Pr oduct Code	Company Code	Product Name	Cat egor y
AAAP	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term 15 Year Level Term 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP) 30 Year Level Term (with ROP) 10 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 26 Year Level Term (Super Pfd/Std Plus 27 Year Level Term (Super Pfd/Std Plus 28 Year Level Term (Super Pfd/Std Plus 29 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 21 Year Level Term (Super Pfd/Std Plus 22 Year Level Term (Super Pfd/Std Plus 23 Year Level Term (Super Pfd/Std Plus) 4) 5) 6) 7) J) K) L
AAI L AGBG AGBH AGCG AGCH AGDG AGDH AGEG AGEH AGFG AGFH AGGG AGHH AGIG AGIH AGIG AGIH AGIG AGIH AGIG AGIH AGLG AGHH AGLS AGWG AGWH AGLS AGWG AGWH AGWS AGWS AGWS AGPS ALSI	AM L AMŒ	MegaTer m(NY) 10 - 10 Year Term Sel ect -a- Term - 16 Year Sel ect -a- Term - 16 Year Sel ect -a- Term - 16 Year Sel ect -a- Term - 17 Year Sel ect -a- Term - 17 Year Sel ect -a- Term - 18 Year Sel ect -a- Term - 18 Year Sel ect -a- Term - 18 Year Sel ect -a- Term - 19 Year Sel ect -a- Term - 19 Year Sel ect -a- Term - 19 Year Sel ect -a- Term - 21 Year Sel ect -a- Term - 21 Year Sel ect -a- Term - 22 Year Sel ect -a- Term - 22 Year Sel ect -a- Term - 23 Year Sel ect -a- Term - 24 Year Sel ect -a- Term - 24 Year Sel ect -a- Term - 26 Year Sel ect -a- Term - 26 Year Sel ect -a- Term - 27 Year Sel ect -a- Term - 27 Year Sel ect -a- Term - 28 Year Sel ect -a- Term - 29 Year Sel ect -a- Term - 20 (Special) Sel ect -a- Term 25 (Special) Sel ect -a- Term 30 (Special) Term Life 2009 - 10 Year) 3 F F F F F F F F F F F F F F F F F F
ALSP		Term Life 2009 - 20 Year Term Life 2009 - 30 Year Term Life 2009 - 10 Year (Pfd Plus)	5 7 3

Pr oduct	Code Company Cod	de Product Name	Cat egor y
ALSS		Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 30 Year (Pfd Plus) Term Life 2009 - 10 Year (Super) Term Life 2009 - 20 Year (Super) Term Life 2009 - 30 Year (Super)	5 7 3 5 7
ALSU		Term Life 2009 – 30 Year (Super) Term Life 2009 – 10 Year (Ultra) Term Life 2009 – 20 Year (Ultra) Term Life 2009 – 30 Year (Ultra)	3 5 7
ALUI ALUS ALW		Generation Planner II (1980 CSO) Generation Planner II (P+ Super/R+ Sel) Generation Planner II - U/L no lapse	8 8 8
ALWS AMAM	AMAM	Generation Planner II (P+ Super/R+ Sel) Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691) Easy Term 30 w/ROP (Simplified 06-9691) Golden Solution Final Expense	8 3 5 7 K
AMBM		Easy Term 20 w/ROP (Simplified 07-9734) Easy Term 30 w/ROP (Simplified 07-9734) Family Solution Final Expense	K
AMCO	AMCO	Term 10 Level Term Life Term 15 Level Term Life Term 20 Level Term Life	3 4 5
AMEH AMEM AMFI	AMHO AMEM AMFI	ART - Annual Renewable Term Noble Tradition Final Expense T2 EZ 20 Year T2 EZ 25 Year T2 EZ 30 Year	1 P 5 6 7
AMW	AVI V	Advantage Builder Series II w/ NLG 175k- Advantage Builder - Single Pay 175k- Advantage Builder - Pay to 100 175k- Advantage Builder - Pay to 65 175k- Advantage Builder - 20 Pay 175k- Advantage Builder - 10 Pay 175k-	+ 8 + O + P + Q + R
AMMV		Advantage Builder Series II (P+) (175k) Advantage Builder - Single Pay (P+/175k) Advantage Builder - Pay to 100 (P+/175k) Advantage Builder - Pay to 65 (P+/175k) Advantage Builder - 20 Pay (P+/175k) Advantage Builder - 10 Pay (P+/175k)	8 O P Q R
AMP	AMNT	ANI CO Select 10 (Plus) ANI CO Select 15 (Plus) ANI CO Select 20 (Plus) ANI CO Select 30 (Plus) ANI CO Select 20 with ROP (Plus) ANI CO Select 30 with ROP (Plus)	3 4 5 7 K M
AMNT		ANI CO Select 30 With No. (11 ds) ANI CO Select 15 ANI CO Select 20 ANI CO Select 30	3 4 5 7

Pr oduct	Code	Company Code	Product Name	Cat egor y
AMSV		AVI V	ANICO Select 20 with ROP ANICO Select 30 with ROP Advantage Builder Series III w/ NLG Advantage Builder III - Single Pay Advantage Builder III - Pay to 100 Advantage Builder III - Pay to 65	K M 8 O P Q
AMSW			Advantage Builder III - 20 Pay Advantage Builder III - 10 Pay Advantage Builder Series III w/ NLG (P+ Advantage Builder - Single Pay (P+) Advantage Builder III - Pay to 100 (P+ Advantage Builder - Pay to 65 (P+)	R S O P Q
AMTV			Advantage Builder - 20 Pay (P+) Advantage Builder - 10 Pay (P+) Advantage Builder Series III w/ NLG 175k Advantage Builder III - Single Pay 175k Advantage Builder III - Pay to 100 175k Advantage Builder III - Pay to 65 175k Advantage Builder III - 20 Pay 175k	+ O + P + Q
AMTW			Advantage Builder III - 10 Pay 175k Advantage Builder Series III (P+) (175k Advantage Builder - Single Pay (P+/175k Advantage Builder - Pay to 100 (P+/175k Advantage Builder - Pay to 65 (P+/175k Advantage Builder - 20 Pay (P+/175k	+ S) 8) O) P) Q) R
AMUN		AMSU	Advantage Builder - 10 Pay (P+/175k Term Protector Series III - LTP 10/10 Term Protector Series III - LTP 15/15	3 4
AMUS			Term Protector Series III - LTP 20/20 LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred) LTP 20/20 (P+ Elite / R+ Preferred)	5 3 4 5
AMJV		AVI V	Advantage Builder Series II w/ NLG Advantage Builder - Single Pay Advantage Builder - Pay to 100 Advantage Builder - Pay to 65 Advantage Builder - 20 Pay	8 O P Q R
AMJW			Advantage Builder - 10 Pay Advantage Builder Series II w/NLG (P+) Advantage Builder - Single Pay (P+) Advantage Builder - Pay to 100 (P+) Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+) Advantage Builder - 10 Pay (P+)	S 8 O P Q R v
ANNP		AMNT	LTG Universal Life - pay to 100 (Plus)	S P
ANNT ARMT		AMSV	LTG Universal Life - pay to 100 Home Mortgage Series - 15/15 year Home Mortgage Series - 20/20 year Home Mortgage Series - 25/25 year Home Mortgage Series - 30/30 year Ultra Protector I (Simplified Issue)	P 4 5 6 7 8

Pr oduct Code	Company Code	Product Name	Cat egor y
ARQS ARRG	AMGE	ROP Select-a-Term - 15 Year (Special/09 ContinUL Extend Plus - no lapse UL Select-a-Term - Level to 65 (WA) Select-a-Term - Level to 70 (WA) Select-a-Term - Level to 75 (WA)) F 8 T U V
	AMGH	Sel ect - a - Term - 10 Year (WA) Sel ect - a - Term - 15 Year (WA) Sel ect - a - Term - 20 Year (WA) Sel ect - a - Term - 25 Year (WA)	3 4 5 6 7
ARRH	AMGE	Select-a-Term - 30 Year (WA) ContinUL Extend Plus - no lapse UL (+) Select-a-Term - Level to 65 (Plus / WA) Select-a-Term - Level to 70 (Plus / WA) Select-a-Term - Level to 75 (Plus / WA)	7 8 T U V
	AMGH	Sel ect - a- Term - 10 Year (Plus / WA) Sel ect - a- Term - 15 Year (Plus / WA) Sel ect - a- Term - 20 Year (Plus / WA) Sel ect - a- Term - 25 Year (Plus / WA) Sel ect - a- Term - 30 Year (Plus / WA)	3 4 5 6 7
ARRS ARSG	AMGE	ROP Select-a-Term - 20 Year (Special/09 Select-a-Term - 10 Year Select-a-Term - 15 Year Select-a-Term - 20 Year Select-a-Term - 25 Year Select-a-Term - 30 Year ContinUL Extend Plus - no lapse (500K)) F 3 4 5 6 7 8
		ROP Select-a-Term - 15 Year (2009) ROP Select-a-Term - 20 Year (2009) ROP Select-a-Term - 25 Year (2009) ROP Select-a-Term - 30 Year (2009) Select-a-Term - Level to 65 Select-a-Term - Level to 70 Select-a-Term - Level to 75	J K L M T U V
ARSH		ROP Select-a-Term - Level to 65 (2009) ROP Select-a-Term - Level to 70 (2009) ROP Select-a-Term - Level to 75 (2009) Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus) ContinUL Extend Plus - no lapse (+/500 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 26 Year (Plus) ROP Select-a-Term - 27 Year (Plus) ROP Select-a-Term - 28 Year (Plus)	J K L M T
		Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus)	U V W X

Product Code	Company Code	Product Name	Cat egor y
ARSS ARTG	AMGG AMGE	ROP Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - 25 Year (Special/09) ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75	Y F J K L M W X
ARTH		ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	J K L M W X Y
ARTS	AMGG	ROP Select - a-Term - 30 Year (Special / 09)	
ARXG	AMGE	ContinUL - no lapse (500K)	8
ARXH ARXT	AMSV	ContinUL - no lapse (Plus / 500K)	8 4
ANT	AIVOV	Home Mortgage Series – 15/5 year Home Mortgage Series – 20/5 year	5
		Home Mort gage Series - 25/5 year	6
		Home Mortgage Series - 30/5 year	7
ASFG	AMGG	ROP Sel ect - a- Term - 21 Year (2009)	N
ASFH		ROP Select - a-Term - 21 Year (Plus)	N
ASGG ASGU		ROP Select - a Term - 22 Year (2009)	N
ASGH ASHG		ROP Select-a-Term - 22 Year (Plus) ROP Select-a-Term - 23 Year (2009)	N N
ASHH		ROP Select - a - Term - 23 Year (Plus)	N
ASI G		ROP Sel ect - a- Ter m - 24 Year (2009)	N
ASI H		ROP Select-a-Term - 24 Year (Plus)	N
ASJG		ROP Select - a-Term - 26 Year (2009)	N
ASJH		ROP Select - a - Term - 26 Year (Plus)	N
ASKG ASKH		ROP Select-a-Term - 27 Year (2009) ROP Select-a-Term - 27 Year (Plus)	N N
ASLG		ROP Select - a-Term - 28 Year (2009)	N
ASLH		ROP Select - a - Term - 28 Year (Plus)	N
ASMG		ROP Select - a-Term - 29 Year (2009)	N
ASMH		ROP Select-a-Term - 29 Year (Plus)	N
ASNG		ROP Select - a-Term - 31 Year (2009)	N
ASNH		ROP Select - a Term - 31 Year (Plus)	N
ASOG ASOH		ROP Select-a-Term - 32 Year (2009) ROP Select-a-Term - 32 Year (Plus)	N N
ASPG		ROP Select - a - Term - 33 Year (2009)	N
ASPH		ROP Select - a - Term - 33 Year (Plus)	N
ASQG		ROP Select - a-Term - 34 Year (2009)	Ν
ASQH		ROP Select - a- Term - 34 Year (Plus)	N
ASRG		ROP Select - a Term - 35 Year (2009)	N
ASRH	A C C L I	ROP Select - a - Term - 35 Year (Plus)	N 3
ASSP	ASSU	Term 350 Plus - 10-year Term (Pfd Plus Term 350 Plus - 15-year Term (Pfd Plus	

Pr oduct Code	Company Code	Product Name	Cat egor y
ASSU		Term 350 Plus - 20-year Term (Pfd Plus Term 350 Plus - 30-year Term (Pfd Plus Term 350 Plus - 10-year Term Term 350 Plus - 15-year Term Term 350 Plus - 20-year Term) 7 3 4 5
ASTP		Term 350 Plus - 30-year Term Level Benefit W L - Simplified Issue Non Med Term 350 - 10 Year (Select+) Non Med Term 350 - 15 Year (Select+) Non Med Term 350 - 20 Year (Select+) Non Med Term 350 - 30 Year (Select+)	7 8 3 4 5 7
ASTU		Non Med Term 350 - 10 Year Level Non Med Term 350 - 15 Year Level Non Med Term 350 - 20 Year Level Non Med Term 350 - 30 Year Level	3 4 5 7
ASWP		Term 350 Plus - 10-year Term (Plus/WA) Term 350 Plus - 15-year Term (Plus/WA) Term 350 Plus - 20-year Term (Plus/WA)	3 4 5
ASWU		Term 350 Plus - 30-year Term (Plus/WA) Term 350 Plus - 10-year Term (WA) Term 350 Plus - 15-year Term (WA) Term 350 Plus - 20-year Term (WA)	7 3 4 5
ATFG ATFH ATGG ATGH ATHG ATHH ATI G ATI H ATJG ATJH ATKG ATKH ATLG ATLH ATMG ATMH ATMG ATMH ATMG	AMGG	Term 350 Plus - 30-year Term (WA) ROP Select - a-Term - 21 Year ROP Select - a-Term - 21 Year (Plus) ROP Select - a-Term - 22 Year ROP Select - a-Term - 22 Year ROP Select - a-Term - 23 Year ROP Select - a-Term - 23 Year ROP Select - a-Term - 24 Year ROP Select - a-Term - 24 Year ROP Select - a-Term - 26 Year ROP Select - a-Term - 26 Year ROP Select - a-Term - 27 Year ROP Select - a-Term - 27 Year ROP Select - a-Term - 27 Year ROP Select - a-Term - 28 Year ROP Select - a-Term - 28 Year ROP Select - a-Term - 29 Year ROP Select - a-Term - 29 Year ROP Select - a-Term - 31 Year ROP Select - a-Term - 31 Year ROP Select - a-Term - 31 Year ROP Select - a-Term - 32 Year	7 Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z
ATOH ATPG ATPH ATQG ATQH ATQS ATRG	AMGE AMGG	ROP Select-a-Term - 32 Year (Plus) ROP Select-a-Term - 33 Year ROP Select-a-Term - 33 Year (Plus) ROP Select-a-Term - 34 Year ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 15 Year (Special) ContinUL - no lapse UL ContinUL - no lapse UL to age 100 ROP Select-a-Term - 35 Year	N

Product Code	Company Code	Product Name	Cat egor y
ATRH	AMGE	ContinUL – no lapse UL (Plus) ContinUL – no lapse UL (Plus)	8 E
	AMGG	ROP Select - a- Term - 35 Year (Plus)	Ŋ
ATRS		ROP Select - a- Term - 20 Year (Special)	
ATSS		ROP Select-a-Term - 25 Year (Special)	F
ATTS	ALIDO	ROP Select - a - Term - 30 Year (Special)	F
AUOP AURO	AURO	10-Year Term (issue ages 71-75) 10-Year Term	F F 3 3 8
AVI P	AVI V	Guarantee UL Solution (Premier)	8
		Guarantee UL Solution - Single Pay (P+	·) O
		Guarantee UL Solution - Pay to 100 (P+	
		Guarantee UL Solution - Pay to 65 (P+	
		Guarantee UL Solution - 20 Pay (Pt	·) R
AVI V		Guarantee UL Solution - 10 Pay (P+ Guarantee UL Solution	·) S 8
AVIV		Guarantee UL Solution - Single Pay	Ô
		Guarantee UL Solution - Pay to 100	P
		Guarantee UL Solution - Pay to 65	Q
		Guarantee UL Solution - 20 Pay	R
		Guarantee UL Solution - 10 Pay	S
AVNP	AVI Y	Guarantee UL Solution II (Premier)	S 8 8
AVNV AVSP	AVI V	Guarantee UL Solution Series II Guarantee UL Solution II (Premier)	8 8
AVSP	AVIV	Guarantee UL Solution - Single Pay (P+	
		Guarantee UL Solution - Pay to 100 (P+	
		Guarantee UL Solution - Pay to 65 (P+	·) Q
		Guarantee UL Solution - 20 Pay (P+	
		Quarantee UL Solution - 10 Pay (P+	·)
AVSV		Guarantee UL Solution Series II	8
		Guarantee UL Solution II - Single Pay Guarantee UL Solution II - Pay to 100	O P
		Guarantee UL Solution II - Pay to 65	Q
		Guarant ee UL Solution II - 20 Pay	Ř
		Guarantee UL Solution II - 10 Pay	S
AVTP		Annual Renewal Term (Premier/Standard+	•
		10 Year Term (Premier P+ / Standard+ R+	·) 3
		20 Year (Premier P+ / Standard+ R+) 30 Year Term (Premier P+ / Standard+ R+	5 ·) 7
AVTV		Annual Renewal Term 01-2010	1
7 (V I V		10 Year Term 01-2010	
		20 Year Term 01-2010	3 5 7
		30 Year Term 01-2010	
AVWP		30 Year Term (Premier P+ / Std+ R+ / W	
AVW	A\/ \/	30 Year Term 01-2010 (WA)	7
AVZP	AVI Y	Annual Renewal Term (Premier/Standard+ Term 10 (Premier P+ / Standard+ R+)	·) 1 3
		Term 20 (Premier P+ / Standard+ R+)	5 5
		Term 30 (Premier P+ / Standard+ R+)	7
AVZV		Annual Renewal Term 01-2010	1
		Ter m 10 01-2010	3
		Ter m 20 01- 2010	5

Product Code	Company Code	Product Name	Cat egor y
AXTO AXYA AXYP AXZA	AXAA	Term 30 01-2010 TermOne (SM) - One Year Non-Renewable Annual Renewable Term (151X) w/10% Annual Renewable Term (Elite/+/151/10%) Annual Renewable Term (151X) Equitable Term 10 (151X) Equitable Term 15 (151X)	7 1 1 1 1 3 4
AXZP		Equitable Term 20 (151X) Annual Renewable Term (Elite/Plus / 151) Equitable Term 10 (Elite/Plus / 151X) Equitable Term 15 (Elite/Plus / 151X) Equitable Term 20 (Elite/Plus / 151X)	5 1 3 4 5 3 4 5 7
AYGL	ALLS	TrueTerm - 10 Year TrueTerm - 15 Year TrueTerm - 20 Year TrueTerm - 30 Year	3 4 5 7
AYGM		TrueTerm - 10 Year (P+ Elite, R+ Select) TrueTerm - 15 Year (P+ Elite, R+ Select) TrueTerm - 20 Year (P+ Elite, R+ Select) TrueTerm - 30 Year (P+ Elite, R+ Select)	3 4 5
BALT	BALT	Secure Solution Protector - 10 Year Terr Secure Solution Protector - 15 Year Terr Secure Solution Protector - 20 Year Terr Secure Solution Protector - 30 Year Terr Secure Solutions - Whole Life (pay 100)	n 3 n 4 n 5 n 7
BANN	BANN	Secure Solutions - Whole Life (20 pay) Life Value Term 20 (Plus) OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus) OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus)	R 1 3 4 5 7
BANS		Life Umbrella UL 120 - Gtd to 120 (Plus) Life Value Term 20 OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term	1 3 4 5 7
BASG	BALT	Life Umbrella UL 120 - Quaranteed to 120 Silver Quard I - Whole Life (pay 100)	8 P S
BONN	BANN	Silver Guard I - Whole Life (10 Pay) Life Value Term 30 (Plus) OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR) OPTerm 30 - 30 Year Term (Plus/OR)	5 1 3 4 5 7
BONP BONS		Life Value Term 30 (Pfd) Life Value Term 30 OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR) OPTerm 30 - 30 Year Term (OR)	1 1 3 4 5 7

Pr oduct	Code	Company Code	Product Name	Cat egor y
BOSP		BOST	Legacy Whole Life (Elite Plus)	Р
BOST BUNN		BANN	Legacy Whole Life Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus)	P 8 E O P
BUNS			Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus) Life Choice UL - pay to age 121 Life Choice UL - to age 100 Life Choice UL - Single Pay	R S 8 E O
CERE CEST		CERE CEST	Life Choice UL - pay to age 100 Life Choice UL - 20 Pay Life Choice UL - 10 Pay 10 Year Level Term Plan 10 Year Level Premium Term	P R S 3 3
CETN		CETN	Ter m Guar ant eed 10 (CT) Ter m Guar ant eed 15 (CT) Ter m Guar ant eed 20 (CT) Ter m Guar ant eed 25 (CT)	3 4 5 6 7
CETP			Term Guarant eed 30 (CT) Term Guarant eed 10 (CT / Pf +/ Rg+) Term Guarant eed 15 (CT / Pf + / Rg+) Term Guarant eed 20 (CT / Pf + / Rg+) Term Guarant eed 25 (CT / Pf + / Rg+)	7 3 4 5 6
CI DN		CI NN	Term Guaranteed 30 (CT / Pf+ / Rg+) LifeHorizons Termsetter 15 (MD)	7 4
CI DP			LifeHorizons Termsetter 30 (MD) LifeHorizons Termsetter 15 (Sup/Sel/MD	
CI NN			LifeHorizons Termsetter 30 (Sup/Sel/MD LifeHorizons Termsetter 10 LifeHorizons Termsetter 15 LifeHorizons Termsetter 20) 7 3 4 5
			LifeHorizons Termsetter 25 LifeHorizons Termsetter 30 Termsetter ROP 15 Year Termsetter ROP 20 Year	6 7 J K
CI NP			Termsetter ROP 25 Year (w/ROP) Termsetter ROP 30 Year (w/ROP) Perpet UL 121 - Pay to 100 LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel)	L M P 3 4 5 6
01.00		0010	LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) Termsetter ROP 15 Year (Sup/Sel) Termsetter ROP 20 Year (Sup/Sel) Termsetter ROP 25 Year (Sup/Sel) Termsetter ROP 30 Year (Sup/Sel) PerpetUL 121 - Pay to 100 (Sup/Sel)	7 J K L M P
CMOR		CONS	Conseco Mort gage Term - 10 Year	3

Product Code	Company Code	Product Name	Cat egor y
		Conseco Mbrtgage Term - 15 Year Conseco Mbrtgage Term - 20 Year Conseco Mbrtgage Term - 30 Year Conseco Mbrtgage Term - 20 Year (w/ ROP Conseco Mbrtgage Term - 30 Year (w/ ROP	
COBD COBP	COLU	Term Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Pfd Plus) Nautical Term - 20 Year (Pfd Plus) Nautical Term - 30 Year (Pfd Plus) Nautical Term - 20 Year with ROP (Pfd+	5 3 5 7) K
COBS		Nautical Term - 30 Year with ROP (Pfd+Nautical Term - 10 Year (Super Pfd) Nautical Term - 20 Year (Super Pfd) Nautical Term - 30 Year (Super Pfd) Nautical Term - 20 Year with ROP (Super	3 5 7) K
COBU		Nautical Term - 30 Year with ROP (Super Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year with ROP	3 5 7 K
COCL	COLL COMP	Nautical Term - 30 Year with ROP Term Line 10 - 10 Year R&C Term Term Life Complete - 15 Year Term Life Complete - 20 Year Term Life Complete - 30 Year	M 3 4 5 7
COEL COFL	COLM COLL COLM	Term Line Comprete - 30 fear Term Line 15 - 15 Year R&C Term CLIC 10 - 10 Year R & C Term Term Line 20 - 20 Year (Low Band)	4
COLC	COLL	Term Line 20 - 20 Teal (Low Balld) Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term Dignified Choice - Classic I Whole Life	3 5 4 5 8 3 5 3
COLE	COLM	Term Line 10 - 10 Year R&C Term	3
COMP	COMP	Term Line 20 - 20 Year R&C Term Term Life Answers 10 Term Life Answers 15 Term Life Answers 20 Term Life Answers 30	5 3 4 5 7
COMS		GUL Complete - Guaranteed to 120 Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus) Term Life Answers 30 (Plus)	8 3 4 5 7
CONP	CONS	GUL Complete - Guaranteed to 120 (Plus Conseco Term - 15 Year (Pfd Plus) Conseco Term - 20 Year (Pfd Plus) Conseco Term - 30 Year (Pfd Plus) Conseco Term - 20 Year (with ROP/Pfd+)) 8 4 5 7 K
CONS		Conseco Term - 30 Year (with ROP/Pfd+) Conseco Term - 15 Year Conseco Term - 20 Year Conseco Term - 30 Year	M 4 5 7

Product Code	Company Code	Product Name	Cat egor y
		Conseco Term - 20 Year (with ROP) Conseco Term - 30 Year (with ROP)	K M
CONT	COTG	Annual Renewable Term to Age 100	1
COOP	COLU	5 Year Renewable Term Nautical Term – 10 Year (Pfd Plus/OR)	2 3 5
		Nautical Term - 20 Year (Pfd Plus/OR) Nautical Term - 30 Year (Pfd Plus/OR)	5 7
		Nautical Term - 20 Year with ROP (P+/OF Nautical Term - 30 Year with ROP (P+/OF	R) K
cccs		Nautical Term - 10 Year (Super Pfd/OR)	3 5
		Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd/OR)	5 7
		Nautical Term - 20 Year with ROP (Sp/OF Nautical Term - 30 Year with ROP (Sp/OF	R) K
COOU		Nautical Term - 10 Year (OR)	3 5
		Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR)	5 7
		Nautical Term - 20 Year with ROP (OR) Nautical Term - 30 Year with ROP (OR)	K M
EMU	EMPL	EMCNL Term - 10 Year	3
		EMCNL Term - 15 Year EMCNL Term - 20 Year	4 5
EM/V		EMCNL Term - 30 Year EMCNL Term - 10 Year (Pfd Plus)	5 7 3
LIVIV V		EMCNL Term - 15 Year (Pfd Plus)	4
		EMCNL Term - 20 Year (Pfd Plus) EMCNL Term - 30 Year (Pfd Plus)	4 5 7
FI CE	FI RD	Simple Term - 10 Year	3
		Simple Term - 15 Year Simple Term - 20 Year	4 5
FI CP	ŒAN	Simple Term – 30 Year Lifetime FlexPlus II – Single Pay	7 O
1101	CL/ II V	Lifetime FlexPlus II - Pay to 65	Q
		Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 10 Pay	R S
FI CQ		Lifetime FlexPlus II - Single Pay (P+/F Lifetime FlexPlus II - Pay to 65 (P+/R+	
		Lifetime FlexPlus II - 20 Pay (P+/R+)	, R
FI RA	FI RA	Lifetime FlexPlus II - 10 Pay (P+/R+) Low-Load 10 Year Term	S 3
FI RB		Low-Load 20 Year Term Low-Load 10 Year Term (Super Preferred	S 3 5 3 1) 3
		Low-Load 20 Year Term (Super Preferred	l) 5
FLMM	FI DL	Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - 15 Year	0 4
		Rapid Decision Mortgage Term - 20 Year	4 5 7 2 3
FLRM		Rapid Decision Mortgage Term - 30 Year Rapid Decision Term - 5 Year	2
		Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year	3 4
		Rapid Decision Term - 20 Year	5

Pr oduct Code	Company Code	Product Name	Cat egor y
FRUP	ŒAN	Rapid Decision Term - 30 Year Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Term - 20 Year (w/ROP) Rapid Decision Term - 30 Year (w/ROP) Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K)	7 J K M 3 4 5
FRUQ		Colony Term UL 30 (50K-199K) GenGuard UL - no Lapse UL to 100 GenGuard UL - no Lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+)	7 E G 3 4 5
FRYP		Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no Lapse to 100 (P+/R+) GenGuard UL - no Lapse to 105 (P+/R+) Colony Term UL 10 (200K+) Colony Term UL 15 (200K+) Colony Term UL 20 (200K+) Colony Term UL 30 (200K+)	7 E G 3 4 5 7
FRYQ		Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+)	3 4 5 7
FTLI	FI RM	Colony Term UL 30 (200K+ / P+/R+) Guarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20	3 4 5
FTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	7 3 4 5
GDCA	GUAR	GLT 30 (P+ Elite / R+ Std+) Level Term Gold 10 (xtended conversion Level Term Gold 15 (xtended conversion Level Term Gold 20 (xtended conversion) 4) 5
GDCE		Level Term Gold 30 (xt ended conversion Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.)	3 4 5
GDCP		Level Term Gold 30 (Elite/ext. conv.) Level Term Gold 10 (Pfd Plus/ext. conv Level Term Gold 15 (Pfd Plus/ext. conv Level Term Gold 20 (Pfd Plus/ext. conv	4) 5
GDLA		Level Term Gold 30 (Pfd Plus/ext. conv Level Term Gold 10 Level Term Gold 15 Level Term Gold 20	3 4 5
GDLE		Level Term Gold 30 Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite)	7 3 4 5

Product Code	Company Code	Product Name	Cat egor y
GDLP		Level Term Gold 30 (Elite) Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus)	7 3 4 5
ŒCP	GECA .	Level Term Gold 30 (Preferred Plus) Lifetime FlexPlus II Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay	7 8 O Q R
ŒCQ		Lifetime FlexPlus II - 10 Pay Lifetime FlexPlus II (P+ Best/R+ Select Lifetime FlexPlus II - Single Pay (P+/R+ Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+)	S) 8 8+ O
GGLA GGLE GGLP	GUAR	Lifetime FlexPlus II - 10 Pay (P+/R+) Yearly Renewable Term (YRT) Gold YRT Gold (Elite) YRT Gold (Preferred Plus)	S 1 1 1
GLEA	GLEA	G eaner Term - 10-Year G eaner Term - 15-Year G eaner Term - 20-Year G eaner Term - 30-Year	3 4 5 7
GLEE		Gleaner Term - 10-Year (Elite Pfd) Gleaner Term - 15-Year (Elite Pfd) Gleaner Term - 20-Year (Elite Pfd) Gleaner Term - 30-Year (Elite Pfd)	3 4 5 7
GLES		Gleaner Term - 10-Year (Super Pfd) Gleaner Term - 15-Year (Super Pfd) Gleaner Term - 20-Year (Super Pfd) Gleaner Term - 30-Year (Super Pfd)	3 4 5 7
GOVE	GOVE	Mark X - 10 Year Level Term Mark X - 15 Year Level Term Mark X - 20 Year Level Term	3 4 5 3
GOVP		Mark X – 10 Year (Preferred Plus) Mark X – 15 Year (Preferred Plus) Mark X – 20 Year (Preferred Plus)	3 4 5
GRAN	GRAN	Select Choice 10 - 10 Year Level Term Select Choice 15 - 15 Year Level Term Select Choice 20 - 20 Year Level Term	3 4 5 7
GRAP		Select Choice 30 - 30 Year Level Term Select Choice 10 - (Executive Preferred Select Choice 15 - (Executive Preferred Select Choice 20 - (Executive Preferred) 3) 4) 5
GRUP	GECA .	Select Choice 30 - (Executive Preferred Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no Lapse UL to 100	3 4 5 7 E
GRUQ		GenGuard UL - no Lapse UL to 105 CoLony Term UL 10 (50K-199K / P+/R+)	G 3

Pr oduct Code	Company Code	Product Name	Cat egor y
		Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+)	4 5 7 E G
GRYP		Col ony Term UL 10 (200K+) Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+) Col ony Term UL 30 (200K+)	3 4 5 7
GRYQ		Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+)	3 4 5
GYXP GYXT GZUP	GENY	Colony Term UL 30 (200K+ / P+/R+) Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - Pay to 65 Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K)	7 Q Q 3 4 5 7
GZUQ		GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+)	E G 3 4 5 7
GZYP		GenGuard UL - no Lapse to 100 (P+/R+) GenGuard UL - no Lapse to 105 (P+/R+) Colony Term UL 10 (200K+) Colony Term UL 15 (200K+) Colony Term UL 20 (200K+)	E G 3 4 5
GZYQ		Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+)	7 3 4 5
HARB	HART	Colony Term UL 30 (200K+ / P+/R+) Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best	7) 3) 4
HARP		Hartford Bi centenni al Term 30 (Pf Best Hartford Bi centenni al Term 10 (Pf d+) Hartford Bi centenni al Term 15 (Pf d+) Hartford Bi centenni al Term 20 (Pf d+)	
HART		Hartford Bicentennial Term 30 (Pfd+) Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20	7 3 4 5
HAUP HAUT HAYB	HARY	Hartford Bicentennial Term 30 Hartford Bicentennial Freedom UL (P+) Hartford Bicentennial Freedom UL (2010) Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best	

Product Code	e Company Code	Product Name	Cat egor y
HAYP		Hartford Bi cent enni al Term 20 (Pf Best Hartford Bi cent enni al Term 30 (Pf Best Hartford Bi cent enni al Term 10 (Pf d+) Hartford Bi cent enni al Term 15 (Pf d+) Hartford Bi cent enni al Term 20 (Pf d+)	ý 7 3 4
HAYT		Hartford Bicentennial Term 30 (Pfd+) Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 Hartford Bicentennial Term 30	5 7 3 4 5
HOUS	HOUS	10 Year Term 15 Year Term 20 Year Term 30 Year Term	3 4 5 7 3 4 5 7
HYUP	HARY	Hartford Bicentennial Freedom II UL (P+	
HYUT	1111	Hartford Bi centennial Freedom UL (2010)	8
I LLI	I LLI	10-Year Term 15-Year Term 20-Year Term 30-Year Term	8 8 3 4 5 7
		Life Foundations Whole Life - Continuou 15-Year Term (with ROP) 20-Year Term (with ROP) 30-Year Term (with ROP)	J K M
I LLP		10-Year Term (Super / Ultra Std) 15-Year Term (Super / Ultra Std) 20-Year Term (Super / Ultra Std) 30-Year Term (Super / Ultra Std) 15-Year Term (Super/Ultra Std / w/ROP) 20-Year Term (Super/Ultra Std / w/ROP) 30-Year Term (Super/Ultra Std / w/ROP)	3 4 5 7 J K M
I NDU	I NDU	Critical Choice Term - 15 Year Critical Choice Term - 20 Year Critical Choice Term - 30 Year	4 5 7
I NXD		Critical Choice Term - 15/5 Year Critical Choice Term - 20/5 Year Critical Choice Term - 30/5 Year	4 5 7
I OFE	I NDE	Foresters Lifefirst - 10 Year Foresters Lifefirst - 20 Year Foresters Lifefirst - 30 Year	3 5 7
I OFP		Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (Plus)	3 5 7
I ONE		Foresters Lifefirst - 30 Year (Plus) Foresters Lifefirst - 20 Year (non-med) Foresters Lifefirst - 30 Year (non-med) Lifefirst - 20 Year (non-med / w/ROP) Lifefirst - 30 Year (non-med / w/ROP)	7 5 7 K M
JGCK	JACK	Protector 10- Year Term Protector 15- Year Term Protector 20- Year Term	3 4 5
JCCP		Protector 10- Year Term (P+)	3

Pr oduct (Code	Company Code	Pr oduct	Name	Cat egor y
				or 15-Year Term (P+)	4
JHCP		JOHU	Protect 15 Year	or 20-Year Term (P+) Level (Super/Std+ with CER)	5 4
31101		300	20 Year		5
JHCU				Level Premium Term (with CER)	4
JHGP				Level Premium Term (with CER) Level Premium Term (Super/Std+	5
3110				Level Premium Term (Super/Std+	4
			20 Year	Level Premium Term (Super Std+	5 8
				ion UL-G2010 (Super/Std+) ion UL-G09 - 1 Pay (Super/Std+)	8 O
				ion UL-G09 - 20 Pay (Super/Std+)	
			Pr ot ect	ion UL-G09 - 10 Pay (Super/Std+)	R S 3
JHGU				Level Premium Term	
				Level Premium Term Level Premium Term	4 5 8
				i on UL- G2010	8
				on UL-G09 - Single Pay	Ō
				ion UL-G09 - 20 Pay ion UL-G09 - 10 Pay	R
JJŒP				ion UL-G09 (Super/Std+)	S 8
JJGU				i on UL- G09	8
JYCN		JOHY		Level Premium Term (with CER)	4
JYCP			15 Year	Level Premium Term (with CER) Level (Super/Std+ with CER)	5 4
3101				Level (Super/Std+ with CER)	5
JYYN			10 Year	Level Premium Term	3
				Level Premium Term Level Premium Term	4 5
				ion UL-G2010	8
			Pr ot ect	ion UL-G09 - Single Pay	0
			Pr ot ect	i on UL-G09 - 20 Pay	R
JYYP				i on UL-G09 - 10 Pay Level Premium Term (Super/Std+	S) 3
0111				Level Premium Term (Super/Std+	
				Level Premium Term (Super Std+	
				ion UL-G2010 (Super/Std+) ion UL-G09 - 1 Pay (Super/Std+)	8 O
				i on UL-G09 - 20 Pay (Super/Std+)	R
			Pr ot ect	ion UL-G09 - 10 Pay (Super/Std+)	S
JYZN				Level Premium Term (ages 71+)	3
				Level Premium Term (ages 66+) Level Premium Term (ages 61+)	4 5
				i on UL- G09	5 8
JYZP				Level Term (Super Pf d/ages 71+)	3 4
				Level Term (Super Pf d/ages 66+) Level Term (Super Pf d/ages 61+)	4 5
				i on UL-G09 (Super/Std+)	8
LBTE		LNBE	Tr ueTer	m - 10 Year	3
				m - 15 Year m - 20 Year	4 5
			ii ue iei	III - 20 IGAI	5

Pr oduct	Code	Company Code	Product Name	Cat egor y
LBTP			TrueTerm - 30 Year Legacy Choice Lifetime (Band 1) TrueTerm - 10 Year (P+ Elite, R+ Select TrueTerm - 15 Year (P+ Elite, R+ Select TrueTerm - 20 Year (P+ Elite, R+ Select TrueTerm - 30 Year (P+ Elite, R+ Select) 4) 5
LBUE LBUP LBVE LBVP LGWL			Legacy Choice Lifetime (Elite / Band 1 Legacy Choice Lifetime (Band 2) Legacy Choice Lifetime (Elite / Band 2 Legacy Choice Lifetime (Band 3) Legacy Choice Lifetime (Elite / Band 3 TrueTerm - 10 Year (WA) TrueTerm - 15 Year (WA)) 8 8) 8 8
LGWM			TrueTerm - 20 Year (WA) TrueTerm - 30 Year (WA) TrueTerm - 10 Year (P+ Elite, R+ Sel/WA) TrueTerm - 15 Year (P+ Elite, R+ Sel/WA) TrueTerm - 20 Year (P+ Elite, R+ Sel/WA) TrueTerm - 20 Year (P+ Elite, R+ Sel/WA)) 3) 4) 5
LI BB		LI BB	TrueTerm - 30 Year (P+ Elite, R+ Sel/WP Passport 20 Plus with ROP feature	, K
LI BP			Passport 30 Plus with ROP feature Passport 20 Plus with ROP feature Elit	e K
LI DN		LNNA	Passport 30 Plus with ROP feature Elit LGUL (PR)	e M 8
LI DP LI LE		LI BE	LGUL (P+ / PR) RBC Level TERM - 10 Year Term	8 3
			RBC Level TERM - 15 Year Term RBC Level TERM - 20 Year Term	4 5
LI LP			RBC Level TERM - 30 Year Term RBC Level TERM - 10 Year Term (Plus) RBC Level TERM - 15 Year Term (Plus) RBC Level TERM - 20 Year Term (Plus)	7 3 4 5
LI NN		LNNA	RBC Level TERM - 30 Year Term (Plus) Lincoln DurationGuarantee UL - 10 Year Lincoln DurationGuarantee UL - 15 Year Lincoln DurationGuarantee UL - 20 Year Lincoln DurationGuarantee UL - 25 Year Lincoln DurationGuarantee UL - 30 Year	7 3 4 5 6 7
LI NP			LGUL Lincoln DurationGuarantee UL - to 95 Lincoln DurationGuarantee - 10 (P+) Lincoln DurationGuarantee - 15 (P+) Lincoln DurationGuarantee - 20 (P+) Lincoln DurationGuarantee - 25 (P+) Lincoln DurationGuarantee - 30 (P+)	8 D 3 4 5 6 7 8
LI SB		LI BE	LGUL (P+) Lincoln DurationGuarantee - to 95 (P+) RBC ExpressTERMII - 10 Year RBC ExpressTERMII - 15 Year RBC ExpressTERMII - 20 Year RBC ExpressTERMII - 30 Year	8 D 3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
LNI N	LNNA	LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	3 4 5 7
LNI P		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+)	7 3 4 5 7
LNYN	LNLI	LifeElement (SM) Level Term - 30 (P+) LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year	7 3 4 5 7
LNYP		LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	7 3 4 5 7
LSTE LSTP LSUE LSUP LSVE	LNBE	Legacy Secure Lifetime (Band 1) Legacy Secure Lifetime (Elite / Band 1 Legacy Secure Lifetime (Band 2) Legacy Secure Lifetime (Elite / Band 2 Legacy Secure Lifetime (Band 3)	8 8 8 9 8
LSVP LYNN LYNP	LNLI	Legacy Secure Lifetime (Elite / Band 3 LGUL LGUL (P+)) 8 8 8
M DL	M DT	Premier CS3 - 10 Year Term Premier CS3 - 15 Year Term Premier CS3 - 20 Year Term Essential Guarantee UL - 1 pay (\$250K Essential Guarantee UL - p100 (\$250K Essential Guarantee UL - p65 (\$250K Essential Guarantee UL - 20p (\$250K	3 4 5 O P Q R
M DP		Essential Guarantee UL - 10p (\$250K Premier CS3 - 10 Year Term (P+) Premier CS3 - 15 Year Term (P+) Premier CS3 - 20 Year Term (P+) Essential Guarantee UL - 1 pay P+(\$250K	3 4 5
M EL		Essential Guarantee UL - p100 P+ (\$250K Essential Guarantee UL - p65 P+ (\$250K Essential Guarantee UL - 20p P+ (\$250K Essential Guarantee UL - 10p P+ (\$250K Essential Guarantee UL - 10p P+ (\$250K Executive CS3 - 10 Year Term Executive CS3 - 20 Year Term) P) Q) R
М ЕР		Essential Guarantee UL - 1 pay (\$25k Essential Guarantee UL - p100 (\$25k Essential Guarantee UL - p65 (\$25k Essential Guarantee UL - 20p (\$25k Essential Guarantee UL - 10p (\$25k Essential Guarantee UL - 10p (\$25k Essential Guarantee UL - 10p (\$25k Executive CS3 - 10 Year (P+) Executive CS3 - 20 Year (P+)	O O P O Q R

Product Code	Company Code	Product Name	Cat egor y
		Essential Guarantee UL - 1 pay P+ (\$25K) Essential Guarantee UL - p100 P+ (\$25K) Essential Guarantee UL - p65 P+ (\$25K) Essential Guarantee UL - 20p P+ (\$25K) Essential Guarantee UL - 10p P+ (\$25K)	R
M NN	M NM	Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year Advantage Elite Term Life - 30 Year	S 2 3 4 5 7
M NP		Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus)	7 2 3 4 5 7
MOTB	МОТО	Advantage Elite Term - 30 Year (Plus) Value Term Plus - 10-Year (Pfd Best) Value Term Plus - 15-Year (Pfd Best) Value Term Plus - 20-Year (Pfd Best) Value Term Plus - 30-Year (Pfd Best)	7 3 4 5 7
MOTO		Value Term Plus - 10-Year Plan Value Term Plus - 15-Year Plan Value Term Plus - 20-Year Plan Value Term Plus - 30-Year Plan	3 4 5 7
MOTP		Value Term Plus - 10-Year (Pfd Plus) Value Term Plus - 15-Year (Pfd Plus) Value Term Plus - 20-Year (Pfd Plus) Value Term Plus - 30-Year (Pfd Plus)	3 4 5 7
MTGN MTGP	MASM	Vant age Term 10 Vant age Term 20 Vant age Term 10 (Plus)	3 5 3 5 3
MΓLI	METL	Vant age Term 20 (Plus) Guar ant eed Level Term 10 Guar ant eed Level Term 15 Guar ant eed Level Term 20 Guar ant eed Level Term 30	5 3 4 5 7
MTLP		GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+) GLT 30 (P+ Elite / R+ Std+)	3 4 5 7
MTRP	MTRU	SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 30 (Preferred Plus)	3 4 5 7
MTRU		SelecTerm 10 (NV, NJ, OR) SelecTerm 15 (NV, NJ, OR) SelecTerm 20 (NV, NJ, OR) SelecTerm 30 (NV, NJ, OR)	3 4 5 7
MTSP		SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 30 (Preferred Plus)	3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
MTSU		Sel ecTer m 10	3
		Sel ecTer m 15	4
		Sel ecTer m 20 Sel ecTer m 30	5 7
MUTE	METL	Guarant eed Advant age UL (2001 CSO)	8
MUTP		Guarant eed Advant age UL (2001 CSO/ Elite) 8
MYUE	METR	Guarant eed Advant age UL (2001 CSO)	8
MYUP	N 10 T1	Guaranteed Advantage UL (2001 CSO/Elite) 8
NATV	NATI	ART - Annual Renewable Term GL-10 - 10 Year Level Term	1 3 4 1 3
		GL-15 - 15 Year Level Term	4
NATW		ART - Annual Renewable Term (Elite Pfd)	1
		GL-10 - 10 Year (Elite Preferred)	3
NEGA	NODA	GL-15 - 15 Year (Elite Preferred)	4
NFGA	NORA	ADDvantage 10	3
		ADDvantage 15 ADDvantage 20	4 5
NFGP		ADDvantage 10 (Super Preferred)	4 3 4 5 3 4 5 5 5
		ADDvantage 15 (Super Preferred)	4
		ADDvantage 20 (Super Preferred)	5
NGTV NGTW	NATI	GL-20 - 20 Year Level Term	5
NOTN	NORM	GL-20 - 20 Year (Elite Preferred) TT Term 10 - 1 Year Term for 10 Years	5 1
110111	T NOT WIT	TT Level Term 20 (issue ages 51+)	5
NOTP		TT Term 10 - 1 Year for 10 Yrs (Premier) 1
		TT Level Term 20 (Premer_NT/ages 51+)	5
NOWM		TT Term 80 - 1 Year R & C Term	1
		TT Level Term 10 TT Level Term 20	3 5
NOWP		TT Term 80 - 1 Year R & C (Premier NT)	1
		TT Level Term 10 (Premier NT)	3
		TT Level Term 20 (Premier NT)	3 5 5
NOYN		TT Level Term 20 (NY)	5 5
NOYP NPGA	NORA	TT Level Term 20 (Premier NT / NY) Cust om Guarant ee Gen 5 - 1 pay (\$250K	
14 3 (110101	Cust om Guar ant ee Gen 5 - p100 (\$250K	,
		Cust om Guar ant ee Gen 5 - p65 (\$250K) Q
		Cust om Quarant ee Gen 5 - 20p (\$250K	
NPGP		Cust om Guar ant ee Gen 5 - 10p (\$250K Cust om Guar ant ee Gen 5 - 1 pay P+(\$250K	
NEGE		Cust om Guarant ee Gen 5 - p100 P+ (\$250K)	,
		Cust om Guarant ee Gen 5 - p65 P+ (\$250K	,
		Cust om Guar ant ee Gen 5 - 20p P+ (\$250K	R
N TT = 4		Cust om Guarant ee Gen 5 - 10p P+ (\$250K	
NTFA NTFP		TermGUL - pay to 100 no lapse UL (\$25K) TermGUL - pay to 100 (\$25K/Super)	P P
NTGA		TermGUL - pay to 100 (\$25K Super) TermGUL - pay to 100 no lapse UL (\$250K	
NTGP		TermGUL - pay to 100 (\$250K/ Super)	P
NTWL	NATW	YourLife(SM) - 10 Year TermII	3
		Your Life (SM) - 15 Year Term II	4
		YourLife(SM) - 20 Year TermII	5

Product Code	Company Code	Product Name	Cat egor y
NTWP		Your Life (SM) - 30 Year Term II Your Life (SM) - 10 Year Term II (Pfd+) Your Life (SM) - 15 Year Term II (Pfd+) Your Life (SM) - 20 Year Term II (Pfd+)	7 3 4 5
NUGA	NORA	Your Life (SM) - 30 Year Term II (Pfd+) Cust om Guarant ee Gen 5 - 1 pay (\$25K Cust om Guarant ee Gen 5 - p100 (\$25K Cust om Guarant ee Gen 5 - p65 (\$25K Cust om Guarant ee Gen 5 - 20p (\$25K) P) Q) R
NUGP		Cust om Guar ant ee Gen 5 - 10p (\$25K Cust om Guar ant ee Gen 5 - 1 pay P+ (\$25K Cust om Guar ant ee Gen 5 - p100 P+ (\$25K Cust om Guar ant ee Gen 5 - p65 P+ (\$25K Cust om Guar ant ee Gen 5 - 20p P+ (\$) O) P) Q
NVWL	NATW	Custom Guarantee Gen 5 - 10p P+ (\$25K YourLife(SM) - 10 Year Term YourLife(SM) - 20 Year Term YourLife(SM) - 30 Year Term	S 3 5 7
NVWP		Your Life No-Lapse Guarantee UL - to 121 Your Life No-Lapse Guarantee UL - to 100 Your Life No-Lapse Guarantee UL - to 105 Your Life No-Lapse Guarantee UL - to 110 Your Life No-Lapse Guarantee UL - 1 Pay Your Life No-Lapse Guarantee UL - 20 Pay Your Life No-Lapse Guarantee UL - 10 Pay Your Life (SM) - 10 Year Term (Pfd Plus) Your Life (SM) - 20 Year Term (Pfd Plus) Your Life (SM) - 30 Year Term (Pfd Plus) Your Life No-Lapse UL - to 121 (Pfd Plus) Your Life No-Lapse UL - to 100 (Pfd Plus) Your Life No-Lapse UL - to 105 (Pfd Plus) Your Life No-Lapse UL - to 110 (Pfd Plus) Your Life No-Lapse UL - to 120 (Pfd Plus) Your Life No-Lapse UL - 1 Pay (Pfd Plus) Your Life No-Lapse UL - 1 Pay (Pfd Plus)	GHORS3578EGHOR
NXTV	NATI	YourLife No-Lapse UL - 10 Pay (Pfd Plus L-15 - 15 Year Level Term L-20 - 20 Year Level Term) S 4 5
NXTW		L–15 – 15 Year (Elite Preferred)	4
NYLA	NEVW	L-20 - 20 Year (Elite Preferred) Indeterminate Premium Term Five Year Term 20/10 Year Term	5 1 2 5
NYLP	NEVZ NEVY	Term to Age 90 - 10 Year Level Term Indeterminate Premium Term (Select Pfd) Five Year Term (Select Preferred) 20/10 Year Term (Select Preferred)	5 3 1 2 5
NYLS NYMA NYMP	NEVZ NEVW	Term to Age 90 - 10 Year (Select Pfd) Indeterminate Premium Term (Smoker) 20 Year Level Term (20LT) 20 Year Level Term (20LT) (Select Pfd)	3 1 5 5
NYTV	NATI	GL-10 - 10 Year Level Term (NY)	3

Pr oduct C	code Company Code	Product Name	Cat egor y
NYTW		GL-15 - 15 Year Level Term (NY) GL-20 - 20 Year Level Term (NY) GL-10 - 10 Year (Elite Preferred/NY) GL-15 - 15 Year (Elite Preferred/NY)	4 5 3 4
NYWL	NATW	GL-20 - 20 Year (Elite Preferred/NY) YourLife No-Lapse UL - to 121 (NY) YourLife No-Lapse Guarantee - to 105 (NY) YourLife No-Lapse Guarantee - to 140 (NY)	
NYWP		Your Life No-Lapse Guarantee -to 110 (NY Your Life No-Lapse UL - to 121 (P+/NY) Your Life No-Lapse UL - to 105 (P+ / NY) Your Life No-Lapse UL - to 110 (P+ / NY)	") H 8 G H
NYYA	NEVW	Five Year Term (NY) Term Life to 70 (20/10 Year Term - NY) Term Life to age 70 (NY - ages 51+)	2 5 F
NYYP		Five Year Term (Select Preferred / NY) 20/10 Year Term (Select Preferred/NY) Term Policy to 70 (51+ Select Pfd - NY)	2 5 F
NZTV	NATI	L-15 - 15 Year Level Term (NY) L-20 - 20 Year Level Term (NY)	4 5
NZTW		L-15 - 15 Year (Elite Preferred/NY) L-20 - 20 Year (Elite Preferred/NY)	4 5
OCNC OM/VI OM/VI OM/VI ON/VI	OCCI OHIN	ULTI MATE TERM 10 - 10 Year Term Term 10 Plus Term 10 Plus (P+ Super Pfd / R+ Select Term 10 Term 10 (P+ Super Pfd/ R+ Select) Term 15 Plus	3 3 3 3 3 4
OVWN		Term 20 Plus Term 15 Plus (P+ Super Pfd / R+ Select Term 20 Plus (P+ Super Pfd / R+ Select	5) 4) 5
ONYJ		Ter m 15 Ter m 20	4 5
ONYN		Term 15 (P+ Super Pfd / R+ Select) Term 20 (P+ Super Pfd / R+ Select)	4 5
OXFO PACL	OXFO PACL	Assurance Financial Expense Whole Life Pacific-ART - Annual Renewable Term Pacific-10 - 10 Year Renewable Pacific-20 - 20 Year Renewable	8 1 3 5
PACN		Pacific-ART - ART (Preferred Plus) Pacific-10 - 10 Year (Preferred Plus) Pacific-20 - 20 Year (Preferred Plus)	1 3 5
PACS		Pacific-ART - ART (Super Preferred) Pacific-10 - 10 Year (Super Preferred) Pacific-20 - 20 Year (Super Preferred)	1 3 5
PAG	PACI	Ten Year Term	3
PAI C	DANIA	One Year Term Plus	1
PANA PANP	PANA	5-Year Level Term Sentinel Series 10 (Preferred Plus)	2 3
PANS		Sentinel Series 20 (Preferred Plus) Sentinel Series 10 - 10-Year Term Sentinel Series 20 - 20-Year Term	5 3 5

Product Code	Company Code	Product Name	Cat egor y
PATN PAUL	PAUL	10-Year Level Term Selector 1 - 1 Year Term Selector 10 - 10 Year Term	3 1
PAXP	PANA	Sentinel Series 20/10 (Preferred Plus)	5
PAXS PENB	PENN	Sentinel Series 20/10 - 20-Year Term Guaranteed 10 Year Term (Preferred Best Guaranteed 15 Year Term (Preferred Best	5) 3) 4
PENC		Guarant eed 20 Year Term (Preferred Best Guarant eed 10 Year Term Guarant eed 15 Year Term	3 5 5 3) 4) 5 3 4 5) 3
PENP		Guarant eed 20 Year Term Guarant eed 10 Year Term (Preferred Plus Guarant eed 15 Year Term (Preferred Plus	5) 3) 4
PGNC		Guaranteed 20 Year Term (Preferred Plus Guaranteed Protection UL - gtd to 121	ý 5 8 2+ 8
PGNP PPEC	PRUC	Guaranteed Protection UL - gtd to 121 PUL Protector with NLG to 121 (250K-999K	
		UL Protector w/ NLG to 121 - 20 Pay (250 UL Protector w/ NLG to 121 - 10 Pay (250) R
PPES		UL Protector with NLG (250K-999K/Plus) UL Protector w/NLG to 121 - (250K/Plus)) 8
PPFC		UL Protector w/NLG to 121 - (250K/Plus)	R S) 3) 4
PPFC		Term Essential 10 (<250K PruXpress ONLY Term Essential 15 (<250K PruXpress ONLY) 4
		Term Essential 20 (<250K PruXpress ONLY Term Essential 30 (<250K PruXpress ONLY	ý 7
		UL Protector with NLG to 121 (1000K+) UL Protector w/NLG to 121 - 20 Pay (\$1m	8
DD=0		UL Protector w/NLG to 121 - 10 Pay (\$1m	
PPFS		Term Essential 10 (P+ Best / R+ NS+) Term Essential 15 (P+ Best / R+ NS+)	3 4
		Term Essential 20 (P+ Best / R+ NS+)	5
		Term Essential 30 (P+ Best / R+ NS+) UL Protector with NLG (1000K / Plus)	7 8
		UL Protector w/NLG to 121 - (\$1m/Plus)	Ř
PPUC		UL Protector w/NLG to 121 - (\$1m/Plus) Term Elite 10 (<250K PruXpress ONLY/WA	S a) 3
FFCC		Term Elite 10 (<250K PruXpress ONLY/WA Term Elite 15 (<250K PruXpress ONLY/WA) 4
		Term Elite 20 (<250K PruXpress ONLY/WA	5
		Term Elite 30 (<250K PruXpress ONLY/WAUL Protector with NLG to 121 (1000K+)	8 8
		PruLife Return of Premium Term 15	J
		PruLife Return of Premium Term 20 PruLife Return of Premium Term 30	K M
		UL Protector w/NLG to 121 - 1 Pay (\$1m)	0
		UL Protector w/NLG to 121 - 20 Pay (\$1m UL Protector w/NLG to 121 - 10 Pay (\$1m	
PPUS		Term Elite 10 (P+ Best / R+ NS+ / WA)	3
		Term Elite 15 (P+ Best / R+ NS+ / WA) Term Elite 20 (P+ Best / R+ NS+ / WA)	4 5
		Term Elite 30 (P+ Best / R+ NS+ / WA)	7

Pr oduct Code	Company Code	Product Name	Cat egor y
		UL Protector with NLG (1000K / Plus) PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/ NLG to 121 - (\$1m/ Plus) UL Protector w/ NLG to 121 - (\$1m/ Plus)	8 J K M O R
PPWC		UL Protector w/NLG to 121 - (\$1m/Plus) Term Essential 10 (<250K PruXpress / WA Term Essential 15 (<250K PruXpress / WA Term Essential 20 (<250K PruXpress / WA Term Essential 20 (<250K PruXpress / WA	S) 3) 4) 5
PPWS		Term Essential 30 (<250K PruXpress / WA Term Essential 10 (P+ Best / R+ NS+ / WA Term Essential 15 (P+ Best / R+ NS+ / WA Term Essential 20 (P+ Best / R+ NS+ / WA) 7) 3) 4) 5
PPYC	PRW	Term Essential 30 (P+ Best / R+ NS+ / WA Term Elite 10 (NY/ <250K PruXpress ONLY Term Elite 15 (NY/ <250K PruXpress ONLY Term Elite 20 (NY/ <250K PruXpress ONLY Term Elite 30 (NY/ <250K PruXpress ONLY	3) 4) 5) 7
		UL Protector with NLG to 121 (250K-999K UL Protector w/ NLG to 121 - 1 Pay (250K UL Protector w/ NLG to 121 - 20 Pay (250K UL Protector w/ NLG to 121 - 10 Pay (250K UL Protector w/ NLG UL Protec) 8) O
PPYS		Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) Term Elite 30 (NY/ P+ Best / R+ NS+) UL Protector with NLG (250K-999K/ Plus	3 4 5 7) 8
PRAJ	PROA	UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) Empire Term - 10 Year Empire Term - 15 Year Empire Term - 20 Year	O R S 3 4 5
PRAK		Empire Term - 25 Year Empire Term - 10 Year (Super Preferred Empire Term - 15 Year (Super Preferred Empire Term - 20 Year (Super Preferred	6) 3) 4
PRCI	PRI N	Empire Term - 25 Year (Super Preferred 10-Year Term 15-Year Term 20-Year Term	
PRCP		30-Year Term Universal Life Protector III 10-Year Term (Super Pfd / Super Std) 15-Year Term (Super Pfd / Super Std) 20-Year Term (Super Pfd / Super Std) 30-Year Term (Super Pfd / Super Std)	7 8 3 4 5 7
PRDI	PRI P	Universal Life Protector III (Super Pfd 10-Year Term 15-Year Term	

Pr oduct	Code	Company Code	Product Name	Cat egor y
			20- Year Term 30- Year Term	5 7
DDDD			Universal Life Protector III	8
PRDP			10-Year Term (Super) 15-Year Term (Super)	3 4
			20-Year Term (Super)	5
			30-Year Term (Super) Universal Life Protector III (Super Pfd)	7) 8
PREI			30-Year Term (WA)	7
PREP PRES		PRES	30-Year Term (Super/WA) Simplified Issue Whole Life Insurance	7 P
PRI M		PRI M	Cust om Advant age - 10 Year	3
			Cust om Advant age - 15 Year Cust om Advant age - 20 Year	4 5
			Cust om Advant age - 25 Year	6 7
			Cust om Advant age - 30 Year Cust om Advant age - 35 Year	7 9
PRI N			Cust om Advant age - 35 Year (age 35+)	9
PRI P			Cust om Advantage - 10 Year (Pfd Plus)	3 4
			Cust om Advantage - 15 Year (Pfd Plus) Cust om Advantage - 20 Year (Pfd Plus)	4 5
			Cust om Advant age - 25 Year (Pf d Pl us)	6
			Cust om Advantage - 30 Year (Pfd Plus) Cust om Advantage - 35 Year (Pfd Plus)	7 9
PRI Q			Cust om Advant age - 35 Year (age 35+/P+) 9
PRM PRMP		PRI P	30-Year Term (MD) 30-Year Term (Super / MD)	7 7
PRTA		PRTC	Level TermII - 10 Year	3
			Level Term II - 15 Year Level Term II - 20 Year	4
PRTB			LTII - 10 Year (Pf Select, R+ Std+)	5 3 4
			LTII - 15 Year (Pf Select, R+ Std+) LTII - 20 Year (Pf Select, R+ Std+)	4
PRTC			LTII - 20 Year (Pf Select, R+ Std+) LTII - 10 Year (P+)	5 3
			LTII - 15 Year (P+)	4
PRUC		PRUC	LTII - 20 Year (P+) Term Elite 10 (<250K PruXpress ONLY)	5 3
			Term Elite 15 (<250K PruXpress ONLY)	4
			Term Elite 20 (<250K PruXpress ONLY) Term Elite 30 (<250K PruXpress ONLY)	5 7
			UL Protector with NLG to 121 (250K-999K) 8
			PruLife Return of Premium Term 15 (2009 PruLife Return of Premium Term 20 (2009	
			PruLife Return of Premium Term 30 (2009)) M
			UL Protector w/NLG to 121 - 1 Pay (250K UL Protector w/NLG to 121 - 20 Pay (250	
			UL Protector w/NLG to 121 - 10 Pay (250	S
PRUS			Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+)	3 4
			Term Elite 20 (P+ Best / R+ NS+)	5
			Term Elite 30 (P+ Best / R+ NS+)	7

Pr oduct Code	Company Code	Product Name	Cat egor y
		UL Protector with NLG (250K-999K/Plus PruLife ROP 15 (P+ Best / R+ NS+ /2009 PruLife ROP 20 (P+ Best / R+ NS+ /2009 PruLife ROP 30 (P+ Best / R+ NS+ /2009 UL Protector w/ NLG to 121 - (250K/Plus) UL Protector w/ NLG to 121 - (250K/Plus)) J) K) M O R
PRXA	PRTC	UL Protector w/NLG to 121 - (250K/Plus) Level Term II - 10/5 Year Level Term II - 15/5 Year Level Term II - 20/5 Year	S 3 4
PRXB		LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (Pf Select, R+ Std+)	4 5 3 4 5 3
PRXC		LTII - 20/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+) LTII - 15/5 Year (P+)	
PTPL	PROT	LTII - 20/5 Year (P+) Secure-T - 10 Year No Lapse UL Secure-T - 15 Year No Lapse UL Secure-T - 20 Year No Lapse UL Secure-T - 25 Year No Lapse UL	4 5 3 4 5 6 7
PTPP		Secure-T - 30 Year No Lapse UL Secure-T - 10 Year No Lapse (Super Pfd Secure-T - 15 Year No Lapse (Super Pfd Secure-T - 20 Year No Lapse (Super Pfd Secure-T - 25 Year No Lapse (Super Pfd) 3) 4) 5) 6
PTVL		Secure-T - 30 Year No Lapse (Super Pfd Protective ValueChoice 10 Protective ValueChoice 15 Protective ValueChoice 20 Protective ValueChoice 25	3 4 5 6
PTVP		Protective ValueChoice 30 Protective ValueChoice 10 (Select) Protective ValueChoice 15 (Select) Protective ValueChoice 20 (Select) Protective ValueChoice 25 (Select)	7 3 4 5 6
PVLL		Protective ValueChoice 30 (Select) Protective Centennial GII UL Centennial GII UL - to age 80 Centennial GII UL - to age 85 Centennial GII UL - to age 90 Centennial GII UL - to age 95 Centennial GII UL - to age 100 Centennial GII UL - to age 100 Centennial GII UL - to age 110 Protective Centennial GII - Single Pay Protective Centennial GII UL - pay to 6 Protective Centennial GII UL - 20 Pay Protective Centennial GII UL - 10 Pay Centennial GII UL - to age 65 Centennial GII UL - to age 70 Centennial GII UL - to age 75	

Pr oduct Code	Company Code	Product Name	Cat egor y
PVLP		Protective Centennial GII UL (Select) Centennial GII UL - to age 80 (P+) Centennial GII UL - to age 85 (P+) Centennial GII UL - to age 90 (P+) Centennial GII UL - to age 95 (P+) Centennial GII UL - to age 100 (P+) Centennial GII UL - to age 100 (P+) Centennial GII UL - to age 105 (P+) Centennial GII UL - to age 110 (P+) Protective Centennial GII (Select 1pay Protective Centennial GII (Select 20p Protective Centennial GII (Select 10p Centennial GII UL - to age 65 (P+) Centennial GII UL - to age 70 (P+)	Q) R S T U
PVTA	PRTC	Centennial GII UL - to age 75 (P+) Level Term I - 10 Year Level Term I - 15 Year Level Term I - 20 Year	V 3 4 5
PVTB		LTI - 10 Year (Pf Select, R+ Std+) LTI - 15 Year (Pf Select, R+ Std+)	3 4
PVTC		LTI - 20 Year (Pf Select, R+ Std+) LTI - 10 Year (P+) LTI - 15 Year (P+)	5 3 4
PVXA		LTI - 20 Year (P+) Level Term I - 10/5 Year Level Term I - 15/5 Year	5 3 4
PVXB		Level Term I - 20/5 Year LTI - 10/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (Pf Select, R+ Std+)	5 3 4
PVXC		LTI - 20/5 Year (Pf Select, R+ Std+) LTI - 10/5 Year (P+) LTI - 15/5 Year (P+)	5 3 4
PYRA PYYC	PYRA PRW	LTI - 20/5 Year (P+) Annual Renewable Term Term Essential 10 (NY/<250K PruXpress) Term Essential 15 (NY/<250K PruXpress) Term Essential 20 (NY/<250K PruXpr ONLY Term Essential 30 (NY/<250K PruXpress) UL Protector with NLG to 121 (1000K+) PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/ NLG to 121 - 1 Pay (\$1m) UL Protector w/ NLG to 121 - 20 Pay (\$1m)	7 8 J K M O
PYYS		UL Protector W NLG to 121 - 20 Pay (\$1m UL Protector W NLG to 121 - 10 Pay (\$1m Term Essential 10 (NY / P+ Best / R+ NS+ Term Essential 15 (NY / P+ Best / R+ NS+ Term Essential 20 (NY / P+ Best / R+ NS+ UL Protector with NLG (1000K / Plus) PruLife ROP 15 (P+ Best / R+ NS+)	S) 3) 4) 5

Product Code	Company Code	Product Name	Cat egor y
		PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/ NLG to 121 - (\$1m/ Pl us) UL Protector w/ NLG to 121 - (\$1m/ Pl us)	K M O R
RDSP	RELL	UL Protector w/NLG to 121 - (\$1m/Plus) TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 25 - (P+ Super / R+ Select)	S 3 4 5 6
RDSS		TermSmart 30 - (P+ Super / R+ Select) TermSmart 10 - 10 Year Term (Oct 2010) TermSmart 15 - 15 Year Term (Oct 2010) TermSmart 20 - 20 Year Term (Oct 2010) TermSmart 25 - 25 Year Term (Oct 2010)	7 3 4 5 6
RDTP		TermSmart 30 - 30 Year Term (Oct 2010) TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select)	7 3 4 5
RDTS		TermSmart 25 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select) TermSmart 10 - 10 Year (til Nov 12) TermSmart 15 - 15 Year (til Nov 12) TermSmart 20 - 20 Year (til Nov 12)	6 7 3 4 5
RFNS	RELR	TermSmart 25 - 25 Year (til Nov 12) TermSmart 30 - 30 Year (til Nov 12) TermSmart 10 - 10 Year (NY / til Nov 12) TermSmart 15 - 15 Year (NY / til Nov 12) TermSmart 20 - 20 Year (NY / til Nov 12)	ý 4) 5
RFNT		TermSmart 25 - 25 Year (NY / til Nov 12 TermSmart 30 - 30 Year (NY / til Nov 12 ING Guaranteed Death Benefit UL II TermSmart 10 - (P+ Super / R+ Select/NY TermSmart 15 - (P+ Super / R+ Select/NY TermSmart 20 - (P+ Super / R+ Select/NY TermSmart 25 - (P+ Super / R+ Select/NY TermSmart 2	6) 7 8) 3) 4) 5
ROTP	RELL	TermSmart 30 - (P+ Super / R+ Select/NY ING Guaranteed Death Benefit UL II Plu TermSmart 10 - (P+ Super / R+ Select/OR TermSmart 15 - (P+ Super / R+ Select/OR TermSmart 20 - (P+ Super / R+ Select/OR TermSmart 25 - (P+ Super / R+ Select/OR TermSma	ý 7 s 8 c) 3 c) 4 c) 5
ROTS		TermSmart 30 - (P+ Super / R+ Select/OR ING ROP Endowment Term - 20 Year (P+/R+ ING ROP Endowment Term - 25 Year (P+/R+ ING ROP Endowment Term - 30 Year (P+/R+ TermSmart 10 - 10 Year (OR / til Nov 12 TermSmart 15 - 15 Year (OR / til Nov 12 TermSmart 20 - 20 Year (OR / til Nov 12 TermSmart 25 - 25 Year (OR / til Nov 12 TermSmart 30 - 30 Year (OR / til Nov 12 ING ROP Endowment Term - 20 Year	K L M S S S S S S S S S S S S S S S S S S

Product Code	Company Code	Product Name	Cat egor y
ROYA	ROYA	I NG ROP Endowment Term - 25 Year I NG ROP Endowment Term - 30 Year Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term Royal Advantage 10 - 10 Year with ROP	n 5
ROYP		Royal Advantage 20 - 20 Year with ROP Royal Advantage 30 - 30 Year with ROP Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super) Royal Advantage 20 with ROP (Super)	K M 3 5 7 I K
RWTP	RELL	Royal Advantage 30 with ROP (Super) TermSmart 10 - (P+ Super / R+ Select/OR TermSmart 15 - (P+ Super / R+ Select/OR TermSmart 20 - (P+ Super / R+ Select/OR TermSmart 25 - (P+ Super / R+ Select/OR	M) 3) 4) 5
RWTS		TermSmart 30 - (P+ Super / R+ Select/OR TermSmart 10 - 10 Year Term (OR/10/10) TermSmart 15 - 15 Year Term (OR/Oct/10 TermSmart 20 - 20 Year Term (OR/Oct/10 TermSmart 25 - 25 Year Term (OR/Oct 10) 7 3) 4) 5
RYNS	RELR	TermSmart 30 - 30 Year Term (OR/Oct/10 TermSmart 10 - 10 Year Term (NY/Oct/10 TermSmart 15 - 15 Year Term (NY/Oct/10 TermSmart 20 - 20 Year Term (NY/Oct/10 TermSmart 25 - 25 Year Term (NY/Oct/10 TermSmart 30 - 30 Year Term (NY/Oct/10	3) 4) 5) 6) 7
RYNT		ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year ING ROP Endowment Term - 30 Year TermSmart 10 - (P+ Super / R+ Select/NY TermSmart 15 - (P+ Super / R+ Select/NY TermSmart 20 - (P+ Super / R+ Select/NY TermSmart 25 - (P+ Super / R+ Select/NY TermSmart 30 - (P+ Super / R+ Select/NY ING ROP Endowment Term - 20 Year (P+/R+ ING ROP Endowment Term - 25 Year (P+/R+) 4) 5) 6) 7) K) L
SAFE SAFS	SYME	ING ROP Endowment Term - 30 Year (P+/R+ Expert - ART (Non-Smoker) Expert - ART (Smoker)) M 1 1
SAG	SAG	Platinum Series 20 Platinum Series 30	5 7
SAGP		Platinum Series 20 (Super Pfd) Platinum Series 30 (Super Pfd)	5 7
SAIZ SAOE	SAVE	Gold Series 10 ZZ Term (ages 66+) T-25/25 - 25 Year Term (OR)	3 6 7
SAOP		T-30/30 - 30 Year (OR) T-25/25 - 25 Year (P+ / R+ / OR) T-30/30 - 30 Year (P+ / R+ /OR)	7 6 7

Pr oduct Code	Company Code	Product Name	Cat egor y
SAVE		T-10/10 - 10 Year Term Quarant eed 10 T-15/15 - 15 Year Term Quarant eed 15 T-20/20 - 20 Year Term Quarant eed 20 T-25/25 - 25 Year Term Quarant eed 25	3 4 5 6
SAVP		T-30/30 - 30 Year Term Guarant eed 30 T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+)	7 3 4 5 6
SAZI	SAGI	T-30/30 - 30 Year (P+ / R+) Gold Series 10 ZZ Term Gold Series 20 ZZ Term	6 7 3 5 7
SECP	SECU	Gold Series 30 ZZ Term Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus)	7 2 3 4 5 7
SECU		Advantage Elite Term - 30 Year (Plus) Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year Advantage Elite Term Life - 30 Year	7 2 3 4 5 7
SETE SETP	SEDE	ING Guaranteed Death Benefit UL II ING Guaranteed Death Benefit UL II Plus	8
SMMP	SEMJ	Premier LT Suite 10-Year (P+ / 4/2007) Premier LT Suite 15-Year (P+)	3 4
SMMT		Premier LT Suite 20-Year (P+ / 4/2007) Premier LT Suite 10-Year (4/2007) Premier LT Suite 15-Year	5 3 4
SMPP		Premier LT Suite 20-Year (4/2007) LT Protector 10-Year (Preferred Plus) LT Protector 15-Year (Preferred Plus) LT Protector 20-Year (Preferred Plus) LT Protector 30-Year (Preferred Plus)	5 3 4 5 7
SMPT		LT Protector 30-real (Treferred 17 ds) LT Protector 10- Year LT Protector 15- Year LT Protector 20- Year LT Protector 30- Year	3 4 5 7
SMYP		LT Protector 10-Year (Pfd Plus / NY) LT Protector 15-Year (Pfd Plus / NY) LT Protector 20-Year (Pfd Plus / NY)	7 3 4 5 7
SMYT		LT Protector 30-Year (Pfd Plus / NY) LT Protector 10-Year (NY) LT Protector 15-Year (NY) LT Protector 20-Year (NY)	3 4 5
STŒ	STON	LT Protector 30-Year (NY) Stonebridge Term - 10 (Pfd Elite) Stonebridge Term - 15 (Pfd Elite) Stonebridge Term - 20 (Pfd Elite) Stonebridge Life - 30 (Pfd Elite)	7 3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
STON		St onebridge Term - 20 (Elite / w/ROP) St onebridge Life - 30 (Elite / w/ROP) St onebridge Term - 10 Year St onebridge Term - 15 Year St onebridge Term - 20 Year St onebridge Term - 30 Year	K M 3 4 5 7
STOP		Stonebridge Term - 20 Year with ROP Stonebridge Term - 30 Year with ROP Stonebridge Term - 10 (Pfd Plus) Stonebridge Term - 15 (Pfd Plus) Stonebridge Term - 20 (Pfd Plus) Stonebridge Term - 30 (Pfd Plus)	K M 3 4 5 7
STWN		Stonebridge Term - 20 (Pf Plus / w/ROP Stonebridge Term - 30 (Pf Plus / w/ROP Simplified Issue Term - 15 Year Simplified Issue Term - 20 Year Simplified Issue Term - 25 Year Simplified Issue Term - 30 Year) K
SUNS SUSN	SUNS	Sel ect Term to 95 Pl us Term 10 - 10 Year Term	1 3
SUSP		Term 20 - 20 Year Term Preferred Elite Term 10 Preferred Elite Term 20	5 3 5
SYMB	SYME	Preferred Elite Term 20 10 Year Level Term (Preferred Best/05) 15 Year Level Term (Preferred Best/05) 20 Year Level Term (Preferred Best/05)	3 4 5
SYME		30 Year Level Term (Preferred Best/05) 10 Year Level Term (2005) 15 Year Level Term (2005) 20 Year Level Term (2005)	7 3 4 5
SYMP		30 Year Level Term (2005) 10 Year Level Term (Preferred Plus/05) 15 Year Level Term (Preferred Plus/05) 20 Year Level Term (Preferred Plus/05)	7 3 4 5
SYOB		30 Year Level Term (Preferred Plus/05) 10 Year Level Term (Pfd Best / WA) 15 Year Level Term (Pfd Best / WA) 20 Year Level Term (Pfd Best / WA)	7 3 4 5
SYŒ		30 Year Level Term (Pfd Best / WA) 10 Year Level Term (WA) 15 Year Level Term (WA) 20 Year Level Term (WA)	7 3 4 5
SYOP		30 Year Level Term (WA) 10 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Plus / WA) 20 Year Level Term (Pfd Plus / WA)	7 3 4 5
SZMB		30 Year Level Term (Pfd Plus / WA) 10 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Best) 20 Year Level Term (Preferred Best) 30 Year Level Term (Preferred Best)	7 3 4 5 7

Pr oduct	Code	Company Code	Product Name	Cat egor y
SZME			10 Year Level Term 15 Year Level Term 20 Year Level Term	3 4 5
SZMP			30 Year Level Term 10 Year Level Term (Preferred Plus) 15 Year Level Term (Preferred Plus)	7 3 4
TFNA TI AA		TRAO TI AA	20 Year Level Term (Preferred Plus) 30 Year Level Term (Preferred Plus) Final Expense Insurance Annual Renewable Term Life Insurance	5 7 P 1
11 //		11.70	10- Year Level Term 15- Year Level Term 20- Year Level Term	3 4 5 7
TI AP			30-Year Level Term Annual Renewable Term (Preferred Plus) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus)	7 1 3 4 5
TI NA			30-Year Level Term (Preferred Plus) Annual Renewable Term Life (NY) 10-Year Level Term (NY) 15-Year Level Term (NY)	7 1 3 4
TI NP			20-Year Level Term (NY) 30-Year Level Term (NY) Annual Renewable Term (Pref Plus / NY) 10-Year Level Term (Pref Plus / NY) 15-Year Level Term (Pref Plus / NY)	5 7 1 3 4
TLEE		TRAL	20-Year Level Term (Pref Plus / NY) 30-Year Level Term (Pref Plus / NY) Ultima Champion - 10 Year Ultima Champion - 15 Year Ultima Champion - 20 Year	5 7 3 4 5
TLEP			Ultima Champion - 30 Year Ultima Champion - 20 Year with ROP Ultima Champion - 30 Year with ROP Ultima Champion - 10 (Elite P+/Pfd R+) Ultima Champion - 15 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+)	7 K M 3 4 5
TLJE			Ultima Champion - 30 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+) Ultima Champion - 30 (Elite P+/Pfd R+) Jet Simplified Issue - 15 Year Level Jet Simplified Issue - 20 Year Level Jet Simplified Issue - 25 Year Level	7 K M 4 5 6
TLUE			Jet Simplified Issue - 30 Year Level Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level	7 4 5 6
TCCA		TRAO	Home Protector Elite - 30 Year Level Trendsetter Super YRT Trendsetter Super 10	7 1 3

Product Code	e Company Code	Product Name	Cat egor y
TOOP		Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30 TransACE 2010 - No Lapse UL to 121 Trendsetter Super 20 with ROP Trendsetter Super 30 with ROP Trendsetter Super 30 with ROP Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus)	4 5 6 7 8 K M 1 3 4 5 6 7
TCCS		Trendsetter Super 30 (Preferred Plus) TransACE 2010 - No Lapse UL to 121 (P+) Trendsetter Super 20 (Pfd Plus / w/ROP) Trendsetter Super 30 (Pfd Plus / w/ROP) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus)	8 K M 3 4 5 6 7
TONA TONP TRCA TRCP TRTU TRUT	TRUS	Trendsetter Super 20 (Std Plus / w/ROP) Trendsetter Super 30 (Std Plus / w/ROP) TransACE 2010 - No Lapse UL to 121 MA& TransACE 2010 - No Lapse UL to 121 (P+) Trendsetter Super YRT (MD) Trendsetter Super YRT (Plus / MD) TermNet 10-Year Term TermNet 5-Year Term TermNet 15-Year Term	P) M FX 8
TWNA TYNA TYSA	TRAO TRAF	Fi nal Expense I nsur ance (WA) Fi nal Expense I nsur ance Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25	P P 1 3 4 5 6
TYSP		Trendsetter Super 30 Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus)	7 1 3 4 5 6
TYSS		Trendsetter Super 30 (Preferred Plus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus)	7 3 4 5 6 7
UNBG UNBH	UTST	Sel ect - a- Term - 16 Year Sel ect - a- Term - 16 Year (Plus)	F F

Product Code	Company Code	Product Name	Cat egor y
UNCG		Sel ect - a- Term - 17 Year	F
UNCH		Select - a - Term - 17 Year (Plus)	F
UNDG UNDH		Sel ect - a- Term - 18 Year Sel ect - a- Term - 18 Year (Plus)	F F
UNEG		Sel ect - a- Term - 18 Year (Plus) Sel ect - a- Term - 19 Year	F
UNEH		Sel ect - a- Term - 19 Year (Plus)	F
UNFG		Sel ect - a- Ter m - 21 Year	F
UNFH		Sel ect - a- Ter m - 21 Year (Pl us)	F F
UNGG		Sel ect - a- Ter m - 22 Year	F F F 8 F F
UNGH		Sel ect - a- Term - 22 Year (Pl us)	F
UNHG		Select - a - Term - 23 Year (Place)	F
UNHH UNHO	UTHO	Select-a-Term - 23 Year (Plus) Express Issue Deluxe Whole Life	Γ Q
UNI G	UTST	Sel ect - a- Term - 24 Year	F
UNI H	0101	Sel ect - a- Term - 24 Year (Pl us)	F
UNJG		Sel ect - a- Ter m - 26 Year	F
UNJH		Sel ect - a- Ter m - 26 Year (Pl us)	F F
UNKG		Sel ect - a- Ter m - 27 Year	F
UNKH		Sel ect - a- Term - 27 Year (Pl us)	F
UNLG		Select - a - Term - 28 Year (Plus)	F F
UNLH UNLI	UNLA	Select-a-Term - 28 Year (Plus) Annual Renewable Term	г 1
UNLS	UTST	Sel ect - a- Ter m 10 (Special)	F
UNIMG	0101	Sel ect - a- Ter m - 29 Year	F
UNMH		Sel ect - a- Ter m - 29 Year (Pl us)	F
UNIVIS		Sel ect - a- Ter m 15 (Speci al)	F
UNNS		Sel ect - a- Ter m 20 (Speci al)	F
UNOS		Sel ect - a- Ter m 25 (Speci al)	F
UNPO	UTHO	Express Issue Premier Whole Life	8
UNPS UNYN	UTST UNCE	Select - a - Term 30 (Special)	F 1
UNYS	UNCE	Keystone Term 1 (NY) Keystone Term 1 (P+ / R+ Select) (NY)	1
UNZP		Keyst one Term 10 (P+ / R+ Select) (NY)	3
O. L .		Keyst one Term 15 (P+ / R+ Select) (NY)	4
		Keyst one Term 20 (P+ / R+ Select) (NY)	5
		Keyst one Term 30 (P+ / R+ Select) (NY)	7
UNZY		Keystone Term 10 (NY)	3
		Keystone Term 15 (NY)	4
		Keystone Term 20 (NY) Keystone Term 30 (NY)	5 7
USED	UTST	Keyst one Term 30 (NY) Sel ect - a- Term - 10 Year	3
OOLD	0101	Sel ect - a- Term - 15 Year	4
		Sel ect - a- Ter m - 20 Year	5
		Sel ect - a- Ter m - 25 Year	6
		Select-a-Term - 30 Year	7
		ContinUL Extend Plus - no lapse UL	8
		Select - a - Term - Level to 65	Ţ
		Select - a - Term - Level to 70	U
LICEE		Select a Term 10 Year (Plus)	V
USEE		Sel ect - a- Term - 10 Year (Plus) Sel ect - a- Term - 15 Year (Plus)	3 4
		Serect a remin to rear (Frus)	4

Pr oduct	Code	Company Code	Product Name	Cat egor y
			Sel ect - a- Term - 20 Year (Plus) Sel ect - a- Term - 25 Year (Plus) Sel ect - a- Term - 30 Year (Plus) ContinUL Extend Plus - no Lapse UL (+) Sel ect - a- Term - Level to 65 (Plus)	5 6 7 8 T U
USYD USYE UTCP		UTOM	Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus) ContinUL - no lapse UL ContinUL - no lapse UL (Plus) Term Life Complete - 15 Year Term Life Complete - 20 Year	V 8 8 4 5 7
UTED		UTST	Term Life Complete - 30 Year ContinUL Extend Plus - no lapse (\$500K)	8
UTEE UTEP		UTOM	ContinUL Extend Plus - no lapse (+/500K) Term Life Express - 15 Year Term Life Express - 20 Year	4 5
UTES UTFG UTFH		UTSU	Term Life Express - 30 Year LTG Ultra-C NY - 10 Year (Special) ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus)	7 F N N F
UTFS UTGC		UNCE	LTG Ultra-C NY - 15 Year (Special) Keystone Term 1 Keystone Term 10 Keystone Term 15 Keystone Term 20	1 3 4 5
UTGG UTGH		UTSU	Keyst one Term 30 ROP Select - a-Term - 22 Year ROP Select - a-Term - 22 Year (Plus)	7 N N
ŰТĠР		UNCE	Keyst one Term 1 (P+ / R+ Select) Keyst one Term 10 (P+ / R+ Select) Keyst one Term 15 (P+ / R+ Select) Keyst one Term 20 (P+ / R+ Select)	1 3 4 5 7
UTGS UTHE		UTSU UTHE	Keystone Term 30 (P+ / R+ Select) LTG Ultra-C NY - 20 Year (Special) ART100 - Annual Renewable Term	F 1
UTHG		UTSU	Protector Whole Life - Simplified Issue ROP Select - a - Term - 23 Year	8 N
UTHH UTHO		UTHO	ROP Select-a-Term - 23 Year (Plus) Express Issue Term 20 Express Issue Term 30 Premier Term 20 (with ROP) Premier Term 30 (with ROP) Express Issue Term 65	N 5 7 K M T
UTHS UTI C		UTSU UNCE	Premier 65 with ROP LTG Ultra-C NY - 30 Year (Special) Keystone Term 15 (CA, IN, OR, PA) Keystone Term 20 (CA, IN, OR, PA)	W F 4 5
UTI G		UTSU	Keyst one Term 30 (CA, IN, OR, PA) ROP Select - a-Term - 24 Year	7 N
UTI H UTI P		UNCE	ROP Select-a-Term - 24 Year (Plus) Keystone Term 15 (P+/R+) (CA, IN, PA&OR)	N 4

Product Code	Company Code	Product Name	Cat egor y
UTI S UTJG UTJH UTJS UTKG	UTSU	Keyst one Term 20 (P+/R+) (CA, I N, OR, PA) Keyst one Term 30 (P+/R+) (CA, I N, PA, OR) ROPTerm NY - 15 Year (Special / 2006) ROP Select - a - Term - 26 Year ROP Select - a - Term - 26 Year (Plus) ROPTerm NY - 20 Year (Special / 2006) ROP Select - a - Term - 27 Year	5 7 F N F N
UTKH UTLG UTLH		ROP Select - a - Term - 27 Year (Plus) ROP Select - a - Term - 28 Year ROP Select - a - Term - 28 Year (Plus)	N N N
UTMG UTMH UTNG UTNH		ROP Select - a - Term - 29 Year ROP Select - a - Term - 29 Year (Plus) ROP Select - a - Term - 31 Year ROP Select - a - Term - 31 Year (Plus)	N N N N
UTOG UTOH UTPG		ROP Select - a - Term - 31 Year (Plus) ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year (Plus) ROP Select - a - Term - 33 Year	N N N
UTPH UTPP	UTOM	ROP Select-a-Term - 33 Year (Plus) Term Life Answers 10 Term Life Answers 15 Term Life Answers 20	N 3 4 5
UTPQ		Term Life Answers 30 GUL Complete - Guaranteed to 120 GUL Complete - Guaranteed to 90 GUL Complete - Guaranteed to 95 GUL Complete - Guaranteed to 100 GUL Complete - Single Pay GUL Complete - Pay to 100 GUL Complete - Pay to 65 GUL Complete - pay to 65 GUL Complete - 10 Pay GUL Complete - 10 Pay Term Life Answers 10 (Plus) Term Life Answers 20 (Plus)	7 8 C D E O P Q R S 3 4 5
		Term Life Answers 30 (Plus) GUL Complete - Guaranteed to 120 (Plus) GUL Complete - Guaranteed to 90 (Plus) GUL Complete - Guaranteed to 95 (Plus) GUL Complete - Guaranteed to 100 (Plus) GUL Complete - Single Pay (Plus) GUL Complete - Pay to 100 (Plus) GUL Complete - pay to 65 (Plus) GUL Complete - 20 Pay (Plus) GUL Complete - 10 Pay (Plus)	7) 8 C D) E O
UTQG UTQH UTQS UTRG UTRH UTRS UTSS	UTSU	ROP Select - a - Term - 34 Year ROP Select - a - Term - 34 Year (Plus) ROP Select - a - Term - 15 Year (Special) ROP Select - a - Term - 35 Year ROP Select - a - Term - 35 Year (Plus) ROP Select - a - Term - 20 Year (Special) ROP Select - a - Term - 25 Year (Special)	5 N N F N N F F

Product Code	Company Code	Product Name	Cat egor y
UTTS UTYD	UTST	ROP Select-a-Term - 30 Year (Special) ContinUL - no lapse (\$500K) ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75 ContinUL - no lapse (Plus / 500K) ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus)	F 8 J K L M W X Y 8 J K L M
WCJJ	WECO	ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus) Focus Term 10 - 10 Year	M W X Y 3
VICUS	VECO	Focus Term 15 - 15 Year Focus Term 20 - 20 Year Focus Term 25 - 25 Year Focus Term 30 - 30 Year	4 5 6 7
WCJK		Focus Term 10 - 10 Year (Super Pf d) Focus Term 15 - 15 Year (Super Pf d) Focus Term 20 - 20 Year (Super Pf d) Focus Term 25 - 25 Year (Super Pf d)	3 4 5 6 7
WDCJ		Focus Term 30 - 30 Year (Super Pfd) LifeTime Platinum III LifeTime Platinum III - to age 80 LifeTime Platinum III - to age 85 LifeTime Platinum III - to age 90 LifeTime Platinum III - to age 95 LifeTime Platinum III - to age 100 LifeTime Platinum III - to age 105 LifeTime Platinum III - to age 110 LifeTime Platinum III - to age 110 LifeTime Platinum III - to age 110 LifeTime Platinum III - Pay to 65 LifeTime Platinum III - 20 Pay LifeTime Platinum III - 10 Pay LifeTime Platinum III - to age 65 LifeTime Platinum III - to age 70	8 A B C D E G H O Q R S T U
WDCK		LifeTime Platinum III - to age 75 LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 85 (P+) LifeTime Platinum III - to age 85 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 95 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 105 (P+) LifeTime Platinum III - to age 110 (P+) LifeTime Platinum III (Select one pay)	V 8 A B C D E G

Pr oduct (Code Company Code	Product Name	Cat egor y
		LifeTime Platinum III (Select pay to 65 LifeTime Platinum III (Select 20 pay) LifeTime Platinum III (Select 10 pay) LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 70 (P+)	R S T U
WESP	WEST	LifeTime Platinum III - to age 75 (P+) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus) 30-Year Level Term (Preferred Plus) Return of Premium 20-Year (Pfd Plus)	V 3 4 5 7 K
WESS		10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred) Return of Premium 20-Year (Super Pfd)	3 4 5 7 K
WEST		10- Year Guarant eed Level Term 15- Year Guarant eed Level Term 20- Year Guarant eed Level Term 30- Year Guarant eed Level Term Ret urn of Premium Term - 20- Year	3 4 5 7 K
WGCJ	WECO	Secure-T - 10 Year No Lapse UL Secure-T - 15 Year No Lapse UL Secure-T - 20 Year No Lapse UL Secure-T - 25 Year No Lapse UL Secure-T - 30 Year No Lapse UL	3 4 5 6 7
WGCK		Secure-T - 10 Year No Lapse (Super Pfo Secure-T - 15 Year No Lapse (Super Pfo Secure-T - 20 Year No Lapse (Super Pfo Secure-T - 25 Year No Lapse (Super Pfo Secure-T - 30 Year No Lapse (Super Pfo	1) 3 1) 4 1) 5 1) 6
W LP	W LP	Life Value Term 20 (Plus) Penn Term 10 (Plus) Penn Term 15 (Plus) Penn Term 20 (Plus) Penn Term 30 (Plus)	1 3 4 5
WILR		Life Value Term 20 Penn Term 10 Penn Term 15 Penn Term 20 Penn Term 20 Penn Term 30	7 1 3 4 5 7
WOLP		Life Value Term 30 (Plus)	1
WOLR		Life Value Term 30	1
WOLS		Life Value Term 30 (Pfd)	1
WOMA	WOMA	Ten Year Renewable and Convertible Terr	n 3
WOMP		Twenty Year Convertible Term Ten Year R & C Term (Preferred Plus) Twenty Year Convertible Term (Pfd Plus	n 3 5 3 3 4
WRRE	WERE	WRL TermPlus - 10 Year WRL TermPlus - 15 Year WRL TermPlus - 20 Year	3 4 5

Pr oduct	Code	Company Code	Product Name	Cat egor y
WRRP			WRL TermPlus - 30 Year WRL TermPlus - 10 (Elite P+/Pfd R+)	7
			WRL TermPlus - 15 (Elite P+/Pfd R+) WRL TermPlus - 20 (Elite P+/Pfd R+) WRL TermPlus - 20 (Elite P+/Pfd R+)	4 5 7
WTRE			WRL TermPlus - 30 (Elite P+/Pfd R+) WRL TermPlus - 20 Year with ROP WRL TermPlus - 30 Year with ROP	K M
WTRP			WRL TermPlus - 20 (Pf Plus / w/ROP) WRL TermPlus - 30 (Pfd Plus / w/ROP)	K M
WTRS			WRL TermPlus - 20 (Elite / w/ROP) WRL TermPlus - 30 (Pfd Elite / w/ROP)	K M
WTSP		WEST	eTerm 20 - Level Term (Preferred Plus) eTerm 30 - Level Term (Preferred Plus)	5 7
WTSS			eTerm 20 - Level Term (Super Preferred eTerm 30 - Level Term (Super Preferred) 7
WTST			eTerm 20 - Guarant eed Level Term eTerm 30 - Guarant eed Level Term	, 5 7
WUNN		W LP	Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus) Life Choice UL - 20 Pay (Plus)	8 E O P R
WUNS			Life Choice UL - 10 Pay (Plus) Life Choice UL - pay to age 121 Life Choice UL - to age 100 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - 20 Pay Life Choice UL - 10 Pay	S 8 E O P R S