| Product Code                            | Company Code | Product Name                            | Category |
|---|--------------|---|----------|
| AAAL                                    | AAAL         | 10 Year Level Term                      | 3        |
|   |              | 15 Year Level Term                      | 4        |
|   |              | 20 Year Level Term                      | 5        |
|   |              | 25 Year Level Term                      | 6        |
|   |              | 30 Year Level Term                      | 7        |
|   |              | LifeTime UL (LTULII)                    | 8        |
|   |              | 15 Year Level Term (with ROP)           | J        |
|   |              | 20 Year Level Term (with ROP)           | K        |
|   |              | 25 Year Level Term (with ROP)           | L        |
|   |              | 30 Year Level Term (with ROP)           | M        |
| AAAP                                    |              | 10 Year Level Term (Super Preferred)    | 3        |
|   |              | 15 Year Level Term (Super Preferred)    | 4        |
|   |              | 20 Year Level Term (Super Preferred)    | 5        |
|   |              | 25 Year Level Term (Super Preferred)    | 6        |
|   |              | 30 Year Level Term (Super Preferred)    | 7        |
|   |              | LifeTime UL (LTULII) (Super Preferred)  |          |
|   |              | 15 Year Level Term (Super Pfd w/ROP)    | J        |
|   |              | 20 Year Level Term (Super Pfd w/ROP)    | K        |
|   |              | 25 Year Level Term (Super Pfd w/ROP)    | L        |
|   |              | 30 Year Level Term (Super Pfd w/ROP)    | M        |
| AAIL                                    | AMIL         | MegaTerm(NY) 10 - 10 Year Term          | 3        |
| AAWL                                    | AAAL         | 10 Year Level Term (WA)                 | 3        |
| 111111111111111111111111111111111111111 | 1 11 11 11   | 15 Year Level Term (WA)                 | 4        |
|   |              | 20 Year Level Term (WA)                 | 5        |
|   |              | 25 Year Level Term (WA)                 | 6        |
|   |              | 30 Year Level Term (WA)                 | 7        |
| AAWP                                    |              | 10 Year Level Term (Super Pfd / WA)     | 3        |
| 1111111                                 |              | 15 Year Level Term (Super Pfd / WA)     | 4        |
|   |              | 20 Year Level Term (Super Pfd / WA)     | 5        |
|   |              | 25 Year Level Term (Super Pfd / WA)     | 6        |
|   |              | 30 Year Level Term (Super Pfd / WA)     | 7        |
| ALLE                                    | ALLI         | 10 Year Term Life (P+ Elite Select)     | 3        |
| 711111                                  | 111111       | 20 Year Term Life (P+ Elite Select)     | 5        |
| ALLI                                    |              | 10 Year Term Life                       | 3        |
| 711111                                  |              | 20 Year Term Life                       | 5        |
| ALLS                                    |              | 10 Year Term Life (P+ Super/R+Select)   | 3        |
| 11000                                   |              | 20 Year Term Life (P+ Super/R+Select)   | 5        |
| ALUI                                    |              | Generation Planner II (1980 CSO)        | 8        |
| 11202                                   |              | GenDex-RP UL - 20 year no lapse with RO |          |
| ALUS                                    |              | Generation Planner II (P+ Super/R+ Sel  |          |
| 11200                                   |              | GenDex-RP UL - w/ROP (P+Super/R+Select  |          |
| ALWI                                    |              | Generation Planner II - U/L no lapse    | 8        |
| ALWS                                    |              | Generation Planner II (P+ Super/R+ Sel  |          |
| AMCO                                    | AMCO         | Term 10 Level Term Life                 | 3        |
| 111.00                                  | 111.00       | Term 15 Level Term Life                 | 4        |
|   |              | Term 20 Level Term Life                 | 5        |
| AMEH                                    | AMHO         | ART - Annual Renewable Term             | 1        |
| AMFI                                    | AMFI         | T2 EZ 20 Year                           | 5        |
|   |              | T2 EZ 25 Year                           | 6        |
|   |              | T2 EZ 30 Year                           | 7        |
| AMHE                                    | AMHE         | "Current Premium" 10 Year R & C Term    | 3        |
| AMMV                                    | AMUS         | 10 Year Term (10YT)                     | 3        |
| * * * *                                 |              |   | J        |

| Product Code         | Company Code | Product Name  | Category                   |
|----------------------|--------------|---|----------------------------|
| AMMW                 |              | 15 Year Term (15YT) 20 Year Term (20YT) 10 Year Term (Premier) 15 Year Term (Premier) 20 Year Term (Premier)  | 4<br>5<br>3<br>4<br>5      |
| AMNP                 | AMNT         | ANICO Select 10 (Plus) ANICO Select 15 (Plus) ANICO Select 20 (Plus) ANICO Select 30 (Plus)   | 5<br>3<br>4<br>5<br>7      |
| AMNT                 |              | ANICO Select 15 with ROP (Plus) ANICO Select 20 with ROP (Plus) ANICO Select 30 with ROP (Plus) ANICO Select 10   | Ј<br>К<br>М<br>З           |
|                      |              | ANICO Select 15 ANICO Select 20 ANICO Select 30 ANICO Select 15 with ROP ANICO Select 20 with ROP   | 4<br>5<br>7<br>J<br>K      |
| AMTL                 | AMTA         | ANICO Select 30 with ROP<br>Low-Load 10 Year Term<br>Low-Load 20 Year Term<br>Low-Load 30 Year Term   | M<br>3<br>5<br>7           |
| AMTP                 |              | Low-Load 10 Year Term (Super Preferred Low-Load 20 Year Term (Super Preferred Low-Load 30 Year Term (Super Preferred  | 5                          |
| AMTV                 | AMUS         | Term 2005 - 10 Year Level Term Term 2005 - 15 Year Level Term Term 2005 - 20 Year Level Term  | 3<br>4<br>5                |
| AMTW                 |              | Term 2005 - 30 Year Level Term Advantage Builder Indexed UL w/NLG Term 2005 - 10 Year (Preferred Plus) Term 2005 - 15 Year (Preferred Plus) Term 2005 - 20 Year (Preferred Plus) Term 2005 - 30 Year (Preferred Plus) | 7<br>8<br>3<br>4<br>5<br>7 |
| AMUN                 | AMSU         | Advantage Builder Indexed UL w/NLG (P+Term Protector Series III - LTP 10/10 Term Protector Series III - LTP 15/15 Term Protector Series III - LTP 20/20   | ) 8<br>3<br>4<br>5         |
| AMUS                 |              | LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred) LTP 20/20 (P+ Elite / R+ Preferred)   | 3<br>4<br>5                |
| ANNP<br>ANNT<br>ARAS | AMNT<br>AMGF | LTG Universal Life - no lapse 100 (Plus LTG Universal Life - no lapse to 100 LTG Ultra-C 10 (Special / 2006)  |                            |
| ARAS<br>ARBS<br>ARCG | AMGE         | LTG Ultra-C 15 (Special / 2006)<br>LTG Ultra-C 10   | 8<br>3                     |
|                      |              | LTG Ultra-C 15<br>LTG Ultra-C 20<br>LTG Ultra-C 30  | 4<br>5<br>7                |
| ARCH                 |              | ContinUL Extend - no lapse U/L<br>LTG Ultra-C 10 (Plus)   | 8                          |

| Product Code                  | Company Code | Product Name  | Category                                  |
|-------------------------------|--------------|---|---|
| ARCS<br>ARDS                  | AMGF         | LTG Ultra-C 15 (Plus) LTG Ultra-C 20 (Plus) LTG Ultra-C 30 (Plus) ContinUL Extend - no lapse U/L (Pfd+) LTG Ultra-C 20 (Special / 2006) LTG Ultra-C 30 (Special / 2006)   | 4<br>5<br>7<br>8<br>8                     |
| ARES ARFS ARGS ARHS ARIS ARJS |              | LTG Ultra 10 (Special / MS) LTG Ultra 15 (Special / MS) LTG Ultra 20 (Special / MS) LTG Ultra 30 (Special / MS) ROP Term 15 (Special / 2006) ROP Term 20 (Special / 2006)   | 8<br>8<br>8<br>8<br>8                     |
| ARKS<br>ARLP                  | AMSV         | ROP Term 30 (Special / 2006) LifeTerm 15 (Ultra Preferred) LifeTerm 20 (Ultra Preferred) LifeTerm 30 (Ultra Preferred) LifeTerm 15 (Ultra Preferred / w/ROP) LifeTerm 20 (Ultra Preferred / w/ROP) LifeTerm 30 (Ultra Preferred / w/ROP)  | 8<br>4<br>5<br>7<br>J<br>K<br>M           |
| ARLS<br>ARLT                  | AMGF<br>AMSV | Select-a-Term 10 (Special) LifeTerm 15 LifeTerm 20 LifeTerm 30 LifeTerm 15 (with ROP) LifeTerm 20 (with ROP) LifeTerm 30 (with ROP)   | 8<br>4<br>5<br>7<br>J<br>K<br>M           |
| ARMS<br>ARMT                  | AMGF<br>AMSV | Select-a-Term 15 (Special)  Home Mortgage Series - 15/15 year  Home Mortgage Series - 20/20 year  Home Mortgage Series - 25/25 year  Home Mortgage Series - 30/30 year  Home Mortgage Series - 15/15 year/ROP  Home Mortgage Series - 20/20 year/ROP  Home Mortgage Series - 25/25 year/ROP  Home Mortgage Series - 30/30 year/ROP  Home Mortgage Series - 30/30 year/ROP | 8<br>4<br>5<br>6<br>7<br>J<br>K<br>L<br>M |
| ARNS<br>AROS<br>ARPS<br>ARRG  | AMGF<br>AMGE | Select-a-Term 20 (Special) Select-a-Term 25 (Special) Select-a-Term 30 (Special) LTG Ultra 10 (MS)  | 8<br>8<br>8<br>3                          |
| ARRH                          |              | LTG Ultra 15 (MS) LTG Ultra 20 (MS) LTG Ultra 30 (MS) LTG Ultra 10 (Plus / MS) LTG Ultra 15 (Plus / MS) LTG Ultra 20 (Plus / MS) LTG Ultra 30 (Plus / MS)   | 4<br>5<br>7<br>3<br>4<br>5<br>7           |
| ARSG                          |              | LTG Ultra 30 (Plus / MS) Select-a-Term - 10 Year Select-a-Term - 15 Year Select-a-Term - 20 Year Select-a-Term - 25 Year Select-a-Term - 30 Year  | 7<br>3<br>4<br>5<br>6<br>7                |

| Product Code | Company Code | Product Name  | Category |
|--------------|--------------|---|----------|
|              |              | Select-a-Term - Level to 65   | T        |
|              |              | Select-a-Term - Level to 70   | U        |
|              |              | Select-a-Term - Level to 75   | V        |
| ARSH         |              | Select-a-Term - 10 Year (Plus)  | 3        |
|              |              | Select-a-Term - 15 Year (Plus)  | 4        |
|              |              | Select-a-Term - 20 Year (Plus)  | 5        |
|              |              | Select-a-Term - 25 Year (Plus)  | 6        |
|              |              | Select-a-Term - 30 Year (Plus)  | 7        |
|              |              | Select-a-Term - Level to 65 (Plus)  | T        |
|              |              | Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus)       | U<br>V   |
| ARSP         | AMSV         | SecuriTerm 10 (Ultra Preferred)   | 3        |
| ARST         | AMSV         | SecuriTerm 10 (Oldra Frederred)   | 1        |
| ARSI         |              | SecuriTerm 10   | 3        |
| ARXG         | AMGE         | Select-a-Term - 10 Year (OR)  | 3        |
| AKKO         | ANGE         | Select-a-Term - 15 Year (OR)  | 4        |
|              |              | Select-a-Term - 20 Year (OR)  | 5        |
|              |              | Select-a-Term - 25 Year (OR)  | 6        |
|              |              | Select-a-Term - 30 Year (OR)  | 7        |
|              |              | ContinUL Extend - no lapse U/L (\$500K)                                     | 8        |
|              |              | ROP Term 15 (2006)  | J        |
|              |              | ROP Term 20 (2006)  | K        |
|              |              | ROP Term 30 (2006)  | M        |
|              |              | Select-a-Term - Level to 65 (OR)  | Т        |
|              |              | Select-a-Term - Level to 70 (OR)  | U        |
|              |              | Select-a-Term - Level to 75 (OR)  | V        |
| ARXH         |              | Select-a-Term - 10 Year (Plus/OR)   | 3        |
|              |              | Select-a-Term - 15 Year (Plus/OR)   | 4        |
|              |              | Select-a-Term - 20 Year (Plus/OR)   | 5        |
|              |              | Select-a-Term - 25 Year (Plus/OR)   | 6        |
|              |              | Select-a-Term - 30 Year (Plus/OR)   | 7        |
|              |              | Continul Extend - no lapse U/L (P+/500)                                     |          |
|              |              | ROP Term 15 (Plus / 2006)   | J<br>    |
|              |              | ROP Term 20 (Plus / 2006)   | K        |
|              |              | ROP Term 30 (Plus / 2006)   | M        |
|              |              | Select-a-Term - Level to 65 (Plus/OR)                                       | T        |
|              |              | Select-a-Term - Level to 70 (Plus/OR) Select-a-Term - Level to 75 (Plus/OR) | U<br>V   |
| ARXT         | AMSV         | Home Mortgage Series - 15/5 year  | 4        |
| AKAI         | AMSV         | Home Mortgage Series - 20/5 year  | 5        |
|              |              | Home Mortgage Series - 25/5 year  | 6        |
|              |              | Home Mortgage Series - 30/5 year  | 7        |
|              |              | Home Mortgage Series - 15/5 year/ROP  | ,<br>J   |
|              |              | Home Mortgage Series - 20/5 year/ROP  | K        |
|              |              | Home Mortgage Series - 25/5 year/ROP  | L        |
|              |              | Home Mortgage Series - 30/5 year/ROP  | M        |
| ASAG         | AMGF         | Select-a-Term - 12 Year   | 8        |
| ASAH         |              | Select-a-Term - 12 Year (Plus)  | 8        |
| ASBG         |              | Select-a-Term - 16 Year   | 8        |
| ASBH         |              | Select-a-Term - 16 Year (Plus)  | 8        |
| ASCG         |              | Select-a-Term - 17 Year   | 8        |
|              |              |   |          |

| Product Code | Company Code | Product Name Cat                         | egory        |
|--------------|--------------|--|--------------|
| ASCH         |              | Select-a-Term - 17 Year (Plus)           | 8            |
| ASDG         |              | Select-a-Term - 18 Year                  | 8            |
| ASDH         |              | Select-a-Term - 18 Year (Plus)           | 8            |
| ASEG         |              | Select-a-Term - 19 Year                  | 8            |
| ASEH         |              | Select-a-Term - 19 Year (Plus)           | 8            |
| ASFG         |              | Select-a-Term - 21 Year                  | 8            |
| ASFH         |              | Select-a-Term - 21 Year (Plus)           | 8            |
| ASGG         |              | Select-a-Term - 22 Year                  | 8            |
| ASGH         |              | Select-a-Term - 22 Year (Plus)           | 8            |
| ASHG         |              | Select-a-Term - 23 Year                  | 8            |
| ASHH         |              | Select-a-Term - 23 Year (Plus)           | 8            |
| ASIG         |              | Select-a-Term - 24 Year                  | 8            |
| ASIH         |              | Select-a-Term - 24 Year (Plus)           | 8            |
| ASJG         |              | Select-a-Term - 26 Year                  | 8            |
| ASJH         |              | Select-a-Term - 26 Year (Plus)           | 8            |
| ASKG         |              | Select-a-Term - 27 Year                  | 8            |
| ASKH         |              | Select-a-Term - 27 Year (Plus)           | 8            |
| ASLG         |              | Select-a-Term - 28 Year                  | 8            |
| ASLH         |              | Select-a-Term - 28 Year (Plus)           | 8            |
| ASMG         |              | Select-a-Term - 29 Year                  | 8            |
| ASMH         |              | Select-a-Term - 29 Year (Plus)           | 8            |
| ASSU         | ASSU         | Non Med Term - 10 Year Level             | 3            |
|              |              | Non Med Term - 15 Year Level             | 4            |
|              |              | Non Med Term - 20 Year Level             | 5            |
|              |              | Non Med Term - 30 Year Level             | 7            |
| AUOP         | AURO         | 10-Year Term (issue ages 71-75)          | 3            |
| AURG         | AMGE         | Elite Universal G - no lapse to age 100  | 8            |
| AURH         |              | Elite Universal G - no lapse to 100 (P+) | 8            |
| AURO         | AURO         | 10-Year Term                             | 3            |
| AWSP         | AMSV         | SecuriTerm 10 (Ultra Preferred / WA)     | 3            |
| AWST         |              | SecuriTerm 1 (WA)                        | 1            |
|              |              | SecuriTerm 10 (WA)                       | 3            |
| AXAA         | AXAA         | Annual Renewable Term (147)              | 1            |
|              |              | Equitable Term 10 (147)                  | 3            |
|              |              | Equitable Term 15 (147)                  | 4            |
|              |              | Equitable Term 20 (147)                  | 5            |
|              |              | Equitable Term 30 (147)                  | 7            |
|              |              | Athena UL II - w/Lapse Protection (2004) | 8            |
|              |              | Equitable ROP Term 20 (148)              | K            |
|              |              | Equitable ROP Term 25 (148)              | $\mathbf{L}$ |
|              |              | Equitable ROP Term 30 (148)              | M            |
| AXAP         |              | Annual Renewable Term (Elite/Plus / 147) | 1            |
|              |              | Equitable Term 10 (Elite/Plus / 147)     | 3            |
|              |              | Equitable Term 15 (Elite/Plus / 147)     | 4            |
|              |              | Equitable Term 20 (Elite/Plus / 147)     | 5            |
|              |              | Equitable Term 30 (Elite/Plus / 147)     | 7            |
|              |              | Athena UL II - w/Lapse Protection (Pfd+) | 8            |
|              |              | Equitable ROP Term 20 (Plus / 148)       | K<br>-       |
|              |              | Equitable ROP Term 25 (Plus / 148)       | L            |
|              |              | Equitable ROP Term 30 (Plus / 148)       | M            |
| AXYA         |              | Annual Renewable Term (147 / NY)         | 1            |

| Product Code | Company Code | Product Name   | Category              |
|--------------|--------------|--|-----------------------|
| AXYP         |              | Equitable Term 10 (147 / NY) Equitable Term 15 (147 / NY) Equitable Term 20 (147 / NY) Equitable Term 30 (147 / NY) Athena UL LPR - Lapse Protection Rider Annual Renewable Term (Plus / 147 / NY) Equitable Term 10 (Plus / 147 / NY) Equitable Term 15 (Plus / 147 / NY) Equitable Term 20 (Plus / 147 / NY) Equitable Term 30 (Plus / 147 / NY) Athena UL LPR - Lapse Protection (Pfd+) | 3<br>4<br>5<br>7      |
| AYGL         | ALLS         | TrueTerm - 10 Year TrueTerm - 15 Year TrueTerm - 20 Year TrueTerm - 30 Year  | 3<br>4<br>5<br>7      |
| AYGM         |              | TrueTerm - 10 Year (P+ Elite, R+ Select<br>TrueTerm - 15 Year (P+ Elite, R+ Select<br>TrueTerm - 20 Year (P+ Elite, R+ Select<br>TrueTerm - 30 Year (P+ Elite, R+ Select   | ) 3<br>) 4<br>) 5     |
| BALT         | BALT         | Secure Solution Protector - 10 Year Ter<br>Secure Solution Protector - 15 Year Ter<br>Secure Solution Protector - 20 Year Ter<br>Secure Solution Protector - 30 Year Ter   | m 3<br>m 4<br>m 5     |
| BANN         | BANN         | OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus) OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus)  | ,<br>3<br>4<br>5<br>7 |
| BANS         |              | OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term  | ,<br>3<br>4<br>5<br>7 |
| BAYE         | BANC         | 20 Year Guaranteed Term 30 Year Guaranteed Term Empire Solutions Indexed UL w/NLG  | ,<br>5<br>7<br>8      |
| BAYP         |              | 20 Year Guaranteed Term (Pfd Plus) 30 Year Guaranteed Term (Pfd Plus) Empire Solutions Indexed UL w/NLG (P+)   | 5<br>7<br>8           |
| BONN         | BANN         | OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR)   | 3<br>4<br>5           |
| BONS         |              | OPTerm 30 - 30 Year Term (Plus/OR) OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR) OPTerm 30 - 30 Year Term (OR)   | 7<br>3<br>4<br>5<br>7 |
| BUNN         |              | Continuity UL 100 - 10 Year (Plus)  Advantra - U/L w/20 Year Guar. (Plus)  Continuity UL 100 - Gtd to 100 (Plus)   | ,<br>3<br>5<br>8      |
| BUNS         |              | Continuity UL 100 - 10 Year No-Lapse Advantra - U/L w/20 Year Guarantee Continuity UL 100 - Guaranteed to 100  | 3<br>5<br>8           |

| Product Code | Company Code | Product Name                            | Category |
|--------------|--------------|---|----------|
| CERE         | CERE         | 10 Year Level Term Plan                 | 3        |
| CEST         | CEST         | 10 Year Level Premium Term              | 3        |
| CETN         | CETN         | Term Guaranteed 10 (CT)                 | 3        |
|              |              | Term Guaranteed 15 (CT)                 | 4        |
|              |              | Term Guaranteed 20 (CT)                 | 5        |
|              |              | Term Guaranteed 25 (CT)                 | 6        |
|              |              | Term Guaranteed 30 (CT)                 | 7        |
| CETP         |              | Term Guaranteed 10 (CT / Pf+/ Rg+)      | 3        |
|              |              | Term Guaranteed 15 (CT / Pf+ / Rg+)     | 4        |
|              |              | Term Guaranteed 20 (CT / Pf+ / Rg+)     | 5        |
|              |              | Term Guaranteed 25 (CT / Pf+ / Rg+)     | 6        |
|              |              | Term Guaranteed 30 (CT / Pf+ / Rg+)     | 7        |
| CGNN         | CALI         | Universal Life 2 Guaranteed             | 8        |
| CGNP         |              | Universal Life 2 Guaranteed (Ultra Pfd) | 8        |
| CHEE         | CHES         | Guaranteed Level Term 10 (Pfd Plus)     | 3        |
|              |              | Guaranteed Level Term 15 (Pfd Plus)     | 4        |
|              |              | Guaranteed Level Term 20 (Pfd Plus)     | 5        |
|              |              | Guaranteed Level Term 30 (Pfd Plus)     | 7        |
|              |              | Guaranteed Level Term 15 (Pfd+/ROP)     | J        |
|              |              | Guaranteed Level Term 20 (Pfd+/ROP)     | K        |
|              |              | Guaranteed Level Term 30 (Pfd+/ROP)     | M        |
| CHEP         |              | Guaranteed Level Term 10 (Preferred)    | 3        |
|              |              | Guaranteed Level Term 15 (Preferred)    | 4        |
|              |              | Guaranteed Level Term 20 (Preferred)    | 5        |
|              |              | Guaranteed Level Term 30 (Preferred)    | 7        |
|              |              | Guaranteed Level Term 15 (Pfd/ROP)      | J        |
|              |              | Guaranteed Level Term 20 (Pfd / ROP)    | K        |
|              |              | Guaranteed Level Term 30 (Pfd / ROP)    | M        |
| CHES         |              | Guaranteed Level Term 10                | 3        |
|              |              | Guaranteed Level Term 15                | 4        |
|              |              | Guaranteed Level Term 20                | 5        |
|              |              | Guaranteed Level Term 30                | 7        |
|              |              | Guaranteed Level Term 15 (with ROP)     | J        |
|              |              | Guaranteed Level Term 20 (with ROP)     | K        |
|              |              | Guaranteed Level Term 30 (ROP)          | M        |
| CHMS         |              | 10 Year Term                            | 3        |
|              |              | 15 Year Term                            | 4        |
|              |              | 20 Year Term                            | 5        |
|              |              | 30 Year Term                            | 7        |
|              |              | C-100 U/L - No Lapse Guaranteed to 100  | 8        |
|              |              | 20 Year Term (with ROP)                 | K        |
|              |              | 30 Year Term (ROP)                      | M        |
| CHNS         |              | 10 Year Term (non-medical)              | 3        |
|              |              | 15 Year Term (non-medical)              | 4        |
|              |              | 20 Year Term (non-medical)              | 5        |
|              |              | 30 Year Term (non-medical)              | 7        |
|              |              | C-100 U/L - No Lapse to 100 (non-med)   | 8        |
| CHUE         |              | C-100 U/L - 15 Year No Lapse (Pfd Plus) | 4        |
|              |              | C-100 U/L - No Lapse to 100 (Pfd Plus)  | 8        |
| CHUP         |              | C-100 U/L - 15 Year No Lapse (Preferred |          |
|              |              | C-100 U/L - No Lapse to 100 (Preferred  | ) 8      |

| Product Code | Company Code | Product Name  | Category |
|--------------|--------------|---|----------|
| CHUS         |              | C-100 U/L - 15 Year No Lapse Guarantee                            | 4        |
|              |              | C-100 U/L - No Lapse Guaranteed to $100$                          | 8        |
| CIDN         | CINN         | LifeHorizons Termsetter 15 (MD)                                   | 4        |
|              |              | LifeHorizons Termsetter 20 (MD)                                   | 5        |
|              |              | LifeHorizons Termsetter 25 (MD)                                   | 6        |
|              |              | LifeHorizons Termsetter 30 (MD)                                   | 7        |
|              |              | LifeHorizons Termsetter Plus 15 (ROP/MD)                          | J        |
|              |              | LifeHorizons Termsetter Plus 20 (ROP/MD)                          | K        |
|              |              | LifeHorizons Termsetter Plus 25 (ROP/MD)                          | ${f L}$  |
|              |              | LifeHorizons Termsetter Plus 30 (ROP/MD)                          |          |
| CIDP         |              | LifeHorizons Termsetter 15 (Select +/MD                           |          |
|              |              | LifeHorizons Termsetter 20 (Select +/MD                           |          |
|              |              | LifeHorizons Termsetter 25 (Select +/MD                           |          |
|              |              | LifeHorizons Termsetter 30 (Select +/MD                           |          |
|              |              | Termsetter Plus 15 (Select + / ROP/MD)                            | J        |
|              |              | Termsetter Plus 20 (Select + / ROP/MD)                            | K        |
|              |              | Termsetter Plus 25 (Select + / ROP/MD)                            | L        |
|              |              | Termsetter Plus 30 (Select + / ROP/MD)                            | M        |
| CIFN         |              | LifeHorizons Termsetter Plus 15 (ROP/FL)                          |          |
|              |              | LifeHorizons Termsetter Plus 20 (ROP/FL)                          |          |
|              |              | LifeHorizons Termsetter Plus 25 (ROP/FL)                          | L        |
| a            |              | LifeHorizons Termsetter Plus 30 (ROP/FL)                          |          |
| CIFP         |              | Termsetter Plus 15 (Select + / ROP/FL)                            | J        |
|              |              | Termsetter Plus 20 (Select + / ROP/FL)                            | K        |
|              |              | Termsetter Plus 25 (Select + / ROP/FL)                            | L        |
| CITATA       |              | Termsetter Plus 30 (Select + / ROP/FL) LifeHorizons Termsetter 10 | M<br>3   |
| CINN         |              | LifeHorizons Termsetter 15  | 3<br>4   |
|              |              | LifeHorizons Termsetter 15  | 5        |
|              |              | LifeHorizons Termsetter 25  | 6        |
|              |              | LifeHorizons Termsetter 30  | 7        |
|              |              | Life Horizons UL 120  | 8        |
|              |              | LifeHorizons Termsetter Plus 15 (w/ROP)                           | J        |
|              |              | LifeHorizons Termsetter Plus 20 (w/ROP)                           | K        |
|              |              | LifeHorizons Termsetter Plus 25 (w/ROP)                           | L        |
|              |              | LifeHorizons Termsetter Plus 30 (w/ROP)                           | M        |
| CINP         |              | LifeHorizons Termsetter 10 (Select +)                             | 3        |
|              |              | LifeHorizons Termsetter 15 (Select +)                             | 4        |
|              |              | LifeHorizons Termsetter 20 (Select +)                             | 5        |
|              |              | LifeHorizons Termsetter 25 (Select +)                             | 6        |
|              |              | LifeHorizons Termsetter 30 (Select +)                             | 7        |
|              |              | Life Horizons UL 120 (Select Plus)                                | 8        |
|              |              | Termsetter Plus 15 (Select + / ROP)                               | J        |
|              |              | Termsetter Plus 20 (Select + / ROP)                               | K        |
|              |              | Termsetter Plus 25 (Select + / ROP)                               | L        |
|              |              | Termsetter Plus 30 (Select + / ROP)                               | M        |
| CIPN         |              | LifeHorizons Termsetter Plus 15 (ROP/PA)                          | J        |
|              |              | LifeHorizons Termsetter Plus 20 (ROP/PA)                          | K        |
|              |              | LifeHorizons Termsetter Plus 25 (ROP/PA)                          | L        |
|              |              | LifeHorizons Termsetter Plus 30 (ROP/PA)                          | M        |
| CIPP         |              | Termsetter Plus 15 (Select + / ROP/PA)                            | J        |

| Product Code | Company Code | Product Name   | Category |
|--------------|--------------|--|----------|
|              |              | Termsetter Plus 20 (Select + / ROP/PA)                                   | K        |
|              |              | Termsetter Plus 25 (Select + / ROP/PA)                                   | L        |
|              |              | Termsetter Plus 30 (Select + / ROP/PA)                                   | M        |
| CMOR         | CONS         | Conseco Mortgage Term - 10 Year  | 3        |
|              |              | Conseco Mortgage Term - 15 Year  | 4        |
|              |              | Conseco Mortgage Term - 20 Year  | 5        |
|              |              | Conseco Mortgage Term - 30 Year  | 7        |
|              |              | Conseco Mortgage Term - 20 Year (w/ROP                                   | ·-       |
| COBD         | COLL         | Conseco Mortgage Term - 30 Year (w/ROP Term Line 20 - 20 Year (Low Band) | ) M<br>5 |
| COBD         | COLU         | Nautical Term - 10 Year (Pfd Plus)                                       | 3        |
| CODE         | COHO         | Nautical Term - 20 Year (Pfd Plus)                                       | 5        |
|              |              | Nautical Term - 30 Year (Pfd Plus)                                       | 7        |
|              |              | Nautical Term - 20 Year with ROP (Pfd+                                   |          |
|              |              | Nautical Term - 30 Year with ROP (Pfd+                                   |          |
| COBS         |              | Nautical Term - 10 Year (Super Pfd)                                      | 3        |
|              |              | Nautical Term - 20 Year (Super Pfd)                                      | 5        |
|              |              | Nautical Term - 30 Year (Super Pfd)                                      | 7        |
|              |              | Nautical Term - 20 Year with ROP (Super                                  |          |
|              |              | Nautical Term - 30 Year with ROP (Super                                  |          |
| COBU         |              | Nautical Term - 10 Year  | 3        |
|              |              | Nautical Term - 20 Year  | 5        |
|              |              | Nautical Term - 30 Year  | 7        |
|              |              | Nautical Term - 20 Year with ROP   | K        |
| COCL         | COLL         | Nautical Term - 30 Year with ROP<br>Term Line 10 - 10 Year R&C Term      | M<br>3   |
| COEL         | COLM         | Term Line 15 - 15 Year R&C Term  | 4        |
| COFL         | COLL         | CLIC 10 - 10 Year R & C Term   | 3        |
| COLE         | COLM         | Term Line 20 - 20 Year (Low Band)  | 5        |
| COGL         | 002          | GTL-10 - 10 Year R & C Term  | 3        |
| COLC         | COLL         | Term Line 15 - 15 Year R&C Term  | 4        |
|              |              | Term Line 20 - 20 Year R&C Term  | 5        |
| COLE         | COLM         | Term Line 10 - 10 Year R&C Term  | 3        |
|              |              | Term Line 20 - 20 Year R&C Term  | 5        |
| COMP         | COMP         | Term Life 10 - 10 Year Term  | 3        |
|              |              | Term Life 15 - 15 Year Term  | 4        |
|              |              | Term Life 20 - 20 Year Term  | 5        |
|              |              | Term Life 30 - 30 Year Term  | 7        |
| COMS         |              | GUL Complete - Guaranteed to 120<br>Term Life 10 (Plus)                  | 8        |
| COMP         |              | Term Life 15 (Plus)  | 3<br>4   |
|              |              | Term Life 20 (Plus)  | 5        |
|              |              | Term Life 30 (Plus)  | 7        |
|              |              | GUL Complete - Guaranteed to 120 (Plus                                   | •        |
| CONP         | CONS         | Conseco Term - 15 Year (Pfd Plus)  | 4        |
|              |              | Conseco Term - 20 Year (Pfd Plus)  | 5        |
|              |              | Conseco Term - 30 Year (Pfd Plus)  | 7        |
|              |              | Conseco Term - 20 Year (with ROP/Pfd+)                                   | K        |
|              |              | Conseco Term - 30 Year (with ROP/Pfd+)                                   | M        |
| CONS         |              | Conseco Term - 15 Year   | 4        |
|              |              | Conseco Term - 20 Year   | 5        |

| Product Code | Company Code | Product Name  | Category                        |
|--------------|--------------|---|---------------------------------|
|              |              | Conseco Term - 30 Year<br>Conseco Term - 20 Year (with ROP)   | 7<br>K                          |
| CONT         | COTG         | Conseco Term - 30 Year (with ROP) Annual Renewable Term to Age 100 5 Year Renewable Term  | M<br>1<br>2                     |
| COOP         | COLU         | Nautical Term - 10 Year (Pfd Plus/OR) Nautical Term - 20 Year (Pfd Plus/OR) Nautical Term - 30 Year (Pfd Plus/OR) Nautical Term - 20 Year with ROP (P+/OR)  | 3<br>5<br>7                     |
| COOS         |              | Nautical Term - 30 Year with ROP (P+/OR Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd/OR) Nautical Term - 20 Year with ROP (Sp/OR)   | ) M<br>3<br>5<br>7              |
| COOU         |              | Nautical Term - 30 Year with ROP (Sp/OR Nautical Term - 10 Year (OR) Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR) Nautical Term - 20 Year with ROP (OR)  | ) M<br>3<br>5<br>7<br>K         |
| EMUU         | EMPL         | Nautical Term - 30 Year with ROP (OR)<br>10-Year Level Term<br>15-Year Level Term<br>20-Year Level Term   | M<br>3<br>4<br>5                |
| EMUV         |              | 30-Year Level Term 10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred)   | 7<br>3<br>4<br>5                |
| EMVU         |              | 30-Year Level Term (Super Preferred) ULTRA Value Term - 10 Year ULTRA Value Term - 15 Year ULTRA Value Term - 20 Year ULTRA Value Term - 30 Year ULTRA Value Term - 15 Year with ROP ULTRA Value Term - 20 Year with ROP  | 7<br>3<br>4<br>5<br>7<br>J<br>K |
| EMVV         |              | ULTRA Value Term - 30 Year with ROP ULTRA Value Term - 10 Year (Pfd Plus) ULTRA Value Term - 15 Year (Pfd Plus) ULTRA Value Term - 20 Year (Pfd Plus) ULTRA Value Term - 30 Year (Pfd Plus) ULTRA Value Term - 15 Year with ROP (P+ ULTRA Value Term - 20 Year with ROP (P+ | ) K                             |
| FAJM<br>FAMI | FAMI         | ULTRA Value Term - 30 Year with ROP (P+ 10-Year Level Term 10-Year Level Term (10,000-74,999) Primary 20+ - Decreasing term at age 70   | 3<br>3<br>5                     |
| FICE         | FIRC         | Primary 7 - 7-Year Level Term Insurance<br>Simple Term - 10 Year<br>Simple Term - 15 Year<br>Simple Term - 20 Year  | 3<br>4<br>5                     |
| FICP         | GEAN         | Simple Term - 30 Year<br>Colony 10  | 7<br>3                          |

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|--------------|--------------|---|------------------|
|              |              | Colony 15<br>Colony 20<br>Colony 30   | 4<br>5<br>7      |
| FICQ         |              | Colony 10 (P+ Pfd Best / R+ Select) Colony 15 (P+ Pfd Best / R+ Select) Colony 20 (P+ Pfd Best / R+ Select) Colony 30 (P+ Pfd Best / R+ Select) | 3<br>4<br>5<br>7 |
| FICS         |              | Colony 10 (Standard) Colony 15 (Standard) Colony 20 (Standard)  | 3<br>4<br>5      |
| FIRA         | FIRA         | Colony 30 (Standard) Low-Load 10 Year Term Low-Load 20 Year Term  | 7<br>3<br>5      |
| FIRB         |              | Low-Load 10 Year Term (Super Preferred  | ) 3              |
| FLMM         | FIDL         | Low-Load 20 Year Term (Super Preferred Rapid Decision Mortgage Term - 15 Year   | 4                |
|              |              | Rapid Decision Mortgage Term - 20 Year<br>Rapid Decision Mortgage Term - 30 Year  | 5<br>7           |
|              |              | Rapid Decision Mortgage Term - 40 Year  | 8                |
|              |              | Rapid Decision Mortgage Term - ROP  | J                |
|              |              | Rapid Decision Mortgage Term - 20 ROP   | K                |
|              |              | Rapid Decision Mortgage Term - 30 ROP   | M                |
| FLRM         |              | Rapid Decision Term - 5 Year<br>Rapid Decision Term - 10 Year   | 2                |
|              |              | Rapid Decision Term - 15 Year   | 4                |
|              |              | Rapid Decision Term - 20 Year   | 5                |
|              |              | Rapid Decision Term - 30 Year   | 7                |
|              |              | Rapid Decision Term - 15 Year (w/ROP)   | J<br>            |
|              |              | Rapid Decision Term - 20 Year (w/ROP) Rapid Decision Term - 30 Year (w/ROP)   | K<br>M           |
| FLRR         |              | Rapid Decision Mortgage Term - 40 (ROP)   |                  |
| FMCP         | GEAN         | Colony 10 (MD)  | 3                |
|              |              | Colony 15 (MD)  | 4                |
|              |              | Colony 20 (MD)  | 5                |
| FMCQ         |              | Colony 30 (MD) Colony 10 (P+ Pfd Best/R+ Select / MD)   | 7<br>3           |
| rmcQ         |              | Colony 15 (P+ Pfd Best/R+ Select / MD)  | 4                |
|              |              | Colony 20 (P+ Pfd Best/R+ Select / MD)  |                  |
|              |              | Colony 30 (P+ Pfd Best/R+ Select / MD)  | 7                |
| FMCS         |              | Colony 10 (Standard / MD)   | 3                |
|              |              | Colony 15 (Standard / MD) Colony 20 (Standard / MD)   | 4<br>5           |
|              |              | Colony 30 (Standard / MD)   | 7                |
| FPCP         |              | Colony 10 (PA & TX)   | 3                |
|              |              | Colony 15 (PA & TX)   | 4                |
|              |              | Colony 20 (PA & TX)   | 5                |
|              |              | Colony 30 (PA & TX) Vantage Point 15 with ROP (Enhanced CV  | 7<br>) J         |
|              |              | Vantage Point 15 with ROP (Enhanced CV Vantage Point 20 with ROP (Enhanced CV   |                  |
|              |              | Vantage Point 30 with ROP (Enhanced CV  |                  |
| FPCO         |              | Colony 10 (P+ Best/R+ Select / PA & TX  |                  |

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|--------------|--------------|---|----------|
|              |              | Colony 15 (P+ Best/R+ Select / PA & TX) Colony 20 (P+ Best/R+ Select / PA & TX)   | 5        |
|              |              | Colony 30 (P+ Best/R+ Select / PA & TX)   |          |
|              |              | Vantage Point 15 (Enhan. CV) Best/Select Vantage Point 20 (Enhan. CV) Best/Select |          |
|              |              | Vantage Point 30 (Enhan. CV) Best/Select  |          |
| FPCS         |              | Colony 10 (Standard / PA & TX)  | 3        |
|              |              | Colony 15 (Standard / PA & TX)  | 4        |
|              |              | Colony 20 (Standard / PA & TX)  | 5        |
|              |              | Colony 30 (Standard / PA & TX) Vantage Point 15 (Ehhan. CV) Standard              | 7<br>Ј   |
|              |              | Vantage Point 15 (Enhan CV) Standard Vantage Point 20 (Enhan CV) Standard         | K        |
|              |              | Vantage Point 30 (Enhan. CV) Standard   | M        |
| FRCP         |              | Colony 15 (MS)  | 4        |
|              |              | Colony 20 (MS)  | 5        |
|              |              | Colony 30 (MS)  | 7        |
|              |              | Vantage Point 15 with ROP (Basic CV) Vantage Point 20 with ROP (Basic CV)         | J<br>K   |
|              |              | Vantage Point 20 with ROP (Basic CV)  | M        |
| FRCO         |              | Colony 15 (P+ Preferred Best / MS)  | 4        |
|              |              | Colony 20 (P+ Pfd Best/R+ Select / MS)  | 5        |
|              |              | Colony 30 (P+ Pfd Best/R+ Select / MS)  | 7        |
|              |              | Vantage Point 15 (Basic CV) Best/Select   |          |
|              |              | Vantage Point 20 (Basic CV) Best/Select Vantage Point 30 (Basic CV) Best/Select   |          |
| FRCS         |              | Colony 15 (Pf Select, Rg Standard / MS)   |          |
| 11100        |              | Colony 20 (Standard / MS)   | 5        |
|              |              | Colony 30 (Standard / MS)   | 7        |
|              |              | Vantage Point 15 (Basic CV) Standard  | J        |
|              |              | Vantage Point 20 (Basic CV) Standard  | K        |
| FTLI         | FIRM         | Vantage Point 30 (Basic CV) Standard Guaranteed Level Term 10                     | M<br>3   |
| гти          | FIRM         | Guaranteed Level Term 15  | 4        |
|              |              | Guaranteed Level Term 20  | 5        |
|              |              | Guaranteed Level Term 30  | 7        |
| FTLP         |              | GLT 10 (P+ Elite / R+ Std Plus)   | 3        |
|              |              | GLT 15 (P+ Elite / R+ Std Plus) GLT 20 (P+ Elite / R+ Std Plus)                   | 4<br>5   |
|              |              | GLT 30 (P+ Elite / R+ Std Plus)   | 7        |
| FUXP         | GEAN         | Lifetime FlexPlus   | 8        |
| FUXQ         |              | Lifetime FlexPlus (P+ Pf Best/R+ Select)  | 8        |
| FUXS         |              | Lifetime FlexPlus (Standard)  | 8        |
| FWCP         |              | Colony 30 (WA)  | 7        |
| FWCQ<br>FWCS |              | Colony 30 (P+ Best / R+ Select / WA) Colony 30 (Standard / WA)                    | 7<br>7   |
| GECP         | GECA         | Sure Term 10  | 3        |
|              |              | Sure Term 15  | 4        |
|              |              | Sure Term 20  | 5        |
| GE GO        |              | Sure Term 30  | 7        |
| GECQ         |              | Sure Term 10 (P+ Pfd Best / R+ Select) Sure Term 15 (P+ Pfd Best / R+ Select)     | 3<br>4   |
|              |              | Sale leim is (Pr Pid Best / Rt Select)  | 4        |

| Product Code | Company Code | Product Name   | Category           |
|--------------|--------------|--|--------------------|
| GECS         |              | Sure Term 20 (P+ Pfd Best / R+ Select) Sure Term 30 (P+ Pfd Best / R+ Select) Sure Term 10 (Standard) Sure Term 15 (Standard)                                | 5<br>7<br>3<br>4   |
| GGCA         | GUAR         | Sure Term 20 (Standard) Sure Term 30 (Standard) Level Term Gold 10 (extended conv.)  | 5<br>7<br>3        |
| GGCE         |              | Level Term Gold 15 (extended conv.) Level Term Gold 20 (extended conv.) Level Term Gold 30 (extended conv.) Level Term Gold 10 (Elite / ext. conv.           | 4<br>5<br>7<br>) 3 |
| GGCP         |              | Level Term Gold 15 (Elite / ext. conv. Level Term Gold 20 (Elite / ext. conv. Level Term Gold 30 (Elite / ext. conv. Level Term Gold 10 (Pfd Plus/ext. conv. | 5<br>) 7           |
| GGCP         |              | Level Term Gold 10 (Pfd Plus/ext. conv<br>Level Term Gold 20 (Pfd Plus/ext. conv<br>Level Term Gold 30 (Pfd Plus/ext. conv                                   | ) 4<br>) 5         |
| GGLA         |              | Yearly Renewable Term (YRT) Gold<br>Level Term Gold 10<br>Level Term Gold 15<br>Level Term Gold 20   | 1<br>3<br>4<br>5   |
| GGLE         |              | Level Term Gold 30<br>YRT Gold (Elite)<br>Level Term Gold 10 (Elite)   | 7<br>1<br>3        |
| GGLP         |              | Level Term Gold 15 (Elite) Level Term Gold 20 (Elite) Level Term Gold 30 (Elite) YRT Gold (Preferred Plus)   | 4<br>5<br>7<br>1   |
| 0021         |              | Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus)  | 3<br>4<br>5        |
| GLEL<br>GMCP | GLEA<br>GECA | Level Term Gold 30 (Preferred Plus) "Living Benefit" Term - 10 Year R & C Sure Term 10 (MD)  | 7<br>3<br>3        |
| GMCQ         |              | Sure Term 15 (MD) Sure Term 20 (MD) Sure Term 30 (MD) Sure Term 10 (P+ Best / R+ Select / MD)  | 4<br>5<br>7<br>) 3 |
|              |              | Sure Term 15 (P+ Best / R+ Select / MD<br>Sure Term 20 (P+ Best / R+ Select / MD<br>Sure Term 30 (P+ Best / R+ Select / MD                                   | ) 4<br>) 5<br>) 7  |
| GMCS         |              | Sure Term 10 (Standard / MD) Sure Term 15 (Standard / MD) Sure Term 20 (Standard / MD)   | 3<br>4<br>5<br>7   |
| GOVE         | GOVE         | Sure Term 30 (Standard / MD) Mark X - 10 Year Level Term Mark X - 15 Year Level Term Mark X - 20 Year Level Term   | 7<br>3<br>4<br>5   |
| GOVP         |              | Mark X - 10 Year (Preferred Plus) Mark X - 15 Year (Preferred Plus)  | 3<br>4             |

| Product Code | Company Code | Product Name   | Category                               |
|--------------|--------------|--|--|
| GPCP         | GECA         | Mark X - 20 Year (Preferred Plus) Sure Term 10 (PA & TX) Sure Term 15 (PA & TX) Sure Term 20 (PA & TX) Sure Term 30 (PA & TX) Vantage Point 15 with ROP (Enhanced CV Vantage Point 20 with ROP (Enhanced CV Vantage Point 30 with ROP (Enhanced CV   | ) K                                    |
| GPCQ         |              | Sure Term 10 (P+ Best/R+ Select /PA&TX Sure Term 15 (P+ Best/R+ Select /PA&TX Sure Term 20 (P+ Best/R+ Select /PA&TX Sure Term 30 (P+ Best/R+ Select /PA&TX Vantage Point 15 (Enhan. CV) Best/Select Vantage Point 30 (Enhan. CV) Best/Select Vantage Point Vantage Point Vantage Point Vantage Point Vantage Point Vantage V | ) 3<br>) 4<br>) 5<br>) 7<br>t J<br>t K |
| GPCS         |              | Sure Term 10 (Standard / PA & TX) Sure Term 15 (Standard / PA & TX) Sure Term 20 (Standard / PA & TX) Sure Term 30 (Standard / PA & TX) Vantage Point 15 (Ehhan. CV) Standard Vantage Point 20 (Enhan CV) Standard Vantage Point 30 (Enhan. CV) Standard   | 3<br>4<br>5<br>7<br>J<br>K<br>M        |
| GRAN         | GRAN         | Select Choice 10 - 10 Year Level Term<br>Select Choice 15 - 15 Year Level Term<br>Select Choice 20 - 20 Year Level Term<br>Select Choice 30 - 30 Year Level Term   | 3<br>4<br>5<br>7                       |
| GRAP         |              | Select Choice 30 - 30 Teal level Term  Select Choice 10 - (Executive Preferred  Select Choice 15 - (Executive Preferred  Select Choice 20 - (Executive Preferred  Select Choice 30 - (Executive Preferred  | 3<br>) 4<br>) 5                        |
| GRCP         | GECA         | Sure Term 15 (MS) Sure Term 20 (MS) Sure Term 30 (MS) Vantage Point 15 with ROP (Basic CV) Vantage Point 20 with ROP (Basic CV) Vantage Point 30 with ROP (Basic CV)   | 4<br>5<br>7<br>Ј<br>К                  |
| GRCQ         |              | Sure Term 15 (P+ Preferred Best / MS) Sure Term 20 (P+ Pfd Best/R+ Select/MS) Sure Term 30 (P+ Pfd Best/R+ Select/MS) Vantage Point 15 (Basic CV) Best/Select Vantage Point 30 (Basic CV) Best/Select Vantage Point 30 (Basic CV) Best/Select  | 4<br>) 5<br>) 7<br>t J<br>t K          |
| GRCS         |              | Sure Term 15 (Pf Select, Rg Std / MS) Sure Term 20 (Standard / MS) Sure Term 30 (Standard / MS) Vantage Point 15 (Basic CV) Standard Vantage Point 20 (Basic CV) Standard Vantage Point 30 (Basic CV) Standard   | 4<br>5<br>7<br>J<br>K<br>M             |
| GRGP         | GRSO         | LifeTerm 15 (Ultra Preferred) LifeTerm 20 (Ultra Preferred) LifeTerm 30 (Ultra Preferred)  | 4<br>5<br>7                            |

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|--------------|--------------|---|----------|
| GRGT         |              | LifeTerm 15   | 4        |
|              |              | LifeTerm 20   | 5        |
|              |              | LifeTerm 30   | 7        |
| GUAR         | GUAR         | Yearly Renewable Term (2002)  | 1        |
| GUCA         |              | Level Term 10 (extended conversion/WA)                                  | 3        |
|              |              | Level Term 15 (extended conversion/WA)                                  | 4        |
|              |              | Level Term 20 (extended conversion/WA)                                  | 5        |
| GUCP         |              | Level Term 10 (Super/ext. conversion/W                                  |          |
|              |              | Level Term 15 (Super/ext. conversion/W                                  |          |
|              |              | Level Term 20 (Super/ext. conversion/W                                  |          |
| GULA         |              | Yearly Renewable Term   | 1        |
|              |              | Level Term 10 (WA)  | 3        |
|              |              | Level Term 15 (WA)  | 4        |
| CIII D       |              | Level Term 20 (WA)  | 5        |
| GULP         |              | Yearly Renewable Term (Super Preferred                                  | ) 1<br>3 |
|              |              | Level Term 10 (Super Preferred/WA) Level Term 15 (Super Preferred / WA) | 3<br>4   |
|              |              | Level Term 20 (Super Preferred / WA)                                    | 5        |
| GUNJ         |              | Yearly Renewable Term (NJ / 2002)                                       | 1        |
| GUXP         | GECA         | Lifetime FlexPlus   | 8        |
| GUXQ         | GECA         | Lifetime FlexPlus (P+ Pf Best/R+ Select                                 |          |
| GUXS         |              | Lifetime FlexPlus (Standard)  | 8        |
| GWCP         |              | Sure Term 30 (WA)   | 7        |
| GWCQ         |              | Sure Term 30 (P+ Best / R+ Select / WA                                  |          |
| GWCS         |              | Sure Term 30 (Standard / WA)  | ,<br>7   |
| GYAP         | GENY         | Term 10 (P+ Pfd Best / R+ Select)                                       | 3        |
|              |              | Term 15 (P+ Pfd Best / R+ Select)                                       | 4        |
|              |              | Term 20 (P+ Pfd Best / R+ Select)                                       | 5        |
|              |              | Term 30 (P+ Pfd Best / R+ Select)                                       | 7        |
| GYAS         |              | Term 10 (Rg Standard)   | 3        |
|              |              | Term 15 (Rg Standard)   | 4        |
|              |              | Term 20 (Rg Standard)   | 5        |
|              |              | Term 30 (Rg Standard)   | 7        |
| GYAT         |              | Term 10   | 3        |
|              |              | Term 15   | 4        |
|              |              | Term 20   | 5        |
| CITIE        |              | Term 30   | 7        |
| GYXP         |              | Lifetime FlexPlus (Pfd Best / Select)                                   | 8        |
| GYXS<br>GYXT |              | Lifetime FlexPlus (Rg Standard) Lifetime FlexPlus                       | 8<br>8   |
| HORA         | HORA         | Ten Year Level Term   | 3        |
| HORA         | HORA         | Exclusive Life - 3 Year term  | 8        |
| HOUS         | HOUS         | Simple Term - 10 Year   | 3        |
| 11005        | 11000        | Simple Term - 15 Year   | 4        |
|              |              | Simple Term - 20 Year   | 5        |
|              |              | Simple Term - 30 Year   | 7        |
| HUFA         | HUMF         | HumanaOne Term 10   | 3        |
| -            | -            | HumanaOne Term 15   | 4        |
|              |              | HumanaOne Term 20   | 5        |
| HUFP         |              | HumanaOne Term 10 (Super Preferred)                                     | 3        |
|              |              | HumanaOne Term 15 (Super Preferred)                                     | 4        |
|              |              |   |          |

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|--------------|--------------|---|----------------------------|
| HUKA         | HUMK         | HumanaOne Term 20 (Super Preferred) HumanaOne Term 10 HumanaOne Term 15   | 5<br>3<br>4                |
| НИКР         |              | HumanaOne Term 20 HumanaOne Term 10 (Super Preferred) HumanaOne Term 15 (Super Preferred) HumanaOne Term 20 (Super Preferred)   | 5<br>3<br>4<br>5           |
| HUMA         | HUMA         | HumanaOne Term 10 HumanaOne Term 15 HumanaOne Term 20   | 3<br>4<br>5                |
| HUMP         |              | HumanaOne Term 10 (Super Preferred) HumanaOne Term 15 (Super Preferred) HumanaOne Term 20 (Super Preferred)   | 3<br>4<br>5                |
| ILLI         | ILLI         | 10-Year Level Term<br>15-Year Level Term<br>20-Year Level Term<br>30-Year Level Term  | 3<br>4<br>5<br>7           |
| ILLP         |              | 15-Year Level Term (with SBR) 20-Year Level Term (with SBR) 30-Year Level Term (SBR) 10-Year Level Term (Super Preferred)   | Ј<br>К<br>М<br>З           |
|              |              | 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred) | 4<br>5<br>7<br>J<br>K<br>M |
| INDI         | INDI         | Series 1000 - 10 Year Level Term Series 1000 - 15 Year Level Term Series 1000 - 20 Year Level Term  | 3<br>4<br>5                |
| INDJ         |              | Series 1000 - 10 Year (Preferred Plus) Series 1000 - 15 Year (Preferred Plus) Series 1000 - 20 Year (Preferred Plus)  | 3<br>4<br>5                |
| INDU         | INDU         | Critical Choice Term - 15 Year<br>Critical Choice Term - 20 Year<br>Critical Choice Term - 30 Year<br>Critical Choice Term - 20 Year (w/ROP)  | 4<br>5<br>7<br>K           |
| INSI         | INDI         | Critical Choice Term - 30 Year (w/ROP) Term 2005 - 10 Year Level Term Term 2005 - 15 Year Level Term Term 2005 - 20 Year Level Term Term 2005 - 30 Year Level Term Vista Advantage Indexed UL w/NLG                           | M<br>3<br>4<br>5<br>7<br>8 |
| INSJ         |              | Term 2005 - 10 Year (Preferred Plus) Term 2005 - 15 Year (Preferred Plus) Term 2005 - 20 Year (Preferred Plus) Term 2005 - 30 Year (Preferred Plus) Vista Advantage Indexed UL w/NLG (P+)                                     | 3<br>4<br>5<br>7<br>8      |
| INVS<br>INXD | INVL<br>INDU | SuperSelect - 10-Year Level Term<br>Critical Choice Term - 15/5 Year<br>Critical Choice Term - 20/5 Year  | 3<br>4<br>5                |

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|-----------------|--------------|---|----------|
|                 |              | Critical Choice Term - 30/5 Year  | 7        |
|                 |              | Critical Choice Term - 20/5 Year (w/ROP   | ) K      |
|                 |              | Critical Choice Term - 30/5 Year (w/ROP   | ) M      |
| JEFA            | JEFA         | Simple Term - 10 Year Term  | 3        |
|                 |              | Simple Term - 15 Year Term  | 4        |
|                 |              | Simple Term - 20 Year Term  | 5        |
|                 |              | Simple Term - 30 Year Term  | 7        |
|                 |              | Simple Term - 20 Year Term with ROP   | K        |
|                 |              | Simple Term - 30 Year Term with ROP   | М        |
| JENF            |              | Simple Term - 10 Year Term (ME & MN)  | 3        |
|                 |              | Simple Term - 15 Year Term (ME & MN)  | 4        |
|                 |              | Simple Term - 20 Year Term (ME & MN)  | 5<br>7   |
|                 |              | Simple Term - 30 Year Term (ME & MN)  |          |
|                 |              | Simple Term - 20 Year Term (w/ROP/ME&MN Simple Term - 30 Year Term (w/ROP/ME&MN |          |
| JESE            |              | Select Term - 10 Year Term  | ) M<br>3 |
| 0 5 5 5         |              | Select Term - 15 Year Term  | 4        |
|                 |              | Select Term - 20 Year Term  | 5        |
| JGCK            | JACK         | Protector 10-Year Term  | 3        |
| oden            | OTICIC       | Protector 15-Year Term  | 4        |
|                 |              | Protector 20-Year Term  | 5        |
|                 |              | Protector 30-Year Term  | 7        |
| JGCP            |              | Protector 10-Year Term (P+)   | 3        |
|                 |              | Protector 15-Year Term (P+)   | 4        |
|                 |              | Protector 20-Year Term (P+)   | 5        |
|                 |              | Protector 30-Year Term (P+)   | 7        |
| JGWK            |              | Protector 30-Year Term (WA)   | 7        |
| JGWP            |              | Protector 30-Year Term (WA / P+)  | 7        |
| JHCP            | JOHU         | 15 Year Level (Super/Std+ with CER)   | 4        |
|                 |              | 20 Year Level (Super/Std+ with CER)   | 5        |
|                 |              | 30 Year Level (Super/Std+ with CER)   | 7        |
| JHCU            |              | 15 Year Level Premium Term (with CER)   | 4        |
|                 |              | 20 Year Level Premium Term (with CER)   | 5        |
|                 |              | 30 Year Level Premium Term (with CER)   | 7        |
| JHGP            |              | 10 Year Level Premium Term (Super/Std+  |          |
|                 |              | 15 Year Level Premium Term (Super/Std+  |          |
|                 |              | 20 Year Level Premium Term (Super Std+  |          |
| THOU            |              | 30 Year Level Premium Term (Super/Std+ 10 Year Level Premium Term               | ) /<br>3 |
| JHGU            |              | 15 Year Level Premium Term  | 4        |
|                 |              | 20 Year Level Premium Term  | 5        |
|                 |              | 30 Year Level Premium Term  | 7        |
| JJGP            |              | Protection UL-G07 (Super/Std+)  | 8        |
| JJGU            |              | Protection UL-G07   | 8        |
| JYCN            | JOHY         | 15 Year Level Premium Term (with CER)   | 4        |
| - <del></del> - |              | 20 Year Level Premium Term (with CER)   | 5        |
|                 |              | 30 Year Level Premium Term (with CER)   | 7        |
| JYCP            |              | 15 Year Level (Super/Std+ with CER)   | 4        |
|                 |              | 20 Year Level (Super/Std+ with CER)   | 5        |
|                 |              | 30 Year Level (Super/Std+ with CER)   | 7        |
| JYYN            |              | 10 Year Level Premium Term  | 3        |
|                 |              |   |          |

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|              |              | 15 Year Level Premium Term<br>20 Year Level Premium Term<br>30 Year Level Premium Term   | 4<br>5<br>7 |
| ЈҮҮР         |              | Protection UL-G07  10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+                                | ) 4         |
|              |              | 30 Year Level Premium Term (Super/Std+<br>Protection UL-G07 (Super/Std+)   |             |
| JYZN         |              | 10 Year Level Premium Term (ages 71+)<br>15 Year Level Premium Term (ages 66+)   | 3<br>4      |
| JYZP         |              | 20 Year Level Premium Term (ages 61+)<br>10 Year Level Term (Super Pfd/ages 71+)<br>15 Year Level Term (Super Pfd/ages 66+)<br>20 Year Level Term (Super Pfd/ages 61+) | 3<br>4      |
| KANS         | KANS         | YRT to 95 - 1 Year R & C Term<br>5 Year Renewable & Convertible Term   | 1<br>2      |
| KANU         |              | 10 Year Renewable & Convertible Term<br>Level 20 RCT - Select and Ultimate   | 3<br>5      |
| KATC         |              | Level 10 RCT - Select & Ultimate (2001)  |             |
|              |              | Level 20 RCT - Select & Ultimate (2001)  |             |
| KATP         |              | Level 10 RCT (Preferred Elite)   | 3           |
| KAUT         |              | Level 20 RCT (Preferred Elite) Level 10 - Select and Ultimate  | 5<br>3      |
| LBTE         | LNBE         | TrueTerm - 10 Year   | 3           |
|              | 11121        | TrueTerm - 15 Year   | 4           |
|              |              | TrueTerm - 20 Year   | 5           |
|              |              | TrueTerm - 30 Year   | 7           |
|              |              | Legacy Secure 2007 no lapse UL (Band 1   | ) 8<br>J    |
|              |              | TrueTerm - 15 Year with ROP TrueTerm - 20 Year with ROP  | K           |
|              |              | TrueTerm - 30 Year with ROP  | M           |
| LBTP         |              | TrueTerm - 10 Year (P+ Elite, R+ Select  | ) 3         |
|              |              | TrueTerm - 15 Year (P+ Elite, R+ Select  |             |
|              |              | TrueTerm - 20 Year (P+ Elite, R+ Select  |             |
|              |              | TrueTerm - 30 Year (P+ Elite, R+ Select<br>Legacy Secure 2007 (Pfd Elite / Band 1  |             |
|              |              | TrueTerm - 15 Year (P+ Elite, R+ Select  |             |
|              |              | TrueTerm - 20 Year (P+ Elite, R+ Select  |             |
|              |              | TrueTerm - 30 Year (P+ Elite, R+ Select  |             |
| LBUE         |              | Legacy Secure 2007 no lapse UL (Band 2   |             |
| LBUP<br>LBVE |              | Legacy Secure 2007 (Pfd Elite / Band 2<br>Legacy Secure 2007 no lapse UL (Band 3   |             |
| LBVP         |              | Legacy Secure 2007 No Tapse of (Band 3 Legacy Secure 2007 (Pfd Elite / Band 3  |             |
| LGRF         | LNNA         | GTO 10 - 10 Year (P+ Best, R+ Std+)  | 3           |
|              |              | GTO 15 - 15 Year (P+ Best, R+ Std+)  | 4           |
|              |              | GTO 20 - 20 Year (P+ Best, R+ Std+)  | 5           |
|              |              | GTO 25 - 25 Year (P+ Best, R+ Std+)  | 6           |
| LGRP         |              | GTO 30 - 30 Year (P+ Best, R+ Std+)<br>GTO 10 - 10 Year  | 7<br>3      |
| LOICE        |              | GTO 15 - 15 Year   | 4           |

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|--------------|--------------|--|-------------|
|              |              | GTO 20 - 20 Year<br>GTO 25 - 25 Year<br>GTO 30 - 30 Year                               | 5<br>6<br>7 |
| LGWL         | LNBE         | TrueTerm - 10 Year (WA)  | 3           |
|              |              | TrueTerm - 15 Year (WA) TrueTerm - 20 Year (WA)  | 4<br>5      |
|              |              | TrueTerm - 30 Year (WA)  | 7           |
| LGWM         |              | TrueTerm - 10 Year (P+ Elite, R+ Sel/WA  |             |
|              |              | TrueTerm - 15 Year (P+ Elite, R+ Sel/WA  |             |
|              |              | TrueTerm - 20 Year (P+ Elite, R+ Sel/WA  |             |
| TTDE         | TTDE         | TrueTerm - 30 Year (P+ Elite, R+ Sel/WA  |             |
| LIBE<br>LIBS | LIBE         | Annual Renewable Term to Age 75<br>RBC ExpressTERM - 10 Year                           | 1<br>3      |
| птро         |              | RBC ExpressTERM - 15 Year  | 4           |
|              |              | RBC ExpressTERM - 20 Year  | 5           |
| LIDE         | LIFE         | Ultima Elite II - 20 Year with ROP   | K           |
|              |              | Ultima Elite II - 30 Year with ROP   | M           |
| LIDP         |              | Ultima Elite II - 20 (Pfd. Plus/ROP)   | K           |
|              |              | Ultima Elite II - 30 (Pfd. Plus/ROP)   | M<br>       |
| LIDS         |              | <pre>Ultima Elite II - 20 (Pfd. Elite/ROP) Ultima Elite II - 30 (Pfd. Elite/ROP)</pre> | K           |
| LIEE         |              | Ultima Elite II - 30 (Pld. Elite/ROP)  Ultima Elite Term II - 10 Year                  | M<br>3      |
| TIEE         |              | Ultima Elite Term II - 15 Year   | 4           |
|              |              | Ultima Elite Term II - 20 Year   | 5           |
|              |              | Ultima Elite Term II - 30 Year   | 7           |
| LIEP         |              | Ultima Elite Term II - 10 (Pfd. Plus)  | 3           |
|              |              | Ultima Elite Term II - 15 (Pfd. Plus)  | 4           |
|              |              | Ultima Elite Term II - 20 (Pfd. Plus)  | 5           |
| T TDC        |              | Ultima Elite Term II - 30 (Pfd. Plus)  | 7           |
| LIES         |              | Ultima Elite Term II - 10 (Pfd. Elite) Ultima Elite Term II - 15 (Pfd. Elite)          | 3<br>4      |
|              |              | Ultima Elite Term II - 20 (Pfd. Elite)   | 5           |
|              |              | Ultima Elite Term II - 30 (Pfd. Elite)   | 7           |
| LIFE         |              | Ultima Elite 10 Year Term  | 3           |
|              |              | Ultima Elite 15 Year Term  | 4           |
|              |              | Ultima Elite 20 Year Term  | 5           |
|              |              | Ultima Elite 30 Year Term  | 7           |
|              |              | Ultima Provider UL 100 - gtd to age 100  | 8           |
|              |              | Ultima Elite 20 Year Term (w/ROP) Ultima Elite 30 Year Term (w/ROP)                    | K<br>M      |
| LIFP         |              | Ultima Elite 10 Year Term (Pfd. Plus)  | 3           |
|              |              | Ultima Elite 15 Year Term (Pfd. Plus)  | 4           |
|              |              | Ultima Elite 20 Year Term (Pfd. Plus)  | 5           |
|              |              | Ultima Elite 30 Year Term (Pfd. Plus)  | 7           |
|              |              | Ultima Provider UL 100 (Preferred Plus   |             |
|              |              | Ultima Elite 20 Year (Pfd. Plus/ROP)   | K           |
| TTEC         |              | Ultima Elite 30 Year (Pfd. Plus/ROP)   | M<br>3      |
| LIFS         |              | Ultima Elite 10 Year Term (Pfd. Elite) Ultima Elite 15 Year Term (Pfd. Elite)          | 4           |
|              |              | Ultima Elite 20 Year Term (Pfd. Elite)   | 5           |
|              |              | Ultima Elite 30 Year Term (Pfd. Elite)   | 7           |
|              |              |  |             |

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|--------------|--------------|---|----------------------------|
| LIHE         |              | Ultima Elite 20 Year (Pfd. Elite/ROP) Ultima Elite 30 Year (Pfd. Elite/ROP) Home Protector Plus - 15 Year Level Home Protector Plus - 20 Year Level Home Protector Plus - 25 Year Level Home Protector Plus - 30 Year Level   | K<br>M<br>4<br>5<br>6<br>7 |
| LILE         | LIBE         | Home Protector Plus - 20 Year (ROP) Home Protector Plus - 25 Year (ROP) Home Protector Plus - 30 Year (ROP) RBC LevelTERM - 10 Year Term RBC LevelTERM - 15 Year Term RBC LevelTERM - 20 Year Term  | K<br>L<br>M<br>3<br>4<br>5 |
| LILP         |              | RBC LevelTERM - 30 Year Term RBC LevelTERM - 10 Year Term (Plus) RBC LevelTERM - 15 Year Term (Plus) RBC LevelTERM - 20 Year Term (Plus)  | 7<br>3<br>4<br>5           |
| LINN         | LNNA         | RBC LevelTERM - 30 Year Term (Plus) LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year   | 7<br>3<br>4<br>5<br>7      |
| LINP         |              | LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)   | 3<br>4<br>5<br>7           |
| LISB         | LIBE         | RBC ExpressTERM II - 10 Year RBC ExpressTERM II - 15 Year RBC ExpressTERM II - 20 Year RBC ExpressTERM II - 30 Year   | ,<br>3<br>4<br>5<br>7      |
| LIUE         | LIFE         | Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level Home Protector Elite - 30 Year Level Home Protector Elite - 20 Year w/ROP Home Protector Elite - 25 Year w/ROP   | 4<br>5<br>6<br>7<br>K<br>L |
| LIXE         |              | Home Protector Elite - 30 Year w/ROP Home Protector - 15/5 Year Level Home Protector - 20/5 Year Level Home Protector - 25/5 Year Level Home Protector - 30/5 Year Level Home Protector - 20/5 Year Level Home Protector - 20/5 Year Level (ROP) Home Protector - 25/5 Year Level (ROP) | M<br>4<br>5<br>6<br>7<br>K |
| LYNN         | LNLI         | Home Protector - 30/5 Year Level (ROP)<br>LifeElement (SM) Level Term - 10 Year<br>LifeElement (SM) Level Term - 15 Year<br>LifeElement (SM) Level Term - 20 Year   | M<br>3<br>4<br>5           |
| LYNP         |              | LifeElement (SM) Level Term - 30 Year<br>LifeElement (SM) Level Term - 10 (P+)<br>LifeElement (SM) Level Term - 15 (P+)<br>LifeElement (SM) Level Term - 20 (P+)<br>LifeElement (SM) Level Term - 30 (P+)   | 7<br>3<br>4<br>5<br>7      |

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| MECP         | MIDT         | Executive Century 2 - 10 Year (Plus)                                | 3        |
|              |              | Executive Century 2 - 15 Year (Plus)                                | 4        |
|              |              | Executive Century 2 - 20 Year (Plus)                                | 5        |
|              |              | Executive Century 2 - 30 Year (Plus)                                | 7        |
| MECT         |              | Executive Century 2 - 10 Year Term                                  | 3        |
|              |              | Executive Century 2 - 15 Year Term                                  | 4        |
|              |              | Executive Century 2 - 20 Year Term                                  | 5        |
|              |              | Executive Century 2 - 30 Year Term                                  | 7        |
| METE         | METR         | Guaranteed Advantage UL (NY)  | 8        |
| METP         |              | Guarantee Advantage UL (Elite)                                      | 8        |
| MIET         | MIDT         | Executive 10 Year Term 5.0 (PR)                                     | 3        |
|              |              | Executive 15 Year Term 5.0 (PR)                                     | 4        |
|              |              | Executive 20 Year Term 5.0 (PR)                                     | 5        |
|              |              | Executive 30 Year Term 5.0 (PR)                                     | 7        |
| MIEU         |              | Executive 10 Year Term 5.0 (P+/PR)                                  | 3        |
|              |              | Executive 15 Year Term 5.0 (P+/PR)                                  | 4        |
|              |              | Executive 20 Year Term 5.0 (P+/PR)                                  | 5        |
|              |              | Executive 30 Year Term 5.0 (P+/PR)                                  | 7        |
| MINN         | MINM         | Advantage Elite Term Life - 5 Year                                  | 2        |
|              |              | Advantage Elite Term Life - 10 Year                                 | 3        |
|              |              | Advantage Elite Term Life - 15 Year                                 | 4        |
|              |              | Advantage Elite Term Life - 20 Year                                 | 5        |
| MINID        |              | Advantage Elite Term Life - 30 Year                                 | 7        |
| MINP         |              | Advantage Elite Term - 5 Year (Plus)                                | 2        |
|              |              | Advantage Elite Term - 10 Year (Plus)                               | 3        |
|              |              | Advantage Elite Term - 15 Year (Plus)                               | 4        |
|              |              | Advantage Elite Term - 20 Year (Plus)                               | 5        |
| MTOV         | МТОП         | Advantage Elite Term - 30 Year (Plus) Premier 10 Year Term 5.0 (PR) | 7        |
| MIQV         | MIDT         |   | 3<br>4   |
|              |              | Premier 15 Year Term 5.0 (PR) Premier 20 Year Term 5.0 (PR)         | 5        |
|              |              | Premier 30 Year Term 5.0 (PR)                                       | 5<br>7   |
| MIQW         |              | Premier 10 Year Term 5.0 (P+ / PR)                                  | 3        |
| MITÓM        |              | Premier 15 Year Term 5.0 (P+ / PR)                                  | 4        |
|              |              | Premier 20 Year Term 5.0 (P+ / PR)                                  | 5        |
|              |              | Premier 30 Year Term 5.0 (P+ / PR)                                  | 7        |
| MITP         |              | Premier Century 2 - 10 Year Term (Plus)                             | 3        |
|              |              | Premier Century 2 - 15 Year Term (Plus)                             | 4        |
|              |              | Premier Century 2 - 20 Year Term (Plus)                             | 5        |
|              |              | Premier Century 2 - 30 Year Term (Plus)                             | 7        |
| MITT         |              | Premier Century 2 - 10 Year Term                                    | 3        |
|              |              | Premier Century 2 - 15 Year Term                                    | 4        |
|              |              | Premier Century 2 - 20 Year Term                                    | 5        |
|              |              | Premier Century 2 - 30 Year Term                                    | 7        |
| MLTE         | METL         | Guaranteed Advantage UL   | 8        |
| MLTP         |              | Guarantee Advantage UL (Elite)                                      | 8        |
| MOTB         | MOTO         | Value Term Plus - 10-Year (Pfd Best)                                | 3        |
|              |              | Value Term Plus - 15-Year (Pfd Best)                                | 4        |
|              |              | Value Term Plus - 20-Year (Pfd Best)                                | 5        |
|              |              | Value Term Plus - 30-Year (Pfd Best)                                | 7        |
| MOTO         |              | Value Term Plus - 10-Year Plan                                      | 3        |
|              |              |   |          |

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|              |              | Value Term Plus - 15-Year Plan Value Term Plus - 20-Year Plan Value Term Plus - 30-Year Plan  | 4<br>5<br>7           |
| MOTP         |              | Value Term Plus - 10-Year (Pfd Plus) Value Term Plus - 15-Year (Pfd Plus) Value Term Plus - 20-Year (Pfd Plus) Value Term Plus - 30-Year (Pfd Plus) | 3<br>4<br>5<br>7      |
| MTGN         | MASM         | Term 5G Term 10G Term 20G Term 30G  | 2<br>3<br>5<br>7      |
| MTGP         |              | Term 5G (Ultra Preferred) Term 10G (Ultra Preferred) Term 20G (Ultra Preferred) Term 30G (Ultra Preferred)  | ,<br>2<br>3<br>5<br>7 |
| MTLI         | METL         | Guaranteed Level Term 10 Guaranteed Level Term 15 Guaranteed Level Term 20 Guaranteed Level Term 30   | ,<br>3<br>4<br>5<br>7 |
| MTLP         |              | GLT 10 (P+ Elite / R+ Std Plus) GLT 15 (P+ Elite / R+ Std Plus) GLT 20 (P+ Elite / R+ Std Plus) GLT 30 (P+ Elite / R+ Std Plus)                     | 7<br>3<br>4<br>5<br>7 |
| MTRP         | MTRU         | SelectTerm-10 (Preferred Plus) SelectTerm-15 (Preferred Plus) SelectTerm-20 (Preferred Plus) SelectTerm-30 (Preferred Plus)                         | 7<br>3<br>4<br>5<br>7 |
| MTRU         |              | SelectTerm-10 SelectTerm-15 SelectTerm-20 SelectTerm-30   | 7<br>3<br>4<br>5<br>7 |
| MYGN         | MASM         | Term 5G (NY) Term 10G (NY) Term 20G (NY) Term 30G (NY)  | 2<br>3<br>5<br>7      |
| MYGP         |              | Term 5G (Ultra Preferred / NY) Term 10G (Ultra Preferred / NY) Term 20G (Ultra Preferred / NY) Term 30G (Ultra Preferred / NY)                      | ,<br>2<br>3<br>5<br>7 |
| NATV         | NATI         | ART - Annual Renewable Term GL-10 - 10 Year Level Term GL-15 - 15 Year Level Term   | ,<br>1<br>3<br>4      |
| NATW         |              | ART - Annual Renewable Term (Elite Pfd) GL-10 - 10 Year (Elite Preferred) GL-15 - 15 Year (Elite Preferred)   | 1<br>3<br>4           |
| NDGA         | NORA         | ADDvantage 10 ADDvantage 15 ADDvantage 20 ADDvantage 30   | 3<br>4<br>5<br>7      |
| NDGP         |              | ADDvantage 30  ADDvantage 10 (P+ Super Pfd / R+ Std+)  ADDvantage 15 (P+ Super Pfd / R+ Std+)   | 3<br>4                |

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| NEGA         |              | ADDvantage 20 (P+ Super Pfd / R+ Std+) ADDvantage 30 (P+ Super Pfd / R+ Std+) ADDvantage 10 (FL)  | 5<br>7<br>3       |
| NEGE .       |              | ADDvantage 15 (FL) ADDvantage 20 (FL) ADDvantage 30 (FL)  | 4<br>5<br>7       |
| NEGP         |              | ADDvantage 10 (FL/P+ Super Pfd/R+ Std+ ADDvantage 15 (FL/P+ Super Pfd/R+ Std+ ADDvantage 20 (FL/P+ Super Pfd/R+ Std+ ADDvantage 30 (FL/P+ Super Pfd/R+ Std+ | ) 4<br>) 5        |
| NETE         | NEWE         | Vanguard Gtd Level Term (2003) - 10 Yea: Vanguard Gtd Level Term (2003) - 15 Yea: Vanguard Gtd Level Term (2003) - 20 Yea:                                  | r 3<br>r 4        |
| NETP         |              | Vanguard Gtd Level Term (2003) - 30 Year<br>Vanguard Gtd Level (2003) - 10 (Sel Pfd<br>Vanguard Gtd Level (2003) - 15 (Sel Pfd                              | r 7<br>) 3<br>) 4 |
| NGTV         | NATI         | Vanguard Gtd Level (2003) - 20 (Sel Pfd Vanguard Gtd Level (2003) - 30 (Sel Pfd GL-20 - 20 Year Level Term  |                   |
| NGTW         |              | GL-20 - 20 Year (Elite Preferred)   | 5                 |
| NGYE         | NEWE         | Vanguard Gtd Level Term (2003) - 10 (NY   |                   |
|              |              | Vanguard Gtd Level Term (2003) - 15 (NY   |                   |
|              |              | Vanguard Gtd Level Term (2003) - 20 (NY   | ) 5               |
|              |              | Vanguard Gtd Level Term (2003) - 30 (NY   | ) 7               |
| NGYP         |              | Vanguard Gtd Level (2003) - 10 (SPfd/NY   | ) 3               |
|              |              | Vanguard Gtd Level (2003) - 15 (SPfd/NY   | ) 4               |
|              |              | Vanguard Gtd Level (2003) - 20 (SPfd/NY   |                   |
|              |              | Vanguard Gtd Level (2003) - 30 (SPfd/NY   |                   |
| NOTN         | NORM         | TT Term 10 - 1 Year Term for 10 Years   | 1                 |
|              |              | TT Level Term 20 (issue ages 51+)   | 5                 |
| NOTP         |              | TT Term 10 - 1 Year for 10 Yrs (Premier TT Level Term 20 (Premier NT/ages 51+)  | 5                 |
| NOWM         |              | TT Term 80 - 1 Year R & C Term TT Level Term 10 TT Level Term 20  | 1<br>3<br>5       |
| NOWP         |              | TT Term 80 - 1 Year R & C (Premier NT)  | 1                 |
| NOWI         |              | TT Level Term 10 (Premier NT)   | 3                 |
|              |              | TT Level Term 20 (Premier NT)   | 5                 |
| NOYN         |              | TT Level Term 20 (NY)   | 5                 |
| NOYP         |              | TT Level Term 20 (Premier NT / NY)  | 5                 |
| NTWL         | NATW         | GLT-10 - 10 Year Term (2005)  | 3                 |
|              |              | GLT-20 - 20 Year Term   | 5                 |
|              |              | GLT-30 - 30 Year Term   | 7                 |
| NTWP         |              | GLT-10 - 10 Year Term (Pfd Plus)  | 3                 |
|              |              | GLT-20 - 20 Year Term (Pfd Plus)  | 5                 |
|              |              | GLT-30 - 30 Year Term (Pfd Plus)  | 7                 |
| NUGA         | NORA         | Custom TermUL - 10 Year Guarantee   | 3                 |
|              |              | Custom Guarantee UL - no lapse to 100   | 8                 |
| NUGP         |              | Custom TermUL - 10 Year Guarantee (Std+   |                   |
| NUJA         |              | Custom Guar UL - no lapse to 100 (Std+Custom Guar UL - no lapse to 100 (Juv)  | ) 8<br>8          |
| 1,0011       |              | cases dat of the tape to for (out)  | O                 |

| Product Code | Company Code | Product Name  | Category |
|--------------|--------------|---|----------|
| NUJP         |              | Custom Guar UL - no lapse 100 (Juv/Std+   | ) 8      |
| NVWL         | NATW         | YourLife(SM) - 10 Year Term   | 3        |
|              |              | YourLife(SM) - 20 Year Term   | 5        |
|              |              | YourLife(SM) - 30 Year Term   | 7        |
| NVWP         |              | YourLife(SM) - 10 Year Term (Pfd Plus)  | 3        |
|              |              | YourLife(SM) - 20 Year Term (Pfd Plus)  | 5        |
| ATT.1017     | NODA         | YourLife(SM) - 30 Year Term (Pfd Plus)  | 7        |
| NWGA         | NORA         | Custom TermUL (Gen 6) - 10 Year   | 3        |
| NWGP         |              | Custom Guarantee UL - no lapse to 100<br>Custom TermUL (Gen 6) - 10 Year (Std+) | 8<br>3   |
| NWGP         |              | Custom Guar UL - no lapse to 100 (Std+)   |          |
| NWJA         |              | Custom Guar UL - no lapse to 100 (Juv)  | •        |
| NWJP         |              | Custom Guar UL - no lapse 100 (Juv/Std+   |          |
| NXTV         | NATI         | L-15 - 15 Year Level Term   | 4        |
|              |              | L-20 - 20 Year Level Term   | 5        |
| NXTW         |              | L-15 - 15 Year (Elite Preferred)  | 4        |
|              |              | L-20 - 20 Year (Elite Preferred)  | 5        |
| NYLA         | NEWY         | <pre>Indeterminate Premium Term (Non-Smoker)</pre>                              | 1        |
|              |              | Five Year Term  | 2        |
|              |              | 20/10 Year Term   | 5        |
|              | NEWZ         | Term to Age 90 - 10 Year Level Term   | 3        |
| NYLP         | NEWY         | Indeterminate Premium Term (Select Pfd)   | 1        |
|              |              | Five Year Term (Select Preferred)   | 2        |
|              |              | 20/10 Year Term (Select Preferred)  | 5        |
| 37777 C      | NEWZ         | Term to Age 90 - 10 Year (Select Pfd)   | 3        |
| NYLS         | NEWY         | Indeterminate Premium Term (Smoker)   | 1        |
| NYMA         |              | Increasing Premium Term Insurance 20 Year Level Term (20LT)                     | 1        |
| NYMP         |              | Increasing Premium Term (Select Pfd)  | 5<br>1   |
| NIMP         |              | 20 Year Level Term (20LT) (Select Pfd)  | 5        |
| NYMS         |              | Increasing Premium Term (Smoker)  | 1        |
| NYTV         | NATI         | GL-10 - 10 Year Level Term (NY)   | 3        |
| 11111        | 111111       | GL-15 - 15 Year Level Term (NY)   | 4        |
|              |              | GL-20 - 20 Year Level Term (NY)   | 5        |
| NYTW         |              | GL-10 - 10 Year (Elite Preferred/NY)  | 3        |
|              |              | GL-15 - 15 Year (Elite Preferred/NY)  | 4        |
|              |              | GL-20 - 20 Year (Elite Preferred/NY)  | 5        |
| NYWL         | NATW         | YourLife(SM) - 10 Year Term (NY)  | 3        |
|              |              | YourLife(SM) - 20 Year Term (NY)  | 5        |
|              |              | YourLife(SM) - 30 Year Term (NY)  | 7        |
| NYWP         |              | YourLife(SM) - 10 Year Term (P+ / NY)   | 3        |
|              |              | YourLife(SM) - 20 Year Term (P+ / NY)   | 5        |
| 3.T          |              | YourLife(SM) - 30 Year Term (P+ / NY)   | 7        |
| NYYA         | NEWY         | Five Year Term (NY)   | 2        |
|              |              | Term Life to 30 (20/10 Year Term - NY)  | 5<br>8   |
| NYYP         |              | Term Life to age 70 (NY - ages 51+) Five Year Term (Select Preferred / NY)      | 2        |
| TATIL        |              | 20/10 Year Term (Select Preferred/NY)   | 5        |
|              |              | Term Policy to 70 (51+ Select Pfd - NY)   | 8        |
| NZTV         | NATI         | L-15 - 15 Year Level Term (NY)  | 4        |
| <b></b> •    | = - <b></b>  | L-20 - 20 Year Level Term (NY)  | 5        |
|              |              |   | -        |

| Product Code | Company Code | Product Name   | Category |
|--------------|--------------|--|----------|
| NZTW         |              | L-15 - 15 Year (Elite Preferred/NY)<br>L-20 - 20 Year (Elite Preferred/NY) | 4<br>5   |
| OCNC         | OCCI         | ULTIMATE TERM-10 - 10 Year Term  | 3        |
| OHGP         | OHIO         | SecuriTerm - 15 Year (Ultra-Preferred)                                     | 4        |
|              |              | SecuriTerm - 20 Year (Ultra-Preferred)                                     | 5        |
| OHGT         |              | SecuriTerm - 15 Year Level   | 4        |
| 0            |              | SecuriTerm - 20 Year Level   | 5        |
| OHIS         |              | SecuriTerm 1 - Annual Renewable Term                                       | 1        |
| OHSP         |              | SecuriTerm - 10 Year (Ultra-Preferred)                                     | 3        |
|              |              | SecuriTerm - 15/10 Year (Ultra-Pfd.)                                       | 4        |
| OHGG         |              | SecuriTerm - 20/10 Year (Ultra-Pfd.)                                       | 5        |
| OHSS         |              | SecuriTerm - 10 Year Level<br>SecuriTerm - 15/10 Year Level                | 3<br>4   |
|              |              | SecuriTerm - 15/10 Year Level  | 5        |
| OIBG         | OLDM         | Saver's Select Term 15/15 (2001/OR)  | 4        |
| OIDG         | ОПОМ         | Saver's Select Term 20/20 (2001/OR)  | 5        |
|              |              | Saver's Select Term 30/30 (2001/OR)  | 7        |
|              |              | WealthMaster Classic (Extended No Lapse                                    |          |
| OIXG         |              | Saver's Select Term 15/10 (2001/OR)  | 4        |
| 01110        |              | Saver's Select Term 20/10 (2001/OR)  | 5        |
|              |              | Saver's Select Term 30/10 (2001/OR)  | 7        |
| OMWJ         | OHIN         | Term 10 Plus   | 3        |
| OMWN         |              | Term 10 Plus (P+ Super Pfd / R+ Select                                     |          |
| OMYJ         |              | Term 10  | 3        |
| OMYN         |              | Term 10 (P+ Super Pfd/ R+ Select)  | 3        |
| ONWJ         |              | Term 15 Plus   | 4        |
|              |              | Term 20 Plus   | 5        |
| ONWN         |              | Term 15 Plus (P+ Super Pfd / R+ Select                                     |          |
|              |              | Term 20 Plus (P+ Super Pfd / R+ Select                                     |          |
| ONYJ         |              | Term 15  | 4        |
|              |              | Term 20  | 5        |
| ONYN         |              | Term 15 (P+ Super Pfd / R+ Select)   | 4        |
|              |              | Term 20 (P+ Super Pfd / R+ Select)   | 5        |
| OSBG         | OLDM         | Saver's Select Term 15/15  | 4        |
|              |              | Saver's Select Term 20/20  | 5<br>7   |
|              |              | Saver's Select Term 30/30 Saver's Select Term 15/15 (with ROP)             | ,<br>J   |
|              |              | Saver's Select Term 20/20 (with ROP)                                       | K        |
|              |              | Saver's Select Term 30/30 (with ROP)                                       | M        |
| OSXG         |              | Saver's Select Term 20/10  | 5        |
| 00110        |              | Saver's Select Term 30/10  | 7        |
|              |              | Saver's Select Term 20/10 (with ROP)                                       | K        |
|              |              | Saver's Select Term 30/10 (with ROP)                                       | M        |
| PACL         | PACL         | PRO-ART - Annual Renewable Term  | 1        |
|              |              | PRO-10 - 10 Year Renewable   | 3        |
|              |              | PRO-20 - 20 Year Renewable   | 5        |
| PACN         |              | PRO-ART - ART (Plus)   | 1        |
|              |              | PRO-10 - 10 Year (P+ Super, R+ Select)                                     | 3        |
|              |              | PRO-20 - 20 Year (P+ Super, R+ Select)                                     | 5        |
| PAGI         | PACI         | Ten Year Term  | 3        |
| PAIC         |              | One Year Term Plus   | 1        |
|              |              |  |          |

| Product Code | Company Code | Product Name                            | Category |
|--------------|--------------|---|----------|
| PANA         | PANA         | 5-Year Level Term                       | 2        |
| PANP         |              | Sentinel Series 10 (Preferred Plus)     | 3        |
|              |              | Sentinel Series 20 (Preferred Plus)     | 5        |
| PANS         |              | Sentinel Series 10 - 10-Year Term       | 3        |
|              |              | Sentinel Series 20 - 20-Year Term       | 5        |
| PATN         |              | 10-Year Level Term                      | 3        |
| PAUL         | PAUL         | Selector 1 - 1 Year Term                | 1        |
|              |              | Selector 10 - 10 Year Term              | 3        |
| PAXP         | PANA         | Sentinel Series 20/10 (Preferred Plus)  | 5        |
| PAXS         |              | Sentinel Series 20/10 - 20-Year Term    | 5        |
| PENC         | PENN         | Guaranteed 10 Year Term                 | 3        |
|              |              | Guaranteed 15 Year Term                 | 4        |
|              |              | Guaranteed 20 Year Term                 | 5        |
|              |              | Protection For Life - guaranteed to 100 | 8        |
| PENP         |              | Guaranteed 10 Year Term (Preferred Plus | ) 3      |
|              |              | Guaranteed 15 Year Term (Preferred Plus | ) 4      |
|              |              | Guaranteed 20 Year Term (Preferred Plus | ) 5      |
|              |              | Protection For Life - gtd to 100 (P+)   | 8        |
| PHTE         | PHOE         | PPT-20                                  | 5        |
|              |              | PPT-30                                  | 7        |
|              |              | PPT-20 (with ROP)                       | K        |
|              |              | PPT-30 (with ROP)                       | M        |
| PHTP         |              | PPT-20 (Preferred Plus)                 | 5        |
|              |              | PPT-30 (Preferred Plus)                 | 7        |
|              |              | PPT-20 (Preferred Plus / with ROP)      | K        |
|              |              | PPT-30 (Preferred Plus / with ROP)      | M        |
| PHWE         |              | PPT-10 (WA)                             | 3        |
|              |              | PVT-20 - 20/10 Year Term (IN)           | 5        |
| PHWP         |              | PPT-10 (Preferred Plus / WA)            | 3        |
|              |              | PVT-20 - 20/10 Year Term (Pfd Plus/IN)  | 5        |
| PHXE         |              | PPT-10                                  | 3        |
|              |              | PVT-20 - 20/10 Year Term                | 5        |
| PHXP         |              | PPT-10 (Preferred Plus)                 | 3        |
|              |              | PVT-20 - 20/10 Year Term (Pfd Plus)     | 5        |
| PHYE         |              | PPT-10 (NY)                             | 3        |
|              |              | PVT-20 - 20/10 Year Term (NY)           | 5        |
| PHYF         |              | PPT-20 (ages 56+ / NY)                  | 5        |
| PHYP         |              | PPT-10 (Preferred Plus / NY)            | 3        |
|              |              | PVT-20 - 20/10 Year Term (Pfd+ / NY)    | 5        |
| PHYQ         |              | PPT-20 (56+ / Preferred Plus / NY)      | 5        |
| PHZF         |              | PPT-20 (ages 56+)                       | 5        |
|              |              | PPT-20 (ages 56+ / with ROP)            | K        |
| PHZQ         |              | PPT-20 (56+ / Preferred Plus)           | 5        |
|              |              | PPT-20 (56+ / Preferred Plus /with ROP  |          |
| PPDC         | PRUC         | Term Elite 20 (MD/<250K PruXpress ONLY  |          |
| PPDS         |              | Term Elite 20 (MD / P+ Best / R+ NS+)   | 5        |
| PPFC         |              | Term Essential 10 (<250K PruXpress ONLY | •        |
|              |              | Term Essential 15 (<250K PruXpress ONLY |          |
|              |              | Term Essential 20 (<250K PruXpress ONLY |          |
|              |              | Term Essential 30 (<250K PruXpress ONLY |          |
| PPFS         |              | Term Essential 10 (P+ Best / R+ NS+)    | 3        |

| Product Code | Company Code | Product Name  | Category         |
|--------------|--------------|---|------------------|
|              |              | Term Essential 15 (P+ Best / R+ NS+) Term Essential 20 (P+ Best / R+ NS+) Term Essential 30 (P+ Best / R+ NS+)                                    | 4<br>5<br>7      |
| PPUC         |              | UL Protector with NLG to 121 (1000K+) PruLife Return of Premium Term 15 PruLife Return of Premium Term 20   | 8<br>J<br>K      |
| PPUS         |              | PruLife Return of Premium Term 30 UL Protector with NLG (1000K / Plus) PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+)        | М<br>8<br>Ј<br>К |
| PPYC         | PRUJ         | PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) Term Elite 10 (NY/<250K PruXpress ONLY Term Elite 15 (NY/<250K PruXpress ONLY | M<br>) 3         |
| PPYS         |              | Term Elite 20 (NY/<250K PruXpress ONLY UL Protector with NLG to 121 (250K-999K Term Elite 10 (NY / P+ Best / R+ NS+)                              | ) 5              |
|              |              | Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus                                  | •                |
| PRAJ         | PROA         | Empire Term - 10 Year Empire Term - 15 Year Empire Term - 20 Year   | 3<br>4<br>5      |
| PRAK         |              | Empire Term - 25 Year Empire Term - 30 Year Empire Term - 10 Year (Super Preferred Empire Term - 15 Year (Super Preferred                         |                  |
|              |              | Empire Term - 20 Year (Super Preferred Empire Term - 25 Year (Super Preferred Empire Term - 30 Year (Super Preferred                              | ) 5<br>) 6       |
| PRCI         | PRIN         | ART<br>10-Year Term<br>15-Year Term   | 1<br>3<br>4      |
| DD GD        |              | 20-Year Term 30-Year Term   | 5<br>7           |
| PRCP         |              | ART (Super Pfd / Super Std) 10-Year Term (Super Pfd / Super Std) 15-Year Term (Super Pfd / Super Std) 20-Year Term (Super Pfd / Super Std)        | 1<br>3<br>4<br>5 |
| PRDI         |              | 30-Year Term (Super Pfd / Super Std)<br>30-Year Term (MD)   | 7<br>7           |
| PRDP<br>PRGN |              | 30-Year Term (Super Pfd/Std / MD)<br>10-Year Term (10 Year Guarantee / IL)<br>20-Year Term (20 Year Guarantee / IL)                               | 7<br>3<br>5      |
| PRGP         |              | 10-Year Term (Super Preferred / IL)<br>20-Year Term (Super Preferred / IL)  | 3<br>5           |
| PRIM         | PRIM         | Custom Advantage - 10 Year Custom Advantage - 15 Year Custom Advantage - 20 Year  | 3<br>4<br>5      |
|              |              | Custom Advantage - 25 Year<br>Custom Advantage - 30 Year<br>Custom Advantage - 35 Year  | 6<br>7<br>8      |

| Product Code | Company Code | Product Name  | Category                      |
|--------------|--------------|---|-------------------------------|
| PRIN<br>PRIP |              | Custom Advantage - 35 Year (age 35+) Custom Advantage - 10 Year (Pfd Plus) Custom Advantage - 15 Year (Pfd Plus) Custom Advantage - 20 Year (Pfd Plus) Custom Advantage - 25 Year (Pfd Plus) Custom Advantage - 30 Year (Pfd Plus)    | 8<br>3<br>4<br>5<br>6<br>7    |
| PRIQ<br>PRJC | PRUJ         | Custom Advantage - 35 Year (Pfd Plus) Custom Advantage - 35 Year (age 35+/P+ Term Elite 10 (NJ/<250K PruXpress ONLY Term Elite 15 (NJ/<250K PruXpress ONLY Term Elite 20 (NJ/<250K PruXpress ONLY                                     | 8<br>) 8<br>) 3<br>) 4<br>) 5 |
| PRJS         |              | PruLife Return of Premium Term 15 (NJ) PruLife Return of Premium Term 20 (NJ) PruLife Return of Premium Term 30 (NJ) Term Elite 10 (NJ / P+ Best / R+ NS+) Term Elite 15 (NJ / P+ Best / R+ NS+) Term Elite 20 (NJ/ P+ Best / R+ NS+) | Ј<br>К<br>М<br>3<br>4<br>5    |
| PRNI         | PRIN         | PruLife ROP 15 (P+ Best / R+ NS+ / NJ) PruLife ROP 20 (P+ Best / R+ NS+ / NJ) PruLife ROP 30 (P+ Best / R+ NS+ / NJ) Annually Renewable Term (2002)   | Ј<br>К<br>М<br>1              |
| PRNP         |              | 20-Year Term (5 Year Guarantee / IL) Annually Renewable Term (Super Pfd/2002 20-Year Term (5 Year Guar. / Super / IL)   | 5<br>) 1                      |
| PROC<br>PRTA | PRTC         | Level 8 - 8 Year R & C Term<br>Level Term II - 10 Year<br>Level Term II - 15 Year   | 8<br>3<br>4                   |
| PRTB         |              | Level Term II - 20 Year<br>LTII - 10 Year (Pf Select, R+ Std+)<br>LTII - 15 Year (Pf Select, R+ Std+)<br>LTII - 20 Year (Pf Select, R+ Std+)  | 5<br>3<br>4<br>5              |
| PRTC         |              | LTII - 10 Year (P+)<br>LTII - 15 Year (P+)<br>LTII - 20 Year (P+)   | 3<br>4<br>5                   |
| PRUC         | PRUC         | Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY) Term Elite 20 (<250K PruXpress ONLY)  III Protector with NLC to 121 (250K 200K)   | 3<br>4<br>5<br>) 8            |
| PRUJ         | PROA         | UL Protector with NLG to 121 (250K-999K Skyline Gold 120 (10 year guarantee) Skyline Gold 120   | 3                             |
| PRUK<br>PRUS | PRUC         | Skyline Gold 120 (Super Preferred) Skyline Gold 120 (Super Preferred) Term Elite 10 (P+ Best / R+ NS+)  | 3<br>8<br>3                   |
| PRXA         | PRTC         | Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus Level Term II - 10/5 Year   | 4<br>5<br>) 8<br>3            |
|              | FRIC         | Level Term II - 15/5 Year<br>Level Term II - 20/5 Year  | 4<br>5                        |
| PRXB         |              | LTII - 10/5 Year (Pf Select, R+ Std+)<br>LTII - 15/5 Year (Pf Select, R+ Std+)  | 3<br>4                        |

| Product Code | Company Code | Product Name   | Category |
|--------------|--------------|--|----------|
|              |              | LTII - 20/5 Year (Pf Select, R+ Std+)  | 5        |
| PRXC         |              | LTII - 10/5 Year (P+)  | 3        |
|              |              | LTII - 15/5 Year (P+)  | 4        |
|              |              | LTII - 20/5 Year (P+)  | 5        |
| PRYI         | PRIN         | 30-Year Term (NY)  | 7        |
| PRYM         | PRIM         | Custom Protection Series IV - 10 Year  | 3        |
|              |              | Custom Protection Series IV - 15 Year<br>Custom Protection Series IV - 20 Year | 4<br>5   |
|              |              | Custom Protection Series IV - 25 Year  | 6        |
|              |              | Custom Protection Series IV - 30 Year  | 7        |
| PRYP         | PRIN         | 30-Year Term (Super Pfd/Std / NY)  | 7        |
| PTCJ         | PROT         | Protective Centennial G UL   | 8        |
| PTCK         | 11101        | Protective Centennial G UL (Select Pfd   |          |
| PTML         |              | Protective MultiTerm 10  | 3        |
|              |              | Protective MultiTerm 15  | 4        |
|              |              | Protective MultiTerm 20  | 5        |
|              |              | Protective MultiTerm 30  | 7        |
| PTMP         |              | Protective MultiTerm 10 (Select Pfd)   | 3        |
|              |              | Protective MultiTerm 15 (Select Pfd)   | 4        |
|              |              | Protective MultiTerm 20 (Select Pfd)   | 5        |
|              |              | Protective MultiTerm 30 (Select Pfd)   | 7        |
| PVTA         | PRTC         | Level Term I - 10 Year   | 3        |
|              |              | Level Term I - 15 Year   | 4        |
|              |              | Level Term I - 20 Year   | 5        |
| PVTB         |              | LTI - 10 Year (Pf Select, R+ Std+)   | 3        |
|              |              | LTI - 15 Year (Pf Select, R+ Std+)   | 4        |
|              |              | LTI - 20 Year (Pf Select, R+ Std+)   | 5        |
| PVTC         |              | LTI - 10 Year (P+)   | 3        |
|              |              | LTI - 15 Year (P+)   | 4        |
| T)           |              | LTI - 20 Year (P+)   | 5        |
| PVXA         |              | Level Term I - 10/5 Year<br>Level Term I - 15/5 Year                           | 3<br>4   |
|              |              | Level Term I - 20/5 Year   | 5        |
| PVXB         |              | LTI - 10/5 Year (Pf Select, R+ Std+)   | 3        |
| 1 1 1 1 1 1  |              | LTI - 15/5 Year (Pf Select, R+ Std+)   | 4        |
|              |              | LTI - 20/5 Year (Pf Select, R+ Std+)   | 5        |
| PVXC         |              | LTI - 10/5 Year (P+)   | 3        |
|              |              | LTI - 15/5 Year (P+)   | 4        |
|              |              | LTI - 20/5 Year (P+)   | 5        |
| PXJC         | PRUJ         | Term Essential 10 (NJ/<250K PruXpress)   | 3        |
|              |              | Term Essential 15 (NJ/<250K PruXpress)   | 4        |
|              |              | Term Essential 20 (NJ/<250K PruXpr ONLY  | ) 5      |
|              |              | Term Essential 30 (NJ/<250K PruXpress)   | 7        |
| PXJS         |              | Term Essential 10 (NJ / P+ Best /R+ NS+  |          |
|              |              | Term Essential 15 (NJ /P+ Best / R+ NS+  |          |
|              |              | Term Essential 20 (NJ /P+ Best / R+ NS+  |          |
| DVDC         | DDIIG        | Term Essential 30 (NJ /P+ Best / R+ NS+  |          |
| PYDC         | PRUC         | Term Essential 30 (MD/<250K PruXpress)   | 7        |
| PYDS         | מעט ז        | Term Essential 30 (MD /P+ Best / R+ NS+  |          |
| PYRA         | PYRA         | Annual Renewable Term Term Essential 10 (NY/<250K PruXpress)                   | 1<br>3   |
| PYYC         | PRUJ         | TELM ESSEMETAL IO (NI/<250K PLUAPTESS)   | 3        |

| Product Code | Company Code | Product Name  | Category           |
|--------------|--------------|---|--------------------|
|              |              | Term Essential 15 (NY/<250K PruXpress) Term Essential 20 (NY/<250K PruXpr ONLY Term Essential 30 (NY/<250K PruXpress) UL Protector with NLG to 121 (1000K+) | 4<br>) 5<br>7<br>8 |
| PYYS         |              | Term Essential 10 (NY /P+ Best / R+ NS+ Term Essential 15 (NY /P+ Best / R+ NS+ Term Essential 20 (NY /P+ Best / R+ NS+                                     | ) 3<br>) 4<br>) 5  |
|              |              | Term Essential 30 (NY /P+ Best / R+ NS+ UL Protector with NLG (1000K / Plus)  | 8                  |
| RDTP         | RELL         | TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select)   | 3<br>4             |
|              |              | TermSmart 20 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select)   | 5<br>7             |
|              |              | ING ROP Term - 15 Basic (P+/R+)   | J                  |
|              |              | ING ROP Term - 20 Basic (P+/R+)   | K                  |
| RDTS         |              | <pre>ING ROP Term - 30 Basic (P+/R+) TermSmart 10 - 10 Year Term</pre>  | M<br>3             |
| KD15         |              | TermSmart 15 - 15 Year Term   | 4                  |
|              |              | TermSmart 20 - 20 Year Term   | 5                  |
|              |              | TermSmart 30 - 30 Year Term   | 7                  |
|              |              | ING ROP Term - 15 Basic   | J                  |
|              |              | ING ROP Term - 20 Basic   | K                  |
| RELI         | RELI         | <pre>ING ROP Term - 30 Basic 10 Year Renewable and Convertible Term</pre>   | M<br>3             |
| RFNS         | RELR         | TermSmart 10 - 10 Year Term   | 3                  |
| ICI IND      | КШШК         | TermSmart 15 - 15 Year Term   | 4                  |
|              |              | TermSmart 20 - 20 Year Term   | 5                  |
|              |              | TermSmart 30 - 30 Year Term   | 7                  |
|              |              | ING Guaranteed Death Benefit UL   | 8                  |
| RFNT         |              | TermSmart 10 - (P+ Super / R+ Select)   | 3                  |
|              |              | TermSmart 15 - (P+ Super / R+ Select)   | 4                  |
|              |              | TermSmart 20 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select)   | 5<br>7             |
|              |              | ING Guaranteed Death Benefit UL (Plus)  | 8                  |
| ROTP         | RELL         | TermSmart 10 - (P+ Super / R+ Select/OR   |                    |
|              |              | TermSmart 15 - (P+ Super / R+ Select/OR   |                    |
|              |              | TermSmart 20 - (P+ Super / R+ Select/OR   |                    |
|              |              | TermSmart 30 - (P+ Super / R+ Select/OR   |                    |
|              |              | ING ROP Term - 15 Enhanced $(P+/R+)$<br>ING ROP Term - 20 Enhanced $(P+/R+)$  | J                  |
|              |              | ING ROP Term - 20 Enhanced $(P+/R+)$<br>ING ROP Term - 30 Enhanced $(P+/R+)$  | K<br>M             |
| ROTS         |              | TermSmart 10 - 10 Year Term (OR)  | 3                  |
|              |              | TermSmart 15 - 15 Year Term (OR)  | 4                  |
|              |              | TermSmart 20 - 20 Year Term (OR)  | 5                  |
|              |              | TermSmart 30 - 30 Year Term (OR)  | 7                  |
|              |              | ING ROP Term - 15 Enhanced  | J                  |
|              |              | ING ROP Term - 20 Enhanced  | K                  |
| ROYA         | ROYA         | ING ROP Term - 30 Enhanced Royal Advantage 10 - 10 Year Level Term  | M<br>3             |
| -10 -11      | -10 -11      | Royal Advantage 20 - 20 Year Level Term   | 5                  |
|              |              | Royal Advantage 30 - 30 Year Level Term   | 7                  |
|              |              |   |                    |

| Product Code                 | Company Code | Product Name  | Category                   |
|------------------------------|--------------|---|----------------------------|
| ROYP                         |              | Royal Advantage 10 - 10 Year with ROP<br>Royal Advantage 20 - 20 Year with ROP<br>Royal Advantage 30 - 30 Year with ROP<br>Royal Advantage 10 - 10 Year (Super)<br>Royal Advantage 20 - 20 Year (Super)<br>Royal Advantage 30 - 30 Year (Super) | I<br>K<br>M<br>3<br>5<br>7 |
| RWTP                         | RELL         | Royal Advantage 10 with ROP (Super) Royal Advantage 20 with ROP (Super) Royal Advantage 30 with ROP (Super) TermSmart 10 - (P+ Super / R+ Select/WA TermSmart 15 - (P+ Super / R+ Select/WA TermSmart 20 - (P+ Super / R+ Select/WA             | ) 4                        |
| RWTS                         |              | TermSmart 10 - 10 Year Term (WA) TermSmart 15 - 15 Year Term (WA) TermSmart 20 - 20 Year Term (WA)  | ) 5<br>3<br>4<br>5         |
| SAFB                         | SYME         | 10 Year Level Term (Pfd Best / 2002)<br>15 Year Level Term (Pfd Best / 2002)<br>20 Year Level Term (Pfd Best / 2002)  | 3<br>4<br>5                |
| SAFE                         |              | 30 Year Level Term (Pfd Best / 2002) Expert-ART (Non-Smoker) 10 Year Level Term (2002) 15 Year Level Term (2002) 20 Year Level Term (2002)  | 7<br>1<br>3<br>4<br>5      |
| SAFP                         |              | 30 Year Level Term (2002)<br>10 Year Level Term (Pfd Plus / 2002)<br>15 Year Level Term (Pfd Plus / 2002)<br>20 Year Level Term (Pfd Plus / 2002)   | 7<br>3<br>4<br>5           |
| SAFS<br>SAGI                 | SAGI         | 30 Year Level Term (Pfd Plus / 2002) Expert-ART (Smoker) Platinum Series 20 Platinum Series 30 Platinum Series 20 with ROP  | 7<br>1<br>5<br>7<br>K      |
| SAGP                         |              | Platinum Series 30 with ROP Platinum Series 20 (Super Pfd) Platinum Series 30 (Super Pfd) Platinum Series 20 with ROP (Super Pfd  |                            |
| SAVE                         | SAVE         | Platinum Series 30 with ROP (Super Pfd T-10/10 - 10 Year Term Guaranteed 10 T-15/15 - 15 Year Term Guaranteed 15 T-20/20 - 20 Year Term Guaranteed 20 T-25/25 - 25 Year Term Guaranteed 25  | ) M<br>3<br>4<br>5<br>6    |
| SAVP                         |              | T-30/30 - 30 Year Term Guaranteed 30<br>T-10/10 - 10 Year (P+ / R+)<br>T-15/15 - 15 Year (P+ / R+)<br>T-20/20 - 20 Year (P+ / R+)<br>T-25/25 - 25 Year (P+ / R+)  | 7<br>3<br>4<br>5<br>6      |
| SEDE<br>SEDP<br>SETE<br>SETP | SEDE         | T-30/30 - 30 Year (P+ / R+) ING Guaranteed Death Benefit UL ING Guaranteed Death Benefit UL (Plus) ING Guaranteed Death Benefit UL II ING Guaranteed Death Benefit UL II  | 7<br>8<br>8<br>8           |

| Product Code | Company Code | Product Name                           | Category |
|--------------|--------------|--|----------|
| SHEL         | SHEN         | Shenandoah Term 10                     | 3        |
|              |              | Shenandoah Term 15                     | 4        |
|              |              | Shenandoah Term 20                     | 5        |
|              |              | Shenandoah Term 25                     | 6        |
|              |              | Shenandoah Term 30 (with ROP)          | 7        |
|              |              | Shenandoah Term 15 (with ROP)          | J        |
|              |              | Shenandoah Term 20 (with ROP)          | K        |
|              |              | Shenandoah Term 25 (ROP)               | L        |
|              |              | Shenandoah Term 30                     | M        |
| SHEM         |              | Shenandoah Term 10 (Super Preferred)   | 3        |
|              |              | Shenandoah Term 15 (Super Preferred)   | 4        |
|              |              | Shenandoah Term 20 (Super Preferred)   | 5        |
|              |              | Shenandoah Term 25 (Super Preferred)   | 6        |
|              |              | Shenandoah Term 30 (Super Preferred)   | 7        |
|              |              | Shenandoah Term 15 (Super Preferred)   | J        |
|              |              | Shenandoah Term 20 (Super Preferred)   | K        |
|              |              | Shenandoah Term 25 (Super Preferred)   | ${f L}$  |
|              |              | Shenandoah Term 30 (Super Preferred)   | M        |
| SHEN         |              | Annual Renewable Term Insurance        | 1        |
| SHES         |              | Shenandoah Term 10 (Select Tobacco)    | 3        |
|              |              | Shenandoah Term 15 (Select Tobacco)    | 4        |
|              |              | Shenandoah Term 20 (Select Tobacco)    | 5        |
|              |              | Shenandoah Term 25 (Select Tobacco)    | 6        |
|              |              | Shenandoah Term 30 (Select Tobacco)    | 7        |
|              |              | Shenandoah Term 15 (Select Tobacco)    | J        |
|              |              | Shenandoah Term 20 (Select Tobacco)    | K        |
|              |              | Shenandoah Term 25 (Select Tobacco)    | ${f L}$  |
|              |              | Shenandoah Term 30 (Select Tobacco)    | M        |
| SHML         |              | 10-Year Mortage Protector              | 3        |
|              |              | 15-Year Mortage Protector              | 4        |
|              |              | 20-Year Mortage Protector              | 5        |
|              |              | 25-Year Mortage Protector              | 6        |
|              |              | 30-Year Mortage Protector              | 7        |
|              |              | 15-Year Mortage Protector (with ROP)   | J        |
|              |              | 20-Year Mortage Protector (with ROP)   | K        |
|              |              | 25-Year Mortage Protector (with ROP)   | L        |
|              |              | 30-Year Mortage Protector (with ROP)   | M        |
| SHMM         |              | 10-Year Mortage Protector (Select Tob. | ) 3      |
|              |              | 15-Year Mortage Protector (Select Tob. | ) 4      |
|              |              | 20-Year Mortage Protector (Select Tob. | ) 5      |
|              |              | 25-Year Mortage Protector (Select Tob. |          |
|              |              | 30-Year Mortage Protector (Select Tob. | ) 7      |
|              |              | 15-Year Mortage Protector (Select Tob. |          |
|              |              | 20-Year Mortage Protector (Select Tob. |          |
|              |              | 25-Year Mortage Protector (Select Tob. |          |
|              |              | 30-Year Mortage Protector (Select Tob. |          |
| SMGP         | SEMU         | Premier LT 10-Year (P+)                | 3        |
|              |              | Premier LT 15-Year (P+)                | 4        |
|              |              | Premier LT 20-Year (P+)                | 5        |
| SMGT         |              | Premier LT 10-Year                     | 3        |
|              |              | Premier LT 15-Year                     | 4        |
|              |              |  |          |

| SMMP   | Product Code | Company Code | Product Name                           | Category |
|--|--------------|--------------|--|----------|
| SMMP   |              |              | Premier LT 20-Year                     | 5        |
| Premier LT Suite 15-Year (P+) 4 4 2007)   5  | SMMP         |              | Premier LT Suite 10-Year (P+ / 4/2007) |          |
| SMMT   |              |              |  |          |
| SMMT   |              |              | · · · ·                                | 5        |
| Premier LT Suite 15-Vear   | SMMT         |              |  |          |
| SMTP   |              |              |  | 4        |
| Premier LT Extra 15-Year (P+) 4 4  |              |              | Premier LT Suite 20-Year (4/2007)      | 5        |
| Premier LT Extra 15-Year (P+) 4 4  | SMTP         |              |  |          |
| Premier LT Extra 10-Year (4/2007)   3  |              |              | Premier LT Extra 15-Year (P+)          |          |
| Premier LT Extra 10-Year (4/2007)   3  |              |              | Premier LT Extra 20-Year (P+ / 4/2007) | 5        |
| Premier LT Extra 20-Year (4/2007)   5  | SMTT         |              | Premier LT Extra 10-Year (4/2007)      |          |
| SNMP   |              |              | Premier LT Extra 15-Year               | 4        |
| SNMP   |              |              | Premier LT Extra 20-Year (4/2007)      | 5        |
| Premier LT Suite 20-Year (P+)   5   5   5   5   5   5   5   6   5   5  | SNMP         |              | Premier LT Suite 10-Year (P+)          | 3        |
| SNMT   |              |              | Premier LT Suite 20-Year (P+)          |          |
| Premier LT Suite 20-Year   5   | SNMT         |              | Premier LT Suite 10-Year               | 3        |
| STOTE  |              |              | Premier LT Suite 20-Year               |          |
| STOTE  | SNTP         |              |  | 3        |
| Premier LT Extra 20-Year   5   |              |              | Premier LT Extra 20-Year (P+)          | 5        |
| STOE   STON   Stonebridge Term - 10 (Pfd. Elite)   3   Stonebridge Term - 15 (Pfd. Elite)   4   Stonebridge Term - 20 (Pfd. Elite)   5   Stonebridge Term - 30 (Pfd. Elite)   7   Stonebridge Term - 20 (Pfd. Elite)   7   Stonebridge Term - 20 (Pfd. Elite/ROP)   K   Stonebridge Term - 30 (Pfd. Elite/ROP)   M   Stonebridge Term - 10 (Pfd. Elite/ROP)   M   Stonebridge Term - 20 (Pfd. Elite/ROP)   M   Stonebridge Term - 20 (Pfd. Elite/ROP)   M   Stonebridge Term - 30 (Pfd. Elite/ROP)   M   Stonebridge Term - 30 (Pfd. Plus)   3   Stonebridge Term - 30 (Pfd. Plus)   5   Stonebridge Term - 15 (Pfd. Plus)   7   Stonebridge Term - 20 (Pfd. Plus)   7   Stonebridge Term - 20 (Pfd. Plus)   7   Stonebridge Term - 20 (Pfd. Plus)   7   Stonebridge Term - 30 (Pfd. Plus)   7   Stonebridge Term - 20 (Pfd. Plus)   7   Stonebridge Term - 2 | SNTT         |              | Premier LT Extra 10-Year               | 3        |
| STOE   STON   Stonebridge Term - 10 (Pfd. Elite)   3   Stonebridge Term - 15 (Pfd. Elite)   4   Stonebridge Term - 20 (Pfd. Elite)   5   Stonebridge Term - 30 (Pfd. Elite)   7   Stonebridge Term - 20 (Pfd. Elite)   7   Stonebridge Term - 20 (Pfd. Elite/ROP)   K   Stonebridge Term - 30 (Pfd. Elite/ROP)   M   Stonebridge Term - 10 (Pfd. Elite/ROP)   M   Stonebridge Term - 20 (Pfd. Elite/ROP)   M   Stonebridge Term - 20 (Pfd. Elite/ROP)   M   Stonebridge Term - 30 (Pfd. Elite/ROP)   M   Stonebridge Term - 30 (Pfd. Plus)   3   Stonebridge Term - 30 (Pfd. Plus)   5   Stonebridge Term - 15 (Pfd. Plus)   7   Stonebridge Term - 20 (Pfd. Plus)   7   Stonebridge Term - 20 (Pfd. Plus)   7   Stonebridge Term - 20 (Pfd. Plus)   7   Stonebridge Term - 30 (Pfd. Plus)   7   Stonebridge Term - 20 (Pfd. Plus)   7   Stonebridge Term - 2 |              |              | Premier LT Extra 20-Year               | 5        |
| Stonebridge Term - 20  | STOE         | STON         | Stonebridge Term - 10 (Pfd. Elite)     | 3        |
| Stonebridge Term - 30 (Pfd. Elite)   7   |              |              | Stonebridge Term - 15 (Pfd. Elite)     | 4        |
| Stonebridge Term - 20 (Pfd. Elite/ROP)   K   |              |              | Stonebridge Term - 20 (Pfd. Elite)     | 5        |
| Stonebridge Term - 30 (Pfd. Elite/ROP)   M   |              |              | Stonebridge Term - 30 (Pfd. Elite)     | 7        |
| Stonebridge Term - 30 (Pfd. Elite/ROP)   M   |              |              | Stonebridge Term - 20 (Pfd. Elite/ROP) | K        |
| Stonebridge Term - 10 Year   3   |              |              |  |          |
| Stonebridge Term - 20 Year 5 Stonebridge Term - 30 Year 77 Stonebridge Term - 20 Year with ROP K Stonebridge Term - 30 Year with ROP M Stonebridge Term - 30 Year with ROP M Stonebridge Term - 10 (Pfd. Plus) 3 Stonebridge Term - 15 (Pfd. Plus) 4 Stonebridge Term - 15 (Pfd. Plus) 5 Stonebridge Term - 20 (Pfd. Plus) 7 Stonebridge Term - 30 (Pfd. Plus) 7 Stonebridge Term - 20 (Pfd. Plus/ROP) K Stonebridge Term - 30 (Pfd. Plus/ROP) M SUNL SUNL Sun Universal Protector 8 SUNP SUNS Sun Universal Protector (Super Pfd) 8 SUNS SUNS Select Term to 95 Plus 1 SUSN Term 10 - 10 Year Term 3 Term 20 - 20 Year Term 5 SUSP Preferred Elite Term 10 3 Preferred Elite Term 20 5 SYMB SYME 10 Year Level Term (Preferred Best) 3 15 Year Level Term (Preferred Best) 5 30 Year Level Term (Preferred Best) 5  | STON         |              |  | 3        |
| Stonebridge Term - 20 Year 5 Stonebridge Term - 30 Year 77 Stonebridge Term - 20 Year with ROP K Stonebridge Term - 30 Year with ROP M Stonebridge Term - 30 Year with ROP M Stonebridge Term - 10 (Pfd. Plus) 3 Stonebridge Term - 15 (Pfd. Plus) 4 Stonebridge Term - 15 (Pfd. Plus) 5 Stonebridge Term - 20 (Pfd. Plus) 7 Stonebridge Term - 30 (Pfd. Plus) 7 Stonebridge Term - 20 (Pfd. Plus/ROP) K Stonebridge Term - 30 (Pfd. Plus/ROP) M SUNL SUNL Sun Universal Protector 8 SUNP SUNS Sun Universal Protector (Super Pfd) 8 SUNS SUNS Select Term to 95 Plus 1 SUSN Term 10 - 10 Year Term 3 Term 20 - 20 Year Term 5 SUSP Preferred Elite Term 10 3 Preferred Elite Term 20 5 SYMB SYME 10 Year Level Term (Preferred Best) 3 15 Year Level Term (Preferred Best) 5 30 Year Level Term (Preferred Best) 5  |              |              | Stonebridge Term - 15 Year             | 4        |
| Stonebridge Term - 20 Year with ROP K Stonebridge Term - 30 Year with ROP M Stonebridge Term - 10 (Pfd. Plus) 3 Stonebridge Term - 15 (Pfd. Plus) 4 Stonebridge Term - 20 (Pfd. Plus) 5 Stonebridge Term - 20 (Pfd. Plus) 7 Stonebridge Term - 20 (Pfd. Plus) 7 Stonebridge Term - 20 (Pfd. Plus) 7 Stonebridge Term - 20 (Pfd. Plus/ROP) K Stonebridge Term - 30 (Pfd. Plus/ROP) M SUNL SUNL Sun Universal Protector (Super Pfd) 8 SUNS SUNS Select Term to 95 Plus SUNS SUNS Select Term to 95 Plus SUSN Term 10 - 10 Year Term 3 Term 20 - 20 Year Term 5 SUSP Preferred Elite Term 10 Preferred Elite Term 20 SYMB SYME 10 Year Level Term (Preferred Best) 3 15 Year Level Term (Preferred Best) 5 30 Year Level Term (Preferred Best) 5  |              |              |  | 5        |
| Stonebridge Term - 20 Year with ROP K Stonebridge Term - 30 Year with ROP M Stonebridge Term - 10 (Pfd. Plus) 3 Stonebridge Term - 15 (Pfd. Plus) 4 Stonebridge Term - 20 (Pfd. Plus) 5 Stonebridge Term - 20 (Pfd. Plus) 7 Stonebridge Term - 20 (Pfd. Plus) 7 Stonebridge Term - 20 (Pfd. Plus) 7 Stonebridge Term - 20 (Pfd. Plus/ROP) K Stonebridge Term - 30 (Pfd. Plus/ROP) M SUNL SUNL Sun Universal Protector (Super Pfd) 8 SUNS SUNS Select Term to 95 Plus SUNS SUNS Select Term to 95 Plus SUSN Term 10 - 10 Year Term 3 Term 20 - 20 Year Term 5 SUSP Preferred Elite Term 10 Preferred Elite Term 20 SYMB SYME 10 Year Level Term (Preferred Best) 3 15 Year Level Term (Preferred Best) 5 30 Year Level Term (Preferred Best) 5  |              |              | Stonebridge Term - 30 Year             | 7        |
| Stonebridge Term - 30 Year with ROP  Stonebridge Term - 10 (Pfd. Plus) 3 Stonebridge Term - 15 (Pfd. Plus) 4 Stonebridge Term - 20 (Pfd. Plus) 5 Stonebridge Term - 20 (Pfd. Plus) 7 Stonebridge Term - 30 (Pfd. Plus) 7 Stonebridge Term - 20 (Pfd. Plus) 7 Stonebridge Term - 30 (Pfd. Plus/ROP) K Stonebridge Term - 30 (Pfd. Plus/ROP) M  SUNL SUNL Sun Universal Protector 8 SUNP Sun Universal Protector (Super Pfd) 8 SUNS Select Term to 95 Plus SUSN Term 10 - 10 Year Term 3 Term 20 - 20 Year Term 5 SUSP Preferred Elite Term 10 Preferred Elite Term 20 SYMB SYME 10 Year Level Term (Preferred Best) 3 15 Year Level Term (Preferred Best) 5 30 Year Level Term (Preferred Best) 5 30 Year Level Term (Preferred Best) 7   |              |              | Stonebridge Term - 20 Year with ROP    | K        |
| STOP  Stonebridge Term - 10 (Pfd. Plus) 3 Stonebridge Term - 15 (Pfd. Plus) 4 Stonebridge Term - 20 (Pfd. Plus) 5 Stonebridge Term - 30 (Pfd. Plus) 7 Stonebridge Term - 20 (Pfd. Plus) 7 Stonebridge Term - 20 (Pfd. Plus/ROP) K Stonebridge Term - 30 (Pfd. Plus/ROP) M SUNL SUNL Sun Universal Protector 8 SUNP Sun Universal Protector (Super Pfd) 8 SUNS Select Term to 95 Plus 1 SUSN Term 10 - 10 Year Term 3 Term 20 - 20 Year Term 5 SUSP Preferred Elite Term 10 Preferred Elite Term 20 SYMB SYME 10 Year Level Term (Preferred Best) 3 15 Year Level Term (Preferred Best) 5 30 Year Level Term (Preferred Best) 7   |              |              | Stonebridge Term - 30 Year with ROP    | M        |
| Stonebridge Term - 15 (Pfd. Plus) 4 Stonebridge Term - 20 (Pfd. Plus) 5 Stonebridge Term - 30 (Pfd. Plus) 7 Stonebridge Term - 30 (Pfd. Plus) 7 Stonebridge Term - 20 (Pfd. Plus/ROP) K Stonebridge Term - 30 (Pfd. Plus/ROP) M SUNL SUNL Sun Universal Protector 8 SUNP SUNS SUNS Select Term to 95 Plus 1 SUSN Term 10 - 10 Year Term 3 Term 20 - 20 Year Term 5 SUSP Preferred Elite Term 10 3 Preferred Elite Term 20 5 SYMB SYME 10 Year Level Term (Preferred Best) 3 15 Year Level Term (Preferred Best) 4 20 Year Level Term (Preferred Best) 5 30 Year Level Term (Preferred Best) 7  | STOP         |              | Stonebridge Term - 10 (Pfd. Plus)      | 3        |
| Stonebridge Term - 30 (Pfd. Plus) 7 Stonebridge Term - 20 (Pfd. Plus/ROP) K Stonebridge Term - 30 (Pfd. Plus/ROP) M  SUNL SUNL Sun Universal Protector 8 SUNP Sun Universal Protector (Super Pfd) 8 SUNS SUNS Select Term to 95 Plus 1 SUSN Term 10 - 10 Year Term 3 Term 20 - 20 Year Term 5  SUSP Preferred Elite Term 10 3 Preferred Elite Term 20 5 SYMB SYME 10 Year Level Term (Preferred Best) 3 15 Year Level Term (Preferred Best) 5 30 Year Level Term (Preferred Best) 5 30 Year Level Term (Preferred Best) 7  |              |              | Stonebridge Term - 15 (Pfd. Plus)      | 4        |
| Stonebridge Term - 20 (Pfd. Plus/ROP) K Stonebridge Term - 30 (Pfd. Plus/ROP) M  SUNL SUNL SUNL Sun Universal Protector (Super Pfd) 8  SUNS SUNS SUNS Select Term to 95 Plus 1  SUSN Term 10 - 10 Year Term 3  Term 20 - 20 Year Term 5  SUSP Preferred Elite Term 10 3  Preferred Elite Term 20 5  SYMB SYME 10 Year Level Term (Preferred Best) 3  15 Year Level Term (Preferred Best) 4  20 Year Level Term (Preferred Best) 5  30 Year Level Term (Preferred Best) 7   |              |              | Stonebridge Term - 20 (Pfd. Plus)      | 5        |
| Stonebridge Term - 30 (Pfd. Plus/ROP) M  SUNL SUNL SUNL Sun Universal Protector (Super Pfd) 8  SUNS SUNS SUNS Select Term to 95 Plus 1  SUSN Term 10 - 10 Year Term 3  Term 20 - 20 Year Term 5  SUSP Preferred Elite Term 10 3  Preferred Elite Term 20 5  SYMB SYME 10 Year Level Term (Preferred Best) 3  15 Year Level Term (Preferred Best) 4  20 Year Level Term (Preferred Best) 5  30 Year Level Term (Preferred Best) 7   |              |              |  | 7        |
| SUNL SUNL Sun Universal Protector (Super Pfd) 8 SUNS SUNS SUNS Select Term to 95 Plus 1 SUSN Term 10 - 10 Year Term 3 Term 20 - 20 Year Term 5 SUSP Preferred Elite Term 10 3 Preferred Elite Term 20 5 SYMB SYME 10 Year Level Term (Preferred Best) 3 15 Year Level Term (Preferred Best) 4 20 Year Level Term (Preferred Best) 5 30 Year Level Term (Preferred Best) 7  |              |              | Stonebridge Term - 20 (Pfd. Plus/ROP)  | K        |
| SUNP SUNS SUNS SUNS SUNS SUNS SUNS SUNS  |              |              |  | M        |
| SUNS SUNS Select Term to 95 Plus 1  SUSN Term 10 - 10 Year Term 3  Term 20 - 20 Year Term 5  SUSP Preferred Elite Term 10 3  Preferred Elite Term 20 5  SYMB SYME 10 Year Level Term (Preferred Best) 3  15 Year Level Term (Preferred Best) 4  20 Year Level Term (Preferred Best) 5  30 Year Level Term (Preferred Best) 7   | SUNL         | SUNL         |  | 8        |
| SUSN  Term 10 - 10 Year Term  Term 20 - 20 Year Term  SUSP  Preferred Elite Term 10  Preferred Elite Term 20  SYMB  SYME  10 Year Level Term (Preferred Best)  15 Year Level Term (Preferred Best)  4  20 Year Level Term (Preferred Best)  30 Year Level Term (Preferred Best)  7   | SUNP         |              | Sun Universal Protector (Super Pfd)    | 8        |
| SUSP Preferred Elite Term 10 3 Preferred Elite Term 20 5  SYMB SYME 10 Year Level Term (Preferred Best) 3 15 Year Level Term (Preferred Best) 4 20 Year Level Term (Preferred Best) 5 30 Year Level Term (Preferred Best) 7  | SUNS         | SUNS         |  | 1        |
| SUSP Preferred Elite Term 10 Preferred Elite Term 20 SYMB SYME 10 Year Level Term (Preferred Best) 15 Year Level Term (Preferred Best) 20 Year Level Term (Preferred Best) 30 Year Level Term (Preferred Best) 7   | SUSN         |              | Term 10 - 10 Year Term                 |          |
| SYMB SYME 10 Year Level Term (Preferred Best) 3 15 Year Level Term (Preferred Best) 4 20 Year Level Term (Preferred Best) 5 30 Year Level Term (Preferred Best) 7  |              |              |  | 5        |
| SYMB SYME 10 Year Level Term (Preferred Best) 3 15 Year Level Term (Preferred Best) 4 20 Year Level Term (Preferred Best) 5 30 Year Level Term (Preferred Best) 7  | SUSP         |              |  | 3        |
| 15 Year Level Term (Preferred Best) 4 20 Year Level Term (Preferred Best) 5 30 Year Level Term (Preferred Best) 7  |              |              | Preferred Elite Term 20                |          |
| 20 Year Level Term (Preferred Best) 5 30 Year Level Term (Preferred Best) 7  | SYMB         | SYME         | 10 Year Level Term (Preferred Best)    | 3        |
| 30 Year Level Term (Preferred Best) 7  |              |              | ·                                      |          |
| ·  |              |              |  |          |
| SYME 10 Year Level Term 3  |              |              | ·                                      |          |
|  | SYME         |              | 10 Year Level Term                     | 3        |

| Product Code | Company Code | Product Name   | Category  |
|--------------|--------------|--|-----------|
|              |              | 15 Year Level Term   | 4         |
|              |              | 20 Year Level Term   | 5         |
|              |              | 30 Year Level Term   | 7         |
| SYMP         |              | 10 Year Level Term (Preferred Plus)  | 3         |
|              |              | 15 Year Level Term (Preferred Plus)  | 4         |
|              |              | 20 Year Level Term (Preferred Plus)  | 5         |
|              |              | 30 Year Level Term (Preferred Plus)  | 7         |
| SYNL         | SUNN         | Sun Universal Protector  | 8         |
| SYNP         |              | Sun Universal Protector (Super Pfd)  | 8         |
| SYOB         | SYME         | 10 Year Level Term (Pfd Best / OR & WA   |           |
|              |              | 15 Year Level Term (Pfd Best / OR & WA   |           |
|              |              | 20 Year Level Term (Pfd Best / OR & WA   | •         |
| a            |              | 30 Year Level Term (Pfd Best / OR & WA   | •         |
| SYOE         |              | 10 Year Level Term (OR & WA)   | 3         |
|              |              | 15 Year Level Term (OR & WA)   | 4         |
|              |              | 20 Year Level Term (OR & WA)   | 5         |
| GIAOD.       |              | 30 Year Level Term (OR & WA)   | 7         |
| SYOP         |              | 10 Year Level Term (Pfd Plus / OR & WA<br>15 Year Level Term (Pfd Plus / OR & WA |           |
|              |              | •  | •         |
|              |              | 20 Year Level Term (Pfd Plus / OR & WA<br>30 Year Level Term (Pfd Plus / OR & WA |           |
| TEUX         | TEXA         | PureLife-PLUS -Guaranteed Level to 100   | .) /<br>8 |
| TFNA         | TRAN         | Final Expense Insurance  | 8         |
| TIAA         | TIAA         | Annual Renewable Term Life Insurance   | 1         |
| IIAA         | IIAA         | 10-Year Level Term   | 3         |
|              |              | 15-Year Level Term   | 4         |
|              |              | 20-Year Level Term   | 5         |
|              |              | 30-Year Level Term   | 7         |
| TIAP         |              | Annual Renewable Term (Preferred Plus)   |           |
|              |              | 10-Year Level Term (Preferred Plus)  | 3         |
|              |              | 15-Year Level Term (Preferred Plus)  | 4         |
|              |              | 20-Year Level Term (Preferred Plus)  | 5         |
|              |              | 30-Year Level Term (Preferred Plus)  | 7         |
| TINA         |              | Annual Renewable Term Life (NY)  | 1         |
|              |              | 10-Year Level Term (NY)  | 3         |
|              |              | 15-Year Level Term (NY)  | 4         |
|              |              | 20-Year Level Term (NY)  | 5         |
|              |              | 30-Year Level Term (NY)  | 7         |
| TINP         |              | Annual Renewable Term (Pref Plus / NY)   |           |
|              |              | 10-Year Level Term (Pref Plus / NY)  | 3         |
|              |              | 15-Year Level Term (Pref Plus / NY)  | 4         |
|              |              | 20-Year Level Term (Pref Plus / NY)  | 5         |
|              |              | 30-Year Level Term (Pref Plus / NY)  | 7         |
| TONA         | TRAN         | Trendsetter Super YRT (2002)   | 1         |
| TONP         |              | Trendsetter Super YRT (2002 / Plus)  | 1         |
| TRCA         |              | Trendsetter Super 10   | 3         |
|              |              | Trendsetter Super 15   | 4<br>5    |
|              |              | Trendsetter Super 20<br>Trendsetter Super 25                                     | 5<br>6    |
|              |              | Trendsetter Super 30   | 7         |
|              |              | Trendsetter ROP 30   | ,<br>M    |
|              |              | TICHABCCCCI NOT JU   | 1*1       |

| Product Code | Company Code | Product Name                                      | Category |
|--------------|--------------|---|----------|
| TRCP         |              | Trendsetter Super 10 (Preferred Plus)             | 3        |
|              |              | Trendsetter Super 15 (Preferred Plus)             | 4        |
|              |              | Trendsetter Super 20 (Preferred Plus)             | 5        |
|              |              | Trendsetter Super 25 (Preferred Plus)             | 6        |
|              |              | Trendsetter Super 30 (Preferred Plus)             | 7        |
|              |              | Trendsetter ROP 30 (Preferred Plus)               | M        |
| TRCS         |              | Trendsetter Super 10 (Standard Plus)              | 3        |
|              |              | Trendsetter Super 15 (Standard Plus)              | 4        |
|              |              | Trendsetter Super 20 (Standard Plus)              | 5        |
|              |              | Trendsetter Super 25 (Standard Plus)              | 6        |
|              |              | Trendsetter Super 30 (Standard Plus)              | 7        |
| mp arr       | mp.i.c       | Trendsetter ROP 30 (Standard Plus)                | M        |
| TRSU         | TRUS         | Ten Year Term - Renewable                         | 3        |
| TRTU         |              | TermNet 10-Year Term                              | 3<br>2   |
| TRUT         |              | TermNet 5-Year Term<br>TermNet 15-Year Term       | 4        |
| TT1.TNT 7\   | TTD 7/NT     |   | 8        |
| TWNA<br>TYSA | TRAN<br>TRAF | Final Expense Insurance (WA) Trendsetter Super 10 | 3        |
| 115A         | IRAF         | Trendsetter Super 15                              | 4        |
|              |              | Trendsetter Super 20                              | 5        |
|              |              | Trendsetter Super 30                              | 7        |
| TYSP         |              | Trendsetter Super 10 (Preferred Plus)             | 3        |
| 1101         |              | Trendsetter Super 15 (Preferred Plus)             | 4        |
|              |              | Trendsetter Super 20 (Preferred Plus)             | 5        |
|              |              | Trendsetter Super 30 (Preferred Plus)             | 7        |
| TYSS         |              | Trendsetter Super 10 (Standard Plus)              | 3        |
|              |              | Trendsetter Super 15 (Standard Plus)              | 4        |
|              |              | Trendsetter Super 20 (Standard Plus)              | 5        |
|              |              | Trendsetter Super 30 (Standard Plus)              | 7        |
| UINA         | UTIV         | VITALife ART - 1 Year Term                        | 1        |
|              |              | VITALife 10L - 10 Year Term                       | 3        |
| UINV         |              | 15-Year Select                                    | 4        |
| UIVN         |              | VITALife III Plus - 1 Year Term                   | 1        |
|              |              | 10-Year Select                                    | 3        |
| UNII         | UTIN         | 10 Year Term, Renewable and Convertible           |          |
| UNLI         | UNLA         | Annual Renewable Term                             | 1        |
| UNYN         | UNCE         | Keystone Term 1 (NY)                              | 1        |
| UNYS         |              | Keystone Term 1 (P+ / R+ Select) (NY)             | 1        |
| UNZP         |              | Keystone Term 10 (P+ / R+ Select) (NY)            | 3        |
|              |              | Keystone Term 15 (P+ / R+ Select) (NY)            | 4        |
|              |              | Keystone Term 20 (P+ / R+ Select) (NY)            | 5        |
| TIN1/23/     |              | Keystone Term 30 (P+ / R+ Select) (NY)            | 7<br>3   |
| UNZY         |              | Keystone Term 10 (NY) Keystone Term 15 (NY)       | 4        |
|              |              | Keystone Term 20 (NY)                             | 5        |
|              |              | Keystone Term 30 (NY)                             | 5<br>7   |
| USES         | UTST         | Select-a-Term 10 (Special)                        | 8        |
| USFS         | 0101         | Select-a-Term 15 (Special)                        | 8        |
| USGS         |              | Select-a-Term 20 (Special)                        | 8        |
| USHS         |              | Select-a-Term 25 (Special)                        | 8        |
| USIS         |              | Select-a-Term 30 (Special)                        | 8        |
|              |              | ,           | -        |

| Product Code | Company Code | Product Name   | Category         |
|--------------|--------------|--|------------------|
| USYD         |              | Select-a-Term - 10 Year<br>Select-a-Term - 15 Year<br>Select-a-Term - 20 Year<br>Select-a-Term - 25 Year | 3<br>4<br>5<br>6 |
|              |              | Select-a-Term - 30 Year<br>Select-a-Term - Level to 65   | 7<br>T           |
|              |              | Select-a-Term - Level to 70  | U                |
|              |              | Select-a-Term - Level to 75  | V                |
| USYE         |              | Select-a-Term - 10 Year (Plus)   | 3<br>4           |
|              |              | Select-a-Term - 15 Year (Plus)<br>Select-a-Term - 20 Year (Plus)   | 5                |
|              |              | Select-a-Term - 25 Year (Plus)   | 6                |
|              |              | Select-a-Term - 30 Year (Plus)   | 7                |
|              |              | Select-a-Term - Level to 65 (Plus)   | T                |
|              |              | Select-a-Term - Level to 70 (Plus)   | U                |
|              |              | Select-a-Term - Level to 75 (Plus)   | V                |
| UTCG         |              | LTG Ultra-C NY -10 Year  | 3                |
|              |              | LTG Ultra-C NY -15 Year  | 4                |
|              |              | LTG Ultra-C NY -20 Year<br>LTG Ultra-C NY -30 Year   | 5<br>7           |
| UTCH         |              | LTG Ultra-C NY -10 Year (Plus)   | 3                |
| 01011        |              | LTG Ultra-C NY -15 Year (Plus)   | 4                |
|              |              | LTG Ultra-C NY -20 Year (Plus)   | 5                |
|              |              | LTG Ultra-C NY -30 Year (Plus)   | 7                |
| UTCP         | UTOM         | Term Life Complete - 30 Year   | 7                |
|              |              | Term Life Complete - 30 Year   | М                |
| UTEP         |              | Term Life Express - 15 Year  | 4<br>7           |
|              |              | Term Life Express - 30 Year<br>Term Life Express - 15 Year with ROP                                      | ,<br>Д           |
|              |              | Term Life Express - 30 Year with ROP   | M                |
| UTES         | UTST         | LTG Ultra-C NY -10 Year (Special)  | 8                |
| UTFS         |              | LTG Ultra-C NY -15 Year (Special)  | 8                |
| UTGC         | UNCE         | Keystone Term 1  | 1                |
|              |              | Keystone Term 10   | 3                |
|              |              | Keystone Term 15   | 4                |
|              |              | Keystone Term 20<br>Keystone Term 30   | 5<br>7           |
| UTGP         |              | Keystone Term 1 (P+ / R+ Select)   | 1                |
| 0101         |              | Keystone Term 10 (P+ / R+ Select)  | 3                |
|              |              | Keystone Term 15 (P+ / R+ Select)  | 4                |
|              |              | Keystone Term 20 (P+ / R+ Select)  | 5                |
|              |              | Keystone Term 30 (P+ / R+ Select)  | 7                |
| UTGS         | UTST         | LTG Ultra-C NY -20 Year (Special)  | 8                |
| UTHE         | UTHE         | ART100 - Annual Renewable Term<br>Express Issue Term 20  | 1<br>5           |
| UTHO         | UTHO         | Express Issue Term 30  | 5<br>7           |
|              |              | Premier 20 (with ROP)  | K                |
|              |              | Premier 30 (with ROP)  | M                |
| UTHS         | UTST         | LTG Ultra-C NY -30 Year (Special)  | 8                |
| UTIC         | UNCE         | Keystone Term 15 (CA, IN, OR, PA)  |                  |
|              |              | Keystone Term 20 (CA, IN, OR, PA)  | 5                |

| Product Code | Company Code | Product Name   | Category    |
|--------------|--------------|--|-------------|
| UTIP         |              | Keystone Term 30 (CA, IN, OR, PA)<br>Keystone Term 15 (P+/R+) (CA, IN, PA&OR)<br>Keystone Term 20 (P+/R+) (CA, IN, OR, PA) | 7<br>4<br>5 |
| TIMT C       | TIMOM        | Keystone Term 30 (P+/R+) (CA, IN, PA, OR)  | 7           |
| UTIS<br>UTJS | UTST         | ROPTerm NY -15 Year (Special / 2006) ROPTerm NY -20 Year (Special / 2006)  | 8<br>8      |
| UTMP         | UTOM         | Mortgage Term Plus - 15 Year   | 4           |
| UTPP         | 01011        | Term Life 10 - 10 Year Term  | 3           |
|              |              | Term Life 15 - 15 Year Term  | 4           |
|              |              | Term Life 20 - 20 Year Term  | 5           |
|              |              | Term Life 30 - 30 Year Term  | 7           |
|              |              | GUL Complete - Guaranteed to 120   | 8           |
| UTPQ         |              | Term Life 10 (Plus)  | 3           |
|              |              | Term Life 15 (Plus) Term Life 20 (Plus)  | 4<br>5      |
|              |              | Term Life 30 (Plus)  | 5<br>7      |
|              |              | GUL Complete - Guaranteed to 120 (Plus   |             |
| UTVP         |              | Priority Max GUL - Guaranteed to 120   | , 8         |
| UTVQ         |              | Priority Max GUL - Gtd to 120 (Plus)   | 8           |
| UTYD         | UTST         | ROPTerm NY -15 Year (2006)   | J           |
|              |              | ROPTerm NY -20 Year (2006)   | K           |
| UTYE         |              | ROPTerm NY -15 Year (Plus / 2006)  | J           |
|              |              | ROPTerm NY -20 Year (Plus / 2006)  | K           |
| WCJJ         | WECO         | Focus Term 10 - 10 Year  | 3           |
|              |              | Focus Term 15 - 15 Year<br>Focus Term 20 - 20 Year   | 4<br>5      |
|              |              | Focus Term 25 - 25 Year  | 6           |
|              |              | Focus Term 30 - 30 Year  | 7           |
| WCJK         |              | Focus Term 10 - 10 Year (Super Pfd)  | 3           |
|              |              | Focus Term 15 - 15 Year (Super Pfd)  | 4           |
|              |              | Focus Term 20 - 20 Year (Super Pfd)  | 5           |
|              |              | Focus Term 25 - 25 Year (Super Pfd)  | 6           |
|              |              | Focus Term 30 - 30 Year (Super Pfd)  | 7           |
| WDUJ         |              | LifeTime Platinum II   | 8           |
| WDUK<br>WERE | WERE         | LifeTime Platinum II (Super Preferred) Freedom 100 - U/L guaranteed to 100   | 8<br>8      |
| WERP         | WEILE        | Freedom 100 - U/L gtd to 100 (Pfd Plus   |             |
| WESP         | WEST         | 10-Year Level Term (Preferred Plus)  | 3           |
|              |              | 15-Year Level Term (Preferred Plus)  | 4           |
|              |              | 20-Year Level Term (Preferred Plus)  | 5           |
|              |              | 30-Year Level Term (Preferred Plus)  | 7           |
|              |              | Return of Premium 20-Year (Pfd Plus)   | K           |
| WESS         |              | 10-Year Level Term (Super Preferred)   | 3           |
|              |              | 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred)  | 4<br>5      |
|              |              | 30-Year Level Term (Super Preferred)   | 5<br>7      |
|              |              | Return of Premium 20-Year (Super Pfd)  | ,<br>K      |
| WEST         |              | 10-Year Guaranteed Level Term  | 3           |
|              |              | 15-Year Guaranteed Level Term  | 4           |
|              |              | 20-Year Guaranteed Level Term  | 5           |
|              |              | 30-Year Guaranteed Level Term  | 7           |
|              |              |  |             |

| Product Code | Company Code | Product Name  | Category    |
|--------------|--------------|---|-------------|
| WILP         | WILP         | Return of Premium Term - 20-Year<br>Penn Term 10 (Plus)<br>Penn Term 15 (Plus)    | K<br>3<br>4 |
|              |              | Penn Term 20 (Plus) Penn Term 30 (Plus)   | 5<br>7      |
| WILR         |              | Penn Term 10 Penn Term 15   | 3<br>4      |
|              |              | Penn Term 20  | 5<br>7      |
| WOMA         | WOMA         | Penn Term 30 Ten Year Renewable and Convertible Term                              | 3           |
| WOMP         |              | Twenty Year Convertible Term Ten Year R & C Term (Preferred Plus)                 | 5           |
| WTRE         | WERE         | Twenty Year Convertible Term (Pfd Plus WRL TermPlus - 10 Year                     | 3           |
|              |              | WRL TermPlus - 15 Year<br>WRL TermPlus - 20 Year                                  | 4<br>5      |
|              |              | WRL TermPlus - 30 Year<br>WRL TermPlus with ROP - 20 Year                         | 7<br>K      |
| WTRP         |              | WRL TermPlus with ROP - 30 Year<br>WRL TermPlus - 10 Year (Pfd Plus)              | М<br>3      |
|              |              | WRL TermPlus - 15 Year (Pfd Plus)<br>WRL TermPlus - 20 Year (Pfd Plus)            | 4<br>5      |
|              |              | WRL TermPlus - 30 Year (Pfd Plus) WRL TermPlus with ROP - 20 Year (Pfd+)          | 7<br>K      |
| WTRS         |              | WRL TermPlus with ROP - 30 Year (Pfd+) WRL TermPlus - 10 Year (Pfd Elite)         | M<br>3      |
|              |              | WRL TermPlus - 15 Year (Pfd Elite) WRL TermPlus - 20 Year (Pfd Elite)             | 4<br>5      |
|              |              | WRL TermPlus - 30 Year (Pfd Elite) WRL TermPlus with ROP - 20 Year (Elite)        | 7<br>) K    |
| WTSP         | WEST         | WRL TermPlus with ROP - 30 Year (Elite eTerm 20 - Level Term (Preferred Plus)     | ) M<br>5    |
| WTSS         |              | eTerm 30 - Level Term (Preferred Plus)<br>eTerm 20 - Level Term (Super Preferred) | 7<br>) 5    |
| WTST         |              | eTerm 30 - Level Term (Super Preferred eTerm 20 - Guaranteed Level Term           |             |
| WUJJ         | WECO         | eTerm 30 - Guaranteed Level Term<br>LifeTime Platinum 120                         | 7<br>8      |
| WUJK         |              | LifeTime Platinum 120 (Super Preferred)   | ) 8         |
| WUNN         | WILP         | Penn Advantra-U/L W/20 Year Guar. (Plus) Longevity UL 100 - Gtd to 100 (Plus)     | ) 5<br>8    |
| WUNS         |              | Penn Advantra-U/L W/20 Year Guarantee<br>Longevity UL 100 - Guaranteed to 100     | 5<br>8      |