Product Code	Company Code	Product Name	Cat egor y
AAAP	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term 15 Year Level Term 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP) 30 Year Level Term (with ROP) 10 Year Level Term (Super Pf d/ St d Pl us) 15 Year Level Term (Super Pf d/ St d Pl us) 20 Year Level Term (Super Pf d/ St d Pl us) 25 Year Level Term (Super Pf d/ St d Pl us) 30 Year Level Term (Super Pf d/ St d Pl us) 15 Year Level Term (Super Pf d/ St d Pl us) 20 Year Level Term (Super Pf d/ St d Pl us) 21 Year Level Term (Super Pf d/ St d Pl us) 22 Year Level Term (Super Pf d/ St d Pl us) 23 Year Level Term (Super Pf d/ St d Pl us) 25 Year Level Term (Super Pf d/ St d Pl us) 26 Year Level Term (Super Pf d/ St d Pl us) 27 Year Level Term (Super Pf d/ St d Pl us) 38 Year Level Term (Super Pf d/ St d Pl us)	6) 4 5) 5 6) 7 1) J K
AAI L AGBG AGBH AGCG AGCH AGDG AGDH AGEG AGEH AGFG AGFH AGGG AGH AGHG AGH AGIG AGIH AGILS AGINS	AM L AMGE	MegaTerm(NY) 10 - 10 Year Term Select - a-Term - 16 Year Select - a-Term - 16 Year (Plus) Select - a-Term - 17 Year Select - a-Term - 17 Year Select - a-Term - 18 Year Select - a-Term - 18 Year Select - a-Term - 18 Year Select - a-Term - 19 Year Select - a-Term - 19 Year Select - a-Term - 19 Year Select - a-Term - 21 Year Select - a-Term - 21 Year Select - a-Term - 22 Year Select - a-Term - 22 Year Select - a-Term - 23 Year Select - a-Term - 23 Year Select - a-Term - 24 Year Select - a-Term - 24 Year Select - a-Term - 26 Year Select - a-Term - 26 Year Select - a-Term - 27 Year Select - a-Term - 28 Year Select - a-Term - 28 Year Select - a-Term - 29 Year Select - a-Term - 20 (Special) Select - a-Term 25 (Special) Select - a-Term 26 (Special) Select - a-Term 30 (Special) Term Life 2009 - 10 Year Term Life 2009 - 20 Year	, 3
ALSP		Term Life 2009 - 30 Year Term Life 2009 - 10 Year (Pfd Plus)	7 3

Pr oduct	Code	Company Code	Product Name	Cat egor y
ALSS			Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 30 Year (Pfd Plus) Term Life 2009 - 10 Year (Super) Term Life 2009 - 20 Year (Super) Term Life 2009 - 30 Year (Super)	5 7 3 5 7
ALSU			Term Life 2009 – 30 Year (Super) Term Life 2009 – 10 Year (Ultra) Term Life 2009 – 20 Year (Ultra) Term Life 2009 – 30 Year (Ultra)	7 3 5 7
ALUI ALUS ALW			Generation Planner II (1980 CSO) Generation Planner II (P+ Super/R+ Sel Generation Planner II - U/L no lapse	[^] 8
ALWS AMAM		AMAM	Generation Planner II (P+ Super/R+ Sel Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691 Easy Term 30 w/ROP (Simplified 06-9691 Golden Solution Final Expense	3 5 7) K
AMBM			Easy Term 20 w/ ROP (Simplified 07-9734 Easy Term 30 w/ ROP (Simplified 07-9734 Family Solution Final Expense) K
AMCN AMCO		AMCN AMCO	Final Expense - Level Benefit Plan Term 10 Level Term Life Term 15 Level Term Life Term 20 Level Term Life	8 3 4 5
AMEH AMEM AMFI		AMHO AMEM AMFI	ART - Annual Renewable Term Noble Tradition Final Expense T2 EZ 20 Year T2 EZ 25 Year T2 EZ 30 Year	1 P 5 6 7
AMW		AVI V	Advantage Builder Series II w/NLG 175k Advantage Builder - Single Pay 175k Advantage Builder - Pay to 100 175k Advantage Builder - Pay to 65 175k Advantage Builder - 20 Pay 175k Advantage Builder - 10 Pay 175k	+ O + P + Q + R
AMMV			Advantage Builder Series II (P+) (175k) Advantage Builder - Single Pay (P+/175k) Advantage Builder - Pay to 100 (P+/175k) Advantage Builder - Pay to 65 (P+/175k) Advantage Builder - 20 Pay (P+/175k) Advantage Builder - 10 Pay (P+/175k)	8) O) P) Q) R
AMNP		AMNT	ANI CO Select 10 (Plus) ANI CO Select 15 (Plus) ANI CO Select 20 (Plus) ANI CO Select 30 (Plus) ANI CO Select 20 with ROP (Plus)	3 4 5 7 K
AMNT			ANICO Select 30 with ROP (Plus) ANICO Select 10 ANICO Select 15 ANICO Select 20	M 3 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
AMSV	AVI V	ANI CO Select 30 ANI CO Select 20 with ROP ANI CO Select 30 with ROP Advantage Builder Series III w/ NLG Advantage Builder III - Single Pay Advantage Builder III - Pay to 100 Advantage Builder III - Pay to 65 Advantage Builder III - 20 Pay	7 K M 8 O P Q R
AMSW		Advantage Builder III - 10 Pay Advantage Builder Series III w/NLG (P Advantage Builder - Single Pay (P+ Advantage Builder III - Pay to 100 (P Advantage Builder - Pay to 65 (P+ Advantage Builder - 20 Pay (P+	S +) 8) O +) P) Q) R
AMIV		Advantage Builder - 10 Pay (P+Advantage Builder Series III w/NLG 175 Advantage Builder III - Single Pay 175 Advantage Builder III - Pay to 100 175 Advantage Builder III - Pay to 65 175 Advantage Builder III - 20 Pay 175 Advantage Builder III - 20 Pay 175 Advantage Builder III - 20 Pay 175	k+ 8 k+ 0 k+ P k+ Q k+ R
AMTW		Advantage Builder III - 10 Pay 175 Advantage Builder Series III (P+) (175 Advantage Builder - Single Pay (P+/175 Advantage Builder - Pay to 100 (P+/175 Advantage Builder - Pay to 65 (P+/175 Advantage Builder - 20 Pay (P+/175 Advantage Builder - 10 Pay (P+/175	k) 8 k) O k) P k) Q
AMUN	AMSU	Term Protector Series III - LTP 10/10 Term Protector Series III - LTP 15/15 Term Protector Series III - LTP 20/20	3 4
AMUS		LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred) LTP 20/20 (P+ Elite / R+ Preferred)	5 3 4 5
AMJV	AVI V	Advantage Builder Series II w/NLG Advantage Builder - Single Pay Advantage Builder - Pay to 100 Advantage Builder - Pay to 65 Advantage Builder - 20 Pay Advantage Builder - 10 Pay	8 O P Q R S
AMJW		Advantage Builder Series II w/NLG (P+Advantage Builder - Single Pay (P+Advantage Builder - Pay to 100 (P+Advantage Builder - Pay to 65 (P+Advantage Builder - 20 Pay (P+Advantage Builder - 10 Pay (P+Advantage Builder - 10 Pay (P+) 8) O) P) Q
ANNP	AMNT	LTG Universal Life (Plus) LTG Universal Life - pay to 100 (Plus)	8 P
ANNT ARMT	AMSV	LTG Universal Life LTG Universal Life – pay to 100 Home Mortgage Series – 15/15 year Home Mortgage Series – 20/20 year	8 P 4 5
			J

Pr oduct Code	Company Code	Product Name	Cat egor y
		Home Mortgage Series - 25/25 year Home Mortgage Series - 30/30 year Ultra Protector I (Simplified Issue)	6 7 8) F
ARQS ARRG	AMGE AMGE	ROP Select-a-Term - 15 Year (Special/09 Continul Extend Plus - no lapse UL Select-a-Term - Level to 65 (WA)) F 8 T U
	AMGH	Select-a-Term - Level to 70 (WA) Select-a-Term - Level to 75 (WA) Select-a-Term - 10 Year (WA) Select-a-Term - 15 Year (WA) Select-a-Term - 20 Year (WA)	V 3 4 5 6 7
ARRH	AMŒ	Select-a-Term - 25 Year (WA) Select-a-Term - 30 Year (WA) ContinUL Extend Plus - no lapse UL (+) Select-a-Term - Level to 65 (Plus / WA)	6 7 8 T
	AMGH	Select-a-Term - Level to 70 (Plus / WA) Select-a-Term - Level to 75 (Plus / WA) Select-a-Term - 10 Year (Plus / WA)	U V
		Select-a-Term - 15 Year (Plus / WA) Select-a-Term - 20 Year (Plus / WA) Select-a-Term - 25 Year (Plus / WA) Select-a-Term - 30 Year (Plus / WA)	3 4 5 6 7
ARRS ARSG	AMGE AMGE	ROP Select-a-Term - 20 Year (Special/09 Select-a-Term - 10 Year Select-a-Term - 15 Year	
		Select-a-Term - 20 Year Select-a-Term - 25 Year Select-a-Term - 30 Year ContinUL Extend Plus - no lapse (500K)	5 6 7 8
		ROP Sel ect - a - Term - 15 Year (2009) ROP Sel ect - a - Term - 20 Year (2009) ROP Sel ect - a - Term - 25 Year (2009)	J K L
		ROP Select-a-Term - 30 Year (2009) Select-a-Term - Level to 65 Select-a-Term - Level to 70 Select-a-Term - Level to 75	M T U V
1001		ROP Select-a-Term - Level to 65 (2009) ROP Select-a-Term - Level to 70 (2009) ROP Select-a-Term - Level to 75 (2009)	W X Y
ARSH		Sel ect - a- Term - 10 Year (Plus) Sel ect - a- Term - 15 Year (Plus) Sel ect - a- Term - 20 Year (Plus) Sel ect - a- Term - 25 Year (Plus)	3 4 5 6
		Select-a-Term - 30 Year (Plus) ContinUL Extend Plus - no lapse (+/500 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus)	7 K 8 J K
		ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) Select-a-Term - Level to 65 (Plus)	L M T
		Select-a-Term - Level to 70 (Plus)	U

Pr oduct Code	Company Code	Product Name	Cat egor y
		Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	V W X Y
ARSS ARTG	AMGE	ROP Select-a-Term - 25 Year (Special/09 ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70	J K L M W X
ARTH		ROP Select-a-Term - Level to 75 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	Y J K L M W X Y
ARTS ARXG	AMGG AMGE	ROP Select-a-Term - 30 Year (Special/09 ContinUL - no lapse (500K)	
ARXH ARXT	AMSV	ContinUL - no lapse (Plus / 500K) Home Mortgage Series - 15/5 year Home Mortgage Series - 20/5 year Home Mortgage Series - 25/5 year	8 4 5 6 7
ASFG ASFH ASGG ASGH ASHG ASHH ASI G	AMGG	Home Mort gage Series - 30/5 year ROP Select - a - Term - 21 Year (2009) ROP Select - a - Term - 21 Year (Plus) ROP Select - a - Term - 22 Year (2009) ROP Select - a - Term - 22 Year (Plus) ROP Select - a - Term - 23 Year (2009) ROP Select - a - Term - 23 Year (Plus) ROP Select - a - Term - 24 Year (2009)	, N N N N N N N N N N N N N N N N N N N
ASI H ASJG ASJH ASKG ASKH ASLG		ROP Select - a - Term - 24 Year (Plus) ROP Select - a - Term - 26 Year (2009) ROP Select - a - Term - 26 Year (Plus) ROP Select - a - Term - 27 Year (2009) ROP Select - a - Term - 27 Year (Plus) ROP Select - a - Term - 28 Year (2009)	X
ASLH ASMG ASMH ASNG ASNH		ROP Select - a - Term - 28 Year (Plus) ROP Select - a - Term - 29 Year (2009) ROP Select - a - Term - 29 Year (Plus) ROP Select - a - Term - 31 Year (2009) ROP Select - a - Term - 31 Year (Plus)	N N N N N N N N N N N N N N N N N N N
ASOG ASOH ASPG ASPH ASQG		ROP Select - a - Term - 32 Year (2009) ROP Select - a - Term - 32 Year (Plus) ROP Select - a - Term - 33 Year (2009) ROP Select - a - Term - 33 Year (Plus) ROP Select - a - Term - 34 Year (2009)	N N N N
ASQH ASRG		ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 35 Year (2009)	N N

Pr oduct Code	Company Code	Product Name	Cat egor y
ASRH ASSP	ASSU	ROP Select-a-Term - 35 Year (Plus) Term 350 Plus - 10-year Term (Pfd Plus Term 350 Plus - 15-year Term (Pfd Plus Term 350 Plus - 20-year Term (Pfd Plus Term 350 Plus - 30-year Term (Pfd Plus) 4) 5
ASSU		Term 350 Plus - 10-year Term Term 350 Plus - 15-year Term Term 350 Plus - 20-year Term Term 350 Plus - 30-year Term) 7 3 4 5 7 8
ASTP		Level Benefit W L - Simplified Issue Non Med Term 350 - 10 Year (Select+) Non Med Term 350 - 15 Year (Select+) Non Med Term 350 - 20 Year (Select+) Non Med Term 350 - 30 Year (Select+)	3 4 5 7
ASTU		Non Med Term 350 - 10 Year Level Non Med Term 350 - 15 Year Level Non Med Term 350 - 20 Year Level Non Med Term 350 - 30 Year Level	3 4 5 7
ASWP		Term 350 Plus - 10-year Term (Plus/WA) Term 350 Plus - 15-year Term (Plus/WA) Term 350 Plus - 20-year Term (Plus/WA) Term 350 Plus - 30-year Term (Plus/WA)	3 4 5 7
ASWU		Term 350 Plus - 10-year Term (WA) Term 350 Plus - 15-year Term (WA) Term 350 Plus - 20-year Term (WA) Term 350 Plus - 30-year Term (WA)	3 4 5 7
ATFG ATFH ATGG ATGH	AMGG	ROP Select - a - Term - 21 Year ROP Select - a - Term - 21 Year (Plus) ROP Select - a - Term - 22 Year ROP Select - a - Term - 22 Year (Plus)	N N N
ATHG ATHH ATI G ATI H		ROP Select - a - Term - 23 Year ROP Select - a - Term - 23 Year (Plus) ROP Select - a - Term - 24 Year ROP Select - a - Term - 24 Year (Plus)	N N N
ATJG ATJH ATKG ATKH		ROP Select - a - Term - 26 Year ROP Select - a - Term - 26 Year (Plus) ROP Select - a - Term - 27 Year ROP Select - a - Term - 27 Year (Plus)	N N N
ATLG ATLH ATMG ATMH		ROP Select - a - Term - 28 Year ROP Select - a - Term - 28 Year (Plus) ROP Select - a - Term - 29 Year ROP Select - a - Term - 29 Year (Plus)	N N N N
ATNG ATNH ATOG ATOH		ROP Select - a - Term - 31 Year ROP Select - a - Term - 31 Year (Plus) ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year (Plus)	N N N
ATPG ATPH ATQG ATQH		ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year (Plus) ROP Select - a - Term - 34 Year	N N N N
ATQS		ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 15 Year (Special)	F

Product Code	Company Code	Product Name	Cat egor y
ATRG	AMGE	ContinUL – no lapse UL ContinUL – no lapse UL to age 90 ContinUL – no lapse UL to age 100	8 C E
ATRH	AMGE AMGE	ROP Select-a-Term - 35 Year ContinUL - no lapse UL (Plus) ContinUL - no lapse UL (Plus) ContinUL - no lapse UL (Plus)	N 8 C E
ATRS ATSS	AMGG	ROP Select - a - Term - 35 Year (Plus) ROP Select - a - Term - 20 Year (Special) ROP Select - a - Term - 25 Year (Special)	N F F
ATTS AUOP AURO	AURO	ROP Select-a-Term - 30 Year (Special) 10-Year Term (issue ages 71-75) 10-Year Term	F 3 3 8
AVI P	AVI V	Guarantee UL Solution (Premier) Guarantee UL Solution - Single Pay (P+ Guarantee UL Solution - Pay to 100 (P+ Guarantee UL Solution - Pay to 65 (P+ Guarantee UL Solution - 20 Pay (P+ Guarantee UL Solution - 10 Pay (P+) O) P) Q) R
AVI V		Guarantee UL Solution Guarantee UL Solution - Single Pay Guarantee UL Solution - Pay to 100 Guarantee UL Solution - Pay to 65 Guarantee UL Solution - 20 Pay Guarantee UL Solution - 10 Pay	O P Q
AVNP AVNV	AVI Y	Guarantee UL Solution II (Premier) Guarantee UL Solution Series II	R S 8 8
AVSP	AVI V	Guarantee UL Solution II (Premier) Guarantee UL Solution - Single Pay (P+ Guarantee UL Solution - Pay to 100 (P+ Guarantee UL Solution - Pay to 65 (P+ Guarantee UL Solution - 20 Pay (P+ Guarantee UL Solution - 10 Pay (P+) O) P) Q) R
AVSV		Guarantee UL Solution Series II Guarantee UL Solution II - Single Pay Guarantee UL Solution II - Pay to 100 Guarantee UL Solution II - Pay to 65 Guarantee UL Solution II - 20 Pay Guarantee UL Solution II - 10 Pay	, 8 O P Q R S
AVTP		Annual Renewal Term (Premier/Standard+ 10 Year Term (Premier P+ / Standard+ R+ 20 Year (Premier P+ / Standard+ R+)) 1) 3 5
AVTV		30 Year Term (Premier P+ / Standard+ R+ Annual Renewal Term 01-2010 10 Year Term 01-2010 20 Year Term 01-2010 30 Year Term 01-2010) 7 1 3 5 7
AVWP AVVW		30 Year Term (Premier P+ / Std+ R+ / WA 30 Year Term 01-2010 (WA)	
AVVW AVZP	AVI Y	Annual Renewal Term (Premier/Standard+ Term 10 (Premier P+ / Standard+ R+)	

Product Code	Company Code	Product Name	Cat egor y
AVZV		Term 20 (Premier P+ / Standard+ R+) Term 30 (Premier P+ / Standard+ R+) Annual Renewal Term 01-2010 Term 10 01-2010 Term 20 01-2010 Term 30 01-2010	5 7 1 3 5 7
AXTO AXYA AXYP AXZA	AXAA	TermOne (SM) - One Year Non-Renewable Annual Renewable Term (151X) w/10% Annual Renewable Term (Elite/+/151/10%) Annual Renewable Term (151X) Equitable Term 10 (151X) Equitable Term 15 (151X) Equitable Term 20 (151X)	1 1 1 1 3 4
AXZP		Annual Renewable Term (Elite/Plus / 151 Equitable Term 10 (Elite/Plus / 151X) Equitable Term 15 (Elite/Plus / 151X) Equitable Term 20 (Elite/Plus / 151X)	
AYGL	ALLS	TrueTerm - 10 Year TrueTerm - 15 Year TrueTerm - 20 Year TrueTerm - 30 Year	3 4 5 3 4 5 7
AYGM		TrueTerm - 10 Year (P+ Elite, R+ Select TrueTerm - 15 Year (P+ Elite, R+ Select TrueTerm - 20 Year (P+ Elite, R+ Select TrueTerm - 30 Year (P+ Elite, R+ Select) 3) 4) 5
BALT	BALT	Secure Solution Protector - 10 Year Ter Secure Solution Protector - 15 Year Ter Secure Solution Protector - 20 Year Ter Secure Solution Protector - 30 Year Ter Secure Solutions - Whole Life (pay 100) Secure Solutions - Whole Life (20 pay)	m 3 m 4 m 5 m 7
BANN	BANN	Life Value Term 20 (Plus) OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus) OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus) Life Change UL - pay to age 121 (Plus) Life Change UL - to age 95 (Plus) Life Change UL - to age 100 (Plus) Life Change UL - to age 105 (Plus) Life Change UL - to age 110 (Plus) Life Change UL - to age 110 (Plus) Life Change UL - Single Pay (Plus) Life Change UL - pay to age 100 (Plus) Life Change UL - Pay to 65 (Plus) Life Change UL - Pay to 65 (Plus) Life Change UL - 20 Pay (Plus)	1 3 4 5 7 8 D E G H O
BANS		Life Change UL - 10 Pay (Plus) Life Value Term 20 OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term	1 3 4 5 7

Product Code	Company Code	Product Name	Cat egor y
		Life Change UL - pay to age 121 Life Change UL - to age 95 Life Change UL - to age 100 Life Change UL - to age 105 Life Change UL - to age 110 Life Change UL - Single Pay Life Change UL - pay to age 100 Life Change UL - pay to age 65 Life Change UL - 20 Pay Life Change UL - 10 Pay	8 D E G H O P Q R S
BASG	BALT	Silver Guard I - Whole Life (pay 100) Silver Guard I - Whole Life (10 Pay)	P S
BONN	BANN	Life Value Term 30 (Plus) OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR) OPTerm 30 - 30 Year Term (Plus/OR)	1 3 4 5 7
BONP BONS		Life Value Term 30 (Pfd) Life Value Term 30 OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR) OPTerm 30 - 30 Year Term (OR)	1 1 3 4 5 7
BOSP BOST	BOST	Legacy Whole Life (Elite Plus) Legacy Whole Life	P P
BUNN	BANN	Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus) Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus)	8 E O P R S
BUNS		Life Choice UL - pay to age 121 Life Choice UL - to age 100 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - 20 Pay Life Choice UL - 10 Pay	8 E O P R S
CETN	CETN	T- 10/ 10 - 10 Year Term Guarant eed 10 T- 15/ 15 - 15 Year Term Guarant eed 15 T- 20/ 20 - 20 Year Term Guarant eed 20 T- 25/ 25 - 25 Year Term Guarant eed 25 T- 30/ 30 - 30 Year Term Guarant eed 30	3 4 5 6 7
CETP		T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+)	3 4 5 6
CI DN	CI NN	T-30/30 - 30 Year (P+ / R+) LifeHorizons Termsetter 15 (MD)	7 4
CI DP		LifeHorizons Termsetter 30 (MD) LifeHorizons Termsetter 15 (Sup/Sel/MD LifeHorizons Termsetter 30 (Sup/Sel/MD	

Pr oduct	Code	Company Code	Product Name	Cat egor y
CI NP			LifeHorizons Termsetter 10 LifeHorizons Termsetter 15 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 30 Perpet UL 121 Termsetter ROP 15 Year Termsetter ROP 20 Year Termsetter ROP 25 Year (w/ROP) Termsetter ROP 30 Year (w/ROP) Perpet UL 121 - Pay to 100 LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) Perpet UL 121 (Super / Select) Termsetter ROP 15 Year (Sup/Sel) Termsetter ROP 20 Year (Sup/Sel) Termsetter ROP 25 Year (Sup/Sel)	3 4 5 6 7 8 J K L M P 3 4 5 6 7 8 J K L L
CMOR		CONS	Termsetter ROP 30 Year (Sup/Sel) Perpet UL 121 - Pay to 100 (Sup/Sel) Conseco Mortgage Term - 10 Year Conseco Mortgage Term - 15 Year Conseco Mortgage Term - 20 Year Conseco Mortgage Term - 30 Year Conseco Mortgage Term - 20 Year	
COBD COBP		COLU	Conseco Mortgage Term - 30 Year (w/ROP) Term Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Pfd Plus) Nautical Term - 20 Year (Pfd Plus) Nautical Term - 30 Year (Pfd Plus) Nautical Term - 20 Year with ROP (Pfd+)	5 3 5 7 K
COBS			Nautical Term - 30 Year with ROP (Pfd+) Nautical Term - 10 Year (Super Pfd) Nautical Term - 20 Year (Super Pfd) Nautical Term - 30 Year (Super Pfd) Nautical Term - 20 Year with ROP (Super)	3 5 7 K
COBU			Nautical Term - 30 Year with ROP (Super) Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year Nautical Term - 20 Year with ROP	3 5 7 K
COCL COCP		COLL COMP	Nautical Term - 30 Year with ROP Term Line 10 - 10 Year R&C Term Term Life Complete - 15 Year Term Life Complete - 20 Year	M 3 4 5
COEL COFL		COLM COLL COLM	Term Life Complete - 30 Year Term Line 15 - 15 Year R&C Term CLIC 10 - 10 Year R & C Term Term Line 20 - 20 Year (Low Band)	7 4 3 5

Product Code	Company Code	Product Name	Cat egor y
COLC	COLL	Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term Districted Chains Classical Whole Life	4 5
COLE	COLM	Dignified Choice - Classic I Whole Life Term Line 10 - 10 Year R&C Term Term Line 20 - 20 Year R&C Term	8 3 5 3 4
COMP	COMP	Term Life Answers 10 Term Life Answers 15	3 4
		Term Life Answers 20 Term Life Answers 30	5 7
COMS		GUL Complete - Guaranteed to 120 Term Life Answers 10 (Plus)	5 7 8 3 4 5 7
		Term Life Answers 15 (Plus) Term Life Answers 20 (Plus)	4 5
		Term Life Answers 30 (Plus) GUL Complete - Guaranteed to 120 (Plus)	
CONP	CONS	Conseco Term - 15 Year (Pfd Plus) Conseco Term - 20 Year (Pfd Plus)	4 5 7
		Conseco Term - 30 Year (Pfd Plus) Conseco Term - 20 Year (with ROP/Pfd+)	K
CONS		Conseco Term - 30 Year (with ROP/Pfd+) Conseco Term - 15 Year	M 4
		Conseco Term - 20 Year Conseco Term - 30 Year	5 7
		Conseco Term - 20 Year (with ROP) Conseco Term - 30 Year (with ROP)	K M
CONT	COTG	Annual Renewable Term to Age 100 5 Year Renewable Term	1 2
COOP	COLU	Nautical Term - 10 Year (Pfd Plus/OR) Nautical Term - 20 Year (Pfd Plus/OR)	3 <u>5</u>
		Nautical Term - 30 Year (Pfd Plus/OR) Nautical Term - 20 Year with ROP (P+/OR)	
cccs		Nautical Term - 30 Year with ROP (P+/OR) Nautical Term - 10 Year (Super Pfd/OR)	3
		Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd/OR) Nautical Term - 20 Year with ROP (Sp/OR)	5 7
cccu		Nautical Term - 20 Year with ROP (Sp/OR) Nautical Term - 10 Year (OR)	
		Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR)	5 7
		Nautical Term - 20 Year with ROP (OR) Nautical Term - 30 Year with ROP (OR)	K M
EM/U	EMPL	EMCNL Term - 10 Year EMCNL Term - 15 Year	3
		EMCNL Term - 20 Year EMCNL Term - 30 Year	5 7
EMV		EMCNL Term - 10 Year (Pfd Plus) EMCNL Term - 15 Year (Pfd Plus)	4 5 7 3 4 5
		EMCNL Term - 20 Year (Pfd Plus) EMCNL Term - 30 Year (Pfd Plus)	7
FI CE	FI RD	Simple Term - 10 Year	3

Product Code	Company Code	Product Name	Cat egor y
FI RA	FI RA	Simple Term - 15 Year Simple Term - 20 Year Simple Term - 30 Year Keyst one Term 1 Keyst one Term 10 Keyst one Term 15 Keyst one Term 20	4 5 7 1 3 4 5 7
FI RB		Keyst one Term 30 Keyst one Term 1 (P+ / R+ Select) Keyst one Term 10 (P+ / R+ Select) Keyst one Term 15 (P+ / R+ Select) Keyst one Term 20 (P+ / R+ Select)	7 1 3 4 5 7
FLMM	FI DL	Keystone Term 30 (P+ / R+ Select) Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year	7 0 4 5 7
FLRM		Rapid Decision Mortgage Term - 30 Year Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Term - 20 Year (w/ROP)	2 3 4 5 7 J K
FRUP	GEAN	Rapid Decision Term - 30 Year (w/ROP) Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no lapse UL to 100 (b1)	M 3 4 5 7 E
FRUQ		GenGuard UL - no lapse UL to 105 (b1) Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	G 3 4 5 7 E
FRXP		GenGuard UL - no lapse to 105 (P+/R+) GenGuard UL - no lapse UL to 100 (b2) GenGuard UL - no lapse UL to 105 (b2)	G E G
FRXQ		GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+)	E G
FRYP		Colony Term UL 10 (200K+) Colony Term UL 15 (200K+) Colony Term UL 20 (200K+) Colony Term UL 30 (200K+) GenGuard UL - no lapse UL to 100 (b3)	3 4 5 7 E G
FRYQ		GenGuard UL - no lapse UL to 105 (b3) Colony Term UL 10 (200K+ / P+/R+) Colony Term UL 15 (200K+ / P+/R+) Colony Term UL 20 (200K+ / P+/R+) Colony Term UL 30 (200K+ / P+/R+)	3 4 5 7

Product Code	Company Code	Product Name	Cat egor y
FTLI	FI RM	GenGuard UL - no Lapse to 100 (P+/R+) GenGuard UL - no Lapse to 105 (P+/R+) Guaranteed Level Term 10 Guaranteed Level Term 15 Guaranteed Level Term 20	E G 3 4 5 7
FTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	7 3 4 5 7
GDCA	GUAR	GLT 30 (P+ Elite / R+ Std+) Level Term Gold 10 (xtended conversion Level Term Gold 15 (xtended conversion Level Term Gold 20 (xtended conversion Level Term Gold 30 (xtended conversion) 3) 4) 5
GDCE		Level Term Gold 30 (xtended conversion Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.) Level Term Gold 30 (Elite/ext. conv.)) 7 3 4 5 7
GDCP		Level Term Gold 10 (Pf d Plus/ext. conv Level Term Gold 15 (Pf d Plus/ext. conv Level Term Gold 20 (Pf d Plus/ext. conv Level Term Gold 30 (Pf d Plus/ext. conv) 3) 4) 5
GDLA		Level Term Gold 10 Level Term Gold 15 Level Term Gold 20 Level Term Gold 30	, , , , , , , , , , , , , , , , , , ,
GDLE		Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite) Level Term Gold 30 (Elite)	3 4 5 7
GDLP		Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus) Level Term Gold 30 (Preferred Plus)	3 4 5 7
GGLA GGLE GGLP	G 54	Yearly Renewable Term (YRT) Gold YRT Gold (Elite) YRT Gold (Preferred Plus)	1 1 1
GLEA	GLEA	G eaner Term - 10-Year G eaner Term - 15-Year G eaner Term - 20-Year G eaner Term - 30-Year	3 4 5 7
GLEE		Gleaner Term - 10-Year (Elite Pfd) Gleaner Term - 15-Year (Elite Pfd) Gleaner Term - 20-Year (Elite Pfd) Gleaner Term - 30-Year (Elite Pfd)	3 4 5 7
GLES		Gleaner Term - 10-Year (Super Pfd) Gleaner Term - 15-Year (Super Pfd) Gleaner Term - 20-Year (Super Pfd)	3 4 5
GOVE	GOVE	Gleaner Term – 30-Year (Super Pfd) Mark X – 10 Year Level Term Mark X – 15 Year Level Term	7 3 4

Pr oduct C	Code Company Code	Product Name	Cat egor y
GOVP		Mark X - 20 Year Level Term Mark X - 10 Year (Preferred Plus) Mark X - 15 Year (Preferred Plus) Mark X - 20 Year (Preferred Plus)	5 3 4
GRAN	GRAN	Mark X - 20 Year (Preferred Plus) Select Choice 10 - 10 Year Level Term Select Choice 15 - 15 Year Level Term Select Choice 20 - 20 Year Level Term	5 3 4 5 7
GRAP		Select Choice 30 - 30 Year Level Term Select Choice 10 - (Executive Preferred Select Choice 15 - (Executive Preferred Select Choice 20 - (Executive Preferred) 3
GRUP	GECA .	Select Choice 30 - (Executive Preferred Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K)) 7 3 4 5 7
GRUQ		GenGuard UL - no lapse UL to 100 (b1) GenGuard UL - no lapse UL to 105 (b1) Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	E G 3 4 5 7 E
GRXP		GenGuard UL - no lapse to 105 (P+/R+) GenGuard UL - no lapse UL to 100 (b2)	G E
GRXQ		GenGuard UL - no lapse UL to 105 (b2) GenGuard UL - no lapse to 100 (P+/R+)	G E
GRYP		GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (200K+) Colony Term UL 15 (200K+) Colony Term UL 20 (200K+) Colony Term UL 30 (200K+) GenGuard UL - no lapse UL to 100 (b3) GenGuard UL - no lapse UL to 105 (b3)	G 3 4 5 7 E G
GRYQ		Colony Term UL 10 (200K+ / P+/R+) Colony Term UL 15 (200K+ / P+/R+) Colony Term UL 20 (200K+ / P+/R+) Colony Term UL 30 (200K+ / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	3 4 5 7 E G
GZUP	GENY	GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no lapse UL to 100 (b1)	3 4 5 7 E G
GZUQ		GenGuard UL - no lapse UL to 105 (b1) Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	G 3 4 5 7 E

Product Code	Company Code	Product Name	Cat egor y
GZXP		GenGuard UL – no Lapse to 105 (P+/R+) GenGuard UL – no Lapse UL to 100 (b2)	G E
GZXQ		GenGuard UL - no Lapse UL to 105 (b2) GenGuard UL - no Lapse to 100 (P+/R+)	G E G
GZYP		GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (200K+)	G 3
<u> </u>		Colony Term UL 15 (200K+)	4
		Colony Term UL 20 (200K+) Colony Term UL 30 (200K+)	5 7
		GenGuard UL - no Lapse UL to 100 (b3) GenGuard UL - no Lapse UL to 105 (b3)	E G
GZYQ		Colony Term UL 10 (200K+ / P+/R+)	3 4
		Colony Term UL 15 (200K+ / P+/R+) Colony Term UL 20 (200K+ / P+/R+)	5
		Colony Term UL 30 (200K+ / P+/R+)	7
		GenGuard UL - no Lapse to 100 (P+/R+) GenGuard UL - no Lapse to 105 (P+/R+)	E G
HARB	HART	Hartford Bicentennial Term 10 (Pf Best) 3
		Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best) 4
		Hartford Bicentennial Term 30 (Pf Best	7
HARP		Hartford Bicentennial Term 10 (Pfd+)	3
		Hartford Bicentennial Term 15 (Pfd+) Hartford Bicentennial Term 20 (Pfd+)	4 5
		Hartford Bicentennial Term 30 (Pfd+)	7
HART		Hartford Bicentennial Term 10 Hartford Bicentennial Term 15	3 4
		Hartford Bicentennial Term 20	5
LIALID		Hartford Bicentennial Term 30	7
HAUP HAUT		Hartford Bicentennial Freedom UL (P+) Hartford Bicentennial Freedom UL (2010)	8 8
HAYB	HARY	Hartford Bicentennial Term 10 (Pf Best) 3
		Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best	
		Hartford Bicentennial Term 30 (Pf Best	7
HAYP		Hartford Bicentennial Term 10 (Pfd+) Hartford Bicentennial Term 15 (Pfd+)	3 4
		Hartford Bicentennial Term 20 (Pfd+)	5
LIANCE		Hartford Bicentennial Term 30 (Pfd+)	7
HAYT		Hartford Bicentennial Term 10 Hartford Bicentennial Term 15	3 4
		Hartford Bicentennial Term 20	5
HOUS	HOUS	Hartford Bicentennial Term 30 10 Year Term	7 3
11000	11000	15 Year Term	4
		20 Year Term 30 Year Term	5 7
HYUP	HARY	Hartford Bicentennial Freedom II UL (P+	
HYUT	1111	Hartford Bicentennial Freedom UL (2010)	8
I LLI	I LLI	10-Year Term 15-Year Term	3 4

Pr oduct	Code	Company	Code	Pr oduct	Name			Cat egor y
ILLP				15- Year 20- Year 30- Year 10- Year 20- Year 30- Year 15- Year 20- Year	Ter m undat i o Ter m	(with ROP) (with ROP) (with ROP) (Super / U)	JItra Std) JItra Std) JItra Std) JItra Std) :ra Std / w/RO :ra Std / w/RO	J K M 3 4 5 7 DP) J
I NDU		I NDU		Critica	l Choic I Choic	e Term - 7 e Term - 2	20 Year	OP) M 4 5 7
I NXD				Critica Critica	l Choic I Choic	e Term - 3 e Term - 2 e Term - 3	20/5 Year	7 4 5 7
I OFE		I NDE		For est e For est e	rs Life rs Life	first - 10 first - 20 first - 30) Year) Year	3 5 7 3 5
I OFP				For est e For est e	rs Life rs Life	first - 10 first - 20 first - 30) Year (Plus)) Year (Plus)	
I ONE				For est e For est e Li f ef i r	rs Life rs Life st - 20	first - 20 first - 30 Year (nor	O Year (non-me O Year (non-me n-med / w/ROP)	ed) 5 ed) 7 K
JOCK		JACK			or 10- Y or 15- Y	'ear Term 'ear Term	n-med / w/ROP)	M 3 4 5
JCCP				Pr ot ect Pr ot ect	or 10- Y or 15- Y	ear Term ear Term	(P+) (P+) (P+)	3 4 5
JHCP		JOHU			Level	(Super/S	Std+ [°] with CER) Std+with CER)	4
JHCU				15 Year	Level	Pr èm um Te	erm (with CEÉ	R) 4
JHGP				20 Year	Level Level Level	Premi um Te	erm (Super/St erm (Super/St erm (Super St	d+) 3 d+) 4
JHGU				10 Year 15 Year 20 Year	Level Level Level	G 11 (Sup Premium Te Premium Te Premium Te	er m er m	d+) 5 8 3 4 5 8
JYCN		JOHY			Level	Premium Te	erm (with CEF	₹) 4
JYCP				20 Year 15 Year 20 Year	Level	(Super/S	erm (with CEF Std+with CER) Std+with CER)	

Product Code	e Company Code	Product Name	Cat egor y
JYYN		10 Year Level Premium Term 15 Year Level Premium Term	3 4
		20 Year Level Premium Term Protection UL-G 11	5 8
JYYP		10 Year Level Premium Term (Super/Std+) 3
		15 Year Level Premium Term (Super/Std+	
		20 Year Level Premium Term (Super Std+ Protection UL-G 11 (Super/Std+)) 5 8 3 4 5 3 4 5 3
JYZN		10 Year Level Premium Term (ages 71+)	3
		15 Year Level Premium Term (ages 66+)	4
JYZP		20 Year Level Premium Term (ages 61+) 10 Year Level Term (Super Pf d/ages 71+)	5
0121		15 Year Level Term (Super Pf d/ ages 66+)	4
		20 Year Level Term (Super Pfd/ages 61+)	5
LBTE	LNBE	TrueTerm - 10 Year TrueTerm - 15 Year	3 4
		TrueTerm - 20 Year	5 7
		TrueTerm - 30 Year	7
LBTP		Legacy Choice Lifetime (Band 1)	8 3
LDIP		TrueTerm - 10 Year (P+ Elite, R+ Select TrueTerm - 15 Year (P+ Elite, R+ Select	
		TrueTerm - 20 Year (P+ Elite, R+ Select) 5
		TrueTerm - 30 Year (P+ Elite, R+ Select	
LBUE		Legacy Choice Lifetime (Elite / Band 1 Legacy Choice Lifetime (Band 2))
LBUP		Legacy Choice Lifetime (Elite / Band 2) 8
LBVE		Legacy Choice Lifetime (Band 3)	8
LBVP LGWL		Legacy Choice Lifetime (Elite / Band 3 TrueTerm - 10 Year (WA)) 8 3
2012		TrueTerm - 15 Year (WA)	4
		TrueTerm - 20 Year (WA)	5
LGWM		TrueTerm - 30 Year (WA) TrueTerm - 10 Year (P+ Elite, R+ Sel/WA	7 .) 3
LOWI		TrueTerm - 15 Year (P+ Elite, R+ Sel/W	
		TrueTerm - 20 Year (P+ Elite, R+ Sel/W	
LI BB	LI BB	TrueTerm - 30 Year (P+ Elite, R+ Sel/WP Passport 20 Plus with ROP feature	n) 7 K
	LI DD	Passport 30 Plus with ROP feature	M
LI BP		Passport 20 Plus with ROP feature Elit	
LI DN	LNNA	Passport 30 Plus with ROP feature Elit LGUL (PR)	e M 8
LIDIN		LGUL - pay to 100 (PR)	P
LI DP		LGUL (P+ / PR)	8
LILE	LI BE	LGUL - pay to 100 (P+ / PR) RBC Level TERM - 10 Year Term	P 3
	LI DL	RBC Level TERM - 15 Year Term	4
		RBC Level TERM - 20 Year Term	5
LI LP		RBC Level TERM - 30 Year Term RBC Level TERM - 10 Year Term (Plus)	7 3
		RBC Level TERM - 15 Year Term (Plus)	4
		RBC Level TERM - 20 Year Term (Plus)	5

Pr oduct Code	Company Code	Product Name	Cat egor y
LI NN	LNNA	RBC Level TERM - 30 Year Term (Plus) Lincoln DurationGuarantee UL - 10 Year Lincoln DurationGuarantee UL - 15 Year Lincoln DurationGuarantee UL - 20 Year Lincoln DurationGuarantee UL - 25 Year Lincoln DurationGuarantee UL - 30 Year LGUL	7 3 4 5 6 7 8
LI NP		Lincoln DurationGuarantee UL - to 95 LGUL - pay to 100 Lincoln DurationGuarantee - 10 (P+) Lincoln DurationGuarantee - 15 (P+) Lincoln DurationGuarantee - 20 (P+) Lincoln DurationGuarantee - 25 (P+) Lincoln DurationGuarantee - 30 (P+) LGUL (P+) Lincoln DurationGuarantee - to 95 (P+)	D P 3 4 5 6 7 8 D
LI SB	LI BE	LGUL - pay to 100 (P+) RBC ExpressTERMII - 10 Year RBC ExpressTERMII - 15 Year RBC ExpressTERMII - 20 Year	P 3 4 5 7
LNI N	LNNA	RBC ExpressTERM II - 30 Year LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year	3 4 5
LNI P		LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	7 3 4 5 7
LNYN	LNLI	LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	7 3 4 5 7
LNYP		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	3 4 5 7
LSTE LSTP LSUE LSUP LSVE LSVP	LNBE	Legacy Secure Lifetime (Band 1) Legacy Secure Lifetime (Elite / Band 1 Legacy Secure Lifetime (Band 2) Legacy Secure Lifetime (Elite / Band 2 Legacy Secure Lifetime (Band 3) Legacy Secure Lifetime (Elite / Band 3	8) 8 8) 8
LYNN LYNP	LNLI	LGUL - pay to 100 LGUL (P+)	9 8 P 8
MELI	METL	LGUL - pay to 100 (P+) Guaranteed Level Term 10 (Rapid eUW) Guaranteed Level Term 15 (Rapid eUW)	9 3 4
MELP		Guarant eed Level Term 20 (Rapid eUW) GLT 10 (R+ St d+ / eUW)	5 3

Product Cod	le Company Code	Product Name	Cat egor y
MHLI		GLT 15 (R+ St d+ / Rapi d eUW) GLT 20 (R+ St d+ / Rapi d eUW) Guarant eed Level Term 10 Guarant eed Level Term 15	4 5 3 4
MHLP		Guaranteed Level Term 20 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+)	5 3 4
M DL	M DT	GLT 20 (P+ Elite / R+ Std+) Premier CS3 - 10 Year Term Premier CS3 - 15 Year Term Premier CS3 - 20 Year Term Essential Guaranteed UL (\$2501) Essential Guaranteed UL - 1 pay (\$2501) Essential Guaranteed UL - p100 (\$2501) Essential Guaranteed UL - p65 (\$2501)	() Ο () P () Q
M DP		Essential Guaranteed UL - 20p (\$2501 Essential Guaranteed UL - 10p (\$2501 Premier CS3 - 10 Year Term (P+) Premier CS3 - 15 Year Term (P+) Premier CS3 - 20 Year Term (P+) Essential Guaranteed UL P+ (\$2501 Essential Guaranteed UL - 1 pay P+(\$2501 Essential Guaranteed UL - p100 P+ (\$2501 Essential Guaranteed UL - p100 Essen	S 3 4 5 S O
M EL		Essential Guaranteed UL - p65 P+ (\$2501 Essential Guaranteed UL - 20p P+ (\$2501 Essential Guaranteed UL - 10p P+ (\$2501 Executive CS3 - 10 Year Term Executive CS3 - 20 Year Term	<) Q <) R
M EP		Essential Guaranteed UL (\$251 Essential Guaranteed UL - 1 pay (\$251 Essential Guaranteed UL - p100 (\$251 Essential Guaranteed UL - p65 (\$251 Essential Guaranteed UL - 20p (\$251 Essential Guaranteed UL - 10p (\$251 Executive CS3 - 10 Year (P+) Executive CS3 - 15 Year (P+)	O P Q R S 3
M NN	M NM	Executive CS3 - 20 Year (P+) Essential Guaranteed UL - P+ (\$25 Essential Guaranteed UL - 1 pay P+ (\$25 Essential Guaranteed UL - p100 P+ (\$25 Essential Guaranteed UL - p65 P+ (\$25 Essential Guaranteed UL - 20p P+ (\$25 Essential Guaranteed UL - 10p P+ (\$25 Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year	() O () P () Q () R
M NP		Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year Advantage Elite Term Life - 30 Year Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus)	4 5 7 2 3

Product Code	Company Code	Product Name	Cat egor y
MOTB	МОТО	Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus) Advantage Elite Term - 30 Year (Plus) Value Term Plus - 10-Year (Pfd Best) Value Term Plus - 15-Year (Pfd Best) Value Term Plus - 20-Year (Pfd Best)	4 5 7 3 4 5
MOTO		Value Term Plus - 30-Year (Pfd Best) Value Term Plus - 10-Year Plan Value Term Plus - 15-Year Plan Value Term Plus - 20-Year Plan Value Term Plus - 30-Year Plan	7 3 4 5 7
MOTP		Value Term Plus - 10- Year (Pf d Plus) Value Term Plus - 15- Year (Pf d Plus) Value Term Plus - 20- Year (Pf d Plus) Value Term Plus - 30- Year (Pf d Plus)	3 4 5 7
MTGN	MASM	Vant age Ter m 10 Vant age Ter m 20	3 5
MIGP		Vant age Term 10 (Plus) Vant age Term 20 (Plus)	3 5
MTLI	METL	Guarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20	3 4 5
MTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+) GLT 30 (P+ Elite / R+ Std+)	7 3 4 5 7
MTRP	MTRU	SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 30 (Preferred Plus)	7 3 4 5 7
MTRU		SelecTerm 10 (NV, NJ, OR) SelecTerm 15 (NV, NJ, OR) SelecTerm 20 (NV, NJ, OR) SelecTerm 30 (NV, NJ, OR)	3 4 5 7
MTSP		SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 30 (Preferred Plus)	3 4 5 7
MTSU		Sel ecTer m 10 Sel ecTer m 15 Sel ecTer m 20 Sel ecTer m 30	3 4 5 7
MTE	METL	Guaranteed Advantage UL (2001 CSO)	8
MUTP MYUE	METR	Guaranteed Advantage UL (2001 CSO) Elite Guaranteed Advantage UL (2001 CSO)	8
MYUP NATV	NATI	Guaranteed Advantage UL (2001 CSO/Elite ART - Annual Renewable Term	1
NATW		GL-10 - 10 Year Level Term GL-15 - 15 Year Level Term ART - Annual Renewable Term (Elite Pfd)	3 4 1

Product Code	Company Code	Product Name	Cat egor y
NFGA	NORA	GL-10 - 10 Year (Elite Preferred) GL-15 - 15 Year (Elite Preferred) ADDvantage 10 ADDvantage 15	3 4 3 4
NFGP		ADDvantage 20 ADDvantage 10 (Super Preferred) ADDvantage 15 (Super Preferred) ADDvantage 20 (Super Preferred)	5 3 4 5
NGTV NGTW	NATI	ADDvantage 20 (Super Preferred) GL-20 - 20 Year Level Term GL-20 - 20 Year (Elite Preferred)	5 5 5
NOTN	NORM	TT Term 10 - 1 Year Term for 10 Years TT Level Term 20 (issue ages 51+)	1 5
NOTP		TT Term 10 - 1 Year for 10 Yrs (Premier	
NOVM		TT Level Term 20 (Premier NT/ages 51+) TT Term 80 - 1 Year R & C Term TT Level Term 10 TT Level Term 20	5 1 3 5
NOMP		TT Term 80 - 1 Year R & C (Premier NT) TT Level Term 10 (Premier NT)	1 3 5
NOYN		TT Level Term 20 (Premier NT) TT Level Term 20 (NY)	5
NOYP	NODA	TT Level Term 20 (Premier NT / NY)	5
NPGA	NORA	Cust om Guarant ee Gen 5 (\$250k Cust om Guarant ee Gen 5 - 1 pay (\$250k Cust om Guarant ee Gen 5 - p100 (\$250k Cust om Guarant ee Gen 5 - p65 (\$250k Cust om Guarant ee Gen 5 - 20p (\$250k Cust om Guarant ee Gen 5 - 10p (\$25	O) P) Q) R
NPGP		Cust om Guarant ee Gen 5 P+ (\$250k Cust om Guarant ee Gen 5 - 1 pay P+(\$250k Cust om Guarant ee Gen 5 - p100 P+ (\$250k Cust om Guarant ee Gen 5 - p65 P+ (\$250k Cust om Guarant ee Gen 5 - 20p P+ (\$250k Cust om Guarant ee Gen 5 - 10p P+ (\$250k	8) O) P) Q) R
NTFA		TermGUL (\$25K) TermGUL - pay to 100 no lapse UL (\$25K)	, 8 P
NTFP		TermGUL (\$25K/ Super) TermGUL - pay to 100 (\$25K/ Super)	8 P
NTGA		TermGUL (\$250k TermGUL - pay to 100 no lapse UL (\$250k	
NTGP		TermGUL (\$250K/ Super) TermGUL - pay to 100 (\$250K/ Super)	[′] 8 Р
NTWL	NATW	YourLife(SM) - 10 Year Term II YourLife(SM) - 15 Year Term II YourLife(SM) - 20 Year Term II	3 4 5 7
NTWP		Your Life (SM) - 10 Year Term II (Pfd+) Your Life (SM) - 15 Year Term II (Pfd+) Your Life (SM) - 20 Year Term II (Pfd+)	3 4 5
NUGA	NORA	Your Life (SM) - 30 Year Term II (Pfd+) Custom Guarantee Gen 5 (\$25k	7 8

Product Cod	le Company Code	Product Name	Cat egor y
		Cust om Guar ant ee Gen 5 - 1 pay (\$25k Cust om Guar ant ee Gen 5 - p100 (\$25k Cust om Guar ant ee Gen 5 - p65 (\$25k Cust om Guar ant ee Gen 5 - 20p (\$25k Cust om Guar ant ee Gen 5 - 1	ý) P () Q () R
NUGP		Cust om Guar ant ee Gen 5 P+ (\$25k Cust om Guar ant ee Gen 5 - 1 pay P+ (\$25k Cust om Guar ant ee Gen 5 - p100 P+ (\$25k Cust om Guar ant ee Gen 5 - p65 P+ (\$25k Cust om Guar ant ee Gen 5 - 20p P+ (\$25k Cust om Guar ant ee Gen 5 - 10p P+ (\$25k	8 () O () P () Q () R
NVWL	NATW	Your Life (SM) - 10 Year Term Your Life (SM) - 20 Year Term Your Life (SM) - 30 Year Term Your Life No-Lapse Guarantee UL - to 121 Your Life No-Lapse Guarantee UL - to 100 Your Life No-Lapse Guarantee UL - to 110 Your Life No-Lapse Guarantee UL - to 110 Your Life No-Lapse Guarantee UL - 1 Pay Your Life No-Lapse Guarantee UL - 20 Pay Your Life No-Lapse Guarantee UL - 10 Pay	3 5 7 8 E G H O R
NVVP		Your Life (SM) - 10 Year Term (Pfd Plus) Your Life (SM) - 20 Year Term (Pfd Plus) Your Life (SM) - 30 Year Term (Pfd Plus) Your Life No-Lapse UL - to 121 (Pfd Plus) Your Life No-Lapse UL - to 100 (Pfd Plus) Your Life No-Lapse UL - to 105 (Pfd Plus) Your Life No-Lapse UL - to 110 (Pfd Plus) Your Life No-Lapse UL - 1 Pay (Pfd Plus) Your Life No-Lapse UL - 20 Pay (Pfd Plus) Your Life No-Lapse UL - 10 Pay (Pfd Plus)) E) G) H) O) R
NXTV	NATI	L-15 - 15 Year Level Term L-20 - 20 Year Level Term	4 5
NXTW NYLA	NEWY	L-15 - 15 Year (Elite Preferred) L-20 - 20 Year (Elite Preferred) Indeterminate Premium Term	4 5 1
	NEWZ	Five Year Term 20/10 Year Term Term to Age 90 - 10 Year Level Term	2 5 3 1
NYLP	NEVW	Indeterminate Premium Term (Select Pfd) Five Year Term (Select Preferred) 20/10 Year Term (Select Preferred)	1 2 5 3 1
NYLS NYMA NYMP	NEVY NEVY	Term to Age 90 - 10 Year (Select Pfd) Indeterminate Premium Term (Smoker) 20 Year Level Term (20LT) 20 Year Level Term (20LT) (Select Pfd)	
NYTV	NATI	GL-10 - 10 Year Level Term (NY) GL-15 - 15 Year Level Term (NY) GL-20 - 20 Year Level Term (NY)	5 3 4 5 3
NYTW		GL-10 - 10 Year (Elite Preferred/NY) GL-15 - 15 Year (Elite Preferred/NY)	3 4

Pr oduct	Code	Company Code	Product Name	Cat egor y
NYWL		NATW	GL-20 - 20 Year (Elite Preferred/NY) YourLife No-Lapse UL - to 121 (NY) YourLife No-Lapse Guarantee - to 105 (NY YourLife No-Lapse Guarantee - to 110 (NY	
NYWP			Your Life No-Lapse UL - to 121 (P+/NY) Your Life No-Lapse UL - to 105 (P+ / NY) Your Life No-Lapse UL - to 110 (P+ / NY)	, 8 G H
NYYA		NEVW	Five Year Term (NY) Term Life to 70 (20/10 Year Term - NY) Term Life to age 70 (NY - ages 51+)	2
NYYP			Five Year Term (Select Preferred / NY) 20/10 Year Term (Select Preferred/NY) Term Policy to 70 (51+ Select Pfd - NY)	5 F 2 5 F
NZTV		NATI	L-15 - 15 Year Level Term (NY) L-20 - 20 Year Level Term (NY)	4 5
NZTW			L-15 - 15 Year (Elite Preferred/NY) L-20 - 20 Year (Elite Preferred/NY)	4
OCNC OMM			ULTIMATE TERM 10 - 10 Year Term	4 5 3 3 3 3 4 5 4 5 4 5
OM/VJ OM/VN		OHI N	Term 10 Plus	ა \ ა
OMYJ			Term 10 Plus (P+ Super Pfd / R+ Select Term 10) 3 3
OMYN			Term 10 (P+ Super Pf d/ R+ Select)	3
ONW			Term 15 Plus	4
GWD			Term 20 Plus	5
ONWN			Term 15 Plus (P+ Super Pfd / R+ Select) 4
0			Term 20 Plus (P+ Super Pf d / R+ Select	, , 5
ONYJ			Ter m 15	4
			Ter m 20	5
ONYN			Term 15 (P+ Super Pfd / R+ Select)	4
			Term 20 (P+ Super Pf d / R+ Select)	5
OXFO		OXFO	Assurance Financial Expense Whole Life	8
PACL		PACL	Pacific-ART – Annual Renewable Term	1
			Pacific-10 - 10 Year Renewable	3
			Pacific-20 - 20 Year Renewable	5
PACN			Pacific-ART - ART (Preferred Plus) Pacific-10 - 10 Year (Preferred Plus)	1 3
			Pacific-20 - 20 Year (Preferred Plus)	5
PACS			Pacific-ART - ART (Super Preferred)	1
			Pacific-10 - 10 Year (Super Preferred)	
			Pacific-20 - 20 Year (Super Preferred)	5
PAGI		PACI	Ten Year Term	3
PAI C			One Year Term Plus	1
PANA		PANA	5-Year Level Term	2
PANP			Sentinel Series 10 (Preferred Plus)	3
			Sentinel Series 20 (Preferred Plus)	3 5 3 1 2 3 5 3 5 3
PANS			Sentinel Series 10 - 10-Year Term	3
			Sentinel Series 20 - 20-Year Term	5
PATN		DALI	10- Year Level Term	
PAUL		PAUL	Selector 1 - 1 Year Term	1
PAXP		PANA	Selector 10 - 10 Year Term Sentinel Series 20/10 (Preferred Plus)	3 5

Product Code	Company Code	Product Name	Cat egor y
PAXS PENB	PENN	Sentinel Series 20/10 - 20-Year Term Guaranteed 10 Year Term (Preferred Best Guaranteed 15 Year Term (Preferred Best Guaranteed 20 Year Term (Preferred Best	5) 3) 4) 5
PENC		Guarant eed 10 Year Term Guarant eed 15 Year Term Guarant eed 20 Year Term	, 3 4 5
PENP		Guarant eed 10 Year Term (Preferred Plus Guarant eed 15 Year Term (Preferred Plus Guarant eed 20 Year Term (Preferred Plus) 4
PGNC PGNP		Guarant eed Protection UL - gtd to 121 Guarant eed Protection UL - gtd to 121 P	, 8 + 8
PPEC	PRUC	UL Protector with NLG to 121 (250K-999K UL Protector w/NLG to 121 - 1 Pay (250K UL Protector w/NLG to 121 - 20 Pay (250) O
PPES		UL Protector w/NLG to 121 - 10 Pay (250 UL Protector with NLG (250K-999K/Plus UL Protector w/NLG to 121 - (250K/Plus)) S
		UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus)	R
PPFC		Term Essential 10 (<250K PruXpress ONLY Term Essential 15 (<250K PruXpress ONLY) 4
		Term Essential 20 (<250K PruXpress ONLY Term Essential 30 (<250K PruXpress ONLY	,) 7
		UL Protector with NLG to 121 (1000K+) UL Protector w/ NLG to 121 - 1 Pay (\$1m)	8 O
PPFS		UL Protector w/NLG to 121 - 20 Pay (\$1m UL Protector w/NLG to 121 - 10 Pay (\$1m Term Essential 10 (P+ Best / R+ NS+)	
FFIS		Term Essential 15 (P+ Best / R+ NS+) Term Essential 20 (P+ Best / R+ NS+)	4 5
		Term Essential 30 (P+ Best / R+ NS+) UL Protector with NLG (1000K / Plus)	7 8
		UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	Ö R
PPUC		UL Protector w/NLG to 121 - (\$1m/Plus) Term Elite 10 (<250K PruXpress CNLY/WA	S
		Term Elite 15 (<250K PruXpress CNLY/ WA Term Elite 20 (<250K PruXpress CNLY/ WA) 4
		Term Elite 30 (<250K PruXpress ONLY/WAUL Protector with NLG (1000K+) til 02/	, 1 8
		PruLife Return of Premium Term 15 PruLife Return of Premium Term 20	J K
		PruLife Return of Premium Term 30 UL Protector - 1 Pay (\$1m) til 02/1	M O
PPUS		UL Protector - 20 Pay (\$1m) til 02/1 UL Protector - 10 Pay (\$1m) til 02/1 Term Elite 10 (P+ Best / R+ NS+ / WA)	R S 3
1700		Term Elite 10 (P+ Best / R+ NS+ / WA) Term Elite 20 (P+ Best / R+ NS+ / WA) Term Elite 30 (P+ Best / R+ NS+ / WA)	5 5 7
			•

Pr oduct Code	Company Code	Product Name	Cat egor y
		UL Protector (1000K / Plus) til 02/ PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector - (\$1m/Plus) til 02/1 UL Protector - (\$1m/Plus) til 02/1	1 8 J K M O R
PPWC		UL Protector - (\$1m/Plus) til 02/1 Term Essential 10 (<250K PruXpress / WA Term Essential 15 (<250K PruXpress / WA Term Essential 20 (<250K PruXpress / WA	S) 3) 4) 5
PPWS		Term Essential 30 (<250K PruXpress / WATerm Essential 10 (P+ Best / R+ NS+ / WATerm Essential 15 (P+ Best / R+ NS+ / WATerm Essential 20 (P+ Best / R+ NS+ / WATER)
PPYC	PRW	Term Essential 30 (P+ Best / R+ NS+ / WA Term Elite 10 (NY/ <250K PruXpress ONLY Term Elite 15 (NY/ <250K PruXpress ONLY Term Elite 20 (NY/ <250K PruXpress ONLY Term Elite 30 (NY/ <250K PruXpress ONLY) 3) 4) 5
		UL Protector with NLG to 121 (250K-999K UL Protector w/ NLG to 121 - 1 Pay (250K UL Protector w/ NLG to 121 - 20 Pay (250K UL Protector w/ NLG to 121 - 10 Pay (250K UL Protector w/ NLG UL Protec) 8) O
PPYS		Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) Term Elite 30 (NY/ P+ Best / R+ NS+) UL Protector with NLG (250K-999K/ Plus	3 4 5 7
PRAJ	PROA	UL Protector w/ NLG to 121 - (250K/ Plus) UL Protector w/ NLG to 121 - (250K/ Plus) UL Protector w/ NLG to 121 - (250K/ Plus) Empire Term - 10 Year Empire Term - 15 Year	O R S 3 4 5
PRAK		Empire Term - 20 Year Empire Term - 25 Year Empire Term - 10 Year (Super Preferred Empire Term - 15 Year (Super Preferred	6) 3) 4
PRCI	PRI N	Empire Term - 20 Year (Super Preferred Empire Term - 25 Year (Super Preferred 10-Year Term 15-Year Term 20-Year Term	
PRCP		30-Year Term Universal Life Protector III 10-Year Term (Super Pfd / Super Std) 15-Year Term (Super Pfd / Super Std) 20-Year Term (Super Pfd / Super Std)	7 8 3 4 5 7
PRDI	PRI P	30-Year Term (Super Pfd / Super Std) Universal Life Protector III (Super Pfd 10-Year Term 15-Year Term	

Pr oduct Code	Company Code	Product Name	Cat egor y
PRDP		20-Year Term 30-Year Term Universal Life Protector III 10-Year Term (Super) 15-Year Term (Super) 20-Year Term (Super) 30-Year Term (Super)	5 7 8 3 4 5 7
PREI PREP PRES PRI M	PRES PRI M	Universal Life Protector III (Super Pfd 30-Year Term (WA) 30-Year Term (Super/WA) Simplified Issue Whole Life Insurance Custom Advantage - 10 Year Custom Advantage - 15 Year Custom Advantage - 20 Year Custom Advantage - 25 Year Custom Advantage - 30 Year	7 7 P 3 4 5 6 7
PRI N PRI P		Cust om Advant age - 35 Year Cust om Advant age - 35 Year Cust om Advant age - 10 Year (Pf d Pl us) Cust om Advant age - 15 Year Cust om Advant age - 20 Year (Pf d Pl us) Cust om Advant age - 25 Year (Pf d Pl us) Cust om Advant age - 30 Year (Pf d Pl us) Cust om Advant age - 35 Year (Pf d Pl us) Cust om Advant age - 35 Year (Pf d Pl us)	9 9 3 4 5 6 7 9
PRI Q PRJC	PRUC	Cust om Advantage - 35 Year (age 35+/P+Term Elite 10 (<250K PruXpress ONLY/ILTerm Elite 15 (<250K PruXpress ONLY/ILTerm Elite 20 (<250K PruXpress ONLY/ILTerm Elite 30 (<250K PruXpress ONLY/ILTerm Elite 40 (<250K PruXpress) 9) 3) 4) 5
PRJS		Term Elite 10 (P+ Best / R+ NS+ / IL) Term Elite 15 (P+ Best / R+ NS+ / IL) Term Elite 20 (P+ Best / R+ NS+ / IL) Term Elite 30 (P+ Best / R+ NS+ / IL)) 7 3 4 5 7
PRM	PRI P	30-Year Term (MD)	7
PRMP PRTA	PRTC	30-Year Term (Super / MD) Level Term II - 10 Year Level Term II - 15 Year Level Term II - 20 Year	7 3 4
PRTB		Level Term II - 20 Year LTII - 10 Year (Pf Select, R+ Std+) LTII - 15 Year (Pf Select, R+ Std+) LTII - 20 Year (Pf Select, R+ Std+)	5 3 4 5
PRTC		LTII - 10 Year (P+) LTII - 15 Year (P+) LTII - 20 Year (P+)	5 3 4 5
PRUC	PRUC	Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY) Term Elite 20 (<250K PruXpress ONLY) Term Elite 30 (<250K PruXpress ONLY) UL Protector to 121 (250K-999K) til 02/ UL Protector - 1 Pay (250K) til 02/1 UL Protector - 20 Pay (250) til 02/1	5 3 4 5 7 1 8 O R

Product Code	Company Code	Product Name	Cat egor y
PRUS		UL Protector - 10 Pay (250) til 02/1 Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+) Term Elite 30 (P+ Best / R+ NS+) UL Protector (250K-999K/Plus) til 02/1 UL Protector - (250K/Plus) til 02/1 UL Protector - (250K/Plus) til 02/1	0
PRXA	PRTC	UL Protector - (250K/Plus) til 02/1 Level Term II - 10/5 Year Level Term II - 15/5 Year Level Term II - 20/5 Year	3 4 5
PRXB		LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (Pf Select, R+ Std+) LTII - 20/5 Year (Pf Select, R+ Std+)	3 4 5
PRXC		LTII - 10/5 Year (P+) LTII - 15/5 Year (P+) LTII - 20/5 Year (P+)	3 4 5
PTPL	PROT	Secure-T - 10 Year No Lapse UL Secure-T - 15 Year No Lapse UL Secure-T - 20 Year No Lapse UL Secure-T - 25 Year No Lapse UL	R S 3 4 5 3 4 5 3 4 5 6 7
PTPP		Secure-T - 30 Year No Lapse UL Secure-T - 10 Year No Lapse (Super Pf of Secure-T - 15 Year No Lapse (Super Pf of Secure-T - 20 Year No Lapse (Super Pf of Secure-T - 25 Year No Lapse (Super Pf of Secure	l) 3 l) 4 l) 5 l) 6
PTVL		Secure-T - 30 Year No Lapse (Super Pfor Protective ValueChoice 10 Protective ValueChoice 15 Protective ValueChoice 20 Protective ValueChoice 25	3 4 5 6
PTVP		Protective ValueChoice 30 Protective ValueChoice 10 (Select) Protective ValueChoice 15 (Select) Protective ValueChoice 20 (Select) Protective ValueChoice 25 (Select)	7 3 4 5 6
PVLL		Protective ValueChoice 30 (Select) Protective Centennial GII UL Centennial GII UL - to age 80 Centennial GII UL - to age 85 Centennial GII UL - to age 90 Centennial GII UL - to age 95 Centennial GII UL - to age 100 Centennial GII UL - to age 105 Centennial GII UL - to age 110 Protective Centennial GII - Single Pay Protective Centennial GII UL - pay to 6 Protective Centennial GII UL - 20 Pay Protective Centennial GII UL - 10 Pay Centennial GII UL - to age 65	

Product Code	Company Code	Product Name	Cat egor y
PVLP		Cent enni al GII UL - to age 70 Cent enni al GII UL - to age 75 Protective Cent enni al GII UL (Sel ect) Cent enni al GII UL - to age 80 (P+) Cent enni al GII UL - to age 85 (P+) Cent enni al GII UL - to age 90 (P+) Cent enni al GII UL - to age 90 (P+) Cent enni al GII UL - to age 95 (P+) Cent enni al GII UL - to age 100 (P+) Cent enni al GII UL - to age 105 (P+) Cent enni al GII UL - to age 110 (P+) Protective Cent enni al GII (Sel ect 1pay Protective Cent enni al GII (Sel ect 20p Protective Cent enni al GII (Sel ect 10p Cent enni al GII UL - to age 65 (P+) Cent enni al GII UL - to age 65 (P+) Cent enni al GII UL - to age 70 (P+)	Q) R
PVTA	PRTC	Centennial GII UL – to age 75 (P+) Level Term I – 10 Year Level Term I – 15 Year	V 3 4
PVTB		Level Term I - 20 Year LTI - 10 Year (Pf Select, R+ Std+) LTI - 15 Year (Pf Select, R+ Std+) LTI - 20 Year (Pf Select, R+ Std+)	5 3 4
PVTC		LTI - 20 Year (P+) LTI - 15 Year (P+) LTI - 20 Year (P+) LTI - 20 Year (P+)	5 3 4
PVXA		Level Term I - 10/5 Year Level Term I - 15/5 Year Level Term I - 20/5 Year	5 3 4 5 3
PVXB		LTI - 10/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (Pf Select, R+ Std+) LTI - 20/5 Year (Pf Select, R+ Std+)	4
PVXC		LTI - 10/5 Year (P+) LTI - 15/5 Year (P+) LTI - 20/5 Year (P+)	5 3 4 5
PXJC	PRUC	Term Essential 10 (<250K PruXpress / IL Term Essential 15 (<250K PruXpress / IL Term Essential 20 (<250K PruXpress / IL) 3) 4) 5
PXJS		Term Essential 30 (<250K PruXpress / IL Term Essential 10 (P+ Best / R+ NS+ /IL Term Essential 15 (P+ Best / R+ NS+ /IL Term Essential 20 (P+ Best / R+ NS+ /IL) 3) 4) 5
PYYC	PRW	Term Essential 30 (P+ Best / R+ NS+ / IL Term Essential 10 (NY/ <250K PruXpress) Term Essential 15 (NY/ <250K PruXpress) Term Essential 20 (NY/ <250K PruXpr ONLY Term Essential 30 (NY/ <250K PruXpress) UL Protector with NLG to 121 (1000K+) PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30	3 4

Product Code	Company Code	Product Name	Cat egor y
PYYS		UL Protector w/NLG to 121 - 1 Pay (\$1m) UL Protector w/NLG to 121 - 20 Pay (\$1m UL Protector w/NLG to 121 - 10 Pay (\$1m Term Essential 10 (NY/P+ Best / R+ NS+) S) 3
		Term Essential 15 (NY / P+ Best / R+ NS+ Term Essential 20 (NY / P+ Best / R+ NS+ Term Essential 30 (NY / P+ Best / R+ NS+	5) 7
		UL Protector with NLG (1000K / Plus) PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+)	8 J K M
		UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	O R S
RDSP	RELL	TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 25 - (P+ Super / R+ Select)	3 4 5 6
RDSS		TermSmart 30 - (P+ Super / R+ Select) TermSmart 10 - 10 Year Term TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term	7 3 4 5
RFNS	RELR	TermSmart 25 - 25 Year Term TermSmart 30 - 30 Year Term ING Guaranteed Death Benefit UL II	5 6 7 8
RENT ROTP	RELL	ING Guaranteed Death Benefit UL II Plu ING ROP Endowment Term - 20 Year (P+/R+ ING ROP Endowment Term - 25 Year (P+/R+	s 8) K) L
ROTS		ING ROP Endowment Term - 30 Year (P+/R+ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year ING ROP Endowment Term - 30 Year) M K L M
ROYA	ROYA	Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term Royal Advantage 10 - 10 Year with ROP Royal Advantage 20 - 20 Year with ROP	n 3 n 5 n 7 l
ROYP		Royal Advantage 30 - 30 Year with ROP Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super) Royal Advantage 20 with ROP (Super)	M 3 5 7 I K
RWTP	RELL	Royal Advantage 30 with ROP (Super) TermSmart 10 - (P+ Super / R+ Select/OR TermSmart 15 - (P+ Super / R+ Select/OR TermSmart 20 - (P+ Super / R+ Select/OR TermSmart 25 - (P+ Super / R+ Select/OR	M 3 2) 4 3) 5 3) 6
RWTS		TermSmart 30 - (P+ Super / R+ Select/OR TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR)	ý 7 3 4

Pr oduct Code	Company Code	Product Name	Cat egor y
RYNS	RELR	TermSmart 20 - 20 Year Term (OR) TermSmart 25 - 25 Year Term (OR) TermSmart 30 - 30 Year Term (OR) TermSmart 10 - 10 Year Term (NY)	5 6 7 3
		TermSmart 15 - 15 Year Term (NY) TermSmart 20 - 20 Year Term (NY) TermSmart 25 - 25 Year Term (NY)	4 5 6
		TermSmart 30 - 30 Year Term (NY) ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year	7 K L
RYNT		ING ROP Endowment Term - 30 Year TermSmart 10 - (P+ Super / R+ Select/NY TermSmart 15 - (P+ Super / R+ Select/NY TermSmart 20 - (P+ Super / R+ Select/NY TermSmart 25 - (P+ Super / R+ Select/NY TermSmart 30 - (P+ Super / R+ Select/NY) 4) 5) 6
		ING ROP Endowment Term - 20 Year (P+/R+ING ROP Endowment Term - 25 Year (P+/R+ING ROP Endowment Term - 30 Year (P+/R+	,) K) L
SAFE SAFS	SYME	Expert - ART (Non-Smoker) Expert - ART (Smoker)	, 101 1 1
SAG	SAGI	Platinum Series 20 Platinum Series 30	5 7
SAGP		Platinum Series 20 (Super Pfd) Platinum Series 30 (Super Pfd)	5 7
SAI Z SAOE	SAVE	Gold Series 10 ZZ Term (ages 66+) T-10/10 - 10 Year Term Guarant eed (OR) T-15/15 - 15 Year Term Guarant eed (OR) T-20/20 - 20 Year Term Guarant eed (OR) T-25/25 - 25 Year Term Guarant eed (OR)	3 3 4 5 6
SAOP		T-30/30 - 30 Year Term Guarant eed (OR) T-10/10 - 10 Year (P+ / R+ / OR) T-15/15 - 15 Year (P+ / R+ / OR) T-20/20 - 20 Year (P+ / R+ / OR) T-25/25 - 25 Year (P+ / R+ / OR)	7 3 4 5 6
SAVE		T-30/30 - 30 Year (P+ / R+ / OR) T-10/10 - 10 Year Term Guarant eed 10 T-15/15 - 15 Year Term Guarant eed 15 T-20/20 - 20 Year Term Guarant eed 20 T-25/25 - 25 Year Term Guarant eed 25	7 3 4 5 6
SAVP		T-30/30 - 30 Year Term Guarant eed 30 T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+)	7 3 4 5 6
SAZI	SAGI	T-30/30 - 30 Year (P+ / R+) Gold Series 10 ZZ Term Gold Series 20 ZZ Term Gold Series 30 ZZ Term	7 3 5 7
SAZP		Platinum Series - No Lapse Universal Lif Platinum Series - No Lapse UL (Super)	e 8 8

Product Code	Company Code	Product Name	Cat egor y
SECP	SECU	Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus) Advantage Elite Term - 30 Year (Plus)	2 3 4 5 7
SECU		Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year	2 3 4 5
SETE	SEDE	Advantage Elite Term Life – 30 Year ING Guaranteed Death Benefit UL II	7 8
SETP		ING Guaranteed Death Benefit ULII Plu	s 8
SMMP	SEMU	Premier LT Suite 10-Year (P+ / 4/2007) Premier LT Suite 15-Year (P+)	8 8 3 4 5 3 4 5 3 4 5 7
		Premier LT Suite 20-Year (P+/ 4/2007)	5
SMMT		Premier LT Suite 10-Year (4/2007)	3
		Premier LT Suite 15-Year Premier LT Suite 20-Year (4/2007)	4 5
SMPP		LT Protector 10- Year (Preferred Plus)	3
		LT Protector 15-Year (Preferred Plus)	4
		LT Protector 20-Year (Preferred Plus)	5
SMPT		LT Protector 30-Year (Preferred Plus) LT Protector 10-Year	3
OW 1		LT Protector 15- Year	3 4 5 7
		LT Protect or 20- Year	5
SMYP		LT Protector 30-Year LT Protector 10-Year (Pfd Plus / NY)	7
OIVII F		LT Protector 15- Year (Pfd Plus / NY)	3 4 5 7
		LT Protector 20- Year (Pfd Plus / NY)	5
O1 4 7		LT Protector 30-Year (Pfd Plus / NY)	7
SMYT		LT Protector 10-Year (NY) LT Protector 15-Year (NY)	3 4
		LT Protector 20- Year (NY)	5
		LT Protector 30-Year (NY)	7
STŒ	STON	Stonebridge Term – 10 (Pfd Elite) Stonebridge Term – 15 (Pfd Elite)	3 4
		Stonebridge Term - 20 (Pfd Elite)	5
		Stonebridge Life - 30 (Pfd Elite)	7
		Stonebridge Term - 20 (Elite / w/ROP)	K
STON		Stonebridge Life - 30 (Elite / w/ROP) Stonebridge Term - 10 Year	M 3
01011		St onebri dge Term - 15 Year	4
		St onebridge Term - 20 Year	5
		Stonebridge Term - 30 Year Stonebridge Term - 20 Year with ROP	7 K
		Stonebridge Term - 30 Year with ROP	M
STOP		Stonebridge Term - 10 (Pfd Plus)	3
		Stonebridge Term - 15 (Pf d Plus)	4
		Stonebridge Term - 20 (Pfd Plus) Stonebridge Term - 30 (Pfd Plus)	5 7
		Stonebridge Term - 20 (Pf Plus / w/ROP	

Pr oduct	Code Compar	ny Code F	Pr oduct	Name				(Cat egor y
STWN			Simplifi Simplifi Simplifi	ied Iss ied Iss ied Iss	sue Ter sue Ter sue Ter	80 (Pf Plum - 15 Yeam - 20 Yeam - 25 Yeam - 30	r r r	ROP)	M 4 5 6 7
SUNS SUSN	SUNS	S	Select Term 10 Term 20	Term to - 10 `	o 95 Pl Year Te	er m			7 1 3 5
SUSP		F	Preferr	ed Elit	e Tern	n 10			3
SYMB	SYME	1 1 2	5 Year 20 Year	Level Level Level	Ter m Ter m Ter m	(Preferred (Preferred (Preferred	Best / Best /	05) 05)	5 3 4 5 7
SYME		1 1 2	30 Year 10 Year 15 Year 20 Year	Level Level Level	Ter m Ter m Ter m	(Preferred (2005) (2005) (2005)	Best/	05)	3 4 5
SYMP		1 1 2	30 Year 10 Year 15 Year 20 Year	Level Level Level	Term Term Term Term	(2005) (Preferred (Preferred (Preferred	Pl us/ Pl us/	05) 05)	7 3 4 5
SYOB		1 1 2	30 Year 10 Year 15 Year 20 Year	Level Level Level	Term Term Term Term	(Preferred (Pfd Best (Pfd Best (Pfd Best	/ VA) / VA) / VA)	05)	7 3 4 5
SYŒ		1 1 2	30 Year 10 Year 15 Year 20 Year	Level Level Level	Term Term Term Term	(Pfd Best (WA) (WA) (WA)	/ WA)		7 3 4 5 7
SYOP		1 1 2	30 Year 10 Year 15 Year 20 Year 30 Year	Level Level Level	Term Term Term Term Term	(WA) (Pf d Pl us (Pf d Pl us (Pf d Pl us (Pf d Pl us	/ VA) / VA)		7 3 4 5 7
SZMB		1 1 2	0 Year 5 Year	Level Level Level	Ter m Ter m Ter m	(Preferred (Preferred (Preferred (Preferred	Best) Best) Best)		7 3 4 5 7
SZME		1 1 2	10 Year 15 Year 20 Year 30 Year	Level Level Level	Term Term Term Term	(Dest)		7 3 4 5 7
SZMP		1 1 2	0 Year 5 Year 20 Year	Level Level Level	Ter m Ter m Ter m	(Preferred (Preferred (Preferred (Preferred	Plus) Plus)		7 3 4 5 7
TFNA TI AA	TRAO TI AA	F <i>P</i> 1 1	inal E	xpense Renewal Level Level	Insura ole Ter	`	,		P 1 3 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
TI AP		30-Year Level Term Annual Renewable Term (Preferred Plus) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus)	7 1 3 4 5
TI NA		30- Year Level Term (Preferred Plus) Annual Renewable Term Life (NY) 10- Year Level Term (NY) 15- Year Level Term (NY) 20- Year Level Term (NY)	7 1 3 4 5
TI NP		30-Year Level Term (NY) Annual Renewable Term (Pref Plus / NY) 10-Year Level Term (Pref Plus / NY) 15-Year Level Term (Pref Plus / NY) 20-Year Level Term (Pref Plus / NY)	7 1 3 4 5
TLEE	TRAL	30-Year Level Term (Pref Plus / NY) Ultima Champion - 10 Year Ultima Champion - 15 Year Ultima Champion - 20 Year Ultima Champion - 30 Year Ultima Champion - 20 Year Ultima Champion - 20 Year with ROP	7 3 4 5 7 K
TLEP		Ultima Champion - 30 Year with ROP Ultima Champion - 10 (Elite P+/Pfd R+) Ultima Champion - 15 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+) Ultima Champion - 30 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+)	M 3 4 5 7 K
TLJE		Ultima Champion - 30 (Elite P+/Pfd R+) Jet Simplified Issue - 15 Year Level Jet Simplified Issue - 20 Year Level Jet Simplified Issue - 25 Year Level Jet Simplified Issue - 30 Year Level	M 4 5 6 7
TLUE		Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level	4 5 6
TOCA	TRAO	Home Protector Elite - 30 Year Level Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30 TransACE 2010 - No Lapse UL to 121	7 1 3 4 5 6 7 8
TOOP		Trendsetter Super 20 with ROP Trendsetter Super 30 with ROP Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus)	K M 1 3 4 5 6 7

Pr oduct	Code	Company Code	Product Name	Cat egor y
TOCS			TransACE 2010 - No Lapse UL to 121 (P+) Trendsetter Super 20 (Pfd Plus / w/ROP) Trendsetter Super 30 (Pfd Plus / w/ROP) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus)	8 K M 3 4 5 6
TONA TONP TRCA TRCP TRTU TRUT		TRUS	Trendsetter Super 30 (Standard Plus) Trendsetter Super 20 (Std Plus / w/ROP) Trendsetter Super 30 (Std Plus / w/ROP) TransACE 2010 - No Lapse UL to 121 MA&T TransACE 2010 - No Lapse UL to 121 (P+) Trendsetter Super YRT (MD) Trendsetter Super YRT (Plus / MD) TermNet 10-Year Term TermNet 5-Year Term	7 K) M
TWNA TYNA TYSA		TRAO TRAF	TermNet 15-Year Term Final Expense Insurance (WA) Final Expense Insurance Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20	4 P P 1 3 4 5
TYSP			Trendsetter Super 25 Trendsetter Super 30 Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus)	6 7 1 3 4 5
TYSS			Trendsetter Super 30 (Preferred Plus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus)	7 3 4 5 6
UNBG UNBH UNCG UNCH UNDG UNDH UNEG UNEH UNFG UNFH UNGG UNGH UNHG		UTST	Trendsetter Super 30 (Standard Plus) Select-a-Term - 16 Year Select-a-Term - 16 Year (Plus) Select-a-Term - 17 Year Select-a-Term - 17 Year (Plus) Select-a-Term - 18 Year Select-a-Term - 18 Year (Plus) Select-a-Term - 19 Year Select-a-Term - 19 Year Select-a-Term - 21 Year Select-a-Term - 21 Year Select-a-Term - 22 Year Select-a-Term - 22 Year Select-a-Term - 23 Year Select-a-Term - 23 Year Select-a-Term - 23 Year Select-a-Term - 23 Year	7 F F F F F F F F F F F F F F F F F F F
UNHO		UTHO	Express Issue Deluxe Whole Life	8

Pr oduct	Code	Company Code	Product Name	Cat egor y
UNI G UNI H UNJ G UNJ H UNKG UNKH UNKH		UTST	Sel ect - a- Ter m - 24 Year Sel ect - a- Ter m - 24 Year (Pl us) Sel ect - a- Ter m - 26 Year Sel ect - a- Ter m - 26 Year (Pl us) Sel ect - a- Ter m - 27 Year Sel ect - a- Ter m - 27 Year (Pl us) Sel ect - a- Ter m - 28 Year	F F F F
UNLH UNLS UNMG UNMH UNMS UNNS		UNLA UTST	Sel ect - a- Term - 28 Year (Plus) Annual Renewable Term Sel ect - a- Term 10 (Special) Sel ect - a- Term - 29 Year Sel ect - a- Term - 29 Year (Plus) Sel ect - a- Term 15 (Special) Sel ect - a- Term 20 (Special)	F 1 F F F F
UNOS UNPO UNPS USED		UTHO UTST	Sel ect - a- Term 25 (Special) Express Issue Premier Whole Life Sel ect - a- Term 30 (Special) Sel ect - a- Term - 10 Year Sel ect - a- Term - 15 Year Sel ect - a- Term - 20 Year Sel ect - a- Term - 25 Year Sel ect - a- Term - 30 Year ContinUL Extend Plus - no lapse UL Sel ect - a- Term - Level to 65	F 8 F 3 4 5 6 7 8 T
USEE			Sel ect - a- Term - Level to 70 Sel ect - a- Term - Level to 75 Sel ect - a- Term - 10 Year (Plus) Sel ect - a- Term - 15 Year (Plus) Sel ect - a- Term - 20 Year (Plus) Sel ect - a- Term - 25 Year (Plus) Sel ect - a- Term - 30 Year (Plus) Cont in UL Ext end Plus - no lapse UL (+) Sel ect - a- Term - Level to 65 (Plus) Sel ect - a- Term - Level to 70 (Plus)	U 3 4 5 6 7 8 T U
USYD USYE UTCP		UTOM	Select-a-Term - Level to 75 (Plus) ContinUL - no lapse UL ContinUL - no lapse UL (Plus) Term Life Complete - 15 Year Term Life Complete - 20 Year	V 8 8 4 5
UTED UTEE		UTST	Term Life Complete - 30 Year ContinUL Extend Plus - no lapse (\$500K ContinUL Extend Plus - no lapse (+/500K	
UTEP		UTOM	Term Life Express - 15 Year Term Life Express - 20 Year	4 5
UTES UTFG UTFH		UTSU	Term Life Express - 30 Year LTG Ultra-C NY - 10 Year (Special) ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus)	7 F N N
UTFS UTGC		UNCE	LTG Ultra-C NY -15 Year (Special) Keystone Term 1 Kevstone Term 10	F 1 3

Pr oduct Code	Company Code	Product Name	Cat egor y
UTGG	UTSU	Keyst one Term 15 Keyst one Term 20 Keyst one Term 30 POR Solver of Term 22 Year	4 5 7 N
UTGH	0130	ROP Select-a-Term - 22 Year ROP Select-a-Term - 22 Year (Plus)	N N
UTGP	UNCE	Keystone Term 1 (P+ / R+ Select)	1
		Keyst one Term 10 (P+ / R+ Select)	3
		Keystone Term 15 (P+ / R+ Select) Keystone Term 20 (P+ / R+ Select)	4 5 7
		Keystone Term 30 (P+ / R+ Select)	7
UTGS	UTSU	LTG Ultra-C NY - 20 Year (Special)	F
UTHE	UTHE	ART100 - Annual Renewable Term Protector Whole Life - Simplified Issue	1 8
UTHG	UTSU	ROP Select - a-Term - 23 Year	Ň
UTHH		ROP Select - a-Term - 23 Year (Plus)	N
UTHO	UTHO	Express Issue Term 20 Express Issue Term 30	5 7
		Premier Term 20 (with ROP)	K
		Premier Term 30 (with ROP)	M
		Express Issue Term 65	T
UTHS	UTSU	Premier 65 with ROP LTG Ultra-C NY –30 Year (Special)	W F
UTI C	UNCE	Keyst one Term 15 (CA, IN, OR, PA)	4 5
		Keyst one Term 20 (CA, IN, OR, PA)	5
UTI G	UTSU	Keyst one Term 30 (CA, IN, OR, PA) ROP Select - a - Term - 24 Year	7 N
UTI H	0100	ROP Select - a - Term - 24 Year (Plus)	N
UTI P	UNCE	Keyst one Term 15 $(P+/R+)$ (CA, IN, PA&OR)	4
		Keystone Term 20 (P+/R+) (CA, IN, OR, PA) Keystone Term 30 (P+/R+) (CA, IN, PA, OR)	5 7
UTI S	UTSU	ROPTerm NY - 15 Year (Special / 2006)	, F
UTJG		ROP Sel ect - a- Ter m - 26 Year	N
UTJH UTJS		ROP Select - a - Term - 26 Year (Plus)	N F
UTKG		ROPTerm NY - 20 Year (Special / 2006) ROP Select - a - Term - 27 Year	N N
UTKH		ROP Select-a-Term - 27 Year (Plus)	N
UTLG UTLH		ROP Select - a - Term - 28 Year ROP Select - a - Term - 28 Year (Plus)	N N
UTMG		ROP Select-a-Term - 28 Year (Plus) ROP Select-a-Term - 29 Year	N N
UTMH		ROP Select-a-Term - 29 Year (Plus)	N
UTNG		ROP Select - a - Term - 31 Year	N
UTNH UTOG		ROP Select-a-Term - 31 Year (Plus) ROP Select-a-Term - 32 Year	N N
UTOH		ROP Select - a-Term - 32 Year (Plus)	N
UTPG		ROP Select - a Term - 33 Year	N
UTPH UTPP	UTOM	ROP Select-a-Term - 33 Year (Plus) Term Life Answers 10	N 3
	OT GIVI	Term Life Answers 15	4
		Term Life Answers 20	5
		Term Life Answers 30 GUL Complete – Guaranteed to 120	7 8
		COL COMPLETE - Cual ant eeu to 120	O

Product Code	Company Code	Product Name	Cat egor y
UTPQ		GUL Complete - Guaranteed to 90 GUL Complete - Guaranteed to 95 GUL Complete - Guaranteed to 100 GUL Complete - Single Pay GUL Complete - Pay to 100 GUL Complete - pay to 65 GUL Complete - 20 Pay GUL Complete - 10 Pay Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus) Term Life Answers 30 (Plus) GUL Complete - Guaranteed to 120 (Plus) GUL Complete - Guaranteed to 90 (Plus) GUL Complete - Guaranteed to 95 (Plus) GUL Complete - Guaranteed to 100 (Plus)	C D
UTQG UTQH	UTSU	GUL Complete - Pay to 100 (Plus GUL Complete - pay to 65 (Plus) GUL Complete - 20 Pay (Plus) GUL Complete - 10 Pay (Plus) ROP Select - a - Term - 34 Year ROP Select - a - Term - 34 Year (Plus)	
UTQS UTRG UTRH UTRS UTSS UTTS		ROP Select - a - Term - 15 Year (Special) ROP Select - a - Term - 35 Year ROP Select - a - Term - 35 Year (Plus) ROP Select - a - Term - 20 Year (Special) ROP Select - a - Term - 25 Year (Special) ROP Select - a - Term - 30 Year (Special)	F N F F 8
UTYD	UTST	ContinUL - no lapse (\$500K) ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75	8 J K L M W X Y
UTYE		ContinUL - no lapse (Plus / 500K) ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	8 J K L M W X Y
MCJJ	WECO	Focus Term 10 - 10 Year Focus Term 15 - 15 Year Focus Term 20 - 20 Year Focus Term 25 - 25 Year Focus Term 30 - 30 Year	3 4 5 6 7
WCJK		Focus Term 10 - 10 Year (Super Pfd)	3

Pr oduct	Code	Company Code	Product Name	Cat egor y
WDCJ			Focus Term 15 - 15 Year (Super Pfd) Focus Term 20 - 20 Year (Super Pfd) Focus Term 25 - 25 Year (Super Pfd) Focus Term 30 - 30 Year (Super Pfd) LifeTime Platinum III LifeTime Platinum III - to age 80 LifeTime Platinum III - to age 85 LifeTime Platinum III - to age 90 LifeTime Platinum III - to age 95 LifeTime Platinum III - to age 100 LifeTime Platinum III - to age 105	4 5 6 7 8 A B C D E G
WDCK			LifeTime Platinum III - to age 110 LifeTime Platinum III - Pay to 65 LifeTime Platinum III - 20 Pay LifeTime Platinum III - 10 Pay LifeTime Platinum III - to age 65 LifeTime Platinum III - to age 70 LifeTime Platinum III - to age 75 LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 85 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 105 (P+) LifeTime Platinum III - to age 110 (P+) LifeTime Platinum III (Select one pay) LifeTime Platinum III (Select 20 pay) LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 70 (P+)) G) H O
WESP		WEST	LifeTime Platinum III - to age 75 (P+) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus)	V 3 4 5 7
WESS			30-Year Level Term (Preferred Plus) Return of Premium 20-Year (Pfd Plus) 10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred)	K 3 4 5
WEST			30- Year Level Term (Super Preferred) Return of Premium 20- Year (Super Pfd) 10- Year Guarant eed Level Term 15- Year Guarant eed Level Term 20- Year Guarant eed Level Term	7 K 3 4 5
Wecj		WECO	30-Year Guaranteed Level Term Return of Premium Term - 20-Year Secure-T - 10 Year No Lapse UL Secure-T - 15 Year No Lapse UL	7 K 3 4

Product Code	Company Code	Product Name Category	or y
WGCK		Secure-T - 20 Year No Lapse UL Secure-T - 25 Year No Lapse UL Secure-T - 30 Year No Lapse UL Secure-T - 10 Year No Lapse (Super Pfd) Secure-T - 15 Year No Lapse (Super Pfd) Secure-T - 20 Year No Lapse (Super Pfd) Secure-T - 25 Year No Lapse (Super Pfd) Secure-T - 30 Year No Lapse (Super Pfd)	5 6 7 3 4 5 6 7
W LP	W LP	Life Value Term 20 (Plus) Penn Term 10 (Plus) Penn Term 15 (Plus) Penn Term 20 (Plus)	1 3 4 5 7
WILR		Penn Term 30 (Plus) Life Value Term 20 Penn Term 10 Penn Term 15 Penn Term 20 Penn Term 30	1 3 4 5 7
WOLP		Life Value Term 30 (Plus)	1
WOLR WOLS		Life Value Term 30	1 1
WOMA	WOMA	Life Value Term 30 (Pfd) Ten Year Renewable and Convertible Term	
		Twenty Year Convertible Term	5
WOMP		Ten Year R & C Term (Preferred Plus)	3
WRRE	WERE	Twenty Year Convertible Term (Pfd Plus) WRL TermPlus – 10 Year	3 5 3 5 3 4 5 7
		WRL TermPlus - 15 Year	4
		WRL TermPlus - 20 Year	5
WRRP		WRL TermPlus - 30 Year WRL TermPlus - 10 (Elite P+/Pfd R+)	7
VINIT		WRL TermPlus - 15 (Elite P+/Pfd R+)	3 4
		WRL TermPlus - 20 (Elite P+/Pfd R+)	5
		WRL TermPlus - 30 (Elite P+/Pfd R+)	7
WTRE		WRL TermPlus - 20 Year with ROP WRL TermPlus - 30 Year with ROP	K M
WTRP		WRL TermPlus - 30 (Pf Plus / w/ROP)	K
		WRL TermPlus - 30 (Pfd Plus / w/ROP)	M
WTRS		WRL TermPlus - 20 (Elite / w/ROP) WRL TermPlus - 30 (Pfd Elite / w/ROP)	K M
WTSP	WEST	eTerm 20 - Level Term (Preferred Plus)	5
MECC		eTerm 30 - Level Term (Preferred Plus)	7
WTSS		eTerm 20 - Level Term (Super Preferred) eTerm 30 - Level Term (Super Preferred)	5 7
WTST		eTerm 20 - Guarant eed Level Term	5 7 5 7 8 E
WUNN	W LP	eTerm 30 - Guaranteed Level Term Life Choice UL - pay to age 121 (Plus)	/ 8
· DI WY		Life Choice UL - to age 100 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus) Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus)	E O P R S
		Life Gibies of - to tay (trus)	J

Pr oduct	Code	Company Code	Product Name	Cat egor y
WUNS			Life Choice UL - pay to age 121 Life Choice UL - to age 100 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - 20 Pay Life Choice UL - 10 Pay	8 E O P R S