WTSP WEST

WESS

WESP

7

K

K

K

#### Company/Product List Category Western-Southern Life Assurance Company WEST 10-Year Guaranteed Level Term 3 3 10-Year Level Term (Super Preferred) WESS WESP 10-Year Level Term (Preferred Plus) 3 4 15-Year Guaranteed Level Term WEST 4 WESS 15-Year Level Term (Super Preferred) 4 WESP 15-Year Level Term (Preferred Plus) 5 20-Year Guaranteed Level Term WEST 5 WESS 20-Year Level Term (Super Preferred) 20-Year Level Term (Preferred Plus) 5 WESP WTST eTerm 20 - Guaranteed Level Term 5 5 eTerm 20 - Level Term (Super Preferred) WTSS 5 WTSP eTerm 20 - Level Term (Preferred Plus) 7 30-Year Guaranteed Level Term WEST 7 WESS 30-Year Level Term (Super Preferred) 7 WESP 30-Year Level Term (Preferred Plus) 7 WTST eTerm 30 - Guaranteed Level Term eTerm 30 - Level Term (Super Preferred) 7 WTSS

eTerm 30 - Level Term (Preferred Plus)

Return of Premium 20-Year (Super Pfd)

Return of Premium 20-Year (Pfd Plus)

Return of Premium Term - 20-Year

#### Company/Product List Category William Penn Life Insurance Co of NY Life Value Term 20 WILR 1 Life Value Term 20 1 WILP (Plus) 1 WOLR Life Value Term 30 WOLS Life Value Term 30 1 (Pfd) 1 WOLP Life Value Term 30 (Plus) OpTerm 10 3 WOLR 3 WOLP OPTerm 10 (Plus) 4 WOLR OPTerm 15 4 WOLP OPTerm 15 (Plus) 5 WOLR OPTerm 20 5 OPTerm 20 WOLP (Plus) 7 WOLR OPTerm 30 OPTerm 30 (Plus) 7 WOLP D Life Choice UL - to age 95 WUNS WUNN Life Choice UL - to age 95 D (Plus) D WILR Life Step UL - to age 95 WILP Life Step UL - to age 95 (Plus) D WUNS Life Choice UL - to age 100 Ε WUNN Life Choice UL - to age 100 (Plus) Ε Ε WILR Life Step UL - to age 100 Ε WILP Life Step UL - to age 100 (Plus) G WUNS Life Choice UL - to age 105 G WUNN Life Choice UL - to age 105 (Plus) Life Step UL - to age 105 G WILR G WILP Life Step UL - to age 105 (Plus) Life Choice UL - to age 110 Η WUNS WUNN Life Choice UL - to age 110 (Plus) Η WILR Life Step UL - to age 110 Η WILP Life Step UL - to age 110 (Plus) Η 8 WUNS Life Choice UL - pay to age 121 8 WUNN Life Choice UL - pay to age 121 (Plus) 8 WILR Life Step UL - pay to age 121 Life Step UL - pay to age 121 8 WILP (Plus) Ρ WUNS Life Choice UL - pay to age 100 WUNN Life Choice UL - pay to age 100 (Plus) Ρ Ρ WILR Life Step UL - pay to age 100 WILP Life Step UL - pay to age 100 (Plus) Ρ Q WUNS Life Choice UL - Pay to 65 WUNN Life Choice UL - Pay to 65 (Plus) Q Q WILR Life Step UL - Pay to 65 Q WILP Life Step UL - Pay to 65 (Plus) R WUNS Life Choice UL - 20 Pay R WUNN Life Choice UL - 20 Pay (Plus) Life Step UL - 20 Pay R WILR R WILP Life Step UL - 20 Pay (Plus) Life Choice UL - 10 Pay S WUNS S WUNN Life Choice UL - 10 Pay (Plus) WILR Life Step UL - 10 Pay S WILP Life Step UL - 10 Pay (Plus) S

|                                      | Company/Product List   | Category              |
|--------------------------------------|--|-----------------------|
| WUNS<br>WUNN<br>WILR                 | William Penn Life Insurance Co of NY<br>Life Choice UL - Single Pay<br>Life Choice UL - Single Pay (Plus)<br>Life Step UL - Single Pay   | O<br>O<br>O           |
| WILP                                 | Life Step UL - Single Pay (Plus)   | 0                     |
| WOMA<br>WOMP<br>WOMA<br>WOMP         | Woman's Life Insurance Society Ten Year Renewable and Convertible Term Ten Year R & C Term (Preferred Plus) Twenty Year Convertible Term Twenty Year Convertible Term (Pfd Plus) | 3<br>3<br>5<br>5      |
| ZURI<br>ZURP<br>ZURI<br>ZURP<br>ZURI | Zurich American Life Insurance Company Zurich Term 10 Zurich Term 10 (Pfd Best / Std Plus) Zurich Term 15 Zurich Term 15 (Pfd Best / Std Plus) Zurich Term 20                    | 3<br>3<br>4<br>4<br>5 |
|                                      | Zurich Term 20 (Pfd Best / Std Plus)   | 5                     |