Pr oduct Code	Company Code	Product Name	Cat egor y
AAAP	AAAL	10 Year Level Term 15 Year Level Term 20 Year Level Term 25 Year Level Term 30 Year Level Term 15 Year Level Term 15 Year Level Term (with ROP) 20 Year Level Term (with ROP) 25 Year Level Term (with ROP) 30 Year Level Term (with ROP) 10 Year Level Term (Super Pf d/St d Plus 15 Year Level Term (Super Pf d/St d Plus 20 Year Level Term (Super Pf d/St d Plus 25 Year Level Term (Super Pf d/St d Plus 30 Year Level Term (Super Pf d/St d Plus 30 Year Level Term (Super Pf d/St d Plus 20 Year Level Term (Super Pf d/St d Plus 30 Year Level Term (Super Pf d/St d Plus 25 Year Level Term (Super Pf d/St d Plus 26 Year Level Term (Super Pf d/St d Plus 27 Year Level Term (Super Pf d/St d Plus 28 Year Level Term (Super Pf d/St d Plus 29 Year Level Term (Super Pf d/St d Plus 30 Year Level Term (Super Pf d/St d Plus	6) 4 8) 5 8) 6 8) 7 8) J 8) K
AAI L AGBG AGBH AGCG AGCH AGDG AGDH AGEG AGEH AGFG AGFH AGGG AGHH AGI G AGI H AGI S	AM L AMŒ	MegaTerm(NY) 10 - 10 Year Term Select - a-Term - 16 Year Select - a-Term - 16 Year Select - a-Term - 16 Year Select - a-Term - 17 Year Select - a-Term - 17 Year Select - a-Term - 18 Year Select - a-Term - 18 Year Select - a-Term - 19 Year Select - a-Term - 19 Year Select - a-Term - 19 Year Select - a-Term - 21 Year Select - a-Term - 21 Year Select - a-Term - 22 Year Select - a-Term - 22 Year Select - a-Term - 23 Year Select - a-Term - 24 Year Select - a-Term - 24 Year Select - a-Term - 26 Year Select - a-Term - 27 Year Select - a-Term - 28 Year Select - a-Term - 27 Year Select - a-Term - 27 Year Select - a-Term - 28 Year Select - a-Term - 29 Year Select - a-Term - 20 (Special) Select - a-Term 25 (Special) Select - a-Term 25 (Special) Term Life 2009 - 10 Year Term Life 2009 - 20 Year	,, 3
ALSP		Term Life 2009 - 30 Year Term Life 2009 - 10 Year (Pfd Plus)	3

Pr oduct Code	Company Code	Product Name	Cat egor y
ALSS		Term Life 2009 - 20 Year (Pfd Plus) Term Life 2009 - 30 Year (Pfd Plus) Term Life 2009 - 10 Year (Super) Term Life 2009 - 20 Year (Super) Term Life 2009 - 30 Year (Super)	5 7 3 5 7
ALSU		Term Life 2009 - 30 Year (Super) Term Life 2009 - 10 Year (Ultra) Term Life 2009 - 20 Year (Ultra) Term Life 2009 - 30 Year (Ultra)	3 5 7
ALUI ALUS ALW		Generation Planner II (1980 CSO) Generation Planner II (P+ Super/R+ Sel Generation Planner II - U/L no lapse	8) 8 8
ALWS AMAM	AMAM	Generation Planner II (P+ Super/R+ Sel Easy Term 10 (Simplified Issue) Easy Term 20 (Simplified Issue) Easy Term 30 (Simplified Issue) Easy Term 20 w/ROP (Simplified 06-9691 Easy Term 30 w/ROP (Simplified 06-9691 Golden Solution Final Expense	3 5 7) K
AMBM		Easy Term 20 w/ ROP (Simplified 07-9734 Easy Term 30 w/ ROP (Simplified 07-9734 Family Solution Final Expense) K
AMCO	AMCO	Term 10 Level Term Life Term 15 Level Term Life Term 20 Level Term Life	3 4 5
AMEH	AMHO	ART - Annual Renewable Term	1
AMEM	AMEM	Noble Tradition Final Expense	P
AMFI	AMFI	T2 EZ 20 Year T2 EZ 25 Year T2 EZ 30 Year	5 6 7
AMM	AVI V	Advantage Builder Series II w/NLG 175k Advantage Builder - Single Pay 175k Advantage Builder - Pay to 100 175k Advantage Builder - Pay to 65 175k Advantage Builder - 20 Pay 175k Advantage Builder - 10 Pay 175k	+ O + P + Q + R
AMMV		Advantage Builder Series II (P+) (175k) Advantage Builder - Single Pay (P+/175k) Advantage Builder - Pay to 100 (P+/175k) Advantage Builder - Pay to 65 (P+/175k) Advantage Builder - 20 Pay (P+/175k)	8) O) P) Q) R
AMNP	AMNT	Advantage Builder - 10 Pay (P+/175k ANI CO Select 10 (Plus) ANI CO Select 15 (Plus) ANI CO Select 20 (Plus) ANI CO Select 30 (Plus) ANI CO Select 20 with ROP (Plus)	3 4 5 7 K
AMNT		ANICO Select 30 with ROP (Plus) ANICO Select 10 ANICO Select 15 ANICO Select 20 ANICO Select 30	M 3 4 5 7

Product Code	Company Code	Product Name	Cat egor y
AMSV	AVI V	ANICO Select 20 with ROP ANICO Select 30 with ROP Advantage Builder Series III w/NLG Advantage Builder III - Single Pay Advantage Builder III - Pay to 100 Advantage Builder III - Pay to 65 Advantage Builder III - 20 Pay	K M 8 O P Q R
AMSW		Advantage Builder III - 10 Pay Advantage Builder Series III w/NLG (P+ Advantage Builder - Single Pay (P+) Advantage Builder III - Pay to 100 (P+ Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+) Advantage Builder - 10 Pay (P+)	O P Q R
AMTL	AMTA	Low-Load 10 Year Term Low-Load 20 Year Term Low-Load 30 Year Term	S 3 5 7
AMTP		Low-Load 10 Year Term (Super Preferred Low-Load 20 Year Term (Super Preferred) 3) 5
AMIV	AVI V	Low-Load 30 Year Term (Super Preferred Advantage Builder Series III w/NLG 175k Advantage Builder III - Single Pay 175k Advantage Builder III - Pay to 100 175k Advantage Builder III - Pay to 65 175k Advantage Builder III - 20 Pay 175k	+ 8 + O + P + Q
AMTW		Advantage Builder III - 10 Pay 175k Advantage Builder Series III (P+) (175k Advantage Builder - Single Pay (P+/175k Advantage Builder - Pay to 100 (P+/175k Advantage Builder - Pay to 65 (P+/175k Advantage Builder - 20 Pay (P+/175k Advantage Builder - 10 Pay (P+/175k) 8) O) P) Q
AMUN	AMSU	Term Protector Series III - LTP 10/10 Term Protector Series III - LTP 15/15 Term Protector Series III - LTP 20/20) R S 3 4 5
AMUS		LTP 10/10 (P+ Elite / R+ Preferred) LTP 15/15 (P+ Elite / R+ Preferred)	3 4 5
AMJV	AVI V	LTP 20/20 (P+ Elite / R+ Preferred) Advantage Builder Series II w/ NLG Advantage Builder - Single Pay Advantage Builder - Pay to 100 Advantage Builder - Pay to 65 Advantage Builder - 20 Pay Advantage Builder - 10 Pay	5 8 0 P Q R S
AMJW	AAA.TT	Advantage Builder Series II w/ NLG (P+) Advantage Builder - Single Pay (P+) Advantage Builder - Pay to 100 (P+) Advantage Builder - Pay to 65 (P+) Advantage Builder - 20 Pay (P+) Advantage Builder - 10 Pay (P+)	8 O P Q R S
ANNP	AMNT	LTG Universal Life - pay to 100 (Plus)	Р

Pr oduct Code	Company Code	Product Name	Cat egor y
ANNT ARMI	AMSV	LTG Universal Life - pay to 100 Home Mortgage Series - 15/15 year Home Mortgage Series - 20/20 year Home Mortgage Series - 25/25 year Home Mortgage Series - 30/30 year Ultra Protector I (Simplified Issue)	P 4 5 6 7
ARQS ARRG	AMGE AMGE	ROP Select-a-Term - 15 Year (Special/09 ContinUL Extend Plus - no lapse UL Select-a-Term - Level to 65 (WA) Select-a-Term - Level to 70 (WA)	8 F 8 T U V
	AMGH	Select-a-Term - Level to 75 (WA) Select-a-Term - 10 Year (WA) Select-a-Term - 15 Year (WA) Select-a-Term - 20 Year (WA) Select-a-Term - 25 Year (WA)	3 4 5 6
ARRH	AMGE	Select-a-Term - 30 Year (WA) ContinUL Extend Plus - no lapse UL (+) Select-a-Term - Level to 65 (Plus / WA) Select-a-Term - Level to 70 (Plus / WA) Select-a-Term - Level to 75 (Plus / WA)	7 8 T U V
	AMGH	Sel ect - a - Term - 10 Year (Plus / WA) Sel ect - a - Term - 15 Year (Plus / WA) Sel ect - a - Term - 20 Year (Plus / WA) Sel ect - a - Term - 25 Year (Plus / WA)	3 4 5 6
ARRS ARSG	AMGE AMGE	Sel ect - a- Term - 30 Year (Plus / WA) ROP Sel ect - a- Term - 20 Year (Special / 09 Sel ect - a- Term - 10 Year Sel ect - a- Term - 15 Year Sel ect - a- Term - 20 Year Sel ect - a- Term - 25 Year Sel ect - a- Term - 30 Year ContinUL Extend Plus - no lapse (500K) ROP Sel ect - a- Term - 15 Year (2009) ROP Sel ect - a- Term - 20 Year (2009) ROP Sel ect - a- Term - 25 Year (2009) ROP Sel ect - a- Term - 25 Year (2009) Sel ect - a- Term - Level to 65 Sel ect - a- Term - Level to 70 Sel ect - a- Term - Level to 75 ROP Sel ect - a- Term - Level to 65 (2009)	3 4 5 6 7 8 J K L M T U V W
ARSH		ROP Select-a-Term - Level to 70 (2009) ROP Select-a-Term - Level to 75 (2009) Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus) ContinUL Extend Plus - no lapse (+/500 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus)	X Y 3 4 5 6 7 K 8 J K L

Pr oduct Code	Company Code	Product Name	Cat egor y
		ROP Select-a-Term - 30 Year (Plus) Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus) Select-a-Term - Level to 75 (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	M T U V W X Y
ARSS ARTG	AMGE AMGE	ROP Select-a-Term - 25 Year (Special/09 ROP Select-a-Term - 15 Year ROP Select-a-Term - 20 Year ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70) F J K L M W X
ARTH		ROP Select-a-Term - Level to 75 ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus) ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus)	Y J K L M W X Y
ARTS ARXG ARXH ARXT	AMGG AMGE AMGV	ROP Select-a-Term - 30 Year (Special/09 ContinUL - no lapse (500K) ContinUL - no lapse (Plus / 500K) Home Mortgage Series - 15/5 year Home Mortgage Series - 20/5 year Home Mortgage Series - 25/5 year) F 8 8 4 5 6
ASFG ASFH ASGG ASGH ASHG ASHH ASI G ASI H ASJ G	AMGG	Home Mort gage Series - 30/5 year ROP Select - a - Term - 21 Year (2009) ROP Select - a - Term - 21 Year (Plus) ROP Select - a - Term - 22 Year (2009) ROP Select - a - Term - 22 Year (Plus) ROP Select - a - Term - 23 Year (2009) ROP Select - a - Term - 23 Year (Plus) ROP Select - a - Term - 24 Year (2009) ROP Select - a - Term - 24 Year (Plus) ROP Select - a - Term - 26 Year (2009)	7 N N N N N N N N N
ASJH ASKG ASKH ASLG ASLH ASMG ASMH ASNG ASNH ASOG ASOH ASPG ASPH		ROP Sel ect - a- Term - 26 Year (Pl us) ROP Sel ect - a- Term - 27 Year (2009) ROP Sel ect - a- Term - 27 Year (Pl us) ROP Sel ect - a- Term - 28 Year (2009) ROP Sel ect - a- Term - 28 Year (Pl us) ROP Sel ect - a- Term - 29 Year (2009) ROP Sel ect - a- Term - 29 Year (Pl us) ROP Sel ect - a- Term - 31 Year (2009) ROP Sel ect - a- Term - 31 Year (Pl us) ROP Sel ect - a- Term - 32 Year (2009) ROP Sel ect - a- Term - 32 Year (Pl us) ROP Sel ect - a- Term - 33 Year (2009) ROP Sel ect - a- Term - 33 Year (Pl us) ROP Sel ect - a- Term - 33 Year (Pl us)	X

Pr oduct Code	Company Code	Product Name	Cat egor y
ASQG ASQH ASRG ASRH ASSP	ASSU	ROP Select-a-Term - 34 Year (2009) ROP Select-a-Term - 34 Year (Plus) ROP Select-a-Term - 35 Year (2009) ROP Select-a-Term - 35 Year (Plus) Term 350 Plus - 10-year Term (Pfd Plus Term 350 Plus - 15-year Term (Pfd Plus Term 350 Plus - 20-year Term (Pfd Plus) 4
ASSU		Term 350 Pl us - 30-year Term (Pf d Pl us Term 350 Pl us - 10-year Term Term 350 Pl us - 15-year Term Term 350 Pl us - 20-year Term Term 350 Pl us - 30-year Term	3 4 5 7
ASTP		Level Benefit W L - Simplified Issue Non Med Term 350 - 10 Year (Select+) Non Med Term 350 - 15 Year (Select+) Non Med Term 350 - 20 Year (Select+)	8 3 4 5 7
ASTU		Non Med Term 350 - 30 Year (Select+) Non Med Term 350 - 10 Year Level Non Med Term 350 - 15 Year Level Non Med Term 350 - 20 Year Level Non Med Term 350 - 30 Year Level	7 3 4 5 7
ASWP		Term 350 Pl us - 10-year Term (Pl us/WA) Term 350 Pl us - 15-year Term (Pl us/WA) Term 350 Pl us - 20-year Term (Pl us/WA) Term 350 Pl us - 30-year Term (Pl us/WA)	3 4 5 7
ASWU		Term 350 Pl us - 10-year Term (WA) Term 350 Pl us - 15-year Term (WA) Term 350 Pl us - 20-year Term (WA) Term 350 Pl us - 30-year Term (WA)	3 4 5 7
ATFG ATFH ATGG ATGH	AMGG	ROP Select - a - Term - 21 Year ROP Select - a - Term - 21 Year (Plus) ROP Select - a - Term - 22 Year ROP Select - a - Term - 22 Year (Plus)	N N N N
ATHG ATHH ATI G		ROP Select - a - Term - 23 Year ROP Select - a - Term - 23 Year (Plus) ROP Select - a - Term - 24 Year	N N N
ATI H ATJG ATJH ATKG		ROP Select - a - Term - 24 Year (Plus) ROP Select - a - Term - 26 Year ROP Select - a - Term - 26 Year (Plus) ROP Select - a - Term - 27 Year	N N N N
ATKH ATLG ATLH ATMG		ROP Select - a - Term - 27 Year (Plus) ROP Select - a - Term - 28 Year ROP Select - a - Term - 28 Year (Plus) ROP Select - a - Term - 29 Year	N N N N
ATMH ATNG ATNH		ROP Select - a - Term - 29 Year (Plus) ROP Select - a - Term - 31 Year ROP Select - a - Term - 31 Year (Plus)	N N N
ATOG ATOH ATPG ATPH		ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year (Plus) ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year (Plus)	N N N

Pr oduct Code	Company Code	Product Name	Cat egor y
ATQG ATQH ATQS		ROP Select - a - Term - 34 Year ROP Select - a - Term - 34 Year (Plus) ROP Select - a - Term - 15 Year (Special)	N N F
ATRG	AMGE	ContinUL - no lapse UL ContinUL - no lapse UL to age 100	8 E
	AMGG	ROP Select - a- Term - 35 Year	N
ATRH	AMGE	ContinUL - no lapse UL (Plus) ContinUL - no lapse UL (Plus)	8 E
	AMGG	ROP Select - a - Term - 35 Year (Plus)	N
ATRS		ROP Select - a - Term - 20 Year (Special)	F F 3 3
ATSS ATTS		ROP Select-a-Term - 25 Year (Special) ROP Select-a-Term - 30 Year (Special)	F
AUOP	AURO	10- Year Term (issue ages 71-75)	3
AURO		10- Year Term	3
AVI P	AVI V	Annual Renewal Term (Premer/Standard+) 1
		10 Year Term (Premier P+ / Standard+ R+	3 5
		20 Year (Premier P+ / Standard+ R+) 30 Year Term (Premier P+ / Standard+ R+	5) 7
		Guarantee UL Solution (Premier)	, , , , , , , , , , , , , , , , , , ,
		Guarantee UL Solution - Single Pay (P+	
		Guarantee UL Solution - Pay to 100 (P+	,
		Guarantee UL Solution - Pay to 65 (P+	
		Guarantee UL Solution - 20 Pay (P+ Guarantee UL Solution - 10 Pay (P+	
AVI V		Annual Renewal Term 01-2010) S 1 3 5 7
		10 Year Term 01- 2010	3
		20 Year Term 01-2010	5
		30 Year Term 01-2010	
		Guarantee UL Solution Guarantee UL Solution - Single Pay	8 O
		Guarantee UL Solution - Pay to 100	P
		Guarantee UL Solution - Pay to 65	Q
		Guarantee UL Solution - 20 Pay	R
A) /A ID		Guarantee UL Solution - 10 Pay	S) 7
AVNP	AVI Y	30 Year Term (Premier P+ / Std+ R+ / WA Guarantee UL Solution II (Premier)) / 8
AVNV	AVI V	30 Year Term 01-2010 (WA)	7
	AVI Y	Guarantee UL Solution Series II	8
AVSP	AVI V	Guarantee UL Solution II (Premier)	8
		Guarantee UL Solution - Single Pay (P+	
		Guarantee UL Solution - Pay to 100 (P+Guarantee UL Solution - Pay to 65 (P+	,
		Guarantee UL Solution - 20 Pay (P+	
		Guarantee UL Solution - 10 Pay (P+) S
AVSV		Guarantee UL Solution Series II	8
		Guarantee UL Solution II - Single Pay	O
		Guarantee UL Solution II - Pay to 100 Guarantee UL Solution II - Pay to 65	P Q
		Guarantee UL Solution II - Pay 10 03	R
		Guarantee UL Solution II - 10 Pay	S
AVZP	AVI Y	Annual Renewal Term (Premer/Standard+) 1

Product Code	Company Code	Product Name	Cat egor y
AVZV		Term 10 (Premier P+ / Standard+ R+) Term 20 (Premier P+ / Standard+ R+) Term 30 (Premier P+ / Standard+ R+) Annual Renewal Term 01- 2010 Term 10 01- 2010 Term 20 01- 2010	3 5 7 1 3 5
AXTO AXYA AXYP AXZA	AXAA	Term 30 01-2010 TermOne (SM) - One Year Non-Renewable Annual Renewable Term (151X) w/10% Annual Renewable Term (Elite/+/151/10%) Annual Renewable Term (151X) Equitable Term 10 (151X) Equitable Term 15 (151X) Equitable Term 20 (151X)	7 1 1 1 3 4 5
AXZP		Equitable Term 20 (151X) Annual Renewable Term (Elite/Plus / 151 Equitable Term 10 (Elite/Plus / 151X) Equitable Term 15 (Elite/Plus / 151X) Equitable Term 20 (Elite/Plus / 151X)	
BALT	BALT	Secure Solution Protector - 10 Year Ter Secure Solution Protector - 15 Year Ter Secure Solution Protector - 20 Year Ter	m 3 m 4 m 5
BANN	BANN	Secure Solution Protector - 30 Year Ter Life Value Term 20 (Plus) OPTerm 10 - 10 Year Term (Plus) OPTerm 15 - 15 Year Term (Plus) OPTerm 20 - 20 Year Term (Plus) OPTerm 30 - 30 Year Term (Plus)	1 3 4 5 7
BANS		Life Umbrella UL 120 - Gtd to 120 (Plus Life Value Term 20 OPTerm 10 - 10 Year Term OPTerm 15 - 15 Year Term OPTerm 20 - 20 Year Term OPTerm 30 - 30 Year Term	1 3 4 5 7
BONN		Life Umbrella UL 120 - Guaranteed to 12 Life Value Term 30 (Plus) OPTerm 10 - 10 Year Term (Plus/OR) OPTerm 15 - 15 Year Term (Plus/OR) OPTerm 20 - 20 Year Term (Plus/OR)	1 3 4 5
BONP BONS		OPTerm 30 - 30 Year Term (Plus/OR) Life Value Term 30 (Pfd) Life Value Term 30 OPTerm 10 - 10 Year Term (OR) OPTerm 15 - 15 Year Term (OR) OPTerm 20 - 20 Year Term (OR)	7 1 1 3 4 5
BOSP BOST BUNN	BOST BANN	OPTerm 30 - 30 Year Term (OR) Legacy Whole Life (Elite Plus) Legacy Whole Life Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus)	7 P 8 E O P

Pr oduct Code	Company Code	Product Name	Cat egor y
BUNS		Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus) Life Choice UL - pay to age 121 Life Choice UL - to age 100 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - 20 Pay	R S E O P R
CERE CEST CETN	CERE CEST CETN	Life Choice UL - 10 Pay 10 Year Level Term Plan 10 Year Level Premium Term Term Guarant eed 10 (CT) Term Guarant eed 15 (CT) Term Guarant eed 20 (CT) Term Guarant eed 25 (CT)	S 3 3 4 5 6
CETP		Term Guarant eed 30 (CT) Term Guarant eed 10 (CT / Pf +/ Rg+) Term Guarant eed 15 (CT / Pf + / Rg+) Term Guarant eed 20 (CT / Pf + / Rg+) Term Guarant eed 25 (CT / Pf + / Rg+) Term Guarant eed 25 (CT / Pf + / Rg+)	7 3 4 5 6 7
CI DN	CINN	Term Guaranteed 30 (CT / Pf + / Rg+) LifeHorizons Termsetter 15 (MD)	4
CI DP		LifeHorizons Termsetter 30 (MD) LifeHorizons Termsetter 15 (Sup/Sel/MD)	
CI NN		LifeHorizons Termsetter 30 (Sup/Sel/MD) LifeHorizons Termsetter 10 LifeHorizons Termsetter 15	3
		LifeHorizons Termsetter 20 LifeHorizons Termsetter 25	4 5 6
		LifeHorizons Termsetter 30	7 J
		Termsetter ROP 15 Year Termsetter ROP 20 Year	K
		Termsetter ROP 25 Year (w/ROP) Termsetter ROP 30 Year (w/ROP)	L M
CI NP		Perpet UL 121 - Pay to 100 LifeHorizons Termsetter 10 (Sup/Sel)	P 3
		LifeHorizons Termsetter 15 (Sup/Sel) LifeHorizons Termsetter 20 (Sup/Sel)	4 5
		LifeHorizons Termsetter 25 (Sup/Sel)	6
		LifeHorizons Termsetter 30 (Sup/Sel) Termsetter ROP 15 Year (Sup/Sel)	7 J
		Termsetter ROP 20 Year (Sup/Sel) Termsetter ROP 25 Year (Sup/Sel)	K L
		Termsetter ROP 30 Year (Sup/Sel) PerpetUL 121 - Pay to 100 (Sup/Sel)	M P
CL RN		Life Horizons UL 120	Р
CIRP CMOR	CONS	Life Horizons UL 120 (Select Plus) Conseco Mortgage Term – 10 Year	P 3
		Conseco Mortgage Term - 15 Year Conseco Mortgage Term - 20 Year	4 5
		Conseco Mortgage Term - 30 Year Conseco Mortgage Term - 20 Year (w/ROP)	7

Pr oduct Code	Company Code	Product Name	Cat egor y
COBD COBP	COLU	Conseco Mortgage Term - 30 Year (w/ROP Term Line 20 - 20 Year (Low Band) Nautical Term - 10 Year (Pfd Plus) Nautical Term - 20 Year (Pfd Plus) Nautical Term - 30 Year (Pfd Plus) Nautical Term - 20 Year with ROP (Pfd+	5 3 5 7
COBS		Nautical Term - 30 Year with ROP (Pfd+ Nautical Term - 10 Year (Super Pfd) Nautical Term - 20 Year (Super Pfd) Nautical Term - 30 Year (Super Pfd) Nautical Term - 20 Year with ROP (Super) M 3 5 7
COBU		Nautical Term - 30 Year with ROP (Super Nautical Term - 10 Year Nautical Term - 20 Year Nautical Term - 30 Year Nautical Term - 20 Year with ROP Nautical Term - 30 Year with ROP) M 3 5 7 K M
COCL COEL	COLL COLM	Term Line 10 - 10 Year R&C Term Term Line 15 - 15 Year R&C Term	3 4
COFL	COLL	CLIC 10 - 10 Year R & C Term	3
COLC	COLM COLL	Term Line 20 – 20 Year (Low Band) Term Line 15 – 15 Year R&C Term	3 5 4 5
33_3	-	Term Line 20 – 20 Year R&C Term	
∞	00 M	Dignified Choice - Classic I Whole Life	8 3 5 3
COLE	COLM	Term Line 10 - 10 Year R&C Term Term Line 20 - 20 Year R&C Term	3 5
COMP	COMP	Term Life Answers 10	3
		Term Life Answers 15	4 5 7
		Term Life Answers 20 Term Life Answers 30	5 7
		GUL Complete - Guaranteed to 120	8
COMS		Term Life Answers 10 (Plus)	3
		Term Life Answers 15 (Plus) Term Life Answers 20 (Plus)	4 5
		Term Life Answers 30 (Plus)	7
		GUL Complete - Guaranteed to 120 (Plus	
CONP	CONS	Conseco Term - 15 Year (Pfd Plus) Conseco Term - 20 Year (Pfd Plus)	4 5
		Conseco Term - 30 Year (Pfd Plus)	7
		Conseco Term - 20 Year (with ROP/Pfd+)	K
CONS		Conseco Term - 30 Year (with ROP/Pfd+) Conseco Term - 15 Year	M 4
00 1 0		Conseco Term - 20 Year	5
		Conseco Term - 30 Year	7
		Conseco Term - 20 Year (with ROP) Conseco Term - 30 Year (with ROP)	K M
CONT	COTG	Annual Renewable Term to Age 100	1
		5 Year Renewable Term	2
COOP	COLU	Nautical Term - 10 Year (Pfd Plus/OR) Nautical Term - 20 Year (Pfd Plus/OR)	3 5
		Nautical Term - 30 Year (Pfd Plus/OR)	7

Product Code	Company Code	Product Name	Cat egor y
cccs		Nautical Term - 20 Year with ROP (P+/OR Nautical Term - 30 Year with ROP (P+/OR Nautical Term - 10 Year (Super Pfd/OR) Nautical Term - 20 Year (Super Pfd/OR) Nautical Term - 30 Year (Super Pfd/OR)) M 3 5 7
coon		Nautical Term - 20 Year with ROP (Sp/OR Nautical Term - 30 Year with ROP (Sp/OR Nautical Term - 10 Year (OR) Nautical Term - 20 Year (OR) Nautical Term - 30 Year (OR) Nautical Term - 20 Year with ROP (OR)) M 3 5 7 K
EM/U	EMPL	Nautical Term - 30 Year with ROP (OR) EMCNL Term - 10 Year EMCNL Term - 15 Year EMCNL Term - 20 Year	M 3 4 5 7
EMV		EMCNL Term - 30 Year EMCNL Term - 10 Year (Pfd Plus) EMCNL Term - 15 Year (Pfd Plus) EMCNL Term - 20 Year (Pfd Plus)	7 3 4 5 7
FI CE	FI RD	EMCNL Term - 30 Year (Pfd Plus) Simple Term - 10 Year Simple Term - 15 Year Simple Term - 20 Year Simple Term - 30 Year	7 3 4 5 7
FI CP	ŒAN	Lifetime FlexPlus II - Single Pay Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 10 Pay	O Q R S
FI CQ		Lifetime FlexPlus II - Single Pay (P+/R Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+) Lifetime FlexPlus II - 10 Pay (P+/R+)	+ O) Q R
FI RA	FI RA	Low-Load 10 Year Term	S 3 5
FI RB		Low-Load 20 Year Term Low-Load 10 Year Term (Super Preferred) 3
FLMM	FI DL	Low-Load 20 Year Term (Super Preferred Rapid Decision Mortgage Term - 40 Year Rapid Decision Mortgage Term - 15 Year Rapid Decision Mortgage Term - 20 Year) 5 0 4 5 7
FLRM		Rapid Decision Mortgage Term - 30 Year Rapid Decision Term - 5 Year Rapid Decision Term - 10 Year Rapid Decision Term - 15 Year Rapid Decision Term - 20 Year Rapid Decision Term - 30 Year Rapid Decision Term - 15 Year (w/ROP)	7 2 3 4 5 7 J
FRUP	ŒAN	Rapid Decision Term - 20 Year (w/ROP) Rapid Decision Term - 30 Year (w/ROP) Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K)	K M 3 4 5

Product Code	Company Code	Product Name	Cat egor y
FRUQ		Colony Term UL 30 (50K-199K) GenGuard UL - no lapse UL to 100 GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+)	7 E G 3 4 5 7
FRYP		GenGuard UL - no Lapse to 100 (P+/R+) GenGuard UL - no Lapse to 105 (P+/R+) CoLony Term UL 10 (200K+) CoLony Term UL 15 (200K+) CoLony Term UL 20 (200K+)	E G 3 4 5
FRYQ		Colony Term UL 30 (200K+) Colony Term UL 10 (200K+ / P+/R+) Colony Term UL 15 (200K+ / P+/R+) Colony Term UL 20 (200K+ / P+/R+)	7 3 4 5 7
FTLI	FI RM	Colony Term UL 30 (200K+ / P+/R+) Guarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20	3 4 5
FTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	7 3 4 5 7
GDCA	GUAR	GLT 30 (P+ Elite / R+ Std+) Level Term Gold 10 (xtended conv/03/15 Level Term Gold 15 (xtended conv/03/15 Level Term Gold 20 (xtended conv/03/15) 3) 4
GDCE		Level Term Gold 30 (xt ended conv/03/15 Level Term Gold 10 (Elite/ext. conv.) Level Term Gold 15 (Elite/ext. conv.) Level Term Gold 20 (Elite/ext. conv.)) 7 3 4 5 7
GDCP		Level Term Gold 30 (Elite/ext. conv.) Level Term Gold 10 (Pfd Plus/ext. conv Level Term Gold 15 (Pfd Plus/ext. conv Level Term Gold 20 (Pfd Plus/ext. conv) 3) 4) 5
GDLA		Level Term Gold 30 (Pfd Plus/ext. conv Level Term Gold 10 (eff. 03/15) Level Term Gold 15 (eff. 03/15) Level Term Gold 20 (eff. 03/15)	3 4 5
GDLE		Level Term Gold 30 (eff. 03/15) Level Term Gold 10 (Elite) Level Term Gold 15 (Elite) Level Term Gold 20 (Elite)	7 3 4 5
GDLP		Level Term Gold 30 (Elite) Level Term Gold 10 (Preferred Plus) Level Term Gold 15 (Preferred Plus) Level Term Gold 20 (Preferred Plus)	7 3 4 5 7
GECP	GECA .	Level Term Gold 30 (Preferred Plus) Lifetime FlexPlus II Lifetime FlexPlus II – Single Pav	7 8 O

Product Code	Company Code	Product Name	Cat egor y
ŒCQ		Lifetime FlexPlus II - Pay to 65 Lifetime FlexPlus II - 20 Pay Lifetime FlexPlus II - 10 Pay Lifetime FlexPlus II (P+ Best/R+ Select Lifetime FlexPlus II - Single Pay (P+/R+ Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - 20 Pay (P+/R+)	+ O) Q R
GGLA GGLE GGLP GLEA	GUAR GLEA	Lifetime FlexPlus II - 10 Pay (P+/R+) Yearly Renewable Term (YRT) Gold YRT Gold (Elite) YRT Gold (Preferred Plus) Gleaner Term - 10-Year Gleaner Term - 15-Year	S 1 1 1 3 4
GLEE		Gleaner Term - 20-Year Gleaner Term - 30-Year Gleaner Term - 10-Year (Elite Pfd) Gleaner Term - 15-Year (Elite Pfd) Gleaner Term - 20-Year (Elite Pfd)	3 4 5 7 3 4 5
GLES		Gleaner Term - 30-Year (Elite Pfd) Gleaner Term - 10-Year (Super Pfd) Gleaner Term - 15-Year (Super Pfd) Gleaner Term - 20-Year (Super Pfd)	3 4 5 7 3 4 5 7
GOVE	GOVE	Gleaner Term - 30-Year (Super Pfd) Mark X - 10 Year Level Term Mark X - 15 Year Level Term	3
GOVP		Mark X - 20 Year Level Term Mark X - 10 Year (Preferred Plus) Mark X - 15 Year (Preferred Plus)	5 3 4
GRAN	GRAN	Mark X - 20 Year (Preferred Plus) Select Choice 10 - 10 Year Level Term Select Choice 15 - 15 Year Level Term Select Choice 20 - 20 Year Level Term	4 5 3 4 5 3 4 5 7
GRAP		Select Choice 30 - 30 Year Level Term Select Choice 10 - (Executive Preferred Select Choice 15 - (Executive Preferred Select Choice 20 - (Executive Preferred) 3) 4) 5
GRUP	GECA .	Select Choice 30 - (Executive Preferred Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K) GenGuard UL - no Lapse UL to 100) 7 3 4 5 7 E
GRUQ		GenGuard UL - no lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no lapse to 100 (P+/R+)	G 3 4 5 7 E
GRYP		GenGuard UL - no Lapse to 105 (P+/R+) Colony Term UL 10 (200K+) Colony Term UL 15 (200K+)	G 3 4

Pr oduct Code	Company Code	Product Name	Cat egor y
GRYQ		Col ony Term UL 20 (200K+) Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+)	5 7 3 4 5
GYXP GYXT GZUP	ŒNY	Colony Term UL 30 (200K+ / P+/R+) Lifetime FlexPlus II - Pay to 65 (P+/R+ Lifetime FlexPlus II - Pay to 65 Colony Term UL 10 (50K-199K) Colony Term UL 15 (50K-199K) Colony Term UL 20 (50K-199K) Colony Term UL 30 (50K-199K)	Q 3 4 5 7
GZUQ		GenGuard UL - no Lapse UL to 100 GenGuard UL - no Lapse UL to 105 Colony Term UL 10 (50K-199K / P+/R+) Colony Term UL 15 (50K-199K / P+/R+) Colony Term UL 20 (50K-199K / P+/R+) Colony Term UL 30 (50K-199K / P+/R+) GenGuard UL - no Lapse to 100 (P+/R+)	E G 3 4 5 7 E
GZYP		GenGuard UL - no Lapse to 105 (P+/R+) Colony Term UL 10 (200K+) Colony Term UL 15 (200K+) Colony Term UL 20 (200K+)	E G 3 4 5 7
GZYQ		Col ony Term UL 30 (200K+) Col ony Term UL 10 (200K+ / P+/R+) Col ony Term UL 15 (200K+ / P+/R+) Col ony Term UL 20 (200K+ / P+/R+)	7 3 4 5 7
HARB	HART	Colony Term UL 30 (200K+ / P+/R+) Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best Hartford Bicentennial Term 30 (Pf Best) 3) 4) 5
HARP		Hartford Bicentennial Term 10 (Pfd+) Hartford Bicentennial Term 15 (Pfd+) Hartford Bicentennial Term 20 (Pfd+) Hartford Bicentennial Term 30 (Pfd+)) 7 3 4 5 7
HART		Hartford Bicentennial Term 10 Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 Hartford Bicentennial Term 30	3 4 5 7
HAUP		Hartford Bicentennial Freedom UL (P+)	8
HAUT	LIADV	Hartford Bicentennial Freedom UL (2010)	8
HAYB	HARY	Hartford Bicentennial Term 10 (Pf Best Hartford Bicentennial Term 15 (Pf Best Hartford Bicentennial Term 20 (Pf Best Hartford Bicentennial Term 30 (Pf Best	
HAYP		Hartford Bicentennial Term 10 (Pfd+) Hartford Bicentennial Term 15 (Pfd+) Hartford Bicentennial Term 20 (Pfd+)) 4) 5) 7 3 4 5 7 3
HAYT		Hartford Bicentennial Term 30 (Pfd+) Hartford Bicentennial Term 10	3

Product Code	Company Code	Product Name	Cat egor y
HYUP HYUT I LLI	I LLI	Hartford Bicentennial Term 15 Hartford Bicentennial Term 20 Hartford Bicentennial Term 30 Hartford Bicentennial Freedom II UL (P+Hartford Bicentennial Freedom UL (2010) 10-Year Term	
		15-Year Term 20-Year Term 30-Year Term Life Foundations Whole Life - Continuou 15-Year Term (with ROP) 20-Year Term (with ROP)	J K
I LLP		30-Year Term (with ROP) 10-Year Term (Super / Ultra Std) 15-Year Term (Super / Ultra Std) 20-Year Term (Super / Ultra Std) 30-Year Term (Super / Ultra Std) 15-Year Term (Super/Ultra Std / w/ROP) 20-Year Term (Super/Ultra Std / w/ROP)	M 3 4 5 7 J K
I NDU	I NDU	30-Year Term (Super/Ultra Std / w/ROP) Critical Choice Term - 15 Year Critical Choice Term - 20 Year Critical Choice Term - 30 Year	M 4 5 7
I NXD		Critical Choice Term - 15/5 Year Critical Choice Term - 20/5 Year Critical Choice Term - 30/5 Year	
I OFE	I NDE	Foresters Lifefirst - 10 Year Foresters Lifefirst - 20 Year Foresters Lifefirst - 30 Year	4 5 7 3 5 7 3 5 7
I OFP		Foresters Lifefirst - 30 Year (Plus) Foresters Lifefirst - 20 Year (Plus) Foresters Lifefirst - 30 Year (Plus)	3 5
I ONE		For esters Lifefirst - 30 Year (non-med) For esters Lifefirst - 30 Year (non-med) Lifefirst - 20 Year (non-med / w/ROP) Lifefirst - 30 Year (non-med / w/ROP)	7 5 7 K M
JCCK	JACK	Protector 10- Year Term Protector 15- Year Term Protector 20- Year Term	3
JCCP		Protector 10- Year Term (P+) Protector 15- Year Term (P+) Protector 20- Year Term (P+)	4 5 3 4 5 4 5
JHCP	JOHU	15 Year Level (Super/Std+ with CER) 20 Year Level (Super/Std+ with CER)	4 5
JHCU		15 Year Level Premium Term (with CER) 20 Year Level Premium Term (with CER)	4
JHGP		10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+ Protection UL-G2010 (Super/Std+) Protection UL-G09 - 1 Pay (Super/Std+)	4

Product Code	Company Code	Product Name	Cat egor y
JHGU		Protection UL-G09 - 20 Pay (Super/Std+) Protection UL-G09 - 10 Pay (Super/Std+) 10 Year Level Premium Term 15 Year Level Premium Term 20 Year Level Premium Term Protection UL-G2010 Protection UL-G09 - Single Pay	R S 3 4 5 8 O
JACN 11GN 11Gb	JOHY	Protection UL-G09 - 20 Pay Protection UL-G09 - 10 Pay Protection UL-G09 (Super/Std+) Protection UL-G09 15 Year Level Premium Term (with CER) 20 Year Level Premium Term (with CER)	R S 8 4 5 4
JYCP		15 Year Level (Super/Std+ with CER) 20 Year Level (Super/Std+ with CER)	4 5
JYYN		10 Year Level Premium Term 15 Year Level Premium Term 20 Year Level Premium Term Protection UL-G2010	3 4 5 8
JYYP		Protection UL-G09 - Single Pay Protection UL-G09 - 20 Pay Protection UL-G09 - 10 Pay 10 Year Level Premium Term (Super/Std+ 15 Year Level Premium Term (Super/Std+ 20 Year Level Premium Term (Super Std+ Protection UL-G2010 (Super/Std+) Protection UL-G09 - 1 Pay (Super/Std+)	O R S) 3
JYZN		Protection UL-G09 - 20 Pay (Super/Std+) Protection UL-G09 - 10 Pay (Super/Std+) 10 Year Level Premium Term (ages 71+) 15 Year Level Premium Term (ages 66+) 20 Year Level Premium Term (ages 61+)	R S 3 4 5
JYZP		Protection UL-G09 10 Year Level Term (Super Pfd/ages 71+) 15 Year Level Term (Super Pfd/ages 66+) 20 Year Level Term (Super Pfd/ages 61+)	5
LBTE LBTP LBUE LBUP LBVE	LNBE	Protection UL-G09 (Super/Std+) Legacy Choice Lifetime (Band 1) Legacy Choice Lifetime (Elite / Band 1) Legacy Choice Lifetime (Band 2) Legacy Choice Lifetime (Elite / Band 2) Legacy Choice Lifetime (Band 3)	8 8 8
LBVP LI BB	LI BB	Legacy Choice Lifetime (Elite / Band 3 Passport 20 Plus with ROP feature Passport 30 Plus with ROP feature) 8 K M
LI BE LI BP	LI BE LI BB	Annual Renewable Term to Age 75 Passport 20 Plus with ROP feature Elite Passport 30 Plus with ROP feature Elite	1 e K
LI DN LI DP	LNNA	LGUL (PR) LGUL (P+ / PR)	8
LILE	LI BE	RBC Level TERM - 10 Year Term	8 3

Product Code	Company Code	Product Name	Cat egor y
LI LP		RBC Level TERM - 15 Year Term RBC Level TERM - 20 Year Term RBC Level TERM - 30 Year Term RBC Level TERM - 10 Year Term (Plus) RBC Level TERM - 15 Year Term (Plus) RBC Level TERM - 20 Year Term (Plus) RBC Level TERM - 30 Year Term (Plus)	4 5 7 3 4 5 7
LI NN LI NP	LNNA	LGUL LGUL (P+)	8 8
LI SB	LI BE	RBC ExpressTERM II - 10 Year RBC ExpressTERM II - 15 Year RBC ExpressTERM II - 20 Year RBC ExpressTERM II - 30 Year	3 4 5 7
LNI N	LNNA	LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	3 4 5 7
LNI P		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	3 4 5 7
LNYN	LNLI	LifeElement (SM) Level Term - 10 Year LifeElement (SM) Level Term - 15 Year LifeElement (SM) Level Term - 20 Year LifeElement (SM) Level Term - 30 Year	3 4 5 7
LNYP		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	3 4 5 7
LONN	LNNA	LifeElement (SM) Level Term - 10 (2008) LifeElement (SM) Level Term - 15 (2008) LifeElement (SM) Level Term - 20 (2008) LifeElement (SM) Level Term - 30 (2008)	3 4 5 7
LONP		LifeElement (SM) Level Term - 10 (P+) LifeElement (SM) Level Term - 15 (P+) LifeElement (SM) Level Term - 20 (P+) LifeElement (SM) Level Term - 30 (P+)	3 4 5 7
LSTE LSTP LSUE LSUP LSVE LSVP	LNBE	Legacy Secure Lifetime (Band 1) Legacy Secure Lifetime (Elite / Band 1 Legacy Secure Lifetime (Band 2) Legacy Secure Lifetime (Elite / Band 2 Legacy Secure Lifetime (Band 3) Legacy Secure Lifetime (Elite / Band 3	8) 8 8) 8 8
LYNN LYNP	LNLI	LGÜL LGÜL (P+)	8
M DL	M DT	Premier CS3 - 10 Year Term Premier CS3 - 15 Year Term Premier CS3 - 20 Year Term Essential Guarantee UL - 1 pay (\$250K Essential Guarantee UL - p100 (\$250K Essential Guarantee UL - p65 (\$250K)	() O () P

Product Code	Company Code	Product Name	Cat egor y
M DP		Essential Guarantee UL - 20p (\$250k Essential Guarantee UL - 10p (\$250k Premier CS3 - 10 Year Term (P+) Premier CS3 - 15 Year Term (P+) Premier CS3 - 20 Year Term (P+)	Š S 3 4 5
M EL		Essential Guarantee UL - 1 pay P+(\$250k Essential Guarantee UL - p100 P+ (\$250k Essential Guarantee UL - p65 P+ (\$250k Essential Guarantee UL - 20p P+ (\$250k Essential Guarantee UL - 10p P+ (\$250k Executive CS3 - 10 Year Term Executive CS3 - 15 Year Term Executive CS3 - 20 Year Term Essential Guarantee UL - 1 pay (\$25k Essential Guarantee UL - p100 (\$25k Essential Guarantee UL - p100 (\$250k Essential Guarantee UL - p100 (\$250k Essential Guarantee UL - p100)	P Q R S 3 4 5 O
М ЕР		Essential Guarantee UL - p65 (\$25k Essential Guarantee UL - 20p (\$25k Essential Guarantee UL - 10p (\$25k Executive CS3 - 10 Year (P+) Executive CS3 - 15 Year (P+) Executive CS3 - 20 Year (P+)	() Q () R
		Essential Guarantee UL - 1 pay P+ (\$25k Essential Guarantee UL - p100 P+ (\$25k Essential Guarantee UL - p65 P+ (\$25k Essential Guarantee UL - 20p P+ (\$25k	() O () P () Q
M NN	M NM	Essential Guarantee UL - 10p P+ (\$25k Advantage Elite Term Life - 5 Year Advantage Elite Term Life - 10 Year Advantage Elite Term Life - 15 Year Advantage Elite Term Life - 20 Year	R S 2 3 4 5 7
M NP		Advantage Elite Term Life - 30 Year Advantage Elite Term - 5 Year (Plus) Advantage Elite Term - 10 Year (Plus) Advantage Elite Term - 15 Year (Plus) Advantage Elite Term - 20 Year (Plus)	7 2 3 4 5
MOTB	MOTO	Advantage Elite Term - 30 Year (Plus) Value Term Plus - 10-Year (Pfd Best) Value Term Plus - 15-Year (Pfd Best) Value Term Plus - 20-Year (Pfd Best)	7 3 4 5
MOTO		Value Term Plus - 30-Year (Pfd Best) Value Term Plus - 10-Year Plan Value Term Plus - 15-Year Plan Value Term Plus - 20-Year Plan Value Term Plus - 30-Year Plan	7 3 4 5 7
MOTP		Value Term Plus - 10- Year (Pf d Plus) Value Term Plus - 15- Year (Pf d Plus) Value Term Plus - 20- Year (Pf d Plus) Value Term Plus - 30- Year (Pf d Plus)	3
MTGN	MASM	Ter m 5G Ter m 10G Ter m 20G	4 5 7 2 3 5

Product Code	Company Code	Product Name	Cat egor y
MTGP		Term 5G (Ultra Preferred) Term 10G (Ultra Preferred) Term 20G (Ultra Preferred)	2 3 5 3
MTLI	METL	Guarant eed Level Term 10 Guarant eed Level Term 15 Guarant eed Level Term 20	3 4 5 7
MTLP		Guaranteed Level Term 30 GLT 10 (P+ Elite / R+ Std+) GLT 15 (P+ Elite / R+ Std+) GLT 20 (P+ Elite / R+ Std+)	7 3 4 5 7
MTRP	MTRU	GLT 30 (P+ Elite / R+ Std+) SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus)	3 4 5
MTRU		SelecTerm 30 (Preferred Plus) SelecTerm 10 (NV, NJ, OR) SelecTerm 15 (NV, NJ, OR) SelecTerm 20 (NV, NJ, OR)	7 3 4 5
MTSP		SelecTerm 30 (NV, NJ, OR) SelecTerm 10 (Preferred Plus) SelecTerm 15 (Preferred Plus) SelecTerm 20 (Preferred Plus) SelecTerm 30 (Preferred Plus)	7 3 4 5 7
MTSU		Selecter in 30 (Preferred Prus) SelecTer in 10 SelecTer in 15 SelecTer in 20 SelecTer in 30	7 3 4 5 7
MUTE MUTP	METL	Guaranteed Advantage UL (2001 CSO) Guaranteed Advantage UL (2001 CSO/Elite	8
MYGN	MASM	Term 5G (NY) Term 10G (NY) Term 20G (NY)) 8 2 3 5
MYGP		Term 5G (Ultra Preferred / NY) Term 10G (Ultra Preferred / NY) Term 20G (Ultra Preferred / NY)) 8 2 3 5 2 3 5
MYUE MYUP	METR	Guarant eed Advant age UL (2001 CSO) Guarant eed Advant age UL (2001 CSO/Elite	8
NATV	NATI	ART - Annual Renewable Term GL-10 - 10 Year Level Term GL-15 - 15 Year Level Term	, 3 1 3 4
NATW		ART - Annual Renewable Term (Elite Pfd) GL-10 - 10 Year (Elite Preferred)	1 3
NFGA	NORA	ADDvant age 10 ADDvant age 15	4 3 4
NFGP		ADDvantage 20 ADDvantage 10 (Super Preferred) ADDvantage 15 (Super Preferred) ADDvantage 20 (Super Preferred)	4 5 3 4 5 5
NGTV NGTW	NATI	ADDvantage 20 (Super Preferred) GL-20 – 20 Year Level Term GL-20 – 20 Year (Elite Preferred)	5 5 5

Pr oduct Code	Company Code	Product Name	Cat egor y
NOTN	NORM	TT Term 10 - 1 Year Term for 10 Years	1
NOTP		TT Level Term 20 (issue ages 51+) TT Term 10 - 1 Year for 10 Yrs (Premier	
NOWM		TT Level Term 20 (Premier NT/ages 51+) TT Term 80 - 1 Year R & C Term TT Level Term 10 TT Level Term 20	5 1 3 5
NOWP		TT Term 80 - 1 Year R & C (Premier NT) TT Level Term 10 (Premier NT) TT Level Term 20 (Premier NT)	
NOYN		TT Level Term 20 (NY)	5
NOYP NPGA	NORA	TT Level Term 20 (Premier NT / NY) Cust om Guarant ee Gen 5 - 1 pay (\$250k	5 () O
NI OA	NOV	Cust om Guar ant ee Gen 5 - p100 (\$250k Cust om Guar ant ee Gen 5 - p65 (\$250k	() P () Q
		Cust om Guar ant ee Gen 5 - 20p (\$250k Cust om Guar ant ee Gen 5 - 10p (\$250k	
NPGP		Cust om Guarant ee Gen 5 - 1 pay P+(\$250k	() 0
		Cust om Guar ant ee Gen 5 - p100 P+ (\$250k Cust om Guar ant ee Gen 5 - p65 P+ (\$250k	
		Cust om Guar ant ee Gen 5 - 20p P+ (\$250k	
		Cust om Guarant ee Gen 5 - 10p P+ (\$250k	() S
NTFA		TermGUL - pay to 100 no lapse UL (\$25K)	P
NTFP NTGA		TermGUL - pay to 100 (\$25K/Super)	P () P
NTGP		TermGUL - pay to 100 no lapse UL (\$250k TermGUL - pay to 100 (\$250k/Super)	9 P
NTWL	NATW	Your Life (SM) - 10 Year Term II	3
		YourLife(SM) - 15 Year Term II	4
		YourLife(SM) - 20 Year Term II	5 7
N TT \ A ID		Your Life (SM) - 30 Year Term II	7
NTWP		YourLife(SM) - 10 Year Term II (Pfd+) YourLife(SM) - 15 Year Term II (Pfd+)	3 4
		Your Life (SM) - 20 Year Term II (Pfd+)	5
		Your Life (SM) - 30 Year Term II (Pfd+)	7
NUGA	NORA	Cust om Quarant ee Gen 5 - 1 pay (\$25h	
		Cust om Quar ant ee Gen 5 - p100 (\$25k	
		Cust om Guar ant ee Gen 5 - p65 (\$25k Cust om Guar ant ee Gen 5 - 20p (\$25k	
		Cust om Guar ant ee Gen 5 - 20p (\$25h	
NUGP		Cust om Guar ant ee Gen 5 - 1 pay P+ (\$25k	
		Cust om Quar ant ee Gen 5 - p100 P+ (\$25h	
		Cust om Guarant ee Gen 5 - p65 P+ (\$25k	
		Cust om Guar ant ee Gen 5 - 20p P+ (\$25k Cust om Guar ant ee Gen 5 - 10p P+ (\$25k	
NVVL	NATW	Your Life (SM) - 10 Year Term	S 3 5
		YourLife(SM) – 20 Year Term	5
		Your Life (SM) - 30 Year Term	7
		Your Life No-Lapse Guarantee UL - to 121	
		YourLife No-Lapse Guarantee UL - to 100 YourLife No-Lapse Guarantee UL - to 105	
		Your Life No-Lapse Guarantee UL - to 100	
			• •

Pr oduct Code	Company Code	Product Name	Cat egor y
NVWP		Your Life No-Lapse Guarantee UL - 1 Pay Your Life No-Lapse Guarantee UL - 20 Pay Your Life No-Lapse Guarantee UL - 10 Pay Your Life (SM) - 10 Year Term (Pfd Plus) Your Life (SM) - 20 Year Term (Pfd Plus) Your Life (SM) - 30 Year Term (Pfd Plus) Your Life No-Lapse UL - to 121 (Pfd Plus) Your Life No-Lapse UL - to 100 (Pfd Plus) Your Life No-Lapse UL - to 105 (Pfd Plus) Your Life No-Lapse UL - 1 Pay (Pfd Plus) Your Life No-Lapse UL - 20 Pay (Pfd Plus)	S 3 5 7 8 E G H O R
NXTV	NATI	Your Life No-Lapse UL - 10 Pay (Pfd Plus L-15 - 15 Year Level Term	4
NXTW		L-20 - 20 Year Level Term L-15 - 15 Year (Elite Preferred)	5 4
NYLA	NEWY	L-20 - 20 Year (Elite Preferred) Indeterminate Premium Term Five Year Term 20/10 Year Term	5 1 2
NYLP	NEWZ NEWY	Term to Age 90 - 10 Year Level Term Indeterminate Premium Term (Select Pfd) Five Year Term (Select Preferred) 20/10 Year Term (Select Preferred)	2 5 3 1 2 5 3 1 5 5 3 4 5 3
NYLS NYMA NYMP	NEWZ NEWY	Term to Age 90 - 10 Year (Select Pfd) Indeterminate Premium Term (Smoker) 20 Year Level Term (20LT) 20 Year Level Term (20LT) (Select Pfd)	3 1 5
NYTV	NATI	GL-10 - 10 Year Level Term (NY) GL-15 - 15 Year Level Term (NY) GL-20 - 20 Year Level Term (NY)	3 4 5
NYTW		GL-10 - 10 Year (Elite Preferred/NY) GL-15 - 15 Year (Elite Preferred/NY)	3 4 5
NYWL	NATW	GL-20 - 20 Year (Elite Preferred/NY) YourLife(SM) - 10 Year Term (NY) YourLife(SM) - 20 Year Term (NY) YourLife(SM) - 30 Year Term (NY)	3 5 7
NYWP		Your Life No-Lapse UL - to 121 (NY) Your Life No-Lapse Guarantee - to 105 (NY) Your Life No-Lapse Guarantee - to 110 (NY) Your Life (SM) - 10 Year Term (P+ / NY) Your Life (SM) - 20 Year Term (P+ / NY) Your Life (SM) - 30 Year Term (P+ / NY) Your Life No-Lapse UL - to 121 (P+/NY) Your Life No-Lapse UL - to 105 (P+ / NY)	
NYYA	NEVW	YourLife No-Lapse UL - to 110 (P+ / NY) Five Year Term (NY) Term Life to 70 (20/10 Year Term - NY)	H 2 5
NYYP		Term Life to age 70 (NY - ages 51+) Five Year Term (Select Preferred / NY) 20/10 Year Term (Select Preferred/NY)	5 F 2 5

Pr oduct Code	Company Code	Product Name	Cat egor y
NZTV	NATI	Term Policy to 70 (51+ Select Pfd - NY) L-15 - 15 Year Level Term (NY) L-20 - 20 Year Level Term (NY)	F 4 5
NZTW		L-15 - 15 Year (Elite Preferred/NY) L-20 - 20 Year (Elite Preferred/NY)	4
CCNC	OCCI	ULTI MATE TERM 10 - 10 Year Term	5 3 3 3 3 3 4
OMW)	OHI N	Term 10 Plus	3
OMM		Term 10 Plus (P+ Super Pfd / R+ Select) 3
OMYJ		Term 10	3
OMYN ONWJ		Term 10 (P+ Super Pfd/ R+ Select) Term 15 Plus	3
CAVV		Term 20 Plus	5
OWW		Term 15 Plus (P+ Super Pfd / R+ Select) 4
ONYJ		Term 20 Plus (P+ Super Pf d / R+ Select Term 15) 5 4
avio		Ter m 20	5
ONYN		Term 15 (P+ Super Pfd / R+ Select)	4
-		Term 20 (P+ Super Pf d / R+ Select)	5
OXFO	OXFO	Assurance Financial Expense Whole Life	8
PACL	PACL	Pacific-ART – Annual Renewable Term	1
		Pacific-10 - 10 Year Renewable	3 5
DAON		Pacific-20 - 20 Year Renewable	5
PACN		Pacific ART - ART (Preferred Plus)	1
		Pacific-10 - 10 Year (Preferred Plus) Pacific-20 - 20 Year (Preferred Plus)	3 5
PACS		Pacific-ART - ART (Super Preferred)	1 3 5 1 3 5 3 1
17.00		Pacific-10 - 10 Year (Super Preferred)	3
		Pacific-20 - 20 Year (Super Preferred)	5
PAGI	PACI	Ten Year Term	3
PAI C		One Year Term Plus	1
PANA	PANA	5-Year Level Term	2
PANP		Sentinel Series 10 (Preferred Plus)	3
DANC		Sentinel Series 20 (Preferred Plus)	2 3 5 3
PANS		Sentinel Series 10 - 10-Year Term Sentinel Series 20 - 20-Year Term	3 5
PATN		10- Year Level Term	3
PAUL	PAUL	Selector 1 - 1 Year Term	1
		Selector 10 - 10 Year Term	3
PAXP	PANA	Sentinel Series 20/10 (Preferred Plus)	5
PAXS		Sentinel Series 20/10 - 20-Year Term	5
PENB	PENN	Guarant eed 10 Year Term (Preferred Best	
		Guarant eed 15 Year Term (Preferred Best	
DENO		Guaranteed 20 Year Term (Preferred Best	
PENC		Guarant eed 10 Year Term Guarant eed 15 Year Term	3
		Guarant eed 15 fear Term	4 5
PENP		Guarant eed 10 Year Term (Preferred Plus) 3
·		Guarant eed 15 Year Term (Preferred Plus	
		Guarant eed 20 Year Term (Preferred Plus	, 5
PGNC		Guaranteed Protection UL - gtd to 121	8
PGNP		Guaranteed Protection UL - gtd to 121 F	9+ 8

Pr oduct (Code Company	Code	Product Name	Cat egor y
PPDC	PRUC		Term Elite 10 (OR) Term Elite 15 (OR) Term Elite 20 (OR) Term Elite 30 (OR)	3 4 5 7
PPDS			Term Elite 10 (P+ Best / R+ NS+ / OR) Term Elite 15 (P+ Best / R+ NS+ / OR) Term Elite 20 (P+ Best / R+ NS+ / OR)	3 4 5 7
PPEC			Term Elite 30 (P+ Best / R+ NS+ / OR) Term Essential 10 (OR) Term Essential 15 (OR) Term Essential 20 (OR)	3 4 5
PPES			Term Essential 30 (OR) UL Protector with NLG to 121 (250K-999K UL Protector w/ NLG to 121 - 20 Pay (250 UL Protector w/ NLG to 121 - 10 Pay (250 Term Essential 10 (P+ Best / R+ NS+ / OR Term Essential 15 (P+ Best / R+ NS+ / OR Term Essential 20 (P+ Best / R+ NS+ / OR	R S S 3) 4
PPEO			Term Essential 30 (P+ Best / R+ NS+ / OR UL Protector with NLG (250K-999K/ Plus UL Protector w/ NLG to 121 - (250K/ Plus) UL Protector w/ NLG to 121 - (250K/ Plus)	7) 8 R S
PPFC			Term Essential 10 (<250K PruXpress ONLY Term Essential 15 (<250K PruXpress ONLY Term Essential 20 (<250K PruXpress ONLY Term Essential 30 (<250K PruXpress ONLY UL Protector with NLG to 121 (1000K+)) 4) 5
PPFS			UL Protector w/NLG to 121 - 20 Pay (\$1m UL Protector w/NLG to 121 - 10 Pay (\$1m Term Essential 10 (P+ Best / R+ NS+) Term Essential 15 (P+ Best / R+ NS+) Term Essential 20 (P+ Best / R+ NS+) Term Essential 30 (P+ Best / R+ NS+) UL Protector with NLG (1000K / Plus)) R
PPUC			UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) Term Elite 10 (<250K PruXpress ONLY/WA Term Elite 15 (<250K PruXpress ONLY/WA Term Elite 20 (<250K PruXpress ONLY/WA Term Elite 30 (<250K PruXpress ONLY/WA UL Protector with NLG to 121 (1000K+) UL Protector w/NLG to 121 - 1 Pay (\$1m)	R S 3) 4) 5) 7 8 O
PPUS			UL Protector w/NLG to 121 - 20 Pay (\$1m UL Protector w/NLG to 121 - 10 Pay (\$1m Term Elite 10 (P+ Best / R+ NS+ / WA) Term Elite 15 (P+ Best / R+ NS+ / WA) Term Elite 20 (P+ Best / R+ NS+ / WA) Term Elite 30 (P+ Best / R+ NS+ / WA) UL Protector with NLG (1000K / Plus) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus)	

Pr oduct Code	Company Code	Product Name	Cat egor y
PPWC		UL Protector w/ NLG to 121 - (\$1m/ Plus) Term Essential 10 (<250K PruXpress / WA Term Essential 15 (<250K PruXpress / WA Term Essential 20 (<250K PruXpress / WA) 4
PPWS		Term Essential 30 (<250K PruXpress / WA Term Essential 10 (P+ Best / R+ NS+ / WA Term Essential 15 (P+ Best / R+ NS+ / WA Term Essential 20 (P+ Best / R+ NS+ / WA	3) 4
PPYC	PRW	Term Essential 30 (P+ Best / R+ NS+ / WA Term Elite 10 (NY/ <250K PruXpress ONLY Term Elite 15 (NY/ <250K PruXpress ONLY Term Elite 20 (NY/ <250K PruXpress ONLY Term Elite 20 (NY/ <250K PruXpress ONLY) 3) 4) 5
		Term Elite 30 (NY/<250K PruXpress ONLY UL Protector with NLG to 121 (250K-999K PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/ NLG to 121 - 1 Pay (250K UL Protector w/ NLG to 121 - 20 Pay (250	8 J K M O
PPYS		UL Protector w/NLG to 121 - 10 Pay (250 Term Elite 10 (NY / P+ Best / R+ NS+) Term Elite 15 (NY/ P+ Best / R+ NS+) Term Elite 20 (NY / P+ Best / R+ NS+) Term Elite 30 (NY/P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus) S 3 4 5 7) 8
		PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+) PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/ NLG to 121 - (250K/ Plus) UL Protector w/ NLG to 121 - (250K/ Plus) UL Protector w/ NLG to 121 - (250K/ Plus)	J K M O R v
PRAJ	PROA	Empire Term - 10 Year Empire Term - 15 Year Empire Term - 20 Year	S 3 4 5 6
PRAK		Empire Term - 25 Year Empire Term - 10 Year (Super Preferred Empire Term - 15 Year (Super Preferred Empire Term - 20 Year (Super Preferred) 3) 4) 5
PRCI	PRI N	Empire Term - 25 Year (Super Preferred 10-Year Term 15-Year Term 20-Year Term 30-Year Term	3 4 5 7
PRCP		Uni versal Life Protector III 10-Year Term (Super Pfd / Super Std) 15-Year Term (Super Pfd / Super Std) 20-Year Term (Super Pfd / Super Std) 30-Year Term (Super Pfd / Super Std)	8 3 4 5 7
PRDI	PRI P	Universal Life Protector III (Super Pfd 10-Year Term 15-Year Term	7 8 3 4

Product Code	Company Code	Product Name	Cat egor y
PRDP		20-Year Term 30-Year Term Universal Life Protector III 10-Year Term (Super) 15-Year Term (Super) 20-Year Term (Super) 30-Year Term (Super)	5 7 8 3 4 5 7
PREI PREP PRI M	PRI M	Universal Life Protector III (Super Pfd 30-Year Term (WA) 30-Year Term (Super/WA) Custom Advantage - 10 Year Custom Advantage - 15 Year Custom Advantage - 20 Year Custom Advantage - 25 Year	
PRI N PRI P		Cust om Advant age - 30 Year Cust om Advant age - 35 Year Cust om Advant age - 35 Year Cust om Advant age - 10 Year (Pfd Plus) Cust om Advant age - 15 Year (Pfd Plus) Cust om Advant age - 20 Year (Pfd Plus) Cust om Advant age - 25 Year (Pfd Plus)	7 9 9 3 4 5 6
PRI Q PRTA	PRTC	Cust om Advant age - 30 Year (Pf d Pl us) Cust om Advant age - 35 Year (Pf d Pl us) Cust om Advant age - 35 Year (age 35+/P+ Level Term II - 10 Year Level Term II - 15 Year Level Term II - 20 Year	7 9) 9 3
PRTB		LTII - 10 Year (Pf Select, R+ Std+) LTII - 15 Year (Pf Select, R+ Std+) LTII - 20 Year (Pf Select, R+ Std+)	4 5 3 4 5 3 4 5 3
PRTC		LTII - 10 Year (P+) LTII - 15 Year (P+)	3 4
PRUC	PRUC	LTII - 20 Year (P+) Term Elite 10 (<250K PruXpress ONLY) Term Elite 15 (<250K PruXpress ONLY) Term Elite 20 (<250K PruXpress ONLY) Term Elite 30 (<250K PruXpress ONLY) UL Protector with NLG to 121 (250K-999K PruLife Return of Premium Term 15 PruLife Return of Premium Term 20 PruLife Return of Premium Term 30 UL Protector w/ NLG to 121 - 1 Pay (250K UL Protector w/ NLG to 121 - 20 Pay (250K PruXpress ONLY)	4 5 7 3) 8 J K M O) R
PRUS		UL Protector w/NLG to 121 - 10 Pay (250 Term Elite 10 (P+ Best / R+ NS+) Term Elite 15 (P+ Best / R+ NS+) Term Elite 20 (P+ Best / R+ NS+) Term Elite 30 (P+ Best / R+ NS+) UL Protector with NLG (250K-999K/Plus PruLife ROP 15 (P+ Best / R+ NS+) PruLife ROP 20 (P+ Best / R+ NS+)) S 3 4 5 7

Pr oduct Code	Company Code	Product Name	Cat egor y
		PruLife ROP 30 (P+ Best / R+ NS+) UL Protector w/ NLG to 121 - (250K/ Plus) UL Protector w/ NLG to 121 - (250K/ Plus) UL Protector w/ NLG to 121 - (250K/ Plus)	M O R S
PRXA	PRTC	Level Term II - 10/5 Year Level Term II - 15/5 Year Level Term II - 20/5 Year	3 4 5
PRXB		LTII - 10/5 Year (Pf Select, R+ Std+) LTII - 15/5 Year (Pf Select, R+ Std+)	4 5 3 4 5 3
PRXC		LTII - 20/5 Year (Pf Select, R+ Std+) LTII - 10/5 Year (P+) LTII - 15/5 Year (P+)	4
PTPL	PROT	LTII - 20/5 Year (P+) Secure-T - 10 Year No Lapse UL Secure-T - 15 Year No Lapse UL Secure-T - 20 Year No Lapse UL Secure-T - 25 Year No Lapse UL	5 3 4 5 6
PTPP		Secure-T - 30 Year No Lapse UL Secure-T - 10 Year No Lapse (Super Pfd Secure-T - 15 Year No Lapse (Super Pfd Secure-T - 20 Year No Lapse (Super Pfd	7) 3) 4
PTVL		Secure-T - 25 Year No Lapse (Super Pfd Secure-T - 30 Year No Lapse (Super Pfd Protective ValueChoice 10 Protective ValueChoice 15 Protective ValueChoice 20	
PTVP		Protective ValueChoice 25 Protective ValueChoice 30 Protective ValueChoice 10 (Select) Protective ValueChoice 15 (Select) Protective ValueChoice 20 (Select)	6 7 3 4 5 6 7
PVLL		Protective ValueChoice 25 (Select) Protective ValueChoice 30 (Select) Protective Centennial GII UL Centennial GII UL - to age 80 Centennial GII UL - to age 85 Centennial GII UL - to age 90	6 7 8 A B C
		Centennial GII UL - to age 95 Centennial GII UL - to age 100 Centennial GII UL - to age 105 Centennial GII UL - to age 110	D E G H
		Protective Centennial GII - Single Pay Protective Centennial GII UL - pay to 6 Protective Centennial GII UL - 20 Pay Protective Centennial GII UL - 10 Pay Centennial GII UL - to age 65	5 Q R S T
PVLP		Centennial GII UL - to age 70 Centennial GII UL - to age 75 Protective Centennial GII UL (Select) Centennial GII UL - to age 80 (P+) Centennial GII UL - to age 85 (P+)	U V 8 A B

Product Code	Company Code	Product Name	Cat egor y
		Cent enni al GII UL - to age 90 (P+) Cent enni al GII UL - to age 95 (P+) Cent enni al GII UL - to age 100 (P+) Cent enni al GII UL - to age 105 (P+) Cent enni al GII UL - to age 110 (P+) Prot ect i ve Cent enni al GII (Sel ect 1pay Prot ect i ve Cent enni al GII (Sel ect 20p Prot ect i ve Cent enni al GII (Sel ect 10p Cent enni al GII UL - to age 65 (P+) Cent enni al GII UL - to age 70 (P+) Cent enni al GII UL - to age 70 (P+)	Q o) R
PVTA	PRTC	Centennial GII UL - to age 75 (P+) Level Term I - 10 Year Level Term I - 15 Year Level Term I - 20 Year	3 4 5
PVTB		LTI - 10 Year (Pf Select, R+ Std+) LTI - 15 Year (Pf Select, R+ Std+) LTI - 20 Year (Pf Select, R+ Std+)	3 4 5
PVTC		LTI - 10 Year (P+) LTI - 15 Year (P+) LTI - 20 Year (P+)	3 4
PVXA		Level Term I - 10/5 Year Level Term I - 15/5 Year Level Term I - 20/5 Year	5 3 4
PVXB		LTI - 10/5 Year (Pf Select, R+ Std+) LTI - 15/5 Year (Pf Select, R+ Std+)	5 3 4 5 3
PVXC		LTI - 10/5 Year (P+) LTI - 15/5 Year (P+)	4
PYRA PYYC	PYRA	LTI - 20/5 Year (P+) Annual Renewable Term Torm Federation 10 (NM/ 2350K Pruyerose)	5 1
PITC	PRW	Term Essential 10 (NY/<250K PruXpress) Term Essential 15 (NY/<250K PruXpress) Term Essential 20 (NY/<250K PruXpr ONLY	3 4 ′) 5
		Term Essential 30 (NY/<250K PruXpress) UL Protector with NLG to 121 (1000K+)	7 8
		UL Protector w/NLG to 121 - 1 Pay (\$1m)	0
PYYS		UL Protector w/NLG to 121 - 20 Pay (\$1n UL Protector w/NLG to 121 - 10 Pay (\$1n Term Essential 10 (NY / P+ Best / R+ NS+ Term Essential 15 (NY / P+ Best / R+ NS+ Term Essential 20 (NY / P+ Best / R+ NS+ Term Essential 30 (NY / P+ Best / R+ NS+ UL Protector with NLG (1000K / Plus)	n) S -) 3 -) 4 -) 5
RDTP	RELL	UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) UL Protector w/NLG to 121 - (\$1m/Plus) TermSmart 10 - (P+ Super / R+ Select) TermSmart 15 - (P+ Super / R+ Select) TermSmart 20 - (P+ Super / R+ Select) TermSmart 25 - (P+ Super / R+ Select)	O R S 3 4 5 6

Product Code	Company Code	Product Name	Cat egor y
RDTS		TermSmart 30 - (P+ Super / R+ Select) TermSmart 10 - 10 Year Term TermSmart 15 - 15 Year Term TermSmart 20 - 20 Year Term TermSmart 25 - 25 Year Term	7 3 4 5 6
RFNS	RELR	TermSmart 30 - 30 Year Term TermSmart 10 - 10 Year Term (NY) TermSmart 15 - 15 Year Term (NY) TermSmart 20 - 20 Year Term (NY) TermSmart 25 - 25 Year Term (NY) TermSmart 30 - 30 Year Term (NY)	7 3 4 5 6 7
RFNT		ING Guaranteed Death Benefit UL II TermSmart 10 - (P+ Super / R+ Select/NY TermSmart 15 - (P+ Super / R+ Select/NY TermSmart 20 - (P+ Super / R+ Select/NY TermSmart 25 - (P+ Super / R+ Select/NY TermSmart 30 - (P+ Super / R+ Select/NY	8) 3) 4) 5) 6
ROTP	RELL	ING Guaranteed Death Benefit UL II Plu TermSmart 10 - (P+ Super / R+ Select/OR TermSmart 15 - (P+ Super / R+ Select/OR TermSmart 20 - (P+ Super / R+ Select/OR TermSmart 25 - (P+ Super / R+ Select/OR TermSmart 30 - (P+ Super / R+ Select/OR	s 8) 3) 4) 5) 6) 7
ROTS		ING ROP Endowment Term - 20 Year (P+/R+ING ROP Endowment Term - 25 Year (P+/R+ING ROP Endowment Term - 30 Year (P+/R+TermSmart 10 - 10 Year Term (OR) TermSmart 15 - 15 Year Term (OR) TermSmart 20 - 20 Year Term (OR) TermSmart 25 - 25 Year Term (OR) TermSmart 30 - 30 Year Term (OR) ING ROP Endowment Term - 20 Year	L
ROYA	ROYA	I NG ROP Endowment Term - 25 Year I NG ROP Endowment Term - 30 Year Royal Advantage 10 - 10 Year Level Term Royal Advantage 20 - 20 Year Level Term Royal Advantage 30 - 30 Year Level Term Royal Advantage 10 - 10 Year with ROP Royal Advantage 20 - 20 Year with ROP	5
ROYP		Royal Advantage 30 - 30 Year with ROP Royal Advantage 10 - 10 Year (Super) Royal Advantage 20 - 20 Year (Super) Royal Advantage 30 - 30 Year (Super) Royal Advantage 10 with ROP (Super) Royal Advantage 20 with ROP (Super)	M 3 5 7 I K
RYNS	RELR	Royal Advantage 30 with ROP (Super) ING ROP Endowment Term - 20 Year ING ROP Endowment Term - 25 Year ING ROP Endowment Term - 30 Year	M K L M
RYNT		ING ROP Endowment Term - 20 Year (P+/R+ING ROP Endowment Term - 25 Year (P+/R+) K

Product Code	Company Code	Product Name	Cat egor y
SAFE SAFS SAGI	SYME SAGI	ING ROP Endowment Term - 30 Year (P+/R+ Expert - ART (Non-Smoker) Expert - ART (Smoker) Platinum Series 20	1 1 5
SAGP		Platinum Series 30 Platinum Series 20 (Super Pfd) Platinum Series 30 (Super Pfd)	7 5 7
SAI Z SAOE	SAVE	Gold Series 10 ZZ Term (ages 66+) T-25/25 - 25 Year Term (OR) T-30/30 - 30 Year (OR)	3 6 7
SAOP		T-25/25 - 25 Year (P+ / R+ / OR) T-30/30 - 30 Year (P+ / R+ / OR)	6 7
SAVE		T- 10/ 10 - 10 Year Term Guarant eed 10 T- 15/ 15 - 15 Year Term Guarant eed 15 T- 20/ 20 - 20 Year Term Guarant eed 20 T- 25/ 25 - 25 Year Term Guarant eed 25 T- 30/ 30 - 30 Year Term Guarant eed 30	3 4 5 6 7
SAVP		T- 10/ 10 - 10 Year (P+ / R+) T- 15/ 15 - 15 Year (P+ / R+) T- 20/ 20 - 20 Year (P+ / R+) T- 25/ 25 - 25 Year (P+ / R+) T- 30/ 30 - 30 Year (P+ / R+)	3 4 5 6 7
SAZI	SAGI	Gold Series 10 ZZ Term Gold Series 20 ZZ Term Gold Series 30 ZZ Term	3 5 7
SETE	SEDE	ING Guaranteed Death Benefit ULII	8
SETP SMMP	SEMU	ING Guaranteed Death Benefit UL II Plus Premier LT Suite 10-Year (P+ / 4/2007) Premier LT Suite 15-Year (P+) Premier LT Suite 20-Year (P+ / 4/2007)	8 8 3 4 5 3 4 5 3
SMMT		Premier LT Suite 10-Year (4/2007) Premier LT Suite 15-Year Premier LT Suite 20-Year (4/2007)	3 4 5
SMPP		LT Protector 10-Year (Preferred Plus) LT Protector 15-Year (Preferred Plus) LT Protector 20-Year (Preferred Plus)	3 4 5 7
SMPT		LT Protector 10-Year LT Protector 15-Year LT Protector 20-Year	7 3 4 5 7
SMYP		LT Protector 30-Year LT Protector 10-Year (Pfd Plus / NY) LT Protector 15-Year (Pfd Plus / NY) LT Protector 20-Year (Pfd Plus / NY)	3 4 5
SMT		LT Protector 30-Year (Pfd Plus / NY) LT Protector 10-Year (NY) LT Protector 15-Year (NY) LT Protector 20-Year (NY)	7 3 4 5 7 3
STŒ	STON	LT Protector 30-Year (NY) Stonebridge Term – 10 (Pfd Elite) Stonebridge Term – 15 (Pfd Elite)	7 3 4

Product Code	Company Code	Product Name	Cat egor y
STON		Stonebridge Term - 20 (Pfd Elite) Stonebridge Life - 30 (Pfd Elite) Stonebridge Term - 20 (Elite / w/ROP) Stonebridge Life - 30 (Elite / w/ROP) Stonebridge Term - 10 Year Stonebridge Term - 15 Year Stonebridge Term - 20 Year Stonebridge Term - 30 Year Stonebridge Term - 20 Year with ROP	5 7 K M 3 4 5 7 K
STOP		St onebridge Term - 30 Year with ROP St onebridge Term - 10 (Pf d Plus) St onebridge Term - 15 (Pf d Plus) St onebridge Term - 20 (Pf d Plus) St onebridge Term - 30 (Pf d Plus) St onebridge Term - 20 (Pf Plus / w/ROP) St onebridge Term - 20 (Pf Plus / w/ROP)	
STWN		Stonebridge Term - 30 (Pf Plus / w/ROP Simplified Issue Term - 15 Year Simplified Issue Term - 20 Year Simplified Issue Term - 25 Year Simplified Issue Term - 30 Year	M 4 5 6 7
SUNL	SUNL	Sun Universal Protector Sun Universal Protector - Single Pay Sun Universal Protector - 10 Pay	8 O S 8
SUNP		Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super Sun Universal Protector - 10 Pay (Super	8) O
SUNS SUSN	SUNS	Select Term to 95 Plus Term 10 - 10 Year Term Term 20 - 20 Year Term) OS 1 3 5 3 5 3
SUSP		Preferred Elite Term 10 Preferred Elite Term 20	3 5
SYMB	SYME	10 Year Level Term (Preferred Best/05) 15 Year Level Term (Preferred Best/05) 20 Year Level Term (Preferred Best/05) 30 Year Level Term (Preferred Best/05)	3 4 5 7
SYME		10 Year Level Term (2005) 15 Year Level Term (2005) 20 Year Level Term (2005)	3 4 5 7
SYMP		30 Year Level Term (2005) 10 Year Level Term (Preferred Plus/05) 15 Year Level Term (Preferred Plus/05) 20 Year Level Term (Preferred Plus/05)	3 4 5
SYNL	SUNN	30 Year Level Term (Preferred Plus/05) Sun Universal Protector Sun Universal Protector - Single Pay	7 8 O
SYNP		Sun Universal Protector - 10 Pay Sun Universal Protector (Super Pfd) Sun Universal Protector - 1 Pay (Super	S 8) O
SYOB	SYME	Sun Universal Protector - 10 Pay (Super 10 Year Level Term (Pfd Best / WA) 15 Year Level Term (Pfd Best / WA)) O S 3 4

Pr oduct Code	Company Code	Product Name	Cat egor y
SYŒ		20 Year Level Term (Pfd Best / WA) 30 Year Level Term (Pfd Best / WA) 10 Year Level Term (WA) 15 Year Level Term (WA) 20 Year Level Term (WA)	
SYOP		30 Year Level Term (WA) 10 Year Level Term (Pfd Plus / WA) 15 Year Level Term (Pfd Plus / WA) 20 Year Level Term (Pfd Plus / WA)) 3) 4) 5
SZMB		30 Year Level Term (Pfd Plus / WA) 10 Year Level Term (Preferred Bes) 15 Year Level Term (Preferred Bes) 20 Year Level Term (Preferred Bes)	t) 3 t) 4 t) 5
SZME		30 Year Level Term (Preferred Best 10 Year Level Term 15 Year Level Term 20 Year Level Term 30 Year Level Term	7 3 4 5 7
SZMP		10 Year Level Term (Preferred Plus 15 Year Level Term (Preferred Plus 20 Year Level Term (Preferred Plus 30 Year Level Term (Preferred Plus	s) 3 s) 4 s) 5
TFNA TI AA	TRAO TI AA	Final Expense Insurance Annual Renewable Term Life Insurance	P
II AA	II AA	10- Year Level Term 15- Year Level Term 20- Year Level Term	ce 1 3 4 5 7
TI AP		30- Year Level Term Annual Renewable Term (Preferred 10- Year Level Term (Preferred Plus 15- Year Level Term (Preferred Plus 20- Year Leve	Plus) 1 s) 3 s) 4 s) 5
TI NA		30-Year Level Term (Preferred Plus Annual Renewable Term Life (NY) 10-Year Level Term (NY) 15-Year Level Term (NY) 20-Year Level Term (NY)	, 1 3 4 5
TI NP		20-Year Level Term (Pref Plus / N	7 / NY) 1 Y) 3 Y) 4 Y) 5
TLEE	TRAL	Ultima Champion - 10 Year Ultima Champion - 15 Year Ultima Champion - 20 Year Ultima Champion - 30 Year Ultima Champion - 20 Year with ROP	3 4 5 7 K
TLEP		Ultima Champion - 30 Year with ROP Ultima Champion - 10 (Elite P+/Pfo Ultima Champion - 15 (Elite P+/Pfo	M d R+) 3

Product Code	Company Code	Product Name	Cat egor y
		Ultima Champion - 20 (Elite P+/Pfd R+) Ultima Champion - 30 (Elite P+/Pfd R+) Ultima Champion - 20 (Elite P+/Pfd R+) Ultima Champion - 30 (Elite P+/Pfd R+)	5 7 K M
TLJE		Jet Simplified Issue - 15 Year Level Jet Simplified Issue - 20 Year Level Jet Simplified Issue - 25 Year Level Jet Simplified Issue - 30 Year Level	4 5 6 7
TLUE		Home Protector Elite - 15 Year Level Home Protector Elite - 20 Year Level Home Protector Elite - 25 Year Level	4 5 6
TOCA	TRAO	Home Protector Elite - 30 Year Level Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25 Trendsetter Super 30 TransACE 2010 - No Lapse UL to 121 Trendsetter Super 20 with ROP	7 1 3 4 5 6 7 8 K
TOOP		Trendsetter Super 30 with ROP Trendsetter Super YRT (Plus) Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) TransACE 2010 - No Lapse UL to 121 (P+) Trendsetter Super 20 (Pfd Plus / w/ROP)	M 1 3 4 5 6 7 8 K
TOCS		Trendsetter Super 30 (Pfd Plus / w/ROP Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus) Trendsetter Super 20 (Std Plus / w/ROP) Trendsetter Super 30 (Std Plus / w/ROP)	3 4 5 6 7 K
TRCA TRCP		Trendsetter Super YRT (MD) Trendsetter Super YRT (Plus / MD)	1 1
TRTU TRUT	TRUS	TermNet 10-Year Term TermNet 5-Year Term TermNet 15-Year Term	3 2 4
TWNA TYNA TYSA	TRAO TRAF	Final Expense Insurance (WA) Final Expense Insurance Trendsetter Super YRT Trendsetter Super 10 Trendsetter Super 15 Trendsetter Super 20 Trendsetter Super 25	P P 1 3 4 5 6
TYSP		Trendsetter Super 30 Trendsetter Super YRT (Plus)	7 1

Product Code	Company Code	Product Name	Cat egor y
TYSS		Trendsetter Super 10 (Preferred Plus) Trendsetter Super 15 (Preferred Plus) Trendsetter Super 20 (Preferred Plus) Trendsetter Super 25 (Preferred Plus) Trendsetter Super 30 (Preferred Plus) Trendsetter Super 10 (Standard Plus) Trendsetter Super 15 (Standard Plus) Trendsetter Super 20 (Standard Plus) Trendsetter Super 25 (Standard Plus) Trendsetter Super 30 (Standard Plus)	3 4 5 6 7 3 4 5 6 7
UNBG UNBH UNCG UNCH UNDG UNDH UNEG UNEH UNFG UNFH UNGG UNGH	UTST	Sel ect - a- Ter m - 16 Year Sel ect - a- Ter m - 16 Year (Pl us) Sel ect - a- Ter m - 17 Year Sel ect - a- Ter m - 17 Year (Pl us) Sel ect - a- Ter m - 18 Year Sel ect - a- Ter m - 18 Year (Pl us) Sel ect - a- Ter m - 19 Year Sel ect - a- Ter m - 19 Year (Pl us) Sel ect - a- Ter m - 21 Year Sel ect - a- Ter m - 21 Year Sel ect - a- Ter m - 22 Year Sel ect - a- Ter m - 22 Year Sel ect - a- Ter m - 22 Year (Pl us)	6 7 3 4 5 6 7 F F F F F F F F F F F F F F F F F F
UNHG UNHH UNHO UNI G UNI H UNJ G UNJ H UNKG UNKH UNLG UNLH	UTHO UTST	Sel ect - a- Term - 23 Year Sel ect - a- Term - 23 Year (Pl us) Express Issue Del uxe Whole Life Sel ect - a- Term - 24 Year Sel ect - a- Term - 26 Year Sel ect - a- Term - 26 Year (Pl us) Sel ect - a- Term - 27 Year Sel ect - a- Term - 27 Year Sel ect - a- Term - 27 Year Sel ect - a- Term - 28 Year Sel ect - a- Term - 28 Year Sel ect - a- Term - 28 Year (Pl us)	F F F F F F
UNLI UNLS UNMG UNMH UNM6 UNNS UNOS	UNLA UTST	Annual Renewable Term Select-a-Term 10 (Special) Select-a-Term - 29 Year Select-a-Term - 29 Year (Plus) Select-a-Term 15 (Special) Select-a-Term 20 (Special) Select-a-Term 25 (Special)	, 1 F F F F
UNPO UNPS UNYN UNYS UNZP	UTHO UTST UNCE	Express Issue Premier Whole Life Select-a-Term 30 (Special) Keyst one Term 1 (NY) Keyst one Term 1 (P+ / R+ Select) (NY) Keyst one Term 10 (P+ / R+ Select) (NY) Keyst one Term 15 (P+ / R+ Select) (NY) Keyst one Term 20 (P+ / R+ Select) (NY) Keyst one Term 30 (P+ / R+ Select) (NY)	8 F 1 1 3 4 5 7
UNZY		Keystone Term 10 (NY) Keystone Term 15 (NY) Keystone Term 20 (NY)	3 4 5

Product Code	Company Code	Product Name	Cat egor y
USEE	UTST	Keyst one Term 30 (NY) Select-a-Term - 10 Year Select-a-Term - 15 Year Select-a-Term - 20 Year Select-a-Term - 25 Year Select-a-Term - 30 Year ContinUL Extend Plus - no lapse UL Select-a-Term - Level to 65 Select-a-Term - Level to 70 Select-a-Term - Level to 75 Select-a-Term - 10 Year (Plus) Select-a-Term - 15 Year (Plus) Select-a-Term - 20 Year (Plus) Select-a-Term - 25 Year (Plus) Select-a-Term - 30 Year (Plus) ContinUL Extend Plus - no lapse UL (+) Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 65 (Plus) Select-a-Term - Level to 70 (Plus)	7 3 4 5 6 7 8 T U V 3 4 5 6 7 8 T U V
USYD		Select-a-Term - Level to 75 (Plus)	V
USYE		ContinUL – no lapse UL ContinUL – no lapse UL (Plus)	8 8 4 5 7 8 8 4 5 7
UTCP	UTOM	Term Life Complete - 15 Year Term Life Complete - 20 Year	4
		Term Life Complete - 20 Year	7
UTED	UTST	ContinUL Extend Plus - no lapse (\$500K)	8
UTEE UTEP	UTOM	ContinUL Extend Plus - no lapse (+/500K) Term Life Express - 15 Year) 8 4
0121	OT GIVI	Term Life Express - 20 Year	5
LEEC	LITOLI	Term Life Express - 30 Year	
UTES UTFG	UTSU	LTG Ultra-C NY -10 Year (Special) ROP Select-a-Term - 21 Year	F N
UTFH		ROP Select - a - Term - 21 Year (Plus)	N
UTFS		LTG Ultra-C NY - 15 Year (Special)	F
UTGC	UNCE	Keyst one Term 1 Keyst one Term 10	1 3
		Keyst one Term 15	4
		Keyst one Term 20	5
UTGG	UTSU	Keystone Term 30 ROP Select-a-Term - 22 Year	7 N
UTGH	0100	ROP Select - a - Term - 22 Year (Plus)	N
UTGP	UNCE	Keystone Term 1 (P+ / R+ Select)	1
		Keystone Term 10 (P+ / R+ Select) Keystone Term 15 (P+ / R+ Select)	3 4
		Keystone Term 20 (P+ / R+ Select)	5
		Keyst one Term 30 (P+ / R+ Sel ect)	7
UTGS UTHE	UTSU UTHE	LTG Ultra-C NY -20 Year (Special) ART100 - Annual Renewable Term	F 1
	311 L	Protector Whole Life - Simplified Issue	8
UTHG	UTSU	ROP Select-a-Term - 23 Year	N
UTHH UTHO	UTHO	ROP Select-a-Term - 23 Year (Plus) Express Issue Term 20	N 5
SIINO	SIIN	EADI 633 13306 TETHI ZU	3

Pr oduct Code	Company Code	Product Name	Cat egor y
		Express Issue Term 30 Premier Term 20 (with ROP) Premier Term 30 (with ROP) Express Issue Term 65 Premier 65 with ROP	7 K M T W
UTHS UTI C	UTSU UNCE	LTG Ultra- C NY - 30 Year (Special) Keystone Term 15 (CA, I N, OR, PA) Keystone Term 20 (CA, I N, OR, PA) Keystone Term 30 (CA, I N, OR, PA)	VV F 4 5 7
UTI G UTI H	UTSU	ROP Sel ect - a- Ter m - 24 Year	N
UTI P	UNCE	ROP Select-a-Term - 24 Year (Plus) Keystone Term 15 (P+/R+) (CA, IN, PA&OR) Keystone Term 20 (P+/R+) (CA, IN, OR, PA) Keystone Term 30 (P+/R+) (CA, IN, PA, OR)	N 4 5 7
UTIS UTJG UTJH UTJS UTKG UTKH UTLG UTLH UTMG UTMH UTNG UTNH UTOG UTOH UTPG UTPH UTPP	UTOM	ROPTerm NY - 15 Year (Special / 2006) ROP Select - a - Term - 26 Year ROP Select - a - Term - 26 Year (Plus) ROPTerm NY - 20 Year (Special / 2006) ROP Select - a - Term - 27 Year ROP Select - a - Term - 27 Year ROP Select - a - Term - 28 Year ROP Select - a - Term - 28 Year ROP Select - a - Term - 29 Year ROP Select - a - Term - 29 Year ROP Select - a - Term - 29 Year ROP Select - a - Term - 31 Year ROP Select - a - Term - 31 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 32 Year ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year ROP Select - a - Term - 33 Year ROP Select - a - Term - 30 Year ROP Select	, F N N F N N N N N N N N N N N 3 4 5 7 8 O P
UTPQ	UTSU	GUL Complete - pay to 65 GUL Complete - 20 Pay GUL Complete - 10 Pay Term Life Answers 10 (Plus) Term Life Answers 15 (Plus) Term Life Answers 20 (Plus) Term Life Answers 30 (Plus) GUL Complete - Guaranteed to 120 (Plus) GUL Complete - Single Pay (Plus) GUL Complete - Pay to 100 (Plus) GUL Complete - pay to 65 (Plus) GUL Complete - 20 Pay (Plus) GUL Complete - 10 Pay (Plus) GUL Complete - 10 Pay (Plus) ROP Select-a-Term - 34 Year	Ó

Product Code	Company Code	Product Name	Cat egor y
UTQH UTQS UTRG UTRH UTRS UTSS UTTS UTYD	UTST	ROP Select - a-Term - 34 Year (Plus) ROP Select - a-Term - 15 Year (Special) ROP Select - a-Term - 35 Year ROP Select - a-Term - 35 Year (Plus) ROP Select - a-Term - 20 Year (Special) ROP Select - a-Term - 25 Year (Special) ROP Select - a-Term - 30 Year (Special) ContinUL - no lapse (\$500K) ROP Select - a-Term - 15 Year ROP Select - a-Term - 20 Year	N F N N F F F 8 J K
UTYE		ROP Select-a-Term - 25 Year ROP Select-a-Term - 30 Year ROP Select-a-Term - Level to 65 ROP Select-a-Term - Level to 70 ROP Select-a-Term - Level to 75 ContinUL - no lapse (Plus / 500K) ROP Select-a-Term - 15 Year (Plus) ROP Select-a-Term - 20 Year (Plus) ROP Select-a-Term - 25 Year (Plus) ROP Select-a-Term - 30 Year (Plus) ROP Select-a-Term - Level to 65 (Plus)	L M W X Y 8 J K L M W
MC11	WECO	ROP Select-a-Term - Level to 70 (Plus) ROP Select-a-Term - Level to 75 (Plus) Focus Term 10 - 10 Year Focus Term 15 - 15 Year Focus Term 20 - 20 Year	X Y 3 4 5 6 7
WCJK		Focus Term 25 - 25 Year Focus Term 30 - 30 Year Focus Term 10 - 10 Year (Super Pf d) Focus Term 15 - 15 Year (Super Pf d) Focus Term 20 - 20 Year (Super Pf d) Focus Term 25 - 25 Year (Super Pf d)	6 7 3 4 5 6
WDCJ		Focus Term 30 - 30 Year (Super Pfd) LifeTime Platinum III LifeTime Platinum III - to age 80 LifeTime Platinum III - to age 85 LifeTime Platinum III - to age 90 LifeTime Platinum III - to age 95 LifeTime Platinum III - to age 100 LifeTime Platinum III - to age 105 LifeTime Platinum III - to age 110 LifeTime Platinum III - to age 110 LifeTime Platinum III - to age 110 LifeTime Platinum III - Pay to 65 LifeTime Platinum III - 20 Pay LifeTime Platinum III - 10 Pay	7 8 A B C D E G H O Q R S
WDCK		LifeTime Platinum III - to age 65 LifeTime Platinum III - to age 70 LifeTime Platinum III - to age 75 LifeTime Platinum III (Super Pfd) LifeTime Platinum III - to age 80 (P+) LifeTime Platinum III - to age 85 (P+)	

Product Code	Company Code	Product Name	Cat egor y
		LifeTime Platinum III - to age 90 (P+) LifeTime Platinum III - to age 95 (P+) LifeTime Platinum III - to age 100 (P+) LifeTime Platinum III - to age 105 (P+) LifeTime Platinum III - to age 105 (P+) LifeTime Platinum III (Select one pay) LifeTime Platinum III (Select pay to 65) LifeTime Platinum III (Select 20 pay) LifeTime Platinum III (Select 10 pay) LifeTime Platinum III - to age 65 (P+) LifeTime Platinum III - to age 70 (P+) LifeTime Platinum III - to age 75 (P+)	D E G H O Q R S S
WESP	WEST	10- Year Level Term (Preferred Plus) 15- Year Level Term (Preferred Plus) 20- Year Level Term (Preferred Plus) 30- Year Level Term (Preferred Plus) Return of Premium 20- Year (Pfd Plus)	3 4 5 7 K
WESS		10-Year Level Term (Super Preferred) 15-Year Level Term (Super Preferred) 20-Year Level Term (Super Preferred) 30-Year Level Term (Super Preferred) Return of Premium 20-Year (Super Pfd)	3 4 5 7 K
WEST		10- Year Quarant eed Level Term 15- Year Quarant eed Level Term 20- Year Quarant eed Level Term 30- Year Quarant eed Level Term Ret urn of Premium Term - 20- Year	3 4 5 7 K
WGCJ	WECO	Secure-T - 10 Year No Lapse UL Secure-T - 15 Year No Lapse UL Secure-T - 20 Year No Lapse UL Secure-T - 25 Year No Lapse UL Secure-T - 30 Year No Lapse UL	3 4 5 6 7
WECK		Secure-T - 10 Year No Lapse (Super Pfo Secure-T - 15 Year No Lapse (Super Pfo Secure-T - 20 Year No Lapse (Super Pfo Secure-T - 25 Year No Lapse (Super Pfo Secure-T - 30 Year No Lapse (Super Pfo	d) 3 d) 4 d) 5 d) 6
W LP	W LP	Life Value Term 20 (Plus) Penn Term 10 (Plus) Penn Term 15 (Plus) Penn Term 20 (Plus)	1) 7 1 3 4 5 7
WLR		Penn Term 30 (Plus) Life Value Term 20 Penn Term 10 Penn Term 15 Penn Term 20 Penn Term 30	7 1 3 4 5 7
WOLP WOLR WOLS WOWA	WOMA	Life Value Term 30 Life Value Term 30 (Plus) Life Value Term 30 Life Value Term 30 (Pfd) Ten Year Renewable and Convertible Term	1 1 1

Pr oduct Code	Company Code	Product Name	Cat egor y
WOWP WRRE	WERE	Twenty Year Convertible Term Ten Year R & C Term (Preferred Plus) Twenty Year Convertible Term (Pfd Plus WRL TermPlus - 10 Year	3
WRRP		WRL TermPlus - 15 Year WRL TermPlus - 20 Year WRL TermPlus - 30 Year WRL TermPlus - 10 (Elite P+/Pfd R+) WRL TermPlus - 15 (Elite P+/Pfd R+) WRL TermPlus - 20 (Elite P+/Pfd R+)	4 5 7 3 4 5
WTRE		WRL TermPlus - 30 (Elite P+/Pfd R+) WRL TermPlus - 20 Year with ROP WRL TermPlus - 30 Year with ROP	7 K M
WTRP		WRL TermPlus - 20 (Pf Plus / w/ROP)	K
WTRS		WRL TermPlus - 30 (Pfd Plus / w/ROP) WRL TermPlus - 20 (Elite / w/ROP) WRL TermPlus - 30 (Pfd Elite / w/ROP)	M K M
WTSP	WEST	eTerm 20 - Level Term (Preferred Plus) eTerm 30 - Level Term (Preferred Plus)	5 7
WTSS		eTerm 20 - Level Term (Super Preferred) 5
WTST		eTerm 30 - Level Term (Super Preferred eTerm 20 - Guarant eed Level Term) 5) 7 5 7
WUNN	W LP	eTerm 30 - Guarant eed Level Term Life Choice UL - pay to age 121 (Plus) Life Choice UL - to age 100 (Plus) Life Choice UL - Single Pay (Plus) Life Choice UL - pay to age 100 (Plus) Life Choice UL - 20 Pay (Plus) Life Choice UL - 10 Pay (Plus)	8 E O P R
WUNS		Life Choice UL - pay to age 121 Life Choice UL - to age 100 Life Choice UL - Single Pay Life Choice UL - pay to age 100 Life Choice UL - 20 Pay Life Choice UL - 10 Pay	S 8 E O P R S