Product Code	Company Code	Product Name	Category
AAAL	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term	3 4 5 6
		30 Year Level Term 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP)	7 J K L
AAAP		30 Year Level Term (with ROP) 10 Year Level Term (Super Pfd/Std 1) 15 Year Level Term (Super Pfd/Std 1) 20 Year Level Term (Super Pfd/Std 1) 25 Year Level Term (Super Pfd/Std 1)	Plus) 4 Plus) 5
		30 Year Level Term (Super Pfd/Std 1 15 Year Level Term (Super Pfd/Std 1 20 Year Level Term (Super Pfd/Std 1 25 Year Level Term (Super Pfd/Std 1	Plus) 7 Plus) J Plus) K
ABBE ABBP	ALLS	30 Year Level Term (Super Pfd/Std ) TrueTerm (2012) - 12 Year TrueTerm - 12 Year (P+ Elite, R+ Sele	Plus) M F ect) F
ABCE ABCP ABDE ABDP		TrueTerm (2012) - 13 Year  TrueTerm - 13 Year (P+ Elite, R+ Sele  TrueTerm (2012) - 14 Year  TrueTerm - 14 Year (P+ Elite, R+ Sele	F
ABEE ABEP ABFE		TrueTerm (2012) - 16 Year TrueTerm - 16 Year (P+ Elite,R+ Sele TrueTerm (2012) - 17 Year	F ect) F F
ABFP ABGE ABGP ABHE		TrueTerm - 17 Year (P+ Elite,R+ Sele TrueTerm (2012) - 18 Year TrueTerm - 18 Year (P+ Elite,R+ Sele TrueTerm (2012) - 19 Year	F
ABHP ABIE ABIP		TrueTerm - 19 Year (P+ Elite,R+ Sele TrueTerm (2012) - 21 Year TrueTerm - 21 Year (P+ Elite,R+ Sele	ect) F
ABJE ABJP ABKE ABKP		TrueTerm (2012) - 22 Year  TrueTerm - 22 Year (P+ Elite,R+ Sele  TrueTerm (2012) - 23 Year  TrueTerm - 23 Year (P+ Elite,R+ Sele	F
ABLE ABLP ABME		TrueTerm (2012) - 24 Year TrueTerm - 24 Year (P+ Elite,R+ Sele TrueTerm (2012) - 26 Year	F ect) F F
ABMP ABNE ABNP ABOE		TrueTerm - 26 Year (P+ Elite,R+ Sele TrueTerm (2012) - 27 Year TrueTerm - 27 Year (P+ Elite,R+ Sele TrueTerm (2012) - 28 Year	F
ABOP ABPE ABPP		TrueTerm - 28 Year (P+ Elite,R+ Sele TrueTerm (2012) - 29 Year TrueTerm - 29 Year (P+ Elite,R+ Sele	ect) F F ect) F
ABTE ABTP AGBG AGBH	AMGE	TrueTerm (2012) - 11 Year  TrueTerm - 11 Year (P+ Elite,R+ Select-a-Term - 16 Year  Select-a-Term - 16 Year (Plus)	Ect) F F F

Product Code	Company Code	Product Name	Category
AGCG		Select-a-Term - 17 Year	F
AGCH		Select-a-Term - 17 Year (Plus)	F
AGDG		Select-a-Term - 18 Year	F
AGDH		Select-a-Term - 18 Year (Plus)	F
AGEG		Select-a-Term - 19 Year	F
AGEH		Select-a-Term - 19 Year (Plus)	F
AGFG		Select-a-Term - 21 Year	F
AGFH		Select-a-Term - 21 Year (Plus)	F
AGGG		Select-a-Term - 22 Year	F
AGGH		Select-a-Term - 22 Year (Plus)	F
AGHG		Select-a-Term - 23 Year	F
AGHH		Select-a-Term - 23 Year (Plus)	F
AGIG		Select-a-Term - 24 Year	F
AGIH		Select-a-Term - 24 Year (Plus)	F
AGJG		Select-a-Term - 26 Year	F
AGJH		Select-a-Term - 26 Year (Plus)	F
AGKG		Select-a-Term - 27 Year	F
AGKH		Select-a-Term - 27 Year (Plus)	F
AGLG		Select-a-Term - 28 Year	F
AGLH		Select-a-Term - 28 Year (Plus)	F
AGLS		Select-a-Term 10 (Special)	F
AGMG		Select-a-Term - 29 Year	F
AGMH		Select-a-Term - 29 Year (Plus)	F
AGMS		Select-a-Term 15 (Special)	F
AGNS		Select-a-Term 20 (Special)	F
AGOS		Select-a-Term 25 (Special)	F
AGPS		Select-a-Term 30 (Special)	F
ALSI	ALLI	Term Life 2009 - 10 Year	3
		Term Life 2009 - 20 Year	5
		Term Life 2009 - 30 Year	7
ALSP		Term Life 2009 - 10 Year (Pfd Plus)	3
		Term Life 2009 - 20 Year (Pfd Plus)	5
		Term Life 2009 - 30 Year (Pfd Plus)	7
ALSS		Term Life 2009 - 10 Year (Super)	3
		Term Life 2009 - 20 Year (Super)	5
		Term Life 2009 - 30 Year (Super)	7
ALSU		Term Life 2009 - 10 Year (Ultra)	3
		Term Life 2009 - 20 Year (Ultra)	5
		Term Life 2009 - 30 Year (Ultra)	7
ALUI		Generation Planner II (1980 CSO)	8
ALUS		Generation Planner II (P+ Super/R+ Sel	L) 8
ALWI		Generation Planner II - U/L no lapse	8
ALWS		Generation Planner II (P+ Super/R+ Sel	L) 8
AMAM	AMAM	Easy Term 10 (Simplified Issue)	3
		Easy Term 20 (Simplified Issue)	5
		Easy Term 30 (Simplified Issue)	7
		Easy Term 20 w/ROP (Simplified 06-9691	L) K
		Easy Term 30 w/ROP (Simplified 06-9691	L) M
		Golden Solution Final Expense	Р
AMBM		Easy Term 20 w/ROP (Simplified 07-9734	1) K
		Easy Term 30 w/ROP (Simplified 07-9734	1) M

Product Code	Company Code	Product Name	Category
		Family Solution Final Expense	P
AMCN	AMCN	Final Expense - Level Benefit Plan	8
AMEH	AMHO	ART - Annual Renewable Term	1
AMEM	AMEM	Noble Tradition Final Expense	P
AMFI	AMFI	T2 EZ 20 Year	5
		T2 EZ 25 Year	6
		T2 EZ 30 Year	7
AMIL	AMTA	Keystone Term 15 (CA, IN, OR, PA)	4
		Keystone Term 20 (CA, IN, OR, PA)	5
		Keystone Term 30 (CA, IN, OR, PA)	7
AMIP		Keystone Term 15 (P+/R+) (CA, IN, PA&OR)	4
		Keystone Term 20 (P+/R+) (CA, IN, OR, PA)	5
		Keystone Term 30 (P+/R+) (CA, IN, PA, OR)	7
AMMV	AVIV	Advantage Builder Series II w/NLG 175k	+ 8
		Advantage Builder - Single Pay 175k	
		Advantage Builder - Pay to 100 175k	
		Advantage Builder - Pay to 65 175k	
		Advantage Builder - 20 Pay 175k	
		Advantage Builder - 10 Pay 175k	
AMMW		Advantage Builder Series II (P+) (175k)	8
		Advantage Builder - Single Pay (P+/175k	
		Advantage Builder - Pay to 100 (P+/175k	
		Advantage Builder - Pay to 65 (P+/175k	
		Advantage Builder - 20 Pay (P+/175k	
		Advantage Builder - 10 Pay (P+/175k	
AMNP	AMNT	ANICO Signature Term ART (Plus)	1
		ANICO Signature Term 10 (Plus)	3
		ANICO Signature Term 15 (Plus)	4
		ANICO Signature Term 20 (Plus)	5
		ANICO Signature Term 30 (Plus)	7
AMNS		ANICO Signature Term ART (smoker)	1
AMNT		ANICO Signature Term ART	1
		ANICO Signature Term 10	3
		ANICO Signature Term 15	4
		ANICO Signature Term 20	5
		ANICO Signature Term 30	7
AMPR	AMPR	Senior Tribute Life - Level Benefit	Р
AMSV	AVIV	Advantage Builder Series III w/NLG	8
		Advantage Builder III - Single Pay	0
		Advantage Builder III - Pay to 100	Р
		Advantage Builder III - Pay to 65	Q
		Advantage Builder III - 20 Pay	R
		Advantage Builder III - 10 Pay	S
AMSW		Advantage Builder Series III w/NLG (P+	) 8
		Advantage Builder - Single Pay (P+)	0
		Advantage Builder III - Pay to 100 (P+	) P
		Advantage Builder - Pay to 65 (P+)	Q
		Advantage Builder - 20 Pay (P+)	R
		Advantage Builder - 10 Pay (P+)	S
AMTL	AMTA	Keystone Term 1	1
		Keystone Term 10	3

Product Code	Company Code	Product Name	Category
		Keystone Term 15	4
		Keystone Term 20	5
		Keystone Term 30	7
AMTN	AMNT	ANICO Signature Term Express ART	1
		ANICO Signature Term Express 10	3
		ANICO Signature Term Express 15	4
		ANICO Signature Term Express 20	5
		ANICO Signature Term Express 30	7
AMTP	AMTA	Keystone Term 1 (P+ / R+ Select)	1
		Keystone Term 10 (P+ / R+ Select)	3
		Keystone Term 15 (P+ / R+ Select)	4
		Keystone Term 20 (P+ / R+ Select)	5
		Keystone Term 30 (P+ / R+ Select)	7
AMTV	AVIV	Advantage Builder Series III w/NLG 175k	
		Advantage Builder III - Single Pay 175k	+ 0
		Advantage Builder III - Pay to 100 175k	+ P
		Advantage Builder III - Pay to 65 175k	+ Q
		Advantage Builder III - 20 Pay 175k	+ R
		Advantage Builder III - 10 Pay 175k	
AMTW		Advantage Builder Series III (P+) (175k	
		Advantage Builder - Single Pay (P+/175k	
		Advantage Builder - Pay to 100 ( $P+/175k$	
		Advantage Builder - Pay to 65 (P+/175k	
		Advantage Builder - 20 Pay (P+/175k	
		Advantage Builder - 10 Pay (P+/175k	
AMUV		Advantage Builder Series II w/NLG	8
		Advantage Builder - Single Pay	0
		Advantage Builder - Pay to 100	P
		Advantage Builder - Pay to 65	Q
		Advantage Builder - 20 Pay	R
7. 1. 67. 77. 7		Advantage Builder - 10 Pay	S
AMUW		Advantage Builder Series II w/NLG (P+)	8
		Advantage Builder - Single Pay (P+)	0
		Advantage Builder - Pay to 100 (P+)	P
		Advantage Builder - Pay to 65 (P+)	Q
		Advantage Builder - 20 Pay (P+) Advantage Builder - 10 Pay (P+)	R S
AMYL	AMTY	Keystone Term 1	1
AMIL	AMII	Keystone Term 10	3
		Keystone Term 15	4
		Keystone Term 20	5
		Keystone Term 30	7
AMYP		Keystone Term 1 (P+ / R+ Select)	1
11111		Keystone Term 10 (P+ / R+ Select)	3
		Keystone Term 15 (P+ / R+ Select)	4
		Keystone Term 20 (P+ / R+ Select)	5
		Keystone Term 30 (P+ / R+ Select)	7
ARMT	AMSV	Home Mortgage Series - 15/15 year	4
		Home Mortgage Series - 20/20 year	5
		Home Mortgage Series - 25/25 year	6
		Home Mortgage Series - 30/30 year	7

Product Code	Company Code	Product Name	Category
		Ultra Protector I (Simplified Issue)	8
ARQS	AMGG	ROP Select-a-Term - 15 Year (Special/09	) F
ARRS		ROP Select-a-Term - 20 Year (Special/09	) F
ARSG	AMGE	ROP Select-a-Term - 20 Year (WA)	K
		ROP Select-a-Term - 25 Year (WA)	L
		ROP Select-a-Term - 30 Year (WA)	M
		ROP Select-a-Term - Level to 65 (2009)	W
		ROP Select-a-Term - Level to 70 (2009)	X
		ROP Select-a-Term - Level to 75 (2009)	Y
ARSH		ROP Select-a-Term - 20 Year (Plus/WA)	K
		ROP Select-a-Term - 25 Year (Plus/WA)	L
		ROP Select-a-Term - 30 Year (Plus/WA)	M
		ROP Select-a-Term - Level to 65 (Plus)	W
		ROP Select-a-Term - Level to 70 (Plus)	X
		ROP Select-a-Term - Level to 75 (Plus)	Y
ARSS	AMGG	ROP Select-a-Term - 25 Year (Special/09	) F
ARTG	AMGE	ROP Select-a-Term - 20 Year	K
		ROP Select-a-Term - 25 Year	L
		ROP Select-a-Term - 30 Year	M
		ROP Select-a-Term - Level to 65	W
		ROP Select-a-Term - Level to 70	X
		ROP Select-a-Term - Level to 75	Y
ARTH		ROP Select-a-Term - 20 Year (Plus)	K
		ROP Select-a-Term - 25 Year (Plus)	L
		ROP Select-a-Term - 30 Year (Plus)	M
		ROP Select-a-Term - Level to 65 (Plus)	W
		ROP Select-a-Term - Level to 70 (Plus)	X
		ROP Select-a-Term - Level to 75 (Plus)	Y
ARTS	AMGG	ROP Select-a-Term - 30 Year (Special/09	
ARXT	AMSV	Home Mortgage Series - 15/5 year	4
		Home Mortgage Series - 20/5 year	5
		Home Mortgage Series - 25/5 year	6
		Home Mortgage Series - 30/5 year	7
ASFG	AMGG	ROP Select-a-Term - 21 Year (2009)	N
ASFH		ROP Select-a-Term - 21 Year (Plus)	N
ASGG		ROP Select-a-Term - 22 Year (2009)	N
ASGH		ROP Select-a-Term - 22 Year (Plus)	N
ASHG		ROP Select-a-Term - 23 Year (2009)	N
ASHH		ROP Select-a-Term - 23 Year (Plus)	N
ASIG		ROP Select-a-Term - 24 Year (2009)	N
ASIH		ROP Select-a-Term - 24 Year (Plus)	N
ASJG		ROP Select-a-Term - 26 Year (2009)	N
ASJH		ROP Select-a-Term - 26 Year (Plus)	N
ASKG		ROP Select a Term - 27 Year (2009)	N
ASKH		ROP Select a Term - 27 Year (Plus)	N
ASLG		ROP Select a Term - 28 Year (2009)	N
ASLH		ROP Select a Term - 28 Year (Plus)	N
ASMG		ROP Select a Term - 29 Year (2009)	N
ASMH		ROP Select a Term - 29 Year (Plus)	N
ASNG		ROP Select-a-Term - 31 Year (2009)	N
ASNH		ROP Select-a-Term - 31 Year (Plus)	N

Product Code	Company Code	Product Name	Category
ASOG		ROP Select-a-Term - 32 Year (2009)	N
ASOH		ROP Select-a-Term - 32 Year (Plus)	N
ASPG		ROP Select-a-Term - 33 Year (2009)	N
ASPH		ROP Select-a-Term - 33 Year (Plus)	N
ASQG		ROP Select-a-Term - 34 Year (2009)	N
ASQH		ROP Select-a-Term - 34 Year (Plus)	N
ASRG		ROP Select-a-Term - 35 Year (2009)	N
ASRH		ROP Select-a-Term - 35 Year (Plus)	N
ASSP	ASSU	Term 350 Plus - 10-year Term (Pfd Plus)	3
		Term 350 Plus - 15-year Term (Pfd Plus)	4
		Term 350 Plus - 20-year Term (Pfd Plus)	5
		Term 350 Plus - 30-year Term (Pfd Plus)	7
		Term 350 Plus - 20-year Term w/ROP (P+)	K
		Term 350 Plus - 30-year Term w/ROP (P+)	M
ASSU		Term 350 Plus - 10-year Term	3
		Term 350 Plus - 15-year Term	4
		Term 350 Plus - 20-year Term	5
		Term 350 Plus - 30-year Term	7
		Level Benefit W/L - Simplified Issue	8
		Term 350 Plus - 20-year Term w/ROP	K
		Term 350 Plus - 30-year Term w/ROP	M
ASTP		Non Med Term 350 - 10 Year (Select+)	3
		Non Med Term 350 - 15 Year (Select+)	4
		Non Med Term 350 - 20 Year (Select+)	5
		Non Med Term 350 - 30 Year (Select+)	7
		Non Med Term 350 - 20 Year w/ROP (Slct+)	K
		Non Med Term 350 - 30 Year w/ROP (Slct+)	M
ASTU		Non Med Term 350 - 10 Year Level	3
		Non Med Term 350 - 15 Year Level	4
		Non Med Term 350 - 20 Year Level	5
		Non Med Term 350 - 30 Year Level	7
		Non Med Term 350 - 20 Year Level w/ROP	K
		Non Med Term 350 - 30 Year Level w/ROP	M
ASUP		Non Med Term 350 - 30 Year (Select+/WA)	7
ASUU		Non Med Term 350 - 30 Year Level (WA)	7
ASWP		Term 350 Plus - 10-year Term (Plus/WA)	3
		Term 350 Plus - 15-year Term (Plus/WA)	4
		Term 350 Plus - 20-year Term (Plus/WA)	5
		Term 350 Plus - 30-year Term (Plus/WA)	7
ASWU		Term 350 Plus - 10-year Term (WA)	3
		Term 350 Plus - 15-year Term (WA)	4
		Term 350 Plus - 20-year Term (WA)	5
		Term 350 Plus - 30-year Term (WA)	7
ATFG	AMGG	ROP Select-a-Term - 21 Year	N
ATFH		ROP Select-a-Term - 21 Year (Plus)	N
ATGG		ROP Select-a-Term - 22 Year	N
ATGH		ROP Select-a-Term - 22 Year (Plus)	N
ATHG		ROP Select-a-Term - 23 Year	N
ATHH		ROP Select-a-Term - 23 Year (Plus)	N
ATIG		ROP Select-a-Term - 24 Year	N
ATIH		ROP Select-a-Term - 24 Year (Plus)	N

ATJG ATJH ROP Select-a-Term - 26 Year ATJH ROP Select-a-Term - 27 Year ATKG ROP Select-a-Term - 27 Year N ATKH ROP Select-a-Term - 27 Year ATKH ROP Select-a-Term - 27 Year ATKH ROP Select-a-Term - 27 Year ATKH ROP Select-a-Term - 28 Year ATLH ROP Select-a-Term - 28 Year ATLH ROP Select-a-Term - 28 Year ATLH ROP Select-a-Term - 29 Year N ATMG ROP Select-a-Term - 29 Year N ATMG ROP Select-a-Term - 29 Year N ATMG ROP Select-a-Term - 31 Year ATNH ROP Select-a-Term - 31 Year ATNH ROP Select-a-Term - 31 Year ATOH ROP Select-a-Term - 32 Year N ATOH ROP Select-a-Term - 32 Year ATOH ROP Select-a-Term - 33 Year ATPH ROP Select-a-Term - 33 Year ATPH ROP Select-a-Term - 33 Year ATPH ROP Select-a-Term - 34 Year N ATGG ROP Select-a-Term - 34 Year N ATGG ROP Select-a-Term - 37 Year ATGG ROP Select-a-Term - 37 Year N ATGG ROP Select-a-Term - 15 Year Select-a-Term - 15 Year Select-a-Term - 15 Year Select-a-Term - 20 Year Select-a-Term - 20 Year Select-a-Term - 20 Year Select-a-Term - 10 Year ROP Select-a-Term - 10 Year ROP Select-a-Term - 30 Year Select-a-Term - 10 Year ROP Select-a-Term - 10 Year ROP Select-a-Term - 10 Year Select-a-Term - 10 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - 3	Product Code	Company Code	Product Name	Category
### ATKG	ATJG		ROP Select-a-Term - 26 Year	N
## ATKH ROP Select—a—Term — 27 Year (Plus) N ATLG ROP Select—a—Term — 28 Year N N ATLG ROP Select—a—Term — 28 Year (Plus) N RATLG ROP Select—a—Term — 28 Year (Plus) N RATLG ROP Select—a—Term — 29 Year (Plus) N RATLG ROP Select—a—Term — 29 Year (Plus) N RATLG ROP Select—a—Term — 29 Year (Plus) N RATLG ROP Select—a—Term — 31 Year (Plus) N RATLG ROP Select—a—Term — 31 Year (Plus) N RATLG ROP Select—a—Term — 31 Year (Plus) N RATLG ROP Select—a—Term — 32 Year (Plus) N RATLG ROP Select—a—Term — 32 Year (Plus) N RATLG ROP Select—a—Term — 33 Year ROP Select—a—Term — 33 Year ROP Select—a—Term — 34 Year (Plus) N RATLG ROP Select—a—Term — 15 Year (Special) F Select—a—Term — 20 Year Select—a—Term — 20 Year (Plus) ROP Select—a—Term — 20 Year (Plus) ROP Select—a—Term — 10 Year (Plus) ROP Select—a—Term — 25 Year ROP Select—a—Term — 35 Year N RATLG ROP Select—a—Term — 15 Year (Plus) ROP Select—a—Term — 25 Year (Plus) ROP Select—a—Term — 20 Year (Plus) ROP Select—a—Term — 20 Year (Plus) ROP Select—a—Term — 20 Year (Special) F ROP Select—a—Term — 20 Y	ATJH		ROP Select-a-Term - 26 Year (Plus)	N
### ATLG	ATKG		ROP Select-a-Term - 27 Year	N
ATLH ATMG  ATMG  ATMG  ATMG  ATMG  ATMG  ATMG  ROP Select-a-Term - 29 Year  ATMH  ROP Select-a-Term - 29 Year  ATMG  ROP Select-a-Term - 29 Year  ATMG  ROP Select-a-Term - 29 Year  Plus)  N  ATNG  ATNG  ROP Select-a-Term - 31 Year  ROP Select-a-Term - 31 Year  ROP Select-a-Term - 31 Year  ATOH  ATOH  ROP Select-a-Term - 32 Year  ATOH  ROP Select-a-Term - 32 Year  ATOH  ROP Select-a-Term - 33 Year  ATOH  ROP Select-a-Term - 34 Year  ROP Select-a-Term - 34 Year  ROP Select-a-Term - 34 Year  ROP Select-a-Term - 15 Year  ATOH  ATOH  ROP Select-a-Term - 15 Year  ATOH  ATOH  ATOH  ATOH  ROP SELECT-A-TERM - 15 Year  SELECT-A-TERM - 15 Year  ATOH  ATOH  AMGE  SELECT-A-TERM - 15 Year  SELECT-A-TERM - 20 Year  SELECT-A-TERM - 20 Year  SELECT-A-TERM - 20 Year  SELECT-A-TERM - 10 Year	ATKH		ROP Select-a-Term - 27 Year (Plus)	N
ATMG ATMH ATMH AROP Select-a-Term - 29 Year (Plus) N ATMH ATNG ROP Select-a-Term - 31 Year (Plus) N ATNG ATNH AROP Select-a-Term - 31 Year (Plus) N ATOG ROP Select-a-Term - 31 Year (Plus) N ATOG ROP Select-a-Term - 32 Year N ATOG ATOG ROP Select-a-Term - 32 Year N ATH ATOH AROP Select-a-Term - 32 Year N ATPG ROP Select-a-Term - 33 Year (Plus) N ATPG ROP Select-a-Term - 33 Year (Plus) N ATQG ROP Select-a-Term - 34 Year ATPH ROP Select-a-Term - 34 Year N ATQG ROP Select-a-Term - 34 Year (Plus) N ATQS ROP Select-a-Term - 15 Year (Special) F ATRG AMGE Select-a-Term - 10 Year Select-a-Term - 15 Year Select-a-Term - 20 Year Select-a-Term - 25 Year Select-a-Term - 25 Year Select-a-Term - Level to 65 T Select-a-Term - Level to 75 V AMGG ROP Select-a-Term - 10 Year (Plus) AMGG ROP Select-a-Term - 10 Year (Plus) Select-a-Term - 20 Year	ATLG		ROP Select-a-Term - 28 Year	N
ATMH ATMG ROP Select-a-Term - 29 Year (Plus) N ATNG ROP Select-a-Term - 31 Year N ATNG ROP Select-a-Term - 31 Year (Plus) N ATNG ROP Select-a-Term - 31 Year (Plus) N ATOG ROP Select-a-Term - 32 Year N ATOH ROP Select-a-Term - 32 Year (Plus) N ATOH ROP Select-a-Term - 32 Year (Plus) N ATOH ROP Select-a-Term - 33 Year (Plus) N ATOG ROP Select-a-Term - 33 Year (Plus) N ATOG ROP Select-a-Term - 34 Year N ATOG ROP Select-a-Term - 34 Year (Plus) N ATOG ROP Select-a-Term - 34 Year (Plus) N ATOG ROP Select-a-Term - 15 Year (Special) F ATRG ROP Select-a-Term - 15 Year (Special) F Select-a-Term - 15 Year (Special) F Select-a-Term - 15 Year Select-a-Term - 25 Year Select-a-Term - 20 Year Select-a-Term - 20 Year Select-a-Term - 20 Year Select-a-Term - 20 Year N Select-a-Term - 10 Year (Plus) ROP Select-a-Term - 10 Year (Plus) Select-a-Term - 10 Year (Plus) Select-a-Term - 10 Year (Plus) Select-a-Term - 20 Year (Plus) Select-a-Term - 10 Year (Plus) Select-a-Term - 20 Year (Plus) N ROP Select-a-Term - 20 Year (Special) F ROP Se			· · · · · · · · · · · · · · · · · · ·	
ATNG ATNH ATNH ATOG ATNH ATOG ATOG ATOG ATOG ATOG ATOG ATOG ATOG				
ATNH ATOG ROP Select-a-Term - 31 Year (Plus) N ATOG ROP Select-a-Term - 32 Year N ATOH ROP Select-a-Term - 32 Year (Plus) N ATOH ROP Select-a-Term - 32 Year (Plus) N ATPG ROP Select-a-Term - 33 Year N ATPH ROP Select-a-Term - 33 Year (Plus) N ATQG ROP Select-a-Term - 34 Year N ATQG ROP Select-a-Term - 34 Year (Plus) N ATQG ROP Select-a-Term - 34 Year (Plus) N ATQS ROP Select-a-Term - 15 Year (Special) F ATRG ROP Select-a-Term - 15 Year (Special) F Select-a-Term - 15 Year (Special) F Select-a-Term - 10 Year Select-a-Term - 20 Year Select-a-Term - 25 Year Select-a-Term - 25 Year Select-a-Term - 25 Year Select-a-Term - 15 Year (Plus) N Select-a-Term - 15 Year (Plus) Select-a-Term - 25 Year (Plus) Select-a-Term - 10 Year (Plus) Select-a-T			· · · · · · · · · · · · · · · · · · ·	
ATOG ATOH ATOH ATOH ATOH ATOH ATOH ATOH ROP Select-a-Term - 32 Year (Plus) N ATPH ATOG ROP Select-a-Term - 33 Year (Plus) N ATPH ATOG ROP Select-a-Term - 33 Year (Plus) N ATOG ROP Select-a-Term - 34 Year (Plus) N ATOG ROP Select-a-Term - 34 Year (Plus) N ATOG ROP Select-a-Term - 34 Year (Plus) N ATOG ROP Select-a-Term - 15 Year (Special) F ATRG AMGE Select-a-Term - 10 Year Select-a-Term - 15 Year Select-a-Term - 20 Year Select-a-Term - 20 Year Select-a-Term - 20 Year Select-a-Term - 20 Year Select-a-Term - Level to 65 T Select-a-Term - Level to 70 U Select-a-Term - Level to 70 U Select-a-Term - 15 Year ATRH AMGE Select-a-Term - 10 Year (Plus) Select-a-Term - 10 Year (Plus) Select-a-Term - 25 Year Select-a-Term - 26 Year (Plus) Select-a-Term - 27 Year (Plus) Select-a-Term - 28 Year (Plus) Select-a-Term - 29 Year (Plus) Select-a-Term - 27 Year (Plus) Select-a-Term - 28 Year (Plus) Select-a-Term - 10 Year (Plus) Select-				
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Select-a-Term - 15 Year		AMGE	· ±	
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Select-a-Term - Level to 65				
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Secure Lifetime GUL - to age 90 C				
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			Secure Lifetime GUL - to age 95	
Secure Lifetime GUL - to age 95 D Secure Lifetime GUL - to age 100 E				
Secure Lifetime GUL - Co age 100 E  Secure Lifetime GUL - Single Pay O			<del>_</del>	
Secure Lifetime GUL - Pay to 65 Q				_
Secure Lifetime GUL - 20 Pay R			<u>-</u>	
Secure Lifetime GUL - 10 Pay S				
AURH Secure Lifetime GUL - to age 121 (Plus) 8	AURH		=	
Secure Lifetime GUL - to age 90 (Plus) C			_	•
Secure Lifetime GUL - to age 95 (Plus) D				
Secure Lifetime GUL - to age 100 (Plus) E			_	

Product Code	Company Code	Product Name	Category
AUDO	AUDO	Secure Lifetime GUL - Single Pay (Plus Secure Lifetime GUL - Pay to 65 (Plus) Secure Lifetime GUL - 20 Pay (Plus) Secure Lifetime GUL - 10 Pay (Plus)	O Q R S 3
AURO AVAP	AURO AVIV	10-Year Term Guarantee UL Solution III (Premier) Guarantee UL Solution - Single Pay (P+ Guarantee UL Solution - Pay to 100 (P+ Guarantee UL Solution - Pay to 65 (P+ Guarantee UL Solution - 20 Pay (P+ Guarantee UL Solution - 10 Pay (P+	8 0 P Q R
AVAV		Guarantee UL Solution Series III Guarantee UL Solution III - Single Pay Guarantee UL Solution III - Pay to 100 Guarantee UL Solution III - Pay to 65 Guarantee UL Solution III - 20 Pay Guarantee UL Solution III - 10 Pay	8 O P Q R S
AVKP		Advantage Builder Series IV w/NLG (P+) Advantage Builder - Single Pay (P+) Advantage Builder IV - Pay to 100 (P+ Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+) Advantage Builder - 10 Pay (P+)	8 O P Q R S
AVKV		Advantage Builder Series IV w/NLG Advantage Builder IV - Single Pay Advantage Builder Series IV - Pay to 10 Advantage Builder IV - Pay to 65 Advantage Builder IV - 20 Pay Advantage Builder IV - 10 Pay	8 O
AVTP		Advantage Builder IV - 10 Fay Annual Renewal Term (Premier/Standard+ 10 Year Term (Premier P+ / Standard+ R+ 20 Year (Premier P+ / Standard+ R+) 30 Year Term (Premier P+ / Standard+ R+	) 1 ) 3 5
AVTV		Annual Renewal Term 01-2010 10 Year Term 01-2010 20 Year Term 01-2010 30 Year Term 01-2010	1 3 5 7
AVUE	AVIY	Empire Solutions Series III w/NLG 175k+ Empire Solutions III - Single Pay 175k+ Empire Solutions III - Pay to 100 175k+ Empire Solutions III - Pay to 65 175k+ Empire Solutions III - 20 Pay 175k+ Empire Solutions III - 10 Pay 175k+	8 O P Q R S
AVUP		Empire Solutions Series III (P+) (175k) Empire Solutions - Single Pay (P+/175k) Empire Solutions - Pay to 100 (P+/175k) Empire Solutions - Pay to 65 (P+/175k) Empire Solutions - 20 Pay (P+/175k) Empire Solutions - 10 Pay (P+/175k)	8 O P Q R S
AVWP AVWV	AVIV	30 Year Term (Premier P+ / Std+ R+ / WA 30 Year Term 01-2010 (WA)	

Product Code	Company Code	Product Name	Category
AVYE	AVIY	Empire Solutions Series III w/NLG Empire Solutions III - Single Pay Empire Solutions III - Pay to 100 Empire Solutions III - Pay to 65 Empire Solutions III - 20 Pay Empire Solutions III - 10 Pay	8 O P Q R S
AVYP		Empire Solutions Series III w/NLG (P+) Empire Solutions - Single Pay (P+) Empire Solutions III - Pay to 100 (P+) Empire Solutions - Pay to 65 (P+) Empire Solutions - 20 Pay (P+) Empire Solutions - 10 Pay (P+)	8 O P Q R S
AVZP		Annual Renewal Term (Premier/Standard+ Term 10 (Premier P+ / Standard+ R+) Term 20 (Premier P+ / Standard+ R+) Term 30 (Premier P+ / Standard+ R+)	
AVZV		Annual Renewal Term 01-2010 Term 10 01-2010 Term 20 01-2010 Term 30 01-2010	1 3 5 7
AXTO	AXAA	TermOne (SM) - One Year Non-Renewable	1
AXYA		Annual Renewable Term (151X) w/10%	1
AXYP		Annual Renewable Term (Elite/+/151/10%)	1
AXZA		Annual Renewable Term (151X)	1
		Equitable Term 10 (151X)	3
		Equitable Term 15 (151X)	4
7 3 7 F D		Equitable Term 20 (151X)	5
AXZP		Annual Renewable Term (Elite/Plus / 151 Equitable Term 10 (Elite/Plus / 151X)	) 1 3
		Equitable Term 15 (Elite/Plus / 151X)	4
		Equitable Term 20 (Elite/Plus / 151X)	5
AYGL	ALLS	TrueTerm (2012) - 10 Year	3
-	-	TrueTerm (2012) - 15 Year	4
		TrueTerm (2012) - 20 Year	5
		TrueTerm (2012) - 25 Year	6
		TrueTerm (2012) - 30 Year	7
		Legacy Secure II Lifetime	8
		Legacy Secure II to age 100	E
		TrueTerm (2012) - level to age 65	Т
		TrueTerm (2012) - level to age 70 TrueTerm (2012) - level to age 75	U V
AYGM		TrueTerm - 10 Year (P+ Elite, R+ Select)	3
AIGN		TrueTerm - 15 Year (P+ Elite, R+ Select)	4
		TrueTerm - 20 Year (P+ Elite, R+ Select)	5
		TrueTerm - 25 Year (P+ Elite, R+ Select)	6
		TrueTerm - 30 Year (P+ Elite, R+ Select)	7
		Legacy Secure II Lifetime (Elite)	8
		Legacy Secure II to age 100 (Elite)	E
		TrueTerm - to 65 (P+ Elite,R+ Select)	Т
		TrueTerm - to 70 (P+ Elite, R+ Select)	
		TrueTerm - to 75 (P+ Elite,R+ Select)	V

Product Code	Company Code	Product Name	ategory
AYNP	AMNY	ANICO Signature Term ART (Plus) ANICO Signature Term 10 (Plus) ANICO Signature Term 15 (Plus) ANICO Signature Term 20 (Plus) ANICO Signature Term 30 (Plus)	1 3 4 5 7
AYNS AYNT		ANICO Signature Term ART (smoker) ANICO Signature Term ART ANICO Signature Term 10 ANICO Signature Term 15 ANICO Signature Term 20	1 1 3 4 5
AYTN		ANICO Signature Term 30  ANICO Signature Term Express ART  ANICO Signature Term Express 10  ANICO Signature Term Express 15  ANICO Signature Term Express 20  ANICO Signature Term Express 30	7 1 3 4 5 7
BALT	BALT	Secure Solution Protector - 10 Year Term Secure Solution Protector - 15 Year Term Secure Solution Protector - 20 Year Term Secure Solution Protector - 30 Year Term Secure Solutions - Whole Life (pay 100) Secure Solutions - Whole Life (20 pay)	3 4 5 7 P R
BANN	BANN	Life Value Term 20 (Plus)  OPTerm 10 - 10 Year Term (Plus)  OPTerm 15 - 15 Year Term (Plus)  OPTerm 20 - 20 Year Term (Plus)  OPTerm 30 - 30 Year Term (Plus)  Life Change UL - pay to age 121 (Plus)  Life Change UL - to age 95 (Plus)  Life Change UL - to age 100 (Plus)  Life Change UL - to age 105 (Plus)  Life Change UL - to age 110 (Plus)  Life Change UL - to age 110 (Plus)  Life Change UL - Single Pay (Plus)  Life Change UL - pay to age 100 (Plus)  Life Change UL - Pay to 65 (Plus)  Life Change UL - Pay to 65 (Plus)  Life Change UL - 20 Pay (Plus)  Life Change UL - 10 Pay (Plus)	1 3 4 5 7 8 D E G H O P Q R S
BANS		Life Value Term 20  OPTerm 10 - 10 Year Term  OPTerm 15 - 15 Year Term  OPTerm 20 - 20 Year Term  OPTerm 30 - 30 Year Term  Life Change UL - pay to age 121  Life Change UL - to age 95  Life Change UL - to age 100  Life Change UL - to age 105  Life Change UL - to age 110  Life Change UL - single Pay  Life Change UL - pay to age 100  Life Change UL - pay to age 100  Life Change UL - pay to age 65  Life Change UL - pay to age 65  Life Change UL - 20 Pay	1 3 4 5 7 8 D E G H O P Q R

BASG	Product Code	Company Code	Product Name	Category
BONN   BANN   Life Value Term 30 (Plus)   1				
BANN	BASG	BALT		
OPTerm 10 - 10 Year Term (Plus/OR)			<u>-</u>	
OPTerm 15 - 15 Year Term (Plus/OR)	BONN	BANN	· · · · · · · · · · · · · · · · · · ·	
OPTerm 20 - 20 Year Term (Plus/OR)   5   OPTerm 30 - 30 Year Term (Plus/OR)   7   DOTE   Life Value Term 30 (Pfd)   1   DONS				
OPTerm 30 - 30 Year Term (Plus/OR) 7				
BONF				
BONS	ROND			
OPTerm 10 - 10 Year Term (OR)				
OPTerm 15 - 15 Year Term (OR)	DONO			
OPTerm 20 - 20 Year Term (OR)   5   OPTerm 30 - 30 Year Term (OR)   7   BOSP			• • •	
DOPTerm 30 - 30 Year Term (OR)   7			· · ·	
BOSP   BOST   Legacy Whole Life (Elite Plus)   P			· · · · · · · · · · · · · · · · · · ·	
BOST	BOSP	BOST		
BUNN BANN Life Choice UL - pay to age 121 (Plus) 8 Life Choice UL - to age 95 (Plus) D Life Choice UL - to age 100 (Plus) E Life Choice UL - to age 100 (Plus) B Life Choice UL - to age 100 (Plus) B Life Choice UL - to age 110 (Plus) B Life Choice UL - to age 110 (Plus) B Life Choice UL - Single Pay (Plus) O Life Choice UL - Pay to age 100 (Plus) P Life Choice UL - Pay to 65 (Plus) Q Life Choice UL - 20 Pay (Plus) S Life Choice UL - 10 Pay (Plus) S Life Choice UL - 10 Pay (Plus) S Life Choice UL - 10 Pay (Plus) S Life Choice UL - to age 95 D Life Choice UL - to age 100 E Life Choice UL - to age 100 E Life Choice UL - to age 100 B Life Choice UL - to age 100 B Life Choice UL - to age 100 C Life Choice UL - Pay to age 110 B Life Choice UL - Pay to age 100 P Life Choice UL - Pay to age 100 P Life Choice UL - Pay to age 100 P Life Choice UL - Pay to 65 Q Life Choice UL - Pay to 65 Q Life Choice UL - Pay to 65 Q Life Choice UL - 10 Pay S R CETN CETN T-10/10 - 10 Year Term S T-15/15 - 15 Year Term S T-20/20 - 20 Year Term S T-20/20 - 20 Year Term S T-20/20 - 20 Year Term S T-15/15 - 15 Year Term S T-15/15 - 15 Year Term S T-20/20 - 20 Year (P+ / R+) S T-25/25 - 25				Р
Life Choice UL - to age 95 (Plus)   D	BUNN	BANN		8
Life Choice UL - to age 105 (Plus)				D
Life Choice UL - to age 110 (Plus)			Life Choice UL - to age 100 (Plus)	E
Life Choice UL - Single Pay (Plus) O Life Choice UL - pay to age 100 (Plus) P Life Choice UL - Pay to 65 (Plus) Q Life Choice UL - 20 Pay (Plus) R Life Choice UL - 10 Pay (Plus) R Life Choice UL - 10 Pay (Plus) S Life Choice UL - 10 age 100 E Life Choice UL - to age 100 P Life Choice UL - to age 110 Pay C Life Choice UL - Pay to 65 Q Life Choice UL - Pay to 65 Q Life Choice UL - Pay to 65 Q Life Choice UL - 10 Pay R CETN CETN T-10/10 - 10 Year Term S T-15/15 - 15 Year Term T-20/20 - 20 Year (P+ / R+) S T-15/15 - 15 Year (P+ / R+) S T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-20/20 Term				G
Life Choice UL - pay to age 100 (Plus) P Life Choice UL - Pay to 65 (Plus) Q Life Choice UL - 20 Pay (Plus) R Life Choice UL - 10 Pay (Plus) S Life Choice UL - 10 Pay (Plus) S Life Choice UL - 10 pay to age 121 8 Life Choice UL - to age 95 D Life Choice UL - to age 100 E Life Choice UL - to age 100 E Life Choice UL - to age 100 H Life Choice UL - to age 110 H Life Choice UL - to age 110 H Life Choice UL - single Pay O Life Choice UL - pay to age 100 P Life Choice UL - Pay to 65 Q Life Choice UL - Pay to 65 Q Life Choice UL - 10 Pay S CETN CETN T-10/10 - 10 Year Term 3 T-15/15 - 15 Year Term 4 T-20/20 - 20 Year Term 5 T-25/25 - 25 Year Term 6 T-30/30 - 30 Year Term 7 CETP T-10/10 - 10 Year (P+ / R+) 3 T-15/15 - 15 Year (P+ / R+) 5 T-20/20 - 20 Year (P+ / R+) 5 T-20/20 - 20 Year (P+ / R+) 6 T-30/30 - 30 Year (P+ / R+) 6 T-30/30 - 30 Year (P+ / R+) 7 CICN CINN PerpetUL 121 (CA) 8 PerpetUL 121 - Pay to 100 (CA) P CICP PerpetUL 121 - Pay to 100 (Sup/Sel/CA) P			<del>_</del>	Н
Life Choice UL - Pay to 65 (Plus)   Q				
BUNS  Life Choice UL - 20 Pay (Plus) R Life Choice UL - 10 Pay (Plus) S  Life Choice UL - 10 Pay (Plus) S  Life Choice UL - pay to age 121 8  Life Choice UL - to age 95 D Life Choice UL - to age 100 E Life Choice UL - to age 100 H Life Choice UL - to age 110 H Life Choice UL - to age 110 H Life Choice UL - single Pay O Life Choice UL - pay to age 100 P Life Choice UL - Pay to 65 Q Life Choice UL - Pay to 65 Q Life Choice UL - 10 Pay R  CETN CETN T-10/10 - 10 Year Term 3 T-15/15 - 15 Year Term 5 T-25/25 - 25 Year Term 5 T-25/25 - 25 Year Term 7 CETP T-10/10 - 10 Year (P+ / R+) 3 T-15/15 - 15 Year (P+ / R+) 4 T-20/20 - 20 Year (P+ / R+) 5 T-25/25 - 25 Year (P+ / R+) 6 T-30/30 - 30 Year (P+ / R+) 7 CICN CINN PerpetUL 121 (CA) PerpetUL 121 - Pay to 100 (CA) P CICP PerpetUL 121 (Super / Select / CA) 8 PerpetUL 121 - Pay to 100 (Sup/Sel/CA)				
BUNS  Life Choice UL - 10 Pay (Plus) 8  Life Choice UL - pay to age 121 8  Life Choice UL - to age 95 D  Life Choice UL - to age 100 E  Life Choice UL - to age 100 H  Life Choice UL - to age 110 H  Life Choice UL - Single Pay O  Life Choice UL - Single Pay O  Life Choice UL - Pay to age 100 P  Life Choice UL - Pay to 65 Q  Life Choice UL - 10 Pay O  Life Choice UL - 10 Pay S  CETN CETN T-10/10 - 10 Year Term 3  T-15/15 - 15 Year Term 4  T-20/20 - 20 Year Term 5  T-25/25 - 25 Year Term 6  T-30/30 - 30 Year Term 7  CETP T-10/10 - 10 Year (P+ / R+) 3  T-15/15 - 15 Year (P+ / R+) 4  T-20/20 - 20 Year (P+ / R+) 5  T-25/25 - 25 Year (P+ / R+) 5  T-25/25 - 25 Year (P+ / R+) 6  T-30/30 - 30 Year (P+ / R+) 7  CICN CINN PerpetUL 121 (CA) P  PerpetUL 121 - Pay to 100 (CA) P  PerpetUL 121 - Pay to 100 (Sup/Sel/CA) P			=	
BUNS  Life Choice UL - pay to age 121 8  Life Choice UL - to age 95  Life Choice UL - to age 100 E  Life Choice UL - to age 105 G  Life Choice UL - to age 110 H  Life Choice UL - Single Pay O  Life Choice UL - pay to age 100 P  Life Choice UL - Pay to 65 Q  Life Choice UL - 10 Pay R  Life Choice UL - 10 Pay R  Life Choice UL - 10 Pay S  CETN CETN T-10/10 - 10 Year Term 3  T-15/15 - 15 Year Term 4  T-20/20 - 20 Year Term 5  T-25/25 - 25 Year Term 6  T-30/30 - 30 Year Term 7  CETP T-10/10 - 10 Year (P+ / R+) 3  T-15/15 - 15 Year (P+ / R+) 4  T-20/20 - 20 Year (P+ / R+) 5  T-25/25 - 25 Year (P+ / R+) 7  CICN CINN PerpetUL 121 (CA) P  PerpetUL 121 - Pay to 100 (CA) P  PerpetUL 121 - Pay to 100 (Sup/Sel/CA) P				
Life Choice UL - to age 95  Life Choice UL - to age 100  E Life Choice UL - to age 105  Life Choice UL - to age 110  Life Choice UL - to age 110  Life Choice UL - single Pay  Life Choice UL - pay to age 100  P Life Choice UL - Pay to 65  Q Life Choice UL - 10 Pay  Life Choice UL - 10 Pay  E Life Choice UL - 10 Pay  S CETN  CETN  CETN  CETN  T-10/10 - 10 Year Term T-20/20 - 20 Year Term T-25/25 - 25 Year Term T-30/30 - 30 Year Term T-15/15 - 15 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+) T-30/30 - 30 Ye	DIMO		<u>-</u>	
Life Choice UL - to age 100	BUNS			
Life Choice UL - to age 105 G Life Choice UL - to age 110 H Life Choice UL - Single Pay O Life Choice UL - Pay to age 100 P Life Choice UL - Pay to age 100 P Life Choice UL - Pay to 65 Q Life Choice UL - 10 Pay S CETN CETN T-10/10 - 10 Year Term 3 T-15/15 - 15 Year Term 4 T-20/20 - 20 Year Term 5 T-25/25 - 25 Year Term 6 T-30/30 - 30 Year Term 7 CETP T-10/10 - 10 Year (P+ / R+) 3 T-15/15 - 15 Year (P+ / R+) 4 T-20/20 - 20 Year (P+ / R+) 5 T-25/25 - 25 Year (P+ / R+) 6 T-30/30 - 30 Year (P+ / R+) 7 CICN CINN PerpetUL 121 (CA) PerpetUL 121 - Pay to 100 (CA) P PerpetUL 121 - Pay to 100 (Sup/Sel/CA) P				
Life Choice UL - to age 110				
Life Choice UL - Single Pay     Life Choice UL - pay to age 100     P     Life Choice UL - Pay to 65     Q     Life Choice UL - 20 Pay     Life Choice UL - 10 Pay     S  CETN  CETN  CETN  CETN  CETN  CETN  T-10/10 - 10 Year Term T-20/20 - 20 Year Term T-25/25 - 25 Year Term T-30/30 - 30 Year Term T-10/10 - 10 Year Term T-10/10 - 10 Year Term T-30/30 - 30 Year Term T-30/30 - 30 Year Term T-10/10 - 10 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-30/30 - 30 Year (P+ / R+) T-30/30 - 30 Year (P+ / R+)  CICN  CICN  CINN  PerpetUL 121 (CA) PerpetUL 121 - Pay to 100 (CA) PerpetUL 121 - Pay to 100 (Sup/Sel/CA) PerpetUL 121 - Pay to 100 (Sup/Sel/CA)			<del>_</del>	
Life Choice UL - pay to age 100 P Life Choice UL - Pay to 65 Q Life Choice UL - 20 Pay R Life Choice UL - 10 Pay S  CETN CETN T-10/10 - 10 Year Term 3 T-15/15 - 15 Year Term 4 T-20/20 - 20 Year Term 5 T-25/25 - 25 Year Term 6 T-30/30 - 30 Year Term 7  CETP T-10/10 - 10 Year (P+ / R+) 3 T-15/15 - 15 Year (P+ / R+) 4 T-20/20 - 20 Year (P+ / R+) 5 T-25/25 - 25 Year (P+ / R+) 6 T-30/30 - 30 Year (P+ / R+) 7  CICN CINN PerpetUL 121 (CA) 8 PerpetUL 121 - Pay to 100 (CA) P PerpetUL 121 - Pay to 100 (Sup/Sel/CA) P				
Life Choice UL - Pay to 65 Life Choice UL - 20 Pay R Life Choice UL - 10 Pay S CETN				
Life Choice UL - 20 Pay Life Choice UL - 10 Pay S CETN  CETN  CETN  T-10/10 - 10 Year Term 3 T-15/15 - 15 Year Term 4 T-20/20 - 20 Year Term 5 T-25/25 - 25 Year Term 7 CETP  T-10/10 - 10 Year (P+ / R+) 3 T-15/15 - 15 Year (P+ / R+) 4 T-20/20 - 20 Year (P+ / R+) 5 T-25/25 - 25 Year (P+ / R+) 6 T-30/30 - 30 Year (P+ / R+) 5 T-25/25 - 25 Year (P+ / R+) 6 T-30/30 - 30 Year (P+ / R+) 7 CICN  CINN  PerpetUL 121 (CA) PerpetUL 121 - Pay to 100 (CA) PerpetUL 121 - Pay to 100 (Sup/Sel/CA) PerpetUL 121 - Pay to 100 (Sup/Sel/CA)				
CETN			-	
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$			Life Choice UL - 10 Pay	S
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	CETN	CETN	T-10/10 - 10 Year Term	
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CETP $ \begin{array}{ccccccccccccccccccccccccccccccccccc$				
CETP $ \begin{array}{ccccccccccccccccccccccccccccccccccc$			•	
T-15/15 - 15 Year (P+ / R+) 4  T-20/20 - 20 Year (P+ / R+) 5  T-25/25 - 25 Year (P+ / R+) 6  T-30/30 - 30 Year (P+ / R+) 7  CICN CINN PerpetUL 121 (CA) 8  PerpetUL 121 - Pay to 100 (CA) P  PerpetUL 121 (Super / Select / CA) 8  PerpetUL 121 - Pay to 100 (Sup/Sel/CA) P				
T-20/20 - 20 Year (P+ / R+) 5 T-25/25 - 25 Year (P+ / R+) 6 T-30/30 - 30 Year (P+ / R+) 7 CICN CINN PerpetUL 121 (CA) 8 PerpetUL 121 - Pay to 100 (CA) P CICP PerpetUL 121 (Super / Select / CA) 8 PerpetUL 121 - Pay to 100 (Sup/Sel/CA) P	CETP			
T-25/25 - 25 Year (P+ / R+) 6 T-30/30 - 30 Year (P+ / R+) 7 CICN CINN PerpetUL 121 (CA) 8 PerpetUL 121 - Pay to 100 (CA) P CICP PerpetUL 121 (Super / Select / CA) 8 PerpetUL 121 - Pay to 100 (Sup/Sel/CA) P				
T-30/30 - 30 Year (P+ / R+) 7 CICN CINN PerpetUL 121 (CA) 8 PerpetUL 121 - Pay to 100 (CA) P CICP PerpetUL 121 (Super / Select / CA) 8 PerpetUL 121 - Pay to 100 (Sup/Sel/CA) P				
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PerpetUL 121 - Pay to 100 (Sup/Sel/CA) P	CTCP		<u>-</u>	
	0101			
	CIDN			

Product Code	Company Code	Product Name C	ategory
CIDD		LifeHorizons Termsetter 30 (MD/til 0831)	7
CIDP		LifeHorizons Termsetter 15 (Sup/Sel/MD) LifeHorizons Termsetter 30 (Sup/Sel/MD)	4 7
CINN		LifeHorizons Termsetter 10 (Sup/Sel/MD)	3
CININ		LifeHorizons Termsetter 15	4
		LifeHorizons Termsetter 20	5
		LifeHorizons Termsetter 25	6
		LifeHorizons Termsetter 30	7
		Termsetter ROP 15 Year	J
		Termsetter ROP 20 Year	K
		Termsetter ROP 25 Year (w/ROP)	L
		Termsetter ROP 30 Year (w/ROP)	M
CINP		LifeHorizons Termsetter 10 (Sup/Sel)	3
		LifeHorizons Termsetter 15 (Sup/Sel)	4
		LifeHorizons Termsetter 20 (Sup/Sel)	5
		LifeHorizons Termsetter 25 (Sup/Sel)	6
		LifeHorizons Termsetter 30 (Sup/Sel)	7
		Termsetter ROP 15 Year (Sup/Sel)	J
		Termsetter ROP 20 Year (Sup/Sel) Termsetter ROP 25 Year (Sup/Sel)	K L
		Termsetter ROP 30 Year (Sup/Sel)	М
CIUN		PerpetUL 121	8
CION		PerpetUL 121 - Pay to 100	P
CIUP		PerpetUL 121 (Super / Select)	8
0101		PerpetUL 121 - Pay to 100 (Sup/Sel)	P
COBD	COLL	Term Line 20 - 20 Year (Low Band)	F
COBP	COLU	Nautical Term - 10 Year (Pfd Plus)	3
		Nautical Term - 20 Year (Pfd Plus)	5
		Nautical Term - 30 Year (Pfd Plus)	7
		Nautical Term - 20 Year with ROP (Pfd+)	K
		Nautical Term - 30 Year with ROP (Pfd+)	M
COBS		Nautical Term - 10 Year (Super Pfd)	3
		Nautical Term - 20 Year (Super Pfd)	5
		Nautical Term - 30 Year (Super Pfd)	7
		Voyager UL w/Lifetime NLG (Super Pfd)	8
		Nautical Term - 20 Year with ROP (Super)	K
		Nautical Term - 30 Year with ROP (Super) Voyager UL w/Lifetime NLG (Super Pfd)	M P
COBU		Nautical Term - 10 Year	3
СОВО		Nautical Term - 20 Year	5
		Nautical Term - 30 Year	7
		Voyager UL w/Lifetime NLG	8
		Nautical Term - 20 Year with ROP	K
		Nautical Term - 30 Year with ROP	M
		Voyager UL w/Lifetime NLG (pay to 100)	P
COCL	COLL	Term Line 10 - 10 Year R&C Term	3
		Term Line 20 - 20 Year R&C Term	F
COEL	COLM	Term Line 15 - 15 Year R&C Term	F
COFL		Term Line 20 - 20 Year (Low Band)	F
COLC	COLL	Dignified Choice - Classic I Whole Life	8
		Term Line 15 - 15 Year R&C Term	F

Product Code	Company Code	Product Name	Category
COLE	COLM	Term Line 10 - 10 Year R&C Term Term Line 20 - 20 Year R&C Term	3 F
COMP	COMP	Term Life Answers 10	3
		Term Life Answers 15	4
		Term Life Answers 20	5
		Term Life Answers 30	7
		Guaranteed Universal Life - to 120	8
		Guaranteed Universal Life - to 90	С
		Guaranteed Universal Life - to 95 Guaranteed Universal Life - to 100	D E
		Guaranteed Universal Life - to 100	ь G
COMS		Term Life Answers 10 (Plus)	3
COMB		Term Life Answers 15 (Plus)	4
		Term Life Answers 20 (Plus)	5
		Term Life Answers 30 (Plus)	7
		Guaranteed Universal Life to 120 (Plus	) 8
		Guaranteed Universal Life - to 90 (Plus	) C
		Guaranteed Universal Life - to 95 (Plus	•
		Guaranteed Univeral Life - to 100 (Plus	<b>,</b>
		Guaranteed Universal Life - to 105 (Plus	•
CONN	CINN	LifeHorizons Termsetter 10 (til 08/31)	3
		LifeHorizons Termsetter 15 (til 08/31)	4 5
		LifeHorizons Termsetter 20 (til 08/31) LifeHorizons Termsetter 25 (til 08/31)	6
		LifeHorizons Termsetter 30 (til 08/31)	7
		Termsetter ROP 15 Year (til 08/31)	J
		Termsetter ROP 20 Year (til 08/31)	K
		Termsetter ROP 25 Year (til 03/31)	L
		Termsetter ROP 30 Year (til 08/31)	M
CONP		LifeHorizons Termsetter 10 (Sup/Sel)	3
		LifeHorizons Termsetter 15 (Sup/Sel)	4
		LifeHorizons Termsetter 20 (Sup/Sel)	5
		LifeHorizons Termsetter 25 (Sup/Sel)	6
		LifeHorizons Termsetter 30 (Sup/Sel)	7
		Termsetter ROP 15 Year (Sup/Sel) Termsetter ROP 20 Year (Sup/Sel)	J K
		Termsetter ROP 25 Year (Sup/Sel)	L
		Termsetter ROP 30 Year (Sup/Sel)	M
COOP	COLU	Nautical Term - 10 Year (Pfd Plus/OR)	3
		Nautical Term - 20 Year (Pfd Plus/OR)	5
		Nautical Term - 30 Year (Pfd Plus/OR)	7
		Nautical Term - 20 Year with ROP (P+/OR	
		Nautical Term - 30 Year with ROP (P+/OR	
COOS		Nautical Term - 10 Year (Super Pfd/OR)	3
		Nautical Term - 20 Year (Super Pfd/OR)	5
		Nautical Term - 30 Year (Super Pfd/OR)	7 ) K
		Nautical Term - 20 Year with ROP (Sp/OR Nautical Term - 30 Year with ROP (Sp/OR	
COOU		Nautical Term - 10 Year (OR)	) M 3
		Nautical Term - 20 Year (OR)	5
		Nautical Term - 30 Year (OR)	7
		( ,	•

Product Code	Company Code	Product Name	Category
EMVU	EMPL	Nautical Term - 20 Year with ROP (OR) Nautical Term - 30 Year with ROP (OR) Term Select - 5 Year	K M 2
211.0		Term Select - 10 Year Term Select - 15 Year Term Select - 20 Year	3 4 5
EMVV		Term Select - 25 Year Term Select - 30 Year Term Select - 5 Year (Plus)	6 7 2
		Term Select - 10 Year (Plus) Term Select - 15 Year (Plus) Term Select - 20 Year (Plus)	3 4 5
FICE	FIRD	Term Select - 25 Year (Plus) Term Select - 30 Year (Plus) Simple Term - 10 Year	6 7 3 4
FLEM	FIDL	Simple Term - 15 Year Simple Term - 20 Year Simple Term - 30 Year Rapid Decision Express - 10 Year	5 7 3
1 22.1	1100	Rapid Decision Express - 15 Year Rapid Decision Express - 20 Year Rapid Decision Express - 30 Year	4 5 7
FLMM		Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year	0 4 5
FLRM		Rapid Decision Mortgage Term - 30 Year Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year	7 2 3 4
		Rapid Decision Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Term - 20 Year (w/ROP)	5 7 K
FRLP	GEAN	Rapid Decision Term - 30 Year (w/ROP) Colony SM LifeLong UL - 40 Year Colony SM LifeLong UL - to age 121 Colony SM LifeLong UL - to age 100	M 0 8 E
		Colony SM LifeLong UL - to age 100 Colony SM LifeLong UL - to age 110 Colony SM LifeLong UL - pay to 100	G H P
FRLQ		Colony SM LifeLong UL - 40 Year (P+/R+ Colony SM LifeLong UL - to 121 (P+/R+) Colony SM LifeLong UL - to 100 (P+/R+) Colony SM LifeLong UL - to 105 (P+/R+)	8 E
FRUP		Colony SM LifeLong UL - to 103 (P+/R+) Colony SM LifeLong UL - to 110 Colony SM LifeLong UL -pay to 100 (P+/R Colony Term UL 10 (50K-199K) Colony Term UL 20 (50K-199K)	Н
FRUQ		GenGuard UL - no lapse UL to 100 (b1) GenGuard UL - no lapse UL to 105 (b1) Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+)	E G 3 5

Product Code	Company Code	Product Name	Category
FRXP		GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+) GenGuard UL - no lapse UL to 100 (b2)	E G E
FRXQ		GenGuard UL - no lapse UL to 105 (b2) GenGuard UL - no lapse to 100 (P+/R+)	G E
FRYP		GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (200K+) Colony Term UL 20 (200K+) GenGuard UL - no lapse UL to 100 (b3)	G 3 5 E
FRYQ		GenGuard UL - no lapse UL to 105 (b3) Colony Term UL 10 (200K+ / P+/R+) Colony Term UL 20 (200K+ / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	G 3 5 E
FTLI	FIRM	GenGuard UL - no lapse to 105 (P+/R+) Guaranteed Level Term 10 (Rapid eUW) Guaranteed Level Term 15 (Rapid eUW) Guaranteed Level Term 20 (Rapid eUW)	G 3 4 5
FTLP		GLT 10 (R+ Std+ / eUW) GLT 15 (R+ Std+ / Rapid eUW)	3 4
FYLI		GLT 20 (R+ Std+ / Rapid eUW) Guaranteed Level Term 10 Guaranteed Level Term 15 Guaranteed Level Term 20	5 3 4 5
FYLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	7 3 4 5
GDCA	GUAR	GLT 30 (P+ Elite / R+ Std+) Level Term Gold 10 (xtended conversion Level Term Gold 15 (xtended conversion	7 ) 3 ) 4
GDCE		Level Term Gold 20 (xtended conversion Level Term Gold 30 (xtended conversion Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.)	•
GDCP		Level Term Gold 30 (Elite/ext. conv.) Level Term Gold 10 (Pfd Plus/ext. conv Level Term Gold 15 (Pfd Plus/ext. conv Level Term Gold 20 (Pfd Plus/ext. conv	7 3 4
GDLA		Level Term Gold 30 (Pfd Plus/ext. conv Level Term Gold 10 Level Term Gold 15	
GDLE		Level Term Gold 20 Level Term Gold 30 Level Term Gold 10 (Elite) Level Term Gold 15 (Elite)	7 3 4
GDLP		Level Term Gold 20 (Elite) Level Term Gold 30 (Elite) Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus)	5 7 3 4 5

Product Code	Company Code	Product Name	Category
GGLA GGLE		Level Term Gold 30 (Preferred Plus) Yearly Renewable Term (YRT) Gold YRT Gold (Elite)	7 1 1
GGLP GLEA	GLEA	YRT Gold (Preferred Plus) Gleaner Term - 10-Year	1 3
		Gleaner Term - 15-Year Gleaner Term - 20-Year Gleaner Term - 30-Year	4 5 7
GLEE		Gleaner Term - 10-Year (Elite Pfd) Gleaner Term - 15-Year (Elite Pfd) Gleaner Term - 20-Year (Elite Pfd)	3 4 5
GLES		Gleaner Term - 30-Year (Elite Pfd) Gleaner Term - 10-Year (Super Pfd)	7 3
		Gleaner Term - 15-Year (Super Pfd) Gleaner Term - 20-Year (Super Pfd) Gleaner Term - 30-Year (Super Pfd)	4 5 7
GRLP	GECA	Colony SM LifeLong UL - 40 Year Colony SM LifeLong UL - to age 121 Colony SM LifeLong UL - to age 100	0 8 E
		Colony SM LifeLong UL - to age 105 Colony SM LifeLong UL - to age 110	G H
GRLQ		Colony SM LifeLong UL - pay to 100 Colony SM LifeLong UL - 40 Year (P+/R+ Colony SM LifeLong UL - to 121 (P+/R+)	) P 0 8
		Colony SM LifeLong UL - to 100 (P+/R+) Colony SM LifeLong UL - to 105 (P+/R+)	E G
GRUP		Colony SM LifeLong UL - to 110 Colony SM LifeLong UL -pay to 100 (P+/R Colony Term UL 10 (50K-199K)	3
		Colony Term UL 20 (50K-199K)  GenGuard UL - no lapse UL to 100 (b1)  GenGuard UL - no lapse UL to 105 (b1)	5 E G
GRUQ		Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+)	3 5
GRXP		GenGuard UL - no lapse to $100 (P+/R+)$ GenGuard UL - no lapse to $105 (P+/R+)$ GenGuard UL - no lapse UL to $100 (b2)$	E G E
GRXQ		GenGuard UL - no lapse UL to 105 (b2) GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+)	G E G
GRYP		Colony Term UL 10 (200K+) Colony Term UL 20 (200K+)	3 5
GRYQ		GenGuard UL - no lapse UL to 100 (b3) GenGuard UL - no lapse UL to 105 (b3) Colony Term UL 10 (200K+ / P+/R+) Colony Term UL 20 (200K+ / P+/R+)	E G 3 5
		GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+)	E G
GZUP	GENY	Colony Term UL 10 (50K-199K) Colony Term UL 20 (50K-199K) GenGuard UL - no lapse UL to 100 (b1)	3 5 E

Product Code	Company Code	Product Name	Category
GZUQ		GenGuard UL - no lapse UL to 105 (b1) Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+)	G 3 5 E G
GZXP		GenGuard UL - no lapse UL to 100 (b2) GenGuard UL - no lapse UL to 105 (b2)	E G
GZXQ		GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+)	E G
GZYP		Colony Term UL 10 (200K+) Colony Term UL 20 (200K+) GenGuard UL - no lapse UL to 100 (b3)	3 5 E G
GZYQ		GenGuard UL - no lapse UL to 105 (b3) Colony Term UL 10 (200K+ / P+/R+) Colony Term UL 20 (200K+ / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	3 5 E
HARB	HART	GenGuard UL - no lapse to 105 (P+/R+) Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best	) 3 ) 4
HARP		Hartford Bicentennial Term 30 (Pf Best Hartford Bicentennial Term 10 (Pfd+) Hartford Bicentennial Term 15 (Pfd+) Hartford Bicentennial Term 20 (Pfd+)	) 7 3 4 5
HART		Hartford Bicentennial Term 30 (Pfd+) Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20	7 3 4 5
11711D		Hartford Bicentennial Term 30	7
HAUP HAUT		Hartford Bicentennial Freedom UL (P+) Hartford Bicentennial Freedom UL (2011)	8 8
HAYB	HARY	Hartford Bicentennial Term 10 (Pf Best	
111111	11111(1	Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best	) 4 ) 5
НАҮР		Hartford Bicentennial Term 30 (Pf Best Hartford Bicentennial Term 10 (Pfd+) Hartford Bicentennial Term 15 (Pfd+) Hartford Bicentennial Term 20 (Pfd+) Hartford Bicentennial Term 30 (Pfd+)	) 7 3 4 5 7
HAYT		Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 Hartford Bicentennial Term 30	3 4 5 7
HYUP		Hartford Bicentennial Freedom II UL (P+	
HYUT		Hartford Bicentennial Freedom UL (2011)	8
ILLI	ILLI	10-Year Term 15-Year Term 20-Year Term 30-Year Term	3 4 5 7
		Life Foundations Whole Life - Continuou 15-Year Term (with ROP)	s 8 J

Product Code	Company Code	Product Name	Category
		20-Year Term (with ROP)	K
		30-Year Term (with ROP)	М
ILLP		10-Year Term (Super / Ultra Std)	3
		15-Year Term (Super / Ultra Std)	4
		20-Year Term (Super / Ultra Std)	5
		30-Year Term (Super / Ultra Std)	7
		15-Year Term (Super/Ultra Std / w/ROP)	J
		20-Year Term (Super/Ultra Std / w/ROP)	K
		30-Year Term (Super/Ultra Std / w/ROP)	M
INDU	INDU	Critical Choice Term - 15 Year	4
		Critical Choice Term - 20 Year	5
		Critical Choice Term - 30 Year	7
INDX		Critical Choice Term - 20/5 Year	F
INXD		Critical Choice Term - 15/5 Year	F
INXX		Critical Choice Term - 30/5 Year	F
IOFE	INDE	Foresters Lifefirst - 10 Year	3 5
		Foresters Lifefirst - 20 Year	5
		Foresters Lifefirst - 30 Year	7
IOFP		Foresters Lifefirst - 10 Year (Plus)	3
		Foresters Lifefirst - 20 Year (Plus)	5
		Foresters Lifefirst - 30 Year (Plus)	7
IONE		Foresters Lifefirst - 20 Year (non-med)	5
		Foresters Lifefirst - 30 Year (non-med)	7
		Planright Level	8
		Lifefirst - 20 Year (non-med / w/ROP)	K
TG G11	T3 011	Lifefirst - 30 Year (non-med / w/ROP)	M
JGCK	JACK	Protector 10-Year Term	3
		Protector 15-Year Term	4
TOOD		Protector 20-Year Term	5 3
JGCP		Protector 10-Year Term (P+) Protector 15-Year Term (P+)	3 4
		Protector 15-Year Term (P+) Protector 20-Year Term (P+)	5
JHCP	JOHU	15 Year Level (Super/Std+ with CER)	4
OTICE	00110	20 Year Level (Super/Std+ with CER)	5
JHCU		15 Year Level Premium Term (with CER)	4
01100		20 Year Level Premium Term (with CER)	
JHGP		10 Year Level Premium Term (Super/Std+	5 ) 3
01101		15 Year Level Premium Term (Super/Std+	
		20 Year Level Premium Term (Super Std+	) 5
		Protection UL-G '12 (Super/Std+)	) 5 8
JHGU		10 Year Level Premium Term	3
		15 Year Level Premium Term	4
		20 Year Level Premium Term	5
		Protection UL-G '12	8
JYCN	JOHY	15 Year Level Premium Term (with CER)	4
		20 Year Level Premium Term (with CER)	5
JYCP		15 Year Level (Super/Std+ with CER)	4
		20 Year Level (Super/Std+ with CER)	5 3
JYYN		10 Year Level Premium Term	
		15 Year Level Premium Term	4
		20 Year Level Premium Term	5

Product Code	Company Code	Product Name	Category
JYYP		Protection UL-G '12 10 Year Level Premium Term (Super/Std+	
		15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+	
T37 (7 h I		Protection UL-G '12 (Super/Std+) 10 Year Level Premium Term (ages 71+)	8 3
JYZN		10 Year Level Premium Term (ages 71+) 15 Year Level Premium Term (ages 66+)	
		20 Year Level Premium Term (ages 61+)	5
JYZP		10 Year Level Term (Super Pfd/ages 71+)	
		15 Year Level Term (Super Pfd/ages 66+)	
1000	TAIDE	20 Year Level Term (Super Pfd/ages 61+)	
LBBE LBBP	LNBE	TrueTerm (2012) - 12 Year TrueTerm - 12 Year (P+ Elite, R+ Select)	F F
LBCE		TrueTerm (2012) - 13 Year	г F
LBCP		TrueTerm - 13 Year (P+ Elite, R+ Select)	F
LBDE		TrueTerm (2012) - 14 Year	F
LBDP		TrueTerm - 14 Year (P+ Elite, R+ Select)	F
LBEE		TrueTerm (2012) - 16 Year	F
LBEP		TrueTerm - 16 Year (P+ Elite, R+ Select)	F
LBFE		TrueTerm (2012) - 17 Year	F
LBFP		TrueTerm - 17 Year (P+ Elite, R+ Select)	F
LBGE		TrueTerm (2012) - 18 Year	F —
LBGP		TrueTerm - 18 Year (P+ Elite, R+ Select)	F
LBHE LBHP		TrueTerm (2012) - 19 Year TrueTerm - 19 Year (P+ Elite, R+ Select)	F F
LBIE		TrueTerm (2012) - 21 Year	F
LBIP		TrueTerm - 21 Year (P+ Elite, R+ Select)	F
LBJE		TrueTerm (2012) - 22 Year	F
LBJP		TrueTerm - 22 Year (P+ Elite, R+ Select)	F
LBKE		TrueTerm (2012) - 23 Year	F
LBKP		TrueTerm - 23 Year (P+ Elite, R+ Select)	F
LBLE		TrueTerm (2012) - 24 Year	F
LBLP		TrueTerm - 24 Year (P+ Elite, R+ Select)	
LBME LBMP		TrueTerm (2012) - 26 Year TrueTerm - 26 Year (P+ Elite, R+ Select)	F F
LBNE		TrueTerm (2012) - 27 Year	F
LBNP		TrueTerm - 27 Year (P+ Elite, R+ Select)	F
LBOE		TrueTerm (2012) - 28 Year	F
LBOP		TrueTerm - 28 Year (P+ Elite, R+ Select)	F
LBPE		TrueTerm (2012) - 29 Year	F
LBPP		TrueTerm - 29 Year (P+ Elite, R+ Select)	
LBTE		TrueTerm (2012) - 10 Year	3
		TrueTerm (2012) - 15 Year	4
		TrueTerm (2012) - 20 Year TrueTerm (2012) - 25 Year	5 6
		TrueTerm (2012) - 25 fear TrueTerm (2012) - 30 Year	7
		TrueTerm (2012) - 11 Year	, F
		TrueTerm (2012) - level to age 65	T
		TrueTerm (2012) - level to age 70	Ū
		TrueTerm (2012) - level to age 75	V
LBTP		TrueTerm - 10 Year (P+ Elite,R+ Select)	3

Product Code	Company Code	Product Name	Category
		TrueTerm - 15 Year (P+ Elite, R+ Select) TrueTerm - 20 Year (P+ Elite, R+ Select)	4 5
		TrueTerm - 25 Year (P+ Elite, R+ Select)	6
		TrueTerm - 30 Year (P+ Elite,R+ Select)	7
		TrueTerm - 11 Year (P+ Elite,R+ Select)	F
		TrueTerm - to 65 (P+ Elite,R+ Select)	Т
		TrueTerm - to 70 (P+ Elite,R+ Select)	U
		TrueTerm - to 75 (P+ Elite,R+ Select)	V
LGBL		TrueTerm - 10 Year (GU)	3
		TrueTerm - 15 Year (GU)	4
		TrueTerm - 20 Year (GU)	5
		TrueTerm - 30 Year (GU)	7
		Legacy Secure II Lifetime	8
		Legacy Secure II to age 100	E
LGBM		TrueTerm - 10 Year (P+ Elite, R+ Select	
		TrueTerm - 15 Year (P+ Elite, R+ Select	
		TrueTerm - 20 Year (P+ Elite, R+ Select	
		TrueTerm - 30 Year (P+ Elite, R+ Select	7 8
		Legacy Secure II Lifetime (Elite)	o E
LGWL		Legacy Secure II to age 100 (Elite) TrueTerm - 10 Year (WA)	3
пдип		TrueTerm - 15 Year (WA)	4
		TrueTerm - 20 Year (WA)	5
		TrueTerm - 30 Year (WA)	7
LGWM		TrueTerm - 10 Year (P+ Elite, R+ Sel/WA	
20111		TrueTerm - 15 Year (P+ Elite, R+ Sel/WA	
		TrueTerm - 20 Year (P+ Elite, R+ Sel/WA	
		TrueTerm - 30 Year (P+ Elite, R+ Sel/WA	
LIBB	LIBB	Passport 20 Plus with ROP feature	K
		Passport 30 Plus with ROP feature	M
LIBP		Passport 20 Plus with ROP feature Elite	e K
		Passport 30 Plus with ROP feature Elite	e M
LINN	LNNA	LGUL (2012)	8
		LGUL (2012) - pay to 100	Р
LINP		LGUL (2012 / P+)	8
		LGUL (2012) - pay to 100 (P+)	P
LNEN		LifeElement (SM) Level Term - 10 Year	3
		LifeElement (SM) Level Term - 15 Year	4
		LifeElement (SM) Level Term - 20 Year	5
TMED		LifeElement (SM) Level Term - 30 Year	7 3
LNEP		LifeElement (SM) Level Term - 10 (P+)	3 4
		LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+)	5
		LifeElement (SM) Level Term - 30 (P+)	7
LYYN	LNLI	LifeElement (SM) Level Term - 10 Year	3
		LifeElement (SM) Level Term - 15 Year	4
		LifeElement (SM) Level Term - 20 Year	5
		LifeElement (SM) Level Term - 30 Year	7
LYYP		LifeElement (SM) Level Term - 10 (P+)	3
		LifeElement (SM) Level Term - 15 (P+)	4
		LifeElement (SM) Level Term - 20 (P+)	5

Product Code	Company Code	Product Name	Category
MADI MELI	MADI METL	LifeElement (SM) Level Term - 30 (P+) Legacy Select Level Benefit Whole Life Guaranteed Level Term 10 (Rapid eUW) Guaranteed Level Term 15 (Rapid eUW)	7 8 3 4
MELP		Guaranteed Level Term 20 (Rapid eUW) GLT 10 (R+ Std+ / eUW) GLT 15 (R+ Std+ / Rapid eUW) GLT 20 (R+ Std+ / Rapid eUW)	5 3 4 5
MHLI		Guaranteed Level Term 10 Guaranteed Level Term 15 Guaranteed Level Term 20	3 4 5
MHLP		GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	3 4
MIDL	MIDT	Premier CS4 - 10 Year Term  Premier CS4 - 15 Year Term  Premier CS4 - 20 Year Term  Premier CS4 - 30 Year Term	5 3 4 5 7
MIDP		XL-DB2 (\$25K XL-DB2 - p100 (\$25K Premier CS4 - 10 Year Term (P+) Premier CS4 - 15 Year Term (P+)	) P 3 4
		Premier CS4 - 20 Year Term (P+) Premier CS4 - 30 Year Term (Plus) XL-DB2	
MIEL		Executive CS3 - 10 Year Term Executive CS3 - 15 Year Term Executive CS3 - 20 Year Term	3 4 5
MIEP		XL-DB2 (\$250K XL-DB2 - p100 (\$250K Executive CS3 - 10 Year (P+) Executive CS3 - 15 Year (P+) Executive CS3 - 20 Year (P+)	P 3 4 5
MIFL		XL-DB2 P+ (\$250K XL-DB2 - p100 P+ (\$250K Essential Guaranteed UL 2 (\$25K Essential Guaranteed UL 2 - 1 pay (\$25K Essential Guaranteed UL 2 - p100 (\$25K	P ) 8 ) O
MIFP		Essential Guaranteed UL 2 - p65 (\$25K Essential Guaranteed UL 2 - 20p (\$25K Essential Guaranteed UL 2 - 10p (\$25K Essential Guaranteed UL 2 - P+ (\$25K Essential Guaranteed UL 2 - 1p P+ (\$25K Essential Guaranteed UL - p100 P+ (\$25K Essential Guara	Q Q R S S S S S S S S S S S S S S S S S
MIGL		Essential Guaranteed UL 2 -p65 P+ (\$25K Essential Guaranteed UL 2-20 p P+ (\$25K Essential Guaranteed UL 2-10p P+ (\$25K Essential Guaranteed UL 2 (\$250K Essential Guaranteed UL 2 - 1p (\$250K Essential Guaranteed UL 2 - p100 (\$250K Essential Guaran	) R ) S ) 8 ) O

Product Code	Company Code	Product Name	Category
MIGP		Essential Guaranteed UL 2 - p65 (\$250K) Essential Guaranteed UL 2 - 20p (\$250K) Essential Guaranteed UL 2 - 10p (\$250K) Essential Guaranteed UL 2 P+ (\$250K) Essential Guaranteed UL 2 - 1p P+(\$250K) Essential Guaranteed UL -p100 P+ (\$250K) Essential Guaranteed UL 2-p65 P+ (\$250K) Essential Guaranteed UL 2-20p P+ (\$250K)	Q R S 8 O P Q R
MINN	MINM	Essential Guaranteed UL 2-10p P+ (\$250K) Advantage Elite Select Life - 5 Year Advantage Elite Select Life - 10 Year Advantage Elite Select Life - 15 Year	S 2 3 4
MINP		Advantage Elite Select Life - 20 Year Advantage Elite Select Life - 30 Year Advantage Elite Select - 5 Year (P+/R+) Advantage Elite Select - 10 Year (P+/R+) Advantage Elite Select - 15 Year (P+/R+) Advantage Elite Select - 20 Year (P+/R+) Advantage Elite Select - 30 Year (P+/R+)	5 7 2 3 4 5 7
MLUE	METL	Guaranteed Advantage UL	8
MLUP		Guaranteed Advantage UL (Elite)	8
MOTB	MOTO	Value Term Plus - 10-Year (Pfd Best) Value Term Plus - 15-Year (Pfd Best) Value Term Plus - 20-Year (Pfd Best)	3 4 5
MOTO		Value Term Plus - 30-Year (Pfd Best) Value Term Plus - 10-Year Plan Value Term Plus - 15-Year Plan Value Term Plus - 20-Year Plan	7 3 4 5
MOTP		Value Term Plus - 30-Year Plan Value Term Plus - 10-Year (Pfd Plus) Value Term Plus - 15-Year (Pfd Plus) Value Term Plus - 20-Year (Pfd Plus) Value Term Plus - 20 Year (Pfd Plus)	7 3 4 5
MTGN	MASM	Value Term Plus - 30-Year (Pfd Plus) Vantage Term 10 Vantage Term 20	7 3 5
MTGP		Vantage Term 20 (Plus) Vantage Term 20 (Plus)	5 3 5 3
MTLI	METL	Guaranteed Level Term 10 Guaranteed Level Term 15 Guaranteed Level Term 20 Guaranteed Level Term 30	3 4 5 7
MTLP		GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+) GLT 30 (P+ Elite / R+ Std+)	3 4 5 7
MTRP	MTRU	SelecTerm-10 (Preferred Plus) SelecTerm-15 (Preferred Plus) SelecTerm-20 (Preferred Plus)	7 3 4 5 7
MTRU		SelecTerm-30 (Preferred Plus) SelecTerm-10 (NV, NJ, OR) SelecTerm-15 (NV, NJ, OR)	3 4

Product Code	Company Code	Product Name	Category
MTSP		SelecTerm-20 (NV, NJ, OR) SelecTerm-30 (NV, NJ, OR) SelecTerm-10 (Preferred Plus)	5 7 3
		SelecTerm-15 (Preferred Plus) SelecTerm-20 (Preferred Plus) SelecTerm-30 (Preferred Plus)	4 5 7
MTSU		SelecTerm-10 SelecTerm-15 SelecTerm-20	3 4 5
MULE	METR	SelecTerm-30 Guaranteed Advantage UL	7 8
MULP		Guaranteed Advantage UL (Elite)	8
NATV	NATI	ART - Annual Renewable Term	1
-1		GL-10 - 10 Year Level Term	3
		GL-15 - 15 Year Level Term	4
NATW		ART - Annual Renewable Term (Elite Pfd)	1
		GL-10 - 10 Year (Elite Preferred) GL-15 - 15 Year (Elite Preferred)	3 4
NDGA	NORA	ADDvantage 10	3
NDOM	110141	ADDvantage 15	4
		ADDvantage 20	5
		ADDvantage 30	7
NDGP		ADDvantage 10 (Super Preferred)	3
		ADDvantage 15 (Super Preferred)	4
		ADDvantage 20 (Super Preferred)	5
		ADDvantage 30 (Super Preferred)	7
NEGA		Custom Guarantee Gen 6 (\$25K	) 8
		Custom Guarantee Gen 6 - 1 pay (\$25K	) 0
		Custom Guarantee Gen 6 - p100 (\$25K	
		Custom Guarantee Gen 6 - p65 (\$25K	
		Custom Guarantee Gen 6 - 20p (\$25K	
NECD		Custom Guarantee Gen 6 - 10p (\$25K	
NEGP		Custom Guarantee Gen 6 P+ (\$25K	
		Custom Guarantee Gen 6 - 1 pay P+ (\$25K	
		Custom Guarantee Gen 6 - p100 P+ (\$25K	
		Custom Guarantee Gen 6 - p65 P+ (\$25K Custom Guarantee Gen 6 - 20p P+ (\$25K	
		Custom Guarantee Gen 6 - 10p P+ (\$25K	
NFGA		Custom Guarantee Gen 6 (\$250K	
112 011		Custom Guarantee Gen 6 - 1 pay (\$250K	
		Custom Guarantee Gen 6 - p100 (\$250K	
		Custom Guarantee Gen 6 - p65 (\$250K	
		Custom Guarantee Gen 6 - 20p (\$250K	
		Custom Guarantee Gen 6 - 10p (\$250K	
NFGP		Custom Guarantee Gen 6 P+ (\$250K	
		Custom Guarantee Gen 6 - 1 pay P+(\$250K	) 0
		Custom Guarantee Gen 6 - p100 P+ (\$250K	) P
		Custom Guarantee Gen 6 - p65 P+ (\$250K	
		Custom Guarantee Gen 6 - 20p P+ (\$250K	
		Custom Guarantee Gen 6 - 10p P+ (\$250K	
NGTV	NATI	GL-20 - 20 Year Level Term	5

Product Code	Company Code	Product Name	Category
NGTW		GL-20 - 20 Year (Elite Preferred)	5
NOTN	NORM	TT Term 10 - 1 Year Term for 10 Years	1
		TT Level Term 20 (issue ages 51+)	5
NOTP		TT Term 10 - 1 Year for 10 Yrs (Premier	
		TT Level Term 20 (Premier NT/ages 51+)	5
NOWM		TT Term 80 - 1 Year R & C Term	1
		TT Level Term 10	3
NOM		TT Level Term 20 TT Term 80 - 1 Year R & C (Premier NT)	5 1
NOWP		TT Level Term 10 (Premier NT)	3
		TT Level Term 20 (Premier NT)	5
NOYN		TT Level Term 20 (NY)	5
NOYP		TT Level Term 20 (Premier NT / NY)	5
NPGA	NORA	Guarantee Builder IUL2 (\$250K	
		Guarantee Builder IUL2 - p100 (\$250K	) P
NPGP		Guarantee Builder IUL2 P+ (\$250K	) 8
		Guarantee Builder IUL2 - p100 P+ (\$250K	
NTFA		TermGUL (\$25K)	8
		TermGUL - pay to 100 no lapse UL (\$25K)	P
NTFP		TermGUL (\$25K/Super)	8
NIEGA		TermGUL - pay to 100 (\$25K/Super)	P
NTGA		TermGUL (\$250K	•
NTGP		TermGUL - pay to 100 no lapse UL (\$250K TermGUL (\$250K/Super)	) P 8
NIGE		TermGUL - pay to 100 (\$250K/Super)	P
NTWL	NATW	YourLife(SM) - 10 Year Term II	3
111111	14711 44	YourLife(SM) - 15 Year Term II	4
		YourLife(SM) - 20 Year Term II	5
		YourLife(SM) - 30 Year Term II	7
NTWP		YourLife(SM) - 10 Year Term II (Pfd+)	3
		YourLife(SM) - 15 Year Term II (Pfd+)	4
		YourLife(SM) - 20 Year Term II (Pfd+)	5
		YourLife(SM) - 30 Year Term II (Pfd+)	7
NTXV	NATI	L-20 - 20 Year Level Term	F
NTXW		L-20 - 20 Year (Elite Preferred)	F F
NTZV NTZW		L-20 - 20 Year Level Term (NY) L-20 - 20 Year (Elite Preferred/NY)	F
NUGA	NORA	Guarantee Builder IUL2 (\$25K	
110 021	110101	Guarantee Builder IUL2 - p100 (\$25K	
NUGP		Guarantee Builder IUL2 P+ (\$25K	
		Guarantee Builder IUL2 - p100 P+ (\$25K	
NVWL	NATW	YourLife No-Lapse Guarantee UL - to 121	8
		YourLife No-Lapse Guarantee UL - to 100	E
		YourLife No-Lapse Guarantee UL - to 105	G
		YourLife No-Lapse Guarantee UL - to 110	Н
		YourLife No-Lapse Guarantee UL - 1 Pay	0
		YourLife No Large Guarantee UL - 20 Pay	
NVWP		YourLife No-Lapse Guarantee UL - 10 Pay YourLife No-Lapse UL - to 121 (Pfd Plus	
TA A AAT		YourLife No-Lapse UL - to 100 (Pfd Plus	
		YourLife No-Lapse UL - to 105 (Pfd Plus	•
		1	,

Product Code	Company Code	Product Name	Category
		YourLife No-Lapse UL - to 110 (Pfd Plus)	
		YourLife No-Lapse UL - 1 Pay (Pfd Plus)	
		YourLife No-Lapse UL - 20 Pay (Pfd Plus)	
		YourLife No-Lapse UL - 10 Pay (Pfd Plus)	
NXTV	NATI	L-15 - 15 Year Level Term	F
NXTW		L-15 - 15 Year (Elite Preferred)	F
NYLA	NEWY	YCT - Indeterminate Premium Term	1
		Five Year Term	2
NYLP		YCT Indeterminate Premium Term (Sel Pfd)	
		Five Year Term (Select Preferred)	2
NYLS		YCT -Indeterminate Premium Term (Smoker)	
NYMA		10 Year Level Term (20LCT)	3
		15 Year Level Term (15LCT)	4
ATTANED		20 Year Level Term (20LCT)	5
NYMP		10 Year Level Term (10LCT) (Select Pfd)	3
		15 Year Level Term (15LCT) (Select Pfd)	4
NTS7 FFF 7	אות ד	20 Year Level Term (20LCT) (Select Pfd)	5 3
NYTV	NATI	GL-10 - 10 Year Level Term (NY)	3 4
		GL-15 - 15 Year Level Term (NY) GL-20 - 20 Year Level Term (NY)	
NIVIIIAT		GL-20 - 20 Year Level Term (NY) GL-10 - 10 Year (Elite Preferred/NY)	5 3
NYTW		GL-15 - 15 Year (Elite Preferred/NY)	3 4
		GL-20 - 20 Year (Elite Preferred/NY)	5
NYWL	NATW		8
NIWL	IVAIW	YourLife No-Lapse UL - to 121 (NY) YourLife No-Lapse Guarantee -to 105 (NY)	
		YourLife No-Lapse Guarantee -to 103 (NY)	
NYWP		YourLife No-Lapse UL - to 121 (P+/NY)	8
INIVI		YourLife No-Lapse UL - to 105 (P+ / NY)	G
		YourLife No-Lapse UL - to 110 (P+ / NY)	Н
NYYA	NEWY	Five Year Term (NY)	2
NYYP	1111111	Five Year Term (Select Preferred / NY)	2
NZTV	NATI	L-15 - 15 Year Level Term (NY)	F
NZTW	111111	L-15 - 15 Year (Elite Preferred/NY)	F
OCNC	OCCI	ULTIMATE TERM-10 - 10 Year Term	3
OMWJ	OHIN	FlexTerm Series VIII - 10 Year Plus	3
OMWN		Term 10 Plus (P+ Super Pfd / R+ Select)	
OMYJ		FlexTerm Series VIII - 10 Year	3
OMYN		Term 10 (P+ Super Pfd/ R+ Select)	3
ONWJ		FlexTerm Series VIII - 15 Year Plus	4
		FlexTerm Series VIII - 20 Year Plus	5
ONWN		Term 15 Plus (P+ Super Pfd / R+ Select)	4
		Term 20 Plus (P+ Super Pfd / R+ Select)	5
ONYJ		FlexTerm Series VIII - 15 Year	4
		FlexTerm Series VIII - 20 Year	5
ONYN		Term 15 (P+ Super Pfd / R+ Select)	4
		Term 20 (P+ Super Pfd / R+ Select)	5
OXFO	OXFO	Assurance Financial Expense Whole Life	8
PAAL	PACK	Pacific-ART-NY - Annual Renewable Term	1
		Pacific-10-NY - 10 Year Renewable	3
		Pacific-20-NY - 20 Year Renewable	5
PAAN		Pacific-ART-NY - ART (Preferred Plus)	1

Product Code	Company Code	Product Name	Category
		Pacific-10-NY - 10 Year (Preferred Plus	) 3
		Pacific-20-NY - 20 Year (Preferred Plus	) 5
PAAS		Pacific-ART-NY - ART (Super Preferred)	1
		Pacific-10-NY - 10 Year (Super Pfd)	3
		Pacific-20-NY - 20 Year (Super Pfd)	5
PACL	PACL	Pacific-ART - Annual Renewable Term	1
		Pacific-10 - 10 Year Renewable	3
		Pacific-20 - 20 Year Renewable	5
PACN		Pacific-ART - ART (Preferred Plus)	1
		Pacific-10 - 10 Year (Preferred Plus)	3
		Pacific-20 - 20 Year (Preferred Plus)	5
PACS		Pacific-ART - ART (Super Preferred)	1
		Pacific-10 - 10 Year (Super Preferred)	3
		Pacific-20 - 20 Year (Super Preferred)	5
PAGI	PACI	Ten Year Term	3
PAIC		One Year Term Plus	1
PANA	PANA	5-Year Level Term	2
PANP		Sentinel Series 10 (Preferred Plus)	3
		Sentinel Series 20 (Preferred Plus)	5
PANS		Sentinel Series 10 - 10-Year Term	3
		Sentinel Series 20 - 20-Year Term	5
PATN		10-Year Level Term	3
PAUL	PAUL	Selector 1 - 1 Year Term	1
D.1.11	D.1.G.T	Selector 10 - 10 Year Term	3
PAWL	PACL	Pacific-10 - 10 Year Renewable (WA)	3
D A LINI		Pacific-20 - 20 Year Renewable (WA)	5
PAWN		Pacific-10 - 10 Year (Pfd Plus / WA)	3
DAMO		Pacific-20 - 20 Year (Pfd Plus / WA)	5 3
PAWS		Pacific-10 - 10 Year (Super Pfd / WA) Pacific-20 - 20 Year (Super Pfd / WA)	
PAXP	PANA	Sentinel Series 20/10 (Preferred Plus)	5 F
PAXS	FANA	Sentinel Series 20/10 - 20-Year Term	ਸ 'ਜ
PENB	PENN	Guaranteed 10 Year Term (Preferred Best	_
IHND	I DIVIN	Guaranteed 15 Year Term (Preferred Best	•
		Guaranteed 20 Year Term (Preferred Best	•
PENC		Guaranteed 10 Year Term	3
1 1110		Guaranteed 15 Year Term	4
		Guaranteed 20 Year Term	5
PENP		Guaranteed 10 Year Term (Preferred Plus	
		Guaranteed 15 Year Term (Preferred Plus	•
		Guaranteed 20 Year Term (Preferred Plus	<b>,</b>
PGNC		Guaranteed Protection UL - gtd to 121	8
PGNP		Guaranteed Protection UL - gtd to 121 P	
PNEI	PRIP	30-Year Term (WA)	7
PNEP		30-Year Term (Super/WA)	7
PNMI		30-Year Term (MD)	7
PNMP		30-Year Term (Super/MD)	7
PPDC	PRUC	UL Protector with NLG to 121 (75K-249K)	8
		UL Protector with NLG to 100 (75K-249K)	E
		UL Protector w/NLG to 121 - 1 Pay (75K)	0
		UL Protector $w/NLG$ to 121 - 20 Pay (75k	) R

Product Code	Company Code	Product Name	Category
PPDS		UL Protector w/NLG to 121 - 10 Pay UL Protector with NLG (75K-249K/F UL Protector with NLG (75K-249K/F	Plus) 8 Plus) E
PPEC		UL Protector w/NLG to 121 - (75K/P) UL Protector w/NLG to 121 - (75K/P) UL Protector w/NLG to 121 - (250K/P) UL Protector with NLG to 121 (250K-P)	lus) R Plus) S
FFEC		UL Protector with NLG to 121 (250K- UL Protector with NLG to 100 (250K- UL Protector w/NLG to 121 - 1 Pay UL Protector w/NLG to 121 - 20 Pay	-999K) E (250K) O
PPES		UL Protector w/NLG to 121 - 10 Pay UL Protector with NLG (250K-999K) UL Protector with NLG (250K-999K)	(250) S /Plus) 8 /Plus) E
DDEG		UL Protector w/NLG to 121 - (250K/FUL Protector w/N	Plus) R Plus) S
PPFC		Term Essential 10 (<250K PruXpress Term Essential 15 (<250K PruXpress Term Essential 20 (<250K PruXpress Term Essential 30 (<250K PruXpress	ONLY) 4 ONLY) 5
		UL Protector with NLG to 121 (1000 UL Protector with NLG to 100 (1000 UL Protector w/NLG to 121 - 1 Pay	)K+) 8 )K+) E
PPFS		UL Protector w/NLG to 121 - 20 Pay UL Protector w/NLG to 121 - 10 Pay Term Essential 10 (P+ Best / R+ NS+	(\$1m) R (\$1m) S
		Term Essential 15 (P+ Best / R+ NS+ Term Essential 20 (P+ Best / R+ NS+ Term Essential 30 (P+ Best / R+ NS+	+) 4 +) 5
		UL Protector with NLG (1000K / P) UL Protector with NLG (1000K / P) UL Protector w/NLG to 121 - (\$1m/P)	Lus) E
PPUC		UL Protector w/NLG to 121 - (\$1m/P) UL Protector w/NLG to 121 - (\$1m/P) Term Elite 10 (<250K PruXpress ONI	Lus) S LY/WA) 3
		Term Elite 15 (<250K PruXpress ONI Term Elite 20 (<250K PruXpress ONI Term Elite 30 (<250K PruXpress ONI	LY/WA) 5 LY/WA) 7
DDIIG		PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 Trans Flitz 10 (Pt Part / Pt NO)	J K M
PPUS		Term Elite 10 (P+ Best / R+ NS+ / Term Elite 15 (P+ Best / R+ NS+ / Term Elite 20 (P+ Best / R+ NS+ / Term Elite 30 (P+ Best / R+ NS+ /	WA) 4 WA) 5
		PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+)	J K M
PPWC		Term Essential 10 (<250K PruXpress Term Essential 15 (<250K PruXpress Term Essential 20 (<250K PruXpress	/ WA) 4

PPWS	Product Code	Company Code	Product Name	Category
PROFESSION   PROPERTY   PROPETTY   PROPETT	PPWS		Term Essential 10 (P+ Best / R+ NS+ /WA	) 3
PPYC			·	
Term Elite 15			·	
Term Elite 20 (NY/<250K PruXpress ONLY)	PPYC	PRUJ	Term Elite 10 (NY/<250K PruXpress ONLY	) 3
Term Elite 30 (NY/250K PruXpress ONLY) 7   OUL Protector with NIG to 121 (250K-999K) 8   OUL Protector w/NIG to 121 - 1 Pay (250K) 0   OUL Protector w/NIG to 121 - 1 Pay (250K) 8   OUL Protector w/NIG to 121 - 10 Pay (250) 8   OUL Protector w/NIG to 121 - 10 Pay (250) 8   OUL Protector w/NIG to 121 - 10 Pay (250) 8   OUL Protector w/NIG to 121 - 10 Pay (250K) 8   OUL Protector w/NIG to 121 - 10 Pay (250K) 9   OUL Protector w/NIG to 121 - 10 Pay (250K) 9   OUL Protector w/NIG to 121 - 10 Pay (250K) 9   OUL Protector w/NIG to 121 - 10 Pay (250K) 9   OUL Protector w/NIG to 121 - 10 Pay (250K) 9   OUL Protector w/NIG to 121 - 10 Pay (250K) 9   OUL Protector w/NIG to 121 - 10 Pay (250K) 9   OUL Protector w/NIG to 121 - 10 Pay (250K) 9   OUL Protector w/NIG to 121 - 10 Pay (250K) 9   OUL PROTECTOR w/NIG to 121 - 10 P			Term Elite 15 (NY/<250K PruXpress ONLY	
Distribution with Nig to 121 (250K-999K)   8			<u>-</u>	
PRYS			<b>-</b>	
PPYS			·	•
PPYS			<b>-</b>	
PPYS			<u>-</u>	
Term Elite 15 (NY/ P+ Best / R+ NS+)	DDVC		<u>-</u>	
Term Elite 20 (NY / P+ Best / R+ NS+)	1115			
Term Elite 30 (NY/P+ Best / R+ NS+) 7				
DIL Protector w/NLG to 121 - (250K/Plus)   OUL Protector w/NLG to 121 - (250K/Plus)   R				
PRAJ   PROA   Empire Term - 10 Year   Sempire Term - 20 Year   Sempire Term - 10 Year   Sempire Term - 10 Year   Sempire Term - 20 Year   Sempire Term - 10 Year   Sempire Term - 20 Year   Sempire Term - 10 Year   Sempire Term - 20 Year   Sempire Term - 25 Year   Sempire Term - 25 Year   Sempire Term - 15 Year   Sempire Term - 20 Year Term   Sempire Term   Sempir			UL Protector with NLG (250K-999K/Plus	) 8
PRAJ			UL Protector w/NLG to 121 - (250K/Plus)	0
PRAJ         PROA         Empire Term - 10 Year				
Empire Term - 15 Year				
Empire Term - 20 Year   5	PRAJ	PROA		
PRAK  Empire Term - 25 Year  Empire Term - 10 Year (Super Preferred) 3  Empire Term - 10 Year (Super Preferred) 4  Empire Term - 20 Year (Super Preferred) 5  Empire Term - 25 Year (Super Preferred) 6  PRCI  PRCI  PRIN  10-Year Term 20-Year Term 20-Year Term 30-Year Term 40 Iniversal Life Protector IV  PRCP  10-Year Term (Super) 3  15-Year Term (Super) 5  30-Year Term (Super) 7  Universal Life Protector IV (Super) 8  PRDI  PRDI  PRIP  10-Year Term (Super) 7  Universal Life Protector IV (Super) 8  PRDI  PRIP  10-Year Term (Super) 7  Universal Life Protector IV (Super) 8  PRDP  PRIP  10-Year Term (Super) 7  PRIP  10-Year Term (Super) 3  30-Year Term 5  30-Year Term (Super) 9  PRIP  10-Year Term (Super) 9  PRIP  10-Year Term (Super) 9  30-Year Term (Super) 9  40-Year Term (Super) 9  70-Year Term (Super) 9  71-Year Term (Super) 9  72-Year Term (Super) 9  73-Year Term (Super) 9  74-Year Term (Super) 9  75-Year Term (Super) 9  76-Year Term (Super) 9  77-Year Term (Super) 9  78-Year Term (Super) 9  79-Year Term (Super) 7  PREI			<del>-</del>	
PRAK   Empire Term - 10 Year (Super Preferred)   3			=	
Empire Term - 15 Year (Super Preferred)	DBVK		-	
Empire Term - 20 Year (Super Preferred)   5				
Empire Term - 25 Year (Super Preferred)   6				
15-Year Term				
20-Year Term   5   30-Year Term   7	PRCI	PRIN	10-Year Term	
30-Year Term   7   7   7   7   7   7   7   7   7				
PRCP    10-Year Term (Super)   3				
PRCP  10-Year Term (Super)  15-Year Term (Super)  20-Year Term (Super)  30-Year Term (Super)  70  Universal Life Protector IV (Super)  80  PRDI  PRDI  PRIP  10-Year Term 15-Year Term 15-Y				
15-Year Term (Super)	DDCD			
20-Year Term (Super)   5   30-Year Term (Super)   7   Universal Life Protector IV (Super)   8   Universal Life Protector IV (\$1m+)   8   PRIP   10-Year Term   3   15-Year Term   5   30-Year Term   5   30-Year Term   7   PRDP   PRIN   Universal Life Protector IV (Super/\$1m+)   8   PRIP   10-Year Term (Super)   3   15-Year Term (Super)   3   15-Year Term (Super)   4   20-Year Term (Super)   5   30-Year Term (Super)   5   30-Year Term (Super)   7   PREI   Universal Life Protector IV (8   8   8   9   9   9   9   9   9   9	FRCF		` /	
30-Year Term (Super)   7			` ± '	
Universal Life Protector IV (Super)   8				
PRIP       10-Year Term       3         15-Year Term       4         20-Year Term       5         30-Year Term       7         PRDP       PRIN       Universal Life Protector IV (Super/\$1m+)       8         PRIP       10-Year Term (Super)       3         15-Year Term (Super)       4       20-Year Term (Super)       5         30-Year Term (Super)       7         PREI       Universal Life Protector IV       8			-	8
PRDP PRIN Universal Life Protector IV (Super/\$1m+) 8 PRIP 10-Year Term (Super) 3 15-Year Term (Super) 4 20-Year Term (Super) 5 30-Year Term (Super) 7 PREI Universal Life Protector IV 8	PRDI		Universal Life Protector IV (\$1m+)	8
PRDP PRIN Universal Life Protector IV (Super/\$1m+) 8 PRIP 10-Year Term (Super) 3 15-Year Term (Super) 4 20-Year Term (Super) 5 30-Year Term (Super) 7 PREI Universal Life Protector IV 8		PRIP		
PRDP PRIN Universal Life Protector IV (Super/\$1m+) 8 PRIP 10-Year Term (Super) 3 15-Year Term (Super) 4 20-Year Term (Super) 5 30-Year Term (Super) 7 PREI Universal Life Protector IV 8				
PRDP PRIN Universal Life Protector IV (Super/\$1m+) 8 PRIP 10-Year Term (Super) 3 15-Year Term (Super) 4 20-Year Term (Super) 5 30-Year Term (Super) 7 PREI Universal Life Protector IV 8				
PRIP 10-Year Term (Super) 3 15-Year Term (Super) 4 20-Year Term (Super) 5 30-Year Term (Super) 7 PREI Universal Life Protector IV 8	DBUD	DDTN		
15-Year Term (Super) 4 20-Year Term (Super) 5 30-Year Term (Super) 7 PREI Universal Life Protector IV 8	LINDE			
20-Year Term (Super) 5 30-Year Term (Super) 7 PREI Universal Life Protector IV 8		TIVII		
PREI 30-Year Term (Super) 7 Universal Life Protector IV 8			· /	
PREI Universal Life Protector IV 8			` ± '	
PREP Universal Life Protector IV (Super) 8	PREI			8
	PREP		Universal Life Protector IV (Super)	8

Product Code	Company Code	Product Name	Category
PRES	PRES	Simplified Issue Whole Life Insurance	Р
PRFI	PRIP	Universal Life Protector IV (\$1m+)	8
PRFP		Universal Life Protector IV (Super/\$1m+	
PRIM	PRIM	Custom Advantage - 10 Year	3
ITTI	LIXIT	Custom Advantage - 15 Year	4
			5
		Custom Advantage - 20 Year	
		Custom Advantage - 35 Year	F
PRIN		Custom Advantage - 35 Year (age 35+)	F
PRIP		Custom Advantage - 10 Year (Pfd Plus)	3
		Custom Advantage - 15 Year (Pfd Plus)	4
		Custom Advantage - 20 Year (Pfd Plus)	5
		Custom Advantage - 35 Year (Pfd Plus)	F
PRIQ		Custom Advantage - 35 Year (age 35+/P+	) F
PRMI		Custom Advantage - 25 Year	, F
PRMP		Custom Advantage - 25 Year (Pfd Plus)	F
PRTA	PRTC	Level Term II - 10 Year	3
INIA	FRIC	Level Term II - 15 Year	4
		Level Term II - 20 Year	5
PRTB		LTII - 10 Year (Pf Select, R+ Std+)	3
		LTII - 15 Year (Pf Select, R+ Std+)	4
		LTII - 20 Year (Pf Select, R+ Std+)	5
PRTC		LTII - 10 Year (P+)	3
		LTII - 15 Year (P+)	4
		LTII - 20 Year (P+)	5
PRTM	PRIM	Custom Advantage - 30 Year	F
PRTP		Custom Advantage - 30 Year (Pfd Plus)	F
PRUC	PRUC	Term Elite 10 (<250K PruXpress ONLY)	3
TROC	1100		4
		Term Elite 15 (<250K PruXpress ONLY)	
		Term Elite 20 (<250K PruXpress ONLY)	5
		Term Elite 30 (<250K PruXpress ONLY)	7
		PruTerm WorkLife 65	Т
PRUS		Term Elite 10 (P+ Best $/$ R+ NS+)	3
		Term Elite 15 (P+ Best / R+ NS+)	4
		Term Elite 20 (P+ Best / R+ NS+)	5
		Term Elite 30 (P+ Best / R+ NS+)	7
		PruTerm WorkLife 65 (P+/R+)	T
PRXA	PRTC	Level Term II - 10/5 Year	F
PRXB		LTII - 10/5 Year (Pf Select, R+ Std+)	F
PRXC		LTII - 10/5 Year (P+)	F
PSXA		Level Term II - 20/5 Year	F
PSXB		LTII - 15/5 Year (Pf Select, R+ Std+)	F
PSXC	DD 0.5	LTII - 15/5 Year (P+)	F
PTPL	PROT	Secure-T - 10 Year No Lapse UL	3
		Secure-T - 15 Year No Lapse UL	4
		Secure-T - 20 Year No Lapse UL	5
		Secure-T - 25 Year No Lapse UL	6
		Secure-T - 30 Year No Lapse UL	7
PTPP		Secure-T - 10 Year No Lapse (Super Pfd	) 3
		Secure-T - 15 Year No Lapse (Super Pfd	
		Secure-T - 20 Year No Lapse (Super Pfd	
		Secure-T - 25 Year No Lapse (Super Pfd	
		200410 1 20 1041 No Dapoe (bupel 114	,

Product Code	Company Code	Product Name	Category
PTVL		Secure-T - 30 Year No Lapse (Super Pfd) Protective Centennial G II UL	7 8
		Centennial G II UL - to age 80	A
		Centennial G II UL - to age 85	В
		Centennial G II UL - to age 90	С
		Centennial G II UL - to age 95	D
		Centennial G II UL - to age 100	E
		Centennial G II UL - to age 105	G
		Centennial G II UL - to age 110	Н
		Protective Centennial G II - Single Pay	
		Protective Centennial G II UL -pay to 65	Q
		Protective Centennial G II UL - 20 Pay	R
		Protective Centennial G II UL - 10 Pay	S
		Centennial G II UL - to age 65	Т
		Centennial G II UL - to age 70	U
		Centennial G II UL - to age 75	V
PTVP		Protective Centennial G II UL (Select)	8
		Centennial G II UL - to age 80 (P+)	А
		Centennial G II UL - to age 85 (P+)	В
		Centennial G II UL - to age 90 (P+)	C
		Centennial G II UL - to age 95 (P+)	D
		Centennial G II UL - to age 100 (P+)	E
		Centennial G II UL - to age 105 (P+)	G
		Centennial G II UL - to age 110 (P+)	Н
		Protective Centennial G II (Select 1pay)	
		Protective Centennial G II (Select p65)	Q
		Protective Centennial G II (Select 20p)	
		Protective Centennial G II (Select 10p)	S T
		Centennial G II UL - to age 65 (P+) Centennial G II UL - to age 70 (P+)	IJ
		Centennial G II UL - to age 75 (P+)	V
PTXA	PRTC	Level Term I - 15/5 Year	v F
PTXB		LTI - 15/5 Year (Pf Select, R+ Std+)	F
PTXC		LTI - 15/5 Year (P+)	F
PVTA		Level Term I - 10 Year	3
T V 111		Level Term I - 15 Year	4
		Level Term I - 20 Year	5
PVTB		LTI - 10 Year (Pf Select, R+ Std+)	3
		LTI - 15 Year (Pf Select, R+ Std+)	4
		LTI - 20 Year (Pf Select, R+ Std+)	5
PVTC		LTI - 10 Year (P+)	3
		LTI - 15 Year (P+)	4
		LTI - 20 Year (P+)	5
PVXA		Level Term I - 10/5 Year	F
PVXB		LTI - 10/5 Year (Pf Select, R+ Std+)	F
PVXC		LTI - 10/5 Year (P+)	F
PWXA		Level Term I - 20/5 Year	F
PWXB		LTI - 20/5 Year (Pf Select, R+ Std+)	F
PWXC		LTI - 20/5 Year (P+)	F
PYUC	PRUJ	UL Protector with NLG to 121 (75K-249K)	8
		UL Protector w/NLG to 121 - 1 Pay (75K)	0

Product Code	Company Code	Product Name	Category
		UL Protector w/NLG to 121 - 20 Pay (75k)	
		UL Protector w/NLG to 121 - 10 Pay (75k)	
PYUS		UL Protector with NLG (75K-249K/Plus)	8
		UL Protector w/NLG to 121 - (75K/Plus)	0
		UL Protector w/NLG to 121 - (75K/Plus)	R
		UL Protector w/NLG to 121 - (250K/Plus)	S
PYYC		Term Essential 10 (NY/<250K PruXpress)	3
		Term Essential 15 (NY/<250K PruXpress)	4
		Term Essential 20 (NY/<250K PruXpr ONLY)	
		Term Essential 30 (NY/<250K PruXpress)	7
		UL Protector with NLG to 121 (1000K+)	8
		PruLife Return of Premium Term 15	J
		PruLife Return of Premium Term 20	K
		PruLife Return of Premium Term 30	М
		UL Protector w/NLG to 121 - 1 Pay (\$1m)	0
		UL Protector w/NLG to 121 - 20 Pay (\$1m)	
D		UL Protector w/NLG to 121 - 10 Pay (\$1m)	
PYYS		Term Essential 10 (NY /P+ Best / R+ NS+)	
		Term Essential 15 (NY /P+ Best / R+ NS+)	
		Term Essential 20 (NY /P+ Best / R+ NS+)	
		Term Essential 30 (NY /P+ Best / R+ NS+)	8
		UL Protector with NLG (1000K / Plus)	8 J
		PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+)	J K
		PruLife ROP 30 (P+ Best / R+ NS+)	M
		UL Protector w/NLG to 121 - (\$1m/Plus)	0
		UL Protector w/NLG to 121 - (\$1m/Plus)	R
		UL Protector w/NLG to 121 - (\$1m/Plus)	S
PZXA	PRTC	Level Term II - 20/5 Year	F
PZXB	11(10	LTII - 20/5 Year (Pf Select, R+ Std+)	F
PZXC		LTII - 20/5 Year (P+)	F
RDSP	RELL	TermSmart 10 - (P+ Super / R+ Select)	3
1.2.01		TermSmart 15 - (P+ Super / R+ Select)	4
		TermSmart 20 - (P+ Super / R+ Select)	5
		TermSmart 25 - (P+ Super / R+ Select)	6
		TermSmart 30 - (P+ Super / R+ Select)	7
RDSS		TermSmart 10 - 10 Year Term	3
		TermSmart 15 - 15 Year Term	4
		TermSmart 20 - 20 Year Term	5
		TermSmart 25 - 25 Year Term	6
		TermSmart 30 - 30 Year Term	7
RFNS	RELR	ING Guaranteed Death Benefit UL II NY	8
		ING GDBUL II NY - Pay to 100	Р
		ING GDBUL II - Pay to 65	Q
		ING GDBUL II NY - 20 Pay	R
		ING GDBUL II NY - 10 Pay	S
RFNT		ING GDBUL II NY Plus	8
		ING GDBUL II NY - Pay to 100 (Plus)	P
		ING GDBUL II - Pay to 65 (Plus)	Q
		ING GDBUL II NY - 20 Pay (Plus)	R
		ING GDBUL II NY - 10 Pay (Plus)	S

Product Code	Company Code	Product Name	Category
ROTP	RELL	<pre>ING ROP Endowment Term - 20 Year (P+/R+ ING ROP Endowment Term - 25 Year (P+/R+ ING ROP Endowment Term - 30 Year (P+/R+</pre>	) L
ROTS		ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year	K L
ROYA	ROYA	ING ROP Endowment Term - 30 Year Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term	
ROYP		Royal Advantage 30 - 30 Year Level Term Neighbors Simplified Issue Whole Life Royal Advantage 10 - 10 Year (Super)	8 3
RWTP	RELL	Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) TermSmart 10 - (P+ Super / R+ Select/OR	
		TermSmart 15 - (P+ Super / R+ Select/OR TermSmart 20 - (P+ Super / R+ Select/OR TermSmart 25 - (P+ Super / R+ Select/OR	5 ) 6
RWTS		TermSmart 30 - (P+ Super / R+ Select/OR TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR)	3 4
2,010		TermSmart 20 - 20 Year Term (OR) TermSmart 25 - 25 Year Term (OR) TermSmart 30 - 30 Year Term (OR)	5 6 7
RYNS	RELR	TermSmart 10 - 10 Year Term (NY) TermSmart 15 - 15 Year Term (NY) TermSmart 20 - 20 Year Term (NY)	3 4 5
		TermSmart 25 - 25 Year Term (NY) TermSmart 30 - 30 Year Term (NY) ING ROP Endowment Term - 20 Year	6 7 K
RYNT		<pre>ING ROP Endowment Term - 25 Year ING ROP Endowment Term - 30 Year TermSmart 10 - (P+ Super / R+ Select/NY</pre>	L M ) 3
		TermSmart 15 - (P+ Super / R+ Select/NY TermSmart 20 - (P+ Super / R+ Select/NY TermSmart 25 - (P+ Super / R+ Select/NY	) 5
		TermSmart 30 - (P+ Super / R+ Select/NY ING ROP Endowment Term - 20 Year (P+/R+ ING ROP Endowment Term - 25 Year (P+/R+	) 7 ) K ) L
SAFE SAFS	SYME	<pre>ING ROP Endowment Term - 30 Year (P+/R+ Expert-ART (Non-Smoker) Expert-ART (Smoker)</pre>	) M 1 1
SAGI	SAGI	Platinum Series 10 Platinum Series 20 Platinum Series 30	3 5 7
SAGP		Platinum Series 30 Platinum Series 10 (Super Pfd) Platinum Series 20 (Super Pfd) Platinum Series 30 (Super Pfd)	3 5 7
SAIZ SAVE	SAVE	Gold Series 10 ZZ Term (ages 66+) T-10/10 - 10 Year Term	3 3
		T-15/15 - 15 Year Term T-20/20 - 20 Year Term	4 5

Product Code	Company Code	Product Name	Category
SAVP		T-25/25 - 25 Year Term T-30/30 - 30 Year Term T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+)	6 7 3 4 5 6
SAZI	SAGI	T-30/30 - 30 Year (P+ / R+) Gold Series 10 ZZ Term Gold Series 20 ZZ Term Gold Series 30 ZZ Term Platinum Series -No Lapse Universal Lif Platinum Series -No Lapse - Single Pay Platinum Series -No Lapse - Pay to 100 Platinum Series -No Lapse - Pay to 65 Platinum Series -No Lapse - 20 Pay	O P Q R
SAZS		Platinum Series -No Lapse - 10 Pay Platinum Series -No Lapse UL (Std Plus Platinum Series - Single Pay (Std Plus Platinum Series - Pay to 100 (Std Plus Platinum Series - Pay to 100 (Std Plus Platinum Series - 20 Pay (Std Plus Platinum Series - 10 Pay (Std Plus	) O ) P ) Q ) R
SECP	SECU	Platinum Series - 10 Pay (Std Plus Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus) Advantage Elite Term - 30 Year (Plus)	) 2 3 4 5 7
SECU		Advantage Elite Term Life - 5 Year  Advantage Elite Term Life - 10 Year  Advantage Elite Term Life - 15 Year  Advantage Elite Term Life - 20 Year  Advantage Elite Term Life - 30 Year	2 3 4 5 7
SETE	SEDE	ING Guaranteed Death Benefit UL II ING GDBUL II - Pay to 100 ING GDBUL II NY - Pay to 65 ING GDBUL II - 20 Pay ING GDBUL II - 10 Pay	8 P Q R S
SETP		ING Guaranteed Death Benefit UL II Plu ING GDBUL II - Pay to 100 (Plus) ING GDBUL II NY - Pay to 65 (Plus) ING GDBUL II - 20 Pay (Plus) ING GDBUL II - 10 Pay (Plus)	
SEUE		ING GUBOR IT TO TAY (TIUS) ING GUARANTEED DEATH BENEfit UL ING UL-GDB - Single Pay ING UL-GDB - Pay to 100 ING UL-GDB - Pay to 65 ING UL-GDB - 20 Pay	8 O P Q R
SEUP		ING UL-GDB - 10 Pay ING Guaranteed Death Benefit UL (Plus) ING UL-GDB - Single Pay (Plus) ING UL-GDB - Pay to 100 (Plus)	S 8 O P

Product Code	Company Code	Product Name	Category
SEVE		ING UL-GDB - Pay to 65 (Plus) ING UL-GDB - 20 Pay (Plus) ING UL-GDB - 10 Pay (Plus) ING Guaranteed Death Benefit UL (1m+) ING UL-GDB - Single Pay (1m+) ING UL-GDB - Pay to 100 (1m+) ING UL-GDB - Pay to 65 (1m+) ING UL-GDB - 20 Pay (1m+)	Q R S 8 O P Q R
SEVP		<pre>ING UL-GDB - 10 Pay (1m+) ING Guaranteed Death Benefit UL (Plus) ING UL-GDB - Single Pay (Plus/1m+) ING UL-GDB - Pay to 100 (Plus/1m+) ING UL-GDB - Pay to 65 (Plus/1m+) ING UL-GDB - 20 Pay (Plus/1m+)</pre>	S 8 O P Q R
SMMP	SEMU	ING UL-GDB - 10 Pay (Plus)  Premier LT Suite 10-Year (P+ / 4/2007)  Premier LT Suite 15-Year (P+)  Premier LT Suite 20-Year (P+ / 4/2007)	S 3 4
SMMT		Premier LT Suite 10-Year (4/2007) Premier LT Suite 15-Year	5 3 4
SMPP		Premier LT Suite 20-Year (4/2007) LT Protector 10-Year (Preferred Plus) LT Protector 15-Year (Preferred Plus) LT Protector 20-Year (Preferred Plus)	5 3 4 5 7
SMPT		LT Protector 30-Year (Preferred Plus) LT Protector 10-Year LT Protector 15-Year LT Protector 20-Year	7 3 4 5
SMTP		LT Protector 30-Year LT Security Plus 10-Year (Plus) LT Security Plus 15-Year (Plus) LT Security Plus 20-Year (Plus)	7 3 4 5
SMTT		LT Security Plus 30-Year (Plus) LT Security Plus 10-Year LT Security Plus 15-Year LT Security Plus 20-Year	7 3 4 5
SMZP		LT Security Plus 30-Year LT Security Plus 10-Year (Plus / NY) LT Security Plus 15-Year (Plus / NY) LT Security Plus 20-Year (Plus / NY)	7 3 4 5
SMZT		LT Security Plus 30-Year (Plus / NY) LT Security Plus 10-Year (NY) LT Security Plus 15-Year (NY) LT Security Plus 20-Year (NY)	7 3 4 5 7
STAR	STAR	LT Security Plus 30-Year (NY) SelectLife - Whole Life	/ 8 F
STOE	STON	StarLife Gold One-Cost-To-Age-95 Term Stonebridge Term - 10 (Pfd Elite) Stonebridge Term - 15 (Pfd Elite) Stonebridge Term - 20 (Pfd Elite) Stonebridge Life - 30 (Pfd Elite)	3 4 5 7

Product Code	Company Code	Product Name	Category
STON		Stonebridge Term - 20 (Elite / w/ROP) Stonebridge Life - 30 (Elite / w/ROP) Stonebridge Term - 10 Year Stonebridge Term - 15 Year	K M 3 4
		Stonebridge Term - 20 Year Stonebridge Term - 30 Year Stonebridge Term - 20 Year with ROP	5 7 K
STOP		Stonebridge Term - 30 Year with ROP Stonebridge Term - 10 (Pfd Plus) Stonebridge Term - 15 (Pfd Plus) Stonebridge Term - 20 (Pfd Plus)	M 3 4 5
CTD A	STAR	Stonebridge Term - 30 (Pfd Plus) Stonebridge Term - 20 (Pf Plus / w/ROF Stonebridge Term - 30 (Pf Plus / w/ROF ValueLife Gold (\$10K-\$75)	
STRA STWN	STON	Simplified Issue Term - 15 Year Simplified Issue Term - 20 Year Simplified Issue Term - 25 Year	4 5 6
SUNS SUSN	SUNS	Simplified Issue Term - 30 Year Select Term to 95 Plus Term 10 - 10 Year Term Term 20 - 20 Year Term	7 1 3 5
SUSP		Preferred Elite Term 10 Preferred Elite Term 20	5 3 5
SYMB	SYME	10 Year Level Term (Preferred Best/05) 15 Year Level Term (Preferred Best/05) 20 Year Level Term (Preferred Best/05) 30 Year Level Term (Preferred Best/05)	5 3 4 5 7
SYME		10 Year Level Term (2005) 15 Year Level Term (2005) 20 Year Level Term (2005)	, 3 4 5 7
SYMP		30 Year Level Term (2005) 10 Year Level Term (Preferred Plus/05) 15 Year Level Term (Preferred Plus/05) 20 Year Level Term (Preferred Plus/05)	3 4 5
SYOB		30 Year Level Term (Preferred Plus/05) 10 Year Level Term (Pfd Best / WA) 15 Year Level Term (Pfd Best / WA) 20 Year Level Term (Pfd Best / WA)	7 3 4 5
SYOE		30 Year Level Term (Pfd Best / WA) 10 Year Level Term (WA) 15 Year Level Term (WA) 20 Year Level Term (WA)	7 3 4 5
SYOP		30 Year Level Term (WA) 10 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Plus / WA) 20 Year Level Term (Pfd Plus / WA)	7 3 4 5
SZMB		30 Year Level Term (Pfd Plus / WA) 10 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Best) 20 Year Level Term (Preferred Best)	7 3 4 5

Product Code	Company Code	Product Name	Category
SZME		30 Year Level Term (Preferred Best) 10 Year Level Term 15 Year Level Term 20 Year Level Term 30 Year Level Term	7 3 4 5 7
SZMP		10 Year Level Term (Preferred Plus) 15 Year Level Term (Preferred Plus) 20 Year Level Term (Preferred Plus) 30 Year Level Term (Preferred Plus)	3 4 5 7
TFNA TIAA	TRAN TIAA	Final Expense Insurance Annual Renewable Term Life Insurance 10-Year Level Term 15-Year Level Term 20-Year Level Term 30-Year Level Term	P 1 3 4 5 7
TIAP		Annual Renewable Term (Preferred Plus) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus)	1 3 4 5
TINA		30-Year Level Term (Preferred Plus) Annual Renewable Term Life (NY) 10-Year Level Term (NY) 15-Year Level Term (NY) 20-Year Level Term (NY)	7 1 3 4 5
TINP		30-Year Level Term (NY) Annual Renewable Term (Pref Plus / NY) 10-Year Level Term (Pref Plus / NY) 15-Year Level Term (Pref Plus / NY) 20-Year Level Term (Pref Plus / NY) 30-Year Level Term (Pref Plus / NY)	7 1 3 4 5 7
TLJE	TRAL	Jet Simplified Issue - 15 Year Level Jet Simplified Issue - 20 Year Level Jet Simplified Issue - 25 Year Level Jet Simplified Issue - 30 Year Level	, 4 5 6 7
TLUE		Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level Home Protector Elite - 30 Year Level	, 4 5 6 7
TOCA	TRAN	Trendsetter Super YRT TransACE 2012 - No Lapse UL to 121	1 8
TOCP		Trendsetter Super YRT (Plus) TransACE 2012 - No Lapse UL to 121 (P+)	1 8
TONA		Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30 TransACE 2012 - No Lapse UL to 121 MA&T Trendsetter Super 20 with ROP Trendsetter Super 30 with ROP	3 4 5 6 7
TONP		Trendsetter Super 10 (Preferred Plus)	3

Product	Code Company	Code	Product Name	Category
			Trendsetter Super 15 (Preferred Plus)	4
			Trendsetter Super 20 (Preferred Plus)	5
			Trendsetter Super 25 (Preferred Plus)	6
			Trendsetter Super 30 (Preferred Plus)	7
			TransACE 2012 - No Lapse UL to 121 (P+)	8
			Trendsetter Super 20 (Preferred Plus)	K
			Trendsetter Super 30 (Preferred Plus)	M
TONS			Trendsetter Super 10 (Standard Plus)	3
			Trendsetter Super 15 (Standard Plus)	4
			Trendsetter Super 20 (Standard Plus)	5
			Trendsetter Super 25 (Standard Plus)	6
			Trendsetter Super 30 (Standard Plus)	7
			Trendsetter Super 20 (Standard Plus)	K
			Trendsetter Super 30 (Standard Plus)	M
TRCA			Trendsetter Super YRT (MD)	1
			Trendsetter Super 10 (MD)	3
			Trendsetter Super 15 (MD)	4
			Trendsetter Super 20 (MD)	5
			Trendsetter Super 25 (MD)	6
			Trendsetter Super 30 (MD)	7
			TransACE 2010 - No Lapse UL to 121	8
			Trendsetter Super 20 with ROP (MD)	K
			Trendsetter Super 30 with ROP (MD)	M
TRCP			Trendsetter Super YRT (Plus / MD)	1
			Trendsetter Super 10 (Preferred Plus/MD)	
			Trendsetter Super 15 (Preferred Plus/MD)	
			Trendsetter Super 20 (Preferred Plus/MD)	
			Trendsetter Super 25 (Preferred Plus/MD)	
			Trendsetter Super 30 (Preferred Plus/MD)	
			TransACE 2010 - No Lapse UL to 121 (P+)	8
			Trendsetter Super 20 (Preferred Plus/MD)	
			Trendsetter Super 30 (Preferred Plus/MD)	
TRCS			Trendsetter Super 10 (Standard Plus/MD)	3
			Trendsetter Super 15 (Standard Plus/MD)	4
			Trendsetter Super 20 (Standard Plus/MD)	5
			Trendsetter Super 25 (Standard Plus/MD)	
			Trendsetter Super 30 (Standard Plus/MD)	
			Trendsetter Super 20 (Standard Plus/MD)	K
			Trendsetter Super 30 (Standard Plus/MD)	
TRCX			Trendsetter Express 10 (Choice/Std)	3
			Trendsetter Express 15 (Choice/Std)	4
			Trendsetter Express 20 (Choice/Std)	5
			Trendsetter Express 25 (Choice/Std)	6
			Trendsetter Express 30 (Choice/Std)	7
TREP			Trendsetter Express 10 $(250K+/P+/R+)$	3
			Trendsetter Express 15 $(250K+/P+/R+)$	4
			Trendsetter Express 20 $(250K+/P+/R+)$	5
			Trendsetter Express 25 $(250K+/P+/R+)$	6
mp = : :			Trendsetter Express 30 (250K+/P+/R+)	7
TREX			Trendsetter Express 10 (250K+)	3
			Trendsetter Express 15 (250K+)	4

Product Code	Company Code	Product Name	Category
		Trendsetter Express 20 (250K+) Trendsetter Express 25 (250K+) Trendsetter Express 30 (250K+)	5 6 7
TRTU	TRUS	TermNet 5-Year Term TermNet 10-Year Term TermNet 15-Year Term	2 3 4
TRUL	TRAN	TransTerm UL 10 TransTerm UL 15 TransTerm UL 20	3 4 5
TRUP		TransTerm UL 25 TransTerm UL 30 TransTerm UL 10 (Plus)	6 7 3
11(01		TransTerm UL 15 (Plus) TransTerm UL 20 (Plus) TransTerm UL 25 (Plus)	4 5 6
TRXX		TransTerm UL 30 (Plus) Trendsetter Express 10 (Std Express) Trendsetter Express 15 (Std Express)	7 3 4
		Trendsetter Express 20 (Std Express) Trendsetter Express 25 (Std Express) Trendsetter Express 30 (Std Express)	5 6 7
TUNA TVNA TWNA		Final Expense Insurance (NC,OR,IA,NV,UT Final Expense Insurance (WV) Final Expense Insurance (WA)	
TYNA TYSA	TRAF	Final Expense Insurance Trendsetter Super YRT Trendsetter Super 10	P 1 3
		Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25	4 5 6
TYSP		Trendsetter Super 30 Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus)	7 1 3
		Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus)	4 5 6
TYSS		Trendsetter Super 30 (Preferred Plus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus)	7 3 4
		Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus)	5 6 7
UNBG UNBH UNCG	UTST	Select-a-Term - 16 Year Select-a-Term - 16 Year (Plus) Select-a-Term - 17 Year	F F F
UNCH UNDG UNDH		Select-a-Term - 17 Year (Plus) Select-a-Term - 18 Year Select-a-Term - 18 Year (Plus)	F F F
UNEG UNEH UNFG		Select-a-Term - 19 Year Select-a-Term - 19 Year (Plus) Select-a-Term - 21 Year	F F F

Product Code	Company Code	Product Name	Category
UNFH		Select-a-Term - 21 Year (Plus)	F
UNGG		Select-a-Term - 22 Year	F
UNGH		Select-a-Term - 22 Year (Plus)	F
UNHG		Select-a-Term - 23 Year	F
UNHH		Select-a-Term - 23 Year (Plus)	F
UNHO	UTHO	Express Issue Deluxe Whole Life	8
UNIG	UTST	Select-a-Term - 24 Year	F
UNIH		Select-a-Term - 24 Year (Plus)	F
UNJG		Select-a-Term - 26 Year	F
UNJH		Select-a-Term - 26 Year (Plus)	F
UNKG		Select-a-Term - 27 Year	F
UNKH		Select-a-Term - 27 Year (Plus)	F
UNLG		Select-a-Term - 28 Year	F
UNLH		Select-a-Term - 28 Year (Plus)	F
UNLI	UNLA	Annual Renewable Term	1
UNLS	UTST	Select-a-Term 10 (Special)	F
UNMG		Select-a-Term - 29 Year	F
UNMH		Select-a-Term - 29 Year (Plus)	F
UNMS		Select-a-Term 15 (Special)	F
UNNS		Select-a-Term 20 (Special)	F
UNOS		Select-a-Term 25 (Special)	F
UNPO	UTHO	Express Issue Premier Whole Life	8
UNPS	UTST	Select-a-Term 30 (Special)	F
USED		Select-a-Term - 10 Year	3
		Select-a-Term - 15 Year	4
		Select-a-Term - 20 Year	5
		Select-a-Term - 25 Year	6
		Select-a-Term - 30 Year	7
		Select-a-Term - Level to 65	T
		Select-a-Term - Level to 70	U
		Select-a-Term - Level to 75	V
USEE		Select-a-Term - 10 Year (Plus)	3
		Select-a-Term - 15 Year (Plus)	4
		Select-a-Term - 20 Year (Plus)	5
		Select-a-Term - 25 Year (Plus)	6
		Select-a-Term - 30 Year (Plus)	7
		Select-a-Term - Level to 65 (Plus)	Т
		Select-a-Term - Level to 70 (Plus)	U
		Select-a-Term - Level to 75 (Plus)	V
USYD		Secure Lifetime GUL - to age 121	8
		Secure Lifetime GUL - Single Pay	0
		Secure Lifetime GUL - Pay to 65	Q
		Secure Lifetime GUL - 20 Pay	~ R
		Secure Lifetime GUL - 10 Pay	S
USYE		Secure Lifetime GUL - to age 121 (Plus	
		Secure Lifetime GUL - Single Pay (Plus	•
		Secure Lifetime GUL - Pay to 65 (Plus)	
		Secure Lifetime GUL - 20 Pay (Plus)	R R
		Secure Lifetime GUL - 10 Pay (Plus)	S
UTCP	UTOM	Term Life Complete - 15 Year	4
-	-	Term Life Complete - 20 Year	5
		1 11 1 11 11 11 11 11 11 11 11 11 11 11	-

Product Code	Company Code	Product Name	Category
		Term Life Complete - 30 Year	7
UTEP		Term Life Express - 15 Year	4
		Term Life Express - 20 Year	5
		Term Life Express - 30 Year	7
		Whole Life Express	P
UTES	UTSU	LTG Ultra-C NY -10 Year (Special)	F
UTFG		ROP Select-a-Term - 21 Year	N
UTFH		ROP Select-a-Term - 21 Year (Plus)	N
UTFS		LTG Ultra-C NY -15 Year (Special)	F
UTGG UTGH		ROP Select-a-Term - 22 Year ROP Select-a-Term - 22 Year (Plus)	N
UTGS		LTG Ultra-C NY -20 Year (Special)	N F
UTHE	UTHE	ART100 - Annual Renewable Term	1
OTILE	OTHE	Protector Whole Life - Simplified Issue	8
UTHG	UTSU	ROP Select-a-Term - 23 Year	N
UTHH	0100	ROP Select-a-Term - 23 Year (Plus)	N
UTHO	UTHO	Express Issue Term 20	5
0 1110	0 2110	Express Issue Term 30	7
		Premier Term 20 (with ROP)	K
		Premier Term 30 (with ROP)	М
		Express Issue Term 65	Т
		Premier 65 with ROP	M
UTHS	UTSU	LTG Ultra-C NY -30 Year (Special)	F
UTIG		ROP Select-a-Term - 24 Year	N
UTIH		ROP Select-a-Term - 24 Year (Plus)	N
UTIS		ROPTerm NY -15 Year (Special / 2006)	F
UTJG		ROP Select-a-Term - 26 Year	N
UTJH		ROP Select-a-Term - 26 Year (Plus)	N
UTJS		ROPTerm NY -20 Year (Special / 2006)	F
UTKG		ROP Select-a-Term - 27 Year	N
UTKH		ROP Select-a-Term - 27 Year (Plus)	N
UTLG		ROP Select-a-Term - 28 Year	N
UTLH		ROP Select a Marm 20 Year (Plus)	N
UTMG UTMH		ROP Select-a-Term - 29 Year ROP Select-a-Term - 29 Year (Plus)	N N
UTNG		ROP Select-a-Term - 31 Year	N
UTNH		ROP Select-a-Term - 31 Year (Plus)	N
UTOG		ROP Select-a-Term - 32 Year	N
UTOH		ROP Select-a-Term - 32 Year (Plus)	N
UTPG		ROP Select-a-Term - 33 Year	N
UTPH		ROP Select-a-Term - 33 Year (Plus)	N
UTPP	UTOM	Term Life Answers 10	3
		Term Life Answers 15	4
		Term Life Answers 20	5
		Term Life Answers 30	7
		Guaranteed Universal Life - to 120	8
		Guaranteed Universal Life - to 90	С
		Guaranteed Universal Life - to 95	D
		Guaranteed Universal Life - to 100	E
		Guaranteed Universal Life - to 105	G
UTPQ		Term Life Answers 10 (Plus)	3

Term Life Answers 15 (Plus)	Product Code	Company Code	Product Name	Category
Term Life Answers 30 (Plus)   7			Term Life Answers 15 (Plus)	4
Guaranteed Universal Life to 120 (Plus)   S			Term Life Answers 20 (Plus)	
Guaranteed Universal Life - to 90 (Plus)			, ,	
Guaranteed Universal Life - to 95 (Plus)   D			· · ·	
Guaranteed Univeral Life - to 100 (Plus)   E			·	
UTQG UTSU ROP Select—a—Term - 34 Year (Plus) N UTQS ROP Select—a—Term - 34 Year (Plus) N UTQS ROP Select—a—Term - 15 Year (Special) F ROP Select—a—Term - 15 Year (Special) F ROP Select—a—Term - 35 Year (Plus) N UTRS ROP Select—a—Term - 35 Year (Plus) N UTRS ROP Select—a—Term - 20 Year (Special) F UTSS ROP Select—a—Term - 20 Year (Special) F UTSS ROP Select—a—Term - 30 Year (Special) F UTSS ROP Select—a—Term - 30 Year (Special) F UTVP UTVP UTOM Term Life Answers 30 (MP) 7 UTVQ Term Life Answers 30 (Plus/MD) 7 UTVD UTST ROP Select—a—Term - 20 Year (Special) F ROP Select—a—Term - Level to 65 W ROP Select—a—Term - Level to 65 W ROP Select—a—Term - Level to 70 X ROP Select—a—Term - Level to 70 X ROP Select—a—Term - Level to 65 W ROP Select—a—Term - Level to 70 (Plus) M ROP Select—a—Term - Level to 70 (Plus) M ROP Select—a—Term - Level to 65 (Plus) M ROP Select—a—Term - Level to 70 (Plus) M ROP Select—a—Term (Super Preferred) S ROP Select—a—Term (Supe			· · ·	
UTOG			•	•
UTQH	TIMOC	IIMOII	•	•
UTOS		UTSU		
UTRG			` ,	
UTRH   ROP Select-a-Term - 35 Year (Plus)   N     UTRS   ROP Select-a-Term - 20 Year (Special)   F     UTSS   ROP Select-a-Term - 20 Year (Special)   F     UTSS   ROP Select-a-Term - 30 Year (Special)   F     UTVP   UTOM   Term Life Answers 30   MD   7     UTVQ   Term Life Answers 30   MD   7     UTVD   UTST   ROP Select-a-Term - 20 Year   K     ROP Select-a-Term - 20 Year   K     ROP Select-a-Term - 25 Year   K     ROP Select-a-Term - 25 Year   M     ROP Select-a-Term - 30 Year   M     ROP Select-a-Term - Level to 65   W     ROP Select-a-Term - Level to 70   X     ROP Select-a-Term - Level to 70   X     ROP Select-a-Term - Level to 70   X     ROP Select-a-Term - 20 Year (Plus)   K     ROP Select-a-Term - 20 Year (Plus)   K     ROP Select-a-Term - 25 Year (Plus)   M     ROP Select-a-Term - 25 Year (Plus)   M     ROP Select-a-Term - Level to 70   (Plus)   W     ROP Select-a-Term - Level to 65   (Plus)   W     ROP Select-a-Term - Level to 70   (Plus)   X     ROP Select-a-Term - Level to 70   (Plus)   X     ROP Select-a-Term - Level to 75   (Plus)   X     ROP Select-a-Term - Level to 75   (Plus)   X     ROP Select-a-Term - Level to 75   (Plus)   X     ROP Select-a-Term - Level to 76   (Plus)   X     ROP Select-a-Term   Level to 77   (Preferred Plus)   3     ROP Select-a-Term   Level to 76   (Plus)   X     ROP Select-a-Term   Level to 77   (Preferred Plus)   3     ROP Select-a-Term   Level to 77   (Preferred Plus)   7     REturn of Premium (Super Preferred)   3     ROP Select-a-Term   Super Preferred)   4     ROP Select-a-Term   Super Preferred)   7     Return of Premium (Super Preferred)   7     Return of Premium Term   20 Year   (Super Preferred)   7     Return of Premium Term   20 Year   (Super Preferred)   7     Return of Premium Term   20 Year   (Super Preferred)   7			· ·	
UTSS				
UTSS				
UTTS			· ·	
UTVP			· ·	
UTYD	UTVP	UTOM	Term Life Answers 30 (MD)	
ROP Select-a-Term - 25 Year	UTVQ		Term Life Answers 30 (Plus/MD)	7
ROP Select-a-Term - 30 Year	UTYD	UTST	ROP Select-a-Term - 20 Year	K
ROP Select-a-Term - Level to 65			ROP Select-a-Term - 25 Year	${ m L}$
ROP Select-a-Term - Level to 70				
ROP Select-a-Term - Level to 75				
UTYE  ROP Select-a-Term - 20 Year (Plus)				
ROP Select-a-Term - 25 Year (Plus)				
ROP Select-a-Term - 30 Year (Plus)   M	O.I.A.F.		` ,	
ROP Select-a-Term - Level to 65 (Plus)   W			· · · · · · · · · · · · · · · · · · ·	
ROP Select-a-Term - Level to 70 (Plus)				
ROP Select-a-Term - Level to 75 (Plus)			, ,	
WEST				
15-Year Level Term (Preferred Plus)	WESP	WEST		
20-Year Level Term (Preferred Plus)   5   30-Year Level Term (Preferred Plus)   7   Return of Premium 20-Year (Pfd Plus)   K				
Return of Premium 20-Year (Pfd Plus) K  WESS  10-Year Level Term (Super Preferred) 3 15-Year Level Term (Super Preferred) 4 20-Year Level Term (Super Preferred) 5 30-Year Level Term (Super Preferred) 7 Return of Premium 20-Year (Super Pfd) K  WEST  10-Year Guaranteed Level Term 3 15-Year Guaranteed Level Term 4 20-Year Guaranteed Level Term 5 30-Year Guaranteed Level Term 5 30-Year Guaranteed Level Term 7 Return of Premium Term - 20-Year K  WILP  WILP  WILP  Life Value Term 20 (Plus) 1 Penn Term 10 (Plus) 3 Penn Term 15 (Plus) 4 Penn Term 20 (Plus) 5 Penn Term 20 (Plus) 7			,	5
WESS  10-Year Level Term (Super Preferred) 4 15-Year Level Term (Super Preferred) 5 30-Year Level Term (Super Preferred) 7 Return of Premium 20-Year (Super Pfd) K  WEST  10-Year Guaranteed Level Term 3 15-Year Guaranteed Level Term 4 20-Year Guaranteed Level Term 5 30-Year Guaranteed Level Term 7 Return of Premium Term 20-Year K  WILP  WILP  WILP  WILP  Life Value Term 20 (Plus) 1 Penn Term 10 (Plus) 3 Penn Term 20 (Plus) 5 Penn Term 20 (Plus) 5 Penn Term 30 (Plus) 7			30-Year Level Term (Preferred Plus)	7
### Term   Super Preferred   4   20-Year Level Term   Super Preferred   5   30-Year Level Term   Super Preferred   7   Return of Premium 20-Year (Super Pfd)   K    WEST   10-Year Guaranteed Level Term   3   15-Year Guaranteed Level Term   4   20-Year Guaranteed Level Term   5   30-Year Guaranteed Level Term   5   30-Year Guaranteed Level Term   7   Return of Premium Term - 20-Year   K    WILP   WILP   Life Value Term 20 (Plus)   1   Penn Term 10 (Plus)   3   Penn Term 15 (Plus)   4   Penn Term 20 (Plus)   5   Penn Term 20 (Plus)   5   Penn Term 30 (Plus)   7			Return of Premium 20-Year (Pfd Plus)	K
20-Year Level Term (Super Preferred) 5 30-Year Level Term (Super Preferred) 7 Return of Premium 20-Year (Super Pfd) K  WEST  10-Year Guaranteed Level Term 3 15-Year Guaranteed Level Term 4 20-Year Guaranteed Level Term 5 30-Year Guaranteed Level Term 7 Return of Premium Term - 20-Year K  WILP  WILP  Life Value Term 20 (Plus) 1 Penn Term 10 (Plus) 3 Penn Term 15 (Plus) 4 Penn Term 20 (Plus) 5 Penn Term 30 (Plus) 7	WESS		10-Year Level Term (Super Preferred)	3
30-Year Level Term (Super Preferred) 7 Return of Premium 20-Year (Super Pfd) K  WEST  10-Year Guaranteed Level Term 3 15-Year Guaranteed Level Term 4 20-Year Guaranteed Level Term 5 30-Year Guaranteed Level Term 7 Return of Premium Term - 20-Year K  WILP  WILP  WILP  Life Value Term 20 (Plus) 1 Penn Term 10 (Plus) 3 Penn Term 15 (Plus) 4 Penn Term 20 (Plus) 5 Penn Term 30 (Plus) 7				
Return of Premium 20-Year (Super Pfd) K  WEST  10-Year Guaranteed Level Term 3 15-Year Guaranteed Level Term 4 20-Year Guaranteed Level Term 5 30-Year Guaranteed Level Term 7 Return of Premium Term - 20-Year K  WILP  WILP  WILP  Life Value Term 20 (Plus) 1 Penn Term 10 (Plus) 3 Penn Term 15 (Plus) 4 Penn Term 20 (Plus) 5 Penn Term 30 (Plus) 7			<u>-</u>	
WEST  10-Year Guaranteed Level Term 3 15-Year Guaranteed Level Term 4 20-Year Guaranteed Level Term 5 30-Year Guaranteed Level Term 7 Return of Premium Term - 20-Year K WILP  WILP  WILP  Life Value Term 20 (Plus) 1 Penn Term 10 (Plus) 3 Penn Term 20 (Plus) 5 Penn Term 30 (Plus) 7				
15-Year Guaranteed Level Term 4 20-Year Guaranteed Level Term 5 30-Year Guaranteed Level Term 7 Return of Premium Term - 20-Year K WILP WILP Life Value Term 20 (Plus) 1 Penn Term 10 (Plus) 3 Penn Term 15 (Plus) 4 Penn Term 20 (Plus) 5 Penn Term 30 (Plus) 7				
20-Year Guaranteed Level Term 5 30-Year Guaranteed Level Term 7 Return of Premium Term - 20-Year K WILP WILP Life Value Term 20 (Plus) 1 Penn Term 10 (Plus) 3 Penn Term 15 (Plus) 4 Penn Term 20 (Plus) 5 Penn Term 30 (Plus) 7	WEST			
30-Year Guaranteed Level Term 7 Return of Premium Term - 20-Year K WILP WILP Life Value Term 20 (Plus) 1 Penn Term 10 (Plus) 3 Penn Term 15 (Plus) 4 Penn Term 20 (Plus) 5 Penn Term 30 (Plus) 7				
Return of Premium Term - 20-Year K WILP WILP Life Value Term 20 (Plus) 1 Penn Term 10 (Plus) 3 Penn Term 15 (Plus) 4 Penn Term 20 (Plus) 5 Penn Term 30 (Plus) 7				
WILP       Life Value Term 20 (Plus)       1         Penn Term 10 (Plus)       3         Penn Term 15 (Plus)       4         Penn Term 20 (Plus)       5         Penn Term 30 (Plus)       7				
Penn Term 10 (Plus)       3         Penn Term 15 (Plus)       4         Penn Term 20 (Plus)       5         Penn Term 30 (Plus)       7	WTT.P	WTT.P		
Penn Term 15 (Plus) 4 Penn Term 20 (Plus) 5 Penn Term 30 (Plus) 7		*****		
Penn Term 20 (Plus) 5 Penn Term 30 (Plus) 7			,	
Penn Term 30 (Plus) 7			, ,	
Life Change UL - pay to age 121 (Plus) 8				8

Product Code	Company Code	Product Name	Category
		Life Change UL - to age 95 (Plus)	D
		Life Change UL - to age 100 (Plus)	E
		Life Change UL - to age 105 (Plus)	G
		Life Change UL - to age 110 (Plus)	Н
		Life Change UL - Single Pay (Plus)	0
		Life Change UL - pay to age 100 (Plus)	P
		Life Change UL - pay to age 65	Q
		Life Change UL - 20 Pay (Plus)	R
		Life Change UL - 10 Pay (Plus)	S
WILR		Life Value Term 20	1
		Penn Term 10	3
		Penn Term 15	4
		Penn Term 20	5
		Penn Term 30	7
		Life Change UL - pay to age 121	8
		Life Change UL - to age 95	D E
		Life Change UL - to age 100 Life Change UL - to age 105	E G
		Life Change UL - to age 103	H
		Life Change UL - Single Pay	0
		Life Change UL - pay to age 100	P
		Life Change UL - Pay to 65 (Plus)	Q
		Life Change UL - 20 Pay	R
		Life Change UL - 10 Pay	S
WOLP		Life Value Term 30 (Plus)	1
WOLR		Life Value Term 30	1
WOLS		Life Value Term 30 (Pfd)	1
WOMA	WOMA	Ten Year Renewable and Convertible Term	3
		Twenty Year Convertible Term	5
WOMP		Ten Year R & C Term (Preferred Plus)	5 3
		Twenty Year Convertible Term (Pfd Plus)	
WTSP	WEST	eTerm 20 - Level Term (Preferred Plus)	5
		eTerm 30 - Level Term (Preferred Plus)	7
WTSS		eTerm 20 - Level Term (Super Preferred)	
		eTerm 30 - Level Term (Super Preferred)	
WTST		eTerm 20 - Guaranteed Level Term	5
		eTerm 30 - Guaranteed Level Term	7
WUNN	WILP	Life Choice UL - pay to age 121 (Plus)	8
		Life Choice UL - to age 95 (Plus)	D
		Life Choice UL - to age 100 (Plus)	E
		Life Choice UL - to age 105 (Plus) Life Choice UL - to age 110 (Plus)	G H
		Life Choice UL - to age 110 (Plus)  Life Choice UL - Single Pay (Plus)	п О
		Life Choice UL - pay to age 100 (Plus)	P
		Life Choice UL - Pay to age 100 (Plus)	Q
		Life Choice UL - 20 Pay (Plus)	Q R
		Life Choice UL - 10 Pay (Plus)	S
WUNS		Life Choice UL - pay to age 121	8
		Life Choice UL - to age 95	D
		Life Choice UL - to age 100	E
		Life Choice UL - to age 105	G
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		Life	e Choice UL -	Single	Pay		0
		Life	e Choice UL -	pay to	age 1	100	Р
		Life	e Choice UL -	Pay to	65		Q
		Life	e Choice UL -	20 Pay			R
		Life	e Choice UL -	10 Pay			S