Pr oduct Code	Company Code	Product Name	Cat egor y
AAAL	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term LifeTime UL (LTULII) 15 Year Level Term (with ROP) 20 Year Level Term (with ROP)	3 4 5 6 7 G J K
AAAP		25 Year Level Term (with ROP) 30 Year Level Term (with ROP) 10 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus LifeTime UL (LTULII) (Super Preferred) 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus	4 ) 5 ) 6 ) 7 G ) J
AAI L ALLE	AM L ALLI	30 Year Level Term (Super Pfd/Std Plus MegaTerm(NY) 10 - 10 Year Term 10 Year Term Life (P+ Elite Select)	) M
ALLI		20 Year Term Life (P+ Elite Select) 10 Year Term Life (2004)	3
ALLS		20 Year Term Life (2004) 10 Year Term Life (P+ Super/R+Select)	5 3
ALTE		20 Year Term Life (P+ Super/R+Select) 10 Year Term Life (P+ Elite Select) 20 Year Term Life (P+ Elite Select)	3 3 5 3 5 3 5 3 5
ALTI		30 Year Term Life (P+ Elite Select) 20 Year Term Life (P+ Elite Select) 30 Year Term Life (P+ Elite Select) 10 Year Term Life 20 Year Term Life	7 K M 3 5
		30 Year Term Life 20 Year Term Life with ROP 30 Year Term Life with ROP	7 K M
ALTS		10 Year Term Life (P+ Super/R+ Select) 20 Year Term Life (P+ Super/R+ Select) 30 Year Term Life (P+ Super/R+ Select) 20 Year Term Life (P+ Super/R+ Select)	3 5 7 K
ALUI		30 Year Term Life (P+ Super/R+ Select) Generation Planner II (1980 CSO)	M 8
ALUS		GenDex-RP UL - 20 year no lapse with RC Generation Planner II (P+ Super/R+ Sel GenDex-RP UL - w/ROP (P+Super/R+Select	) 8
ALWS AMAM	AMAM	Generation Planner II - U/L no lapse Generation Planner II (P+ Super/R+ Sel Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691	8 ) 8 3 5 7

Product Code	Company Code	Product Name	Cat egor y
AMBM		Easy Term 30 w/ROP (Simplified 06-9691 Easy Term 20 w/ROP (Simplified 07-9734	) K
AN/CO	AN/CC	Easy Term 30 w/ ROP (Simplified 07-9734	
AMCO	AMCO	Term 10 Level Term Life Term 15 Level Term Life	3 4
		Term 20 Level Term Life	5
AMEH AMFI	AMHO AMFI	ART - Annual Renewable Term T2 EZ 20 Year	1 5
AIVI	AWI	T2 EZ 20 Tear	6
		T2 EZ 30 Year	7
AMM	AVI V	Advantage Builder Series II w/NLG 175k	+ 8 8 3 4
AMMV AMNP	AMNT	Advantage Builder Series II (P+) (175k) ANI CO Select 10 (Plus)	8
, avi a	/ uvi vi	ANI CO Select 15 (Plus)	4
		ANI CO Sel ect 20 (Pl us)	5 7
		ANICO Select 30 (Plus) ANICO Select 15 with ROP (Plus)	7 J
		ANICO Select 15 with ROP (Plus) ANICO Select 20 with ROP (Plus)	K
		ANICO Select 30 with ROP (Plus)	M
AMNT		ANI CO Sel ect 10	3
		ANI CO Sel ect 15 ANI CO Sel ect 20	4 5
		ANI CO Sel ect 30	7
		ANICO Select 15 with ROP	Ĵ
		ANICO Select 20 with ROP	K
AMTL	AMTA	ANICO Select 30 with ROP Low-Load 10 Year Term	M
AIVII L	AIVII A	Low-Load 10 Year Term	3 5
		Low-Load 30 Year Term	7
AMITP		Low-Load 10 Year Term (Super Preferred	
		Low-Load 20 Year Term (Super Preferred Low-Load 30 Year Term (Super Preferred	) 5
AMITV	AVI V	Term 2005 - 10 Year Level Term	3
		Term 2005 - 15 Year Level Term	4
		Term 2005 - 20 Year Level Term	5
		Term 2005 – 30 Year Level Term Advantage Builder Indexed UL w/NLG	<i>7</i> 8
AMTW		Term 2005 - 10 Year (Preferred Plus)	3
		Term 2005 - 15 Year (Preferred Plus)	4
		Term 2005 - 20 Year (Preferred Plus) Term 2005 - 30 Year (Preferred Plus)	5 7
		Term 2005 - 30 Year (Preferred Plus) Advantage Builder Indexed UL w/NLG (P+	, , 8
AMUN	AMSU	Term Protect or Series III - LTP 10/10	) 8 3
		Term Protector Series III - LTP 15/15	4
AMUS		Term Protector Series III - LTP 20/20	5 3
AIVUO		LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred)	3 4
		LTP 20/20 (P+ Elite / R+ Preferred)	5 8
AMUV	AVI V	Advantage Builder Series II w/NLG	8
AMJW ANNP	AMNT	Advantage Builder Series II w/NLG (P+) LTG Universal Life - no lapse 100 (Plus	8 ) G
		LIO OIII VEI SAI LITE - HO TAPSE TOO (PLUS	, G

Pr oduct	Code	Company Cod	e Product Name	Cat egor y
ANNT AOAL		AAAL	LTG Universal Life - no lapse to 100 10 Year Level Term (2005) 15 Year Level Term (2005) 20 Year Level Term (2005) 25 Year Level Term (2005) 30 Year Level Term (2005) 15 Year Level Term (with ROP / 2005) 20 Year Level Term (with ROP / 2005) 25 Year Level Term (with ROP / 2005) 30 Year Level Term (with ROP / 2005)	G 3 4 5 6 7 J K L M
AOAP			10 Year Level Term (Super Preferred) 15 Year Level Term (Super Preferred) 20 Year Level Term (Super Preferred) 25 Year Level Term (Super Preferred) 30 Year Level Term (Super Preferred) 15 Year Level Term (Super Preferred) 20 Year Level Term (Super Preferred) 20 Year Level Term (Super Preferred) 25 Year Level Term (Super Preferred) 30 Year Level Term (Super Preferred) 30 Year Level Term (Super Preferred)	3 4 5 6 7 J K L
AOWL			10 Year Level Term (WA) 15 Year Level Term (WA) 20 Year Level Term (WA) 25 Year Level Term (WA) 30 Year Level Term (WA)	3 4 5 6 7
AOMP			10 Year Level Term (Super Pfd / WA) 15 Year Level Term (Super Pfd / WA) 20 Year Level Term (Super Pfd / WA) 25 Year Level Term (Super Pfd / WA) 30 Year Level Term (Super Pfd / WA)	3 4 5 6 7
ARAS		AMGF	LTG Ultra-C 10 (Special / 2006)	F
ARBS		A B 40F	LTG Ultra-C 15 (Special / 2006)	F
ARCG		AMGE	LTG Ultra-C 10 LTG Ultra-C 15 LTG Ultra-C 20 LTG Ultra-C 30 ContinUL Extend - no lapse U/L	3 4 5 7 8
ARCH			LTG Ultra-C 10 (Plus) LTG Ultra-C 15 (Plus) LTG Ultra-C 20 (Plus) LTG Ultra-C 30 (Plus) ContinUL Extend - no lapse U/L (Plus)	3 4 5 7
ARCS ARDS ARIS ARJS ARKS		AMOF	LTG Ultra-C 20 (Special / 2006) LTG Ultra-C 30 (Special / 2006) ROP Term 15 (Special / 2006) ROP Term 20 (Special / 2006) ROP Term 30 (Special / 2006)	8 F F F F
ARLP		AMBV	LifeTerm 15 (Ultra Preferred) LifeTerm 20 (Ultra Preferred) LifeTerm 30 (Ultra Preferred) LifeTerm 15 (Ultra Preferred / w/ROP) LifeTerm 20 (Ultra Preferred / w/ROP)	4 5 7 J K

Product Code	Company Code	Product Name	Cat egor y
ARLS ARLT	AMGF AM6V	LifeTerm 30 (Ultra Preferred / w/ROP) Select-a-Term 10 (Special) LifeTerm 15 LifeTerm 20 LifeTerm 30 LifeTerm 15 (with ROP)	M F 4 5 7 J
ARMS ARMIT	AMGF AM6V	LifeTerm 20 (with ROP) LifeTerm 30 (with ROP) Select-a-Term 15 (Special) Home Mortgage Series - 15/15 year Home Mortgage Series - 20/20 year Home Mortgage Series - 25/25 year Home Mortgage Series - 30/30 year Home Mortgage Series - 15/15 year/ROP Home Mortgage Series - 20/20 year/ROP	K M F 4 5 6 7 J K
ARNS AROS ARPS ARQS ARRS	AMGF	Home Mortgage Series - 25/25 year/ROP Home Mortgage Series - 30/30 year/ROP Select-a-Term 20 (Special) Select-a-Term 30 (Special) ROP Select-a-Term - 15 Year (Special) ROP Select-a-Term - 20 Year (Special)	L M F F F
ARSG	AMGE	Sel ect - a- Ter m - 10 Year Sel ect - a- Ter m - 15 Year Sel ect - a- Ter m - 20 Year Sel ect - a- Ter m - 25 Year Sel ect - a- Ter m - 30 Year	3 4 5 6 7
		ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year Select-a-Term - Level to 65 Select-a-Term - Level to 70	J K L M T U
ARSH		Select-a-Term - Level to 75 ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75 Select-a-Term - 10 Year (Plus)	V W X Y 3
		Sel ect - a- Term - 15 Year (Pl us) Sel ect - a- Term - 20 Year (Pl us) Sel ect - a- Term - 25 Year (Pl us) Sel ect - a- Term - 30 Year (Pl us) ROP Sel ect - a- Term - 15 Year (Pl us) ROP Sel ect - a- Term - 20 Year (Pl us) ROP Sel ect - a- Term - 25 Year (Pl us)	4 5 6 7 J K L
		ROP Select-a-Term - 30 Year (Plus) Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus)	

Pr oduct C	Code Company	Code	Product Name	Cat egor y
ARSP ARSS ARST	AMSV AMGF AMSV		ROP Select-a-Term - Level to 75 (Plus) Securi Term 10 (Ultra Preferred) ROP Select-a-Term - 25 Year (Special) Securi Term 1 Securi Term 10	Y 3 F 1 3
ARTS ARXG	AMGF AMGE		ROP Select-a-Term - 30 Year (Special) Select-a-Term - 10 Year (OR) Select-a-Term - 15 Year (OR) Select-a-Term - 20 Year (OR) Select-a-Term - 25 Year (OR) Select-a-Term - 30 Year (OR) ContinUL Extend - no lapse U/L (\$500K) ROP Term 15 (2006) ROP Term 20 (2006) ROP Term 30 (2006) Select-a-Term - Level to 65 (2007) Select-a-Term - Level to 70 (2007) Select-a-Term - Level to 75 (2007)	F 3 4 5 6 7 8 J K M T U V
ARXH			Sel ect - a - Term - 10 Year (Pl us/OR)  Sel ect - a - Term - 15 Year (Pl us/OR)  Sel ect - a - Term - 20 Year (Pl us/OR)  Sel ect - a - Term - 25 Year (Pl us/OR)  Sel ect - a - Term - 30 Year (Pl us/OR)  Cont i nUL Ext end - no l apse U/L (+/500K  ROP Term 15 (Pl us / 2006)  ROP Term 20 (Pl us / 2006)  ROP Term 30 (Pl us / 2006)  Sel ect - a - Term - Level to 65 (Pl us/O7)  Sel ect - a - Term - Level to 70 (Pl us/O7)  Sel ect - a - Term - Level to 75 (Pl us/O7)	3 4 5 6 7
ARXT	AMSV		Home Mortgage Series - 15/5 year Home Mortgage Series - 20/5 year Home Mortgage Series - 25/5 year Home Mortgage Series - 30/5 year Home Mortgage Series - 15/5 year/ROP Home Mortgage Series - 20/5 year/ROP Home Mortgage Series - 25/5 year/ROP Home Mortgage Series - 30/5 year/ROP Home Mortgage Series - 30/5 year/ROP	4 5 6 7 J K L M
ASAG ASAH ASBG ASBH ASCG ASCH ASDG ASDH ASEG ASEH ASFG	AMGF		Sel ect - a - Ter m - 12 Year Sel ect - a - Ter m - 12 Year (Pl us) Sel ect - a - Ter m - 16 Year Sel ect - a - Ter m - 16 Year (Pl us) Sel ect - a - Ter m - 17 Year Sel ect - a - Ter m - 17 Year (Pl us) Sel ect - a - Ter m - 18 Year Sel ect - a - Ter m - 18 Year (Pl us) Sel ect - a - Ter m - 19 Year Sel ect - a - Ter m - 19 Year Sel ect - a - Ter m - 19 Year Sel ect - a - Ter m - 21 Year	F F F F F F F
ASFH	AMGG AMGF		ROP Select-a-Term - 21 Year Select-a-Term - 21 Year (Plus)	N F

Pr oduct Code	Company Code	Product Name	Cat egor y
	AMGG	ROP Select - a-Term - 21 Year (Plus)	N
ASGG	AMGF	Sel ect - a- Term - 22 Year	F
ACCLI	AMGG	ROP Sel ect - a - Term - 22 Year	N
ASGH	AMGF AMGG	Sel ect - a- Term - 22 Year (Pl us) ROP Sel ect - a- Term - 22 Year (Pl us)	F N
ASHG	AMGF	Sel ect - a- Term - 23 Year	F
AOIIO	AMGG	ROP Sel ect - a- Ter m - 23 Year	, N
ASHH	AMGF	Sel ect - a- Ter m - 23 Year (Pl us)	F
	AMGG	ROP Sel ect - a- Term - 23 Year (Pl us)	N
ASI G	AMGF	Sel ect - a- Ter m - 24 Year	F
	AMGG	ROP Select-a-Term - 24 Year	N
ASI H	AMGF	Sel ect - a- Term - 24 Year (Pl us)	F
	AMGG	ROP Select-a-Term - 24 Year (Plus)	N
ASJG	AMGF	Sel ect - a- Ter m - 26 Year	F
	AMGG	ROP Sel ect - a- Term - 26 Year	N
ASJH	AMGF	Sel ect - a - Term - 26 Year (Plus)	F
A CI/ C	AMGG	ROP Select - a - Term - 26 Year (Plus)	N
ASKG	AMGF	Sel ect - a- Term - 27 Year	F
V CINT	AMGG	ROP Select - a Term - 27 Year	N F
ASKH	AMGF AMGG	Sel ect - a- Term - 27 Year (Plus) ROP Sel ect - a- Term - 27 Year (Plus)	r N
ASLG	AMGF	Sel ect - a- Term - 28 Year	F
AOLO	AMGG	ROP Sel ect - a - Ter m - 28 Year	, N
ASLH	AMGF	Sel ect - a- Ter m - 28 Year (Pl us)	F
	AMGG	ROP Sel ect - a- Term - 28 Year (Pl us)	N
ASMG	AMGF	Sel ect - a- Ter m - 29 Year	F
	AMGG	ROP Select-a-Term - 29 Year	Ν
ASMH	AMGF	Select-a-Term- 29 Year (Plus)	F
	AMGG	ROP Select-a-Term - 29 Year (Plus)	N
ASNG	AMGF	Sel ect - a- Ter m - 31 Year	F
	AMGG	ROP Select - a - Term - 31 Year	N
ASNH	AMGF	Sel ect - a- Term - 31 Year (Pl us)	F
4000	AMGG	ROP Select - a - Term - 31 Year (Plus)	N
ASOG	AMGF	Select - a- Term - 32 Year	F
ASOH	AMGG	ROP Select - a Term - 32 Year	N
ASUT	AMGF AMGG	Select - a - Term - 32 Year (Plus) ROP Select - a - Term - 32 Year (Plus)	F N
ASPG	AMGF	Select - a- Term - 33 Year	F
7101 0	AMGG	ROP Sel ect - a - Ter m - 33 Year	N
ASPH	AMGF	Sel ect - a- Ter m - 33 Year (Pl us)	F
	AMGG	ROP Sel ect - a- Term - 33 Year (Pl us)	N
ASQG	AMGF	Sel ect - a- Ter m - 34 Year	F
	AMGG	ROP Select - a - Term - 34 Year	Ν
ASQH	AMGF	Select-a-Term- 34 Year (Plus)	F
	AMGG	ROP Select-a-Term - 34 Year (Plus)	N
ASRG	AMGE	Sel ect - a- Term - 35 Year	9
	AMGG	ROP Select - a - Term - 35 Year	N
ASRH	AMGE	Sel ect - a- Term - 35 Year (Pl us)	9
40011	AMGG	ROP Select - a - Term - 35 Year (Plus)	N
ASSU	ASSU	Non Med Term - 10 Year Level	3
		Non Med Term - 15 Year Level	4

Product Code	Company Code	Product Name	Cat egor y
ASTP		Non Med Term - 20 Year Level Non Med Term - 30 Year Level Non Med Term 350 - 10 Year (Select+) Non Med Term 350 - 15 Year (Select+)	
ASTU		Non Med Term 350 - 20 Year (Select +) Non Med Term 350 - 30 Year (Select +) Non Med Term 350 - 10 Year Level Non Med Term 350 - 15 Year Level Non Med Term 350 - 20 Year Level	5
AUOP AURG	AURO AMŒ	Non Med Term 350 - 30 Year Level 10-Year Term (issue ages 71-75) Elite UG 07 - no lapse to age 121	7 3 8 8 3
AURH AURO AVI P	AURO AVI V	Elite UG 07 - no lapse to 121 (P+) 10-Year Term Annual Renewal Term (Premier/Preferi Term 10 (Premier P+ / Preferred R+)	8 3 red) 1 3
AVI V		Term 20 (Premier P+ / Preferred R+) Term 30 (Premier P+ / Preferred R+) Annual Renewal Term	red) 1 3 5 7 1
AVNP	AVI Y	Term 10 Term 20 Term 30 Annual Renewal Term (Premier/Preferi	1 3 5 7 r ed) 1 3 5 7
AVIVI	AVIII	Term 10 (Premier P+ / Preferred R+) Term 20 (Premier P+ / Preferred R+) Term 30 (Premier P+ / Preferred R+)	
AVNV		Annual Renewal Term Term 10 Term 20 Term 30	1 3 5 7
AVUE AVUP AVYE		Empire Solution Series II w/NLG Empire Solution Series II w/NLG (P+) Empire Solution Series II w/NLG 1751	8 ) 8 K+ 8
AVYP AWSP AWST	AMSV	Empire Solution Series II (P+) (175k) SecuriTerm 10 (Ultra Preferred / WA) SecuriTerm 1 (WA) SecuriTerm 10 (WA)	
AXAA	AXAA	Annual Renewable Term (147) Equitable Term 10 (147) Equitable Term 15 (147) Equitable Term 20 (147) Equitable Term 30 (147)	1 3 4 5 7
AXAP		Equitable ROP Term 20 (148) Equitable ROP Term 25 (148) Equitable ROP Term 30 (148) Annual Renewable Term (Elite/Plus / Equitable Term 10 (Elite/Plus / 147) Equitable Term 15 (Elite/Plus / 147) Equitable Term 20 (Elite/Plus / 147) Equitable Term 30 (Elite/Plus / 147) Equitable ROP Term 20 (Plus / 148)	K L M 147) 1 3 3 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
AXSA	AXAC	Equitable ROP Term 25 (Plus / 148) Equitable ROP Term 30 (Plus / 148) Simplified Issue ROP 20 (Career Agents Simplified Issue ROP 25 (Career Agents	) L
AXTA	AXAA	Simplified Issue ROP 30 (Career Agents Annual Renewable Term (149) Equitable Term 10 (149) Equitable Term 15 (149) Equitable Term 20 (149) Equitable Term 30 (149)	) M 1 3 4 5 7
AXTO		Equitable Term 30 (149) TermOne (SM) - One Year Non-Renewable	1
AXTP		Annual Renewable Term (Elite/Plus / 149	
7 (11)		Equitable Term 10 (Elite/Plus / 149)	3
		Equitable Term 15 (Elite/Plus / 149)	4
		Equitable Term 20 (Elite/Plus / 149)	4 5 7
A V V A		Equitable Term 30 (Elite/Plus / 149)	
AXYA	AXAC	At hena UL LPR - Lapse Protection Rider ART (149) (Career Agents)	G 1
	7000	Equitable T10 (149) (Career Agents)	3
		Equitable T15 (149) (Career Agents)	4 5
		Equitable T20 (149) (Career Agents)	5
		Equitable T30 (149) (Career Agents)	7
		Equitable ROP T20 (148) (Career Agents Equitable ROP T25 (148) (Career Agents	
		Equitable ROP T30 (148) (Career Agents	,
AXYP	AXAA	Athena UL LPR - Lapse Protection (Pfd+)	G
	AXAC	ART (Elite/Plus / 149) (Career Agents)	. 1
		Equitable T10 (Elite/Plus/149) (Career	
		Equitable T15 (Elite/Plus/149) (Career Equitable T20 (Elite/Plus/149) (Career	
		Equitable T30 (Elite/Plus/149) (Career	
		Equitable ROP T20 (Plus/148) (Career)	<sup>′</sup> K
		Equitable ROP T25 (Plus/148) (Career)	L
AYGL	ALLS	Equitable ROP T30 (Plus/148) (Career) TrueTerm - 10 Year	M 3
AIGL	ALLO	TrueTerm - 15 Year	4
		TrueTerm - 20 Year	5 7
		TrueTerm - 30 Year	
AYGM		TrueTerm - 10 Year (P+ Elite, R+ Select	
		TrueTerm - 15 Year (P+ Elite, R+ Select TrueTerm - 20 Year (P+ Elite, R+ Select	
		TrueTerm - 30 Year (P+ Elite, R+ Select	
BALT	BALT	Secure Solution Protector - 10 Year Ter	m 3
		Secure Solution Protector - 15 Year Ter	
		Secure Solution Protector - 20 Year Ter Secure Solution Protector - 30 Year Ter	
BANN	BANN	OPTerm 10 - 10 Year Term (Plus)	, , , , , , , , , , , , , , , , , , ,
		OPTerm 15 - 15 Year Term (Plus)	3 4 5
		OPTerm 20 – 20 Year Term (Plus)	5
		OPTerm 30 - 30 Year Term (Plus)	7
		Life Umbrella UL 120 - Gtd to 120 (Plus	) 8

Product Cod	de Company Code	Product Name	Cat egor y
BANS		OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term Life Umbrella UL 120 - Quaranteed to 12	3 4 5 7
BONN		OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR) OPTerm 30 - 30 Year Term (Plus/OR)	3 4 5 7
BONS		OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR) OPTerm 30 - 30 Year Term (OR)	3 4 5 7
BUNN BUNS CERE CEST CETN	CERE CEST CETN	Continuity UL 100 - 10 Year (Plus) Continuity UL 100 - 10 Year No-Lapse 10 Year Level Term Plan 10 Year Level Premium Term Term Guaranteed 10 (CT) Term Guaranteed 15 (CT) Term Guaranteed 20 (CT) Term Guaranteed 25 (CT)	3 3 3 3 4 5 6
CETP		Term Guarant eed 30 (CT) Term Guarant eed 10 (CT / Pf +/ Rg+) Term Guarant eed 15 (CT / Pf + / Rg+) Term Guarant eed 20 (CT / Pf + / Rg+) Term Guarant eed 25 (CT / Pf + / Rg+) Term Guarant eed 30 (CT / Pf + / Rg+)	7 3 4 5 6 7
CGNN CGNP CI DN	CALI CI NN	Universal Life 2 Guaranteed Universal Life 2 Guaranteed (Ultra Pfd) LifeHorizons Termsetter 15 (MD) LifeHorizons Termsetter 30 (MD)	8 8 4 7
CI DP		LifeHorizons Termsetter 15 (Sup/Sel/MD	) 4
CI NN		LifeHorizons Termsetter 30 (Sup/Sel/MD LifeHorizons Termsetter 10 LifeHorizons Termsetter 15 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 30 LifeHorizons Termsetter Plus 15 (w/ROF LifeHorizons Termsetter Plus 20 (w/ROF LifeHorizons Termsetter Plus 25 (w/ROF	3 4 5 6 7 7 7 Y) K
CI NP		LifeHorizons Termsetter Plus 30 (w/ROF LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) Termsetter Plus 15 (w/ROP) (Sup/Sel) Termsetter Plus 20 (w/ROP) (Sup/Sel) Termsetter Plus 25 (w/ROP) (Sup/Sel) Termsetter Plus 30 (w/ROP) (Sup/Sel)	M 3 4 5 6 7 J K L

Pr oduct Code	Company Code	Product Name	Cat egor y
CI RN CI RP CWOR	CONS	Life Horizons UL 120 Life Horizons UL 120 (Select Plus) Conseco Mortgage Term - 10 Year Conseco Mortgage Term - 15 Year Conseco Mortgage Term - 20 Year Conseco Mortgage Term - 30 Year Conseco Mortgage Term - 20 Year (w/ROP	
COBD COBP	COLU	Conseco Mortgage Term - 30 Year (w/ROPTerm Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Pfd Plus) Nautical Term - 20 Year (Pfd Plus) Nautical Term - 30 Year (Pfd Plus) Nautical Term - 20 Year with ROP (Pfd+	5 3 5 7 ) K
COBS		Nautical Term - 30 Year with ROP (Pfd+Nautical Term - 10 Year (Super Pfd) Nautical Term - 20 Year (Super Pfd) Nautical Term - 30 Year (Super Pfd) Nautical Term - 20 Year with ROP (Super	3 5 7 ) K
COBU		Nautical Term - 30 Year with ROP (Super Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year with ROP	3 5 7 K
COCL COEL COFL	COLL COLM COLL COLM	Nautical Term - 30 Year with ROP Term Line 10 - 10 Year R&C Term Term Line 15 - 15 Year R&C Term CLIC 10 - 10 Year R & C Term Tarm Line 20 20 Year (Lew Bond)	M 3 4 3
COLC	COLL	Term Line 20 - 20 Year (Low Band) Term Line 15 - 15 Year R&C Term	4
COLE	COLM	Term Line 20 - 20 Year R&C Term Term Line 10 - 10 Year R&C Term	3
COMP	COMP	Term Line 20 - 20 Year R&C Term Term Life 10 - 10 Year Term Term Life 15 - 15 Year Term Term Life 20 - 20 Year Term Term Life 30 - 30 Year Term	4 3 5 4 5 3 5 3 4 5 7
COMS		GUL Complete - Guaranteed to 120 Term Life 10 (Plus) Term Life 15 (Plus) Term Life 20 (Plus) Term Life 30 (Plus)  CUL Complete - Quaranteed to 120 (Plus)	8 3 4 5 7
CONP	CONS	GUL Complete - Guaranteed to 120 (Plus Conseco Term - 15 Year (Pfd Plus) Conseco Term - 20 Year (Pfd Plus) Conseco Term - 30 Year (Pfd Plus) Conseco Term - 20 Year (with ROP/Pfd+)	4 5 7 K
CONS		Conseco Term - 30 Year (with ROP/Pfd+) Conseco Term - 15 Year Conseco Term - 20 Year Conseco Term - 30 Year Conseco Term - 20 Year (with ROP)	M 4 5 7 K

Product Code	Company Code	Product Name	Cat egor y
CONT	COTG	Conseco Term – 30 Year (with ROP) Annual Renewable Term to Age 100	M 1
COOP	COLU	5 Year Renewable Term Nautical Term - 10 Year (Pfd Plus/OR) Nautical Term - 20 Year (Pfd Plus/OR) Nautical Term - 30 Year (Pfd Plus/OR) Nautical Term - 20 Year with ROP (P+/OF)	2 3 5 7 R) K
cccs		Nautical Term - 30 Year with ROP (P+/OF) Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd/OR)	M 3 5 7
coau		Nautical Term - 20 Year with ROP (Sp/OF Nautical Term - 30 Year with ROP (Sp/OF Nautical Term - 10 Year (OR) Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR) Nautical Term - 20 Year with ROP (OR)	
EMUU	EMPL	Nautical Term - 30 Year with ROP (OR) 10-Year Level Term 15-Year Level Term 20-Year Level Term	M 3 4
EMJV		30-Year Level Term 10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred)	5 7 3 4 5
EM/U		30-Year Level Term (Super Preferred) ULTRA Value Term - 10 Year ULTRA Value Term - 15 Year ULTRA Value Term - 20 Year ULTRA Value Term - 30 Year	7 3 4 5 7
EM/V		ULTRA Value Term - 15 Year with ROP ULTRA Value Term - 20 Year with ROP ULTRA Value Term - 30 Year with ROP ULTRA Value Term - 10 Year (Pfd Plus) ULTRA Value Term - 15 Year (Pfd Plus) ULTRA Value Term - 20 Year (Pfd Plus) ULTRA Value Term - 30 Year (Pfd Plus) ULTRA Value Term - 30 Year with ROP (P4 ULTRA Value Term - 20 Year with ROP (P4	J K M 3 4 5 7 J
FI CE	FI RD	ULTRA Value Term - 30 Year with ROP (Pa Simple Term - 10 Year Simple Term - 15 Year Simple Term - 20 Year	
FI CP	GEAN	Simple Term - 30 Year Colony 10 (OR) Colony 15 (OR) Colony 20 (OR) Colony 30 (OR) Lifetime FlexPlus II Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65	7 3 4 5 7 8 O Q

Product Code	Company Code	Product Name	Cat egor y
FI CQ		Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 10 Pay Colony 10 (P+ Pfd Best / R+ Select / OR Colony 15 (P+ Pfd Best / R+ Select / OR Colony 20 (P+ Pfd Best / R+ Select / OR Colony 30 (P+ Pfd Best / R+ Select / OR Lifetime FlexPlus II (P+ Best/R+ Select Lifetime FlexPlus II - Single Pay (P+/R+ Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+) Lifetime FlexPlus II - 10 Pay (P+/R+)	(i) 4 (i) 5 (i) 7 (i) 8 (i+ O
FI CS		Col ony 10 (St andar d / OR) Col ony 15 (St andar d / OR) Col ony 20 (St andar d / OR) Col ony 30 (St andar d / OR)	R S 3 4 5 7 3 5 3 5 0
FI RA	FI RA	Low-Load 10 Year Term Low-Load 20 Year Term	3
FI RB		Low-Load 10 Year Term (Super Preferred	) 3
FLMM	FI DL	Low-Load 20 Year Term (Super Preferred Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year Rapid Decision Mortgage Term - 30 Year Rapid Decision Mortgage Term - ROP Rapid Decision Mortgage Term - 20 ROP	4 5 7 J K
FLRM		Rapid Decision Mortgage Term - 30 ROP Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Term - 20 Year (w/ROP) Rapid Decision Term - 30 Year (w/ROP)	M 2 3 4 5 7 J K M
FLRR FMCP	GEAN	Rapid Decision Mortgage Term - 40 (ROP) Colony 10 (MD) Colony 15 (MD) Colony 20 (MD) Colony 30 (MD)	0 3 4 5 7
FMCQ		Colony 10 (P+ Pf d Best / R+ Select / MC Colony 15 (P+ Pf d Best / R+ Select / MC Colony 20 (P+ Pf d Best / R+ Select / MC Colony 30 (P+ Pf d Best / R+ Select /	)) 3 )) 4 )) 5
FMCS		Colony 10 (Standard / MD) Colony 15 (Standard / MD) Colony 20 (Standard / MD)	7 3 4 5 7
FOFE	FORE	Colony 30 (Standard / MD) Foresters Lifefirst - 10 Year Foresters Lifefirst - 20 Year Foresters Lifefirst - 30 Year Foresters Lifefirst - 20 Year with ROP	7 3 5 7 K

Product Code	Company Code	Product Name	Cat egor y
FOFP		Foresters Lifefirst - 30 Year with ROP Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (Plus) Foresters Lifefirst - 30 Year (Plus) Foresters Lifefirst - 20 Year w/ROP (+)	M 3 5 7 K
FONE		Foresters Lifefirst - 30 Year w/ROP (+ Foresters Lifefirst - 20 (Non-Med w/ROP	ý K
FPCP	ŒAN	Foresters Lifefirst - 30 (Non-Med w/ROP Colony 10 (PA & TX)	) M 3
TTG	CLAIN	Col ony 15 (PA & TX) Col ony 20 (PA & TX) Col ony 30 (PA & TX)	4 5 7
FPCQ		Col ony 10 (P+ Best / R+ Select / PA&TX Col ony 15 (P+ Best / R+ Select / PA&TX Col ony 20 (P+ Best / R+ Select / PA&TX	3 () 4
FPCS		Col ony 30 (P+ Best / R+ Select / PA&TX Col ony 10 (Standard / PA & TX) Col ony 15 (Standard / PA & TX) Col ony 20 (Standard / PA & TX)	7 3 4 5
FRCP		Col ony 30 (St andar d / PA & TX) Col ony 10 Col ony 15 Col ony 20	7 3 4
FRCQ		Col ony 30 Col ony 10 (P+ Pf d Best / R+ Sel ect) Col ony 15 (P+ Pf d Best / R+ Sel ect)	5 7 3 4
FRCS		Col ony 20 (P+ Pf d Best / R+ Sel ect) Col ony 30 (P+ Pf d Best / R+ Sel ect) Col ony 10 (St andar d) Col ony 15 (St andar d) Col ony 20 (St andar d)	5 7 3 4 5 7
FTLI	FI RM	Col ony 30 (St andar d)  Quar ant eed Level Ter m 10  Quar ant eed Level Ter m 15  Quar ant eed Level Ter m 20	7 3 4 5
FTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std Plus) GLT 15 (P+ Elite / R+ Std Plus) GLT 20 (P+ Elite / R+ Std Plus)	7 3 4 5
FYCP	ŒAN	GLT 30 (P+ Elite / R+ Std Plus)  Vantage Point 15 with ROP (Basic CV)  Vantage Point 20 with ROP (Basic CV)	5 7 J K
FYCQ		Vantage Point 30 with ROP (Basic CV) Vantage Point 15 (Basic CV) Best/Selec Vantage Point 20 (Basic CV) Best/Selec	t K
FYCS		Vant age Point 30 (Basic CV) Best / Sel ec Vant age Point 15 (Basic CV) Standard Vant age Point 20 (Basic CV) Standard Vant age Point 30 (Basic CV) Standard	t M J K M
FYXP FZCP	GENY GEAN	Lifetime FlexPlus II - Pay to 65 (P+/R+ Vantage Point 15 with ROP (Enhanced CV	) Q

Pr oduct Code	Company Code	Product Name	Cat egor y
FZCQ		Vantage Point 20 with ROP (Enhanced CN Vantage Point 30 with ROP (Enhanced CN Vantage Point 15 (Enhan. CV) Best/Selection Vantage Point 20 (Enhan. CV) Best/Selection Vantage Point 20 (Enhan. CV) Best/Selection Vantage Point 20 (Enhan. CV) Best/Selection	∕) M t J t K
FZCS		Vant age Poi nt 30 (Enhan. CV) Best / Sel ed Vant age Poi nt 15 (Ehhan. CV) St andar d Vant age Poi nt 20 (Enhan CV) St andar d Vant age Poi nt 30 (Enhan. CV) St andar d	t M J K M
GDCA	GUAR	Level Term Gold 10 (NY/extended conv.) Level Term Gold 15 (NY/extended conv.) Level Term Gold 20 (NY/extended conv.)	3 4 5
GDCE		Level Term Gold 30 (NY/extended conv.) Level Term Gold 10 (NY/Elite/ext. conv Level Term Gold 15 (NY/Elite/ext. conv Level Term Gold 20 (NY/lite/ext. conv) Level Term Gold 30 (NY/Elite/ext. conv)	7 3 2) 4 5
GDCP		Level Term Gold 10 (NY/P+/ext. conv) Level Term Gold 15 (NY/P+/ext. conv) Level Term Gold 20 (NY/P+/ext. conv)	) 3 4 5 7
GECP	GECA .	Level Term Gold 30 (NY/P+/ext. conv) Colony 10 (OR) Colony 15 (OR) Colony 20 (OR) Colony 30 (OR) Lifetime FloxPlus II	3 4 5 7
GECQ		Lifetime FlexPlus II Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 10 Pay Colony 10 (P+ Pfd Best / R+ Select / OF Colony 15 (P+ Pfd Best / R+ Select / OF Colony 20 (P+ Pfd Best / R+ Select / OF Colony 30 (P+ Pfd Best / R+ Select / OF Lifetime FlexPlus II (P+ Best / R+ Select Lifetime FlexPlus II - Single Pay (P+/ FL Lifetime FlexPlus II - Pay to 65 (P+/ R+ Lifetime FlexPlus II - 20 Pay (P+/ R+)	(R) 4 (R) 5 (R) 7 (R+ O
ŒCS		Lifetime FlexPlus II - 10 Pay (P+/R+) Colony 10 (Standard / OR) Colony 15 (Standard / OR) Colony 20 (Standard / OR)	S 3 4 5 7
GGCA	GUAR	Colony 30 (Standard / OR) Level Term Gold 10 (extended conv.) Level Term Gold 15 (extended conv.) Level Term Gold 20 (extended conv.)	3 4
GGCE		Level Term Gold 30 (extended conv.)  Level Term Gold 10 (Elite/ext. conv.)  Level Term Gold 15 (Elite/ext. conv.)  Level Term Gold 20 (Elite/ext. conv.)	5 7 3 4 5 7
GGCP		Level Term Gold 30 (Elite/ext. conv.) Level Term Gold 10 (Pfd Plus/ext. conv	

Product Code	Company Code	Product Name	Cat egor y
GGLA		Level Term Gold 15 (Pfd Plus/ext. conv Level Term Gold 20 (Pfd Plus/ext. conv Level Term Gold 30 (Pfd Plus/ext. conv Yearly Renewable Term (YRT) Gold Level Term Gold 10 Level Term Gold 15 Level Term Gold 20	) 5 ) 7 1 3 4 5
GGLE		Level Term Gold 30 YRT Gold (Elite) Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite)	7 1 3 4 5
GGLP		Level Term Gold 30 (Elite) YRT Gold (Preferred Plus) Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus) Level Term Gold 30 (Preferred Plus)	7 1 3 4 5 7
GLEA	GLEA	G eaner Term - 10- Year G eaner Term - 15- Year G eaner Term - 20- Year G eaner Term - 30- Year	7 3 4 5 7
GLEE		Gleaner Term - 10-Year (Elite Pfd) Gleaner Term - 15-Year (Elite Pfd) Gleaner Term - 20-Year (Elite Pfd) Gleaner Term - 30-Year (Elite Pfd)	3 4 5 7
GLES		Gleaner Term - 10- Year (Super Pfd) Gleaner Term - 15- Year (Super Pfd) Gleaner Term - 20- Year (Super Pfd) Gleaner Term - 30- Year (Super Pfd)	3 4 5 7
GVCP	GECA .	Col ony 10 (MD) Col ony 15 (MD) Col ony 20 (MD) Col ony 30 (MD)	3 4 5 7
GVCQ		Col ony 10 (P+ Pf d Best / R+ Select / MC Col ony 15 (P+ Pf d Best / R+ Select / MC Col ony 20 (P+ Pf d Best / R+ Select / MC Col ony 30 (P+ Pf d Best / R+	)) 3 )) 4 )) 5
GVCS		Col ony 10 (St andar d / MD) Col ony 15 (St andar d / MD) Col ony 20 (St andar d / MD) Col ony 30 (St andar d / MD)	, 3 4 5 7
GOVE	GOVE	Mark X - 10 Year Level Term Mark X - 15 Year Level Term Mark X - 20 Year Level Term	3 4 5 3
GOVP		Mark X - 10 Year (Preferred Plus) Mark X - 15 Year (Preferred Plus) Mark X - 20 Year (Preferred Plus)	3 4 5 3
GPCP	GECA .	Col ony 10 (PA & TX) Col ony 15 (PA & TX) Col ony 20 (PA & TX)	3 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
GPCQ		Col ony 30 (PA & TX) Col ony 10 (P+ Best / R+ Sel ect / PA&TX) Col ony 15 (P+ Best / R+ Sel ect / PA&TX) Col ony 20 (P+ Best / R+ Sel ect / PA&TX)	4 5
GPCS		Col ony 30 (P+ Best / R+ Select / PA&TX) Col ony 10 (Standard / PA & TX) Col ony 15 (Standard / PA & TX) Col ony 20 (Standard / PA & TX)	3 4 5
GRAN	GRAN	Colony 30 (Standard / PA & TX) Select Choice 10 - 10 Year Level Term Select Choice 15 - 15 Year Level Term Select Choice 20 - 20 Year Level Term Select Choice 30 - 30 Year Level Term	7 3 4 5 7
GRAP		Select Choice 30 - 30 real Level Term  Select Choice 10 - (Executive Preferred)  Select Choice 15 - (Executive Preferred)  Select Choice 20 - (Executive Preferred)  Select Choice 30 - (Executive Preferred)	3 4 5
GRCP	GECA .	Col ony 15 Col ony 20 Col ony 30	3 4 5 7
GRCQ		Colony 10 (P+ Pf d Best / R+ Select) Colony 15 (P+ Pf d Best / R+ Select) Colony 20 (P+ Pf d Best / R+ Select) Colony 30 (P+ Pf d Best / R+ Select)	3 4 5 7
GRCS		Col ony 10 (St andar d) Col ony 15 (St andar d) Col ony 20 (St andar d) Col ony 30 (St andar d)	3 4 5 7
GRGP	GRSO	LifeTerm 15 (Ultra Preferred) LifeTerm 20 (Ultra Preferred) LifeTerm 30 (Ultra Preferred)	4 5 7
GRGT		Li f eTer m 15 Li f eTer m 20 Li f eTer m 30	4 5 7
GUCA	GUAR	Level Term 10 (extended conversion/WA) Level Term 15 (extended conversion/WA) Level Term 20 (extended conversion/WA)	3 4 5
GUCP		Level Term 10 (Super/ext. conversion/W Level Term 15 (Super/ext. conversion/W Level Term 20 (Super/ext. conversion/W	4 4 5
GULA		Level Term 10 (WA) Level Term 15 (WA) Level Term 20 (WA)	3 4 5 3
GULP		Level Term 10 (Super Preferred/WA) Level Term 15 (Super Preferred/WA) Level Term 20 (Super Preferred/WA)	4 5
GYAP	GENY	Col ony 10 (P+ Pf d Best / R+ Sel ect) Col ony 15 (P+ Pf d Best / R+ Sel ect) Col ony 20 (P+ Pf d Best / R+ Sel ect) Col ony 30 (P+ Pf d Best / R+ Sel ect)	3 4 5 7

Product Code	Company Code	Product Name	Cat egor y
GYAS		Col ony 10 (St andar d) Col ony 15 (St andar d) Col ony 20 (St andar d) Col ony 20 (St andar d)	3 4 5 7
GYAT		Col ony 30 (St andar d) Col ony 10 Col ony 15 Col ony 20	3 4 5
GYCP	GECA	Colony 30 Vantage Point 15 with ROP (Basic CV) Vantage Point 20 with ROP (Basic CV) Vantage Point 30 with ROP (Basic CV)	7 J K M
GYCQ		Vantage Point 35 With KG (Basic CV)  Vantage Point 15 (Basic CV) Best/Selec  Vantage Point 30 (Basic CV) Best/Selec  Vantage Point 30 (Basic CV) Best/Selec	t J t K
GYCS		Vantage Point 15 (Basic CV) Standard Vantage Point 20 (Basic CV) Standard Vantage Point 30 (Basic CV) Standard	J K M
GYLA	GUAR	Level Term Gold 10 (NY) Level Term Gold 15 (NY) Level Term Gold 20 (NY)	3 4 5 7
GYLE		Level Term Gold 30 (NY) Level Term Gold 10 (NY/Elite) Level Term Gold 15 (NY/Elite) Level Term Gold 20 (NY/Elite)	3 4 5
GYLP		Level Term Gold 30 (NY/Elite) Level Term Gold 10 (NY/Preferred Plus) Level Term Gold 15 (NY/Preferred Plus) Level Term Gold 20 (NY/Preferred Plus)	7 3 4 5
GYXP	GENY	Level Term Gold 30 (NY/Preferred Plus) Lifetime FlexPlus II (P+ Best/R+ Select Lifetime FlexPlus II - Single Pay (P+/R+) Lifetime FlexPlus II - 20 Pay (P+/R+)	+ O R
GYXT		Lifetime FlexPlus II - 10 Pay (P+/R+) Lifetime FlexPlus II Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay	S 8 0 Q R
GZCP	GECA	Lifetime FlexPlus II - 10 Pay Vantage Point 15 with ROP (Enhanced CV Vantage Point 20 with ROP (Enhanced CV Vantage Point 30 with ROP (Enhanced CV	) K
GZCQ		Vant age Point 15 (Enhan. CV) Best / Sel ec Vant age Point 20 (Enhan. CV) Best / Sel ec Vant age Point 30 (Enhan. CV) Best / Sel ec	t J t K
GZCS		Vant age Point 15 (Ehhan. CV) St andar d Vant age Point 20 (Enhan CV) St andar d Vant age Point 30 (Enhan. CV) St andar d	J K M
HARB	HART	Hartford Term 10 (Preferred Best) Hartford Term 15 (Preferred Best) Hartford Term 20 (Preferred Best) Hartford Term 30 (Preferred Best)	3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
HARP		Hartford Term 10 (Preferred Plus) Hartford Term 15 (Preferred Plus) Hartford Term 20 (Preferred Plus)	3 4 5
HART		Hartford Term 30 (Preferred Plus) Hartford Term 10 Hartford Term 15 Hartford Term 20	7 3 4 5 7
HAYB	HARY	Hartford Term 30 Hartford Term 10 (Preferred Best) Hartford Term 15 (Preferred Best) Hartford Term 20 (Preferred Best)	7 3 4 5 7
HAYP		Hartford Term 30 (Preferred Best) Hartford Term 10 (Preferred Plus) Hartford Term 15 (Preferred Plus) Hartford Term 20 (Preferred Plus)	7 3 4 5 7
HAYT		Hartford Term 30 (Preferred Plus) Hartford Term 10 Hartford Term 15 Hartford Term 20	7 3 4 5 7
HOUS	HOUS	Hartford Term 30 Simple Term – 10 Year Simple Term – 15 Year Simple Term – 20 Year	7 3 4 5 7
HUFA	HUMF	Simple Term - 30 Year HumanaOne Term 10 HumanaOne Term 15 HumanaOne Term 20	
HUFP		HumanaOne Term 10 (Super Preferred) HumanaOne Term 15 (Super Preferred) HumanaOne Term 20 (Super Preferred)	3 4 5 3 4 5
HUKA	HUMK	HumanaOne Term 10 HumanaOne Term 15 HumanaOne Term 20	3 4 5
HUKP		HumanaOne Term 10 (Super Preferred) HumanaOne Term 15 (Super Preferred) HumanaOne Term 20 (Super Preferred)	3 4 5
HUMA	HUMA	HumanaOne Term 10 HumanaOne Term 15 HumanaOne Term 20	3 4 5
HUMP		HumanaOne Term 10 (Super Preferred) HumanaOne Term 15 (Super Preferred) HumanaOne Term 20 (Super Preferred)	5 3 4 5 3
I LLI	I LLI	10-Year Level Term 15-Year Level Term 20-Year Level Term 30-Year Level Term Life Foundations Whole Life - Continuou 15-Year Level Term (with SBR) 20-Year Level Term (with SBR)	4 5 7 IS 8 J K
ILLP		30-Year Level Term (SBR) 10-Year Level Term (Super Preferred)	M 3

Pr oduct Code	Company Code	Product Name	Cat egor y
		15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred)	4 5 7 J K
I NDU	I NDU	30-Year Level Term (Super Preferred) Critical Choice Term - 15 Year Critical Choice Term - 20 Year Critical Choice Term - 30 Year Critical Choice Term - 20 Year (w/ROP) Critical Choice Term - 30 Year (w/ROP)	M 4 5 7 K M
I NVS I NXD	I NVL I NDU	Super Select - 10-Year Level Term Critical Choice Term - 15/5 Year Critical Choice Term - 20/5 Year Critical Choice Term - 30/5 Year Critical Choice Term - 20/5 Year Critical Choice Term - 20/5 Year (w/ROP) Critical Choice Term - 30/5 Year (w/ROP)	3 4 5 7 ) K
JEFA	JEFA	Simple Term - 10 Year Term Simple Term - 15 Year Term Simple Term - 20 Year Term Simple Term - 30 Year Term Simple Term - 20 Year Term with ROP	3 4 5 7 K
JENF		Simple Term - 30 Year Term with ROP Simple Term - 10 Year Term (ME & MN) Simple Term - 15 Year Term (ME & MN) Simple Term - 20 Year Term (ME & MN) Simple Term - 30 Year Term (ME & MN) Simple Term - 20 Year Term (W/ROP/ME&MN) Simple Term - 20 Year Term (W/ROP/ME&MN)	
JESE		Simple Term - 30 Year Term (w/ROP/ME&MN Select Term - 10 Year Term Select Term - 15 Year Term Select Term - 20 Year Term	) M 3 4 5
JGCK	JACK	Protector 10-Year Term Protector 15-Year Term Protector 20-Year Term Protector 30-Year Term	3 4 5 7
JGCP		Protector 10- Year Term (P+) Protector 15- Year Term (P+) Protector 20- Year Term (P+) Protector 30- Year Term (P+)	3 4 5 7
JGWK		Protector 30-Year Term (WA)	7
JGWP		Protect or 30-Year Term (WA / P+)	7
JHCP	JOHU	15 Year Level (Super/Std+ with CER) 20 Year Level (Super/Std+ with CER)	4 5
JHCU		15 Year Level Premium Term (with CER) 20 Year Level Premium Term (with CER)	5 4 5 ) 3
JHGP		10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+ Protection UL-G08 (Super/Std+)	) 4
JHGU		10 Year Level Premium Term	3

Pr oduct	Code	Company Code	Product Name	Cat egor y
			15 Year Level Premium Term	4
			20 Year Level Premium Term	5
JJŒP			Protection UL-G08 Protection UL-G07 (Super/Std+)	8 8 8
11GN			Protection UL-G07	8
JYCN		JOHY	15 Year Level Premium Term (with C	
0.10.1		O GI II	20 Year Level Premium Term (with Cl	
JYCP			15 Year Level (Super/Std+ with CE	R) 4
			20 Year Level (Super/Std+ with CE	₹) 5
JYYN			10 Year Level Premium Term	R) 4 R) 5 3 4 5 8 St d+) 3
			15 Year Level Premium Term	4
			20 Year Level Premium Term	5
13.0.75			Protection UL-G08	8
JYYP			10 Year Level Premium Term (Super/S	St d+) 3
			15 Year Level Premium Term (Super/S	St d+) 4
			20 Year Level Premium Term (Super S Protection UL-G08 (Super/Std+)	St u+) 5
JYZN			10 Year Level Premium Term (ages 7	0 71⊥\ 3
3 1ZIV			15 Year Level Premium Term (ages 6	36+) 4
			20 Year Level Premium Term (ages 6	61+) 5
JYZP			10 Year Level Term (Super Pf d/ages 7	
			15 Year Level Term (Super Pfd/ages 6	66+ĺ 4
			20 Year Level Term (Super Pfd/ages 6	61+)
LBTE		LNBE	TrueTerm - 10 Year	3
			TrueTerm - 15 Year	4 5
			TrueTerm - 20 Year	5
			TrueTerm - 30 Year	7
			Legacy Secure 2007 no Lapse UL (Bar TrueTerm - 15 Year with ROP	nd 1) 8 J
			TrueTerm - 20 Year with ROP	K
			TrueTerm - 30 Year with ROP	M
LBTP			TrueTerm - 10 Year (P+ Elite, R+ Sel	
			TrueTerm - 15 Year (P+ Elite, R+ Sel	
			TrueTerm - 20 Year (P+ Elite, R+ Sel	
			TrueTerm - 30 Year (P+ Elite, R+ Sel	,
			Legacy Secure 2007 (Pfd Elite / Bar	
			TrueTerm - 15 Year (P+ Elite, R+ Sel	
			TrueTerm - 20 Year (P+ Elite, R+ Sel	
			TrueTerm - 30 Year (P+ Elite, R+ Sel	
LBUE LBUP			Legacy Secure 2007 no Lapse UL (Bar Legacy Secure 2007 (Pfd Elite / Bar	
LBVE			Legacy Secure 2007 (11d Eilite / Bar Legacy Secure 2007 no Lapse UL (Bar	
LBVP			Legacy Secure 2007 (Pfd Elite / Bar	nd 3) 8
LGWL			TrueTerm - 10 Year (WA)	3
- <del>-</del>			TrueTerm - 15 Year (WA)	nd 3) 8 8 3 4 5 7
			TrueTerm - 20 Year (WA)	5
			TrueTerm - 30 Year (WA)	7
LGWM			TrueTerm - 10 Year (P+ Elite, R+ Sel	
			TrueTerm - 15 Year (P+ Elite, R+ Sel	
			TrueTerm - 20 Year (P+ Elite, R+ Sel	
			TrueTerm - 30 Year (P+ Elite, R+ Sel	/ WA) 7

Pr oduct Code	Company Code	Product Name	Cat egor y
LI BB	LI BB	Passport 20 Plus with ROP feature	K
LI BE	LI BE	Passport 30 Plus with ROP feature Annual Renewable Term to Age 75	M 1
LI BP	LI BB	Passport 20 Plus with ROP feature Elit	e K
LI BS	LI BE	Passport 30 Plus with ROP feature Elit RBC ExpressTERM - 10 Year	e M 3
LI BO	LI DL	RBC ExpressTERM - 15 Year	4
		RBC ExpressTERM - 20 Year	5
LILE		RBC Level TERM - 10 Year Term RBC Level TERM - 15 Year Term	5 3 4 5
		RBC Level TERM - 20 Year Term	5
		RBC Level TERM - 30 Year Term	7
LI LP		RBC Level TERM - 10 Year Term (Plus) RBC Level TERM - 15 Year Term (Plus)	3 4
		RBC Level TERM - 20 Year Term (Plus)	5
LLNN	I NINIA	RBC Level TERM - 30 Year Term (Plus)	7
LINN	LNNA	LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year	3 4
		LifeElement (SM) Level Term - 20 Year	5
		LifeElement (SM) Level Term - 30 Year LGUL	7 G
LI NP		LifeElement (SM) Level Term - 10 (P+)	3
		LifeElement (SM) Level Term - 15 (P+)	4
		LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	3 4 5 7
		LGUL (P+)	, G
LI SB	LI BE	RBC ExpressTERMII - 10 Year	
		RBC ExpressTERMII - 15 Year RBC ExpressTERMII - 20 Year	3 4 5 7
		RBC ExpressTERM II - 30 Year	
LYNN	LNLI	LifeElement (SM) Level Term - 10 Year	3
		LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year	4 5 7
		LifeElement (SM) Level Term - 30 Year	
LVND		LGUL	G
LYNP		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+)	3 4
		LifeElement (SM) Level Term - 20 (P+)	5
		LifeElement (SM) Level Term - 30 (P+) LGUL (P+)	7 G
MECP	M DT	Executive Century 2 - 10 Year (Plus)	3
		Executive Century 2 - 15 Year (Plus)	
		Executive Century 2 - 20 Year (Plus) Executive Century 2 - 30 Year (Plus)	4 5 7
MECT		Executive Century 2 - 10 Year Term	3
		Executive Century 2 - 15 Year Term	4
		Executive Century 2 - 20 Year Term Executive Century 2 - 30 Year Term	5 7
M ET		Executive 10 Year Term 5.0 (PR)	3
		Executive 15 Year Term 5.0 (PR) Executive 20 Year Term 5.0 (PR)	4 5
		LACCULTIVE ZO TEAT TEITH D. U (PR)	5

Product Code	Company Code	Product Name	Cat egor y
M EU		Executive 30 Year Term 5.0 (PR) Executive 10 Year Term 5.0 (P+/PR) Executive 15 Year Term 5.0 (P+/PR) Executive 20 Year Term 5.0 (P+/PR)	7 3 4 5 7
M NN	M NM	Executive 30 Year Term 5.0 (P+/PR) Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year	7 2 3 4 5
M NP		Advantage Elite Term Life - 20 Year Advantage Elite Term Life - 30 Year Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus)	7 2 3 4 5
M QV	M DT	Advantage Elite Term - 30 Year (Plus) Premier 10 Year Term 5.0 (PR) Premier 15 Year Term 5.0 (PR) Premier 20 Year Term 5.0 (PR)	7 3 4 5
M QW		Premier 30 Year Term 5.0 (PR) Premier 10 Year Term 5.0 (P+ / PR) Premier 15 Year Term 5.0 (P+ / PR) Premier 20 Year Term 5.0 (P+ / PR)	7 3 4 5
М ТР		Premier 30 Year Term 5.0 (P+ / PR) Premier Century 2 - 10 Year Term (Plus) Premier Century 2 - 15 Year Term (Plus) Premier Century 2 - 20 Year Term (Plus)	7 3 4 5 7
м тт		Premier Century 2 - 30 Year Term (Plus) Premier Century 2 - 10 Year Term Premier Century 2 - 15 Year Term Premier Century 2 - 20 Year Term Premier Century 2 - 30 Year Term	7 3 4 5 7
MOTB	MOTO	Value Term Plus - 40- Year (Pf d Best) Value Term Plus - 10- Year (Pf d Best) Value Term Plus - 15- Year (Pf d Best) Value Term Plus - 20- Year (Pf d Best) Value Term Plus - 25- Year (Pf d Best) Value Term Plus - 30- Year (Pf d Best) Value Term Plus - 30- Year (Pf d Best)	7 0 3 4 5 6 7
MOTO		Value Term Plus - 40-Year Plan Value Term Plus - 10-Year Plan Value Term Plus - 15-Year Plan Value Term Plus - 20-Year Plan Value Term Plus - 25-Year Plan	0 3 4 5 6
MOTP		Value Term Plus - 30-Year Plan Value Term Plus - 40-Year (Pfd Plus) Value Term Plus - 10-Year (Pfd Plus) Value Term Plus - 15-Year (Pfd Plus) Value Term Plus - 20-Year (Pfd Plus) Value Term Plus - 25-Year (Pfd Plus)	7 0 3 4 5 6
MTGN	MASM	Value Term Plus - 30-Year (Pfd Plus) Term 5G Term 10G	7 2 3

Pr oduct Cod	de Company Code	Product Name	Cat egor y
MTGP		Term 20G Term 30G Term 5G (Ultra Preferred) Term 10G (Ultra Preferred)	5 7 2 3 5 7
ΜΓLΙ	METL	Term 20G (Ultra Preferred) Term 30G (Ultra Preferred) Guaranteed Level Term 10 Guaranteed Level Term 15 Guaranteed Level Term 20	5 7 3 4 5 7 3
MTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std Plus) GLT 15 (P+ Elite / R+ Std Plus) GLT 20 (P+ Elite / R+ Std Plus)	7 3 4 5 7
MTRP	MTRU	GLT 30 (P+ Elite / R+ Std Plus) SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 30 (Preferred Plus)	7 3 4 5 7
MTRU		SelecTerm 10 (NV, NJ, OR) SelecTerm 15 (NV, NJ, OR) SelecTerm 20 (NV, NJ, OR) SelecTerm 30 (NV, NJ, OR)	3 4 5 7
MTSP		SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 30 (Preferred Plus)	3 4 5 7
MTSU		Sel ecTer m 10 Sel ecTer m 15 Sel ecTer m 20 Sel ecTer m 30	3 4 5 7
MJTE	METL	Guaranteed Advantage UL (2001 CSO)	
MJTP		Guarant eed Advant age UL (2001 CSO Elite)	8
MYGN	MASM	Term 5G (NY) Term 10G (NY) Term 20G (NY) Term 30G (NY)	8 8 2 3 5 7
MYGP		Term 5G (Ùltra Preferred / NY) Term 10G (Ultra Preferred / NY) Term 20G (Ultra Preferred / NY) Term 30G (Ultra Preferred / NY)	2 3 5 7
MYUE	METR	Guarant eed Advant age UL (2001 CSO)	
MYUP		Guaranteed Advantage UL (2001 CSO/Elite)	8
NATV	NATI	ART - Annual Renewable Term GL-10 - 10 Year Level Term GL-15 - 15 Year Level Term	1 3 4
NATW		ART - Annual Renewable Term (Elite Pfd) GL-10 - 10 Year (Elite Preferred) GL-15 - 15 Year (Elite Preferred)	1 3 4 3
NDGA	NORA	ADDvant age 15 ADDvant age 20	3 4 5

Product Code	Company Code	Product Name	Cat egor y
NDGP		ADDvant age 30 ADDvant age 10 (P+ Super Pf d / R+ St d+) ADDvant age 15 (P+ Super Pf d / R+ St d+) ADDvant age 20 (P+ Super Pf d / R+ St d+) ADDvant age 20 (P+ Super Pf d / R+ St d+)	7 3 4 5
NEGA		ADDvant age 30 (P+ Super Pf d / R+ St d+) ADDvant age 10 (FL) ADDvant age 15 (FL) ADDvant age 20 (FL) ADDvant age 30 (FL)	7 3 4 5 7
NEGP		ADDvant age 10 (FL/P+ Super Pf d/R+ St d+) ADDvant age 15 (FL/P+ Super Pf d/R+ St d+) ADDvant age 20 (FL/P+ Super Pf d/R+ St d+) ADDvant age 30 (FL/P+ Super Pf d/R+ St d+)	3 4 5 7
NGTV	NATI	GL-20 - 20 Year Level Term	5
NGTW NOTN	NORM	GL-20 - 20 Year (Elite Preferred) TT Term 10 - 1 Year Term for 10 Years	5 1
NOTIV	INCIAVI	TT Level Term 20 (issue ages 51+)	5
NOTP		TT Term 10 - 1 Year for 10 Yrs (Premier)	1
N ION AW A		TT Level Term 20 (Premier NT/ages 51+)	5
NOVM		TT Term 80 - 1 Year R & C Term TT Level Term 10	1 3
		TT Level Term 20	5
NOMP		TT Term 80 - 1 Year R & C (Premier NT)	1
		TT Level Term 10 (Premier NT)	3
		TT Level Term 20 (Premier NT)	5
NOYN		TT Level Term 20 (NY)	5 5
NOYP NVVL	NATW	TT Level Term 20 (Premier NT / NY) YourLife(SM) - 10 Year Term	3
14004	IWAIVV	Your Life (SM) - 20 Year Term	5
		YourLife(SM) - 30 Year Term	7
NVWP		Your Life (SM) - 10 Year Term (Pfd Plus)	3
		Your Life (SM) - 20 Year Term (Pfd Plus) Your Life (SM) - 30 Year Term (Pfd Plus)	5 7
NXTV	NATI	L-15 - 15 Year Level Term	4
		L-20 - 20 Year Level Term	5
NXTW		L–15 – 15 Year (Elite Preferred)	4
N N /1 . A	N IET AV	L-20 - 20 Year (Elite Preferred)	5
NYLA	NEWY	Indeterminate Premium Term (Non-Smoker) Five Year Term	1 2
		20/10 Year Term	5
	NEVZ	Term to Age 90 - 10 Year Level Term	3
NYLP	NEVW	Indeterminate Premium Term (Select Pfd)	1
		Five Year Term (Select Preferred)	2
	NEVZ	20/10 Year Term (Select Preferred) Term to Age 90 - 10 Year (Select Pfd)	5 3
NYLS	NEVY	Indeterminate Premium Term (Smoker)	1
NYMA		Increasing Premium Term Insurance	1
		20 Year Level Term (20LT)	5
NYMP		Increasing Premium Term (Select Pfd)	1
NYMS		20 Year Level Term (20LT) (Select Pfd) Increasing Premium Term (Smoker)	5 1
INTIND		Thereasing Frem uniterin (Shoker)	ı

Pr oduct Code	Company Code	Product Name	Cat egor y
NYTV	NATI	GL-10 - 10 Year Level Term (NY) GL-15 - 15 Year Level Term (NY)	3 4
NYTW		GL-20 - 20 Year Level Term (NY) GL-10 - 10 Year (Elite Preferred/NY) GL-15 - 15 Year (Elite Preferred/NY)	5 3 4
NYWL	NATW	GL-20 - 20 Year (Elite Preferred/NY) YourLife(SM) - 10 Year Term (NY) YourLife(SM) - 20 Year Term (NY)	5 3 5 7
NYWP		Your Life (SM) - 30 Year Term (NY) Your Life (SM) - 10 Year Term (P+ / NY) Your Life (SM) - 20 Year Term (P+ / NY)	7 3 5
NYYA	NEVW	YourLife(SM) - 30 Year Term (P+ / NY) Five Year Term (NY)	7 2
		Term Life to 70 (20/10 Year Term - NY) Term Life to age 70 (NY - ages 51+) Term Life to age 70 (NY - ages 51+)	5 8 F
NYYP		Five Year Term (Select Preferred / NY) 20/10 Year Term (Select Preferred/NY) Term Policy to 70 (51+ Select Pfd - NY)	2 5 8
NZTV	NATI	Term Policy to 70 (51+ Select Pfd - NY) L-15 - 15 Year Level Term (NY) L-20 - 20 Year Level Term (NY)	F 4 5
NZTW		L-15 - 15 Year (Elite Preferred/NY)	4
OCNC OHGP	CCCI CHI O	L-20 - 20 Year (Elite Preferred/NY) ULTIMATE TERM-10 - 10 Year Term SecuriTerm - 15 Year (Ultra-Preferred)	5 3 4
OHGT		SecuriTerm – 20 Year (Ultra-Preferred) SecuriTerm – 15 Year Level	5 4
OHI S OHSP		Securi Term – 20 Year Level Securi Term 1 – Annual Renewable Term Securi Term – 10 Year (Ultra-Preferred)	5 1 3
O ICC		Securi Term - 15/10 Year (Ultra-Pfd.) Securi Term - 20/10 Year (Ultra-Pfd.)	4 5 3
OHSS		Securi Term - 10 Year Level Securi Term - 15/10 Year Level Securi Term - 20/10 Year Level	3 4 5
OMVJ	OHI N	Term 15 Plus (Series VI) Term 20 Plus (Series VI)	4 5
OMMN		Term 15 Plus (P+ Super Pf d / R+ Select Term 20 Plus (P+ Super Pf d / R+ Select	) 4
OMYJ		Term 15 (Seri es VI) Term 20 (Seri es VI)	, 4 5
OMYN		Term 15 (P+ Super Pf d / R+ Select) Term 20 (P+ Super Pf d / R+ Select)	4 5
ONWJ		Term 10 Plus (Series VI) Virtus Lifetime G	3 8
ONW		Term 10 Plus (P+ Super Pfd / R+ Select Virtus Lifetime G (P+ Super/R+ Select)	) 3
ONYJ ONYN PACL	PACL	Term 10 (Series VI) Term 10 (P+ Super Pf d/ R+ Select) Pacific-ART - Annual Renewable Term	8 3 3 1

Pr oduct (	Code	Company Code	Product Name	Cat egor y
PACN			Pacific-10 - 10 Year Renewable Pacific-20 - 20 Year Renewable Pacific-ART - ART (Preferred Plus) Pacific-10 - 10 Year (Preferred Plus)	3 5 1 3
PACS			Pacific-20 - 20 Year (Preferred Plus) Pacific-ART - ART (Super Preferred) Pacific-10 - 10 Year (Super Preferred) Pacific-20 - 20 Year (Super Preferred)	5 1 3 5
PAGI PAI C		PACI	Ten Year Term One Year Term Plus	3 5 3 1
PANA		PANA	5-Year Level Term	
PANP			Sentinel Series 10 (Preferred Plus) Sentinel Series 20 (Preferred Plus)	2 3 5 3
PANS			Sentinel Series 10 - 10-Year Term Sentinel Series 20 - 20-Year Term	5
PATN		DALII	10- Year Level Term	3 1
PAUL		PAUL	Selector 1 - 1 Year Term Selector 10 - 10 Year Term	3
PAXP		PANA	Sentinel Series 20/10 (Preferred Plus)	5
PAXS PENC		PENN	Sentinel Series 20/10 - 20-Year Term Guaranteed 10 Year Term	5 3
			Guarant eed 15 Year Term Guarant eed 20 Year Term	4 5
PENP			Protection For Life - guaranteed to 100 Guaranteed 10 Year Term (Preferred Plus	G ) 3
FENE			Guarant eed 10 fear Term (Preferred Plus Guarant eed 20 Year Term (Preferred Plus	4
PGNC			Protection For Life - gtd to 100 (P+)	G
PGNP			Guaranteed Protection UL - gtd to 121 Guaranteed Protection UL - gtd to 121 P	8 + 8
PHTE		PHŒ	PPTL- 10 PPTL- 20 (WA) PPTL- 30 (WA)	+ 8 3 5 7
			Phoenix UL with Guarantee	8
PHTP			PPTL-10 (Preferred Plus) PPTL-20 (Preferred Plus / WA) PPTL-30 (Preferred Plus / WA)	3 5 7
			Phoenix UL with Guarantee (Pfd Plus)	8
PHME			PPTL-10 (WA)	3
PHWP PHXE			PPTL-10 (Preferred Plus / WA) PPTL-20	3 3 5
			PPTL-30 PPTL-10 (with ROP)	7 I
			PPTL-20 (with ROP) PPTL-30 (with ROP)	K M
PHXF			PPTL-20 (ages 56+ / WA)	5
PHXP			PPTL-20 (Preferred Plus) PPTL-30 (Preferred Plus)	5 7
			PPTL-10 (Preferred Plus)	1
			PPTL-20 (Preferred Plus / with ROP) PPTL-30 (Preferred Plus)	K M
			2 30 (11 01 011 04 11 40)	141

Pr oduct (	Code	Company Code	Product Name	Cat egor y
PHXQ PHZF PHZQ PPDC		PRUC	PPTL-20 (56+ / Preferred Plus / WA) PPTL-20 (ages 56+) PPTL-20 (56+ / Preferred Plus) Term Elite 10 (MT) Term Elite 15 (MT)	5 5 5 3 4
PPDS			Term Elite 20 (MT) Term Elite 10 (P+ Best / R+ NS+ / MT) Term Elite 15 (P+ Best / R+ NS+ / MT) Term Elite 20 (P+ Best / R+ NS+ / MT)	5 3 4 5
PPEC			Term Elite 20 (P+ Best / R+ NS+ / MT) Term Essential 10 (MT) Term Essential 15 (MT) Term Essential 20 (MT)	3 4 5
PPES			Term Essential 30 (MT) Term Essential 10 (P+ Best / R+ NS+/MT) Term Essential 15 (P+ Best / R+ NS+ / MT) Term Essential 20 (P+ Best / R+ NS+ / MT)	7 3 ) 4 ) 5
PPFC			Term Essential 30 (P+ Best / R+ NS+ / MT Term Essential 10 (<250K PruXpress ONLY Term Essential 15 (<250K PruXpress ONLY Term Essential 20 (<250K PruXpress ONLY	) 3 ) 4
PPFS			Term Essential 30 (<250K PruXpress ONLY Term Essential 10 (P+ Best / R+ NS+) Term Essential 15 (P+ Best / R+ NS+) Term Essential 20 (P+ Best / R+ NS+)	
PPUC			Term Essential 30 (P+ Best / R+ NS+) UL Protector with NLG to 121 (1000K+) PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30	7 8 J K M
PPUS			UL Protector w/NLG to 121 - 20 Pay (\$1m UL Protector w/NLG to 121 - 10 Pay (\$1m UL Protector with NLG (1000K / Plus) PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/NLG to 121 - (\$1m/Plus)	) R
PPYC		PRW	UL Protector w/NLG to 121 - (\$1m/Plus) Term Elite 10 (NY/<250K PruXpress ONLY Term Elite 15 (NY/<250K PruXpress ONLY Term Elite 20 (NY/<250K PruXpress ONLY	S ) 3 ) 4 ) 5
PPYS			UL Protector with NLG to 121 (250K-999K Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+)	3 4 5
PRAJ		PROA	UL Protector with NLG (250K-999K/Plus Empire Term - 10 Year Empire Term - 15 Year Empire Term - 20 Year Empire Term - 25 Year	3 4 5 6
PRAK			Empire Term - 30 Year Empire Term - 10 Year (Super Preferred	7 3

Product Code	Company Code	Product Name	Cat egor y
PRCI	PRI N	Empire Term - 15 Year (Super Preferred Empire Term - 20 Year (Super Preferred Empire Term - 25 Year (Super Preferred Empire Term - 30 Year (Super Preferred ART 10-Year Term 15-Year Term	5 6
PRCP		20- Year Term 30- Year Term ART (Super Pf d / Super St d) 10- Year Term (Super Pf d / Super St d) 15- Year Term (Super Pf d / Super St d) 20- Year Term (Super Pf d / Super St d)	5 7 1 3 4 5 7
PRDI PRDP PRI M	PRI M	30- Year Term (Super Pfd / Super Std) 30- Year Term (WA) 30- Year Term (Super Pfd / Super Std/WA) Cust om Advant age - 10 Year Cust om Advant age - 15 Year Cust om Advant age - 20 Year Cust om Advant age - 25 Year Cust om Advant age - 30 Year	7
PRI N PRI P		Cust om Advant age - 35 Year Cust om Advant age - 35 Year Cust om Advant age - 35 Year Cust om Advant age - 10 Year (Pf d Pl us) Cust om Advant age - 15 Year (Pf d Pl us) Cust om Advant age - 20 Year (Pf d Pl us) Cust om Advant age - 25 Year (Pf d Pl us) Cust om Advant age - 30 Year (Pf d Pl us)	9 9 3 4 5 6 7
PRI Q PRJC	PRW	Cust om Advantage - 35 Year (Pfd Plus) Cust om Advantage - 35 Year (age 35+/P+ Term Elite 10 (NJ/<250K PruXpress ONLY Term Elite 15 (NJ/<250K PruXpress ONLY Term Elite 20 (NJ/<250K PruXpress ONLY PruLife Return of Premium Term 15 (NJ) PruLife Return of Premium Term 20 (NJ)	9 9 3 4
PRJS		PruLife Return of Premium Term 30 (NJ) Term Elite 10 (NJ / P+ Best / R+ NS+) Term Elite 15 (NJ / P+ Best / R+ NS+) Term Elite 20 (NJ/ P+ Best / R+ NS+) PruLife ROP 15 (P+ Best / R+ NS+ / NJ) PruLife ROP 20 (P+ Best / R+ NS+ / NJ)	M 3 4 5 J K
PRTA	PRTC	PruLife ROP 30 (P+ Best / R+ NS+ / NJ) Level Term II - 10 Year Level Term II - 15 Year	M 3 4
PRTB		Level Term II - 20 Year  LTII - 10 Year (Pf Select, R+ Std+)  LTII - 15 Year (Pf Select, R+ Std+)	5 3 4
PRTC		LTII - 20 Year (Pf Select, R+ Std+) LTII - 10 Year (P+) LTII - 15 Year (P+) LTII - 20 Year (P+)	5 3 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
PRUC	PRUC	Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY) Term Elite 20 (<250K PruXpress ONLY) UL Protector with NLG to 121 (250K-999K) UL Protector w/ NLG to 121 - 20 Pay (250) UL Protector w/ NLG to 121 - 10 Pay (250)	R
PRW	PROA	Skyline Cold 120 (10 year guarantee)	3
PRUK		Skyline Gold 120 Skyline Gold 120 (Super Preferred)	3
PRUS	PRUC	Skyline Gold 120 (Super Preferred) Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus) UL Protector w/ NLG to 121 - (250K/Plus)	S 3 8 3 8 3 4 5 8 R S 3 4
PRXA	PRTC	UL Protector w/NLG to 121 - (250K/Plus) Level Term II - 10/5 Year Level Term II - 15/5 Year Level Term II - 20/5 Year	S 3 4
PRXB		LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (Pf Select, R+ Std+)	5 3 4
PRXC		LTII - 20/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+) LTII - 15/5 Year (P+) LTII - 20/5 Year (P+)	5 3 4
PRYM	PRI M	Cust om Protection Series IV - 10 Year Cust om Protection Series IV - 15 Year Cust om Protection Series IV - 20 Year Cust om Protection Series IV - 25 Year Cust om Protection Series IV - 30 Year	5 3 4 5 6 7
PTML	PROT	Protective MultiTerm 10 Protective MultiTerm 15 Protective MultiTerm 20 Protective MultiTerm 30	3 4 5 7
PTMP		Protective MultiTerm 10 (Select) Protective MultiTerm 15 (Select) Protective MultiTerm 20 (Select) Protective MultiTerm 30 (Select)	, 3 4 5 7
PTVL		Protective ValueChoice 10  Protective ValueChoice 15  Protective ValueChoice 20  Protective ValueChoice 25	7 3 4 5 6 7
PTVP		Protective ValueChoice 30 Protective ValueChoice 10 (Select) Protective ValueChoice 15 (Selext) Protective ValueChoice 20 (Select) Protective ValueChoice 25 (Select) Protective ValueChoice 30 (Select)	7 3 4 5 6 7
PVLL PVLP PVTA	PRTC	Protective Centennial GII 7/08 UL Protective Centennial GII 7/08 UL (Sel) Level Term I - 10 Year	8

Product Code	Company Code	Product Name	Cat egor y
PVTB		Level Term I - 15 Year Level Term I - 20 Year LTI - 10 Year (Pf Select, R+ Std+) LTI - 15 Year (Pf Select, R+ Std+)	4 5 3 4
PVTC		LTI - 20 Year (Pf Select, R+ Std+) LTI - 10 Year (P+) LTI - 15 Year (P+)	5 3 4
PVXA		LTI - 20 Year (P+) Level Term I - 10/5 Year Level Term I - 15/5 Year Level Term I - 20/5 Year	5 3 4 5 3
PVXB		LTI - 10/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (Pf Select, R+ Std+) LTI - 20/5 Year (Pf Select, R+ Std+)	3 4 5
PVXC		LTI - 10/5 Year (P+) LTI - 15/5 Year (P+) LTI - 20/5 Year (P+)	3 4 5
PXJC	PRW	Term Essential 10 (NJ/<250K PruXpress) Term Essential 15 (NJ/<250K PruXpress) Term Essential 20 (NJ/<250K PruXpr ONLY	3 4 ) 5
PXJS		Term Essential 30 (NJ/<250K PruXpress) Term Essential 10 (NJ / P+ Best / R+ NS+ Term Essential 15 (NJ / P+ Best / R+ NS+ Term Essential 20 (NJ / P+ Best / R+ NS+	) 4 ) 5
PYRA PYYC	PYRA PRW	Term Essential 30 (NJ / P+ Best / R+ NS+ Annual Renewable Term Term Essential 10 (NY/ <250K PruXpress) Term Essential 15 (NY/ <250K PruXpress) Term Essential 20 (NY/ <250K PruXpr ONLY Term Essential 30 (NY/ <250K PruXpress)	1 3 4 5 7
PYYS		UL Protector with NLG to 121 (1000K+) Term Essential 10 (NY / P+ Best / R+ NS+ Term Essential 15 (NY / P+ Best / R+ NS+ Term Essential 20 (NY / P+ Best / R+ NS+ Term Essential 30 (NY / P+ Best / R+ NS+	) 4 ) 5 ) 7
RDTP	RELL	UL Protector with NLG (1000K / Plus) TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select) ING ROP Term - 15 Basic (P+/R+) ING ROP Term - 20 Basic (P+/R+)	8 3 4 5 7 J K
RDTS		ING ROP Term - 30 Basic (P+/R+) TermSmart 10 - 10 Year Term TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term TermSmart 30 - 30 Year Term ING ROP Term - 15 Basic ING ROP Term - 20 Basic	M 3 4 5 7 J K
RFNS	RELR	ING ROP Term - 30 Basic TermSmart 10 - 10 Year Term	M 3

Product Code	Company Code	Product Name	Cat egor y
RFNT		TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term TermSmart 30 - 30 Year Term ING Guaranteed Death Benefit UL ING ROP Term - 15 Basic ING ROP Term - 20 Basic ING ROP Term - 30 Basic TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select) ING Guaranteed Death Benefit UL (Plus)	4 5 7 G J K M 3 4 5 7 G
ROTP	RELL	ING ROP Term - 15 Basic (P+/R+) ING ROP Term - 20 Basic (P+/R+) ING ROP Term - 30 Basic (P+/R+) TermSmart 10 - (P+ Super / R+ Select/OF TermSmart 15 - (P+ Super / R+ Select/OF TermSmart 20 - (P+ Super / R+ Select/OF TermSmart 30 - (P+ Super / R+ Select/OF ING ROP Term - 15 Enhanced (P+/R+)	J K M 3 R) 4 R) 5 T J
ROTS		I NG ROP Term - 20 Enhanced (P+/R+) I NG ROP Term - 30 Enhanced (P+/R+) TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR) TermSmart 20 - 20 Year Term (OR) TermSmart 30 - 30 Year Term (OR) I NG ROP Term - 15 Enhanced I NG ROP Term - 20 Enhanced	K M 3 4 5 7 J K
ROYA	ROYA	ING ROP Term - 30 Enhanced Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term Royal Advantage 10 - 10 Year with ROP Royal Advantage 20 - 20 Year with ROP	n 5 n 7 I K
ROYP		Royal Advantage 30 - 30 Year with ROP Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super) Royal Advantage 20 with ROP (Super)	M 3 5 7 I K
RWTP	RELL	Royal Advantage 30 with ROP (Super) TermSmart 10 - (P+ Super / R+ Select/W TermSmart 15 - (P+ Super / R+ Select/W TermSmart 20 - (R+ Super / R+ Select/W	Á) 4
RWTS		TermSmart 20 - (P+ Super / R+ Select/W- TermSmart 10 - 10 Year Term (WA) TermSmart 15 - 15 Year Term (WA) TermSmart 20 - 20 Year Term (WA)	n) 5 3 4 5
RYNS	RELR	ING ROP Term - 15 Enhanced ING ROP Term - 20 Enhanced ING ROP Term - 30 Enhanced	J K M
RYNT		ING ROP Term - 15 Enhanced (P+/R+)	Ĵ

Product Code	Company Code	Product Name	Cat egor y
SAFE	SYME	ING ROP Term - 20 Enhanced (P+/R+) ING ROP Term - 30 Enhanced (P+/R+) Expert - ART (Non-Smoker)	K M 1
SAFS SAGI	SAGI	Expert-ART (Smoker) Platinum Series 20 Platinum Series 30 Platinum Series 20 with ROP	1 5 7 K
SAGP		Platinum Series 30 with ROP Platinum Series 20 (Super Pfd) Platinum Series 30 (Super Pfd) Platinum Series 20 with ROP (Super Pfd)	M 5 7 ) K
SAVE	SAVE	Platinum Series 30 with ROP (Super Pfd T-10/10 - 10 Year Term Guaranteed 10 T-15/15 - 15 Year Term Guaranteed 15 T-20/20 - 20 Year Term Guaranteed 20 T-25/25 - 25 Year Term Guaranteed 25	3 4 5 6
SAVP		T-30/30 - 30 Year Term Quarant eed 30 T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+)	7 3 4 5 6
SETE	SEDE	T-30/30 - 30 Year (P+ / R+) ING Guaranteed Death Benefit UL II	7 G
SETP SHEL	SHEN	ING Guaranteed Death Benefit UL II Plu Shenandoah Term 10 Shenandoah Term 15 Shenandoah Term 20 Shenandoah Term 25 Shenandoah Term 30	s G 3 4 5 6 7
		Shenandoah Term 15 (with ROP) Shenandoah Term 20 (with ROP) Shenandoah Term 25 (ROP) Shenandoah Term 30 (with ROP)	J K L M
SHEM		Shenandoah Term 10 (Super Preferred) Shenandoah Term 15 (Super Preferred) Shenandoah Term 20 (Super Preferred) Shenandoah Term 25 (Super Preferred) Shenandoah Term 30 (Super Preferred) Shenandoah Term 15 (Super Preferred)	3 4 5 6 7 J
		Shenandoah Term 20 (Super Preferred) Shenandoah Term 25 (Super Preferred) Shenandoah Term 20 (Super Preferred)	K L
SHEN SHES		Shenandoah Term 30 (Super Preferred) Annual Renewable Term Insurance Shenandoah Term 10 (Select Tobacco) Shenandoah Term 15 (Select Tobacco) Shenandoah Term 20 (Select Tobacco) Shenandoah Term 25 (Select Tobacco) Shenandoah Term 30 (Select Tobacco) Shenandoah Term 15 (Select Tobacco) Shenandoah Term 20 (Select Tobacco) Shenandoah Term 20 (Select Tobacco) Shenandoah Term 25 (Select Tobacco)	M 1 3 4 5 6 7 J K L

Pr oduct Code	Company Code	Pr oduct	Name	Cat egor y
SHMM		10- Year 15- Year 20- Year 30- Year 15- Year 20- Year 10- Year 15- Year 20- Year 30- Year 15- Year 20- Year 25- Year 30- Year	oah Term 30 (Select Tobacco)  Mortage Protector  Mortage Protector  Mortage Protector  Mortage Protector  Mortage Protector  Mortage Protector (with ROP)  Mortage Protector (select Tob.  Mortage Protector (Select Tob.	) 4 ) 5 ) 6 ) 7 ) J
SMGP	SEMU	30- Year Pr emi er	Mortage Protector (Select Tob. Mortage Protector (Select Tob. LT 10- Year (P+) LT 15- Year (P+)	) M 3
SMGT		Pr emi er Pr emi er	LT 20- Year (P+) LT 10- Year LT 15- Year	4 5 3 4 5 3 4 5 3
SMVP		Pr emi er Pr emi er	LT 20- Year LT Suite 10- Year (P+ / 4/2007) LT Suite 15- Year (P+)	5 3 4
SMMT		Pr emi er	LT Suite 20-Year (P+ / 4/2007) LT Suite 10-Year (4/2007) LT Suite 15-Year	5 3 4
SMTP		Pr emi er	LT Suite 20-Year (4/2007) LT Extra 10-Year (P+ / 4/2007) LT Extra 15-Year (P+)	5 3 4
SMIT		Pr emi er	LT Extra 20- Year (P+ / 4/2007) LT Extra 10- Year (4/2007) LT Extra 15- Year	4 5 3 4
SNMP		Pr emi er	LT Extra 20-Year (4/2007) LT Suite 10-Year (P+) LT Suite 20-Year (P+)	5 3
SNMT		Pr emi er	LT Suite 10-Year	3
SNTP		Pr emi er	LT Suite 20-Year LT Extra 10-Year (P+)	3 5 3 5 3 5 3 5 3
SNTT		Pr emi er	LT Extra 20-Year (P+) LT Extra 10-Year	3
STŒ	STON	St onebr St onebr St onebr St onebr St onebr	LT Extra 20-Year idge Term - 10 (Pfd. Elite) idge Term - 15 (Pfd. Elite) idge Term - 20 (Pfd. Elite) idge Term - 30 (Pfd. Elite) idge Term - 20 (Pfd. Elite/ROP) idge Term - 30 (Pfd. Elite/ROP)	5 4 5 7 K M

Pr oduct Code	Company Code	Product Name	Cat egor y
STON		St onebridge Term - 10 Year St onebridge Term - 15 Year St onebridge Term - 20 Year St onebridge Term - 30 Year St onebridge Term - 20 Year with ROP St onebridge Term - 30 Year with ROP	3 4 5 7 K M
STOP		St onebridge Term - 10 (Pf d. Plus) St onebridge Term - 15 (Pf d. Plus) St onebridge Term - 20 (Pf d. Plus) St onebridge Term - 30 (Pf d. Plus) St onebridge Term - 20 (Pf d. Plus/ROP) St onebridge Term - 30 (Pf d. Plus/ROP)	3 4 5 7 K M
SUNL SUNP	SUNL	Sun Universal Protector Sun Universal Protector (Super Pfd)	8
SUNS	SUNS	Select Term to 95 Plus	1
SUSN		Term 10 - 10 Year Term Term 20 - 20 Year Term	3
SUSP		Preferred Elite Term 10	3 5 3 5 3 4
SYMB	SYME	Preferred Elite Term 20 10 Year Level Term (Preferred Best/05)	5 3
OTNE	OTIVE	15 Year Level Term (Preferred Best/05)	
		20 Year Level Term (Preferred Best/05) 30 Year Level Term (Preferred Best/05)	5 7
SYME		10 Year Level Term (2005)	3
		15 Year Level Term (2005) 20 Year Level Term (2005)	4 5
		30 Year Level Term (2005)	7
SYMP		10 Year Level Term (Preferred Plus/05) 15 Year Level Term (Preferred Plus/05)	3 4
		20 Year Level Term (Preferred Plus/05)	5
SYNL	SUNN	30 Year Level Term (Preferred Plus/05) Sun Universal Protector	7 8
SYNP	00141	Sun Universal Protector (Super Pfd)	8
SYOB	SYME	10 Year Level Term (Pfd Best / WA)	3
		15 Year Level Term (Pfd Best / WA) 20 Year Level Term (Pfd Best / WA)	4 5
		30 Year Level Term (Pfd Best / WA)	7
SYŒ		10 Year Level Term (WA)	3
		15 Year Level Term (WA) 20 Year Level Term (WA)	4 5
		30 Year Level Term (WA)	7
SYOP		10 Year Level Term (Pfd Plus / WA)	3
		15 Year Level Term (Pfd Plus / WA) 20 Year Level Term (Pfd Plus / WA)	4 5
		30 Year Level Term (Pfd Plus / WA)	7
SZMB		10 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Best)	3 4
		20 Year Level Term (Preferred Best)	5
071.5		30 Year Level Term (Preferred Best)	7
SZME		10 Year Level Term 15 Year Level Term	3 4
			•

Pr oduct	Code	Company Code	Product Name	Cat egor y
			20 Year Level Term	5
CZMD			30 Year Level Term	7
SZMP			10 Year Level Term (Preferred Plus) 15 Year Level Term (Preferred Plus)	3 4
			20 Year Level Term (Preferred Plus)	5
			30 Year Level Term (Preferred Plus)	5 7
TEUX		TEXA	PureLife-PLUS - Guaranteed Level to 10	0 G G
TFNA		TRAO	Final Expense Insurance	G
TI AA		TI AA	Annual Renewable Term Life Insurance	1
			10-Year Level Term 15-Year Level Term	1 3 4 5 7
			20- Year Level Term	<del>1</del> 5
			30- Year Level Term	7
TI AP			Annual Renewable Term (Preferred Plu	
			10-Year Level Term (Preferred Plus)	3
			15-Year Level Term (Preferred Plus)	4
			20- Year Level Term (Preferred Plus)	3 4 5 7
TI NA			30-Year Level Term (Preferred Plus) Annual Renewable Term Life (NY)	1
1114			10- Year Level Term (NY)	3
			15-Year Level Term (NY)	3 4
			20-Year Level Term (NY)	5 7
TI ND			30-Year Level Term (NY)	
TI NP			Annual Renewable Term (Pref Plus / N 10-Year Level Term (Pref Plus / NY)	Y) 1 3
			15- Year Level Term (Pref Plus / NY)	4
			20- Year Level Term (Pref Plus / NY)	5
			30-Year Level Term (Pref Plus / NY)	7
TLDE		TRAL	Ultima Elite II - 20 Year with ROP	K
TI DD			Ultima Elite II - 30 Year with ROP Ultima Elite II - 20 (Pfd. Plus/ROP)	M
TLDP			Ultima Elite II - 20 (Pfd. Plus/ROP) Ultima Elite II - 30 (Pfd. Plus/ROP)	K M
TLDS			Ultima Elite II - 20 (Pfd. Elite/ROP	
			Ultima Elite II - 30 (Pfd. Elite/ROP	
TLEE			Ultima Elite Term II - 10 Year	3
			Ultima Elite Term II - 15 Year	4
			Ultima Elite Term II – 20 Year Ultima Elite Term II – 30 Year	5 7
TLEP			Ultima Elite Term II - 10 (Pfd. Plus	
			Ultima Elite Term II - 15 (Pfd. Plus	) 4
			Ultima Elite Term II - 20 (Pfd. Plus	5
TI 50			Ultima Elite Term II - 30 (Pfd. Plus	
TLES			Ultima Elite Term II - 10 (Pfd. Elit	,
			Ultima Elite Term II - 15 (Pfd. Elit Ultima Elite Term II - 20 (Pfd. Elit	e) 4
			Ultima Elite Term II - 30 (Pfd. Elit	,
TLUE			Home Protector Elite - 15 Year Level	4
			Home Protector Elite - 20 Year Level	5
			Home Protector Elite - 25 Year Level	6
			Home Protector Elite - 30 Year Level Home Protector Elite - 20 Year w/ROP	7 K
			Home Protector Errite - 20 fear W ROP	r.

Pr oduct Code	Company Code	Product Name	Cat egor y
TCCA	TRAO	Home Protector Elite - 25 Year w/ROP Home Protector Elite - 30 Year w/ROP Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20	L M 1 3 4 5
TCCP		Trendsetter Super 25 Trendsetter Super 30 Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus)	6 7 1 3 4 5
TCCS		Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus)	6 7 3 4 5 6 7
TRCA		Trendsetter Super YRT (MD)	1
TRCP		Trendsetter ROP 30 Trendsetter Super YRT (Plus / MD)	M 1
TRCS TRTU TRUT	TRUS	Trendsetter ROP 30 (Preferred Plus) Trendsetter ROP 30 (Standard Plus) TermNet 10-Year Term TermNet 5-Year Term	M M 3 2
TWNA	TRAO	TermNet 15-Year Term Final Expense Insurance (WA)	4 8
TYSA	TRAF	Final Expense Insurance (WA) Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25	G 1 3 4 5
TYSP		Trendsetter Super 30 Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus)	7 1 3 4 5 6
TYSS		Trendsetter Super 30 (Preferred Plus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 20 (Standard Plus)	7 3 4 5 6 7
UNLI UNYN UNYS UNZP	UNLA UNCE	Trendsetter Super 30 (Standard Plus) Annual Renewable Term Keystone Term 1 (NY) Keystone Term 1 (P+ / R+ Select) (NY) Keystone Term 10 (P+ / R+ Select) (NY) Keystone Term 15 (P+ / R+ Select) (NY)	7 1 1 1 3 4

Pr oduct C	ode Company Code	Product Name	Cat egor y
UNZY		Keyst one Term 20 (P+ / R+ Select) (NY) Keyst one Term 30 (P+ / R+ Select) (NY) Keyst one Term 10 (NY) Keyst one Term 15 (NY) Keyst one Term 20 (NY)	5 7 3 4 5
USES USFS USGS USHS	UTSU	Keyst one Term 30 (NY) Sel ect - a- Term 10 (Special) Sel ect - a- Term 20 (Special) Sel ect - a- Term 25 (Special) Sel ect - a- Term 25 (Special)	7 F F F F 3
USI S USYD	UTST	Select-a-Term 30 (Special) Select-a-Term - 10 Year Select-a-Term - 15 Year Select-a-Term - 20 Year Select-a-Term - 25 Year Select-a-Term - 30 Year ContinUL Extend - no lapse U/L (\$500K) Select-a-Term - Level to 65 Select-a-Term - Level to 70	4 5 6 7 G T U
USYE		Select-a-Term - Level to 75 Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus) ContinUL Extend - no lapse U/L (+/500K Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus)	V 3 4 5 6 7 G T U V
UTAG UTAH UTBG UTBH	UTSU	Sel ect - a- Term - 12 Year Sel ect - a- Term - 12 Year Sel ect - a- Term - 16 Year Sel ect - a- Term - 16 Year Sel ect - a- Term - 16 Year (Plus)	F F F
UTCG	UTST	LTG Ultra-C NY -10 Year LTG Ultra-C NY -15 Year LTG Ultra-C NY -20 Year LTG Ultra-C NY -30 Year	3 4 5 7
UTCH	UTSU UTST	Select-a-Term - 17 Year LTG Ultra-C NY -10 Year (Plus) LTG Ultra-C NY -15 Year (Plus) LTG Ultra-C NY -20 Year (Plus) LTG Ultra-C NY -30 Year (Plus)	F 3 4 5 7
UTCP	UTSU UTOM	Select-a-Term - 17 Year (Plus) Term Life Complete - 30 Year	F 7
UTDG UTDH UTEG UTEH	UTSU	Term Life Complete - 30 Year Select-a-Term - 18 Year Select-a-Term - 18 Year (Plus) Select-a-Term - 19 Year Select-a-Term - 19 Year (Plus)	M F F F
UTEP	UTOM	Term Life Express - 15 Year Term Life Express - 30 Year	4 7

Pr oduct Code	Company Code	Product Name	Cat egor y
UTES UTFG	UTSU	Term Life Express - 15 Year with ROP Term Life Express - 30 Year with ROP LTG Ultra-C NY - 10 Year (Special) Select-a-Term - 21 Year	J M F F
UTFH		ROP Select - a - Term - 21 Year Select - a - Term - 21 Year (Plus)	N F
UTFS UTGC	UNCE	ROP Select-a-Term - 21 Year (Plus) LTG Ultra-C NY -15 Year (Special) Keystone Term 1 Keystone Term 10 Keystone Term 15 Keystone Term 20	N F 1 3 4 5
UTGG	UTSU	Keyst one Term 30 Sel ect - a- Term - 22 Year	7 F
UTGH		ROP Select-a-Term - 22 Year Select-a-Term - 22 Year (Plus)	N F
	I IN IOF	ROP Select - a - Term - 22 Year (Plus)	N
UTGP	UNCE	Keystone Term 1 (P+ / R+ Select) Keystone Term 10 (P+ / R+ Select)	1 3
		Keystone Term 15 (P+ / R+ Select)	
		Keystone Term 20 (P+ / R+ Select) Keystone Term 30 (P+ / R+ Select)	4 5 7
UTGS	UTSU	LTG Ultra-C NY - 20 Year (Special)	F
UTHE	UTHE	ART100 - Annual Renewable Term	1
UTHG	UTSU	Sel ect - a- Ter m - 23 Year ROP Sel ect - a- Ter m - 23 Year	F N
UTHH		Sel ect - a- Ter m - 23 Year (Pl us)	F
150	LEUO	ROP Select - a - Term - 23 Year (Plus)	N
UTHO	UTHO	Express Issue Term 20 Express Issue Term 30	5 7
		Premier Term 20 (with ROP)	K
		Premier Term 30 (with ROP)	М
UTHS UTI C	UTSU UNCE	LTG Ultra-C NY - 30 Year (Special) Keystone Term 15 (CA, IN, OR, PA)	F 4
011 0	OIVOL	Keyst one Term 20 (CA, IN, OR, PA)	5
	. = 0	Keyst one Term 30 (CA, IN, OR, PA)	7
UTI G	UTSU	Sel ect - a - Ter m - 24 Year ROP Sel ect - a - Ter m - 24 Year	F N
UTI H		Sel ect - a - Ter m - 24 Year (Pl us)	F
	L 10 C	ROP Select - a - Term - 24 Year (Plus)	Ŋ
UTI P	UNCE	Keyst one Term 15 (P+/R+) (CA, IN, PA&OR) Keyst one Term 20 (P+/R+) (CA, IN, OR, PA)	4
		Keyst one Term 30 (P+/R+) (CA, IN, CA, FA)	5 7
UTI S	UTSU	ROPTerm NY - 15 Year (Special / 2006)	F
UTJG		Sel ect - a- Ter m - 26 Year ROP Sel ect - a- Ter m - 26 Year	F
UTJH		Sel ect - a- Term - 26 Year (Plus)	N F
		ROP Select - a - Term - 26 Year (Plus)	N
UTJS		ROPTerm NY - 20 Year (Special / 2006)	F F
UTKG		Sel ect - a- Ter m - 27 Year ROP Sel ect - a- Ter m - 27 Year	F N

Pr oduct Code	Company Code	Product Name	Cat egor y
UTKH		Select - a- Term - 27 Year (Plus)	F
UTLG		ROP Select - a - Term - 27 Year (Plus) Select - a - Term - 28 Year	N F
UTLH		ROP Select-a-Term - 28 Year Select-a-Term - 28 Year (Plus)	N F
UTMG		ROP Sel ect - a- Term - 28 Year (Pl us) Sel ect - a- Term - 29 Year	N F
UTIVIS		ROP Select - a-Term - 29 Year	N
UTMH		Sel ect - a - Term - 29 Year (Plus) ROP Sel ect - a - Term - 29 Year (Plus)	F N
UTMP	UTOM	Mortgage Term Plus - 15 Year `	4
UTNG UTNH	UTSU	ROP Select - a - Term - 31 Year ROP Select - a - Term - 31 Year (Plus)	N N
UTOG UTOH		ROP Sel ect - a- Ter m - 32 Year	N N
UTPG		ROP Select - a - Term - 33 Year	N
UTPH UTPP	UTOM	ROP Select-a-Term - 33 Year (Plus) Term Life 10 - 10 Year Term	N 3
	<b>3. 3.</b>	Term Life 15 – 15 Year Term	
		Term Life 20 - 20 Year Term Term Life 30 - 30 Year Term	4 5 7
		GUL Complete - Guaranteed to 120 GUL Complete - Single Pay	8 O
		GUL Complete - pay to 65	Q
		GUL Complete - 20 Pay GUL Complete - 10 Pay	R S 3 4 5 7
UTPQ		Term Life 10 (Plus)	3
		Term Life 15 (Plus) Term Life 20 (Plus)	4 5
		Term Life 30 (Plus) GUL Complete - Guaranteed to 120 (Plus	
		GUL Complete - Single Pay (Plus)	Ó
		GUL Complete - pay to 65 (Plus) GUL Complete - 20 Pay (Plus)	Q R
LITTOO	LITCLE	GUL Complete - 10 Pay (Plus)	S
UTQG UTQH	UTSU	ROP Select-a-Term - 34 Year ROP Select-a-Term - 34 Year (Plus)	N N
UTQS UTRG		ROP Select - a - Term - 15 Year (Special) ROP Select - a - Term - 35 Year	F N
UTRH		ROP Select-a-Term - 35 Year (Plus)	N
UTRS UTSS		ROP Select - a - Term - 20 Year (Special) ROP Select - a - Term - 25 Year (Special)	F F
UTTS UTVP	UTOM	ROP Select-a-Term - 30 Year (Special) Priority Max GUL - Guaranteed to 120	F 8
UTVQ		Priority Max GUL - Gtd to 120 (Plus)	8
UTYD	UTST	ContinUL Extend - no lapse U/L ROP Select-a-Term - 15 Year	G J
		ROP Select - a-Term - 20 Year	K
		ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year	L M
		ROP Select-a-Term - Level to 65	W

Product Code	Company Code	Product Name	Cat egor y
UTYE		ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75 ContinUL Extend - no lapse U/L (Plus) ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	X Y G J K L M W X Y
MC11	WECO	Focus Term 10 - 10 Year Focus Term 15 - 15 Year Focus Term 20 - 20 Year Focus Term 25 - 25 Year Focus Term 30 - 30 Year	3
MCJK		Focus Term 10 - 10 Year (Super Pf d) Focus Term 15 - 15 Year (Super Pf d) Focus Term 20 - 20 Year (Super Pf d) Focus Term 25 - 25 Year (Super Pf d) Focus Term 30 - 30 Year (Super Pf d)	4 5 6 7 3 4 5 6 7
WDCJ		LifeTime Platinum III 7/08	8
WDCK WESP	WEST	LifeTime Platinum III 7/08 (Super Pfd) 10-Year Level Term (Preferred Plus)	8 3
1201	120.	15-Year Level Term (Preferred Plus)	4
		20-Year Level Term (Preferred Plus)	5
		30-Year Level Term (Preferred Plus) Return of Premium 20-Year (Pfd Plus)	7 K
WESS		10-Year Level Term (Super Preferred)	3
. = 00		15-Year Level Term (Super Preferred)	4
		20-Year Level Term (Super Preferred)	5 7
		30-Year Level Term (Super Preferred)	7 K
WEST		Return of Premium 20-Year (Super Pfd) 10-Year Quaranteed Level Term	3
0 .		15-Year Quarant eed Level Term	4
		20-Year Quaranteed Level Term	5
		30-Year Guaranteed Level Term Return of Premium Term - 20-Year	/ K
W LP	W LP	Penn Term 10 (Plus)	3
		Penn Term 15 (Plus)	4
		Penn Term 20 (Plus)	5 7
W LR		Penn Term 30 (Plus) Penn Term 10	3
		Penn Term 15	4 5
		Penn Term 20	5
WOMA	WOMA	Penn Term 30 Ten Year Renewable and Convertible Term	7 n 3
		Twenty Year Convertible Term	5
WOMP		Ten Year R & C Term (Preferred Plus)	5 3 ) 5 3 4
WTRE	WERE	Twenty Year Convertible Term (Pfd Plus WRL TermPlus - 10 Year	) 5 3
- 71 1 1		WRL TermPlus - 15 Year	4

Pr oduct	Code	Company	Code	Pr oduct	Name				Cat egor y
				WRL Ter	mPl us	- 20	Year		5
				WRL Ter	mPl us	- 30	Year		7
				WRL Ter	mPl us	with	ROP -	20 Year	K
				WRL Ter					M
WTRP				WRL Ter				(Pfd Plus)	3
				WRL Ter				•	4 5 7
				WRL Ter				(Pfd Plus)	5
				WRL Ter				(Pfd Plus)	
								20 Year (Pf d+)	K
\ <del></del>				WRL Ter				30 Year (Pf d+)	М
WTRS				WRL Ter				,	3
				WRL Ter				(Pfd Elite)	4
								(Pfd Elite)	5
				WRL Ter				(Pfd Elite)	7
								20 Year (Elite	,
MECD		WEST						30 Year (Elite	
WTSP		VEST						(Preferred Plus)	5 7
WTSS				eTer m 3				(Preferred Plus)	, , , ,
V VI 33				eTer m 2				(Super Preferred (Super Preferred	
WTST								evel Term	, , , , , , , , , , , , , , , , , , ,
V VI O I								evel Term	
				C I CI III O	· ·	ai aii	CCG L	CVCI ICIIII	,