| Pr oduct Code | Company Code | Product Name | Cat egor y |
|---|--------------|--|---|
| AAAP | AAAL | 10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term 15 Year Level Term 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP) 30 Year Level Term (with ROP) 10 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 26 Year Level Term (Super Pfd/Std Plus 27 Year Level Term (Super Pfd/Std Plus 28 Year Level Term (Super Pfd/Std Plus 29 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 21 Year Level Term (Super Pfd/Std Plus 22 Year Level Term (Super Pfd/Std Plus 23 Year Level Term (Super Pfd/Std Plus |) 4) 5) 6) 7) J) K |
| AAI L AGBG AGBH AGCG AGCH AGDG AGDH AGEG AGEH AGFG AGFH AGGG AGHH AGI G AGI H | AM L AMŒ | MegaTerm(NY) 10 - 10 Year Term Sel ect -a - Term - 16 Year Sel ect -a - Term - 16 Year (Pl us) Sel ect -a - Term - 17 Year Sel ect -a - Term - 17 Year Sel ect -a - Term - 18 Year Sel ect -a - Term - 18 Year Sel ect -a - Term - 18 Year Sel ect -a - Term - 19 Year Sel ect -a - Term - 19 Year Sel ect -a - Term - 19 Year Sel ect -a - Term - 21 Year Sel ect -a - Term - 21 Year Sel ect -a - Term - 22 Year Sel ect -a - Term - 23 Year Sel ect -a - Term - 23 Year Sel ect -a - Term - 24 Year Sel ect -a - Term - 24 Year Sel ect -a - Term - 26 Year Sel ect -a - Term - 27 Year Sel ect -a - Term - 27 Year Sel ect -a - Term - 28 Year Sel ect -a - Term - 28 Year Sel ect -a - Term - 29 Year Sel ect -a - Term - 20 (Special) Sel ect -a - Term 20 (Special) Sel ect -a - Term 30 (Special) Term Life 2009 - 10 Year Term Life 2009 - 20 Year Term Life 2009 - 30 Year | , 3 F F F F F F F F F F F F F F F F F F F |
| ALSP | | Term Life 2009 - 10 Year (Pfd Plus) | 3 |

| Product Code | Company Code | Product Name | Cat egor y |
|----------------------|----------------------|--|---|
| ALSS | | Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 30 Year (Pfd Plus) Term Life 2009 - 10 Year (Super) Term Life 2009 - 20 Year (Super) | 5 7 3 5 |
| ALSU | | Term Life 2009 - 30 Year (Super) Term Life 2009 - 10 Year (Ultra) Term Life 2009 - 20 Year (Ultra) Term Life 2009 - 30 Year (Ultra) | 3 5 7 3 5 7 8 8 8 8 3 5 7 |
| ALUI ALUS ALWI | | Generation Planner II (1980 CSO) Generation Planner II (P+ Super/R+ Sel Generation Planner II - U/L no lapse | 8) 8 8 |
| ALWS AMAM | AMAM | Generation Planner II (P+ Super/R+ Sel Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691 Easy Term 30 w/ROP (Simplified 06-9691 Golden Solution Final Expense |) K |
| AMBM | | Easy Term 20 w/ ROP (Simplified 07-9734 Easy Term 30 w/ ROP (Simplified 07-9734 Family Solution Final Expense |) K |
| AMCO | AMCO | Term 10 Level Term Life Term 15 Level Term Life Term 20 Level Term Life | 3 4 5 |
| AMEH AMEM AMFI | AMHO AMEM AMFI | ART - Annual Renewable Term Noble Tradition Final Expense T2 EZ 20 Year T2 EZ 25 Year T2 EZ 30 Year | 1 P 5 6 7 |
| AMM | AVI V | Advantage Builder Series II w/NLG 175k Advantage Builder - Single Pay 175k Advantage Builder - Pay to 100 175k Advantage Builder - Pay to 65 175k Advantage Builder - 20 Pay 175k Advantage Builder - 10 Pay 175k | + 8 + 0 + P + Q + R |
| AMMV | | Advantage Builder Series II (P+) (175k) Advantage Builder - Single Pay (P+/175k) Advantage Builder - Pay to 100 (P+/175k) Advantage Builder - Pay to 65 (P+/175k) Advantage Builder - 20 Pay (P+/175k) Advantage Builder - 10 Pay (P+/175k) |) P) Q |
| AMNP | AMNT | ANI CO Select 10 (Plus) ANI CO Select 15 (Plus) ANI CO Select 20 (Plus) ANI CO Select 30 (Plus) ANI CO Select 20 with ROP (Plus) ANI CO Select 30 with ROP (Plus) |) R) S 3 4 5 7 K M |
| AMNT | | ANI CO Select 30 With ROP (Plus) ANI CO Select 10 ANI CO Select 15 ANI CO Select 20 ANI CO Select 30 | 3 4 5 7 |

| Pr oduct | Code | Company Code | Product Name | Cat egor y |
|--------------|------|--------------|--|--|
| AMSV | | AVI V | ANICO Select 20 with ROP ANICO Select 30 with ROP Advantage Builder Series III w/NLG Advantage Builder III - Single Pay Advantage Builder III - Pay to 100 Advantage Builder III - Pay to 65 | K M 8 O P Q |
| AMSW | | | Advantage Builder III - 20 Pay Advantage Builder III - 10 Pay Advantage Builder Series III w/ NLG (P+ Advantage Builder - Single Pay (P+) Advantage Builder III - Pay to 100 (P+ Advantage Builder - Pay to 65 (P+) | R S O P Q |
| AMTV | | | Advantage Builder - 20 Pay (P+) Advantage Builder - 10 Pay (P+) Advantage Builder Series III w/NLG 175k Advantage Builder III - Single Pay 175k Advantage Builder III - Pay to 100 175k Advantage Builder III - Pay to 65 175k | + O + P + Q |
| AMITW | | | Advantage Builder III - 20 Pay 175k Advantage Builder III - 10 Pay 175k Advantage Builder Series III (P+) (175k Advantage Builder - Single Pay (P+/175k Advantage Builder - Pay to 100 (P+/175k Advantage Builder - Pay to 65 (P+/175k Advantage Builder - 20 Pay (P+/175k | + S) 8) O) P) Q) R |
| AMUN | | AMSU | Advantage Builder - 10 Pay (P+/175k Term Protector Series III - LTP 10/10 Term Protector Series III - LTP 15/15 |) S 3 4 |
| AMUS | | | Term Protector Series III - LTP 20/20 LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred) LTP 20/20 (P+ Elite / R+ Preferred) | 5 3 4 5 |
| AMJV | | AVI V | Advantage Builder Series II w/NLG Advantage Builder - Single Pay Advantage Builder - Pay to 100 Advantage Builder - Pay to 65 Advantage Builder - 20 Pay | 3 8 0 P Q R S |
| AMJW | | | Advantage Builder - 10 Pay Advantage Builder Series II w/NLG (P+) Advantage Builder - Single Pay (P+) Advantage Builder - Pay to 100 (P+) Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+) Advantage Builder - 10 Pay (P+) | 3 8 O P Q R S |
| ANNP | | AMNT | LTG Universal Life - pay to 100 (Plus) | Р |
| ANNT ARMT | | AMBV | LTG Universal Life - pay to 100 Home Mortgage Series - 15/15 year Home Mortgage Series - 20/20 year Home Mortgage Series - 25/25 year Home Mortgage Series - 30/30 year Ultra Protector I (Simplified Issue) | P 4 5 6 7 8 |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|---------------|--------------|---|--|
| ARQS ARRG | AMGG AMGE | ROP Select-a-Term - 15 Year (Special/09) ContinUL Extend Plus - no lapse UL Select-a-Term - Level to 65 (WA) Select-a-Term - Level to 70 (WA) Select-a-Term - Level to 75 (WA) |) F 8 T U V |
| | AMGH | Sel ect - a- Ter m - 10 Year (WA) Sel ect - a- Ter m - 15 Year (WA) Sel ect - a- Ter m - 20 Year (WA) Sel ect - a- Ter m - 25 Year (WA) Sel ect - a- Ter m - 30 Year (WA) | 3 4 5 6 7 |
| ARRH | AMGE | ContinUL Extend Plus - no lapse UL (+) Select-a-Term - Level to 65 (Plus / WA) Select-a-Term - Level to 70 (Plus / WA) Select-a-Term - Level to 75 (Plus / WA) | 8 T U V |
| | AMGH | Select-a-Term - 10 Year (Plus / WA) Select-a-Term - 15 Year (Plus / WA) Select-a-Term - 20 Year (Plus / WA) Select-a-Term - 25 Year (Plus / WA) Select-a-Term - 30 Year (Plus / WA) | 3 4 5 6 7 |
| ARRS ARSG | AMGG AMGE | ROP Select-a-Term - 20 Year (Special/09) Select-a-Term - 10 Year Select-a-Term - 15 Year Select-a-Term - 20 Year Select-a-Term - 25 Year Select-a-Term - 30 Year ContinUL Extend Plus - no lapse (500K) ROP Select-a-Term - 15 Year (2009) ROP Select-a-Term - 20 Year (2009) | |
| ARSH | | ROP Select-a-Term - 25 Year (2009) ROP Select-a-Term - 30 Year (2009) Select-a-Term - Level to 65 Select-a-Term - Level to 70 Select-a-Term - Level to 75 ROP Select-a-Term - Level to 65 (2009) ROP Select-a-Term - Level to 70 (2009) ROP Select-a-Term - Level to 75 (2009) Select-a-Term - 10 Year (Plus) | L M T U V W X Y 3 |
| | | Sel ect - a - Term - 15 Year (Plus) Sel ect - a - Term - 20 Year (Plus) Sel ect - a - Term - 25 Year (Plus) Sel ect - a - Term - 30 Year (Plus) ContinUL Extend Plus - no lapse (+/500) ROP Sel ect - a - Term - 15 Year (Plus) ROP Sel ect - a - Term - 20 Year (Plus) ROP Sel ect - a - Term - 25 Year (Plus) ROP Sel ect - a - Term - 30 Year (Plus) Sel ect - a - Term - Level to 65 (Plus) Sel ect - a - Term - Level to 70 (Plus) ROP Sel ect - a - Term - Level to 65 (Plus) ROP Sel ect - a - Term - Level to 65 (Plus) ROP Sel ect - a - Term - Level to 65 (Plus) ROP Sel ect - a - Term - Level to 70 (Plus) | 4 5 6 7 8 J K L M T U V W X |

| Pr oduct Cod | e Company Code | Product Name | Cat egor y |
|---|----------------|--|---|
| ARSS ARTG | AMGE | ROP Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - 25 Year (Special/09 ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 | J K L M W |
| ARTH | | ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) | X Y J K L M W X |
| ARTS ARXG ARXH ARXT | AMGE AMGE | ROP Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - 30 Year (Special/09 ContinUL - no lapse (500K) ContinUL - no lapse (Plus / 500K) Home Mortgage Series - 15/5 year Home Mortgage Series - 20/5 year Home Mortgage Series - 25/5 year | Y F 8 8 4 5 6 |
| ASFG ASFH ASGG ASGH ASHG ASHH ASI G ASI H ASJG ASJH ASKG ASKH ASKG ASKH ASKG ASKH ASNG ASNH ASNG ASNH ASOG ASPH ASOG ASPH ASCG ASCH ASRG ASRH | AMGG | Home Mbrt gage Seri es - 30/5 year ROP Sel ect - a- Term - 21 Year (2009) ROP Sel ect - a- Term - 21 Year (Pl us) ROP Sel ect - a- Term - 22 Year (2009) ROP Sel ect - a- Term - 22 Year (Pl us) ROP Sel ect - a- Term - 23 Year (2009) ROP Sel ect - a- Term - 23 Year (Pl us) ROP Sel ect - a- Term - 24 Year (2009) ROP Sel ect - a- Term - 24 Year (Pl us) ROP Sel ect - a- Term - 26 Year (Pl us) ROP Sel ect - a- Term - 26 Year (2009) ROP Sel ect - a- Term - 26 Year (Pl us) ROP Sel ect - a- Term - 27 Year (2009) ROP Sel ect - a- Term - 28 Year (Pl us) ROP Sel ect - a- Term - 28 Year (Pl us) ROP Sel ect - a- Term - 29 Year (2009) ROP Sel ect - a- Term - 29 Year (2009) ROP Sel ect - a- Term - 31 Year (2009) ROP Sel ect - a- Term - 31 Year (Pl us) ROP Sel ect - a- Term - 32 Year (Pl us) ROP Sel ect - a- Term - 32 Year (Pl us) ROP Sel ect - a- Term - 33 Year (2009) ROP Sel ect - a- Term - 34 Year (Pl us) ROP Sel ect - a- Term - 33 Year (Pl us) ROP Sel ect - a- Term - 34 Year (Pl us) ROP Sel ect - a- Term - 35 Year (Pl us) ROP Sel ect - a- Term - 34 Year (Pl us) ROP Sel ect - a- Term - 35 Year (Pl us) ROP Sel ect - a- Term - 35 Year (Pl us) ROP Sel ect - a- Term - 35 Year (Pl us) ROP Sel ect - a- Term - 35 Year (Pl us) | 7 Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z |
| ASSP | ASSU | Term 350 Plus - 10-year Term (Pfd Plus Term 350 Plus - 15-year Term (Pfd Plus | |

| Product Code | Company Code | Product Name | Cat egor y |
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| ASSU | | Term 350 Plus - 20-year Term (Pfd Plus Term 350 Plus - 30-year Term (Pfd Plus Term 350 Plus - 10-year Term Term 350 Plus - 15-year Term Term 350 Plus - 20-year Term | |
| ASTP | | Term 350 Plus - 30-year Term Level Benefit W L - Simplified Issue Non Med Term 350 - 10 Year (Select+) Non Med Term 350 - 15 Year (Select+) Non Med Term 350 - 20 Year (Select+) Non Med Term 350 - 30 Year (Select+) | 7 8 3 4 5 7 |
| ASTU | | Non Med Term 350 - 10 Year Level Non Med Term 350 - 15 Year Level Non Med Term 350 - 20 Year Level | 3 4 5 7 |
| ASWP | | Non Med Term 350 - 30 Year Level Term 350 Plus - 10-year Term (Plus/WA) Term 350 Plus - 15-year Term (Plus/WA) Term 350 Plus - 20-year Term (Plus/WA) | 3 4 5 |
| ASWU | | Term 350 Plus - 30-year Term (Plus/WA) Term 350 Plus - 10-year Term (WA) Term 350 Plus - 15-year Term (WA) Term 350 Plus - 20-year Term (WA) | 7 3 4 5 |
| ATFG ATFH ATGG ATGH ATHG ATHH ATI G ATI H ATJG ATJH ATKG ATKH ATLG ATLH ATMG ATNH ATNG ATNH ATOG ATOH ATPG ATCH | AMGG | Term 350 Plus - 30-year Term (WA) ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus) ROP Select-a-Term - 22 Year ROP Select-a-Term - 22 Year ROP Select-a-Term - 23 Year ROP Select-a-Term - 23 Year ROP Select-a-Term - 24 Year ROP Select-a-Term - 24 Year ROP Select-a-Term - 26 Year ROP Select-a-Term - 26 Year ROP Select-a-Term - 27 Year ROP Select-a-Term - 27 Year ROP Select-a-Term - 27 Year ROP Select-a-Term - 28 Year ROP Select-a-Term - 28 Year ROP Select-a-Term - 29 Year ROP Select-a-Term - 29 Year ROP Select-a-Term - 31 Year ROP Select-a-Term - 31 Year ROP Select-a-Term - 31 Year ROP Select-a-Term - 32 Year ROP Select-a-Term - 33 Year ROP Select-a-Term - 34 Year | 7 Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z |
| ATQS ATRG | AMGE | ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 15 Year (Special) ContinUL - no lapse UL ContinUL - no lapse UL to age 90 ContinUL - no lapse UL to age 95 | N F 8 C D |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|----------------------|--------------|--|-------------------------------|
| ATRH | AMGG AMGE | ContinUL - no lapse UL to age 100 ROP Select-a-Term - 35 Year ContinUL - no lapse UL (Plus) ContinUL - no lapse UL (Plus) ContinUL - no lapse UL (Plus) | E N 8 C D |
| ATRS ATSS ATTS | AMGG | ContinUL - no lapse UL (Plus) ROP Select-a-Term - 35 Year (Plus) ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 25 Year (Special) ROP Select-a-Term - 30 Year (Special) | E N F F |
| AUOP AURO | AURO | 10- Year Term (issue ages 71-75) 10- Year Term | 3 |
| AVI P | AVI V | Guarantee UL Solution (Premier) Guarantee UL Solution - Single Pay (P+ Guarantee UL Solution - Pay to 100 (P+ Guarantee UL Solution - Pay to 65 (P+ Guarantee UL Solution - 20 Pay (P+ | 8) O) P) Q) R |
| AVI V | | Guarantee UL Solution - 10 Pay Guarantee UL Solution Guarantee UL Solution - Single Pay Guarantee UL Solution - Pay to 100 Guarantee UL Solution - Pay to 65 Guarantee UL Solution - 20 Pay Guarantee UL Solution - 10 Pay | 8 O P Q R |
| AVNP | AVI Y | Guarantee UL Solution II (Premier) | S 8 8 |
| AVNV AVSP | AVI V | Guarantee UL Solution Series II Guarantee UL Solution II (Premier) | 8 8 |
| | AVIV | Guarantee UL Solution - Single Pay (P+Guarantee UL Solution - Pay to 100 (P+Guarantee UL Solution - Pay to 65 (P+Guarantee UL Solution - 20 Pay (P+Guarantee UL Solution - 10 Pa |) O P Q R S |
| AVSV | | Guarantee UL Solution Series II Guarantee UL Solution II - Single Pay Guarantee UL Solution II - Pay to 100 Guarantee UL Solution II - Pay to 65 Guarantee UL Solution II - 20 Pay Guarantee UL Solution II - 10 Pay | 8 O P Q R S |
| AVTP | | Annual Renewal Term (Premier/Standard+ 10 Year Term (Premier P+ / Standard+ R+ 20 Year (Premier P+ / Standard+ R+) 30 Year Term (Premier P+ / Standard+ R+ |) 1) 3 5 |
| AVTV | | Annual Renewal Term 01-2010 10 Year Term 01-2010 20 Year Term 01-2010 30 Year Term 01-2010 | , 1 3 5 7 |
| AVWP | | 30 Year Term (Premier P+ / Std+ R+ / WA |) 7 |
| AVW AVZP | AVI Y | 30 Year Term 01-2010 (WA) Annual Renewal Term (Premier/Standard+ Term 10 (Premier P+ / Standard+ R+) Term 20 (Premier P+ / Standard+ R+) | 7 1 3 5 |

| Pr oduct | Code | Company Code | Product Name | Cat egor y |
|------------------------------|------|--------------|---|---------------------------------|
| AVZV | | | Term 30 (Premier P+ / Standard+ R+) Annual Renewal Term 01-2010 Term 10 01-2010 Term 20 01-2010 | 7 1 3 5 |
| AXTO AXYA AXYP AXZA | | AXAA | Term 30 01-2010 TermOne (SM) - One Year Non-Renewable Annual Renewable Term (151X) w/10% Annual Renewable Term (Elite/+/151/10%) Annual Renewable Term (151X) Equitable Term 10 (151X) Equitable Term 15 (151X) | 7 1 1 1 1 3 4 |
| AXZP | | | Equitable Term 20 (151X) Annual Renewable Term (Elite/Plus / 151 Equitable Term 10 (Elite/Plus / 151X) Equitable Term 15 (Elite/Plus / 151X) Equitable Term 20 (Elite/Plus / 151X) | 5 1 3 4 5 |
| AYGL | | ALLS | TrueTerm - 10 Year TrueTerm - 15 Year TrueTerm - 20 Year TrueTerm - 30 Year | 3 4 5 7 |
| AYGM | | | TrueTerm - 10 Year (P+ Elite, R+ Select TrueTerm - 15 Year (P+ Elite, R+ Select TrueTerm - 20 Year (P+ Elite, R+ Select TrueTerm - 30 Year (P+ Elite, R+ Select |) 3) 4) 5 |
| BALT | | BALT | Secure Solution Protector - 10 Year Ter Secure Solution Protector - 15 Year Ter Secure Solution Protector - 20 Year Ter Secure Solution Protector - 30 Year Ter Secure Solutions - Whole Life (pay 100) Secure Solutions - Whole Life (20 pay) | m 3 m 4 m 5 |
| BANN | | BANN | Life Value Term 20 (Plus) OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus) OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus) Life Umbrella UL 120 - Gtd to 120 (Plus) | 1 3 4 5 7 |
| BANS | | | Life Value Term 20 OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term Life Umbrella UL 120 - Quaranteed to 12 | 1 3 4 5 7 |
| BASG | | BALT | Silver Guard I - Whole Life (pay 100) Silver Guard I - Whole Life (10 Pay) | P S |
| BONN | | BANN | Life Value Term 30 (Plus) OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR) OPTerm 30 - 30 Year Term (Plus/OR) | 5 1 3 4 5 7 |
| BONP BONS | | | Life Value Term 30 (Pfd) Life Value Term 30 | 1 |

| Product Code | Company Code | Product Name | Cat egor y |
|----------------------|----------------------|--|--|
| | | OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR) OPTerm 30 - 30 Year Term (OR) | 3 4 5 7 |
| BOSP BOST | BOST | Legacy Whole Life (Elite Plus) Legacy Whole Life | P P |
| BUNN | BANN | Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus) Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus) | 8 E O P R S |
| BUNS | | Life Choice UL - pay to age 121 Life Choice UL - to age 100 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - 20 Pay Life Choice UL - 10 Pay | 8 E O P |
| CERE CEST CETN | CERE CEST CETN | 10 Year Level Term Plan 10 Year Level Premium Term Term Guarant eed 10 (CT) Term Guarant eed 15 (CT) Term Guarant eed 20 (CT) Term Guarant eed 25 (CT) | R 3 3 4 5 6 7 3 4 5 6 7 |
| CETP | | Ter m Guar ant eed 30 (CT) Ter m Guar ant eed 10 (CT / Pf +/ Rg+) Ter m Guar ant eed 15 (CT / Pf + / Rg+) Ter m Guar ant eed 20 (CT / Pf + / Rg+) Ter m Guar ant eed 25 (CT / Pf + / Rg+) Ter m Guar ant eed 30 (CT / Pf + / Rg+) | 7 3 4 5 6 |
| CI DN | CI NN | LifeHorizons Termsetter 15 (MD) LifeHorizons Termsetter 30 (MD) | 4 7 |
| CI DP | | LifeHorizons Termsetter 15 (Sup/Sel/MD |) 4 |
| CI NN | | LifeHorizons Termsetter 30 (Sup/Sel/MD LifeHorizons Termsetter 10 LifeHorizons Termsetter 15 LifeHorizons Termsetter 20 LifeHorizons Termsetter 25 LifeHorizons Termsetter 30 Termsetter ROP 15 Year Termsetter ROP 20 Year Termsetter ROP 25 Year (w/ROP) Termsetter ROP 30 Year (w/ROP) | 7 3 4 5 6 7 J K L M |
| CI NP | | Per pet UL 121 - Pay to 100 LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel) Termsetter ROP 15 Year (Sup/Sel) Termsetter ROP 20 Year (Sup/Sel) | P 3 4 5 6 7 J K |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|---------------|--------------|--|--|
| CMOR | CONS | Termsetter ROP 25 Year (Sup/Sel) Termsetter ROP 30 Year (Sup/Sel) PerpetUL 121 - Pay to 100 (Sup/Sel) Conseco Mortgage Term - 10 Year Conseco Mortgage Term - 15 Year Conseco Mortgage Term - 20 Year Conseco Mortgage Term - 30 Year Conseco Mortgage Term - 20 Year (w/ROP | L M P 3 4 5 7) K |
| COBD COBP | COLU | Conseco Mortgage Term - 30 Year (w/ROPTerm Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Pfd Plus) Nautical Term - 20 Year (Pfd Plus) Nautical Term - 30 Year (Pfd Plus) Nautical Term - 20 Year with ROP (Pfd+ |) M 5 3 5 7) K |
| COBS | | Nautical Term - 30 Year with ROP (Pfd+Nautical Term - 10 Year (Super Pfd) Nautical Term - 20 Year (Super Pfd) Nautical Term - 30 Year (Super Pfd) Nautical Term - 20 Year with ROP (Super | 3 5 7) K |
| COBU | | Nautical Term - 30 Year with ROP (Super Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year with ROP | 3 5 7 K |
| COCL | COLL COMP | Nautical Term - 30 Year with ROP Term Line 10 - 10 Year R&C Term Term Life Complete - 15 Year Term Life Complete - 20 Year | M 3 4 5 7 |
| COEL COFL | COLM COLL | Term Life Complete - 30 Year Term Line 15 - 15 Year R&C Term CLIC 10 - 10 Year R & C Term | 4 3 |
| COLC | COLL | Term Line 20 - 20 Year (Low Band) Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term | 5 4 5 |
| COLE | COLM | Dignified Choice - Classic I Whole Life Term Line 10 - 10 Year R&C Term | 3 |
| COMP | COMP | Term Line 20 - 20 Year R&C Term Term Life Answers 10 Term Life Answers 15 Term Life Answers 20 Term Life Answers 30 | 5 3 4 5 7 |
| COMS | | GUL Complete - Guaranteed to 120 Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus) Term Life Answers 30 (Plus) CUIL Complete Complete 120 (Plus) | 8 3 4 5 7 |
| CONP | CONS | GUL Complete - Guaranteed to 120 (Plus Conseco Term - 15 Year (Pfd Plus) Conseco Term - 20 Year (Pfd Plus) Conseco Term - 30 Year (Pfd Plus) Conseco Term - 20 Year (with ROP/Pfd+) |) 8 4 5 7 K |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|---------------|--------------|--|------------------------------|
| CONS | | Conseco Term - 30 Year (with ROP/Pfd+) Conseco Term - 15 Year Conseco Term - 20 Year Conseco Term - 30 Year Conseco Term - 20 Year (with ROP) | M 4 5 7 K |
| CONT | COTG | Conseco Term - 30 Year (with ROP) Annual Renewable Term to Age 100 | M 1 |
| COOP | COLU | 5 Year Renewable Term Nautical Term - 10 Year (Pfd Plus/OR) Nautical Term - 20 Year (Pfd Plus/OR) Nautical Term - 30 Year (Pfd Plus/OR) Nautical Term - 20 Year with ROP (P+/OR) | |
| coos | | Nautical Term - 30 Year with ROP (P+/OR) Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd/OR) Nautical Term - 20 Year with ROP (Sp/OR) | 3 5 7) K |
| coou | | Nautical Term - 30 Year with ROP (Sp/OR Nautical Term - 10 Year (OR) Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR) Nautical Term - 20 Year with ROP (OR) Nautical Term - 30 Year with ROP (OR) |) M 3 5 7 K M |
| EM/U | EMPL | EMCNL Term - 10 Year EMCNL Term - 15 Year EMCNL Term - 20 Year EMCNL Term - 30 Year EMCNL Term - 30 Year | 3 4 5 7 |
| EM/V | | EMCNL Term - 10 Year (Pfd Plus) EMCNL Term - 15 Year (Pfd Plus) EMCNL Term - 20 Year (Pfd Plus) EMCNL Term - 30 Year (Pfd Plus) | 7 3 4 5 7 |
| FI CE | FI RD | Simple Term - 10 Year Simple Term - 15 Year Simple Term - 20 Year Simple Term - 30 Year | 3 4 5 7 |
| FI CP | ŒAN | Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 10 Pay | O Q R S |
| FI CQ | | Lifetime FlexPlus II - Single Pay (P+/R Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+) Lifetime FlexPlus II - 10 Pay (P+/R+) | + O) Q |
| FI RA | FI RA | Low-Load 10 Year Term Low-Load 20 Year Term | R S 3 5) 3 |
| FI RB | | Low-Load 10 Year Term (Super Preferred Low-Load 20 Year Term (Super Preferred | |
| FLMM | FI DL | Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year Rapid Decision Mortgage Term - 30 Year |) 5 0 4 5 7 |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|---------------|--------------|--|---------------------------------|
| FLRM | | Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Term - 20 Year (w/ROP) | 2 3 4 5 7 J K |
| FRUP | ŒAN | Rapid Decision Term - 30 Year (w/ROP) Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no Lapse UL to 100 | M 3 4 5 7 E |
| FRUQ | | GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+) | G 3 4 5 7 E |
| FRYP | | GenGuard UL - no Lapse to 105 (P+/R+) Col ony Term UL 10 (200K+) Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+) Col ony Term UL 20 (200K+) | G 3 4 5 |
| FRYQ | | Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+) Col ony Term UL 30 (200K+ / P+/R+) | 7 3 4 5 7 |
| FTLI | FI RM | Quarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20 Quarant eed Level Term 30 | 7 3 4 5 7 |
| FTLP | | GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+) GLT 30 (P+ Elite / R+ Std+) | 3 4 5 7 |
| GDCA | GUAR | Level Term Gold 10 (xt ended conversion Level Term Gold 15 (xt ended conversion Level Term Gold 20 (xt ended conversion Level Term Gold 30 (xt ended conversion |) 3) 4) 5 |
| GDCE | | Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.) Level Term Gold 30 (Elite/ext. conv.) | , 3 4 5 7 |
| GDCP | | Level Term Gold 10 (Pfd Plus/ext. conv Level Term Gold 15 (Pfd Plus/ext. conv Level Term Gold 20 (Pfd Plus/ext. conv |) 3) 4) 5 |
| GDLA | | Level Term Gold 30 (Pfd Plus/ext. conv Level Term Gold 10 Level Term Gold 15 Level Term Gold 20 | 3 4 5 |

| Product Code | Company Code | Product Name | Cat egor y |
|----------------------|--------------|---|---------------------------------|
| GDLE | | Level Term Gold 30 Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite) | 7 3 4 5 7 |
| GDLP | | Level Term Gold 30 (Elite) Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus) | 7 3 4 5 7 |
| GECP | GECA . | Level Term Gold 30 (Preferred Plus) Lifetime FlexPlus II Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay | 8 O Q R |
| ŒCQ | | Lifetime FlexPlus II - 10 Pay Lifetime FlexPlus II (P+ Best/R+ Select Lifetime FlexPlus II - Single Pay (P+/R Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+) Lifetime FlexPlus II - 10 Pay (P+/R+) | S) 8 + O |
| GGLA GGLE GGLP | GUAR | Yearly Renewable Term (YRT) Gold YRT Gold (Elite) YRT Gold (Preferred Plus) | 1 1 1 |
| GLEA | GLEA | G eaner Term - 10-Year G eaner Term - 15-Year G eaner Term - 20-Year G eaner Term - 30-Year | 3 4 |
| GLEE | | Gleaner Term - 10-Year (Elite Pfd) Gleaner Term - 15-Year (Elite Pfd) Gleaner Term - 20-Year (Elite Pfd) | 5 7 3 4 5 |
| GLES | | Gleaner Term - 30-Year (Elite Pfd) Gleaner Term - 10-Year (Super Pfd) Gleaner Term - 15-Year (Super Pfd) Gleaner Term - 20-Year (Super Pfd) Gleaner Term - 20-Year (Super Pfd) | 4 5 7 3 4 5 7 |
| GOVE | GOVE | Gleaner Term - 30-Year (Super Pfd) Mark X - 10 Year Level Term Mark X - 15 Year Level Term Mark X - 20 Year Level Term | 3 4 |
| GOVP | | Mark X - 10 Year (Preferred Plus) Mark X - 15 Year (Preferred Plus) Mark X - 20 Year (Preferred Plus) | 5 3 4 5 |
| GRAN | GRAN | Sel ect Choi ce 10 - 10 Year Level Term Sel ect Choi ce 15 - 15 Year Level Term Sel ect Choi ce 20 - 20 Year Level Term | 5 3 4 5 |
| GRAP | | Select Choice 30 - 30 Year Level Term Select Choice 10 - (Executive Preferred Select Choice 15 - (Executive Preferred Select Choice 20 - (Executive Preferred |) 4) 5 |
| GRUP | GECA . | Select Choice 30 - (Executive Preferred Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) | 7 3 4 5 |

| Pr oduct (| Code | Company Code | Product Name | Cat egor y |
|----------------------|------|--------------|---|--------------------------------------|
| GRUQ | | | Col ony Term UL 30 (50K-199K) GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse UL to 105 Col ony Term UL 10 (50K-199K / P+/R+) Col ony Term UL 15 (50K-199K / P+/R+) Col ony Term UL 20 (50K-199K / P+/R+) Col ony Term UL 30 (50K-199K / P+/R+) | 7 E G 3 4 5 7 E |
| GRYP | | | GenGuard UL - no Lapse to 100 (P+/R+) GenGuard UL - no Lapse to 105 (P+/R+) Col ony Term UL 10 (200K+) Col ony Term UL 20 (200K+) Col ony Term UL 20 (200K+) | G 3 4 5 |
| GRYQ | | | Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+) | 7 3 4 5 |
| GYXP GYXT GZUP | | ŒNY | Colony Term UL 30 (200K+ / P+/R+) Lifetime FlexPlus II - Pay to 65 (P+/R+) Lifetime FlexPlus II - Pay to 65 Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) | 7 Q Q 3 4 5 7 |
| GZUQ | | | GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) | E G 3 4 5 7 |
| GZYP | | | GenGuard UL - no Lapse to 100 (P+/R+) GenGuard UL - no Lapse to 105 (P+/R+) Col ony Term UL 10 (200K+) Col ony Term UL 15 (200K+) Col ony Term UL 20 (200K+) | E G 3 4 5 |
| GZYQ | | | Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+) | 7 3 4 5 |
| HARB | | HART | Colony Term UL 30 (200K+ / P+/R+) Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best |) 4) 5 |
| HARP | | | Hartford Bi cent enni al Term 30 (Pf Best Hartford Bi cent enni al Term 10 (Pf d+) Hartford Bi cent enni al Term 15 (Pf d+) Hartford Bi cent enni al Term 20 (Pf d+) |) 7 3 4 5 |
| HART | | | Hartford Bi centennial Term 30 (Pfd+) Hartford Bi centennial Term 10 Hartford Bi centennial Term 15 Hartford Bi centennial Term 20 Hartford Bi centennial Term 30 | 7 3 4 5 7 |

| Pr oduct | Code | Company Code | Product Name | Cat egor y |
|----------------------|------|--------------|---|--------------------------------------|
| HAUP HAUT HAYB | | HARY | Hartford Bicentennial Freedom UL (P+) Hartford Bicentennial Freedom UL (2010) Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 20 (Pf Best Hartford Bicentennial Term 30 (Pf Best |) 4) 5 |
| HAYP | | | Hartford Bi cent enni al Term 30 (Pf Best Hartford Bi cent enni al Term 10 (Pf d+) Hartford Bi cent enni al Term 15 (Pf d+) Hartford Bi cent enni al Term 20 (Pf d+) Hartford Bi cent enni al Term 30 (Pf d+) |) 7 3 4 5 7 |
| HAYT | | | Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 Hartford Bicentennial Term 30 | 3 4 5 7 |
| HOUS | | HOUS | 10 Year Term 15 Year Term 20 Year Term 30 Year Term | 3 4 5 7 |
| HYUP HYUT | | HARY | Hartford Bicentennial Freedom II UL (P+ |) 8 |
| I LLI | | I LLI | Hartford Bicentennial Freedom UL (2010) 10-Year Term 15-Year Term 20-Year Term 30-Year Term Life Foundations Whole Life - Continuou 15-Year Term (with ROP) 20-Year Term (with ROP) | 8 3 4 5 7 8 J K |
| ILLP | | | 30-Year Term (with ROP) 10-Year Term (Super / Ultra Std) 15-Year Term (Super / Ultra Std) 20-Year Term (Super / Ultra Std) 30-Year Term (Super / Ultra Std) 15-Year Term (Super / Ultra Std / w/ROP) 20-Year Term (Super/Ultra Std / w/ROP) | M 3 4 5 7 J K M |
| I NDU | | I NDU | 30-Year Term (Super/Ultra Std / w/ROP) Critical Choice Term - 15 Year Critical Choice Term - 20 Year Critical Choice Term - 30 Year | 4 5 7 |
| I NXD | | | Critical Choice Term - 15/5 Year Critical Choice Term - 20/5 Year Critical Choice Term - 30/5 Year | 4 5 7 |
| I OFE | | I NDE | Foresters Lifefirst - 10 Year Foresters Lifefirst - 20 Year Foresters Lifefirst - 30 Year | 3 5 7 |
| I OFP | | | Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (Plus) Foresters Lifefirst - 30 Year (Plus) | 3 5 7 |
| I ONE | | | For esters Lifefirst - 20 Year (non-med) For esters Lifefirst - 30 Year (non-med) Lifefirst - 20 Year (non-med / w/ROP) Lifefirst - 30 Year (non-med / w/ROP) | 5 7 K M |

| Pr oduct | Code | Company Code | Product Name | Cat egor y |
|----------|------|--------------|--|---------------|
| JCCK | | JACK | Protector 10-Year Term Protector 15-Year Term | 3 4 |
| JCCP | | | Protector 20-Year Term Protector 10-Year Term (P+) | 5 3 4 |
| | | | Protector 15-Year Term (P+) Protector 20-Year Term (P+) | |
| JHCP | | JOHU | 15 Year Level (Super/Std+ with CER) | 5 4 |
| JHCU | | | 20 Year Level (Super/Std+ with CER) 15 Year Level Premium Term (with CER) | 5 4 |
| JHGP | | | 20 Year Level Premium Term (with CER) 10 Year Level Premium Term (Super/Std+ | 5) 3 |
| JHGF | | | 15 Year Level Premium Term (Super/Std+ |) 4 |
| | | | 20 Year Level Premium Term (Super Std+ | ,) 5 8 |
| | | | Protection UL-G2010 (Super/Std+) Protection UL-G09 - 1 Pay (Super/Std+) | 8 O |
| | | | Protection UL-G09 - 20 Pay (Super/Std+) | R |
| JHGU | | | Protection UL-G09 - 10 Pay (Super/Std+) 10 Year Level Premium Term | S 3 |
| 31160 | | | 15 Year Level Premium Term | 4 |
| | | | 20 Year Level Premium Term | 5 |
| | | | Protection UL-G2010 Protection UL-G09 - Single Pay | 8 O |
| | | | Protection UL-G09 - 20 Pay | R |
| JJ@P | | | Protection UL-G09 - 10 Pay Protection UL-G09 (Super/Std+) | S 8 |
| 11GN | | | Protection UL-G09 | 8 |
| JYCN | | JOHY | 15 Year Level Premium Term (with CER) | 4 |
| JYCP | | | 20 Year Level Premium Term (with CER) 15 Year Level (Super/Std+ with CER) | 5 4 |
| | | | 20 Year Level (Super/Std+ with CER) | 5 |
| JYYN | | | 10 Year Level Premium Term | 5 3 4 |
| | | | 15 Year Level Premium Term 20 Year Level Premium Term | |
| | | | Protection UL-G2010 | 5 8 |
| | | | Protection UL-G09 - Single Pay Protection UL-G09 - 20 Pay | O R |
| | | | Protection UL-G09 - 10 Pay | S |
| JYYP | | | 10 Year Level Premium Term (Super/Std+ | |
| | | | 15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+ | |
| | | | Protection UL-G2010 (Super/Std+) | 8 |
| | | | Protection UL-G09 - 1 Pay (Super/Std+) Protection UL-G09 - 20 Pay (Super/Std+) | O R |
| | | | Protection UL-G09 - 10 Pay (Super/Std+) | S |
| JYZN | | | 10 Year Level Premium Term (ages 71+) | 3 |
| | | | 15 Year Level Premium Term (ages 66+) 20 Year Level Premium Term (ages 61+) | 4 5 |
| | | | Protection UL-G09 | 8 |
| JYZP | | | 10 Year Level Term (Super Pf d/ages 71+) 15 Year Level Term (Super Pf d/ages 66+) | 3 4 |
| | | | 20 Year Level Term (Super Pf d/ ages 61+) | 5 |

| Product Code | Company Code | Product Name | Cat egor y |
|----------------|--------------|--|----------------------------------|
| LBTE | LNBE | Protection UL-G09 (Super/Std+) TrueTerm - 10 Year TrueTerm - 15 Year TrueTerm - 20 Year TrueTerm - 30 Year | 8 3 4 5 7 |
| LBTP | | Legacy Choice Lifetime (Band 1) TrueTerm - 10 Year (P+ Elite, R+ Select TrueTerm - 15 Year (P+ Elite, R+ Select TrueTerm - 20 Year (P+ Elite, R+ Select TrueTerm - 30 Year (P+ Elite, R+ Select Legacy Choice Lifetime (Elite / Band 1 | 8) 3) 4) 5) 7 |
| LBUE | | Legacy Choice Lifetime (Band 2) |) 8 8) 8 8) 8 3 |
| LBUP | | Legacy Choice Lifetime (Elite / Band 2 |) 8 |
| LBVE | | Legacy Choice Lifetime (Band 3) | 8 |
| LBVP | | Legacy Choice Lifetime (Elite / Band 3 |) 8 |
| LGWL | | TrueTerm - 10 Year (WA) | 3 |
| | | TrueTerm - 15 Year (WA) | 4 5 |
| | | TrueTerm - 20 Year (WA) TrueTerm - 30 Year (WA) | 5 7 |
| LGWM | | TrueTerm - 10 Year (P+ Elite, R+ Sel/WA | |
| 20111 | | TrueTerm - 15 Year (P+ Elite, R+ Sel/WA | |
| | | TrueTerm - 20 Year (P+ Elite, R+ Sel/WA | |
| | | TrueTerm - 30 Year (P+ Elite, R+ Sel/WA | |
| LI BB | LI BB | Passport 20 Plus with ROP feature | K |
| | | Passport 30 Plus with ROP feature | M |
| LI BP | | Passport 20 Plus with ROP feature Elit | |
| LI DN | LNNA | Passport 30 Plus with ROP feature Elit | |
| LI DN LI DP | LINIVA | LGUL (PR) LGUL (P+ / PR) | 8 8 |
| LILE | LI BE | RBC Level TERM - 10 Year Term | 8 3 4 5 7 |
| | | RBC Level TERM - 15 Year Term | 4 |
| | | RBC Level TERM - 20 Year Term | 5 |
| | | RBC Level TERM - 30 Year Term | |
| LI LP | | RBC Level TERM - 10 Year Term (Plus) | 3 |
| | | RBC Level TERM - 15 Year Term (Plus) | 4 |
| | | RBC Level TERM - 20 Year Term (Plus) RBC Level TERM - 30 Year Term (Plus) | 5 7 |
| LINN | LNNA | Lincoln Duration Guarantee UL - 10 Year | 3 |
| 2.14.4 | | Lincoln DurationGuarantee UL - 15 Year | 4 |
| | | Lincoln DurationGuarantee UL - 20 Year | 5 |
| | | Lincoln DurationGuarantee UL - 25 Year | 6 |
| | | Lincoln Duration Guarantee UL - 30 Year | 7 |
| | | LGUL | 8 |
| LI NP | | Lincoln DurationGuarantee UL - to 95 Lincoln DurationGuarantee - 10 (P+) | D 3 |
| LI IN | | Lincoln DurationGuarantee - 10 (P+) | 3 4 |
| | | Lincoln DurationQuarantee - 20 (P+) | 5 |
| | | Li ncol n Dur at i on Quar ant ee - 25 (P+) | 6 |
| | | Lincoln DurationQuarantee - 30 (P+) | 7 |
| | | LGUL (P+) | 8 |
| | | Lincoln Duration Guarantee - to 95 (P+) | D |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|--------------------------------------|--------------|--|---|
| LI SB | LI BE | RBC ExpressTERM II - 10 Year RBC ExpressTERM II - 15 Year RBC ExpressTERM II - 20 Year | 3 4 5 |
| LNI N | LNNA | RBC ExpressTERM II - 30 Year LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year | 7 3 4 5 7 |
| LNI P | | LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) | 7 3 4 5 7 |
| LNYN | LNLI | LifeElement (SM) Level Term - 30 (P+) LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year | 3 4 5 |
| LNYP | | LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) | 7 3 4 5 |
| LSTE LSTP LSUE LSUP LSVE | LNBE | LifeElement (SM) Level Term - 30 (P+) Legacy Secure Lifetime (Band 1) Legacy Secure Lifetime (Elite / Band Legacy Secure Lifetime (Band 2) Legacy Secure Lifetime (Elite / Band Legacy Secure Lifetime (Band 3) | 8 2) 8 8 |
| LSVP LYNN LYNP | LNLI | Legacy Secure Lifetime (Elite / Band LGUL LGUL (P+) | 8 |
| MELI | METL | Quarant eed Level Term 10 (Rapid eUW) Guarant eed Level Term 15 (Rapid eUW) Guarant eed Level Term 20 (Rapid eUW) | 8 3 4 5 |
| MELP | | GLT 10 (R+ St d+ / eUW) GLT 15 (R+ St d+ / Rapi d eUW) GLT 20 (R+ St d+ / Rapi d eUW) | 5 3 4 5 |
| MHLI | | Guarant eed Level Term 10 Guarant eed Level Term 15 | 3 4 |
| MHLP | | Guaranteed Level Term 20 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+) | 5 3 4 5 |
| M DL | M DT | Premier CS3 - 10 Year Term Premier CS3 - 15 Year Term Premier CS3 - 20 Year Term Essential Guarantee UL - 1 pay (\$250) Essential Guarantee UL - p100 (\$250) Essential Guarantee UL - p65 (\$250) Essential Guarantee UL - 20p (\$250) Essential Guarantee UL - 10p (\$250) | 3 4 5 OK) O OK) P OK) Q OK) R |
| M DP | | Premier CS3 - 10 Year Term (P+) Premier CS3 - 15 Year Term (P+) Premier CS3 - 20 Year Term (P+) | OK) S 3 4 5 |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|---------------|--------------|--|---------------------------------|
| M EL | | Essential Guarantee UL - 1 pay P+(\$250K) Essential Guarantee UL - p100 P+ (\$250K) Essential Guarantee UL - p65 P+ (\$250K) Essential Guarantee UL - 20p P+ (\$250K) Essential Guarantee UL - 10p P+ (\$250K) Executive CS3 - 10 Year Term Executive CS3 - 15 Year Term | O P Q R S 3 4 |
| М ЕР | | Executive CS3 - 20 Year Term Essential Guarantee UL - 1 pay (\$25K) Essential Guarantee UL - p100 (\$25K) Essential Guarantee UL - p65 (\$25K) Essential Guarantee UL - 20p (\$25K) Essential Guarantee UL - 10p (\$25K) Executive CS3 - 10 Year (P+) | 5 O P Q R S 3 |
| | | Executive CS3 - 15 Year (P+) Executive CS3 - 20 Year (P+) Essential Guarantee UL - 1 pay P+ (\$25K) Essential Guarantee UL - p100 P+ (\$25K) Essential Guarantee UL - p65 P+ (\$25K) Essential Guarantee UL - 20p P+ (\$25K) Essential Guarantee UL - 10p P+ (\$25K) | 4 5 O P Q R S |
| M NN | M NM | Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year Advantage Elite Term Life - 30 Year | 2 3 4 5 7 |
| M NP | | Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus) Advantage Elite Term - 30 Year (Plus) | 2 3 4 5 7 |
| MOTB | MOTO | Value Term Plus - 10-Year (Pfd Best) Value Term Plus - 15-Year (Pfd Best) Value Term Plus - 20-Year (Pfd Best) Value Term Plus - 30-Year (Pfd Best) | 3 4 5 7 |
| MOTO | | Value Term Plus - 10- Year Plan Value Term Plus - 15- Year Plan Value Term Plus - 20- Year Plan Value Term Plus - 30- Year Plan Value Term Plus - 30- Year Plan | 3 4 5 7 |
| MOTP | | Value Term Plus - 10-Year (Pfd Plus) Value Term Plus - 15-Year (Pfd Plus) Value Term Plus - 20-Year (Pfd Plus) Value Term Plus - 30-Year (Pfd Plus) | 3 4 5 7 |
| MTGN | MASM | Vant age Ter m 10 | 3 |
| MTGP | | Vant age Ter m 20 Vant age Ter m 10 (Pl us) | 5 3 |
| MΓLI | METL | Vantage Term 20 (Plus) Guarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20 Guarant eed Level Term 30 | 5 3 4 5 7 |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|---------------|--------------|--|-----------------------|
| MTLP | | GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+) GLT 30 (P+ Elite / R+ Std+) | 3 4 5 7 |
| MTRP | MTRU | Sel ecTerm 10 (Preferred Plus) Sel ecTerm 15 (Preferred Plus) Sel ecTerm 20 (Preferred Plus) | 7 3 4 5 7 |
| MTRU | | SelecTerm 30 (Preferred Plus) SelecTerm 10 (NV, NJ, OR) SelecTerm 15 (NV, NJ, OR) SelecTerm 20 (NV, NJ, OR) | 3 4 5 |
| MTSP | | SelecTerm 30 (NV, NJ, OR) SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus) | 7 3 4 5 |
| MTSU | | Sel ecTerm 30 (Preferred Plus) Sel ecTerm 10 Sel ecTerm 15 Sel ecTerm 20 Sel ecTerm 30 | 7 3 4 5 7 |
| MJTE | METL | Guaranteed Advantage UL (2001 CSO) | 8 |
| MJTP | LETO | Guaranteed Advantage UL (2001 CSO/Elite) |) 8 8) 8 1 |
| MYUE MYUP | METR | Guarant eed Advant age UL (2001 CSO) Guarant eed Advant age UL (2001 CSO/Elite) | 8 |
| NATV | NATI | ART - Annual Renewable Term |) O |
| INCLIV | IVAII | GL-10 - 10 Year Level Term | 3 |
| | | GL-15 - 15 Year Level Term | 4 |
| NATW | | ART - Annual Renewable Term (Elite Pfd) | 1 |
| | | GL-10 - 10 Year (Elite Preferred) | 3 |
| | | GL-15 - 15 Year (Elite Preferred) | 4 |
| NFGA | NORA | ADDvant age 15 | 3 4 |
| NFGP | | ADDvantage 20 ADDvantage 10 (Super Preferred) | 5 3 |
| TNI CI | | ADDvantage 15 (Super Preferred) | 4 |
| | | ADDvantage 20 (Super Preferred) | 5 |
| NGTV | NATI | GL-20 - 20 Year Level Term | 5 |
| NGTW | | GL-20 - 20 Year (Elite Preferred) | 5 |
| NOTN | NORM | TT Term 10 - 1 Year Term for 10 Years | 1 |
| NOTP | | TT Level Term 20 (issue ages 51+) TT Term 10 - 1 Year for 10 Yrs (Premier) | 5) 1 |
| NOTI | | TT Level Term 20 (Premier NT/ages 51+) | 5 |
| NOWM | | TT Term 80 - 1 Year R & C Term | 1 |
| | | TT Level Term 10 | 3 |
| | | TT Level Term 20 | 5 1 |
| NOMP | | TT Term 80 - 1 Year R & C (Premier NT) | 1 |
| | | TT Level Term 10 (Premier NT) | 3 5 5 5 |
| NOYN | | TT Level Term 20 (Premier NT) TT Level Term 20 (NY) | 5 |
| NOYP | | TT Level Term 20 (NY) TT Level Term 20 (Premier NT / NY) | 5 5 |
| NPGA | NORA | Cust om Guarant ee Gen 5 - 1 pay (\$250K) | |
| 🛥 . | | 53.51.5 500. a 55 5511 5 1 pay (\$\pi 2001) | , |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|----------------------|--------------|---|---|
| NPGP | | Cust om Guar ant ee Gen 5 - p100 (\$250K Cust om Guar ant ee Gen 5 - p65 (\$250K Cust om Guar ant ee Gen 5 - 20p (\$250K Cust om Guar ant ee Gen 5 - 10p (\$250K Cust om Guar ant ee Gen 5 - 1 pay P+(\$25 | Q) R) S |
| N G | | Cust om Guarant ee Gen 5 - p100 P+ (\$250K Cust om Guarant ee Gen 5 - p65 P+ (\$250K Cust om Guarant ee Gen 5 - 20p P+ (\$250K Cust om Guarant ee Gen 5 - 10p P+ (\$ | P Q R |
| NTFA NTFP NTGA | | TermGUL - pay to 100 no lapse UL (\$25K) TermGUL - pay to 100 (\$25K/Super) TermGUL - pay to 100 no lapse UL (\$250K) | P P |
| NTGP NTWL | NATW | TermGUL - pay to 100 (\$250K/Super) YourLife(SM) - 10 Year TermII YourLife(SM) - 15 Year TermII YourLife(SM) - 20 Year TermII | P 3 4 5 |
| NTWP | | Your Life (SM) - 30 Year Term II Your Life (SM) - 10 Year Term II (Pfd+) Your Life (SM) - 15 Year Term II (Pfd+) Your Life (SM) - 20 Year Term II (Pfd+) Your Life (SM) - 30 Year Term II (Pfd+) | 7 3 4 5 7 |
| NUGA | NORA | Cust om Guarant ee Gen 5 - 1 pay (\$25K Cust om Guarant ee Gen 5 - p100 (\$25K Cust om Guarant ee Gen 5 - p65 (\$25K Cust om Guarant ee Gen 5 - 20p (\$25K Cust om Guarant ee Gen 5 - 10p (\$25K Cust om Guarant ee Gen 5 - 10p (\$25K |) O) P) Q) R |
| NUGP | | Cust om Guarant ee Gen 5 - 1 pay P+ (\$25K Cust om Guarant ee Gen 5 - p100 P+ (\$25K Cust om Guarant ee Gen 5 - p65 P+ (\$25K Cust om Guarant ee Gen 5 - 20p P+ (\$25K Cust om Guarant ee Gen 5 - 10p P+ (\$25K Cus | O) P) Q) R |
| NVWL | NATW | Your Life (SM) - 10 Year Term Your Life (SM) - 20 Year Term Your Life (SM) - 30 Year Term Your Life No-Lapse Guarantee UL - to 121 Your Life No-Lapse Guarantee UL - to 100 Your Life No-Lapse Guarantee UL - to 110 Your Life No-Lapse Guarantee UL - to 110 Your Life No-Lapse Guarantee UL - 1 Pay Your Life No-Lapse Guarantee UL - 20 Pay | 3 5 7 8 E G H O R |
| NVWP | | Your Life No-Lapse Guarantee UL - 10 Pay Your Life (SM) - 10 Year Term (Pfd Plus) Your Life (SM) - 20 Year Term (Pfd Plus) Your Life (SM) - 30 Year Term (Pfd Plus) Your Life No-Lapse UL - to 121 (Pfd Plus Your Life No-Lapse UL - to 100 (Pfd Plus Your Life No-Lapse UL - to 105 (Pfd Plus Your Life No-Lapse UL - to 110 (Pfd Plus Your Life No-Lapse UL - 1 Pay (Pfd Plus Your Life No-Lapse UL - 20 Pay (Pfd Plus Your Life No-Lapse UL - 10 Pay (Pfd Pl |) E) G) H) O) R |

| Product Code | Company Code | Product Name | Cat egor y |
|--------------|--------------|--|---------------|
| NXTV | NATI | L-15 - 15 Year Level Term | 4 |
| NXTW | | L-20 - 20 Year Level Term | 5 4 |
| INAIVV | | L-15 - 15 Year (Elite Preferred) L-20 - 20 Year (Elite Preferred) | 5 |
| NYLA | NEWY | Indeterminate Premium Term | 1 |
| | | Five Year Term | 2 |
| | NEVZ | 20/10 Year Term Term to Age 90 – 10 Year Level Term | 5 3 |
| NYLP | NEWY | Indet er minat e Pr emium Ter m (Select Pf d) | 1 |
| | | Five Year Term (Select Preferred) | 2 |
| | NEWZ | 20/10 Year Term (Select Preferred) Term to Age 90 - 10 Year (Select Pfd) | 5 3 1 |
| NYLS | NEVY | Indet er minat e Premium Ter m (Smoker) | |
| NYMA | | 20 Year Level Term (20LT) | 5 |
| NYMP NYTV | NATI | 20 Year Level Term (20LT) (Select Pfd) GL-10 - 10 Year Level Term (NY) | 5 3 |
| INIIV | IVAII | GL-15 - 15 Year Level Term (NY) | 4 |
| | | GL-20 - 20 Year Level Term (NY) | 5 |
| NYTW | | GL-10 - 10 Year (Elite Preferred/NY) GL-15 - 15 Year (Elite Preferred/NY) | 5 3 4 |
| | | GL-20 - 20 Year (Elite Preferred/NY) | 4 5 |
| NYWL | NATW | YourLife No-Lapse UL – to 121 (NY) | 5 8) G |
| | | Your Life No-Lapse Guarantee - to 105 (NY | |
| NYWP | | Your Life No-Lapse Guarantee - to 110 (NY Your Life No-Lapse UL - to 121 (P+/NY) |) H 8 |
| | | Your Life No-Lapse UL - to 105 (P+ / NY) | G |
| N D O / A | N II N AV | Your Life No-Lapse UL - to 110 (P+ / NY) | Н |
| NYYA | NEVW | Five Year Term (NY) Term Life to 70 (20/10 Year Term - NY) | 2 5 |
| | | Term Life to age 70 (NY - ages 51+) | 5 F |
| NYYP | | Five Year Term (Select Preferred / NY) | 2 |
| | | 20/10 Year Term (Select Preferred/NY) Term Policy to 70 (51+ Select Pfd - NY) | 5 F |
| NZTV | NATI | L-15 - 15 Year Level Term (NY) | 4 |
| A 1777 A 1 | | L-20 - 20 Year Level Term (NY) | 5 |
| NZTW | | L-15 - 15 Year (Elite Preferred/NY) L-20 - 20 Year (Elite Preferred/NY) | 4 5 |
| CCNC | OCCI | ULTI MATE TERM 10 - 10 Year Term | 3 |
| OMM | OHI N | Term 10 Pl us | |
| OM/V OM/J | | Term 10 Plus (P+ Super Pfd / R+ Select Term 10 | 3 3 3 |
| OMYN | | Term 10 (P+ Super Pf d/ R+ Select) | 3 |
| ONW | | Term 15 Plus | 4 |
| ONWN | | Term 20 Plus Term 15 Plus (P+ Super Pfd / R+ Select | 5) 4 |
| CAVIA | | Term 20 Plus (P+ Super Pfd / R+ Select | |
| ONYJ | | Ter m 15 | 4 |
| ONYN | | Term 20 Torm 15 (Pt Super Pfd / Pt Solect) | 5 4 |
| ONIN | | Term 15 (P+ Super Pfd / R+ Select) Term 20 (P+ Super Pfd / R+ Select) | 4 5 |
| OXFO | OXFO | Assurance Financial Expense Whole Life | 8 |

| Product Cod | e Company Code | Product Name | Cat egor y |
|---------------|----------------|--|------------------------|
| PACL | PACL | Pacific-ART - Annual Renewable Term Pacific-10 - 10 Year Renewable Pacific-20 - 20 Year Renewable | 1 3 5 |
| PACN | | Pacific-ART - ART (Preferred Plus) Pacific-10 - 10 Year (Preferred Plus) Pacific-20 - 20 Year (Preferred Plus) | 1 3 |
| PACS | | Pacific-20 - 20 Tear (French Fred Fred) Pacific-10 - 10 Year (Super Preferred) Pacific-20 - 20 Year (Super Preferred) | 5 1 3 5 3 |
| PAGI PAI C | PACI | Ten Year Term One Year Term Plus | 3 1 |
| PANA PANP | PANA | 5-Year Level Term Sentinel Series 10 (Preferred Plus) | 2 3 5 |
| PANS | | Sentinel Series 20 (Preferred Plus) Sentinel Series 10 – 10-Year Term Sentinel Series 20 – 20-Year Term | 3 5 |
| PATN PAUL | PAUL | 10-Year Level Term Selector 1 - 1 Year Term Selector 10 - 10 Year Term | 3 1 3 |
| PAXP PAXS | PANA | Sentinel Series 20/10 (Preferred Plus) Sentinel Series 20/10 - 20-Year Term | 5 5 |
| PENB | PENN | Guarant eed 10 Year Term (Preferred Best Guarant eed 15 Year Term (Preferred Best |) 3) 4 |
| PENC | | Guarant eed 20 Year Term (Preferred Best Guarant eed 10 Year Term Guarant eed 15 Year Term | 3 4 |
| PENP | | Guarant eed 20 Year Term Guarant eed 10 Year Term (Preferred Plus Guarant eed 15 Year Term (Preferred Plus |) 4 |
| PGNC PGNP | | Guaranteed 20 Year Term (Preferred Plus Guaranteed Protection UL - gtd to 121 Guaranteed Protection UL - gtd to 121 P | 8 |
| PPEC | PRUC | UL Protector with NLG to 121 (250K-999K UL Protector w/ NLG to 121 - 20 Pay (250 UL Protector w/ NLG to 121 - 10 Pay (250 |) R |
| PPES | | UL Protector with NLG (250K-999K/Plus UL Protector w/NLG to 121 - (250K/Plus) | ý 8 R |
| PPFC | | UL Protector w/NLG to 121 - (250K/Plus) Term Essential 10 (<250K PruXpress ONLY Term Essential 15 (<250K PruXpress ONLY Term Essential 20 (<250K PruXpress ONLY Term Essential 30 (<250K PruXpress ONLY UL Protector with NLG to 121 (1000K+) UL Protector w/NLG to 121 - 20 Pay (\$1m |) 4) 5) 7 8 |
| PPFS | | UL Protector w/NLG to 121 - 10 Pay (\$1m Term Essential 10 (P+ Best / R+ NS+) Term Essential 15 (P+ Best / R+ NS+) Term Essential 20 (P+ Best / R+ NS+) Term Essential 30 (P+ Best / R+ NS+) UL Protector with NLG (1000K / Plus) UL Protector w/NLG to 121 - (\$1m/Plus) | |

| Product Code | Company Code | Product Name | Cat egor y |
|--------------|--------------|---|--|
| PPUS | | UL Protector w/NLG to 121 - (\$1m/Plus) Term Elite 10 (<250K PruXpress ONLY/WA Term Elite 15 (<250K PruXpress ONLY/WA Term Elite 20 (<250K PruXpress ONLY/WA Term Elite 30 (<250K PruXpress ONLY/WA UL Protector with NLG to 121 (1000K+) PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/NLG to 121 - 1 Pay (\$1m) UL Protector w/NLG to 121 - 20 Pay (\$1m) UL Protector w/NLG to 121 - 10 Pay (\$1m) Term Elite 10 (P+ Best / R+ NS+ / WA) Term Elite 15 (P+ Best / R+ NS+ / WA) Term Elite 30 (P+ Best / R+ NS+ / WA) UL Protector with NLG (1000K / Plus) PruLife ROP 15 (P+ Best / R+ NS+) | 4 5 7 8 J K M O R S 3 4 5 7 8 J |
| | | PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) | K M O R S |
| PPWC | | Term Essential 10 (<250K PruXpress / WA Term Essential 15 (<250K PruXpress / WA Term Essential 20 (<250K PruXpress / WA |) 4) 5 |
| PPWS | | Term Essential 30 (<250K PruXpress / WA Term Essential 10 (P+ Best / R+ NS+ / WA Term Essential 15 (P+ Best / R+ NS+ / WA Term Essential 20 (P+ Best / R+ NS+ / WA | 3) 4 |
| PPYC | PRW | Term Essential 30 (P+ Best / R+ NS+ / WA Term Elite 10 (NY/ <250K PruXpress ONLY Term Elite 15 (NY/ <250K PruXpress ONLY Term Elite 20 (NY/ <250K PruXpress ONLY Term Elite 30 (NY/ <250K PruXpress ONLY UL Protector with NLG to 121 (250K-999K UL Protector w/ NLG to 121 - 1 Pay (250K UL Protector w/ NLG to 121 - 20 Pay (250K) |) 7) 3) 4) 5) 7) 8) O |
| PPYS | | UL Protector w/ NLG to 121 - 10 Pay (250 Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) Term Elite 30 (NY/ P+ Best / R+ NS+) UL Protector with NLG (250K-999K/ Plus) UL Protector w/ NLG to 121 - (250K/ Plus) UL Protector w/ NLG to 121 - (250K/ Plus) | 3 4 5 7 8 O R |
| PRAJ | PROA | UL Protector w/NLG to 121 - (250K/Plus) Empire Term - 10 Year Empire Term - 15 Year Empire Term - 20 Year Empire Term - 25 Year | S 3 4 5 6 |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|-------------------------------|---------------|--|--------------------------------------|
| PRAK | | Empire Term - 10 Year (Super Preferred) Empire Term - 15 Year (Super Preferred) Empire Term - 20 Year (Super Preferred) | 4 5 |
| PRCI | PRI N | Empire Term - 25 Year (Super Preferred) 10-Year Term 15-Year Term 20-Year Term 30-Year Term | 3 4 5 7 |
| PRCP | | Uni versal Life Protector III 10-Year Term (Super Pfd / Super Std) 15-Year Term (Super Pfd / Super Std) 20-Year Term (Super Pfd / Super Std) 30-Year Term (Super Pfd / Super Std) | 7 8 3 4 5 7 |
| PRDI | PRI P | Universal Life Protector III (Super Pfd) 10- Year Term 15- Year Term 20- Year Term 30- Year Term | |
| PRDP | | Universal Life Protector III 10-Year Term (Super) 15-Year Term (Super) 20-Year Term (Super) 30-Year Term (Super) | 8 3 4 5 7 |
| PREI PREP PRES PRI M | PRES PRI M | Universal Life Protector III (Super Pfd) 30-Year Term (WA) 30-Year Term (Super/WA) Simplified Issue Whole Life Insurance Cust om Advantage - 10 Year Cust om Advantage - 15 Year Cust om Advantage - 20 Year Cust om Advantage - 25 Year | |
| PRI N PRI P | | Cust om Advant age - 30 Year Cust om Advant age - 35 Year Cust om Advant age - 35 Year Cust om Advant age - 10 Year (Pf d Pl us) Cust om Advant age - 15 Year (Pf d Pl us) Cust om Advant age - 20 Year (Pf d Pl us) Cust om Advant age - 25 Year (Pf d Pl us) Cust om Advant age - 30 Year (Pf d Pl us) Cust om Advant age - 35 Year (Pf d Pl us) | 9 9 3 4 5 6 7 9 |
| PRIQ PRM | PRI P | Cust om Advant age - 35 Year (age 35+/P+) 30-Year Term (MD) | 9 7 |
| PRMP PRTA | PRTC | 30-Year Term (Super / MD) Level Term II - 10 Year Level Term II - 15 Year Level Term II - 20 Year | 7 3 4 5 |
| PRTB | | LTII - 10 Year (Pf Select, R+ Std+) LTII - 15 Year (Pf Select, R+ Std+) LTII - 20 Year (Pf Select, R+ Std+) | 3 4 5 |
| PRTC | | LTII - 20 Year (P+) LTII - 15 Year (P+) | 3 4 |

| Product Code | Company Code | Product Name | Cat egor y |
|--------------|--------------|--|---|
| PRUS | PRUC | LTII - 20 Year (P+) Term Elite 10 (<250K PruXpress CNLY) Term Elite 15 (<250K PruXpress CNLY) Term Elite 20 (<250K PruXpress CNLY) Term Elite 30 (<250K PruXpress CNLY) UL Protector with NLG to 121 (250K-999K PruLife Return of Premium Term 15 (2009 PruLife Return of Premium Term 20 (2009 PruLife Return of Premium Term 30 (2009 UL Protector w/ NLG to 121 - 1 Pay (250K UL Protector w/ NLG to 121 - 10 Pay (250K UL Protector w/ NLG to 121 - 10 Pay (250K UL Protector w/ NLG to 121 - 10 Pay (250K UL Protector w/ NLG to 121 - 10 Pay (250K UL Protector w/ NLG to 121 - 10 Pay (250K Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+) Term Elite 30 (P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus PruLife ROP 15 (P+ Best / R+ NS+ / 2009 PruLife ROP 30 (P+ Best / R+ NS+ / 2009 PruLife ROP 30 (P+ Best / R+ NS+ / 2009 UL Protector w/ NLG to 121 - (250K/Plus) | J K M O R S 3 4 5 7 8 J K M O |
| PRXA | PRTC | UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) Level Term II - 10/5 Year Level Term II - 15/5 Year | R S 3 4 5 3 4 5 3 4 5 5 |
| PRXB | | Level Term II - 20/5 Year LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (Pf Select, R+ Std+) | 5 3 4 |
| PRXC | | LTII - 20/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+) LTII - 15/5 Year (P+) | 5 3 4 |
| PTPL | PROT | LTII - 20/5 Year (P+) Secure-T - 10 Year No Lapse UL Secure-T - 15 Year No Lapse UL Secure-T - 20 Year No Lapse UL Secure-T - 25 Year No Lapse UL | 6 |
| PTPP | | Secure-T - 30 Year No Lapse UL Secure-T - 10 Year No Lapse (Super Pfd Secure-T - 15 Year No Lapse (Super Pfd Secure-T - 20 Year No Lapse (Super Pfd Secure-T - 25 Year No Lapse (Super Pfd |) 4) 5 |
| PTVL | | Secure-T - 30 Year No Lapse (Super Pfd Protective ValueChoice 10 Protective ValueChoice 15 Protective ValueChoice 20 Protective ValueChoice 25 | |
| PTVP | | Protective ValueChoice 30 Protective ValueChoice 10 (Select) Protective ValueChoice 15 (Select) Protective ValueChoice 20 (Select) Protective ValueChoice 25 (Select) | 4 5 6 7 3 4 5 6 |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|---------------|--------------|---|-----------------------------|
| PVLP | | Protective Centennial GII UL Centennial GII UL - to age 80 Centennial GII UL - to age 85 Centennial GII UL - to age 90 Centennial GII UL - to age 90 Centennial GII UL - to age 95 Centennial GII UL - to age 100 Centennial GII UL - to age 100 Centennial GII UL - to age 110 Protective Centennial GII UL - single Pa Protective Centennial GII UL - pay to Protective Centennial GII UL - 20 Pay Protective Centennial GII UL - 10 Pay Centennial GII UL - to age 65 Centennial GII UL - to age 70 Centennial GII UL - to age 75 Protective Centennial GII UL (Select) Centennial GII UL - to age 85 (P+) Centennial GII UL - to age 90 (P+) Centennial GII UL - to age 90 (P+) Centennial GII UL - to age 90 (P+) Centennial GII UL - to age 100 (P+) Centennial GII UL - to age 100 (P+) Centennial GII UL - to age 110 (P+) Protective Centennial GII (Select 10 Protective Centennial GII (Select 20 Protective Centennial GII (Select 20 Protective Centennial GII (Select 10 Centennial GII UL - to age 65 (P+) | G5 QRSTUV8ABCDEGHOQR(y)))p) |
| PVTA | PRTC | Centennial GII UL – to age 75 (P+) Level Term I – 10 Year Level Term I – 15 Year Level Term I – 20 Year | V 3 4 |
| PVTB | | LTI - 10 Year (Pf Select, R+ Std+) LTI - 15 Year (Pf Select, R+ Std+) | 5 3 4 |
| PVTC | | LTI - 20 Year (Pf Select, R+ Std+) LTI - 10 Year (P+) LTI - 15 Year (P+) | 5 3 4 |
| PVXA | | LTI - 20 Year (P+) Level Term I - 10/5 Year Level Term I - 15/5 Year | 5 3 4 |
| PVXB | | Level Term I - 20/5 Year LTI - 10/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (Pf Select, R+ Std+) | 5 3 4 |
| PVXC | | LTI - 20/5 Year (Pf Select, R+ Std+) LTI - 10/5 Year (P+) LTI - 15/5 Year (P+) | 5 3 4 |
| PYRA PYYC | PYRA PRW | LTI - 20/5 Year (P+) Annual Renewable Term Term Essential 10 (NY/<250K PruXpress) | 5 1 3 |

| Product Code | Company Code | Product Name | Cat egor y |
|--------------|--------------|--|--|
| PYYS | | Term Essential 15 (NY/<250K PruXpress) Term Essential 20 (NY/<250K PruXpr ONLY Term Essential 30 (NY/<250K PruXpress) UL Protector with NLG to 121 (1000K+) PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/ NLG to 121 - 1 Pay (\$1m) UL Protector w/ NLG to 121 - 20 Pay (\$1m) UL Protector w/ NLG to 121 - 10 Pay (\$1m) Term Essential 10 (NY/P+ Best / R+ NS+ Term Essential 15 (NY/P+ Best / R+ NS+ Term Essential 20 (NY/P+ Best / R+ NS+ Term Essential 30 (NY/P+ Best / R+ NS+ UL Protector with NLG (1000K/Plus) PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/ NLG to 121 - (\$1m/Plus) UL Protector w/ NLG to 121 - (\$1m/Plus) | 7 8 J M O R S 3 4 5 |
| RDSP | RELL | UL Protector w/NLG to 121 - (\$1m/Plus) TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) | S 3 4 5 |
| RDSS | | TermSmart 25 - (P+ Super / R+ Select) TermSmart 30 - (P+ Super / R+ Select) TermSmart 10 - 10 Year Term (Oct 2010) TermSmart 15 - 15 Year Term (Oct 2010) TermSmart 20 - 20 Year Term (Oct 2010) TermSmart 25 - 26 Year Term (Oct 2010) | 6 7 3 4 5 |
| RDTP | | TermSmart 25 - 25 Year Term (Oct 2010) TermSmart 30 - 30 Year Term (Oct 2010) TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 25 - (P+ Super / R+ Select) | 6 7 3 4 5 6 |
| RDTS | | TermSmart 30 - (P+ Super / R+ Select) TermSmart 10 - 10 Year (til Nov 12) TermSmart 15 - 15 Year (til Nov 12) TermSmart 20 - 20 Year (til Nov 12) TermSmart 25 - 25 Year (til Nov 12) | 7 3 4 5 6 |
| RFNS | RELR | TermSmart 30 - 30 Year (til Nov 12) TermSmart 10 - 10 Year (NY / til Nov 12) TermSmart 15 - 15 Year (NY / til Nov 12) TermSmart 20 - 20 Year (NY / til Nov 12) TermSmart 25 - 25 Year (NY / til Nov 12) TermSmart 25 - 25 Year (NY / til Nov 12) |) 4) 5) 6 |
| RFNT | | TermSmart 30 - 30 Year (NY / til Nov 12 ING Guaranteed Death Benefit UL II TermSmart 10 - (P+ Super / R+ Select/NY TermSmart 15 - (P+ Super / R+ Select/NY TermSmart 20 - (P+ Super / R+ Select/NY TermSmart 25 - (P+ Super / R+ Select/NY TermSmart 2 | 8) 3) 4) 5 |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|---------------|--------------|--|---|
| ROTP | RELL | TermSmart 30 - (P+ Super / R+ Select/NY ING Guaranteed Death Benefit UL II Plu TermSmart 10 - (P+ Super / R+ Select/OR TermSmart 15 - (P+ Super / R+ Select/OR TermSmart 20 - (P+ Super / R+ Select/OR TermSmart 25 - (P+ Super / R+ Select/OR TermSma | 8 (1) 3 (2) 4 (3) 5 (3) 6 |
| ROTS | | TermSmart 30 - (P+ Super / R+ Select/OR ING ROP Endowment Term - 20 Year (P+/R+ ING ROP Endowment Term - 25 Year (P+/R+ ING ROP Endowment Term - 30 Year (P+/R+ TermSmart 10 - 10 Year (OR / til Nov 12 TermSmart 15 - 15 Year (OR / til Nov 12 TermSmart 20 - 20 Year (OR / til Nov 12 TermSmart 25 - 25 Year (OR / til Nov 12 TermSmart 30 - 30 Year (OR / til Nov 12 TermSm |) K) L) M) 3) 4) 5) 6 |
| ROYA | ROYA | ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year ING ROP Endowment Term - 30 Year Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term Royal Advantage 10 - 10 Year with ROP Royal Advantage 20 - 20 Year with ROP | n 5 |
| ROYP | | Royal Advantage 20 - 20 Year with ROP Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super) Royal Advantage 20 with ROP (Super) | M 3 5 7 I K |
| RWTP | RELL | Royal Advantage 30 with ROP (Super) TermSmart 10 - (P+ Super / R+ Select/OR TermSmart 15 - (P+ Super / R+ Select/OR TermSmart 20 - (P+ Super / R+ Select/OR TermSmart 25 - (P+ Super / R+ Select/OR | M 3 () 4 () 5 () 6 |
| RWTS | | TermSmart 30 - (P+ Super / R+ Select/OR TermSmart 10 - 10 Year Term (OR/10/10) TermSmart 15 - 15 Year Term (OR/Oct/10 TermSmart 20 - 20 Year Term (OR/Oct/10 TermSmart 25 - 25 Year Term (OR/Oct/10 TermSmart 30 - 30 Year Term (OR/Oct/10 | 3) 4) 5) 6 |
| RYNS | RELR | TermSmart 10 - 10 Year Term (NY/Oct/10 TermSmart 15 - 15 Year Term (NY/Oct/10 TermSmart 20 - 20 Year Term (NY/Oct/10 TermSmart 25 - 25 Year Term (NY/Oct/10 TermSmart 30 - 30 Year Term (NY/Oct/10 ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year | 3) 4) 5) 6) 7 K L |
| RYNT | | ING ROP Endowment Term - 30 Year TermSmart 10 - (P+ Super / R+ Select/NY TermSmart 15 - (P+ Super / R+ Select/NY TermSmart 20 - (P+ Super / R+ Select/NY | ý 4 |

| Pr oduct Code | Company Code | Product Name | Cat egor y |
|---------------|--------------|---|-------------------|
| | | TermSmart 25 - (P+ Super / R+ Select/NY TermSmart 30 - (P+ Super / R+ Select/NY ING ROP Endowment Term - 20 Year (P+/R+ ING ROP Endowment Term - 25 Year (P+/R+ ING ROP Endowment Term - 30 Year (P+/R+ |) 7) K) L |
| SAFE | SYME | Expert - ART (Non-Smoker) | 1 |
| SAFS SAGI | SAGI | Expert-ART (Smoker) Platinum Series 20 | 1 5 |
| | o, la | Platinum Series 30 | 7 |
| SAGP | | Platinum Series 20 (Super Pfd) Platinum Series 30 (Super Pfd) | 5 7 |
| SAI Z | | Gold Series 10 ZZ Term (ages 66+) | 3 |
| SAOE | SAVE | T-25/25 - 25 Year Term (OR) T-30/30 - 30 Year (OR) | 6 7 |
| SAOP | | T-25/25 - 25 Year (P+ / R+ / OR) | 6 |
| SAVE | | T-30/30 - 30 Year (P+ / R+ / OR) T-10/10 - 10 Year Term Guarant eed 10 | 7 3 |
| OAVE | | T-15/15 - 15 Year Term Quaranteed 15 | 4 |
| | | T-20/20 - 20 Year Term Quarant eed 20 T-25/25 - 25 Year Term Quarant eed 25 | 5 6 |
| | | T-30/30 - 30 Year Term Quarant eed 30 | 7 |
| SAVP | | T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) | 3 4 |
| | | T- 20/ 20 - 20 Year (P+ / R+) | 5 6 |
| | | T-25/25 - 25 Year (P+ / R+) | 6 7 |
| SAZI | SAGI | T-30/30 - 30 Year (P+ / R+) Gold Series 10 ZZ Term | 3 |
| | | Gold Series 20 ZZ Term | 5 |
| | | Gold Series 30 ZZ Term Platinum Series - No Lapse Universal Life | 7 e 8 |
| SAZP | CEC!! | Platinum Series - No Lapse UL (Super) | 8 |
| SECP | SECU | Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) | 2 3 |
| | | Advantage Elite Term – 15 Year (Plus) | 4 |
| | | Advantage Elite Term - 20 Year (Plus) Advantage Elite Term - 30 Year (Plus) | 5 7 |
| SECU | | Advantage Elite Term Life - 5 Year | 2 |
| | | Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year | 3 4 |
| | | Advantage Elite Term Life – 20 Year | 5 |
| SETE | SEDE | Advantage Elite Term Life - 30 Year ING Guaranteed Death Benefit UL II | 7 8 |
| SETP | | ING Guaranteed Death Benefit ULII Plus | s 8 |
| SMMP | SEMU | Premier LT Suite 10-Year (P+ / 4/2007) Premier LT Suite 15-Year (P+) | 3 4 |
| ON A AT | | Premier LT Suite 20-Year (P+ / 4/2007) | 5 |
| SMMT | | Premier LT Suite 10-Year (4/2007) Premier LT Suite 15-Year | 3 4 |
| 01.55 | | Premier LT Suite 20-Year (4/2007) | 5 3 |
| SMPP | | LT Protector 10-Year (Preferred Plus) LT Protector 15-Year (Preferred Plus) | 3 4 |
| | | 2 | т |

| Product Code | Company Code | Product Name | Cat egor y |
|--------------|--------------|---|--|
| SMPT | | LT Protector 20-Year (Preferred Plus) LT Protector 30-Year LT Protector 10-Year LT Protector 15-Year LT Protector 20-Year | 5 7 3 4 5 |
| SMYP | | LT Protector 30-Year LT Protector 10-Year (Pfd Plus / NY) LT Protector 15-Year (Pfd Plus / NY) LT Protector 20-Year (Pfd Plus / NY) | 7 3 4 5 |
| SMYT | | LT Protector 30-Year (Pfd Plus / NY) LT Protector 10-Year (NY) LT Protector 15-Year (NY) LT Protector 20-Year (NY) | 7 3 4 5 |
| STŒ | STON | LT Protector 30-Year (NY) Stonebridge Term - 10 (Pfd Elite) Stonebridge Term - 15 (Pfd Elite) Stonebridge Term - 20 (Pfd Elite) Stonebridge Life - 30 (Pfd Elite) Stonebridge Term - 20 (Elite / w/ROP) | 7 3 4 5 7 3 4 5 7 3 4 5 7 K |
| STON | | Stonebridge Term - 20 (Elite / W ROP) Stonebridge Life - 30 (Elite / W ROP) Stonebridge Term - 10 Year Stonebridge Term - 15 Year Stonebridge Term - 20 Year Stonebridge Term - 30 Year | M 3 4 5 7 |
| STOP | | St onebridge Term - 20 Year with ROP St onebridge Term - 30 Year with ROP St onebridge Term - 10 (Pf d Plus) St onebridge Term - 15 (Pf d Plus) St onebridge Term - 20 (Pf d Plus) St onebridge Term - 30 (Pf d Plus) | 7 K M 3 4 5 7 |
| STWN | | Stonebridge Term - 20 (Pf Plus / w/ROP Stonebridge Term - 30 (Pf Plus / w/ROP Simplified Issue Term - 15 Year Simplified Issue Term - 20 Year Simplified Issue Term - 25 Year |) K |
| SUNS SUSN | SUNS | Simplified Issue Term – 30 Year Select Term to 95 Plus Term 10 – 10 Year Term | 1 3 |
| SUSP | | Term 20 - 20 Year Term Preferred Elite Term 10 Preferred Elite Term 20 | 5 3 |
| SYMB | SYME | Preferred Elite Term 20 10 Year Level Term (Preferred Best/05) 15 Year Level Term (Preferred Best/05) 20 Year Level Term (Preferred Best/05) | 3 5 3 5 3 4 5 7 3 |
| SYME | | 30 Year Level Term (Preferred Best/05) 10 Year Level Term (2005) 15 Year Level Term (2005) 20 Year Level Term (2005) | 7 3 4 5 7 3 |
| SYMP | | 30 Year Level Term (2005) 10 Year Level Term (Preferred Plus/05) 15 Year Level Term (Preferred Plus/05) | 7 3 4 |

| Product Code | Company Code | Product Name | Cat egor y |
|--------------|--------------|---|------------------------------------|
| SYOB | | 20 Year Level Term (Preferred Plu 30 Year Level Term (Preferred Plu 10 Year Level Term (Pfd Best / WA 15 Year Level Term (Pfd Best / WA 20 Year Level Term (Pfd Best / WA | s/05) 7 |
| SYŒ | | 30 Year Level Term (Pfd Best / WA 10 Year Level Term (WA) 15 Year Level Term (WA) 20 Year Level Term (WA) | 7 3 4 5 |
| SYOP | | 30 Year Level Term (WA) 10 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Plus / WA) 20 Year Level Term (Pfd Plus / WA) | 7 .) 3 .) 4 .) 5 |
| SZMB | | 30 Year Level Term (Pfd Plus / WA 10 Year Level Term (Preferred Bes 15 Year Level Term (Preferred Bes 20 Year Level Term (Preferred Bes |) 7 t) 3 t) 4 t) 5 |
| SZME | | 30 Year Level Term (Preferred Bes 10 Year Level Term 15 Year Level Term 20 Year Level Term | t) 7 3 4 5 |
| SZMP | | 30 Year Level Term 10 Year Level Term (Preferred Plu 15 Year Level Term (Preferred Plu 20 Year Level Term (Preferred Plu 30 Year Level Term (Preferred Plu | s) 4 s) 5 |
| TFNA | TRAO | 30 Year Level Term (Preferred Plu Final Expense Insurance | s) / P |
| TIAA | TI AA | Annual Renewable Term Life Insuran | |
| 11700 | 11700 | 10- Year Level Term 15- Year Level Term 20- Year Level Term 30- Year Level Term | 3 4 5 7 |
| TI AP | | Annual Renewable Term (Preferred 10-Year Level Term (Preferred Plu 15-Year Level Term (Preferred Plu 20-Year Level Term (Preferred Plu 30-Year Level Term (Preferred Plu | Pl us) 1 s) 3 s) 4 s) 5 |
| TI NA | | Annual Renewable Term Life (NY) 10- Year Level Term (NY) 15- Year Level Term (NY) 20- Year Level Term (NY) 30- Year Level Term (NY) | 1 3 4 5 7 |
| TI NP | | Annual Renewable Term (Pref Plus / 10-Year Level Term (Pref Plus / N 15-Year Level Term (Pref Plus / N 20-Year Level Term (Pref Plus / N 30-Year Level Term (Pref Plus / N | / NY) 1 NY) 3 NY) 4 NY) 5 |
| TLEE | TRAL | Ultima Champion - 10 Year Ultima Champion - 15 Year Ultima Champion - 20 Year Ultima Champion - 30 Year | 3 4 5 7 |

| Product Code | Company Code | Product Name | Cat egor y |
|------------------------------|--------------|--|---------------------------------|
| TLEP | | Ultima Champion - 20 Year with ROP Ultima Champion - 30 Year with ROP Ultima Champion - 10 (Elite P+/Pfd R+) Ultima Champion - 15 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+) Ultima Champion - 30 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+) | K M 3 4 5 7 K |
| TLJE | | Ultima Champion - 30 (Elite P+/Pfd R+) Jet Simplified Issue - 15 Year Level Jet Simplified Issue - 20 Year Level Jet Simplified Issue - 25 Year Level | M 4 5 6 |
| TLUE | | Jet Simplified Issue - 30 Year Level Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level | 7 4 5 6 |
| TCCA | TRAO | Home Protector Elite - 30 Year Level Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 | 7 1 3 4 5 |
| | | Trendsetter Super 25 Trendsetter Super 30 TransACE 2010 - No Lapse UL to 121 Trendsetter Super 20 with ROP Trendsetter Super 30 with ROP | 6 7 8 K M |
| TOOP | | Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) | 1 3 4 5 6 |
| TOCS | | Trendsetter Super 30 (Preferred Plus) TransACE 2010 - No Lapse UL to 121 (P+) Trendsetter Super 20 (Pfd Plus / w/ROP) Trendsetter Super 30 (Pfd Plus / w/ROP) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) | 7 8 K |
| | | Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus) Trendsetter Super 30 (Standard Plus) Trendsetter Super 20 (Std Plus / w/ ROP) Trendsetter Super 30 (Std Plus / w/ ROP) | 5 6 7 K |
| TONA TONP TRCA TRCP | | TransACE 2010 - No Lapse UL to 121 MA&T TransACE 2010 - No Lapse UL to 121 (P+) Trendsetter Super YRT (MD) Trendsetter Super YRT (Plus / MD) | X 8 8 1 1 |
| TRTU TRUT | TRUS | TermNet 10-Year Term TermNet 5-Year Term TermNet 15-Year Term | 3 2 4 |
| TWNA TYNA TYSA | TRAO TRAF | Fi nal Expense Insurance (WA) Fi nal Expense Insurance Trendsetter Super YRT | P P 1 |

| Product Code | Company Code | Product Name | Cat egor y |
|--|----------------------|---|----------------------------|
| TYSP | | Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30 Trendsetter Super YRT (Plus) | 3 4 5 6 7 1 |
| 110 | | Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) | 3 4 5 6 7 |
| TYSS | | Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus) | 3 4 5 6 7 |
| UNBG UNBH UNCG UNCH UNDG UNDH UNEG UNEH | UTST | Sel ect - a- Term - 16 Year Sel ect - a- Term - 16 Year (Pl us) Sel ect - a- Term - 17 Year Sel ect - a- Term - 17 Year (Pl us) Sel ect - a- Term - 18 Year Sel ect - a- Term - 18 Year (Pl us) Sel ect - a- Term - 19 Year Sel ect - a- Term - 19 Year Sel ect - a- Term - 19 Year (Pl us) | F F F F F |
| UNFG UNFH UNGG UNGH UNHG UNHH | LEUO | Sel ect - a- Term - 21 Year Sel ect - a- Term - 21 Year (Pl us) Sel ect - a- Term - 22 Year Sel ect - a- Term - 22 Year Sel ect - a- Term - 23 Year Sel ect - a- Term - 23 Year (Pl us) | F F F F |
| UNHO UNI G UNI H UNJ G UNJ H UNKG UNKH UNL G UNL H | UTHO UTST | Express Issue Del uxe Whole Life Select-a-Term - 24 Year Select-a-Term - 24 Year (Plus) Select-a-Term - 26 Year Select-a-Term - 26 Year (Plus) Select-a-Term - 27 Year Select-a-Term - 27 Year (Plus) Select-a-Term - 28 Year Select-a-Term - 28 Year (Plus) | 8 F F F F F |
| UNLI UNLS UNIVG UNIVH UNIV6 UNIVS UNOS | UNLA UTST | Annual Renewable Term Select-a-Term 10 (Special) Select-a-Term - 29 Year Select-a-Term - 29 Year (Plus) Select-a-Term 15 (Special) Select-a-Term 20 (Special) Select-a-Term 25 (Special) | 1 F F F F |
| UNPO UNPS UNYN UNYS UNZP | UTHO UTST UNCE | Express Issue Premier Whole Life Select-a-Term 30 (Special) Keystone Term 1 (NY) Keystone Term 1 (P+ / R+ Select) (NY) Keystone Term 10 (P+ / R+ Select) (NY) | 8 F 1 1 |

| Pr oduct Code | Company Code | Product Name Car | t egor y |
|------------------------------|--------------|---|--|
| UNZY | | Keyst one Term 15 (P+ / R+ Select) (NY) Keyst one Term 20 (P+ / R+ Select) (NY) Keyst one Term 30 (P+ / R+ Select) (NY) Keyst one Term 10 (NY) Keyst one Term 15 (NY) Keyst one Term 20 (NY) | 4 5 7 3 4 5 |
| USED | UTST | Keyst one Term 30 (NY) Sel ect - a - Term - 10 Year Sel ect - a - Term - 15 Year Sel ect - a - Term - 20 Year Sel ect - a - Term - 25 Year Sel ect - a - Term - 30 Year ContinUL Extend Plus - no lapse UL Sel ect - a - Term - Level to 65 Sel ect - a - Term - Level to 70 Sel ect - a - Term - Level to 75 | 7 3 4 5 6 7 8 T U V |
| USEE | | Sel ect - a- Term - 10 Year (Pl us) Sel ect - a- Term - 15 Year (Pl us) Sel ect - a- Term - 20 Year (Pl us) Sel ect - a- Term - 25 Year (Pl us) Sel ect - a- Term - 30 Year (Pl us) Cont i nUL Ext end Pl us - no l apse UL (+) Sel ect - a- Term - Level to 65 (Pl us) Sel ect - a- Term - Level to 70 (Pl us) Sel ect - a- Term - Level to 75 (Pl us) | 3 4 5 6 7 8 T U V |
| USYD USYE UTCP | UTOM | ContinUL – no lapse UL ContinUL – no lapse UL (Plus) Term Life Complete – 15 Year Term Life Complete – 20 Year | 8 8 4 5 |
| UTED UTEE UTEP | итѕт итом | Term Life Complete - 30 Year ContinUL Extend Plus - no Lapse (\$500K) ContinUL Extend Plus - no Lapse (+/500K) Term Life Express - 15 Year Term Life Express - 20 Year | 7 8 8 4 5 |
| UTES UTFG UTFH UTFS | UTSU | Term Life Express - 30 Year LTG Ultra-C NY - 10 Year (Special) ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus) LTG Ultra-C NY - 15 Year (Special) | 7 F N N F |
| UTGC | UNCE | Keyst one Term 1 Keyst one Term 10 Keyst one Term 15 Keyst one Term 20 | 1 3 4 5 7 |
| UTGG UTGH UTGP | UTSU UNCE | Keyst one Term 30 ROP Sel ect - a-Term - 22 Year ROP Sel ect - a-Term - 22 Year (Pl us) Keyst one Term 1 (P+ / R+ Sel ect) Keyst one Term 10 (P+ / R+ Sel ect) Keyst one Term 15 (P+ / R+ Sel ect) Keyst one Term 20 (P+ / R+ Sel ect) Keyst one Term 30 (P+ / R+ Sel ect) | 7 N N 1 3 4 5 7 |

| Product Code | Company Code | Product Name | Cat egor y |
|----------------|--------------|--|-------------|
| UTGS UTHE | UTSU UTHE | LTG Ultra-C NY -20 Year (Special) ART100 - Annual Renewable Term Protector Whole Life - Simplified Issue | F 1 8 |
| UTHG UTHH | UTSU | ROP Select - a-Term - 23 Year ROP Select - a-Term - 23 Year (Plus) | N N |
| UTHO | UTHO | Express Issue Term 20 | 5 7 |
| | | Express Issue Term 30 Premier Term 20 (with ROP) | K |
| | | Premier Term 30 (with ROP) Express Issue Term 65 | M T |
| UTHS | UTSU | Premier 65 with ROP LTG Ultra-C NY –30 Year (Special) | W F |
| UTI C | UNCE | Keyst one Term 15 (CA, IN, OR, PA) Keyst one Term 20 (CA, IN, OR, PA) | 4 5 |
| UTI G | UTSU | Keyst one Term 30 (CA, IN, OR, PA) ROP Select - a-Term - 24 Year | 7 N |
| UTI H UTI P | UNCE | ROP Select - a-Term - 24 Year (Plus) | N |
| OHP | UNCE | Keyst one Term 15 (P+/R+) (CA, IN, PA&OR) Keyst one Term 20 (P+/R+) (CA, IN, CR, PA) | 4 5 |
| UTIS | UTSU | Keyst one Term 30 (P+/R+) (CA, IN, PA, OR) ROPTerm NY - 15 Year (Special / 2006) | 7 F |
| UTJG UTJH | | ROP Select-a-Term - 26 Year ROP Select-a-Term - 26 Year (Plus) | N N |
| UTJS UTKG | | ROPTerm NY - 20 Year (Special / 2006) ROP Select - a - Term - 27 Year | F N |
| UTKH UTLG | | ROP Select-a-Term - 27 Year (Plus) ROP Select-a-Term - 28 Year | N N |
| UTLH UTMG | | ROP Sel ect - a- Ter m - 28 Year (Pl us) ROP Sel ect - a- Ter m - 29 Year | N N |
| UTMH UTNG | | ROP Select - a - Term - 29 Year (Plus) ROP Select - a - Term - 31 Year | N N |
| UTNH | | ROP Select - a - Term - 31 Year (Plus) | N |
| UTOG UTOH | | ROP Select - a-Term - 32 Year ROP Select - a-Term - 32 Year (Plus) | N N |
| UTPG UTPH | | ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year (Plus) | N N |
| UTPP | UTOM | Term Life Answers 10 Term Life Answers 15 | 3 4 |
| | | Term Life Answers 20 Term Life Answers 30 | 5 7 |
| | | GUL Complete - Quaranteed to 120 GUL Complete - Quaranteed to 90 | 8 C |
| | | GUL Complete - Guaranteed to 95 GUL Complete - Guaranteed to 100 | D E |
| | | GUL Complete - Single Pay | O P |
| | | GUL Complete - Pay to 100 GUL Complete - pay to 65 | Q |
| LEDO | | GUL Complete - 20 Pay GUL Complete - 10 Pay | R S |
| UTPQ | | Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) | 3 4 |
| | | | |

| Product Code | Company Code | Product Name | Cat egor y |
|--|--------------|--|--------------------------------------|
| | | Term Life Answers 20 (Plus) Term Life Answers 30 (Plus) GUL Complete - Guaranteed to 120 (Plus) GUL Complete - Guaranteed to 90 (Plus) GUL Complete - Guaranteed to 95 (Plus) GUL Complete - Guaranteed to 100 (Plus) GUL Complete - Single Pay (Plus) GUL Complete - Pay to 100 (Plus) GUL Complete - pay to 65 (Plus) GUL Complete - 20 Pay (Plus) | C D D E O P Q R |
| UTQG UTQH UTQS UTRG UTRH UTRS UTSS UTTS | UTSU | GUL Complete - 10 Pay (Plus) ROP Select - a - Term - 34 Year ROP Select - a - Term - 34 Year (Plus) ROP Select - a - Term - 15 Year (Special) ROP Select - a - Term - 35 Year ROP Select - a - Term - 35 Year (Plus) ROP Select - a - Term - 20 Year (Special) ROP Select - a - Term - 25 Year (Special) ROP Select - a - Term - 30 Year (Special) | S N N F N N F F F |
| UTYD | UTST | ROP Select-a-Term - 30 Year (Special) ContinUL - no lapse (\$500K) ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75 | 8 J K L M W X Y |
| UTYE | | ContinUL - no lapse (Plus / 500K) ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus) | 8 J K L M W X Y |
| MCJJ | WECO | Focus Term 10 - 10 Year Focus Term 15 - 15 Year Focus Term 20 - 20 Year Focus Term 25 - 25 Year Focus Term 30 - 30 Year | 3 4 5 6 7 |
| WCJK | | Focus Term 10 - 10 Year (Super Pf d) Focus Term 15 - 15 Year (Super Pf d) Focus Term 20 - 20 Year (Super Pf d) Focus Term 25 - 25 Year (Super Pf d) Focus Term 30 - 30 Year (Super Pf d) | 3 4 5 6 7 |
| WDCJ | | LifeTime Platinum III LifeTime Platinum III - to age 80 LifeTime Platinum III - to age 85 LifeTime Platinum III - to age 90 LifeTime Platinum III - to age 95 LifeTime Platinum III - to age 100 | 8 A B C D E |

| Pr oduct | Code | Company Code | Product Name | Cat egor y |
|----------|------|--------------|---|---------------------------------|
| WDCK | | | LifeTime Platinum III - to age 105 LifeTime Platinum III - to age 110 LifeTime Platinum III 8/09 - Single Pay LifeTime Platinum III - Pay to 65 LifeTime Platinum III - 20 Pay LifeTime Platinum III - 10 Pay LifeTime Platinum III - to age 65 LifeTime Platinum III - to age 70 LifeTime Platinum III - to age 75 LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 100 (P+ LifeTime Platinum III - to age 100 (P+ LifeTime Platinum III - to age 110 (P+ LifeTime Platinum III - to age 110 (P+ LifeTime Platinum III - to age 110 (P+ LifeTime Platinum III (Select one pay) LifeTime Platinum III (Select 20 pay) | QRSTUV8ABCDEGHOQR |
| WESP | | WEST | LifeTime Platinum III (Select 10 pay) LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 70 (P+) LifeTime Platinum III - to age 75 (P+) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus) | S T U V 3 4 5 |
| WESS | | | 30-Year Level Term (Preferred Plus) Return of Premum 20-Year (Pfd Plus) 10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred) | 7 K 3 4 5 |
| WEST | | | 30- Year Level Term (Super Preferred) Return of Premium 20- Year (Super Pfd) 10- Year Guarant eed Level Term 15- Year Guarant eed Level Term 20- Year Guarant eed Level Term | 7 K 3 4 5 |
| WGCJ | | WECO | 30-Year Guaranteed Level Term Return of Premium Term - 20-Year Secure-T - 10 Year No Lapse UL Secure-T - 20 Year No Lapse UL Secure-T - 20 Year No Lapse UL | 7 K 3 4 5 |
| WOCK | | | Secure-T - 25 Year No Lapse UL Secure-T - 30 Year No Lapse UL Secure-T - 10 Year No Lapse (Super Pfd Secure-T - 15 Year No Lapse (Super Pfd Secure-T - 20 Year No Lapse (Super Pfd |) 4) 5 |
| W LP | | W LP | Secure-T - 25 Year No Lapse (Super Pfd Secure-T - 30 Year No Lapse (Super Pfd Life Value Term 20 (Plus) Penn Term 10 (Plus) | |

| Product Code | Company Code | Product Name | Cat egor y |
|--------------|--------------|---|---------------------------------|
| W LR | | Penn Term 15 (Plus) Penn Term 20 (Plus) Penn Term 30 (Plus) Life Value Term 20 Penn Term 10 Penn Term 15 Penn Term 20 | 4 5 7 1 3 4 5 |
| WOLP | | Penn Term 30 Life Value Term 30 (Plus) | 7 1 |
| WOLR | | Life Value Term 30 | 1 |
| WOLS WOMA | WOMA | Life Value Term 30 (Pfd) Ten Year Renewable and Convertible Term | 1 . 3 |
| VOIVI | VOVI | Twenty Year Convertible Term | 5 |
| WOMP | | Ten Year R & C Term (Preferred Plus) | 3 |
| MADDE |) AEDE | Twenty Year Convertible Term (Pfd Plus | 5 |
| WRRE | WERE | WRL TermPlus - 10 Year WRL TermPlus - 15 Year | 3 4 |
| | | WRL TermPlus - 20 Year | 5 |
| | | WRL TermPlus - 30 Year | 7 |
| WRRP | | WRL TermPlus - 10 (Elite P+/Pfd R+) | 3 |
| | | WRL TermPlus - 15 (Elite P+/Pfd R+) | 4 |
| | | WRL TermPlus - 20 (Elite P+/Pfd R+) WRL TermPlus - 30 (Elite P+/Pfd R+) | 5 7 |
| WITRE | | WRL TermPlus - 20 Year with ROP | K |
| | | WRL TermPlus - 30 Year with ROP | M |
| WTRP | | WRL TermPlus - 20 (Pf Plus / w/ROP) | K |
| MEDO | | WRL TermPlus - 30 (Pfd Plus / w/ROP) | M |
| WTRS | | WRL TermPlus - 20 (Elite / w/ROP) WRL TermPlus - 30 (Pfd Elite / w/ROP) | K M |
| WTSP | WEST | eTerm 20 - Level Term (Preferred Plus) | 5 |
| | | eTerm 30 - Level Term (Preferred Plus) | 7 |
| WTSS | | eTerm 20 - Level Term (Super Preferred | |
| WTST | | eTerm 30 - Level Term (Super Preferred eTerm 20 - Guarant eed Level Term | 7 5 |
| VVISI | | eTerm 30 - Guarant eed Level Term | |
| WUNN | W LP | Life Choice UL - pay to age 121 (Plus) | 8 |
| | | Life Choice UL – to age 100 (Plus) | E |
| | | Life Choice UL - Single Pay (Plus) | O |
| | | Life Choice UL - pay to age 100 (Plus) Life Choice UL - 20 Pay (Plus) | P R |
| | | Life Choice UL - 10 Pay (Plus) | S |
| WUNS | | Life Choice UL - pay to age 121 | 8 |
| | | Life Choice UL - to age 100 | E |
| | | Life Choice UL - Single Pay | O P |
| | | Life Choice UL - pay to age 100 Life Choice UL - 20 Pay | R |
| | | Life Choice UL - 10 Pay | S |
| | | | |