

Product Code	Company Code	Product Name	Category
AAAL	AAAL	10 Year Level Term	3
		15 Year Level Term	4
		20 Year Level Term	5
		25 Year Level Term	6
		30 Year Level Term	7
		15 Year Level Term (with ROP)	J
		20 Year Level Term (with ROP)	K
		25 Year Level Term (with ROP)	L
		30 Year Level Term (with ROP)	M
AAAP		10 Year Level Term (Super Pf d/ St d Pl us)	3
		15 Year Level Term (Super Pf d/ St d Pl us)	4
		20 Year Level Term (Super Pf d/ St d Pl us)	5
		25 Year Level Term (Super Pf d/ St d Pl us)	6
		30 Year Level Term (Super Pf d/ St d Pl us)	7
		15 Year Level Term (Super Pf d/ St d Pl us)	J
		20 Year Level Term (Super Pf d/ St d Pl us)	K
		25 Year Level Term (Super Pf d/ St d Pl us)	L
		30 Year Level Term (Super Pf d/ St d Pl us)	M
AGBG	AMGE	Select - a- Term - 16 Year	F
AGBH		Select - a- Term - 16 Year (Pl us)	F
AGCG		Select - a- Term - 17 Year	F
AGCH		Select - a- Term - 17 Year (Pl us)	F
AGDG		Select - a- Term - 18 Year	F
AGDH		Select - a- Term - 18 Year (Pl us)	F
AGEG		Select - a- Term - 19 Year	F
AGEH		Select - a- Term - 19 Year (Pl us)	F
AGFG		Select - a- Term - 21 Year	F
AGFH		Select - a- Term - 21 Year (Pl us)	F
AGGG		Select - a- Term - 22 Year	F
AGGH		Select - a- Term - 22 Year (Pl us)	F
AGHG		Select - a- Term - 23 Year	F
AGHH		Select - a- Term - 23 Year (Pl us)	F
AGIG		Select - a- Term - 24 Year	F
AGIH		Select - a- Term - 24 Year (Pl us)	F
AGJG		Select - a- Term - 26 Year	F
AGJH		Select - a- Term - 26 Year (Pl us)	F
AGKG		Select - a- Term - 27 Year	F
AGKH		Select - a- Term - 27 Year (Pl us)	F
AGLG		Select - a- Term - 28 Year	F
AGLH		Select - a- Term - 28 Year (Pl us)	F
AGLS		Select - a- Term 10 (Speci al)	F
AGMG		Select - a- Term - 29 Year	F
AGMH		Select - a- Term - 29 Year (Pl us)	F
AGMS		Select - a- Term 15 (Speci al)	F
AGNS		Select - a- Term 20 (Speci al)	F
AGOS		Select - a- Term 25 (Speci al)	F
AGPS		Select - a- Term 30 (Speci al)	F
ALSI	ALLI	Term Li f e 2009 - 10 Year	3
		Term Li f e 2009 - 20 Year	5
		Term Li f e 2009 - 30 Year	7
ALSP		Term Li f e 2009 - 10 Year (Pf d Pl us)	3
		Term Li f e 2009 - 20 Year (Pf d Pl us)	5

Pr oduct	Code	Company	Code	Pr oduct	Name	Cat egor y
ALSS				Term Li fe	2009 - 30 Year (Pf d Pl us)	7
				Term Li fe	2009 - 10 Year (Super)	3
				Term Li fe	2009 - 20 Year (Super)	5
ALSU				Term Li fe	2009 - 30 Year (Super)	7
				Term Li fe	2009 - 10 Year (Ultra)	3
				Term Li fe	2009 - 20 Year (Ultra)	5
				Term Li fe	2009 - 30 Year (Ultra)	7
ALUI				Generation Planner II (1980 CSO)		8
ALUS				Generation Planner II (P+ Super/R+ Sel)		8
ALW				Generation Planner II - U/L no lapse		8
ALWS				Generation Planner II (P+ Super/R+ Sel)		8
AMAM		AMAM		Easy Term	10 (Si mpl ified Issue)	3
				Easy Term	20 (Si mpl ified Issue)	5
				Easy Term	30 (Si mpl ified Issue)	7
				Easy Term	20 w/ ROP (Si mpl ified 06-9691)	K
				Easy Term	30 w/ ROP (Si mpl ified 06-9691)	M
AMBM				Gol den Solu tion Fi nal Expense		P
				Easy Term	20 w/ ROP (Si mpl ified 07-9734)	K
				Easy Term	30 w/ ROP (Si mpl ified 07-9734)	M
				Fami ly Solu tion Fi nal Expense		P
AMCN		AMCN		Fi nal Expense - Level Benefit Plan		8
AMCO		AMCO		Term	10 Level Term Li fe	3
				Term	15 Level Term Li fe	4
				Term	20 Level Term Li fe	5
AMEH		AMHO		ART - Annual Renewable Term		1
AMEM		AMEM		Nobl e Tradition Fi nal Expense		P
AMFI		AMFI		T2 EZ	20 Year	5
				T2 EZ	25 Year	6
				T2 EZ	30 Year	7
AMW		AVI V		Advantage Builder	Series II w/ NLG 175k+	8
				Advantage Builder	- Si ngl e Pay 175k+	O
				Advantage Builder	- Pay to 100 175k+	P
				Advantage Builder	- Pay to 65 175k+	Q
				Advantage Builder	- 20 Pay 175k+	R
				Advantage Builder	- 10 Pay 175k+	S
AMWV				Advantage Builder	Series II (P+) (175k)	8
				Advantage Builder	- Si ngl e Pay (P+/ 175k)	O
				Advantage Builder	- Pay to 100 (P+/ 175k)	P
				Advantage Builder	- Pay to 65 (P+/ 175k)	Q
				Advantage Builder	- 20 Pay (P+/ 175k)	R
				Advantage Builder	- 10 Pay (P+/ 175k)	S
AMNP		AMNT		ANI CO Sel ect	10 (Pl us)	3
				ANI CO Sel ect	15 (Pl us)	4
				ANI CO Sel ect	20 (Pl us)	5
				ANI CO Sel ect	30 (Pl us)	7
				ANI CO Sel ect	20 wi th ROP (Pl us)	K
				ANI CO Sel ect	30 wi th ROP (Pl us)	M
AMNT				ANI CO Sel ect	10	3
				ANI CO Sel ect	15	4
				ANI CO Sel ect	20	5
				ANI CO Sel ect	30	7

Product Code	Company Code	Product Name	Category
AMSV	AVI V	ANI CO Select 20 with ROP	K
		ANI CO Select 30 with ROP	M
		Advantage Builder Series III w/ NLG	8
		Advantage Builder III - Single Pay	O
		Advantage Builder III - Pay to 100	P
		Advantage Builder III - Pay to 65	Q
AMSW		Advantage Builder III - 20 Pay	R
		Advantage Builder III - 10 Pay	S
		Advantage Builder Series III w/ NLG (P+)	8
		Advantage Builder - Single Pay (P+)	O
		Advantage Builder III - Pay to 100 (P+)	P
		Advantage Builder - Pay to 65 (P+)	Q
AMTV		Advantage Builder - 20 Pay (P+)	R
		Advantage Builder - 10 Pay (P+)	S
		Advantage Builder Series III w/ NLG 175k+	8
		Advantage Builder III - Single Pay 175k+	O
		Advantage Builder III - Pay to 100 175k+	P
		Advantage Builder III - Pay to 65 175k+	Q
AMTW		Advantage Builder III - 20 Pay 175k+	R
		Advantage Builder III - 10 Pay 175k+	S
		Advantage Builder Series III (P+) (175k)	8
		Advantage Builder - Single Pay (P+/ 175k)	O
		Advantage Builder - Pay to 100 (P+/ 175k)	P
		Advantage Builder - Pay to 65 (P+/ 175k)	Q
AMUN	AMSU	Advantage Builder - 20 Pay (P+/ 175k)	R
		Advantage Builder - 10 Pay (P+/ 175k)	S
		Term Protector Series III - LTP 10/ 10	3
		Term Protector Series III - LTP 15/ 15	4
		Term Protector Series III - LTP 20/ 20	5
		LTP 10/ 10 (P+ Elite / R+ Preferred)	3
AMUS		LTP 15/ 15 (P+ Elite / R+ Preferred)	4
		LTP 20/ 20 (P+ Elite / R+ Preferred)	5
AMUV	AVI V	Advantage Builder Series II w/ NLG	8
		Advantage Builder - Single Pay	O
		Advantage Builder - Pay to 100	P
		Advantage Builder - Pay to 65	Q
		Advantage Builder - 20 Pay	R
		Advantage Builder - 10 Pay	S
AMUW		Advantage Builder Series II w/ NLG (P+)	8
		Advantage Builder - Single Pay (P+)	O
		Advantage Builder - Pay to 100 (P+)	P
		Advantage Builder - Pay to 65 (P+)	Q
		Advantage Builder - 20 Pay (P+)	R
		Advantage Builder - 10 Pay (P+)	S
ANNP	AMNT	LTG Universal Life (Plus)	8
		LTG Universal Life - pay to 100 (Plus)	P
ANNT		LTG Universal Life	8
ARMT	AMSV	LTG Universal Life - pay to 100	P
		Home Mortgage Series - 15/ 15 year	4
		Home Mortgage Series - 20/ 20 year	5
		Home Mortgage Series - 25/ 25 year	6

Product Code	Company Code	Product Name	Category
ARQS ARRG	AMGG AMGE	Home Mortgage Series - 30/30 year	7
		Ultra Protector I (Simplified Issue)	8
		ROP Select - a-Term - 15 Year (Special / 09)	F
		ContinUL Extend Plus - no lapse UL	8
		Select - a-Term - Level to 65 (VA)	T
	AMGH	Select - a-Term - Level to 70 (VA)	U
		Select - a-Term - Level to 75 (VA)	V
		Select - a-Term - 10 Year (VA)	3
		Select - a-Term - 15 Year (VA)	4
		Select - a-Term - 20 Year (VA)	5
ARRH	AMGE	Select - a-Term - 25 Year (VA)	6
		Select - a-Term - 30 Year (VA)	7
		ContinUL Extend Plus - no lapse UL (+)	8
		Select - a-Term - Level to 65 (Plus / VA)	T
		Select - a-Term - Level to 70 (Plus / VA)	U
	AMGH	Select - a-Term - Level to 75 (Plus / VA)	V
		Select - a-Term - 10 Year (Plus / VA)	3
		Select - a-Term - 15 Year (Plus / VA)	4
		Select - a-Term - 20 Year (Plus / VA)	5
		Select - a-Term - 25 Year (Plus / VA)	6
ARRS ARSG	AMGG AMGE	Select - a-Term - 30 Year (Plus / VA)	7
		ROP Select - a-Term - 20 Year (Special / 09)	F
		Select - a-Term - 10 Year	3
		Select - a-Term - 15 Year	4
		Select - a-Term - 20 Year	5
		Select - a-Term - 25 Year	6
		Select - a-Term - 30 Year	7
		ContinUL Extend Plus - no lapse (500K)	8
		ROP Select - a-Term - 15 Year (2009)	J
		ROP Select - a-Term - 20 Year (2009)	K
ARSH		ROP Select - a-Term - 25 Year (2009)	L
		ROP Select - a-Term - 30 Year (2009)	M
		Select - a-Term - Level to 65	T
		Select - a-Term - Level to 70	U
		Select - a-Term - Level to 75	V
		ROP Select - a-Term - Level to 65 (2009)	W
		ROP Select - a-Term - Level to 70 (2009)	X
		ROP Select - a-Term - Level to 75 (2009)	Y
		Select - a-Term - 10 Year (Plus)	3
		Select - a-Term - 15 Year (Plus)	4
		Select - a-Term - 20 Year (Plus)	5
		Select - a-Term - 25 Year (Plus)	6
		Select - a-Term - 30 Year (Plus)	7
		ContinUL Extend Plus - no lapse (+/ 500K)	8
		ROP Select - a-Term - 15 Year (Plus)	J
		ROP Select - a-Term - 20 Year (Plus)	K
		ROP Select - a-Term - 25 Year (Plus)	L
		ROP Select - a-Term - 30 Year (Plus)	M
		Select - a-Term - Level to 65 (Plus)	T
		Select - a-Term - Level to 70 (Plus)	U
		Select - a-Term - Level to 75 (Plus)	V

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ARSS ARTG	AMGG AMGE	ROP Select - a-Term - Level to 65 (Plus)	W
		ROP Select - a-Term - Level to 70 (Plus)	X
		ROP Select - a-Term - Level to 75 (Plus)	Y
		ROP Select - a-Term - 25 Year (Special / 09)	F
		ROP Select - a-Term - 15 Year	J
		ROP Select - a-Term - 20 Year	K
		ROP Select - a-Term - 25 Year	L
		ROP Select - a-Term - 30 Year	M
		ROP Select - a-Term - Level to 65	W
		ROP Select - a-Term - Level to 70	X
ARTH		ROP Select - a-Term - Level to 75	Y
		ROP Select - a-Term - 15 Year (Plus)	J
		ROP Select - a-Term - 20 Year (Plus)	K
		ROP Select - a-Term - 25 Year (Plus)	L
		ROP Select - a-Term - 30 Year (Plus)	M
		ROP Select - a-Term - Level to 65 (Plus)	W
		ROP Select - a-Term - Level to 70 (Plus)	X
		ROP Select - a-Term - Level to 75 (Plus)	Y
		ROP Select - a-Term - 30 Year (Special / 09)	F
		ContinUL - no lapse (500K)	8
ARTS ARXG ARXH ARXT	AMGG AMGE AMSV	ContinUL - no lapse (Plus / 500K)	8
		Home Mortgage Series - 15/5 year	4
		Home Mortgage Series - 20/5 year	5
		Home Mortgage Series - 25/5 year	6
		Home Mortgage Series - 30/5 year	7
ASFG	AMGG	ROP Select - a-Term - 21 Year (2009)	N
ASFH		ROP Select - a-Term - 21 Year (Plus)	N
ASGG		ROP Select - a-Term - 22 Year (2009)	N
ASGH		ROP Select - a-Term - 22 Year (Plus)	N
ASHG		ROP Select - a-Term - 23 Year (2009)	N
ASHH		ROP Select - a-Term - 23 Year (Plus)	N
ASIG		ROP Select - a-Term - 24 Year (2009)	N
ASIH		ROP Select - a-Term - 24 Year (Plus)	N
ASJG		ROP Select - a-Term - 26 Year (2009)	N
ASJH		ROP Select - a-Term - 26 Year (Plus)	N
ASKG		ROP Select - a-Term - 27 Year (2009)	N
ASKH		ROP Select - a-Term - 27 Year (Plus)	N
ASLG		ROP Select - a-Term - 28 Year (2009)	N
ASLH		ROP Select - a-Term - 28 Year (Plus)	N
ASMG		ROP Select - a-Term - 29 Year (2009)	N
ASMH		ROP Select - a-Term - 29 Year (Plus)	N
ASNG		ROP Select - a-Term - 31 Year (2009)	N
ASNH		ROP Select - a-Term - 31 Year (Plus)	N
ASOG		ROP Select - a-Term - 32 Year (2009)	N
ASOH		ROP Select - a-Term - 32 Year (Plus)	N
ASPG		ROP Select - a-Term - 33 Year (2009)	N
ASPH		ROP Select - a-Term - 33 Year (Plus)	N
ASQG		ROP Select - a-Term - 34 Year (2009)	N
ASQH		ROP Select - a-Term - 34 Year (Plus)	N
ASRG		ROP Select - a-Term - 35 Year (2009)	N
ASRH		ROP Select - a-Term - 35 Year (Plus)	N

Pr oduct Code	Company Code	Pr oduct Name	Cat egor y
ASSP	ASSU	Ter m 350 Pl us - 10- year Ter m (Pf d Pl us)	3
		Ter m 350 Pl us - 15- year Ter m (Pf d Pl us)	4
		Ter m 350 Pl us - 20- year Ter m (Pf d Pl us)	5
		Ter m 350 Pl us - 30- year Ter m (Pf d Pl us)	7
		Ter m 350 Pl us - 20- year Ter m w/ ROP (P+)	K
		Ter m 350 Pl us - 30- year Ter m w/ ROP (P+)	M
ASSU		Ter m 350 Pl us - 10- year Ter m	3
		Ter m 350 Pl us - 15- year Ter m	4
		Ter m 350 Pl us - 20- year Ter m	5
		Ter m 350 Pl us - 30- year Ter m	7
		Level Benefit WL - Simplified Issue	8
		Ter m 350 Pl us - 20- year Ter m w/ ROP	K
ASTP		Ter m 350 Pl us - 30- year Ter m w/ ROP	M
		Non Med Ter m 350 - 10 Year (Sel ect +)	3
		Non Med Ter m 350 - 15 Year (Sel ect +)	4
		Non Med Ter m 350 - 20 Year (Sel ect +)	5
		Non Med Ter m 350 - 30 Year (Sel ect +)	7
		Non Med Ter m 350 - 20 Year w/ ROP (Sl ct +)	K
ASTU		Non Med Ter m 350 - 30 Year w/ ROP (Sl ct +)	M
		Non Med Ter m 350 - 10 Year Level	3
		Non Med Ter m 350 - 15 Year Level	4
		Non Med Ter m 350 - 20 Year Level	5
		Non Med Ter m 350 - 30 Year Level	7
		Non Med Ter m 350 - 20 Year Level w/ ROP	K
ASWP		Non Med Ter m 350 - 30 Year Level w/ ROP	M
	Ter m 350 Pl us - 10- year Ter m (Pl us/ VA)	3	
	Ter m 350 Pl us - 15- year Ter m (Pl us/ VA)	4	
	Ter m 350 Pl us - 20- year Ter m (Pl us/ VA)	5	
	Ter m 350 Pl us - 30- year Ter m (Pl us/ VA)	7	
	ASWU	Ter m 350 Pl us - 10- year Ter m (VA)	3
Ter m 350 Pl us - 15- year Ter m (VA)		4	
Ter m 350 Pl us - 20- year Ter m (VA)		5	
Ter m 350 Pl us - 30- year Ter m (VA)		7	
AMGG		RO P Sel ect - a- Ter m - 21 Year	N
		RO P Sel ect - a- Ter m - 21 Year (Pl us)	N
	RO P Sel ect - a- Ter m - 22 Year	N	
	RO P Sel ect - a- Ter m - 22 Year (Pl us)	N	
	RO P Sel ect - a- Ter m - 23 Year	N	
	RO P Sel ect - a- Ter m - 23 Year (Pl us)	N	
	RO P Sel ect - a- Ter m - 24 Year	N	
	RO P Sel ect - a- Ter m - 24 Year (Pl us)	N	
	RO P Sel ect - a- Ter m - 26 Year	N	
	RO P Sel ect - a- Ter m - 26 Year (Pl us)	N	
	RO P Sel ect - a- Ter m - 27 Year	N	
	RO P Sel ect - a- Ter m - 27 Year (Pl us)	N	
	RO P Sel ect - a- Ter m - 28 Year	N	
	RO P Sel ect - a- Ter m - 28 Year (Pl us)	N	
	RO P Sel ect - a- Ter m - 29 Year	N	
	RO P Sel ect - a- Ter m - 29 Year (Pl us)	N	
	RO P Sel ect - a- Ter m - 31 Year	N	
	RO P Sel ect - a- Ter m - 31 Year (Pl us)	N	

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ATOG		ROP Select - a-Term - 32 Year	N
ATOH		ROP Select - a-Term - 32 Year (Plus)	N
ATPG		ROP Select - a-Term - 33 Year	N
ATPH		ROP Select - a-Term - 33 Year (Plus)	N
ATQG		ROP Select - a-Term - 34 Year	N
ATQH		ROP Select - a-Term - 34 Year (Plus)	N
ATQS		ROP Select - a-Term - 15 Year (Special)	F
ATRG	AMGE	ContinUL - no lapse UL	8
		ContinUL - no lapse UL to age 90	C
		ContinUL - no lapse UL to age 100	E
	AMGG	ROP Select - a-Term - 35 Year	N
ATRH	AMGE	ContinUL - no lapse UL (Plus)	8
		ContinUL - no lapse UL (Plus)	C
		ContinUL - no lapse UL (Plus)	E
	AMGG	ROP Select - a-Term - 35 Year (Plus)	N
ATRS		ROP Select - a-Term - 20 Year (Special)	F
ATSS		ROP Select - a-Term - 25 Year (Special)	F
ATTS		ROP Select - a-Term - 30 Year (Special)	F
AUOP	AURO	10- Year Term (issue ages 71-75)	3
AURG	AMGE	Secure Lifetime GUL - to age 121	8
		Secure Lifetime GUL - to age 90	C
		Secure Lifetime GUL - to age 95	D
		Secure Lifetime GUL - to age 100	E
AURH		Secure Lifetime GUL - to age 121 (Plus)	8
		Secure Lifetime GUL - to age 90 (Plus)	C
		Secure Lifetime GUL - to age 95 (Plus)	D
		Secure Lifetime GUL - to age 100 (Plus)	E
AURO	AURO	10- Year Term	3
AVNP	AVI Y	Guarantee UL Solution II (Premier)	8
AVNV		Guarantee UL Solution Series II	8
AVSP	AVI V	Guarantee UL Solution II (Premier)	8
		Guarantee UL Solution - Single Pay (P+)	O
		Guarantee UL Solution - Pay to 100 (P+)	P
		Guarantee UL Solution - Pay to 65 (P+)	Q
		Guarantee UL Solution - 20 Pay (P+)	R
		Guarantee UL Solution - 10 Pay (P+)	S
AVSV		Guarantee UL Solution Series II	8
		Guarantee UL Solution II - Single Pay	O
		Guarantee UL Solution II - Pay to 100	P
		Guarantee UL Solution II - Pay to 65	Q
		Guarantee UL Solution II - 20 Pay	R
		Guarantee UL Solution II - 10 Pay	S
AVTP		Annual Renewal Term (Premier / Standard+)	1
		10 Year Term (Premier P+ / Standard+ R+)	3
		20 Year (Premier P+ / Standard+ R+)	5
		30 Year Term (Premier P+ / Standard+ R+)	7
AVTV		Annual Renewal Term 01-2010	1
		10 Year Term 01-2010	3
		20 Year Term 01-2010	5
		30 Year Term 01-2010	7
AVUE	AVI Y	Empire Solutions Series III w/ NLG 175k+	8

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AVUP		Empi re Sol uti ons III - Si ngl e Pay 175k+	O	
		Empi re Sol uti ons III - Pay to 100 175k+	P	
		Empi re Sol uti ons III - Pay to 65 175k+	Q	
		Empi re Sol uti ons III - 20 Pay 175k+	R	
		Empi re Sol uti ons III - 10 Pay 175k+	S	
		Empi re Sol uti ons Series III (P+) (175k)	8	
		Empi re Sol uti ons - Si ngl e Pay (P+/ 175k)	O	
		Empi re Sol uti ons - Pay to 100 (P+/ 175k)	P	
		Empi re Sol uti ons - Pay to 65 (P+/ 175k)	Q	
		Empi re Sol uti ons - 20 Pay (P+/ 175k)	R	
AVWP	AVI V	Empi re Sol uti ons - 10 Pay (P+/ 175k)	S	
AVWW		30 Year Term (Pr emi er P+ / St d+ R+ / VA)	7	
AVYE	AVI Y	30 Year Term 01-2010 (VA)	7	
AVYP		Empi re Sol uti ons Series III w/ NLG	8	
		Empi re Sol uti ons III - Si ngl e Pay	O	
		Empi re Sol uti ons III - Pay to 100	P	
		Empi re Sol uti ons III - Pay to 65	Q	
		Empi re Sol uti ons III - 20 Pay	R	
		Empi re Sol uti ons III - 10 Pay	S	
		Empi re Sol uti ons Series III w/ NLG (P+)	8	
		Empi re Sol uti ons - Si ngl e Pay (P+)	O	
		Empi re Sol uti ons III - Pay to 100 (P+)	P	
		Empi re Sol uti ons - Pay to 65 (P+)	Q	
AVZP		Empi re Sol uti ons - 20 Pay (P+)	R	
		Empi re Sol uti ons - 10 Pay (P+)	S	
		Annual Renewal Term (Pr emi er / St andar d+)	1	
		Term 10 (Pr emi er P+ / St andar d+ R+)	3	
		Term 20 (Pr emi er P+ / St andar d+ R+)	5	
AVZV		Term 30 (Pr emi er P+ / St andar d+ R+)	7	
		Annual Renewal Term 01-2010	1	
		Term 10 01-2010	3	
		Term 20 01-2010	5	
		Term 30 01-2010	7	
AXTO	AXAA	TermOne (SM) - One Year Non-Renewabl e	1	
AXYA		Annual Renewabl e Term (151X) w/ 10%	1	
AXYP		Annual Renewabl e Term (El ite/ +/ 151/ 10%)	1	
AXZA		Annual Renewabl e Term (151X)	1	
AXZP		Equi tabl e Term 10 (151X)	3	
		Equi tabl e Term 15 (151X)	4	
		Equi tabl e Term 20 (151X)	5	
		Annual Renewabl e Term (El ite/ Pl us / 151)	1	
		Equi tabl e Term 10 (El ite/ Pl us / 151X)	3	
AYGL	ALLS	Equi tabl e Term 15 (El ite/ Pl us / 151X)	4	
		Equi tabl e Term 20 (El ite/ Pl us / 151X)	5	
		Tr ueTerm - 10 Year	3	
		Tr ueTerm - 15 Year	4	
AYGM		Tr ueTerm - 20 Year	5	
		Tr ueTerm - 30 Year	7	
		Tr ueTerm - 10 Year (P+ El ite, R+ Sel ect)	3	
		Tr ueTerm - 15 Year (P+ El ite, R+ Sel ect)	4	
		Tr ueTerm - 20 Year (P+ El ite, R+ Sel ect)	5	

Product Code	Company Code	Product Name	Category
BALT	BALT	TrueTerm - 30 Year (P+ Elite, R+ Select)	7
		Secure Solution Protector - 10 Year Term	3
		Secure Solution Protector - 15 Year Term	4
		Secure Solution Protector - 20 Year Term	5
		Secure Solution Protector - 30 Year Term	7
BANN	BANN	Secure Solutions - Whole Life (pay 100)	P
		Secure Solutions - Whole Life (20 pay)	R
		Life Value Term 20 (Pl us)	1
		OPTerm 10 - 10 Year Term (Pl us)	3
		OPTerm 15 - 15 Year Term (Pl us)	4
		OPTerm 20 - 20 Year Term (Pl us)	5
		OPTerm 30 - 30 Year Term (Pl us)	7
		Life Change UL - pay to age 121 (Pl us)	8
		Life Change UL - to age 95 (Pl us)	D
		Life Change UL - to age 100 (Pl us)	E
		Life Change UL - to age 105 (Pl us)	G
		Life Change UL - to age 110 (Pl us)	H
		Life Change UL - Single Pay (Pl us)	O
		Life Change UL - pay to age 100 (Pl us)	P
		Life Change UL - Pay to 65 (Pl us)	Q
		Life Change UL - 20 Pay (Pl us)	R
		Life Change UL - 10 Pay (Pl us)	S
BANS		Life Value Term 20	1
		OPTerm 10 - 10 Year Term	3
		OPTerm 15 - 15 Year Term	4
		OPTerm 20 - 20 Year Term	5
		OPTerm 30 - 30 Year Term	7
		Life Change UL - pay to age 121	8
		Life Change UL - to age 95	D
		Life Change UL - to age 100	E
		Life Change UL - to age 105	G
		Life Change UL - to age 110	H
		Life Change UL - Single Pay	O
		Life Change UL - pay to age 100	P
		Life Change UL - pay to age 65	Q
		Life Change UL - 20 Pay	R
		Life Change UL - 10 Pay	S
BASG	BALT	Silver Guard I - Whole Life (pay 100)	P
		Silver Guard I - Whole Life (10 Pay)	S
BONN	BANN	Life Value Term 30 (Pl us)	1
		OPTerm 10 - 10 Year Term (Pl us/ OR)	3
		OPTerm 15 - 15 Year Term (Pl us/ OR)	4
		OPTerm 20 - 20 Year Term (Pl us/ OR)	5
		OPTerm 30 - 30 Year Term (Pl us/ OR)	7
BONP BONS		Life Value Term 30 (Pf d)	1
		Life Value Term 30	1
BOSP	BOST	OPTerm 10 - 10 Year Term (OR)	3
		OPTerm 15 - 15 Year Term (OR)	4
		OPTerm 20 - 20 Year Term (OR)	5
		OPTerm 30 - 30 Year Term (OR)	7
		Legacy Whole Life (Elite Plus)	P

Product Code	Company Code	Product Name	Category		
BOST	BANN	Legacy Whole Life	P		
BUNN		Life Choice UL - pay to age 121 (Pl us)	8		
		Life Choice UL - to age 100 (Pl us)	E		
		Life Choice UL - Single Pay (Pl us)	O		
		Life Choice UL - pay to age 100 (Pl us)	P		
		Life Choice UL - 20 Pay (Pl us)	R		
BUNS		Life Choice UL - 10 Pay (Pl us)	S		
		Life Choice UL - pay to age 121	8		
		Life Choice UL - to age 100	E		
		Life Choice UL - Single Pay	O		
		Life Choice UL - pay to age 100	P		
		Life Choice UL - 20 Pay	R		
CETN	CETN	Life Choice UL - 10 Pay	S		
		T- 10/ 10 - 10 Year Term Guar ant eed 10	3		
		T- 15/ 15 - 15 Year Term Guar ant eed 15	4		
		T- 20/ 20 - 20 Year Term Guar ant eed 20	5		
		T- 25/ 25 - 25 Year Term Guar ant eed 25	6		
		T- 30/ 30 - 30 Year Term Guar ant eed 30	7		
CETP		T- 10/ 10 - 10 Year (P+ / R+)	3		
		T- 15/ 15 - 15 Year (P+ / R+)	4		
		T- 20/ 20 - 20 Year (P+ / R+)	5		
		T- 25/ 25 - 25 Year (P+ / R+)	6		
		T- 30/ 30 - 30 Year (P+ / R+)	7		
		CI DN	CI NN	Li feHor i zons Ter mset t er 15 (MD)	4
Li feHor i zons Ter mset t er 30 (MD)	7				
CI DP		Li feHor i zons Ter mset t er 15 (Sup/ Sel / MD)	4		
Li feHor i zons Ter mset t er 30 (Sup/ Sel / MD)		7			
CI NN		Li feHor i zons Ter mset t er 10	3		
		Li feHor i zons Ter mset t er 15	4		
		Li feHor i zons Ter mset t er 20	5		
		Li feHor i zons Ter mset t er 25	6		
		Li feHor i zons Ter mset t er 30	7		
		Per pet UL 121	8		
		Ter mset t er ROP 15 Year	J		
		Ter mset t er ROP 20 Year	K		
		Ter mset t er ROP 25 Year (w/ ROP)	L		
		Ter mset t er ROP 30 Year (w/ ROP)	M		
		Per pet UL 121 - Pay to 100	P		
		CI NP		Li feHor i zons Ter mset t er 10 (Sup/ Sel)	3
				Li feHor i zons Ter mset t er 15 (Sup/ Sel)	4
				Li feHor i zons Ter mset t er 20 (Sup/ Sel)	5
Li feHor i zons Ter mset t er 25 (Sup/ Sel)	6				
Li feHor i zons Ter mset t er 30 (Sup/ Sel)	7				
Per pet UL 121 (Super / Sel ect)	8				
Ter mset t er ROP 15 Year (Sup/ Sel)	J				
Ter mset t er ROP 20 Year (Sup/ Sel)	K				
Ter mset t er ROP 25 Year (Sup/ Sel)	L				
Ter mset t er ROP 30 Year (Sup/ Sel)	M				
CMOR	CONS	Per pet UL 121 - Pay to 100 (Sup/ Sel)	P		
		Conseco Mbr t qage Term - 10 Year	3		
		Conseco Mbr t qage Term - 15 Year	4		

Product Code	Company Code	Product Name	Category
COBD COBP	COLL COLU	Conseco Mortgage Term - 20 Year	5
		Conseco Mortgage Term - 30 Year	7
		Conseco Mortgage Term - 20 Year (w/ ROP)	K
		Conseco Mortgage Term - 30 Year (w/ ROP)	M
		Term Line 20 - 20 Year (Low Band)	5
		Nautical Term - 10 Year (Pf d Plus)	3
		Nautical Term - 20 Year (Pf d Plus)	5
		Nautical Term - 30 Year (Pf d Plus)	7
		Nautical Term - 20 Year with ROP (Pf d+)	K
		Nautical Term - 30 Year with ROP (Pf d+)	M
COBS		Nautical Term - 10 Year (Super Pf d)	3
		Nautical Term - 20 Year (Super Pf d)	5
		Nautical Term - 30 Year (Super Pf d)	7
		Nautical Term - 20 Year with ROP (Super)	K
		Nautical Term - 30 Year with ROP (Super)	M
COBU		Nautical Term - 10 Year	3
		Nautical Term - 20 Year	5
		Nautical Term - 30 Year	7
		Nautical Term - 20 Year with ROP	K
		Nautical Term - 30 Year with ROP	M
COCL COEL COFL	COLL COLM COLL COLM	Term Line 10 - 10 Year R&C Term	3
		Term Line 15 - 15 Year R&C Term	4
		CLIC 10 - 10 Year R & C Term	3
		Term Line 20 - 20 Year (Low Band)	5
		Term Line 15 - 15 Year R&C Term	4
COLC	COLL	Term Line 20 - 20 Year R&C Term	5
		Dignified Choice - Classic Whole Life	8
		Term Line 10 - 10 Year R&C Term	3
		Term Line 20 - 20 Year R&C Term	5
		Term Life Answers 10	3
COLE	COLM	Term Life Answers 15	4
		Term Life Answers 20	5
		Term Life Answers 30	7
		GUL Complete - Guaranteed to 120	8
		Term Life Answers 10 (Plus)	3
COMP	COMP	Term Life Answers 15 (Plus)	4
		Term Life Answers 20 (Plus)	5
		Term Life Answers 30 (Plus)	7
		GUL Complete - Guaranteed to 120 (Plus)	8
		Conseco Term - 15 Year (Pf d Plus)	4
COMS	CONS	Conseco Term - 20 Year (Pf d Plus)	5
		Conseco Term - 30 Year (Pf d Plus)	7
		Conseco Term - 20 Year (with ROP/ Pf d+)	K
		Conseco Term - 30 Year (with ROP/ Pf d+)	M
		Conseco Term - 15 Year	4
CONS		Conseco Term - 20 Year	5
		Conseco Term - 30 Year	7
		Conseco Term - 20 Year (with ROP)	K
		Conseco Term - 30 Year (with ROP)	M
		Annual Renewable Term to Age 100	1
CONT	COTG	5 Year Renewable Term	2

Product Code	Company Code	Product Name	Category
COOP	COLU	Nautical Term - 10 Year (Pf d Plus/ OR)	3
		Nautical Term - 20 Year (Pf d Plus/ OR)	5
		Nautical Term - 30 Year (Pf d Plus/ OR)	7
		Nautical Term - 20 Year with ROP (P+/ OR)	K
		Nautical Term - 30 Year with ROP (P+/ OR)	M
COOS		Nautical Term - 10 Year (Super Pf d/ OR)	3
		Nautical Term - 20 Year (Super Pf d/ OR)	5
		Nautical Term - 30 Year (Super Pf d/ OR)	7
		Nautical Term - 20 Year with ROP (Sp/ OR)	K
		Nautical Term - 30 Year with ROP (Sp/ OR)	M
COOU		Nautical Term - 10 Year (OR)	3
		Nautical Term - 20 Year (OR)	5
		Nautical Term - 30 Year (OR)	7
		Nautical Term - 20 Year with ROP (OR)	K
		Nautical Term - 30 Year with ROP (OR)	M
EMU	EMPL	EMCNL Term - 10 Year	3
		EMCNL Term - 15 Year	4
		EMCNL Term - 20 Year	5
		EMCNL Term - 30 Year	7
EMV		EMCNL Term - 10 Year (Pf d Plus)	3
		EMCNL Term - 15 Year (Pf d Plus)	4
		EMCNL Term - 20 Year (Pf d Plus)	5
		EMCNL Term - 30 Year (Pf d Plus)	7
FI CE	FI RD	Simple Term - 10 Year	3
		Simple Term - 15 Year	4
		Simple Term - 20 Year	5
		Simple Term - 30 Year	7
FI RA	FI RA	Keystone Term 1	1
		Keystone Term 10	3
		Keystone Term 15	4
		Keystone Term 20	5
		Keystone Term 30	7
FI RB		Keystone Term 1 (P+ / R+ Select)	1
		Keystone Term 10 (P+ / R+ Select)	3
		Keystone Term 15 (P+ / R+ Select)	4
		Keystone Term 20 (P+ / R+ Select)	5
		Keystone Term 30 (P+ / R+ Select)	7
FLMM	FI DL	Rapid Decision Mortgage Term - 40 Year	0
		Rapid Decision Mortgage Term - 15 Year	4
		Rapid Decision Mortgage Term - 20 Year	5
		Rapid Decision Mortgage Term - 30 Year	7
FLRM		Rapid Decision Term - 5 Year	2
		Rapid Decision Term - 10 Year	3
		Rapid Decision Term - 15 Year	4
		Rapid Decision Term - 20 Year	5
		Rapid Decision Term - 30 Year	7
		Rapid Decision Term - 15 Year (w/ ROP)	J
		Rapid Decision Term - 20 Year (w/ ROP)	K
		Rapid Decision Term - 30 Year (w/ ROP)	M
FRUP	GEAN	Colony Term UL 10 (50K- 199K)	3
		Colony Term UL 15 (50K- 199K)	4

Product Code	Company Code	Product Name	Category
FRUQ		Colony Term UL 20 (50K-199K)	5
		Colony Term UL 30 (50K-199K)	7
		GenGuard UL - no lapse UL to 100 (b1)	E
		GenGuard UL - no lapse UL to 105 (b1)	G
		Colony Term UL 10 (50K-199K / P+/ R+)	3
		Colony Term UL 15 (50K-199K / P+/ R+)	4
		Colony Term UL 20 (50K-199K / P+/ R+)	5
		Colony Term UL 30 (50K-199K / P+/ R+)	7
FRXP		GenGuard UL - no lapse to 100 (P+/ R+)	E
		GenGuard UL - no lapse to 105 (P+/ R+)	G
		GenGuard UL - no lapse UL to 100 (b2)	E
		GenGuard UL - no lapse UL to 105 (b2)	G
FRXQ		GenGuard UL - no lapse to 100 (P+/ R+)	E
		GenGuard UL - no lapse to 105 (P+/ R+)	G
FRYP		Colony Term UL 10 (200K+)	3
		Colony Term UL 15 (200K+)	4
		Colony Term UL 20 (200K+)	5
		Colony Term UL 30 (200K+)	7
FRYQ		GenGuard UL - no lapse UL to 100 (b3)	E
		GenGuard UL - no lapse UL to 105 (b3)	G
		Colony Term UL 10 (200K+ / P+/ R+)	3
		Colony Term UL 15 (200K+ / P+/ R+)	4
		Colony Term UL 20 (200K+ / P+/ R+)	5
		Colony Term UL 30 (200K+ / P+/ R+)	7
		GenGuard UL - no lapse to 100 (P+/ R+)	E
		GenGuard UL - no lapse to 105 (P+/ R+)	G
FTLI	FI RM	Guaranteed Level Term 10	3
		Guaranteed Level Term 15	4
		Guaranteed Level Term 20	5
		Guaranteed Level Term 30	7
		GLT 10 (P+ Elite / R+ Std+)	3
FTLP		GLT 15 (P+ Elite / R+ Std+)	4
		GLT 20 (P+ Elite / R+ Std+)	5
		GLT 30 (P+ Elite / R+ Std+)	7
GDCA	GUAR	Level Term Gold 10 (xtended conversion)	3
		Level Term Gold 15 (xtended conversion)	4
		Level Term Gold 20 (xtended conversion)	5
		Level Term Gold 30 (xtended conversion)	7
GDCE		Level Term Gold 10 (Elite/ext. conv.)	3
		Level Term Gold 15 (Elite/ext. conv.)	4
		Level Term Gold 20 (Elite/ext. conv.)	5
		Level Term Gold 30 (Elite/ext. conv.)	7
GDGP		Level Term Gold 10 (Pfd Plus/ext. conv)	3
		Level Term Gold 15 (Pfd Plus/ext. conv)	4
		Level Term Gold 20 (Pfd Plus/ext. conv)	5
		Level Term Gold 30 (Pfd Plus/ext. conv)	7
GDLA		Level Term Gold 10	3
		Level Term Gold 15	4
		Level Term Gold 20	5
		Level Term Gold 30	7
GDLE		Level Term Gold 10 (Elite)	3

Product Code	Company Code	Product Name	Category	
GDLP		Level Term Gold 15 (Elite)	4	
		Level Term Gold 20 (Elite)	5	
		Level Term Gold 30 (Elite)	7	
		Level Term Gold 10 (Preferred Plus)	3	
		Level Term Gold 15 (Preferred Plus)	4	
		Level Term Gold 20 (Preferred Plus)	5	
		Level Term Gold 30 (Preferred Plus)	7	
GGLA	GLEA	Yearly Renewable Term (YRT) Gold	1	
GGLE		YRT Gold (Elite)	1	
GGLP		YRT Gold (Preferred Plus)	1	
GLEA		Gleaner Term - 10- Year	3	
		Gleaner Term - 15- Year	4	
		Gleaner Term - 20- Year	5	
		Gleaner Term - 30- Year	7	
GLEE		Gleaner Term - 10- Year (Elite Pf d)	3	
		Gleaner Term - 15- Year (Elite Pf d)	4	
		Gleaner Term - 20- Year (Elite Pf d)	5	
		Gleaner Term - 30- Year (Elite Pf d)	7	
GLES		Gleaner Term - 10- Year (Super Pf d)	3	
		Gleaner Term - 15- Year (Super Pf d)	4	
		Gleaner Term - 20- Year (Super Pf d)	5	
	Gleaner Term - 30- Year (Super Pf d)	7		
GOVE	GOVE	Mark X - 10 Year Level Term	3	
		Mark X - 15 Year Level Term	4	
		Mark X - 20 Year Level Term	5	
GOVP		Mark X - 10 Year (Preferred Plus)	3	
		Mark X - 15 Year (Preferred Plus)	4	
		Mark X - 20 Year (Preferred Plus)	5	
GRAN		GRAN	Select Choice 10 - 10 Year Level Term	3
			Select Choice 15 - 15 Year Level Term	4
			Select Choice 20 - 20 Year Level Term	5
			Select Choice 30 - 30 Year Level Term	7
GRAP		Select Choice 10 - (Executive Preferred)	3	
		Select Choice 15 - (Executive Preferred)	4	
		Select Choice 20 - (Executive Preferred)	5	
		Select Choice 30 - (Executive Preferred)	7	
GRUP		GECA	Colony Term UL 10 (50K- 199K)	3
			Colony Term UL 15 (50K- 199K)	4
			Colony Term UL 20 (50K- 199K)	5
		Colony Term UL 30 (50K- 199K)	7	
GRUQ		GenGuard UL - no lapse UL to 100 (b1)	E	
		GenGuard UL - no lapse UL to 105 (b1)	G	
		Colony Term UL 10 (50K- 199K / P+/ R+)	3	
		Colony Term UL 15 (50K- 199K / P+/ R+)	4	
		Colony Term UL 20 (50K- 199K / P+/ R+)	5	
		Colony Term UL 30 (50K- 199K / P+/ R+)	7	
		GenGuard UL - no lapse to 100 (P+/ R+)	E	
GRXP		GenGuard UL - no lapse to 105 (P+/ R+)	G	
		GenGuard UL - no lapse UL to 100 (b2)	E	
		GenGuard UL - no lapse UL to 105 (b2)	G	
GRXQ		GenGuard UL - no lapse to 100 (P+/ R+)	E	

Product Code	Company Code	Product Name	Category
GRYP	GENY	GenGuard UL - no lapse to 105 (P+/ R+)	G
		Colony Term UL 10 (200K+)	3
		Colony Term UL 15 (200K+)	4
		Colony Term UL 20 (200K+)	5
		Colony Term UL 30 (200K+)	7
GRYQ		GenGuard UL - no lapse UL to 100 (b3)	E
		GenGuard UL - no lapse UL to 105 (b3)	G
		Colony Term UL 10 (200K+ / P+/ R+)	3
		Colony Term UL 15 (200K+ / P+/ R+)	4
		Colony Term UL 20 (200K+ / P+/ R+)	5
GZUP		Colony Term UL 30 (200K+ / P+/ R+)	7
		GenGuard UL - no lapse to 100 (P+/ R+)	E
		GenGuard UL - no lapse to 105 (P+/ R+)	G
		Colony Term UL 10 (50K- 199K)	3
		Colony Term UL 15 (50K- 199K)	4
GZUQ		Colony Term UL 20 (50K- 199K)	5
		Colony Term UL 30 (50K- 199K)	7
		GenGuard UL - no lapse UL to 100 (b1)	E
		GenGuard UL - no lapse UL to 105 (b1)	G
		Colony Term UL 10 (50K- 199K / P+/ R+)	3
GZXP		Colony Term UL 15 (50K- 199K / P+/ R+)	4
		Colony Term UL 20 (50K- 199K / P+/ R+)	5
		Colony Term UL 30 (50K- 199K / P+/ R+)	7
		GenGuard UL - no lapse to 100 (P+/ R+)	E
		GenGuard UL - no lapse to 105 (P+/ R+)	G
GZXQ		GenGuard UL - no lapse UL to 100 (b2)	E
		GenGuard UL - no lapse UL to 105 (b2)	G
		GenGuard UL - no lapse to 100 (P+/ R+)	E
		GenGuard UL - no lapse to 105 (P+/ R+)	G
		GZYP	Colony Term UL 10 (200K+)
Colony Term UL 15 (200K+)			4
Colony Term UL 20 (200K+)			5
Colony Term UL 30 (200K+)			7
GZYQ			GenGuard UL - no lapse UL to 100 (b3)
		GenGuard UL - no lapse UL to 105 (b3)	G
		Colony Term UL 10 (200K+ / P+/ R+)	3
		Colony Term UL 15 (200K+ / P+/ R+)	4
		Colony Term UL 20 (200K+ / P+/ R+)	5
HARB		Colony Term UL 30 (200K+ / P+/ R+)	7
		GenGuard UL - no lapse to 100 (P+/ R+)	E
		GenGuard UL - no lapse to 105 (P+/ R+)	G
		Hartford Bi centennial Term 10 (Pf Best)	3
		Hartford Bi centennial Term 15 (Pf Best)	4
HARP	Hartford Bi centennial Term 20 (Pf Best)	5	
	Hartford Bi centennial Term 30 (Pf Best)	7	
	Hartford Bi centennial Term 10 (Pf d+)	3	
	Hartford Bi centennial Term 15 (Pf d+)	4	
	Hartford Bi centennial Term 20 (Pf d+)	5	
HART	Hartford Bi centennial Term 30 (Pf d+)	7	
	Hartford Bi centennial Term 10	3	
		Hartford Bi centennial Term 15	4

Pr oduct	Code	Company	Code	Pr oduct	Name	Cat egor y	
HAUP HAUT HAYB	HARY	HARY		Hart f ord	Bi cent enni al	Ter m 20	5
				Hart f ord	Bi cent enni al	Ter m 30	7
				Hart f ord	Bi cent enni al	Freedom UL (P+)	8
				Hart f ord	Bi cent enni al	Freedom UL (2010)	8
			Hart f ord	Bi cent enni al	Ter m 10 (Pf Best)	3	
			Hart f ord	Bi cent enni al	Ter m 15 (Pf Best)	4	
			Hart f ord	Bi cent enni al	Ter m 20 (Pf Best)	5	
			Hart f ord	Bi cent enni al	Ter m 30 (Pf Best)	7	
			Hart f ord	Bi cent enni al	Ter m 10 (Pf d+)	3	
			Hart f ord	Bi cent enni al	Ter m 15 (Pf d+)	4	
			Hart f ord	Bi cent enni al	Ter m 20 (Pf d+)	5	
			Hart f ord	Bi cent enni al	Ter m 30 (Pf d+)	7	
			Hart f ord	Bi cent enni al	Ter m 10	3	
			Hart f ord	Bi cent enni al	Ter m 15	4	
	Hart f ord	Bi cent enni al	Ter m 20	5			
	Hart f ord	Bi cent enni al	Ter m 30	7			
HOUS	HOUS		10 Year	Ter m		3	
			15 Year	Ter m		4	
			20 Year	Ter m		5	
			30 Year	Ter m		7	
HYUP HYUT ILLI	HARY	HARY		Hart f ord	Bi cent enni al	Freedom II UL (P+)	8
			Hart f ord	Bi cent enni al	Freedom UL (2010)	8	
			10- Year	Ter m		3	
			15- Year	Ter m		4	
ILLP	ILLI		20- Year	Ter m		5	
			30- Year	Ter m		7	
			Life Foundations Whole Life - Continuous				8
			15- Year	Ter m (with ROP)		J	
	ILLP		20- Year	Ter m (with ROP)		K	
			30- Year	Ter m (with ROP)		M	
			10- Year	Ter m (Super / Ultra Std)		3	
			15- Year	Ter m (Super / Ultra Std)		4	
			20- Year	Ter m (Super / Ultra Std)		5	
			30- Year	Ter m (Super / Ultra Std)		7	
			15- Year	Ter m (Super/ Ultra Std / w/ ROP)		J	
			20- Year	Ter m (Super/ Ultra Std / w/ ROP)		K	
INDU	INDU		30- Year	Ter m (Super/ Ultra Std / w/ ROP)		M	
			Critical	Choice	Ter m - 15 Year		4
			Critical	Choice	Ter m - 20 Year		5
			Critical	Choice	Ter m - 30 Year		7
INXD	INDE		Critical	Choice	Ter m - 15/ 5 Year		4
			Critical	Choice	Ter m - 20/ 5 Year		5
			Critical	Choice	Ter m - 30/ 5 Year		7
IOFE			Foresters	Lifefirst	- 10 Year		3
		Foresters	Lifefirst	- 20 Year		5	
		Foresters	Lifefirst	- 30 Year		7	
IOFP	INDE		Foresters	Lifefirst	- 10 Year (Pl us)		3
			Foresters	Lifefirst	- 20 Year (Pl us)		5
			Foresters	Lifefirst	- 30 Year (Pl us)		7
IONE			Foresters	Lifefirst	- 20 Year (non- med)		5
		Foresters	Lifefirst	- 30 Year (non- med)		7	

Product Code	Company Code	Product Name	Category
		Planright Level	8
		Lifefirst - 20 Year (non-med / w/ ROP)	K
		Lifefirst - 30 Year (non-med / w/ ROP)	M
JGCK	JACK	Protector 10-Year Term	3
		Protector 15-Year Term	4
		Protector 20-Year Term	5
JGCP		Protector 10-Year Term (P+)	3
		Protector 15-Year Term (P+)	4
		Protector 20-Year Term (P+)	5
JHCP	JOHU	15 Year Level (Super / Std+ with CER)	4
		20 Year Level (Super / Std+ with CER)	5
JHCU		15 Year Level Premium Term (with CER)	4
		20 Year Level Premium Term (with CER)	5
JHGP		10 Year Level Premium Term (Super / Std+)	3
		15 Year Level Premium Term (Super / Std+)	4
		20 Year Level Premium Term (Super / Std+)	5
JHGU		Protection UL-G 11 (Super / Std+)	8
		10 Year Level Premium Term	3
		15 Year Level Premium Term	4
		20 Year Level Premium Term	5
JYCN	JOHY	Protection UL-G 11	8
		15 Year Level Premium Term (with CER)	4
		20 Year Level Premium Term (with CER)	5
JYCP		15 Year Level (Super / Std+ with CER)	4
		20 Year Level (Super / Std+ with CER)	5
JYYN		10 Year Level Premium Term	3
		15 Year Level Premium Term	4
		20 Year Level Premium Term	5
JYYP		Protection UL-G 11	8
		10 Year Level Premium Term (Super / Std+)	3
		15 Year Level Premium Term (Super / Std+)	4
		20 Year Level Premium Term (Super / Std+)	5
JYZN		Protection UL-G 11 (Super / Std+)	8
		10 Year Level Premium Term (ages 71+)	3
		15 Year Level Premium Term (ages 66+)	4
		20 Year Level Premium Term (ages 61+)	5
JYZP		10 Year Level Term (Super Pf d/ ages 71+)	3
		15 Year Level Term (Super Pf d/ ages 66+)	4
		20 Year Level Term (Super Pf d/ ages 61+)	5
LBTE	LNBE	TrueTerm - 10 Year	3
		TrueTerm - 15 Year	4
		TrueTerm - 20 Year	5
		TrueTerm - 30 Year	7
LBTP		Legacy Choice Lifetime (Band 1)	8
		TrueTerm - 10 Year (P+ Elite, R+ Select)	3
		TrueTerm - 15 Year (P+ Elite, R+ Select)	4
		TrueTerm - 20 Year (P+ Elite, R+ Select)	5
		TrueTerm - 30 Year (P+ Elite, R+ Select)	7
		Legacy Choice Lifetime (Elite / Band 1)	8
LBUE		Legacy Choice Lifetime (Band 2)	8
LBUP		Legacy Choice Lifetime (Elite / Band 2)	8

Product Code	Company Code	Product Name	Category
LBVE		Legacy Choice Lifetime (Band 3)	8
LBVP		Legacy Choice Lifetime (Elite / Band 3)	8
LGBL		Legacy Secure II Lifetime	8
LGBM		Legacy Secure II Lifetime (Elite)	8
LGWL		TrueTerm - 10 Year (VA)	3
		TrueTerm - 15 Year (VA)	4
		TrueTerm - 20 Year (VA)	5
		TrueTerm - 30 Year (VA)	7
LGWM		TrueTerm - 10 Year (P+ Elite, R+ Sel / VA)	3
		TrueTerm - 15 Year (P+ Elite, R+ Sel / VA)	4
		TrueTerm - 20 Year (P+ Elite, R+ Sel / VA)	5
		TrueTerm - 30 Year (P+ Elite, R+ Sel / VA)	7
LI BB	LI BB	Passport 20 Plus with ROP feature	K
		Passport 30 Plus with ROP feature	M
LI BP		Passport 20 Plus with ROP feature Elite	K
		Passport 30 Plus with ROP feature Elite	M
LI DN	LNNA	LGUL (PR)	8
		LGUL - pay to 100 (PR)	P
LI DP		LGUL (P+ / PR)	8
		LGUL - pay to 100 (P+ / PR)	P
LI LE	LI BE	RBC Level TERM - 10 Year Term	3
		RBC Level TERM - 15 Year Term	4
		RBC Level TERM - 20 Year Term	5
		RBC Level TERM - 30 Year Term	7
LI LP		RBC Level TERM - 10 Year Term (Plus)	3
		RBC Level TERM - 15 Year Term (Plus)	4
		RBC Level TERM - 20 Year Term (Plus)	5
		RBC Level TERM - 30 Year Term (Plus)	7
LI NN	LNNA	Lincoln DurationGuarantee UL - 10 Year	3
		Lincoln DurationGuarantee UL - 15 Year	4
		Lincoln DurationGuarantee UL - 20 Year	5
		Lincoln DurationGuarantee UL - 25 Year	6
		Lincoln DurationGuarantee UL - 30 Year	7
		LGUL	8
		Lincoln DurationGuarantee UL - to 95	D
		LGUL - pay to 100	P
LI NP		Lincoln DurationGuarantee - 10 (P+)	3
		Lincoln DurationGuarantee - 15 (P+)	4
		Lincoln DurationGuarantee - 20 (P+)	5
		Lincoln DurationGuarantee - 25 (P+)	6
		Lincoln DurationGuarantee - 30 (P+)	7
		LGUL (P+)	8
		Lincoln DurationGuarantee - to 95 (P+)	D
		LGUL - pay to 100 (P+)	P
LI SB	LI BE	RBC ExpressTERM II - 10 Year	3
		RBC ExpressTERM II - 15 Year	4
		RBC ExpressTERM II - 20 Year	5
		RBC ExpressTERM II - 30 Year	7
LNIN	LNNA	LifeElement (SM) Level Term - 10 Year	3
		LifeElement (SM) Level Term - 15 Year	4
		LifeElement (SM) Level Term - 20 Year	5

Pr oduct	Code	Company	Code	Pr oduct	Name	Cat egor y	
LNI P				Li f eEl ement	(SM) Level Term - 30 Year	7	
				Li f eEl ement	(SM) Level Term - 10 (P+)	3	
				Li f eEl ement	(SM) Level Term - 15 (P+)	4	
				Li f eEl ement	(SM) Level Term - 20 (P+)	5	
LNYN		LNLI		Li f eEl ement	(SM) Level Term - 30 (P+)	7	
			Li f eEl ement	(SM) Level Term - 10 Year	3		
			Li f eEl ement	(SM) Level Term - 15 Year	4		
			Li f eEl ement	(SM) Level Term - 20 Year	5		
LNYP				Li f eEl ement	(SM) Level Term - 30 Year	7	
				Li f eEl ement	(SM) Level Term - 10 (P+)	3	
				Li f eEl ement	(SM) Level Term - 15 (P+)	4	
				Li f eEl ement	(SM) Level Term - 20 (P+)	5	
LSTE		LNBE		Li f eEl ement	(SM) Level Term - 30 (P+)	7	
			Legacy Secure Lifet ime	(Band 1)	8		
			Legacy Secure Lifet ime	(El ite / Band 1)	8		
			Legacy Secure Lifet ime	(Band 2)	8		
LSUE				Legacy Secure Lifet ime	(El ite / Band 2)	8	
LSUP				Legacy Secure Lifet ime	(Band 3)	8	
LSVE				Legacy Secure Lifet ime	(El ite / Band 3)	8	
LSVP				Li ncol n Dur at i onGuar ant ee	UL - 10 Year	3	
LYNN		LNLI		Li ncol n Dur at i onGuar ant ee	UL - 15 Year	4	
			Li ncol n Dur at i onGuar ant ee	UL - 20 Year	5		
			Li ncol n Dur at i onGuar ant ee	UL - 25 Year	6		
			Li ncol n Dur at i onGuar ant ee	UL - 30 Year	7		
LYNP				LGUL		8	
				LGUL - pay to 100		P	
				Li ncol n Dur at i onGuar ant ee	- 10 (P+)	3	
				Li ncol n Dur at i onGuar ant ee	- 15 (P+)	4	
				Li ncol n Dur at i onGuar ant ee	- 20 (P+)	5	
				Li ncol n Dur at i onGuar ant ee	- 25 (P+)	6	
				Li ncol n Dur at i onGuar ant ee	- 30 (P+)	7	
				LGUL (P+)		8	
MADI		MADI		LGUL - pay to 100 (P+)		P	
			Legacy Select Level Benefit	Whole Life	8		
			Guar anteed Level	Term 10	(Rapi d eUW)	3	
			Guar anteed Level	Term 15	(Rapi d eUW)	4	
MELI		METL		Guar anteed Level	Term 20	(Rapi d eUW)	5
			GLT 10	(R+ St d+ / eUW)	3		
			GLT 15	(R+ St d+ / Rapi d eUW)	4		
			GLT 20	(R+ St d+ / Rapi d eUW)	5		
MELP				Guar anteed Level	Term 10	3	
				Guar anteed Level	Term 15	4	
				Guar anteed Level	Term 20	5	
				GLT 10	(P+ El ite / R+ St d+)	3	
MHLI				GLT 15	(P+ El ite / R+ St d+)	4	
				GLT 20	(P+ El ite / R+ St d+)	5	
				Premi er CS3	- 10 Year Term	3	
				Premi er CS3	- 15 Year Term	4	
MMLP				Premi er CS3	- 20 Year Term	5	
				Essenti al	Guar anteed UL	(\$250K)	8
				Essenti al	Guar anteed UL - 1 pay	(\$250K)	O

Product Code	Company Code	Product Name	Category
M DP		Essential Guaranteed UL - p100 (\$250K)	P
		Essential Guaranteed UL - p65 (\$250K)	Q
		Essential Guaranteed UL - 20p (\$250K)	R
		Essential Guaranteed UL - 10p (\$250K)	S
		Premier CS3 - 10 Year Term (P+)	3
		Premier CS3 - 15 Year Term (P+)	4
		Premier CS3 - 20 Year Term (P+)	5
M EL		Essential Guaranteed UL P+ (\$250K)	8
		Essential Guaranteed UL - 1 pay P+ (\$250K)	O
		Essential Guaranteed UL - p100 P+ (\$250K)	P
		Essential Guaranteed UL - p65 P+ (\$250K)	Q
		Essential Guaranteed UL - 20p P+ (\$250K)	R
		Essential Guaranteed UL - 10p P+ (\$250K)	S
		Executive CS3 - 10 Year Term	3
M EP		Executive CS3 - 15 Year Term	4
		Executive CS3 - 20 Year Term	5
		Essential Guaranteed UL (\$25K)	8
		Essential Guaranteed UL - 1 pay (\$25K)	O
		Essential Guaranteed UL - p100 (\$25K)	P
		Essential Guaranteed UL - p65 (\$25K)	Q
		Essential Guaranteed UL - 20p (\$25K)	R
M NN	M NM	Essential Guaranteed UL - 10p (\$25K)	S
		Executive CS3 - 10 Year (P+)	3
		Executive CS3 - 15 Year (P+)	4
		Executive CS3 - 20 Year (P+)	5
		Essential Guaranteed UL P+ (\$25K)	8
		Essential Guaranteed UL - 1 pay P+ (\$25K)	O
		Essential Guaranteed UL - p100 P+ (\$25K)	P
M NP		Essential Guaranteed UL - p65 P+ (\$25K)	Q
		Essential Guaranteed UL - 20p P+ (\$25K)	R
		Essential Guaranteed UL - 10p P+ (\$25K)	S
		Advantage Elite Term Life - 5 Year	2
		Advantage Elite Term Life - 10 Year	3
		Advantage Elite Term Life - 15 Year	4
		Advantage Elite Term Life - 20 Year	5
MOTB	MOTO	Advantage Elite Term Life - 30 Year	7
		Advantage Elite Term - 5 Year (Plus)	2
		Advantage Elite Term - 10 Year (Plus)	3
		Advantage Elite Term - 15 Year (Plus)	4
		Advantage Elite Term - 20 Year (Plus)	5
		Advantage Elite Term - 30 Year (Plus)	7
		Value Term Plus - 10- Year (Pfd Best)	3
MOTO		Value Term Plus - 15- Year (Pfd Best)	4
		Value Term Plus - 20- Year (Pfd Best)	5
		Value Term Plus - 30- Year (Pfd Best)	7
		Value Term Plus - 10- Year Plan	3
		Value Term Plus - 15- Year Plan	4
		Value Term Plus - 20- Year Plan	5
		Value Term Plus - 30- Year Plan	7
MOTP		Value Term Plus - 10- Year (Pfd Plus)	3
		Value Term Plus - 15- Year (Pfd Plus)	4

Product Code	Company Code	Product Name	Category
MTGN	MASM	Value Term Plus - 20- Year (Pf d Plus)	5
		Value Term Plus - 30- Year (Pf d Plus)	7
		Vant age Ter m 10	3
		Vant age Ter m 20	5
MTGP		Vant age Ter m 10 (Pl us)	3
		Vant age Ter m 20 (Pl us)	5
MTLI	METL	Guar anteed Level Ter m 10	3
		Guar anteed Level Ter m 15	4
		Guar anteed Level Ter m 20	5
		Guar anteed Level Ter m 30	7
MTLP		GLT 10 (P+ El ite / R+ St d+)	3
		GLT 15 (P+ El ite / R+ St d+)	4
		GLT 20 (P+ El ite / R+ St d+)	5
		GLT 30 (P+ El ite / R+ St d+)	7
MTRP	MTRU	Sel ecTer m 10 (Pre ferred Pl us)	3
Sel ecTer m 15 (Pre ferred Pl us)		4	
Sel ecTer m 20 (Pre ferred Pl us)		5	
Sel ecTer m 30 (Pre ferred Pl us)		7	
MTRU		Sel ecTer m 10 (NV, NJ, OR)	3
		Sel ecTer m 15 (NV, NJ, OR)	4
		Sel ecTer m 20 (NV, NJ, OR)	5
		Sel ecTer m 30 (NV, NJ, OR)	7
MTSP		Sel ecTer m 10 (Pre ferred Pl us)	3
		Sel ecTer m 15 (Pre ferred Pl us)	4
		Sel ecTer m 20 (Pre ferred Pl us)	5
		Sel ecTer m 30 (Pre ferred Pl us)	7
MTSU		Sel ecTer m 10	3
		Sel ecTer m 15	4
		Sel ecTer m 20	5
		Sel ecTer m 30	7
MUTE	METL	Guar anteed Advant age UL (2001 CSO)	8
MUTP		Guar anteed Advant age UL (2001 CSO/ El ite)	8
MYUE	METR	Guar anteed Advant age UL (2001 CSO)	8
MYUP		Guar anteed Advant age UL (2001 CSO/ El ite)	8
NATV	NATI	ART - Annual Renewabl e Term	1
		GL- 10 - 10 Year Level Term	3
		GL- 15 - 15 Year Level Term	4
		ART - Annual Renewabl e Term (El ite Pf d)	1
NATW		GL- 10 - 10 Year (El ite Pre ferred)	3
		GL- 15 - 15 Year (El ite Pre ferred)	4
NFGA	NORA	ADDvant age 10	3
		ADDvant age 15	4
		ADDvant age 20	5
NFGP		ADDvant age 10 (Super Pre ferred)	3
		ADDvant age 15 (Super Pre ferred)	4
		ADDvant age 20 (Super Pre ferred)	5
NGTV	NATI	GL- 20 - 20 Year Level Term	5
GL- 20 - 20 Year (El ite Pre ferred)		5	
NOTN	NORM	TT Term 10 - 1 Year Term for 10 Years	1
		TT Level Term 20 (i ssue ages 51+)	5
NOTP		TT Term 10 - 1 Year for 10 Yrs (Premier)	1

Product Code	Company Code	Product Name	Cat egor y
NOWM	NORA	TT Level Term 20 (Premier NT/ ages 51+)	5
		TT Term 80 - 1 Year R & C Term	1
		TT Level Term 10	3
NOWP		TT Level Term 20	5
		TT Term 80 - 1 Year R & C (Premier NT)	1
		TT Level Term 10 (Premier NT)	3
NOYN		TT Level Term 20 (Premier NT)	5
NOYP		TT Level Term 20 (NY)	5
NPGA		TT Level Term 20 (Premier NT / NY)	5
NPGP		Cust om Guar ant ee Gen 5 (\$250K)	8
		Cust om Guar ant ee Gen 5 - 1 pay (\$250K)	O
		Cust om Guar ant ee Gen 5 - p100 (\$250K)	P
		Cust om Guar ant ee Gen 5 - p65 (\$250K)	Q
		Cust om Guar ant ee Gen 5 - 20p (\$250K)	R
		Cust om Guar ant ee Gen 5 - 10p (\$250K)	S
		Cust om Guar ant ee Gen 5 P+ (\$250K)	8
		Cust om Guar ant ee Gen 5 - 1 pay P+ (\$250K)	O
		Cust om Guar ant ee Gen 5 - p100 P+ (\$250K)	P
		Cust om Guar ant ee Gen 5 - p65 P+ (\$250K)	Q
		Cust om Guar ant ee Gen 5 - 20p P+ (\$250K)	R
		Cust om Guar ant ee Gen 5 - 10p P+ (\$250K)	S
NTFA		Ter mGUL (\$25K)	8
NTFP		Ter mGUL - pay to 100 no lapse UL (\$25K)	P
		Ter mGUL (\$25K/ Super)	8
NTGA		Ter mGUL - pay to 100 (\$25K/ Super)	P
		Ter mGUL (\$250K)	8
NTGP		Ter mGUL - pay to 100 no lapse UL (\$250K)	P
		Ter mGUL (\$250K/ Super)	8
NTWL		Ter mGUL - pay to 100 (\$250K/ Super)	P
		Your Li fe(SM) - 10 Year Term II	3
	Your Li fe(SM) - 15 Year Term II	4	
	Your Li fe(SM) - 20 Year Term II	5	
	Your Li fe(SM) - 30 Year Term II	7	
NTWP	Your Li fe(SM) - 10 Year Term II (Pf d+)	3	
	Your Li fe(SM) - 15 Year Term II (Pf d+)	4	
	Your Li fe(SM) - 20 Year Term II (Pf d+)	5	
	Your Li fe(SM) - 30 Year Term II (Pf d+)	7	
NUGA	NORA	Cust om Guar ant ee Gen 5 (\$25K)	8
		Cust om Guar ant ee Gen 5 - 1 pay (\$25K)	O
		Cust om Guar ant ee Gen 5 - p100 (\$25K)	P
		Cust om Guar ant ee Gen 5 - p65 (\$25K)	Q
		Cust om Guar ant ee Gen 5 - 20p (\$25K)	R
		Cust om Guar ant ee Gen 5 - 10p (\$25K)	S
NUGP	NORA	Cust om Guar ant ee Gen 5 P+ (\$25K)	8
		Cust om Guar ant ee Gen 5 - 1 pay P+ (\$25K)	O
		Cust om Guar ant ee Gen 5 - p100 P+ (\$25K)	P
		Cust om Guar ant ee Gen 5 - p65 P+ (\$25K)	Q
		Cust om Guar ant ee Gen 5 - 20p P+ (\$25K)	R
		Cust om Guar ant ee Gen 5 - 10p P+ (\$25K)	S
NWL	NATW	Your Li fe(SM) - 10 Year Term	3
		Your Li fe(SM) - 20 Year Term	5

Product Code	Company Code	Product Name	Category
NWP		Your Life(SM) - 30 Year Term	7
		Your Life No-Lapse Guarantee UL - to 121	8
		Your Life No-Lapse Guarantee UL - to 100	E
		Your Life No-Lapse Guarantee UL - to 105	G
		Your Life No-Lapse Guarantee UL - to 110	H
		Your Life No-Lapse Guarantee UL - 1 Pay	O
		Your Life No-Lapse Guarantee UL - 20 Pay	R
		Your Life No-Lapse Guarantee UL - 10 Pay	S
		Your Life(SM) - 10 Year Term (Pfd Plus)	3
		Your Life(SM) - 20 Year Term (Pfd Plus)	5
		Your Life(SM) - 30 Year Term (Pfd Plus)	7
		Your Life No-Lapse UL - to 121 (Pfd Plus)	8
		Your Life No-Lapse UL - to 100 (Pfd Plus)	E
		Your Life No-Lapse UL - to 105 (Pfd Plus)	G
		Your Life No-Lapse UL - to 110 (Pfd Plus)	H
		Your Life No-Lapse UL - 1 Pay (Pfd Plus)	O
		Your Life No-Lapse UL - 20 Pay (Pfd Plus)	R
		Your Life No-Lapse UL - 10 Pay (Pfd Plus)	S
NXTV	NATI	L-15 - 15 Year Level Term	4
		L-20 - 20 Year Level Term	5
NXTW		L-15 - 15 Year (Elite Preferred)	4
		L-20 - 20 Year (Elite Preferred)	5
NYLA	NEWY	Indeterminate Premium Term	1
		Five Year Term	2
		20/10 Year Term	5
NYLP	NEWZ	Term to Age 90 - 10 Year Level Term	3
	NEWY	Indeterminate Premium Term (Select Pfd)	1
		Five Year Term (Select Preferred)	2
		20/10 Year Term (Select Preferred)	5
NYLS	NEWZ	Term to Age 90 - 10 Year (Select Pfd)	3
NYMA	NEWY	Indeterminate Premium Term (Smoker)	1
NYMP		20 Year Level Term (20LT)	5
NYTV		20 Year Level Term (20LT) (Select Pfd)	5
NYTW	NATI	GL-10 - 10 Year Level Term (NY)	3
		GL-15 - 15 Year Level Term (NY)	4
		GL-20 - 20 Year Level Term (NY)	5
		GL-10 - 10 Year (Elite Preferred/NY)	3
NYWL	NATW	GL-15 - 15 Year (Elite Preferred/NY)	4
		GL-20 - 20 Year (Elite Preferred/NY)	5
		Your Life No-Lapse UL - to 121 (NY)	8
		Your Life No-Lapse Guarantee - to 105 (NY)	G
NYWP		Your Life No-Lapse Guarantee - to 110 (NY)	H
		Your Life No-Lapse UL - to 121 (P+/NY)	8
		Your Life No-Lapse UL - to 105 (P+ / NY)	G
		Your Life No-Lapse UL - to 110 (P+ / NY)	H
NYYA	NEWY	Five Year Term (NY)	2
		Term Life to 70 (20/10 Year Term - NY)	5
		Term Life to age 70 (NY - ages 51+)	F
NYYP		Five Year Term (Select Preferred / NY)	2
		20/10 Year Term (Select Preferred/NY)	5
		Term Policy to 70 (51+ Select Pfd - NY)	F

Product Code	Company Code	Product Name	Category
NZTV	NATI	L-15 - 15 Year Level Term (NY)	4
		L-20 - 20 Year Level Term (NY)	5
NZTW		L-15 - 15 Year (Elite Preferred/ NY)	4
		L-20 - 20 Year (Elite Preferred/ NY)	5
OCNC	OCCL	ULTIMATE TERM 10 - 10 Year Term	3
OMWJ	CHIN	Term 10 Plus	3
OMWN		Term 10 Plus (P+ Super Pf d / R+ Select)	3
OMYJ		Term 10	3
OMYN		Term 10 (P+ Super Pf d / R+ Select)	3
ONWJ		Term 15 Plus	4
		Term 20 Plus	5
ONWN		Term 15 Plus (P+ Super Pf d / R+ Select)	4
		Term 20 Plus (P+ Super Pf d / R+ Select)	5
ONYJ		Term 15	4
		Term 20	5
ONYN		Term 15 (P+ Super Pf d / R+ Select)	4
		Term 20 (P+ Super Pf d / R+ Select)	5
OXFO	OXFO	Assurance Financial Expense Whole Life	8
PACL	PACL	Pacific-ART - Annual Renewable Term	1
		Pacific-10 - 10 Year Renewable	3
		Pacific-20 - 20 Year Renewable	5
PACN		Pacific-ART - ART (Preferred Plus)	1
		Pacific-10 - 10 Year (Preferred Plus)	3
		Pacific-20 - 20 Year (Preferred Plus)	5
PACS		Pacific-ART - ART (Super Preferred)	1
		Pacific-10 - 10 Year (Super Preferred)	3
		Pacific-20 - 20 Year (Super Preferred)	5
PAGI	PACI	Ten Year Term	3
PAIC		One Year Term Plus	1
PANA	PANA	5-Year Level Term	2
PANP		Sentinel Series 10 (Preferred Plus)	3
		Sentinel Series 20 (Preferred Plus)	5
PANS		Sentinel Series 10 - 10-Year Term	3
		Sentinel Series 20 - 20-Year Term	5
PATN		10-Year Level Term	3
PAUL	PAUL	Select or 1 - 1 Year Term	1
		Select or 10 - 10 Year Term	3
PAXP	PANA	Sentinel Series 20/10 (Preferred Plus)	5
PAXS		Sentinel Series 20/10 - 20-Year Term	5
PENB	PENN	Guaranteed 10 Year Term (Preferred Best)	3
		Guaranteed 15 Year Term (Preferred Best)	4
		Guaranteed 20 Year Term (Preferred Best)	5
PENC		Guaranteed 10 Year Term	3
		Guaranteed 15 Year Term	4
		Guaranteed 20 Year Term	5
PENP		Guaranteed 10 Year Term (Preferred Plus)	3
		Guaranteed 15 Year Term (Preferred Plus)	4
		Guaranteed 20 Year Term (Preferred Plus)	5
PGNC		Guaranteed Protection UL - gtd to 121	8
PGNP		Guaranteed Protection UL - gtd to 121 P+	8
PNCI	PRI N	10-Year Term	3

Product Code	Company Code	Product Name	Category
PNCP	PRI P	15- Year Term	4
		20- Year Term	5
		30- Year Term	7
		10- Year Term (Super)	3
		15- Year Term (Super)	4
20- Year Term (Super)		5	
30- Year Term (Super)		7	
PNDI		10- Year Term (eff . 01/ 22/ 2011)	3
15- Year Term (eff . 01/ 22/ 2011)		4	
20- Year Term (eff . 01/ 22/ 2011)		5	
30- Year Term		7	
PNDP		10- Year Term (Super) (eff . 01/ 22/ 2011)	3
15- Year Term (Super) (eff . 01/ 22/ 2011)		4	
20- Year Term (Super) (eff . 01/ 22/ 2011)		5	
30- Year Term (Super)		7	
PNEI		30- Year Term (VA)	7
PNEP		30- Year Term (Super / VA)	7
PNM		30- Year Term (MD)	7
PNMP		30- Year Term (Super / MD)	7
PPEC	PRUC	UL Protector with NLG to 121 (250K- 999K)	8
UL Protector w/ NLG to 121 - 1 Pay (250K)		O	
UL Protector w/ NLG to 121 - 20 Pay (250)		R	
UL Protector w/ NLG to 121 - 10 Pay (250)		S	
PPES		UL Protector with NLG (250K- 999K/ Plus)	8
UL Protector w/ NLG to 121 - (250K/ Plus)		O	
UL Protector w/ NLG to 121 - (250K/ Plus)		R	
UL Protector w/ NLG to 121 - (250K/ Plus)		S	
PPFC		Term Essential 10 (<250K PruXpress ONLY)	3
Term Essential 15 (<250K PruXpress ONLY)		4	
Term Essential 20 (<250K PruXpress ONLY)		5	
Term Essential 30 (<250K PruXpress ONLY)		7	
UL Protector with NLG to 121 (1000K+)		8	
UL Protector w/ NLG to 121 - 1 Pay (\$1m)		O	
UL Protector w/ NLG to 121 - 20 Pay (\$1m)		R	
UL Protector w/ NLG to 121 - 10 Pay (\$1m)		S	
PPFS		Term Essential 10 (P+ Best / R+ NS+)	3
Term Essential 15 (P+ Best / R+ NS+)		4	
Term Essential 20 (P+ Best / R+ NS+)		5	
Term Essential 30 (P+ Best / R+ NS+)		7	
UL Protector with NLG (1000K / Plus)		8	
UL Protector w/ NLG to 121 - (\$1m/ Plus)		O	
UL Protector w/ NLG to 121 - (\$1m/ Plus)		R	
UL Protector w/ NLG to 121 - (\$1m/ Plus)		S	
PPUC		Term Elite 10 (<250K PruXpress ONLY/ VA)	3
Term Elite 15 (<250K PruXpress ONLY/ VA)		4	
Term Elite 20 (<250K PruXpress ONLY/ VA)		5	
Term Elite 30 (<250K PruXpress ONLY/ VA)		7	
UL Protector with NLG (1000K+) (2009)		8	
PruLife Return of Premium Term 15		J	
PruLife Return of Premium Term 20		K	
PruLife Return of Premium Term 30		M	

Product Code	Company Code	Product Name	Category		
PPUS		UL Protector - 1 Pay (\$1m) (2009)	O		
		UL Protector - 20 Pay (\$1m) (2009)	R		
		UL Protector - 10 Pay (\$1m) (2009)	S		
		Term Elite 10 (P+ Best / R+ NS+ / VA)	3		
		Term Elite 15 (P+ Best / R+ NS+ / VA)	4		
		Term Elite 20 (P+ Best / R+ NS+ / VA)	5		
		Term Elite 30 (P+ Best / R+ NS+ / VA)	7		
		UL Protector (1000K / Plus) (2009)	8		
		PruLife ROP 15 (P+ Best / R+ NS+)	J		
		PruLife ROP 20 (P+ Best / R+ NS+)	K		
PPWC		PruLife ROP 30 (P+ Best / R+ NS+)	M		
		UL Protector - (\$1m/ Plus) (2009)	O		
		UL Protector - (\$1m/ Plus) (2009)	R		
		UL Protector - (\$1m/ Plus) (2009)	S		
		Term Essential 10 (<250K PruXpress / VA)	3		
		Term Essential 15 (<250K PruXpress / VA)	4		
		Term Essential 20 (<250K PruXpress / VA)	5		
		Term Essential 30 (<250K PruXpress / VA)	7		
		PPWS		Term Essential 10 (P+ Best / R+ NS+ / VA)	3
				Term Essential 15 (P+ Best / R+ NS+ / VA)	4
Term Essential 20 (P+ Best / R+ NS+ / VA)	5				
Term Essential 30 (P+ Best / R+ NS+ / VA)	7				
PPYC	PRWJ	Term Elite 10 (NY/ <250K PruXpress ONLY)	3		
		Term Elite 15 (NY/ <250K PruXpress ONLY)	4		
		Term Elite 20 (NY/ <250K PruXpress ONLY)	5		
		Term Elite 30 (NY/ <250K PruXpress ONLY)	7		
		UL Protector with NLG to 121 (250K- 999K)	8		
		UL Protector w/ NLG to 121 - 1 Pay (250K)	O		
		UL Protector w/ NLG to 121 - 20 Pay (250)	R		
		UL Protector w/ NLG to 121 - 10 Pay (250)	S		
PPYS		Term Elite 10 (NY / P+ Best / R+ NS+)	3		
		Term Elite 15 (NY/ P+ Best / R+ NS+)	4		
		Term Elite 20 (NY / P+ Best / R+ NS+)	5		
		Term Elite 30 (NY/ P+ Best / R+ NS+)	7		
		UL Protector with NLG (250K- 999K/ Plus)	8		
		UL Protector w/ NLG to 121 - (250K/ Plus)	O		
		UL Protector w/ NLG to 121 - (250K/ Plus)	R		
		UL Protector w/ NLG to 121 - (250K/ Plus)	S		
PRAJ	PROA	Empire Term - 10 Year	3		
		Empire Term - 15 Year	4		
		Empire Term - 20 Year	5		
		Empire Term - 25 Year	6		
PRAK		Empire Term - 10 Year (Super Preferred)	3		
		Empire Term - 15 Year (Super Preferred)	4		
		Empire Term - 20 Year (Super Preferred)	5		
		Empire Term - 25 Year (Super Preferred)	6		
PRCI	PRI N	Universal Life Protector III	8		
Universal Life Protector III (Super Pf d)		8			
PRCP	PRI P	10- Year Term (til 04/ 01/ 2011)	3		
PRDI		15- Year Term (til 04/ 01/ 2011)	4		
		20- Year Term (til 04/ 01/ 2011)	5		

Product Code	Company Code	Product Name	Category
PRDP		30-Year Term (til 04/01/2011)	7
		Universal Life Protector III	8
		10-Year Term (Super) (til 04/01/2011)	3
		15-Year Term (Super) (til 04/01/2011)	4
		20-Year Term (Super) (til 04/01/2011)	5
PRES PRI M	PRES PRI M	30-Year Term (Super) (til 04/01/2011)	7
		Universal Life Protector III (Super Pf d)	8
		Simplified Issue Whole Life Insurance	P
		Cust om Advantage - 10 Year	3
		Cust om Advantage - 15 Year	4
PRI N PRI P		Cust om Advantage - 20 Year	5
		Cust om Advantage - 25 Year	6
		Cust om Advantage - 30 Year	7
		Cust om Advantage - 35 Year	9
		Cust om Advantage - 35 Year (age 35+)	9
PRI Q PRTA		Cust om Advantage - 10 Year (Pf d Pl us)	3
		Cust om Advantage - 15 Year (Pf d Pl us)	4
		Cust om Advantage - 20 Year (Pf d Pl us)	5
		Cust om Advantage - 25 Year (Pf d Pl us)	6
		Cust om Advantage - 30 Year (Pf d Pl us)	7
PRI Q PRTA	PRTC	Cust om Advantage - 35 Year (Pf d Pl us)	9
		Cust om Advantage - 35 Year (age 35+/ P+)	9
		Level Term II - 10 Year	3
		Level Term II - 15 Year	4
		Level Term II - 20 Year	5
PRTB		LTI I - 10 Year (Pf Select , R+ St d+)	3
		LTI I - 15 Year (Pf Select , R+ St d+)	4
		LTI I - 20 Year (Pf Select , R+ St d+)	5
PRTC		LTI I - 10 Year (P+)	3
		LTI I - 15 Year (P+)	4
		LTI I - 20 Year (P+)	5
PRUC	PRUC	Term Elite 10 (<250K PruXpress ONLY)	3
		Term Elite 15 (<250K PruXpress ONLY)	4
		Term Elite 20 (<250K PruXpress ONLY)	5
		Term Elite 30 (<250K PruXpress ONLY)	7
		UL Protector to 121 (250K-999K) (2009)	8
PRUS		UL Protector - 1 Pay (250K) (2009)	O
		UL Protector - 20 Pay (250) (2009)	R
		UL Protector - 10 Pay (250) (2009)	S
		PruTerm WorkLife 65	T
		Term Elite 10 (P+ Best / R+ NS+)	3
PRUS		Term Elite 15 (P+ Best / R+ NS+)	4
		Term Elite 20 (P+ Best / R+ NS+)	5
		Term Elite 30 (P+ Best / R+ NS+)	7
		UL Protector (250K-999K/ Pl us) (2009)	8
		UL Protector - (250K/ Pl us) (2009)	O
PRUS		UL Protector - (250K/ Pl us) (2009)	R
		UL Protector - (250K/ Pl us) (2009)	S
		PruTerm WorkLife 65 (P+/ R+)	T
PRXA	PRTC	Level Term II - 10/ 5 Year	3
		Level Term II - 15/ 5 Year	4

Product Code	Company Code	Product Name	Category
PRXB		Level Term II - 20/5 Year	5
		LTI I - 10/5 Year (Pf Select, R+ St d+)	3
		LTI I - 15/5 Year (Pf Select, R+ St d+)	4
PRXC		LTI I - 20/5 Year (Pf Select, R+ St d+)	5
		LTI I - 10/5 Year (P+)	3
		LTI I - 15/5 Year (P+)	4
PTPL	PROT	LTI I - 20/5 Year (P+)	5
		Secure-T - 10 Year No Lapse UL	3
		Secure-T - 15 Year No Lapse UL	4
		Secure-T - 20 Year No Lapse UL	5
		Secure-T - 25 Year No Lapse UL	6
		Secure-T - 30 Year No Lapse UL	7
PTPP		Secure-T - 10 Year No Lapse (Super Pf d)	3
		Secure-T - 15 Year No Lapse (Super Pf d)	4
		Secure-T - 20 Year No Lapse (Super Pf d)	5
		Secure-T - 25 Year No Lapse (Super Pf d)	6
		Secure-T - 30 Year No Lapse (Super Pf d)	7
PTVL		Protective ValueChoice 10	3
		Protective ValueChoice 15	4
		Protective ValueChoice 20	5
		Protective ValueChoice 25	6
		Protective ValueChoice 30	7
		Protective Centennial G II 1/11 UL	8
		Centennial G II UL - to age 80	A
		Centennial G II UL - to age 85	B
		Centennial G II UL - to age 90	C
		Centennial G II UL - to age 95	D
		Centennial G II UL - to age 100	E
		Centennial G II UL - to age 105	G
		Centennial G II UL - to age 110	H
		Protective Centennial G II - Single Pay	O
		Protective Centennial G II UL - pay to 65	Q
		Protective Centennial G II UL - 20 Pay	R
		Protective Centennial G II UL - 10 Pay	S
		Centennial G II UL - to age 65	T
		Centennial G II UL - to age 70	U
		Centennial G II UL - to age 75	V
PTVP		Protective ValueChoice 10 (Select)	3
		Protective ValueChoice 15 (Select)	4
		Protective ValueChoice 20 (Select)	5
		Protective ValueChoice 25 (Select)	6
		Protective ValueChoice 30 (Select)	7
		Protective Centennial G II UL (Select)	8
		Centennial G II UL - to age 80 (P+)	A
		Centennial G II UL - to age 85 (P+)	B
		Centennial G II UL - to age 90 (P+)	C
		Centennial G II UL - to age 95 (P+)	D
		Centennial G II UL - to age 100 (P+)	E
		Centennial G II UL - to age 105 (P+)	G
		Centennial G II UL - to age 110 (P+)	H
		Protective Centennial G II (Select 1pay)	O

Product Code	Company Code	Product Name	Category
PVLL		Protective Centennial G II (Select p65)	Q
		Protective Centennial G II (Select 20p)	R
		Protective Centennial G II (Select 10p)	S
		Centennial G II UL - to age 65 (P+)	T
		Centennial G II UL - to age 70 (P+)	U
		Centennial G II UL - to age 75 (P+)	V
		Secure-T - 10 Year No Lapse UL (2010)	3
		Secure-T - 15 Year No Lapse UL (2010)	4
		Secure-T - 20 Year No Lapse UL (2010)	5
		Protective Centennial G II UL (til 2/27)	8
		Centennial G II UL -to age 80 (til 2/27)	A
		Centennial G II UL -to age 85 (til 2/27)	B
		Centennial G II UL -to age 90 (til 2/27)	C
		Centennial G II UL -to age 95 (til 2/27)	D
		Centennial G II UL-to age 100 (til 2/27)	E
		Centennial G II UL-to age 105 (til 2/27)	G
		Centennial G II UL-to age 110 (til 2/27)	H
		Centennial G II - Single Pay (til 2/27)	O
		Centennial G II UL -pay to 65 (til 2/27)	Q
		Centennial G II UL - 20 Pay (til 2/27)	R
		Centennial G II UL - 10 Pay (til 2/27)	S
		Centennial G II UL -to age 65 (til 2/27)	T
		Centennial G II UL -to age 70 (til 2/27)	U
		Centennial G II UL -to age 75 (til 2/27)	V
PVLP		Secure-T - 10 Year No Lapse (Super Pf d)	3
		Secure-T - 15 Year No Lapse (Super Pf d)	4
		Secure-T - 20 Year No Lapse (Super Pf d)	5
		Protective Centennial G II UL (Select)	8
		Centennial G II UL - to age 80 (P+)	A
		Centennial G II UL - to age 85 (P+)	B
		Centennial G II UL - to age 90 (P+)	C
		Centennial G II UL - to age 95 (P+)	D
		Centennial G II UL - to age 100 (P+)	E
		Centennial G II UL - to age 105 (P+)	G
		Centennial G II UL - to age 110 (P+)	H
		Protective Centennial G II (Select 1pay)	O
		Protective Centennial G II (Select p65)	Q
		Protective Centennial G II (Select 20p)	R
		Protective Centennial G II (Select 10p)	S
		Centennial G II UL - to age 65 (P+)	T
		Centennial G II UL - to age 70 (P+)	U
		Centennial G II UL - to age 75 (P+)	V
PVTA	PRTC	Level Term I - 10 Year	3
		Level Term I - 15 Year	4
		Level Term I - 20 Year	5
PVTB		LTI - 10 Year (Pf Select, R+ Std+)	3
		LTI - 15 Year (Pf Select, R+ Std+)	4
		LTI - 20 Year (Pf Select, R+ Std+)	5
PVTC		LTI - 10 Year (P+)	3
		LTI - 15 Year (P+)	4
		LTI - 20 Year (P+)	5

Product Code	Company Code	Product Name	Category
PVXA		Level Term I - 10/5 Year	3
		Level Term I - 15/5 Year	4
		Level Term I - 20/5 Year	5
PVXB		LTI - 10/5 Year (Pf Select, R+ Std+)	3
		LTI - 15/5 Year (Pf Select, R+ Std+)	4
		LTI - 20/5 Year (Pf Select, R+ Std+)	5
PVXC		LTI - 10/5 Year (P+)	3
		LTI - 15/5 Year (P+)	4
		LTI - 20/5 Year (P+)	5
PYYC	PRWJ	Term Essential 10 (NY/ <250K PruXpress)	3
		Term Essential 15 (NY/ <250K PruXpress)	4
		Term Essential 20 (NY/ <250K PruXpr ONLY)	5
		Term Essential 30 (NY/ <250K PruXpress)	7
		UL Protector with NLG to 121 (1000K+)	8
		PruLife Return of Premium Term 15	J
		PruLife Return of Premium Term 20	K
		PruLife Return of Premium Term 30	M
		UL Protector w/ NLG to 121 - 1 Pay (\$1m)	O
		UL Protector w/ NLG to 121 - 20 Pay (\$1m)	R
		UL Protector w/ NLG to 121 - 10 Pay (\$1m)	S
PYYS		Term Essential 10 (NY / P+ Best / R+ NS+)	3
		Term Essential 15 (NY / P+ Best / R+ NS+)	4
		Term Essential 20 (NY / P+ Best / R+ NS+)	5
		Term Essential 30 (NY / P+ Best / R+ NS+)	7
		UL Protector with NLG (1000K / Plus)	8
		PruLife ROP 15 (P+ Best / R+ NS+)	J
		PruLife ROP 20 (P+ Best / R+ NS+)	K
		PruLife ROP 30 (P+ Best / R+ NS+)	M
		UL Protector w/ NLG to 121 - (\$1m Plus)	O
		UL Protector w/ NLG to 121 - (\$1m Plus)	R
		UL Protector w/ NLG to 121 - (\$1m Plus)	S
RDSP	RELL	TermSmart 10 - (P+ Super / R+ Select)	3
		TermSmart 15 - (P+ Super / R+ Select)	4
		TermSmart 20 - (P+ Super / R+ Select)	5
		TermSmart 25 - (P+ Super / R+ Select)	6
		TermSmart 30 - (P+ Super / R+ Select)	7
RDSS		TermSmart 10 - 10 Year Term	3
		TermSmart 15 - 15 Year Term	4
		TermSmart 20 - 20 Year Term	5
		TermSmart 25 - 25 Year Term	6
		TermSmart 30 - 30 Year Term	7
RFNS	RELR	ING Guaranteed Death Benefit UL II	8
RFNT		ING Guaranteed Death Benefit UL II Plus	8
ROTP	RELL	ING ROP Endowment Term - 20 Year (P+/ R+)	K
		ING ROP Endowment Term - 25 Year (P+/ R+)	L
		ING ROP Endowment Term - 30 Year (P+/ R+)	M
ROTS		ING ROP Endowment Term - 20 Year	K
		ING ROP Endowment Term - 25 Year	L
		ING ROP Endowment Term - 30 Year	M
ROYA	ROYA	Royal Advantage 10 - 10 Year Level Term	3
		Royal Advantage 20 - 20 Year Level Term	5

Product Code	Company Code	Product Name	Category
ROYP		Royal Advantage 30 - 30 Year Level Term	7
		Neighbors Simplified Issue Whole Life	8
		Royal Advantage 10 - 10 Year with ROP	I
		Royal Advantage 20 - 20 Year with ROP	K
		Royal Advantage 30 - 30 Year with ROP	M
		Royal Advantage 10 - 10 Year (Super)	3
		Royal Advantage 20 - 20 Year (Super)	5
		Royal Advantage 30 - 30 Year (Super)	7
		Royal Advantage 10 with ROP (Super)	I
		Royal Advantage 20 with ROP (Super)	K
RWTP	RELL	Royal Advantage 30 with ROP (Super)	M
		TermSmart 10 - (P+ Super / R+ Select / OR)	3
		TermSmart 15 - (P+ Super / R+ Select / OR)	4
		TermSmart 20 - (P+ Super / R+ Select / OR)	5
		TermSmart 25 - (P+ Super / R+ Select / OR)	6
RWTS		TermSmart 30 - (P+ Super / R+ Select / OR)	7
		TermSmart 10 - 10 Year Term (OR)	3
		TermSmart 15 - 15 Year Term (OR)	4
		TermSmart 20 - 20 Year Term (OR)	5
		TermSmart 25 - 25 Year Term (OR)	6
RYNS	RELR	TermSmart 30 - 30 Year Term (OR)	7
		TermSmart 10 - 10 Year Term (NY)	3
		TermSmart 15 - 15 Year Term (NY)	4
		TermSmart 20 - 20 Year Term (NY)	5
		TermSmart 25 - 25 Year Term (NY)	6
		TermSmart 30 - 30 Year Term (NY)	7
		ING ROP Endowment Term - 20 Year	K
		ING ROP Endowment Term - 25 Year	L
		ING ROP Endowment Term - 30 Year	M
RYNT		TermSmart 10 - (P+ Super / R+ Select / NY)	3
		TermSmart 15 - (P+ Super / R+ Select / NY)	4
		TermSmart 20 - (P+ Super / R+ Select / NY)	5
		TermSmart 25 - (P+ Super / R+ Select / NY)	6
		TermSmart 30 - (P+ Super / R+ Select / NY)	7
		ING ROP Endowment Term - 20 Year (P+/ R+)	K
		ING ROP Endowment Term - 25 Year (P+/ R+)	L
		ING ROP Endowment Term - 30 Year (P+/ R+)	M
SAFE	SYME	Expert - ART (Non- Smoker)	1
SAFS		Expert - ART (Smoker)	1
SAGI	SAGI	Platinum Series 20	5
		Platinum Series 30	7
SAGP		Platinum Series 20 (Super Pf d)	5
		Platinum Series 30 (Super Pf d)	7
SAI Z		Gold Series 10 ZZ Term (ages 66+)	3
SAOE	SAVE	T- 10/ 10 - 10 Year Term Guaranteed (OR)	3
		T- 15/ 15 - 15 Year Term Guaranteed (OR)	4
		T- 20/ 20 - 20 Year Term Guaranteed (OR)	5
		T- 25/ 25 - 25 Year Term Guaranteed (OR)	6
		T- 30/ 30 - 30 Year Term Guaranteed (OR)	7
SAOP		T- 10/ 10 - 10 Year (P+ / R+ / OR)	3
		T- 15/ 15 - 15 Year (P+ / R+ / OR)	4

Product Code	Company Code	Product Name	Category
SAVE		T- 20/ 20 - 20 Year (P+ / R+ / OR)	5
		T- 25/ 25 - 25 Year (P+ / R+ / OR)	6
		T- 30/ 30 - 30 Year (P+ / R+ / OR)	7
		T- 10/ 10 - 10 Year Term Guaranteed 10	3
		T- 15/ 15 - 15 Year Term Guaranteed 15	4
SAVP		T- 20/ 20 - 20 Year Term Guaranteed 20	5
		T- 25/ 25 - 25 Year Term Guaranteed 25	6
		T- 30/ 30 - 30 Year Term Guaranteed 30	7
		T- 10/ 10 - 10 Year (P+ / R+)	3
		T- 15/ 15 - 15 Year (P+ / R+)	4
SAZI	SAGI	T- 20/ 20 - 20 Year (P+ / R+)	5
		T- 25/ 25 - 25 Year (P+ / R+)	6
		T- 30/ 30 - 30 Year (P+ / R+)	7
		Gold Series 10 ZZ Term	3
		Gold Series 20 ZZ Term	5
SAZP	SECU	Gold Series 30 ZZ Term	7
		Platinum Series - No Lapse Universal Life	8
		Platinum Series - No Lapse UL (Super)	8
		Advantage Elite Term - 5 Year (Plus)	2
		Advantage Elite Term - 10 Year (Plus)	3
SECU		Advantage Elite Term - 15 Year (Plus)	4
		Advantage Elite Term - 20 Year (Plus)	5
		Advantage Elite Term - 30 Year (Plus)	7
		Advantage Elite Term Life - 5 Year	2
		Advantage Elite Term Life - 10 Year	3
SETE	SEDE	Advantage Elite Term Life - 15 Year	4
		Advantage Elite Term Life - 20 Year	5
		Advantage Elite Term Life - 30 Year	7
		ING Guaranteed Death Benefit UL II	8
		ING Guaranteed Death Benefit UL II Plus	8
SETP	SEMJ	Premier LT Suite 10-Year (P+ / 4/ 2007)	3
		Premier LT Suite 15-Year (P+)	4
		Premier LT Suite 20-Year (P+ / 4/ 2007)	5
		Premier LT Suite 10-Year (4/ 2007)	3
		Premier LT Suite 15-Year	4
SMMP		Premier LT Suite 20-Year (4/ 2007)	5
		LT Protector 10-Year (Preferred Plus)	3
		LT Protector 15-Year (Preferred Plus)	4
		LT Protector 20-Year (Preferred Plus)	5
		LT Protector 30-Year (Preferred Plus)	7
SMPT		LT Protector 10-Year	3
		LT Protector 15-Year	4
		LT Protector 20-Year	5
		LT Protector 30-Year	7
		LT Protector 10-Year (Pf d Plus / NY)	3
SMYP		LT Protector 15-Year (Pf d Plus / NY)	4
		LT Protector 20-Year (Pf d Plus / NY)	5
		LT Protector 30-Year (Pf d Plus / NY)	7
		LT Protector 10-Year (NY)	3
		LT Protector 15-Year (NY)	4
SMYT		LT Protector 20-Year (NY)	5

Product Code	Company Code	Product Name	Category
		LT Protector 30-Year (NY)	7
STAR	STAR	StarLife Gold One-Cost - To-Age-95 Term	F
STOE	STON	Stonebridge Term - 10 (Pfd Elite)	3
		Stonebridge Term - 15 (Pfd Elite)	4
		Stonebridge Term - 20 (Pfd Elite)	5
		Stonebridge Life - 30 (Pfd Elite)	7
		Stonebridge Term - 20 (Elite / w/ROP)	K
		Stonebridge Life - 30 (Elite / w/ROP)	M
STON		Stonebridge Term - 10 Year	3
		Stonebridge Term - 15 Year	4
		Stonebridge Term - 20 Year	5
		Stonebridge Term - 30 Year	7
		Stonebridge Term - 20 Year with ROP	K
		Stonebridge Term - 30 Year with ROP	M
STOP		Stonebridge Term - 10 (Pfd Plus)	3
		Stonebridge Term - 15 (Pfd Plus)	4
		Stonebridge Term - 20 (Pfd Plus)	5
		Stonebridge Term - 30 (Pfd Plus)	7
		Stonebridge Term - 20 (Pfd Plus / w/ROP)	K
		Stonebridge Term - 30 (Pfd Plus / w/ROP)	M
STWN		Simplified Issue Term - 15 Year	4
		Simplified Issue Term - 20 Year	5
		Simplified Issue Term - 25 Year	6
		Simplified Issue Term - 30 Year	7
SUNS	SUNS	Select Term to 95 Plus	1
SUSN		Term 10 - 10 Year Term	3
		Term 20 - 20 Year Term	5
SUSP		Preferred Elite Term 10	3
		Preferred Elite Term 20	5
SYMB	SYME	10 Year Level Term (Preferred Best / 05)	3
		15 Year Level Term (Preferred Best / 05)	4
		20 Year Level Term (Preferred Best / 05)	5
		30 Year Level Term (Preferred Best / 05)	7
SYME		10 Year Level Term (2005)	3
		15 Year Level Term (2005)	4
		20 Year Level Term (2005)	5
		30 Year Level Term (2005)	7
SYMP		10 Year Level Term (Preferred Plus/ 05)	3
		15 Year Level Term (Preferred Plus/ 05)	4
		20 Year Level Term (Preferred Plus/ 05)	5
		30 Year Level Term (Preferred Plus/ 05)	7
SYOB		10 Year Level Term (Pfd Best / VA)	3
		15 Year Level Term (Pfd Best / VA)	4
		20 Year Level Term (Pfd Best / VA)	5
		30 Year Level Term (Pfd Best / VA)	7
SYOE		10 Year Level Term (VA)	3
		15 Year Level Term (VA)	4
		20 Year Level Term (VA)	5
		30 Year Level Term (VA)	7
SYOP		10 Year Level Term (Pfd Plus / VA)	3
		15 Year Level Term (Pfd Plus / VA)	4

Product Code	Company Code	Product Name	Category
SZMB		20 Year Level Term (Pfd Plus / VA)	5
		30 Year Level Term (Pfd Plus / VA)	7
		10 Year Level Term (Preferred Best)	3
		15 Year Level Term (Preferred Best)	4
		20 Year Level Term (Preferred Best)	5
SZME		30 Year Level Term (Preferred Best)	7
		10 Year Level Term	3
		15 Year Level Term	4
		20 Year Level Term	5
		30 Year Level Term	7
SZMP		10 Year Level Term (Preferred Plus)	3
		15 Year Level Term (Preferred Plus)	4
		20 Year Level Term (Preferred Plus)	5
		30 Year Level Term (Preferred Plus)	7
		Final Expense Insurance	P
TFNA	TRAO	Annual Renewable Term Life Insurance	1
TI AA	TI AA	10- Year Level Term	3
		15- Year Level Term	4
		20- Year Level Term	5
		30- Year Level Term	7
TI AP		Annual Renewable Term (Preferred Plus)	1
		10- Year Level Term (Preferred Plus)	3
		15- Year Level Term (Preferred Plus)	4
		20- Year Level Term (Preferred Plus)	5
		30- Year Level Term (Preferred Plus)	7
TI NA		Annual Renewable Term Life (NY)	1
		10- Year Level Term (NY)	3
		15- Year Level Term (NY)	4
		20- Year Level Term (NY)	5
		30- Year Level Term (NY)	7
TI NP		Annual Renewable Term (Pref Plus / NY)	1
		10- Year Level Term (Pref Plus / NY)	3
		15- Year Level Term (Pref Plus / NY)	4
		20- Year Level Term (Pref Plus / NY)	5
		30- Year Level Term (Pref Plus / NY)	7
TLEE	TRAL	Ultima Champion - 10 Year (til 3/14)	3
		Ultima Champion - 15 Year (til 3/14)	4
		Ultima Champion - 20 Year (til 3/14)	5
		Ultima Champion - 30 Year (til 3/14)	7
		Ultima Champion - 20 with ROP (til 2/20)	K
TLEP		Ultima Champion - 30 with ROP (til 2/20)	M
		Ultima Champion - 10 (Elite P+/Pfd R+)	3
		Ultima Champion - 15 (Elite P+/Pfd R+)	4
		Ultima Champion - 20 (Elite P+/Pfd R+)	5
		Ultima Champion - 30 (Elite P+/Pfd R+)	7
TLJE		Ultima Champion - 20 (Elite P+/Pfd R+)	K
		Ultima Champion - 30 (Elite P+/Pfd R+)	M
		Jet Simplified Issue - 15 Year Level	4
		Jet Simplified Issue - 20 Year Level	5
		Jet Simplified Issue - 25 Year Level	6
		Jet Simplified Issue - 30 Year Level	7

Product Code	Company Code	Product Name	Category
TLNA		Champion Term II 10	3
		Champion Term II 15	4
		Champion Term II 20	5
		Champion Term II 30	7
		Champion Term II 20 with ROP	K
		Champion Term II 30 with ROP	M
TLNP		Champion Term II 10 (Preferred Plus)	3
		Champion Term II 15 (Preferred Plus)	4
		Champion Term II 20 (Preferred Plus)	5
		Champion Term II 30 (Preferred Plus)	7
		Champion Term II 20 (Preferred Plus)	K
		Champion Term II 30 (Preferred Plus)	M
TLNS		Champion Term II 10 (Standard Plus)	3
		Champion Term II 15 (Standard Plus)	4
		Champion Term II 20 (Standard Plus)	5
		Champion Term II 30 (Standard Plus)	7
		Champion Term II 20 (Standard Plus)	K
		Champion Term II 30 (Standard Plus)	M
TLUE		Home Protector Elite - 15 Year Level	4
		Home Protector Elite - 20 Year Level	5
		Home Protector Elite - 25 Year Level	6
		Home Protector Elite - 30 Year Level	7
TOCA	TRAO	Trendsetter Super YRT	1
		TransACE 2010 - No Lapse UL to 121	8
		Trendsetter Super 20 with ROP (til 2/20)	K
		Trendsetter Super 30 with ROP (til 2/20)	M
TOCP		Trendsetter Super YRT (Plus)	1
		TransACE 2010 - No Lapse UL to 121 (P+)	8
		Trendsetter Super 20 (P+/w ROP/til 2/20)	K
		Trendsetter Super 30 (P+/w ROP/til 2/20)	M
TOCS		Trendsetter Super 20 (S+/w ROP/til 2/20)	K
		Trendsetter Super 30 (S+/w ROP/til 2/20)	M
TONA		Trendsetter Super 10	3
		Trendsetter Super 15	4
		Trendsetter Super 20	5
		Trendsetter Super 25	6
		Trendsetter Super 30	7
		TransACE 2010 - No Lapse UL to 121 MA&TX	8
		Trendsetter Super 20 with ROP	K
TONP		Trendsetter Super 30 with ROP	M
		Trendsetter Super 10 (Preferred Plus)	3
		Trendsetter Super 15 (Preferred Plus)	4
		Trendsetter Super 20 (Preferred Plus)	5
		Trendsetter Super 25 (Preferred Plus)	6
		Trendsetter Super 30 (Preferred Plus)	7
		TransACE 2010 - No Lapse UL to 121 (P+)	8
		Trendsetter Super 20 (Preferred Plus)	K
TONS		Trendsetter Super 30 (Preferred Plus)	M
		Trendsetter Super 10 (Standard Plus)	3
		Trendsetter Super 15 (Standard Plus)	4
		Trendsetter Super 20 (Standard Plus)	5

Product Code	Company Code	Product Name	Category
TRCA		Trendsetter Super 25 (Standard Plus)	6
		Trendsetter Super 30 (Standard Plus)	7
		Trendsetter Super 20 (Standard Plus)	K
		Trendsetter Super 30 (Standard Plus)	M
		Trendsetter Super YRT (MD)	1
		Trendsetter Super 10 (MD)	3
		Trendsetter Super 15 (MD)	4
		Trendsetter Super 20 (MD)	5
		Trendsetter Super 25 (MD)	6
		Trendsetter Super 30 (MD)	7
TRCP		Trendsetter Super 20 with ROP (MD)	K
		Trendsetter Super 30 with ROP (MD)	M
		Trendsetter Super YRT (Plus / MD)	1
		Trendsetter Super 10 (Preferred Plus/ MD)	3
		Trendsetter Super 15 (Preferred Plus/ MD)	4
		Trendsetter Super 20 (Preferred Plus/ MD)	5
		Trendsetter Super 25 (Preferred Plus/ MD)	6
		Trendsetter Super 30 (Preferred Plus/ MD)	7
		Trendsetter Super 20 (Preferred Plus/ MD)	K
		Trendsetter Super 30 (Preferred Plus/ MD)	M
TRCS		Trendsetter Super 10 (Standard Plus/ MD)	3
		Trendsetter Super 15 (Standard Plus/ MD)	4
		Trendsetter Super 20 (Standard Plus/ MD)	5
		Trendsetter Super 25 (Standard Plus/ MD)	6
		Trendsetter Super 30 (Standard Plus/ MD)	7
		Trendsetter Super 20 (Standard Plus/ MD)	K
		Trendsetter Super 30 (Standard Plus/ MD)	M
		Trendsetter Super 10 (Standard Plus/ MD)	3
		Trendsetter Super 15 (Standard Plus/ MD)	4
		Trendsetter Super 20 (Standard Plus/ MD)	5
TRTU TRUL	TRUS TRAO	Trendsetter Super 25 (Standard Plus/ MD)	6
		Trendsetter Super 30 (Standard Plus/ MD)	7
		Trendsetter Super 20 (Standard Plus/ MD)	K
		Trendsetter Super 30 (Standard Plus/ MD)	M
		TermNet 10- Year Term	3
		TransTerm UL 10	3
		TransTerm UL 15	4
		TransTerm UL 20	5
		TransTerm UL 25	6
		TransTerm UL 30	7
TRUP		TransTerm UL 10 (Plus)	3
		TransTerm UL 15 (Plus)	4
		TransTerm UL 20 (Plus)	5
		TransTerm UL 25 (Plus)	6
		TransTerm UL 30 (Plus)	7
TRUT	TRUS	TermNet 5- Year Term	2
		TermNet 15- Year Term	4
		Final Expense Insurance (WA)	P
		Final Expense Insurance	P
		Trendsetter Super YRT	1
		Trendsetter Super 10	3
		Trendsetter Super 15	4
		Trendsetter Super 20	5
		Trendsetter Super 25	6
		Trendsetter Super 30	7
TWNA TYNA TYSA	TRAO TRAF	Trendsetter Super YRT (Plus)	1
		Trendsetter Super 10 (Preferred Plus)	3
		Trendsetter Super 15 (Preferred Plus)	4
TYSB		Trendsetter Super 20	5
		Trendsetter Super 25	6
		Trendsetter Super 30	7
		Trendsetter Super YRT (Plus)	1
		Trendsetter Super 10 (Preferred Plus)	3
		Trendsetter Super 15 (Preferred Plus)	4

Product Code	Company Code	Product Name	Category
TYSS		Trendsetter Super 20 (Preferred Plus)	5
		Trendsetter Super 25 (Preferred Plus)	6
		Trendsetter Super 30 (Preferred Plus)	7
		Trendsetter Super 10 (Standard Plus)	3
		Trendsetter Super 15 (Standard Plus)	4
		Trendsetter Super 20 (Standard Plus)	5
		Trendsetter Super 25 (Standard Plus)	6
		Trendsetter Super 30 (Standard Plus)	7
UNBG	UTST	Select - a- Term - 16 Year	F
UNBH		Select - a- Term - 16 Year (Plus)	F
UNCG		Select - a- Term - 17 Year	F
UNCH		Select - a- Term - 17 Year (Plus)	F
UNDG		Select - a- Term - 18 Year	F
UNDH		Select - a- Term - 18 Year (Plus)	F
UNEG		Select - a- Term - 19 Year	F
UNEH		Select - a- Term - 19 Year (Plus)	F
UNFG		Select - a- Term - 21 Year	F
UNFH		Select - a- Term - 21 Year (Plus)	F
UNGG		Select - a- Term - 22 Year	F
UNGH		Select - a- Term - 22 Year (Plus)	F
UNHG		Select - a- Term - 23 Year	F
UNHH		Select - a- Term - 23 Year (Plus)	F
UNHO	UTHO	Express Issue Deluxe Whole Life	8
UNIG		Select - a- Term - 24 Year	F
UNIH	UTST	Select - a- Term - 24 Year (Plus)	F
UNJG		Select - a- Term - 26 Year	F
UNJH		Select - a- Term - 26 Year (Plus)	F
UNKG		Select - a- Term - 27 Year	F
UNKH		Select - a- Term - 27 Year (Plus)	F
UNLG		Select - a- Term - 28 Year	F
UNLH		Select - a- Term - 28 Year (Plus)	F
UNLI		Annual Renewable Term	1
UNLS	UNLA	Select - a- Term 10 (Special)	F
UNMG		Select - a- Term - 29 Year	F
UNMH		Select - a- Term - 29 Year (Plus)	F
UNMS		Select - a- Term 15 (Special)	F
UNNS		Select - a- Term 20 (Special)	F
UNOS		Select - a- Term 25 (Special)	F
UNPO	UTHO	Express Issue Premier Whole Life	8
UNPS		Select - a- Term 30 (Special)	F
USED	UTST	Select - a- Term - 10 Year	3
		Select - a- Term - 15 Year	4
		Select - a- Term - 20 Year	5
		Select - a- Term - 25 Year	6
		Select - a- Term - 30 Year	7
		ContinUL Extend Plus - no lapse UL	8
		Select - a- Term - Level to 65	T
		Select - a- Term - Level to 70	U
		Select - a- Term - Level to 75	V
		Select - a- Term - 10 Year (Plus)	3
USEE		Select - a- Term - 15 Year (Plus)	4

Product Code	Company Code	Product Name	Category
		Select - a-Term - 20 Year (Plus)	5
		Select - a-Term - 25 Year (Plus)	6
		Select - a-Term - 30 Year (Plus)	7
		ContinUL Extend Plus - no lapse UL (+)	8
		Select - a-Term - Level to 65 (Plus)	T
		Select - a-Term - Level to 70 (Plus)	U
		Select - a-Term - Level to 75 (Plus)	V
USYD		ContinUL - no lapse UL	8
USYE		ContinUL - no lapse UL (Plus)	8
UTCP	UTOM	Term Life Complete - 15 Year	4
		Term Life Complete - 20 Year	5
		Term Life Complete - 30 Year	7
UTED	UTST	ContinUL Extend Plus - no lapse (\$500K)	8
UTEE		ContinUL Extend Plus - no lapse (+/- 500K)	8
UTEP	UTOM	Term Life Express - 15 Year	4
		Term Life Express - 20 Year	5
		Term Life Express - 30 Year	7
		Whole Life Express	P
UTES	UTSU	LTG Ultra-C NY - 10 Year (Special)	F
UTFG		ROP Select - a-Term - 21 Year	N
UTFH		ROP Select - a-Term - 21 Year (Plus)	N
UTFS		LTG Ultra-C NY - 15 Year (Special)	F
UTGC	UNCE	Keystone Term 1	1
		Keystone Term 10	3
		Keystone Term 15	4
		Keystone Term 20	5
		Keystone Term 30	7
UTGG	UTSU	ROP Select - a-Term - 22 Year	N
UTGH		ROP Select - a-Term - 22 Year (Plus)	N
UTGP	UNCE	Keystone Term 1 (P+ / R+ Select)	1
		Keystone Term 10 (P+ / R+ Select)	3
		Keystone Term 15 (P+ / R+ Select)	4
		Keystone Term 20 (P+ / R+ Select)	5
		Keystone Term 30 (P+ / R+ Select)	7
UTGS	UTSU	LTG Ultra-C NY - 20 Year (Special)	F
UTHE	UTHE	ART100 - Annual Renewable Term	1
		Protector Whole Life - Simplified Issue	8
UTHG	UTSU	ROP Select - a-Term - 23 Year	N
UTHH		ROP Select - a-Term - 23 Year (Plus)	N
UTHO	UTHO	Express Issue Term 20	5
		Express Issue Term 30	7
		Premier Term 20 (with ROP)	K
		Premier Term 30 (with ROP)	M
		Express Issue Term 65	T
		Premier 65 with ROP	W
UTHS	UTSU	LTG Ultra-C NY - 30 Year (Special)	F
UTIC	UNCE	Keystone Term 15 (CA, IN, OR, PA)	4
		Keystone Term 20 (CA, IN, OR, PA)	5
		Keystone Term 30 (CA, IN, OR, PA)	7
UTIG	UTSU	ROP Select - a-Term - 24 Year	N
UTIH		ROP Select - a-Term - 24 Year (Plus)	N

Product Code	Company Code	Product Name	Category		
UTIP	UNCE	Keystone Term 15 (P+/R+) (CA, IN, PA&OR)	4		
		Keystone Term 20 (P+/R+) (CA, IN, OR, PA)	5		
		Keystone Term 30 (P+/R+) (CA, IN, PA, OR)	7		
UTIS	UTSU	ROPTerm NY - 15 Year (Special / 2006)	F		
UTJG		ROP Select - a-Term - 26 Year	N		
UTJH		ROP Select - a-Term - 26 Year (Plus)	N		
UTJS		ROPTerm NY - 20 Year (Special / 2006)	F		
UTKG		ROP Select - a-Term - 27 Year	N		
UTKH		ROP Select - a-Term - 27 Year (Plus)	N		
UTLG		ROP Select - a-Term - 28 Year	N		
UTLH		ROP Select - a-Term - 28 Year (Plus)	N		
UTMG		ROP Select - a-Term - 29 Year	N		
UTMH		ROP Select - a-Term - 29 Year (Plus)	N		
UTNG		ROP Select - a-Term - 31 Year	N		
UTNH		ROP Select - a-Term - 31 Year (Plus)	N		
UTOG		ROP Select - a-Term - 32 Year	N		
UTOH		ROP Select - a-Term - 32 Year (Plus)	N		
UTPG		ROP Select - a-Term - 33 Year	N		
UTPH		ROP Select - a-Term - 33 Year (Plus)	N		
UTPP		UTOM	Term Life Answers 10	3	
			Term Life Answers 15	4	
			Term Life Answers 20	5	
			Term Life Answers 30	7	
			GUL Complete - Guaranteed to 120	8	
			GUL Complete - Guaranteed to 90	C	
			GUL Complete - Guaranteed to 95	D	
			GUL Complete - Guaranteed to 100	E	
			GUL Complete - Single Pay	O	
			GUL Complete - Pay to 100	P	
			GUL Complete - pay to 65	Q	
			GUL Complete - 20 Pay	R	
			GUL Complete - 10 Pay	S	
UTPQ	UTOM	Term Life Answers 10 (Plus)	3		
		Term Life Answers 15 (Plus)	4		
		Term Life Answers 20 (Plus)	5		
		Term Life Answers 30 (Plus)	7		
		GUL Complete - Guaranteed to 120 (Plus)	8		
		GUL Complete - Guaranteed to 90 (Plus)	C		
		GUL Complete - Guaranteed to 95 (Plus)	D		
		GUL Complete - Guaranteed to 100 (Plus)	E		
		GUL Complete - Single Pay (Plus)	O		
		GUL Complete - Pay to 100 (Plus)	P		
		GUL Complete - pay to 65 (Plus)	Q		
		GUL Complete - 20 Pay (Plus)	R		
		GUL Complete - 10 Pay (Plus)	S		
		UTQG	UTSU	ROP Select - a-Term - 34 Year	N
				ROP Select - a-Term - 34 Year (Plus)	N
				ROP Select - a-Term - 15 Year (Special)	F
				ROP Select - a-Term - 35 Year	N
				ROP Select - a-Term - 35 Year (Plus)	N
				ROP Select - a-Term - 20 Year (Special)	F

Product Code	Company Code	Product Name	Category
UTSS	UTST	ROP Select - a-Term - 25 Year (Special)	F
UTTS		ROP Select - a-Term - 30 Year (Special)	F
UTYD		Conti nUL - no lapse (\$500K)	8
		ROP Select - a-Term - 15 Year	J
		ROP Select - a-Term - 20 Year	K
		ROP Select - a-Term - 25 Year	L
		ROP Select - a-Term - 30 Year	M
		ROP Select - a-Term - Level to 65	W
		ROP Select - a-Term - Level to 70	X
		ROP Select - a-Term - Level to 75	Y
UTYE		Conti nUL - no lapse (Plus / 500K)	8
		ROP Select - a-Term - 15 Year (Plus)	J
		ROP Select - a-Term - 20 Year (Plus)	K
		ROP Select - a-Term - 25 Year (Plus)	L
		ROP Select - a-Term - 30 Year (Plus)	M
		ROP Select - a-Term - Level to 65 (Plus)	W
		ROP Select - a-Term - Level to 70 (Plus)	X
		ROP Select - a-Term - Level to 75 (Plus)	Y
WCJJ	WECO	Focus Term 10 - 10 Year	3
		Focus Term 15 - 15 Year	4
		Focus Term 20 - 20 Year	5
		Focus Term 25 - 25 Year	6
		Focus Term 30 - 30 Year	7
WCJK		Focus Term 10 - 10 Year (Super Pf d)	3
		Focus Term 15 - 15 Year (Super Pf d)	4
		Focus Term 20 - 20 Year (Super Pf d)	5
		Focus Term 25 - 25 Year (Super Pf d)	6
		Focus Term 30 - 30 Year (Super Pf d)	7
WDCJ		Secure-T - 10 Year No Lapse UL (2010)	3
		Secure-T - 15 Year No Lapse UL (2010)	4
		Secure-T - 20 Year No Lapse UL (2010)	5
		LifeTime Platinum III (til 2/27)	8
		Platinum III - to age 80 (til 2/27)	A
		Platinum III - to age 85 (til 2/27)	B
		Platinum III - to age 90 (til 2/27)	C
		Platinum III - to age 95 (til 2/27)	D
		Platinum III - to age 100 (til 2/27)	E
		Platinum III - to age 105 (til 2/27)	G
		Platinum III - to age 110 (til 2/27)	H
		Platinum III - Single Pay (til 2/27)	O
		Platinum III - Pay to 65 (til 2/27)	Q
		Platinum III - 20 Pay (til 2/27)	R
		Platinum III - 10 Pay (til 2/27)	S
		Platinum III - to age 65 (til 2/27)	T
		Platinum III - to age 70 (til 2/27)	U
		Platinum III - to age 75 (til 2/27)	V
WDCK		Secure-T - 10 Year No Lapse (Super Pf d)	3
		Secure-T - 15 Year No Lapse (Super Pf d)	4
		Secure-T - 20 Year No Lapse (Super Pf d)	5
		LifeTime Platinum III (Super Pf d)	8
		LifeTime Platinum III - to age 80 (P+)	A

Product Code	Company Code	Product Name	Category
WESP	WEST	LifeTime Platinum III - to age 85 (P+)	B
		LifeTime Platinum III - to age 90 (P+)	C
		LifeTime Platinum III - to age 95 (P+)	D
		LifeTime Platinum III - to age 100 (P+)	E
		LifeTime Platinum III - to age 105 (P+)	G
		LifeTime Platinum III - to age 110 (P+)	H
		LifeTime Platinum III (Select one pay)	O
		LifeTime Platinum III (Select pay to 65)	Q
		LifeTime Platinum III (Select 20 pay)	R
		LifeTime Platinum III (Select 10 pay)	S
		LifeTime Platinum III - to age 65 (P+)	T
		LifeTime Platinum III - to age 70 (P+)	U
		LifeTime Platinum III - to age 75 (P+)	V
		10- Year Level Term (Preferred Plus)	3
		15- Year Level Term (Preferred Plus)	4
WESS		20- Year Level Term (Preferred Plus)	5
		30- Year Level Term (Preferred Plus)	7
		Return of Premium 20- Year (Pf d Plus)	K
		10- Year Level Term (Super Preferred)	3
		15- Year Level Term (Super Preferred)	4
WEST		20- Year Level Term (Super Preferred)	5
		30- Year Level Term (Super Preferred)	7
		Return of Premium 20- Year (Super Pf d)	K
		10- Year Guaranteed Level Term	3
		15- Year Guaranteed Level Term	4
WGCI	WECO	20- Year Guaranteed Level Term	5
		30- Year Guaranteed Level Term	7
		Return of Premium Term - 20- Year	K
		Secure-T - 10 Year No Lapse UL	3
		Secure-T - 15 Year No Lapse UL	4
WGCK		Secure-T - 20 Year No Lapse UL	5
		Secure-T - 25 Year No Lapse UL	6
		Secure-T - 30 Year No Lapse UL	7
		LifeTime Platinum III 1/11	8
		LifeTime Platinum III - to age 80	A
		LifeTime Platinum III - to age 85	B
		LifeTime Platinum III - to age 90	C
		LifeTime Platinum III - to age 95	D
		LifeTime Platinum III - to age 100	E
		LifeTime Platinum III - to age 105	G
		LifeTime Platinum III - to age 110	H
		LifeTime Platinum III - Single Pay	O
		LifeTime Platinum III - Pay to 65	Q
		LifeTime Platinum III - 20 Pay	R
		LifeTime Platinum III - 10 Pay	S
WGCK		LifeTime Platinum III - to age 65	T
		LifeTime Platinum III - to age 70	U
		LifeTime Platinum III - to age 75	V
		Secure-T - 10 Year No Lapse (Super Pf d)	3
		Secure-T - 15 Year No Lapse (Super Pf d)	4
		Secure-T - 20 Year No Lapse (Super Pf d)	5

Product Code	Company Code	Product Name	Category
WLP	WLP	Secure-T - 25 Year No Lapse (Super Pf d)	6
		Secure-T - 30 Year No Lapse (Super Pf d)	7
		LifeTime Platinum III (Super Pf d)	8
		LifeTime Platinum III - to age 80 (P+)	A
		LifeTime Platinum III - to age 85 (P+)	B
		LifeTime Platinum III - to age 90 (P+)	C
		LifeTime Platinum III - to age 95 (P+)	D
		LifeTime Platinum III - to age 100 (P+)	E
		LifeTime Platinum III - to age 105 (P+)	G
		LifeTime Platinum III - to age 110 (P+)	H
		LifeTime Platinum III (Select one pay)	O
		LifeTime Platinum III (Select pay to 65)	Q
		LifeTime Platinum III (Select 20 pay)	R
		LifeTime Platinum III (Select 10 pay)	S
		LifeTime Platinum III - to age 65 (P+)	T
		LifeTime Platinum III - to age 70 (P+)	U
		LifeTime Platinum III - to age 75 (P+)	V
		Life Value Term 20 (Pl us)	1
		Penn Term 10 (Pl us)	3
		Penn Term 15 (Pl us)	4
		Penn Term 20 (Pl us)	5
		Penn Term 30 (Pl us)	7
		Life Change UL - pay to age 121 (Pl us)	8
		Life Change UL - to age 95 (Pl us)	D
		Life Change UL - to age 100 (Pl us)	E
		Life Change UL - to age 105 (Pl us)	G
		Life Change UL - to age 110 (Pl us)	H
		Life Change UL - Single Pay (Pl us)	O
		Life Change UL - pay to age 100 (Pl us)	P
		Life Change UL - pay to age 65	Q
		Life Change UL - 20 Pay (Pl us)	R
		Life Change UL - 10 Pay (Pl us)	S
WLR	WLR	Life Value Term 20	1
		Penn Term 10	3
		Penn Term 15	4
		Penn Term 20	5
		Penn Term 30	7
		Life Change UL - pay to age 121	8
		Life Change UL - to age 95	D
		Life Change UL - to age 100	E
		Life Change UL - to age 105	G
		Life Change UL - to age 110	H
		Life Change UL - Single Pay	O
		Life Change UL - pay to age 100	P
		Life Change UL - Pay to 65 (Pl us)	Q
		Life Change UL - 20 Pay	R
		Life Change UL - 10 Pay	S
WLNA	WERE	WRL TermPl us II 10	3
		WRL TermPl us II 15	4
		WRL TermPl us II 20	5
		WRL TermPl us II 30	7

Product Code	Company Code	Product Name	Category
VLNP		WRL TermPlus II 20 with ROP	K
		WRL TermPlus II 30 with ROP	M
		WRL TermPlus II 10 (Preferred Plus)	3
		WRL TermPlus II 15 (Preferred Plus)	4
		WRL TermPlus II 20 (Preferred Plus)	5
VLNS		WRL TermPlus II 30 (Preferred Plus)	7
		WRL TermPlus II 20 (Preferred Plus)	K
		WRL TermPlus II 30 (Preferred Plus)	M
		WRL TermPlus II 10 (Standard Plus)	3
		WRL TermPlus II 15 (Standard Plus)	4
		WRL TermPlus II 20 (Standard Plus)	5
		WRL TermPlus II 30 (Standard Plus)	7
WOLP	WLP	WRL TermPlus II 20 (Standard Plus)	K
		WRL TermPlus II 30 (Standard Plus)	M
		Life Value Term 30 (Plus)	1
WOLR		Life Value Term 30	1
WOLS		Life Value Term 30 (Pfd)	1
WOMA	WOMA	Ten Year Renewable and Convertible Term	3
		Twenty Year Convertible Term	5
WOMP		Ten Year R & C Term (Preferred Plus)	3
WRRE	WERE	Twenty Year Convertible Term (Pfd Plus)	5
		WRL TermPlus - 10 Year (til 3/14)	3
		WRL TermPlus - 15 Year (til 3/14)	4
		WRL TermPlus - 20 Year (til 3/14)	5
		WRL TermPlus - 30 Year (til 3/14)	7
WRRP		WRL TermPlus - 10 (Elite P+/Pfd R+)	3
		WRL TermPlus - 15 (Elite P+/Pfd R+)	4
		WRL TermPlus - 20 (Elite P+/Pfd R+)	5
		WRL TermPlus - 30 (Elite P+/Pfd R+)	7
WTRE		WRL TermPlus - 20 with ROP (til 2/20)	K
		WRL TermPlus - 30 with ROP (til 2/20)	M
WTRP		WRL TermPlus - 20 (Pfd Plus / w/ ROP)	K
WTRS		WRL TermPlus - 30 (Pfd Plus / w/ ROP)	M
		WRL TermPlus - 20 (Elite / w/ ROP)	K
WTSP	WEST	WRL TermPlus - 30 (Pfd Elite / w/ ROP)	M
		eTerm 20 - Level Term (Preferred Plus)	5
		eTerm 30 - Level Term (Preferred Plus)	7
		eTerm 20 - Level Term (Super Preferred)	5
WTST		eTerm 30 - Level Term (Super Preferred)	7
		eTerm 20 - Guaranteed Level Term	5
WUNN	WLP	eTerm 30 - Guaranteed Level Term	7
		Life Choice UL - pay to age 121 (Plus)	8
		Life Choice UL - to age 100 (Plus)	E
		Life Choice UL - Single Pay (Plus)	O
		Life Choice UL - pay to age 100 (Plus)	P
		Life Choice UL - 20 Pay (Plus)	R
		Life Choice UL - 10 Pay (Plus)	S
		Life Choice UL - pay to age 121	8
WUNS		Life Choice UL - to age 100	E
		Life Choice UL - Single Pay	O
		Life Choice UL - pay to age 100	P

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Product Code	Company Code	Product Name	Category
		Life Choice UL - 20 Pay	R
		Life Choice UL - 10 Pay	S