Product Code	Company Code	Product Name	Cat egor y
AAAP	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term 15 Year Level Term 16 Year Level Term 17 Year Level Term 18 Year Level Term (with ROP) 19 Year Level Term (with ROP) 10 Year Level Term (with ROP) 10 Year Level Term (Super Pf d/ St d Plus Pf are Level Term (Super Pf d/ St d Plus	s) 4 s) 5 s) 6 s) 7 s) J s) K
AAI L AGBG AGBH AGCG AGCH AGDG AGDH AGEG AGEH AGFG AGFH AGGG AGH AGHG AGH AGH AGI G AGH AGI G AGH AGKG AGH AGKG AGKH AGKG AGKH AGLS AGMG AGMG AGMS AGMS AGMS AGMS AGMS AGM	AM L AMŒ	MegaTerm(NY) 10 - 10 Year Term Select - a - Term - 16 Year Select - a - Term - 16 Year Select - a - Term - 17 Year Select - a - Term - 17 Year Select - a - Term - 17 Year Select - a - Term - 18 Year Select - a - Term - 18 Year Select - a - Term - 19 Year Select - a - Term - 19 Year Select - a - Term - 19 Year Select - a - Term - 21 Year Select - a - Term - 21 Year Select - a - Term - 22 Year Select - a - Term - 22 Year Select - a - Term - 23 Year Select - a - Term - 23 Year Select - a - Term - 24 Year Select - a - Term - 24 Year Select - a - Term - 26 Year Select - a - Term - 26 Year Select - a - Term - 27 Year Select - a - Term - 27 Year Select - a - Term - 28 Year Select - a - Term - 29 Year Select - a - Term - 20 (Special) Select - a - Term 25 (Special) Select - a - Term 30 (Special) Term Life 2009 - 10 Year Term Life 2009 - 20 Year	3 5 7 3 7 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9
ALSP		Term Life 2009 - 20 Year Term Life 2009 - 10 Year (Pfd Plus)	7 3

Pr oduct Code	Company Code	Product Name	Cat egor y
ALSS		Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 30 Year (Pfd Plus) Term Life 2009 - 10 Year (Super) Term Life 2009 - 20 Year (Super)	5 7 3 5 7
ALSU		Term Life 2009 - 30 Year (Super) Term Life 2009 - 10 Year (Ultra) Term Life 2009 - 20 Year (Ultra) Term Life 2009 - 30 Year (Ultra)	7 3 5 7
ALUI ALUS ALW		Generation Planner II (1980 CSO) Generation Planner II (P+ Super/R+ Sel Generation Planner II - U/L no lapse	8
ALWS AMAM	AMAM	Generation Planner II (P+ Super/R+ Sel Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691) 8 3 5 7) K
AMBM		Easy Term 30 w/ROP (Simplified 06-9691 Easy Term 20 w/ROP (Simplified 07-9734 Easy Term 30 w/ROP (Simplified 07-9734) K) K
AMCO	AMCO	Term 10 Level Term Life Term 15 Level Term Life Term 20 Level Term Life	3 4 5
AMEH	AMHO	ART - Annual Renewable Term	1
AMFI	AMFI	T2 EZ 20 Year T2 EZ 25 Year T2 EZ 30 Year	5 6 7
AMM	AVI V	Advantage Builder Series II w/NLG 175k Advantage Builder - Single Pay 175k Advantage Builder - Pay to 100 175k Advantage Builder - Pay to 65 175k Advantage Builder - 20 Pay 175k	+ 8 + O + P + Q
AMMV		Advant age Builder - 10 Pay 175k Advant age Builder Series II (P+) (175k) Advant age Builder - Single Pay (P+/175k Advant age Builder - Pay to 100 (P+/175k Advant age Builder - Pay to 65 (P+/175k Advant age Builder - 20 Pay (P+/175k	+ S 8) O) P) Q) R
AMP	AMNT	Advantage Builder - 10 Pay (P+/175k ANI CO Select 10 (Plus) ANI CO Select 15 (Plus) ANI CO Select 20 (Plus) ANI CO Select 30 (Plus) ANI CO Select 20 with ROP (Plus)	3 4 5 7 K
AMNT		ANI CO Select 30 with ROP (Plus) ANI CO Select 10 ANI CO Select 15 ANI CO Select 20 ANI CO Select 30 ANI CO Select 20 with ROP ANI CO Select 30 with ROP	M 3 4 5 7 K M
AMSV	AVI V	Advantage Builder Series III w/ NLG	8

Pr oduct Code	Company Code	Product Name	Cat egor y
AMSW		Advantage Builder III - Single Pay Advantage Builder III - Pay to 100 Advantage Builder III - Pay to 65 Advantage Builder III - 20 Pay Advantage Builder III - 10 Pay Advantage Builder Series III w/ NLG (P+ Advantage Builder - Single Pay (P+) Advantage Builder III - Pay to 100 (P+ Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+)	O) P Q
AMTL	АМГА	Advant age Builder - 10 Pay (P+) Low-Load 10 Year Term Low-Load 20 Year Term	R S 3 5 7
AMTP		Low-Load 30 Year Term Low-Load 10 Year Term (Super Preferred Low-Load 20 Year Term (Super Preferred Low-Load 30 Year Term (Super Preferred) 3) 5
AMITV	AVI V	Advantage Builder Series III w/ NLG 175k Advantage Builder III - Single Pay 175k Advantage Builder III - Pay to 100 175k	, + 8 + O + P
AMITW		Advantage Builder III - Pay to 65 175k Advantage Builder III - 20 Pay 175k Advantage Builder III - 10 Pay 175k Advantage Builder Series III (P+) (175k Advantage Builder - Single Pay (P+/175k Advantage Builder - Pay to 100 (P+/175k Advantage Builder - Pay to 65 (P+/175k Advantage Builder - 20 Pay (P+/175k	+ R + S) 8) O) P) Q
AMJN	AMSU	Advantage Builder - 10 Pay (P+/175k Term Protector Series III - LTP 10/10 Term Protector Series III - LTP 15/15	
AMUS		Term Protector Series III - LTP 20/20 LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred)	5 3 4 5
AMJV	AVI V	LTP 20/20 (P+ Elite / R+ Preferred) Advantage Builder Series II w/NLG Advantage Builder - Single Pay Advantage Builder - Pay to 100 Advantage Builder - Pay to 65 Advantage Builder - 20 Pay	8 O P Q R
AMJW		Advantage Builder - 10 Pay Advantage Builder Series II w/NLG (P+) Advantage Builder - Single Pay (P+) Advantage Builder - Pay to 100 (P+) Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+) Advantage Builder - 10 Pay (P+)	S 8 0 P Q R S
ANNP ANNT	AMNT	LTG Universal Life - pay to 100 (Plus) LTG Universal Life - pay to 100	P P
ARMT	AMSV	Home Mortgage Series - 15/15 year Home Mortgage Series - 20/20 year	4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
ARQS ARRG	AMGG AMGE	Home Mortgage Series - 25/25 year Home Mortgage Series - 30/30 year ROP Select-a-Term - 15 Year (Special) ContinUL Extend Plus - no lapse UL Select-a-Term - Level to 65 (WA) Select-a-Term - Level to 70 (WA)	6 7 F 8 T U V
	AMGH	Select-a-Term - Level to 75 (WA) Select-a-Term - 10 Year (WA) Select-a-Term - 15 Year (WA) Select-a-Term - 20 Year (WA) Select-a-Term - 25 Year (WA) Select-a-Term - 30 Year (WA)	v 3 4 5 6 7
ARRH	AMGE	ContinUL Extend Plus - no lapse UL (+) Select-a-Term - Level to 65 (Plus / WA) Select-a-Term - Level to 70 (Plus / WA)	8 T U V
	AMGH	Sel ect - a - Term - 10 Year (Pl us / WA) Sel ect - a - Term - 15 Year (Pl us / WA) Sel ect - a - Term - 20 Year (Pl us / WA) Sel ect - a - Term - 25 Year (Pl us / WA)	v 3 4 5 6 7
ARRS ARSG	AMGG AMGE	Sel ect - a- Term - 30 Year (Pl us / WA) ROP Sel ect - a- Term - 20 Year (Special) Sel ect - a- Term - 10 Year Sel ect - a- Term - 15 Year Sel ect - a- Term - 20 Year Sel ect - a- Term - 25 Year	7 F 3 4 5 6
		Select-a-Term - 30 Year ContinUL Extend Plus - no Lapse (500K) ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year	7 8 J K L
		ROP Select-a-Term - 30 Year Select-a-Term - Level to 65 Select-a-Term - Level to 70 Select-a-Term - Level to 75	M T U V
ARSH		ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75 Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus) ContinUL Extend Plus - no Lapse (+/500 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus)	W X Y 3 4 5 6 7 K 8 J K
		ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus)	L M T U V

Product Cod	le Company Code	Product Name	Cat egor y
		ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	W X Y
ARSS ARTS	AMGG	ROP Select - a - Term - 25 Year (Special)	F F
ARXG	AMGE	ROP Select-a-Term - 30 Year (Special) ContinUL - no lapse (500K)	8
ARXH ARXT	AMSV	ContinUL – no lapse (Plus / 500K) Home Mortgage Series – 15/5 year	8 4
,		Home Mortgage Series – 20/5 year	5
		Home Mortgage Series - 25/5 year Home Mortgage Series - 30/5 year	6 7
ASFG ASFH	AMGG	ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus)	N N
ASGG		ROP Select-a-Term - 22 Year	N
ASGH ASHG		ROP Select-a-Term - 22 Year (Plus) ROP Select-a-Term - 23 Year	N N
ASHH		ROP Select-a-Term - 23 Year (Plus)	N
ASI G ASI H		ROP Select-a-Term - 24 Year ROP Select-a-Term - 24 Year (Plus)	N N
ASJG ASJH		ROP Select-a-Term - 26 Year ROP Select-a-Term - 26 Year (Plus)	N N
ASKG		ROP Select - a - Term - 27 Year	N
ASKH ASLG		ROP Select-a-Term - 27 Year (Plus) ROP Select-a-Term - 28 Year	N N
ASLH		ROP Select-a-Term - 28 Year (Plus)	N
ASMG ASMH		ROP Select-a-Term - 29 Year ROP Select-a-Term - 29 Year (Plus)	N N
ASNG ASNH		ROP Select-a-Term - 31 Year ROP Select-a-Term - 31 Year (Plus)	N N
ASOG		ROP Sel ect - a- Ter m - 32 Year	N
ASOH ASPG		ROP Select-a-Term - 32 Year (Plus) ROP Select-a-Term - 33 Year	N N
ASPH		ROP Select-a-Term - 33 Year (Plus)	N
ASQG ASQH		ROP Select-a-Term - 34 Year ROP Select-a-Term - 34 Year (Plus)	N N
ASRG ASRH		ROP Select-a-Term - 35 Year ROP Select-a-Term - 35 Year (Plus)	N N
ASSP	ASSU	Term 350 Plus - 10-year Term (Pfd Plus)	3
		Term 350 Plus - 15-year Term (Pfd Plus) Term 350 Plus - 20-year Term (Pfd Plus)	4 5
ACCLI		Term 350 Plus - 30-year Term (Pfd Plus)	7
ASSU		Term 350 Plus - 10-year Term Term 350 Plus - 15-year Term	3 4
		Term 350 Plus - 20-year Term Term 350 Plus - 30-year Term	5 7
4.075		Level Benefit W.L. Simplified Issue	8
ASTP		Non Med Term 350 - 10 Year (Select+) Non Med Term 350 - 15 Year (Select+)	3 4
		Non Med Term 350 - 20 Year (Select+)	5 7
ASTU		Non Med Term 350 - 30 Year (Select+) Non Med Term 350 - 10 Year Level	3

Pr oduct Code	Company Code	Product Name	Cat egor y
ASWP		Non Med Term 350 - 15 Year Level Non Med Term 350 - 20 Year Level Non Med Term 350 - 30 Year Level Term 350 Plus - 10-year Term (Plus/WA) Term 350 Plus - 15-year Term (Plus/WA)	4 5 7 3 4
ASWU		Term 350 Plus - 20-year Term (Plus/WA) Term 350 Plus - 30-year Term (Plus/WA) Term 350 Plus - 10-year Term (WA) Term 350 Plus - 15-year Term (WA) Term 350 Plus - 20-year Term (WA)	4 5 7 3 4 5 7
ATRG ATRH AUOP	AMGE AURO	Term 350 Plus - 30-year Term (WA) ContinUL - no lapse UL ContinUL - no lapse UL (Plus) 10-Year Term (issue ages 71-75)	8 8 3
AURO AVI P	AVI V	10- Year Term Annual Renewal Term (Premier/Standard+ 10 Year Term (Premier P+ / Standard+ R+ 20 Year (Premier P+ / Standard+ R+)) 3 5
		30 Year Term (Premier P+ / Standard+ R+ Guarantee UL Solution (Premier) Guarantee UL Solution - Single Pay (P+ Guarantee UL Solution - Pay to 100 (P+ Guarantee UL Solution - Pay to 65 (P+ Guarantee UL Solution - 20 Pay (P+ Guarantee UL Solution - 10 Pay (P+	8) O) P) Q) R
AVI V		Annual Renewal Term 01-2010 10 Year Term 01-2010 20 Year Term 01-2010 30 Year Term 01-2010 Guarant ee UL Solution Guarant ee UL Solution - Single Pay Guarant ee UL Solution - Pay to 100 Guarant ee UL Solution - Pay to 65 Guarant ee UL Solution - 20 Pay	1 3 5 7 8 O P Q R
AVNP	AVI Y	Guarantee UL Solution - 10 Pay 30 Year Term (Premier P+ / Std+ R+ / WA Guarantee UL Solution II (Premier)	S 7 8
AVNV	AVI V AVI Y	30 Year Term 01-2010 (WA) Guarantee UL Solution Series II	7 8
AVSP	AVI V	Guarantee UL Solution II (Premier) Guarantee UL Solution - Single Pay (P+ Guarantee UL Solution - Pay to 100 (P+ Guarantee UL Solution - Pay to 65 (P+ Guarantee UL Solution - 20 Pay (P+	8) O) P) Q) R
AVSV		Guarantee UL Solution - 10 Pay (P+Guarantee UL Solution Series II Guarantee UL Solution II - Single Pay Guarantee UL Solution II - Pay to 100 Guarantee UL Solution II - Pay to 65 Guarantee UL Solution II - 20 Pay Guarantee UL Solution II - 10 Pay) S 8 O P Q R S

Product Code	Company Code	Product Name	Cat egor y
AVUE AVUP AVYE AVYP AVZP	AVI Y	Empire Solution Series II w/NLG Empire Solution Series II w/NLG (P+) Empire Solution Series II w/NLG 175k+ Empire Solution Series II (P+) (175k) Annual Renewal Term (Premier/Standard+ Term 10 (Premier P+ / Standard+ R+) Term 20 (Premier P+ / Standard+ R+) Term 30 (Premier P+ / Standard+ R+)	8 8 8 8 1 3 5 7
AVZV		Annual Renewal Term 01-2010 Term 10 01-2010 Term 20 01-2010 Term 30 01-2010	1 3 5 7
AXTO AXYA AXYP AXZA	AXAA	Ter mOne (SM) - One Year Non-Renewable Annual Renewable Term (151X) w/10% Annual Renewable Term (Elite/+/151/10%) Annual Renewable Term (151X) Equitable Term 10 (151X) Equitable Term 15 (151X)	1 1 1 1 3 4
AXZP		Equitable Term 20 (151X) Annual Renewable Term (Elite/Plus / 151 Equitable Term 10 (Elite/Plus / 151X) Equitable Term 15 (Elite/Plus / 151X) Equitable Term 20 (Elite/Plus / 151X)	5 1 3 4 5
BALT	BALT	Secure Solution Protector - 10 Year Ter Secure Solution Protector - 15 Year Ter Secure Solution Protector - 20 Year Ter Secure Solution Protector - 30 Year Ter	m 3 m 4 m 5
BANN	BANN	Life Value Term 20 (Plus) OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus) OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus) Life Umbrella UL 120 - Qtd to 120 (Plus)	1 3 4 5 7
BANS		Life Value Term 20 OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term Life Umbrella UL 120 - Quaranteed to 12	1 3 4 5 7
BONN		Life Value Term 30 (Plus) OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR) OPTerm 30 - 30 Year Term (Plus/OR)	1 3 4 5 7
BONP BONS		Life Value Term 30 (Pfd) Life Value Term 30 OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR)	1 1 3 4 5 7
BOSP	BOST	OPTerm 30 – 30 Year Term (OR) Legacy Whole Life (Elite Plus)	7 P

Pr oduct Code	Company Code	Product Name	Cat egor y
BOST BUNN	BANN	Legacy Whole Life Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus) Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus)	P 8 E O P R S
BUNS		Life Choice UL - pay to age 121 Life Choice UL - to age 100 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - 20 Pay	8 E O P R
CERE CEST CETN	CERE CEST CETN	Life Choice UL - 10 Pay 10 Year Level Term Plan 10 Year Level Premium Term Term Guarant eed 10 (CT) Term Guarant eed 15 (CT) Term Guarant eed 20 (CT) Term Guarant eed 25 (CT)	S 3 3 4 5 6
CETP		Ter m Guar ant eed 30 (CT) Ter m Guar ant eed 10 (CT / Pf +/ Rg+) Ter m Guar ant eed 15 (CT / Pf + / Rg+) Ter m Guar ant eed 20 (CT / Pf + / Rg+) Ter m Guar ant eed 25 (CT / Pf + / Rg+) Ter m Guar ant eed 30 (CT / Pf + / Rg+)	7 3 4 5 6 7
CI DN	CI NN	LifeHorizons Termsetter 15 (MD) LifeHorizons Termsetter 30 (MD)	4 7
CI DP		LifeHorizons Termsetter 15 (Sup/Sel/MD) 4
CI NN		LifeHorizons Termsetter 30 (Sup/Sel/MD LifeHorizons Termsetter 10 LifeHorizons Termsetter 15 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 30 Termsetter ROP 15 Year Termsetter ROP 20 Year Termsetter ROP 25 Year (w/ROP) Termsetter ROP 30 Year (w/ROP)	7 3 4 5 6 7 J K L M P
CI NP		Per pet UL 121 - Pay to 100 LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) Termsetter ROP 15 Year (Sup/Sel) Termsetter ROP 20 Year (Sup/Sel) Termsetter ROP 25 Year (Sup/Sel) Termsetter ROP 30 Year (Sup/Sel)	3 4 5 6 7 J K L M
CI RN CI RP		Perpet UL 121 - Pay to 100 (Sup/Sel) Life Horizons UL 120 Life Horizons UL 120 (Select Plus)	P P P

Product Code	Company Code	Product Name	Cat egor y
CWOR	CONS	Conseco Mortgage Term - 10 Year Conseco Mortgage Term - 15 Year Conseco Mortgage Term - 20 Year Conseco Mortgage Term - 30 Year Conseco Mortgage Term - 20 Year (w/ROP Conseco Mortgage Term - 30 Year (w/ROP	
COBD COBP	COLL	Term Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Pfd Plus) Nautical Term - 20 Year (Pfd Plus) Nautical Term - 30 Year (Pfd Plus) Nautical Term - 20 Year with ROP (Pfd+	5 3 5 7) K
COBS		Nautical Term - 30 Year with ROP (Pfd+Nautical Term - 10 Year (Super Pfd) Nautical Term - 20 Year (Super Pfd) Nautical Term - 30 Year (Super Pfd) Nautical Term - 20 Year with ROP (Super Nautical Term - 20 Y	3 5 7) K
COBU		Nautical Term - 30 Year with ROP (Super Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year with ROP	3 5 7 K
COCL COEL COFL	COLL COLM COLL COLM	Nautical Term - 30 Year with ROP Term Line 10 - 10 Year R&C Term Term Line 15 - 15 Year R&C Term CLIC 10 - 10 Year R & C Term Term Line 20 - 20 Year (Low Band)	M 3 4 3 5
carc	COLL	Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term Dignified Choice - Classic I Whole Life	4 5
COLE	COLM	Term Line 10 - 10 Year R&C Term Term Line 20 - 20 Year R&C Term	3
COMP	COMP	Term Life Answers 10 Term Life Answers 15 Term Life Answers 20 Term Life Answers 30	8 3 5 3 4 5 7
COMS		GUL Complete - Guaranteed to 120 Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus) Term Life Answers 30 (Plus)	8 3 4 5 7
CONP	CONS	GUL Complete - Guaranteed to 120 (Plus Conseco Term - 15 Year (Pfd Plus) Conseco Term - 20 Year (Pfd Plus) Conseco Term - 30 Year (Pfd Plus) Conseco Term - 20 Year (with ROP/Pfd+)	4 5 7 K
CONS		Conseco Term - 30 Year (with ROP/Pfd+) Conseco Term - 15 Year Conseco Term - 20 Year Conseco Term - 30 Year Conseco Term - 20 Year Conseco Term - 30 Year (with ROP) Conseco Term - 30 Year (with ROP)	M 4 5 7 K M

Product Code	Company Code	Product Name	Cat egor y
CONT	COTG	Annual Renewable Term to Age 100	1
COOP	COLU	5 Year Renewable Term Nautical Term - 10 Year (Pfd Plus/OR)	2 3 5 7
0001	0020	Nautical Term - 20 Year (Pfd Plus/OR)	5
		Nautical Term - 30 Year (Pfd Plus/OR)	
		Nautical Term - 20 Year with ROP (P+/OR Nautical Term - 30 Year with ROP (P+/OR	
cccs		Nautical Term - 10 Year (Super Pfd/OR)	3
		Nautical Term - 20 Year (Super Pfd/OR)	5
		Nautical Term - 30 Year (Super Pfd/OR) Nautical Term - 20 Year with ROP (Sp/OR	7) K
		Nautical Term - 30 Year with ROP (Sp/OR	Ó M
cccu		Nautical Term - 10 Year (OR)	3 5
		Nautical Term – 20 Year (OR) Nautical Term – 30 Year (OR)	5 7
		Nautical Term - 20 Year with ROP (OR)	K
		Nautical Term - 30 Year with ROP (OR)	M
EM/U	EMPL	EMCNL Term - 10 Year EMCNL Term - 15 Year	3
		EMCNL Term - 20 Year	4 5 7
		EMCNL Term - 30 Year	7
EMV		EMCNL Term - 10 Year (Pfd Plus) EMCNL Term - 15 Year (Pfd Plus)	3
		EMCNL Term - 20 Year (Pfd Plus)	4 5 7
		EMCNL Term - 30 Year (Pfd Plus)	7
FI CE	FI RD	Simple Term - 10 Year	3 4 5
		Simple Term - 15 Year Simple Term - 20 Year	4 5
		Simple Term - 30 Year	7
FI CP	GEAN .	Lifetime FlexPlus II	8
		Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65	O Q
		Lifetime FlexPlus II - 20 Pay	R
FI CO		Lifetime FlexPlus II - 10 Pay	S
FI CQ		Lifetime FlexPlus II (P+ Best/R+ Select Lifetime FlexPlus II - Single Pay (P+/R	
		Lifetime FlexPlus II - Pay to 65 (P+/R+) Q
		Lifetime FlexPlus II - 20 Pay (P+/R+)	R
FI RA	FI RA	Lifetime FlexPlus II - 10 Pay (P+/R+) Low-Load 10 Year Term	S 3 5) 3) 5
		Low-Load 20 Year Term	5
FI RB		Low-Load 10 Year Term (Super Preferred) 3
FLMM	FI DL	Low-Load 20 Year Term (Super Preferred Rapid Decision Mortgage Term - 40 Year) 5 0
- 		Rapid Decision Mortgage Term - 15 Year	4 5
		Rapid Decision Mortgage Term - 20 Year	5
FLRM		Rapid Decision Mortgage Term - 30 Year Rapid Decision Term - 5 Year	7 2
. 		Rapid Decision Term - 10 Year	3
		Rapid Decision Term - 15 Year	4
		Rapid Decision Term - 20 Year	5

Product Code	Company Code	Product Name	Cat egor y
FRCP	ŒAN	Rapid Decision Term - 30 Year Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Term - 20 Year (w/ROP) Rapid Decision Term - 30 Year (w/ROP) Colony 10	7 J K M 3
		Col ony 15 Col ony 20 Col ony 30	4 5 7
FRCQ		Col ony 10 (P+ Pf d Best / R+ Select) Col ony 15 (P+ Pf d Best / R+ Select) Col ony 20 (P+ Pf d Best / R+ Select)	3 4 5 7
FRCS		Col ony 30 (P+ Pf d Best / R+ Sel ect) Col ony 10 (St andar d) Col ony 15 (St andar d) Col ony 20 (St andar d)	7 3 4 5 7
FRUP		Col ony 30 (St andar d) Col ony Term UL 10 (50K-199K) Col ony Term UL 15 (50K-199K) Col ony Term UL 20 (50K-199K) Col ony Term UL 30 (50K-199K)	7 3 4 5 7
FRUQ		GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+)	E G 3 4 5 7
FRXP		GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+) Col ony Term UL 10 (50K-199K / ages 66+) Col ony Term UL 15 (50K-199K / ages 61+) Col ony Term UL 20 (50K-199K / age 56+)	E G 3 4 5
FRXQ		Col ony Term UL 30 (50K-199K / ages 46+) Col ony Term UL 10 (50K-199K/66+/P+/R+) Col ony Term UL 15 (50K-199K/61+/P+/R+) Col ony Term UL 20 (50K-199K/56+/P+/R+)	7 3 4 5
FRYP		Col ony Term UL 30 (50K-199K/46+/P+/R+) Col ony Term UL 10 (200K+) Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+)	7 3 4 5 7
FRYQ		Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+)	3 4
FRZP		Col ony Term UL 30 (200K+ / P+/R+) Col ony Term UL 10 (200K+ / ages 66+) Col ony Term UL 15 (200K+ / ages 61+)	5 7 3 4 5
FRZQ		Col ony Term UL 20 (200K+ / age 56+) Col ony Term UL 30 (200K+ / ages 46+) Col ony Term UL 10 (200K+ / 66+ / P+/ R+) Col ony Term UL 15 (200K / 61+ / P+/ R+) Col ony Term UL 20 (200K / 56+ / P+/ R+)	7 3 4 5

Product Code	Company Code	Product Name	Cat egor y
FTLI	FI RM	Col ony Term UL 30 (200K+ / 46+ / P+/ R+) Guarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20	7 3 4 5
FTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	7 3 4 5
GDCA	GUAR	GLT 30 (P+ Elite / R+ Std+) Level Term Gold 10 (xtended conv/03/15 Level Term Gold 15 (xtended conv/03/15 Level Term Gold 20 (xtended conv/03/15 Level Term Gold 30 (xtended conv/03/15) 4) 5
GDCE		Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.) Level Term Gold 30 (Elite/ext. conv.)	, , , , , , , , , , , , , , , , , , ,
GDCP		Level Term Gold 10 (Pfd Plus/ext. conv Level Term Gold 15 (Pfd Plus/ext. conv Level Term Gold 20 (Pfd Plus/ext. conv Level Term Gold 30 (Pfd Plus/ext. conv) 3) 4) 5) 7
GDLA		Level Term Gold 10 (eff. 03/15) Level Term Gold 15 (eff. 03/15) Level Term Gold 20 (eff. 03/15) Level Term Gold 30 (eff. 03/15)	3 4 5 7
GDLE		Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite) Level Term Gold 30 (Elite)	3 4 5 7
GDLP	0504	Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus) Level Term Gold 30 (Preferred Plus)	3 4 5 7
GECP .	GECA	Lifetime FlexPlus II Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 10 Pay	8 O Q R
ŒŒ		Lifetime FlexPlus II (P+ Best/R+ Select Lifetime FlexPlus II - Single Pay (P+/R Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+)	+ O) Q R
GGCA	GUAR	Lifetime FlexPlus II - 10 Pay (P+/R+) Level Term Gold 10 (xtd conv/til 04/14 Level Term Gold 15 (xtd conv/til 04/14 Level Term Gold 20 (xtd conv/til 04/14) 4) 5
GGCE		Level Term Gold 30 (xtd conv/til 01/14 Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.) Level Term Gold 30 (Elite/ext. conv.)) 7 3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
GGCP		Level Term Gold 10 (Pfd Plus/ext. conv Level Term Gold 15 (Pfd Plus/ext. conv Level Term Gold 20 (Pfd Plus/ext. conv	y) 4 y) 5
GGLA		Level Term Gold 30 (Pfd Plus/ext. conv Yearly Renewable Term (YRT) Gold Level Term Gold 10 (til 04/14) Level Term Gold 15 (til 04/14)	1 3
GGLE		Level Term Gold 20 (til 04/14) Level Term Gold 30 (til 04/14) YRT Gold (Elite) Level Term Gold 10 (Elite / til 04/14)	
GGLP		Level Term Gold 15 (Elite / til 04/14) Level Term Gold 20 (Elite / til 04/14) Level Term Gold 30 (Elite / til 04/14) YRT Gold (Preferred Plus) Level Term Gold 10 (Pf d+ / til 04/14) Level Term Gold 15 (Pf d+ / til 04/14) Level Term Gold 20 (Pf d+ / til 04/14)	5 7 1 3 4 5
GLEA	GLEA	Level Term Gold 30 (Pfd+til 04/14) Gleaner Term - 10-Year Gleaner Term - 15-Year Gleaner Term - 20-Year	7 3 4 5
GLEE		Gleaner Term - 30-Year Gleaner Term - 10-Year (Elite Pfd) Gleaner Term - 15-Year (Elite Pfd) Gleaner Term - 20-Year (Elite Pfd)	5 7 3 4 5 7 3 4 5 7
GLES		Gleaner Term - 30-Year (Elite Pfd) Gleaner Term - 10-Year (Super Pfd) Gleaner Term - 15-Year (Super Pfd) Gleaner Term - 20-Year (Super Pfd) Gleaner Term - 30-Year (Super Pfd)	7 3 4 5
GOVE	GOVE	Mark X - 10 Year Level Term Mark X - 15 Year Level Term Mark X - 20 Year Level Term	3 4 5 3
GOVP		Mark X - 10 Year (Preferred Plus) Mark X - 15 Year (Preferred Plus) Mark X - 20 Year (Preferred Plus)	3 4 5
GRAN	GRAN	Sel ect Choi ce 10 - 10 Year Level Term Sel ect Choi ce 15 - 15 Year Level Term Sel ect Choi ce 20 - 20 Year Level Term	3 4 5
GRAP		Select Choice 30 - 30 Year Level Term Select Choice 10 - (Executive Preferred Select Choice 15 - (Executive Preferred Select Choice 20 - (Executive Preferred	7 I) 3 I) 4 I) 5
GRCP	GECA .	Select Choice 30 - (Executive Preferred Sure Term 10 Sure Term 15 Sure Term 20	7 3 4 5 7
GRCQ		Sure Term 30 Sure Term 10 (P+ Pf d Best / R+ Select) Sure Term 15 (P+ Pf d Best / R+ Select)	7 3 4

Pr oduct C	Code Company Code	Product Name	Cat egor y
GRCS		Sure Term 20 (P+ Pf d Best / R+ Select) Sure Term 30 (P+ Pf d Best / R+ Select) Sure Term 10 (Standard) Sure Term 15 (Standard) Sure Term 20 (Standard)	5 7 3 4 5 7 3
GRUP		Sure Term 30 (Standard) Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no Lapse UL to 100	7 3 4 5 7 E G
GRUQ		GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	3 4 5 7 E
GRXP		GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (50K-199K / ages 66+ Colony Term UL 15 (50K-199K / ages 61+ Colony Term UL 20 (50K-199K / age 56+) Colony Term UL 30 (50K-199K / ages 46+)) 4 5
GRXQ		Col ony Term UL 10 (50K-199K/66+/P+/R+) Col ony Term UL 15 (50K-199K/61+/P+/R+) Col ony Term UL 20 (50K-199K/56+/P+/R+) Col ony Term UL 30 (50K-199K/46+/P+/R+)	, , , , , , , , , , , , , , , , , , ,
GRYP		Col ony Term UL 10 (200K+) Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+) Col ony Term UL 30 (200K+)	3 4 5 7 3
GRYQ		Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+) Col ony Term UL 30 (200K+ / P+/R+)	4 5 7
GRZP		Col ony Term UL 10 (200K+ / ages 66+) Col ony Term UL 15 (200K+ / ages 61+) Col ony Term UL 20 (200K+ / age 56+) Col ony Term UL 30 (200K+ / ages 46+)	3 4 5 7
GRZQ		Col ony Term UL 10 (200K+ / 66+ / P+/ R+) Col ony Term UL 15 (200K / 61+ / P+/ R+) Col ony Term UL 20 (200K / 56+ / P+/ R+) Col ony Term UL 30 (200K+ / 46+ / P+/ R+)	3 4 5 7
GYXP GYXT GZUP	ŒNY	Lifetime FlexPlus II - Pay to 65 (P+/R+Lifetime FlexPlus II - Pay to 65 Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no Lapse UL to 100 ConQuard UL - no Lapse UL to 105) Q Q 3 4 5 7 E G
GZUQ		GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+)	3

Product Cod	de Company Code	Product Name	Cat egor y
		Col ony Term UL 15 (50K-199K / P+/R+) Col ony Term UL 20 (50K-199K / P+/R+) Col ony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	4 5 7 E
GZXP		GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (50K-199K / ages 66+ Colony Term UL 15 (50K-199K / ages 61+ Colony Term UL 20 (50K-199K / age 56+)	-) 4 5
GZXQ		Col ony Term UL 30 (50K-199K / ages 46+ Col ony Term UL 10 (50K-199K/66+/P+/R+) Col ony Term UL 15 (50K-199K/61+/P+/R+) Col ony Term UL 20 (50K-199K/56+/P+/R+)	3 4 5
GZYP		Col ony Term UL 30 (50K-199K/46+/P+/R+) Col ony Term UL 10 (200K+) Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+)	7 3 4 5 7
GZYQ		Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+)	7 3 4 5 7
GZZP		Col ony Term UL 30 (200K+ / P+/R+) Col ony Term UL 10 (200K+ / ages 66+) Col ony Term UL 15 (200K+ / ages 61+) Col ony Term UL 20 (200K+ / age 56+)	3 4 5
GZZQ		Col ony Term UL 30 (200K+ / ages 46+) Col ony Term UL 10 (200K+ / 66+ / P+/ R+) Col ony Term UL 15 (200K / 61+ / P+/ R+) Col ony Term UL 20 (200K / 56+ / P+/ R+)	7 3 4 5
HARB	HART	Colony Term UL 30 (200K+ / 46+ / P+/ R+) Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best	7) 3) 4) 5
HARP		Hartford Bicentennial Term 30 (Pf Best Hartford Bicentennial Term 10 (Pfd+) Hartford Bicentennial Term 15 (Pfd+) Hartford Bicentennial Term 20 (Pfd+)	3 4 5
HART		Hartford Bicentennial Term 30 (Pfd+) Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20	7 3 4 5 7
HAUP HAUT HAYB	HARY	Hartford Bicentennial Term 30 Hartford Bicentennial Freedom UL (P+) Hartford Bicentennial Freedom UL Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best	8 8) 3) 4
HAYP		Hartford Bi centennial Term 30 (Pf Best Hartford Bi centennial Term 10 (Pf d+) Hartford Bi centennial Term 15 (Pf d+) Hartford Bi centennial Term 20 (Pf d+) Hartford Bi centennial Term 30 (Pf d+)) 7 3 4 5 7

Product Code	Company Code	Product Name	Cat egor y
HAYT		Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 Hartford Bicentennial Term 30	3 4 5 7
HOUS	HOUS	Si mpl e Ter m - 10 Year Si mpl e Ter m - 15 Year Si mpl e Ter m - 20 Year Si mpl e Ter m - 30 Year	5 7 3 4 5 7
HYUP HYUT	HARY	Hartford Bicentennial Freedom UL (P+) Hartford Bicentennial Freedom UL	8 8
I LLI	I LLI	10-Year Term 15-Year Term 20-Year Term 30-Year Term Life Foundations Whole Life - Continuous 15-Year Term (with ROP) 20-Year Term (with ROP)	8 8 3 4 5 7 8 J K
ILLP		30-Year Term (with ROP) 10-Year Term (Super / Ultra Std) 15-Year Term (Super / Ultra Std) 20-Year Term (Super / Ultra Std) 30-Year Term (Super / Ultra Std) 15-Year Term (Super / Ultra Std) 15-Year Term (Super/Ultra Std / w/ROP) 20-Year Term (Super/Ultra Std / w/ROP) 30-Year Term (Super/Ultra Std / w/ROP)	M 3 4 5 7 J K M
I NDU	I NDU	Critical Choice Term - 15 Year Critical Choice Term - 20 Year Critical Choice Term - 30 Year Critical Choice Term - 20 Year (w/ROP)	4 5 7 K
INXD		Critical Choice Term - 30 Year (w/ROP) Critical Choice Term - 15/5 Year Critical Choice Term - 20/5 Year Critical Choice Term - 30/5 Year Critical Choice Term - 20/5 Year (w/ROP) Critical Choice Term - 20/5 Year (w/ROP)	,
I OFE	I NDE	Critical Choice Term - 30/5 Year (w/ROP Foresters Lifefirst - 10 Year Foresters Lifefirst - 20 Year) M 3 5 7
I OFP		Foresters Lifefirst - 30 Year Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (Plus)	7 3 5 7
I ONE		Foresters Lifefirst - 30 Year (Plus) Foresters Lifefirst - 20 Year (non-med) Foresters Lifefirst - 30 Year (non-med) Lifefirst - 20 Year (non-med / w/ROP) Lifefirst - 20 Year (non-med / w/ROP)	5 7 K
JOCK	JACK	Lifefirst - 30 Year (non-med / w/ROP) Protector 10-Year Term Protector 15-Year Term Protector 20-Year Term	M 3 4 5
JCCP		Protector 20- Year Term Protector 10- Year Term (P+) Protector 15- Year Term (P+) Protector 20- Year Term (P+)	3 4 5

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JHCP		JOHU	15 Year Level (Super/Std+ with CER)	4
JHCU			20 Year Level (Super/Std+ with CER) 15 Year Level Premium Term (with CER)	5 4
JHGP			20 Year Level Premium Term (with CER) 10 Year Level Premium Term (Super/Std+	5
3110			15 Year Level Premium Term (Super/Std+	4
			20 Year Level Premium Term (Super Std+) Protection UL-G2010 (Super/Std+)) 5 8
			Protection UL-G09 - 1 Pay (Super/Std+)	
			Protection UL-G09 - 20 Pay (Super/Std+) Protection UL-G09 - 10 Pay (Super/Std+)	R S 3
JHGU			10 Year Level Premium Term	
			15 Year Level Premium Term	4 5 8
			20 Year Level Premium Term Protection UL-G2010	5 8
			Protection UL-G09 - Single Pay	0
			Protection UL-G09 - 20 Pay Protection UL-G09 - 10 Pay	R S
JJæ			Protection UL-G09 (Super/Std+)	S 8
JYCN JJGU		JOHY	Protection UL-C09 15 Year Level Premium Term (with CER)	8 4
			20 Year Level Premium Term (with CER)	5
JYCP			15 Year Level (Super/Std+ with CER) 20 Year Level (Super/Std+ with CER)	4 5
JYYN			10 Year Level Prèmium Term	3
			15 Year Level Premium Term 20 Year Level Premium Term	4 5
			Protection UL-G2010	8
			Protection UL-G09 - Single Pay Protection UL-G09 - 20 Pay	O R
			Protection UL-G09 - 10 Pay	S
JYYP			10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+) 3) 4
			20 Year Level Premium Term (Super Std+) 5
			Protection UL-G2010 (Super/Std+) Protection UL-G09 - 1 Pay (Super/Std+)	8 O
			Protection UL-G09 - 20 Pay (Super/Std+)	R
JYZN			Protection UL-G09 - 10 Pay (Super/Std+)	S 3
JIZIN			10 Year Level Premium Term (ages 71+) 15 Year Level Premium Term (ages 66+)	4
			20 Year Level Premium Term (ages 61+) Protection UL- G09	5 8
JYZP			10 Year Level Term (Super Pfd/ages 71+)	3
			15 Year Level Term (Super Pf d/ages 66+)	4
			20 Year Level Term (Super Pfd/ages 61+) Protection UL-G09 (Super/Std+)	5 8
LBTE		LNBE	TrueTerm - 10 Year	3
			TrueTerm - 15 Year TrueTerm - 20 Year	4 5
			TrueTerm - 30 Year	7
			Legacy Secure 2007 no Lapse UL (Band 1) 8

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LBTP		TrueTerm - 10 Year (P+ Elite, R+ Select TrueTerm - 15 Year (P+ Elite, R+ Select TrueTerm - 20 Year (P+ Elite, R+ Select TrueTerm - 30 Year (P+ Elite, R+ Select Legacy Secure 2007 (Pf d Elite / Band 1) 4) 5) 7
LBUE LBUP LBVE LBVP LDI N	LNNA	Legacy Secure 2007 (Pid Eirte / Band 1 Legacy Secure 2007 no lapse UL (Band 2 Legacy Secure 2007 (Pfd Elite / Band 2 Legacy Secure 2007 no lapse UL (Band 3 Legacy Secure 2007 (Pfd Elite / Band 3 LifeElement (SM) Level Term - 10 (MD)	8) 8
LDI P		LifeElement (SM) Level Term - 20 (MD) LifeElement (SM) Level Term - 10 (P+/MD	5
LGWL	LNBE	LifeElement (SM) Level Term - 20 (P+/MD TrueTerm - 10 Year (WA) TrueTerm - 15 Year (WA)	
LGWM		TrueTerm - 20 Year (WA) TrueTerm - 30 Year (WA) TrueTerm - 10 Year (P+ Elite, R+ Sel/WA TrueTerm - 15 Year (P+ Elite, R+ Sel/WA TrueTerm - 20 Year (P+ Elite, R+ Sel/WA) 3) 4) 5
LI BB	LI BB	TrueTerm - 30 Year (P+ Elite, R+ Sel/WA Passport 20 Plus with ROP feature	K
LI BE LI BP	LI BE LI BB	Passport 30 Plus with ROP feature Annual Renewable Term to Age 75 Passport 20 Plus with ROP feature Elit Passport 30 Plus with ROP feature Elit	
LI BS	LI BE	RBC ExpressTERM - 10 Year RBC ExpressTERM - 15 Year	3 4
LI DN LI DP	LNNA	RBC ExpressTERM - 20 Year LGUL (PR) LGUL (P+ / PR)	5 8 8
LILE	LI BE	RBC Level TERM - 10 Year Term RBC Level TERM - 15 Year Term RBC Level TERM - 20 Year Term RBC Level TERM - 30 Year Term	8 3 4 5 7
LI LP		RBC Level TERM - 10 Year Term (Plus) RBC Level TERM - 15 Year Term (Plus) RBC Level TERM - 20 Year Term (Plus) RBC Level TERM - 30 Year Term (Plus) RBC Level TERM - 30 Year Term (Plus)	7 3 4 5 7
LINN	LNNA	LGUL	8
LI NP LI SB	LI BE	LGUL (P+) RBC ExpressTERM II - 10 Year RBC ExpressTERM II - 15 Year RBC ExpressTERM II - 20 Year RBC ExpressTERM II - 30 Year	8 8 3 4 5 7
LNI N	LNNA	LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	3 4 5 7
LNI P		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+)	3 4

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LNYN	LNLI	LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+) LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year	5 7 3 4 5
LNYP		LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	5 7 3 4 5 7
LONN	LNNA	LifeElement (SM) Level Term - 30 (P+) LifeElement (SM) Level Term - 10 (2008) LifeElement (SM) Level Term - 15 (2008) LifeElement (SM) Level Term - 20 (2008) LifeElement (SM) Level Term - 30 (2008)	7 3 4 5 7
LONP		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	3 4 5 7
LYNN LYNP	LNLI	LGUL	8
M DL	M DT	LGUL (P+) Premier CS3 - 10 Year Term Premier CS3 - 15 Year Term Premier CS3 - 20 Year Term Essential Guarantee UL - 1 pay (\$250K Essential Guarantee UL - p100 (\$250K Essential Guarantee UL - p65 (\$250K Essential Guarantee UL - 20p (\$250K Essential Guarantee UL - 10p (\$250K	P) Q
M DP		Premier CS3 - 10 Year Term (P+) Premier CS3 - 15 Year Term (P+) Premier CS3 - 20 Year Term (P+) Essential Guarantee UL - 1 pay P+(\$250K Essential Guarantee UL - p100 P+ (\$250K Essential Guarantee UL - p65 P+ (\$250K Essential Guarantee UL - 20p P+ (\$250K	3 4 5 O P Q R
M EL		Essential Guarantee UL - 10p P+ (\$250K Executive CS3 - 10 Year Term Executive CS3 - 15 Year Term Executive CS3 - 20 Year Term Essential Guarantee UL - 1 pay (\$25K Essential Guarantee UL - p100 (\$25K Essential Guarantee UL - p65 (\$25K Essential Guarantee UL - 20p (\$25K)	3 4 5 O P Q
M EP		Essential Guarantee UL - 10p (\$25K Executive CS3 - 10 Year (P+) Executive CS3 - 15 Year (P+) Executive CS3 - 20 Year (P+) Essential Guarantee UL - 1 pay P+ (\$25K Essential Guarantee UL - p100 P+ (\$25K Essential Guarantee UL - p65 P+ (\$25K Essential Guarantee UL - 20p P+ (\$25K Essential Guarantee U	S 3 4 5 O P Q

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M NN	M NM	Essential Guarantee UL - 10p P+ (\$25K Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year	2 3 4
M NP		Advantage Elite Term Life - 30 Year Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus)	5 7 2 3 4 5 7
MOTB	MOTO	Advantage Elite Term - 30 Year (Plus) Value Term Plus - 10-Year (Pfd Best) Value Term Plus - 15-Year (Pfd Best) Value Term Plus - 20-Year (Pfd Best) Value Term Plus - 30-Year (Pfd Best)	7 3 4 5 7
MOTO		Value Term Plus - 10-Year Plan Value Term Plus - 15-Year Plan Value Term Plus - 20-Year Plan Value Term Plus - 30-Year Plan	3 4 5 7
MOTP		Value Term Plus - 10-Year (Pf d Plus) Value Term Plus - 15-Year (Pf d Plus) Value Term Plus - 20-Year (Pf d Plus) Value Term Plus - 30-Year (Pf d Plus)	3 4 5 7
MTGN	MASM	Ter m 5G Ter m 10G Ter m 20G	
MTGP		Term 5G (Ultra Preferred) Term 10G (Ultra Preferred) Term 20G (Ultra Preferred)	2 3 5
MTLI	METL	Guar ant eed Level Term 10 Guar ant eed Level Term 15 Guar ant eed Level Term 20 Guar ant eed Level Term 30	2 3 5 2 3 5 3 4 5 7 3
MTLP		GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	3 4 5 7
MTRP	MTRU	GLT 30 (P+ Elite / R+ Std+) SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus)	7 3 4 5 7
MTRU		SelecTerm 30 (Preferred Plus) SelecTerm 10 (NV, NJ, OR) SelecTerm 15 (NV, NJ, OR) SelecTerm 20 (NV, NJ, OR)	7 3 4 5 7
MTSP		SelecTerm 30 (NV, NJ, OR) SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus)	7 3 4 5 7
MTSU		SelecTerm 30 (Preferred Plus) SelecTerm 10 SelecTerm 15	7 3 4

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		Sel ecTer m 20	5
		Sel ecTer m 30	7
MUTE MUTP	METL	Guaranteed Advantage UL (2001 CSO) Guaranteed Advantage UL (2001 CSO/Elite	8 8 2 3 5 2 3 5 8
MYGN	MASM	Term 5G (NY)) 0
		Ter m 10G (NY)	3
		Ter m 20G (NY)	5
MYGP		Term 5G (Ultra Preferred / NY)	2
		Term 10G (Ultra Preferred / NY) Term 20G (Ultra Preferred / NY)	3 5
MYUE	METR	Guarant eed Advant age UL (2001 CSO)	8
MYUP		Guarant eed Advant age UL (2001 CSO/ Elite) 8
NATV	NATI	ART - Annual Renewable Term	1
		GL-10 - 10 Year Level Term	3 4
NATW		GL-15 - 15 Year Level Term ART - Annual Renewable Term (Elite Pfd)	1
IVAIVV		GL-10 - 10 Year (Elite Preferred)	3
		GL-15 - 15 Year (Elite Preferred)	4
NDGA NDGB	NORA	TermGUL - pay to 100 no lapse UL (\$250K) P
NDGP NFGA		TermGUL - pay to 100 (\$250K/Super) ADDvantage 10	Р 3
NEGA		ADDvant age 15	4
		ADDvant age 20	5
		TermGUL - pay to 100 no lapse UL (\$25K)	Р
NFGP		ADDvantage 10 (Super Preferred)	3
		ADDvantage 15 (Super Preferred) ADDvantage 20 (Super Preferred)	4 5
		TermGUL - pay to 100 (\$25K/Super)	5 P
NGTV	NATI	GL-20 - 20 Year Level Term	5
NGTW	NODIA	GL-20 - 20 Year (Elite Preferred)	5 5 1
NOTN	NORM	TT Term 10 - 1 Year Term for 10 Years	
NOTP		TT Level Term 20 (issue ages 51+) TT Term 10 - 1 Year for 10 Yrs (Premier	5) 1 5
		TT Level Term 20 (Premier NT/ages 51+)	, . 5
NOWM		TT Term 80 - 1 Year R & C Term	1
		TT Level Term 10	3
NOWP		TT Level Term 20 TT Term 80 - 1 Year R & C (Premier NT)	5 1
TVOVV		TT Level Term 10 (Premier NT)	
		TT Level Term 20 (Premier NT)	3 5 5 5
NOYN		TT Level Term 20 (NY)	5
NOYP	NODA	TT Level Term 20 (Premier NT / NY)	
NPGA	NORA	Cust om Guarant ee Gen 5 - 1 pay (\$250K Cust om Guarant ee Gen 5 - p100 (\$250K	
		Cust om Guar ant ee Gen 5 - p65 (\$250K	
		Cust om Guar ant ee Gen 5 - 20p (\$250K) R
NDOD		Cust om Guarant ee Gen 5 - 10p (\$250K	
NPGP		Cust om Quarant ee Gen 5 - 1 pay P+(\$250K	
		Cust om Guarant ee Gen 5 - p100 P+ (\$250K Cust om Guarant ee Gen 5 - p65 P+ (\$250K	
		Cust om Guarant ee Gen 5 - 20p P+ (\$250K	
		Custom Guarantee Gen 5 - ZUP P+ (\$250K	,

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NTWL	NATW	Custom Guarantee Gen 5 - 10p P+ (\$250K YourLife(SM) - 10 Year Term II YourLife(SM) - 15 Year Term II YourLife(SM) - 20 Year Term II	3 4 5
NTWP		Your Life (SM) - 30 Year Term II Your Life (SM) - 10 Year Term II (Pfd+) Your Life (SM) - 15 Year Term II (Pfd+) Your Life (SM) - 20 Year Term II (Pfd+)	7 3 4 5
NUGA	NORA	Your Life (SM) - 30 Year Term II (Pfd+) Cust om Guarant ee Gen 5 - 1 pay (\$25K Cust om Guarant ee Gen 5 - p100 (\$25K Cust om Guarant ee Gen 5 - p65 (\$25K Cust om Guarant ee Gen 5 - 20p (\$25K) P) Q
NUGP		Cust om Guarant ee Gen 5 - 10p (\$25K Cust om Guarant ee Gen 5 - 1 pay P+ (\$25K Cust om Guarant ee Gen 5 - p100 P+ (\$25K Cust om Guarant ee Gen 5 - p65 P+ (\$25K Cust om Guarant ee Gen 5 - 20p P+ (\$25K Cust o	O) P) Q) R
NVWL	NATW	Custom Guarantee Gen 5 - 10p P+ (\$25K YourLife(SM) - 10 Year Term YourLife(SM) - 20 Year Term YourLife(SM) - 30 Year Term YourLife No-Lapse Guarantee UL - to 121 YourLife No-Lapse Guarantee UL - to 100	3 5 7 8
NVWP		Your Life (SM) - 10 Year Term (Pfd Plus) Your Life (SM) - 20 Year Term (Pfd Plus) Your Life (SM) - 30 Year Term (Pfd Plus) Your Life No-Lapse UL - to 121 (Pfd Plus) Your Life No-Lapse UL - to 100 (Pfd Plus)	3 5 7) 8
NXTV	NATI	L-15 - 15 Year Level Term L-20 - 20 Year Level Term	4 5
NXTW		L-15 - 15 Year (Elite Preferred) L-20 - 20 Year (Elite Preferred)	4 5
NYLA	NEVW	Indet er minat e Prèmium Ter m Five Year Ter m 20/10 Year Ter m	1 2 5
NYLP	NEVZ NEVY	Term to Age 90 - 10 Year Level Term Indeterminate Premium Term (Select Pfd) Five Year Term (Select Preferred) 20/10 Year Term (Select Preferred)	3 1 2 5
NYLS NYMA NYMP	NEWZ NEWY	Term to Age 90 - 10 Year (Select Pfd) Indeterminate Premium Term (Smoker) 20 Year Level Term (20LT) 20 Year Level Term (20LT) (Select Pfd)	3 1 5 5
NYTV	NATI	GL-10 - 10 Year Level Term (NY) GL-15 - 15 Year Level Term (NY) GL-20 - 20 Year Level Term (NY)	3 4
NYTW		GL-20 - 20 fear Level Term (Nf) GL-10 - 10 Year (Elite Preferred/NY) GL-15 - 15 Year (Elite Preferred/NY) GL-20 - 20 Year (Elite Preferred/NY)	5 3 4 5
NYWL	NATW	Your Life (SM) - 10 Year Term (NY)	5 3

Pr oduct Code	Company Code	Product Name	Cat egor y
NYWP		Your Life (SM) - 20 Year Term (NY) Your Life (SM) - 30 Year Term (NY) Your Life No-Lapse UL - to 121 (NY) Your Life (SM) - 10 Year Term (P+ / NY) Your Life (SM) - 20 Year Term (P+ / NY) Your Life (SM) - 30 Year Term (P+ / NY)	5 7 8 3 5 7
NYYA	NEVW	Your Life No-Lapse UL - to 121 (P+/NY) Five Year Term (NY) Term Life to 70 (20/10 Year Term - NY) Term Life to age 70 (NY - ages 51+)	8 2 5 F 2 5 F
NYYP		Five Year Term (Select Preferred / NY) 20/10 Year Term (Select Preferred/NY) Term Policy to 70 (51+ Select Pfd - NY)	2 5 F
NZTV	NATI	L-15 - 15 Year Level Term (NY) L-20 - 20 Year Level Term (NY)	4 5
NZTW CCNC	0001	L-15 - 15 Year (Elite Preferred/NY) L-20 - 20 Year (Elite Preferred/NY) ULTIMATE TERM-10 - 10 Year Term	4 5 3 3 3 3 4 5 4
OMW	OHI N	Term 10 Plus	3
OMMN		Term 10 Plus (P+ Super Pfd / R+ Select)) 3
OMYJ		Ter m 10	3
OMYN		Term 10 (P+ Super Pf d/ R+ Select)	3
ONW		Term 15 Pl us	4
O		Term 20 Pl us	5
ONWN		Term 15 Plus (P+ Super Pfd / R+ Select)) 4
ON 10 / 1		Term 20 Plus (P+ Super Pfd / R+ Select)	5 4
ONYJ		Ter m 15	4
ONYN		Term 20	5 4
CATTA		Term 15 (P+ Super Pfd / R+ Select) Term 20 (P+ Super Pfd / R+ Select)	
OXFO	OXFO	Assurance Financial Expense Whole Life	S 8
PACL	PACL	Pacific-ART - Annual Renewable Term	5 8 1
17 OL	17 OL	Pacific-10 - 10 Year Renewable	3
		Pacific-20 - 20 Year Renewable	5
PACN		Pacific-ART - ART (Preferred Plus)	1
		Pacific-10 - 10 Year (Preferred Plus)	3
		Pacific-20 - 20 Year (Preferred Plus)	5
PACS		Pacific-ART - ART (Super Preferred)	1
		Pacific-10 - 10 Year (Super Preferred)	3
DAC	DACI	Pacific-20 - 20 Year (Super Preferred)	5 3
PAG	PACI	Ten Year Term One Year Term Plus	3
PAI C PANA	PANA	5-Year Level Term	1
PANP	FAINA	Sentinel Series 10 (Preferred Plus)	2
I /~\ \ \		Sentinel Series 20 (Preferred Plus)	2 3 5 3 5 3 1 3
PANS		Sentinel Series 10 - 10-Year Term	3
		Sentinel Series 20 - 20-Year Term	5
PATN		10- Year Level Term	3
PAUL	PAUL	Selector 1 - 1 Year Term	1
		Selector 10 - 10 Year Term	
PAXP	PANA	Sentinel Series 20/10 (Preferred Plus)	5

Product Code	e Company Code	Product Name	Cat egor y
PAXS PENB	PENN	Sentinel Series 20/10 - 20-Year Term Guaranteed 10 Year Term (Preferred Best Guaranteed 15 Year Term (Preferred Best Guaranteed 20 Year Term (Preferred Best) 4
PENC		Guarant eed 10 Year Term Guarant eed 15 Year Term Guarant eed 20 Year Term) 5 3 4 5
PENP		Guarant eed 10 Year Term (Preferred Plus Guarant eed 15 Year Term (Preferred Plus Guarant eed 20 Year Term (Preferred Plus	3 3 4
PGNC		Guaranteed Protection UL - gtd to 121	8
PGNP PPEC	PRUC	Guaranteed Protection UL - gtd to 121 F UL Protector with NLG to 121 (250K-999k UL Protector w/NLG to 121 - 20 Pay (250k)	() 8 () R
PPES		UL Protector w/ NLG to 121 - 10 Pay (250 UL Protector with NLG (250K-999K/ Plus	8
		UL Protector w/NLG to 121 - (250K/Plus)	R
PPFC		UL Protector w/ NLG to 121 - (250K/ Plus) Term Essential 10 (<250K PruXpress ONL)	
		Term Essential 15 (<250K PruXpress ONL)	ý 4 5
		Term Essential 20 (<250K PruXpress ONL) Term Essential 30 (<250K PruXpress ONL)	′) 5 ′) 7
		UL Protector with NLG to 121 (1000K+)	[′] 8
		UL Protector w/NLG to 121 - 20 Pay (\$1r	n) R
PPFS		UL Protector w/NLG to 121 - 10 Pay (\$1r Term Essential 10 (P+ Best / R+ NS+)	nj S 3
		Term Essential 15 (P+ Best / R+ NS+)	4
		Term Essential 20 (P+ Best / R+ NS+) Term Essential 30 (P+ Best / R+ NS+)	5 7
		UL Protector with NLG (1000K / Plus)	8
		UL Protector w/NLG to 121 - (\$1m/Plus)	R
PPUC		UL Protector w/NLG to 121 - (\$1m/Plus) Term Elite 10 (<250K PruXpress ONLY/W	S A) 3
FFOC		Term Elite 15 (<250K PruXpress ONLY/W	
		Term Elite 20 (<250K PruXpress ONLY/W	Á) 5
		Term Elite 30 (<250K PruXpress ONLY/W-UL Protector with NLG to 121 (1000K+)	A) 7 8
		UL Protector w/ NLG to 121 - 1 Pay (\$1m)	Ö
		UL Protector w/NLG to 121 - 20 Pay (\$1r	
PPUS		UL Protector w/NLG to 121 - 10 Pay (\$1r Term Elite 10 (P+ Best / R+ NS+ / WA)	s 3
1100		Term Elite 15 (P+ Best / R+ NS+ / WA)	4
		Term Elite 20 (P+ Best / R+ NS+ / WA)	5
		Term Elite 30 (P+ Best / R+ NS+ / WA) UL Protector with NLG (1000K / Plus)	7 8
		UL Protector w/NLG to 121 - (\$1m/Plus)	Ö
		UL Protector w/NLG to 121 - (\$1m/Plus)	R
PPWC		UL Protector w/NLG to 121 - (\$1m/Plus) Term Essential 10 (<250K PruXpress / W	S N) 3
1110		Term Essential 15 (<250K PruXpress / W	!
		Term Essential 20 (<250K PruXpress / W	Ń 5

Pr oduct Code	Company Code	Product Name	Cat egor y
PPWS		Term Essential 30 (<250K PruXpress / WA Term Essential 10 (P+ Best / R+ NS+ / WA Term Essential 15 (P+ Best / R+ NS+ / WA Term Essential 20 (P+ Best / R+ NS+ / WA) 3) 4) 5
PPYC	PRW	Term Essential 30 (P+ Best / R+ NS+ / WA Term Elite 10 (NY/ <250K PruXpress ONLY Term Elite 15 (NY/ <250K PruXpress ONLY Term Elite 20 (NY/ <250K PruXpress ONLY Term Elite 30 (NY/ <250K PruXpress ONLY) 3) 4) 5) 7
PPYS		UL Protector with NLG to 121 (250K-999K PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/NLG to 121 - 1 Pay (250K UL Protector w/NLG to 121 - 20 Pay (250 UL Protector w/NLG to 121 - 10 Pay (250 Term Elite 10 (NY / P+ Best / R+ NS+)	J K M O R
PP13		Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) Term Elite 30 (NY/P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/ NLG to 121 - (250K/Plus)	4 5 7
PRAJ	PROA	UL Protector w/ NLG to 121 - (250K/ Plus) UL Protector w/ NLG to 121 - (250K/ Plus) Empire Term - 10 Year Empire Term - 15 Year Empire Term - 20 Year	R S 3 4 5 6
PRAK		Empire Term - 25 Year Empire Term - 10 Year (Super Preferred Empire Term - 15 Year (Super Preferred Empire Term - 20 Year (Super Preferred) 3) 4) 5
PRCI	PRI N	Empire Term - 25 Year (Super Preferred 10-Year Term 15-Year Term 20-Year Term 30-Year Term) 6 3 4 5 7
PRCP		Uni versal Life Protector III 10-Year Term (Super Pfd / Super Std) 15-Year Term (Super Pfd / Super Std) 20-Year Term (Super Pfd / Super Std) 30-Year Term (Super Pfd / Super Std)	8 3 4 5 7
PRDI	PRI P	Universal Life Protector III (Super Pfd 10-Year Term 15-Year Term 20-Year Term 30-Year Term) 8 3 4 5 7 8 3
PRDP		Universal Life Protector III 10–Year Term (Super)	8 3

Product Code	Company Code	Product Name	Cat egor y
PREI PREP PRI M	PRI M	15- Year Term (Super) 20- Year Term (Super) 30- Year Term (Super) Uni versal Life Protector III (Super Pfd 30- Year Term (WA) 30- Year Term (Super/WA) Cust om Advantage - 10 Year Cust om Advantage - 15 Year Cust om Advantage - 20 Year Cust om Advantage - 25 Year Cust om Advantage - 30 Year	7 7 3 4 5 6 7
PRI N PRI P		Cust om Advant age - 35 Year Cust om Advant age - 35 Year Cust om Advant age - 10 Year (Pf d Pl us) Cust om Advant age - 15 Year (Pf d Pl us) Cust om Advant age - 20 Year (Pf d Pl us) Cust om Advant age - 25 Year (Pf d Pl us) Cust om Advant age - 30 Year (Pf d Pl us) Cust om Advant age - 35 Year (Pf d Pl us)	9 3 4 5 6 7
PRI Q PRTA	PRTC	Cust om Advant age - 35 Year (age 35+/P+ Level Term II - 10 Year Level Term II - 15 Year) 9 3
PRTB		Level Term II - 20 Year LTII - 10 Year (Pf Select, R+ Std+) LTII - 15 Year (Pf Select, R+ Std+) LTII - 20 Year (Pf Select, R+ Std+)	4 5 3 4 5 3 4 5 3
PRTC		LTII - 10 Year (P+) LTII - 15 Year (P+) LTII - 20 Year (P+)	3 4 5
PRUC	PRUC	Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY) Term Elite 20 (<250K PruXpress ONLY) Term Elite 30 (<250K PruXpress ONLY) UL Protector with NLG to 121 (250K-999K PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/ NLG to 121 - 1 Pay (250K UL Protector w/ NLG to 121 - 20 Pay (250K NLG)	4 5 7) 8 J K M O) R
PRUS		UL Protector w/NLG to 121 - 10 Pay (250 Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+) Term Elite 30 (P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus)) S 3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
PRXA	PRTC	Level Term II - 10/5 Year Level Term II - 15/5 Year Level Term II - 20/5 Year	3 4
PRXB		LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (Pf Select, R+ Std+)	5 3 4
PRXC		LTII - 20/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+) LTII - 15/5 Year (P+)	4 5 3 4
PRYM	PRI M	LTII - 20/5 Year (P+) Custom Protection Series IV - 10 Year Custom Protection Series IV - 15 Year	5 3 4
PTVL	PROT	Cust om Protection Series IV - 20 Year Cust om Protection Series IV - 25 Year Cust om Protection Series IV - 30 Year Protective ValueChoice 10 (eff. 02/01)	5 6 7 3
		Protective ValueChoice 15 (eff. 02/01) Protective ValueChoice 20 (eff. 02/01) Protective ValueChoice 25 (eff. 02/01) Protective ValueChoice 30 (eff. 02/01)	4 5 6 7
PTVP		Protective ValueChoice 10 (Select) Protective ValueChoice 15 (Select) Protective ValueChoice 20 (Select)	3 4 5
PVLL		Protective ValueChoice 25 (Select) Protective ValueChoice 30 (Select) Protective Centennial GII UL	6 7 8
		Cent enni al GII UL - to age 80 Cent enni al GII UL - to age 85 Cent enni al GII UL - to age 90	A B C
		Centennial GII UL - to age 95 Centennial GII UL - to age 100 Centennial GII UL - to age 105 Centennial GII UL - to age 110 Protective Centennial GII - Single Pay Protective Centennial GII UL - pay to 6 Protective Centennial GII UL - 20 Pay Protective Centennial GII UL - 10 Pay Centennial GII UL - to age 65	D E G H O Q R S T
PVLP		Cent enni al GII UL - to age 70 Cent enni al GII UL - to age 75 Protective Cent enni al GII UL (Select) Cent enni al GII UL - to age 80 (P+) Cent enni al GII UL - to age 85 (P+) Cent enni al GII UL - to age 90 (P+) Cent enni al GII UL - to age 95 (P+) Cent enni al GII UL - to age 100 (P+) Cent enni al GII UL - to age 105 (P+) Cent enni al GII UL - to age 110 (P+) Protective Cent enni al GII (Select 1pay Protective Cent enni al GII (Select 20p Protective Cent enni al GII (Select 10p	Q) R

Product Code	Company Code	Product Name	Cat egor y
D) = 4		Cent ennial GII UL - to age 65 (P+) Cent ennial GII UL - to age 70 (P+) Cent ennial GII UL - to age 75 (P+)	T U V
PVTA	PRTC	Level Term I - 10 Year Level Term I - 15 Year Level Term I - 20 Year	3 4 5
PVTB		LTI - 10 Year (Pf Select, R+ Std+) LTI - 15 Year (Pf Select, R+ Std+)	5 3 4
PVTC		LTI - 20 Year (Pf Select, R+ Std+) LTI - 10 Year (P+) LTI - 15 Year (P+)	5 3 4
PVXA		LTI - 20 Year (P+) Level Term I - 10/5 Year Level Term I - 15/5 Year	4 5 3 4
PVXB		Level Term I - 20/5 Year LTI - 10/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (Pf Select, R+ Std+)	5 3 4
PVXC		LTI - 20/5 Year (Pf Select, R+ Std+) LTI - 10/5 Year (P+) LTI - 15/5 Year (P+)	5 3 4
PYRA PYYC	PYRA PRW	LTI - 20/5 Year (P+) Annual Renewable Term Term Essential 10 (NY/<250K PruXpress)	5 1 3
		Term Essential 15 (NY/<250K PruXpress) Term Essential 20 (NY/<250K PruXpr ONLY Term Essential 30 (NY/<250K PruXpress)	4 5 7
		UL Protector with NLG to 121 (1000K+) UL Protector w/NLG to 121 - 1 Pay (\$1m)	8 O
PYYS		UL Protector w/NLG to 121 - 20 Pay (\$1m UL Protector w/NLG to 121 - 10 Pay (\$1m Term Essential 10 (NY/P+ Best / R+ NS+	S 3
		Term Essential 15 (NY / P+ Best / R+ NS+ Term Essential 20 (NY / P+ Best / R+ NS+ Term Essential 30 (NY / P+ Best / R+ NS+	4 5
		UL Protector with NLG (1000K / Plus) UL Protector w/ NLG to 121 - (\$1m/ Plus)	8 O
RDTP	RELL	UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) TermSmart 10 - (P+ Super / R+ Select)	R S 3
		TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select)	4 5
RDTS		TermSmart 25 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select) TermSmart 10 - 10 Year Term	6 7 3
		TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term TermSmart 25 - 25 Year Term	4 5 6
RFNS	RELR	TermSmart 30 - 30 Year Term TermSmart 10 - 10 Year Term (NY)	7 3
		TermSmart 15 - 15 Year Term (NY) TermSmart 20 - 20 Year Term (NY)	4 5

Product Code	Company Code	Product Name	Cat egor y
RFNT		TermSmart 25 - 25 Year Term (NY) TermSmart 30 - 30 Year Term (NY) ING Guaranteed Death Benefit UL II TermSmart 10 - (P+ Super / R+ Select/NY) TermSmart 15 - (P+ Super / R+ Select/NY) TermSmart 20 - (P+ Super / R+ Select/NY) TermSmart 25 - (P+ Super / R+ Select/NY)	7) 4 7) 5 7) 6
ROTP	RELL	TermSmart 30 - (P+ Super / R+ Select/NY ING Guaranteed Death Benefit UL II Plu TermSmart 10 - (P+ Super / R+ Select/OF TermSmart 15 - (P+ Super / R+ Select/OF TermSmart 20 - (P+ Super / R+ Select/OF TermSmart 25 - (P+ Super / R+ Select/OF TermSma	8 8 8 8 8 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9
ROTS		TermSmart 30 - (P+ Super / R+ Select/OFING ROP Endowment Term - 20 Year (P+/R+ING ROP Endowment Term - 25 Year (P+/R+ING ROP Endowment Term - 30 Year (P+/R+TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR) TermSmart 20 - 20 Year Term (OR)	ý K) L) M 3 4 5
ROYA	ROYA	TermSmart 25 - 25 Year Term (OR) TermSmart 30 - 30 Year Term (OR) I NG ROP Endowment Term - 20 Year I NG ROP Endowment Term - 25 Year I NG ROP Endowment Term - 30 Year Royal Advantage 10 - 10 Year Level Term	
ROYP		Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term Royal Advantage 10 - 10 Year with ROP Royal Advantage 20 - 20 Year with ROP Royal Advantage 30 - 30 Year with ROP Royal Advantage 10 - 10 Year (Super)	
		Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super) Royal Advantage 20 with ROP (Super) Royal Advantage 30 with ROP (Super)	5 7 I K M
RWTP	RELL	TermSmart 10 - (P+ Super / R+ Select/NJ TermSmart 15 - (P+ Super / R+ Select/NJ TermSmart 20 - (P+ Super / R+ Select/NJ TermSmart 30 - (P+ Super / R+ Select/NJ) 4) 5
RWTS		TermSmart 10 - 10 Year Term (NJ) TermSmart 15 - 15 Year Term (NJ) TermSmart 20 - 20 Year Term (NJ)	3 4 5
RYNS	RELR	TermSmart 30 - 30 Year Term (NJ) ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year ING ROP Endowment Term - 30 Year	7 K L M
RYNT		ING ROP Endowment Term - 20 Year (P+/R+ING ROP Endowment Term - 25 Year (P+/R+ING ROP Endowment Term - 30 Year (P+/R+	ĺ) L

Pr oduct	Code	Company Code	Product Name	Cat egor y
SAFE		SYME	Expert - ART (Non-Smoker)	1
SAFS SAGI		SAGI	Expert-ART (Smoker) Platinum Series 20	1
SAG		SAG	Platinum Series 30	5 7
SAGP			Platinum Series 20 (Super Pfd)	5 7
SAI Z			Platinum Series 30 (Super Pfd) Gold Series 10 ZZ Term (ages 66+)	3
SACE		SAVE	T-25/25 - 25 Year Term (OR)	6
SAOP			T-30/30 - 30 Year (OR) T-25/25 - 25 Year (P+ / R+ / OR)	7 6
			T-30/30 - 30 Year (P+ / R+ / OR)	7
SAVE			T-10/10 - 10 Year Term Quarant eed 10	3 4
			T- 15/ 15 - 15 Year Term Quarant eed 15 T- 20/ 20 - 20 Year Term Quarant eed 20	4 5
			T-25/25 - 25 Year Term Quarant eed 25	6
SAVP			T-30/30 - 30 Year Term Guarant eed 30 T-10/10 - 10 Year (P+ / R+)	7 3
OAVI			T- 15/ 15 - 15 Year (P+ / R+)	4
			T-20/20 - 20 Year (P+ / R+)	5
			T- 25/ 25 - 25 Year (P+ / R+) T- 30/ 30 - 30 Year (P+ / R+)	6 7
SAZI		SAG	Gold Series 10 ZZ Term	3
			Gold Series 20 ZZ Term Gold Series 30 ZZ Term	5 7
SETE		SEDE	ING Guaranteed Death Benefit ULII	8
SETP		OFM	ING Quarant eed Death Benefit UL II Plu	
SMMP		SEMU	Premier LT Suite 10-Year (P+ / 4/2007) Premier LT Suite 15-Year (P+)	s 8 3 4
			Premier LT Suite 20-Year (P+ / 4/2007)	5 3
SMMT			Premier LT Suite 10-Year (4/2007) Premier LT Suite 15-Year	3 4
			Premier LT Suite 13-1ear Premier LT Suite 20-Year (4/2007)	
SMPP			LT Protector 10-Year (Preferred Plus)	5 3
			LT Protector 15-Year (Preferred Plus) LT Protector 20-Year (Preferred Plus)	4 5
			LT Protector 30-Year (Preferred Plus)	7
SMPT			LT Protector 10-Year LT Protector 15-Year	3 4
			LT Protector 20- Year	5
O1 4 / D			LT Protector 30-Year	7
SMYP			LT Protector 10-Year (Pfd Plus / NY) LT Protector 15-Year (Pfd Plus / NY)	3 4
			LT Protector 20-Year (Pfd Plus / NY)	5
SMYT			LT Protector 30-Year (Pfd Plus / NY) LT Protector 10-Year (NY)	7 3
SIVII I			LT Protector 15- Year (NY)	4
			LT Protector 20-Year (NY)	5
STŒ		STON	LT Protector 30-Year (NY) Stonebridge Term - 10 (Pfd Elite)	7 3
J. J <u>.</u>		_ · • · ·	Stonebridge Term - 15 (Pfd Elite)	4
			Stonebridge Term – 20 (Pfd Elite)	5

Product Code	Company Code	Product Name	Cat egor y
STON		St onebridge Life - 30 (Pfd Elite) St onebridge Term - 20 (Elite / w/ROP) St onebridge Life - 30 (Elite / w/ROP) St onebridge Term - 10 Year St onebridge Term - 15 Year St onebridge Term - 20 Year St onebridge Term - 30 Year	7 K M 3 4 5
STOP		Stonebridge Term - 20 Year with ROP Stonebridge Term - 30 Year with ROP Stonebridge Term - 10 (Pfd Plus) Stonebridge Term - 15 (Pfd Plus) Stonebridge Term - 20 (Pfd Plus) Stonebridge Term - 30 (Pfd Plus) Stonebridge Term - 20 (Pf Plus / w/ROP	K M 3 4 5 7 P) K
STWN		Stonebridge Term - 30 (Pf Plus / w/ROF Simplified Issue Term - 15 Year Simplified Issue Term - 20 Year Simplified Issue Term - 25 Year Simplified Issue Term - 30 Year	P) M 4 5 6 7
SUNL	SUNL	Sun Universal Protector Sun Universal Protector - Single Pay	8
SUNP		Sun Universal Protector - 10 Pay Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super Sun Universal Protector - 10 Pay (Super	O S 8) O S
SUNS SUSN	SUNS	Sel ect Term to 95 Pl us Term 10 - 10 Year Term Term 20 - 20 Year Term) O S 1 3 5 3 5 3
SUSP		Preferred Elite Term 10 Preferred Elite Term 20	3
SYMB	SYME	10 Year Level Term (Preferred Best/05) 15 Year Level Term (Preferred Best/05) 20 Year Level Term (Preferred Best/05)	4 5
SYME		10 Year Level Term (2005) 15 Year Level Term (2005) 20 Year Level Term (2005)	3 4 5
SYMP		30 Year Level Term (2005) 10 Year Level Term (Preferred Plus/05) 15 Year Level Term (Preferred Plus/05) 20 Year Level Term (Preferred Plus/05)	4
SYNL	SUNN	30 Year Level Term (Preferred Plus/05) Sun Universal Protector Sun Universal Protector - Single Pay	8
SYNP		Sun Universal Protector - 10 Pay Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super Sun Universal Protector - 10 Pay (Super	
SYOB	SYME	Sun Universal Protector - 10 Pay (Super 10 Year Level Term (Pfd Best / WA) 15 Year Level Term (Pfd Best / WA) 20 Year Level Term (Pfd Best / WA)) 3 4 5

Product Code	Company Code	Product Name	Cat egor y
SYOE		30 Year Level Term (Pfd Best / WA) 10 Year Level Term (WA) 15 Year Level Term (WA) 20 Year Level Term (WA)	7 3 4 5
SYOP		30 Year Level Term (WA) 10 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Plus / WA) 20 Year Level Term (Pfd Plus / WA)	4 5 7 3 4 5 7
SZMB		30 Year Level Term (Pfd Plus / WA) 10 Year Level Term (Preferred Best 15 Year Level Term (Preferred Best 20 Year Level Term (Preferred Best 30 Year Level Term (Preferred Best) 3) 4) 5
SZME		10 Year Level Term 15 Year Level Term 20 Year Level Term 30 Year Level Term	, , , , , , , , , , , , , , , , , , ,
SZMP		10 Year Level Term (Preferred Plus 15 Year Level Term (Preferred Plus 20 Year Level Term (Preferred Plus 30 Year Level Term (Preferred Plus) 3) 4) 5) 7
TFNA TI AA	TRAO TI AA	Final Expense Insurance Annual Renewable Term Life Insuranc 10-Year Level Term 15-Year Level Term 20-Year Level Term	P e 1 3 4 5 7
TI AP		30- Year Level Term Annual Renewable Term (Preferred P 10- Year Level Term (Preferred Plus 15- Year Level Term (Preferred Plus 20- Year Level Term (Preferred Plus	l us) 1) 3) 4) 5
TI NA		30-Year Level Term (Preferred Plus Annual Renewable Term Life (NY) 10-Year Level Term (NY) 15-Year Level Term (NY) 20-Year Level Term (NY)	1 3 4 5
TI NP		30- Year Level Term (NY) Annual Renewable Term (Pref Plus / 10- Year Level Term (Pref Plus / NY 15- Year Level Term (Pref Plus / NY 20- Year Level Term (Pref Plus / NY) 3) 4) 5
TLEE	TRAL	30-Year Level Term (Pref Plus / NY Ultima Champion - 10 Year Ultima Champion - 15 Year Ultima Champion - 20 Year Ultima Champion - 30 Year	3 4 5 7
TLEP		Ultima Champion - 20 Year with ROP Ultima Champion - 30 Year with ROP Ultima Champion - 10 (Elite P+/Pfd Ultima Champion - 15 (Elite P+/Pfd Ultima Champion - 20 (Elite P+/Pfd	R+) 4

Product Code	Company Code	Product Name	Cat egor y
TLUE		Ultima Champion - 30 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+) Ultima Champion - 30 (Elite P+/Pfd R+) Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level	7 K M 4 5 6
TCCA	TRAO	Home Protector Elite - 30 Year Level Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30 TransACE 2007 - No Lapse UL to 121 Trendsetter Super 20 with ROP	6 7 1 3 4 5 6 7 8 K
TOOP		Trendsetter Super 30 with ROP Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) TransACE 2007 - No Lapse UL to 121 (P+) Trendsetter Super 20 (Pfd Plus / w/ROP)	M 1 3 4 5 6 7 8 K
TOCS		Trendsetter Super 30 (Pfd Plus / w/ROP) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus) Trendsetter Super 20 (Std Plus / w/ROP)	3 4 5 6 7 K
TRCA TRCP TRTU TRUT	TRUS	Trendsetter Super 30 (Std Plus / w/ROP) Trendsetter Super YRT (MD) Trendsetter Super YRT (Plus / MD) TermNet 10-Year Term TermNet 5-Year Term	1 1 3 2
TWNA TYNA TYSA	TRAO TRAF	TermNet 15-Year Term Final Expense Insurance (WA) Final Expense Insurance Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30	4 P 1 3 4 5 6 7
TYSP		Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus)	7 1 3 4 5 6 7

Product Code	Company Code	Product Name	Cat egor y
TYSS		Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus)	3 4 5 6 7
UNBG UNBH UNCG UNCH UNDG UNDH UNEG UNEH UNFG UNFH UNGG UNGH UNHG	UTST	Sel ect - a- Ter m - 16 Year Sel ect - a- Ter m - 16 Year Sel ect - a- Ter m - 17 Year Sel ect - a- Ter m - 17 Year Sel ect - a- Ter m - 18 Year Sel ect - a- Ter m - 18 Year Sel ect - a- Ter m - 18 Year Sel ect - a- Ter m - 19 Year Sel ect - a- Ter m - 19 Year Sel ect - a- Ter m - 21 Year Sel ect - a- Ter m - 21 Year Sel ect - a- Ter m - 22 Year Sel ect - a- Ter m - 22 Year Sel ect - a- Ter m - 22 Year Sel ect - a- Ter m - 22 Year Sel ect - a- Ter m - 23 Year	6 7 F F F F F F F F F F F F F F F F F F F
UNHH UNHO UNI G UNI H UNJ G UNJ H UNKG UNKH UNLG UNLH	UTHO UTST	Sel ect - a- Term - 23 Year (Plus) Express Issue Del uxe Whole Life Sel ect - a- Term - 24 Year Sel ect - a- Term - 26 Year Sel ect - a- Term - 26 Year (Plus) Sel ect - a- Term - 27 Year Sel ect - a- Term - 27 Year Sel ect - a- Term - 27 Year (Plus) Sel ect - a- Term - 28 Year Sel ect - a- Term - 28 Year Sel ect - a- Term - 28 Year	F F F F F F F
UNLI UNLS UNIMG UNIMH UNIMS UNINS UNIOS	UNLA UTST	Annual Renewable Term Select-a-Term 10 (Special) Select-a-Term - 29 Year Select-a-Term - 29 Year (Plus) Select-a-Term 15 (Special) Select-a-Term 20 (Special) Select-a-Term 25 (Special)	1 F F F F
UNPO UNPS UNYN UNYS UNZP	UTHO UTST UNCE	Express Issue Premier Whole Life Select-a-Term 30 (Special) Keyst one Term 1 (NY) Keyst one Term 1 (P+ / R+ Select) (NY) Keyst one Term 10 (P+ / R+ Select) (NY) Keyst one Term 15 (P+ / R+ Select) (NY) Keyst one Term 20 (P+ / R+ Select) (NY) Keyst one Term 30 (P+ / R+ Select) (NY)	8 F 1 1 3 4 5 7 3
UNZY	UTST	Keyst one Term 10 (NY) Keyst one Term 15 (NY) Keyst one Term 20 (NY) Keyst one Term 30 (NY) Sel ect - a - Term - 10 Year Sel ect - a - Term - 15 Year Sel ect - a - Term - 20 Year Sel ect - a - Term - 25 Year	3 4 5 7 3 4 5 6

Product Co	de Company Code	Product Name	Cat egor y
USEE		Select-a-Term - 30 Year ContinUL Extend Plus - no lapse UL Select-a-Term - Level to 65 Select-a-Term - Level to 70 Select-a-Term - Level to 75 Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus) ContinUL Extend Plus - no lapse UL (+) Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus)	7 8 T U V 3 4 5 6 7 8 T U
USYD		Select-a-Term - Level to 75 (Plus) ContinUL - no lapse UL	V 8
USYE UTCP	UТОМ	ContinUL – no lapse UL (Plus) Term Life Complete – 15 Year Term Life Complete – 20 Year	8 4 5 7
UTED	UTST	Term Life Complete - 30 Year ContinUL Extend Plus - no lapse (\$500K	
UTEE UTEP	UTOM	ContinUL Extend Plus - no lapse (+/500K Term Life Express - 15 Year) 8) 8 4
0.2.	O. GW	Term Life Express - 20 Year	5 7
UTES UTFG UTFH UTFS	UTSU	Term Life Express - 30 Year LTG Ultra-C NY -10 Year (Special) ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus) LTG Ultra-C NY -15 Year (Special)	7 F N N F
UTGC	UNCE	Keyst one Term 1 Keyst one Term 10 Keyst one Term 15 Keyst one Term 20	1 3 4 5 7
UTGG	UTSU	Keystone Term 30 ROP Select-a-Term - 22 Year	, N
UTGH UTGP	UNCE	ROP Select-a-Term - 22 Year (Plus) Keystone Term 1 (P+ / R+ Select)	N 1
ora	UNOL	Keystone Term 10 (P+ / R+ Select) Keystone Term 15 (P+ / R+ Select) Keystone Term 20 (P+ / R+ Select)	3 4 5 7
UTGS UTHE	UTSU UTHE	Keystone Term 30 (P+ / R+ Select) LTG Ultra-C NY -20 Year (Special) ART100 - Annual Renewable Term	, F 1
		Protector Whole Life - Simplified Issue	8
UTHG UTHH	UTSU	ROP Select - a - Term - 23 Year ROP Select - a - Term - 23 Year (Plus)	N N
йтно	UTHO	Express Issue Term 20 Express Issue Term 30 Premier Term 20 (with ROP) Premier Term 30 (with ROP) Express Issue Term 65 Premier 65 with ROP	5 7 K M T W

Pr oduct	Code	Company Code	Product Name	Cat egor y
UTHS UTI C		UTSU UNCE	LTG Ultra-C NY - 30 Year (Special) Keystone Term 15 (CA, IN, OR, PA) Keystone Term 20 (CA, IN, OR, PA) Keystone Term 30 (CA, IN, OR, PA)	F 4 5 7
ՄΙ G ՄΙ H		UTSU	ROP Sel ect - a - Term - 24 Year ROP Sel ect - a - Term - 24 Year (Plus)	N N
UTI P		UNCE	Keyst one Term 15 (P+/R+) (CA, IN, PA&OR) Keyst one Term 20 (P+/R+) (CA, IN, OR, PA)	4 <u>5</u>
UTIS UTJG UTJH UTJS UTKG UTKH		UTSU	Keyst one Term 30 (P+/R+) (CA, I N, PA, OR) ROPTerm NY - 15 Year (Special / 2006) ROP Select - a - Term - 26 Year ROP Select - a - Term - 26 Year (Plus) ROPTerm NY - 20 Year (Special / 2006) ROP Select - a - Term - 27 Year ROP Select - a - Term - 27 Year (Plus)	7 F N F N
UTLG			ROP Select - a-Term - 28 Year	N
UTLH UTMG			ROP Select-a-Term - 28 Year (Plus) ROP Select-a-Term - 29 Year	N N
UTMH UTNG			ROP Select-a-Term - 29 Year (Plus) ROP Select-a-Term - 31 Year	N N
UTNH			ROP Select-a-Term - 31 Year (Plus)	N
UTOG UTOH			ROP Select-a-Term - 32 Year ROP Select-a-Term - 32 Year (Plus)	N N
UTPG UTPH			ROP Select-a-Term - 33 Year ROP Select-a-Term - 33 Year (Plus)	N N
UTPP		UTOM	Term Life Answers 10	3
			Term Life Answers 15 Term Life Answers 20	4 5
			Term Life Answers 30	5 7
			GUL Complete - Guaranteed to 120 GUL Complete - Single Pay	8 O
			GUL Complete - Single Pay GUL Complete - Pay to 100	P
			GUL Complete - pay to 65	Q
			GUL Complete - 20 Pay GUL Complete - 10 Pay	R S
UTPQ			Term Life Answers 10 (Plus)	3
			Term Life Answers 15 (Plus) Term Life Answers 20 (Plus)	4 5
			Term Life Answers 30 (Plus)	7
			GUL Complete - Guaranteed to 120 (Plus GUL Complete - Single Pay (Plus)) 8 O
			GUL Complete - Pay to 100 (Plus	
			GUL Complete - pay to 65 (Plus) GUL Complete - 20 Pay (Plus)	Q R
			GUL Complete - 10 Pay (Plus)	S
UTQG UTQH		UTSU	ROP Select-a-Term - 34 Year ROP Select-a-Term - 34 Year (Plus)	N N
UTQS			ROP Select - a-Term - 15 Year (Special)	F
UTRG UTRH			ROP Select-a-Term - 35 Year ROP Select-a-Term - 35 Year (Plus)	N N
UTRS			ROP Select-a-Term - 20 Year (Special)	F

Product Code	Company Code	Product Name	Cat egor y
UTSS UTTS UTYD	UTST	ROP Select-a-Term - 25 Year (Special) ROP Select-a-Term - 30 Year (Special) ContinUL - no lapse (\$500K) ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65	F F 8 J K L M W
UTYE		ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75 ContinUL - no lapse (Plus / 500K) ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus)	X Y 8 J K L M W X
MCJJ	WECO	ROP Sel ect - a-Term - Level to 75 (Plus) Focus Term 10 - 10 Year (eff. 02/01) Focus Term 15 - 15 Year (eff. 02/01) Focus Term 20 - 20 Year (eff. 02/01) Focus Term 25 - 25 Year (eff. 02/01)	Y 3 4 5 6 7
WCJK		Focus Term 30 - 30 Year (eff. 02/01) Focus Term 10 - 10 Year (Super Pfd) Focus Term 15 - 15 Year (Super Pfd) Focus Term 20 - 20 Year (Super Pfd) Focus Term 25 - 25 Year (Super Pfd)	3 4 5 6
WDCJ		Focus Term 30 - 30 Year (Super Pfd) LifeTime Platinum III LifeTime Platinum III - to age 80 LifeTime Platinum III - to age 85 LifeTime Platinum III - to age 90 LifeTime Platinum III - to age 95 LifeTime Platinum III - to age 100 LifeTime Platinum III - to age 105 LifeTime Platinum III - to age 110 LifeTime Platinum III - to age 110 LifeTime Platinum III - Pay to 65 LifeTime Platinum III - 20 Pay LifeTime Platinum III - 10 Pay LifeTime Platinum III - to age 65 LifeTime Platinum III - to age 70	Q R S T U
WDCK		LifeTime Platinum III - to age 75 LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 85 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 95 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 105 (P+) LifeTime Platinum III - to age 110 (P+)) G

Product Code	Company Code	Product Name	Cat egor y
		LifeTime Platinum III (Select one pay) LifeTime Platinum III (Select pay to 65 LifeTime Platinum III (Select 20 pay) LifeTime Platinum III (Select 10 pay) LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 70 (P+) LifeTime Platinum III - to age 75 (P+)	O Q R S T U V
WESP	WEST	10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus) 30-Year Level Term (Preferred Plus)	3 4 5 7
WESS		Return of Premium 20-Year (Pfd Plus) 10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred)	K 3 4 5 7
WEST		Return of Premium 20-Year (Super Pfd) 10-Year Guaranteed Level Term 15-Year Guaranteed Level Term 20-Year Guaranteed Level Term 30-Year Guaranteed Level Term	K 3 4 5 7
W LP	W LP	Ret urn of Premium Term - 20-Year Life Value Term 20 (Plus) Penn Term 10 (Plus) Penn Term 15 (Plus) Penn Term 20 (Plus)	, K 1 3 4 5 7
WILR		Penn Term 30 (Plus) Life Umbrella UL 120 - Gtd to 120 (Plus Life Value Term 20 Penn Term 10 Penn Term 15 Penn Term 20 Penn Term 30) 8 1 3 4 5 7
WOLP		Life Umbrella UL 120 - Guaranteed to 12 Life Value Term 30 (Plus)	0 8 1
WOLR		Life Value Term 30	1
WOLS WOMA	WOWA	Life Value Term 30 (Pfd) Ten Year Renewable and Convertible Term Twenty Year Convertible Term	1 1 3
WOMP		Ten Year R & C Term (Preferred Plus)	n 3 5 3) 5 3
WRRE	WERE	Twenty Year Convertible Term (Pfd Plus WRL TermPlus - 10 Year WRL TermPlus - 15 Year WRL TermPlus - 20 Year	4 5
WRRP		WRL TermPlus - 30 Year WRL TermPlus - 10 (Elite P+/Pfd R+) WRL TermPlus - 15 (Elite P+/Pfd R+) WRL TermPlus - 20 (Elite P+/Pfd R+)	7 3 4 5
WTRE		WRL TermPlus - 30 (Elite P+/Pfd R+) WRL TermPlus - 20 Year with ROP WRL TermPlus - 30 Year with ROP	7 K M

Pr oduct	Code	Company Code	Product Name	Cat egor y
WTRP			WRL TermPlus - 20 (Pf Plus / w/ROP)	K
WTRS			WRL TermPlus - 30 (Pfd Plus / w/ROP) WRL TermPlus - 20 (Elite / w/ROP)	M K
WTSP		WEST	WRL TermPlus - 30 (Pfd Elite / w/ROP) eTerm 20 - Level Term (Preferred Plus)	M 5
V VI OF		VLSI	eTerm 30 - Level Term (Preferred Plus)	7
WTSS			eTerm 20 - Level Term (Super Preferred	
WTST			eTerm 30 - Level Term (Super Preferred eTerm 20 - Guarant eed Level Term	7 5
			eTerm 30 - Quarant eed Level Term	7
WUNN		W LP	Life Choice UL - pay to age 121 (Plus)	8 E
			Life Choice UL - to age 100 (Plus)	O E
			Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus)	P
			Life Choice UL - 20 Pay (Plus)	R
			Life Choice UL - 10 Pay (Plus)	S
WUNS			Life Choice UL - pay to age 121	8 E
			Life Choice UL - to age 100	O E
			Life Choice UL - Single Pay Life Choice UL - pay to age 100	P
			Life Choice UL - 20 Pay	R
			Life Choice UL - 10 Pay	S