Pr oduct Code	Company Code	Product Name	Cat egor y
AAAP	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term 15 Year Level Term 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP) 30 Year Level Term (with ROP) 10 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 26 Year Level Term (Super Pfd/Std Plus 27 Year Level Term (Super Pfd/Std Plus 28 Year Level Term (Super Pfd/Std Plus 29 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 21 Year Level Term (Super Pfd/Std Plus 22 Year Level Term (Super Pfd/Std Plus 23 Year Level Term (Super Pfd/Std Plus) 4) 5) 6) 7) J) K) L
AAI L AGBG AGBH AGCG AGCH AGDG AGDH AGEG AGEH AGFG AGFH AGGG AGHH AGIG AGIH AGIG AGIH AGIG AGIH AGIG AGIH AGLG AGHH AGLS AGWG AGWH AGLS AGWG AGWH AGWS AGWS AGWS AGPS ALSI	AM L AMŒ	MegaTer m(NY) 10 - 10 Year Term Sel ect -a- Term - 16 Year Sel ect -a- Term - 16 Year Sel ect -a- Term - 16 Year Sel ect -a- Term - 17 Year Sel ect -a- Term - 17 Year Sel ect -a- Term - 18 Year Sel ect -a- Term - 18 Year Sel ect -a- Term - 18 Year Sel ect -a- Term - 19 Year Sel ect -a- Term - 19 Year Sel ect -a- Term - 19 Year Sel ect -a- Term - 21 Year Sel ect -a- Term - 21 Year Sel ect -a- Term - 22 Year Sel ect -a- Term - 22 Year Sel ect -a- Term - 23 Year Sel ect -a- Term - 24 Year Sel ect -a- Term - 24 Year Sel ect -a- Term - 26 Year Sel ect -a- Term - 26 Year Sel ect -a- Term - 27 Year Sel ect -a- Term - 27 Year Sel ect -a- Term - 28 Year Sel ect -a- Term - 29 Year Sel ect -a- Term - 20 (Special) Sel ect -a- Term 25 (Special) Sel ect -a- Term 30 (Special) Term Life 2009 - 10 Year) 3 F F F F F F F F F F F F F F F F F F
ALSP		Term Life 2009 - 20 Year Term Life 2009 - 30 Year Term Life 2009 - 10 Year (Pfd Plus)	5 7 3

Pr oduct Code	Company Code	Product Name	Cat egor y
ALSS		Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 30 Year (Pfd Plus) Term Life 2009 - 10 Year (Super) Term Life 2009 - 20 Year (Super) Term Life 2009 - 30 Year (Super)	5 7 3 5 7
ALSU		Term Life 2009 - 30 Year (Super) Term Life 2009 - 10 Year (Ultra) Term Life 2009 - 20 Year (Ultra) Term Life 2009 - 30 Year (Ultra)	7 3 5 7
ALUI ALUS ALW		Generation Planner II (1980 CSO) Generation Planner II (P+ Super/R+ Se Generation Planner II - U/L no lapse	8
ALWS AMAM	AMAM	Generation Planner II (P+ Super/R+ Se Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-969 Easy Term 30 w/ROP (Simplified 06-969	3 5 7 1) K
AMBM		Easy Term 30 w/ROP (Simplified 07-973 Easy Term 30 w/ROP (Simplified 07-973	4) K
AMCO	AMOO	Term 10 Level Term Life Term 15 Level Term Life Term 20 Level Term Life	3 4 5
AMEH AMFI	AMHO AMFI	ART - Annual Renewable Term T2 EZ 20 Year T2 EZ 25 Year T2 EZ 30 Year	1 5 6 7
AMW	AVI V	Advantage Builder Series II w/ NLG 175 Advantage Builder - Single Pay 175 Advantage Builder - Pay to 100 175 Advantage Builder - Pay to 65 175 Advantage Builder - 20 Pay 175 Advantage Builder - 10 Pay 175	k+ 8 k+ O k+ P k+ Q k+ R
AMMV		Advantage Builder Series II (P+) (175k Advantage Builder - Single Pay (P+/175 Advantage Builder - Pay to 100 (P+/175 Advantage Builder - Pay to 65 (P+/175 Advantage Builder - 20 Pay (P+/175) 8 k) O k) P k) Q k) R
AMNP	AMNT	Advantage Builder - 10 Pay (P+/175 ANI CO Select 10 (Plus) ANI CO Select 15 (Plus) ANI CO Select 20 (Plus)	3 4 5
AMNT		ANI CO Select 30 (Plus) ANI CO Select 10 ANI CO Select 15 ANI CO Select 20 ANI CO Select 30	7 3 4 5 7
AMITL	AMTA	Low-Load 10 Year Term Low-Load 20 Year Term	3 5
AMTP		Low-Load 30 Year Term Low-Load 10 Year Term (Super Preferre Low-Load 20 Year Term (Super Preferre	

Product Code	Company Code	Product Name	Cat egor y
AMUN	AMBU	Low-Load 30 Year Term (Super Preferred Term Protector Series III - LTP 10/10 Term Protector Series III - LTP 15/15 Term Protector Series III - LTP 20/20	3 4
AMUS		LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred) LTP 20/20 (P+ Elite / R+ Preferred)	5 3 4 5
AMJV	AVI V	Advantage Builder Series II w/NLG Advantage Builder - Single Pay Advantage Builder - Pay to 100 Advantage Builder - Pay to 65 Advantage Builder - 20 Pay	9 8 0 P Q R
AMJW		Advantage Builder - 10 Pay Advantage Builder Series II w/NLG (P+) Advantage Builder - Single Pay (P+) Advantage Builder - Pay to 100 (P+) Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+) Advantage Builder - 10 Pay (P+)	S 8 0 P Q R
ANNP	AMNT	LTG Universal Life - pay to 100 (Plus)	S P
ANNT ARMT	AMSV	LTG Universal Life - pay to 100 Home Mortgage Series - 15/15 year	P 4
		Home Mortgage Series - 20/20 year Home Mortgage Series - 25/25 year Home Mortgage Series - 30/30 year Home Mortgage Series - 15/15 year/ROP Home Mortgage Series - 20/20 year/ROP Home Mortgage Series - 25/25 year/ROP Home Mortgage Series - 30/30 year/ROP	5 7 J K L M
ARQS ARRG	AMGE	ROP Select-a-Term - 15 Year (Special) ContinUL Extend Plus - no lapse UL Select-a-Term - Level to 65 Select-a-Term - Level to 70 Select-a-Term - Level to 75	F 8 T U V
	AMGH	Sel ect - a - Term - 10 Year (til 12/24) Sel ect - a - Term - 15 Year (til 12/24) Sel ect - a - Term - 20 Year (til 12/24) Sel ect - a - Term - 25 Year (til 12/24) Sel ect - a - Term - 30 Year (til 12/24)	3 4 5 6 7
ARRH	AMGE	ContinUL Extend Plus - no lapse UL (+) Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus)	, 8 T U V
	AMGH	Select - a-Term - 10 Year (Plus/til 12/2 Select - a-Term - 15 Year (Plus/til 12/2 Select - a-Term - 20 Year (Plus/til 12/2 Select - a-Term - 25 Year (Plus/til 12/2 Select - a-Term - 30 Year (Plus/til 12/2	4 3 4 4 5 4 6
ARRS ARSG	AMGG AMGE	ROP Select - a- Term - 20 Year (Special) Select - a- Term - 10 Year Select - a- Term - 15 Year	F 3 4

Pr oduct Code	Company Code	Product Name	Cat egor y
		Sel ect - a-Term - 20 Year Sel ect - a-Term - 25 Year Sel ect - a-Term - 30 Year ContinUL Extend Plus - no lapse (500K) ROP Sel ect - a-Term - 15 Year ROP Sel ect - a-Term - 20 Year ROP Sel ect - a-Term - 25 Year ROP Sel ect - a-Term - 30 Year ROP Sel ect - a-Term - Level to 65 ROP Sel ect - a-Term - Level to 70	5 7 8 J K L M W X
ARSH		ROP Select-a-Term - Level to 75 Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus) ContinUL Extend Plus - no lapse (+/500 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus)	Y 3 4 5 6 7 8 J K L M W X
ARSS	AMGG	ROP Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - 25 Year (Special)	Y F
ARTS	AMSV	ROP Select-a-Term - 30 Year (Special)	F
ARXT		Home Mortgage Series - 15/5 year	4
		Home Mortgage Series - 20/5 year Home Mortgage Series - 25/5 year Home Mortgage Series - 30/5 year Home Mortgage Series - 15/5 year/ROP Home Mortgage Series - 20/5 year/ROP Home Mortgage Series - 25/5 year/ROP	5 7 J K L
ASFG ASFH ASGG ASGH	AMGG	Home Mortgage Series - 30/5 year/ROP ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus) ROP Select-a-Term - 22 Year ROP Select-a-Term - 22 Year (Plus)	N N N
ASHG		ROP Select - a - Term - 23 Year	N
ASHH		ROP Select - a - Term - 23 Year (Plus)	N
ASI G		ROP Select-a-Term - 24 Year	N
ASI H		ROP Select-a-Term - 24 Year (Plus)	N
ASJG		ROP Select-a-Term - 26 Year	N
ASJH		ROP Select-a-Term - 26 Year (Plus)	N
ASKG		ROP Select - a - Term - 27 Year	N
ASKH		ROP Select - a - Term - 27 Year (Plus)	N
ASLG		ROP Select - a - Term - 28 Year	N
ASLH		ROP Select - a - Term - 28 Year (Plus)	N
ASMG		ROP Select - a - Term - 29 Year	N
ASMH		ROP Select - a - Term - 29 Year (Plus)	N
ASNG		ROP Select - a - Term - 31 Year	N

Pr oduct	Code	Company Code	Product Name	Cat egor y
ASNH ASOG ASOH ASPG ASPH ASQG ASQH ASRG ASRH ASSP		ASSU	ROP Select-a-Term - 31 Year (Plus) ROP Select-a-Term - 32 Year ROP Select-a-Term - 32 Year (Plus) ROP Select-a-Term - 33 Year ROP Select-a-Term - 33 Year (Plus) ROP Select-a-Term - 34 Year ROP Select-a-Term - 34 Year ROP Select-a-Term - 35 Year (Plus) Term 350 Plus - 10-year Term (Pfd Plus Term 350 Plus - 20-year Term (Pfd Plus) 4
ASSU			Term 350 Plus - 30-year Term (Pfd Plus Term 350 Plus - 10-year Term Term 350 Plus - 15-year Term Term 350 Plus - 20-year Term Term 350 Plus - 30-year Term) 7 3 4 5 7
ASTP			Level Benefit W L - Simplified Issue Non Med Term 350 - 10 Year (Select+) Non Med Term 350 - 15 Year (Select+) Non Med Term 350 - 20 Year (Select+) Non Med Term 350 - 30 Year (Select+)	8 3 4 5 7
ASTU			Non Med Term 350 - 10 Year Level Non Med Term 350 - 15 Year Level Non Med Term 350 - 20 Year Level Non Med Term 350 - 30 Year Level	3 4 5 7
ASWP			Term 350 Pl us - 10-year Term (Pl us/WA) Term 350 Pl us - 15-year Term (Pl us/WA) Term 350 Pl us - 20-year Term (Pl us/WA) Term 350 Pl us - 30-year Term (Pl us/WA)	3 4 5 7
ASWU			Term 350 Plus - 10-year Term (WA) Term 350 Plus - 15-year Term (WA) Term 350 Plus - 20-year Term (WA) Term 350 Plus - 30-year Term (WA)	3 4 5 7
AUOP		AURO	10-Year Term (issue ages 71-75)	3
AURO AVDP		AVI V	10-Year Term Term 20 (Premier P+ / Standard+ R+ / MD	3)) 5
		700	Term 30 (Premier P+ / Standard+ R+ / MD) 7
AVDV			Ter m 20 (MD) Ter m 30 (MD)	5 7
AVI P			Guarantee UL Solution (Premier) Guarantee UL Solution - Single Pay (P+ Guarantee UL Solution - Pay to 100 (P+ Guarantee UL Solution - Pay to 65 (P+ Guarantee UL Solution - 20 Pay (P+ Guarantee UL Solution - 10 Pay (P+ Guarantee UL Solution	8 O P Q R S 8
			Guarantee UL Solution - Single Pay Guarantee UL Solution - Pay to 100 Guarantee UL Solution - Pay to 65 Guarantee UL Solution - 20 Pay	O P Q R

Pr oduct	Code	Company Code	Product Name	Cat egor y
AVNP AVNV		AVI Y	Guarantee UL Solution - 10 Pay Guarantee UL Solution (Premier) Guarantee UL Solution	S 8 8
AVTP		AVI V	Annual Renewal Term (Premier/Standard+) Term 10 (Premier P+ / Standard+ R+) Term 20 (Premier P+ / Standard+ R+) Term 30 (Premier P+ / Standard+ R+)	1 3 5 7
AVTV			Annual Renewal Term Term 10 Term 20 Term 30	1 3 5 7
AVUE		AVI Y	Empire Solution Series II w/NLG	8
AVUP AVWP		AVI V	Empire Solution Series II w/NLG (P+)	8 1
AVVP		AVIV	Annual Renewal Term (Premier/Std+/WA) Term 10 (Premier P+ / Standard+ R+ /WA) Tanan 20 (Premier P+ / Standard+ R+ /WA)	3
			Term 20 (Premier P+ / Standard+ R+ / WA) Term 30 (Premier P+ / Standard+ R+ / WA)	
AVW			Annual Renewal Term (WA)	1
			Ter m 10 (WA)	3
			Ter m 20 (WA) Ter m 30 (WA)	5 7
AVYE		AVI Y	Empire Solution Series II w/ NLG 175k+	8
AVYP			Empire Solution Series II (P+) (175k)	8
AVZP			Annual Renewal Term (Premier/Standard+)	1
			Term 10 (Premier P+ / Standard+ R+) Term 20 (Premier P+ / Standard+ R+)	3 5
			Term 30 (Premier P+ / Standard+ R+)	7
AVZV			Annual Renewal Term	1
			Ter m 10	3
			Ter m 20 Ter m 30	5 7
AXDA		AXAA	Annual Renewable Term (150) w/10%	1
AXDP			Annual Renewable Term (Elite/+/150/10%)	1
AXTA			Annual Renewable Term (150)	1
			Equitable Term 10 (150) Equitable Term 15 (150)	3
			Equitable Term 20 (150)	4 5
AXTO			TermOne (SM) - One Year Non-Renewable	1
AXTP			Annual Renewable Term (Elite/Plus / 150)	
			Equitable Term 10 (Elite/Plus / 150) Equitable Term 15 (Elite/Plus / 150)	3 4
			Equitable Term 20 (Elite/Plus / 150)	5
BALT		BALT	Secure Solution Protector - 10 Year Term	
			Secure Solution Protector - 15 Year Terr	
			Secure Solution Protector - 20 Year Term Secure Solution Protector - 30 Year Term	
BANN		BANN	Life Value Term 20 (Plus)	1
			OPTerm 10 - 10 Year Term (Plus)	3
			OPTerm 15 - 15 Year Term (Plus) OPTerm 20 - 20 Year Term (Plus)	4 5
			OPTerm 30 - 30 Year Term (Plus)	7

Product Code	Company Code	Product Name	Cat egor y
BANS		Life Umbrella UL 120 - Gtd to 120 (Plus Life Value Term 20 OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term	1 3 4 5 7
BONN		Life Umbrella UL 120 - Guaranteed to 12 Life Value Term 30 (Plus) OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR) OPTerm 30 - 30 Year Term (Plus/OR)	0 8 1 3 4 5 7
BONP BONS		Life Value Term 30 (Pfd) Life Value Term 30 OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR) OPTerm 30 - 30 Year Term (OR)	7 1 1 3 4 5 7
BOSP BOST CERE CEST CETN	BOST CERE CEST CETN	Legacy Whole Life (Elite Plus) Legacy Whole Life 10 Year Level Term Plan 10 Year Level Premium Term Term Guarant eed 10 (CT) Term Guarant eed 15 (CT) Term Guarant eed 20 (CT) Term Guarant eed 25 (CT)	P P 3 3 4 5 6 7
CETP		Ter m Guar ant eed 30 (CT) Ter m Guar ant eed 10 (CT / Pf +/ Rg+) Ter m Guar ant eed 15 (CT / Pf + / Rg+) Ter m Guar ant eed 20 (CT / Pf + / Rg+) Ter m Guar ant eed 25 (CT / Pf + / Rg+) Ter m Guar ant eed 30 (CT / Pf + / Rg+)	7 3 4 5 6 7
CI DN	CINN	LifeHorizons Termsetter 15 (MD) LifeHorizons Termsetter 30 (MD)	4 7
CI DP		LifeHorizons Termsetter 15 (Sup/Sel/MD) 4
CI NN		LifeHorizons Termsetter 30 (Sup/Sel/MD LifeHorizons Termsetter 10 LifeHorizons Termsetter 15 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 30 LifeHorizons Termsetter Plus 15 (w/ROP LifeHorizons Termsetter Plus 20 (w/ROP LifeHorizons Termsetter Plus 25 (w/ROP LifeHorizons Termsetter Plus 30 (w/ROP LifeHorizons Termsetter Plus 30 (w/ROP	3 4 5 6 7) K L) M
CI NP		Perpet UL 121 - Pay to 100 LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel)	P 3 4 5 6 7

Pr oduct Code	Company Code	Product Name	Cat egor y
		Termsetter Plus 15 (w/ROP) (Sup/Sel) Termsetter Plus 20 (w/ROP) (Sup/Sel) Termsetter Plus 25 (w/ROP) (Sup/Sel) Termsetter Plus 30 (w/ROP) (Sup/Sel)	J K L M
CI PN		Perpet UL 121 - Pay to 100 (Sup/Sel) LifeHorizons Termsetter Plus 15 (ROP/PA LifeHorizons Termsetter Plus 20 (ROP/PA LifeHorizons Termsetter Plus 25 (ROP/PA LifeHorizons Termsetter Plus 30 (ROP/PA	΄) Κ .) L
CI PP		Termsetter Plus 15 (Select + / ROP/PA) Termsetter Plus 20 (Select + / ROP/PA) Termsetter Plus 25 (Select + / ROP/PA) Termsetter Plus 30 (Select + / ROP/PA)	J K L M
CI RN CI RP		Life Horizons UL 120 Life Horizons UL 120 (Select Plus)	P P
CMOR	CONS	Conseco Mbrtgage Term - 10 Year Conseco Mbrtgage Term - 15 Year Conseco Mbrtgage Term - 20 Year	3 4 5
		Conseco Mortgage Term - 30 Year Conseco Mortgage Term - 20 Year (w/ROP	
COBD	COLL	Conseco Mortgage Term - 30 Year (w/ROP Term Line 20 - 20 Year (Low Band)) M 5
COBP	COLU	Nautical Term - 10 Year (Pfd Plus) Nautical Term - 20 Year (Pfd Plus)	3 5
		Nautical Term - 30 Year (Pfd Plus) Nautical Term - 20 Year with ROP (Pfd+	7
0000		Nautical Term - 30 Year with ROP (Pfd+) M
COBS		Nautical Term – 10 Year (Super Pfd) Nautical Term – 20 Year (Super Pfd)	3 5
		Nautical Term - 30 Year (Super Pfd) Nautical Term - 20 Year with ROP (Super	7) K
COBU		Nautical Term - 30 Year with ROP (Super Nautical Term - 10 Year	
ССВО		Nautical Term - 20 Year	5
		Nautical Term – 30 Year Nautical Term – 20 Year with ROP	7 K
~~~!	~~ 1	Nautical Term - 30 Year with ROP	M
COCL COEL	COLL COLM	Term Line 10 - 10 Year R&C Term Term Line 15 - 15 Year R&C Term	3 4
COFL	COLL COLM	CLIC 10 - 10 Year R & C Term Term Line 20 - 20 Year (Low Band)	3 5
carc	COLL	Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term Dignified Choice - Classic I Whole Life	4 5
COLE	COLM	Term Line 10 - 10 Year R&C Term	3
COMP	COMP	Term Line 20 - 20 Year R&C Term 10 Year Level Term 15 Year Level Term 20 Year Level Term 30 Year Level Term GUL Complete - Guaranteed to 120	5 3 4 5 7 8

Pr oduct Code	Company Code	Product Name	Cat egor y
COMS		10 Year Level Term (Plus) 15 Year Level Term (Plus) 20 Year Level Term (Plus) 30 Year Level Term (Plus) GUL Complete - Guaranteed to 120 (Plus)	3 4 5 7) 8
CONP	CONS	Conseco Term - 15 Year (Pf d Pl us) Conseco Term - 20 Year (Pf d Pl us) Conseco Term - 30 Year (Pf d Pl us) Conseco Term - 20 Year (with ROP/Pf d+)	4 5 7 K
CONS		Conseco Term - 30 Year (with ROP/Pfd+) Conseco Term - 15 Year Conseco Term - 20 Year Conseco Term - 30 Year Conseco Term - 20 Year (with ROP)	M 4 5 7 K
CONT	COTG	Conseco Term - 30 Year (with ROP) Annual Renewable Term to Age 100	M 1
COOP	COLU	5 Year Renewable Term Nautical Term - 10 Year (Pfd Plus/OR) Nautical Term - 20 Year (Pfd Plus/OR)	2 3 5
cccs		Nautical Term - 30 Year (Pfd Plus/OR) Nautical Term - 20 Year with ROP (P+/OR) Nautical Term - 30 Year with ROP (P+/OR) Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd/OR)	M 3 5 7
cocu		Nautical Term - 20 Year with ROP (Sp/OR Nautical Term - 30 Year with ROP (Sp/OR Nautical Term - 10 Year (OR) Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR) Nautical Term - 20 Year with ROP (OR)	
EMJU	EMPL	Nautical Term - 30 Year with ROP (OR) 10-Year Level Term 15-Year Level Term 20-Year Level Term	M 3 4 5
EMUV		30-Year Level Term 10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred)	7 3 4
EM/U		20-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred) ULTRA Value Term - 10 Year ULTRA Value Term - 15 Year ULTRA Value Term - 20 Year ULTRA Value Term - 30 Year	5 7 3 4 5 7
EMVV		ULTRA Value Term - 30 Year ULTRA Value Term - 15 Year with ROP ULTRA Value Term - 20 Year with ROP ULTRA Value Term - 30 Year with ROP ULTRA Value Term - 10 Year (Pfd Plus) ULTRA Value Term - 15 Year (Pfd Plus) ULTRA Value Term - 20 Year (Pfd Plus) ULTRA Value Term - 30 Year (Pfd Plus)	7 K M 3 4 5 7

Product Code	Company Code	Product Name	Cat egor y
FI CE	FI RD	ULTRA Value Term - 15 Year with ROP (P+ULTRA Value Term - 20 Year with ROP (P+ULTRA Value Term - 30 Year with ROP (P+Simple Term - 10 Year Simple Term - 15 Year Simple Term - 20 Year	·) K
FI CP	GEAN .	Simple Term - 30 Year Colony 10 (OR) Colony 15 (OR) Colony 20 (OR) Colony 30 (OR) Lifetime FlexPlus II GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse UL to 105 Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay	3 4 5 7 8 E G O Q
FI CQ		Lifetime FlexPlus II - 10 Pay Colony 10 (P+ Pfd Best / R+ Select / OF Colony 15 (P+ Pfd Best / R+ Select / OF Colony 20 (P+ Pfd Best / R+ Select / OF Colony 30 (P+ Pfd Best / R+ Select / OF Lifetime FlexPlus II (P+ Best/R+ Select GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+) Lifetime FlexPlus II - Single Pay (P+/FL Lifetime FlexPlus II - Pay to 65 (P+/FL Lifetime FlexPlus II - 20 Pay (P+/FL) Lifetime FlexPlus II - 10 Pay (P+/FL)	8) 4 8) 5 7) 8 E G 8+ O
FI CS		Col ony 10 (St andar d / OR) Col ony 15 (St andar d / OR) Col ony 20 (St andar d / OR) Col ony 30 (St andar d / OR)	R S 3 4 5 7
FI RA	FI RA	Low-Load 10 Year Term Low-Load 20 Year Term	3 5
FI RB		Low-Load 10 Year Term (Super Preferred) 3
FLRM	FI DL	Low-Load 20 Year Term (Super Preferred Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year Rapid Decision Mortgage Term - 30 Year Rapid Decision Mortgage Term - ROP Rapid Decision Mortgage Term - 20 ROP Rapid Decision Mortgage Term - 30 ROP Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Term - 20 Year	5 0 4 5 7 J K M 2 3 4 5 7
		Rapid Decision Term - 30 Year Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Term - 20 Year (w/ROP)	7 J K

Pr oduct	Code Company Code	Product Name	Cat egor y
FLRR FRCP	GEAN	Rapid Decision Term - 30 Year (w/ROP) Rapid Decision Mortgage Term - 40 (ROP) Colony 10 Colony 15 Colony 20	M 0 3 4 5
FRCQ		Col ony 30 Col ony 10 (P+ Pf d Best / R+ Sel ect) Col ony 15 (P+ Pf d Best / R+ Sel ect) Col ony 20 (P+ Pf d Best / R+ Sel ect)	7 3 4 5 7
FRCS		Col ony 30 (P+ Pf d Best / R+ Sel ect) Col ony 10 (St andar d) Col ony 15 (St andar d) Col ony 20 (St andar d)	3 4 5
FRUP		Colony 30 (Standard) Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K)	7 3 4 5 7
FRUQ		Col ony Term UL 30 (50K-199K) Col ony Term UL 10 (50K-199K / P+/R+) Col ony Term UL 15 (50K-199K / P+/R+) Col ony Term UL 20 (50K-199K / P+/R+) Col ony Term UL 20 (50K-199K / P+/R+)	7 3 4 5 7
FRXP		Col ony Term UL 30 (50K-199K / P+/R+) Col ony Term UL 10 (50K-199K / ages 66+ Col ony Term UL 15 (50K-199K / ages 61+ Col ony Term UL 20 (50K-199K / age 56+) Col ony Term UL 30 (50K-199K / ages 46+)) 3) 4 5
FRXQ		Col ony Term UL 10 (50K-199K/66+/P+/R+) Col ony Term UL 15 (50K-199K/61+/P+/R+) Col ony Term UL 20 (50K-199K/56+/P+/R+) Col ony Term UL 30 (50K-199K/46+/P+/R+)	, 7 3 4 5 7
FRYP		Col ony Term UL 10 (200K+) Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+) Col ony Term UL 30 (200K+)	3 4 5 7
FRYQ		Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+) Col ony Term UL 30 (200K+ / P+/R+)	3 4 5 7
FRZP		Col ony Term UL 10 (200K+ / ages 66+) Col ony Term UL 15 (200K+ / ages 61+) Col ony Term UL 20 (200K+ / age 56+) Col ony Term UL 30 (200K+ / ages 46+)	3 4 5 7
FRZQ		Col ony Term UL 10 (200K+ / 66+ / P+/ R+) Col ony Term UL 15 (200K / 61+ / P+/ R+) Col ony Term UL 20 (200K / 56+ / P+/ R+) Col ony Term UL 30 (200K+ / 46+ / P+/ R+)	3 4 5 7
FTLI	FI RM	Guar ant eed Level Ter m 10 Guar ant eed Level Ter m 15 Guar ant eed Level Ter m 20 Guar ant eed Level Ter m 30	3 4 5 7
FTLP		GLT 10 (P+ Elite / R+ Std+)	3

Pr oduct Code	Company Code	Product Name	Cat egor y
GECP	GECA	GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+) GLT 30 (P+ Elite / R+ Std+) Sure Term 10 (OR) Sure Term 15 (OR) Sure Term 20 (OR) Sure Term 30 (OR)	4 5 7 3 4 5 7
GECQ.		Lifetime FlexPlus II GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse UL to 105 Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 10 Pay Sure Term 10 (P+ Best / R+ Select / OR) Sure Term 15 (P+ Pfd / R+ Select / OR) Sure Term 20 (P+ Best / R+ Select / OR) Sure Term 30 (P+ Best / R+ Select / OR) Lifetime FlexPlus II (P+ Best/R+ Select GenGuard UL - no lapse to 100 (P+/R+) CenGuard UL - no lapse to 105 (P+/R+) Lifetime FlexPlus II - Single Pay (P+/R+)	E G + O
GECS GECS		Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+) Lifetime FlexPlus II - 10 Pay (P+/R+) Sure Term 10 (Standard / OR) Sure Term 15 (Standard / OR)) Q R S 3 4
GGCA	GUAR	Sure Term 20 (Standard / OR) Sure Term 30 (Standard / OR) Level Term Gold 10 (extended conv.) Level Term Gold 15 (extended conv.) Level Term Gold 20 (extended conv.)	5 7 3 4 5
GGCE		Level Term Gold 30 (extended conv.) Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.)	7 3 4 5 7
GGCP		Level Term Gold 30 (Elite/ext. conv.) Level Term Gold 10 (Pfd Plus/ext. conv Level Term Gold 15 (Pfd Plus/ext. conv Level Term Gold 20 (Pfd Plus/ext. conv) 3) 4) 5
GGLA		Level Term Gold 30 (Pfd Plus/ext. conv Yearly Renewable Term (YRT) Gold Level Term Gold 10 Level Term Gold 15	´ 1 3
GGLE		Level Term Gold 20 Level Term Gold 30 YRT Gold (Elite) Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite) Level Term Gold 30 (Elite)	4 5 7 1 3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
GGLP		YRT Gold (Preferred Plus) Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus) Level Term Gold 30 (Preferred Plus)	1 3 4 5 7
GLEA	GLEA	Gleaner Term - 10- Year Gleaner Term - 15- Year Gleaner Term - 20- Year Gleaner Term - 30- Year	3 4
GLEE		Gleaner Term - 10-Year (Elite Pfd) Gleaner Term - 15-Year (Elite Pfd) Gleaner Term - 20-Year (Elite Pfd)	5 7 3 4 5 7
GLES		G eaner Term - 30-Year (Elite Pfd) G eaner Term - 10-Year (Super Pfd) G eaner Term - 15-Year (Super Pfd) G eaner Term - 20-Year (Super Pfd)	7 3 4 5 7
GOVE	GOVE	Gleaner Term - 30-Year (Super Pfd) Mark X - 10 Year Level Term Mark X - 15 Year Level Term	
GOVP		Mark X – 20 Year Level Term Mark X – 10 Year (Preferred Plus) Mark X – 15 Year (Preferred Plus) Mark X – 20 Year (Preferred Plus)	3 4 5 3 4 5 3
GRAN	GRAN	Mark X - 20 Year (Preferred Plus) Select Choice 10 - 10 Year Level Term Select Choice 15 - 15 Year Level Term Select Choice 20 - 20 Year Level Term Select Choice 30 - 30 Year Level Term	3 4 5 7
GRAP		Select Choice 10 - (Executive Preferred) Select Choice 15 - (Executive Preferred) Select Choice 20 - (Executive Preferred) Select Choice 30 - (Executive Preferred)	3 4 5
GRCP	ŒCA .	Sure Term 10 Sure Term 15 Sure Term 20 Sure Term 30	3 4 5 7
GRCQ		Sure Term 10 (P+ Pf d Best / R+ Select) Sure Term 15 (P+ Pf d Best / R+ Select) Sure Term 20 (P+ Pf d Best / R+ Select) Sure Term 30 (P+ Pf d Best / R+ Select)	3 4 5 7
GRCS		Sur e Ter m 10 (St andar d) Sur e Ter m 15 (St andar d) Sur e Ter m 20 (St andar d)	7 3 4 5 7
GRUP		Sure Term 30 (Standard) Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K)	7 3 4 5 7
GRUQ		Col ony Term UL 30 (50K-199K) Col ony Term UL 10 (50K-199K / P+/R+) Col ony Term UL 15 (50K-199K / P+/R+) Col ony Term UL 20 (50K-199K / P+/R+) Col ony Term UL 30 (50K-199K / P+/R+)	7 3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
GRXP		Col ony Term UL 10 (50K-199K / ages 66+ Col ony Term UL 15 (50K-199K / ages 61+ Col ony Term UL 20 (50K-199K / age 56+)) 4 5
GRXQ		Col ony Term UL 30 (50K-199K / ages 46+ Col ony Term UL 10 (50K-199K/66+/P+/R+) Col ony Term UL 15 (50K-199K/61+/P+/R+) Col ony Term UL 20 (50K-199K/56+/P+/R+)	3 4 5
GRYP		Col ony Term UL 30 (50K-199K/46+/P+/R+) Col ony Term UL 10 (200K+) Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+)	7 3 4 5
GRYQ		Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+)	7 3 4 5
GRZP		Col ony Term UL 30 (200K+ / P+/R+) Col ony Term UL 10 (200K+ / ages 66+) Col ony Term UL 15 (200K+ / ages 61+) Col ony Term UL 20 (200K+ / age 56+)	7 3 4 5
GRZQ		Col ony Term UL 30 (200K+ / ages 46+) Col ony Term UL 10 (200K+ / 66+ / P+/ R+) Col ony Term UL 15 (200K / 61+ / P+/ R+) Col ony Term UL 20 (200K / 56+ / P+/ R+)	7 3 4
GYAP	ŒNY	Colony Term UL 30 (200K+ / 46+ /P+/R+) Term 10 (P+ Pf d Best / R+ Select) Term 15 (P+ Pf d Best / R+ Select)	5 7 3 4 5
GYAS		Term 20 (P+ Pf d Best / R+ Select) Term 30 (P+ Pf d Best / R+ Select) Term 10 (St andard) Term 15 (St andard) Term 20 (St andard)	5 7 3 4 5
GYAT		Ter m 30 (St andar d) Ter m 10 Ter m 15 Ter m 20	7 3 4 5
GYXP		Term 30 GenGuard UL – no Lapse to 100 (P+/R+) GenGuard UL – no Lapse to 105 (P+/R+)	7 E G
GYXT		Lifetime FlexPlus II - Pay to 65 (P+/R+GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse UL to 105	E G
HARB	HART	Lifetime FlexPlus II - Pay to 65 Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best) 4) 5
HARP		Hartford Bi centennial Term 30 (Pf Best Hartford Bi centennial Term 10 (Pf d+) Hartford Bi centennial Term 15 (Pf d+) Hartford Bi centennial Term 20 (Pf d+)) 7 3 4 5 7
HART		Hartford Bicentennial Term 30 (Pfd+) Hartford Bicentennial Term 10	7 3

Pr oduct	Code Company Code	Product Name	Cat egor y
HAUP HAUT	LIADV	Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 Hartford Bicentennial Term 30 Hartford Bicentennial Freedom UL (P+) Hartford Bicentennial Freedom UL	4 5 7 8 8
HAYB	HARY	Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best Hartford Bicentennial Term 30 (Pf Best) 3) 4) 5) 7
HAYP		Hartford Bicentennial Term 10 (Pfd+) Hartford Bicentennial Term 15 (Pfd+) Hartford Bicentennial Term 20 (Pfd+)	8 8 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
HAYT		Hartford Bicentennial Term 30 (Pfd+) Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 Hartford Bicentennial Term 30	7 3 4 5 7
HOUS	HOUS	Si mpl e Term - 10 Year Si mpl e Term - 15 Year Si mpl e Term - 20 Year Si mpl e Term - 30 Year	7 3 4 5 7
HYUP	HARY	Hartford Bicentennial Freedom UL (P+)	8
HYUT I LLI	I LLI	Hartford Bicentennial Freedom UL 10-Year Term 15-Year Term 20-Year Term 30-Year Term	8 8 3 4 5 7
		Life Foundations Whole Life - Continuou 15-Year Term (with ROP) 20-Year Term (with ROP) 30-Year Term (with ROP)	s 8 J K M
I LLP		10-Year Term (Super / Ultra Std) 15-Year Term (Super / Ultra Std) 20-Year Term (Super / Ultra Std) 30-Year Term (Super / Ultra Std) 15-Year Term (Super/Ultra Std / w/ROP) 20-Year Term (Super/Ultra Std / w/ROP)	3 4 5 7 J K
I NDU	I NDU	30-Year Term (Super/Ultra Std / w/ROP) Critical Choice Term - 15 Year Critical Choice Term - 20 Year Critical Choice Term - 30 Year Critical Choice Term - 20 Year (w/ROP)	M 4 5 7 K
I NXD		Critical Choice Term - 30 Year (w/ROP) Critical Choice Term - 15/5 Year Critical Choice Term - 20/5 Year Critical Choice Term - 30/5 Year Critical Choice Term - 20/5 Year (w/ROP	
I OFE	I NDE	Critical Choice Term - 30/5 Year (w/ROF Foresters Lifefirst - 10 Year Foresters Lifefirst - 20 Year Foresters Lifefirst - 30 Year) M 3 5 7

Pr oduct	Code	Company Code	Product Name	Cat egor y
I OFP			Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (Plus) Foresters Lifefirst - 30 Year (Plus)	3 5 7
I ONE			For est ers Lifefirst - 20 Year (non-med) For est ers Lifefirst - 30 Year (non-med)	5 7
JOCK		JACK	Protector 10- Year Term Protector 15- Year Term Protector 20- Year Term	3 4 5
JGCP			Protector 10- Year Term (P+) Protector 15- Year Term (P+) Protector 20- Year Term (P+)	3 4 5 3 4 5 4 5 4 5 4 5 4 5 8 0
JHCP		JOHU	15 Year Level (Super/Std+ with CER)	4
JHCU			20 Year Level (Super/Std+ with CER) 15 Year Level Premium Term (with CER)	5 4
JHGP			20 Year Level Premium Term (with CER) 10 Year Level Premium Term (Super/Std+	5
JIM			15 Year Level Premium Term (Super/Std+) 4
			20 Year Level Premium Term (Super Std+	5
			Protection UL-G09 (Super/Std+) Protection UL-G09 - 1 Pay (Super/Std+)	8
			Protection UL-G09 - 20 Pay (Super/Std+)	R
			Protection UL-G09 - 10 Pay (Super/Std+)	S 3
JHGU			10 Year Level Premium Term	3
			15 Year Level Premium Term	4
			20 Year Level Premium Term Protection UL-009	5 8
			Protection UL-G09 - Single Pay	Ô
			Protection UL-G09 - 20 Pay	R
			Protection UL-G09 - 10 Pay	S
JYCN		JOHY	15 Year Level Premium Term (with CER)	4
JYCP			20 Year Level Premium Term (with CER) 15 Year Level (Super/Std+ with CER)	5 4
0 101			20 Year Level (Super/Std+ with CER)	5
JYYN			10 Year Level Prèmium Term	5 3
			15 Year Level Premium Term	4
			20 Year Level Premium Term Protection UL-G09	5 8
			Protection UL-G09 - Single Pay	Ö
			Protection UL-G09 - 20 Pay	R
			Protection UL-G09 - 10 Pay	S
JYYP			10 Year Level Premium Term (Super/Std+) 3
			15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+) 4
			Protection UL-G09 (Super/Std+)	, 3 8
			Protection UL-G09 - 1 Pay (Super/Std+)	Ö
			Protection UL-G09 - 20 Pay (Super/Std+)	R
1\/7\'			Protection UL-G09 - 10 Pay (Super/Std+)	S 3
JYZN			10 Year Level Premium Term (ages 71+) 15 Year Level Premium Term (ages 66+)	3 4
			20 Year Level Premium Term (ages 61+)	5
JYZP			10 Year Level Term (Super Pf d/ages 71+)	3

Product Code	Company Code	Product Name	Cat egor y
LBTE	LNBE	15 Year Level Term (Super Pf d/ages 66+) 20 Year Level Term (Super Pf d/ages 61+) TrueTerm - 10 Year	4 5 3
		TrueTerm - 15 Year TrueTerm - 20 Year TrueTerm - 30 Year	4 5 7) 8
LBTP		Legacy Secure 2007 no lapse UL (Band 1 TrueTerm - 10 Year (P+ Elite, R+ Select TrueTerm - 15 Year (P+ Elite, R+ Select) 8) 3
		TrueTerm - 20 Year (P+ Elite, R+ Select TrueTerm - 30 Year (P+ Elite, R+ Select Legacy Secure 2007 (Pfd Elite / Band 1	5) 7
LBUE LBUP LBVE		Legacy Secure 2007 no lapse UL (Band 2 Legacy Secure 2007 (Pfd Elite / Band 2 Legacy Secure 2007 no lapse UL (Band 3	8) 8
LBVP LDI N	LNNA	Legacy Secure 2007 (Pfd Elite / Band 3 LifeElement (SM) Level Term - 10 (MD) LifeElement (SM) Level Term - 20 (MD)) 8 3
LDI P		LifeElement (SM) Level Term - 10 (P+/MD LifeElement (SM) Level Term - 20 (P+/MD) 3
LGWL	LNBE	TrueTerm - 10 Year (WA) TrueTerm - 15 Year (WA) TrueTerm - 20 Year (WA)) 8 8 3 5) 3) 5 3 4 5 7
LGWM		TrueTerm - 30 Year (WA) TrueTerm - 10 Year (P+ Elite, R+ Sel/WA TrueTerm - 15 Year (P+ Elite, R+ Sel/WA) 3) 4
LI BB	LI BB	TrueTerm - 20 Year (P+ Elite, R+ Sel/WA TrueTerm - 30 Year (P+ Elite, R+ Sel/WA Passport 20 Plus with ROP feature	7 K
LI BE LI BP	LI BE LI BB	Passport 30 Plus with ROP feature Annual Renewable Term to Age 75 Passport 20 Plus with ROP feature Elit Passport 30 Plus with ROP feature Elit	
LI BS	LI BE	Passport 30 Plus with ROP feature Elite RBC ExpressTERM - 10 Year RBC ExpressTERM - 15 Year RBC ExpressTERM - 20 Year	3 4
LI DN LI DP	LNNA	LGUL (May 2008) LGUL (P+ / May 2008)	5 8 8
LILE	LI BE	RBC Level TERM - 10 Year Term RBC Level TERM - 15 Year Term RBC Level TERM - 20 Year Term	3 4 5 7
LILP		RBC Level TERM - 30 Year Term RBC Level TERM - 10 Year Term (Plus) RBC Level TERM - 15 Year Term (Plus) RBC Level TERM - 20 Year Term (Plus)	7 3 4 5 7
LI NN LI NP	LNNA	RBC Level TERM - 30 Year Term (Plus) LGUL LGUL (P+)	8
LI SB	LI BE	RBC ExpressTERM II - 10 Year RBC ExpressTERM II - 15 Year RBC ExpressTERM II - 20 Year	8 3 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
LNI N	LNNA	RBC ExpressTERMII - 30 Year LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year	7 3 4 5
LNI P		LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+)	7 3 4
LNYN	LNLI	LifeElement (SM) Level Term - 30 (P+) LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year	5 7 3 4 5 7
LNYP		LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+)	7 3 4 5 7
LONN	LNNA	LifeElement (SM) Level Term - 30 (P+) LifeElement (SM) Level Term - 10 (2008) LifeElement (SM) Level Term - 15 (2008) LifeElement (SM) Level Term - 20 (2008) LifeElement (SM) Level Term - 30 (2008)	7 3 4 5 7
LONP		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	3 4 5 7
LYNN LYNP	LNLI	LGUL (P+)	8 8
M DL	M DT	Premier CS3 - 10 Year Term Premier CS3 - 15 Year Term Premier CS3 - 20 Year Term Essential Guarantee UL - 1 pay (\$250K Essential Guarantee UL - p100 (\$250K Essential Guarantee UL - p65 (\$250K Essential Guarantee UL - 20p (\$250K Essential Guarantee UL - 10p (\$250K	3 4 5 O P Q R
M DP		Premier CS3 - 10 Year Term (P+) Premier CS3 - 15 Year Term (P+) Premier CS3 - 20 Year Term (P+) Essential Guarantee UL - 1 pay P+(\$250K Essential Guarantee UL - p100 P+ (\$250K Essential Guarantee UL - p65 P+ (\$250K Essential Guarantee UL - 20p P+ (\$250K)	3 4 5 0 P Q R
M EL		Essential Guarantee UL - 10p P+ (\$250K Executive CS3 - 10 Year Term Executive CS3 - 15 Year Term Executive CS3 - 20 Year Term Essential Guarantee UL - 1 pay (\$25K Essential Guarantee UL - p100 (\$25K Essential Guarantee UL - p65 (\$25K Essential Guarantee UL - 20p (\$25K Essential Guarantee UL - 10p (\$25K Essential Guarantee UL - 10	3 4 5 0 P Q R

Pr oduct Code	Company Code	Product Name	Cat egor y
M EP		Executive CS3 - 10 Year (P+) Executive CS3 - 15 Year (P+) Executive CS3 - 20 Year (P+) Essential Guarantee UL - 1 pay P+ (\$25K Essential Guarantee UL - p65 P+ (\$25K Essential Guarantee UL - 20p P+ (\$25K Essential Guarantee UL - 10p P+ (\$25K Essential Guarantee) P) Q) R
M NN	M NM	Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year Advantage Elite Term Life - 30 Year	, 2 3 4 5 7
M NP		Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus) Advantage Elite Term - 30 Year (Plus)	2 3 4 5 7
MOTB	MOTO	Value Term Plus - 40- Year (Pfd Best) Value Term Plus - 10- Year (Pfd Best) Value Term Plus - 15- Year (Pfd Best) Value Term Plus - 20- Year (Pfd Best) Value Term Plus - 25- Year (Pfd Best) Value Term Plus - 30- Year (Pfd Best)	0 3 4 5 6 7
MOTO		Value Term Plus - 40-Year Plan Value Term Plus - 10-Year Plan Value Term Plus - 15-Year Plan Value Term Plus - 20-Year Plan Value Term Plus - 25-Year Plan	0 3 4 5 6 7
MOTP		Value Term Plus - 30-Year Plan Value Term Plus - 40-Year (Pfd Plus) Value Term Plus - 10-Year (Pfd Plus) Value Term Plus - 15-Year (Pfd Plus) Value Term Plus - 20-Year (Pfd Plus) Value Term Plus - 25-Year (Pfd Plus) Value Term Plus - 30-Year (Pfd Plus)	7 0 3 4 5 6 7
MTGN	MASM	Ter m 5G Ter m 10G Ter m 20G	2 3
MTGP		Term 5G (Ultra Preferred) Term 10G (Ultra Preferred) Term 20G (Ultra Preferred)	5 2 3 5 3
MTLI	METL	Guarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20 Guarant eed Level Term 30	3 4 5 7
MTLP		GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	3 4 5 7
MTRP	MTRU	GLT 30 (P+ Elite / R+ Std+) SelecTerm 10 (Preferred Plus)	3

Product Co	ode Company Code	Product Name	Cat egor y
MTRU		SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 30 (Preferred Plus) SelecTerm 10 (NV, NJ, OR) SelecTerm 15 (NV, NJ, OR)	4 5 7 3 4
MTSP		SelecTerm 20 (NV, NJ, OR) SelecTerm 30 (NV, NJ, OR) SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus)	5 7 3 4 5 7
MTSU		Sel ecTer m 30 (Preferred Plus) Sel ecTer m 10 Sel ecTer m 15 Sel ecTer m 20 Sel ecTer m 30	7 3 4 5 7
MULE MULP MUTE MUTP	METL	Gtd Advantage UL (2001 CSO / til 12/31) Gtd Advantage UL (Elite / til 12/31) Guaranteed Advantage UL (2001 CSO) Guaranteed Advantage UL (2001 CSO/Elite) 8 8 8
MYGN	MASM	Ter m 5G (NY) Ter m 10G (NY) Ter m 20G (NY)	, 2 3 5
MYGP		Term 5G (Ultra Preferred / NY) Term 10G (Ultra Preferred / NY) Term 20G (Ultra Preferred / NY)	2 3 5 2 3 5 8)
MYUE MYUP	METR	Guarant eed Advant age UL (2001 CSO) Guarant eed Advant age UL (2001 CSO Elite	8
NATV	NATI	ART - Annual Renewable Term GL-10 - 10 Year Level Term GL-15 - 15 Year Level Term) 1 3 4
NATW		ART - Annual Renewable Term (Elite Pfd) GL-10 - 10 Year (Elite Preferred) GL-15 - 15 Year (Elite Preferred)	1 3 4
NDGA NDGP NFGA	NORA	TermGUL - pay to 100 no lapse UL (\$250k TermGUL - pay to 100 (\$250k/ Super) ADDvantage 10 (8/13) ADDvantage 15 (08/13) ADDvantage 20 (08/13)	P P 3 4 5
NFGP		TermGUL - pay to 100 no lapse UL (\$25K) ADDvantage 10 (Super Pfd / 8/13) ADDvantage 15 (P+ Super Pfd / 08/13) ADDvantage 20 (Super Preferred / 08/13	P 3 4) 5
NGTV NCT///	NATI	TermGUL - pay to 100 (\$25K/Super) GL-20 - 20 Year Level Term GL-20 - 20 Year (Flits Brotorred)	Р 5
NGTW NOTN	NORM	GL-20 - 20 Year (Elite Preferred) TT Term 10 - 1 Year Term for 10 Years	5 1
NOTP		TT Level Term 20 (issue ages 51+) TT Term 10 - 1 Year for 10 Yrs (Premier	5) 1
NOWM		TT Level Term 20 (Premier NT/ages 51+) TT Term 80 - 1 Year R & C Term TT Level Term 10	5 1 3

Product Code	Company Code	Product Name	Cat egor y
NOMP		TT Level Term 20 TT Term 80 - 1 Year R & C (Premier NT) TT Level Term 10 (Premier NT) TT Level Term 20 (Premier NT)	5 1 3 5
NOYN NOYP NPGA	NORA	TT Level Term 20 (NY) TT Level Term 20 (Premier NT / NY) Cust om Guarant ee Gen 5 - 1 pay (\$250k Cust om Guarant ee Gen 5 - p100 (\$250k Cust om Guarant ee Gen 5 - p65 (\$250k Cust om Guarant ee Gen 5 - 20p (\$250k Cust om Guarant ee Gen 5 - 10p (\$250k) P) Q) R
NPGP		Cust om Guarant ee Gen 5 - 1 pay P+(\$250k Cust om Guarant ee Gen 5 - p100 P+ (\$250k Cust om Guarant ee Gen 5 - p65 P+ (\$250k Cust om Guarant ee Gen 5 - 20p P+ (\$250k Cust om Guarant ee Gen 5 - 10p P+ (O) P) Q) R
NUGA		Cust om Guar ant ee Gen 5 - 1 pay (\$25k Cust om Guar ant ee Gen 5 - p100 (\$25k Cust om Guar ant ee Gen 5 - p65 (\$25k Cust om Guar ant ee Gen 5 - 20p (\$25k Cust om Guar ant ee Gen 5 - 1	O) P) Q) R
NUGP		Cust om Guar ant ee Gen 5 - 1 pay P+ (\$25k Cust om Guar ant ee Gen 5 - p100 P+ (\$25k Cust om Guar ant ee Gen 5 - p65 P+ (\$25k Cust om Guar ant ee Gen 5 - 20p P+ (\$25k Cust om Guar ant ee Gen 5 - 10p P+	O) P) Q) R
NVWL	NATW	Your Life (SM) - 10 Year Term Your Life (SM) - 20 Year Term Your Life (SM) - 30 Year Term Your Life No-Lapse Guarantee UL - to 121 Your Life No-Lapse Guarantee UL - to 100	3 5 7 8
NVWP		Your Life (SM) - 10 Year Term (Pfd Plus) Your Life (SM) - 20 Year Term (Pfd Plus) Your Life (SM) - 30 Year Term (Pfd Plus) Your Life No-Lapse UL - to 121 (Pfd Plus) Your Life No-Lapse UL - to 100 (Pfd Plus)	3 5 7) 8
NXTV	NATI	L-15 - 15 Year Level Term L-20 - 20 Year Level Term) 4 5
NXTW		L-15 - 15 Year (Elite Preferred) L-20 - 20 Year (Elite Preferred)	4 5
NYLA	NEWY	Indeterminate Premium Term (Non-Smoker) Five Year Term 20/10 Year Term	1 2 5 3
NYLP	NEVY NEVY	Term to Age 90 - 10 Year Level Term Indeterminate Premium Term (Select Pfd) Five Year Term (Select Preferred) 20/10 Year Term (Select Preferred)	1 2 5
NYLS NYMA	NEWY NEWY	Term to Age 90 - 10 Year (Select Pfd) Indeterminate Premium Term (Smoker) Increasing Premium Term Insurance 20 Year Level Term (20LT)	3 1 1 5

Pr oduct Code	Company Code	Product Name	Cat egor y
NYMP NYMS		Increasing Premium Term (Select Pfd) 20 Year Level Term (20LT) (Select Pfd) Increasing Premium Term (Smoker)	1 5 1
NYTV	NATI	GL-10 - 10 Year Level Term (NY) GL-15 - 15 Year Level Term (NY) GL-20 - 20 Year Level Term (NY)	3 4 5
NYTW		GL-10 - 10 Year (Elite Preferred/NY) GL-15 - 15 Year (Elite Preferred/NY) GL-20 - 20 Year (Elite Preferred/NY)	3 4 5
NYWL	NATW	Your Life (SM) - 10 Year Term (NY) Your Life (SM) - 20 Year Term (NY) Your Life (SM) - 30 Year Term (NY)	3 5 7
NYWP		Your Life No-Lapse UL - to 121 (NY) Your Life (SM) - 10 Year Term (P+ / NY) Your Life (SM) - 20 Year Term (P+ / NY) Your Life (SM) - 30 Year Term (P+ / NY) Your Life No-Lapse UL - to 121 (P+/NY)	8 3 5 7
NYYA	NEVW	Five Year Term (NY) Term Life to 70 (20/10 Year Term - NY)	2 5
NYYP		Term Life to age 70 (NY - ages 51+) Five Year Term (Select Preferred / NY) 20/10 Year Term (Select Preferred/NY) Term Policy to 70 (51+ Select Pref	8 2 5 F 2 5 F
NZTV	NATI	Term Policy to 70 (51+ Select Pfd - NY) L-15 - 15 Year Level Term (NY) L-20 - 20 Year Level Term (NY)	4 5
NZTW		L-15 - 15 Year (Elite Preferred/NY) L-20 - 20 Year (Elite Preferred/NY)	4 5
OCNC CMAA!!	OCCI CUINI	ULTI MATE TERM 10 - 10 Year Term	3
OMWJ	OHI N	Term 15 Plus (Series VI) Term 20 Plus (Series VI)	4 5
OMWN		Term 15 Plus (P+ Super Pfd / R+ Select Term 20 Plus (P+ Super Pfd / R+ Select) 4) 5
OMYJ		Term 15 (Series VI) Term 20 (Series VI)	4 5
OMYN		Term 15 (P+ Super Pf d / R+ Select) Term 20 (P+ Super Pf d / R+ Select)	4 5
ONW		Term 10 Plus (Series VI)	3
ONWN ONYJ		Term 10 Plus (P+ Super Pfd / R+ Select Term 10 (Series VI)) 3 3 3
ONYN		Term 10 (P+ Super Pfd/R+ Select)	
OXFO	OXFO	Assurance Financial Expense Whole Life	8
PACL	PACL	Pacific-ART - Annual Renewable Term Pacific-10 - 10 Year Renewable Pacific-20 - 20 Year Renewable	1 3 5
PACN		Pacific-ART - ART (Preferred Plus) Pacific-10 - 10 Year (Preferred Plus) Pacific-20 - 20 Year (Preferred Plus)	1 3 5
PACS		Pacific-20 - 20 fear (Freferred Frus) Pacific-ART - ART (Super Preferred) Pacific-10 - 10 Year (Super Preferred) Pacific-20 - 20 Year (Super Preferred)	1 3 5
PAGI	PACI	Ten Year Term	3

Pr oduct Code	Company Code	Product Name	Cat egor y
PAIC PANA PANP	PANA	One Year Term Plus 5-Year Level Term Sentinel Series 10 (Preferred Plus)	1 2 3
PANS		Sentinel Series 20 (Preferred Plus) Sentinel Series 10 – 10-Year Term Sentinel Series 20 – 20-Year Term	5 3 5
PATN PAUL	PAUL	10-Year Level Term Selector 1 - 1 Year Term	3 1
PAXP PAXS	PANA	Selector 10 - 10 Year Term Sentinel Series 20/10 (Preferred Plus) Sentinel Series 20/10 - 20-Year Term	3 5 5
PENB	PENN	Guarant eed 10 Year Term (Preferred Best Guarant eed 15 Year Term (Preferred Best) 3
PENC		Guarant eed 20 Year Term (Preferred Best Guarant eed 10 Year Term Guarant eed 15 Year Term) 5 3 4
PENP		Guarant eed 20 Year Term Guarant eed 10 Year Term (Preferred Plus Guarant eed 15 Year Term (Preferred Plus) 3) 4
PGNC PGNP PPDC	PRUC	Guarant eed 20 Year Term (Preferred Plus Guarant eed Protection UL - gtd to 121 Guarant eed Protection UL - gtd to 121 F	8
	FROC	Term Elite 10 (old rates) Term Elite 15 (old rates) Term Elite 20 (old rates)	4 5
PPDS		Term Elite 10 (P+ Best/R+ NS+/old rates Term Elite 15 (P+/R+ / old rates) Term Elite 20 (P+/R+ / old rates)) 3 4 5
PPEC		UL Protector with NLG to 121 (250K-999K UL Protector w/ NLG to 121 - 20 Pay (250 UL Protector w/ NLG to 121 - 10 Pay (250	i) 8) R
PPES		UL Protector with NLG (250K-999K/Plus UL Protector w/NLG to 121 - (250K/Plus)) 8 R
PPFC		UL Protector w/NLG to 121 - (250K/Plus) Term Essential 10 (<250K PruXpress ONLY Term Essential 15 (<250K PruXpress ONLY Term Essential 20 (<250K PruXpress ONLY) 4
PPFS		Term Essential 30 (<250K PruXpress ONLY UL Protector with NLG to 121 (1000K+) UL Protector w/ NLG to 121 - 20 Pay (\$1n UL Protector w/ NLG to 121 - 10 Pay (\$1n Term Essential 10 (P+ Best / R+ NS+)) 7 8) R
		Term Essential 15 (P+ Best / R+ NS+) Term Essential 20 (P+ Best / R+ NS+) Term Essential 30 (P+ Best / R+ NS+) UL Protector with NLG (1000K / Plus)	4 5 7 8
PPUC		UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) Term Elite 10 (<250K PruXpress ONLY/WA Term Elite 15 (<250K PruXpress ONLY/WA	R S) 3) 4
		Term Elite 20 (<250K PruXpress ONLY/WA	5

Product Code	Company Code	Product Name	Cat egor y
PPUS		Term Elite 30 (<250K PruXpress CNLY/WAUL Protector with NLG to 121 (1000K+) UL Protector w/NLG to 121 - 20 Pay (\$1n UL Protector w/NLG to 121 - 10 Pay (\$1n Term Elite 10 (P+ Best / R+ NS+ / WA) Term Elite 15 (P+ Best / R+ NS+ / WA) Term Elite 20 (P+ Best / R+ NS+ / WA) Term Elite 30 (P+ Best / R+ NS+ / WA) UL Protector with NLG (1000K / Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	8 R S 3 4 5 7 8
PPWC		UL Protector w/NLG to 121 - (\$1m/Plus) Term Essential 10 (<250K PruXpress / WA Term Essential 15 (<250K PruXpress / WA Term Essential 20 (<250K PruXpress / WA	.) 4 .) 5
PPWS		Term Essential 30 (<250K PruXpress / WATerm Essential 10 (P+ Best / R+ NS+ / WATerm Essential 15 (P+ Best / R+ NS+ / WATerm Essential 20 (P+ Best / R+ NS+ / WATER Essential 20 (P+ Best / R+ NS+ / WATER Essential 20 (P+ Best / R+ NS+ / WATER ESSENTIAL 2) 7) 3) 4
PPYC	PRW	Term Essential 30 (P+ Best / R+ NS+ / WATER Term Elite 10 (NY/ <250K PruXpress ONLY Term Elite 15 (NY/ <250K PruXpress ONLY Term Elite 20 (NY/ <250K PruXpress ONLY Term Elite 30 (NY/ <250K PruXpress ONLY) 3) 4) 5) 7
PPYS		UL Protector with NLG to 121 (250K-999K UL Protector w/ NLG to 121 - 20 Pay (250 UL Protector w/ NLG to 121 - 10 Pay (250 Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) Term Elite 30 (NY/ P+ Best / R+ NS+) UL Protector with NLG (250K-999K/ Plus	R S 3 4 5 7
PRAJ	PROA	UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) Empire Term - 10 Year Empire Term - 15 Year Empire Term - 20 Year	, R S 3 4 5
PRAK		Empire Term - 25 Year Empire Term - 10 Year (Super Preferred Empire Term - 15 Year (Super Preferred Empire Term - 20 Year (Super Preferred	6) 3) 4
PRCI	PRI N	Empire Term - 25 Year (Super Preferred 10-Year Term 15-Year Term 20-Year Term	
PRCP		30-Year Term 10-Year Term (Super Pfd / Super Std) 15-Year Term (Super Pfd / Super Std)	3
PRDI PRDP		20-Year Term (Super Pfd / Super Std) 30-Year Term (Super Pfd / Super Std) 30-Year Term (WA) 30-Year Term (Super Pfd / Super Std/WA	4 5 7 7 7

Pr oduct Code	Company Code	Product Name	Cat egor y
PRI M	PRI M	Cust om Advant age - 10 Year Cust om Advant age - 15 Year Cust om Advant age - 20 Year Cust om Advant age - 25 Year Cust om Advant age - 30 Year Cust om Advant age - 35 Year	3 4 5 6 7 9
PRI N PRI P		Cust om Advant age - 35 Year (age 35+) Cust om Advant age - 10 Year (Pf d Pl us) Cust om Advant age - 15 Year (Pf d Pl us) Cust om Advant age - 20 Year (Pf d Pl us) Cust om Advant age - 25 Year (Pf d Pl us) Cust om Advant age - 30 Year (Pf d Pl us)	9 3 4 5 6 7
PRI Q PRTA	PRTC	Cust om Advant age - 35 Year (Pfd Plus) Cust om Advant age - 35 Year (age 35+/P+ Level Term II - 10 Year Level Term II - 15 Year Level Term II - 20 Year	3 4
PRTB		LTII - 10 Year (Pf Select, R+ Std+) LTII - 15 Year (Pf Select, R+ Std+)	5 3 4 5 3
PRTC		LTII - 20 Year (Pf Select, R+ Std+) LTII - 10 Year (P+) LTII - 15 Year (P+)	5 3 4
PRUC	PRUC	LTII - 20 Year (P+) Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY) Term Elite 20 (<250K PruXpress ONLY) Term Elite 30 (<250K PruXpress ONLY) UL Protector with NLG to 121 (250K-999K PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/ NLG to 121 - 20 Pay (250	J K M) R
PRUS		UL Protector w/NLG to 121 - 10 Pay (250 Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+) Term Elite 30 (P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/NLG to 121 - (250K/Plus)) S 3 4 5 7) 8 J K M R
PRXA	PRTC	UL Protector w/NLG to 121 - (250K/Plus) Level Term II - 10/5 Year Level Term II - 15/5 Year	S 3 4
PRXB		Level Term II - 20/5 Year LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (Pf Select, R+ Std+)	5 3 4
PRXC		LTII - 20/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+) LTII - 15/5 Year (P+)	5 3 4

Pr oduct Code	Company Code	Product Name	Cat egor y
PRYM	PRI M	LTII - 20/5 Year (P+) Cust om Protection Series IV - 10 Year Cust om Protection Series IV - 15 Year Cust om Protection Series IV - 20 Year Cust om Protection Series IV - 25 Year	5 3 4 5 6
PTVL	PROT	Custom Protection Series IV - 30 Year Protective ValueChoice 10 Protective ValueChoice 15 Protective ValueChoice 20 Protective ValueChoice 25	7 3 4 5 6
PTVP		Protective ValueChoice 30 Protective ValueChoice 10 (Select) Protective ValueChoice 15 (Select) Protective ValueChoice 20 (Select) Protective ValueChoice 25 (Select)	7 3 4 5 6
PVLL		Protective ValueChoice 30 (Select) Protective Centennial GII UL Centennial GII UL - to age 80 Centennial GII UL - to age 85 Centennial GII UL - to age 90	7 8 A B C
PVLP		Cent enni al GII UL - to age 95 Cent enni al GII UL - to age 100 Cent enni al GII UL - to age 105 Cent enni al GII UL - to age 110 Protective Cent enni al GII - Single Pay Protective Cent enni al GII UL - pay to 69 Protective Cent enni al GII UL - 20 Pay Protective Cent enni al GII UL - 10 Pay Cent enni al GII UL - to age 65 Cent enni al GII UL - to age 70 Cent enni al GII UL - to age 75 Protective Cent enni al GII UL (Select) Cent enni al GII UL - to age 80 (P+) Cent enni al GII UL - to age 85 (P+) Cent enni al GII UL - to age 90 (P+) Cent enni al GII UL - to age 90 (P+) Cent enni al GII UL - to age 100 (P+) Cent enni al GII UL - to age 100 (P+) Cent enni al GII UL - to age 110 (P+) Protective Cent enni al GII (Select 1pay) Protective Cent enni al GII (Select 1pay) Protective Cent enni al GII (Select 10p) Cent enni al GII UL - to age 65 (P+) Cent enni al GII UL - to age 65 (P+) Cent enni al GII UL - to age 65 (P+) Cent enni al GII UL - to age 65 (P+) Cent enni al GII UL - to age 65 (P+) Cent enni al GII UL - to age 65 (P+) Cent enni al GII UL - to age 70 (P+)	DEGHOQRSTUV&ABCDEGHOQRSTU
PVTA	PRTC	Centennial GII UL - to age 75 (P+) Level Term I - 10 Year Level Term I - 15 Year	V 3 4
PVTB		Level Term I - 20 Year LTI - 10 Year (Pf Select, R+ Std+) LTI - 15 Year (Pf Select, R+ Std+)	5 3 4

Product Code	Company Code	Product Name	Cat egor y
PVTC		LTI - 20 Year (Pf Select, R+ Std+) LTI - 10 Year (P+) LTI - 15 Year (P+)	5 3 4
PVXA		LTI - 20 Year (P+) Level Term I - 10/5 Year Level Term I - 15/5 Year Level Term I - 20/5 Year	5 3 4
PVXB		LTI - 10/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (Pf Select, R+ Std+) LTI - 20/5 Year (Pf Select, R+ Std+)	5 3 4
PVXC		LTI - 10/5 Year (P+) LTI - 15/5 Year (P+) LTI - 20/5 Year (P+)	5 3 4 5
PYRA PYYC	PYRA PRW	Annual Renewable Term Term Essential 10 (NY/ <250K PruXpress) Term Essential 15 (NY/ <250K PruXpress) Term Essential 20 (NY/ <250K PruXpr ONLY Term Essential 30 (NY/ <250K PruXpress) UL Protector with NLG to 121 (1000K+) UL Protector w/ NLG to 121 - 20 Pay (\$1m	1 3 4) 5 7 8 R
PYYS		UL Protector w/NLG to 121 - 10 Pay (\$1m Term Essential 10 (NY / P+ Best / R+ NS+ Term Essential 15 (NY / P+ Best / R+ NS+ Term Essential 20 (NY / P+ Best / R+ NS+ Term Essential 30 (NY / P+ Best / R+ NS+ UL Protector with NLG (1000K / Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	S 3 4 5 7 8 R
RDTP	RELL	UL Protector w/NLG to 121 - (\$1m/Plus) TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select)	S 3 4 5
RDTS		TermSmart 30 - (P+ Super / R+ Select) TermSmart 10 - 10 Year Term TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term TermSmart 30 - 30 Year Term	7 3 4 5 7
RFNS	RELR	TermSmart 10 - 10 Year Term TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term TermSmart 30 - 30 Year Term	3 4 5 7
RFNT		ING Guaranteed Death Benefit ULII TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select) ING Guaranteed Death Benefit ULII Plu	8 3 4 5 7
ROTP	RELL	ING Guaranteed Death Benefit ULII Plu TermSmart 10 - (P+ Super / R+ Select/OR TermSmart 15 - (P+ Super / R+ Select/OR TermSmart 20 - (P+ Super / R+ Select/OR TermSmart 30 - (P+ Super / R+ Select/OR ING ROP Term - 15 Enhanced (P+/R+)) 3) 4) 5

Pr oduct Code	Company Code	Product Name	Cat egor y
ROTS		ING ROP Term - 20 Enhanced (P+/R+) ING ROP Term - 30 Enhanced (P+/R+) TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR) TermSmart 20 - 20 Year Term (OR) TermSmart 30 - 30 Year Term (OR) ING ROP Term - 15 Enhanced ING ROP Term - 20 Enhanced	K M 3 4 5 7 J K
ROYA	ROYA	Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term Royal Advantage 10 - 10 Year with ROP Royal Advantage 20 - 20 Year with ROP	n 5 n 7 I K
ROYP		Royal Advantage 30 - 30 Year with ROP Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super) Royal Advantage 20 with ROP (Super) Royal Advantage 30 with ROP (Super)	M 3 5 7 I K M
RWTP	RELL	TermSmart 10 - (P+ Super / R+ Select/WA TermSmart 15 - (P+ Super / R+ Select/WA TermSmart 20 - (P+ Super / R+ Select/WA) 3) 4
RWTS		TermSmart 10 - 10 Year Term (WA) TermSmart 15 - 15 Year Term (WA) TermSmart 20 - 20 Year Term (WA)	, 3 4 5
RYNS	RELR	ING ROP Term - 15 Enhanced ING ROP Term - 20 Enhanced ING ROP Term - 30 Enhanced	J K M
RYNT		I NG ROP Term - 15 Enhanced (P+/R+) I NG ROP Term - 20 Enhanced (P+/R+) I NG ROP Term - 30 Enhanced (P+/R+)	J K M
SAFE SAFS	SYME	Expert - ART (Non-Smoker)	1
SAGI	SAGI	Expert-ART (Smoker) Platinum Series 20	5
SAGP		Platinum Series 30 Platinum Series 20 (Super Pfd) Platinum Series 30 (Super Pfd)	7 5 7
SAI Z	04)/5	Gold Series 10 ZZ Term (ages 66+)	3
SAVE	SAVE	T-10/10 - 10 Year Term Quarant eed 10 T-15/15 - 15 Year Term Quarant eed 15 T-20/20 - 20 Year Term Quarant eed 20 T-25/25 - 25 Year Term Quarant eed 25 T-30/30 - 30 Year Term Quarant eed 30	3 4 5 6 7
SAVP		T- 10/ 10 - 10 Year (P+ / R+) T- 15/ 15 - 15 Year (P+ / R+) T- 20/ 20 - 20 Year (P+ / R+) T- 25/ 25 - 25 Year (P+ / R+) T- 30/ 30 - 30 Year (P+ / R+)	3 4 5 6 7
SAZI	SAG	Gold Series 10 ZZ Term	3

Product Code	Company Code	Product Name	Cat egor y
SETE SETP	SEDE	Gold Series 20 ZZ Term Gold Series 30 ZZ Term ING Guaranteed Death Benefit UL II ING Guaranteed Death Benefit UL II Plu	5 7 8
SMP	SEMJ	Premier LT Suite 10-Year (P+ / 4/2007) Premier LT Suite 15-Year (P+) Premier LT Suite 20-Year (P+ / 4/2007)	s 8 3 4 5 3
SMMT		Premier LT Suite 20- Tear (14/2007) Premier LT Suite 10- Year (4/2007) Premier LT Suite 15- Year Premier LT Suite 20- Year (4/2007)	
SMPP		LT Protector 10- Year (Preferred Plus) LT Protector 15- Year (Preferred Plus) LT Protector 20- Year (Preferred Plus)	4 5 3 4 5 7
SMPT		LT Protector 30-Year (Preferred Plus) LT Protector 10-Year LT Protector 15-Year LT Protector 20-Year	7 3 4 5
SMYP		LT Protector 30-Year LT Protector 10-Year (Pfd Plus / NY) LT Protector 15-Year (Pfd Plus / NY) LT Protector 20-Year (Pfd Plus / NY)	7 3 4 5
SMYT		LT Protector 30-Year (Pfd Plus / NY) LT Protector 10-Year (NY) LT Protector 15-Year (NY)	7 3 4
STŒ	STON	LT Protector 20-Year (NY) LT Protector 30-Year (NY) Stonebridge Term - 10 (Pfd Elite) Stonebridge Term - 15 (Pfd Elite) Stonebridge Term - 20 (Pfd Elite)	5 7 3 4 5 7
STON		Stonebridge Life - 30 (Pfd Elite) Stonebridge Term - 20 (Elite / w/ROP) Stonebridge Life - 30 (Elite / w/ROP) Stonebridge Term - 10 Year Stonebridge Term - 15 Year Stonebridge Term - 20 Year	K M 3 4 5
STOP		Stonebridge Term - 30 Year Stonebridge Term - 20 Year with ROP Stonebridge Term - 30 Year with ROP Stonebridge Term - 10 (Pfd Plus) Stonebridge Term - 15 (Pfd Plus) Stonebridge Term - 20 (Pfd Plus) Stonebridge Term - 30 (Pfd Plus)	7 K M 3 4 5 7
STWN		Stonebridge Term - 20 (Pf Plus / w/ROF Stonebridge Term - 30 (Pf Plus / w/ROF Simplified Issue Term - 15 Year Simplified Issue Term - 20 Year Simplified Issue Term - 25 Year	P) K
SUNL	SUNL	Simplified Issue Term - 30 Year Sun Universal Protector Sun Universal Protector - Single Pay Sun Universal Protector - Pay to 100	7 8 O P

Product Code	Company Code	Product Name	Cat egor y
SUNP		Sun Universal Protector - 10 Pay Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super Universal Protector - Pay to 100 (Super Sun Universal Protector - 10 Pay (Super) P
SUNS SUSN	SUNS	Select Term to 95 Plus Term 10 - 10 Year Term Term 20 - 20 Year Term	1
SUSP		Preferred Elite Term 10	3 5 3 5 3
SYMB	SYME	Preferred Elite Term 20 10 Year Level Term (Preferred Best/05) 15 Year Level Term (Preferred Best/05) 20 Year Level Term (Preferred Best/05)	5 3 4 5 7
SYME		30 Year Level Term (Preferred Best/05) 10 Year Level Term (2005) 15 Year Level Term (2005) 20 Year Level Term (2005)	3 4 5
SYMP		30 Year Level Term (2005) 10 Year Level Term (Preferred Plus/05) 15 Year Level Term (Preferred Plus/05) 20 Year Level Term (Preferred Plus/05)	7 3 4 5
SYNL	SUNN	30 Year Level Term (Preferred Plus/05) Sun Universal Protector Sun Universal Protector - Single Pay Sun Universal Protector - Pay to 100	7 8 O P
SYNP		Sun Universal Protector - 10 Pay Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super Universal Protector - Pay to 100 (Super Sun Universal Protector - 10 Pay (Super	
SYOB	SYME	10 Year Level Term (Pfd Best / WA) 15 Year Level Term (Pfd Best / WA) 20 Year Level Term (Pfd Best / WA) 30 Year Level Term (Pfd Best / WA)) P S 3 4 5 7
SYOE		10 Year Level Term (WA) 15 Year Level Term (WA) 20 Year Level Term (WA)	3 4 5 7
SYOP		10 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Plus / WA) 20 Year Level Term (Pfd Plus / WA)	3 4 5
SZMB		30 Year Level Term (Pfd Plus / WA) 10 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Best) 20 Year Level Term (Preferred Best)	7 3 4 5 7
SZME		30 Year Level Term (Preferred Best) 10 Year Level Term 15 Year Level Term 20 Year Level Term	3 4 5
SZMP		30 Year Level Term 10 Year Level Term (Preferred Plus)	7 3

Pr oduct Code	Company Code	Product Name	Cat egor y
		15 Year Level Term (Preferred Plus) 20 Year Level Term (Preferred Plus) 30 Year Level Term (Preferred Plus)	4 5 7
TFNA TI AA	TRAO TI AA	Final Expense Insurance Annual Renewable Term Life Insurance 10-Year Level Term 15-Year Level Term	P 1 3 4 5
TI AP		20-Year Level Term 30-Year Level Term Annual Renewable Term (Preferred Plus) 10-Year Level Term (Preferred Plus)	5 7 1 3
TI NA		15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus) 30-Year Level Term (Preferred Plus) Annual Renewable Term Life (NY) 10-Year Level Term (NY)	4 5 7 1 3
TI NP		15-Year Level Term (NY) 20-Year Level Term (NY) 30-Year Level Term (NY) Annual Renewable Term (Pref Plus / NY)	4 5 7 1
I I I IVI		10-Year Level Term (Pref Plus / NY) 15-Year Level Term (Pref Plus / NY) 20-Year Level Term (Pref Plus / NY)	3 4 5
TLEE	TRAL	30-Year Level Term (Pref Plus / NY) Ultima Champion – 10 Year Ultima Champion – 15 Year Ultima Champion – 20 Year	3 4 5 7 3 4 5
TLEP		Ultima Champion - 30 Year Ultima Champion - 20 Year with ROP Ultima Champion - 30 Year with ROP Ultima Champion - 10 (Elite P+/Pfd R+)	7 K M 3
		Ultima Champion - 15 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+) Ultima Champion - 30 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+)	4 5 7 K
TLUE		Ultima Champion - 30 (Elite P+/Pfd R+) Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level	M 4 5
TCCA	TRAO	Home Protector Elite - 25 Year Level Home Protector Elite - 30 Year Level Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20	6 7 1 3 4 5
		Trendsetter Super 25 Trendsetter Super 30 TransACE 2007 - No Lapse UL to 121 Trendsetter Super 20 with ROP	6 7 8 K
TCCP		Trendsetter Super 30 with ROP Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus)	M 1 3

Pr oduct Code	Company Code	Product Name	Cat egor y
TOCS		Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) TransACE 2007 - No Lapse UL to 121 (P+) Trendsetter Super 20 (Pfd Plus / w/ROP) Trendsetter Super 30 (Pfd Plus / w/ROP) Trendsetter Super 10 (Standard Plus)	4 5 6 7 8 K M 3
		Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus) Trendsetter Super 20 (Std Plus / w/ROP) Trendsetter Super 30 (Std Plus / w/ROP)	4 5 6 7 K
TRCA TRCP TRTU TRUT	TRUS	Trendsetter Super YRT (MD) Trendsetter Super YRT (Plus / MD) TermNet 10-Year Term TermNet 5-Year Term TermNet 15-Year Term	1 1 3 2 4
TWNA TYNA TYSA	TRAO TRAF	Fi nal Expense Insurance (WA) Fi nal Expense Insurance Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30	P P 1 3 4 5 6 7
TYSP		Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus)	1 3 4 5 6 7
TYSS		Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus)	3 4 5 6 7
UNBG UNBH UNCG UNCH UNDG UNDH UNEG UNEH UNFG UNFH UNGG UNGH UNHG	UTST	Sel ect - a- Ter m - 16 Year Sel ect - a- Ter m - 16 Year (Pl us) Sel ect - a- Ter m - 17 Year Sel ect - a- Ter m - 17 Year (Pl us) Sel ect - a- Ter m - 18 Year Sel ect - a- Ter m - 18 Year Sel ect - a- Ter m - 19 Year Sel ect - a- Ter m - 19 Year Sel ect - a- Ter m - 21 Year Sel ect - a- Ter m - 21 Year Sel ect - a- Ter m - 22 Year Sel ect - a- Ter m - 22 Year Sel ect - a- Ter m - 22 Year Sel ect - a- Ter m - 23 Year	FFFFFFFFFF

Pr oduct Code	Company Code	Product Name	Cat egor y
UNHH UNHO UNI G UNI H UNJ G UNJ H UNKG UNKH UNLG UNL H	UTHO UTST	Sel ect - a- Term - 23 Year (Pl us) Express Issue Del uxe Whole Life Sel ect - a- Term - 24 Year Sel ect - a- Term - 24 Year (Pl us) Sel ect - a- Term - 26 Year Sel ect - a- Term - 26 Year (Pl us) Sel ect - a- Term - 27 Year Sel ect - a- Term - 27 Year Sel ect - a- Term - 28 Year Sel ect - a- Term - 28 Year Sel ect - a- Term - 28 Year	F 8 F F F F F
UNLFI UNLS UNMG UNMH UNM6 UNNS UNOS	UNLA UTST	Annual Renewable Term Select-a-Term 10 (Special) Select-a-Term - 29 Year Select-a-Term - 29 Year (Plus) Select-a-Term 15 (Special) Select-a-Term 20 (Special)	F F F F F
UNPO UNPS UNYN UNYS UNZP	UTHO UTST UNCE	Express Issue Premier Whole Life Select-a-Term 30 (Special) Keystone Term 1 (NY) Keystone Term 1 (P+ / R+ Select) (NY) Keystone Term 10 (P+ / R+ Select) (NY) Keystone Term 15 (P+ / R+ Select) (NY) Keystone Term 20 (P+ / R+ Select) (NY)	F 8 F 1 1 3 4 5 7
UNZY		Keyst one Term 30 (P+ / R+ Select) (NY) Keyst one Term 10 (NY) Keyst one Term 15 (NY) Keyst one Term 20 (NY)	7 3 4 5 7
USED	UTST	Keyst one Term 30 (NY) Sel ect - a - Term - 10 Year Sel ect - a - Term - 15 Year Sel ect - a - Term - 20 Year Sel ect - a - Term - 25 Year Sel ect - a - Term - 30 Year	3 4 5 6 7
USEE		ContinUL Extend Plus - no lapse UL Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus)	8 3 4 5 6 7
UTCP	UТОМ	ContinUL Extend Plus - no lapse UL (+) Term Life Complete - 15 Year Term Life Complete - 20 Year Term Life Complete - 30 Year Term Life Complete - 15 Year with ROP Term Life Complete - 20 Year with ROP	8 4 5 7 J K
UTED UTEE UTEP	UTST UTOM	Term Life Complete - 30 Year with ROP ContinUL Extend Plus - no lapse (\$500k ContinUL Extend Plus - no lapse (+/500k Term Life Express - 15 Year Term Life Express - 20 Year	,

Pr oduct Code	Company Code	Product Name	Cat egor y
		Term Life Express - 30 Year Term Life Express - 15 Year with ROP Term Life Express - 20 Year with ROP	7 J K M
UTES UTFG UTFH	UTSU	Term Life Express - 30 Year with ROP LTG Ultra-C NY - 10 Year (Special) ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus)	F N N
UTFS UTGC	UNCE	LTG Ultra-C NY - 15 Year (Special) Keystone Term 1 Keystone Term 10 Keystone Term 15 Keystone Term 20 Keystone Term 20	F 1 3 4 5
UTGG UTGH	UTSU	Keyst one Term 30 ROP Select - a-Term - 22 Year ROP Select - a-Term - 22 Year (Plus)	7 N N
UTGP	UNCE	Keyst one Term 1 (P+ / R+ Select) Keyst one Term 10 (P+ / R+ Select) Keyst one Term 15 (P+ / R+ Select) Keyst one Term 20 (P+ / R+ Select) Keyst one Term 30 (P+ / R+ Select)	1 3 4 5 7
UTGS UTHE	UTSU UTHE	LTG Ultra-C NY -20 Year (Special) ART100 - Annual Renewable Term	F 1
UTHG UTHH	UTSU	Protector Whole Life - Simplified Issue ROP Select-a-Term - 23 Year ROP Select-a-Term - 23 Year (Plus)	8 N N
UTHO	UTHO	Express Issue Term 20 Express Issue Term 30 Premier Term 20 (with ROP) Premier Term 30 (with ROP)	5 7 K M
UTHS UTI C	UTSU UNCE	LTG Ultra-C NY - 30 Year (Special) Keyst one Term 15 (CA, IN, OR, PA) Keyst one Term 20 (CA, IN, OR, PA) Keyst one Term 30 (CA, IN, OR, PA)	F 4 5 7
UTI G UTI H	UTSU	ROP Select - a - Term - 24 Year ROP Select - a - Term - 24 Year (Plus)	, N N
UTI P	UNCE	Keyst one Term 15 (P+/R+) (CA, I N, PA&OR) Keyst one Term 20 (P+/R+) (CA, I N, OR, PA) Keyst one Term 30 (P+/R+) (CA, I N, PA, OR)	4 5 7
UTIS UTJG UTJH UTJS UTKG UTKH UTLG UTLH UTMG UTMH UTNG UTNH UTOG	UTSU	ROPTerm NY - 15 Year (Special / 2006) ROP Select - a - Term - 26 Year ROP Select - a - Term - 26 Year (Plus) ROPTerm NY - 20 Year (Special / 2006) ROP Select - a - Term - 27 Year ROP Select - a - Term - 27 Year (Plus) ROP Select - a - Term - 28 Year ROP Select - a - Term - 28 Year ROP Select - a - Term - 29 Year ROP Select - a - Term - 29 Year ROP Select - a - Term - 29 Year ROP Select - a - Term - 31 Year ROP Select - a - Term - 31 Year ROP Select - a - Term - 31 Year ROP Select - a - Term - 32 Year	,

Pr oduct Code	Company Code	Product Name	Cat egor y
UTOH UTPG UTPH UTPP	UTOM	ROP Select-a-Term - 32 Year (Plus) ROP Select-a-Term - 33 Year ROP Select-a-Term - 33 Year (Plus) 10 Year Level Term 15 Year Level Term 20 Year Level Term	N N N 3 4 5
UTPQ		30 Year Level Term GUL Complete - Guaranteed to 120 GUL Complete - Single Pay GUL Complete - Pay to 100 GUL Complete - pay to 65 GUL Complete - 20 Pay GUL Complete - 10 Pay 10 Year Level Term (Plus) 15 Year Level Term (Plus) 20 Year Level Term (Plus) 30 Year Level Term (Plus)	7 8 O P Q R S 3 4 5 7
		GUL Complete - Guaranteed to 120 (Plus GUL Complete - Single Pay (Plus) GUL Complete - Pay to 100 (Plus GUL Complete - pay to 65 (Plus) GUL Complete - 20 Pay (Plus)) 8 O
UTQG UTQH UTQS UTRG UTRH	UTSU	GUL Complete - 10 Pay (Plus) ROP Select - a - Term - 34 Year ROP Select - a - Term - 34 Year (Plus) ROP Select - a - Term - 15 Year (Special) ROP Select - a - Term - 35 Year ROP Select - a - Term - 35 Year (Plus)	9
UTRS UTSS UTTS UTYD	UTST	ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 25 Year (Special) ROP Select-a-Term - 30 Year (Special) ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year Select-a-Term - Level to 65 (08/01) Select-a-Term - Level to 70	F F F J K L M T U
	UTSV	Select-a-Term - Level to 75 ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75 Select-a-Term - 10 Year (til 12/24) Select-a-Term - 15 Year (til 12/24) Select-a-Term - 20 Year (til 12/24) Select-a-Term - 25 Year (til 12/24)	V W X Y 3 4 5 6
UTYE	UTST	Select-a-Term - 30 Year (til 12/24) ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) Select-a-Term - Level to 65 (Plus)	7 J K L M T

Pr oduct Code	Company Code	Product Name	Cat egor y
		Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	X Y
	UTSV	Select-a-Term - 10 Year (Plus/til 12/2 Select-a-Term - 15 Year (Plus/til 12/2 Select-a-Term - 20 Year (Plus/til 12/2 Select-a-Term - 25 Year (Plus/til 12/2 Select-a-Term - 30 Year (Plus/til 12/2	24 4 24 5 24 6
MCTT	WECO	Focus Term 10 - 10 Year Focus Term 15 - 15 Year Focus Term 20 - 20 Year Focus Term 25 - 25 Year	3 4 5 6
MCJK		Focus Term 30 - 30 Year Focus Term 10 - 10 Year (Super Pf d) Focus Term 15 - 15 Year (Super Pf d) Focus Term 20 - 20 Year (Super Pf d) Focus Term 25 - 25 Year (Super Pf d)	7 3 4 5 6
WDCJ		Focus Term 30 - 30 Year (Super Pfd) LifeTime Platinum III LifeTime Platinum III - to age 80 LifeTime Platinum III - to age 85 LifeTime Platinum III - to age 90 LifeTime Platinum III - to age 95 LifeTime Platinum III - to age 100 LifeTime Platinum III - to age 105	7 8 A B C D E G
		LifeTime Platinum III - to age 110 LifeTime Platinum III 8/09 - Single Pay LifeTime Platinum III - Pay to 65 LifeTime Platinum III - 20 Pay LifeTime Platinum III - 10 Pay LifeTime Platinum III - to age 65 LifeTime Platinum III - to age 70	Н
WDCK		LifeTime Platinum III - to age 75 LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 85 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 95 (P+) LifeTime Platinum III - to age 100 (P-) LifeTime Platinum III - to age 105 (P-) LifeTime Platinum III - to age 110 (P-) LifeTime Platinum III - to age 110 (P-) LifeTime Platinum III (Select one pay) LifeTime Platinum III (Select 20 pay) LifeTime Platinum III (Select 10 pay) LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 70 (P+)	V 8 A B C D E G H O Q R S T U
WESP	WEST	LifeTime Platinum III – to age 75 (P+) 10-Year Level Term (Preferred Plus)	V 3

Pr oduct	Code (Company Code	Pr oduct	Name				Cat egor y
						Preferred		4
					`	Preferred	,	5
						Preferred Year (Pfd		7 K
WESS						Super Pre		3
						Super Pre		4
			20- Year	Level	Term (S	Super Pre	ferred)	5
						Super Pre		7
\.EOT						Year _(Sup	er Pfd)	K
WEST						el Term		3 4
						vel Term vel Term		4 5
						vel Term		7
						m - 20-Ye	ar	K
WLP	\	N/LP	Life Va					1
			Penn Te		(Plus) `	•		3
			Penn Te		(Plus)			4
			Penn Te		(Plus)			5 7
			Penn Te			Ot d. t.o.	120 (Plus)	
W LR			Life Va			Guio	120 (F1 us)	1
VV 2.1			Penn Te		20			3
			Penn Te	r m 15				4
			Penn Te					5
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WOLP							eed to 120) 8 1
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WOLS			Life Va			⊃f d)		1
WOMA	\	MOMA					ible Term	3
			Twent y					5
WOMP						(Preferre		3
MEDE	,	AFDE					(Pfd Plus)	5 3
WTRE	\	MERE	WRL Ter WRL Ter					3
					20 Year			5
			WRL Ter					7
						with RO	P	K
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WTRP			WRL Ter		`	d Plus)		3
			WRL Ter		`	d Plus)		4 5
			WRL Ter WRL Ter		` `	d Plus) d Plus)		5 7
			WRL Ter		`	· Plus /	w/ROP)	K
			WRL Ter			d Plus /		M
WTRS			WRL Ter	mPlus -	10 (Pf	d Elite)	,	3
			WRL Ter			d Elite)		4
			WRL Ter			d Elite)		5
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Pr oduct	Code	Company Code	Product Name	Cat egor y
WTSP		WEST	eTerm 20 - Level Term (Preferred Plus)	5
WTSS			eTerm 30 - Level Term (Preferred Plus) eTerm 20 - Level Term (Super Preferred)	
WTST			eTerm 30 - Level Term (Super Preferred) eTerm 20 - Guarant eed Level Term	5
			eTerm 30 - Quarant eed Level Term	7