Product Code	Company Code	Product Name	Category
AAAL	AAAL	10 Year Level Term	3
		15 Year Level Term	4
		20 Year Level Term	5
		25 Year Level Term	6
		30 Year Level Term	7
		15 Year Level Term (with ROP)	J
		20 Year Level Term (with ROP)	K
		25 Year Level Term (with ROP)	L
		30 Year Level Term (with ROP)	M
AAAP		10 Year Level Term (Super Pfd/Std P	
		15 Year Level Term (Super Pfd/Std P	
		20 Year Level Term (Super Pfd/Std P	
		25 Year Level Term (Super Pfd/Std P	
		30 Year Level Term (Super Pfd/Std P	,
		15 Year Level Term (Super Pfd/Std P 20 Year Level Term (Super Pfd/Std P	
		25 Year Level Term (Super Pfd/Std P	
		30 Year Level Term (Super Pfd/Std P	
ABBE	ALLS	TrueTerm (2012) - 12 Year	F
ABBP	ИППО	TrueTerm - 12 Year (P+ Elite, R+ Sele	
ABCE		TrueTerm (2012) - 13 Year	F
ABCP		TrueTerm - 13 Year (P+ Elite, R+ Sele	
ABDE		TrueTerm (2012) - 14 Year	F
ABDP		TrueTerm - 14 Year (P+ Elite, R+ Sele	
ABEE		TrueTerm (2012) - 16 Year	F
ABEP		TrueTerm - 16 Year (P+ Elite, R+ Sele	
ABFE		TrueTerm (2012) - 17 Year	, F
ABFP		TrueTerm - 17 Year (P+ Elite, R+ Sele	
ABGE		TrueTerm (2012) - 18 Year	F
ABGP		TrueTerm - 18 Year (P+ Elite, R+ Sele	ct) F
ABHE		TrueTerm (2012) - 19 Year	F
ABHP		TrueTerm - 19 Year (P+ Elite,R+ Sele	ct) F
ABIE		TrueTerm (2012) - 21 Year	F
ABIP		TrueTerm - 21 Year (P+ Elite,R+ Sele	ct) F
ABJE		TrueTerm (2012) - 22 Year	F
ABJP		TrueTerm - 22 Year (P+ Elite,R+ Sele	
ABKE		TrueTerm (2012) - 23 Year	F
ABKP		TrueTerm - 23 Year (P+ Elite, R+ Sele	
ABLE		TrueTerm (2012) - 24 Year	F
ABLP		TrueTerm - 24 Year (P+ Elite, R+ Sele	
ABME		TrueTerm (2012) - 26 Year	F
ABMP		TrueTerm - 26 Year (P+ Elite, R+ Sele	
ABNE		TrueTerm (2012) - 27 Year	F
ABNP		TrueTerm - 27 Year (P+ Elite, R+ Sele	
ABOE		TrueTerm (2012) - 28 Year	F ct) F
ABOP		TrueTerm - 28 Year (P+ Elite, R+ Sele	F F
ABPE ABPP		TrueTerm (2012) - 29 Year TrueTerm - 29 Year (P+ Elite, R+ Sele	
ABTE		TrueTerm (2012) - 11 Year	F
ABTP		TrueTerm - 11 Year (P+ Elite, R+ Sele	
AGBG	AMGE	Select-a-Term - 16 Year	F
AGBH	111011	Select-a-Term - 16 Year (Plus)	F
-10211		JULIUS A TULIN TO TOUT (TIUS)	±

Product Code	Company Code	Product Name	Category
AGCG		Select-a-Term - 17 Year	F
AGCH		Select-a-Term - 17 Year (Plus)	F
AGDG		Select-a-Term - 18 Year	F
AGDH		Select-a-Term - 18 Year (Plus)	F
AGEG		Select-a-Term - 19 Year	F
AGEH		Select-a-Term - 19 Year (Plus)	F
AGFG		Select-a-Term - 21 Year	F
AGFH		Select-a-Term - 21 Year (Plus)	F
AGGG		Select-a-Term - 22 Year	F
AGGH		Select-a-Term - 22 Year (Plus)	F
AGHG		Select-a-Term - 23 Year	F
AGHH		Select-a-Term - 23 Year (Plus)	F
AGIG		Select-a-Term - 24 Year	F
AGIH		Select-a-Term - 24 Year (Plus)	F
AGJG		Select-a-Term - 26 Year	F
AGJH		Select-a-Term - 26 Year (Plus)	F
AGKG		Select-a-Term - 27 Year	F
AGKH		Select-a-Term - 27 Year (Plus)	F
AGLG		Select-a-Term - 28 Year	F
AGLH		Select-a-Term - 28 Year (Plus)	F
AGLS		Select-a-Term 10 (Special)	F
AGMG		Select-a-Term - 29 Year	F
AGMH		Select a Term - 29 Year (Plus)	F
AGMS		Select-a-Term 15 (Special)	F
AGNS		Select a Term 15 (Special) Select-a-Term 20 (Special)	F
AGOS		Select-a-Term 25 (Special)	F
AGPS			F
AMAM	AMAM	Select-a-Term 30 (Special) SI - Easy Term 10	3
AMAM	AMAM	SI - Easy Term 20	5
		SI - Easy Term 30	7
		SI - Easy Term 20 w/ROP (06-9691)	K
		SI - Easy Term 20 W/ROF (00-9691) SI - Easy Term 30 W/ROP (06-9691)	M
		SI - Golden Solution Final Expense	P
AMBM		SI - Easy Term 20 w/ROP (07-9734)	K
AMDM		SI - Easy Term 20 W/ROP (07-9734) SI - Easy Term 30 W/ROP (07-9734)	M
		SI - Family Solution Final Expense	P
AMCN	AMCN	SI - Final Expense - Level Benefit Plan	8
AMEH	AMHO	ART - Annual Renewable Term	1
AMEM	AMEM	SI - Noble Tradition Final Expense	P
AMFI	AMFI	T2 EZ 20 Year	5
AMET	AMT I	T2 EZ 25 Year	6
		T2 EZ 30 Year	7
7. N. T. T.	7. 1. ((17) 7.		4
AMIL	AMTA	Keystone Term 15 (CA, IN, OR, PA)	5
		Keystone Term 20 (CA, IN, OR, PA)	
7 M T D		Keystone Term 30 (CA, IN, OR, PA)	7
AMIP		Keystone Term 15 (P+/R+) (CA, IN, PA&OR)	4
		Keystone Term 20 (P+/R+) (CA, IN, OR, PA)	5 7
7 MAN ID	7. MAT [[]	Keystone Term 30 (P+/R+) (CA, IN, PA, OR)	7
AMNP	AMNT	ANICO Signature Term ART (Plus)	1 3
		ANICO Signature Term 10 (Plus)	
		ANICO Signature Term 15 (Plus)	4

Product Code	Company Code	Product Name	Category
AMNS AMNT		ANICO Signature Term 20 (Plus) ANICO Signature Term 30 (Plus) ANICO Signature Term ART (smoker) ANICO Signature Term ART ANICO Signature Term 10	5 7 1 1 3
AMPR AMSN	AMPR AMNT	ANICO Signature Term 15 ANICO Signature Term 20 ANICO Signature Term 30 SI - Senior Tribute Life - Level Benefit ANICO Signature Simplified Issue Term 10 ANICO Signature Simplified Issue Term 20	
AMTL	AMTA	ANICO Signature Simplified Issue Term 30 Keystone Term 1 Keystone Term 10 Keystone Term 15 Keystone Term 20	7 1 3 4 5
AMTP		Keystone Term 30 Keystone Term 1 (P+ / R+ Select) Keystone Term 10 (P+ / R+ Select) Keystone Term 15 (P+ / R+ Select)	7 1 3 4 5
AMUN	AMSU	Keystone Term 20 (P+ / R+ Select) Keystone Term 30 (P+ / R+ Select) American Protector Plus - 10-Year Level American Protector Plus - 15-Year Level American Protector Plus - 20-Year Level	7 3 4 5
AMUS		American Protector Plus - 30-Year Level 10-Year Level (P+ Elite / R+ Std+) 15-Year Level (P+ Elite / R+ Std+) 20-Year Level (P+ Elite / R+ Std+) 30-Year Level (P+ Elite / R+ Std+)	7 3 4 5 7
AMXN	AMNT	ANICO Signature Term Express ART ANICO Signature Term Express 10 ANICO Signature Term Express 15 ANICO Signature Term Express 20	1 3 4 5
AMYL	AMTY	ANICO Signature Term Express 30 Keystone Term 1 Keystone Term 10 Keystone Term 15 Keystone Term 20	7 1 3 4 5
AMYP		Keystone Term 30 Keystone Term 1 (P+ / R+ Select) Keystone Term 10 (P+ / R+ Select) Keystone Term 15 (P+ / R+ Select) Keystone Term 20 (P+ / R+ Select)	7 1 3 4 5
ARMT	AMSV	Keystone Term 30 (P+ / R+ Select) Home Mortgage Series 100 - 15/15 year Home Mortgage Series 100 - 20/20 year Home Mortgage Series 100 - 25/25 year Home Mortgage Series 100 - 30/30 year SI - Ultra Protector I	7 4 5 6 7 8
ARTG	AMGE	ROP Select-a-Term - 20 Year	K

Product Code	Company Code	Product Name	Category
		ROP Select-a-Term - 25 Year	L
		ROP Select-a-Term - 30 Year	M
		ROP Select-a-Term - Level to 65	W
		ROP Select-a-Term - Level to 70	X
		ROP Select-a-Term - Level to 75	Y
ARTH		ROP Select-a-Term - 20 Year (Plus)	K
		ROP Select-a-Term - 25 Year (Plus)	${ m L}$
		ROP Select-a-Term - 30 Year (Plus)	M
		ROP Select-a-Term - Level to 65 (Plus)	W
		ROP Select-a-Term - Level to 70 (Plus)	X
		ROP Select-a-Term - Level to 75 (Plus)	Y
ARXT	AMSV	Home Mortgage Series 100 - 15/5 year	4
		Home Mortgage Series 100 - 20/5 year	5
		Home Mortgage Series 100 - 25/5 year	6
		Home Mortgage Series 100 - 30/5 year	7
7 C C D	7 0 011	SI - Ultra Protector II	8
ASSP	ASSU	Term 350 Plus - 10-year Term (Pfd Plus)	
		Term 350 Plus - 15-year Term (Pfd Plus) Term 350 Plus - 20-year Term (Pfd Plus)	
		Term 350 Plus - 30-year Term (Pfd Plus)	
		Term 350 Plus - 20-year Term w/ROP (P+)	, , K
		Term 350 Plus - 30-year Term w/ROP (P+)	M
ASSU		Term 350 Plus - 10-year Term	3
11000		Term 350 Plus - 15-year Term	4
		Term 350 Plus - 20-year Term	5
		Term 350 Plus - 30-year Term	7
		SI - Level Benefit W/L	8
		Term 350 Plus - 20-year Term w/ROP	K
		Term 350 Plus - 30-year Term w/ROP	M
ASTP		SI - Non Med Term 350 - 10 (Select+)	3
		SI - Non Med Term 350 - 15 (Select+)	4
		SI - Non Med Term 350 - 20 (Select+)	5
		SI - Non Med Term 350 - 30 (Select+)	7
		SI - Non Med Term 350 - 20 w/ROP (Slct+)	
		SI - Non Med Term 350 - 30 w/ROP (Slct+)	
ASTU		SI - Non Med Term 350 - 10 Year Level	3
		SI - Non Med Term 350 - 15 Year Level	4
		SI - Non Med Term 350 - 20 Year Level	5 7
		SI - Non Med Term 350 - 30 Year Level SI - Non Med Term 350 - 20 Year w/ROP	/ K
		SI - Non Med Term 350 - 20 Tear w/ROP SI - Non Med Term 350 - 30 Year w/ROP	M
ASUP		SI - Non Med Term 350 - 30 (Select+/WA)	
ASUU		SI - Non Med Term 350 - 30 Level (WA)	7
ASWP		Term 350 Plus - 10-year Term (Plus/WA)	3
110 111		Term 350 Plus - 15-year Term (Plus/WA)	4
		Term 350 Plus - 20-year Term (Plus/WA)	5
		Term 350 Plus - 30-year Term (Plus/WA)	7
ASWU		Term 350 Plus - 10-year Term (WA)	3
		Term 350 Plus - 15-year Term (WA)	4
		Term 350 Plus - 20-year Term (WA)	5
		Term 350 Plus - 30-year Term (WA)	7

Product Code	Company Code	Product Name	Category
ATFG	AMGG	ROP Select-a-Term - 21 Year	N
ATFH		ROP Select-a-Term - 21 Year (Plus)	N
ATGG		ROP Select-a-Term - 22 Year	N
ATGH		ROP Select-a-Term - 22 Year (Plus)	N
ATHG		ROP Select-a-Term - 23 Year	N
ATHH		ROP Select-a-Term - 23 Year (Plus)	N
ATIG		ROP Select-a-Term - 24 Year	N
ATIH		ROP Select-a-Term - 24 Year (Plus)	N
ATJG		ROP Select-a-Term - 26 Year	N
ATJH		ROP Select-a-Term - 26 Year (Plus)	N
ATKG		ROP Select-a-Term - 27 Year	N
ATKH		ROP Select-a-Term - 27 Year (Plus)	N
ATLG		ROP Select-a-Term - 28 Year	N
ATLH		ROP Select-a-Term - 28 Year (Plus)	N
ATMG		ROP Select-a-Term - 29 Year	N
ATMH		ROP Select-a-Term - 29 Year (Plus)	N
ATNG		ROP Select-a-Term - 31 Year	N
ATNH		ROP Select-a-Term - 31 Year (Plus)	N
ATOG		ROP Select-a-Term - 32 Year	N
ATOH		ROP Select-a-Term - 32 Year (Plus)	N
ATPG		ROP Select-a-Term - 33 Year	N
ATPH		ROP Select-a-Term - 33 Year (Plus)	N
ATQG		ROP Select-a-Term - 34 Year	N
ATQH		ROP Select-a-Term - 34 Year (Plus)	N
ATRG	AMGE	Select-a-Term - 10 Year	3
1111(0	11102	Select-a-Term - 15 Year	4
		Select-a-Term - 20 Year	5
		Select-a-Term - 25 Year	6
		Select-a-Term - 30 Year	7
		Select-a-Term - Level to 65	T
		Select-a-Term - Level to 70	Ū
		Select-a-Term - Level to 75	V
	AMGG	ROP Select-a-Term - 35 Year	N
ATRH	AMGE	Select-a-Term - 10 Year (Plus)	3
		Select-a-Term - 15 Year (Plus)	4
		Select-a-Term - 20 Year (Plus)	5
		Select-a-Term - 25 Year (Plus)	6
		Select-a-Term - 30 Year (Plus)	7
		Select-a-Term - Level to 65 (Plus)	Т
		Select-a-Term - Level to 70 (Plus)	U
		Select-a-Term - Level to 75 (Plus)	V
	AMGG	ROP Select-a-Term - 35 Year (Plus)	N
ATRS		ROP Select-a-Term - 20 Year (Special)	F
ATSS		ROP Select-a-Term - 25 Year (Special)	F
ATTS		ROP Select-a-Term - 30 Year (Special)	F
AUOP	AURO	10-Year Term (issue ages 71-75)	3
AURG	AMGE	Secure Lifetime GUL II - to age 121	8
		Secure Lifetime GUL II - to age 90	C
		Secure Lifetime GUL II - to age 95	D
		Secure Lifetime GUL II - to age 100	E
		Secure Lifetime GUL II - Single Pay	0
		<i>y</i> 1	

Product Code	Company Code	Product Name	Category
		Secure Lifetime GUL II - Pay to 100 Secure Lifetime GUL II - Pay to 65 Secure Lifetime GUL II - 20 Pay Secure Lifetime GUL II - 10 Pay	P Q R S
AURH		Secure Lifetime GUL II - to 121 (Plus) Secure Lifetime GUL II - to 90 (Plus) Secure Lifetime GUL II - to 95 (Plus)	8 C D
		Secure Lifetime GUL II - to 100 (Plus) Secure Lifetime GUL II - Single (Plus)	E O
		Secure Lifetime GUL II - Pay 100 (Plus) Secure Lifetime GUL II - Pay to 65 (Plus) Secure Lifetime GUL II - 20 Pay (Plus)	P Q R
AURO	AURO	Secure Lifetime GUL II - 10 Pay (Plus) 10-Year Term	S 3
AWMT	AMSV	SI - Ultra Protector I (WA)	8
AWXT		SI - Ultra Protector II (WA)	8
AXTO	AXAA	TermOne (SM) - One Year Non-Renewable	1
AXYA		ART (151X) w/10% for annual premium only	7 1
AXYP		Annual Renewable Term (Elite/+/151/10%)	1
AXZA		ART (151X) - for modes other than annual	_ 1
		Equitable Term 10 (151X)	3
		Equitable Term 15 (151X)	4
		Equitable Term 20 (151X)	5
AXZP		Annual Renewable Term (Elite/Plus / 151)	
		Equitable Term 10 (Elite/Plus / 151X)	3
		Equitable Term 15 (Elite/Plus / 151X)	4
		Equitable Term 20 (Elite/Plus / 151X)	5
AYGL	ALLS	TrueTerm (2012) - 10 Year	3
		TrueTerm (2012) - 15 Year	4
		TrueTerm (2012) - 20 Year	5
		TrueTerm (2012) - 25 Year	6
		TrueTerm (2012) - 30 Year	7
		TrueTerm (2012) - level to age 65	T
		TrueTerm (2012) - level to age 70	U
7.17.67.6		TrueTerm (2012) - level to age 75	V
AYGM		TrueTerm - 10 Year (P+ Elite, R+ Select)	3
		TrueTerm - 15 Year (P+ Elite, R+ Select) TrueTerm - 20 Year (P+ Elite, R+ Select)	4 5
		TrueTerm - 25 Year (P+ Elite, R+ Select)	6
		TrueTerm - 30 Year (P+ Elite, R+ Select)	7
		TrueTerm - to 65 (P+ Elite,R+ Select)	т
		TrueTerm - to 70 (P+ Elite, R+ Select)	U
		TrueTerm - to 75 (P+ Elite,R+ Select)	V
AYNP	AMNY	ANICO Signature Term ART (Plus)	1
	· · ·	ANICO Signature Term 10 (Plus)	3
		ANICO Signature Term 15 (Plus)	4
		ANICO Signature Term 20 (Plus)	5
		ANICO Signature Term 30 (Plus)	7
AYNS		ANICO Signature Term ART (smoker)	1
AYNT		ANICO Signature Term ART	1
		ANICO Signature Term 10	3
			-

Product Code	Company Code	Product Name	Category
		ANICO Signature Term 15 ANICO Signature Term 20 ANICO Signature Term 30	4 5 7
AYSN		ANICO Signature Simplified Issue Term 10 ANICO Signature Simplified Issue Term 20 ANICO Signature Simplified Issue Term 30	3 5 7
AYTN		ANICO Signature Term Express ART ANICO Signature Term Express 10 ANICO Signature Term Express 15 ANICO Signature Term Express 20	1 3 4 5
BALP	BALT	ANICO Signature Term Express 30 Secure Solutions Protector - 10 (Plus)	7 3
		Secure Solutions Protector - 15 (Plus) Secure Solutions Protector - 20 (Plus) Secure Solutions Protector - 30 (Plus)	4 5 7
BALT		Secure Solutions Protector - 10 Year Secure Solutions Protector - 15 Year Secure Solutions Protector - 20 Year Secure Solutions Protector - 30 Year Secure Solutions - Whole Life (pay 100)	3 4 5 7 P
BANK BANN	BANK BANN	Secure Solutions - Whole Life (20 pay) SI- Senior Security Standard Whole Life Life Value Term 20 (Plus) Life Step UL - pay to age 121 (Plus)	R 8 1
		Life Step UL - to age 95 (Plus) Life Step UL - to age 100 (Plus) Life Step UL - to age 105 (Plus) Life Step UL - to age 110 (Plus)	D E G H
		Life Step UL - Single Pay (Plus) Life Step UL - pay to age 100 (Plus) Life Step UL - Pay to 65 (Plus) Life Step UL - 20 Pay (Plus)	0 P Q R
BANS		Life Step UL - 10 Pay (Plus) Life Value Term 20 Life Step UL - pay to age 121	S 1 8 D
		Life Step UL - to age 95 Life Step UL - to age 100 Life Step UL - to age 105 Life Step UL - to age 110	E G H
		Life Step UL - Single Pay Life Step UL - pay to age 100 Life Step UL - Pay to 65 Life Step UL - 20 Pay	O P Q R
	וז אוני	Life Step UL - 10 Pay	S
BAPF BASG	BANK BALT	SI- Senior Security Preferred Whole Life SI - Silver Guard I - Whole Life	8 8
		SI - Silver Guard I - 10 Pay Whole Life	S
BOET BONN	BOST BANN	Legacy Life Express (endowment at 98) Life Value Term 30 (Plus) OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus)	P 1 3 4

Product Code	Company Code	Product Name	Category
BONP BONS		OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus) Life Value Term 30 (Pfd) Life Value Term 30 OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term	5 7 1 1 3 4 5
BOWT BUNN	BOST BANN	OPTerm 30 - 30 Year Term Legacy Life Express (endowment at 98) Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 95 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - to age 105 (Plus) Life Choice UL - to age 110 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus)	7 P 8 D E G H O P
BUNS		Life Choice UL - Pay to 65 (Plus) Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus) Life Choice UL - pay to age 121 Life Choice UL - to age 95 Life Choice UL - to age 100 Life Choice UL - to age 105 Life Choice UL - to age 110 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - pay to age 100 Life Choice UL - Pay to 65	Q R S D E G H O P Q
CAPI	CAPI	Life Choice UL - 20 Pay Life Choice UL - 10 Pay SI - Med Free Term - 10 Year SI - Med Free Term - 15 Year SI - Med Free Term - 20 Year SI - Med Free Term - 30 Year	R S 3 4 5 7
CETN	CETN	SI - SIMPL - Simplifed Issue Whole Life T-10/10 - 10 Year Term T-15/15 - 15 Year Term T-20/20 - 20 Year Term T-25/25 - 25 Year Term	8 3 4 5 6 7
CETP		T-30/30 - 30 Year Term T-10/10 - 10 Year (P+ / R+) T-15/15 - 15 Year (P+ / R+) T-20/20 - 20 Year (P+ / R+) T-25/25 - 25 Year (P+ / R+) T-30/30 - 30 Year (P+ / R+)	7 3 4 5 6 7
CICN	CINN	LifeSetter UL - pay to 100 (CA) LifeSetter UL - pay to 100 (CA)	8 P
CICP		LifeSetter UL (Super / Select / CA) LifeSetter UL (Super / Select / CA)	8 P
CINN		LifeHorizons Termsetter 10 LifeHorizons Termsetter 15 LifeHorizons Termsetter 20	3 4 5

Product Code	Company Code	Product Name	Category
		LifeHorizons Termsetter 25	6
		LifeHorizons Termsetter 30	7
		LifeHorizons Guaranteed W/L - Life Pay	8
		Termsetter ROP 20 Year	K
		Termsetter ROP 25 Year (w/ROP)	L
		Termsetter ROP 30 Year (w/ROP)	M
		LifeHorizons Guaranteed W/L - Single Pa	_
CTND		LifeHorizons Guaranteed W/L - 10 Pay	S
CINP		LifeHorizons Termsetter 10 (Sup/Sel)	3 4
		LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel)	5
		LifeHorizons Termsetter 25 (Sup/Sel)	6
		LifeHorizons Termsetter 30 (Sup/Sel)	7
		LifeHorizons Gtd W/L - LP (Sup/Sel)	8
		Termsetter ROP 20 Year (Sup/Sel)	K
		Termsetter ROP 25 Year (Sup/Sel)	L
		Termsetter ROP 30 Year (Sup/Sel)	M
		LifeHorizons Gtd W/L - LP (Sup/Sel)	0
		LifeHorizons Gtd W/L - 10 Pay (Sup/Sel) S
CIUN		LifeSetter UL - pay to 100	8
		LifeSetter UL - pay to 100	P
CIUP		LifeSetter UL (Super / Select)	8
		LifeSetter UL (Super / Select)	Р
COBD	COLL	Term Line 20 - 20 Year (Low Band)	F
COBS	COLU	Nautical Term - 10 Year (Super/Plus)	3
		Nautical Term - 15 Year (Super/Plus) Nautical Term - 20 Year (Super/Plus)	4 5
		Nautical Term - 20 Year (Super/Plus) Nautical Term - 30 Year (Super/Plus)	5 7
		Voyager UL w/Lifetime NLG (Super Pfd)	8
		Nautical Term - 20 Year w/ROP (Super/+)	K
		Nautical Term - 30 Year w/ROP (Super/+)	M
		Voyager UL w/Lifetime NLG (Super Pfd)	P
COBU		Nautical Term - 10 Year	3
		Nautical Term - 15 Year	4
		Nautical Term - 20 Year	5
		Nautical Term - 30 Year	7
		Voyager UL w/Lifetime NLG	8
		Nautical Term - 20 Year with ROP	K
		Nautical Term - 30 Year with ROP	М
COCT	0011	Voyager UL w/Lifetime NLG (pay to 100)	P
COCL	COLL	Term Line 10 - 10 Year R&C Term Term Line 20 - 20 Year R&C Term	3 F
COEL	COIM	Term Line 20 - 20 Year R&C Term Term Line 15 - 15 Year R&C Term	F
COEP	COLM COMP	SI - Term Life Express - 15 Year	4
COEL	COPIL	SI - Term Life Express - 20 Year	5
		SI - Term Life Express - 30 Year	7
COFL	COLM	Term Line 20 - 20 Year (Low Band)	F
COLC	COLL	SI - Dignified Choice - Classic I W/L	8
		Term Line 15 - 15 Year R&C Term	F
COLE	COLM	Term Line 10 - 10 Year R&C Term	3
		Term Line 20 - 20 Year R&C Term	F

Product Code	Company Code	Product Name	Category
COMP	COMP	Term Life Answers 10 Term Life Answers 15 Term Life Answers 20 Term Life Answers 30 Guaranteed Universal Life - to 120 Guaranteed Universal Life - to 90 Guaranteed Universal Life - to 95 Guaranteed Universal Life - to 100	3 4 5 7 8 C D E
COMS		Guaranteed Universal Life - to 105 Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus) Term Life Answers 30 (Plus) Guaranteed Universal Life to 120 (Plus) Guaranteed Universal Life - to 90 (Plus) Guaranteed Universal Life - to 95 (Plus) Guaranteed Universal Life - to 100 (Plus) Guaranteed Universal Life - to 100 (Plus) Guaranteed Universal Life - to 105 (Plus)	G 3 4 5 7) 8) C) D
COOS	COLU	Nautical Term - 10 Year (Super/+/OR) Nautical Term - 15 Year (Super/+/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd/OR)	, 3 4 5 7
COOU		Nautical Term - 30 Tear (Super FIG/OR) Nautical Term - 10 Year (OR) Nautical Term - 15 Year (OR) Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR)	3 4 5 7
EMVU	EMPL	Term Select - 5 Year Term Select - 10 Year Term Select - 15 Year Term Select - 20 Year Term Select - 25 Year Term Select - 30 Year	2 3 4 5 6 7
EMVV		Term Select - 5 Year (Plus) Term Select - 10 Year (Plus) Term Select - 15 Year (Plus) Term Select - 20 Year (Plus) Term Select - 25 Year (Plus) Term Select - 30 Year (Plus)	2 3 4 5 6 7
EQHP	EQUI	SI - Heritage Protector Level Preferred	
EQUI		SI - Heritage Protector Level Standard	8
FARM	FARM	Value Term - 10 Year Value Term - 20 Year Value Term - 30 Year	3 5 7
FARP		Value Term - 10 Year (Elite/Choice) Value Term - 20 Year (Elite/Choice) Value Term - 30 Year (Elite/Choice)	3 5 7
FASM		Simple Term - 10 Year Simple Term - 20 Year Simple Term - 30 Year	3 5 7
FICP	GEAN	Colony Term 10 Colony Term 15	3 4

Product Code	Company Code	Product Name	Category
FICQ		Colony Term 20 Colony Term 10 (Pfd Best / Select) Colony Term 15 (Pfd Best / Select) Colony Term 20 (Pfd Best / Select)	5 3 4 5
FLAA	FIDL	Loyalty Value Term - 10 Year Loyalty Value Term - 15 Year Loyalty Value Term - 20 Year	3 4 5
FLAP		Loyalty Value Term - 30 Year Loyalty Value Term - 10 Year (P+/Select Loyalty Value Term - 15 Year (P+/Select Loyalty Value Term - 20 Year (P+/Select) 4) 5
FLEM		Loyalty Value Term - 30 Year (P+/Select SI - Rapid Decision Express - 10 Year SI - Rapid Decision Express - 15 Year SI - Rapid Decision Express - 20 Year	3 4 5
FLHM		SI - Rapid Decision Express - 30 Year Hybrid Term - 10 Year (with blood test) Hybrid Term - 15 Year (with blood test) Hybrid Term - 20 Year (with blood test)	7 3 4 5
FLRM		Hybrid Term - 30 Year (with blood test) SI - Rapid Decision Term - 5 Year SI - Rapid Decision Term - 10 Year SI - Rapid Decision Term - 15 Year SI - Rapid Decision Term - 20 Year SI - Rapid Decision Term - 30 Year	7 2 3 4 5 7
FMCP	GEAN	SI - Rapid Decision Term - 20 Year w/RO SI - Rapid Decision Term - 30 Year w/RO Colony Term 10 (MD) Colony Term 15 (MD)	P M 3 4
FMCQ		Colony Term 20 (MD) Colony Term 10 (Pfd Best / Select / MD Colony Term 15 (Pfd Best / Select / MD Colony Term 20 (Pfd Best / Select / MD) 4
FPCP		Colony Term 20 (Pid Best / Select / MD Colony Term 10 (MS, PA, TX & VT) Colony Term 15 (MS, PA, TX & VT) Colony Term 20 (MS, PA, TX & VT)	, 3 3 4 5
FPCQ		Colony Term 10 (Pf Best/Select/MS, PA, TX Colony Term 15 (Pf Best/Select/MS, PA&TX Colony Term 20 (Pf Best/Select/MS, PA&TX) 3) 4
FRUP		GenGuard UL - no lapse UL to 121 (b1) GenGuard UL - no lapse UL to 100 (b1)	8 E
FRUQ		GenGuard UL - no lapse to 121 $(P+/R+)$ GenGuard UL - no lapse to 100 $(P+/R+)$	8 E
FRXP		Colony Term 10 (OR) Colony Term 15 (OR) Colony Term 20 (OR) GenGuard UL - no lapse UL to 121 (b2)	3 4 5 8
FRXQ		GenGuard UL - no lapse UL to 100 (b2) Colony Term 10 (Pfd Best / Select) Colony Term 15 (Pfd Best / Select) Colony Term 20 (Pfd Best / Select)	E 3 4 5

Product Code	Company Code	Product Name	Category
		GenGuard UL - no lapse to 121 (P+/R+)	8
		GenGuard UL - no lapse to $100 (P+/R+)$	E
FRYP		GenGuard UL - no lapse UL to 121 (b3)	8
		GenGuard UL - no lapse UL to 100 (b3)	E
FRYQ		GenGuard UL - no lapse to 121 $(P+/R+)$	8
		GenGuard UL - no lapse to 100 $(P+/R+)$	E
GDCA	GUAR	Level Term Gold 10 (xtended conversion)	
		Level Term Gold 15 (xtended conversion)	
		Level Term Gold 20 (xtended conversion)	
		Level Term Gold 30 (xtended conversion)	
GDCE		Level Term Gold 10 (Elite/ext. conv.)	3
		Level Term Gold 15 (Elite/ext. conv.)	4
		Level Term Gold 20 (Elite/ext. conv.)	5
		Level Term Gold 30 (Elite/ext. conv.)	7
GDCP		Level Term Gold 10 (Pfd Plus/ext. conv)	
		Level Term Gold 15 (Pfd Plus/ext. conv)	
		Level Term Gold 20 (Pfd Plus/ext. conv)	
		Level Term Gold 30 (Pfd Plus/ext. conv)	
GDLA		Level Term Gold 10	3
		Level Term Gold 15	4
		Level Term Gold 20	5
		Level Term Gold 30	7
GDLE		Level Term Gold 10 (Elite)	3
		Level Term Gold 15 (Elite)	4
		Level Term Gold 20 (Elite)	5
		Level Term Gold 30 (Elite)	7
GDLP		Level Term Gold 10 (Preferred Plus)	3
		Level Term Gold 15 (Preferred Plus)	4
		Level Term Gold 20 (Preferred Plus)	5
~~~~	~~~-	Level Term Gold 30 (Preferred Plus)	7
GECP	GECA	Colony Term 10	3
		Colony Term 15	4
CECO		Colony Term 20	5
GECQ		Colony Term 10 (Pfd Best / Select)	3
		Colony Term 15 (Pfd Best / Select)	4
CCT 7	CIIAD	Colony Term 20 (Pfd Best / Select)	5
GGLA	GUAR	Yearly Renewable Term (YRT) Gold	1
GGLE		YRT Gold (Elite)	1
GGLP	CIEA	YRT Gold (Preferred Plus)	1
GLEA	GLEA	SI - Simply Life	8 F
CIED		15-Year Term (10 year guarantee)	r F
GLEP		15-Year Term (Pfd Plus / Std Plus)	
GLFA		20-Year Term (10 Year Guarantee)	F
GLFP		20-Year Term (Pfd Plus / Std Plus)	F
GLGA		25-Year Term (10 Year Guarantee)	F
GLGP		25-Year Term (Pfd Plus / Std Plus)	F
GLHA		30-Year Term (10 Year Guarantee)	F
GLHP	CECA	30-Year Term (Pfd Plus / Std Plus)	F 3
GMCP	GECA	Colony Term 10 (MD)	3 4
		Colony Term 15 (MD)	4 5
		Colony Term 20 (MD)	)

Product Code	Company Code	Product Name	Category
GMCQ		Colony Term 10 (Pfd Best / Select / MD Colony Term 15 (Pfd Best / Select /MD) Colony Term 20 (Pfd Best / Select / MD	4
GOVE	GOVE	SI - Simplified Issue W/L - Level Pay SI - Simplified Issue W/L - 20 Pay SI - Simplified Issue W/L - 10 Pay	8 R S
GPCP	GECA	Colony Term 10 (MS, PA, TX & VT) Colony Term 15 (MS, PA, TX & VT) Colony Term 20 (MS, PA, TX & VT)	3 4 5
GPCQ		Colony Term 10 (Pf Best/Select/MS,PA&TX Colony Term 15 (Pf Best/Select/MS,PA&TX Colony Term 20 (Pf Best/Select/MS,PA&TX	3 4
GRAN	GRAN	Select Choice Level Term 10 year Select Choice Level Term 15 year Select Choice Level Term 20 year	3 4 5
		Select Choice Level Term 25 year Select Choice Level Term 30 year No Lapse Guarantee UL - Level to 121	6 7 8
		No Lapse Guarantee UL - Level to 90 No Lapse Guarantee UL - Level to 95 No Lapse Guarantee UL - Level to 100	C D E
		No Lapse Guarantee UL - Level to 105 No Lapse Guarantee UL - Level to 110	G H
		Select Choice Return of Premium 20 year Select Choice Return of Premium 30 year No Lapse Guarantee UL - Single Pay	K M O
		No Lapse Guarantee UL - Pay to 100 No Lapse Guarantee UL - Pay to 65 No Lapse Guarantee UL - 20 Pay	P Q R
		No Lapse Guarantee UL - 10 Pay No Lapse Guarantee UL - Level to 65 No Lapse Guarantee UL - Level to 70	S T U
GRAP		No Lapse Guarantee UL - Level to 75 Select Choice Level Term 10 year (P+/R+ Select Choice Level Term 15 year (P+/R+	4
		Select Choice Level Term 20 year (P+/R+ Select Choice Level Term 25 year (P+/R+ Select Choice Level Term 30 year (P+/R+	6
		UL with NLG - Level to 121 (P+/R+) UL with NLG - Level to 90 (P+/R+) UL with NLG - Level to 95 (P+/R+)	8 C D
		UL with NLG - Level to 100 $(P+/R+)$ UL with NLG - Level to 105 $(P+/R+)$ UL with NLG - Level to 110 $(P+/R+)$	E G H
		Select Choice ROP 20 Year (P+/R+) Select Choice ROP 30 year (P+/R+) UL with NLG - Single Pay (P+/R+)	K M O
		UL with NLG - Pay to 100 (P+/R+) UL with NLG - Pay to 65 (P+/R+) UL with NLG - 20 Pay (P+/R+)	P Q R
		UL with NLG - 10 Pay (P+/R+)	S

Product Code	Company Code	Product Name	Category
		UL with NLG - Level to 65 (P+/R+) UL with NLG - Level to 70 (P+/R+) UL with NLG - Level to 75 (P+/R+)	T U V
GRUP	GECA	GenGuard UL - no lapse UL to 121 (b1) GenGuard UL - no lapse UL to 100 (b1)	v 8 E
GRUQ		GenGuard UL - no lapse to 121 (P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	8 E
GRXP		Colony Term 10 (OR) Colony Term 15 (OR) Colony Term 20 (OR) GenGuard UL - no lapse UL to 121 (b2)	3 4 5 8
GRXQ		GenGuard UL - no lapse UL to 100 (b2) Colony Term 10 (Pfd Best / Select) Colony Term 15 (Pfd Best / Select) Colony Term 20 (Pfd Best / Select) GenGuard UL - no lapse to 121 (P+/R+)	E 3 4 5 8
GRYP		GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse UL to 121 (b3) GenGuard UL - no lapse UL to 100 (b3)	E 8 E
GRYQ		GenGuard UL - no lapse to 121 (P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	8 E
ILLI	ILLI	Protector Term Life 10-Year Protector Term Life 15-Year Protector Term Life 20-Year	3 4 5
ILLP		Protector Term Life 30-Year Protector Term 10 (Super / Ultra Std) Protector Term 15 (Super / Ultra Std) Protector Term 20 (Super / Ultra Std)	7 3 4 5
ILWI ILWP		Protector Term 30 (Super / Ultra Std) Protector Term Life 30-Year (WA) Protector Term 30 (Super/Ultra Std/WA)	7 7 7
IOFE	INDE	Foresters Lifefirst - 10 Year Foresters Lifefirst - 20 Year Foresters Lifefirst - 25 Year Foresters Lifefirst - 30 Year	3 5 6 7
IOFP		Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (Plus) Foresters Lifefirst - 25 Year (Plus)	3 5 6 7
IONE		Foresters Lifefirst - 30 Year (Plus) Foresters Lifefirst - 20 Year (non-med) Foresters Lifefirst - 25 Year (non-med) Foresters Lifefirst - 30 Year (non-med)	5 6 7
JHCP	JOHU	SI - Planright Level 15 Year Level (Super/Std+ with CER) 20 Year Level (Super/Std+ with CER)	8 4 5
JHCU		20 Year Level (Super/Std+ with CER) 15 Year Level Premium Term (with CER) 20 Year Level Premium Term (with CER)	5 4 5
JHGP		10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super/Std+ UL-G 13 (Super/Std+)	) 3 ) 4

Product Code	Company Code	Product Name	Category
JHGU		10 Year Level Premium Term	3
		15 Year Level Premium Term	4
		20 Year Level Premium Term	5
TVON	TO 1177	UL-G 13	8
JYCN	JOHY	15 Year Level Premium Term (with CER)	4
JYCP		20 Year Level Premium Term (with CER) 15 Year Level (Super/Std+ with CER)	5 4
0101		20 Year Level (Super/Std+ with CER)	5
JYYN		10 Year Level Premium Term	3
		15 Year Level Premium Term	4
		20 Year Level Premium Term	5 ) 3
JYYP		10 Year Level Premium Term (Super/Std+	
		15 Year Level Premium Term (Super/Std+	
		20 Year Level Premium Term (Super Std+	
JYZN		10 Year Level Premium Term (ages 71+) 15 Year Level Premium Term (ages 66+)	3 4
		15 Year Level Premium Term (ages 66+) 20 Year Level Premium Term (ages 61+)	
JYZP		10 Year Level Term (Super Pfd/ages 71+)	5 3
0121		15 Year Level Term (Super Pfd/ages 66+)	4
		20 Year Level Term (Super Pfd/ages 61+)	5
LAFA	LAFA	SI - Classic Protector SIWL	8
		SI - Classic Protector SIWL - 10 Pay	S
LASC		SI - Classic Protector SIWL (SC)	8
T 7) T-T7)		SI - Classic Protector SIWL - 10 Pay /S	
LAWA		SI - Classic Protector SIWL (WA) SI - Classic Protector SIWL - 10 Pay /W	8 A S
LDIN	LNNA	LGUL (2013) (500K-999K)	8
ID IIV	7714147.7	LGUL (2013) (500K-999K)	P
LDIP		LGUL (2013 / P+) (500K-999K)	8
		LGUL (2013 / P+) (500K-999K)	P
LIBB	LIBB	SI - Med Free Term - 10 Year	3
		SI - Med Free Term - 15 Year	4
		SI - Med Free Term - 20 Year SI - Med Free Term - 30 Year	5 7
		SI - Med Free Term - 30 Tear SI - SIMPL - Simplifed Issue Whole Life	8
LINN	LNNA	LifeElement (SM) Level Term - 10 Year	3
		LifeElement (SM) Level Term - 15 Year	4
		LifeElement (SM) Level Term - 20 Year	5
		LifeElement (SM) Level Term - 30 Year	7
		LGUL (2012 / PR)	8
T T11D		LGUL (2012) - pay to 100 (PR)	P
LINP		LifeElement (SM) Level Term - 10 (P+)	3
		LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+)	4 5
		LifeElement (SM) Level Term - 30 (P+)	7
		LGUL (2012 / P+ / PR)	8
		LGUL (2012) - pay to 100 (P+ / PR)	P
LISP	LISW	LSW Level Term 10-G (Elite/Std Plus)	3
		LSW Level Term 15-G (Elite/Std Plus)	4
		LSW Level Term 20-G (Elite/Std Plus)	5
		LSW Level Term 30-G (Elite/Std Plus)	7

Product Code	Company Code	Product Name	Category
LISW		LSW Level Term 15-NG (Elite/Std Plus) LSW Level Term 10-G LSW Level Term 15-G LSW Level Term 20-G	F 3 4 5
LITP LITW LIUP		LSW Level Term 30-G LSW Level Term 15-NG (10 year guarantee LSW Level Term 20-NG (Elite/Std Plus) LSW Level Term 20-NG (10 year guarantee LSW Level Term 30-NG (Elite/Std Plus)	F
LIUW LNEN	LNNA	LSW Level Term 30-NG (10 year guarantee LifeElement (SM) Level Term 10 (2014) LifeElement (SM) Level Term 15 (2014)	
		LifeElement (SM) Level Term 20 (2014) LifeElement (SM) Level Term 30 (2014) LGUL (2013) (1m+) LGUL (2013) (1m+)	5 7 8 P
LNEP		LifeElement (SM) Level Term 10 (P+) LifeElement (SM) Level Term 15 (P+) LifeElement (SM) Level Term 20 (P+) LifeElement (SM) Level Term 30 (P+)	3 4 5 7
LNIN		LGUL (2013 / P+) (1m+) LGUL (2013 / P+) (1m+) LGUL (2013) (100K-499K)	8 P 8
LNIP		LGUL (2013) (100K-499K) LGUL (2013 / P+) (100K-499K)	P 8
LYYN	LNLI	LGUL (2013 / P+) (100K-499K) LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year	P 3 4 5
LYYP		LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+)	7 3 4 5
MADI MCNN	MADI MINM	LifeElement (SM) Level Term - 30 (P+) SI - Legacy Select Level Benefit W/L Advantage Elite - 15 Year (w/ext conv. Advantage Elite - 20 Year (w/ext conv.	
MCNP		Advantage Elite - 30 Year (w/ext conv. Advantage Elite Select - 15 Year (P+/R+ Advantage Elite Select - 20 Year (P+/R+	) 4 ) 5
MDFL	MIDT	Advantage Elite Select - 30 Year (P+/R+ Essential Guaranteed UL 4 (\$25-\$249K) Essential Guaranteed UL 4 - 1 pay (25K+ Essential Guaranteed UL 4 - p100 (\$25K+ Essential Guaranteed UL 4 - p65 (\$25K+ Essential Guaran	8 O P Q
MDFP		Essential Guaranteed UL 4 - 20p (25K+ Essential Guaranteed UL 4 - 10p (\$25K+ Essential Guaranteed UL 4 P+ (\$25-\$249K Essential Guaranteed UL 4 - 1p P+ (25K+ Essential Guaranteed UL - p100 P+ (25K+ Essential Guaranteed UL 4 -p65 P+ (25K+ Essential	S 8 O P

Product Code	Company Code	Product Name	Category
		Essential Guaranteed UL 4-20 p P+ (25K+) Essential Guaranteed UL 4-10p P+ (25K+)	R S
MDGL		Essential Guaranteed UL 4 (\$250K plus)	8
		Essential Guaranteed UL 4 - 1p (\$250K+)	0
		Essential Guaranteed UL 4 - p100 (250K+)	P
		Essential Guaranteed UL 4 - p65 (\$250K+)	Q R
		Essential Guaranteed UL 4 - 20p (\$250K+) Essential Guaranteed UL 4 - 10p (\$250K+)	K S
MDGP		Essential Guaranteed UL4 P+ (\$250K plus)	8
HDGI		Essential Guaranteed UL 4 - 1p P+(250K+)	0
		Essential Guaranteed UL -p100 P+ (250K+)	P
		Essential Guaranteed UL 4-p65 P+ (250K+)	Q
		Essential Guaranteed UL 4-20p P+ (250K+)	R
		Essential Guaranteed UL 4-10p P+ (250K+)	S
MDNN	MINM	Advantage Elite Select Life - 5 Year	2 3
		Advantage Elite Select Life - 10 Year	3
MDNP		Advantage Elite Select - 5 Year (P+/R+)	2
MULT	MDIII	Advantage Elite Select - 10 Year (P+/R+)	3 1
MELI METE	METL	<pre>MetLife One Year Term - Non-renewable GLT 10 (P+ Elite Plus Non-Smoker)</pre>	3
MEIE		GLT 15 (P+ Elite Plus Non-Smoker) GLT 15 (P+ Elite Plus Non-Smoker)	4
		GLT 20 (P+ Elite Plus Non-Smoker)	5
		GLT 30 (P+ Elite Plus Non-Smoker)	7
METI	METR	MetLife One Year Term - Non-renewable	1
METL	METL	Guaranteed Level Term 10	3
		Guaranteed Level Term 15	4
		Guaranteed Level Term 20	5
		Guaranteed Level Term 30	7
METP		GLT 10 (P+ Elite Non-Smoker)	3
		GLT 15 (P+ Elite Non-Smoker)	4 5
		GLT 20 (P+ Elite Non-Smoker) GLT 30 (P+ Elite Non-Smoker)	5 7
MEYE	METR	GLT 10 (P+ Elite Non-Smoker)	3
1111111	111111	GLT 15 (P+ Elite Plus Non-Smoker)	4
		GLT 20 (P+ Elite Plus Non-Smoker)	5
MEYL		Guaranteed Level Term 10	3
		Guaranteed Level Term 15	4
		Guaranteed Level Term 20	5
MEYP		GLT 10 (P+ Elite Non-Smoker)	3
		GLT 15 (P+ Elite Non-Smoker)	4
MIDI	МТОП	GLT 20 (P+ Elite Non-Smoker) Premier CS6 - 10 Year Term	5 3
MIDL	MIDT	Premier CS6 - 15 Year Term	4
		Premier CS6 - 20 Year Term	5
		Premier CS6 - 30 Year Term	7
		XL-DB3 (\$25-\$249K)	8
		XL-DB3 - p100 (\$25-\$249K)	P
MIDP		Premier CS6 - 10 Year Term (P+)	3
		Premier CS6 - 15 Year Term (P+)	4
		Premier CS6 - 20 Year Term (P+)	5
		Premier CS6 - 30 Year Term (P+)	7

Product Code	Company Code	Product Name	Category
		XL-DB3 P+ (\$25-\$249K)	8
		XL-DB3 - p100 P+ (\$25-\$249K)	P
MIEL		Executive CS3 - 10 Year Term	3
		Executive CS3 - 15 Year Term	4
		Executive CS3 - 20 Year Term	5
		Premier CS4 - 30 Year Term (GU)	7
		XL-DB3 (\$250K plus)	
		XL-DB3 - p100 (\$250K plus)	
MIEP		Executive CS3 - 10 Year (P+)	3
		Executive CS3 - 15 Year (P+)	4
		Executive CS3 - 20 Year (P+)	5
		Premier CS4 - 30 Year Term (Plus/GU)	7
		XL-DB3 P+ (\$250K plus)	
		XL-DB3 - p100 P+ (\$250K plus)	
MINN	MINM	Advantage Elite Select Life - 15 Year	4
		Advantage Elite Select Life - 20 Year	5
MIND		Advantage Elite Select Life - 30 Year	7
MINP		Advantage Elite Select - 15 Year (P+/R+)	
		Advantage Elite Select - 20 Year (P+/R+) Advantage Elite Select - 30 Year (P+/R+)	
MLUE	METL	Provider UL - guaranteed to age 95	D D
MLUP	METT	Provider UL - guaranteed to age 95  Provider UL - guaranteed to 95 (Elite)	D D
MONU	MONU	SI - Immediate Solution (WL08)	8
MONO	MONO	10 Pay Solution (WL08)	S
MOPF	MOTO	SI - Preferred Simplifed Issue W/L	8
MOTB	11010	Your Term Life - 10-Year (Pfd Best)	3
11011		Your Term Life - 15-Year (Pfd Best)	4
		Your Term Life - 20-Year (Pfd Best)	5
		Your Term Life - 30-Year (Pfd Best)	7
MOTO		Your Term Life Plan - 10-Year	3
		Your Term Life Plan - 15-Year	4
		Your Term Life Plan - 20-Year	5
		Your Term Life - 30-Year Plan	7
		SI - Standard Simplifed Issue Whole Life	8
MOTP		Your Term Life - 10-Year (Pfd Plus)	3
		Your Term Life - 15-Year (Pfd Plus)	4
		Your Term Life - 20-Year (Pfd Plus)	5
		Your Term Life - 30-Year (Pfd Plus)	7
MTEI	METR	MetLife One Year Term - with R&C rider	1
MTEP		MetLife OYT - w/R&C rider (Elite/Std+)	1
MTGN	MASM	Vantage Term 10	3
		Vantage Term 20	5
		UL Guard 5.1 - No Lapse UL	8
		UL Guard 5.1 - No Lapse UL 1 Pay	0
		UL Guard 5.1 - No Lapse UL Pay to 100	P
		UL Guard 5.1 - No Lapse UL Pay to 65	Q
		UL Guard 5.1 - No Lapse UL 20 Pay	R
MEGD		UL Guard 5.1 - No Lapse UL 10 Pay	S
MTGP		Vantage Term 10 (Ultra Pfd)	3 5
		Vantage Term 20 (Ultra Pfd)	
		UL Guard 5.1 - No Lapse UL (Ultra Pfd)	8

Product Code	Company Code	Product Name	Category
		UL Guard 5.1 - No Lapse UL (Ultra Pfd) UL Guard 5.1 - No Lapse UL (Ultra Pfd) UL Guard 5.1 - No Lapse UL (Ultra Pfd) UL Guard 5.1 - No Lapse UL (Ultra Pfd) UL Guard 5.1 - No Lapse UL (Ultra Pfd)	O P Q R S
MTLI	METL	MetLife One Year Term - with R&C rider	1
MTLP		<pre>MetLife OYT - w/R&amp;C rider (Elite/Std+)</pre>	1
MTRP	MTRU	SelecTerm-10 (Preferred Plus)	3
		SelecTerm-15 (Preferred Plus) SelecTerm-20 (Preferred Plus)	4 5
		SelecTerm-20 (Preferred Plus) SelecTerm-30 (Preferred Plus)	5 7
MTRU		SelecTerm-10 (NV, NJ, OR)	3
		SelecTerm-15 (NV, NJ, OR)	4
		SelecTerm-20 (NV, NJ, OR)	5
		SelecTerm-30 (NV, NJ, OR)	7
MTSP		SelecTerm-10 (Preferred Plus)	3
		SelecTerm-15 (Preferred Plus)	4
		SelecTerm-20 (Preferred Plus)	5 7
MTSU		SelecTerm-30 (Preferred Plus) SelecTerm-10	3
11100		SelecTerm-15	4
		SelecTerm-20	5
		SelecTerm-30	7
MYUE	METR	Provider UL - guaranteed to age 95	D
MYUP		Provider UL - guaranteed to 95 (Elite)	D
NALB	NAWE	Living Benefit Term 15	4
		Living Benefit Term 20 Living Benefit Term 30	5 7
NATV	NATI	ART - Annual Renewable Term	1
1/211 V	14111 1	GL-10 - 10 Year Level Term	3
		GL-15 - 15 Year Level Term	4
		GL-20 - 20 Year Level Term	5
NATW		ART - Annual Renewable Term (Elite Pfd)	1
		GL-10 - 10 Year (Elite / Standard Plus	
		GL-15 - 15 Year (Elite / Standard Plus GL-20 - 20 Year (Elite / Standard Plus	
NAWE	NAWE	NWL Term 10	3
14114411	147 144 11	NWL Term 15	4
		NWL Term 20	5
		NWL Term 30	7
NAWP		NWL Term 10 (Super Preferred)	3
		NWL Term 15 (Super Preferred)	4
		NWL Term 20 (Super Preferred)	5 7
NAXE		NWL Term 30 (Super Preferred) NWL Secure Term 10	3
T A T 7 T 7 T T		NWL Secure Term 15	4
		NWL Secure Term 20	5
		NWL Secure Term 30	7
NAXP		NWL Secure Term 10 (Super Preferred)	3
		NWL Secure Term 15 (Super Preferred)	4
		NWL Secure Term 20 (Super Preferred)	5

Product Code	Company Code	Product Name Cate	gory
NBIM	NABE	NWL Secure Term 30 (Super Preferred) Custom Advantage - 10 Year Custom Advantage - 15 Year Custom Advantage - 20 Year Custom Advantage - 35 Year	7 3 4 5 F
NBIN		Custom Advantage - 35 Year (age 35+)	F
NBIP		Custom Advantage - 10 Year (Pfd Plus)	3
		Custom Advantage - 15 Year (Pfd Plus)	4
		Custom Advantage - 20 Year (Pfd Plus)	5
NDTO		Custom Advantage - 35 Year (Pfd Plus)	F
NBIQ NBTM		Custom Advantage - 35 Year (age 35+/P+) Custom Advantage - 30 Year	F F
NBTP		Custom Advantage - 30 Year (Pfd Plus)	r F
NDGA	NORA	ADDvantage 10	3
		ADDvantage 15	4
		ADDvantage 20	5
		ADDvantage 30	7
NDGP		ADDvantage 10 (Super Preferred)	3
		ADDvantage 15 (Super Preferred)	4
		ADDvantage 20 (Super Preferred)	5 7
NGGA		ADDvantage 30 (Super Preferred) Custom Guarantee Gen 8 (\$25-249K)	8
110021		Custom Guarantee Gen 8 - 1 pay (\$25K+)	0
		Custom Guarantee Gen 8 - p100 (\$25K+)	P
		Custom Guarantee Gen 8 - p65 (\$25K+)	Q
		Custom Guarantee Gen 8 - 20p (\$25K+)	R
		Custom Guarantee Gen 8 - 10p (\$25K+)	S
NGGP		Custom Guarantee Gen 8 P+ (\$25-\$249K)	8
		Custom Guarantee Gen 8 - 1 pay P+ (25K+) Custom Guarantee Gen 8 - p100 P+ (\$25K+)	0
		Custom Guarantee Gen 8 - p65 P+ (\$25K+)	P Q
		Custom Guarantee Gen 8 - 20p P+ (\$25K+)	Q R
		Custom Guarantee Gen 8 - 10p P+ (25K+)	S
NHGA		Custom Guarantee Gen 8 (\$250K plus)	8
		Custom Guarantee Gen 8 - 1 pay (\$250K+)	0
		Custom Guarantee Gen 8 - p100 (\$250K+)	P
		Custom Guarantee Gen 8 - p65 (\$250K+) Custom Guarantee Gen 8 - 20p (\$250K+)	Q
		Custom Guarantee Gen 8 - 20p (\$250K+)  Custom Guarantee Gen 8 - 10p (\$250K+)	R S
NHGP		Custom Guarantee Gen 8 P+ (\$250K plus)	8
11101		Custom Guarantee Gen 8 - 1 pay P+(250K+)	0
		Custom Guarantee Gen 8 - p100 P+ (250K+)	P
		Custom Guarantee Gen 8 - p65 P+ (250K+)	Q
		Custom Guarantee Gen 8 - 20p P+ (250K+)	R
NOTEN	NODM	Custom Guarantee Gen 8 - 10p P+ (250K+)	S
NOTN	NORM	TT Term 10 - 1 Year Term for 10 Years	1 5
NOTP		TT Level Term 20 (issue ages 51+) TT Term 10 - 1 Year for 10 Yrs (Premier)	5 1
-10 T T		TT Level Term 20 (Premier NT/ages 51+)	5
NOWM		TT Term 80 - 1 Year R & C Term	1
		TT Level Term 10	3

Product Code	Company Code	Product Name	Category
		TT Level Term 20	5
NOWP		TT Term 80 - 1 Year R & C (Premier NT)	1
		TT Level Term 10 (Premier NT)	3
		TT Level Term 20 (Premier NT)	5
NOYN		TT Level Term 20 (NY)	5
NOYP		TT Level Term 20 (Premier NT / NY)	5
NPGA	NORA	Guarantee Builder IUL3 (\$250K plus)	
		Guarantee Builder IUL3 (\$250K+)	
NPGP		Guarantee Builder IUL3 P+ (\$250K plus)	
		Guarantee Builder IUL3 P+ (\$250K)	P —
NTXV	NATI	L-20 - 20 Year Level Term	F —
NTXW	11077	L-20 - 20 Year (Elite / Standard Plus)	F
NUGA	NORA	Guarantee Builder IUL3 (\$25-249K)	8
MILLOD		Guarantee Builder IUL3 (\$25-249K)	P
NUGP		Guarantee Builder IUL3 P+ (\$25-249K)	8 P
NTS 75-7T	NT 70 FTT-7	Guarantee Builder IUL3 P+ (\$25K+)	3
NVWL	NATW	YourLife(SM) GLT 10 Year Term YourLife(SM) GLT 15 Year Term	3 4
		YourLife(SM) GLT 20 Year Term	5
		YourLife(SM) GLT 30 Year Term	7
		YourLife No-Lapse Guarantee UL - to 121	8
		YourLife No-Lapse Guarantee UL - to 100	E E
		YourLife No-Lapse Guarantee UL - to 105	G
		YourLife No-Lapse Guarantee UL - to 110	H
		YourLife No-Lapse Guarantee UL - 1 Pay	0
		YourLife No-Lapse Guarantee UL - 20 Pay	R
		YourLife No-Lapse Guarantee UL - 10 Pay	S
NVWP		YourLife(SM) GLT 10 Year Term (Pfd+)	3
		YourLife(SM) GLT 15 Year Term (Pfd+)	4
		YourLife(SM) GLT 20 Year Term (Pfd+)	5
		YourLife(SM) GLT 30 Year Term (Pfd+)	7
		YourLife No-Lapse UL - to 121 (Pfd Plus)	8
		YourLife No-Lapse UL - to 100 (Pfd Plus)	E
		YourLife No-Lapse UL - to 105 (Pfd Plus)	G
		YourLife No-Lapse UL - to 110 (Pfd Plus)	Н
		YourLife No-Lapse UL - 1 Pay (Pfd Plus)	0
		YourLife No-Lapse UL - 20 Pay (Pfd Plus)	R
		YourLife No-Lapse UL - 10 Pay (Pfd Plus)	S
NXTV	NATI	L-15 - 15 Year Level Term	F —
NXTW		L-15 - 15 Year (Elite / Standard Plus)	F
NYLA	NEWY	YCT - Indeterminate Premium Term	1
NYLP		YCT Indeterminate Premium Term (Sel Pfd)	1
NYLS		YCT -Indeterminate Premium Term (Smoker)	1 3
NYMA		10 Year Level Term (10LCT)	3 4
		15 Year Level Term (15LCT) 20 Year Level Term (20LCT)	4 5
NVMD		10 Year Level Term (20LCT) (Select Pfd)	3
NYMP		15 Year Level Term (15LCT) (Select Pfd)	3 4
		20 Year Level Term (20LCT) (Select Pfd)	5
NYWL	NATY	YourLife (SM) GLT 10 Year Term	3
T 4 T 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	T477T T	YourLife(SM) GLT 15 Year Term	4
		TOWERTTO (DIT) ORT TO TOWE TOTAL	ī

Product Code	Company Code	Product Name	Category
		YourLife(SM) GLT 20 Year Term	5
		YourLife(SM) GLT 30 Year Term	7
		YourLife No-Lapse Guarantee UL - to 121	8
		YourLife No-Lapse Guarantee UL - to 100	E
		YourLife No-Lapse Guarantee UL - to 105	G
		YourLife No-Lapse Guarantee UL - to 110	Н
		YourLife No-Lapse Guarantee UL - 20 Pay	R
		YourLife No-Lapse Guarantee UL - 10 Pay	S
NYWP		YourLife(SM) GLT 10 Year Term (Pfd+)	3
		YourLife(SM) GLT 15 Year Term (Pfd+)	4
		YourLife(SM) GLT 20 Year Term (Pfd+)	5
		YourLife(SM) GLT 30 Year Term (Pfd+)	7
		YourLife No-Lapse UL - to 121 (P+)	8
		YourLife No-Lapse UL - to 100 (Pfd Plus)	
		YourLife No-Lapse UL - to 105 (P+)	G
		YourLife No-Lapse UL - to 110 (P+ / NY)	
		YourLife No-Lapse UL - 20 Pay (Pfd Plus)	
		YourLife No-Lapse UL - 10 Pay (Pfd Plus)	
OCNC	OCCI	ULTIMATE TERM-10 - 10 Year Term	3
OMWJ	OHIN	FlexTerm Series IX - 10 Year Plus	3
OMWN		Term 10 Plus (P+ Super Pfd / R+ Select)	3 3
OMYJ		FlexTerm Series IX - 10 Year	3
OMYN		Term 10 (P+ Super Pfd/ R+ Select)	3
ONWJ		FlexTerm Series IX - 15 Year Plus	4
		FlexTerm Series IX - 20 Year Plus	5
ONWN		Term 15 Plus (P+ Super Pfd / R+ Select)	
		Term 20 Plus (P+ Super Pfd / R+ Select)	
ONYJ		Recap Term - 10 Year	3
		FlexTerm Series IX - 15 Year	4
0311731		FlexTerm Series IX - 20 Year	5
ONYN		Recap Term 10 (P+ Super Pfd/ R+ Select)	
		Term 15 (P+ Super Pfd / R+ Select)	4
OVEO	OVEO	Term 20 (P+ Super Pfd / R+ Select)	5 8
OXFO PAAL	OXFO	SI - Assurance Financial Expense W/L Pacific-ART-NY - Annual Renewable Term	0
PAAN	PACK	Pacific-ART-NY - ART (Preferred Plus)	1
PAAS		Pacific-ART-NY - ART (Super Preferred)	1
PACL	PACL	Pacific-ART - Annual Renewable Term	1
PACN	IACH	Pacific-ART - ART (Preferred Plus)	1
PACS		Pacific-ART - ART (Super Preferred)	1
PAGI	PACI	Ten Year Term	3
PAIC	17101	One Year Term Plus	1
PANA	PANA	5-Year Level Term	
PANP	1 1 11 1 1 1	Sentinel Series 10 (Preferred Plus)	2
1 11111		Sentinel Series 20 (Preferred Plus)	5
PANS		Sentinel Series 10 - 10-Year Term	3
		Sentinel Series 20 - 20-Year Term	
PATN		10-Year Level Term	5 3
PAUL	PAUL	Selector 1 - 1 Year Term	1
	-1101	Selector 10 - 10 Year Term	3
PAXP	PANA	Sentinel Series 20/10 (Preferred Plus)	F
		TITUDE COLLEGE TO (TECTOR TEAD)	-

Product Code	Company Code	Product Name	Category
PAXS		Sentinel Series 20/10 - 20-Year Term	F
PCCL	PACL	Pacific PRIME Term 10	3
1001	17101	Pacific PRIME Term 15	4
		Pacific PRIME Term 20	5
		Pacific PRIME Term 30	7
PCCP		Pacific PRIME Term 10 (Super Pfd / Pfd	
1001		Pacific PRIME Term 15 (Super Pfd / Pfd	
		Pacific PRIME Term 20 (Super Pfd / Pfd	
		Pacific PRIME Term 30 (Super Pfd / Pfd	
PCCS		Pacific PRIME Term 10 (age 18-60 Std)	3
r CC5		Pacific PRIME Term 15 (age 18-60 Std)	4
		Pacific PRIME Term 20 (age 18-60 Std)	5
PCCT		Pacific PRIME Term 10 (age 18-60 Pfd)	3
PCCI		Pacific PRIME Term 15 (age 18-60 Pfd)	4
			5
DEND	DEMN	` > '	
PENB	PENN	Guaranteed 10 Year Term (Preferred Best	
		Guaranteed 15 Year Term (Preferred Best	
DENG		Guaranteed 20 Year Term (Preferred Best	
PENC		Guaranteed 10 Year Term	3
		Guaranteed 15 Year Term	4
DEND		Guaranteed 20 Year Term	5 ) 3
PENP		Guaranteed 10 Year Term (Preferred Plus	•
		Guaranteed 15 Year Term (Preferred Plus	
David		Guaranteed 20 Year Term (Preferred Plus	·
PGNC		Guaranteed Protection UL - gtd to 121	8
PGNP	D.1.0.	Guaranteed Protection UL - gtd to 121 P	
PHLE	PHOE	SI - Safe Harbor Term - 10 (Low Band)	3
		SI - Safe Harbor Term - 15 (Low Band)	4
		SI - Safe Harbor Term - 20 (Low Band)	5
D		SI - Safe Harbor Term - 30 (Low Band)	7
PHOE		Safe Harbor Term Life - 10 (High Band)	
		Safe Harbor Term Life - 15 (High Band)	4
		Safe Harbor Term Life - 20 (High Band)	5
		Safe Harbor Term Life - 30 (High Band)	7
PHSI		SI - Safe Harbor Term - 10 (Express)	3
		SI - Safe Harbor Term - 15 (Express)	4
		SI - Safe Harbor Term - 20 (Express)	5
DAIDT		SI - Safe Harbor Term - 30 (Express)	7
PNDI	PRIP	Universal Life Protector IV	8
		Universal Life Protector IV - to age 90	
		Universal Life Protector IV - to age 95	
		Universal Life Protector IV - to age 10	
DILD		Universal Life Protector IV - to age 10	
PNDP		Universal Life Protector IV (Super)	8
		Universal Life Protector IV (Super)	С
		Universal Life Protector IV (Super)	D
		Universal Life Protector IV (Super)	E
DOLL	DDQII	Universal Life Protector IV (Super)	G
POLI	PRCU	5 Year Renewable Level Term	2
		10 Year Renewable Level Term	3
		20 Year Renewable Level Term	5

Product Code	Company Code	Product Name	Category
		30 Year Renewable Level Term	7
		Traditional Whole Life	8
		Single Premium Whole Life	0
		20 Year Limited Payment Whole Life	R
DDEC	DDIIG	10 Year Limited Payment Whole Life	S
PPFC	PRUC	Term Essential 10 (<250K PruXpress ONLY	
		Term Essential 15 (<250K PruXpress ONLY Term Essential 20 (<250K PruXpress ONLY	
		Term Essential 30 (<250K PruXpress ONLY	
PPFS		Term Essential 10 (P+ Best / R+ NS+)	3
		Term Essential 15 (P+ Best / R+ NS+)	4
		Term Essential 20 (P+ Best / R+ NS+)	5
		Term Essential 30 (P+ Best / R+ NS+)	7
PPUC		Term Elite 10 (<250K PruXpress ONLY/WA	
		Term Elite 15 (<250K PruXpress ONLY/WA	
		Term Elite 20 (<250K PruXpress ONLY/WA	
		Term Elite 30 (<250K PruXpress ONLY/WA	
		UL Protector with NLG to 121 (1000K+) UL Protector with NLG to 100 (1000K+)	8 E
		UL Protector w/NLG to 121 - 1 Pay (\$1m)	<u>н</u> О
		UL Protector w/NLG to 121 - 20 Pay (\$1m)	
		UL Protector w/NLG to 121 - 10 Pay (\$1m	
PPUS		Term Elite 10 (P+ Best / R+ NS+ / WA)	3
		Term Elite 15 (P+ Best / R+ NS+ / WA)	4
		Term Elite 20 (P+ Best / R+ NS+ / WA)	5
		Term Elite 30 (P+ Best / R+ NS+ / WA)	7
		UL Protector with NLG (1000K / Plus)	8
		UL Protector with NLG (1000K / Plus)	E
		UL Protector w/NLG to 121 - (\$1m/Plus)	0
		UL Protector w/NLG to 121 - (\$1m/Plus)	R
PPWC		UL Protector w/NLG to 121 - (\$1m/Plus) Term Essential 10 (<250K PruXpress / WA	S ) 3
FFWC		Term Essential 15 (<250K PruXpress / WA	<i>'</i>
		Term Essential 20 (<250K PruXpress / WA	
		Term Essential 30 (<250K PruXpress / WA	
PPWS		Term Essential 10 (P+ Best / R+ NS+ /WA	•
		Term Essential 15 (P+ Best / R+ NS+ /WA	
		Term Essential 20 (P+ Best / R+ NS+ /WA	
		Term Essential 30 (P+ Best / R+ NS+ /WA	
PPYC	PRUJ	PruTerm One	1
		Term Elite 10 (NY/<250K PruXpress ONLY	
		Term Elite 15 (NY/<250K PruXpress ONLY Term Elite 20 (NY/<250K PruXpress ONLY	
		Term Elite 30 (NY/<250K Pruxpress ONLY	
		UL Protector with NLG to 121 (250K-999K	•
		UL Protector with NLG to 100 (250K-999K	
		PruLife Return of Premium Term 15	, – J
		PruLife Return of Premium Term 20	K
		PruLife Return of Premium Term 30	M
		UL Protector w/NLG to 121 - 1 Pay (250)	0
		UL Protector w/NLG to 121 - 20 Pay (250	) R

Product Code	Company Code	Product Name	Category
PPYS		UL Protector w/NLG to 121 - 10 Pay (250 Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) Term Elite 30 (NY/P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus UL Protector with NLG (250K-999K/Plus PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus)	3 4 5 7 ) 8
PRCI	PRIN	10-Year Term (2014) 15-Year Term (2014) 20-Year Term (2014) 30-Year Term (2014) Universal Life Protector IV Universal Life Protector IV - to age 90 Universal Life Protector IV - to age 95 Universal Life Protector IV - to age 10 Universal Life Protector IV - to age 10	3 4 5 7 8 C D
PRCP		10-Year Term (2014) (Super) 15-Year Term (2014) (Super) 20-Year Term (2014) (Super) 30-Year Term (2014) (Super) Universal Life Protector IV (Super)	3 4 5 7 8 C D E G
PRDI	PRIP	10-Year Term (2014) 15-Year Term (2014) 20-Year Term (2014) 30-Year Term (2014)	3 4 5 7
PRDP		10-Year Term (2014) (Super) 15-Year Term (2014) (Super) 20-Year Term (2014) (Super) 30-Year Term (2014) (Super)	3 4 5 7
PRIM	PRIM	Custom Advantage - 10 Year Custom Advantage - 15 Year Custom Advantage - 20 Year Custom Advantage - 35 Year	3 4 5 F
PRIN PRIP		Custom Advantage - 35 Year (age 35+) Custom Advantage - 10 Year (Pfd Plus) Custom Advantage - 15 Year (Pfd Plus) Custom Advantage - 20 Year (Pfd Plus) Custom Advantage - 35 Year (Pfd Plus)	F 3 4 5 F
PRIQ PRJC	PRUC	Custom Advantage - 35 Year (age 35+/P+ UL Protector with NLG to 121 (250K-999K UL Protector with NLG to 100 (250K-999K	) 8

Product Code	Company Code	Product Name	Category
PRJS		UL Protector w/NLG to 121 - 1 Pay (250) UL Protector w/NLG to 121 - 20 Pay (250) UL Protector w/NLG to 121 - 10 Pay (250) UL Protector with NLG (250K-999K/Plus) UL Protector with NLG (250K-999K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus)	) S ) 8
PRTA	PRTC	Level Term II - 10 Year Level Term II - 15 Year Level Term II - 20 Year	3 4 5
PRTB		LTII - 10 Year (Pf Select, R+ Std+) LTII - 15 Year (Pf Select, R+ Std+) LTII - 20 Year (Pf Select, R+ Std+)	3 4 5
PRTC		LTII - 10 Year (P+) LTII - 15 Year (P+) LTII - 20 Year (P+)	3 4 5
PRTM PRTP	PRIM	Custom Advantage - 30 Year (Pfd Plus)	F F
PRUC	PRUC	Custom Advantage - 30 Year (Pfd Plus) PruTerm One Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY) Term Elite 20 (<250K PruXpress ONLY) Term Elite 30 (<250K PruXpress ONLY) UL Protector with NLG to 121 (100K-249K UL Protector with NLG to 100 (100K-249K PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/NLG to 121 - 1 Pay (100) UL Protector w/NLG to 121 - 20 Pay (100 UL Protector w/NLG to 121 - 10 Pay (100 PruTerm WorkLife 65	1 3 4 5 7 8 ) E J K M O K R
PRUS		Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+) Term Elite 30 (P+ Best / R+ NS+) UL Protector with NLG (100K-249K/Plus UL Protector with NLG (100K-249K/Plus PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/NLG to 121 - (100K/Plus) UL Protector w/NLG to 121 - (100K/Plus) PruTerm WorkLife 65 (P+/R+)	•
PRXA PRXB PRXC PSXA PSXB	PRTC	Level Term II - 10/5 Year LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+) Level Term II - 20/5 Year LTII - 15/5 Year (Pf Select, R+ Std+)	F F F

Product Code	Company Code	Product Name	Category
PSXC		LTII - 15/5 Year (P+)	F
PTAL	PROT	Advantage Choice UL - to age 80	А
		Advantage Choice UL - to age 85	В
		Advantage Choice UL - to age 90	С
		Advantage Choice UL - to age 95	D
		Advantage Choice UL - to age 100	E
		Advantage Choice UL - to age 105	G
		Advantage Choice UL - to age 110	Н
		Advantage Choice UL - to age 75	V
PTAP		Advantage Choice UL - to 80 (Select Pfd)	А
		Advantage Choice UL - to 85 (Select Pfd)	В
		Advantage Choice UL - to 90 (Select Pfd)	С
		Advantage Choice UL - to 95 (Select Pfd)	D
		Advantage Choice UL - to 100 (Select Pf)	E
		Advantage Choice UL - to 105 (Select Pf)	G
		Advantage Choice UL - to 110 (Select Pf)	Н
		Advantage Choice UL - to 75 (Select Pfd)	V
PTCL		Custom Choice UL - 10 Year No Lapse	3
		Custom Choice UL - 15 Year No Lapse	4
		Custom Choice UL - 20 Year No Lapse	5
		Custom Choice UL - 25 Year No Lapse	6
		Custom Choice UL - 30 Year No Lapse	7
		Custom Choice UL - No Lapse to 121	8
		Custom Choice UL - No Lapse to 80	A
		Custom Choice UL - No Lapse to 85	В
		Custom Choice UL - No Lapse to 90	С
		Custom Choice UL - No Lapse to 95	D
		Custom Choice UL - No Lapse to 100	E
		Custom Choice UL - No Lapse to 105	G
		Custom Choice UL - No Lapse to 110	Н
		Custom Choice UL - 1 Pay	0
		Custom Choice UL - Pay to 65	Q
		Custom Choice UL - 20 Pay	R
		Custom Choice UL - 10 Pay	S
		Custom Choice UL - No Lapse to 75	V
PTCP		Custom Choice UL - 10 Year (Select Pfd)	3
		Custom Choice UL - 15 Year (Select Pfd)	4
		Custom Choice UL - 20 Year (Select Pfd)	5
		Custom Choice UL - 25 Year (Select Pfd)	6
		Custom Choice UL - 30 Year (Select Pfd)	7
		Custom Choice UL - No Lapse to 121 (P+)	8
		Custom Choice UL - No Lapse to 80 (P+)	A
		Custom Choice UL - No Lapse to 85 (P+)	В
		Custom Choice UL - No Lapse to 90 (P+)	С
		Custom Choice UL - No Lapse to 95 (P+)	D
		Custom Choice UL - No Lapse to 100 (P+)	E
		Custom Choice UL - No Lapse to 105 (P+)	G
		Custom Choice UL - No Lapse to 110 (P+)	Н
		Custom Choice UL - 1 Pay (P+)	0
		Custom Choice UL - Pay to 65 (P+)	Q
		Custom Choice UL - 20 Pay (P+)	R

Product Code	Company Code	Product Name	Category
		Custom Choice UL - 10 Pay (P+) Custom Choice UL - No Lapse to 75 (P+)	S V
PTXA PTXB PTXC	PRTC	Level Term I - 15/5 Year LTI - 15/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (P+)	F F
PUNC PUNP	PENN	Guaranteed Protection UL-gtd to 121 (NY) Guaranteed Protection UL-gtd to 121 P+	
PVTA	PRTC	Level Term I - 10 Year Level Term I - 15 Year	3 4
PVTB		Level Term I - 20 Year LTI - 10 Year (Pf Select, R+ Std+)	5 3
		LTI - 15 Year (Pf Select, R+ Std+) LTI - 20 Year (Pf Select, R+ Std+)	4 5
PVTC		LTI - 10 Year (P+) LTI - 15 Year (P+)	3 4
PVXA		LTI - 20 Year (P+) Level Term I - 10/5 Year	5 F
PVXB		LTI - 10/5 Year (Pf Select, R+ Std+)	F
PVXC		LTI - 10/5 Year (P+)	F
PWXA		Level Term I - 20/5 Year	F
PWXB PWXC		LTI - 20/5 Year (Pf Select, R+ Std+) LTI - 20/5 Year (P+)	F F
PYUC	PRUJ	UL Protector with NLG to 121 (100K-249K)	
1100	1100	UL Protector with NLG to 100 (100K-249K)	
		UL Protector w/NLG to 121 - 1 Pay (100)	0
		UL Protector w/NLG to 121 - 20 Pay 100K	R
		UL Protector w/NLG to 121 - 10 Pay (100)	
PYUS		UL Protector with NLG (100K-249K/Plus)	8
		UL Protector with NLG (75K-249K/Plus)	E
		UL Protector w/NLG to 121 - (100K/Plus)	0
		UL Protector w/NLG to 121 - (100K/Plus)	R
DVVC		UL Protector w/NLG to 121 - (100K/Plus)	S
PYYC		Term Essential 10 (NY/<250K PruXpress) Term Essential 15 (NY/<250K PruXpress)	3 4
		Term Essential 20 (NY/<250K PruXpr ONLY)	
		Term Essential 30 (NY/<250K PruXpress)	7
		UL Protector with NLG to 121 (1000K+)	8
		UL Protector with NLG to 100 (1000K+)	E
		UL Protector w/NLG to 121 - 1 Pay (\$1m)	0
		UL Protector w/NLG to 121 - 20 Pay (\$1m)	
		UL Protector w/NLG to 121 - 10 Pay (\$1m)	
PYYS		Term Essential 10 (NY /P+ Best / R+ NS+)	
		Term Essential 15 (NY /P+ Best / R+ NS+)	
		Term Essential 20 (NY /P+ Best / R+ NS+) Term Essential 30 (NY /P+ Best / R+ NS+)	
		UL Protector with NLG (1000K / Plus)	8
		UL Protector with NLG (1000K / Plus)	E
		UL Protector w/NLG to 121 - (\$1m/Plus)	0
		UL Protector w/NLG to 121 - (\$1m/Plus)	R
		UL Protector w/NLG to 121 - (\$1m/Plus)	S
PZXA	PRTC	Level Term II - 20/5 Year	F

Product Code	Company Code	Product Name	Category
PZXB		LTII - 20/5 Year (Pf Select, R+ Std+)	F
PZXC		LTII - 20/5 Year (P+)	F
RDSP	RELL	TermSmart 10 - (P+ Super / R+ Select)	3
		TermSmart 15 - (P+ Super / R+ Select)	4
		TermSmart 20 - (P+ Super / R+ Select)	5
RDSS		TermSmart 10 - 10 Year Term	3
		TermSmart 15 - 15 Year Term	4
		TermSmart 20 - 20 Year Term	5
ROTP		ROP Endowment Term - 20 Year (P+/R+)	K
		ROP Endowment Term - 25 Year (P+/R+)	L
роше		ROP Endowment Term - 30 Year (P+/R+) ROP Endowment Term - 20 Year	M
ROTS		ROP Endowment Term - 20 Year  ROP Endowment Term - 25 Year	K
		ROP Endowment Term - 25 Year  ROP Endowment Term - 30 Year	L M
ROYA	ROYA	Royal Advantage 10 - 10 Year Level Term	3
NOIA	NOTA	Royal Advantage 20 - 20 Year Level Term	5
		Royal Advantage 30 - 30 Year Level Term	7
		SI - Neighbors Simplified Issue W/L	8
ROYP		Royal Advantage 10 - 10 Year (Super)	3
1.011		Royal Advantage 20 - 20 Year (Super)	5
		Royal Advantage 30 - 30 Year (Super)	7
RWTP	RELL	TermSmart 10 - (P+ Super / R+ Select/OR)	3
		TermSmart 15 - (P+ Super / R+ Select/OR)	4
		TermSmart 20 - (P+ Super / R+ Select/OR)	5
RWTS		TermSmart 10 - 10 Year Term (OR)	3
		TermSmart 15 - 15 Year Term (OR)	4
		TermSmart 20 - 20 Year Term (OR)	5
RYNS	RELR	TermSmart 10 - 10 Year Term (NY)	3
		TermSmart 15 - 15 Year Term (NY)	4
		TermSmart 20 - 20 Year Term (NY)	5
		ROP Endowment Term - 20 Year	K
		ROP Endowment Term - 25 Year	L
DUME		ROP Endowment Term - 30 Year	M
RYNT		TermSmart 10 - (P+ Super / R+ Select/NY)	
		TermSmart 15 - (P+ Super / R+ Select/NY) TermSmart 20 - (P+ Super / R+ Select/NY)	
		ROP Endowment Term - 20 Year (P+/R+)	K
		ROP Endowment Term - 25 Year (P+/R+)	L
		ROP Endowment Term - 30 Year (P+/R+)	M
SAGI	SAGI	Sage Term 10	3
21101	51101	Sage Term 15	4
		Sage Term 20	5
SAJI		Sage No Lapse Universal Life (WV)	8
		Sage No Lapse UL - Single Pay (WV)	0
		Sage No Lapse UL - Pay to 100 (WV)	P
		Sage No Lapse UL - Pay to 65 (WV)	Q
		Sage No Lapse UL - 20 Pay (WV)	R
		Sage No Lapse UL - 10 Pay (WV)	S
SAVE	SAVE	T-10/10 - 10 Year Term	3
		T-15/15 - 15 Year Term	4
		T-20/20 - 20 Year Term	5

Product Code	Company Code	Product Name	Category
		T-25/25 - 25 Year Term	6
		T-30/30 - 30 Year Term	7
SAVP		T-10/10 - 10 Year (P+ / R+)	3
		T-15/15 - 15 Year (P+ / R+)	4
		T-20/20 - 20  Year  (P+ / R+)	5
		T-25/25 - 25  Year  (P+ / R+)	6
		T-30/30 - 30  Year  (P+/R+)	7
SAZI	SAGI	SI - Sage Term 10 (Simplified Issue)	3
		SI - Sage Term 15 (Simplified Issue)	4
		SI - Sage Term 20 (Simplified Issue)	5 8
		Sage No Lapse Universal Life Sage No Lapse UL - Single Pay	0
		Sage No Lapse UL - Pay to 100	P
		Sage No Lapse UL - Pay to 65	Q
		Sage No Lapse UL - 20 Pay	R R
		Sage No Lapse UL - 10 Pay	S
SCMB	SYME	Classic UL with LPB Rider (Super/Std+)	8
		Classic UL with LPB Rider (Super/Std+)	C
		Classic UL with LPB Rider (Super/Std+)	D
		Classic UL with LPB Rider (Super/Std+)	E
		Classic UL with LPB Rider (Super/Std+)	G
		Classic UL with LPB Rider (Super/Std+)	Н
		Classic UL with LPB Rider (Super/Std+)	P
		Classic UL with LPB Rider (Super/Std+)	R
		Classic UL with LPB Rider (Super/Std+)	S
SCME		Classic UL with LPB Rider - to 121 (CA)	8
		Classic UL with LPB Rider - to 90 (CA)	С
		Classic UL with LPB Rider - to 95 (CA)	D
		Classic UL with LPB Rider - to 100 (CA) Classic UL with LPB Rider - to 105 (CA)	E G
		Classic UL with LPB Rider - to 110 (CA)	H
		Classic UL with LPB Rider - pay 100 (CA)	
		Classic UL with LPB Rider - 20 pay (CA)	, I
		Classic UL with LPB Rider - 10 pay (CA)	S
SECP	SECU	Advantage Elite Select - 5 Year (P+/R+)	2
		Advantage Elite Select - 10 Year (P+/R+	
		Advantage Elite Select - 15 Year (P+/R+	
		Advantage Elite Select - 20 Year (P+/R+	
		Advantage Elite Select - 30 Year (P+/R+	
SECU		Advantage Elite Select Life - 5 Year	2
		Advantage Elite Select Life - 10 Year	3
		Advantage Elite Select Life - 15 Year	4
		Advantage Elite Select Life - 20 Year	5
CMAID	O TO A TO	Advantage Elite Select Life - 30 Year	7
SMNP	STAN	Advantage Shield Term ART (Plus)	1
		Advantage Shield Term 10 (Plus)	3 4
		Advantage Shield Term 15 (Plus) Advantage Shield Term 20 (Plus)	5
		Advantage Shield Term 30 (Plus)	
SMNS		Advantage Shield Term ART (smoker)	1
SMNT		Advantage Shield Term ART	1
J			_

Product Code	Company Code	Product Name	Category
		Advantage Shield Term 10 Advantage Shield Term 15 Advantage Shield Term 20 Advantage Shield Term 30	3 4 5 7
SMPP	SEMU	SI - AdvantageGuard Whole Life LT Protector 10-Year (Preferred Plus) LT Protector 15-Year (Preferred Plus) LT Protector 20-Year (Preferred Plus)	8 3 4 5 7
SMPT		LT Protector 30-Year (Preferred Plus) LT Protector 10-Year LT Protector 15-Year LT Protector 20-Year	3 4 5
SMTP		LT Protector 30-Year LT Security Plus 10-Year (Plus) LT Security Plus 15-Year (Plus) LT Security Plus 20-Year (Plus)	7 3 4 5
SMTT		LT Security Plus 30-Year (Plus) LT Security Plus 10-Year LT Security Plus 15-Year LT Security Plus 20-Year	7 3 4 5
SMZP		LT Security Plus 30-Year LT Security Plus 10-Year (Plus / NY) LT Security Plus 15-Year (Plus / NY) LT Security Plus 20-Year (Plus / NY) LT Security Plus 30-Year (Plus / NY)	7 3 4 5 7
SMZT		LT Security Plus 10-Year (NY) LT Security Plus 15-Year (NY) LT Security Plus 20-Year (NY) LT Security Plus 30-Year (NY)	7 3 4 5 7
STAR	STAR	SelectLife - Whole Life StarLife Gold One-Cost-To-Age-95 Term	7 8 F
STON	STON	SI - Security I (WL08)	8
STRA	STAR	ValueLife Gold (\$10K-\$75)	F
SUNS	SUNS	Select Term to 95 Plus	1
SUSN		Term 10 - 10 Year Term	
		Term 20 - 20 Year Term	5
SUSP		Preferred Elite Term 10	3 5 3 5
		Preferred Elite Term 20	5
SXMB	SYME	Classic UL with LPB Rider (Super/Std+)	
		Classic UL with LPB Rider (Super/Std+)	
		Classic UL with LPB Rider (Super/Std+)	D
		Classic UL with LPB Rider (Super/Std+)	E
		Classic UL with LPB Rider (Super/Std+)	G
		Classic UL with LPB Rider (Super/Std+)	
		Classic UL with LPB Rider (Super/Std+)	P
		Classic UL with LPB Rider (Super/Std+)	R
		Classic UL with LPB Rider (Super/Std+)	S
SXME		Classic UL with LPB Rider - to age 121	8
		Classic UL with LPB Rider - to age 90 1	M C
		Classic UL with LPB Rider - to age 95 1	
		Classic UL with LPB Rider -to age 100 1	M E

Product Code	Company Code	Product Name	Category
		Classic UL with LPB Rider -to Classic UL with LPB Rider -to Classic UL with LPB Rider -pa Classic UL with LPB Rider - 2	age 110 1M H
SYMB		Classic UL with LPB Rider - 1 10 Year Level Term (Super/St 15 Year Level Term (Super/St	<u>-</u>
SYME		30 Year Level Term (Preferre 10 Year Level Term (2005) 15 Year Level Term (2005)	ed Best/05) 7 3 4
SYOB		15 Year Level Term (Super/St	5 7 cd Plus/WA) 3 cd Plus/WA) 4
SYOE		30 Year Level Term (Super/St 10 Year Level Term (WA) 15 Year Level Term (WA)	ad Plus/WA) 5 ad Plus/WA) 7 3
SZMB		15 Year Level Term (Super /	5 7 Std Plus) 3 Std Plus) 4 Std Plus) 5
		30 Year Level Term (Super / Classic UL with LPB Rider (SCL Classic UL with LPB Rider (SCL)	Std Plus) 7 Super/Std+) 8 Super/Std+) C Super/Std+) D
		Classic UL with LPB Rider (SC) Classic UL with LPB Rider (SC) Classic UL with LPB Rider (SC)	Super/Std+) E Super/Std+) G Super/Std+) H Super/Std+) P
SZME		Classic UL with LPB Rider (SCL Classic UL with LPB Rider (SCL Vear Level Term	Super/Std+) R Super/Std+) S 3
		15 Year Level Term 20 Year Level Term 30 Year Level Term Classic UL with LPB Rider - t	4 5 7 co age 121 8
		Classic UL with LPB Rider - t Classic UL with LPB Rider - t Classic UL with LPB Rider - t Classic UL with LPB Rider - t	to age 95 D to age 100 E
		Classic UL with LPB Rider - t Classic UL with LPB Rider - p Classic UL with LPB Rider - 2 Classic UL with LPB Rider - 1	pay to 100 P 20 pay R
TFNA TIAA	TRAN TIAA	SI - Final Expense Insurance Annual Renewable Term Life Ir 10-Year Level Term 15-Year Level Term	P

Product Code	Company Code	Product Name	Category
		20-Year Level Term	5
		30-Year Level Term	7
TIAP		Annual Renewable Term (Preferred Plus)	1
		10-Year Level Term (Preferred Plus)	3
		15-Year Level Term (Preferred Plus)	4
		20-Year Level Term (Preferred Plus)	5
T T 1 7		30-Year Level Term (Preferred Plus)	7
TINA		Annual Renewable Term Life (NY)	1 3
		10-Year Level Term (NY) 15-Year Level Term (NY)	3 4
		20-Year Level Term (NY)	5
		30-Year Level Term (NY)	7
TINP		Annual Renewable Term (Pref Plus / NY)	1
1 11/1		10-Year Level Term (Pref Plus / NY)	3
		15-Year Level Term (Pref Plus / NY)	4
		20-Year Level Term (Pref Plus / NY)	5
		30-Year Level Term (Pref Plus / NY)	7
TLBA	TRAN	Trendsetter LB 10	3
		Trendsetter LB 15	4
		Trendsetter LB 20	5
		Trendsetter LB 25	6
		Trendsetter LB 30	7
TLBC		Trendsetter LB 10 (Choice/Std)	3
		Trendsetter LB 15 (Choice/Std)	4
		Trendsetter LB 20 (Choice/Std)	5
		Trendsetter LB 25 (Choice/Std)	6
mt DD		Trendsetter LB 30 (Choice/Std)	7 3
TLBP		Trendsetter LB 10 (250K+/P+/R+) Trendsetter LB 15 (250K+/P+/R+)	3 4
		Trendsetter LB 20 (250K+/P+/R+)	5
		Trendsetter LB 25 (250K+/P+/R+)	6
		Trendsetter LB 30 (250K+/P+/R+)	7
TLXA		SI - Trendsetter LB 10 (Std Express)	3
		SI - Trendsetter LB 15 (Std Express)	4
		SI - Trendsetter LB 20 (Std Express)	5
		SI - Trendsetter LB 25 (Std Express)	6
		SI - Trendsetter LB 30 (Std Express)	7
TOCA		Trendsetter Super YRT	1
		TransACE 2014 - No Lapse UL to 121	8
TOCP		Trendsetter Super YRT (Plus)	1
T0117		TransACE 2014 - No Lapse UL to 121 (P+)	8
TONA		Trendsetter Super 10	3
		Trendsetter Super 15	4
		Trendsetter Super 20 Trendsetter Super 25	5 6
		Trendsetter Super 30	7
		TransACE 2014 - No Lapse UL (over 10M)	8
		Trendsetter Super 20 with ROP	K
		Trendsetter Super 30 with ROP	M
TONP		Trendsetter Super 10 (Preferred Plus)	3
		Trendsetter Super 15 (Preferred Plus)	4

Product Code	Company Code	Product Name	Category
		Trendsetter Super 20 (Preferred Plus)	5
		Trendsetter Super 25 (Preferred Plus)	6
		Trendsetter Super 30 (Preferred Plus)	7
		TransACE 2014 - No Lapse UL to 121 (P+)	8
		Trendsetter Super 20 (Preferred Plus)	K
		Trendsetter Super 30 (Preferred Plus)	М
TONS		Trendsetter Super 10 (Standard Plus)	3
		Trendsetter Super 15 (Standard Plus)	4
		Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus)	5 6
		Trendsetter Super 30 (Standard Plus)	7
		Trendsetter Super 20 (Standard Plus)	K
		Trendsetter Super 30 (Standard Plus)	M
TRAN		Immediate Solution (WL08)	8
11/11/		10 Pay Solution (WL08)	S
TRCA		Trendsetter Super YRT (MD)	1
		Trendsetter Super 10 (MD)	3
		Trendsetter Super 15 (MD)	4
		Trendsetter Super 20 (MD)	5
		Trendsetter Super 25 (MD)	6
		Trendsetter Super 30 (MD)	7
		Trendsetter Super 20 with ROP (MD)	K
		Trendsetter Super 30 with ROP (MD)	M
TRCP		Trendsetter Super YRT (Plus / MD)	1
		Trendsetter Super 10 (Preferred Plus/MD)	
		Trendsetter Super 15 (Preferred Plus/MD)	
		Trendsetter Super 20 (Preferred Plus/MD)	
		Trendsetter Super 25 (Preferred Plus/MD)	
		Trendsetter Super 30 (Preferred Plus/MD)	
		Trendsetter Super 20 (Preferred Plus/MD)	
TRCS		Trendsetter Super 30 (Preferred Plus/MD)	M 3
INCS		Trendsetter Super 10 (Standard Plus/MD) Trendsetter Super 15 (Standard Plus/MD)	4
		Trendsetter Super 20 (Standard Plus/MD)	5
		Trendsetter Super 25 (Standard Plus/MD)	
		Trendsetter Super 30 (Standard Plus/MD)	
		Trendsetter Super 20 (Standard Plus/MD)	K
		Trendsetter Super 30 (Standard Plus/MD)	
TRCX		SI - Trendsetter Express 10 (Choice/Std)	
		SI - Trendsetter Express 15 (Choice/Std)	4
		SI - Trendsetter Express 20 (Choice/Std)	
		SI - Trendsetter Express 25 (Choice/Std)	
		SI - Trendsetter Express 30 (Choice/Std)	
TREP		Trendsetter Express 10 (250K+/P+/R+)	3
		Trendsetter Express 15 (250K+/P+/R+)	4
		Trendsetter Express 20 (250K+/P+/R+)	5
		Trendsetter Express 25 (250K+/P+/R+)	6
mp ny		Trendsetter Express 30 (250K+/P+/R+)	7
TREX		Trendsetter Express 10 (250K+)	3
		Trendsetter Express 15 (250K+)	4 5
		Trendsetter Express 20 (250K+)	5

Product Code	Company Code	Product Name	Category
MD V V		Trendsetter Express 25 (250K+) Trendsetter Express 30 (250K+) SI Trendsetter Express 10 (5td Exp)	6 7 3
TRXX		SI - Trendsetter Express 10 (Std Exp) SI - Trendsetter Express 15 (Std Exp)	3 4 5
		SI- Trendsetter Express 20 (Std Exp) SI - Trendsetter Express 25 (Std Exp)	6
		SI - Trendsetter Express 30 (Std Exp)	7
TUNA TVNA		<pre>SI - Final Expense (NC,OR,IA,NV,UT) SI - Final Expense Insurance (WV)</pre>	P P
TWNA		SI - Final Expense Insurance (WV) SI - Final Expense Insurance (WA)	P
TYNA	TRAF	SI - Final Expense Insurance	P
TYSA		Trendsetter Super YRT	1
		Trendsetter Super 10	3
		Trendsetter Super 15	4
		Trendsetter Super 20	5
		Trendsetter Super 25	6
my o D		Trendsetter Super 30	7 1
TYSP		Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus)	3
		Trendsetter Super 15 (Preferred Plus)	4
		Trendsetter Super 20 (Preferred Plus)	5
		Trendsetter Super 25 (Preferred Plus)	6
		Trendsetter Super 30 (Preferred Plus)	7
TYSS		Trendsetter Super 10 (Standard Plus)	3
		Trendsetter Super 15 (Standard Plus)	4
		Trendsetter Super 20 (Standard Plus)	5
		Trendsetter Super 25 (Standard Plus)	6
UFHO	UTFA	Trendsetter Super 30 (Standard Plus) SI - Express Issue Term 20	7 5
Orno	OIFA	SI - Express Issue Term 30	7
		SI - Express Issue Deluxe Whole Life	8
		Premier Term 20 (with ROP)	K
UFPO		SI - Express Issue Premier Whole Life	8
UFSO		SI - Provider Simplified Issue W/L	8
UNHO	UTHO	SI - Express Issue Deluxe Whole Life	8
UNLI	UNLA	Annual Renewable Term	1
UNPO	UTHO	SI - Express Issue Premier Whole Life	8
UNSO	IIIIOM	SI - Provider Simplified Issue W/L	8
UTEP	UTOM	SI - Term Life Express - 15 Year SI - Term Life Express - 20 Year	4 5
		SI - Term Life Express - 30 Year	7
		SI - Term Life Express - 20 Year w/ROP	K
		SI - Term Life Express - 30 Year w/ROP	M
UTHE	UTHE	ART100 - Annual Renewable Term	1
		SI - Protector Whole Life	8
UTHO	UTHO	SI - Express Issue Term 20	5
		SI - Express Issue Term 30	7
		Premier Term 20 (with ROP)	K
UTOM	UTOM	SI - Living Promise Whole Life Insuranc	e P
UTPP		Term Life Answers 10	3
		Term Life Answers 15	4

Product Code	Company Code	Product Name	Category
		Term Life Answers 20 Term Life Answers 30 Guaranteed Universal Life - to 120 Guaranteed Universal Life - to 90	5 7 8 C
		Guaranteed Universal Life - to 95 Guaranteed Universal Life - to 100	D E
		Guaranteed Universal Life - to 105	G
UTPQ		Term Life Answers 10 (Plus)	3
		Term Life Answers 15 (Plus) Term Life Answers 20 (Plus)	4 5
		Term Life Answers 30 (Plus)	7
		Guaranteed Universal Life to 120 (Plus	
		Guaranteed Universal Life - to 90 (Plus	
		Guaranteed Universal Life - to 95 (Plus	•
		Guaranteed Universal Life - to 100 (Plus	•
UTVP		Guaranteed Univeral Life - to 105 (Plus Term Life Answers 30 (MD)	) G 7
UTVQ		Term Life Answers 30 (MD) Term Life Answers 30 (Plus/MD)	7
UTWM		SI - Living Promise Whole Life (WA)	P
WESP	WEST	10-Year Level Term (Preferred Plus)	3
		15-Year Level Term (Preferred Plus)	4
		20-Year Level Term (Preferred Plus)	5
		30-Year Level Term (Preferred Plus) Return of Premium 20-Year (Pfd Plus)	7 K
WESS		10-Year Level Term (Super Preferred)	3
WEGG		15-Year Level Term (Super Preferred)	4
		20-Year Level Term (Super Preferred)	5
		30-Year Level Term (Super Preferred)	7
		Return of Premium 20-Year (Super Pfd)	K
WEST		10-Year Guaranteed Level Term 15-Year Guaranteed Level Term	3 4
		20-Year Guaranteed Level Term	5
		30-Year Guaranteed Level Term	7
		Return of Premium Term - 20-Year	K
WILP	WILP	Life Value Term 20 (Plus)	1
		Life Step UL - pay to age 121 (Plus)	8
		Life Step UL - to age 95 (Plus) Life Step UL - to age 100 (Plus)	D E
		Life Step UL - to age 100 (Flus)	E G
		Life Step UL - to age 110 (Plus)	H
		Life Step UL - Single Pay (Plus)	0
		Life Step UL - pay to age 100 (Plus)	P
		Life Step UL - Pay to 65 (Plus)	Q
		Life Step UL - 20 Pay (Plus)	R S
WILR		Life Step UL - 10 Pay (Plus) Life Value Term 20	5 1
		Life Step UL - pay to age 121	8
		Life Step UL - to age 95	D
		Life Step UL - to age 100	E
		Life Step UL - to age 105	G
		Life Step UL - to age 110	Н

Product Code	Company Code	Product Name	Category
		Life Step UL - Single Pay Life Step UL - pay to age 100 Life Step UL - Pay to 65 Life Step UL - 20 Pay Life Step UL - 10 Pay	O P Q R S
WOLP		Life Value Term 30 (Plus) OPTerm 10 (Plus) OPTerm 15 (Plus) OPTerm 20 (Plus) OPTerm 30 (Plus)	1 3 4 5 7
WOLR		Life Value Term 30 OpTerm 10 OPTerm 15 OPTerm 20 OPTerm 30	1 3 4 5 7
WOLS		Life Value Term 30 (Pfd)	1
WOMA	WOMA	Ten Year Renewable and Convertible Term	3 5
WOMP		Twenty Year Convertible Term Ten Year R & C Term (Preferred Plus) Twenty Year Convertible Term (Pfd Plus	3
WTSP	WEST	eTerm 20 - Level Term (Preferred Plus) eTerm 30 - Level Term (Preferred Plus)	5 7
WTSS		eTerm 20 - Level Term (Super Preferred eTerm 30 - Level Term (Super Preferred	
WTST		eTerm 20 - Guaranteed Level Term eTerm 30 - Guaranteed Level Term	, 5 7
WUNN	WILP	Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 95 (Plus)	8
		Life Choice UL - to age 100 (Plus) Life Choice UL - to age 105 (Plus) Life Choice UL - to age 110 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus) Life Choice UL - Pay to 65 (Plus) Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus)	D E G H O P Q R S
WUNS		Life Choice UL - pay to age 121 Life Choice UL - to age 95 Life Choice UL - to age 100 Life Choice UL - to age 105 Life Choice UL - to age 110 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - Pay to 65 Life Choice UL - 20 Pay Life Choice UL - 10 Pay	8 D E G H O P Q R S
ZURI	ZURI	Zurich Term 10 Zurich Term 15 Zurich Term 20	3 4 5
ZURP		Zurich Term 10 (Pfd Best / Std Plus) Zurich Term 15 (Pfd Best / Std Plus)	3

Product Code	Company Code	Product Name	Category
ZUYI	ZURY	Zurich Term 20 (Pfd Best / Std Plus) Zurich Term 10	5 3
		Zurich Term 15 Zurich Term 20	4 5
ZUYP		Zurich Term 10 (Pfd Best / Std Plus)	3
		Zurich Term 15 (Pfd Best / Std Plus)	4
		Zurich Term 20 (Pfd Best / Std Plus)	5