Company/ Product List Cat egor y AAA Life Insurance Company AAAL 10 Year Level Term 3 AAAP 10 Year Level Term (Super Pfd/Std Plus) 4 AAAL 15 Year Level Term 4 **AAAP** 15 Year Level Term (Super Pfd/Std Plus) 20 Year Level Term 5 AAAL AAAP 20 Year Level Term (Super Pfd/Std Plus) 5 AAAL 6 25 Year Level Term 6 AAAP 25 Year Level Term (Super Pfd/Std Plus) 30 Year Level Term 7 AAAL 7 AAAP 30 Year Level Term (Super Pfd/Std Plus) J AAAL 15 Year Level Term (with ROP) AAAP 15 Year Level Term (Super Pfd/Std Plus) J 20 Year Level Term (with ROP) AAAL K K AAAP 20 Year Level Term (Super Pfd/Std Plus) AAAL 25 Year Level Term (with ROP) L 25 Year Level Term (Super Pfd/Std Plus) AAAP L 30 Year Level Term (with ROP) AAAL M AAAP 30 Year Level Term (Super Pfd/Std Plus) M Allianz Life Insurance Company of NA Term Life 2009 - 10 Year ALSI 3 Term Life 2009 - 10 Year 3 ALSU (Ultra) 3 ALSS Term Life 2009 - 10 Year (Super) **ALSP** Term Life 2009 - 10 Year (Pfd Plus) 3 ALSI Term Life 2009 - 20 Year 5 5 Term Life 2009 - 20 Year **ALSU** (Ultra) 5 5 **ALSS** Term Life 2009 - 20 Year (Super) **ALSP** Term Life 2009 - 20 Year (Pfd Plus) 7 Term Life 2009 - 30 Year ALSI 7 **ALSU** Term Life 2009 - 30 Year (Ultra) 7 Term Life 2009 - 30 Year ALSS (Super) Term Life 2009 - 30 Year 7 **ALSP** (Pfd Plus) Generation Planner II - U/L no lapse 8 **ALW** Generation Planner II (P+ Super/R+ Sel) 8 ALWS 8 ALUI Generation Planner II (1980 CSO) ALUS Generation Planner II (P+ Super/R+ Sel) 8 All state Life Insurance Co of New York 3 AYGL TrueTerm - 10 Year TrueTerm - 10 Year (P+ Elite, R+ Select) 3 AYGM TrueTerm - 15 Year 4 AYGL AYGM TrueTerm - 15 Year (P+ Elite, R+ Select) 4 5 TrueTerm - 20 Year AYGL 5 AYGM TrueTerm - 20 Year (P+ Elite, R+ Select) 7 TrueTerm - 30 Year AYGL TrueTerm - 30 Year (P+ Elite, R+ Select) AYGM

	Company/ Pr oduct Li st	Cat egor y
AMAM AMAM AMAM AMAM AMBM AMAM AMBM AMBM	American-Amicable Life Insurance of TX Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691) Easy Term 20 w/ROP (Simplified 07-9734) Easy Term 30 w/ROP (Simplified 06-9691) Easy Term 30 w/ROP (Simplified 07-9734) Golden Solution Final Expense Family Solution Final Expense	3 5 7 K K M M P P
AMCO AMCO AMCO	American Community Mutual Insurance Term 10 Level Term Life Term 15 Level Term Life Term 20 Level Term Life	3 4 5
AMEM	American Memorial Life Insurance Company Noble Tradition Final Expense	Р
AMFI AMFI AMFI	American Fidelity Assurance Company T2 EZ 20 Year T2 EZ 25 Year T2 EZ 30 Year	5 6 7

Cat egor y

American General Life Insurance Company **ARSG** Sel ect - a- Term - 10 Year 3 ARSH Sel ect - a- Ter m - 10 Year (Plus) 3 4 **ARSG** Sel ect - a- Ter m - 15 Year 4 ARSH Sel ect - a- Term - 15 Year (Plus) 5 **ARSG** Sel ect - a- Term - 20 Year 5 Sel ect - a- Term - 20 Year ARSH (Plus) 6 **ARSG** Sel ect - a- Term - 25 Year 6 ARSH Select - a-Term - 25 Year (Plus) ARSG Sel ect - a- Term - 30 Year 7 Sel ect - a- Ter m - 30 Year 7 ARSH (Plus) Т Select - a-Term - Level to 65 **ARSG** Т Select - a - Term - Level to 65 ARSH (Plus) Т ARRG Select - a - Term - Level to 65 (WA) Select-a-Term - Level to 65 (Plus / WA) Т ARRH **ARSG** Select - a - Term - Level to 70 U ARSH Select-a-Term - Level to 70 (Plus) U U ARRG Select - a - Term - Level to 70 (WA) ARRH Select-a-Term - Level to 70 (Plus / WA) U Select - a - Term - Level to 75 V ARSG ARSH Select - a - Term - Level to 75 (Plus) V ARRG V Select - a - Term - Level to 75 (WA) **ARRH** Select-a-Term - Level to 75 (Plus / WA) V ContinUL - no lapse UL to age 100 **ATRG** Ε ContinUL - no lapse UL (Plus) Ε ATRH F **AGBG** Sel ect - a- Term - 16 Year F AGBH Sel ect - a- Term - 16 Year (Plus) F AGCG Sel ect - a- Term - 17 Year F Sel ect - a- Term - 17 Year AGCH (Plus) F AGDG Sel ect - a- Term - 18 Year F AGDH Sel ect - a- Term - 18 Year (Plus) F AŒG Sel ect - a- Term - 19 Year F Sel ect - a- Term - 19 Year (Plus) AŒH F Sel ect - a- Ter m - 21 Year **AGFG** F AGFH Sel ect - a- Ter m - 21 Year (Plus) F AGGG Sel ect - a- Term - 22 Year F Sel ect - a- Term - 22 Year AGGH (Plus) F AGHG Sel ect - a- Ter m - 23 Year F AGHH Sel ect - a- Term - 23 Year (Plus) F AGI G Sel ect - a- Term - 24 Year F AGI H Sel ect - a- Term - 24 Year (Plus) F Select - a- Term - 26 Year AGJG **AGJH** Sel ect - a- Term - 26 Year (Plus) F F AGKG Sel ect - a- Ter m - 27 Year Sel ect - a- Term - 27 Year AGKH (Plus) F Sel ect - a- Term - 28 Year AGLG F F Sel ect - a- Term - 28 Year AGLH (Plus) Sel ect - a- Ter m - 29 Year AGMG F AGMH Sel ect - a- Term - 29 Year (Plus) F Sel ect - a- Ter m 10 AGLS (Special)

	American Cananal Life Language Comment	
A CN /C	American General Life Insurance Company	_
AGMS	Select - a- Term 15 (Special)	F
AGNS	Select - a- Term 20 (Special)	F
AGOS	Select - a- Term 25 (Special)	F
AGPS	Sel ect - a- Ter m 30 (Speci al)	F
ARTG	ROP Sel ect - a- Ter m - 15 Year	J
ARTH	ROP Select - a- Term - 15 Year (Plus)	J
ARSG	ROP Sel ect - a- Term - 15 Year (2009)	J
ARSH	ROP Select - a- Term - 15 Year (Plus)	J
ARTG	ROP Sel ect - a- Ter m - 20 Year	K
ARTH	ROP Sel ect - a- Term - 20 Year (Pl us)	K
ARSG	ROP Sel ect - a- Ter m - 20 Year (2009)	K
ARSH	ROP Select - a- Term - 20 Year (Plus)	K
ARTG	ROP Sel ect - a- Ter m - 25 Year	L
ARTH	ROP Sel ect - a- Term - 25 Year (Pl us)	L
ARSG	ROP Select - a- Term - 25 Year (2009)	L
ARSH	ROP Select - a- Term - 25 Year (Plus)	L
ARTG	ROP Select - a- Term - 30 Year	М
ARTH	ROP Select-a-Term - 30 Year (Plus)	М
ARSG	ROP Select - a- Term - 30 Year (2009)	М
ARSH	ROP Select-a-Term - 30 Year (Plus)	М
ARTG	ROP Select-a-Term - Level to 65	W
ARTH	ROP Select-a-Term - Level to 65 (Plus)	W
ARSG	ROP Select-a-Term - Level to 65 (2009)	W
ARSH	ROP Select-a-Term - Level to 65 (Plus)	W
ARTG	ROP Select-a-Term - Level to 70	Χ
ARTH	ROP Select-a-Term - Level to 70 (Plus)	Χ
ARSG	ROP Select - a- Term - Level to 70 (2009)	Χ
ARSH	ROP Select - a- Term - Level to 70 (Plus)	Χ
ARTG	ROP Select - a- Term - Level to 75	Υ
ARTH	ROP Select-a-Term - Level to 75 (Plus)	Υ
ARSG	ROP Select - a- Term - Level to 75 (2009)	Υ
ARSH	ROP Select - a-Term - Level to 75 (Plus)	Υ
ATRG	ContinUL - no lapse UL	8
ATRH	ContinUL - no lapse UL (Plus)	8
ARXG	ContinUL - no lapse (500K)	8
ARXH	ContinUL - no lapse (Plus / 500K)	8
ARRG	ContinUL Extend Plus - no lapse UL	8
ARRH	ContinUL Extend Plus - no lapse UL (+)	8
ARSG	ContinUL Extend Plus - no lapse (500K)	8
ARSH	ContinUL Extend Plus - no lapse (+/500K	8

	American General Life	Insura	ance Company	
ATQS		5 Year	(Special)	F
ATRS		20 Year	(Special)	F.
ATSS		25 Year	(Special)	F
ATTS		30 Year	(Special)	F
ARQS		5 Year	(Special / 09)	F
ARRS		20 Year	(Special / 09)	F
ARSS		25 Year	(Special / 09)	F
ARTS		30 Year	(Special / 09)	F
ATFG		21 Year	(Opeci ai / 00)	N
ATFH		21 Year	(Plus)	N
ATGG		22 Year	(11 45)	N
ATGH		22 Year	(Plus)	N
ATHG		23 Year	(11 43)	N
ATHH		23 Year	(Plus)	N
ATI G		24 Year	(11 43)	N
ATI H		24 Year	(Plus)	N
ATJG		26 Year	(11 43)	N
ATJH		26 Year	(Plus)	N
ATKG		27 Year	(11 d3)	N
ATKH		27 Year	(Plus)	N
ATLG		28 Year	(11 ds)	N
ATLH		28 Year	(Plus)	N
ATMG		29 Year	(Fius)	N
ATMH		29 Year	(Plus)	N
ATNG		31 Year	(11 ds)	N
ATNH		31 Year	(Plus)	N
ATOG		32 Year	(11 ds)	N
ATOH		32 Year	(Plus)	N
ATPG		33 Year	(11 43)	N
ATPH		33 Year	(Plus)	N
ATQG		34 Year	(11 43)	N
ATQH		34 Year	(Plus)	N
ATRG		35 Year	(11 d3)	N
ATRH		35 Year	(Plus)	N
ASFG		21 Year	(2009)	N
ASFH		21 Year	(2009) (Plus)	N
ASGG		22 Year	(2009)	N
ASGH		22 Year	(2009) (Plus)	N
ASHG		23 Year	(2009)	N
ASHH		23 Year	(2009) (Plus)	N
ASI G		24 Year	(2009)	N
ASI H		24 Year	(2009) (Plus)	N
ASJG		26 Year	(2009)	N
ASJH		26 Year	(2009) (Plus)	N
ASKG		27 Year	(2009)	N
ASKH		7 Year	(2009) (Plus)	N
ASLG		27 rear 28 Year	,	N
ASLH			(2009)	N
			(Plus)	
ASMG	ROP Select - a - Term - 2	29 Year	(2009)	N

	Company/ Pr oduct Li st	Cat egor y
ASMH ASNG ASNH ASOG ASOH ASPG ASPH ASQG ASQH ASRG ASRH	American General Life Insurance Company ROP Select-a-Term - 29 Year (Plus) ROP Select-a-Term - 31 Year (2009) ROP Select-a-Term - 31 Year (Plus) ROP Select-a-Term - 32 Year (2009) ROP Select-a-Term - 32 Year (Plus) ROP Select-a-Term - 33 Year (2009) ROP Select-a-Term - 33 Year (Plus) ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 34 Year (2009) ROP Select-a-Term - 35 Year (Plus) ROP Select-a-Term - 35 Year (Plus) ROP Select-a-Term - 35 Year (Plus)	N
ARRG ARRH ARRG ARRH ARRG ARRH ARRG ARRH ARRG ARRH	American General Life Insurance Company Select-a-Term - 10 Year (VA) Select-a-Term - 10 Year (Plus / WA) Select-a-Term - 15 Year (VA) Select-a-Term - 15 Year (Plus / WA) Select-a-Term - 20 Year (VA) Select-a-Term - 20 Year (Plus / WA) Select-a-Term - 25 Year (VA) Select-a-Term - 25 Year (VA) Select-a-Term - 25 Year (Plus / WA) Select-a-Term - 30 Year (VA) Select-a-Term - 30 Year (Plus / WA)	3 4 4 5 5 6 6 7
AMEH	The American Home Life Insurance Company ART - Annual Renewable Term	1
AAI L	American International Life Assur Co NY MegaTerm(NY) 10 - 10 Year Term	3
AMNT AMNP AMNT AMNP AMNT AMNP AMNT AMNP AMNT AMNP AMNT AMNP ANNT ANNP	American National Insurance Company ANI CO Select 10 ANI CO Select 10 (Plus) ANI CO Select 15 ANI CO Select 15 (Plus) ANI CO Select 20 ANI CO Select 20 ANI CO Select 30 ANI CO Select 30 ANI CO Select 30 (Plus) ANI CO Select 20 with ROP ANI CO Select 20 with ROP ANI CO Select 30 with ROP (Plus) LTG Universal Life - pay to 100 LTG Universal Life - pay to 100 (Plus)	3 4 4 5 7 7 K M M P

	Company/ Pr oduct Li st	Cat egor y
AMUN AMUS AMUN AMUS AMUN AMUS	American United Life Insurance Company Term Protector Series III - LTP 10/10 LTP 10/10 (P+ Elite / R+ Preferred) Term Protector Series III - LTP 15/15 LTP 15/15 (P+ Elite / R+ Preferred) Term Protector Series III - LTP 20/20 LTP 20/20 (P+ Elite / R+ Preferred)	3 3 4 4 5 5
ARMT ARXT ARMT ARXT ARMT ARXT ARMT ARXT ARMT	Americo Financial Life and Annuity Ins. Home Mbrtgage Series - 15/15 year Home Mbrtgage Series - 20/20 year Home Mbrtgage Series - 20/5 year Home Mbrtgage Series - 25/25 year Home Mbrtgage Series - 25/5 year Home Mbrtgage Series - 25/5 year Home Mbrtgage Series - 30/30 year Home Mbrtgage Series - 30/5 year Ultra Protector I (Simplified Issue)	4 4 5 5 6 6 7 7
ASSU ASSP ASWU ASWP ASTU ASSP ASWU ASTP ASSU ASSP ASWU ASSP ASWU ASSP ASSP	Assurity Life Insurance Company Term 350 Plus - 10-year Term Term 350 Plus - 10-year Term (Pfd Plus) Term 350 Plus - 10-year Term (WA) Term 350 Plus - 10-year Term (Plus/WA) Non Med Term 350 - 10 Year Level Non Med Term 350 - 10 Year (Select+) Term 350 Plus - 15-year Term Term 350 Plus - 15-year Term (Pfd Plus) Term 350 Plus - 15-year Term (WA) Term 350 Plus - 15-year Term (Plus/WA) Non Med Term 350 - 15 Year Level Non Med Term 350 - 15 Year (Select+) Term 350 Plus - 20-year Term Term 350 Plus - 20-year Term (Pfd Plus) Term 350 Plus - 20-year Term (Pfd Plus) Term 350 Plus - 20-year Term (Plus/WA) Non Med Term 350 - 20 Year Level Non Med Term 350 - 20 Year Level Non Med Term 350 - 20 Year Celect+) Term 350 Plus - 30-year Term (Pfd Plus) Term 350 Plus - 30-year Term (Plus/WA) Non Med Term 350 - 30 Year Level Non Med Term 350 - 30 Year Level	3 3 3 3 3 4 4 4 4 4 5 5 5 5 7 7 7 7 7

Compulife	Historical	Data	-	October	2010
2010					

November 9,

	Company/ Pr oduct Li st	Cat egor y
AURO	Aurora National Life Assurance Company 10-Year Term	3
AUOP	10-Year Term (issue ages 71-75)	3

	Aviva Life and Annuity Company	
AVTV	Annual Renewal Term 01-2010	1
AVTP	Annual Renewal Term (Premier/Standard+)	1
AVTV	10 Year Term 01-2010	3
AVTP	10 Year Term (Premier P+ / Standard+ R+)	3
AVTV	20 Year Term 01-2010	5
AVTP	20 Year (Premier P+ / Standard+ R+)	3 5 5 7
AVTV	30 Year Term 01-2010	
AVTP	30 Year Term (Premier P+ / Standard+ R+)	7
AVW	30 Year Term 01-2010 (WA)	7
AVWP	30 Year Term (Premier P+ / Std+ R+ / WA)	7
AMTV	Advantage Builder Series III w/ NLG 175k+	8
AMTW	Advantage Builder Series III (P+) (175k)	8
AMSV	Advantage Builder Series III w/NLG	8
AMSW	Advantage Builder Series III w/NLG (P+)	8
AMJV	Advantage Builder Series II w/NLG	8
AMJW	Advantage Builder Series II w/ NLG (P+)	8
AMMV	Advantage Builder Series II w/ NLG 175k+	8
AMMV	Advantage Builder Series II (P+) (175k)	8
AVSV	Guarant ee UL Solution Series II	8
AVSP	Guarantee UL Solution II (Premier)	8
AVI V	Guarant ee UL Sol ut i on	8 8 8 8
AVI P	Guarantee UL Solution (Premier)	8
AMITV	Advantage Builder III - Pay to 100 175k+	P
AMTW	Advantage Builder - Pay to 100 (P+/175k)	Р
AMSV	Advantage Builder III - Pay to 100	P
AMSW	Advantage Builder III - Pay to 100 (P+)	P
AMUV	Advantage Builder - Pay to 100	Р
AMJW	Advantage Builder - Pay to 100 (P+)	P
AMMV	Advantage Builder - Pay to 100 175k+	Р
AMMW	Advantage Builder - Pay to 100 (P+/175k)	Р
AVSV	Guarantee UL Solution II - Pay to 100	P
AVSP	Guarantee UL Solution - Pay to 100 (P+)	P
AVI V	Guarantee UL Solution - Pay to 100	Р
AVI P	Guarantee UL Solution - Pay to 100 (P+)	P
AMTV	Advantage Builder III - Pay to 65 175k+	Q
AMITW	Advantage Builder - Pay to 65 (P+/175k)	Q
AMSV	Advantage Builder III - Pay to 65	Q
AMSW	Advantage Builder - Pay to 65 (P+)	Q
AMJV	Advantage Builder - Pay to 65	Q
AMJW	Advantage Builder - Pay to 65 (P+)	Q
AMM	Advantage Builder - Pay to 65 (14) Advantage Builder - Pay to 65 175k+	Q
AMMV	Advantage Builder - Pay to 65 (P+/175k)	Q
AVSV	Guarantee UL Solution II - Pay to 65	Q
AVSP		Q
AVI V	Guarantee UL Solution - Pay to 65 (P+) Guarantee UL Solution - Pay to 65	Q
AVI V AVI P	· · · · · · · · · · · · · · · · · · ·	Q
		R
amtv amtw		R
AMSV	Advantage Builder III - 20 Pay	R

Cat egor y

Aviva Life and Annuity Company AMSW Advantage Builder - 20 Pav (P+) R Advantage Builder - 20 Pay R AMJV R Advantage Builder - 20 Pay (P+) AMJW Advantage Builder - 20 Pay AMM/ 175k+ R Advantage Builder - 20 Pay R AMMV (P+/175k) AVSV Guarantee UL Solution II - 20 Pay R **AVSP** Guarantee UL Solution - 20 Pav R (P+) Guarantee UL Solution - 20 Pay R AVI V Guarantee UL Solution - 20 Pay R AVI P (P+) Advantage Builder III - 10 Pay S AMTV 175k+ SS Advantage Builder - 10 Pav (P+/175k) AMTW AMSV Advantage Builder III - 10 Pay SSSS Advantage Builder - 10 Pay **AMSW** (P+) AMJV Advantage Builder - 10 Pay **AMJW** Advantage Builder - 10 Pay (P+) Advantage Builder - 10 Pay AMM 175k+ S Advantage Builder - 10 Pay (P+/175k) AMMV AVSV Guarantee UL Solution II - 10 Pay S Guarantee UL Solution - 10 Pav AVSP (P+) AVI V Guarantee UL Solution - 10 Pay Guarant ee UL Solution - 10 Pay (P+) Advant age Builder III - Single Pay 175k+ S AVI P 0 AMTV O AMTW Advantage Builder - Single Pay (P+/175k) AMSV Advantage Builder III - Single Pay O Advantage Builder - Single Pay O AMSW (P+) Advantage Builder - Single Pay O AMJV 0 Advantage Builder - Single Pay **AMJW** (P+) Advant age Builder - Single Pay 175k+ Advant age Builder - Single Pay (P+/175k) O AMM/ 175k+ 0 **AMMW** AVSV Guarantee UL Solution II - Single Pay O Quarantee UL Solution - Single Pay (P+) AVSP 0 AVI V Guarantee UL Solution - Single Pay O Guarantee UL Solution - Single Pay (P+) AVI P 0 Aviva Life and Annuity of New York AVZV Annual Renewal Term 01-2010 1 Annual Renewal Term (Premier/Standard+) 1 AVZP AVZV Term 10 01-2010 3 3 **AVZP** Term 10 (Premier P+ / Standard+ R+) 5 Term 20 01-2010 AVZV 5 Term 20 (Premier P+ / Standard+ R+) AVZP 7 AVZV Ter m 30 01-2010 7 Term 30 (Premier P+ / Standard+ R+) AVZP Guarantee UL Solution Series II 8 **AVNV** Quarantee UL Solution II (Premier) 8 **AVNP**

	Company/ Pr oduct Li st	Cat egor y
AXZA AXZP AXYA AXYP AXTO AXZA AXZP AXZA AXZP AXZA AXZP	AXA Equitable Life Insurance Company Annual Renewable Term (151X) Annual Renewable Term (Elite/Plus / 151) Annual Renewable Term (151X) w/10% Annual Renewable Term (Elite/+/151/10%) TermOne (SM) - One Year Non-Renewable Equitable Term 10 (151X) Equitable Term 10 (Elite/Plus / 151X) Equitable Term 15 (Elite/Plus / 151X) Equitable Term 20 (151X) Equitable Term 20 (Elite/Plus / 151X) Equitable Term 20 (Elite/Plus / 151X)	1 1 1 1 3 3 4 4 5
BALT BALT BALT BALT BASG BALT BASG	Baltimore Life Insurance Company Secure Solution Protector - 10 Year Term Secure Solution Protector - 15 Year Term Secure Solution Protector - 20 Year Term Secure Solution Protector - 30 Year Term Secure Solutions - Whole Life (pay 100) Silver Guard I - Whole Life (pay 100) Secure Solutions - Whole Life (20 pay) Silver Guard I - Whole Life (10 Pay)	3 4 5 7 P R S

Company/ Product List Cat egor y Banner Life Insurance Company **BANS** Life Value Term 20 1 BANN Life Value Term 20 (Plus) 1 BONS 1 Life Value Term 30 BONP Life Value Term 30 1 (Pf d) Life Value Term 30 1 BONN (Plus) BANS OPTerm 10 - 10 Year Term 3 OPTerm 10 - 10 Year Term (Plus) 3 BANN OPTerm 10 - 10 Year Term (OR) 3 BONS OPTerm 10 - 10 Year Term (Plus/OR) 3 BONN OPTerm 15 - 15 Year Term 4 BANS 4 BANN OPTerm 15 - 15 Year Term (Plus) BONS OPTerm 15 - 15 Year Term (OR) 4 OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term BONN 4 5 BANS 5 BANN OPTerm 20 - 20 Year Term (Plus) OPTerm 20 - 20 Year Term (OR) 5 BONS OPTerm 20 - 20 Year Term (Plus/OR) 5 BONN OPTerm 30 - 30 Year Term 7 BANS OPTerm 30 - 30 Year Term (Plus) 7 BANN 7 OPTerm 30 - 30 Year Term (OR) BONS OPTerm 30 - 30 Year Term (Plus/OR) 7 BONN E Life Choice UL - to age 100 BUNS Ε BUNN Life Choice UL - to age 100 (Plus) BUNS Life Choice UL - pay to age 121 8 Life Choice UL - pay to age 121 (Plus) Life Umbrella UL 120 - Guaranteed to 120 BUNN 8 8 BANS Life Umbrella UL 120 - Gtd to 120 (Plus) 8 Bann Ρ BUNS Life Choice UL - pay to age 100 Life Choice UL - pay to age 100 (Plus) Life Choice UL - 20 Pay Р BUNN R BUNS Life Choice UL - 20 Pav R BUNN (Plus) BUNS Life Choice UL - 10 Pay S Life Choice UL - 10 Pay S BUNN (Plus) Life Choice UL - Single Pay 0 BUNS BUNN Life Choice UL - Single Pay 0 Bost on Mutual Life Insurance Company Р BOST Legacy Whole Life Р **BOSP** Legacy Whole Life (Elite Plus) Central Reserve Life Insurance Company 10 Year Level Term Plan CERE 3 Central States Health & Life Co of Omaha 10 Year Level Premium Term 3 CEST

	Company/ Pr oduct Li st	Cat egor y
CETN CETP CETN CETP CETN CETP CETN CETP CETN CETP CETN	Centrian Life Insurance Term Guarant eed 10 (CT) Term Guarant eed 10 (CT / Pf + / Rg+) Term Guarant eed 15 (CT) Term Guarant eed 15 (CT / Pf + / Rg+) Term Guarant eed 20 (CT) Term Guarant eed 20 (CT / Pf + / Rg+) Term Guarant eed 25 (CT) Term Guarant eed 25 (CT) Term Guarant eed 25 (CT / Pf + / Rg+) Term Guarant eed 30 (CT) Term Guarant eed 30 (CT / Pf + / Rg+)	3 3 4 4 5 5 6 6 7 7
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	Cincinnati Life Insurance Company LifeHorizons Termsetter 10 LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 15 (MD) LifeHorizons Termsetter 15 (Sup/Sel/MD) LifeHorizons Termsetter 20 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 25 LifeHorizons Termsetter 30 LifeHorizons Termsetter 30 LifeHorizons Termsetter 30 (Sup/Sel) LifeHorizons Termsetter 30 (MD) LifeHorizons Termsetter 30 (Sup/Sel/MD) Termsetter ROP 15 Year Termsetter ROP 20 Year Termsetter ROP 20 Year Termsetter ROP 25 Year (Sup/Sel) Termsetter ROP 30 Year (Sup/Sel) PerpetUL 121 - Pay to 100 PerpetUL 121 - Pay to 100 PerpetUL 121 - Pay to 100	3 3 4 4 4 4 5 5 6 6 7 7 7 7 7 7 7 8 8 8 8 8 8 8 8 8 8 8
COCL COFL COLC COLC COBD COLC	Columbian Life Insurance Company Term Line 10 - 10 Year R&C Term CLIC 10 - 10 Year R & C Term Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term Term Line 20 - 20 Year (Low Band) Dignified Choice - Classic I Whole Life	3 3 4 5 5 8

	Company/ Pr oduct Li st	Cat egor y
COLE COEL COLE COFL	Columbian Mutual Life Insurance Company Term Line 10 - 10 Year R&C Term Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term Term Line 20 - 20 Year (Low Band)	3 4 5 5
COBU COBS COBP COOU COOS COOP COBU COOS COOP COBU COOS COOP COBU COOS COOP COBU COOS COOP COBU COOS COOP COBU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COOU COOS COOP COO COOP COOP COO COOP COO COOP COO COO	Col umbus Life Insurance Company Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 30 Year Nautical Term - 30 Year Nautical Term - 20 Year Nautical Term - 30 Year	333335555577777KKKKKMM
COBP COOU COOS COOP	Nautical Term - 30 Year with ROP (Pfd+) Nautical Term - 30 Year with ROP (OR) Nautical Term - 30 Year with ROP (Sp/OR) Nautical Term - 30 Year with ROP (P+/OR)	M M M M

	Company/ Pr oduct Li st	Cat egor y
COMP COMS COMP COMS COCP COMP COMS COCP COMP COMS COCP COMP	Compani on Life Insurance Company of NY Term Life Answers 10 Term Life Answers 10 (Plus) Term Life Answers 15 Term Life Answers 15 Term Life Complete - 15 Year Term Life Answers 20 Term Life Answers 20 (Plus) Term Life Complete - 20 Year Term Life Answers 30 Term Life Answers 30 Term Life Answers 30 (Plus) Term Life Complete - 30 Year GUL Complete - Guaranteed to 120 GUL Complete - Guaranteed to 120 (Plus)	3 3 4 4 4 5 5 5 7 7 7 8 8
CMOR CONS CONP CMOR CONS	Conseco Insurance Company Conseco Mortgage Term - 10 Year Conseco Term - 15 Year Conseco Term - 15 Year (Pf d Pl us) Conseco Mortgage Term - 15 Year Conseco Term - 20 Year Conseco Term - 20 Year (Pf d Pl us) Conseco Mortgage Term - 20 Year Conseco Term - 30 Year Conseco Term - 30 Year Conseco Term - 30 Year (Pf d Pl us) Conseco Mortgage Term - 30 Year Conseco Term - 20 Year (with ROP) Conseco Term - 20 Year (with ROP) Conseco Mortgage Term - 20 Year (with ROP) Conseco Term - 30 Year (with ROP)	3 4 4 4 5 5 5 7 7 7 K K K M M
CONT	Continental General Insurance Company Annual Renewable Term to Age 100 5 Year Renewable Term	1 2
EM/U EM/V EM/V EM/V EM/V EM/U EM/V	EMC National Life Company EMCNL Term - 10 Year EMCNL Term - 10 Year (Pfd Plus) EMCNL Term - 15 Year EMCNL Term - 15 Year (Pfd Plus) EMCNL Term - 20 Year EMCNL Term - 20 Year EMCNL Term - 30 Year EMCNL Term - 30 Year EMCNL Term - 30 Year (Pfd Plus)	3 3 4 4 5 5 7 7

	Company/ Pr oduct Li st	Cat egor y
FLRM FLRM FLRM FLRM FLRM FLRM FLRM FLRM	Fidelity Life Association Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Mortgage Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Mortgage Term - 30 Year Rapid Decision Mortgage Term - 40 Year Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Term - 20 Year (w/ROP) Rapid Decision Term - 30 Year (w/ROP)	2 3 4 4 5 5 7 7 0 J K
FI RA FI RB FI RA FI RB	First Ameritas Life Insurance of NY Low-Load 10 Year Term Low-Load 10 Year Term (Super Preferred) Low-Load 20 Year Term Low-Load 20 Year Term (Super Preferred)	3 3 5 5
FI CE FI CE FI CE FI CE	First Central National Life of New York Simple Term - 10 Year Simple Term - 15 Year Simple Term - 20 Year Simple Term - 30 Year	3 4 5 7
FTLI FTLP FTLI FTLP FTLI FTLP FTLI FTLI	First MetLife Investors Insurance Co Guaranteed Level Term 10 GLT 10 (P+ Elite / R+ Std+) Guaranteed Level Term 15 GLT 15 (P+ Elite / R+ Std+) Guaranteed Level Term 20 GLT 20 (P+ Elite / R+ Std+) Guaranteed Level Term 30 GLT 30 (P+ Elite / R+ Std+)	3 3 4 4 5 5 7 7

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#### Genworth Life and Annuity Insurance Co FRUP Colony Term UL 10 3 (50K-199K) 3 FRUQ Colony Term UL 10 (50K-199K / P+/R+) 3 Colony Term UL 10 FRYP (200K+) Colony Term UL 10 (200K+ / P+/R+) 3 FRYQ Col ony Term UL 15 Col ony Term UL 15 4 FRUP (50K-199K) FRUQ (50K-199K / P+/R+) 4 Colony Term UL 15 4 FRYP (200K+) Colony Term UL 15 4 FRYQ (200K+ / P+/R+)Col ony Term UL 20 Col ony Term UL 20 5 FRUP (50K-199K) 5 FRUQ (50K-199K / P+/R+) 5 FRYP Colony Term UL 20 ( 200K+) 5 7 7 **FRYQ** Colony Term UL 20 (200K+ / P+/R+)Col ony Term UL 30 Col ony Term UL 30 FRUP (50K-199K) FRUQ (50K-199K / P+/R+) 7 7 Colony Term UL 30 FRYP ( 200K+) Col ony Term UL 30 (200K+ / P+/R+) FRYQ Ε GenGuard UL - no lapse UL to 100 FRUP Ε FRUQ GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse UL to 105 G FRUP FRUQ GenGuard UL - no lapse to 105 (P+/R+) G Lifetime FlexPlus II - Pay to 65 Q FI CP Lifetime FlexPlus II - Pay to 65 (P+/R+) FI CQ Q R Lifetime FlexPlus II - 20 Pav FI CP Lifetime FlexPlus II - 20 Pay (P+/R+) FI CQ R FI CP Lifetime FlexPlus II - 10 Pay S FI CQ Lifetime FlexPlus II - 10 Pay (P+/R+) S 0 Lifetime FlexPlus II - Single Pay FI CP FI CQ Lifetime FlexPlus II - Single Pav (P+/R+ 0

#### Company/ Product List Cat egor y Genworth Life Insurance Company GRUP Col ony Term UL 10 (50K-199K) 3 3 GRUQ Colony Term UL 10 (50K-199K / P+/R+) 3 Colony Term UL 10 GRYP ( 200K+) (200K+ / P+/R+) 3 Colony Term UL 10 GRYQ Colony Term UL 15 4 GRUP (50K-199K) GRUQ Colony Term UL 15 (50K-199K / P+/R+) 4 Colony Term UL 15 4 GRYP (200K+) Colony Term UL 15 4 GRYQ (200K+ / P+/R+)Col ony Term UL 20 Col ony Term UL 20 5 GRUP (50K-199K) 5 GRUQ (50K-199K / P+/R+) 5 GRYP Colony Term UL 20 ( 200K+) 5 7 7 GRYQ Colony Term UL 20 (200K+ / P+/R+)Colony Term UL 30 GRUP (50K-199K) GRUQ Colony Term UL 30 (50K-199K / P+/R+) 7 Colony Term UL 30 GRYP (200K+) 7 GRYQ Col ony Term UL 30 (200K+ / P+/R+) Ε GenGuard UL - no lapse UL to 100 GRUP Ε GRUQ GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse UL to 105 G GRUP GRUQ GenGuard UL - no lapse to 105 (P+/R+) G Lifetime FlexPlus II 8 **GECP** Lifetime FlexPlus II (P+ Best/R+ Select) 8 ŒCQ Lifetime FlexPlus II - Pay to 65 Q GECP ŒCQ Lifetime FlexPlus II - Pay to 65 (P+/R+) Q Lifetime FlexPlus II - 20 Pay R **GECP** Lifetime FlexPlus II - 20 Pay (P+/R+) R ŒCQ S S Lifetime FlexPlus II - 10 Pay GECP ŒCQ Lifetime FlexPlus II - 10 Pay (P+/R+) Lifetime FlexPlus II - Single Pay O GECP ŒCQ Lifetime FlexPlus II - Single Pay (P+/R+ 0

Cat egor y

### Genworth Life Insurance Company of NY **GZUP** Col ony Term UL 10 (50K-199K) 3 3 GZUQ Colony Term UL 10 (50K-199K / P+/R+) 3 Colony Term UL 10 GZYP (200K+) Colony Term UL 10 3 GZYQ (200K+ / P+/R+)Col ony Term UL 15 4 GZUP (50K-199K) GZUQ Colony Term UL 15 (50K-199K / P+/R+) 4 Colony Term UL 15 4 **GZYP** (200K+) Colony Term UL 15 4 GZYQ (200K+ / P+/R+)Colony Term UL 20 5 GZUP (50K-199K) 5 GZUQ Colony Term UL 20 (50K-199K / P+/R+) 5 GZYP Colony Term UL 20 (200K+) 5 GZYQ Colony Term UL 20 (200K+ / P+/R+)Colony Term UL 30 7 7 **GZUP** (50K-199K) Colony Term UL 30 GZUQ (50K-199K / P+/R+) 7 GZYP Colony Term UL 30 (200K+) 7 Col ony Term UL 30 (200K+ / P+/R+) GZYQ Ε GenGuard UL - no lapse UL to 100 GZUP Ε GZUQ GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse UL to 105 G GZUP G GZUQ GenGuard UL - no lapse to 105 (P+/R+) Lifetime FlexPlus II - Pay to 65 Q GYXT GYXP Lifetime FlexPlus II - Pay to 65 (P+/R+) Q Gleaner Life Insurance Society **GLEA** Gleaner Term - 10-Year 3 Gleaner Term - 10-Year 3 **GLEE** (Elite Pfd) 3 Gleaner Term - 10-Year GLES (Super Pfd) 4 GLEA Gleaner Term - 15-Year G eaner Term - 15-Year 4 GLEE (Elite Pfd) **GLES** G eaner Term - 15-Year (Super Pfd) 4 5 5 Gleaner Term - 20-Year GLEA Geaner Term - 20-Year **GLEE** (Elite Pfd) 5 7 Gleaner Term - 20-Year **GLES** (Super Pfd) **GLEA** Gleaner Term - 30-Year 7 GLEE Gleaner Term - 30-Year (Elite Pfd) GLES Gleaner Term - 30-Year (Super Pfd) 7 Government Personnel Mutual Life 3 **GOVE** Mark X - 10 Year Level Term GOVP Mark X - 10 Year (Preferred Plus) 3 Mark X - 15 Year Level Term 4 GOVE **GOVP** Mark X - 15 Year (Preferred Plus) 4 Mark X - 20 Year Level Term 5 GOVE **GOVP** Mark X - 20 Year (Preferred Plus) 5

	Company/ Pr oduct Li st	Cat egor y
GRAN GRAP GRAN GRAP GRAN GRAP GRAN GRAP	Grange Life Insurance Company Select Choice 10 - 10 Year Level Term Select Choice 10 - (Executive Preferred) Select Choice 15 - 15 Year Level Term Select Choice 15 - (Executive Preferred) Select Choice 20 - 20 Year Level Term Select Choice 20 - (Executive Preferred) Select Choice 30 - 30 Year Level Term Select Choice 30 - (Executive Preferred)	3 4 4 5 5 7 7
GGLA GGLE GGLP GDLA GDLE GDLP GDCA GDCE GDCP GDLA GDLE GDLP GDCA GDCE GDCP GDLA GDCE GDCP GDLA GDCE GDCP GDLA GDLE GDCP GDLA GDLE GDCP GDLA GDLE GDCP GDLA GDLE GDCP GDLA	Quardian Life Insurance Co of America Yearly Renewable Term (YRT) Gold YRT Gold (Elite) YRT Gold (Preferred Plus) Level Term Gold 10 Level Term Gold 10 (Elite) Level Term Gold 10 (Preferred Plus) Level Term Gold 10 (Preferred Plus) Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 10 (Pfd Plus/ext. conv) Level Term Gold 15 Level Term Gold 15 Level Term Gold 15 (Elite) Level Term Gold 15 (xtended conversion) Level Term Gold 15 (xtended conversion) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 15 (Pfd Plus/ext. conv) Level Term Gold 20 Level Term Gold 20 (Elite) Level Term Gold 20 (Freferred Plus) Level Term Gold 20 (Elite) Level Term Gold 20 (Freferred Plus) Level Term Gold 20 (Freferred Plus) Level Term Gold 20 (Ffd Plus/ext. conv.) Level Term Gold 30 (Elite/ext. conv.) Level Term Gold 30 (Elite) Level Term Gold 30 (Elite) Level Term Gold 30 (Freferred Plus)	1 1 1 3 3 3 3 3 4 4 4 4 4 5 5 5 5 5 7 7 7
GDCA GDCE GDCP	Level Term Gold 30 (xtended conversion) Level Term Gold 30 (Elite/ext. conv.) Level Term Gold 30 (Pfd Plus/ext. conv)	7 7 7 7

	Company/ Pr oduct Li st	Cat egor y
HART HARB HARP HARB HARP HART HARB HART HARB HARB HARP HART	Hartford Life and Annuity Insurance Co Hartford Bicentennial Term 10 Hartford Bicentennial Term 10 (Pf Best) Hartford Bicentennial Term 10 (Pf d+) Hartford Bicentennial Term 15 Hartford Bicentennial Term 15 (Pf Best) Hartford Bicentennial Term 15 (Pf d+) Hartford Bicentennial Term 20 Hartford Bicentennial Term 20 (Pf Best) Hartford Bicentennial Term 20 (Pf d+) Hartford Bicentennial Term 30 Hartford Bicentennial Term 30 (Pf Best) Hartford Bicentennial Term 30 (Pf Best) Hartford Bicentennial Term 30 (Pf Best)	3 3 4 4 4 5 5 5 7 7
HAUT HAUP	Hartford Bicentennial Freedom UL (2010) Hartford Bicentennial Freedom UL (P+)	8 8
HAYT HAYB HAYP HAYT HAYB HAYT HAYB HAYP HAYT HAYB HAYP HAYT HAYB HAYP HAYT HAYB	Hartford Life Insurance Company Hartford Bicentennial Term 10 Hartford Bicentennial Term 10 (Pf Best) Hartford Bicentennial Term 10 (Pf d+) Hartford Bicentennial Term 15 Hartford Bicentennial Term 15 (Pf Best) Hartford Bicentennial Term 15 (Pf d+) Hartford Bicentennial Term 20 Hartford Bicentennial Term 20 (Pf Best) Hartford Bicentennial Term 20 (Pf d+) Hartford Bicentennial Term 30 (Pf d+) Hartford Bicentennial Term 30 (Pf Best) Hartford Bicentennial Term 30 (Pf d+) Hartford Bicentennial Term 30 (Pf d+) Hartford Bicentennial Freedom UL (2010) Hartford Bicentennial Freedom II UL (P+)	3 3 4 4 4 5 5 5 7 7 7 8 8
HOUS HOUS HOUS HOUS	Household Life Insurance Company 10 Year Term 15 Year Term 20 Year Term 30 Year Term	3 4 5 7

	Company/ Pr oduct Li st	Cat egor y
ILLI ILLP	Illinois Mutual Life Insurance Company 10-Year Term 10-Year Term (Super / Ultra Std) 15-Year Term 15-Year Term (Super / Ultra Std) 20-Year Term 20-Year Term (Super / Ultra Std) 30-Year Term 30-Year Term (Super / Ultra Std) 15-Year Term (with ROP) 15-Year Term (Super/Ultra Std / w/ROP) 20-Year Term (with ROP) 20-Year Term (Super/Ultra Std / w/ROP) 30-Year Term (with ROP) 30-Year Term (Super/Ultra Std / w/ROP) Life Foundations Whole Life - Continuous	3 4 4 5 5 7 7 J K M M 8
I OFE I OFP I ONE I OFE I OFP I ONE I OFP I ONE I ONE	Independent Order of Foresters Foresters Lifefirst - 10 Year Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (non-med) Foresters Lifefirst - 20 Year Foresters Lifefirst - 20 Year (Plus) Foresters Lifefirst - 30 Year (non-med) Foresters Lifefirst - 30 Year Foresters Lifefirst - 30 Year Foresters Lifefirst - 30 Year (Plus) Lifefirst - 20 Year (non-med / w/ ROP) Lifefirst - 30 Year (non-med / w/ ROP)	3 3 5 5 5 7 7 7 K M
I NDU I NXD I NDU I NXD I NDU I NXD	Industrial - Alliance Pacific Insurance Critical Choice Term - 15 Year Critical Choice Term - 15/5 Year Critical Choice Term - 20 Year Critical Choice Term - 20/5 Year Critical Choice Term - 30 Year Critical Choice Term - 30 Year	4 4 5 5 7 7
JGCK JGCP JGCK JGCK JGCP	Jackson National Life Insurance Company Protector 10- Year Term Protector 10- Year Term (P+) Protector 15- Year Term Protector 15- Year Term (P+) Protector 20- Year Term Protector 20- Year Term (P+)	3 3 4 4 5 5

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### John Hancock Life Insurance Company USA JHGU 10 Year Level Premium Term 3 10 Year Level Premium Term (Super/Std+) 3 JHGP 4 JHGU 15 Year Level Premium Term 15 Year Level Premium Term (Super/Std+) 4 JHGP 15 Year Level Premium Term (with CER) 4 JHCU JHCP 15 Year Level (Super/Std+ with CER) 4 5 5 JHGU 20 Year Level Premium Term JHGP 20 Year Level Premium Term (Super Std+) 5 5 20 Year Level Premium Term (with CER) JHCU 20 Year Level (Super/Std+with CER) JHCP 8 JHGU Protection UL-G2010 Protection UL-G2010 (Super/Std+) JHGP 8 JJGU Protection UL-G09 8 Protection UL-G09 8 IJŒ (Super/Std+) R Protection UL-G09 - 20 Pay JHGU R JHGP Protection UL-G09 - 20 Pay (Super/Std+) S S Protection UL-G09 - 10 Pay JHGU JHGP Protection UL-G09 - 10 Pay (Super/Std+) JHGU Protection UL-G09 - Single Pay 0 Protection UL-G09 - 1 Pay (Super/Std+) 0 JHGP

### Company/ Product List Cat egor y John Hancock Life Insurance Company NY **JYYN** 10 Year Level Premium Term 3 3 JYYP 10 Year Level Premium Term (Super/Std+) 3 10 Year Level Premium Term (ages 71+) JYZN 10 Year Level Term (Super Pfd/ages 71+) 15 Year Level Premium Term 3 JYZP 4 JYYN JYYP 15 Year Level Premium Term (Super/Std+) 4 15 Year Level Premium Term (with CER) 4 **JYCN** 15 Year Level (Super/Std+ with CER) 4 JYCP 15 Year Level Premium Term (ages 66+) 4 JYZN 15 Year Level Term (Super Pf d/ages 66+) 4 JYZP 5 JYYN 20 Year Level Premium Term 20 Year Level Premium Term (Super Std+) JYYP 5 5 **JYCN** 20 Year Level Premium Term (with CER) 20 Year Level (Super/Std+ with CER) 5 JYCP 5 20 Year Level Premium Term (ages 61+) JYZN 5 20 Year Level Term (Super Pf d/ages 61+) JYZP 8 Protection UL-G2010 JYYN JYYP Protection UL-G2010 (Super/Std+) 8 Protection UL-CO9 8 JYZN Protection UL-G09 (Super/Std+) 8 JYZP Protection UL-G09 - 20 Pay Protection UL-G09 - 20 Pay (Super/Std+) R JYYN R JYYP S JYYN Protection UL-G09 - 10 Pay JYYP Protection UL-G09 - 10 Pay (Super/Std+) S Protection UL-G09 - Single Pay O JYYN Protection UL-G09 - 1 Pay (Super/Std+) $\circ$ JYYP Liberty Life Assurance Company of Boston Passport 20 Plus with ROP feature Κ LI BB LI BP Passport 20 Plus with ROP feature K Elite LI BB Passport 30 Plus with ROP feature М LI BP Passport 30 Plus with ROP feature Elite Μ Liberty Life Insurance Company 3 LI LE RBC Level TERM - 10 Year Term LI LP RBC Level TERM - 10 Year Term (Plus) 3 3 LI SB RBC ExpressTERM II - 10 Year 4 LI LE RBC Level TERM - 15 Year Term RBC Level TERM - 15 Year Term (Plus) 4 LI LP RBC ExpressTERM II - 15 Year 4 LI SB RBC Level TERM - 20 Year Term 5 LI LE 5 RBC Level TERM - 20 Year Term (Plus) LI LP 5 7 7 LI SB RBC ExpressTERM II - 20 Year LI LE RBC Level TERM - 30 Year Term RBC Level TERM - 30 Year Term (Plus) LI LP RBC ExpressTERM II - 30 Year LI SB

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#### Lincoln Benefit Life Company TrueTerm - 10 Year LBTE 3 TrueTerm - 10 Year (P+ Elite, R+ Select) 3 LBTP 3 LGWL TrueTerm - 10 Year ( WA) TrueTerm - 10 Year (P+ Elite, R+ Sel/WA) 3 LGWM TrueTerm - 15 Year 4 LBTE LBTP TrueTerm - 15 Year (P+ Elite, R+ Select) 4 TrueTerm - 15 Year 4 LGWL ( WA) TrueTerm - 15 Year (P+ Elite, R+ Sel/WA) 4 LGWM TrueTerm - 20 Year 5 LBTE 5 **LBTP** TrueTerm - 20 Year (P+ Elite, R+ Select) 5 LGWL TrueTerm - 20 Year ( WA) 5 LGWM TrueTerm - 20 Year (P+ Elite, R+ Sel/WA) 7 7 TrueTerm - 30 Year LBTE TrueTerm - 30 Year (P+ Elite, R+ Select) LBTP 7 TrueTerm - 30 Year LGWL ( WA) 7 TrueTerm - 30 Year (P+ Elite, R+ Sel/WA) LGWM 8 (Band 1) LBTE Legacy Choice Lifetime LBTP Legacy Choice Lifetime (Elite / Band 1) 8 **LBUE** Legacy Choice Lifetime 8 (Band 2) Legacy Choice Lifetime (Elite / Band 2) 8 **LBUP** 8 Legacy Choice Lifetime **LBVE** (Band 3) Legacy Choice Lifetime 8 **LBVP** (Elite/ Band 3) 8 LSTE Legacy Secure Lifetime (Band 1) LSTP Legacy Secure Lifetime (Elite / Band 1) 8 Legacy Secure Lifetime 8 LSUE (Band 2) 8 **LSUP** Legacy Secure Lifetime (Elite / Band 2) 8 Legacy Secure Lifetime LSVE (Band 3) Legacy Secure Lifetime 8 **LSVP** (Elite / Band 3) Lincoln Life & Annuity Company of NY LNYN 3 LifeElement (SM) Level Term - 10 Year LNYP LifeElement (SM) Level Term - 10 (P+) 3 4 Term - 15 Year LifeElement (SM) Level LNYN 4 **LNYP** LifeElement (SM) Level Term - 15 (P+) 5 LNYN LifeElement (SM) Level Term - 20 Year 5 7 LNYP LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 Year LNYN 7 LNYP LifeElement (SM) Level Term - 30 (P+) 8 LYNN LGUL LGUL (P+) LYNP

## Company/ Product List Cat egor y Lincoln National Life Insurance Company LifeElement (SM) Level Term - 10 Year LNI N 3 LifeElement (SM) Level Term - 10 (P+) 3 LNI P 3 Lincoln Duration Guarantee UL - 10 Year LINN Lincoln Duration Quarantee - 10 (P+) 3 LI NP LifeElement (SM) Level Term - 15 Year 4 LNI N LNI P LifeElement (SM) Level Term - 15 (P+) 4 Lincoln Duration Guarantee UL - 15 Year 4 LI NN Lincoln Duration Quarantee - 15 (P+) 4 LINP LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 20 (P+) 5 LNI N 5 LNI P 5 LINN Lincoln DurationGuarantee UL - 20 Year LI NP Lincoln Duration Guarantee - 20 (P+) 5 LI NN Lincoln Duration Guarantee UL - 25 Year 6 Lincoln Duration Guarantee - 25 (P+) 6 LI NP 7 LNI N LifeElement (SM) Level Term - 30 Year 7 LifeElement (SM) Level Term - 30 (P+) LNI P Lincoln Duration Quarantee UL - 30 Year 7 LINN LI NP Lincoln Duration Guarantee - 30 (P+) 7 Lincoln Duration Guarantee UL - to 95 D LINN D LI NP Lincoln Duration Guarantee - to 95 (P+) 8 LINN LGUL LGUL (P+) 8 LI NP 8 LI DN LGUL (PR) LI DP LGUL (P+ / PR) 8 Massachusetts Mutual Life Insurance 3 MTGN Vantage Term 10 Vantage Term 10 3 MTGP (Plus) Vantage Term 20 5 MTGN MTGP Vantage Term 20 (Plus) 5 Met Life Investors USA Insurance Company Guarant eed Level Term 10 3 MTLI 3 MTLP GLT 10 (P+ Elite / R+ Std+) 4 MTLI Quarant eed Level Term 15 **MTLP** GLT 15 (P+ Elite / R+ Std+) 4 5 5 Guarant eed Level Term 20 MTLI **MTLP** GLT 20 (P+ Elite / R+ Std+) 7 Quarant eed Level Term 30 MTLI 7 **MTLP** GLT 30 (P+ Elite / R+ Std+) Guarant eed Advant age UL (2001 CSO) 8 MJTE MJTP Guaranteed Advantage UL (2001 CSO Elite) Metropolitan Life Insurance Company 8 MYUE Guarant eed Advant age UL (2001 CSO) Guaranteed Advantage UL (2001 CSO Elite) 8 **MYUP**

#### Company/ Product List Cat egor y M dl and National Life Insurance Company M EL Executive CS3 - 10 Year Term 3 Executive CS3 - 10 Year (P+) 3 M EP 3 M DL Premier CS3 - 10 Year Term Premier CS3 - 10 Year Term (P+) 3 M DP Executive CS3 - 15 Year Term 4 M EL M EP Executive CS3 - 15 Year (P+) 4 Premier CS3 - 15 Year Term 4 M DL Premier CS3 - 15 Year Term (P+) 4 M DP Executive CS3 - 20 Year Term 5 M EL Executive CS3 - 20 Year (P+) 5 M EP 5 Premier CS3 - 20 Year Term M DL M DP Premier CS3 - 20 Year Term (P+) 5 M EL Essential Guarantee UL - p100 Ρ (\$25K) Ρ M EP Essential Guarantee UL - p100 P+ (\$25K) Р M DL Essential Guarantee UL - p100 (\$250K) Ρ M DP Essential Guarantee UL - p100 P+ (\$250K) Essential Guarantee UL - p65 Q M EL (\$25K) M EP Essential Guarantee UL - p65 P+ (\$25K) Q Q M DL Essential Guarantee UL - p65 (\$250K) Q M DP Essential Guarantee UL - p65 P+ (\$250K) R Essential Guarantee UL - 20p M EL (\$25K) R M EP P+ (\$25K) Essential Guarantee UL - 20p R M DL Essential Guarantee UL - 20p (\$250K) M DP Essential Guarantee UL - 20p P+ (\$250K) R M EL Essential Guarantee UL - 10p S (\$25K) Š M EP Essential Guarantee UL - 10p P+ (\$25K) S M DL Essential Guarantee UL - 10p (\$250K) S M DP Essential Guarantee UL - 10p P+ (\$250K) Essential Guarantee UL - 1 pay O M EL (\$25K) M EP Essential Guarantee UL - 1 pay P+ (\$25K) 0 M DL Essential Guarantee UL - 1 pay ( \$250K) O M DP Essential Guarantee UL - 1 pay P+(\$250K) $\mathbf{O}$ M nnesota Life Insurance Company M NN 2 Advantage Elite Term Life - 5 Year M NP Advantage Elite Term - 5 Year (Plus) 2 Advantage Elite Term Life - 10 Year 3 M NN 3 M NP Advantage Elite Term - 10 Year (Plus) Advantage Elite Term Life - 15 Year 4 M NN 4 Advantage Elite Term - 15 Year (Plus) M NP 5 Advantage Elite Term Life - 20 Year M NN 5 M NP Advantage Elite Term - 20 Year (Plus) 7 Advantage Elite Term Life - 30 Year M NN M NP Advantage Elite Term - 30 Year (Plus)

### Company/ Product List Cat egor y Motorists Life Insurance Company Value Term Plus - 10-Year Plan 3 MOTO Value Term Plus - 10-Year 3 MOTB (Pfd Best) 3 Value Term Plus - 10-Year MOTP (Pfd Plus) 4 Value Term Plus - 15-Year Plan MOTO Value Term Plus - 15-Year 4 MOTB (Pfd Best) Value Term Plus - 15-Year MOTP (Pfd Plus) 4 5 5 Value Term Plus - 20-Year Plan MOTO Value Term Plus - 20-Year (Pfd Best) **MOTB** 5 7 Value Term Plus - 20-Year (Pfd Plus) MOTP Value Term Plus - 30-Year Plan MOTO 7 (Pfd Best) MOTB Value Term Plus - 30-Year MOTP Value Term Plus - 30-Year (Pfd Plus) 7 MTL Insurance Company 3 MTSU Sel ecTer m 10 MTSP (Preferred Plus) 3 Sel ecTer m 10 (NV, NJ, OR) 3 MTRU Sel ecTer m 10 3 MTRP Sel ecTer m 10 (Preferred Plus) 4 Sel ecTer m 15 MTSU 4 MTSP Sel ecTer m 15 (Preferred Plus) 4 (NV, NJ, OR) **MTRU** Sel ecTer m 15 Sel ecTer m 15 (Preferred Plus) 4 **MTRP** 5 MTSU Sel ecTer m 20 5 MTSP Sel ecTer m 20 (Preferred Plus) 5 7 7 7 Sel ecTer m 20 MTRU (NV, NJ, OR) **MTRP** Sel ecTer m 20 (Preferred Plus) Sel ecTer m 30 MTSU Sel ecTer m 30 (Preferred Plus) MTSP (NV, NJ, OR) **MTRU** Sel ecTer m 30 **MTRP** Sel ecTer m 30 (Preferred Plus)

Cat egor y

### National Life Insurance Co of Vermont NATV ART - Annual Renewable Term ART - Annual Renewable Term (Elite Pfd) 1 NATW 3 GL-10 - 10 Year Level Term NATV 3 GL-10 - 10 Year (Elite Preferred) NATW GL-10 - 10 Year Level Term (NY) 3 NYTV GL-10 - 10 Year (Elite Preferred/NY) 3 NYTW 4 NATV GL-15 - 15 Year Level Term GL-15 - 15 Year (Elite Preferred) 4 NATW L-15 - 15 Year Level Term 4 NXTV L-15 - 15 Year (Elite Preferred) 4 NXTW 4 NYTV GL-15 - 15 Year Level Term (NY) NYTW GL-15 - 15 Year (Elite Preferred/NY) 4 L-15 - 15 Year Level Term (NY) NZTV 4 L-15 - 15 Year (Elite Preferred/NY) 4 NZTW 5 5 GL-20 - 20 Year Level Term NGTV GL-20 - 20 Year (Elite Preferred) NGTW L-20 - 20 Year Level Term 5 NXTV 5 NXTW L-20 - 20 Year (Elite Preferred) 5 5 GL-20 - 20 Year Level Term (NY) NYTV NYTW GL-20 - 20 Year (Elite Preferred/NY) L-20 - 20 Year Level Term (NY) L-20 - 20 Year (Elite Preferred/NY) 5 NZTV 5 NZTW

	Nationwide Life an	nd Annuity Insurance Co	
NTWL	Your Life (SM) - 10		3
NTWP	Your Life (SM) - 10	Year TermII (Pfd+)	3
NVVL	Your Life (SM) - 10	Year Term	3
NVWP	Your Life (SM) - 10	Year Term (Pfd Plus)	3
NTWL	Your Life (SM) - 15	Year Term II	4
NTWP	Your Life (SM) - 15	Year Term II (Pf d+)	4
NTWL	Your Life (SM) - 20	Year Term II	5 5 5 5
NTWP	Your Life (SM) - 20	Year TermII (Pfd+)	5
NVVL	Your Life (SM) - 20		5
NVWP		Year Term (Pfd Plus)	5
NTWL	Your Life (SM) - 30		7
NTWP	Your Life (SM) - 30		7
NVVL	Your Life (SM) - 30	Year Term	7
NVWP	Your Life (SM) - 30	Year Term (Pfd Plus)	7
NVVL	Your Life No-Lapse	Guarantee UL - to 100	Ε
NVWP	Your Life No-Lapse	UL – to 100 (Pfd Plus)	Ε
NVVL		Guarantee UL - to 105	G
NVWP		UL – to 105 (Pfd Plus)	G
NYWL		Guarantee -to 105 (NY)	G
NYWP		UL - to 105 (P+ / NY)	G
NVVL		Guarantee UL - to 110	Н
NVWP	Your Life No-Lapse	UL - to 110 (Pfd Plus)	Н
NYWL		Guarantee -to 110 (NY)	Н
NYWP	Your Life No-Lapse	UL - to 110 (P+ / NY)	Н
NVVL	Your Life No-Lapse	Guarantee UL - to 121	8
NVWP	Your Life No-Lapse	UL - to 121 (Pfd Plus)	8
NYWL	YourLife No-Lapse	UL - to 121 (NY)	8 8
NYWP		UL - to 121 (P+/NY)	
NVVL		Guarantee UL - 20 Pay	R
NVWP		UL - 20 Pay (Pfd Plus)	R
NVVL	Your Life No-Lapse	Guarantee UL - 10 Pay	S
NVWP		UL - 10 Pay (Pfd Plus)	S
NVVL	Your Life No-Lapse		Ο
NVWP	Your Life No-Lapse	UL - 1 Pay (Pfd Plus)	0

	Company/ Pr oduct Li st	Cat egor y
	New York Life Insurance Company	
NYLA	Indet er minat e Premium Ter m	1
NYLP	Indeterminate Premium Term (Select Pfd)	1
NYLS	Indeterminate Premium Term (Smoker)	1
NYLA	Fi ve Year Term	2
NYLP	Five Year Term (Select Preferred)	2
NYYA	Five Year Term (NY)	2
NYYP	Five Year Term (Select Preferred / NY)	2
NYMA	20 Year Level Term (20LT)	5 5 5
NYMP	20 Year Level Term (20LT) (Select Pfd)	5
NYLA	20/10 Year Term	5
NYLP	20/10 Year Term (Select Preferred)	5 5 5
NYYA	Term Life to 70 (20/10 Year Term - NY)	5
NYYP	20/10 Year Term (Select Preferred/NY)	5
NYYA	Term Life to age 70 (NY - ages 51+)	F
NYYP	Term Policy to 70 (51+ Select Pfd - NY)	F
	NYLIFE Insurance Company of Arizona	
NYLA	Term to Age 90 - 10 Year Level Term	3
NYLP	Term to Age 90 - 10 Year (Select Pfd)	3

#### Company/ Product List Cat egor y North American Co for Life and Health NFGA ADDvantage 10 3 3 NFGP ADDvantage 10 (Super Preferred) 4 NFGA ADDvantage 15 4 NFGP ADDvantage 15 (Super Preferred) 5 NFGA ADDvantage 20 NFGP ADDvantage 20 (Super Preferred) 5 Ρ NUGA Cust om Guarant ee Gen 5 - p100 (\$25K) Cust om Guar ant ee Gen 5 - p100 P+ (\$25K) Ρ NUGP Ρ Cust om Guar ant ee Gen 5 - p100 NPGA (\$250K) Р NPGP Cust om Quarant ee Gen 5 - p100 P+ (\$250K) Р NTFA TermGUL - pay to 100 no lapse UL (\$25K) TermGUL - pay to 100 (\$25K/Super) Ρ NTFP TermGUL - pay to 100 no lapse UL (\$250K) Р NTGA TermGUL - pay to 100 (\$250K/Super) Р NTGP Q Cust om Quarant ee Gen 5 - p65 NUGA (\$25K) Cust om Quarant ee Gen 5 - p65 Q NUGP P+ (\$25K) Cust om Quarant ee Gen 5 - p65 Q NPGA (\$250K) NPGP Cust om Guar ant ee Gen 5 -P+ (\$250K) Q p65 NUGA Cust om Quarant ee Gen 5 - 20p R (\$25K) R NUGP Cust om Guar ant ee Gen 5 - 20p P+ (\$25K) R Cust om Guar ant ee Gen 5 - 20p NPGA (\$250K) Cust om Quar ant ee Gen 5 - 20p R NPGP P+ (\$250K) S NUGA Cust om Guar ant ee Gen 5 - 10p (\$25K) Cust om Guar ant ee Gen 5 - 10p NUGP P+ (\$25K) S S Cust om Guarant ee Gen 5 - 10p NPGA (\$250K) S NPGP Cust om Guar ant ee Gen 5 - 10p P+ (\$250K) 0 Cust om Guar ant ee Gen 5 - 1 pay NUGA (\$25K) Cust om Quarant ee Gen 5 - 1 pay P+ (\$25K) 0 NUGP Cust om Guarant ee Gen 5 - 1 pay (\$250K) 0 NPGA NPGP Cust om Quarant ee Gen 5 - 1 pay P+(\$250K) 0 Northwestern Mutual Life Insurance TT Term 80 - 1 Year R & C Term 1 NOWM TT Term 80 - 1 Year R & C (Premier NT) NOWP 1 1 NOTN TT Term 10 - 1 Year Term for 10 Years NOTP TT Term 10 - 1 Year for 10 Yrs (Premier) 1 TT Level Term 10 3 NOWM 3 NOWP TT Level Term 10 (Premier NT) 5 TT Level Term 20 NOWM 5 TT Level Term 20 NOWP (Premier NT) 5 TT Level Term 20 NOTN (issue ages 51+) 5 NOTP TT Level Term 20 (Premier NT/ages 51+) 5 TT Level Term 20 NOYN ( NY) **NOYP** TT Level Term 20 (Premier NT / NY) 5 Occidental Life Ins Co of North Carolina CCNC ULTIMATE TERM 10 - 10 Year Term 3

	Company/ Pr oduct Li st	Cat egor y
OWYJ OWYJ OWYJ OWYJ OWYN OWYJ OWYN OWYJ OWYJ OWYN OWYJ OWYN	Chi o National Life Assurance Corporation Term 10 Plus Term 10 Plus (P+ Super Pfd / R+ Select) Term 10 Term 10 (P+ Super Pfd/ R+ Select) Term 15 Plus Term 15 Plus (P+ Super Pfd / R+ Select) Term 15 Term 15 (P+ Super Pfd / R+ Select) Term 20 Plus Term 20 Plus (P+ Super Pfd / R+ Select) Term 20 Term 20 (P+ Super Pfd / R+ Select)	3 3 3 4 4 4 4 5 5 5
OXFO	Oxford Life Insurance Company Assurance Financial Expense Whole Life	8
PAI C PAGI	Pacific Guardian Life Insurance Co, Ltd. One Year Term Plus Ten Year Term	1 3
PACL PACS PACN PACL PACS PACN PACL PACS PACN	Pacific Life Insurance Company Pacific-ART - Annual Renewable Term Pacific-ART - ART (Super Preferred) Pacific-ART - ART (Preferred Plus) Pacific-10 - 10 Year Renewable Pacific-10 - 10 Year (Super Preferred) Pacific-10 - 10 Year (Preferred Plus) Pacific-20 - 20 Year Renewable Pacific-20 - 20 Year (Super Preferred) Pacific-20 - 20 Year (Preferred Plus)	1 1 1 3 3 3 5 5
PANA PANS PANP PATN PANS PANP PAXS PAXP	Pan-American Life Insurance Company 5-Year Level Term Sentinel Series 10 - 10-Year Term Sentinel Series 10 (Preferred Plus) 10-Year Level Term Sentinel Series 20 - 20-Year Term Sentinel Series 20 (Preferred Plus) Sentinel Series 20/10 - 20-Year Term Sentinel Series 20/10 (Preferred Plus)	2 3 3 5 5 5 5
PAUL PAUL	The Paul Revere Life Insurance Company Selector 1 - 1 Year Term Selector 10 - 10 Year Term	1 3

	Company/ Pr oduct Li st	Cat egor y
PENC PENP PENB PENC PENP PENB PENC PENP PENB PGNC PGNP	The Penn Mutual Life Insurance Company Guaranteed 10 Year Term Guaranteed 10 Year Term (Preferred Plus) Guaranteed 10 Year Term (Preferred Best) Guaranteed 15 Year Term Guaranteed 15 Year Term (Preferred Plus) Guaranteed 15 Year Term (Preferred Best) Guaranteed 15 Year Term (Preferred Best) Guaranteed 20 Year Term Guaranteed 20 Year Term (Preferred Plus) Guaranteed 20 Year Term (Preferred Best) Guaranteed Protection UL - gtd to 121 Guaranteed Protection UL - gtd to 121 P+	3 3 4 4 4 5 5 5 8
PRES	Presidential Life Insurance Company Simplified Issue Whole Life Insurance	Р
PRI M PRI P PRI M PRI P PRI M PRI P PRI M PRI P PRI M PRI P PRI N PRI Q	Primerica Life Insurance Company Cust om Advant age - 10 Year Cust om Advant age - 10 Year Cust om Advant age - 15 Year Cust om Advant age - 15 Year Cust om Advant age - 20 Year Cust om Advant age - 20 Year Cust om Advant age - 25 Year Cust om Advant age - 25 Year Cust om Advant age - 25 Year Cust om Advant age - 30 Year Cust om Advant age - 30 Year Cust om Advant age - 30 Year Cust om Advant age - 35 Year	3 3 4 4 5 5 6 6 7 7 9 9
PRCI PRCP PRCI PRCP PRCI PRCP PRCI PRCP PRCI PRCP	Principal Life Insurance Company 10- Year Term 10- Year Term (Super Pfd / Super Std) 15- Year Term 15- Year Term (Super Pfd / Super Std) 20- Year Term 20- Year Term (Super Pfd / Super Std) 30- Year Term 30- Year Term (Super Pfd / Super Std) Universal Life Protector III (Super Pfd)	3 3 4 4 5 5 7 7 8 8

	Company/ Pr oduct Li st		
PRDI PRDP PRDI PRDP PRDI PRDP PRDI PRDP PRM PRWP PREI PREP PRDI PRDP	Principal National Life Insurance Co 10-Year Term 10-Year Term (Super) 15-Year Term 15-Year Term (Super) 20-Year Term 20-Year Term (Super) 30-Year Term 30-Year Term (Super) 30-Year Term (MD) 30-Year Term (Super / MD) 30-Year Term (WA) 30-Year Term (Super / WA) Universal Life Protector III Universal Life Protector III (Super Pfd)	3 3 4 4 5 5 7 7 7 7 7 7 8 8	
PRAJ PRAK PRAJ PRAK PRAJ PRAK PRAJ PRAK	Protective Life & Annuity Insurance Co Empire Term - 10 Year Empire Term - 10 Year (Super Preferred) Empire Term - 15 Year Empire Term - 15 Year (Super Preferred) Empire Term - 20 Year Empire Term - 20 Year (Super Preferred) Empire Term - 25 Year Empire Term - 25 Year (Super Preferred)	3 3 4 4 5 5 6 6	

	Dratastiva	Life Incurance Company	
DTDI		Life Insurance Company	•
PTPL		10 Year No Lapse UL	3
PTPP		10 Year No Lapse (Super Pfd)	3 3 3
PTVL		Val ueChoi ce 10	3
PTVP		ValueChoi ce 10 (Sel ect)	3
PTPL		15 Year No Lapse UL	4
PTPP		15 Year No Lapse (Super Pfd)	4
PTVL		Val ueChoi ce 15	4
PTVP		Val ueChoi ce 15 (Sel ect)	4 5 5 5 5 5 6 6 6 6 7
PTPL	Secure-T -	20 Year No Lapse UL	5
PTPP	Secure-T -	20 Year No Lapse (Super Pfd)	5
PTVL		Val ueChoi ce 20	5
PTVP	Pr ot ect i ve	Val ueChoi ce 20 (Sel ect)	5
PTPL	Secure-T -	25 Year No Lapse UL	6
PTPP	Secure-T -	25 Year No Lapse (Super Pfd)	6
PTVL		Val ueChoi ce 25	6
PTVP	Pr ot ect i ve	Val ueChoi ce 25 (Sel ect)	6
PTPL	Secure-T -	30 Year No Lapse UL	7
PTPP		30 Year No Lapse (Super Pfd)	7
PTVL		Val ueChoi ce 30	7
PTVP	Pr ot ect i ve	Val ueChoi ce 30 (Sel ect)	7
PVLL		GII UL - to age 65	Т
PVLP		GII UL - to age 65 (P+)	Т
PVLL		GII UL - to age 70	Ù
PVLP		GII UL - to age 70 (P+)	Ū
PVLL		GII UL - to age 75	V
PVLP		G I UL - to age 75 (P+)	V
PVLL		GII UL - to age 80	A
PVLP	Cent enni al	GII UL - to age 80 (P+)	A
PVLL		GII UL - to age 85	В
PVLP	Cent enni al	GII UL - to age 85 (P+)	B B C C
PVLL	Cent enni al	GII UL - to age 90	Č
PVLP	Cent enni al	GII UL - to age 90 (P+)	Č
PVLL	Cent enni al	GII UL - to age 95	Ď
PVLP	Cent enni al	G I UL - to age 95 (P+)	Ď
PVLL	Cent enni al	GII UL - to age 100	F
PVLP	Cent enni al	G I I UL - to age 100 (P+)	E E
PVLL		G I I UL - to age 105	Ğ
PVLP		G I UL - to age 105 (P+)	Ğ
PVLL		GII UL - to age 110	Н
PVLP		G I UL - to age 110 (P+)	H
PVLL	Pr ot ect i ve		8
PVLP	Protective		8
PVLL		,	o Q
PVLL			
PVLP	Protective	Cent enni al GII (Sel ect p65) Cent enni al GII UL - 20 Pay	Q R
		•	
PVLP		Cent ennial GII (Select 20p)	K S
PVLL DVLD		Cent ennial GII UL - 10 Pay	R S S
PVLP	Protective		
PVLL	Pr ot ect i ve	Cent enni al GII - Single Pay	0

#### Company/ Product List Cat egor y Protective Life Insurance Company PVLP 0 Protective Centennial GII (Select 1pay) Provident Life and Accident Assurance 3 PRTA Level Term II - 10 Year LTII - 10 Year (Pf Select, R+ Std+) 3 PRTB LTII - 10 Year (P+) 3 PRTC Level Term I - 10 Year 3 PVTA LTI - 10 Year (Pf Select, R+ Std+) LTI - 10 Year (P+) Level Term II - 10/5 Year **PVTB** 3 3 3 3 3 **PVTC** PRXA PRXB LTII - 10/5 Year (Pf Select, R+ Std+) PRXC LTII - 10/5 Year (P+) Level Term I - 10/5 Year PVXA LTI - 10/5 Year (Pf Select, R+ Std+) PVXB LTI - 10/5 Year (P+) 3 PVXC 4 Level Term II - 15 Year PRTA LTII - 15 Year (Pf Select, R+ Std+) 4 PRTB LTII - 15 Year (P+) PRTC 4 Level Term I - 15 Year 4 PVTA LTI - 15 Year (Pf Select, R+ Std+) 4 **PVTB** LTI - 15 Year (P+) Level Term II - 15/5 Year 4 **PVTC** PRXA 4 4 PRXB LTII - 15/5 Year (Pf Select, R+ Std+) PRXC LTII - 15/5 Year (P+) 4 Level Term I - 15/5 Year 4 PVXA **PVXB** LTI - 15/5 Year (Pf Select, R+ Std+) 4 4 LTI - 15/5 Year (P+) **PVXC** 5 Level Term II - 20 Year PRTA LTII - 20 Year (Pf Select, R+ Std+) 5 PRTB LTII - 20 Year (P+) Level Term I - 20 Year 5 PRTC 5 PVTA 5 LTI - 20 Year (Pf Select, R+ Std+) **PVTB** LTI - 20 Year (P+) Level Term II - 20/5 Year 5 5 **PVTC** PRXA 5 PRXB LTII - 20/5 Year (Pf Select, R+ Std+) 5 PRXC LTII - 20/5 Year (P+) Level Term I - 20/5 Year LTI - 20/5 Year (Pf Select, R+ Std+) 5 PVXA 5 PVXB LTI - 20/5 Year (P+) **PVXC**

	Davis Life Lacraneae Commence	
	Pruco Life Insurance Company	2
PRUC	Term Elite 10 (<250K PruXpress ONLY)	3
PRUS	Term Elite 10 (P+ Best / R+ NS+)	3
PPFC	Term Essential 10 (<250K PruXpress ONLY)	3
PPFS	Term Essential 10 (P+ Best / R+ NS+)	3
PPUC	Term Elite 10 (<250K PruXpress ONLY/WA)	3 3 3 3
PPUS	Term Elite 10 (P+ Best / R+ NS+ / WA)	3
PPWC	Term Essential 10 (<250K PruXpress / WA)	3
PPWS	Term Essential 10 (P+ Best / R+ NS+ / WA)	3
PRUC	Term Elite 15 (<250K PruXpress ONLY)	4
PRUS	Term Elite 15 (P+ Best / R+ NS+)	4
PPFC	Term Essential 15 (<250K PruXpress ONLY)	4
PPFS	Term Essential 15 (P+ Best / R+ NS+)	4
PPUC	Term Elite 15 (<250K PruXpress ONLY/WA)	4
PPUS	Term Elite 15 (P+ Best / R+ NS+ / VA)	4
PPWC	Term Essential 15 (<250K PruXpress / WA)	4
PPWS	Term Essential 15 (P+ Best / R+ NS+ /WA)	4
PRUC	Term Elite 20 (<250K PruXpress ONLY)	5
PRUS	Term Elite 20 (P+ Best / R+ NS+)	5
PPFC	Term Essential 20 (<250K PruXpress ONLY)	5
PPFS	Term Essential 20 (P+ Best / R+ NS+)	5
PPUC	Term Elite 20 (<250K PruXpress ONLY/WA)	5
PPUS	Term Elite 20 (P+ Best / R+ NS+ / VA)	5
PPWC	Term Essential 20 (<250K PruXpress / WA)	5
PPWS	Term Essential 20 (P+ Best / R+ NS+ / WA)	5
PRUC	Term Elite 30 (<250K PruXpress ONLY)	7
PRUS	Term Elite 30 (P+ Best / R+ NS+)	7
PPFC	Term Essential 30 (<250K PruXpress ONLY)	7
PPFS	Term Essential 30 (P+ Best / R+ NS+)	7
PPUC	Term Elite 30 (<250K PruXpress ONLY/WA)	7
PPUS	Term Elite 30 (P+ Best / R+ NS+ / VA)	7
PPWC	Term Essential 30 (<250K PruXpress / WA)	7
PPWS	Term Essential 30 (P+ Best / R+ NS+ /WA)	7
PPUC	PruLife Return of Premium Term 15	J
PPUS	PruLife ROP 15 (P+ Best / R+ NS+)	J
PRUC	PruLife Return of Premium Term 15 (2009)	J
PRUS	PruLife ROP 15 (P+ Best / R+ NS+ / 2009)	J
PPUC	PruLife Return of Premium Term 20	K
PPUS	PruLife ROP 20 (P+ Best / R+ NS+)	K
PRUC	PruLife Return of Premium Term 20 (2009)	K
PRUS	PruLife ROP 20 (P+ Best / R+ NS+ / 2009)	K
PPUC	PruLife Return of Premium Term 30	M
PPUS	PruLife ROP 30 (P+ Best / R+ NS+)	M
PRUC	PruLife Return of Premium Term 30 (2009)	M
PRUS	PruLife ROP 30 (P+ Best / R+ NS+ / 2009)	M
PRUC	UL Protector with NLG to 121 (250K-999K)	8
PRUS	UL Protector with NLG (250K-999K/Plus)	8
PPUC	UL Protector with NLG to 121 (1000K+)	8
PPUS	UL Protector with NLG (1000K / Plus)	8
PPEC	UL Protector with NLG to 121 (250K-999K)	8

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#### Pruco Life Insurance Company **PPES** UL Protector with NLG (250K-999K/Plus) 8 **PPFC** 8 UL Protector with NLG to 121 (1000K+) 8 **PPFS** UL Protector with NLG (1000K / Plus) **PRUC** UL Protector w/NLG to 121 - 20 Pay (250) R UL Protector w/NLG to 121 - (250K/Plus) R PRUS **PPUC** UL Protector w/NLG to 121 - 20 Pay (\$1m) R **PPUS** UL Protector w/NLG to 121 - (\$1m/Plus) R **PPEC** UL Protector w/NLG to 121 - 20 Pay (250) R UL Protector w/NLG to 121 - (250K/Plus) R **PPES** UL Protector w/NLG to 121 - 20 Pay (\$1m) R **PPFC** R **PPFS** UL Protector w/ NLG to 121 - (\$1m/ Plus) **PRUC** UL Protector w/ NLG to 121 - 10 Pay (250) S UL Protector w/ NLG to 121 - (250K/ Plus) 555555 **PRUS PPUC** UL Protector w/NLG to 121 - 10 Pay (\$1m) UL Protector w/NLG to 121 - (\$1m/Plus) **PPUS PPEC** UL Protector w/ NLG to 121 - 10 Pay (250) UL Protector w/NLG to 121 - (250K/Plus) **PPES PPFC** UL Protector w/NLG to 121 - 10 Pay (\$1m) Š **PPFS** UL Protector w/ NLG to 121 - (\$1m/Plus) 0 **PRUC** UL Protector w/NLG to 121 - 1 Pay (250K) UL Protector w/ NLG to 121 - (250K/ Plus) 0 **PRUS PPUC** UL Protector w/NLG to 121 - 1 Pay (\$1m) 0 UL Protector w/NLG to 121 - (\$1m/Plus) **PPUS** 0

#### Company/ Product List Cat egor y Pruco Life Insurance Co of New Jersey **PPYC** Term Elite 10 (NY/<250K PruXpress ONLY) 3 3 **PPYS** Term Elite 10 (NY / P+ Best / R+ NS+) 3 Term Essential 10 (NY/<250K PruXpress) PYYC Term Essential 10 (NY / P+ Best / R+ NS+) 3 **PYYS** Term Elite 15 (NY/<250K PruXpress ONLY) 4 **PPYC PPYS** Term Elite 15 (NY/ P+ Best / R+ NS+) 4 Term Essential 15 (NY/<250K PruXpress) 4 **PYYC** Term Essential 15 (NY / P+ Best / R+ NS+) 4 **PYYS** 5 (NY/<250K PruXpress ONLY) **PPYC** Term Elite 20 5 **PPYS** Term Elite 20 (NY / P+ Best / R+ NS+) 5 **PYYC** Term Essential 20 (NY/<250K PruXpr ONLY) **PYYS** Term Essential 20 (NY / P+ Best / R+ NS+) 5 7 7 **PPYC** Term Elite 30 (NY/ <250K PruXpress ONLY) **PPYS** (NY/P+ Best / R+ NS+) Term Elite 30 7 Term Essential 30 (NY/<250K PruXpress) **PYYC** 7 **PYYS** Term Essential 30 (NY / P+ Best / R+ NS+) PruLife Return of Premium Term 15 J **PYYC PYYS** PruLife ROP 15 (P+ Best / R+ NS+) J PruLife Return of Premium Term 20 K PYYC K **PYYS** PruLife ROP 20 (P+ Best / R+ NS+) PruLife Return of Premium Term 30 **PYYC** M PruLife ROP 30 **PYYS** (P+ Best / R+ NS+) M 8 PPYC UL Protector with NLG to 121 (250K-999K) **PPYS** UL Protector with NLG (250K-999K/Plus) 8 UL Protector with NLG to 121 (1000K+) 8 **PYYC** (1000K / Plus) 8 **PYYS** UL Protector with NLG R UL Protector w/NLG to 121 - 20 Pay (250) **PPYC PPYS** UL Protector w/ NLG to 121 - (250K/ Plus) R UL Protector w/NLG to 121 - 20 Pay (\$1m) R **PYYC PYYS** UL Protector w/ NLG to 121 - (\$1m/Plus) R UL Protector w/NLG to 121 - 10 Pay (250) S **PPYC** S **PPYS** UL Protector w/ NLG to 121 - (250K/ Plus) S UL Protector w/NLG to 121 - 10 Pay (\$1m) **PYYC** UL Protector w/ NLG to 121 - (\$1m/Plus) **PYYS** O **PPYC** UL Protector w/NLG to 121 - 1 Pav (250K) **PPYS** UL Protector w/ NLG to 121 - (250K/ Plus) O UL Protector w/NLG to 121 - 1 Pay (\$1m) 0 **PYYC PYYS** UL Protector w/ NLG to 121 - (\$1m/ Plus) $\mathbf{O}$ The Pyramid Life Insurance Company **PYRA** Annual Renewable Term 1

RDSS RDSP RWTS RWTP RDTS RDTP ROTS ROTP	ReliaStar Life Insurance Company (ING) TermSmart 10 - 10 Year Term (Oct 2010) TermSmart 10 - (P+ Super / R+ Select) TermSmart 10 - 10 Year Term (OR/10/10) TermSmart 10 - (P+ Super / R+ Select/OR) TermSmart 10 - 10 Year (til Nov 12) TermSmart 10 - (P+ Super / R+ Select) TermSmart 10 - 10 Year (OR / til Nov 12) TermSmart 10 - (P+ Super / R+ Select) TermSmart 10 - (P+ Super / R+ Select/OR)	3 3 3 3 3 3 3
RDSS RDSP RWTS RWTP RDTS RDTP ROTS ROTP	TermSmart 15 - 15 Year Term (Oct 2010) TermSmart 15 - (P+ Super / R+ Select) TermSmart 15 - 15 Year Term (OR/Oct/10) TermSmart 15 - (P+ Super / R+ Select/OR) TermSmart 15 - 15 Year (til Nov 12) TermSmart 15 - (P+ Super / R+ Select) TermSmart 15 - 15 Year (OR / til Nov 12) TermSmart 15 - (P+ Super / R+ Select/OR)	4 4 4 4 4 4 4
RDSS RDSP RWTS RWTP RDTS RDTP ROTS ROTP	TermSmart 20 - 20 Year Term (Oct 2010) TermSmart 20 - (P+ Super / R+ Select) TermSmart 20 - 20 Year Term (OR/Oct/10) TermSmart 20 - (P+ Super / R+ Select/OR) TermSmart 20 - 20 Year (til Nov 12) TermSmart 20 - (P+ Super / R+ Select) TermSmart 20 - 20 Year (OR / til Nov 12) TermSmart 20 - (P+ Super / R+ Select/OR)	5 5 5 5 5 5 5 5
RDSS RDSP RWTS RWTP RDTS RDTP ROTS ROTP	TermSmart 25 - 25 Year Term (Oct 2010) TermSmart 25 - (P+ Super / R+ Select) TermSmart 25 - 25 Year Term (OR/Oct 10) TermSmart 25 - (P+ Super / R+ Select/OR) TermSmart 25 - 25 Year (til Nov 12) TermSmart 25 - (P+ Super / R+ Select) TermSmart 25 - 25 Year (OR / til Nov 12) TermSmart 25 - (P+ Super / R+ Select) TermSmart 25 - (P+ Super / R+ Select/OR)	6 6 6 6 6 6 6
RDSS RDSP RWTS RWTP RDTS RDTP ROTS	TermSmart 30 - 30 Year Term (Oct 2010) TermSmart 30 - (P+ Super / R+ Select) TermSmart 30 - 30 Year Term (OR/Oct/10) TermSmart 30 - (P+ Super / R+ Select/OR) TermSmart 30 - 30 Year (til Nov 12) TermSmart 30 - (P+ Super / R+ Select) TermSmart 30 - 30 Year (OR / til Nov 12)	7 7 7 7 7 7
ROTP ROTS ROTP ROTS ROTP ROTS ROTP	TermSmart 30 - (P+ Super / R+ Select/OR) ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 20 Year (P+/R+) ING ROP Endowment Term - 25 Year ING ROP Endowment Term - 25 Year (P+/R+) ING ROP Endowment Term - 30 Year ING ROP Endowment Term - 30 Year (P+/R+)	7 K K L M M

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#### ReliaStar Life Insurance of NY (ING) **RYNS** TermSmart 10 - 10 Year Term (NY/Oct/10) 3 TermSmart 10 - (P+ Super / R+ Select/NY) 3 RYNT 3 TermSmart 10 - 10 Year (NY / til Nov 12) **RFNS** TermSmart 10 - (P+ Super / R+ Select/NY) 3 **RFNT** TermSmart 15 - 15 Year Term (NY/Oct/10) TermSmart 15 - (P+ Super / R+ Select/NY) 4 **RYNS RYNT** 4 TermSmart 15 - 15 Year (NY / til Nov 12) 4 **RFNS** TermSmart 15 - (P+ Super / R+ Select/NY) 4 **RFNT** TermSmart 20 - 20 Year Term (NY/Oct/10) 5 **RYNS** TermSmart 20 - (P+ Super / R+ Select/NY) 5 RYNT 5 TermSmart 20 - 20 Year (NY / til Nov 12) **RFNS RFNT** TermSmart 20 - (P+ Super / R+ Select/NY) 5 TermSmart 25 - 25 Year Term (NY/Oct/10) **RYNS** 6 TermSmart 25 - (P+ Super / R+ Select/NY) 6 **RYNT** TermSmart 25 - 25 Year (NY / til Nov 12) 6 **RFNS** TermSmart 25 - (P+ Super / R+ Select/NY) 6 **RFNT** TermSmart 30 - 30 Year Term (NY/Oct/10) 7 **RYNS** 7 RYNT TermSmart 30 - (P+ Super / R+ Select/NY) 7 TermSmart 30 - 30 Year (NY / til Nov 12) **RFNS** TermSmart 30 - (P+ Super / R+ Select/NY) 7 **RFNT** ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 20 Year (P+/R+) K **RYNS** K RYNT ING ROP Endowment Term - 25 Year L RYNS RYNT ING ROP Endowment Term - 25 Year (P+/R+) L ING ROP Endowment Term - 30 Year Μ **RYNS** ING ROP Endowment Term - 30 Year (P+/R+) RYNT Μ **RFNS** ING Guaranteed Death Benefit UL II 8 ING Guaranteed Death Benefit ULII RFNT 8 Royal Neighbors of America 3 **ROYA** Royal Advantage 10 - 10 Year Level Term **ROYP** Royal Advantage 10 - 10 Year (Super) 3 Advantage 20 - 20 Year Level Term 5 **ROYA** Royal 5 Advantage 20 - 20 Year (Super) **ROYP** Royal 7 ROYA Royal Advantage 30 - 30 Year Level Term 7 **ROYP** Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 - 10 Year with ROP Τ ROYA **ROYP** Royal Advantage 10 with ROP (Super) Τ K **ROYA** Royal Advantage 20 - 20 Year with ROP Royal Advantage 20 with ROP K **ROYP** (Super) Royal Advantage 30 - 30 Year with ROP Μ ROYA Royal Advantage 30 with ROP **ROYP** (Super) M

	Company/ Pr oduct Li st	Cat egor y
SAZI SAI Z SAGI SAGP SAZI SAGI SAGP SAZI	Sagicor Life Insurance Company Gold Series 10 ZZ Term Gold Series 10 ZZ Term (ages 66+) Platinum Series 20 Platinum Series 20 (Super Pfd) Gold Series 20 ZZ Term Platinum Series 30 Platinum Series 30 (Super Pfd) Gold Series 30 ZZ Term	3 3 5 5 5 7 7 7
SAVE SAVP SAVE SAVP SAVE SAVP SAOE SAOP SAVE SAOP SAOE SAOP	Savings Bank Life Insurance Co of MA T-10/10 - 10 Year Term Guarant eed 10 T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year Term Guarant eed 15 T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year Term Guarant eed 20 T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year Term Guarant eed 25 T-25/25 - 25 Year Term Guarant eed 25 T-25/25 - 25 Year Term (OR) T-25/25 - 25 Year Term (OR) T-30/30 - 30 Year (P+ / R+)	3 3 4 4 5 5 6 6 6 6 7 7 7
SECU SECP SECU SECP SECU SECP SECU SECP SECU SECP	Securian Life Insurance Company Advantage Elite Term Life - 5 Year Advantage Elite Term - 5 Year (Plus) Advantage Elite Term Life - 10 Year Advantage Elite Term - 10 Year (Plus) Advantage Elite Term Life - 15 Year Advantage Elite Term - 15 Year (Plus) Advantage Elite Term Life - 20 Year Advantage Elite Term - 20 Year (Plus) Advantage Elite Term Life - 30 Year Advantage Elite Term - 30 Year (Plus)	2 2 3 3 4 4 5 5 7
SETE SETP	Security Life of Denver Ins Co (ING) ING Guaranteed Death Benefit ULII ING Guaranteed Death Benefit ULII Plus	8 8

#### Company/ Product List Cat egor y Security Mutual Life Insurance Co of NY **SMPT** LT Protect or 10-Year 3 3 SMPP LT Protect or 10-Year (Preferred Plus) 3 SMYT LT Protector 10-Year (NY) 3 SMYP LT Protector 10-Year (Pfd Plus / NY) 3 SMMT Premier LT Suite 10-Year (4/2007) SMMP Premier LT Suite 10-Year (P+ / 4/2007) 3 4 SMPT LT Protect or 15- Year LT Protect or 15-Year 4 SMPP (Preferred Plus) LT Protect or 15-Year 4 SMYT (NY) 4 SMYP LT Protect or 15- Year (Pfd Plus / NY) 4 SMMT Premier LT Suite 15-Year SMMP Premier LT Suite 15-Year (P+) 4 **SMPT** LT Protector 20-Year 5 LT Protect or 20-Year 5 SMPP (Preferred Plus) 5 SMYT LT Protector 20-Year (NY) 5 LT Protect or 20-Year SMYP (Pfd Plus / NY) 5 SMMT Premier LT Suite 20-Year (4/2007)SMMP Premier LT Suite 20-Year (P+ / 4/2007) 5 7 SMPT LT Protector 30-Year 7 LT Protect or 30-Year SMPP (Preferred Plus) LT Protector 30-Year 7 SMYT (NY) 7 LT Protect or 30-Year **SMYP** (Pfd Plus / NY) St onebridge Life Insurance Company St onebridge Term - 10 Year 3 STON Stonebridge Term - 10 (Pfd Elite) 3 STŒ 3 St onebridge Term - 10 (Pf d Plus) STOP St onebridge Term - 15 Year 4 STON Stonebridge Term - 15 (Pfd Elite) 4 STŒ Stonebridge Term - 15 (Pfd Plus) STOP 4 4 STWN Simplified Issue Term - 15 Year STON St onebridge Term - 20 Year 5 St onebridge Term - 20 (Pfd Elite) St onebridge Term - 20 (Pfd Plus) 5 STŒ 5 STOP 5 STWN Simplified Issue Term - 20 Year 6 STWN Simplified Issue Term - 25 Year St onebridge Term - 30 Year St onebridge Life - 30 (Pfd Elite) 7 STON 7 STŒ Stonebridge Term - 30 (Pfd Plus) 7 STOP 7 Simplified Issue Term - 30 Year STWN Stonebridge Term - 20 Year with ROP Κ STON STŒ Stonebridge Term - 20 (Elite / w/ROP) Κ Κ Stonebridge Term - 20 (Pf Plus / w/ROP) STOP STON Stonebridge Term - 30 Year with ROP M Stonebridge Life - 30 (Elite / w/ROP) Stonebridge Term - 30 (Pf Plus / w/ROP) M STŒ STOP M

	Company/ Pr oduct Li st	Cat egor y
SUNS SUSN SUSP SUSN SUSP	Sunset Life Insurance Company of America Select Term to 95 Plus Term 10 - 10 Year Term Preferred Elite Term 10 Term 20 - 20 Year Term Preferred Elite Term 20	1 3 3 5 5
SAFE SAFS SZME SZMP SZMB SYMP SYMB SYOP SZME SZMP SZMB SYME SYMP SYMB SYOP SZME SZMP SZMB SYME SYMP SYMB SYME SYMP SYMB SYME SYMP SYMB SYMB SYMB SYMB SYMB SYMB SYMB SYMB	Symetra Life Insurance Company Expert-ART (Non-Smoker) Expert-ART (Smoker) 10 Year Level Term 10 Year Level Term (Preferred Plus) 10 Year Level Term (Preferred Best) 10 Year Level Term (Preferred Best) 10 Year Level Term (Preferred Plus) 10 Year Level Term (Preferred Plus) 10 Year Level Term (Preferred Best / 05) 10 Year Level Term (WA) 10 Year Level Term (Pfd Plus / WA) 10 Year Level Term (Pfd Best / WA) 15 Year Level Term (Preferred Plus) 15 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Plus) 15 Year Level Term (Preferred Best / 05) 15 Year Level Term (Preferred Best / 05) 15 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Best / WA) 20 Year Level Term (Pfd Best / WA) 20 Year Level Term (Pfd Best / WA) 20 Year Level Term (Preferred Best) 20 Year Level Term (Preferred Best) 20 Year Level Term (Preferred Best) 20 Year Level Term (Preferred Best / 05) 20 Year Level Term (Preferred Best / 05) 20 Year Level Term (Preferred Best / 05) 20 Year Level Term (Pfd Plus / WA) 30 Year Level Term (Pfd Best / WA)	1 1 1 3 3 3 3 3 3 3 3 3 4 4 4 4 4 4 4 5 5 5 5
SYOE SYOP SYOB	30 Year Level Term (WA) 30 Year Level Term (Pfd Plus / WA) 30 Year Level Term (Pfd Best / WA)	7 7 7

#### Company/ Product List Cat egor y TI AA- CREF Life Insurance Company TI AA Annual Renewable Term Life Insurance 1 TI AP Annual Renewable Term (Preferred Plus) 1 TI NA 1 Annual Renewable Term Life (NY) Annual Renewable Term (Pref Plus / NY) TI NP 1 10-Year Level Term 3 TI AA TI AP 10-Year Level Term (Preferred Plus) 3 TI NA 10-Year Level Term (NY) 3 10-Year Level Term (Pref Plus / NY) 3 TI NP 15-Year Level Term 4 TI AA 4 TI AP 15-Year Level Term (Preferred Plus) 4 TI NA 15- Year Level Term (NY) TI NP 15-Year Level Term (Pref Plus / NY) 4 20-Year Level Term 5 TI AA 20-Year Level Term (Preferred Plus) 5 TI AP 5 TI NA 20-Year Level Term (NY) 5 7 20-Year Level Term (Pref Plus / NY) TI NP 30-Year Level Term TI AA 7 TI AP 30-Year Level Term (Preferred Plus) TI NA 7 30-Year Level Term (NY) 7 TI NP 30-Year Level Term (Pref Plus / NY) Transamerica Financial Life Insurance Co **TYSA** Trendsetter Super YRT 1 **TYSP** Trendsetter Super YRT (Plus) 1 **TYSA** Trendsetter Super 10 3 3 **TYSP** Trendsetter Super 10 (Preferred Plus) 3 Trendsetter Super 10 (Standard Plus) **TYSS** Trendsetter Super 15 **TYSA** 4 Trendsetter Super 15 (Preferred Plus) 4 **TYSP TYSS** Trendsetter Super 15 (Standard Plus) 4 5 TYSA Trendsetter Super 20 **TYSP** 5 Trendsetter Super 20 (Preferred Plus) Trendsetter Super 20 (Standard Plus) 5 **TYSS** 6 **TYSA** Trendsetter Super 25 6 **TYSP** Trendsetter Super 25 (Preferred Plus) **TYSS** Trendsetter Super 25 (Standard Plus) 6 7 7 **TYSA** Trendsetter Super 30 **TYSP** Trendsetter Super 30 (Preferred Plus) 7 **TYSS** Trendsetter Super 30 (Standard Plus) **TYNA** Final Expense Insurance

#### Company/ Product List Cat egor y Transamerica Life Ins Co (Family Mkt) Ultima Champion - 10 Year Ultima Champion - 10 (Elite P+/Pfd R+) TLEE 3 TLEP 3 4 TLEE Ultima Champion - 15 Year Ultima Champion - 15 (Elite P+/Pfd R+) 4 TLEP Jet Simplified Issue - 15 Year Level Home Protector Elite - 15 Year Level 4 TLJE TLUE 4 5 5 TLEE Ultima Champion - 20 Year Ultima Champion - 20 (Elite P+/Pfd R+) Jet Simplified Issue - 20 Year Level **TLEP** 5 5 TLJE Home Protector Elite - 20 Year Level TLUE 6 TLJE Jet Simplified Issue - 25 Year Level 6 TLUE Home Protector Elite - 25 Year Level 7 7 Ultima Champion - 30 Year Ultima Champion - 30 (Elite P+/Pfd R+) TLEE **TLEP** 7 7 TLJE Jet Simplified Issue - 30 Year Level Home Protector Elite - 30 Year Level TLUE Ultima Champion - 20 Year with ROP Ultima Champion - 20 (Elite P+/Pfd R+) Κ TLEE **TLEP** Κ TLEE Ultima Champion - 30 Year with ROP Μ TLEP Ultima Champion - 30 (Elite P+/Pfd R+) Μ

#### Company/ Product List Cat egor y Transamerica Life Insurance Co (TIIG) Trendsetter Super YRT 1 TOCA TCCP Trendsetter Super YRT (Plus) 1 TRCA 1 Trendsetter Super YRT ( MD) **TRCP** Trendsetter Super YRT (Plus / MD) 1 Trendsetter Super 10 3 TCCA TCCP Trendsetter Super 10 (Preferred Plus) 3 **TCCS** 3 Trendsetter Super 10 (Standard Plus) TOCA 4 Trendsetter Super 15 4 Trendsetter Super 15 (Preferred Plus) TOOP 4 **TCCS** Trendsetter Super 15 (Standard Plus) 5 TCCA Trendsetter Super 20 TCCP Trendsetter Super 20 (Preferred Plus) 5 **TCCS** Trendsetter Super 20 (Standard Plus) 5 **TOCA** 6 Trendsetter Super 25 6 TCCP Trendsetter Super 25 (Preferred Plus) 6 **TCCS** Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 7 TCCA TCCP Trendsetter Super 30 (Preferred Plus) 7 **TCCS** 7 Trendsetter Super 30 (Standard Plus) TCCA Trendsetter Super 20 with ROP K Trendsetter Super 20 (Pfd Plus / w/ROP) K TCCP Κ **TCCS** Trendsetter Super 20 (Std Plus / w/ROP) Trendsetter Super 30 with ROP TCCA M TCCP Trendsetter Super 30 (Pfd Plus / w/ROP) M Trendsetter Super 30 (Std Plus / w/ROP) Μ TCCS TransACE 2010 - No Lapse UL to 121 8 **TOCA** 8 TCCP TransACE 2010 - No Lapse UL to 121 (P+) TONA TransACE 2010 - No Lapse UL to 121 MA&TX 8 TransACE 2010 - No Lapse UL to 121 (P+) 8 TONP **TFNA** Final Expense Insurance Р Р TWNA Final Expense Insurance ( WA) Trust mark Insurance Company TRUT TermNet 5-Year Term 2 3 TRTU TermNet 10-Year Term TRUT TermNet 15-Year Term 4

#### Company/ Product List Cat egor y Union Central Life Insurance Company UTGC 1 Keyst one Term 1 UTŒP Keyst one Term 1 (P+ / R+ Select) 1 1 UNYN Keyst one Term 1 (NY) **UNYS** Keyst one Term 1 (P+ / R+ Select) (NY) 1 Keyst one Term 10 3 UTCC UTGP Keyst one Term 10 (P+ / R+ Select) 3 3 Keyst one Term 10 UNZY (NY) Keyst one Term 10 3 UNZP (P+ / R+ Select) (NY) Keyst one Term 15 4 UTGC Keyst one Term 15 4 UTGP (P+ / R+ Select) 4 UTI C Keyst one Term 15 (CA, IN, OR, PA) UTI P Keyst one Term 15 (P+/R+) (CA, IN, PA&OR) 4 Keyst one Term 15 UNZY 4 4 UNZP Keyst one Term 15 (P+ / R+ Select) (NY) 5 Keyst one Term 20 UTCC 5 UТФР Keyst one Term 20 (P+ / R+ Select) 5 Keyst one Term 20 UTI C (CA, IN, OR, PA) 5 UTI P Keyst one Term 20 (P+/R+) (CA, IN, OR, PA) 5 5 7 7 UNZY Keyst one Term 20 (NY) Keyst one Term 20 UNZP (P+ / R+ Select) (NY) Keyst one Term 30 UTCC Keyst one Term 30 UTGP (P+ / R+ Select) 7 (CA, IN, OR, PA) UTI C Keyst one Term 30 7 UTI P Keyst one Term 30 (P+/R+) (CA, IN, PA, OR) Keyst one Term 30 7 UNZY (NY) 7 UNZP Keyst one Term 30 (P+ / R+ Select) (NY) The Union Labor Life Insurance Company UNLI 1 Annual Renewable Term United Heritage Life Insurance Company **UTHE** ART100 - Annual Renewable Term 1 Protector Whole Life - Simplified Issue UTHE 8 United Home Life Insurance Company UTHO Express Issue Term 20 5 Express Issue Term 30 7 UTHO Т UTHO Express Issue Term 65 Κ Premier Term 20 (with ROP) UTHO Premier Term 30 (with ROP) Μ UTHO Premier 65 with ROP W UTHO UNHO Express Issue Deluxe Whole Life 8 8 UNPO Express Issue Premier Whole Life

#### Company/ Product List Cat egor y United of Omaha Life Insurance Company **UTPP** Term Life Answers 10 3 3 **UTPQ** Term Life Answers 10 (Plus) 4 **UTPP** Term Life Answers 15 4 **UTPQ** Term Life Answers 15 (Plus) Term Life Express - 15 Year 4 UTEP UTCP Term Life Complete - 15 Year 4 **UTPP** Term Life Answers 20 5 5 **UTPQ** Term Life Answers 20 (Plus) Term Life Express - 20 Year 5 UTEP 5 7 7 UTCP Term Life Complete - 20 Year UTPP Term Life Answers 30 **UTPQ** Term Life Answers 30 (Plus) 7 7 **UTEP** Term Life Express - 30 Year Term Life Complete - 30 Year UTCP С UTPP GUL Complete - Guaranteed to 90 С GUL Complete - Guaranteed to 90 **UTPQ** (Plus) GUL Complete - Guaranteed to 95 D UTPP D **UTPQ** GUL Complete - Guaranteed to 95 (Plus) UTPP GUL Complete - Guaranteed to 100 Ε **UTPQ** GUL Complete - Guaranteed to 100 Ε (Plus) GUL Complete - Guaranteed to 120 GUL Complete - Guaranteed to 120 8 UTPP **UTPQ** 8 (Plus) Р UTPP GUL Complete - Pay to 100 Р **UTPQ** GUL Complete - Pay to 100 (Plus) GUL Complete - pay to 65 Q UTPP GUL Complete - pay to 65 Q **UTPQ** (Plus) R GUL Complete - 20 Pay UTPP **UTPQ** GUL Complete - 20 Pay R (Plus) GUL Complete - 10 Pay GUL Complete - 10 Pay (Plus) S UTPP S **UTPQ** GUL Complete - Single Pay 0 UTPP **UTPQ** GUL Complete - Single Pay (Plus) 0

#### Company/ Product List Cat egor y United States Life Ins in the City of NY **USED** Sel ect - a- Term - 10 Year 3 USEE Sel ect - a- Term - 10 Year (Plus) 3 4 **USED** Sel ect - a- Ter m - 15 Year 4 USEE Sel ect - a- Term - 15 Year (Plus) 5 **USED** Sel ect - a- Term - 20 Year 5 Sel ect - a- Term - 20 Year USEE (Plus) 6 USED Sel ect - a- Term - 25 Year 6 USEE Select - a-Term - 25 Year (Plus) **USED** Sel ect - a- Term - 30 Year 7 Sel ect - a- Term - 30 Year 7 USEE (Plus) Т Select - a-Term - Level to 65 USED Т Select - a - Term - Level to 65 USEE (Plus) U USED Select - a - Term - Level to 70 Select - a - Term - Level to 70 U USEE (Plus) **USED** Select - a-Term - Level to 75 V USEE Select - a- Term - Level to 75 (Plus) ٧ F **UNBG** Sel ect - a- Term - 16 Year F UNBH Sel ect - a- Term - 16 Year (Plus) F Sel ect - a- Term - 17 Year UNCG F UNCH Sel ect - a- Term - 17 Year (Plus) F **UNDG** Sel ect - a- Term - 18 Year F UNDH Sel ect - a- Term - 18 Year (Plus) F **UNEG** Sel ect - a- Term - 19 Year F Sel ect - a- Ter m - 19 Year UNEH (Plus) F **UNFG** Sel ect - a- Ter m - 21 Year F UNFH Select - a- Term - 21 Year (Plus) F Sel ect - a- Ter m - 22 Year UNGG F Sel ect - a- Term - 22 Year UNGH (Plus) F **UNHG** Sel ect - a- Term - 23 Year F UNHH Sel ect - a- Term - 23 Year (Plus) F UNI G Sel ect - a- Ter m - 24 Year F UNI H Sel ect - a- Term - 24 Year (Plus) F **UNJ G** Sel ect - a- Term - 26 Year F Sel ect - a- Ter m - 26 Year UNJ H (Plus) F UNKG Select - a-Term - 27 Year F Select - a-Term - 27 Year UNKH (Plus) F **UNLG** Sel ect - a- Ter m - 28 Year F UNLH Sel ect - a- Term - 28 Year (Plus) F UNMG Sel ect - a- Term - 29 Year UNMH Sel ect - a- Term - 29 Year (Plus) F Sel ect - a- Ter m 10 UNLS (Special) F UNMS Sel ect - a- Ter m 15 Special) F UNNS Sel ect - a- Ter m 20 (Special) F UNOS Sel ect - a- Ter m 25 (Special) **UNPS** (Special) F Sel ect - a- Ter m 30 ROP Sel ect - a- Ter m -J UTYD 15 Year J ROP Select - a-Term - 15 Year UTYE (Plus) Κ UTYD ROP Select - a-Term - 20 Year ROP Select - a- Term - 20 Year K UTYE (Plus)

	United States Life Ins in the City of NY	
UTYD	ROP Select - a- Term - 25 Year	L
UTYE	ROP Select - a-Term - 25 Year (Plus)	L
UTYD	ROP Select - a- Term - 30 Year	М
UTYE	ROP Select - a-Term - 30 Year (Plus)	М
UTYD	ROP Select - a- Term - Level to 65	W
UTYE	ROP Select-a-Term - Level to 65 (Plus)	W
UTYD	ROP Select - a - Term - Level to 70	X
UTYE	ROP Select-a-Term - Level to 70 (Plus)	X
UTYD	ROP Select-a-Term - Level to 75	Υ
UTYE	ROP Select-a-Term - Level to 75 (Plus)	Υ
USYD	ContinUL – no lapse UL	8
USYE	ContinUL – no lapse UL (Plus)	8
UTYD	ContinUL – no lapse (\$500K)	8
UTYE	ContinUL – no lapse (Plus / 500K)	8
USED	ContinUL Extend Plus - no lapse UL	8
USEE	ContinUL Extend Plus – no lapse UL (+)	8
UTED	ContinUL Extend Plus – no lapse (\$500K)	8
UTEE	ContinUL Extend Plus – no lapse (+/500K)	8

	United States Life Ins in the City of NY	
UTQS	ROP Select - a- Term - 15 Year (Special)	F
UTRS	ROP Select - a- Term - 20 Year (Special)	F
UTSS	ROP Select - a- Term - 25 Year (Special)	F
UTTS	ROP Select - a- Term - 30 Year (Special)	F
UTES	LTG Ultra-C NY -10 Year (Special)	F
UTFS	LTG Ultra-C NY -15 Year (Special)	F
UTGS	LTG Ultra-C NY - 20 Year (Special)	F
UTHS	LTG Ultra-C NY -30 Year (Special)	F
UTI S	ROPTerm NY - 15 Year (Special / 2006)	F
UTJS	ROPTerm NY - 20 Year (Special / 2006)	F
UTFG	ROP Select - a- Term - 21 Year	Ν
UTFH	ROP Select-a-Term - 21 Year (Plus)	Ν
UTGG	ROP Select - a- Term - 22 Year	N
UTGH	ROP Select - a- Term - 22 Year (Plus)	N
UTHG	ROP Sel ect - a- Ter m - 23 Year	N
UTHH	ROP Select - a- Term - 23 Year (Plus)	N
UTI G	ROP Sel ect - a- Ter m - 24 Year	N
UTI H	ROP Select - a- Term - 24 Year (Plus)	N
UTJG	ROP Select - a Term - 26 Year	N
UTJH UTKG	ROP Select-a-Term - 26 Year (Plus) ROP Select-a-Term - 27 Year	N N
UTKH		N
UTLG	ROP Select-a-Term - 27 Year (Plus) ROP Select-a-Term - 28 Year	N
UTLH	ROP Select - a- Term - 28 Year (Plus)	N
UTMG	ROP Select - a- Term - 29 Year	N
UTMH	ROP Select - a- Term - 29 Year (Plus)	N
UTNG	ROP Select - a-Term - 31 Year	N
UTNH	ROP Select - a- Term - 31 Year (Plus)	N
UTOG	ROP Sel ect - a- Ter m - 32 Year	N
UTCH	ROP Select - a- Term - 32 Year (Plus)	N
UTPG	ROP Select - a- Term - 33 Year	N
UTPH	ROP Select - a- Term - 33 Year (Plus)	Ν
UTQG	ROP Select - a- Term - 34 Year	Ν
UTQH	ROP Select - a- Term - 34 Year (Plus)	Ν
UTRG	ROP Select - a- Term - 35 Year	Ν
UTRH	ROP Select - a- Term - 35 Year (Plus)	Ν

	Mat Occasi III ( a la company o Occasion)	
14001	West Coast Life Insurance Company	•
WGCJ	Secure-T - 10 Year No Lapse UL	3
WCCK	Secure-T - 10 Year No Lapse (Super Pfd)	3
MCJJ	Focus Term 10 - 10 Year	3 3 3 4
WCJK	Focus Term 10 - 10 Year (Super Pfd)	3
WGCJ	Secure-T - 15 Year No Lapse UL	4
WGCK	Secure-T - 15 Year No Lapse (Super Pfd)	4
WCJJ	Focus Term 15 - 15 Year	4
WCJK	Focus Term 15 - 15 Year (Super Pfd)	4
WGCJ	Secure-T - 20 Year No Lapse UL	5
WGCK	Secure-T - 20 Year No Lapse (Super Pfd)	5
WCJJ	Focus Term 20 - 20 Year	4 5 5 5 6
WCJK	Focus Term 20 - 20 Year (Super Pfd)	5
WGCJ	Secure-T - 25 Year No Lapse UL	6
WGCK	Secure-T - 25 Year No Lapse (Super Pfd)	6
WCJJ	Focus Term 25 - 25 Year	6
WCJK	Focus Term 25 - 25 Year (Super Pfd)	6
WGCJ	Secure-T - 30 Year No Lapse UL	6 6 6 7
WGCK	Secure-T - 30 Year No Lapse (Super Pfd)	7
WCJJ	Focus Term 30 - 30 Year	7
WCJK	Focus Term 30 - 30 Year (Super Pfd)	7
WDCJ	LifeTime Platinum III - to age 65	Ť
WDCK	LifeTime Platinum III - to age 65 (P+)	Ť
WDCJ	LifeTime Platinum III - to age 70	Ù
WDCK	LifeTime Platinum III - to age 70 (P+)	Ŭ
WDCJ	LifeTime Platinum III - to age 75	V
WDCK	LifeTime Platinum III - to age 75 (P+)	V
WDCJ	LifeTime Platinum III - to age 80	Α
WDCK	LifeTime Platinum III - to age 80 (P+)	Α
WDCJ	LifeTime Platinum III - to age 85	В
WDCK	LifeTime Platinum III - to age 85 (P+)	В
WDCJ	LifeTime Platinum III - to age 90	С
WDCK	LifeTime Platinum III - to age 90 (P+)	C C
WDCJ	LifeTime Platinum III - to age 95	D
WDCK	LifeTime Platinum III - to age 95 (P+)	D
WDCJ	LifeTime Platinum III - to age 100	E E
WDCK	LifeTime Platinum III - to age 100 (P+)	Е
WDCJ	LifeTime Platinum III - to age 105	G
WDCK	LifeTime Platinum III - to age 105 (P+)	G
WDCJ	LifeTime Platinum III - to age 110	Н
WDCK	LifeTime Platinum III - to age 110 (P+)	Η
WDCJ	LifeTime Platinum III	8
WDCK	LifeTime Platinum III (Super Pfd)	8
WDCJ	LifeTime Platinum III - Pay to 65	Q
WDCK	LifeTime Platinum III (Select pay to 65)	Q
WDCJ	LifeTime Platinum III - 20 Pay	R
WDCK	LifeTime Platinum III (Select 20 pay)	R
WDCJ	LifeTime Platinum III - 10 Pay	S S
WDCK	LifeTime Platinum III (Select 10 pay)	
WDCJ	LifeTime Platinum III 8/09 - Single Pay	Ο

	Company/ Pr oduct Li st	Cat egor y
WDCK	West Coast Life Insurance Company LifeTime Platinum III (Select one pay)	0
WRRE WRRP WRRE WRRE WRRP WRRE WRRE WRRE	Western Reserve Life Assurance Co of OH WRL TermPlus - 10 Year WRL TermPlus - 10 (Elite P+/Pfd R+) WRL TermPlus - 15 Year WRL TermPlus - 15 (Elite P+/Pfd R+) WRL TermPlus - 20 Year WRL TermPlus - 20 (Elite P+/Pfd R+) WRL TermPlus - 30 Year WRL TermPlus - 30 Year WRL TermPlus - 30 (Elite P+/Pfd R+) WRL TermPlus - 20 Year with ROP WRL TermPlus - 20 (Elite / w/ROP) WRL TermPlus - 20 (Pf Plus / w/ROP) WRL TermPlus - 30 Year with ROP WRL TermPlus - 30 (Pfd Elite / w/ROP) WRL TermPlus - 30 (Pfd Elite / w/ROP)	3 3 4 4 5 5 7 7 K K K M M
WEST WESS WESP WESS WESP WESS WESP WIST WISS WISP WEST WESS WESP WIST WESS WESP WIST WISS WESP WIST WISS WESP WISS WESP	Western-Southern Life Assurance Company 10-Year Guaranteed Level Term 10-Year Level Term (Super Preferred) 10-Year Level Term (Preferred Plus) 15-Year Guaranteed Level Term 15-Year Level Term (Super Preferred) 15-Year Level Term (Preferred Plus) 20-Year Guaranteed Level Term 20-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred) 20-Year Level Term (Preferred Plus) eTerm 20 - Guaranteed Level Term eTerm 20 - Level Term (Super Preferred) eTerm 20 - Level Term (Preferred Plus) 30-Year Guaranteed Level Term 30-Year Guaranteed Level Term 30-Year Level Term (Super Preferred) 30-Year Level Term (Preferred Plus) eTerm 30 - Guaranteed Level Term eTerm 30 - Level Term (Super Preferred) eTerm 30 - Level Term (Preferred Plus) Return of Premium Term - 20-Year Return of Premium Term - 20-Year Return of Premium 20-Year (Super Pfd) Return of Premium 20-Year (Pfd Plus)	3 3 3 4 4 4 5 5 5 5 5 5 7 7 7 7 7 7 K K K

	Company/ Pr oduct Li st	Cat egor y
WILR WILP WOLS WOLP WILR WILP WILP WILP WILP WILP WILP WILP WILP	William Penn Life Insurance Co of NY Life Value Term 20 Life Value Term 20 (Plus) Life Value Term 30 Life Value Term 30 (Pfd) Life Value Term 30 (Plus) Penn Term 10 Penn Term 10 (Plus) Penn Term 15 (Plus) Penn Term 20 Penn Term 20 Penn Term 30 (Plus) Penn Term 30 Penn Term 30 Life Choice UL - to age 100 Life Choice UL - to age 100 (Plus) Life Choice UL - pay to age 121 Life Choice UL - pay to age 121 Life Choice UL - pay to age 100 Life Choice UL - 20 Pay Life Choice UL - 20 Pay Life Choice UL - 10 Pay Life Choice UL - Single Pay Life Choice UL - Single Pay Life Choice UL - Single Pay	1 1 1 1 1 3 3 4 4 5 5 7 7 E E 8 8 P P R R S S O O
WOMA WOMP WOMA WOMP	Woman's Life Insurance Society Ten Year Renewable and Convertible Term Ten Year R & C Term (Preferred Plus) Twenty Year Convertible Term Twenty Year Convertible Term (Pfd Plus)	3 3 5 5