Product Code	Company Code	Product Name	Category
AAAL	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP)	3 4 5 6 7 J K L
AAAP		30 Year Level Term (with ROP) 10 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus	M 3 5) 3 5) 4 5) 5 6 5) 7 5) J 5) K 5) L
ABBE ABBP ABCE ABCP ABDE ABDP ABEE ABEP ABFE ABFP ABGE ABHP ABHE ABHP ABIE ABJP ABJE ABJP ABLE ABLP ABLE ABLP ABLE ABLP ABME ABMP ABNE ABMP ABNE ABNP ABOE ABOP ABPE ABPP	ALLS	TrueTerm (2012) - 12 Year TrueTerm - 12 Year (P+ Elite,R+ Select) TrueTerm (2012) - 13 Year TrueTerm - 13 Year (P+ Elite,R+ Select) TrueTerm (2012) - 14 Year TrueTerm - 14 Year (P+ Elite,R+ Select) TrueTerm (2012) - 16 Year TrueTerm - 16 Year (P+ Elite,R+ Select) TrueTerm (2012) - 17 Year TrueTerm (2012) - 17 Year TrueTerm - 17 Year (P+ Elite,R+ Select) TrueTerm (2012) - 18 Year TrueTerm (2012) - 19 Year TrueTerm (2012) - 19 Year TrueTerm (2012) - 21 Year TrueTerm (2012) - 21 Year TrueTerm (2012) - 22 Year TrueTerm (2012) - 22 Year TrueTerm (2012) - 23 Year TrueTerm (2012) - 23 Year TrueTerm (2012) - 24 Year TrueTerm (2012) - 24 Year TrueTerm (2012) - 26 Year TrueTerm - 26 Year (P+ Elite,R+ Select) TrueTerm (2012) - 26 Year TrueTerm - 27 Year (P+ Elite,R+ Select) TrueTerm (2012) - 27 Year TrueTerm - 27 Year (P+ Elite,R+ Select) TrueTerm - 27 Year (P+ Elite,R+ Select) TrueTerm - 28 Year (P+ Elite,R+ Select) TrueTerm - 29 Year (P+ Elite,R+ Select) TrueTerm - 29 Year (P+ Elite,R+ Select) TrueTerm - 29 Year (P+ Elite,R+ Select) TrueTerm - 28 Year (P+ Elite,R+ Select)	44444444444444444444444444444444
ABTE ABTP AGBG AGBH	AMGE	TrueTerm (2012) - 11 Year TrueTerm - 11 Year (P+ Elite,R+ Select) Select-a-Term - 16 Year Select-a-Term - 16 Year (Plus)	F F F

Product Code	Company Code	Product Name	Category
AGCG		Select-a-Term - 17 Year	F
AGCH		Select-a-Term - 17 Year (Plus)	F
AGDG		Select-a-Term - 18 Year	F
AGDH		Select-a-Term - 18 Year (Plus)	F
AGEG		Select-a-Term - 19 Year	F
AGEH		Select-a-Term - 19 Year (Plus)	F
AGFG		Select-a-Term - 21 Year	F
AGFH		Select-a-Term - 21 Year (Plus)	F
AGGG		Select-a-Term - 22 Year	F
AGGH		Select-a-Term - 22 Year (Plus)	F
AGHG		Select-a-Term - 23 Year	F
AGHH		Select-a-Term - 23 Year (Plus)	F
AGIG		Select-a-Term - 24 Year	F
AGIH		Select-a-Term - 24 Year (Plus)	F
AGJG		Select-a-Term - 26 Year	F
AGJH		Select-a-Term - 26 Year (Plus)	F
AGKG		Select-a-Term - 27 Year	F
AGKH		Select-a-Term - 27 Year (Plus)	F
AGLG		Select-a-Term - 28 Year	F
AGLH		Select-a-Term - 28 Year (Plus)	F
AGLS		Select-a-Term 10 (Special)	F
AGMG		Select-a-Term - 29 Year	F
AGMH		Select-a-Term - 29 Year (Plus)	F
AGMS		Select-a-Term 15 (Special)	F
AGNS		Select-a-Term 20 (Special)	F
AGOS		Select-a-Term 25 (Special)	F
AGPS		Select-a-Term 30 (Special)	F
AMAM	AMAM	SI - Easy Term 10	3
		SI - Easy Term 20	5
		SI - Easy Term 30	7
		SI - Easy Term 20 w/ROP (06-9691)	K
		SI - Easy Term 30 w/ROP (06-9691)	M
		SI - Golden Solution Final Expense	P
AMBM		SI - Easy Term 20 w/ROP (07-9734)	K
		SI - Easy Term 30 w/ROP (07-9734)	M
		SI - Family Solution Final Expense	P
AMCN	AMCN	SI - Final Expense - Level Benefit Plan	8
AMEH	AMHO	ART - Annual Renewable Term	1
AMEM	AMEM	SI - Noble Tradition Final Expense	P
AMFI	AMFI	T2 EZ 20 Year	5
		T2 EZ 25 Year	6
		T2 EZ 30 Year	7
AMIL	AMTA	Keystone Term 15 (CA, IN, OR, PA)	4
		Keystone Term 20 (CA, IN, OR, PA)	5
		Keystone Term 30 (CA, IN, OR, PA)	7
AMIP		Keystone Term 15 (P+/R+) (CA, IN, PA&OR)	4
		Keystone Term 20 $(P+/R+)$ (CA, IN, OR, PA)	5
		Keystone Term 30 $(P+/R+)$ (CA, IN, PA, OR)	7
AMNP	AMNT	ANICO Signature Term ART (Plus)	1
		ANICO Signature Term 10 (Plus)	3
		ANICO Signature Term 15 (Plus)	4

Product Code	Company Code	Product Name C	ategory
AMNS AMNT		ANICO Signature Term 20 (Plus) ANICO Signature Term 30 (Plus) ANICO Signature Term ART (smoker) ANICO Signature Term ART ANICO Signature Term 10 ANICO Signature Term 15 ANICO Signature Term 20	5 7 1 1 3 4 5
AMPR AMSN	AMPR AMNT	ANICO Signature Term 30 SI - Senior Tribute Life - Level Benefit ANICO Signature Simplified Issue Term 10 ANICO Signature Simplified Issue Term 20	7 P 3 5
AMTL	AMTA	ANICO Signature Simplified Issue Term 30 Keystone Term 1 Keystone Term 10 Keystone Term 15 Keystone Term 20	7 1 3 4 5
AMTP		Keystone Term 30 Keystone Term 1 (P+ / R+ Select) Keystone Term 10 (P+ / R+ Select) Keystone Term 15 (P+ / R+ Select) Keystone Term 20 (P+ / R+ Select)	7 1 3 4 5
AMUN	AMSU	Keystone Term 20 (P+ / R+ Select) Keystone Term 30 (P+ / R+ Select) American Protector Plus - 10-Year Level American Protector Plus - 20-Year Level	7 3 4 5
AMUS		American Protector Plus - 30-Year Level 10-Year Level (P+ Elite / R+ Std+) 15-Year Level (P+ Elite / R+ Std+) 20-Year Level (P+ Elite / R+ Std+)	7 3 4 5
AMXN	AMNT	30-Year Level (P+ Elite / R+ Std+) ANICO Signature Term Express ART ANICO Signature Term Express 10 ANICO Signature Term Express 15 ANICO Signature Term Express 20	7 1 3 4 5
AMYL	AMTY	ANICO Signature Term Express 30 Keystone Term 1 Keystone Term 10 Keystone Term 15	7 1 3 4
AMYP		Keystone Term 20 Keystone Term 30 Keystone Term 1 (P+ / R+ Select) Keystone Term 10 (P+ / R+ Select) Keystone Term 15 (P+ / R+ Select)	5 7 1 3 4
ARMT	AMSV	Keystone Term 20 (P+ / R+ Select) Keystone Term 30 (P+ / R+ Select) Home Mortgage Series 100 - 15/15 year Home Mortgage Series 100 - 20/20 year Home Mortgage Series 100 - 25/25 year Home Mortgage Series 100 - 30/30 year	5 7 4 5 6 7
ARTG	AMGE	SI - Ultra Protector I ROP Select-a-Term - 20 Year	8 K

Product Code	Company Code	Product Name	Category
		ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70	L M W X
ARTH		ROP Select-a-Term - Level to 75 ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus)	Y K L M
		ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	W X Y
ARXT	AMSV	Home Mortgage Series 100 - 15/5 year Home Mortgage Series 100 - 20/5 year	4 5
		Home Mortgage Series 100 - 25/5 year Home Mortgage Series 100 - 30/5 year SI - Ultra Protector II	6 7 8
ASSP	ASSU	Term 350 Plus - 10-year Term (Pfd Plus Term 350 Plus - 15-year Term (Pfd Plus Term 350 Plus - 20-year Term (Pfd Plus) 4
		Term 350 Plus - 30-year Term (Pfd Plus Term 350 Plus - 20-year Term w/ROP (P+) Term 350 Plus - 30-year Term w/ROP (P+)	
ASSU		Term 350 Plus - 10-year Term Term 350 Plus - 15-year Term	3 4 5
		Term 350 Plus - 20-year Term Term 350 Plus - 30-year Term SI - Level Benefit W/L	7 8
ASTP		Term 350 Plus - 20-year Term w/ROP Term 350 Plus - 30-year Term w/ROP SI - Non Med Term 350 - 10 (Select+)	К М З
11011		SI - Non Med Term 350 - 15 (Select+) SI - Non Med Term 350 - 20 (Select+) SI - Non Med Term 350 - 30 (Select+) SI - Non Med Term 350 - 20 w/ROP (Slct+)	4 5 7) K
ASTU		SI - Non Med Term 350 - 30 w/ROP (Slct+ SI - Non Med Term 350 - 10 Year Level SI - Non Med Term 350 - 15 Year Level) M 3 4
		SI - Non Med Term 350 - 20 Year Level SI - Non Med Term 350 - 30 Year Level SI - Non Med Term 350 - 20 Year w/ROP SI - Non Med Term 350 - 30 Year w/ROP	5 7 K M
ASUP ASUU ASWP		SI - Non Med Term 350 - 30 (Select+/WA SI - Non Med Term 350 - 30 Level (WA) Term 350 Plus - 10-year Term (Plus/WA) Term 350 Plus - 15-year Term (Plus/WA)) 7 7 3 4
ASWU		Term 350 Plus - 20-year Term (Plus/WA) Term 350 Plus - 30-year Term (Plus/WA) Term 350 Plus - 10-year Term (WA) Term 350 Plus - 15-year Term (WA) Term 350 Plus - 20-year Term (WA) Term 350 Plus - 30-year Term (WA)	5 7 3 4 5 7

Product Code	Company Code	Product Name	Category
ATFG	AMGG	ROP Select-a-Term - 21 Year	N
ATFH		ROP Select-a-Term - 21 Year (Plus)	N
ATGG		ROP Select-a-Term - 22 Year	N
ATGH		ROP Select-a-Term - 22 Year (Plus)	N
ATHG		ROP Select-a-Term - 23 Year	N
ATHH		ROP Select-a-Term - 23 Year (Plus)	N
ATIG		ROP Select-a-Term - 24 Year	N
ATIH		ROP Select-a-Term - 24 Year (Plus)	N
ATJG		ROP Select-a-Term - 26 Year	N
ATJH		ROP Select-a-Term - 26 Year (Plus)	N
ATKG		ROP Select-a-Term - 27 Year	N
ATKH		ROP Select-a-Term - 27 Year (Plus)	N
ATLG		ROP Select-a-Term - 28 Year	N
ATLH		ROP Select-a-Term - 28 Year (Plus)	N
ATMG		ROP Select-a-Term - 29 Year	N
ATMH		ROP Select-a-Term - 29 Year (Plus)	N
ATNG		ROP Select-a-Term - 31 Year	N
ATNH		ROP Select-a-Term - 31 Year (Plus)	N
ATOG		ROP Select-a-Term - 32 Year	N
ATOH		ROP Select-a-Term - 32 Year (Plus)	N
ATPG		ROP Select-a-Term - 33 Year	N
ATPH		ROP Select-a-Term - 33 Year (Plus)	N
ATQG		ROP Select-a-Term - 34 Year	N
ATQH		ROP Select-a-Term - 34 Year (Plus)	N
ATRG	AMGE	Select-a-Term - 10 Year	3
11110	11101	Select-a-Term - 15 Year	4
		Select-a-Term - 20 Year	5
		Select-a-Term - 25 Year	6
		Select-a-Term - 30 Year	7
		Select-a-Term - Level to 65	T
		Select-a-Term - Level to 70	U
		Select-a-Term - Level to 75	V
	AMGG	ROP Select-a-Term - 35 Year	N
ATRH	AMGE	Select-a-Term - 10 Year (Plus)	3
		Select-a-Term - 15 Year (Plus)	4
		Select-a-Term - 20 Year (Plus)	5
		Select-a-Term - 25 Year (Plus)	6
		Select-a-Term - 30 Year (Plus)	7
		Select-a-Term - Level to 65 (Plus)	Т
		Select-a-Term - Level to 70 (Plus)	U
		Select-a-Term - Level to 75 (Plus)	V
	AMGG	ROP Select-a-Term - 35 Year (Plus)	N
ATRS	11100	ROP Select-a-Term - 20 Year (Special)	F
ATSS		ROP Select-a-Term - 25 Year (Special)	F
ATTS		ROP Select-a-Term - 30 Year (Special)	F
AUOP	AURO	10-Year Term (issue ages 71-75)	3
AURG	AMGE	Secure Lifetime GUL II - to age 121	8
1101(0	111011	Secure Lifetime GUL II - to age 90	C
		Secure Lifetime GUL II - to age 95	D
		Secure Lifetime GUL II - to age 100	E
		Secure Lifetime GUL II - Single Pay	0
		state filedime out it bringte ray	O .

Product Code	Company Code	Product Name	Category
AURH		Secure Lifetime GUL II - Pay to 65 Secure Lifetime GUL II - 10 Pay Secure Lifetime GUL II - to 121 (Plus)	Q S 8
		Secure Lifetime GUL II - to 90 (Plus) Secure Lifetime GUL II - to 95 (Plus)	C D
		Secure Lifetime GUL II - to 100 (Plus)	E
		Secure Lifetime GUL II - Single (Plus)	0
		Secure Lifetime GUL II - Pay to 65(Plus) Secure Lifetime GUL II - 10 Pay (Plus)	Q S
AURO	AURO	10-Year Term	3
AWMT	AMSV	SI - Ultra Protector I (WA)	8
AWXT		SI - Ultra Protector II (WA)	8
AXTO	AXAA	TermOne (SM) - One Year Non-Renewable	1
AXYA AXYP		ART (151X) w/10% for annual premium only Annual Renewable Term (Elite/+/151/10%)	7 1 1
AXZA		ART (151X) - for modes other than annual	
		Equitable Term 10 (151X)	3
		Equitable Term 15 (151X)	4
		Equitable Term 20 (151X)	5
AXZP		Annual Renewable Term (Elite/Plus / 151) Equitable Term 10 (Elite/Plus / 151X)	1 3
		Equitable Term 15 (Elite/Plus / 151X) Equitable Term 15 (Elite/Plus / 151X)	3 4
		Equitable Term 20 (Elite/Plus / 151X)	5
AYGL	ALLS	TrueTerm (2012) - 10 Year	3
		TrueTerm (2012) - 15 Year	4
		TrueTerm (2012) - 20 Year	5
		TrueTerm (2012) - 25 Year	6 7
		TrueTerm (2012) - 30 Year TrueTerm (2012) - level to age 65	7 T
		TrueTerm (2012) - level to age 70	Ū
		TrueTerm (2012) - level to age 75	V
AYGM		TrueTerm - 10 Year (P+ Elite,R+ Select)	3
		TrueTerm - 15 Year (P+ Elite, R+ Select)	4
		TrueTerm - 20 Year (P+ Elite, R+ Select) TrueTerm - 25 Year (P+ Elite, R+ Select)	5 6
		TrueTerm - 30 Year (P+ Elite, R+ Select)	7
		TrueTerm - to 65 (P+ Elite, R+ Select)	T
		TrueTerm - to 70 (P+ Elite,R+ Select)	U
		TrueTerm - to 75 (P+ Elite, R+ Select)	V
AYNP	AMNY	ANICO Signature Term ART (Plus)	1
		ANICO Signature Term 10 (Plus) ANICO Signature Term 15 (Plus)	3 4
		ANICO Signature Term 20 (Plus)	5
		ANICO Signature Term 30 (Plus)	7
AYNS		ANICO Signature Term ART (smoker)	1
AYNT		ANICO Signature Term ART	1
		ANICO Signature Term 15	3 4
		ANICO Signature Term 15 ANICO Signature Term 20	4 5
		ANICO Signature Term 30	7
AYSN		ANICO Signature Simplified Issue Term 10	3

Product Code	Company Code	Product Name	Category
AYTN		ANICO Signature Simplified Issue Term 20 ANICO Signature Simplified Issue Term 30 ANICO Signature Term Express ART ANICO Signature Term Express 10 ANICO Signature Term Express 15	5 7 1 3 4
BALP	BALT	ANICO Signature Term Express 20 ANICO Signature Term Express 30 Secure Solutions Protector - 10 (Plus) Secure Solutions Protector - 15 (Plus) Secure Solutions Protector - 20 (Plus)	5 7 3 4 5
BALT		Secure Solutions Protector - 30 (Plus) Secure Solutions Protector - 10 Year Secure Solutions Protector - 15 Year Secure Solutions Protector - 20 Year Secure Solutions Protector - 30 Year Secure Solutions - Whole Life (pay 100)	7 3 4 5 7 P
BANK BANN	BANK BANN	Secure Solutions - Whole Life (20 pay) SI- Senior Security Standard Whole Life Life Value Term 20 (Plus) Life Step UL - pay to age 121 (Plus)	R 8 1 8
BANS	DANK	Life Step UL - to age 95 (Plus) Life Step UL - to age 100 (Plus) Life Step UL - to age 105 (Plus) Life Step UL - to age 110 (Plus) Life Step UL - Single Pay (Plus) Life Step UL - Pay to age 100 (Plus) Life Step UL - Pay to 65 (Plus) Life Step UL - 20 Pay (Plus) Life Step UL - 10 Pay (Plus) Life Step UL - 10 Pay (Plus) Life Step UL - pay to age 121 Life Step UL - to age 95 Life Step UL - to age 100 Life Step UL - to age 100 Life Step UL - to age 110 Life Step UL - Single Pay Life Step UL - Pay to age 100 Life Step UL - Pay to age 100 Life Step UL - Pay to 65 Life Step UL - Pay to 65 Life Step UL - 20 Pay Life Step UL - 10 Pay	DEGHOPQRS18DEGHOPQRS
BAPF BASG	BANK BALT	SI- Senior Security Preferred Whole Life SI - Silver Guard I - Whole Life	8 8
BOET BONN BONP	BOST BANN	SI - Silver Guard I - 10 Pay Whole Life Legacy Life Express (endowment at 98) Life Value Term 30 (Plus) OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus) OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus) Life Value Term 30 (Pfd)	S P 1 3 4 5 7 1
BONS		Life Value Term 30	1

Product Code	Company Code	Product Name	Category
		OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term	3 4 5 7
BOWT BUNN	BOST BANN	Legacy Life Express (endowment at 98) Life Choice UL - pay to age 121 (Plus)	P 8
		Life Choice UL - to age 95 (Plus) Life Choice UL - to age 100 (Plus)	D E
		Life Choice UL - to age 105 (Plus)	G
		Life Choice UL - to age 110 (Plus) Life Choice UL - Single Pay (Plus)	H O
		Life Choice UL - pay to age 100 (Plus)	P
		Life Choice UL - Pay to 65 (Plus)	Q
		Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus)	R S
BUNS		Life Choice UL - pay to age 121	8
		Life Choice UL - to age 95	D
		Life Choice UL - to age 100	E
		Life Choice UL - to age 105 Life Choice UL - to age 110	G H
		Life Choice UL - Single Pay	0
		Life Choice UL - pay to age 100	P
		Life Choice UL - Pay to 65	Q
		Life Choice UL - 20 Pay Life Choice UL - 10 Pay	R S
CAPI	CAPI	SI - Med Free Term - 10 Year	3
		SI - Med Free Term - 15 Year	4
		SI - Med Free Term - 20 Year	5
		<pre>SI - Med Free Term - 30 Year SI - SIMPL - Simplifed Issue Whole Life</pre>	7 8
CETN	CETN	T-10/10 - 10 Year Term	3
		T-15/15 - 15 Year Term	4
		T-20/20 - 20 Year Term	5
		T-25/25 - 25 Year Term T-30/30 - 30 Year Term	6 7
CETP		T-10/10 - 10 Year (P+ / R+)	3
		T-15/15 - 15 Year (P+ / R+)	4
		T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+)	5 6
		T-30/30 - 30 Year (P+ / R+)	7
CICN	CINN	LifeSetter UL - pay to 100 (CA)	8
		LifeSetter UL - pay to 100 (CA)	P
CICP		LifeSetter UL (Super / Select / CA) LifeSetter UL (Super / Select / CA)	8 P
CINN		LifeHorizons Termsetter 10	3
-		LifeHorizons Termsetter 15	4
		LifeHorizons Termsetter 20	5
		LifeHorizons Termsetter 25 LifeHorizons Termsetter 30	6 7
		LifeHorizons Guaranteed W/L - Life Pay	8
		Termsetter ROP 20 Year	K

Product Code	Company Code	Product Name	Category
CINP		Termsetter ROP 25 Year (w/ROP) Termsetter ROP 30 Year (w/ROP) LifeHorizons Guaranteed W/L - Single Pa LifeHorizons Guaranteed W/L - 10 Pay LifeHorizons Termsetter 10 (Sup/Sel) LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel) LifeHorizons Termsetter 30 (Sup/Sel)	L M O S 3 4 5 6 7
CIUN		LifeHorizons Gtd W/L - LP (Sup/Sel) Termsetter ROP 20 Year (Sup/Sel) Termsetter ROP 25 Year (Sup/Sel) Termsetter ROP 30 Year (Sup/Sel) LifeHorizons Gtd W/L - LP (Sup/Sel) LifeHorizons Gtd W/L - 10 Pay (Sup/Sel LifeSetter UL - pay to 100	8 K L M O
		LifeSetter UL - pay to 100	P
CIUP		LifeSetter UL (Super / Select) LifeSetter UL (Super / Select)	8 P
COBD COBS	COLU	Term Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Super/Plus) Nautical Term - 15 Year (Super/Plus) Nautical Term - 20 Year (Super/Plus) Nautical Term - 30 Year (Super/Plus) Voyager UL w/Lifetime NLG (Super Pfd) Nautical Term - 20 Year w/ROP (Super/+)	F 3 4 5 7 8 K
COBU		Nautical Term - 30 Year w/ROP (Super/+) Voyager UL w/Lifetime NLG (Super Pfd) Nautical Term - 10 Year Nautical Term - 15 Year Nautical Term - 20 Year Nautical Term - 30 Year Voyager UL w/Lifetime NLG Nautical Term - 20 Year with ROP Nautical Term - 30 Year with ROP Voyager UL w/Lifetime NLG (pay to 100)	M P 3 4 5 7 8 K M P
COCL	COLL	Term Line 10 - 10 Year R&C Term Term Line 20 - 20 Year R&C Term	3 F
COEL	COLM COMP	Term Line 15 - 15 Year R&C Term SI - Term Life Express - 15 Year SI - Term Life Express - 20 Year SI - Term Life Express - 30 Year	F 4 5 7
COFL	COLM	Term Line 20 - 20 Year (Low Band)	F
COLC	COLL	SI - Dignified Choice - Classic I W/L Term Line 15 - 15 Year R&C Term	8 F
COLE	COLM	Term Line 10 - 10 Year R&C Term Term Line 20 - 20 Year R&C Term	3 F
COMP	COMP	Term Life Answers 10 Term Life Answers 15 Term Life Answers 20 Term Life Answers 30	3 4 5 7

Product Code	Company Code	Product Name	Category
		Guaranteed Universal Life - to 120 Guaranteed Universal Life - to 90 Guaranteed Universal Life - to 95 Guaranteed Universal Life - to 100 Guaranteed Universal Life - to 105	8 C D E G
COMS		Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus)	3 4 5
		Term Life Answers 30 (Plus) Guaranteed Universal Life to 120 (Plus Guaranteed Universal Life - to 90 (Plus) C
		Guaranteed Universal Life - to 95 (Plus Guaranteed Univeral Life - to 100 (Plus Guaranteed Univeral Life - to 105 (Plus	E) G
COOS	COLU	Nautical Term - 10 Year (Super/+/OR) Nautical Term - 15 Year (Super/+/OR) Nautical Term - 20 Year (Super Pfd/OR)	3 4 5
COOU		Nautical Term - 30 Year (Super Pfd/OR) Nautical Term - 10 Year (OR) Nautical Term - 15 Year (OR)	7 3 4
EMVU	EMPL	Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR) Term Select - 5 Year	5 7 2
		Term Select - 10 Year Term Select - 15 Year Term Select - 20 Year Term Select - 25 Year	3 4 5 6
EMVV		Term Select - 30 Year Term Select - 5 Year (Plus) Term Select - 10 Year (Plus) Term Select - 15 Year (Plus)	7 2 3 4
		Term Select - 20 Year (Plus) Term Select - 25 Year (Plus) Term Select - 30 Year (Plus)	5 6 7
EQHP EQUI	EQUI	SI - Heritage Protector Level Preferred SI - Heritage Protector Level Standard	8
FARM	FARM	Value Term - 10 Year Value Term - 20 Year Value Term - 30 Year	3 5 7
FARP		Value Term - 10 Year (Elite/Choice) Value Term - 20 Year (Elite/Choice) Value Term - 30 Year (Elite/Choice)	3 5 7
FASM		Simple Term - 10 Year Simple Term - 20 Year Simple Term - 30 Year	3 5 7
FICP	GEAN	Colony Term 10 Colony Term 15 Colony Term 20	3 4 5
FICQ		Colony Term 10 (Pfd Best / Select) Colony Term 15 (Pfd Best / Select) Colony Term 20 (Pfd Best / Select)	3 4 5

Product Code	Company Code	Product Name	Category
FLAA	FIDL	Loyalty Value Term - 10 Year Loyalty Value Term - 15 Year	3 4
		Loyalty Value Term - 20 Year Loyalty Value Term - 30 Year	5 7
FLAP		Loyalty Value Term - 10 Year (P+/Select	
		Loyalty Value Term - 15 Year (P+/Select	
		Loyalty Value Term - 20 Year (P+/Select	
		Loyalty Value Term - 30 Year (P+/Select	
FLEM		SI - Rapid Decision Express - 10 Year SI - Rapid Decision Express - 15 Year	3 4
		SI - Rapid Decision Express - 13 Tear SI - Rapid Decision Express - 20 Year	5
		SI - Rapid Decision Express - 30 Year	7
FLHM		Hybrid Term - 10 Year (with blood test)	3
		Hybrid Term - 15 Year (with blood test)	4
		Hybrid Term - 20 Year (with blood test)	
		Hybrid Term - 30 Year (with blood test)	7
FLRM		SI - Rapid Decision Term - 5 Year SI - Rapid Decision Term - 10 Year	2
		SI - Rapid Decision Term - 15 Year	4
		SI - Rapid Decision Term - 20 Year	5
		SI - Rapid Decision Term - 30 Year	7
		SI - Rapid Decision Term - 20 Year w/RC	
		SI - Rapid Decision Term - 30 Year w/RC	
FMCP	GEAN	Colony Term 10 (MD)	3
		Colony Term 15 (MD) Colony Term 20 (MD)	4 5
FMCQ		Colony Term 10 (Pfd Best / Select / MD	
11100		Colony Term 15 (Pfd Best / Select / MD	
		Colony Term 20 (Pfd Best / Select / MD	
FPCP		Colony Term 10 (MS, PA, TX & VT)	3
		Colony Term 15 (MS, PA, TX & VT)	4
EDGO		Colony Term 20 (MS, PA, TX & VT)	5
FPCQ		Colony Term 10 (Pf Best/Select/MS, PA, TX Colony Term 15 (Pf Best/Select/MS, PA&TX	•
		Colony Term 20 (Pf Best/Select/MS, PA&TX	•
FRUP		GenGuard UL - no lapse UL to 121 (b1)	8
		GenGuard UL - no lapse UL to 100 (b1)	E
FRUQ		GenGuard UL - no lapse to 121 $(P+/R+)$	8
		GenGuard UL - no lapse to 100 $(P+/R+)$	E
FRXP		Colony Term 10 (OR) Colony Term 15 (OR)	3 4
		Colony Term 20 (OR)	5
		GenGuard UL - no lapse UL to 121 (b2)	8
		GenGuard UL - no lapse UL to 100 (b2)	E
FRXQ		Colony Term 10 (Pfd Best / Select)	3
		Colony Term 15 (Pfd Best / Select)	4
		Colony Term 20 (Pfd Best / Select)	5
		GenGuard UL - no lapse to 121 $(P+/R+)$ GenGuard UL - no lapse to 100 $(P+/R+)$	8 E
FRYP		GenGuard UL - no lapse UL to 121 (b3)	8
		GenGuard UL - no lapse UL to 100 (b3)	E

Product Code	Company Code	Product Name	Category
FRYQ		GenGuard UL - no lapse to 121 $(P+/R+)$	8
		GenGuard UL - no lapse to 100 $(P+/R+)$	E
GDCA	GUAR	Level Term Gold 10 (xtended conversion)	
		Level Term Gold 15 (xtended conversion)	
		Level Term Gold 20 (xtended conversion)	
		Level Term Gold 30 (xtended conversion)	
GDCE		Level Term Gold 10 (Elite/ext. conv.)	3
		Level Term Gold 15 (Elite/ext. conv.)	4
		Level Term Gold 20 (Elite/ext. conv.)	5
		Level Term Gold 30 (Elite/ext. conv.)	7
GDCP		Level Term Gold 10 (Pfd Plus/ext. conv	
		Level Term Gold 15 (Pfd Plus/ext. conv	
		Level Term Gold 20 (Pfd Plus/ext. conv	
		Level Term Gold 30 (Pfd Plus/ext. conv)	
GDLA		Level Term Gold 10	3
		Level Term Gold 15	4
		Level Term Gold 20	5
		Level Term Gold 30	7
GDLE		Level Term Gold 10 (Elite)	3
		Level Term Gold 15 (Elite)	4
		Level Term Gold 20 (Elite)	5
		Level Term Gold 30 (Elite)	7
GDLP		Level Term Gold 10 (Preferred Plus)	3
		Level Term Gold 15 (Preferred Plus)	4
		Level Term Gold 20 (Preferred Plus)	5
		Level Term Gold 30 (Preferred Plus)	7
GECP	GECA	Colony Term 10	3
		Colony Term 15	4
		Colony Term 20	5
GECQ		Colony Term 10 (Pfd Best / Select)	3
		Colony Term 15 (Pfd Best / Select)	4
		Colony Term 20 (Pfd Best / Select)	5
GGLA	GUAR	Yearly Renewable Term (YRT) Gold	1
GGLE		YRT Gold (Elite)	1
GGLP		YRT Gold (Preferred Plus)	1
GLEA	GLEA	SI - Simply Life	8
		15-Year Term (10 year guarantee)	F
GLEP		15-Year Term (Pfd Plus / Std Plus)	F
GLFA		20-Year Term (10 Year Guarantee)	F
GLFP		20-Year Term (Pfd Plus / Std Plus)	F
GLGA		25-Year Term (10 Year Guarantee)	F
GLGP		25-Year Term (Pfd Plus / Std Plus)	F
GLHA		30-Year Term (10 Year Guarantee)	F
GLHP		30-Year Term (Pfd Plus / Std Plus)	F
GMCP	GECA	Colony Term 10 (MD)	3
		Colony Term 15 (MD)	4
		Colony Term 20 (MD)	5
GMCQ		Colony Term 10 (Pfd Best / Select / MD)	
		Colony Term 15 (Pfd Best / Select /MD)	4
		Colony Term 20 (Pfd Best / Select / MD)	
GOVE	GOVE	SI - Simplified Issue W/L - Level Pay	8

Product Code	Company Code	Product Name	Category
		SI - Simplified Issue W/L - 20 Pay SI - Simplified Issue W/L - 10 Pay	R S
GPCP	GECA	Colony Term 10 (MS, PA, TX & VT)	3
		Colony Term 15 (MS, PA, TX & VT)	4 5
GPCQ		Colony Term 20 (MS, PA, TX & VT) Colony Term 10 (Pf Best/Select/MS, PA&TX)	
OI OQ		Colony Term 15 (Pf Best/Select/MS, PA&TX)	
		Colony Term 20 (Pf Best/Select/MS, PA&TX)	
GRAN	GRAN	Select Choice Level Term 10 year	3
		Select Choice Level Term 15 year	4
		Select Choice Level Term 20 year	5
		Select Choice Level Term 25 year	6 7
		Select Choice Level Term 30 year No Lapse Guarantee UL - Level to 121	8
		No Lapse Guarantee UL - Level to 90	C
		No Lapse Guarantee UL - Level to 95	D
		No Lapse Guarantee UL - Level to 100	E
		No Lapse Guarantee UL - Level to 105	G
		No Lapse Guarantee UL - Level to 110	H
		Select Choice Return of Premium 20 year	K
		Select Choice Return of Premium 30 year No Lapse Guarantee UL - Single Pay	М О
		No Lapse Guarantee UL - Pay to 100	P
		No Lapse Guarantee UL - Pay to 65	Q
		No Lapse Guarantee UL - 20 Pay	R
		No Lapse Guarantee UL - 10 Pay	S
		No Lapse Guarantee UL - Level to 65	T
		No Lapse Guarantee UL - Level to 70	U
GRAP		No Lapse Guarantee UL - Level to 75 Select Choice Level Term 10 year (P+/R+)	V 3
GIVAL		Select Choice Level Term 15 year (P+/R+)	
		Select Choice Level Term 20 year (P+/R+)	
		Select Choice Level Term 25 year (P+/R+)	
		Select Choice Level Term 30 year (P+/R+)	
		UL with NLG - Level to 121 (P+/R+)	8
		UL with NLG - Level to 90 (P+/R+)	С
		UL with NLG - Level to 95 $(P+/R+)$ UL with NLG - Level to 100 $(P+/R+)$	D E
		UL with NLG - Level to 105 (P+/R+)	G
		UL with NLG - Level to 110 (P+/R+)	Н
		Select Choice ROP 20 Year (P+/R+)	K
		Select Choice ROP 30 year (P+/R+)	М
		UL with NLG - Single Pay (P+/R+)	0
		UL with NIC - Pay to 100 (P+/R+)	P
		UL with NLG - Pay to 65 (P+/R+) UL with NLG - 20 Pay (P+/R+)	Q R
		UL with NLG - 10 Pay $(P+/R+)$	S
		UL with NLG - Level to 65 (P+/R+)	T
		UL with NLG - Level to 70 $(P+/R+)$	U
		UL with NLG - Level to 75 $(P+/R+)$	V
GRUP	GECA	GenGuard UL - no lapse UL to 121 (b1)	8

Product Code	Company Code	Product Name	Category
GRUQ		GenGuard UL - no lapse UL to 100 (b1) GenGuard UL - no lapse to 121 (P+/R+)	E 8
01.00		GenGuard UL - no lapse to 100 (P+/R+)	E
GRXP		Colony Term 10 (OR)	3
		Colony Term 15 (OR)	4
		Colony Term 20 (OR)	5
		GenGuard UL - no lapse UL to 121 (b2)	8
CDVO		GenGuard UL - no lapse UL to 100 (b2)	E
GRXQ		Colony Term 10 (Pfd Best / Select) Colony Term 15 (Pfd Best / Select)	3 4
		Colony Term 20 (Pfd Best / Select)	5
		GenGuard UL - no lapse to 121 (P+/R+)	8
		GenGuard UL - no lapse to 100 (P+/R+)	E
GRYP		GenGuard UL - no lapse UL to 121 (b3)	8
		GenGuard UL - no lapse UL to 100 (b3)	E
GRYQ		GenGuard UL - no lapse to 121 $(P+/R+)$	8
		GenGuard UL - no lapse to 100 $(P+/R+)$	E
ILLI	ILLI	Protector Term Life 10-Year	3
		Protector Term Life 15-Year	4
		Protector Term Life 20-Year Protector Term Life 30-Year	5 7
ILLP		Protector Term 10 (Super / Ultra Std)	3
11111		Protector Term 15 (Super / Ultra Std)	4
		Protector Term 20 (Super / Ultra Std)	5
		Protector Term 30 (Super / Ultra Std)	7
ILWI		Protector Term Life 30-Year (WA)	7
ILWP		Protector Term 30 (Super/Ultra Std/WA)	7
IOFE	INDE	Foresters Lifefirst - 10 Year	3
		Foresters Lifefirst - 20 Year	5
		Foresters Lifefirst - 25 Year	6
TOED		Foresters Lifefirst - 30 Year Foresters Lifefirst - 10 Year (Plus)	7 3
IOFP		Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (Plus)	
		Foresters Lifefirst - 25 Year (Plus)	5 6
		Foresters Lifefirst - 30 Year (Plus)	7
IONE		Foresters Lifefirst - 20 Year (non-med)	5
		Foresters Lifefirst - 25 Year (non-med)	6
		Foresters Lifefirst - 30 Year (non-med)	7
		SI - Planright Level	8
JHCP	JOHU	15 Year Level (Super/Std+ with CER)	4
THOH		20 Year Level (Super/Std+ with CER)	5
JHCU		15 Year Level Premium Term (with CER)	4 5
JHGP		20 Year Level Premium Term (with CER) 10 Year Level Premium Term (Super/Std+)	
Oligi		15 Year Level Premium Term (Super/Std+)	
		20 Year Level Premium Term (Super Std+)	
		UL-G 13 (Super/Std+)	8
JHGU		10 Year Level Premium Term	3
		15 Year Level Premium Term	4
		20 Year Level Premium Term	5
		UL-G 13	8

Product Code	Company Code	Product Name	Category
JYCN	JOHY	15 Year Level Premium Term (with CER) 20 Year Level Premium Term (with CER)	4 5
JYCP		15 Year Level (Super/Std+ with CER)	4
0101		20 Year Level (Super/Std+ with CER)	5
JYYN		10 Year Level Premium Term	3
		15 Year Level Premium Term	4
		20 Year Level Premium Term	5
JYYP		10 Year Level Premium Term (Super/Std+)	
		15 Year Level Premium Term (Super/Std+)	
JYZN		20 Year Level Premium Term (Super Std+) 10 Year Level Premium Term (ages 71+)	5 3
01211		15 Year Level Premium Term (ages 66+)	4
		20 Year Level Premium Term (ages 61+)	5
JYZP		10 Year Level Term (Super Pfd/ages 71+)	3
		15 Year Level Term (Super Pfd/ages 66+)	4
		20 Year Level Term (Super Pfd/ages 61+)	5
LAFA	LAFA	SI - Classic Protector SIWL	8
		SI - Classic Protector SIWL - 10 Pay	S
LASC		SI - Classic Protector SIWL (SC)	8
LAWA		SI - Classic Protector SIWL - 10 Pay /SC SI - Classic Protector SIWL (WA)	S 8
LAWA		SI - Classic Protector SIWL - 10 Pay /WA	
LDIN	LNNA	LGUL (2013) (500K-999K)	8
		LGUL (2013) (500K-999K)	P
LDIP		LGUL (2013 / P+) (500K-999K)	8
		LGUL (2013 / P+) (500K-999K)	P
LIBB	LIBB	SI - Med Free Term - 10 Year	3
		SI - Med Free Term - 15 Year	4
		SI - Med Free Term - 20 Year	5
		<pre>SI - Med Free Term - 30 Year SI - SIMPL - Simplifed Issue Whole Life</pre>	7 8
LINN	LNNA	LGUL (2012 / PR)	8
TIM	LININA	LGUL (2012) - pay to 100 (PR)	P
LINP		LGUL (2012 / P+ / PR)	8
		LGUL (2012) - pay to 100 (P+ / PR)	P
LISP	LISW	LSW Level Term 10-G (Elite/Std Plus)	3
		LSW Level Term 15-G (Elite/Std Plus)	4
		LSW Level Term 20-G (Elite/Std Plus)	5
		LSW Level Term 30-G (Elite/Std Plus) LSW Level Term 15-NG (Elite/Std Plus)	7
LISW		LSW Level Term 10-G (Elite/Std Plus)	F 3
TITOM		LSW Level Term 15-G	4
		LSW Level Term 20-G	5
		LSW Level Term 30-G	7
		LSW Level Term 15-NG (10 year guarantee)	F
LITP		LSW Level Term 20-NG (Elite/Std Plus)	F
LITW		LSW Level Term 20-NG (10 year guarantee)	F
LIUP		LSW Level Term 30-NG (Elite/Std Plus)	F
LIUW LNEN	LNNA	LSW Level Term 30-NG (10 year guarantee) LifeElement (SM) Level Term - 10 Year	F 3
אז הי אזרד	TIMINT	LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year	4

Product Code	Company Code	Product Name	Category
		LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year LGUL (2013) (1m+) LGUL (2013) (1m+)	5 7 8 P
LNEP		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+)	3 4
		LifeElement (SM) Level Term - 20 (P+)	5
		LifeElement (SM) Level Term - 30 (P+)	7
		LGUL (2013 / P+) (1m+) LGUL (2013 / P+) (1m+)	8 P
LNIN		LGUL (2013) (100K-499K)	8
		LGUL (2013) (100K-499K)	Р
LNIP		LGUL (2013 / P+) (100K-499K)	8
TVVNI	LNLI	LGUL (2013 / P+) (100K-499K) LifeElement (SM) Level Term - 10 Year	P 3
LYYN	TINTT	LifeElement (SM) Level Term - 10 Year	4
		LifeElement (SM) Level Term - 20 Year	5
		LifeElement (SM) Level Term - 30 Year	7
LYYP		LifeElement (SM) Level Term - 10 (P+)	3
		LifeElement (SM) Level Term - 15 (P+)	4
		LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	5 7
MADI	MADI	SI - Legacy Select Level Benefit W/L	8
MCNN	MINM	Advantage Elite - 15 Year (w/ext conv.	
		Advantage Elite - 20 Year (w/ext conv.) 5
		Advantage Elite - 30 Year (w/ext conv.	7
MCNP		Advantage Elite Select - 15 Year (P+/R+	
		Advantage Elite Select - 20 Year (P+/R+	
MDFL	MIDT	Advantage Elite Select - 30 Year (P+/R+ Essential Guaranteed UL 4 (\$25-\$249K)) 7 8
иреп	MIDI	Essential Guaranteed UL 4 - 1 pay (25K+	
		Essential Guaranteed UL 4 - p100 (\$25K+	
		Essential Guaranteed UL 4 - p65 (\$25K+	
		Essential Guaranteed UL 4 - 20p (25K+	
142.72		Essential Guaranteed UL 4 - 10p (\$25K+	
MDFP		Essential Guaranteed UL 4 P+ (\$25-\$249K Essential Guaranteed UL 4 - 1p P+ (25K+	
		Essential Guaranteed UL - p100 P+ (25K+	
		Essential Guaranteed UL 4 -p65 P+ (25K+	
		Essential Guaranteed UL 4-20 p P+ (25K+	
		Essential Guaranteed UL 4-10p P+ (25K+	
MDGL		Essential Guaranteed UL 4 (\$250K plus	
		Essential Guaranteed UL 4 - 1p (\$250K+	
		Essential Guaranteed UL 4 - p100 (250K+ Essential Guaranteed UL 4 - p65 (\$250K+	
		Essential Guaranteed UL 4 - 20p (\$250K+	
		Essential Guaranteed UL 4 - 10p (\$250K+	
MDGP		Essential Guaranteed UL4 P+ (\$250K plus) 8
		Essential Guaranteed UL 4 - 1p P+(250K+	
		Essential Guaranteed UL -p100 P+ (250K+	
		Essential Guaranteed UL 4-p65 P+ (250K+) Q

Product Code	Company Code	Product Name	Category
		Essential Guaranteed UL 4-20p P+ (250K+ Essential Guaranteed UL 4-10p P+ (250K+	
MDNN	MINM	Advantage Elite Select Life - 5 Year Advantage Elite Select Life - 10 Year	2 3
MDNP		Advantage Elite Select Elie - 10 Tear Advantage Elite Select - 5 Year (P+/R+)	2
MDT	MDDT	Advantage Elite Select - 10 Year (P+/R+ MetLife One Year Term - Non-renewable	
MELI METE	METL	GLT 10 (P+ Elite Plus Non-Smoker)	1 3
		GLT 15 (P+ Elite Plus Non-Smoker)	4
		GLT 20 (P+ Elite Plus Non-Smoker) GLT 30 (P+ Elite Plus Non-Smoker)	5 7
METI	METR	MetLife One Year Term - Non-renewable	1
METL	METL	Guaranteed Level Term 10	3
		Guaranteed Level Term 15 Guaranteed Level Term 20	4 5
		Guaranteed Level Term 30	7
METP		GLT 10 (P+ Elite Non-Smoker)	3
		GLT 15 (P+ Elite Non-Smoker) GLT 20 (P+ Elite Non-Smoker)	4 5
		GLT 30 (P+ Elite Non-Smoker)	7
MEYE	METR	GLT 10 (P+ Elite Plus Non-Smoker)	3
		GLT 15 (P+ Elite Plus Non-Smoker) GLT 20 (P+ Elite Plus Non-Smoker)	4 5
MEYL		Guaranteed Level Term 10	3
		Guaranteed Level Term 15	4
MEYP		Guaranteed Level Term 20 GLT 10 (P+ Elite Non-Smoker)	5 3
1111 1 1		GLT 15 (P+ Elite Non-Smoker)	4
		GLT 20 (P+ Elite Non-Smoker)	5
MIDL	MIDT	Premier CS6 - 10 Year Term Premier CS6 - 15 Year Term	3 4
		Premier CS6 - 20 Year Term	5
		Premier CS6 - 30 Year Term	7
		XL-DB3 (\$25-\$249K) XL-DB3 - p100 (\$25-\$249K)	8 P
MIDP		Premier CS6 - 10 Year Term (P+)	3
		Premier CS6 - 15 Year Term (P+)	4
		Premier CS6 - 20 Year Term (P+) Premier CS6 - 30 Year Term (P+)	5 7
		XL-DB3 P+ (\$25-\$249K)	8
MIRI		XL-DB3 - p100 P+ (\$25-\$249K)	P 3
MIEL		Executive CS3 - 10 Year Term Executive CS3 - 15 Year Term	3 4
		Executive CS3 - 20 Year Term	5
		Premier CS4 - 30 Year Term (GU)	7
		XL-DB3 (\$250K plus XL-DB3 - p100 (\$250K plus	
MIEP		Executive CS3 - 10 Year (P+)	3
		Executive CS3 - 15 Year (P+) Executive CS3 - 20 Year (P+)	4 5
		Premier CS4 - 30 Year Term (Plus/GU)	3 7

Product Code	Company Code	Product Name	Category
		XL-DB3 P+ (\$250K plus) 8
		XL-DB3 - p100 P+ (\$250K plus	
MINN	MINM	Advantage Elite Select Life - 15 Year	4
		Advantage Elite Select Life - 20 Year	5
		Advantage Elite Select Life - 30 Year	7
MINP		Advantage Elite Select - 15 Year (P+/R+	
		Advantage Elite Select - 20 Year (P+/R+	
N.T. 1.177	MARIE	Advantage Elite Select - 30 Year (P+/R+	
MLUE	METL	Provider UL - guaranteed to age 95	D
MLUP MONU	MONU	Provider UL - guaranteed to 95 (Elite) SI - Immediate Solution (WL08)	D 8
MONO	MONO	10 Pay Solution (WL08)	S
MOPF	MOTO	SI - Preferred Simplifed Issue W/L	8
MOTB	11010	Your Term Life - 10-Year (Pfd Best)	3
11012		Your Term Life - 15-Year (Pfd Best)	4
		Your Term Life - 20-Year (Pfd Best)	5
		Your Term Life - 30-Year (Pfd Best)	7
MOTO		Your Term Life Plan - 10-Year	3
		Your Term Life Plan - 15-Year	4
		Your Term Life Plan - 20-Year	5
		Your Term Life - 30-Year Plan	7
		SI - Standard Simplifed Issue Whole Life	
MOTP		Your Term Life - 10-Year (Pfd Plus)	3
		Your Term Life - 15-Year (Pfd Plus)	4 5
		Your Term Life - 20-Year (Pfd Plus) Your Term Life - 30-Year (Pfd Plus)	5 7
MTEI	METR	MetLife One Year Term - with R&C rider	1
MTEP	111111	MetLife OYT - w/R&C rider (Elite/Std+)	1
MTGN	MASM	Vantage Term 10	3
		Vantage Term 20	5
		UL Guard 5.1 - No Lapse UL	8
		UL Guard 5.1 - No Lapse UL 1 Pay	0
		UL Guard 5.1 - No Lapse UL Pay to 100	P
		UL Guard 5.1 - No Lapse UL Pay to 65	Q
		UL Guard 5.1 - No Lapse UL 20 Pay	R
MEGE		UL Guard 5.1 - No Lapse UL 10 Pay	S
MTGP		Vantage Term 10 (Ultra Pfd)	3 5
		Vantage Term 20 (Ultra Pfd) UL Guard 5.1 - No Lapse UL (Ultra Pfd)	8
		UL Guard 5.1 - No Lapse UL (Ultra Pfd)	0
		UL Guard 5.1 - No Lapse UL (Ultra Pfd)	P
		UL Guard 5.1 - No Lapse UL (Ultra Pfd)	Q
		UL Guard 5.1 - No Lapse UL (Ultra Pfd)	Ř
		UL Guard 5.1 - No Lapse UL (Ultra Pfd)	S
MTLI	METL	MetLife One Year Term - with R&C rider	1
MTLP		<pre>MetLife OYT - w/R&C rider (Elite/Std+)</pre>	1
MTRP	MTRU	SelecTerm-10 (Preferred Plus)	3
		SelecTerm-15 (Preferred Plus)	4
		SelecTerm-20 (Preferred Plus)	5
MIDII		SelecTerm-30 (Preferred Plus)	7
MTRU		SelecTerm-10 (NV, NJ, OR)	3

Product Code	Company Code	Product Name	Category
		SelecTerm-15 (NV, NJ, OR) SelecTerm-20 (NV, NJ, OR) SelecTerm-30 (NV, NJ, OR)	4 5 7
MTSP		SelecTerm-10 (Preferred Plus) SelecTerm-15 (Preferred Plus)	3 4
MEGI		SelecTerm-20 (Preferred Plus) SelecTerm-30 (Preferred Plus)	5 7
MTSU		SelecTerm-10 SelecTerm-15 SelecTerm-20	3 4 5
NASZITT	МЕШО	SelecTerm-30	7
MYUE MYUP	METR	Provider UL - guaranteed to age 95 Provider UL - guaranteed to 95 (Elite)	D D
NALB	NAWE	Living Benefit Term 15	4
141.1717	147 744 [7]	Living Benefit Term 20	5
		Living Benefit Term 30	7
NATV	NATI	ART - Annual Renewable Term	1
		GL-10 - 10 Year Level Term	3
		GL-15 - 15 Year Level Term GL-20 - 20 Year Level Term	4 5
NATW		ART - Annual Renewable Term (Elite Pfd)	1
14171 44		GL-10 - 10 Year (Elite / Standard Plus	
		GL-15 - 15 Year (Elite / Standard Plus	
		GL-20 - 20 Year (Elite / Standard Plus	
NAWE	NAWE	NWL Term 10	3
		NWL Term 15	4
		NWL Term 20 NWL Term 30	5 7
NAWP		NWL Term 10 (Super Preferred)	3
		NWL Term 15 (Super Preferred)	4
		NWL Term 20 (Super Preferred)	5
		NWL Term 30 (Super Preferred)	7
NAXE		NWL Secure Term 10 NWL Secure Term 15	3 4
		NWL Secure Term 20	5
		NWL Secure Term 30	7
NAXP		NWL Secure Term 10 (Super Preferred)	3
		NWL Secure Term 15 (Super Preferred)	4
		NWL Secure Term 20 (Super Preferred)	5
NBIM	NABE	NWL Secure Term 30 (Super Preferred) Custom Advantage - 10 Year	7 3
INDIFI	NADE	Custom Advantage - 15 Year	4
		Custom Advantage - 20 Year	5
		Custom Advantage - 35 Year	F
NBIN		Custom Advantage - 35 Year (age 35+)	F
NBIP		Custom Advantage - 10 Year (Pfd Plus)	3 4
		Custom Advantage - 15 Year (Pfd Plus) Custom Advantage - 20 Year (Pfd Plus)	4 5
		Custom Advantage - 35 Year (Pfd Plus)	F
NBIQ		Custom Advantage - 35 Year (age 35+/P+	
NBTM		Custom Advantage - 30 Year	F

Product Code	Company Code	Product Name	Category
NBTP		Custom Advantage - 30 Year (Pfd Plus)	F
NDGA	NORA	ADDvantage 10	3
		ADDvantage 15	4
		ADDvantage 20	5
		ADDvantage 30	7
NDGP		ADDvantage 10 (Super Preferred)	3
		ADDvantage 15 (Super Preferred)	4
		ADDvantage 20 (Super Preferred)	5
NICON		ADDvantage 30 (Super Preferred)	7
NGGA		Custom Guarantee Gen 8 (\$25-249K)	
		Custom Guarantee Gen 8 - 1 pay (\$25K+	
		Custom Guarantee Gen 8 - p100 (\$25K+	
		Custom Guarantee Gen 8 - p65 (\$25K+ Custom Guarantee Gen 8 - 20p (\$25K+	
		Custom Guarantee Gen 8 - 10p (\$25K+	
NGGP		Custom Guarantee Gen 8 P+ (\$25-\$249K)	
11001		Custom Guarantee Gen 8 - 1 pay P+ (25K+	
		Custom Guarantee Gen 8 - p100 P+ (\$25K+	
		Custom Guarantee Gen 8 - p65 P+ (\$25K+	
		Custom Guarantee Gen 8 - 20p P+ (\$25K+	
		Custom Guarantee Gen 8 - 10p P+ (25K+	
NHGA		Custom Guarantee Gen 8 (\$250K plus) 8
		Custom Guarantee Gen 8 - 1 pay (\$250K+	
		Custom Guarantee Gen 8 - p100 (\$250K+) P
		Custom Guarantee Gen 8 - p65 (\$250K+	
		Custom Guarantee Gen 8 - 20p (\$250K+	
		Custom Guarantee Gen 8 - 10p (\$250K+	
NHGP		Custom Guarantee Gen 8 P+ (\$250K plus	
		Custom Guarantee Gen 8 - 1 pay P+(250K+	
		Custom Guarantee Gen 8 - p100 P+ (250K+	
		Custom Guarantee Gen 8 - p65 P+ (250K+ Custom Guarantee Gen 8 - 20p P+ (250K+	
		Custom Guarantee Gen 8 - 10p P+ (250K+	
NOTN	NORM	TT Term 10 - 1 Year Term for 10 Years	, 5 1
110111	1101111	TT Level Term 20 (issue ages 51+)	5
NOTP		TT Term 10 - 1 Year for 10 Yrs (Premier	
		TT Level Term 20 (Premier NT/ages 51+)	5
NOWM		TT Term 80 - 1 Year R & C Term	1
		TT Level Term 10	3
		TT Level Term 20	5
NOWP		TT Term 80 - 1 Year R & C (Premier NT)	1
		TT Level Term 10 (Premier NT)	3
		TT Level Term 20 (Premier NT)	5
NOYN		TT Level Term 20 (NY)	5
NOYP	NODA	TT Level Term 20 (Premier NT / NY)	5
NPGA	NORA	Guarantee Builder IUL3 (\$250K plus	
NDCD		Guarantee Builder IUL3 (\$250K+	
NPGP		Guarantee Builder IUL3 P+ (\$250K plus Guarantee Builder IUL3 P+ (\$250K	
NTWL	NATY	YourLife(SM) - 10 Year Term II (VI)) P 3
TA T AAT	TALZT T	YourLife(SM) - 15 Year Term II (VI)	4
		TOUTHITE (OU) TO TEST TETM IT (AT)	4

Product Code	Company Code	Product Name	Category
		YourLife(SM) - 20 Year Term II (VI)	5
		YourLife(SM) - 30 Year Term II (VI)	7
NTWP		YourLife(SM) - 10 Year Term II (Pfd+)	3
		YourLife(SM) - 15 Year Term II (Pfd+)	4
		YourLife(SM) - 20 Year Term II (Pfd+)	5
		YourLife(SM) - 30 Year Term II (Pfd+)	7
NTXV	NATI	L-20 - 20 Year Level Term	F
NTXW		L-20 - 20 Year (Elite / Standard Plus)	F
NUGA	NORA	Guarantee Builder IUL3 (\$25-249K)	8
		Guarantee Builder IUL3 (\$25-249K	P
NUGP		Guarantee Builder IUL3 P+ (\$25-249K)	8
		Guarantee Builder IUL3 P+ (\$25K+	
NVWL	NATW	YourLife(SM) GLT 10 Year Term	3
		YourLife(SM) GLT 15 Year Term	4
		YourLife(SM) GLT 20 Year Term	5
		YourLife(SM) GLT 30 Year Term	7
		YourLife No-Lapse Guarantee UL - to 121	8
		YourLife No-Lapse Guarantee UL - to 100	E
		YourLife No-Lapse Guarantee UL - to 105	G
		YourLife No-Lapse Guarantee UL - to 110	Н
		YourLife No-Lapse Guarantee UL - 1 Pay	0
		YourLife No-Lapse Guarantee UL - 20 Pay	R
		YourLife No-Lapse Guarantee UL - 10 Pay	S
NVWP		YourLife(SM) GLT 10 Year Term (Pfd+)	3
		YourLife(SM) GLT 15 Year Term (Pfd+)	4
		YourLife(SM) GLT 20 Year Term (Pfd+)	5
		YourLife(SM) GLT 30 Year Term (Pfd+)	7
		YourLife No-Lapse UL - to 121 (Pfd Plus	8
		YourLife No-Lapse UL - to 100 (Pfd Plus	E
		YourLife No-Lapse UL - to 105 (Pfd Plus	G
		YourLife No-Lapse UL - to 110 (Pfd Plus	Н
		YourLife No-Lapse UL - 1 Pay (Pfd Plus	0
		YourLife No-Lapse UL - 20 Pay (Pfd Plus	R
		YourLife No-Lapse UL - 10 Pay (Pfd Plus	S
NXTV	NATI	L-15 - 15 Year Level Term	F
NXTW		L-15 - 15 Year (Elite / Standard Plus)	F
NYLA	NEWY	YCT - Indeterminate Premium Term	1
NYLP		YCT Indeterminate Premium Term (Sel Pfd	1
NYLS		YCT -Indeterminate Premium Term (Smoker	1
NYMA		10 Year Level Term (10LCT)	3
		15 Year Level Term (15LCT)	4
		20 Year Level Term (20LCT)	5
NYMP		10 Year Level Term (10LCT) (Select Pfd)	3
		15 Year Level Term (15LCT) (Select Pfd)	4
		20 Year Level Term (20LCT) (Select Pfd)	5
NYWL	NATY	YourLife(SM) GLT 10 Year Term	3
		YourLife(SM) GLT 15 Year Term	4
		YourLife(SM) GLT 20 Year Term	5
		YourLife(SM) GLT 30 Year Term	7
		YourLife No-Lapse Guarantee UL - to 121	8
		YourLife No-Lapse Guarantee UL - to 100	E

Product Code	Company Code	Product Name	Category
		YourLife No-Lapse Guarantee UL - to 105	G
		YourLife No-Lapse Guarantee UL - to 110	Н
		YourLife No-Lapse Guarantee UL - 20 Pay	R
		YourLife No-Lapse Guarantee UL - 10 Pay	S
NYWP		YourLife(SM) GLT 10 Year Term (Pfd+)	3
		YourLife(SM) GLT 15 Year Term (Pfd+)	4
		YourLife(SM) GLT 20 Year Term (Pfd+)	5 7
		YourLife (SM) GLT 30 Year Term (Pfd+)	8
		YourLife No-Lapse UL - to 121 (P+) YourLife No-Lapse UL - to 100 (Pfd Plus)	
		YourLife No-Lapse UL - to 105 (P+)	G G
		YourLife No-Lapse UL - to 110 (P+ / NY)	
		YourLife No-Lapse UL - 20 Pay (Pfd Plus)	
		YourLife No-Lapse UL - 10 Pay (Pfd Plus)	
OCNC	OCCI	ULTIMATE TERM-10 - 10 Year Term	3
OMWJ	OHIN	FlexTerm Series IX - 10 Year Plus	
OMWN		Term 10 Plus (P+ Super Pfd / R+ Select)	3
OMYJ		FlexTerm Series IX - 10 Year	3 3 3
OMYN		Term 10 (P+ Super Pfd/ R+ Select)	3
ONWJ		FlexTerm Series IX - 15 Year Plus	4
		FlexTerm Series IX - 20 Year Plus	5
ONWN		Term 15 Plus (P+ Super Pfd / R+ Select)	
		Term 20 Plus (P+ Super Pfd / R+ Select)	5 3
ONYJ		Recap Term - 10 Year	
		FlexTerm Series IX - 15 Year	4
CATTAN		FlexTerm Series IX - 20 Year	5
ONYN		Recap Term 10 (P+ Super Pfd/ R+ Select)	
		Term 15 (P+ Super Pfd / R+ Select) Term 20 (P+ Super Pfd / R+ Select)	4 5
OXFO	OXFO	SI - Assurance Financial Expense W/L	8
PAAL	PACK	Pacific-ART-NY - Annual Renewable Term	1
PAAN	111011	Pacific-ART-NY - ART (Preferred Plus)	1
PAAS		Pacific-ART-NY - ART (Super Preferred)	1
PACL	PACL	Pacific-ART - Annual Renewable Term	1
PACN		Pacific-ART - ART (Preferred Plus)	1
PACS		Pacific-ART - ART (Super Preferred)	1
PAGI	PACI	Ten Year Term	3
PAIC		One Year Term Plus	1
PANA	PANA	5-Year Level Term	2
PANP		Sentinel Series 10 (Preferred Plus)	3
D.1.1.0		Sentinel Series 20 (Preferred Plus)	5
PANS		Sentinel Series 10 - 10-Year Term	3
די אי ווויי		Sentinel Series 20 - 20-Year Term	5
PATN	ח זווד	10-Year Level Term Selector 1 - 1 Year Term	3 1
PAUL	PAUL	Selector 1 - 1 Year Term Selector 10 - 10 Year Term	3
PAXP	PANA	Sentinel Series 20/10 (Preferred Plus)	S F
PAXS	TUINU	Sentinel Series 20/10 (Freferred Flus) Sentinel Series 20/10 - 20-Year Term	F
PCCL	PACL	Pacific PRIME Term 10	3
		Pacific PRIME Term 15	4
		Pacific PRIME Term 20	5
			-

Product Code	Company Code	Product Name	Category
PCCP		Pacific PRIME Term 30 Pacific PRIME Term 10 (Super Pfd / Pfd Pacific PRIME Term 15 (Super Pfd / Pfd) 4
PCCS		Pacific PRIME Term 20 (Super Pfd / Pfd Pacific PRIME Term 30 (Super Pfd / Pfd Pacific PRIME Term 10 (age 18-60 Std) Pacific PRIME Term 15 (age 18-60 Std)) 7 3 4
PCCT		Pacific PRIME Term 20 (age 18-60 Std) Pacific PRIME Term 10 (age 18-60 Pfd) Pacific PRIME Term 15 (age 18-60 Pfd) Pacific PRIME Term 20 (age 18-60 Pfd)	5 3 4 5
PENB	PENN	Pacific PRIME Term 20 (age 18-60 Pfd) Guaranteed 10 Year Term (Preferred Best Guaranteed 15 Year Term (Preferred Best Guaranteed 20 Year Term (Preferred Best) 3) 4
PENC		Guaranteed 10 Year Term Guaranteed 15 Year Term Guaranteed 20 Year Term	, 3 4 5
PENP		Guaranteed 10 Year Term (Preferred Plus Guaranteed 15 Year Term (Preferred Plus Guaranteed 20 Year Term (Preferred Plus) 3) 4
PGNC PGNP PHLE	PHOE	Guaranteed Protection UL - gtd to 121 Guaranteed Protection UL - gtd to 121 P SI - Safe Harbor Term - 10 (Low Band)	3
		SI - Safe Harbor Term - 15 (Low Band) SI - Safe Harbor Term - 20 (Low Band) SI - Safe Harbor Term - 30 (Low Band)	4 5 7
PHOE		Safe Harbor Term Life - 10 (High Band) Safe Harbor Term Life - 15 (High Band) Safe Harbor Term Life - 20 (High Band) Safe Harbor Term Life - 30 (High Band)	3 4 5 7
PHSI		Safe Harbor Term Life - 30 (High Band) SI - Safe Harbor Term - 10 (Express) SI - Safe Harbor Term - 15 (Express) SI - Safe Harbor Term - 20 (Express) SI - Safe Harbor Term - 30 (Express)	7 3 4 5 7
PNDI	PRIP	Universal Life Protector IV Universal Life Protector IV - to age 90 Universal Life Protector IV - to age 95 Universal Life Protector IV - to age 10	8 C D
PNDP		Universal Life Protector IV - to age 10 Universal Life Protector IV (Super)	5 G 8 C D E
POLI	PRCU	Universal Life Protector IV (Super) 5 Year Renewable Level Term 10 Year Renewable Level Term 20 Year Renewable Level Term 30 Year Renewable Level Term Traditional Whole Life Single Premium Whole Life 20 Year Limited Payment Whole Life	G 2 3 5 7 8 0 R

Product Code	Company Code	Product Name	Category
DDDG	DDIIG	10 Year Limited Payment Whole Life	S
PPDC	PRUC	Term Essential 10 (250K PruXpr / OR)	3
PPDS		Term Essential 15 (250K PruXpr / OR) Term Essential 10 (P+ Best / R+ NS+)	4 3
1100		Term Essential 15 (P+ Best / R+ NS+)	4
PPFC		Term Essential 10 (<250K PruXpress ONLY	
		Term Essential 15 (<250K PruXpress ONLY	•
		Term Essential 20 (<250K PruXpress ONLY	
		Term Essential 30 (<250K PruXpress ONLY) 7
PPFS		Term Essential 10 (P+ Best / R+ NS+)	3
		Term Essential 15 (P+ Best / R+ NS+)	4
		Term Essential 20 (P+ Best / R+ NS+)	5
		Term Essential 30 (P+ Best / R+ NS+)	7
PPUC		Term Elite 10 (<250K PruXpress ONLY/WA	
		Term Elite 15 (<250K PruXpress ONLY/WA	
		Term Elite 20 (<250K PruXpress ONLY/WA	
		Term Elite 30 (<250K PruXpress ONLY/WA UL Protector with NLG to 121 (1000K+)	, , , , , , , , , , , , , , , , , , ,
		UL Protector with NLG to 100 (1000K+)	E
		UL Protector w/NLG to 121 - 1 Pay (\$1m)	0
		UL Protector w/NLG to 121 - 20 Pay (\$1m	
		UL Protector w/NLG to 121 - 10 Pay (\$1m	
PPUS		Term Elite 10 (P+ Best / R+ NS+ / WA)	3
		Term Elite 15 (P+ Best / R+ NS+ / WA)	4
		Term Elite 20 (P+ Best / R+ NS+ / WA)	5
		Term Elite 30 (P+ Best / R+ NS+ / WA)	7
		UL Protector with NLG (1000K / Plus)	8
		UL Protector with NLG (1000K / Plus)	E
		UL Protector w/NLG to 121 - (\$1m/Plus)	0
		UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	R S
PPWC		Term Essential 10 (<250K PruXpress / WA	
I I WC		Term Essential 15 (<250K PruXpress / WA	,
		Term Essential 20 (<250K PruXpress / WA	
		Term Essential 30 (<250K PruXpress / WA	
PPWS		Term Essential 10 (P+ Best / R+ NS+ /WA	
		Term Essential 15 (P+ Best / R+ NS+ /WA	
		Term Essential 20 (P+ Best / R+ NS+ /WA	•
		Term Essential 30 (P+ Best / R+ NS+ /WA	
PPYC	PRUJ	PruTerm One	1
		Term Elite 10 (NY/<250K Pruxpress ONLY	
		Term Elite 15 (NY/<250K Pruxpress ONLY	
		Term Elite 20 (NY/<250K PruXpress ONLY Term Elite 30 (NY/<250K PruXpress ONLY	
		UL Protector with NLG to 121 (250K-999K	,
		UL Protector with NLG to 100 (250K-999K	•
		PruLife Return of Premium Term 15	, <u> </u>
		PruLife Return of Premium Term 20	K
		PruLife Return of Premium Term 30	M
		UL Protector w/NLG to 121 - 1 Pay (250)	0
		UL Protector w/NLG to 121 - 20 Pay (250) R

Product Code	Company Code	Product Name	Category
PPYS		UL Protector w/NLG to 121 - 10 Pay (250 Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) Term Elite 30 (NY/P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus UL Protector with NLG (250K-999K/Plus PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus)	3 4 5 7) 8
PRCI	PRIN	10-Year Term (2014) 15-Year Term (2014) 20-Year Term (2014) 30-Year Term (2014) Universal Life Protector IV Universal Life Protector IV - to age 90 Universal Life Protector IV - to age 95 Universal Life Protector IV - to age 10 Universal Life Protector IV - to age 10	3 4 5 7 8 C D
PRCP		10-Year Term (2014) (Super) 15-Year Term (2014) (Super) 20-Year Term (2014) (Super) 30-Year Term (2014) (Super) Universal Life Protector IV (Super)	3 4 5 7 8 C D E G
PRDI	PRIP	10-Year Term (2014) 15-Year Term (2014) 20-Year Term (2014) 30-Year Term (2014)	3 4 5 7
PRDP		10-Year Term (2014) (Super) 15-Year Term (2014) (Super) 20-Year Term (2014) (Super) 30-Year Term (2014) (Super)	3 4 5 7
PREC	PRUC	Term Elite 10 (250K PruXpress/OR Term Elite 15 <250K PruXpress / OR	3 4
PRES		Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+)	3 4
PRIM	PRIM	Custom Advantage - 10 Year Custom Advantage - 15 Year Custom Advantage - 20 Year Custom Advantage - 35 Year	3 4 5 F
PRIN PRIP		Custom Advantage - 35 Year (age 35+) Custom Advantage - 10 Year (Pfd Plus) Custom Advantage - 15 Year (Pfd Plus) Custom Advantage - 20 Year (Pfd Plus)	F 3 4 5

Product Code	Company Code	Product Name	Category
PRIQ PRJC	PRUC	Custom Advantage - 35 Year (Pfd Plus) Custom Advantage - 35 Year (age 35+/P+ UL Protector with NLG to 121 (250K-999K	
		UL Protector with NLG to 100 (250K-999K UL Protector w/NLG to 121 - 1 Pay (250) UL Protector w/NLG to 121 - 20 Pay (250) R
PRJS		UL Protector w/NLG to 121 - 10 Pay (250 UL Protector with NLG (250K-999K/Plus UL Protector with NLG (250K-999K/Plus UL Protector w/NLC to 121 (250K/Plus)) 8
PRTA	PRTC	UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) Level Term II - 10 Year	R S 3
		Level Term II - 15 Year Level Term II - 20 Year	4 5
PRTB		LTII - 10 Year (Pf Select, R+ Std+) LTII - 15 Year (Pf Select, R+ Std+) LTII - 20 Year (Pf Select, R+ Std+)	3 4 5
PRTC		LTII - 10 Year (P+) LTII - 15 Year (P+)	3 4 5
PRTM PRTP	PRIM	LTII - 20 Year (P+) Custom Advantage - 30 Year Custom Advantage - 30 Year (Pfd Plus)	F F
PRUC	PRUC	PruTerm One Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY)	1 3 4
		Term Elite 20 (<250K PruXpress ONLY) Term Elite 30 (<250K PruXpress ONLY)	5 7
		UL Protector with NLG to 121 (100K-249K UL Protector with NLG to 100 (100K-249K PruLife Return of Premium Term 15	•
		PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/NLG to 121 - 1 Pay (100)	K M O
		UL Protector w/NLG to 121 - 20 Pay (100 UL Protector w/NLG to 121 - 10 Pay (100	K R) S
PRUS		PruTerm WorkLife 65 Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+)	T 3 4
		Term Elite 20 (P+ Best / R+ NS+) Term Elite 30 (P+ Best / R+ NS+) UL Protector with NLG (100K-249K/Plus	5 7) 8
		UL Protector with NLG (100K-249K/Plus PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+)	•
		PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/NLG to 121 - (100K/Plus)	M O
		UL Protector w/NLG to 121 - (100K/Plus) UL Protector w/NLG to 121 - (100K/Plus) PruTerm WorkLife 65 (P+/R+)	R S T
PRXA	PRTC	Level Term II - 10/5 Year	F

Product Code	Company Code	Product Name	Category
PRXB PRXC PSXA		LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+) Level Term II - 20/5 Year	F F F
PSXB		LTII - 15/5 Year (Pf Select, R+ Std+)	F
PSXC PTAL	PROT	LTII - 15/5 Year (P+) Advantage Choice UL - to age 80	F A
1 1711	11(01	Advantage Choice UL - to age 85	В
		Advantage Choice UL - to age 90	С
		Advantage Choice UL - to age 95	D
		Advantage Choice UL - to age 100 Advantage Choice UL - to age 105	E G
		Advantage Choice UL - to age 110	Н
		Advantage Choice UL - to age 75	V
PTAP		Advantage Choice UL - to 80 (Select Pfd)	A
		Advantage Choice UL - to 85 (Select Pfd) Advantage Choice UL - to 90 (Select Pfd)	В С
		Advantage Choice UL - to 95 (Select Pfd)	D
		Advantage Choice UL - to 100 (Select Pf)	E
		Advantage Choice UL - to 105 (Select Pf)	G
		Advantage Choice UL - to 110 (Select Pf)	H
PTCL		Advantage Choice UL - to 75 (Select Pfd) Custom Choice UL - 10 Year No Lapse	V 3
1101		Custom Choice UL - 15 Year No Lapse	4
		Custom Choice UL - 20 Year No Lapse	5
		Custom Choice UL - 25 Year No Lapse	6
		Custom Choice UL - 30 Year No Lapse	7
		Custom Choice UL - No Lapse to 121 Custom Choice UL - No Lapse to 80	8 A
		Custom Choice UL - No Lapse to 85	В
		Custom Choice UL - No Lapse to 90	C
		Custom Choice UL - No Lapse to 95	D
		Custom Choice UL - No Lapse to 100	E
		Custom Choice UL - No Lapse to 105 Custom Choice UL - No Lapse to 110	G H
		Custom Choice UL - 1 Pay	0
		Custom Choice UL - Pay to 65	Q
		Custom Choice UL - 20 Pay	R
		Custom Choice UL - 10 Pay	S
PTCP		Custom Choice UL - No Lapse to 75 Custom Choice UL - 10 Year (Select Pfd)	V 3
FICF		Custom Choice UL - 15 Year (Select Pfd)	4
		Custom Choice UL - 20 Year (Select Pfd)	5
		Custom Choice UL - 25 Year (Select Pfd)	6
		Custom Choice UL - 30 Year (Select Pfd)	7
		Custom Choice UL - No Lapse to 121 (P+)	8
		Custom Choice UL - No Lapse to 80 (P+) Custom Choice UL - No Lapse to 85 (P+)	А В
		Custom Choice UL - No Lapse to 90 (P+)	С
		Custom Choice UL - No Lapse to 95 (P+)	D
		Custom Choice UL - No Lapse to 100 (P+)	E
		Custom Choice UL - No Lapse to 105 (P+)	G

Product Code	Company Code	Product Name	Category
		Custom Choice UL - No Lapse to 110 (P+)	Н
		Custom Choice UL - 1 Pay (P+)	0
		Custom Choice UL - Pay to 65 (P+)	Q
		Custom Choice UL - 20 Pay (P+)	R
		Custom Choice UL - 10 Pay (P+) Custom Choice UL - No Lapse to 75 (P+)	S V
PTXA	PRTC	Level Term I - 15/5 Year	v F
PTXB	TRIC	LTI - 15/5 Year (Pf Select, R+ Std+)	F
PTXC		LTI - 15/5 Year (P+)	F
PUNC	PENN	Guaranteed Protection UL-gtd to 121 (NY	
PUNP		Guaranteed Protection UL-gtd to 121 P+	8
PVTA	PRTC	Level Term I - 10 Year	3
		Level Term I - 15 Year	4
		Level Term I - 20 Year	5
PVTB		LTI - 10 Year (Pf Select, R+ Std+)	3
		LTI - 15 Year (Pf Select, R+ Std+)	4
D. 177.0		LTI - 20 Year (Pf Select, R+ Std+)	5
PVTC		LTI - 10 Year (P+)	3
		LTI - 15 Year (P+) LTI - 20 Year (P+)	4 5
PVXA		Level Term I - 10/5 Year	F
PVXB		LTI - 10/5 Year (Pf Select, R+ Std+)	F
PVXC		LTI - 10/5 Year (P+)	F
PWXA		Level Term I - 20/5 Year	F
PWXB		LTI - 20/5 Year (Pf Select, R+ Std+)	F
PWXC		LTI - 20/5 Year (P+)	F
PYUC	PRUJ	UL Protector with NLG to 121 (100K-249K) 8
		UL Protector with NLG to 100 (100K-249K	
		UL Protector w/NLG to 121 - 1 Pay (100)	
		UL Protector w/NLG to 121 - 20 Pay 100K	
DVIIO		UL Protector w/NLG to 121 - 10 Pay (100	
PYUS		UL Protector with NLG (100K-249K/Plus UL Protector with NLG (75K-249K/Plus)	
		UL Protector w/NLG to 121 - (100K/Plus)	E O
		UL Protector w/NLG to 121 - (100K/Plus)	R
		UL Protector w/NLG to 121 - (100K/Plus)	S
PYYC		Term Essential 10 (NY/<250K PruXpress)	3
		Term Essential 15 (NY/<250K PruXpress)	4
		Term Essential 20 (NY/<250K PruXpr ONLY	
		Term Essential 30 (NY/<250K PruXpress)	7
		UL Protector with NLG to 121 (1000K+)	8
		UL Protector with NLG to 100 (1000K+)	E
		UL Protector w/NLG to 121 - 1 Pay (\$1m) UL Protector w/NLG to 121 - 20 Pay (\$1m)) R
		UL Protector w/NLG to 121 - 20 Pay (\$1m	
PYYS		Term Essential 10 (NY /P+ Best / R+ NS+	
		Term Essential 15 (NY /P+ Best / R+ NS+	•
		Term Essential 20 (NY /P+ Best / R+ NS+	
		Term Essential 30 (NY /P+ Best / R+ NS+	
		UL Protector with NLG (1000K / Plus)	8
		UL Protector with NLG (1000K / Plus)	E

Product Code	Company Code	Product Name	Category
		UL Protector w/NLG to 121 - (\$1m/Plus)	0
		UL Protector w/NLG to 121 - (\$1m/Plus)	R
		UL Protector w/NLG to 121 - (\$1m/Plus)	S
PZXA	PRTC	Level Term II - 20/5 Year	F
PZXB		LTII - 20/5 Year (Pf Select, R+ Std+)	F
PZXC		LTII - 20/5 Year (P+)	F
RDSP	RELL	TermSmart 10 - (P+ Super / R+ Select)	3
		TermSmart 15 - (P+ Super / R+ Select)	4
DDCC		TermSmart 20 - (P+ Super / R+ Select) TermSmart 10 - 10 Year Term	5 3
RDSS		TermSmart 15 - 15 Year Term	4
		TermSmart 20 - 20 Year Term	5
ROTP		ROP Endowment Term - 20 Year (P+/R+)	K
11011		ROP Endowment Term - 25 Year (P+/R+)	L
		ROP Endowment Term - 30 Year (P+/R+)	M
ROTS		ROP Endowment Term - 20 Year	K
		ROP Endowment Term - 25 Year	L
		ROP Endowment Term - 30 Year	M
ROYA	ROYA	Royal Advantage 10 - 10 Year Level Term	3
		Royal Advantage 20 - 20 Year Level Term	5
		Royal Advantage 30 - 30 Year Level Term	7
		SI - Neighbors Simplified Issue W/L	8
ROYP		Royal Advantage 10 - 10 Year (Super)	3
		Royal Advantage 20 - 20 Year (Super)	5
DUED	DDII	Royal Advantage 30 - 30 Year (Super)	7
RWTP	RELL	TermSmart 10 - (P+ Super / R+ Select/OR)	
		TermSmart 15 - (P+ Super / R+ Select/OR) TermSmart 20 - (P+ Super / R+ Select/OR)	
RWTS		TermSmart 10 - 10 Year Term (OR)	3
IWID		TermSmart 15 - 15 Year Term (OR)	4
		TermSmart 20 - 20 Year Term (OR)	5
RYNS	RELR	TermSmart 10 - 10 Year Term (NY)	3
		TermSmart 15 - 15 Year Term (NY)	4
		TermSmart 20 - 20 Year Term (NY)	5
		ROP Endowment Term - 20 Year	K
		ROP Endowment Term - 25 Year	L
		ROP Endowment Term - 30 Year	M
RYNT		TermSmart 10 - (P+ Super / R+ Select/NY)	
		TermSmart 15 - (P+ Super / R+ Select/NY)	
		TermSmart 20 - (P+ Super / R+ Select/NY)	
		ROP Endowment Term - 20 Year (P+/R+) ROP Endowment Term - 25 Year (P+/R+)	K L
		ROP Endowment Term - 30 Year (P+/R+)	М
SAGI	SAGI	Sage Term 10	3
01101	01101	Sage Term 15	4
		Sage Term 20	5
SAJI		Sage No Lapse Universal Life (WV)	8
		Sage No Lapse UL - Single Pay (WV)	0
		Sage No Lapse UL - Pay to 100 (WV)	Р
		Sage No Lapse UL - Pay to 65 (WV)	Q
		Sage No Lapse UL - 20 Pay (WV)	R

Product Code	Company Code	Product Name	Category
SAVE	SAVE	Sage No Lapse UL - 10 Pay (WV) T-10/10 - 10 Year Term T-15/15 - 15 Year Term T-20/20 - 20 Year Term T-25/25 - 25 Year Term	S 3 4 5 6
SAVP		T-30/30 - 30 Year Term T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+) T-30/30 - 30 Year (P+ / R+)	7 3 4 5 6 7
SAZI	SAGI	SI - Sage Term 10 (Simplified Issue) SI - Sage Term 15 (Simplified Issue) SI - Sage Term 20 (Simplified Issue) Sage No Lapse Universal Life Sage No Lapse UL - Single Pay Sage No Lapse UL - Pay to 100 Sage No Lapse UL - Pay to 65 Sage No Lapse UL - 20 Pay Sage No Lapse UL - 10 Pay	7 3 4 5 8 0 P Q R S
SCMB	SYME	Classic UL with LPB Rider (Super/Std+)	8 C D E G H P R S
SCME		Classic UL with LPB Rider - to 121 (CA) Classic UL with LPB Rider - to 90 (CA) Classic UL with LPB Rider - to 95 (CA) Classic UL with LPB Rider - to 100 (CA) Classic UL with LPB Rider - to 105 (CA) Classic UL with LPB Rider - to 110 (CA) Classic UL with LPB Rider - pay 100 (CA) Classic UL with LPB Rider - pay 100 (CA) Classic UL with LPB Rider - 20 pay (CA) Classic UL with LPB Rider - 10 pay (CA)	
SECP	SECU	Advantage Elite Select - 5 Year (P+/R+) Advantage Elite Select - 10 Year (P+/R+ Advantage Elite Select - 15 Year (P+/R+ Advantage Elite Select - 20 Year (P+/R+ Advantage Elite Select - 30 Year (P+/R+	2) 3) 4) 5
SECU		Advantage Elite Select Life - 5 Year Advantage Elite Select Life - 10 Year Advantage Elite Select Life - 15 Year Advantage Elite Select Life - 20 Year Advantage Elite Select Life - 30 Year	, , , , , , , , , , , , , , , , , , ,
SMNP	STAN	Advantage Elite Select Life - 30 Year Advantage Shield Term ART (Plus) Advantage Shield Term 10 (Plus) Advantage Shield Term 15 (Plus)	1 3 4

Product Code	Company Code	Product Name	Category
CMNC		Advantage Shield Term 20 (Plus) Advantage Shield Term 30 (Plus)	5 7
SMNS SMNT		Advantage Shield Term ART (smoker) Advantage Shield Term ART	1 1
21111		Advantage Shield Term 10	3
		Advantage Shield Term 15	4
		Advantage Shield Term 20	5
		Advantage Shield Term 30	7
CMDD	O E MI	SI - AdvantageGuard Whole Life	8
SMPP	SEMU	LT Protector 10-Year (Preferred Plus)	3
		LT Protector 15-Year (Preferred Plus) LT Protector 20-Year (Preferred Plus)	4 5
		LT Protector 30-Year (Preferred Plus)	7
SMPT		LT Protector 10-Year	3
		LT Protector 15-Year	4
		LT Protector 20-Year	5
		LT Protector 30-Year	7
SMTP		LT Security Plus 10-Year (Plus)	3
		LT Security Plus 15-Year (Plus)	4
		LT Security Plus 20-Year (Plus)	5
CMITT		LT Security Plus 30-Year (Plus)	7 3
SMTT		LT Security Plus 10-Year	3 4
		LT Security Plus 15-Year LT Security Plus 20-Year	5
		LT Security Plus 30-Year	7
SMZP		LT Security Plus 10-Year (Plus / NY)	3
		LT Security Plus 15-Year (Plus / NY)	4
		LT Security Plus 20-Year (Plus / NY)	5
		LT Security Plus 30-Year (Plus / NY)	7
SMZT		LT Security Plus 10-Year (NY)	3
		LT Security Plus 15-Year (NY)	4
		LT Security Plus 20-Year (NY)	5
CMVD	C III A D	LT Security Plus 30-Year (NY) SelectLife - Whole Life	7 8
STAR	STAR	StarLife Gold One-Cost-To-Age-95 Term	F
STON	STON	SI - Security I (WL08)	8
STRA	STAR	ValueLife Gold (\$10K-\$75)	F
SUNS	SUNS	Select Term to 95 Plus	1
SUSN		Term 10 - 10 Year Term	3
		Term 20 - 20 Year Term	5 3
SUSP		Preferred Elite Term 10	3
G. I. I. D	Q. 11. 4T	Preferred Elite Term 20	5
SXMB	SYME	Classic UL with LPB Rider (Super/Std+)	
		Classic UL with LPB Rider (Super/Std+) Classic UL with LPB Rider (Super/Std+)	
		Classic UL with LPB Rider (Super/Std+)	
		Classic UL with LPB Rider (Super/Std+)	
		Classic UL with LPB Rider (Super/Std+)	
		Classic UL with LPB Rider (Super/Std+)	
		Classic UL with LPB Rider (Super/Std+)	
		Classic UL with LPB Rider (Super/Std+)	S

Product Code	Company Code	Product N	Name		Category
SXME		Classic U Classic U Classic U Classic U Classic U	UL with LPB Ri UL with LPB Ri UL with LPB Ri UL with LPB Ri UL with LPB Ri	ider - to age 121 ider - to age 90 1N ider - to age 95 1r ider -to age 100 1N ider -to age 105 1N ider -to age 110 1N ider -pay to 100 1N ider - 20 Pay	n D 1 E 1 G 1 H 1 P
SYMB		Classic U 10 Year I 15 Year I 20 Year I	UL with LPB Ri Level Term (S Level Term (S Level Term (S	ider - 20 Fay 18 ider - 10 pay (1M+) Super/Std Plus/05) Super/Std Plus/05) Super Std Plus/05) Preferred Best/05)	
SYME		10 Year I 15 Year I 20 Year I	Level Term (2 Level Term (2 Level Term (2	2005) 2005) 2005) 2005)	3 4 5 7
SYOB		10 Year I 15 Year I 20 Year I	Level Term (S Level Term (S Level Term (S	Super/Std Plus/WA) Super/Std Plus/WA) Super/Std Plus/WA) Super/Std Plus/WA)	3 4 5 7
SYOE		10 Year I 15 Year I 20 Year I	Level Term (W. Level Term (W. Level Term (W.	VA) VA) VA) VA)	3 4 5 7
SZMB		10 Year I 15 Year I 20 Year I 30 Year I Classic I Classic I Classic I Classic I Classic I Classic I Classic I Classic I	Level Term (S Level Term (S Level Term (S	Super / Std Plus) Super / Std Plus) Super / Std Plus) Super / Std Plus) ider (Super/Std+)	3 4 5 7 8 C D E G H P R
SZME		10 Year I 15 Year I 20 Year I 30 Year I Classic I Classic I Classic I Classic I Classic I Classic I Classic I Classic I	Level Term Level Term Level Term Level Term UL with LPB Ri	ider - to age 121 ider - to age 90 ider - to age 95 ider - to age 100 ider - to age 105 ider - to age 110 ider - pay to 100 ider - 20 pay	S 3 4 5 7 8 C D E G H P R S

Product Code	Company Code	Product Name	Category
TFNA	TRAN	SI - Final Expense Insurance	Р
TIAA	TIAA	Annual Renewable Term Life Insurance	1
		10-Year Level Term	3
		15-Year Level Term	4
		20-Year Level Term	5
		30-Year Level Term	7
TIAP		Annual Renewable Term (Preferred Plus)	1
		10-Year Level Term (Preferred Plus)	3
		15-Year Level Term (Preferred Plus)	4
		20-Year Level Term (Preferred Plus)	5
		30-Year Level Term (Preferred Plus)	7
TINA		Annual Renewable Term Life (NY)	1
		10-Year Level Term (NY)	3
		15-Year Level Term (NY)	4
		20-Year Level Term (NY)	5
		30-Year Level Term (NY)	7
TINP		Annual Renewable Term (Pref Plus / NY)	1
		10-Year Level Term (Pref Plus / NY)	3
		15-Year Level Term (Pref Plus / NY)	4
		20-Year Level Term (Pref Plus / NY)	5
		30-Year Level Term (Pref Plus / NY)	7
TLBA	TRAN	Trendsetter LB 10	3
		Trendsetter LB 15	4
		Trendsetter LB 20	5
		Trendsetter LB 25	6
		Trendsetter LB 30	7
TLBC		Trendsetter LB 10 (Choice/Std)	3
		Trendsetter LB 15 (Choice/Std)	4
		Trendsetter LB 20 (Choice/Std)	5
		Trendsetter LB 25 (Choice/Std)	6
		Trendsetter LB 30 (Choice/Std)	7
TLBP		Trendsetter LB 10 $(250K+/P+/R+)$	3
		Trendsetter LB 15 $(250K+/P+/R+)$	4
		Trendsetter LB 20 (250K+/P+/R+)	5
		Trendsetter LB 25 $(250K+/P+/R+)$ Trendsetter LB 30 $(250K+/P+/R+)$	6 7
m			3
TLXA		SI - Trendsetter LB 10 (Std Express)	3 4
		SI - Trendsetter LB 15 (Std Express) SI - Trendsetter LB 20 (Std Express)	5
		SI - Trendsetter LB 25 (Std Express)	6
		SI - Trendsetter LB 30 (Std Express)	7
TOCA		Trendsetter Super YRT	1
IOCA		TransACE 2014 - No Lapse UL to 121	8
TOCP		Trendsetter Super YRT (Plus)	1
1001		TransACE 2014 - No Lapse UL to 121 (P+)	8
TONA		Trendsetter Super 10	3
· 		Trendsetter Super 15	4
		Trendsetter Super 20	5
		Trendsetter Super 25	6
		Trendsetter Super 30	7
		TransACE 2014 - No Lapse UL (over 10M)	8
		•	

Product Code	Company Code	Product Name	Category
		Trendsetter Super 20 with ROP	K
		Trendsetter Super 30 with ROP	M
TONP		Trendsetter Super 10 (Preferred Plus)	3
		Trendsetter Super 15 (Preferred Plus)	4
		Trendsetter Super 20 (Preferred Plus)	5
		Trendsetter Super 25 (Preferred Plus)	6
		Trendsetter Super 30 (Preferred Plus)	7
		TransACE 2014 - No Lapse UL to 121 (P+)	8
		Trendsetter Super 20 (Preferred Plus)	K
		Trendsetter Super 30 (Preferred Plus)	M
TONS		Trendsetter Super 10 (Standard Plus)	3
		Trendsetter Super 15 (Standard Plus)	4
		Trendsetter Super 20 (Standard Plus)	5
		Trendsetter Super 25 (Standard Plus)	6
		Trendsetter Super 30 (Standard Plus)	7
		Trendsetter Super 20 (Standard Plus)	K
		Trendsetter Super 30 (Standard Plus)	M
TRAN		Immediate Solution (WL08)	8
		10 Pay Solution (WL08)	S
TRCA		Trendsetter Super YRT (MD)	1
		Trendsetter Super 10 (MD)	3
		Trendsetter Super 15 (MD)	4
		Trendsetter Super 20 (MD)	5
		Trendsetter Super 25 (MD)	6
		Trendsetter Super 30 (MD)	7
		Trendsetter Super 20 with ROP (MD)	K
		Trendsetter Super 30 with ROP (MD)	M
TRCP		Trendsetter Super YRT (Plus / MD)	1
		Trendsetter Super 10 (Preferred Plus/MD) 3
		Trendsetter Super 15 (Preferred Plus/MD) 4
		Trendsetter Super 20 (Preferred Plus/MD) 5
		Trendsetter Super 25 (Preferred Plus/MD) 6
		Trendsetter Super 30 (Preferred Plus/MD) 7
		Trendsetter Super 20 (Preferred Plus/MD) K
		Trendsetter Super 30 (Preferred Plus/MD) M
TRCS		Trendsetter Super 10 (Standard Plus/MD)	3
		Trendsetter Super 15 (Standard Plus/MD)	4
		Trendsetter Super 20 (Standard Plus/MD)	5
		Trendsetter Super 25 (Standard Plus/MD	
		Trendsetter Super 30 (Standard Plus/MD	7
		Trendsetter Super 20 (Standard Plus/MD)	K
		Trendsetter Super 30 (Standard Plus/MD) M
TRCX		SI - Trendsetter Express 10 (Choice/Std) 3
		SI - Trendsetter Express 15 (Choice/Std) 4
		SI - Trendsetter Express 20 (Choice/Std	
		SI - Trendsetter Express 25 (Choice/Std	
		SI - Trendsetter Express 30 (Choice/Std	
TREP		Trendsetter Express 10 (250K+/P+/R+)	3
		Trendsetter Express 15 (250K+/P+/R+)	4
		Trendsetter Express 20 (250K+/P+/R+)	5
		Trendsetter Express 25 (250K+/P+/R+)	6

Product Code	Company Code	Product Name	Category
TREX		Trendsetter Express 30 (250K+/P+/R+) Trendsetter Express 10 (250K+) Trendsetter Express 15 (250K+)	7 3 4
		Trendsetter Express 20 (250K+) Trendsetter Express 25 (250K+) Trendsetter Express 30 (250K+)	5 6 7
TRXX		SI - Trendsetter Express 10 (Std Exp) SI - Trendsetter Express 15 (Std Exp)	3 4
		SI- Trendsetter Express 20 (Std Exp) SI - Trendsetter Express 25 (Std Exp) SI - Trendsetter Express 30 (Std Exp)	5 6 7
TUNA		SI - Final Expense (NC,OR,IA,NV,UT)	, P
TVNA		SI - Final Expense Insurance (WV)	P
TWNA		SI - Final Expense Insurance (WA)	P
TYNA	TRAF	SI - Final Expense Insurance	P
TYSA		Trendsetter Super YRT	1
		Trendsetter Super 10	3
		Trendsetter Super 15	4 5
		Trendsetter Super 20 Trendsetter Super 25	6
		Trendsetter Super 30	7
TYSP		Trendsetter Super YRT (Plus)	1
		Trendsetter Super 10 (Preferred Plus)	3
		Trendsetter Super 15 (Preferred Plus)	4
		Trendsetter Super 20 (Preferred Plus)	5
		Trendsetter Super 25 (Preferred Plus)	6
TYSS		Trendsetter Super 30 (Preferred Plus) Trendsetter Super 10 (Standard Plus)	7 3
1155		Trendsetter Super 15 (Standard Plus)	4
		Trendsetter Super 20 (Standard Plus)	5
		Trendsetter Super 25 (Standard Plus)	6
		Trendsetter Super 30 (Standard Plus)	7
UFHO	UTFA	SI - Express Issue Term 20	5
		SI - Express Issue Term 30	7
		SI - Express Issue Deluxe Whole Life Premier Term 20 (with ROP)	8 K
UFPO		SI - Express Issue Premier Whole Life	8
UFSO		SI - Provider Simplified Issue W/L	8
UNHO	UTHO	SI - Express Issue Deluxe Whole Life	8
UNLI	UNLA	Annual Renewable Term	1
UNPO	UTHO	SI - Express Issue Premier Whole Life	8
UNSO		SI - Provider Simplified Issue W/L	8
UTEP	UTOM	SI - Term Life Express - 15 Year	4
		SI - Term Life Express - 20 Year	5 7
		<pre>SI - Term Life Express - 30 Year SI - Term Life Express - 20 Year w/ROP</pre>	/ K
		SI - Term Life Express - 30 Year w/ROP	M
UTHE	UTHE	ART100 - Annual Renewable Term	1
		SI - Protector Whole Life	8
UTHO	UTHO	SI - Express Issue Term 20	5
		SI - Express Issue Term 30	7

Product Code	Company Code	Product Name	Category
UTOM UTPP	UTOM	Premier Term 20 (with ROP) SI - Living Promise Whole Life Insurance Term Life Answers 10 Term Life Answers 15 Term Life Answers 20 Term Life Answers 30	K P 3 4 5
		Guaranteed Universal Life - to 120 Guaranteed Universal Life - to 90 Guaranteed Universal Life - to 95 Guaranteed Universal Life - to 100	8 C D E
UTPQ		Guaranteed Universal Life - to 105 Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus)	G 3 4 5
		Term Life Answers 30 (Plus) Guaranteed Universal Life to 120 (Plus) Guaranteed Universal Life - to 90 (Plus) Guaranteed Universal Life - to 95 (Plus) Guaranteed Universal Life - to 100 (Plus)	C D
UTVP UTVQ UTWM		Guaranteed Univeral Life - to 105 (Plus) Term Life Answers 30 (MD) Term Life Answers 30 (Plus/MD) SI - Living Promise Whole Life (WA)	G 7 7 P
WESP	WEST	10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus) 30-Year Level Term (Preferred Plus)	3 4 5 7
WESS		Return of Premium 20-Year (Pfd Plus) 10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred)	K 3 4 5 7
WEST		Return of Premium 20-Year (Super Pfd) 10-Year Guaranteed Level Term 15-Year Guaranteed Level Term 20-Year Guaranteed Level Term 30-Year Guaranteed Level Term	K 3 4 5 7
WILP	WILP	Return of Premium Term - 20-Year Life Value Term 20 (Plus) Life Step UL - pay to age 121 (Plus) Life Step UL - to age 95 (Plus) Life Step UL - to age 100 (Plus) Life Step UL - to age 105 (Plus) Life Step UL - to age 110 (Plus) Life Step UL - to age 110 (Plus) Life Step UL - Single Pay (Plus) Life Step UL - pay to age 100 (Plus) Life Step UL - Pay to 65 (Plus) Life Step UL - 20 Pay (Plus)	K 1 8 D E G H O P Q R
WILR		Life Step UL - 10 Pay (Plus) Life Value Term 20 Life Step UL - pay to age 121	S 1 8

Product Code	Company Code	Product Name	Category
		Life Step UL - to age 95 Life Step UL - to age 100 Life Step UL - to age 105 Life Step UL - to age 110 Life Step UL - Single Pay Life Step UL - pay to age 100 Life Step UL - Pay to 65 Life Step UL - 20 Pay	D E G H O P Q R
WOLP		Life Step UL - 10 Pay Life Value Term 30 (Plus) OPTerm 10 (Plus) OPTerm 15 (Plus) OPTerm 20 (Plus) OPTerm 30 (Plus)	S 1 3 4 5 7
WOLR		Life Value Term 30 OpTerm 10 OPTerm 15 OPTerm 20 OPTerm 30	1 3 4 5 7
WOLS		Life Value Term 30 (Pfd)	1
WOMA	WOMA	Ten Year Renewable and Convertible Term Twenty Year Convertible Term	3 5
WOMP		Ten Year R & C Term (Preferred Plus) Twenty Year Convertible Term (Pfd Plus	
WTSP	WEST	eTerm 20 - Level Term (Preferred Plus) eTerm 30 - Level Term (Preferred Plus)	5 7
WTSS		eTerm 20 - Level Term (Super Preferred eTerm 30 - Level Term (Super Preferred	
WTST		eTerm 20 - Guaranteed Level Term eTerm 30 - Guaranteed Level Term	5 7
WUNN	WILP	Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 95 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - to age 105 (Plus) Life Choice UL - to age 110 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus) Life Choice UL - Pay to 65 (Plus) Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus)	8 D E G H O P Q R S
WUNS ZURI	ZURI	Life Choice UL - pay to age 121 Life Choice UL - to age 95 Life Choice UL - to age 100 Life Choice UL - to age 105 Life Choice UL - to age 110 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - Pay to 65 Life Choice UL - 20 Pay Life Choice UL - 10 Pay Zurich Term 10	8 D E G H O P Q R S 3

Product Code	Company Code	Product Name	Category
		Zurich Term 15	4
		Zurich Term 20	5
ZURP		Zurich Term 10 (Pfd Best / Std Plus)	3
		Zurich Term 15 (Pfd Best / Std Plus)	4
		Zurich Term 20 (Pfd Best / Std Plus)	5
ZUYI	ZURY	Zurich Term 10	3
		Zurich Term 15	4
		Zurich Term 20	5
ZUYP		Zurich Term 10 (Pfd Best / Std Plus)	3
		Zurich Term 15 (Pfd Best / Std Plus)	4
		Zurich Term 20 (Pfd Best / Std Plus)	5