Product Code	Company Code	Product Name	Cat egor y
AAAP	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term 15 Year Level Term 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP) 30 Year Level Term (with ROP) 10 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 30 Year Level Term (Super Pfd/Std Plus 15 Year Level Term (Super Pfd/Std Plus 20 Year Level Term (Super Pfd/Std Plus 215 Year Level Term (Super Pfd/Std Plus 225 Year Level Term (Super Pfd/Std Plus 230 Year Level Term (Super Pfd/Std Plus 248 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 25 Year Level Term (Super Pfd/Std Plus 26 Year Level Term (Super Pfd/Std Plus 27 Year Level Term (Super Pfd/Std Plus 28 Year Level Term (Super Pfd/Std Plus 29 Year Level Term (Super Pfd/Std Plus 21 Year Level Term (Super Pfd/Std Plus 22 Year Level Term (Super Pfd/Std Plus 23 Year Level Term (Super Pfd/Std Plus	) 4 ) 5 ) 6 ) 7 ) J ) K ) L
AAI L AGBG AGBH AGCG AGCH AGDG AGDH AGEG AGEH AGFG AGFH AGGG AGHH AGI G AGI H	AM L AMŒ	MegaTerm(NY) 10 - 10 Year Term Sel ect - a - Term - 16 Year Sel ect - a - Term - 16 Year Sel ect - a - Term - 16 Year (Pl us) Sel ect - a - Term - 17 Year Sel ect - a - Term - 17 Year (Pl us) Sel ect - a - Term - 18 Year Sel ect - a - Term - 18 Year Sel ect - a - Term - 18 Year (Pl us) Sel ect - a - Term - 19 Year Sel ect - a - Term - 19 Year (Pl us) Sel ect - a - Term - 19 Year (Pl us) Sel ect - a - Term - 21 Year (Pl us) Sel ect - a - Term - 22 Year Sel ect - a - Term - 22 Year (Pl us) Sel ect - a - Term - 23 Year Sel ect - a - Term - 23 Year (Pl us) Sel ect - a - Term - 24 Year Sel ect - a - Term - 24 Year Sel ect - a - Term - 26 Year Sel ect - a - Term - 26 Year Sel ect - a - Term - 27 Year Sel ect - a - Term - 28 Year (Pl us) Sel ect - a - Term - 28 Year Sel ect - a - Term - 28 Year (Pl us) Sel ect - a - Term - 29 Year Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year Sel ect - a - Term - 29 Year Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 29 Year (Pl us) Sel ect - a - Term - 20 (Speci al) Sel ect - a - Term - 25 (Speci al) Term Life 2009 - 10 Year	3
ALSP		Term Life 2009 - 20 Year Term Life 2009 - 30 Year Term Life 2009 - 10 Year (Pfd Plus)	3 5 7 3

Pr oduct (	Code Company Code	Product Name	Cat egor y
ALSS		Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 30 Year (Pfd Plus) Term Life 2009 - 10 Year (Super) Term Life 2009 - 20 Year (Super)	5 7 3 5
ALSU		Term Life 2009 - 30 Year (Super) Term Life 2009 - 10 Year (Ultra) Term Life 2009 - 20 Year (Ultra) Term Life 2009 - 30 Year (Ultra)	3 5 7 3 5 7
ALUI ALUS ALW		Generation Planner II (1980 CSO) Generation Planner II (P+ Super/R+ Sel Generation Planner II - U/L no lapse	
ALWS AMAM	AMAM	Generation Planner II (P+ Super/R+ Sel Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691 Easy Term 30 w/ROP (Simplified 06-9691 Golden Solution Final Expense	3 5 7 ) K
AMBM		Easy Term 20 w/ ROP (Simplified 07-9734 Easy Term 30 w/ ROP (Simplified 07-9734 Family Solution Final Expense	) K
AMCN AMCO	AMON AMOO	Final Expense - Level Benefit Plan Term 10 Level Term Life Term 15 Level Term Life Term 20 Level Term Life	8 3 4 5
AMEH AMEM	AMHO AMEM	ART - Annual Renewable Term Noble Tradition Final Expense	1 P
AMFI	AMFI	T2 EZ 20 Year T2 EZ 25 Year T2 EZ 30 Year	5 6 7
AMW	AVI V	Advantage Builder Series II w/NLG 175k Advantage Builder - Single Pay 175k Advantage Builder - Pay to 100 175k Advantage Builder - Pay to 65 175k Advantage Builder - 20 Pay 175k Advantage Builder - 10 Pay 175k	+ O + P + Q + R
AMMV		Advantage Builder Series II (P+) (175k) Advantage Builder - Single Pay (P+/175k) Advantage Builder - Pay to 100 (P+/175k) Advantage Builder - Pay to 65 (P+/175k) Advantage Builder - 20 Pay (P+/175k)	8 O P Q R
AMNP	AMNT	Advantage Builder - 10 Pay (P+/175k ANI CO Select 10 (Plus) ANI CO Select 15 (Plus) ANI CO Select 20 (Plus) ANI CO Select 30 (Plus) ANI CO Select 20 with ROP (Plus)	) S 3 4 5 7 K
AMNT		ANI CO Select 30 with ROP (Plus) ANI CO Select 10 ANI CO Select 15 ANI CO Select 20	M 3 4 5

Pr oduct	Code	Company Code	Product Name	Cat egor y
AMSV		AVI V	ANI CO Select 30 ANI CO Select 20 with ROP ANI CO Select 30 with ROP Advantage Builder Series III w/ NLG Advantage Builder III - Single Pay Advantage Builder III - Pay to 100 Advantage Builder III - Pay to 65	7 K M 8 O P Q
AMSW			Advantage Builder III - 20 Pay Advantage Builder III - 10 Pay Advantage Builder Series III w/ NLG (P+ Advantage Builder - Single Pay (P+) Advantage Builder III - Pay to 100 (P+ Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+)	0
AMITV			Advantage Builder - 10 Pay (P+) Advantage Builder Series III w/ NLG 175k Advantage Builder III - Single Pay 175k Advantage Builder III - Pay to 100 175k Advantage Builder III - Pay to 65 175k Advantage Builder III - 20 Pay 175k	S + 8 + O + P + Q
AMTW			Advantage Builder III - 10 Pay 175k Advantage Builder Series III (P+) (175k Advantage Builder - Single Pay (P+/175k Advantage Builder - Pay to 100 (P+/175k Advantage Builder - Pay to 65 (P+/175k Advantage Builder - 20 Pay (P+/175k	+ S ) 8 ) O ) P ) Q
AMUN		AMSU	Advantage Builder - 10 Pay (P+/175k Term Protector Series III - LTP 10/10 Term Protector Series III - LTP 15/15 Term Protector Series III - LTP 20/20	3 4
AMUS			LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred) LTP 20/20 (P+ Elite / R+ Preferred)	5 3 4 5
AMUV		AVI V	Advantage Builder Series II w/NLG Advantage Builder - Single Pay Advantage Builder - Pay to 100 Advantage Builder - Pay to 65 Advantage Builder - 20 Pay	8 O P Q R
AMJW			Advantage Builder - 10 Pay Advantage Builder Series II w/NLG (P+) Advantage Builder - Single Pay Advantage Builder - Pay to 100 (P+) Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay Advantage Builder - 10 Pay (P+)	S 8 0 P Q R S
ANNP		AMNT	LTG Universal Life (Plus)	8
ANNT			LTG Universal Life - pay to 100 (Plus) LTG Universal Life	P 8
ARMI		AMSV	LTG Universal Life - pay to 100 Home Mortgage Series - 15/15 year Home Mortgage Series - 20/20 vear	P 4 5

Product Code	Company Code	Product Name	Cat egor y
ARQS ARRG	AMGG AMGE	Home Mortgage Series - 25/25 year Home Mortgage Series - 30/30 year Ultra Protector I (Simplified Issue) ROP Select-a-Term - 15 Year (Special/09 ContinUL Extend Plus - no Lapse UL Select-a-Term - Level to 65 (WA)	8 T
	AMGH	Sel ect-a-Term - Level to 70 (WA) Sel ect-a-Term - Level to 75 (WA) Sel ect-a-Term - 10 Year (WA) Sel ect-a-Term - 15 Year (WA) Sel ect-a-Term - 20 Year (WA) Sel ect-a-Term - 25 Year (WA)	U V 3 4 5 6 7
ARRH	AMGE	Select-a-Term - 30 Year (WA) ContinUL Extend Plus - no Lapse UL (+) Select-a-Term - Level to 65 (Plus / WA) Select-a-Term - Level to 70 (Plus / WA) Select-a-Term - Level to 75 (Plus / WA)	7 8 T U V
	AMGH	Sel ect - a- Term - 10 Year (Plus / WA) Sel ect - a- Term - 15 Year (Plus / WA) Sel ect - a- Term - 20 Year (Plus / WA) Sel ect - a- Term - 25 Year (Plus / WA) Sel ect - a- Term - 30 Year (Plus / WA)	3 4 5 6 7
ARRS ARSG	AMGG AMGE	ROP Select - a- Term - 20 Year (Special / 09 Select - a- Term - 10 Year Select - a- Term - 15 Year Select - a- Term - 20 Year Select - a- Term - 25 Year Select - a- Term - 25 Year	
		Select-a-Term - 30 Year ContinUL Extend Plus - no lapse (500K) ROP Select-a-Term - 15 Year (2009) ROP Select-a-Term - 20 Year (2009) ROP Select-a-Term - 25 Year (2009) ROP Select-a-Term - 30 Year (2009) Select-a-Term - Level to 65 Select-a-Term - Level to 70 Select-a-Term - Level to 75 ROP Select-a-Term - Level to 65 (2009)	7 8 J K L M T U W
ARSH		ROP Select-a-Term - Level to 70 (2009) ROP Select-a-Term - Level to 75 (2009) Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus) ContinUL Extend Plus - no lapse (+/500 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 25 Year (Plus) Select-a-Term - 26 Year (Plus) Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus)	X Y 3 4 5 6 7

Product Code	Company Code	Product Name	Cat egor y
ARSS ARTG	AMGG AMGE	Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - 25 Year (Special/09 ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70	V W X Y ) F J K L M W X
ARTH		ROP Select-a-Term - Level to 75 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	Y J K L M W X Y
ARTS ARXG ARXH	AMGE AMGE	ROP Select-a-Term - 30 Year (Special/09 ContinUL - no lapse (500K) ContinUL - no lapse (Plus / 500K)	
ARXT	AMSV	Home Mortgage Series - 15/5 year Home Mortgage Series - 20/5 year Home Mortgage Series - 25/5 year	4 5 6
ASFG ASFH ASGG ASGH ASHG ASHH ASI G ASI H ASJG ASJH ASKG ASKH ASLG ASLH ASMG ASMH ASMG ASMH ASNG ASMH ASOG ASOH	AMGG	Home Mort gage Series - 30/5 year ROP Select - a - Term - 21 Year (2009) ROP Select - a - Term - 21 Year (Plus) ROP Select - a - Term - 22 Year (2009) ROP Select - a - Term - 22 Year (Plus) ROP Select - a - Term - 23 Year (2009) ROP Select - a - Term - 23 Year (Plus) ROP Select - a - Term - 24 Year (2009) ROP Select - a - Term - 24 Year (Plus) ROP Select - a - Term - 26 Year (Plus) ROP Select - a - Term - 26 Year (Plus) ROP Select - a - Term - 27 Year (Plus) ROP Select - a - Term - 27 Year (Plus) ROP Select - a - Term - 27 Year (Plus) ROP Select - a - Term - 28 Year (2009) ROP Select - a - Term - 28 Year (Plus) ROP Select - a - Term - 29 Year (Plus) ROP Select - a - Term - 29 Year (Plus) ROP Select - a - Term - 31 Year (Plus) ROP Select - a - Term - 31 Year (Plus) ROP Select - a - Term - 31 Year (Plus) ROP Select - a - Term - 32 Year (Plus) ROP Select - a - Term - 32 Year (Plus) ROP Select - a - Term - 32 Year (Plus)	7 Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z
ASPG ASPH ASQG ASQH ASRG		ROP Select - a - Term - 33 Year (2009) ROP Select - a - Term - 33 Year (Plus) ROP Select - a - Term - 34 Year (2009) ROP Select - a - Term - 34 Year (Plus) ROP Select - a - Term - 35 Year (2009)	N N N N N

Pr oduct	Code	Company Code	Product Name	Cat egor y
ASRH ASSP		ASSU	ROP Select-a-Term - 35 Year (Plus) Term 350 Plus - 10-year Term (Pfd Plus Term 350 Plus - 15-year Term (Pfd Plus Term 350 Plus - 20-year Term (Pfd Plus	) 4 ) 5
ASSU			Term 350 Plus - 30-year Term (Pfd Plus) Term 350 Plus - 10-year Term Term 350 Plus - 15-year Term Term 350 Plus - 20-year Term Term 350 Plus - 30-year Term	3 4 5 7
ASTP			Level Benefit W L - Simplified Issue Non Med Term 350 - 10 Year (Select+) Non Med Term 350 - 15 Year (Select+) Non Med Term 350 - 20 Year (Select+) Non Med Term 350 - 30 Year (Select+)	8 3 4 5 7
ASTU			Non Med Term 350 - 30 Teal (Select +) Non Med Term 350 - 10 Year Level Non Med Term 350 - 20 Year Level Non Med Term 350 - 30 Year Level	3 4 5 7
ASWP			Term 350 Plus - 10-year Term (Plus/WA) Term 350 Plus - 15-year Term (Plus/WA) Term 350 Plus - 20-year Term (Plus/WA) Term 350 Plus - 30-year Term (Plus/WA)	3 4 5 7
ASWU			Term 350 Plus - 10-year Term (WA) Term 350 Plus - 15-year Term (WA) Term 350 Plus - 20-year Term (WA) Term 350 Plus - 30-year Term (WA)	3 4 5 7
ATFG ATFH ATGG ATGH		AMGG	ROP Select - a - Term - 21 Year ROP Select - a - Term - 21 Year (Plus) ROP Select - a - Term - 22 Year ROP Select - a - Term - 22 Year (Plus)	N N N N
ATHG ATHH ATI G ATI H			ROP Select - a - Term - 23 Year ROP Select - a - Term - 23 Year (Plus) ROP Select - a - Term - 24 Year ROP Select - a - Term - 24 Year (Plus)	N N N N
ATJG ATJH ATKG ATKH			ROP Select-a-Term - 26 Year ROP Select-a-Term - 26 Year (Plus) ROP Select-a-Term - 27 Year ROP Select-a-Term - 27 Year (Plus)	N N N N
ATLG ATLH ATMG ATMH			ROP Select-a-Term - 28 Year ROP Select-a-Term - 28 Year (Plus) ROP Select-a-Term - 29 Year ROP Select-a-Term - 29 Year (Plus)	N N N
ATNG ATNH ATOG ATOH			ROP Select - a - Term - 31 Year ROP Select - a - Term - 31 Year (Plus) ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year (Plus)	N N N
ATPG ATPH ATQG			ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year (Plus) ROP Select - a - Term - 34 Year	N N N
ATQH ATQS			ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 15 Year (Special)	N F

Pr oduct Code	Company Code	Product Name	Cat egor y
ATRG	AMGE	ContinUL - no lapse UL ContinUL - no lapse UL to age 90 ContinUL - no lapse UL to age 95 ContinUL - no lapse UL to age 100	8 C D E
ATRH	AMGE AMGE	ROP Select-a-Term - 35 Year ContinUL - no lapse UL (Plus) ContinUL - no lapse UL (Plus) ContinUL - no lapse UL (Plus)	N 8 C D
ATRS ATSS ATTS	AMGG	ContinUL - no lapse UL (Plus) ROP Select-a-Term - 35 Year (Plus) ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 25 Year (Special) ROP Select-a-Term - 30 Year (Special)	E N F F
AUOP	AURO	10-Year Term (issue ages 71-75)	3
AURO AVI P	AVI V	10-Year Term  Guarantee UL Solution (Premier)	3 8
		Guarantee UL Solution - Single Pay (P+Guarantee UL Solution - Pay to 100 (P+Guarantee UL Solution - Pay to 65 (P+Guarantee UL Solution - 20 Pay (P+Guarantee UL Solution - 10 Pay (P+Guarantee UL Solution - 10 Pay (P+	) P ) Q ) R
AVI V		Guarantee UL Solution Guarantee UL Solution - Single Pay Guarantee UL Solution - Pay to 100 Guarantee UL Solution - Pay to 65 Guarantee UL Solution - 20 Pay	8 O P Q R
AVNP	AVI Y	Guarantee UL Solution - 10 Pay Guarantee UL Solution II (Premier)	S 8
AVNV	,	Guarantee UL Solution Series II	8
AVSP	AVI V	Guarantee UL Solution II (Premier) Guarantee UL Solution - Single Pay (P+ Guarantee UL Solution - Pay to 100 (P+ Guarantee UL Solution - Pay to 65 (P+ Guarantee UL Solution - 20 Pay (P+ Guarantee UL Solution - 10 Pay (P+	8 O O O O O O R
AVSV		Guarantee UL Solution Series II  Guarantee UL Solution II - Single Pay  Guarantee UL Solution II - Pay to 100  Guarantee UL Solution II - Pay to 65  Guarantee UL Solution II - 20 Pay  Guarantee UL Solution II - 10 Pay	, 8 0 P Q R S
AVTP		Annual Renewal Term (Premier/Standard+ 10 Year Term (Premier P+ / Standard+ R+ 20 Year (Premier P+ / Standard+ R+) 30 Year Term (Premier P+ / Standard+ R+	1 ) 3 5
AVTV		Annual Renewal Term 01-2010 10 Year Term 01-2010 20 Year Term 01-2010 30 Year Term 01-2010	7 1 3 5 7
AVWP AVVW		30 Year Term (Premier P+ / St d+ R+ / W4 30 Year Term 01-2010 (WA)	

Product Code	Company Code	Product Name	Cat egor y
AVZP	AVI Y	Annual Renewal Term (Premier/Standard+ Term 10 (Premier P+ / Standard+ R+) Term 20 (Premier P+ / Standard+ R+) Term 30 (Premier P+ / Standard+ R+)	) 1 3 5 7
AVZV		Annual Renewal Term 01-2010 Term 10 01-2010 Term 20 01-2010 Term 30 01-2010	1 3 5 7
AXTO	AXAA	TermOne (SM) - One Year Non-Renewable	1
AXYA AXYP		Annual Renewable Term (151X) w/10% Annual Renewable Term (Elite/+/151/10%)	1 1
AXZA		Annual Renewable Term (151X)	1
		Equitable Term 10 (151X) Equitable Term 15 (151X) Equitable Term 20 (151X)	3 4 5
AXZP		Annual Renewable Term (Elite/Plus / 151	
		Equitable Term 10 (Elite/Plus / 151X)	3
		Equitable Term 15 (Elite/Plus / 151X) Equitable Term 20 (Elite/Plus / 151X)	4 5
AYGL	ALLS	TrueTerm - 10 Year	5 3 4 5 7
		TrueTerm - 15 Year	4
		TrueTerm - 20 Year TrueTerm - 30 Year	5 7
AYGM		TrueTerm - 10 Year (P+ Elite, R+ Select	
		TrueTerm - 15 Year (P+ Elite, R+ Select	
		TrueTerm - 20 Year (P+ Elite, R+ Select	
BALT	BALT	TrueTerm - 30 Year (P+ Elite, R+ Select Secure Solution Protector - 10 Year Ter	,
		Secure Solution Protector - 15 Year Ter	m 4
		Secure Solution Protector - 20 Year Ter	
		Secure Solution Protector - 30 Year Ter Secure Solutions - Whole Life (pay 100)	m / P
		Secure Solutions - Whole Life (20 pay)	R
BANN	BANN	Life Value Term 20 (Plus)	1
		OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus)	3 4
		OPTerm 20 - 20 Year Term (Plus)	5
DANIC		OPTerm 30 - 30 Year Term (Plus)	7
BANS		Life Value Term 20 OPTerm 10 - 10 Year Term	1 3
		OPTerm 15 - 15 Year Term	4
		OPTerm 20 - 20 Year Term	5
BASG	BALT	OPTerm 30 - 30 Year Term Silver Guard I - Whole Life (pay 100)	7 P
		Silver Guard I - Whole Life (10 Pay)	S
BONN	BANN	Life Value Term 30 (Plus)	1
		OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR)	3
		OPTerm 20 - 20 Year Term (Plus/OR)	4 5 7
DOND		OPTerm 30 - 30 Year Term (Plus/OR)	
BONP		Life Value Term 30 (Pfd)	1

Product Code	Company Code	Product Name	Cat egor y
BONS		Life Value Term 30 OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR) OPTerm 30 - 30 Year Term (OR)	1 3 4 5 7
BOSP	BOST	Legacy Whole Life (Elite Plus)	Р
BOST BUNN	BANN	Legacy Whole Life Life Choice UL - pay to age 121 (Plus)	P 8
DOI 11 1		Life Choice UL - to age 100 (Plus)	Ĕ
		Life Choice UL - Single Pay (Plus)	O
		Life Choice UL - pay to age 100 (Plus) Life Choice UL - 20 Pay (Plus)	P R
		Life Choice UL - 10 Pay (Plus)	S
BUNS		Life Choice UL - pay to age 121	8
		Life Choice UL - to age 100 Life Choice UL - Single Pay	E 0
		Life Choice UL - pay to age 100 Life Choice UL - 20 Pay	Р
		Life Choice UL - 20 Pay Life Choice UL - 10 Pay	R
CETN	CETN	T-10/10 - 10 Year Term Guarant eed 10	S 3 4
		T-15/15 - 15 Year Term Guarant eed 15	4
		T-20/20 - 20 Year Term Quarant eed 20 T-25/25 - 25 Year Term Quarant eed 25	5 6 7
		T-30/30 - 30 Year Term Guarant eed 30	7
CETP		T-10/10 - 10 Year (P+ / R+)	3 4
		T- 15/ 15 - 15 Year (P+ / R+) T- 20/ 20 - 20 Year (P+ / R+)	4 5
		T- 25/ 25 - 25 Year (P+ / R+)	5 6
CI DN	CI NN	T-30/30 - 30 Year (P+ / R+) LifeHorizons Termsetter 15 (MD)	7 4
G DN	CITIN	LifeHorizons Termsetter 15 (MD) LifeHorizons Termsetter 30 (MD)	7
CI DP		LifeHorizons Termsetter 15 (Sup/Sel/MD	) 4
CI NN		LifeHorizons Termsetter 30 (Sup/Sel/MD LifeHorizons Termsetter 10	) 7 3
OI ININ		LifeHorizons Termsetter 15	4
		LifeHorizons Termsetter 20	5
		LifeHorizons Termsetter 25 LifeHorizons Termsetter 30	6 7
		Per pet UL 121	8
		Termsetter ROP 15 Year Termsetter ROP 20 Year	J K
		Termsetter ROP 25 Year (w/ROP)	L
		Termsetter ROP 30 Year (w/ROP)	М
CI NP		PerpetUL 121 - Pay to 100 LifeHorizons Termsetter 10 (Sup/Sel)	P 3
J		LifeHorizons Termsetter 15 (Sup/Sel)	4
		LifeHorizons Termsetter 20 (Sup/Sel) LifeHorizons Termsetter 25 (Sup/Sel)	5 6
		LifeHorizons Termsetter 30 (Sup/Sel)	6 7
		Perpet UL 121 (Super / Select)	8
		Termsetter ROP 15 Year (Sup/Sel)	J

Pr oduct Code	Company Code	Product Name	Cat egor y
CMOR	CONS	Termsetter ROP 20 Year (Sup/Sel) Termsetter ROP 25 Year (Sup/Sel) Termsetter ROP 30 Year (Sup/Sel) PerpetUL 121 - Pay to 100 (Sup/Sel) Conseco Mbrtgage Term - 10 Year	K L M P 3
		Conseco Mbrtgage Term - 15 Year Conseco Mbrtgage Term - 20 Year Conseco Mbrtgage Term - 30 Year Conseco Mbrtgage Term - 20 Year (w/ ROP Conseco Mbrtgage Term - 30 Year (w/ ROP	,
COBD COBP	COLU	Term Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Pfd Plus) Nautical Term - 20 Year (Pfd Plus) Nautical Term - 30 Year (Pfd Plus) Nautical Term - 20 Year with ROP (Pfd+	5 3 5 7
COBS		Nautical Term - 30 Year with ROP (Pfd+ Nautical Term - 10 Year (Super Pfd) Nautical Term - 20 Year (Super Pfd) Nautical Term - 30 Year (Super Pfd) Nautical Term - 20 Year with ROP (Super	) M 3 5 7
COBU		Nautical Term - 30 Year with ROP (Super Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year with ROP	
COCL	COLL COMP	Nautical Term - 20 Year with ROP Term Line 10 - 10 Year R&C Term Term Life Complete - 15 Year Term Life Complete - 20 Year Term Life Complete - 30 Year	M 3 4 5 7
COEL COFL	COLM COLL COLM	Term Line 15 - 15 Year R&C Term CLIC 10 - 10 Year R & C Term Term Line 20 - 20 Year (Low Band)	4 3 5
calc	COLL	Term Line 20 - 20 Teal (Low Band) Term Line 15 - 15 Year R&C Term Term Line 20 - 20 Year R&C Term Dignified Choice - Classic I Whole Life	4 5
COLE	COLM	Term Line 10 - 10 Year R&C Term Term Line 20 - 20 Year R&C Term	8 3 5
COMP	COMP	Term Life Answers 10 Term Life Answers 15 Term Life Answers 20 Term Life Answers 30	3 4 5 7
COMS		GUL Complete - Guaranteed to 120 Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus) Term Life Answers 30 (Plus)	8 3 4 5 7
CONP	CONS	GUL Complete - Guaranteed to 120 (Plus Conseco Term - 15 Year (Pfd Plus) Conseco Term - 20 Year (Pfd Plus) Conseco Term - 30 Year (Pfd Plus)	) 8 4 5 7

Product Code	Company Code	Product Name	Cat egor y
CONS		Conseco Term - 20 Year (with ROP/Pfd+) Conseco Term - 30 Year Conseco Term - 15 Year Conseco Term - 20 Year Conseco Term - 30 Year	K M 4 5 7
CONT	сотв	Conseco Term - 20 Year (with ROP) Conseco Term - 30 Year (with ROP) Annual Renewable Term to Age 100 5 Year Renewable Term	K M 1
COOP	COLU	Nautical Term - 10 Year (Pfd Plus/OR) Nautical Term - 20 Year (Pfd Plus/OR) Nautical Term - 30 Year (Pfd Plus/OR) Nautical Term - 20 Year with ROP (P+/OR	
coos		Nautical Term - 30 Year with ROP (P+/OR) Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd/OR) Nautical Term - 20 Year with ROP (Sp/OR)	3 5 7 8) K
coau		Nautical Term - 30 Year with ROP (Sp/OR Nautical Term - 10 Year (OR) Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR) Nautical Term - 20 Year with ROP (OR)	S) M 3 5 7 K
EM/U	EMPL	Nautical Term - 30 Year with ROP (OR) EMCNL Term - 10 Year EMCNL Term - 15 Year EMCNL Term - 20 Year	M 3 4
EMV		EMCNL Term - 30 Year EMCNL Term - 10 Year (Pfd Plus) EMCNL Term - 15 Year (Pfd Plus) EMCNL Term - 20 Year (Pfd Plus)	5 7 3 4 5 7
FI CE	FI RD	EMCNL Term - 30 Year (Pfd Plus) Simple Term - 10 Year Simple Term - 15 Year Simple Term - 20 Year	3 4 5
FI CP	ŒAN	Simple Term - 30 Year Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay	/ O Q R
FI CQ		Lifetime FlexPlus II - 10 Pay Lifetime FlexPlus II - Single Pay (P+/R Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+)	) Q R
FI RA	FI RA	Lifetime FlexPlus II - 10 Pay (P+/R+) Keystone Term 1 Keystone Term 10 Keystone Term 15 Keystone Term 20	S 1 3 4 5 7
FI RB		Keystone Term 30 Keystone Term 1 (P+ / R+ Select) Keystone Term 10 (P+ / R+ Select)	7 1 3

Product Code	Company Code	Product Name	Cat egor y
FLMM	FI DL	Keystone Term 15 (P+ / R+ Select) Keystone Term 20 (P+ / R+ Select) Keystone Term 30 (P+ / R+ Select) Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year	4 5 7 0 4 5 7
FLRM		Rapid Decision Mortgage Term - 30 Year Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Term - 15 Year (w/ROP) Rapid Decision Term - 20 Year (w/ROP)	7 2 3 4 5 7 J K
FRUP	ŒAN	Rapid Decision Term - 30 Year (w/ROP) Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) CenGuard UL - no lapse UL to 100 (b1)	M 3 4 5 7 E
FRUQ		GenGuard UL - no lapse UL to 105 (b1) Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	G 3 4 5 7 E
FRXP		GenGuard UL - no lapse to 105 (P+/R+) GenGuard UL - no lapse UL to 100 (b2) GenGuard UL - no lapse UL to 105 (b2)	E G E G E G 3
FRXQ		GenGuard UL - no lapse to 100 (P+/R+) GenGuard UL - no lapse to 105 (P+/R+)	E G
FRYP		Colony Term UL 10 (200K+) Colony Term UL 15 (200K+) Colony Term UL 20 (200K+) Colony Term UL 30 (200K+) GenGuard UL - no lapse UL to 100 (b3)	3 4 5 7 E G
FRYQ		GenGuard UL - no lapse UL to 105 (b3) Colony Term UL 10 (200K+ / P+/R+) Colony Term UL 15 (200K+ / P+/R+) Colony Term UL 20 (200K+ / P+/R+) Colony Term UL 30 (200K+ / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	3 4 5 7 E G
FTLI	FI RM	GenGuard UL - no lapse to 105 (P+/R+) Guaranteed Level Term 10 Guaranteed Level Term 15 Guaranteed Level Term 20	3 4 5 7
FTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+) GLT 30 (P+ Elite / R+ Std+)	7 3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
GDCA	GUAR	Level Term Gold 10 (xt ended conversion) Level Term Gold 15 (xt ended conversion) Level Term Gold 20 (xt ended conversion) Level Term Gold 30 (xt ended conversion)	4 5
GDCE		Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.)	3 4 5 7
GDCP		Level Term Gold 30 (Elite/ext. conv.) Level Term Gold 10 (Pfd Plus/ext. conv) Level Term Gold 15 (Pfd Plus/ext. conv) Level Term Gold 20 (Pfd Plus/ext. conv)	3 4 5
GDLA		Level Term Gold 30 (Pfd Plus/ext. conv) Level Term Gold 10 Level Term Gold 15 Level Term Gold 20	7 3 4 5 7
GDLE		Level Term Gold 30 Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite)	3 4
GDLP		Level Term Gold 30 (Elite) Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus)	5 7 3 4 5
GECP	GECA .	Level Term Gold 30 (Preferred Plus) Lifetime FlexPlus II Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay	7 8 O Q R
GECQ.		Lifetime FlexPlus II - 10 Pay Lifetime FlexPlus II (P+ Best/R+ Select) Lifetime FlexPlus II - Single Pay (P+/R+ Lifetime FlexPlus II - Pay to 65 (P+/R+) Lifetime FlexPlus II - 20 Pay (P+/R+) Lifetime FlexPlus II - 10 Pay (P+/R+)	+ O
GGLA GGLE GGLP	GUAR	Yearly Renewable Term (YRT) Gold YRT Gold (Elite) YRT Gold (Preferred Plus)	1 1 1
GLEA	GLEA	Gleaner Term - 10-Year Gleaner Term - 15-Year Gleaner Term - 20-Year Gleaner Term - 30-Year	3 4 5 7
GLEE		Gleaner Term - 10-Year (Elite Pfd) Gleaner Term - 15-Year (Elite Pfd) Gleaner Term - 20-Year (Elite Pfd)	3 4 5
GLES		G eaner Term - 30-Year (Elite Pfd) G eaner Term - 10-Year (Super Pfd) G eaner Term - 15-Year (Super Pfd) G eaner Term - 20-Year (Super Pfd)	7 3 4 5
GOVE	GOVE	Gleaner Term - 30-Year (Super Pfd) Mark X - 10 Year Level Term Mark X - 15 Year Level Term	7 3 4

Pr oduct	Code	Company Code	Product Name	Cat egor y
GOVP			Mark X - 20 Year Level Term  Mark X - 10 Year (Preferred Plus)  Mark X - 15 Year (Preferred Plus)	5 3 4 5
GRAN		GRAN	Mark X - 20 Year (Preferred Plus) Select Choice 10 - 10 Year Level Term Select Choice 15 - 15 Year Level Term Select Choice 20 - 20 Year Level Term	3 4 5 7
GRAP			Select Choice 30 - 30 Year Level Term Select Choice 10 - (Executive Preferred Select Choice 15 - (Executive Preferred Select Choice 20 - (Executive Preferred	) 3 ) 4 ) 5
GRUP		GECA .	Select Choice 30 - (Executive Preferred Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K)	) 7 3 4 5 7
GRUQ			GenGuard UL - no lapse UL to 100 (b1) GenGuard UL - no lapse UL to 105 (b1) Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	E G 3 4 5 7 E
GRXP			GenGuard UL - no lapse to 105 (P+/R+) GenGuard UL - no lapse UL to 100 (b2)	G E
GRXQ			GenGuard UL - no lapse UL to 105 (b2) GenGuard UL - no lapse to 100 (P+/R+)	G E
GRYP			GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (200K+) Colony Term UL 15 (200K+) Colony Term UL 20 (200K+) Colony Term UL 30 (200K+) GenGuard UL - no lapse UL to 100 (b3)	G 3 4 5 7 E
GRYQ			GenGuard UL - no Lapse UL to 105 (b3) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+) Col ony Term UL 30 (200K+ / P+/R+) GenGuard UL - no Lapse to 100 (P+/R+)	G 3 4 5 7 E
GYXP GYXT GZUP		GENY	GenGuard UL - no lapse to 105 (P+/R+) Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - Pay to 65 Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no lapse UL to 100 (b1)	G Q Q 3 4 5 7 E
GZUQ			GenGuard UL - no Lapse UL to 105 (b1) Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+)	G 3 4 5

Product Code	Company Code	Product Name	Cat egor y
		Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	7 E
GZXP		GenGuard UL - no lapse to 105 (P+/R+) GenGuard UL - no lapse UL to 100 (b2)	G E
GZXQ		GenGuard UL - no lapse UL to 105 (b2) GenGuard UL - no lapse to 100 (P+/R+)	G E G E G
GZYP		GenGuard UL - no lapse to 105 (P+/R+) Colony Term UL 10 (200K+)	G 3
		Colony Term UL 15 (200K+) Colony Term UL 20 (200K+)	4 5 7
		Colony Term UL 30 (200K+) GenGuard UL - no lapse UL to 100 (b3)	
GZYQ		GenGuard UL - no lapse UL to 105 (b3) Colony Term UL 10 (200K+ / P+/R+)	E G 3
۵. ۵		Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+)	4 5
		Colony Term UL 30 (200K+ / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	7 E
HARB	HART	GenGuard UL - no lapse to 105 (P+/R+) Hartford Bicentennial Term 10 (Pf Best	G
	I V U C I	Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best	) 4
HARP		Hartford Bicentennial Term 30 (Pf Best Hartford Bicentennial Term 10 (Pfd+)	
		Hartford Bicentennial Term 15 (Pfd+) Hartford Bicentennial Term 20 (Pfd+)	4
HART		Hartford Bicentennial Term 30 (Pfd+) Hartford Bicentennial Term 10	5 7 3
		Hartford Bicentennial Term 15 Hartford Bicentennial Term 20	4 5 7
HAUP		Hartford Bicentennial Term 30 Hartford Bicentennial Freedom UL (P+)	7 8
HAUT HAYB	HARY	Hartford Bicentennial Freedom UL (2010) Hartford Bicentennial Term 10 (Pf Best	8
INID	I PACI	Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best	) 4
HAYP		Hartford Bicentennial Term 30 (Pf Best Hartford Bicentennial Term 10 (Pfd+)	
		Hartford Bicentennial Term 15 (Pfd+) Hartford Bicentennial Term 20 (Pfd+)	4 5
HAYT		Hartford Bicentennial Term 30 (Pfd+) Hartford Bicentennial Term 10	7 3
		Hartford Bicentennial Term 15 Hartford Bicentennial Term 20	4 5
HOUS	HOUS	Hartford Bicentennial Term 30 10 Year Term	7 3
000		15 Year Term 20 Year Term	4 5
HYUP	HARY	30 Year Term Hartford Bicentennial Freedom II UL (Pa	7
HYUT	I ICII XI	Hartford Bicentennial Freedom UL (2010)	8

Product Code	e Company Code	Product Name	Cat egor y
I LLI	I LLI	10- Year Term 15- Year Term 20- Year Term	3 4 5
		30- Year Term	7
		Life Foundations Whole Life - Continuou	s 8
		15-Year Term (with ROP)	J
		20-Year Term (with ROP) 30-Year Term (with ROP)	K M
I LLP		10-Year Term (Super / Ultra Std)	3
		15-Year Term (Super / Ultra Std)	4
		20-Year Term (Super / Ultra Std) 30-Year Term (Super / Ultra Std)	5 7
		15-Year Term (Super/Ultra Std / w/ROP)	J
		20-Year Term (Super/Ultra Std / w/ROP)	K
LNDU	LAIDLI	30-Year Term (Super/Ultra Std / w/ROP)	M
I NDU	I NDU	Critical Choice Term – 15 Year Critical Choice Term – 20 Year	4 5
		Critical Choice Term - 30 Year	7
I NXD		Critical Choice Term - 15/5 Year	4
		Critical Choice Term - 20/5 Year Critical Choice Term - 30/5 Year	5 7
I OFE	I NDE	For est ers Lifefirst - 10 Year	3
		Foresters Lifefirst - 20 Year	5
1.050		Foresters Lifefirst - 30 Year	7
I OFP		Foresters Lifefirst - 10 Year (Plus) Foresters Lifefirst - 20 Year (Plus)	3
		Foresters Lifefirst - 30 Year (Plus)	5 7
I ONE		Foresters Lifefirst - 20 Year (non-med)	5
		For est ers Lifefirst - 30 Year (non-med)	7 V
		Lifefirst - 20 Year (non-med / w/ROP) Lifefirst - 30 Year (non-med / w/ROP)	K M
JOCK	JACK	Protector 10- Year Term	3
		Protector 15-Year Term	4
JCCP		Protector 20-Year Term Protector 10-Year Term (P+)	5 3
0 001		Protector 15- Year Term (P+)	4
		Protector 20-Year Term (P+)	5
JHCP	JOHU	15 Year Level (Super/Std+ with CER)	4
JHCU		20 Year Level (Super/Std+ with CER) 15 Year Level Premium Term (with CER)	5 4
0.100		20 Year Level Premium Term (with CER)	5
JHGP		10 Year Level Premium Term (Super/Std+	
		15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+	
		Protection UL-G 11 (Super/Std+)	8
JHGU		10 Year Level Premium Term	3
		15 Year Level Premium Term	4
		20 Year Level Premium Term Protection UL-G 11	5 8
JYCN	JOHY	15 Year Level Premium Term (with CER)	4
		20 Year Level Premium Term (with CER)	5

Pr oduct	Code	Company Code	Product Name	Cat egor y
JYCP			15 Year Level (Super/Std+wi	
JYYN			20 Year Level (Super/Std+wi 10 Year Level Premium Term	t h CER) 5
01111			15 Year Level Premium Term	4
			20 Year Level Premium Term	5
JYYP			Protection UL-G 11 10 Year Level Premium Term (S	8 Super / St d+) 3
			15 Year Level Premium Term (S	Super / St d+) 4
				Super St d+) 5 d+) 8 ages 71+) 3 ages 66+) 4
JYZN			Protection UL-G 11 (Super/St 10 Year Level Premium Term (	ages 71+) 8
•			15 Year Level Premium Term (	ages 66+) 4
IVZD				ages 61+) 5 ages 71+) 3
JYZP			10 Year Level Term (Super Pf d/ 15 Year Level Term (Super Pf d/	ages 71+) 3
			20 Year Level Term (Super Pf d/	
LBTE		LNBE	TrueTerm - 10 Year	3
			TrueTerm - 15 Year TrueTerm - 20 Year	4 5
			TrueTerm - 30 Year	7
LDTD			Legacy Choice Lifetime (Band	
LBTP			TrueTerm - 10 Year (P+ Elite, TrueTerm - 15 Year (P+ Elite,	
			TrueTerm - 20 Year (P+ Elite,	R+ Select ) 5
			TrueTerm - 30 Year (P+ Elite,	R+ Select) 7
LBUE			Legacy Choice Lifetime (Elite Legacy Choice Lifetime (Band	2 / Band 1) 8 2) 8
LBUP			Legacy Choice Lifetime (Elite	
LBVE			Legacy Choice Lifetime (Band	3) 8
LBVP LGWL			Legacy Choice Lifetime (Elite TrueTerm - 10 Year (WA)	8 / Band 3) 8 3
LOVL			TrueTerm - 15 Year (WA)	4
			TrueTerm - 20 Year (WA)	5
LGWM			TrueTerm - 30 Year (WA) TrueTerm - 10 Year (P+ Elite,	7 R+ Sel / WA) 3
LOVWI			TrueTerm - 15 Year (P+ Elite,	,
			TrueTerm - 20 Year (P+ Elite,	R+ Sel / WA) 5
LI BB		LI BB	TrueTerm - 30 Year (P+ Elite, Passport 20 Plus with ROP feat	
LI DD		LI DD	Passport 30 Plus with ROP feat	
LI BP			Passport 20 Plus with ROP feat	
LI DN		LNNA	Passport 30 Plus with ROP feat LGUL (PR)	ure Elite M 8
LIDIN			LGUL - pay to 100 (PR)	P
LI DP			LGUL (P+ / PR)	8
LILE		LI BE	LGUL - pay to 100 (P+ / PR) RBC Level TERM - 10 Year Term	P 3
			RBC Level TERM - 15 Year Term	4
			RBC Level TERM - 20 Year Term	5
LI LP			RBC Level TERM - 30 Year Term RBC Level TERM - 10 Year Term	7 (Plus) 7

Pr oduct Code	Company Code	Product Name	Cat egor y
LINN	LNNA	RBC Level TERM - 15 Year Term (Plus) RBC Level TERM - 20 Year Term (Plus) RBC Level TERM - 30 Year Term (Plus) Lincoln DurationGuarantee UL - 10 Year Lincoln DurationGuarantee UL - 20 Year	4 5 7 3 4 5
LI NP		Lincoln DurationGuarantee UL - 25 Year Lincoln DurationGuarantee UL - 30 Year LGUL Lincoln DurationGuarantee UL - to 95 LGUL - pay to 100 Lincoln DurationGuarantee - 10 (P+) Lincoln DurationGuarantee - 15 (P+) Lincoln DurationGuarantee - 20 (P+)	6 7 8 D P 3 4 5
LI SB	LI BE	Lincoln DurationGuarantee - 25 (P+) Lincoln DurationGuarantee - 30 (P+) LGUL (P+) Lincoln DurationGuarantee - to 95 (P+) LGUL - pay to 100 (P+) RBC ExpressTERMII - 10 Year RBC ExpressTERMII - 15 Year	6 7 8 D P 3 4
LNI N	LNNA	RBC ExpressTERM II - 20 Year RBC ExpressTERM II - 30 Year LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	5 7 3 4 5 7
LNYN	LNLI	LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+) LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year	3 4 5 7 3 4 5
LNYP		LifeElement (SM) Level Term - 30 Year LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+)	7 3 4 5 7
LSTE LSTP LSUE LSUP LSVE	LNBE	LifeElement (SM) Level Term - 30 (P+) Legacy Secure Lifetime (Band 1) Legacy Secure Lifetime (Elite / Band 1 Legacy Secure Lifetime (Band 2) Legacy Secure Lifetime (Elite / Band 2 Legacy Secure Lifetime (Band 3)	8 ) 8 8 ) 8
LSVP LYNN LYNP	LNLI	Legacy Secure Lifetime (Elite / Band 3 LGUL LGUL - pay to 100 LGUL (P+)	8 P 8
MELI	METL	LGUL – pay to 100 (P+) Guaranteed Level Term 10 (Rapid eUW) Guaranteed Level Term 15 (Rapid eUW)	P 3 4

Product Code	Company Code	Product Name	Cat egor y
MELP		Guaranteed Level Term 20 (Rapid eUW) GLT 10 (R+ Std+ / eUW) GLT 15 (R+ Std+ / Rapid eUW)	5 3 4
MHLI		GLT 20 (R+ Std+ / Rapid eUW) Guaranteed Level Term 10 Guaranteed Level Term 15	5 3 4
MHLP		Guaranteed Level Term 20 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	5 3 4
M DL	M DT	GLT 20 (P+ Elite / R+ Std+) Premier CS3 - 10 Year Term Premier CS3 - 15 Year Term Premier CS3 - 20 Year Term Essential Guaranteed UL - 1 pay (\$250k Essential Guaranteed UL - p100 (\$250k Essential Guaranteed UL - p65 (\$250k Essential Guaranteed UL - 20p (\$250k	O ) P ) Q
M DP		Essential Guaranteed UL - 10p (\$250k Premier CS3 - 10 Year Term (P+) Premier CS3 - 15 Year Term (P+) Premier CS3 - 20 Year Term (P+) Essential Guaranteed UL P+ (\$250k Essential Guaranteed UL - 1 pay P+(\$250k	S 3 4 5 3 0
M EL		Essential Guaranteed UL - p100 P+ (\$250k Essential Guaranteed UL - p65 P+ (\$250k Essential Guaranteed UL - 20p P+ (\$250k Essential Guaranteed UL - 10p P+ (\$250k Executive CS3 - 10 Year Term	) Q ) R
		Executive CS3 - 15 Year Term Executive CS3 - 20 Year Term Essential Guaranteed UL - 1 pay (\$25k Essential Guaranteed UL - 1 pay (\$25k Essential Guaranteed UL - p100 (\$25k Essential Guaranteed UL - p65 (\$25k Essential Guaranteed UL - 20p (\$25k	5 () 8 () O () P () Q
M EP		Essential Guaranteed UL - 10p (\$25k Executive CS3 - 10 Year (P+) Executive CS3 - 15 Year (P+) Executive CS3 - 20 Year (P+) Essential Guaranteed UL - P+ (\$25k Essential Guaranteed UL - p100 P+ (\$25k Essential Guaranteed UL - p65 P+ (\$25k Essential Guaranteed UL - 20p P+ (\$25k Essential Guara	3 4 5 3 0 9 0 P Q R
M NN	M NM	Essential Guaranteed UL - 10p P+ (\$25k Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year Advantage Elite Term Life - 30 Year	

Product Code	Company Code	Product Name	Cat egor y
M NP		Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus) Advantage Elite Term - 30 Year (Plus)	2 3 4 5 7
MOTB	MOTO	Value Term Plus - 10- Year (Pf d Best) Value Term Plus - 15- Year (Pf d Best) Value Term Plus - 20- Year (Pf d Best) Value Term Plus - 30- Year (Pf d Best)	3 4 5 7
MOTO		Value Term Plus - 10-Year Plan Value Term Plus - 15-Year Plan Value Term Plus - 20-Year Plan	3 4 5
MOTP		Value Term Plus - 30-Year Plan Value Term Plus - 10-Year (Pfd Plus) Value Term Plus - 15-Year (Pfd Plus) Value Term Plus - 20-Year (Pfd Plus) Value Term Plus - 30-Year (Pfd Plus)	7 3 4 5 7
MTGN	MASM	Vant age Ter m 10	3 5
MTGP		Vant age Term 20 Vant age Term 10 (Plus)	3
MTLI	METL	Vant age Term 20 (Plus) Guarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20	5 3 4 5
MTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	7 3 4 5
MTRP	MTRU	GLT 30 (P+ Elite / R+ Std+) SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 30 (Preferred Plus)	7 3 4 5 7
MTRU		SelecTerm 30 (Preferred Plus) SelecTerm 10 (NV, NJ, OR) SelecTerm 15 (NV, NJ, OR) SelecTerm 20 (NV, NJ, OR) SelecTerm 30 (NV, NJ, OR)	7 3 4 5 7
MTSP		Selecterm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 30 (Preferred Plus)	3 4 5 7
MTSU		Sel ecTer m 10 Sel ecTer m 15 Sel ecTer m 20 Sel ecTer m 30	3 4 5 7
MITE	METL	Guaranteed Advantage UL (2001 CSO)	8
MUTP MYUE	METR	Guaranteed Advantage UL (2001 CSO/Elite Guaranteed Advantage UL (2001 CSO)	8
MYUP NATV	NATI	Guaranteed Advantage UL (2001 CSO Elite ART - Annual Renewable Term GL-10 - 10 Year Level Term	8 1 3

Product Code	Company Code	Product Name	Cat egor y
NATW		GL-15 - 15 Year Level Term ART - Annual Renewable Term (Elite Pfd) GL-10 - 10 Year (Elite Preferred) GL-15 - 15 Year (Elite Preferred)	4 1 3 4
NFGA	NORA	ADDvant age 10 ADDvant age 15 ADDvant age 20	3 4 5 3
NFGP		ADDvantage 10 (Super Preferred) ADDvantage 15 (Super Preferred) ADDvantage 20 (Super Preferred)	3 4 5 5 1
NGTV	NATI	GL-20 - 20 Year Level Term	5
NGTW NOTN	NORM	GL-20 - 20 Year (Elite Preferred) TT Term 10 - 1 Year Term for 10 Years	
NOTO		TT Level Term 20 (issue ages 51+)	5 ) 1
NOTP		TT Term 10 - 1 Year for 10 Yrs (Premier TT Level Term 20 (Premier NT/ages 51+)	´ 5
NOVM		TT Term 80 - 1 Year R & C Term TT Level Term 10 TT Level Term 20	1 3 5
NOWP		TT Term 80 - 1 Year R & C (Premier NT) TT Level Term 10 (Premier NT)	1
NOYN		TT Level Term 20 (Premier NT) TT Level Term 20 (NY)	3 5 5 5 9
NOYP		TT Level Term 20 (Prémier NT / NY)	5
NPGA	NORA	Cust om Guar ant ee Gen 5 (\$250K Cust om Guar ant ee Gen 5 - 1 pay (\$250K Cust om Guar ant ee Gen 5 - p100 (\$250K Cust om Guar ant ee Gen 5 - p65 (\$250K Cust om Guar ant ee Gen 5 - 20p (\$250K Cust om Guar ant ee Gen 5 - 10p (\$250K Cust om Guar ant ee G	) O ) P ) Q ) R
NPGP		Cust om Guarant ee Gen 5 - 10p (\$250K) Cust om Guarant ee Gen 5 - 1 pay P+(\$250K) Cust om Guarant ee Gen 5 - p100 P+ (\$250K) Cust om Guarant ee Gen 5 - p65 P+ (\$250K) Cust om Guarant ee Gen 5 - 20p P+ (\$250K) Cust om Guarant ee Gen 5 - 10p P+ (\$250K)	8 ) O ) P ) Q ) R
NTFA		TermGUL (\$25K) TermGUL - pay to 100 no lapse UL (\$25K)	8 Р
NTFP		TermGUL (\$25K/ Super) TermGUL - pay to 100 (\$25K/ Super)	8 P
NTGA		TermGUL (\$250K TermGUL - pay to 100 no lapse UL (\$250K	) 8
NTGP		TermGUL (\$250K/ Super) TermGUL - pay to 100 (\$250K/ Super)	<sup>′</sup> 8 Р
NTWL	NATW	YourLife(SM) - 10 Year Term II YourLife(SM) - 15 Year Term II	3 4
NTWP		Your Life(SM) - 20 Year Term II Your Life(SM) - 30 Year Term II Your Life(SM) - 10 Year Term II (Pfd+) Your Life(SM) - 15 Year Term II (Pfd+) Your Life(SM) - 20 Year Term II (Pfd+)	5 7 3 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
NUGA	NORA	Your Life (SM) - 30 Year Term II (Pfd+) Cust om Guarant ee Gen 5 (\$25k Cust om Guarant ee Gen 5 - 1 pay Cust om Guarant ee Gen 5 - p100 (\$25k Cust om Guarant ee Gen 5 - p65 Cust om Guarant ee Gen 5 - 20p (\$25k Cust om Guarant ee Gen 5 - 10p (\$25k	O ) P ) Q ) R
NUGP		Cust om Guar ant ee Gen 5 P+ (\$25k Cust om Guar ant ee Gen 5 - 1 pay P+ (\$25k Cust om Guar ant ee Gen 5 - p100 P+ (\$25k Cust om Guar ant ee Gen 5 - p65 P+ (\$25k Cust om Guar ant ee Gen 5 - 20p P+ (\$25k	8 () O () P () Q () R
NVVL	NATW	Custom Guarantee Gen 5 - 10p P+ (\$25K YourLife(SM) - 10 Year Term YourLife(SM) - 20 Year Term YourLife(SM) - 30 Year Term	Ś) S 3 5 7
		Your Life No-Lapse Guarantee UL - to 121 Your Life No-Lapse Guarantee UL - to 100 Your Life No-Lapse Guarantee UL - to 105 Your Life No-Lapse Guarantee UL - to 110 Your Life No-Lapse Guarantee UL - 1 Pay Your Life No-Lapse Guarantee UL - 20 Pay	E G H O R
NVWP		Your Life No-Lapse Guarantee UL - 10 Pay Your Life (SM) - 10 Year Term (Pfd Plus) Your Life (SM) - 20 Year Term (Pfd Plus) Your Life (SM) - 30 Year Term (Pfd Plus) Your Life No-Lapse UL - to 121 (Pfd Plus Your Life No-Lapse UL - to 100 (Pfd Plus Your Life No-Lapse UL - to 105 (Pfd Plus Your Life No-Lapse UL - to 110 (Pfd Plus Your Life No-Lapse UL - 1 Pay (Pfd Plus Your Life No-Lapse UL - 20 Pay (Pfd Plus Your Life No-Lapse UL - 10 Pay (Pfd Pl	3 5 7 8 ) E G H O R
NXTV	NATI	L-15 - 15 Year Level Term L-20 - 20 Year Level Term	, 6 4 5
NXTW		L-15 - 15 Year (Elite Preferred) L-20 - 20 Year (Elite Preferred)	4 5
NYLA	NEWY	Indeterminate Premium Term Five Year Term 20/10 Year Term	1 2
NYLP	NEVZ NEVW	Term to Age 90 - 10 Year Level Term Indeterminate Premium Term (Select Pfd) Five Year Term (Select Preferred) 20/10 Year Term (Select Preferred)	5 3 1 2 5
NYLS NYMA NYMP	NEWZ NEWY	Term to Age 90 - 10 Year (Select Pfd) Indeterminate Premium Term (Smoker) 20 Year Level Term (20LT) 20 Year Level Term (20LT) (Select Pfd)	5 3 1 5 5 3
NYTV	NATI	GL-10 - 10 Year Level Term (NY) GL-15 - 15 Year Level Term (NY) GL-20 - 20 Year Level Term (NY)	3 4 5

Pr oduct Code	Company Code	Product Name	Cat egor y
NYTW		GL-10 - 10 Year (Elite Preferred/NY) GL-15 - 15 Year (Elite Preferred/NY) GL-20 - 20 Year (Elite Preferred/NY)	3 4 5
NYWL	NATW	Your Life No-Lapse UL - to 121 (NY) Your Life No-Lapse Guarantee - to 105 (NY Your Life No-Lapse Guarantee - to 110 (NY	
NYWP		Your Life No-Lapse UL - to 121 (P+/NY) Your Life No-Lapse UL - to 105 (P+ / NY) Your Life No-Lapse UL - to 110 (P+ / NY)	, 8 G H
NYYA	NEVW	Five Year Term (NY) Term Life to 70 (20/10 Year Term - NY) Term Life to age 70 (NY - ages 51+)	2 5 F
NYYP		Five Year Term (Select Preferred / NY) 20/10 Year Term (Select Preferred/NY) Term Policy to 70 (51+ Select Pfd - NY)	2 5 F 4
NZTV	NATI	L-15 - 15 Year Level Term (NY) L-20 - 20 Year Level Term (NY)	5
NZTW		L-15 - 15 Year (Elite Preferred/NY) L-20 - 20 Year (Elite Preferred/NY)	4
CCNC	OCCI	ULTIMATE TERM 10 - 10 Year Term	5 3 3 3 3 4 5 ) 4
OMW	OHI N	Term 10 Plus	3
OMWN		Term 10 Plus (P+ Super Pfd / R+ Select	) 3
OMYJ		Term 10	3
OMYN		Term 10 (P+ Super Pf d/ R+ Select)	3
ONW		Term 15 Pl us	4
O		Term 20 Pl us	5
ONWN		Term 15 Plus (P+ Super Pfd / R+ Select	) 4
O		Term 20 Plus (P+ Super Pfd / R+ Select	ý 5 4
ONYJ		Ter m 15	4
O)		Term 20	5
ONYN		Term 15 (P+ Super Pf d / R+ Select)	4
OVEO	OXFO	Term 20 (P+ Super Pf d / R+ Select)	5
OXFO PACL	PACL	Assurance Financial Expense Whole Life Pacific-ART - Annual Renewable Term	8 1
FACL	FAGL	Pacific-10 - 10 Year Renewable	3
		Pacific-20 - 20 Year Renewable	5
PACN		Pacific-ART - ART (Preferred Plus)	1
171011		Pacific-10 - 10 Year (Preferred Plus)	3
		Pacific-20 - 20 Year (Preferred Plus)	5
PACS		Pacific-ART - ART (Super Preferred)	1
		Pacific-10 - 10 Year (Super Preferred)	
		Pacific-20 - 20 Year (Super Preferred)	5
PAG	PACI	Ten Year Term	3
PAI C		One Year Term Plus	1
PANA	PANA	5-Year Level Term	2
PANP		Sentinel Series 10 (Preferred Plus)	3
		Sentinel Series 20 (Preferred Plus)	3 5 3 1 2 3 5 3 5 3
PANS		Sentinel Series 10 - 10-Year Term	3
		Sentinel Series 20 – 20-Year Term	5
PATN		10-Year Level Term	
PAUL	PAUL	Selector 1 - 1 Year Term	1

Product Code	Company Code	Product Name	Cat egor y
PAXP PAXS	PANA	Selector 10 - 10 Year Term Sentinel Series 20/10 (Preferred Plus) Sentinel Series 20/10 - 20-Year Term	3 5
PENB	PENN	Guarant eed 10 Year Term (Preferred Best Guarant eed 15 Year Term (Preferred Best Guarant eed 20 Year Term (Preferred Best	) 3 ) 4
PENC		Guarant eed 10 Year Term Guarant eed 15 Year Term	5 5 3 4 5 3 4 5 3 4 5 8 9 8 8
PENP		Guarant eed 20 Year Term Guarant eed 10 Year Term (Preferred Plus Guarant eed 15 Year Term (Preferred Plus	) 3 ) 4
PGNC		Guarant eed 20 Year Term (Preferred Plus Guarant eed Protection UL - gtd to 121	8
PGNP PPEC	PRUC	Guaranteed Protection UL - gtd to 121 P UL Protector with NLG to 121 (250K-999K UL Protector w/NLG to 121 - 20 Pay (250	) R
PPES		UL Protector w/NLG to 121 - 10 Pay (250 UL Protector with NLG (250K-999K/Plus	<b>)</b> 8
		UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus)	R S ) 3
PPFC		Term Essential 10 (<250K PruXpress ONLY Term Essential 15 (<250K PruXpress ONLY	) 3 ) 4
		Term Essential 20 (<250K PruXpress ONLY Term Essential 30 (<250K PruXpress ONLY	ý 5
		UL Protector with NLG to 121 (1000K+)	8
		UL Protector w/NLG to 121 - 20 Pay (\$1m UL Protector w/NLG to 121 - 10 Pay (\$1m	
PPFS		Term Essential 10 (P+ Best / R+ NS+)	3
		Term Essential 15 (P+ Best / R+ NS+) Term Essential 20 (P+ Best / R+ NS+)	5
		Term Essential 30 (P+ Best / R+ NS+)	
		UL Protector with NLG (1000K / Plus) UL Protector w/ NLG to 121 - (\$1m/ Plus)	8 R
<b></b> 10		UL Protector w/NLG to 121 - (\$1m/Plus)	R S
PPUC		Term Elite 10 (<250K PruXpress ONLY/WA Term Elite 15 (<250K PruXpress ONLY/WA	,
		Term Elite 20 (<250K PruXpress ONLY/WA	.) 5
		Term Elite 30 (<250K PruXpress ONLY/WAUL Protector with NLG to 121 (1000K+)	) 7 8
		Prulife Return of Premium Term 15	J
		Prulife Return of Premium Term 20	K
		PruLife Return of Premium Term 30 UL Protector w/NLG to 121 - 1 Pay (\$1m)	М О
		UL Protector w/NLG to 121 - 20 Pay (\$1m	
PPUS		UL Protector w/NLG to 121 - 10 Pay (\$1m Term Elite 10 (P+ Best / R+ NS+ / WA)	) S 3
		Term Elite 15 (P+ Best / R+ NS+ / WA)	4 5
		Term Elite 20 (P+ Best / R+ NS+ / WA) Term Elite 30 (P+ Best / R+ NS+ / WA)	5 7
		UL Protector with NLG (1000K/Plus)	8
		PruLife ROP 15 (P+ Best / R+ NS+)	J

Pr oduct Code	Company Code	Product Name	Cat egor y
DD140		PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/ NLG to 121 - (\$1m/ Pl us) UL Protector w/ NLG to 121 - (\$1m/ Pl us) UL Protector w/ NLG to 121 - (\$1m/ Pl us)	K M O R S
PPWC		Term Essential 10 (<250K PruXpress / WATER Term Essential 15 (<250K PruXpress / WATER Term Essential 20 (<250K	(i) 4 (i) 5
PPWS		Term Essential 30 (<250K PruXpress / WATER Term Essential 10 (P+ Best / R+ NS+ / WATER Term Essential 15 (P+ Best / R+ NS+ / WATER TERM Essential 20 (P+ B	x) 3 x) 4
PPYC	PRW	Term Essential 30 (P+ Best / R+ NS+ / WATER Term Elite 10 (NY/ <250K PruXpress ONLY Term Elite 15 (NY/ <250K PruXpress ONLY Term Elite 20 (NY/ <250K PruXpress ONLY Term Elite 30 (NY/ <250K PruXpress ONLY UL Protector with NLG to 121 (250K-999K UL Protector w/ NLG to 121 - 1 Pay (250K UL Protector w/ NLG to 121 - 20 Pay (250K)	7 7 3 7 4 7 5 7 7 8 0 0
PPYS		UL Protector w/NLG to 121 - 10 Pay (250 Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) Term Elite 30 (NY/ P+ Best / R+ NS+) UL Protector with NLG (250K-999K/ Plus) UL Protector w/NLG to 121 - (250K/ Plus) UL Protector w/NLG to 121 - (250K/ Plus)	) S 3 4 5 7 ) 8 O R
PRAJ	PROA	UL Protector w/NLG to 121 - (250K/Plus) Empire Term - 10 Year Empire Term - 15 Year Empire Term - 20 Year	S 3 4 5
PRAK		Empire Term - 25 Year Empire Term - 10 Year (Super Preferred Empire Term - 15 Year (Super Preferred Empire Term - 20 Year (Super Preferred	) 4
PRCI	PRI N	Empire Term - 25 Year (Super Preferred 10-Year Term 15-Year Term 20-Year Term 30-Year Term	) 6 3 4 5 7
PRCP		Universal Life Protector III 10-Year Term (Super Pfd / Super Std) 15-Year Term (Super Pfd / Super Std) 20-Year Term (Super Pfd / Super Std) 30-Year Term (Super Pfd / Super Std)	8 3 4 5 7
PRDI	PRI P	Universal Life Protector III (Super Pfd 10-Year Term 15-Year Term 20-Year Term 30-Year Term	8 3 4 5 7

Product Code	Company Code	Product Name	Cat egor y
PRDP		Universal Life Protector III 10-Year Term (Super) 15-Year Term (Super) 20-Year Term (Super)	8 3 4 5 7
PREI PREP PRES PRI M	PRES PRI M	30-Year Term (Super) Universal Life Protector III (Super Pfd 30-Year Term (WA) 30-Year Term (Super/WA) Simplified Issue Whole Life Insurance Custom Advantage - 10 Year Custom Advantage - 15 Year Custom Advantage - 20 Year	
PRI N PRI P		Cust om Advant age - 25 Year Cust om Advant age - 30 Year Cust om Advant age - 35 Year Cust om Advant age - 35 Year Cust om Advant age - 10 Year (Pf d Pl us) Cust om Advant age - 15 Year (Pf d Pl us) Cust om Advant age - 20 Year (Pf d Pl us) Cust om Advant age - 25 Year (Pf d Pl us) Cust om Advant age - 30 Year (Pf d Pl us)	6 7 9 3 4 5 6 7
PRI Q PRM PRMP PRTA	PRI P PRTC	Cust om Advant age - 35 Year (Pfd Plus) Cust om Advant age - 35 Year (age 35+/P+ 30-Year Term (MD) 30-Year Term (Super / MD) Level Term II - 10 Year Level Term II - 15 Year	9 9 7 7 3
PRTB		Level Term II - 20 Year  LTII - 10 Year (Pf Select, R+ Std+)  LTII - 15 Year (Pf Select, R+ Std+)  LTII - 20 Year (Pf Select, R+ Std+)	4 5 3 4 5 3
PRTC		LTII - 10 Year (P+) LTII - 15 Year (P+)	3 4 5
PRUC	PRUC	LTII - 20 Year (P+) Term Elite 10 (<250K PruXpress CNLY) Term Elite 15 (<250K PruXpress CNLY) Term Elite 20 (<250K PruXpress CNLY) Term Elite 30 (<250K PruXpress CNLY) UL Protector with NLG to 121 (250K-999K UL Protector w/ NLG to 121 - 1 Pay (250K	3 4 5 7 ) 8 ) O
PRUS		UL Protector w/NLG to 121 - 20 Pay (250 UL Protector w/NLG to 121 - 10 Pay (250 Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+) Term Elite 30 (P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus) UL Protector w/NLG to 121 - (250K/Plus)	) S 3 4 5 7
PRXA	PRTC	Level Term II - 10/5 Year	3

Product Code	Company Code	Product Name	Cat egor y
PRXB		Level Term II - 15/5 Year Level Term II - 20/5 Year LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (Pf Select, R+ Std+)	4 5 3 4
PRXC		LTII - 20/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+) LTII - 15/5 Year (P+)	5 3 4
PTPL	PROT	LTII - 20/5 Year (P+) Secure-T - 10 Year No Lapse UL Secure-T - 15 Year No Lapse UL Secure-T - 20 Year No Lapse UL Secure-T - 25 Year No Lapse UL	5 3 4 5 6 7
PTPP		Secure-T - 30 Year No Lapse UL Secure-T - 10 Year No Lapse (Super Pfo Secure-T - 15 Year No Lapse (Super Pfo Secure-T - 20 Year No Lapse (Super Pfo	1) 3 1) 4 1) 5
PTVL		Secure-T - 25 Year No Lapse (Super Pfo Secure-T - 30 Year No Lapse (Super Pfo Protective ValueChoice 10 Protective ValueChoice 15 Protective ValueChoice 20	3 4 5
PTVP		Protective ValueChoice 25 Protective ValueChoice 30 Protective ValueChoice 10 (Select) Protective ValueChoice 15 (Select) Protective ValueChoice 20 (Select) Protective ValueChoice 25 (Select)	6 7 3 4 5 6
PVLL		Protective ValueChoice 30 (Select) Protective Centennial GII UL Centennial GII UL - to age 80 Centennial GII UL - to age 85 Centennial GII UL - to age 90 Centennial GII UL - to age 95 Centennial GII UL - to age 100 Centennial GII UL - to age 105 Centennial GII UL - to age 110 Protective Centennial GII - Single Pay Protective Centennial GII UL - pay to 6 Protective Centennial GII UL - 20 Pay Protective Centennial GII UL - 10 Pay Centennial GII UL - to age 65	78ABCDEGHOQRST
PVLP		Cent enni al GII UL - to age 70 Cent enni al GII UL - to age 75 Protective Cent enni al GII UL (Sel ect) Cent enni al GII UL - to age 80 (P+) Cent enni al GII UL - to age 85 (P+) Cent enni al GII UL - to age 90 (P+) Cent enni al GII UL - to age 95 (P+) Cent enni al GII UL - to age 100 (P+) Cent enni al GII UL - to age 105 (P+) Cent enni al GII UL - to age 110 (P+) Cent enni al GII UL - to age 110 (P+)	UV8ABCDEGH

Product Code	Company Code	Product Name	Cat egor y
		Protective Centennial GII (Select 1pay Protective Centennial GII (Select p65) Protective Centennial GII (Select 20p Protective Centennial GII (Select 10p Centennial GII UL - to age 65 (P+) Centennial GII UL - to age 70 (P+)	Q ) R ) S T U
PVTA	PRTC	Centennial GII UL - to age 75 (P+) Level Term I - 10 Year Level Term I - 15 Year	V 3 4
PVTB		Level Term I - 20 Year  LTI - 10 Year (Pf Select, R+ Std+)  LTI - 15 Year (Pf Select, R+ Std+)	4 5 3 4 5 3
PVTC		LTI - 20 Year (Pf Select, R+ Std+) LTI - 10 Year (P+) LTI - 15 Year (P+)	3 4
PVXA		LTI - 20 Year (P+) Level Term I - 10/5 Year Level Term I - 15/5 Year	4 5 3 4 5 3
PVXB		Level Term I - 20/5 Year  LTI - 10/5 Year (Pf Select, R+ Std+)  LTI - 15/5 Year (Pf Select, R+ Std+)	4
PVXC		LTI - 20/5 Year (Pf Select, R+ Std+) LTI - 10/5 Year (P+) LTI - 15/5 Year (P+)	5 3 4
PYYC	PRW	LTI - 20/5 Year (P+) Term Essential 10 (NY/<250K PruXpress) Term Essential 15 (NY/<250K PruXpress) Term Essential 20 (NY/<250K PruXpr ONLY Term Essential 30 (NY/<250K PruXpress) UL Protector with NLG to 121 (1000K+) PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/ NLG to 121 - 1 Pay (\$1m) UL Protector w/ NLG to 121 - 20 Pay (\$1m)	7 8 J K M O
PYYS		UL Protector w/NLG to 121 - 10 Pay (\$1m Term Essential 10 (NY / P+ Best / R+ NS+ Term Essential 15 (NY / P+ Best / R+ NS+ Term Essential 20 (NY / P+ Best / R+ NS+ Term Essential 30 (NY / P+ Best / R+ NS+ UL Protector with NLG (1000K / Plus) PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	3 ) 4 ) 5 ) 7 8 J K M O R
RDSP	RELL	UL Protector w/NLG to 121 - (\$1m/Plus) TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 25 - (P+ Super / R+ Select)	S 3 4 5 6

Pr oduct Code	Company Code	Product Name	Cat egor y
RDSS		TermSmart 30 - (P+ Super / R+ Select) TermSmart 10 - 10 Year Term TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term TermSmart 25 - 25 Year Term TermSmart 30 - 30 Year Term	7 3 4 5 6
RFNS RFNT ROTP	RELR RELL	ING Guaranteed Death Benefit UL II ING Guaranteed Death Benefit UL II Plus ING ROP Endowment Term - 20 Year (P+/R+) ING ROP Endowment Term - 25 Year (P+/R+)	K L
ROTS		ING ROP Endowment Term - 30 Year (P+/R+) ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year ING ROP Endowment Term - 30 Year	K L M
ROYA	ROYA	Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term Royal Advantage 10 - 10 Year with ROP Royal Advantage 20 - 20 Year with ROP	3 5 7 I K
ROYP		Royal Advantage 30 - 30 Year with ROP Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super) Royal Advantage 20 with ROP (Super) Royal Advantage 30 with ROP (Super)	M 3 5 7 I K M
RWTP	RELL	TermSmart 10 - (P+ Super / R+ Select/OR) TermSmart 15 - (P+ Super / R+ Select/OR) TermSmart 20 - (P+ Super / R+ Select/OR) TermSmart 25 - (P+ Super / R+ Select/OR) TermSmart 30 - (P+ Super / R+ Select/OR)	3 4 5 6
RWTS		TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR) TermSmart 20 - 20 Year Term (OR) TermSmart 25 - 25 Year Term (OR) TermSmart 30 - 30 Year Term (OR)	3 4 5 6 7
RYNS	RELR	TermSmart 10 - 10 Year Term (NY/Oct/10) TermSmart 15 - 15 Year Term (NY/Oct/10) TermSmart 20 - 20 Year Term (NY/Oct/10) TermSmart 25 - 25 Year Term (NY/Oct/10) TermSmart 30 - 30 Year Term (NY/Oct/10) ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year	3 4 5 6 7 K L
RYNT		ING ROP Endowment Term - 30 Year TermSmart 10 - (P+ Super / R+ Select/NY) TermSmart 15 - (P+ Super / R+ Select/NY) TermSmart 20 - (P+ Super / R+ Select/NY) TermSmart 25 - (P+ Super / R+ Select/NY) TermSmart 30 - (P+ Super / R+ Select/NY) ING ROP Endowment Term - 20 Year (P+/R+) ING ROP Endowment Term - 25 Year (P+/R+)	4 5 6 7 K

Product Code	Company Code	Product Name	Cat egor y
SAFE SAFS SAGI	SYME SAGI	ING ROP Endowment Term - 30 Year (P+/R+ Expert - ART (Non-Smoker) Expert - ART (Smoker) Platinum Series 20	) M 1 1 5 7
SAGP		Platinum Series 30 Platinum Series 20 (Super Pfd) Platinum Series 30 (Super Pfd)	7 5 7
SAI Z SAŒ	SAVE	Gold Series 10 ZZ Term (ages 66+) T-10/10 - 10 Year Term Guarant eed (OR) T-15/15 - 15 Year Term Guarant eed (OR) T-20/20 - 20 Year Term Guarant eed (OR) T-25/25 - 25 Year Term Guarant eed (OR) T-30/30 - 30 Year Term Guarant eed (OR)	3 3 4 5 6 7
SAOP		T- 10/ 10 - 10 Year (P+ / R+ / OR) T- 15/ 15 - 15 Year (P+ / R+ / OR) T- 20/ 20 - 20 Year (P+ / R+ / OR) T- 25/ 25 - 25 Year (P+ / R+ / OR) T- 30/ 30 - 30 Year (P+ / R+ / OR)	3 4 5 6 7
SAVE		T- 10/ 10 - 10 Year Term Guarant eed 10 T- 15/ 15 - 15 Year Term Guarant eed 15 T- 20/ 20 - 20 Year Term Guarant eed 20 T- 25/ 25 - 25 Year Term Guarant eed 25 T- 30/ 30 - 30 Year Term Guarant eed 30	3 4
SAVP		T- 10/ 10 - 10 Year (P+ / R+) T- 15/ 15 - 15 Year (P+ / R+) T- 20/ 20 - 20 Year (P+ / R+) T- 25/ 25 - 25 Year (P+ / R+) T- 30/ 30 - 30 Year (P+ / R+)	5 6 7 3 4 5 6 7
SAZI	SAGI	Gold Series 10 ZZ Term Gold Series 20 ZZ Term Gold Series 30 ZZ Term Platinum Series - No Lapse Universal Lif	3 5 7
SAZP SECP	SECU	Platinum Series - No Lapse UL (Super) Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus)	8 2 3 4 5
SECU		Advantage Elite Term - 30 Year (Plus) Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year Advantage Elite Term Life - 30 Year	7 2 3 4 5 7
SETE SETP	SEDE	ING Guaranteed Death Benefit ULII ING Guaranteed Death Benefit ULII Plu	8
SMMP	SEMJ	Premier LT Suite 10-Year (P+ / 4/2007) Premier LT Suite 15-Year (P+)	3 4
SMMT		Premier LT Suite 20-Year (P+ / 4/2007) Premier LT Suite 10-Year (4/2007) Premier LT Suite 15-Year Premier LT Suite 20-Year (4/2007)	4 5 3 4 5

Product Code	Company Code	Product Name	Cat egor y
SMPP		LT Protector 10-Year (Preferred Plus) LT Protector 15-Year (Preferred Plus) LT Protector 20-Year (Preferred Plus)	3 4 5
SMPT		LT Protector 30-Year (Preferred Plus) LT Protector 10-Year LT Protector 15-Year LT Protector 20-Year	7 3 4 5 7
SMYP		LT Protector 30-Year LT Protector 10-Year (Pfd Plus / NY) LT Protector 15-Year (Pfd Plus / NY) LT Protector 20-Year (Pfd Plus / NY)	3 4 5
SMYT		LT Protector 30-Year (Pfd Plus / NY) LT Protector 10-Year (NY) LT Protector 15-Year (NY) LT Protector 20-Year (NY)	7 3 4 5
STŒ	STON	LT Protector 30-Year (NY) Stonebridge Term - 10 (Pfd Elite) Stonebridge Term - 15 (Pfd Elite) Stonebridge Term - 20 (Pfd Elite) Stonebridge Life - 30 (Pfd Elite)	7 3 4 5 7
STON		St onebridge Term - 20 (Elite / w/ROP) St onebridge Life - 30 (Elite / w/ROP) St onebridge Term - 10 Year St onebridge Term - 15 Year St onebridge Term - 20 Year	K M 3 4 5
STOP		St onebridge Term - 30 Year St onebridge Term - 20 Year with ROP St onebridge Term - 30 Year with ROP St onebridge Term - 10 (Pf d Plus) St onebridge Term - 15 (Pf d Plus) St onebridge Term - 20 (Pf d Plus) St onebridge Term - 30 (Pf d Plus)	7 K M 3 4 5 7
STWN		Stonebridge Term - 20 (Pf Plus / w/ROP Stonebridge Term - 30 (Pf Plus / w/ROP Simplified Issue Term - 15 Year Simplified Issue Term - 20 Year Simplified Issue Term - 25 Year	,
SUNS SUSN	SUNS	Simplified Issue Term - 30 Year Select Term to 95 Plus Term 10 - 10 Year Term	7 1 3
SUSP		Term 20 - 20 Year Term Preferred Elite Term 10	3 5 3 5
SYMB	SYME	Preferred Elite Term 20 10 Year Level Term (Preferred Best/05) 15 Year Level Term (Preferred Best/05) 20 Year Level Term (Preferred Best/05)	3
SYME		30 Year Level Term (Preferred Best/05) 10 Year Level Term (2005) 15 Year Level Term (2005) 20 Year Level Term (2005) 30 Year Level Term (2005)	4 5 7 3 4 5 7

Pr oduct C	Code C	ompany	Code	Pr oduct	Name				Cat egor y
SYMP				10 Year 15 Year 20 Year	Level	Ter m Ter m Ter m	(Preferred (Preferred (Preferred	Pl us/ 05)	3 4 5
SYOB				30 Year 10 Year 15 Year	Level Level	Ter m Ter m Ter m	(Preferred (Pfd Best / (Pfd Best /	Pl us/ 05) WA)	7 3 4
SYŒ				20 Year 30 Year 10 Year	Level Level	Ter m Ter m Ter m	(Pf d Best / (Pf d Best / (WA)		5 7 3
0)/00				15 Year 20 Year 30 Year	Level Level	Term Term Term	( WA) ( WA) ( WA)	100	4 5 7
SYOP				10 Year 15 Year 20 Year	Level Level	Term Term Term	(Pf d Plus / (Pf d Plus / (Pf d Plus /	VA) VA)	3 4 5 7
SZMB				30 Year 10 Year 15 Year 20 Year	Level Level	Term Term Term Term	(Pfd Plus / (Preferred (Preferred (Preferred	Best) Best)	7 3 4 5
SZME				30 Year 10 Year 15 Year	Level Level Level	Ter m Ter m Ter m	(Preferred	,	7 3 4
SZMP				20 Year 30 Year 10 Year 15 Year	Level Level	Ter m Ter m Ter m Ter m	( Pr ef er r ed ( Pr ef er r ed		5 7 3 4
TFNA	Т	- RAO		20 Year 30 Year Final E	Level Level	Ter m Ter m	(Preferred (Preferred	Pl us)	5 7 P
TI AA	Т	T AA		Annual 10- Year 15- Year	Renewal Level Level	ble Tei Term Term	rm Life Insu	ır ance	1 3 4
TI AP				10- Year	Level Renewal Level	Ter m	rm (Preferr (Preferred	Pl us)	5 7 1 3
TI NA				15- Year 20- Year 30- Year	Level Level Level	Ter m Ter m Ter m	(Preferred (Preferred (Preferred rm Life (N	Pl us) Pl us) Pl us)	4 5 7 1
1110				10- Year 15- Year 20- Year	Level Level	Ter m Ter m	( NY) ( NY) ( NY)	,	3 4 5
TI NP				10- Year	Renewa Level	ble Tei Term	(NY) rm (Pref Pl (Pref Plus	/ NY) ´	7 1 3
TLEE	Т	RAL		Ultima	Level Level Champi	Term Term on - 10		/ NY)	4 5 7 3
				Ultima	Champl	on - 1	o real		4

Product Code	Company Code	Product Name	Cat egor y
TLEP		Ultima Champion - 20 Year Ultima Champion - 30 Year Ultima Champion - 20 Year with ROP Ultima Champion - 30 Year with ROP Ultima Champion - 10 (Elite P+/Pfd R+) Ultima Champion - 15 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+) Ultima Champion - 30 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+)	5 7 K M 3 4 5 7 K
TLJE		Ultima Champion - 30 (Elite P+/Pfd R+) Jet Simplified Issue - 15 Year Level Jet Simplified Issue - 20 Year Level Jet Simplified Issue - 25 Year Level	M 4 5 6
TLUE		Jet Simplified Issue - 30 Year Level Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level	7 4 5 6
TCCA	TRAO	Home Protector Elite - 30 Year Level Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30 TransACE 2010 - No Lapse UL to 121 Trendsetter Super 20 with ROP	7 1 3 4 5 6 7 8 K
TCCP		Trendsetter Super 30 with ROP Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) TransACE 2010 - No Lapse UL to 121 (P+) Trendsetter Super 20 (Pfd Plus / w/ROP)	M 1 3 4 5 6 7 8 K
TCCS		Trendsetter Super 30 (Pfd Plus / w/ROP Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus) Trendsetter Super 20 (Std Plus / w/ROP)	3 4 5 6 7 K
TONA TONP TRCA TRCP	TDLIC	Trendsetter Super 30 (Std Plus / w/ROP TransACE 2010 - No Lapse UL to 121 MA&T TransACE 2010 - No Lapse UL to 121 (P+) Trendsetter Super YRT (MD) Trendsetter Super YRT (Plus / MD)	X 8 8 1 1
TRTU TRUT	TRUS	TermNet 10-Year Term TermNet 5-Year Term TermNet 15-Year Term	3 2 4
TWVA	TRAO	Final Expense Insurance (VA)	Р

Pr oduct	Code	Company Code	Product Name	Cat egor y
TYNA TYSA		TRAF	Final Expense Insurance Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30	P 1 3 4 5 6 7
TYSP			Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus)	1 3 4 5 6 7
TYSS			Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus)	3 4 5 6 7
UNBG UNBH UNCG UNCH UNDG UNDH UNEG UNEH UNFG UNFH UNGG UNGH UNGG		UTST	Sel ect - a- Ter m - 16 Year Sel ect - a- Ter m - 16 Year (Pl us) Sel ect - a- Ter m - 17 Year Sel ect - a- Ter m - 17 Year (Pl us) Sel ect - a- Ter m - 18 Year Sel ect - a- Ter m - 18 Year Sel ect - a- Ter m - 19 Year Sel ect - a- Ter m - 19 Year Sel ect - a- Ter m - 21 Year Sel ect - a- Ter m - 21 Year Sel ect - a- Ter m - 22 Year Sel ect - a- Ter m - 22 Year Sel ect - a- Ter m - 22 Year Sel ect - a- Ter m - 23 Year	F F F F F F F F F F F F F F F F F F F
UNHH UNHO UNI G UNI H UNJ G UNJ H UNKG UNKH UNKH		UTHO UTST	Sel ect - a- Term - 23 Year (Plus) Express Issue Del uxe Whole Life Sel ect - a- Term - 24 Year Sel ect - a- Term - 24 Year (Plus) Sel ect - a- Term - 26 Year Sel ect - a- Term - 26 Year (Plus) Sel ect - a- Term - 27 Year Sel ect - a- Term - 27 Year Sel ect - a- Term - 28 Year Sel ect - a- Term - 28 Year Sel ect - a- Term - 28 Year (Plus)	F 8 F F F F F F
UNLI UNLS UNMG UNMH UNMS UNNS UNOS		UNLA UTST	Annual Renewable Term Select-a-Term 10 (Special) Select-a-Term - 29 Year Select-a-Term - 29 Year (Plus) Select-a-Term 15 (Special) Select-a-Term 20 (Special) Select-a-Term 25 (Special)	1 F F F F
UNPO UNPS USED		UTHO UTST	Express Issue Premier Whole Life Select-a-Term 30 (Special) Select-a-Term - 10 Year	8 F 3

Product Code	Company Code	Product Name	Cat egor y
USEE		Sel ect - a- Ter m - 15 Year Sel ect - a- Ter m - 20 Year Sel ect - a- Ter m - 25 Year Sel ect - a- Ter m - 30 Year Cont i nUL Ext end Pl us - no l apse UL Sel ect - a- Ter m - Level to 65 Sel ect - a- Ter m - Level to 70 Sel ect - a- Ter m - Level to 75 Sel ect - a- Ter m - 10 Year (Pl us) Sel ect - a- Ter m - 15 Year (Pl us) Sel ect - a- Ter m - 20 Year (Pl us) Sel ect - a- Ter m - 25 Year (Pl us) Sel ect - a- Ter m - 30 Year (Pl us) Cont i nUL Ext end Pl us - no l apse UL (+) Sel ect - a- Ter m - Level to 65 (Pl us) Sel ect - a- Ter m - Level to 70 (Pl us)	4 5 6 7 8 T U V 3 4 5 6 7 8 T U
USYD USYE UTCP	UTOM	Select-a-Term - Level to 75 (Plus) ContinUL - no lapse UL ContinUL - no lapse UL (Plus) Term Life Complete - 15 Year	V 8 8 4
OTG	oravi	Term Life Complete - 13 Year Term Life Complete - 20 Year Term Life Complete - 30 Year	5 7
UTED UTEE	UTST	ContinUL Extend Plus - no lapse (\$500K) ContinUL Extend Plus - no lapse (+/500K)	8 8
UTEP	UTOM	Term Life Express - 15 Year Term Life Express - 20 Year Term Life Express - 30 Year	8 8 4 5 7
UTES UTFG UTFH	UTSU	LTG Ultra-C NY -10 Year (Special) ROP Select-a-Term - 21 Year ROP Select-a-Term - 21 Year (Plus)	, F N N F
UTFS UTGC	UNCE	LTG Ultra-C NY -15 Year (Special) Keystone Term 1 Keystone Term 10 Keystone Term 15 Keystone Term 20 Keystone Term 30	7 3 4 5 7
UTGG UTGH	UTSU	ROP Select - a - Term - 22 Year ROP Select - a - Term - 22 Year (Plus)	N N
UTŒP	UNCE	Keyst one Term 1 (P+ / R+ Select) Keyst one Term 10 (P+ / R+ Select) Keyst one Term 15 (P+ / R+ Select) Keyst one Term 20 (P+ / R+ Select) Keyst one Term 30 (P+ / R+ Select)	1 3 4 5 7
UTGS UTHE	UTSU UTHE	LTG Ultra-C NY -20 Year (Special) ART100 - Annual Renewable Term	F 1
UTHG UTHH	UTSU	Protector Whole Life - Simplified Issue ROP Select-a-Term - 23 Year ROP Select-a-Term - 23 Year (Plus)	8 N N
UTHO	UTHO	Express Issue Term 20 Express Issue Term 30 Premier Term 20 (with ROP)	5 7 K

Product Code	Company Code	Product Name	Cat egor y
		Premier Term 30 (with ROP) Express Issue Term 65 Premier 65 with ROP	M T W
UTHS UTI C	UTSU UNCE	LTG Ultra-C NY - 30 Year (Special) Keystone Term 15 (CA, IN, OR, PA) Keystone Term 20 (CA, IN, OR, PA)	F 4 5
UTI G	UTSU	Keyst one Term 30 (CA, IN, OR, PA) ROP Select - a - Term - 24 Year	7 N
UTI H UTI P	UNCE	ROP Select - a - Term - 24 Year (Plus) Keystone Term 15 (P+/R+) (CA, IN, PA&OR) Keystone Term 20 (P+/R+) (CA, IN, OR, PA)	N 4 5
UTI S UTJG UTJH UTJS UTKG UTKH UTLG UTLH UTMG UTNH UTNG UTNH UTNG UTNH UTOG UTPG UTPH	UTSU	Keyst one Term 30 (P+/R+) (CA, I N, PA, OR) ROPTerm NY - 15 Year (Special / 2006) ROP Select - a - Term - 26 Year ROP Select - a - Term - 26 Year (Plus) ROPTerm NY - 20 Year (Special / 2006) ROP Select - a - Term - 27 Year ROP Select - a - Term - 27 Year ROP Select - a - Term - 28 Year ROP Select - a - Term - 28 Year ROP Select - a - Term - 29 Year ROP Select - a - Term - 29 Year ROP Select - a - Term - 31 Year ROP Select - a - Term - 31 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year	7 F Z Z F Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z
UTPQ	UTOM	Term Life Answers 10 Term Life Answers 15 Term Life Answers 20 Term Life Answers 30 GUL Complete - Guaranteed to 120 GUL Complete - Guaranteed to 90 GUL Complete - Guaranteed to 95 GUL Complete - Guaranteed to 100 GUL Complete - Guaranteed to 100 GUL Complete - Single Pay GUL Complete - Pay to 100 GUL Complete - Pay to 65 GUL Complete - 20 Pay GUL Complete - 10 Pay Term Life Answers 10 (Plus) Term Life Answers 20 (Plus)	3 4 5 7 8 C D E O P Q R S 3 4 5 7
		Term Life Answers 30 (Plus) GUL Complete - Guaranteed to 120 (Plus) GUL Complete - Guaranteed to 90 (Plus) GUL Complete - Guaranteed to 95 (Plus) GUL Complete - Guaranteed to 100 (Plus) GUL Complete - Single Pay (Plus) GUL Complete - Pay to 100 (Plus)	) 8 C D ) E O

Pr oduct Code	Company Code	Product Name	Cat egor y
UTQG UTQH UTQS UTRG UTRH	UTSU	GUL Complete - pay to 65 (Plus) GUL Complete - 20 Pay (Plus) GUL Complete - 10 Pay (Plus) ROP Select-a-Term - 34 Year ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 15 Year (Special) ROP Select-a-Term - 35 Year ROP Select-a-Term - 35 Year	Q R S N N F N N
UTRS UTSS UTTS UTYD	UTST	ROP Select-a-Term - 20 Year (Special) ROP Select-a-Term - 25 Year (Special) ROP Select-a-Term - 30 Year (Special) ContinUL - no lapse (\$500K) ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year	F F 8 J K L
UTYE		ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75 ContinUL - no lapse (Plus / 500K) ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus)	M W X Y 8 J K L
MCTT	WECO	ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus) Focus Term 10 - 10 Year Focus Term 15 - 15 Year Focus Term 20 - 20 Year	M W X Y 3 4 5
WCJK		Focus Term 25 - 25 Year Focus Term 30 - 30 Year Focus Term 10 - 10 Year (Super Pf d) Focus Term 15 - 15 Year (Super Pf d) Focus Term 20 - 20 Year (Super Pf d) Focus Term 25 - 25 Year (Super Pf d)	6 7 3 4 5 6
WDCJ		Focus Term 30 - 30 Year (Super Pfd) LifeTime Platinum III LifeTime Platinum III - to age 80 LifeTime Platinum III - to age 85 LifeTime Platinum III - to age 90 LifeTime Platinum III - to age 95 LifeTime Platinum III - to age 100 LifeTime Platinum III - to age 105 LifeTime Platinum III - to age 110 LifeTime Platinum III - to age 110 LifeTime Platinum III - to age 110 LifeTime Platinum III - Pay to 65 LifeTime Platinum III - 20 Pay LifeTime Platinum III - 10 Pay LifeTime Platinum III - to age 65 LifeTime Platinum III - to age 70	7 8 A B C D E G H O Q R S T U

Product Cod	de Company Code	Product Name	Cat egor y
WDCK		LifeTime Platinum III - to age 75 LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 85 (P+) LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 95 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 110 (P+) LifeTime Platinum III (Select one pay) LifeTime Platinum III (Select 20 pay) LifeTime Platinum III (Select 10 pay) LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 70 (P+)	G H O Q R S T U
WESP	WEST	LifeTime Platinum III - to age 75 (P+) 10-Year Level Term (Preferred Plus) 15-Year Level Term (Preferred Plus) 20-Year Level Term (Preferred Plus) 30-Year Level Term (Preferred Plus) Peturn of Premium 20 Year (Pfd Plus)	V 3 4 5 7 K
WESS		Return of Premium 20-Year (Pfd Plus) 10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred) Return of Premium 20 Year (Super Pfd)	3 4 5 7 K
WEST		Return of Premium 20-Year (Super Pfd) 10-Year Guaranteed Level Term 15-Year Guaranteed Level Term 20-Year Guaranteed Level Term 30-Year Guaranteed Level Term Return of Premium Term - 20-Year	3 4 5 7 K
WGCJ	WECO	Secure-T - 10 Year No Lapse UL Secure-T - 15 Year No Lapse UL Secure-T - 20 Year No Lapse UL Secure-T - 25 Year No Lapse UL Secure-T - 30 Year No Lapse UL	3 4 5 6 7
WGCK		Secure-T - 10 Year No Lapse (Super Pf of Secure-T - 15 Year No Lapse (Super Pf of Secure-T - 20 Year No Lapse (Super Pf of Secure-T - 25 Year No Lapse (Super Pf of Secure-T - 30 Year No Lapse (Super Pf	) 3 ) 4 ) 5 ) 6
W LP	WILP	Life Value Term 20 (Plus) Penn Term 10 (Plus) Penn Term 15 (Plus) Penn Term 20 (Plus) Penn Term 30 (Plus)	, 1 3 4 5 7
W LR		Life Value Term 20 Penn Term 10 Penn Term 15 Penn Term 20 Penn Term 20 Penn Term 30	1 3 4 5 7

Pr oduct	Code	Company Code	Product Name	Cat egor y
WOLP WOLR WOLS WOWA		WOWA	Life Value Term 30 (Plus) Life Value Term 30 Life Value Term 30 (Pfd) Ten Year Renewable and Convertible Term Twenty Year Convertible Term	1 1 1 3 5
WOMP			Ten Year R & C Term (Preferred Plus) Twenty Year Convertible Term (Pfd Plus)	3
WRRE		WERE	WRL TermPlus - 10 Year WRL TermPlus - 15 Year WRL TermPlus - 20 Year WRL TermPlus - 30 Year	3 4 5 7
WRRP			WRL TermPlus - 10 (Elite P+/Pfd R+) WRL TermPlus - 15 (Elite P+/Pfd R+) WRL TermPlus - 20 (Elite P+/Pfd R+) WRL TermPlus - 30 (Elite P+/Pfd R+)	3 4 5 7
WTRE			WRL TermPlus - 30 (Elite F+7 Flu R+) WRL TermPlus - 20 Year with ROP WRL TermPlus - 30 Year with ROP	, K M
WTRP			WRL TermPlus - 30 (Pf Plus / w/ROP) WRL TermPlus - 30 (Pfd Plus / w/ROP)	K M
WTRS			WRL TermPlus - 20 (Elite / w/ROP)	K M
WTSP		WEST	WRL TermPlus - 30 (Pfd Elite / w/ROP) eTerm 20 - Level Term (Preferred Plus)	5 7
WTSS			eTerm 30 - Level Term (Preferred Plus) eTerm 20 - Level Term (Super Preferred	5
WTST			eTerm 30 - Level Term (Super Preferred) eTerm 20 - Guarant eed Level Term	5
WUNN		W LP	eTerm 30 - Guarant eed Level Term Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus) Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus)	7 8 E O P R S
WUNS			Life Choice UL - pay to age 121 Life Choice UL - to age 100 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - 20 Pay Life Choice UL - 10 Pay	8 E O P R S